

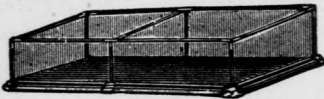
The Michigan Tradesman.

VOL. 6.

GRAND RAPIDS, WEDNESDAY, SEPTEMBER 4, 1889.

NO. 311.

DO YOU WANT A SHOWCASE?



SPECIAL OFFER—This style of oval case; best quality; all glass, heavy double thick; panel or sliding doors; full length mirrors and spring hinges; solid cherry or walnut frame, with or without metal corners, extra heavy base; silveta trimmings; 6 feet long, 28 inches wide, 15 inches high. Price, \$11. net cash.
I make the same style of case as above, 17 inches high, from walnut, cherry, oak or ash, for \$2 per foot. Box and cartage free.

D. D. COOK,
106 Kent St., - Grand Rapids, Mich.

G. H. Behnke,

Wholesale and Retail Dealer in

COAL,
WOOD,

Flour, Feed, Grain, Hay, Straw, Etc.

30 East Bridge St., Corner Kent,
WEST SIDE YARD:
Winter St., one block south of Shawmut Ave.,
GRAND RAPIDS, MICH.

To the Book and Stationery Trade:

We are now State Agents for
Messrs. Harper Brothers' School
Books and can furnish them at
the publishers' prices.

Eaton, Lyon & Co.,

20 & 22 Monroe St.,

GRAND RAPIDS, - MICH.

Wm. Brummeler

JOBBER OF

Tinware, Glassware and Notions.

Rags, Rubbers and Metals bought at Market
Prices.
76 SPRING ST., GRAND RAPIDS.
WE CAN UNDERSELL ANY ONE ON TINWARE.

HIRTH & KRAUSE,

DEALERS IN

Shoe

FRENCH TOILET,
SAFETY BARREL,
GILT EDGE,
RAYEN GLOSS,
BIXBY'S ROYAL,
SPANISH GLOSS,
BROWN'S FRENCH.

Dressings

Polish
Blacking.

BIXBY'S "3 B."
JACQUOT'S FRENCH,
BARTLETT'S "T. M."
GENUINE "T. M."

FOR
SEEDS,
APPLES,
PEACHES

Write to

C. AINSWORTH, Jobber,
76 South Division St., GRAND RAPIDS.

Daniel G. Garnsey,
EXPERT ACCOUNTANT

AND
Adjuster of Fire Losses.
Twenty Years Experience. References furnished
if desired.
24 Fountain St., Grand Rapids, Mich.



186 EAST FULTON ST.

The Leading Laundry

IN GRAND RAPIDS.

Any one wishing agency in towns outside
will please write for terms.

OTTE BROS., Props.

Groskopf Bros.,

MANUFACTURERS OF



Trunks and Traveling Bags

Wholesale and Retail.

Sample Cases and Traveling Goods a
Specialty.

REPAIRING NEATLY DONE.

91 Canal St., -
Telephone No. 906, Grand Rapids, Mich.

Business Practice
Department at the Grand Rapids
Business College. Ed-
ucates pupils to transact and record business as
it is done by our best business houses. It pays
to go to the best. Short-hand and Typewriting
also thoroughly taught. Send for circular. Ad-
dress A. S. PARISH, successor to C. G. Swens
berg.

BARNETT BROS.

Fruit Commission



159 South
Water Street,
CHICAGO.

SOLICIT CONSIGNMENTS OF

FRUITS.

Write for information on the markets, etc.

Millers, Attention

We are making a Middlings
Purifier and Flour Dresser that
will save you their cost at least
three times each year.

They are guaranteed to do
more work in less space (with
less power and less waste)
than any other machines of
their class.

Send for descriptive cata-
logue with testimonials.

Martin's Middlings Purifier Co.,
GRAND RAPIDS, MICH.

EDMUND B. DIKEMAN

THE GREAT

Watch Maker

AND **Jeweler,**

44 CANAL ST.,

Grand Rapids, - Mich.

New York Coffee Rooms.

A bill of fare of over fifty different well pre-
pared dishes to select from, at only 5 cents each.
Ladies as well as gentlemen have found that the
New York Coffee Rooms is the place to eat.

Try our eatables once and you will always there-
after be a steady customer.

F. M. BEACH, Prop.
61 Pearl Street.

Fehsenfeld & Grammel,
(Successors to Steele & Gardner.)
Manufacturers of

BROOMS!

Whisks, Toy Brooms, Broom Corn, Broom
Handles, and all kinds of Broom Materials.
10 and 12 Plainfield Ave., Grand Rapids.

Weatherly
and Pulte

(Formerly Shriver, Weatherly & Co.)

CONTRACTORS FOR

Galvanized Iron Cornice,

Plumbing & Heating Work.

Dealers in

Pumps, Pipes, Etc., Mantels
and Grates.

Weatherly & Pulte,

GRAND RAPIDS, - MICH.

ALLEN DUFFEE.

A. D. LEAVENWORTH.

Allen Duffee & Co.,

FUNERAL DIRECTORS.

103 Ottawa St., Grand Rapids.

Wm. R. Keeler,

JOBBER OF

Confectionery and Cigars,

412 So. Division St.,

GRAND RAPIDS.

Penny Goods a Specialty.

I have a complete line and will call on
all trade within reasonable distance of
Grand Rapids.

HEYMAN &
COMPANY

Show Case

MAKERS.

Prices Lower than Ever

QUALITY THE BEST.

Write for Prices.

63-65 CANAL ST.

Warren's

"Elixir of Life"

Cigar

Will be ready Sept. 1.

Price, \$55 delivered.

Send orders at once to

Geo. T. Warren & Co., Flint, Mich.

Don't
Smoke

a
Cigar

That contains any in-
ferior tobacco, "ill-
flavoring" or other in-
jurious ingredients.

QUALITY
COUNTS.

Our "BEN HUR"
CIGARS have proved so
popular over all other
10c Cigars in the mar-
ket that the demand is overwhelm-
ing.

SOLD BY ALL
DEALERS.
Ask for Geo. Moeb and
Co.'s "BEN HUR" if you want
the best.

Wholesale and Retail

HEADQUARTERS

92 Woodward Ave.

A GRAND SUCCESS.

Fourth Annual Convention of the Mich-
igan Business Men's Association.

[CONTINUED FROM LAST WEEK.]

The next step was, how to make this security and have it cheap, so that something could be saved. There are many business men, and an assessment mutual meets these objections. We have to deal with A. B. and C., all through the State, with different risks and policies of different sizes, so that, while a premium note may be good to-day, to-morrow it may be worthless. That is the only bad feature of the premium note mutual. With assessment mutual companies, the whole security lies and rests with the members not burned out who are worth something and who will pay their assessments. That was the serious objection to the formation of an insurance company for business men. We thought that you would prefer something more sure, something with more security; hence, we came to the point where we took the stock company law and tried to modify it to our wants. We did so by making it a participating policy. Now, so far as a participating policy goes, we have the experience of many companies doing business in other states (although not complying with the insurance laws) illustrating their efficiency, their cheapness and management and with large dividends returned to the policy holders.

The Mutual Fire of New York has done business for six years and returned not less than \$40,000 premiums annually. The capital stock is \$200,000. Note, mutual companies have always been a success, among them being the American Mutual of Cleveland and the Merchants' Mutual of Shelby, Ohio. Some of them have been doing business for a long time. One has paid 60, the other 40 per cent. on participating policies. We found that we could not organize on the plan Mr. Kelley has shown us, for the reason that he states—the laws in this State confine this kind of companies to three contiguous counties. Writing on purely mercantile risks, confining ourselves to this class, we believe that we could save a great deal more than it would be possible to do writing on all classes of property; that is why we cut out the special hazards, particularly the changeable property that is liable to be worth many dollars to-day and a year from now depreciate. They make up the greater amount of losses in this State. We do not like to be confounded with stock companies. One hundred thousand dollars' capital cannot be secured unless it be paid. The capital will earn something—it will not go in unless it can. That \$100,000 should not draw more than 8 per cent.; if it can be got for less, all right. It can be made to return 6 per cent. That would leave 4 per cent. if we paid 10 per cent. for it, to be paid out of the premiums of this kind of a company. To you policy holders, business men of the State, this is a low rate of interest and as cheap security as you can get. Conduct the business as economically as possible, pay losses and 4 per cent. over and above what the capital stock will pay you, and you have good insurance at cost. You will not trouble with assessments; there will be no premium notes. We do not deal with people of uncertain liability. We will return you dividends at the end of the year—if there are any. You see there is an "if." The insurance business is an "if" life insurance is an "if" business success is an "if."

The experience of business men in both fire and life is that the range of losses and expenses to premium receipts has not averaged over 55 per cent. of the premiums in stock companies; they have been much less in mutual. There is no question but what the other expenses of fire insurance companies have been exorbitant. "How are you going to get anything better than you get to-day?" they say. We have good insurance, so far as security is concerned; but we say, "We will write insurance at present rates, give you a stock policy, one that is participating, and, if we do make anything over losses and the 4 per cent. we pay for capital, it will go back to you. You take a \$5,000 policy and pay 1 per cent. to this company and, after deducting your share of the losses and expenses and interest on the capital, we will return on your \$50, a pro rata amount of the profits. That can be used as you like. You can have the money or let it go to purchase new insurance for another year." The way we aim to reduce the expenses from 40 per cent. to perhaps half that is by writing the insurance by inspectors and doing away with local agents, cutting down the expenses of advertising, high-salaried officers, etc. We really think that in you there is strength and that you can

bring business to the company and that our inspectors can make an inspection of the risks, take your application, have the policy made out at the home office and sent to you, the collecting being done through the bank—and all done in a much cheaper and better way than stock fire insurance companies do now. They pay the local agent 15 per cent. of the premium, besides office expenses, advertising matter and books which we do not have to have. In large cities it would be necessary to have one representative, but in the smaller towns inspections could be made frequently, your risk inspected, A., B. and C. seen, and the business could be better conducted by the use of capital stock, where the management would be directly interested, than by any other way. These are our reasons—not a stock company, but a participating mutual company. We do not like to be called a stock company.

Mr. Stowe—I would like to say a few words in defense of the Insurance Committee and the Executive Board of the Association. At our last convention considerable discussion followed the introduction of the subject of insurance, and at a meeting of the Executive Board, held on the afternoon of the last day of the convention, the Insurance Committee and the Committee on Legislation were instructed to prepare a bill for submission to the Board before December 10. A meeting of the Insurance Committee was held in September, when John Widdicombe, the furniture manufacturer of Grand Rapids, and a man of acknowledged authority, was present. One of the members of the Committee was Mr. Stone, the woolen manufacturer of Flint. He has had a large and varied experience in insurance matters. The Committee came to the conclusion that neither an assessment nor a premium note company was the thing. The Committee formulated a plan to submit to the Executive Board for approval or rejection. A joint meeting was held on December 20 and another on January 16, when the report of the Committee was gone over in detail. The Executive Board—six of the seven members—after going over the report thoroughly and conscientiously, approved it and instructed the Committee to continue in its work. So, when our friend Kelley reflects upon the report, he reflects as well upon the best judgment of six members of the Executive Board present at that meeting. In defense of the Committee, I wish to state that the plan is approved by some of the best business men of the State. A leading manufacturer said: "You are going to do business with a great number of irresponsible men. The only proper way is through a mutual stock company." Other manufacturers believe in the theory and say that the time is coming when all fire insurance companies will be compelled to write participating policies, the same as life companies now write. The same was stated at a banquet of insurance adjusters and general agents at Chicago a year ago, when the President said: "Gentlemen, the time is coming when you have got to have participating policies." H. F. Burch, a representative agent, tells me it is "the thing"; that the insurance companies have got to come to it sooner or later. Mr. Granger, the Secretary of the Merchants and Manufacturers' Insurance Company, says the same thing. Another authority pronounces our plan "practical, feasible and desirable." I think the Committee has made a mistake in putting the plan forward as its own. I think it stole the plan, as such companies have been in operation for years. One of them, the Mutual Fire of New York, has the same plan. It started with a capital of \$100,000 and guaranteed its stockholders 10 per cent. I know a great many Grand Rapids men who are insured in it, although the company does not write a policy for less than \$10,000. I know of one concern which has been in the company seven years, paid 1½ per cent., the same as the stock company rate. During the seven years the dividends received on the premiums have averaged 25 per cent., while the house in question has been paying stock companies 1½ per cent., with no rebate. On July 5 they had a fire. Now, I thought, was the test. The house telegraphed for an adjuster on Friday. The following Monday he reached Grand Rapids and on Tuesday he gave the house a check for all the loss. The company has no agent in Grand Rapids, as it is not authorized to do business in this State. The inspector goes around and looks up risks, but says, "You will have to apply at the home office." It is so safe our people are glad to do it, because it is cheap, and they are going to get back part of the premium—and \$100,000 it back of it to meet any emergency. (Applause.) I ask my

friend Kelley his authority for saying that the Grand Rapids Fire Insurance Co. began business as a mutual company.

Mr. Kelley—I was told by Mr. Eastman.

Mr. Conklin—It has never been a mutual. They are cautious, however.

Mr. Stowe—When the report of this Committee was published, it solicited subscriptions to the stock. Your chairman was approached by a representative business man of Grand Rapids who said: "We can place this in Grand Rapids in twenty-four hours." The offer was declined, as the Committee wanted to place it among people all over the State who would carry the insurance. By being policy holders, they will get a dividend on their stock as well as on their policies.

The President—Mr. Conklin, I think the Association would like to hear from you. You have taken a great deal of interest in this matter, and, as a representative business man, you can give us some ideas on the subject.

Mr. Conklin—I presumed we would have to have a State law from the fact that most mutual companies in the State—purely mutual companies—do business with farmers on farm property. Of course, three counties could do business in that way. Those companies which have been successful and permanent just insure farm property. I am insured in one of those companies myself. Well managed in old counties, where there is no liability of all burning up, they are safe. When you put it into towns where a fire may wipe out a whole company and they may be sued, threatened, etc.,—if it is a mutual company, somebody has got to pay. I am in favor of the insurance recommended by this Committee.

If there was a State law, so business could be done that way, and there was sufficient scanning, and only a little insurance put on each block through the State, premium notes might be a good thing. I do not like to hear reflections on the men who have labored on this Committee, while such practical business men as John Widdicombe has been trying to get something better in the insurance line. Excepting the reflections on your Committee, I liked the paper by Mr. Kelley very well. I think it is exhaustive, so far as mutual insurance is concerned. I think if the different societies, the different Business Men's Associations throughout the State, could be identified with this company—most all take a little stock, so they would examine these risks and report to the company if there is anything extra hazardous about a man or his business—it would be one of the best of plans. I think it would be one of the best companies possible. As my friend Caldwell says, \$100,000 would be put up and the difference between what it would earn and the dividend paid the investors would not be very much. I would like to go into it. (Applause.)

Mr. Van Asmus—It struck me that this paper read by Mr. Kelley ought to be given to the public. I saw the question in regard to the finances and telephoned the President of our Association that the paper ought to be printed and thrown broadcast over the State; that it struck the key-note. He told me to go ahead and say to the Association to draw on him for \$75 for paying the expenses of adopting my suggestion. (Applause.)

Mr. Connell—I move that the invitation of Mr. Widdicombe be thankfully received by the Association.

The President—We have not decided to print the paper.

Mr. Van Asmus' resolution was here adopted.

Mr. Crandall—I move that this able paper be referred to our Committee on Insurance to be printed, eliminating those little reflections; when so eliminated, that it be printed as a part of the proceedings of the convention, giving due credit to the author. I do not want to bury our Committee so effectually that we will forget we had a Committee. I would really like to have it printed under our auspices and become a part and parcel of our work.

Mr. Bates—In regard to the motion, that a certain part be eliminated, I do not think it would be well. This gentleman has presented one phase of the question. Mr. Sprague is the representative of the other extreme. Almost all these questions are settled by compromises. It will do no harm to print it just exactly as it has been read. I hope that if printed at all it will be in that way. The gist of the matter lies right here: If you get the right kind of risks in your company—a company that rests for its payments of claims for injuries upon the men when the draft is made upon them—then it is good enough. If you have not that class of men and want some of them to contribute in the stock formed—so there will be a guaranty fund—then the other side is the best way.

It runs from that away over to the stock companies; that is the third position. Let us have the whole of the paper. Do not let anything be eliminated from the paper. Let the Committee on Insurance, with the recommendation placed before us, take this paper, digest it with everything else said, come to a conclusion and make a report. Then let us go to work.

Mr. Kelley—I think there must be some misunderstanding in reference to any reflection on the Committee. If I remember rightly, when I read that paper, I expressly stated that we have no prejudices against any gentleman on that Committee, that our entire objections were against the form and plan proposed. If there are any reflections on those gentlemen, I will strike them out myself.

Mr. Conklin—I suggest that Mr. Kelley strike out those very words.

Mr. Van Asmus—I am not in entire harmony with that paper; but it has struck the right key-note. We have got a year before us. We will see that we get the other views represented here. I want it printed first as it is. I want it to go out to the Associations just as it is.

Mr. Crandall—I call the gentleman's attention to pages 16 and 17. If the statements there are not opposed to the plan adopted by the Committee then I cannot read. We have had a Committee working and sending circulars to every association about a stock and participating policy company. The business men's Committee recommend a company from such a standpoint. This paper opposes it. It knocks the work of that Committee and kills it dead. If it does not kill the Committee's plan, then I am greatly mistaken.

Mr. Conklin—I desire the obnoxious references eliminated and sent out by the Association—not by the Committee.

Mr. Hamilton—It seems to me, gentlemen, that this matter is in rather a mixed condition. Yet it points to a policy in the future that will be for the benefit of all business men, properly worked up. I see the thought and mettle are here, the elements are here, and all it needs now is a careful adjustment, careful management and judicious handling—and everything will work out properly and harmoniously. That is the position we all wished to be placed in. Let the innuendoes which mar this paper be eliminated from our thoughts entirely and let us look right straight to the fact that we want an insurance plan that shall benefit the business men of Michigan. Let us start right there. Mr. Widdicombe, through Mr. Van Asmus, recommends and guarantees the payment of \$75 for publishing this paper. It is very creditable and I am glad to see the interest taken in it. We have been considering the report of our Insurance Committee. It seems to me the proper thing to do now would be to have a talk on this report. We have thanked Mr. Widdicombe. It does not seem to me that the Association should father the publishing of this paper and sending it broadcast to the people without further considering our own report on this insurance problem. To my mind, it will be proper that we accept and thank Mr. Widdicombe, as we have done, for his offer, and that after this paper has appeared in the published proceedings of our Association, grant him the privilege of using the paper as he sees fit and sending it out as he sees fit. We should go upon the principle of establishing our own plan and allowing any farther distribution of these papers after they have been published in our proceedings. (Applause.)

The President—The question is upon the adoption of the report of the Committee on Insurance.

The report was unanimously adopted. The President—Next on our programme is a paper by C. L. Whitney, of Muskegon, on "How to Deal With the Patrons of Industry."

Mr. Whitney then spoke as follows:

I never appeal from the decision of the chair. Mr. Whitney has no paper. He never was asked to prepare a paper and is not on the programme for a paper. An "address" is what I was to give. It is a different thing. What a man may say offhand is different from committing his thoughts to cold paper—rigid, frigid writing. To be brief, I wish to make a distinction and what appears and by many is supposed to be one thing, which is really another. "P. of I." may be something. I do not know what it is. It has been confounded with Patrons of Husbandry, which is an old institution, and which has to-day a better standing, a better existence, a better rating and a greater power than ever before in its entire history—stands stronger in membership and stronger in work. Do not confound it with this one you are asking me to talk about. I notice some earmarks on this institution you are discussing, and I probably can throw some light on it.

Twenty-five years ago, nearly, the Grange started—the organization of the Patrons of Husbandry began its existence

[CONTINUED ON THIRD PAGE.]

The Michigan Tradesman

AMONG THE TRADE.

GRAND RAPIDS GOSSIP.

I. S. Bier has removed his fancy goods stock from Cadillac to this city.

Henry J. Bressen has opened a grocery store at Kalamazoo. Lemon & Peters furnished the stock.

Ernest Welton, hardware dealer at Holton, has added a line of groceries. Lemon & Peters furnished the stock.

Local barrel dealers are considerably stirred up over a change in the classification of empty oil barrels from fourth to second class.

I. M. Clark & Son purchased the second mortgage on the H. E. Ressie grocery stock, at Grand Ledge, and took possession of the stock, removing it to another location.

Wm. Widdicombe, assignee for the former firm of Thompson & MacLay, will declare a final dividend as soon as the suit brought against him by the city of Dubuque is settled. One dividend of 20 per cent. was paid by the assignee last October.

The insurance adjusters completed the work of appraisal last evening and the cracker machines of Wm. Sears & Co. started up again this morning, having laid idle only four working days on account of the fire in the upper floor of the factory last Wednesday night.

The sensation of the week has been the arrest of Alfred Broad, formerly manager of the Wm. Steele Packing & Provision Co., on a charge of embezzlement. Opinions differ as to guilt of the accused, who frankly asserts that he will be able to establish his innocence at the proper time. Following the arrest the corporation uttered two trust mortgages to Wm. Dunham—one for \$20,000 on the personal property and the other for \$30,000 on the real estate. Mr. Steele also covered his property at Ionia with mortgages to his wife, sister and other friends. Both Mr. Steele's affairs and those of the corporation are badly involved and it will require skillful management to straighten out all the kinks.

AROUND THE STATE.

Lyons—John Estep has opened a meat market.

Sherman—O. G. Conklin has sold his blacksmith business.

Davisburg—Ely & Son succeed Edmund Ely in general trade.

Shelby—Fred H. Payne has purchased the grocery stock of A. A. Lewis.

Morgan—Hilton & Osborn have arranged to open a grocery store here.

Nahma—John Dussault succeeds Chas. McGee in the confectionery business.

Milan—B. F. Thomas has turned his boot and shoe stock over to creditors.

Pinckney—Eugene E. Campbell succeeds Barton & Campbell in the jewelry business.

Evart—Mills & Leasia succeed Chas. Leasia in the fruit and confectionery business.

Fennville—James and Amelia Connell have purchased E. E. Jarvis & Co.'s stock of groceries.

East Saginaw—Burdick & Moore are succeeded in the grocery and meat business by King & Moore.

Rockford—John J. Ely's general stock was seized on execution by H. S. Robinson & Burtenshaw Saturday.

Nashville—Downing Bros. & Roscoe is the style of a new firm organized to handle poultry, pork and produce.

Shelby—D. A. Reed has purchased the Kohler & Willets meat market, combining it with his own, and has removed to the old Kohler stand.

Lapeer—Pike & Adams uttered five chattel mortgages on their grocery stock, aggregating \$3,100, when their store was closed on attachment.

Montague—Fred Herron succeeds Herron & Reeder in the meat business and Rudolph Herron succeeds Herron & Turner in the same business.

Hesperia—C. M. Perkins is building a new dry goods and grocery store, 40x60 feet in dimensions and two stories, on the ruins of the old City Hotel.

Wayland—E. W. Pickett has bought the store, fixtures and general stock of H. D. Spaulding and will conduct the same in connection with his bank.

Dorr—The store of L. N. Fisher was raided by burglars on the night of Aug. 24. The safe was broken into and about \$25 in change secured. No goods were taken. This was the third burglary in town within a few weeks.

Big Rapids—J. Wiseman & Son will dissolve partnership on Oct. 1. John Wiseman will continue the undertaking business at the same location, while Chas. M. Wiseman will remove the book, stationery and wall paper stock to the vacant store in the Stickney block.

Belding—E. Igersoll has exchanged his stock of boots and shoes with C. B. Foote for seventy acres of his farm, one mile and a half east of the village. The new firm will be C. B. Foote & Sons. The boys, who are well-known and popular, will have charge of the business.

Standish—M. C. Gould has been admitted to partnership in the general store of Arthur H. Welles. The style of the firm is now A. H. Welles & Co.

Traverse City—The grocery business formerly conducted by Winnie & Steven will be continued under the style of Geo. F. Steven, John A. Perry acting as manager.

MANUFACTURING MATTERS.

Manistee—The Manistee Marble Co. has been incorporated with a capital stock of \$50,000.

Charlotte—The Johnson & Houck furniture factory is soon to be started up for business, under the style of C. M. Jennings & Co.

Detroit—The Detroit Chicory Co. has been organized with \$20,000 capital stock. A factory will be erected at the corner of Mitchell street and Gratiot avenue.

Big Rapids—The Crescent Furniture Co. has leased the two stores and basement in the opera house block and will occupy the quarters as a retail store for its manufactured goods.

Muskegon—The East Shore Novelty Manufacturing Co. has been incorporated at North Muskegon with a capital stock of \$10,000, one-half paid in, to engage in the manufacture of woven wire frames, rough rolls, step ladders, cloth boards, bed slats, etc.

Lansing—In compliance with the act authorizing them to settle the claims of Farrand & Shank, of Lansing, and Burroughs & Co., of Flint, whose business was destroyed by the anti-oleomargarine act, the State Board of Auditors has appointed a board of appraisers to make a schedule to serve as a basis of their calculations of the damages to be awarded. Ex-senators Calvin B. Crosley, of Plymouth; H. C. Spencer, of Flint, and Mr. Nelson Bradley, of Lansing, are named, with Mr. E. H. Davis, of Lansing, alternate. Thus this long unsettled question is now in a fair way for adjustment.

Successful Meeting of Ontario Business Men.

Several hundred Ontario business men met at Hamilton week before last, devoted four half days to interesting discussions of current trade evils and resolved to organize local and general associations on the Michigan plan, using the same forms and working plans in use in this State. The following pleasant letter of acknowledgement has been received from the chairman of the meeting:

HAMILTON, Ontario, Aug. 26, 1889.

DEAR SIR—The labors by day and night of our convention and the many visitors at the Carnival prevented my sending you the papers from day to day and I now send them to you in a batch. You will see that we have accomplished much, considering the inharmonious elements with which we started, and I am indebted to you more than any other person for a clear preception of the objective point. As you will also see, I made careful use of the literature you were good enough to send us.

I leave for Europe on September 2, but will return in seven or eight weeks. Mr. Bristol and Mr. Smith will carry forward the work of organization by correspondence and we shall consider together the next step in November, but I feel that we cannot improve on your Michigan B. M. A. plans and shall stick to them pretty closely.

Again thanking you for your kindness and hints and trusting to make your personal acquaintance ere long, believe me

Yours sincerely,

JOHN KNOX.

Card of Thanks.

Office of FISHER & UNDERWOOD, Brokers, 95 Monroe street.

GRAND RAPIDS, Sept. 2, 1889.

We wish, through the columns of THE TRADESMAN, to extend our thanks for the many encouraging letters received, expressing approval of our "new departure" and promising support. We have received numerous orders and each mail brings more. We are confident that those who have sent us orders will be more than pleased, as we have been able to buy goods very low and have paid careful attention to the quality.

Trade is quiet now and everybody is anxious to sell.

We endeavored to make it very plain in our advertisement and circular that we make no charge to the party ordering the goods, but as we have had several letters asking us how much we charge for buying goods, we will again make this plain statement: We make no charge to the party ordering goods. Our services are entirely free to them. And we say to every retail dealer, send us an order for anything you want, and we will buy the same for you at the lowest possible prices and warrant the quality—without cost to you for our services.

Correspondence invited and promptly attended to. Respectfully

FISHER & UNDERWOOD.

Base Ball Challenge.

GRAND RAPIDS, Sept. 2, 1889.

As a representative of the traveling men living in Grand Rapids and representing houses outside of the city, I hereby challenge the traveling men who travel for Grand Rapids houses to a friendly game of base ball, to be played on some Saturday (to be hereafter settled), the proceeds to go to some charitable institution.

GEO. F. OWEN.

THE FARMERS' TRUST.

How Their Methods Affect the Trade of Local Merchants.

From the Bay City Press.

Trusts are becoming to be quite the popular thing. There is scarcely a line of business devoid of a combine of some sort. There are salt trusts, lumber trusts, and in fact all kinds of trusts, but the latest thing in this line is the farmers' combine, which has existed in Bay County since the first of April last. In the five months of its existence it has passed out of the miniature and at this writing has assumed gigantic proportions and is a menace to the welfare of merchants in general. It has been a source of wonderment to divers men engaged in the conduct of stores in this city to know the cause of their lack of granger patronage, but the reason is not so strange after all.

For two years there has existed an association known as The Patrons of Industry of North America, and a society, as stated above, was organized in this county last April. The object of the association is to secure the necessities and luxuries of life at as low a price as possible and to sell their products at as high a price as can be obtained. There is a standing committee whose business it is to visit a merchant in every line of trade and enter into an arrangement whereby goods can be bought for just ten per cent. above the jobbing price—no more, but as much less as possible. They pick out only one dry goods store, one hardware store, one grocery store, etc., and providing the proprietor can be induced to sign a contract, he receives all of the trade of the association. All merchants are not given an opportunity to compete, as the Patrons of Industry allow one man to monopolize all the business. I. R. Wadsworth, of Port Huron, is the chief mogul of the organization, and from that place charters are granted. In Bay County there is a membership of from 1,000 to 1,500, which is divided into orders which take in one township. In some of the smaller villages men engaged in business have been completely driven out, so strong is the association and so closely do they adhere to the iron-clad contracts that are made. The result is that the trade of the hawback is concentrated and a disguised boycott prosecuted. The merchant doing business with them is armed with passwords, which every one of the patrons use when they are buying. The clerks, who are also informed, are thus enabled to know who are and who are not members. It is the case in Bay City where one of the stores with which they have a contract is located next door to another where the same line of goods are carried. Not infrequently farmers by mistake go into the wrong establishment and spring their countersign upon an unwary clerk who imagines that the hayseed is exhibiting some unharmonic idiosyncrasy. Discovering that their pantomimic means of communication are not interpreted, they usually make inquiries and then wend their way to the proper place. The version that one of the members put upon the policy of the combine was that they (the farmers) had decided that in spite of the promises that had been extended to them, they would never receive help from the townspeople and that the only thing for them to do was to wake up and help themselves. "Business men organize themselves together and agree to pay certain prices for agricultural products, and we cannot help ourselves. We have either to sell or let our staples rot on our hands. It is not compulsory for a business man to make a contract with us, but when they do, we make it an object by giving him all our trade. They can easily afford to do it, you see, because they sell it to the city people at a profit of from 25 to 35 per cent. When they sell to us they can turn around and get even with city patrons. We take our wares and sell them where we can get the highest price and then spend our money with the store giving us a discount. It makes it an object for the store with which we do business, because his trade is increased by about 500 customers."

Speaking about the Patrons of Industry, one of the merchants said: "There is no way for us to get any of their trade; of course, one store could send out circulars informing the farmers that they could get goods from this or that house at five per cent. above cost. This would be for the purpose of breaking up the association, but by doing that a great injustice would be done to the city customers. A concern that would enter into an arrangement of this kind is not entitled to the city trade, as the money of Bay City people is just as good as that of the farmers. There is sharp competition here in Bay City and the price of goods is reduced just as low as life to the business will admit. There should not be a merchant in Bay City to foster such a scheme. Let the laboring men enter into a similar combine and store keepers will have to take to the woods."

The P. of I. from an Agricultural Standpoint.

From the Michigan Farmer.

LAKEVIEW, Aug. 25, 1889.

To the Editor of the Michigan Farmer.

Please state what you know about the new order got up for farmers called the P. I. We think it a humbug, got up by a few lazy men to get \$13 out of the farmers. Please answer through the Farmer and oblige,

JAMES EDGAR, JR.

We presume this has reference to the Patrons of Industry. If so, it is an order having for its object the concentration of the purchases of farmers belonging to it and placing them in the hands of some one merchant who will allow them the largest reduction in prices. If we are correctly informed, they agree that they will trade only with some one firm or individual in a village or town who will do business on a margin of 10 per cent; all other dealers are to be avoided, and thus compelled to close up. The question of whether this policy is a good or bad one will bear discussion. Very often such movements are like boomerangs, and injure the parties who take part in them as much as those they are used against. The fee of \$13 certainly ought to pay the organizers well, but perhaps they can show farmers how to invest that amount in the order with profit. We are not well enough posted with the inside workings of the order to answer the questions of our correspondent as fully as we would wish, but if any member of

the P. I. thinks it worth while to send in a statement of the objects of the order, its workings, etc., we shall be pleased to give it a place in the Farmer.

Progress of the P. of I.

News of the formation of new P. of I. lodges continue to come to hand, while from nearly every locality where the craze has prevailed for some time comes authoritative information that the fever is abating; that many members have seceded from the order altogether and that many lodges have disbanded entirely. In the vicinity of Rockford many farmers went into the movement in the expectation that they would be able to secure a rebate of \$25 to \$30 on a reaper or mower—that having been the promise held out by the oily-tongued organizer—but in no case has any one been able to save a cent through their connection with the organization. Their failure has naturally disgusted them with the whole business, so that secessions from the order are matters of every day occurrence.

Henry Henkel, the Howard City merchant who recently signed with the P. of I.'s, is already weary of the burden and announces that he is through with the foolishness as soon as his six months' contract expires.

The list of the P. of I. dealers, so far as THE TRADESMAN has been able to ascertain, is as follows:

Gardner—J. B. Brice.
Grand Rapids—John Cordes, Joseph Beas, A. Wilzinski.
Rockford—B. A. Fish, Joshua Colby.
Cedar Springs—John Beucus, B. A. Fish, L. A. Gardiner.
Sand Lake—C. O. Cain, Jas. H. Brayman.

Howard City—Henry Henkel.
Morley—Henry Strope.
Coral—J. S. Newell & Co.
Kent City—R. McKinnon, M. L. Whitney.

Nashville—Powers & Stringham.
Harvard—Ward Bros.
Bellevue—Evans & Hare.
Olivet—F. H. Gage.
Sparta—Dale & Haynes, Woodin & Van Winkle.

Hubbardston—M. Cahalers.
Carson City—A. B. Loomis, A. Y. Sessions.

Another New Town.

M. J. Griner, the Print general dealer, has founded a new town on the Manistee & Northeastern Railway, near the intersection of the Frankfort & Southeastern Railway. Forty acres have been platted and fourteen lots have already been sold. Mr. Griner is erecting a store building and L. W. Crane, of Frankfort, is preparing to build a sawmill and chair factory. The embryo settlement bears the euphonious name of Grinerville.

The Hardware Market.

Nails are very strong, being sold by jobbers at less than the price at the factory. An advance is inevitable. Sheet iron is still scarce. Bar iron has advanced \$1@2 at the factory. There is a general advance in iron all along the line. Rope is weak. The window glass workers at Pittsburg are at loggerheads with the employers, rendering a "lock out" by no means improbable.

FOR SALE, WANTED, ETC.

Advertisements will be inserted under this head for two cents a word the first insertion and one cent a word for each subsequent insertion. No advertisement taken for less than 25 cents. Advance payment.

BUSINESS CHANCES.

FOR SALE—A GOOD PAYING BUSINESS—GOOD reason for selling out. Inquire of F. J. Detten, 111 Monroe St.

FOR SALE—ONE OF THE BEST LOCATED HARDWARE STORES in the suburbs of Grand Rapids. Good store and cheap rent; invoices about \$2,500; yearly business \$15,000. Address No. 488, care Tradesman.

FOR SALE—PROSPEROUS DRY GOODS STORE. Box E, Fostoria, Ohio.

FOR RENT—A GOOD DRY GOODS STORE IN GOOD business town; good opening for the right person. Address Box 85, Dryden, Mich.



LION COFFEE

Merchants,

YOU WANT THIS CABINET

Thousands of Them

Are in use all over the land. It does away with the unsightly barrels so often seen on the floor of the average grocer. Beautifully grained and varnished and put together in the best possible manner. Inside each cabinet will be found one complete set of castors with screws.

Every Wide-Awake Merchant Should Certainly Sell

LION, THE KING OF COFFEES.

An Article of Absolute Merit.

It is fast supplanting the scores of inferior roasted coffees. Packed only in one pound packages. Put up in 100-lb cases, also in cabinets of 120 one-pound packages. For sale by the wholesale trade everywhere. Shipping depots in all first-class cities in the United States.

Woolson Spice Co.,

TOLEDO, OHIO.

L. WINTERITZ, Resident Agent, Grand Rapids.

MONEY IN THIS—SHINGLE MILL AND FULLY equipped woods outfit, all running now, for sale at a bargain; owner going West. Write at once, C. L. Gray & Co., Evans, Mich.

FOR SALE—HAVING OTHER IMPORTANT INTERESTS, we offer for sale our stock of drugs, groceries, crockery, glassware, wall paper, paints, oils, etc.; one of the best stocks in best county seat in Michigan; will invoice about \$7,000; will trade out \$1,000. Address Barram & Millington, Paw Paw.

FOR SALE—NEW BLACKSMITH SHOP AND TOOLS, house and two lots; good location; fine country; food run of general work; reason for selling, health failed; terms easy. Inquire of or address W. W. Pentlin, Brighton, Mich.

FOR SALE—OR GENERAL DEALER, WOULD YOU like to do a business of \$25,000 a year? If so, wake up and ask about it. No. 488 care Michigan Tradesman.

FOR SALE—\$1500 DRUG STOCK AND FIXTURES, food run of general work; reason for selling, health failed; terms easy. Inquire of or address W. W. Pentlin, Brighton, Mich.

FOR SALE—WELL SELECTED DRUG STOCK IN Southwest Michigan's prettiest city of 5,000 inhabitants; invoice with fixtures, \$2,000 to \$2,500; reason for selling, manufacturing interests requiring more attention. Address, S. & M., care Tradesman.

FOR SALE—OR WILL TRADE OR EXCHANGE FOR property in some city of not less than 2,000 population in Middle or Southern Michigan. Stock of drugs and general merchandise and store buildings; stock located for business, and is now doing a trade of \$1,500 per month. Cash value of buildings, \$2,500; stock, \$5,000; can reduce stock to \$2,500 in 60 days. Buildings all in good repair; stock in good shape; satisfactory reasons given. Address No. 479, care of Michigan Tradesman.

HELP WANTED.

WANTED—REGISTERED PHARMACIST. Address E. E. Wright, Harbor Springs, Mich.

SITUATIONS WANTED.

WANTED—SITUATION BY A YOUNG MAN OF five years' experience in the grocery business; is also a graduate of Prof. Ferris' Business College of Big Rapids; can give the very best of references. Address Lock Box 885, Big Rapids, Mich.

MISCELLANEOUS.

WANTED—SEND A POSTAL TO THE SUTLIF CO., 100 Pass Book Co., Albany, N. Y., for samples of the new Excelsior Pass Book, the most complete and finest on the market, and just what every merchant should have progressive merchants all over the country are now using them.

WANTED—1,000 MORE MERCHANTS TO ADOPT OUR Improved Coupon Pass Book System. Send for sample. E. A. Stowe & Bro., Grand Rapids.

FOR SALE—GOOD RESIDENCE LOT ON ONE OF the most pleasant streets "on the hill." Will exchange for stock in any good institution. Address 286, care Michigan Tradesman.

Eagle Trunk Factory.

F. GUTKUNT.

Manufacturer of

Sample Cases,

Sample Trunks, Tourists' Trunks, Bags, etc.

Traveling goods of all descriptions.

Write to Order a Specialty.

71 Pearl St., Grand Rapids, Mich.

Our Fall Stock

Is now Complete and Ready for Inspection.

F. A. Wurzburg & Co.,

(Successors to F. W. Wurzburg's Sons & Co.)

Exclusive Jobbers of

DRY GOODS, HOSIERY,

NOTIONS, UNDERWEAR,

19 & 21 SOUTH DIVISION ST.,

GRAND RAPIDS, - MICH.

PEACHES!

I Am Headquarters.

Alfred J. Brown,

16 and 18 North Division Street, Grand Rapids, Mich.

ISLAND NO. 2, GRAND RAPIDS.

10—PERFORMANCES ONLY—10

September 17, 19, 21, 24, 25, 26, 27, 28 and October 1 and 3.

The Greatest Historical and Spectacular Production in the World.

PAIN'S
LAST DAYS OF POMPEII

As given at Manhattan Beach, Coney Island, N. Y., two entire seasons, and at St. Louis, Kansas City and Boston with unbounded success.

300 People in the Cast.

Immense Processions.

Great Spectacular Effects.

Eruption of Mt. Vesuvius and Destruction of the City of Pompeii.

An Exact Reproduction of the Appalling Catastrophe so Graphically Depicted by Bulwer. Especially Prepared Music by P. S. GILMORE, which will be performed by a Grand Military Band. Terminating each evening with a

Thousand Dollar Display of Pain's Manhattan Beach Fire Works.

Immense New Amphitheater to Seat 10,000 People.

Admission, 50 Cents. Children Under 12 Years, 25 Cents. Reserved Seats 25 Cents Extra. Excursions on All Railroads. Particulars Shortly.

Read the indorsement of the following prominent citizens of Grand Rapids who have seen this great production:

We, the undersigned, having seen Pain's "Last Days of Pompeii," at Coney Island, New York, have much pleasure in heartily endorsing it. We consider the production the most magnificent ever conceived. It is truly great, not only as an entertainment, but as a realization of one of the greatest events of ancient history. We cannot urge the people too strongly, for no one can afford to miss such an enjoyable performance.

HENRY SPRING, of Spring & Company.
CHAS. W. EATON, Eaton & Lyon, Book.
F. A. WURZBURG, Wurzburg & Co., Dry Goods.
E. P. KIDDER, Dry Goods.
I. C. LEVI, Star Clothing House.
D. R. SWARTOUT, Spring & Company.
J. W. ROSENTHAL, Tower Clothing Co.
L. G. MASON, Muskegon.
R. T. VANVALKENBERG, Muskegon.

W. S. EARL, Welch Folding Bed Co.
ELIAS MATTER, Nelson, Matter & Co.
C. R. SLIGH, Sligh Furniture Co.
GEO. R. MAYHEW, Boots and Shoes.
N. A. FLETCHER, Attorney at Law.
A. V. PANTLAND, Morton House.
E. A. PIERCE, Merchant Tailor.
H. R. DICKINSON, Valley City Ice & Coal Co.
E. DONNALLY, Houseman, Donnelly & Jones, Clothing.

Harper's Weekly of July 25, 1885, in an article with full page illustration of the production, says: "It may be safely said that neither this nor any other country has seen a more splendid spectacle of the kind."

The Boston Herald, of recent date, refers to "Pompeii" as "the most gorgeous, most complete and most expensive pyrotechnic spectacle ever given in the world."



C. M. Henderson & Co.

ARE

Superior Manufacturers.

Product of Our Factory at Fon du Lac, Wis.

GROCERIES.

Purely Personal.
E. E. Hewitt, the Rockford grocer, was in town Monday.

Walter A. Smith and family are putting in time at Chatham, Mass.

Frank L. Fuller, the Cedar Springs banker, was in town one day last week.

Fred B. Clark is in Grand Ledge today, called thither by the Resigee failure.

Chas. E. Olney is in town for a few days, on his way from Thompson, Conn., to Santa Barbara, Cal.

Peter Lankester went to Milwaukee last night to attend the wedding of his wife's sister. He expects to return Friday.

Peter P. Steketee is arranging to spend his vacation on the St. Clair Flats, taking in the Detroit Exposition on his way back.

Dan C. Steketee has returned from Rochester, whither he went to act as groomsmen at the wedding of his friend, Rudolph Dornink.

Frank C. Hawkins, book-keeper for the Grand Rapids Packing & Provision Co., has gone to Providence, R. I., on a visit. He is accompanied by his family.

Edwin S. Tice, the Gladstone banker, was in town a couple of days last week on his way to Benton Harbor, where he proposes to organize a board of trade.

Howard Morley, the Cedar Springs merchant, is building a store at Middleborough, Ky., the new town situated at the north side of the Cumberland gap.

Fred B. Aldrich has severed his connection with Hawkins, Perry & Co., to take a position with a corporation now in process of organization, in which he will be financially interested.

M. C. Russell, formerly engaged in the commission business here, but now the manager of the Chicago repository of the Michigan Buggy Co., is in town for a day or two. He is accompanied by his wife.

John Van de Wyck, the Jefferson avenue grocer, who has been confined to his house for a couple of weeks by reason of a kidney trouble, is up and about again. His wife is confined to her bed by inflammatory rheumatism.

Rudolph Dornink was married at Rochester, N. Y., last Thursday, to Miss Lillie Hogenboom. The parents of the groom will give the happy couple a reception at the family residence, 96 College avenue, on Friday evening.

The partners and attaches of the former firm of Thompson & MacLay are somewhat widely scattered, as follows: John H. Thompson is clerk in the banking department of Wells, Fargo & Co.'s office at Brooklyn, N. Y.; Jas. H. Thompson is buyer for Mons Anderson & Co., wholesale dry goods and notion dealers at La Crosse, Wis.; John MacLay is Police Justice of the city of Dubuque and Secretary of the Business Men's Association; John H. and John W. Penberthy are engaged in general trade at New Hampton, Iowa, under the style of Penberthy Bros.; Fred MacLay is clerking in a hardware store at Omaha; Geo. W. Carpenter is traveling on the road for Little, Carter & Co., manufacturers of overalls at Cedar Rapids, Iowa.

Grippe Brigade.
M. J. Morley has gone on the road for Wm. M. Clark, the shirt manufacturer.
F. M. Hall, of the former firm of Chas. E. Hall & Co., has gone on the road for F. J. Lamb & Co.

It is asserted, with some appearance of authority, that Algernon E. White and O. Emmons are posted on the position of a certain back store in the hill district.

Three additions to the hotel list of the Knights of the Grip have been received during the past week, as follows: New Cheboygan, Cheboygan; Hotel Whitcomb, St. Joseph; Filer House, Ludington. The Knight now number 613 members.

As will be noted by the challenge in another column, the Grand Rapids traveling men who represent outside houses have challenged the traveling men who work for local houses to a match game of base ball, the proceeds to be devoted to the furnishing of a traveling men's room in the new St. Mark's Home.

The Coupon System in Minnesota.

The coupon system is a great labor saving device to get rid of the vexations of making collections, and the little work required to introduce it is worth all the trouble it takes. The ladies think the little books representing money in "1's," "5's," "10's" and "25's" are the "cutest things out," and it saves them a great deal of talking (although ladies are supposed to enjoy this) in disputing with the grocer about the articles that ought not to be put on the pass book, which they know positively they never, never had. "It seems so much like business, you know, and the leaves tear out of the coupon books just like their husbands' checks out of the check book, and then, you can trust them to servants and know exactly how many of the sweet little imitation money they've used, and it keeps one from being extravagant, and all that," which is about the way I heard one lady describe the system to her friend one day. Once in a while a close old fellow will object to paying the grocer \$5 or \$10 or \$20 for a book in advance, because the grocer might fail before it was used up, but these people are soon convinced that the system is to their advantage as well as to the grocer's, and if they are not convinced, the chances

are that they want to get trusted and never pay anyway, and so the grocer had better lose a few such customers, for he will have the satisfaction of having his goods in his own possession, and not in that of any one else.

The Grocery Market.

It is impossible to get sugar fast enough to fill orders, the situation having grown worse, if anything, during the past week. Canned corn, pack of 1889, is firmer and about 2½¢ higher. Corn syrup has advanced 1¢, and some jobbers are expecting still another advance. Black strap has advanced 2¢, Bradshaw & Wait, the Chicago manufacturers, evidently having a "corner" on the article. The high price will undoubtedly kill the sale of the article, except to manufacturers of coffee extract, who must use it. Common fine salt has advanced 2¢ per barrel. Green coffee is a little firmer, and package manufacturers have advanced their quotations ½¢. Raisins are almost entirely out of the market, those yet in jobbers' hands being almost worthless. Dealers would do well to buy none at all until the new crop arrives, which will be in about two weeks.

Irving F. Clapp,
GROCER,
27 Locust Street.

Shipper of Fruits, Butter, Eggs, and Vegetables.

Allegan, Mich. 4/12/1889.
New D. M. Clark & Son
Grand Rapids, Mich.
Dear Sirs:
I have shown your
sample of Sugar with
Eight other houses from
Chicago, Grand Rapids, Cleveland
& New York and find in
your samples the best
values. Please send me
therefor the following & oblige
Yours truly
Irving F. Clapp.
3½ bush #30, Sun Cond Japan
8 " " #10/9 " " "
5 " " #12/9 " " "
3 " " #11 " " "
3 " " #10 2/10 " " "

F. J. DETTENTHALER,

JOBBER OF

Oysters
—AND—
Salt Fish.

Mail Orders Receive Prompt Attention. See Quotations in Another Column.

HESTER & FOX,

Manufacturers' Agents for

SAW AND CRIST MILL MACHINERY,

Send for Catalogue and Prices.
ATLAS ENGINE WORKS
INDIANAPOLIS, IND., U. S. A.
Steam Engines & Boilers.
Cary Engines and Boilers in Stock for immediate delivery.

Planers, Matchers, Moulders and all kinds of Wood-Working Machinery, Saws, Belting and Oils.
And Dodge's Patent Wood Split Pulley. Large stock kept on hand. Send for Sample Pulley and become convinced of their superiority.
Write for Prices. 44, 46 and 48 So. Division St., GRAND RAPIDS, MICH.

Good Morning!

I have just eaten a delicious dish of

Muscatine ROLLED OATS

S. G. Ketcham,
DEALER IN
Lime, Hair, Cement, Brick,
Stucco, Sewer Pipe, Tile,
Fire Brick and Fire Clay.
14 West Bridge St., Grand Rapids, Mich.

PRODUCE MARKET.

Apples—The receipts are light and the market firm and bright. Choice shipping stock, such as Maiden's Blush and Strawberry, commands \$2 per bbl., while Fall Pippins find ready sale at \$1.50.

Beans—New stock has put in an appearance, being very superior to the old stock or imported. It is bright, clean and remarkably white, owing to the dry weather. It finds ready sale at \$1.50.

Beets—40¢ per bu.
Blackberries—\$1.25 per 16-qt. case. The market is firmer.
Butter—The market is firm; dairy has advanced to 14¢ per lb., while creamery is in good demand at 12¢.
Cabbages—Home grown, fine in quality, command \$1 per crate.
Cheese—Ename and Allegan county makers bid their stock at 8¢, while jobbers hold at 8½¢ per lb. The market is firmer and advancing.
Cider—10¢ per gal.
Cooperage—Fork barrels, \$1.25; produce barrels, 25¢.
Cucumbers—10¢ per doz.
Dried Apples—Commission men hold sun-dried at 3¼¢ and evaporated at 4¢ per lb. D. The market is firm.
Eggs—Jobbers pay 12½¢ for 13¢ and hold at 14¢.
Field Seeds—Clover, mammoth, \$4.75 per bu.; medium, \$4.75. Timothy, \$1.65 per bu.
Honey—In small demand. Clean comb commands 12½¢ per lb.
Musk Melons—\$1 per crate.
Onions—\$1.75 per bu. for clean stock.
Peaches—Barlow's, Home's and Early Crawford's are in the market, commanding \$1.75 to \$2.25. The early fruit is not likely to last long, as the warm weather is rushing it in fast.
Pears—Bartlett's, \$1.25 to \$1.50. Flemish Beauties, \$1.20 to \$1.40. Clapp's Favorite, \$1.25 to \$1.75. Pop Corn—4¢ per lb.
Potatoes—The market is firm. Dealers pay 25¢ and sell at 35¢.
Squash—Hubbard, 3¢ per lb.
Water Melons—Fancy Jersey stock commands \$4 per bbl.
Turnips—30¢ per bu.
Water Melons—\$1.50 per 100. The frosts and floods have cut the crop short from a third to a half.
Whortleberries—Very scarce, readily commanding \$1.50 per crate.

PROVISIONS.

The Grand Rapids Packing and Provision Co. quotes as follows:

PORK IN BARRELS.
Mess, new, 10 75
Short cut Morgan, 12 50
Extra clear pig, short cut, 12 50
Clear fat back, 12 50
Boston clear, short cut, 12 50
Clear back, short cut, 12 50
Standard clear, short cut, best, 12 50
SMOKED MEATS—Canned or Flaming.
Hams, average 30 lbs., 11 14
" 16 lbs., 11 14
" 12 lbs., 11 14
" picnic, 9 75
" best boneless, 9 75
Shoulders, 9 75
Breakfast Bacon, boneless, 10 75
" ham prices, 10 75
Long Clear, best, 6 75
Briskets, medium, 6 75
" light, 6 75
LARD—Kettled, Rendered.
Tubs, 7 75
50 lb. Tins, 7 75
TIRES.
30 and 50 lb. Tubs, 6 75
30 lb. Pails, 12 in a case, 7 75
50 lb. Pails, 12 in a case, 7 75
10 lb. Pails, 4 in a case, 6 75
50 lb. Cans, 6 75
BEEF IN BARRELS.
Extra Mess, warranted 200 lbs., 7 60
Tongue Sausage, 7 60
Plate, 7 60
Extra Plate, 7 60
Boneless, run, 9 00
SAUSAGE—Fresh or Smoked.
Pork Sausage, 7 60
Ham Sausage, 12 75
Tongue Sausage, 12 75
Frankfort Sausage, 8 75
Blood Sausage, 8 75
Bologna, thick, 8 75
Head Cheese, 8 75
PIGS' FEET.
In half barrels, 1 60
In quarter barrels, 1 60
TRIPE.
In half barrels, 2 75
In quarter barrels, 2 75
In kits, 2 75
FRESH MEATS.
Swift and Company quote as follows:
Beef, carcasses, 4 40
" hind quarters, 3 40
" fore, 3 40
" ribs, 3 40
" tongues, 3 40
Hogs, 2 60
Pork loins, 6 75
Shoulders, 6 75
Bologna, 6 75
Sausage, blood or head, 6 75
Liver, 6 75
Frankfort, 6 75
Mutton, 6 75
OYSTERS AND FISH.
F. J. Dettenthaler quotes as follows:
FRESH FISH.
Whitfish, 6 75
" smoked, 7 75
Trout, 6 75
Halibut, 6 75
Frogs' legs, per doz, 10 50
OYSTERS.
Fairhaven Counts, 6 75
Selects, 6 75
F. J. D.'s, 6 75
Anchors, 6 75
CANDIES, FRUITS AND NUTS.
Putnam & Brooks quote as follows:
STICK.
Standard, 25 lb. boxes, 10 75
Twist, 25 " 11 14
Cut Leaf, 25 " 11 14
MIXED.
Royal, 25 lb. pails, 10 75
200 lb. bbls., 10 75
Extra, 25 lb. pails, 11 14
200 lb. bbls., 11 14
French Cream, 25 lb. pails, 12 75
FANCY—In 5 lb. boxes.
Lemon Drops, 13 75
Sour Drops, 13 75
Peppermint Drops, 13 75
Chocolate Drops, 13 75
H. M. Chocolate Drops, 13 75
Gum Drops, 13 75
Licorice Drops, 13 75
A. B. Licorice Drops, 13 75
Lozenges, plain, 13 75
" printed, 13 75
" in bbls., 13 75
Chocolate Drops, in pails, 13 75
Gum Drops, in pails, 13 75
" in bbls., 13 75
Moss Drops, in pails, 13 75
Sour Drops, in pails, 13 75
Imperial, in pails, 13 75
" in bbls., 13 75
Oranges, fancy Rodi, 5 25
Lemons, choice, 5 25
" fancy, 5 25
Figs, layers, new, 5 25
Bags, 50 lb., 5 25
Dates, frills, 50 lb., 5 25
" frills, 50 lb., 5 25
" Fard, 10 lb. box, 5 25
" Persian, 50 lb., 5 25
Bananas, 1 25
NUTS.
Almonds, Tarragona, 2 17
" Ivaca, 2 17
Brazilia, 13 75
Filberts, Sicily, 10 75
Walnuts, Grenoble, 13 75
Pecans, French, 10 75
Cocoanuts, per 100, 4 25
PEANUTS.
Game Cocks, 6 75
Star, 6 75
Horse, 6 75

Wholesale Price Current.

The quotations given below are such as are ordinarily offered cash buyers who pay promptly and buy in full packages.

BAKING POWDER.		DRIED FRUITS—Domestic.		SALEABLES.	
ROYAL BAKING POWDER		Apples, sun-dried, 3 @ 3/4		DeLand's, pure, 5	
10c cans, 150		Apricots, evaporated, 6 @ 1/4		Church's, Cap Sheet, 5	
1 lb., 150		Blackberries, 12 @ 1/4		Dwight's, 5	
1 lb., 150		Nectarines, 12 @ 1/4		Taylor's, 5	
1 lb., 150		Peaches, 12 @ 1/4		STYRUPS.	
1 lb., 150		Plums, 12 @ 1/4		Corn, barrels, 2 @ 2/4	
1 lb., 150		Raspberries, 12 @ 1/4		Pure Sugar, 1/2 barrel, 2 @ 2/4	
1 lb., 150		DRIED FRUITS—Citron.		1/2 barrel, 2 @ 2/4	
1 lb., 150		In drums, 2 @ 2/4		SWEET GOODS.	
1 lb., 150		In boxes, 2 @ 2/4		Ginger Snaps, 9 XXX	
1 lb., 150		DRIED FRUITS—Currants.		Sugar Creams, 9 @ 1/4	
1 lb., 150		Zante, in barrels, 2 @ 1/4		Frosted Creams, 9 @ 1/4	
1 lb., 150		In less quantity, 2 @ 1/4		Graham Crackers, 2 @ 1/4	
1 lb., 150		DRIED FRUITS—Prunes.		Oatmeal Crackers, 9 @ 1/4	
1 lb., 150		Turkey, 2 @ 1/4		BOXES.	
1 lb., 150		Bosnia, 2 @ 1/4		Kegs, English, 1/4 @ 1/4	
1 lb., 150		Imperial, 2 @ 1/4		TEAS.	
1 lb., 150		DRIED FRUITS—Raisins.		JAPAN—Regular.	
1 lb., 150		Valencia, 2 @ 1/4		Fair, 1/2 @ 1/4	
1 lb., 150		Ondras, 2 @ 1/4		Good, 1/2 @ 1/4	
1 lb., 150		London Layers, Cal, 2 @ 1/4		Choice, 1/2 @ 1/4	
1 lb., 150		London Layers, for'n, 2 @ 1/4		Choicest, 1/2 @ 1/4	
1 lb., 150		Muscadine, California, 2 @ 1/4		SUN CURED.	
1 lb., 150		DRIED FRUITS—Peel.		Fair, 1/2 @ 1/4	
1 lb., 150		Lemon, 2 @ 1/4		Good, 1/2 @ 1/4	
1 lb., 150		Orange, 2 @ 1/4		Choice, 1/2 @ 1/4	
1 lb., 150		PARINACIOUS GOODS.		Choicest, 1/2 @ 1/4	
1 lb., 150		Farina, 100 lb. kegs, 14		BASKET FIRED.	
1 lb., 150		Hominy, per bbl, 3.50		Fair, 1/2 @ 1/4	
1 lb., 150		Macaroni, dom 12 lb box, 3.50		Choice, 1/2 @ 1/4	
1 lb., 150		Pearl Barley, 10 @ 1/4		Choicest, 1/2 @ 1/4	
1 lb., 150		Peanut, green, 2 @ 1/4		GUSPWOOD.	
1 lb., 150		Split, 2 @ 1/4		Common to fair, 25 @ 1/4	
1 lb., 150		Sago, 2 @ 1/4		Extra fine to finest, 50 @ 1/4	
1 lb., 150		Tapioca, f'n & p'n, 2 @ 1/4		Choicest fancy, 75 @ 1/4	
1 lb., 150		Wheat, cracked, 2 @ 1/4		IMPERIAL.	
1 lb., 150		Vermicelli, import, 2 @ 1/4		Common to fair, 25 @ 1/4	
1 lb., 150		domestic, 2 @ 1/4		Superior to fine, 40 @ 1/4	
1 lb., 150		FLAVORING EXTRACTS.		YOUNG HYSON.	
1 lb., 150		Jennings, D. C. Lemon Vanillas, 3.50		Common to fair, 18 @ 1/4	
1 lb., 150		2 oz. Panel, doz, 85		Superior to fine, 30 @ 1/4	
1 lb., 150		6 oz., " 2.25		COLON.	
1 lb., 150		No. 3, " 1.00		Common to fair, 25 @ 1/4	
1 lb., 150		No. 8, " 4.50		Superior to fine, 30 @ 1/4	
1 lb., 150		No. 10, " 6.00		ENGLISH BREAKFAST.	
1 lb., 150		No. 4, Taper, 1.25		Fair, 1/2 @ 1/4	
1 lb., 150		1/4 Round, 1.25		Choice, 1/2 @ 1/4	
1 lb., 150		1/2 Round, 1.50		Choicest, 1/2 @ 1/4	
1 lb., 150		FISH—SALT.		Best, 1/2 @ 1/4	
1 lb., 150		Cod, whole, 5 @ 1/4		Tea Dust, 5 @ 1/4	
1 lb., 150		boneless, 7 @ 1/4		TOBACCOS—Plug.	
1 lb., 150		Halibut, 10 @ 1/4		S. W. Venable & Co's Brand.	
1 lb., 150		Herring, round, 1/4 bbl, 2.50		Nimrod, 4x12 and 2x12, 37	
1 lb., 150		gibbed, 2.75		Reception, 2.5x12 16 oz., 38	
1 lb., 150		Holland, bbls, 10 @ 1/4		Ricco, 1x6, 4x5 to B., 30	
1 lb., 150		kegs, new, 8 @ 1/4		Big 2 Center, 3x12, 12 oz., 37	
1 lb., 150		Scalped, 8 @ 1/4		Wheel, 5 to 12, 37	
1 lb., 150		Mack, sh's, No. 2, 1/4 bbl, 1.65		Trinket, 3x3, 9 oz., 25	
1 lb., 150		No. 3, " 1.10		TOBACCOS—Fine Cut.	
1 lb., 150		No. 4, " 1.10		D. Scotten & Co's Brand.	
1 lb., 150		No. 5, " 1.10		Hiawatha, 3 @ 1/4	
1 lb., 150		No. 6, " 1.10		Sweet Cuba, 3 @ 1/4	
1 lb., 150		No. 7, " 1.10		TRADEMAN CREDIT COUPONS.	
1 lb., 150		No. 8, " 1.10		\$2 per hundred, 2.00	
1 lb., 150		No. 9, " 1.10		\$1.50, " 2.50	
1 lb., 150		No. 10, " 1.10		\$1.00, " 3.00	
1 lb., 150		No. 11, " 1.10		\$20, " 5.00	
1 lb., 150		No. 12, " 1.10		Subject to the following dis-	
1 lb., 150		No. 13, " 1.10		counts: 100 or over, 5 per cent.	
1 lb., 150		No. 14, " 1.10		500 " " 10 " "	
1 lb., 150		No. 15, " 1.10		1000 " " 20 " "	
1 lb., 150		No. 16, " 1.10		30 gr. VINEGAR, 64	
1 lb., 150		No. 17, " 1.10		40 gr. " 64	
1 lb., 150		No. 18, " 1.10		50 gr. " 104	
1 lb., 150		No. 19, " 1.10		\$1 for barrel.	
1 lb., 150		No. 20, " 1.10		Muscadine, Barrels, 5.75	
1 lb., 150		No. 21, " 1.10		Half barrels, 3.12	
1 lb., 150		No. 22, " 1.10		Cases, 2 @ 10 1/2	
1 lb., 150		No. 23, " 1.10		Cases, 2 @ 10 1/2	
1 lb., 150		No. 24, " 1.10		Cases, 2 @ 10 1/2	
1 lb., 150		No. 25, " 1.10		Cases, 2 @ 10 1/2	
1 lb., 150		No. 26, " 1.10		Cases, 2 @ 10 1/2	
1 lb., 150		No. 27, " 1.10		Cases, 2 @ 10 1/2	
1 lb., 150		No. 28, " 1.10		Cases, 2 @ 10 1/2	
1 lb., 150		No. 29, " 1.10		Cases, 2 @ 10 1/2	
1 lb., 150		No. 30, " 1.10		Cases, 2 @ 10 1/2	
1 lb., 150		No. 31, " 1.10		Cases, 2 @ 10 1/2	
1 lb., 150		No. 32, " 1.10		Cases, 2 @ 10 1/2	
1 lb., 150		No. 33, " 1.10		Cases, 2 @ 10 1/2	
1 lb., 150		No. 34, " 1.10		Cases, 2 @ 10 1/2	
1 lb., 150		No. 35, " 1.10		Cases, 2 @ 10 1/2	
1 lb., 150		No. 36, " 1.10		Cases, 2 @ 10 1/2	
1 lb., 150		No. 37, " 1.10		Cases, 2 @ 10 1/2	
1 lb., 150		No. 38, " 1.10		Cases, 2 @ 10 1/2	
1 lb., 150		No. 39, " 1.10		Cases, 2 @ 10 1/2	
1 lb., 150		No. 40, " 1.10		Cases, 2 @ 10 1/2	
1 lb., 150		No. 41, " 1.10		Cases, 2 @ 10 1/2	
1 lb., 150		No. 42, " 1.10		Cases, 2 @ 10 1/2	
1 lb., 150		No. 43, " 1.10		Cases, 2 @ 10 1/2	
1 lb., 150		No. 44, " 1.10		Cases, 2 @ 10 1/2	
1 lb., 150		No. 45, " 1.10		Cases, 2 @ 10 1/2	
1 lb., 150		No. 46, " 1.10		Cases, 2 @ 10 1/2	
1 lb., 150		No. 47, " 1.10		Cases, 2 @ 10 1/2	
1 lb., 150		No. 48, " 1.10		Cases, 2 @ 10 1/2	
1 lb., 150		No. 49, " 1.10		Cases, 2 @ 10 1/2	
1 lb., 150		No. 50, " 1.10		Cases, 2 @ 10 1/2	
1 lb., 150		No. 51, " 1.10		Cases, 2 @ 10 1/2	
1 lb., 150		No. 52, " 1.10		Cases, 2 @ 10 1/2	
1 lb., 150		No. 53, " 1.10		Cases, 2 @ 10 1/2	
1 lb., 150		No. 54, " 1.10		Cases, 2 @ 10 1/2	
1 lb., 150		No. 55, " 1.10		Cases, 2 @ 10 1/2	
1 lb., 150		No. 56, " 1.10		Cases, 2 @ 10 1/2	
1 lb., 150		No. 57, " 1.10		Cases, 2 @ 10 1/2	
1 lb., 150		No. 58, " 1.10		Cases, 2 @ 10 1/2	
1 lb., 150		No. 59, " 1.10		Cases, 2 @ 10 1/2	
1 lb., 150		No. 60, " 1.10		Cases, 2 @ 10 1/2	
1 lb., 150		No. 61, " 1.10		Cases, 2 @ 10 1/2	
1 lb., 150		No. 62, " 1.10		Cases, 2 @ 10 1/2	
1 lb., 150		No. 63, " 1.10		Cases, 2 @ 10 1/2	
1 lb., 150		No. 64, " 1.10		Cases, 2 @ 10 1/2	
1 lb., 150		No. 65, " 1.10		Cases, 2 @ 10 1/2	
1 lb., 150		No. 66, " 1.10		Cases, 2 @ 10 1/2	
1 lb., 150		No. 67, " 1.10		Cases, 2 @ 10 1/2	
1 lb., 150		No. 68, " 1.10		Cases, 2 @ 10 1/2	
1 lb., 150		No. 69, " 1.10		Cases, 2 @ 10 1/2	
1 lb., 150		No. 70, " 1.10		Cases, 2 @ 10 1/2	
1 lb., 150		No. 71, " 1.10		Cases, 2 @ 10 1/2	
1 lb., 150		No. 72, " 1.10		Cases, 2 @ 10 1/2	
1 lb., 150		No. 73, " 1.10		Cases, 2 @ 10 1/2	
1 lb., 150		No. 74, " 1.10		Cases, 2 @ 10 1/2	
1 lb., 150		No. 75, " 1.10		Cases, 2 @ 10 1/2	
1 lb., 150		No. 76, " 1.10		Cases, 2 @ 10 1/2	
1 lb., 150		No. 77, " 1.10		Cases, 2 @ 10 1/2	
1 lb., 150		No. 78, " 1.10		Cases, 2 @ 10 1/2	
1 lb., 150		No. 79, " 1.10		Cases, 2 @ 10 1/2	
1 lb., 150		No. 80, " 1.10		Cases, 2 @ 10 1/2	
1 lb., 150		No. 81, " 1.10		Cases, 2 @ 10 1/2	
1 lb., 150		No. 82, " 1.10		Cases, 2 @ 10 1/2	
1 lb., 150		No. 83, " 1.10		Cases, 2 @ 10 1/2	
1 lb., 150		No. 84, " 1.10		Cases, 2 @ 10 1/2	
1 lb., 150		No. 85, " 1.10		Cases, 2 @ 10 1/2	
1 lb., 150		No. 86, " 1.10		Cases, 2 @ 10 1/2	
1 lb., 150		No. 87, " 1.10		Cases, 2 @ 10 1/2	
1 lb., 150		No. 88, " 1.10		Cases, 2 @ 10 1/2	
1 lb., 150		No. 89, " 1.10		Cases, 2 @ 10 1/2	
1 lb., 150		No. 90, " 1.10		Cases, 2 @ 10 1/2	
1 lb., 150		No. 91, " 1.10		Cases, 2 @ 10 1/2	
1 lb., 150		No. 92, " 1.10		Cases, 2 @ 10 1/2	
1 lb., 150		No. 93, " 1.10		Cases, 2 @ 10 1/2	
1 lb., 150		No. 94, " 1.10		Cases, 2 @ 10 1/2	
1 lb., 150		No. 95, " 1.10		Cases, 2 @ 10 1/2	
1 lb., 150		No. 96, " 1.10		Cases, 2 @ 10 1/2	
1 lb., 150		No. 97, " 1.10		Cases, 2 @ 10 1/2	
1 lb., 150		No. 98, " 1.10		Cases, 2 @ 10 1/2	
1 lb., 150		No. 99, " 1.10		Cases, 2 @ 10 1/2	
1 lb., 150		No. 100, " 1.10		Cases, 2 @ 10 1/2	

Drugs Medicines.

State Board of Pharmacy.

One Year—Ottmar Eberbach, Ann Arbor.
Two Years—Geo. McDonald, Kalamazoo.
Three Years—Stanley E. Parkhill, Owasco.
Four Years—Jacob Jenson, Muskegon.
Five Years—James Verner, Detroit.
President—Jacob Jenson, Muskegon.
Secretary—Jas. Verner, Detroit.
Treasurer—Geo. McDonald, Kalamazoo.
Next Meeting—At Lansing, November 5, 6 and 7.

Michigan State Pharmaceutical Ass'n.

President—Geo. Gundrum, Ionia.
First Vice-President—F. M. Alsford, Lansing.
Second Vice-President—H. M. West, Kalamazoo.
Third Vice-President—O. Eberbach, Ann Arbor.
Secretary—H. A. Brown, Ann Arbor.
Treasurer—Wm. Dupont, Detroit.
Executive Committee—A. H. Lyman, Manistee; A. B. Setz, Detroit; F. J. Wardner, Grand Rapids; W. A. Hall, Greenville; E. T. Webb, Jackson.
Local Secretary—A. Bassett, Detroit.
Annual Meeting—At Detroit, Sept. 17, 18 and 19.

Grand Rapids Pharmaceutical Society.

President, J. W. Hayward, Secretary, Frank H. Escott.
Grand Rapids Drug Clerks' Association.
President, F. D. Kipp, Secretary, Albert Brower.

Detroit Pharmaceutical Society.

President, J. W. Allen, Secretary, W. E. Jackson.
Muskegon Drug Clerks' Association.
President, C. S. Koon, Secretary, J. W. Hoyt.

Programme for the Convention.

The following letter will be of interest to every druggist in the State:

ANN ARBOR, Aug. 27, 1899.
E. A. Stowe, Grand Rapids:

DEAR SIR—The programmes for the meeting were mailed last week. I enclose one. I was delayed about a week, waiting for a decision in regard to the hall and about the transportation arrangements. We shall have the best place to hold our meeting we have ever had in Detroit. There are parlors and waiting rooms and everything convenient. I was not able to get the desired information in regard to railway rates until after the programmes were printed, so I added the two lines in red ink, which will, I think, cover the ground. The tickets will be good to return until the Exposition closes, the 29th. I hope to see a goodly number from your city at the meeting. The indications now are, that we shall have a large attendance, as changing the date seems to meet with very general approval. I have sent the programmes to all our members and expect to send them to every pharmacist in the State whose address I can get.

Yours truly,
H. J. Brown, Sec'y.

THE OFFICIAL PROGRAMME.

The following is the programme for the convention:

TUESDAY—10 A. M.

Call to Order.

Address of Welcome.

Response by F. M. Alsford, of Lansing.

Miscellaneous Business.

Reading of Papers.

SECOND SESSION—2 P. M.

President's Address.

Reports of Standing Committees.

Reports of Officers.

Report of Secretary of State Board of Pharmacy.

WEDNESDAY—9 A. M.

Election of Officers.

Reports of Delegates.

Question Box.

Report on President's Address.

THURSDAY—9 A. M.

Miscellaneous Business.

Question Box.

Reading of Papers.

FIFTH SESSION—2 P. M.

Unfinished Business.

New Business.

President Elect takes the Chair.

Adjournment.

ENTERTAINMENT.

Tuesday and Wednesday evenings the druggists of Detroit will furnish pleasant entertainments. Wednesday afternoon will be devoted to visiting the Exhibition, which opens on the same date as our meetings. There will be no charge for entertainment tickets.

A special rate of \$2 per day has been secured for us at the Plankinton House, opposite City Hall. As the hotels will be crowded at that time, it would be well to engage rooms in advance.

Let every druggist in Michigan make an effort to attend this meeting. Bring your wives and sons and daughters, and let them enjoy the entertainment and visit the great fair.

Remember that Mr. Verner is anxious to have some one take that gold medal from him by securing the largest number of new members.

H. J. Brown, Sec'y

Is the Board of Pharmacy Making a Mistake?

"I note the reference you make to the Hall matter, at Manistee, in last week's paper," said a representative druggist of Grand Rapids the other day, "and I am frank to confess that my sympathies are entirely with Mr. Hall. I knew him years ago as a skilled pharmacist, and do not consider it anything against him that he failed to pass the examination of the Board of Pharmacy. I could not miss the examination on chemistry myself, although I have been a druggist for thirty years. I do not think more than one man in Grand Rapids—Hugo Thum—could pass that examination, and I am very positive that Messrs. Eberbach and Parkhill are the only members of the Board who could answer the questions successfully."

"Then you think the action of the Board in Mr. Hall's case to be ill advised?"

"Most decidedly so. If there was any question as to Mr. Hall's competency to dispense drugs, I should uphold the Board in prosecuting him; but I am fearful that the prosecution of such a case will leave us without a law—that the Supreme Court will declare the act to be unconstitutional."

"How do you know that you could not pass the examination on chemistry?"

"I have had frequent access to the examination questions of the Board and am free to assert that they are the veriest bosh I ever ran across—unworthy of such representative men as compose the Board and not in keeping with either the letter or spirit of the law."

Bank Notes.

Edwin S. Tice informs THE TRADER that the report that the Gladstone Exchange Bank had concluded to discontinue business is untrue. The business will be continued by Mr. Tice and associates under the style of E. S. Tice & Co.

John Torrent owns a controlling interest in the Merchants' National Bank of Muskegon. Owing to the refusal of the executive officers to extend him a larger line of credit than they thought he was entitled to, he ordered the Bank out of his building, since which time the breach has widened, instead of healed. The minority stockholders offered him 130 for his holding, which he declined to accept, and the dissolution has culminated in the organization of the Union National Bank, with a capital of \$100,000, composed almost entirely of the stockholders of the Merchants' National. The result will be that the business of the Merchants' National will be almost wholly transferred to the new institution, leaving Mr. Torrent and his friends to manage the old Bank as they see fit. The result will probably be that the new institution will be able to absorb the Merchants' National on even more favorable terms than was involved in the offer of 130 for a controlling interest of the stock.

Wool, Hides and Tallow.

The wool market is in the same condition as the past three weeks, with buyers looking around for cheap lots, which are hard to find. Dealers are inclined to make slight concessions for round lots, but not sufficient to meet manufacturers' views. There is, consequently, a dull trade, aggregating but little more than the previous week. In the mean time, the mills are running on odds and ends of previous purchases, not being willing to stock up until they can see their business more remunerative. On the other hand, dealers have no cheap wools to offer and have a strong advancing market abroad to brace up on. Bankers examine closely all wool securities offered, but do not report any weak spots for the past week.

Hides remain quiet, with a good demand for good stock and with some grades well cleaned up. Chicago tanners seem far more willing to boom the Exposition than the price of hides. A steady market at low prices can be looked for, as the trade is on a solid basis. Good tannages of leather are scarce and called for, and cutters are forced to take inferior stock, as choice is not to be had in any quantity.

Tallow and grease are without change. The demand is light.

Under Certain Circumstances.

From the British and Colonial Druggist.
In last week's issue of the *British Medical Journal*, in "Topics of the Day" (this being the title of the paragraphs mentioned), Mr. Hart, in speaking of the Deptford poisoning case, gives the following capital little story, which, he says, he read in an American medical newspaper:

"Do you rectify mistakes here?" asked a gentleman, as he stepped into a drug store.

"Yes, sir, we do, if the patient is still alive," replied the urbane clerk.

The "clerk" (why will our American brother drug store-ists use this unexpressive word when assistant is meant?) certainly proved himself what is called "equal to the occasion," and is a marked contrast to a number of young men I have met serving in shops on this side of the pond.

At the Plankinton this Month.

Chas. E. Watson is now pleasantly settled at room 69, Plankinton Hotel, Detroit, where he is showing the finest line of fall and holiday goods he has ever exhibited to the trade of the State. Merchants visiting Detroit to attend the International Exposition or the convention of the Michigan State Pharmaceutical Association should not fail to call at the Plankinton and look over Charley's line, as his assortment of novelties is alone worth going 100 miles to see. Remember he is there through the entire month, ready to welcome his many friends at any hour of the day or night.

The Drug Market.

Quinine, German, has advanced. American brands are unchanged, but an advance is possible. Opium is steady. Morphine is unchanged. Cuttle bone is higher. Iodine and its preparations are in active demand, but the future of the article is uncertain. Gum shellac is higher. Castor oil has declined.

Time to Find Out.

"Can you lend me \$5?"
"Can't do it."
"Why not?"
"I never lent you any money, so I don't know whether you would pay me or not."
"Well, great Scott! isn't it worth \$5 to find out what kind of a man I am? I might strike you for \$100 some day."

Fruit Jars Down.

Fruit jars are down \$1 per gross from the price quoted in the glassware price current. The light peach crop is given as the reason for the decline.

John C. Croul, formerly engaged in the grocery business at Flint, is now conducting a jewelry store at Delaware, Ohio.

"THE OLD ORIGINAL."
RE-PAINT
Meal's Your Buggy
for
75 cts.
Carriage
MADE ONLY BY
ACME
White Lead and
Color Works,
DETROIT, MICH.

CINSENC ROOT.
We pay the highest price for it. Address
PECK BROS., Wholesale Druggists,
GRAND RAPIDS.

Wholesale Price Current.

Advanced—Gum Shellac, Serpentina, Cuttle Bone, German Quinine, Declined—Castor Oil.

ACIDUM.	Carb.	12 1/2	15	Antipyrin	1 3/4	40
Aceticum, German.	Chlorate, (po. 15)	10 1/2	18	Argenti Nitras, ounce	68	7
Boric acid	Cyanide	5 1/2	75	Cannula	50	7
Carbolicum	Iodide	1 3/4	25	Balm Gilead Bud.	30	40
Citricum	Potassa, Biart, pure.	27 1/2	29	Bismuth S. N. 15	2 1/2	20
Hydrochlor.	Potassa, Biart, 15	15	15	Calcium Chlor. 15	3 1/2	35
Nitricum	Potass Nitras, opt.	8 1/2	10	11 1/2, 12	9	9
Oxalicum	Potass Nitras.	7 1/2	9	Cantharides Russian,	10	15
Phosphoricum	Prussiate	25 1/2	28	po.	10	15
Sulphuricum	Sulphate po.	15 1/2	18	Cassia Fructus, 75	18	18
Tartaricum				" po.	16	16
AMMONIA.	ACONITUM.	20 1/2	25	Caryophyllus, (oz. 28)	25	25
Aqua, 16 deg.	Althae.	25 1/2	30	Carminis, No. 40	50	55
" 18 deg.	Anchusa	15 1/2	20	Cera Alba, S. & F.	50	55
Carbonas	Calamag.	20 1/2	25	Arum, po.	20	30
Chloridum	Gentiana, (po. 15)	10 1/2	12	Cassia Fructus	15	15
	Simulax, Officialis.	16 1/2	18	Centaria	10	10
	Hydrastis Canad.	45	45	Cetaceum	35	35
	(po. 50)	45	45	Chloroform	35	35
	Hellebore, Ala, po.	15 1/2	20	Chloral Hyd. squibbs	100	100
	" "	15 1/2	20	Infusa, po.	15 1/2	15 1/2
	Ipecac, po.	2 40 1/2	50	Chondrus	10	12
	Iris plox (po. 20 1/2)	19 1/2	20	Cinchonidine, P. & W.	15 1/2	20
	Valapa, po.	25 1/2	30	Corks, list, dis. per	10	10
	Moranta	45	45	cent	60	60
	Podophyllum, po.	15 1/2	18	Cresatum	50	50
	Rhei	75 1/2	100	Creta, (dlt. 75)	2	2
	" "	75 1/2	100	" prep.	5 1/2	5 1/2
	" pv.	75 1/2	100	" precip.	10	10
	Spigelia	45 1/2	50	Rubra	10	10
	Serpentina	40 1/2	45	Crocus	35 1/2	35 1/2
	Senega	60 1/2	65	Cudbear	24	24
	Simulax, Officialis.	16 1/2	18	Dextrine	10 1/2	10 1/2
	Scilla	10 1/2	12	Ether Sulph.	68 1/2	70
	Synplocarpus, Fott-	35	35	Emery, all numbers	8	8
	dis. po.	35	35	" "	8	8
	Valeriana, Eng. (po. 30)	25	25	Ergota, (po. 45)	40 1/2	45
	German.	15 1/2	20	Flake White	13 1/2	15
	Zingiber	15 1/2	18	Galla	15 1/2	15 1/2
	Zingiber j.	22 1/2	25	Gambier	9 1/2	10
				Gelatin, Cooper	90	90
				Glassware, 75 & 10 per	40	40
				cent, by box 70 less	9 1/2	15
				Glue, Brown	15 1/2	15 1/2
				Carul, White	15 1/2	15 1/2
				Glycerina	25 1/2	25 1/2
				Grana Paradisi	15 1/2	15 1/2
				Humulus	25 1/2	25 1/2
				Hydraea Chlor Mite.	90	90
				" Cor	80	80
				" Ox Erythrum	10	10
				" Ammoniat	10	10
				" Unguentum	45 1/2	55
				Hydragrum	80	80
				Ichthyobolia, Am.	25 1/2	25 1/2
				Indigo	75 1/2	100
				Iodine, Resub.	2 1/2	25 1/2
				Iodine, 75	65	65
				Lupulin	85 1/2	100
				Lycopodium	55 1/2	60
				Maccis	80 1/2	85
				Liquor Arsen. et Hy-	27	27
				dragm. Iod.	10 1/2	10 1/2
				Liquor Potass Arsinitis	10 1/2	10 1/2
				Magnesia, Sulph	20	20
				" "	20	20
				Mannia, S. F. & W.	45 1/2	50
				Morphaea, Am.	50 1/2	50 1/2
				" S. N. Y. Q. &	50 1/2	50 1/2
				C. Co.	55 1/2	55 1/2
				Morphaea, No. 1.	60 1/2	60 1/2
				Myristica, No. 1.	60 1/2	60 1/2
				Nux Vomica, (po. 30)	10	10
				Sassa, 75	25 1/2	30
				Pepsin Sacc. H. & P. D.	25 1/2	30
				Co.	25 1/2	30
				Pilei Liq. N. C. 1/4 gal	25 1/2	30
				" do.	25 1/2	30
				Pilei Liq. quarts	25 1/2	30
				Pil Hydrarg.	25 1/2	30
				Piper Nigra, (po. 25)	15	15
				Pil Burgund.	7	7
				Pulvis Ipecac et opii.	14 1/2	15 1/2
				Pyrethrum, boxes H	10 1/2	10 1/2
				& P. D. Co. doz.	25 1/2	30
				Pyrethrum, pv.	35 1/2	40
				Quassia	50	50
				Quina, S. F. & W.	15 1/2	15 1/2
				" S. German.	35 1/2	40
				Rubia Tinctorum	13 1/2	14
				Saccharum Lactis pv.	35	35
				Salaicin	15 1/2	15 1/2
				Sanguis Draconis	40 1/2	50
				Santonine	45 1/2	50
				" S. Y. V.	15 1/2	15 1/2
				" M.	80	100
				Sediliv. Mixture	25 1/2	30
				Sinapis	15	15
				Sinapis, opt.	30	30
				Snuff, Maccaboy, De	35	35
				" Voes	35	35
				Snuff, Scotch, De Voes	35	35
				Soda Boras, (po. 12)	11 1/2	12 1/2
				" Soda et Potass Tart.	30	35
				Soda Carb.	25 1/2	25 1/2
				Soda, Bi-Carb.	45 1/2	50
				Soda, Ash	35 1/2	40
				Soda, Sulphas.	35 1/2	40
				Spts. Ether Co.	50 1/2	55
				" Myrcia Dom.	22 1/2	25 1/2
				" Vini Rect. bbl.	65 1/2	70 1/2
				2 (6)	25 1/2	25 1/2
				Less Se. Sel. ten days.	10	10
				Styrchnia Crystal	25 1/2	30
				Sulphur, Subl.	25 1/2	30
				" Boli.	25 1/2	30
				Tamarinds	10	10
				Terebenth Venice	25 1/2	30
				Theobromae	50 1/2	55
				Vanilla	9 1/2	10 1/2
				Zinci Sulph.	75 1/2	80
				OILS.		
				Whale, winter	Bbl. Gal	
				Lard, extra	55	60
				Lard, No. 1	45	50
				Linseed, pure raw	60	65
				Linseed, bottled	65	65
				Neat's Foot, winter	50	55
				Spirits Turpentine	45	50
				" bbl. lb.	15	15
				" "	15	15
				Red Venetian	13 1/2	30
				Ochre, yellow Mass.	13 1/2	30
				" Ber.	13 1/2	30
				Putty, commercial	23 1/2	25 1/2
				" stultly pure	23 1/2	25 1/2
				Vermilion Fine Am.	130 1/2	130 1/2
				" ican	130 1/2	130 1/2
				Vermilion, English	70 1/2	70 1/2
				" German	70 1/2	70 1/2
				Lead, red.	63 1/2	70 1/2
				" white	63 1/2	70 1/2
				Whiting, white Span.	63 1/2	70 1/2
				" "	63 1/2	70 1/2
				White, Paris American	10	10
				Whiting, Paris Eng.	10	10
				" cliff	14	14
				Pioneer Prepared Paint	20 1/2	20 1/2
				Swiss Villa Prepared	1 100 1/2	1 100 1/2
				" "	1 100 1/2	1 100 1/2
				VARNISHES.		
				No. 1 Turp. Coach	1 100 1/2	1 100 1/2
				Extra Turp.	1 100 1/2	1 100 1/2
				Coach Body	2 75 1/2	30
				" "	2 75 1/2	30
				Eutra Turp. Damar	1 50 1/2	1 50 1/2
				Japan Dryer, No. 1	1 50 1/2	1 50 1/2
				" "	1 50 1/2	1 50 1/2
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The Michigan Tradesman

LEAVES FROM A BLOTTER.
Written for THE TRADESMAN.
If one may believe the evidence of eyes and ears, the much-talked-of Brown-Sequard "Elixir of Life" promises to go the way of many other things which have been thrust upon the public as great discoveries ever since two people existed on earth.
So far, it looks as though the originators and "discoverers" of this new "remedy" have been honest in what they have said and done, possibly they are only culpable in not subjecting their discovery to more thorough tests before allowing the newspapers to parade it before the people.
Should it eventually transpire that there is some real virtue in this "Elixir," the fact that it has been tried by many without avail, and by others with bad results, will still leave an unpleasant taste in the mouth of the public.

The successful merchant must be a student of character. He should be a mind-reader, as well; but we cannot all hope to attain proficiency in this dark and mysterious calling. It must at once be apparent that the salesman who obtains a knowledge of the habits, weaknesses and peculiarities of his customer, has an immense advantage over the clerk who regards all men as alike. If John Smith calls for a cheap coat, the man behind the counter should know at once whether he regards a garment worth fifteen dollars as low in price, or whether he desires something which can be bought for twenty shillings; but, lacking this important piece of information, he should possess the skill to learn this from Mr. Smith without too plainly showing him what is in his mind. If Mr. Smith desires the \$15 goods, he will naturally be offended at a display of cotten "knock me downs;" while on the other hand, should he possess but a limited supply of cash and pride *ad libitum*, it will hurt his feelings to be urged into the purchase of high-priced fabrics.

We have seen clerks after vainly laboring with a customer to persuade him to take an article beyond his means, turn to a lower grade of goods with: "Oh, if you want something cheap, we've got it." Old and tough as is the writer, it is an even chance if he wouldn't seek another business house on such provocation, and endeavor to make his purchases from more congenial salesmen.

A local newspaper, which issues from a neighboring village, published recently the following item:
"Strangers coming to town and finding the stores and other business houses closed and the streets deserted should not infer that anyone is dead; but we wish all such to distinctly understand that we do not allow business to interfere with base ball."

Those who conduct business in country villages, and especially away from railroads or other great channels of traffic, are apt to get into ways of managing which make the "city feller's" grin. Yet there is, perhaps, more reason for these methods than is at first apparent. Where trade is small and what there is is mostly pledged to one of the two or three establishments of which the village boasts; where very little is done through the middle of the day, and where most customers do not object to sitting upon a shoe box for half an hour chatting with a village gossip, while the merchant eats his dinner and feeds his horse, it would be rank folly to pay a clerk \$15 or \$20 a week merely to ornament the establishment for a couple of hours a day, while the proprietor would much prefer to smoke his own cigars and chew his eight-shilling fine cut himself. We were led to these reflections after being the butt of a recent joke by a Chicagoan, who thought our "gone to dinner" sign fastened conspicuously upon our door the best thing of the season.

This man failed to recognize the fact that the eternal fitness of things prompted us to go to dinner, but not to hire a clerk to "set around" during our absence. Too many country merchants leave no "sign" when they lock the door and go to their meals, and, in consequence, the casual customer is left in ignorance whether he has merely to wait a half-hour for the return of the proprietor, or whether that individual is dead, failed or gone bass-fishing.

Half Rate Harvest Excursions
Will leave Chicago and Milwaukee via the Chicago, Milwaukee & St. Paul Railway for points in Northern Iowa, Minnesota, South and North Dakota, Montana, Colorado, Kansas and Nebraska, on August 6 and 30, September 10 and 24, and October 8, 1889. Tickets good for return passage within thirty days from date of sale.
For further information, circulars showing rates of fare, maps, etc., address A. V. H. CARPENTER, General Passenger Agent, Milwaukee, Wis., or to HARRY MERCER, M. P. A., 90 Griswold st., Detroit. 313

Fly-Paper of Dubious Utility.
Brown-Business must be slack, when you spend your time catching flies.
Druggist—Come and help me catch some. I want them to put on a sheet of fly-paper I'm advertising in the window.

Crockery & Glassware

LAMP BURNERS.		
No. 0 Sun.	45	
No. 1 " "	48	
No. 2 " "	70	
Tubular	75	
LAMP CHIMNEYS.—Per box.		
6 doz. in box.		
No. 0 Sun.	1 90	
No. 1 " "	2 00	
No. 2 " "	3 00	
First quality.		
No. 0 Sun, crimp top.	2 15	
No. 1 " "	2 25	
No. 2 " "	3 25	
XXX Flint.		
No. 0 Sun, crimp top.	2 58	
No. 1 " "	2 80	
No. 2 " "	3 80	
Pearl top.		
No. 1 Sun, wrapped and labeled.	3 70	
No. 2 " "	4 70	
No. 3 Hinge, " "	4 70	
La Bastie.		
No. 1 Sun, plain bulb, per doz.	1 25	
No. 2 " "	1 50	
No. 3 " "	1 40	
No. 2 " crimp, per doz.	1 60	
STONEWARE.—KRON.		
Butter Crocks, per gal.	06 1/4	
Jugs, 1/2 gal., per doz.	11 00	
" " " "	90	
" " " "	1 80	
Milk Pans, 1/2 gal., per doz. (glazed 66c)	60	
" " " "	75	
FRUIT JARS.—Per gro.		
Mason's, pints.	\$10 50	
" " quarts.	11 00	
" " 1/2-gallon.	14 00	
Lightning, quarts.	12 00	
" " 1/2-gallon.	16 00	

MORTGAGE SALE!

Having taken possession of the Hutty & Dickenson drug, book and stationery store, at Grand Haven, by virtue of a chattel mortgage, I hereby offer same at public sale on Sept. 10, or I will entertain a reasonable offer for the stock and fixtures in the meantime. The stock is clean and well-selected, and will inventory about \$6,000. Rent of store reasonable and location best in the city.
THOS. PRIANT, Mortgagee,
Grand Rapids, Mich.

WM. M. CLARK, Manufacturer of Custom Made Shirts.

Fit and Quality Guaranteed.
Our cutting is done by Chas. R. Remington, who was for nine years cutter for Gardiner & Baxter, who will cordially welcome his many friends in the trade.
7 Pearl St., Grand Rapids, Mich.

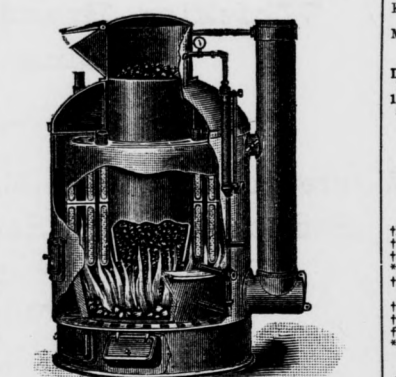
\$1,000 REWARD!! THE LARGEST AND BEST CLEAR LONG HAVANA FILLED SUMATRA WRAPPED CIGAR SOLD FOR 5 CENTS.



Amos S. Musselman & Co. SOLE AGENTS, GRAND RAPIDS, MICH.

FOURTH NATIONAL BANK Grand Rapids, Mich.

A. J. BOWSE, President.
GEO. C. PIERCE, Vice President.
H. W. NASH, Cashier.
CAPITAL, - - - \$300,000.
Transacts a general banking business.
Make a Specialty of Collections. Accounts of Country Merchants Solicited.



"COLUMBIA" Steam and Hot Water Boiler for warming dwellings, etc. HUM & SCHNEIDER, Grand Rapids.

HYDRAULIC ELEVATORS Water Motors and Specialties Send for New Catalogue. Tuerk Hydraulic Power Co. NEW YORK CHICAGO 12 Cortland St. 39 Dearborn St.

FLOUR

Owl, Crown Prince, White Lily, Standard, Rye, Graham.

Bolted Meal, Feed, Etc.

MAIL ORDERS SOLICITED.

NEWAYGO ROLLER MILLS.

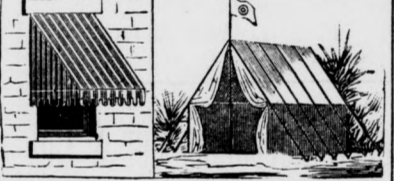
War Claims a Specialty.

PENSIONS FOR DISABLED SOLDIERS, their widows and children.
INCREASE PENSIONS for those whose disabilities have increased, and for those who have become entitled to a higher rate by a departmental ruling, or by act of Congress.
VETERAN BOUNTIES to all soldiers who re-enlisted on or before April 1, 1864, during the war of the rebellion, having previously served in the army at any time for a period of (or periods aggregating) nine months.
OFFICERS' TRAVEL PAY now collectible in every instance where a discharge or resignation was based upon a disability incurred in service.
ALL KINDS OF CLAIMS diligently and persistently prosecuted.
Sixteen years experience. My fees and other charges are moderate and in accordance with the law.
ADVICE FREE and CHEERFULLY GIVEN. REFERENCES in every County in Michigan on application.

F. I. DARLING, Attorney,
Late Special Examiner U. S. Bureau of Pensions,
46 Old Houseman Building,
Grand Rapids, Mich.

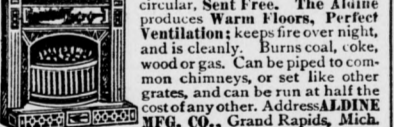
WHY WEAR PANTS
That do not fit or wear satisfactorily, when you can buy the Detroit Brand, that are perfect in style and workmanship.
JACOB BROWN & CO'S
PERFECT FIT.
Superior Make
PANTS and OVERALLS.
ASK FOR THEM!

A W NINGS AND TENTS.



Horse and Wagon Covers, Water Proof Coats, Buggy Aprons, Wide Cotton Ducks, etc. Send for Illustrated Catalogue.
Chas. A. Coyer,
Telephone 106, 11 Pearl St.

THE ALDINE FIRE PLACE



TIME TABLES.

Grand Rapids & Indiana.	
GOING NORTH.	
Traverse City & Mackinaw.	Arrives. Leaves.
Port Wayne Express.	7:30 a.m. 11:30 a.m.
Traverse City Express.	9:30 a.m. 11:30 a.m.
Potoskey & Mackinaw City.	3:45 p.m. 4:30 p.m.
7:30 a.m. and 11:30 a.m. trains have chair cars for Potoskey and Mackinaw City.	
10:30 p.m. train has sleeping car for Potoskey and Mackinaw City.	
GOING SOUTH.	
Cincinnati Express.	6:25 a.m. 7:00 a.m.
Port Wayne Express.	12:45 a.m. 12:45 a.m.
Cincinnati Express.	5:40 p.m. 6:00 p.m.
Chicago and Sturgis.	10:40 p.m. 11:05 p.m.
6:00 p.m. train has Pullman sleeper for Cincinnati.	
11:45 p.m. train has Wagner sleeper for Chicago, via Kalamazoo.	
Sleeping car rates—\$1.00 to Chicago, Potoskey or Mackinaw City; to Cincinnati.	
Muskegon, Grand Rapids & Indiana.	
Leave. Arrive.	
7:00 a.m.	10:15 a.m.
11:15 a.m.	3:45 p.m.
5:40 p.m.	8:45 p.m.
Leaving time at Bridge street depot 7 minutes later.	
C. L. LOCKWOOD, Gen'l Pass. Agent.	

Detroit, Grand Haven & Milwaukee.

GOING WEST.	
Morning Express.	12:30 p.m.
Through Mail.	4:25 p.m.
Steamboat Express.	10:40 p.m.
Night Express.	10:40 p.m.
Mixed.	6:50 a.m.
GOING EAST.	
Detroit Express.	6:45 a.m.
Through Mail.	11:35 a.m.
Evening Express.	3:40 p.m.
Limited Express.	6:45 p.m.
Daily, Sundays excepted. Daily.	
Detroit Express has parlor car to Detroit, making direct connections for all points East, arriving in New York 10:15 a.m. next day.	
Limited Express has parlor car to Detroit, making close connections for all points East, also makes direct connections at Grand Haven, making direct connections to New York and Philadelphia. Steamboat express has parlor car to Grand Haven, making direct connection with steamer for Milwaukee and the West.	
Through tickets and sleeping car berths secured at D. G. H. & M.'s office, 25 Monroe St., and at the depot.	
JAS. CAMPBELL, City Passenger Agent.	

Toledo, Ann Arbor & Northern.
For Toledo and all points South and East, take the Toledo, Ann Arbor & North Michigan Railway from Owosso Junction. Sure connections at above point with trains of D. G. H. & M., and connections at Toledo with evening trains for Cleveland, Buffalo, Columbus, Dayton, Cincinnati, Pittsburg, Creston, Oryville and all prominent points on connecting lines.
A. J. PAISLEY, Gen'l Pass. Agent

P. STEKETEE & SONS, WHOLESALE

Dry Goods and Notions,
83 Monroe St. and 10, 12, 14, 16 & 18 Fountain St.,
Grand Rapids, Mich.

Comforts and Blankets, Yarns and Woolens for Fall Trade.

STARK. AMERICAN, PACIFIC, BURLAPS.
Warpes, Geese Feathers, Waddings, Batts and Twines.
Agents for Georgia and Valley City Bags.
Prints, Gingham, Dress Goods, Hosiery, Underwear and full line of Staple Notions.

The Belknap Wagon and Sleigh Co., GRAND RAPIDS, MICH.



Manufacturers of Delivery Wagons of all descriptions. Also manufacturers full line of Delivery and Road Sleighs. Write for illustrated catalogue and price list.

Job Printing!
We desire to call attention to our facilities for producing first-class job printing for the trade.
If you live in a part of the State where you cannot get satisfactory work, write us for estimates. Samples and prices sent on application.
We carry a complete line of stationery, papers—in fact all kinds of printers' stock. Send sample of what you want.
Fuller & Stowe Company,
100 Louis St.,
GRAND RAPIDS.

WM. SEARS & CO.,

Cracker Manufacturers,
37, 39 and 41 Kent St., Grand Rapids.

WHO URGES YOU TO KEEP SAPOLIO? THE PUBLIC!

By splendid and expensive advertising the manufacturers create a demand, and only ask the trade to keep the goods in stock so as to supply the orders sent to them. Without effort on the grocer's part the goods sell themselves, bring purchasers to the store, and help sell less known goods.
ANY JOBBER WILL BE GLAD TO FILL YOUR ORDERS.

CURTISS & CO., WHOLESALE Paper Warehouse.

We carry the VEBY BEST double or single bit, hand-shaved ax handle ever made.
Houseman Block, Grand Rapids, Mich.

DETROIT SOAP CO.,

Manufacturers of the following well-known brands:
QUEEN ANNE, TRUE BLUE, MOTTLED GERMAN, SUPERIOR, PHENIX, ROYAL BAR, MASCOITE, CZAR, CAMEO, AND OTHERS.
For quotations in single box lots, see Price Current. For quotations in larger quantities, address,
W. G. HAWKINS, Lock Box 173, GRAND RAPIDS.

PERKINS & HESS DEALERS IN

Hides, Furs, Wool & Tallow,
NOS. 122 and 124 LOUIS STREET, GRAND RAPIDS, MICHIGAN.
WE CARRY A STOCK OF CURE TALLOW FOR MILL USE.

THE Selected Herbs and Spices!

Prepared by
THOMSON & TAYLOR SPICE COMPANY,
Chicago.
Is a Combination of
The Finest Ingredients for use in Seasoning Meats, Poultry, Game and Fish.
SOLD BY ALL GROCERS.

Lemon & Peters,

WHOLESALE GROCERS.

SOLE AGENTS FOR
Lautz Bros. & Co's Soaps, Niagara Starch, Amboy Cheese.
GRAND RAPIDS.

Rindge, Bertsch & Co.

MANUFACTURERS OF
Milwaukee Oil Grain Line,
Made from Pfister & Vogel's Stock.
The most durable button shoe made. Strong, stylish and water proof. Made in women's and misses' sizes and put up in individual cartons. We also make a line of men's oil grain top and three-sole bals and congress from Pfister & Vogel Stock.
12, 14 & 16 Pearl St.,
GRAND RAPIDS.
AGENTS FOR BOSTON RUBBER SHOE CO.

Seventeen Years on the Market

Jennings' Flavoring Extracts

ARE ALWAYS RELIABLE AND UNIFORM IN QUALITY AND PRICE, BEING MADE EXCLUSIVELY FROM THE FINEST FRUIT THAT GROW CANNOT BE OTHERWISE THAN THE FINEST FLAVORS PRODUCED.
Dealers will always find Jennings' Extracts saleable and profitable goods to add to their stock. Order through your Jobber or direct from

Jennings & Smith,

Grand Rapids, Mich.
SEE QUOTATIONS THIS PAPER.

THE OLD RELIABLE
PUT UP IN
Boxes, Cans, Pails, Kegs, Half Barrels and Barrels.
Send for sample of the celebrated
Frazer Carriage Grease
The Frazer Goods Handled by the Jobbing Trade Everywhere.

FERMENTUM

The Only Reliable Compressed Yeast.
Grocers and Bakers not handling our yeast are requested to write for samples and prices. One trial will convince all of its superiority for freshness and strength.
L. WINTERITZ,
State Jobbing Agent,
GRAND RAPIDS, MICH.
Special care given outside shipments. Visiting merchants are invited to call at the distributing depot, 106 Kent St.

WHOLESALE Anthracite and Bituminous Coal.

State Trade a Specialty.
Before ordering your coal write to us for prices.
GRAND RAPIDS ICE & COAL CO., 52 Pearl Street, GRAND RAPIDS, MICH.