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Tinware, Glassware and Notions. Rags, Rubbers and Metals bought at Market 76 SPRING ST., GRAND RAPIDS, E CAN UNDERSELL ANY ONE ON TINWARE

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The Leading Laundry

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Any one wishing agency in towns outside will please write for terms.

DO YOU WANT A SHOWCASE? Groskopf Bros.,

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REPAIRING NEATLY DONE.

91 Canal St.,—Grand Rapids, Mich

Business Practice Department at the Grand Rapids ucates pupils to transact and record business as it is done by our best business houses. It pays to go to the best. Shorthand and Typewriting also thoroughly taught. Send for circular. Address A. S. PARISH, successor to C. G. Swens berg.

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159 South Water Street, CHICAGO.

SOLICIT CONSIGNMENTS OF

HIRTH & KRAUSE, Millers, Attention

We are making a Middlings Purifier and Flour Dresser that will save you their cost at least three times each year.

They are guaranteed to do more work in less space (with) less power and less waste) than any other machines of their class.

Send for descriptive catalogue with testimonials.

Martin's Middlings Purifier Co. GRAND RAPIDS, MICH.

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Grand Rapids, - Mich

New York Goffee Rooms.

A bill of fare of over fifty different well pre pared dishes to select from, at only 5 cents each Ladies as well as gentlemen have found that the New York Coffee Rooms is the place to eat.

Try our eatables once and you will always there after be a steady customer.

F. M. BEACH, Prop. 61 Pearl Street.

> Fehsenfeld & Grammel, Manufacturers of

BROOMS! OTTE BROS., Props. | Handles, and all kinds of Broom Materials.

Galvanized Iron Cornice, Plumbing & Heating Work

Dealers in

and Grates. Weatherly & Pulte,

Allen Durfee & Co.,

FUNERAL DIRECTORS,

103 Ottawa St., Grand Rapids.

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Confectionery and Cigars,

412 So. Division St.,

GRAND RAPIDS.

Penny Goods a Specialty

I have a complete line and will call on Grand Rapids.



Show Case

MAKERS.

Prices Lower than Ever

QUALITY THE BEST.

Write for Prices. 62_65 CANAL ST.

Warren's

"Elixir of Life

Cigar

Will be ready Sept. 1.

Price, \$55 delivered.

Send orders at once to

GEO. T. WARREN & CO., Flint, Wich.

ferior tobacco, "ill-flavoring" or other injurious ingredients. QUALITY COUNTS.

Ask for Geo. Moebs HUR" if you want the best.

"BEN HUR" CIGARS have proved so popular over all other 10c Cigars in the mand is overwhelm SOLD BY ALL DEALERS.

Wholesale and Retail HEADQUARTERS 92 Woodward Ave.

A GRAND SUCCESS.

Fourth Annual Convention of the Michigan Business Men's Association.

The next step was, how to make this thing could be saved. There are many stock fire insurance companies do now. business men, and an assessment mutual They pay the local agent 15 per cent. of meets these objections. We have to deal the premium, besides office expenses, adwith A., B. and C., all through the State, vertising matter and books which we do with different risks and policies of different sizes, so that, while a premium would be necessary to have one reprenote may be good to-day, to-morrow it may be worthless. That is the only bad spections could be made frequently, your feature of the premium note mutual. Pumps, Pipes, Etc., Mantels With assessment mutual companies, the the business could be better conducted whole security lies and rests with the by the use of capital stock, where the members not burned out who are worth management would be directly intersomething and who will pay their assess- ested, than by any other way. These are ments. That was the serious objection our reasons-not a stock company, but a to the formation of an insurance com- participating mutual company. We do pany for business men. We thought that you would prefer something more sure, omething with more security; hence, we came to the point where we took the mittee and the Executive Board of the stock company law and tried to modify it to our wants. We did so by making it a participating policy. Now, so far as a participating policy goes, we have the experience of many companies doing lustrating their efficiency, their cheapness and management and with large dividends returned to the policy holders. The Mutual Fire of New York has done

less than \$40,000 premiums annually. The capital stock is \$200,000. Note, mutual companies have always been a success, among them being the American Mutual of Cleveland and the Merchants' have been doing business for a long time. One has paid 60, the other 40 per cent. on participating policies. We found that he states-the laws in this State confine this kind of companies to three contiguous counties. Writing on purely mercantile risks, confining ourselves to this tail. The Executive Board-six of the great deal more than it would be possible to do writing on all classes of property; that is why we cut out the special hazards, particularly the changeable friend Kelley reflects upon the report, he property that is liable to be worth many dollars to-day and a year from now depreciate. They make up the greater amount of losses in this State. We do not like to be confounded with stock plan is approved by some of the best companies. One hundred thousand dollars' capital cannot be secured unless it manufacturer said: "You are going to be paid. The capital will earn something-it will not go in unless it can. That \$100,000 should not draw more than 8 per cent.; if it can be got for less, all Other manufacturers believe in the right. It can be made to return 6 per theory and say that the time is coming cent. That would leave 4 per cent. if when all fire insurance companies will we paid 10 per cent. for it, to be paid out be compelled to write participating polof the premiums of this kind of a com- icies, the same as life companies now pany. To you policy holders, business write. The same was stated at a banmen of the State, this is a low rate of interest and as cheap security as you can agents at Chicago a year ago, when the get. Conduct the business as economi- President said: "Gentlemen, the time is success is an "if."

bring business to the company and that friend Kelley his authority for saying It runs from that away over to the stock our inspectors can make an inspection of that the Grand Rapids Fire Insurance companies; that is the third position. the risks, take your application, have Co. began business as a mutual company. Let us have the whole of the paper. Do the policy made out at the home office and sent to you, the collecting being done through the bank-and all done in ecurity and have it cheap, so that some- a much cheaper and better way than not have to have. In large cities it sentative, but in the smaller towns inrisk inspected, A., B. and C. seen, and

not like to be called a stock company. Mr. Stowe-I would like to say a few words in defense of the Insurance Com-Association. At our last convention considerable discussion followed the introduction of the subject of insurance, and at a meeting of the Executive Board, were instructed to prepare a bill for sub-He has had a large and varied experience came to the conclusion that neither an meeting was held on December 20 and of the Committee was gone over in deport thoroughly and conscientiously, approved it and instructed the Committee to continue in its work. So, when our reflects as well upon the best judgment of six members of the Executive Board present at that meeting. In defense of the Committee, I wish to state that the business men of the State. A leading do business with a great number of irresponsible men. The only proper way is through a mutual stock company." quet of insurance adjusters and general

cally as possible, pay losses and 4 per coming when you have got to have par- that the paper ought to be printed and it will be proper that we accept and cent. over and above what the capital ticipating policies." H. F. Burch, a repstock will pay you, and you have good resentative agent, tells me it is "the insurance at cost. You will not trouble thing;" that the insurance companies ahead and say to the Association to draw has appeared in the published proceedwith assessments: there will be no have got to come to it sooner or later. premium notes. We do not deal with Mr. Granger, the Secretary of the Merpeople of uncertain liability. We will chants and Manufacturers' Insurance return you dividends at the end of the Company, says the same thing. Another year-if there are any. You see there is authority pronounces our plan "pracan "if." The insurance business is an tical, feasible and desirable." I think "if;" life insurance is an "if;" business the Committee has made a mistake in putting the plan forward as its own. I The experience of business men in both think it stole the plan, as such comfire and life is that the range of losses panies have been in operation for years. and expenses to premium receipts has not One of them, the Mutual Fire of New averaged over 55 per cent. of the pre- York, has the same plan. It started miums in stock companies; they have with a capital of \$100,000 and guaran- those little reflections; when so eliminatbeen much less in mutual. There is no teed its stockholders 10 per cent. I question but what the other expenses of know a great many Grand Rapids men proceedings of the convention, givfire insurance companies have been ex- who are insured in it, although the com- ing due credit to the author. I do not orbitant. "How are you going to get pany does not write a policy for less want to bury our Committee so effectualanything better than you get to-day?" than \$10,000. I know of one concern ly that we will forget we had a Comthey say. We have good insurance, so which has been in the company seven mittee. I would really like to have it far as security is concerned; but we say, years, paid 11/2 per cent., the same as the printed under our auspices and become "We will write insurance at present stock company rate. During the seven a part and parcel of our work. rates, give you a stock policy, one that is participating, and, if we do make anything over losses and the 4 per cent. we while the house in question has been not think it would be well. This gentlepay for capital, it will go back to you. You take a \$5,000 policy and pay 1 per cent. to this company and, after deducting your share of the losses and extra the state of the other extreme. Almost all the state of the other extreme. penses and interest on the capital, we on Friday. The following Monday he promises. It will do no harm to print it Husbandry, which is an old institution, will return on your \$50, a pro rata reached Grand Rapids and on Tuesday he just exactly as it has been read. I hope and which has to-day a better standing, amount of the profits. That can be used gave the house a check for all the loss, that if printed at all it will be in that a better existence, a better rating and a as you like. You can have the money or let it go to purchase new insurance for Rapids, as it is not authorized to do busanother year." The way we aim to re- iness in this State. The inspector goes in your company-a company that rests confound it with this one you are asking duce the expenses from 40 per cent. to around and looks up risks, but says, for its payments of claims for injuries me to talk about. I notice some earperhaps half that is by writing the in- "You will have to apply at the home upon the men when the draft is made surance by inspectors and doing away office." It is so safe our people are glad upon them—then it is good enough. If light on it. with local agents, cutting downs the expenses of advertising, high-salaried officers, etc. We really think that in and \$100.000 it back of it to meet any formed—so there will be a guaranty officers, etc. We really think that in and \$100,000 it back of it to meet any formed-so there will be a guaranty you there is strength and that you can emergency. (Applause,) I ask my fund—then the other side is the best way.

Mr. Conklin-It has never been a mu tual. They are cautious, however.

Committee was published, it solicited subscriptions to the stock. Your chairman was approached by a representative business man of Grand Rapids who said: "We can place this in Grand Rapids in twenty-four hours." The offer was declined, as the Committee wanted to place it among people all over the State who would carry the insurance. By being policy holders, they will get a dividend on their stock as well as on their policies.

The President-Mr. Conklin, I think the Association would like to hear from you. You have taken a great deal of interest in this matter, and, as a representative business man, you can give us some ideas on the subject.

Mr. Conklin-I presumed we would have to have a State law from the fact that most mutual companies in the State -purely mutual companies-do business with farmers on farm property. Of held on the afternoon of the last day of course, three counties could do business business in other states (although not the convention, the Insurance Commit- in that way. Those companies which complying with the insurance laws) il- tee and the Committee on Legislation have been successful and permanent just insure farm property. I am insured in mission to the Board before December 10. one of those companies myself. Well A meeting of the Insurance Committee managed in old counties, where there is was held in September, when John Wid- no liability of all burning up, they are business for six years and returned not dicomb, the furniture manufacturer of safe. When you put it into towns where Grand Rapids, and a man of acknowl- a fire may wipe out a whole company edged authority, was present. One of and they may be sued, threatened, etc., the members of the Committee was Mr. |-if it is a mutual company, somebody Stone, the woolen manufacturer of Flint. has got to pay. I am in favor of the insurance recommended by this Committee Mutual of Shelby, Ohio. Some of them in insurance matters. The Committee If there was a State law, so business could be done that way, and there was assessment nor a premium note company sufficient scanning, and only a little inwas the thing. The Committee formu- surance put on each block through the we could not organize on the plan Mr. lated a plan to submit to the Executive State, premium notes might be a good all trade within reasonable distance of Kelley has shown us, for the reason that Board for approval or rejection. A joint thing. I do not like to hear reflections on the men who have labored on this another on January 16, when the report Committee, while such practical business men as John Widdicomb has been trying to get something better in the insurance class, we believe that we could save a seven members-after going over the re-line. Excepting the reflections on your Committee, I liked the paper by Mr. Kelley very well. I think it is exhaustive, so far as mutual insurance is concerned. I think if the different societies. the different Business Men's Associations throughout the State, could be identified with this company-most all take a little stock, so they would examine these risks and report to the company if there is start right there. Mr. Widdicomb, through anything extra hazardous about a man or his business-it would be one of the antees the payment of \$75 for publishing best of plans. I think it would be one of the best companies possible. As my am glad to see the interest taken in it. friend Caldwell says, \$100,000 would be put up and the difference between what it would earn and the dividend paid the investors would not be very much. I

would like to go into it. (Applause.) Mr. Van Asmus-It struck me that this paper read by Mr. Kelley ought to be given to the puplic. I saw the quesceived by the Association.

The President-We have not decided to print the paper. Mr. Van Asmus' resolution was here adopted.

Mr. Crandall-I move that this able paper be referred to our Committee on mittee on Insurance. Insurance to be printed, eliminating ed, that it be printed as a part of the

Mr. Kelley-I was told by Mr. East- not let anything be eliminated from the paper. Let the Committee on Insurance, with the recommendation placed before us, take this paper, digest it with every-Mr. Stowe-When the report of this thing else said, come to a conclusion and make a report. Then let us go to work.

Mr. Kelley-I think there must be some misunderstanding in reference to any reflection on the Committee. If I remember rightly, when I read that paper, I expressly stated that we have no prejudices against any gentleman on that Committee, that our entire objections were against the form and plan proposed. If there are any reflections on those gentlenen, I will strike them out myself.

Mr. Conklin-1 suggest that Mr. Kelley strike out those very words.

Mr. Van Asmus-I am not in entire narmony with that paper; but it has struck the right key-note. We have got a year before us. We will see that we get the other views represented here. I want it printed first as it is. I want it to go out to the Associations just as it is.

Mr. Crandall-I call the gentleman's attention to pages 16 and 17. If the statements there are not opposed to the plan adopted by the Committee then I cannot read. We have had a Committee working and sending circulars to every association about a stock and participating policy company. The business men's Committee recommend a company from such a standpoint. This paper opposes it. It knocks the work of that Committee and kills it dead. If it does not kill the Committee's plan, then I am greatly mistaken.

Mr. Conklin-I desire the obnoxious references eliminated and sent out by

the Association-not by the Committee. Mr. Hamilton-It seems to me, gentlemen, that this matter is in rather a mixed condition. Yet it points to a policy in the future that will be for the benefit of all business men, properly worked up. I see the thought and mettle are here, the elements are here, and all it needs now ment and judicious handling-and everything will work out properly and harmoniously. That is the position we all wished to be placed in. Let the innuendoes which mar this paper be eliminated from our thoughts entirely and let us look right straight to the fact that we want an insurance plan that shall benefit the business men of Michigan. Let us Mr. Van Asmus, recommends and guarthis paper. It is very creditable and I We have been considering the report of our Insurance Committee. It seems to me the proper thing to do now would be to have a talk on this report. We have thanked Mr. Widdicomb. It does not seem to me that the Association should father the publishing of this paper and sending it broadcast to the people withtisn in regard to the finances and tele- out further considering our own report phoned the President of our Association on this insurance problem. To my mind, thrown broadcast over the State; that it thank Mr. Widdicomb, as we have done struck the key-note. He told me to go for his offer, and that after this paper on him for \$75 for paying the expenses ings of our Association, grant him the of adopting my suggestion. (Applause.) privilege of using the paper as he sees Mr. Connell-I move that the invita- fit and sending it out as he sees fit. We tion of Mr. Widdicomb be thankfully re- should go upon the principle of establishing our own plan and allowing any farther distribution of these papers after they have been published in our pro-

ceedings. (Applause.) The President-The question is upon the adoption of the report of the Com-

The report was unanimously adopted. The President - Next on our programme is a paper by C. L. Whitney, of Muskegon, on "How to Deal With the Patrons of Industry."

Mr. Whitney then spoke as follows: I never appeal from the decision of the chair. Mr. Whitney has no paper. He never was asked to prepare a paper and is not on the programme for a paper. An "address" is what I was to give. It his thoughts to cold paper-rigid, frigid cussing, and I probably can throw some

The Michigan Tradesman

AMONG THE TRADE.

I. S. Bier has removed his fancy goods stock from Cadillac to this city.

Henry J. Bressen has opened a grocery store at Kalamazoo. Lemon & Peters furnished the stock.

Ernest Welton, hardware dealer at Holton, has added a line of groceries. Lemon & Peters furnished the stock.

Local barrel dealers are considerably cation of empty oil barrels from fourth to second class.

I. M. Clark & Son purchased the second mortgage on the H. E. Ressique grocery stock, at Grand Ledge, and took possession of the stock, removing it to another loca-

Wm. Widdicomb, assignee for the former firm of Thompson & Maclay, will its manufactured goods. declare a final dividend as soon as the

The insurance adjusters completed the work of appraisement last evening and the cracker machines of Wm. Sears & Co. started up again this morning, having laid idle only four working days on account of the fire in the upper floor of the factory last Wednesday night.

The sensation of the week has been the arrest of Alfred Broad, formerly manager of the Wm. Steele Packing & Provision Co., on a charge of embezzlement. Opinions differ as to guilt of the accused, who frankly asserts that he will be able to establish his innocence at the proper time. Following the arrest the corporation uttered two trust mortgages to Wm. Dunham-one for \$20,000 on the personal property and the other for \$30,-000 on the real estate. Mr. Steele also covered his property at Ionia with mortgages to his wife, sister and other friends. Both Mr. Steele's affairs and those of the corporation are badly involved and it will require skillful management to straighten out all the kinks.

AROUND THE STATE.

Lyons-John Estep has opened a meat

Sherman-O. G. Conklin has sold hi blacksmith business. Davisburg-Ely & Son succeed Ed-

mund Ely in general trade. Shelby-Fred H. Payne has purchased the grocery stock of A. A. Lewis.

Morgan-Hilton & Osborn have arranged to open a grocery store here.

Nahma-John Dussault succeeds Chas. McGee in the confectionery business. Milan-B. F. Thomas has turned his

boot and shoe stock over to creditors. Pinckney-Eugene E. Campbell succeeds Barton & Campbell in the jewelry

business. Evart-Mills & Leasia succeed Chas. Leasia in the fruit and confectionery

business. Fennville-James and Amelia Connell have purchased E. E. Jarvis & Co.'s

stock of groceries. East Saginaw—Burdick & Moore are and hints and trusting to make your succeeded in the grocery and meat busi-East Saginaw-Burdick & Moore are ness by King & Moore.

Rockford-John J Ely's general stock was seized on execution by H. S. Robinson & Burtenshaw Saturday.

Nashville—Downing Bros. & Ro the style of a new firm organized to handle poultry, pork and produce.

Shelby-D. A. Reed has purchased the Kohler & Willets meat market, combining it with his own, and has removed to

the old Kohler stand. Lapeer-Pike & Adams uttered five chattel mortgages on their grocery stock, aggregating \$2,100, when their store was

closed on attachment. Montague-Fred Herron succeeds Herron & Reeder in the meat business and Rudolph Herron succeeds Herron & Tur-

ner in the same business. Hesperia-C. M. Perkins is building a new dry goods and grocery store, 40x60 feet in dimensions and two stories, on

the ruins of the old City hotel. Wayland-E. W. Pickett has bought the store, fixtures and general stock of H. D. Spaulding and will conduct the

same in connection with his bank. Dorr-The store of L. N. Fisher was raided by burglars on the night of Aug. 24. The safe was broken into and about \$25 in change secured. No goods were taken. This was the third burglary in

town within as many weeks. Big Rapids-J. Wiseman & Son will dissolve partnership on Oct. 1. John Wiseman will continue the undertaking business at the same location, while Chas. M. Wiseman will remove the book, stationery and wall paper stock to the

vacant store in the Stickney block. Belding-E. Ingersoll has exchanged his stock of boots and shoes with C. B. Foote for seventy acres of his farm, one mile and a half east of the village. The new firm will be C. B. Foote & Sons. The boys, who are well-known and popular, will have charge of the business.

Standish-M. C. Gould has been admitted to partnership in the general store of Arthur H. Welles. The style of the firm is now A. H. Welles & Co.

Traverse City-The grocery business formerly conducted by Winnie & Steven will be continued under the style of Geo. F. Steven, John A. Perry acting as

MANUFACTURING MATTERS.

stock of \$50,000.

Charlotte-The Johnson & Houck fur stirred up over a change in the classifi- for business, under the style of C. M. Jennings & Co.

Detroit-The Detroit Chicory Co. has been organized with \$20,000 capital stock. A factory will be erected at the corner of stated above, was organized in this Mitchell street and Gratiot avenue. Mitchell street and Gratiot avenue.

Muskegon-The East Shore Novelty suit brought against him by the city of Dubuque is settled. One dividend of 20 Manufacturing Co. has been incorporational per cent. above the jobbing price—no more, but as much less as possible. They per cent. was paid by the assignee last stock of \$10,000, one-half paid in, to enboards, bed slats, etc.

Lansing-In compliance with the act Farrand & Shank, of Lansing, and Bur- I. R. Wadsworth, of Port Huron, is roughs & Co., of Flint, whose business was destroyed by the anti-oleomargarine act, the State Board of Auditors has appointed a board of appraisers to make a schedule to serve as a basis of their calculations of the damages to be awarded. Ex-senators Calvin B. Croslev. of Plymouth; H. C. Spencer, of Flint, and Mr. Nelson Bradley, of Lansing, are named, with Mr. E. H. Davis, of Lansing, alternate. Thus this long unsettled question is now in a fair way for adjustment.

Successful Meeting of Ontario Busines Men.

Several hundred Ontario business me met at Hamilton week before last, de voted four half days to interesting dis cussions of current trade evils and re solved to organize local and general as sociations on the Michigan plan, using the same forms and working plans in use in this State. The following pleasant letter of acknowledgement has been received from the chairman of the meet

Hamilton, Ontario, Aug. 26, 1889. . A. Stowe, Grand Rapids.

DEAR SIR - The labors by day and night of our convention and the many visitors at the Carnival prevented my sending you the papers from day to day and I now send them to you in a batch You will see that we have accomplished much, considering the inharmonious elements with which we started, and I am ndebted to you more than any other were good enough to send us.

I leave for Europe on September 2, but it to the city people at a profit of from will return in seven or eight weeks.

Mr. Bristol and Mr. Smith will carry forthey can turn around and get even with ward the work of organization by cor-respondence and we shall consider tocity patrons. We take our wares and gether the next step in November, but I price and then spend our money with the feel that we cannot improve on your store giving us a discount. It makes it feel that we cannot improve on your store giving us a discount. It makes it Michigan B. M. A. plans and shall stick an object for the store with which we do

to them pretty closely. Again thanking you for your kindness

> Yours sincerely. JOHN KNOX.

Card of Thanks.

Office of FISHER & UNDERWOOD, Brokers, 95 Monroe street.

GRAND RAPIDS, Sept. 2, 1889. We wish, through the columns of THE TRADESMAN, to extend our thanks for the many encouraging letters received, expressing approval of our "new departure" and promising support. We have received numerous orders and each mail brings more. We are cofident that those who have sent us orders will be more than pleased, as we have been able to

buy goods very low and have paid careful attention to the quality. Trade is quiet now and everybody is

anxious to sell. We endeavored to make it very plain in our advertisement and circular that we make no charge to the party ordering the goods, but as we have had several letters asking us how much we charge for buying goods, we will again make this plain statement: We make no charge to the party ordering goods. Our services are entirely free to them. And we say to every retail dealer, send us an order for anything you want, and we will buy the same for you at the lowest possible prices and warrant the quality-without

Correspondence invited and promptly attended to. Respectfully

cost to you for our services.

FISHER & UNDERWOOD.

Base Ball Challenge.

GRAND RAPIDS, Sept. 2, 1889.

THE FARMERS' TRUST.

How Their Methods Affect the Trade of Local Merchants.

From the Bay City Press Trusts are becoming to be quite the popular thing. There is scarcely a line of business devoid of a combine of some sort. There are salt trusts, lumber trusts, and in fact, all kinds of trusts, but the latest thing in this line is the farmers' ombine, which has existed in Bay county since the first of April last. In the five Manistique — The Manistique Marble of the miniature and at this writing has Co. has been incorporated with a capital assumed gigantic proportions and is a menace to the welfare of merchants in In the vicinity of Rockford many farmers general. It has been a source of wonderment to divers men engaged in the contion that they would be able to secure a niture factory is soon to be started up duct of stores in this city to know the cause of their lack of granger patronage but the reason is not so strange after all. For two years there has existed an association known as The Patrons of Industry of North America, and a society, as association is to secure the necessaries Co. has leased the two stores and basement in the opera house block and will high a price as can be obtained. There is a standing committee whose business it is to visit a market. it is to visit a merchant in every line of trade and enter into an arrangement whereby goods can be bought for just ten pick out only one dry goods store, one hardware store, one grocery store, etc., gage in the manufacture of woven wire and providing the proprietor can be inframes, rough rolls, step ladders, cloth duced to sign a contract, he receives all of the trade of the association. All merchants are not given an opportunity to compete, as the Patrons of Industry allow authorizing them to settle the claims of one man to monopolize all the business chief mogul of the organization, and from that place charters are granted. In Bay county there is a membership of from 1,000 to 1,500, which is divided into orders which take in one township. In some of the smaller villages men engaged in business have been completely driven out, so strong is the association and so closely do they adhere to the iron-clad contracts that are made. The result is that the trade of the hawbuck is concentrated and a disguised boycott prose same line of goods are carried.

cuted. The merchant doing business with them is armed with passwords which every one of the patrons use when they are buying. The clerks, who are also informed, are thus enabled to know who are and who are not members. It is the case in Bay City where one of the stores with which they have a contract is located next door to another where the infrequently farmers by mistake go into the wrong establishment and spring their countersign upon an unwary clerk who imagines that the hayseed is exhibiting some unharmful idiosyncracies. Discovering that their pantomimic means of communication are not interpreted, they usually make inquiries and then wend their way to the proper place. The version that one of the members put upon the policy of the combine was that they (the farmers) had decided that in spite of the promises that had been extended to them, they would never receive help from the townspeople and that the only thing for them to do was to wake up and help themselves. "Business men organize themselves together and agree to pay certain prices for agricultural products, and we cannot help ourselves. We have either to sell or let our staples rot on our hands. It is not compulsory for a business man to make a contract with us, but person for a clear preception of the objective point. As you will also see, I when they do, we make it an object by giving him all our trade. They can easily giving him all our trade. afford to do it, you see, because they sell

> business, because his trade is increased by about 500 customers. Speaking about the Patrons of Industry, one of the merchants said: "There is no way for us to get any of their trade; of course, one store could send out circulars informing the farmers that they could get goods from this or that house at five per cent. above cost. This would be for the purpose of breaking up the association but he defined by the desired by the second transfer of the second tr ssociation, but by doing that a great injustice would be done to the city cus-A concern that would enter into an arrangement of this kind is not entitled to the city trade, as the money of Bay City people is just as good as that of the farmers. There is sharp competition here in Bay City and the goods is reduced just as low as life to the business will admit. There should not be a merchant in Bay City to foster such a scheme. Let the laboring men enter into a similar combine and store keepers

sell them where we can get the highest

will have to take to the woods.' The P. of I. from an Agricultural Standpoint.

Michigan Farmer.

LAKEVIEW, Aug. 25, 1889. To the Editor of the Michigan Farmer.

Please state what you know about the ew order got up for farmers called the P. I. We think it a humbug, got up by a few lazy men to get \$13 out of the farmers. Please answer through the Farmer and oblige,

JAMES EDGAR, JR. We presume this has reference to the Patrons of Industry. If so, it is an order having for its object the concentration of the purchases of farmers belonging to it and placing them in the hands of some one merchant who will allow them the largest reduction in prices. If we are correctly informed, they agree that they will trade only with some one firm or individual in a village or town who will do business on a margin of 10 per cent all other dealers are to be avoided, and thus compelled to close up. The question of whether this policy is a good or bad one will bear discussion. Very often such movements are like boomerangs. GRAND RAPIDS, Sept. 2, 1889. and injure the parties who take part in them as much as those they are used men living in Grand Rapids and representing houses outside of the city, I to pay the organizers well, but perhaps hereby challenge the traveling men who travel for Grand Rapids houses to a that amount in the order with profit. We friendly game of base ball, to be played on some Saturday (to be hereafter settled), the proceeds to go to some charitable institution.

GEO. F. OWEN.

That amount in the order with profit. We are not well enough posted with the inside workings of the order to answer the questions of our correspondent as fully as we would wish, but if any member of

the P. I. thinks it worth while to send in a statement of the objects of the order. its workings, etc., we shall be pleased to give it a place in the Farmer.

Progress of the P. of I. News of the formation of new P. of I. odges continue to come to hand, while from nearly every locality where the craze has prevailed for some time comes authoritive information that the fever is abating: that many members have seceded from the order altogether and that many lodges have disbanded entirely. tion that they would be able to secure a rebate of \$25 to \$30 on a reaper or mower -that having been the promise held out by the oily-tongued organizer—but in no case has any one been able to save a s5,000: cent through their connection with the organization. Their failure has naturally disgusted them with the whole business, so that secessions from the order are matters of every day occurrence.

Henry Henkel, the Howard City merchant who recently signed with the P. of I's, is already weary of the burden and announces that he is through with the foolishness as soon as his six months' contract expires.

The list of the P. of I. dealers, so far as THE TRADESMAN has been able to ascertain, is as follows:

Gardner-J. B. Brice. Grand Rapids-John Cordes, Joseph

Berles, A. Wilzinski. Rockford-B. A. Fish, Joshua Colby. Cedar Springs-John Beucus, B. A. Fish, L. A. Gardiner.

Sand Lake-C. O. Cain, Jas. H. Bray-Howard City-Henry Henkel.

Morley—Henry Strope. Coral—J. S. Newell & Co. Kent City-R. McKinnon, M. L. Whit-

Nashville—Powers & Stringham. Harvard-Ward Bros. Bellevue—Evans & Hare. Olivet—F. H. Gage.

Sparta-Dale & Haynes, Woodin & Van Winkle. Hubbardston-M. Cahalers. Carson City-A. B. Loomis, A. Y. Se

Another New Town. M. J. Griner, the Print general dealer. has founded a new town on the Manistee & Northeastern Railway, near the intersection of the Frankfort & Southeastern Railway. Forty acres have been platted and fourteen lots have already been sold. Mr. Griner is erecting a store building and L. W. Crane, of Frankfort, is preparing to build a sawmill and chair factory. The embryo settlement bears the euphonious name of Grinerville.

The Hardware Market.

Nails are very strong, being sold by obbers at less than the price at the factory. An advance is inevitable. Sheet iron is still scarce. Bar iron has advanced \$1@\$2 at the factory. There is a general advance in iron all along the line. Rope is weak. The window glass wokers at Pittsburg are at loggerheads with the employers, rendering a "lock out" by no means improbable.

FOR SALE, WANTED, ETC.

Advertisements will be inserted under this head for two cents a word the first insertion and one cent a word for each subsequent insertion. No advertise-menttaken for less than 25 cents. Advance payment. BUSINESS CHANCES.

FOR SALE-A GOOD PAYING BUSINESS—GOOD reason for selling out. Inquire of F. J. Dettentaler, 117 Monroe St.

FOR SALE-ONE OF THE BEST LOCATED HARD-Ware stores in the suburbs of Grand Rapids. Good store and cheap rent; invoice about \$2,00; yearly business \$15,000. Address No. 488, care Tradesman.

FOR SALE - PROSPEROUS DRY GOODS STORE

MONEY IN THIS—SHINGLE MILL AND FULLY at a bargain: owner going West. Write at once. C. L. Gray & Co., Evart, Mich.

ISLAND NO. 2, GRAND RAPIDS.

Gray & Co., Evart, Mich.

Por SALE—HAVING OTHER IMPORTANT INTEREvents, we offer for sale our stock of drugs, groceries, crockery, glassware, wall paper, paints, olls, etc., one of the best stocks in best county seat in Michigan, will be should Bartram & Millington, Paw Paw.

468
POR SALE-NEW BLACKSMITH SHOP AND TOOLS,
house and two lots; good location; fine country;
good run of general work; reason for selling, health
failed; terms easy. Inquire of or address W. W. Pentin, Brighton, Mich.

FOR SALE—SLEOTED DRUG STOCK IN Southwest Michaels retrieved with fixtures \$2,000 to \$25,000 a year? If so, wake up and ask about it. No. 486 care Michigan Tradesman.

FOR SALE—\$1.500 DRUG STOCK AND FIXTURES, I located in a thriving village of the most luxuriant farming district in Michigan, best of reasons for selling: this will bear inspection. Address, 0. B. Farrand, Williams & Co., Detroit, Mich.

FOR SALE—WELL SELECTED DRUG STOCK IN SOUTHWEST WELL SELECTED DRUG STOCK IN SOUTHWEST WILL SELECTED DRUG STOCK IN For SALE—WELL SELECTED DRUG STOCK IN SOUTHWEST MICHIGAN SOUTHWEST WILL SELECTED DRUG STOCK IN SOUTHWEST MICHIGAN SOUTHWEST SELECTED DRUG STOCK IN SOUTHWEST MICHIGAN SOUTHWEST SELECTED TO BE STOCK IN SOUTHWEST MICHIGAN SOUTHWEST SELECTED TO BE STOCK IN SOUTHWEST SELECTED TO S

WANTED - SITUATIONS WANTED.

WANTED - SITUATION BY A YOUNG MAN OF five years' experience in the grocery business; is also a graduate of Prof. Ferris' Business College of Big Rapids; can give the very best of references. Address Lock Box 885, Big Rapids, Mich. 491 Our Fall Stock

MISCELLA NEOUS.

WANTED—SEND A POSTAL TO THE SUTLIFF COUfor the new Excelsior Pass Book, the most complete
and finest on the market, and just what every merchant should have progressive merchants all over the
country are now using them. Country are now using them.

WANTED—1,000 MORE MERCHANTS TO ADOPT OUR Improved Coupon Pass Book System. Send for samples. E. A. Stowe & Bro., Grand Rapids.

FOR SALE—GOOD RESIDENCE LOT ON ONE OF the most pleasant streets "on the hill." Will exchange for stock in any good institution. Address 286, care Michigan Tradesman. F. A. Wurzburg & Co.,

Eagle Trunk Factory F. GUTEKUNST,

Sample Cases, Sample Trunks, Tourists' Trunks, Bags, etc Traveling goods of all descriptions
Made to Order a Specialty
71 Pearl St., Grand Rapids, Mich.

PEACHES!

I Am Headquarters.

Alfred J. Brown,

16 and 18 North Division Street, Grand Rapids, Mich.

10—PERFORMANCES ONLY—10

Is now Complete and Ready for Inspection.

Exclusive Jobbers of

NOTIONS, UNDERWEAR,

GPAND RAPIDS, - MICH. 🗭

19 & 21 SOUTH DIVISION ST.,

DRY GOODS, HOSIERY,

September 17, 19, 21, 24, 25, 26, 27, 28 and October 1 and 3.

The Greatest Historical and Spectacular Production in the World.

PAIN'S LAST DAYS OF POMPEIL.

As given at Manhattan Beach, Coney Island, N. Y., two entire seasons, and at St. Louis, Kansas City and Boston with unbounded success.

300 People in the Cast.

Immense Processions.

Great Spectacular Effects.

Eruption of Mt. Vesuvius and Destruction of the City of Pompeii. An Exact Reproduction of the Appalling Catastrophe so Graphically Depicted by Bulwer. Especially Prepared Music by P. S. GILMORE, which will be performed by a Grand Military Band. Terminating each evening with a

Thousand Dollar Display of Pain's Manhattan Beach Fire Works.

Immense New Amphitheater to Seat 10,000 People, Admission, 50 Cents. Children Under 12 Years, 25 Cents. Reserved Seats 25 Cents Extra.

Read the indorsement of the following prominent citizens of Grand Rapids who have seen this great production:

Excursions on All Railroads. Particulars Shortly.

We, the undersigned, having seen Pain's "Last Days of Pompeil," at Coney Island, New York, have much pleasure in heartily endorsing it. We consider the production the most magnificent ever conceived. It is truly great, not only as an entertainment, but as a realization of one of the greatest events of ancient history. We cannot urge the people too strongly, for no one can afford to miss such an enjoyable performance.

HENRY SPRING, of Spring & Company. CHAS. W. EATON, Eaton & Lyon, Book. F. A. WURZBURG, Wurzburg & Co., Dry Goods.

E. P. KIDDER, Dry Goods. I. C. LEVI, Star Clothing House.

D. R. SWARTOUT, Spring & Company.
J. W. ROSENTHALL, Tower Clothing Co. L. G. MASON, Muskeg

R. T. VANVALKENBERG, Muskegon. Harper's Weekly of July 25, 1885, in an article with full page illustration of the production, says: "It may be safely said that neither this or any other country has seen a more splendid spectacle of the kind."

W. S. EARL, Welch Folding Bed Co. ELIAS MATTER, Nelson, Matter & Co. C. R. SLIGH, Sligh Furniture Co. GEO. R. MAYHEW, Boots and Shoes.
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The Boston *Herald*, of recent date, refers to "Pompeii" as "the most gorgeous, most complete and most expensive pyrotechnic spectacle ever given in the world."





Merchants,

YOU WANT THIS CABINET

Thousands of Them

often seen on the floor of the average grocer. Beautifully grained and varnished and put together in the best possible manner. Inside each cabinet will be found one complete set of castors with screws.

Every Wide-Awake Merchant Should Certainly Sell

An Article of Absolute Merit.

It is fast supplanting the scores of inferior roasted coffees. Packed only in one pound packages. Put up in 100-lb cases, also in cabinets of 120 one-pound packages. For sale by the wholesale trade everywhere. Shipping depots in all first-class cities in the United States.

Voolson Spice

TOLEDO, OHIO. L. WINTERNITZ, Resident Agent, Grand Rapids.



Product of Our Factory at Fon du Lac, Wis.

You can buy a better \$3 Men's Calf Shoe and other grades made by C. M. HENDERSON & CO. near your own door than other manufacturers can offer, and this is true of our Ladies' Fine Dongola and Goat \$2.50 - hoe and our \$3 Henderson French Kid, and other grades made at our Dixon Factory, where our celebrated "Red School House" Shoes are produced.
We have special advantages for manufacturing them and make them all on the theory of merit "The proof of the pudding is in chewing the string," and if you will test them we shall highly appreciate it and are sure it will prove to your advantage. Our heavier grades of goods

made at our third factory are also acknowledged to be unequaled. G. M. HENDERSON & GO., Chicago.

Factories:

Willard H. James, Fond du Lac, Wis.
Dixon, Ill.
Chicago, Ill.
Morton House, Grand Rapids, Mich. Salesman for the Lower Peninsula.

We furnish electrotypes of our Specialties to Customers.

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Association Notes.

The special edition of THE TRADESMAN, con aining the full report of the recent State con-

and the result was, not a business place out of Tuesday, the 20th. Traverse City has an individuality that distinguishes it from most other towns in the State. One thing is sure, very few unanimous agreement to "shut up shop" and go off for a day of rest and pleasure. Our business men are wide awake and eager enough to make money, but they believe there is something in life besides the Almighty Dollar, and they pro-pose to get a little fun out of life as they go along-and let their clerks and employes get about.

Good Words Unsolicited. Dudley & Titus, clothiers, Grand Ledge: "We could not do business without THE TRADES-MAN."

Official Circular to the Local Associations. The following official circular to the

ocal associations of the State was sent out by the State Secretary last Saturday: GRAND RAPIDS, Aug. 30, 1889. To the Business Men's Associations of Michi-

DEAR SIRS-Our fourth annual convention, which was held at Muskegon July 30 and 31 and August 1, was well attended and marked genuine progress in the movement. It was decided to proceed cided to place an organizer and lecturer in the field and to revise and improve the system now in use in the collection department. A verbatim report of the conn receipt of a list from the local secre-

The publication of the report above referred to and prosecution of the work of the Association involves expense, which the present depleted condition of the treasury hardly warrants. If your association has not yet paid the per captia dues for the present fiscal year, try to do so without further delay. If you have paid this year's dues, try to be prompt in remitting next year's dues at the beginning of the fiscal year on Oct. 1. If your association is languishing, do not be afraid to ask for assistance from the State body, as it will be freely grant-

A meeting of the Executive Board will of Sept. 25, to which all association memers are cordially invited.

Stimulated by the successes of the past. ve look forward to a year of increased efforts and augmented results. E. A. STOWE, Sec'y.

C. L. WHITNEY, Pres.

He Should Have Contested the Case TRAVERSE CITY, Aug. 30, 1889.

. A. Stowe, Grand Rapids:

delivered to the Northern Michigan line.

would give a good deal to find the theif.

Truly yours,

cut down. That yours won't take the pains to examine their records—the State organization records Truly yours, JOHM HELM.

If the writer never received a bill of They will not ask for any account of how lading from the shipper of the goods in the funds have been spent, but they will question, he had no proof that the goods grumble and growl and find fault be ever were shipped, and the Chicago house You will find that in a little while the could not compel him to pay the amount Patrons of Industry will pass away. If involved in the loss of the shipment.

The he did so without contesting the That he did so, without contesting the ease in court, was certainly very shortsighted on his part, as no tribunal would have rendered a judgment against him, if the circumstances are as he gives

VISITING BUYERS. J Beukema, Zeeland E E Hewitt. Rockford Herder & Lahuis, Zeeland C S Keifer, Dutton Williams, Zeeland Zeeland Zeeland C S Keifer, Dutton Williams, Zeeland Zeeland Zeeland Zeeland Williams, Zeeland Zeeland

A GRAND SUCCESS.

[CONTINUED FROM FIRST PAGE.] vention, is now ready for distribution. Local and a great many of you are members of secretaries who have not already done so should it; I am, for one, and our Governor is ansend in their lists of members without further other. We hope to remain so for a great delay, that all may receive a copy of the report.

American Storekeeper: The business men of live. It started like all other organiza-Mitchigan have an association which has proved tions, had certain fundamental principle to be of considerable use to them. At its last ples, certain rules and regulations and neeting, held quite recently, resolutions were certain objects. Now, what is true of ing and loan associations, advocating the formation of a business men's mutual fire insurance company, and in favor of the establishment. dopted declaring against free railway passes it is true of every organization on this company, and in favor of the establishment of a rating bureau in connection with the association's delinquent list.

Grand Traverse Herald: Some time ago it was suggested by the Business Men's Association is a congregated idea. There is not a single being but is composed of parts. The first idea of an organization. that a general "close up" be agreed upon for all parts. The first idea of an organization to go off on a picnic. Everybody said "Yes," is that it is composed of parts, each one bearing a certain relation to every other the 104 stores and offices in town was open on part and to the whole. Mutual relations, duties and dependencies must be observed. Secondly, every organization is a creature of law. Thirdly, every ortowns in Michigan could so readily come to an ganization exists for a purpose. This is unanimous agreement to "shut up shop" and go as true of the Business Men's Association A delegate—Yes. as it is of the church, of the Grange, of the Odd Fellows and of the Masons. You can illustrate this as I often do. A material organization is on the same plan. Certain pieces of wood put together, having certain relations to each other, may ome at the same time. That's how it came be a chair. That is a material organization. The same material put together differently might be a table or a handsled. The chair and the material in it are subject to law. This ideal law is disobeyed and the table or the chair becomes a wreck. Third, it is for a purpose. If it suits the purpose it will last, otherwise not. I stand before you, an animal organization, with my thoughts, bones, muscles, sinews, arteries—all sub-ject to certain laws, each bearing a relation to the other, created for a purpose. It is true of every organization. Examine the Patrons of Industry. What is its composition? I said I saw some earmarks. Having organized more granges than any man in the nation and traveled more miles than any man, I know something of the organization. It started out with the same platform it has to-day, has ever stood on the same principles and with the organization of the Michigan Business Men's Fire Insurance Co., according to the plans recommended by the Insurance Committee. It was also defined to the plans recommended by the Insurance Committee. It was also desired to the plans recommended by the Insurance Committee. It was also desired to the plans recommended by the Insurance Committee. It was also desired to the plans recommended by the Insurance Committee. It was also desired to the plans recommended by the Insurance Committee. It was also desired to the plans recommended by the Insurance Committee. It was also desired to the plans recommended by the Insurance Committee. It was also desired to the plans recommended by the Insurance Committee. It was also desired to the plans recommended by the Insurance Committee. It was also desired to the plans recommended by the Insurance Committee. It was also desired to the plans recommended by the Insurance Committee. It was also desired to the plans recommended by the Insurance Committee. It was also desired to the plans recommended by the Insurance Committee. It was also desired to the plans recommended by the Insurance Committee. It was also desired to the plans recommended by the Insurance Committee. It was also desired to the plans recommended by the Insurance Committee to the plans recommended by the Insurance Committee. It was also desired to the plans recommended by the Insurance Committee to the plans recommended by the Insurance Comm who saw in it a chance for political to the members. That is the fundaparatification. After a while, when they had swollen its numbers, they found that know that we are sometimes not able to it was not a heaven for them. When a man entered the Grange for political obeach association being entitled to as many copies as it has members. The copies will be sent direct to the members on receipt of a list from the least one of the copies as it has members and it did not tickle him worth a cent. By such men leaving, the grange has least copies as large contracts and, consequently, we are quite luke warm to our own interests in many cases—particus on receipt of a list from the least own. By such men leaving, the grange has been made stronger. They have turned up under the name of Patrons of Industry. In a little while when they have swollen in numbers, when designing duty it is to keep probing us along, to men have managed it as far as they can, make us see that duty which belongs to if it is based on a rock of true principle, they will root them out. There may be some good in it. Do not condemn it wholesale. The better ones will drift why so many organizations which exist back into the old home, the poor ones will drift into something else. You have politicians who have been in every party that ever was born, and who, if there are the United Workingmen have addycard the poor of the politicians who have been in every party that ever was born, and who, if there are forty more in the next forty years, will belong to them all in turn. I tried to get hold of one of their constitutions. My friend Stowe has written for it. We would more than pay for an organizer. have tried to get a copy of their organ. I believe we will have to put somebody Mr. Stowe has actually subscribed for it in the field, and, eventually, more than of Sept. 25, to which all association mem-land cannot get it. Are they willing that one, in order to put the Business Men's the organic law upon which they must stand or fall, which, if violated, will cause them to fall, and carried out will make them strong—are they willing to let it be read, or do they withhold it? Examine that carefully. If it is such that they are found to be gathered for good, do not condemn. What are their good, are they may be good. They may be good to go the fall, and carried out will mendation is one we need to consider. I think that in the local organizations a great deal rests on the men that we have at the head. In every organization, in every lamp. E. A. Stowe, Grand Rapids:

DEAR SIR—As I wrote to you some time ago, C. M. Henderson & Co. sued me for a bill of goods I never received.

Dear Sil the received the scum on the boiling caldron. They are our public-beneath, if there is anything there. It is spirited men, and upon them rests the bubbling and boiling for a while, and it responsibility. There are men who can Please tell the people that there is to be found in this State a man who is fool dron, leaving something there. But to deal dron, leaving something there. But to deal dron, leaving something there. Buttouted the pay for goods he never received. If a delivery to a carrier is sufficient to terminate the jobber's responsibility, why carry on the suit? In itself to death in a little while. (Appearance of the pay of the president and Secretary have got to the pay of the pay o this light, I paid their claim and the costs of the suit. Hard as it was for me that is published is food for them. It do, I saw no other way but to pay or brings out all their combativeness. There be beaten in the end.

My oath is on file in the justice court that I never received the goods. I never was furnished with a bill of lading or were years when the grange movement grew fat on opposition. While thus they were growing they lost sight of their members. They were overrun. By and transportation receipt, nor did the jobbers ever claim any such thing. Their by these same Patrons of Industry, paying a pittance each month because it is tell you that you are needed at the meetransportation receipt, not take the series of the series ever claim any such thing. Their ing a pittance each month because it is cheaper than the old institution, will find the series of the memthat pittance to be as some of the mem-Can you not advise some means to bers of the Business Men's Association each the rascal who has caused all of find theirs—they find that 25 cents is a this misery? I do not ever expect to see quarter too much. They want the fees one dollar of the money again, but I cut down. That will be their cry. They

> That is the position I take in regard to these Patrons of Industry. I say, in con-clusion, the best way to deal with them in the State is to let them severely alone. will take care of itself. If it is good, it will prosper-if evil, it will disappear. This is the result of all things of the kind. I do not know of an organization that has not some fault in it, the church included. The church has some bad people in it. We do not examine the nembers of the church, or we would find sometimes that they are not seen it in the last thirty-six hours. I Because they simply church is condemned. The members of the Patrons of Industry may be good; but, if they are to work on the principle of trying to get something out of nothing, they will not run a great we undertake. We can get any legislawhile. There is nothing on this earth worth having that does not cost some thing. (Applause.)

to see how every cent is expended.

cause so much money has been spent.

will find in them incongruity of ele-

from a paper, speaking of the 6,000

The President-I would like to ask Brother Whitney if the church should be condemned because Brother Sprague is its brother-in-law. (Laughter.)

Mr. Whitney-No man is to be blamed for what his relatives by marriage may

Mr. Sprague-I am connected with the church for revenue only. (Laughter.) After further discussion on the P. of I. matter, which is omitted at the request of the Executive Board, the meeting ad-

THURSDAY-AFTERNOON SESSION. The question box was first opened, the first question being, "What shall we do with doctors' accounts?"

A voice-If you owe the doctor, pay him. (Laughter.)

The second question was, "Do you ever test vinegar to know that you get

Another delegate-How? Answer-There is a chemical you can

get. I cannot explain it so you can understand. We buy a glass tube and chemicals which are to be used, with instructions how to use them. It is plain when you get it, however, and you can test vinegar accurately. We do it fre-

Question third-"What shall be done with weak associations?"

The President-That is a very important question. I should be glad to have some patent process or some process that s sure to strengthen them given to this Association. It would insure the success of the Association.

A delegate-We should take some action in regard to that question.

Mr. Connell-I wish to call your attention to the fact that the President's address contains a remedy for this evil. one, in order to put the Business Men's Association on a proper footing. Mr. Hastings-Our President's recom

objects? They may be good. They may be a turbulent, rampant mob on the sur-be a turbulent, rampant mob on the sur-let, there are a certain few who have to not see a cent only as it goes into their work. The President needs to be a man who will not be discouraged. If you do not get out to the meetings, he will go to you and have a private talk with you, ings. Much rests upon the manner of man put into the President's chair. Mr. Crandall-I came here in a back-

slidden state. I helped organize and participated in the meeting of this State convention, four years ago. Since I have been here and listened and seen and realized what I have seen-and when the question was asked here this afternoon, What shall we do with weak associations," it flashed upon my mind that something must be done at the fountain head or else the question will be, "What things better for its having existed. You shall we do with our State Association?" That will be the next question. The ments. I have a little article clipped great streams are made up of little rivulets that flow over the mountain side they have gained in this State in six months. They will not keep in the organization. Every man ought to examine the timber of the ship he is to enthusiasm last evening, the spirit of the gentleman who said, "I am going home to work as I never have worked before." If this spirit will pervade every one of our hearts and minds-that we are going home to work in this field, in our several localities-we shall do something and we will have a better report a year from now. I never saw the good of a combined body of business men as I have believe if we unite all over the State and stand up straight and firm, that with three or four or five thousand business tion, any concession. It is a mighty [CONTINUED ON FIFTH PAGE.]

Curry, Lawrence's...

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COPPER.
Planished, 14 oz cut to size...
14x52, 14x56, 14x60.
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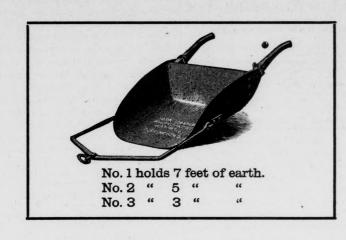
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Atlantico A 7½	American shirtings. 5	
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Hartford A 51/4	Merrimack D fancy, 61%	
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BLEACHED COTTONS.	Turkey red 9½	
Blackstone A A 7%	Riverpoint robes 5	
Cleveland 7	Turkey red % 7½ Martha Washington Turkey red 9½ Riverpoint rebes 5 Windsor fancy 6½ " gold ticket indigo blue 10 TICKINGS. Amoskeag A C A 13 Hamilton N 7½ Pearl River 12¾ Amoskeag, 9 02 15 Andover 11½ Everett 12½ Lawrence XX 13½ GINGHAMS. Glenarven 6½ Normandie 8 Renfrew Dress 8 Renfrew Dress 8 Renfrew Dress 8 Renfrew WARP CARPET WARP " colored 21 GRAIN BAGS. Stark 20	
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No Name 712	Renfrew Dress 8	l
Oak View 6	Toil du Nord101/2	li
Our Own 5½	CARPET WARP.	ľ
Sunlight 4½	Peerless, white18½	١,
Vinyard 8½	" colored21	F
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Rockport 61/2	Clark's Mile End45	1
PRINTS.	Coats', J. & P45	li
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H. P. Whipple and		1

South Boardman—It is reported that I. P. Whipple and O. Williams will orm a copartnership to engage in the nanufacture of lumber and broom han-les.	Gate, Cl State Screw H longer Screw H " " Strap an
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These prices are for cash buyers, who	Pots Kettles. Spiders Gray en
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Wrought Loose Pin, japanned, silvertipped. 60&05 Wrought Table	4d 3d 2d
ordinary Tackie, list April 17, 85 40	12d to 3
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28st Steel	1½ and 2 and 2½ and 2½ and
Musket	3 inch. 3½ and Each
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ller's	Discount, 10.
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WEDNESDAY, SEPTEMBER 4, 1889.

A GREAT EXPOSURE.

For several months past there has been much apprehension in the minds of merchants in some portions of the State regarding the exact status of the Patrons of Industry-what aims the members really seek to accomplish and what means they propose to adopt to secure their ends. Such apprehensions are placed forever at rest by the publication, in THE TRADESMAN of this week, of the full text of the constitution, by-laws, rules, regulations, initiation ceremonies, grips, signs, passwords-in short, the entire secret work of the organization. It is not the intention of THE TRADES-MAN to inform its readers how it is able to make so important a disclosure, but enough is said when it is stated that the reproduction is thoroughly authentic and that it will chagrin the leaders of the movement quite as much as it will please those outside the pale of the organization.

A careful perusal of the rules and secret work serves to show the barrenness of the effort and the hollowness of its claims. The constitution and ritual are evidently the work of ignorant men, albeit considerable portions are stolen bodily from the rituals of the Patrons of Husbandry and the now defunct Ancient Order of United Reformers. The superiority of the stolen portions over those assumed to be original naturally suggests the couplet:

I like the part you stole the best; My friend, why didn't you steal the rest? The constitution also shows the inherent weakness of the organization. Although both state and national organizations are provided for, no meeting of the former can be held until next year. while no convention of the latter can be convened until 1892-long after the P. of I. shall have passed into obscurity. It must not be forgotten, however, that in the meantime a gang of schemers, located at Port Huron, have assumed the duties and authority of the so-called "grand association" and are wallowing in wealth wrung from the deluded farmers of the State to the tune of \$2 per head. As a scheme to swindle the farmers, the P. of I. is a long ways ahead of the lightning rod peddler or the Bohemian oat fiend.

A Boston contemporary publishes a table of the foreign commerce of the country for the last hundred years. It shows that the year 1870 was the turning point as regards the balance of trade. Up to that time our imports steadily exceeded our exports, the aggregate of eighty years being \$1,004,934,380. But gates. in the eighteen years since the change our exports have exceeded our imports by \$1,690,370,532, making a balance of \$685,436,152 for the century in our favor. How was this great mass of goods before the substitute of the substit 1870 paid for, as our export of specie down to the discovery of our gold deposits was less than our imports? Most of it must have been in payment for the services of American vessels, which then got the best of the world's carrying got the best of the world's carrying trade. And partly because we have not continued our hold on that business, but have begun to pay other countries to do our carrying for us, we have to pay great amounts of our exports for carriage. Thus since 1870 our exports of specie have exceeded our imports by \$340,000,000, although we were heaping up the vast sum of excess of exports of merchandise at that time. It is true that since 1870 we have bought back from European holders a very large part of the bonds representing our national debt, and have paid for them by exports of merchandise. But this is partially offset by the increased indebtedness of our railroads and other corporations to European creditors.

Nothing is more annoying these sultry nights than to be shut in the lower beth of a sleeping car, by the lowering of the upper berth, when the latter is not occupied. There is no more reason why the upper berth should be lowered under such circumstances than there is for a hotel-keeper to fill one side of a bed with stovewood when the room is occupied by but one guest. Bills prohibiting this sort of imprisonment have been introtrade. And partly because we have not

but one guest. Bills prohibiting this sort of imprisonment have been introduced in the Legislature several times of late years, but Moore, P. V. late years, but Messrs. Pullman, Wagner, et al., have been able to forestall aggressive action by buying off the men who originated the measures. It is to be hoped that the session of 1891 will produce a legislator who cannot be "influenced" by a "present" or a ten-year pass.

The general manager of the Chicago & West Michigan Railway appears to have resorted to his usual bull-dozing tactics

STATE CONVENTIONS.

Each subordinate association shall elect a delegate to the state convention, and a majority of the delegates thus elected shall form a quorum for the transaction of business. The state convention. It shall require a two-thirds vote of all the members to elect. The state convention is fully authorized to transact business pertaining to the subordinate association which the convention shall elect a delegate to the state convention, and a majority of the delegates thus elect delegates by ballot to the national convention. The state convention is fully authorized to transact business by the delegates of the delegates by ballot to the national convention is fully authorized to transact business pertaining to the subordinate association which the convention shall elect a delegates thus elect delegates by ballot to the national convention is fully authorized to transact business. The state convention is of all elect a delegates thus elect delegates thus elect delegates by ballot to the national convention. The state convention is fully authorized to transact business. The state convention is of the delegates by ballot to the national convention. It shall require a two-thirds vote of all the members to elect.

The state conventions. late years, but Messrs. Pullman, Wagner,

in the construction of his Traverse City extension—riding rough-shod over the landowners along the line of the road, taking possession of their property with—taking possession of their property with—to the tensoriation to the President's judgment shall have a right to appeal to the association. (If the candidate answers in the affirmative, the open convention, unless he be sick or unable to appeal to the association. (If the candidate answers in the affirmative, the open convention, unless he be sick or unable to appeal to the association. (If the candidate answers in the affirmative, the open convention, unless he be sick or unable to appeal to the association. (If the candidate answ out leave or license and paying therefor or not, just as best suits his purpose. He appears to have struck a snag in the person of the Stronach Lumber Co., which has secured an injunction to prevent his crossing its lands without first arranging to pay adequate compensation. The people of Grand Traverse county are to be congratulated that Mulliken had nothing to do with the right of way in that county, as all the negotiations in the vicinity of Traverse City were conducted under the directions of Perry Hannah, whose name has ever been synonym for fairness and equity.

THE HOLY OF HOLIES.

Inside Workings of the Patrons of

This society shall be called The Patrons of Industry, to secure the interests of agriculturists and all other laborers. It shall be non-partisan and non-sectarian.

This society shall consist of a grand association and subordinate associations. The grand association shall have jurisdiction within North America and is the highest tribunal of the association within its jurisdiction. No subordinate association can be formed or continue to exist without its sanction. Its officers shall consist of grand president, grand vice-president, grand secretary and grand treasurer, and their successors shall be elected by a vote of the delegates to the national convention, which shall consist of delegates elected by the several state conventions and shall meet once every four years and which shall constitute for the time being the grand association.

ARTICLE III. The officers of subordinate associations shall consist of president, vice-president, secretary and treasurer, sentinel, Minerva and Demeter. ARTICLE IV.

No person, in becoming a member of this association, shall be subjected to the taking of an oath, as we believe all oaths are unnecessary and should be abandoned, but shall be received upon their honor as a citizen.

ARTICLE V. All persons making application for member ship shall be balloted for by the subordinate association where the application is made Paper ballots shall be furnished by the secretary and distributed and collected by tellers appointed by the president. If the applicant receives a two-thirds vote of all the member present, he (or she) shall be declared elected.

ARTICLE VI. All disputes and difficulties between member of the association, including all disputes generally settled by process of law, to the grea detriment of all parties concerned, shall, if possible, be settled by the court of the association to which they belong, according to instruction in the manual.

ARTICLE VII. No subordinate association shall be organized with less than ten members and it shall require ten members to form a quorum for the trans action of business.

Constitutional amendments may be enacted a any regular national convention by a two-third vote of all Patrons, as represented by their dele

ARTICLE XI.

The grand association may ements for benevolent enterprish the association.

There is only one condition previously required of those who make application for membership in these associations—that in the judgment of the association they are of good moral character, and it will be expected that they will refrain from the violations of civil law such as (1), uttering profane oaths; (2), violating the Sabbath, which is of physical as well as of mental and moral utility to the laborer, and the violation of it is one of the outrages committed by the capitalist on the employees which we, as an association, should seek to remedy. Any member who shall be accused of the violation of civil law shall be cited to trial in the association of which he is a member and, if proved guilty, shall be reproved, suspended, or expelled, as the case may require. Any member of the association who shall be known to live in violation of the above rule shall first be privately and kindly reproved by the president of the association and, if he acknowledge his fault and promise amendment, he may be borne with. On the second offense, they shall be visited by a committee of three appointed by the president of the association: but, if they still persist in their practice of intemperance, they shall be brought to trial and if there be no evidence of real reformation they shall be suspended or expelled.

TRIAL OF MEMBERS.

Inside Workings of the Patrons of Industry.

The Tradesman is finally able to present to its readers the constitution, working plans and ritual of the Patrons of Industry, which set forth the hollowness of the organization in all its deformity. The full and official text is as follows:

CONSTITUTION.

Being impressed that all parties interested in commerce, manufacture and other enterprises of importance are organized and using their combined influences for the promotion of their own special interests, while the farmers and employees, whose occupation lie at the basis of the prosperity of the nation, are almost entirely unorganized—we, the citizens, farmers and employees of North America, believing that Almighty God, as the source of all power and the ruler of nations, should be acknowledged in all constitutions of societies, states and nations, do hereby with due reverence to Him, associate ourselves together under the following articles, and do solemnly pledge ourselves one to another to labor together for the promotion of the interests of the farmers, employees and other laborers, and the good of the nation we represent.

Article I.

This society shall be called The Patrons of Industry, to secure the interests of agriculturists and all other laborers. It shall be non-partisan and non-sectarian.

Article II.

Instal of Members and lebefore a jury of not less than five members of the sascciation. In the selection of the sesociation in the same county. The president pury from any other association shall personally interested in the case, the vice-president shall preside at the trial and cause exact minutes of the evidence and proceedings in the case to be taken; or, if he be personally interested in the case, the vice-president shall preside in the trial. The rules and organization prescribed by law for the government of the lower civil count (justice of the subordinate association shall be permitted to appear as counsel in behalf of either party.

On any disagreement between two or more members of an associati

APPEALS OF MEMBERS.

If there should occur a murmur or complaint from any excluded person in the above mentioned instance, they shall have the right to appeal to the grand association, to which an exact record of the proceedings and testimony of the trial shall be sent, and their decision shall be final.

In case of an appeal taken from an arbitration

In case of an appeal taken from an arbitratio of any subordinate association to the count of any subordinate association to the county convention, said convention shall appoint a com-mittee of twelve to whom the testimony taken in the arbitration shall be given and their deci-sion shall be final.

GENERAL DIRECTIONS. GENERAL DIRECTIONS.

In all the foregoing cases of trials, witnesses not members shall not be rejected. Affidavits of distant parties may be taken as prescribed by civil law. We hope that all members of our subordinate associations will take an interest in influencing all members to submit all their disagreements in business and non-payment of debts to arbitration and thereby save the hundreds and thousands of dollars, for which they have worked hard, which are now spent in legal littication.

NON-PAYMENT OF DUES.

Any member of a subordinate association who shall not have paid his dues for six months shall be suspended until all arrearages are paid. Any subordinate association that shall fail for six months to pay its quarterly dues shall forfeit its charter, unless satisfactory reasons can be given to the grand association.

APPLICATION FOR MEMBERSHIP Each applicant for membership shall send in with his application the initiation fee, which shall be returned immediately in case of his OATH OF SECRESY.

No subordinate association shall impose on their members an oath of secresy, or an obligation to obey a code. All the rules and regulations shall be made known to persons wishing to become members and, if satisfied, they shall be received without oath or affirmation. CARE OF THE SICK.

CARE OF THE SICK.

It shall be the duty of all subordinate associations to appoint a vigilance committee, to visit the sick and report immediately to the president, who shall see to it that suitable watchers are provided each night, if necessary; and the subordinate association may, by its by-laws, provide for a sick benefit fund and for other extraordinary association purposes.

BURIAL OF THE DEAD. In the case of the death of a member of any subordinate association, a meeting of the association shall be immediately called, and adjoining associations shall be notified and all the members of the association shall attend the funeral in a body; but in no case shall there be any funeral ceremonies performed by the association, as such.

Each member present shall wear crape on the left arm as a token of respect for the deceased member.

RELIGIOUS CEREMONIES. We, as an association, enjoin no religious ceremonies. If a minister or church member be present, the president may, if he wishes, call upon him to open or close in prayer.

CHARTER FEES. The fee of all male charter members shall be two dollars (\$2) and for female charter members one dollar (\$1), after which each subordinate association shall fix its own initiation fees, pro-viding it does not increase them to more than two dollars.

REVENUE OF GRAND ASSOCIATION. The revenue of the grand association shall not be for accumulation or investment, but shall be raised for the purpose of defraying the actual necessary expenses.

ASSOCIATION REQUISITES. ASSOCIATION REQUISITES.

All books, blanks and forms required by subordinate associations shall be purchased of the
grand association and payment must be made
therefor to the grand secretary before such supplies are forwarded.

The revenue of the grand association shall be
derived from the charter fees, sales of supplies
used by subordinate associations and their quarterly dues.

county committees.

The first county committee shall be composed of the first three subordinate presidents, all subsequent county committees to be elected at the annual county convention, the number always to be three, all to be presidents of subordinate associations and one of whom shall act as chairman of the county convention.

It shall be the duty of this committee to give notice to all subordinate associations of the meeting of county conventions, and to secure a place and make arrangements for the meeting of such convention. No subordinate association shall have the right of representation in the county convention, which shall not have paid all its dues to the grand association.

The state convention shall meet on the third Wednesday in April, 1890, and on the same date every four years thereafter. The national convention shall meet on the first Wednesday in May, 1892, and every four years thereafter on the same date.

GENERAL RULES.

GENERAL RULES.

All the business of the association, excepting such as may be brought forward by the President, shall be introduced by motion.
 Every member of the association shall have a right to make, or second a motion; and every motion made and seconded shall be disposed of by the association, unless withdrawn by the mover.

by the association, unless withdrawn by the mover.

3. Every member shall have a right to speak on any motion, but shall not speak more than twenty minutes at any one time, nor more than once on any one subject, until all have spoken who desire to do so, unless by special permission of the association.

4. Every member when he speaks, shall rise from his seat and respectfully address the chair and shall not on any occasion use personal reflections or intemperate language.

5. All questions of order shall be determined by the president, whose decision shall in all cases prevail, unless overruled by an appeal to the association. Any three members dissenting

President—(Gives one rap with gavel to call meeting to order, and says:) "The hour for labor has arrived and the work of another day labor has arrived and the work of another day demands our attention."

Sentinel—(Will receive password from the president, take charge of the door, and admit no one without the password, except by permit of the president.)

Guide—(Will get password from the president and proceed to collect the same and report if all members present are qualified.)

Guide—"Mr. President, I find that all present are qualified." (Or otherwise, as the case may be.)

be.)

President—"The association will now come to order and assist me in opening." (By two raps of the gavel from the president the association will rise to their feet, under the voting sign of the order and assist in opening the association by singing.) order and assist in opening singing.)
[Singing at the discretion of each association.]
President—"I now declare the association open for business." (Seating the association by one rap of the gavel.)

ORDER OF BUSINESS

order of business.

Reading of the minutes of the last meeting. Reports of the committees on candidates.
Balloting for candidates.
Receiving of members.
Proposals for membership.
Is any member sick or disabled?
Reports of standing committees.
Reports of special committees.
Bills and accounts.
Unfinished business.
Vew business.

New business.
 Suggestions for the good of the order.
 Receipts and disbursements.
 Closing. Remarks by president.

INITIATION. Sentinel-(Makes a confused alarm Guide—"Mr. President there is an alarm at the President-"Attend to that alarm and see wha

Guide—"Sentinel, why is this alarm at our door?"
Sentinel—"There are friends wishing to be admitted."
Guide—"Are they of proper age, well qualified and duly prepared?"
Sentinel—"They are."
"Guide—"Mr. President, some friends wish to be initiated into this our association."
President—"Are they of proper age, duly prepared and well qualified?"
Guide—"They are."
President—"Let them enter."
Guide takes charge of the candidate at this time, and the president brings the association to their feet by two raps of the gavel and all join in singing the

INITIATORY ODE (Tune Greenville. Welcome stranger to our order
We shall need your help and care,
In the harvest and the vintage
You shall have a rightful share.
Welcome Welcome
Welcome Welcome
Heaven bless you, is our prayer.

Guide, during this time, will conduct the candidate around the room in front of the president. At close of ode the president will seat the association with one rap of the gavel, at the same time saying, "halt!" (sharp) "who dares attempt to pass my station in so careless and heedless a manner? Who are you and where do you come from?"

rom?"
Guide—"From our occupation."
President—"You are laborers, then, I pre-

from?"
Guide—"From our occupation."
President—"You are laborers, then, I presume?"
Guide—"By what right do you claim the privilege of passing my station?"
Guide—"I am a guide conducting a candidate in search of knowledge, wisdom and justice."
President—"By what I have learned you are entitled to pass to the station of Minerva."
Guide—"I will now present you to Minerva, who represents one of the greater divinities of Roman mythology. She was regarded as the goddess of wisdom, the arts and sciences, or of the thinking, inventive faculty." (Now leads the applicant in front of Minerva and says:) "Minerva, I have the privilege of introducing to you this friend who seeks admission to our ranks."
Minerva—"My dear friend, we are about to enter into a mutual agreement to labor together for the promotion of the interests of farmers and employees and the good of the nation of which we are a part. The purpose of our order is to cultivate to the highest possible degree all those attributes and faculties with which the Creator has so generously endowed each and every one. There certainly can be no nobler object than for one to labor for the improvement and elevation of his fellow man.

[We have entered into a mutual agreement, to honor the imperishable element in man, which the power of the Creator has implanted within him and to excite and cultivate to the highest possible degree by an honorable competition the skill and efforts of man, for the improvement and elevation of his present condition of being. No object beneath the effort to secure and bless the immortality of men, can be considered greater or of more importance.]

Our prosperity, as a people, is not so much to be attributed to soil and climate as to the untiring industry of the toiling masses and the elevating influences of christian education upon youthful minds, and society in general. These facts teach us to honor God's word and to dignify that most honorable condition of man, free labor upon a free soil, making the cunning artificer an equal with the eloquen

bring about his result, we ask your amutere or precept and example. You will now introduce our friend to Sister Demeter,"

Guide—"We will now call upon Demeter, the representative of ancient and modern agricultural industry," (Now lead in front of Demeter and say:) "Demeter, I have the pleasure of presenting to you this friend, who seeks to become one of our members."

Demeter—"Dear friend. Human talent, industry, wisdom and skill, under the favoring blessing of heaven, must now go forth to sow, and gather in the harvest of the earth. It is the province of this association to build not palaces, but men: to exalt, not titled stations, but general humanity; to dignify, not idle repose, but assiduous industry: to elevate, not the few, but the many. It is to this work we ask your assistance. You will now conduct our friend to the center of the room, to receive further instructions by the president."

Guide—"Mr. President, this friend, wishing to unite with us, and having passed the stations of Minerva and Demeter, I bring him (or her) to you, for further instructions."

President—"My dear friend. It becomes my duty, as president of this association, to inform you that it will be expected of you as a member of this association, that you will labor to bring within the fold of organization all agriculturalists and laborers not generally included in trades unions and similar organizations, making knowledge a standpoint for action, and industrial moral worth, not wealth, the true standard of individual and national greatness; to use your influence to secure to toilers a proper share of the wealth that they create; more of the leisure that rightfully belongs to them; more society advantages; more of the benefits, privileges and emoluments of the world; in a word, all these rights and privileges necessary to make them capable of enjoying, appreciating, defending and perpetuating the blessings of good government; to do what you can as a citizen, for the reserving of the public lands—the heritage of the people—for the actua

UNWRITTEN WORK. 1. Raps of the association and how used.
2. Sign, or voting sign, and its use.
3. The hailing sign and its token.
4. Sign of recognition and its token.
5. Grip and words of recognition and how sed.

used.

6. That you will aid all needy brothers and sisters, if you can do so without injury to yourself or family.

7. That you will stand by, defend and protect all worthy brothers and sisters in everything that is right.

"Are you satisfied thus far and do you still

SIGNS AND PASSWORDS 1. On entering an association give ¶&8k [four] distinct raps on the outer door.

Guide makes xæk‡‡ [three] raps on the inner door and opens it, and upon your giving him the password, and producing a proper certificate of membership you will be admitted to a seat in the association.

memoership you will be authited to a seas in the association.

2. The next which I shall give you is the sign or voting sign of the order, which is given thus:

k£+-; xæ; k+|æx æ£6; 4+xæ xæ+ fl£1a; ;zx16;; xæ; xæ8a? fl±6x16| xa xæ; ;£k. [Raise the right hand, with the palm extended, the thumb pointing to the ear.] It is under this sign that you come to order that you may assist the president in opening the association. It is also upon this sign that you vote. And in raising to address the president this sign is also used, and should you presume to address the president without first using this sign he should not recognize you.

of the right hand, placing the index finger firmly on the pulse.]

The next is the password, or words, of recognition, which is given thus: I give you the first, you give me the second, and I give you the third, and as you are instructed your guide will prompt you. The words are flaxxa6— & 4 688—xk2. Patrons of Industry.] Its use—when you approach an association, in order to gain admittance, you must give the password to the sentinel, and upon receiving the same and a proper certificate of membership, he will admit you.

The next is the final test word, which is given thus: £268 x& £268. [Hand to hand], (accompanied by grip) mouth to ear and in low breath. It is given and received same as password. The words are, flk&x;*x+&6 x& 129&k. [Protection to labor.]

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The furniture factories here pay as follows for dry stock, measured merchantable, mill culls

out:		
Basswood, log-run	.13	00@15
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Birch, Nos. 1 and 2		@22
Black Ash, log-run	.14	00@16
Cherry, log-run	.25	00@40
Cherry, Nos. 1 and 2	.60	00@65
Cherry, Cull		@12
Cherry, Cull	.12	00@13
Maple, soft, log-run	.11	00@13
Maple, Nos. 1 and 2		@20
Maple, clear, flooring		@25
Maple, white, selected		@25
Red Oak, log-run	.20	00@21
Red Oak, Nos. 1 and 2	.26	00@28
Red Oak, 1/4 sawed, 6 inch and upw'd	.38	00@40
Red Oak, 1/4 sawed, regular	.30	00@32
Red Oak, No. 1, step plank		@25
Walnut, log run		@55
Walnut, Nos. 1 and 2		@75
Walnuts, cull		@25
Grey Elm, log-run	.12	00@13
White Aso, log-run		
Whitewood, log-run		
White Oak, log-run		
White Oak, 1/4 sawed, Nos. 1 and 2	.42	00@43

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5	"	66		3.00	Order	s for	200	orox	er 5 p	or cont
0	46	66		4.00	66	46	500	66	10	er cent.
0	"	66		5.00	44	66	1000	66	20	"

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The Michigan Tradesman that they could buy cheaper of farmers or a detrim of a town?

WEDNESDAY, SEPTEMBER 4, 1889.

A GRAND SUCCESS.

CONTINUED FROM THIRD PAGE. power. But if we scatter, let our influence be frittered away and do not attack these monopolies-these systems and encroachments upon our business both as retailers and shippers-we can not do anything. I gathered a grand idea from Mr. Van Asmus when he said, "Collectively, we can be heard; as individuals, they will pay no attention to us." That expression was alone worth all my time and expense in coming here. I am in "the fifties." but I have learned something. (Applause.)

Mr. Osband-The question is, how shall we make our associations stronger? Why are they weak? There is no business man here but sees the necessity of this organization, and that if it is carried on as it should be, it will become stronger, it will become a force in our State. Then we may ask whatsoever we will and we will know that we shall receive. Do we not go out to our meetings without any knowledge or understanding or purpose in our minds, except that Mr. A. or Mr. B will do all the work? We go simply because it is the time for the organization to meet. Just so long as we continue this kind of work we will report our Associations as "pretty near dead." What is the remedy? The Patrons of Husbandry is the best organization of the kind in the State of Michigan. There is some cause. I believe if we apply the same remedy that was applied to that Grange in Lansing, this association will prosper in the same ratio as they did. We have no designs when we go to our meetings. Why? We do not realize the need of it. If we will find some officer-let it be our Secretary or President-and make it the duty of that officer to make out a programme for every meeting for the next three months, we will be more successful. Let every member have something to do. We know what questions we want to talk about. We want to become more conversant with the transportation question-what the reason is that we will pay to-day nine and a half cents and next week we pay tive Board-are not prompt; that is one twelve and a half cents on the same article. There is another way: If we go to our meeting next month and Mr. A. is going to discuss a question, and Mr. B. is to read a paper on some subject and greater extent. It is our rule never to Mr. C. do something else, we are going there prepared. We know what is going is less than a certain sum, never to let a to take place. We go there and take disputed account come into public notice, hold of that meeting. The result will anyway. In disputed accounts there are be, we will never fail to have a quorum two sides. Your member may be wrong. present and have 100 to 150 persons there If he is, your organization wrongs the every time we come together. So and so debtor to push it. If you make a misis going to read a paper to-night. We take in that way, you will injure your want to discuss that question to-night. strength. In one case, the Blue Letter If we want to, we think up something to say. With us, we keep up the interest disputed the account. The second letter in that way and never fail to have a large was sent, and he still disputed it. The meeting every week in the year. The debtor and the creditor were gotten to interest among the grangers of the State gether. The creditor was asked if he capitol is great, because we have our kept a cash account, to know whether it visitors. More people visit Lansing than any other town in the State. I believe said to the debtor, "Do you take reour organization carried on on this princeipts?" "Well, no-not in this case, ciple can be made a great success in the anyway." No proof either way. We next year, and that next year we can turned around and read a strong lecture have a good report from every organizato the creditor, saying, "You deserve to tion in the State. Organize! Organize! lose the account; you are not doing busi-

Mr. Whitney—I know something about ness right," and, to the debtor, "You Capitol Grange. I organized it. It has ought to lose it and pay it over again; never missed a meeting from the day of you do not take receipts." We said, its organization. They do not stop for anything. The National Grange adthe Home of the Friendless." The Home of journed and went over there. They have the Friendless received the money. Wise a programme. Each agrees to do someaction that time brought us a new memthing and does it. Another thing: In all ber. If we had not investigated we these years—some fifteen or sixteen years would have lost. "Be sure you are right -they never have had a meeting that they did not get to order within three Committee lay out this work; help in the minntes of the appointed time. Our selection of committees. We sometimes business men say, "Wait till Jones comes. select men who are wealthy; they have Smith will be up bye and bye-he had a some peculiarities; they are our friends. customer when I went by." Make the Put in the best man for the place, irrehour ten, if seven is too early. Call to spective of anything else. I believe that order on time. This everlasting waiting if our weak associations would go to work for somebody does not bring about a with a vim, not be discouraged because meeting. I have analyzed the secret of some members drop out, but keep up the delinquencies and weakness in the State meetings, appoint excellent committees, Grange, and have ever found that prorequire them to work, pay the secretary crastination has been one of the worst such a salary that he can afford to work, features in the world. Have a proget into action, have constant communigramme. Have the reports prepared so cation with the State organization, get that the organization can take hold of all the material possible to be found, them just as soon as they come to order. even those who are weak will come in Do not hold on until a late hour of the and stand behind you and help you. night—and then get scolded by your (Applause.) wives. Go home when it is time. Push the work with a vim. When you get through, quit. The committee work is we have listened are valuable; they have important. The meeting of this Association has proven it. If you have a Committee on Public Improvement that this advice. It is good, it is admirable. has soul and body interested, they will I trust that every member will endeavor pickles, weigh our cod-fish in bags and our investigate the subject and prepare an to profit by it. intelligent report and make it at each Question four-Has anyone received meeting; I don't care whether it is writ- any benefit from the Grand Rapids of apples? ten according to Graham or not, if it has Roll of Honor? Does it work well? the facts in it. The object is to create Mr. Goossen-I am a member. One public influence. It goes home to every benefit received was this: The Standard same machine. Men raise questions from family. I told our people we ought to Oil Company sold oil to contractors. In all over and we do not give them any soluhave a public market, that peddling one case, they turned one order over to tion at all. should be stopped. The way to begin is me. That was two weeks ago. I got my with public sentiment. The papers were commission, instead of going direct to afraid to discuss it at the time. The the company.

that they could buy cheaper of farmers or a detriment to the business interests

than to go to the grocery. They have The President-That ground seems to

found out that they were wrong. Public have been pretty well covered. Question six-Why is the attendance sentiment is in its favor. We created it

largely in our organization. It went at local meetings so small? Mr. Stowe-We have had fly paper out, into the papers. To-day, the Council is with us, public sentiment is with us. trying to catch ideas for three years in

The small boy does not disturb our slum- our local assembly. ber in the early morning with, "Mister, Mr. Kelley-I rise to a question of do you want to buy any pie-plant?" privilege: In reference to the Grand They came around when we wanted rest. Rapids Insurance Company, I ask the They do not do it any more. Another privilege of striking out of my paper as thing: In selecting subjects, when you much wherein I was wrong as refers to come to something upon which you dis- this matter. I will say that if the memagree, the best thing to do is to lay it on bers of the Association here will discuss the table-indefinitely postpone it. There this insurance matter, they will not find are so many things upon which you can any fault about attendance—they will all agree and upon which you can work to- come out. Generally, when we have gether. I remember an amusing thing: had the question up we have had a lively About a year ago, I made some inquiries meeting. It was at one of those meetin Grand Rapids in regard to two or ings that the statement was made which three gravel roads leading to the city. I I incorporated in the paper I read this found it an excellent investment of capi- morning-that the Grand Rapids comtal and that the farmers were pleased pany was organized as a stock company, with it. When I got home I put the then turned into a mutual.

matter into shape, as chairman of the Question seven-What shall we do Committee on Trade Interests. I showed with the member who runs a Patrons of just what it paid as an investment; how Industry store?

Judge Withey's investment in it was held Mr. Crandall-That embodies some by the family as vastly the best invest- thing else-what shall we do with the ment (They paid more than 16 per cent.). member who-like me, if you please-I got the cost per mile. This was put will come here as a delegate to this conbefore our organization. Three months vention, with a badge on his breast, who afterward, I called upon one of our mem- is running a P. of I. store? 1 do not bers for his dues. He said he had con- know who put the question. I drew up cluded that they (the roads) did not a remonstrance, an agreement, and went amount to much; that they proposed to to the business men. We pledged our honbuild these roads so that farmers could or and each other that neither for the prescome in and sell around the streets. I ent nor at any future time would we said, "May the Lord bless your stingy contract to sell goods to the Patrons of soul!" I told him I did not see how he Industry. I do not believe a business could benefit our association by belong- man should have anything to do with a ing to it. He has not troubled me much man who goes out to worship with false since. Improved roads will come, and gods. You have raised the question, that is what helps our wholesale busi- "What shall we do with it?" A man who hurts me hurts my church. He bers do not signify strength. I have does not belong to us. You have got to sometimes thought that we were stronger withdraw the hand of fellowship.

ness-we can ship our surplus. Num-

when we had half the members-with

of us have got to learn to do is to keep

officers-Secretary, President and Execu-

tion is extinct to-day-their executive

board did not use the prerogative they

had. They should have used it to a

hand an account into public notice that

was sent for a small account. The man

was paid or not. No, he did not. We

"We will take that money and give it to

-then go ahead." Let the Executive

The President-The words to which

Mr. Pierdon-I believe the question is thirty than with sixty, because the thirty | coming in our town. I would like to see were a host and with double the number this matter thoroughly discussed. It we were fluctuating. Another thing some seems to me that a member ought to be expelled, or something of the kind. I our mouths closed after the meetings. believe that negotiations are partly made Come to them and see. If you have any by one of our members. It seems to me fault to find, find it on the spot. Your he would not be a good member.

A delegate-Local associations should have the matter in their own hands. reason why the Grand Ledge organiza-They have the power to expel him if he is objectionable for any cause.

A delegate-Those local organizations would feel stronger if the State organization expressed an opinion in regard to it. I do not know what form to put it in, but there should be some motion.

The President-(Reads the by-law for the government of auxiliary bodies, Article 9.) The member who is claimed to be guilty should have an opportunity to be heard; and if a two-thirds vote decides that he has done something unbe coming a member of the organization, he will be expelled; otherwise, not.

Mr. Conklin-The Governor suggested that all bodies were liable to make too many laws. I think that Article 9 covers ground enough, and I would suggest that Secretary Stowe write to each organization and request them to meet at certain times, get their associations together and discuss, for instance, insurance: from time to time see if he can warm them up in that way. Have him tell them the subject for discussion. I wonder if a literary programme would not go well. I think it would interest the members. Have the interest worked up in that way. We must have interest. The people must come out and attend these local associations better or we will get into trouble as a State organization.

Mr. Blain-I do not know how it is in other towns, but in our town I know very well the best method to adopt to get out the members. We have a club room in our place over one of our drug stores, and if you want to meet any business man of the town, you go up there almost any evening and you will find the majority of them gathered together in that room. If our Association would announce that, on the evening of our local meeting, there would be a pedro party there, they would have a full attendance A delegate-I move that this question

the Patrons of Industry be left with the subordinate associations. The motion prevailed. Question Eight-"What shall be done with the member who sells in a small

jobbing way to P. of I. stores?"

of dealing with those who contract with

No remarks. Question Nine-Would a member of a local asssociation be entitled to hold his membership if he went into the employ of the P. of I's? (Laughter.)

Question Ten - "Do we count our tobacco in pails? Do we know whether we get eleven or twelve pecks in a barrel

Mr. Crandall (impatiently)-I suggest that we let this question slide on the

Fowlerville-O. H. Corbit succeeds Council opposed it, because they thought ' Question five—Is a grange store a help | Corbit & Green in the grocery business

MICHIGAN CIGAR

Big Rapids, Mich.

MANUFACTURERS OF THE JUSTLY CELEBRATED "M. C. C." "Yum Yum"

SEND FOR TRIAL ORDER.



W. STEELE

GRAND RAPIDS, MICH.

WHOLESALE DEALERS IN

Fresh and Salt Beef, Fresh and Salt Pork, Pork Loins, Dry Salt Pork, Hams, Shoulders, Bacon, Boneless Ham, Sausage of all Kinds, Dried Beef for Slicing.

LARD

strictly Pure and Warranted, in tierces, barrels, half-bbls., 50 lb. cans, 20 lb. cans, 3, 5 and 10 lb. pails

Pickled Pigs' Feet, Tripe, Etc.

Our prices for first-class goods are very low and all goods are warranted first-class in every intance. When in Grand Rapids, give us a call and look over our establishment. Write no fe



GEO. H. REEDER. Lycoming Rubbers Medium Price Shoes.

Grand Rapids, Mich



Leonard & Sons

Grand Rapids, Mich.

The Old Reliable.

Ovick Meal Gasoline Stone Has Safety Points

in no Other

Stove.

Headquarters FOR Michigan. Quick Meal Stoves Sold

in 1888.

Warranted to Give Satisfaction.

List Price. Above Stove, with Russia Iron Oven, Self Lighter \$21.50 20.50 With Three Burners on Top, Russia Iron Oven, Self Lighter Tin Oven, Self Lighter Send for Complete Illustrated Catalogue and write for Factory Discounts, "Useful Hints to Dealers in Quick Meal Oil Stoves" sent free on request.

Leonard & Sons.

Every dealer should have a copy.

Buy and Try!

Best for STEAM PURPOSES.

DOMESTIC USE. LIGHT ASH. NO CLINKER.

Island City Coal.

If you buy it, we Guarantee the Best Results.
Used by Principal Hotels, Leading Manufacturers and Railroads. GIVE IT A TRIAL.

A. HIMES, Sole Agent,

MAIN OFFICE, 54 PEARL ST.

We are selling the BEST RUBBER HOSE in 3-4, 1, 11-4, 11-2, 2 and 21-2 inch. Cotton Mill Hose, Rubber Lined; also unlined Linen Hose, in all sizes, for fire protection.

Packing and Provision Co. OUT Prices are Rock Bottom

We have the Best Lubricators, Grease and Oil Cups, Lath and Fodder Yarn, Saw Gummers, and the best General Stock of Mill Supplies in this State.

AGENTS FOR STEWART'S BEADY ROOFING, DEAFENING FELT AND SHEATHING, IRON FIBRE PAINT AND CEMENT. BEST

SAMUEL LYON.

Fac Simile of the Label of



Costs as much to manufacture as Sapolio, yet sells at about half the price (\$2.75 per box of 72 cakes). Can be retailed for as much with equal or better value to the consumer, although it is generally sold at 5 cents a cake. Cut this out, and ask your Jobber to send you a box of Pride of the Kitchen. It is worth trying.

Peaches!

Peaches!

Peaches!

THEO. B. GOOSSEN,

WHOLESALE Produce and Commission Merchant.

Is bound to let you know that he will sell you peaches as low as any one. Write or wire for prices and same will receive prompt attention. 33 OTTAWA STREET, Telephone 269. GRAND RAPIDS, MICH.

EDWIN FALLAS.

Butter, Eggs, Fairfield Cheese, Foreign Fruits, Mince Meat, Nuts, Etc. Will be prepared to fill all orders for his popular Solid and Daisy Brands of Oysters after Sept. 1. Let your orders come.

Office and Salesroom, No. 9 Ionia St., Grand Rapids, Mich.

Headquarters for C. WILKINSON & SON'S

Fancy Jersey

Sweet Potatoes. 3 NORTH IONIA ST., GRAND RAPIDS.

MOSELEY BROS.

Fruits, Seeds, Oysters & Produce. All kinds of Field Seeds a Specialty.

If you are in market to buy or sell Clover Seed, Beans or Potatoes, will be pleased to hear from you.

26, 28, 30 and 32 Ottawa St., - -GRAND RAPIDS. C. A. LAMB, Grand Rapids, Mich. FRED CLOCK, Chicago, Ill. F. J. LAMB & CO., Grand Rapids, Mich.

C. A. LAMB & CO.,

Fruits

Our Specialties: CALIFORNIA FRUITS,

ORANGES. LEMONS. BANANAS AND BERRIES.

Produce.

56 and 58 So. Ionia St.,

Grand Rapids, Mich.

GROCERIES.

Purely Personal.

E. E. Hewitt, the Rockford grocer

was in town Monday. Walter A. Smith and family are put-

ting in time at Chatham, Mass. Frank L. Fuller, the Cedar Springs banker, was in town one day last week. Fred B. Clark is in Grand Ledge today, called thither by the Ressique fail-

Chas. E. Olney is in town for a few days, on his way from Thompson, Conn., to Santa Barbara, Cal.

Peter Lankester went to Milwauke last night to attend the wedding of his wife's sister. He expects to return Fri-

Peter P. Steketee is arranging to spend his vacation on the St. Clair Flats, taking in the Detroit Exposition on his way

Dan C. Steketee has returned from Rochester, whither he went to act as groomsman at the wedding of his friend, Rudolph Dornink.

Frank C. Hawkins, book-keeper for the Grand Rapids Packing & Provision Co., has gone to Providence, R. I., on a visit. He is accompanied by his family.

Edwin S. Tice, the Gladstone banker, was in town a couple of days last week on his way to Benton Harbor, where he proposes to organize a board of trade.

Howard Morley, the Cedar Springs merchant, is building a store at Middlesborough, Ky., the new town situated at the north side of the Cumberland gap.

Fred B. Aldrich has severed his connection with Hawkins, Perry & Co., to take a position with a corporation now in process of organization, in which he will be financially interested.

M. C. Russell, formerly engaged in the commission business here, but now the manager of the Chicago repository of the Michigan Buggy Co., is in town for a day or two. He is accompanied by his wife.

John Van de Wyck, the Jefferson avenue grocer, who has been confined to his house for a couple of weeks by reason of a kidney trouble, is up and about again. His wife is confined to her bed by inflammatory rhehmatism.

Rudolph Doornink was married at Rochester, N. Y., last Thursday, to Miss Libbie Hogenboom. The parents of the groom will give the happy couple a reception at the family residence, 96 College avenue, on Friday evening.

The partners and attaches of the former firm of Thompson & Maclay are somewhat widely scattered, as follows: John H. Thompson is clerk in the banking department of Wells, Fargo & Co.'s office at Brooklyn, N. Y.; Jas. H. Thompson is buyer for Mons Anderson & Co., wholesale dry goods and notion dealers at La Crosse, Wis.; John Maclay is Police Justice of the city of Dubuque and Secretary of the Business Men's As sociation; John H. and John W. Penberthy are engaged in general trade at New Hampton, Iowa, under the style of Penberthy Bros.; Fred Maclay is clerking in a hardware store at Omaha: Geo. W. Carpenter is traveling on the road for Little, Carder & Co., manufacturers of overalls at Cedar Rapids, Iowa.

Gripsack Brigade.

M. J. Morley has gone on the road for Wm. M. Clark, the shirt manufacturer. F. M. Hall, of the former firm of Chas E. Hall & Co., has gone on the road for.

F. J. Lamb & Co. It is asserted, with some appearance of authority, that Algernon E. White and O. Emmons are posted on the position of a certain back store in the hill district.

Three additions to the hotel list of the Knights of the Grip have been received during the past week, as follows: New Cheboygan, Cheboygan; Hotel Whitcomb, St. Joseph; Filer House, Ludington. The Knight now number 613 members.

As will be noted by the challenge in another column, the Grand Rapids traveling men who represent outside houses have challenged the traveling men who work for local houses to a match game of base ball, the proceeds to be devoted to the furnishing of a traveling men's room in the new St. Mark's Home.

The Coupon System in Minnesota

The coupon system is a great labor saving device to get rid of the vexations of making collections, and the little work required to introduce it is worth all the trouble it takes. The ladies think the little books representing money in "1s," "5s," "10s" and "25s" are the "cutest things out," and it saves them a great deal of talking (although ladies are supposed to enjoy this) in disputing with the grocer about the articles that ough not to be put on the pass book, which they know positively they never, never "It seems so much like business you know, and the leaves tear out of the coupon books just like their husbands checks out of the check book, and then, you can trust them to servants and know exactly how many of the sweet little imitation money they've used, and it keeps one from being extravagant, and all that," which is about the way I heard one lady describe the system to her friend one day. Once in a while a close old fellow will object to paying the grocer \$5 or \$10 or \$20 for a book in advance, because the grocer might fail before it was used up, but these people are soon convinced that the system is to their advantage as well as to the grocer's, and if they are not convinced, the chances

are that they want to get trusted and never pay anyway, and so the grocer had better lose a few such customers, for he will have the satisfaction of having his goods in his own possession, and not in

The Grocery Market.

It is impossible to get sugar fast enough I have just eaten a delicious to fill orders, the situation having grown worse, if anything, during the past week. Canned corn, pack of 1889, is firmer and about 21/2c higher. Corn syrup has advanced 1c, and some jobbers are expecting still another advance. Black strap has advanced 2c, Bradshaw & Wait, the Chicago manufacturers, evidently having a "corner" on the article. The high price will undoubtedly kill the sale of the article, except to manufacturers of coffee extract, who must use it. Common fine salt has advanced 2c per barrel. Green coffee is a little firmer, and package manufacturers have advanced their quotations 1/2 c. Raisins are almost entirely out of the market, those yet in jobbers' hands being almost worthless. Dealers would do well to buy none at all until the new crop arrives, which will be

in about two weeks.

Good Morning!

dish of

Muscatine

ROLLED

OATS

S. G. Ketcham.

Lime, Hair, Cement, Brick, Stucco, Sewer Pipe, Tile, Fire Brick and Fire Clay.

Irving F. Clapp, GROCER. Shipper of Fruits, Butter, Eggs, and Vegetables. Allegan, Mich, # 17 1009.

F. J. DETTENTHALER.



"Dustoly"

Mail Orders Receive Prompt Attention. See Quotations in Another Column.

HESTER & FOX.



Planers, Matchers, Moulders and all kinds of Wood-Working Machinery, Saws, Belting and Oils.

And Dodge's Patent Wood Split Pulley. Large stock kept on hand. Send for Sample Pulley and become convinced of their superiority. 44, 46 and 48 So. Division St., GRAND RAPIDS, MICH.

PRODUCE MARKET.

Apples—The receipts are light and the market firm and bright. Choice shipping stock, such as Maiden's Blush and Strawberry, commands \$2 per bbl., while Fall Pippins find ready sale at \$1.75.

Beans—New stock has put in an appearance, being very superior to the old stock or imported. It is bright, clean and remarkably white, owing to the dry weather. It finds ready sale at \$1.60 @\$2.

52. Beets—40c per bu. Blackberries—\$1@\$1.25 per 16-qt. case. The

Blackberries—\$i@\$1.25 per 16-qt. case. The market is firmer.
Butter—The market is firm; dairy has advanced to 14@16c, while creamery is in good demand at 17@18c.
Cabbages—Home grown, fine in quality, command \$i per crate.
Cheese—Lenawee and Allegan county makers bill their stock at 8c, while jobbers hold at \$15\\(\)@0\\(\)\(\)c. The market is firmer and advancing. Cider—10c per gal.
Cooperage—Pork barrels, \$1.25; produce barrels 25c.

Cucumbers—10c per doz.
Dried Apples—Commission men hold sun-dried
at 3%@4%c and evaporated at 6@7c per b. The

Dried Apples—Commission men hold sun-dried at 3¾(24¼c and evaporated at 6@7c per fb. The market is firm.

Eggs—Jobbers pay 12½@13c and hold at 14c. Field Seeds—Clover, mammoth, \$4.75 per bu.; medium, \$4.75. Timothy, \$1.65 per bu. Honey—In small demand. Clean comb commands 152/16c per lb.

Musk Melons—\$1 per crate.
Onions—\$1.75 per bu, for clean stock.
Peaches—Barnard's, Honest John's and Early Crawford's are in the the market, commanding \$1.75@\$2.25. The early fruit is not likely to last long, as the warm weather is rushing it in fast. Pears—Bartlett's, \$1.25@\$1.50; Flemish Beauties, \$1.20@\$1.40; Clapp's Favorite, \$1.25@\$1.75. Pop Corn—4c per lb.
Potatoes—The market is firm. Dealers pay 25c and sell at 35c.
Squash—Hubbard, 3c per lb.
Sweet Potatoes—Fancy Jersey stock commands \$4 per bbl.
Tomatoes—75c per bu.
Turnips—30c per bu.

14 West Bridge St., Grand Rapids, Mich Turnips—30c per ou.
Turnips—30c per bu.
Water Melons—\$15@\$18 per 100. The frosts
and floods have cut the crop short from a third
to a half.
Whortleberries—Very scarce, readily com
manding \$1.50 per crate.

PROVISIONS. The Grand Rapids Packing and Provision Co quotes as follows:

SMOKED MEATS—Canvassed or Plain. Hams, average 20 lbs. "16 lbs..." 12 to 14 lbs...

10 lb. Pails, 6 in a case... 20 lb. Pails, 4 in a case... 50 lb. Cans.....

Pork Sausage...

Pork Sausage...

Ham Sausage...

Tongue Sausage...

Frankfort Sausage...

Blood Sansage...

In half barrels.....
In quarter barrels.... In half barrels....

FRESH MEATS.

Swift and Co carcass.....hind quarters..... Bologna Sausage, blood or head. " Frankfort.....

OYSTERS and FISH. F. J. Dettenthaler quotes as f

Trout.
Halibut.
Frogs' legs, per doz.. Fairhaven Counts..... F. J. D.'s...

CANDIES, FRUITS and NI
Putnam & Brooks quote as follows:
STICK.
STICK.
Twist, 25 "
Cut Loaf, 25 " MIXED. Royal, 25 lb. pails.
" 200 lb. bbls.
Extra, 25 lb. pails.
" 200 lb. bbls.

" 200 lb. bbls.
French Cream, 25 lb. pails.
FANCY—In 5 lb. boxes.
Lemon Drops.
Sour Drops
Peppermint Drops.
Chocolate Drops.
H. M. Chocolate Drops.
Gum Drops.

H. M. Chocolate
Gum Drops...
Licorice Drops...
A. B. Licorice Drops
Lozenges, plain...
printed... Imperials. Mottoes... Cream Bar Molasses I

Caramels
Hand Made Creams
Plain Creams
Decorated Creams Decorated Creams
String Rock
Burnt Almonds.
Wintergreen Berries
Lozenges, plain, in pails
" in bbls
" printed, in pails
" in bbls.
Chocolate Drops, in pails
" in bbls.
" in bbls.
" my in bbls.
" in bbls.

Moss Drops, in pails. Sour Drops, in pails... Imperials, in pails... in bbls...

Oranges, fancy Rodi......

.5 25@5 7 Lemons, choice
"fancy
Figs, layers, new
"Bags, 50 lb
Bates, frails, 50 lb
"4 frails, 50 lb
"Fard, 10-lb, box."
"50-lb, "
"50-lb, " Persian, 50-lb. box NUTS. Almonds, Tarragona.
"Ivaca.....
"California.

Brazils. Brazils.
Filberts, Sicily.
Walnuts, Grenoble.
French.
Pecans, Texas, H. P.
Cocoanuts, per 100.

Game Cocks.....

pay promptly and buy in full packages. SALERATUS. SWEET GOODS. DRIED FRUITS—Currants.

Zante, in barrels.... @ 434

in less quantity @ 5

DRIED FRUITS—Prunes. Imperial Kegs, English.... Absolute, ½ lb. cans, 100s

"½ lb. "50s

"1 lb. "50s

Telfer's, ½ lb. cans, doz

"½ lb. ""

1 lb. "" @2 15 DRIED FRUITS-Peel.

DRIED FRUITS—Peel.
Lemon...
Orange...
FARINACEOUS GOODS.
Farina, 100 lb. kegs...
Hominy, per bbl...
Macaroni, dom 12 lb box... ACEOL

ACEOL

ACEOL

Macaroni, dom 12 lb

Macaroni, dom 12 lb

Pearl Barley

Peas, green

"split

Sago, German

Tapioca, fi'k or p'rl

domestic

Geo

FLAVORING EXTRACTS.

unings' D. C. Lemon

Vanills

Panel, doz. 85

"1 40

2 25

"1 100

"2 75 AXLE GREASE. No. 2 Hurl FISH-SALT. No. 2 Carpet. Cod, whole

Trout, ½ bbls....
10 lb. kits

Black Strap.
Cuba Baking.
Porto Rico.
New Orleans, good...
' choice...

Carolina head

Japan.

Higgins Warsaw

Mixed bird... Caraway.... Canary Hemp... Anise... Rape

1/2-bu

SOUFF.
Scotch, in bladders.....
Maccaboy, in jars.....
French Rappee, in Jars...

Superior..... Queen Anne.... German Family Mottled German

Actied German

Ild German

J. S. Big Bargain

Frost, Floater

Cocoa Castile

Cocoa Castile, Fancy

Detroit Soap Co.'s Brands.

SPICES-Whole

Allspice.
Cassia, China in mats...

"Batavia in bund."

Saigon in rolls...
Cloves, Amboyna...

Zanzibar...

Mace Batavia.
Nutmegs, fancy.

"No. 1.
"No. 2.
Pepper, Singapore, black.
"white.

and Trie .. 25

" shot ...

" Saigon
Cloves, Amboyna.
Zanzibar.
Ginger, African...
" Cochin...
Jamaica.

Mace Batavia.... Mustard, English.

" Trieste..

Nutmegs, No. 2
Pepper, Singapore, black white.

" Cayenne..... Herbs & Spices, small. large.

Mystic, 64 pkgs.... barrels...

ut Loaf SUGARS.

No. 3 C, golden. No. 4 C, dark...

SEEDS.

Medium. " ½ bbl
Small, bbl
" ½ bbl

one-half barrels, 3c extra

Parlor Gem.... Common Whisk Fancy "Mill Mack. sh's, No. 2, ½ bbl " 12 lb kit." " 10 "

BUCKWHEAT. Kings 100 lb. cases " 80 lb. cases Creamery, solid packed.

Hotel, 40 lb. boxes.
Star, 49
Paraffine
Wicking

Canned Goods—Fish.
Clams. 1 lb. Little Neck...
Clam Chowder, 3 lb...
Cove Oysters, 1 lb. stand...
" " 2 lb. " ... Lobsters, 1 lb. picnic....

" 2 lb. "
" 1 lb Star..."
" 2 lb. Star..."
Mackerel, in Tomato Sauce.
" 1 lb. stand....."
2 lb. "
3 lb. in Mustard..."
3 lb. soused....."
1 lb. Columbia

" Mustard ½s...
" imported ½s...
" spiced, ½s...
Trout, 3 lb. brook.....

CANNED GOODS—Fruits Apples, gallons, stand.... Blackberries, stand... Cherries, red standard... "pitted

" seconds Pears...
Pineapples
Quinces
Raspberries, extra...

CANNED VEGETABLES.

June, stand...... " sifted.....

Squash @1 Tomatoes, Red Coat. @1 Good Enough. Ben Har..... stand br.... Michigan Full Cream CHOCOLATE-BAKER'S.

Rubber, 100 lumps..... CHICORY.

COFFEE-Green io, fair 'good 18/4@20 'good 21 'good 22 'golden 20 22 'golden 20 22 'Santos 17 @22 Mexican & Guatemala 19 @23 Peaberry 20 @25 'Mandheling 20 @25 'Mandheling 20 @27 Mocha, genuine 25 @27 Mocha, genuine 25 @27 Rio, fair Mexican & Gustemala 19 (233

Jeas and Jean 20 (232

Java, Interior ... 20 (25)

"Mandheling ... 25 (257)

To ascertain cost of roaste coffee, add ½c, per lb, for roasting and 15 per cent. for shrink age.

coffees-Package. Lion.
" in cabinets
McLaughlin's XXXX
Durham.
Thompson's Honey Bee..
" Tiger.
COFFEE EXTRACT.
Valley City
Felix.

80 ft. 60 ft. 72 ft CONDENSED MILK.

Kenosha Butter..... Boston.... City Soda.

S. Oyster City Oyster, XXX. Picnic CREAM TARTAR.

Wholesale Price Current.

The quotations given below are such as are ordinarily offered cash buyers wh

JAPAN-Regular. SUN CURED. BASKET FIRED. Choicest..... Extra choice, wire leaf

Holland, bbls...

FIVE DOLLARS FINE

alty for selling tobacco in any form to a minor

without a written order from the parent or

Conform to the Law

Merchants should procure a supply of blank

orders, which will be sent postpaid on receipt of

250 TOBACCO ORDERS - .75

1,000 " " - 1.25 - 2.00

All orders must be accompanied by remit-

E. A. STOWE & BRO., Grand Rapids.

Magic Goffee Roaster,

The Best in the World.

Having on hand a large stock of No. 1

Roasters-capacity 35 lbs.-1 will sell

them at very low prices. Write for

ROBT. S. WEST.

18-50 Long St., CLEVELAND, OHIO.

Grand Rapids Fire Insurance Co.

Cash Capital, \$200,000.

HISTORY-Commenced Business Novem-

\$ 2,578

40,933

51,054 57,759

102,181

Julius Houseman, George W. Gay, Martin L.

Sweet, I. M. Weston, H. Widdicomb, J. W.

Champlin, D. A. Blodgett, S. F. Aspinwall, James

Blair, T. Stewart White, Philo C. Fuller, E. Crof-

ton Fox, A. J. Bowne, Thos. M. Peck, Francis

Letellier, Grand Rapids; C. T. Hills, Muskegon;

R. A. Alger, Detroit; Dwight Cutler, Grand

Haven; F. B. Stockbridge, Kalamazoo; O. M.

JULIUS HOUSEMAN, President.

S. F. ASPINWALL, Secretary.

Barnes, Lansing; W. R. Burt, East Saginaw.

SEEDS!

If in want of Clover or Timothy,

Orchard, Blue Grass, or Red Top,

or, in fact, Any Kind of Seed,

Seed Store.

71 Canal St., GRAND RAPIDS.

W.T.LAMOREAUX.

WANTED.

POTATOES, APPLES, DRIED

FRUIT, BEANS

and all kinds of Produce.

If you have any of the above goods to hip, or anything in the Produce line, let s hear from you. Liberal cash advances nade when desired.

EARL BROS.,

COMMISSION MERCHANTS

157 South Water St., CHICAGO.

STAR FEED MILL!

Just what farmers need.

rence: FIRST NATIONAL BANK, Chicago.

MICHIGAN TRADESMAN. Grand Rapids.

send or write to the

ber, 1882:

Total Expend's Surplus.

\$ 5,378

35,983

\$ 2,675

35,142

45,660

99,249

postal note, as follows:

Special Discount.

Assets Dec. 31st.

109,793

126,257

275,595

1882

TOBACCOS-Plug. S. W. Venable & Co.'s Brands. Nimrod, 4x12 and 2x12... Reception, 22-5x12, 16 oz... Vinco, 1x6, 4½ to 1b... Big 5 Center, 3x12, 12 oz... Wheel, 5 to 1b... Trinket, 3x9, 9 oz... TOBACCOS-Fine Cut.

D. Scotten & Co.'s Brands. TRADESMAN CREDIT COUPONS. counts:
200 or over. . . . 5 per cent.
500 " 10 "
1000 " 20 " VINEGAR.

YEAST. Fermentum, Compressed. PAPER & WOODENWARE

PAPER. Curtiss & Co. quote as fol Straw " Light Weight.... TWINES.

48 Cotton..... Cotton, No. 2....... Sea Island, assorted. No. 5 Hemp No. 8 B. Wool WOODENWARE. " No. 2..... " No. 3.... Pails, No. 1, two-hoop. " No. 1, three-hoop.

" assorted, 17s and 17s " 15s, 17s and 19s Baskets, market.

GRAINS and FEEDSTUFFS WHEAT. White Red... Straight, in sacks...

Patent "sacks...
"barrels...
"barrels... Allen B. Wrisley's Brands,
Happy Family, 75. 2
Old Country, 80. 3
Una, 100. 3
Bouncer, 100. 3 MEAL.

MILLSTUFFS. Ships..... Screenings. Middlings.. Mixed Feed Small lots... OATS. Small lots... RYE.

BARLEY. HAY. HIDES, PELTS and FURS Perkins & Hess pay as fol

Green
Part Cured...
Full "
Dry Kips
Calfskins, green...
"
cured... ... 4½@ 5 ...10 @20 PELTS. MISCELLANEOUS.

WOOL.

Tallow

 Tallow
 3½@ 4

 Grease butter
 3 @ 5

 Switches
 2 @ 2½

 Ginseng
 2 00@2 25

.35@4

Agents Wanted for Every County in Michigan and Wisconsin.

MELOY & RICH,

The Cheapest, Very Durable, Slightest in Draft and Most Rapid Grinder on the Market.

25@30 | 13@22 | 20 LYON ST., GRAND RAPIDS, MICH.

Drugs Medicines.

State Board of Pharmacy. State Board of Pharmacy.

One Years—Geo. McDonaid, Kalamazoo.
Five Years—Geo. McDonaid, Kalamazoo.
Firee Years—Stanley E. Parkill, Owosso.
Four Years—Jacob Jesson, Muskegon.
Five Years—James Vernor, Detroit.
President—Jacob Jesson, Muskegon.
isoretary—Jas. Vernor, Detroit.
Freasurer—Geo. McDonaid, Kalamazoo.
Vext Meeting—At Lansing, November 5, 6 and 7.

Michigan State Pharmaceutical Ass'n. Michigan State Pharmaceutical Ass II.
President—Geo. Gundrum, Ionia.
First Vice-President—F. M. Alsdorf, Lansing.
Second Vice-President—H. M. Dean, Niles.
Third Vice-President—O. Eberbach, Ann Arbor.
Secretary—H. J. Brown, Ann Arbor.
Heaven—Wm Dupont, Detroit.
Executive Committee—A. H. Lyman, Manistee; A. Bassett, Detroit; F. J. Wurzburg, Grand Rapids; W. A.
Hall, Greenville; E. T. Webb, Jackson.
Local Secretary—A. Bassett, Detroit.
Annual Meeting—At Detroit, Sept. 17, 18 and 19.

Grand Rapids Pharmaceutical Society. esident, J. W. Hayward, Secretary, Frank H. Escott. Grand Rapids Drug Clerks' Association. President, F. D. Kipp; Secretary, Albert Brower.

Detroit Pharmaceutical Society ent, J. W. Allen; Secretary, W. F. Jackman Muskegon Drug Clerks' Association. esident, C. S. Koon; Secretary, J. W. Hoyt.

Programme for the Convention The following letter will be of interest to every druggist in the State:

ANN ARBOR, Aug. 27, 1889. Stowe, Grand Rapids:

DEAR SIR—The programmes for the meeting were mailed last week. I enrooms and everything convenient. I the stock. tion in regard to railway rates until af-ter the programmes were printed, so I added the two lines in red ink, which will, I think, cover the ground. The pect to send them to every pharmacist in the State whose address I can get. Yours truly,

H. J. Brown, Sec'y. THE OFFICIAL PROGRAMME.

The following is the programme for the convention:

TUESDAY-10 A. M.

Call to Order.

Address of Welcome. Response by F. M. Alsdorf, of Lansing. Miscellaneous Business. Reading of Papers. SECOND SESSION—2 P. M. President's Address.

Reports of Standing Committees. Reports of Officers. Report of Secretary of State Board of

Pharmacy.
WEDNESDAY-9 A. M. Election of Officers.

Reports of Delegates. Question Box. Report on President's Address. THURSDAY-9 A. M. Miscellaneous Business.

Reading of Papers. FIFTH SESSION—2 P. M. Unfinished Business.

New Business. President Elect takes the Chair. Adjournment.

ENTERTAINMENT.

Tuesday and Wednesday evenings the druggists of Detroit will furnish pleasant entertainments. Wednesday afternoon will be devoted to visiting the Exhibition, which opens on the same date as our meetings. There will be no charge for

entertainment tickets.

A special rate of \$2 per day has been secured for us at the Plankinton House, opposite City Hall. As the hotels will be crowded at that time, it would be well to engage rooms in advance.

Let every druggist in Michigan make

an effort to attend this meeting. Bring your wives and sons and daughters, and let them enjoy the entertainment and visit the great fair.

Remember that Mr. Vernor is anxious to have some one take that gold medal from him by securing the largest number

H. J. Brown, Sec'y

Is the Board of Pharmacy Making a Mistake?

Hall matter, at Manistee, in last week's International Exposition or the convenpaper," said a representative druggist of tion of the Michigan State Pharmaceuti-Grand Rapids the other day, "and I am cal Association should not fail to call at frank to confess that my sympathies are the Plankinton and look over Charley's entirely with Mr. Hall. I knew him line, as his assortment of novelties is years ago as a skilled pharmacist, and do alone worth going 100 miles to see. Renot consider it anything against him that member he is there through the entire he failed to pass the examination of the month, ready to welcome his many Board of Pharmacy. I could not pass friends at any hour of the day or night. the examination on chemistry myself, although I have been a druggist for thirty years. I do not think more than one man in Grand Rapids-Hugo Thum -could pass that examination, and I am very positive that Messrs. Eberbach Morphine is unchanged. Cuttle bone is and Parkill are the only members of the higher. Iodine and its preparations are Board who could answer the questions successfully."

"Then you think the action of the Board in Mr. Hall's case to be ill ad-

"Most decidedly so. If there was any question as to Mr. Hall's competency to dispense drugs, I should uphold the Board in prosecuting him; but I am fear- or not." ful that the prosecution of such a case will leave us without a law-that the find out what kind of a man I am? Supreme Court will declare the act to be might strike you for \$100 some day." unconstitutional."

"How do you know that you could not

pass the examination on chemistry?" amination questions of the Board and as the reason for the decline. am free to assert that they are the veriest bosh I ever ran across—unworthy of such or spirit of the law."

Edwin S. Tice informs THE TRADES-MAN that the report that the Gladstone Exchange Bank had concluded to discontinue business is untrue. The business will be continued by Mr. Tice and associates under the style of E. S. Tice

John Torrent owns a controlling interest in the Merchants' National Bank of Muskegon. Owing to the refusal of the executive officers to extend him a larger line of credit than they thought he was entitled to, he ordered the Bank out of his building, since which time the breach has widened, instead of healed. The minority stockholders offered him 130 for his holding, which he declined to accept, and the dissention has culminated in the organization of the Union National Bank, with a capital of \$100, 000, composed almost entirely of the stockholders of the Merchants' National. The result will be that the business of the Merchants' National will be almost wholly transferred to the new institution, leaving Mr. Torrent and his friends to manage the old Bank as they see fit. close one. I was delayed about a week, waiting for a decision in regard to the institution will be able to absorb the hall and about the transportation arrangements. We shall have the best place to hold our meeting we have ever had in Detroit. There are parlors and waiting offer of 130 for a controlling interest of

Wool, Hides and Tallow.

The wool market is in the same condition as the past three weeks, with buyers tickets will be good to return until the looking around for cheap lots, which are Exposition closes, the 29th. I hope to see a goodly number from your city at the meeting. The indications now are, that we shall have a large attendance, as changing the date seems to meet with very general approval. I have sent the programmes to all our members and exprogrammes to all our members and expressions the previous week. In the mean time, the mills are running on odds and ends of previous purchases, not being willing to stock up until they can see their business more remunerative. On the other hand, dealers have no cheap wools to offer and have a strong advancing market abroad to brace up on. Bankers examine closely all wool securities offered. but do not report any weak spots for the past week.

□ Hides remain quiet, with a good demand for good stock and with some grades well cleaned up. Chicago tanners seem far more willing to boom the Exposition than the price of hides. A steady market at low prices can be looked for, as the trade is on a solid basis. Good tannages of leather are scarce and called for, and cutters are forced to take inferior stock, as choice is not to be had in any quantity.

Tallow and grease are without change. The demand is light.

Under Certain Circumstances.

From the British and Colonial Druggist.

In last week's issue of the British Medical Journal, in "Topics of the Day" (this being the title of the paragraphs nentioned), Mr. Hart, in speaking of the Deptford poisoning case, gives the following capital little story, which, he says, he read in an American medical

newspaper:
"Do you rectify mistakes here?" asked a gentleman, as he stepped into a drug store.

"Yes, sir, we do, if the patient is still alive," replied the urbane clerk.

The "clerk" (why will our American brother drug store-ists use this unex-pressive word when assistant is meant?) certainly proved himself what is called "equal to the occasion," and is a marked contrast to a number of young men I have met serving in shops on this side of the pond.

At the Plankinton this Month.

Chas. E. Watson is now pleasantly settled at room 69. Plankinton Hotel. Detroit, where he is showing the finest line of fall and holiday goods he has ever exhibited to the trade of the State. "I note the reference you make to the Merchants visiting Detroit to attend the

The Drug Market.

Quinine, German, has advanced. American brands are unchanged, but an advance is possible. Opium is steady. in active demand, but the future of the article is uncertain. Gum shellac is higher. Castor oil has declined.

Time to Find Out.

'Can you lend me \$5?"

"Can't do it."
"Why not?"

"I never lent you any money, so I don't know whether you would pay me

"Well, great Scott! isn't it worth \$5 to

Fruit Jars Down.

Fruit jars are down \$1 per gross from the price quoted in the glassware price "I have had frequent access to the ex- current. The light peach crop is given

John C. Croul, formerly engaged in representative men as compose the Board | the grocery business at Flint, is now conand not in keeping with either the letter ducting a jewelry store at Delaware,



Polishina

The Best is Always the Cheapest,

Pioneer Prepared Paint GUARANTEE

Same to Give Satisfaction. Dealers in paints will find it to their

interest to write us for prices and sample cards. HAZELTINE & PERKINS DRUG CO. GRAND RAPIDS, MICH.

THE MOST RELIABLE FOOD.
For Infants and Invalids.
For left experience, with unqualified success. Not a medicine, but a steamfood with the state of CINSENC ROOT. PECK BROS., Wholesale Druggist GRAND RAPIDS.

Whole	sale Price Cu	WOOLRICH & Co. on every label.
	pentaria, Cuttle Bone, German Qu	
ACIDUM. Aceticum	Carb	Antipyrin
Boracie 30 Carbolicum 40@ 45 Citricum 50@ 55 Ludrophor 26	Iodide	Argenia Nitras, ounce @ 68 Arsenicum
Nitrocum 10@ 12 Oxalicum 13@ 14 Phosphorium dil 20 Salicylicum 1 40@ 180	Potass Nitras 7@ 9 Prussiate 25@ 28 Sulphate po 15@ 18 RADIX.	11; ¼s, 12) @ 9 Cantharides Russian, po @1 75 Capsici Fructus, af @ 18 @ 16
Sulphuricum 134@ 5 Tannicum 1 40@ 1 60 Tartaricum 40@ 43 AMMONIA.	Aconitum 20@ 25 Althae 25@ 30 Anchusa 15@ 20	Carpophyllus, (po. 28) 230, 25 Carmine, No. 40
Aqua, 16 deg 3@ 5 18 deg 4@ 6 Carbonas 11@ 13 Chloridum 12@ 14	Calamus	Coccus
ANILINE. Black	Inula, po 15@ 20 Inula, po 15@ 20 Inecac po 2 40@2 50	Chloroform 32@ 35 " squibbs @1 00 Chloral Hyd Crst 150@1 75 Chondrus 10@ 12 Cinchonidine, P. & W 15@ 20
BACCAE. Cubese (no. 1 601 85@2 00	Iris plox (po. 20@22) 18% 20 Jalapa, pr 25% 30 Maranta, ¼s. 6% 5 Podophyllum, po 15% 18 Rhei. 75%1 00 " cut	Cinchonidine, P. & W 15% 20
Juniperus 86 10 Xanthoxylum 256 30 Copaiba 556 60 60 30 30	" pv	cent (2 6 6) Creasotum (2 5) Creta, (bbl. 75) (2 2 " prep. 52 5 " precip. 82 10 " Rubra (2 8 Crocus 350 38
Peru. @1 30 Terabin, Canada 45@ 50 Tolutan 45@ 50	Serpentaria	Emery all numbers @ ol
Abies, Canadian. 18 Cassiae 11 Cinchona Flava 18 Euonymus atropurp. 30	Scillae, (po. 35) 10@ 12 Symplocarpus, Fosti- dus, po	Flake White 123 15
Myrica Cerifera, po. 20 Prunus Virgini 12 Quillaia, grd 12 Sassafras 12	Zingiber j 220 25	Gelatin, Cooper @ 90
Ulmus Po (Ground 12) 10 EXTRACTUM. Glycyrrhiza Glabra 24@ 25 po 33@ 35 Haematox, 15 lb. box 11@ 12	Apium (graveleons) . 10% 12 Bird, 18 4@ 6 Carui, (po. 18)	Glue, Brown 9@ 15 "White 13@ 25
Haematox, 15 lb. box. 11@ 12 " 15 13@ 14 " ½s 14@ 15 " ½s 16@ 17	Chenopodium 10@ 12	Grana Paradisi 256 40 Hydraag Chlor Mite 250 40 Hydraag Chlor Mite 250 40 " " Cor 26 80 " Ox Rubrum 21 10 " Ammoniati 21 10 " Unguentum 452 55
Carbonate Precip @ 15 Citrate and Quinia @ 350 Citrate Soluble @ 80	Dipterix Odorate 17361 85 Foeniculum 0 15 Foenugreek, po 6@ 8 Lini 4 @ 4½ Lini, grd, (bbl. 4) 4½@ 4½ Lobelia 35@ 40 Pharlaris Canarian 35@ 40 Pharlaris Canarian 35@ 66 6	" Ammoniati. @1 10 " Unguentum. 45@ 55 Hydrargyrum
Solut Chloride	Pharlaris Canarian 3½@ 4½ Rapa 5@ 6 Sinapis, Albu 8@ 9 "Nigra 11@ 12	Lupulin
FLORA. Arnica	SPIRITUS. Frumenti, W., D. Co2 00@2 50	Liquor Arsen et Hydrarg Iod
FOLIA. Barosma	" 1 75@2 00 " 10@1 50 Juniperis Co. O. T 1 75@1 75 " 1 75@3 50 Saacharum N. E 1 75@2 00 Spt. Vini Galli 1 75@6 50	Magnesia, Sulph (bbl 1%) 2@ 3 Mannia, S. F. 45@ 50 Morphia, S. P. & W 3 55@2 80 S. N. Y. Q. & C. Co C. Co 2 55@2 70 Moschus Canton 40
nivelly	Vini Oporto 1 25@2 00 Vini Alba 1 25@2 00 sponges.	C. Co
GUMMI. Acacia, 1st picked @1 00 " 2d " @ 90 " 3d " @ 80	Florida sheeps' wool carriage	Pepsin Saac, H. & P. D. 62 00 Picis Liq, N. C., ½ gal doz 62 00
" sifted sorts Ø 65 " po 75@1 00 Aloe, Barb, (po. 60) 50@ 60 " Cape, (po. 20) @ 12	wool carriage 1 10 Extra yellow sheeps' carriage 85 Grass sheeps' wool car-	Pil Hydrarg, (po. 80)
" Socotri, (po. 60).	riage 65 Hard for slate use 75 Yellow Reef, for slate use 140	Piper Alba, (po g5) @ 35 Pix Burgun @ 7 Plumbi Acet 14@ 15 Pulvis Ipecac et opii 1 10@1 20 Pyrethrum, boxes H
Benzoinum 50@ 55 Camphoræ 35@ 38 Euphorbium po 35@ 10 Galbanum @ 80 Gamboge, po 80@ 95	8YRUPS. Accacia 50 Zingiber 50 Ipecac 60	& P. D. Co., doz @1 25 Pyrethrum, pv 35@ 40 Quassiae 8@ 10 Quinia. S. P. & W 39@ 44
Gamboge, po 806, 95 Guaiacum, (po. 45) 6 40 Kino, (po. 25) 6 20 Mastic 61 00	Tipecac 60 Ferri Iod 50 Auranti Cortes 56 Rhei Arom 50 Similax Officinalis 60 Co 50 Separa Co 50	" S. German 32@ 40 Rubia Tinctorum 12@ 14 Saccharum Lactis pv @ 35 Salacin 225@ 25 Sanguis Draconis 40@ 50
Gamboge, po 80g 40 Guaiacum, (po. 45) 6 40 Kino, (po. 25) 6 20 Mastic 6 40 Myrrh, (po 45) 6 40 Opti, (pc. 4 85) 3 35@3 45 Shellac 286 35 " bleached 286 30 Tragacanth 306 75	" "Co 50 Senega 50 Scillae 50 " Co 50 Tolutan 50	Santonine @4 50 Sapo, W 12@ 14 " M 8@ 10 " G @ 15
HERBA—In ounce packages.	Prunus virg	opt @ 30 Snuff, Maccaboy, De
Absinthium 20 Lobelia 25 Majorum 28 Mentha Piperita 23 "Vir 25 Rue 30	Aconitum Napellis R. 60 " F 50 Aloes 60 " and myrrh 60 Arnica 50 Asafœtida 50	Snuff, Scotch, De. Voes @ 35 Soda Boras, (po. 12)
Rue 30 Tanacetum, V 22 Thymus, V 25 MAGNESIA 55@ 60	Atrope Belladonna 60 Benzoin 60 " Co 50 Sanguinaria 50	Soda, Bi-Carb 4@ 5 Soda, Ash 3@ 4 Soda, Sulphas @ 2 Spts. Ether Co 50@ 55 "Myrcis Dom 20
Carbonate, Pat 200, 22 Carbonate, K. & M 200, 25 Carbonate, Jenning5 350, 36	Barosma 50 Cantharides 75 Capsicum 50 Cardamon 75 " Co 75 Castor 100 Catechu 50 Cipphone 50	" Myrcia Imp @2 50 " Vini Rect. bbl. 2 05) @2 15
Absinthium		Less 5c gal., cash ten days. Strychnia Crystal. @1 10 Sulphur, Subl. 234@ 334 "Roll 224@ 3 Tamarinds 8@ 10 Terebenth Venice 28@ 30 Theobromae 50@ 55 Vanilla 90@16 00 Zinci Sulph. 7@ 8
Auranti Cortex @2 50 Bergamii 2 80@3 00 Cajiputi 90@1 00 Caryophylli @1 50 Codor 25@ 65	Cinebona 50 " Co 60 Columba 50 Contium 50 Cubeba 50 Digitalis 50 Ergot 50	
Chenopodii . @1 75 Cinnamonii . 1 20@1 25 Citronella . @ 75 Conium Mac . 35@ 65	Digitalis 50 Ergot 50 Gentian 50 60 60 60 60 60 60 60	Whale, winter
Anisi 185@1 95 Auranti Cortex 2925 Bergamii 280@3 00 Caijouti 90@1 00 Caryophylli @1 50 Cedar 353@65 Chenopodii 196 75 Cinnamonii 190@1 25 Cironella @75 Conium Mac 353@65 Copaiba 90@1 00 Cubebae 16 00@16 50 Exechthitos 90@1 00 Erigeron 120@1 30 Gaultheria 210@2 30 Geranlum, ounce 675 Gossipii, Sem gal 50@ 75 Gossipii, Sem gal 50@ 75 Edecoma 115@1 25	Zingiber 50	Linseed, pure raw 60 63 Lindseed, boiled 63 66 Neat's Foot, winter strained 50 69 Spirits Turpentine 49 55 PAINTS, bbl. lb. Red Venetian 14 293
Gautheria 2 1062 20 Geranium, ounce 6 75 Gossipii, Sem. gal 506 75 Hedeoma 1 1561 25 Juniperi 5062 00	Ferri Chloridum. 35 Kino 50 Lobelia 50 Myrrh 50 Nux Vomica 50	PAINTS. bbl. lb. Red Venetian
Hedeoma 113/31 25 Juniperi 50/32 00 Lavendula 90/32 00 Limonis 150/31 80 Mentha Piper 23/36/2 40 Mentha Verid 250/32 80 Morrhuae, gal 80/31 00 Myrcia, ounce 35/01 00 Tive 100/32 75 Picis Liquida, (gal.,35) 10/3 12 Ricini 120/31 28	Nux Vomica	Ochre, yellow Mars 13, 364 Ber 13, 263 Putty, commercial 24, 24,63 "strictly pure 24, 24,63 Vermilion Prime American 136,16 Vermilion English 70,675
Morrhuae, gal	Quassia 50 Rhatany 50 Rhei 50 Cassia Acutifol 50 "" Co 50	ican 13@16 Vermilion, English 70@75 Green, Peninsular 70@75 Lead, red 64@74 " white 64@74 Whiting, white Span @70
Rosmarini 75@1 00 Rosae, ounce @6 00 Succini 40@ 45 Sabina 90@1 00	Serpentaria 50 Stromonium 60 Tolutan 60 Valerian 50	Whiting, white Span @70 Whiting, Gilders' @90 White, Paris American 1 00 Whiting, Paris Eng. cliff 140
Santal 3 50@7 00 Sassafras 55@ 60 Sinapis, ess, ounce @ 65	Veratrum Veride 50 MISCELLANEOUS.	Pioneer Prepared Paint1 20@1 4 Swiss Villa Prepared Paints



Liver and Kidney Troubles **Blood Diseases** Constipation

-AND-

Female Complaints

Being composed entirely of HERBS, it is the only perfectly harmless remedy on the market and is recommended by al who use it.

Retail Druggists will find it to their interest to keep the DIA-MOND TEA, as it fulfills all that is claimed, making it one of the very best selling articles handled. Place your order with our Wholesal-

Diamond Medicine Go.

DETROIT, - MICH.

Hazeltine & Perkins Drug Co. WHOLESALE AGENTS, GRAND RAPIDS, - MICH.

LIQUOR & POISON RECORD

COMBINED.
Acknowledged to be the Best on the Market. E. A. STOWE & BRO, GRAND RAPIDS

West Michigan BUSINESS UNIVERSITY AND NORMAL SCHOOL. (Originally Lean's Business College—Est'blished 8 y'rs.)

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MANUFACTURERS OF

Pants, Overalls, Goats, Jackets, Shirts, Etc.

Warranted Not to Rip.

Fit Guaranteed.

Workmanship Perfect.

Mr. Voorhees' long experience in the manufacture of these goods enables him to turn out a line especially adapted to the Michigan trade. Samples and prices ent on application.

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Equitable Rates. Fair Contracts. Prompt Settlements,

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The Drenthe Cheese Factory. Well equipped for handling the milk of 400 cows. Terms easy. Address & PERKINS DRUG CO.

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We have in stock and offer a full line of

Whiskies, Brandies, Cins, Wines, Rums.

We are Sole Agents in Michigan for W. D. & Co., Henderson County, Hand Made Sour Mash Whisky and Druggists' Favorite Rye Whisky.

We sell Liquors for Medicinal Purposes only. We give our Personal Attention to Mail Orders and Guarantee Satisfaction. All orders are Shipped and Invoiced the same day we receive them. Send in a trial order.

Haxeltine & Perkins Drug Go.,

GRAND RAPIDS, MICH.

LEAVES FROM A BLOTTER. ritten for THE TRADESMAN.

If one may believe the evidence of eyes and ears, the much-talked-of Brown-Sequard "Elixir of Life" promises to go the way of many other things which have been thrust upon the public as great discoveries ever since two people existed on earth.

So far, it looks as though the originators and "discoverers" of this new "remedy" have been honest in what they have said and done, possibly they are only culpable in not subjecting their discovery to more thorough tests before allowing the newspapers to parade it before the people.

Should it eventually transpire that there is some real virtue in this "Elixir," the fact that it has been tried by many without avail, and by others with bad results, will still leave an unpleasant taste in the mouth of the public.

The successful merchant must be a student of character. He should be a mind-reader, as well; but we cannot all hope to attain proficiency in this dark and mysterious calling. It must at once be apparent that the salesman who ob tains a knowledge of the habits, weaknesses and peculiarities of his customer, has an immense advantage over the clerk who regards all men as alike. If John Smith calls for a cheap coat, the man behind the counter should know at once whether he regards a garment worth fifteen dollars as low in price, or whether he desires something which can be bought for twenty shillings; but, lacking this important piece of information, he should possess the skill to learn this from Mr. Smith without too plainly showing him what is in his mind. It Mr. Smith desires the \$15 goods, he will naturally be offended at a display of cotten "knock me downs;" while on the CUSTOM Made Shirts. other hand, should he possess but a limited supply of cash and pride ad libitum, it will hurt his feelings to be urged into the purchase of high-priced fabrics.

We have seen clerks after vainly laboring with a customer to persuade him to take an article beyond his means, turn to a lower grade of goods with: "Oh, if you want something cheap, we've got it." Old and tough as is the writer, it is an even chance if he wouldn't seek another business house on such provocation, and endeavor to make his purchases from more congenial salesmen.

A local newspaper, which issues from a neighboring village, published recently the following item:

"Strangers coming to town and finding the stores and other business houses closed and the streets deserted should not infer that anyone is dead; but we wish all such to distinctly understand that we do not allow business to interfere with base ball."

Those who conduct business in country villages, and especially away from railroads or other great channels of traffic. are apt to get into ways of managing which make the "city fellers" grin. Yet there is, perhaps, more reason for these methods than is at first apparent. Where trade is small and what there is is mostly pledged to one of the two or three establishments of which the village boasts; where very little is done through the middle of the day, and where most customers do not object to sitting upon a shoe box for half an hour chatting with a village gossip, while the merchant eats his dinner and feeds his horse, it would rank folly to pay a clerk \$15 or \$20 a week merely to ornament the establishment for a couple of hours a day, while the proprietor would much prefer to smoke his own cigars and chew his eightshilling fine cut himself. We were led to these reflections after being the butt of a recent joke by a Chicagoan, who thought our "gone to dinner" sign fastened conspicuously upon our door the best thing of the season.

This man failed to recognize the fact that the eternal fitness of things prompted us to go to dinner, but not to hire a clerk to "set around" during our absence. Too many country merchants leave no "sign" when they lock the door and go to their meals, and, in consequence, the casual customer is left in ignorance whether he has merely to wait a half-hour for the return of the proprieter, or whether that individual is dead, failed or gone bass-fishing.

Half Rate Harvest Excursions

Will leave Chicago and Milwaukee via the Chicago, Milwaukee & St. Paul Railway for points in Northern Iowa, Minnesota, South and North Dakota, Montana, Colorado, Kansas and Nebraska, on August 6 and 20, September 10 and 24, and October 8, 1889. Tickets good for return passage within thirty days from

For further information, circulars showing rates of fare, maps, etc., address A. V. H. CARPENTER, General Passenger Agent, Milwaukee, Wis., or to HARRY MERCER, M. P. A., 90 Griswold st., Detroit.

Fly-Paper of Dubious Utility. Brown-Business must be slack, when

you spend your time catching flies. Druggist-Come and help me catch I want them to put on a sheet of fly-paper I'm advertising in the window.

The Michigan Tradesman | Crockery & Glassware

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MORTGAGE SALE!

Having taken possession of the Hutty & Dickinson drug, book and stationery steck, at Grand Haven, by virtue of a chattel mortgage, I hereby offer same at public sale on Sept. 10, or I will entertain a reasonable offer for the stock and fixtures in the meantime. The stock is clean and well-selected, and will inventory about \$6,000. Rent of store reasonable and location best in the city.

Thos. Friant, Mortgagee,
Grand Rapids, Mich.

WM. M. CLARK. Manufacturer of

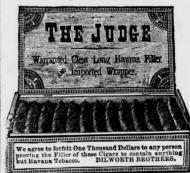
Fit and Quality Guaranteed.

Our cutting is done by Chas, R. Remington vho was for nine years cutter for Gardiner & Baxter, who will cordially welcome his man

7 Pearl St., Grand Rapids, Mich.

\$1,000 REWARD!!

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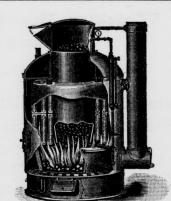
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INCREASE PENSIONS for those whose disabilities have increased, and for those who have become entitled to a higher rate by a departmental ruling, or by act of Congress.
VETERAN BOUNTIES to all soldiers who reenlisted on or before April 1, 1864, during the war of the rebellion, having previously served in the army at any time for a period of (or periods aggregating) nine months.
OFFICERS TRAVEL PAY now collectable in every instance where a discharge or resignation was based upon a disability incurred in service.

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 Leave
 7.00 a m.
 5:49

 11:15 a m.
 8:45

 5:40 p m.
 8:45

 Leaving time at Bridge street depot 7 minutes Is
 C. L. Lockwood, Gen'l Pass, Ager
 Detroit, Grand Haven & Milwaukee GOING WEST

12:25 p m 4:30 p m 10:45 p m 7:00 a m 7:30 a m

Toledo, Ann Arbor & Northern. For Toledo and all points South and East, take the Toledo, Ann Arbor & North Michigan Railway from Owosso Junction. Sure connections at above point with trains of D., G. H. & M., and connections at Toledo with evening trains for Cleveland, Buffalo, Columbus, Dayton, Cincinati, Pittsburg, Creston, Orville and all prominent points on connecting lines.

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Dry Goods & Notions,

83 Monroe St. and 10, 12, 14, 16 & 18 Fountain St., Grand Rapids, Mich.

Comforts and Blankets, Yarns and Woolens THONSON & TAYLOR SPICE COMPANY, for Fall Trade.

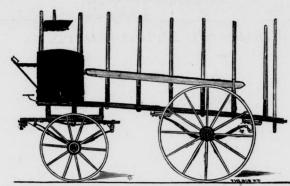
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Warps, Geese Feathers, Waddings, Batts

Agents for Georgia and Valley City Bags. Prints, Ginghams, Dress Goods, Hosiery, Underwear and full line of Staple Notions.

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Manufacturers of Delivery Wagons of all descriptions. Also manufacturers full line of Delivery and Road Sleighs. Write for illustrated catalogue and



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By splendid and expensive advertising the manufacturers cre ate a demand, and only ask the trade to keep the goods in stock so as to supply the orders sent to them. Without effort on the grocer's part the goods sell themselves, bring purchasers to the store, and help sell less known goods.

ANY JOBBER WILL BE GLAD TO FILL YOUR ORDERS.

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Warehouse. Paper

We carry the VEBY BEST double or single bit, hand-shaved ax handle ever made.

Houseman Block, Grand Rapids, Mich.

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Manufacturers of the following well-known brands:

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PERKINS & HESS Hides, Furs, Wool & Tallow,

NOS. 122 and 124 LOUIS STREET, GRAND RAPIDS, MICHIGAN. WE CARRY A STOCK OF CAKE TALLOW FOR MILL USE.

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Milwaukee Oil Grain Line. Made from Pfister & Vogel's Stock.

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With a steady increase in demand.

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