### NO. 316.

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# "Elixir of Life"

Cigar

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Price, \$55 delivered.

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also thoroughly taught. Send for circular. Address A. S. PARISH, successor to C. G. Swensberg.

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Fit and Quality Guaranteed.

who was for nine years cutter for Gardiner & Baxter, who will cordially welcome his many

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Are in good demand and we have what you have to ship to this market. Write for quotations to

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Weatherly & Pulte, GRAND RAPIDS, - -

LLEN DURFEE. Allen Durfee & Co.,

FUNERAL DIRECTORS,

103 Ottawa St., Grand Rapids.

UTILITY OF THE BONUS

In Securing and Retaining Manufacturing Enterprises.

On September 2 THE TRADESMAN sent out the following enquiries to a number of representative business men in differ- of the word, to invest money in any enent parts of the State:

1. What is your opinion of the bonus as a means of securing manufacturing

enterprises? 2. Do you think the bonus attracts the best class of manufacturing enterprises?

3. Is it your experience that concerns bought in this manner stay bought, or does it become necessary to make fur-

ther contributions in order to hold them? Responses to the above enquiries have been received as follows:

GOVERNOR LUCE:

1. Localities can sometimes afford to pay a bonus for the purpose of securing manufacturing establishments, but, as a whole, it can hardly prove to be a profitable investment. The system is liable to encourage investments where they cannot prove to be profitable. Where a favorable opening exists, local capital and enterprise should step in and occupy

2. Observation convinces me that this question cannot be answered by a "yes" or "no." Some of the most valuable establishments have been secured to localities through the payment of a bonus. But the plan has a tendency to stimulate and encourage adventurers. Good, sound judgment must be exercised or a locality that has been generous with its contributions may find itself with an elephant on its hands that will require constant feeding.
3. Answered in No. 2.

COL. GEO. G. BRIGGS, PRESIDENT GRAND RAPIDS BOARD OF TRADE:

Without attempting to assign the reasons which govern my conclusions, I facturers that are seeking a bonus are make reply to yours of the 2d inst., as 1. Wrong in principle-unsatisfactory

the ones that do not ask for a bonus. 2. No! Competent managers of manufacturing enterprises, in determining

the question of location, would be gov erned by other and more 'important con siderations. 3. No experience. Neither reliable or desirable concerns can be thus bought.

Others not worth buying.

Possessing superior advantages as a manufacturing center, we may augment our growth in such direction by taking personal interest in, and subscribing to

the capital of, such enterprises as promise satisfactory returns and are permanent in character. Such a policy upon the part of our citizens will produce results more lasting and beneficial than can be secured by any system of sub-JUDGE M. C. BURCH, GRAND RAPIDS:

I am in receipt of your circular communication of September 2, asking me for my opinion of the bonus as a means of securing manufacturing enterprises. I very much fear that my experience, which is very slight, and my observation, which is not much more extensive, would be of little use to my forming a judgment. My impression is that, un-less the greatest amount of care and discrimination is used in the bestowal of bonuses, the enterprises secured do not greatly add to the prosperity of the places securing them. If you ask in re-spect to small towns without competition in railroad facilities and special natural advantages, I should say, as a rule, I were made and sold large towns, where there are such facilities as competing railroad lines, healthy general business, banking and other in-stitutions such as to give enterprises a fair show of success, and there is capital demand has been un- waiting to be invested, I think, perhaps, it might be well to attract business men

If you want the of this nature.

It is plain that in these days manufacture.

It is plain that in these days manufacture. turing institutions which are successful are of great benefit in improving a town, but I think it is equally plain that such as are not successful are an injury to a town; and from these observations I draw the conclusion that bonuses are desirable or undesirable, as they depend upon the opportunities for success and upon discrimination with which aid is

CHAS. T. BRIDGMAN, FLINT: 1. I think the principle all wrong, but as it has become the custom, and man-ufacturers seeming to expect it, I should consider it wise to grant a small bonus for the purpose of securing manufac-turing enterprises that are likely to prove successful. For instance, enough to furnish them with a suitable site, and ome other small concessions might not

be out of the way. 2. Not usually. 3. Have had no experience in that line, but can see a great danger in paying a large bonus to secure some manufactor which may need more backing to make it a success. And, in case of failure, the town would be worse off than it would if the enterprise had never been started.

HON. C. E. WEAVER, ADRIAN:

1. Have no faith in it. 2. I do not.

3. Have mostly proved a failure here, while most of our private manufacturers have succeeded. HON. T. J. RAMSDELL, MANISTEE :

If, in your first question, you mean bonus given by the public, that is, through taxation, I should say such means to secure manufacturing enterprises are utterly unjustifiable. I should consider any attempt, by any legislative ment must direct as to the individual spectrum of the public, that is, profitably employed to secure manufacture manufacturing enterprises.

2. Cities and villages may to good advantage secure valuable manufacturing plants by assisting those seeking a deconsider any attempt, by any legislative ment must direct as to the individual body, to take the property of the indi-vidual for the benefit of any corporation ance. in that manner, financial tyranny as well as militating against the organic law of

If the bonus spoken of is to be ob-

of expediency.
I doubt if any healthy business can flourish that depends upon charity for support. It is not economic in any sense terprise that will not be self-sustaining. To the second question, I should say that a bonus may, or may not, attract the best class of manufacturing enterprises. If a concern that has made a success in its business desires to change its locality to obtain cheaper material, or better shipping facilities, could take advantage of a

bonus, it would probably simply increase the stockholders' wealth, without stimulating its industrial capacity. If it had made a dat failure, it might be attracted by the bonus, depending upon that for its dividends, in which case the chances are that the failure would be repeated. It would be like giving a tramp supper, lodging and breakfast, with an invitation to call again, to wean him from va

grancy. To your third question, I am happy to say I have had no experience in that ine and, as a taxpayer, am not ambitious to try the experiment.

R. T. M'NAUGHTON, JACKSON:

1. I think it is against public policy, seems to be a necestary evil for a town which would keep up its end.

2. The Almighty Dollar tempts all classes if they can profitably and con-

scientiously receive it.

3. I have not had any lengthy experi

WILBUR NELSON, ITHACA: 1. My experience has not been very

extensive on the subject of your enquiry: should say that the indiscriminate pay ment of a bonus to manufacturers that has prevailed in this State is not profitable 2. I think, as a rule, that the manu-

undesirable. 3. I believe the concerns which have been bought are more liable to go than

CHAS, F. BOCK, BATTLE CREEK: 1. As a rule, I do not believe it advisable for cities, towns or individuals to give a bonus to new manufacturing enterprises, without sufficient capital to get a good start without aid. well established concerns seeking better

locations on account of shipping facilities, it is usually well to secure. 2. The best class of manufacturing enterprises are not attracted, nor do they require, a bonus.

3. Concerns which are attracted by bonus invariably need further aid. firmly believe in the old maxim "Trade that has to be purchased is not worth the having.

HON, E. B. MARTIN, REED CITY:

I do not look upon it favorably for sev eral reasons: first, you do not, as a rule. secure a reliable class of men at the head of such manufacturing corporations; second, you forever place yourself, in a measure, under obligations to them; third, give me a man or firm who relies upon himself. As to my experience with such concerns, it is quite limited, but my observation is that there is an unpleasant feeling between the companies and the people who bought them, which works

detrimental to both parties. JOHN F. HENRY, SAUGATUCK:

Quite effective.

No, I do not.
We have had little experience of the kind, but that little would indicate that million--of our Cigars don't think concerns attracted in that further contributions are generally way are liable to be of much benefit. In necessary to hold enterprises founded on

> R. W. KANE, CHARLEVOIX: 1. I think the plan is a pernicious one,

but at present seems a necessary evil. 3. Have no experience to relate, but observation, slight as it is, leads me

money out of bonuses and want all they A. L. SPENCER, BELDING:

In answer to the above, I speak from local experience. With us it has been the making of our town and the concerns we have secured are first-class.

W. R. MANDIGO, SHERWOOD:

1. I do not like it.

3. I have no faith in buying friendship in business or any other way. I believe in letting every man or business stand on his or its own merits. E. J. LOCKWOOD, SOUTH HAVEN:

1. Only advisable where parties are undecided as to location and then not as an auction bid. 3. No experience, but think no thor-

EX-JUDGE ISAAC MARSTON, DETROIT: The questions you ask pertain to mat-ters concerning which I have had no experience whatever, and I have no views on the subject.

I have no knowledge on these questions which would warrant me in expres sing opinions on them. CHAUNCEY STRONG, KALAMAZOO: 1. I think that the bonus, used with looking at the size of the bonus is of no discretion, is a means which can be particular benefit to the place that gets

cases which shall be selected for assist-

mazoo has been that it has never been necessary to extend further help to any cannot stay, as generally they are so I'll look again.

tained through voluntary subscription, tribution, and the investment made in then there could only arise the question such enterprises has been in every case a paying one, and we have lost none which have been secured in this way.

E. A. OWEN, PLAINWELL:

1. In my opinion, the principle of granting bonuses for the purpose of securing manufacturing or other business enterprises is radically wrong. It is an attempt, on the part of the supplicant, to get something for nothing, by posing under the guise of a public benefactor, and, although in harmony with the tendency of the times, is immoral and de ceptive. It is pernicious in its effectdestroying self-reliance and promoting an ever-increasing appetite for a nibble at the public crib. I believe that every vigorous, able-bodied citizen of the commonwealth, acting individually or collectively in any business capacity, should be made to stand or fall on his own foundation of self-reliance. This foundation rock of self reliance will become weakened and true manhood debauched just in proportion as he be allowed to appropriate the sustenance of others to his own use. Feed an able-bodied tramp once, and you will have a lively run of business ever after. Establish a precedent of granting bonuses in your town and it will not be very long before you cobbler will demand a bonus before he ondescends to put a patch on your hoe. The principle is vicious and are first to be considered, in order to should never be indulged in. 2. I do not believe that the granting of

a bonus attracts the best class of man-ufacturing enterprises. The men who tand at the head of our great manufac turing industries in your own city and turing industries in your own city and elsewhere throughout the State are brainy fellows, full of pluck, push and energy, who, by dint of hard work and perseverance, have overcome all obstacles and reared their tall smoke-stacks upon the only sure and safe foundation—

by such of self-reliance. I do not think a great measure, by giving manufactures. upon the only sure and safe foundation—
the rock of self-reliance. I do not think
that men of this caliber would be attracted to any great extent by any gewgaw of a bonus held up by this village or
that town as a mother would hold up a
tin rattle to attract the attention of her
babe. This class of men, when looking
the provided held in the same provi babe. This class of men, when looking up new locations for business, drive their stakes where the greatest natural advantages are to be derived, such as motive power, shipping facilities, cheapness and power, shipping facilities, cheapness and locations of the state of the stat quantity of the different kinds of ma-fact, as far as the city's interest lie are terial needed, etc., and the little matter the city) will look up the record of such terial needed, etc., and the little matter of bonus has really nothing whatever to do with it, although, I suppose, if a bonus was tendered by the verdant taxpayers, it would not be refused. This money any better than to secure it by the lass of manufacturers cannot be caught by blowing on a tin whistle. If your town is possessed of valuable natural advantages, advertise them, and you will have no difficulty in securing the right kind of men; but if your town is destitute of these things, don't try to catch a sucker by offering a bonus. Simply give up the idea of manufacturing and turn your attention to something else. 3. No, I do not believe that the class

of manufacturing concerns that are bought with bonuses will stay bought It would not be fair, neither would it be rue, to assert that all concerns are bought who have secured bonuses. Duplicity is very common ingredient in human nature, and, no doubt, there are many permanent and prospering enterprises the projectors of which saw their chance and took advantage of it by representing to the over-confiding people that a bonus was absolutely necessary to insure suc was absolutely necessary to insure success. As before stated, I am satisfied that the offer of a bonus has little or nothing to do in securing the better class (nothing to do in securing the better of manufacturers. This forces me to contribution and would let them die a the conclusion that all projected man-ufacturing undertakings that are made to hinge on the granting of a bonus are frauds and, if taken in by any community, will have to be nurtured and munity, will have to be nurtured and spirit of its business men; that energy in munity, will have to be nurtured and cared for during the whole of their unprofitable career. The projectors of these visionary concerns go about with an even whether the the amount of heave. to think that such concerns like to make an eye single to the amount of bonus of the most direct ways to attain the end, that can be raised. They will not hes-aimed at. There are other methods beitate to guarantee to manufacture maple sides a cash bonus, such as remitting sugar out of pine stumps, if the bonus be made sufficiently large. The permanent manufacturing enterprises in Plainwell never asked for, or received, a penny by way of bonus or aid and we feel justly proud of them. No, I do not think that any institution bought with a bonus will stay bought very long.

The granting of a bonus is a violation

of true business principles and nothing but positive evil can result from it. There is no possible excuse, in my opinion, for the granting of a bonus. argue that the concern will benefit the town and, therefore, the town ought to be willing to pay for it, is an insult to every intelligent man. A farmer would have a more valid excuse for demanding in the failure of Wilson, Luther & Wila bonus for draining a frog pond in front of his own door. A lack of capital is partners who are deserving of no such ough business enterprise will stay to its detriment. In short, unless we have at detriment. In short, unless we have at least equal facilities with other points for material, power and shipping, we his wares at a reasonable margin of at last, a competency when the Dwight profit. Money is too plentiful and capitalists are constantly looking out for just such chances to invest. It is the two. If they had assigned right then poor pettifogger that is clientless and the and there they would have been better quack who can find no market for his off than they now are; as even their al-HON. N. A. FLETCHER, GRAND RAPIDS: pills.

W. J. CLARKE, HARBOR SPRINGS: 1. The system of giving bonuses to induce manufacturers to locate is a wrong one and the manufacturer who is merely

vantage secure valuable manufacturing site, but a firm or company of good business men will not locate for the sake of feit \$5 gold piece that I carried simply as 3. I think that the experience of Kala- the bonus, other things being unequal. 3. Concerns bought in this manner

light, financially, that in a short time their small capital, together with the bonus, has dissappeared and they are obliged to ask for more or seek new pastures. The condition for this is probably owing to a number of reasons, but might be stated in a few, viz: that they are without principal or of such poor business ability they cannot succeed, as was shown in their selection of

### C. F. HANKEY, PETOSKEY:

My observations are, the best concerns come without a bonus. When we look over the failures of the manufacturing concerns which demanded a bonus to start them, we must come to the conclusion that they are an injury, after we consider the wreckage they leave behind them. On general principles, I do not favor giving a bonus. There are, however, exceptions to this. In a new country, in new towns, a bonus held out as an inducement to good, practical men may result in starting manufactur-ing. Natural locations for certain lines need no bonus; locations not suited are bound to fail, bonus or no bonus. Trade centers where a line of manufacturing is the most largely represented. A practical man knows this and is not going around the country to receive bids. I say, then, look over the man carefully who puts himself up for the highest bidmeet competition and insure success Without these, a bonus would be no object to any practical man.

### JAS. H. MOORE, EAST SAGINAW!

1. I think that every city or town that has the right kind of business men in it

bonus method. 2. I cannot see that it is a question of attraction in the way you mean. I consider paying bonuses as a strictly business way of buying what a city or town most needs, viz: a steady increase of employed labor, thereby producing wealth for city where employed. Again, I can-not see that we can properly call at an attraction, but simply a business proposition for which you suppose that you are getting full equivalent for your money; and, after securing a manufacturing interest in this way, you add more of the right kind of business men to your population, ready to share the burdens with you and repeat the operation again in securing other enterprises of mutual

benefit. 3. Unless in making your purchase at first you were duped into paying something for nothing and had got a worth-less enterprise that was not self-sustainnatural death or remove to some more favored locality. taxes, securing sites, etc., all virtually

giving bonuses.

JOSEPH GERBER, FREMONT: 1. I do not think parties who mean business and have capital ask for a bonus. 2. It is the poorer class that want them and when they get them expect to

be held up. 3. I find that they want continual help or they are of no account and do not help themselves.

The Ups and Downs of Life.

It is a sad commentary on the changes in life conditions and the wings of wealth most indomitable courage and will were unable to pull them through when every creditor they had knew of this fearful loss. They are entitled to the heartfelt sympathy of ever honest lumberman.y

Not so Sure.

Customer (returning)—Didn't I give you a \$5 gold piece just now by mistake for a five-cent piece? Merchant (positively)—No, sir. Customer (turing to go)—It isn't of any

particular consequence. I had a counter I must have lost it so

a curiosity. Merchant (hastily)-Wait a moment.

## The Michigan Tradesman

### AMONG THE TRADE.

GRAND RAPIDS GOSSIP.

A. Joyler has engaged in the grocery business at Vickeryville. The stock was purchased here

Mrs. E. Scott has opened a grocery store at Dunningville. The stock was purchased in this city.

Gilbert Bros. have engaged in the grocery business at Trent. The stock was purchased at this market.

E. L. Boynton, grocer at Griswold, has added a line of dry goods. Voigt, Herpolsheimer & Co. furnished the stock.

A. E. Brooks & Co. have received the bulk of their stock and are getting their machinery in shape to begin manufacturing. The firm expects to be in shape to fill orders by the 20th.

Thos. Wasson and C. A. Lamb have formed a copartnership under the style Griffin \$1,000 as an attorney fee. of Wasson & Lamb, to continue the grocery business at 120 Monroe street, formerly conducted by Sessions & Hanna.

Dr. Aaron Clark has removed his drug stock from 177 Fourth street, where he has been located for the past six years, to the vacant store at the corner of East and Sherman streets. He will occupy one of the stores in the new brick block, now in process of construction, as soon

At the special meeting of the stockholders of the Peninsular Novelty Co., held in this city last Tuesday, it was decided to consolidate the company with lumber. the Heaton Button Fastener Co., of Providence, R. I., under the style of the Heaton-Peninsular Button Fastener Co. Each corporation goes into the coalition on the basis of \$300,000 capital, making \$600,000. It is understood that those stockholders which have not yet given their assent to the consolidation will contest the matter, as the law prescribes people. that unanimous consent must be obtained character.

### AROUND THE STATE.

Lyons-John Bowman has opened meat market.

Dunningville-Wm. Scott has put in grocery stock.

Coopersville-G. M. Lonsbury has sold his meat market to Geo. Lane. Nunica-H. W. Cleveland, dealer in

drugs and jewelry, is dead.

Roseburg-John Humphrey T. H. Moore in general trade.

Shelby-Wheeler Bros. have sold their clothing stock to Rosen Bros.

South Arm-Wm. Parks & Co. succeed A. F. Draper & Co. in general trade. Monroe-W. M. Nowlan succeeds Now-

lan & Secord in the grocery business. Lansing-Webber & Buck, of Ionia,

have opened a furnishing goods store. Battle Creek-F. E. Dewey succeeds Dewey & Ellis in the jewelry business.

gaged in the produce commission busi- tion with sawmills.

stock to Mr. Kennedy, late of Elk Creek,

Jackson-John J. Tuomey succeeds

Kalamazoo-Fred E. Brownell suc

business. Rockford-Mrs. H. M. Burgess is succeeded in the millinery business by Mrs.

J. M. Spore. Whitehall - Miss Mary Johnson has purchased the millinery stock of Miss Effie Vincent.

Grand Opera Cigar Co.

will form a copartnership and engage in ager. This action was made necessary set of seven pieces, from the traveling

the hardware business.

business of Litney & Carr. Detroit-Baker, Gray & Co. are suc

by Cray & Rood, of Toledo.

cultural implement business.

week, when it is expected Charley will be The officers are: President, William C. olive dish and tongs; silver set salad too proud to speak to ordinary people.

Thorpe in the clothing business and J. C. | Secretary and Manager, R. C. Faulconer. Joiner in the boot and shoe and grocery Arthur Pack will remain with the combusiness. Mr. Joiner has removed his pany as Assistant Manager. The capital dealer, spent last week in the city, acdry goods stock to Quincy.

possession of the meat market they re- will be in Alpena, with the general From the Iron Age. cently purchased of L. W. Hooper.

his interest in the grocery and bakery firm of John Pessink & Bro. to his winter." brother, who will continue the business under the style of John Pessink.

Gooding-Wilmer Heath, for several years clerk for C. H. Loomis, at Sparta, is building a new store, 24x60 feet in dimensions, with an addition, 24x18 feet in dimensions, which he will occupy with a hardware stock as soon as completed.

Wayland-E. W. Pickett has sold a half interest in his general stock to his brother, Frank E., and the two will continue the business under the style of Pickett Bros. E. W. will continue his banking business in his own name.

Detroit - Henry A. Harmon realized \$32,287 on the Hull Bros. stock. Mortgages aggregating \$28,285.24 were foreclosed in Judge Reilly's court. John B. Padberg was allowed \$500 as trustee, Receiver Harmon got \$1,280, and Levi T.

South Arm-The mercantile firm of A. F. Draper & Co. ceased to exist last week, Mr. Draper retiring from the firm. The concern merges into the firm of Wm. Parks & Co., which has operated the mill property, and consists of W. S. Johnson, of Milwaukee, the financial head of the plant, W. S. Parks and A. D. Otis. Mr. Parks will continue to run the mill, and Mr. Otis will manage

### MANUFACTURING MATTERS.

Durand-A receiver has been appointed for Bennett, Ranney & Co., dealers in

Lansing-The Bush Road Cart Co. suc ceeds the Anderson & Bush Road Cart Co. in the manufacture of road carts.

Detroit-The Waterman Heating and Manufacturing Co., with a paid up capi- McGraw, Anthony Grosfield, James A. the capital stock of the new organization tal of \$10,000, has filed articles of incorporation. John A. Waterman holds 4,578 H. H. Humphrey, Ward L. Andrus, John shares as trustee. The twenty-two other shares are divided among twenty-two

Charlevoix-The Charlevoix Manufac to carry forward an undertaking of that turing Co., whose sash, door and blind factory was lately burned, will not rebuild, but others are likely to take hold of the matter. It is proposed to build a sawmill this fall, and a wood-working factory in the spring.

Traverse City-Perry Holdsworth has sold his one-third interest in the foundry and machine shop firm of Thurlby, Jackson & Co. to the remaining partners, who will continue the business under the style of Thurlby & Jackson. The con-

sideration was \$3,500. Freesoil - Gus Kitzinger and F. C. Reynolds, of Manistee, have bought the Rothschild mill and will put it in running order. They will soon have a force of men overhauling the mill, and will be ready to start it up by the time the snow

line of general goods. Bay City—Thomas Craney has invented a new vacuum process for manufacturing salt, which he has thoroughly tested, and Robson & Gilkey in the marble business. that under his process the quantity is John Estes' interest in the meat business. ordinary method in vogue on this river, land. Hubbardston-Milo Bolender succeeds and the quality greatly improved. It is Lansing—Frank I. Moore succeeds E. salt mills can be worked without the reducing the past week: The New Har-P. Newman in the drug and jewelry busi- fuse of the mills, thereby solving the rington, St. Louis; Central House, take on a brighter aspect. problem of blocks carrying on the bus-Big Rapids-Fred Sauerbier has enliness which are not operated in connec-

West Bay City-Notwithstanding the Fulton-S. J. Case has sold his general fact that F. W. Wheeler is putting in an iron ship-building plant, he evinces no disposition to abandon the construction Tradesman as follows: "I want to say tions to fulfill their promises. of wooden vessels, or the utilization of to you that the traveling man is a hust-Tuomey Bros. in the dry goods bus- the timber with which Michigan abounds ler. Two of them followed me to a funsuitable for that purpose. His wooden eral yesterday and both succeeded in shippard is at present a scene of bustling selling me a small bill of goods, while MICHIGAN TRADESMAN entered upon the Kalamazoo—Fred E. Brownell suc shipyard is at present a set on two large ceeds Brownell & Ralston in the grocery activity, as he is at work on two large the corpse was being transferred from the grocery activity, as he is at work on two large the corpse was being transferred from the grocery activity, as he is at work on two large the corpse was being transferred from the grocery activity, as he is at work on two large the corpse was being transferred from the grocery activity, as he is at work on two large the corpse was being transferred from the grocery activity, as he is at work on two large the corpse was being transferred from the grocery activity, as he is at work on two large the corpse was being transferred from the grocery activity, as he is at work on two large the corpse was being transferred from the grocery activity, as he is at work on two large the corpse was being transferred from the grocery activity. schooners and a steamer for Tonawanda church to the hearse. I would like to South Boardman-Chas. Graves suc- parties, and a steamer for the lumber ceeds J. D. Johnstone in the meat market firm of Gratwick, Smith & Fryer. The willing to swap average lies with them, majority of publications of its class, it is schooners are about 200 feet over all, and but if this thing occurs again, they will a success richly merited because fairly thirty-five feet beam. It will require the sell me no more socks or laces." oak timber usually harvested from about

300 acres of land for these four vessels. because the company's affairs were mixed men; another elegant silver tea set, interest of Mrs. Litney in the millinery troit, although the mill had always paid gant silver stand mirror, set fruit knives Jonesville-Thorpe Bros. succeed E. B. Strong; Treasurer, F. D. C. Hinchman; and torquoise finger ring.

Martin-Strobel & Andrews have taken paid in. The mills and business offices will be in Alpena, with the general office in Detroit. The company has pine have had the opportunity to compare our Holland—Gerrit J. A. Pessink has sold enough to last a number of years, and a work with what is being done in Europe is interest in the grocery and bakery large cut will be made the coming that we are not abreast of some European

### Bank Notes

H. R. Anderson has resigned his position as book-keeper for the Muskegon National Bank to accept that of paying teller for the new City Savings Bank of

dency of the Citizens' Savings Bank of for which all business men strive. Detroit, and Christian Mack, president of the Ann Arbor Savings Bank, has been elected to fill the vacancy.

The Muskegon Savings Bank has been doing business less than two years, but its deposits already amount to \$369,895.17, of which amount \$212,481.25 are the savings deposits of 2,572 different per-

which includes the bank building, good poor paper, \$15,200 of which was considered wholly worthless. The liabili- which is in harmony with the evident ties are \$42,313.22. It is thought that the assets will pay the creditors 50 per cent., although the dividend may not exceed 25 per cent. The bank building and fixtures have been purchased by J. M. Reed, who will continue the business in company with his son-in-law.

The new City Savings Bank of Detroit will open its doors for business on Oct. 21, having entrances at 147 Griswold street and 461 Gratiot avenue. The Bank ten or fifteen years. Any one who will have a capital of \$250,000, being spend a few hours in the shops of any will have a capital of \$250,000, being officered as follows: President, W. H. Brace; Vice-President, Geo. R. Angell; beginning in other lines closer to the hardware and metal trades, and, what is Cashier, Fred B. Harper; Directors, W. H. Brace, George R. Angell, Thomas Remick, George S. Davis, F. C. Pingree, S. Gray, Bruce Goodfellow, W. G. Vinton, George Dingwall, F. A. Noah, Henry who failed a couple of weeks ago, died Andries.

### Gripsack Brigade.

Daniel N. Crouse succeeds Frank M. Carrol as traveling representative for S. K. Bolles & Co.

Will Spencer, of Detroit, is working the trade of this territory for P. Lorillard & Co., under the direction of Commodore Welch.

Scott Swigart, who has been at Detroit for the past seven weeks, returned home Saturday and left for the Upper Peninsula to-day.

J. B. Josselyn, who has been confined to his house for a couple of weeks by an attack of sciatica, started out on the warpath again on Monday.

Murray Sayles, traveling representative for Allan Sheldon & Co., of Detroit, was one of the few who registered a correct begins to fly. They will also put in a guess on the weight of the big cake of soap at the Detrait exposition.

Thos. Graham, of Belfast, Ireland, is seeking a connection as a tea salesman with some Grand Rapids house. He Lansing-Albert M. Robson succeeds pronounces it a success. It is claimed occupied a similar position with a London house for about a dozen years, cov-Lyons-O. B. Willey has purchased greatly increased, as compared with the ering the principal cities of North Ire-

> Corunna; Merrill House, Owosso; Whipple House, South Lyons; Fenton House,

The twenty-fifth anniversary of the marriage of Mr. and Mrs. Geo. F. Owen partment of newspaper history, but he Alpena-The Mason Lumber Co., hav- proved to be a very pleasant event, and ing settled up its affairs, has been re- was participated in by nearly a hundred makes too serious an inroad on his reguorganized under the name of the Huron friends and neighbors of the estimable friends and neighbors of the estimate Greenville-T. E. Johnson succeeds Lumber Co. Concerning it an Alpena couple. Among the gifts received were be as prosperous as its predecessors, Bro. Wright & Johnson, proprietors of the paper says: "April 4, 1888, the Mason the following: Large decorated silver Stowe. Lumber Co. made an assignment of all stand and library lamp, from friends in Sparta-Will Ballard and Shelby Field its property to R. C. Faulconer, the man-neighborhood; elegant silver tea service, Charlevoix-Mrs. Carr has bought the up with those of a large concern in De-seven pieces, from J. Leo Kymer; elewell. Mr. Faulconer has managed the and nut pick, from Boston; elegant silbusiness so well that the debts of the ver and gold fruit tray, from Detroit; ceeded in the jobbing of carriage goods company have been paid in full with in- silver cream spoon and case; silver and terest, and without sacrificing any of the gold berry spoon; silver syrup pitcher, Bronson-Fisk & Anderson succeed property. The new company is com- from Muskegon; silver butter knife and Rudd & Fisk in the hardware and agri- posed of William H. Strong, James L. sugar spoon, in case; silver cold meat Edson, T. H. Hinchman, C. A. Kent, fork, in case; silver and marble sugar Rockford-C. F. Sears' new store build- S. M. Cutcheon, Samuel Heavenrich, and pepper and salt set; china salad ing will be ready for occupancy next William C. Colburn and George E. Root. dish; silver and glass fruit dish; silver Colburn; Vice-President, William H. forks, in case; diamond ear rings; pearl

> I. J. Quick, the Allendale general stock of the company is \$150,000, all companied by his family.

### Art in Hardware.

rivals in the grace and beauty of many metal articles which enter into furnish ing our houses and decorating our buildings. Overlooking some painful eccentricities, it is evident to any observant person that since the Philadelphia exhibition, which furnished the first impulse, the taste of a good many people has risen to a high standard. Those who cater to Detroit.

E. K. Roberts has resigned the presturers or dealers, will reap the reward believe that we have passed the period when some clever mechanical device, some neat knack of promoting comfort, was the best and only selling point. We do not desire to convey the impression that such features have lost or are likely to lose their attractiveness to the average American buyer. But we do firmly be given the preference, even at a higher cost. Beyond certain narrow limits man-The failure of H. G. Packard & Co., at ufacturers cannot afford and will not Reed City, is a particularly unfortunate undertake to assume the part of educators The total assets are \$57,290.80, of the public. It would be an unwise business policy to aim too high. But it which includes the bank building, good paper, \$2,089,64 in cash, and \$21,313 the buyer—the retail dealers—must make some efforts to promote a movement tendency of the times, if they want to participate in the profits which always

> with what they want. For the piesent, perhaps, the greatest chance of success lies in giving attractive form to the higher class of goods. but the day is probably not far off when even the cheapest grades must be made to cater to more than bold, ugly utility. In sterling and plated ware, jewelry,

come to those who furnish the public

lamps, glassware and china there has been quite a revolution during the past town of moderate size will be quickly convinced of it. The same movement is more significant, it is reaching a far greater fraction of our population.

### Purely Personal.

C. H. Bayley is laid up with an attack of neuralgia.

John Weimeister, the Howell banker, one day last week.

Frank D. Green, formerly city salesman for Jennings & Smith, but now connected with a hotel at Galesburg, was in town over Sunday.

J. T. Perham, the Kent City druggist and grocer, was in town one day last week on his way to New England, where he will spend a couple of weeks. He i accompanied by his wife.

Carl L. Maurer, of the firm of M. V. Gundrum & Co., general dealers at Leroy, was in town one day last week on his way home from Evansville, Ind., whither he had been to visit the senior partner of the firm.

Walter A. Smith brought home a valuable heirloom in the shape of a violin and case over 175 years old. They have been in the possession of his family over 100 years, having been the property of his grandfather and father, successively. of preservation, despite their great age.

Building and Loan Association Notes. The Manistee association netted 143/4 per cent. the first year of its existence.

The Frankfort association, which suspended about eighteen months ago, has The Knights of the Grip secured the been revived by the members, as the near Robbins & Bolender in the drug business. also asserted that by this new process following additions to their hotel list approach of a railway connection with

The Minneapolis associations, which have done very aggressive work in this Fenton; Lawrence House, Plainwell; State during the past six months, are Hudson House, Lansing; Dow House, rapidly losing ground, as those who joined the organizations are finding that the percentage of expenses is so great A Mecosta county merchant writes THE that it will be impossible for the associa-

### "Far in Advance."

With its issue of September 18, THE kind, and while it has attained a success say that these two Detroiters, that I am which has placed it far in advance of a won. Now and then some offended jobber arises with the avowed purpose of preparing it for a place in the obituary soon relinquishes the task as one which

The Best 5-Cent Cigar on the Market.

MANUFACTURED BY

# "LION" Coffee

IS CARRIED IN STOCK BY THE

## Telfer Spice Co.,

JOBBERS OF

## Yeas, Coffees, Spices, Molasses and Vinegar,

1 and 3 Pearl Street, Grand Rapids.

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IS CARRIED IN STOCK BY

## Winternitz,

JOBBER OF

## Pickles, Vinegar, Mustard, Yeast & Saverkraut,

106 Kent Street, Grand Rapids.

ESTABLISHED 1870.

## CHAS. SCHMIDY & BROS.,

Manufacturers and Dealers in Foreign and

Granite and Marble

## Monuments and Statuary

with the Latest Improved Machinery, we can Guarantee all Work First Class and Fill Orders Promptly.

WORKSHOP AND POLISHING MILLS: Cor. West Fulton and Straight Streets. OFFICE AND SALESROOM:

93 Canal Street. GRAND RAPIDS, - MICH.

WHOLESALE

Carpets, Oil Cloths, Rugs, China Mattings Draperies, and Parlor Screens

Smith & Sanford,

FOR SALE, WANTED, ETC.

BUSINESS CHANCES.

FOR SALE—A GOOD GROCERY BUSINESS HAVID the cream of the trade; best location in the distock clean and well assorted; this is a rare chance fany one to get a good paying business; poor head the only reason. Address S. Stern, Kalamazoo. Mit

TOR SALE-STOCK OF HARDWARE-WITH OR without store building: aff excellent chance for a wide-awake party; good reasons given for selling, Address at once Box 99. Fowler, Mich. Address at once Box 99. Fowler, Mich.

FOR SALE—GOOD CLEAN STOCK OF GENERAL merchandise, consisting of dry goods, clothing, boots and shoes and groceries; invoice about \$10,000 situated in the heart of the Michigan peach belt; best location in town; store for rent; best of reasons for selling. A B. Taylor, Saugatuck, Mich.

FOR SALE—GOOD PAYING BOOT AND SHOE store in Harbor Springs, Mich.

512 FOR SALE—DRUG STORE AND STOCK SITUATED IN a lumbering town; good farming country around a numbering town; good farming country arous avery desirable place for a good physician. Address 442, Alpena, Mich. FOR SALE-GROCERY STOCK IN GOOD LOCATION Will inventory \$700 to \$800 and doing a business of about \$13,000. Address No. 502, care Tradesman.

FOR SALE—A CLEAN STOCK OF GROCERIES, SITU-tated in No. 1 location in West Bay City. Address Lock Box 92, West Bay City, Mich. 510

ARE CHANCE—DRUG STOCK FOR SALE; WELL located. thoroughly established and doing a good paying business; stock new and well-selected; terms easy; will lease or sell fixtures; a fine opening for a physician. Address Lock Box 142, Hastings, Mich.

FOR SALE-A GOOD PAYING BUSINESS-GOOD reason for selling out. Inquire of F. J. Detten. FOR SALE OR TRADE—GENERAL STOCK IN GOOD location. Address No. 507, care Michigan Trades-507

SITUATIONS WANTED. Wanted-Position in DRUG STORE TO FINISH learning pharmacist tade: one year's experience. F. J. Hill, Howard City, Mich.

MISCELLANEOUS. MISCELLANEOUS.

WANTED-TO EXCHANGE KANSAS LANDS AND real estate for a stock of groceries and general merchandise. Address No. 517, care Michigan Trades 517 man. 517

WANTED-WIDE-AWAKE MERCHANTS TO COR
respond with the "Gobleville Sign Works;" high
way signs a specialty. Address Gobleville Sign Works
615

way signs a specialty. Address Golleville Sign Works, Gobleville, Mich.

\$5500 - THE COMPLETE MACHINERY OF A first class custom grist mill; two run of stones, one feed, the other for feed; all in good order; ready to deliver on cars. Address Geo. M. Sayles, Attorney-at-Law, Flint, Mich.

WANTED-A LOCATION FOR THE HARDWARE OR furniture business. Would buy out a small stock or take a partner in good location. Address, S. A. Howey, North Muskegon, Mich.

WANTED-SEND A POSTAL TO THE SUTLIFF COUDED for the new Excelsion Pass Book, the most complete and finest on the market and just what every merchant should have progressive merchants all over the country are now using them.

samples. E. A. Stowe & Bro., Grand Rapids. 214

FOR SALE GOOD PAYING BUSINESS—BAKERY
and confectionery, first-class location: reason for
selling, ill health of owner. Address No. 511, care
Michigan Tradesman. 511 OR SALE-GOOD RESIDENCE LOT ON ONE Of the most pleasant streets "on the hill." Will ex T the most pleasant streets "o change for stock in any good inst care Michigan Tradesman. T PAYS TO SELL "OXYTOCCIA"—SEND FOR CIR culars, terms. Address, Geo. L. Hager & Co. South Bend, Ind.

Our Fall Stock

Is now Complete and Ready for Inspection.

DRY GOODS, HOSIERY,

NOTIONS, UNDERWEAR

19 & 21 SOUTH DIVISION ST., GRAND RAPIDS,

## "Born, what are the styles in hats this season?"

We are asked this question every day, and this is our invariable reply: "Many. We can give you any style that is becoming to you, small, medium or large. So far as Color is concerned, Black is the proper thing. There is nothing new in colored hats, and consequently very few worn. In qualities, allow us to say that there is no establishment in Grand Rapids that gives you the value we do. Prices all the way from one dollar and a half to five dollars. We take pleasure in showing you our entire line, whether you wish to buy or not. We

## THE HAT HOUSE

Of Grand Rapids and our elegant stock this season fully endorses that reputation. You will appreciate the fact that it pays to buy from

The Hatter, 54 MONROE ST.

### ASSOCIATION DEPARTMENT.

Michigan Business Men's Association

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No. 87-ShepherdaB. M. A. President, H. D. Bent; Secretary, A. W. Hurst.

Association Notes.

Big Rapids Bulletin: The Muskegon News ays "The Executive Committee of the Michigan Business Men's Association has appointed President C. L. Whitney, of that city, special envoy and minister plenipotentiary to the local associ ations of the State. Mr. Whitney's principa nission will be to twist their drooping tails and oreathe a little of the elixir of enthusiasm into em, to the end that they may wax strong and ome out of their summer lethargy." ne man more than another who can do the work is and always has been a hustler, and successfu in all that he undertakes. When he gets the Muskegon B. M. A. woke up, he should come to Big Rapids and blow his bugle. Our B. M. A. nore than fast asleep-it is dead.

Making Appointments for the State

Lecturer. Secretary Stowe has sent out the following etter of enquiry to such associations as Pre ent Whitney will be able to visit this month

Whitney's presence during November would do

Interesting Meeting of the Sawdust City Association.

rom the Muskegon News, Oct. 11. The Muskegon News, Oct. II.

The Muskegon Business Men's Association held a lively and interesting session last evening. Secretary Whitney introduced the questions regarding the granting of bonuses to manufacturing enterprises, propounded by The Tradesman, which was discussed at some

ength.

The feculine factory matter was also introduced, the inference from the discussion that ensued being that Muskegon had better look out or she will lose the factory.

President Miller introduced the question of what shall be done to make the sessions of the Association more interesting, and advocated the lisension of special subjects.

what shall be done to make the sessions of the Association more interesting, and advocated the discussion of special subjects.

W. J. McKenzie thought the suggestion a good one and advised that the subject of water supply be brought up at the next meeting. The Committee on City Improvements was requested to make a report on that subject.

It was determined to appoint a special committee of three to consult with the Manistee people who are interested in the construction of a railroad from that place to Grand Rapids, and see if the road could be diverted to Muskegon and thence to Grand Rapids. Mr. Kelley stated the advantages of such a road. It would open up a new and valuable territory, covered with hardwood timber. The chairman appointed as such committee: Messrs M. C. Kelly, F. H. Holbrook and Louis Kanitz.

The meeting then adjourned.

Good Words Unsolicited.

Duncan McKellar, grocer, Saginaw: "En osed find \$1, for renewal of subscription to our valuable paper. I do not believe I could keep store without it. I take several grocery papers, but The Tradesman, without any excepon, suits me the best of all. Your articles the P. of I. have been very interesting and l would not miss any of them for twice the of a year's subscription. If every merchant took it, the trade would certainly be benefited all around.

P. of I. Gossip.

Greenville Democrat: "The Stanton Herald complains because the country press does not give the P. of I. swindle an airing. Bro. Powell, it's no good. Too many suckers around waiting to be gobbled up, no matter what the papers

Mecosta Courier: "It is absurd for a man to attempt to handle fruit, butter, eggs, potatoes, meat and other perishable articles on 10 per cent. profit, when many times 30 per cent. of the goods perish on their hands. We are the farmer's friend and wish to work for his indor, you will do better to go on the principle of competition, and thus find the west possible living prices."

The P. of I. Dealers The following are the P. of I. dealers who had not cancelled their contracts at if she was going far.

last accounts: Assyria-J. W. Abbey. Bellevue-John Evans. Big Rapids—C. A. Verity, A. V. Young E. P. Shankweiler & Co., Mrs. Turk. Carson City-A. B. Loomis, A. Y. Ses

Cedar Springs-John Beucus, B. A Fish, L. A. Gardiner. Charlotte—John J. Richardson, Daron Smith, J. Andrews, C. P. Lock. Coral-J. S. Newell & Co. East Saginaw-John P. Derby.

Flushing—Sweet Bros. & Clark. Gardner—J. B. Brice. Grand Rapids-John Cordes, Joseph erles, A. Wilzinski.

Harvard-Ward Bros. Howard City-Henry Henkel. Hubbardston-M. Cahalen. Kent City-R. McKinnon, M. L. Whit

Maple Rapids—L. S. Aldrich. Millington—Chas. H. Valentine. Morley-Henry Strope Nashville—Powers & Stringham, H. M.

Olivet-F. H. Gage. Rockford-B. A. Fish. Sand Lake-C. O. Cain, Brayman Blanchard.

Shepherd—H. O. Bigelow Sparta-Dole & Haynes, Woodin & Van Stanwood-F. M. Carpenter. Wheeler-Louise (Mrs. A.) Johnson

H. C. Breckenridge. What Worried the Client. Spectator (to defendant)-Well, I gues the jury will find for you. The judge's

charge was certainly very much in your favor. Don't you think so? Defendent (moodily)—Oh, I knew all along that the judge's charge would be all right. It is the lawyer's charge that's on Mr. Tom N. Oddy's arm. "I do be-

SHE SWEETLY SMILED

another toot the engine plunged into the long, black hole. A wild, wicked hope A Peculiar Episode in the Life of a Traveling Man.

as J. Vivian in the Argonaut. The Saturday afternoon train at Point Tiburon was crowded as usual, and peo-ple were streaming through the cars in the ple were streaming through the cars in the place were streaming through the place among the first to scamper off the boat. clamber into the nearest coach, and preempt the best middle seat on the shady eyes were gleaming; but so, too, he could side of the ear. Then, after the miserable fashion of his kind, he proceeded to the way, and was very sure that in the cover the entire seat with himself, his upper half of that oval, just where it was vercoat, his cane and his valise.

This exercise of selfishness accomplished, he drew an evening paper from persistently in his direction. There was is pocket and pretended to be absorbed in the base ball reports. As he read, nowever, he could not help being conupon the sheet. Other shadows went forward and backward like jostling silhouettes, but this one stayed. Glancing out of the corner of his right eye, he saw a small, black-gloved hand resting upon the top of the seat, just where his overcoat lay, and then, curiosity leading him further afield, he glanced still more, tunnel, and then"him further afield, he glanced still more, and found that the hand belonged to one of the most charming women it had ever been his undeserved good fortune to see. dark," he replied, with Machiavellian

Her face was rather pale, almost sal-ow, indeed, but lit up by a pair of great olack eyes that were as luminous as a child's and as gentle as a doe's. lose was short, straight, but rather too stout; the mouth was full and red, with a provoking little droop to the lower ilp. and the chin was round and slightly double. The evebrows were heavy and the hair was black, with a coppery tint at the edges. The dress was black, relieved by three great damask roses at the osom, and was so draped as to show, with some degree of accuracy, a lithe but well rounded figure.

It may be repeated that little Mr. Tom N. Oddy felt that he had never before sively at her folded hands. seen so bewitching a creature, and when she looked at him in a pleading, timorous way and asked in a low voice if "this seat was engaged," he swept his things out of the way with a single movement and declared himself delighted to be able to say that it was not. She thanked ine it?" him with a little, faltering smile and sat down.

She was unprovided with current literature, and so little Mr. Tom N. Oddy, brass thimble thing at the end of the as the first advance toward making himself agreeable, offered her part of his paper. At this she stiffened somewhat, prettily declined the offer, saying edly, "what in the world do I want with As she said so she turned those beautiful a blow pipe?"

"Oh, nothing, I suppose," she orbs of hers upon the young man, and, swered, with another flash of smile, Andover. just to show that he knew what was proper under the circumstances, he re- one had such a blow pipe, it would just plied that no book or paper that had yet been written was worth spoiling those that a little, well-directed puff would eyes over. She threw up the lids a little more at this, then smiled again and wiser. lifted her shoulders in something very near a shrug.

Little Mr. Tom N. Oddy observed out the sharp sword blade and slashed off this—he was a very observing young man—and hazarded the remark that she

As he did was a foreigner. "No," she replied, "I was born in Cal-

ifornia. "Ah, indeed!" said he, with fine spirit, 'so was I-so that we are a native son and daughter of the golden west, and,

therefore, related.' "That's quite ingenious," she re-marked; "are you a lawyer?" "No," he answered, getting rather red

in the face. "I'm connected with Messrs. ock, Tie & Co." "I have a-a friend who deals there," said she sweetly; "are you one of the partners:

about the ears; "I have charge of the suspender department."
"Oh, that must be very nice," said

"No" he renlied feeling very warm

she; "such a pleasant, clean business, isn't it ?"

"Yes," he replied, but without any

very great enthusiasm, for this was a subject on which he did not particularly care to converse. He did not mind it when he was with the "fellows" who earned their living in the same "state of terest; but we say to you, with all can-life." but at present, when he was deeply possessed of the necessity of making an possessed of the necessity of making an impression on this beautiful creature, he felt that the topic was one that ought to be changed as speedily as possible. So be changed as speedily as possible. So, grasping his cane in such a way as to bring a flashing ring within the range of those lovely eyes, he asked their owner "To Santa Rosa," she said; "and

"Oh, I'm going on back of Cloverdale for a little roughing it," he said, with delightful airiness, although he forgot to add that the scene of the roughing was

his mother's ranch. "Does it hurt you-to rough it?" she asked, with such gentle interest that he thought he had never met with anything quite so tender and unsophisticated.

"Bless you, no," he cried; "why, it's the pleasantest kind of a life. Fresh air, fresh milk, and an occasional bear-" "Bears!" she cried. "But surely those nasty, hugging things must be dangerous ?

"Of course they are," said he, iantly, "but I go well prepared. I have a revolver in my valise, and this cane is a sword cane.' "Is it, really, now?" she asked, with

"How does it work? ready interest. perhaps it is not right to display it "I don't know but what you're right." assented little Mr. Tom N. Oddy, "es-

pecially as that fellow across the way has done nothing but stare at us ever since the train started. I must say he's exceedingly impertinent to go looking at people he don't know." "Ah, but that's not all," said she would you believe it, that man has followed me ever since I left my house, got on the same boat, and now he is on the

same train. Oh, if I only— But there, don't let's notice him. Tell me about your bear hunts, and how you would use your knife if you saw a bear going to Little Mr. Tom N. Oddy was trying hard to remember the most exciting bear adventure he had ever read of, when the

engine gave a shrill toot. "I do believe we are going through a tunnel."

Dry Goods.

There was no doubt about it, and with

leaped up in little Mr. Tom N. Oddy's

little mind, but it only lived a moment, for there, directly over the next seat, was hung a lighted lamp. It only burned dimly, and the light it gave out in the blackness of the tunnel was very faint,

see the pale outline of her face and two lustrous spots, which showed where her

cut by the dark line of the hat brim, there

were two other eyes which were fixed

the tunnel, but when they were clear of

"Why? Does it smoke?" she asked,

'No," he said; "but if it had not been

"Don't you think you are bold enough

in the light?" she asked, with captivat-

There was a short silence, during which

mond ring into better view, and at

more between this and San Rafael.'

"Stick hollow?" he repeated.

She sat quietly again, looking per

As he did so, there came another warn

smothered cry from his side.

tivating companion.

cried.

on the floor or on the rest bar.

of the road, is it not?

with gentle solicitude in both her look

"Confound that lamp!"

"Then, what?"

ing archness.

UNBLEACHED COTTONS 7½ Integrity XX. 6½ King, E F.... wick L..... ckstone O, 32. BLEACHED COTTONS

it and in the light once more, little Mr. Tom N. Oddy gave vent to his feelings Edwards. . 7½ Dwight Anchor UNBLEACHED CANTON FLANNEL Middlesex AT.

7½ Middlesex AA. little Mr. Tom N. Oddy brought his diatempted to find out whether her feet were "That is the only tunnel on this part Little Mr. Tom N. Oddy gave a start. "No, indeed," he said: "there are three Reppfurn Na Pacific fancy...... long cloth B. century cloth 7

"Is your sword stick hollow?" she asked, with curious interest, considering the apparent irrelevancy of the question. it's a Chinese bamboo-that is, with the " oil blue... 6½
" green 6½
Cocheco fancy... 6
" madders... 6
Eddystone fancy... 6
Hamilton fancy... 6½
" staple... 6
Manchester fancy... 6
" new era... 6½
Merrimack D fancy... 6½
Merrimack D fancy... 6½
indigo blue.... joints bored out. Do you wish to exam-"No," she answered, with a smile like a sunbeam; "only I was thinking that if the ferrule, or whatever you call that TICKINGS. 13½ Pearl River.

stick, were cut off and the sword removed it would make a splendid blow pipe."
"Well, well," he stammered, confus-131/2 Everett "only I was thinking, also, that if any GINGHAMS. about reach from here to that lamp, and CARPET WARP. blow it out without any one being the

GRAIN BAGS. Oddy, and with two motions he whipped THREADS. .45 Barbour's. .45 Marshall's ing toot from the engine and a little "Why, here's another tunnel," she KNITTING COTTON White.

Then, in the gathering darkness, little Mr. Tom N. Oddy cunningly laid the bamboo tube along the side of the car until the further end was just under the CAMBRICS. 4¾ Kid Glove... 4¾ Newmarket. lamp glass, set his mouth to the near end, gave a sharp puff, and, presto! the car RED FLANNEL. was in what is sometimes known as Egyptian darkness. There was a chorus of cries and smacking sounds from all over the car, as the light went out, but little Mr. Tom N. Oddy minded none of MIXED FLANNEL these, but turned in a tremble of excite-Red & Blue, plaid .. 40 | Grey S R W ment to snatch his reward from his cap-

As he flung out his arms to make a prisoner of the dainty beauty at his side. they were seized by two hands of iron. and then Mr. Tom N. Oddy felt himself irresistably drawn down and doubled up over two undoubtedly male knees. Then one of those iron hands was swiftly drawn away, and before little Mr. Tom N. Oddy knew what was happening, he was treated to a castigation of that basic order drawn down, and planted with a jerk in his corner. Before he had recovered his breath, the train was rushing into day

the stalwart young man of the opposite "How-dare"-little Mr. Tom N. Oddy began, with a fierce pant, when the young man turned slowly on him and said, in a ponderous bass voice, "Please accept my thanks for your kind attentions to my

wife.' "Your wife!" gasped little Mr. Tom N. Oddy, and, glancing wildly across the aisle, he saw the lovely creature sitting demurely in the young man's seat. murely only for a moment, however, for every indication that this is but the beginthen a merry, wicked light sprang into ning of a very rapid advance all along those ravishing eyes, and-The lady smiled.

VISITING BUYERS. S H Ballard, Sparta E L Boynton, Griswold Geo A Sage, Rockford Eli Runnels, Corning Geo Robson, Muir Riley Reed, Mulliken

Prices Current

6 Naumkeag satteen.. 74 6½ Rockport..... 65 Merrim'ck shirtings.

Backus . . Spofford . Am. Ball

G. D .... Musket .

CHALK.
White Crayons, per gross...
COPPER.
Planished, 14 oz cut to size...
14x52, 14x56, 14x60.
Cold Rolled, 14x56 and 14x60.
Cold Rolled, 14x48......
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Paper and straight Shank... Morse's Taper Shank....

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Clark's, small, \$18; large, \$26....
Ives', 1, \$18; 2, \$24; 3, \$30.....

Stanley Rule and Level Co.'s.

Gate, Clark's, 1, 2, 3 .....

KNOBS—New List.
Door, mineral, jap. trimmings ....
Door, porcelain, jap. trimmings ....
Door, porcelain, plated trimmings
Door, porcelvin, trimmings .....

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Advance above 12d nails.

50d to 60d.... 10d.... 8d and 9d.... 6d and 7d.... 4d and 5d....

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" P. S. & W. Mfg. Co.'s Malleables

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Morse's Bit Stocks.

Com. 4 piece, 6 in...

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CHALK.

DRILLS.

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HAMMERS.

...181/2 Peerless, colored ...21 "Oh, you angel," said little Mr. Tom N.

> White. Colored ...33

DUCKS. 9½ Greenwood, 8 oz... 1 West Point, 8 oz...

WADDINGS 20 | Per bale, 40 doz . . . . \$7 25 Red Cross... Best ...... CORSETS.

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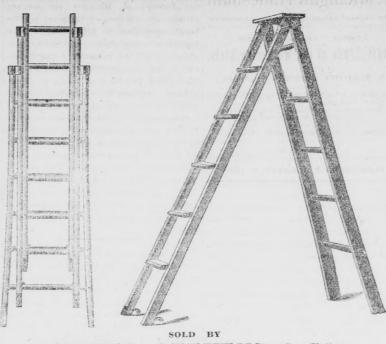
lli, doz......85 twist, doz..42 50 yd, doz..42 | Corticelli knitting, per ½oz ball.....30 light once more, and there, sitting quietly at his side and reading his paper, was HARDWARE. The Hardware Market. Everything in the hardware line is firm

> and advancing, in sympathy with the advance in the price of pig iron and steel billets. Jobbers have advanced bar iron to \$1.90 rates, steel nails to \$2.20 rates and wire nails to \$2.55 rates. There is the line, as prices are all subject to change without notice. There is no change in the glass market. Manilla and

> > sisal rope are firm. Prices Current.

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THE RICKARD LADDER.



FOSTER, STEVENS & CO.,

GRAND RAPIDS, MICH. COMMON BARREL. . 40 % inch. 50&10 % " net 1½ and 1¾ inch.
is. 2 and 2¼ "
0& 2½ and 2¾ "
3 inch... Ohio Tool Co.'s, fancy..... Sciota Bench.... Sandusky Tool Co.'s, fancy. Bench, first quality.... dis. 50&02 Common, polished. RIVETS dis Copper Rivets and Burs 'A'' Wood's patent planished, Nos. 24 to 27
'B'' Wood's patent planished, Nos. 25 to 27...
Broken packs 14. Fer pound extra. Sisal, ½ inch and larger ... dis. .12@121/2 dis. 10 All sheets No. 18 and lighter, over 30 inches wide not less than 2-10 extra List acct. 19, '86. Silver Lake, White A Discount, 10 SASH WEIGHTS. ...dis. 20&10&10 ....dis. 40&10 dis. Solid Eyes..... SAUSAGE SUUFFERS OR FILLERS 

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 Miles "Challenge"... per doz. 820, dis. 506/50&05

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 \$21; dis. 506/50&5

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 Enterprise Mfg. Co... dis. 20&10@30

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 FILES-New List. Hand
Silver Steel Dia. X Cuts, per foot,
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s, per foot. Hand . GALVANIZED IRON. Nos. 16 to 20; 22 and 24; 25 and TRAPS. Steel, Game. neida Community, Newhouse's ...... neida Community, Hawley & Norton's .dis.60&1 crew Hook and Strap, to 12 in. 41/4

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..\$16.00, dis. 60 ..\$15.00, dis. 60 .50, dis. 20&10

dis.

dis. Duty: Sheet, 21/2c per pound. nds Old Lead, 2c per

dis.

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The prices of the many other of solder in the market indicated by privary according to composition.

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Retail Trade of the Wolverine State.

E. A. STOWE & BRO., Proprietors. Subscription Price, One Dollar per year, payable strictly in advance. Advertising Rates made known on application. Publication Office, 100 Louis St.

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E. A. STOWE, Editor.

WEDNESDAY, OCTOBER 9, 1889.

### A POOR POLICY.

Nothing which has appeared in THE TRADESMAN'S columns for some time will be read with more interest, or be accorded more thoughtful consideration, than the discussion of the bonus ques tion, through the presentation of the opinions of representative business men of the State. Generally speaking, the opinions are in keeping with the frequently expressed views of The Trades-MAN, whose stand on this subject finds an exact counterpart in the expression of banker of Manistee:

If, in your first question, you mean a bonus given by the public, that is, through taxation, I should say such means to secure manufacturing enterprises are utterly unjustifiable. I should consider any attempt, by any legislative that manner, financial tyranny as well as militating against the organic law of

The courts have held, time and again, that the voting of the people's money to encourage the location of manufacturing enterprises or railroad facilities is wholly unconstitutional, as such a system of subsidies takes money from the bank account of the corporation-a species of robbery not countenanced by the laws of this State.

In the opinion of THE TRADESMAN, the best methods of securing new enterprises are either (1) to pass the hat in man fashion among those directly interested in the proposed undertaking, or (2) take stock or an interest in the enterprise, become part and parcel of the institution, giving it the benefit of such advice and influence as will tend to render the investment a profitable one for both the investor and the town in which he lives. Either method is preferable to the one now so commonly resorted tothe voting of subsidies which must be raised by taxation.

THE TRADESMAN wishes it understood that its columns are not closed to further discussions under this head, if any one feels disposed to continue the argument on either side.

NECESSITY FOR GOOD ROADS. If the annual cost of building and repairing even such fences as are worse than useless, under an intelligent and economical system of farm management, could be judiciously applied for a few years to the improvement of our public highways, a vast amount of good would be done, and the investment would be a paying instead of a losing one. But farmers carelessly let the big waste go on and grumble about the road tax.

Good roads are a necessity. They are worth all they cost; they soon pay for themselves. It is said that the greater part of the people of this country do not fully realize the value of good roads, because they never saw a real good one. the Atlantic has been more or less dis-the Atlantic has been more or less dis-unrivalled for smithing purposes. However that may be, it is probable that few of them know that, according to the most careful estimates, it costs more to developed, for its liquidation is by far most careful estimates, it costs more to get the average bushel of grain to the railway station than from the station to the seaboard. Within recent years, railroad transportation of farm products has road transportation of farm products has about 46,000 bales in excess of last year. been cheapened greatly, but transportation over public roads very little. It is high time to cheapen the latter. This can be done, and must be done mainly by making the roads better. Producers pay the transportation charges, and they should be the ones most deeply interested in making the roads better.

The subject is being agitated, there is a good deal of interest in it, and improvements are going on, slowly, it is true. In this condition of the public mind, everything of value on the subject is timely to the persistent efforts of bear operators to force prices downward. With the aid of a close money market and the narrow and prothing of value on the subject is timely fessional character of the trading, they and acceptable.

The little pamphlet, entitled "Improvement of Highways," recently published for free distribution by the League of rapid reaction whenever the pressure was American Wheelmen, is capable of doing very effective missionary work in this very little uneasiness outside of speculine. It contains a series of practical articles on the making and care of good ticles on the making and care of good a million, and with the aid of manipularoads, and also a specimen road bill for tion rates for call loans have fluctuated the consideration of legislators. Anyone from 6 to 30 per cent., but the offerings interested in good roads may obtain a have increased as rates have advanced. Money is firmer abroad and hence there copy of this pamphlet by sending a stamp is very little chance of gold imports for return postage to the secretary of the the present. The Treasury last week league, Abbot Bassett, 12 Pearl street paid out more money than was taken in, Boston, Mass. Boston, Mass.

### A HUMILIATING SPECTACLE.

The third chapter in the History of the Patrons of Industry, now appearing in anthracite coal, and trade presents a the columns of this journal, presents more hopeful aspect. those farmers of Michigan who were humiliating attitude. As already shown is so destructive to glassware.

The Michigan Tradesman by The Tradesman, the originators of the Patrons of Industry are neither farmers nor the sons of farmers, yet the rural gentlemen in attendance at the gathering above referred to were so completely under the dictation of the Vertican-Krause-Wadsworth combination that they dared take no step, however insignificant, without first securing the approval of the so-called "grand officers!"

How long the deluded followers of the P. of I. will be content to be led around by the nose by such a worthless gang as the Port Huron schemers, aided by such shining lights as Organizers Waterhouse Payne and Wolfe, remains to be seen. They will certainly have a very poor opinion of themselves when they realize the kind of company they have been

The buyer often finds that his purchase does not "come up to the brag." His new machine does not work quite as well as he was led to believe it would, the cow he buys seems unable to make as much butter for him as she did for he former owner, and the Patrons of Indus try, find, too late, that they are the vic-Hon. T. J. Ramsdell, the public spirited tims of designing mercenaries. Many fail to realize their expectations, but few take it as good naturedly as Gen. Alger who says: "My experience has been that my horses have been faster in the stable than on the road. I purchased one that was reported by the man who body, to take the property of the individ-ual for the benefit of any corporation in I kept my coat buttoned up he would sold him to me to be so fast that unless undress me in a minute. He never went difficulty with my horses has always been that the watch is too fast for them."

It is a common occurrence for a sneak thief to cry "Stop, thief " in order to divert attention from himself, while pocket of the individual to augment the picking a pocket. In the same manner, and for the same reason, the officers of the Patrons of Industry advise the farmers to beware of Bohemian oat, lightning rod, hedge fence, patent right and grain seed swindlers. This naturally recalls the old adage relative to the pot calling the kettle black.

The Condition of Trade. from the New York Shipping List. The controlling features of the business situation have undergone but little change since the close of last week, the

distributive movement of trade having been satisfactorily maintained, while clearing house statistics and the traffic tonnage and earnings of railroads are still in excess of last year. There has been an improved demand for dry goods. The iron market in this city has been quiet, but Western cities report continued activity, with the scarcity of steel billets and slabs a conspicuous feature. General groceries have been in fair request, but the staple articles of sugar and coffee have continued to move off rather slowly. The fresh business in metals has been of moderate proportions, and there has been a good demand for wool, with values ruling steady. The most significant feature of the business in progress is the confident feeling by which it is characterized, as well as the evidences of its healty condition. The demand for almost all kinds of merchandise is based upon the requirements of legitimate consumption and with but few exceptions goods are selling at prices that are remunerative to dealers and manufacturers, while the outlook for continued prosperity during the remaining months of the year has seldom been more encouraging. The most prominent feature in the produce markets has been the speculative corner that has been created in the Liverpool turbed and business interrupted, but the the most hazardous part of the operation. So far as this country is concerned, the

The wheat market is not as bullish as last week and a portion of the advance has been lost, the experience of the past ten days indicating that the foreign demand is checked by higher prices, which is no new lesson for speculators in grain. Corn has ruled easy and shipments continue large, low prices stimulating the demand and the prospect of a large crop preventing a bull movement. The stock market continues to reflect an unsettled feeling have attacked every weak point, but with poor success, a strong undertone even in the presence of monetary disturbance

those farmers of Michigan who were represented at the so-called "state convention" at Port Huron in a decidedly decidedly board, where the pitching of the vessel

probably at or near its height, and the strain of an active season has therefore

reached its maximum. There has been

some improvement in the demand for

## AWNINGS



Chas. A. Coye,

### Grand Rapids Fire Insurance Co.

Cash Capital, \$200,000.

HISTORY-Commenced Business Novem-

Year.	Assets Dec. 31st.	Total Income.	Total Expend's	Surplus
1882	<b>\$100,359</b>	\$ 2,578	\$ 2,675	
1883	109,793	25,276	16,505	
1884	115,670	40,933	35,142	
1885	126,257	51,054	41.168	
1886	239,501	57,759	45,660	\$ 5,378
1887	275,595	102,181	66,558	20,695
1888	300,227	123,240	99,249	35,983

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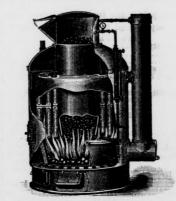
All smithing coals sold by us we guarantee to be mined from the BIG VEIN the whole cotton trade on both sides of or Cumberland Blossburg, and stands

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## Lemon & Peters,

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We began handling Syrups and Molasses on Feb. 11, 1889, since which time we

### Nineteen Carloads

Of these goods. Our goods are right and our prices are low, and merchants will consult their best interests by comparing samples and prices before placing their orders for fall stocks.

## Telfer Spice Company.



GEO. H. REEDER, Lycoming Rubbers Medium Price Shoes. Grand Rapids, Mich.

## No Chemicals.



Is absolutely pure

and it is soluble.

To increase the solubility of the powdered cocoa, various expedients are employed, most of them being based upon the action of some alkali, potash, soda or even ammonia. Cocoa which has been prepared by one of these chemical processes can usually be recognized at once

W. Baker & Co.'s Breakfast Cocoa is manufactured from the first stage to the last by perfect mechanical processes, no chemical being used in its preparation. By one of the most ingenious of these mechanical processes the greatest degree of fineness is secured without the sacrifice of the attractive and beautiful red color which is characteristic of an absolutely pure and natural cocoa.

by the distinct alkaline reaction of the infusion in water.

W. Baker & Co., Dorchester, Mass.

# GROCERS. HEAVENRICH

Wholesale Clothiers MANUFACTURERS OF

Perfect-Fitting Tailor-Made Clothing AT LOWEST PRICES

138-140 Jefferson Ave., 34-36 Woodbridge St., Detroit. MAIL ORDERS sent in care L. W. ATKINS will receive PROMPT ATTENTION.

THE-

# TAYLOR SPICE

Chicago.

Is a Combination of

The Finest Ingredients for use in Seasoning Meats, Poultry, Game and Fish.

SOLD BY ALL GROCERS.

## THE FIRST FARCE.

The State Convention of the Patrons of Industry.

CHAPTER III.

As has been already shown in the pre vious chapters of the History of the Patrons of Industry, the constitution and ritual of the order were prepared in the house of F. H. Krause, at Port Huron, having been unanimously "adopted" by Krause, Vertican and Wadsworth. One paragraph of the constitution so prepared read as follows:

The state convention shall meet or the third Wednesday in April, 1890, and on the same date every four years thereafter. The national convention shall meet on the first Wednesday in May. 1892, and every four years thereafter on the same date.

By placing the date of the "state" and "national" conventions so far in the future, the wily originators of the movement assumed that they would be able to squeeze the lemon dry before they would be compelled to render an accounting to their constituents; but they reckoned wrongly, as the farmers who composed the membership of the order suspected that the trio were enjoying rather too many emoluments and perquisites, and so long ago as last fall began clamoring for a "state" meeting. During the winter months the farmers became thoroughly convinced that the three men were living in clover at the expense of the ruralists, and they brought continual pressure to bear on the Port Huron contingent, finally resulting in a call for a state convention, to be held at Port Huron on April 17, 18 and 19 The trio conceded the demand for the meeting very reluctantly, as they realized that a gathering of farmers would very soon put an end to the fa salaries and other perquisites they had been the recipients of up to that time. The call for the meeting appeared in the April issue of the Patron's Guide, each chartered association in good standing being entitled to one delegate. The opening meeting was called to order by "Grand President" Vertican on the morning of April 17, three sessions being held both that and the succeeding day and one session on the morning of the 19th. In describing the temper of the

detective: "Before the first meeting was called to order, we plainly saw our jig was up. The farmers came to the meeting with blood in their eyes, bent on reducing our salaries to a hard-pan basis or throwing us overboard altogether. It seemed pretty tough that the originators of the order should be compelled to take a back seat, but it was back seat or nothingwe could take that or step out altogether

men composing the gathering, Krause recently remarked to THE TRADESMAN'

The fact of the matter was, the scheme which we hatched with so much care produced so numerous a brood that we could not control them. Instead of be ing looked up to and praised, they ac cused us of being embezzlers, appointed a committee to go through our books and intimated that several instances of crookedness were discovered. It is pretty hard to be disowned by the child you have nurtured since infancy, but that' just the shape we're in now."

At the first meeting of the convention. F. S. Porter, of North Branch, was made chairman, and Lewis Baker, of Lexington, was selected to serve as secretary Committees on credentials, order of business, permanent organization and resolutions were also appointed.

At the second session, "Grand Secre tary" Wadsworth was asked to state how many members the order numbered in this State-a task he was unable to ac- I have just eaten a delicious complish-so an expert was appointed to go through his books and report at the "national" convention. Resolutions were adopted condemning the binder twine trust and approving the bill which subsequently passed the Legislature, providing for an increase in the bounty for the destruction of English sparrows.

The third session was taken up with a wrangle over the question of regresentation in the "national" convention, resulting in the defeat of the report of the Committee on Resolutions, that the "state" convention select the delegates to the subsequent convention.

The fourth session was occupied by the election of two delegates to the "national" convention, when a committee was appointed to confer with the "grand officers"—the mercenary trio— we are making a Middlings for the purpose of ascertaining whether Purifier and Flour Dresser that such delegates would be permitted to will save you their cost at least

The fifth session ordered the Patron's Guide sent to every local member in more work in less space (with the State; decided to make the "state" less power and less waste) association permanent and hold the next than any other machines of convention in Flint the last Wednesday their class. in February of next year. Amendments to the constitution were referred to the "national" association, and the following officers were elected:

President—F. S. Porter, North Branch. Vice-President — A. F. Partridge,

Secretary—Peter Scott, Romeo. Treasurer—J. J. England, Caro. Sentinel—H. A. Daniels, Elva.

The sixth session invited "Grand President" Vertican to "exemplify the secret work" at the following session and appointed county delegates to the "national" convention.

At the last session a special committee on inventory reported that the association had property in fixtures and supplies to the amount of \$198.19. Every one was given a vote of thanks and the farce was

Such, in short, were the proceedings of the first "state" convention of the Patrons of Industry. Much of the proceedings was mere child's play, the entire seven sessions comprising much less effective work than would be accomplished by a convention of business men within the space of a single session.

Next week the inside history of the so-called "national" convention will be

What's the Use?

The daily press is striving hard-But what's the use? That folks their follies may discard, But what's the use? For people still blow out the gas, And trains at crossings try to pass,

So what's the use? The farmers still are signing notes-So what's the use: And buying wild Bohemian oats,

While ladies still chew gum, alas!

So what's the use? For though we warn them day by day, Yet suckers still will dearly pay' For every "snap" that comes their way So what's the use?

A Sure Sale.

Polite Clerk (showing goods)—Here is shoe I would like to call your attention It's the very latest thing out. Mrs. Rounder (absently)—If there's anything out later than my husband I'll take it, if only for a curiosity.

KNUDSON, MERCHANT TAILOR

Gents' Furnishing Goods. Fine stock of Woolen Suitings and Overcomes, which I will make to order cheaper than an 20 West Bridge St., Grand Rapids.

Owl, Grown Prince, White Lily Standard, Rye, Graham.

Bolted Meal, Feed, Etc.

MAIL ORDERS SOLICITED.

NEWAYGO ROLLER MILLS.

Good

Morning!

dish of

Muscatine ROLLED OATS

three times each year.

They are guaranteed to do

Send for descriptive catalogue with testimonials.

Martin's Middlings Purifier Co. GRAND RAPIDS, MICH.

HARDWOOD LUMBER The furniture factories here pay as follows for ry stock, measured merchantable, mill culls

Cherry, Cull
Maple, log-run
Maple, soft, log-run
Maple, Nos, 1 and 2.
Maple, clear, flooring
Maple, white, selected
Red Oak, log-run
Red Oak, Nos, 1 and 2.
Red Oak, ½ sawed, 6 inch as
Red Oak, ½ sawed, 6 regular.
Red Oak, ½ sawed, regular.
Red Oak, No, 1, step plank
Walnut, log run.

F. Raniville,

Rubber Goods and Mill Supplies.

1 to 5 Pearl Street, GRAND RAPIDS,

Dry Goods

Overalls, Pants, Etc. OUR OWN MAKE.

A COMPLETE LINE OF

Fancy Crockery and Fancy Woodenware

OUR OWN IMPORTATION. Inspection Solicited. Chicago and De troit prices guaranteed.

	troit prices guaranteed.
FOR SALE	
Or exchange for stock of general merchandise, a perfect title to 240 acres of clay and clay loam soil, 160 acres of which is in a first class state of cultivation. The land is slightly undulating,	Crockery & Glassware
free from stumps and can all be operated by ma- chinery; is well fenced with board fencing and	LAMP BURNERS.
watered by living stream of spring water, filled with trout, planted about 8 years ago. Comfort- able house, good and commodious barns, auto- matic water works in stock yards and stables.	No, 0 Sun         45           No, 1 "         48           No, 2 "         70           Tubular         75
Thrifty fruit-bearing orchard of moderate size, and well provided with shade trees.	LAMP CHIMNEYS.—Per box.
This farm is situated in the Michigan Fruit Belt and is only 4½ miles from two thriving towns with first-class Lake Michigan harbor and good rall accommodations, is a model farm for a retiring merchant interested in stock or fruit	6 doz. in box. 1 90 No. 0 Sun 2 90 No. 1 " 2 00 No. 2 " 3 00 First quality. 3 00
raising. The present owner is young and acti- vely engaged in business with no time to devote to its management and will dispose of it at a low figure and on easy terms. Enquiring parties will	No. 0 Sun, crimp top
please address No. 474, care Michigan Tradesman.	No. 0 Sun, crimp top. 2 58 No. 1 " 2 80 No. 2 " " 3 80 Pearl top.
FI OUR	No. 1 Sun, wrapped and labeled 37 0 No. 2 " 4 70 No. 2 Hinge, " 4 70 La Bastic.
LOUN	La Basuc. No. 1 Sun, plain bulb, per doz. 125 No. 2 " " 150 No. 1 crimp, per doz. 144 No. 3 " 160
	STONEWARE—AKRON.
Owl, Crown Prince, White Lily,	Butter Crocks, per gal
Standard Rue Graham	Milk Pans, ½ gal., per doz. (glazed 66c) 60 " " 90c) 78

Millinery.

Wholesale Department.

Largest Stock in the City.

Goods Direct from the Manufacturers and Importers. Merchants and Milliners will find our prices this season as low as any house in the trade.

J. C. Kendall & Co., 75 MONROE ST. 8 FOUNTAIN ST.







Boxes, Cans, Pails, Kegs, Half Barrels and Barrels.

Frazer Garriage Grease

To the Pass Book.

Such is the fate of the Pass Book System wherever it comes in contact with the

Yradesman Gredit

Which is now used by over 2,600 Michigan merchants

The Tradesman Coupon is the cheapest and most modern in the market, being sold as follows:

2 Coupons, per hundred.......\$2.50 SUBJECT TO THE FOLLOWING DISCOUNTS ..... 5.00

# E. A. STOWE & BRO., Grand Rapids.

H. Leonard & Sons

Grand Rapids, Mich.

# REDUCED PRICES MASON

Porcelained Top Fruit Jar

Terms Regular: PINTS, Per Gross, - \$ 950 | HALF GALLONS, Gro, \$13.00 QUARTS, Per Gross, 10 00 RUBBERS, for any size.

No Charge for Case or Cartage.

For immediate orders we quote Mason's Fruit Jars at the following Reduced Prices

Jelly Tumblers:

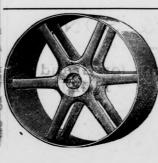
28 Pint, Tin Covers, 18 doz. in bbl., per doz. 28

Stoneware:

.. \$1.80 Jugs, Butters, Churns & Milk Pans, per gal.. \$ 1-Gallon Tomato Jugs and Corks, per doz. 1.40 1/2-Gallon Preserve Jars, Stone Cork, per doz 90 1-Gallon Preserve Jars, Stone Cork, per doz 1.40 Wax for Sealing, 5-lb. Packages, per lb. No Charge for Package. Shipped Loose Without Packing.

# SH. Leonard & Sons.





AND **PULLEYS** A SPECIALTY FIRST-CLASS IN EVERY RESPECT

2 to 43 JOHN ST., CINCINNATI, O.

Peaches!

Peaches!

THEO. B. GOOSSEN, WHOLESALE

Produce and Commission Merchant, Is bound to let you know that he will sell you peaches as low as any one. Write or wire for prices and same will receive prompt attention GRAND RAPIDS, MICH.

EDWIN FALLAS.

Butter, Eggs, Fairfield Cheese, Foreign Fruits, Mince Meat, Nuts, Etc.

Oyster and Mince Meat Business Running Full Blast. Butter and Sweet Potatoes Going Like Hot Cakes. Let your orders come.

Office and Salesroom, No. 9 Ionia St., Grand Rapids, Mich.

Headquarters for C. WILKINSON & SON'S

Fancy Jersey

Sweet Potatoes.

MOSELEY BROS.

Fruits, Seeds, Oysters ? Produce.

All kinds of Field Seeds a Specialty.

If you are in market to buy or sell Clover Seed, Beans or Potatoes, will be

26, 28, 30 and 32 Ottawa St., GRAND RAPIDS

## PEACHES!

I Am Headquarters.

Alfred J. Brown,

16 and 18 North Division Street, Grand Rapids, Mich. NELSON BROS. & CO.,

Wall Paper and Window Shades.

GRAND RAPIDS

A. HIMES.

Lehigh Valley Goal Co.'s

THE ABOVE COMPANY'S COAL IN CAR LOTS ALWAYS ON TRACK READY FOR



TRUNKS AND TRAVELING BAGS. FINE SINGLE HARNESSES A SPECIALTY.
73-Canal St., Grand Rapids.

H. M. BLIVEN, Manager.

63 Pearl St.

DETROIT SOAP CO..

MOTTLED GERMAN, ROYAL BAR, CZAR, MASCOTTE, CAMEO PHŒNIX, AND OTHERS,

For quotations in single box lots, see Price Current. For quotations in larger quantities, address, W. G. HAWKINS, LOCK BOX 173. GRAND RAPIDS.

BLIVEN & ALLYN,

"BIG F" Brand of Oysters.

SHAFTING, HANGERS, MICHIGAN CIGAR

Big Rapids, Mich.

M. C. C.""YumYum"

SEND FOR TRIAL ORDER.

### GROCERIES.

A Glimpse at a Potato Starch Factory An Aroostook county, Me. correspond-

ent writes a Boston paper as follows; Starch factories are so thickly settled throughout Aroostook, and the industry has become so thoroughly a matter of our everyday life, that we seldom think of it as a matter of interest, except in a general way, and pass the cheap, unpainted buildings, with a glance, per-haps, but hardly a thought; but a halfhour of close observation may well be open, may afford much interest and some fruits, and they are going into the busi

much coarser grains and, consequently of less value than other kinds, is more easily separated than any other, the potatoes being over 90 per cent. starch he could. What his keen observation

The machinery for separating it is all

Let us go to the steep platform that have been very slow to act in the matter leads to the front door and we find our-of ascertaining the feeling among the selves on the scales, where the loads are trade in regard to the growth of the and in a room some forty or fifty feet meeting of the Canned Goods Association where the potatoes are dumped into the the situation was discussed, and it was season we often find them ten feet or be held soon to take action.

more deep the whole size of the buildof Trade has the following. We pass through here and down a subject: flight of stairs to the grater room.

The shaft has arms projecting from it stir the potatoes in the water, which is clean, over the side into a kind of hop- have been engaged repeats itself. which is precisely like the round potato and grater we have all seen, only that it is as shoe making the trade has had the same large as a barrel and about four feet experience.

Here we lose sight of them, but passper end of a large wire screen or sieve little higher than the other and it is kept and decisive action, too." shaking endwise so that the pulp grad-ually works down and off at the lower end, but as it passes along it is washed by hundreds of fine streams of water falling on it from above, and this water washes out the starch and carries it through the screen where it falls on a tight floor and runs down into the spout which we see coming from under the lower end of the machine.

The pulp drops from the lower end of used for pig feed and as a fertilizer.

Having gotten so far, we come to the open spout which carries away the starch mixed with a great deal of water. This spout branches a little way from the machine and leads to the settling vats, some four or five in number, and each one as large as a good-sized dining room

Here the starch, being much heavier than the water, settles and forms a deposit some six or eight inches deep and hard enough for a man to walk on, although it is easily broken up with The starch here is quite impure, and in settling has taken with it some dirt and some of the coloring mat-ter of the potatoes, which must be washed out. To do this it is shoveled into the stirrers; smaller vats with upright shafts having a cross piece at the bottom, which, being constantly turned by power thoroughly mixes it with clean water, after which it is again allowed to settle.

As we come along, the water has just been drawn off from the stirring vats and men are hoisting the starch, which is now perfectly white, and looks as it is all right in your store, just on account shoveled up, like densely packed snow, in baskets to the floor above, where it is loaded on barrows or trucks and wheeled over a long bridge to the dry-house.

Following the trucks we enter the dry house on the upper floor, which, all except a few feet around the sides is made slats an inch or more apart, over which the starch is spread. Through this immense register pours the heated mercantile pursuit; yet the opportunities air from four furnaces which are kept roaring hot all the time. The starch, as ambition is not to profit by the labor and it dries here, crumbles up and drops reputation of others, the idea is not altothrough the cracks to another rack or gether agreeable. He desires to start on register below and from that to others, me three or four in number till it reaches a tight platform about three feet from the floor. Below the racks and furnaces are walled in from floor to ceiling, leaving a passage way or corridor six or eight inches wide around the and developed his small capital until it At the ends the furnaces are building. fired and along each side is a trough, ex-tending the whole length, into which the starch is drawn, when dry, with long scrapers. From these it is shoveled into the casks, weighed, marked and ready to

Compulsory Fraud

Georgia Cracker (in Atlanta)-You say it ain't wuth nothin'? Storekeeper-Not five cents. It's con

federate money. Where did you get it? Georgia Cracker—Hank Uplans passed it on me, 'way back in '62. I've had it in a stockin' up-garret ever since, a savin' of it up.

Georgia Cracker-Not easy. Yer see,

PACIFIC INQUIETUDE

Childlike Chinaman Threatening

the California Canning Business. The Pacific coast fruit packers are far from the enjoyment of the quiet contentnt that the eastern packers associate in their minds with the glorious climate of California. They have their troubles just like their eastern brethren, and in addition to ordinary disappointments they sometimes find it difficult to make the railroads give them reasonable rates on their products coming East. But now the greatest of all evils seems to threaten their business. The Chinese have developed a taste for canning ness at a rate that is sufficient to alarm Potato starch, though made up of some of the packers. During the few years that the quiet Chinaman has been engaged as a laborer in the canneries he to say it has its bearing on that part of with several traps in the floor of California was held recently, at which If we come in the busy understood that an open meeting would

of Trade has the following to say on the subject: "When it was first announced ght of stairs to the grater room. You might get there by falling through these days of dynamite it is liable to it was soon noised abroad, and now the scare the workmen and is altogether bet- daily newspapers are discussing the situter to go down the stairs. Here we find ation. Several prominent manufactur- market. Cheese is 1/2c higher and will a man shoveling the tubers into the washer, which is shaped like a long bathtub with a round bottom and has at the top a shaft running lengthwise and re- mysteries of fruit packing. To some extent they justly have been subjected pearance of Jack Frost. The local crop to the public criticism of their course in is almost a total failure, and reports from which reach nearly to the bottom and the past. It is a fact that they have been sides of the tub, and these as it revolves employed about the fruit canneries for years, although they have never been constantly running through the tub, and allowed to handle fruit, at least in the same time gradually force them city canneries. They never should have barrel. around toward the other end, where a large flat arm, at every revolution, throws some of them, now thoroughly all California industries in which Chinese Here they fall against the grater, cigar making they have driven out the In boot and

In clothing manufacturing the Chinese have built up a business at This is revolving rapidly and the potative smelt away before it as fast as a man in the trade. To look for anything else can shovel them in at the other end of but a steady increase in the number of Chinese canneries, if they are allowed to continue in the way in which they ing around the machine we find the pulp have commenced operations, is simply a has dropped from the grater on the up- mementary evasion of a disagreeable If the industry is to be turned situation. some six or seven feet long and made of over to the Chinese, there is no occasion brass wire cloth as fine as that used in milk strainers. This screen is not level, and protected against the threatened inbut the end where the pulp first falls is a road, action must be taken immediately,

Checking Off Goods.

Many merchants are unpacking case preparatory to filling up stocks with fall and winter goods. There are not a few retailers who are careless about this matter, and leave the work to be done by clerks who are not familiar with figures quantities and goods, and who have not bright heads on their shoulders. writer has known of many examples the screen and is thrown away, as it is where considered worthless, though in been performed in a shiftless and neg-Germany and the older countries it is ligent manner, to the loss of the pur-

chaser. Mistakes will occur even with the most careful clerk; then how much more frequent must the mistakes be when the clerk either does not understand his business or is careless. One bill which the writer checked back after a clerk had gone over it had the following errors: Two-thirds of a dozen, when there was only one-third; one dozen, when there was only eleven-twelfths; and one-fourth when there was nothing.

clerk had checked the bill O. K. There are too many merchants who check off goods in too much hurry. They wish to put the goods on sale quickly and they rush through that careful study which is its due.

Some merchants, on the other hand, take time, and when they check off they put the selling price on the goods, and forthwith they can go over the counter without any more delay. If there was more care in checking bills, there would be less claims for "shorts," and some times less crow to eat when, after claim has been made, you find the goods of careless checking.

Ambition in Business.

When a great lawyer was once asked to name the quickest way to success at the bar, he answered: "A partnership

with an old established firm. This is practically true of almost any an independent basis, and be able to say, when he has reached the goal of success: "Whatever of wealth and reputation I ambition is not only laudable, but prachas finally rewarded him with wealth and

Indeed, ambition is a greater friend to youth than is a large capital. Without it, the rich man may be made poor. With

it, the poor man may make himself rich. The desire to gain only a decent living is not ambition. "Ambi "Ambition should be mounting, towering, soaring, ever onward

and upward. The city affords a larger sweep and scope to the aspiring man, and yet it is hardly as good a beginning place as a smaller town. In a village, small capital ockin' up-garret ever since, a savin' of up.

may be used to greater advantage; and comradeship, character and personal popularity affect the sales more directly than in a city. Besides, competition is not so formidable. To stand high in city Hank kinder held back on givin' of it trade, one must have a mastery of the up, an' I hed t' gun him. He never art of advertising, and a good location, besides plenty of money. Of course, few

are blest with all these and other desirable qualifications at first, and Dame qualifications at may. Her dessity must have her way. Her deman is: "Get your Her decree to the young man is start in the country, and after that you

will have time to become an 'established-

for-thirty-five-years firm' in the city.' But wherever you go, or whatever you do, never embark for yourself in a business which you know nothing of. foundation of experience is indispensable. Theory is good in some respects but practical knowledge is a firmer on which to build. air castles, but the formation of the more material structure requires activity.

Wool, Hides and Tallow

Wool does not change much from the held, some holders meet the buyer and Users of plug tobacco are not at a los be in the buyer's favor.

Hides are dull and lower.

Tallow is quiet, with little demand.

The Grocery Market.

Sugars are about 4c lower and ular change. New currants are now in bacco on the market. probably go 1/2c higher before the end of the week. Pickles are likely to be very scarce this week, owing to the early apother markets are by no means assuring. Present quotations are for old stock. New pickles will be worth \$5.75 @ \$6 per

Lake Superior Ore Output

The total shipments for the season since the opening of navigation in April genial occupation. There are, it is said, up to Sept. 30 amount to upwards of 5,000,000 tons, divided as follows: Marquette, 1,915,000; Menominee, 1,275,000; City, several lawyers, two doctors, and a Gogebic, 1,450,000; Vermillion, 685,000. retired clergyman who formerly Total, 5,325,000. Should the present percontinue till the close of navigation, the four ranges would ship upwards of and to those who possess good natural 8,000,000 tons; but as this is not likely, abilities the benefits of a liberal educathe amount of ore mined and shipped tion are unquestionable, no matter wha will be about 7,500,000 tons.

Remarkable Success of a Leader in the Plug Tobacco Line. BORN—Jan. 16, 1889, at the factory of Jas. Butler & Co., St. Louis, a new brand of plus bacco. which has been christened "Someth Good."

"Something Good" began life under very favorable auspices, having had the benefit of good parentage, and the infant was entrusted to the care of competen attendants only. As a result of such painstaking attention, together with the inherent merit of the infant itself, the child of January has developed into the giant of autumn. From a sale of 25,000 pounds in January, the demand has increased to 230,000 pounds in August, and past few weeks. It is a deadlock between General Agent Ford stands ready to wager has kept both eyes open and learned all dealers and manufacturers, with the that the indicator will reach an ever occasional weakening of the dealer to half million pounds per month by the

simple, taking advantage of the fact that the business that will reduce the expensitis insoluble in cold water and much the business that will reduce the expensition for the remarkable success of the fact that the business that will reduce the expensition for the remarkable success of the fact that the business that will reduce the expensition for the remarkable success of the fact that the business that will reduce the expension for the remarkable success of the fact that the business that will reduce the expension for the remarkable success of the fact that the business that will reduce the expension for the remarkable success of the fact that the business that will reduce the expension for the remarkable success of the fact that the business that will reduce the expension for the remarkable success of the fact that the business that will reduce the expension for the remarkable success of the fact that the business that will reduce the expension for the remarkable success of the fact that the business that will reduce the expension for the remarkable success of the fact that the business that will reduce the expension for the remarkable success of the fact that the business that will reduce the expension for the remarkable success of the fact that the business that th "Something Good." While the name wanted at any fancy prices, and predicto the high quality of the stock used, It is certain that tanners only buy as flavor are largely due the unbounded they are obliged to have, and then only popularity of the brand. To the good management involved in placing the brand on the market is due the early dis covery of its superiority by the consumer and to the energy used in pushing further decline is expected before the its sale to all parts of the United States a trap and rolling down a pile of pota-and the other in this city, there was an toes, the way I did the first time, but in inclination to keep the matter quiet; but Canned goods are without partic- one of the leading brands of plug to-

College Graduates as Drummers. It is sometimes asserted that graduate of colleges are not often successful in trade, but this opinion, like many others which are current, seems hardly war-Scores of ranted by actual experience. instances to the contrary might be cited in this and other leading cities. It is a well-known fact that in the ranks of the commercial travelers of the country may be found former representatives of the bar, medicine and of the church, who have found in mercantile life a more conemployed in this capacity by a large wholesale dry goods house in New York ated in a Western city with marked suc cess. The truth is, the commercial trav eler must be a man of great versatility

# Notice of Dissolution.

TO ALL WHOM IT MAY CONCERN:

The firm of Putnam & Brooks, consisting of the undersigned members, has this day been dissolved by mutual consent of all the members. Said firm is succeeded by the Putnam Candy Company, an incorporated company, which will continue the business formerly carried on by said firm, and to whom all bills due said firm must be paid, and all claims against said firm should be presented to said Putnam Candy Company.

Dated September 21, 1889.

BENJ. W. PUTNAM, A. E. BROOKS,

# Announcement

We take pleasure in announcing to our friends and patrons that the

### Putnam Candy Company, Incorporated under the laws of the State of Michigan, succeeds to the

business of PUTNAM & BROOKS, and will continue the Wholesale Manufacturing and Jobbing Business

Formerly carried on by the late firm. We hope, with increased facilities, to retain for the new firm the same generous patronage, confidence and pleasant business relations heretofore enjoyed, and to this end we

pledge renewed and redoubled exertions.

THE PUTNAM CANDY COMPANY.

## Dry Mined Rock Salt. 99 1-2 PER CENT. PURE

We Have secured the sole agency for the Dry Rock Salt mined in the celebrated Retsof mines, in the Genesee Valley, N. Y., which we offer to the trade in 100-pound sacks. The superiority

of this salt over the manufactured or evaporated article will give

it a large sale. as it is the strongest salt in the market. I. M. CLARK & SON.

We are also sole agents for Grand Rapids for the celebrated "TIGER" Package Coffee.

Dealers pay \$1.25@\$1.50 for good fruit-chard. Snows, Kings, Pippins and Wag-now in market, commanding \$2.50 per

Beets—40c per bu.
Butter—The market is firm; dairy has admeed to 16%17c, while creamery is in good emand at 26%35c.
Cabbages—Home grown, fine in quality, com-Cabbages—Home storm and \$1 per crate. Cheese—Makers are holding September stock 10\(\frac{1}{2}\)c, jobbers holding at 11\(\frac{1}{2}\)cline 12c. Cider—10c per gal. Cooperage—Pork barrels, \$1.25; produce barrels

3000

(<u>0</u>)

AXLE GREASE.

English, 2 doz. in case

or Gem..... mon Whisk

BUCKWHEAT.
Kings 100 lb. cases ....
80 lb. cases ....

Dairy, solid packed...

Hotel, 40 lb, boxes,

Paraffine . Wicking .

Creamery, solid packed.

Cove Oysters, 1 lb. stand... 2 lb. "

Lobsters, 1 lb. picnic...... 2 lb. "

Mackerel, in Tomato Sauce

Sardines, domestic 1/48

Frout, 3 lb. brook...

Egg Plums, stand.

berries

Raspberries, extra.

CANNED GOODS—Fruits. Apples, gallons, stand. Blackberries, stand. Cherries, red standard.

CANNED VEGETABLES.

French, extra fine

sh ....toes, Red Coat.. (
Good Enough ...
Ben Har .... stand br... (

CHICORY.

Breakfast Cocoa

Spruce.

Bulk. Red..

Rio, fai

Rubber, 100 lumps.....

good..... prime.... fancy, washed... golden...

Mandheling 26 629
Mocha, genuine 25 627
To ascertain cost of roastcoffee, add ½c. per lb. for roasting and 15 per cent. for shrinkage.

COFFEES-Package.

McLaughlin's XXXX...
Durham.....

Thompson's Honey Bee...

Good Morning...

COFFEE EXTRACT.

Valley City...

Felix...

CRACKERS. Kenosha Butter.....

Strictly pure.

Cotton, 40 ft

Jute

CLOTHES LINES

CREAM TARTAR.

...per doz

Mushrooms, extra fine. Pumpkin, 3 lb. Golden. Succotash, standard...

Kegs ..... Half kegs

sicily.

Medium.

Small, bbl...

Carolina he

1/2 bu

Mixed bird

Queen Anne

ut Loaf ..

...1 10 Canary ... Hemp. ... 1 00 Anise ... Rape ... Mustard ...

Japan

Fancy Mill ...

Arctic Liq, 4-oz

Dried Apples—New evaporated are held at 7½c ad new sundried at 5½c. Eggs—Jobbers pay loc for fresh and hold at 6. Pickled and cold storage stock commands out 196c. bout 19c.
Field Seeds—Clover, mammoth, \$4.75 per bu.;
redium, \$4.50. Timothy, \$1.65 per bu
Honey—In small demand. Clean comb comands 15@16c per lb.
Musk Melons—About out of market.
Onions—Dealers pay 35c for clean stock, holdner at 45c.

Cranberries—Cape Cod are \$1 higher, readily

mions—beaters at 35. eaches—Late Crawfords have entirely disap-ared. Smocks and clings are still in the mar-

er bu.
Pop Corn—4c per lb.
Potatoes—The market is steady. Dealers pay
2c and sell at 35c.
Squash—Hubbard, 2c per lb.
Sweet Potatoes—Fancy Jersey stock commands

Turnips—30c per bu. Water Melons—\$15@\$18 per 100. PROVISIONS.

The Grand Rapids Packing and Provision Co notes as follows: lear, fat back oston clear, short cut...... lear back, short cut.....tandard clear, short cut, best. SMOKED MEATS-Canvassed or Plain.

Hams, average 20 lbs. 12 to 14 lbs LARD-Kettle Rendered.

LARD-Refined. Pails, 4 in a case.

50 lb. Cans warranted 200 lbs... SAUSAGE-Fresh and Smoked.

Tongue Sausage... Frankfort Sausage

TRIPE. In half barrels ... In quarter barrels In kits..... FRESH MEATS

tongues

Swift and Company quote as follows

e, blood or head liver..... Frankfort. OVSTERS and FISH F. J. Dettenthaler quotes as follows

..27 F. J. D.'s

CANDIES, FRUITS and NUTS. The Putnam Candy Co. quotes as follows:

Standard, 25 lb. boxes Twist, 25 Cut Loaf, 25 Royal, 25 lb. pails . 200 lb. bbls. Extra, 25 lb. pails . 200 lb. bbls. French Cream, 25 lb. pails

FANCY-In 5 lb, boxes Lemon Drops Lemon Drops
Sour Drops
Peppermint Drops
Chocolate Drops
...
H. M. Chocolate Drop
Gum Drops
...
Licorice Drops
...
A. B. Licorice Drops
Lozenges, plain...
Imperials

Imperials. Molasses Dar Caramels Hand Made Creams Plain Creams Decorated Creams String Rock Burnt Almonds Wintergreen Berries

Lozenges, plain, in pails...... " printed, in pails " in bbls. Chocolate Drops, in pails.....
" " in bbls..... Moss Drops, in pails in bbls.

FRUITS. fancy, large fancy, large case
Figs, layers, new.
Bags, 50 lb.
Dates, frails, 50 lb.

frails, 50 lb.

frails, 50 lb.

Fard, 10-lb. box.

Persian, 50-lb. box.

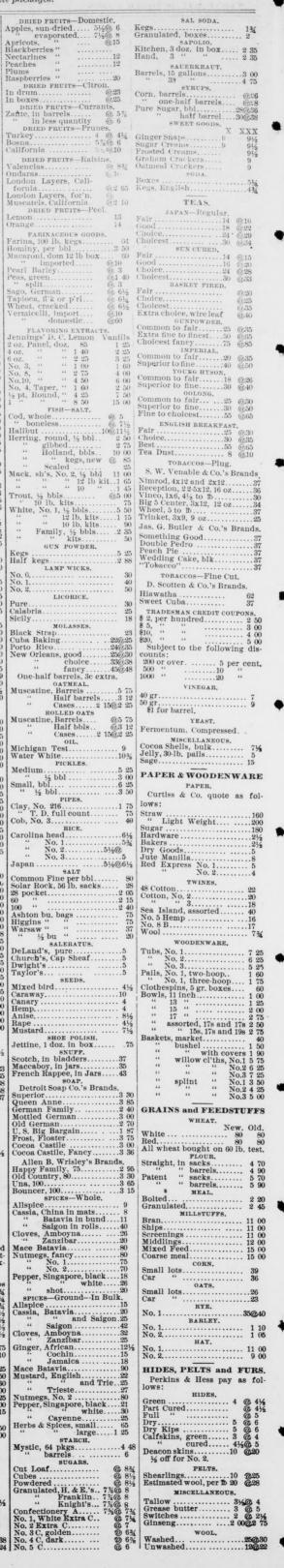
Rananas

NUTS. California

Game Cocks ...

### Wholesale Price Current.

The quotations given below are such as are ordinarily offered cash buyers who pay promptly and buy in full packages.



Michigan State Pharmaceutical Ass'n.

Michigan State Pharmaceutical Ass'n.
President—Frank Inglis, Detroit.
First Vice-President—F. M. Alsdorf, Lansing.
See'd Vice-President—Henry Kephart, Berrien Springs.
Third Vice-President—Jas. Vernor, Detroit.
Secretary—H. J. Brown, Ann Arbor.
Treasurer—Wm Dupont, Detroit.
Executive Committee—C. A. Bugbee, Cheboygan; E. T.
Webb, Jackson; D. E. Prall, East Saginaw; Geo. McDonald, Kalamazoo; J. J. Crowley. Detroit.
Next Meeting—At Saginaw, beginning third Tuesday
of September, 1890.

Grand Rapids Pharmaceutical Society. resident, J. W. Hayward, Secretary, Frank H. Escot Grand Rapids Drug Clerks' Association. President, F. D. Kipp: Secretary, Albert Brower.

Detroit Pharmaceutical Society Muskegon Drug Clerks' Associa sident, C. S. Koon; Secretary, J. W. Hoyt.

### Balsam of Peru as a Germicide.

For the past ten years, says the Pharnaceutische Zeitung, balsam of Peru has been extensively employed in the treatment of psoriasis and similar diseases. Only last year Rosenberg published an account of the excellent results obtained by him with the balsam in the treatment of leucoplasia, and more recently still Landerer has reported the energetic action of the agent injected into tuberculous processes. All these things turned the attention of students of antiseptic medication to balsam of Peru as a germmedication to balsam of Peru as a germicide of probably high potency, and Binz recommended a series of experimental researches as to its true antimental researches as to its true antibaccillary power. This was undertaken by Drs. Brautigam and Nowak, who have just communicated their results to the Centralblatt fuer klinische Medizin, and, considering all of the preceding praise of those at least who had based any hopes upon the results aforementioned. Making the balsam into an emulsion containing from 2 to 10 per cent. of the medicament, and adding one part of the emulsion to ten parts of nutritive gelatin, it was and adding one part of the emulsion to es a spring lamb? Could yo' insinivate ten parts of nutritive gelatin, it was found that the bacilli of anthrax, cholorera, etc., and bacillus subtilis throve on the medium just as well as when it was pure. The speculed antisentic has she could raise the front gate latch with the medium just as well as when it was pure. The so-called antiseptic has absolutely no effect. Testing the pure balsam on the micro-organisms, it was found that twenty-four hours were required for it to produce any effect. Without going into details, we may sum up the conclusions arrived at by the authors in a few words: Balsam of Peru, even pure, is too slow in its action to be of pure, is too slow in its action to be of half-sister to ole Ben Slocum as was pure, is too slow in its action to be of any value as a germicide, and in emulsions of less than 20 per cent. strength it ho's' stealin' 'long in the fall of '84 sions of less than 20 per cent. strength it has absolutely no effect upon septic this same Lem en' me hes traded ho'ses has absolutely no effect upon septic pigh upto eight years on if he don't give cile the results of their experiments upon cultures and culture media, and those reported by Landerer and others, the authors suggest that the balsam may destroy the promising averaged by the company that the suggest that the balsam is a property of the promising averaged by the company that th destroy the ptomaines excreted by the

### Trade-Marking a Language.

From the Druggists' Circular knowledge in that section of the patent office devoted to the registration of trademarks, or the law allows the passage of the trailing of the There is either a sad lack of chemical

and given a fictitious protection, so to say.

A new variation on this plan has just come to our notice. The compounder of a certain quack medicine has seen fit to call his stuff by the name of a well-known though little used alkaloid. If the registry law is as good as many people seem to think it, we do not know what is to prevent the owner of this nostrum from "warning" pharmacists that when they have a prescription ordering "—ine" they must dispense his nostrum, and, if they refuse, to enforce damages.

We do not imagine that the manufacturer in question had any idea of creating the four teams, p'raps?" I had not heard the my outer office, and soon the door swung open, revealing half a dozen men bearing what appeared to be the senseless form of a man, who, after they had deposited him on a sofa, I recognized as my caller of a couple of hours back. One eye was closed; a piece of his left ear hanging; his face barked in patches, and his shirt in ribbons. I instantly set to work to revive him and soon had the misfortune to be born out West—in Chicago, you know."

"Then you see, my daughter had the misfortune to be born out West—in Chicago, you know."

"Then you want 4½ Eddie, I suppose, "the salesgir interrupted.

"The same."

Electric Bell Swindlers.

People who are building houses for themselves or others, and people who are ambitious to provide their homes with the modern improvements, should be on their guard against the electric balls may all be four-story buildin' fallin'?" I said I had not. "Bin a runaway of three or four teams, p'raps?" I had not heard

of the last Legislature, which caused the Railway Association of Michigan to change its rules relative to reduced rates

Braunsquard business en' misleadin' to the state of t for assemblies.

Yours respectfully, JAMES VERNOR, Sec'y.

The Drug Market. Gum opium is steadily advancing. Morphia has advanced 10 cents per ounce.

Quinine is steady. Gambier is higher. Turpentine has advanced. Rape seed is A Financier.

French hospital operating tables are so arranged that the tops may be inclined charged.' when a chloroformed patient shows any until he assumes a nearly perpendicular covered to be the possessor of five living But men who have been taught a useful effect of fully restoring the heart's to compel him to buy each one a sealskin selves by the labor of their hands, very

TALE OF A CORK.

TALE OF A CURK.
A cork debouched on a garden wall,
segrimed with dirt—despised by all;
t sighed aloud at its woeful fate,
While tears it shed at a wanton rate!
This selfsame stopper,
Outpours a tale of woe
That full rehearses
The sad reverses
A cork must undergo.

"My life commenced in champagne sha
I bottled down the juice of grape,
Though if the simple truth be told,
"Twas mixed with cider, hard and old!
For flagrant swillers—
Not versed distillers—
Applied themselves to it;
And so if 'second'
"I was classed and reckoned,
They never eared a bit!

"I met the knife in a back street shop.
Was whittled down to the size for 'pop.'
Was stewed and pickled and bleached with care
And soon passed off as a double-X ware.
And in the throttle
Of a soda bottle
I held down nectar sweet.
Till a bargain-searchin',
Throat-dry urchin
Impelled me to the street.

"Once more picked up, as quick as wink I filled the neck of a 'carmine ink.' And now to-day away I'm thrown, With ne'er a place to call my own." It stopped to sigh—
The tenant's eye
Espie'l the cork, and soon
On fancy twine
Of fishing line
It bobbed all afternoon!

### Expecting Too Much.

"Be you the doctor?"

"Say, doc., they ain't no 'un 'round?

nigh unto eight years, en if he don't git has a mind t', en' I dassent say a word. Now, doc., Lem's in town t'-day, en' when we meet he'll want to trade ho'ses, en' I would like ter git inter condition t' put his whole family inter mournin' ef he don't give me suthen t' boot. Don't y'

the traditional coach-and-four with even greater ease than would commonly be thought possible.

It has been percent more than another that I thought that I thought a percent with the passage of the large of the la It has happened more than once that names given to principles derived from plants, which were clearly "descriptive" and formed according to the regular custom, have been admitted to registration and given a fictitious protection, so to my outer office, and soon the door swung

trade-mark still another portion of the English language.

Unless the registry office revises its knowledge or practice, as the case may be, we may expect to see quinine and be, we may expect to see quinine and the case may be, we may expect to see quinine and the case may be, we may expect to see quinine and the case may be, we may expect to see quinine and the case may be, we may expect to see quinine and the case may be, we may expect to see quinine and the case may be, we may expect to see quinine and the case may be a case of the cas

mence on Wednesday at 9 a. m., at which hour all candidates will please report at Representatives' Hall. The examination for registration for all candidates will occupy two days.

Special railroad rates for this meeting could not be secured, owing to the action of the last legislature, which caused the agin these newspapers tellin's sich gol common folks?" I said I believed there should.

### A Menace to the Churches. Minister-Johnny, is your father

Christian? Johnny-Not since last week, sir. He has bought him a cheap typewriter.

wives. It would be a just punishment trade, and have learned to support them-

BENNIE" STANDS FOR B.

But an Enquirer Had to Buy a Pair of Shoes to Find it Out.

From the New York Times. avenue shoe store a day or two ago.

The man stumbled over a door mat, struck his shin against the sharp edge of a settee in his effort to avoid running over a diminutive mother who was helping fit a large-sized child with a pair of shoes, said something inexcusable not far enough under his breath to escape the ears of the diminutive mother; she said, "Oh, my!" to which the man responded, "Don't mention it, pray," and tipped his hat, hurried along, and finally got within one of the last aisles.

To him a sub-floor walker: "Been adding the liquid to the adeps, etc., on a slab, and scoring it with the edge of the spatula. It is taken up almost immediately, in that way, and saves a lot of time, and also prevents the liquid spurting about. I would advise dispensers to try it, and see what a lot of time and patience a little wrinkle of that kind saves.

The MOST RELIABLE FOOD under the property of the spatula. It is taken up almost immediately, in that way, and saves a lot of time, and also prevents the liquid spurting about. I would advise dispensers to try it, and see what a lot of time and patience a little wrinkle of that kind saves.

The MOST RELIABLE FOOD under the property of the spatula. It is taken up almost immediately, in that way, and saves a lot of time, and also prevents the liquid to the adeps, etc., on a slab, and scoring it with the edge of the spatula. It is taken up almost immediately, in that way, and saves a lot of time, and also prevents the liquid spurting about. I would advise dispensers to try it, and see what a lot of time and patience a little wrinkle of that kind saves.

To him a sub-floor walker: "Been waited on?" "Neow, I hain't," with a dash of sarcasm that passed undiscov-"Miss Terwilliger, wait on this gentleman."

Miss Terwilliger was a pretty little blonde and the sarcasm vanished from the man's tones. She looked up, a long way to the man's eyes and asked:
"What kind of shoes do you wish, sir?" She looked as full of fun as last week was of weather. He said: "I want a pair of girl's school shoes."

What size, please?" "Number four and a half Bennie."
That word "Bennie" acted like an introduction from their best friends on all the salesgirls within earshot. It was fired off with a good lung pressure, and half a dozen who knew what it meant looked up and laughed and cast pleasant glances at the big man.

meant. I heard one of the salesgirls call for a 'Bennie,' and an overpowering curiosity to find out who 'Bennie' was or

"And D?"
"Davie."

"And E ?" "Eddie."

"Bennie, Charlie, Davie, Eddie. And A, does that stand for Andie?"
"No; A stands for itself. You see all

the other letters have the E sound, and in calling through the speaking tube for them we had the same trouble in dis-tinguishing between them that you have over the telephone. So we invented names to distinguish the widths of the shoes that correspond in their first letters with the size letters."

"But why did you give them boys' names? Why didn't you call them Bessie and Clara and Dolly and Emma?"
"Oh, they come quicker when we call them by boys' names." This was delivered as a parting shot, but the mischier. ered as a parting shot, but the mischievous little clerk remembered that she hadn't sold her shoes yet, so she added, "What size do you want, sir?"

"Well, you see, my daughter had the misfortune to be born out West—in Chi-

be on their guard against the electric
bell swindle. Electric bells may all be
Assafœida, (po. 30)...
Benzoinum......
Benzoinum..... We do not imagine that the manufacturer in question had any idea of creating such a "corner." He doubtless took a nice-sounding name that came handy without thinking of the possibilities that would open if he could manage to trade-mark still another portion of the learner of the course. Then doe and he fixed that work in or properly cared for afterwards of the course of the course of the learner of the course of the co

who presumes upon the general ignorbe, we may expect to see quinine and Epsom salts trade-marked some of these days, provided the public remains in ignorance to an extent permitting the belief that such trade-marking is of any value except to the office that gets the fees.

Next Meeting of the State Board of Pharmacy.

A meeting of the Michigan Board of Pharmacy, for the purpose of examining candidates for registration, will be held at Lansing. Wednesday and Thursday, November 5 and 6, 1889.

The examination of both registered with the state of the procession. He has a mach of the head of the procession. He has a smaller the head of the procession. He has a smaller the head of the procession. He has a smaller the head of the procession. He has a smaller the head of the procession. He has a smaller the head of the procession. He has a smaller the head of the procession. He has a smaller the head of the procession. He has a smaller to early the head of the procession. He has a smaller the head of the procession. He has a smaller the head of the procession. He has a smaller the head of the procession. He has a smaller the head of the procession. He has a smaller the head of the procession. He has a smaller the head of the procession. He has a smaller the head of the procession. He has a smaller the otols, a smaller the head of the procession. He has a smaller the head of the procession. He has a smaller the head of the procession. He has a smaller the head of the procession. He has a smaller the head of the procession. He has a smaller the head of the procession. He has a smaller the head of the procession. He has a smaller the head of the procession. He has a smaller the head of the procession. He has a smaller the head of the procession. He has a smaller the head of the procession. He has a smaller the oblem. Hernally the head the head of the procession. He has a smaller the head of the procession the service the head of the procession. He has a smaller the head of the procession th November 5 and 6, 1889.

The examination of both registered pharmacists and assistants will commence on Wednesday at 9 a. m., at which hour all candidates will please report at to tradin' he'ses?'

benefit of it.

"Wall, I dunno," he replied, sadly, tells your nome when you are away, tells your wife all about it, puts in a boor bell and a foot-push under your hand ality a'tween Lem en' me when it comes to tradin' he'ses."

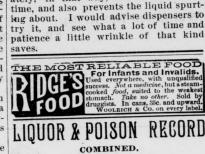
Not That Kind of Men. A recent news item states that of the 1,060 men in the eastern penitentiary of Hedeoma ...... Pennsylvania, only nineteen were bred mechanics. The inference which is too plain to be missed, is that men who are trained to work seldom become criminals. There is a good deal of significance in these figures, and a good deal of truth in the conclusion reached. Work, especially manual labor, is the great preventive against mischief and crime. The old "Dorothy, I think you are dreadfully a nursery couplet, about the employment which Satan furnishes for idle hands, is "But, my dear Rufus, I had them charged."

"But, my have been reared in idleness often turn criminals. Men who have been educated in the learned professions sometimes turn criminals.

"But, my dear Rufus, I had them in idleness often turn criminals. Men who have been educated in the learned professions sometimes turn criminals.

An Ointment Wrinkle. Under this caption, John E. Ryder communicates the following to the Chem-

ist and Druggist: I find that aqueous liquids, such as liq. "I want a pair of girl's shoes," said a plumbi, can be incorporated with adeps, man to the floor walker of a big Sixth ungts., etc., in a marvelously short time, as compared with the ordinary method of "Last aisle on the left, sir, if you using the flat of the spatula, by simply adding the liquid to the adeps, etc., on a



Acknowledged to be the

Best on the Market.

### CINSENC ROOT. We nay the highest price for it. Address

"THE OLD ORIGINAL."

eal's Your Buggy

75 cts.

arriage

RE-PAINT

PECK BROS., Wholesale Druggist GRAND RAPIDS.

DETROIT, MICH.

## E. A. STOWE & BRO., GRAND RAPIDS

-	Wholesale Price Current.  Advanced—Gum Opium, Gum Opium (po.), Morphia, Gambier, Turpentine, Rape Seed.						
-							
-	ACIDUM.		1	Carb. 12@ 15 Chlorate, (po. 18) 16@ 18 Cyanide 50@ 55	Antipyrin	5@1 4	
		8@	10	Chlorate, (po. 18) 16@ 18	Argenti Nitras, ounce Arsenicum	500	
A	Senzoicum, German	80@1	00	Cyanide	Arsenicum	800 4	
E	Boracic		30	Potassa, Bitart, pure. 27@ 29	Bismuth S. N 2 10	0@2 2	
6	torbolicum		45 :	Potessa Ritart com (6 15	Calcium Chlor, 1s, (1/28		
0	Strienm	50@	55	Potass Nitras. opt 8@ 10		0	
			5 12	Potassa, Bitart, com     6     15       Potassa Nitras, opt     86     10       Potassa Nitras     76     9       Prussiate     25@     28       Sulphate po     15@     18	Cantharides Russian,	A1 .	
7	vitrocum		14	Prussiate 25@ 28	Capsici Fructus, af	@1 7	
(	xalicum	130	20	Sulphate po 15@ 18	Capsier Fructus, ar po B po	@ 1	
H	hosphorium un	1001	00	RADIX.	" " Bno	@	
220	Oxalicum Phosphorium dil Salicylicum	13/0	5	A conitum 200 25	Carvophyllus, (po. 28) 2	30	
125	Suiphuricum1	40@1	60	Aconitum	Carmine, No. 40	@3	
1	Portoricum	400	43	Althae	Cera Alba, S. & F 5	000	
1	artarrous			Arum, po		8@	
	AMMONIA.	200	5	Calamus 20@ 50	Coccus	@	
1	Aqua, 16 deg	400	6	Gentiana, (po. 15) 10@ 12	Cassia Fructus	@	
	" · 18 deg	1100	13	Glychrrhiza, (pv. 15) 16@ 18	Cetaceum	@	
15	Carbonas	1200	14	Hydrastis Canaden,	Chloroform 3	3200	
1				Hellehore Als. po 150 20	Chloroform	@1	
1	ANILINE.		OF	Inula, po	Chloral Hyd Crst1 5	50@1	
1	Black	90001	00	Ipecac, po 2 40@2 50	Chondrus 1	1000	
]	Brown	4500	50	Iris plox (po. 20@22) 18@ 20	Cinchonidine, F. & W	100	
1	Red	2 50@3	00	Jalapa, pr 2500 30	Cinchonidine, P. & W 1 German Corks, list, dis. per	100	
1	BlackBrown.RedYellow			Maranta, 48 150 18	cent	0	
				Arum, po	Creta, (bbl. 75)	@	
1	Cubeae (po. 1 60 Juniperus Xanthoxylum	1 85@2	10	" cut @1 75	Creta, (bbl. 75)	@	
1.	Juniperus	9500	30	" cut	" prep	5@ 8@	
1	Xanthoxylum	200	00		" Rubra	@	
1	BALSAMUM.		00		" precip	35@	
1	Copaiba	5500	90	Seperal 600 65	Cudbear	@	
1	Peru	4500	50	Similax, Officinalis, H @ 40 " M @ 20	Cupri Sulph	8@	
1	Terabin, Canada	4500	50	Serpentaria		10@	
1	CopaibaPeruTerabin, Canada			Scillae, (po. 35) 10@ 12 Symplocarpus, Fœti-	Emery, all numbers.	68@ @	
	CORTEX.			dus po	" po	@	
1	Abies, Canadian Cassiae Cinchona Flava		18 11	Valeriana Eng. (po.30) @ 25		400	
١	Cassiae		18	" German 15@ 20	Flake White	12@	
1	Cinchona Flava Euonymus atropurp		30	Zingiber a 1003 10	Galla	10@	
1	Marrice Cerifera, DO		20	Zingiber j 22@ 25		1000	
1	Euonymus atropurp. Myrica Cerifera, po Prunus Virgini Quillaia, grd		12	SEMEN.	Gelatin, Cooper French Glassware flint, 75 & 10	400	
	Quillaia, grd		12 12	Anjeum (no. 20) @ 15	Glassware flint, 75 & 10	per	
1	Sassafras		10	Anisum, (po. 20) @ 15 Apium (graveleons) 10@ 12 Bird, 1s	cent. by box 70 less		
1	Ulmus Po (Ground 12)			Bird, 18 4@ 6	Glue, Brown	9@ 13@	
	EXTRACTUM.			Carui, (po. 18) 80 12 Cardamon 1 00@1 25 Corlandrum 10@ 12	Glycerina	22@	
1	Glycyrrhiza Glabra	24@	25 35	Cardamon 100 12	Grana Paradisi	0	
1	Glycyrrhiza Glabra	33(0)	12		Humulus Hydraag Chlor Mite	25@	
٠.	Haematox, 15 lb. box.	130	14	Cydonium 75@1 00	Hydraag Chlor Mite	@	
9	Glycyrrhiza Glabra po Haematox, 15 lb. box 18 18 18 18 18 FERRUM.	14@	15	Cydonium 75@1 00 Chenopodium 10@ 12 Dipterix Odorate 1 75@1 85	" Cor " Ox Rubrum	@1	
1	14 148	. 16@	17	Foeniculum @ 15		@1	
9	FERRUM.			FOEHICUIUM 60 8	" Ammoniati " Unguentum.	4500	
	- to Proof	a	15	Lini 4 @ 4½	Hydrargyrum	@	
	Carbonate Frecip	. @	3 50	Lini, grd, (bbl. 4 ) 41/4 @ 41/2	Hydrargyrum1 Ichthyobolla, Am1 Indigo	25@1	
,	Citrate Soluble	. @	80	Lobelia 35@ 40	Indigo	75(0)	
	Ferrocyanidum Sol	. @	15	Pharlaris Canarian 31/2 41/2	Iodoform	@4	
1	Solut Chloride	1140	2	Rapa	Lupulin	85@1	
'	Sulphate, com'1	. 1720	7	Sinapis, Albu	Lycopodium	55@	
1	Carbonate Precip Citrate and Quinia Citrate Soluble Ferrocyanidum Sol Solut Chloride Sulphate, com'l			Foeniculum	Macis	80@	
-	FLORA.					0	
-	Arnica	. 14@	16	Frumenti, W., D. Co. 2 00@2 50	drarg Iod Liquor Potass Arsinitis	100	
е	Anthemis	. 300		D. F. R 1 75@2 00	Magnesia, Sulph (bbl		
	Matricaria	. 30@	, 00	Juniperis Co. O. T 1 75@1 75	11/4)	200	
,	FOLIA.			1 75@3 50	Mannia, S. F	45@	
_	Danogma	. 100	12	Saacharum N. E 1 75@2 00	1½)	65@3	
e		. 25@	28	Spt. Vini Galli 1 75@6 50	C. Co	6500	
-	nivelly Alx	35@		Vini Oporto	Moschus Canton	6	
	Salvia officinalis,	8		Vini Alba	Myristica, No. 1 Nux Vomica, (po 20)	60@	
)-	and 1/28	. 100	12	SPONGES.	Nux Vomica, (po 20)	@	
		86	10		Os Sepia	2800	

Florida sheeps' wool carriage......2 Nassau sheeps' wool 90 carriage
50 Velvet extra sheeps'
65 wool carriage
60 carriage
60 carriage
61 Grass sheeps' wool carriage
61 Grass sheeps' wool carriage
62 Carriage
73 Vellow Reef, for slate 1 10 Picis Liq., quarts .... pints .....

TINCTURES. Aconitum Napellis R.

HERBA-In ounce packages. Aloes.... and myrrh. Arnica
Asafœtida
Atrope Belladonna
Benzoin

" Co.
Sanguinaria
Barosma
Contherides

and ½s..... Ura Ursi.....

Myrrh, (po 45). Opii, (pc. 5 00). Shellac

Theobromas

POTASSIUM.

GUMMI. Acacia, 1st picked ...

3d " ... sifted sorts.

Cantharides

Citronella .....
Conium Mac...
Copaiba .....
Cubebae .....
Exechthitos... Juniperi... Lavendula Limonis...

35@ 65 | Great of the color of Veratrum Veride.... 

85 Pliper Nigra, (po. 80).
Pliper Nigra, (po. 22).
Pliper Alba, (po. 55).
Plix Burgun.
Plumbi Acet
Pulvis Ipecac et opii...1
Pyrethrum, boxes H
& P. D. Co., doz. | 50 | Pyrethrum, pv. | Quassiae | Quinia, S. P. & W | S. German | S. German | Saccharum Lactis pv. | Salacin | Sanguis Draconis | Santonine | Santoni Pyrethrum, pv ... Sanguis Draconis... Sapo, Seidlitz Mixture. Snuff, Maccaboy, De Snutr, Maccadoy, De Voes
Snuff, Scotch, De, Voes
Soda Boras, (po. 12).
Soda et Potass Tart.
Soda Carb.
Soda, Bi-Carb.
Soda, Ash.
Soda, Sulphas.
Spts, Ether Co.
"Myrcia Dom.
"Myrcia Imp.
"Vini Rect. bbl.
2 05). 2 05) Less 5c gal., cash ten days.
Strychnia Crystal ... @1 10
Sulphur, Subl ... 234@ 34/
Roll ... 254@ 3
8@ 1 Tamarinds ....... Terebenth Venice. PAINTS.

Red Venetian.
Ochre, yellow Mars.
" " Ber.
Putty, commercial...
" strictly pure...
Vermilion Prime Amer vermilion, English...
Green, Peninsular
Lead, red...
"white
Whiting, white Span
Whiting, Gilders'
White, Paris American
Whiting, Paris Eng.

50@ 55 @2 00 @2 50

OILS.

POLISHINA

The Best Furniture Finish in the Market. Specially adapted for Pianos, Organs and Hard Woods.

Polishina will remove grease and dirt, and will add a lustre which for beauty and durability cannot be excelled.

Polishina directions accompany each bottle.

Polishina is put up in LARGE BOTTLES.

Twenty five Cents.

Polishina market. Try it, and make your old furniture look fresh and new. Polishina is for sale by all Druggists, Furniture Dealers, Grocery and Hard-

BEWARE OF IMITATIONS. FOR SALE WHOLESALE

HAZELTINE & PERKINS DRUG CO. GRAND RAPIDS, MICH.



Liver and **Kidney Troubles** Blood Diseases Constipation

## Female Complaints

Being composed entirely of HERBS, 1 is the only perfectly harmless remedy or the market and is recommended by all who use it.

Retail Druggists will find it to their interest to keep the DIA-MOND TEA, as it fulfills all that is claimed, making it one of the very best selling articles handled. Place your order with our Wholesal

## Diamond Medicine Co.,

DETROIT, - MICH.

Hazeltine & Perkins Drug Co. WHOLESALE AGENTS,

War Glaims a Specialty.

PENSIONS FOR DISABLED SOLDIERS, their widows and children.

INCREASE PENSIONS for those whose disabilities have increased, and for those who have become entitled to a higher rate by a departmental ruling, or by act of Cengress.

VETERAN BOUNTIES to all soldiers who reenlisted on or before April 1, 1864, during the war of the rebellion, having previously served in the army at any time for a period of (or periods aggregating) nine months.

OFFICERS TRAVEL PAY now collectable periods aggregating) nine months.
OFFICERS' TRAVEL PAY now collectable in every instance where a discharge or resignation was based upon a disability incurred in ser-

sistently prosecuted.

Sixteen years experience. My fees and other charges are moderate and in accordance with the law.

ADVICE FREE and CHEERFULLY GIVEN. REFERENCES in every County in Michigan

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Injury by Freezing.

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Choice and Instructive Advertising Cards furnished dealers ordering in cartons. Price, per gross, \$9; in cartons, \$12. Special discounts to the trade. See quotations in this paper for dozen rates. Martell Blacking Co., Sole Manufacturers, Chicago.

## LYNCH'S BEAUTY,

Best \$25 Cigar

D. LYNCH, Sole Owner,

GRAND RAPIDS.

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Importers and Jobbers of

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Chemicals and Druggists' Sundries.

Patent Medicines, Paints, Oils, Varnishes.

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WEATHERLY'S MICHIGAN CATARRH

We have in stock and offer a full line of

Whiskies, Brandies. Cins, Wines, Rums.

We are Sole Agents in Michigan for W.D. & Co., Henderson County, Hand Made Sour Mash Whisky and Druggists' Favorite Rve Whisky.

We sell Liquors for Medicinal Purposes only. We give our Personal Attention to Mail Orders and Guarantee Satisfaction. All orders are Shipped and Invoiced the same day we receive them. Send in a trial order.

Hazeltine & Perkins Drug Go., GRAND RAPIDS, MICH.

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ALL KINDS OF CLAIMS diligently and per

THE LATE IMPROVED

Guaranteed, Quality Guaranteed Against

AVOID CONFUSION Therefore, and note that the genuine has "Jettine" blown in every bottle, or "Late Improved Jettine" printed on the label.

WATCH FOR

on the Market.

MY PRETTY TYPEWRITER. My office of late has seemed brighter, More cheerful by far than it was; It may be the pretty typewriter Who sits near my desk is the cause.

A radiant, dashing young creature; In typewriting circles a belle; Although I'm unable to teach her To punctuate rightly, or spell.

Her mouth like a half-opened rose is, Her hair rivals gold in its hue, Tip-tilted her dear little nose is, Her eyes are a heavenly blue.

I really should feel lost without her; For, while there's no cause for alarm, There's something attractive about her, A thrilling, intangible charm.

Her typewritten letters are fearful; With errors they thickly are strewed; I scold her and she becomes tearful And thinks I am awfully rude.

She breaks into silvery laughter, As soon as forgiven, and I've Rewritten no end of them after She's gone—she leaves promptly at five.

My wife, who is somewhat suspicious, Dropped into my office to-day, And found—well. I thought it judicious To send my ty, ewriter away.

I really shall feel lost without her, For, while I intended no harm, My wife noticed something about her That filled her dear soul with alarm.

THE FOLLY OF LABOR. Living on the Fat of the Land at Others

Expense. the New Orleans Times-Dem

Here in New Orleans ti ere is a woman who seems bent on demonstrating the folly of labor; nor does she waste any of her energies on precepts, but by prac-tical living proves what one can do if he refuses to permit the lack of money to embarrass his proceedings and bring the the landlord of a cottage on Magazine street was approached by a plainly dignified assurances of her propriety and punctuality as a lessee. After a brief The lads were crouched.

The lady who told the story concluded

cottage and wished to make arrangements to have him furnish her with cerbread, crackers, sardines, lobsters and butter, and let the account run up till the end of the week. That afternoon the same genteel girl stopped a milk cart and said the lady of the house desired five cream cheeses and half a gallon of milk left daily.

That night there was no light anywhere on the premises, and though childish voices could be heard with great romping indoors the backyard was lifeless, no window ever frankly opened, and, strangest of all, not a wreath of smoke could be seen issuing from any of the chimneys. A whole week went by, and in all that time there was never a light, a glimpse of any living soul, save the trim servant as she went back and forth. Cooking was an impossibility without either fire or smoke, and vet from daylight till dark it sounded as if a drove of young mules had taken possession of the cottage, such screaming, whistling and general row as went on back door opened very gingerly on a crack. Soon a curly head peeped out, evidently taking observations.

The jolly little face was shortly fol-lowed by the absolutely nude body of a boy of 5 years old. He slipped through, and in a couple of minutes, the advance guard reporting all safe, another and another stark-naked child appeared, till the five boys, ranging from 3 to 11 years of age, came out to frolic in the warm moonlight. The alleged servant sat placidly on the doorstep, thoughtfully regarding the hilarious, rosy-limbed cupids. For a while the spectators were too amazed for speech. But finally, with an ejaculation, one of the party turned and as she did so the remarkable naturalistic picture dissappeared like magic. Skit! Five bare bodies positively flew past the now alarmed maid, who peered anxiously about before the door was

closed and locked. This last disclosure was rather too much for the neighbors. The idiosyncrasies of the new family furnished an unfailing source of interest and nothing went on among the cottagers that keen eyes and ears could not graphically report. Finally a lady discovered that from an upstairs window, by mounting a chair, it was possible to see between the blinds opposite. And such a sight as was revealed—ludicrous and pathetic as well. There they were, five naked boys, scrambling, fighting, sleeping and eating as normally as children wearing clothes. The living room apparently, not a stick of furniture could be seen, neither bed nor board, nothing save a heap of gunny sacks bundled up in one corner. The mantel shelf served for storeroom. Here they ate the stuff gotten from the milk-man and the grocer—sardines, milk, crackers and cheese, none of it requiring the wood and stove that were lacking.

The weeks passed and then the fun began. Negotigations for further supplies from the groceries up and down the street proved futile, and, suspecting some crookedness, the merchants demanded instant settlement for provisions already furnished. But the richest part of it was the training of those children. They would be yelling and fighting like young imps when the door-bell would ring and before a new breath was drawn they would rival death itself in stillness. Like a shot every one of them would

The Michigan Tradesman and bananas. Then the dago was added to her ever-increasing list of daily callers and she had graduated up to her third milkman. It was after a more than ordinarily trying morning, when the frisky, unclothed youngsters had not dared move hand and foot, that during a lull in the storm one of the wagons from a confectionery down town stopped and deposited a five-gallon freezer of ice cream and a great tray of fancy cakes. Too stunned to take in the situation, the neighbors saw the cause of all the uproar ssue calmly forth in the inevitable blue robe, and taking up cream and waiter, relock herself away from annoying at-tention. When grocer, dago and milkman refused assistance, she patronized the ice cream shop. Next morning reezer and waiter were neatly deposited on the front gallery and the cottage re-

lapsed into its gloomy reserve.

Seven weeks had now elapsed, and in that time six people had been well fed on the uncooked fat of the land, and not a single penny spent. The boys, as a peep through the window showed, were plump as young pigs and the mother un-concerned. If the wretched men had not been so boisterous, all might have yet been well. Some friends of the widowed landlady notified her of the pe-culiarities of her new tenants, and she straightway tried to dislodge them. It was unavailing till the month was up, and then, with an officer, she was forced to vacate. At the last minute the mother begged for grace. Her children were naked, she had not one cent for car fare, and some mode of conveyance must be

Time was granted, and in a quarter of an hour a big double carriage, drawn by a pair of spanking gray horses, dashed up to the door, fresh from the livery stable. One at a time the poor little kids were brought forth, wrapped in the ever-useful gunny bagging and wearing, in calling commonly called deadbeating turn, the inevitable white sunbonnet. down to a science. Three months ago boys, they were all bundled into the fine coach, to the infinite disgust of the dressed but highly respectable-looking driver. Madam entered last, gave the woman about 37 years of age, who wished to rent the place. She confessed herself unable to give security, but gave herself unable to give security, but gave ing up from the floor of the vehicle,

to a few weeks' trial, and delivered over was no ordinary woman. Where ninetyto a few weeks' trial, and delivered over the keys.

About ten o'clock the next morning a slender woman in a neat guinea-blue bress and white sunbonnet stepped briskly out of the alley gate and walked off toward the nearest grocery. The corner merchant was civily addressed by this supposed maid-servant, who said her mistress, Mrs. H., had rented the cottage and wished to make arrangements to have him furnish her with certain sort, babies? It is genius of a certain sort, tain articles by the month. The grocer and if she began manipulations at the declined to give such extensive credit at barracks, working slowly and systemand if she began manipulations at the first, but finally consented to send up the rather heavy amounts asked for in sugar, would be grown before the city was thoroughly worked.



THE ALDINE PINE PLACE



Before Buying Grates, get our circular, Sent Free. The Aluine produces Warm Floors, Perfect Ventilation; keeps fire over night, and is cleanly. Burns coal, oke, wood or gas. Can be piped to common chimneys, or set like other grates, and can be run at half the cost of any other. Address ALDINE MFG. CO., Grand Rapids, Mich.

### TIME TABLES.

Grand Rapids & Indiana. In effect Oct. 6, 1889

Traverse City & Mackinaw7:00 a m	7:20 a m
Traverse City Express 9:30 a m	11:30 a m
Traverse City & Mackinaw 3:05 p m	4:10 p m
From Cincinnati 8:45 p m	
GOING SOUTH.	
Cincinnati Express	7:00 a m
Fort Wayne Express11:45 a m	12:45 a m
Cincinnati Express 5:30 p m	6:00 p m
Kalamazoo and Chicago10:40 p m	11:05 p m
Train leaving for Cincinnati at 6 p. m. and from Cincinnati at 7 p. m., runs daily, Su	
cluded. Other trains daily except Sunday.	nuajo III-
Sleeping and Parlor Car Service: North-	-7:20 a. m.
and 4:10 p. m. trains have sleeping and parlo	or cars for
and title p. m. did not be a control to be a c	1

Muskegon, Grand Rapids & Indiana

Detroit, Grand Haven & Milwaukee

1	GOING WEST.	
1	Arrives.	Leaves.
1	+Morning Express	12:25 p m
ı	†Through Mail 4:25 p m	4:30 p m
1	+Grand Rapids Express10:40 p m	
	*Night Express 6:40 a m	7:00 a m
	†Mixed	7:30 a m
	GOING KAST.	
	†Detroit Express	6:50 a m
	†Through Mail	11:40 a m
	†Evening Express 3:40 p m	3:50 p m
	*Night Express	10:55 p m
	†Daily, Sundays excepted. *Daily.	
	Detroit Express has parlor car to Detro	
	direct connections for all points East, arriv	ring in New
	York 10:10 a. m. next day.	
	Grand Rapids express has parlor car	Detroit to
	Grand Rapids. Night express has Wagne	er sleeping
	car between Grand Rapids and Detroit.	
	Through tickets and sleeping car berths	
	D., G. H. & M.R'y offices, 23 Monroe St., and a	
	JAS. CAMPBELL, City Passeng	er Agent.
	JNO. W. LOUD, Traffic Manager, Detroit.	

Toledo, Ann Arbor & Northern. drop at the sound of the gong, no matter how fast or wild their revelry; let knuckles thunder on the back gate and one could hear the crickets in the grass, so deep quiet reigned about the place.

For nearly two weeks longer the family lived on peaches, pears, watermelons

Tordedo, Ann Arbor & North Michigan Railthe Toledo, Ann Arbo Ionia Pants & Overall Co.

MANUFACTURERS OF

E. D. Voorhees, Manager.

Pants, Overalls, Goats, Jackets, Shirts, Etc.

Warranted Not to Rip.

STANLY&SCHROEDER

LEADING

Gents' Furnishers

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ABSOLUTELY

PURE.

GENERAL HOUSEHOLD

For Sale by all Grocers.

ASK FOR IT.

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FOURTH NATIONAL BANK

Grand Rapids, Mich.

CAPITAL, - - - \$300,000.

Transacts a general banking business.

take a Specialty of Collections. Accounts of Country Merchants Solicited.

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Every garment bearing the above ticket is WARRANTED NOT TO RIP, and, if not as re-presented, you are requested to return it to the Merchant of whom it was purchased and receive

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Manufacturers, Detroit, Wich.

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Siz 30-30

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LAUNDRY.

THE BATH

Fit Guaranteed.

Workmanship Perfect.

Mr. Voorhees' long experience in the manufacture of these goods enables him to turn out a line especially adapted to the Michigan trade. Samples and prices



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sole.

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Grand Rapids, Mich.

Job Printing!

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the State where you cannot get satisfactory work, write us for estimates. Samples and prices sent on applica-

We carry a complete line of stationery, papers—in fact all kinds of printers' stock. Send sample what you want.

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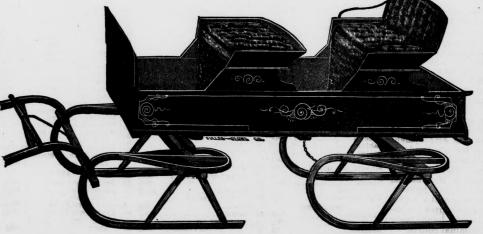
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Mail Orders Receive Prompt Attention. See Quotations in Another Column CONSIGNMENTS OF ALL KINDS OF WILD GAME SOLICITED

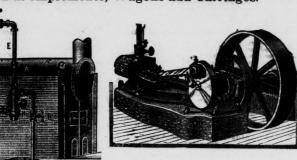
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Manufacturers of Delivery Wagons of all descriptions. Also manufacturers full line of Delivery and Road Sleighs. Write for illustrated catalogue and price list.

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Engines, Boilers and Mill Machinery, Farm Machinery, Agricultural Implements, Wagons and Carriages.



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IMPERIAL BLACK.

HAMILTON'S, MERRIMAC. COCHECO. ST. LEDGER. FRANKLIN. BERLIN SOLIDS,

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BOSTON RUBBER SHOE CO.

carry a full line in stock and guarantee terms and prices as good as any house selling the line. Correspondence solicited. 12, 14 AND 16 PEARL ST., GRAND RAPIDS, MICH.

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With a steady increase in demand.

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ARE ALWAYS RELIABLE AND UNIFORM IN QUALITY AND PRICE, BEING MADE EXCLUSIVELY FROM THE FINEST FRUIT THAT GROW CANNOT BE OTHERWISE THAN THE FINEST FLAVORS PRODUCED.

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SEE QUOTATIONS THIS PAPER. *WHO URGES YOU* 

THE PUBLIC!

By splendid and expensive advertising the manufacturers cre ate a demand, and only ask the trade to keep the goods in stock so as to supply the orders sent to them. Without effort on the grocer's part the goods sell themselves, bring purchasers to the store, and help sell less known goods.

ANY JOBBER WILL BE GLAD TO FILL YOUR ORDERS.

Putnam Candy Co.,

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