

A POOR POLICY.

Nothing which has appeared in THE TRADESMAN'S columns for some time will be read with more interest, or be accorded more thoughtful consideration, than the discussion of the bonus question, through the presentation of the opinions of representative business men of the State.

The buyer often finds that his purchase does not "come up to the brag." His new machine does not work quite as well as he was led to believe it would, the cow he buys seems unable to make as much butter for him as she did for her former owner, and the Patrons of Industry, find, too late, that they are the victims of designing mercenarys.

It is a common occurrence for a sneak thief to cry "Stop, thief!" in order to divert attention from himself, while picking a pocket. In the same manner, and for the same reason, the officers of the Patrons of Industry advise the farmers to beware of Bohemian oat, lightning rod, hedge fence, patent right and grain seed swindlers.

The controlling features of the business situation have undergone but little change since the close of last week, the distributive movement of trade having been satisfactorily maintained, while clearing house statistics and the traffic tonnage and earnings of railroads are still in excess of last year.

NECESSITY FOR GOOD ROADS. If the annual cost of building and repairing even such fences as are worse than useless, under an intelligent and economical system of farm management, could be judiciously applied for a few years to the improvement of our public highways, a vast amount of good would be done, and the investment would be a paying one instead of a losing one.

Good roads are a necessity. They are worth all they cost: they soon pay for themselves. It is said that the greater part of the people of this country do not fully realize the value of good roads, because they never saw a real good one.

The subject is being agitated, there is a good deal of interest in it, and improvements are going on, slowly, it is true. In this condition of the public mind, everything of value on the subject is timely and acceptable.

The little pamphlet, entitled "Improvement of Highways," recently published for free distribution by the League of American Wheelmen, is capable of doing very effective missionary work in this line. It contains a series of practical articles on the making and care of good roads, and also a specimen road bill for the consideration of legislators.

A HUMILIATING SPECTACLE. The third chapter in the History of the Patrons of Industry, now appearing in the columns of this journal, presents those farmers of Michigan who were represented at the so-called "state convention" at Port Huron in a decidedly humiliating attitude. As already shown

by THE TRADESMAN, the originators of the Patrons of Industry are neither farmers nor the sons of farmers, yet the rural gentlemen in attendance at the gathering above referred to were so completely under the dictation of the Vertigan-Krause-Wadsworth combination that they dared take no step, however insignificant, without first securing the approval of the so-called "grand officers!"

How long the deluded followers of the P. of I. will be content to be led around by the nose by such a worthless gang as the Port Huron schemers, aided by such shining lights as Organizers Waterhouse, Payne and Wolfe, remains to be seen. They will certainly have a very poor opinion of themselves when they realize the kind of company they have been keeping.

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Paper bottles are growing in popularity for travelers' use, especially on ship-board, where the pitching of the vessel is so destructive to glassware.

AWNINGS AND TENTS.



Chas. A. Coye, Telephone 106. 11 Pearl St.

Grand Rapids Fire Insurance Co.

Cash Capital, \$200,000.

HISTORY—Commenced Business November, 1882:

Table with 5 columns: Year, Assets, Total Income, Total Expend, Surplus. Rows for years 1882-1888.

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Julius Houseman, George W. Gay, Mart N. Sweet, I. M. Weston, H. Widdicombe, J. W. Champlin, D. A. Blodgett, S. F. Aspinwall, James Blair, T. Stewart White, Philo C. Fuller, E. Crofton Fox, A. J. Bowne, Thos. M. Peck, Francis Lettler, Grand Rapids; C. T. Hills, Muskegon; R. A. Alger, Detroit; Dwight Cutler, Grand Haven; F. B. Stockbridge, Kalamazoo; O. M. Barnes, Lansing; W. R. Burt, East Saginaw.

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All smithing coals sold by us are guaranteed to be mined from the BIG VEIN in the Georges Creek District. This is the coal so favorably known as Piedmont or Cumberland Blossburg, and stands unrivaled for smithing purposes.

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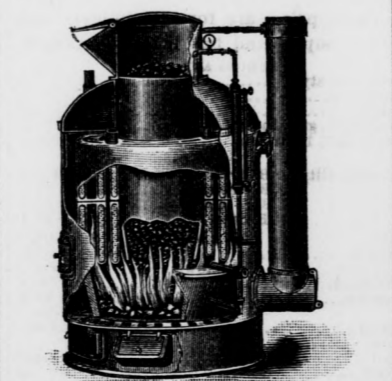
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"COLUMBIA" Steam and Hot Water Boiler for warming dwellings, etc.

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POTATOES, APPLES, DRIED FRUIT, BEANS and all kinds of Produce.

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ATLAS ENGINE WORKS INDIANAPOLIS, IND., U. S. A. MANUFACTURERS OF STEAM ENGINES & BOILERS. Planers, Matchers, Moulders and all kinds of Wood-Working Machinery. Saws, Belting and Oils.

And Dodge's Patent Wood Split Pulley. Large stock kept on hand. Send for Sample Pulley and become convinced of their superiority. Write for Prices. 44, 46 and 48 So. Division St., GRAND RAPIDS, MICH



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Corner Pearl and Front Sts., Grand Rapids.

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WHEN THE SAME IS PUT ON THE KOCH PAT

ADJUSTABLE (REVERSIBLE) BRACKETS

Liberal discount to the trade. Special inducements to parties introducing this system of store fitting in any locality.

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We will forfeit \$1,000 if the "TOSS UP" Cigar is not a Clear Long Havana Filler of excellent quality, equal to more than the average ten cent cigars on the market.

Headquarters for Syrups and Molasses!

We began handling Syrups and Molasses on Feb. 11, 1889, since which time we have received

Nineteen Carloads

Of these goods. Our goods are right and our prices are low, and merchants will consult their best interests by comparing samples and prices before placing their orders for fall stocks.

Telfer Spice Company. 1 AND 3 PEARL STREET.



GEO. H. REEDER, State Agent Lycoming Rubbers and Jobber of Medium Price Shoes. Grand Rapids, Mich.

No Chemicals.

W. BAKER & CO.'S Breakfast Cocoa

Is absolutely pure and it is soluble.

To increase the solubility of the powdered cocoa, various expedients are employed, most of them being based upon the action of some alkali, potash, soda or even ammonia. Cocoa which has been prepared by one of these chemical processes can usually be recognized at once by the distinct alkaline reaction of the infusion in water.

W. Baker & Co.'s Breakfast Cocoa

is manufactured from the first stage to the last by perfect mechanical processes, no chemical being used in its preparation. By one of the most ingenious of these mechanical processes the greatest degree of fineness is secured without the sacrifice of the attractive and beautiful red color which is characteristic of an absolutely pure and natural cocoa.

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MAIL ORDERS sent in care L. W. ATKINS will receive PROMPT ATTENTION.

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Is a Combination of The Finest Ingredients for use in Seasoning Meats, Poultry, Game and Fish.

SOLD BY ALL GROCERS.

The Michigan Tradesman

MY PRETTY TYPEWRITER.

My office of late has seemed brighter,
More cheerful by far than it was;
It may be the pretty typewriter
Who sits near my desk is the cause.

A radiant, dashing young creature:
In typewriting circles a belle;
Although I'm unable to teach her
To punctuate rightly, or spell.

Her mouth like a half-opened rose is,
Her hair rivals gold in its hue,
Tip-tilted her dear little nose is,
Her eyes are a heavenly blue.

I really should feel lost without her;
For, while there's no cause for alarm,
There's something magnetic about her,
A thrilling, intangible charm.

Her typewritten letters are fearful:
With errors they thickly are strewn;
I scold her and she becomes tearful
And thinks I am awfully rude.

She breaks into silvery laughter,
As soon as forgiven, and I've
Rewritten no end of them after
She's gone—she leaves promptly at five.

My wife, who is somewhat suspicious,
Dropped into my office to-day,
And found—well, I thought it judicious
To send my ty, writer away.

I really shall feel lost without her,
For, while I intended no harm,
My wife noticed something about her
That filled her dear soul with alarm.

THE FOLLY OF LABOR.

Living on the Fat of the Land at Others' Expense.

From the New Orleans Times-Democrat.

Here in New Orleans there is a woman who seems bent on demonstrating the folly of labor; nor does she waste any of her energies on precepts, but by practical living proves what one can do if he refuses to permit the lack of money to embarrass his proceedings and bring the calling commonly called deadbeating down to a science. Three months ago the landlord of a cottage on Magazine street was approached by a plainly dressed but highly respectable-looking woman about 37 years of age, who wished to rent the place. She confessed herself unable to give security, but gave dignified assurances of her propriety and punctuality as a lessee. After a brief consideration the gentleman consented to a few weeks' trial, and delivered over the keys.

About ten o'clock the next morning a slender woman in a neat guinea-blue dress and white sunbonnet stepped briskly out of the alley gate and walked off toward the nearest grocery. The corner merchant was civilly addressed by this supposed maid-servant, who said her mistress, Mrs. H., had rented the cottage and wished to make arrangements to have him furnish her with certain articles by the month. The grocer declined to give such extensive credit at first, but finally consented to send up the rather heavy amounts asked for in sugar, bread, crackers, sardines, lobsters and butter, and let the account run up till the end of the week. That afternoon the same genteel girl stopped at the bank and said the lady of the house desired five cream cheeses and half a gallon of milk left daily.

That night there was no light anywhere on the premises, and though childish voices could be heard with great romping indoors the backyard was lifeless, no window ever frankly opened, and, strangest of all, not a wraith of smoke could be seen issuing from any of the chimneys. A whole week went by, and in all that time there was never a light, a glimpse of any living soul, save the trim servant as she went back and forth. Cooking was an impossibility without either fire or smoke, and yet from daylight till dark it sounded as if a drove of young mules had taken possession of the cottage, such screaming, whistling and general row as went on inside. About 11 o'clock one night the back door opened very gingerly on a crack. Soon a curly head peeped out, evidently taking observations.

The jolly little face was shortly followed by the absolutely naked body of a boy of 5 years old. He slipped through and in a couple of minutes, the advance guard reporting all safe, another and another stark-naked child appeared, till the five boys, ranging from 3 to 11 years of age, came out to frolic in the warm moonlight. The alleged servant sat placidly on the doorstep, thoughtfully regarding the hilarious, rosy-limbed cupids. For a while the spectators were too amazed for speech. But finally, with an ejaculation, one of the party turned, and as she did so the remarkable naturalistic picture disappeared like magic. Skit! Five bare bodies positively flew past the now alarmed maid, who peered anxiously about before the door was closed and locked.

This last disclosure was rather too much for the neighbors. The idiosyncrasies of the new family furnished an unending source of interest and nothing went on among the cottagers that keen eyes and ears could not graphically report. Finally a lady discovered that from an upstairs window, by mounting a chair, it was possible to see between the blind opposite. And such a sight as was revealed—ludicrous and pathetic as well. There they were, five naked boys, scrambling, fighting, sleeping and eating as normally as children wearing clothes. The living room apparently, not a stick of furniture could be seen, neither bed nor board, nothing save a heap of gunny sacks bundled up in one corner. The mantel shelf served for storeroom. Here they ate the stuff gotten from the milkman and the grocer—sardines, milk, crackers and cheese, none of it requiring the wood and stove that were lacking.

The weeks passed and the fun began. Negotiations for further supplies from the groceries up and down the street proved futile, and, suspecting some crookedness, the merchants demanded instant settlement for provisions already furnished. But the richest part of it was the training of those children. They would be yelling and fighting like young imps when the door-bell would ring and before a new breath was drawn they would rival death itself in stillness. Like a shot every one of them would drop at the sound of the gong, no matter how fast or wild their revelry; let knuckles thunder on the back gate and one could hear the crickets in the grass, so deep a quiet reigned about the place.

For nearly two weeks longer the family lived on peaches, pears, watermelons

and bananas. Then the dago was added to her ever-increasing list of daily callers and she had graduated up to her third milkman. It was after a more than ordinarily trying morning, when the frisky, unclothed youngsters had not dared move hand and foot, that during a lull in the storm one of the wagons from a confectionery down town stopped and deposited a five-gallon freezer of ice cream and a great tray of fancy cakes. Too stunned to take in the situation, the neighbors saw the cause of all the uproar issue calmly forth in the inevitable blue robe, and taking up cream and wafer, retook herself away from annoying attention. When grocer, dago and milkman refused assistance, she patronized the ice cream shop. Next morning freezer and wafer were neatly deposited on the front gallery and the cottage re-lapsed into its gloomy reserve.

Seven weeks had now elapsed, and in that time six people had been well fed on the uncooked fat of the land, and not a single penny spent. The boys, as a peep through the window showed, were plump as young pigs and the mother unconcerned. If the wretched men had not been so boisterous, all might have yet been well. Some friends of the widowed landlady notified her of the peculiarities of her new tenants, and she straightway tried to dislodge them. It was unavailing till the month was up, and then, with an officer, she was forced to vacate. At the last minute the mother begged for grace. Her children were naked, she had not one cent for car fare, and some mode of conveyance must be found.

Time was granted, and in a quarter of an hour a big double carriage, drawn by a pair of spanking gray horses, dashed up to the door, fresh from the livery stable. One at a time the poor little kids were brought forth, wrapped in the ever-useful gunny bagging and wearing, in turn, the inevitable white sunbonnet. Having no worldly goods but her bare boys, she was all bundled into the fine coach, to the infinite disgust of the driver. Madam entered last, gave the order to Carrolton, and the last seen of the party was a lot of rough heads peering up from the floor of the vehicle, where the lads were crouched.

The lady who told the story concluded by saying that her quondam neighbor was no ordinary woman. Where ninety-nine others would have given up in despair, she industriously beat her way. Fortune was flouted, luck ignored; she and her boys had to live, and if the world was grinding they would take what they needed without asking leave. She was honest in the main. She had not descended to the lowest vices. She never took anything but food, and who can blame her for keeping her fatherless babies? It is genius of a certain sort, and if she began manipulations at the barracks, working slowly and systematically up to Carrolton, her eldest boy would be grown before the city was thoroughly worked.

STANLEY & SCHROEDER

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MERCHANT TAILORS

AND

Gents' Furnishers

33 MONROE ST.

OAK-LEAF SOAP,

ABSOLUTELY PURE.

THE BEST FOR THE LAUNDRY, THE BATH AND GENERAL HOUSEHOLD USE.

For Sale by all Grocers. ASK FOR IT.

THE ELOPEMENT.

Elegant reproduction of the famous Water Color by Knemmerer, issued by us at a cost of over 1000 dollars. A copy sent free to any address or a set of 25 wrappers from the

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FOURTH NATIONAL BANK

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CAPITAL, - - - \$300,000.

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Make a Specialty of Collections. Accounts of Country Merchants Solicited.

FOR Lowest Wholesale Quotations ON BEST

Scranton Coal!

Call on or address

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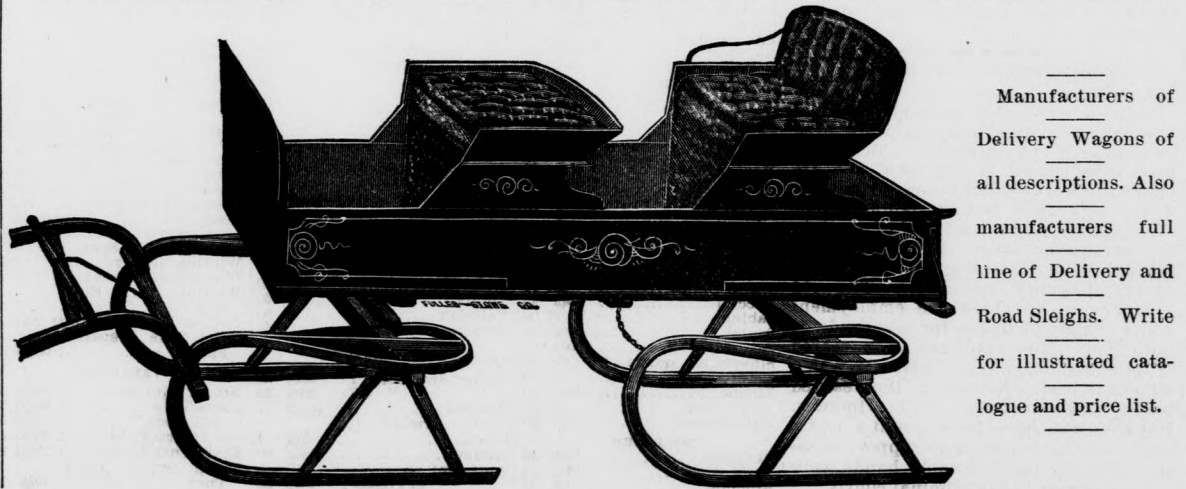
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Lot 796
Size 30-30
Price

Every garment bearing the above ticket is WARRANTED NOT TO RIP, and, if not as represented, you are requested to return it to the Merchant of whom it was purchased and receive a new garment.

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Manufacturers, Detroit, Mich.

The Belknap Wagon and Sleigh Co., Grand Rapids, Mich.



Ionia Pants & Overall Co.

E. D. Voorhees, Manager.

MANUFACTURERS OF

Pants, Overalls, Coats, Jackets, Shirts, Etc.

Warranted Not to Rip. Fit Guaranteed. Workmanship Perfect.

Mr. Voorhees' long experience in the manufacture of these goods enables him to turn out a line especially adapted to the Michigan trade. Samples and prices sent on application.

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Rubber Boots and Shoes

Manufactured by

CANDEE RUBBER CO.
Send for Large Illustrated Catalogue and Price List.

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If you live in a part of the State where you cannot get satisfactory work, write us for estimates. Samples and prices sent on application.

We carry a complete line of stationery, papers—in fact all kinds of printers' stock. Send sample of what you want.

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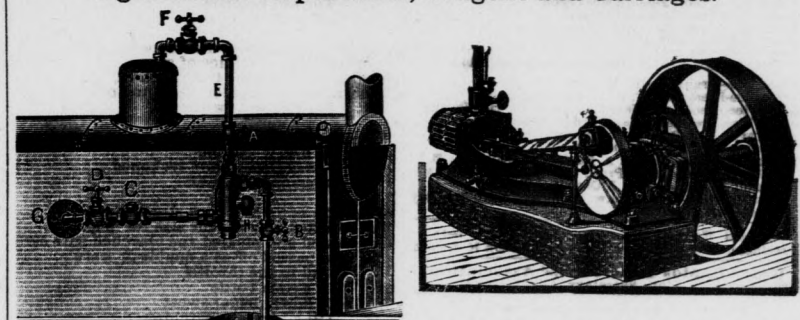
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DEALERS IN

Engines, Boilers and Mill Machinery, Farm Machinery, Agricultural Implements, Wagons and Carriages.



Corner West Bridge and North Front Sts., GRAND RAPIDS.

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Sell the following well-known brands of calico:

ALLEN'S, WASHINGTON'S, RIVERPOINT, CHARTER OAK,	AMERICANS, WINDSORS, STEEL RIVER, ANCHOR,	SIMPSON'S, MERRIMAC, ST. LEDGER, FRANKLIN,	HAMILTON'S, COCHECO, EDYSTONE, HARMONY,
IMPERIAL BLACK, COCHECO SOLIDS, SUTAN SOLIDS, SATIN STYLES OF SIMPSON & GARNER.	BERLIN SOLIDS, SLATER SOLIDS, Also Comforts at All Prices.		

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BOSTON RUBBER SHOE CO.
We carry a full line in stock and guarantee terms and prices as good as any house selling the line. Correspondence solicited.
12, 14 AND 16 PEARL ST., GRAND RAPIDS, MICH.

Seventeen Years on the Market

With a steady increase in demand.

Jennings' Flavoring Extracts

ARE ALWAYS RELIABLE AND UNIFORM IN QUALITY AND PRICE, BEING MADE EXCLUSIVELY FROM THE FINEST FRUIT THAT GROW CANNOT BE OTHERWISE THAN THE FINEST FLAVORS PRODUCED.

Dealers will always find Jennings' Extracts saleable and profitable goods to add to their stock. Order through your Jobber or direct from

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WHO URGES YOU TO KEEP

SAPOLIO? THE PUBLIC!

By splendid and expensive advertising the manufacturers create a demand, and only ask the trade to keep the goods in stock so as to supply the orders sent to them. Without effort on the grocer's part the goods sell themselves, bring purchasers to the store, and help sell less known goods.

ANY JOBBER WILL BE GLAD TO FILL YOUR ORDERS.

Putnam Candy Co.,

JOBBERS OF

Foreign Fruits, Nuts and Oysters.

Manufacturers of Delivery Wagons of all descriptions. Also manufacturers full line of Delivery and Road Sleighs. Write for illustrated catalogue and price list.

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