NO. 322.

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Fancy Holiday

Goods.

EATON, LYON & CO., 20 & 22 Monroe St., Grand Rapids Wm. Brummeler

Tinware, Glassware and Notions. Rags, Rubbers and Metals bought at Market Prices.

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Charlevoix Cigar M'f'g Co. CHARLEVOIX, MICH.

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WE CAN UNDERSELL ANY ONE ON TINWARE.

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Will be ready Sept. 1.

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Gents' Furnishing Goods. Fine stock of Woolen Suitings and Overcoat-ngs, which I will make to order cheaper than any ther house in the city. Perfect fit guaranteed. 20 West Bridge St., Grand Rapids.

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We buy and sell all kinds of fruit and

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DETROIT.

The Trade!

MICH.

GRAND RAPIDS, - -

both buyers and sellers.

GRAND RAPIDS. :

Onions.

Apples,

How Good Roads May Be Constructed and Maintained.*

Macaulay says that of all inventions Gustom Made Shirts. the alphabet and printing press alone excepted, those inventions which abridge distance have done most for the civilization of our species.

A nation, or an age of civilization, is perhaps more easily judged and under-stood by the character and extensiveness Our cutting is done by Chas. R. Remington, who was for nine years cutter for Gardiner & of its roads, than by any other symbol of progress.

Intercourse between communities, and the development of commercial life, have afforded the necessity for regularly adopted routes of travel, and more or less systematically prepared roadways from the time before the building of untold wealth of the valleys of the Euphrates and the Nile found means of exchange, where the magnificent cities of Ninevah, Damascus and Tyre, the earliest great commercial centers, sprang up, and over which the splendid armies of Xerxes and Alexander the Great passed in all the pride and glory of those

The roadways of which the earlies traces appear, were well constructed, as is evident from the remains found, but they were limited in number, laid out generally in direct lines, and had the advantage in their construction of all the resources of the rich and powerful nations which built them.

As the world has grown older, and civilization has spread and ripened, intercourse has increased, commerce has pressed out its foot in every direction. from every center, multiplying and ramfying its paths in as bewildering an extent as the threads of the spider's web.

Various necessities and circumstances have governed the building and maintenance of roads, of different times and

The old countries, where war has been constant factor, have looked after them as a matter of national policy and mil-itary necessity, and have the result in the finest and most durable ways in the

The old military roads of the Roman Empire constituted a system the superior of which the world has never seen, in its cope, and the thoroughness with which it was perfected in all directions. The old "world-conquerors" were good road builders for their day, though Blake crushers and the respective merits of Trinidad, and rock asphalts, and Wheeling fire brick, were matters of which they never dreamed; and those of us who have had occasion to form intimate acquaintance with American country roads n spring, have more than once found

ourselves in positions to heartily wish that some of the rural road makers, who worked out their taxes by plowing up the mud from the ditches, and plastering it over the middle of the highways, had had some good experience in the road produce and solicit correspondence with gangs under the centurions of Julius An eminent writer says: "The road is

that physical sign or symbol by which you will best understand any age or people. If they have no roads, they are savages, for the road is the creation of man, and the type of civilized society." The Romans were, without doubt, the lest road builders in the ancient world. Their good highways was one of the causes of their superiority in progress and civilization. When they conquered a province, they annexed it by good roads, which brought them in easy communication with the great cities of the Roman world. When their territory was so large that a hundred millions of people acknowledged their military and political power, their capital city was the center of such a network of highways Plumbing & Heating Work.

that it was then a common saying, "All roads lead to Rome." The best roads in the world to-day are Pumps, Pipes, Etc., Mantels fact that those countries were the first to taining its system of roads under the fact that those countries were the first to awaken from the long sleep of the dark ages, and the growing rivalry between them necessitated attention to their roads, for the proper prosecution of both their roads, for the proper prosecution of both their warrantie in the strength of the roads, for the proper prosecution of both their military and their mercantile interests. In each country they early came under the national supervision, the results of which are seen in the most splendid highways in existence, costing the least to maintain, and in every way of all, responsible for the expenditure of the most satisfactory and economical for the regular appropriations for these purhose who use them.

settlements in this country were overseers. along our water fronts, and on our sea C. Tubbs coasts, lakes and rivers. The invention of steam, and the development of the railroad, seem to have taken all our ener-Will hereafter act as our representative gies and resources, to the neglect of our roads and highways, and now that we have more miles of railway than the whole of the Eastern Hemisphere, and about all that we can make to pay, at present, we can well afford to turn our attention to the matter of highways, in which everybody should be interested, for all have to use them, rich and poor alike, those that ride and those that

No country has a greater road mileage in proportion to the population, than the United States, but while with characteristic American push and hurry, the most

established for the convenience of pub- of new ones, to the advantage and profit lic travel, each contributed a way across of the manufacturer. his farm, laying, perhaps, over the worst But a man who enter hill, and through the sandiest, or the

rockiest, or the wetest land, with a view to secure the last golden egg. rather to the economy of his best pastures than the saving, in the years to most ordinary business instincts that

worst in the civilized world, and always save time going over them, will save wear have been—largely as a result of permitant local circumstances to determine the location, with little or no regard for any of them, and have the more money to buy general system, and haste and waste your carriages, running into higher value and ignorance in building. Old post-roads and turnpikes, in times

no further back than the war, afforded the only comfortable travel to be had in those famous highways between ancient many parts of the country; nor could the general badness of the roads, by any means, be attributed to a lack of the proper materials for their construction. Indeed, it often happens that we find them the worst, where natural resources are the most abundant, and the better roads are frequently found where the natural conditions were so bad that the ordinary crude and wasteful expend-

itures were out of the question.

Fifty years ago, there was some excuse for bad roads, for our country was poor. Now it is rich, there is no excuse. A good road is always to be desired and is a source of comfort and convenience to every traveler.

Good roads attract population, as well as good schools and churches. Good roads improve the value of property, so that it is said a farm lying five miles from market, connected by a bad road, is of less value than an equally good farm lying ten miles away from market, connected by a good road. A larger load can be drawn by one

horse over a good road than by two over a bad one. Good roads encourage the greater ex

change of products and commodities between one section and another. Good roads are of great value to rail oads as feeders.

Various movements, already under way, in the direction of road improve-ments, must have and already are having their effect, in bringing about a material raising of the average quality. The governors of several states have made special and important references to it in their annual messages, and in several states bills have been presented having in view the betterment of state high ways, by regularly organized systems of work, to be carried out under the supervision of departments provided by the

state. In Pennsylvania a general tax levy of seven and one-half mills has been or dered by the Legislature for road improvements. The forces working to bring about such results as this are powerful and increasing every day.

The high point to be aimed at is the recognition of the importance of the whole situation by the national government, and the establishment by Congress of a national system.

The following outline may sugges

ome idea of a scheme in the right direc tion, which might be elaborated by some one better qualified and having more time than I have at my command.

A commissioner of highways might be provided for, in the Agricultural Department, with a corps of consulting en-gineers, and suitable appropriations made for the prosecution of a general supervising work.

Under the charge of this commission, full systems of maps should be prepared, based largely, perhaps, upon the working of the state and county boards, showing more or less completely, as circumstances would permit, the highways of the country.

For co-operation with this central of the country and the roadways, by the bureau and the prosecution of the work improvement in which our interests as each state should have its highway comthose of England. France and Germany, missioner, charged with the highest in the excellence of which is due to the terests of the state in the way of mainopening and construction of new roads in his district and the proper maintenance hose who use them.

Up to the advent of railroads, most of divided into smaller ones under sub-

The importance and the value to any and properly maintained roads, is not he can easily pass. He can turn from easily estimated, but clearly it is greater than that of many affairs which are contained to right with wonderful ease and quickness. He can even take to the sidehalls.

extensive means of communication and lar interest, to-day, to you and to me, as intercourse have been provided, we have suffered the consequence of a lack of whole question of good and bad roads is, any general system of public policy, cov-ering the location, construction and it may be possible that there are those maintenance of ways.

In many a case, where one's way leads in traveling over hills that might need to be the rand nigher grade vehicles, and especially induces the use of pleasure carriages.

It does not need argument or illustration.

But a man who entertains such an idea would waste no time in killing his goose

come, of the time and strength of the traveler obliged to use it.

American roads are far below the average; they certainly are among the two the average; they certainly are among the that the farmer enjoying their use will the dividing the end of the same than the shall have been instrumental in bringing about this result, then indeed in bringing about this result (while his sons and daughters can have their bicycles and tricycles at less expense) and his example must be followed by his neighbors.

Now you are honest manufacturers, and have no desire to have your vehicles wear out quickly, that they may be sooner replaced, but you believe, I doubt not, that the better the vehicle and the longer it lasts, the better business and profit will come to you.

Good roads mean for you and for me better business. Good roads encourage riding and driving, and the sale of our vehicles, while bad roads mean less business for you and for me, for where the roads are bad the traffic must of necessity

As a nation, we are a remarkably patient and an easy-going people, considering the enterprise and business activity for which we are noted the world over, and rather too apt to fall into the way of loing things as a matter of course. As a result of this, very strenuous and continuous efforts are frequently necessary to bring about the farthest reaching and most desirable reforms. From a business point of view, we cannot afford to neglect any opportunity to help along the present

As an instance of what is being done. see the work of the League of American Wheelmen, in the appointment of its highway committees, the issuing of road books and maps, the pressing forward of legislative bills, and lately in the publieation of a comprehensive little manual on the making and care of good roads, a copy of which I shall be glad to have for warded to any one who may care to send ne his address. Work of this sort can well and profit-

ably be undertaken by the Carriage Builders' National Association. With all the great resources at your command you cannot afford not to divert a small per-centage each year, beginning right now. toward helping along in the good work, and it impresses itself upon me most and it impresses itself upon me most store almost entirely, and he was known strongly, as a part of your most urgent to but few of his employees, although he duty toward yourselves, to appoint at knew that I was a new man as soon as he once, if you have not already done so, your committee on highways, clothing was made of. That he was satisfied is them with power to do some practical proved by his making me a buyer of the work, and giving them, under reasonable several departments where I sold goods. limitations, at least, the approach to My prosperity began with the tough cus-your treasury. A moderate amount of tomer, and now I thank goodness that I money judiciously expended in educating the people up to their needs and best interests, in showing them how their oads are, and how they ought to be, and how to go to work to make them so, could not be put out at better interest. I am creditably informed that within one hundred miles of this building the capital invested in the carriage industry amounts to seven million dollars; and the interest which I informally represent to you is a true branch of this vast industry. The manufacture and sale of carriages to be drawn by horses and the manufacture of carriages to be impelled by the rider is essentially one and the same. The character of the motive power cannot of course change the character of the vehicle. We, who manufacture bicycles, feel that we have a right to fraternization with you. We seek fellowship with you in your

perity and happiness are to be enlarged. The bicycle interest is young in years, but it has already become a large one. As an industry, it ranks among the fine arts, while the magnitude of the business friend's infirmities, but not with his vices." of surprise to some of you and of amazement to the public at large. I need not say to this convention that

efforts to improve the traveling vehicles

we who construct these delicate carriages propelled by human power are intensely nterested in the improvement of the country's roadways, even as you who scien manufacture wagons and carriages of the men lighter and more elegant sort. It is true that, in a certain sense, the bicycler is not so dependent as the man who drives daughters doing the same. his carriage or road wagon on the quality country, any section, and every citizen from the highest to the lowest, whether with much greater facility. Wherever tax-payers or tramps, of well-constructed there is a hand's width of level way there tinually receiving the time and attention walk and so escape many ill-conditioned of the people in their homes, counting- places which the driver of carriages canrooms, public meetings and legislative not. Nevertheless, I feel that our interests and yours in good roadways are equal It is a matter to be considered side by side with our splendid and always improving system of public education, the less and yours ingood roadways are education and identical, and I am here to pledge buy arsenic just around the corner. Maybe you can find something that would do just as well." proving system of public education, the any practical measure looking to the imassessment of our tariff duties, or the provement of the roadways of the coun-

assessment of our tariff duties, or the appropriations regularly made for river and harbor improvements.

But the question of the most particular interest, to-day, to you and to me, as lar interest, to-day, to you and to me, as country alike confirm the truth which I have tried to impress, namely, that improvement in roads leads to and precedes provement in roads leads to and precedes the use of better and higher grade vehi-

In many a case, where one's way leads him through the old farming regions of New England and the Middle States, he may take occasion to do anything but bless the memory of the frugal early settlers who, when the necessities of the case seemed to demand that a road be *Address by Col. Albert A. Pope, of Boston, before the Carriage Builders' National Association, at Syracuse, N. Y., October 17, 1889.

It does not need argument or illustration to persuade you that more roads to the now go the saddle horse and the mule van in wide regions of this great country, ought to be seen the carriage and the bicycle. If local communities and the general public ought to be interested in this subjuction, at Syracuse, N. Y., October 17, 1889.

It does not need argument or illustration to persuade you that more roads where now go the saddle horse and the mule van in wide regions of this great country, ought to be seen the carriage and the bicycle. If local communities and the general public ought to be interested in this subjuct, how much more should this association, every member of which not only For sale by leading wholesale grocers.

has this same interest, but a special com-

mercial inducement in the result. I hope to live to see the time when all our land our cities, towns and villages shall be connected by as good roads as can be found in the civilized world,

An Example to Clerks.

One of the most prosperous merchants in New York had his life changed by a simple performance of duty. He was clerk in a big Boston dry goods house at a small salary. He always tried to effect a sale: One day a customer appeared who was more than particular about his In relating his experience with this man, the merchant said to a

"I had a quick temper and at times during the transaction I felt that I could strangle the customer; but I quickly curbed my temper and went at him tooth and nail. I felt that my reputation as a salesman was at stake, and it was a question of conquer or to be conquered. At last, I made the sale, and with it came great satisfaction; but I was not done with the man yet. I wanted to sell him more. He said something about sending his wife around to look at some dress goods. I promised to send samples of new patterns as they arrived. The customer thanked me and said:

" 'It has taken you a long time to sell me a few goods. Are all of your customers as hard to please as I?' " 'It takes some customers but a short

time to make their selections, while others wish to be slower; we are bound to please them all,' I answered. " 'Does it pay your house to devote so

much time to so small a sale?' he enquired "'Yes,' I replied. 'I have taken pains

to give you what you want. I know you will find the goods as I say. You will have confidence and come again, and the next time it will not take so long.' "After getting his package, he walked

out of the store. In three days, I mailed samples of the new dress goods to his wife, and the circumstances passed entirely out of my mind. I was promoted in a few days, much to my astonishment. One morning I was informed that Mr. B. wished to see me. I went to the office with surprise and some fear. I was more surprised when I saw, sitting beside my employer, my customer of a few months back. He proved to be the moneyed partner of the concern, whose other business interests kept him away from the

Moral Courage in Everyday Life. Have the courage to discharge a debt while you have the money in your

oocket. Have the courage to do without that

which you do not need, however much Have the courage to speak your mind. when it is necessary you should do so, and to hold your tongue, when it is pru-

dent you should do so.

Have the courage to speak to a friend in a "seedy" coat, even though you are in company with a rich one, and richly

attired. Have the courage to own you are poor and thus disarm poverty of its sharpest

Have the courage to make a will and a

Have the courage to tell a man why will not lend him your money Have the courage to "cut" the most agreeable acquaintance you have, when you are convinced that he lacks princi-ple. "A friend should bear with a

for honesty, in whatever guise it appears, and your contempt for dishonesty and

duplicity, by whomsoever exhibited. Have the courage to wear your old clothes until you can pay for new ones. Have the courage to obey your conscience, at the risk of being ridiculed by

Have the courage to wear thick boots

in winter, and insist upon your wife and Have the courage to prefer comfort and propriety to fashion in all things.

"Do you happen to have a cigarette about you?" said one traveling man to

another. "No, but my brother has a six-shooter that he will doubtless loan you; there's a dynamite factory just out of the city limits, and a drug store where you can

Perfection Scale.





GRAND RAPIDS GOSSIP.

F. A. Rice has sold his grocery stock at 683 Wealthy avenue to E. F. Thompson.

I. M. Clark & Son have removed the H. C. Coe grocery stock from Mason to this city.

Sanford L. Deary, grocer and feed dealer, has been closed under chattel mortgage.

Andrew Holmes has opened a bakery and confectionery stock on North Plainfield avenue.

A. C. Bauer has sold his drug stock, at the corner of East Bridge and Barclay streets, to T. Gridley.

A new meat market was opened last Friday at 416 South Division street, by a Mr. Wilson, late of Kansas City. F. W. Curtis is succeeded by Bauer &

Curtis in the drug business at the corner of East Bridge and Clancy streets.

J. A. Holmes & Co. will engage in general trade at Kent City. The groceries will be purchased here and the dry goods

the Grand Rapids Mattress Co. to his the stock to Newaygo. partner, H. C. Russell, who will continue under the same style as before.

Woodward & McCamly, who are putting in a hardwood saw mill near Byers, have opened a grocery store there. Ball, Barnhart & Putman furnished the stock.

C. W. Shedd has been granted a patent on a vinegar generator, which the inventor confidently expects to see revolutionize the manufacture of that staple. Canadian and foreign patents are also

merge their wholesale grocery business his present interest.

The Crane grocery stock, at Mulliken, which disappeared so mysteriously after a mortgage on the stock had been foreclosed by Ball, Barnhart & Putman, last August, has been found. One day last week a writ was obtained for a search of the premises of a citizen of the place, who developed a sudden illness by which the search was staved off for a time. Afterward a dense smoke was observed coming from the chimney of the sick man's house, and the officers forced an entrance, and found a member of the invalid's family industriously engaged in burning up the long sought for goods. Plug tobaccos were being smeared with wagon grease to render the combustion complete. No warrants have yet been issued, but some one will probably journev to Jackson before long.

AROUND THE STATE.

Allegan-Danner Bros. have closed their restaurant.

Rockford-Carl D. Borton has engaged in the jewelry business.

Traverse City-E. Micham has engaged in the restaurant business. Fenwick-J. L. Clock succeeds Clock

& Herrick in general trade. Monroe-E. Eberlein and Chas. Hermes

have opened a new meat market. Stanton-Epley & DeVine succeed Ep-

ley Bros. in the grocery business. Lansing — G. B. Kellogg, clothing

dealer, has assigned to J. B. Porter. Wyandotte-Cramer & Murray suc-

ceed Jer. Drennan in general trade. Chippewa Lake-Eugene Burtch has

sold his notion stock to H. C. Ward.

Ishpeming-Maunder & Co. succeed Ugel Lavigne in the grocery business.

Gobleville-D. Richardson and R. Darling have engaged in the meat business. Clarksville-Post & Dildine have sold their meat market to a Grand Rapids

Ann Arbor-Stimson & Hurlburt succeed Fred T. Stimson in the grocery bus-

Battle Creek-D. L. Smith has opened

a general store at 46 South Jefferson Wayland--Pickett Bros. have purchased

the grocery and crockery stock of J. C. formed a copartnership for the manufac- his winter stock. Branch. Manistee-Wm. Mahon has purchased

the grocery and crockery stock of John Nessen

Port Huron-Richardson & Green suc- ator Co., of Philadelphia. ceed Bockius & Co. in the boot and shoe

Morley - John Willyard succeeds

Dwight Waterman in the restaurant the other at Moffat's crossing. business. Adrian-G. R. Swift succeeds Chas

Humphrey in the book and stationery business.

Wayland-F. H. Beach will erect an addition to his store building, to be used contracted to furnish the Michigan Car | C. F. Wheeler, formerly of the drug as a tinshop.

have gone to Grand Rapids to open a meat market.

Mrs F. J. Stone.

Big Rapids-C. A. Verity has sold his grocery stock to his brother, Wm. A. Verity.

Edgerton-R. A. Brown & Son have bought the grocery stock formerly owned by McAuley & Co.

stock to Fred Churchill, who will continue the business. Sault Ste. Marie-P. H. Davis, dealer want to lose it.

in men's furnishing goods, has assigned to Sutton & Martin. Detroit-Charles H. Roche has sold the

Triangle drug store, on Cass avenue, to J. W. and W. P. Doty. Traverse City-J. G. Johnson has built an addition to his drug store, giving him

more office and storage room. Kalamazoo-Mesdames H. S. Davis and W. F. Rahlmeyer will shortly open an

art and fancy work exchange store. Plainwell-Mesdames Dodge & Wheeler

have closed their millinery business here, and opened a store at Kalamazoo. Sumner-Geo. McCurdy has sold his who has removed the stock to McBain.

Detroit-Gilbert Hart has become special partner in Jacob Hull's grocery business, contributing \$5,000 to the partnership.

Eaton Rapids-C. E. Phillips, who has een engaged in the hardware business L. H. Austin has sold his interest in here for the past six years, has moved

Big Rapids-Mrs. J. Stillwell has purchased the N. Scott stock of groceries, near the upper depot. Charlie Stillwell will manage the business.

Charlotte-J. A. Mikesell has pur chased Homer Jaques' interest in the Shepherd elevator and the butter and woodenware factory, and the business egg cellar. The new firm will be known as Shepherd & Mikesell.

Marcellus-G. W. Jones has bought T. H. Jordan's property on Main street. the capacity of the factory otherwise in-Mr. Jones will build a new bank on the creased. lot, and has contracted for 50,000 brick Olney. Shields & Co. are arranging to of Lambert & Milliman for the building. has shut down for the season, their

will retire from active management in Hebert & Nash and have added it to evident that there will be a large stock the business, still retaining a portion of their general stock, under the style of logs left over-some of the mills T. Hebert & Co. Lake Odessa-The J. H. Kepnor gro-

cery and crockery stock is now in possession of Ball, Barnhart & Putman, ciation, with a paid-up capital of \$50,000. Olney, Shields & Co. and H. Leonard & Sons, of Grand Rapids, who will close it out as soon as possible. Port Huron-Bockins & Co., boot and

shoe dealers, have been closed on a mortgage to J. Richardson & Co., Elmira, N. Y. There are three other mortgages on the stock, in all representing about \$6,000; assets unknown.

Alma-John T. Peters, of Owosso, has bought the stock and buildings of S. H. Loveland, and will proceed to build a brick block on the site of the old building, which he will occupy with a furniture and undertaking stock.

Ryerson-A. J. Halstead & Son have Ledge, but will continue the drug business. The vacated side of the store will be occupied by Mrs. J. Davids, the Bluffthis place.

MANUFACTURING MATTERS. Advance-Graft & Co. are building a

sawmill in the town of Wilson.

Plainwell - Walter Dwight succeeds Dwight & Stiff in the milling business. move their cigar factory from Charlevoix kegon during the present year.

to this place. Detroit-The Newberry Potato Harvester Co. has filed articles, with a cap- month, while the total State output for ital stock of \$50,000.

cutting 50,000 shingles, pine and cedar, in their mill near town.

Norwood-Guyles & Nash are repairing their sawmill, in Banks township, which they will start up shortly.

Detroit-Assignee Hitchcock has sold the stock of A. Loranger & Co., manufacturing chemists, for \$6,480.

Marcellus-A new cooper shop, employing twenty to thirty hands, is among

Bay City-N. S. Benson contemplates removing his planing mill and box fac-

tory from East Saginaw to this place. Bay City-E. J. Vance, J. M. Seaver

ture of box shooks. Muskegon-The Kelly Bros. Manufacturing Co. has contracted to make 7,000 State Bank of Holland. refrigerators for the Ridgeway Refriger-

Alger-J. R. Ketchum is stocking two shingle mills owned by I. D. Potter, of Massachusetts, one located at Culver and

Douglas-So good has been the bus- town one day last week. iness of the Fruitgrowers' Manufacturing Frank E. Chase has received his usual Co., that the capital stock will be in- annual consignment of fish from Cape

creased from \$10,000 to \$25,000.

Co., of Detroit, 2,000,000 feet of logs, for firm of Wheeler & Holbrook, at Hubbard-Martin-Lester Hooper and S. Bitgood | car silis, 70 per cent. to be 34 feet long. | ston, has taken the position of instructor

Clare-Josiah Horning has sold his in botany in the Agricultural College, at new sawmill on the Flint & Pere Mar- Lansing. East Jordan-M. A. Helm & Co. are quette Railway to George Archambolt succeeded in the dry goods business by and Fred Lester, for a consideration of \$2,100.

South Haven-The projectors of the new Novelty Works contemplate removing the machinery of the fruit package factory to the newly erected buildings near the river.

Niles-Envious Hoosier cities want to Agnew-B. Kelly has sold his grocery coax the Niles knitting works over the line. The concern pays out about \$800 having paid a penny for transportation per month in salaries, and Niles does not and without having a pass.

Bay City-Rust Bros. & Co. have be in 20,000,000 feet, equally divided on Wells Creek and on the Alger road, in Ogemaw and Arenac counties.

Belding-Angel Bros. have bought the Oatley sawmill, five miles north of borne by the loser. Langston, and will remove it to the Belding mill site. It will cut about 20,000 feet of pine and 12,000 feet of hardwood.

Charlotte-Geo. J. Barney has purchased the interest of John L. Dolson in the carriage manufactory of Dolson & May. The new firm will be known as general stock to H. L. McCurdy, his wife, the Dolson & May Carriage Works, May & Barney, proprietors.

Monterey-C. S. Doud has bought the Runnels & Van Middlesworth shingle mill and moved it upon some of Geo. Huskinson's land, where he will build a new mill, using the engine and boiler from his mill at Heath.

Detroit-While H. S. Robinson & Burtenshaw have sold their manufacturing department to Pingree & Smith, the new firm of H. S. Robinson & Co. will manufacture some lines of goods, in connection with their jobbing business.

Petoskey-W. H. Goodrich has purchased an interest in F. K. Winsor's will be conducted hereafter under the name of The Winsor Woodenware Co. A sawmill will be added to the plant and

Muskegon-Hackley & Hume's mill Maple City-T. Hebert and Dr. R. W. piling room being exhausted. The other into a stock company, under a style to be Burke have bought the agricultural im- mills are all in operation, and will be hereafter determined. John G. Shields plement, buggy and cutter stock of stopped only by Jack Frost. It is already having almost a supply for next season.

Detroit-The Detroit Odentunder Manufacturing Co. has filed articles of asso-"Odentunder" is an anæsthetic used in surgical and dental operations. Frank 6. Cobb, trustee, holds 25,000 shares, and Lucius H. Collins, Marvin' W. Cobb, Eurates D. Merriam, Frank A. Cobb and Benjamin G. Eaton, 5,000 shares each.

Au Sable-The J. E. Potts Salt & Lumber Co.'s logging railroad, now known as the Au Sable & Northwestern, which has confectionery houses of the State. been extended during the past year and is used for general freight and passenger as well as for hauling logs, has been ex tended to within 300 yards of the Detroit, Bay City & Alpena Railway. The company has also stretched eighty miles of telephone wire along the line of the purposes.

Muskegon-The shingle cut of the city will be at least 200,000,000 less than ton grocer, who will remove her stock to last year. The cut of the Muskegon Shingle & Lumber Co.'s mill has been 60,000,000. The mill has a capacity of 120,000,000. The cut of the Michigan Shingle Co.'s mill has dropped off in eral expenditure in the way of business about the same proportion. Every mill is always sure to be a capital investment. on the lake has reduced its cut below the output of last year. There will be Gladstone-Kirbey & Guard will re- about 300,000,000 shingles made at Mus-

Manistee - The salt output touched the 100,000 barrel mark last the month was about 412,000 barrels. Baldwin-McDonald & Bradford are Louis Sands is evidently going to have enough bin room, as aside from the new building he recently erected, he has torn down one of his old buildings that was settling, is driving piles to make a solid foundation and will enlarge it, so that he will have bin capacity for about 70,000 barrels of salt. That, with his storage for the product in barrels, will make him almost independent of the boats during the winter season.

Purely Personal.

F. A. Holbrook, the Hubbardston drug-

gist, is in town for a day or two: C. F. Walker, the Glen Arbor general and E. C. Hargrove are reported to have dealer, is in town for a few days, buying

> G. W. Mokma, the Graafschap general dealer, will take a position in the First O. J. Graves, Secretary of the Luding-

ton B. M. A., was in town one day last week on business for his Association.

L. C. Bradford, of the firm of McDonald & Bradford, shingle manufacturers and general dealers at Baldwin, was in

Cod, and remembered his friends until Bay City-F. E. Bradley & Co. have the bottom of the package was reached.

> The P. & B. cough drops give great satisfaction.

BOUNCED 180 TIMES.

Beating His Way Across the Continent on a \$1,500 Wager.

From the Kansas City Star. A man arrived in Kansas City this morning on the California express of the Santa Fe Railroad who has traveled on railroads across the continent without

A little over three months ago Alfred Senter, of Somersville, Mass., and L. B. Bay City—Rust Bros. & Co. have be-Griffin, of Lowell, wagered \$1,500, Senter gun logging operations. They will put to win the money if he succeeded in "beating" his way from Boston to San Francisco and back, and lose the if he paid fare while en route. Edward F. Locke, the referee, was to accompany Senter, and his expenses were to be

> Senter and Locke arrived in Kansas City this morning. Senter is a hunchback, and appears to be about thirty years of age. Senter said:

"We started out on the evening of July 4, on the Boston & Albany Railroad, and got to Albany without being York Central Railroad. I was put off three times the first day, and, of course Lock had to go with me. Owing to my deformity, I was not treated harshly Fifteen times I was put off trains be tween Albany and buffalo. Between Buffalo and Chicago, on the Michigan Southern, I concocted a tale of robbery, and on promise to pay at Detroit was no molested. In order to deceive the offi-cials, I sent a bogus telegram to Chicago for money. Altogether I have been ousted from trains 180 times. On the southern roads to California I was allowed to ride long distances. At time I had to plead with an old lady with tears in my eyes not to pay my fare, as that would spoil my chances of winning the bet. I have had several offers to have my fare paid, but Locke's eye was on me and that settled it. I have had a rough experience and would not undertake to do it again for twice the money wagered. It is all right being put off in but to be planted down in a small village in New Mexico with no place to go to is another thing.'

The conditions of the wager were that Senter was to travel in first-class passen ger coaches all the way. Senter says he will write a book when he reaches home.

A Growing House. A reporter of THE TRADESMAN recently passed by the wholesale confectionery establishment of W. R. Keeler, at 412 South Division street, and was surprised to see so large a display of Christmas toys, and so well-selected a stock of staple and fancy confectionery Mr. Keeler started in business less than two years ago, but he has already worked up a large line of customers and carries a stock which would be a credit to a much more pretentious establishment. He pursues the policy of selling good goods only, at close margins for cash or short credit periods, and his house is evidently destined to take rank with the leading

The daily papers announce the "resignation" of Manager Baxter, Local Manager of the Western Union Telegraph Co. The resignation was not one of those voluntary separations which the employee sometimes feels impelled to make, but moved their grocery stock to Grand road which will be used for operating followed as a result of a request to that effect from headquarters. "Discharged" would be the proper word to use in that

"There is no greater mistake that business man can make than to be mean in his business," says Wealth and Worth. 'Everybody has heard of the proverb o Penny wise and pound foolish.

The First State Bank of Holland will open its doors for business on Decem-

The P. of I. Dealers.

The following are the P. of I. dealers who had not cancelled their contracts at Rev. T. De Witt Talmage, D. D., will last accounts:

Adrian-Powers & Burnham, Anton Wehle.

Almont-Colerick & Martin. Altona-Eli Lyons. Assyria—J. W. Abbey. Belding—L. S. Roell.

Bellevue—John Evans.
Big Rapids—W. A. Verity, A. V. Young, the largest ever paid for editorial work. P. Shankweiler & Co., Mrs. Turk. Brice-J. B. Gardner. Burnside—Jno. G. Bruce & Son. Capac—H. C. Sigel. Carson City-A. B. Loomis, A. Y. Ses-

Cedar Springs-John Beucus, B. A. Fish, Mrs. L. A. Gardiner. Charlotte-John J. Richardson, Daron & Smith, J. Andrews, C. P. Lock.

Chester—P. C. Smith. Clio—Nixon & Hubbell Coral-J. S. Newell & Co. East Saginaw-John P. Derby. Evart-Mark Ardis, E. F. Shaw, Stev-

ns & Farrar. Flint-John B. Wilson. Flushing-Sweet Bros. & Clark. Fremont-Boone & Pearson, J. B Grand Ledge-A. J. Halsted & Son.

Grand Rapids—Joseph Berles, A. Wil kinski, F. W. Wurzburg. Harvard-Ward Bros Hersey-John Finkbeiner. Hesperia—B. Cohen.
Howard City—Henry Henkel.
Hoytville—Mrs. A. E. Combs.
Hubbardston—M. Cahalen.

Imlay City—Cohn Bros. Kent City—R. McKinnon, M. L. Whit-Lapeer-C. Tuttle & Son, W. H. Jen-

Maple Rapids-L. S. Aldrich. Marshall—W. E. Bosley, S. V. R. Lep-per & Son, Jno. Butler. Richard Butler Mecosta-Parks Bros. Milan—C. C. (Mrs. H. S.) Knight. Millington—Chas. H. Valentine. Morley—Henry Strope. Nashville—Powers & Stringham, H. M.

Ogden-A. J. Pence. Olivet—F. H. Gage. Remus—Geo. Blank. Riverdale-J. B. Adams. Rockford-B. A. Fish. Sand Lake—Brayman & Blanchard. Shepherd—H. O. Bigelow. Sparta-Dole & Haynes. Stanwood-F. M. Carpenter. Vassar-McHose & Gage. Wheeler—Louise (Mrs. A.) Johnson, H. C. Breckenridge, M. H. Bowerman

hos. Horton. White Cloud—J. C. Townsend.

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Granite and Marble

Monuments and Statuaru

with the Latest Improved Machinery, we

93 Canal Street.

GRAND RAPIDS, - MICH.

can Guarantee all Work First Class

WORKSHOP AND POLISHING MILLS:

Fill Orders Promptly.

OFFICE AND SALESROOM:

Card of Thanks.

To the Traveling Men of Grand Rapids: MISCELLANEOUS. In behalf of myself and family, I ten der my heartfelt thanks to the traveling men and friends for their generous re-membrance. I assure them that the gift is appreciated and I hope to live long enough to be present, in the position of donor, at many other similar occasions.

Dr. Talmage Again an Editor. Beginning with January 1, next, the become one of the editors of The Ladies' Home Journal, of Philadelphia. The famous preacher will have a regular department each month, written by himself, with the title, "Under My Study " His first contribution will appear

FOR SALE, WANTED, ETC. Advertisements will be inserted under this head for two cents a word the first insertion and one cent as word for each subsequent insertion. No advertise ment taken for less than 25 cents. Advance payment.

BUSINESS CHANCES.

in the January number of the Journal.

BUSINESS CHANCES.

TO EXCHANGE-86,000 STOOK FRESH, GEN®RAL merchandise doing good business for timber, oak preferred. 26 Box E, Fostoria, Ohio.

TOR SALE OR EXCHANGE-HOUSE AND LOT, TWO blocks from postoffice, in city of 5,000 inhabitants in Southern Michigan; also farm of 75 acres, two miles from same city, clay loom soil, with good buildings; will exchange for stock of merchandise. Address No. 539, care Tradesman. 539, care Tradesman.

539

CEXCHANGE—TOPEKA, KANSAS, PROPERTY—
\$3,000—for a drug store; some cash added. E. J.
Barnd, Fostoria, Ohio.

Barnd, Fostoria, Ohio.

FOR SALE-NEW STOCK OF HATS, CAPS AND gents furnishing goods; will invoice about \$4,000; also new stock of boots, shoes and rubbers, will invoice about \$6,000. G. W. Watrous, Jackson, Mich. 537

Noice about \$6,000. G. W. Watrous, Jackson, Mich.

TOR SALE—GOOD. PAYING BAKERY. CONFECT to the tronery and restaurant business; owner obliged to be the tronery and restaurant business; owner obliged to be the tronery and restaurant business; owner obliged to be the tronery and restaurant business; owner obliged to be the troner of troner of the troner of troner of the troner of troner of

CROCERIES-TWO G. R. CITY LOTS IN EXCHANGE for 5690 worth of groceries. Address E. S. Hough taling, Hart, Mich. taling, Hart, Mich.

FOR SALE—WE OFFER FOR SALE, ON VERY
favorable terms, the F. H. Escott drug stock, at 75
Canal street, Grand Rapids, Hazeltine & Perkins Drug
Co. Price, \$4,000. Co. Price, \$4.000.

TOR SALE—DRUG STORES—FIRST CLASS—IN DAYton, Ohio; others in various locations. If you want
to buy, sell or exchange, write W. E. Donson, Dayton
Ohio.
530

Ohio. 539 FOR SALE—AN INTEREST IN SHOE STORE—OR will join stocks with a good shoe man; old established business and best location in city. Address "Shoes," are Tradesman, Grand Rapids, Mich. 524 CASH AND FINE PROPERTY FOR GOOD MERCAN-tile establishment. C. E. Barnd, Fostoria, Ohio.

FOR SALE—THE FINEST DRUG STORE IN THE city of Muskegon at 75 cents on the dollar; reasons other business. C. L. Brundage, Muskegon Mich. FOR SALE—A GOOD GROCERY BUSINESS HAVING the cream of the trade; best location in the city:

It he cream of the trade; best location in the city; stock clean and well assorted; this is a rare chance for any one to get a good paying business; poor health the only reason. Address S. Stern, Kalamazoo, Mich. OR SALE—GROCERY STOCK IN GOOD LOCATION
Will inventory \$7 0 to \$890 and doing a business
of about \$13,000. Address No. 592, care Tradesman.

508

WANTED-REGISTERED ASSISTANT PHARMACIST
-References required. Address 542, care Michi-

MISCELLANEOUS.

BEGIN THE NEW YEAR BY DISCARDING THE annoying Pass Book System and adopting in its place the Tradesman Credit Coupon. Send \$1 for sample order, which will be sent prepaid. E. A. Stowe & Bro., Grand Rapids. & Bro., Grand Rapids.

GOOO COPIES SHEET MUSIC, 10e COPY—COMIC song and joke books, 10e; banjo and guitar music, etc. J. W. Reading, music dealer, Grand Rapids, Mich. 536

ids, Mich. 536

FOR SALE-DRAFT TEAM 5 YEARS OLD - DARK gray; well matched; weight 3,100 pounds. Address M. W. Willard, Kinney. Mich.

WANTED-SEND A POSTAL TO THE SUTLIFF COUpon Pass Book Co., Albany, N. Y., for samples

WHOLESALE Carpets,

Oil Cloths, Rugs, China Mattings Draperies, Parlor Screens

Smith & Sanford, Ottawa and Pearl Sts., Ledyard Block.

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Exclusive Jobbers of

DRY GOODS, HOSIERY,

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19 & 21 SOUTH DIVISION ST.,

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FOR SALE.

Portable Sawmill with Engine and Boiler, capacity 5.000 to 10,000 feet per day, \$600. One stationary boiler and engine, 30 horse power, \$600. One set Stearns' eccentric head blocks with winged knees, \$100; or with both wing and single standard knees, \$150. top saw rig, adjustible, \$25. All of the above in good condition and offered for sale for want of use, not because they are worn out. Terms, cash, or time with good security. Address No. 527, care Michigan Tradesman. 527





Merchants, YOU WANT THIS CABINET .

Thousands of Them

Are in use all over the land.
It does away with the unsightly barrels so often seen on the floor of the average grocer. Beautifully grained and varnished and put together in the best possible manner. Inside each cabinet will be found one complete set of castors with screw

Every Wide-Awake Merchant Should Certainly Sell LION, THE KING OF COFFEES.

An Article of Absolute Merit.

It is fast supplanting the scores of inferior roasted coffees. Packed only in one pound packages. Put up in 100-lb cases, also in cabinets of 120 one-pound packages. For sale by the wholesale trade everywhere.

Shipping depots in all first-class cities in the United States. Woolson Spice Co., TOLEDO, OHIO.

L. WINTERNITZ, Resident Agent, Grand Rapids.



IF YOU WANT

The Best

Sauerkraut.

Order this brand from your wholesale grocer.

6-ft case like above

6-ft case, square, with metal corners, same price.

The above offer is no "bluff" or snide work. We shall continue to turn out only the BEST of work. All other cases at equally low prices.

63 AND 65 CANAL STREET, Grand Rapids, Mich.

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A. J. Youngs, furniture dealer, Buchanan It is a good paper and comes to us like an old Wm. Madison, grocer, Harrison: "I con

your paper a very valuable publication and do not wish to be without it." Boyd Redner, grocer and boot and shoe dealer "I like the paper and your enter prise in making it better and better each year. Omaha Merchants' Criterion: "THE MICHIGAN

out the territory it reaches." John W. Brainerd, harness dealer, Vassar: "I ike the way you treat the P. of I. question which is hurting business all over the State. I think that by combined effort it may come to a

TRADESMAN has done much for the advancement

the retail trade and is very popular through

L. J. Law, clothing dealer, Cadillac: "I take deasure in renewing my subscription to The TRADESMAN. At the price you furnish it, it is like buying staple goods of well-established eputation at ten cents on the dollar. In regard the size and shape of THE TRADESMAN in the uture, would say for myself that it matters little n what shape it comes. Continue to give us the same quality that you have given in the past and we will be glad to get it in any shape. As a mer chant, I acknowledge my indebtedness to you for the excellent paper you publish in our

Reserved for Men.

respondent who propounded the query,
'Did you ever see a held have, A Pennsylvania editor answers a cor 'Did you ever see a bald-headed woman?" in the following strain: "No, we never did. Nor did we ever

ee a woman waltzing around town in her shirt sleeves, with a cigar between her We never saw a woman go fishing with a bottle in her hip pocket, sit around on the damp ground all day and go home boozed' in the evening. Neither have we seen a woman yank off her coat, spit on her hands and swear she could whin any man in town. All of the foregoing 'privileges' are reserved for men.'

> Battle Song of the P. of I. MECOSTA, Nov. 16, 1889.

E. A. Stowe, Grand Rapids: DEAR SIR-We hand you herewith a ittle poem in regard to the P. of I., written by one of our farmers who does not think much of the trust: We are a band of P. I.'s, and by the P. I.'s we'll

ads and monopolies we'll banish from the We'll arrange all the prices by which we'll sell And we'll run the blarsted country, root, hog,

Respectfully, WOOD & WENDLING.

Following Another Bohemian Oat Swindle

rom the Monroe Democrat. Patrons of Industry advocates assert that the retail merchants make an average profit of 129 per cent. on sugar, and this statement is on a par with the other oretenses of the order.

The retail merchant rarely makes a per cent. but more frequently sells at a oss. To-day our merchants are selling fine sugars one cent per pound less than cost, and any of our grocers will guar antee to furnish from one to 1,000 bar-rels at an advance of 25 cents per barrel bove cost. Of course, we do not blame the farmers or any other class of individuals for doing the very best they can. In fact, this is just what we have been urging them to do. Our advice has been, and will continue to be-"get all you possibly can for your products, and buy your goods where you can buy them the This is the true theory of No one can object to it, because it is the basis of success and the foundation of trade. But don't nibble at verything that comes along. Don't the earliest class on the face of the earth to be "guiled" by every scoundrel that comes along. A few years ago you were the river. We told you at the time it is not a Bohemian oat dealer in the oats about it cannot be collected in the courts of the State. We are not prepared to say that the farmers, individually, are "paying too much for their tin whistle." Perhaps not. But, from the best information we are able to obtain, a few people are becoming very wealthy from this scheme, and in one year they made more noney than they had been able to accuming a bill of goods from a wholesale tablishment to make him two bills, one goods—the latter he wished to show to his customers. We know that grocery drummers are telling their customers that this is becoming a common occur-

Berlin-B. C. Chappell has opened a

ence with Patron storekeepers.

VISITING BUYERS.

John Gunstra, Lamont E E Hewitt, Rockford S T McLellan, Denison H A Dailey, Lumbertor R B Gooding&Son.Goo Mead, Corai Fen Hoor, Forest Grove hn Spyker, Zeeland hn Giles & Co., Lowell C Congdon,CedarSprings M Lewis, Ionia A & J Griswold, Harvar C S Blom, Kalkaska E Young, Ravenna J Coon, Rockford J H Manning, Lake P O J Raymond, Berlin W E Hinman, Sparta H M Lewis, Ionia Kelly, Pettys & Co., Carson City Haller & Co., Lake Odess Lamoreaux & Beerman,
Fruitpoi
L Maier, Fisher Station
GF Cook. Grove
E S Botsford, Dorr
Pickett, Bros., Wayland
D R Stocum, Rockford
H Brownyard, Lake
Parkhurst Bros., Nunica
L M Wolf, Hudsonville
J V Crandall & Co., Sand
H B Wagar, Cedar Spril sartram & Millington, Paw Paw F Whitney & Son, Ionia 'ackard & Betts, Benzoni. Iams & Van Armen, Hastings B Nichols, Martin

I. hardware store, at Mecosta.

Belding Banner: "L. S. Roell has trade."

Bellevue Gazette: "Report says that the Patrons of Industry have no contracts with Bellevue business houses. Past contracts were unsatisfactory on both sides."

J. L. Clock, successor to Clock & Herrick, general dealer at Fenwick, writes as tion and I have no time or means to squander on such a wildcat scheme."

Geo. W. Brown, general dealer at lows: "You ask me if I have signed

druggist and grocer, is by no means a considered enough in most cases." large man, but he was big enough to castigate a bully of P. of I. persuasion, a few days ago, administering a punishment which the disciple of the Port Huron trio will probably be able to remember as long as he lives. At the end of the encounter, the bully's face is said to have resembled a piece of hammered beef-

A Conklin merchant writes as follows: Yankees."

interest to organized labor. One of the chant, or the organizers " stores that is a nesting place where the The Grand Rapids Workman, which P. of I. people get their feathers beautilooks at things through the smoked glass Cabot, % Dwight Ancho profit on sugar—never more than two nights and Sundays and employs 'pull- terion: "This is a free country and the ers-in.' "

was a fraud, and you insisted that "we much good in one respect—it will, in a who are their best friends." didn't know what we were talking large measure, do away with the credit But what is the result? There business and make the competition in promises."

Alpine correspondence Sparta Sentinel second half year, but I am still vainly represented by their sign-brushing away an imaginary something that they can neither locate nor control."

Reed City Democrat: "As an illustrathought the price was too high and concluded not to buy. She went to the Grand Rapids Workman: "The farm-

stumbling block in the way of the further posing a corner grocer has a weekly trade

It is reported that Parks Bros. will put We are glad to know, however, that in of that trade is a dead loss on the books. in groceries in connection with their P. every instance the P. I. stores are short Does the grocer lose it? Not if he can help to other dealers, and we are also glad of expense account the same as taxes and signed with the Patrons of Industry, and the fact that all of our advertisers and insurance, and the honest patrons have purchased a stock of goods for their honest American dealers declined to have to pay it. Every workingman who pays anything to do with P. I. prices."

follows: "It is not true that I have signed Clio. The name of the firm is Nixon & a margin of 10 per cent. But this is a contract with the P. of I.'s. The Hubble-J. W. Nixon and Chas. Hubble. what we understand to be the plan of thing is too thin to bear decent investiga- This firm first contracted with the P. of the farmers' trust." L's last winter, but for the lack of some sort of courage (perhaps moral courage), they canceled the contract, and signed life to their winning address. Shiloh, writes The Tradesman as fol- an agreement with the rest of us to have you, my dear," said Lundy Foote to the nothing to do with P. of I. contracts; with the P. of I.'s. I will answer, no, but, as there was no forfeiture named in sir, nor do I intend to, although they the agreement, they lose nothing by rehave organized here in this place and have taken some of my best customers. have taken some of my best customers. confidence and respect of the honest and such a reputation for courtesy and exlegitimate dealing part of the community A. B. Schumacher, the Grand Ledge in which they reside, which might be Evart Review: "Wednesday being the

the new farmers' society, which has with which a veteran shop visitor know how to tease a salesman. She failed in had such phenomenal growth in this the attempt, and thereupon set him up in locality-to visit Evart for the purpose of making contracts with dealers to supply members of the order with such goods ness. as they may need, eleven associations were represented. Contracts were en-'The P. of L's have not made much tered into with Mark Ardis, general headway in this vicinity. They had a dealer; E. F. Shaw, boots and shoes, and meeting at Big Springs some weeks ago, Stevens & Farrar, hardware. These conwithout success; also at Chester town- tracts vary, according to circumstances. house, with the same result. I under- but the base aimed at is to allow the stand that they will have a meeting dealer 10 per cent. above cost for handagain this week. This is a Holland and ling the goods laid down in the store. German neighborhood, and as a general The order has about twenty-five associathing they are a class of people not so tions in the county, of which U S. Holdeasily taken in with such taffy as are the ridge, of Hersey township, is President. The order is sure to cause considerable Grand Rapids Workman: "We are disturbance in all business, not excepting pretty fairly convinced that the the farmer. After the present excite-P. of I. fellows care little about the ment has subsided, we shall be better union label cigar, union beer, the early able to judge who is to receive the benefit closing movement, and other matters of of the agitation-the farmer, the mer-

fully plucked is a 'sheep' clothing store of trade unionism, is not inclined to favor on Canal street, near Redmond's opera the P. of I., if the following extract from house. It is a store that keeps open a long article on the subject is any crifarmers have a right to run their busi-A Belding correspondent writes: "We ness just as they see fit. It is in their are all of us more or less attached to power to change the order of things in a something besides ourselves. The farmer, line both commendable and sensible. In in many instances, becomes attached to a the West, the national organization is raised note; a changed order for tools to moving in the direction of the elevators. a note in payment for twice the amount; They propose to store their own wheat. a Bohemian oat note; a patent right; he They may go further and corner the can swear by eight foreign grains that wheat, and no one need say nay, as long have been raised in his own county, but as that is the order. Why shouldn't are now sold at fictitious prices, and they do their own shipping, charter cars, last, but not least, he becomes attached own cattle pens, build flouring mills and to the P. of I. He has not yet deter- grind their own wheat, buy their reapers mined which has swindled him the most." and mowers from headquarters, at whole-Tustin Echo: "The Patrons of Indus- sale rates? But when the farmers think work to keep up your reputation of being try are becoming extensively organized they can get their supplies of dealers at in Osceola county, many lodges having the low rate of 10 per cent. profit, they been instituted. Whether the members think wrong. The handling of the goods swindled most outrageously by your own will achieve all the benefits claimed for alone is worth that much. Besides, in neighbors in the Bohemian oat deal. It them, is a question to us, but we are satisties P. of I. deal, they are not hitting almost ruined some of the farmers up fied that it will result in accomplishing those who are their enemies, but those

Monroe Democrat: "Another scheme, prices more of an object to all dealers, known as 'The Patrons of Industry,' to country but what is looked upon with suspicion, and a note or any other transaction that has the smell of Bohemian saving to our people, with the exception seems to have secured a foothole in the of those who pay for their goods with county, and it strikes us, from what we the Bohemian oats scheme. Of course, "The P. of I.'s have started in on their the amount of money taken out of each waiting to learn of any good they have oats sharks gathered in, but we believe accomplished. So far, the organization it to be a swindle just the same, and adulate in a life-time. We do know that a has only succeeded in putting money into vise the farmers to keep their hands off Patron of Inudstry storekeeper in order- the pockets of organizers and causing its until they are satisfied beyond a doubt members to be systematically humbugged that it is straight business. The head by designing and unscrupulous dealers. office is at Port Huron, and a letter ador the actual cost of the goods and one It is plain to see that the whole thing dressed to the prosecuting attorney or with 10 per cent. added to the cost of the must soon prove to be as senseless as any of the county officers located at that their peculiar tickling grip and is fitly place for information, or information obconcerning the standing of the 'grand officers' of these 'Patrons,' may be relied upon. It is said, but with how much tion of the great benefit which the P. of truth we have not been able to inform I. is to the farmer in buying goods at 10 ourselves as yet, that the grand officers per cent. profit for cash, a Hersey farmer, accumulated about \$30,000 to themselves who is a member of the order, visited a last year-and surely they did not get it P. of I. store with his wife, a few days out of the business men. Just think the ago, and priced some ladies' underwear. matter over from a business standpoint She was told that to members of the or- and see if there is any reason why every der the price was \$1.25. The lady played outcity sharper should resort to

> store where she formerly did her trading, ers who go into the P. of I. have an idea and on pricing the self-same goods, found that they will make money by the operathat she could buy it for ninety cents, tion, and perhaps they would, if they and the merchant doesn't pretend to sell | could have it all their own way, but it his goods for 10 per cent. profit, either." takes two to make a bargain. They ar-Hesperia News: "B. Cohen has joined gue that if they trade at one place and the P. of I.'s and has contracted to sell pay cash they can get goods at bottom goods to the Patrons of Industry at 15 rates, but who is going to buy their proper cent. profit. As we run our paper in duce? That's the rub. A grocer may the interest of the village and surround-decline to buy their potatoes with the ing country, and believe this organization full knowledge that they will go home to be a detriment to any town or vicinity, and buy their sugar at the "special" we are compelled, out of justice to our store. It isn't to be denied but that the patrons, to denounce the order as a credit system is very destructive. Sup-

advancement of our enterprising town. of \$400, book business, and 5 per cent. lived, and in the long run are a benefit himself. That loss is charged up to the his grocery bills also pays the bills of A Clio merchant writes as follows: the dead beats and those who are out of 'Not wishing to see any of my fellow- work and can't pay. Now suppose a merchants slighted or withheld from any grocer makes a bargain with 100 families degree of prominence which may be con- whose average grocery bills are \$4 per ferred upon them, I adopt this means of week that they shall pay cash. That telling you that your list of P. of I. grocer can afford to sell at a good deal merchants does not include the ones at less than the ordinary price, but not on

The Value of Politeness.

Hundreds of men owe their start in beggar girl who bought a penny worth of snuff, "Thank you, my dear please call again," made Lundy Foote haustless patience, that it was impossible to provoke from him any expression of irritability or the slightest symptom of vexation. A lady of rank, hearing of his wonderful equanimity day set for representatives of the P. of I. trade, and the mainspring of his later

Dry Goods.

7½ Integrity XX.... 6½ King, E F..... 4½ "E X..... 7½ "E C, 32 in.

444 " E C, 32 in.
74 " E C, 32 in.
53 Lawrence L L.
64 New Market B.
Noibe R.
Newton.
74 Our Level Best.
7 Riverside X.

7 Riverside XX....
6½ Sea Island R....
5 Sharon B....
7½ Top of the Heap.
6½ Williamsville...
6¾ Comet, 40 in...

BLEACHED COTTONS.

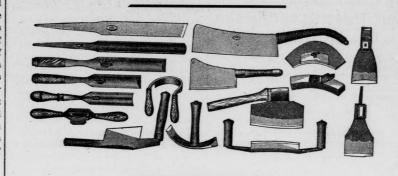
Carlisle " 73 New Market L, 40 in. 73

Prices Current. UNBLEACHED COTTONS

Conqueror XX Owight Star...

	Blackstone A A 8 First Prize 7	Cast Loose Pin, figured
	Cleveland 7 Fairmount 4½	Wrought Narrow, bright 5ast joint
h	Cabot % 63 Lonsdale Cambric . 10½	Wrought Narrow, bright 5ast joint Wrought Loose Pin Wrought Table Wrought Inside Blind
S	Dwight Anchor 9 Middlesex 534	Wrought Inside Blind
r	Edwards 6 Oak View 6	Blind, Clark's
n	Empire	Blind, Clark's. Blind, Parker's. Blind, Shepard's
1-	Fruit of the Loom. 8% Vinyard 8½	BLOCKS.
e	Blackstone A A.	Ordinary Tackle, list April 17, '85
1-	Cabot	Grain dis
r		Cast Steelper 1
a	UNBLEACHED CANTON FLANNEL.	CAPS.
n	Tremont N	Ely's 1-10 per n Hick's C. F
S	Middlesex AT 8 " " 718	G. D
	" X 9 " " 819	Musket
	BLEACHED CANTON FLANNEL.	Rim Fire, U. M. C. & Winchester new list.
e	Hamilton N 71/ Middlesov A A 11	CARTRIDGES. Rim Fire, U. M. C. & Winchester new list. Rim Fire, United States
5	Middlesex P T. 8 " 2 12 " 2 12 " A T 9 " A O 13½ " 4 17½ " 5 16	Socket Firmer
t	" X A 9 " 4 171/2	Socket Firmer
,	CORSET JEANS.	Socket Framing. Socket Corner. Socket Slicks
d	Biddeford 6 Naumkeag satteen 71/4	Butchers' Tanged Firmer
S	Biddeford 6 Naumkeag satteen 7½ Brunswick 6½ Rockport 6½	Curry, Lawrence's
-	PRINTS. Allen stanle 6 [Merrim'ck shirtings 514	Hotchkiss
k	" fancy 6½ " Repp furn . 8½	White Cravons, per gross 12001214
t	American fancy 6 " robes 6½	White Crayons, per gross
y	American indigo 6½ Portsmouth robes 6	" 14x52, 14x56, 14x60
s	Arnold " 6½ " greys 6½	Cold Rolled, 14x56 and 14x60
n	" " C. 8½ Washington indigo. 6½	Bottoms
g	" century cloth 7 " Turkey robes. 7½ " gold seal 1014 " India robes 714	Morse's Bit Stocks
e	" Turkey red. 10½ " plain T'ky X ¾ 8½	Morse's Bit Stocks
	" oil blue 6½ " Ottoman Tur-	Morse's Taper Shank
	" " green 6½ key red 6 Cocheco fancy 6 Martha Washington	Small sizes, ser pound Large sizes, per pound
0	" madders 6 Turkey red 34 71/2	Large sizes, per pound
	Hamilton fancy 6½ Turkey red 9½	Com. 4 piece, 6 indoz. ne
e	" staple 6 Riverpoint robes 5 Manchester fancy 6 Windsor fancy 64	Adjustabledis.
e	" new era. 6½ " gold ticket Merrimack D fancy. 6½ indigo blue. 10¼	Clark's, small, \$18; large, \$26
h	PRINTS.	Com. 4 piece, 6 in. doz. net
,	Amoskeag A C A13½ Pearl River	FILES—New List. Disston's New American
h	DEMINS.	New American
n	Amoskeag. 9 oz15 Lawrence XX 134	Nicholson's Heller's Heller's Horse Rasps
e	Amoskeag, 9 oz15 Lawrence XX13½ Andover	GALVANIZED IRON.
-	GINGHAMS.	Nos. 16 to 20; 22 and 24; 25 and 26; 27
f	Gienarven 0% Renirew Dress 8	
-	Lancashire 6½ Toil du Nord10½	Discount, 60
t	Glenarven 6½ Renfrew Dress. 8 Lancashire 6½ Toil du Nord 10½ Normandie 8	Stanley Rule and Level Co's
t	Lancashire 6½ Toil du Nord 10½ Normandie 8 CARPET WARP. Peerless, white 18½ Peerless, colored 21	Stanley Rule and Level Co 's
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OOPER TOOLS



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Foster, Stevens & Co..

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HARDWARE. MOLASSES GATES. Prices Current. Advance above 12d nails. FENCE AND BRADS 50d to 60d.... 10d..... 8d and 9d.... 6d and 7d.... These prices are for cash buyers, who pay promptly and buy in full packages. Ives', old style Augurs and bits. dis. 60 60 40 Cook's FINE BLUED. First Quality, S. B. Bronze. "D. B. Bronze. "S. B. S. Steel. "D. B. Steel... 12d to 30d dis. % inch. 50&10 1% and 1% inch.... sleigh shoe..... 2 and 2¼ 2½ and 2¾ Cast Loose Pin, figured... Wrought Narrow, bright 5ast joint. Wrought Loose Pin. Wrought Table... Wrought Inside Blind BUTTS, CAST. Ohio Tool Co.'s, fancy Fry, Acme..... Common, polished... BLOCKS. Ordinary Tackle, list April 17, '85. Iron and Tinned Copper Rivets and Burs. "A" Wood's pat ent planished, Nos. 24 to 27 10 20 "B" Wood's pat hanished, Nos. 25 to 27... 9 20 Broken packs ½c per pound extra. Frain. dis. 50&02 CROW BARS. .per 10 41/2

Sisal, ½ inch and larger CARTRIDGES.
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" 14x52, 14x56, 14x60.
'old Rolled, 14x56 and 14x60.
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Steel, Game ...
Oneida Community, Newhouse's
Oneida Community, Hawley & Norton's
Hotchkiss' ... dis. 20&10&10dis. 40&10 dis. P. S. & W. Mfg. Co.'s Bright Market Coppered Spring Steel Plain Fence. Barbed Fence, galvani Bright. dis. Screw Eyes... Gate Hooks and Eyes. Baxter's Adjustable, nickeled

.dis.60&10 MISCELLANEOUS. Bird Cages tate.....per doz. net, 2 50 crew Hook and Strap, to 12 in. 4½ 14 and Casters, Bed and Plate 8½ 7½ 7½ 70

PIG TIN. Duty: Sheet, 2½c per pound.

new list 331/4 & 10 .dis. 25&10@25&10&10 10x14 IC. Char 19X20 IC, 10X14 IX, " 14X20 IX, " Each additional X on this grade, \$1.75.

boor, mineral, jap. trimmings...
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boor, porcelain, plated trimmings...
brawer and Shutter, porcelain...
brawer and Shutter, porcelain... ussell & Irwin Mfg. Co.'s new list allory, Wheeler & Co.'s..... orwalk's Each additional X on this grade \$1.50. 70 14x20 IC, 14x20 IX, 14x20 IX, 20x28 IC, ...\$16.00, dis. 60 20x28 IC, ...\$15.00, dis. 60 14x20 IC anley Rule and Le

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E. A. STOWE, Editor.

WEDNESDAY, NOVEMBER 20, 1889.

TROUBLE AHEAD. TRADESMAN has it on unques tioned authority that the organization known as the Farmers' Alliance will shortly invade Michigan, making the State its chief battle ground for the year to come. While this organization will necessarily absorb the membership of the Patrons of Industry, it will not better the situation, so far as the merchant is concerned, as it supplants an policy to maintain. irresponsible and impotent organization with a strongly fortified league of farmers, having working branches in nearly

every Western State. In view of these things, the outlook for the merchants of Michigan is by no means re-assuring. Even at this stage of the movement, it is plain to be seen that the margins of merchandising are to be

AFTER THE TRUSTS.

The Superior Court of New York has sustained the decision of Judge Barrett that the Sugar Trust is an illegal organization, and ordering its dissolution. Judge Daniels, the author of this new decision, says that such an association "having for its object the removal of competition and the advance of the price of the necessaries of life, is subject to the condemnation of the law, by which it is denounced as a criminal enterprise." This is even more decided than Judge Barrett's language, as he confined himself to declaring that it was ultra vires for corporations to combine without the consent of the State. The question now goes by a second and final appeal to the Court of Appeals, by which it can be heard next January. But the friends of the Trust have little hope of a favorable decision there. They talk of ascertainweak points in their arrangement, and of correcting these. But if the Court sustains Judge Barrett in ordering the whole concern into the hands of a receiver, it will be too late to make such a re-adjustment of their plans to the requirements of the law. It seems likely that they will be taught that a corporation which State must keep itself "within the four possess the freedom of action which bechises from their Maker.

In Missouri the last Legislature passed an anti-trust law of the most severe description, and the State authorities are proceeding to enforce it. Every corpora- yielded, of late, to the subject of countion doing business within the State is try roads, but a moment's thought will required to file an affidavit of the man-convince the most skeptical that nothing agers declaring that it is a partner in no is more intimately connected with the combination to restrict competition or to prosperity of business men. Good roads affect prices. If the object be to put an mean better business, because they enend to the increase of corporations, the courage riding, driving and the sale of law is very well conceived. Nobody who vehicles. Bad roads, on the contrary, has money to invest will select for that mean less business, because they necess purpose a commonwealth which forbids corporations in any emergency or in any a temporary arrangement to avoid cut- couragement and support to every move- ment to tens of thousands wage earners, a temporary arrangement to avoid cut-throat competition. The law will prob-ably restrict the development of the development of the development of the development of the public thoroughfares. couragement and support to every move-ment looking toward the improvement of public thoroughfares. The future of this great industry seems almost boundless in its possibilities. ably restrict the development of the State without accomplishing what its and coal-carrying companies, and even

an anti-trust law hardly less severe than have been depending on their sales to us the Missouri measure, but no attempt has for their living, and they embrace the yet been made to enforce the law, nor opportunity offered by an election of have any steps been taken looking toward its enforcement.

NOW FOR BUSINESS.

already stated, nothing could be worse at her expense.

The Michigan Tradesman tween countries, each of which is seening to develop its own resources to the utmost and to train its people in every line plant. The price of cotton-seed was of production for which they have any forced up while that of the refined oil fitness. And on these lines very much Retail Trade of the Wolverine State. may be done, especially if the Congress shall see its way to making any arrangement for the establishment of close and rapid communication between the ports of all the free states on the continent.

At present we are buying great quantities of tropical and sub-tropical produce, but chiefly from the colonial dependencies of European Powers, and notably from those which still maintain human slavery. Why not discriminate in favor of the products of the free states of this continent and of free labor? If we were to put such produce on the free list of our tariff, the whole of the northern half of South America would be benefited, and articles they now produce in comparatively small quantities would alone. become their staple products. As matters now stand, we are the chief commercial patrons of human bondage and of colonialism in America — two things which it certainly is not our public

THE LESSON FROM LEXINGTON. No review of American events for the past two weeks can well avoid a reference to the shocking occurrence at Lexmen, Colonel William Cassius Goodloe eat them. and Colonel Armstead M. Swope, killed each other in a sudden and brief encounaffair, we undertake to say, have caused lie mind than anything which could be classed with it has done in a long series of years. The savagery of the impromptu duel shocks the sense of human, not to say Christian, feeling, and creates a sensation of despair that, after all, the pasmurder, especially those in the acts of Colonel Goodloe, are hideously painful. And yet it is well known that this man had a most winning, and, ordinarily, a most genial and kindly nature. Is the savage nature of man, after all, so strong or must we account the action of both actors in this tragedy as a momentary madness, in which reason as well as conscience was eclipsed?

Many remarks have been made on the state of society in Kentucky, in which such things can occur. Most of these are, doubtless, just; the false standard of "honor," the low valuation of human ing from that Court what are the legally life, and the disregard of law, are all features which in that State sadly need bet-

A Detroit paper asserts that P. of I dealers can get all the goods they want, either of Detroit or Grand Rapids wholesale grocers. The Tradesman is not authorized to speak for the Detroit trade, accepts its franchise at the hands of the but, so far as Grand Rapids is concerned, the statement is false. A Grand Ledge corners of the charter," and does not P. of I. dealer spent a day among the wholesale grocers of the city a week ago, longs to individuals, who get their fran- but was unable to obtain goods for either eash or credit—and he had both.

Some of THE TRADESMAN'S readers may think that too much space has been sarily lessen the amount of traffic. With this understanding of the subject, it way to guard their investments by even behooves every business man to lend entitivation profitable, and given employ-

In Newfoundland there has been a trial ings without definite agreements will of strength between the two parties who come into use, as among our coal-mining are affected by the law which forbids the these will be cancelled the day before the are themselves fishermen, of course, apaffidavit is signed, to be renewed the day prove of the law as helping to hamper after, as was done once in Pennsylvania. the Americans in competing with them in The last Michigan Legislature passed our own markets. But a very large class members of the House of Assembly to make their discontent felt. The result ment, which probably will procure a Now that the Pan-American Congress repeal of the law. And, should Newhas completed its circuit of the principal foundland take this step, Canada will American cities and settled down to talk have to do the same, as her refusal to sell was the reply. of business, the real value of its meeting bait would do us no harm, while it would will be tested. As The Tradesman has enable the Newfoundlanders to prosper

tween countries, each of which is seeking As a consequence, the Trust could neither maintain prices nor find work for its own

was forced down to figures which left no margin for profitable manufacture. So, after a brief struggle, it had to succumb. It has been converted into a joint-stock business, and the same economic forces wool. probably will produce the same results in the case of all these mischievous organizations.

Pointers from Our Wise Man's Pen. You need not fear the wrath of God if you do nothing to deserve it.

This paper is printed by electricity, but there is nothing in it to shock the

Certainly, my son, love your enemies, but don't chew them up, burn them or drink them. Let tobacco and whisky

A hunter absent-mindedly used a tendollar bill as wadding. A minute after there was a great issue of fractional cur-

Some country roads resemble another celebrated road being paved with good intentions, but too many roads haven't even that paving.

Apples packed in salt will keep a year, says an exchange. And after they have been kept in that way a year, they will ington, Kentucky, when two prominent keep to all eternity before any one would

Get a good supply of arnica, court ter in a public place. The details of this remedies for cuts, bruises and scratches. Then, when in conversation with a redconsiderably curtailed for some time to a more painful impression upon the pub- headed girl, bring in the subject of a white horse.

The most prosperous country is that which has the best roads. The farmers who can get to market in any kind of weather will average from 5 to 10 per cent. more for their products than those sions of men can, in a moment, so over- that are stuck in the mud a third of the whelm all nobler convictions and re- time. If good roads are an evidence of straints. The circumstances of the double civilization, most of us are living in a barbarous country.

Status of the Engleman Estate.

The receivers of the Manistee Salt and Lumber Co. have issued the following statement to the creditors:

1	Sale of lumber and other personal	
- 1	property	552
	Manufacturing, commerce, freights.	38
- 1	Real estate, etc	496
		3
	Vessel property	34
4	Interest on bills receivable and land	_
1	contracts	7
- 1	and land contracts and ledger ac-	
9	counts	404
ı	_	
	Total	1,537
,	10001	

DISBURSEMENTS. Purchasing lumber, shingles, lath, salt and putting in and buying logs 252,807 78
Manufacturing and freight on lumfice rent, clerk hire, traveling expenses, etc...... Receivers' salaries l'axes, insurance, l Bills against vessel cured claims paid by order of

143,442 95

595 36 8,131 04

15,096 13 13,198 16 . \$1,537,252 55 The receivers give notice that they will apply to have their accounts approved out they will probably be adjusted during the present term of court, when the cash balance of \$13,000 will be divided among the unsecured creditors.

Progress of Beet Sugar. Already more than half the world's Science, chemistry and mechanical skill have combined to transfer the hab itat of a prime necessity of life from the tropics, where only it was supposed could be produced, into the northern latitudes. Science has shown the way to

The Bogus for the Genuine.

Health Officer Duffield, of Detroit, states that about twenty grocers of that city persist in selling butterine for butter tection? In case of success, there can and warns them that, unless they desist from the practice, he will publish their names in the newspapers and turn the evidence of illegal sale over to the government officers.

Ready to Drop the Subject. "Why do you put the hair of another woman on your head?" asked a Paris has been a defeat for the present govern- avenue traveling man of his wife, the other evening.

"For the same reason that you wear the skin of another calf on your feet,"

The Real Freeman.

I honor the man who is ready to sink Half his present repute for the freedom to think And, when he has thought, be his cause strong

DO YOU LIE?

Can a Dry Goods Clerk be Successful and Truthful?

Why, in this undertaking the farmer is doing just what he should not do. He One day A. T. Stewart walked into one is building up a huge combination hoping to receive a benefit, which will result in of his departments, and taking up a piece of goods, asked one of the salespositive injury. If there is any one class of our citizens who should be hose

men if it was all wool.

"No, sir," he replied, "it is not all but it would sell easily for all

"Well, sell it as all wool," said Mr. Stewart. "But it isn't all wool, Mr. Stewart,"

pleaded the young man. "You do as I want you to, please," responded Mr. Stewart, as he walked away.
Some time later in the day, a buyer was looking over these goods, and the

same man was selling him. "These are all wool, are they not?" the buyer asked.

"They're not all wool, but very near t." answered the salesman. The next day Mr. Stewart sent for the

resent my goods differently from what I wish you to. If I overlook the mistake of yesterday, will you do as I wish me to the dawn of a more prosperous era for them. In this direction they will win dollars where in their combinations they will gain cents. If they make they will gain cents if they make they will gain cents. of yesterday, will you do as I wish you to do in the future?"

"I will be very glad to do anything that you wish me to do, Mr. Stewart, except to lie," replied the young man.
"Do you consider it a lie to call that piece of cloth all wool, when with the

little cotton it contained it was really a better material than all wool?" 'Yes. sir.'

"Well, you can draw your money

Before the young man had left the store he was brought back to Mr. Stewart's office, received important instructions and was sent to Europe to carry them out. He was afterward frequently plaster, liniment and a good supply of employed by the merchant prince to

A well-known merchant, not, however in the dry goods trade, was in the habit of asking applicants for work a question something like the following:

"If it is necessary to lie, can you

An "Oh, yes," in answer, would births and deaths of the preceding four and-twenty hours must give 300 separate the applicant with his name and address on the list, to be called if he was ever items. Verily, its joys and sorrows are a multitude. London has 7,000 miles of needed, which would be never. streets, and if you walked them at the "No, sir," would insure the applicant rate of twenty miles a day, you would work.

Will It Pay the Patrons? I. G. Barber, in Verme

When we wrote our first article that appeared in the Echo a few weeks since, n which we discussed briefly some of the more salient features of the organization known as the Patrons of Industry, it was not our intention to pursue the subject don folks swallow down 500,000 oxen beyond the first article. A number of 2,000,000 sheep, 200,000 calves, 300,000 not our intention to pursue the farmers, however, having expressed an interest in the subject and a desire that we continue the topic, we have consented, with some reluctance, to do so.

Thus far, the question has been agitated mainly from the standpoint of those persons who are getting up these organizations among the farmers, and who seemingly can have but little interest in takes 200,000,000 quarts of beer. the result beyond the pay they obtain in perquisites or fees from the lodges that These agitators have a are organized. personal end in view. Are they philan- 000,000 quarts. thropists and humanitarians or does some other motive govern them? Quite likely they are not public benefactors, but more likely have a political, personal or mercenary object before them.

It is not our purpose in any way antagonize the farming interests. This is an agricultural section almost entirely. All business interests are dependent upon this one. Manufacturing, to any extent, is not a remote possibility in Eaton With the success of agriculture county. apply to have their accounts approved depends the success of all our interests. Hence, when the farms are remunerative two secured claims which are contested, and the farmers have much to sell, all business prospers. As a merchant, we admit that our business is thus dependent. So of every merchant in the rural districts and outside the manufacturing centers. Their condition is one of depenlence on the farms. But not more s than is the condition of the farmer. His success is better assured by his immedi-The concentration of ate surroundings. ugar is derived from European beet more money near him reduces the rate of interest and in a measure increases the values of all real estate and products of the soil. With the scarcity of money comes general depression in every commodity and inability to effect sales. Likewise, with the best competiprepare the soil for it, has overcome all tion near at hand comes lower prices for the mechanical problems necessary to the extraction of the sugar, made its cul-tivation profitable, and given employ-farmer has to sell. This fact is so potent to every person, that the bare statemen makes it a truism. It is not a two-sided

Now, in case the so-called Patrons of Industry accomplish what they are aiming at, do they not strike down this competition that is the life of trade and drive capital that is employed in their midst to the commercial centers of trade for protection? In case of success, there can be no doubt of such result. The Patrons say, "we want only one store of a kind in a locality and that the Patrons' store." Grant it and what would be the result? A large increase in the cost of everything the Patrons might buy and a less price for everything they have to sell. This would follow as nearly as the law of "supply and demand" governs the price of every article bought or sold, be it labor or the product of labor. We can ese how, in a misguided zeal, the "mers' alliances can be made so strong es how, in a misguided zeal, the "the Patrons' store shall, under a penalty, be the only one patronized by the farmers and all others have the boycot applied. How long, think you, would capital and brains beg for employment under such

form one of the most delightful serials The Century has ever printed.

Amelia E. Barr, Frank R. Stockton, Mark Twain, H. H. Boyesen, and many other well-known writers will furnish the fiction for the new volume, which is to be unusually strong, including several novels, illustrated novelettes, and short stories. 'The Women of the French Salons' are to be described into brilliant series of illustrated papers. The imperant discoveries made with the great Lick Teles we at San Francisco (the largest telescope in world) and the latest explorations relating the prehistoric America (neluding the famous ent Monnd, of Ohio,) are to be chronicled in Venury. How long, think you, would capital and brains beg for employment under such strictures? They would both take the first out-bound train possible and seek a them dependent on the wealthier and more advanced. As believers in the maximum of national industrial life any arrangement which would inure to the injury of our sister republies, however, leads all the rest. With her injury of our sister republies, however much it might seem to benefit our selves. Our problem is to develop that mutual commerce which should exist be
mutual commerce the where the seath was an there so the want at new both should exist be builts and products are made more valuable by the united (a mutual more encouraging field for operations. Money will not be used, only in a limited

be such a death blow to the prosperity of S. K. BOLLES. our country towns as the complete suc-cess of the Patrons of Industry scheme.

tile to all forms of combinations in bus-iness affairs, it is the farmer. He should

oppose for self-preservation and interest

every restriction laid upon the freest in-

tercourse in business and the free exchange of commodities. In this direc-

tion he would find some of the relie

that he is seeking through forced and

unnatural channels. He must insist with

his voice and vote that other kinds of business shall be conducted under the

same governmental methods that his

take this position and stand ready to

main ain it, they will be on the high road

producers of wealth, could only see the

amount of direct and indirect taxation

and the proportion they must carry, they

From these burdens he can get no re-

lief by counter combinations. His com-

sure, nor for any length of time cheapen

what he buys. It will rather have the

opposite effect by removing competition

and giving him poorer goods. The

larger the competition and the freer the

trade, the better it will be for all classes. Our economic ills are nearly all trace-

able to one cause. Remove the cause

and nearly all these troubles will disap-

The Greatness of London.

the next two hours after you read this,

thirty babies have been born and twenty

deaths will have taken place. Think of

it, the evening paper that records the

have to walk almost a year, and more

than a year by nearly fifty days, if you

should rest on Sundays. And, if you were a thirsty sort of a traveler and

couldn't pass a public house, don't be

alarmed-the 7,000 miles have five-and-

seventy miles of public houses; so you

need not think of thirst. In a year, Lon

swine, 8,000,000 head of fowls, 500,000,000 pounds of fish, 500,000,000 oysters

200,000,000 lobsters—is that enough to

figure on? If not, there are some million tons of canned provisions, no end of fruit and vegetables and 50,000,000 bushels of

wheat. But how they wash all the foo

down you might feel glad to know. It

more than this, they drink 10,000,000 quarts of rum and 50,000,000 quarts of

wine-the wine, the rum, the beer, 260,

Under Certain Conditions.

"Do you like the Scotch?" asked one

"Yes," was the reply, "if its cold

weather and the Scotch is hot enough.'

JOSEPH JEFFERSON.

The Century Magazine" in 1890-Joseph Jefferson's Autobiography—Novels by

Frank R. Stockton, Amelia E. Barr

and Others-A Capital Program.

traveling man of another who was read-

ing Burns.

Every four minutes marks a birth.

bine will not relieve the pecuniary pres-

would see their greatest burden.

When the farmers, as a class, shall-

business is conducted.

S. K. Bolles & Co., 77 CANAL ST., GRAND RAPIDS, MICH. Wholesale Cigar Dealers.

"TOSS UP!"

We will forfeit \$1,000 if the "TOSS UP" Cigar is not a Clear Long Havana Filler of excellent quality, equal to more than the average ten cent cigars on the market.

STEKETEE & SONS. WHOLESALE DRY GOODS,

DENIMS.



Amoskeags, Clark's. Everett. Lancaster. Lawrence. Warren. GINGHAMS. Amoskeag, Westbrooks. Wellington, Lonsdale, Bates. Cumberland.

well-known brands of staple dry goods: TICKS. Warren, Amoskeag, Garner, Pemberton, Otis, Hamilton. SBIRTINGS.

E. B. DIKEMAN.

Otis, Scotia, Delhi, Randelman, McAden. Amoskeag, napped.

88 Monroe and 10, 12, 14, 16 & 18 Fountain Sts., GRAND RAPIDS. 🗻

Lancaster.

F. J. DETTENTHALER,

JOBBER OF



Mail Orders Receive Prompt Attention. See Quotations in Another Column. CONSIGNMENTS OF ALL KINDS OF WILD GAME SOLICITED.

WM. SEARS & CO.,

Gracker Manufacturers,

37, 39 and 41 Kent St., Grand Rapids.

Putnam Candy Co., P & B OYSTERS. Packers of the well

Wholesale Clothiers

Perfect-Fitting Tailor-Made Clothing AT LOWEST PRICES.

138-140 Jefferson Ave., 34-36 Woodbridge St., Detroit. MAIL ORDERS sent in care L. W. ATKINS will receive PROMPT ATTENTION.

THE

THOMSON & TAYLOR SPICE COMPANY,

Chicago.

Is a Combination of

The Finest Ingredients for use in Seasoning Meats, Poultry, Game and Fish.

SOLD BY ALL GROCERS.

NEW HOUSE AND NEW GOODS.

A. E. BROOKS & CO., WHOLESALE

Confectionery, Nuts and

Our Specialty-Candy made from sugar and good to eat. GRAND RAPIDS, MICH CODY BLOCK, 158 EAST FULTON ST., .

The Michigan Tradesman | labeled gence."

WEDNESDAY, NOVEMBER 20, 1889.

Plain Talk to the Patrons of Industry.

I have been very much interested of late in noting the sentiments of various persons in different localities regarding the effect upon business throughout the State, resulting from the organizations known as the Patrons of Industry. In the main, the prevailing sentiment seems to be that the object sought will not be in different localities. It must depend and went to see them. The man and his largely on the amount of capital employed to accomplish certain results and the character of the men or firms em-ployed as receiving and disbursing

In doing business with the farmers and laboring men, who constitute the back-bone of the organization, confidence is an essential quality. There have been so many swindlers of late years who have secured farmers' notes through various tricks and given absolutely nothing in return, that, in the eyes of the farmer, almost all legitimate business is degraded and looked upon as methods to catch their money. The agents who contract with the farmers' organization to sell them goods at a uniform profit are like all men working for results. Their aim is to make some gains. It is useless to deny this. All traders are after money. not seeking methods to get rid of money faster. They announce themselves publicly your friends, because they want your money. It is all a means to an end.

Now, then, can any merchant lay down

any arbitrary rule of fixed profit at which he will sell his goods and succeed? With our experience of over thirty years of close attention to this kind of business, we are more than satisfied that he cannot. Why? Because competition and custom require the sale of many goods at much less than 10 per cent. profit, and even at cost and less than cost. This is emphatically the case with country stores that deal largely with the staple goods, such as the farmer uses most largely. The as the farmer uses most largely. The large profit is on the fancy goods; the small profit on the domestics and staples. Herein the country stores are at a disadvantage with the city stores. They are precluded from large sales of fancy

The laws of trade are inexorable. Competition steps in, supply and demand step in and require the tradesman to do what he dislikes. He must sometimes sell at the institution never had any capital states. a very fine profit and possibly without profit on some articles, in order to meet was being transacted with an extensive a cut made by a neighbor, or to unload some unseasonable, unsaleable or over-stocked line of goods. Hence we say no merchant can make a contract and keep it with his customers on a fixed profit many points and then dissatisfaction been fairly dealt with, and the officers begins. As a temporary expedient, for the merchant who desires to close out an old stock of goods, it is probably a good move. But we are not discussing temporary devices or expedients. If a merchant can make a closing sale at 10 per cent. profit, he has a big thing.

The efforts of all persons engaged in business are—or should be—to make it successful. If the tradesman is in any way handicapped or placed under any restraints, he is very liable to undertake to extricate himself. And here is trouble.

It is in the line of deceit and dishonesty and the violation of contract. No mer-chant can or will sell all of his goods at 10 or 12 per cent. profit for any length of it is for such firms to come into possestime. What is he liable to do in order to save himself? He is liable to obtain be entrusted to the care of an honest false duplicate invoices. This, we are reliably informed, from wholesale sources, is already being done in our other security. It will also teach the sale canceled, by a merchant running one of these Patron stores, because he refused to give him a duplicate invoice, adding to it 15 per cent. In many cases this is a sure result. There are other methods that may be resorted to, if the dealer isn't fire proof. The temptation to beat just a little is a strong one. Changing the little is a strong one Changing the little is a strong of the little is

remarkable that the effort is being made.
The farmer has as good right to combine as the manufacturer, or the government, even. The difficulty is, he has not an equal opportunity. Money will combine where labor and the product of labor cannot combine. One is independent, perfectly free to go and come; the other is the proprietor of the largest and neatest dependent and trammelled by unjust and We need not go very far to find the best obtainable remedy.

The Advantage of Self-Denial.

The people of this country have the reputation of being the most extravagant in the world. While there are many than a willful waste of their money. Refive cents is not desirable. ferring to this subject, the New York

Journal of Commerce remarks: Self-denial is not only the law of greatness and of goodness, but also of all maso many enterprises are wrecked may be a seal.

Sometimes, like the coral bed, it is formed of many minute particles that combine to founder the adventurous bark: and again it is the single rock against which the voyager is dashed with a sudden tempest. A young couple who had rented a cosy tenement and were making their first essay at housekeeping found it impossible, they said, to make both ends meet. A wise friend bade them put down for two or three weeks every cent of their disbursements, even where the money went for a postage stamp or a street car ticket, and to bring him the list at the end of that time. He heard nothing from them for a month wife both laughed, as he brought up the subject, and said frankly that the expense book was an unexpected revelation. They found that more than half the amount of their earnings had been spent for things which might just as well have been omitted, and a little sober self-denial had made them more self-supporting, for the wife brought out a little wooden bank, the contents of which already jingled

with the two or three weeks' savings.

The great bane of the poor, by which we mean those who live from hand to mouth, is their want of a resolute selfdenial in the use of their daily or weekly earnings. And this runs all the way up to the man of business, who wastes his thousands a year through self-indulgence on the part of himself or his household, and finally goes down in credit and pocket and finally goes down in credit and pocket of all remedies for habitual constipation. for want of the capital which might have It stimulates peristaltic action, thereby been gathered in the exercise of a proper giving a normal action without pain. If self-restraint. Young clerks, whose salthe tongue is coated, squeeze a lemon aries have been deemed by them to be into the water and drink without sweeteninsufficient for their decent support, would find a surplus left, if they would practice a little self-denial, and would soon be able to lay by something, however small, of a stipend that seemed so inadequate. If every person who has failed to accumulate any savings from his annual income would put down on paper an accurate account of his disbursements, he would soon find where little judicious self-denial would enable him to begin the long-neglected fund for a wet and wintry day.

Fraud Collection Agencies.

A case of considerable interest to the business world was brought before the public in Minneapolis last week. It was the assignment of a collection company But there is a necessity for all mer-chants to conduct their business with some degree of elasticity. What do we mean by this? Simply that no merchant accounts entrusted to its care and failed can iron clad his business with an undering to turn over the money to its rightful deviating or uniform profit. If he undering owners. Growing impatient at the retakes this, he will soon sell out or fail peated failure of the concern to disgorge, out. Every merchant soon learns this.

was being transacted with an extensive force of collectors, clerks, etc., and that the managers were living in luxury while the company could not meet its managers were living in luxury. obligations. This condition of affairs together with a number of questionable and succeed. His customers will find methods brought to light by inquiry, conthat the free trader is beating him on vinced the creditors that they had not

charged with embezzlement. The question now arises, can the officers be convicted of this charge? If an individual collector for a private firm should convert funds collected to his own use, there is no doubt that he could and would be convicted tor embezzle-

ment, as established by precedent. Whether or not these parties can be convicted of the charge under which they are held, however, is of but little importance to the general public. The occurrence illustrates how little security good county of Eaton. One salesman in- business man that there are irresponsible formed us only yesterday that he had a collecting agencies as well as irrespon-

An Ingenious Idea.

stations, or in clubs and other public buildings, has been introduced into London. The apparatus consists of a desk at which to write the message, and a to mislead the committee of farmers who have not been initiated into the hidden mysteries; mixing the tea, watering the oil and many other little tricks, to save from loss, you know. They try to beat us, so we will try and beat them. "It's a poor rule that won't work both ways."

It was our purpose, when we commenced this hurriedly written article, to speak of other burdens that are not imaginary, that rest upon the farmers more heavily than any other class, that they can in a large measure remedy. Space requires us to reserve this for another paper. The farmers, through these combinations, are endeavoring to secure a plan whereby they may cheapen all that they buy. The methods resorted to cannot be very successful. It is not remarkable that the effort is being made.

Suspicious of the Cutter.

From the Pennsylvania Retail Merchant. In a recent visit to one of our flourishing towns in Lancaster county the ques-tion was asked, "Do you get a profit on sugar?" Certainly," was the response of general store in the place. "My opponent on the other corner for years has sold sugar at or below cost, always pushing it as an advertisement to the country people who come with their goods to exchange and buy, but it has created a suspicion among the thoughtful people shining examples of thrift and economy, the people as a whole are extravagant in their way of living. Often this extrava-but our people are very timid about buythe people as a whole are extravagant in the people as a whole are extravagant in their way of living. Often this extravation but our people are very timid about our gance is more real than apparent; that is, and so much money in unnecestion of the charter of t

Derivation of Bill.

ness and of goodness, but also of all material success. The sunken reef on which and is derived from the low Latin bulla,

labeled with the one phrase, "self-indul- THE DRUMMER IN THE TUNNEL.

"I hate a tunnel!" the maiden said,
And closer to the drummer drew;
"They always make me feel afraid
Of some disaster; don't they you?"
And then the drummer shook his mane,
"You're safe enough with me!" said he,
"Whatever happens to the train,
You always can rely on me!"

And with ear-splitting whistle's shriek,
The train plunged in the dark abyss;
The drummer sought her blooming cheek,
And frescoed it with manly kiss.
Emboldened by her sweet alarm,
As on they tore through that eclipse,
He iaid her head upon his arm,
And friezed a dado on her lips.

"Ah me!" the maiden sweetly smiled, As he arranged her tumbled hat, And once again the sunbeams filed In at the window where they sat. "Ah me! for once that horrid pest Was robbed of every startling fear; I thank you for your interest; Excuse me, sir, I get off here!"

And so she left him drowned in sighs,
And on the sea of soft dreams tossed,
Of her sweet lips and pure bright eyes,
So quickly gained and quickly lost.
To dream! but ah, at last to wake
And learn that in the tunnel's din,
She'd seized upon her chauce to snake
His watch and chain and diamond pin!

Safe Remedies. Sir William Gull says that when fagged out by professional work he recruits his strength by eating rasins, and not by drinking wine or brandy. Another good saying from the same source: A pint of warm water, taken on an empty stomach in the morning, is the safest and suresi ing.

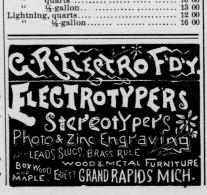
A Daily Paper

1 Cent a Day.

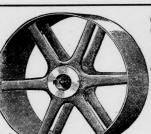
A daily newspaper now costs but little more than the old-time weekly. The CHICAGO D'AILY NEWS is an impartial, independent newspaper. It is a member of the Associated Press. It prints all the news and sells it for I cent a day. Mailed, postpaid, for \$3.00 per year. or 25 cents per month. This is \$3.00 per year less than the price of any other Chicago morning paper. The CHICAGO DAILY NEWS is not a blanketsheet. It is a condensed paper. You can read it and still have time left for an honest day's work. It is a daily paper for busy people. No one who has the advantage of a daily mail service need longer be content with a weekly newspaper. The circulation of the CHICAGO DAILY NEWS is, with a single exception, the largest in the United Statesit exceeds that of all other Chicago dailies combined. You ought to read a daily paper. Why not try the CHICAGO DAILY NEWS?

Crockery & Glassware

	LAMP B	TRNER	H.		
					45
No. 0 Sun					48
					70
Tubular					75
	CHIMNE	YsP	er box.		
6 doz. in box.					
No. 0 Sun					
					3 00
First quality.					
No 0 Sun crimp	top				2 15
No. 1 " "	"				2 25
No. 2 " "	66				3 25
YXX Flint					
No. 0 Sun, crimp No. 1 " " No. 2 " "	ton				2 58
No. 1 " "	"				2 80
No. 2 " "	"				3 80
Donal ton					
No 1 Cun mrant	hae he	lahala	d		2 70
No. 2 " "	eu anu	14	u		4 70
No. 2 Hings 11	"	"			4 70
No. 2 Hinge, "					4 10
La Bastic.	b1b				1 0
No. 1 Sun, plain	buib, pe	er doz.			1 20
No. 1 crimp, per	doz				1 40
No. 2 " "					1 60
ST	ONEWAR	E-AK	RON.		
					061/4
Butter Crocks, pe	dea				65
Jugs, 1/2 gal., per	doz				90
" 1 "					
. 2					
Milk Pans, 1/2 gal	., per de	oz. (gl	azed 660		60
" " 1 "	"	(., 900	2)	78
FF	UIT JAF	s-Per	gro.		
Mason's, pints				2	9 50
" quarts					UU







SHAFTING, HANGERS, AND **PULLEYS** A SPECIALTY.

FIRST-CLASS IN EVERY RESPECT.

THE LANE & BODLEY CO. 2 to 43 JOHN ST., CINCINNATI. O

Putnam Candy Co.,

ORANGES, LEMONS, NUTS, ETC

The Belknap Wagon and Sleigh Co.

Grand Rapids, Mich.

MANUFACTURERS AND JOBBERS IN

Road Logging Delivery Pleasure

SEND FOR CATALOGUE.

H. LEONARD & SONS., Grand Rapids, Mich.

ASSORTED PACKAGE NO. 110, TIN TOYS.

The prices on this assortment of staple tin toys are lower this season than ever before, and is most carefully selected from the best sellers of the entire holiday line. The net price—only \$14—for the assortment allowing a clear profit of seventy-

TO THE RETAILER-This advertisement appears but once. Cut out and send order at once. Holiday bills due Jan. 1.

UR ASSORTMENT	1 Doz. 37	Retail. 5— 60 5— 60 10—1.20 10—1.20 10—1.20 10—1.20 25—1.00 10—1.20 25—1.50 5— 60 50—1.0 1.25—1.25 60—1.25 50—1.00 50—2.00 50—2.00 10—60 5—30 10—1.20 5—60 5—60 65—1.30	TIN TUYS.
OUR			

SEND FOR ILLUSTRATED CATALOGUES, AS FOLLOWS: No. 98--Woodenware, Tinware, Etc. No. 99-Glassware and Crockery.

No. 100--Holiday Goods. No. 101--Lamps and Lamp Goods. No. 102--Silver Plated Ware.

H. Leonard & Sons

HESTER & FOX,

SAW AND CRIST MILL MACHINERY



Planers, Matchers, Moulders and all kinds of Wood-Working Machinery, Saws, Belting and Oils.

And Dodge's Patent Wood Split Pulley. Large stock kept on hand. Send for Samp Pulley and become convinced of their superiority.

Write for Prices.

44, 46 and 48 So. Division St., GRAND RAPIDS, MICH.

MICHIGAN CIGAR CO.,

Big Rapids, Mich. MANUFACTURERS OF THE JUSTLY CELEBRATED

"M. C. C.""YumYum"

SEND FOR TRIAL ORDER.

DETROIT SOAP CO.,

Manufacturers of the following well-known brands:

QUEEN ANNE, MOTTLED GERMAN, ROYAL BAR, CZAR, SUPERIOR, MASCOTTE, CAMEO PHŒNIX, AND OTHERS,

For quotations in single box lots, see Price Current. For quotations in larger quantities, address, W. G. HAWKINS, LOCK BOX 173, GRAND RAPIDS.

BLIVEN & ALLYN,

"BIG F" Brand of Oysters.

In Cans and Bulk, and Large Handlers of OCEAN FISH, SHELL CLAMS and OYSTERS. We make a specialty of fine goods in our line and are prepared to quote prices at any time. We solicit consignments of all kinds of Wild Game, such as Partridges, Quail, Ducks, Bear, etc.

H. M. BLIVEN, Manager.

WHO URGES YOU TO KEEP

THE PUBLIC!

By splendid and expensive advertising the manufacturers cre ate a demand, and only ask the trade to keep the goods in stock so as to supply the orders sent to them. Without effort on the grocer's part the goods sell themselves, bring purchasers to the store, and help sell less known goods.

ANY JOBBER WILL BE GLAD TO FILL YOUR ORDE**RS.**

CURTISS & CO.,

WHOLESALE

Paper Warehouse. We carry the VEBY BEST double or single bit, hand-shaved ax handle

Houseman Block,

Grand Rapids, Mich.

13, 15 AND 17 SOUTH IONIA ST.

WM. R. KEELER & CO., Wholesale Confectioners,

We wish to announce to the trade that we are prepared to meet all competition in

our line, which comprises a full line of confectionery, fruit and nuts.

We also carry the Finest Line of Christmas Goods in the City.

Do not forget that we are agents for Rueckheim Bros.' Penny Goods, which are the best goods made, although sold at the same price as other makes.

Mail orders promptly attended to.

EDWIN FALLAS,

Butter, Eggs, Fairfield Cheese, Foreign Fruits, Mince Meat, Nuts, Etc.

Oyster and Mince Meat Business Running Full Blast. Butter and Sweet Potatoes
Going Like Hot Cakes. Let your orders come.

Office and Salesroom, No. 9 Ionia St., Grand Rapids, Mich. Grand Rapids Fruit and Produce Go.,

FOREIGN FRUITS.

Oranges, Lemons and Bananas a Specialty. 3 NORTH IONIA ST., GRAND RAPIDS.

MOSELEY BROS.

Fruits, Seeds, Oysters Produce.

All kinds of Field Seeds a Specialty.

If you are in market to buy or sell Clover Seed, Beans or Potatoes, will be pleased to hear from you.

GRAND RAPIDS. 26, 28, 30 and 32 Ottawa St., -

Alfred J. Brown,

HIMES,

Lehigh Valley Goal Go.'s

THE ABOVE COMPANY'S COAL IN CAR LOTS ALWAYS ON TRACK READY FOR SHIPMENT.

GROCERIES.

The Condition of Trade.

The volume of home trade keeps up to surprisingly large proportions, in con-sideration of bad weather influences and the lessened distribution of certain kinds of manufactures which is customary at holds up. Supplies are ample. this advanced period of the Autumn. The foreign trade is also in a satisfactory condition, indicated by the continued large withdrawals of imports from warehouse for entry into the channels of of cotton, grain and other agricultural The entry of foreign goods at this port is decreasing, which is partly due to an advance in prices of certain kinds of manufactures in Europe None need be surprised to see these to a point which precludes their free importation to be sold in successful competition with our own productions of so if we have continued warm weather. similar character. This is probably the reason why the production of many by the flurry last year, caused by undue kinds of our home manufactures, notably iron and its products, has been so largely of the export trade continue favorable. The yield of the principal fruits of the soil has been so large this season that speculators have found it impossible to Our export trade with the River Plate,

spent Saturday and Sunday in Chicago. John H. Jewett has engaged to travel

in town last Wednesday.

the beginning of the year.

The following item is going the rounds of December. The Knights of the Grip tion from England, Germany and other (sack) will be there, several hundred the drummers will not molest the school-

at the Ponce de Leon, Alcazar and Car- ence was brought into existence. In the dova Hotels, at St. Augustine, Fla., and has favored several of his friends with best and most feasible way to accomhandsome souvenirs of the visit. In a plish this laudable purpose is to estabremembrance to Hi. Robertson, Mr. Anlish reciprocity in trade. That would lish reciprocity are a symmetry property. trim states that the contrast is somewhat to this country whose value cannot marked between Flagler's marble palaces readily be overestimated. and the "Country Tavern" described so graphically by Happy Hi. at the Mus-

horses. Since serving on the Board of annoy and impoverish by expensive competition. If one-third of the railways,

Hides, Pelts, Furs and Wool.

the offers are refused. Fleece is strongly disastrous saturnalia of competition.

held, with little or no disposition to con cede price, and yet the market can be said to be in buyer's favor.

Hides remain quiet and in good de "It would seem," said a New York woman recently, "that we have not taken mand at the low prices. The leather trade has been good and the boot and shoe men have had a large trade, which

Tallow is dull and low, with little de-

The fur market has opened at higher prices than foreign markets will warthat the high prices are quoted with conprices break in the near future, especially so if we have continued warm weather. excitement and strife among buyers, of which they repented later. Assortments

Plans of South American Trade.

so manipulate the produce markets as to which has been more than usually active seriously interfere with the outward during the last year or two, especially in movement, as has frequently been the case in some former seasons. Thus check, by reason of financial disturbance told me that the roast meat was sliced "You?" during the past month our produce ex- at Buenos Ayres, the commercial capital and served on a small platter, a generous ports from this port were more than three million dollars in excess of those for the corresponding month last year, and about four millions larger than the southern neighbor is not very unlike whole joints, entire puddings and pies same month the year before. The exthat of the United States, and it is now and the like, for the two persons whose ports of cotton from the Southern ports, and of grain from Baltimore, shows even larger gains than have been made in our local exports. Our cotton crop this year is not only a large one, but the surplus will yield us much more money than did that of last year, owing to the higher prices at which the staple is being marketed. Breadstuffs, it is true, being marketed. Breadstuffs, it is true, and has thus, by having mortgaged the are much lower than they were last future, accumulated a colossal debt. season, but the greater surplus for exportation will bring us better returns. millions, her per capita debt reaches the fact that he has not all the customers During the first four months of the curastounding figure of \$119, or very nearly he wants and that he is almost the only rent fiscal year the outflow of produce double the highest per capita debt of the from this port alone shows an increase United States at the period of our maxfrom this port alone shows an increase of ten million dollars over the corresponding period last year, and the returns from the Southern ports, when completed, will probably show, proportionately, a still larger increase, since the cotton crop was somewhat earlier than usual, and the dearth of supply in England served to greatly promote ships countries of Europe, as in this country, consumption has so largely increased that industrial and commercial prosmotions are companied by a latter promoted of one other, less prosperous even than he) indicates that the system is not a popular one."

The "Inter-state Grocer.

The "Inter-state Gomercial Association" is, or was, the name of a combination of Missouri River jobbing grocery houses, including several states and all the large cities on the Missouri River, with headquarters at Kansas City. The objects of the association were to sustain uniform prices among jobbers, avoid that that industrial and commercial prost the recent material advance in the gold objects of the association were to sustain that them people that's so particular to perity is the rule. Iron and steel have premium was not accompanied by a uniform prices among jobbers, avoid that them people that's so particular to advanced to a point in England which corresponding rise in paper currency rule corresponding rise in paper currency rule of the association were to sustain that them people that's so particular to have their measure shook down, and an analysis of the association were to sustain the recent material advance in the gold objects of the association were to sustain that them people that's so particular to advance of the association were to sustain that them people that's so particular to advance of the association were to sustain that them people that's so particular to advance of the association were to sustain the recent material advance in the gold objects of the association were to sustain the recent material advance of the association were to sustain that them people that's so particular to advance of the association were to sustain that them people that's so particular to advance of the association were to sustain the recent material advance of the association were to sustain the people that the peop advanced to a point in England which corresponding rise in paper currency ruinous competition among themselves, ber in the sale of these great products in brices, the merchants of Buenos Ayres and do business at a profit. An executive committee, consisting of members the very ones that would bug it off." some markets of which she has always found that they were doing business at a heretofore had the control, to say nothing loss, or without profit. As a conseabout the greatly reduced imports of these metals into our own country. It that had been forwarded to this country is evident that the volume of business and Europe were promptly counter-has largely increased in all the leading manded—hence the pause in our exportacountries of the world, and if we are not getting our full share of the export trade no unusual failures at Buenos Ayres or committee. These prices were wired as unlucky. we are doing very well, with the pros-pect of doing better in the future. at the other ports, however, and no indi-cations of an impending panic. There cations of an impending panic. There Gripsack Brigade.

Fred H. Ball and Walter H. McBrien

has simply been a pause, or reaction following over-action, which in the nature of things is to be regarded as a healthful indication. A country so rich in resources and so progressive, withal A. F. Peake, President of the Michigan will not be apt to remain for any very Knights of the Grip, was in town Mon-lengthened period under a financial cloud, and after currency prices shall have been adjusted to the gold premium John H. Jewett has engaged to travel it is quite probable that a revival of busifor Carter, Rice & Co., of Boston, on the ness on a more conservative basis will follow. Meanwhile, our trade with the W. A. Mitchell, traveling represent-ative for the Winfield Manufacturing Co., Wormer Ohio is in town for a day or of Warren, Ohio, is in town for a day or two.

Byron Yant, general traveling representative for Hiram W. Davis & Co., the Cincinnatic carriage manufacturers. Was Cincinnati carriage manufacturers, was ters of the year. Our exports to the River Plate mainly comprise lumber-Geo. F. Owen has recovered sufficiently which during the present year have been from his recent illness to be able to get the largest on record,—agricultural im around town. He will probably not tobacco, petroleum, sewing machines to town the road however, before and wooden ware. Of dry goods and other manufactures not enumerated above, our exports, not only to the River The following item is going the rounds of the State press: "It won't be loneare insignificant in comparison with the some at Lansing about the last few days exports of such products in that direc

countries of Europe.

How to extend the market for our prostrong, taking their voices and appetites ducts in the countries south of us, and with them. The State Teachers' Asso- to broaden and diversify the field of our ciation will also be there—but, of course, the drummers will not molest the schools the attention of merchants and statesmen for more than a generation; and i was obviously for the consideration of Albert C. Antrim has been sojourning this question the Pan-American Confer-

kegon banquet last summer.

If there is anything Lew. Hawkins prides himself on, it is his knowledge of simply get out of business and cease to superintended the purchase of most of the horses for both departments, and his other two-thirds could better afford to seldom-failing luck has usually served keep the parties concerned at the best him to good purpose. His last purchase, hotels in the land, and let them go to the however, proved to be a balky horse, theater every night, than to stand the and the quiet "roasting" he is receiving dicious competition now creates. In the end the public pay for all these extraorements are the public pay for all these extraorements. dinary expenses incident to competition. One way or another, the obligations must The sale of fleece wool was light the past week, at no higher prices than ruled meantime; but in the great balancing up during the few weeks previously, while of a series of years the accounts are all squared in the clearing-house of the sold rather freely, making the volume of sales fully up. X wools are very quiet, with offers up to ½c of asking price, but meantime is it a problem that calls for reform, this unlicensed expensive and READY MADE MEALS.

How New York Caterers Supply Families at Their Homes.

meals served there. I went at once, af- which enabled them to sustain the price." ter engaging a very pleasant back parlor, to look up the New York Catering Comconsumption, and the free exportation rant, and with considerable said in the pany, which I hazily recollected used to wholesale or retail grocers. By legitway of cautionary remarks, indicating that the high prices are quoted with conof existence two or three years ago, pre-sumably on account of non-support. My informant told me besides that he knew of but one other similar enterprise in operation in the city, and that was conducted by a colored man further down the avenue on a much less extended scale. I found and interviewed this person, stimulated of late to take the place of goods which have been hitherto supdollars for three. He gave me a list of dishes for that day's service, eggs, chops, a cereal, two kinds of hot bread, and coffee for breakfast, with soup, fish, roast "Lemme see," said the grocer, without beef and two vegetables, a salad, desert, and coffee for dinner. Only two meals portion being allowed for rather objected to this, and after some further discussion he agreed to serve furnished room occupants and small flats you. occupied by two or three adults, who can by this means dispense with a servant or need only an inexpensive one. Yet the representative in the field (I heard later of one other, less prosperous even than

tion" is, or was, the name of a combina-tion of Missouri River jobbing grocery

The woman went of wholesale houses in Kansas City, Omaha, St. Joseph and Lincoln, by using the wire came to a conclusion each day as to the price staple goods should be sold at, and every member of the association of death. was bound by his agreement to sustain

Kansas, were at a loss to understand the startling unanimity of prices asked by starting maintaining to Price asset of the Missouri River. The Chinese wall 1.56 for picked, holding at \$1.75@ per bl., fancy Kings commanding \$2.50. Beans—Dealers pay \$1.25 for unpicked and \$1.50 for picked, holding at \$1.75@ per bl.

This combination of was a success. jobbers represented at least \$45,000,000, very kindly to what might be called the itinerant catering service. A friend from been quoted as stating "that the coma Western town who is in the city with a crippled child for treatment wrote me to they would have lost on sugar, through secure for her a furnished room near her the present recent decline, had it not physician, and arrange to have their been for their thorough organization,

The Inter-state Grocer is in favor of any legitimate organization among either the forties. Not inding it readily, I indicate the development and not for a selfish that the concern sold out and went out purpose. For instance, the Associated of existence two or three years ago, preWholesale Grocers of St. Louis have done a grand work in correcting and regulating various abuses, but have long since recognized the fact that any interference tending to sustain prices and hamper legitimate competition was a false policy, and finally resulted in damage to their own interests.

> The Grocer's Experience. "I want a peck of green peas," said young woman, as she entered a grocery store. "And shake the measure down

"Lemme see," said the grocer, without Mess, new. moving to wait on her; "you are Mrs. Short cut... Small that lives around the corner, ain "Yes, sir."

"You was in here to get a peck of per taters, the other day, wasn't you? and jest as you was a-goin' to settle, you sale you dropped a half-dollar down behind them barrels over there?"
"Yes, sir—accidentally, of course,

said the woman, apprehensively.

"You looked for it, but said that yo couldn't find it," went on the groce "and you said never mind, you would call again for the change when I move the barrels and found it?" "Yes, sir. I don't want to troubl

"Oh, no, of course not! I found the fifty cents, but I haven't got any change for you. It is a bad one, madam." "Is it possible?"

"I believe you knew that it was a bad one, and dropped it on purpose, and didn't try to find it," continued the gro-

"Oh, you women is awful innercent, but you can't bluff me with your 'sirs." You don't get no green peas from me, shook down or bulged up, till you settle

The woman went out, with a flaming face, without another word.

"Yes," said the grocer, as she turned the corner, "that's another of their tricks to cheat the greer. I've always noticed ounce or two added to every pound, is house and lot, if they could lug it off.'

Trite Truths.

To meet a funeral procession is a sign To lose a pocketbook containing bills

committee. These prices were wired as often as necessary from the headquarters When a cat prepares to wash its face, it

of the association in Kansas City. The is a sign that some one in the house will retail trade, especially in the State of shortly receive a licking.

ORDER

Novelties in Perfumery,

Comprising many New Shapes in Bottles, Brass Stands, China Stands, Glass Stands, Wicker Stands, from

Jennings & Smith,

Grand Rapids, Mich.

ALL ORDERS FILLED PROMPTLY.

PERKINS & HESS Hides, Furs, Wool & Tallow NOS. 122 and 124 LOUIS STREET, GRAND RAPIDS, MICHIGAN.

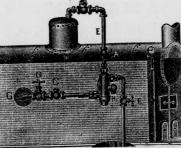
NELSON BROS. & CO.

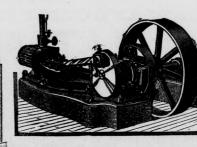
Wall Paper and Window Shades.

GRAND RAPIDS,

BROWN & SEHLER,

Engines, Boilers and Mill Machinery, Farm Machinery Agricultural Implements, Wagons and Carriages.





Corner West Bridge and North Front Sts., GRAND RAPIDS.

PRODUCE MARKET.

Beets—40c per bu.
Butter—Dairy is held steady at 18@20c. Creamery is firm at 24@25c.
Buckwheat Flour—\$4.50 per bbl. for New York

stock.
Cabbages \$3@\$4 per 100.
Cheese—Jobbers hold September and October
make at 11½@12½c.
Cider—9@10c per gal.
Cooperage—Pork barrels, \$1.25; produce barrels
95c

25c. Cranberries—Cape Cod readily command \$9 @\$9.50 per bbl. (20.99.30 per 60).

Dried Apples—New evaporated are held at 8(2).

8/4c and new sundried at 5/4c.

Eggs—Jobbers pay 19c for fresh and hold at 21c. Pickled and cold storage stock commands

21c. Pickled and cold storage stock commands about 19c.
Field Seeds—Clover, mammoth, \$4.35 per bu.; medium, \$3.50. Timothy, \$1.50 per, bu Grapes—New York Concords command 45c per basket and Catabas 50c per basket.
Honey—In small demand. Clean comb commands 15c per lb.
Onions—Dealers pay 35@40c for clean stock, holding at 50@55c.
Pop Corn—4c per lb.
Potatoes—The market is a good deal of a conundrum and is likely to be weak until after a spell of *evere weather.
Squash—Hubbard, 2c per lb.
Sweet Potatoes—Fancy Jersey stock commands \$4 per bbl. Muscatines, \$3.50 per bbl.
Turnips—30c per bu.

PORK IN BARRELS.

PROVISIONS. The Grand Rapids Packing and Provision Co

't	Extra clear pig, short cut
L	Extra clear, heavy 12
	Clear, fat back 12
	Boston clear, short cut
	Clear back, short cut
r-	Standard clear, short cut, best
d	
d	SMOKED MEATS—Canvassed or Plain.
	Hams, average 20 lbs 9
d	" " 16 lbs10
	" " 12 to 14 lbs
,,	" picnic 6
77	" best boneless 8
	Shoulders 5
	Breakfast Bacon, boneless 9
u	Dried beef, ham prices 9
r.	Long Clears, heavy
d	Briskets, medium
-	" light 6
d	
	LARD—Kettle Rendered.
,	Tierces 7
le	Tube

50 lb. Tins. Pails, 4 in a case ...

BEEF IN BARRELS.
Extra Mess, warranted 200 lbs....
Extra Mess, Chicago packing....
Boneless, rump butts.... SAUSAGE-Fresh and Smoked

TRIPE.

FRESH MEATS.

Swift and Company quote as follows:

shoulders ... Sausage, blood or head. Frankfort....

OYSTERS and FISH. F. J. Dettenthaler quotes as follows:

OYSTERS-Cans. F. J. D.'s.

CANDIES, FRUITS and NUTS. The Putnam Candy Co. quotes as follows:

OYSTERS-Bulk.

STICK.

MIXED. Royal, 25 lb. pails. FANCY-In 5 lb. boxes. Lemon Drops.

Imperials.

Caramels
Hand Made Creams
Plain Creams
Decorated Creams
String Rock
Burnt Almonds
Wintergreen Berries FANCY—In bulk.
Lozenges, plain, in pails.....
" in bbls....
" printed, in pails....
" in bbls.... Chocolate Drops, in pails.

Gum Drops, in pails.....

"" in bbls......

Moss Drops, in pails in bbls.

fancy, 360 " Malagas, choice, ripe...
Figs, Smyrna, new, fancy layers
choice " choice nds, Tarragona. Ivaca..... California.

Wholesale Price Current.

The quotations given below are such as are ordinarily offered cash buyers who pay promptly and buy in full packages.

Arctic, 1/8 lb. cans, 6 doz 45	Turkev 4 @ 6	SWEET GOODS. X XXX
Arctic, ½ lb. cans, 6 doz 45 " ½ lb. " 4 " 75 " ½ lb. " 2 " 1 40 " 1 lb. " 2 " 2 40 " 5 lb. " 1 12,00 Absolute, ½ lb. cans, 100s. 11 75 " ½ lb. " 50s. 10 00 " 1 lb. " 50s. 18 75	DRIED FRUITS—Prunes. Turkey	Ginger Snaps 9 91/2
" 5 lb. " 1 " 12,00	DRIED FRUITS—Raisins.	Frosted Creams
" ½ lb. " 50s10 00	Ondaras	Oatmeal Crackers 9
Telfer's, 1 lb. cans, doz. 45	fornia	Boxes
" 11b. " 50s. 18 75 Telfer's, ½ lb. cans, doz. 45 " ½ lb. "	Muscatels, California. @2 00	
" ½ lb. " 2 " 1 50	Lemon 13	TEAS. JAPAN—Regular. Fair
" 1 lb. " 1 " 3 00 bulk 20	FARINACEOUS GOODS.	Fair
Red Star, 1/4 lb. cans, 45	Farina, 100 lb. kegs	Choicest
" 1 lb " 1 50	Macaroni, dom 12 lb box 60	SUN CURED.
Frazer's \$2 60	Hominy, per bbl.	SUN CURED. Fair
Aurora	" split @ 3	Choice
BATH BRICK. English, 2 doz. in case	Tapioca, fi'k or p'rl @ 6½	Fair
Bristol, 2 " " 75 American, 2 doz, in case 70	Vermicelli, import @10	
Bristol, 2 " 75 American. 2 doz. in case 70 BLUING. Gross Arctic Liq, 4-0z. 3 40 " "½ pt 700 " 1 pt 10 00 " 8-0z paper bot 7 20 " Pepper Box No. 2 3 00 " " 4 4 00 " " 4 5 8 00 BROOMS. 1 70 No. 1 " 1 90 No. 2 Hurl 1 90 No. 2 Carpet 2 00 No. 1 " 2 25 Parlor Gem 2 6 00 Common Whisk 90 Fancy 1 00 Mill 3 25 Warehouse 2 75 Warehouse 4 50 " 80 lb. cases 4 50 " 80 lb. cases 3 85 BUTTERINE Dairy, solid packed 12½	" domestic (660) FLAVORING EXTRACTS.	
" ½ pt 7 00	Jennings' D. C. Lemon Vanills 2 oz. Panel. doz. 85 1 25	GUNPOWDER. Common to fair25 @35 Extra fine to finest
" 8-oz paper bot 7 20	4 OZ. " " 1 40 2 25	Extra fine to finest50 @65 Choicest fancy75 @85
" Pepper Box No. 2 3 00	No. 3, " 100 160	IMPERIAL. Common to fair
" " 5 8 00 BROOMS.	No. 10, " 4 50 6 00	YOUNG HYSON
No. 2 Hurl	No. 4, Taper, "1 60 2 50 1/2 pt, Round, "4 25 7 50	Superior to fine
No. 2 Carpet	1 " " 8 50 15 00	Common to foir
No. 1	Cod, whole 4½@ 5	00LONG. Common to fair 25 @30 Superior to fine 30 @50 Fine to choicest 55 @65
Common Whisk 90 Fancy " 1 00	Halibut 9½@10	ENGLISH BREAKFAST.
Mill	Herring, round, ½ bbl 2 75 "gibbed 2 75	Fair
BUCKWHEAT.	" Holland, bbls 12 00 " kegs.new @ 70	Best
" 80 lb. cases 3 85	" Scaled 22 Mack, sh's, No, 2, ½ bbl 12 00 " " " 12 lb kit. 1 30 " " " 10 " 1 20 Trout, ½ bbls 4 00@4 50 " 10 lb, kits 52 " " 12 lb, kits 1 00 " " " 10 lb, kits 20 " " " 10 lb, kits 80 " " Family ¼ bbls 2 50	TOBACCOS—Plug.
Dairy, solid packed 12½ "rolls 13 Creamery, solid packed 134 "rolls 14 CANDLES 101/	" 12 lb kit1 30	S. W. Venable & Co,'s Brands. Nimrod, 4x12 and 2x1237 Reception, 22-5x12 16 02 28
" rolls	Trout, ½ bbls4 00@4 50	Mindot, 4x12 and 2x12
" rolls 14	White, No. 1, ½ bbls	Big 5 Center, 3x12, 12 oz34 Wheel, 5 to fb37
Hotel, 40 lb. boxes 101/2	" 12 lb. kits1 00 " 10 lb. kits 80	Trinket, 3x9, 9 oz
Hotel, 40 lb. boxes. 10½ Star, 40 " 9½ Paraffine 12	" Family, ½ bbls 2 50 " kits 50	Something Good
Wicking	GUN POWDER. Kegs	Peach Pie
	" 10 lb, kits 80 " Family, ½ bbls 2 50 " kits 50 " kits 50 GUN POWDER, Kegs 528 Half kegs 2 88	Peach Pie. 37 Wedding Cake, blk. 37 "Tobacco" 37
Clam Chowder, 3 lb. 2 10 Cove Oysters, 1 lb, stand " 2 lb. " 1 75 Lobsters, 1 lb, pienie 1 50 " 2 lb. " 2 lb. " 1 lb. Star. 2 00 " 2 lb. " 2 05	No. 0	TOBACCOS—Fine Cut. D. Scotten & Co,'s Brands. Hiawatha 62 Sweet Cuba 37
Lobsters, 1 lb. picnic 1 75	No. 2	Sweet Cuba
" 1 lb. Star	Pure	* 2, per hundred 2 50
Mackarel in Tomato Sauce	Sicily	### 2500 ### 2500
" 1 lb. stand1 75 " 2 lb. "3 00	Black Strap 23	\$20, " " 5 00
" 3 lb. in Mustard3 00 " 3 lb. soused3 00	Calabria 25	200 on over
" 3 lb. soused3 00 Salmon, 1 lb. Columbia1 90 " 1 lb. Alaska1 80	New Orleans, good 25@30	200 or over 5 per cent. 500_ "10 "
Sardines, domestic 1/2 5	" fancy45@48	VINEGAR.
Sardines, domestic ½s	OATMEAL. Muscatine, Barrels	500 of over 5 per cents 500 10 10 1000 20 1000 20 40 gr 7 50 gr 9 \$1 for barrel.
Spiceu, 728 10	" Half barrels3 12	\$1 for barrel. YEAST.
Trout, 3 lb. brook	ROLLED OATS	Fermentum, Compressed MISCELLANEOUS.
Apples, gallons, stand 2 25	Muscatine, Barrels @5 75 "Half bbls @3 12 "Cases 2 15@2 25	MISCELLANEOUS. Cocoa Shells, bulk
Blackberries, stand	OIL.	Sage 15
Damsons	Michigan Test. 9½ Water White 10%	PAPER & WOODENWARE
Damsons	Medium	Curtiss & Co. quote as fol-
Grapes	Medium 5 00@5 25 " ½ bbl 2 75@3 00 Small, bbl 6 25 " ½ bbl 3 50 PIPES.	lows: Straw160
Green Gages	" ½ bbl3 50	Straw 160 " Light Weight 200 Sugar 180 Hardware 2½
" Pie 1 15 Pears 1 25	Clay, No. 216	Hardware
Pineapples	PIPES. Clay, No. 216	Dry Goods
Pears. 1 25 Pineapples 1 20@1 50 Quinces 1 00 Raspberries, extra 1 75 " red 1 40 Strawberries 1 25 Whostloberries 25	Carolina hand	Red Express No. 1 5
Strawberries	" No. 1	Hardware 25/8
CANNED VEGETABLES.	Japan	Cotton, No. 2
Asparagus, Oyster Bay Beans, Lima, stand 85	Common Fine per bbl76@80 Solar Rock, 56 lb. sacks 28	Sea Island, assorted 40
" Green Limas @1 00	Solar Rock, 56 lb. sacks 28	No. 5 Hemp
" Strings @ 90	28 pocket	NU. 0 D17
Beans, Lima, stand	28 pocket 2 05 60 " 2 15 100 " 2 40	Wool
Lewis' Boston Baked1 40	28 pocket	Wool
Corn, Archer's Trophy1 00 " " Morn'g Glory.1 00 " " Early Golden.1 00	28 pocket 2 05 60 2 15 100 2 15 100 2 40 Ashton bu, bags 75 Higgins 75 Warsaw 37 4 16 4 17 4 1	Wool WOODENWARE. Tubs, No. 1
Corn, Archer's Trophy1 00 " " Morn'g Glory.1 00 " " Early Golden.1 00	100 " 2 40 Ashton bu, bags 75 Higgins " " 75 Warsaw " 37 " ½ bu " 20	Wool Woodenware. Tubs, No. 1
Corn, Archer's Trophy 1 00 " " Morn'g Glory 1 00 " Early Golden 1 00 Peas, French 1 68 " extra marrofat @1 25 " soaked 80 " June, stand 1 40	100 " 2 40 Ashton bu, bags 75 Higgins " " 75 Warsaw " 37 " ½ bu " 20	Wool Woodenware. Tubs, No. 1
Corn, Archer's Trophy 1 00 "	100	Wool Woodenware. Tubs, No. 1. 725 "No. 2. 625 "No. 3. 525 Pails, No. 1, two-hoop. 160 "No. 1, three-hoop. 175 Clothespins, 5 gr. boxes. 66 Bowls, 11 inch. 100 "13" 125 "15" 200
Corn, Archer's Trophy 1 00 " " Morn'g Glory . 1 00 " " Early Golden . 1 00 Peas, French	100	Bowls, 11 inch
Corn, Archer's Trophy 1 00 " " Morn'g Glory . 1 00 " " Early Golden . 1 00 Peas, French	100	Bowls, i1 inch 1 00 " 13 " 1 25 " 15 " 2 00 " 17 " 2 00 " 17" 2 30 " assorted, 17s and 17s 2 50 " 15s, 17s and 19s 2 75 Baskets, market
Corn, Archer's Trophy 1 00 " " Morn'g Glory 1 00 " " Early Golden 1 00 Peas, French	100	Bowls, i1 inch 1 00 " 13" 1 25 " 15" 2 00 " 17" 2 70 " assorted, 17s and 17s 2 50 " " 15s, 17s and 19s 2 75 Baskets, market 40 " with covers 1 90 " " with covers 1 90
Corn, Archer's Trophy 1 00 Morn'g Glory 1 00 Early Golden 1 00 Peas, French	100	Bowls, 11 inch
Corn, Archer's Trophy	100	Bowls, 11 inch
Corn, Archer's Trophy 1 00 " " Morn'g Glory 1 00 " " Early Golden 1 00 Peas, French 68 " extra marrofat 61 " soaked	100	Bowls, 11 inch
Corn, Archer's Trophy	100	Bowls, 11 inch
Corn, Archer's Trophy 1 00 " " Morn'g Glory 1 00 " " Early Golden 1 00 Peas, French	100	Bowls, 11 inch
Corn, Archer's Trophy 1 00 " " Morn'g Glory 1 00 " " Early Golden 1 00 Peas, French	100	Bowls, 11 inch
Corn, Archer's Trophy 1 00 " " Morn'g Glory 1 00 " " Early Golden 1 00 Peas, French	100	Bowls, 11 inch
Corn, Archer's Trophy	100	Bowls, 11 inch
Corn, Archer's Trophy	100	Bowls, 11 inch
Corn, Archer's Trophy	100	Bowls, i1 inch
Corn, Archer's Trophy 1 00 " " Morn'g Glory 1 00 " " Early Golden 1 00 Peas, French	100	Bowls, if inch
Corn, Archer's Trophy 1 00 " " Morn'g Glory 1 00 " " Early Golden 1 00 Peas, French	100	Bowls, if inch
Corn, Archer's Trophy 1 00 " " Morn'g Glory 1 00 " " Early Golden 1 00 Peas, French	100	Bowls, if inch
Corn, Archer's Trophy 1 00	100	Bowls, if inch
Corn, Archer's Trophy 1 00	100	Bowls, if inch 1 00 " 13 " 1 25 " 15 " 2 07 " assorted, 17s and 17s 2 50 Baskets, market 40 " with covers 1 90 " " with covers 1 90 " " " No.2 6 25 " " " No.3 7 25 " " No.2 4 25 " " No.2 4 25 " " No.3 5 00 GRAINS and FEEDSTUFFS WHEAT. White 78 78 Red. 78 78 All wheat bought on 60 lb, test. FLOUR. Straight, in sacks 4 50 " " barrels 4 70 Patent "sacks 5 50 " " Bolted 90 Granulated 1 00 MEAL. Bran 10 00 Screenings 11 00 Screenings 11 00 Mixed Feed 15 00
Corn, Archer's Trophy	100	Bowls, if inch 1 00 " 13 " 1 25 " 15 " 2 07 " assorted, 17s and 17s 2 50 Baskets, market 40 " with covers 1 90 " " with covers 1 90 " " " No.2 6 25 " " " No.3 7 25 " " No.2 4 25 " " No.2 4 25 " " No.3 5 00 GRAINS and FEEDSTUFFS WHEAT. White 78 78 Red. 78 78 All wheat bought on 60 lb, test. FLOUR. Straight, in sacks 4 50 " " barrels 4 70 Patent "sacks 5 50 " " Bolted 90 Granulated 1 00 MEAL. Bran 10 00 Screenings 11 00 Screenings 11 00 Mixed Feed 15 00
Corn, Archer's Trophy 1 00 " " Morn'g Glory 1 00 " " Early Golden 1 00 Peas, French	100	Bowls, if inch
Corn, Archer's Trophy 1 00 " " Morn'g Glory 1 00 " " Early Golden 1 00 Peas, French	100	Bowls, if inch 1 00 " 13 " 1 25 " 15 " 2 00 " 17 " 2 75 " assorted, 17s and 17s 2 50 " " 15s, 17s and 19s 2 75 Baskets, market 40 " with covers 1 90 " " with covers 1 90 " " " No.2 6 25 " " " No.3 7 25 " " No.3 7 25 " " No.3 5 00 GRAINS and FEEDSTUFFS WHEAT. WHEAT. WHEAT. WHEAT. WHEAT. STREED STUFFS STREED STUFFS WHEAT. WHEAT. WHEAT. STREED STUFFS WHEAT. WHEAT. STREED STUFFS WHEAT. ON 01d. White 78 78 78 All wheat bought on 60 lb. test. " " barrels. 4 70 Patent "sacks. 5 50 " " barrels. 4 70 Patent "sacks. 5 50 " " barrels. 5 70 MEAL. Bran. Bran. Bran. Bran. MILLSTUFFS. Bran. MILLSTUFFS. Bran. Bran. MILLSTUFFS. M
Corn, Archer's Trophy 1 00 " " Morn'g Glory 1 00 " " Early Golden 1 00 Peas, French	100	Bowls, if inch
Corn, Archer's Trophy 1 00 " " Morn'g Glory 1 00 " " Early Golden 1 00 Peas, French	100	Bowls, if inch
Corn, Archer's Trophy 1 00 " " Morn'g Glory 1 00 " " Early Golden 1 00 Peas, French	100	Bowls, if inch
Corn, Archer's Trophy	100	Bowls, if inch
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Corn, Archer's Trophy 1 00 " " Morn'g Glory 1 00 " " Early Golden 1 00 Peas, French	100	Bowls, if inch
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Corn, Archer's Trophy 1 00	100	Bowls, if inch
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Corn, Archer's Trophy 1 00	100	Bowls, if inch
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Corn, Archer's Trophy 1 00 " " Morn'g Glory 1 00 " " Early Golden 1 00 Peas, French	100	Bowls, if inch
Corn, Archer's Trophy 1 00 " " Morn'g Glory 1 00 " " Early Golden 1 00 Peas, French	100	Bowls, if inch
Corn, Archer's Trophy	100	Bowls, if inch
Corn, Archer's Trophy	100	Bowls, if inch
Corn, Archer's Trophy	100	Bowls, if inch
Corn, Archer's Trophy	100	Bowls, if inch
Corn, Archer's Trophy	100	Bowls, if inch
Corn, Archer's Trophy	100	Bowls, if inch
Corn, Archer's Trophy 1 00 "Morn'g Glory 1 00 "Early Golden 1 00 Peas, French	100	Bowls, if inch

Drugs & Medicines.

State Board of Pharmacy. —Jacob Jesson, Muskegon. —Jas. Vernor, Detroit. —Geo. McDonald, Kalamazoo. ting—At Lansing November 5 and 6

Michigan State Pharmaceutical Ass'n.

Michigan State Pharmaceurear assur-resident-Frank Inglis, Detroit.

Irst Vice-President-E. M. Alsdorf, Lansing.

Bed Vice-President-Henry Kephart, Berrien Springs.

Inird Vice-President-Jas. Vernor, Detroit.

Beretary-H. J. Brown, Ann Arbor.

reasurer-Win Dupont, Detroit.

Recutive Committed-C. A. Bugbee, Cheboygan; E. T.

Webb, Jackson; D. E. Prall, East Saginaw; Geo. Mc
Donald, Kalamazoo; J. J. Crowley. Detroit.

Next Meeting-At Saginaw, beginning third Tuesday

f September, 1890.

Grand Rapids Pharmaceutical Society. esident, J. W. Hayward, Secretary, Frank H. Escott

stonemason. But if his new discovery proves a success, of which there is no doubt, he will count his 'wealth by the millions. The discovery is this: By a combination of chemicals, the nature of which he refuses to disclose, he has discovered a liquid which will dissolve covered a liquid which will dissolve.

"We can't and won't extend indeunite time to anyone, and must have cash or must have for must have cash or must have been found to have been found have been found

Marble and granite, lime and sand-stone, are alike dissolved by the mere submergence in a vat filled with a dis-solving liquid. No matter what kind or the stone is, the effect is the What is the strangest part of it brush, and immediately hardens so that to make an impression on it even with a chisel is almost an impossibility. By applying some other chemical, Boorfried has discovered that the liquid thickens into a heavy mass, which can be run into molds and baked like bricks. After it has been subjected to the heat for a certain length of time, it becomes harder than flint, and almost as transparent as glass, and by polishing it assumes a brilliant luster. It varies in colors ac-cording to the kind of stone used, and can be had from a bright red to a beautiful azure hue. Now, Boorfried's idea is that this liquid of his can be used in making a substance for the construction of residences, floors, and even windows. By taking this liquid and sprinkling it on a street previously coated with asphalt, a pavement as glossy and smooth

as a toboggan slide can be produced.

This would hardly be profitable, howand changed into roseate hues, can be seen shining through from the street. The effect would be marvelous and beau-Mr. Boorfried claims that car wheels can be made from the stuff, also rails, and there is no reason why it should be doubted, if the other is true. He expects to go East in a few days and endeavor to interest wealthy capitalists to take hold of the matter with him. He refuses to state what the stone-melting liquid is composed of, as he says he does not intend that other people shall take away from him what has taken nearly his whole life to perfect.

The Penalties of Credit.

this produce, besides, being subject to and are of rare green color. Iowa hardware merchants, which is set cocaine. forth in an adjoining column, may be discerned the solicitude with which honest dealers are apt to look for some From the Detroit News. honest dealers are apt to look for some guidance, chiefly as it may be found in the custom and experiences of those the custom and experiences of those the custom and experiences of the custom and experie similarly disposed and situated. We fellow is a business man if he keeps a doubt not that from the replies thereto store or runs a factory. He is not a business that the keeps a doubt not that from the replies thereto store or runs a factory. many interesting facts will be developed, iness man if, as a lawyer, for instance, but pending the receipt of these it may he keeps the storekeeper and the factory

The first is that of a firm, now retired from business, who have carried on an storekeepers and factory owners, and do active trade in hardware, harness and parently they have not been lacking either in business capacity or enterprise, and certainly not in more ordinary of the a president control of the control and certainly not in mercantic and good faith. Withal, they have been obliged to wind up the business, selling out both their stores, for the security of the creditors whose claims they had been unable to meet on time. What they now unable to meet on time. What they now The Drug Market.

In business that it is in the way it can be stretched so as not to cover people.

The Drug Market.

From the Unicago.

The little village of Keno, four miles on the north of Woodville, is one of the newest lumbering points in the State. It was started last year with the building of Hart & Horning's mill, and its immediate which is and certainly not in mercantile honor and carries its own lesson. Omitting all names, as being uncalled for in this con-

notes and accounts that are nearly all fast; in addition to which we have several thousand dollars of live stock. Owing to poor crops, etc., we deem it to the best interest of ourselves and creditors to wind the business up, and as our as- drops.

sets are ample and can be realized faster business, we have sold our stocks and business to parties who will continue

Speculations of Scientists as to Its shipment.

Probable Origin. in liquidation than by a continuance of

Inevitably it calls up to mind a picture are very ingenious and interesting, of generous trading methods, large faith though the amount of truth they embody

From the Michigan Farme

The organ of the Patrons of Industry wants the farmers of Michigan to raise sall is that the stone, after being dissorbed, forms, into a sort of sirupy subsolved, forms, into a sort of sirupy sub-stance, which can be applied to anything having a stone or glass surface with a stone or glass surface with a having a stone or glass surface with a stone or glass surf this or any other State, such silly advice would not be given. Michigan has been through the sugar-from-sorghum fever, and the experience cost her farmers a large sum of money. There is not a sugar-making plant in operation in the State, and never will be until new and chapter methods of manufacture have State, and never will be until new and cheaper methods of manufacture have been found out. Sugar has been made from sorghum in Kansas, but the cost is above profitable production. The newly ject so long neglected—has now assumed from sorghum in Kansas, but the cost is above profitable production. The newly discovered "roasting process" is alleged to be the most satisfactory, so far, but the plant costs from \$30,000 to \$35,000, and demands skilled labor to run it. Where is the man who is going to put \$30,000 to \$ fraction of a cent per pound on the sugar Sorghum for sugar production is an exsugar-producing State.

The Drug Cocoa. Three hundred years ago a Spanish in favor. In consequence of its capacity traveler described its use by the Indians, for being barbed and being furnished traveler described its use by the Indians, who chew a paste made from the leaves, in order to keep off hunger and thirst while on their journeys and enable them to undergo fatigue. At present the plant is largely cultivated in the Andes, from the Argentine Republic to New Granada, the chief depot being at Las Granada, the chief depot being at Las Paiz, in Bolivia. Nearly all the product is consumed in South America. It grows

the steel nail are brighter, but the ques-tion of gauge still remains unsettled.

The new gauge has been adopted by only

for mills, and it must receive the ver-5,000 feet above the sea level. Two or in the year; and the largest leaves are new gauges. In our growing Western and North-western states, where land is still the chief wealth and money comes but slowly pay the husbandman for its produce— in the year; and the largest leaves at preferred, as containing most of the alkaloids which make the virtue of the plant. The leaves have an odor of blended hay and chocolate when broken, casualties of blight and insect, flood and discovery of cocaine the leaves have been tempest—the question of credit, as be-exported to Europe; but the sea voyage tween dealers and the rest of the comission for the most important and, therefore, it is the custom now to the most important and, therefore, it is the custom now to the obtained a r which concerns the general welfare. In extract these in South America and then an inquiry on this subject from a firm of export them for the manufacture of for the purpose. Then he laid a board

What Constitutes a Business Man.

storekeepers and factory owners, and do it, as the genial Col. Mike Jeffers, of the did the corn. it, as the genial Col. Mike Jeffers, of the United Saginaws, does, by keeping his

others. Oil Pennyroyal has advanced. Turpentine is lower.

THE DIAMOND

business to parties who will continue the same, while we shall push collections as hard as possible and meet all obligations as fast as we can. In the mean time any creditor who prefers can have secured notes, county warrants or real estate at a price that will make a paying investment. We can turn out real estate that pays 8 to 10 per cent. net The origin of the diamond has been a ing investment. We can turn out real estate that pays 8 to 10 per cent. net now, and will in all probability be worth 50 to 200 per cent. more in 10 years or less. If so situated that you can tie up a few hundred dollars in productive real estate for a few years, you can help us out, and make some money, too.

Really, this is a pathetic document. Lewiteble it is a pathetic document. Lewiteble it sealls up to mind a picture. Fresident, J. W. Hayward, Secretary, Frank H. Escott.

Grand Rapids Drug Clerks' Association.

President, F. D. Kipp: Secretary, Albert Browel.

Detroit Pharmaceutical Society.

President, J. W. Allen; Secretary, A. F. Jackman.

Muskegon Drug Clerks' Association.

President, C. S. Koon; Secretary, M. F. Jackman.

Muskegon Drug Clerks' Association.

President, C. S. Koon; Secretary, J. W. Hoyt.

Stone-Paint.

From the St. Paul Globe we select the following remarkable, if true, discovery of a workman:

In the matter of recent inventions, that paper says, it is safe to say that a St. Paul man carries off the palm. His name is August Boorfried, and he is a flungarian about 49 years of age. Hungarian about 49 years of age which he retuses to disclose, ne has discovered a liquid which will dissolve stone with incredible rapidity. The dissolution is not the crumbling kind or disintegration occasioned by treating marble with sulphuric acid, but a complete transformation from solid to liquid.

Morable and gravita limps and sends of credit specimen of the teachings and penalties of credit.

The P. of I. Originators Ignorant on the Subject of Agriculture.

The Michigan Farmer.

The theory that the diamond was of the diamo view were not quite on their guard against a surprise, for some quick-witted opponent has found by experiment that diamond will sustain great heat without combustion.

Some Changes in Hardware.

From the Age of Steel The changes in hardware during the past nine mouths have been cumulative in effect, and are fast bringing a new order of things into existence. In builders' hardware many of the new designs are into machinery to lie falle eleven months in the year, and work on a margin of a made, the question of price being no confraction of a cent per pound on the sugar sideration whatever. The new steel lock fraction of a cent per pound on the sugar manufactured during the twelfth month? has made a favorable impression, and seems destined to hold a permanent place. pensive crop to raise on our high-priced The substitution of mild steel for wrought as a toboggan slide can be produced.

This would hardly be profitable, however, yet the idea is a good one, and by further research some process for roughening the surface will be discovered. Just imagine a residence built of transparent stone, so that when a lamp is lighted in the interior its rays, softened and showed the horsel into research by the research some process for roughening that the surface will be discovered. The substitution of mild steel for wrought iron has gone on at a very rapid rate. In frost than corn. It must be manufactor in the manufactor in the manufactor in the surface will be discovered. It is just and in numerous small articles it has as well to realize, without further costly and in numerous small articles it has any to research the surface will be discovered. It is just and in numerous small articles it has as well to realize, without further costly and in numerous small articles it has any to realize the pensive crop to raise on our high-priced lands, and is also more susceptible to frost than corn. It must be manufactor in the substitution of mild steel for wrought city. Citrical into the surface will be discovered. It is just and in numerous small articles it has proved its superiority. In tensile strength and to understance the surface will be discovered. It is just and in numerous small articles it has a well to realize, without further costly and in numerous small articles it has any to realize without further costly and in the substitution of mild steel for wrought iron has gone on at a very rapid rate. In first the substitution of mild steel for wrought iron has gone on at a very rapid rate. In forther than the substitution of mild steel for wrought iron has gone on at a very rapid rate. In the substitution of mild steel for wrought iron has gone on at a very rapid rate. In the substitution of mild steel for wrought iron has gone on at a very rapid rate. In the substitution of mild steel for wrought iron has gone on at a very rapid rate. In the substitution of mild steel f the days of wrought iron goods are clearly numbered. The wire nail grows steadily best in the mild and moist climate of the lower mountains at a hight of 2,000 to said to be a success. three crops of the leaf can be gathered for a compromise between the old and

> A No-Mistake Cure for Corns. A resident of Concord had a corn on his left foot, which had Since the bothered him for many years

One morning he could bear it no longer and adopted a unique and sudden method

He obtained a rifle and fastened it for the purpose. Then he laid a board down under it and fired it twice. The bullet entering the board at exactly the same point each time, convinced him that the rifle was firmly fixed and properly adjusted, and his next move was to place corn on his toe came directly over the

This matter being arranged to his satisfaction, he got a friend, who was presowners on their feet financially by getsingle case which has come before us this week, in a couple of trade announcements from another Northwestern state.

These are both from the one town. These are both from the one town. a store or factory, though he do ten and carried the corn with it, leaving a times as much business as any of the large ragged hole, which will be quite

and carries its own lesson. Omitting all names, as being uncalled for in this connection, we give the precise words of the firm's appeal:

Having taken in the course of business

The Drug Markets

Cream tartar has again advanced and the prospects are that a combination of manufacturers will again be formed and higher prices will rule. Tartaric acid will be prospected to cut 80,000,000 feet. Mr. Peter has owned this tract for a number of the prospection of the prospects are that a combination of manufacturers will again be formed and higher prices will rule. Tartaric acid will be prospected to cut 80,000,000 feet. Mr. Peter has owned this tract for a number of the prospection of the prospe Having taken in the course of business and by foreclosures, etc., real estate that now stands us in some \$10,000, but can't be turned into money without a large vanced, with indications of a higher limits of Big Rapids, to take all this timber from the stump, saw it, cross-pile be turned into money without a large sacrifice, although it is so situated that a few years time will make it very valuable; we also carry a large amount of notes and accounts that are nearly all foreign manufacturers quote higher than foreign manufacturers quote higher than well secured but can't be collected very others. Oil Department has advanced built last year and everything furnished in time to make a cut of about 10,000,000 feet in 1888. It has one circular and one Theob band saw, with a daily capacity of 70,000 It pays to handle the P. & B. cough feet. The timber is taken by logging roads direct from the stump to the mill.

POTASSIUM.

This year the cut was also 10,000,000 feet, which is now in the yard ready for

A Point Well Taken.

There was to be company at dinner, and Bobby's mother had cautioned him to be careful of his behavior, especially to eat sparingly and always to say thank

The old people were rather numerous and, perhaps, rather hungry. At all events they kept the hostess so busy that she found no time to wait upon Bobby.

The little fellow grew desperate.
"Say, ma," he whispered, after a time "how can I eat sparingly and say thank you if I don't get anything?"

LIQUOR & POISON RECORD

COMBINED.

Acknowledged to be the Best on the Market. E. A. STOWE & BRO., GRAND RAPID

CINSENC ROOT.

THE MOST RELIABLE FOOD
For Infants and Invalids.
Used everywhere, with unqualifier

ACME

"THE OLD ORIGINAL."

eal's Your Buggy

75 cts.

RE-PAINT

We pay the highest price for it. ECK BROS., Wholesal	Address e Druggists, D RAPIDS.	success. Not a medicine, but a steam- cooked food, suited to the weakest stomach. Take no other. Sold by druggists. In cans, 35c. and upward. WOOLRICH & Co. on every label.		
Wholesale Price Current. wanced—Cream Tartar, Gum Camphor, Oil Pennyroyal. Declined—Gum Shellac, Turpentine.				
vanced—Cream Tartar, Gum Ca	mphor, Oil Pennyroyal. Declin	ned-Gum Shellac, Turpentine.		
ACIDUM.	Carb. 12@ 15 Chlorate, (po. 20) 18@ 20 Syanide 50@ 55 Odide 50@ 55 Otassa, Bitart, pure 32@ 34 Otassa, Bitart, com 6 15 Otassa, Bitart, com 6 15 Otassa, Nitras, opt 8@ 10 Otassa, Nitras 7@ 9 Otassa, Nitras 25@ 28 Ulphate 25@ 28 Ulphate 25@ 30 Aconitum 20@ 25 Althae 25@ 30 Anchusa 15@ 30 Arum, po 26 Callamus 20@ 50 Gentiana, (po. 15) 10@ 12 Hydrastis Canaden, (200 20 20 20 Callamus 200 20 Callamus 200 35 Calla	Antipyrin		
ACIDUM. eticum 80, 10 (nzoicum German 800, 10 (racic 30 I rbolicum 400, 45 I ricum 500, 55 I drochlor 30, 15 I trocum 100, 12 I alicum 130 14 I sophorium dil 20 (Odide	Arsenicum 5@ 7 Balm Gilead Bud 38@ 40 Bismuth S. N 2 10@2 20		
rbolicum	Potassa, Bitart, com @ 15 Potass Nitras, opt 8@ 10	Calcium Chlor, 1s, (½s 11; ¼s, 12) @ 9		
trocum 10@ 12 1 1 1 1 1 1 1 1 1	Potass Nitras	Cantharides Russian, po		
osphorium dil 20 licylicum	RADIX.	" " po @ 16 " " B po. @ 14		
134@ 5 100 134@ 5 100 140@ 160 140@ 160 140@ 160	Aconitum	Caryophyllus, (po. 28) 23@ 25 Carmine, No. 40 @3 75		
AMMONIA.	Arum, po	Cera Flava 28@ 30 Coccus @ 40		
ua, 16 deg	Gentiana, (po. 15) 10@ 12 Glychrrhiza, (pv. 15) 16@ 18	Coccus 6 40 Cassia Fructus 6 15 Centraria 6 10 Cetaceum 6 35 Chloreform 6 35		
loridum 12@ 14	Hydrastis Canaden, (po. 50)	Centraria		
ack	Inula, po	Chloral Hyd Crst1 50@1 75 Chondrus 20@ 25		
ack 80@1 00 00 00 00 00 00 00 00 00 00 00 00 00	Iris plox (po. 20@22) 18@ 20 Jalapa, pr 25@ 30	Cinchonidine, P. & W 15@ 20 "German 4@ 10		
BACCAE.	Podophyllum, po 15@ 18 Rhei 75@1 00	cent		
beae (po. 1 60 1 85@2 00 miperus 8@ 10 anthoxylum 25@ 30	" cut	Creta, (bbl. 75)		
BALSAMUM. 600. 65	Sanguinaria, (po 25). @ 20 Serpentaria	" precip 8@ 10 " Rubra @ 8 Crocus 35@ 38 Cudbear @ 24 Cupri Sulph		
paiba 60@ 65 ru @1 30 rrabin, Canada 45@ 50 olutan 45@ 50				
olutan 45@ 50	Scillae, (po. 35) 10@ 12 Symplocarpus, Fœti-	Cupri Sulph 8@ 9 Dextrine 10@ 12 Ether Sulph 68@ 70 Emery, all numbers 8		
bies, Canadian 18	Valeriana, Eng. (po.30) @ 25	Emery, all numbers 686 8 8 6 8 6 8 6 8 6 8 6 8 6 8 6 8 6		
nchona Flava	" German 15@ 20 Zingiber a 10@ 15	Flake White 12@ 15 Galla @ 23 Gambier 10@ 11		
yrica Cerifera, po. 20 vunus Virgini 12	SEMEN.	Gelatin, Cooper @ 90 " French 40@ 60		
yrica Cerifera, po- unus Virgini 12 uillaia, grd 12 ussafras 12 lmus Po (Ground 12) 10	Anisum, (po. 20) @ 15 Apium (graveleons) 10@ 12	Glassware flint, 75 & 10 per cent. by box 70 less		
EXTRACTUM.	Bird, 18	" White 13@ 25 Glycerina 22@ 25		
" po 33@ 35	Corlandrum	Grana Paradisi @ 15 Humulus		
yeyrrhiza Glabra	Zingiber a	Hydraag Chlor Mite @ 90 " " Cor @ 80 " Ox Rubrum @1 00		
" ½s 16@ 17 FERRUM.	Foeniculum @ 15 Foenugreek, po 6@ 8	" Ammoniati. @1 10 " Unguentum. 45@ 55		
arbonate Precip @ 15 itrate and Quinia @3 50	Lini	Hydrargyrum @ 80 Ichthyobolla, Am1 25@1 50		
errocyanidum Sol @ 50	Pharlaris Canarian 34@ 4½ Repa 6@ 7	Indigo		
ilphate, com'l 1½@ 2 " pure 7	Sinapis, Albu 8@ 9 Nigra 11@ 12	Lupulin		
FLORA.	SPIRITUS.	Liquor Arsen et Hy-		
nthemis	" D. F. R 1 75@2 00 " 1 10@1 50	Liquor Potass Arsinitis 10@ 12 Magnesia, Sulph (bbl		
FOLIA.	Juniperis Co. O. T . 1 75@1 75 1 75@3 50 Saacharum N. E . 1 75@2 00 Spt. Vini Galli . 1 75@6 50 Vini Oporto . 1 25@2 00	1½) 2@ 3 Mannia, S. F. 45@ 50 Morphia, S. P. & W. 2 65@2 90		
arosma	Spt. Vini Galli	C. CO 2 60002 90		
" Alx. 35Ø 50 alvia officinalis, 1/48 and 1/48	Vini Alba	Moschus Canton @ 40 Myristica, No. 1 60@ 70		
ra Ursi 80 10	Florida sheens' wool	Os. Sepia		
cacia, 1st picked @1 00 @2 90	Carriage	Picis Liq, N. C., ½ gal		
	wool carriage 1 10	doz		
" po 60 75@1 00 " po 75@1 00 lloe, Barb, (po. 60) 50@ 60 " Cape, (po. 20) @ 12 " Socotri, (po. 60) 65 satechu, 1s, (½s, 14 ½s, 15)	Extra yellow sheeps' carriage	Pil Hydrarg, (po. 80) (6 50 Piper Nigra, (po. 22) (6 18		
" Socotri, (po. 60). @ 50 satechu, 1s, (\frac{1}{2}s, 14\frac{1}{4}s,	Hard for slate use 75	Piper Alba, (po g5) @ 35 Pix Burgun @ 7 Plumbi Acet 14@ 15		
mmoniae 25@ 30	Yellow Reef, for slate use	Pulvis Ipecac et opii1 10@1 20 Pyrethrum, boxes H		
Issafetida, (po. 30)	Accacia	Pyrethrum, pv 35@ 40		
Salbanum	Zingiber 50 Ipecac 60 Ferri Iod 50	Quinia, S. P. & W 42@ 47		
Gamboge, po	Auranti Cortes	Rubia Tinctorum 12@ 14 Saccharum Lactis pv @ 35 Salacin 2 25@2 35		
Mastic	Rhei Arom	Santonine @4 50		
Mastic 6 Myrrh, (po 45) 6 40 3 50pii, (pc, 5 10) 3 50g3 55 shellac 25g 35 bleached 28g 30 Fragacanth 30g 75	Scillae	Sapo, W 12@ 14 " M 8@ 10 " G @ 15 Seidlitz Mixture @ 25		
HERBA-In ounce packages.	Prunus virg	Sinapis @ 18		
Absinthium	Aconitum Napellis R 60	Snuff, Maccaboy, De		
Majorum	Aconitum Napellis R 60 "F 50 Aloes	Snuff, Scotch, De. Voes @ 35 Soda Boras, (po. 12). 11@ 12		
Absinthium 25 Eupatorium 20 Lobelia 25 Majorum 28 Majorum 28 Mentha Piperita 23 Rue 30 Fanacetum, V 22 Flypmus, V 25	" and myrrh 60 Arnica 50 Asafœtida 50	Soda et Potass Tart 3002 33		
	Atrope Belladonna 60 Benzoin 60	Soda, Ash. 36 4 Soda, Ash. 36 2 Sota, Sulphas. 6 2 Syts. Ether Co. 506 55 "Myrcia Imp. 62 50 " Vini Rect. bbl. 62 15		
MAGNESIA. Calcined, Pat 55@ 60 Carbonate Pat 20@ 22	Sanguinaria 50 Barosma 50	Spts. Ether Co 50@ 55 " Myrcia Dom @2 00 " Myrcia Imp @2 50		
Calcined, Pat 55@ 60 Carbonate, Pat 20@ 22 Carbonate, K. & M 20@ 25 Carbonate, Jenning5 35@ 36	Cantharides	" Vini Rect. bbl. 2 05)		
OLEUM.	Cardamon	Less 5c gal., cash ten days. Strychnia Crystal @1 10 Sulphur, Subl 2½@ 3½ "Roll 2½@ 3½		
Absinthium 5 00@5 50 Amygdalae, Dulc 45@ 75 Amydalae, Amarae 7 25@7 50 Anisi 1 90@2 00 Auranti Cortex	Catechu 50 Cinehona 50	" Roll 2½@ 3 Tamarinds 8@ 10		
Anisi	Columba 50	Tamarinds		
Cajiputi	Cubeba	Zinci Sulph 7@ 8		
Anisi 19022 00 Auranti Cortex 62 50 Bergamii 28063 00 Cajiputi 9061 0 Caryophylli 61 50 Cedar 356 65 Chenopodii 61 75 Cinnamonii 13361 40 Citronella 67 75 Conium Mac 336 65	Ergot	Whale, winter 70 70		
Citronella	Guaica	Whale, winter		
Copaiba	Zingiber	Lindseed, boiled 61 64 Neat's Foot, winter		
Citronella	Arnica 50 Arafectida 50 Artope Belladonna 60 Benzoin 60 Benzoin 60 Sanguinaria 50 Barosma 50 Cantharides 75 Capsicum 50 Cardamon 75 Castor 10 Catechu 50 Cinehona 50 Columba 50 Conium 50 Conium 50 Conium 50 Conium 50 Columba 50 Colu	Neat's Foot, winter strained		
Geranium, ounce @ 75 Gossipii, Sem. gal 50@ 75	Kino 50 Lobelia 50	Red Venetian		
Gaultheria Geranium, ounce. 6 75 Gossipii, Sem. gal. 506 75 Gossipii, Sem. gal. 506 75 Hedeoma 1 7561 85 Juniperi 5062 90 Lavendula 9062 90 Limonis 1 5061 80 Mentha Piper 2 3362 40	Myrrh. 50 Nux Vomica. 50 Opii 85	" Ber 1% 2@3 Putty, commercial 2% 21/2@3		
Limonis 1 50@1 80 Mentha Piper 2 35@2 40	Opii \$5 " Camphorated 50 " Deodor 2 00 Auranti Cortex 50	Vermilion Prime American		
Mentha Verid2 50@2 60 Morrhuae, gal 80@1 00	Auranti Cortex 50 Quassia 50	Vermilion, English 70@78		
Olive		Lead, red 0% @1%		
Ricini 24@1 50	Campantaria	White Paris American 100		
Kosae, ounce	Tolutan 60 Valerian 50	1 1.00		
Santal	Valerian	Swiss Villa Prepared Paints		
Rosmarini	Æther, Spts Nit, 3 F 26@ 28			
" opt @ 60		No. 1 Turp Coach		



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Liver and Kidney Troubles **Blood Diseases** Constipation -AND-

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ceive them. Send in a trial order.

Hazeltine & Perkins Drug Go., GRAND RAPIDS, MICH.

The Michigan Tradesman

AN OLD STORY. Fisherman John is brave and strong— None more brave on the coast than he; He owns a cottage and fishing smack, As snug as ever need be; And, what is truer than I could wish, Fisherman John loves me.

Often and often, when day is done,
With smiling lips and eager eyes,
He comes to woo me; in every way
That a man may try, he tries
To win me; but that he can never do,
Though he woo me till he dies.

Fisherman Jack is a poorer man—
He owns not cottage or fishing smack;
But a winning voice and smile is his
Where he would not have. Alack!
Why should I break my heart to tell?
But I love Fisherman Jack.

He loves not me, but every night He sits at the feet of Kate Mahon; Never a smile has she for him, For she loves Fisherman John, Who cares no more for love of hers Than the sea he sails upon.

Often we wonder, do Kate and I,
That Fate should cross us so cruelly;
We think of the lovers we do not love,
And dream of what life would be,
If only Fisherman John loved her,
And Fisherman Jack loved me.

THE DRIED FRUIT SWINDLE.

Repacking and Reprocessing --- Shor Weights and Undergrading.

"A false balance is an abomination to If the proverbial King had chanced to drop into any large city in the United States and acquainted himself with the methods adopted by manufacturers and packers in the Nineteenth century, he might have added, "and they are all an abomination." It is time to call a halt. To the ignorance of the retiler set to the quality and character of tailer, as to the quality and character of the goods which he retails over his counter daily, is due more than anything else, the gross impositions which are practiced by manufacturers and packers. He buys kiln dried, pulverized cocoanu shells for ground pepper—if the price is right; roasted peas and chicory for ground coffee—if the price is right; molasses adulterated with gluscose, in place of straight O. K., N. O.—if the price is right; in fact, what with adulterated spices, baking powder, vineger, etc., instead of being—as the refrain of a popular song says—"all a matter of taste, its all a matter of price."

A decade ago, before the California raisin industry had attained its present mammoth proportions, Malaga raisins were packed specially for export to the United States, in extra heavy boxes, at United States, in extra heavy boxes, at short weights ranging from 17 to 18 pounds, when the accepted standard, allowing for natural shrinkage, was 22 pounds net. A thorough investigation of the fraud in conjunction with California competition led to a partial reformation. The prune, however, has gained the greatest victory of any California product in competition with Europe, and the California raisin cured prune is prefered by our home consumers to the French article on account of its rich but delicate flavor, small stone, and meaty quality.
French prunes, until this year, have invariably had the preference, the finest qualities in glass, tin, and fancy paper cartoons, justly so, on account of the careful manner in which they have been handled, sorted and packed, retaining the activated by the property of the prope the natural bloom and delicate flavor of the fruit unimpaired.

We no sooner knock out foreign com-petition and a national product attains a national reputation, than the schemers who live and feed on the ignorance of the retailer, rush in, and by manipula-tion are doing all they can to kill the goose that is laying a golden egg in Cali-fornia, discrediting one of the finest American products in our own marke and retarding the growth of a national

industry. The California prune was first intro duced by reliable packers on the Pacific slope in boxes weighing 25 pounds net. Following the foreign custom of grading. they were carefully sorted and packed according to size and the boxes plainly branded, 50-60, 60-70, 70-80, 80-90, 90-100, meaning that the fruit, as packed in that particular box, runs from 50 to 60 prunes to each pound. In addition to this, they have recently been shipping the product in sacks, less expensive than boxing saving about one-half cent per pound to to the retailer and consumer. Now comes the fraud. For several years past there have been creeping into the trade men who make a business of repacking

and reprocessing old fruit, mixing with new. Old currants have been steamed, syruped, mixed, repacked and sold as Zante and Patras currants have been doctored up, repacked in boxes and sold as Vostezzi, and in some instances a reputable importer's shipping mark has en skillfully imitated and stencilled on the box to give color to the fraud. Old prunes have been steamed, doped and sold for new. Turkish, repacked and sold for Salonicas, in fact anything to make money, it almost appearing in some instances as though a nickel made in this fashion was preferable to the nickel made legitimately. As we said before, it is time to call a halt.

The California prune has made such a splendid reputation that we cannot af-ford to fritter it away. The fruit reprocessors are laying seige to this article of commerce, and the latest dodge is to repack the California sacked prunes into boxes, mark up the quality, that is, brand a small 90 to 100 prune 70 to 80, and instead of putting 25 pounds net in the box, put them up at short weights; varying from 23 to 23½ pounds. A 25-pound box of prunes, legitimately cured and packed, may be reasonably expected to shrink in the course of a year about one pound. The reprocessed article, however, will shrink still more. The writer saw a lot of California repacked prunes shipped into this market, and though newly packed from sacks they averaged only 23 pound net to the box. This was a steal. The grade was off also a full one-half cent below what they were marked. The retailer who buys California prunes should weigh the goods and see that he gets what he pays for. Look out for boxes topped off with 70 to 80 fruit, while 90 to 100 are filled in below. Better than this, if you are not looking for anything especially fancy, buy the California sacked prune and you will be sure to get the weight you pay for. You can see from this that it is not altogether a matter of price and that quality has something to do with it.

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HARDWOOD LUMBER. The furniture factories here pay as follows for dry stock, measured merchantable, mill culls

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out:

Basswood, log-run

Birch, log-run

Birch, log-run

Birch, Nos. 1 and 2

Biack Ash, log-run

Cherry, log-run

Cherry, log-run

Cherry, Nos. 1 and 2

Biack Ash, log-run

Cherry, Nos. 1 and 2

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TIME TABLES.

MICHIGAN TRADESMAN, Grand Rapids

Grand Rapids & Indiana. In effect Oct. 6, 1889. . TRAINS GOING NORTH

averse City & Mackinaw..... GOING SOUTH. Train leaving for Cincinnati at 6 p. m. and arriving from Cincinnati at 7 p. m., runs daily, Sundays in-luded. Other trains daily except Sunday. Sleeping and Parlor Car Service: North—7:20 a. m. and 4:10 p. m. trains have sleeping and parlor cars for dackinaw City. South—7 a. m. train has chair car and p. m. train Pullman sleeping car for Cincinnati; il-105

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boys, the professors, the lodgings, the fur.. "THE SONS OF THE VIKINGS."
By Hjalmar Hjorth Boyesen. A right
down jolly story of modern Norse boys.
BONY AND BAN, one of the best of the
Mary Hartwell Catherwood serials.

SEALED ORDERS. By Charles Rem ington Talbot. An amusing adventure story of "wet sheets and a flowing sea." CONFESSIONS OF AN AMATEUR PHOTOGRAPHER. By Alexander Black. Six practical and amusing articles. LUCY PERVEAR. First of a series of graphic North Carolina character sketches by Margaret Sianey.

TALES OF OLD ACADIE. Twelve powerful true stories by Grace Dean McLeod, a Canadian author. THE WILL AND THE WAY STO-

RIES. By Jessie Benton Fremont. About men and women who did great things in the face of seeming impossibilities. THE PUK-WUDJIES. By L. J. Bridg-man. The funny Indian Fairy Folk. BUSINESS OPENINGS FOR GIRLS AND YOUNG WOMEN. A dozen really helpful papers by Sallie Joy White

Twelve more DAISY-PATTY LET-TERS. By Mrs. Ex-Governor Claffin. TWELVE SCHOOL AND PLAY-GROUND TALES. The first will be "LAMBKIN; Was He a Hero or a Prig?" by Howard Pyle, the artist.

SHORT STORIES sifted from thousands:
Santa Claus on a Vegetable Cart.
Charlotte M. Vail. Rijane. William Preston Otis.
How Tom Jumped a Mine. Mrs. H. F.
Stickney. The Run of Snow-shoe Thempson. Lieut. F. P. Frémont. Polly at the Bookkitchen. Delia W. Lyman. Trailing Arbutus.
Hezekiah Butterworth. Golden Margaret. James
C. Purdy. Peggy's Bullet. Kate Upson Clark.
How Simeon and Sancho Panza Helped
the Revolution. Miss Risley Seward. The
Difficulties of a Darling. L. P. Walford.
"One Good Turn." Harriet Prescott Spofford.
ILLUSTRATED ARTICLES, novelties:
Dolls of Noted Women. Miss Risley Seward. ILLUSTRATED ARTICLES, novelties:
Dolls of Noted Women. Miss Risley Seward.
How to Build a Military Snow-Fort. An
id West Pointer. How the Cossacks Play
Polo. Madame de Meissner. All Around e
Frontier Fort. Lieut. F. P. Fremont. Home
of Ramona. Charles F. Lummis. A Rabbit
Round-Up. Joaquin Miller. Japanese Fighting Kites. J. B. Bernadon, U. S. N. Indian
Base Ball Players. F. L. Solane of "The Hampton Indian Nine." A Party in a Chinese Pelace. E. R. scidmore.

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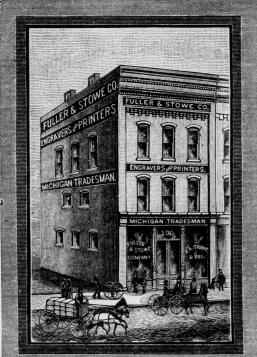
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Ionia Pants & Overall Co

E. D. Voorhees, Manager.

MANUFACTURERS OF

Pants, Overalls, Goats, Jackets, Shirts, Ktc.

Warranted Not to Rip.

Fit Guaranteed.

Workmanship Perfect.

Mr. Voorhees' long experience in the manufacture of these goods enables him to turn out a line especially adapted to the Michigan trade. Samples and prices sent on application.

IONIA, MICH.

No Combination Here •

It is hardly necessary for us to inform the trade that we do not belong to the Wholesale Grocers' Combination and that we do not sell goods at combination prices.

Telfer Spice Company.

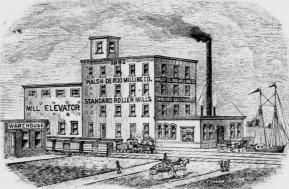
Rindge, Bertsch & Co.,



BOSTON RUBBER SHOE CO.

We carry a full line in stock and guarantee terms and prices as good as any house selling the line. Correspondence solicited. 12, 14 AND 16 PEARL ST., GRAND RAPIDS, MICH.

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IDLEWILD,
DAILY BREAD,
ECONOMY. SPECIALTIES: Graham,
Wheatena,
Buckwheat Flour,
Rye Flour,
Bolted Meal,
Rye Meal,
Wheat Grits,

Buckwheat Grits,

Daily Capacity,

BRANDS:

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Tradesman Gredit Goupon

And you will find the saving of time to be so great that you will never permit the use of another pass book in your establishment.

The Tradesman Coupon is the cheapest and most modern in the market, being sold as follows:

\$ 2 Coupons, per hundred.....\$2.50 SUBJECT TO THE FOLLOWING DISCOUNTS: \$ 5 " 3.00 Orders for 200 or over.... 5 per cent. \$ 10 " 4.00 " 500 " 10 " \$ 2

SEND IN SAMPLE ORDER AND PUT YOUR BUSINESS ON A CASH BASIS. Grand Rapids. E. A. STOWE & BRO.,

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