# The Michigan Tradesman.

VOL. 7.

GRAND RAPIDS, WEDNESDAY, NOVEMBER 27, 1889.

NO. 323.

# Magic Goffee Roaster.

The Best in the World.

Having on hand a large stock of No. 1 Roasters-capacity 35 lbs.-1 will sell them at very low prices. Write for Special Discount.

ROBT. S. WEST, 18-50 Long St., CLEVELAND, OHIO.

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Albums, Dressing Cases, Books

Fancy Holiday

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EATON, LYON & CO., 20 & 22 Monroe St., Grand Rapids

Wm. Brummeler

Tinware, Glassware and Notions. Rags, Rubbers and Metals bought at Market Prices. 76 SPRING ST., GRAND RAPIDS, WE CAN UNDERSELL ANY ONE ON TINWARE.

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## Bill Snort

We guarantee this cigar the best \$35 cigar on the market. Send us trial order, and if not ENTIRELY SATISFACTORY return them. Advertising matter sent with each order.

Charlevoix Cigar M'f'g Co., CHARLEVOIX, MICH.

Daniel G. Garnsey, EXPERT ACCOUNTANT

Adjuster of Fire Losses. Twenty Years Experience. References furnished if desired. 24 Fountain St., Grand Rapids, Mich.

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Overalls, Pants, Etc., OUR OWN MAKE.

A COMPLETE LINE OF

**Fancy** Grockery and

Fancy Woodenware OUR OWN IMPORTATION.

Inspection Solicited. Chicago and De troit prices guaranteed.

# Muskegon Paper Co,,

Dealers in

FINE STATIONERY, WRAPPING PAPERS, PAPER BAGS, TWINES. WOODEN DISHES, ETC.

Mail Orders Promptly Filled.

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The Most Celebrated Cigar in America "BEN HUR."

GEO. MOEBS & CO., Manufacturers, 92 Woodward Avenue, Detroit.

10c each, three for 25c. For Sale Everywhere.

LIQUOR & POISON RECORD COMBINED.
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Best on the Market. E. A. STOWE & BRO., GRAND RAPIDS

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# "Elixir of Life" Apples, Pote

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Will be ready Sept. 1.

Price, \$55 delivered.

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Bought Direct from Importers and Manufacturers.

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Lady assistant when desired.

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A thoroughly equipped, permanently established and pleasantly located College. The class
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is composed of the most competent and practical
teachers. Students graduating from this Institution MUST be efficient and PRACTICAL. The
best of references furnished upon application.
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Sec'y and Treas. Originally Lean's Business College—Est'blished 8 y'rs.

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Business Practice 10 and 12 Plainfield Ave., Grand Rapids.

THE LOSER'S GAIN I sold my land to one who had No ready cash, it seemed; He paid for it in promises That never were redeemed.

I went to court, but after years Of struggle, all in vain, My farm to lawyers went, for fees, And there it will remain.

To crown his deeds of infamy
This heartless traitor plied
His art to win from me the lass
Who was to be my bride.

Now I've no farm to worry me, No wealth to bring me stife; And better still, no faithless friend, And best, no scolding wife. I've lost much precious time, 'tis true: Yet time is left to me To ponder how a man may lose And still a gainer be.

For he that haply wisdom gains In losing all his store, Is not a loser, but, in truth, Is richer than before.

GATH BRITTLE.

CONFEDERATE GOLD A Thanksgiving Story.

Mr. James Kendall, of the law firm of Kendall & Morris, sat at his desk on the econd morning after Thanksgiving Day, onfronted by a pile of letters.
"Fifty-three!" he exclaimed, despair-

ingly, "representing every variety of feminine handwriting and every type of female character. Most of them, I sup-pose, contain pitiful tales of want. Why can't people present their business qualifications without appealing to one's sympathies? Now, here's the first one,' hastily running over a closely-written sheet. "The writer doesn't understand short-hand, but will undertake to qualify herself in four weeks if, meanwhile, I will give her some copying to do. Has a widowed brother-in-law and three small nieces to support. Better marry the brother-in-law," he commented vindictively, "and let him support her. Here's another: 'Dear Sir—I am the daughter of wealthy parents, but desire to be in-dependent.' No more of that!" tossing it in the waste basket. "Say, Morris!" he cried, looking up hopelessly at his partner, "what's to be done? I can't possibly wade through all this."

The other laughed unsympathetically. "Well," he said, "you would adver-

"It's a frightful penalty," he said, and there'll probably be as many more by the next mail.' "Well," said his partner, "read on un-

til you come to a good one; then send to lose it. But the local political faction to which he had linked his fortunes was likely she'll suit." Kendall read on as he was advised, in-

terjecting comments that were not always complimentary, and dropping one letter after another in the basket. Finally, he came to one that seemed to demand more careful attention. He read it twice, then spread it out in front of him and brushed

"I think this will do," he said.

"Who is it?" asked his partner.
"Who is it?" asked his partner.
"What does it say?"
"She signs herself 'Alice Hartshorne,'" replied Kendall, "and it's refreshingly brief after the autobiographies I've been through. I'll send for

Morris rose, preparatory to leaving the

"Well," he said, "I hope, for your sake, she won't turn out an antique." "Oh! I don't care if she's a hundred,"

horne was ushered in, to find that she was young and prepossessing. Indeed, she was decidedly pretty, and her voice when she spoke impressed him as agree that the feared could not apply the feared could not app when she spoke impressed him as agreeably as her face.

FRUITS AND PRODUCE

We buy and sell all kinds of fruit and produce and solicit correspondence with

Kendall began to feel that he had an acquisition. is so much the better. By all means, use

the type-writer." the letters neatly and correctly tran- could dampen it.

"That is very satisfactory," Kendall said, when he had looked them over. "Do you live in New York, Miss Hartsmy father. He is out of employment at

present. "And can you come to-morrow?"
"I can stay now, sir, if you want me."
"Oh, to-morrow will do—" He hesitated for a moment. "As to salary, we now about \$10 a week at the start. Would bay about \$10 a week at the start. Would occupation?"

Alice smiled.

"Perhaps you have noticed, And week at there is quite a speculation in London in Confederate bonds."
The girl's heart beat fast, but she did dimmed eyes.
"It was an unworthy obj

"Quite satisfactory, sir," she said. "That is all then, at present. You had better be here to-morrow about nine o'clock."

I know best."
Mr. Hartshot "You seem t

She bowed and left the room, while Kendall's partner entered from another door. "that you are the daughter of a Southern gentleman." "Well," said Alice, conclusively, "that "Oh!" he exclaimed, catching

glimpse of the departing visitor, "a lady

Morris laughed.

"You'll have a row with her inside of six months," he said. "I never knew you to get along with a woman vet." A frown gathered on Kendall's face.
"My relations to her will be purely official," he said. "There will be no

occasion for a disagreement." "Oh, you'll get interested in her," prophesied Morris. "You're too sympathetic. You can't help it. And then

you'll make her mad. You can't help that, either. You're too brutally frank." Kendall never allowed himself to be angry with his partner.
"Well, I believe she is a prize," he

when he would collect, if not the whole, good part of his original \$250,000. The securities which represented this sum to Mr. Hartshorne, and which for so many years he had had locked up in his tin boy, were bonds of the extinct Southern Confederacy. There were no more hopeful signs now, it is true, than there had been at any time of their being paid; but he clung to the idea that some day or other, when there came a change of parties in the national administration, the United States would assume the Confederate debt, or so much of it, at least, as embraced his particular loan, whose

claims for consideration had always eemed to him peculiarly strong.

With this hope Mr. Hartshorne had gone into every Presidential campaign since the war, only to be disappointed when the result of the canvass was de-termined. This had been his fate in 1868, 1872 and 1876; and now, in 1880, when his candidate was once more defeated, his disappointment was particularly keen. What made it even harder to bear was the possible loss of the posi-tion which he held in the Department of Sewers and Drainage in the New York City government. It was not a very lucrative office, but the salary kept Alice and himself from want; and, until the bonds should be paid, he could illy afford also defeated; and it was not improbable that in the distribution of rewards one of the faithful would receive his place. When a fortnight had gone by and nothing was said by his chief, he began to hope that his well-known devotion to the party in the past, and especially during the war, might countervail this solitary lapse. But at length the blow fell; and as if the chief designed it for a piece of grim irony, it descended on the night be-

fore Thanksgiving. "Circumstances have made it neces sary," he said, by way of explanation to his daughter, "for me to resign my office. It is a little inconvenient, of course, to be deprived of a regular income, but I shall have the more time to devote to my larger interests, and there is no doubt but that eventually we shall gain by it."

sake, she won't turn out an antique."

'Oh! I don't care if she's a hundred, declared Kendall, "so long as she can write short-hand."

He was not displeased, however, the following morning, when Miss Harts-horne was ushered in, to find that she was young and prepayersents. It is not make the income was not only a deprived of the income was not only a little inconvenient but positively rule.

Sake, she won't turn out an antique."

Alic understood her father, when he spoke of his "larger interests," to refer to the bonds, and listened with some impatience as he expatiated upon his hazy prospects. As a matter of fact, to be deprived of the income was not only a deprived of the income was not only a little inconvenient but positively rule.

when the letter came summoning her to did not want to go back to the South. She would far rather stay in New York and enjoy the agreeable society of people he type-writer."

when the letter came summoning her to did not want to go back to the South. She would far rather stay in New York and enjoy the agreeable society of people he type-writer. Kendall. Alice had never cared the think of it, she faltered; but the effort to speak was too much for her composure, and enjoy the agreeable society of people like Mr. Kendall. Alice had never cared the triming of the speak was too much for her composure, and enjoy the agreeable society of people like Mr. Kendall. Alice had never cared the triming of the speak was too much for her composure, and enjoy the agreeable society of people like Mr. Kendall. Alice had never cared the triming of the speak was too much for her composure, and enjoy the agreeable society of people like Mr. Kendall. Alice had never cared the triming of the speak was too much for her composure, and enjoy the agreeable society of people like Mr. Kendall. Alice had never cared the triming of the speak was too much for her composure, and enjoy the agreeable society of people like Mr. Kendall. Alice had never cared the triming of the type-writer. In half an hour she brought him back Not even her father's severe, displeasure seemed unattainable. Now it appeared the letters neatly and correctly transcould dampen it.

"A stenographer, Alice!" he exclaimed. "Did I understand you to say that you had become a stenographer?"

Alice !" he exto herself that she had suddenly become avaricious and as anxious about the bonds as her father himself. Alice was folding up her cloak.

"Yes, sir," she replied; "I live with y father. He is out of employment at resent."

"And can you come to-morrow?"

"I can stay now, sir, if you want me."

"Yes, sir," she said, arranging the garment with extra care, in view of the long service which it must still render her, "you did. I have accepted a situation to-day in a lawyer's office down to-day in a lawyer's office down."

"Yes, sir," she replied; "I live with long service which it must still render home that night she found him more disherent to be anything about the rumor until it should the full to think the bonds might be paid, and the disappointment was very keen. It will not be so hard to be anything about the rumor until it should the full to think the bonds was very keen. It will not be so hard to be anything about the rumor until it should the full to should him more disherent to be anything about the rumor until it should have a substitute to think the bonds was very keen. It will not be so hard to be anything about the rumor until it should him more disherent to be anything about the rumor until it should have a carepted a situation to day in a lawyer's office down to be authenticated; though when she came home that night she found him more disherent to be anything about the rumor until it should have a carepted a situation to day in a lawyer so office down to be authenticated; though when she came home that night she found him more disherent to though was very keen. It will not be so hard to be authenticated; though when she came home that night she found him more disherent to be authenticated; though when she came home that night she found him more disherent to think the bonds and the disappointment to the full that the bonds and the disappointment to the full that the bond and the disappoint the subtraction to the full that the bond and the disappoint the authenticated; though when she came home that night she found

"You seem to have forgotten," he said, Mr. Hartshorne waved his hand.

won't buy bread and butter.' This was obvious, even to Mr. Harts-horne, and the subject was accordingly "Our new stenographer," explained dropped. Alice went to her work the next day, and the days that followed,"

without any more opposition, and with the greater satisfaction on her part since her father did not succeed in getting any other position. His time was so fully occupied, indeed, with correspondence relating to his bonds that he could find no leisure in which to look for other and more profitable employment. While

know her employer, she grew to like him. And, notwithstanding the other's forewarnings, he looked forward with some 

in, "will you take a letter for me?"
She bowed and took her seat.

"Address it, if you please," he went on, "Israel F. Josephs, Esq., Barnard's Inn, Holborn, London. Have you got that?"

Mr. Kendam was not slow in observing. "You are worrying about something," he said one day. "What is it?"

The girl blushed.
"It isn't anything," she said, hur-Inn, Holborn, London. Have you got

"Yes, sir," she replied.

"Then go ahead: My Dear Sir-It is rumored here that a large amount of Confederate gold has remained on deposit in London-whether in the Bank of not stated-since the close of the war in 1865, and that it is applicable to the payment of a certain issue of Confederate

Miss Hartshorne gave a sudden start. "Eh? did you speak?" asked her emoloyer.

The girl blushed.

"No, sir," she said, "I did not."
"Oh! I thought you did. Well, go on: lonfederate bonds, of which one of our anxiety." clients is a large holder. Our client deires us to inquire whether the rumor has any foundation in fact, and if the present speculation in Confederate bonds may be accounted for on those grounds. Will you kindly give us the benefit of your valued opinion, and advise us, also, if such a fund exists, what steer, a state of the stat if such a fund exists, what steps should be taken on behalf of the bondholders in the English courts. Have you got that, Miss Hartshorne?"

"Yes, sir." she said. "Well, then, write it out, please.

want it to go by to-day's steamer."

She rose from her chair, but hesitated efore leaving the room. "Would it be improper for me to ask," she said, "what class of Confederate oonds is believed to be covered by that

deposit? He looked at her in a little surprise "They are the issue of 1865," he said, for supplies and munitions of war. It

think they are of that issue."
"Ah, indeed!" he said. "Then I hope.

he was decidedly pretty, and her voice then she spoke impressed him as agreebly as her face.

"Have you ever had any experience the asked.

"Have gou ever had any experience is a stenographer?" he asked.

"Have had any experience the fascination of the bonds their support seemed likely to fall on the spoke impressed him as agreebly as her face.

All the rest of the day Alice found the credit of one McRae, who was financial agent of the Confederacy at that the first time in her life she began to experience the fascination of the bonds their support seemed likely to fall on the confederacy at that the credit of one McRae, who was financial agent of the credit of one McRae, who was financial agent of the credit of one McRae, who was financial agent of the credit of one McRae, who was financial agent of the credit of one McRae that the credit of one McRae, who was financial agent of the credit of one McRae, who was financial agent of the credit of one McRae, who was financial agent of the credit of one McRae, who was financial agent of the credit of one McRae, who was financial agent of the credit of one McRae that the credit of one their support seemed likely to fall on her. She was not wholly unprepared to meet it, for she had been taking shorthand lessons for some time, and could already write with a good deal of facility; you some dictation."

She set down, took off her gloves and strong the knowledge would be of use to be as stenographer?" he asked.

their support seemed likely to fall on her. She was not wholly unprepared to meet it, for she had been taking shorthand lessons for some time, and could already write with a good deal of facility; but how could she find a position where the knowledge would be of use to be a support seemed likely to fall on her. She was not wholly unprepared to meet it, for she had been taking shorthand lessons for some time, and could already write with a good deal of facility; but how could she find a position where the knowledge would be of use to be a support seemed likely to fall on her. She was not wholly unprepared to meet it, for she had been taking shorthand lessons for some time, and could already write with a good deal of facility; but how could she find a position where the knowledge would be of use to be a support seemed likely to fall on the bonds and to build air castles upon the chance of their payment. She had never entertained the least faith in her father's notion that the United States would as sume them; but this idea of an unexpendent properties. The money, nowever, was shortly afterward disbursed by McRae for the supplies and munitions, which the loan was made, and a full account was rendered by him to the Constitution. She sat down, took off her gloves and some dictation."

Sume them; but this idea of an unexpended balance, out of which they might the knowledge would be of use to her? She sat down, took off her gloves and the knowledge would be of use to her? She sat down, took off her gloves and the knowledge would be of use to her? She sat down, took off her gloves and the knowledge would be of use to her? She sat down, took off her gloves and the knowledge would be of use to her? She sat down, took off her gloves and the knowledge would be of use to her? She sat down, took off her gloves and the knowledge would be of use to her? She sat down, took off her gloves and the knowledge would be of use to her? She sat down, took off her gloves and the knowledge would be of use to her? She sat down, took off her gloves and the knowledge would be of use to her? She sat down, took off her gloves and the knowledge would be of use to her? She sat down, took off her gloves and the knowledge would be of use to her? She sat down, took off her gloves and wrote rapidly while he dictated several letters.

"That will do," he said at length.

The knowledge would be of use to nery pended stantes, out of which the papers the next morning without discovering an advertisement. It was Thanksgiving; the church ment. It was Thanksgiving; the church leave New York and go back to the war. McRae, in fact, was sued by "That will do," he said at length.
"Can you read your notes?"
She glanced rapidly over the paper.
"Oh, yes, sir," she said; "I am quite sure I can do that."
"Very well, then," he said, "sit down at the desk outside and write them out. The clerk there will give you pen and paper."

"I can use the type-writer," she volunteered, "if you wish them done with that."

"Kendall began to feel, that he had on amplication."

"That will do," he said at length.
"It was Thanksgiving; the church bells were ringing, and people everywhere every-where and people every-where avery din-ners. Even Mr. Hartshorne had caught the infection of the day; only in Alice's heart there was no thankfulness, while the dinner which she served was meager and poor.

On the day following, however, she came upon the "Want" of Kendall & Morris and answered it, though without much hope of being successful in her Kendall began to feel, that he had on application.

It was Thanksgiving; the church bells were ringing, and people every-where avery din-ners. Even Mr. Hartshorne had caught she had lived her child-shout and where her mother was buried! As Alice contemplated this, however, the thought of leaving her business gave her a strange pang. How much she would miss the regularity of her occupation, the discipline which it afforded her mind, the education which she got from Mr. Kendall's briefs and correspondence, and the charm of his conversation! Inmuch hope of being successful in her application. It was a genuine surprise deed, when she came to think of it, she

> Alice was folding up her cloak.
>
> She would not, however, tell her father very childish. But I had allowed my-anything about the rumor until it should self for a little time to think the bonds She would not, however, tell her father

Aftee smired.

"Simply because it is necessary to do something," she said, "and that is what I know best."

"Yes, sir," she said, quietly, "I did hear of it. How much are they selling am very mercenary."

He seemed to struggle with some vio-

"A purely nominal price," he said; "\$2 a thousand, or something of that sort. But the fact that they are marketable at all is very significant. I shouldn't be surprised if they sold at par within three months, but if I can get eighty-five for mine I will let them go for that. There's a movement in them, Alice; something is in the wind."

Alice wondered if he had heard the

"What do you suppose it is?" she nurmured.

He took a little scrap of paper from his pocket and handed it to the girl.
"Read that," he said.

Alice was laboring for his support and her own, he was engaged in devising elaborate schemes for the payment of the confederate debt, and urging his war," would learn of something to their plans in long and persuasive letters upon various members of Congress.

In a little while Alice had learned the details of her business. As she came to

Her father's voice dropped to an im-pressive whisper.

"I wrote to them to-day," he said. "Those are the bonds which I hold. In

"Good morning," he said, as she came though she did not neglect her work, her mind was in a tumult of unrest which

Mr. Kendall was not slow in observing.

riedly. "Is my work unsatisfactory, Mr. Kendall?"

His forehead contracted.
"No," he said, abruptly, "it is never unsatisfactory. But your mind is not always on it."

She tapped her pencil nervously against the table, while her eyes had in them a far-off, anxious look.
"That is true," she murmured. "I will try and do better, Mr. Kendall."

He got up from his chair and came over to where she was sitting. "I do not want you to do any better!" he exclaimed. "What you do is always

She lifted her eyes gratefully to his.
"Ah!" she said, "you are very kind.
But this is not anxiety—it is only suspense. And I am afraid the object is

He nodded and went back to his desk, while Alice left the room. The suspense hat, Miss Hartshorne?"

Was not lessened by what he had said, Alice was just taking down the last but it was made easier to bear, and Alice possessed her soul with all the patience she could command until four weeks had gone by since the letters had been sent.

Then one day she was summoned to Mr. Kendall's room. "Do you recollect," he asked, "writing a letter to Josephs, in London, about Confederate bonds?"

Alice's heart leaped.

"Yes, sir," she said, "I do."
"Well," he said, "here is the reply I have just received. I am sorry, for your sake, it is not more encouraging." is supposed that the war came to an end before the money could be spent. Are you interested in Confederates, also, you interested in Confederates, also, written in a clerkly, English hand, and

Messrs. Kendall & Morris, No.-Nassau St., N. Y. DEAR SIRS-Referring to yours of the -ult., in the matter of the alleged de-posits applicable to the payment of a certain class of Confederate bonds, I regret that I cannot give your client any All the rest of the day Alice found temporarily in the Bank of England to the credit of one McRae, who was finan-

This, then, was the end of her little dream. She looked up at the lawyer, and her face was ashy pale. "Thank you!" she faltered; but the effort to

'I had no idea," he cried. "I could not imagine you would be so much con-cerned."

In a moment she had controlled her-

"I beg your pardon," she said. "I am

"Ah!" he cried, "that is what you She smiled faintly through her tear-

[CONTINUED ON FIFTH PAGE.]

K. KNUDSON,
MERCHANT TAILOR
And Dealer in

Fine stock of Woolen Suitings and Overcoat gs, which I will make to order cheaper than any ther house in the city. Perfect fit guaranteed 20 West Bridge St., Grand Rapids.

Prices Lower than those of any competitor. Write for catalogue and prices.

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Department at the Grand Rapids guarantee purely at the Grand Rapids of the Grand Rapids of the Grand Rapids of the St., send for circular. Address A. S. PARISH, successor to C. G. Swens berg.

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DRY GOODS, HOSIERY,

NOTIONS, UNDERWEAR

19 & 21 SOUTH DIVISION ST.,

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Rubber Goods and Mill Supplies.

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EAST SAGINAW, MICH.

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(Successors to Steele & Gardner.)
Manufacturers of

BROOMS!

Whisks, Toy Brooms, Broom Corn, Broom Handles, and all Kinds of Broom Materials.

GRAND RAPIDS,

GRAND RAPIDS, :

Onions.

AMONG THE TRADE.

GRAND RAPIDS GOSSIP.

Thos. Leak has engaged in the grocery business at Rosina. Lemon & Peters furnished the stock.

Amos S. Musselman & Co. sold the grocery stock to J. A. Holmes & Co. the new dealers at Kent City.

in the grocery business near Hopkins. known as Pratt & Co. Ball, Barnhart & Putman furnished the

Palmer & Crozier will remove their has bought F. A. Montgomery's dry boot and shoe stock from Traverse City goods and grocery stock and will remove to this city in about two weeks, locating it to Lansing. at 29 Canal street.

Chester J. Carrel has sold his interest in the grocery firm of Carrel Bros., at 598 South Division street, to his brother, who will continue the business under the style of E. J. Carrel.

at West Sebewa, have opened a general sold it to a Big Rapids dealer. Mr Veal store at Woodbury, the new town at the will remove to Tampa, Fla. junction of the D., L. & N. and Lowell

to merge their business into a stock leased to Detroit parties for ten years. company under the style of the Ballretary and Treasurer. The incorporation papers went to Lansing yesterday and will probably be filed with the County Clerk to-day.

As foreshadowed last week, the grocery business of Olney, Shields & Co. has been merged into a stock company under of shingles. the style of the Olney & Judson Grocer Co. The capital stock of the corporation and barrel head manufacturer, was in is \$80,000, all paid in, the stockholders town Monday. being Chas. E. Olney, Wm. Judson, Heman G. Barlow, Edward Frick, Jas. A. Morrison and R. R. Bean. Chas. E. Olney is President of the company, Edward Frick Vice-President, and Wm. Judson Secretary and Treasurer. With the exception of the retirement of Mr. Shields and the accession of Mr. Barlow, the business will be conducted the same as before, no change being made in either the office or traveling forces.

AROUND THE STATE.

Evart-Mrs. A. Seeker has opened a notion store.

Marion - Asa Borland has opened meat market.

Fraser-John Fisher succeeds John Bliel in general trade.

Elmira-T. S. Jordan has sold his general stock to his wife.

St. Ignace-Frederick Kruger, general

dealer, has been burned out. Bellevue-James Johnson has sold his meat market to Geo. Miller.

Hesperia-Woolpert & Darlington have

opened a new meat market. Allegan-The sales of the grange store

during October were \$17,973. Port Huron-A. B. Carlisle, grocer.

has been closed by creditors.

Crystal-H. J. Beach succeeds Hamil-

ton & Beach in general trade. Battle Creek-W. N. Clark succeeds

J. C. Deuel in the fruit business. Iron Mountain-King & Kneebone suc- proves favorable he ceed Richard King in the meat business. sawmill on the site. Howell-Frank A. Burkhardt has sold

his grocery stock to A. W. Balch. Carland - Jos. Vincent has sold his general stock to Scott & Shannon.

Cannonsburg-J. C. Benbow will re move his general stock to Hartford.

Boyne City-R. R. Perkins succeeds R. R. Perkins & Co. in general trade.

has opened a boot and shoe store here. groceries, has been closed by creditors.

barked in the grocery business at 93 Pine | charged.

sold their flour and feed business to S. J. Carson.

building, which he will use as a meat spring.

market. bought the bazaar stock of Eugene mill of Johnson & Lind. He is engaged

Burtsch.

mortgaged his clothing stock to a Detroit | manufacturer.

in groceries and fruits, has been closed in Minnesota, is not enamored with the

by creditors. Ironton-J. G. Peterson's new store stories high.

Edward C. Judd, the Broadway grocer, was recently married to Miss Lillie V. Wright, an estimable West Side lady.

Ishpeming-Markert Bros., provision dealers, have been closed on a mortgage. Debts, \$2,000; visible assets, considerably less.

were stolen from the stores of S. D. Walden & Co. and Hiram Pierce last til the details are completed. Tuesday night. Hudson-Mr. Fowle has sold his inter-

Bartholomew & Hodge have engaged to Samuel Lee. The new firm will be Eaton Rapids-Mr. Glieman, formerly in partnership here with S. Amdursky,

> Greenville--F. W. Briggs, of Dexter, has purchased the interest of A. C. Satterlee in the hardware business of Fowler & Satterlee. The new firm will be known

as Fowler & Briggs. Whitehall-The A. W. Veal boot and shoe stock was bid in at mortgage sale W. H. Chilson & Son, general dealers by M. D. Wells & Co., of Chicago, who

East Saginaw-C. M. Hill and James & Hastings Railways. The Olney & E. Vincent have let the contract for the Judson Grocer Co. furnished the gro- erection of a new hotel, to be built here at once, at a cost of \$100,000. It will be Ball, Barnhart & Putman have arranged | completed October 1, 1890, and has been

Reed City-C. J. Fleischauer, who has Barnhart-Putman Co. The corporation been engaged in the grocery business will have a capital stock of \$85,000, all here for the past twelve years, has sold paid in, and the management will be in his stock to his son, A. Fleischauer, and the same hands as in the past. Enos his brother, N. J. Fleischauer, who will Putman will serve the company in the continue the business under the style of capacity of President, Willard Barnhart A. & N. J. Fleischauer. The old grocer as Vice President and O. A. Ball as Sec- will probably not remain out of the har ness long.

MANUFACTURING MATTERS.

Maple City-Cook & Weston will start their sawmill on January 1.

Remus - Benj. J. Shrouds succeeds Shrouds & Hughes in the manufacture

Geo. S. Curtiss, the Edgerton lumbe

Detroit-The Latimer Cash Register

Co. has been incorporated, with a capital stock of \$20,000. Gould City-R. D. Conway will erect a

mill for cutting cedar shingles and paving blocks near this place. Otsego Lake—The Nicholson & Hanson Lumber Co. has incorporated, with a

capital stock of \$100,000. Hancock-The South Range Mining Co. has filed articles of incorporation,

with a capital stock of \$1,250,000. Bay City-The Hathaway Mowing Machine Co. has been incorporated and will carry on business on an extensive scale.

Maple City-Chas. Elsonhimer is building a shingle mill and sash, blind and frame factory, and will have it running

by February 1. Cheboygan-Dr. M. B. Champion and C. O. Gardner have leased the Langdon feed mill and are fitting it up and will soon begin the manufacture of feed, under the firm name of Champion &

Gardner. Manistee-Thomas R. Lyon, of Lud ington, has been in Manistee frequently the past few days, and it is reported that there is an extensive pine land deal on the boards, the particulars of which will

come out later. Bay City-Jas. A. Green is patiently awaiting a decision in the Green & Stevens litigation over the Stone Island sawmill premises, and he says if it

Saginaw-The A. W. Wright Lumber Co. is doing some hustling work on its logging road, in Clare and Gladwin counties. Week before last, from two camps. it took from the tree and put into the

stream 2,153,430 feet of logs. Detroit-Howard H. Parsons recently executed a chattel mortgage for \$15,000 Lake Odessa-Fred Wager, of Ionia, in favor of Isaac Parsons and Butman & Rust, of Saginaw, covering his lumber Hancock-C. Simmer, Jr., dealer in yard and a land contract for the same. A mortgage for \$20,000 to the same per-Muskegon - T. M. Lander has em- sens, filed week before last, was dis-

Manistee-D. W. Lewis, who has a Detroit-Matthew Vice has assigned lumber yard at Jacksonville, Ill., has at his merchant tailoring stock to Chas. last succeeded in giving away the bal-Peninsula during the winter months, and have found myself in the position of the Glenn-Wm. Earl is erecting a new have it ready for operations in the

Muskegon-Samuel S. Watson has re-Chippewa Lake - H. C. Ward has cently purchased the wood and planing in putting in new machinery, new Howell-Kellogg & Horning succeed boilers, etc., and will soon have a good Kellogg, Garland & Co. in the clothing planing mill. Mr. Watson is recently from "down east," and is a brother of East Jordan-H. Wilensky has chattel W. G. Watson, the well-known Muskegon

Manistee-Fred Babcock, who has just Hancock-Jacob Rohlman, Jr., dealer returned from a land-looking expedition outlook in that region. He says the Hamilton's Art Gallery, 79 Canal street, country is so rough and the brush so and get a first-class, life-size, crayon por building, to replace the structure burned thick that it costs a great deal more to trait for \$10. Correspondence solicited. a few weeks ago, has been completed. log than it does in this country. The It is 22x36 feet in dimensions and two character of the timber that he saw was not very inviting.

East Saginaw-Merrill & Ring have purchased of E. F. Gould a tract of pine in town 20, 2 west, the consideration for which was \$40,000.

Manistee-Fred F. Huntress, of Duluth, has been here for the past few days, and it is reported that there is quite an Watervliet-About \$400 worth of goods extensive land deal in the wind, the particulars of which will not transpire un-

East Saginaw-J. H. Freeney, probably the only colored lumberman in the est in the bakery firm of Fowle & Pratt | State, who operated shingle mills here the past two years, one of which was destroyed by explosion, has removed to Wise, Isabella county, where he is running a sawmill, cutting about 25,000 feet daily. The shingle mill here operated by him has passed into other hands.

Bay City-While old sawmill plants are going out of existence, new ones are being organized. W. H. Tousey has purchased a fine site during the past week, and it is understood that Tousey & Turner will establish a planing mill and lumber yard. J. M. Seever and F. C. Babst have leased the site and building of the Bousfield, Perrin & Co. woodenware factory, and will convert the property into a box factory and planing

East Saginaw - When J. T. Hurst grouped and parted company with the Tobacco river tract of pine, which he bought of Whitney & Stinchfield last spring, he held on to about 20,000,000 feet, which he proposes to lumber himself. He will put in 8,000,000 feet of this timber this season, and has started camps. The logs have been sold to the Saginaw Lumber Co. It is reported the price to be paid is \$12 a thousand delivered in the Tittabawasse boom limits.

The P. of I. Dealers. The following are the P. of I. dealers who had not cancelled their contracts at last accounts:

Adrian-Powers & Burnham, Anton Almont-Colerick & Martin. Altona—Eli Lyons. Assyria—J. W. Abbey.

Belding-L. S. Roell. Bellevue-John Evans. Big Rapids—W. A. Verity, A. V. Young, E. P. Shankweiler & Co., Mrs. Turk. Blissfield—Jas. Gauntlett, Jr. Brice—J. B. Gardner. Burnside-Jno. G. Bruce & Son. Capac—H. C. Sigel. Carson City—A. B. Loomis, A. Y. Ses

Cedar Springs-John Beucus, B. A Fish, Mrs. L. A. Gardiner. Charlotte—John J. Richardson, Daron Smith, J. Andrews, C. P. Lock. Chester-P. C. Smith. Clio-Nixon & Hubbell. Coral-J. S. Newell & Co. East Saginaw—John P. Derby. Evart—Mark Ardis, E. F. Shaw, Stev

ns & Farrar. Flint—John B. Wilson. Flushing—Sweet Bros. & Clark. Fremont—Boone & Pearson, J.

Grand Ledge-A. J. Halsted & Son Grand Rapids—Joseph Berles, A. Wil-cinski, F. W. Wurzburg. Harvard-Ward Bros. Hersey-John Finkbeiner. Hesperia—B. Cohen. Howard City—Henry Henkel. Hoytville—Mrs. A. E. Combs. Hubbardston—M. Cahalen.

Imlay City—Cohn Bros. Kent City—R. McKinnon, M. L. White Lake Odessa-Christian Haller & Co Lapeer-C. Tuttle & Son. W. H. Jen-

Maple Rapids—L. S. Aldrich. Marshall—W. E. Bosley, S. V. R. Lep-er & Son, Jno. Butler. Richard Butler. Mecosta—Parks Bros.
Milan—C. C. (Mrs. H. S.) Knight. Millington-Chas. H. Valentine. Morley-Henry Strope.

Mt. Morris—H. E. Lamb, J. Vermett & Son, F. H. Cowles. Ogden-A. J. Pence.

Oglivet—R. G. Fence.
Olivet—F. H. Gage.
Ravenna—R. D. Wheeler.
Remus—Geo. Blank.
Riverdale—J. B. Adams. Rockford-B. A. Fish. Sand Lake—Brayman & Blanchard. Shepherd-H. O. Bigelow. Sparta-Dole & Haynes. Stanwood—F. M. Carpenter. Vassar—McHose & Gage.

Wheeler—Louise (Mrs. A.) Johnson, H. C. Breckenridge, M. H. Bowerman, Thos. Horton.
White Cloud—J. C. Townsend

The Experience of a P. of I. Dealer. SUMNER, Nov. 20, 1889.

E. A. Stowe, Grand Rapids: DEAR SIR-In reply to yours of the ance of the machinery in his shingle mill the saking my experience with the on the river here. A Saginaw firm has secured it and will take it to the Upper I have found my contract, I would be a saking my contract, I would say that I think that if man in the picture enclosed.
Yours truly, J. B. TUCKER.

The illustration Mr. Tucker incloses is substantially as follows:



Portraits for the Holidays.

Send a good cabinet photograph to

It pays to handle the P. & B. cough

P. of I. Gossip.

Belding Banner: "The person who is always looking for the cheap class of in an excellent article on "Tone in Bustrade is oftener fleeced than the one who

saves time and buys at home." Belding Banner: "Royalty on patents of superiority, and an "elevated individ-and copyrights is not a bad thing in the family, and we presume the royalty on the P. of I. order amounts to no small

swallowed the P. T.'s in this vicinity, and now reigns supreme. The National order to earn food and clothing are, as a Farmer's Alliance have struck the State rule, the men who in after years constitute the foundations upon which rest the and will soon superceded the P. I.'s."

Borland correspondence Big Rapids Current: "Wiltsie & Charrier have started their store again with a fuller stock than they had before. This looks praiseworthy than the practical in vocaas if the P. I. scare was about over here." Pentwater News: "The Hesperia News lenounces the P. of I., because they pay impecunious parrots of their boys. only 10 per cent. profit on goods. We don't know anything about the P. of I., never saw one of the animals, but from reports judge that it is woolly and has long ears."

Alpine correspondence Sparta Sentinel "The Alpine P. of I.'s are again agitating the question of investing a share of their funds in fitting up a hall of their own. As they have nearly \$5 lying idle in their treasury, they can afford to be independent of the Grange for a place in which to hold their meetings."

Sears correspondence Evart Review "A lodge of Patrons of Industry was organized at the Gregg school house with twenty-five members. We hope it will be both pleasant and profitable for its members, but we are in some doubt, feeling like the old deacon when he prayed for the first Good Templar lodge. He did not want to commit himself, so he prayed: Oh Lord! if it is a good thing bless it, if it is bad, curse it."

Parks Bros., who have signed with the Mecosta P. of I.'s, write THE TRADES-MAN as follows: "The P. of I.'s are giving us a nice trade, and we are well pleased with the results. 'Cash is King,' and if all would adopt the P. of I. plan and pay cash, there would not be any trouble in the dealer's paying for his goods and keeping his financial standing as it should be. This trusting out goods to Tom, Dick and Harry, and waiting on Tom one year, and Dick three years, and have Harry leave the country between two days, is no way to do business."

Owosso Times: "On Wednesday, A. L. Osborn, a Cleveland drummer, registered at the Merrell House, leaving his grip near the writing desk in the office while he went down the street a few minutes to do some business. Coming back, he opened his grip and found four of his mileage books gone. An officer was sent for, and as soon as he came and began a search, one of the men in the room. named B. Rosenthal, went down cellar to the wash-room, returning to the office in a short time. The tickets not being in the office, a search was made in the wash-room and the tickets found. When accused of stealing the tickets, Rosenthal did not deny it. Hotel men are warned to look out for him."

George A. Sage, the Rockford grocer recently had an amusing experience with a P. I. of that place. The sturdy rustic had a load of carrots to sell and George purchased the entire lot at the highest market price. When the carrots had been deposited in the cellar of the store, the former owner hinted that there were several articles in the grocery line he needed, whereupon Mr. Sage announced himself in readiness to serve his customer with the best his store afforded. The P. I. thanked him for the offer, with Nashville-Powers & Stringham, H. M. | the remark: "George, you know I am a P. I. from the ground up. If there is anything the P. I. store hasn't got, I'll come back here for it. Guess I'll take cash for them carrots." And George shelled out the hard cash for a load of truck he will have no little difficulty in disposing of for as much as it cost him.

Philadelphia Cash Grocer: "The This corner brick store, center of thriv-Patrons of Industry must be a measly ing village, with well assorted stock of concern. Organized originally by men dry goods and millinery. Leading trade who are neither farmers nor the sons of in the village. LESTER & CO., Lake farmers, it has developed into a combi- Odessa, Mich. nation of sneaking fellows whose chief aim is the suppression of the village grocer. Once organized in a county, they go to the village grocers and threaten to boycott them if they will not sell goods to them at special prices or below the rates given the general public. THE MICHIGAN TRADESMAN is making a vigorous war on the contemptible organization, and with great success. We observe that one of the head men of these 'Patrons of Industry' recently lost his wife by death, and the town authorities had to assume the expense of the poor woman's burial. The story is told to show the impecuniosity of some of these Patrons, who profess to buy for cash, and, therefore, should be given 10 per cent. discount below regular rates to other customers. Here is a chance for the country retail grocer to try the effect of organization. Wherever these Patrons combine and decline to sell to them except for cash at full prices. Two can Whitcomb & Paine's Calf Boots, Rubplay at the boycott game, and the grocers can do it if they will only combine and post their city brethren as to the scamps of the patronizing order."

The Men of the Future. The Boston Boot and Shoe Reco

fashionable fad that professional occupations impart to their followers a kind their brethren who tread other paths, and whose talents and energies are enlisted in mechanical or mercantile matters. From the partiality of parents to put Evart Review: "The P. I.'s have their children in the professions, a good structure of a greater and grander civilization. The men who can be the least spared are outside of the professions. That the theoretical is more honorable or tions, is the reasoning of the snob, and it is high time that the parents of this country began to make sor

FOR SALE, WANTED, ETC.

Advertisements will be inserted under this head for two cents a word the first insertion and one cent a word for each subsequent insertion. No advertise ment taken for less than 25 cents. Advance payment.

BUSINESS CHANCES. HAVE A FINE STORE BUILDING—BEST LOCA-tion in Middleville, Mich. 20x80 feet, two stories, plate glass front. suitable for drug stock, which I would like to exchange for a stock of drugs Address W. O. Clark, Erie, Penn.

W. O. Clark, Erie, Penn.

43

TO EXCHANGE—MATNIFICENT 200-A RE FARM near Columbus, Ohio, and cash, for merchandise, Address Forty-five, Box E. Fostoria, Ohio.

544

POR SALE OR EXCHANGE—HOUSE AND LOT, TWO blocks from postoffice, in city of 5,000 inhabitants in Southern Michigan; also farm of 76 acres, two miles from same city, clav toam soil, with good buildings; will exchange for stock of merchandise. Address No. 539, care Tradesman.

FOR SALE—NEW STOCK OF HATS, CAPS AND gents' furnishing goods: will invoice about \$4,000 gents' furnishing goods; will invoice about \$4,000; dlso new stock of boots, shoes and rubbers, will in-roice about \$6,00. G. W. Watrous, Jackson, Mich.

FOR SALE-GOOD, PAYING BAKERY, CONFEC-tionery and restaurant business; owner obliged to leave city on account of ill health. Address, No. 541, care Michigan Tradesman. care Michigan Tradesman.

HAVE SEVERAL FARMS WHICH I WILL EXchange for merchandise, Grand Rapids city property, or will sell on easy payments; these farms have
the best of soil, are under good state of cultivation,
and located b-tween the cities of Grand Rapids and
Muskegon. O F. Cooklin, Grand Rapids, Wich. Muskegon. O F. Conklin, Grand Rapids, Mich.

GROCERLES-IWO G. R. CITY LOTS IN EXCHANGE
T for \$600 worth of groceries. Address E. S. Houghtaling, Hart, Mich. FOR SALE-WE OFFER FOR SALE. ON VERY
Canal street, Grand Rapids, Hazeltine & Perkins Drug
Co. Price, \$4,000.

Co. Price, \$4,000.

FOR SALE—DRUG STORES—FIRST CLASS—IN DAYton, Ohio; others in various locations. If you want
to buy, sell or exchange, write W. E. Donson, Dayton Ohio.

FOR SALE-THE FINEST DRUG STORE IN THE city of Muskegon at 75 cents on the doilar: reasons other business. C. L. Brundage, Muskegon Mich.

FOR SALE—A GOOD GROCERY BUSINESS HAVING the cream of the trade; best location in the city; stock clean and well assorted; this is a rare chance for any one to get a good paying business; poor health the only reason. Address S. Stern, Kalamazoo, Mich. 518

FOR SALE-GROCERY STOCK IN GOOD LOCATION
Will inventory \$700 to \$800 and doing a pusiness
of about \$13,000. Address No. 502, care Tradesman.

WANTED-GENERAL AND LOCAL AGENTS TO handle the New Patent Chemical Ink Erasing Pencil. Greatest novelty ever produced. Erases ink in two seconds, no abrasion of paper. 200 to 500 per cent. profit. One agent's sales amounted to \$625 in six days—an ther \$32 in two hours. Territory absolutely free. Salary to good men. No ladies need answer. Sample's Scens. For terms and full particulars, address, The Monroe Eraser Co., Manufacturers, La Crosse, Wis.

Crosse, Wis.

BEGIN THE NEW YEAR BY DISCARDING THE annoying Pass Book System and adopting in its place the Tradesman Credit Coupon. Send \$1 for sample order, which will be sent prepaid. E. A. Stowe & Bro., Grand Rapids. 8 Bro., Grand Rapids.

6 OOO COFIES SHEET MUSIC, 10e COFY—COMIC song and joke books, 10c; banjo and guita music, etc. J. W. Reading, music desler, Grand Rapids.

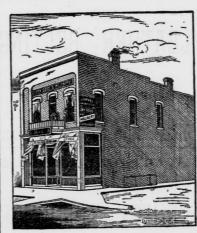
Hissic etc. 5.586

Ids. Mich. 5.586

FOR SALE—BRAFT TEAM 5 YEARS OLD—DARK
gray: well matched; weight 3,100 pounds. Address
M. W. Willard, Kinney. Mich. 522

WANTED—SEND A POSTAL TO THE SUTLIFF COUpon Pass Book Co., Albany, N. Y., for samples
of the new Excelsion Pass Book, the most complete
and finest on the market and just what every merchant should have progressive merchants all over the
country are now using them. 437

### LESTER & CO



### For Sale!

## LADIES' AND MEN'S



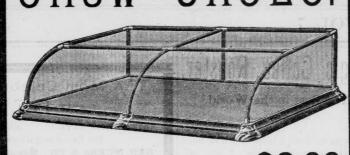
# vergaiters

Ladies', 7 buttons, \$12 Net. \$10 " Men's, 5 " 6 " \$11 " LOWEST PRICES ON ALL KINDS OF

bers, etc. A beautiful Smyrna Rug given with each gross dressing. G. R. MAYHEW,

86 Monroe St., Grand Rapids, Mi. h.

SHOW GASES!



6-ft case like above

6-ft case, square, with metal corners, same price.

The above offer is no "bluff" or snide work. We shall continue to turn out only the BEST of work. All other cases at equally low prices.

# HEYMAN & COMPANY.

63 AND 65 CANAL STREET, Grand Rapids, - - Mich.



GEO. H. REEDER, Lycoming Rubbers

Medium Price Shoes Grand Rapids, Mich.





Merchants, YOU WANT THIS CABINET

Thousands of Them

often seen on the floor of the average grocer. Beautifully grained and varnished and put together in the best possible manner. Inside each cabinet will be found one complete set of castors with screws.

> Every Wide-Awake Merchant Should Certainly Sell

# LION, THE KING OF COFFEES. •

An Article of Absolute Merit.

It is fast supplanting the scores of inferior roasted coffees. Packed only in one pound packages. Put up in 100-lb cases, also in cabinets of 120 one-pound packages. For sale by the wholesale trade everywhere. Shipping depots in all first-class cities in the United States.

Woolson Spice TOLEDO, OHIO.

L. WINTERNITZ, Resident Agent, Grand Rapids.

IF YOU WANT

The Best

Sauerkraut.

Order this brand from your wholesale grocer

### WANTED.

POTATOES, APPLES, DRIED FRUIT, BEANS

and all kinds of Produce. If you have any of the above goods to ship, or anything in the Produce line, let us hear from you. Liberal cash advances made when desired.

EARL BROS., COMMISSION MERCHANTS Brass and Iron Polishing

157 South Water St., CHICAGO. nce: FIRST NATIONAL BANK, Chicago.
MICHIGAN TRADESMAN, Grand Rapide. C

THE DETROIT NEWS COMPANY, STATIONERY, FANCY GOODS, PERIODICALS.

The largest and most complete line of above goods in the State, at reasonable prices. Dealers are invited to call. Send for our circulars and price lists. OUR HOLIDAY LINE IS NOW COMPLETE. Corner Larned and Wayne Sts., Detroit.

E. W. HALL PLATING WORKS,

Nickle and Silver Plating

er Pearl and Front Sts., Grand Rapids

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Michigan Business Men's Association.

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Second Vice-President—M. C. Sherwood, Allegan.

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Domnittee on Transportation—C. T. Bridgeman, Flint;
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Official Organ—The Michigan Tradesman.

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J. Charlotte B. M. A.

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ident, C. V. Priest; Secretary, C. E. Bell.

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No. 71—Ashley B. M. A.

Sacretary, Geo. E. Clutterbuc

No. 72—Edmore B. M. A. President, A. E. Spencer, occurrency, C. T.

No. 74—Davison M. U.

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No. 79—East Jordan and So Arm B. M. A. President, Chas. F. Dixon; Secretary, L. C. Madison. No. 80—Bay City and W. Bay City R. M. A. President, F. L. Harrison; Secretary, Lee E. Joslyn. No. 81—Flushing B. M. A.
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No. 85-Clio B. M. A. sident J. M. Beeman: Secretary, C. H. May.

No. 87-Shepherd B. M. A. President, H. D. Bent: Secretary, A. W. Hurst.

No. 86-Millbrook and Blanchard B. M. A. President, T. W. Presten; Secretary, H. P. Blanchard

THE LAKE TIDES.

Sensible Explanation of the Variations of the Water.

Considerable has been said of late over the lowness of the water in the Great vanced in explanation of the phenomenon. It has remained for G. N. Smith, ing amounts: a resident of Northport, to present the most plausible explanation, which appeared in the last issue of the Grand \*Pograaf, Vrieling & Co. " " " 500 00 He is plucky, means business, will not present the splucky, means business, will not splucky means business, will not splucky means business. The splucky means business are splushed that the splushed that most plausible explanation, which appeared in the last issue of the Grand
Traverse Heratd:

\*Mrs. C. F. Blakley,
\*DeGraaf, Vrieling & Co.
\*Mrs. M. A. Pardee,
\*Brown, Hall & Co.,

The question raised in the Herald a few weeks ago concerning the so-called lake tides seems to me to have an explanation which I have never seen offered. It is simply the secular excess the second of the second o planation which I have never seen offered. It is simply the secular excess

of the Lakes, having resided at North-port since June, 1849, and have carefully observed the phenomena in question at this time. Over females and the phenomena in the carefully this time. observed the phenomena in question all this time. Over forty years' observation for a man with his eyes open is worth something. My conclusion is that the alleged seven years' business is all a fable; that the land sinking and rising is all a myth; dredging the St. Clair tail

is all a myth; dredging the St. Clair tail
race below the dam is the same. Rain is all. When I mention it to any one who has lived here for a good many years, the answer always comes quick:
"That is true. I have noticed that wet seasons and high water, and dry seasons and low water have somehow gone together."

Let us look into the reason of this: Here is Lake Michigan, for example, like a great mill pond. fed and emptied like any mill pond. The rivers from the surrounding water-shed feed it. Its sluiceway at Mackinac straits drains it. Given a certain nearly fixed rate of drainage at the straits, what follows but the big pond is going to fill up with creater water supply? And is not that all here is of it?

Now let the oldest citizens recall a few acts: 'Forty-seven-eight-nine and 'fifty'

Lake Huron Stove Co., Chicago...

Adams & Westlake Mfg Co., Chicago...

Murdett, Smith & Co., Chicago Spring Butt Co., Hillintz & Baker Co., Morrison. Hannah & Allen, W. C. Metzner.

Morrison. Hannah & Allen, W. C. Metzner.

Van Clive Glass Co., 'Illed Glass Co., Teland Mfg Co., Cliedinad Mfg Co., Cleveland...

F. H. Penfiel 4, V. C. Metzner.

Whon Name Stove Polish Co., Detroit ...

Adams & Westlake Mfg Co., Chicago ...

Morrison. Hannah & Allen, W. C. Metzner.

Van Clive Glass Co., 'Illed Mfg Co., Cliedinad ...

F. H. Penfiel 4, V. C. Metzner.

Whon Mrg Co., Chicago ...

Van Clive Glass Co., 'Illed Mfg Co., Chicago Spring Butt Co., Hintz & Baker Co., Carey Ogden Co., Ogden Co., Carey Ogden Co., Ogden Co., Ogden Co., Carey Ogden Co., Carey Ogden Co., Carey

facts: 'Forty-seven-eight-nine and 'fifty were dry years. Forest fires everywhere. Low water in the lake, good, wide beach everywhere, teams driven easily from pere to Boardman mill, now Traverse City. Succeeding years of the 'fifties were wetter. Lake slowly rising. Bachway all gone. Repeatedly the same way all gole. Repeatedly the same thing happened afterward, but most notably in the 'eighties. 'Eighty-one ended a somewhat dry period, water quite low. The fall of that year was almost a cloud-burst, over the drainage area of Lake Michigan. And with each heavy rainfall I could see the water come business. up on my rain gauge stone in the bay in front of my house. It kept on raining nto the trees, washing them out by the thousand. Four-foot saw logs were carried to where they lie to this day, above landings that had been used for years. We had no landings any more. 'Eightyfive brought a turn. For four years it has been steady arid drought. Steadily the big pond has run down, until now the water is lower than I ever saw it since a similar time forty years ago. Drought, and the pond runs down. That is all. Let this cease and the rain begin to come again, and we shall see it begin to fill up again, as I have often after even on long, hard rain, almost as much by my bay rain guage as by my land rain guage. And why, not? The little bucket and the big bucket are filled by the same rainfall, and, of course, ought to fill alike. Only the big one will keep on filling from its rivers after the rain is over. So that an inch in my land rain gauge means an inch on the lake, and a great deal more

The same facts account for the rise and thought will readily show.

#### Satisfy Your Customers.

From the Merchants' Review.

It would be well for all retail merchants if they would take special pains to let no customer leave their stores dissatisfied with either the quality of goods, prices or treatment. As the great world is made up of all kinds of people, it is too much to expect that any merely human retailer can always succeed in his endeavors to please the public, but he can at least deserve success by determination and perseverance. It require constant vigilance, as for the most part the merchant is compelled to rely upon assistants in supplying the wants of his trade, and he must keep a sharp watch upon his clerks to see that patrons are not driven away by neglect or impoliteness. The inattention or brusqueness of those behind the counter is undoubtedly the cause of much loss of custom in the retail trades, but another important source of dissatisfaction among customers is the deception practiced in regard to quality. When a patron restricts the merchant to a certain price in purchasing goods, quality will, of course have to suffer—the chief aim desired being the satisfying of the customer's wishes; when the price is not mentioned and the best goods are asked for, it is poor policy to palm off on the customer an inferior article because, owing to the light call for them, they either never have been in stock or have been sold out. The wisest plan in this case is to let the would-be customer go unsatisfied as to his wants, but satisfied regarding the square dealing and honesty of the merchant. It is often advisable to offer in place of an article called for another one which is equal in quality and price, but this is a bad practice unless the substitution is made with the knowledge of the consumer. To sum up, the chief aim of the merchant should be to satisfy his customers in every respect, and no better motto can be selected for a retail store than the following: "No customer allowed to leave this store dissatisfied"-

A Serious Loss.

Dr. Ipecac-You seem to have pretty good luck with your cases, Belladonna. Dr. Belladonna-Yes, I flatter myself

provided it is lived up to.

Dr. Ipecac-You never lost a case Dr. Belladonna—Yes, one. He went to Canada. I needed that hundred dol-

The Status of the Blakeley & Jenison

inventory of the estate of Blakeley & Jenison, the South Division street hard-

M. J. McCartuly,
J. Reelman.
Thos. E. Wykes & Co.,
Sproul & McGurrin,
J. M. Jamiso,
G. R. & I. Railway,
G. R. Gas Light Co.,
W. C. Denison,
Labor indebtedness,
Black Flaw Stove Polish Co., Detroit
\*Wm. Reid,

of notes, but there is no secured indebt-

\$3,946.19, appraised at \$1,500.

The failure of Blakeley & Jenison cannot fail to have a good effect on the trade in general, and furnish food for reflection to those who have thought it neces-

flowed all its beach upon its banks; up city. He started with less than \$1,000 to place, and were still working for \$3 or capital and immediately sprang into a st a week. driving trade.

How did he get it?

methods were the same. All kinds of equal to every emergency; who loves tin work he would take for less than the work, learns how to work, how to be get the business.

the means of depreciating prices to such thing, without complaint. an extent that it has been hard work for the retailer to make both ends meet.

Ordinarily, one's sympathy would be with a person who has been obliged to ley & Jenison do not deserve sympathy themeto continue in business, they do not fall in the inland lakes, and they are the only facts that do, as I believe a little deserve the patronage of any dealer in

#### Time Would Tell.

Patient-Great heavens! young man, that's a pretty strong medicine.
Young Doctor—Yes, it's very power-Sometimes it cures and sometimes

Patient-Well - I say - here, young man, is there any danger in my case Young Doctor-I can't tell for an hour yet, Mr. Moneybags. Now, calm your-

Good Words Unsolicited. T. Herbert & Co., general dealers, Maple City: 'We cannot get along without THE TRADESMAN." M. P. Peterson, grocer and lumber dealer. "Could not well get along with-

VISITING BUYERS. John Spyker, Zeeland DenHerder & Tanis, Vriesland A M Kingsbury, Edmore Struik Bros, Byron Center Jno Riddering, Drenthe J R Harrison, Sparta John Damstra, Gitchell F D Smith. Coopersville Munger, Watson & Deve Munger, Watson & Devoist,
Sulivan
Sampson & Drury, Cadillac
Farry & Co., Rodney
Geo S Curtiss, Edgerton
Alex Denton, Howard City
S D Thompson, Newaygo
C L Glasgow, Nashville
C L Doty, Casnovia
D H Meeker, Perrinton
Miss Ella Wamsley,
Cadoa Warten John Damstra, Gitenen John De Vries, Jamestown H Meijering, Jamestown H Van Noord, Jamestown W McWilliams, Conklin G Ten Hoor, Forest Grove Smallegan & Pickaard, Forest Grove D H Meeker, Perrinton
Miss Ella Wamsley,
Cedar Springs
T H Shepherd & Bro., Martin
Hubbell & Cheney, Ionia
John Crispe, Plainwell
E Medes, Coral
Spring & Lindley, Bailey
W G Tefft, Rockford
W C Congdon, Cedar Springs
Miss A Peake, Cedar Springs
J O'Jeannot, Muskepon
Thos Heffernan, Baldwin
John Graves, Wayland
d R A Hastings, Sparta
D E Watters, Freeport
Maston & Hammond,
Grandville G Ten Hoor. Forest Grove
Smallegan & Pickaard,
Smallegan & Pickaard,
Smallegan & Pickaard,
Smallegan & Hubbell & Cheney, Ionia
John Smith, Ada
Spring & Lindley, Balley
Miss A Peake, CedarSprings
John Smith, Ada
N Bouma, Fisher
A C Barkley, Crosby
Herder & Lahuls, Zeelan
R Osterhof, Ferrysburg
C S Comstock, Piers a
B Voorhorst, Overisel
J V Crandall & Co, Sand Lk
Brookings Lumber Co,
Smallegan & Hubbell & Cheney, Ionia
Miss A Peake, CedarSprings
John Smith, Ada
Hastings, Sparta
Grandville
Whelpel & Cogswell,
Wenters, Freeport
Maston & Hammond,
Gen A Sage, Rockford
Middleville
Whelpel & Cogswell,
Wenters, Freeport
Maston & Hammond,
Gen A Sage, Rockford
Middleville
J W. Lovely, Howard City
C J Westerliend, Muskegon
L Burns, Ada
Geo A Sage, Rockford
Middleville
J W. Lovely, Howard City
C J Westerliend, Muskegon
L Burns, Ada
Geo A Sage, Rockford
Middleville
S H Burnels, Corning
S T McLellan, Denison
A Purchase, So Blendon
F W YanWinkle, Shelby
B Grenneth & Spring
Miss A Peake, CedarSprings
Miss A Peake, CedarS THE OFFICE BOY.

Assignee Jamison has completed an How He May Get Promoted and How 'He May Get the Other Thing.

Are office boys never promoted, then? ware dealers, from which it appears that Certainly. I have known several cases, know. Lakes, and many theories have been ad- the liabilities are \$9,715.76, divided and I will give a free translation of among fifty-two creditors, in the follow- three. I wrote a note to a book house that ran after this fashion:

whine about promotion, will work as early and late as you wish, will hold his tongue, and will earn \$2 for every \$1 you pay him. He will be contented with

I received this reply in substance: "I have no vacancy among the boys but such a boy as you mentioned will always pay twice over. It was a loud commendation you gave him. If you dare stand by it, send him along. I shall keep your indorsement for ready reference."

Fred reported for work the next morning. He began at the bottom, sweeping, dusting, clearing up, taking away books, carrying off waste paper, etc. In a short time the store looked as it never did be-fore. He was the first there in the morning and the last at night. He never asked what to do next, but found something to do until new work was assigned. 347 00 thing to do until new work was assigned.
12 98 He kept his mouth shut, his eyes and
17 45 ears open, and his feet and thoughts
17 43 active. The fifth week they raised him
15 90 to \$5 and gave him work above four other youths whom he found there. At the end of four months he was raised to \$12 a week, without asking it.

Ben went from the high school into an office at \$3 a week. They told him plainly that there was no probability of promotion, as no boy had been promoted for twelve years, but there was a possibility. There was nothing about him 3.9 94 that was promising. He had not stood 10 00 high in school, was not a good penman, was not strong physically; but he went The claims marked (\*) are in the form to work with the full determination that he would "get there."

of notes, but there is no secured indeotedness.

The assets are set down at \$8,287.98, comprising stock appraised at \$6,787.98 and book accounts to the amount of the firm saw him going to the post-office, and was so delighted with his evident intent to boom the mail business, that he said to his associates: "I wish there was some way to label Ben, 'This boy is from the house of --- & is worth something to have such an exhibition of business on the street."

In the course of a few months another boy was secured, and Ben was given \$6, sary to cut prices, in order to succeed in until, in less than three years, he was himself by the way he did everything. It is now some seven years since Fred In those three years a thousand other Blakeley commenced business in this boys in Boston had changed from place

The boy who is merely an office boy The boy who is merely an office boy will never be promoted, neither will he will never be promoted to the boy who is shorts. who is above being an office boy; who is Simply by cutting prices—by selling goods at a lower margin of profit than doing more than his share, and bound could be afforded. In job work, his not to earn more than he is paid for. He regular dealer, and, by so doing, he would cheerful and loyal, lending a hand every get the business.

By this course of action, he has been where; who puts brains into his work, who lets his "head save his heel;" who will work anywhere, at any time, at any

#### Expecting Too Much.

From the Shoe and Leather Gazette. The Patrons of Industry, an agriculsuspend business, but in this case, Blake-tural organization, have secured con-tracts from merchants in some parts of Michigan agreeing to sell them goods at Brunswick. in a few hours afterward, less only the from the hardware trade of Grand Rap- a small percentage above cost. Such nearly constant outflow through the ids. If the creditors of Blakeley & Jeni- contracts are not based on true business son compromise their claims and allow themeto continue in business, they do not deserve the patronage of any dealer in expect to be favored above another. Grand Rapids who is trying to do a fair There is no reason why a farmer should business at a reasonable margin of profit.

The jobbers who have sold them in the The jobbers who have sold them in the past should not again step in, and, by capital to continue in business and thus keep up their demoralizing methods.
With assets of \$8,000 and liabilities of \$9,000, the lesson taught is that goods must be sold at a profit, if the dealer intends to pay a hundred cents on the dollar.

Such agreements acknowledge their weakness, for no merchant whose position is assured will agree to discriminate in favor of one class and against another.
It is a one-sided affair, anyhow, as the dealer agrees to sell at a certain low rate of percentage, while the parties who take advantage of the concession—when the dollar.

"oll blue... 6% " green 6% Cocheco fancy... 6 Hamilton fancy... 6% Martha Washington Turkey red %... Staple... 6 Hamilton fancy... 6% Martha Washington Turkey red %... 8% Martha Washington Martha Washington Turkey red %... 8% Martha Washington Turkey red %... 8% Martha Washington Martha Washington Turkey red %... 8% Martha Washington ever there is any advantage in the deal—do not bind themselves to trade at the contract place; whenever they can secure better bargains (as they often can), they buy elsewhere. It is hardly probable that the dealers who sign these contracts expect to sell cheaper to the Patrons of Industry than to other customers; if they do then they expect to confine their trade to that organization alone, for when it is learned that a merchant has entered into a contract to sell certain persons goods cheaper than others, his customers who are not mem-bers of the class in question withdraw their patronage, as they do not propose to pay more for their goods than the favored class; and the Patrons of In-dustry are not sufficiently numerous to justify any dealer in confining his trade to them exclusively.

The conclusion is inevitable that those

dealers who enter into such contracts do not expect to fulfill them, and no honor able man will be a party to an agreement which he does not expect to observe; neither will an honorable dealer agree to discriminate in favor of any class of persons. Merchants of unquestioned honesty have signed the contracts referred to, but it was done without a true appreciation of the situation, and they are now seeking to rectify their mistake by withdrawing from them, though in doing so they injure themselves as much with the Patrons as they had previously injured themselves with their customers who are not members of that body. Other dealers have agreed to the contracts because they expected to obtain the custom of the Patrons and get just as much for their goods as they ever did, or more.

The farmers are justified in attempting to secure goods as cheaply as possible; but they have no right to expect that they will be favored above other classes of citizens, and they may put it down as a fact as true as the gospel that whenever a dealer agrees to sell them goods cheaper than others, that dealer is either crazy or dishonest, and is an unsafe and unsatisfactory person to trade with.

He Knew Latin.

Mr. Banks—Come into this drug store, Harriet, and let's have a glass of soda

Mrs. B .- I will, if you'll promise no to wink. I know what that means, you "All right, I promise."

Mrs. Banks (after leaving the drug store)-What was that spiritus frumenti that you had, George?
"Spiritus frumenti? That's the Latin

A Sufficient Recommendation. Gentleman (to village cobbler)—What is that yellow powder you are taking so

constantly, my friend?
Cobbler—It's snuff—catarrh snuff. Gentleman-Is it any good? I'm some

what troubled that way myself. Cobbler (with the air of a man who could say more if he chose)—Well, I've had catarrh for more'n thirty years, and I've never took nothin' for it but this.

All He Could Promise Dunn-When can you settle this ac ount, Mr. Short? Short-Oh, come around next week.

"Will you pay me then?"
"I can't promise that, exactly; but I an tell you then, when to come again."

A Very Bad Case. First Doctor—I hear you treated my neighbor for typhus fever. Was it a bad

Second Ditto-Very bad; the man never paid his bill.

A wealthy merchant who began life as bootblack was once sneered at for hav ing blacked shoes in his boyhood. "Didn't I shine them well?" was his

Dry Goods.

which points a moral that many

Prices Current.

might profit by.

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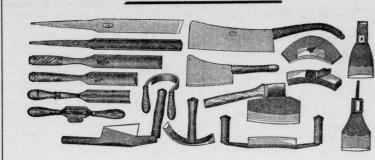
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" twist, doz. 42
" 50 yd, doz. 42

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CARTRIDGES.	Mitre 2
Rim Fire, United States	Nos. 10 to 14 Com. Smooth, Com. Nos. 15 to 17 420 83 0 Nos. 18 to 21 420 31 Nos. 22 to 24 420 31 Nos. 25 to 26 440 3 No. 27 460 3 All sheets No. 18 and lighter cover 20 last
CHISELS.         dis.           Socket Firmer         .70&10           Socket Framing         .70&10           Socket Corner         .70&10           Socket Slicks         .70&10	Nos. 15 to 17     4 20     3 0       Nos. 18 to 21     4 20     3 1       Nos. 22 to 24     4 20     3 1       Nos. 22 to 26     4 40     3 2
Butchers' Tanged Firmer 40	An sheets no. 10 and lighter, over 30 inche
Comps.   C	List acct. 19, '86
CHALK. White Crayons, per gross12@12½ dis. 10 COPPER. Planished 14 or out to size	1 Drab A "
Planished, 14 oz cut to size.     per pound       28     14x52, 14x56, 14x66       26 Cold Rolled, 14x56 and 14x60     24       26 Cold Rolled, 14x48     24       27     28	Drab A
Bottoms         25           Morse's Bit Stocks         dis.           Paper and straight Shank         40           Morse's Taper Shank         40	Solid Eyesper ton & dis.
Paper and straight Shank 40 Morse's Taper Shank 40	SASH WEIGHTS.  SAWS
DRIPPING PANS.           Small sizes, ser pound	" Special Steel Dia, X Cuts, per foot Champion and Electric Tooth X Cuts, per foot dis.
Com. 4 piece, 6 in. doz. net 70 Corrugated dis. 20&10&10 Adjustable dis. 40&10 Clark's, small, \$18; large, \$26 3 Ives', 1, \$18; 2, \$24; 3, \$39 25	Steel, Game
Adjustable	Oneida Community, Hawley & Norton's Hotchkiss' P. S. & W. Mfg. Co.'s Mouse, choker
Disston's FILES—New List. dis.	Mouse, delusion
New American         60&10           Nicholson's         60&10           Heiler's         50           Heller's Horse Rasps         50	Annealed Market. 70& Coppered Market 62 Tinned Market. 62
	Coppered Spring Steel
Nos. 16 to 20; 22 and 24; 25 and 26; 27 28 List 12 13 14 15 18 Discount, 60 GAUGES. dis. Stanley Rule and Level Co.'s	Bright Market
Stanley Rule and Level Co.'s	Screw Eyes
Maydole & Co.'s	Baxter's Adjustable, nickeled
Blacksmith's Solid Cast Steel, Hand 30c 40&10   Gate, Clark's, 1, 2, 3   dis.60&10   State	Baxter's Adjustable, nickeled. Coe's Genuine Coe's Patent Agricultural, wrought, Coe's Patent, malleable  MISCELLANEOUS. dis. Bird Cages Pumps, Cistern. Screws, New List. Casters, Bed and Plate Dampers, American. Forks, hoes, rakes and all steel goods.
Stateper doz. net, 2 50 Screw Hook and Strap, to 12 in. 4½ 14 and longer	Pumps, Cistern. Screws, New List
Screw Hook and Eye, $\frac{7}{2}$ net $\frac{81}{2}$ net $\frac{7}{2}$	Dampers, American
Strap and T	METALS. PIG TIN.
Champion, anti-friction	Pig Large
Hollow WARE	600 pound casks
Stamped Tin Ware new list 70&10 Japanned Tin Ware new list 33%&10 Granite Iron Ware new list 33%&10	solder in the market indicated by private brand vary according to composition.
Au Sable       dis. 25&10@25&10@10&10         Putnam       dis. 5&10&2½&2½         Northwestern       dis. 10&10&5	Vary according to composition.  Cookson
KNOBS—New List. dis.  Door, mineral, jap. trimmings	10x14 IC, Unarcoal
Door, porcelain, plated trimmings	Each additional X on this grade, \$1.75.
Russell & Irwin Mfg. Co.'s new list	14x20 IC, " 54 10x14 IX, " 6
Norwalk's 55  Stepley Puls and Levels. dis.	Each additional X on this grade \$1.50.  ROOFING PLATES  14x20 IC. "Wornester
Adze Eve. \$16.00, dis. 60	14x20 IX, " " 7 20x28 IC, " " 11

#### E. A. STOWE & BRO., Proprietors.

Subscription Price, One Dollar per year, payable strictly in advance.

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Entered at the Grand Rapids Post Office. E. A. STOWE, Editor.

#### WEDNESDAY, NOVEMBER 27, 1889.

increased number of persons engaged in its sale, and there is an increased consumption, both at home and abroad. This all goes to show that the tax on it was not made heavy enough.

Great Britain has become alarmed at the inadequacy of the defenses on the Canadian Pacific Coast and proposes to send a military force there which shall be paid and sustained by the Dominion government, but controlled by the imperial authorities. The Dominion re-fuses, however, to submit to any such fuses, however, to submit to any such posal by other interests, does necessarily arrangement and insists that Canada must control any force which it has to mess. Fortunately, most of the business maintain. The Canadians are perfectly right in assuming this position. There is a limit to good nature.

Much as there is to contemn in the moribund organization known as the Patrons of Industry, it cannot be denied that some of the farmers who go into the much of their own success depends upon combination are honest in the belief that they will thereby be enabled to save money on their purchases. And there is money on their purchases. And there is money on their purchases are market to be solved as the same of their own success depends upon much of their own success depends upon the success depends no dollar that deserves as much to be no dollar that deserves as much to be saved as the farmer's hard-earned dollar. would like to have the representatives "The farmer's dollar is heavy," said Emerson. "It is no waif to him. He knows how many strokes of his labor it represents. His bones ache with the go and have his ears clipped. day's work that earned it. He knows how much land it represents-how much rain, frost and sunshine. He knows that in the dollar he gives you is so much discretion and patience, so much hoeing in the business. and threshing. Try to lift his dollar, you must lift all that weight."

The binder twine discussion in the agricultural press, a few months ago, renewed the interest in the home production of fiber plants. It has been known for years that ramie, jute and other valuable fiber plants could be successfully grown in many parts of the South, even over a wider area than cotton. But the industry remained undeveloped because there were no cheap processes and good machines for separating the fiber from the plant and preparing it for manufacture into cordage and textile fabrics. There are good prospects that the industry will be developed in the near future. There have recently been invented machines and processes for the cheap production of white fiber directly from the green ramie plant, and a company has recently been formed for establishing and developing the ramie industry in this country. The company proposes to distribute the plants among cultivators, where his boots are drawn off with great loan them the decorticating machines for separating the fibre from the bark, and buy the product. Ramie is one of the most valuable fiber plants known. The fiber is fine and strong, almost equaling silk. It can be made into thread, twine, rope, coarse cloth, or fine fabrics for domestic use. Since the impopted fibers, with their manufacture, amount in value to more than two-thirds of the cotton exportation of the United States, the importance of any invention that will help develop the home production of fibers can be readily seen.

#### They Had Agreed to Disagree.

A jury in a petty case before a Lyon street justice of the peace, the other day, had been out of court deliberating for a long time and the justice finally sent for them.

"Have you agreed upon a verdict?" asked the justice.

"We have, Your Honor," said the foreman, rising.

"How say you?" the justice continued.

"Do you find the defendant guilty or not ters at any time and under any circumguilty ?"

"We find," the foreman answered, "that we stand seven for acquittal and five for conviction."

"Then you haven't agreed," replied the justice. "You may be discharged, if

you cannot agree." The intelligent foreman and his associates retired and the peculiar verdict out and be blown off." was not recorded.

#### Novel Price List.

A manufacturing company of Cincinnati is using a novel means of presenting its specialties to customers, by printing by a customer asking discounts, the added matter then all being made in copying ink, by the company, and a copy

the final make-up of their account it will appear in a diminished amount on the credit side of profit and loss. The credit side of profit and loss. The man who pursues a business with a view to The quantity of oleomargarine is helping himself as much, and others as greater this year than last, there is an little as he possibly can, makes, indeed a miserable failure. There are not a few men of this kind in every city, but their places of business can easily be pointed out, if one takes a newspaper in his hand as he walks the streets. Why take a newspaper? Because their advertise ments will not be seen in it. Their windows are decorated with ink-pot placards, for to have them printed is regarded by them as helping another's interest at the expense of their own. Likewise they look upon advertising, and everything else which does not contribute directly make for the success of their own busi They are men of great force of character and intellectual vigor. They are easy to approach, and possess a suavity of manner that is decidedly characteristic of the culture and learning of this venerable city. They know the great commer-cial value of politeness which comes from the heart, and they know also how of their own interest treated. The man who thinks that his gruff, cynical manner of dealing with men is regarded as a trait of a sagacious business man, should

> Business Notes and Gossip. About 5,000 persons are constantly emloyed in the boot and shoe trade of Chicago, and at least \$5,000,000 is invested

The total cost of the Paris exhibition according to a rough estimate of the department of public works, cannot fall far short of \$30,000,000.

Extravagant recommendations of goods to purchasers by salesmen and clerks have done more to cut down prices than almost anything else.

The Quebec Chronicle says there are in that city twenty-eight boot and shoe factories and thirty-four tanneries, and that the trade is more active than for some time past. Erastus Wiman says that the goods sold by the United States to the five

millions of Canadians amount to as much as to the fifty millions populating the Southern countries represented in the Pan-American Congress. Large department stores are adding teas to their stock. Mankind can be

thoroughly supplied by one of these universal establishments and can get everything wanted, from the baby linen to the coffin department. Among the Chinese no relics are mor

valuable than the boots that have been worn by a magistrate. If he resigns and leaves the city, a crowd accompanies him from his residence to the gates

In the old English guild system the master found the apprentice in food, lodging and clothes for four years; in the fifth year he paid him about five dollars, and found him in tools, and the apprentice fed and clothed himself; in the sixth year he paid him ten dollars, and the apprentice supplied himself with everything; at the end of the seventh year was free to engage in business on his own account, and to take to himself a wife.

Men Whom We Have No Use For.

The man who knows it all. The man who is always blaming his competitors for everything amiss in the market.

The man who goes it blind on genera

principles, assuming that the rest of the world must come to his terms.

The man who wants his own market boomed, by printing screeds against competitors elsewhere.

The man who is constantly making attempts to secure free personal advertising, under the guise of gratuitous

market reports. The man who writes anonymous let-

The man who advertises a lie, either by word or with printer's ink.

The man who vibrates around an office, while making a call, until he has managed to read all the upturned letters and

caught a glimpse of the order book.

The man who makes regular calls. of an aimless nature, and invariably winds up with an invitation to "Com

The man who takes offense because he fails to comprehend a joke. The man who, when he feels that he has a grievance, tells it to everybody but the individual whom it directly interests.

The Three Best Books --- A Sensible Reply.

a price list of several pages in copying ink, the pages to be torn off and signed opinion as to the three best books for young men, answered: "Setting aside the first and foremost difficulty of illness, which has obliged me to defer answering your kind letter for a whole month, I taken. By this means an exact record see two other difficulties in the way of is kept, involving but little labor, and one which cannot fail to be a great conson to offer literary advice of this cont one which cannot fail to be a great con-son to offer literary advice of this sort. venience in any following business trans-Except when I was forced to do it at school I never remember reading a book,

There are some men who, in business relations, seem to ignore the etiquette which they are prompt to recognize in the social amenities of life. It is almost which they are prompt to recognize in the social amenities of life. It is almost a fixed principle with them to be gruff, and to cut off short all who have other dealings with them than those which lead to satisfy their selfish greed. They are rough to all who may approach them with any other purpose than to buy their goods. "Live and let live" is not a maxim with them; the maxim is a platitude only equal to embracing themselves. Such was considered in the second place, I don't know how to pick out any three books from the vast mass of literature at home and abroad, which presents books equally worthy of being specially chosen. If I had health enough and time enough to do it, I should find it easier to recommend 300 books than three. In asking you, therefore, to expect the second place, I don't know how to pick out any three books from the vast mass of literature at home and abroad, which presents books equally worthy of being specially chosen. If I had health enough and time enough to do it, I should find it easier to recommend 300 books than three. In asking you, therefore, to expect the second place, I don't know how to pick out any three books from the vast mass of literature at home and abroad, which presents books equally worthy of being specially chosen. If I had health enough and time enough to do it, I should find it easier to recommend 300 books than three. In asking you, therefore, to expect the second place, I don't know how to pick out any three books from the vast mass of literature at home and abroad, which presents books equally worthy of being specially chosen. If I had health enough and time enough to do it, I should find it easier to recommend 300 books than three literature at home and abroad, which presents books equally worthy of being specially chosen. If I had health enough and time enough the second place, I don't know to present the second place, I don't know the presents books equally worthy of being specially chosen. If I had health enough and time enough the second place, I don't know the presents books equally worthy of being specially chosen. If I had health enough and the presents books equally wort

If in want of Clover or Timothy, Orchard, Blue Grass, or Red Top, or, in fact, Any Kind of Seed, send or write to the

Seed Store, 71 Canal St., GRAND RAPIDS.

W.T. LAMOREAUX.

Buckwheat. (ALWAYS PURE)

We again call your attention to the high grade of Buckwheat Flour characteristic of

Orders from the trade solicited.

### NEWAYGO ROLLER MILLS



### THE ELOPEMENT

where his boots are drawn off with great ceremony to be preserved in the hall of justice.

In the old English guild system the

In the old English guild system the

TIME TABLES.

Grand Rapids & Indiana.

ı	In effect Nov. 11, 1889.	
١	TRAINS GOING NORTH.	
ı	Arrive.	Leave
١	Traverse City & Mackinaw	7:10 a r
١	Traverse City Express 9:20 a m	11:30 a n
ı	Traverse City & Mackinaw3:15 p m From Cincinnati8:50 p m	4:10 p r
	Cadillac (Mixed) Through coaches for Saginaw on 7:10 a m	6:30 p 1
1	m train.	anu 1.10
1	GOING SOUTH.	
1	Cincinnati Express	7:15 a I
1	Fort Wayne Express	12:50 a 1
	Cincinnati Express	6:00 p 1

Train leaving for Cincinnati at 6 p. m. and arrivi rom Cincinnati at 9:30 p. m., runs daily, Sundays : Bleeping and Parlor Car Service: North-1:0 a., Sleeping and Parlor Car Service: North-1:0 a., and 4:10 p. m. trains have sleeping and parlor cars; Sackinaw City. South-1:3a m. stellar of cars and 5 p. m. train Pullman sleeping car for Cincinna and 5 p. m. train Pullman sleeping car for Cincinna Muskegon, Grand Rapids & Indiana

ne at Bridge street depot 7 minuckets and full information can b A. Almquist. ticket agent at con, Union Ticket Agent. 67 Mon C. L. Lockwoop, Gen'l Pass, Agent.

Detroit, Grand Haven & Milwaukee. GOING WEST.

1	†Morning Express12:50 p m	1:00 p 1
i	†Through Mail 4:10 p m	4:20 p 1
1	tGrand Rapids Express10:40 p m	
ı	*Night Express 6:40 a m	7:00 a 1
١	+Mixed	7:30 a.1
١	GOING KAST.	1.00 W.
۰		
1	+Detroit Express	6:50 a 1
1	†Through Mail	10:20 a
١	Timough Man	
1	†Evening Express 3:35 p m	3:45 p
1	*Night Express10:30 p m	10:55 p
1	†Daily, Sundays excepted. *Daily.	
	Detroit Express has parlor car to Detro	it. makin
	direct connections for all points East, arriv	ing in No
		me m no
	York 10:10 a. m. next day.	
	Grand Rapids express has parlor car	Detroit 1
	Grand Rapids. Night express has Wagne	er sleepir
	car to Detroit, arriving in Detroit at 7:20 a.	m
	Through reilroad tickets and ocean	ates mak

Toledo, Ann Arbor & Northern. For Toledo and all points South and East, take the Toledo, Ann Arbor & North Michigan Railway from Owosso Junction. Sure connections at above point with trains of D., G. H. & M., and connections at Toledo with evening trains for Cleveland, Buffalo, Columbus, Dayton, Cincinnati, Pittsburg, Creston, Orville and all prominent points on connecting lines. A. J. PAISLEY, Gen'l Pass. Agent

### A. HIMES,

# Lehigh Valley Coal Co.'s

THE ABOVE COMPANY'S COAL IN CAR LOTS JALWAYS ON TRACK READY FOR

#### CO. MICHIGAN CIGAR

Big Rapids, Mich. MANUFACTURERS OF THE JUSTLY CELEBRATED

"M. C. C.""YumYum'

SEND FOR TRIAL ORDER.

### DETROIT SOAP CO.,

Manufacturers of the following well-known brands:

QUEEN ANNE, MOTTLED GERMAN, ROYAL BAR, CZAR, SUPERIOR, MASCOTTE, CAMEO PHŒNIX, AND OTHERS,

For quotations in single box lots, see Price Current. For quotations in larger quantities, address,

W. G. HAWKINS, LOCK BOX 173. GRAND RAPIDS.

### BLIVEN & ALLYN,

### "BIG F" Brand of Oysters.

In Cans and Bulk, and Large Handlers of OCEAN FISH, SHELL CLAMS and OYSTERS. We make a specialty of fine goods in our line and are prepared to quote prices at any time. We solicit consignments of all kinds of Wild Game, such as Partridges, Quail, Ducks, Bear, etc. 63 Pearl St H. M. BLIVEN, Manager.

# WHO URGES YOU

THE PUBLIC!

By splendid and expensive advertising the manufacturers cre ate a demand, and only ask the trade to keep the goods in stock so as to supply the orders sent to them. Without effort on the grocer's part the goods sell themselves, bring purchasers to the store, and help sell less known goods.

ANY JOBBER WILL BE GLAD TO FILL YOUR ORDERS.

### CURTISS & CO.,

WHOLESALE

#### Warehouse. Paper

Houseman Block,

Grand Rapids, Mich.

# WM. SEARS & CO. Gracker Manufacturers,

37, 39 and 41 Kent St., Grand Rapids.

### WM. R. KEELER & CO., Wholesale Confectioners,

#### 412 SOUTH DIVISION STREET. TELEPHONE 92-3R. We wish to announce to the trade that we are prepared to meet all competition in

we wish to announce to the trade that we are prepared to meet an competition in our line, which comprises a full line of confectionery, fruit and nuts.

We also carry the Finest Line of Christmas Goods in the City.

Do not forget that we are agents for Rueckheim Bros.' Penny Goods, which are the best goods made, although sold at the same price as other makes.

Mail orders

promptly attended to.

## EDWIN FALLAS.

Butter, Eggs, Fairfield Cheese, Foreign Fruits, Mince Meat, Nots, Etc. Oyster and Mince Meat Business Running Full Blast. Butter and Sweet Potatoe Going Like Hot Cakes. Let your orders come.

Office and Salesroom, No. 9 Ionia St., Grand Rapids, Mich

#### FOREIGN FRUITS.

Oranges, Lemons and Bananas a Specialty 3 NORTH IONIA ST., GRAND RAPIDS.

### MOSELEY BROS.,

Fruits, Seeds, Oysters ? Produce

All kinds of Field Seeds a Specialty. If you are in market to buy or sell Clover Seed, Beans or Potatoes, will be pleased to hear from you.

26, 28, 30 and 32 Ottawa St.,

# Alfred J. Brown,

16 and 18 North Division Street, Grand Rapids

### NEW HOUSE AND NEW GOODS. A. E. BROOKS & CO.,

#### WHOLESALE Confectionery, Nuts and

Our Specialty-Candy made from sugar and good to eat. CODY BLOCK, 158 EAST FULTON ST.,

### For 1890

Consider Scribner's Magazine when you are deciding upon your reading matter for next season. The subscription rate is low-\$3

The standard of the Magazine is high,

Its spirit progressive,

The illustrations are interesting and of the best.

There is not space here to give even a summary of the features to appear next year, but among other things there will be a NEW DEPARTMENT and ADDITIONAL PAGES, and groups of illustrated articles will be devoted to the following subjects:

African Exploration and Travel,

Life on a Modern War Ship (3 articles),

Homes in City, Suburb and Country,

Providing Homes through Building Associations, The Citizen's Rights.

Electricity in the Household,

Ericsson, the Inventor, by his Authorized Biographer,

Humorous Artists, American and Foreign.

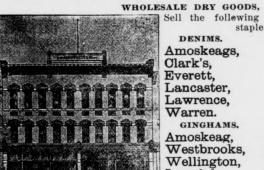
There will be 3 serials. Robert Louis Stevenson will contribute in 1890.

Each subject, and there will be a great variety this year, will be treated by writers most competent to speak with authority and with interest. Readers who are interested are urged to send for a prospectus.

25 cents a number; \$1 for 4 months.

CHARLES SCRIBNER'S SONS, 748 Broadway, New York.

#### STEKETEE & SONS.



DENIMS. Amoskeags, Clark's, Everett, Lancaster, Lawrence, Warren. GINGHAMS. Amoskeag. Westbrooks, Wellington, Lonsdale,

Warren, Amoskeag, Garner, Pemberton, Otis, Hamilton. SBIRTINGS. Otis, Scotia, Delhi,

Randelman.

McAden,

staple dry goods:

well-known brands of

TICKS

Cumberland. Amoskeag, napped. Lancaster. 83 Monroe and 10, 12, 14, 16 & 18 Fountain Sts., GRAND RAPIDS.

### F. J. DETTENTHALER,

JOBBER OF

Bates.



Call Tich

Mail Orders Receive Prompt Attention. See Quotations in Another Column. CONSIGNMENTS OF ALL KINDS OF WILD GAME SOLICITED.

# Packers of the well

PERKINS & Hides, Furs, Wool & Tallow,

NOS. 122 and 124 LOUIS STREET, GRAND RAPIDS, MICHIGAN. WE CARRY A STOCK OF CAKE TALLOW FOR MILL USE.

THE

### Prepared by TAYLOR SPICE

Chicago.

Is a Combination of

The Finest Ingredients for use in Seasoning Meats, Poultry, Game and Fish.

SOLD BY ALL GROCERS.

### The Michigan Tradesman

WEDNESDAY, NOVEMBER 27, 1889.

CONFEDERATE GOLD [CONTINUED FROM FIRST PAGE.]

lent agitation, and, compressing his lips, walked away to the other side of the

"Is there anything more, Mr. Kendall?"

He turned around and came back.

"Your father had better burn the bonds," he said abruptly; "they are not orth the anxiety they have given you in the last month; and if he does not ourn them you had better dismiss the thought of their ever being valuable It will only be a snare to you. Nothing is more demoralizing than to chase through one's life the ignis-fatuus of a

She looked up apologetically. "It is very alluring," "Ah!" he said, "that is the danger. I hope you will dismiss it." A shadow came over her face.

'I do not see that I can do anything else." she said. He did not seem to be altogether sat-

"Let me convince you," he said, "that there is not the slightest chance of the

bonds ever being paid. Josephs is absolutely authoritative. He was a high Treasury official in the Confederacy, and what he says may be taken as fact. Don't delude yourself, Miss Hartshorne, with any idea to the contrary.'

"You are very kind," she said.
"As the doctor is," he said grimly "when he administers a disagreeable dose. It isn't palatable, I know, Miss Hartshorne, but it is preferable to the

It was not palatable, and Alice, when she came to think it over, concluded for the present, at least, she would not take judgment. Had Mr. Kendall, she wonit. Messrs. Moses & Levy were still to dered, been so far out of the way, after Messrs. Moses & Levy were still to be heard from, and it might be that their reply would place the matter in a more to her father about it. A week later, on returning at night, she found Mr. Hartshorne in a state of great elation.
"Well, my dear!" he exclaimed, "I
have heard from Moses & Levy, and shall

sail for England myself on Saturday." Alice dropped into a chair. for England!" she gasped.

"What do they say?"

He handed her a folded sheet, which she opened and read. It ran as follows:

"DEAR SIR: In reply to your esteemed favor of the -ult., permit me to say that a large sum of money has been accidentally discovered on deposit in Messrs. Buckingham, Travis & Percy's Bank, applicable to the payment of the Confederate loan of 1865, of which your bonds are a part. We are about taking legal proceedings to recover this money for the bondholders, and will include you in the suit on receipt of a retainer of £20. If we recover the money our charge will be ten per cent. of the amount; if we do not recover it there will be no charge at all. No time should be lost in signifying your purpose, and in event of your acceptance of our proposition we recommend a cable transfer of the retaining fee.

"With assurances of the highest esteem, we are, dear sir,

Yours respectfully, Moses & Levy

"John Hartshorne, Esq., New York."
"Well?" said Alice, raising her eyes from the paper. "Well," he replied sagaciously, "this may be all right, or it may not. I am too old a bird, my dear, to be caught by any

confidence game. So I am going to London to conduct the negotiation in person. I have secured passage in the Manitoba for Saturday, and, my dear". Mr. Hartshorne seemed a trifle embar -"I am afraid I shall have to trouble you for a portion of the passage money. When the bonds are paid you shall have it back." Alice's face was very pale.

"If you are going, father," she said, "I shall go, too."

Mr. Hartshorne stared at her in help-"But, my dear!" he exclaimed, "what

will become of your business?"
"I shall give that up," she calmly said. "Mr. Kendall will no doubt give give me a letter to some one in London,

so that if we are detained over there I can find employment." Of late Mr. Hartshorne had accustomed himself to be guided in unimportant

things by his energetic daughter. "Very well, my dear," he replied; "if you can let me have the money I'll go to the steamship office at once."

Alice had a little store which she had

been saving against some emergency, and which she now produced. She knew there was no use in attempting to dissuade her father from his purpose When Mr. Hartshorne made up his mind to anything it was inflexible. But it was with a beating heart that she undertook the next day, to tell Mr. Kendall of her determination

"Going to London!" he exclaimed in his surprise. "What for, pray?" Alice's cheeks burned.

"My father has assurances," she said. "that there is a deposit of Confederate gold in one of the London banks. He is going over to negotiate his bonds, and 1 and now she made him regret that he cannot let him go alone. Will you give me a letter to some of your London friends, Mr. Kendall, that I may find employment while I am there?"

and now she made him legier that it goes had ever come. His partner would jeer at him when he went home, but Morris could not say harder things about him than he was now confessing himself. employment while I am there?"

He stood for some time gazing down at The blood rushed up in Kendall's face "It's a fool's errand," he exclaimed the rushing waters. When he hotly; "I have told you there is absolutely nothing to be got out of the bonds They are as worthless as waste-paper The people who tell you that they can The people who tell you that they can be collected are swindlers. If you will twelve hours she rolled like a log in the trough of the sea, and when at last the correspondents in London for informawind abated and the waves went down, correspondents in London for informa-

He frowned sternly.
"No," he exclaimed, "I will not.

will not abet your going in that way."

"I am too much your friend," he de-

your language makes it quite imperative that I should leave you at once.'

she waited a moment, and as he was not the other response she opened the door and left the room. Without speaking to the other clerks, she walked swiftly out the other clerks are clerks. of the office into the street. Her eyes flashed and her cheeks burned. "How extremely rude?" she exclaimed to herself. "I thought that Mr. Kendall was at least a gentleman." It was impossible, of course, that she should ever go back: and as she reached this conclusion. ble, of course, that she should ever go back; and as she reached this conclusion she remembered that she had been in the office almost a year. It was the day after Thanksgiving when she answered the advertisement, and Thanksgiving this year was appointed for the following Thursday. Alice wondered vaguely on her way home why it always came when she felt the least thankful.

Two days later, Alice and her father

moment the voice of the lookout, who had heard it as quickly as himself, called wildly through the night: "Breakers ahead!" Thursday, is it not?" she said. "Yes," he replied, "and Thanksgiving Day. We shall keep it on shore, after at the ship. The engines were slowed, but the danger was too near, and her momentum carried her on to destruction. A crash, as she drove headlong upon the rocks, shook her from masthead to keel. She thought for a moment. "Yes," he replied, "and Thanksgiving Day. We shall keep it on shore, after at the ship. The engines were slowed, but the danger was too near, and her momentum carried her on to destruction. A crash, as she drove headlong upon the rocks, shook her from masthead to keel. She settled back, and Kendall, as he

She had not been at the office since, nor seen Mr. Kendall. A letter had come from the firm enclosing a check for her last week's salary, but without a word of however, she was too busy to think of it; and it was not until she had got on the steamer and was sailing down the bay that she had leisure to recall the disagreeable circumstances of her departure. all? Was she not tempted by the vision of a fortune? And had not Mr. Kenfavorable light. At any rate, until that dall's remark been disagreeable because should come she would not say anything it was so nearly true? She was still dethe question, when, looking around, she saw, coming up out of the companion-way, the apparition of Mr. Kendall himself.

For a moment Alice felt helplessly be-wildered. What was Mr. Kendall doing there? Why had he left New York on such short notice? And why did he want to travel by the Slow and Sure line, which her father had considerately selected on account of its cheapness, rather than the Cunard or White Star? Meanwhile, the gentleman had come over to her and extended his hand.

"I am glad to have you for a traveling ompanion, Miss Hartshorne," he said

But Alice, though her conscience convicted her, was not to be easily concili-"Yes?" she said interrogatively.

'Don't you think it threatens a storm Mr. Kendall?" He frowned and seemed to be on the

point of making an angry reply when Mr. Hartshorne came up.
"Ah!" said Alice, affably, "this is my

father. Father, you have heard me speak of Mr. Kendall." Mr. Hartshorne seemed puzzled. "I think I have heard the name"-he

said doubtfully. "Mr. Kendal was my employer, father," exclaimed Alice; "don't you remember my mentioning him to you?"

The gentleman waved his hand apolo-

getically.
"Ah!" he said; "now that you recall the fact, I do remember it. But it was a long time ago. And my acquaintance," bowing to the lawyer, "is very extensive. It is a great tax upon one's memory, Mr. peared.

"Kendall, father," gently corrected

Mr. Hartshorne's face expressed regret.
"I beg your pardon, sir," he said.
"Nothing is so annoying as to be called by a wrong name, especially when it bears some analogy to the right one. I was once addressed, myself, as Mr. Ammonia, and the person did not remedy

his mistake by explaining that he knew it was something which smelled strong." Kendall smiled as faintly as he could. Mr. Hartshorne was the kind of a man

he particularly disliked.
"Yes," he said, in answer to Alice's

in this morning's papers as moving up from Cape Hatteras." "Is this vessel a good one, do you

think?" Alice asked, as Mr. Hartshorne moved away. He shrugged his shoulders.

"This is a second-class line," he said. "Do you usually take it?" he said briefly, "I have never "No.

taken it before."
"I should not have thought you would have taken it at all."

A quick flush came upon his cheeks. "I was a fool!" he exclaimed. "I had better have stayed at home." He turned away abruptly and walked toward the stern of the ship. What a power of fascination the girl exercised, and yet how she irritated him! She had drawn him irresistibly to Europe at a time when he' could not well afford to leave his busi-

again in Alice's direction she had gone. The storm which Kendall had predicted came that night with a violence that threatened to wreck the old ship. Ance snook her head.
"I am much obliged to you," she said, "but my father would not be satisfied unless he went in person. Will you let me have the letter, Mr. Kendall?"

He frowned sternly.

her cabins were so water-soaked as to be almost untenable. During the blow, and indeed for three days afterward, Another boatdrew up to take in the ship's crew, and the first one pulled off. In the Kendall, deprived of her society, and blinding for no one could tell where the they left her strained and battered, and another moment he was dropped into the Kendall, deprived of her society, and uncertain of her feelings, arrived almost at the point of desperation. After the storm the vessel had run into a fog; the

clared, coming a step nearer to her side, "to help you in doing a wrong thing. You ought to restrain your father from had kept them back, and Kendall had slipped off the rocks and gone down in the darkness of the night. Mr. Harts-borne covered his face with his hands and wept despairingly, while Kendall passionately, "if you did not have this maggot of a fortune in your head."

Alice was now fairly angry.

Alice was no maggot of a fortune in your nead."

Alice was now fairly angry.
"Pardon me, Mr. Kendall," she said stiffly, "but I don't think you have any right to lecture me in that way. Indeed, which the hoarse note of the whistle, which the hoarse note of the whistle, seeming to emphasize the danger of their very well," he said coldly.

She waited a moment, and as he made of other response she opened the door of left the room. Without speaking to the speaking to t

hornes' rooms. Before he reached them,

"Is your daughter up?" he cried.

Mr. Hartshorne shook his head.
"I don't know," he cried, in his fright; "I only had time to think of my bonds. Oh, help me save my bonds, Mr. Ken-

Kendall brushed him indignantly aside and rushed on to Alice's room. She had just come out the door. Her hair hung were bare, while over her night dress she had drawn her thick ulster. "Oh. what is the matter?" she cried,

in distress. He looked her quietly in the face.

"You must be brave," he said; "the ship has struck a rock. Go in and put on something more. It is very cold on deck, and I will wait. There is time for that." that.'

She went in obediently, and presently came out more completely clad.

"Your father has gone on ahead," he said, "with his bonds." He felt a little tremor in the arm which

rested upon his.
"Ah!" she cr she cried, impulsively, "what must you think of me?"

He stopped for an instant, when every instant was precious, and drew her to "I love you!" he cried, passionately

"Hove you! If we must be lost, it will be a consolation for me to go down with you. But we shall not be lost!" he added, confidently, as he moved on again, leading her up the steep companionway to the sea-washed deck. The captain, they could see, had lost

no time in getting out a boat, and was rigging a tackle by which the people were to be lowered. Among the waiting group stood Mr. Hartshorne, bag in hand. You can't take the bag," said the captain, when the arrangements were made and the frightened man pressed forward.

Mr. Hartshorne's face grew paler, if that could be, than it had already ap-

"I must take it!" he cried. "It is all I have in this world!"
"I don't care if it's all you've got in

the world to come," declared the captain; "there's no luggage allowed in the boat. Leave it here, and if the vessel holds out, you'll get it again; if it don't, you

Mr. Hartshorne held on to the bag with a strong grip.
"I won't let it go!" he screamed. "I'll die first."

The captain turned to the other pas sengers, who were murmuring at the delay.

"All right!" he said. "You can die. previous question, "I think we shall run then, but you can't carry that bag ashore into a storm. In fact, one was reported Come, miss," addressing Alice, "we'll send you off first."

But Alice had turned to her father. "Oh, father!" she implored. "Leave the bonds behind! Throw them overboard! They've brought us all the trouble we ever had in life. You'll be a

better man and I a better girl without them.'

He pushed her away.

"It's a conspiracy," he shrieked wildly,

"to rob me of my fortune!"

Alice fell back into Kendall's arms,

while the captain began sending off the others. The vessel, meanwhile, pounded angrily upon the rocks, and it seemed not unlikely that she would go down a

any moment. "Now, miss," the captain said, at length, when all the passengers had gone but her father, Kendall and herself. She shivered a little in Kendall's pro

"Oh! I can't go," she cried, "withou

The captain motioned to one of hi "Take it away from him," he said,

There was a short struggle, during which Mr. Hartshorne's cries and oaths pierced the air. The sailor's strength, however, was the greater, and in a moment the bag lay on the deck.

"Now, sling him over," said the cap-The tackle was adjusted, and, notwithstanding the victim's protestations, in

When at length the light came and the will not abet your going in that way."

She turned aside, while the indignant tears rushed into her eyes.
"I thought I might ask you as a friend," she said.

When at length the light came and the fog began to roll away before the freshening breeze and the rising sun, they fourth day out, and, under ordinary circults extend the rising sun, they fourth day out, and, under ordinary circults extend the loght came and the fog began to roll away before the freshening breeze and the rising sun, they should be a sun bad not appeared once since they started, and so far the voyage had been run by dead reckoning. It was now the fourth day out, and, under ordinary circults and the started and the rising sun, they should be a sun bad not appeared once since they started, and so far the voyage had been run by dead reckoning. It was now the fourth day out, and, under ordinary circults and the started and the rising sun, they should be a sun bad not appeared once since they started, and so far the voyage had been run by dead reckoning. It was now the fourth and the started and the star cumstances, they would be beyond the a mile away. But they looked in vain

"Thank God!" he exclaimed, "they

"Yes," she said, "thank God that the temptation is taken away! I was too

love is stronger even than death."

They were now heading for the land, which at every pull of the oars grew more "Do you know what day it is?" he

Mr. Hartshorne, on his part, refused to she felt the least thankful.

Two days later. Alice and her father embarked on the Manitoba for Liverpool. She had not been at the office since, nor seen Mr. Kendall. A letter had come from the firm enclosing a check for her from the firm enclosing a check for her most beneath the waves. Something, but, whether it was too heavy to float, or had got eaught in the rigging, or for had got eaught in the rigging, or for had got eaught in the rigging, or for from the firm enclosing a check for ner last week's salary, but without a word of farewell or regret, at which Alice felt unreasonably vexed. "They might at least have said something civil," she complained to herself. At the time, however, she was too husy to think of it:

| most beneath the waves. Something, however, held the vessel on the rocks. She quivered and stood still, though it seemed that any moment she might slip off and go down. Meanwhile, Kendall one else, however, joined heartily in the service of thanks which the captain improvised, and in the fish dinner which provised, and in the fish dinner which hornes' rooms. Before he reached them, he met Mr. Hartshorne, in a state of the few natives provided, and, which he met Mr. Hartshorne, in a state of waiting for the tug which was to take frantic terror, half-dressed and carrying them to St. John's, confessed to one anticomment them to St. John's, confessed to one anticomment them. other that in all their past experience the day had never meant so much.

"It was just a year ago," said Kendall, meditatively, as they stood arm-in-arm that afternoon, looking out to sea, "that I first saw you."

Her cheeks flushed. "That was the day after Thanksgiv-ing," she said. "My sky had been very loosely upon her shoulders and her feet dark, but you brightened it for me-as you have done again to-day," she added,

> He stooped down and kissed her. "I hope I may always brighten it," he said, ardently.

Some days after their return to New York, Alice discovered among the cable news from London the following brief

dispatch:
"Messrs. Moses and Levy were committed in default of bail to-day for obtaining money from Confederate bondholders under false pretenses."

"Ah!" said her father, complacently, when she called his attention to the an nouncement, "you remember, Alice, that I told you I was not to be taken in by any confidence game. Now, if I had sent the twenty pounds to those people, we should have lost it. I hope, my dear, you will some time do justice to your father's

She did not remind him that their passage money had amounted to more than the twenty pounds. He had quite recovered his spirits, and a change in the local politics having occurred, was expecting to recover his old place in the Department of Sewers. Alice could afford to forget the past, except as the recollection of it made her life a perpetual Thanks-ELIOT MCCORMICK.

In the forty days tour of the International Congress, the members have seen more than the Israelites ever did in their forty years of wandering in the



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They are guaranteed to do more work in less space (with No. 1 crimp, per doz. less power and less waste) than any other machines of their class.

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Terrence V. Powderly, "Restriction of Im

migration."
Chauncey M. Depew, enator John J.
Ingalls Mrs. John A. Logan, Rev. Dr. John
A. Paxton and others, topics not announced.
Albert Griffin, "Temperance Among Germans." a pew view. Judge A. W. Tourgee, "The Colored Race

S. C T. vodd, "The Advantages of Trusts."
"Josiah Allen's Wife," "The Small Salaries of Country Clergymen."
Senator Wm. M. Stewart, of Nevada, "Un-limited Silver Coinage."
Fred S. Tallmadge, on "Men of the Revolu-

ion."
Kate Field. "Mormon Question."
Kate Field. "Mormon Question."
Erastus Wiman, "Success and Failure
Among Business Men."
Rev. Edward Everett Hale, "The New
England of To-Day."
Bishop benry C. Potter, "Rural Reinforcement of City Population."
Geo. W. Cable on "Some Strange Legislation
in the South"

in the South."
Marshall P. Wilder, "Humor of England and America."

\* "Evils of Trusts." 

L. E. Quigg, "What is Left of Our Public ands."

Emily Huntington, "Household Science"

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Pronunciation."
Professor William Pepper, President of Iniversity of Pennsylvania, "A college education good for all; what is best for those who annot get it."
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The Other contributors will be announced nereafter. The articles will cost many thousands of dollars and appear in The Tribung

#### SOLDIERS' STORIES.

THE TRIBUNE will also print, in addition to its regular G. A. R. and S. of V. page, a number of entertaining Stories of Actual Experience in the War, not less than 25 in number, each a page of The Tribune in length, by privates and officers of the Union, of a rank not higher than that of captain. Veterans are invited to contribute to this series of stories. Every tale accepted will be paid for at regular newspaper rates. Prizes of \$250, \$150 and \$75 will be paid for the best three. Manuscripts must be enclosed to "The Tribune, New York," and inscribed "Soldiers' Department."

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#### PAPERS ON FARMING.

In addition to our regular and extremely able aericultural department (two pages a week). The Fribune will print a number of long and carefully prepared articles on Particular Branches of Farming, written by practical experts. Farmers who want to make money out of their farms must read these special discussions in The Tribune. The

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ear.

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#### VALUABLE PRIZES.

One Hundred Special Prizes will be distributed on May 1, 1890, among the club agents who have, up to that date, sent in the largest 100 clubs of local Weekly and Semi-Weekly subscribers. These prizes will include a \$700 Plano, a \$200 Cabinet Organ, a \$150 Solitaire Diamond, a free trip to New York, with expenses there paid, etc., etc., being worth a total of \$2,440. Prizes are fully described in our new 20 page catalogue; send 2 cent stamp for a copy. Sample copies of The Tribune free. Subscription Rates: Weekly, \$1 a year. Semi-Weekly, \$2. New subscribers receive the paper until January 1, 1890, free. Daily, \$10 a year. Library of Tribune Extras, 12 numbers a year, \$2.

#### HARDWOOD LUMBER. The furniture factories here pay as follows for dry stock, measured merchan table, mill culls Basswood, log-run ... Birch, log-run ..... Birch, Nos. 1 and 2... Black Ash, log-run ... herry, log-run..... herry, Nos. 1 and 2 herry, Cull..... Maple, log-run Maple, soft, log-run Maple, soft, log-run Maple, Nos. 1 and 2... Maple, clear, flooring Maple, white, selected

Maple, white, senectors Red Oak, log-run Red Oak, Nos. 1 and 2... Red Oak, ½ sawed, 6 inch and upw Red Oak, ½ sawed, regular Red Oak, No. 1, step plank Pleasure Walnut, log run...... Walnut, Nos. 1 and 2... 

### Crockery & Glassware

LAMP BURNERS.

LAMP CHIMNEYS.—Per box. 6 doz. in box. o 1 Sun, wrapped and labeled No. 2 Hinge, " "
La Bastic.
No. 1 Sun, plain bulb, per doz.
No. 2 " " Jugs, ¼ gal., per doz Milk Pans, ½ gal., per doz. (glazed 66c FRUIT JARS-Per gro. Lightning, quarts... ½-gallon



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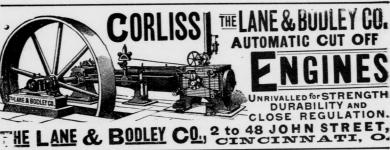
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SAW AND CRIST MILL MACHINERY, STEAM ENGINES & BOILERS.

Planers, Matchers, Moulders and all kinds of Wood-Working Machiners Saws, Belting and Oils.

And Dodge's Patent Wood Split Pulley. Large stock kept on hand. Send for Sample Pulley and become convinced of their superiority. 44, 46 and 48 So. Division St., GRAND RAPIDS, WICH Write for Prices.





Putnam Candy Co.,

FLORIDA ORANGES, LEMONS, NUTS, ETC.

The Belknap Wagon and Sleigh Co.,

MANUFACTURERS AND JOBBERS IN

Grand Rapids, Mich.

Road Logging Delivery

SEND FOR CATALOGUE.

H. LEONARD & SONS., Grand Rapids, Mich. ASSORTED PACKAGE NO. 110, TIN TOYS. The prices on this assortment of staple tin toys are lower this season than ever before, and is most carefully selected from the best sellers of the entire holiday line. The net price—only \$14—for the assortment allowing a clear profit of seventy—

TO THE RETAILER-This advertisement appears but once. Cut out and

end order at once. Holiday bills due Jan. 1. Z Animals on Wheels 区  $\mathbf{z}$ R 137 138B Tin Flutes
Picture Wagons.
Trains of Cars Complete
""" 924B 508-1 A8801 Toy 25— 50 10— 60 5— 30 10—1.20 5— 60 65—1.30 1/2 " 9 1/2 " 170 OUR 45— 45 4.75— 79 \$14.00

SEND FOR ILLUSTRATED CATALOGUES, AS FOLLOWS: No. 98--Woodenware, Tinware, Etc.

No. 99-Glassware and Crockery. No. 100--Holiday Goods. No. 101--Lamps and Lamp Goods. No. 102--Silver Plated Ware.

Leonard & Sons.

#### GROCERIES.

Purely Personal.

Frank Smith, the Leroy grocer, was in town one day last week.

Hon. Neal McMillan, the Rockford druggist, is confined to his house by ill-

C. I. Clapp, managing partner in the Michigan Manufacturing Co., at Otsego, and has made a small gain on a fair amount of business. The increased was in town one day last week.

Charlevoix-The Charlevoix Savings Bank has taken posession of the Beaman year) and show an increased demand for drug stock on a chattel mortgage.

the drug business here, has gone on the liveries.

in the drug business at Charlevoix, has buying demand from now onward and rented a cottage at St. Augustine, Fla., and will spend the winter at that famous

E. A. Mosely is as proud of his Keneight gaits under the saddle.

Edward Bradford, formerly engaged lar market on that staple. in the grocery business at White Cloud, was killed at his shingle mill near Baldwin last Wednesday. The funeral was held on Friday, the interment being made

druggist, has the only railway which one year ago. Yet manufacturers do ever entered that place, with the excep- not buy, as they have been unable to tion of the G. R. & I. Railway. The em-obtain corresponding prices for their ployes frequently strike on him and the goods. At this time last year the marrolling stock is continually getting out ket was brisk at advanced prices. Dealof repair, but he manages to get fairly ers of the best judgment claim there are good service out of the road, in spite of much stronger reasons for it to advance these drawbacks.

Heman G. Barlow resigned his position and before night engaged with the Olney & Judson Grocer Co., becoming a stockholder and director in the corporation. Mr. Barlow's experience in period of seventeen years, Chas. E. Olney and Lewis E. Hawkins being the same. The leather trade is good, as the only active men in the trade who dis- boot and shoe trade has been large, but tance him in years of service. Entering at low prices. the employ of Cody & Olney in the spring of 1872, he remained with that house for seven years, when he worked a year for John Caulfield and a similar period for of Gladstone, and Sarah McKinney, of C. W. Jennings. Returning to the em- Brooklyn, N. Y., have formed a copartploy of Cody, Ball & Co. in 1881, he has followed the fortunes of that house with general banking business at Gladstone. fidelity up to the present time. As an instance of the esteem in which he is held by the jobbing trade, it may be stated that as soon as it was known that he had severed his relations with the old house, three offers of partnership in other establishments were made in as many hours.

ity." said the leading retail grocer in a city of over 700,000 inhabitants and who sells goods only for cash on delivery. This man is getting rich fast, his trade is steadily increasing, and these facts add to the significance of his remark. Quality is what, after all, makes or loses a customer. Price has nothing to do with a consumer's palate. We are all, more or less, slaves to appetite and know no other law than self-gratification. The pleased palate is wedded to the source of its gratification and does not stop to compare prices. If an article is offered cheaper by some competitor, the pleased customer will argue that it is because the service is inefficient, or that a low price on one article is only an excuse for an extrava gant price on another, and therefore he becomes the steady patron of the store where quality is the first consideration and where a fair price is the rule.

#### Demands by Labor.

Apropos of the contemplated union of the Knights of Labor and the Federation of Labor in the United States to enforce an eight-hour day on May 1 next, it is of interest to read in the British Trade Journal that "the working classes in Germany are demanding higher pay and fewer hours of labor, and that they are likely to get them, the influence of the Emperor and the aristocracy who repre sent the landed as against the comcial and manufacturing interests being in favor of the operatives."

#### Scrutinize Your Policy.

The fact that insurance policies issued to retail dealers do not, as a rule, include many provisions which they should have, is not so generally known as to excite solicitude on the part of the insured. Nevertheless, such is the case, as many dealers have found to their sorrow when settling up after a conflagration. It is a wise precaution to examine policies very carefully before accepting them, and if any doubt exists as to their wording, to submit them to an insurance authority for examination.

#### Absent-Minded.

"Talk about absent-mindedness," said a citizen to-day; "why, when I was a boy, I worked for a man who was so absent-minded that he discharged me three times in one week and paid me a week's wages each time."

Better Prepared.

The preacher who forgot his manuscript the other Sunday morning apol agized to his confregation, saying that he should have to depend on the Lord for his sermon, but in the afternoon would come better prepared.

#### The Grocery Market.

Sugars, both raw and refined, have again advanced and the indications are that still higher prices will be reached before the end of the week. Willett & Hamlens' circular of the 23d is as fol-

Raws have advanced 1/2 to 3-16c, refined 1-16c to 1/2c. As indicated last week, the market has turned upward amount of business. The increased meltings for the week are quite significant (27,055 tons, against 13,456 tons last refined. In fact, refiners are now largely D. B. Van Buren, formerly engaged in oversold and cannot make immediate de Refiners reduced their stock road for a Chicago wholesale drug house.

Dr. Geo. W. Crouter, formerly engaged

Or a Chicago wholesale drug house.

Dr. Geo. W. Crouter, formerly engaged carrying basis, which indicates a steady house of the company drug demand from now onward and more active markets at home and in producing countries. This 30,000 tons consists of 13,450 tons East India, 6,100 tons Java, 1,480 tons beet sugar, 330 tons Mr. Gilbert, of the firm of Gilbert & Brazil and 8,640 tons Cubas. Total stock in all hands decreased 7,683 tons for the Sturtevant, at Sherman, has purchased week, and importers' stock is now 24,967 week, and importers' stock is now 24,967. a case—sixty boxes—of gum, and gives tons, against 40,423 tons at same time notice that he proposes to chew it all last year. European markets show a hardening tendency.

Syrups are without particular change. tucky saddle mare as a boy with his first Rio coffees are stronger and a shade watch. The animal is a remarkably fine higher. Tea is without change. Raisins one of the kind, having a repertoire of and currants are higher. The oil market is still demoralized, there being no regu

Wool, Hides and Tallow.

There is more strength to the wool market and a better, if not larger, business. It is conceded by manufacturers and dealers that stocks at the mills or in Jas. G. Johnson, the Traverse City store, are not large, or to the amount of this, instead of last year, and it must revive in the near future. At the sales with Ball, Barnhart & Putman, and sold in London this week, an advance is exhis interest in the firm, last Thursday, pected. Combing and delaine wools have sold freely, on account of the restrictions placed on woolens and worsteds, as indi-

The hide trade shows little change. accumulating. Other grades remain the Tallow is dull and low, with light de-

mand. Edwin S. Tice and F. W. McKinney,

J.S. Walker

WHOLESALE DEALER IN

Pickles, Vinegar, Gider,

Jellies and Preserves.

Mince Meat, Maple Syrup,

Sauerkraut and Produce.

Telephone 1074. 323 South Division GRAND RAPIDS.

Buy a Case of

# TIGER



# OFFEE.

Sold Under Our Personal Guarantee. I. M. CLARK & SON.

Lemon & Peters,

### WHOLESALE GROCERS.

SOLE AGENTS FOR

the wholesale grocery business covers a Heavy cows' are 1/4@1/2c less, with stocks Lautz Bros. & Co.'s Soaps, Niagara Starch, Amboy Cheese

GRAND RAPIDS.

ORDER

# ther establishments were made in as any hours. Quality, Not Price. "We never talk price, but always qual-eau's Thanksgiving mince meat 6c per lb." "We never talk price, but always qual-eau's mince meat 6c per lb." "We never talk price, but always qual-eau's price meat 6c per lb." "We never talk price, but always qual-eau's price meat 6c per lb." "We never talk price, but always qual-eau's price meat 6c per lb."

Comprising many New Shapes in Bottles, Brass Stands, China Stands, Glass Stands, Wicker Stands, from

Jennings

Grand Rapids, Mich. ALL ORDERS FILLED PROMPTLY.

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make more money.
Then uses
Perfection Scales

For Sale by Leading Wholesale Grocers.

PRODUCE MARKET.

Apples—Dealers hold winter fruit at \$2@\$2.25
per bbl., fancy Kings commanding \$2.50.

Beans—Dealers pay \$1.25 for unpicked and \$1.50 for picked, holding at \$1.75@\$2 per bu.

Beets—40c per bu.

Butter—The market is decidedly sick, there being no demand for the staple anywhere. The country merchants are loaded up with stock which they have paid 16@18c for, while the top of the market from jobbers' hands is 20c. Creamery is 1u fair demand at 24@25c.

Buckwheat Flour—\$4.50 per bbl. for New York stock.

nake at 114@:2½c. Cider—9@10c per gal. Cooperage—Pork barrels,\$1.25; produce barrels

25c. Cranberries—Cape Cod readily command \$9 (\$\frac{8}{9}.56\$ per bbl.

Dried Apples—New evaporated are held at \$60 \$\frac{8}{2}6\$ and new sundried at \$60 \$\frac{5}{2}6\$.

Eggs—Jobbers pay 1962 of of fresh and hold at \$160 \$\frac{2}{2}6\$ per bl.; Pickled and cold storage stock commands about 19c.

Field Seeds—Clover, mammoth, \$4.35 per bu.; medlum, \$4.35. Timothy, \$1.50 per bu
Grapes—New York Concords and Catawbas are in small demand at 50c per basket.

Honey—In small demand. Clean comb commands 15c per lb.

Honey—In small demand, ands 15c per lb. Onions—Dealers pay 35@4c for clean stock, olding at 50@55c. Pop Corn—4c per lb. Potatoes—The market is quiet, large handlers Potatoes—The market ome to the conclusion that Potatoes—The market is quiet, large landied, of the staple having come to the conclusion that the crop is a very large one all over the country. Squash—Hubbard, 2c per lb.

Sweet Potatoes—Jerseys are out of market at present. Muscatines, \$3.50 per bbl.

Turnips—30c per bu.

PROVISIONS. The Grand Rapids Packing and Provision Co. PORK IN BARRELS.

Short cut
Extra clear pig, short cut
Extra clear, heavy
Clear, fat back
Boston clear, short cut.
Clear back, short cut.
Standard clear, short cut. Hams, average 20 lbs.

16 lbs.

12 to 14 lbs.

Snoulders
Breakfast Bacon, boneless.
Dried beef, ham prices.
Long Clears, heavy.
Briskets, medium.
light
LARD—Kettle Rendered. Tierces ...... Tubs...... 50 lb, Tins....

SAUSAGE—Fresh and Smoked

Tongue Sausage
Frankfort Sausage
Frankfort Sausage.
Blood Sausage.
Bologna, straigh
Bologna, thick.
Head Cheese....

blood or head. liver..... Frankfort.

OYSTERS-Bulk

CANDIES, FRUITS and NUTS. The Putnam Candy Co. quotes as follows: Standard, 25 lb. boxes...

H. M. Chotolate
Gum Drops
Licorice Drops
A. B. Licorice Drops
Lozenges, plain....
printed... Imperials... Mottoes.... Cream Bar. Molasses B

Decorated Creams
String Rock
Burnt Almonds.
Wintergreen Berries.....
FANCY—In bulk.
Lozenges, plain, in pails....
" in bbls.....
" printed, in pails...
" in bils...
Chocolate Drops, in pails...
Gum Drops, in pails...
" " in bbls...
Moss Drops in pails...
" " " bbls... Moss Drops, in pails. Sour Drops, in pails. Imperials, in pails... in bbls.... " fancy, 360... " Malagas, choice, ripe..... Figs, Smyrna, new, fancy layers... " choice " ... Almonds, Tarragona. ..17 @171/2

California...

Game Cocks.....

### Wholesale Price Current.

AXLE GREASE

No. 2 Carpet No. 1 "

Kings 100 lb. cases ....

CANNED GOODS—Fish.
Clams. 1 lb. Little Neck...
Clam Chowder, 3 lb.....
Cove Oysters, 1 lb. stand...
2 lb.
Lobsters, 1 lb. picnic...
2 lb. "

CANNED GOODS—Fruits.
Apples, gallons, stand.
Blackberries, stand.
Cherries, red standard.
" pitted
Damsons.
Egg Plums, stand.
Gooseberries.

Pears.
Pineapples 1
Quinces 2
Raspberries, extra.
"red 5
Strawberries Whortleberries.

" French, extra fine.
Mushrooms, extra fine.
Pumpkin, 3 lb. Golden.
Succotssh, standard...
Squash...

coffees-Package.

Durham....
Thompson's Honey Bee...
Tiger.....
Good Morning...

CONDENSED MILK.

Eagle......Anglo-Swiss.....

Boston...
City Soda...
Soda...
S. Oyster...
City Oyster, XXX...
Pienie...

Apricots, "
Blackberries "
Nectarines "
Peaches "
Plums "
Raspberries "

Strictly pure......Grocers'....

DRIED FRUITS—Domestic.
Apples, sun-dried.... 5 @ 6

DRIED FRUITS—Currants.
Zante, in barrels..... @ 6
" in less quantity @ 6½

...28

Kitchen, 3 doz. in box.....

SAUERKRAUT.

Cotton, 40 ft

The quotations given below are such as are ordinarily offered cash buyers who pay promptly and buy in full pac

and buy in ful		ily offered cash buyers w <b>ho</b>
s, 6 doz 45 4 " 75	DRIED FRUITS—Prunes.	SWEET GOODS, X XXX
$ \begin{array}{cccccccccccccccccccccccccccccccccccc$	Bosna	Ginger Snaps. 9 9½ Sugar Creams. 9 9½ Frosted Creams. 9 9½ Graham Crackers. 9
eans, 100s11 75 " 50s10 00 " 50s18 75	Valencias 8 @ 8½ Ondaras @ 9½ Sultanas @12½	Oatmeal Crackers 9
eans, doz. 45	London Layers, California	Boxes
s, 3 doz 75 2 " 1 50	Muscatels, California. @2 10 DRIED FRUITS—Peel.	TEAS.  JAPAN—Regular.
eans, 45	Lemon 13 Orange 14 FARINACEOUS GOODS.	Fair
" 85 " 1 50 REASE.	Hominy, per bbl	SUN CURED. 14 @15
\$2 60 	" imported @ 9½ Pearl Barley @ 2¾ Peas, green @1 10	SUN CURED. Fair
BRICK. n case 80	" split	BASKET FIRED. Fair
in case 70	Wheat, cracked @ 6½ Vermicelli, import @10 "domestic @60	Choice. @25 Choicest @35 Extra choice, wire leaf GUNPOWDER.
BRICK.  n case	FLAVORING EXTRACTS.  Jennings' D. C. Lemon Vanills 2 oz Panel doz 85 1 25	Common to fair25 @35 Extra fine to finest50 @65 Choicest fancy75 @85
Box No. 2 3 00 4 4 00	4 oz. " " 1 40 2 25 6 oz. " " 2 25 3 25	Common to fair20 @35
омs. 1 70	No. 8, " 2 75 4 00 No. 10, " 4 50 6 00	Superior to fine
0MS. 1 70 1 90 2 00 2 25 2 60 90	No. 4, Taper, 1 60 2 50 ½ pt, Round, 4 25 7 50 1 " 8 50 15 00	Superior to fine30 @40 OOLONG. Common to fair25 @30
	FISH—SALT. Cod, whole	Common to fair
90 1 00 3 25 2 75	Halibut	Fair
ses 4 50 ses 3 85	" Holland, bbls 12 00 " kegs, new @ 70 " Scaled 22	Tea Dust
eked	Mack. sh's, No. 2, ½ bbl 12 00	Nimrod, 4x12 and 2x12
DLES	Trout, ½ bbls	Nimrod, 4x12 and 2x12 37 Reception, 22-5x12, 16 oz 36 Vinco, 1x6, 4½ to 1b 30 Big 5 Center, 3x12, 12 oz 34 Wheel, 5 to 1b 37 Trinket, 3x9, 9 oz 25 Jas. G. Butler & Co.'s Brands, Something Good 37
DLES 10½ 3½ 12 25	" 12 lb. kits	Jas. G. Butler & Co.'s Brands. Something Good37
pops—Fish.	Muscatels, California. @2 10 DRIED FRUITS—Peel. Lemon. 13 Orange. 14 FARINACEOUS GOODS. Farina, 100 lb. kegs. 04 Hominy, per bbl. 350 Macaroni, dom 12 lb box. 60 "imported. @ 9½ Pearl Barley. @ 23½ Pearl Barley. @ 10 lb. 828. 60 "imported. @ 10 lo. 8380, German. @ 6½ Tapioca, fl'k or p'rl. @ 6½ Wheat, cracked. @ 6½ Vermicelli, import. @ 60 FLAVORING EXTRACTS. Jennings' D. C. Lemon Vanils 2 oz. Panel, doz. 85 1 25 4 oz. " 140 2 25 6 oz. " 140 1 60 No. 8, " 2 25 No. 3, " 1 00 1 60 No. 10, " 4 50 6 00 No. 4, Taper, " 1 60 2 50 ½ pt, Round, " 4 25 7 50 11 " " 8 50 ½ pt, Round, " 4 25 7 50 11 " " 8 50 ½ pt, Round, ½ bbl. 2 75 " boneless. @ 7¼ Halibut. 9½  " " " " " " " " " " " " " " " " " " "	Sas. G. Billier & Co.'s Brands,   Something Good
DODS—Fish. tle Neck. 1 20 3 lb. 2 10 lb. stand. 1 00 lb. 1 75 olicnic. 1 40 " 2 65 tar 1 90 tar 3 00 mato Sauce. 2 85 stand. 1 20	Kegs	"Tobacco"
ienie1 75 2 65	No. 0	Hi2watha
tar	LAMP WICKS.   No. 0.   30   No. 1.   40   No. 2.   50	TRADESMAN CREDIT COUPONS.  \$ 2, per hundred. 2 50  \$ 5, " 3 00  \$ 10, " 4 00  \$ 20, " 5 00
"2 00 n Mustard 2 85	MOT LOGING	\$20,
soused2 85 folumbia1 80	Cuba Baking         22@25           Porto Rico         24@35           New Orleans good         25@30	counts: 200 or over 5 per cent. 500 " 10 " 1000 " 20 " VINEGAR.
stic \( \frac{1}{2} \s. \dots \\ \text{9} \\ \dots \\ \dots \dots \\ \dots \dots \dots \\ \dots		
sstic ¼s	One-haif barrels, 3c extra.  OATMEAL.  Muscatine, Barrels	40 gr
ook	" Half barrels3 12 " Cases2 15@2 25 ROLLED OATS	YEAST. Fermentum, Compressed. MISCELLANEOUS. Cocoa Shells, bulk
tand 90 andard1 20	Muscatine, Barrels @5 75  "Half bbls @3 12  "Cases 2 15@2 25	Jeny, 30-16. pans 5
oods—Fruits. s, stand. 2 25 stand. 90 tandard 1 20 1 140 1 15 nd 1 15	Michigan Test	PAPER & WOODENWARE PAPER.
	PICKLES. Medium	Curtiss & Co. quote as follows:
1 15 Ellow, stand 1 70 ds 1 45 1 15 1 20@1 50	Small, bbl	Straw         160           "Light Weight         200           Sugar         180           Hardware         2½           Bakers         20
1 25 1 20@1 50	Clay, No. 216	Bakers
xtra 1 75 d 1 40 	Cob, No. 3	Red Express No. 1 5 No. 2 4
PATTE A THE OUT OF	" No. 35	Sugar   180     Hardware   24/4     Bakers   24/4     Bakers   24/4     Dry Goods   5     Jute Manilla   8     Red Express No. 1   5     No. 2   4     White   1     White   1     Sea Island, assorted   40     No. 5 Hemp   16     No. 8 B   17     Wool   17/4     White   17/4     White   17/4     White   17/4     White   17/4     White   17/4     White   17/4     Clothespins, 5 gr. boxes   60     Bowls, 11 inch   100     White   17/4     White   1/4     Whit
ster Baystand	Japan	3
s, Erie 90 oston Baked 1 40	Solar Rock, 56 lb. sacks 28 28 pocket	No. 8 B
Morn'g Glory 1 00	100 " 2 40 Ashton bu, bags	Tubs, No. 1
rofat @1 25	Warsaw " 37	Pails, No. 1, two-hoop 1 60 "No. 1, three-hoop 1 75 Clothespins 5 gr boxes
1 68 1 70 fat.	DeLand's, pure	Bowls, 11 inch
tra fine	Taylor's	Sea Island, assorted
ndard	Mixed bird	Baskets, market
d Enough95 Har95 id br @95 EESE.	Hemp. 4 Anise. 8½ Rape 444	" with covers 1 90 " willow cl'ths, No.1 5 75 " No.2 6 25
Cream 11 14 @ 12 1/2	Mustard	" splint " No.3 7 25 " No.1 3 50 " No.2 4 25
TE-BAKER'S.	SNUFF. Scotch, in bladders37 Maccaboy, in jars35	GRAINS and FEEDSTUFFS
	French Rappee, in Jars43	WHEAT. New. Old.
	Superior	White
ing gum. mps	Maccaboy, in jars. 35 French Rappee, in Jars. 43 Soar. Soar. Detroit Soap Co.'s Brands. Superior. 3 Queen Anne. 3 8 German Family 2 4 Mottled German. 3 0 Old German. 1 8 Frost, Floater. 3 7 U. S. Big Bargain. 1 8 Frost, Floater. 3 7 Cocoa Castile, Fancy. 3 3 Allen B. Wrisley's Brands.	Straight, in sacks. 4 70   10   10   10   10   10   10   10
ICORY 6	U. S. Big Bargain 1 87 Frost, Floater 3 77 Cocoa Castile 3 00	Patent "sacks 5 50 barrels 5 70 meal.
E—Green.	Cocoa Castile, Fancy3 30 Allen B. Wrisley's Brands. Happy Family 75	Bolted
	Old Country, 80	) Bran
	Allspice	Middlings
E-Green. 17 (219 18/4020 (221 18/4020 (221 18/4020 (221 17 (222 10 (223 17 (222 10 (223 10 (22	Cocoa Castile, Fancy. 3 3  Allen B. Wrisley's Brands.  Happy Family, 75. 2 9 Old Country, 80. 3 3 Una, 100. 3 6 Bouncer, 100. 3 19 SPICES—Whole.  Allspice. 9 Cassia, Chipa in mats. 8 "Batavia in bund. 11 "Saigon in rolls. 40 Cloves, Amboyna. 26	Granulated. 1 10 Bran. 10 50 Ships. 11 00 Screenings 11 00 Middlings. 12 00 Mixed Feed. 15 00 Coarse meal 15 00 Corn. Small lots. 40 Car " 38½ Small lots25
n cost of roasted per lb. for roast	Cloves, Amboyna	Small lots25
cent. for shrink	Nutmegs, fancy	Car "
s—Package. 100 lbs 233 ts241/		No. 1
's XXXX	Allspice	No. 1
riger24	and Saigon.25	HIDES, PELTS and FURS. Perkins & Hess pay as fol-
EXTRACT. 70	Ginger, African	Perkins & Hess pay as follows:  FURS.  40@1.25
ES LINES. per doz. 1 2	Cochin 15	" pale 25@ 80 Raccoon 8(@1 00
" 16	Mustard, English	Skulik       80@1 20         Muskrat       15@ 20         Fox, red       1 25@1 75
ES LINES. per doz. 1 2 15 15 16 16 17 16 17 16 17 17 17 17 17 17 17 17 17 17 17 17 17	5 Nutmegs, No. 2 80 5 Pepper, Singapore, black 21 6 White 30 6 Cayenne 25 6 Herbs & Spices, small 65 6 Herbs & Spices, small 56 6 Herbs & Spices, small 25	lows:    Mink, dark   FURS   40@1 25
NSED MILK. 7 5	Herbs & Spices, small 65	Cat, wild
CTTDG	" large 1 25  STARCH.  Mystic, 64 pkgs 4 4  " barrels 6	Martin, dark
er	SUGARS. Cut Loaf	Wolf. 2 00@3 00 Bear. 15 00@25 00
7 7 8 8 8 64 64 XX 6 6	Powdered @ 73 Granulated, H. & E.'s. @ 73	4 Beaver 2 00@7 00 4 Oppossum 15@ 30 4 Deerskins, per lb 15@ 35
	Confectionery A @70	Above prices for No. 1 skins only.
M TARTAR.	Standard	6       Green       4       0       44         8       Part Cured       0       44         8       Full       0       5
2	4 No. 3 C, golden 5% 0 5%	Dry Kips 5 @ 6 Calfskins, green 3 @ 4
ried 5 @ 6 rated @ 8515 @ 16	Kegs	Fren 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4

Michigan State Pharmaceutical Ass'n.

ichigan State Pharmaceutical Ass'n.
ient-Frank Inglis, Detroit.
Vice-President-F. M. Alsdorf, Lansing.
Vice-President-Jas. Vernor, Detroit.
Vice-President-Jas. Vernor, Detroit.
ary-H. J. Brown, Ann Arbor.
arre-Wn Dupont, Detroit.
tive Committee—C. A. Bugbee, Cheboygan; E. T.
b. Jackson; D. E. Prall, East Saginaw; Geo. Mesid, Kalamazoo; J. J. Crowley, Detroit.
Meeting-At Saginaw, beginning third Tuesday
tember, 1890.

Grand Rapids Pharmaceutical Society, esident, J. W. Hayward, Secretary, Frank H. Escott Grand Rapids Drug Clerks' Association. President, F. D. Kipp: Secretary, Albert Brower

Detroit Pharmaceutical Society ent, J. W. Allen; Secretary, W. F. Jackman Muskegon Drug Clerks' Association. ident, C. S. Koon; Secretary, J. W. Hoyt.

#### Should Be a Good Judge of Human Nature.

The successful retail druggist who be able to detect the dead-beat customer and recognize the sharper who comes in as a commercial traveler. He must study how to please the talkative customer who the superintendent of education and the feels slighted if not recognized in a familiar manner, and avoid offending those who never have anything but business to talk about, and do not desire to resident of the city seventeen years of age and of good moral character. have him enter into a general conversation. All of this and much more he has

recognize the flush on the cheek and the nervous hand which is stretched out to take the morphine intended to end the customer's life. In prohibition places he must catch the tone of voice which indicates that the liquor demanded for a sick wife will be used to sicken a depraved man. In short, the pharmacist should be a close observer of human nature in all the phases it presents itself to the druggist.

preliminary education is absolutely necessary to all who aspire to be really accomplished pharmacists, and that in order to be really preliminary, in fact as well as in name, the examinations be thorough and passed before the systematic scientific training is commenced. The attempt at introducing a preliminary examination by leaving the latter optional until the student "is ready for it" will not avail. to the druggist.

Every young pharmacist should consider it a part of his duty to study human nature. Some are born with the faculty well-grounded in their make-up, but phrenologists and physiognomists teach us that the faculty can be greatly developed by practice and study. It is not our intention to advise druggists to waste but to study human nature from the general make-up of the person without regard to the charts of the "bump feeler."
Many unconsciously do this, but more should purposely follow such a course.

#### Look After the Apprentice.

agitates the thinking members of the profession on both sides of the globe. premises—No. 5, 5s. per cent. per annum, numr No. 6, 3s. 4d. per cent. per annum, profession on both sides of the globe. There is but little difficulty in getting all to admit that, theoretically, the druggist should strive to educate his assistant in the fullest sense of the word. The trouble commences when it comes to carrying out such a plan. A certain class, and, we regret to say, it comprises a the whole loss on any one occasion does and, we regret to say, it comprises a the whole loss on any one occasion does large portion of the pharmacists, comlarge portion of the pharmacists, complain that it does not pay to take so much pains with the clerks. They make all kinds of minor excuses based on the plea that the ethical side of the question is simply impracticable. As the only way to reach such men is through a financial road, we should like to ask them out on a tour of inspection of the

especially such kinds as were distinctly of an injurious or poisonous character, tee them to the community. have been entirely suppressed, and are no longer to be found within the limits of the State. Among these are the coloring of confectionery and other articles of food with colors which are poisonous. New forms of adulteration are constantly appearing as fraud and are constantly appearing as fraud and are constantly appearing as fraud and constantly appeari avarice and the inventive faculty of man find opportunity for exercise, and unceasing vigilance is requisite to detect and to expose them by the aid of chemistry, microscopy and such physical processes as are at hand. Among the principal newer forms of adulteration which have recently flourished are those which depend upon the introduction of glucose into molasses, syrups, honey, maple into molasses, syrups, honey, maple syrup and other products. Much im-provement has been secured in this direction by careful inspection and the prosecution of offenders."

#### The Drug Market.

higher. Ipecac root, po., is lower. Balsam copaiba has advanced.

#### Couldn't Sponge on Him.

"I say, doctor, you know medicine from A. to Izzard, what do you do yourself when you have a bad cold?"

giving advice gratis)-Cough.

activity of even a single pair of jaws. The chewing gum habit is getting to be almost as depressing as the cigarette nuisance.

A most singular accident occurred in front of a drug store in New York the other evening. An empty alcohol barrel was standing in front of the large show was standing in front of the large show window. George Rinely struck a match on it for the purpose of lighting a cigar. The alcohol on the barrel blazed up, ex-ploded the barrel, shattering the plate glass in the show window and disarranging the stock. Rinely was thrown som distance by the explosion, but was only

waits upon the counter trade must be more than an average judge of human nature. Like all business men who have dealings with his fellow beings, he must dealings with his fellow beings, he must ing the highest average standing in graming the highest average standing in grammar, arithmetic, geography, elementary botany, chemistry and physics, the terms of competition to be determined by the superintendent of education and the

In an introductory sessional address tion. All of this and much more he has in common with the general merchant.

But his task does not stop here. The pharmacist must be able to read in a man's eye the ravings of a murderer when a man comes in to buy poison to dispose of some human being. He must recognize the flush on the cheek and the persons hand which is stretched out to sarry to all who aspire to be really accom-

Insurance Against Burglary.

The London Pall Mall Gazette gives the following scale of premiums for intime over the fallacies of phrenology, 4d. per cent. per annum, when the whole contents of a house are insured, but to include damage done or caused by bur-glars; No. 3, 3s. 4d. per cent. per annum, where specially selected articles are insured, such as plate, jewelry, etc.; No. 4. 2s. 6d. per cent. per annum, where specially selected articles are insured, but a warranty is given that they are havings have a warranty is given that they are last t The duties of a pharmacist to his appure but a warranty is given that they are prentice is a subject which periodically kept in a safe when not in use. Business

financial road, we should like to ask them out on a tour of inspection of the drug stores in any city. We have made the rounds and find that the most prosperous druggists are those who are the most devoted to the training of their assistants. The disgruntled faction of our citizens who are ever endeavoring to show that true merit is never rewarded in this world and that the road of the transgressor, though hard, is smoother than the path of righteousness, cannot find ammunition for their old filmt-locks in the stores of druggists who look after the interests of their apprentices and clerks.

Adulterations in Massachusetts.

Should Work Both Ways.

It is quite a common occurrence for retail druggists to make use of the argument that cheap prices indicate poor or adulterated medicines when a customer comes in and states that a druggist over the way will fill prescriptions at extremely low rates. The pharmacist can see the force of such an argument when he is dealing with his customers, but it seems to be quite another thing when he is dealing with his customers, but it is too apt to be a low figure he wants, with no thought given to the quality. The same old rule certainly applies with he qual force here. If the retail druggist has any doubts about it, he should test the goods and see if price and customer of adulterated medicines when a customer to ment that cheap prices indicate poor or adulterated medicines when a customer the way will fill prescriptions at extremely low rates. The pharmacist can be either the way of the way will fill prescriptions at extremely low rates. The pharmacist can be the force of such an argument when he is dealing with his customers, but it is too apt to be a low figure he wants, with no thought given to the quality.

The same old rule certainly applies with equal force here. If the retail druggist has any doubts about it, he should test the argument when he is dealing with his customers, but it is too apt to be a low figure he wants, and the process of the process of the process of Adulterations in Massachusetts.

In the annual report of the State Board of Health of Massachusetts, it is stated that under the operation of the statutes against food and drug adulteration. "certain forms of adulteration" in satisfy himself about the drugs be used to satisfy himself about the drugs be used. "certain forms of adulteration, to satisfy himself about the drugs he buys, so that he will be able to guaran-

#### Benefits of Local Organization.

avarice and the inventive faculty of man work of reviving old ones or starting

A Time-worn Suit.

Anisi
Auranti Cortex
Bergamii
Cajiputi
Caryophylli
Cedar
Chepandii A Russian paper notes the termination recently of a lawsuit begun in 1490, or four centuries ago. The litigation was over a forty-acre tract of uncultivated land, has been handed down through Gum camphor is scarce and advancing rapidly. Sal Rochelle and seidlitz mixtures have advanced. Tartaric acid is thicker Green tartar is very firm. higher. Cream tartar is very firm. of its termination, reminds us of the Gum opium is steady here, but is higher celebrated case described by Rabelais in which Pantagruel acted as umpire. This changed. Quicksilver has advanced and classic lawsuit had lasted many years between two French nobles. Innumerable all mercurials tend higher. Gum guaiac has advanced and is very scarce. Oil sides, and all the courts had been gone peppermint is lower. Oil pennyroyal is through, with the result of utterly befogging and mystifying the claims of both parties. The umpire above mentioned being appealed to, agreed to decide the matter provided that all the papers and documents should first be burned up and the claimants then should plead their own cause personally before him. As, owing to the lapse of time, Physician (who does not believe in they had both forgotten altogether what ying advice gratis)—Cough.

The agitation for shorter hours among pharmacal assistants in Germany has resulted in the closing of the pharmacies in Stuttgart at 9 p. m. This is a good beginning and may be productive of other cities following the example. In America, however, they would rather keep open all night.

The mournful intelligence that a comparatively harmless citizen of Indiana has gone crazy from overindulgence in chewing gum will not have been promulgated in vain if it serve to moderate the activity of even a single pair of jaws. The chewing gum habit is getting to be blind and incoherent repetitions of such

Hard Work. Old Simmerdown, at dinner the other day, found the cheese very lively. He managed to get along with that, but when he drew a hair out of the butter, Simmerdown remarked that it was hard work for a man to have to eat his dinner with mite and mane.

The P. & B. cough drops give great satisfaction.

Euonymus atropurp Myrica Cerifera, po. Prunus Virgini.... Quillaia, grd.... Sassafras

Ulmus Po (Ground 12)

Glycyrrhiza Glabra...

EXTRACTUM.

FERRUM.

FLORA.

FOLIA.

bleached.

Absinthium .....

MAGNESIA.

OLEUM.

Chenopodii

Olive ...... Picis Liquida, (gal..35) Ricini ......

CINSENC ROOT.

THE MOST RELIABLE FOOD
For Infants and Invalids.
Used everywhere, with unqualified
success. Not a medicine, but a steam

eal's Your Buggy

= 75 cts.

White Lead and

Coler Works,

DETROIT, MICH

PECK BROS.,	whole	esa AN	Address le Druggists, D RAPIDS.	O C	jĒ	success. Not a meatene, our cooked food, suited to the stomach. Take no other. druggists. In cans, 35c. and WOOLRICH & Co. on eve	weake Sold b upwarery labe	st by d.
Wh	010	es	sale Price	0	u	rrent.		-
Advanced—Gum Camph	or (	ii	Pennyroyal, Gum Guai ined-Oil Pepperment,	ac, G	um	Guaiac (po), Balsam	Copail	)a.
ACIDUM.	57	1	Carb	12@	15	Antipyrin1		40
	00	10	Chlorate, (po. 20)		20	Argenti Nitras, ounce	0	68
Aceticum		10	Cvanide	50@	55	Arsenicum	5@	7
Benzoicum German	80@1	30	Iodide2	80@2	90	Balm Gilead Bud	38@	20
Boracic		45	Potassa, Bitart, pure	3200	34	Bismuth S. N2	10002	20
		55	Potassa, Bitart, com	<b>@</b>	15	Calcium Chlor, 1s, (1/2s	@	9
	300	5	Petass Nitras, opt	8@	10	11; ¼s, 12) Cantharides Russian,	W	0
Hydrochlor		12	Potass Nitras	7@	28		@1	75
		14	Prussiate	25@	18	Capsici Fructus, af	@	18
Oxalicumdil		20	Sulphate po	15@	10	" po		16
Salicylicum1	40@1	80	RADIX.			" " Вро.		14
				200	25	Caryophyllus, (po. 28)	2300	25
Tannicum1	40@1	60	Aconitum	25@	30	Carmine, No. 40	@3	75
Tartaricum	400	43	Anchusa	15@	20	Cera Alba, S. & F	50@	55
			Arum, po	@	25	Cera Flava	28@	30
AMMONIA.	32	_	Calamus	200	50	Coccus		40
Aqua, 16 deg	3@	5	Gentiana, (po. 15)	10@	12	Cassia Fructus		15
" 18 deg	4@	6	Glychrrhiza, (pv. 15)	16@	18	Centraria	0	10
Carbonas	11@	13	Hydrastis Canaden,			Cetaceum	@	35
Chloridum	12@	14	(po. 5(1)	@	45	Chloroform	32@	35
ANILINE.			Hellebore, Ala, po	15@	20			75
ANILINE.	mag	95	Inula, po	15@	20	Chloral Hyd Crst1		25
Black2	90/201	00	Ipecac, po	00002	20	Chondrus	20@ 15@	20
Brown	4500	50	Iris plox (po. 20@22)	1900	20 30	" German	460	10
Red2	50003	00	Jalapa, pr	25@	35	Corks, list, dis. per	100	10
Yellow	000	-	Maranta, 1/48	15@	18	cent	@	60
BACCAE.			Podophyllum, po	75@1		Creasotum	a a	50
Cubeae (po. 1 601	85@2	00	Rhei	@1		Creta, (bbl. 75)	@	2
Juniperus	80	10	" pv	75@1		" prep	5@	5
Xanthoxylum	25@	30	Spigelia	48@	53	" precip	8@	10
			Sanguinaria, (po 25)	@	20	" Rubra	0	8
BALSAMUM.	65@	70	Serpentaria	4000	45	Crocus	35@	38
Copaiba		30	Senega	60@	65	Cudbear	@	24
Peru	45@	50	Similax, Officinalis, H	0	40	Cupri Sulph	8@	9
Terabin, Canada	4500	50	" " M	CO	20	Dextrine	10@	12 70
Tolutan	1000	00	Scillae, (po. 35)	10@	12	Ether Sulph	68@	8
CORTEX.			Symplocarpus, Fœti-		9=	Emery, all numbers	@	6
Abies, Canadian		18	dus. po	· ·		Ergota, (po.) 45	400	
Cassiae		11	Valeriana, Eng. (po.30	) @			1200	
Cinchona Flava		18	" German				@	
Cilicitona Little		30	Zingiber a	100	10	Cana	100	11

Carbonate Precip... @ 1
Citrate and Quinia... @ 3
Citrate Soluble... @ 5
Ferrocyanidum Sol... @ 5
Solut Chloride... 1½@
Sulphate, com'... 1½@
pure... @ | Second 10@ 12 SPONGES. Florida sheeps' wool 

Senega . Scillae . . Prunus virg..... HERBA-In ounce packages. TINCTURES. Aconitum Napellis R.

Aloes.... and myrrh... Barosma .... Cantharides

35@ 65 Ergot.
35@ 175 Gentian.
135@ 140 " Co.
@ 75 Guaica.
\$0@ 100 Zingiber.
16 00@ 16 50 Hyoscyamus.
90@ 1 00 Iodine.
120% 1 20% 1 Colorless.

| 1000216 No | 19001100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 MISCELLANEOUS 

Myristica, No. 1..... Nux Vomica, (po 20). 1 10 Picis Liq., quarts ..... 10 Pil Hydrarg, (po. 89) 6 50 Piper Nigra, (po. 22) 6 18 Piper Alba, (po. 55) 6 35 Piper Alba, (po. 65) 6 35 Pix Burgun 6 7 Piumbi Acet 146 15 Pulvis Ipecac et opii 1 1061 20 Pyrethrum, boxes H & Pulvis Ipecac et opii 1 1061 20 Pyrethrum, pv. 356 49 60 Quassiae 8 6 10 Rubia Tinctorum.... Saecharum Lactis pv. Salacin....

" Vini Reci. bbl. @2
2 0b) - 1. (@2
Less 5c gal., cash ten days.
3 1
Sulphur, Subl. 2½@3
" Roll 2½@3
Tamarinds 8@
Terebenth Venice 28@
0 Theobromae 50@
Vanilla 90@16 @2 15

Zinci Sulph. Whale, winter
Lard, extra.
Lard, No. 1.
Linseed, pure raw
Lindseed, boiled
Neat's Foot, winter
strained
Spirits Turpentine
PAINTS.
Red Venetian
Ochre, yellow Mars.
Ber.
The Spirits S 

white 64/674
Whiting, white Span. 677
Whiting, Gilders' 690
White, Faris American 100
Whiting, Paris Eng.
cliff 144
Pioneer Prepared Painti 20031 6
Swiss Villa Prepared
Paints 100021 20 VARNISHES. No. 1 Turp Coach ..... 1

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19 So. Ionia St., Grand Rapids.



CURES

Liver and Kidney Troubles **Blood Diseases** Constipation

### Female Complaints

Being composed entirely of HERBS, is the only perfectly harmless remedy on the market and is recommended by all

Retail Druggists will find it to their interest to keep the DIA-MOND TEA, as it fulfills all that is claimed, making it one of the very best selling articles handled. Place your order with our Wholesal

# Diamond Medicine Go.

DETROIT, - MICH.

Hazeltine & Perkins Drug Co. WHOLESALE AGENTS, GRAND RAPIDS, -

The Best Furniture Finish in the Market.

Specially adapted for Pianos, Organs and Hard Woods.

Polishina will remove grease and dirt, and will add a lustre which for beauty and durability cannot be excelled. Polishina is clean, and easy to use, as full directions accompany each bottle Polishina and is sold at the moderate price of

Polishina market. Try it, and make your old furniture look fresh and new. Polishina is for sale by all Druggists, Furniture Dealers, Grocery and Hard BEWARE OF IMITATIONS. FOR SALE WHOLESALE

HAZELTINE & PERKINS DRUG CO. GRAND RAPIDS, MICH.

SUSPENDED!



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Grand Rapids, Mich.

GEO. C. PIERCE, Vice President. CAPITAL, - - - \$300,000.

Transacts a general banking business. a Specialty of Collections. According to Country Merchants Solicited.

S. K. BOLLES.

E. B. DIKEMAN

#### S. K. Bolles & Co., 77 CANAL ST., GRAND RAPIDS, MICH.

Wholesale Cigar Dealers.

# "TOSS UP!"

We will forfeit \$1,000 if the "TOSS UP" Cigar is not a Clear Long Havana Filler of excellent quality, equal to more than the average ten cent cigars on the market.

# Michigan Fire and Marine Insurance Co.

CASH CAPITAL \$400,000. CASH ASSETS OVER \$700,000

LOSSES PAID \$500,000.

Eugene Harbeck, Sec'y. D. Whitney, Jr., President.

The Directors of "The Michigan" are representative business men of

Fair Contracts.

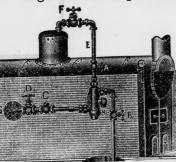
Equitable Rates.

Prompt Settlements,

# Insure in "The Michigan."

### BROWN & SEHLER,

Engines, Boilers and Mill Machinery, Farm Machinery, Agricultural Implements, Wagons and Carriages.



Corner West Bridge and North Front Sts., GRAND RAPIDS.

### POLISHINA HAZELTINE & PERKINS DRUG CO.

Importers and Jobbers of

# --- DRUGS---

Chemicals and Druggists' Sundries.

Patent Medicines, Paints, Oils, Varnishes. Sole Agents for the Celebrated Pioneer Prepared Paints.

We are Sole Proprietors of

WEATHERLY'S MICHIGAN CATARRH REMEDY.

We have in stock and offer a full line of

Whiskies, Brandies, Cins, Wines, Rums.

We are Sole Agents in Michigan for W.D. & Co. Henderson County, Hand Made Sour Mash Whisky and Druggists' Favorite Rye Whisky.

We sell Liquors for Medicinal Purposes only. We give our Personal Attention to Mail Orders and Guarantee Satisfaction. All orders are Shipped and Invoiced the same day we receive them. Send in a trial order.

Haxeltine & Perkins Drug Go., GRAND RAPIDS, MICH.

### The Michigan Tradesman

Hints for Employers

Scolding is not wise criticism. Consequently it is not educational. Scolding is not stimulating; on the contrary, it is discouraging. Scolding does not promote sympathy of ideas; widens the gap. An unmerited scolding is not always wiped out by a subsequent pat on the back. Too much even of adverse criticism finally produces a reaction which neutralizes the

The worst culprit has a right to be heard in self-defense before judgment is

The pupil has as much right as the teacher to have his feelings respected.

Faithfulness and trustworthiness are more valuable than intelligence, for they are very much harder to find, and can't

You can't frighten intelligence into anybody, or bulldoze trustworthiness out

The best employe is one who has affection for his employer, as well as respect.

Affection is a plant of slow growth; it
cannot be forced. It is, moreover, very sensitive, easily chilled, or totally blighted.

blighted.

When you put a responsibility on the shoulders of any one, don't take it away at the first mistake. He will have to make several before he learns how to properly use his authority, and another would have to go over the same ground.

Don't intimate to an employe that you consider him a blockhead, for his irresistible conclusion is that, if so, you're another for keeping him. If he don't, after ample opportunity, grow big enough to fill the place assigned to him, give him another, or discharge him in kindly lan-

A man isn't stupid by preference; hence, a dull comprehension is his mis-fortune, not his fault. It is even useless to represely him for beginn incorrection to reproach him for having incorrectly represented himself as skillful. That was probably his honest conviction. It is only the man at the head of his trade who knows enough to recognize his own shortcomings.

Do not coerce any one by withholding his pay until his necessities force him to humble himself before you. It is not chivalrous for the strong to humiliate the

After you have broken the spirit of an employe, you might as well discharge him. You have spoiled him for all but eye service. He may escape doing anything very bad, through fear of punishment; he will never do anything particu-larly well—he gets no credit for it.

Have system and enforce discipline, but remember you can overdo both. Too much of the former becomes red tape, and discipline disproportionate to the exigencies of your business reduces your employes to mere machines.

Cultivate esprit de corps in your employes, or, at least, be very careful not to mar any already existing. This is another of these extremely valuable elements in a successful business which cannot be

Don't think that the prosperity of your business is due alone to your capital of money and brains. Recognize the fact that every one, from the office boy up, is contributing his quota of the brain part of the capital. Consequently, don't dole out their wages as if it were charity.

Stop looking for that ideal employe.

He's in business for himself. Besides, you couldn't get along together. He would be too independent to suit you, and you would appear simply brutal to

Don't keep continually discharging your employes and hiring others, in the search for better men. Those you already have are probably all right, if properly developed, and a man's value to you ought to grow in proportion to his length of service. If you don't sufficiently remunerate faithful and intelligent service, you will never get good men, or at vice, you will never get good men, or at least you won't keep them.

Cool Presumption.
From the Albany Express.

One of the leading Pearl street mer-chants was an eye witness yesterday to the utter demolition of all previous rec-ords in the way of cold nerve. He was busy at one of his counters and did not look up as the quick step of a woman was heard in the front of the store, nor as its owner passed him, going toward the rear of the place. He even thought it might be his wife, who is a frequent visitor at her husband's place of business. A min-ute later he went back himself to his little private office in the rear, and reached the door just as a well-dressed and emi-nently respectable woman, whose name is in the recently published list of Albany "society," and whom he knew slightly, but only slightly, closed his cash drawer with a bang, and looking up as he stopped, thunder-struck, on the threshold, said coolly: "Well, you haven't got change enough to change my \$5 bill, so I won't bother you." Then she swept out of the store, leaving the merchant in a state of mental and physical collapse from which he has not yet recovered.

Missouri's Anti-Trust Law.

The enforcement of the Missouri "Anti-Trust" law is placed in the hands of the Prosecuting Attorney and the Attorney General. The Secretary of State is required to address all corporations incorporated under the laws of Missouri, and is directed to revoke the charters of those failing to make reply, under oath, after a given time, to his enquiries. On Nov. 11, the Secretary of State issued an ultimatum to all corporations, requesting them to comply with the law on or before Nov. 14, or their charters would be re On the 13th inst., it was stated that all the corporations of Missouri, in the Lead Trust, had withdrawn there-

Good Advice to the Farmers From the Farm and Fireside.

Try the plan of paying cash for everything you buy. If you have not the ready money, borrow it. The banker will loan it to you at a less rate of interest than you will have to pay the merty will be a support of the rest than you will have to pay the merty soll. chant for credit. When merchants sell on time, without notes or security, they are forced by necessity to cover their risks by charging high for credit. It will not pay you to make a banker of your merchant. Parkim cash, some if not pay you to make a bank, even if you merchant. Pay him cash, even if you have to borrow the money with which to E. A. STOWE & BRO.,

# OLNEY & JUDSON GROCER COMPANY,

Successors to

Olney, Shields & Co.

mporters and Wholesale Grocers.

### DIRECTORS:

Charles E. Olney, William Judson, Edward Frick, Heman G. Barlow, James A. Morrison, Richard R. Bean. The management will be the same as in the past, with the addition of Heman G. Barlow, formerly of Ball, Barnhart & Putman.

Mail orders solicited, to which special attention will be paid.

Fac Simile of the Label of



Costs as much to manufacture as Sapolio, yet sells at about half the price (\$2.75 per box of 72 cakes). Can be retailed for as much with equal or better value to the consumer, although it is generally sold at 5 cents a cake. Cut this out, and ask your Jobber to send you a box of Pride of the Kitchen. It is worth trying.

# Two Years Double Wear sole. ouble Thick Ball.

A Common Sense

E. G. STUDLEY,

Rubber **Boots and Shoes** 

CANDEE RUBBER CO. Send for Large Illustrated Catalogue and

TELEPHONE 464.

No. 4 Monroe Street,

GRAND RAPIDS, MICH.

# ססעת תמועות את אמון

Wholesale Clothiers

MANUFACTURERS OF Perfect-Fitting Tailor-Made Clothing

138-140 Jefferson Ave., 34-36 Woodbridge St., Detroit. MAIL ORDERS sent in care L. W. ATKINS will receive PROMPT ATTENTION.

13, 15 AND 17 SOUTH IONIA ST.

### Ionia Pants&Overall Co

E. D. Voorhees, Manager.

MANUFACTURERS OF

Pants, Overalls, Goats, Jackets, Shirts, Etc.

Warranted Not to Rip.

Fit Guaranteed.

Workmanship Perfect.

Mr. Voorhees' long experience in the manufacture of these goods enables him to turn out a line especially adapted to the Michigan trade. Samples and prices IONIA, MICH.

We have received large shipments of molasses, direct from the planters in Louisiana, which we are offering to the trade at our usual low prices.

# Telfer Spice Company,

IMPORTERS OF TEAS, COFFEES AND SPICES.

Rindge, Bertsch & Co., MICHIGAN AGENTS FOR THE BOSTON RUBBER SHOE CO.



We carry a full line in stock and guarantee terms and prices as good as any house selling the line. Correspondence solicited.

12. 14 AND 16 PEARL ST., GRAND RAPIDS, MICH.

## WALSH-DE ROO

## HOLLAND, MICH.



Daily Capacity, 400 Bbls. BRANDS: SUNLIGHT,
DAISY,
PURITY,
MORNING STAR,
IDLEWILD,
DAILY BREAD,
ECONOMY.

SPECIALTIES: Buckwheat Flour

Rye Flour,
Bolted Meal,
Rye Meal,
at Grits,
ackwheat Grits,
Pearl Barley,
Oat Meal,
Rolled Oats.

Correspondence Solicited.

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And you will find the saving of time to be so great that you will never permit the use of another pass book in your establishment.

The Tradesman Coupon is the cheapest and most modern in the market, being sold as follows:

\$ 2 Coupons, per hundred......\$2.50 SUBJECT TO THE FOLLOWING DISCOUNTS 

SEND IN SAMPLE ORDER AND PUT YOUR BUSINESS ON A CASH BASIS. Grand Rapids.