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The Best in the World.

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EATON. LYON & CO.,

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Overalls, Pants, Etc., OUR OWN MAKE.

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FUNERAL DIRECTORS,

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Goods. Watch Maker E Jeweler

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Fine stock of Woolen Suitings and Overcoatings, which I will make to order cheaper than any other house in the city. Perfect fit guaranteed.

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Pumps, Pipes, Etc., Mantels and Grates.

Weatherly & Pulte, GRAND RAPIDS. Fehsenfeld & Grammel,

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Whisks, Toy Brooms, Broom Corn, Broom Handles, and all Kinds of Broom Materials. 10 and 12 Plainfield Ave., Grand Rapids

Buckwheat. (ALWAYS PURE)

We again call your attention to the high grade of Buckwheat Flour characteristic of

Orders from the trade solicited.

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If in want of Clover or Timothy, Orchard, Blue Grass, or Red Top, or, in fact, Any Kind of Seed, send or write to the

Seed Store,

71 Canal St., GRAND RAPIDS. W.T.LAMOREAUX.



Apples,

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FOR PRICES, WRITE TO

BARNETT BROS, Wholesale Deale CHICAGO. F. Raniville,

Manufacturer of

LEATHER BELTING

Rubber Goods and Mill Supplies.

GRAND RAPIDS, :

A.D. Spangler & Co WHOLESALE DEALERS IN

FRUITS AND PRODUCE

EAST SAGINAW, MICH.

both buyers and sellers.

Softly the rain fell down outside, Mother to church had gone And left the father to entertain The children all alone.

Ulysses, the eldest of the three, Waited, serene and grave; And Juno, the little daughter fair, Her loving presence gave.

Hector, the youngest, all fire and push, Flung his feet high in air, And finally settled down upon The arm of his father's chair.

That Drummer was not like Washington, Ah! no! for he could tell Stories abominably absurd, And he could tell them well.

ithout a twitch of muscle or chin, Or single eyelash quiver, le could make your hair stand up on end; The stoutest hearted quiver.

And didn't they enjoy themselves, How fast the minutes went, 'Til mama came and ascertained How they the time had spent.

She reasoned long and she reasoned well, To make that Drummer see The mischief dire that he had wrought For the children at his knee. She lectured him in her loving way, Said she should dread the night, They surely would dream of horrid things Until the morning light.

And then, in her thoughtful love and care, She called the children near, And read to them the Bible stories They always loved to hear.

Her heart was sad as she kissed good night Each loving little face, Lest the thrilling tales of the morning Had left the deepest trace.

The solemn stiliness of midnight On each one rested down, And silently the wee small hours Counted out one by one.

Suddenly from his pillow starting, Young Hector fiercely sprung, "Just stand up like a man and hit him," The childish voice outrung.

Then he lay back, quietly sleeping Until the morning light, When they asked him, "pray tell us, Hector, What did you dream last night?"

"I dreamed of Jack, the Giant Killer, You know," the boy replied; And the mother looked up at the father, Reproachfully, and sighed.

"Ah! that is just what I was fearing, The dreadful tales you told, On the minds and hearts of the children, Will have a lasting hold." But a few close questions aptly plied, With the skill a Drummer hath, Brought out the fact that the boy referred To the Giant Goliah of Gath.

For the mother had read the story Of Dayld and his sling, How he killed the Giant, and afterward Became of Israel king.

The Drummer gleefully rubbed his hands, His wife had lost, he won, And stood acquitted before the world Through Hector, the little son.

And thus, with patient thought and care, This tale I've told to you, It is what the Drummer told himself, And—may be—it is true. A MAN OF BUSINESS.

Eugene Field in Chicago News. Daniel was a very wretched man. he sat with his head bowed upon his desk that evening he made up his mind that his life had been a failure. "I have labored long and diligently," said he to and shrewd business man, I am still a

poor man, and shall probably continue so to the end of my days, unless—"

Here Daniel stopped and shivered.
For a week or more he had been brooding over his unhappy lot. There seemed to be but one way out of his trouble, yet his soul revolted from taking that step That was why he stopped and shivered.
"But," he argued, "I must do some-

exhaled a distinct odor of sulphur. "Am I to understand," asked the stranger, "that you are prepared to enter into a league with the devil?"

"Yes," said Daniel, firmly; and he set his teeth together after the fashion of a man who is not to be moved from his

"Sir," said Daniel, "you must pardon me (for I am loth to wound your feelings), but one of the rules governing my deal directly with primingle and rooms."

"Rut I am having a good time, Daniel?"

be adjusted."

"As it so happens," explained Beelzebub, "this is Friday—commonly called hangman's day—and that is as busy a time in our particular locality as a Monday is in a laundry or as the first of every month is at a book-keeper's desk. You can understand, perhaps, that this is the devil's busy day; therefore be content to make this deal with me, and you will find that my master will cheerfully accept any contract I may enter into as his agent and in his behalf."

what more could I ask? What better time could I demand?"

"You don't understand me," explained the devil. "What I mean by a good time the devil. "What I mean by a good time the bench, and, as I recollect, most of our judges are members in good standing wine, Daniel. Wine, and the theater, and pretty girls, and fast horses, and all that sort of happy, joyful life?"

"Tut, tut, tut!" cried Daniel; "no more of that, sir! I sowed my wild-oats accept any contract I may enter into as his agent and in his behalf."

"As it so happens," explained Beel-will demand?"

"You don't understand me," explained the devil. "What I mean by a good time the bench, and, as I recollect, most of our judges are members in good standing of the church we built some years ago!"

The devil howled with rage. Then presently he began to whimper.

"Tot, tut, tut!" cried Daniel; "no more of that, sir! I sowed my wild-oats accept any contract I may enter into as his agent and in his behalf."

Harper's Magazine of October, 1888, asys "the best is none too good for The twice in a business scheme. Our respective time could I demand?"

"That will hardly be to your interest,"

"That will hardly be to your interest,"

"That will hardly be to your interest."

"That

EAST SAGINAW, MICH.

But no—Daniel would not agree to grow the devil himself, and only the devil himself, and only the produce and solicit correspondence with both buyers and sellers.

Sagin and in his behalf. This is undoubtedly and a business man, too? So not even the devil himself could persuade Daniel into a life of dissipation. All you who have made a study both buyers and sellers.

Chicago Herald. This is undoubtedly duties are exactly defined in the bonds we hold. You keep your contract and in his behalf. This is undoubtedly duties are exactly defined in the bonds we hold. You keep your contract and in his behalf. The and a business scheme. Our respective duties are exactly defined in the bonds we hold. You keep your contract and in his behalf. The reason why its growth is constant we hold. You keep your contract and in his behalf. The reason why its growth is constant behalf. The reason why its growth is constant we hold. You keep your contract and in his behalf. The reason why its growth is constant and it is circulation is acquiring such that a basiness man will agree that of a margin of thirteen years."

much chagrined. Presently back came human beings he is the hardest to swerve the devil—and surely it was the devil from conservative methods. The devil this time—there could be no mistake groaned and began to wonder why he about it, for he wore a scarlet cloak and had cloven feet and carried about with him as many suffocating smells as there are kinds of brimstone, sulphur and

The two talked over all Daniel's miseries; the devil sympathized with Daniel, and ever and anon a malodorous. gummy tear would trickle down the devil's sinister nose and drop off on the

carpet.
"What you want is money," said the devil. "That will give you the comfort and contentment you crave."

"Yes," said Daniel, "it will give me every opportunity to do good."
"To do good," repeated the devil.
"To do good, indeed! Yes, its many a "To do good, indeed: 1es, its many a good time we shall have together, friend Daniel! Ha, ha, ha," and the devil laughed uproariously. Nothing seemed more humorous than the prospect of "doing good" with the devil's money! But Daniel failed to see what the devil way so jolly about. Daniel was not a humorist be was as we have indicated.

humorist; he was, as we have indicated,

a plain business man. It was finally agreed that Daniel should sell his soul to the devil upon condition the space of twenty-four years the devil should serve Daniel faithfully, should provide him with riches, and should do whatsoever he was commanded to do; then, at the end of the twenty-fourth year, Daniel's soul was to pass into the possession of the devil and was to remain there forever, without recourse or benefit of clergy. Surely a more hor

rible contract was never entered into! "You will have to sign your name to this contract," said the devil, producing a sheet of asbestos paper upon which all the terms of the diabolical treaty were

set forth exactly. "Certainly," replied Daniel. "I have been a business man long enough to know the propriety and necessity of written contracts. And as for you, you must, of course, give a bond for the faithful execution of your part of this business."

"That is something I have never don before," suggested the devil.
"I shall insist upon it," said Daniel, firmly. "This is no affair of sentiment; it is strictly and coldly business-you are

to do certain service and to receive certain rewards therefor-" "Yes, your soul!" cried the devil, gleefully, rubbing his callous hands to-"your soul in twenty-four

gether; "your soul in twenty-four years!"
"Yes," said Daniel. "Now, no contract is good unless there is a quid pro "That's so," said the devil, "so let's

get a lawyer to draw up the paper for me to sign." "Why a lawyer?" queried Daniel. "A contract is a simple instrument. I as a

business man, can frame one sufficiently binding. "But I prefer to have a lawyer to do it," urged the devil. "And I prefer to do it myself," said

Daniel.

When a business man once gets his mind set, not even an Archimedian lever could stir it. So Daniel drew up the bond for the devil to sign, and this bond specified that in case the devil failed at himself, "and although I am known throughout the city as an industrious and shrewd business man, I am still a manded him, then should the bond which the devil held against Daniel be null and void, and upon that same day should a thousand and one souls be released for ever from the devil's dominion. devil winced; he hated to sign this agreement, but he had to. An awful clap of thunder ratified the abominable clap of thunder ratified the aboundary treaty, and every black cat within a radius of 100 leagues straightway fell to what ill."

frothing and yowking grotesquely.

"I am sorry to hear it, said Daniel, what ill."

"I am sorry to hear it, said Daniel, what ill."

into big boys and girls. They must have those advantages which my limited means will not admit of! All my life, so far, has been pure, circumspect and rigid; with the evil one. Daniel had the finest give up the fight—I am ready to sell my soul to the devil?"

"The determination is a wise one " last and a voice at Daniel's elbow. Daniel looked up and beheld a grim-visaged stranger in the chair beside him. The stranger was arrayed all in black, and he cold stranger was arrayed all in black, and he cold stranger was arrayed all in black, and he cold stranger was arrayed all in black, and he cold stranger was arrayed all in black, and he cold stranger was arrayed all in black, and he cold stranger was arrayed all in black, and he cold stranger was arrayed all in black, and he cold stranger was arrayed all in black, and he cold stranger was arrayed all in black, and he cold stranger was arrayed all in black, and he cold stranger was arrayed all in black. riches. His indifference to the pleasures which money put within his reach was humilia

eyeing the stranger critically.

"No, but I am authorized to enter into contracts for him," exclaimed the stranger. "My name is Beelzebub and I am my master's most trusted agent."

"Sir," said Daniel, "you must pardon me (for I am loth to wound your feelings), but one of the rules governing my career as a business man be a business man business

career as a business man has been to deal directly with principals and never to trust to the offices of middlemen. The affair now in hand is one concerning the devil and myself, and between us two and by us two only can the preliminaries be adjusted."

Why not have a good time, Daniel?"
"But I am having a good time."
"But

had ever tied up to a man like Daniel-a business man.

Pretty soon Daniel developed an ambition. He wanted reputation, and he told the devil so. The devil's eyes sparkled. "At last," murmured the

devil, with a sigh of relief; "at last!"
"Yes," said Daniel, "I want to be known far and wide. You must build a church for me." "What!" shrieked the devil. And the devil's tail stiffened up like a sore thumb.

"Yes," said Daniel, calmly; "you must build a church for me, and it must be the largest and handsomest church in the The sittings shall be free and you shall provide the funds for its support forever." The devil frothed at his mouth and blue fire issued from his ears and nos-trils. He was the maddest devil seen on

"I won't do it!" roared the devil, "my time building churches and stultifying myself just for the sake of gratifying your idle whims? I won't do it—never!"
"Then the bond I gave is null and

roid " said Daniel "Take your old bond," said the devil petulantly

"So release the continued Daniel. thousand and one souls you owe me when you refuse to obey me.

"Oh, Daniel!" whimpered the devil, how can you treat me so? Haven't I always been good to you? Haven't I given you riches and prosperity? Does no sentiment of friendship—"
"Hush," said Daniel, interrupting

him, "I have already told you a thousand times that our relations were simply those of one business man with another. It now behooves you to fulfill your part of our compact; eventually I shall fulfill Will mine. Come, now to business! you or will you not keep your word and save your bond?"

The devil was surely put to his But when it came to releasing trumps. a thousand and one souls from hell—ha that staggered him! He had to build the church, and a noble one it was, too. Then he endowed the church, and finally he built a parsonage; altogether it was a stupendous work, and Daniel got all the credit for it. The preacher whom Daniel installed in this magnificent temple was severely orthodox, and one of the first things he did was to preach a series of sermons upon the personality of the devil, wherein he inveighed most bitterly

against that person and his work. By and by Daniel made the devil endow and build a number of hospitals, charity schools, free baths, libraries and other institutions of similar character. Then he made him secure the election of honest men to office and of upright judges to the bench. It almost broke was prepared to do almost anything else year, and sometimes longer. than forfeit his bond and give up those thousand and one souls. By this time Daniel came to be known far and wide he gloried in the circumstance that he

was a business man. "Have you anything for me to do to day?" asked the devil one morning. He had grown to be a very meek and courteous devil; steady employment in righteous causes had chastened him to a degree and purged away somewhat of the viomorning he looked haggard and ill-yes, and he looked, too, as blue as a whet- that which is undrawn is the least likely

doing your insane errands, my personal the teller turned to me and said: mand?"

"I know what you're driving at," said Daniel, shrewdly. "Politics!"

"No, not at all," remonstrated the levil. "What I mean is fun—gayety."

"What I mean is fun—gayety."

"I know what you're driving at," said business has gone to the dogs—I wouldn't be at all surprised if I were to have to get a new plant together. Meanwhile, my reputation has suffered; I am no "Yes, an "Yes, an longer respected, and the number of my recruits is daily becoming smaller. I give thousand." up—I can make no further sacrifice."

"Then you are prepared to forfeit your

bond?" asked Daniel. "Not by any means," replied the devil. "I propose to throw the matter into the ocurts."

The devil groaned and writhed. "They call me a dude," whimpered the

"Who do ?" asked Daniel.

"Beelzebub and the rest," said the devil. "I have been trotting around doing pious errands so long that I've lost all sulphur-and-brimstone flavor, and now I smell like spikenard and myrrh."

"Well, I do," insisted the devil. "You 've humiliated me so I hain't got any more ambition. Yes, Daniel. You've worked me shamefully hard!"

"Pooh!" said Daniel.

"Well," said Daniel, "I have a very distinct suspicion that when, thirteen years hence, I fall into your hands, I shall not enjoy what might be called a sedentary life."

The devil plucked up at this suggestion.

"Indeed, you shall not," he muttered.
"I'll make it hot for you."

"But come, we waste time," said Daniel. "I am a man of business and I cannot fritter away the precious moments parleying with you. I have important work for you. To-morrow is Sunday; you are to see that all the saloons are kept closed."

"I shan't—I won't!" yelled the devil.
"But you must," said Daniel, firmly.
"Do you really expect me to do that?"
roared the devil. "Do you fancy that I am so arrant a fool as to shut off the very feeders whereby my hungry hell is sup-

plied? That would be suicidal!"
"I don't know anything about that," said Daniel, "I am a business man, and by this business arrangement of ours it is explicitly stipulated—"
"I don't care what the stipulations are?" shrieked the devil. "I'm through

with you, and may I be consumed in my own fires if I ever again have anything to do with a business man!"

The upshot of it all was that the devil forfeited his bond, and by this act Daniel was released from every obligation unto the devil, and one thousand and one

souls were ransomed from the torture of the infernal fires. Undrawn Poultry

The custom of selling undrawn poultry, which still generally prevails, should be abolished as pernicious and dangerous. In former days, when cold storage was not yet in vogue, there could not be much harm done, but now it has become a serious hygienic evil and should be effectually stopped by legislation. Undrawn poultry cannot be kept even for a few hours without starting the processes of putrefaction. This poison is absorbed by the flesh, and therefore makes such poultry unfit for tood. Keeping it in the atmosphere of cold storage ware-houses, while it may arrest decomposi-tion, will not undo the deterioration that has already taken place, and the instant such poultry is removed from the cold atmosphere putrefaction sets in again with greater force. In many inthe devil's heart to do it, but the devil stances such poultry has been kept for a condition must be we refrain from further discussing. Some time since for his philanthropy and his piety. This pass an ordinance to prevent the sale of gratified him, of course; but most of all undrawn poultry, but on a public hearthe New York aldermen attempted to undrawn poultry, but on a public hear-ing the dealers made it appear that drawn poultry, on account of its having so much more surface exposed to germs, would decompose more rapidly. This, no doubt, was true in one sense, but it was readily answered by the fact that no flesh is fit for human food that has been eous causes had chastened him to a degree long exposed to germs. It is a poor lence of his nature. On this particular morning he looked haggard and ill—yes, must in any event eat put refying poultry, one.
"I am not feeling robust," explained to show its putrefaction. It is not exactly an appetizing subject, yet it is a very important one, and deserves popular agitation, until by applying the proper remedy the public health is made

How They Carried a Million.

Two men walked rapidly down Wall ettes, or quarrel, or tease the cat, or do anything out of the way."

Now that was fine business for the devil to be in; but how could the devil

New that was fine business for the devil to be in; but how could the devil

Now men walked rapidly down Wall street the other afternoon and entered one of the prominent banking institutions. They were sturdy, heavy-set men.

One carried a small black satchel. Both found in earlier days so productive of help himself? He was wholly at Daniel's kept their eyes roaming from side to side. He was wholly at Daniel's kept their eyes roaming from side to side. I followed them into the bank. The man which money put within his reach was passing strange, and it cost the devil vast uneasiness.

"Daniel," said the devil one day, "you're not getting out of this thing all the fun there is in it. You go poking along in the same old rut with never a suspicion that you have it in your power to enjoy every pleasure of human life. Why don't you break away from the old restraints? Why don't you avail yourself of the advantages at your commend?"

"The went groaning about the humilitiang task.

The crash came at last. It was when the devil informed Daniel one day that he wasn't going to work for him any more.

"You have ruined my business," said the devil, wearily. "A committee of imps waited upon me last night and told me that unless I severed my connection with you a permanent suspension of my interests down yonder would be necessitated. While I have been running around doing your insane errands, my personal

> "Why, about \$500." "Yes, and a little more. It contained one million four hundred and forty-odd

"How much do you think was in that

"Yes," he said, showing his memoranda. "You see, it's nearly all in \$10,000 bills. There is not great danger

"You don't mean it!"

because, except here in New York, they are so seldom used that suspicion would

tive in a business scheme. Our respective Chicago Herald." This is undoubtedly

The Michigan Tradesman

AMONG THE TRADE.

GRAND RAPIDS GOSSIP. Pease Bros. have re-engaged in the grocery business on East Bridge street.

W. S. Hunt, grocer at 77 South Division street, proposes to remove his stock to Owosso shortly after January 1.

E. J. Manshaem has engaged in the grocery business at Fisher. The Ball-Barnhart-Putman Co. furnished the

J. C. Benbow placed his order with the Ball-Barnhart-Putman Co. for a grocery stock, to be shipped to his new location

Henry J. Pessink and Mr. Van Dommelen have started a bakery at the corner of South Division and Hall streets under the style of Henry J. Pessink

Stephen Taylor is building a new store on Fifth avenue, in which he will embark in the grocery business. Amos S. Musselman & Co. have the order for

The newly-organized Olney & Judson Grocer Co. is faring badly at the hands and then thrown away. of the newspapers and trade press. The Grand Rapids Telegram-Herald puts its capital stock at \$8,000, while the Chicago Grocer-whose Michigan news is almost invariably inaccurate-places the capital at \$800,000. THE TRADESMAN reported the matter correctly, as usual, when it stated the capital of the corporation to be \$80,000.

The organization of the Ball-Barnhart-Putman Co. has been fully consummated, and business is now being done under the corporate style. No change is likely to be made in either the office or traveling forces, those who were prepared to take stock in the company having been accommodated. All connected with the establishment prophesy a career of increased usefulness for the institution.

Blakeley & Jenison have secured the signatures of most of their creditors to an agreement to compromise their claims on the basis of 40 per cent. cash, in full settlement. It is understood that Wm McMullen has agreed to furnish the funds to back the partners in this arrangement. Unless the signatures of all the creditors are secured, Assignee Jamison will sell the stock at mortgage sale on the 13th.

AROUND THE STATE. Petoskey-John Shier has engaged in

the meat business.

Ravenna-R. D. Wheeler has sold his grocery stock to Wm. Young. Monroe-C. F. Collins succeeds J. C.

Willetts in the drug business. Pentwater-H. H. Bunyea has sold hi

grocery stock to F. O. Gardner. Hudson-Chas. Crandall has opened a

grocery store and meat market. Vermontville-Dunlap Bros. have sold their drug stock to Jones & Co.

Augusta-J. P. Bristol has sold his blacksmith shop to Stuart Ogden.

Mt. Pleasant - P. Halsey's genera store has been closed on execution.

Drenthe-Henry K. Lanning has sold his general stock to John Riddering. Bancroft-J. H. Hutchings succeeds

R. J. Pinkerton in the drug business. Alma-Stevens & Son succeed Miller Bros. in the agricultural implement bus-

Traverse City-S. W. Perkins succeeds Perkins & Sherwood in the grocery bus-

templates engaging in the grocery bus-

Muskegon-H. Fenderluit & Co. have opened a meat market at 204 Spring

East Saginaw-D. D. Burdick, of the firm of Burdick & Son, produce dealers, is dead.

Hough in the grocery and boot and shoe

business. Fowlerville - J. L. Cooper succeeds Lamereaux & Wert in the drug and gro-

cery business. Saranac-E. L. Mosher has gone to

jewelry business.

stock of wall paper. Detroit-The assets of Edward P. Kellogg & Co., furniture dealers, are \$5,389; T. Eames, Geo. S. Foster and Horace G.

liabilities, \$4,926.81. his grocery stock to Owens, where he has engage in the manufacture of the patent

re-engaged in business.

purchased the Beaman drug stock and will continue the business. Shelbyville-Geo. Dwight is about to move to Charlotte, where he will engage

in the fresh meat business. Holland-M. Notier will shortly embark in the dry goods and grocery bus-

iness, on a strictly cash basis. Montague-It is reported that G. H.

Mason will establish a branch dry goods store at Whitehall in the near future.

South Haven-Edgerton & Ransom proprietors of the Pioneer clothing house, have dissolved partnership, Mr. Edgerton continuing.

Hastings-Chas, E. Lunn has retired from the firm of Lunn Bros., merchant tailors. The business will be continued by the remaining partner, J. W. Lunn. Ionia-E. S. Welch, who recently uttered three chattel mortgages on his grocery stock, aggregating \$1,100, offers to compromise with his creditors on the

basis of 35 per cent. Acme-C. E. Silver, who recently sold his general stock to C. A. Barker, opened December 2 with a new line of drugs and groceries. The Hannah & Lay Mercanile Co. furnished the stock.

Detroit-The Detroit Beef Co., with a paid-up capital of \$12,000, has filed articles of association. James D. Standish owns 950 shares, G. W. Simpson, of Chieago, 250, and C. D. Standish 50.

Muskegon-Henry Elends, of the firm of Elends & Laughray, dealer in musical instruments, asks the Circuit Court for the appointment of a receiver on the ground that Laughray is not complying with the terms of the partnership.

Matherton - Some miscreants broke into Francis Hall's grocery a few nights ago and carried off some cigars and tobacco, but got no money. The money drawer contained about \$200 worth of notes, which were carried some distance

MANUFACTURING MATTERS.

Fremont-L. D. Foote & Co. have pened a cigar factory. Cedar Springs-Solomon Ipe has sold

his grist mill to D. G. Carpenter. Muskegon - S. S. Watson succeed Johnson & Lind in the planing mill bus-

Elk Rapids-The Elk Rapids Iron Co. is turning out an average of fifty-three

tons of pig iron per day. Battle Creek-The Kritzer cider mill property has been purchased by the

Bunge Vinegar Co., of Chicago. Shelbyville-Briggs & Deuel expect to add a shingle mill to their elevator soon. Pine stumps will furnish the shingle ma-

Holland-Notier & Bakelaar are now turning out 3,000 pounds of butter per week at their creamery. They run the

Ionia-C. T. Rogers, of Lansing, is endeavoring to organize a stock company to engage in the manufacture of condensed milk.

Elk Rapids-The Bangor Chemical Co. is turning out an average of 16,000 pounds of acetate and 200 gallons of wood alcohol per day.

Traverse City-The Elmwood Manufacturing Co. is building a warehouse for storage purposes, 22x46 feet in dimensions and two stories high.

Fremont-The Fremont Evaporating and Canning Co. has under advisement the establishment of a chair factory, in connection with its other business.

Detroit-Edward M. Benson has retired from the Detroit Cracker Co. The business will be continued by the remaining partners under the style of H. B. & A. W. Copeland.

Eastmanville-Huizinga & Son have to Muskegon.

Kent City-A. L. Power, the general trade the world over." dealer, proposes to build and equip a cheese factory early next season. Mr. ville, conducts the largest cheese factory

Yankee Springs-Wallace Watson con- clerk. The paid-up capital is \$10,000. failure. A man who can beat his cred-The incorporators are Herbert E. Deyo, itors will have little difficulty in swin trustee, 9,993 shares, and seven others, one share each.

Kalamazoo-Fuller Bros. have merged their washboard business into a stock P. of I., suggested that in case they re company, under the style of Fuller Bros. fuse to buy of but one store (the one Manufacturing Co., the capital stock being \$30,000. Geo. P. Fuller is Pres- profit), the other merchants could, with Dundee-W. H. Egabrod succeeds Geo. | ident of the corporation, Chas. D. Fuller Vice-President and Frank D. Fuller Secretary and Treasurer.

Elk Rapids-The sawmill of the Elk Rapids Iron Co. cut 9,000,000 feet of of this place and the farmers of this merchantable hardwood lumber this sea- vicinity will continue indefinitely? The son, an average of 55,000 feet a day. interest of one is the interest of both. Vicksburg, where he has engaged in the The largest day's cut was 82,000 feet of Without Shelby's merchants, farmers in maple, which could have been increased this vicinity would not be so prosperous, East Jordan-L. C. Madison & Co. 3,000 feet if the logs had not run out, as and vice versa." have purchased C. W. Dunham & Co.'s the day's work was finished by cutting hemlock.

Kalamazoo-Geo. W. Miller, Gardner Haines have formed a copartnership un-Caldwell—Chas. L. Moses has removed der the style of the Eames Pulley Co. to wood pulleys invented by Gardner T. Charlevoix-Warne & Calkins have Eames. The firm has purchased the stock and machinery of the Eames Pulley Co., of Racine, Wis., and removed the Union National Bank, at Muskegon same to this city. Twenty-five men will have exchanged locations.

be employed in the factory. Manager Baxter is making a desperate effort to retain his position at the head of the local office of the Western Union Telegraph Co., a petition for his retention now being clandestinely circulated among the friends of that gentleman. Some may sign the petition under a misapprehension as to the facts in the case, but a canvass of the business men of the city would show a large majority in favor of a change in the management.

P. of I. Gossip

Basswood correspondence Eaton Rapids Journal: "The school ma'am is going to join the P. of I. at the next meeting. This gives us three of the craft."

A Stanton correspondent writes: "Fairbanks & Co., of this city, who are boot and shoe dealers in a small way, have contracted with the P. I .- Poor Ignorant farmers."

Eaton Center correspondence Charlotte Republican: "The Patrons of Industry are at present having a hard row to hoe, as they can get no trading places at Eaton Rapids, except boots and shoes and harness."

Detroit Journal: "The P. of I. organization has struck Luther and it is expected that everything the farmer buys will go down 10 per cent. and everything he sells will keep up to the top of the market. Mebbe it will-and mebbe it

R. D. Wheeler, the Ravenna grocer, writes as follows: "I notice in THE TRADESMAN that I am a P. of I. dealer. It is not so. I am not guilty of the crime and you will please correct the mistake, as I do not want to go before the United States Court for treason."

Belding correspondence Saranac Local: Thus far several of the P. of I.'s fail to see wherein they are benefited by the organization-financially, at least. Some of the order have been examining the prices of other merchants on their wares and find no difference, much to their sur prise and chagrin."

Detroit Journal: "The Patrons of Industry are now alleged to have declared their itention of starving out the Hes peria News and all the stores in town bu their own. The Hesperia News and some other Hesperia business enterprises will probably be alive when the P. of I. scheme is dead and in the soup."

Shelby Herald: "The Patrons of Industry are in our midst. Farmers will do well to investigate the thing thoroughly before they invest their good money in this scheme. It may be all right, and we can't say but it is, but where the farmer will gain by alliance with them is what we can't see."

A Lakeview patron writes THE TRADESMAN that the statement recently made in relation to a member of the Cato P. of I. lodge is untrue. As the statement was made by a Greenville merchant, and was published as such, THE TRADESMAN gives equal publicity to the denial, leaving its readers to draw their own conclusions.

Said a prominent Blissfield P. of I., the other day: "I think the stores of Blissfield are selling goods just as low as competition will allow them, and as they carried me along when I needed help, I am not going back on them now. But I do believe we are paying altogether too much for our machinery. There is where we are being swindled.'

Dorr correspondence Allegan Journal "The Patrons of Industry orgaized a goodly lodge east of here last week and now intend to buy goods at 10 per cent. above costs. The unwise are not all old their steamer, Dr. Hanly, to Nelson dead yet, and we fear that farmers will Clough, Jr., of Duck Lake, who will use find in the end that they are losers init in transferring the product of his mill stead of gainers by this scheme to destroy competition, which is the life of

J. W. Pattison, who does business at Millbrook in the name of his son-T. O. Power's brother, who is located at North- Pattison-for reasons best known to himself, has contracted to sell the P. of I people at that place. As Mr. Pattison Detroit-The Standard Illuminating has managed to fail in his own name, and Co. (electric light and power), has filed in his daughter's name, it is fair to infer articles of association with the county that he is now on the verge of his third dling P. of I. farmers.

Shelby Herald: "A Shelby merchant speaking to us recently in regard to the which agrees to sell for 10 per cent. equal fairness, refuse to buy produce, etc., from any member of the order. It is to be hoped that the good feeling which now exists between the merchants

The Finest Resort in the Land. sular Correspondence Grand Traverse Herald.

Traverse Point has been visited by about twenty gentlemen who will build themselves cottages next summer. We will be glad to see the place improved, as it is a very sightly place, and like a "city that is set on a hill which cannot

Bank Notes. The Merchants' National Bank and the

The Marine Bank, of Marine City, will soon occupy a handsome and substantial brick building, now being erected for its

Portraits for the Holidays.

Send a good cabinet photograph to Hamilton's Art Gallery, 79 Canal street, and get a first-class, life-size, crayon portrait for \$10. Correspondence solicited.

The P. & B. cough drops give great merchant in the land: satisfaction.

interview, with a Local P. of I. Dealer. sleep one night out of debt and see how Three Canal street firms have signed it seems." with the P. of I.'s-Joseph Berles, F. W. Wurzburg and Abraham Wilzinski, Agt. Mr. Berles is a shrewd German, who can of sleeping one night without the burbe depended upon to hold his own in any den of debt encircling them. deal he may make with men who know less about the hardware business than he does. F. W. Wurzburg is a thrifty dry goods dealer, who stands well with the trade and has hosts of friends all over the county. A. Wilzinski sells clothing and furnishing goods and can be relied upon as looking out for Wilzinskiat least, such was the opinion of his creditors on the occasion of his last

views of a level-headed merchant on the P. of I. question, a reporter of THE TRADESMAN recently called on Mr. Wurzburg and asked him on what basis he dealt with the Patrons.

"We give them a 10 per cent. reduc tion from our regular prices, which are marked in plain figures on the goods," replied the proprietor.

"Do I infer, then, that you have two prices-one for those who do not belong to the P. of I. and another for those who do?"

"That's about the size of it, but my contract runs only to January 1, when . shall probably abandon it." "I understand, then, that my wife

must pay \$10 in your store for the same goods which her sister or cousin from the country can buy for \$9?" "That's the whole thing in a nutshell."

"Can you reconcile such methods with any principle ordinarily laid down among the rules of business?" "No, but we can sell the farmers goods

which city people won't touch-cloaks a year old and goods which have been on the shelves so long that we have grown tired of seeing them."

No amount of circumlocution, how ever, enabled Mr. Wurzburg to conceal the fact that he had two sets of pricesthat he was favoring one class of customers at the expense of another class. THE TRADESMAN has great respect for Mr. Wurzburg, as a man and as a merchant, but it is frank to admit that it is firmly of the opinion that he has made a mistake in discriminating against his city trade and the better class of the country trade, as representative farmers are not found in the ranks of the P. of I

The P. of I. Dealers. The following are the P. of I. dealers who had not cancelled their contracts at last accounts:

Adrian-Powers & Burnham, Anton Wehle, L. T. Lochner. Almont—Colerick & Martin. Altona-Eli Lyons. Assyria-J. W. Abbev. Belding-L. S. Roell. Bellevue-John Evans. Big Rapids-W. A. Verity, A. V. Young, E. P. Shankweiler & Co., Mrs. Turk. Blissfield-Jas. Gauntlett, Jr.

Brice-J. B. Gardner. Burnside-Jno. G. Bruce & Son Capac-H. C. Sigel. Carson City-A. B. Loomis, A. Y. Ses-

Casnovia-Ed. Hayward. Cedar Springs-John Beucus, B. A Charlotte-John J. Richardson, Daron & Smith, J. Andrews, C. P. Lock, F. H.

Goodby. Chester-P. C. Smith. Clio-Nixon & Hubbell. Coral—J. S. Newell & Co. East Saginaw—John P. Derby.

Evart-Mark Ardis, E. F. Shaw, Stevns & Farrar. Flint-John B. Wilson. Flushing-Sweet Bros. & Clark. Fremont-Boone & Pearson, J. B. Grand Ledge—A. J. Halsted & Son.

Grand Rapids—Joseph Berles, A. Wilzinski, F. W. Wurzburg. Harvard-Ward Bros. Hersey-John Finkbeiner. Hesperia-B. Cohen. Howard City-Henry Henkel. Hoytville-Mrs. A. E. Combs.

Hubbardston-M. Cahalen. Imlay City—Cohn Bros. Kent City—R. McKinnon, M. L. Whit-Lake Odessa—Christian Haller & Co Lapeer-C. Tuttle & Son, W. H. Jen

Maple Rapids—L. S. Aldrich. Marshall—W. E. Bosley, S. V. R. Leper & Son, Jno. Butler. Richard Butler Mecosta-Parks Bros.

Milan—C. C. (Mrs. H. S.) Knight.
Milbrook—T. O. (or J. W.) Pattison.
Millington—Chas. H. Valentine. Morley—Henry Strope. Mt. Morris—H. E. Lamb, J. Vermett

Mt. Morris—H. E. Lamb, J. Vermett Son, F. H. Cowles.
Nashville—Powers & Stringham, H. M.

F. A. WUTZDUTG & GO., & Son, F. H. Cowles.

Olivet-F. H. Gage. Remus—Geo. Blank. Riverdale—J. B. Adams. Rockford-B. A. Fish. Sand Lake—Brayman & Blanchard. Shepherd—H. O. Bigelow. Sparta-Dole & Havnes. Stanton—Fairbanks & Co. Stanwood—F. M. Carpenter. Vassar—McHose & Gage. Wheeler—Louise (Mrs. A.) Johnson, H. C. Breckenridge, M. H. Bowerman

Thos. Horton. White Cloud-J. C. Townsend.

Proposes to Sleep Peacefully Once. R. D. Wheeler, who recently sold his grocery stock at Ravenna to Wm. Young, was afterward approached by a traveling man, who solicited an opportunity to sell him a new stock. The reply is worthy of a place in the hat of every

"No, I want to pay my debts and then

would like to experience the sensation

Geo. Kennan, the famous Siberian traveler and writer, will deliver a lecture at Hartman's Hall on January 16. As Mr. Kennan's fame is world-wide, the hall ought to be crowded on that occasion.

FOR SALE, WANTED, ETC.

BUSINESS CHANCES. OR SALE OR EX HANGE-NEW STOCK OF HATS, caps and gents' furnishing goods; will invoice out \$4,000. G. W. Watrous, Jackson, Mich. 546

50 PER CENT. PER ANNUM—OWNER OF RETAIL business and desires to sell; now carrying \$15.000 stock; trade very good; profits as above; rent reasonable. Address, The West Coast Trade, Tacoma, Wash. GROCERY WANTED—FOR \$4,000 CASH AND FINE \$8,000. J. & B., Box 57, Tillin, Ohio.

\$8,000. J. & B., Box 57, Tillin, Ohio.

\$25,000 ANNUAL DRY GOODS BUSINESS, \$47,000. Dry Goods and one, two or three years on balance; county seat, Franklin, Box E. Fostoria, Ohio.

FOR SALE OR EXCHANGE—HOUSE AND LOT, TWO nolocks from postoffice, in city of 5,000 inhal a Southern Michigan; also farm of 76 acres, two om same city, clay loam soil, with good build exchange for stock of merchandise. Addre 9, care Tradesman.

T HAVE SEVERAL FARMS WHICH I WILL EX-FOR SALE-WE OFFER FOR SALE. ON VERY favorable terms, the F. H. Escott drug stock, at 75 Canal street, Grand Rapids, Hazeltine & Perkins Drug Co. Price, \$4,000. Co. Price, \$4,000.

POR SALE—THE FINEST DRUG STORE IN THE city of Muskegon at 75 cents on the dollar; reasons other business. C. L. Brundage, Muskegon Mich.

TOR SALE—A GOOD GROCERY BUSINESS HAVING
the cream of the trade; best location in the city;
stock clean and well assorted; this is a rare chance for
any one to get a good paying business; poor health
the only reason. Address S. Stern, Kalamazoo, Mich.
518

MISCELLANEOUS.

WANTED—GENERAL AND LOCAL AGENTS TO handle the New Patent Chemical Ink Erasing Pencil. Greatest novelty ever produced. Erases ink in two seconds, no abrasion of paper. 200 to 500 per cent. profit. One agent's sales amounted to \$629 in six days—ank ther \$32 in two hours. Territory absolutely free. Salary to good men. No ladies need answer. Sample \$5 cents. For terms and full particulars, address, The Monroe Eraser Co., Manufacturers, La Crosse, Wis. Degin the New Year by Discarding the annoying Pass Book System and adopting in splace the Tradesman Credit Coupon. Sample order, which will be sent prepaid. E. A. Stowe & Bro., Grand Rapids. W ANTED-SEND A POSTAL TO THE SUTLIFF COU pon Pass Book Co., Albany, N. Y., for sample of the new Excelsior Pass Book, the most complete and finest on the market and just what every mer chant should have progressive merchants all over the country are now using them.

WHOLESALE

Carpets, Oil Cloths, Rugs, China Mattings Draperies, and Parlor Screens Smith & Sanford,

ESTABLISHED 1870.

CHAS. SCHMIDT & BROS.

Manufacturers and Dealers in Foreign and

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Having erected a New Granite Factory with the Latest Improved Machinery, we can Guarantee all Work First Class and Fill Orders Promptly.

WORKSHOP AND POLISHING MILLS: Cor. West Fulton and Straight Streets OFFICE AND SALESROOM:

93 Canal Street. GRAND RAPIDS, - MICH.

Exclusive Jobbers of

DRY GOODS, HOSIERY,

NOTIONS, UNDERWEAR

19 & 21 SOUTH DIVISION ST.,

GRAND RAPIDS, - MICH

IF YOU WANT

The Best

Sauerkraut.

Order this brand from your wholesale grocer

CASESI 6-ft case like above 6-ft case, square, with metal corners, same price. The above offer is no "bluff" or snide work. We shall continue to turn out only the BEST of work. All other cases at equally low prices. HKYMAN & COMPANY



GEO. H. REEDER.

Medium Price Shoes.



Merchants,

Thousands of Them

Are in use all over the land. It does away with the unsightly barrels so often seen on the floor of the average grocer. Beautifully grained and varnished and put together in the best possible manner. Inside each cabinet will be found one complete set of castors with screws.

Every Wide-Awake Merchant Should Certainly Sell

An Article of Absolute Merit.

It is fast supplanting the scores of inferior roasted coffees. Packed only in one pound packages. Put up in 100-lb cases, also in cabinets of 120 one-pound packages. For sale by the wholesale trade everywhere.

Shipping depots in all first-class cities in the United States. Woolson Spice

TOLEDO, OHIO. L. WINTERNITZ, Resident Agent, Grand Rapids.

WANTED. POTATOES, APPLES, DRIED

FRUIT, BEANS and all kinds of Produce. If you have any of the above goods to ship, or anything in the Produce line, let us hear from you. Liberal cash advances made when desired.

COMMISSION MERCHANTS

EARL BROS., 157 South Water St., CHICAGO. nce: FIRST NATIONAL BANK, Chicago

MICHIGAN TRADESMAN, Grand Rapids. | Corn

The largest and most complete line of above goods in the State, at reasonable prices. Dealers are invited to call. Send for our circulars and price lists. OUR HOLIDAY LINE IS NOW COMPLETE. Corner Larned and Wayne Sts., Detroit. E. W. HALL PLATING WORKS,

Brass and Iron Polishing

THE DETROIT NEWS COMPANY,

WHOLESALE

BOOKS, STATIONERY, FANCY GOODS, PERIODICALS.

Nickle and Silver Plating

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63 AND 65 CANAL STREET, Grand Rapids, Mich.



Lycoming Rubbers



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Association Notes.

Gladwin is moving in the matter of organizing B. M. A. As the preliminary work is in good A Utopian Vision of a Remote Social hands, the Association will probably soon be in working order. The merchants of St. Catharines, Ont., are

organizing a B. M. A. and have sent for the working plans of the Michigan associations, which they consider the best in the country. next week or week after, and can stop over a

day at any other town in either vicinity, if noti-Plainwell correspondence Allegan Journal: The Scott Brothers, on the East Side, are erecting quite a saw mill. Would it not be a good idea for our Business Men's Association to give these boys a lift? If the boys are given the ssistance they deserve, they will soon be em-

ploving a number of men."

it. It certainly should be liberally supported."

city of Brooklyn. There were, said he, the word success. Capital did not make success. Character, for a young man, was far better for him to start in life with. The best capital for a young man was combined in the following words:

which was chosen for the city of Arachne feet frontage and not less than one number of the effect in depth extending to a rear alley. This unit cannot be subdivided, spirit of the community did not tolerate thouses, dred feet in depth extending to a rear alley. This unit cannot be subdivided, spirit of the community did not tolerate there were no stums, not either houses, and saloons, for the was in a sheltered and fertile part of the will be a rear alley. This unit cannot be subdivided, spirit of the community did not tolerate there were no stums, no telement houses, and the subdivided and dance cellars and saloons, for the valley at this point was a vided interests. If used for residence, there were no stums, no telement houses, and the subdivided and the su

they were lazy and would never succeed. portant to success as ambition. Without he sent for his engineers. it the latter was no use. Every young man looking for success should settle

down and acquire industrious habits. career. There were exceptions, but hon-

esty won in the long run.
Sobriety, the next word, was also important to assure success. The speaker could not bear to see many of those who could not bear to see many of those who had started out in life with him falling

There was natural gas underlying the apparatus, and pneumatic tubes for receiving and sending mail, every house by the way through love of intoxicants. He advised all young men to let drink alone and thus cast a sheet anchor to the windward.

interests with the employer and a care-

an important situation which called upon him for action. If he is afraid to meet it, if he cannot make a change, when a change is for the best, for want of nerve, he will not succeed. Nerve meant courage of convictions. And all of these words combined made the greatest word

Courtesy, Honesty Reliability, Industry, Thoughtfulness. Independence, Ambition,

world and in the world to come."

Nearly Ready.

Both Satisfied.

Lady (leaving a store)-I am up to the tricks of these merchants. I made him come down \$2 on the price.

A CITY OF THE FUTURE.

Possibility.

C. H. Shinn, in the Argonaut. In the year 2029, the leading Vander-He had received a remarkable education, and one which the nineteenth century President Whitney informs The Tradesman would have considered impossible. Withthat he proposes to visit Plainwell and Paw Paw out going into details, young Vanderbilt was evenly developed, physically, men-tally and morally. He had been so edu-cated that he found happiness in the full He lived in a cottage in the hills, and he thought out his plans in long walks under his trees. He was the richest man in Good Words Unsolicited.

E. Luther, grocer, Adrian: "I like the way you handle the P. of I. question. That alone is worth the price of the paper."

America, and yet he had as much freedom unitedly; some must for ever be left to raise the tax rate on the unit of real to the individual. Arachne will probably contain both rich and poor, weak the most unselfish and at the same time and strong, wise and foolish to the end strong, wise and foolish to the end strong wise and strong, wise and strong wise and stro Van Cleve Glass Co., manufacturers of glass, the most patient and persistent of living Cleveland: "As we admire enterprise, we wish to show our appreciation of your paper to the numerous, but each one of them was ures than any other city in the world. As Arachne grew from to show our appreciation of your paper to the extent of a year's subscription, for which you capable of great things. And he and his will find \$1 enclosed."

The charter of Arachne will suit neither nationalists nor silurians, but it is worth and before the close of its first century, will find \$1 enclosed."

H. A. Hitchcock, the Mt. Morris druggist and grocer, sends in three new subscribers, with the following commendation: "I think it is just the paper we want and am very much pleased with paper we want and before the close of its first century, and before the close of its first century, and before the clos Points for Clerks.

John E. Searles, Jr. of the Havemeyer

John E. Searles, Jr. of the Havemeyer Sugar Refining Co., recently delivered an tablished under new conditions of social ducted separately from all other electiving increased in honor and responsisugar remining co., recently derivered an and industrial life, and in such a way tions. Voters at city elections must be connected with the grocery trade in the that the enormous capital he proposed to able to read and write, and must be free-became more perfect. that the enormous capital he proposed to invest could be restored unimpaired at holders owning one 'unit of real estate.' nine words which, if combined, meant the end of a term of years. The site the word success. Capital did not make which was chosen for the city of Arachne feet frontage and not less than one hunwas combined in the following words:
Ambition—a young man without ambition would never amount to anything.
We are living at high-pressure time, and was captured by the pressure time, and great oaks scattered here and there, like the pressure time, and no young man should lack the important the ancestral oaks in the heart of Engelement in this country. Some young land. The region was chiefly occupied used for business, the plans of the build-men wanted to be the Vanderbilts, but by large wheat farms. Vanderbilt was The next word—industry—was as im- of land nearly twenty miles square. Then

"What I want," he said, "is a city plan is to be based on the web of the Honesty was absolutely essential for geometric spider. Streets, sewerage, of the public school system. Heads any young man starting out on a business water, light, transportation and the other requirements of this Utopia are to be at least the high school grade."

valley; water could be brought from the

Sierras; railroads from all parts of the continent could center in the heart of the rindward. eity; commerce could occupy miles of wharves—if only people chose to come and live in Arachne. Then Vanderbilt sent for several great landscape gardenticular, is another most important word. Its use paid in the end, and everyone, rich and poor, was entitled to it Thoughtfulness was the next. It the work went on, so broad and beautineant, wake up, think, study, observe ful were the plans developed, so mag nificent the scale of operations, that the Independence should be possessed by interest of the country was aroused, and man who cannot say no, and has no mind of his own, will never get along.

The last word was nerve. At one time or another, Mr. Searles said, a young man was brought face to face with an important situation which called upon him for any or another. home can have its garden and every give his number at any time within street can be an avenue of shade and twenty-five years, and hear his own vote fragrance. All the trees of the temperate zones, and many of the tropics, can printed on its ballots the names of all thrive here, so we will have no street less than 100 feet wide, and some of our great avenues shall even be 150 feet names of those he wished to vote for, across, and planted with date palms and and his phonograph recorded it. The ter the young man should have who is looking for success. It is—

looking for success. on every street and two great parks, one year except during the three voting on the lowlands by the river, another on hours. The register of the city was the foothills which look down on the posted, page by page, in many promicity. We shall so arrange our squares nent places, for weeks before the elecas to preserve the best of the oaks, syca- tion, and the city had a standing offer of mores and other trees of the valley. And, when the city is built, one of its | ulent entry. officers shall be a city forester, educated and efficient, to preserve and develop all that machinery had triumphed and hopethis beauty of streets, squares and parks." And that winter they planted chines. Voters stayed at home, after "These two words," said Mr. Searles, in conclusion, "embrace everything that will win in the long run success in this deciduous trees, forty-eight species of leries, returning in time to hear their broad-leaved evergreens and 100 of con-ifers chosen to plant on the streets. Some election. The organization of the city streets had one row of trees down the was said by the charter "to be for the The Detroit Journal Year Book for 1890, will be ready for issue about Japuary 1. It will be sent free to all old and new subscribers of the Journal. It will be sent free to all old and new subscribers of the Journal. It will be sent free to all old and new subscribers of the Journal. It will be sent free to all old and new subscribers of the Journal. It will be sent free to all old and new subscribers of the Journal. It will be sent free to all old and new subscribers of the Journal. It will be sent free to all old and new subscribers of the Journal. It will be sent free to all old and new subscribers of the Journal. It will be sent free to all old and new subscribers of the Journal. It will be sent free to all old and new subscribers of the Journal. It will be sent free to all old and new subscribers of the Journal. It will be sent free to all old and new subscribers of the Journal. It will be sent free to all old and new subscribers of the Journal. It will be sent free to all old and new subscribers of the Journal. It will be sent free to all old and new subscribers of the Journal. It will be sent free to all old and new subscribers of the Journal. It will be sent free to all old and new subscribers of the Journal. It will be sent free to all old and new subscribers of the Journal. It will be sent free to all old and new subscribers of the Journal. It will be sent free to all old and new subscribers of the Journal. It will be sent free to all old and new subscribers of the Journal. It will be sent free to all old and new subscribers of the Journal and th has been thoroughly revised, and nearly all the matter it contains, as well as the cover, is entirely new, the latter being beautified by an elegant floral design. It has been thoroughly revised, and nearly wide, across the valley, was planted to all were salaried. The head of the government was called "the city protect the city from the occasional ernment was called "the city protect to the mayor, beautified by an elegant floral design. It the edge of a tule marsh, by the river, five miles beyond the city's possible extension, and there their contents were to be heated in vast furnaces, dried, ground to powder, and sold for fertilizers to years. They were elected, not from dis-Alter Webster.

M. A.

A.

Geo. E. Cutterbuck

M. A.

Geo. E. Cutterbuck

M. A.

Geo. E. Cutterbuck

Geo. M. A.

Geo. E. Cutterbuck

Geo. E. M. A.

Geo. E. Cutterbuck

Geo. E. M. A.

Geo. E. Cutterbuck

Geo. E. M. A.

Geo. F. M. A.

Geo. E. M. A.

Geo. Geo. E. M. A.

Geo. E. M. A.

Geo. E. M. A.

Geo. E. M. A.

Geo. M. A.

Geo. E. M. A.

Geo. E. M. A.

Geo. E. M. A.

Geo. E. M. farmers the world over. They arranged for water and natural gas for cooking city legislature." The officials nomitricks of these lady customers. I put the price up \$4.

To water and natural gas for cooking and lighting, to be piped into every house, free to the consumer. They are legislature were those belonging to what the price up \$4. ranged for cable cars up and down every street and avenue, all managed by one City Departments"—the chief forester, system. They laid out the city so that every lot, besides fronting on a street, the chief railroad engineer, and the heads ran back to a twenty-five-foot alley, and they arranged for a freight cable system the sewerage furnaces. These were all on all these alleyways. They arranged trained and educated specialists, for each for telegraph, telephone and phonodepartment worked up to within certain

When the time came, there appeared one decision. This, being a veto morning in every newspaper in the United States an announcement: "Lots for sale in Arachne, to actual settlers. Two hundred and fifty million dollars have already been invested here, and sales will be so conducted as nearly to restore this capital intact, at the end of and gas was furnished free to each house twenty years, to the original investor. -this amount being rated as "sufficient"

The object of this experiment is not for the use of one family;" everything

and strong, wise and foolish to the end strong, wise and foolish to the end of time, but we hope it will contain less never exercised. The other sources of Briefly, Vanderbilt wished to build a city more pleasant and better to live in than sity, with schools of the arts and indusfront, and twenty-five in the rear. by large wheat farms. Vanderbilt was able to purchase, through agents, a tract sioners." The sections relating to "qualfications of officers" were remark-"What I want," he said, "is a city ably simple: "All candidates for offices capable of indefinite extension. The in the gift of the people shall have passed through at least the grammar grade perfected as far as the science of the day will permit."

The engineers made their repart. It

Besides the min school grade. The Voters were registered by residence.

Besides telephonic and phonographic

receiving and sending mail, every house contained a "voting tube," connected with the city hall. At night, between the hours of six and nine, every voter sent from his own house or room, to the central voting office, his vote, recorded on a phonographic piece of metal, which passed at once without any human agency into a mechanical contrivance which counted and recorded the entire vote, and preserved the cylinders and tallies intact for twenty-five years. This gigantic machine was mathematically perfect, and had been tested in every possible way. The entire vote of the city was announced within an hour after the closing of the polls. The introduction of a single unregistered vote, or of a vote from the wrong place, would cause the machine to throw out the entire vote of that house or room. Any voter could read off by the machine. The city had persons nominated by fifty or more free-holders. The voter merely read off the

a reward for the discovery of any fraud After a few years it became evident

graph connections throughout the entire system. Railroad men in those days had come to run cars without smoke or noise, "Governing Group" of officers, the city by electricity, and it was easy to arrange attorney, the school superintendent and for the approach of all trains by two directors, the chief librarian, the head of broad, sunken avenues, one north, the other south, over which the streets and fire commissioners, head of the tax crossed. These avenues led to the center of the city, where a union depot, the officers, were elected by the people. The great public buildings and the offices of all the departments of public works people and once by the president, legislature and other elected officers assem It would be too long a story to explain | bled in council on the following day. further the physical details of the sytem of organization, in which beauty and utility were joined in perfect union. Stances where they had reversed that

money-making. Those who cannot read above this amount was charged at cost and write had better not come to of production. The sewerage furnaces Arachne, as the charter which it is hoped turned in a large annual revenue to the will be adopted does not allow such to vote at city elections. Copies of the which included all the freight and pasproposed charter mailed to all appli-senger traffic, had rates of charges fixed from time to time by the city legislature. Within a year Arachne was a city. The income from this source, added to Vanderbilt and his friend, succeeded in the revenues of the sewerage department obtaining their charter, which could not and the small fixed tax on the unit of real was evenly developed, physically, mentally and morally. He had been so educated that he found happiness in the full and constant use of his money and his brains for the good of humanity. But he visions. As Vanderbilt stated at the was pre-eminently practical—a purified and perfected type of one of the industrial kings of the nineteenth century.

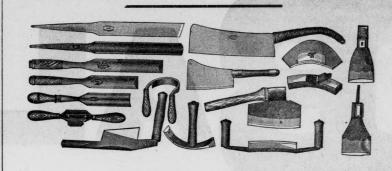
public meetings of the twenty or thirty thousand voters who finally adopted it, it was not necessary to put a dollar of almost as it was written: "It is intended, tax on the great buildings, for, as the in this charter, to give intelligence, thrift, and honesty the controlling power rates that lessened each year, paid all the in Arachne. Some things the people can expenses. The legislature had the right to raise the tax rate on the unit of real

> As Arachne grew from a population of became more perfect.
>
> The evils of cities like London and

New York never existed in Arachne: there were no slums, no tenement houses,

	these things.	_		,		=
	Dry		2000	ds.		=
	Prices					_
THE PERSON NAMED OF THE PERSON NAMED IN COLUMN TWO WAS DESCRICTED FOR THE PERSON NAMED IN COLUMN TO THE PERSON NAMED IN COLUMN	Atlantic A. Archery Bunting. Amory. Beaver Dam A A. Berwick L. Blackstone O, 32 Chapman. Cohasset A. Comet. Clifton C C C. Conqueror XX. Dwight Star. Exeter A. Full Yard Wide. Great Fails E. Honest Width. Hartford A.	CHE 744 61/2 44/4 77/4 55/4 61/4 61/4 77/4 61/	D COTTON Integrity King, E I " E X " E C Lawrence New Man Noibe R. Newton . Our Leve Riverside Sea Islan Sharon B Top of th Williams Comet, 4 Carlisle New Mar	XX	p	5 644 644 554 554 554 664 77 844 77
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-	Biddeford	6 61%	Naumke	ag satt	een	7½ 6½
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the same of the sa	" madders Eddystone fancy Hamilton fancy " staple Manchester fancy Merrimack D fancy Amoskeag A C A Hamilton N	6 6 6 6 6 6 6 6 6 6 6 6 6 6 7 12 7 14	Turkey Martha Turkey Riverpoi Windsor indigo INGS. Pearl Ri Warren.	washing red % Washing red nt robe fancy gold to blue.	igton igton es	7½ 9½ 5 6½ 10½ 12¾
	Amoskeag, 9 oz Andover	13½ 15 11½	Everett. Lawrence Lancaste	e XX.		12½ 13½ 12½
	Glenarven Lancashire Normandie CAI Peerless, white	RPET	WARP.			
	StarkAmericanValley City	20 17 16	BAGS. Georgia Pacific Burlap			
-	Clark's Mile End Coats', J. & P Holyoke	45 45 22½ TING	COTTON.			
-	White. Color No. 6	AME	RICS.			
	RE	D FI	LANNEL.			
	Fireman	7T) T	TANNET.			
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	Severen, 8 oz	VADI	DINGS.			
	White, doz Colored, doz	OIT T	OTAC			
	Slater, Iron Cross " Red Cross " Best " Best AA	COR	ETS.			
	Coraline	9 50 9 00 WIN	Wonderf Brighton			4 75

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Wrought Narrow, bright 5ast joint.
Wrought Loose Pin.
Wrought Table...
Wrought Table...
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dis.
60
60
40
2 11 00 8 50 13 00 13 00 10d...... 8d to 9d... 6d to 7d... ... dis. 50&02 CROW BARS. 41/2

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FENCE AND BRADS. CASEING AND BOX. % inch. Ohio Tool Co.'s, fancy Sciota Bench.
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Japanned Tin Ware new list 33'&10
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Per pound SOLDER.

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Cookson Antimony.
Cookson Antimony.
Cookson Per pound Hallett's Tin-MELYN GRADE.

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10x14 IC, Charcoal 1xx20 IC, "10x14 IX, "14x20 IX, "14x20

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WE ARE PREPARED TO MEET THE VIEWS

The Michigan Tradesman

A WEEKLY JOURNAL DEVOTED TO THE

E. A. STOWE & BRO., Proprietors.

Subscription Price, One Dollar per year, payable strictly in advance. Advertising Rates made known on application. Publication Office, 100 Louis St.

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WEDNESDAY, DECEMBER 4, 1889.

MORE CONTINENTAL TRADE.

Having seen as much of this country in the space of forty days as nine out of couragements each of these free states ten Americans see in the course of a can extend to trade with the other, in lifetime, the Pan-American commission- order that the ties of friendship may be ers are taking up the work of the con-strengthened by mutual intercourse and magnitude and the resources of the United States. They realize in a practical way states of Central and South America. that this is a country for the continent to have some pride in-not merely possess- commerce we now maintain with Euing a population and wealth greater than ropean dependencies in the same region. all the rest of the continent from Green- From Cuba, Porto Rico, St. Thomas, land and Alaska to Terra del Fuego, but Jamaica, the Bermudas, Trinidad and the chant who signs with the P. of I. is an also exceeding in wealth and population three Guianas we now make large purevery European country, and behind chases of tropical produce, which the rate of profit at which the merchant must none in industrial resources and energy, free states could furnish with equal and the educational machinery to make facility. And except with the British Patron to patronize the store which is an intelligent and orderly people.

The programme suggested for discussion is sufficiently long. Popular inter- with these dependencies on terms as but two classes of merchants-imbeciles est, however, centers on that part of it favorable as their European rulers re- and sharpers. Those who enter into the which looks to the establishment of serve to themselves. Spain, for instance, the agreement honestly are imbeciles. closer and more abundant commerce be- excludes from Cuba and Porto Rico every Those who use it as a cover for crookedtween the different free states of the con- kind of American produce she wishes to ness—and that is the size of nine-tenths tinent. And of these proposals, those supply herself. We thus are submitting of the contract dealers—are sharpers. which relate to the subsidizing of ship- to commercial impositions of the most ping and the modification of tariffs are offensive kind, while we also make ourfelt to be the most important. The sug- selves the patron of colonialism, to the From the Chicago Mail. gestion of a common unit of interna- disadvantage of the free states who tional coinage, of identical laws for the would give us the fairest terms. administration of custom houses and the like, are secondary matters. No great justing our tariff so as to foster the proand immediate effect will result from them, and they might well be left over for discussion after we have reached an mission of the duty on sugar imported mission of the duty on sugar imported raptures over the youngster, as new to do when the supplies we require to purchase. A referred was provided in the supplies we require to purchase. A referred was provided with the supplies we require to purchase. A referred was provided with the supplies we require to purchase. A referred was provided with the supplies we require to purchase. A referred was provided with the supplies we require to purchase. A referred was provided with the supplies we require to purchase. A referred was provided with the supplies we require to purchase. A referred was provided with the supplies we require to purchase. A referred was provided with the supplies we require to purchase. A referred was provided with the supplies we require to purchase. A referred was provided with the supplies we require to purchase. A referred was provided with the supplies we require to purchase. A referred was provided with the supplies we require to purchase. A referred was provided with the supplies we require to purchase. A referred was provided with the supplies we require to purchase was provided with the supplies we require to purchase. A referred was provided was provided with the supplies we require to purchase. A referred was provided was provided with the supplies we require to purchase was provided with the supplies we require to purchase was provided with the supplies we require to purchase was provided was pro

lines by joint action on the part of these governments and our own, there seems ica into heavy producers and exporters the Wheeling man told him that when he returned from the trip he was then making he would be a father himself. These sister states are not in the same selves. financial position as ourselves. We have not heard of any of them being burdened with a surplus of revenue. As we said American Continental Zollverein that above, their entire population is much less than ours, and the disparity in is to be sought. No attempt should be wealth is even greater. The seven states made to interfere with the internal somethies are personal wealth is even greater. wealth is even greater. The seven states made to interfere with the internal uncurbed propensity for bestowing his of Central America and the nine of South affairs of any state. The richer they affections indiscriminately on every operation with them, we must expect to prosperity is our truest interest. bear the greater share of the burden, at least at the outset, as we are very well it is we who are to derive the most imsuggested.

In some respects, the solution of the now are selling in small and unsatisfacvery articles in which we desire an increased commerce with them. Neither their tariffs on manufactures nor ours on the raw materials of manufacture, nor our higher rate of wages stands in the adaptability of our goods, we are comthese countries as regards hardware, less than flour and the like produce, so law-abiding druggist is able to underfar as our inadequate provision of direct stand.

growth of our commerce with Venezuela, the time they are squandering on the P. through the establishment of a single line of steamships between her ports of the country that the time they are squandering on the P. of I. craze in improving the wagon roads of the country that the time they are squandering on the P. of I. craze in improving the wagon roads out: and ours, shows what we fairly might vestment which would pay them a divi-Retail Trade of the Wolverine State. expect if our neighbors could buy our dend every time they went to market. manufactures and other products directly, instead of getting them through rivals. This, therefore, is the matter of the intervention of our commercial greatest urgency at present, and we hope the deliberation will result in placing before our Congress definite proposals for this great object.

> commerce in all these countries, with a succeed. It cannot be done. view to seeing what advantages and enincrease our purchases from the free All that is needed is to divert to them the colonies-if, indeed, that be an exception-we are not allowed to trade a one-sided agreement is entered into by

understanding as to the other two points.

As to the establishment of steamship

Washington would convert the whole of the to be a great unanimity among the dele- of that article, and this might be repaid Then his face took on a shade of sadness gates to the congress. The chief diffi- by a similar remission of duties on im- and he lamented being engaged in a busculty will be to determine the proportion ports of ours which they do not now or of the burden which is to fall upon each. cannot conveniently produce for them-

with a surplus of revenue. As we said American Continental Zollverein, that sweetest little woman that ever sanctified America represented in the conference grow through the development of indus- handsome woman he met-have heard had a population slightly more than trial association with the diversification 40,000,000, according to the census enum- of industry, the more valuable will be erations they took between 1872 and their commerce to us. Any arrangement 1881. Their collective wealth is not which might tend to place a check to with their hearts as tender as the hearts half that of the United States. In set- their industrial development would cost of babes—the one full of rejoicing, the tling the terms, therefore, of our co- us dear in the long run. Their highest

The State Board of Pharmacy was able to do, independent of the fact that created for the purpose of protecting the people from incompetent druggists and mediate benefit from the arrangement relieving the trade from the distrust engendered by such men being permitted to dispense drugs. The Board has, in shipping proplem solves everything. We the main, discharged its duties satisfactorily, but it owes the trade, and the tory quantities to these countries the public as well, an explanation for its failure to act in the case of a clear violation of the law at Millbrook, as set forth on another page of this issue. Why the Board should have permitted an incompetent man to continue in business way of this. In prices, in quality, in the three years, without a license, while it prosecuted a competent man in another peting with Europe in the markets of portion of the State, before he had been in business a month without complying boots and shoes, woolens and cottons, no with the law, is more than the average,

It has always been an axiom of trade that two sets of prices are contrary to in, will result in the ruin of any merchant pursuing such a course. Yet over a hundred Michigan merchants have signed the stultifying contract of the Next in importance is it that we should P. of I., evidently thinking they can set scan carefully the actual conditions of the laws of trade at variance and still

MAN has published a letter from a P. of I. firm, crowing over the fact that it had secured a profitable line of trade on a strictly cash basis. Within an hour after ference with a vim which indicates that reciprocal advantage. On our side, it is the paper containing the item appeared, they have an adequate impression of the not difficult to see what might be done to the mercantile agencies reported that the firm had uttered chattel mortgages to the full value of its stock. The creditors did not appear to feel so jubilant over the signing of the contract as the firm did.

> The contract entered into by the meringenious document. It sets forth the sell his goods, but it does not bind the alleged to give him inside figures. Such

> > An Incident of the Road.

A few weeks ago a couple of traveling men met in St. Louis. They were in the same line and had frequently met on the the Wheeling man told him that when he iness which kept him away from his sweet young wife's side at such a time.

His friend sympathized with him in the hearty fashion of commercial travthis exchange of confidence. I am sure they would have recanted and had a very different opinion of the married commercial traveler. These two men parted

Last week these two men met at the Tremont House, in this city. They had not seen each other since the St. Louis meeting. The Pittsburg man, remembering all about their talk, rushed up to his Wheeling friend with congratulations expressed in a beaming countenance:
"Hello, old man! I'm mighty glad to

see you," he said, and then, poking the other in the ribs, laughed: "Well, was it a boy or girl?"

The Wheeling man turned away to hide the tears that sprang to his eyes.

Then he swallowed a great lump in his throat and looked in the face of his "The mother and child both died," he

said, with a half-sob.

The Pittsburg man wrung his friend's hand in silence and looked, with moist eyes, the sympathy he could not speak.

In a Toy Store. Customer-I see that you advertise that our goods can't be beat.

Proprietor-That's right, sir; no one ean beat 'em. Customer-I'm glad of that; I want a drum for each of my little boys."

	out:		
-	Basswood, log-run	00@15	0Ô
	Birch, log-run	00@16	00
٦	Birch, Nos. 1 and 2	@22	00
	Black Ash, log-run14	00@16	00
	Cherry, log-run	00@40	00
	Cherry, Nos. 1 and 260	00@65	00
3	Cherry, Cull	@12	00
)	Maple, log-run	00@13	00
	Maple, soft, log-run11	000013	w
i	Maple, Nos. 1 and 2	@20	00
	Maple, Nos. 1 and 2	@25	00
-	Maple, white, selected	@25	00
r	Red Oak, log-run	00@21	.00
	Red Oak, Nos. 1 and 220	00@28	00
,		00@40	00
	Red Oak, 1/4 sawed, regular30	$00 \otimes 32$	00
	Red Oak, No. 1, step plank	@25	00
t.	Walnut, log run	@55	00
	Red Oak, No. 1, step plank	@75	00
l	Wainuts, cull	(0,20	w
	Grey Elm, log-run12	00@13	05
н	White Aso, log-run14	00@16	00
	Whitewood, log-run20	000022	UU

LIQUOR & POISON RECORD COMBINED.

Acknowledged to be the Best on the Market.

E. A. STOWE & BRO., GRAND RAPIDS



Plumbing, Steam and Hot Water Heating,

Brooks' Hand Force Pump, Instantaneous Water Heater, Hot Air Furnaces, Mantels, Grates and Tiling, Gas Fixtures, Etc. Wholesale and Retail Dealers in

Plumbers' Supplies. 184 East Fulton St., Head of Monroe Telephone No. 147.

21 Scribner Street, Telephone No. 1109. GRAND RAPIDS, - MICH.

We are making a Middlings will save you their cost at least three times each year.

They are guaranteed to do more work in less space (with less power and less waste) than any other machines of their class.

Send for descriptive catalogue with testimonials.

Martin's Middlings Purifier Co. GRAND RAPIDS, MICH.

LESTER & CO



For Sale!

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No. 1	66													48
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TIME TABLE

Grand Rapids & Indiana In effect Nov. 17, 1889. TRAINS GOING NORTH 6:30 p m for Saginaw on 7:10 a m and 4:10 p

From Cadillac. 9:55 a m
Train leaving for Cincinnati at 6 p. m. and arrivi
from Cincinnati at 9:20 p. m., runs daily, Sundays
cluded. Other trains daily except Sunday.
Sleeping and Parlor Car Service: North—7:0 a,
and 4:10 p. m. trains have sleeping and parlor cars i
Mackinaw City. South—7:15 a. m. train has chair c
and 6 p. m. train Pallman sleeping car for Cincinna Muskegon, Grand Rapids & Indian

5:40 pm. 5:4 Detroit, Grand Haven & Milwaukee.

Toledo, Ann Arbor & Northern This corner brick store, center of thriving village, with well assorted stock of dry goods and millinery. Leading trade in the village. LESTER & CO., Lake Odessa, Mich.

Toledo, Ann Arbor & Northern.
For Toledo and all points South and East, take the Toledo, Ann Arbor & North Michigan Railway from Owosso Junction. Sure connections at a tabove point with trains of D., G. H. & M., and connections at Toledo with evening trains for cleveland, Buffalo, Culumbus, Dayton, Cinctinatt, Pittsburg, Creston, Orville and all prominent points on connecting lines.

A. J. Paisley, Gen'l Pass. Agent

Our Leader" Goods.

Having stood the test of time and the battle of competition and come off victorious, we have no hesitation in recommending to the trade our line of

Our Leader Cigars, Our Leader Smoking, Our Leader Fine Cut,

Our Leader Baking Powder, Our Leader Saleratus. Our Leader Brooms.

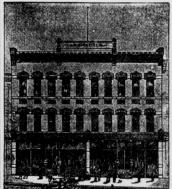
WHICH ARE NOW

LEADERS

In hundreds of stores throughout the State. If you are not handling these goods, send in sample order for the full line and see how your trade in these goods will increase.

I. M. CLARK & SON.

STEKETEE & SONS, WHOLESALE DRY GOODS,



staple dry goods: DENIMS. Amoskeags, Clark's. Everett, Lancaster. Lawrence, Warren. GINGHAMS.

Amoskeag, Westbrooks, Wellington, Lonsdale, Cumberland, Lancaster.

Warren, Amoskeag, Garner, Pemberton, Otis. Hamilton. SBIRTINGS.

TICKS.

Sell the following well-known brands of

Otis, Scotia, Delhi, Randelman, McAden, Amoskeag, napped.

83 Monroe and 10, 12, 14, 16 & 18 Fountain Sts., GRAND RAPIDS.

F. J. DETTENTHALER,

JOBBER OF



Mail Orders Receive Prompt Attention. See Quotations in Another Column. CONSIGNMENTS OF ALL KINDS OF WILD GAME SOLICITED.

S K ROLLES.

E. B. DIKEMAN

S. K. Bolles & Co., 77 CANAL ST., GRAND RAPIDS, MICH.

Wholesale Cigar Dealers.

We will forfeit \$1,000 if the "TOSS UP" Cigar is not a Clear Long Havana Filler of excellent quality, equal to more than the average ten cent cigars on the market.

Of the CLOSEST BUYERS IN WESTERN MICHIGAN

cient means to himself bear any ordinary loss in his business, than to depend simply on the one criterion of promptness in paying; still we must take things as they are and not as we think they should be, and it may be that experience has taught the most of the wholesale to the control of t

very little concern. promissory note, in settlement of a bill of goods bought on credit, is found so advantageous to the wholesale dealer, that it is now almost uniformly required; and a beginner in the retail business will find it almost impossible to obtain a first-class credit without conforming to the custom. There are yet to be found a few old and substantial retailers, who were in business years ago, before this usage was so general, and whose credit is so well established, who are known to be so responsible that they can obtain goods

a man just commencing to refuse to give such notes. If the credit is given after such a refusal at all, it will only be be to often all such contemplated to some weak minds—to often all such contemplated to some weak minds—to be to be to often all such contemplated to some weak minds—to be to be to be to be to be to often all such contemplated to be to

govern his intercourse in accordance with the rules of the house in which he purchases. The knowledge that notes are to be given for a contemplated purchase, and that they must be paid at maturity, will tend to make him more cautious as to the amount of goods he buys, and that he buys only such as are sure to sell promptly. Such customs, therefore, tend in a measure to his own advantage, as he is not so likely to buy what he does not really want, or in excess of his wants, as when he has not the necessity for caution so forcibly impressed on his mind. When he buys on open account, there is an easier feeling, it does not seem so important to be careful in the search and the testing of the house in which he purchases. The knowledge that notes are to be given for a contemplated purchase, and that they must be paid at maturity, will tend to make him more cautious as to the amount of goods he buys, and that he buys only such as are sure to sell promptly. Such customs, therefore, tend in a measure to his own advantage, as he is not so likely to buy what he does not really want, or in excess of his wants, as when he has not the necessity for cautions for originate to the form the sales to make the payments at the purchase, when he has not the necessity for cautions from sales are not realized or likely to be, and no arrangement can be made to raise money temporarily on a loud it sometimes unfortunately happen by a miscalculation that a note is maturing at a period when the exceptance will be sufficient money received from the sales to make the payments as they mature.

The Tradesman Coupon is the cheapest and most modern in the calculations enough margine here will be will help with the necessity of the will be sufficient money received from the sales to make the payments at the buys only such as are sure to sell promptly. Should it sometimes unfortunately happen by a miscalculation that a note is in duty the calculations enough margin the make by some temporary or the may have on hand is his, to do with a here of the

wednesday. December 4, 1889.

Settling for Purchases.
The Best Methods of Dealing with Cone's Creditors.

As very much of the retailer's credit and standing among wholesale dealer swill depend upon his manner of settling for his purchases, it not how holesale dealer, in giving credit, especially as he renews it for the conducting his business on correct price to immore of the wholesale dealer, in giving credit, especially as he renews it from the destination of the conducting his business on correct price in means to himself bear any ordinary loss in his business, ham to deered on the means to himself bear any ordinary loss in his business, ham to deered on the making the sunable take a little extra time on it.

I the open and a protest of the note as he is unable to pay. This application should be earlier. It becomes necessary. Herefore, to have a protest of the note and the sun plant to dad when the oblig and protest of the note and the sun plant to all sold when the holy and protest of the note and protest of the note as he is unable to pay. This application should be earlier. It becomes necessary. Herefore, to note how it happens that the cash is in surplus, whether it arises from the naturation of the tensile ratio pay. This application should be earlier. It becomes necessary therefore, to a dath the note as he is unable to pay. This application should be earlier. It becomes necessary. Therefore, to the total the cash is in surplus, whether it arises from the note as he is unable to pay. This application should be earlier. It becomes necessary therefore, to make the cash is in surplus, whether it arises from the note as he is unable to pay. This application should be earlier to pay. This application should be earlier to pay the note of the money of the pay. This application should be earlier to pay the note of the pay that the cash is in surplus, whether it arises from the note as he is unable to pay. This application should be earlied to pay. This application should be earlied the note as he is unable to

house, the confidence of this financial member continually increases in him, if he uniformly makes prompt settlements, according to the terms. Many a retailer is able to do this for years, though doing business at a loss all the time, and on the other hand, perfectly solvent retailers are found, who either from carelessness or disregard of its importance, half the time fail to pay their bills at maturity—allowing their notes to go to protest with very little concern.

proposed change, he can refuse it, and the purchase can be annulled. After the goods have come into the buyer's hands, according to the buyer's hands, to the agreement and give his notes according to the terms, even though he may have doubts about his ability to meet them as given. At the worst, it is then only a future probability, and persistent effort may overcome the difficulty; and persistent effort may overcome the difficulty; and even if it does not, and the retailer money, or exchange on a note or check, payable at some place more or less distant from the place where the debt is has to fall back on the holder of the note has to fall back on the holder of the note created. Sometimes, after much wrang-the custom of requiring the retailer's at maturity for aid to carry him through, promissory note, in settlement of a bill it is less objectionable than the other may accept the currency or the check,

responsible that they can obtain goods on credit, and are courted for their custom, even though they refuse to give their notes.

But it would be a sign of weakness in a request to give two notes of 5000 each. The retailer who has with due caution months, will not be out of place, and left sufficient margin for contingencies, will often be granted, to the great convenience of the retailer. A request for amounts and periods of purchases to his sales and collections, will often find him-

make after the goods are delivered.

Too often all such contemplated to a great trouble to some weak minds— to have too much money. The difficulty desirable to the wholesale dealer. He will place but little reliance in the debtor's punctuality, and will consider that the undertaking of the debtor is to pay at maturity, if convenient; and if he should not, he expects to wait a reasonable time longer, till the debtor finds it convenient; or relies on his ability to enforce payment at maturity.

There is always one exception to this:

make after the goods are delivered.

Too often all such contemplated to have too much money. The difficulty may be surmounted in a bad way, as some do, by using the money to speculate in wheat, cotton, wool, or other produce; or by the purchase of corner out in his calculations as to be short of money to meet his note at its maturity, and prefer, as the lesser of two evils, to ask his creditor to extend it, rather than There is always one exception to this:
Whenever the retailer is able to say and fulfill his promise, "I don't give notes to endorse a note to raise the necessary to endorse anote to raise the necessary to pay his bills when they are due. A

usages of the trade, and give notes, and govern his intercourse in accordance with in the year, has been strictly followed, they might make by some temporary or

ness in paying; still we must take things as they are and not as we think they should be, and it may be that experience has taught the most of the wholesale dealers that irregularity in payments, by a retailer, is a pretty sure indication of some radical defect in his business qualifications. The person who attends to giving credit in many of the large wholesale houses—the financial member of the firm, as he his called—or his especial deputy or clerk, has often very little opportunity to learn, by personal intercourse with the retailer, anything about his general business qualifications, except in respect to his settlements for purchases, this being the only part of the business intercourse which comes directly under his supervision. Consequently, when a retailer once obtains a credit in such a wholesale house, the confidence of this financial member continually increases in him, if

fulfill his promise, "I don't give notes for my purchase, but will at any time give you the cash with the current rate of interest deducted," he may stand on a par with the dealer who gives notes. Unfortunately, there are but few who commence the retail business with sufficient capital to warrant them in making such offers.

A retailer will find it to his advantage to endorse a note to raise the necessary funds.

Having given out the notes in accordance with the terms, or where the purchase is on open account, it becomes now the retailer's duty to give his attention to making preparation for payment at maturity. If the instruction set forth in the previous chapters of this book, in relation to founding the maturity of the to conform willingly to such well settled usages of the trade, and give notes, and the amounts thereof, on the retailer's own indebted-ness, and making something by the discount. There is scarcely any use to which a solvent man can so profitably to making preparation for payment at maturity. If the instruction set forth in the previous chapters of this book, in relation to founding the maturity of the comparatively small discount they get bears no comparison to what good way to use such a surplus is in an-

of the month of March he has the \$1,000 larger creditors are apt to be the ones in surplus of his payments. But it who have known him best, and sold him would be very unsafe under such circumstances, to use it to pay debts falling became for his own profit more largely

The Michigan Tradesman they will sell sooner or later, and if not all sold when the bill falls due, he will take a little extra time on it.

The Michigan Tradesman they will sell sooner or later, and if not all sold when the bill falls due, he will take a little extra time on it.

The Michigan Tradesman the goods; if they are only cheap enough, they will sell sooner or later, and if not of such part of the note as he is unable to pay. This application should be early the sold to the same customers, in advance to pay the theorem that the sold to the same customers, in advance to pay the sold to the same customers, in advance to pay the sold to the same customers, in advance to pay the sold to the same customers, in advance to pay the sold to the same customers, in advance to pay the sold to the same customers, in advance to pay the sold to the same customers, in advance to pay the sold to the same customers, in advance to pay the sold to the same customers, in advance to pay the sold to the same customers, in advance to pay the sold to the same customers, in advance to pay the sold to the same customers, in advance to pay the sold to the same customers, in advance to pay the sold to the same customers.

would be very unsafe under such care cumstances, to use it to pay debts falling due in June or July, as the sales would very probably fall off in April, and he would therefore not take in enough to discount for pre-payment as others can afford to give who have charged him the taken prices. But this should not inpay his April indebtedness.
Sometimes, though, it might be safe to conclude that the whole season would continue to be in advance of calculations. Of this the dealer could judge by

Lemon & Peters,

WHOLESALE GROCERS.

SOLE AGENTS FOR

Lautz Bros. & Co.'s Soaps, Niagara Starch, Amboy Cheese

GRAND RAPIDS.

Adopt the

And you will find the saving of time to be so promptly attended to. great that you will never permit the use of PERKINS & another pass book in your establishment.

Alfred J. Brown,

Foreign Fruits, Nuts, Dates, Figs, Etc

16 and 18 North Division Street, Grand Rapids.

EDWIN FALLAS,

Butter, Eggs, Fairfield Cheese, Foreign Fruits, Mince Meat, Nuts, Etc. Oyster and Mince Meat Business Running Full Blast. Butter and Sweet Potatoes Going Like Hot Cakes. Let your orders come.

Office and Salesroom, No. 9 Ionia St., Grand Rapids, Mich.

Grand Rapids Fruit and Produce Go.,

FOREIGN FRUITS.

Oranges, Lemons and Bananas a Specialty. 3 NORTH IONIA ST., GRAND RAPIDS.

MOSELEY BROS.,

---WHOLESALE---

Fruits, Seeds, Oysters & Produce.

All kinds of Field Seeds a Specialty.

If you are in market to buy or sell Clover Seed, Beans or Potatoes, will be pleased to hear from you.

GRAND RAPIDS. 26, 28, 30 and 32 Ottawa St., - -

BLIVEN & ALLYN,

"BIG F" Brand of Oysters.

In Cans and Bulk, and Large Handlers of OCEAN FISH, SHELL CLAMS and OYSTERS. We make a specialty of fine goods in our line and are prepared to quote prices at any time. We solicit consignments of all kinds of Wild Game, such as Partridges, Quall, Ducks, Bear, etc. H. M. BLIVEN, Manager.

CURTISS & CO.,

WHOLESALE

Warehouse. Paper

We carry the VEBY BEST double or single bit, hand-shaved ax handle ever made.

Houseman Block

Grand Rapids, Mich.

WM.SEARS & CO., Gracker Manufacturers,

37, 39 and 41 Kent St., Grand Rapids.

WM. R. KEELER & CO., Wholesale Confectioners.

TELEPHONE 92-3R.

our line, which comprises a full line of confectionery, fruit and nuts.

We also carry the Finest Line of Christmas Goods in the City.

Do not forget that we are agents for Rueckheim Bros.' Penny Goods, which are the best goods made, although sold at the same price as other makes. Mail orders

${f Hides}$, ${f Furs}$, ${f Wool}\ \&\ {f Tallow}$,

NOS. 122 and 124 LOUIS STREET, GRAND RAPIDS, MICHIGAN. WE CARRY A STOCK OF CAKE TALLOW FOR MILL USE

13, 15 AND 17 SOUTH IONIA ST.

GROCERIES.

Gripsack Brigade.

John H. Jewett has sold his residence on Paris avenue to M. K. Walton, who will take possession immediately.

The Knights of the Grip promise to December 27.

stamps bearing the legend, "World's who enter the retail grocery trade know Fair, 1892, Chicago," and register at the anything of the line they handle, yet hotels with them.

road for Morris H. Treusch & Bro., hav- respect to the grocery merchant, but it is ing dissolved his connection with that a mistake to feel that we must have an house last Saturday

relapse, but is able to be about again. quality of the stuff poured into our John D. Mangum will cover his territory stomachs to create disease and unhapfor the next two weeks.

Two additions have been made to the hotel list of the Knights of the Grip should be enforced, compelling every decreasing. during the past week-the Aldine, at merchant who enters into the retail gro-East Saginaw, and the Mansion House, cery trade to be one of experience in the at Imlay, City.

to the annual convention of the Knights right. He will then not have to depend of the Grip, which is given in full in too much on the house or the representanother column, are being sent out by ative whom he buys of. No good house

The Railway Association of Michigan

of Detroit, but for the past year on the from China 880,000 pounds of tea. road for a Chicago house, has returned

There will be a banquet at 6 p. m., fol- properly dried. lowed by toasts, music, etc.; then to the The tea plant will begin to bear the for the next banquet.'

Hides. Pelts. Furs and Wool.

The wool market is not only stronger, large purchases the past week at 1/2@1c 2c advance asked and held firmly in many happy. Foreign markets advanced 10 and a new tree planted instead. per cent. last week, which was expected, which advance prohibits export on our market. If the cloth trade would revive. then wools would move freely. The sitnation is better generally and cannot be fully given, as the week was broken by a holiday and two immense fires at the centers of trade, which checked its vol-

Hides are weak and inclined to be lower at the East and firm at the West. A scant supply is claimed West and ample offerings East. In the meantime the leather trade is good. Large quantities beginning to expand, that the market to commerce as "first chops." were burned at Lynn and must be replaced, but 8,000 to 10,000 boot and shoe workmen were burned out, who must find places to work before they will need an extra supply.

Tallow is dull and low and in light de mand, with large accumulations. It looks like lower prices.

Furs do not come forward very fast and prices are not well established.

Prescription for Tramps. R Bark of dog, scru. ij. Commercial lead, dr. vii.

disappearance.

flour producing daily 70,000 loaves of inferior, the leaves being larger and

A FEW FACTS ABOUT TEA.

How few out of the many thousands who drink tea give any thought to the cultivation, picking, curing and packing to the plant and should not be gathered,

It requires a man of a great deal of study of tea and one who has a very pay their respects to the P. of I. at acute taste to be a good judge of tea, their annual convention at Lansing on spices or coffee; in fact, it requires more experience in this line than is necessary Chicago drummers now carry rubber to handle dry goods. Few of the many many of them make very successful Aaron B. Gates is no longer on the merchants. I do not say this in any disexperienced man to sell us our clothing, Geo. F. Owen recently suffered another while we do not stop to consider the piness through life.

Every state should have a law, which t Imlay, City.

business—one who knows how to test his
One thousand copies of the invitation goods and ascertain whether they are markably active of late and prices have will knowingly sell a customer poor Secretary Mills announces the receipt goods, but I am sorry to state that there of the 875th application for membership are commercial men on the road who are in the Knights of the Grip. The mem- so anxious to sell their wares that they bership will certainly reach 900, and may cut prices and misrepresent their goods, touch 1,000, by the date of the annual and in most cases if the merchant would write the firm he buys of and ask dition, while the woolen trade, though H. A. Hudson was the victim of a run- if the goods were pure, the firm would not nearly so prosperous as the cotton, is ner. away while driving from Cadillac to Lake write him they were not pure, and were said to be, on the whole, better than it City, last Wednesday. He was thrown not so understood to be from the agent's from the conveyance and suffered severe order. I think it would be well for merbruises on his legs, which are likely to chants to write the firm they buy of and confine him to his home for a week or satisfy themselves in regard to the honesty of the agent.

The date of the first use of tea is quite declined to grant reduced rates to the uncertain, its native countries being provisions is also materially larger this East Saginaw. annual convention o of the Michigan China and Japan. Not being countries Knights of the Grip. The action of the which spread their knowledge rapidly, Association is o in accordance with a we do not find it mentioned in Europe resolution adopted two or three months before 1559, nor used there until in 1600, ago, refusing to grant concessions to any but we find it mentioned in China as conventions excepting political and G. A. early as 750. Accounts of this date are very vague. The first American vessel Frank E. Chase, for eleven years trav- sailed for China in 1774, and the year eling salesman for A. C. McGraw & Co., following two American vessels brought

In order to raise a good tea, it is as to his first love and will write Detroit necessary to have the right soil as to have after his name hereafter. He is in De- a suitable climate. The soil must be a this paper. Probably no President's day troit this week, fitting out his sample loam and the climate a wet, mild one. trunks, and will start out on the war- In order to make tea a profitable crop, it that the one which will be issued at the must be cultivated where wages are very beginning of next week. An unusually A Lansing correspondent writes: "At low. The help employed is mostly a meeting of the Lansing members of women and children, who are educated the Michigan Knights of the Grip, a per- from the cradle for picking tea, and such manent organization was formed, to be care is taken in gathering the tea that bankers, manufacturers and others are known as Division A, Michigan Knights the help is not allowed to pick the tea naturally anxious to learn his views on of the Grip of Lansing. The objects are to without gloves, and is not allowed to eat promote friendly feeling and social inter- fish or other food considered unclean for course; also, to be more fully prepared to three weeks before the harvesting. They lation. entertain the State society at its annual are also required to take a bath three meeting, which will be held in Lansing. times a day. A good picker cannot We propose to make it pleasant for any gather over fifteen pounds per day of and all members of the K. of G. who the first picking, and it takes four pounds may be here on December 27 and 28. of green leaves to make one pound when

Governor's parlors, at the Capitol, where third year and will yield but about two a reception will be given by His Excel- ounces of dried leaves to the tree or 80 lency, Governor C. G. Luce; then to pounds to the acre, or what we call a Armory hall, where the members may half chest at this picking, while a plant shake their feet to their hearts' content. at the age of five years will produce ten I will here state that we will have the times the amount, but the quality will gatling gun loaded and primed, and if that not be as fine. In some sections, the Spring Poet shows up, he will be blown trees are allowed to grow their full size so far that he will not get back in time untrimmed and such produce a coarse, large leaf which we call black tea, while in other localities they are kept trimmed low, for the convenience of pickers, and when the plants are six or seven years but actually higher. There have been old they bear less leaves. They are then cut down close, and the young sprouts advance from the previous week, with a which spring up yield again the crop of young and tender leaves. This cutting cases. The bottom has been reached down may be repeated for a dozen years, and the turn called, which makes dealers after which the tree is dug out entirely

The time of picking the tea takes place at different times of the year, according to the locality and quality of the leaf, from early in January until late in October. Much depends on the time of picking, as the finest crops may be changed to a worthless article in a few hours' time by delay in picking. The first picking generally takes place, from March to May. This picking is the finest kind of tea, which consists of the young and tender leaves and buds, just beginning to expand, and is known on The younger the leaves, the more delicate and fragrant their flavor. The gathering of these young leaves would prove injurious to the plant were it not for continual rain, which falls at this season, producing new leaves. Otherwise, the plant would be robbed of its clothing. The second picking occurs from May to June and is the largest and most important one and is known as the "second chops." This picking, with the "first chops," is the kind all dealers seek for their trade. It varies from three to four Sig.: In pills. One every minute till hundred pounds to the acre, and an experienced picker can gather about 20 pounds per day. The third picking Brooklyn boasts of having the largest takes place usually about July, and is bread bakery in the world, 300 barrels of known as the "third chops." It is much

coarser, but is an important crop. Some

will not gather the third crop, while others even go so far as to gather a fourth crop, known as the "fourth chops." . This picking is very injurious as it is of little value. It is gathered in August and September and is used mostly among the poorer class for home consumption and also for dyeing or in blending with finer grades, for which it is Call for the First Annual Convention quite valuable. Green tea plants are never allowed to grow to a large size, but are kept pruned and so are kept tender. W. M. GIBBS.

The Condition of Trade. e New York Shipping List.

markably active of late and prices have advanced considerably, as have also the prices of coffee, the basis of the rise in time, for organization and the appointmost these staple commodities being their ment of committees, and adjourn rise in prices has all the appearance of 5 p. m.

The banquet will be given in armory

The banquet will be given in armory law of supply and demand. The cotton hall, with was at this period last year. The export Turner, Mayor of Lansing. movement is not quite so brisk as it has been along back, but it is much larger than it was a year ago. The exports of this year's cotton crop to date are nearly half a million bales in excess of the corresponding period last year, whilst the outward movement of breadstuffs and year than last. On the whole, then, while there is some falling off in the volume of home trade, due wholly to seasonable influences, the business situa- Commerce"—E. A. Stowe, editor official tion is fairly satisfactory. The scarcity of loanable money and the high rates of "Th interest continue to be an important factor in some branches of business, especially in speculative circles. Another retarding influence has been the circula- "Our tion of unfounded reports and rumors as to what the Treasury policy is likely to be in connection with bonds and the cur-rency. But all doubts on this point will set at rest before another issue of message in a dozen years has been looked for by business men with greater interest large number of questions of national concern have reached the burning stage, and as the President's party controls Mt. Clemens. both branches of Congress, merchants, those matters, knowing that his recommendations and suggestions will have considerable influence in molding legis-

Purely Personal.

is in town for a day or two.

Frank E. Pickett, of the firm of Pickett Bros., general dealers at Wayland, is in town for a few days. Chas. Kernan, manager of the store of

the Converse Manufacturing Co., at Newaygo, was in town Monday.

Frank Hibbard, formerly engaged in the drug business at Evart and East Saginaw, is in town for a day or two.

H. Edward Nicholson, of Muskegon, will take the position of assistant book- W. Long. keeper for Samuel Lyon, at Chicago, on | On Carriages-W. S. Sullivan. January 1.

Roy Parmenter, formerly with Ball, sition of assistant book-keeper for the Grand Rapids Tank Line Co.

E. Tracy Woodward, of the firm of J. H. Woodward & Co., the Frankfort clothiers and boot and shoe dealers, was in town a couple of days last week.

Alfred W. Lyon left for Chicago Saturday night and Samuel Lyon followed him Monday. The work of shipping the stock to Chicago was completed Saturday.

The Grocery Market. Sugars are a trifle firmer, owing to a stronger feeling among the holders of raw sugar in Europe, and the scarcity of refiners' stock in this country. As the demand for refined stock is very active, standard grades are largely oversold all around, and all other grades are sold close up to the production. Teas are steady. Singapore pepper is a shade turers having advanced their prices 1/2 c. Cove oysters are a little firmer. Kerosene oil is still unsettled, no regular price being established by either the tank companies or jobbers.



KNIGHTS OF THE GRIP.

to be Held at Lansing.

GRAND RAPIDS, Dec. 1, 1889. DEAR SIR—I have the honor to inform you that the first annual convention of the Michigan Knights of the Grip will be held in Representative Hall, Lansing, Friday, December 27, 1889. Every member is earnestly requested to arrange to the process of the results of the companied by the process of the results of the companied by the results of the companied by the results of the resu DEAR SIR-I have the honor to inform From the New York Shipping List.

The intervention of the Thanksgiving be present, if possible, accompanied by ladies, as special arrangements have current of business and considerably reduced the volume of transactions in the local market and throughout the country.

The condition of trade has undergone no The condition of trade has undergone to the local market and throughout the country.

The condition of trade has undergone no The Capital Condition of The Capital Condition of T appreciable change, but, as usual at the close of the autumn season, the distribu-arrival in Lansing at the K. of G. headtion of many kinds of goods is generally quarters, at the Council Chamber, on decreasing. This is especially true of manufactures adapted to winter use. On lister and receive a badge for yourself the other hand, there is an increased and lady, which will admit you to all movement in the leading grocery staples. meetings and entertainments of the

conceded strong statistical position.

There also continues to be a good deal of activity in iron and steel and their protherough the principal streets to the Capducts, and as there is an absence of all itol, where the afternoon session will features of an excited boom, the late convene at 1:30 p. m. and adjourn at

the following programme, Invocation, by Rev. Washington Gard-

Address of Welcome, by Hon. Jas. M. Response, by President A. F. Peake. Music, by Plymouth Quartette. Collation, closing with the following

toasts: "Our Guests"—S. H. Row, Lansing.
"My Michigan"—Hon. Cyrus G. Luce. Association"-F. A. Warner,

"Our Sister Association"-J. T. Lowry, President M. C. T. A.

"The Ladies"-Hon, Erastus Peck. "Our Manufactures"-O. F. Barnes,

"Our Capital City"-J. J. Bush, Lansing.
"The Commercial Traveler of a Quar-

ter of a Century Ago"-A. C. Antrim, Grand Rapids. "The Commercial Traveler of Today"—C. S. Kelsey, Battle Creek.
"Our Merchants"—C. L. Whitney,
President Michigan B. M. A.

"The Commercial Future of Our Coun-ry"—Hon. Jas. O'Donnell, Jackson. try"—Hon. Jas. O'Donnell, Jackson.
"Mine Host"—E. R. Egnew, President Michigan Hotel Keepers' Association,

W. A. Gavett, President Railway Association of Michigan.

The teachers of Michigan Characteristics of Michigan Cha The toasts will be interspersed with recitations by Brothers Reynolds and

At the close of the banquet, a recep tion will be tendered by the Governor in Wesley Hessler, the Rockford druggist, in town for a day or two. the executive parlors at the Capitol, to be followed by dancing at the armory.

> sures an enjoyable and instructive gath-General Arrangement-S. H. Row, Jas.

On Carriages-J. A. Smith, H. Lieb,

January 1.

J. T. Borst has gone to Altona, where will embark in the shingle mill busine will be a shingle w

iness, using the mill formerly operated by his father.

Description:

Chas. Gilkey.

On Music—L. A. Baker, J. J. Frost, H. Marple, J. H. Temmick.

Royal, 25 lb. pails.
" 200 lb. bbls.
Extra, 25 lb. pails.
" 200 lb. bbls. members and ladies. If you expect to attend, please notify W. K. Walker, Lansing, to that effect at once, stating whether you will be accompanied by ladies, so that the Committee of Arrangements may be prepared to properly entertain all who may be present.

t the convention.

Trusting you will make a special effort

held in our State, we are Yours fraternally,

A. F. PEAKE, Pres.

A Flagrant Case.

"Why not?"

It pays to handle the P. & B. cough

Jou can make more money by neing Perfection Scales - Why don't you?

PRODUCE MARKET.

s—Dealers hold winter fruit at \$2.25@ Beans—Dealers pay \$1.25 for unpicked and \$1.50 for picked, holding at \$1.75@\$2 per bu.

81.50 for picked, noiding at \$1.50 for picked, holding at \$1.50 for picked, holding at \$1.50 for picked, there being no demand for the staple anywhere. The country merchants are loaded up with stock which they have paid 160,18c for, while the top of the market from jobbers' hands is 20c. Creamery is in fair demand at 240,25c. ry is in fair demand at 24@25c. Buckwheat Flour—\$4.50 per bbl. for New York

Stock.
Cabbages—\$40\\$5 per 100.
Cheese—Jobbers hold September and October
make at 11\\$\'(\pi\)(21\\$\'(\pi\)(c)
Cider—\$\pi\)(00 per gal.
Cooperage—Pork barrels, \$1.25; produce barrels

Omons—Dealers pay 4 (4.45c for clean stock, nolding at 60665c.

Pop Corn—4c per lb.

Potatoes—There appears to be a "rift in the cloud," the Southern demand showing evilences of looming up in good shape within a short time.

Squash—Hubbard, 2c per lb. Sweet Potatoes –Jerseys are out of market at present. Muscatines, \$3.75 per bbl. Turnips—30c per bu.

PROVISIONS The Grand Rapids Packing and Provision Co. PORK IN BARRELS. Mess, new. Standard clear, short cut, best SMOKED MEATS—Canvassed or Pla est boneless.... Breakfast Bacon, boneless. Dried beef, ham prices..... Long Clears, heavy Briskets, medium. "light LARD—Kettle Rendered.

Pails, 20 in a case... Pails, 12 in a case... D. Pails, 6 in a case... D. Pails, 4 in a case... 50 lb. Cans. BEEF IN BARRELS. Extra Mess, warranted 200 lbs..... Extra Mess, Chicago packing.....

Bologna, straight Bologna, thick... Head Cheese.....

In half barrels. In quarter barrels...

Frankfort.....

Shell oysters, per 100.....

Standard, 25 lb. boxes.

Lemon Drops.... Sour Drops..... Peppermint Drop

Cream Bar Molasses I

Wintergreen Berrie

Lozenges, plain, in pails in bbls.

Chocolate Drops, in pails......

Gum Drops, in pails......

" " in bbls......

Moss Drops, in pails.

Sour Drops, in pails

Imperials, in palls.

printed, in pails.

FRUITS.
Florida, choice, 146 to 226
" 112 to 128
" fancy, 146 to 226
" golden russets...
Messina, choice, 380.....

fancy,

%@14 @12

choice, 7 lb.
es, frails, 50 lb.
4 frails, 50 lb.
Fard, 10-lb. box.
" 50-lb. "

Pecans, Texas, H. F

The

OYSTERS and FISH.

CANDIES, FRUITS and NUTS.

nam Candy Co. quotes as

m, 25 lb. pails..... FANCY—In 5 lb. boxe

FRESH MEATS.

"Our Transportation Lines" - Capt. shoulders. Sausage, blood or head.

Frazer, and music by a quartette and

Trout... Halibut. Haddies The following local committees have been appointed at Lansing, which en-Fairhaven Counts.....

G. Derby, W. K. Walker.
On Finance — Geo. C. Cooper, E. J. Evans, C. F. Ballard, J. N. Alexander. On Rooms—E. A. Gilkey, W. E. French, W. J. Lee.

On Reception-E. K. Bennett, F. G. Row, H. S. Seage, W. S. Jones, Ford J. North, Jos. Urquhart, C. F. Marple, B.

Roy Parmenter, formerly with Ball,

The banquet will be \$1 per plate and the hotels will make \$1 per day rates to french Cream, 25 lb.

Your dues for the ensuing year of 50 cents are payable on or before Jan. 1, Imperials. Mottoes... 1890, and should be remitted to the Secre tary previous to that date, or can be paid

to attend what promises to be the largest convention of commercial travelers ever

L. M. MILLS, Sec'y.

"Going to the druggists? Well, wouldn't go to Pestle's."

"He's so disobliging. I went there the stronger. Domestic rice is strong. Rio other evening to get a postage stamp, coffees are firm, the package manufac- and he actually refused to change a \$5 bill for it. I made up my mind then that I should transfer my custom to some other druggist."

For Sale by Leading Wholesale Grocers.

Wholesale Price Current.

The quotations given below are such as are ordinarily offered cash buyers who pay promptly and buy in full packages.

ctic, 1/8 lb. cans, 6 doz 45	DRIED FRUITS-Prunes.	SWEET GOODS.
" ¼ lb. " 4 " 75 " ½ lb. " 2 " 1 40	DRIED FRUITS—Prunes. Turkey	
" 1 lb. " 2 " 2 40 " 5 lb. " 1 " 12 00	California	Ginger Snaps
bsolute, 10. cans, 100s11 75 12 1b. " 50s10 00	Valencias @ 8½ Ondaras @ 9½	Graham Crackers Oatmeal Crackers
elfer's, 1 lb. " 50s18 75 lb. cans, doz 45	Ondaras 6 9½ Sultanas 10½@12½ London Layers Callfornia 2 55 London Layers for 6 Muscatels, California 2 10@2 20	Boxes
" ½ lb. " " 85 lb. " 1 lb. " 1 50	fornia @2 55 London Layers, for'n. @	Kegs, English
cme, 1/4 lb. cans, 3 doz 75 1/4 lb. " 2 " 1 50	Muscatels, California.2 10@2 20 DRIED FRUITS—Peel.	TEAS. JAPAN—Regular.
" 1 lb. " 1 " 3 00 bulk 20	Lemon	Fair
ed Star, ¼ lb. cans, 45	Farina, 100 lb, kegs. 04	Choicest 20
" 11b " 150	FARINACEOUS GOODS. Farina, 100 lb, kegs 04 Hominy, per bbl 3 50 Macaroni, dom 12 lb box 60 "imported @ 9½ Pearl Barley @ 23½ Peas, green @ 110 "split @ 3 Sago, German @ 6½ Taploca, fl'k or p'rl @ 6½ Vermicelli, import @ 10 "domestic @ 60 "LAVORING EXTRACTS. Jennings' D. C. Lemon Vanills	SUN CURED.
AXLE GREASE. 22 cazer's	" imported @ 9½ Page Barley @ 93/	Good
arora	Peas, green @1 10	Choicest
BATH BRICK.	Sago, German @ 3	Fair @2
ristol, 2 " " 75 merican 2 doz in case 70	Tapioca, fl'k or p'rl @ 6½ Wheat, cracked @ 6½	Choicest
BLUING. Gross	Vermicelli, import @10 "domestic @60	Extra choice, wire leaf @4
" '½ pt 7 00	FLAVORING EXTRACTS. Jennings' D. C. Lemon Vanills	GUNPOWDER. Common to fair25 @36 Extra fine to finest50 @66
" 8-oz paper bot 7 20	2 oz. Panel, doz. 85 1 25	Common to fair
Pepper Box No. 2 3 00	6 oz. " " 2 25 3 25 No 3 " " 1 00 1 60	Common to fair 20 @3
BROOMS.	No. 8, " 275 400	Superior to fine40 @5
o. 2 Hurl	No. 4, Taper, " 1 60 2 50	Common to fair18 @2 Superior to fine30 @4
o. 2 Carpet	½ pt, Round, " 4 25 7 50 1 " " 8 50 15 00	Common to fair25 @3
arlor Gem	Cod, whole 4½@ 5	Common to fair
ancy " 1 00	" boneless 7 @ 71/8 Halibut 94/@10	ENGLISH BREAKFAST. Fair
arehouse 2 75	Herring, round, ½ bbl 2 75	Choice
ings 100 lb. cases4 50	" Holland, bbls 12 00	Fair
BUTTERINE	Scaled 22	TOBACCOS—Plug. S. W. Venable & Co.'s Bran. Nimrod, 4x12 and 2x12. Reception, 22-5x12, 16 oz. Vinco, 1x6, 4½ to 1b. Big 5 Center, 3x12, 12 oz. Wheel, 5 to 1b.
airy, solid packed 12½ " rolls	" " 12 lb kit1 30	Reception, 22-5x12, 16 oz
reamery, solid packed 13½ " rolls 14	Trout, ½ bbls4 00@4 50	Vinco, 1x6, 4½ to b Big 5 Center, 3x12, 12 oz
CANDLES	White, No. 1, ½ bbls	Wheel, 5 to ib Trinket, 3x9, 9 oz
ar, 40 " 3½	" 12 lb. kits1 00 " 10 lb. kits 80	Trinket, 3x9, 9 oz Jas. G. Butler & Co.'s Bran Something Good
icking	" Family, ½ bbls 2 50 " kits 50	Double Pedro Peach Pie
CANNED GOODS—Fish.	GUN POWDER.	Wedding Cake, blk
lam Chowder, 3 lb	Half kegs	"Tobacco" Tobaccos—Fine Cut.
" 2 lb. "1 80	No. 0	D. Scotten & Co.'s Brands. Hiawatha
" 2 lb. "2 65	No. 2	Sweet Cuba
" 2 lb. Star	Pure	# 2, per hundred
ackerel, in Tomato Sauce.2 85 1 lb, stand1 20	Calabria	\$ 5, " 3 \$10, " 3 \$20, " " 5
" 2 lb. "2 00 " 3 lb. in Mustard 2 85	Black Strap.	Subject to the following of counts:
" 3 lb. soused2 85	Cuba Baking	Counts: 200 or over 5 per ce 500 " 10 " 1000 " 20 " VINEGAR.
" 1 lb. Alaska1 80	New Orleans, good 25@30	1000 "20 "
" " 15 6 9	6 fancy45@48	40 gr. VINEGAR.
" imported \(\frac{1}{2} \) \(\text{S} \) \(\text{Q} \) 9 imported \(\frac{1}{2} \) \(\text{S} \) \(10 \frac{1}{2} \) \(\text{Q} \) 16	One-nall barrels, 3c extra	50 gr \$1 for barrel
rout, 3 lb. brook 10	## Adomestic ## ## ## ## ## ## ## ## ## ## ## ##	Fermentum Corporated
CANNED GOODS—Fruits.	" Half barrels 3 00 " Cases 2 15@2 25 ROLLED OATS Muscatine, Barrels	MISCELLANEOUS.
lackberries, stand 90	Muscatine, Barrels @5 75	Cocoa Shells, bulk
" pitted 1 40	" Cases2 15@2 25	Sage 1
amsons	Michigan Test	PAPER & WOODENWAJ
ooseberries	Cases. 2 15@2 %5 OIL. Michigan Test. 9½ Water White. 10½ PICKLES. Medium. 5 00@5 25 " ½ bbl 2 75@3 00 Small, bbl. 6 25 " ½ bbl 3 50 PIPES.	Curtiss & Co. quote as i
reen Gages	" ½ bbl 2 75@3 00	Straw " Light Weight Sugar
" seconds	Small, bbl	Sugar
ears	Clay, No. 216	Hardware
uinces	" T. D. full count 75 Cob. No. 3	Jute Manilla
" red	" ½ bbl. 3 50 PIPES. Clay, No. 216	Red Express No. 1
rapes	" No. 1	Bakers Dry Goods. Jute Manilla. Red Express No. 1. No. 2. TWINES. 48 Cotton. 2 Cotton, No. 2. 2 2 3 1 Sea Island, assorted 4 No. 5 Hemp 1 No. 8 B 1 Wool
CANNED VEGETABLES. sparagus, Oyster Bay	" No. 3	Cotton, No. 2
eans, Lima, stand 85	SALT SALT	Sea Island, assorted 4
" Strings @ 90	Common Fine per bbl. 80 Solar Rock, 56 lb. sacks. 27 28 pocket. 1 26 60 " 2 00 100 " 2 15 Ashton bu. bags 75 Higgins " 75 Warsaw " 35 " ½ bu " 20 SALERATUS.	No. 8 B
" Lewis' Boston Baked 1 40	28 pocket	Woodenware.
" Morn'g Glory 1 00	100 "	WOODENWARE. Tubs, No. 1
eas, French	Higgins " "	Pails, No. 1, two-hoop 1
" extra marrofat @1 25 " soaked 80	" ½ bu " 20	" No. 1, three-hoop 1 Clothespins, 5 gr. boxes
" June, stand	DeLand's, pure5	Bowls, 11 inch 1
" French, extra fine1 50	½ DU 20 DeLand's, pure 5 Church's, Cap Sheaf 5 Dwight's 5 Taylor's 5 Mixed bird 4½ Caraway 10 Canary 10	" No. 3. 5 Pails, No. 1, two-hoop. 1 " No. 1, three-hoop. 1 Clothespins, 5 gr. boxes Bowls, 11 inch 1 " 13" 1 " 15" 2 " 17" 4 " assorted, 17s and 17s 2 " " 15s, 17s and 19s 2 Baskets, market
"French, extra fine	SEEDS.	" assorted, 17s and 17s 2
quash 1 10	Caraway10	Baskets, market
Good Enough95	Hemp4	" with covers 1
" Ben Har 95 stand br @95	Caraway. 10 Canary 4 Hemp. 4 Anise. 8½ Rape 4½ Mustard. 7½ Jettine, 1 doz. in box. .75 SNUFF. .75	" Willow Cl'ths, No.1 5
CHEESE.	Mustard	" splint " No.3 7
ichigan Full Cream 11½@12 ap Sago16 @16½	Jettine, 1 doz. in box75	" " No.2 4
CHOCOLATE—BAKER'S. erman Sweet	Scotch, in bladders37	GRAINS and FEEDSTUF
remium	Scotch, in bladders. 37 Maccaboy, in jars. 35 French Rappee, in Jars. 43 SOAP.	
roma 37	French Happee, in Jars	White 78
ubber, 100 lumps	Queen Anne	White
CHEWING GUM. ubber, 100 lumps	Mottled German 3 00	Straight, in sacks 4
CHICORY.	U. S. Big Bargain	Patent " sacks 5
CHICORY. ulk	Cocoa Castile	meal.
io, fair	Allen B. Wrisley's Brands	Granulated 1
" good18½@20 " prime	Happy Family, 75	Bran 10
" fancy, washed19 @22 " golden20 @23	Une 100 9 65	11
	Bouncer, 100	Screenings 11
antos	Allen B. Wrisley's Brands. Happy Family, 75	FLOUR. Straight, in sacks. 4 4 4 4 4 4 4 4 4
antos	Bouncer, 100	Snips
antos	Cassia, China in mats 8 "Batavia in bund11 "Saigon in rolls40	Simple 11
antos	Cassia, China in mats	Mixed Feed 14 Coarse meal 14 CORN. 14 Small lots 3 Car 3 OATS. 3 Small lots 2
ed	Cassia, China in mats	Mixed Feed 14 Coarse meal 14 Small lots 3 Car 3 Small lots 2 Car 2
ge.	Cassia, China in mats. 8 "Batavia in bund 11 "Saigon in rolls 40 Cloves, Amboyna 26 "Zanzibar 20 Mace Batavia 80 Nutmegs, fancy 80 "No. 1 75 "No. 2 70	Mixed Feed 14 Coarse meal 14 Small lots 3 Car 3 Small lots 2 Car 2
coffees—Package.	Assia, China in mats	Mixed Feed. 14 Coarse meal 14 Coarse meal 25 Cor 3 Car 3 Car 3 Car 3 Car 4 Car 4 Car 4 Car 4 Car 4 Car 6 Car 6 Car 6 Car 7 Car 7 Car 6 Car 7 Car 6 Car 7 Car
coffees—Package.	Assia, China in mats	Mixed Feed 14 Coarse meal 14 Coarse meal 15 Cor 3 Car 3 Small lots 2 Car 2 No. 1 EYE. 6 No. 1 BARLEY No. 2 HAY. 14
coffees—Package.	Assia, China in mats	Mixed Feed 14 Coarse meal 14 Coarse meal 25 Cor 38 Small lots 25 Car 27 Coarse 38 Small lots 27 Car 38 No. 1 64 BARLEY. 14
coffees—Package. coffees—Package. 100 lbs ion	Assia, China in mats	Mixed Feed 14 Coarse meal 14 Small lots 20RN. Small lots 3 Car 3 EYE. No. 1 EARLEY. No. 1 HAY. 11 No. 2 9 HIDES, PELTS and FUI
COFFEES—Package. COFFEES—Package. 100 lbs ion	Assia, China in mats	Mixed Feed 14 Coarse meal 14 Coarse meal 15 Small lots 20 Car 3 Small lots 2 Car 2 No. 1 EYE. No. 1 BARLEY. No. 1 HAY. No. 1 11 No. 2 11 No. 2 9 HIDES, PELTS and FUJ Perkins & Hess pay as is
COFFEES—Package. 100 lbs 100	Assia, China in mats	Mixed Feed 14 Coarse meal 14 Small lots CORN. Small lots 3 Car 3 Small lots 2 Car EYE. No. 1 EARLEY. No. 1 11 No. 2 11 No. 2 9 HIDES, PELTS and FUL Perkins & Hess pay as i
COFFEES—Package. 100 lbs 100	Assia, China in mats	Mixed Feed 14 Coarse meal 14 Small lots CORN. Small lots 3 Car 3 Small lots 2 Car EYE. No. 1 EARLEY. No. 1 11 No. 2 11 No. 2 9 HIDES, PELTS and FUL Perkins & Hess pay as i
COFFEES—Package. 100 lbs 100	Cassia, China in mats. 8 " Batavia in bund 11 " Saigon in rolls 40 Cloves, Amboyna 26 " Zanzibar 20 Mace Batavia 90 Nutmegs, faney 80 " No. 1 75 " No. 2 70 Pepper, Singapore, black 18 " white 26 " shot 20 " spices—Ground—In Bulk Allspice 15 Cassia, Batavia 20 " and Saigon 25 " Saigon 42 Cloves, Amboyna 32 " Zanzibar 25 Ginger, African 12½ " Cochin 15 " Jamaica 18 Mace Batavia 90	Mixed Feed 14 Coarse meal 14 Small lots CORN. Small lots 3 Car 3 Small lots 2 Car EYE. No. 1 EARLEY. No. 1 11 No. 2 11 No. 2 9 HIDES, PELTS and FUL Perkins & Hess pay as i
COFFEES—Package. 100 lbs 100	Cassia, China in mats. 8 " Batavia in bund 11 " Saigon in rolls 40 Cloves, Amboyna 26 " Zanzibar 20 Mace Batavia 90 Nutmegs, faney 80 " No. 1 75 " No. 2 70 Pepper, Singapore, black 18 " white 26 " shot 20 " spices—Ground—In Bulk Allspice 15 Cassia, Batavia 20 " and Saigon 25 " Saigon 42 Cloves, Amboyna 32 " Zanzibar 25 Ginger, African 12½ " Cochin 15 " Jamaica 18 Mace Batavia 90	Mixed Feed 14 Coarse meal 14 Small lots CORN. Small lots 3 Car 3 Small lots 2 Car EYE. No. 1 EARLEY. No. 1 11 No. 2 11 No. 2 9 HIDES, PELTS and FUL Perkins & Hess pay as i
COFFEES—Package. 100 lbs 100	Cassia, China in mats. 8 " Batavia in bund 11 " Saigon in rolls 40 Cloves, Amboyna 26 " Zanzibar 20 Mace Batavia 90 Nutmegs, faney 80 " No. 1 75 " No. 2 70 Pepper, Singapore, black 18 " white 26 " shot 20 " spices—Ground—In Bulk Allspice 15 Cassia, Batavia 20 " and Saigon 25 " Saigon 42 Cloves, Amboyna 32 " Zanzibar 25 Ginger, African 12½ " Cochin 15 " Jamaica 18 Mace Batavia 90	Mixed Feed 14 Coarse meal 14 Small lots CORN. Small lots 3 Car 3 Small lots 2 Car EYE. No. 1 EARLEY. No. 1 11 No. 2 11 No. 2 9 HIDES, PELTS and FUL Perkins & Hess pay as i
COFFEES—Package. 100 lbs 100	Cassia, China in mats. 8 " Batavia in bund 11 " Saigon in rolls 40 Cloves, Amboyna 26 " Zanzibar 20 Mace Batavia 90 Nutmegs, faney 80 " No. 1 75 " No. 2 70 Pepper, Singapore, black 18 " white 26 " shot 20 " spices—Ground—In Bulk Allspice 15 Cassia, Batavia 20 " and Saigon 25 " Saigon 42 Cloves, Amboyna 32 " Zanzibar 25 Ginger, African 12½ " Cochin 15 " Jamaica 18 Mace Batavia 90	Mixed Feed 14 Coarse meal 14 Coarse meal 14 Coarse meal 14 Small lots 23 Car 33 Small lots 25 Car 42 No. 1 EYE. No. 1 EARLEY. No. 1 11 No. 2 11 No. 2 12 Perkins & Hess pay as ilows: HIDES, PELTS and FUI Perkins & Hess pay as ilows: HIDES, Green 4 6 Full 6 Full 7 Carren 4 6 Full 7 Carren 4 6 Full 7 Carren 4 6 Calfskins, green 3 6 Calfskins, green 4 456 Deacon skins 10 62 34 off for No. 2 34 off for No. 2
COFFEES—Package. COFFEES—Package. 100 lbs 100	Cassia, China in mats. 8 " Batavia in bund. 11 " Saigon in rolls. 40 Cloves, Amboyna. 26 " Zanzibar. 20 Mace Batavia. 80 Nutmegs, fancy. 80 " No. 1. 75 " No. 2. 70 Pepper, Singapore, black. 18 " shot. 20 " spices—Ground—In Bulk. Allspice. 15 Cassia, Batavia. 20 " and Saigon. 25 " Saigon. 42 Cloves, Amboyna. 32 " Cochin. 15 " Jamaica. 18 Mace Batavia. 90 Mustard, English. 22 " Trieste. 77 Nutmegs, No. 2. 80 Pepper, Singapore, black. 2, 10 " Cayenne. 26	Mixed Feed 14 Coarse meal 14 Coarse meal 14 Small lots 23 Car 33 Small lots 24 No. 1 EYE. No. 1 BARLEY. No. 1 HAY. No. 1 11 No. 2 12 HIDES, PELTS and FUJ Perkins & Hess pay as i lows: HIDES, Green 4 GPart Cured 6 Full 6 Full 7 Full 8 Full 8 Full 9 Full 9 Calfskins, green 3 Calfskins, green 4 Calfskins, green 4 Calfskins, green 3 Calfskins, green 4 Calfskins, green 4 Calfskins, green 4 Calfskins, green 3 Calfskins, green 3 Calfskins, green 4 Calfskins, green 3 Calfskins, green 4 Calfskins, green 3 Calfskins, green 3 Calfskins, green 3 Calfskins, green 4 Calfskins, green 3 Calfskins, green 4 Calfskins, green 4 Calfskins, green 4 Calfskins, green 5 Calfs
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COFFEES—Package. 100 lbs 100 lbs 101 2444 11 in cabinets 2444 12 Laughlin's XXXX 2444 12 lbam 244 12 lbompson's Honey Bee 26 13 cooffee Extract. 14 ley City 75 15 cooffee Extract. 16 cooffee Extract. 16 cooffee Extract. 175 18 cooffee Extract. 19 cooffee Extract. 19 cooffee Extract. 10 cooffee Extract. 10 cooffee Extract. 11 cooffee Extract. 12 cooffee Extract. 13 cooffee Extract. 14 cooffee Extract. 15 cooffee Extract. 16 cooffee 1 cooffee	Cassia, China in mats. 8 "Batavia in bund 11 "Saigon in rolls. 40 Cloves, Amboyna. 26 "Zanzibar. 20 Mace Batavia. 80 Nutmegs, fancy. 80 "No. 1. 75 "No. 2. 70 Pepper, Singapore, black. 18 "shot. 26 "Saigon. 42 Cloves, Amboyna. 32 "Zanzibar. 25 Ginger, African. 12½ "Zanzibar. 25 Ginger, African. 12½ "Locchin. 15 "Jamaica. 18 Mace Batavia. 90 Mustard, English. 22 "Trieste. 27 Nutmegs, No. 2. 80 Pepper, Singapore, black. 21 "Cayenne. 25 "Cayenne. 25 "Cayenne. 25 "Cayenne. 25 "STARCH. Mystic, 64 pkgs. 4 48 "barrels. 68 "Grauulated, H. & E.'s. 67, 31 "Knight's. 67, 31 "Kni	Mixed Feed. 14 Coarse meal. 14 Small lots CORN. Small lots 3 Car " 3 Small lots 2 Car " 2 No. 1 EYE. No. 1 1 No. 2 1 No. 2 1 No. 1 1 No. 1 1 No. 1 1 No. 2 1 No. 1 1
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COFFEES—Package. 100 lbs 100 lbs 101 2444 11 in cabinets 2444 12 Laughlin's XXXX 2444 12 lbam 244 12 lbompson's Honey Bee 26 13 cooffee Extract. 14 ley City 75 15 cooffee Extract. 16 cooffee Extract. 16 cooffee Extract. 175 18 cooffee Extract. 19 cooffee Extract. 19 cooffee Extract. 10 cooffee Extract. 10 cooffee Extract. 11 cooffee Extract. 12 cooffee Extract. 13 cooffee Extract. 14 cooffee Extract. 15 cooffee Extract. 16 cooffee 1 cooffee	Cassia, China in mats. 8 "Batavia in bund 11 "Saigon in rolls 40 Cloves, Amboyna 26 "Zanzibar 20 Mace Batavia 80 Nutmegs, fancy 80 "No. 1 75 "No. 2 70 Pepper, Singapore, black 18 "shot 20 Serices-Ground-In Bulk, Allspice 15 Cassia, Batavia 20 "and Saigon 25 "Saigon 42 Cloves, Amboyna 32 "Saigon 42 Cloves, Amboyna 32 "Saigon 125 "Cochin 15 "Jamaica 18 Mace Batavia 90 Mustard, English 22 "Amaica 18 Mace Batavia 90 Mustard, English 22 "and Trieste 27 Nutmegs, No. 2 80 Pepper, Singapore, black 21 "Cayenne 25 Herbs & Spices, small 65 "Cayenne 25 Herbs & Spices, small 66 "STARCH Mystic, 64 pkgs. 4 48 "barrels 68 Cut Loaf 88 Granulated, H. & E. 30 "Franklin 67 "Ingel 125 "Franklin 67 "Ingel 125 "STARCH Mystic, 64 pkgs. 4 48 "barrels 68 Granulated, H. & E. 30 "Franklin 67 "Singhore 68 Granulated, H. & E. 30 "Granulated, H. & E. 30 "Sayenne 54 "No. 3 C, golden 54 "No. 3 C, golden 54 "Sayenne 26 "Sayenne 54 "So. 3 C, golden 54 "So. 3 C, golden 54 "So. 3 C, golden 54 "Sayenne 26 "Sayenne 26 "Sayenne 26 "Granulated, H. & E. 30 "Granulated, Boxes. 2 "Sayenne 20 "Sayenne 20 "Granulated, Boxes. 2	Mixed Feed. 14 Coarse meal. 14 Small lots CORN. 3 Car " AS 3 Car " AS 3 Small lots 2 Car " EYE. No. 1 6 BARLEY. No. 1 11 No. 2 17 No. 1 11 No. 2 19 HIDES, PELTS and FUI Perkins & Hess pay as 1 lows: HIDES. Green 4 @ Part Cured
COFFEES—Package. COFFEES—Package. in cabinets	Cassia, China in mats. 8 "Batavia in bund 11 "Saigon in rolls 40 Cloves, Amboyna 26 "Zanzibar 20 Mace Batavia 80 Nutmegs, fancy 80 "No. 1 75 "No. 2 70 Pepper, Singapore, black 18 "shot. 20 SPICES—Ground—In Bulk Allspice. 125 "Saigon 42 Cloves, Amboyna 32 "Saigon 42 Cloves, Amboyna 32 "Cochin 15 "Jamaica 18 Mace Batavia 90 Mustard, English 22 "Trieste 27 Nutmegs, No. 2 80 Pepper, Singapore, black 21 "Trieste 25 "Trieste 27 Nutmegs, No. 2 80 Pepper, Singapore, black 21 "Trieste 25 "Trieste 27 Nutmegs, No. 2 80 Pepper, Singapore, black 21 "Trieste 25 "Trieste 27 Nutmegs, No. 2 80 "Trieste 25	Mixed Feed. 14 Coarse meal. 14 Small lots CORN. Small lots 3 Car " 3 Small lots 2 Car " 2 No. 1 EYE. No. 1 1 No. 2 1 No. 2 1 No. 1 1 No. 1 1 No. 1 1 No. 2 1 No. 1 1

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Drugs Medicines.

One Year—Ottmar Eberbach, Ann Arbor.
Two Years—Geo. McDonald, Kalamazoo.
Three Years—Stanley E. Parkill, Owosso.
Four Years—Jacob Jesson, Muskegon.
Five Years—James Vernor, Detroit.
President—Jacob Jesson, Muskegon.
Secretary—Jas. Vernor, Detroit.
Treasurer—Geo. McDonald, Kalamazoo.
Next Meeting—At Lansing November 5 and 6.

Michigan State Pharmaceutical Ass'n.

Grand Rapids Pharmaceutical Society. resident, J. W. Hayward, Secretary, Frank H. Escott Grand Rapids Drug Clerks' Association.

Detroit Pharmaceutical Society lent, J. W. Allen; Secretary, W. F. Jackma Muskegon Drug Clerks' Association. sident, C. S. Koon; Secretary, J. W. Hoyt.

An Explanation Due from the Board. The attention of the State Board of Pharmacy is called to the case of Dr. J. W. Pattison-or T. O. Pattison, as the business is now conducted-who is carrypharmacist in the store since the retire-

violated it daily for years. A man recently opened a drug store at

to this case.

Emphatically, yes! The incident por-trayed by Dickens in the account of the trayed by Dickens in the account of the trial of Bardell vs. Pickwick, wherein a chemist drawn as juror requests to be excused on the ground his business demands his attention, and when this is refused, his pathetic exclamation, "some one will be killed before night," as he refused, his pathetic exclamation, 'some one will be killed before night,' as he had left only a boy in the shop 'who firmly believes that 'Epsom salts' means oxalic acid,' is none too realistic. A large number of pharmacists are unable to employ an assistant, other than a boy or apprentice whose knowledge does not or apprentice whose knowledge does not extend beyond the details of shop drudg-

vidual. More especially is this galling from the fact that millers, constables, attorney's clerks, clergymen, volunteer and ex-volunteer firemen, ex-mayors, poor commissioners and superintendents, road overseers, etc., are universally exemptindividuals who have nothing, by comparison, at least, to sacrifice.

We are glad to find there are notable exceptions in this respect, and that the State of Missouri, at the last session of its Legislature, placed druggists on a par with other exempts; and it is to be hoped other states will speedily follow the example thus set.

Immediate Relief for Hoarseness. The first Napoleon is said to have been hoarseness, for the immediate relief of which his physician was in the habit of prescribing the following, known as Foreau's syrup:

R Liquor ammoniæ fortioris. ...mx.
Syrupi erysimi ...scru, iss.
Infusionis tiliæ florum ...scru, iss.
M To be taken at one dose.

Ervsemum officinale (sisumbrium offic). or hedge mustard, is no longer official, but is easily obtained. It is a small an The fellow agreed to write on each bottle growing almost everywhere in the United States and Canada, as well as in missed over half of 'em. I've been deal-Europe. The infusion of linden (tilia) ing out sorter on my own judgment, and is used simply as an agreeable vehicle, live had mighty good luck so far." and may be dispensed with or supplanted by any other pleasant vehicle.

A Gallic Prescription

mutch, slack on the licker, fer you got to ing." take the pill One dollar and 75 cent for the hole ting.

The foregoing is, verbatim et literatim, the directions accompanying the medi- nishes the following shotgun prescripcine prescribed by a Gallic M. D., who tion, which he was recently called upon resides less than a thousand miles from Halifax.

The Drug Market.

Tartaric acid. Rochelle salts, seidlitz mixtures and cream tartar are all firm at the advance and tend higher. Gum camphor is also in firmer position and higher prices are predicted. Quinine is un changed. Gum opium is firmer. Morphia is steady. Nitrate silver has ad- Fl. ex. dandaline..... vanced. Gambier is lower.

It Would Be a Change.

"Oh, doctor, I don't know what to do with poor William. He's working him-self into an early grave. Can't you sug-political life; the degradation of public

"He might try the legislature, madam. It is stimulates, the machine element which there the decline is only gradual."

THE LITTLE OLD DRUGGIST. Dr. J. B. Naylor, in the American Druggist.
There's a little old druggist just out of the way,
In a long and dimly lighted room,
And he compounds and mixes and filters all day—
Though his step is slow and his hair is gray;
And he looks like a ghost in a gilded tomb,
Till a chemical change seems wrought in him-

His hair is as white as his calomel,
His teeth are as yellow as golden seal;
Perhaps he chews—it is hard to tell,
For if he does he conceals it well;
And his skin is the color of orange peel,
While his eyes have a vacant and glassy stare,
And his brow is wrinkled and drawn with care

And he looks as dry as the drugs on his shelf.

He talks in a piping, childish voice
Of the druggists whom he knew in his youth;
Of the drugs they obtained so rare and choice,
Of the handsome profits that made them rejoice—
For he never departs from the truth;
And, as memory recalls those halcyon days,
A chilly smile o'er his countenance plays.

For days that can ne'er return;
"If you don't get what you want, you must want
what you get,
For if you'd all you desired, you'd lack something yet." For if you'd an you
thing yet,"
Is an adage he says he has learned.
So among the thorns he plucks the flowers,
This wrinkled, but jolly old druggist of ours.

Drug Store Loafers. A writer in an exchange says that next business is now conducted—who is carrying on a drug business at Millbrook without any show of authority, no one connected with the store having a certificate

A writer in an exchange says that next to the street corner pest, and the saloon frequenter, comes the bane of the druggist, the drug store loafer. He is usually a little older and more respectably from the Board. The Tradesman has dressed than those of the other varieties; good grounds for the statement that the but to the conscientious druggist, and to good grounds for the statement that the society at large, he is the greatest hin-Pattisons have not had a registered drance, the most in the way, the biggest bore and the most consummate nuisance. ment of a daughter, two or three years | The younger variety of drug store loafago, yet they continue to dispense drugs ers may hang round of an afternoon, smoke a cigar and ogle the female cusment. The attorney of the Board visited Millbrook a few months ago, but as yet no move has been made to prosecute the men who are violating the law and have should apply himself to various sciences Aqui that pertain to his calling. Your fullthat pertain to his calling. Your full-fledged drug store loafer, however, calls Carb in after supper; he doesn't know that he Manistee, without complying with the is a loafer, and is just a little too relaw as to registration, and was promptly spectable to be told so, but he is a greater prosecuted, although no question was raised as to his competency, he having been a pharmacist longer than a majority of the members of the Board. Why near by He is usually too old to go should men a manifactly incorrection. should men so manifestly incompetent as sporting around with the boys; too mean the Pattisons be permitted to violate the to pay dues at a lodge or club; too wicked to attend a church or benevolent society; law for years, without the Board taking too lazy to stay at home and converse steps to make them pay the penalty? THE TRADESMAN would be pleased to hear from Secretary Vernor in relation he invests in one or more cheap cigars. and then, if the two or three chairs and stools owned by the establishment are in Should Druggists be Exempt from Jury Duty?

From the Druggists' Bulletin.

Emphatically, yes! The incident porfloor or in front of the door. Customers floor or in front of the door. Customers and throw as the difficult of the door.

extend beyond the details of shop drudgery, and, consequently, must be their own dispensers. To ask such to do jury duty is to jeopardize their business, and duty is to jeopardize their patrons, the hest interests of their patrons, and while attended to the patrons, and while attended to the patrons, and while eatwas a stock of drugs in the rear. I got some crackers and cheese, and while eating there came in a colored man. He complained of pains in the chest, and wanted a remedy. The merchant wanted a remedy. The merchant scratched his nose reflectively, looked along the shelves, and finally took down a bottle, poured a two-ounce vial full, and corked it up and handed it over with the remark:

"Take five drops of that in water every four hours. Fifty cents."

"It was not be a constant of the policy of the po

four hours. Fifty cents."
The negro paid and went away, and in Ann a few minutes a woman came in for something for dyspepsia. He took down a chance bottle, poured some of the contents into a vial, and charged her sixty cents. Then I inquired if he may be a sixty of the contents into a vial, and charged her sixty cents. cents. Then I inquired if he was a doctor.

"Well, sorter," he replied. "And you know drugs?" "Yes, tolerably fair.

"You put up queer remedies for those two complaints." "Did I? Do you know drugs?"

"I have served five years as prescrip-

"Just the man I've been aching to see what the contents were good for, but he

"Haven't you killed anyone?"
"Bout a dozen, I reckon; but all but one have been niggers, and the one white man was no 'count anyhow. Now you Mrs. —: Take a wineglasful licker tree time a day over your meal, take a pill every morning, if that fisick you to mutch slade on the licker fisick you to mutch slade on the licker fisick you to

"Quaker" Liniment.

A Salina, Kansas, correspondent fur-

From the Christian Union. We have urged the corrupting inest something to prevent his going down ll so rapidly?" men into place-hunters which it involves, the humiliating self-seeking which it

it make possible, the waste of the time Bromide

of Government officers from the President down which it necessitates, the en-tire contradiction of all business princi-ples and methods which it embodies; and now comes a public man of National reputation (Hon. Chauneey M. Depew), and declares as "a bottom party fact" that the distribution of offices means the making of a host of active enemies to the party in power. Senator Sherman is re-ported to have said lately that the distribution of patronage had cost him the Presidency, so numerous were the enemies it had made for him.

It is clear that the spoils system is a hindrance to political success, and an enemy to the prosperity of every politi-cal party. It helps nobody but that pest of our politics, the local "boss." Why not abolish it, root and branch? No body wants it—not even the politicians. It is a disgrace to the country, a source of corruption, a foe to capable and efficient government.

Ulmus Po (Ground 12)

Glycyrrhiza Glabra... Haematox, 15 lb. box...

Carbonate Precip.
Citrate and Quinia.
Citrate Soluble.
Ferrocyanidum Sol.
Solut Chloride.
Sulphate, com'l.

Acacia, 1st picked....
" 2d "
" 3d "
" sifted sorts...

Tragacanth

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Auranti Cortex...

Caryophylli ... Cedar

Exechthitos.

Juniperi... Lavendula

Morrhuae, gal. Myrcia, ounce.

Picis Liquida, (gal.,35) Ricini

HERBA-In ounce packages.

MAGNESIA.

OLEUM.

EXTRACTUM.

FERRUM.

pure.....

FLORA.

FOLIA.

'THE OLD ORIGINAL." **RE-PAINT** S Your Buggy = 75 cts. White Lead and Coler Works, DETROIT, MICH.

CINSENC ROOT. PECK BROS Wholesale Druggist

Wholesale Price Current.										
**.*	-		Declined—Gambi					-		
acidum. coicum German coicum German coicum cum rocehlor cocum jeum phorium dil. ylicum 1 huricum 1 aricum 1	8@ 80@1 40@ 50@ 3@ 10@ 13@ 40@1 134@ 40@1	30 45 55 5 12 14 20 80 5 60	Potassa, Bitart, pure. Potassa, Bitart, com. Potass Nitras, opt. Potass Nitras Prussiate Sulphate po. RADIX. Aconitum Althae Anchusa Arum, po.	18@ 50@ 80@2 32@ 8@ 25@ 15@ 20@ 25@ 15@	20 55 90 34 15 10 9 28 18 25 30 20 25	Argenti Nitras, ounce Arsenicum Balm Gilead Bud Bismuth S. N	6 56 386 1062 6 6 6 236 6 236 506 286	68 7 40 20 9 75 18 16 14 25 75 55 30	CE	
a, 16 deg	11@	. 6	Gentiana, (po. 15) Glychrrhiza, (pv. 15) Hydrastis Canaden, (po. 50)	10@ 16@	12 18 45	Cassia Fructus Centraria Cetaceum Chloroform	@ @ 32@	15 10 35 35	32	
k	8000	2 25	Inula, po	15@	20 20	Chloral Hyd Crst1	50001	75		

2 20) Chondrus
20 Cinchonidine, P. & W
30
33 German
35 Corks, list, dis. per
18 cent
100 Creasotum
175 Creta, (bbl. 75)
135 "precip
20 Rubra
45 Crocus
65 Cudbear Cubeae (po. 1 60...... 1 85@2 0 8@ 10 25@ 30 Juniperus Xanthoxylum BALSAMUM. Senega Similax, Officinalis, H Abies, Canadian Cassiae Cinchona Flava SEMEN.

Carui, (po. 18).... Cardamon....
 Cydonium
 75@1 00

 Chenopodium
 10@ 12

 Dipterix Odorate
 1 75@1 85

 Foeniculum
 @ 15

 5 Foenigreek, po.
 4 @ 4½

 Lini, grd, (bbl. 4
 4½@ 4½

 Lini, grd, (bbl. 4
 4½@ 4½

 Lobelia
 35@ 40

 Pharlaris Canarian
 3½@ 4½

 Rapa
 6@ 7

 Sinapis, Albu
 8@ 9

 Nigra
 11@ 12
 SPIRITUS. Liquor Arsen et Hy-drarg Iod.....

Juniperis Co. O. T. 10@ 12 SPONGES. Florida sheeps' wool .2 25@2 50 Picis Liq, N. C., ½ gal doz 1 10 Picis Liq., quarts velvet extra sheeps'

Accacia . Zingiber Ipecac . . . Ferri Iod Senega ... Scillae " Co.

Quassia ... Rhatany . Rhei

Cassia Acutifol

Stromonium..... Tolutan..... Valerian.... Veratrum Veride...

Serpentaria ...

Seidlitz Mixture Snuff, Maccaboy, De TINCTURES. Voes Snuff, Scotch, De. Voes Aloes.... and myrrh. Soda Boras, (po. 12).
Soda et Potass Tart.
Soda carb...
Soda, Bi-Carb...
Soda, Bi-Carb...
Soda, Ash.
Soda, Sulphas.
Spts. Ether Co...
"Myrcia Dom...
"Myrcia Imp...
"Vini Rect. bbl. Cantharides

| 2567 50 | Cinehona | Tamarinds...
Terebenth Venice.
Theobromae
Vanilla.
Zinci Sulph....

3@, 55@, 4@, 55@

Whale, winter 70 70
Lard, extra 55 60
Lard, No. 1 45 56
Lindseed, boiled 61
Neat's Foot, winter
strained 74
Spirits Turpentine 70 55
Red Venetian 14 20
Commercial 24 24
Commercial 25 24
Commercial 26 24
Commercial 27
Commercial 27
Commercial 27
Commercial 28

Sanguis Draconis

Santonine Sapo, W.



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Accident Insurance

Is that Furnished by the

nited States Mutual **Accident Association**

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Sec'y and Gen. Manager.

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The Best Furniture Finish in the Market. Specially adapted for Pianos, Organs and Hard Woods.

Polishina will remove grease and dirt, and will add a lustre which for beauty and durability cannot be excelled. Polishina is clean and easy to use, as full directions accompany each bottle Polishina is put up in LARGE BOTTLES and is sold at the moderate price of

Polishina is the Best Furniture Finish in the furniture look fresh and new. Polishina is for sale by all Druggists, Furni ture Dealers, Grocery and Hard BEWARE OF IMITATIONS.

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JETTINE by Freezing. All others worthless after freezing. See quotation. MARTELL BLACKING CO., Sole Manufacturers, Chicago, Ill.



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- - - \$300,000.

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CAPITAL,

The Most Celebrated Cigar in America "BEN HUR." DELICIOUS QUALITY.

Wall Paper and Window Shades.

GEO. MOEBS & CO., Manufacturers, 92 Woodward Avenue, Detroit.

10c each, three for 25c.

House and Store Shades Made to Order. NELSON BROS. & CO.,

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Novelties in Perfumery,

Comprising many New Shapes in Bottles, Brass Stands, China Stands, Glass Stands, Wicker Stands, from

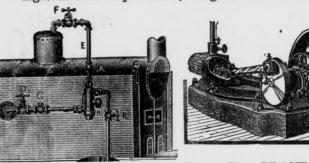
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Grand Rapids, Mich.

ALL ORDERS FILLED PROMPTLY.

BROWN & SEHLER,

Engines, Boilers and Mill Machinery, Farm Machinery, Agricultural Implements, Wagons and Carriages.



HAZELTINE & PERKINS DRUG CO., Corner West Bridge and North Front Sts., GRAND RAPIDS.

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Importers and Jobbers of

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Chemicals and Druggists' Sundries.

Dealers in

Patent Medicines, Paints, Oils, Varnishes. Sole Agents for the Celebrated Pioneer Prepared Paints.

We are Sole Proprietors of

WEATHERLY'S MICHIGAN CATARRH REMEDY.

We have in stock and offer a full line of

Whiskies, Brandies, Gins, Wines, Rums.

We are Sole Agents in Michigan for W.D. & Co., Henderson County, Hand Made Sour Mash Whisky and Druggists' Favorite Rye Whisky.

We sell Liquors for Medicinal Purposes only. We give our Personal Attention to Mail Orders and Guar-All orders are Shipped and Invoiced the same day we receive them. Send in a trial order.

Hazeltine & Perkins Drug Go., GRAND RAPIDS, MICH.

The Michigan Tradesman

P. of I .-- Pigs on Ice. P. Of I.--Figs On Ice.

Rach day we're told of a truth's new birth.

Of grand ideas for blessing the earth;

But money will buy the money's worth,

In spite of the theorist's school.

No strong demand ever calls in vain,

But sure supply shall follow its train,

Whether 'tis wheat, pig iron or brain.

Or buyers and sellers of fools.

The last new birth of a strang device,
To save the world from the market price,
And guard frail man from his ruling vice,
Is the P. of I., or the pigs on ice,
Oh, hear them kate and squeal.
But the skating pig soon ends his raid,
Great fortunes never in haste were made,
The farmer is safe who sticks to his spade,
And so is the merchant who hangs to his trade
Good money's worth is real.

And the world will so at its wonted pace, Holding its own in the solar space, Never changing a single trace, Sweeping on with the human race.

In spite of its songs and votes.
The best man still shall win the prize, And hold his own in the earth and skies; Fools shall fall and wi-e men rise, In spite of Old Nick or the P. of I.'s, So, boys, keep on your coats.

Good Reasons Why the P. of I. Canno Last.

We inserted last week an article by a member of the P. of I., which was an effort to answer an editorial which had appeared in a former issue of this jour-To our mind, the objections to the P. of I. system remain unanswered by any practical argument. "Patron" does not seem to have been initiated into the same kind of a lodge that the pamphlet, same kind of a lodge that the pamphiet, loaned to us, set forth, and leads us to infer that he is quite free to be "pinkeye," or "black-eye," as his personal interest may dictate. He is honest enough to admit many of the points we made, but takes refuge in a plea that they propose to "meddle" a little as a sort of experiment. We will leave the case as it is, satisfied so far as our side of the argument is concerned; and will The real cause for the seeming excess of the retail price of any article over the apparent cost of labor, invested capital, handling and transportation, is a point that is not always properly considered all kinds of business and occupations. The farmer does not ask a dollar per much to raise it; but he asks it because it is a part of his risk of investment—he

the argument is concerned; and will bring one or two new points to view: besides the risks that are encountered in bushel for wheat, supposing it to cost so buys a farm with his capital, clears it, puts fences, buildings, orchards, etc., on it, plants, sows and reaps, running his chances to make a living, and must sell at as high figures as supply and demand will allow, so that his profits will average, laying by enough in the favorable year to offset the lack of an unfavorable year. The mechanic does not want a dollar or more per day for his work because of actual expenses to that amount, but he must provide for risks and contingencies, for time spent in learning a trade, and an occasional "rainy day." The merchant does not price a piece of goods at a dollar from a supposition that it cost deollar, but his profit must be sufficiently high to allow margin for dull times, interest on capital, dead stock, etc. The professional man, also, has to charge at rates that will cover cost of education and equipment. The capital-ist, too, is expecting to run his share of chances. The commonest laborer should not be compelled to set his wages at 10 per cent. over his current expenses, but he should have something to put into the savings bank. This is the rule of action which is interfered with by the proposed "meddling" of "Patron" and his associates. Whenever one or more of the industrial classes combine to fix low and unprofitable prices for the others, while insisting on the highest and best for themselves, there is a clear case of un-just and arbitrary exercise of power. Another point we wish to make is this: The farmers of the P. of I. order do not set an example of giving way on any market-quoted prices of their line of products an iota; if they think the whole competitive system of trade gives too high profits, why don't they show some way out of it? A lowering of farm produce-even 10 per cent.-would be great thing (in the way of a surprise) and we have do doubt it would meet with a 10 per cent. response from the other side. It is not likely that the movement will be checked much, at present, how ever; a sort of tidal wave of its kind has been started of glib and irresponsible lecturers, and they are gathering funds enough to keep up their journey; three successive poor seasons have made the average farmer discouraged, paving the way for the silver-tongued orator. The Bohemian oats Demosthenes has been over the same road; the patentfence-order-innocent-party-note professor has taught in the same districts; the sunny-faced lightning rod elocutionist has declaimed his electrifying language to the same honest yeomanry. There is a fascination in these new ideas which draws men to test them, and, perhaps, it is all the better to be convinced in that way. We are told by reliable parties that the scheme is rapidly dying out in local-ities where it has been tested for any length of time, all the contract stores in

pointed hopes and ambition.

The Brains Didn't Count. Jiggs-I hear that you have started in business with Boggs.

Biggs—Yes. We are equal partners-

partly by a tendency to meddle in the

arena of politics, partly by storekeepers breaking contracts, and partly by disap-

he puts in the money and I put in the experience and brains. Jiggs-You put in the experience and

Biggs-Yes.

Jiggs—And you are equal partners? Biggs—Yes. Jiggs-What an immense amount of

experience you must have had, Biggs. Knew a Good Thing. Mr. Buyer-Those shoes that I got for

my little boy, just a week ago to-night, are worn out. Mr. Shoeman-Well? Mr. Buyer-I want another pair just

like 'em. Never knew boys' shoes wear so long in my life.

WHO URGES YOU

THE PUBLIC! By splendid and expensive advertising the manufacturers cre ate a demand, and only ask the trade to keep the goods in stock so as to supply the orders sent to them. Without effort on the grocer's part the goods sell themselves, bring purchasers to the store, and help sell less known goods.

ANY JOBBER WILL BE GLAD TO FILL YOUR ORDERS.

Packers of the well

THE

known brand of

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Is a Combination of

The Finest Ingredients for use in Seasoning Meats, Poultry, Game and Fish.

SOLD BY ALL GROCERS.

TRY THE WEEKLY CHICAGO WEEKLY THICKE All the NEWS-Fine LLUSTRATIONS Good STORIES-FULL MARKET REPORTS-Able EDITORIALS. A Complete Family Newspaper and the leading Democratic Weekly of the Northwest. 8 PAGES I YEAR \$1.00 Send for Sample Copy. James W. Scott

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Wholesale Clothiers MANUFACTURERS OF

Perfect-Fitting Tailor-Made Clothing

AT LOWEST PRICES. 138-140 Jefferson Ave., 34-36 Woodbridge St., Detroit.

MAIL ORDERS sent in care L. W. ATKINS will receive PROMPT ATTENTION.

A Common Sense Idea. the places where the order first flourished having long since thrown the P. of I. overboard. The failures are caused Two Years

E. G. SYUDLEY,

Rubber **Boots and Shoes**

CANDEE RUBBER CO.

Send for Large Illustrated Catalogue and Price List. TELEPHONE 464.

No. 4 Monroe Street,

GRAND RAPIDS, MICH.

utnam Candy Co..

Sole

Ball

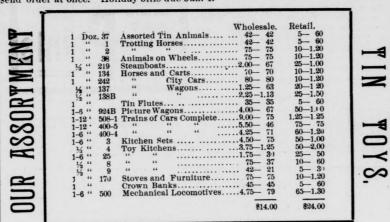
LORIDA ORANGES, LEMONS, NUTS, ETC.

H. LEONARD & SONS., Grand Rapids, Mich.

ASSORTED PACKAGE NO 110, TIN TOYS.

The prices on this assortment of staple tin toys are lower this season than before, and is most carefully selected from the best sellers of the entire holiday. The net price—only \$14—for the assortment allowing a clear profit of seventy-

er cent.
TO THE RETAILER—This advertisement appears but once. Cut out and order at once. Holiday bills due Jan. 1.



SEND FOR ILLUSTRATED CATALOGUES, AS FOLLOWS:

No. 98 - Woodenware, Tinware, Etc. No. 99-Glassware and Crockery.

No. 100--Holiday Goods.
No. 101--Lamps and Lamp Goods.
No. 102--Silver Plated Ware.

H. Leonard & Sons

NEW HOUSE AND NEW GOODS. A. E. BROOKS & CO., WHOLESALE

Our Specialty--Candy made from sugar and good to eat. CODY BLOCK, 158 EAST FULTON ST.,

HESTER & FOX.

SAW AND CRIST MILL MACHINERY TEAM ENGINES & BOILERS.

Planers, Matchers, Moulders and all kinds of Wood-Working Machinery, Saws, Belting and Oils. And Dodge's Patent Wood Split Pulley. Large stock kept on hand. Send for Sample Pulley and become convinced of their superiority. 44, 46 and 48 So. Division St., GRAND RAPIDS, MICH



Ionia Pants & Overall Co.

E. D. Voorhees, Manager.

MANUFACTURERS OF

Pants, Overalls, Goats, Jackets, Shirts, Etc.

Warranted Not to Rip.

Fit Guaranteed.

Workmanship Perfect

Mr. Voorhees' long experience in the manufacture of these goods enables him to turn out a line especially adapted to the Michigan trade. Samples and prices sent on application.

IONIA, MICH.

Yin Yous for the Holidays The Belknap Wagon and Sleigh Co.,

Grand Rapids, Mich.

MANUFACTURERS AND JOBBERS IN

Road Logging Delivery Pleasure

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FIRST-CLASS IN EVERY RESPECT.

Send Specifications for Estimates before Contracting THE LANE & BODLEY CO.

2 to 43 JOHN ST., CINCINNATI. O.

Lehigh Valley Coal Co.'s Office, 54 Pearl St. Grand Rapids,

THE ABOVE COMPANY'S COAL IN CAR LOTS ALWAYS ON TRACK READY FOR SHIPMENT

MICHIGAN CIGAR

Big Rapids, Mich. MANUFACTURERS OF THE JUSTLY CELEBRATED

SEND FOR TRIAL ORDER.

Manufacturers of the following well-known brands:

MOTTLED GERMAN, ROYAL BAR, CZAR, WASCOTTE, CAMEO OTHERS.

For quotations in single box lots, see Price Current. For quotations in larger

W. G. HAWKINS, LOCK BOX 173, GRAND RAPIDS.

We have received large shipments of molasses, direct from the planters in Louisiana, which we are offering to the trade at our usual low prices.

Telfer Spice Company,

IMPORTERS OF TEAS, COFFEES AND SPICES. 1 AND 3 PEARL STREET.

Rindge, Bertsch & MICHIGAN AGENTS FOR THE BOSTON RUBBER SHOE CO.



We carry a full line in stock and guarantee terms and prices as good as any house selling the line. Correspondence solicited.

12. 14 AND 16 PEARL ST., GRAND RAPIDS, MICH.

WALSH--DE ROO MILLING



Graham,
Wheatena,
Buckwheat Flour,
Rye Flour,
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Rye Meal,
Wheat Grits,
Buckwheat Grits,
Pearl Barley

Daily Capacity,

BRANDS:

SUNLIGHT,
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PURITY,
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IDLEWILD,
DAILY BREAD,
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SPECIALTIES:

Pearl Barley, Oat Meal, Rolled Oats.

Correspondence Solicited.