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Fancy Crockery and Fancy Woodenware

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The Best in the World.

Having on hand a large stock of No. 1 Roasters-capacity 35 lbs.-1 will sell them at very low prices. Write for For Sale Everywhere. 10c each, three for 25c

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Albums, Dressing Cases, Books

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Tinware, Glassware and Notions.

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And Normal School.

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Plumbing & Heating Work.

Pumps, Pipes, Etc., Mantels and Grates.

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will save you their cost at least three times each year.

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Send for descriptive catalogue with testimonials.

Martin's Middlings Purifier Co., GRAND RAPIDS, MICH.

Orchard, Blue Grass, or Red Top, or, in fact, Any Kind of Seed, send or write to the

Seed Store, 71 Canal St., GRAND RAPIDS.

AT CHRISTMAS TIME. Now comes the glad day of the year When Christmas bells ring loud and clear, And children's faces shine. Alas! what does it mean to me On whose hearth grows no Christmas tree, Whose children's faces seem to be As old and sad as mine?

We sit aloft, my babes and I,
And watch the happy folk go by,
While church bells ring afar;
And I, to while the hours for them,
Tell the old tale of Bethlehem,
And how the kings of Orient came,
Led by a single star.

I tell them how its light was shed Above the little haloed head Above the little nancet nead
That in a manger lay;
And how, by reason of His birth,
That brought good will and peace on earth,
At Christmas time with song and mirth
The world keeps holiday.

"Do we keep holiday? do we?"
The children ask me wistfully,
And hardly knowing why—
"At least, we can be glad," I say.
"That somewhere else the children may,
For His sweet sake keep holiday,
Though ours has passed us by." Hardly, indeed, can I explain
Why such a thought should ease my pain,
Or their loss compensate.
Lovely their little faces are,
Though hunger-wan—as flower or star,
Why should their lives be set so far
From childhood's fair estate?

When dusky shadows ereep and twine Along this attic wall of mine, We watch the Hahts gleam out. Through misty folds of lace we see The candles on the Christmas tree, The children dancing merrily Its branches round about.

No part or lot have we in these.
The heavy -laden Christmas trees,
The ruddy hearth-fire's glow;
Our walls are blank, our shelves are bare,
Scanty and coarse our Christmas fare,
And at the board sits a grim Care—
The only guest we know.

Closer the children round me cling,
The wintry shadows deepening.
"Will Christmas be like this?"
Sadly they ask me—"mother dear,
Will Christmas be like this next year?"
I turn to brush away a tear,
And answer with a kiss.

"God knows, my darlings! God knows best,"
But oh, the heartache unconfessed
The while such words I say!
Does He know what is best indeed,
And leave us to our bitter need!
Ah! cruel riddle, hard to read!
Ah! merry Christmas Day!
MARY BRADLEY

was private Anson Marlow. rising from underbrush, rocks, boulders, gulches worn by spring torrents, were the characteristics of the field, which was in wild contrast with the parade grounds on which the combatants had first learned the tactics of war. The majority, however, of those now in the ranks had since been drilled too often under like circumstances and with lead low kept his proper distance from the others on the line and fired coolly when strength was soon manifested in temporary disaster to the Union forces, which are made as surely upon the breaking as

rather the fate of private Marlow. The tide of battle drifted away and left the soldier desperately wounded, in a narrow ravine, through which babbled a small stream. Excepting the voices of his wife and children, no music had ever sounded so sweetly in his ears. With great difficulty he crawled to a little bubbling pool formed by a tiny cascade and encircling stones, and partially slaked his intolerable thirst.

Take the fate of private Marlow. The taught her that she must not yield to her so which the shrouded sky made somber in spite of preparations seen on every side the your battles. After you concluded that I was dead and that the rent might not be forthcoming, you decided to put my she and her little ones might soon not she are was proving strong that like Him, have

days."
"I guess ole man Pearson will keep

every appliance and suggestion of comfort, but too plainly indicated one of the causes. Want was stamped on her thin face, that once had been so full and a refuge. Here she could hide her sort into a chair, so white and faint that even little Susie left off peoring into the has work had been scarce, and much of the time she had been too ill and feeble to do more than care for her children. Away back in August her resources had been running low, but she had daily expected the long arrears of pay which her husband wards are to pay wards are to pay which her husband wards are to pay wards are to the long arrears of pay which her husband would receive as soon as the exiband would receive as soon as the exi-gencies of the campaign permitted. Instead of these funds, so greatly needed, came the tidings of a Union defeat, with her husband's name down among the missing. Beyond that brief mention, so horrible in its vagueness, she had never heard a word from the one who not only sustained her home, but also her heart. Was he languishing in a Southern*prison, or, mortally wounded, had he lingered out some terrible hours on that wild batbeen so dwelt upon by her morbid fancy that it had become like one of the scenes in Dante's Inferno? For a long time, she could not and would not believe that such an overwhelming disaster had befallen her and her children, although she knew that similar losses had come to thousands of others. Events that the world regards that we shrink from even the bare thought of their occurrence.

If Mrs. Marlow had been told from the turning in at her gate with the tidings of her husband's safety. Night after night she lay awake, hoping, praying that she might hear his step returning on a furlough to which wounds or sickness had entitled him. The natural and inevitable result was illness and nervous prostra-

Practical neighbors had told her that her course was all wrong; that she should be resigned and even cheerful for her and iron-shotted guns, not to know children's sake; that she needed to sleep their duty, and the lines of battle were well and live well, in order that she as regular as the broken country allowed. might have strength to provide for them, So far as many obstacles permitted, Mar-low kept his proper distance from the follow this sound and thrifty advice, but suddenly, when at work or in her trouhe caught glimpses of the retreating Con- bled sleep, that awful word "missing" federate skirmishers. They were retir- would pierce her heart like an arrow, ing with ominous readiness toward a and she would moan and at times, in the wooded height which the enemy occupied depths of her anguish, cry out. "Oh, with a force of unknown strength. That where is he? Shall I ever see him again?"

were driven back with heavy loss.

Neither the battle nor its fortunes are the objects of our present concern, but rather the fate of private Marlow. The tide of battle drifted away and left the grief, except so far as she was arreaded as surely upon the breaking as upon the happy heart. She and the children must have food, clothing and shelter the fate of private Marlow. The tide of battle drifted away and left the grief, except so far as she was arreaded as the pay intercession he has been lenient, as not you must admit. You could get a room or two in town for half what you must admit. You could get a room or two in town for half what you must admit. You could get a room or two in town for half what you must admit. You could get a room or two in town for half what you must admit. You could get a room or two in town for half what you must admit. You could get a room or two in town for half what you must admit. You could get a room or two in town for half what you must admit. You could get a room or two in town for half what you must admit. You could get a room or two in town for half what you must admit. You could get a room or two in town for half what you must admit. You could get a room or two in town for half what you must admit. You could get a room or two in town for half what you must admit. You could get a room or two in town for half what you must admit. You could get a room or two in town for half what you must admit. You could get a room or two in town for half what you must admit. You could get a room or two in town for half what you must admit. You could get a room or two in town for half what you must admit a room or two in town for half what you must admit a room or two in town for half what you must admit a room or two in town for half what you must admit a room or two in town for half what you must admit a room or two in town for half what you must admit a room or two in town for half what you must a room or two in town for half what you must a room or two in town for half what you must a room Millers, Although the struggle seemed a hopeless one, she patiently did her best from day to day, eking out her scanty earnings by the sale or pawn of faculties for a time, and he was conscious of little beyond a dull wonder. Could it be possible that the tragedy of his death was enacting in that peaceful, secluded nook? Could nature be so indifferent or so unconscious, if it were true that he will save you their cost at least.

**Every thought blunted his faculties for a time, and he was conscious of little beyond a dull wonder. Could it be possible that the tragedy of his death nook? Could nature be so indifferent or so unconscious, if it were true that he was soon to lie there dead? He saw the little save you their cost at least.

**Every thought blunted his faculties for a time, and he was conscious of little beyond a dull wonder. Could it be possible that the tragedy of his death nook? Could nature be so indifferent or so unconscious, if it were true that he was soon to lie there dead? He saw the little save you their cost at least.

**Every thought blunted his faculties for a time, and he was conscious of little beyond a dull wonder. Could it be possible that the tragedy of his death not her household goods as she could do such of her household goods as she could doest spare. She felt that she would do anything rather than reveal her poverty or accept charity. Some help was more or less kindly offered, but beyond such of her household goods as she could doest spare. She felt that she would do anything rather than reveal her poverty or accept charity. Some help was more or less kindly offered, but beyond such or household goods as she could do anything rather than reveal her poverty or accept charity. Some help was more or less kindly offered, but beyond such or household goods as she could do anything rather than reveal her poverty or accept charity. Some help was more or make some work for you."

"After the holidays are over we will try to have or make some work for you."

"But I need—I must have you see

was soon to lie there dead? He saw the speckled trout lying motionless at the bottom of the pool, the gray squirrels

The Marlows were comparative strangthree times each year.

They are guaranteed to do more work in less space (with less power and less waste) than any other machines of the blood that had welled from his the blood that had welled from his in the blood that had welled from his in the blood that had welled from his might struggle to leave his family, he side and it fell in rubies from his fingers. a mighty struggle to leave his family, he Could that be his blood—his life-blood, felt that he had no more reason to hold and would it soon all ooze away? Could back than thousands of others. He beit be that death was coming through all lieved that he could still provide for the brightness of that summer afternoon? those dependent upon him, and if he fell, From a shadowed tree farther up the glen, a wood thrush suddenly began its those for whom he died would not permit his widow and children to suffer. almost unrivaled song. The familiar But the first popular enthusiasm for the melody, heard so often from his cottage war had largely died out; the city was melody, neard so often from his cottage porch in the June twilight, awoke him to the bitter truth. His wife had then sat beside him, his little ones played here and there among the trees and shrubbery.

They would here the same court of days in veryide for dayler when the thought occurred to her that the children would want to hang up their stockings at night, and she murmured, when the thought occurred to her that the children would want to hang up their stockings at night, and she murmured, when the children would want to hang up their stockings at night, and she murmured, when the children would want to hang up their stockings at night, and she murmured, when the children would want to hang up their stockings at night, and she murmured, when the children would want to hang up their stockings at night, and she murmured, when the children would want to hang up their stockings at night, and she murmured, when the children would want to hang up their stockings at night, and she murmured, when the children would want to hang up their stockings at night, and she murmured, when the children would want to hang up their stockings at night, and she murmured, when the children would want to hang up their stockings at night, and she murmured, when the children would want to hang up their stockings at night, and she murmured, when the children would want to hang up their stockings at night, and she murmured, when the children would want to hang up their stockings at night, and she murmured, when the children would want to hang up their stockings at night, and she murmured, when the children would want to hang up their stockings at night, and she murmured, when the children would want to hang up their stockings at night, and she murmured, when the children would want to hang up their stockings at night, and she murmured, when the children would want to hang up their stockings at night, and she murmured, when the children would want to hang up their stocking the children would want to hang up the children would want to han and there among the trees and shrdober. They would hear the same song to-day; he would never hear it again. That counted for little, but the thought of their sitting behind the vines and listen
"It may be the last chance I shall ever have to put a Christmas gift in them. Oh, that I could that I were stronger! Oh, that I could take my sorrow more as chiers seem to take my sorrow more as chiers. But I cannot. It is not necessarily and the second series and shrdober. They would hear the same song to-day; provide for darker days that might be in have to put a Christmas gift in them. Oh, that I could take my sorrow more as chiers seem to take my sorrow more as chiers seem to take my sorrow more as chiers. The solution of the second sec provide for darker days that might be in "It may be the last chance I shall ever

His breast heaved with a great sight; the blood welled afresh from his wound; what seemed a mortal weakness crept over him, and he thought he died.

"Say, Eb, is he done gone?"

"Clar to grashus if I know. 'Pears mighty like it."

These words were spoken by two stout negroes, who had stolen toward the battle field as the sounds of conflict died away.

"I'm doggoned if I tink he's dead. He's only swoonded," asserted the man addressed as Eb. "Twon't do to leave him here to die, Zack."

His breast heaved with a great sigh; face with absolute want. The wolf, with his gaunt eyes, was crouched beside her loaded beside her cold hearth. A pittance owed to her for work had not been paid; the little food left in the house had furnished the chiller food left in the house h

"Sartin not; we'd hab bad luck all our It stood well away from the crowded ows of the brief winter day deepening town. The little yard and garden, with their trees, vines and shrubbery, some of which her husband had planted, were all were cold, hungry, and frightened at her "Pearson orter; he's a Unioner."
"S'pose we try him; 'tain't so very fur off."

"On the morning of the 24th of December, Mrs. Anson Marlow sat in the living room of her cottage, that stood well out in the suburbs of a Northern town. Her eyes were hollow and full of trouble that segment of the suburbs of a Northern town. Her eyes were hollow and full of trouble that segment of the suburbs of a Northern town. Her eyes were hollow and full of trouble that segment of the suburbs of a Northern town. Her eyes were hollow and full of trouble that segment of the suburbs of a Northern town. Her eyes were hollow and full of trouble that segment of the suburber, some of them thusband had planted, were all dear from association. In the rear there was a grove and open fields, which, though not belonging to the cottage, were not forbidden to the children, and they saw only the smile, and not the grief it masked. They saw also the basket which she placed on the table, and were quick to note that it seemed a little fuller than of late.

"Jamie," she said, "run to the store dear from association. In the rear there was a grove and open fields, which, though not belonging to the cottage, were not forbidden to the children, and they saw only the smile, and not the grief it masked. They saw also the basket which she placed on the table, and were quick to note that it seemed a little fuller than of late.

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"Jamie," she said, "run to the store dear from association. In the rear there was a grove and open fields, which, though not belonging to the cottage, were not forbidden to the children, and they can be a saw only the smile, and they can be a saw only the smile, and they can be a saw only the smile, and they cal seemed almost beyond tears, and the bare room, that had been stripped of almost room, or else be exposed to the evil of

pretty; poverty in its bitter extremity row and poverty. Here she could touch was unmistakably shown by the uncar-what he had touched and sit, during the ket and came to her with a troubled face. peted floor, the meager fire and scanty long winter evenings, in his favorite corfurniture. It was a period of depression; ner by the fire. Around her, within and

wouldst not, couldst not, permit him to mother had so far rallied from her ex-die without one farewell word," and she haustion as to meet him smilingly again buried her face in her hands and rocked back and forth, whilst hard, dry sobs "Now you shall rest and have you shook her slight, famine-pinched form.

The children stopped their play and

tle field, a brief description of which had I'll take care of you, if papa don't come did not return.

Little Sue knew not what to say, but the impulse of her love was her best guide. She threw her arms around her mother's neck with such an impetuous Christmas; therefore, they shall rememand child-like outburst of affection that ber that I tried to make them happy once the poor woman's bitter and despairing more, and the recollection may survive of others. Events that the world regards thoughts were banished for a time. The as not only possible, but probable, are often so terrible in their consequences was touched, and for their sakes she rose. The room was growing up once more and faced the hard prob-lems of her life. Putting on her bonnet and thin shawl (she had parted with as if she could never be warm again. first that her husband was dead, the shock resulting would not have been so injurious as the suspense that robbed her the street large with last fishe could never be warm again. The street large were lighted early on that clouded, stormy evening, and they injurious as the suspense that robbed her the street large were a signal to Mr. Jackson, the agent, the light even in the morning hours were a signal to Mr. Jackson, the agent,

"I will beg for work from door to door,"

gruff as he at first had intended it should be:

"Well, I will waft a week or two longer. If then you cannot pay something on what is already due, my duty to my employers will compel me to take the usual by the week of the weal along that the week of the week of the week of the weal along the week of the week You have told me all along that your husband would surely return, and I have hated to say a word to discourage you; but I fear you will have to bring yourself to face the truth and act accordingly, as so many others have done. I know it's very hard for you, but I am held responsible by my employer, and at my intercession he has been lenient, as not been paid for over two months,

which the shrouded sky made somber in is the way you sleek, comfortable, stayreadily obtain, for every one was busy and preoccupied by the coming day of I have said, and ask him what he would

"After the holidays are over we will try to have or make some work for you."

"But I need—I must have work."

the chance. In response to this appeal, there were In response to this appear, there are few offers of charity, small indeed, but felt sorry for her and gave her more from which she drew back with an infelt sorry for her and gave her more time, taking the responsibility myself—" come. On every side she heard the same story. The times were very hard; requests for work and aid had been so frequent that purses and patience were Moreover, people had spent

their Christmas money on their own

households and friends, and were already beginning to feel poor. At last, she obtained a little work, and but that consideration and some others having made a few purchases of that which was absolutely essential, she was their sitting behind the vines and listening to their favorite bird, spring after summer, and summer after summer, and he ever absent, overwhelmed him.

"O Gertrude, my wife, my wife! O my children?" he groaned.

His breast heaved with a great sigh; face with absolute want. The wolf, with the blood welled afresh from his wound:

"Ask theirs! But I cannot, I cannot. My burden seems greater than I can bear. The cold of this awful day is chilling my very heart, and my grief, as hope this dreary December day she was face to fise with absolute want. The wolf, with the pload welled afresh from his wound:

"Ask my sorrow more as others seem to soon as I reached our lines, or you would not have been talking to her about two burden seems greater than I can bear. The cold of this awful day is chilling my very heart, and my grief, as hope this dreary December day she was face to fise, is crushing my soul. Oh, he must be dead. That is what his gaunt area, was croughed head here the plant of the plant of

a nice fire and a nice supper," and the boy, at such a prospect, darted off to

"It's nothing, dearie," the poor crea-

By the time Jamie returned with his first basket of kindling and coal, the

"Now you shall rest and have your gingerbread before going for your second load," she said, cheerily, and the boy took what was ambrosia to him and came and leaned upon her lap.

"Don't cry, mother," said Jamie, a little boy of ten; "I'll soon be big enough to work for you, and I'll get rich, and you shall have the biggest house in town.

took what was ambrosia to him and danced around the room in joyous reaction from the depression of the long, weary day, during which, lonely and hungry, he had wondered why his mother

"So little could make them happy, and The the long, sad days before them, and be-

The room was growing dark and she lighted the lamp. Then she cowered

It was the beginning of a battle. The skirmish line of the Union advance was sweeping rapidly over a rough mountainous region in the South, and, in his place on the extreme left of this line, and besought him to give her a little door before a man, coming up the street more time. the snow-laden blast, brushed roughly she said. "Surely in this Christian city there must be those who will give me work, and that is all I ask." against him. The stranger's cap was drawn over his eyes and the raised collar of his blue army overcoat nearly conrork, and that is all I ask."

The sleek, comfortable man, in his cealed his face. The man hurriedly well-appointed office, was touched slight- begged pardon and was hastening on ly, and said in a voice that was not as when Mr. Jackson's exclamation of

she's still in the house I rented of you?" "Oh, certainly," was the hasty reply.

'It'll be all right now.' "What do you mean? Has it not been all right?" "Well, you see," said Mr. Jackson,

apologetically, "we have been very leni-ent toward your wife, but the rent has "And you were about to turn her and her children out of doors in midwinter," broke in the soldier, wrathfully.

be worth to-day were there not men like

was here to-day, and I—"
"How is she? What did you say to

"How much time?"
"I said two weeks, but no doubt I

ould have got the time extended,"
"I have my doubts. Will you and your employer please accept my humble grati-tude that you have had the grace not to turn her out of doors during the holiday season. It might have caused remark,

"Oh, there's no need of that to-day."
"Yes, there is. My wife shall feel tonight that she has a home. She evidently soon as I reached our lines, or you would

street.

AMONG THE TRADE.

GRAND RAPIDS GOSSIP. T. H. Redmond succeeds M. Goldsmith

in the cigar and tobacco business. J. H. Goss succeeds J. O. Sabin in the

Gwin & Co. have opened a grocery store at Delton. The stock was purchased here.

J. E. Bennett has removed his general stock from Ferris to this city, locating at 694 Madison avenue.

Geo. H. Reeder & Co. have removed of their store on Pearl street.

Truesdell & Derhammer have engaged in the grocery business at Otsego. The stock was purchased in this market.

J. W. Graham, meat dealer at Hubbardston, has added a line of groceries The Olney & Judson Grocer Co. furnished the stock. W. E. & J. W. Yeager have opened a

confectionery and fruit store at Lima, Ind. The Putnam Candy Co. furnished the stock.

The Hazeltine & Perkins Drug Co. has secured judgment against Brown & Co., smith shop building of Charles Otto, now at Galesburg, and proposes to levy on occupied by Levi Longyear, and in the the firm's drug stock.

Hooper & Bitgood have opened a meat market at 476 South Division street. They call it the "Martin" meat market in honor of the town from which they

I. M. Clark & Son are making material changes in the internal arrangement in their wholesale grocery establishment. converting both offices into a sample room and removing the book-keeper and cashier to new quarters in the rear of the present sample room.

AROUND THE STATE.

Hanover-E. L. Heath succeeds D. W.

Peabody in general trade. Ashley-N. O. Mills succeeds Tripp &

Mills in the grocery business. Milan-J. H. Brownell has assigned his crockery and notion stock.

Cross Village-A. C. Merrill has moved his drug stock to Harbor Springs.

Hudson-F. S. Richards is succeeded in the drug business by G. W. Cutler.

Flint-H. N. Gay & Co. succeed H. H. Gay & Co. in the boot and shoe business.

Wayland-Pallett & Tishhouse succeed Yeakey & Wharton in the meat business. Armada-F. B. Duset & & Co. succeed C. C. Carter & Co. in the hardware bus-

Reed City-Mrs. W. I. Woodruff succeeds Woodruff & Sams in the drug bus-

Jackson - John F. Galster succeeds Galster & Ryback in the tailoring bus-

Charlotte-C. P. Lock succeeds Hancock & Meygrants in the harness bus-Gobleville-P. B. Brown will embark

in the fruit and confectionery business at South Haven.

Owosso-John Earl succeeds E. M. (Mrs. J. H.) Deal in the restaurant and bakery business.

Chas. E. Ramsey in the grocery, crockery and meat business.

Pinconning-M. McCormick's clothing and boot and shoe stock has been closed on chattel mortgage.

Spring Lake-Ober Slaughter has sold his meat market and will resume farm

life, near Eastmanville. Chesaning-J. Perrotta sold his dry goods and grocery stock, but it was sub-

sequently attached by creditors. Imlay City-Lamb, Messer & Co., bankers and dealers in general merchandise.

are succeeded by Lamb & Messer. Owosso-H. M. Post has moved his tinshop into his new two-story brick

block, three doors east of his former Fremont-John Johnson has sold

half interest in his meat market to A. T. Pearson. The new firm will be known as Johnson & Pearson. Conklin-O. F. Conklin & Co. have

sold their store and general stock to John H. Hoogstraat, late of Ravenna, who will continue the business.

Hastings-Fred H. Barlow is erecting a corrugated iron building, 40x60 feet in 33,000,000 feet, and in 1887 the output in every particular. Grateful for past The substance of the decision is that the favors, we ask a continuance of the incorporation act of 1881, amending the dimensions, which will be used by Ackerson & Hayes in their egg business.

Muskegon-Albert Holt has purchased the grocery store of F. H. Johnson, in next season. the Ruddiman block, and also the interest of Mr. Becker in the Brown & Becker

grocery store.

cago last week. ing can be erected.

Ithaca-J. A. Laughlin & Co., grocers, have been closed on chattel mortgage.

from the firm of W. H. Mitchell & Co., wholesale milliners. The remaining logs to the thousand. partners continue the business under the same style as before.

Rockford-No adjustment has vet been made of the Goodson loss, and it is regrocery business on South Division ported that the Germania Insurance Co., who issued the policy on the risk, will

Holland-B. Van Raalte has uttered a thoroughly modern building. chattel mortgage for \$6,000 on his agricultural implement stock and a mortgage for an equal amount on his real estate. It is understood that his liabilities exceed \$20,000.

Sears-C. V. Priest's general stock was taken possession of last week on a their office from the rear to the front end chattel mortgage owned by Stanton, Francis Manufacturing Co. have been Sampson & Co., of Detroit. Too many failure.

> Howell - L. W. Hovey closed his bakery the other day and the placard gave C. J. DeRoo a trust mortgage for it is C. V. Hane. I suppose Remus will read "closed to take inventory." When \$22,500 in favor of Holland creditorsthe doors were opened it was found that most of them stockholders in the cor-Mr. Hovey had one more child to feed, but as it weighs only nine pounds the placed attachments on the property, howstock of bread will not suffer in conse-

Otsego-Dwight Truesdale and Joe Duhammer have purchased the blackshape for a grocery store. At present rooms in the Hotel Revere.

MANUFACTURING MATTERS.

Flint - W. W. Crapo succeeds Zack Chase in the lumber business.

Owosso-J. E. Pray will engage in the manufacture of chewing gum.

Ovid-Mead & Bennett succeed Anderon and Mead in the lumber business. Hermansville-The Wisconsin Land &

Lumber Co. has assigned to Henry A. Clinton-C. S. Burroughs contemplates

to Toledo. Gobleville-The Safety Kettle Cover Co. has moved to larger quarters in the

Comstock block. West Branch-Birdsell Bros. are suc-

ceeded by Cline, Bell & Co. in the planing mill business Nestoria-A. Heath has contracted for

during March and April. Belding-D. A. Moreland is making preparations to move his stock of tobaccos and cigar manufacturing apparatus

back to Owosso. and Manufacturing Co. has purchased ing damages amounting to \$66,000, by the stock of the Palace furniture store of reason of alleged negligence on the part McNaughton & Martz.

Menominee-The Detroit Lumber Co. has built more dockage this year than any concern on the shore. The total is over 1,000 feet in deep water.

purchased 2,000,000 feet of logs from ber should not be included, and another C. Yawkey, of Au Sable, but the con- suit for damages for standing timber alsideration has not been reported.

D. Wright & Co. are reported to have time settled. recently sold 12,000,000 feet of pine in Ogemaw county to Eddy Bros., for \$45,000.

15,000,000 feet of pine this winter, which, with what they buy, will keep them busy all of next season.

Alpena-The lumber product of Alare paid for, they are found to be defi-218,000,000, the largest on record by about 18,000,000 feet. It is estimated and unity and very inferior in quality. One of these "agents" has long as we have a whole shirt and can that 25,000,000 feet of lumber is piled here, to be carried over to next year.

Wayne-The Prouty & Glass Carriage Co. has filed articles of association with the county clerk. The new concern absorbs the plant of the firm of Prouty & in direct competition with country dealers who are their own customers at whole-Glass, which recently assigned. The sale. In any case, it is generally the capital stock of the new organization is best policy for farmers to patronize their Glass, which recently assigned. The \$20,000.

East Saginaw-Wager & Pfeifer, who built a shingle mill in Gladwin county last spring and manufactured about 5,000,000 shingles, have 12,000 pieces on the first of the year. The mill has about 40,000 capacity.

tured about 30,000,000 feet of lumber operated steadily nearly a quarter of a century. It will be fully stocked for

Cadillac-Cobbs & Mitchell have just closed a deal with G. A. Bergland for 8,000,000 feet of standing pine in Boon Standard Oil Co., has gone to Philadel- be embraced in its title." The act of Grant-E. J. Mason took first prize on and Selma townships, this county, and phia, to visit his father. jellies and preserves at the annual con- will organize their forces and begin cutvention of the Cider and Fruit Evaporat- ting at once. The logs will be brought bardston grocer, was in town over Sun- thorizes a number of persons, not less ors' Association, which was held at Chi- in to their mill over the Toledo, Ann day, and was shown around by Bryon than three, to associate, according to the Arbor & Northern Michigan Railway and Davenport. Wayland-B. Burlington, now engaged manufactured the coming year. This Chas. E. Olney broke the record last of engaging in and carrying on any kind in the meat business at Bradley, has pur- pine is the bulk of G. A, Bergland's re- week by visiting New York and a half- of manufacturing business." This secchased a lot here and will engage in the cent purchase of the Grand Rapids & dozen other eastern cities and getting tion was amended in 1881 so as to read: meat business as soon as a suitable build- Indiana Railroad, and is of excellent home within the space of a single calen- "For the purpose of engaging in and quality.

Baraga-William Coach has a choice tract of pine on the Otter River, from Detroit-Mansfield Shelley has retired which he will this year put in 6,000,000 feet that will average two and a half

> Cadillac-The Cadillac Sash & Door Manufacturing Co. is getting out a large much to the disgust of the teacher." order of screen doors and window frames for a Goshen, Indiana, firm.

East Saginaw-The Michigan Saw Co will add a new factory, to be located one contest payment on the ground of fraud. block from the present quarters, in a

East Saginaw - Brown & Ryan will county of N. J. Warner for \$2,800 and from the list. another of John G. Owen for \$3,600.

Detroit-Articles of association of the filed with the county clerk. The capital P. I.'s on the ledger of the establish- stock is \$15,000, divided into 300 shares. ment, and too little inclination to liqui- The stockholders are Geo. A. Clark, of little town for the next sixty days." date, are assigned as the causes of the Jackson, and Edgar J. Crandall and Albert B. Francis, of Detroit.

Alba-The Alba Lumber Co. recently poration. Unsecured creditors have ever, on the ground that such a mortgage is invalid, basing their hopes on a recent decision of the Supreme Court.

Manistee - The Hanson-Michelson Lumber Co. has been organized to do business in this State, with headquarters spring will repair it and put it in proper at Otsego lake. This is an offshoot of Salling, Hanson & Co., of Grayling, and they will open a store in the basement the new company has bought the mill and lumber at that point, with some adjacent pine lands, and about 10,000 acres of excellent hardwoods in the immediate vicinity.

Cadillac-Chittenden & Herrick's recent purchase of the Grand Rapids & Indiana Railroad is in the southern part of Wexford county, and will be manufactured there. The lumber will be transported to Olga, where they will Grand Rapids & Indiana Railroad. A small mill near the pine, operated by the removal of his chewing gum factory James Brown, will saw for them this winter at the rate of 10,000 feet a day. In the spring arrangements will be made to increase the mill tally to 25,000 feet. The mill and yard will probably be connected by a tram road, or an extension

of the Grand Rapids & Indiana. St. Ignace-In August, 1887, fire got into 4,000,000 feet of skidded logs and 7,000,000 feet of pine to come in by rail standing timber in Chippewa county, owned by the Pine River Lumber Co., of Saginaw, caused, it was alleged, by fire running from the right of way of the Minneapolis, St. Paul & Sault Ste. Mary Railroad. The lumber company began Big Rapids-The Big Rapids Furniture action against the railroad people, claimof the rathroad company. The case has been on trial in the Circuit Court here, and the jury brought in a verdict for plaintiff for \$38,188.50. In his instructions to the jury, the judge stated that Bay City-The Michigan Pipe Co. has in computing damages the standing timleged to have been injured will be Bay City-George N. Hauptman and brought, unless the case is in the mean-

Buying Goods at "Wholesale."

About these days look out for glib-South Manistique—Hall & Buell have their camps in, and expect to bank their camps in the expect to bank the expect to bank the expect to bank the expect to bank the expect the expect to bank the expect t amunities soliciting orders for gro ceries. another house in New York, Chicago or time ago. The News has been partial elsewhere, which is "retailing at wholesale prices." Large numbers of orders pena county this year has been about are taken, and when the goods arrive and River counties. No such firm is known get a hot "winnewurst" and crackers in E. A. STOWE & BRO., Grand Rapids. in New York as the one he pretended to represent. In fact, reputable wholesale dealers are not accustomed to force reown local dealers, rather than to look for "bargains" from irresponsible if they pay up arrearages we shall not tramps.

Removal Notice.

Having removed to No. 13 West Bridge the skids, and will start the mill again street, and fitted the place up expressly attention to such a fool resolution, e the first of the year. The mill has about for an undertaking establishment in all though they be Patrons of Industry." the first of the year. The mill has about 10,000 capacity.

Bay City—The Sage sawmill manufactured about 30,000,000 feet of lumber or day, and will spare no pains to meet 100,000,000 feet of lumber or day, and will spare no pains to meet 100,000,000 feet of lumber or day, and will spare no pains to meet 100,000,000 feet of lumber or day, and will spare no pains to meet 100,000,000 feet of lumber or day, and will spare no pains to meet 100,000,000 feet of lumber or day, and will spare no pains to meet 100,000 feet of lumber or day, and will spare no pains to meet 100,000 feet of lumber or day, and will spare no pains to meet 100,000 feet of lumber or day, and will spare no pains to meet 100,000 feet of lumber or day, and will spare no pains to meet 100,000 feet of lumber or day, and will spare no pains to meet 100,000 feet of lumber or day, and will spare no pains to meet 100,000 feet of lumber or day, and will spare no pains to meet 100,000 feet of lumber or day, and will spare no pains to meet 100,000 feet of lumber or day, and will spare no pains to meet 100,000 feet of lumber or day, and will spare no pains to meet 100,000 feet during the season. In 1888 the mill cut with their patronage, and to please them the approval of those who may favor us same in our new location.

Posner & Raushenberger,
Telephone 367. No. 13 W. Bridge st.

Purely Personal.

dar week.

P. of I. Gossip.

store at Trufant.

was offered 15 per cent. profit by the the act of 1875. P.'s of I., if he would contract with them, but promptly declined the offer.

writes THE TRADESMAN that he is not a run their sawmill all winter. They are contract dealer—that he has not signed companies in different parts of the State. picking up small tracts of timber, hav- with the P.'s of I. or agreed to sign with ing recently bought one piece in Gladwin them. His name is accordingly stricken

A Crystal correspondent writes: "The P.'s of I. around this place are hot. They have not secured any store at this place yet, so they have passed a resolution not to buy a cent's worth in our

A Remus correspondent writes: "You will have to change the name of the Remus P. I. dealer. Instead of Geo. Blank, now flow with milk and honey, as it has in the past with cheek and money."

Mancelona Herald: "The Patrons of Industry have boycotted the Reed City Clarion because that paper published a rough woodcut of alleged signs and grips of the order. "Ren" says the lunkheads don't know enough to take a joke, and, now that they have established the boycott, that potatoes, pumpkins and cordwood 'won't go' on subscription."

Peter Nink joined the P.'s of I. a North Dorr a few nights ago, and, during initiation, was compelled to submit to the indignity of permitting a half hundred men to indulge in an animated game of "leap frog." The young man's back was so seriously lamed in the oper ation that his father has taken steps to institute suits for damages against the men who are responsible for the injuries.

The Herrington correspondent of the Coopersville Observer writes: "The P. I establish a yard and ship out over the lodge numbers nearly 150 members. Some are already getting tired and are absenting themselves from the regular meetings. * * * The P. I.'s hold a county lodge at their hall here to-day. They exect to have some big guns to fly the kite of fancy into the realms of low prices. That is, they are to learn how to buy cheaply and to sell for high prices. Selah."

In the course of a review of the Patrons of Industry, compiled from The TRADESMAN'S history, the Kalamazoo Telegraph remarks: "Now, according to the membership of 80,000, said to exist chiefly in the eastern part of the State. the annual dues will amount to over \$45,000 a year. Then each lodge organized sends \$3 to headquarters for a charter and each member initiated into lodge has to put up \$1 more. Then something like \$40,000 is derived from the charter members, and the grand officers furnish the stationery and blanks for each lodge, which must net a neat little sum. What becomes of all this money, the trusting Patrons in the order cannot ascertain, even though with diligence they peruse the Patron's Guide, which is sent out for their edification. The farmers are playing a losing game in joining this order, and the sooner they learn to give it the cold shoulder the better for them."

Nashville News: "We understand one of the P. of I. lodges near Nashville re-News, because we published a clipping They claim to represent one or from the Big Rapids Pioneer a short not because we were particularly im- By u long as we have a whole shirt and can the books cry about it, but we don't believe that men who are endowed with a reasonable amount of common sense will pay any attention to such a fool resolution, even

Important Decision.

A decision of the Supreme Court, ren dered October 18, has lately created con siderable interest in business circles. act of 1875, is unconstitutional and against the provisions of section 20, article 4, of the constitution of this State, which provides that "no law shall em-John Bonnell, local manager for the brace more than one object, which shall 1875 provides for "the incorporating of J. W. Graham, the newly-fledged Hub- manufacturing companies," and auprovisions of the act, "for the purpose carrying on any kind of manufacturing

or mercantile business, or any union of I. Terwilliger has opened a P. of I. the two." The Court holds that the attempt to incorporate a new business into A Reno correspondent writes: "The the act of 1875, by the amendment of P. I.'s have organized a lodge here and 1881, falls plainly within the prohibition hold their meetings in the school house, of the constitution, the amendment being, in effect, an independent statute, as J. E. Bennett, who recently removed it provides for the incorporation of comhis general stock from Ferris to this city, panies not mentioned or provided for by

This decision materially affects all mercantile corporations organized under C. M. Philabaum, the Muskegon grocer, the act of 1875, as amended, and will necessitate the re-organization of several

> Make Your Peace with Owen All members of the Knights of the Grip who intend going to Lansing on the 27th should secure their tickets of me by Thursday noon, in order to get the re duced rate. The train will leave the Union depot 6:50 Friday morning. I

> will be at Sweet's Hotel every afternoon. GEO. F. OWEN. 181 Jefferson Ave.

Kansas Salt.

The salt industry in Southern Kansas is assuming great proportions. A dozen great salt plants are already in operation and in a few years all the salt used for ordinary purposes west of the Mississippi River will probably be supplied

Portraits for the Holidays.

Send a good cabinet photograph to Hamilton's Art Gallery, 79 Canal street, and get a first-class, life-size, crayon portrait for \$10. Correspondence solicited.

FOR SALE, WANTED, ETC.

Advertisements will be inserted under this head for two cents a word the first insertion and one cent a word for each subsequent insertion. No advertise-ment taken for less than 25 cents. Advance payment.

BUSINESS CHANCES.

FOR SALE - DRUG STORE CHEAP FOR CASH; good location. Address T. H. Rathbone, care Merton House, Grand Rapids.

FOR SALE-CLEAN STOCK OF DRY GOODS, GROeries, boots and shoes, hardware and drugs, situated in good trading point; will inventory about \$3.000; sales for past three years, \$42,000; reason for selling, owner has other business. Address No. 559, care Michigan Tradesman. FOR SALE-75-BBL. FULL ROLLER MILL-BOTH
water and steam power near two good valled de-Water and steam power, near two good railroads good town and doing good business; good reasons for selling. Address Thomas Hoyland, Howell, Mich.

WILL SELL OR TRADE PROPERTY IN TRAVERSE
City, Mich., bringing \$40 monthly rent, for general stock or special line of merchandise. Address
554, care Tradesman.

WANTED-I WANT TO CONSOLIDATE STOCKS
with a man who has a good trade; I have a stock
of clothing worth \$6,000 and thoroughly understand
the business. Address, No. 555, care Michigan Tradesman.
555 the business. Address, No. 959, care man.

555

WANTED-TO EXCHANGE HOUSE AND LOT IN thriving city of Battle Creek for stock of dry goods, notions, boots and shoes or groceries. H. E. Merritt & Co., 666 Wealthy Ave., drand Rapids.

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50 PER CENT. PER ANNUM-OWNER OF REFAIL

50 grocery wishes to engage in exclusive wholesale business and desires to sell; now carrying \$15.000 stock; trade very good; profits as above; rent reasonable. Address, The West Coast Trade, Tacoma, Wash.

HAVE SEVERAL FARMS WHICH I WILL EXchange for stock of goods, Grand Rapids city prop
the best of soil, are under good state of cultivation,
and located between the cities of Grand Rapids and
Muskegon. O F. Conklin, Grand Rapids, Mich. FOR SALE-WE OFFER FOR SALE, ON VERY favorable terms, the F. H. Escott drug stock. at 7: Canal street, Grand Rapids, Hazeltine & Perkins Drug Co. Price, \$4,000.

FOR SALE—THE FINEST DRUG STORE IN THE city of Muskegon at 75 cents on the dollar; reasons other business. C. L. Brundage, Muskegon, Mich. FOR SALE—A GOOD GROCERY BUSINESS HAVING the cream of the trade; best location in the city; stock clean and well assorted; this is a rare chance for any one to get a good paying business; poor health the only reason. Address S. Stern, Kalamazoo, Mich.

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WANTED-GENERAL AND LOCAL AGENTS TO handle the New Patent Chemical Ink Erasing Pencil. Greatest novelty ever produced. Erases ink in two seconds, no abrasion of paper. 200 to 300 per cent. profit. One agent's sales amounted to 630 in six days—anc ther 832 in two hours. Territory selo link in the sale of th Crosse, Wis.

BEGIN THE NEW YEAR BY DISCARDING THE annoying Pass Book System and adopting in its place the Tradesman Credit Coupon. Send \$1 for sample order, which will be sent prepaid. E. A. Stowe & Bro., Grand Rapids.

& Bro., Grand Rapids.

WANTED—SEND A POSTAL TO THE SUTLIFF COUpon Pass Book Co., Albany, N. Y., for samples
of the new Excelsior Pass Book, the most complete
and finest on the market and just what every merchant should have progressive merchants all over the
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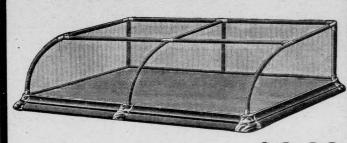
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6-ft case like above

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The above offer is no "bluff" or snide work. We shall continue to turn out only the BEST of work. All other cases at equally low prices.

63 AND 65 CANAL STREET, Grand Rapids, Mich.



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YOU WANT THIS CABINET

Thousands of Them

often seen on the floor of the average grocer. Beautifully grained and varnished and put together in the best possible manner. Inside each cabinet will be found one complete set of castors with screws.

Every Wide-Awake Merchant

Should Certainly Sell LION, THE KING OF

An Article of Absolute Merit. It is fast supplanting the scores of inferior roasted coffees. Packed only in one pound packages. Put up in 100-lb cases, also in cabinets of 120 one-pound packages. For sale by the wholesale trade everywhere.

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The Best •

Sauerkraut.

Order this brand from your wholesale grocer

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D. E. Hallenbeck; Secretary, O. A. Halladay President, D. E. Hallenbeck; Secretary, O. A. Halla
No. 46—Leslie B. M. A.
President, Wm. Hutchins; Secretary, B. M. Gould.
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President, W. C. Pierce; Secretary, W. H. Graham.
No. 48—Hubbardston B. M. A. President, Boyd Redner; Secretary, W. J. Tab No. 49—Leroy B. M. A. President, A. Wenzell; Secretary, Frank Smi No. 50—Manistee B. M. A. President, A. O. Wheeler; Secretary, C. Grant

No. 51-Cedar Springs B. M. A. nt. L. M. Sellers: Secretary, W. C. Congdo No. 52—Grand Haven B. M. A. No, 53-Bellevue B. M. A.

President, Frank Phelps: Secretary No. 54-Douglas B. M. A.

Douglas B. M. A. No. 55-Petoskey B. M. A.

President, C. F. Hankey; Secretary, A. C. Bowman No. 56-Bangor B. M. A. No. 57-Rockford B. M. A. No. 58-Fife Lake B. M. A.

No. 59—Fennville B. M. A.
President F. S. Raymond: Secretary, A. J. Car No. 60-South Boardman B. M. A No. 61—Hartford B. M. A. President, V. E. Manley; Secretary, I. B. Barn No. 62—East Saginaw M. A. President, Jas. H. Moore; Secretary, C. W. Mulholand. No. 63—Evart B. M. A.
President, C. V. Priest: Secretary C.

Ne, 64-Merrill B. M. A.
President, C. W. Robertson; Secretary, Wm. Horton. No. 65—Kalkaska B. M. A. President, Alf. G. Drake; Secretary, C. S. Blo No. 66-Lansing B. M. A. No. 67—Watervliet B. M. A. W. L. Garrett; Secretary, F. H. M No. 68—Allegan B. M. A. H. H. Pope; Secretary, E. T. Var President, H. H. Pope; Secretary, E. T. VanOstran No. 69—Scotts and Climax B. M. A. No. 70—Nashville B. M. A.
Scoretary, Walter Webster.

No. 71—Ashley B. M. A.
President, M. Netzorg; Secretary, Geo. E. Clutterbuck. I. Netzorg; Secretary, Geo. E. C. No. 72—Edmore B. M. A. No. 73-Belding B. M. A. No. 74—Davison M. U.
President, J. F. Cartwright; Secretary, C. W. Hurd No. 75-Tecumseh B. M. A.

No. 76-Kalamazoo B. M. A. President, S. S. McCamly; Secretary, Chaunce No. 77—South Haven B. M. A. President, E. J. Lockwood; Secretary, Volney R No. 78-Caledonia B. M. A. resident, J. O. Seibert: Secretary, J. W. Sau 5. 79—East Jordan and So. Arm B. M. A. sident, Chas. F. Dixon; Secretary, L. C. Madison. To. 80—Bay City and W. Bay City R. M. A. resident, F. L. Harrison; Secretary, Lee E. Joslyn.

No. 81—Flushing B. M. A. President, L. A. Vickery; Secretary, A. E. Ran No. 82-Alma B M. A. No. 83—Sherwood B. M. A. L. P. Wilcox; Secretary, W. R. Mandigo. No. 84-Standish B. M. A. P. M. Angus; Secretary, D. W. Richardson. No. 85-Clio B. M. A. o. 86-Millbrook and Blanchard B. M. A.

No. 87-Shepherd B. M. A. President, H. D. Bent: Secretary, A. W. Hurst

The P. of I. Dealers The following are the P. of I. dealers who had not cancelled their contracts at last accounts:

Adrian-Powers & Burnham, Anton Wehle, L. T. Lochner. Almont-Colerick & Martin. Altona-Eli Lyons. Altona—Ell Lyons.

Assyria—J. W. Abbey.

Belding—L. S. Roell.

Big Rapids—W. A. Verity, A. V. Young,

P. Shankweiler & Co., Mrs. Turk. Blanchard—L. A. Wait. Blissfield—Jas. Gauntlett, Jr. -J. B. Gardner. Burnside-Jno. G. Bruce & Son. Capac-H. C. Sigel. Carson City-A. B. Loomis, A. Y. Ses-

Casnovia-Ed. Hayward, John E. Par-Cedar Springs-John Beucus, B. A.

Flushing-Sweet Bros. & Clark. Fremont-Boone & Pearson, J. B.

Gladwin-John Graham, J. D. Sanford, as. Croskery. Gowan-Rasmus Neilson.

Grand Ledge—A. J. Halsted & Son. Grand Rapids—Joseph Berles, A. Wilinski, F. W. Wurzburg. Hersey—John Finkbeiner. Hesperia-B. Cohen. Howard City—Henry Henkel. Hubbardston—M. Cahalen. Imlay City—Cohn Bros.

McBride's—J. McCrae.

Maple Rapids—L. S. Aldrich.

Marshall—W. E. Bosley, S. V. R. Leper & Son, Jno. Butler, Richard Butler,

"Well, I wish you good luck," was ohn Fletcher. Mecosta—Parks Bros

Milan—C. C. (Mrs. H. S.) Knight. Millbrook—T. O. (or J. W.) Pattison Millington-Chas. H. Valentine. Morley—Henry Strope. Mt. Morris—H. E. Lamb, J. Vermett Son, F. H. Cowles. Muskegon-Broner & Aldrich.

Nashville-Powers & Stringham, H. M. North Dorr-John Homrich. Ogden—A. J. Pence. Olivet—F. H. Gage. Otisco—C. V. Snyder & Co. Reed City—J. M. Cadzow. Remus—C. V. Hane. Riverdale—J. B. Adams. Rockford—B. A. Fish.

Sand Lake—Brayman & Blanchard, Frank E. Shattuck & Co. Shepherd-H. O. Bigelow. Sparta-Dole & Haynes. Stanton—Fairbanks & Co. Stanwood—F. M. Carpenter. Trufant—I. Terwilliger. Vassar—McHose & Gage. Wheeler-Louise (Mrs. A.) Johnson,

H. C. Breckenridge.
White Cloud—J. C. Townsend. Williamston-Thos. Horton.

Observations of a Thinking Farmer. . D. Resler in the Western Rural. After much observation and careful consideration, having visited nearly all the Mississippi valley states within the last two months, I have arrived at the conclusion that it is a matter of serious importance that the farmer must do something to enhance the value of his products. The farmer is alone to blame for low prices, and the trouble comes from his not acting in a business-like from his not acting in a business-like way. The business man waits until his customer comes, but the farmer crowds his products upon the market, taking what prices are offered. We have organized into Granges, Farmers' Alliances, Wheels and a great many other different and similar organizations, without any relief worth mentioning. The trouble with organizations is to get so many small societies to agree on so many difsimal societies to agree on so many different to the control of t small societies to agree on so many different things in question. Politics and various other influences will creep in and eause strife and discord in our societies, and a great many farmers will get tired of attending for so long a time to those society duties without seeing any direct benefit and drop out altogether. As for our having stores of our own, expecting to derive any benefit therefrom, puts one mind of setting fire to a straw pile. It makes quite a demonstration for a short time but doesn't last long, and in the first place there is not much in it to mmence with of value. It would require a very extravagant rural family that would consume over \$500 worth of groceries and dry goods per year, and, on the whole, it is questionable whether anything could be saved by trading with the farmers' stores. I am not in favor of crowding out our middlemen. We cannot do without them. We must have them (or most of them, at least) for the sake of convenience, and their profits exacted from us all amount to but a mall affair when considered with the ruinous prices the farmer receives for what he has to sell.

Now, the question naturally arises low can it be done? Organization would do if we could all agree, but that is too We must have more immediate We are almost in the position of the drowning man. I would suggest that all farmers should set a time to nominate and elect men as agents to go to every city to which we ship our grain and stock, and supply all demands through the agents at a fixed price, based on the cost of production, shipping, handling, etc., allowing a fair profit for the farmer. Then we would be on an equality with all other business enterprises.

National Bank, and C. T. Bailey, Assistant Cashier of the same institution. the town with a view to starting a bank

"So your father is dead, Ned?"
As I nodded in the affirmative, I passed As I nodded in the amimative, I passed my handkerchief to my eyes and wiped away the tears that this sad inquiry brought. Yes, my father was dead; he had been buried only two weeks. I was his only son, and, consequently there had been a more than closer friendship between us than father and son often enjoy. It was supposed by many that my It was supposed by many that my father had died a rich man, but such was not the case. He left but a few thousand dollars, the bulk of which naturally went to my mother. I had just passed twenty-one, had received a good fair eduand standing, and his family, consisting

my plans. What are they ?" asked Dick.

"Nothing, but I can learn. All things

start from small beginnings, and I think I can make a reasonable success of it." "But where are you going to get your

The above conversation took place the night before Thanksgiving, in the year 1869. I then resided in Boston and lived at my late father's home. His death had been sudden, and, as I stated above, he left only a small property. It was neces-

to work I went. I had looked over the various lines of trade, and finally setchosen one. I had secured a store in the thriving town of C——, in Ohio, and commenced to fit it up. I knew, on account of my limited capital, I must cut my garment according to my cloth, therefore I was compelled to make a sharp bargain for all controls. fore I was compelled to make a sharp bargain for all work I had done. On account of my excellent family connec-tions. I had an unlimited amount of references, therefore when I selected my store and agreed to take a three years' lease with the privilege of a five years' renewal, I made my landlord agree to fit

the amount of \$3,000, leaving me in debt pay her for her trouble. at the time I opened my store about \$600.

My store arrangement was excellent.

The bottoms of my windows were covered with a rich canary-colored plush, in each of which was centered a neat brass-plated tree on which I could display quite I thought of it the more I favored th a large number of shoes; and around each tree were arranged twelve single Mabel a proposition to enter my emplo display stands, together with a neat display of shoes stuffed. The settees were made of cherry, upholstered in plush.

I was compelled to advance a small and were very handsome. Upon enteron which were displayed several shoes; then came two settees backed up against across the rear of the store was set the

carpet. other side to men's, boys' and youths'. while the rear was given up to rubber goods and men's heavy boots. This was the position I was in when I threw open the doors of my store with a hopeful feeling that success was mine, on the morning of December 23, 1869.

III. A week had passed, the Christmas holself. I knew it was holiday week, an \$3,000, it contains nearly six times the exceptional one for business, but never-

How I Started in the Retail Shoe
Business.

W. Harry Travin, in Boot and Shoe Recorder.
I.

"So your father is dead, Ned?"
As I nodded in the affirmative, I passed

my boarding house, when a faint cry for help attracted my attention, and going to the door and unlocking it, I found the snow had drifted two or three feet in the doorway, and there, lying prostrate, was a form. I was rather amazed and, lifting with walks and flower-beds in season it may arms a property in the store.

My boarding house, when a faint cry for help attracted my attention, and going to the door and unlocking it, I found the snow had drifted two or three feet in the door and there, lying prostrate, was a form. I was rather amazed and, lifting with walks and flower-beds in season and should be should be a pair of handsome horses find a home. An attractive lawn with walks and flower-beds in season at the place. As I she told me her story.

cation, although I had never been to college, and I hoped that when I got ready to start out in life, I could secure the necessary financial aid from my father. In this I was disappointed, and on the and it was not until I was sixteen years day when this stoy opens. I had drapped ald that I know what it was to want for Charlotte—John J. Richardson, Daron & Smith, J. Andrews, C. P. Lock, F. H. Goodby.

Chester—P. C. Smith.
Chippewa Lake—G. A. Goodsell.
Clio—Nixon & Hubbell.
Coral—J. S. Newell & Co.
East Saginaw—John P. Derby.
Evart—Mark Ardis, E. F. Shaw, Stevens & Farrar.
Flint—John B. Wilson.
Flintshing—Sweet Bros. & Clark.

In this I was disappointed, and on the day when this story opens, I had dropped in to see one of my old schoolfellows, Dick Watterson, who had just been anything. Shortly after my sixteenth brithday, my father came home one night and, with tears in his eyes, told my mother that he was a poor man; he had met with disastrous failures of investments in business and had lost all. This so worried him that he died in six months, and my poor mother followed him two months later. My brother, who was younger than myself, was taken in "True," I replied, "but I have the use was younger than myself, was taken in of both arms and legs and, above all, charge by a friend, who found a home good health. I have already settled upon for him in Kansas, while I was obliged to look for some employment. With the help of friends, I secured a position in a "I am going to open a retail shoe family to take charge of their children, and had just got nicely settled in my "What?" exclaimed Dick, "going to open a retail shoe store? What do you step into the lady's chamber, when she know about the business?" accused me of stealing a diamond ring from her. With tears in my eyes I denied it, and offered to let her search me and my room. I pleaded for my good name, but it was of no account. With less than \$10 in my pocket, I was turned ney.

Lake Odessa—Christian Haller & Co.
Lakeview—H. C. Thompson.
Lapeer—C. Tuttle & Son, W. H. Jenings.

McBride's—L Macros.

"Well, I have \$1,000 that I have saved up myself during the past few years.
By my father's will I got \$2,000 more, in all \$3,000. With this amount I intend starting in business."

"Where are you going to locate and the saved up myself during the past few years.
By my father's will I got \$2,000 more, in all \$3,000. With this amount I intend starting in business."

"Where are you going to locate and the saved up myself during the past few years.
I sought employment, but got barely enough to pay for my head of the saved from the house. Broken-heated, I could not face my father's or mother's friends, so the next day I took a train for Chicago.
I sought employment, but got barely enough to pay for my head of the saved from the house. Broken-heated, I could not face my father's or mother's friends, so the next day I took a train for Chicago.
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I sought employment, but got barely enough to pay for my head of the saved from the house. Broken-heated, I could not face my father's or mother's friends, so the next day I took a train for Chicago.
I sought employment, but got barely enough to pay for my head of the saved from the house. ing and hoping for something to do, but have not been successful, and to-day, finding myself without money or friends, "Well, I wish you good luck," was Dick's reply, "but I fear you have a hard row to hoe."

II.

The above conversation took place the

had an opportunity to study her, and it was not until she had nearly got through that I realized what a beautiful girl she was. I was indeed placed in a very awkward position. I could not suffer this young girl to go out into the street, for my mother, provided her life was spared. I had just entered upon man's estate, and my days of castle building. spared. I had just entered upon man's eat and a bed to sleep in for the night, so estate, and my days of castle building were over. It was now business with me.

My equital with me.

My capital of \$3,000 was, indeed, a small one, but I had heard and read of menwho had started in life with less than this and had made a success of it. If they could do it, why could not 1? So to work I went. I had looked over the store, and told her the girl's story, offering to pay her if she would look after her until I could make further arrangements. She readily consented, and Mabel was made comfortable for the night, while I buttoned up my greatcoat and soon found myself safe at home.

That night, after I had gone to bed

V.

The next morning I awoke and, after breakfast, started for my store, my mind fully taken up with Mabel's future. What should I do? What could I do? These were, indeed, interesting questions Arriving at the store, one of my firs up the shelving for me at his expense.

The store was a new one, about thirty feet front by sixty feet deep, and had

two very fine plate glass windows. The shelving was made of white wood and stained in imitation of cherry, with two tiers of drawers beneath it, and when tiers of drawers beneath it, and when the considered her. I round her heating the considered her. I round her heating dressed in a suit furnished her by the old lady in whose care she was. The girl looked even more beautiful to me than she did the night before, and it was

on hand to buy stock. I bought goods to to be done for the future, promising to

The idea of a lady shoe clerk wa novel; it was something I felt certai would take. Many ladies who enter shoe store would much prefer a lady t idea, so at the end of three days I made

amount of money to get suitable clothe ing the store, the first thing that met the for her appearance, and in about a week customer's eye was a neat cherry table, time she was ready to begin upon he new duties. She proved herself to b interested, and learned rapidly, and each other, and facing each side of the store, and another table dressed in a like months, I found I had a valuable assist months, I found I had a valuable assis manner, and another row of settees; ant. Her cheeks grew rosy and she wa liked by those who learned to know he fifth settee. In front of the settees on and it was mainly through her pleasan either side, and extending the length of and agreeable ways that I drew custom the store, was laid a strip of Brussels ers to my store that proved to be amon the best class I catered for. During a One side of the store was devoted to this time my trade increased, and ladies', misses' and children's goods, the found myself on the road to prosperity

Twenty years have passed, and I an still in the retail shoe business at Cbut I am no longer obliged to count m money before I make a purchase: thos twenty years have been full of rich blessings to me. I have made my bus ness a successful and prosperous on at least, I have done so with the assist idays were a thing of the past. I had just closed my store, it was a windy, The pretty little 30x60 foot store that snowy night, and sat down to figure up the result of my first week's business. It its place is an elegant four-story brick As I jotted down on a piece of paper my sales for each day, and ran up the colon the ground floor is the handsomest i Newberry Independent: "T. W. Burdick, President of the Sault Ste. Marie National Bank, and C. T. Bailey, As-

Twenty minutes walk from my stor were in the village Tuesday, looking over the less it was a good send-off for me, and it was with considerable satisfaction that here."

Twenty minutes walk from my store it was with considerable satisfaction that I closed my desk and prepared to go to Anne house, pleasantly situated, with

it up in my arms, bore it into the store, and, after brushing the snow away, saw it was that of a young girl, not more than eighteen, thinly clad and suffering lowed by three laughing children who from the cold. I immediately placed her in a chair before the fire, and it was some that I call mine, I am met at the door by time before she was able to speak, when my wife, a woman whom for her nobl traits I had long ago learned to love. It is she who was my assistant in making "My name," she said, "is Mabel Carew. what I have. Do you recognize her? Hardly, but nevertheless I call her

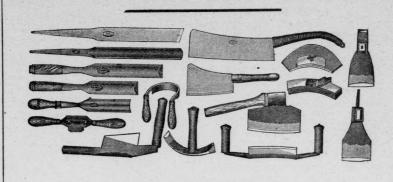
Mabel Twenty years ago I opened my sho store in C--. It is Christmas night, and as I put on my slippers and lean back in my easy chair, Mabel places her arms around my neck and says, "Ned, do you remember twenty years ago?"

"Ave." I answer, "I do, and I never regret the fact that I started a retail sho store and hired a young lady clerk.'

Dry Goods.

Prices Current.	
UNBLEACHED COTTONS. Atlantic A. 7½ Integrity XX 5 Atlanta A. A 6½ King, E F 6½ Archery Bunting 4½ E X 6½ Amory 7½ Beaver Dam A 1 5½ Lawrence L L 5½ Berwick L 6¼ New Market B 5½ Blackstone 0, 32 5 Noibe R 5½ Chapman 4 Newton 6 55 Chapman 4 Newton Best 7 Comat 7½ Our Level Best 7 Comet 7 Kiverside XX 4½ Computer XX 5 Dwight Star 7½ Top of the Heap 7 Exeter A 6½ Full Yard Wide 6½ Great Falls E 7 Gornet Width 6¾ Hartford A 5½ Hartford A 5½ Hartford A 5½ BLEACHED COTTONS.	10
Chapman 4 Sewfolio 7 Contasset A 7 7 Our Level Best 7 7 Comet 7 Riverside XX 43 2 Composition C C C 6% Sea Island R 64 6 Conqueror XX 5 Sharon B 6 5 2 Aurit 7 7 7 7 9 from the Heap 7 7 7 7 9 from the Heap 7 8 7 8 8 8 8 8 9 8 8 8 9 8 9 8 8 9 8 9 8 9 8 9 8 9 8 9 9 8 9 8 9 9 9 8 9 9 9 8 9	444
Full Yard Wide	2 2 2 pa
Blackstone A A 8 First Prize 7	IV Sn Co Je Je Z
Fruit of the Loom . 8½ (Vinyard	Ri G:
UNBLEACHED CANTON FLANNEL. Tremont N	St Ca Pl Sl
	W
Hamilton N	W W W
Biddeford 6 Naumkeag satteen. 7 Brunswick 6½ Rockport 6	½ B ½ B
Allen, staple 6	1½ 0 1½ G 1½ C
" long cloth B. 19½" " solid black. 6 " " C. 8½" Washington indigo. 6 " century cloth 7 " gold seal 10½" " India robes 7 " Turkey red. 10½" " plain T'ky X ¾ 8 Berlin solids. 5¼" " " X. 10	1/2 E 1/2 H 1/2 G 1/2 N
oil blue 6½ "Ottoman Turgreen 6½ (Sey red 6 Cocheco fancy 6 Martha Washington Turkey red ½ 7 Eddystone fancy 6 Martha Washington	1/2 S
Hamilton fancy. 65/2 " staple 6 " staple 6 " new era. 65/2 " gold ticket Merrimack D fancy. 65/2 " indigo blue	1/2 S 1/2 S 1/2 S 1/2 S
Amoskeag A C A 13½ Pearl River 12 Hamilton N 7½ Warren 14	7
Amoskeag 13½ Everett 15 Amoskeag 9 oz 15 Lawrence XX 12 Andover 11½ Lancaster 15 Glenarven 6½ Renfrew Dress 12 Lancashire 6½ Toil du Nord 16 Normandie 8	
Peerless, white18½ Peerless, colored2	17
GRAIN BAGS. Stark	
Clark's Mile End. 45 Barbour's. 8 Coats', J. & P. 45 Holyoke. 22½ KNITTING COTTON.	
White. Colored. White. Color 8 No. 6 .33 38 No. 14 .37 4 1 .8 34 39 1 16 .38 4 1 10 35 40 18 .39 4 1 12 35 41 20 40 40 40 40 40 40 40 40 40 40 40 40 40	2 3 4 5
Slater	
Fireman	
Red & Blue, plaid . 40 Grey S R W	8½ 8½ 8½ 3½ 3½
Severen, 8 oz 9½ Greenwood, 8 oz 1 West Point, 8 oz 1 Greenwood, 7½ oz 9½ WADDINGS	- 1
t White, doz 20 Per bale, 40 doz \$6 Colored, doz 25	
Slater, Iron Cross 9 Pawtucket	
Coraline	30
50 yd, doz. 42 HOOKS AND EYES—PER GROSS. No 1 Bl'k & White10 No 4 Bl'k & White1 " 3 "12 " 8 "2 " 3 "12 " 10 "2	- 1
PINS. No 2-20, M C50 No 4-15, F 3½45 3-18, S C45 COTTON TAPE.	10
No 2 White & Bl'k12 No 8 White & Bl'k15 "10 "10 "12 "18 "12 "18 "12 "11 No 2	26
f A James 1 50 Steamboat Crowely's 1 35 Gold Eyed Marshall's 1 00	
HARSHAIT'S	

OOPER TOOLS



We endeavor to carry a full assortment.

Foster, Stevens & Co.,

and 12 Monroe St., 33, 35, 37, 39 and 41 Louis St.,

	GRAND RA	11	IDS, MICH.	
	HARDWARE.	1	MOLASSES GATES. 6 Stebbin's Pattern 6 Stebbin's Genuine 6	lis. 0&10
-	Prices Current.	-	NAILS	25
-	These prices are for cash buyers, who	0	Advance above 12d nails. FENCE AND BRADS. 50d to 60d	25
1	pay promptly and buy in full packages		10d. 8d and 9d. 6d and 7d. 4d and 5d.	
-	Ives', old style	0	3d	1 00 1 50
-	Jennings', genuine	5	FINE BLUED.	1 00
	First Quality, S. B. Bronze. 870 D. B. Bronze. 110 S. B. S. Steel 85 D. B. Steel 130	00	3d. 2d. Caseing and box.	**
	RARROWS. UIS.	- 1	10d. 8d to 9d 6d to 7d. 4d to 5d.	60 75 90
-	Railroad \$ 14 0 Garden net 30 0	10	ou	1 50
-	BOLTS. dis. Stove	10	% inch	2 25
-	Stove.	10	1½ and 1½ inch. 2 and 2¼ " 2½ and 2¾ "	1 38
-	Well, plain	50	12g and 2g mic 2g and 2g mic 2g and 2g mic 2	85
1	BUTTS, CAST. dis.	10	Ohio Tool Co's tayer	dis.
-	Wrought Loose Pin 60&1 Wrought Table 60&1 Wrought Inside Blind 60&1	10 10 10	Sciota Bench Sandusky Tool Co.'s, fancy Bench, first quality Stanley Rule and Level Co.'s, wood	@66 40@16 @66
	Wrought Table 568. Wrought Inside Blind 60& Wrought Brass 70& Blind, Clark's 70& Blind, Parker's 70& Blind, Shepard's 70&	75 10 10	Stanley Rule and Level Co.'s, wood	20&10
	Blind, Shepard's BLOCKS. Ordinary Tackle, list April 17, '85	70	Stanley Rule and Level Co.'s, wood. Fry, Acme	dis.
-	CRADLES. dis 50&	02	Copper Rivets and Burs PATENT FLANISHED IRON. "A" Wood's patent planished. Nos. 24 to 27	10.9
	Cast Steelper b 4	1/2	"A" Wood's patent planished, Nos. 24 to 27 "B" Wood's pat. planished, Nos. 25 to 27 Broken packs ½c per pound extra. ROPES.	
0,00	Ely's 1-10 per m	65 60 35	Sisal, ½ inch and larger Manilla Squares. Steel and Iron Try and Bevels	11½ 13½
2 2	Musket	60	Steel and Iron Try and Bevels Mitre	7 6 2
	Rim Fire, United States dis.	50 50 25	SHEET IRON.	Com
2	CHISELS. 70&	10	Nos. 10 to 14.	3 0 3 1 3 1
6	Socket Framing 70& Socket Corner 70& Socket Slicks 70& Butchers Tanged Firmer 70&	40	Nos. 25 to 26	3 2
2	Curry, Lawrence's	10	All sheets No. 18 and lighter, over 30 i wide not less than 2-10 extra SAND PAPER. List acct. 19, '86	10.8-1
4	White Crayons, per gross 12@121/2 dis.	10	Silver Lake White A	
12/2	Planished 14 oz cut to size per pound	28 26	White B. " Drab B. "	
2	Bottoms	24 24 25	* SASH WEIGHTS.	0
/2	Morse's Bit Stocks	40	" Hand	dis. @25&
	DRIPPING PANS.	40	" Special Steel Dex X Cuts, per foot " Special Steel Dia, X Cuts, per foot	
	Large sizes, per pound	61/4		OIN.
/2	Com. 4 piece, 6 in. doz. net	\$10 \$10	Steel, Game. Oneida Community, Newhouse's. Oneida Community, Hawley & Norton's Hotchkiss'	
	Clark's, small, \$18; large, \$26	30 25	Hotchkiss' P. S. & W. Mfg. Co.'s Mouse, choker 18c pe Mouse, delusion \$1.50 pe	er do
d.	Titles	%10 %10	Bright Market	dis. . 67
	Nicholson's	50 50	Coppered Market Tinned Market Coppered Spring Steel	62
3/4	Nos. 16 to 20; 22 and 24; 25 and 26; 27	28 18	Plain Fenceper po Barbed Fence, galvanizedpainted	und \$3 2
1/2	Discount, 60 GAUGES. dis Stanley Rule and Level Co.'s	50	Bright	dis. &10& &10&
1/2 1/2	Maydole & Co.'sdis.	25 25	Hook's	&10& &10& dis.
	Yerkes & Plumb's	&10 t 60 &10	Baxter's Adjustable, nickeled Coe's Genuine	
1/2 1/2 1/2 1/2	Gate, Clark's, 1, 2, 3	&10 2 50	Coe's Patent, malleable	.75& dis.
1/2	longer	3½ 10	Pumps, Cistern	&10&
1/2	" " % net " " ¾ net " " net	8½ 7½ 7½	Dampers, American	:
25	Strap and Tdis. HANGERS. dis Barn Door Kidder Mfg. Co., Wood track500	70 s. &10	METALS, PIG TIN.	2
	Barn Door Kidder Mfg. Co., Wood track 500 Champion, anti-friction 600 Kidder, wood track 600 HOLLOW WARE	40	Pig Large. Pig Bars. ZINC. Duty: Sheet, 2½c per pound.	
1/2	Ridder, wood track	&05 &05 &05	Duty: Sheet, 2½c per pound. 690 pound casks. Per pound. solder.	6
75	Gray enameled	50 &10	Extra Wiping The prices of the many other qualit	13
75	Japanned Tin Ware new list 33%	25 & 10	The prices of the many other qualit solder in the market indicated by private l vary according to composition. ANTIMONY.	
	HORSE NAILS. Au Sable dis. 25&10@25&10 Putnam dis. 5&10&24& Northwestern dis. 10&1 KNOBS—New List dis.	&10 21/2 0&5	Vary according to composition. Antimony. Cooksonper pour Hallett's	nd 14
	KNOBS—New List. dis Door, mineral, jap. trimmings	55 55	To T	
	Door, porcelain, plated trimmings Door, porcelvin, trimmings Drawer and Shutter, porcelain	55 55 70	14x20 IX, "Each additional X on this grade, \$1.75.	. 7
	Door, mineral, jap. trimmings Door, porcelain, jap. trimmings Door, porcelain, plated trimmings Door, porcelvin, trimmings Drawer and Shutter, porcelain. LOCKS—DOOR. Russell & Irwin Mfg. Co.'s new list Mallory, Wheeler & Co.'s Branford's Norwell's	55 55	10x14 IC, Charcoal 14x20 IC, " 10x14 IX, "	. 8 05
	Branford's	55 55 8.	Each additional X on this grade \$1.50.	
	Branford's Levels dis	. 60	14x20 IC, "Worcester	· 5
40	Hunt Eye \$15.00, dis. Hunt's \$18.50, dis. 20& MAULS.	. 60 :10.	14x20 IC, "Allaway Grade	. 6
50		31	20x28 IX, " " " 14x28 IX. BOILER SIZE TIN PLATE.	. 13
95	" P. S. & W. Mfg. Co.'s Malleables	40	14x31 IX 14x56 IX, for No. 8 Boilers, \ nor nound	13

The Michigan Tradesman

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BEGIN THE NEW YEAR EVEN.

age is not broached in these columns oftener than once a year, THE TRADES-MAN assumes that its readers will bear with it in this appeal for the amounts due on subscription. About two thousand subscribers are in arrears, their indebtedness aggregating between two and three thousand dollars. To each of these the amount is small, but its payment will enable the publishers to make the paper better and brighter, and thus result to the benefit of all concerned. Let there be a prompt and general response to this appeal!

CHRISTMAS.

Of the twelve months, there are two in which an American—an American, that is, of the United States-may claim a different seasons-one at midsummer, the other when the year is on the verge of winter. But they are linked together, nevertheless, as containing days of total, 194,234. special interest to all who are able to say that this is the land of their birth or the home of their choice. For to us does any day in July compare in importance with the Fourth? And what other nation makes a festival of the last Thursday in November? Thanksgiving Day is, indeed, a younger national observance · than the Fourth, but seems to have taken root, none the less, as firmly as Inde pendence Day.

New England has sometimes wounded the susceptibilities of other parts of the country by claiming that everything in the way of institution or custom worth having in the land had its origin within her borders. The Knickerbocker and the Virginian, the South Carolinian and the New Orleanian, have scouted the claim of New England as preposterous. But lander would admit that there could be 86,784. on Thanksgiving day a dinner worthy of the name without turkey and pumpkin From the New Jersey Trade Review pie. And these American dishes are good cheer together.

American Thanksgiving, not forgetting, mileage books for railways, but instead however, that as a festival it is a young- of the coupons being for one mile, they ster, indeed, compared with Christmas, are for one cent, five, ten and twenty-five which was venerable long before Columing from \$2 to \$20. These coupons are bus set out to discover America. Yet good for their face value in groceries and old as it is, it holds its own very well other merchandise at the store of the last of all who should tumble into such a and is as vigorous now as when the firm issuing them. When the books are world was younger. Someone has said such the dealer charges his customer with the value of the book. When paythat Christmas observances were falling into desuetude in England when they for the purchase of supplies, thus avoid for the purchase of supplies, thus avoid the will be enabled to buy their general to those becoming members — mostry farmers—that by joining their society they will be enabled to buy their general profit and no Dickens. But America has never needed uable time to both dealer and customer. a Dickens for that purpose. The day was a happy, cheerful day when the country was a wilderness-a day when the smile on most faces gave a warm glow in spite of a dull sky. And the genuine American can be distinguished of gifts has come. And although the man with many relatives sometimes feels this part of the observance of the day a more.

"But it's only in the out'ard appearance of the day a Liberality overleaps the bounds of kindred and friendship, and the hungry are of ease and relief is managed for the weary and careworn, innocent gratification was a solution of the weary and careworn, innocent gratification of the weary and careworn, innocent gratification of the weary and careworn gratification of the weary and the wear and t tions are contrived for those whose pleas- a boy. ures are few and rare.

But they who rejoice in Christmas but they always was; but bless ye, it don't do no kind o' hurt to change the labels on the human packthrong of happy children there are in the 'ages every few years or so !'

world on that day! How many little hearts are beating with pleasure, how Official Organ of Michigan Business Men's Association. many childish lips are prattling cheerfully! Thousands of such childish groups, scattered all over the world, are COLLECTION-DISTRESS-PURCHASE PRICE Retail Trade of the Wolverine State. a pleasant vision, and enough to make one merry in remembering them.

> Annual Report of the State Salt Inspector.

The twenty-first annual report of the State Salt Inspector, for the fiscal year ending Nov. 30, was made public last week. It shows that the nine districts in which the State is divided have a total manufacturing capacity of 5,950,000 barrels, representing an investment of \$4,700,000 and giving employment to Considering that the subject of arrear- 3,600 men. The quantity inspected in

cach u	istrict was as romons.	
		Barrels
District	No. 1-Saginaw county	1,104,34
44	No. 2-Bay county	911,77
66	No. 3-Huron county	101,79
64	No. 4-St. Clair county	256,16
44	No. 5-Iosco county	312.08
44	No. 6-Midland county	
4.6	No. 7-Manistee county	
-66	No. 8-Mason county	294,10
		0.040.00

Total
These figures, as compared with 1888,
show there were 19,249 barrels less in-
spected this year than in 1888, but this
does not show the amount actually manu-
factured during the inspection year 1889.
Barrels.
Add to the amount inspected 3,846,979

Total .4,886,900 Deduct salt inspected in December, Jan ary and February, 1889. 552.019 Amount actually manufactured inspec

The counties showing an increased inspection, as compared with 1888, were: special property. They come at widely Saginaw, 54,775; Bay, 105,941; Midland, 1.580; Mason, 13,389; total, 174,985.

Decrease: Huron, 61,417; St. Clair, 69.455; Iosco, 34.288; Manistee, 29,077;

In qualities the inspection was as fol-

١			
j			Barrels.
1	771		
1	Fine		
ł	Packers'		19,780
I	Solar		17,617
ı	Second quality		
ı	Fine packers'		4,978
ı	A comparison of the se	alt inenec	tion in

the State since the inspection law went into effect is as follows

. 1	into chect is as follows.	
1		Barrels.
-	1869 561,288 1881	2,750,299
-	1870 621,352 1882	3,037,317
1	1871 728,175 1883	2,894,672
	1872 724,481 1884	3,161,806
	1873 823,346 1885	3,297,403
9	18741,026,979 1886	3,677,257
1	18751,081,8:6 1887	3,944,309
		3,866,228
1	18771,660,987 1889	3,846,979
1	1878	
1	1879 2,058,049 Total4	5,753,985
9	18302,676,588	
0	Salt manufactured prior to 1869	3,282,117
_		

The largest salt manufacturer in the there is one thing that cannot be denied, State, and in the world, for that matter, which is, that Thanksgiving came from is R. G. Peters, the Manistee lumberman. Yankeeland and nowhere else, There He made last year at Manistee 171,220 are, indeed, ill-natured people who say barrels, and Butters & Peters, at Ludthat the stern founders of New England ington, manufactured 104,406 barrels. set up Thanksgiving in order to give a Louis Sands, another Manistee lumberblack-eye to Christmas, which they con- man, comes second, with 130,923 barrels, sidered an utter abomination. And and the State Lumber Co., of the same proabbly those founders would not have place, 123,871 barrels. The Chas. Rietz been particularly gratified if they could Bros. Salt & Lumber Co. made 91,858. have foreseen that the one legacy the On the Saginaw river Whitney & Bachwhole country would receive from them elor manufactured 84,021 barrels, the would be a day of feasting. But they largest of any single concern, H. W. Sage builded better than they knew. They & Co. taking second place with 73,554 were very well aware that a good dinner barrels. C. Merrill & Co. manufactured is a good thing, but they thought it would 65,308 barrels, Eddy, Avery & Eddy be worldly and frivolous to confess it. 66,641 and Mitchell & McClure 63,097. Their descendants, with more candor, These are all large lumber producers. declare that the day exists for the sake In Iosco county Pack, Woods & Co. made of the dinner, and without the latter 90,834 barrels, and the Gratwick, Smith there could be no real Thanksgiving. & Fryer Lumber Co. 70,121. At Luding-But, then, the dinner must have its own ton the Pere Marquette Lumber Co. elements. Certainly no loyal New Eng- made 80,680 barrels and Thomas Percy

Growth of the Coupon System The use of coupon books in the grocery kin which otherwise, it is feared, would quite noticeable. In many parts of the kin which otherwise, it is feared, would never take place. Family guests and old almost entirely, and, according to those highly satisfactory one. The plan is as Let us continue, then, to keep up the the coupon books, which are similar to cents each, the value of the books varying all disputed accounts and saving val-

A Matter of Labels.

"Human nature," says a rustic philos down to facts.

"We have to say jest about so often his merchandise at 10 per cent. profit on be, and women folks have changed, and for the purpose of obtaining their trade, men ain't so brave and honest as they will promise-only-to sell at 10 per was, and children ain't children any

"Men an' women an' boys an' girls is would dare to come and stand

BUSINESS LAW.

Courts of Last Resort.

The purchase price of property con in its use, such as corn, fodder etc. is not rent, and cannot be collected by distress, according to the decision of the Supreme Court of Georgia.

BANKRUPTCY - ASSIGNMENT NAME.

The right of one to use his name in connection with words of common use as a brand is a personal right, and does not pass to his assignee in bankruptcy, according to the decision of the Kentucky Court of Appeals.

SALE - SPECIFIC ARTICLE - WARRANTY. Ascording to the decision of the Supreme Court of Minnesota, where an order is given to a manufacturer or dealer for a specific article of a known and recognized kind and description, and the described article be actually furnished, there is no implied warranty that it will answer the purpose for which it is intended to be used, but the only implied warranty or condition of the contract is that it shall conform to the description and be of good workmanship and ma-

EMPLOYERS' LIABILITY - DANGER-NO-TICE.

The Supreme Court of Louisiana held, in the recent case of Myhan et al. vs. Louisiana Electric Light & Power Co., that an employer who carries on an eminently dangerous undertaking, such as the generation and distribution of electricity, is bound to know the character and extent of the danger attached to the employment, and to notify his employes specially and unequivocally of the same. In such cases, the court held, the emplove has a right to assume superior knowledge on the part of the emplo to rely on his prudence and judgment. and to believe that he will not unnecessarily jeopardize his person and life by avoidable risk.

SALE OF STOCK-DIVIDEND.

In the case of Phinizy vs. Murray, recently decided by the Supreme Court of Georgia, it appeared that after the making of a contract for the sale of certain shares in the stock of a corporation, but before the time appointed for receiving payment and making delivery, a dividend was declared, as to which there was no express stipulation in the contract. The court held that though the purchaser, if he had accepted the stock decline acceptance and making payment, because the seller claimed the dividend as his own, and refused to give an order for its payment to the purchaser.

Patrons of Industry Fallacy.

At a recent banquet and reception tendered to Bishop Foley, in the Catholic Hall at Marshall, Alderman William toast, "The City of Marshall," and, among other things, said:

I fail to see how the so-called Patrons of Industry can help to flourish or boom a town. Such a society is a delusion, a false organization, got up for the purpose of benefiting the few office holders deceiving the many. This so-called 'Patron of Industry Secret Society' is, nquestionably, the worst "secret" society I ever heard or read of, that owes its origin to a smart man, at that time a minister of the gospel, whose keen perception for filthy lucre made him prefer to put his wits together and devise some more speedy means of making money, and who eventually took into his counsel some three or four innocent farmers and induced them to join him in forming themselves into a company, naming themselves Patrons of Industry, while, in reality, a gentleman patron of industry would not deign to recognize such an imposition. And, yet, to-day, they have, I am sorry to say, 75,000 members, each of whom on becoming a member paid Directors, which consists of the minister and four others, who call themselves "Officers of the Supreme Association." potent to attract gatherings of kith and trade, instead of pass books, is becoming These officers elected another batch of times slightly foreign, his writing was "State Officers." Now, all these men receive handsome pay for their services, friends make merry and partake of the who have adopted the system, it is a but where the balance of income from membership goes to I cannot tell. Just

in one year! Am I not justified in saying that this so-called society benefits the few, but what do the many derive from it? I say money, gotten up more particularly to entrap the misguided farmer, the very

I will tell you: Because they represent more. Then they go to the merchant and promise him that if he will sell his goods at 10 per cent. profit and no more uch merchant shall have their trade. Now, how can a legitimate merchant pay rent, taxes, gas, fuel, clerk hire, etc., which absorbs all of 10 per cent., and sell cent., but who know right well should they do so, it would mean bankruptcy Furthermore, the honest merchant would

THE PRESS WAS GOLDEN.

Brief Digests of Recent Decisions in Interesting Incident of a Northern Michigan Town.

> When I was 15 or 16 years old and was adopt, and having no very clear idea of the bed and you had an impression. whether or not I wished to follow any, I was in a little Northern Michigan town one day and accidentally dropped into the Expositor office. The building in sequently, too high. Much of the furwhich this paper was printed partook as niture was of wood and badly warped, sides were of logs, its roof of what are type wouldn't take it from the roller. known as scoops, being logs split in two and then hollowed out like a trough and laid in such a way as to shed water, and ever tried to use them. They were called its floor was of solid logs hewed flat. This office contained but two apertures for the admission of light, and they were as much of job presses as does the avereach filled with a half-sash of eight by stove occupied the center of the room. diffusing smoke and heat alternately, but when in good humor the first named article passed through the roof by means of a few lengths of rusty pipe.

Setting type near one of the windows sat an elderly man in rather shabby brown clothes. He was sucking the stem of a meerschaum pipe, whose bowl emitted no sign of smoke. As I entered, this person turned upon me a pair of kindly blue eyes and said "good-day" in the most agreeable manner possible.

After a few casual remarks from which he elicited my name (all the while continuing to set type), he asked me if I wanted a job. Well, I hardly knew. What did he want me to do?

"If you work for me, you shall build the fire at 6 o'clock in the morning and sweep the floor. You shall then come with me to breakfast. You shall then dust the cases. You shall then bring in the wood and clean the lamp. It will drawing something like 82 per week then be your duty to do that which I shall at that time find for you to do. You shall wash the roller and the type; you shall learn to be a printer. For these services you shall receive your board and washing for the first six months. After that your wages shall be fifty cents per week until the end of the year. and paid for it, would have been entitled If at that time we shall both be with to the dividend, yet he had no right to each other satisfied, you shall have more wages."

This was getting down to business in a way that surprised me, young as I then was. In fact, it was so business-like that it quite frightened me. I sat looking at this man who looked only at his case, and listened to the click of the types falling rapidly into the half-filled Connor was called upon to respond to the stick, and thought of his proposition and wondered what I should make up my mind to do about it. After a while, when the stick was full and he had "dumped" it into the galley, he turned and said

"Well, what have you decided? If you accept my offer I will treat you well, but you will have to work."

I had become quite interested in watching the process of type-setting, and told ing toward improving the condition of him that I believed I should like to try it. "All right," said he. "You may begin work now."

And so I began. Day by day and week by week I slowly learned the many details of a country printer's life, and as time went by I became very strongly at tached to my employer. I had noticed at first that he had a very slight, scarcely perceptible foreign accent, and learned that he was a German. His name was Zimmermann. He wrote a beautiful hand and made the neatest copy I have ever set. Although his speech was someofficers, five in number, to be known as always in model English. Nothing alien could be found there, unless, perhaps, say, had lived in America a year or follows: Customers are furnished with fancy \$75,000, besides other emoluments, two longer than he, but her English was sheet) and things looked very discouragperfectly atrocious.

The office outfit of the Star City Expositor was of a very peculiar sort. The that it is a claptrap scheme to make newspaper press was made of wood, a perfect curiosity even in those days. It cobweb. And why do I say that this so- an auction sale of old rubbish somewhere called society is a delusion and a scheme? in Ohio, where it had lain in somebody's old tympan sheets were first removed, the proof of a Fourth of July programme merchandise at 10 per cent. profit and no forty years old came to view. The bed of this press was of wood and covered with zinc; it had a handle fastened to its others were withdrawn. Said he: outer end by which it was pulled along the wooden track from under the wooden platen, which worked on an upright platen, which worked on an upright track and was operated with a lever.

The whole thing was set in a frame of the whole think of the whole thing was set in a frame of the whole thing was set in a frame of the whole thing was set in a frame of the whole think of the whole the in no way better than by his hearty observance of this festal time. The time

The time that young folks ain't what they used to be, and old folks ain't what they used to may be some so-called merchants who, large, squared posts and keyed with attractive in the way of an 'ad'?" wooden keys. In one or two places, no metal but the sheet of zinc entered help. into its construction. The Expositor either. First you pulled out the bed Here is the copy for the 'ad' and show has made such a promise to sen in goods at 10 per cent. profit and no more, who would dare to come and stand before roller, and then across 'the 'form'' to ink Well, I tried to think what cuts we erence's face that he lies, he knows he lies, and there is no truth in it! it back under the platen. Then you tisement, but I couldn't remember one come to the money, principal and in-

your head with both hands and threw keyed up frame shrieked and howled so drifting around loose," not knowing that it could be heard forty rods away. what trade or profession I wanted to Then you let the lever back, pulled out

But such a one!

worn, and some of it was new and, conmuch of the air of the backwoods as it and, to wind up with, the ink was sour is possible for such a structure to do. Its or something, so that part of the time the There were two small job presses in

vate opinion is that Cottage knew about swung on a pivot at the small end. The vice in Mr. Barker's flour notice. type were under this. You laid a card on the job, wheeled the cone over it and there you were. They were great machines with which to spoil type and paper, but not fit to print with.

The circulation of the Expositor was or ten quires weekly and distributed them among the subscribers around the village. Most of the remuneration was patron of the paper paid some cash. The advertisers were country merchants and patent medicine men. From the former restoratives. Things went on in this way until I had made myself quite useful resolved to put more impression on the around the establishment. I did most of the type setting and helped the people at the house about sundry odd jobs which were always coming up, and was now salary. For some time, Mr. Zimmerman had been troubled with a cough, and it sion a new difficulty presented itself. kept growing worse and worse, until he took to his bed, and, after a few days, hemorrhage of the lungs set in and one morning the old man lay dead in his bed and no one knew when the spirit had flown. A day or two before this, he called me into his room and said:

"Ned, all things are possible. It may be so that I shall not haf long to live. If I should die, you shall haf the printing office and you shall also continue to publish the Expositor. I haf great confidence in you, my boy, and I shall expect that you will try and help my wife, if you succeed in business."

After the death of my dear old friend, things went badly. The town had been growing and the paper should have been better patronized, but that a rival sheet was started, with new presses and type, and the Expositor was out of style. &I struggled on as best I could, manag-

ing to get enough money out of it to pay household expenses, which, indeed, were very small, but I had to forego any expenditures for myself and could do noth the office or the paper. Now that I worked alone, it took my undivided time to attend to its many details. The news items must be gathered, written, put in out by Thursday noon. It was no play spell for a lad of seventeen.

Subscribers dropped off and advertiser withdrew their cards. I do not think it was so much from a dislike for the matter printed as from the quality of the printing (which was bad) and also from an impulse in human nature, which leads most people to shout with the winning side and to patronize the most prosperous institutions. At any rate, the subscription list of the Expositor diminished in some of his ideas. His wife, strange to an exact ratio with the increase of that of the Weekly Magnet (the opposition ing.

One evening, old Mr. Barker-bless him!-dropped in on a little business. I was sitting on a soap box which rested on a chair. This was an improvised stool, was one that Zimmermann had bought at invented by me for the purpose of sitting down at a type case, instead of always standing, which is the usual custom. I barn for years and years, and when the resigned the chair to Mr. Barker and listened. He had stood right by the Expositor through every adversity and had continued a half-column advertisement of his grocery business when many

> "I've just got in a new line of canned goods and some choice Minnesota flour stand. and I want to call people's attention to

sacked an old raisin box full of antique your whole weight upon it. The de- engravings, some of wood, some stereo- coins, making a sum total of \$860. It scending lever creaked, the bed typed, some electrotyped, all black and was quite a windfall for the frau and squawked, the platen groaned and the dusty and worn. There were Goddesses myself, and we made good use of it. A of Liberty, cows, apples, people, houses, birds, barrels and dozens of designs chased-not a wooden one-a lot of new which shock the artists of to-day, but type and other things necessary to start nothing suitable. At last, I happened to the paper on a paying basis, and the few remember having seen a curious looking remaining dollars were laid aside for Some of the type was old and badly engraving in a drawer where my old rainy weather. employer had formerly kept some of his private affairs and which I had not opened since his decease.

I resurrected it, examined it and admired. It was a representation of the counties than one. American eagle with wide-spread wings and a scroll in its beak on which was the office, but I cannot remember that we inscribed "Fourth of July, 1857." From visitors view it with idle curiosity and its appearance I judge that some zealous "Cottage" presses, I think, and my pri- patriot had made it with a jack knife. But it was a picture and it was a foot and a half long by ten inches wide, and age Sioux brave. They were constructed I thought by eliminating the inscription ten window glass. An old sheet iron of iron, with a tapering cylinder which on the scroll, it might do glorious ser-

With no end of trouble I arranged to him, who asked for credit for a barrel of print it and "pulled" an impression. It flour. "I can pay yez half the cash With no end of trouble I arranged to worked badly. It was not high enough. So I underlayed it with paper and overlayed the tympan sheet, and fooled and bothered with it until I wished Mr. only local. We used to print some eight Barker and his advertisement in the Mediterranean Sea, but still it wouldn't work. When the beak and upper part of the wings were black and clear the in country produce, though an occasional claws and the arrow which it held were scarcely discernable and vice versa.

Then the middle of it would sink out of sight and the claws and beak jam looking man for bread." It was done, we took principally articles in trade and their way through the yielding paper of from the latter liver pads and hair the proof. Taking it all around it was discouraging. Finally, in desperation, I form. This was something I had never seen done, but after some deliberation I dry stock, measured merchantable, mill culls set to work.

Keys were tightened, wedges driven in and everything made snug. I seized the lever, but when I attempted an impres The machine worked so much harden that I was unable to pull it. But I must have that proof at all hazards. I remembered an old piece of cast iron

of curious shape which had lain near the office for several months. It must have weighed nearly a hundred pounds and l decided to utilize this. After laboriously dragging it into the office, I attached it with a rope to the lever of the press. With the combined weight of myself and this iron I should be able to take that Crockery & Glassware impression.

Crack, groan, shriek, at last it yielded, the lever descended the platen was taking the proof when with a mighty crash and the noise of breaking wood and cracking timbers, one of the heavy uprights gave way and the whole upper gearing of the press, lever, iron weight, myself and all rolled over on the floor.

1 know that I was somewhat stunned by the fall. That piece of iron had hurt me, too; but what really kept me laving there for so long was a sense of being ruined-that was just my feeling at the time, however amusing it may seem now. So I lay there, thinking of my misfortune and my broken press, my blasted prosperity and everything mean in general and nothing much in particular for type, the proof corrected and the paper I don't know how long. At any rate it must have been well toward midnight when the door went open and in walked Frau Zimmermann. I was on my feet the instant the latch rattled, and felt quite confused and foolish and wished I had arisen before.

> "Oh, my tear poy," exclaimed she, "it makes me so clatt vou to see, I vas scared dot you might killed pe. Ven you so late stay, you do make me so much to worry."

So I told her of the broken press and how badly I had been feeling about it, and she and I began the work of gathering up the pieces with a view to taking stock of the damages.

All at once the old lady who had been busying herself about the woodwork while I was extricating the chase of type from the general ruin, made an exclamation and then dropped on her knees. Anxious to see what so excited her I bent over her shoulder and looked. Angel of Light!

Her hand was full of golden coins and there was a pile of them on the floor.

"Mein Gott!: Mein Gott!" she exclaimed. "Das Geld! Das Geld! Siehst Ge Du das Geld?" and she rattled on with a lot of German which I could not under-

Well, the long and short of it was that which he didn't like to invest at the I thought awhile and then said that, if time, and, casting about for a hiding the said that, if time, and, casting about for a hiding the said that, if time, and, casting about for a hiding the said that it is a said that it is where parts of it had cracked or split, it we could run in some sort of a cut-a place, had hit upon this very odd idea. was bound with iron straps. Otherwise, picture of something or other-it might He had, with an auger just the size of a double eagle, bored a hole down inside of "That's it! that's it!" said he. You've one of the mortises in the frame, dropped dred and friendship, and the hungry are fed, the naked are clothed, the cold are cheered and warmed with fuel, an hour of each and warmed with fuel, and the hungry are in hing itself is allus jest about the same. You've one of the mortises in the frame, dropped in hing itself is allus jest about the same. You've one of the mortises in the frame, dropped in hing itself is allus jest about the same. You've one of the mortises in the frame, dropped in hing itself is allus jest about the same. You've one of the mortises in the frame, dropped in hing itself is allus jest about the same. You've one of the mortises in the frame, dropped in hing itself is allus jest about the same. You've one of the mortises in the frame, dropped in hing itself is allus jest about the same. You've one of the mortises in the frame, dropped in hing itself is allus jest about the same. You've one of the mortises in the frame, dropped in hing itself is allus jest about the same in hing itself is with its chase full of type, then rolled me a proof of it before you print. Good had burst the timber and the hoard rolled out. What became of the owner of it I can't imagine, but if he will make applijest about the same that they always was; your Reverence and say that he does so, the type, then laid on a paper and pushed had that would fill the hole in that adver-

There were just forty-three of these second-hand printing press was pur-

Happy I am to say that up to now they have never been disturbed. The Expositor has flourished, and the broad wings of its popularity stretch over more

The old wooden press occupies a prominent place in my private office, and wonder why such a frightful object is kept so plainly in sight. F. W. G.

Got What He Paid For.

om the New England Grocer An enterprising and fair-dealing business man in this city was lately met at the door of his grocery by an looking Irishman, an entire stranger to down and the balance nixt Saturday

night, sure. The merchant, without hesitation, turned to one of his clerks, and kindly smiling upon the would-be-owner of a barrel of flour, said: "This man wants to get trusted for a barrel of flour; he'll pay half down and the rest next Saturday. I'll risk him; he's good as gold. Open a fresh barrel, weigh out half, deliver it in good shape at his house, put the barrel away safely and take it down next Saturday when he pays the bal-ance. Never refuse to trust an honestand the Irishman departed, rejoicing in an abundance of flour and unlimited

HARDWOOD LUMBER

The furniture factories here pay as follows for

Basswood, log-run	00@15	0
Birch, log-run	00@16	0
Birch, Nos. 1 and 2	@22	0
Black Ash, log-run14	00@16	0
Cherry, log-run 25	000040	n
Cherry, Nos. 1 and 2	00@65	0
Cherry, Cull	@12	0
Maple, log-run	000013	0
Maple, soft, log-run11	00@13	0
Maple, Nos. 1 and 2	@20	0
Maple, clear, flooring	@25	0
Maple, white, selected	@25	0
Red Oak, log-run	00@21	0
Red Oak, log-run 20 Red Oak, Nos, 1 and 2 26	00@28	0
Red Oak, 14 sawed, 6 inch and upw'd.38	00@40	0
Red Oak, 1/4 sawed, regular30	000332	0
Red Oak, No. 1, step plank	@25	0
Walnut, log rup	@55	0
Walnut, Nos. 1 and 2	@75	0
Walnuts, cull	@25	0
Grey Elm, log-run	00@13	0
White Aso, log-run14	00@16	0
Whitewood, log-run	00@22	0
White Oak, log-run	00018	0
White Oak, 1/4 sawed, Nos. 1 and 2 42	000043	0
		_
		-

No. 0 Sur	I	AMP BU	IRNER	8.		
No. 0 Sur	1					. 45
No. 1 " No. 2 "						. 48
No. 2						. 70
Tubular						. 75
	LAMP	CHIMNE	vsP	er box		
6 doz. i	n box.					
No. 0 Sur	1					. 1 90
No. 2 "						3 00
First q	nality.					
No. 0 Sui	n, crimp	top				2 15
No. 1 "	44	"				. 2 25
No. 2 "	**	"				.3 25
No. 0 Sur	n, crimp	top				2 58
No. 1 "	"					2 80
No. 2 "	66	44				3 88
No. 1 Sur	op. n, wrappe nge, "	ed and	labele	d		3 70
No. 2 "		44	66			. 4 70
No. 2 Hi	nge, "	66	66			4 70
No. 1 Su	n, plain b mp, per d	oulb, pe	r doz.			. 1 .25
No. 2 "	- 44	**	**			1 50
No. 1 cri	mp, per d	loz				1 40
No. 2 '						1 60
	emo	NEWAR				
D						0011
Butter C	rocks, per	r gal				061/2
Jugs, 1/2	gal., per	doz				65
1	11 11					90
2						1 80
Milk Par	ns, ½ gal.	, per do	z. (gl	azed 6	6c)	60
	1 "		(9	0c)	78
	FRI	UIT JAR	s-Per	gro.		
Mason's	pints					8 9 50
11	quarts					10 00
44	14.gallo	n				13 00
Lightnin	½-gallo	2				12 00
rightmii	1/ goll	on				16 00
	72-8a11	lon				10 00

TIME TABLES.

Grand Rapids & Indiana

TRAINS GOING NORT	H.
Arr	ive. Leave.
averse City & Mackinaw	7:10 a. ma
averse City Express 9	:20 a m 11:30 a m
averse City & Mackinaw	
dillac (Mixed)	
Through coaches for Saginaw on train.	:10 a m and 4:10 p
GOING SOUTH.	
ncinnati Express	7:15 a m

From Cadillac.

Train leaving for Cincinnati at 6 p. m. and arriving from Cincinnati at 9:20 p. m., runs daily, Sundays included. Other trains daily except Sunday. Sleeping and Parlor Car Service: North—7::0 a. m. and 4:10 p. m. trains have sleeping and parlor cars for Mackinaw City. South—7:15 a. m. train has chair car and 6 p. m. train Puliman sleeping car for Cincinnati.

Muskegon, Grand Rapids & Indiana.

ave	Arrive.
00 a m	10:15 a m
:15 a.m	3:45 p m
:40 p m	8:45 p m
Leaving time at Bridge street depot 7 minu	
Through tickets and full information can l	
lling upon A. Almquist, ticket agent at	depot, or
eo. W. Munson, Union Ticket Agent, 67 Mo	nroe St.,
and Rapids, Mich.	
C. L. LOCKWOOD, Gen'l Pass.	Agent.

Detroit, Grand Haven & Milwaukee

	Arrives.	Leaves.
orning Express	2:50 p m	1:00 p m
hrough Mail	4:10 p m	4:20 p m
rand Rapids Express	10:40 p.m	
ight Express	6:40 a m	7:00 a m
ixed		7:30 a.m
GOING EAST.		
etroit Express		6:50 a m
hrough Mail	0:10 a m	10:20 a m
vening Express		3:45 p m
ight Express		10:55 p m
Daily, Sundays excepted. *Dai	ly.	
Detroit Express has parlor ca	r to Detroit.	making
rect connections for all points	East, arrivin	g in New
ork 10:10 a. m. next day.		
Grand Rapids express has pa	arlor car De	etroit to
and Panide Night evares h		

Toledo, Ann Arbor & Northern.

For Toledo and all points South and East, take he Toledo, Ann Arbor & North Michigan Railthe Toledo, Alm Arbor & North Michigan Rail way from Owosso Junction. Sure connections at above point with trains of D., G. H. & M., and connections at Toledo with evening trains for Cleveland, Buffalo, Columbus, Dayton, Cincin-nati, Pittsburg, Creston, Orville and all promi-nent points on connecting lines. A. J. Paisley, Gen'l Pass, Agent

A CHRISTMAS EVE IN WAR TIMES, [CONTINUED FROM FIRST PAGE.]

the gate softly and with his steps muffled by the snow that already carpeted the frozen ground, he reached the window, the blinds of which were but partially closed. His children frolicking about

"Great God!" he muttered, "how she has suffered!" and he was about to rush in and take her into his arms. On the threshold he restrained himself, paused and said, "No, not yet: I'll break the news of my return in my own way. The shock of my return in my own way. The news of my return in my own way. The shock of my sudden appearance might be too great for her;" and he went back to the window. The wife's eyes were following her children with such a wistful tenderness that the boy, catching her gaze, stopped his sport, came to her side and began to speak. They were but a few feet away, and Marlow caught every word.

I his wife and children," she said with a deep sigh.

When his boy dissappeared within the walked rapidly toward the city, first going to the grocery at which he had been in the habit of purchasing his supplies. The merchant stared for a moment, then stepped forward and greeted his customer warmly.

"Mamma," the child said, "you didn't are always giving everything to us. Now, I declare, I won't eat another bit unless you take half of my cake," and he broke off a piece and laid it in her lap.

"Oh, Jamie," cried the poor woman, "you looked so like your father when you spoke that I could almost see him," and she caught him in her arms and covered him with kisses.

"I'll soon be big enough to take care said proudly as she released him. Little Susie also came and placed what

as happy a Christmas as I can give you. Perhaps He who knew what it was to be as happy a Christmas as I can give you. Perhaps He who knew what it was to be homeless and shelterless will provide for our need; so we'll try to trust Him and keep His birthday. And now, Jamie, go and bring the rest of the coal, and then we will make the dear home that papa gave us cheery and warm once more. If he were only with us we may be the said of the said

and we not see him."

"I'm afraid not," the sad woman re-

plied, shaking her head and speaking more to herself than to the child. "I don't see how he could go back to Heaven and be happy if he knew all. Jamie, before it gets too late. I'll get supper, and then we'll sing a Christmas hymn, and you and Susie shall be a supper supper. your stockings, just as you did last the next went to a restaurant, a little Christmas, when dear papa was with us.

father stepped back out of the light of his almost feverish haste. A huge turthe window, then followed the child key had just been roasted for the needs would make sure the boy was safe at home again before he carried out his plan. From a distance he saw the little fellow receive the coal and start slowly homeward with the burden, and he followed to a point where the light of the street lamps ceased, then joined the child and said in a gruff voice, "Here, little map I'm gaing your way. Let me light of the difference in the street lamps are lightly as and looked to a point where the light of the street lamps ceased, then joined the child and said in a gruff voice, "Here, little map I'm gaing your way. Let me light of the street lamps ceased, then joined the child and said in a gruff voice, "Here, little map I'm gaing your way. Let me light of the street lamps ceased, then joined the child and said in a gruff voice, "Here, little map I'm gaing your way. Let me light of the street lamps ceased, then joined the child and said in a gruff voice, "Here, little map I'm gaing your way. Let me light of the street lamps ceased, then joined the child and said in a gruff voice, "Here, little map I'm gaing your way. Let me little was visited, and such a doll purchased! short sobs, "can it be—" Then she sprang to the door, opened it, and looked out into the black, stormy night. What seemed a shadow rushed toward her, she fell her solly for her mother's sake.

After selecting a sled for Jamie and look of intense expectation." comparison with those of the kindly stranger that he found himself gradually falling behind. So he put on an extra on Christmas eve?" he groaned. "Why

The stranger slackened his pace, and in a constrained tone of voice asked:
"How far are you going, little man?"

now. I say, you're a soldier, are'nt you?"

"Yes, my boy," said Marlow, with a lump in his throat. "Why?"

"Well, you see, my papa is a soldier too, and I thought you might know him. We haven't heard from him for a good while, and—" choking a bit—"mamma's afreid be in the content of the con

We haven't heard from him for a good while, and—" choking a bit—"mamma's afraid he is hurt, or taken prisoner or membered them so kindly so far as his modest means permitted.

The could not bring him.

The could not bring him. something." He could not bring him-self to say "killed." modest means permitted. She hesitated in her re

marlow's gate and then passed on so were for Mrs. Anson Marlow.

"There is some mistake," Mrs. Marlow

doing it."

greeted his customer warmly. "Well," he said, after his first exclameat any breakfast, and I don't believe you have eaten anything to-day. You have all amost as white as a ghost, has made you almost as white as a ghost, but I'm glad you're not one. We scarce ever thought to see you again."

"Has my wife an open account here

now?" was the brief response.
"Yes, and it might have been much larger. I've told her so, too. She stopped taking credit some time ago, and when she's had a dollar or two to spare she's paid it on the old score. She bought so little that I said to her once of you. I'm going to grow up just like that she need not go elsewhere to buy—papa and do everything for you," the that I'd sell to her as cheap as anyone; that I believed you'd come back all right, and if you didn't she could pay me when was left of her cake in her mother's lap, she could. What do you think she did? Why she burst out crying, and said, "I'll work for you, too, mamma, and "God bless you, sir, for saying my hus-l'll sell the doll Santa Claus gave me last Christmas to-morrow, and then we'll all discouraged me.' I déclare to you her have plenty to eat."

Anson Marlow was sobbing outside the window as only a man weeps, and his tears in the hitter acid because of the solution of the solutio window as only a man weeps, and his tears in the bitter cold became drops of lice before they reached the ground.

I'd have sent her something, but your ice before they reached the ground.
"My darlings?" the mother cried. "O
God, spare me to you and provide some
way for us. Your love should make me
way for us. Your love should make me

rich though I lack all else. There, I garrulous shopman by saying significantly, "Come with me to your backas happy a Christmas as I can give you.

more. If he were only with us we wouldn't mind hunger or cold, would we? O my husband!" she broke out afresh, "if you could only come back, even though crippled and helpless, I feel that Leonld live and grow strong from busy—"

that I could live and grow strong from simple gladness."

"Don't you think, mamma," Jamie asked, "God will let papa come down from Heaven and spend Christmas with us? He might be here like the angels, in the little cottage as was never known in this town. You could send a load

in the little cottage as was never known in this town. You could send a load right over there couldn't you?"

"Certainly, certainly," said Wilkins, under the impulse of both business thrift and good-will, and a list of tea, coffee, sugar, flour, apples, etc., was dashed off rapidly; and Marlow had the himself, busily working to fill the order in the shortest possible space of time.

We'll try to do everything he would taken his meals a short time before he wish, and then by-and-by we shall see brought his family to town, and was greeted with almost equal surprise and As the boy started on his errand his warmth. Marlow cut short all words by with a great yearning in his heart. He of the coming holiday, and this with a would make sure the boy was safe at cold ham and a pot of coffee was ordered

child and said in a gruif voice, "Here, little man, I'm going your way. Let me carry your basket," and he took it and strode on so fast that the boy had to run to keep pace with him. Jamie shuffled along through the snow as well as he was placing the meager little supper on the table and here. After selecting a sied for Jamie and the first little man, I'm going your way. Let me directing that they should be sent at caught and bore her, half fainting, but strong arms caught they should be sent at caught and bore her, half fainting, to a caught and bore her, half fainting, to a caught in the first little strong arms caught with the little learner in the first little strong arms caught with the little learner in the first little strong arms caught and bore her, half fainting, to a caught and bore her, half caught and bore her, along through the snow as well as he could, but his little legs were so short in the table, and how poor and scanty it

falling behind. So he put on an extra burst of speed and managed to lay hold of the long blue skirt of the army overwith you to a rather different supper be"Please don't go quite so fast," he
fore long."

He bowed his head reverently with his wife as she asked God's blessing, and wondered at her faith. Then he looked and listened again with a heart-hunger "Only to our house—mamma's. She's which had been growing for months.

Mrs. Marlow, you know." "Do you really think Santa Claus w "Do you really think Santa Claus will

"Yes. I know—that is, I reckon I do. How much farther is it?"

"Oh, not much; we're most half-way now. I say, you're a soldier, are'nt you?"

"Do you really think Santa Claus will fill our stockings to-night?" Sue asked.

"I think he'll have something for you," she replied. "There are so many poor little boys and girls in the city that

gruff voice, I'm sure he was a good, kind givings, and pounced upon the baskets, typhoid fever.

man. He knew where we lived, too, for and, with exclamations of delight, drew

minute." Some instinct kept film from saying anything about the army overcoat.

"It's some neighbor that lives farther up the street. I suppose, and saw you getting the coal at the store." Mrs. Marlow said. "Yes, Jamie, it was a good, kind act to help a little boy, and I think he'll have a happier Christmas for tugged at it until they dragged it over the side of the basket, when the bottom oing it."

"Do you really think he'll have a hapof the basket, when the bottom
of the bag came out, and the fruit flecked closed. His children frolicking about the room were the first objects that caught his eye, and he almost laughed aloud in his joy. Then, by turning another blind slightly, he saw his wife shivering over the fire.

"Do you really think no in have a hapier Christmas, mamma?"

"Yes, I truly think so. We are so made that we cannot do a kind act without feeling the better for it."

"Well, I think he was a queer sort of shivering over the fire.

"Well, I think he was a queer sort of shivering over the fire."

"Why, mommie," said little Sue, re-proachfully. "Santa Claus bought 'em.

Haven't you always told us that Santa Claus liked to make us happy?" The long-exiled father felt that he could restrain himself but a few moments longer, and he was glad to see that the rest of his purchases were at the door. With a look so intent, and yearning con-centration of thought so intense, that it was strange that they could not feel his presence, he bent his eyes once more upon a scene that would imprint itself upon his memory forever.

But while he stood there another scene came before his mental vision. Oddly enough his thought went back to that far-off southern brookside, where he had lain with his hands in the cool water. He leaned against the window casing with the Northern snow whirling about his head, but he breathed the balmy breath of a Southern forest, the mockingbird sang in the trees overhead, and he could—so it seemed to him—actually feel the water-worn pebbles under his palms as he watched the life-blood ebbing from his side. Then there was a dim con-sciousness of rough but kindly arms bearing him through the underbrush, and, more distinctly, the memory of weary weeks of convalescence in a mountaineer's cabin. All these scenes of peril, before he reached the Union lines, passed before him as he stood in a species of trance beside the window of his home.
But the half-grown boys sent from the retaurant and toy-shop could not be mis-taken for Santa Claus even by the credu-

lous fancy of the children, and Mrs. Marlow stepped forward eagerly and said: "I am sure there is some mistake. You are certainly leaving these articles at the wrong house." The faces of the children began to grow anxious and troubled also, for even their faith could not accept such marvelous good fortune. Jamie looked at the sled with a kind of Jamie looked at the steet with a was awe, and saw at a glance that it was bandsomer than any in the street. "Mr. Lansing, a wealthy man, lives a little farther up the street," Mrs. Marlow began to urge, "and these things must be meant-'

"Isn't your name Mrs. Anson Marlow?" asked the boy from the restaurant.

"Then I must do as I've been told;" and he opened his tray and placed the turkey, the ham and the coffee on the

"If he's right I'm right, too," said he D. Whitney, Jr., President. of the toy-shop. "Them was my directions;" and they were both about to depart when the woman sprang forward and gasped: "Stay!"

She put her hand on her side and Fair Contracts,

rembled violently.
"Who sent these things?" she faltered.

"Our bossess, mum," replied the boy from the restaurant, hesitatingly. She sprang toward him, seized his arm, and looked imploringly into his face. "Who ordered them sent?" she asked in a low passionate voice.

The young fellow began to smile, and stammered awkwardly, "I don't think I'm to tell.'

She released his arm, and glanced around with a look of intense expecta-

passed. In response to his deep, earnest tones of soothing and entreaty, speedily opened her eyes and gave him a smile so full of content and unutterable joy that anxiety in her behalf began to pass from his mind.

"Yes," she said softly, "I can live now. It seems as if a new and stranger life were coming back with every pulse." The young fellows who had been the bearers of the gifts were so touched that they drew their rough sleeves across their eyes as they hastened away, closing the door on the happiest family in the city.

The Use of Coffee.

It is asserted by men of high profes sional ability that when the system needs stimulants nothing equals a cup of fresh coffee. Those who desire to rescue the drunkard from his cups will find no better something." He could not bring himself to say "killed."

Jamie let go the overcoat to draw his sleeve across his eyes, and the big man once more strode on faster than ever, and Jamie began to fear lest the dusky form might disappear in the snow and darkness with both basket and coal, but the apparent stranger so far forgot his part that he put down the basket at Mrs.

Marken's grete and then present on a pound, to one pint of boiling water makes a first-base decide upon an answer there was a knock at the door. Jamie ran to open it, and started back as a man entered with a cap, eyebrows, beard and shaggy coat all white with the falling snow. He placed two great baskets of provisions on the floor, and said they were for Mrs. Anson Marlow.

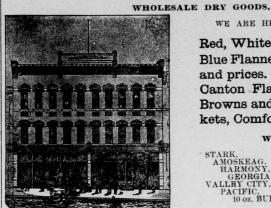
"There is some migtake" Mrs. Marlow. Marlow's gate and then passed on so quickly that the panting boy had no time to thank him. Indeed, Anson Marlow knew that if he lingered but a moment he would have the child in his arms.

Were for Mrs. Anson Marlow.

"There is some mistake," Mrs. Marlow be found that, while its strength is extracted, its delicate aroma is preserved. As our country consumes nearly ten pounds of coffee per capita, it is a pity not to have it made in the best manner. he would have the child in his arms.

"Why, Jamie," exclaimed his mother, "how could you get back so soon with that heavy basket? It was too heavy for the thing of the things of the things of the per capita, it is a pity not to have it made in the best manner. It is asserted by those who have tried it that malaria and epidemics are avoided by those who drink a cup of hot coffee by those who drink a cup of hot coffee that malaria and epidemics are avoided by those who drink a cup of hot coffee you, but you will have to be mamma's he was gone. The face of the grocer's before venturing into the morning air. little man now." before venturing into the morning air. Burned on hot coals it is a disinfectant "A big man caught up with me and carried it. I don't care if he did have a completely. The children had no mis-

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tnam Candy

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H. M. BLIVEN, Manager. HESS

PERKINS & Hides, Furs, Wool & Tallow,

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CURTISS & CO..

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ORGANIZED 1881,

CASH CAPITAL \$400,000.

CASH ASSETS OVER \$700,000

LOSSES PAID \$500,000

Equitable Rates,

Eugene Harbeck, Sec'y

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Fac Simile of the Label of



Costs as much to manufacture as Sapolio, yet sells at about half the price (\$2.75 per box of 72 cakes). Can be retailed for as much with equal or better value to the consumer, although it is generally sold at 5 cents a cake. Cut this out, and ask your Jobber to send you a box of Pride of the Kitchen. It is worth trying.

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Fruits, Seeds, Oysters ? Produce.

All kinds of Field Seeds a Specialty.

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16 and 18 North Division Street, Grand Rapids

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Adopt the

Yradesman Gredit Goupon

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GRAND RAPIDS.

Amboy Cheese,

GROCERIES.

Gripsack Brigade.

Chas. H. Ellis, formerly on the road for the Standard Oil Co., is now selling cigars for S. K. Bolles & Co.

Ask L. M. Mills why he proposes to have his overcoat pockets fined with rub ber at the earliest opportunity.

Geo. S. Waite has been sent on from Foledo to cover the trade of the Woolse Spice Co. tributary to this market.

Geo. F. Owen has entirely recovered from his recent illness, and will start out on the warpath again on January 6.

Albert C. Antrim, traveling represen tative for the Alabastine Co., is home from the Sunny South. He has as large a fund of anecdotes on tap as ever.

Samuel B. Taylor is happy over th advent of a daughter, who arrived on the She will call Geo. C. Cooper, the lengthy objector of Lansing, "Grandpa." Elliott F. Covell, for the past elever

years on the road for D. M. Amberg and the firm of which he is the successor. will transfer his allegiance to Wm Drueke on January 1.

Louis Immegart, who has had the State agency of the Catlin Tobacco Co., of St. Louis, for the past three years, has taken the position of traveling representative for the Olney & Judson Grocer Co., covering the same trade formerly seen by M. M. Mallory.

P. J. Coppens has returned from Ten nesee, whither he went in search of a tract of hickory timber. He secured an option on 1.900 acres of the finest hic- minds and exert the greater influence. kory he ever saw and will shortly have a sawmill in operation on the tract. He was accompanied by his partner in the handle business. James Zimmerman, of

against Conductor Knox, of the Southern division of the G. R. & I. Railway, for tearing twenty miles out of his mileage fifteen miles' fare a few days previously. but the latter has letters from hotel-keep claimed by Knox. The Conductor appeared to forget that he was dealing with a gentleman and expressed himself befor a carful of passengers more emphatic than elegant. Before parting company with the traveling man, however, the Conductor acknowledged his mistake and offered to return the amount of mileage he was not entitled to, which Crawford refused to accept. He then tendered him a trip pass for twenty-seven miles, which Crawford took as evidence that the Conductor had exceeded his authority sue the matter until the Conductor is laid off or is impelled to make a apology for his extreme discourtesy.

Meeting of the Jackson Travelers

An adjourned meeting of the Knights of the Grip was held at the Hibbard House last night. C. W. Gregg presided and A. F. Peake acted as Secretary. The first business transacted was the organization of Division B, K. of G., with the following officers:

President-A. W. Stitt. Vice-President—J. W. Palmer. Secretary—M. J. Moore.

Treasurer-C. W. Gregg. vention, to be held at Lansing, and to ascertain who were to attend.

A vote of thanks was extended the sented to the members. The badge is of white silk, 5x2 inches, bearing the trademark of the company, with the inscription, Division B, K. of G., and the names

The Knights of the Grip now number The order is an offshoot of the T. P. A., organized in 1882, but which has The K. of G. was organized the 9th of February last at Lansing. with A. F. Peake, of this city, as Presi-The order, aside from its social and benevolent features, seeks for its members better hotel accommodations and 'bus transportation. As to hotels, already 175 in the State have entered into arrangements whereby each member

ganize divisions in Detroit, Battle Creek, Grand Rapids and other cities as soon as The order does not exist outpossible. side of this State, and Divisions A, of Lansing, and B, of this city, are the only local organizations yet formed.

Good Words Unsolicited.

Wm. Connor, traveling salesman for Michae Kolb & Son, Rochester, N. Y.: "Every commer cial traveler who consults his own, his employ ers' and his customers' interest, should recom mend them to subscribe for your paper, for commercial news for Michigan than all other papers put together, and that is the reason wh mend my customers to become perma nent subscribers.

The Grocery Market.

curred, business being decidedly slow, as last month in the year.

Secrets of Advertising

Ink, in discussing "Secrets of Advertising," advances some ideas which are well worthy of consideration:

Who would inform the public must do it mainly by appeals to be put forth through the columns of a newspaper. It will be well to pass on to a consideration of the way that announcement should be

It is to attract the understanding. It is to bring about such a condition of affairs that the eye that sees shall convey

The advertisement in a paper which a reader of that paper has failed to see has procured from that reader no advantage for the advertiser; but then, the next reader may see the advertisement. may be taken as certain that no adverof as many as is possible. It should be meeting of the Michigan Commercial

time fail to convey any well-defined im- cused from attending the annual meet pression or to arouse sufficient curiosity ing.

ment convey a wrong or damaging important business of the M. C. T. A. dispression; this must be avoided. No one posed of early in the day, in which event vants to be at the cost of sending out

spicuous, either by its make-up and composition or its position, or both. At least, there must be an effort to secure for it a prominence, and of two equally well pre-pared advertisements it is evident that ductive of good to the participants as the one which is rendered most conspicu-ous will meet most eyes, inform most meet with the approval and support of

reader which is not likely to prove of advantage to the advertiser is very important. There are choice of words and phrases to be made. A gun dealer who once bought largely at an army sale iness, and all enterprising and aggressive found that if he advertised Springfield manufacturers and jobbers give evidence muskets the readers wrote him, if they wrote at all, that they did not want any ploy as traveling salesmen; in fact, it is 'Springfield muskets," but when he not uncommon to find men in the dual changed the announcement, offering "The capacity of principal and salesman, Celebrated Springfield Barrels," every being a partner in the house which he is boy and man wanted them, and when the representing. In almost every case of Continues to lead all other brands on the musket was delivered with its "Spring- the kind, you find the house thus repre field barrel," it was entirely satisfactory sented to be an enterprising and pro

ers and druggists, showing conclusively the writer that he advertised a certain that he did not travel over the route remedy for months, and although it was meritorious the proceeds of the sales all things that will help them to suc were not sufficient to pay the cost of his in their personal affairs, as well as in advertising. One day he added this sentence to his advertisement: "The secret their mutual business interests M. J. MAN of the combination of this remedy was revealed to the doctor in such a providential way that he believed he should do wrong did he fail to make the recipe generally known."

As soon as this "providential" sen-

extra fifteen miles of mileage remains to gain is conveyed to people generally, be seen. Mr. Crawford proposes to purther then the advertiser is incurring an extra fifteen miles of mileage remains to gain is conveyed to people generally, the terms of this document, the manufacture of sauerkraut is limited to mempense to compass his own ruin.

thing that people want and something the Austrian appetite for sauerkraut is equally good terms. ome element of superiority or novelty. have sprung up on all sides, who A baker might advertise "good bread at temptuously ignore the privileges of the the market price" and attract no new guild and turn a deaf ear to its protests. "made by an improved process," "better bread," or "larger loaves," these announcements would be noticed, and if it sauerkraut, that pillar of the empire, vantage in dealing with him, a portion of cottage. the new trade would become his for an

Confessions of a New York Drummer. One day when a whole 'busful of us the market, and consequently opposed to Messrs. Porter, Burrell and Russell, was appointed to arrange with the Michigan the landlord remembered that he had a members to attend the first annual con- suffering terribly with toothache for two or three days. He had tried every remedy known to man, except that of having His Majesty now finds himself in a quanit pulled, but nothing had availed him. He said he hoped some one of us might be able to suggest something, and slowly

> den shock to a man's nervous system would sometimes cure the worst case of toothache. Can't you plan something?

Six or eight of us got together in the eading room, and it was finally decided that a man named Simms, who turned on last season's purchases, which they out to be a patent medicine advertiser. should go up to the room and startle the New Yorker. He was to do it by claiming to have seen a dispatch to the effect man. We thought that ought to cure worth too much to be imported and the has seen further into the millstone. his toothache if anything would.

"How big a man is he?" asked the delegate, when ready to go in.

his ear, you can easily slam him all over the room lowed and stood at the door to hear the is firmer and butter.

result. He found the New Yorker groaning like a sick horse, and, after introducing himself, he said: 'Sorry for you, old fellow, particu-

"No!" exclaimed the other, sitting up far.

"Is she-she dead?" "Better for you if she was. She's run away with a street car conductor !"

There was a wild yell, followed by several whoops, and a crash. Then the medicine man fell into the hall, and a wild figure dragged him up and down. Sugars have declined, in keeping with a downward tendency in the raw market. No other changes of importance have oc- we could get him off and get his victim away. We carried the latter into a samcurred, business being decidedly slow, as is customary during the last half of the and had sponged his face for the third time, when he opened his eyes.

"How do you feel now?" asked one o the boys.

"Queer. What's happened?" 'You went in to see the New Yorker.' "Oh, yes. He had the toothache."
"He did, and you kindly consented to

shock his nervous system. It was a great

"I cured it, did I ?"

You did. "But, great heavens! feel of me; look at me; keep on sponging! I'm nothing but a big splatter of jelly! Boys, if I and I hope I will, I'll haunt every infernal one of you day and night until drive you to hang yourselves with your own suspenders!

Proposes to Attend Both Meetings. DETROIT, Dec. 13, 1889.

Michigan Tradesman DEAR SIR-I am in receipt of the pro gramme of the annual meeting of the Michigan Knights of the Grip. Being a tisement will reach the eye of every one who reads the paper; the effort, therefore, should be to make it catch the eye occurs on the same date as the annual Travelers' Association, of which I am It is quite possible for an advertise- also a member. Being one of the Board catch the eye and at the same of Trustees, I cannot expect to be ex-However, as there are quite a number of travelers who desire to go to the convention at Lansing, I think an It is also possible to have an advertise- effort will be made to get the most imthere is likely to be a delegation formed to go to Lansing, arriving there

the manufacturer and merchant as well as the salesman, for it is an established and more were sent for.

A well-known quack doctor once told partners interested in the social and fragressive one, the capitalist and prin M. J. MATTHEWS

> "Sauerkraut War" in Austria. A Berlin correspondent of the Nev York Tribune writes as folows:

The "sauerkraut war" which is now tence had appeared, every one, he said, raging, while it affords great amusement to the public, has become a source of much trouble and annoyance to the gov-Perhaps we all see from day to day adernment. The sauerkraut manufacturers of Austria constitute a close corporation a prejudice against the advertiser; a disposition not to go to him, but to avoid them by the Empress Maria Theresa a Now, if that impression which we century and a half ago. According to bers of the guild in question, who, althey cannot get everywhere on every year becoming more enormous. There must be number of unlicensed manufacturers customers, but if he advertised bread Public sympathy, however, is altogether "better against the corporation which has used was found that there actually was an ad- which is devoured alike in palace and

The guild has been unable to obtain justice in court, both judge and jury as consumers of sauerkraut being alike in terested in the maintenance of a sufficient fore, drawn up a petition which was pre sented to the Emperor by a deputation of "sauerkrauters" a couple of weeks ago dary. For, while on the one hand por ular sympathy is against the guild, the latter is clearly entitled by the terms of charter to the exclusive rights and privileges contained therein.

Hides, Pelts, Furs and Wool.

are likely to obtain. Michigan X sold at importation of waste is stopped and well | Eighteen hundred and ninety is the

Hides are weak and lower, especially in company with The Sun. on light. Tanners are summing up the Daily, per month, year's business and neglect buying until Daily, per year, larly at this time, but I have bad news they know the outcome, which is far Sunday, per year, from satisfactory to many of them, so

Tallow is dull, with light demand.

Furs are off, bad in price, and, if this wild weather continues, must go much lower. There are no sales to manufac turers, at home or abroad, and no values can be given accurately, as there is no

It pays to handle the P. & B. cough drops.

VISITING BUYERS.

NOT FOUND WANTING.

THE FAMOUS

market.

JACKSON CRACKER CO., Jobbers of Confectionery and Cigars,

A.D. Spangler & Co WHOLESALE DEALERS IN

FRUITS AND PRODUCE

EAST SAGINAW, MICH.

We buy and sell all kinds of fruit and produce and solicit correspondence with both buyers and sellers.

es, counties, towns and school dis-igan. Officers of these municipali-issue bonds will find it to their apply to this bank. Blank bonds oceedings supplied with inications and inquiries prompt attention. pary, 1890. S. D. ELWOOD, Treasurer FREE TO F.A.M. Beautiful Engraving of a

work for Agents. \$50 REDDING & CO.,

opinions about men and things, and some people don't; but everybody likes to get hold of the newspaper which is never dull and never afraid to speak its mind. Democrats know that for twenty years

THE SUN has fought in the front line for The wool market is strong and firmly Democratic principles, never wavering Cream Bar Molass

consumed from previous importations. year that will probably determine the "Oh, he's rather undersized," replied Stocks of staple wools are small and result of the Presidential election of the landlord. "If he should get up on manufacturers have more confidence in 1892, and perhaps the fortunes of the the future, and have been quietly buying Democracy for the rest of the century. The medicine man went up. We fol- wools. The condition of the whole list Victory in 1892 is a duty, and the beginning of 1890 is the best time to start out

6.00 Daily and Sunday, per year. 8.00 Daily and Sunday, per month, 1.00 Weekly Sun, one year,

for can make more money by using Perfection Scales - Why don't you?

For Sale by Leading Wholesale Grocers.

PRODUCE MARKET

Dealers hold winter fruit at \$2.25@ \$1.50 for picked, l

81.50 for picked, holding at \$1.75@\$2 per bu. Beets—40c per bu. Butter—The market is dull and stocks are accumulating, prices being no better than they were during the fall. Buckwheat Flour—\$4.50 per bbl. for New York pay promptly and buy in full packages. Cabbages—\$5@\$6 per 100. Cheese—Fair stock of full cream con

10½@11½c. Cider—9@10c per gal. Cooperage—Pork parrels,\$1.25; produce barrels Telfer's. 25c.
Cranberries—Cape Cod readily command \$10
@\$10.56 per bbl. Bell and Bugle are in good de
mand at \$10.50 per bbl. Bell and Cherry are
held at \$10.50 per bbl. Bell and Cherry are
held at \$10.50 per bbl.
Dried Apples—New evaporated are held at \$60
\$1/20 c and new sundried at 560
\$1/20 c.
Eggs—Jobbers pay 19620c for fresh and hold at
216220. Pickled and cold storage stock commands about 196. Red Star.

1@22c. Pickied and cook stock and control mands about 19c.
Field Seeds—Clover, mammoth, \$4.35 per bu.; medium, \$3.75. Timothy, \$1.50 per bu
Honey—Quiet and slow sale. Clean comb commands 15c per lb.
Onions—Dealers pay 4@45c for clean stock, olding at 60@65

Onions—Carter of the control of the

PROVISIONS The Grand Rapids Packing and Provision Co

12 to 14 lbs

light LARD-Kettle Rendered

Extra Mess, warranted 200 lbs. Extra Mess, Chicago packing... Boneless, rump butts....

SAUSAGE-Fresh and Smoked

TRIPE.

In half barrels... In quarter barrels In kits..... Swift and Co hind quarters....

Hogs..... Pork loins..... 's shoulders Bologna Sausage, blood or head

liver..... Frankfort. OYSTERS and FISH F. J. Dette Whitefish.

OYSTERS-Cans. Fairhaven Counts

OYSTERS-Bulk Standards.

Shell oysters, per 100.

CANDIES, FRUITS and NUTS. Standard, 25 lb. boxes. Twist, 25 "

Cut Loaf, 25 MIXED Royal, 25 lb. pails . 200 lb. bbls. Extra, 25 lb. pails. 200 lb. bbls. French Cre m, 25 lb. pails..... FANCY—In 5 lb. boxes Lemon Drops

zenges, plain... printed Imperials.

Wholesale Price Current.

Turkey

Lemon

Cod, who

Medium.

Japan

Ashton bu. bags Higgins " " Warsaw " " '4 bu " SALERATUS.

DeLand's, pure..... Church's, Cap Sheaf.

½ lb. cans, ½ lb. " 1 lb. "

English, 2 doz. in case

Arctic Liq. 4-oz

No. 2 Hurl . No. 1 " . . No. 2 Carre

Fancy Mill Warehouse

Wicking.

o. 2 Carpet

ko. 1 Parlor Gem..... Tommon Whisk

Kings 100 lb, cases

BUTTERINE Dairy, solid packed.

Hotel, 40 lb, boxes...

Creamery, solid packed

CANNED GOODS—Fis Clams. 1 lb. Little Neck. Clam Chowder, 3 lb....

Cove Oysters, 1 lb. stand.

Mackerel, in Tomato Sauce

stand

Lobsters, 1 lb. picnic

ortho souse orthon, 1 lb. Colum '1 lb. Alaska Sardines, domeses

" Mustard ½s...
" imported ½s...
" spiced, ½s...
Trout, 3 lb, brook.....

Corn, Archer's Trophy.... " Morn'g Glory " Early Golden

Grapes

CANNED GOODS—Fruits.
Apples, gallons, stand.....
Blackberries, stand.....
Cherries, red standard....

American, 2 doz. in cas

AXLE GREASE.

8-oz paper be Pepper Box No.

BROOMS.

California

The quotations given below are such as are ordinarily offered cash buyers who

DRIED FRUITS-Prune SWEET GOODS. Sugar Cr Frosted (. @ 8½ . @ 9½ .12 @13 ondon Layers, Cali @2 50 TEAS.

JAPAN—Regu 13 14 @16 @22 @29 @34 FARINACEOUS GOODS. FARINACEOUS GOOD
Farina, 100 lb. kegs...
Hominy, per bbl....
Macaroni, dom 12 lb box
imported...
Pearl Barley
Peas, green SUN CURED Fair BASKET FIRED GUNPOWDER.
Common to fair.....
Extra fine to finest.... FLAVORING EXTRACTS Vanills Choicest fan IMPERIAL Common to fair.... Superior to fine..... Common to fair. Superior to fine.....30
Fine to choicest.....55
ENGLISH BREAKFAST @30 @35 @65 @10 gibbed...... Holland, bbls. Best Tea Dust. S. W. Venable & Co.'s Brands.

Nimrod, 4x12 and 2x12... 37

Reception, 22-5x12, 16 oz... 36

Vinco, 1x6, 4/5 to 1b... 30

Big 5 Center, 3x12, 12 oz... 34

Wheel, 5 to 1b... 37

Trinket, 3x0, 9... 37 @ Mack. sh's, No. 2, ½ bbl .4 00@4 50 GUN POWDER. TOBACCOS—Fine Cut. D. Scotten & Co.'s Brands TRADESMAN CREDIT COUPON Subject to the following dis 200 or over. 500 " 1000 " 5 per cent VINEGAR One-half barrels, 3c e
OATMEAL.
Muscatine, Barrels
Half barrels 50 gr..... \$1 for barrel Fermentum, Compressee
MISCELLANEOUS.
Cocoa Shells, bulk....
Jelly, 30-lb, pails.... OLLED OATS Muscatine, Barrels... "Half bbls PAPER & WOODENWARE Michigan Test. Water White... Curtiss & Co. PICKLES. Small, bbl bbl . Light Weight .1 75 . 75 . 40 Clay, No. 216..... " T. D. full count No. 2 No. 3

Tubs, No Pails, No. 1

Dwight's Taylor's. Mixed bird. Jettine, 1 doz. SNUFF.
Scotch, in bladders.....
Maccaboy, in jars......
French Rappee, in Jars...

3 00 Straight, in sacks... 2 70 " " barrels. 2 00 Patent " sacks... 3 75 " barrels. 2 70 2 00 Patent 3 75 3 00 Rolted Cocoa Castile, Fancy, .3 36 Bolted Granulated

spices-Whole. Mixed Feed Cloves. OATS. Small lots. Car RYE

No. 1. BARLEY Pepper, Singapore, black spices-Ground-In Bulk HAY. No. 1... No. 2...

" Saigon ... Cloves, Amboyna. " Zanzibar. Ginger, African...

Trieste. 60 ft. 72 ft " Cayenne Herbs & Spices, small. CONDENSED MILK.

..., small large. starch. Mystic, 64 pkgs...... barrels. Anglo-Swiss.. CRACKERS. Kenosha Butter..... Cut Loaf ..

City Soda. Soda..... S. Oyster City Oyster, XXX . Picnic

Nectarines Peaches

SAL SODA. Franulated, boxes. ..28

SAUERKRAUT. SYRUPS.

Kitchen, 3 doz. in box. Silver Thread, 15 gallons.

...2 50 Washed... ...4 50 Unwashed

SYRUPS.

Corn, barrels.

one-half barrels.

Pure Sugar, bbl.

half barrel.

30@38

Ginseng.

, two-hoop

" assorted, 17s and 17s 2 7t
" "15s, 17s and 19s 2 75
Baskets, market 40
" bushel 150

A committee of three, consisting of

of the officers.

having a wife is allowed a registration once a year without extra charge. It is the purpose of the order to or

A writer in a recent issue of Printer's

It is to appeal to the eye.

to the brain behind it the impression which the advertiser wishes to fix there.

to cause the reader to look more closely and thus satisfy his mind.

paid messengers to traduce him. The advertisement must be made con- 3:45 p. m.

That the advertisement, when seen, shall never convey any impression to the fact in commercial circles that the more

An advertisement should offer some- though wealthy, are relatively

indefinite period.

added: "Gentlemen, I have heard that a sud-

"Be calm, old boy. It's about your

use for fur garments, such weather.

Tested by Time

MANUFACTURED BY

Cheese and Nuts. JACKSON, MICH.

And General Commission Merchants.

WAYNE COUNTY SAVINGS BANK, DETROIT, MICH. 500,000 TO INVEST IN BONDS or cities, counties, towns and sch

1890 Some people agree with THE SUN'S

held by dealers, in order to realize cost or weakening in its loyalty to the true interests of the party it serves with fearless intelligence and disinterested vigor. 32c last week, the highest price obtained At times, opinions have differed as to the since September 1. Other grades ad- best means of accomplishing the common that his wife had run away with another vanced as well. Wools in England are purpose; it is not The Sun's fault if it

" choice, 7 lb.

Dates, frails, 50 lb.

" ¼ frails, 50 lb.

" Fard, 10-lb. box.

" 50-lb. "

Persian, 50-lb. box.

Caramels Hand Made Creams.

" in bbls...
" printed, in pail
" in bbls...

Chocolate Drops, in pails

Plain Creams..... Decorated Creams

Walnuts, Grenoble.

"California
Pecans, Texas, H. P.

Choice, H. P., G..... Roasted

" extra marrofat.
" soaked.....
" June, stand...
" sifted.... French, extra fine @35 @27 @20 @18 @16 @14 CHEESE.

Michigan Full Cream 11½@12
....16 @16½ CHOCOLATE-BAKER'S. Cocoa Breakfast Cocoa Rubber, 100 lumps..... Spruce. CHICORY. Bulk.. Red...

, fair good 18½@20 prime @21 fancy, washed 19 @22 golden 20 @28 mtos 17 @22 exican & Guatemala 19 @23 eaberry 20 @23 ava, Interior 20 @25 "Mandheling 25 @27 Mandheling 25 @27 Rio, fair "Mandheling ... 25 @25
Mocha, genuine ... 25 @27
To ascertain cost of roasted coffee, add ½c. per lb, for roasting and 15 per cent. for shrinkage. coffees-Package. McLaughlin's XXXX Durham.... Thompson's Honey Bee... Tiger.....

Valley City..... FANCY—In bulk Lozenges, plain, in pails...... Cotton, 40 ft Jute

Moss Drops, in pails. Oranges, Florida, choice... fancy, 360.

" Malagas, choice, ripe..... Figs, Smyrna, new, fancy layers. " choice " Almonds, Tarragona.....

"Ivaca......
California.....

In drum. In boxes.

.15 @16 DRIED FRUITS-Citron DRIED FRUITS—Currants.
inte, in barrels...... @ 6
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interpretable

No. 1, White Extra C. No. 2 Extra C.

, golden.... , dark.....

Part Cured....
Full "Dry...
Dry Kips Calfskins, green Mink, dark. Raccoon " cross." grey...
Badger
Cat, wild...
Fisher Otter, dark.

willow cl'ths, No.1 5 77
" " No.2 6 25
" " No.3 7 25
splint " No.1 3 50
" " No.3 5 00 MILLSTUFFS

GRAINS and FEEDSTUFFS New, Old. 1b. test 1 00 38 341/2

Detroit Soap Co.'s Brands

@40 HIDES, PELTS and FURS. Perkins & Hess pay as follows: 40@1 00 25@ 60 80@ 90 80@ 1 00 15@ 20 1 25@1 50 40@ 70 75@1 00 50@ 75 4 00@5 00 1 25@3 00 v 60@ 75 6 00@ 80 134 Beatr ... 15 00@20 00

Beaver ... 2 00@6 00

Oppossum ... 15@ 25

2 35 Above prices for No. 1 skins only.

Michigan State Pharmaceutical Ass'n. President—Frank Inglis, Detroit.
First Vice-President—F. M. Alsdorf, Lansing.
See'd Vice-President—Henry Kephart, Berrien Springs.
Third Vice-President—Jas. Vernor, Detroit.
Secretary—H. J. Brown, Ann Arbor.
Treasurer—Wm Dupont, Detroit.
Executive Committee—U. A. Bubee, Cheboygan; E. T.
Webb, Jackson; D. E. J. H. Bast Saginaw; Geo. MeDomaid, Kalamazoo; J. J. Jrowley, Detroit.
Next Meeting—At Saginaw, beginning third Tuesday
of September, 1890.

Grand Rapids Pharmaceutical Society esident, J. W. Hayward, Secretary, Frank H. Esco Grand Rapids Drug Clerks' Association. Detroit Pharmaceutical Society lent, J. W. Allen; Secretary, W. F. Jackman

Muskegon Drug Clerks' Association. sident, C. S. Koon; Secretary, J. W. Hoyt.

He was authorized to appoint a commit-tee of twenty on membership, and a committee of three upon revision of the Pharmacopæia, but up to date he has not been heard from.

Mr. Inglis has the best of reasons for not appointing the committe on revision of the Pharmacopæia. The last convention adopted a resolution, instructing the President to appoint such a committee and voted to pay each member of the the Association an expense of \$150, whereas there is only \$112 in the treaswhereas there is only \$112 in the treasIn all the New England settlements.

"New York," he continued, "is the continued, "is urv. Mr. Inglis is doing the best he can

Thum, of Grand Rapids. Why Mr. Thum was recommended is a mystery. He certainly does not deserve it at the hands of the Association; he has never been present at any of the meetings, with, perhaps, the exception of the meeting at Grand Rapids; he has never favored the Association nor its aims, on ground of it not being scientific agh. If my recollection serves me, he was opposed to organization, and did what he could to prevent it. The Association, in its recommendations, ignored the large and growing north section of our State. Such men as Mr. Bugbee, of Cheboygan, G. M. Harwood, of Petoskey, Mr. Stafford, of Marquette, Mr. Keeler, of Ligonier, or Mr. Johnson, of Traverse City, would be a credit to any Board of

Instead of "ignoring" the recom-Instead of "ignoring" the recommendations of so influential a body of men as the Michigan State Pharmaceutical Association, The Tradesman has every reason for thinking that Governor Luce is thankful for just such expressions, as they show him the preferences of his constituents, thereby enabling him to appoint a man who will

against him. THE TRADESMAN does not speak by authority, but it is fain to believe that Mr. Thum cares a whit for the appointment. He is a busy man—so busy that he has rarely found time to attend the meetings of his local pharmaceutical society—and would, therefore, probably not be able to give the Board the time and attention an appointment or sweet apples sometimes improved them. Judd, in his history of "Old Hadley," said: "Some families had 365 of these hard-boiled Indian puddings every year." Calkins in the history of Norwich, Conn., relates a fabulous story. The inhabitants of that place fell into strife which could boil the largest Indian this popular American beyongard the modern cider mill, with its massive presses, powerful graters, improved them. Judd, in his history of "Old Hadley," purifiers and filters is in striking contrast with the antiquated methods and crude machinery of "ye olden times." Energy and enterprise are now predominant features, which, combined with strife which could boil the largest Indian this popular American beyong the provided for the mill, with its massive presses, powerful graters, improved them. Judd, in his history of "Old Hadley," purifiers and filters is in striking contrast with the antiquated methods and crude machinery of "ye olden times." Energy and enterprise are now predominant features, which, combined with strife which could be able to give the Board the meetings of the beautiful presses, powerful graters, improved purifiers and filters is in striking contrast with the antiquated methods and crude machinery of "ye olden times." would involve. The Tradesman thinks pudding. it voices the sentiment of the drug trade. almost unanimously, when it asserts that

Even the Legislature comes in for a

January 1 to July 3, and accomplished beans was a universal dish Saturday nothing. Every measure passed, when tested before the Supreme Court, has been declared unconstitutional. The one thing they did which the courts have not had a chance to pass upon was to elect a pigeons, quail, patridges, etc., they had

one familiar with the career of James turnips, carrots, parsnips, boiled Indian will appreciate.

McMillan could harbor such an opinion pudding, etc., heaped upon a large pewof so representative a citizen. Certainly, ter platter, and in such quantity as to no one ever entered the Senate from this State more thoroughly conjugate to allow it to be reproduced once or twice cold. State more thoroughly equipped to do Fish were taken in considerable quaneffective wark than the gentleman who tities from the ponds and rivers, and State more thoroughly equipped to do

What the Yankees Ate in Early Colo-

the table, as well as in the mode of cookfrom the aborigines. When they left of food. England little progress had been made in implements of agriculture, and the Pilgrims would have been unable to purpense with butter for their dry bread on their long voyage because of poverty, capacity. From the middle of Octob the native Indians.

They had shoes made of wood. Turtle thin and watery.

of food and the methods of cooking them were learned in these simplest schools of art. There was one, a kind of corn bread, hominy, samp, succottash and supawn, or hasty pudding (words borrowed from the aboriginal tongues), and used, doubtless, for ages before white men ever saw the tassels of the maise-field. The hoe-cake or johnny-cake, baked on a hot flat stone before the fire, the hulling of corn with lye, the roasting ears of corn and the popping of corn were all learned from the children of the forest. So, also, the drying of pumpkin in strips, hanging in the cabin in festoons. William Penn, it is said, found the savages eating baked beans as white people do now in Boston. pointment would, therefore, entail on the Association an expense of \$150.

In all the New England settlements, one common article of food was bean porunder the circumstances, however, and ridge. This was eaten for breakfast, is endeavoring to find one or more competent persons who will go to Washington at their own expense.

Referring to another subject, the correspondent writes:

The Pharmaceutical Association at the September meeting recommended to the Governor the names of three persons eligible for membership on the Board of Pharmacy. The law does not require Governor the names of three persons ellgible for membership on the Board of
Pharmacy. The law does not require
such action, and the Governor will probably ignore the recommendation. Still
the members felt as though some action
of that kind must be taken in order to
satisfy a prevalent feeling in this direction. The gentlemen recommended
are Ottmar Eberbach, the present incumbent, Geo. Gundrum, of Ionia, and Hugo
Thum, of Grand Rapids. Why Mr.
Thum, was recommended is a mystery

Why Mr.
Thum was recommended is a mystery

Will as south of cooking, the colonists
picked out one thoroughly ripe, with a
hard shell. A hole five or six inches in
picked out one thoroughly ripe, with a
hard shell. A hole five or six inches in
picked out one thoroughly ripe, with a
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picked out one thoroughly ripe, with a
hard shell. A hole five or six inches in
picked out one thoroughly ripe, mitted to remain six or eight hours, and it was usually allowed to cool in the oven.
It was then eaten with milk. Some through it the public) will stand.

> were very much preferred to squashes, and few of the latter were raised. At what date pumpkin pies were invented we cannot tell, but they were a peculiar Yankee institution.

They had no "sweet corn," but when they wanted corn to boil or roast, in the difficult matter to obtain drinkable green state, they used the common yel-

settlings" of their beer barrels. Indian puddings were in common use, both boiled and baked. Beef suct orsweet apples sometimes improved them. One day, as the story goes, one of the enormous puddings, on being cut open, rolled over and killed two men sitting on each side of the table. After they by right should be, in the van. there is a universal desire to see Mr. that a resolution was passed that no boiled Indian pudding should be made

containing more than three pecks of meal.

In many localities, particularly in share of the correspondent's disapproval: Boston and Eastern Massachusetts, in It was in session continuously from Norwich and Eastern Connecticut, baked

sometimes corned mutton, with potatoes,

won his way from poverty to affluence and made his mark on the banks of the Detroit River.

The P. & B. cough drops give great satisfaction.

The P. & B. cough drops give great satisfaction.

The P. & B. cough drops give great satisfaction.

Ittles from the ponds and rivers, and helped to increase the variety of the diet. Lobsters, clams and oysters abounded on the sea coast. It seems almost incredible that lobsters were sometimes caught in those early times weighing from fifteen to twenty-five monds is higher. Linseed oil has adpointed in the ponds and rivers, and helped to increase the variety of the diet. Lobsters, clams and oysters abounded on the sea coast. It seems almost incredible that lobsters were sometimes caught in those early times weighing from fifteen to twenty-five monds is higher. Linseed oil has ad-We have found such state- vanced.

ments in the history of the old N nial Times.

England times; and many old people te tify that the average size of lobsters have been decreasing, as well as the supply with the growth of population, whi ing them, the first colonists learned much has augmented the demand for this kin

Cider Scarce and High.

chase them if they had been invented.

The company, who were obliged to dispense with butter for their dry bread on and whose living members must have been packed very closely in the small mills, and will keep them running night vessel that brought them, landed with few goods and chattels of any kind.

They were thrown upon the resources from now until real cold weather sets in the small standard and day as long as they can obtain a ples to grind. The season of pressin ordinarily covers two months—that is from now until real cold weather sets in which stern necessity compels to find. When the fruit and "pomace"-as the They, therefore, learned at once the arts, and used the implements employed by the native Indians.

Must Have a Sour Stomach.

The Michigan correspondent of the Western Druggist—whoever he may be—appears to be suffering from a severe attack of dyspepsia, as his letter in the December issue of that publication teems with unkind criticisms and dark forebodings. Referring to the President of the Michigan State Pharmaceutical Association, he says:

They had shoes made of wood. Turtle shells ingeniously affixed to sticks and sharp stones and held by withes acted a conspicuous part in the cultivation of the ground. The Indian corn and method of planting it, four or five grains in a hill, with rows three or four feet apart, with beans running up the stalk and pumpkin vines in the intervening spaces, were all borrowed, as we are told, from the native.

The very names of many of the dishes of food and the methods of cooking them were learned in these simplest schools of art. There was one, a kind of corn

leading State for apples and cider, and contributes very nearly, if not quit

"At present, prices will be advance to as high a figure as the trade (an scraped out the pumpkin and ate it in bowls, others turned the milk into the pumpkin and ate from them.

see, the average consumer will not pumpkin and ate from them. pumpkin and ate from them.

Pumpkins, in the earlier settlements, petent judges, and almost anythin possessing the appearance and suggestions. tive flavor of cider will pass muste This fact is taken advantage of by t manufacturers of a substitute or an ar ficial article. This class of goods fin Turnips and parsnips were the most common vegetables in the earliest times, the true juice suffers accordingly. Aga potatoes not becoming common until the stock furnished the retailer is from the middle of the last water, so that the consumer finds i difficult matter to obtain drinkable eide Some bottlers and keggers are adepts this. A palatable article seldom reach Of the edible grains, wheat was not the market before the middle of October

abling him to appoint a man who will give general satisfaction to all concerned.

The attack on Mr. Thum is so manifestly inspired by malice that no reply is necessary to the accusations made against him. The Tradesman does not the satisfaction to all concerned.

The bread everywhere used was the famous "rye bread and Indian," eaten morning, noon, and evening. Many families also used bread from rye flour, made similar to wheat bread. The yeast by which it was raised was called "emby which it was raised was called the highest prices known for year of the industry itself much that is in the distinct and well define business, in which great skill and much that is in the satisfaction to all concerned.

The attack on Mr. Thum is so manifestly inspired by malice that no reply is necessary to the accusations made against him. The Tradesman does not the industry itself much that is in t to be a factor in the trade, as they ha this popular American beverage to every section of the civilized world, in which landable undertaking the bottlers are, as

Words from Hon. Wm. L. Webber. EAST SAGINAW, Dec. 19, 1889.

Editor Michigan Tradesman DEAR SIR-I wish to acknowledge the

Yours truly, W. L. WEBBER.

The Drug Market Gum opium is firm. Morphia is un-

ew es-	i indicodic i lice callend						
ias	Advan	ced—Oil Almonds (bitter), Linse					
ich	Aceticum	Carb. 12@ 15 Chlorate, (po. 20) 18@ 20 Cyanide 50@ 55 Iodide 2 80@2 90 Potassa, Bitart, pure 33@ 3 Potassa, Bitart, com 6 15 15 6 15	Antipyrin				
-h	Aceteum	Potass Nitras	Cantharides Russian, po				
gh nas of	Oxalicum 100 Phosphorium dil. 20 Salicylicum 1 40@1 80 Sulphuricum 13/@ 5 Tannicum 1 40@1 60 Tartaricum 40@ 43	RADIX.	Capsici Fructus, af @ 18				
or	AMMONIA.	Aconitum 20@ 25 Althae 25@ 30 Anchusa 15@ 20 Arum, po @ 25	"Bpo. @ 14 Caryophyllus, (po. 28) 23@ 25 Carmine, No. 40 @3 75 Cera Alba, S. & F 50@ 55 Cera Flava 28@ 30				
eir ght	Aqua, 16 deg 3@ 5 18 deg 4@ 6 Carbonas 11@ 13 Chloridum 12@ 14	Arum, po @ 25 Calamus 20@ 50 Gentiana, (po. 15) 10@ 12 Glychrrhiza, (pv. 15) 16@ 18 Hydrastis Canaden,	Cassia Fructus @ 40				
is,	ANILINE.	(po. 50)	Chloroform	18			
	Brown 80@1 00 Red 45@ 50 Yellow 2 50@3 00	Glychrrhiza, (pv. 15) . 16@ 18 Hydrastis Canaden, (po. 50) . @ 45 Hellebore, Ala, po. 15@ 20 Inula, po. 15@ 20 Ipecac, po. 2 00@2 20 Iris plox (po. 20@22) 18@ 20 Jalapa, pr. 25@ 30 Maranta, ½\$. @ 35 Podophyllum, po. 15@ 18 Rhei . 75@1 00 " cut. @175" " pv. 75@1 35 Spigelia . 48@ 53 Sanguinaria, (po 25) . @ 20	Cinchonidine, P. & W 15@ 20 German 4@ 10 Corks, list, dis. per cent				
he he ng	BACCAE. Cubeae (po. 1 601 85@2 00 Juniperus 8@ 10 Xanthoxylum 25@ 30	Rhei 75@1 00 " cut @1 75 " pv 75@1 35 Snignlia 48@ 53	Creasotum Ø 50 Creta, (bbl, 75) Ø 2 " prep 5@ 5 " precip 8Ø 10 " Rubra Ø 8	G			
he	BALSAMUM. Copaiba	Spigeria	" Rubra	1			
er, est	Terabin, Canada 45@ 50 Tolutan 45@ 50	Scillae, (po. 35) 1003 12	Emery all numbers	T			
ng	Abies, Canadian	Scillae, (po. 35) 10@ 12 Symplocarpus, Foetidus, po @ 35 Valeriana, Eng. (po.30) @ 25 " German 15@ 20 Zingiber a 10@ 15 Zingiber j 22@ 25	Emery, all numbers				
of ac-	Cassiae 11 Cinchona Flava 18 Euonymus atropurp 30 Myrica Cerifera, po 20 Prunus Virgini 12 Quillala, grd 12 Sassafras 12 Ulmus Po (Ground 12) 10	Zingiber a	Flake White	Pan			
he aid	Quintala, gradiana 12 Sassafras 12 Ulmus Po (Ground 12) 10 EXTRACTUM.	Anisum, (po. 20)	Glassware flint, 75 & 10 per cent. by box 70 less Glue, Brown 9@ 15	P			
ler	Glycyrrhiza Glabra 24@ 25 po 33@ 35 Haematox. 15 lb. box 11@ 12	Cardamon	Glycerina 22@ 25 Grana Paradisi @ 15 Humulus 25@ 40	PTP			
all	Haematox, 15 lb. box. 11@ 12	Cydonium 75@1 00 Chenopodium 10@ 12 Dipterix Odorate 1 75@1 85 Foeniculum @ 15	Hydraag Chlor Mite @ 90 Cor @ 80 Ox Rubrum @1 00 Ammoniati @1 10	fi			
nt-	Carbonate Precip @ 15 Citrate and Quinia @3 50	Foenugreek, po 6@ 8 Lini	" Unguentum. 45@ 55 Hydrargyrum @ 80 Ichthyobolla, Am1 25@1 50	W			
in far	Carbonate Precip. @ 15 Citrate and Quinia @ 3 50 Citrate Soluble. @ 80 Ferrocyanidum Sol. @ 50 Solut Chloride. @ 15 Sulphate, com'l 1½@ 2 pure. 7	Anisum, (po. 20)	10dine, Resubl 3 75@3 85 10doform @4 70 Lupulin 85@1 00	Н			
ot	pure © 7 FLORA.	Nigra 11@ 12 SPIRITUS. Frumenti W. D. Co. 2 00@2 50	Lycopodium	_			
as	Arnica	Jumperis Co. O. 11 1001 10	Liquor Potass Arsinitis 10@ 12 Magnesia, Sulph (bbl				
on	Barosma 10@ 12 Cassia Acutifol, Tin- nivelly 25@ 28 35@ 50	Saacharum N. E	1½) 2@ 3 Mannia, S. F. 45@ 50 Morphia, S. P. & W. 2 65@2 90 S. N. Y. Q. & C. Co. 2 65@2 90	1			
te,	Salvia officinalis, 1/4s and 1/2s 10@ 12	SPONGES.	Nux Vomica, (po 20) @ 10				
ate	GUMMI.	Florida sheeps' wool carriage	Pepsin Saac, H. & P. D. Co				
		Velvet extra sheeps' wool carriage 1 10 Extra vellow sheeps'	doz				
ern ork nu-	" Socotri, (po. 60). @ 50 Catechu, 1s, (½s, 14 ¼s,	Grass sheeps' wool car- riage	Pil Hydrarg, (po. 80) .				
ut-	Ammoniae	Yellow Reef, for slate use	Pulvis Ipecac et opii1 10@1 20 Pyrethrum, boxes H				
ce.	Camphoræ 45@ 47 Euphorbium po 35@ 10 Galbanum @ 80 98 98 98	Accacia 50 Zingiber 50 Ipecac 60	R. P. Co., 402. (61.25) Pyrethrum, pv. 30/3 35 Quassiae . 86/10 Quinia, S. P. & W. 42/6 47 "S. German 33/6 45 Rubia Tinctorum 12/6 14 Saccharum Lagis pv. 28				
es, for	Guaiacum, (po. 50)	Zingioer 30 Ipecac	Salacin	(
all iar er.	Camphoræ 45@ 47 Euphorbium po 35@ 10 Galbanum 6 80 Gamboge, po 80@ 95 Guaiacum, (po. 50) @ 45 Kino, (po. 25) @ 20 Mastic @ 100 Myrrh, (po 45) @ 40 Opii, (pc. 5 10) 3 55@3 60 Shellac 25@ 30 Tragacanth 30@ 75 Herra-In ounce packages	" "Co 50 Senega 50 Scillae 50 " Co 50 Tolutan 50	Sanguis Draconis 40@ 50 Santonine @ 450 Sapo, W 12@ 14 "M 8@ 10 "G Scidling Witting				
na	Tragacanth	Tolutan	Sinapis				
ou pay rti-	######################################	Aconitum Napellis R 60 	Snuff, Maccaboy, De Voes				
ing es-	Mentha Piperita. 25 " Vir 25 Rue 30 Tanacetum, V 22	" and myrrh 60 Arnica 50 Asafœtida 50	Soda Boras, (po. 12) 11@ 12 Soda et Potass Tart 30@ 33 Soda Carb 2@ 2½ Soda, Bi-Carb 4@ 5				
the		Sanguinaria 50	Soda, Ash 3@ 4 Soda, Sulphas @ 2 Spis, Ether Co 50@ 55 "Myrcia Dom @ 2 Wyrcia Dom @ 2				
nds of	Carbonate, K. & M 20@ 25	Cantharides 75	" Myrcia Dom @2 00 " Myrcia Imp • @2 50 " Vini Rect. bbl. 2 05) @2 15	1			
ain re- ith		Capsicum 50 Cardamon 75 " Co 75 Castor 1 00 Catechu 50 Cinchona 50 " Co 60	" Roll 21/400 3				
it a ler. at	Anisi 190@2 00 Auranti Cortex @2 50 Bergamii 2 80@3 00	" Co. 60 Columba 50 Conium 50	Tamarinds				
hes er;	Cajiputi 90@1 00 Caryophylli 1 35@1 40 Cedar 35@ 65	Cubeba 50 Digitalis 50 Ergot 50 Gentian 50	OILS.				
the	Cinnamonii 1 35@1 40 Citronella @ 75 Conium Mac 35@ 65	Gentian 50 " Co 60 Guaica 50 " ammon 60	Whale, winter 70 70 70 Lard, extra 55 60 Lard, No. 1 45 56 Linseed, pure raw 59 62 Lindseed, boiled 62 6 Neat's Foot, winter strained 69				
y a ese	Copaiba 90@1 00 Cubebae 16 00@16 50 Exechthitos 90@1 00 Erigeron 1 20@1 30	Zingiber 50 Hyoscyamus 50 Iodine 75 " Coloriess 75 Ferri Chloridum 35	Lindseed, boiled 62 65 Neat's Foot, winter strained 50 69				
pon ore- ars.	Gaultheria	Ferri Chloridum	strained 50 69 Spirits Turpentine 70½ 55 PAINTS bbl. lb. Red Venetian 1½ 2@3 Ochre, vellow Mars 1½ 2@4	1			
in-	Juniperi 50@2 00 Lavendula 90@2 0 Limonis 1 50@1 5	Myrrh	Red Venetian 13/2 2/3 Ochre, yellow Mars 13/2 2/3 "Ber 13/2 2/3 Putty, commercial 2/4 2/4/3 "strictly pure 2/4 2/4/3				
ned uch s of	Mentha Piper 2 10@2 25 Mentha Verid 2 50@2 60 Morrhuae, gal 80@1 00	" Deodor 2 00 Auranti Cortex 50 Quassia 50					
sed ave om-	Myrcia, ounce	Quassia 50 Rhatany 50 Rhei 50 Cassia Acutifol 50 " Co 50	Lead, red. 64/07/4 "white Span @70 Whiting, white Span @70 Whiting, Cildord				
sive	Rosmarini 75@1 00 Rosae, ounce @6 00 Succini 40@ 45 Sabina 90@1 00	Serpentaria	Whiting, Gilders' @90 White, Paris American 1 00 Whiting, Paris Eng.				
eon- and	Sinapis, ess, ounce @ 65		Pioneer Prepared Paint1 20@1 4 Swiss Villa Prepared Paints	1			
om- vith	Tiglii @1 50 Thyme 40@ 50 " opt @ 60	Æther, Spts Nit, 3 F. 26@ 28 " 4 F. 30@ 32 Alumen 24@ 34	VARNISHES. No. 1 Turp Coach				
eing		7) 3@ 4	Coach Body	1			

Catsup a National Condiment.
One of the most wonderful manufactures of recent growth is that of catsup. A great number of factories have originated in the last ten years, and competing brands are as plentiful as those in any line of manufactured articles. To DEAR SIR—I wish to acknowledge the receipt of a copy of The Michigan In our younger days our mothers used to TRADESMAN, containing the address on put up a supply every year for winter Your use, and it was a condiment occasionally gentleman to the United States Senate whose one qualification was that of being a millionaire.

Leaving the matter of politics out of the question, it is difficult to see how any tax were levied upon them to the amount of their loss in this regard, it would create a rebellion. I hope your efforts will meet with fruit which the public will environment to the amount of their loss in this regard, it would create a rebellion. I hope your efforts will meet with fruit which the public tomatoes as profitable a crop as wheat, and many farmers plant acres of vines will environment to garlons are at al, and many farmers of garlons are to a tay, and many farmers of garlons are at al, and many farmers of ga every year, just to supply the catsup factories; at twenty cents a bushel an acre of tomatoes is always profitable.

The farmer simply fills his wagon bed with the ripe fruit and hauls the load to town. There is no waste, for the riper the fruit the better for catsup. The Old world is now using American catsup, and the trade is always on the increase

> CINSENC ROOT. PECK BROS., Wholesale Druggist GRAND RAPIDS.

LIQUOR & POISON RECORD COMBINED.

Acknowledged to be the Best on the Market. E. A. STOWE & BRO., GRAND RAPIDS



Plumbing,

Steam and Hot Water Heating, Brooks' Hand Force Pump, Instantaneous Water Heater, Hot Air Furnaces, Mantels, Grates and Tiling, Gas Fixtures, Etc. Wholesale and Retail Dealers i

Plumbers' Supplies. 184 East Fulton St., Head of Monroe 21 Scribner Street,

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POLISHINA

(TRADE MARK REGISTERED.)

The Best Furniture Finish in the Market Specially adapted for Pianos, Organs and Hard Woods.

Polishina will remove grease and dirt, and will add a lustre which for beauty and durability cannot be excelled. Polishina is clean and easy to use, as ful directions accompany each bottle Polishina is put up in LARGE BOTTLES and is sold at the moderate price of

Polishina is the Best Furniture Finish in the furniture look fresh and new. Polishina is for sale by all Druggists, Furni

BEWARE OF IMITATIONS. FOR SALE WHOLESALE

HAZELTINE & PERKINS DRUG CO.,

His

SUSPENDED!

by selling him Shoe other than

JETTINE any climate. Quality Guaranteed Against Injury by Freezing. All others worthless after freez ing. See quotation. MARTELL BLACKING CO., Sole Manufacturers, Chicago, Ill.



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--- DRUGS---

Chemicals and Druggists' Sundries.

Patent Medicines, Paints, Oils, Varnishes. Sole Agents for the Celebrated Pioneer Prepared Paints.

We are Sole Proprietors of

WEATHERLY'S MICHIGAN CATARRH REMEDY.

We have in stock and offer a full line of

Whiskies, Brandies, Cins, Wines, Rums.

We are Sole Agents in Michigan for W. D. & Co., Henderson County, Hand Made Sour Mash Whisky and Druggists' Favorite Rye Whisky.

We sell Liquors for Medicinal Purposes only. We give our Personal Attention to Mail Orders and Guarantee Satisfaction. All orders are Shipped and Invoiced the same day we re-

ceive them. Send in a trial order.

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ORDER

Novelties in Perfumery,

Comprising many New Shapes in Bottles, Brass Stands, China Stands, Glass Stands, Wicker Stands, from

Jennings Smith, &

> Grand Rapids, Mich. ALL ORDERS FILLED PROMPTLY.

rule they are gentlemen, possessing a good degree of intelligence and are humane, kind and thoughtful. No case of charity ever went by a

traveling man empty-handed, but the boys cannot be imposed upon. They are sharp, quick-witted and "see through things" quicker than any class of men They can tell a real case of on earth. charity the very moment they set eyes on it and can detect the fraud equally as

The traveling man is numerous, we find him everywhere — all over the country, east, west, north and south. country, east, west, north and south. He is of all ages, styles and make up. We know men whose hair has silvered on the road; men of families who are left at home while they hustle for business over the country. We know young men just starting out, who spend every dollar they earn, for clothes, gold-headed the latest cut in shoes. umbrellas and the latest cut in shoes. We know men in middle life who, through misfortune, have failed in business and were obliged to take the road as a method of earning their living. We know those now selling goods on the road who were formerly prosperous bus-iness men, but their health failing they

choose this manner of regaining it.

As a rule the traveling man is a gentle-Once in a while you find a bad You will find bad men in the churches and in the pulpits, so occassion-ally a bad traveling man is found. But

they are exceptions, not the rule.

We have, in the pursuit of our calling.

We have, in the train on a Monday gone early to the train on a Monday morning and have there counted a couple dozen of traveling men, with their grips. They rose probably at three o'clock to catch the four o'clock train, and away they went for another week at the pub-lic who buy and sell. They were, notwithstanding the early hour, social, pleasant, full of humor and fun, while the occassional traveler would be ugly and cross all day after such broken rest.

The traveling man is always ready to do good. He is the first to chip in to help some poor devil in trouble. Always ready to carry the big bundles of some old lady traveling alone. They are full of information and can tell you just the minute every train in the country leaves and what sort of connections it makes with other roads. They know every hotel proprietor and clerk in the land and are onto all the snaps. They love fun and are full of new jokes which they crack on the first man they come across. They are great on sells, and they will work diligently for two hours to get some victim to bite at a new sell and then when they catch him, Lord! how they

They stick together, these traveling men, and that's what we most admire in them. If a hotel man plays a mean trick on one of them, all the rest resent it. Once there was a judge up in Iowa who used some rough language regarding traveling men, and in a minute the whole army hopped onto him. He was known from Maine to Mexico, and we never did see a man get out of sight quicker than this learned judge in Iowa.

The boys drink a little, smoke a good deal, play poker some, but they attend church too and you will find them more often in good places than bad ones. They flirt some, but they don't commence it; they were encouraged by the girls. We have never seen a traveling man begin a flirtation, though most of them will accommodate any young lady who wants to amuse herself flirting.

Take them all around, every day in the week, a traveling man will compare very favorably with the men who compose the other professions of this life.

without the traveling men, half the hotels in America would close and the proprietors would be bankrupt. Omnibus lines wouldn't earn enough to feed their horses. Hackmen would starve to death and the stockholders of our railroads would not receive their quarterly dividuals. There and a contract would dividends. Thousands of clerks would be without situations if the traveling man did not work the country. We know hundreds of the boys all over the country and we don't know a mean one among them—that is a real, genuine traveling man. We know half and third proprietors of business who go out now and then and sell goods, who are meaner than hell is fiery and black, but these are not legitimate. They are imposters and cannot be rated as traveling men in any cannot be rated as traveling men in any sense of the word. A genuine, true, all over, every day traveling man is, ninety-nine times out of a hundred, a nice fellow and we like him and we are ready to say that no other profession contains so few snides as the profession of the S. K. BOLLES

The Farwell Family.

Senator Farwell, of Illinois, is a partner in the great Chicago dry goods firm of J. V. and C. B. Farwell & Co. The Senator's initials are C. B.; his brother's J. V. Any one who knows the two brothers knows that they are totally un like each other in their conception of life. J. V. is a fervent Christian, a great 66 organizer of Sunday schools, an incessant church worker and Young Men's Christian Association man, while the Senator is a thorough man of the world, a club man, who is said to be one of the best judges of the value of a poker hand in the West. Each pursues his own course without interfering with the other. Aside from this, they are warmly attached to each other and never clash. runs the dry goods business, at which he is an adept, while C. B., who has literary attainments, is devoting himself to statesmanship.

A Western "Penny Famine."

A "penny famine" is now said to threaten large cities of the West and Southwest. The people there have at last learned to use the 1c coin, and the needs of circulation have increased be-yond the power of the government machinery to promptly supply them. The Philadelphia mint is about two months behind with its orders for these pieces, in spite of keeping at work night and day turning them out.

Having stood the test of time and the battle of competition and come off victorious, we have no hesitation in recommending to the trade our line of

Our Leader Cigars, Odr Leader Smoking, Our Leader Fine Cut, Our Leader Baking Powder,

Our Leader Saleratus, Our Leader Brooms

WHICH ARE NOW

In hundreds of stores throughout the State. If you are not handling these goods, send in sample order for the full line and see how your trade in these goods will increase.

I. M. CLARK & SON.



Double Wear

sole.

Rubber Boots and Shoes

Manufactured by

CANDEE RUBBER CO.

TELEPHONE 464.

Send for Large Illustrated Catalogue and Price List,

No. 4 Monroe Street

uble Thick Ball

GRAND RAPIDS, MICH.

WHO URGES YOU TO REEP

THE PUBLIC!

By splendid and expensive advertising the manufacturers cre ate a demand, and only ask the trade to keep the goods in stock so as to supply the orders sent to them. Without effort on the grocer's part the goods sell themselves, bring purchasers to the store, and help sell less known goods.

ANY JOBBER WILL BE GLAD TO FILL YOUR ORDERS.

Putnam Candy Co Packers of the well

known brand of

Prepared by

Chicago.

Is a Combination of

The Finest Ingredients for use in Seasoning Meats, Poultry, Game and Fish.

SOLD BY ALL GROCERS.

E. B. DIKEMAN

S. K. Bolles & Co., 77 CANAL ST., GRAND RAPIDS, MICH.

Wholesale Cigar Dealers.

We will forfeit \$1,000 if the "TOSS UP" Cigar is not a Clear Long Havana Filler of excellent quality, equal to more than the average ten cent cigars on the market.

WM. SEARS & CO.. Gracker Manufacturers,

37, 39 and 41 Kent St., Grand Rapids.



13, 15 AND 17 SOUTH IONIA ST.

Ionia Pants & Overall Co

E. D. Voorhees, Manager.

MANUFACTURERS OF

Pants, Overalls, Goats, Jackets, Shirts, Etc.

Warranted Not to Rip.

sent on application.

Fit Guaranteed.

Workmanship Perfect.

Mr. Voorhees' long experience in the manufacture of these goods enables him to turn out a line especially adapted to the Michigan trade. Samples and prices

IONIA, MICH

Yin Yous for the Holidays

H. LEONARD & SONS., Grand Rapids, Mich.

Assorted Package No. 110, TIN TOYS.

The prices on this assortment of staple tin toys are lower this season than ever before, and is most carefully selected from the best sellers of the entire holiday ine. The net price—only \$14—for the assortment allowing a clear profit of seventy-

TO THE RETAILER—This advertisement appears but once. Cut out and end order at once. Holiday bills due Jan. 1.

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SEND FOR ILLUSTRATED CATALOGUES, AS FOLLOWS:

No. 98--Woodenware, Tinware, Etc. No. 99--Glassware and Crockery.
No. 100--Holiday Goods.
No. 101--Lamp Goods.

No. 102-Silver Plated Ware

H. Leonard & Sons

NEW HOUSE AND NEW GOODS.

A. E. BROOKS & CO., WHOLESALE

Confectionery,

Our Specialty--Candy made from sugar and good to eat. CODY BLOCK, 158 EAST FULTON ST,, GRAND RAPIDS, MICH

HESTER & FOX,

SAW AND CRIST MILL MACHINERY



Planers, Matchers, Moulders and all kinds of Wood-Working Machinery, Saws, Belting and Oils.

And Dodge's Patent Wood Split Pulley. Large stock kept on hand. Send for Sample Pulley and become convinced of their superiority. 44, 46 and 48 So. Division St., GRAND RAPIDS, MICH.

We have received large shipments of molasses, direct from the planters in Louisiana, which we are offering to the trade at our usual low prices:

Spice Company, Telfer

IMPORTERS OF TEAS. COFFEES AND SPICES.

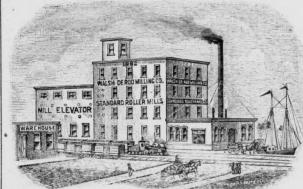
Rindge, Bertsch & Co.,



We carry a full line in stock and guarantee terms and prices as good as any house selling the line. Correspondence solicited.

12, 14 AND 16 PEARL ST., GRAND RAPIDS, MICH.

WALSH-DE ROO MILLING GO.



BRANDS: SUNLIGHT,
DAISY,
PURITY,
MORNING STAR,
IDLEWILD,
DAILY BREAD,
ECONOMY. SPECIALTIES:

Rye Meal,

Correspondence Solicited.

Grand Rapids, Mich.

MANUFACTURERS AND JOBBERS IN

Road Logging Delivery Pleasure

SEND FOR CATALOGUE.



THE LANE & BODLEY CO., 2 to 48 JOHN STREET,

HIMES,

Lehigh Valley Goal Go.'s Office, 54 Pearl St. Grand Rapids, Mich

THE ABOVE COMPANY'S COAL IN CAR LOTS ALWAYS ON TRACK READY FOR

WM. R. KEELER & CO.,

SHIPMENT.

Wholesale Confectioners. 412 SOUTH DIVISION STREET.

We wish to announce to the trade that we are prepared to meet all competition in

our line, which comprises a full line of confectionery, fruit and nuts.

We also carry the Finest Line of Christmas Goods in the City.

Do not forget that we are agents for Rueckheim Bros.' Penny Goods, which are the best goods made, although sold at the same price as other makes. Mail orders promptly attended to.

Manufacturers of the following well-known brands:

MOTTLED GERMAN, SUPERIOR, PHENIX, AND OTHERS, CAMEO

For quotations in single box lots, see Price Current. For quotations in larger

W. G. HAWKINS, LOCK BOX 173,