VOL. 7.

GRAND RAPIDS, WEDNESDAY, JANUARY 15, 1890.

NO. 330.

Chas. Pettersch,

Imported and Domestic Cheese Swiss and Limburger a Specialty. 161--163 West Bridge St., Telephone 123 GRAND RAPIDS, MICH.

Katon, Lyon & Co.,

Albums, Dressing Cases, Books And a complete line of

Fancy Holiday Goods.

EATON. LYON & CO., 20 & 22 Monroe St., Grand Rapids

Wm. Brummeler

Tinware, Glassware and Notions. Prices.

76 SPRING ST., GRAND RAPIDS,
WE CAN UNDERSELL ANY ONE ON TINWARE.

Something New

Bill Snort

We guarantee this cigar the best \$35 cigar on the market. Send us trial order, and if not ENTIRELY SATISFACTORY return them. Advertising matter sent with each order.

Charlevoix Gigar M'f'g Co., CHARLEVOIX, MICH.

Daniel G. Garnsey, EXPERT ACCOUNTANT

Adjuster of Fire Losses. Twenty Years Experience. References furnished if desired. 24 Fountain St., Grand Rapids, Mich.

Voigt, Herpolsheimer & Co.

Importers and Jobbers of Dry Goods

STAPLE and FANCY.

Overalls, Pants, Etc.,

A COMPLETE LINE OF

Fancy Grockery and Fancy Woodenware

OUR OWN IMPORTATION. Inspection Solicited. Chicago and Detroit prices guaranteed.

Gook & Bergthold,

Prices Lower than those of any competitor. Write for catalogue and prices.

106 Kent St., - Grand Rapids, Mich.

Magic Goffee Roaster.

The Best in the World.

Having on hand a large stock of No. 1 Roasters-capacity 35 lbs.-I will sell them at very low prices. Write for For Sale Everywhere. 10c each, three for 25c Special Discount.

ROBT. S. WEST.

Allen Durfee & Co.,

FUNERAL DIRECTORS

103 Ottawa St., Grand Rapids.

EDMUND B. DIKEMAN

Watch Maker a Jeweler.

44 CANAL SY., Grand Rapids, - Mich.

Warren's

"Elixir of Life"

Cigar

Will be ready Sept. 1.

Price, \$55 delivered.

Send orders at once to

GRO. T. WARREN & CO., Flint, Wich.

Cherryman & Bowen, Undertakers and Embalmers, Apples,

IMMEDIATE ATTENTION GIVEN TO CALLS DAY OR NIGHT.

Telephone 1000. 5 South Division St.

GRAND RAPIDS.

West Michigan Business University W681 Michigan Business College—Estblished 8 yrs.)
A thoroughly equipped, permanently established and pleasantly located College. The class rooms have been especially designed in accordance with the latest approved plans. The faculty is composed of the most competent and practical teachers. Students graduating from this Institution MUST be efficient and PRACTICAL. The best of references furnished upon application. Our Normal Department is in charge of experienced teachers of established reputation. Satisfactory boarding places secured for all who apply to us. Do not go elsewhere without first personally interviewing or writing us for full particulars. Investigate and decide for your selves. Students may enter at any time. Address West Michigan Business University and Normal School, 19, 21, 23, 25 and 27 South Division St., Grand Rapids, Mich.

J. U. Lean,
Principal.

Sec'y and Treas.

Learn Bookkeeping, Shorthand, Etc.,

Grand Rapids Business College

Playing Gards

WE ARE HEADQUARTERS

Daniel Lynch,

19 So. Ionia St., Grand Rapids.

he Most Celebrated Cigar IN AMERICA.

BETTER THAN EVER. EXQUISITE AROMA

DELICIOUS QUALITY

GEO. MOEBS & CO., 92 Woodward Ave., 48-50 Long St., CLEVELAND, OHIO. DETROIT,

Millers, Attention

their class.

Send for descriptive catalogue with testimonials.

Martin's Middlings Purifier Co. GRAND RAPIDS, MICH.

SEEDS!

If in want of Clover or Timothy, Orchard, Blue Grass, or Red Top, or, in fact, Any Kind of Seed, send or write to the

Seed Store, 71 Canal St., GRAND RAPIDS.

W.T.LAMOREAUX.



Potatoes,

Onions.

FOR PRICES. WRITE TO

BARNETT BROS, Wholesale Dealer CHICAGO.

FOURTH NATIONAL BANK

Grand Rapids, Mich.

GEO. C. PIERCE, Vice President.

H. W. NASH, Cashier CAPITAL, - - - \$300,000.

Transacts a general banking business.

Make a Specialty of Collections. Accounts

BEACH'S New York Goffee Rooms.

61 Pearl Street.

OYSTERS IN ALL STYLES.



Weatherly & Pulte, GRAND RAPIDS.

E. W. HALL PLATING WORKS, Brass and Iron Polishing

"I have very often wished to have the pleasure of meeting you," you said, turning to me, and frankly putting out

vour hand. Those were the first words you spoke to me. For the first time I heard my sympathetic voice, with a note in it of tender, pleading music, unlike any other voice that I have ever heard. Did I take in all its beauty that night? Hardly, I think, yet I felt it keenly, and from the first you charmed me.

Oh, fair, gracious soul! Oh, perfect, passionate mouth, such as the old Greeks loved—formed for kisses and music! Oh, beau
one I might. It was a hot, windless eventing, as you had told me I might. It was a hot, windless eventing, as you had told me I might. It was a hot, windless eventing, as you had told me I might. It was a hot, windless eventing, as you had told me I might. It was a hot, windless eventing, as you had told me I might. It was a hot, windless eventing, as you had told me I might. It was a hot, windless eventing, as you had told me I might. It was a hot, windless eventing, as you had told me I might. It was a hot, windless eventing, as you had told me I might. It was a hot, windless eventing, as you had told me I might. It was a hot, windless eventing, as you had told me I might. It was a hot, windless eventing, as you had told me I might. It was a hot, windless eventing, as you had told me I might. It was a hot, windless eventing, as you had told me I might. It was a hot, windless eventing, as you had told on their own wild, matchless music, will be forever associated in my mind with the memory of that night. Soon after, it was time for me to go, but all that night I could not sleep, so haunted was I by your sad, yearning, with occasional bursts of rain! A bitter own wild, matchless music, will be forever associated in my mind with the memory of that night. Soon after, it was time for me to go, but all that night I could not sleep, so haunted was I by your sad, yearning, with occasional bursts of rain! A bitter own wild, matchless music, will be forever associated in my mind with the memory of that night.

Soon after, it was time for me to go, but all that night I could not sleep, so haunted was I by your sad, yearning, with occasional bursts of rain! A bitter own wild,

formed for kisses and music! Oh, beautiful, deep, changeful eyes, and white, thoughtful brows, with their crown of soft brown hair—in how short a time they began to come to me in my dreams at night! You know, too, I thought you had the queenliest figure that ever woman had. No woman ever held herself so proudly or so graciously. There was something in the touch of your white, smooth, small, but withal strong, hand, that seemed to speak to me. You wore that night a soft, luminous dress;

I went back to the house after you left, but remained only a few minutes. It seemed so worse than uninteresting when

I turned away 'yesterday, sadly as one leaves a friend, from that house over whose floors your feet had passed, that at times, even so despairing. sweeping along the leaves that had fallen from the trees in London square, the mer it has never had before. from the trees in London square, the pain and loneliness of my life seemed more than I could endure. A boy with a basket stopped in front of the house and rung the servants' bell; a light appeared for a moment at one of the unner. London square, the pain and loneliness of my life seemed when the sum of the and rung the servants' bell; a light apthought t would be? Hence your restlessness; hence your despair; but I, your
windows and then vanished. I should
have liked to kneel down and kiss the
power to feel so much shows me a capaI remember how a street piano played

I remember how a street piano played

I remember how a street piano played
you loved him." have liked to kneel down and kiss the power to feel so much shows me a capa-

on the proposition of the same. You will let me be your search of the same. You will let me be your search of the same. You will let me be your search of the same. You will let me be your search of the same. You will let me be your search of the same. You will let me be your search of the same. You will let me be your search of you. It thought I was walking me as trange, lonely, sunset country. No one was in sight, but from the tranquil field and from the patient hill lethard a sound and from the patient hill lethard as sound and from the patient hill lethard as sound from the patient hill lethard as sound from the patient hill lethard as one was in sight, but from the tranquil field and from the patient hill lethard as one was in sight, but from the tranquil field and from the patient hill lethard as one was in sight, but from the tranquil field and from the patient hill lethard as one was in sight, but from the tranquil field and from the patient hill lethard as one was in sight, but from the tranquil field and from the patient hill lethard as one was in sight, but from the tranquil field and from the patient hill lethard as one was in sight, but from the tranquil field and from the patient hill lethard as one was in sight, but from the tranquil field and from the patient hill lethard as one was in sight, but from the tranquil field and from the patient hill lethard as one was in sight, but from the tranquil field and from the patient hill lethard as one was in sight, but from the tranquil field and from the patient hill lethard as one was in sight, but from the tranquil field and from the patient hill lethard as one was in sight, but from the tranquil field and from the patient hill lethard as one was in sight, but from the tranquil field and from the patient hill lethard from the patient hill lethard

one day only do you appear to me in memory, but as I have seen you on many days. Still, visions of you, as I saw you on certain special days, beset me specially, and very often I see you as I saw you that day. Your soft dress was veined with blue; you looked a divine blending of heaven and earth—you might have been a saint to die for; you looked a divine blending of heaven and earth—you might have been a saint to die for; you had seen once on the others, you let your hand rest in month you said:

"She is a bright, noisy little brooklet of a woman—pretty to look at, but too shallow to drown in."

Nickle and Silver Plating

Pearl and Front Sts., Grand Rapidr.

one day only do you appear to me in most women to be very dangerous to most would not sleep for thinking of you. To the immander of outs, supposed by the others, you let your hand rest in the others, you let obt others would not sleep for thinking of you. To

A LETTER TO EVA.

Now that you have left my life as one leaves a house in a strange land to which there shall be no return; now that I move on alone in the darkness, the coldness and desolation of my days, only one and less waste)

We are making a Middlings Purifier and Flour Dresser that will save you their cost at least three times each year.

They are guaranteed to do more work in less space (with an any other machines of them; all any other machines of them; and now there are any other machines of them; any other machines of their class.

A LETTER TO EVA.

Now that you have left my life as one leaves a house in a strange land to which you said, "I was a sunset that hushed you," you said. "It seemed like the glorified ghost of a sunset."

I have a woman to live for. I remember to see you." Just as if really you were a little glad. Then, of course, we fell to talking of what a hot like compromises with nature as with all things. I said I was always in extremes, and that is to live over in my memory the only happy days of my life. I think of them; and now I have bethought myself to write out a connected account of them, and address it to you, just as if you would one day read it:

Yesterday I walked up to the house than any other machines of their class.

A LETTER TO EVA.

Now that you have left my life as one leaves a house in a strange land to which you said, "It was a sunset that hushed you," you said. "It was a class if they saw deep into the mystery of things. In your voice, too, at such times, and that is to live over in my memory the only happy days of my life as one leaves and desolation of my days, only one were a little glad. Then, of course, we fell to talking of what a hot provide you, a low of passionate inspiration, as if they saw deep into the mystery of them; I dream of them; and now I have been only happy days of my life as one leaves and desolation of my days, only one were a little glad. Then, of course, we fell to talking of what a hot things. I was always in extremes.

I have a sunset, in

to go over it. As I stood in the large, empty drawing-rooms, the place was changed for me, as by magic. It was again richly furnished—again brilliant with light, thronged with people. I heard again a elamor of voices, as when I stood that night in the doorway. A hand fell on my arm and my hostess said:

"Mr. Archer, I want at once to introduce you to a most charming woman, a great admirer of your novels. She has -seemed to remake life; for when I your face; to banish all trouble from looked back on the internal loneliness of your heart!

the days before I knew you, I wondered how I ever could have borne them. That day I made some pretext on which to write to you. Two days after I called

to me that what I felt for you was love—love in the sense of being in love—not hear you speak. You say:

"DEAR FRIEND-Your letter, half sad, half glad, came to me this morning with many others. I turned at once to yours. you were gone. All night I lay awake thinking of you, recalling your voice, self—to tell you why it is that while you

walked to and fro in front of that other house you had till so recently occupied. lonely, reserved. self-contained man, over the threshold of which I had passed so many times. As I walked up and down, in the raw air of the November night, hearing the discontented wind live. I have made a new world for you,

dear stone steps which your beloved feet bility of feeling still more. It has been Slowly I turned back then to my chamSlowly I turned back then to my chamthought to be of any more good at all, to bers to think of you, then finally to find some rest from thought by means of kindly chloral. It will kill me in the end, perhaps, but what matter!

That night I had such a wonderful dream of you. I thought I was walking I am—selfish. I suppose I should have

people, but not so for me. Besides, your friends! I said, to mean patience with me, but, dear, I throat. And I had to sit at a little distance from you and dared not even reach ness, its flowers, its delicate tints, was a heaven of shade. Not as I saw you on one day only do you appear to me in one day only do you appear to me in of an acquaintenace of ours, supposed by more gay by the E have seen you are many parts. Then we joined your party and sat all to me and patience with me, but, dear, I saw to write to you what I can better want to write than say. It is that I feel I am doing you a wrong in letting you devete than say of the early part of that evening. Talking of an acquaintenace of ours, supposed by knowing you were with me! Unseen by doing you a wrong in letting you devete the will come back to me; but, if he will come back to me; but, if he does not could I even after many years.

and hopeless. So seemed to me the people we knew approaching, and rising, change in you; nor was it the first time I we were on the instant once more only had noted this sudden transition. Do friends. I did not see you alone again you remember my asking you why you until evening; we had been visiting your were so sad? You answered:

duce you to a most charming woman, a great admirer of your novels. She has had a romantic story of her own."

So saying, she piloted me across the crowded rooms, and we stood before you.

"Miss Linton, here is Mr. Archer. I told you I would bring him."

Told you I would bring him."

Then I dut take your hand, and I sate.

"Eva, could we be the friends we are, when you are sad? Will you not tell me when you are sad? Will you not tell me when you are sad? We walked on until what makes you so?" Oh, my God, how until then, had been interested in no one and I not know, without your telling me, and I not know, without your telling me, when you are sad? Will you not tell me what makes you so?" Oh, my God, how are the friender the othrath monnight of that it is to us, as we walked, the sound and the tous of the tous are the friender the othrath monnight.

be sad when you are here. Indeed, I light, filling the spacious night with ought not, remembering how cold and their own wild, matchless music, will be

which were so adorable in you, you put the next afternoon. You were going for a minute.

When did the feeling first burn home

To may tenned on you were going for and told me about yourself and Frank them in mine for a minute.

Your very sad mood of the past night seemed to have passed away. You were going for a walk, and you let me go with you. Leinster. Then I heard that the man you loved, whose wife you had promised to be, had, without one word of explanation.

gay—gay in your own bright way. Oh, love of my life, who shall say what you had a red rose in your bosom, and a red rose in your hair. I sat down by not keep away from you; could not keep you and we began to talk. Our talk was from writing to you. In one letter, I red rose in your hair. I sat down by you and we began to talk. Our talk was about novels, poetry, English and American, and of the places we had visited. When you rose to leave, I went with you to your carriage, and you asked me to come to see you. I had been longing for you to do this. Looking back, now, I see that, though I did not realize it then, I must have been in love with you that night.

not speak too favorably; that, notwith-every emotion as the beautiful eyes changing with not speak too favorably; that, notwith-every emotion as the beautiful eyes changing with severy emotion as the beautiful eyes changing with standing this, you had for five years that divine sense of ideality which contained that divine sense of ideality which langing that divine sense of ideality which contained t rapid brooklet? Or was it your sadness, which sounded in me unknown depths of pity? Oh, my poet! oh, my busy, kindly worker! I loved each sepmore than we? Can you forgive me for arate charm of yours ten hundred times more than the most passionate lever ever Did I not forgive you, Eva? "As a rule, no woman is more stupid at loved the whole united force of his miskness than am I; but I think this these days whole united force of his miskness. You were, even in hands. Then, just as a child might, you

> under your window. It was playing the *Carnival de Venice." Whenever I hear that tune now, it brings back to me your that tune now, it brings back to me your think you shall love me like this when I drawing-room in the twilight; yourself lying on the sofa—for you were tired that night—while I sat close by, worth that night—while I sat close by, worth think you shall love me like this when I am old, as I should be then? I am not a young woman, even now."
>
> "To me," I cried, "you must always

were a woman to live for. I remember sunset, in whose strange light shore and soft, brown hair, the face bent down, the

read it:

Yesterday I walked up to the house where I first met you, on the first of July, five years ago. I saw that the house was to let; and I got permission to go over it. As I stood in the large, to go over it. As I stood in the large, the place was ing in any companionship that for which items, is not a favorite subject of conversation you at the time, is not a favorite subject of conversation you at the voice.

As the evening wore on, you felt sad; than I had ever dared to do before. Then thus, sometimes, after a day of brilliant sunshine and perfect stillness, just at utterly insufficient for itself, yet not findament and perfect stillness, just at utterly insufficient for itself, yet not findament and perfect stillness, including the we sat down. I came nearer to you and you did not move from me. My lips clung to your neck; just then, we heard voices of people we knew approaching, and rising, friends, the Stones, you may remember "How do you know I am sad? Have I and it was my good fortune to see you said so?"

Then I did take your hand, and I said:
"Eva, could we be the friends we are, and I not know, without your telling me, when you are sad? Will you not tell me when y "What are you thinking of?" I asked. and your fingers played in my hair. The You answered, looking down, "Of white waves, exulting in their strength, something that is over. I will try not to shimmering in the pure, potent moon-

with you."
"What is her trouble?" I pondered, as
"Yes, with you; will you be my friend?
What is her trouble?" I pondered, as
I lay awake that night, and owned at
last to myself that I loved you madly—
'I think I need a friend as much as
you do," you answered, with a little sigh.
Then, with one of those dear impulses,
Then, with one of those dear impulses,
Thick were see adverable in your not.

"What is her trouble?" I pondered, as
again the tone, half of pity and half of
terror, in which you said, as you shrank
from me: "No, you must not; I have
wronged you enough already. You
wronged you enough already. You
must hear me!" Then you sat down,
classed over cold hands closely together,
which were see adverable in your cold. tion, left you; that he had last been seen on his way to France, in the companionor was it your moods of sweet way-wardness, like the shadows of April trees shaking in the sunny, windy course of a

> those days, what you are now, what you leaned your head on my shoulder and must always remain to me—my beautiful the tears came; and so full of pity was I wonder of women. It was the fifteenth of August when I left England for suffering. I realized how terrible must Rocherville, on the coast of Normandy, have been those long years of vain wait-where you were to follow in a few days, with a party of friends. You thought it best that I should go first and I obeyed word came from him; and still, after all,

that night—while I sat close by, worshiping you, yet not daring to tell you of the great love which was making me afraid of myself.

To me, I cried, "you must always be the same. You will let me be your friend, then," I pleaded. And you answered, earnestly pressing my hands:

AMONG THE TRADE.

GRAND RAPIDS GOSSIP.

Samuel K. Beecher succeeds Beecher & Co. in the grocery business.

Geo. Voorhis succeeds Geo. Voorhis Co. in the wholesale lumber business.

Francis Van Dugteren has purchased the drug stock of Theo. H. Rathbone, at 79 Plainfield avenue.

W. F. Willemin has removed his general stock from Oakdale Park to the corner of Hall and Clark streets.

M. Torcuette has opened a grocery store at Volney. The Olney & Judson Grocer Co. furnished the stock.

H. M. Patrick has opened a grocery store at Harriette. The stock was furnished by the Olney & Judson Grocer Co.

Speicher & Co. have removed their drug stock from Oakdale Park to the corner of Jefferson avenue and Sycamore

W. M. Bale & Co., crockery dealers at Fennville, have added a line of groceries. The Olney & Judson Grocer Co. furnished the stock.

J. L. Thompson, boot and shoe dealer at Harbor Springs, has added a line of groceries. The Olney & Judson Grocer Co. furnished the stock.

The Alba Lumber Co. is settling with its creditors at from 20 to 40 per cent. It is understood that most of the compromises are made on the basis of 35 per

AROUND THE STATE.

Belleville-F. A. Dean, the furniture dealer, is dead.

Beech-Geo. Beveridge succeeds Beveridge & Smith in general trade.

Flint-Gordon & Stevens succeed Gordon Bros. in the bakery business.

Kalkaska-C. S. Ramsey has bought the grocery stock of W. F. Stuart.

Cheboygan-W. A. Lynn succeeds W. A. Lynn & Co. in the meat business.

Allegan-Wm. J. Garrod succeeds Garrod & Messenger in the drug business. Fowlerville-Frederick Kuhn has sold

his hardware stock to T. J. Cook & Co. Gregory-N. E. Moore succeeds Daniels & Moore in the hardware business. Bristol-B. D. Payne has sold his gen-

eral stock of goods to James H. Sutton Port Huron-Edward J. Rogers succeeds Rogers & Bernatz in the drug bus-

Jackson-C. Schwarz has opened a grocery store at 128 North Mechanic

Oxford-Gregg & McCarthy have as signed their general stock to Chas. F. Randall.

Buchanan-Wood & Hoffman are suc ceeded in the hardware business by Treat & Godfrey.

Waldron-H. T. Du Bois & Co., general dealers, have called a meeting of

their creditors. Eaton Rapids-V. J. Bowers has sold his boot and shoe stock to F. P. Monford,

late of Mt. Clemens. Brucker, Craig & Co. in the wholesale and retail fruit business.

Jonia-Klinginberg & Slowinski have turned over their stock of tailoring and furnishing goods to creditors.

& Green, of Litchfield, for

been closed under chattel mortgage.

engaged in the drug business here, proposes to start a cigar factory at Ishpem-

occupied by Earl Hemenway. Evart-J. P. Paddack & Co. have dis-

solved. Mr. Paddack assuming the ownership of the Novelty Mills and John C. Devitt that of the Standard Mills.

Flint-H. D. Sanderson has been adfirm of Pierce Bros. & Co. The new firm will be known as Pierce, Sanderson & Co.

Detroit-W. C. Gupp has been admitted to partnership in the wholesale self with George M. Brown and S. S. paper business of John B. Price. The Wilhelm, of this city, and the mill that new firm will be known as J. B. Price the two last-named gentlemen intended

Galesburg-Richard W. Wells, traveling salesman for H. E. Bucklen & Co., of Chicago, has purchased the grocery stock of Mrs. E. L. (H. E. Turney, Ag't)

Nashville-C. L. Walrath has sold his interest in the meat market firm of Down- Vicksburg. ing & Walrath, and the new firm will be called B. B. Downing & Co., Victor Fur- Ludington has been organized, with a and coffins.

niss being the Co. Owosso-John Salisbury succeeds Salisbury Bros. in the boot and shoe bus- President of the Coldwater National State Grange meeting. He is losing his iners. The retiring partner, David Salis- Bank, left vacant by the death of Hon. grip. bury, will embark in the boot and shoe George Starr.

business at Lansing.

the Patrons of Industry. Mr. Pipp re- managed financial institutions in the The Michigan Tradesman the Patrons of Industry. Mr. Pipp religional trains his boot and shoe business for the State. present, at least, being undecided as to just how he will conduct the business

> Muskegon-Geo. H. McKillip and Wm. Wallace have purchased the flour and will deal also in pine and hardwood. Mr. Wallace is the managing partner.

Hillsdale-The stock of dry goods and millinery recently assigned by B. W. Warner to H. B. Claffin & Co., has been sold to Fisher, Eaton & Co., of Toledo, who will reduce the stock here and move the rest to Toledo.

Muskegon-R. P. Anderson, who was formerly in the wholesale commission business, has purchased the stock in the Muskegon Cracker Co. formerly held by C. L. Gunn, Mr. Gunn having resigned his office as Secretary of the com-

been incorporated by Willard F. Parker, Bank paid two cash dividends during the Albert H. Webb, Richard C. Wilby and past year, aggregating 9 per cent. George D. Playford, for the purpose of engaging in the wholesale and retail meat business.

Morrice-The store of E. F. Purdy was broken into last Tuesday night, and a pair of rubber boots, a pair of gloves, a gold watch belonging to a clerk, and some jewelry, pins, etc., were taken. The young man, an amateur, was easily traced and was apprehended while hunting the next day.

MANUFACTURING MATTERS. Detroit-The Dwight Lumber Co. suc-

eeds W. M. Dwight & Co. Detroit-The Michigan Chair and Furniture Co. has sold out to Smith, Day & Co

South Arm-The Parker Lumber Co. has been incorporated, with a capital stock of \$50,000.

Hudson-G. W. Carter, who has been engaged in the manufacture of carriages for the past thirty-five years, has assigned to Ira Swaney.

Allegan-Wm. Barnes has retired from the Spiral Spring Cart Co. The business will be continued by W. R. Church under the same style.

Saginaw-Kelly & Stowe will cut out square timber on their newly-purchased tract of land at Oqueoc. They have thirty-eight men at work.

East Saginaw-W. B. Mershon & Co. are employing 250 men in their box factory and planing mill, and are running a day and a quarter time. -Port Huron-Henry Howard & Co.,

manufacturers and dealers in lumber, have dissolved, Antwine Marontate retiring and Henry Howard continuing. Cadillac-F. A. Diggins & Co.'s mill

has not vet started up this winter owing to lack of stock. About 750,000 feet of hardwood is on the skids in the woods waiting for snow. Williamsburg-D. Vinton & Son are for W. J. Gould & Co.

doing a heavy hardwood lumbering this winter. They have 500,000 feet of logs played the Siamese twin act last week, on the skids and expect to put in 2,000, 000 feet this winter.

Cadillac-W. F. Chittenden, of Machias, N. Y., has purchased an interest Bay City—Brucker & Co. succeed in the lumber firm of Chittenden & Her-The new firm will be known as rick. Chittenden, Herrick & Co.

Detroit-The Wayne County Electrical Co., with a capital stock of \$10,000, has been incorporated by Charles M. Smith, South Allen-John Herring has sold Edward D. Steff and Thomas Hislop, for what his creed or race, he glories in the his grocery stock and grist mill to Bowen | the manufacture of electrical apparatus. | name. He's open-hearted, brave and St. Joseph-Hager & Mielke, news ing the open winter and bad roads, ill luck will always find a friend in time dealers, stationers and tobacconists, have turned out from the stave mill about of need." 200,000 pork barrel staves, with a pros-Charlevoix—Geo. L. Beaman, formerly pect of as many more before the season is over.

Detroit-The Moore Lumber Co. has contracted with some of the Tawas mills Hartford-L. W. Riegel has bought the to saw Canadian pine next season. on Friday evening, February 11. The perusal of The Tradesman for a couple confectionery stock of C. Boynton, and Emery Bros. will saw some 12,000,000 is moving it into the building heretofore feet and the other mills will be given all the hands of the following committees: they can handle.

Cadillac-Cobbs & Mitchell have already built and equipped camps for their recent investment in Boon township, and are now actively pushing, entting and skidding. The logs will be railed into Manley, J. L. Strelitsky, W. G. Hawkins, mitted to partnership in the dry goods their mill here as soon as the hauling Valda A. Johnston, W. F. Blake, Manseason begins.

> Austin, of Farwell, has associated him- C. Crawford. locating in Ogemaw county will be erected at Standish. The firm has 15,000,000 feet of timber to stock the mill with.

Bank Notes. W. C. Pond succeeds Pond & Smith

The Commercial and Savings Bank of Menzer of Flint to supply the furniture capital stock of \$50,000.

David B. Dennis has been elected of the P. of I., was not promoted at the

The First State Bank of South Haven Howard City—E. G. Pipp has sold his is simply the First National Bank under ing dry goods and groceries to P. I. man life would prevent me making such Howard City—E. G. Pipp has sold his is simply the First National Bank under ing dry goods and globelles to the stock of hardware and tinyare to E. C. a new name, C. J. and L. S. Monroe restores nextweek. I will also give you a stupid blunder.

Stock of hardware and tinyare to E. C. a new name, C. J. and L. S. Monroe restores nextweek. I will also give you a stupid blunder.

Druggist—That's all very well, as far Pelton, late of Esterville, Iowa, who will maining in charge. That is assurance little history of W. A. Russel, of New add to the stock and add a line of agri- enough that it will remain as it has been, Lathrop, one of the anointed. cultural implements, contracting with one of the soundest and most wisely

The Farmers and Mechanics' Bank of Milan has been authorized to do business, with a capital stock of \$25,000.

A new bank with a capital stock of \$200,000 is among the possibilities at feed store of the C. Peterson estate, and Lansing. H. R. Wagar, of Ionia, is pushing the project.

The State Bank of Reading has been organized, with a raid-up capital of \$35,-000. H. F. Doty is President and W. B. Northrup Cashier. It will replace the Exchange Bank of Doty & Northrup, which has been running since the failure of C. W. Waldron's bank. The Charlevoix Journal, in noting the

increase in the capital stock of the Char-

levoix Savings Bank from \$25,000 to \$40,000, states that the Bank was organized Aug. 4, 1884, when but 60 per cent. of the capital stock-\$15,000-was paid in. On Jan. 7, 1889, the surplus amount-Detroit-Parker, Webb & Co., with a ed to \$10,000, when the stockholders capital stock of \$250,000, all paid in, has were issued paid up certificates. The

Purely Personal.

J. A. Lindstrom, Secretary of the Tustin B. M. A., was in town last Friday. Wilder D. Stevens and N. L. Avery

eave on the 24th for a tour of Old Mex-Capt. C. G. Perkins, of Henderson. Ky., is in town for the purpose of at-

tending the annual meeting of the Hazeltine & Perkins Drug Co. Both partners in the wholesale jewelry firm of W. F. & W. M. Wurzburg have

gone to Providence and New York to place orders for their spring stock. P. H. Hoonan, the Reed City druggist. s in town to attend the annual meeting

of the Hazeltine & Perkins Drug Co., of which corporation he is a stockholder. Mr. and Mrs. Wm. Widdicomb have the heartfelt sympathy of the trade in ern part of this county-notable among the death of their youngest daughter, a which are the Uuion Literary Society, of the death of their youngest daughter, a beautiful child of five years, who died Sunday evening and was buried Monday erside Club, of Sheridan and Albion; the Sunday evening and was buried Monday erside Club, of Sheridan and Albion; the situated in good trading point; will inventory a situated in good trading point a situated in good tradin Sunday evening and was buried Monday

merchant, was in town several days last The promise of financial gain to the inattack of the prevailing epidemic, but managed to find time to purchase a new grocery stock.

James Fox, formerly engaged in the wholesale grocery business here, but now life of the people, is the real cause of the a resident of Denver, Colo., has purchased the interest of Mr. Phillips in the extract and perfumery business of the system will make business of any Warren & Phillips at that place. The nature perfectly satisfactory." new firm will be known as the Warren Manufacturing Co.

Gripsack Brigade.

W. D. Clark, representing Parke, Davis & Co., of Detroit, was in town over Sunday.

Duff Jennings, formerly with the Dingman Soap Co., but more recently with the Schulte Soap Co., is now on the road

Louis Immegart and M. M. Mallory and are continuing the combination this week, to the delight and satisfaction of all concerned.

Ben. F. Parmenter and family return thanks to the Grand Rapids Traveling Men's Association for the handsome floral offering sent to the house on the occasion of their recent bereavement.

"The drummer-bless his jolly facehas goodly right to fame; no matter Mason-L. D. Irish has, notwithstand- kind, and loves a noble deed. In him

The Annual Social Party.

management of the affair was placed in of weeks will dissipate such a thought.' Invitations-Geo. F. Owen, J. N. Bradford, Jno. D. Uttman, Geo. H. Sey-

mour. Reception-L. M. Mills, A. D. Baker, Wm. Logie, Byron Davenport, Wm. K. ley Jones, D. S. Haugh, Sam. B. Taylor,

man. Geo. H. Seymour.

Floor-Chas. F. McLain, Chas. S. Robinson, Chas. M. Falls, Sam. Morrison. Door-W. H. Jennings, Thos. Ferguson. P. Reynolds.

Flushing Items.

P. of I. seem to be on the decline as proprietor of the Exchange Bank, at here. They are making preparations for La Grippe, and are figuring with Bro. Partridge, State Vice-President

> I will give you the names of the Detroit and Saginaw firms who are furnish-

Mr. McConnell, now on the road for

Sprague, Warner & Co. of Chicago, is said to be selling the P. I. store here.

P. of I. Gossip. Wright correspondence Coopersville Observer: "The P. I.'s have an easy matter to secure two or three hundred members, for they take them as they come, men, women and children."

J. I. Vanderhoof, of Chapin, who cor tracted with the P. of I. a few weeks ago, has failed. After shipping a quantity of pork for several farmers around Chapin, he left for parts unknown.

Mt. Pleasant Enterprise: "The P.'s of I. should be careful of the villages and do it in two minutes. cities. Destroy them and you destroy the value of your market. Down with trusts and combinations of every kind, but look well to the interests and prosperity of the community in which you live."

Marshall Statesman: "About a dozen representatives of the Patrons of Industry were in the city Monday for the purpose of renewing their contracts with the merchants who signed for 1889. We have not succeded in learning without doubt, but we are quite sure that the Patrons were disappointed eveywhere."

Marshall Statesman: "There can be no doubt that every farmer, artisan, laborer, or other person, who persistently sells his produce, labor, or results of his labor, for eash only, and always pays spot cash for what he buys, will secure all the financial benefits which the Patrons of Industry organization promises those who become members of their associations. Of course, there are social benefits to be derived from the gathering of neighbors and friends in all such societies, but that these can be had at a comparatively small cost by means of literary societies has been clearly demonstrated during the past few years by the half dozen organizations in the east-Marengo Literary Society; and the Maybe J. L. Thompson, the Harbor Springs Society, of South Albion and Homer. week. He was suffering from a severe dividual members through the Patrons of Industry, or any similar society, is a doing business, which by sufferance has 50 PER CENT. PER ANNUM-OWNER OF RETAIL become so thoroughly rooted to the very present financial depression, and that nothing short of the total abolition of

New York Merchants' Review: "The organization of farmers bearing the title of Patrons of Industry has interfered considerably with the trade of retail merchants in Michigan and several Western States, either by the establishment of farmers' stores for the sale of produce and merchandise, or by special arrangements made with one or two merchants in a neighborhood whereby the latter agree to sell to members of the order at a special rate-10 per cent. above actual cost, we believe. Experience has shown that the latter method, though apparently preferable of the two for the merchant, is a delusion and a snare; that the merchants who have tried it invariably regretted that they did so. The inducements held out to the dealers, inducements held out to the dealers, however, have been so plausible that had it not been for the enterprise of The sample order, which will be sent prepaid. E. A. Stowe & Bro., Grand Rapids. MICHIGAN TRADESMAN in exposing the scheme, no doubt many more merchants would have been deluded. That sterling journal has devoted column after column to the Patrons of Industry and their pe culiar methods, and at present it looks as though the danger is past, as far as the legitimate merchant is concerned. At the meeting of the traveling men, If there should be any dealer so verdant held at Sweet's Hotel last Saturday even- as to believe that there is a chance of ing, it was decided to hold the annual profit in an arrangement with the Pasocial party at the Ionia street armory trons on the terms mentioned above, a

A Question of Salaries. DETROIT, Jan. 10, 1890.

Editor Michigan Tradesman To correct an erroneous report that is being circulated by some of the traveling men of your city and vicinity, i. e., that our firm have hired some low-salaried men to travel for us this year, we want ley Jones, D. S. Haugh, Sam. B. Taylor,
East Saginaw—It is said that J. E.
Austin, of Farwell, has associated himC. Crawford.

ley Jones, D. S. Haugh, Sam. B. Taylor,
to say that it is false in every particular.
We pay our old men more this year, and our new men from \$1,000 to \$1,300. We Banquet-Geo. F. Owen, John D. Utt- believe we pay 10 per cent. more for salaries for traveling men this year than any grocery house in Michigan, and if any person is interested enough to put up \$100, we will furnish a like amount, the \$200 to go for the benefit of the Traveling Men's Association if they prove our assertion to be incorrect. To those who have busied themselves in this matter we want to say now, put up or shut up. Yours very truly, PHELPS, BRACE & Co.

> A Thrifty Druggist. Druggist-James, I wish you would be particularly careful about your prescrip-

tions this week. James—Yes, sir; I'm always as careful as possble, sir. Druggist—Be especially particular not to use arsenic by mistake when you are

putting up quinine pills.

James—I trust that my regard for hu as it goes, but I see by this morning's paper that arsenic is way up, and we don't want to waste any. Notice to Stockholders.

The annual meeting of the stockholders of the Grand Rapids & Indiana Rail-road Co. will be held at the general office, in the city of Grand Rapids, Mich. on Wednesday, March 5, 1890, at 1 o'clock p. m., for the election of thirteen directors constituting a board to serve for the ensuing year, and for the transaction of such other business as may be presented at the meeting. J. H. P. HUGHART, Secretary.

After the Honeymoon.

She-You do not love me any more! Oh, but I do! Oh, no! no! You used to take half an hour to button my shoes, and now you

Portraits for the Holidays.

Send a good cabinet photograph to Hamilton's Art Gallery, 79 Canal street, and get a first-class, life-size, crayon portrait for \$10. Correspondence solicited.

The P. & B. cough drops give great satisfaction.

FOR SALE, WANTED, ETC.

BUSINESS CHANCES. HUSINE'S CHANCES.

TOR SALE—AN ESTABLISHED MANUFACTURING business, paying from 100 to 150 per cent. profit on product; manufactures a specially sold to grocery and hardware trade; no competition and are sellers offered to the trade; reason to give his powner has too much all offered to protunity to a person clearing an analysis of the proper attention; and continuous to provide the desiring an edit manufacturing business, growing the proper product of the proper continuous products of the pr

FOR SALE-CLEAN STOCK OF GENERAL MER-FOR SALE—CLEAN STOCK OF GENERAL MER chandise, situated in a lively railway town in the Grand Traverse region; stock will inventory about \$6,000, but can be considerably reduced; present own ers have other business and will turn over to purchasers all their mill trade; will rent or sell store. Address "C.," care Michigan Tradesman. 565

FOR SALE—HARDWARE STOCK, INVENTORING about \$4,000, doing a very prosperous business; can reduce the stock to suit purchaser; best of reason for selling. Address A. L. Paine & Co., Reed City Mich.

care Michigan Tradesman.

FOR SALE-DRUG STORE-STOCK INVENTORIE about \$3,500; sales, \$10,000 per year; good location population of village, 4,000; easy terms. Address No. 561, care Tradesman.

FOR SALE-CLEAN STOCK OF DRY GOODS, GR FOR SALE—75-BBL. FULL ROLLER MILL—BOTH water and steam power, near two good railroads; selling. Address Thomas and steam powers are supported by the state of the

WANTED-I WANT TO CONSOLIDATE STOCKS W with a man who has a good trade; I have a store of clothing worth \$6,000 and thoroughly understanthe business. Address, No. 555, care Michigan Trade; 50 grocery wishes to engage in exclusive wholesate business and desires to sell; now carrying \$15.00 stock; trade very good; profits as above; rent reasonable. Address, The West Coast Trade, Tacoma, Wash.

HAVE SEVERAL FARMS WHICH I WILL EXchange for stock of goods, Grand Rapids city property, or will self on easy for good state of cultivation, and located butween the cities of Grand Rapids and Muskegon. O. F. Conklin, Grand Rapids, Mich. FOR SALE-WE OFFER FOR SALE, ON VERY favorable terms, the F. H. Escott drug stock, at 78 Canal street, Grand Rapids, Hazeltine & Perkins Drug Co. Price, \$4,000. FOR SALE—THE FINEST DRUG STORE IN THE city of Muskegon at 75 cents on the dollar; reasons other business. C. L. Brundage, Muskegon, Mich.

TOR SALE—A GOOD GROCERY BUSINESS HAVING the cream of the trade; best location in the city; stock clean and well assorted; this is a rare chance for any one to get a good paying business; poor health the only reason. Address S. Stern, Kalamazoo, Mich. 518

WANTED-SITUATION BY REGISTERED PHARMA-cist, or would buy interest in desirable drug business. Address 560, care Michigan Tradesman. WANTED-SITUATION IN DRY GOODS OR GRO-cery store; four years' experience; good refer-ences. Address No. 562, care Michigan Tradesman.

MISCELLA NEOUS. FOR SALE-MACHINERY—complete Outfit for asymill and hoop factory; second-hand engine and steam pumps; large stock of new and second-hand wood working machinery; write for prices. F. B wiggins & Co., Machinery Depot, East Saginaw, Mich

M. J. GRINER, DEALER IN GENERAL MERCHAN dise, dry goods, groceries, hats, caps, boots and patent medicines. Print and Nessen City

FOR SALE.

THE ENTIRE STOCK OF DRYGOODS.

Notions and Fixtures

Of John J. Timmer, Muskegon, Mich. the appraised value of which is \$2,200. Will be sold

FOR FULL PARTICULARS, APPLY TO SPRING & COMPANY Grand Rapids, Mich.

F. A. Wurzburg & Go.,

Exclusive Jobbers of

DRY GOODS, HOSIERY,

NOTIONS, UNDERWEAR,

19 & 21 SOUTH DIVISION ST., GRAND RAPIDS, - MICH.





Merchants, YOU WANT THIS CABINET

Thousands of Them

Are in use all over the land. It does away with the unsightly barrels so often seen on the floor of the average grocer. Beautifully grained and varnished and put together in the best possible manner. Inside each cabinet will be found one complete set of castors with screws.

Every Wide-Awake Merchant Should Certainly Sell

LION, THE KING OF COFFEES.

An Article of Absolute Merit.

It is fast supplanting the scores of inferior roasted coffees. Packed only in one pound packages. Put up in 100-lb cases, also in cabinets of 120 one-pound packages. For sale by the wholesale trade everywhere. Shipping depots in all first-class cities in the United States.

Woolson Spice Co., TOLEDO, OHIO.

EGG CASES & FILLERS.

L. WINTERNITZ, Resident Agent, Grand Rapids.

HAVING TAKEN THE AGENCY FOR WESTERN AND NORTHERN

EGG GASES & FILLERS

No. 1—36-doz. " 38c.
No. 1—Fillers, per set. 10c. Parties ordering Fillers have to buy one Case with every 10 sets of Fillers, mak-

ing 10 sets with Case \$1.25 (10 Fillers and 8 Dividing Boards constitute a standard set). Strangers to us will please remit money with their orders or give good LAMOREAUX & JOHNSTON,

71 Canal street, Grand Rapids, Mich



6-ft case, square, with metal corners, same price.

The above offer is no "bluff" or snide work. We shall continue to turn out only the BEST of work. All other cases at equally low prices.

63 AND 65 CANAL STREET,



Grand Rapids,

GEO. H. REEDER, State Agent Lycoming Rubbers

> and Jobber of Medium Price Shoes Grand Rapids, Mich.

Mich.

WANTED.

FRUIT, BEANS and all kinds of Produce. If you have any of the above goods to ship, or anything in the Produce line, let us hear from you. Liberal cash advances made when desired.

EARL BROS.,

COMMISSION MERCHANTS 157 South Water St., CHICAGO. nce: FIRST NATIONAL BANK, Chics

THE DETROIT NEWS COMPANY, WHOLESALE POTATOES, APPLES, DRIED BOOKS, STATIONERY, FANCY GOODS, PERIODICALS.

TERIODICALS.

The largest and most complete line of above goods in the State, at reasonable prices. Dealers are invited to call. Send for our circulars and price lists.

OUR HOLIDAY LINE IS NOW COMPLETE.

Corner Larned and Wayne Sts., Detroit. Fehsenfeld & Grammel, (Successors to Steele & Gardner.) Manufacturers of

BROOMS!

Whisks, Toy Brooms, Broom Corn, Broom Handles, and all Kinds of Broom Materials MICHIGAN TRADESMAN, Grand Rapids. 10 and 12 Plainfield Ave., Grand Rapids.

ASSOCIATION DEPARTMENT.

Michigan Business Men's Associat

Michigan Business Men's Association.

President—C. L. Whitney, Muskegon.

Pirst Vice-President—C. T. Bridgeman, Flint.

Second Vice-President—M. C. Sherwood, Allegan.

Secretary—E. A. Stowe, Grand Rapids.

Treasurer—H. W. Parker, Owosso.

Executive Board—President; Frank Wells, Lansing;

Frank Hamilton, Traverse City; N. B. Biain, Lowell

Chas. T. Bridgeman, Flint; O. F. Conklin, Grand

Rapids, Secretary.

Oommittee on Insurance—O. F. Conklin, Grand Rap

ids; Oren Stone, Flint; Wm. Woodard, Owosso.

Committee on Legislation—Frank Wells, Lansing;

H. H. Pope, Allegan; C. H. May, Kaginaw; L. W. Sprague,

Greenville.

Greenville.

Greenville.

Greenville.

Tridgeman, Flint;

Greenville.

Oommittee on Transportation—C. T. Bridgeman, Flint,
M. C. Sherwood, Allegan; A. O. Wheeler, Manistee.

Sommittee on Building and Loan Associations—N. B.
Blain, Lowell; F. L. Fuller, Cedar Springs; P. J. Connell, Muskegep.
Local Secretary—Jas. H. Moore, Saginaw. Local Secretary—Jas. H. Moore, Saginaw. Official Organ—The Michigan Tradesman

The following auxiliary associations are open ating under charters granted by the Michigan Business Men's Association

No. 1—Traverse City B. M. A. President, J. W. Milliken; Secretary, E. W. Hastings. No. 2-Lowell B. M. A. President, N. B. Plain; Secretary, Frank T. King. No. 3-Sturgis B. M. A. President, H. S. Church; Secretary, Wm. J No. 4—Grand Rapids M. A President, E. J. Herrick; Secretary, E. A. Sto No. 5-Muskegon B. M. A.

President, John A. Miller; Secretary, C. L. Whitney. No. 6—Alba S. M. A.

President, F. W. Sloat; Secretary, P. T. Baldwin. No. 7—Dimondale B. M. A. T. M. Sloan: Secretary N. H. Wist. No. 8—Eastport B. M. A.

President, F. H. Thursten; Secretary, Geo. L. Thurston

No. 9-Lawrence B. M. A. No. 10-Harbor Springs B. M. A. No.11-Kingsley B. M. A.

President, H. P. Whipple: Saggest B. M. A. No. 12-Quincy B. M. A. sident, Edson Blackman; Secretary, W. H. A.
Sident, H. B. Sturtevant; Secretary, W. J. J.
No. 14—No. Muskegon B. M. A.
No. 14—No. Muskegon B. M. A. No. 15-Boyne City B. M. A. sident, R. R. Perkins; Secretary, F. M. Che No. 16—Sand Lake B. M. A. President, J. V. Crandall; Secretary, W. Rasse No. 17-Plainwell B. M. A. No. 18-Owosso B. M. A.

President, Warren P. Woodard; Secretary, S. Lamfroi

No. 19-Ada B. M. A.

President, D. F. Watson; Secretary, E. E. Chape President, D. F. Watson; Secretary, E. E. Chapel.

No. 20—Saugatuck B, M, A.

President, John F. Henry; Secretary, N. L. Rowe.

No. 21—Wayland B. M. A.

President, O. H. Wharton; Secretary, M. V. Hoyt.

No. 22—Grand Ledge B. M. A.

President, A. B. Schumacher; Secretary, W. R. Clarke.

No. 23—Carson City, R. M. A. resident, A. B. Schumacher; Secretary, W. R. Clark No. 23—Carson City B. M. A. President, John W. Hallett: Secretary, L. A. Lyon. No. 24—Morley B. M. A. President, J. E. Thurkow; Secretary, W. H. Richmond President, J. E. Hurkov, Secretary, I. S. President, F. A. Hargrave; Sepretary, I. S. Jeffers.
No. 26—Greenville E. M. A.
President, A. C. Satterlee; Secretary, E. J. Clark. No 27-Dorr B. M. A. No. 29-Freeport B. M. A.

President, A. G. Avery; Secretary, E. S. Houghta No. 31—Charlotte B. M. A. President, Thos. J. Green; Secretary, A. G. Fleury. No. 32—Coopersville B. M. A.
President, W. G. Barnes; Secretary, J. B. Watse No. 33-Charlevoix B. M. A. No. 34-Saranac B. M. A. esident, H. T. Johnson: Secretary, P. T. Willia No. 35-Bellaire B. M. A. President, H. M. Hemstreet: Secretary, C. F. No. 36—Ithaca B. M. A.
President, O. F. Jackson; Secretary, John M. Everder No. 38—Scottville B. M. A.

President, H. E. Symons: Secretary, E. W. Moore.

No. 39—Burr Oak B. M. A.

President, W. S. Willer; Secretary, F. W. Shaldon,

No. 49. No. 37-Battle Creek B. M. A. No. 40-Eaton Rapids B. M. A No. 41-Breckenridge B. M. A. C. H. Howd; Secretary, L. Waggond, No. 42—Fremont B. M. A.

No. 43—Tustin B. M. A.
President, Frank J. Luick: Secretary, J. A. Lindstr No. 44-Reed City B. M. A.
President, E. B. Martin; Secretary W. F. No. 45—Hoytville B. M. A.

President, D. E. Hallenbeck; Secretary, O. A. Halladay No. 46—Leslie B. M. A.

President, Wm. Hutchins; Secretary, B. M. Gould No. 47-Flint M. U. No. 48-Hubbardston B. M. A. No. 49-Leroy B. M. A. Wenzell: Secretary France

No. 50-Manistee B. M. A. No. 51-Cedar Springs B. M. A. No. 52-Grand Haven B. M. A. No, 53—Bellevue B. M. A.
President, Frank Phelps; Secretary, A. E. Fitzgerald. rank Phelps; Secretary, A. E. Frank No. 54—Douglas B. M. A. No. 55—Peteskey B. M. A. President, C. F. Hankey; Secretary, A. C. Bow No. 56—Bangor B. M. A. President, N. W. Drake: Secretary Gas. Ch. No. 57—Rockford B. M. A. lent, Wm. G. Tefft; Secretary, E. B. Lan

No. 58-Fife Lake B. M. A. L. S. Walter; Secretar, C. E. Plak o. 60-South Boardman B. M. A. No. 61—Hartford B. M. A. President, V. E. Manley; Secretary, I. B. Barn No. 62-East Saginaw M. A. ident. Jas. H. Moore; Secretary, C. W. Mulholand No. 63-Evart B. M. A. President, C. V. Priest; Secretary, C. E. Bell

rresident, C. w. Rodertson; secretary, wm. Hori No. 65—Kalkaska B. M. A. President, Alf. G. Drake; Secretary, C. S. Blom. No. 66—Lansing B. M. A. President, Frank Wells; Secretary, Chas. Cowles. No. 67—Watervilet B. M. A.
President, W. L. Garrett; Secretary, F. H. Merrifield.
No. 68—Allegan B. M. A.
President, H. H. Pope; Secretary, E. T. VanOstrand. No. 69—Scotts and Climax B. M. A. President, Lyman Clark; Secretary, F. S. Willison. No. 70—Nashville B. M. A,
President, Wm. Boston; Secretary, Walter Webster. Wm. Boston; Secretary, ware.

No. 71-Ashley B. M. A.

Secretary, Geo. E. Clutterbuck. No. 72-Edmore B. M. A.

at, A. L. Spencer; Secretary, V. F. House,
No. 74—Davison M. U.
nt, J. F. Cartwright; Secretary, C. W. Hurd.
No. 75—Tecumseh B. M. A.
nt. Oscar P. Bills; Secretary, F. Rosacraus. No. 76-Kalamazoo B. M. A. ant, S. S. McCamly; Secretary, Chaunce No. 77-South Haven B. M. A. ent, E. J. Lockwood; Secretary, Volney I

No. 78—Caledonia B. M. A. J. O. Seibert; Secretary, J. W. Sau [6, 79—East Jordan and So. Arm B. M. A. resident, Chas. F. Dixon; Secretary, L. C. Madison. No. 80—Bay City and W. Bay City R. M. A. President, F. L. Harrison; Secretary, Lee E. Joslyn. No. 81-Flushing B. M. A. President, L. A. Vickery; Secretary, A. E. Ran No. 82-Alma B M. A. sident, B. S. Webb; Secretary, M. E. Pollasky No. 83—Sherwood B. M. A. President, L. P. Wilcox; Secretary, W. R. Mandigo. No. 84—Standish B. M. A. sident, P. M. Angus; Secretary, D. W. Richardson.

o. 86-Millbrook and Blanchard B. M. A esident, T. W. Preston; Secretary, H. P. Blanchard

No. 87-Shepherd B. M. A.

No. 85-Clio B. M. A. President, J. M. Beeman; Secretary, C. H. May.

Annual Meeting of the Quincy Association. Quincy, Jan. 10, 1890.

Editor Michigan Tradesman At our annual meeting, held on the 1st. the following officers were elected: President-Edson Blackman. Vice-President-T. Rathbone. Secretary-W. H. Lockerby.

Treasurer-M. S. Segur. Yours truly. W. H. LOCKERBY, Sec'y. "Holding Its Own."

The Palo Business Men's Association elected officers for the present year as follows: President-F. A. Hargrave.

idence Ionia Standard.

Vice-President—C. H. Mandeville. Secretary—I. S. Jeffers. Treasurer-C. L. Grace.

The Association appears to be holding its own in spite of the many predictions to the contrary, and its influence seems to be felt, especially among the class that desire to live upon the hard earnings of

Sherwood in Good Shape.

The Sherwood Business Men's Association assembled last Tuesday evening at the home of H. Runyan. The best of friendly feeling has existed between all of the members for the year past and everyone seemed fully satisfied in the good that had been received in a social as well as a business way. The report for the year showed that there had been collected in the past year through the collection department of the Association, he sum of \$278.86 in doubtful, execution-proof accounts, and all felt that it had amply repaid them. All are for Sherwood's best interests and feel that united we can help, when alone we could not, and we go into the new year with renewed vigor and friendly feeling oward all. Two new members were admitted, J. F. McIntyre and M. E. Wattles and the following officers elected

for the ensuing year: President—L. P. Wilcox. Vice-President-E. Gordon. Secretary-W. R. Mandigo. Treasurer-S. K. Thurston.

Executive Committee-S. Spurlock, J. French, M. E. Wattles. Concerted Action to Boom Grand

Traverse Region. A member of the Traverse City B. M. A. writes The Tradesman as follows:

The Traverse City B. M. A. has in rospect a project of some dimensions, ncluding a banquet and an advertising scheme we are trying to work in connec-tion with the same. We have a circular letter in the printer's hands, but, as it is not available, will say, briefly, that the plan contemplates the gathering of as many as possible of the representatives of the various interests that should be eenly alive to and willing to aid in de-We shall veloping Northern Michigan. nvite a representative from all transportation lines, all real estate men, owners of town plats, resort associations, etc. If we can secure a reasonable attendance, we will try to hold a meeting, either before or after the banquet, to onsider plans for a combined push in the interest of this entire north country We propose to undertake a combined vigorous, extensive advertisement, to which every interest shall contribute and be represented in, something in the way that Southern California has been advertised, only not so rosy. We shall within speaking distance of the truth, at least, that people who might be attracted by the advertisement would not be as bitterly disappointed as have ome who have visited Southern Cali-So far as we have written parties regarding this plan, we have had favorable replies, and all concede that the work is needed, and that now is the "accepted time." The success of not only the transportation lines but almost every other interest depends on the development of this section, and it seems hardly possible that they will refuse to consider the matter.

Annual Meeting of the Muskegon As sociation.

From the Muskegon News, Jan. 9. The annual meeting of the Muskegon Business Men's Association was held last Editor Michigan Tradesman: evening, with Vice-President Connell in the chair.

The increase for the year was fourteen, or a total membership of 182. During were re-elected: year fifteen have withdrawn, ten have left the city, and eleven have been dropped for non-payment of dues, leaving the membership at date 146. "This," says the Secretary, "leaves the Muskegon still the largest association in the The receipts of the Association for the year have been \$194, and the dis-bursements \$217.21. The report also ent exhaustively into the system of colections used by the Association, pointng out what it had done, and in what nanner it could be made more effective. The report declared that a larger per- the next meeting will be largely attended. This than could have been done in any other way to make its meetings interesting is for the There are debts of the Association outstanding to the amount of \$114, and gusting to the officers of an association than to unpaid dues to the amount of \$157, which may be counted as available. The the members attend the meetings, and make this thes for the quarter of April 1, 1890, are also due, amounting to \$70. The report also due, amounting to \$70. oncludes with the statement that there

for the coming year are good.

President Miller being absent, there was no report from that officer. A communication from the National writers in this and other lands.

year resulted as follows: President—Jacob Jesso Vice-President-P. J. Connell. Secretary-C. L. Whitney. Treasurer-A. Towl.

the general officers of the Association. After the meeting had adjourned, the Executive Board met and organized, with Jacob Jesson as chairman and C. L. Whitney as secretary.

The following standing committees were then appointed: Insurance—M. C. Kelley, R. S. Miner, J. D. Vander Werp. City Improvements-Dr. C. P. Donel-

on, Max Lange, J. A. Miller. Manufacturers—P. J. Connell, S. H. tevens, J. Castenholtz. Trade Interests - N. B. Lawson, A. Towl, M. Duquette. Transportation and Harbor - Wm.

Peer, W. H. Barney, W. I. McKenzie.

Good Report from Owosso One of the most faithful secretaries in B. M. A. At the last meeting of that orport, as follows;

members-seventy-seven active and two age in value is still looked for. honorary. The number of new members crease, fifteen, which still brings our membership a gain of two for the year ending December 31. The number of delinquents reported during the year is 217; eighty-six of them paid or made satisfactory arrangements, and 131 went on the delinquent list. Our receipts during the year for membership fees and dues have been \$181.97, leaving a balance still last accounts: on hand of \$59.87.

The number of meetings held during the year was nine—eight being regular and one special meeting. Although the attendance at our meetings has not been as satisfactory as could be desired during the past year, yet the Association in general has worked with a will and energy for the improvement of our prospero city and for the welfare of its inhabitants. Our business men do not seem to realize the important work to be accomplished. . However, there is not a single ember in active business that would wish to drop out of our ranks, but they all cheerfully pay their dues and seem to be well pleased with the results accomplished, and as we have now a much pleasanter and more cheerful hall to hold our meetings in, I trust the members will appreciate it, and will manifest their appreciation by a prompt attendance at our regular meetings, which will have a tendency to inspire the officers with energy and the accomplishment of good and satisfactory results.

We have succeeded in laboring harmoniously with our City Council and by it have accomplished extensive improvements. Our wagon roads have been materially improved, and our efforts to obtain additional railroad communication and concessions in treight rates have been satisfactorily rewarded. ufactories have been generally enlarged and improved, so as to employ more help, and are in a healthy and prosperous condition.

The Blue Letter and Association sheet have not been used quite so extensively as the previous year, but those members who have made use of them report good and satisfactory results.

The credit business in our city is stead-

ily decreasing, our customers using more caution in asking it for fear of the delinquent list, and the merchant, with the strong competition now in the field, being compelled to sell goods at very close margins, has come to the conclusion that to be better able to meet said requirements he must sell goods for spot cash. Our closing system has proved a suc

cess, the members cheerfully conforming to the rules adopted by the Association. We are looked upon by our citizens as an organization of power and strength. Now, let us make our utmost endeavor not to betray their confidence; let us continue our labors with energy and exertion to advance the business interests of our city and continue to crown our efforts with prosperity and success.

"Been of Considerable Benefit." GOBLEVILLE, Jan. 10, 1890.

The annual meeting of the Gobleville B. M. A., which was held on Friday eve-The annual report of Secretary C. L. ning, showed that the Association had Whitney was very comprehensive and in-It showed that on January 1, ness men of the village, and it was de-1889, there were 168 members belonging. termined to continue the organization another year. The following officers

President-A. U. Myers. Vice-President—J. H. Darling. Secretary—A. B. Clark. Treasurer-W. S. Crosby. Yours truly A. B. CLARK, Sec'y.

Association Notes. Manistee Times: "The meeting of the Manis tee Business Men's Association, Monday even-ing, for the purpose of electing officers for the ensuing year, was adjourned until next Monday evening, for want of a quorum. It is hoped that nembers to attend them. Nothing is more dishold meetings with no members present. Let

The Echo is the weekly edition of the is a field in Muskegon for this Associa- Detroit Evening News, and is an eighttion to work in, and that the prospects page, fifty-six-column paper. The latest and best news is carefully condensed and The report of Treasurer Jesson showed given at a very cheap rate. It is consida balance in the treasury of ninety-nine ered one of the very best family papers in the country, containing good and new stories by the most popular authors, and articles from the pens of the best-known Board of Trade, asking the Association Michigan edition of the Echo gives the to send delegates to a convention of com-mercial bodies, to be held February 6, at form, over a whole page being devoted Washington, was read and placed on to it each week. It also furnishes a complete market report, carefully edited and The election of officers for the ensuing always reliable. During the present year the paper will be enlarged and im-proved; in fact, no pains will be spared to make it the cheapest and best weekly family paper published in the West. a year that The Echo will be sent to any address at England." Executive Committee—M. C. Kelley, \$1 per year; special rates made for clubs. Dr. C. P. Donelson, N. B. Lawson, and Send for a sample copy.

Wool, Hides, Pelts and Furs. The sales of wool were light, being first week of the year, with cloth market unsatisfactory, owing to sickness among manufacturers and employes, discussion of the wool tariff, etc. Fleece wool is still firmly held, and grades of combing that will take the place of foreign are eagerly sought after and sell at full price, while the heavy, inferior territory wools are neglected.

Hides are weak, with light demand even at the reduced price, being lower in price now than ever sold before in this country, and hide dealers predict still lower prices; hence, America is the State is S. Lamfrom, of the Owosso giving us large quantities of dry stock, and exporters are buying green for forganization—the third anniversary of its eign market, which has a tendency to birth-Mr. Lamfrom made his annual re- change values on grades and keep prices firm.

Our organization at this, our third anniversary, is constituted of seventy-nine with large accumulations. A shrink-Tallow is weak and 16 to 1/c lower.

The season is lost for the home trade seventeen, and the number of withdrawals in furs, and no amount of cold weather seventeen, and the number of withdrawars since that time by reason of business changes is ten. The number dropped large stocks unsold, and no one wants for non-payment of dues is three. Number of deaths, one. Total number of defuture will be governed entirely by Lon- Middlesex don sales this month and Leipsic sales The number of in February. Prices must go lower.

> The P. of I. Dealers. The following are the P. of I. dealers who had not cancelled their contracts at Adrian-Powers & Burnham, Anton

Wehle, L. T. Lochner. Almont-Colerick & Martin. Altona-Eli Lyons. Assyria-J. W. Abbey. Belding—L. S. Roell. Big Rapids—W. A. Verity, A. V. Young, P. Shankweiler & Co., Mrs. Turk. Blanchard—L. A. Wait. Blissfield-Jas. Gauntlett, Jr. Brice-J. B. Gardner. Burnside—Jno. G. Bruce & Son. Big Rapids—J. K. Sharpe. Capac-H. C. Sigel.

Carson City-A. B. Loomis, A. Y. Ses Casnovia-Ed. Hayward, John E. Par-Cedar Springs-John Beucus, B. A.

Charlotte-John J. Richardson, Daro & Smith, J. Andrews, C. P. Lock, F. H. Goodby. Chester-P. C. Smith. Chippewa Lake-G. A. Goodsell. Clio—Nixon & Hubbell. Conklin—Wilson McWilliams.

Coral-J. S. Newell & Co. East Saginaw-John P. Derby. Eaton Rapids—Knapp & Rich. Evart—Mark Ardis, E. F. Shaw, Stev s & Farrar, John C. Devitt. Fenwick-Thompson Bros. Flint-John B. Wilson. Flushing-Sweet Bros. & Clark. Fremont-Boone & Pearson, J. B.

Gladwin-John Graham, J. D. Sanford, as. Croskery. Gowan-Rasmus Neilson. Grand Ledge-A. J. Halsted & Son Grand Rapids-Joseph Berles, A. Wilinski, Brown & Sehler. Hersey—John Finkbeiner. Hesperia—B. Cohen. Howard City—Henry Henkel, Herold

Bros., E. C. Pelton. Hubbardston—M. Cahalen. Imlay City-Cohn Bros. Jackson—Hall & Rowan. Kalamo—L. R. Cessna. Kent City—M. L. Whitney. Lake Odessa-Christian Haller & Co. Lakeview—H. C. Thompson. Lapeer—C. Tuttle & Son, W. H. Jen-

nings. Lowell—Patrick Kelly. McBride's—J. McCrae.

Maple Rapids—L. S. Aldrich.

Marshall—W. E. Bosley, S. V. R. Lepper & Son, Jno. Butler. Richard Butler, ohn Fletcher. Mecosta—Parks Bros.

Milan—C. C. (Mrs. H. S.) Knight. Millbrook—T. O. (or J. W.) Pattison. Millington—Chas. H. Valentine. Morley-Henry Mt. Morris-H. E. Lamb, J. Vermett

& Son, F. H. Cowles. Mt. Pleasant-Thos. McNamara, Geo Nashville-Powers & Stringham, H. M.

North Dorr-John Homrich. Ogden-A. J. Pence. Olivet-F. H. Gage. Onondaga—John Sillik. Reed City—J. M. Cadzow. Remus—C. V. Hane. Richmond—Knight & Cudworth. Riverdale-J. B. Adams. Rockford-B. A. Fish. Sand Lake-Brayman & Blanchard. Frank E. Shattuck & Co. Shepherd-H. O. Bigelow. Sparta—Dole & Haynes, Frank Heath. Springport—Powers & Johnson.

Stanton-Fairbanks & Co., Sterling & Stanwood—F. M. Carpenter. Trufant—I. Terwilliger. Vassar—McHose & Gage. Wheeler—Louise (Mrs. A.) Johnson, C. Breckenridge White Cloud-J. C. Townsend, N. Williamston-Thos. Horton.

Niagara Falls in Art. The Michigan Central, "The Niag Falls Route," has published a remar bly fine reproduction of Graham's wat ber will be furnished the public at fif cents each, which is much less than th commercial or artistic value, but more than two copies will be sent to a one address. Send postal note or mor order for the amount to O. W. Ruggl General Passenger and Ticket Age Chicago, Ill.

A Nice Taste.

"Here's a Connecticut man just di Papa says he smoked more herrings a year than any ten other men in N "Preferred the herrings to Connecticut Milk Pans, ½ gal., per doz. (glazed 66c) cigars, I suppose?

Dry Goods.

Prices Current. 7½ Integrity XX... 6½ King, E F.... 4¼ " E X... 7½ " E C, 32 in. Amory.....Beaver Dam A A.
Berwick L..... Lawrence L L.. New Market B. Noibe R..... Noibe R....
Newton....
Our Level Be
Riverside XX.
Sea Island R...
Sharon B ne O, 32. 5 Sharon B
74 Top of the Heap...
64 Williamsville...
64 Comet, 40 in...
65 New Market L, 40 in. BLEACHED COTTONS.

Dwight Anchor Farwell.....Fruit of the Loom... 734 Sunlight 834 Vinyard. 71/2 HALF BLEACHED COTTONS. 7½ Dwight Anchor. UNBLEACHED CANTON FLANNEL 51/2 Middlesex No. 1 No. 25... BLEACHED CANTON FLANNEL

7½ Middlesex AA. 8 "2. CORSET JEANS. 6 | Naumkeag satteen .. 7½ 6½ | Rockport 6½ PRINTS. 6 Merrim'ck shirtings. 5 6½ "Reppfurn . 6½ Pacific fancy...... century cloth 7 long cloth B.1 " Ottoman Tur key red...... Martha Washington Eddysto

Hamilton fancy. 64
Hamilton fancy. 64
Manchester fancy. 6
Manchester fancy. 6
Merrimack D fancy. 64
Mindsor fancy. 69
Merrimack D fancy. 64
Mindsor fancy. 69
Mindsor fancy. 6 6½ Turkey red...... Riverpoint robes.... Windsorfancy..... 6½ "gold ticket TICKINGS ...13½ Pearl River. ...7½ Warren..... GINGHAMS. 634 Renfrew Dress. 6½ Toil du Nord... Peerless, white.....18½ Peerless, colored...21 20 Georgia ... 17 Pacific ... 16 Burlap ... Clark's Mile End....45 Barbour's. Coats', J. & P......45 Marshall's.

KNITTING COTTON 38 No. 14... 39 " 16... 40 " 18... 41 " 20...33 CAMBRICS 434 Kid Glove... 434 Newmarket. RED FLANNEL. MIXED FLANNEL | Red & Blue, plaid. 40 | Grey S R W. | Union R. | 22½ | Western W | Windsor | 18½ | D R P | 6 oz Western | 21 | Flushing XXX | Union B | 22½ | Manitoba | Severen, 8 oz...... Mayland, 8 oz...... Greenwood, 7½ oz.

.20 | Per bale, 40 doz \$7 25 SILESIAS

 Slater, Iron Cross.
 9
 Pawtucket.
 11

 " Red Cross.
 9
 Dundie.
 9

 " Best.
 10½
 Bedford.
 10½

 " Best AA.
 12½

 SEWING SILK. Corticelli, doz......85 twist, doz..42 50 yd, doz..42 | Corticelli knitting per ½oz ball..... HOOKS AND EYES-PER GROSS PINS.

WADDINGS,

No 1 Bl'k & White..10 " 2 " ..12 " 3 " ..12 | No 4 Bl'k & White..15 " 8 " ..20 " 10 " ..25 No 2—20, M C50 No 4—15, F 3½40 3—18, S C45 COTTON TAPE. No 2 White & Bl'k..12 No 8 White & Bl'k..20
" 4 " ..15 " 10 " 23
" 6 " ..18 " 12 " ..26 SAFETY PINS. NEEDLES-PER M. ...1 50 Steamboat... ...1 35 Gold Eyed...

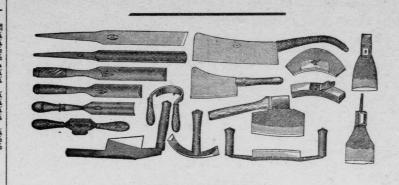
6—4...3 25 5—4....1 95 ...3 10 Crockery & Glassware

TABLE OIL CLOTH.

	LAMP BU	RNERS.		
No. 0 Sun				. 4
No. 1 " No. 2 " Tubular				. 4
No. 2 "				. 7
Tubular				. 7
T,AM	P CHIMNEY	sPer bo	x.	
6 doz. in box.				
No 0 Sun				1 8
No. 1 " No. 2 "				.2 (
No 2 "				.3 (
First anality				
No 0 Sun crim	n ton			.2 9
No. 0 Sun, crim No. 1 " " No. 2 " "	ф ф			2 4
No 9 " "	"			3 4
No. 0 Sun, crim No. 1 " " No. 2 " "	n ton			26
No. 1 66 66	тр тор			2 5
NO. 1	"			2 9
No 1 Can man	nnod and 1	halad	- 10 - 5	2
No. 1 Sun, wra	pped and 1	44		4
No. 1 Sun, wray No. 2 "" No. 2 Hinge, "	- "	"		4
No. 2 Hillge,				
La Bastic.	- bulb mos	don		1 1
No. 1 Sun, plan	n buib, per	doz		. 1
No. 2 " "				.1 3
No. 1 crimp, pe	r doz			.1 3
No. 1 Sun, plai No. 2 " " No. 1 crimp, pe No. 2 "	"			.1 (
8	TONEWARE	-AKRON.		-
Butter Crocks,	per gal			Ub
Jugs, 1/2 gal., p	er doz			75

Northwestern...

COOPER TOOLS



We endeavor to carry a full assortment.

Foster, Stevens & Co.,

33, 35, 37, 39 and 41 Louis St., 10 and 12 Monroe St., GRAND RAPIDS, MICH.

HARDWARE. Stebbin's Pattern Enterprise, self-measuring. Prices Current. 50d to 60d... pay promptly and buy in full packages. AUGURS AND BITS. dis. dis. BARROWS. dis. .40&10 1 1% and 1% inch. 2 and 2¼ 2½ and 2¾ ast Loose Pin, figured..... Vrought Narrow, bright 5ast joint... Vrought Loose Pin...... Vrought Table... Ohio Tool Co.'s, fancy Sandusky Tool Co.'s, fancy... Bench, first quality... Stanley Rule and Level Co.'s, wood. n, polished. RIVETS. BLOCKS. Ordinary Tackle, list April 17, '85. PATENT FLANISHED IRON.

"A" Wood's patent planished, Nos. 24 to 27

"B" Wood's pat, planished, Nos. 25 to 27...

Broken packs 1/2 per pound extra.

ROPES. dis. 50&02 rain.... Cast Steel Sisal, ½ inch and larger . Manilla Ely's 1-10 Hick's C. F... G. D Musket Butchers' Tanged Firmer dis. Silver Lake, White A. White Crayons, per gross...

COPPER.
Planished, 14 oz cut to size...

'14x52, 14x56, 14x60. . per pound Cold Rolled, 14x56 and 14x60. Cold Rolled, 14x48..... Discount, 10 Solid Eves dis. SAWS. Morse's Bit Stocks.

DRIPPING PANS. Cuts, per foot. TRAPS. ELBOWS. Com. 4 piece, 6 in... EXPANSIVE BITS. P. S. & W. Mfg. Co.'s FILES-New List WIRE. Heller's Horse Rasps. Hos. 16 to 20; 22 and 24; 25 and 26; 27 List 12 13 14 15 WIRE GOO Discount, 50&10 Stanley Rule and Level Co.'s
HAMMERS Gate Hooks and Eyes Baxter's Adjustable, nickele flaydote & Plumb's.
Yerkes & Plumb's.
Wason's Solid Cast Steel.
Blacksmith's Solid Cast Steel, Hand. Bird Cages .dis.60&10 Screw Hook and Strap, to 12 in. 41/2 14 and longer Forks, hoes, rakes and all steel goods Strap and T

HANGERS.

Barn Door Kidder Mfg. Co., Wood track...
Champion, anti-friction
Kidder, wood track Pig Large... Pig Bars.... Stamped Tin Ware.....nev vary according to HORSE NAILS. Cookson... dis. 25&10@25&10&05 Hallett's... dis. 05 dis. 10&10 dis. 10&210 10x14 IC, Charcoal... 14x20 IC, " TIN-MELYN GRADE, Each additional X on this grade, \$1,75

CNOBS—NOV MINION DOOR, Mineral, jap. trimmings ...
Door, porcelain, jap. trimmings ...
Door, porcelsin, rimmings ...
Drawer and Shutter, porcelain. 14x20 IC. Stanley Rule and Level Co.'s 70 14x20 IX Allaway Grade

BOILER SIZE TIN PLATE. dis. 14x28 IX

The Michigan Tradesman

Retail Trade of the Wolverine State.

E. A. STOWE & BRO., Proprietors.

Subscription Price, One Dollar per year, payable strictly in advance. Advertising Rates made known on application. Publication Office, 100 Louis St.

Entered at the Grand Rapids Post Office E. A. STOWE, Editor.

WEDNESDAY, JANUARY 15, 1890.

The appointment of Chas. Buncher, of Detroit, to succeed himself as a member of the Insurance Policy Commission, will be very generally commended by the ble service in the adoption of a standard form of insurance policy, and his continuance on the Commission is a graceful recognition of his efforts at that time.

truth of the aphorism. The channels of trade may be diverted from their orig- and an eventual competence. as water seeks its own level, just so sure will the old channels be resumed and and encouraged by the ignorant and debased-even though the rank and file is and without beneficial results to anyone. Industry are vanishing faster than new impossible recruits are coming into the field, giving ground for the belief that one year hence the organization will be numbered among the things that were.

An Insurance Question.

In the adjustment of a loss caused by a recent fire in St. Louis, a serious question presented itself, and it is of so important a character that every business man has a personal interest in its solu-

One of the burned-out establishments saved its books, but lost its bills and invoices, and when a claim for the insurance was made, the agent of the com-pany demanded the showing of the bills to prove the value of the goods and ma-chinery that had been burned, notwithstanding the fact that in placing in-surance upon the property he had accepted its valuation at a time when, if he had so desired, he could have seen the bills and invoices on file in the office of the establishment. That was the proper time for an inspection of the property upon which the risk was to be taken. It is a grievous wrong, after an untimely fire has extended to and consumed a man's property, to require the insured to furnish proofs that were not pre-viously deemed necessary, and also throw upon the unfortunate victim the burden of proof at the very time when, through

Another New Ism.

HOW FORTUNES ARE MADE.

Some of the Prevailing Business Tendencies Likely to Bring Success.

tus Wiman in the New York Tribune Why do men succeed in business, and why do men succeed in outsitess, and why do men fail, with the equal advantage of being born poor? He would needs be a wise man who could satisfactorily answer this question. The longer one lives and the greater the opof abundant opportunity, the chance of success for a business man would seem ordinary estimate of what real business is would make it appear to consist alwill be very generally commended by the most solely in supplying each other's business men of the State. Mr. Buncher wants. The vast aggregation of people rendered the insuring public an invalua- in the civilized world would seem to be

exceedingly fine," and the Patrons of Industry are beginning to realize the truth of the appears.

The channels the exceedingly fine," and the Patrons of the sell dear on the other, and to have between these two essential operations of inal courses for a time, but just as sure when it is realized that the world is as old as it is, and when the sciences of the rocks and the stars have reached a point so marvelous and so accurate as to tell trade follow its former bent. The long ages and vast distances to a precise Tradesman is not arguing that whatschemers. A project born in iniquity and encouraged by the ignorant and declass to whom had been committed, by for a time, but its career will be meteoric transferring merchandise and money from one hand to another, would so thoroughly fathom all the possibilities This is the reason why the Patrons of that profit would be certain and failure

family from the country store; whether it is the millions of annual sales in a jobbing house in New York or Chicago, or this great country, is in the control of the grandchildren of the original combiner, which, for extent, area of population served, productiveness of torritors. jobbing house in New York or Chicago, or the building of a thousand miles of railroad; whether it is the importation from foreign lands of cargoes for the supply of known wants, or the baseless operations in options or futures in purely successful business man as rare as the great scholar, the astute statesman, or of the most marked features of the hour, field held by their fathers, while even the whole town would jeer at you."

alcoholism, and that of morphine to morphinism. In the same way, the injudicious use of cocaine is followed by cocainism, and there are at the present moment a number of patients in the Parishospitals under treatment for this malady. With regard to antipyrine, Dr. Regnard admits that it does wonders in cases of great nervousness, and that it is praised by the patients. But he points

steps. But he will find that each age, nay, almost each generation, furnishes conditions and maxims peculiar to itself.
With the introduction of such forces as machinery and electricity, the laws which prevailed fifty years ago no longer avail. This is aptly shown in the remark of the French economist, who Governor Stanford and his assosaid: The were made by war, war was a business; in these later days, when fortunes are made by business, business is war." portunity to study the problems that made by business, business is war." surround us, the more difficult does it The differences in conditions thus reappear to be to solve questions appar-ently so simply as this. In this country than the conditions which prevail in bus- other instances, whereby the grant of rich fathers to make fortunes, it will be iness almost within half a life-time. Poor Richard's maxims, good in themselves and the basis of many a fortune, to be so great that failure is almost in-excusable. Yet the percentage of fail-ures to that of success in a series of years is always surprisingly large, and it is a most natural and interesting subject of inquiry why it should be so. The to principles so homely and so simple as those of Franklin's time, fortunes now the great public during that period; but existing yielding incomes every year that the shrewd manipulations of the subset ergy of character, are all heritages of in his day would have been ample re-

Some one once remarked that "the mills of the gods grind slowly but they grind the grind th liability limited. thus been enormously supplemented, times, restricts the chances and oppor- work is the one essential preparation for tween these two essential operations of trade a margin sufficient to yield a living and an eventual competence. Now, eration what would have been impossible the chance of individual achievement, or to narrow the field to some extent for TRADESMAN is not arguing that whatever is, is right—far from it! It firmly
believes that there are wrongs to be believes that there are wrongs to be human family could be measured? Why righted, and plenty of them; that there should disaster and loss and failure be are abuses in trade which ought to be eradicated, root and branch; but such reforms are not brought about in a day, nor are the crusades which end in victory begun by irresponsible and avaricious be destroyed or less incurred? It would in this golden are a vicinity of the sources of supply be so perfectly understood, or regulated so precisely to suit the demand, that the excess would not the sources of supply be so perfectly understood, or regulated so precisely to suit the demand, that the excess would not the source of supply these wants? tions thus created, for, while competition seem as if a period had arrived in the "where competition was possible coneducation of the human race when the solidation was probable" illustrates a tendency of the time fruitful of fortcomposed of honest people-may flourish the law of natural selection, the duty of unes, these being created by combinations of existing combinations.

family first found its greatest additions in the union of competing railway systems entering New York. In time these But such is not the case. The vast commerce of the world seems to be an utterly unregulated quantity. Competition is the most potent force of the hour.

Whether it is tradiug market strike. The vast were added to by connections extending west, and subsequently solidified and transfer is tradiug market strike. proached in any other country in the world; with revenues greater than those from many a government; with profits ing in the generation now in possession centered in a single family larger than of the fields of effort, and gradually operations in options or futures in purely those enjoyed by lines of kings, and passing away, has removed the necessity speculative markets—all these operations, little or big, are in direct competitions, little or big, are in direct competitions are with a substitution of the leads of the

the occurrence of the ever-possible fire that he had insured against, it may be absolutely impossible to secure the required proofs.

There should be a law compelling insurance companies to inspect the property at the time the insurance is placed, and the valuation fixed at that period ought to be accepted by the company if it afterwards becomes necessary through display of a higher form of business sagacity than ordinarily prevails. Some men are born under conditions that to destruction of such property to adjust the loss; unless, of course, the company had positive evidence to warrant it in the belief that some of the property had been disposed of since the issuance of the policy. Without this, or some other safeguard, no business man has any guarantee that his insurance will be paid to him promptly and with other hand, the delay may cause his complete ruin financially.

Business men cannot exercise too much caution in insuring their property, and it will be a small but very wise investment if every merchant has a competent attorney inspect his insurance policy before he accepts it.

display of a higher form of business apartity han ordinarily prevails. Some applied to a greater variety of uses, than could be possible under competition. There are numerous other departments to be born lucky. Not a few of the great fortunes of the day have come to their possessors in spite of themselves; some are the result of a direct violation of the presumed correct laws of commerce, will obtain a displication to be secured, as in white lead, bagging, singar, cottonseed, glass, wire, seel rails, swindow-glass, envelopes, and other resistible development in the resources of the country; others from the invention of a useful device, and still others from a policy of the Government which enforces a system of taxation by which, at the expense of many, a great advantage is conferred upon a few. It will thus be seen that to define why men succeed in vestment if every merchant has a competition. There are numerous other departments to be born lucky. Not a few of the great to be born lucky. Not a few of the great to be born lucky. Not a few of the great to be born lucky. Not a few of the great to be departments to be born lucky. Not a few of the great to be secured, as in white lead, bagging, singar, cottonseed, glass, wire, steel rails, swindow-glass, envelopes, and other equally important ditions that surround them. The task ing more beneficial results than the keen-to set forth the reasons for success in est competition or the wildest specula-

Another New Ism.

Antipyrinism is the name of a new malady caused by the abuse of the latest fashionable drug, antipyrine. In a lecture delivered just before Christmas at the Sorbonne, the university of Paris, Dr. P. Regnard, who is one of the most eminent medical authorities in France, uttered an emphatic warning against the abuse of alcohol gives rise to alcoholism, and that of morphin to morphinism. In the same way, the inju-

tempting to live out of a business yield- few

Governor Stanford and his assothe soil." The most difficult thing to "In ancient days, when fortunes ciates on the Pacific Coast, by the ad-keep by the average man is money, and vance in values from railroad building; the ease with which fortunes are dissi-the Canadian Pacific magnates, based on pated by speculation, injudicious investthe purchase of Northwestern properties in the United States at a period of their greatest depression, and numerous their greatest depression, and numerous certain that, hard as it has been for the privileges of transportation has been contributory to yast accumulations, while them. at the same time great losses have been incurred by individual stockholders by unwise expansions in the same direction.

The money sunk in competitive railroad than having a way to make. The stimreparation exists for making one's way than having a way to make. The stimulus of effort from poverty, the necessity the great public during that periods. quent operators, who aim at combination, illustrate the point that it is by consolward for a life-time.

The fortunes that fill the public eye to-day are largely the result of combination, while those which were achieved in line than a fortune are now-a-days made.

The prospect for the young fortune ably poor to unlock the golds the property and the property are not the property and the property and the property are now and the property and

Individual effort has are lost. Even this tendency, in these preceded them. The invention of the of superiors, is what is possible to every by personal effort. It is not quite clear canadian, Alexander Bell, in the telewhether the result has been to lessen phone, imparting a facility of instanphone, imparting a facility of instantaneous communication, hardly leaves tunes made in that splendidly administered organization, the Bell Telephone Company. The south shore of the splendidly administered organization, the Bell Telephone Company. The south shore of the splendidly administered organization, the Bell Telephone Company. Company. The south shore of Lake Superior will hardly develop another copper mine like the Calumet and Hard. copper mine like the Calumet and Hecla, which in a quarter of a century has \$2,500,000. The nickel that is now being mined at Sudbury Junction, on the north shore of Lake Superior, at a profit of \$1,000 a day, for a group of Cleveland capitalists, will supply the demand to their power to show an appreciation of such an extent that is now being material, mental and physical possession mined at Sudbury Junction, on the north is the surest road to self-reliance on the one hand, and on the other to the confidence of those who will soon have it in their power to show an appreciation of such an extent that opportunities in nickel will be pretty well filled up. The profits of railroad building and of railroad for honest effort. The facilities of busoperating of the Vanderbilt of the Vanderbilt on the union of competing railway systems entering New York. In time these were added to by connections extending the value of the vanderbilt of t had reached its safety point, conceiving the poorest and even the richest can that there is on the one hand an unlimited attain. supply of land and on the other a con-Whether it is trading muskrat skins for food in a remote settlement, or obtaining of this great country, is in the control of this is all true, the conditions are hardly so favorable for fortune making in the future as in the past, and there is, theretion served, productiveness of territory fore, all the greater need for the exer-and completeness of service, is unap-cise of the best ability and the greatest cise of the best ability and the greatest energy.

Meantime, the success in fortune-mak-

would be greater than where all were attempting to live out of a business yield-few of them. The belief that "in other great groups of fortunes most familiar to the public are those of Mr.

Jay Gould, mainly the result of combinations in tokeappe, and reilroads; of "great there are only three generations between shirt sleeves and shirt sleeves," remains to be fully demonstrated, and the prediction remains to be fullifled that the prediction remains to be fulfilled that America there are only three generations

It is just here where comes the advan

the poor young man, better fitting him for the battle of life than a fortune left the workshop, in the office, on the street all future life. Hard work, honest work turn up," he should turn it up himself which in a quarter of a century has thousand fortunes. Not to let the hours yielded \$30,000,000 on a capitalization of and days step by without a gain in material, mental and physical possession

No Nickels for Virginia City

"This talk about introducing copper cents in San Francisco reminds me of the attempts made to bring five-cent pieces into circulation in Virginia City," said General Daniel O'Connell.

"A dime has always been the smallest coin there, and the nickels that mer brought in their pockets from California had either to stay there or be thrown tion, one with another, without organiza-tion, without accuracy of knowledge and How much of this vast aggregation is the more rich young men and rich young compromise the dignity of the place by without certainty of profit in the long result of individual effort no one now run. True, distinctive transactions are consummated with a knowledge of prices limiting the consummated with a knowledge of prices limiting to the profit in the long result of individual effort no one now result run. True, distinctive transactions are consummated with a knowledge of prices — oftentimes with an accurate acquaintance with the extent of the supply and the probability of demand, and if there was nothing to consider but the act of buying at one price and selling at another, the business of the trader would not be so complex as to involve disaster. not be so complex as to involve disaster and loss. Yet simple as exchange and barter seems to be, the laws which regulate it, the circumstances which surround late it, the difficulties which strong of the strong

BLIVEN & ALLYN,

"BIG F" Brand of Oysters.

In Cans and Bulk, and Large Handlers of OCEAN FISH, SHELL CLAMS and OYSTERS. We make a specialty of fine goods in our line and are prepared to quote prices at any time. We solicit consignments of all kinds of Wild Game, such as Partridges, Quail, Ducks, Bear, etc. 63 Pearl St. H. M. BLIVEN, Manager.

HESS PERKINS & Hides, Furs, Wool & Tallow.

NOS, 122 and 124 LOUIS STREET, GRAND RAPIDS, MICHIGAN. WE CARRY A STOCK OF CASE TALLOW FOR MILL USE

BROOKS

The Only House in the State which Puts Goods Up Net Weight.

NO CHARGE FOR PACKAGES CODY BLOCK, 158 EAST FULTON ST.,

GRAND RAPIDS, MICH

House and Store Shades Made to Order.

68 MONROE STREET.

of great nervousness, and that it is praised by the patients. But he points out that in disturbing and arresting the natural action of the nerves by a chemical substance, although that action may be accompanied by very great pain, the penalty for such intemperance will have to be paid sooner or later. And the penalty in question is a horrible one, for among the numerous evils to which the excessive use of antipyrine gives rise are epileptic fits. an enterprise without counting its cost—that he who observes these simple rules lays broad the foundations of success. But when the youth looks abroad and singles out the great fortunes that impress the world, he will find that these have been created by a policy widely different from this narrow one. He probably thinks that if he can discover the key by which the door was opened for the happy possessors of these vast accumulations, he, too, may follow in their varieties. In an enterprise without counting its cost—that he who observes these simple rules point far in excess of a possibility of profit. There is hardly a locality in which the number of stores and business establishments could not be reduced by one-third, to the great advantage of all one-third of the entire business population were to be supported by the that if one-third of the entire business population were to be supported by the other two-thirds, the profit possible by the saving of the waste of competition the saving of the waste of competition.

WM. SEARS & CO., Gracker Manufacturers,

37, 39 and 41 Kent St., Grand Rapids.

NCE MORE!

And on a Grander Scale than Ever.

Our great and genuine sale of

other sense employed in the supplying of some want in the human family, each thus employed being at the same time the recipient of a like service from his fellow beings. The sagacity would seem to be of an ordinary character, that would seem to be of an ordinary character, that would seem to be of an ordinary character, that would seem to be of an ordinary character, that would seem to be of an ordinary character, that would seem to be of an ordinary character, that would seem to be of an ordinary character, that would seem to be of an ordinary character, that would seem to be of an ordinary character, that would seem to be of an ordinary character, that would seem to be of an ordinary character, that would seem to be of an ordinary character, that would seem to be of an ordinary character, that would seem to be of an ordinary character, that would seem to be of an ordinary character.

THURSDAY MORNING, DEG. 26,

And will continue until the entire balance of our fall and winter stock is disposed of.

This will be a grand opportunity to all of our customers, as nothing will be held back. Ladies', Misses' and Children's Cloaks, Shawls, Blankets, Comfortables, Silks, Satins, Dress Goods of all kinds, Cloths, Cassimeres, Dress Flannels, Skirts, Shirting Flannels, Table Linens, Napkins, Damasks, Carpets, Oil Cloths, Underwear, Hosiery, Gloves, Handkerchiefs, Laces, Embroideries, Ribbons, Woolen Hoods, Fascinators, Leggins and Fancy Goods of every description, all go at the uniform discount of One-Quarter (14) off. Our usual low prices are all marked in plain figures, from which we deduct 1/4 off. We positively intend to make this the grandest sale we ever had, as the Proprietor leaves for Europe on January 27, and is determined to clean up stock previous to

W. WURZBURG,

Canal St. and Crescent Ave.

barter seems to be, the laws which regulate it, the circumstances which surround it, and the difficulties which stand in the way of universal success, make the really successful business man as rare as the great scholar, the astute statesman, or of the most marked features of the hour.

come off victorious, we have no hesitation in recommending to the trade our line of

Our Leader Cigars, Our Leader Smoking, Our Leader Fine Cut, Our Leader Baking Powder, Our Leader Saleratus, Our Leader Brooms.

WHICH ARE NOW

In hundreds of stores throughout the State. If you are not handling these goods, send in sample order for the full line and see how your trade in these goods will increase.

I. M. CLARK & SON.

We have received large shipments of VELSON BROS. & CO., molasses, direct from the planters in Louisiana, which we are offering to the trade at our usual low prices.

Telfer Spice Company,

IMPORTERS OF TEAS, COFFEES AND SPICES.

CONTINUED FROM FIRST PAGE.

and younger than I am. I shall be lonely when I see you less often; but I shall know that it is best for you. As tired children long to go to bed and sleep, so it seems to me that I long to be out of the pain of living. I think sometimes that will be before very long.

"Because you are not coming to me this evening, do not pass the time in working. You looked ill yesterday. We shall miss each other, I know; but I know, too, that it is for the best."

Did you not know, my love, that I would not, could not, keep away from you? Do you remember how sometimes we would sit together quite silently through the long winter twilights, seeing visions in the fire? I can hear your woice come softly through the twilight, "Are you tired, dear?" Tired! Was I ever tired in your presence?

To me that winter passed like a troubled yet happy dream. To love you had been the supreme revelation of my life. I had before been, as it were, my own prison-house. It was you who broke down the bars; you who led me out into God's light; you who made me know the divine possibilities of life. Had I not reason to worship you, my heart's queen?

Do you remember that April day when we took our first spring drive together? You were gay that day, my poor darling in one of your glad, childlike moods. To me you would always remain young.
It was the day that we went over Hampton Court together. A few days ago I went there by myself. Along the paths I seemed to see flutter again the hem of your dress. In the palace I seemed to have a vision of you standing before a favorite picture. I got strangely in peo-ple's way, I know, being blind to all but

that vision of you.

When the third year of our friendship had passed, and still he came not, stronger than you knew grew in me the divine hope of making you my wife. Yet I reproached myself for being glad, knowing how you pined for him—for that other man. Did I think that my love might, in the end, come to make you love me more? Perhaps I did. You never, I think, really understood just how well I loved you. Yet that I just how well I loved you. Yet that I loved you well, you did certainly know. Sometimes you would say, so piteously, with that sad look in your eyes:

"No one, I think, will ever be as good to me as you are. It is not often that a man loves a woman as you love me."

Ah! but when before had there been such a woman to love?

You can hardly forget the 1st of May working, and came to you to be rested gaps now, except so far as is neccessary and refreshed. I was strangely alive, as to what I have to say. I pretty well recova-growing " And you said the sound him to the hospital to see a very interlingered in the air as if it had not esting patient—a countryman of my own, You wore a soft, blue, clinging dress, such as I loved.

prevent, you came and knelt down by however, you have never me, and said, laying your dear, cool hands on mine: "I have been thinking I am not happy as things are. Dear, if I give you all that I very ill during the voyage, and he can—all that has been saved out of my nursed me like a brother, and with that of many things.

be at last my very own. How happy I meant to make you! Ah, that was my life's crowning day!

We arranged the marriage for early in October. Yet, my love, I knew even in

tering the room where you were, found waited for him. 'They seem to think you lying on the sofa, and crying softly I'm booked for death,' he said, when he and true!' you lying on the sofa, and crying softly to yourself; only because you were weak, you said, drawing my face down to yours—your dear face, wet with tears. It was that day that I persuaded you to go to Dover, where I soon followed you, arranging to go up to town once a fortinght for consultation with my publishers regarding some works then in progress. What strange, sweet, sad months were those of August and September! We were to be married the 2nd of October. The sea air seemed not to do you the good it ought. Should I lose you be fore you had ever really been mine? I suppose it was good for me that I had to work. I used to think myself of you. I know your of was the sweet you always were—sad as last resort. In this extremity I be mornings feverishly, and then go to you. How sweet you always were—sad saddent, I used to think sometimes, but sweet as the after-piece of heaven! On day I could bear it no longer. I knelt down beside you, and I cried out:

"Eva, is my love killing you? For God's sake, tell me the truth."

Oh, how sad your voice was when you answered me, and it seemed to come like

The Michigan Tradesman reach. You said:
"No, dear, no! It will save me if anything can." And then you said, over thing can." And then you said, over thing can." etill more faintly, "if anything "No, dear, no! It will save me if anything can." And then you said, over again, still more faintly, "if anything can," and you put out your hands to me, and I saw how the bracelets fell back from the little, wasted, blue-veined wrists, and realized more than ever what a proper shedwer of your farmer self you.

world but to save you—to help you—even if to do so had been to break my own heart? I looked forward with a feverish, unreasonable hope to our marriage. I thought, vainly, perhaps, and foolishly, that when I could take you into a new life, and, amidst new scenes, into a new life, and, amidst new scenes, fill up your time with new interests, you would forget at last—you, with your passionate, faithful heart!

I shall never forget shivering through

ments for our marriage, then so nigh. ments for our marriage, then so figh.

To me that several way to my life, without you, must henceforth with you. I thought you seemed a little better. I read to you in the morning, hold on me that I could be so unhappy while you lay upon the sofa, some poems that we both loved. "The Haystack in the Floods" was among them, and your eyes kindled at that with something of their old fire. In the afternoon I drove the roll of their old fire. In the afternoon I drove the roll of their old fire. In the afternoon I drove the roll of their old fire. In the afternoon I drove the roll of their old fire. In the afternoon I drove the roll of their old fire. In the afternoon I drove the roll of their old fire. In the afternoon I drove the roll of their old fire that the roll of th

your eyes, and a pang pierced me, for I felt that some presence I could not see came between you and my kisses. And yet what a good night that was, if I had

only known! only known:

The next morning I went up to town;
and, first of all, I went to leave some
copy at my publishers'. There quite a
packet of letters was handed to me, and the first one I looked at gave me a sensa-tion something as if I had seen a ghost. It was the very peculiar, unforgetable handwriting of a man who had been my closest friend at Oxford, yet of whom I had lost sight utterly, since, a year or two after our university days were over, he had gone to America for his health. I do not believe much in presentiments, but there was something in the very touch of that letter which gave me a cold I opened it, and this was what I

chill. "MY DEAR ARCHER: I have long lost can hardly forget the 1st of May, you from sight, though not from mem-I had sat up all the past night ory; but I will not stop to fill up the What a spring day that was—a haze of heat hung in the windless air! It was a day when sounds could be heard with friend, and came abroad for the summer. wonderful distinctness. Long after he I have spent the last two months in had passed the house, we could hear a Paris, and here I have formed an intiman, with a barrow, crying, "Fine macy with a French physician, who flowers, fine flowers—all a-blowing, all asked me, three days ago, to go with Strength enough wholly to pass away. just released from long incarceration in Your rooms that day were fragrant with a French prison. I went with a languid sort of interest, and found—is not truth always stranger than fiction?—Frank Do you remember how, before I could Leinster, a friend of long ago, of whom, heard me speak, as we met first on the steamer that carried me to America, whither he was bound for a pleasure trip. I was

existence—do you still care to make me your wife?"

Indised me like a brother, and with that our intimacy began. When he returned to England, we corresponded for a time, within soothed you, and, being very but a little more than eight years ago what rapture I folded you to my heart, to sudden silence on his part fell between since till I found him, three days ago, lying more dead than alive on a pallet in

learned his story. "He was always a half-mad Repub those days that though you took the shelter of my love, and longed to make me happy, you still remembered that other man. Often I saw that your gayety was forced; I saw, as it were, the

I suppose men do not usually faint or carry out when the ninth wave strikes them; at any rate, I did not. I read this wind and the cry of the empty, hungry them; at any rate, I did not.

wrists, and realized more than ever what a mere shadow of your former self you were. But I thought no more of giving you up. You had said that my love could save you if anything could, and I clung to that. Of what use was I in the world but to save you to help you.

Wrists, and realized more than ever what and went out into the street. There was no more to be done about my marriage. Not for one moment did I doubt what that letter meant in my life; and in the could save you if anything could, and I clung to that. Of what use was I in the wandered about the streets. I know not one to be done about my marriage. Not for one moment did I doubt what that letter meant in my life; and in the real ones, but making no other change. Its publication will harm no wandered about the streets. I know not

I shall never forget shivering through I to me that sea was not more dreary than

you myself for miles along the sea, and we listened to it, throbbing its heart out against the shore, as you said. Then, when the tide began to ebb, and a low wind, sad with prophecy, arose, I took you home.

The distribution of the sea, and and came to open it yourself.

"My poor, wet darling," you said; "what a night it is!" Then you put both arms round my neek and raised your lips to be kissed, and drew me into the dining-room, where all things looked so warm and bright. I thought that din That night when I bade you good-bye so warm and bright. I thought that din-I held you close in my arms—I, your ner would never come to an end; but it lover, so soon to be your husband. I was over at last, and then we went tokissed your dear, consenting lips; but all gether into the little sitting-room at the the time the far-away look never left end of the drawing-room, which had

everything about that evening! wore a dress of silk and velvet that made a soft swish upon the floor as you walked. You had pearls in your ears, and your pearl locket was hanging at your throat. You had never looked loveier or seemed so at rest since I had known you.

Outside we heard the falling of the rain, the bitter complaining of the wind, and through all the troubled voice of the I remember just how you turned shivering to the fire, and how, kneeling down by it, you leaned your cheek against my hand. Dear, I cannot help lingering over that night. If only you had been in one of your sad moods, that might have given me strength; but no, you seemed at rest, and of your own accord began talking about our marriage.

"I am going to try and be just the best wife that ever was," you said, half play-fully, yet earnestly meaning what you said. You went on: "How happy it will people often are for a while when they have been sitting up through the night. icine, and have got on well. Last spring be when we are together all the time. I never seem other than alone now when we are parted. I am quite lost without

my dear."
"Bless you!" I said, under my breath, and then you leaned your dear head on my shoulder.

God knows I take no credit to myself for what I did that night—I could have done nothing else; but oh, my love, my love, your divine tenderness made it all the harder, for I began to believe that I could have made you happy at the last, even I; and it hurt—God knows how it hurt—to think I must put you out of my reading in some degree coming events. life just when you were beginning to be so fond of me, and go on my dark way alone. You remember question why I was so silent?—"Did I love you and he less?"—"Was I afraid of to-morrow?" with that —"Should you read to me?" And then within soothed you, and, being very sale. But competition which amounts to weak withal, you fell asleep there, with strife and opposition unsettles prices, your head upon my shoulder, just as confidingly as if you had been already my

I had made up my mind to tell you all a French hospital. Since then I have at half past 9, and just before the half ply undertakes to make a better price for

Then I saw a cloud pass over your heels of Ambition.

We are to have a good year for busi- Jobbers of Confectionery and Cigars ness, unless all indications prove at I remember—God pity me, how well I remember!—the 30th day of that September! I spent the whole day with you. I was going to London early the next morning, to make the last arrangenest for our marriage, then so nigh. I shall never forget shivering through the streets that 1st of October to your friend's house at East Cliff. When at length I came level with the sea, and you. I was going to London early the heard its dull, heavy waves, dark as night, breaking on the beach, it seemed to ments for our marriage, then so night. It me that sea was not more dreary than Certainly nothing could be better, and all the other incidental questions become of little import, having no disturbing influence. The country is now so vast in territory, and its productions are FRUITS AND PRODUCE so varied that its prosperity cannot be affected by mere local or sectional events regarding business or crops. Business men have a broad and inviting field before them under all circumstances, and the present year throughout its different business seasons promises to afford full scope for their most enterprising efforts.

> Failures are not an indication of a general financial weakness in business when they can in each case be traced to some radical evils and mistakes in management. All recent large failures have You been thus explained, and though they produce losses and depressions, have no reason to affect the sound condition of commercial and financial affairs at large.

> > If there is one thing which the busiess man wants more than another, it is to foresee the future. Developed, actual events and conditions do not concern him to the same extent as those which are the subject of conjecture. When each season is to be prepared for, his judgment and foresight are the sole reliance which he has for his heavy investments of capital and as the basis of all his plans. It is a great risk to take, and when he considers it under the light of daily events, he often finds his utmost courage fully taxed to sustain him. Taking all the departments of business where this extraordinary judgment is required, no one can fail to marvel at the general accuracy, amounting almost to the wisdom of prophets, which characterizes it. And it is this pressure of thought and anxiety which is the wearing and prostrating thing in business life. It is not so much the labor and energy which are required in selling goods and advancing trade, as it is the absolute necessity of

Competition is glibly said to be the life of trade. In the abstract it promotes it-that is, it leads to the pushing of goods, and, no doubt, their greater sale. But competition which amounts to prevents any proper considering of advance in raw materials and increased cost in manufacturing. One seller simhour struck you awoke with a start, opened wide your eyes, and said tenderly, give some discount or dating which has me happy, you still remembered that other man. Often I saw that your gayety was forced; I saw, as it were, the we were silent, there would come into your eyes a strange, far-away look, and at such times I knew that your thoughts were with him. Was I pained? Was I not proud to be anything to you? Had you loved me as I loved you I could not have suffered for you. I did not hint to you that I knew how often your heart was far away from me and you were. What is it?

For answer I put John Grey's letter in making the prices even in defiance of the your hand. When you had read it Were you wasting away? Were you before he had even reached his note. going to die? The cold drops stood on my forehead at the thought. I remember how, one day when I had gone out thinking to take a long walk to induce sleep at night, these fears so possessed me that I turned straight back, and, entering the room where you were, found waited for him. They seem to think the remainder of the promotes activity in business is the very likely—or dead, perhaps—who knows? But he judges her by himself, light of rapture on your face, and you had read it making the prices even in defiance of the fraction. There was a wonderful light of rapture on your face, and you said, in a voice as low as a prayer, waited for him. They seem to think and true through all—faithful a other competition that sacrifices and Grand Rapids, Mich.

C. L. Lockwood, Gen'l Pass. Agent. crushes goods and owners is Ruin at the

Tested by Time

NOT FOUND WANTING. THE FAMOUS

Jaxon Gracker

Continues to lead all other brands on the market.

MANUFACTURED BY JACKSON CRACKER CO.,

> Cheese and Nuts. JACKSON, MICH.

A.D. Spangler & Co WHOLESALE DEALERS IN

And General Commission Merchants. EAST SAGINAW, MICH.

We buy and sell all kinds of fruit and produce and solicit correspondence with both buyers and sellers.

WAYNE COUNTY SAVINGS BANK, DETROIT, MICH.

DETROIT, MICH.

500,000 TO INVEST IN BONDS

Issued by cities, counties, towns and school districts of Michigan. Officers of these municipalities about to issue bonds will find it to their advantage to apply to this bank. Blank bonds and blanks for proceedings supplied without charge. All communications and inquiries will have prompt attention. January, 1890. S. D. ELWOOD, Treasurer.

> FIT FOR A Gentleman's TABLE:

All goods bearing the name of Thurber, Whyland & Co. or Alexis Godillot, Jr.

Begin the New Year Right By using the "Complete Business Register, the best arranged book for keeping a record of Daily, Weekly and Monthly Sales, Expenditures, etc. Call at "The Tradesman" office and inspec

E. A. STOWE & BRO., Grand Rapids.



through route to the East,
SPECIAL ADVANTAGES
to PARTIES WHO Erect
SAW-MULLS and FACTORIES, MH mechiner

TORIES. Mill machine transported FREE. Cho farming lands cheap—mostly on time. Railway Company pays cash for cordwood. For maps and information address LAND DEPARTMENT "Soo" Railway, Miancapellis, Minn.

TIME TABLES.

Grand Rapids & Indiana. In effect Nov. 17, 1889. TRAINS GOING NORTH.

7-00 a m.

1:15 a in.

5:40 p m.

Leaving time at Bridge street depot 7 minutes later.

Through tickets and full information can be had by

Calling upon A. Almquist, ticket agent at depot by

Munson, Union Ticket Agent, 67 Monroe St.

Detroit, Grand Haven & Milwaukee. GOING WEST.

Arrives.

12:50 p m

4:10 p m

ress.

10:40 p m

6:40 a m

...10:10 a m 10:20 a m ...3:35 p m 3:45 p m ...10:30 p m 10:55 p m ### Through Mail
10:10 a m
10:20 a

Toledo, Ann Arbor & Northern. For Toledo and all points South and East, take the Toledo, Ann Arbor & North Michigan Rails way from Owosso Junction. Sure connections at above point with trains of D., G. H. & M., and connections at Toledo with evening trains for Cleveland, Buffalo, Columbus, Dayton, Cincinnati, Pittsburg, Creston, Orville and all prominent points on connecting lines.

nent points on connecting lines.
A. J. Paisley, Gen'l Pass. Agent

F. J. DETTENTHALER,



Mail Orders Receive Prompt Attention. See Quotations in Another Column CONSIGNMENTS OF ALL KINDS OF WILD GAME SOLICITED.

Lemon & Peters,

WHOLESALE GROCERS.

SOLE AGENTS FOR

Lautz Bros. & Co,'s Soaps, Niagara Starch, Amboy Cheese,

GRAND RAPIDS.

EDWIN FALLAS,

Butter, Eggs, Fairfield Cheese, Foreign Fruits, Mince Meat, Nuts, Etc. Oyster and Mince Meat Business Running Full Blast. Special Bargain in Choice Dairy Butter. Let your orders come.

Office and Salesroom, No. 9 Ionia St., Grand Rapids, Mich.

Grand Rapids Fruit and Produce Go.,

FOREIGN FRUITS.

Oranges, Lemons and Bananas a Specialty. 3 NORTH IONIA ST., GRAND RAPIDS.

MOSELEY BROS. ___WHOLESALE___

Fruits, Seeds, Oysters & Produce.

All kinds of Field Seeds a Specialty.

If you are in market to buy or sell Clover Seed, Beans or Potatoes, will be pleased to hear from you.

GRAND RAPIDS. 26, 28, 30 and 32 Ottawa St.,

Alfred J. Brown,

16 and 18 North Division Street, Grand Rapids.

Good-Byethe Pass Book

Adopt the

Tradesman Gredit Goupon

And you will find the saving of time to be so great that you will never permit the use of another pass book in your establishment.

The Tradesman Coupon is the cheapest and most modern in the market, being sold as follows:

\$ 2 Coupons, per hundred......\$2.50 SUBJECT TO THE FOLLOWING DISCOUNTS:

SEND IN SAMPLE ORDER AND PUT YOUR BUSINESS ON A CASH BASIS. E. A. STOWE & BRO., Grand Rapids.

GROCERIES.

Three Dull Articles

"By all means, ask the retail trade not From the New York Sun. to send us any more butter, eggs or dried on the expert accountant is one of the necessities of modern civilization. He apples," said a grocery jobber, the other ted with these articles and no sales which we can make are likely to be satisfactory to the consignor. Warn the trade on to the consignor. Warn the trade on this point, and you will be doing them a service they will appreciate."

From the New York Shipping List. proportions during the past three days, accounts look straight. the improved demand for merchandis in several branches noted early in the of the expert accountant is to show up week having slackened, and the specula-tive markets having reflected rather a ness men find their affairs getting encreates no uneasiness respecting the future. The mills and foundries have a It is surprising how many concerns there large amount of work ahead, and have are doing large business who are abso-only taken a natural precaution in cov-lutely dependent upon their book-keepering their requirements of raw material ers, and are utterly helpless to find out before an advance in price was generally exactly where the trouble is, although established. A moderate business has been reported in metals, but, with the exception of copper, which is strong and strike it at the first glance. He may have been quiet, and, with the exception of sugar, staple groceries have been in moderate request. The improved decided in the exception of sugar, staple groceries only for the exception of the exc mand for raw and refined sugar has If he is kind-hearted he advises the stiffened prices, but tea is easier, the faulter to pay up before the exposure

market has been steady throughout the week, with the tendency easier, and loanable funds have been available at com-paratively low rates, but this fact has had no influence in stimulating specula-tion in either railroad stocks or produce, and in both instances the trading has been of a professional character and of narrow proportions, the only excep-tion being raw cotton, which has been active and advancing, on account of the larger requirements of foreign consumers and a falling off in plantation shipments. The mild weather, which has had a depressing influence upon some branches of trade, has benefitted railroad traffic, as shown by the enormous tonnage of freight that has been passing over the lines and the increased earnings exhibited from week to week. The shipments last week out of Chicago by the trunk lines amounted to over 113,000 tons, which is said to be the largest on The export movement of produce continues active, and shippers are experiencing some difficulty in securing

Meeting of Trustees of the M. C. T. A. DETROIT, Jan. 10, 1890.

sufficient room upon outgoing steamers

The easier rates for money has stiffened

sterling exchange, and bar silver is

again higher, which influences the cost

of all produce imported from the East

Editor Michigan Tradesman:

At the regular monthly meeting of the Board of Trustees of the M. C. T. A., held January 4, Thos. McLeod was elected chairman for the ensuing year, S. B. Sinclair was elected a member of the Board to fill the vacancy caused by the resignation of M. J. Matthews, who had been unanimously elected Secretary-Proofs of death of L. S. Scott, of Battle

Creek, were presented and approved, and a warrant was ordered drawn in favor of a warrant was ordered drawn in favor of his beneficiaries for the sum of \$2,500 means to force them either into the trust. Assessment No. 1 for 1890 was ordered to be dated January 20 and close February 19.

The producers and the commission men, as at present constituted, are a necessity to each other and, being friends by necessity, they should enjoy each other's considered and respect. The following gentlemen were elected

members of the Association: M. B. Mills, Michael Howarn, Detroit; Adolphus B. By the unanimous vote of the Board of

was chosen official paper for the Associa-The importance of having a more de-

sirable location and room for the office of the Association was discussed, and J. T. Lowry, J. C. Pontius and Geo. L. procure a suitable office, and have since that date secured very pleasant quarters at 34 Congress street, West, under the Wayne County Savings Bank.

President McCurdy announced the following committees:
Finance—Geo. W. Edson, with Edson,

Moore & Co.; E. E. Davis, with Stanton, Sampson & Co.; H. H. Hodgson, of Hodgson & Howard, Detroit. Railroads-Edwin Mortlock, Detroit.

M. J. MATTHEWS, Secretary-Treasurer.

She Lost Herself.

A stout and aggressive woman elbowed her way up to the silver counter at one of the big stores the other day, and said pompously to the clerk, who was waiting at the time on some one else:

"How much are your tooth-picks?" "We don't keep them at this counter," said the girl.

of scorn, and repeated:

replied again:
"We don't keep them here, madam."

"You don't keep them? Then, what would only put the firm off again and the those!" exclaimed the woman, with a haughty gesture toward a little velvet-

the girl, in a cruelly distinct voice. crowd with neatness and dispatch.

Some Doings of the Men Who Work

at Figures. justs averages for the insurance companies. He is called in to settle the bus-The Condition of Trade.

of chaotic masses of figures. He knows how to make annual reports look attractive, and not unfrequently makes ugly

One of the most important functions tame feeling, so far as the expansion of business is concerned. The demand for pig iron has been rather disappointing, the orders booked since the 1st inst. having been much smaller than expected, but this is due to the fact that consumers provided for their requirements pretty freely during the month of December and still have a good deal of material due on old contracts at cheaper prices than are now current. There are no indications however of any falling arounds are convex are averaged, the forced arounds are convex are averaged, the forced arounds are convex are averaged, the forced are convex are averaged, the forced arounds are convex are averaged, the forced are convex are averaged, the forced are convex are all right, but they can see, the books are all right they can see, they can see, the books are all right they can see they can see they can see they can see th no indications, however, of any falling crooked accounts are exposed; the forced off in consumption, and the present lull balance is shown up; the amount of the

large offering disposed of at auction having caused lower prices, and coffee is accountants in New York who make a So, allow me to call your attention to the barely steady, with trade only of a hand-to-mouth character.

are check and contents are the business of unraveling tough accounts. Their charges are high, but they are in every person here who has reached the Review its unrivalled position among The cold snap has revived the hopes of great demand. It is said to be almost an the coal trade, but a day or two of low invariable rule that when an expert actemperature is not very encouraging in countant is called in to go over crooked the light of past experience. The money

Inconsistency of the Patrons of Industry.

From the Saginaw Courier-Herald A Saginaw farmer who, apparently does not belong to the organization known as the Patrons of Industry, in speaking of that body and its rapid growth, said: "In the first place, the farmers have organized for the purpose of mutual protection. They think by acting in one body to be able to combat with trusts and monopolies. Now, in my estimation, this is all right, but is it what they are doing? No. They are trying to form one by all buying of one grocer in each town. Now, I know that there is no monopoly in the retail grocery trade, and I will venture to say that there is less profit and more work for the capital invested than in any other bus-iness in this State, and there is no man who stands between the poor man and want as firmly as the corner grocer does. When we are out of money, our families are sick or misfortune of any kind overtakes us, who is our friend? The corner grocer. And, in regard to trusts, I will ask the Saginaw patrons whose crackers they buy. Now, there is a cracker trust, and when this trust was formed, some three months ago, all cracker factories were invited in. The object was to raise the price of crackers one-half cent per pound. Pomeroy, Kruce & Kern, of East Saginaw, said that they were satisfied with the prices as they were then, and would not go into the trust. But the trust was formed and the price raised, at the old prices to the detriment of the trust; so the trust authorized the Detroit factories to cut the price in the Saginaw inaw. Now, what matches do you use Up to within the past year there were two competing match factories in this State—the Diamond Match Co. and one at Grand Haven, and the common Trustees, The Michigan Tradesman matches cost the retailer \$1.10 per case.

The Michigan Tradesman Trustees, The Diamond factory made the Grand Haven factory an offer of fifty cents per case on all they would make to shut down, which was accepted, and then the Diamond factory raised the price fifty cents per ease, and inside of two months after they raised them to \$2 per case, the that is the Portland Star Match. Nine out of ten of you will use the Diamond match when the Portland is a better and cheaper match. What rolled oats do you use? The Excelsior Milling Co.'s, of Marlette, or do you use trust oat meal?

New Way to Pay Old Debts. "We want some money."

Do you use trust sugar? Do you use

Or did you use trust at the corner gro

oil? Do you use trust syrup?

cery and now want to repudiate?"

"You'll have to raise it in twenty-four hours."

The speakers were a carpet and furniture dealer and a customer of the establishment. The scene was in a weekly payment store on West Sixth street in The portly and haughty woman this city. The time, Saturday, as the crushed the girl, or tried to, with a look firm was about to close up for the night. The customer, whose "I asked you how much those tooth- would not divulge, had bought a bill of carpets and furniture from it on the in-The girl was evidently mystified, and stallment plan, paying but one installment on the purchase, and, though re-repeatedly dunned, the direlict customer

Saturday the dealer managed to inbox containing a dozen sharp- veigle the customer into the store to appointed implements four or five inches ply the pressure to him once more. "I tell you I ain't got a cent," re-"Those are nut-picks, madam," said he girl, in a cruelly distinct voice.

The haughty woman lost herself in the trowd with neatness and dispatch.

The haughty woman lost herself in the trowd with neatness and dispatch.

family out o' doors, and I ain't got any thing to live for anyway.

Before the dealer was aware, the man pulled a razor from his pocket and opened it. At first he supposed that he was about to make a murderous assault necessities of modern civilization. He upon him and sprang back in affright. knows all the intricacies of figures and But the man turned the edge of the razor

the dealer; "stop, and you can owe me the bill for life."

Just as coolly as before, the man iness arrangements of railroads and stock companies, and he gets order out the store.

Sust as coorty as before, the man part pairs, 0% cents; 2 pound cans (1% net) the razor back into his pocket and left stock companies, and he gets order out the store. The dealer says he will not try to col-

lect the bill or attempt to take back his goods.

The Vocation of the Middle or Commission Man.

As far back as can be recollected since books were first printed, and even before that time, you will find it mentioned in the Bible, in St. John, second chapter, Customer—Oh, that's all right! There verses thirteen to sixteen, and again in isn't enough left of the outfit to return. Mark, eleventh chapter, verses fitteen to But the linen collar was really good, and seventeen, that markets or exchanges I thought I'd stop in and see if it wasn't existed for the convenience of those whose wants required them to purchase, and to meet the necessity of those who desired to sell or interchange. I should judge, however, from the manner in which it is spoken of there that some abuses had crept into the management of the temple greatly to the discredit of the trade or profession. It would appear then, in a calling so ancient, so continu-ous and everlasting, that there must be some good reason for its existence or it would not have been prolonged until the present day. The record of this business, therefore, being so well known, so old and so venerable, it ought, apparently, to be greatly respected and hon-

only allow the consideration and expla nation of the single item of butter, in age of maturity that the now universal and popular creamery was once compar atively unknown and unheard of, also to the giant strides which it has made and to the obstacles which it is daily overcoming, which astound every one so much has been accomplished, there is goal you seek is reached. The goal is not simply perfection, but uniformity in perfection. A known quality or standard uniformity, regularity and reliability must be secured. To attain these qualifications in your manner of making, packing and shipping your butter, it has been my observation that you need bettween farmers and producers to procure that boon, uniformity and perfection.

I have heard it said that some states

contemplate establishing schools and hiring teachers and making laws, perhaps, requiring a standard in weight for a package of butter, and a proper meas urement or shape would also be included If you would bring the much desired market to your door and regulate the prices yourself, you must first give such confidence and assurance in what you offer to sell this distant buyer that he knows positively what he is going to get and that he will not be asked to pay for something he may not want-in short, he gets the standard in which the law protects him in all the details. This may seem impracticable and difficult to attain in the immediate future, but therein, however, lies the commission man's living, welfare and success. The greater the variety of the qualities of butter in regard to shape of packages and part filling, like olden times, with numerou other matters, the more work is entailed and the firm to which I refer kept selling in the handling and selling and hunting for customers; but the increased expense does not enhance the value of the goods but rather reduces it so that the producer valley, which they did, making a price one cent per pound cheaper than Pomeroy, Kruce & Kern, hoping by this leroy, Kruce & Kern, hoping by this leroy, Kruce & Leroy, kruce & Kern, hoping by this leroy, kruce &

> Before closing, I desire to remark that there has lately appeared in public a new invention called "The Extractor," which, if successful, as it seems to be, may prove the happy goal for which we have been seeking. Uniformity in per-fection might, perhaps, be attained by the assistance of this new machine, but this still remains untried and in doubt, as it is rumored that this revolutionary idea did not meet the approval of the old European style of making butter; but as —with Americans, at any rate—most things are possible, I have much faith that the Western creamery man will make a success of it eventually.

*Paper read by Jas. Anderson, of New York, before the Minnesota State Dairymen's Association.

William Indulges in Repartee. 'Be calm, William, be calm." "I assure you, I should like to be, ma'am," said the angry butler, "but I ave observed ma'am, as 'ow precious few Bills are ever collected in this

VISITING BUYERS. Geo A Sage, Rockfor John Gunstra, Lamo Home Made Mince Meat.

With cold weather comes a greatly increased demand for Mrs. Withey's Home Made Mince Meat. Remember Withey's that this is the finest ever offered to the trade. No pains or expense are spared to make it good. It is made of the best materials and as neatly as can be done in your own home. It is now put up in ash pails and cans, and a great perservative "For God's sake, man, stop!" shouted is used, which is cut with alcohol, thus adding to the flavor as well as its keeping qualities. I quote: 20 and 40 pound pails, 61/2 cents; 2 pound cans (11/2 net)

Let your orders come. EDWIN FALLAS.

Not All Bad. Customer-You sold me, two weeks ago, one of your combination ten-dollar

outfits. Proprietor-Well-er-we can't change

anything we've sold. Customer—Oh, that's all right! There

Choice Dairy Butter.

I now have a large quantity of choice dairy jar butter which I offer at the low price of 16 cents per pound. This but-ter is not rank or strong, but nice table butter. Send trial order. If not satisfactory, it can be returned at my Can send you one or two gallon jars, or larger, if preferred. EDWIN FALLAS.

Now is the Time to Subscribe

NORTH AMERICAN REVIEW

Arrangements have been made for the periodicals, and render it essential to every reader in America who desires to keep abreast of the times. FROM MONTH TO MONTH TOPICS OF COMMANDING IN TEREST IN EVERY FIELD OF HUMAN THOUGHT AND ACTION WILL BE TREATED considerable yet to be done before the of in its pages by representative WRITERS, WHOSE WORDS AND NAMES CARRY AUTHORITY WITH THEM.

The forthcoming volume will be signalized by the discussion of questions of high public interest by the foremost men of the time, notably by a controversy on ter organization, closer brotherhood or Free Trade and Protection in their bearnore intimate and constant relations be- ing upon the development of American Industry and Commerce, between the two most famous living statesmen of

HON. JAMES G. BLAINE.

The North American Review

opinions about men and things, and some people don't; but everybody likes to get hold of the newspaper which is never

Democrats know that for twenty years THE SUN has fought in the front line for Democratic principles, never wavering or weakening in its loyalty to the true interests of the party it serves with fearless intelligence and disinterested vigor. At times, opinions have differed as to the best means of accomplishing the common purpose; it is not THE SUN'S fault if it

in company with THE SUN. Daily, per month, -

Daily, per year, Sunday, per year, Daily and Sunday, per year, Daily and Sunday, per month, -Weekly Sun, one year, Address THE SUN, New York,

For Sale by Leading Wholesale Grocers.

PRODUCE MARKET

-Dealers hold winter fruit at \$2.25@ \$2.75 per bbl.,

Beans—Dealers pay \$1.25 for unpicked and

\$1.50 for picked, holding at \$1.75 per bu.

Beets—40 per bu.

Butter—The market is dull and stocks are accumulating, prices being no better than they were during the fall.

Buckwheat Flour—\$4 per bbl. for New York stock.

Stock. Cabbages—\$5@\$6 per 100. Cheese—Fair stock of full cream commands 10½@11½c. Cider—9@10c per gal. Cooperage—Pork barrels, \$1.25; produce barrels \$50.

25c. Cranberries—Cape Cod readily command \$11 @\$12 per bbl. Bell and Bugle are in good de mand at \$12 per bbl. Bell and Cherry are held at \$11 per bbl.

Dried Apples — Evaporated are held at \$0.5% c. and sundried at 50.5% c. Eggs—The market is dull, jobbers paying about 15c and selling at 18c. Field Seeds—Clover, mammoth, \$4.35 per bu.; medium, \$3.75. Timothy, \$1.50 per bu Honey—Quiet and slow sale. Clean comb commands 15c per lb.

Onions—Dealers pay 50.655c for clean stock, holding at 736.80c.

Onions—Dealers pay 5(@55c for clean stock, holding at 75@80c.
Pop Corn—4c per lb.
Pork—Buyers pay 4c, skipping out at 4½c.
Potatoes—There is a fair shipping demand buyers paying 35@3bc here and at the principal buying points throughout the State.
Squash—Hubbard, 2c per lb.
Sweet Potatoes—Jerseys and Muscatine stock are out of market at present. Illinois stock commands \$4.50 per lbl.
Turnips—30c per bu.

PROVISIONS.
apids Packing and Provision Co. quotes as follows:

PORK IN BARRELS. Mess, new. .

Short cut
Extra clear pig, short cut
Extra clear, heavy
Clear, fat back
Boston clear, short cut
Clear back, short cut
Standard clear, short cut, best. SMOKED MEATS—Canvassed or Plain

Iams, average 20 lbs. 12 to 14 lbs. Breakfast Bacon, boneles Dried beef, ham prices... Long Clears, heavy.....

Γubs..... 50 lb. Tins....

Extra Mess, warranted 200 lbs.... Extra Mess, Chicago packing. Boneless, rump butts.... sausage—Fresh and Smoked. ogna, straigh ogna, thick.

Mutton

Whitefish

Frankfort....

FRESH MEATS.

OYSTERS and FISH. enthaler quotes as follow FRESH FISH.

CANDIES, FRUITS and NUTS.
The Putnam Candy Co. quotes as follow STICK.

tandard, 25 lb. boxes...

Twist, 25 Cut Loaf, 25

Royal, 25 lb. pails "200 lb. bbls Extra, 25 lb. pails "200 lb. bbls

French Cream, 25 lb.

Gum Drops......
Licorice Drops.....
A. B. Licorice Drops
Lozenges, plain.....
" printed...

Burnt Almonds..... Wintergreen Berries

Gum Drops, in par

" printed, in pails in bbls.

fancy, 360

Figs, Smyrna, new, fancy layers.

" choice, 7 lb......

Dates, frails, 50 lb.....

'' ½ frails, 50 lb....

" ¼ frails, 50 lb...

" 50 lb. " ...

" 50 lb. " ...

" Persian, 50 lb. box...

Brazils.... Walnuts, Grenoble

" California Pecans, Texas, H. P

Choice, H. P., G.

California.

Imperials.

@18 @16 @14

In half barrels. In quart

THE RIGHT HON. W. E. GLADSTONE

AND

This discussion, embracing the most important contributions ever made to an American periodical, will begin in the January number.

It is a significant fact—as showing the unparalleled popularity and usefulness of this periodical, and its wide influence upon public opinion-that the circulation of THE NORTH AMERICAN REVIEW is greater than that of all other American and English Reviews combined.

Subscription Price, Postage Prepaid, Five Dollars a Year.

3 East Fourteenth Street, New York.

-FOR-

1890 Some people agree with THE SUN'S

dull and never afraid to speak its mind.

has seen further into the millstone. Eighteen hundred and ninety is the year that will probably determine the Chocolate Drops, in pails. result of the Presidential election of 1892, and perhaps the fortunes of the Moss Drops, in pai Democracy for the rest of the century. Victory in 1892 is a duty, and the begin"""

Sour Drops, in pails. Imperials, in pails. Imperials, in pails. ""

in bbls..." ning of 1890 is the best time to start out

6.00 2.00 0.70 1.00

Jou can make more money by weing Perfection Scales - Why don't you?

Wholesale Price Current.

1 40 Bosna.... 2 40 California

The quotations given below are such as are ordinarily offered cash buyers who pay promptly and buy in full packages.

SWEET GOODS.

X XXX

S	" 5 lb. " 1 " 12 00 Absolute, ½ lb. cans, 100s. 11 75 " ½ lb. " 50s. 10 00. " 1 lb. " 50s. 18 75 Telfer's, ½ lb. cans, doz. 45 " ½ lb. " 85 " 1 lb. " 15 Acme, ½ lb. cans, 3 doz. 75 " ½ lb. " 2 " 1 50 " 1 lb. " 1 " 3 00 " bulk 20 Red Star, ½ lb. cans, 45 " ½ lb. " 50s. 45 " 1 lb. " 1 " 3 00 " bulk 30 Red Star, ½ lb. cans, 45 " 1 lb. " 1 50 AXLE GREASE. Frazer's. \$2 60 Aurora 1 75	DRIED FRUITS—RAISINS. Valencias. @ 8½ Ondaras. 9½@10 Sultanas 12 @12½ London Layers, California 250@2 75 London Layers, for n 6 Muscatels, California. 1 85@2 35 DRIED FRUITS—Peel	Graham Crackers 944 Oatmeal Crackers 814 SODA.
1	Telfer's, ¼ lb. cans, doz 45 " ½ lb. " 85 " 1 lb. " 150	London Layers, California 2 50@2 75 London Layers, for'in. @	Boxes
9	Acme, ½ 1b. cans, 3 doz 75 " ½ 1b. " 2 " 1 50 " 1 1b. " 1 " 3 00 " bulk"	DRIED FRUITS—Peel. Lemon	TEAS. JAPAN—Regular. Fair 14 @16 Good 18 @22 Choice 24 @20 Choicest 32 @38
5	Red Star, ¼ lb. cans, 45 " ½ lb. " 85 " 1 lb " 1 50		Choicest
,	AXLE GREASE. \$2 60 Aurora 1 75	Farina, 100 lb. kegs 04 Hominy, per bbl 3 50 Macaroni, dom 12 lb box 60 " imported @ 9½ Pearl Barley 2½@ 2¾	Choicest
,	BATH BRICK	Peas, green. @1 10 " split	BASKET FIRED. @20 Choice. @25 Choicest. @35
1	English, 2 doz. in case	" imported. @ 9½ Pearl Barley. 2½@ 2½ Peas, green. @1 10 " split	GUNPOWDER. @40
2	American. 2 doz. in case. 70 Arctic Liq, 4-oz. 3 40 " '2 pt. 7 00 " 1 pt. 10 10 " 8-oz paper bot 7 20 " Pepper Box No. 2 3 00 " " 4 4 00 " " 5 8 00	FLAVORING EXTRACTS. Jennings' D. C. Lemon Vanills 2 oz. Panel, doz. 85 1 25	Extra fine to finest50 @65 Choicest fancy75 @85 IMPERIAL.
	" Pepper Box No. 2 3 00 " " 4 4 00 " " 5 8 00	4 0z. " 1 40 2 25 6 0z. " 2 25 3 25 No. 3, " 1 00 1 60	Common to fair
	No. 2 Hurl 1 75	No.10, " " 4 50 6 00 No. 4, Taper, " 1 60 2 50 ½ pt, Round, " 4 25 7 50	Superior to fine30 @40 OOLONG. Common to fair25 @30
0 0	No. 1 " 2 50 Parlor Gem 2 75 Common Whisk 90	1 " " 8 50 15 00 FISH—SALT. Cod, whole 5 @ 6	Superior to fine30 @50 Fine to choicest55 @65 ENGLISH BREAKFAST.
0 0	Fancy " 1 00 Mill 3 25 Warehouse 2 75	Halibut	ENGLISH BREAKFAST. Fair 25 @30 Choice 30 @35 Best 55 @65 Tea Dust 8 @10
0 0	BUCKWHEAT, Kings 100 lb, cases	"Gomeshc @60 FILAYORING EXTRACTS. 2 oz. Panel, doz., 85 4 oz., "1 40 2 52 4 oz., "1 40 2 25 4 oz., "1 40 2 25 6 oz., "1 100 1 60 No. 3, "1 100 1 60 No. 4, "1 100 1 60 No. 4, Taper, "1 60 2 50 1 "8 50 1 50 1 "8 50 1 50 1 "8 50 1 50 1 "8 50 1 50 1 "8 50 1 50 1 "8 50 1 50 1 "8 50 1 50 1 "8 50 1 50 1 "8 50 1 50 1 "8 50 1 50 1 "8 50 1 50 1 "8 50 1 50 1 "8 50 1 50 1 "8 50 1 50 1 "8 50 1 50 1 "8 50 1 50 1 "8 50 1 50 1 "8 50 1 50 1 "8 50 1 50 1 50 1 50 1 50 1 50 1 50 1 50 1	TOBACCOS—Plug. S. W. Venable & Co.'s Brands. Nimrod, 4x12 and 2x1237
í	BUTTREINE Dairy, solid packed 12½ " rolls 13 Creamery, solid packed 13½ " rolls 14 CANDLES	Mack, sh's, No. 2, ½ bbl 12 00 " 12 lb kit1 30 " 10 " 120	Reception, 22-5x12, 16 oz 36 Vinco, 1x6, 4½ to 1b 30 Big 5 Center, 3x12, 12 oz 34 Wheel, 5 to 1b 37 Trinket, 3x9, 9 oz 25
4	" rolls 14 CANDLES Hotel, 40 lb. boxes	" 10 lb. kits	Trinket, 3x9, 9 oz
8 8 8	Hotel, 40 lb. boxes. 10½ Star, 40 " 9½ Paraffine 12 Wicking 25	White, No. 1, ½ bbls. 575 12 lb, kits. 100 12 lb, kits. 100 Family, ½ bbls. 2 50 Family, ½ bbls. 2 50 GUN POWDER. 5 25 5 25	Sas. G. Butter & Co.'s Brands.
10101	CANNED GOODS—Fish. Clams, 1 lb, Little Neck	Half kegs 2 88	D. Scotten & Co.'s Brands
1	Clam Chowder, 3 lb. 2 10 Cove Oysters, 1 lb. stand 1 10 " 2 lb. " 1 90 Lobsters, 1 lb. picnic 1 75 " 2 lb. " 2 65 " 1 lb. Star. 2 10 " 2 lb. " 2 65 " 1 lb. Star. 2 10	LAMP WICKS. No. 0. 30 No. 1. 40 No. 2. 50	Sweet Cuba
4 10 00 VE	Mackarel in Tomato Sauce 9 85	Pure30	\$ 2, per hundred
0	" 1 lb. stand 1 20 " 2 lb. " 2 00 " 3 lb. in Mustard 2 85 " 3 lb. soused 2 85 Salmon, 1 lb. Columbia 2 00	MOLASSES. Black Strap	counts: 200 or over 5 per cent.
5	Salmon, 1 lb. Columbia 2 00 " 1 lb. Alaska 1 90 Sardines, domestic \(\frac{1}{2} \sigma \cdot \cdot \) 5	Calabria. 25 Sicily MOLASSES. Black Strap 2i Cuba Baking. 22@25 Porto Rico. 34@35 New Orleans, good. 25@30 " choice 34@35 " fancy 48@50	200 or over 5 per cent. 500 " 10 " 1000 " 20 " VINEGAR. 7
1	Sardines, domestic \(\frac{1}{2} \text{s} \) \(\frac{5}{2} \text{s} \) \(\frac{6}{2} \text{s} \) \(\frac{6}{2} \text{s} \) \(\frac{6}{2} \text{s} \) \(\frac{1}{2} \text{s} \) \(\frac{1} \text{s} \) \(\frac{1}{2} \text{s} \) \(\frac{1}{2}	One-half barrels, 3c extra	50 gr
101.01.01	CANNED GOODS—Fruits.	Muscatine, Barrels 5 75 " Half barrels 3 00 " Cases 2 15@2 25 ROLLED OATS.	MISCELLANEOUS. Cocoa Shells, bulk
5 0	Blackberries, stand 90 Cherries.red standard 1 10@1 20	Muscatine, Barrels @5 75 " Half bbls. @3 00 " Cases	PAPER & WOODENWARE
0	" pitted 1 40 Damsons 1 15 Egg Plums, stand 1 15@1 35 Gooseberries 1 00 Grapes 15@1 35 Green Gages 1 15@1 35	OIL. Michigan Test. 914 Water White 1014 PICKLES. 5 500 5 05	Curtiss & Co. quote as follows:
5		Medium 5 50@5 95 " ½ bbl 3 40 Small, bbl 6 75 " ½ bbl 3 85	Sugar
2 2	" seconds 1 10@1 45 " Pie 1 15 Pears 1 25 Pineapples 1 10@1 50	" ½ bbl	Bakers 2½ Dry Goods 6 Jute Manilla 8
	Pears 120 100 150 100 150 100 150 100 150 100 150 100 15	PIPES. Clay, No. 216. 175 "T. D. full count 75 Cob, No. 3 1 25 RICE. Carolina head 6½4	Bartoware 274
2 2 2 2	CANNED VEGETABLES. Asparagus Ovster Bay	" No. 1	Cotton, No. 2. 20 3. 18 Sea Island, assorted 40 No. 5 Hemp 16
	Beans, Lima, stand 85 " Green Limas @1 20 " Strings @ 90 " Stringless, Erie 90	Common Fine per bbl 80 Solar Rock, 56 lb. sacks 27	NO. 0 D
	" Lewis' Boston Baked 1 40 Corn, Archer's Trophy 1 00 " Morn'g Glory . 1 00 " Early Golden . 1 00	Common Fine per bbl. 80 Solar Rock, 56 lb. sacks 27 28 pocket 190 60 20 100 21 Ashton by page 75	WOOD NWARE Tubs, No. 1. 7 00 " No. 2. 6 00 " No. 3. 5 00 Pails, No. 1, two-hoop. 1 60 " No. 1, three-hoop. 1 75
2	Peas. French 1 08	100 " 215 Ashton bu, bags 75 Higgins " 75 Warsaw " 35 " ½ bu " 20 SALERATUS.	" No. 1, three-hoop 1 75 Clothespins, 5 gr. boxes 60 Bowls, 11 inch 1 00
	" extra marrofat @1 25 " soaked	DeLand's, pure5	No. 1, three-noop. 1 75 Clothespins, 5 gr. boxes. 60 Bowls, 11 inch. 1 00 " 13" 1 25 " 15" 2 00 " 17" 2 75 " assorted, 17s and 17s 2 50 " " 15s, 17s and 19s 2 75 Backets market.
-	Mushrooms, extra fine2 15 Pumpkin, 3 lb. Golden. 85@1 00 Succeeds standard 90@1 40	Dwight's 5 Taylor's 5 SEEDS. Mixed bird 4½	" 15s, 17s and 19s 2 75 Baskets, market
	Tomatoes, Red Coat. 95@1 00 Good Enough95@1 00	Caraway10	ii willow alitha No 1 E ME
50	"Ben Har 95@1 00 "stand br 95@1 00 CHEESE. Michigan Full Cream 11½@12	Canary 4	" willow ci'ths, No.1 5 75 " "No.2 6 25 " "No.3 7 25 " Splint "No.1 3 50 " "No.2 4 25 " "No.3 5 00
0 0 0	Sap Sago	Scotch, in bladders37	GRAINS and FEEDSTUFFS
5	Premium 35 Cocoa 38 Breakfast Cocoa 48	Maccaboy, in jars35 French Rappee, in Jars43 SOAP. Detroit Soap Co.'s Brands.	WHEAT. New. Old. White 80 80 Red. 80 80 All wheat bought on 60 lb. test. FLOUR. Straight, in sacks. 4 20
	CHEWING GUM	Detroit Soap Co.'s Brands, Superior	Straight, in sacks. 4 90 " barrels. 4 40 Patent ** sacks. 5 20 " barrels. 5 40 MEAL. 1 00
6	Rubber, 100 lumps	German Family 3 00 Mottled German 2 70 U. S. Big Bargain 2 00 Frost. Floater 3 75	Granulated 1 10
6	Red 172	U. S. Big Bargain. 2 00 Frost, Floater. 3 75 Cocoa Castile. 3 00 Cocoa Castile, Fancy. 3 36 Allen B. Wrisley's Brands.	Bran 11 00
2	" good	Affen B. Wrisley's Brands. Happy Family, 75	Ships 11 50 Screenings 11 00 Middlings 13 00 Mixed Feed 13 50 Coarse meal 13 50
	COFFEE—Green. Rio, fair	Allspice	Small lots
	Java, Interior	" Batavia in bund 11 " Saigon in rolls 40 Cloves, Amboyna 26 " Zanzibar 20	Small lots
	coffee, add ½c. per lb. for roasting and 15 per cent. for shrinkage.		No. 1. @40 BARLEY. 1 10 No. 2. 1 05
	COFFEES—Package. 100 lbs Lion	Mattee Bulavias 80 Nutmegs, fancy 80 " No. 1 75 " No. 2 65 Pepper, Singapore, black 18 " shot. 20	No. 1. 10 00 No. 2. 9 00
1	"in cabinets	SPICES-GIOUNG-IN DUIK.	HIDES, PELTS and FURS. Perkins & Hess pay as follows:
	COFFEE EXTRACT.	Allspice 15 Cassia, Batavia 20 " and Saigon 25 " Saigon 42 Cloves, Amboyna 32 " Zanzībar 25 Ginger, African 12½ " Oochin 15 " Jamaica 18 Mace Batavia 90 Mustard, English 22	Green
101.61	Valley City	Ginger, African	Heavy steers, extra bry. 5 6 6 bry Kips 5 6 6 Calfskins, green 3 6 4 4 6 5 Deacon skins 10 @20
6	" 60 ft " 1 75 " 70 ft " 2 00 " 80 ft " 2 25	" and Trie25	Calfskins, green 3 @ 4 " cured 4½@ 5 Deacon skins 10 @20
6	Cotton, 40 ft. per doz. 1 25 "50 ft. "1 55 "60 ft. "1 75 "70 ft. "2 00 "80 ft. "2 25 Jute 60 ft. "1 10 "72 ft. "1 15 CONDENSED MILK.	Trieste	Shearlings
0 5	Eagle	Herbs & Spices, small 65 "large 1 25 STARCH.	A full 10 per cent. off the fol-
5 0 5	Kenosha Butter 8 Seymour 6 Butter 6 " family 6	Mystic, 64 pkgs	" pale. 25@ 60 Raccoon. 80@ 90 Skunk. 80@1 00
5 0 5	Butter 6 " family 6 " biscuit 7 Boston. 8 City Soda 8 Soda 6½ S. Oyster 6 City Oyster, XXX 6 Pignio 6	Cut Loaf @ 8 Cubes @ 7% Powdered @ 7% Standard Grapulated @ 7%	Muskrat. 15@ 20 Fox, red. 1 25@1 50 " cross. 2 00@5 00 " grev. 40@ 70
2	Soda. 6½ S. Oyster 6 City Oyster, XXX 6 Picnic 6	" Fine	Badger
	CREAM TARTAR. Strictly pure	Cut Loaf.	Lynx
6	DRIED FRUITS—Domestic. Apples, sun-dried. 5 @ 5/4 " evaporated. 6 @ 8/4 Apricots, " .15 @16 Blackberries " .7 Nectarines .14 Peaches .14 Plums " Raspberries " .28	Kegs	Mink, dark 40@1 00 " pale 25@ 60 Raccoon 80@ 90 Skunk 80@ 100 Muskrat 15@ 20 Fox, red 1 25@150 " cross 2 0@5 00 " grey 40@ 70 Badger 75@1 00 Cat, wild 50@ 75 Fisher 4 00@ 50 Lynx 3 00@4 00 Martin, dark 1 25@ 30 " pale & yellow 60@ 75 Otter, dark 6 00@8 00 Wolf 2 00@3 00 Bear 15 00@3 00 Deerskins, per lb 15@ 25 Above prices for No. 1 skins
	Apricols,	SAPOLIO. Kitchen, 3 doz. in box 2 50 Hand, 3 " " 2 50 SAUERKRAUT.	Oppossum
,		Silver Thread, 15 gallons2 90 " 30 "4 45	Washed
62 62	In drum @23 In boxes @25	SYRUPS. Corn, barrels	Unwashed 126022 MISCELLANEOUS. Tallow 3 3 34 Grease butter 3 5 5 Switches 11/4 2 Glinseng 2 0062 75
4	DRIED FRUITS—Currants. Zante, in barrels @ 6 " in less quantity @ 6½	" half barrel30@38	Ginseng
d			

Drugs Medicines.

State Board of Pharmacy.

One Year—Ottmar Eberbach, Ann Arbor.

Two Years—Geo. McDonald, Kalamazoo.

Three Years—Stanley E. Parkill, Owosso.

Four Years—Jacob Jesson, Muskegon.

Five Years—James Vernor, Detroit.

President—Jacob Jesson, Muskegon.

Secretary—Jas. Vernor, Detroit.

Treasurer—Geo. McDonald, Kalamazoo.

F Meetings during 1890—Grand Rapids, March 4 and 5;

Star Island, July 1 and 2; Marquette, Aug. 13 and 14;

Lansing, Nov. 5 and 6.

Michigan State Pharmaceutical Ass'n.

Michigan State Pharmaceutical Ass'n.
President—Frank Inglis, Detroit.
First Vice-President—F. M. Alsdorf, Lansing.
See'd Vice-President—F. M. Alsdorf, Lansing.
See'd Vice-President—Henry Kephart, Berrien Springs.
Tourietary—H. J. Brown, Ann Arbor.
Treasurer—Wm Dupont, Detroit.
Executive Committee—C. A. Bugbee, Cheboygan; E. T.
Webb, Jackson; D. E. Prall, East Saginaw; Geo. MeDonald, Kalamazoo; J. J. Crowley. Detroit.
Next Meeting—At Saginaw, beginning third Tuesday
of September, 1890.

Grand Rapids Pharmaceutical Society. esident, J. W. Hayward, Secretary, Frank H. Escot Grand Rapids Drug Clerks' Association. resident, F. D. Kipp; Secretary, Albert Brower.

Detroit Pharmaceutical Society ent, J. W. Allen; Secretary, W. F. Jackman. Muskegon Drug Clerks' Association, sident, C. S. Koon; Secretary, J. W. Hoyt.

The Drug Market.

There is a large demand for quinine and antipyrin, caused by its use in treating the "grip." Antipyrin stocks are exhausted. The agents in New York are entirely out. Small lots are held at \$2.50 to \$3.00. The Hazeltine & Perkins Drug Co. report a small stock on hand, which it is selling at the old price in limited quantities. Phenaticum is equally Quinine has advanced, under the large demand, but, as there are larger stocks, it probably will be only temporary. Opium and morphia are unchanged. Wood alcohol has advanced. Gum shellacs are higher. Gambier has advanced. The opening price for Paris green is as follows:

50 lb. packages....

Decision Against the Sugar Trust. Another decision has been rendered against the Sugar Trust, this time in the words "any other substance or mateperior Court of California, has handed silk and all other materials for hat down a decision in the case of the Peo- trimmings which have been elsewhere ple vs. the American Sugar Refining made dutiable, regardless of whether or lottery stands a chance of being stopped. Co., in which he gives judgment against not they bear an assimilation to straw, the company, holding that it has for- whalebone or any of the other substances feited its corporate franchise on grounds named. The case is also held to be similar to those upon which the courts governed by the decision in the velvet of New York State decided against ribbon case of Hartranft against Langthe North River Sugar Refining Co. feld. Under this decision the govern-The findings of the judge are as fol- ment will be obliged to refund several lows: "In the year 1885 the defendant million dollars to importers. became and has ever since continued to be a corporation, duly organized to carry on the business of sugar refining, to sugars and the products thereof, to proing the quality and diminishing the sup-question: ply of sugar throughout the United States: of increasing to consumers the madam?" ing competition in its production, creatof trade in sugar as an article of comday of February, 1888, defendant, aban-pretty. doning and disregarding in that behalf it had been so incorporated, and with in- verb to suit the occasion. tent and design to thereby foster, assist te the establishing of the said monopoly, surrendered to the Sugar Refineries Co. the management of its corporate concerns and the control of its moved toward the door. entire corporate business, and since its

Motion Possible.

After showing that friction makes perpetual motion impossible, Professor Hele
Shaw reflects upon the state of affairs that
would follow if friction were to cease to
act. The whole force of nature would
be at once changed, and much of the

The work of the company who have

From the Mannstque sun.

Commencing with the new year, the
Chicago Lumbering Co. has inaugurated a
new system of credit business at its several stores in the city. Hereafter its
customers will have to plank down the
hard cash before the goods are delivered.

The Meanest Man on Earth.

The meanest man in the world is longer dissipated by friction through the air, or by falling masses of water no longer retarded by the atmosphere and of the month he has no large bills star-ling by the factor of the month he has no large bills star-ling bills that the large bills star-ling bills star-ling bills that the large bills star-ling bills that the large bills star-ling bills that the large bills star-ling bills star-ling bills that the large bills star-ling bills star-lin

serious, having once started into motion, from being unable to stop except when they came into collision with other unhappy beings or moving bodies. Before long they, with all heavier substances, would disappear forever beneath the of a lifeless world.

Silk Ribbons Case Decided.

The so-called silk ribbons question has at length been passed upon by the Supreme Court of the United States. That question, as our readers may recall, is whether ribbons composed of silk and cotton, in which silk is the component material of chief value, being used ex- to see about it. clusively as hat trimmings, and having commercial value for that purpose only, are dutiable at 50 per cent. ad valorem, as goods not specially enumerated, of sessed duty at 50 per cent., the importer claiming that 20 per cent. was the proper Collector, vs. Edelhoff et al., the Supreme Court, in an opinion by Justice order of the day with some people. this act." The Circuit Court held that court says that it seems perfectly clear that the words "composed of" relate to the eight articles especially named, and

The Smart Clerk Will Now Try Some-

There is a spruce young dry goods purchase, sell, manufacture and deal in clerk in this city who came here from "New Yo-r-r-rk, sir," and has the air cure, sell, hire, lease, maintain and op- distingue of that metropolis which sticks erate sugar refineries and refining works, to a man like the measles, it may be for and generally to do and perform such years and it may be forever. He had other acts and things as might prove several little knacks of forcing trade, he necessary, useful or auxiliary to the told his employers, and he sprung them objects of its incorporation. The Sugar on Detroit people when they weren't now, and I will give a note for the whole Refineries Co. is, and on the 29th day looking. One of them was this: He thing." of February, 1888, was, an incorporated would receive the bundle and change for association organized with the intent, the purchaser. The last he would hand and has always since its formation been her with a grand flourish of his air disoperated for the purpose of deteriorat- tingue. Then he would ask his prize

"Shall I send this out to your carriage,

cost and price of the article, of destroy- It worked fairly for a few days. Madam would blush and look pleased, or stare tion assert that it is simply done to em-

"Shall I take this out to your carall the purposes and objects for which riage?" he asked, changing the active

she answered readily:

package for me to earry," and she disastrous.

He was somewhat abashed at being surrender defendant has not at any taken at his word, but he followed her ing turn of mind on her way home from time resumed such management, nor has out to the sidewalk. Carriages were college, and during a delay at a station there, but she walked right along, and she walked up and down the platform calculating the ponderabilities. itself the business nor any of the business for the carrying on of which it had hatless as he was. When they reached "I wonder," she said to her papa, "what is the weight of the train?" ness for the carrying on of which it had hatless as he was. When they reached been so incorporated; but, on the contrary, has ever since such surrender sing car, and when it stopped she got in butbeen and become amalgamated with the and went to the further end of the car, said Sugar Refineries Co., and in this her shivering escort at her heels. Then manner has wholly ceased aud discon- she thanked him politely and took the tinued the exercise by it of said several bundle. He smiled a demoniac grin, for think awhile. corporate functions, for the proper ex- the car had carried him half a block ercise of which it had been so incorfurther on. He has brought out another knack now and is trying it on.

What Would Happen Were Perpetual Have Purchased Twenty-five Thousand "Tradesman" Coupons.

From the Manistique Sun would find their very clothes falling back to the original fiber from which they were made; and if not destroyed. descending as rain—would be unable to obtain food, from inability to move themselves by any ordinary method of likely to have the legitimate profits of likely the likely to have the legitimate profits locomotion, or, what would be equally his business eaten up by bad debts.

Made Him a Preferred Creditor.

There was a chap keeping a clothing store in a western town that went up the spout a couple of weeks ago, and he went around among the houses he owed to make some kind of a compromise with waters which would now cover the face them. He came to one jobber, who said to him:

"Now, see here, you know I've been a great friend of yours, and you ought to make me a preferred creditor."

"All right," said the clothing man, "I'll do it." After a few days the friend heard that

the clothing man had made a compromise and was giving ninety days' notes to everybody he owed, so the friend went "How is this," he said, "where do I come in? You're giving notes to all the rest of the fellows, and leaving me out

in the cold." "No I ain't," said the clothing man. as goods not specially enumerated, of which silk is the component material of chief value, or at 20 per cent. under the tariff provision for hat trimmings. The Collector of the Port of New York as- to find it out. If you ain't a preferred creditor I'd like to know what you are.'

The Gift System in Trade.

From the Monetary Times "Prizes" and "presents" are still the Blatchford, says that the only question prevailing desire of the greedy public to is as to whether silk hat trimmings are embraced in the provisions of schedule N of the tariff act, which reads: "Hats, material used for making hats, bonnets away or sold for a song, a practice to which we referred a formight ago, a power. and hoods composed of straw, chip grass, concern in Toronto gives away jewelry, palm leaf, willow, hair, whalebone or good and bad-gives the good away care any other substance or material not es- fully, however, placing it just where it pecially enumerated or provided for in will do most service. One shrewd merchant, seeing the spread eagle advertise-ment of the new store, called in and they did come under that provision, and bought a package of tea, and on opening this court affirms that judgment. The found a ring of good value. Returning to his counting-house he sent an employe for another package: the employe cutely using the merchant's name received a package of tea with a good scarf pin. not to hats and bonnets, and it cannot third party, from the country and unagree to the conviction that the word known to the prize package people, hearing of the merchant's luck, also went to "like" should be inserted in construing the enchanted palace, planked down his money, and received a parcel of tea worth California. Judge Wallace, of the Su- rial." These words, it holds, include about one-third of his cash, and found therein a trinket worth 10 to 15c! man went away sorrowful. But the police have visited the place, and the

The Cost of Protest.

A Chicago salesman recently sold a bill of shoes to the keeper of a general store in one of the Upper Peninsula The buyer asked for time, counties. and, as the man owned a house and a farm, the jobber agreed to take a note on four months. It was to be made payable at a bank in a neighboring city. salesman was instructed to impress on the storekeeper the importance of taking up the paper when due. A blank note was sent on for signature.

", said the salesman, "Now, Mr. -'you must be at the bank the day this ote is due, with the money to pay it, or it will be protested."

'What will happen then?" "Why, you will have to pay the cost of protest, in addition to the amount of the

"Oh, well, just add the cost of protest

The Salt Association.

An East Saginaw correspondent writes:

The annual meeting of the Michigan Salt Association will be held in this city A movement has been started at Ludington and Manistee to organize an independent association, but those who claim to have inside informaing a monopoly and the general restraint coldly at him and say she would carry it phasize the demand of the Ludington herself, but one day he struck a snag. and Manistee people for a good-sized differential, that it will be granted, and merce and consumption. On the 29th The customer was young and rather that there will be no trouble. It is asserted that it is to the advantage of every manufacturer to maintain the association, as were it to go to pieces every manufacturer would be compelled to market his own product at a tremendous disad-For a moment her eyes twinkled, then she answered readily:

"Thank you, It is rather an awkward"

"Thank you the salt manufacturers of the state by reducing prices to a point that would be disastrous.

Mentha Piper. Mentha Verid Morrhuae, gal Myrcia, ounce Olive.

Information from a Drummer. She was a young woman of an inquir-

"I wonder," she said to her papa, sharps, ess, ounce... sharps, ess, ounce... Tiglii.... Thyme opt opt Theobromas....

hours and a half." Then the girl went in and sat down to

He Knew His Wife.

wife has eloped with another man.

calmly?"
Carlson—I know it's not so. I prom-

The meanest man in the world is

The aggregate value of the provision and dairy products exported from this

drops.

Wholesale Price Current. Advanced-Gum Shellac, Quinine. ACIDUM. 8@ 10 80@1 00 30 m German... Iodide....
Potassa, Bitart, pure
Potassa, Bitart, com.
Potass Nitras, opt.
Potass Nitras...
Prussiate
Sulphate po... "" " po... "B po... B RADIX. Arum, po. Calamus... Calamus.
Gentiana, (po. 15)
Glychrrhiza, (pv. 15)
Hydrastis Canaden,
(po. 50)
Hellebore, Ala, po.
Inula, po.
Ipecac, po.
Iris plox (po. 20@22)
Jalapa, pr.
Maranta, ¼s
Podophyllum, po. Aqua, 16 deg 18 deg Cetaceum ... Chloroform " squibbs Chloral Hyd Crst.... ANILINE. Corks, list, dis. per BACCAE. Cubeae (po. 1 60...... 1 85@2 00 cut. 8@ 10 25@ 30 Crocus
Cudbear
Cupri Sulph
Dextrine
Ether Sulph
Emery, all numbers BALSAMUM. Copaiba Peru Terabin, Canada Senega Similax, Officinalis, H Dexirine
Ether Sulph...

po...

5 Ergota, (po.) 45. 40@ 45
Flake White...
12@ 15
Galla...
@ 23
Gambier...
7½@ 5½
Gelatin, Cooper...
@ 3½
Gelatin, Cooper...
@ 3½
Gelatin, Tooper...
French...
40@ 45
Flake White...
12@ 15
Gelatin, Tooper...
Gelatin, Tooper...
White...
13@
Gelatin, Tooper...
Gelatin, Tooper...
White...
13@
Gelatin, Tooper...
Gelatin, Tooper...
White...
13@
Gelatin, Tooper...
Gelatin, Tooper...
White...
13@
Gelatin, Tooper...
Gelatin, Tooper...
White...
13@
Gelatin, Tooper...
Gelatin, Scillae, (po. 35). CORTEX. Abies, Canadian. Cassiae Cinchona Flava Prunus Virgini Quillaia, grd... Anisum, (po. 20).
Apium (graveleons).
Bird, 1s.....
Carui, (po. 18)....
Corlandrum.
Cannabis Sativa. 24@ 33@ 11@ 13@ 14@ 16@ Glycyrrhiza Glabra... Haematox, 15 lb. box... ydonium 18...... ½8..... ½8..... oeniculum.... oenugreek, po. FERRUM. Lini, grd, (bbl. 4). Lobelia.... Pharlaris Canarian.
 Macis
 80@ 85

 Liquor Arsen et Hydrarg Iod
 @ 27

 Liquor Potass Arsinitis
 10@ 12

 Magnesia, Sulph (bbl
 12@ 3

 1½
 2@ 3

 Mannia, S. F.
 45@ 50

 Morphia, S. F. & W. 2 65@2 90

 S. N. Y. Q. & C. Co.
 2 85@2 90

 Moschus Canton
 @ 40
 SPIRITUS FLORA. Frumenti, W., D. Co Juniperis Co. O. T. FOLIA. Darosma Dassia Acutifol, Tin-nivelly @ 40 60@ 70 @ 10 30@ 32

Saacharum N. E... Spt. Vini Galli... Vini Oporto Vini Alba..... 25@ 35@ SPONGES. GUMMI Acacia, 1st picked. 2d " ... 3d " ... sifted sorts. Velvet extra sheeps' wool carriage..... Extra yellow sheeps'

Gamboge, po..... Guaiacum, (po. 50) Kino, (po. 25).... Tragacanth HERBA-In ounce packages.

Supatorium . MAGNESIA.

Carbonate, Rat....... Carbonate, Rat...... Carbonate, K. & M... Carbonate, Jenning5.

Bergamii ... Cajiputi Caryophylli . Cedar

POTASSIUM.

"I know what it is," interrupted an impatient drummer; "it's about four Bi Carb.

Jones (much excited)-Carlson, your

Carlson-Guess you are mistaken. Jones—No, I'm not; I know it. Man alive, how can you take the news so

@2 00

2 00 Picis Liq, N. C., ½ gal 1 10 doz ... 85 Pil Hydrarg, (po. 80) Piper Nigra, (po. 22)
65 Piper Alba, (po §5) Piper Alba, (po §5) Pil Burgun.
91 Pulvis Ipecac et opii...1
Pyrethrum, boxes H
& P. D. Co., doz.... SYRUPS Pyrethrum, pv Accacia Zingiber Quassiae ... Quinia, S. P. & W. ... S. German ... Rubia Tinctorum ... Saccharum Lactis pv ... Sanguis Draconis ... Santonine

Santonine Sapo, W.

Sinapis

Seidlitz Mixture.

Sinapis

" opt.
Snuff, Maccaboy, De
Voes
Soda Boras, (po. 12).
Soda e Potass Tart.
Soda Carb.
Soda, Ash.
Soda, Sulpass.
Spts. Ether Co

" Myrcia Imp...
" Vini Rect. bbl.
2 0b).

Terebenth Venice.
Theobromae....
Vanilla....
Zinci Sulph.....

Whale, winter.

Putty, commercial...2
" strictly pure....2
Vermilion Prime Amer-

OILS.

PAINTS.

70@ 75

Auranti Cortes.... Rhei Arom.... Similax Officinalis. TINCTURES.

Aconitum Napellis R Aloes.....and myrrh. " and myrrh...
Arnica...
Asafœtida...
Atrope Belladonna
Benzoin...
" Co.....

Sanguinaria Barosma Cantharides.

@2 50 Columba

1 50/3 80 "Camphorate 2 10/32 25 "Deodor ... 2 50/32 90 Auranti Cortex ... 80/31 00 Quassia ... 1 00/32 75 Rhei ... 5) 10/3 12 Cassia Acutifol 1 24/31 36 "" Picis Liquida, (gal.,35)

Cassia Acutifol. Veratrum Veride. MISCELLANEOUS.

Vermilion Prime American

Vermilion, English. 75,890
Green, Peninsular 70,870
Lead, red. 67,14

" white 8an. 67,0
Whiting, white Span. 67,0
White, Paris American
Whitle, Paris Eng.
cliff. 14
Pioneer Prepared Painti 20021 4
Swiss Villa Prepared
Paints. 1 00021 20

VARNISHES. 40@ 50 | Sther, Spts Nit, 3 F. 26@ 28 | Warnishes. |
@ 60 | 15@ 20 | Sther | Spts Nit, 3 F. 26@ 28 | S

Adopt the

Yradesman Gredit Goupon

be at once changed, and much of the dry land and most of our buildings would disappear beneath the sea. Such inhabitants as remained a short time alive would not only be unable to pro
book in the footh will be company who have the cash of unable to be would into the world is

and the world is

a another pass book in your establishment.

> The Tradesman Coupon is the cheapest and most modern in the market, being sold as follows:

SEND IN SAMPLE ORDER AND PUT YOUR BUSINESS ON A CASH BASIS. Grand Rapids. E. A. STOWE & BRO.,

ORDER

Comprising many New Shapes in Bottles, Brass Stands, China Stands, Glass Stands, Wicker Stands, from

Jennings & Smith,

Grand Rapids, Mich. ALL ORDERS FILLED PROMPTLY.

HAZELTINE & PERKINS DRUG CO.

Importers and Jobbers of

--- DRUGS---

Chemicals and Druggists' Sundries.

Patent Medicines, Paints, Oils, Varnishes. Sole Agents for the Celebrated Pioneer Prepared Paints

We are Sole Proprietors of

WEATHERLY'S MICHIGAN CATARRH

We have in stock and offer a full line of

Whiskies, Brandies, Cins, Wines, Rums.

We are Sole Agents in Michigan for W. D. & Co., Henderson County, Hand Made Sour Mash Whisky and Druggists' Favorite Rye Whisky.

We sell Liquors for Medicinal Purposes only. We give our Personal Attention to Mail Orders and Gua

antee Satisfaction. All orders are Shipped and Invoiced the same day we row ceive them. Send in a trial order.

Hazeltine & Perkins Drug Go.,

GRAND RAPIDS, MICH.



Plumbing, Steam and Hot Water Heating, Brooks' Hand Force Pump, Instantaneous Water Heater, Hot

Air Furnaces, Mantels, Grates

and Tiling, Gas Fixtures, Etc. Wholesale and Retail Dealers in Plumbers' Supplies. 184 East Fulton St., Head of Monroe, Telephone No. 147.

21 Scribner Street, Telephone No. 1109. GRAND RAPIDS, - MICH.

POLISHINA

The Best Furniture Finish in the Market. Specially adapted for Pianos, Organs and Hard Woods.

Polishina is put up in LARGE BOTTLES.

Polishina is the Best Furniture Finish in the furniture look fresh and new. Polishina is for sale by all Druggists, Furni ture Dealers, Grocery and Hard

BEWARE OF IMITATIONS. FOR SALE WHOLESALE

HAZELTINE & PERKINS DRUG CO. GRAND RAPIDS, MICH.



JETTINE. any climate. Quality Guaranteed Against Injury by Freezing. All others worthless after freez ing. See quotation. MARTELL BLACKING CO., Sole Manufacturers, Chicago, Ill.

LIQUOR & POISON RECORD COMBINED, Acknowledged to be the

Best on the Market. E. A. STOWE & BRO., GRAND RAPIDS

CINSENC ROOT. PECK BROS., Wholesale Druggister GRAND RAPIDS.



TALK WITH A TYPEWRITER.

chine Not an Intelligence. "I am always the one that gets left," complained a rapid and correct operator. "I went early this morning to answer an advertisement for a typewriter, and thought I should be the first one in the office but the advertiser told me he was already suited."

her hearer, glancing at the disappointed from which could be summarized this girl-a girl with a turkey-egg complexion, and hair that would set unkind per- say, we see evidence enough in every with half her teeth gone, and the remain- extent of the system. What does a man ing half discolored; a girl with square do when he borrows money in this way? was the advertiser to know that here was reserving only the right of redemption a typewriter who would identify herself and a precarious residence thereon. For with her employer, and attend con- the privilege of becoming a tenant on trait painted at full length?"

present boss-well, employer, thenwinter, and that keeps a lot of girls busy the securing of a home. for a few months. They are awfully envious of me, some of them, because my isn't a girl either, but on old woman, work was than mine-as if it matters a pin about the letters being all on a line, and the spaces of the same width! get a place as typewriter, as she has a she is competent. I don't tell her so, but she is too old, for one thing; hardly anybody would employ a typewriter over Why should that be the dead Well, I suppose it is be- effected directly through the dairy and cause women are set in their its assistant, stock raising. In the first One day this person I am talking

and it is easy to remember; the first day 'When in doubt, use a capital. Capitals letters, never.'

"No, mine isn't brain-work; it is handwork caltogether, and there is a lot of lience to his farm. sameness about it. Some days I have to awake? Well, I should like to know would go right to work, employing his market."

The Michigan Tradesman what my employer's fibs have to do with brain as vigorously as he does his hands, who only follow dictation, am not sup- a mole hill, and the toiler would grow posed to know that they are fibs. I do rich in self reliance, independence and know it, though, and if I were his Sun- forethought. The writer is not theorizday-school teacher I might sometimes ing in all of this-far from it. He has The Average Employer Wants a Ma- feel it my duty to ask him where he ex- been "through the mill" himself and pects to go when he dies, but, thank knows the way it goes. There are seaheaven! I am only his typewriter."

> PAYING OFF THE MORTGAGE. Written for THE TRADESMAN.

The mortgage indebtedness of Amer frightful to contemplate. Whether "Possibly he told you a story," thought there are any reliable statistics extant the annual rental of the farm is worth. "I am always the one who is taken," This is servility with a vengeance, and enough to pass for being pretty, and one in free America. Yet the mortgagees "I leave a place directly I find that mands that they receive it again with cause I know I can step into another denounce those wealthy individuals who within a week. I am not such an aw- hold money for mortgage investment, fully fast writer, either. I can, on a but we do protest against the shortspurt, go as high as eighty words a minute, but usually I write about fifty— them when not really needing the money that's enough, dear knows! No, I don't and trust to blind luck for repayment work steadily all the time I am in the Nothing but ill-luck ever accrues. In office. Sometimes I carry on half the nine cases out of ten mortgaging a farm day with the other girls-the girls who shows bad judgmeet in the owner, unare addressing circulars by hand. My less it is for the purchase money. Farms secured the latter way are generally paid of its youthful luster, while they strugsends out just 1,000,000 circulars every for, because the purchaser has in view

Along in the seventies, when times were more flush than at present, a great place is a permanent one, while they will deal of money changed hands from the have the grand bounce as soon as the city lender to the agricultural borrower, circulars are all sent out; and, besides, which was only recovered through the my working hours are shorter than power of sale clause in the securing doctheirs, and I earn just twice as much as ument. Farmers all over the Union in most of them do. One of the girls—she mortgage debt, who borrowed to build a better residence, or a more commodious thirty-five at least-tried my type- barn, or to buy stock, or to pay off some writer at recess the other day, and preceding encumbrance, now find it very it seemedto do her so much good to difficult to even keep up the interest. me how much neater her To discharge the principal they were unable, unless by a sale of a portion or all of their lands. It is useless now to point out how that mortgaging could It seems to surprise her that she cannot have been prevented—folly to "cry over the question of the probable duration of spilt milk"-but it is expedient to concertificate from somewhere to show that trive some way to escape from debt's thrall and yet save the homestead which tistical Society, suggest some startling shelters their heads.

ways after they are out of their place, you must have as a prime object twenties, and think they know it all. the liquidation of the debt and reserve The girl—I mean the old maid—I am all money netted above actual expenses probable than that within the lifetime speaking of had a place some time back, for that purpose. Live well through it and she told it herself that sometimes, all; that is, do not scrimp on good, with the exhaustion of her coal fields. when her employer would be dictating to wholesome, nutritious food-it is the Switzerland, Italy and the Scandinavian her, she would stop him and tell him worst economy in the world to do that. peninsula are destined to become the great manufacturing districts of Europe. how the letter could be better worded. Another thing, do not depend upon your Did you ever hear of such cheek? Why, dairy for a debt reducer, and for a con- will be brought about by the transmis if my b—employer said nothing but tingent fund for other expenses, too, un'High-diddle-diddle,' I'd take it down less it is so profitable to you that it does means, of the inexhaustible and permajust as he said it. It's my fingers he not pay to turn your attention to other nent water power which is now running wants, not my brains—supposing I had modes of farming. When you must this power is already beginning to be successfully utilized by the skill of the about heard me scolded because I had purpose it is the best plan to set aside electrical engineer. written to a customer that we had no exclusively some enterprise from which ago we visited in Switzerland a wooler more goods of a certain kind, and in a you are sure of obtaining ready money hurry had spelled no, k-n-o-w, just like and consecrate that enterprise to the obthe other know. She was delighted at ject in view. As, for instance, suppose tric power conveyed from a distant stream, deriving its never-failing supply catching me in a mistake, and didn't let you possess a dairy of fair cows and that me hear the last of it until I said: their product in butter or cheese will "Well, madam, I n-o know how to get a always command the cash. You also an inspiring one and full of significance place as typewriter, and earn \$12 a week, raise on your farm a mixed variety of In the new era which is advancing with while you earn only \$5 with your polky crops, which are always salable such rapid strides the Swiss republic addressing.' It is silly, isn't it, to laugh through barter but are sometimes diffiat a girl because, when she is rushing cult to dispose of for uniform cash prices. ing is more certain than that the next through with her work, she doesn't Depend principally on such crops for always spell like Daniel Webster? Noah, living expenses, and the purely cash inwas it? I thought his name was Daniel. come apply on your mortgage indebted of the development of the conception "At the typewriting school they used ness. The main thing about the whole of the electrical distribution of energy. to tell me that my ignorance of punctua- business is to make it an object to pay tion would keep me back, but I am not off that mortgage and cause everything bothered much about such matters; if 1 to be subservient to such an endeavor. sprinkle a few commas here and there, Young stock will grow up quick and as I go along, my employer seems to be command cash prices. You will not satisfied. I have heard stories of dread- have to buy the calves because your ful consequences from misplacing one's dairy furnishes them, and you can select stops, but I don't let them trouble me, the best favored ones to raise. Mate call getting fancy prices. being convinced they are all my grand- steers and grow them, and as young mother. Leaving out a comma is very oxen they will command a better figure different from leaving out a 'not.' I have than they would singly in beef. I once done that more than once, and it has got knew the indebtedness on a farm to be me into hot water. Capitals are the raised in just this way. It looked distrouble with some girls, but my employer couraging at first, in the face of hard has given me only one rule about them, times, because the money was actually needed to repair buildings and add im-I wrote from his dictation, he said to me: provements. Things were patched up, however, until the encumbrance was out of place will be forgiven, but small lifted and interest stopped, and then the owner, being spiritually rejuvenated,

The very immensity of a mortgage write the same fibs to a dozen different amount will sometimes so discourage the customers, and it becomes so monotonous farmer that he falls by the wayside and that I nearly go to sleep over it. Doesn't permits a foreclosure without even an the pricking of conscience keep me attempt at redemption. If such a one

went to work to add beauty and conven-

sons of deep disappointment to pass through, periods when it seems as though the toil of long years would be swept away by an inability to make a connecting link, but pluck, economy and ican farmers must aggregate a sum an unwavering allegiance to one object will carry you through.

Women sometimes possess far more business tact than men when it comes to vast debt, I know not, but, suffice it to lifting a family debt. I know of one case where a married lady invested \$10 sons to speaking of white horses; a girl neighborhood to suggest the universal from her private purse in a weakly Jersey calf. She was laughed at by her husband and the neighbors, who conshoulders, and the voice of a file. How He virtually sells his farm to the lender, sidered it the height of folly to expend such a sum for a mere calf, even if it was a Jersey. The calf grew, however, in spite of ridicule, and developed into a scientiously to all her office duties? his own premises to the money lender, trim little heifer, with soft, mellow-look-How was he to know that, "in a book of he must pay that individual an amount ing eyes and velvety, yellow-tinted hair. moral beauty she might have her por- of interest often footing up to more than It is the best cow in the neighborhood now and yields its proud owner more butter money than any other creature on observed another girl, one "stylish" such a state of affairs ought not to exist on the place. Give her half a chance, and a Jersey cow will maintain the repuwho, in the language of the bread-win- should have their pay. They have lent tation of the breed every time. In this ner, could always speak up for herself. money on solicitation and justice de- instance it took a woman's shrewdness and forethought to establish in a skeptical things there are not going to suit me, be- recompense. We have no disposition to community the worth of the Channel

In closing, we advise farmers to think long and deeply before becoming entangled in a mortgage indebtedness. If nine-tenths of those who do obtain money in this way could know of the long years of anxiety which would follow: could see the furrows grow deeper on their brows and whiteness rob their hair gled against the weight of the oft-recurring interest-I say, if they could see this picture in contemplation as vividly as it will be portrayed in reality in the cruel years to come, there would be fewer farm mortgages on official record. Those farmers to whom it seems necessary to mortgage will find that just the bare interest will generally be all that they can afterward raise, to say nothing of laying up a sum to obliterate the principal. Pluck can overcome it, however, but, better yet, forethought can keep you out of the scrape..

GEO. E. NEWELL. The New Industrial Era.

Eighteen years ago a commission was appointed in Great Britain to investigate the coal supply of the kingdom. of the results of this official inquiry. given in a paper read before the Sta probabilities. At the average rate of increase and consumption which has I think that there are myriads of been going on for the past twenty years, it is computed that the Newcastle coal cases where an escape from debt can be district will be exhausted in ninety-four years, the South Wales district in eventy-nine years, and the remainder in even less time.

Nothing in the future appears more of persons now living the industrial su-premacy of Great Britain will pass away This extraordinary industrial revolution usual complement of auxiliary machin ery, which was operated wholly by elec of water from the melting of Alpine may not improbably become the fore most industrial nation of Europe. Noth quarter century will witness amazing changes in the the nations of the earth, in consequence

A Business Woman. Jones (to a former sweetheart)-So you are going to throw yourself away on

old Jimson? She-Throw myself away! I guess you don't know that he has a million and a bad case of heart disease. Call that throwing myself away? That's what I S. K. BOLLES.

A Nation of Letter Writers.

During 1889, says a recent report, 234,826,607 letters and 30,130,678 postal cards passed through the New York postoffice, an increase of 19,886,000 letters and of 5,315,885 postal cards as compared with last year. In all, 312,038,132 pieces of mail matter were delivered and \$5,934,456 worth of postage stamps sold.

He Fell into the Trap.

He-Tell me, confidentially, how much did that bonnet cost you? She—George, there is but one way in which you can obtain the right to inspect ny millinery bills. He popped.

And Drugs Everywhere Else, Too. "Drugs can be made of almost any thing now," remarked Gilroy.
"For instance?" asked Larkin.

"Skates and sleds are drugs in the

E. D. Voorhees, Manager.

MANUFACTURERS OF

Pants, Overalls, Goats, Jackets, Shirts, Etc. W. G. HAWKINS, LOCK BOX 173.

Warranted Not to Rip.

Fit Guaranteed.

Workmanship Perfect.

Mr. Voorhees' long experience in the manufacture of these goods enables him to turn out a line especially adapted to the Michigan trade. Samples and prices sent on application.

IONIA, MICH.

HESTER & FOX.

Manufacturers' Agents for SAW AND CRIST MILL MACHINERY



Planers, Matchers, Moulders and all kinds of Wood-Working Machinery Saws, Belting and Oils.

And Dodge's Patent Wood Split Pulley. Large stock kept on hand. Send for Sample Pulley and become convinced of their superiority.

44, 46 and 48 So. Division St., GRAND RAPIDS, MICB

We manufacture all our Warrant them pure and first class. Carry an immense stock. Fill orders

promptly and solicit the

correspondence and patron-

age of all legitimate buyers

PUTNAM CANDY CO.

WHO URGES YOU TO KEEP

POLIO?

THE PUBLIC!

By splendid and expensive advertising the manufacturers cre ate a demand, and only ask the trade to keep the goods in stock so as to supply the orders sent to them. Without effort on the grocer's part the goods sell themselves, bring purchasers to the store, and help sell less known goods.

ANY JOBBER WILL BE GLAD TO FILL YOUR ORDERS.



E. G. SYUDLEY

Rubber **Boots and Shoes**

CANDEE RUBBER CO.

Send for Large Illustrated Catalogue and Price List.

TELEPHONE 464.

No. 4 Monroe Street,

GRAND RAPIDS, MICH.

CURTISS & CO.,

WHOLESALE

Warehouse.

We carry the VEBY BEST double or single bit, hand-shaved ax handle

Houseman Block

Paper

Grand Rapids, Mich.

E. B. DIKEMAN

S. K. Bolles & Co.,

Wholesale Cigar Dealers.

We will forfeit \$1,000 if the "TOSS UP" Cigar is not a Clear Long Havana Filler of excellent quality, equal to more than the average ten cent cigars on the market.

Ionia Pants & Overall Co. DETROIT SOAP CO.,

MOTTLED GERMAN, ROYAL BAR, CZAR, SUPERIOR, MASCOTTE, CAMEO PHŒNIX, AND OTHERS,

For quotations in single box lots, see Price Current. For quotations in larger quantities, address,

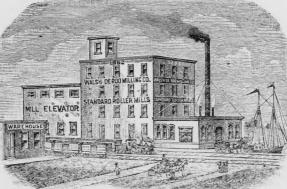


Rindge, Bertsch & Co.,



We'carry a full line in stock and guarantee terms and prices as good as any hous selling the line. Correspondence solicited. 12. 14 AND 16 PEARL ST., GRAND RAPIDS, MICH.

THE WALSH--DE ROO MILLING CO.,



BRANDS: SUNLIGHT,
DAISY,
PURITY,
MORNING STAR,
IDLEWILD,
DAILY BREAD,
ECONOMY.

Daily (Capacity, 400 Bbls.

SPECIALTIES: Buckwheat Flour,

Correspondence Solicited.

Grand Rapids, Mich.

MANUFACTURERS AND JOBBERS IN

Road Logging Delivery Pleasure

SEND FOR CATALOGUE.



CLOSE REGULATION.

THE LANE & BODLEY CO., 2 to 48 JOHN STREET, O.

HIMES,

THE ABOVE COMPANY'S COAL IN CAR LOTS ALWAYS ON TRACK READY FOR