Michigan Tradesman.

VOL. 7.

GRAND RAPIDS, WEDNESDAY, MARCH 19, 1890.

NO. 339.

Write for jobbing prices on Mammoth, Medium, Alsyke and Alfalfa Clover, Timothy, Orchard Grass, Red Top, Blue Grass, Field Peas, Beans, Produce and

WOOL.

C. Ainsworth,

76 So. Division St., Grand Rapids.



Apples, Potatoes,

Onions.

FOR PRICES, WRITE TO

BARNETT BROS, Wholesale Dealers, CHICAGO.

West Michigan Business University And Normal School.

West Michigan Business College—Est-blished 8 y'rs.)

Coriginally Lean's Business College—Est-blished 8 y'rs.)

Ished and pleasantly located College. The class rooms have been especially designed in accordance with the latest approved plans. The faculty is composed of the most competent and practical teachers. Students graduating from this Institution MUST be efficient and PRACTICAL. The best of references furnished upon application. Our Normal Department is in charge of experienced teachers of established reputation. Satisfactory boarding places secured for all who apply to us. Do not go elsewhere without first personally interviewing or writing us for full particulars. Investigate and decide for your selves. Students may enter at any time. Address West Michigan Business University and Normal School, 19, 21, 23, 25 and 27 South Division St., Grand Rapids, Mich.

J. U. Lean,

Principal.

A. E. Yerex.

Sec'y and Treas.

BEN-HUR CIGARS

ARE SECOND TO NONE, SUPERIOR TO ANY, A DUPLICATE OF NOTHING,

A MODEL FOR ALL.

SOLD EVERYWHERE.

MADE BY

MOEBS GEO. & CO..

WOODWARD AVE.,

DETROIT.

P. O. Voorheis, GENERAL INSURANCE AND LOAN AGENT.

TELEPHONE 980. 41 Widdicomb Building, Grand Rapids.

HARVEY & HEYSTEK.

Picture Frame Mouldings.

Also a complete line of PAINTS, O'LS and BRUSHES. Correspondence solicited, 74 & 76 Ottawa St., Grand Rapids, Mich

A. S. BROOKS.

AND

WILLIAMS. SHELEY & BROOKS

Successors to Farrand, Williams & Co.,

Wholesale Druggists.

AT THE OLD TAND

Corner Bates and Larned Streets, Detroit.

A. D. LEAVENWORTH

Allen Durfee & Co.,

FUNERAL DIRECTORS.

103 Ottawa St., Grand Rapids.

Fehsenfeld & Grammel,

essors to Steele & Gardner.) Manufacturers of

BROOMS!

Whisks, Toy Brooms, Broom Corn, Broom Handles, and all Kinds of Broom Materials 10 and 12 Plainfield Ave., Grand Rapids.

D. D. Mason, UNDERTAKER and EMBALMER

Prompt service given at all hours. 34 South Division St. GRAND RAPIDS, MICH.

Chas. Pettersch,

Imported and Domestic Cheese

Swiss and Limburger a Specialty. 161--163 West Bridge St., Telephone 123 GRAND RAPIDS, MICH.

WAYNE COUNTY SAVINGS BANK.
DETROIT, MICH.

500,000 TO INVEST IN BONDS
Issued by cities, counties, towns and school districts of Michigan. Officers of these municipalities about to issue bonds will find it to their advantage to apply to this bank. Blank bonds and blanks for proceedings supplied without charge. All communications and inquiries will have prompt attention.

January, 1890. S. D. ELWOOD, Treasurer.

BASEMENT TO RENT.
The large, light and dry basement under the Steele meat market, in the McMullen block, 19 and 21 So. Division street. Large doors in rear open even to Apply on premises to W. G. SINCLAIR & CO.

STATUS OF STATEMENTS

Made to Mercantile Agencies, as Established by the Supreme Court.

One of the hardest things business men have had to contend with was the failure to convict persons who made statements-afterward proven to be false -for the purpose of obtaining credit. So frequently have such prosecutions ended in failure that business men generally had come to regard recourse to law as a doubtful expedient, preferring to swallow their losses without a murmur, rather than suffer defeat in court at the end of a tedious and expensive suit. A recent decision of the Supreme Court, however, has placed the creditor on a substantial footing and dissipated the uncertainty which has heretofore clung to the subject.

The decision followed adjudication of the suit brought against Thomas Dudley, of Detroit, by the assignee of Wm. W. Mooney, of Columbus, Ind., the syllabus being thus stated by the clerk of the Supreme Court:

1. Copies of statements made by its agents to a commercial agency of what a merchant stated to them as to his financial standing, which were written down by them at the time, and which the testi-mony tends to show were subsequently approved of by the merchant, are admissible as evidence in favor of creditors who claim to have been defrauded by such representations.

2. It is the duty of a merchant who has furnished statements to commercial agencies of his financial standing for the purpose of gaining credit to give them notice of any material change for the worse, to the end that persons with whom has commercial dealings may not be misled as to the extent of credit they may safely give him.

3. Statements made by an accountant from account-books, in evidence without objection, showing, as claimed, the condition of the owner's business at a given date, are admissible in evidence in con-

date, are admissible in evidence in connection with said books.

4. The presence of a defendant at a
trial of a suit involving his alleged
fraudulent representations as to his
financial condition, which charge he was
at liberty to refute by his own testimony,
if untrue, and did not do so is a fact
patent to the jury, and an instruction by
the court that the plaintiffs were entitled
to this circumstance in their favor is not to this circumstance in their favor is not erroneous

5. The concealment of or misrepre 5. The conceanment of or interpre-sentation as to the real financial condi-tion of a vendee need not be willful nor intended in order to constitute such fraud as will vitiate a sale made in re-It is sufficient if they liance thereon. have the effect to defraud.

The opinion, which was written by Justice Sherman and concurred in by Justices Champlin, Campbell and Long, is as follows:

Until March 10, 1886, the defendants did business in Detroit, as Dudley, Davis & Co. They were engaged in the wholesale leather and findings business. On that day Dudley succeeded this company, and took its business as such successor, and under the name of the Standard Leather Co. carried it on until January

Leather Co. carried it on until January 7, 1888, when he made a general assignment to his former partner, E. J. Davis.

The plaintiffs were engaged in the tanning and harness leather business at Columbus, Indiana, in August, 1887.

Mooney & Co. received an order from Dudley in July previous for some leather, and on making inquiry at Dun & Co.'s There was testimony given by the plain-

agency for the financial standing of Dud-ley, and upon the plaintiffs receiving a favorable report, upon which they relied, favorable report, upon which they relied, they filled said order on August 5. It is claimed, and the undisputed testimony shows, that the report made by Dun & Co. was based upon the verbal statement of Dudley to Dun & Co.'s agent, from which the rating was made, and which was made in March. 1886, and was to the effect that the defendant's assets then appropriate to \$20,882, and a workgowing. amounted to \$39,882, and a mortgage in-debtedness upon the real estate of \$3,500.

The second sale and shipment leather was September 9, 1887. In this month the plaintiffs obtained a statement from the agency, and received the same report as in July as to Dudley's financial condition, and it is claimed that it was upon this last report the second shipment was made. Both of these bills were paid for, and none of the goods purchased upon these sales are now claimed for upon these sales are now claimed for.

In December, 1887, Dudley wished to buy more leather, and at the same time plaintiffs consulted Bradstreet's agency as to his financial standing, and obtained a special report, and on this, together with what they had learned through Dun & Co.'s agency, plaintiffs, on the 12th of the month, sold to Dudley, as they claim, the third bill of goods, amounting to \$411.86; and these goods are those for which the present suit is brought in re plevin. Dudley's schedule to his assignment showed his assets at the date of that instrument to be \$6,377.99, and his liabilities \$9,959.46.

This suit was commenced immediately

This suit was commenced immediately after the assignment became known to the plaintiffs, to recover the goods sold in December, 1887, who claim that the fraudulent representations made by Dudley as to the credit of himself are sufficient to vitiate the sale of this bill of goods, and to entitle them to a return of their property.

Mooney testified that in making the

Mooney testified that in making the sale to Dudley, his firm made inquiries of Dun's and Bradstreet's agencies, and that in making the last sale they relied upon the reports obtained from them; and the agencies averred that their source of information upon the subject was obtained from Dudley in the state-

was obtained from Dudley in the statements he gave to their agents.

The plaintiffs were subscribers to the commercial agency of R. G. Dun & Co., and the statements made by Dudley to Dun's agent as to the amount of defendant's property are not denied by anyone. In the testimony of Bradstreet's agent, he says he had a personal interview with Dudley as late as June 17, 1887. in which the latter referred to the statements made to both agencies in March, 1886, and said that there was no material change in the defendant's financial conchange in the defendant's financial conchange in the defendant's financial condition from the report then made, and the defendant's rating at that time was from \$25,000 to \$30,000, and his showing was that he had a surplus of over \$36,000.

The books of the defendant were offered in evidence, from which testimony it would appear that Dudley was insolvent at the time the goods in ques-

tion were purchased.

The defendants offered no testimony upon the trial, and the plaintiffs obtained judgment for the property, with \$1 dam-

The defendants bring the case into this Court and ask for a reversal of the

this Court and ask for a reversal of the judgment, assigning twenty-two alleged errors as grounds therefor.

The principal question in the case is, were the goods in question obtained by the false representations and fraud

tiffs tending to show the misrepresenta-

tiffs tending to show the misrepresentation and fraud alleged, and the jury have found for the plaintiffs, and it only remains to be seen whether the testimony by which the fraud of the defendant was made to appear was competent, and properly admitted.

It is claimed by defendants that the court erred in admitting copies of the statements of the financial condition and ratings of Dudley made by the agents of Dun & Co. and Bradstreet. We find nothing objectionable in this. It must be recollected that these statements were made by these agents as given verbally be recollected that these statements were made by these agents as given verbally by Dudley. They were only statements given by these men of what Dudly told them, and written down at the time. The them, and written down at the time. The copies offered are of the same kind of evidence as those made at first, but of a different grade. Either was admissible. Neither was ever signed by the defendant, and, but for the testimony subsequently given tending to show his approval of the same, neither would have been admissible. been admissible.

been admissible.

We further think the testimony tending to show Dudley's approval of these statements was so recent before the sale in question that he must be held bound thereby, or, at least, if there had been any material change in his financial standing after the statements were given, he should have notified the agencies to whom the information was given, that persons with whom he had commercial dealings should not be misled as to the extent of the credit they might safely

These agencies have become almost a necessity in the transaction of commercial business, and the rules by which they are governed, and the information they gather and impart, are well known to business and commercial men gen-erally, and such information is, perhaps, more frequently relied upon among such men than that obtained from all other sources, and courts cannot shut their eyes to these facts; and the changes in Dudley's business relations we do not think were such as to affect the question now under consideration. The responsibility and the amount of assets over sibility and the amount of assets over liabilities available for business pur-poses, or from which money could be realized for the exigencies of business, were the important questions presented to the creditors, and upon which they made sale of their property.

We think the views here expressed are fully supported by the authorities cited by counsel in their briefs upon both sides, and they need not be herein more definitely referred to.

No error appearing in the record, the judgment will be affirmed.

The P. of I. Dealers.

The following are the P. of I. dealers who had not cancelled their contracts at last accounts:

Ada-L. Burns.

Adrian-Powers & Burnham, Anton Wehle, L. T. Lochner, Burleigh Bros.,

Wehle, L. T. Lochner, Burleigh Bros., Sharp & Baker.
Allendale—Henry Dalman.
Almont—Colerick & Martin.
Altona—Eli Lyons.
Armada—C. J. Cudworth.
Assyria—J. W. Abbey.
Aurelius—John D. Swart.
Bay City—Frank Rosman & Co.
Belding—L. S. Roell.
Bellevue—John Evans.
Big Rapids—W. A. Verity, A. V. Young,
E. P. Shankweiler & Co., Mrs. Turk,
J. K. Sharp, A. Markson.

J. K. Sharp, A. Markson. Blissfield—Jas. Gauntlett, Jr. Brice—J. B. Gardner.

Bridgeton—Geo. H. Rainouard. Burnside—Jno. G. Bruce & Son. Capac—H. C. Sigel. Carson City—A. B. Loomis, A. Y. Sessions.

Casnovia—John E. Parcell.
Cedar Springs—John Beucus, B. A.
Fish, B. Tripp.
Charlotte—John J. Richardson, Daron
& Smith, J. Andrews, C. P. Lock, F. H. Goodby. Chester—P. C. Smith.

Chippewa Lake—G. A. Goodsell. Clio—John W. Hurd. Conklin—Wilson McWilliams.

Dorr-Frank Sommer. Dushville—G. O. Adams. Deerfield—Henry W. Burghardt. Eaton Rapids—Knapp & Rich, H. Kosit-

Eaton Rapids—Knapp & Rien, R. Rostechek & Bro.
Evart—Mark Ardis, E. F. Shaw, Stevens & Farrar, John C. Devitt.
Fenwick—Thompson Bros.
Flint—John B. Wilson.
Flushing—Sweet Bros. & Clark.
Fremont—J. B. Ketchum, W. Harmon.
Gladwin—John Graham, J. D. Sanford,
Lee Crockery.

Jas. Croskery.

Jas. Croskery.
Gowan—Rasmus Neilson.
Grand Ledge—A. J. Halsted & Son.
Grand Rapids—Joseph Berles, A. Wilzinski, Brown & Sehler, Volmari & Von

Greenville—Jacobson & Netzorg. Hart—Rhodes & Leonard.

Hart—Rhodes & Leonard.
Hersey—John Finkbeiner.
Hesperia—B. Cohen.
Howard City — O. J. Knapp, Herold
Bros., C. E. Pelton.
Hubbardston—M. H. Cahalan.
Imlay City—Cohn Bros.
Ionia—H. Silver, Wm, Wing.
Jackson—Hall & Rowan.
Kalamo—L. R. Cessna.
Kent City—M. L. Whitney.
Laingsburg—D. Lebar.

Laingsburg—D. Lebar.
Lake Odessa—Christian Haller & Co.,
E. F. Colwell & Son, Fred Miller.
Lakeview—H. C. Thompson, Andrew

All & Bro. Langston—F. D. Briggs. Lansing—R. A. Bailey, Etta (Mrs.

Israel) Glicman.

Lapeer—C. Tuttle & Son, W. H. Jennings.

nings.
Lowell—Patrick Kelly.
McBride's—J. McCrae.
Manton—A. Curtis.
Maple Rapids—L. S. Aldrich.
Marshall—W. E. Bosley, S. V. R. Lepper & Son, Jno. Butler, Richard Butler,

John Fletcher.

Mecosta—Ferris & Parks.

Milan—C. C. (Mrs. H. S.) Knight, Chas.
Gauntlett, Jas. Gauntlett, Jr.

Millington—Chas. H. Valentine.

Morley—Henry Strope.

Mt. Morris—H. E. Lamb, J. Vermett & Son, F. H. Cowles.

Mt. Pleasant—Thos. McNamara.

Nashville—Powers & Stringham, H. M.

Newaygo-W. Harmon.

Newaygo—W. Harmon.
North Dorr—John Homrich.
Nottawa—Dudley Cutler.
Ogden—A. J. Pence.
Olivet—F. H. Gage.
Onondaga—John Sillik.
Orono—C. A. Warren.
Potterville—F. D. Lamb & Co.
Reed City—J. M. Cadzow.
Remus—C. V. Hane.
Richmond—Knight & Cudworth, A. W. leed.

eed.
Riverdale—J. B. Adams.
Rockford—B. A. Fish.
Shepherd—H. O. Bigelow.
Sheridan—M. Gray.
Shultz—Fred Otis.
Sparta—Dole & Haynes.

Springport—Powers & Johnson, Well ington & Hammond.

Stanton-Fairbanks & Co., Sterling &

Stanwood—F. M. Carpenter. Traverse City—John Wilhelm, S. C. Darrow, D. D. Paine.

Trufant—I. Terwilliger. Vassar—McHose & Gage. Wheeler—Louise (Mrs. A.) Johnson.
C. Breckenridge.
White Cloud—J. C. Townsend, N. W.

Wiley. Whitehall—Geo. Nelson, John Haver-

Williamston-Thos. Horton.

No Candy There.

Little Girl-If I should die and go to heaven, would I have wings? Mamma-Yes, my pet, and a crown and a harp.
"And candy?"
"No."

"Well, I'm glad we've got a good doctor.

Rockford-The drug stock of the late Dr. Goodson has been sold to E. Treadgold, of Luther, who has shipped it to that place.

Magic Goffee Roaster. Crockery & Glassware

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HARDWOOD LUMBER.

The furniture factories here pay as follows for dry stock, measured merchantable, mill culls

out.		
Ash, Black, log-run	00@16	00
Ash, White log-run14	00@16	90
Basswood, log-run 13	00@15	00
Birch, log-run	00@18	00
Birch, Nos. 1 and 2	00@24	00
Cherry, log-run30	00@40	00
Cherry, Nos. 1 and 260	00@65	00
Cherry, Cull	@12	00
Elm, Grey, log-run12	00@13	00
Maple, log-run12	00@13	00
Maple, soft, log-run11	00@13	00
Maple, Nos. 1 and 2	@20	00
Maple, clear, flooring	@25	00
Maple, white, selected25	00@30	00
Red Oak, log-run	00@22	00
Red Oak, Nos. 1 and 2		
Red Oak, 1/4 sawed, 6 inch and upw'd.38	00@40	00
Red Oak, 1/4 sawed, regular30	00(8)32	00
Red Oak, No. 1, step plank	(@25	00
Walnut, log run	@55	00
Walnut, Nos. 1 and 2	@75	00
Walnuts, cull	@25	00
Whitewood, log-run	00@22	00
White Oak log-run	00@18	00
White Oak, 1/4 sawed, Nos. 1 and 2 42	00@43	00

REMUS ROLLER MILLS, Remus, Mich., Jan. 20, 1890. Martin's Middlings Purifier Co., Grand Rapids, Mich.:

Mich.:

Gentlemen—The roller mill put in by you last August has run from twelve to fifteen hours every day since it started and is giving entire satisfaction.

Your Purifier and Flour Dresser are dandles. I have used nearly all the best purifiers and bolting machines made, and

can say yours discounts them all.

Any miller who intends making any

change in his mill will save money to use your machines, for They Can Do the Work.

Yours truly,

D. L. GARLING.

FIT FOR

A Gentleman's

TABLE:

All goods bearing the name

of Thurber, Whyland

& Co. or Alexis

Godillot, Jr.

The Best in the World. Having on hand a large stock of No. 1

Roasters-capacity 35 lbs.-I will sell them at very low prices. Write for Special Discount. ROBT. S. WEST,

48-50 Long St., CLEVELAND, OHIO. A.D. Spangler & Co

WHOLESALE DEALERS IN

FRUITS AND PRODUCE

And General Commission Merchants.

EAST SAGINAW, MICH.

We buy and sell all kinds of fruit and produce and solicit correspondence with both buyers and sellers.

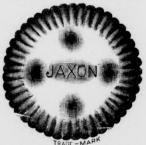
Nelson, Matter & Co..

FOR-

Furniture.

See what they can do for you.

Old Grocers



Is the most [uniform brand on the market and gives the best general satisfaction. If you are not handling this brand, send a trial order to the factory.

JACKSON CRACKER CO.,

BEFORE BUYING GRATES Economical, Sanitary, Cleanly and Artistic. ALDINE FIRE PLACE, GRAND RAPID3, MICH.

SOME OF THE REASONS WHY.

Protective leagues have been in vogue In this fair land for many seasons; All the professors, and all trades Have organized for special reasons.

The lawyers joined in self defense,
The bankers called for more protection,
The doctors met in private ways,
To study up some rare dissection.

The Knights of Labor made a league
To try and better their condition;
And skilled mechanics took a pledge
Against cheap labor competition.

The manufacturers did combine
To make raw products come in cheaper;
And wholesale merchants joined their hands
And made their prices a little steeper.

The drummers, retail merchants, all Could see advantage in uniting; And no one thought of finding fault, Or acting wild, or talk of fighting.

But when the farmers found they must Incorporate or go to ruin, A cry went up from Egypt then, And busy-bodies went to stewing.

What's right for one is right for two:
'I he farmer's slow, he don't deny it;
But he will get there just the same,
At least he calculates to try it.

And he expects to pay in full For benefits in this combining. It is an ism, it is weak, But other leagues may be declining.

It may die out within a year. It will not die from opposition. That principle has given it birth, And enters in its composition.

I'll say to my poetic friend, He puts the question to us squarely, How we could live without the towns And railroads; I will answer fairly.

Our forefathers have lived that way. Don't never think that we can't do it, For, if you crowd us to the test, Perhaps your railroad towns may rue it.

The towns and railroads are all right. But then, the farmer is their father; And if they don't show him respect, I think he'll make the boys some bother.

Good-Bye to the P. of I.

The following are among some of the merchants who have been under contract with the P. of I., but have thrown them overboard:

Blanchard—L. D. Wait.
Cedar Springs—L. A. Gardiner.
Chapin—J. I. Vanderhoof.
Clio—Nixon & Hubbell.
Dimondale—Elias Underhill.
Eaton Rapids—G. W. Webster.
Fremont—Boone & Pearson.
Grand Rapids—F. W. Wurzburg, Van
Driele & Kotvis, John Cordes.
Harvard—Ward Bros.
Howard City—Henry Henkel. Harvard—Ward Bros.
Howard City—Henry Henkel.
Kent City—R. McKinnon.
Lake Odessa—McCartney Bros.
Lowell—Chas. McCarty.
Millbrook—T. O. (or J. W.) Pattison.
Millington—Forester & Clough.
Minder City J. Springer & Co. F. O.

Minden City-I. Springer & Co., F. O. Minden City—I. Springer & Co., F. O. Hetfield & Son.
Nashville—Powers & Stringham.
Olivet—F. H. Gage.
Otisco—G. V. Snyder & Co.
Ravenna—R. D. Wheeler.
Reed City—J. M. Cadzow.
Rockford—H. Colby & Co.
St. Louis—Mary A. Brice.
Sand Lake—C. O. Cain, Frank E. Shattuck Brayman & Blanchard. tuck, Brayman & Blanchard. Sparta—Woodin & Van Wickle.

Springport—Cortright & Griffin. Sumner—J. B. Tucker. Williamston—Michael Bowerman.

Disagreeable Things.

There is a power which is always needed, and which few people possess to a certain degree, i. e., the power of doing disagreeable things. In every employment, however congenial it may be upon the whole, there are certain things which are unpleasant or less pleasing than the rest, and these are often postponed from time to time, and frequently neglected. Other things being equal, he who can and does so conquer his inclination as to fulfill promptly and cheerfully that part of his work which he likes the least, without mincing or delay, will be the most valuable worker. It requires courage, self-control, persistence; but the habit, once formed, will contribute largely to his success and happiness.

Are You Using Coupons?

Note quotations of TRADESMAN COUPONS in the Grocery Price Cur-

Send in sample order, and put your business on

a CASH BASIS.

If Not, You Are Losing Moneu!

THE TRADESMAN COMPANY, Grand Rapids.

February 1st, 1890, The ST. PAUL, MINNEAPOLIS & MANI TOBA RY, and its branches became the GREAT NORTHERN RY. LINE

TO THE FREE FARMS OF THE MILK RIVER VALLEY,

GREAT NORTHERN RY. LINE

TO THE GOLD, SILVER, COPPER, IRON AND COAL MINES OF MONTANA,

TAKE THE GREAT NORTHERN RY. LINE

TO GREAT FALLS, THE FUTURE INDUS-TRIAL CENTER OF THE NORTHWEST, TAKE THE

GREAT NORTHERN RY. LINE

TO HELENA, BUTTE, SPOKANE FALLS AND THE COAST CITIES, TAKE THE

GREAT NORTHERN RY. LINE

TO FARGO, CROOKSTON, GRAND FORKS AND WINNIPEG, TAKE THE

GREAT NORTHERN RY. LINE

ALL MINNESOTA, SOUTH DAKOTA, NORTH DAKOTA, MONTANA, IDAHO, OREGON, WASHINGTON, CALIFOR-NIA AND MANITOBA POINTS,

GREAT NORTHERN RY. LINE

For tickets, maps and guides, apply to your home ticket agent or write to

F. I. WHIT E

Gen. Pass. and Ticket Agent,
GREAT NORTHEIN RAILWAY,
St. Paul, Minn.
The GREAT NORTHERN RAILWAY
LINE runs its own Magnificent Dining Cars,
Palace Sleeping Cars, Special Apartment Cars and
Free Colonist Sleepers on Daily Through Trains.

SUSPENDED!



For allowing the dealer on Him by selling Dressing other than him

JETTINE.

Warranted not to Thicken, Sour or Mold in any climate. Quality Guaranteed Against Injury by Freezing. All others worthless after freesing. See quotation. MARTELL BLACKING CO., Sole Manufacturers, Chicago, III.

Putnam Candy Co.,

HEADQUARTERS FOR

FLORIDA ORANGES, LEMONS, NUTS, ETC

HIMES.

Wholesale and Retail Dealer in

Lime, Cement, Fire Brick, etc.

GOAL AND

Main Office, 54 Pearl St., Grand Rapids, Mich. Yard and Warehouse on Line of G. R. & I., C. & W. M. and L. S. & M. S. Rys. ALL SHIPMENTS MADE PROMPTLY.

MOSELEY BROS

Fruits, Seeds, Oysters & Product

All kinds of Field Seeds a Specialty.

If you are in market to buy or sell Clover Seed, Beans or Potatoes. will be pleased to hear from you.

26, 28, 30 and 32 Ottawa St.,

GRAND RAPI

EDWIN FALLAS.

Butter, Eggs, Fairfield Cheese, Foreign Fruits, Mince Meat, Nots, 👫

Oyster and Mince Meat Business Running Full Blast. Special Bargain in Choice Dairy Butter. Let your orders come.

Office and Salesroom, No. 9 Ionia St., Grand Rapids, Mee

Grand Rapids Fruit and Produce Cu

FOREIGN FRUITS.

Oranges, Lemons and Bananas a Specialty 3 NORTH IONIA ST., GRAND RAPIDS.



We are headquarters for the cele-

Bluefield

Receiving regular consignments. Also direct receivers of

CALIFORNIA

ORANGES & LEMONS

Grand Rapids, Mich.

CASES & FILLERS. EGG

Having taken the agency for Western and Northern Michigan for the LIMA EGG CASES and FILLERS, we are prepared to offer same to the trade in any quantity.

orders or give good reference.

W. T. LAMOREAUX, 71 Canal St., Grand Rapids, Mich.

AMONG THE TRADE.

AROUND THE STATE.

Owosso-Ed. Strife has opened a merchant tailoring store.

Flint-Ira Ingalls has sold his restaurant to Frank Gordan.

Morenci - Hanna & Onweller have opened a harness shop.

Saulte Ste. Marie-Will Ferguson will open a boot and shoe store.

Traverse City-C. J. Leland has opened a grocery store and bakery.

Albion-J. R. Hall has sold his stock to John Evans, of Bellevue.

Cheboygan-Frank Osier has sold his meat market to Barber & Grieve.

Davison - Foote & McBratney have opened their new hardware store.

Pittsford - Adelbert Bailey succeeds A. B. Wilson in the shee business.

Whittemore-J. D. Bullock has sold his general stock to N. C. Rowley.

Slocum's Grove-Henry Avary succeeds Avary & Pollard in general trade. Camden-D. G. Smith, dry goods dealer, is succeeded by Smith & Hubbell.

Muskegon - Henderson & Walkema have sold their feed store to Butthius & Brink.

Morley-John Hanson, of the firm of Hanson Bros., grocers and meat dealers, is dead.

Burlington-Dr. Beebe and E. C. Barton will open a drug store in the near future.

Bronson-C. L. Luce & Co.'s dry goods stock goes to market under the sheriff's hammer.

Sheridan-A. M. Stebbins has sold his stock of jewelry and groceries to Essex & Tryon.

Shelby-Pitts & Bennett, grocers, have dissolved. F. A. Pitts will continue the business.

Howard City-S. C. Scott has sold the City Drug store to H. M. Gibbs, of Birmingham.

Clyde-M. H. Morehouse has purchased the elevator and produce business of F. J. Barrett.

Bay City-Baily & McDonell, wholesale and retail hardware dealers, are about to dissolve

Ridgeway - Harrington & Lawton, meat dealers, have dissolved, Harrington continuing the business.

Cheboygan-W. H. Craig & Bro., meat dealers, have dissolved partnership. W. H. continuing the business

Port Huron-The R. C. Mudge Paper Clothing Co. has given two chattel mortgages on its stock for \$6,660.05.

Fort Gratiot-R. E. French has sold his stock of boots and shoes, hardware and clothing to Geo. H. French.

Ravenna - E. Young, the hardware dealer, has taken his son into partnership, under the style of E. Young & Son.

Otsego-Hall & Drew, furniture dealers and undertakers, have dissolved. The business will be continued by C. E. Drew

Lowell-Coons & McNaughton, furniture dealers and undertakers, have dissolved. E. L. Coons will continue the business.

Adrian-Charles Humphrey has bought Hon. Wm. Corbin's half interest in the Lambie & Corbin fruit and vegetable packing plant.

Kalamazoo-Crabb, Bellman & Co., of Toledo, obtained judgment for \$1,900 in the Kalamazoo Circuit Court, last week, against Addison M. Brown, assignee for the late John Earle, of Schoolcraft.

Climax-A. A. Aldrich has purchased Frank Aldrich in the hardware firm of Willison & Aldrich.

Detroit-Hanna & Ives, dealers in art goods and frames, have merged their turn their attention to their timber posbusiness into a stock company under the style of Hanna & Noyes.

Vermontville - Williams Bros., boot and shoe dealers of Charlotte, are preparing to establish a branch store here, under the style of the "All-Leather" Boot and Shoe Co.

Evart-N. W. Peck has purchased the stock of jewelry of E. P. Wightman, and will remove the same to his store. Mr. Wightman will remain in his present location and do watch repairing.

Caledonia-Eugene Carpenter has sold his interest in the general firm of Colburn & Carpenter to A. R. Colburn, the Michigan City lumber dealer. The new firm will be known as John W. Colburn

Constantine-Dr. O. H. Young & Co., who have been engaged in the drug business here for over thirty years, have made an assignment. The indebtedness is about \$10,000, while the stock is worth only about \$1,500.

Mecosta-Parks Bros. are succeeded in the hardware business by Rob't D. Parks -not Ferris & Parks, as previously stated. The retiring partner, Clarence W. Parks, has sold a half-interest in his patent combined creamer and refrigerator to I. W. Ferris.

Plainwell-Morrison Bailey, who was engaged in the drug business at Marshall from 1866 to 1871 and who conducted a drug store here from 1871 to 1888, committed suicide on the 13th, by hanging. He had formed a copartnership only a few days before with J. M. Travis and was arranging to re-engage in the drug business, having placed the order with the Hazeltine & Perkins Drug Co. on the 5th. The coroner's inquest found that death occurred under a fit of temporary insanity.

MANUFACTURING MATTERS.

Lapeer-C. C. Marks, cigar manufacturer, has sold out to Fred B. Schussler. Dorr-Mat Herp is putting in a shingle mill and will soon be prepared to saw bolts.

Charlotte-S. M. Cove is succeeded by Cove & Hasbrouck in the lumber bus-

Frankfort - Jas. Lockhart succeeds Bellows Bros. & Lockhart in the general store and sawmill business.

Shelby-Chas. Rose has purchased L. Rathbone's cigar business and will con tinue to manufacture and sell.

Wayne-J. C. Glass, of the Prouty & Glass Carriage Co., died recently at Thomasville, Ga., of consumption.

Pontiac-The North & Howard Manufacturing Co., manufacturers of wagon springs, has changed its name to the Pontiac Spring Works.

Greenville-The Gordon Hollow Blast Grate Co. has been organized, with a paid-up capital stock of \$24,000, to manufacture the Gordon hollow blast grates, which have been made by Sprague, Gordon & Hecox.

North Muskegon-The Dayton Manufacturing Co. has decided not to rebuild the factory, recently destroyed by fire. Messrs. Dayton and Parmenter, two of the largest shareholders, are negotiating for the purchase of a saw and shingle mill in Clare county, where they own a tract of timbered land.

Muskegon-A. V. Mann & Co. have the interest of the heirs of the late sold their sawmill and docks, at Lakeside, to Hovey & McCracken, for \$30,000. This sale closes out the lumber business of Messrs. Mann and Moon, who will now sessions in the South.

> Keno-E. T. Lockerby has moved his shingle mill and supply store from White Cloud, locating three miles northwest of this place, where he owns a tract of shingle timber. Mr. Lockerby cut 43,000,000 shingles for Morton, Lewis & Co. while located at White Cloud.

Wyandotte-The Anchor Manufacturing Co. has obtained a refusal of a factory site at Memphis, Tenn. Vast forests of gumwood are said to abound in the vicinity of Memphis, and this material will be used to construct the single stave out of which the barrel is manufactured, the heads and hoops to be shipped from the home factory. The works here will also continue to manufacture complete barrels.

Purely Personal.

Jas. D. Corson, salesman for Foster, Stevens & Co., is laid up with a lung

Chauncey Strong, a representative citizen of Kalamazoo, was in town last Wednesday.

Geo. Nichols, of Martin, has taken a position with J. C. West & Co., the Canal street druggists.

Mr. Spencer, of the grocery firm of Machemer & Spencer, Plainwell, was in town last Thursday.

Henry Avary, general dealer at Slocum's Grove, was in town Saturday. He was accompanied by his son.

J. O. Seibert, of the former firm of Johnson & Seibert, general dealers at Caledonia, was in town Monday.

Frank Smith, of the firm of Darling & Smith, general dealers at Fremont, was in town a couple of days last week.

E. A. Owen, formerly engaged in the mercantile business at Plainwell, will shortly remove to this city and engage in the real estate business.

Geo. A. Pollard, of the former firm of Avary & Pollard, general dealers at Slocum's Grove, is now keeping books and scaling logs for Staples & Covell, at New Era.

Herman Teuffer has severed his connection as salesman for Foster, Stevens & Co. and gone to the City of Mexico, where his father is engaged in the furniture business.

The "lady" referred to in a recent issue of THE TRADESMAN as having been presented to Geo. Cook, the Grove general dealer, by a wholesale dry goods house of this city, was a plaster bust, which will serve as a useful store ornament for many years to come.

Fremont Facts.

Our furniture factory is now an assured fact. The company will be a consolidation of the evaporating company and some outside partner. A committee started out to raise \$500 for the same and succeeded in raising \$700 in a few hours.

On February 15, H. Bromley, general dealer, assigned to A. H. Northway. The stock inventoried between \$800 and \$900. As he was supposed to have a stock of \$3,000 or \$4,000, the announcement that there was less than \$1,000 worth created general surprise. The creditors thought the matter warranted investigation and are now so doing. There will doubtless be some surprising developments before

FOR SALE, WANTED, ETC.

Advertisements will be inserted under this head for ro cents a word the first insertion and one cent a ord for each subsequent insertion. No advertiseent taken for less than 25 cents. Advance payment.

BUSINESS CHANCES.

CRAND OFFER-IF TAKEN BEFORE MAY 1, I will sell my stock of drugs and groceries at a discount of \$1,000: a rare chance for some one. R. Baker, Vicksburg, Mich.

icksburg, Mich.

OR SALE OR RENT-FOUNDRY AND MACHINE
shop in one of the finest villages in Michigan.
orrespondence solicited by R. Baker, Vicksburg,
ich.

FOR SALE—STORE, DRUG STOCK AND FIXTURES, including postoffice fixtures, for sale on easy terms, owing to ill health; only drug store in town, situated in center of fine fruit section, Address Dr. S. J. Koon, Lisbon, Mich.

FOR SALE—AN ATTRACTIVE DRUG STORE FOR sale or exchange, situated on a principal business street of Grand Rapids; good reasons for selling. Address Physician, care Carrier No. 18.

WANTED-GROCERY STOCK; MUST BE CHEAP
for cash. Church & Fenn, Charlotte, Mich. 596 To for cash. Church & Fenn, Charlotte, Mich. 596.

TOR SALE—A LUMBER YARD 1N THE GROWING.

Town of Delton, on the Chicago. Kalamazoo &
Saginaw railroad; best town between Kalamazoo and
Hastings; good roller mill; stock of lumber has been
reduced with a view to selling, on account of other
business of one of the partners. For particulars, address Goss & Hall, Delton, Mich.

dress Gos & Hall, Delton, Mich.

Nashville, MicHigan, OffErr Sirnancial Sirnancial Gradients and Jacobs Hall, Delton, Mich.

Nashville, MicHigan, OffErr Sirnancial Gradients and decements the manufacturers looking for desirable locations. Address C. W. Smith, Secretary Improvement Committee, for particulars.

FOR SALE—CLEAN STOCK OF DRY GOODS, Groceries, boots and 'shoes and 'shardware, situated in good trading point; will inventory about \$2,000; sales for past three years, \$28,000; reason for selling, owner has other business; also double store and dwelling for rent at \$15 per month. M. S. McNitt, Byron Center, Mich.

59

WANTED-TO EXCHANGE FARM OF 120 ACRES OR village property for stock of goods hardware V village property for stock of goods, has eferred. Address No. 573, care Michigan Trade 579

FOR SALE-HARDWARE STOCK, FINVENTORING T about \$4,000, doing a very prosperous busican reduce the stock to suit purchaser; best of refor selling. Address A. L. Paine & Co., Reed Mich.

Mich. 568

HAVE SEVERAL FARMS WHICH I WILL EXchange for stock of goods, Grand Rapids city property, or will sell on easy payments; these farms have the best of soil, are under good state of cultivation, and located between the cities of Grand Rapids and Muskegon. O. F. Conklin, Grand Rapids, Mich.

HELP WANTED.

WANTED-REGISTERED PHARMACIST OR ASSIST-ant. A. E. Gates, M. D., Crystal, Mich. 594

SITUATIONS WANTED.

SITUATIONS WANTED.

WANTED—A REGISTERED OR ASSISTANT PHARmacist; would prefer one who speaks the Holland language. Jonker & Brugma, Grand Rapids 8

WANTED—POSITION BY FIRST-CLASS DRUGGIST;
nine years experience. Address C. M. Shaw,
2

WANTED-SITUATION BY A MAN WHO UNDER stands the book, stationery and confectionery trade; best reference. Address No. 587, care Michigan Tradesman.

MISCELLANEOUS.

WANTED—SECOND-HAND ENGINE AND BOILER in good repair and one or two good shingle machines. Write, giving full particulars and lowest cash price, to No. 9, care Michigan Tradesman.

WANTED—EXPERIENCED MAN, WHO WILL FURNISH outfit, wants partner with \$500 or \$1,000 to engage in the meat business. Address No. 7 care Michigan Tradesman.

ran Tradesman.

Tor Sale—CHEAP—A 10 HORSE POWER GAS Experies in good running order; reason for selling, want more power and are replacing it with a 30-horse gas engine of same kind. Rindge, Bertsch & Co., 12, 14 and 16 Pearl St.

and 16 Pearl St.

GOMPLETE HISTORY OF THE PATRONS OF INCOMPLETE, the inception of the organization;
only a few copies left; sent postpaid for 10 cents per
copy. Address The Tradesman Company, G'd Rapids

BEGIN THE NEW YEAR BY DISCARDING THE
annoying Pass Book System and adopting in
its place the Tradesman Credit Coupon. Send \$1 for
sample order, which will be sent prepaid. E. A. Stowe
CAMPLES OF TWO VALUE.

c. Gro., Grand Rapids.

CAMPLES OF TWO KINDS OF COUPONS FOR retailers will be sent free to any dealer who will rete for them to the Sutliff Coupon Pass Book Co., Albany, N. Y.

Dissolution Notice.

Notice is hereby given that the copartership heretofore existing between Notice is hereby given that the copartmership heretofore existing between
W. T. Lamoreaux and Guy A. Johnston,
under the firm name of Lamoreaux &
Johnston, wholesale produce dealers,
has been this day dissolved, Guy A.
Johnston retiring.
The business will be continued at the
old stand by W. T. Lamoreaux, who
assumes the indebtedness of the old firm
and to whom all debts due the firm must
be paid.

W. T. LAMOREAUX,
GUY A. JOHNSTON.

Dissolution of Copartnership.

GRAND RAPIDS, March 15, 1890. Notice is hereby given that the firm of Cummings & Yale has this day dissolved by mutual consent, F. D. Yale retiring.
All accounts owing to the firm will be paid to W. E. Cummings, and all debts of the firm will be paid by W. E. Cummings.
W. E. Cummings, m. F. D. Yale.

GRAND RAPIDS GOSSIP.

The firm style of Amos S. Musselman & Co. has been changed to Musselman & Widdicomb.

John Moore succeeds Moore & Needveldt in the grocery and notion business on Sinclair street.

The Ball-Barnhart-Putman Co. shipped a new grocery stock, last week, to E. T. Lockerby, at Keno.

D. E. Watters has removed his drug stock from Freeport to this city, locating on South Division street.

The option given the syndicate which contemplates the purchase of the gas works has been extended to April 1.

Joseph C. McKee has sold his grocery stock, at South Grand Rapids, to Grace & Johnson, who will carry a general stock.

Walter E. Cummings succeeds Cummings & Yale as manufacturers' agents for crockery and glassware at 19 South Ionia street.

Wasson & Lamb will remove their grocery stock from their present location on Monroe street to 17 South Division street, the change taking place about April 1.

Chas. A. Cushing, formerly engaged in the cigar and tobacco business at Charlotte, has opened a tobacco store at Jack-The Lustig Cigar Co. furnished the stock.

Simon Schack has re-engaged in general trade at Reed City. The Olney & Judson Grocer Co. furnished the grocery The dry goods stock was purstock. chased in Detroit.

Guy A. Johnston has retired from the wholesale produce firm of Lamoreaux & Johnston. The business will be continued at the old location by the remaining partner, W. T. Lamoreaux.

The suit brought against Tucker, Hoops & Co. by Edson, Moore & Co., of Detroit, is for goods sold the assignee of the former firm of Wilson, Luther & Wilson, of Luther, prior to the purchase of the stock by its present owners.

B. Zeebuyth, formerly book-keeper for Voigt, Herpolsheimer & Co., has engaged in the dry goods business at Silverton, Voigt, Herpolsheimer & Co. furnished the stock. This is probably the longest distance Grand Rapids has ever shipped a merchandise stock.

At a meeting of the directors of the Priestley Express Wagon and Sleigh Co., held last week, Oliver S. Waters was elected a director to take the place of T. F. Richards, deceased. As the death of Mr. Richards left the corporation without an official head, Jas. A. Hunt was elected President, Sidney F. Stevens taking Mr. Hunt's former position as Vice-President.

W. L. Freeman was in Ithaca last Friday and Saturday, prosecuting the attachment suit brought against W. J. Gould & Co., of Detroit, through the failure of the grocery firm of Laughlin & Co. Hawkins, Perry & Co.'s agent took an order from the firm one Friday morning and the same afternoon the firm gave a chattel mortgage to W. J. Gould some lots of Nos. 1 and 2, selected. Red & Co. The following Monday the mortgage was foreclosed, and when the goods ordered from Hawkins, Perry & Co. arrived, they were taken in by the agent of of Gould & Co. and inventoried with the place of oak, which has been the prevailing style for about two years. Walnut is dead in this market. Whiteregular stock. On the sale of the stock | wood is in no demand.

by Gould & Co., Hawkins, Perry & Co. replevined the goods included in their last order, which was defended by Gould & Co. in the Gratiot County Circuit Court. A decision is expected to-day.

Gripsack Brigade.

Geo. Fowler, of Owosso, has gone on the road for the Owosso Mattress Co.

Two omissions have been noted in the list of Grand Rapids traveling men recently published in THE TRADESMAN-Wm. Van Zee, who travels for Nelson Bros. & Co., and Fred L. Fallas, who is on the road for E. Fallas.

Frank N. Mosher has resigned his position with Williams, Sheley & Brooks, to take a position on the road for Farrand, Williams & Clark. He will continue to reside at Port Huron, making the same territory as formerly.

H. P. Nicholson has severed his connection with Samuel Lyon, of Chicago, and engaged to travel for Curtis & Co. Manufacturing Co., of the same city. He will continue to devote his entire attention to his Michigan and Indiana

Harry Joy, who has been coming to this city for the past dozen years as the representative of Moore, Smith & Co., of Boston, died on March 16. The hat trade of the State will be pained to hear of his demise, as he was a universal favorite.

C. F. Williams, formerly engaged in the drug business at Caledonia, but more recently on the road for the Zoa Phora Medicine Co., of Kalamazoo, has engaged to travel for L. Perrigo & Co., manufacturing chemists of Paw Paw. He will visit the trade of Michigan and Northern Indiana.

Bank Notes.

J. C. Lamb & Son have opened a bank at Dryden.

E. H. Rollins & Son have opened a bank at Sault Ste. Marie.

Plainwell would accord a hearty support to another bank.

Dix & Wilkinson have opened an exchange bank at Berrien Springs.

C. D. Beebe, cashier of Hastings City Bank, has purchased a heavy interest in the Schoharie County Bank, at Schoharie, N. Y.

The Arenac County Bank has just begun business at Standish. C. L. Judd is president and S. J. Reynolds, cashier. perfect. Its capital is \$25,000.

The First National Bank of Marquette has increased its capital stock from \$100,-000 to \$150,000 by a unanimous vote of its stockholders. The new stock was immediately taken, the amount paid in full and the necessary papers sent to Washington. The stock is at a premium and can hardly be bought from its present holders.

The Hardwood Lumber Market.

Black ash is dull and tending lower. White ash is about the same. Basswood is not very active. Birch has been very quiet, but is now more sought after. Cherry is in good demand. Gray elm is about the same, only a reasonable amount being called for. Maple is not active and is in poor demand, although the Phoenix Furniture Co. has paid \$30 for oak is active. Quarter-sawed white oak





Merchants, YOU WANT THIS CABINET

Thousands of Them

often seen on the floor of the average grocer. Beautifully grained and varnished and put together in the best possible manner. Inside each cabinet will be found one complete set of castors with screws.

Every Wide-Awake Merchant

Should Certainly Sell

LION, THE KING OF

An Article of Absolute Merit.

It is fast supplanting the scores of inferior roasted coffees. only in one pound packages. Put up in 100-lb cases, also in cabinets of 120 one-pound packages. For sale by the wholesale trade everywhere. Shipping depots in all first-class cities in the United States.

oolson Spice Co., TOLEDO, OHIO.

L. WINTERNITZ, Resident Agent, Grand Rapids.

Made means a great deal. It means that extra care is taken in the cut; that great pains throughout is required in the stitching; that every portion or one work must receive the closest attention; that the garment when completed shall be

You do not often get these qualities in the shirts you buy. It is just that fact that gives us (Michigan Overall Mfg. Co., Ionia, Mich.) such a trade on our shirts.

We not only try to turn out a perfect shirt, but we DO.

Our shirts are immense in size. Large enough to fit a double-breasted man, and fit him easily, too

Long, wide, ample, three big things in a shirt.

These qualities, when combined in a well-made, neatlyfashioned garment, make shirts that sell--sell easily and at good profits.

Our line of fancy chevoits and domets range from \$4.50 to \$7.50 per dozen. The styles are exquisite, all the new patterns and pleasing combinations of handsome coloring.

We should like to have you ask us to send you, at our expense, samples of our line, that you can compare them with your present goods and see the difference in every way.

Will you?

Dry Goods.

Growth of the Velveteen Trade.

Velveteens seem to have obtained verveteens seem to have obtained a permanent position in the world of fash-ion as a dress material. The great per-fection attained in the production of this fection attained in the production of this really beautiful fabric will, no doubt, make it yet more popular, as the cloth not only lends itself gracefully to draping and to the curves of any figure, but is a perfect and satisfactory substitute for silk velvet, with the decided advantage of being cheaper in cost, while at the same time possessing good wearing qualities.

qualities.

The improvements made during the past few years in the manufacture and finish of velveteen have greatly increased its usefulness. When dyed in the old way it looked attractive, but after being worn a short time, and especially at the seaside, it would fade and look rusty, the pile giving way, and a most expensively made-up dress thus became valueless. Now, we have permanent colors which never fade, and fast pile which will stand the most severe wear to the very end. In fact, as some merchants have frequently remarked, with rueful countenance, the wearing qualities are if any-thing too great, for as one can readily perceive, it is not always advantageous to trade for a cheap fabric to be too dur-

Velveteen manufacturers are certainly entitled to some recompense, after the careful study which they have made with a view toward the improvement of their a view toward the improvement of their productions, both in regard to quality and design, and the "art" shades which are now produced have never been equaled. Retailers are experiencing a better inquiry for velveteens, and it is an encouraging fact that one sees dresses of the material more frequently worn by ladies, while for trimming purposes it is also largely employed. The fashionable color at present is violet in all shades, from reddish violet to a gray shade of heliotrope. A grand and effective shade called rhododendron is also coming into

Englishmen After the Duck Mills.

From the Hartford Times.

An agent of an English syndicate has been negotiating for some time past for the purchase of the cotton duck factories at New Hartford, Moodus and Leesville, Connecticut, the two latter places thriving villages in East Haddam. The mills there are the Williams mills and the factories of the Atlantic Duck Co. All three have a prosperous business and make an article of cotton duck which commands ready sale in New York and other markets. The negotiations for these mills have been in progress for some weeks, and it is understood that the agent of the syndicate is well satisfied agent of the syndicate is well satisfied with the properties, but that he has not yet been able to meet the views of the proprietors as to figures. The factories employ several hundred persons, and, outside of some twine manufacturing, are the chief source of income of the residents of Moodus and Leesville. It is understood that if the sale is effected, the management of the factories will remain practically as at present, but that the purchaser will dictate the marketing and prices of the goods. It is reported that the purchase of the Greenwood Co.'s mill, at New Hartford, has been effected by the syndicate. This mill is the chief industry in the village, employing 700 hands. The capital of the company is \$400,000, the business has been prosper-ous for many years, and the value of the plant and business is roughly estimated at \$1,000,000. It is reported, in con-nection with the sale, that the present nection with the sale, that the present managers of the property will be continued in the management. In response to an inquiry, last Saturday, as to the terms of the purchase, Mr. R. R. Smith, agent of the company, telegraphed: "We are not prepared to give any definite information regarding it."

Some Handsome Fabrics.

Lovely Scotch ginghams have been brought to New York, and many of them now retail under the title of French ginghams in the most exclusive stores of GRAND RAPIDS,

that city. The fine quality is a standard feature, but the lovely colorings of the present season lend them new attraction. Old rose, pink, lavender, tan, gray, faint green and China blue are among the lighter shades, while red, brown and navy blue are standbys at all times. Plaids, checked and striped effects lead, and chintz ideas prevail to a layer exand chintz ideas prevail to a large ex-tent. Solid and shaded stripes are arranged in fine combinations, and plain and plaid grounds are decorated with broche figures in small and large designs, sold under the name of fancies and nov-elties. Brocaded stripes, single and in clusters of three, are new. A stripe of raised white cotton, like couching in embroidery, is novel and refined in appear-

Vegetable Flannel.

Vegetable flannel is a textile material now being largely manufactured in Germany out of pine leaves. The fiber is spun, knitted and woven into undergarspun, knitted and woven into undergar-ments and clothing of various kinds. In the hospitals, penitentiaries and barracks of Vienna and Breslau, blankets made of this material are exclusively used. One of the chief advantages is that no ver-min will lodge in them. The material is also used as stuffing, closely resembling horse-hair, and is only one-third the cost. When spun and woven, the thread resembles that of hemp, and is made into jackets, spencers, drawers and stockings, flannel and twills for shirts, coverlets, body and chest warmers, and knitting yarn. They keep the body warm without heating, and are very durable. The factories are lighted with gas made from the refuse of these manufactures.

The Dry Goods Market.

Cotton goods are firmer, on account of the high price of raw cotton. Light prints are 1/2 cheaper. Cambrics are firmer. Dress silks are firm and advancing, the Patterson manufacturers declining to book orders for future delivery at present prices.

One of the strongest evidences of the One of the strongest critical great revival in manufacturing industry, which is now taking place in England, is the fact that there is actually a scarcity of labor. It is reported that the applica-tion for skilled workmen is such that the unions cannot supply all that are needed. Overtime is very general in most of the large works.

WNINGS



COYE, 11 Pearl Street. Telephone 106.

Volgt, Herpolsheimer & Co.,

Importers and Jobbers of Staple and Fancy

Dry Goods

Manufacturers of

Shirts, Pants, Overalls, Etc.

Complete Spring Stock now ready for inspection. Chicago and Detroit prices guaranteed.

48, 50 and 52 Ottawa St..

Prices (DUPPENT. DUPPENT. DUPPENT. DO COTTONS. Clifton C C C
Atlantic A UNBLEACHE	Clifton C C C 61/4
" Н 634	Conqueror XX4 34
" P 6	Exeter A 6½
" LL 534	Full Yard Wide 61/4
Archery Bunting 4	Honest Width 61/2
Amory 714	Hartford A 51/4
Berwick L 61/4	King, E F 61/4
Black stone O, 32 4%	" E X 614
Boot, FF 634	Lawrence L L 51/2
" C 534	Noibe R 5%
" AL 734	Newton 6
Continental, C 71/4	Riverside XX 434
" D, 40-in 814	Sea Island R 61/4
" W, 45-in11	Top of the Heap 71/4
Chapman 4	Comet. 40 in 81/4
Comet A 71/4	Carlisle " 7½
BLEACHEI	COTTONS.
Amsburg 7	Glen Mills 7
Beats All 4½	Green Ticket 814
Cabot	Hope
Cabot, % 634	Just Out 434@ 5
" shorts. 8%	" OP 7½
Edwards 6	Lonsdale Cambric 101/2
Farwell 734	Middlesex 5@ 51/4
Fitchville 7%	Oak View 6
First Prize 61/2	Our Own
Fairmount 4%	Rosalind
Full Value 634	Sunlight 4½
HALF BLEACE	HED COTTONS.
Cabot	Dwight Anchor 81/2
UNBLEACHED CA	ANTON FLANNEL.
Hamilton N 61/2	" " 211
" L 7	" 312
" X 9	" " 819
" No. 25 9	NTON FLANNEL
Hamilton N 71/2	Middlesex A A11
Middlesex PT 8	" A O131/4
" X A 9	4171/2
DRESS	GOODS.
Hamilton 8	Nameless20
"	
Nameless16	"32½
"18	"
Biddeford 6	Dwight Anchor 8½ NTON FLANNEL. Middlesex No. 1 10 " 2 11 " 7 18 " 8 19 NTON FLANNEL. Middlesex A A 11 " 2 12 " A O 13½ " 4 17½ " 5 16 GOODS. Nameless
Brunswick 61/2	NTS. 61/2
Allen, staple 51/4	Merrim'ck shirtings. 434
" robes 5	Pacific fancy 6
American fancy 6	Portsmouth robes
American shirtings. 4%	Simpson mourning 61/2
" long cloth B. 1014	greys 6½ " solid black. 6½
" long cloth B.10½ " " C. 8½	Washington indigo. 6
" century cloth 7 gold seal101/2	"Turkey robes 7½ "India robes 7½
" century cloth 7 " gold seal10½ " Turkey red10½ Berlin solids5½	Washington indigo. 6 "Turkey robes 7½ "India robes 7½ "plain Tky X ¾ 8½ "X10
" oil blue 61/2	" Ottoman Tur-
Cocheco fancy 6	Martha Washington
" madders 6	Turkey red % 7% Martha Washington
Hamilton fancy, 61/4	Turkey red 91/2
" staple 51/2 Manchester fancy 6	
" new era. 61/2	Windsorfancy 6½ "gold ticket indigo blue10½
Merrimack D fancy. 61/2	
Amoskeag A C A 121/4	A C A
" D 81/2	York
" Awning11 Farmer	Swift River 6½ Pearl River
First Prize111/	Warren
	i milit.

Atlanta, D

Clifton, K

	Amoskeag 12½ Ja " 90z 14½ Lt " brown 13 Lt Lt Everett, blue 12 " brown 12 " 16 (Coecheo 10½ " 16 Coecheo 10½ Glenarven 6½ Lt Lancashire 6½ Normandie 8 Renfrew Dress 8 Toil du Nord 10½ " AFC 10½ " Aroskeag 6½ Y " Aroskeag 6½ Y " Fersian 8½ W Bates 6½ Carpert Carp	affrey 11½ ancaster 12½
	Andover	wrence, 9 oz 131/2 "No, 22013
	Everett, blue 12	" No. 250 11½ " No. 280 10½
	SATIN 90 II	ES.
	Simpson	lack 9@ 9½
	Coecheo 10½	10%
1	Glenarven 6% La	ms. ancaster, staple 6%
1	Lancashire 6½ Normandie 8	" fancies 7 " Normandie 8%
1	Renfrew Dress 8 W	estbrook
1	Amoskeag 634 Y	ork 634
1	Persian 8½ W	indermeer 5
1	Bates 634 Ct	$\begin{array}{cccccccccccccccccccccccccccccccccccc$
1	Peerless, white18½ Pe	VARP.
	Teerress, white10/2	1.02
2	Amoskeag16½ V	alley City16
	Harmony 1634 Grant Stark 1912 Pr	eorgia
	American 16½ B	urlap 111/2
1	Clark's Mile End45 Ba	arbour's88
í	Holvoke221/2	OTTON
2 2	White, Colored.	White, Colored,
Ĺ	" 834 39 "	1638 43
2	" 1236 41	2040 45
ź	Slater 4½ W	ashington 434
ź	White Star 4% R	ed Cross 4½ ockwood 4¾
2	Newmarket 4% W Edwards 4% B	runswick 434
2	RED FLA	NNEL.
	Creedmore27½ F	T321/2
	Nameless	uckeye321/2
	Red & Blue, plaid . 40 G	NNEL. rey S R W171/2
	Union R	R P
	6 oz Western 21 F. Union B 221/8 M	lushing XXX23½ (anitoba23½
	Nameless 8 @ 94	ANNEL. 9 @101/6
6	" 8½@10	12½
	Slate. Brown. Black. Sl	late. Brown, Black,
	10½ 10½ 10½ 10½	15 15
2	$\begin{array}{c ccccccccccccccccccccccccccccccccccc$	17 17 20 20
2	Severen, 8 oz 9½ G	reenwood, 8 oz111/2
6	Mayland, 8 oz 101/2 W	Vest Point, 8 oz 91/4
ś	White, doz WADDI	ngs. er bale, 40 doz \$5 00
6	Colored, doz14	AS.
2	Slater, Iron Cross 8 P	awtucket
	" Red Cross 9 D	edford 101/4
6	Corolino CORSE	TS.
2	Shilling's 9 00 B	righton 4 75
6		
2	Corticelli, doz85 [C	silk. orticelli knitting,
	twist, doz. 42½	per /202 barr
	50 rd dog 491/	per /202 barr
6	50 yd, doz. 42½ HOOKS AND EYES No 1 Bl'k & White10 [N	PER GROSS. O 4 Bl'k & White15
6	50 yd, doz. 42½ HOOKS AND EYES No 1 Bl'k & White10 [N	PER GROSS. O 4 Bl'k & White15
4	50 yd, doz. 42½ HOOKS AND EYES No 1 Bl'k & White10 [N	PER GROSS. O 4 Bl'k & White15
4	50 yd, doz. 42½ 100 yd, doz.	—PER GROSS. o 4 Bl'k & White15 ' 8 "20 ' 10 "25 o 4—15, F 3½40 FAPE.
6 6	Solyd, doz. 42/2 HOOKS AND FTES HOOKS AND FTES HOOKS AND FTES No 1 Blk & White.10 N	
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SONS. STEKETEE

JOBBERS OF

Overalls, Pants, Jackets, Jumpers, Waists, Flannel Shirts, Domet Shirts, Cotton and Calico Shirts in all qualities. Embroideries, Lace Caps, Ruchings, Linen Collars and Cuffs, Aprons, Lace Collars, Bibs, and a Complete Line of Ladies' Windsor Ties.

Selling Agents for Valley City, Georgia and Atlanta Bags. Twines, Batts, Peerless Warp, Waddings. Correspondence Solicited.

- MICH. 83 Monroe and 10, 12, 14, 16 & 18 Fountain Sts., GRAND RAPIDS

HARDWARE.

How to Avoid Forgetfulness.

How to Avoid Forgetfulness.

A successful-business man says there were two things which he learned when he was eighteen, which were ever afterward of great use to him, namely: "Never to lose anything and never to forget anything." An old lawyer sent him with an important paper, with certain instructions what to do with it. "But," inquired the young man, "suppose I lose it; what shall I do then?" "You must not lose it!" "I don't mean to," said the young man, "but suppose I should happen to?" "But I say you must not happen to; I shall make no provision for any such occurrence; you must not lose it!"

This put a new train of thought into

must not lose it!"

This put a new train of thought into the young man's mind, and he found that if he was determined to do a thing he could do it. He made such a provision against every contingency that he never lost anything. He found this equally true about forgetting. If a certain matter of importance was to be remembered, he pinned it down on his mind, fastened it there, and made it stay. He used to say; "When a man tells me that he forgot to do something, I tell him he might as well have said: 'I do not care enough about your business to take the trouble to think of it again.'" I once had an intelligent young man in I once had an intelligent young man in my employment who deemed it sufficient my employment who deemed it sufficient excuse for neglecting any important task to say, "I forgot it." I told him that would not answer. If he was sufficiently interested, he would be careful to remember. It was because he did not care enough that he forgot it. I drilled him with this truth. He worked for me three years, and during the last of the three he was utterly changed in this respect. He did not forget a thing. His forgetting, he found, was a lazy, careless habit of the mind, which he cured.

A New Malleable Alloy.

A new malleable alloy of the bronze kind has been brought to notice by a London chemist, the material being prokind has been brought to notice by a London chemist, the material being produced by means of a process by which, it is alleged, the introduction and admixture of the component metals are accurately controlled, in definite proportions, by which means are formed true alloys of high strength and uniformity. It is stated that some of the specimens of cast, rolled and turned rods of this substance show remarkable uniformity in extension throughout the whole length of the tested part, and not so marked a contraction in one spot only as is usual. In one of the test specimens, the elastic limit was reached at twenty-four tons per square inch, and above this point the metal suddenly extended about two per cent.; it then dropped to a slight extent in tensile resistance, and recovered, as is the case presented by cast steel, further extensions being found to be very slight up to the point of 76-100 tons per square inch. formity up to the point of rupture at 34 76-100 tons per square inch.

The Hardware Market.

The wire nail mills are shutting down, in order to curtail their product and get prices back to the old figure. The manufacturers of steel nails claim that steel billets must decline or steel nails advance, as the margin between the raw and finished product is altogether too narrow. A new sash and door list has been issued by the manufacturers of the West, having been adopted on March 6. The list embodies an average advance of 10 to 12 per cent., due to the recent ad vances in glass.

The New Shoe Clerk's Compliment Shoe Dealer (for the sake of adding the strength of another favorable opin-ion)—Ah, madam, but that shoe is simply perfection upon your foot. James, how do you think Mrs. De Hoof's foot looks in that shoe?

New Clerk (anxious not to fall short in

his enthusiasm)-Immense.

	~
Prices	Current

	Prices Current.	BS
	These prices are for cash buyers, who	
	pay promptly and buy in full packages. Snell's	I
	AUGURS AND BITS. dis.	I
The second lives and the second	First Quality, S. B. Bronze \$ 7 50 "D. B. Bronze 12 00 "S. B. S. Steel 8 50 "D. B. Steel 13 50	NEN
	BARROWS, dis. Railroad	I t
	BOLTS. dis. 50&10	0
	Sleigh shoe	18
	BUTTS, CAST. dis. Cast Loose Pin, figured	I
	BUTTS, CAST. dis.	6 5 4
	Wrought Brass 75 Blind, Clark's 70&10 Blind, Parker's 70&10 Blind, Shepard's 70	10000011
	BLOCKS. Ordinary Tackle, list April 17, '85 40	1 8 7
	Grain dis. 50&02	9.00
	Cast Steelper 1b 5	1
	Ely's 1-10	1
	CARTRIDGES. Rim Fire	1
	CHISELS. dis.	1
	Socket Firmer 70&10 Socket Framing 70&16 Socket Corner 70&10 Socket Slicks 70&10 Butchers' Tanged Firmer 40	
	Curry, Lawrence's 40 Hotchkiss 25 CHALK.	
	White Crayons, per gross12@121/2 dis. 10	i.
	COPPER. Planished, 14 oz cut to size per pound 28 " 14x52, 14x56, 14x60 25 Cold Rolled, 14x56 and 14x60 26 Cold Rolled, 14x48 26 Bottoms 27	1
	Taper and straight Shank 50 Morse's Taper Shank 50 DRIPPING PANS.	1
	ELBOWS.	1:
	Com. 4 piece, 6 in. doz. net 75	
	Clark's, small, \$18; large, \$26	
-	New American	
ŀ	GAT VANIZED IDON	- 1
	Nos. 16 to 20; 22 and 24; 25 and 26; 27 28 List 12 13 14 15 18 Discount, 50&10 GAUGES. dis. Stanley Rule and Level Co.'s	
,	HAMMERS.	- 1
t	Kip's	
7		
)	State	
3	Screw Hook and Eye, ½ net 10	
f	HANGERS. dis.	
	Barn Door Kidder Mfg. Co., Wood track 50&16 Champion, anti-friction 60&16 Kidder, wood track 46 HOLLOW WARE)
2	Pots. 66 Kettles. 86 Spiders. 66	0
V		0

Stanley Rule and Level Co.'s.....

WIRE GOODS,	dis.	SAND PAPER.
right 70	&10&10	List acet. 19, '86 dis. 40&10
crew Eyes	&10&10	SASH CORD.
look's	&10&10	Silver Lake, White A
KNORS—New List	dis	" White B " 50
oor, mineral, jap, trimmings	. 55	" Drab B " 55
Door, porcelain, jap. trimmings	55	" White C
loor, porcelain, plated trimmings	. 55	Discount, 10.
oor, porcelvin, trimmings	55	SASH WEIGHTS.
rawer and Shutter, porceiain	die	Solid Eyes per ton \$25
brawer and Shutter, porcelain Locks—Door. Lussell & Irwin Mfg, Co.'s new list fallory, Wheeler & Co.'s tranford's forwalk's	55	Solid Eyes per ton \$25 "Hand SAWS dlis. Silver Steel Dia. X Cuts, per foot 70 "Special Steel Dex X Cuts, per foot 50 "Special Steel Dia. X Cuts, per foot 30 "Champion and Electric Tooth X Cuts, per foot TRAPS dls.
fallory, Wheeler & Co.'s	55	Silver Steel Dia, X Cuts, per foot. 70
Branford's	55	" Special Steel Dex X Cuts, per foot 50
lorwalk's	55	" Special Steel Dia. X Cuts, per foot 30
MATTOCKS.	** **	" Champion and Electric Tooth X
MATTOCKS. MATTOCKS. \$16.00	, dis. 60	Cuts, per 100t
Innt's \$18.50 Als	20.8-10	Steel Game TRAPS. dis.
MAULS.	dis. 50	Oneida Community, Newhouse's 35
perry & Co.'s, Post, handled	50	Oneida Community, Hawley & Norton's 70
perry & Co.'s, Post, handled	dis.	Mouse, choker
offee, Parkers Co.'s	40	Mouse, delusion
Landers Form & Cl. b's	40	Bright Market WIRE. dis.
" Enterprise	95	Annealed Market. 65
MOLASSES GATES.	dis.	Coppered Market
tebbin's Pattern	60&10	Tinned Market
tebbin's Genuine	60&10	Coppered Spring Steel 50
Interprise, self-measuring	25	Barbed Fence, galvanized 4 00
perry & Co.'s, Post, handled MILLS. Coffee, Parkers Co.'s	9.40	painted 3 40
Vire nails, base	2 90	Steel, Game
Advance over base: Steel.	Wire.	Barbed Fence, galvanized
0Base	Base	Northwestern dis. 10&10
0Base	10	WRENCHES. dis.
0 05	20	Baxter's Adjustable, nickeled 30
0	20	Coe's Patent Agricultural prought
6 15	35	Coe's Patent malleable 75410
2	35	MIGORI I ANDONO Ale
0 20	40	Bird Cages
25	50	Pumps, Cistern 75
& 6 40	65	Screws, New List 50
1 (0	1 50	Casters, Bed and Plate 50&10&10
1 50	2 00	Dampers, American 40
Fine 3 1 50	2 00	Forks, noes, rakes and an steel goods 65
Case 10 60	90	M TALS.
" 8 75	1 00	PIG TIN
6 90	1 25	Pig Large 26c
" 8	1 25	Pig Bars 28c
" 6	1 50	ZINC.
Clinch 10 85	75	Duty: Sheet, 2½c per pound.
" 81 00	90	Per pound
" 6	1 00	SOLDER
PLANES	dis	16
Ohio Tool Co.'s, fancy	@30	10 Extra Wiping 16 The prices of the many other qualities of solder in the market indicated by private brands yarr according to composition.
Sciota Bench	@50	The prices of the many other qualities of
Sandusky Tool Co.'s, fancy	@30	vary according to composition.
Sciota Bench. Sandusky Tool Co.'s, fancy. Bench, first quality. Stanley Rule and Level Co.'s, wood.	@50	
Stanley Rule and Level Co.'s, wood Fry, Acme	&10	Cookson per pound 16 Hallett's "13
Frv. Acmed	is. 60	Hallett's " 13
Common, polishedd	is. 70	TIN-MELYN GRADE.
RIVETS.	dis.	10x14 1C, Charcoal
Iron and Tinned	40	10x14 IX. " 6 60
		1 14x20 1X 9 25
"A" Wood's patent planished, Nos. 24 to 'B" Wood's patent planished, Nos. 25 to 27 Broken packs 1/2 per pound extra. ROPES. Steal 1/2 inch and larger.	27 10 20	COOKSON
"B" Wood's pat, planished, Nos, 25 to 27	9 20	10x14 IC, Charcoal
Broken packs 1/2c per pound extra.		10x14 IC, Charcoal
ROPES.	40	14x20 IC, " 6 00 10x14 IX, " 7 50 14x20 IX, " 7 50
Manilla	16	14x20 IX, " 7 50
SOUARES.	dis.	Each additional X on this grade \$1.50.
Steel and Iron	75	BOOFING PLATES 14x20 IC, "Worcester 6 00
Sisal, ½ inch and larger Manilla Squares. Steel and Iron Try and Bevels. Mitre	60	14x20 IC, "Worcester 6 00
Mitre	20	14x20 IX, " " 7 50 20x28 IC, " " 12 50
SHEET IRON.	Con	14x20 IC, " Allaway Grade 5 25
Nos. 10 to 14	*3 10	14x20 IX, " " 6 75
Nos. 15 to 17	3 2)	20x28 IC, " " " 11 00
Nos. 18 to 21 4 20	\$3 10 3 2) 3 20	14x20 IC, "Worcester 6 00 14x20 IX, "7 59 20x28 IC, "12 59 14x20 IC, "Allaway Grade 5 25 14x20 IX, "6 77 20x28 IC, "11 00 20x28 IX, "14 00
Nos. 22 to 24 4 20	3 30 3 40	BOILER SIZE TIN PLATE.
Nos. 10 to 14. Com. Smooth Nos. 15 to 17. 4 20 Nos. 18 to 21. 4 20 Nos. 22 to 24. 4 20 Nos. 25 to 26. 4 40 Nos. 27. 4 60 Nos. 27. 4 80 40 Nos. 27. 4 80 40 No. 27. 8 80 40 18 80 40 18 80 40	3 40	14x28 IX
No. 27	Inches	14x31 IX
wide not less than 2-10 extra	· · · · · · · · · · · · · · · · · · ·	14x60 IX. " " 9 " per pound 9%

The rope market is high and advancing, and the price at present is as follows: SISAL -

13c pound. MANILLA

16c pound. If you cannot stand these prices, we have in stock what is called

New Process Rope

Which we guarantee is equal to Sisal. We have the following sizes and quote:

1-4, 5-16, 3-8 7-16 and 5-8

9 1-2c pound. 9c pound.

WILL YOU TRY IT?

Foster, Stevens & Co.,

Wholesale Hardware,

.....new list 33 16 and 12 Monroe St., 33, 35, 37, 39 and 41 Louis St., GRAND RAPIDS, MICH.

The Michigan Tradesman

Official Organ of Michigan Business Men's Association

A WEEKLY JOURNAL DEVOTED TO THE

Retail Trade of the Wolverine State.

The Tradesman Company, Proprietor.

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E. A. STOWE, Editor

WEDNESDAY, MARCH 19, 1890.

JUSTIFIABLE, BUT INEXPEDIENT. While the deep-seated antagonisms toward legitimate merchants engendered in the minds of the Patrons of Industry by the rascally organizers of that order are deplorable and fully justify the merchant in adopting retaliatory measures, THE TRADESMAN does not think it expedient to take such a course and is, therefore, not in harmony with the spirit of the following communication, from

the pen of an Elsie merchant: It seems that the business men of sev eral Michigan towns have been discussing the advisability of organizing to counteract the purpose of the Patrons of Industry.

writer, having a personal interview with one of the parties concerned, gives the following in their own language:

We, as business men, have felt somewhat keenly the depressed condition of business which is so general and, after a careful investigation, we have concluded that it is but the natural result of the that it is but the natural result of the present system of exchange—unavoidable and inevitable; a result so unerring that it has been typed "the periodical hard times;" aided, in central and lower Michigan, by the open winter, deterring the pursuit of profitable business. We believe this to be the true condition, and that no individual or class of individuals in particular are to blame.

in particular are to blame.

We, therefore, find reason to censure, distrust and condemn the wanton, vicious and unjust persecution by the organiza-tion known as the Patrons of Industry, in their tirade upon the merchants and mechanical industries; by their acts, retarding an already stagnated condition of business, causing labor to be unemployed, in their efforts to intimidate capital, making themselves felt like a thorn in the side; showing a cowardly disposition to strike their man while he is in the breast of all hondown, creating orable men the distrust and contempt it

richly merits.

In times like the present, we believe that men should feel a sympathy for their fellow-men, prompting them to acts of kindness, making the burden the easier to be borne; also, that we owe to one another a debt of gratitude for many accommodations rendered in the past; and by our experience as merchants we know that there is no class of men who should feel this obligation more keenly than the Patrons of Industry, as nine-tenths them have been carried by the merchant,

at the sacrifice of money and sleep.

But such is life! The lunatic assails his best friend, necessitating upon the part of the friend the most mild and decisive medical statements. isive mode of defense that in his mind the occasion may require.

After careful thought, we conclude that as our interests are mutual, we, as grain buyers, merchants, factorymen, mechanics and laborers, being the prin-cipal consumers of farm products, believe it advisable to form an organization or combination for mutual protection.

We find, by careful canvass in the different vicinities, that there are enough farmers out of the organization of the Patrons of Industry to supply all farm products in demand.

We also recognize the fact that where there are twelve to sell a commodity and but one to buy, the buyer has the advantage; also, that where the farmer has to pay money interest, and money tax, that he must realize from his farm products. value of her work.

We hope, by organization, to be able boycott all Patrons of Industry, thereby paying them 20 per cent. less for their products than we pay all farmers out of the organization of the Patrons for the same kind of products.

We believe it possible, by making a judicious division of the 20 per cent. thus obtained, paying the same out as we may propose, to hold all grain buyers and non-Patron farmers firm to our cause, also pay the whole expense of the organization.

The best method of dealing with the P. of I. fever is to treat it as a disease, which temporarily deprives the patient of his reasoning faculties, rendering him wholly unaccountable for his acts. As soon as convalescence approaches, the mind resumes its normal condition and the patient is able to look at matters in the calm light of reason. Any policy which tends to punish a man for acts done while he is out of his head should be avoided, and any semblance of such a policy will not be tolerated by conservative merchants.

The men who deserve punishment for the demoralization incident to the P. of I. craze are the irresponsible and disreputable organizers, who go from town to town and from school house to school house, uttering the most infamous falsehoods against the men who have stood by the farmer in sunshine and storm, assisting him in adversity and sharing in his prosperity. A policy of retaliation which would react on these miserable whelps would be justified under the circumstances; but the project of the Elsie merchant would not affect the men who fomented the trouble, but, instead, would result to the injury of the men who are already the victims of deceit and fraudmen who eventually come to see the pit falls prepared for them by the organizers and get out of the order as soon as possible. The rank and file of the P. of I. are, in the main, honorable men, who leave the organization as soon as they are satisfied that its tenets are based on deception and its results are an injury to the honest farmer.

Merchants should remember that "two wrengs do not make one right" and govern themselves accordingly.

THE CRAZE FOR BARGAINS.

It is the fashion to talk as if women were the only dupes of the sellers of Undoubtedly, the glowing advertisements of "14 off" sales and "slaughter" sales allure the feminine mind in a way they do not the masculine; but what about the horse that is offered for sale privately, because the owner is "hard up?" What about the gold watch that is hawked about because the owner is sick and must realize on it? What about the diamond ring which was the wedding gift of a friend and is offered at half its real worth, because the owner "does not know its value"? No: the passion for bargain buying is too universal for any of us to throw stones at our neighbor's weakness in this respect. The richest share it with the poorest; nay, the richest people are often the most zealous bargain hunters. A collector will pride himself as much on the low price paid for his treasure as on the treasures themselves. "I picked it up for a mere song" is a favorite boast, and, perhaps, in many instances, this price was quite fair, as in the case of the lady who offered Edwin Booth a tragedy "for nothing," to which he replied that the authoress had accurately estimated the

Many absurd stories might be told of the experience of bargain buyers. One of the most amusing tales which has been brought to the attention of The Trades-MAN is the experience of a clergyman whose congregation was too poor to afford an organ. Happening to attend the sale of a rich man's effects, the pastor was struck with the cheapness of a large music box which played "Old Hundred" and other hymn tunes, and bid it in. Delighted with his bargain, it was arranged that its music should accompany his choir on the ensuing Sunday; and the box played the hymn tune to general satisfaction. But what were the feelings of the pastor when, instead of decorously stopping at the end of the last verse, the profane box struck up "The Blue Bells of Scotland!" The chorister hurried to the rescue, but, unfortunately, touched a wrong spring, and only converted the Scottish song into the yet more indecorous melody, "The Suawnee River." Amid the stifled titters of the congregation, the offending instru ment was hurried out of the church, and was heard at intervals in the churchyard cheerfully carolling a succession of lively airs. The bargain-loving clergyman was afterward content to manage without music, as hereto-fore.

The quite uncalled-for criticism of Mr Porter as Commissioner of the Census has abated, not only because its own baselessness was evident enough, but because of the organizing talent he has shown, and the good judgment he has displayed in the selection of his subordinates. The enumeration of the population, which is the chief work of the census, begins on the 1st of July. Mr. Porter feels confident of being able to place the results before the country by the first day of August. The supervisors have all been appointed already. New and improved machinery for making calculations has been obtained. And the nation will know how big it is, and where the new drift of population has put the political center of gravity, within the shortest time in which that feat has ever been accomplished. That the effect will be to increase greatly the voting power of the Northwest, both in Congress and in the electoral college, hardly admits of any doubt.

Framed to Strike at the Due Bill. Editor Michigan Tradesman:

I desire to call your attention to an editorial in your last issue in reference to a bill before the New York Legisla-ture. In it you failed to mention the principal object aimed at by the bill. is not expected that if made a law will make close and careful buyers out will make close and careful buyers out of spendthrifts; but it is intended, and was originated for the express purpose of preventing the use of "due bills" in the payment of employes. This bill is the result of an exposure (made by the N. Y. World), showing the degrading tendencies—commercial slavery—of the due bill system as preatized by a corpor due bill system, as practiced by a corpor-ation in that State. You will admit that a law, compelling weekly cash payments in this respect, would not be a useless measure: and is one which many localities in this State are in great need of. It is the right of every American laborer to receive, and he should demand his wages in the legal tender of the government.

ERNEST MOOREHOUSE. Pentwater, March 10, 1890.

The P. of I. ran a ticket at the village election at Davison, a few days ago. No man on the ticket came within gunshot

of election.

Meet Your Bills Promptly.

In the grocery trade, as in other commercial pursuits, will be found merchants who feel that their credit should not be questioned, as they are able to meet all obligations at maturity, but who are somewhat careless in making prompt With some it may be a feelpayments. ing that there is no hurry; with others, an inclination to let the day pass by while occupied by other things, and one day of delay begets another and another, and the obligation remains unsatisfied. It is undoubtedly true that many a good and responsible merchant is brought into disfavor with the wholesale house by letting his bills run a week or house by letting his bills run a week or ten days overtime. It should be the pride of every good merchant to meet his bills the day they become due, and thus inspire the trade with confidence and make his business sought after. Country merchants often write to their city houses, asking why there is such a delay in shipping their goods. The reason may often be found in the fact that the merchant is behind in his pay-ments, and the order is placed on file to ments, and the order is placed on file to await a remittance. In all first-class city houses there is an intimate relation existing between the book-keeper and the shipping clerk, and when the book-keeper cannot report "nothing past due," the shipping clerk is likely to be derelict in the matter of filling orders.

Orders for goods received by the credit man from those who make prompt payments are seldom delayed in shipment.

A Small Army.

Few who have not given the matter a thought have any idea of the importance of the work undertaken each year by the Muskegon Booming Co., which superintends the delivery of all logs cut along the line of the Muskegon River. The drive is started from Harrison about March 1 and the tail end of the drive does not reach Muskegon Lake until the fore part of November. To handle the 300,000,000 feet of logs comprising the drive requires the services of 350 men, who are boarded and provided with sleeping accommodations on seven scows, which accompany the drive. Aside from the large amount of groceries and provisions required to feed so large a number of men-which are furnished this year by a Grand Rapids house-several thousand dollars' worth of produce are purchased of the farmers along the line of the drive. Thos. Coughlin, who has "bossed the job" for several years, continues to superintend the company's operations.

"Mistakes of Mulliken."

THE TRADESMAN of next week will contain a review of the career of Jas. B. Mulliken as manager of the D., L. & N. and C. & W. M. Railways, setting forth some of the reasons which caused the directors to ask for his resignation.

VISITING BUYERS.

Phillips & Soule, Hastings Lee Deuel, Bradley
John be Vries, Jamestown W N Hutchinson, Grant
M Minderhout, Hanley
T Armock, Wright
W S Adkins, Morgan
C C Fields, Hastings
Machemer & Spencers
W S Adkins, Morgan
C C Fields, Hastings
Machemer & Spencers
B S W Perkins, Traverse City
Darling & Smith, Fremont L
E S Locker D, Dorr
B S Fancher, M Pleasant
Barry & Co , Rodney
Neal Medillan, Rockford
S J Koon, Lisbon
A Norris & Son, Casnovia.
W A Swarts&Son, Fennville
Go F Goodrich, Fennville
Go F Goodrich

Comments of the Trade and State Press.

Reed City Clarion: THE MICHIGAN TRADESMAN has been much improved by a change in form. It is always full of interesting pointers for merchants.

Pentwater News: The Michigan
Tradesman in its new form is much improved in appearance. We have always regarded it as one of the brightest and best edited papers in Michigan.

best edited papers in Michigan.

Manistique Sun: "The Michigan Tradesman has been changed from the old newspaper form to a sixteen-page magazine, and is now one of the handsomest periodicals that reaches our table."

Plainwell Enterprise: "The Michigan Tradesman, which is one of the most excellent and successful trade papers in the country, has become the property of a stock company. The Tradesman appeared last week in a new form—sixteen four-column pages."

Big Rapids Current: "The Michigan Tradesman has changed its form to that of a four-column, sixteen-page journal, and is now printed upon a good quality of book paper. The Tradesman is one of the best publications of its class in the country, and it is receiving a generous support."

Big Rapids Herald: "The Michigan Tradesman, always a first-class paper and devoted to the best interests of its patrons, is better, if possible, now that it has changed from eight pages of seven columns to sixteen pages of four columns, and bound and cut in magazine style. The Tradesman is more convenient."

Battle Creek Call: "THE MICHIGAN TRADESMAN, published at Grand Rapids in the interest of the "retail trade of the Wolverine State," comes to us this week in a changed form. Heretofore it was an eight-page, seven-column paper. Its present form is a sixteen-page quarto. It looks much better as it is now and is much more convenient."

Greenville Call: Instead of a newspaper, The Michigan Tradesman comes printed in book form of 16 pages, neatly bound. The paper, while not exactly having changed hands, is now run by a stock company. E. A. Stowe, the bright and able editor who has so long conducted the paper, still remains a member of the company, holding the same position.

Merchant's Review: "E. A. Stowe, editor of The Michigan Tradesman, has greatly improved the appearance of his excellent journal by reducing the size of its pages and increasing the weight of the paper on which it is printed. The blanket sheet form appears to be unsuitable to the modern trade journal and very few of our exchanges still retain it.

American Grocer: "The Tradesman Company is the name of a new corporation which controls The Michigan Tradesman, edited by E. A. Stowe. The former owners of the paper hold a controlling interest in the stock of the new company. The style of the paper has been changed from a blanket sheet to one 10½x14 inches, much in the style of the Christian Union. We have no doubt that both changes will tend to increase the prosperity and favor which this paper has enjoyed from the start."

Davison Index: "The Michigan Tradesman is to be congratulated upon the great improvement of its make-up. It is now a four-column, sixteen-page magazine instead of a quarto, as formerly, which makes it more convenient for its readers. The Tradesman has been merged into a stock company, with a capital of \$30,000. The present able editor, E. A Stowe, will continue to wield his pen on its crisp editorials."

Shelby Hereld: "The Michigan

Shelby Herald: "The Michigan able to resure teen-page magazine form, using book paper, etc! It is a very neat and enterprising sheet, but to the writer, who was connected with that paper four pleasant and prosperous years, it seems like parting with an old, true and tried friend whose place is taken by another to whom we are not attached by all the ties of long association. However, we have unbounded confidence in the business foresight and ability of the editor and publishers, and know that the policy which

has prevailed in the past will continue to make it the best paper of its class in the country."

Shoe and Leather Gazette: "The Michigan Tradesman, which is published at Grand Rapids, came to hand this week in the form of the Gazette, although it is without a cover. Our contemporary has very wisely dropped the old newspaper form, and it now appears in the habiliment of a trade journal. The paper is vastly improved in appearance, and is one of the neatest class papers published in this country. It has also passed into the hands of a corporation with a paid-up capital stock of \$30,000. Bro. Stowe is to be congratulated on the liberal returns that he is now receiving from several years of indefatigable journalistic labor. The Tradesman is one of the most welcome exchanges that weekly find their way to the Gazette editorial rooms."

Why Co-operative Ventures Are Usually Unsuccessful.

The co-operative stores of Kensington, near Philadelphia, were established about fifteen years ago, and carried on an exceptionally successful business during several years, having at one time 3,000 shareholders and eight stores. Each stockholder had to invest at least \$5. The business amounted to \$10,000 per week; dividends were 9 per cent. The company had \$100,000 in bank. But it decayed, and it has just been published that the last of the stores remaining must be given up, the assets of the concern being valued at \$28,000, against liabilities of \$38,000. It may be inferred that too much money was kept idle; but it is as likely that the key to success was an excellent individual leadership in the organization and management in the growing stage, and correspondingly the decline would date from some change in the management. The great majority of all business ventures, even under individual proprietorship, are failures; but when a number of workingmen form a company, they are, with scarcely an exception, unwilling to allow sufficient pay and scope for management. Generally some man of force of character, with his best energies devoted to their service, builds up their institution and the members take all as a matter of course. He is displaced or dies, and the downward road is trodden from that hour. The case may be, however, that a bright man, after working for a few years for the company and finding his efforts thwarted by ignorance and jealousy, will turn in disgust and conquer the unworthy opposition, but for himself, as he feels that he has wasted enough time for small appreciation.

The Discovery of Coffee.

Toward the middle of the fifteenth century, a poor Arab was traveling through Abyssinia, and, finding himself very weak and weary from fatigue, he stopped near a grove. Then, being in want of fuel to cook his rice, he cut down a tree covered with dead berries. The meal being cooked and eaten, the traveler discovered that the half-burned berries were very fragrant. He collected a number of these, and on crushing them with a stone he found their aroma increased to a great extent. While wondering at this, he accidentally let fall the substance in a can which contained a small supply of water. Lo, what a mirsantly purified. He brought it to his lips; it was agreeable, and in a few moments after, the traveler had so far recovered his strength and energy as to be able to resume his journey. The lucky Arab gathered as many of the berries as he could carry, and having arrived at Arden, in Arabia, he informed the Mufti of his discovery. The worthy divine was an inveterate opium smoker, who had been suffering for years from the influence of the poisonous drug. He tried an infusion of the berries, and was so delighted with the recovery of his own vigor that in gratitude to the tree he called it calnath, which in Arabic means force. And this is the way coffee was discovered.



FRUIT Lemons, Bananas, Nuts, Peanuts, Figs, Dates, Citron, etc. Ask for Price List. The Putnam Candy Co.

Hyman x lo Serving mich sog Lentoyour show Case has a just gradudy, it hocks em all out on first hound out on first hound out on first hound have all out on first hound have all out on first

Grand Rapids. no cas Sell or Over. square front show continue to for Feet with metal corners 8 Foot-Still Per \$1.50 OF 0 oval

Gook & Bergthold,

MANUFACTURERS OF

SHOW CASES

Prices Lower than those of any competitor. Write for catalogue and prices.

106 Kent St., - Grand Rapids, Mich.

WANTED.

POTATOES, APPLES, DRIED FRUIT, BEANS

and all kinds of Produce.

If you have any of the above goods to ship, or anything in the Produce line, let us hear from you. Liberal cash advances made when desired.

EARL BROS., COMMISSION MERCHANTS

157 South Water St., CHICAGO. Reference: First National Bank, Chicago. Michigan Tradesman, Grand Rapids.

Drugs & Medicines.

One Year—Geo. McDonald, Kalamazoo.
Two Years—Stanley E. Parkill, Owosso.
Two Years—Stanley E. Parkill, Owosso.
Three Years—Jacob Jesson, Muskegon.
Four Years—James Vernor, Detroit.
Five Years—Ottmar Eberbach, Ann Arbor.
President—Jacob Jesson, Muskegon.
Secretary—Jas. Vernor, Detroit.
Treasurer—Geo. McDonald, Kalamazoo.
Meetings during 1890—Star Island, June 30 and July
1; Marquette, Aug. 13 and 14; Lansing, Nov. 5 and 6.
Michligan State Pharmaceutical Ass'n.
President—Frank Inglis, Detroit.
First Vice—President—Henry Kephart, Berrien Springs.
Third Vice—President—G. M. Sughee, Cheboygan; E. T.
Webb, Jackson; D. E. Frail, East Saginaw, Geo. McDonald, Kalamazoo; J. J. Crowley, Detroit.
Next Meeting—At Saginaw, beginning third Tuesday of September, 1890.

Grand Rapids Pharmaceutical Society.
President, J. W. Hayward, Secretary, Frank H. Escott.
Grand Rapids Drug Clerks' Association.
President, F. D. Kipp, Secretary, Albert Brower.

Detroit Pharmaceutical Society esident, J. W. Allen; Secretary, W. F. Jackma Muskegon Drug Clerks' Association. esident, C. S. Koon; Secretary, J. W. Hoyt.

MADE ANOTHER'S FORTUNE.

How a Wide-awake Merchant Decided a Knotty Medical Dispute.

"I have made one fortune in my time," said an old merchant, the other day, "and—"

Spent it," broke in the writer.

'Didn't have that pleasure.

"Lost it?"

"No, sir; the fortune I made was that of another man."

"How was that?" asked the writer.

"How was that?" asked the writer.
"After I left college," replied the first
speaker, "I knocked about the country,
here and there, for a few years, before I
settled down in this city. In the course
of my wanderings I met an old school
friend who had gone to a medical college
and was then just starting to build up a
practice in a small country town. When
I ran across him he was in a dreadful fit practice in a small country town. When I ran across him he was in a dreadful fit of the blues, and I said to him, after first greetings had been exchanged: 'Why, old man, you're not like your former self at all. You haven't been

former seif at all. You haven't been practicing long enough to have killed anybody yet, have you?"
"'No, no! my boy,' he answered, 'not that. But, if I may confide in you with safety, as I think I can, I will tell you safety, as I think I can, I will tell you my difficulties. I'm madly in love with the most beautiful girl in all the world and she loves me, but all her people are opposed to our marriage, because the old man is wealthy and I am poor. They want her to marry a rich suitor who is after her, and I feel like a brute in asking her to wait for me till I am able to support her while that prospect seems support her, while that prospect seems so distant. I've been in this town for six months now, and not a single patient have I secured.'

have I secured.'
"'How many rivals have you got
here?' I enquired.
"'Only one,' he answered, 'old Dr.
how has been here for forty Scroggs, but he has been here for forty years or more, all by himself. He re-sents my intrusion as a personal insult, and so do his patients, I think. There seems to be a prejudice against young doctors, anyway, and I am heartily dis-couraged.'

""Why don't you try some of the time-honored old tricks of the trade?" I said. 'You know them as well as I do. Have a boy rush into church and whisper in your ear, where you sit, well up toward the front. Then grab your hat and make as much noise as you can going out. Get up half a dozen prescriptions and have the bottles directed to Mrs. Smith, Mr. Brown, etc., and then see that they are delivered to the wrong houses. for them again, explaining that, in the rush of business, these little mistakes

will sometimes happen. There are a dozen such little dodges that—'
"'No use, my dear boy,' he answered, with a sigh. 'All those pretty games are N. G. in a small town. If Mrs. Smith has a tootoache nearly everybody else here knows it, or will hear of it some day. The tricks would all be discovered

day. The tricks would all be discovered here to a dead certainty, and I would be worse off than ever. They are all right enough in a big city, but—'
"'What's that?" I exclaimed, as a terrific banging was heard at the outer door. Charley, my friend, went to the door, and a girl's voice came out of the darkness, saying, 'Come down to the hotel, caught sleeping.

doctor, there's a traveler there took down with a fit or somethin' and he's like to

with a fit or somethin' and he's like to die.'

"Charley grabbed a case of instruments, and we both started for the hotel on a run. We got there a few minutes before old Scroggs, for whom the girl who told us had also gone. Before Scroggs got up to the traveler's room, Charley had diagnosed the case to his own satisfaction, and was looking very wise, indeed. Scroggs seized the insensible patient by the wrist, listened to his heart-heats, and, before Charley had said heart-beats, and, before Charley had said a word, rapped out:

a word, rapped out:

"'Case of apoplexy; bring some—'

"But Charley was not to be ignored in
that way. 'It's a plain case of ep—' he
began, but just then I pulled him to one
side and whispered in his ear.

"'I was about to remark, Dr. Scroggs,'
resumed Charley, with considerable dignity, 'that the case is undoubtedly one of
morphine poisoning.'

"'Nonsense. young man,' said old

morphine poisoning."

"'Nonsense, young man,' said old
Scroggs, rudely, 'I say it's apoplexy.'

"'A stomach-pump will soon prove
who's right,' said Charley, as he unlocked his case and produced one.

"The little crowd of hotel employes
and villagers who had crowded into the

room, a big one, seemed rather amused by the arguments of the doctors, and as the patient was a stranger to all, the ap-plication of a stomach-pump, if only to settle the controversy, met with general

approval.
"Well, to make a long story short,
"Well, to make a long story short, morphine it was, sure enough, This dif-comfiture of old Scroggs spread abroad. Charley soon built up a practice, married his heiress and lived happily ever after-

"And how did you discover it was morphine, just in time to prevent your young friend from declaring in favor of

epilepsy?" asked the writer.
"That's just what Charley asked me,
when it was all over," replied the narrator. "The fact is, while Charley and
old Scroggs were engaged in looking wise over the patient and guessing at his malady, I was looking about the room. There in a corner, behind a footstool, I spied a bottle. Picking it up, I saw that it was labelled, 'Morphine, poison,' and that it had been recently emptied, as the outside of it was still moist. That was enough for me, and I just had time to hiss in Charley's ear, 'Morphine,' before he committed himself.'

Knitted Carpets.

From the Canadian Manufacture

An item is going the rounds of the papers to the effect that the making of knitted carpets is a home industry in Germany, being carried on by all classes of the population, from peasant women and girls to ladies of leisure and good position. Knitted carpet schools have been established in many towns, and itinerant carpet makers travel from place itinerant carpet makers travel from place to place teaching the art of carpet knitting for a small remuneration. This is no new thing in Canada, the writer of this having knowledge of such work being done here. The carpet here alluded to is knit of strips of textile goods, such as woven rag carpet is made of. The pricting is done with wooden readless. as woven rag carpet is made of. The knitting is done with wooden needles, and for convenience the carpet is made only about 12 inches wide, the widths being joined together by sewing in the usual manner. The knitted carpet is more durable than woven rag carpet. Knitted in strips from 6 to 8 inches wide, it serves admirably as a border for remeats or short pieces of Brussels or other nants or short pieces of Brussels or other carpets made into rugs.

The Drug Market.

Gum opium is lower. Morphia is unchanged. Quinine is steady. cream tartar and tartaric acid have declined. Gum camphor has advanced. Beeswax has advanced. Oil wintergreen has declined. Oil cloves is lower. seed oil has advanced.

The last cotton corner at Liverpool cost mill owners over \$150,000, by reason of the increase in price of the article, and on which they had short stocks. As another corner is said to be in process of formation, the mill owner should not be A Wrong Righted at Last.

About five years ago Geo. C. W. Richards, who was then engaged in the drug business at Sheridan, left the stock in charge of a clerk and started for the West, sending the Hazeltine & Perkins Drug Co. a written order to take possession of the stock in satisfaction of its account. As the order amounted to a bill of sale, the Drug Co. proceeded to do as requested, subsequently selling the stock to Jacob Vander Berg, buyer for the Chippewa Lumber Co., at Chippewa Lake.

No sooner had Vander Berg taken possession of the stock than Steere & Brown, the Stanton lawyers, swooped down on him with an alleged order from the former owner to protect his interests, and attached the stock, which was subsequently sold at attachment sale. Mr. Vander Berg then brought suit against Steere & Brown to recover the amount he had paid the Drug Co. and L. M. Mills took a trip to Kansas and obtained an affidavit from Richards to the effect that he had given Steere & Brown an order to look after his exemption only-that the further claim of the legal firm was false fraudulent and that the alleged authority therefor must have been interlined by them subsequent to the execution of the document.

Cognizant of the contents of the affidavit, Steere & Brown threw every possible obstacle in the way of the speedy trial of the case, and it was not until last week that the matter came up for a final hearing in the Montcalm Circuit Court, at Stanton. On being given to the jury, a verdict was immediately rendered for the full amount claimed-\$900, interest and costs.

In the light of the verdict, Steere & Brown stand in a peculiar light before the business community and the legal fraternity, as the jury concluded that the firm was guilty of tampering with a legal document after it had been signedan offense which would warrant court in disbarring them from further practice.

It is understood that other cases of a similar character are pending against Steere & Brown.

Farrand, Williams & Clark.

As predicted by The Tradesman last week, the style of the new wholesale drug house at Detroit is Farrand, Williams & Clark. The latest addition to the list makes six houses now in the field, as follows:

Williams, Sheley & Brooks. Farrand. Williams & Clark. T. H. Hinchman & Sons. Jas. E. Davis & Co. John J. Dodds & Co. Lambert & Lowman.

So many houses in a field necessarily limited by the Great Lakes indicates that Detroit will be a close drug market for some years to come.

Do You Observe the Law?

If not, send \$1 to
THE TRADESMAN COMPANY, LIQUOR & POISON RECORD

THE MOST RELIABLE FOOD For Infants and Invalids. Used everywhere, with unqualified success. Not a medicine, but a steamcooked finds and markets, and a second cooked finds. IA FOOD

CINSENC ROOT. PECK BROS., Wholesale Druggists. GRAND RAPIDS. -



Drug Stock For Sale.

For the next ten days we offer the F. H. Escott Drug Store, on Canal street, this city, at a reduction of 16 per cent. from inventory, or \$3,750-Cash. This is a rare chance for a good druggist to start in business at an old and established stand.

Hazeltine & Perkins Drug Co.

"THE WEAR IS THE TRUE TEST OF VALUE."

We still have in stock the well-known brand

Pioneer Prepared Paint.

MIXED READY FOR USE.

Having sold same to our trade for over ten years, we can say it has fulfilled the manufacturer's guarantee. Write for sample card and prices before making your spring purchases.

Hazeltine & Perkins Drug Co., GRAND RAPIDS, MICH.

POLISHINA THE FURNITURE FINISH.

CURE

A sure cure for the Russian Malady selling like Hot Cakes.

Order a sample dozen of your jobber. Price \$8 per doz. Or sent prepaid to any part of the U. S. on receipt of \$1 or six

"La Grippe" Medicine Co. 252 Grandville Ave.,

Wholesale Price Current.

dvanced—Gum Campho Declined—Gu	or, Be	eesw	rax, Linseed Oil. n—(po), Cresm Tartar, Tartaric Acid, Oil Wintergreen, Oil Clov
ACIDUM.		1	Cubebae
ceticum Genzoicum German.	8@ 80@1	10	Exechthitos 90@1 00 Aconitum Napellis R
oracic		30 45	Gaultheria 2 10@2 20 " " F
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lydrochlor	10@	12	Juniperi 50@2 00 Asafœtida Lavendula 90@2 00 Atrope Belladonna
		12 20	Limonis 150@180 Benzoin Co
olievlieum 1	40@1	80	Limonis
ulphuricum1	40@1	60	Myrcia, ounce
	33(0)	00	Olive
AMMONIA.	3@	5	Olive Julia (gal. 35) 10@ 12 Cardamon
qua, 16 deg	4@ 11@	6	Person cursos @c m Catechu
arbonas	12@	14	Sabina 90@1 00 Co
ANILINE.	0000	0=	Nosat, Onne
Black2 Brown2	80@1	00	Tiglis Digitalis
Brown	45@ 50@3	00	
BACCAE.			Theobromas
ubeae (po. 1 601	85@2	00	POTASSIUM. " ammon
uniperus	25@	30	Bichromate 13@ 14 Hyoscyamus
copaiba	700	- 1	Corb 190 15 Iodine
opaibaoraiba	@1	30	Chlorate, (po. 18) 16@ 18 Erri Chloridum Cyanide 2 80@2 90 Lobelia Coloriess
Peru Perabin, Canada Polutan	45@	50 45	Iodide
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Cassiae		18	Sulphete no 1500 18
Euonymus atropurp Myrica Cerifera, po		20 1	RADIX. Quassia
			Aconitum 20@ 25 Rhatany
Quillaia, grd		12 10	Anchusa
EXTRACTUM.			
llvevrrhiza Glabra	24@		Glychrrhiza, (pv. 15) 16@ 18 Tolutan
Teamator 15 lb box	33@ 11@	12	Hydrastis Canaden, (po. 45)
" 18 " ½8	13@ 14@	14 15	Hellebore, Ala, po. 156, 30 Inula, po. 156, 30 MISCELLANEOUS. Ipecac, po. 2 256, 35 Ether, Spts Nit, 3 F. 266
" 1/48	16@	17	
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Sulphate, com'l	@	7	Sanguinaria, (po 25) Antifebrin
FLORA.	14@	16	Senega 45@ 50 Arganiaum 5@
Arnica	30@	35	" M @ 20 Balm Glead Bud 38@ Balm Glead Bud 2 10@5
Matricaria FOLIA.	30@	35	Schlae, (po. 35) log 12 Calcium Chlor, 1s. (1/8
Barosma	10@	12	Symplocarpus, Foet-
Cassia Acutifol, Tin- nivelly Alx.	25@	28	German 15% 20 Zingiber a 10% 15 Capsici Fructus, af %
salvia officinalis, 1/48	35@	50	Zingiber j 22@ 25 " " Bro @
and ½s	10@	12 10	SEMEN. Caryophyllus, (po. 20) 15@
GUMMI.			Anisum, (po. 20). @ 15 Carmine, No. 40. @ 35 Apium (graveleons) 1065 12 Cera Alba, S. & F. 5062 Bird, 1s 46 6 Cera Flava . 36 Carui, (po. 18) . 86 12 Coccus . @ 36
Acacia, 1st picked	@1	1 00	Carul, (po. 18) 8@ 12 Coccus
" 2d " " 3d "	0	80 65	Cardamon
" sifted sorts	75@	1 00	Cannabis Sativa
" po	50@	12	Cydonium 73631 00 Chloroform Chloroform squibbs 566 Dipterix Odorate 1 75631 85 Chloral Hyd Crst 1 5063
" Socotri, (po. 60).	0	50	Foeniculum
16)	200	30	Lini 4 @ 4½ " German 4@
Ammoniae	0	15	Lini, grd, (bbl. 4) 4½ 4½ Corks, list, dis. per Lobelia
1houm	600	65	Pharlaris Canarian 3½@ 4½ Creasotum @ Rapa 6@ 7 Creta, (bbl. 75) @
Euphorbium po Galbanum Gamboge, po	33(4)	10 80	Sinapis, Albu 8@ 9 " prep 5@ 8@ 9 " precip 8@
Ramboge, po	80@	95 50	Spiritie "Rubra
Guaiacum, (po. 55) Kino, (po. 25)	@	1 00	Frumenti, W., D. Co. 2 00@2 50 "D, F. R. 1 75@2 00 "D, F. R. 1 10@1 50 "Upri Sulph 8@
Mastic	@ 0.500	40	Frumenti, W., D. Co. 2 00622 50 " D. F. R. 1 7562 0 " D. F. R. 1 7562 75 Juniperis Co. O. T. 1 7561 75 " 1 7563 350 Ether Sulph 686
Shellac	25@	35	Juniperis Co. 0. T. 1 1361 13
Mastic Myrrh, (po 45) Dpii, (pc 5 30)3 Shellac bleached Fragacanth	30@	75	Spt. Vini Galli 175@6 50 Fronts (po) 60
HERBA-In ounce pac	kage	95	Vini Alba
Absinthium Eupatorium Lobelia Majorum		20	sponges. Gambier. 7½@
Lobelia		28	Florida sheeps' wool Gelatin, Cooper
Majorum		23 25	Nassau sheeps' wool carriage 200 Glassware flint, 75 per cent. by box 62% less
Majorum Mentha Piperita		30	carriage 2 00 by box 502% 1888 Glue, Brown 90 Welvet extra sheeps' wool carriage 1 10 Glycerina 9200
Majorum Mentha Piperita Vir Rue		7070	Extra yellow sheeps' carriage 110 Glycerina 220 Grana Paradisi 26 Grana Paradisi 26 Grana Paradisi 26 Grana Paradisi 27 Grana Paradisi 27 Grana Paradisi 28 Grana Paradisi 28 Grana Paradisi 28 Grana Paradisi 29 Grana Paradisi 20 Grana Para
Mentha Piperita " Vir Rue Tanacetum, V Thymus, V		25	carriage 85 Grana Paradisi
Mentha Piperita	55/0	60	Grass sheeps' wool car-
Mentha Piperita	55/0	60	Grass sheeps' wool car-
Mentha Piperita	55/0	60	Grass sheeps' wool carriage 65 Hard for slate use 75 Yellow Reef, for slate 65 Yellow Reef, for slate 65 Yellow Reef, for slate 65 Ammoniati 67 Ammoniati 67 Ammoniati 67 Ammoniati 67
Mentha Piperita. "Vir Rue. Tanacetum, V. Thymus, V. Magnesia. Calcined, Pat. Carbonate, Pat. Carbonate, L. & M. Carbonate, Jennings.	55@ 20@ 20@ 35@	60 22 25 3 36	Grass sheeps' wool carriage 65 Humanus Waraag Chlor Mite 65 Hard for slate use 75 Wellow Reef, for slate use 1 40 Ammoniati 65 Ammoniati 75 Ammoniat
Mentha Piperita. "Vir Rue. Tanacetum, V. Thymus, V. Magnesia. Calcined, Pat. Carbonate, Pat. Carbonate, K. & M. Carbonate, Jennings.	55@ 20@ 20@ 35@	60 22 25 3 36	Grass sheeps' wool carriage 65 Humanus Waraag Chlor Mite 65 Hard for slate use 75 Wellow Reef, for slate use 1 40 Ammoniati 65 Ammoniati 75 Ammoniat
Mentha Piperita. "Vir Rue. Tanacetum, V. Thymus, V. Magnesia. Calcined, Pat. Carbonate, Pat. Carbonate, L. & M. Carbonate, Jennings.	55@ 20@ 20@ 35@	60 22 25 3 36	Grass sheeps' wool carriage 65 Humanus Waraag Chlor Mite 65 Hard for slate use 75 Wellow Reef, for slate use 1 40 Ammoniati 65 Ammoniati 75 Ammoniat
Mentha Piperita. "Vir Rue. Tanacetum, V. Thymus, V. Magnesia. Calcined, Pat. Carbonate, Pat. Carbonate, L. & M. Carbonate, Jennings.	55@ 20@ 20@ 35@	60 22 25 3 36	Grass sheeps' wool carriage 65 Humanus Waraag Chlor Mite 65 Hard for slate use 75 Wellow Reef, for slate use 1 40 Ammoniati 65 Ammoniati 75 Ammoniat
Mentha Piperita. "Vir Rue. Tanacetum, V. Thymus, V. Magnesia. Calcined, Pat. Carbonate, Pat. Carbonate, L. & M. Carbonate, Jennings.	55@ 20@ 20@ 35@	60 22 25 3 36	Grass sheeps' wool carriage 65 Humanus Waraag Chlor Mite 65 Hard for slate use 75 Wellow Reef, for slate use 1 40 Ammoniati 65 Ammoniati 75 Ammoniat
Mentha Piperita. "Vir Rue. Tanacetum, V. Thymus, V. Magnesia. Calcined, Pat. Carbonate, Pat. Carbonate, K. & M. Carbonate, Jennings.	55@ 20@ 20@ 35@	60 22 25 3 36	Grass sheeps' wool carriage 65 Humanus Waraag Chlor Mite 65 Hard for slate use 75 Wellow Reef, for slate use 1 40 Ammoniati 65 Ammoniati 75 Ammoniat
Mentha Piperita. "Vir Rue. Tanacetum, V. Thymus, V. Magnesia. Calcined, Pat. Carbonate, Pat. Carbonate, K. & M. Carbonate, Jennings.	55@ 20@ 20@ 35@	60 22 25 3 36	Grass sheeps' wool carriage 65 Humanus Waraag Chlor Mite 65 Hard for slate use 75 Wellow Reef, for slate use 1 40 Ammoniati 65 Ammoniati 75 Ammoniat
Mentha Piperita. "Vir Rue. Tanacetum, V. Thymus, V. Magnesia. Calcined, Pat. Carbonate, Pat. Carbonate, L. & M. Carbonate, Jennings.	55@ 20@ 20@ 35@	60 22 25 3 36	Grass sheeps' wool carriage 65 Hard for slate use 75 Yellow Reef, for slate use 1 40 use 1 40 SYRUPS Accacia 50 Zingiber 50 Ipeca 60 Ipeca 60 Ipera 50 Auranti Cortes 50 Similax Officinalis 60 Macis 60 Macis 60 Macis 60 Multiput 60 Macis 60

Morphia, S. P. & W2 S. N. Y. Q. & C. Co	85@3 10 @ 40	Seidlitz Mixture	Lindseed, boiled 65 68 Neat's Foot, winter strained 50 69 Spirits Turpentine 48 55 PAINTS. bbl. lb, Red Venetian 134 2@3 Ochre, yellow Mars 134 3@4 Ber 134 2@3
Co Picis Liq, N. C., ½ gal doz Picis Liq, quarts pints Pil Hydrarg, (po. 80) Piper Nigra, (po. 22) Piper Alba, (po 85) Pix Burgun Plumbi Acet	@2 00 @1 00 @ 70 @ 50 @ 18 @ 35 @ 7	Soda, Bi-Carb	Putty, commercial. 2½ 2½@3 "strictly pure. 2½ 2½@3 Vermilion Prime American
Pulvis Ipecae et opii . 1 Pyrethrum, boxes H & P. D. Co., doz Pyrethrum, pv	@1 25 30@ 35 8@ 10 44@ 49 35@ 45 12@ 14		White, Paris American Whiting Paris Eng. cliff 140 Pioneer Prepared Paint 20@1 4 Swiss Villa Prepared Paints 1 00@1 20 VARNISHES. No. 1 Turp Coach 1 10@1 20
Salacin1 Sanguis Draconis	80@2 00 40@ 50 @4 50 12@ 14 8@ 10	OILS. Bbl. Gal Whale, winter 70 70 Lard, extra 55 60 Lard, No. 1 45 56 Linseed, pure raw 62 65	Extra Turp

HAZELTINE & PERKINS DRUG CO.

Importers and Jobbers of

--- DRUGS---

Chemicals and Druggists' Sundries.

Dealers in

Patent Medicines, Paints, Oils, Varnishes. Sole Agents for the Celebrated Pioneer Prepared Paints

We are Sole Proprietors of

WEATHERLY'S MICHIGAN CATARRH REMEDY

We have in stock and offer a full line of

Whiskies, Brandies, Cins, Wines, Rums.

We are Sole Agents in Michigan for W. D. & Co. Henderson County, Hand Made Sour Mash Whisky and Druggists' Favorite Rye Whisky.

We sell Liquors for Medicinal Purposes only. We give our Personal Attention to Mail Orders and Guasantee Satisfaction.

All orders are Shipped and Invoiced the same day we receive them. Send in a trial order.

Hazeltine & Perkins Drug Go.,

GRAND RAPIDS, MICH.

GROCERIES.

Grand Rapids Lettuce.

Kalamazoo has come to be a household word through the production of a fine grade of celery, and Grand Rapids has

and brought such handsome returns to the market gardeners in this vicinity was hybridized from the "Black Seeded Simpson" and "Hanson" varieties by Eugene Davis, a market gardener living about half a mile south of the city, who has netted several thousand dollars from the sale of the seed and plants to other growers and the succulent plant to the commission men. The greatest care has been used to prevent the seed falling into the hands of outside growers or seedsmen, to the end that the variety might be monopolized by Grand Rapids growers as long as possible. Two years ago D. M. Ferry & Co. offered \$50 for a half pound of the seed, which appears to have met with success, as the Detroit house is advertising Grand Rapids lettuce seed in its catalogue for this year. If the seed is genuine-and there is no reason to doubt its genuineness-the monopoly so satisfactorily enjoyed by local growers is undoubtedly at an end.

The new variety is large, thin and crisp, and finds a ready market in Chicago and Cincinnati at from 15 to 20 cents a pound. One grower received 20 cents in the Cincinnati market last week on a consignment of 600 pounds, while lettuce grown in the vicinity of the Queen City commanded only 7 to 8 cents. The high price secured for the local product has been due solely to the superiority of the variety, which is a long ways ahead of any species ever heretofore procreated.

Abhorring Monopolies, They Create an Oppressive Monopoly of Their Own. Samuel Moffett, the Flint grocer, writes

The last of the industrial classes to organize is the farmer. The capitalist, the manufacturer, merchant and labor-ing man are all organized more or less ing man are all organized more or less thoroughly, and now the farmer proposes to take a hand in the combination business and ascertain, if possible, why it is that the wealth produced by the soil, with the assistance of his labor, is so unevenly distributed. That organization and united action among the laboring classes has been the means of righting many wrongs and bettering their condition in numerous instances is an undistion in numerous instances is an undisputed fact, and the same or even greater results may be accomplished by the P. of results may be accomplished by the P. of I., providing harmonious and united action be taken for the good of all concerned. But the P.'s of I must not overlook the fact that there are enough evils already in existence to combat which will tax their greatest efforts without building up other and greater evils they because of We refer to their contract. know not of. We refer to their contract system in the purchase of merchandise. Any man of average intelligence can plainly see that such a contract is a one-sided affair and that merchants who sign such contracts either do so blindly through ignorance or else with the exthrough ignorance or else with the expectation of violating the contract without the knowledge of the Patrons. However this may be, let the merchant be ever so honest in his intentions when he signs the centract, if he continues doing a contract business for six months, the tendency will be to make him a dishonest man. We venture the assertion that no merchant has yet signed the contract to sell goods to the P.'s of I. on Division street. Telephone, 1150.

their terms who, in every instance, has lived up to the letter of the contract. Monopolies are conspicuous targets on which the P.'s of I. are training their guns, but, were it possible for their contract system to be carried to a successful termination, there would be created the grade of celery, and Grand Rapids has won the same distinction by reason of its ability to supply the leading markets of the West with the finest lettuce known to the trade.

The species of lettuce which has given Grand Rapids such a reputation abroad form the destroy the supply of the supply of the supply of the market such as the supply of the market such as the supply of the market the market value of farm property. That honesty of purpose actuates a majority of the P.'s of I. is not doubted. Granted this, we ask, would not the honorable way to settle this matter of purchasing supplies be to form co-operative stores, where only their own ability and capital where only their own ability and capital will be at stake, or else abolish this unreliable contract experiment and do business on a "live and let live" plan, where all honest dealers will be glad to meet them half way and remedy any actual wrongs that may exist.

The Grocery Market.

Sugar is a little lower than a week ago, and may go a little lower before the end of the week, although the statistical position is strong. Prunes and raisins are still higher and coffee is bound to sustain further advances. Evaporated apples are higher.

Association Notes.

Quincy *Herald*: "The Business Men's Association held a rousing meeting Wednesday evening, a grist of new members being admitted. The question of substantial improve pied a great deal of time. The subject of a pub-lic hall and opera house, on the ground floor, was discussed at length, and the present season was discussed at length, and the present season will certainly see such an enterprise carried out. The building will be an ornament to the town, and will have a capacity sufficient to accomodate large public meetings and entertainments of any kind. The subject of a park was mentioned and everybody favored it. C. N. Wilcox thought that eight acres wouldn't be any too big and would look all the better; others main-tained that a smaller plat could be handled easier. The discussion lasted half an hour after the meeting adjourned. The matter amounts to just this much: There has been talk enough already, action is necessary. Let the council meet to-day and submit the question to the village electors at Monday's election, whether we have a park or not. Such a course would save the expense of a special election, and at the same time popular sentiment could be determined. There is plenty time enough, if the matter is set going at once.

Good Words Unsolicited.

D. E. Lockwood & Co., general dealers, Dollar-

ville: "We like your paper."

J. Carroll, general dealer, Horton's Bay: "It is very handy in its present form. Long live THE TRADESMAN!"

C. L. Keiser, grocer, Bliss: "I am very much pleased with the present style of THE TRADES MAN and do not wish to let my paper co

E. J. Mason & Co.,

Old Homestead Factory

Preserves, Evaporated Apples

Jellies and Apple Batter.

PRODUCE MARKET.

Golden or Roxbury russets command

83.50 per bbl., less pay \$1.25 for unpicked and \$1.35 for picked, holding at \$1.65 per bu.

Beets—40c per bu.

Butter—The market is a little higher, owing to the fact that the bad roads have kept the farmers at home. Dealers pay 14@15c for good grades and hold at 16@17c per lb.

Buckwheat Flour—\$1.75 per 100 lbs.

Cabbages—\$70.89 per 100.

Cheese—Fair stock of full cream commands 11@12c.

ng.12c. Cider—10c per gal. Cooperage—Pork barrels,\$1.25; produce barrels

Cooperage—Fork barrets, 81.25, produce barrets
25c.
Cranberries—Bell and Bugle command \$4 per
box or \$14 fer bbl. Bell and Cherry are held at
\$3.50 per box or \$11 per bbl.
Dried Apples — Evaporated are held at 7½@
8c and sundried at 4@4½c.
Eggs—Dealers pay 12c per doz. and hold at
13½@14c.
Field Seeds—Clover, mammoth, \$3.50 per bu.;
medium, \$3.50. Timothy, \$1.50 per bu.
Honey—In good demand. Clean comb commands 13½@14c per lb.
Lettuce—25c per lb. for Grand Rapids grown.
Maple Sugar — \$8.10c per lb., according to
quality.
Onions—The high price has curtailed consump-

onions—The high price has curtailed consump-on very materially. Dealers hold at \$1.50@\$1.75

per bu.

Pop Corn—4c per lb.

Potatoes — The market is without material change. Dealers pay 25c and hold at 35c per bu.

Squash—Hu! bard, 2c per lb.

Sweet Potatoes—Illinois stock commands \$4.50 (\$85 per bbl.

Tomatoes—Early Southern stock commands \$1 per peck (7 qts.) box.

Turnips—25c per bu.

FRESH MEATS.	
Swift and Company quote as follows:	
eef, carcass	6 614
" hind quarters	
" fore "	1 @ 5
" loins, No. 3	@10
" ribs 8	8 @ 81/2
" tongues 8	
logs	@ 6
ologna	@ 5
ork loins	@ 7
" shoulders	@ 51/2
ausage, blood or head	@ 5
" liver	@ 5
" Frankfort	@ 8
Iutton	8 @ 81/2
OYSTERS and FISH,	
F. J. Dettenthaler quotes as follows:	

F. J. Dettenthaler quotes as follows:		
TTL ! Lo Cal	@ 7	17
Whitefish		
" smoked	@ 8	
Frout	@ 6	
Halibut	@15	
	@ 7	
Haddies		
Ciscoes	@ 4	
OYSTERS—Cans.	0 -	
Fairhaven Counts	@35	
Calanta Oddina O	@27	
Selects22	(021	
F. J. D.'s	@20	1
Anchors	@18	
Standards	@16	
Favorites	@14	
ravorites	(614	
OYSTERS-Bulk.		
Standards	@\$1	15
Selects	@ 1	50
Clams	@1	50
Shrimps	@1	50
Scallops	@1	50
Horseradish	0	75
Shell oysters, per 1001	00001	50
onen dysters, per 100	order.	27

PROVISIONS The Grand Rapids Packing and Provision Co. quotes as follows:

PORK IN BARRELS. Mess, new.
Short cut
Extra clear pig, short cut.
Extra clear, heavy.

	Clear, fat back	11	
	Boston clear, short cut	12	
	Clear back, short cut	12	,
	Standard clear, short cut, best	12	į
	SAUSAGE-Fresh and Smoked.		
,	Pork Sausage		
	Ham Sausage		
	Tongue Sausage		
1	Frankfort Sausage		
-	Blood Sausage		
	Bologna, straight		
	Bologna, thick		
	Head Cheese		J

LARD-Kettle Rendered.
Tierces 63/4
Tubs 7
50 lb Tine 71/4
LARD—Family.
Tierces 51/2
30 and 50 lb. Tubs 5%
3 lb. Pails, 20 in a case
5 lb. Pails, 12 in a case 6%
10 lb. Pails, 6 in a case 61/4
20 lb. Pails, 4 in a case 53/4
50 lb. Cans
REEF IN RARRELS.
Extra Mess, warranted 200 lbs 7 60
Extra Mess, Chicago packing 7 00
Boneless, rump butts 8 50
SMOKED MEATS—Canvassed or Plain.
Hams, average 20 lbs 9
Hams, average 20 lbs
" 16 lbs 934 " " 12 to 14 lbs 10
12 to 14 108
" pienie 6½
Breakfast Bacon, boneless
Long Clears, heavy
Long Clears, heavy 5% Briskets, medium. 6
Long Clears, heavy 534 Briskets, medium 6 light 6
Briskets, medium. 6 CANDIES, FRUITS and NUTS.
Long Clears, heavy 5% Briskets, medium. 6

١	STICK.
۱	Grandand of the horses 9
ł	Twist, 25 " 9 Cut Loaf, 25 " 10½ MIXED.
ŧ	TW18t, 20 1014
l	Cut Loai, 25
1	MIXED.
1	Royal, 25 lb. pails
1	" 200 lb. bbls 8½
1	Extra, 25 lb. pails10
١	11 900 lb bble 91/
١	French Cream, 25 lb. pails 111/2
1	
1	Lemon Drops
1	Sour Drops
١	Peppermint Drops
1	Chocolate Drops
	H. M. Chocolate Drops
	H. M. Chocolate Drops
	Gum Drops10
	Licorice Drops
	A. B. Licorice Drops14
	Lozenges, plain14
	" printed
	Imperials14
	Mottoes
	Cream Bar
	Molasses Bar
	Caramels
	Hand Made Creams18
	Plain Creams
	Decorated Creams
	String Rock
	Burnt Almonds
•	Burnt Almonds22
	Wintergreen Berries14
	FANCY-In bulk.
	Lozenges, plain, in pails125
	" " in bbls11
•	" printed, in pails
	" " in bbls113
	Chocolate Drops, in pails
	Gum Drops, in pails 65
	" " in bbls 53
	Moss Drops, in pails
	" in bbls99
	Sour Drops, in pails
	Sour Drops, in pans

Ormandon,	66 TZ	- "			
**	Е	X. "		3	50@3 75
66	- "	fancy.		3 '	75@4 25
44	4.6			3	
Lemons,	Messins				
remons,	66	, 0110100			@
44	44	fancy			
44	46	iii,	300		@4 00
44	Malagas	s, choice	rina		@
Figs, Sm					
rigs, om	yina, ne	w, ranc	y layer	12	@13
" oho	w 11.	CHOIC	ce	12	@121/2
" enc	oice, 7 lb				@
Dates, fr	ans, 50 1	D			@
" 14	frails, 5	0 lb			@
" F	ard, 10-lt). box			@10
44	14 50-11). "			@ 8
ii Pi	ersian 5	alb box		e	@ 6%
	orbitali, or	NUT			6 072
Almonda	Torroo				010
Aimonds					
**	Ivaca.				@15
		rn1a		18	@16
Brazils					@111%
Walnuts	. Grenob	le			@151/2
66	Califor	nia			@13
Pecans.	Texas. H	P		10	@13
- comme,	,	PEAN	IITS.		610
Fancy, I	I P Ro				@ 81%
Lundy, 1	" "	Roaste	be		
Thomas T					@101/2
rancy, i	H. P., Su	IIS			@ 81%

Oranges, Florida, choice...

Choice, H. P., G.... Roasted.

WM. SEARS & CO., Gracker Manufacturers,

37, 39 and 41 Kent St., Grand Rapids.

fou can make more money by using Perfection Scales -. Why don't gon?

For Sale by Leading Wholesale Grocers.

Wholesale Price Current.

The quotations given below are such as are ordina

pay promptly and buy in fu	tiow are such as are orainall packages.
APPLE BUTTER. E. J. Mason & Co.'s goods 6	COFFEE—Green. Rio, fair
	" good
Aurora	" fancy, washed @24 " golden23 @24
Frazer's	Rio, fair
" 11b. " 50s. 18 75 Acme, ½ 1b. cans, 3 doz. " 75 " ½ 1b. " 2 " 1 50 " 11b. " 1 " 3 00 Our Leader, ¼ 1b. cans. 45 " ½ 1b. " 90 " 11b. " 90 Telfer's, ½ 1b. cans, doz. 45	Mexican & Guatemaia 23 (224) Java, Interior 24 (226) "Mandheling 27 (230) Peaberry 22 (224) Mocha, genuine 26 (228) To ascertain cost of roasted coffee, add ½c, per lb. for roasting and 15 per cent. for shrink-
" 1 lb. " 1 " 3 00 " bulk 20 Our Leader, ¼ lb. cans 45	coffee, add ½c. per lb. for roasting and 15 per cent. for shrink-
" ½lb. " 90 " 1lb. " 1 60 Telfer's. ¼ lb. cans. doz 45	coffees-Package.
" ½ lb. " " 85 " 1 lb. " " 1 50 BATH BRICK.	The state of the s
Telfer's, ¼ ib. cans, doz. 46 "i ¼ ib. " 85 "i 1 ib. " 55 I 1b. " 150 BATH BRICK. English, 2 doz. in case 80 Bristol, 2 " 75 American, 2 doz. in case. 70	160
Mexican, 4 oz	
No. 2 Hurl	Lion
No. 2 Carpet	McLaughlin's XXXX251/4 Durham25
No. 2 Hurl.	
Warehouse 2 75	" 60 ft " 1 75 " 70 ft " 2 00
Dairy, solid packed 12½	Cotton, 40 ft. per doz. 1 25 50 ft. per doz. 1 25 60 ft. 1 75 70 ft. 2 90 80 ft. 2 20 Jute 60 ft. 1 15 1 20 72 ft. 1 15
BUTTERINE Dairy, solid packed 12½ " rolls 13 Creamery, solid packed 13½ rolls 14 CANDLES	CONDENSED MILK.
CANDLES Hotel, 40 lb, boxes. 10½	Anglo-Swiss
Wicking	\$ 1 per hundred
Clams. 1 lb. Little Neck 1 20 Clam Chowder, 3 lb 2 10 Cova Oysters 1 lb. stand 1 10	COUPONS. COUPONS. "Superior." \$1 per hundred
" 2 lb. " 1 90 Lobsters, 1 lb. picnic 1 75	COUPONS—"Tradesman." \$ 1, per hundred 20 \$ 2,
" 2 lb. "2 65 " 1 lb. Star2 15	\$ 5, " " 3 00 \$10, " " 4 00
" 2 lb. Star	\$20, " 5 00 Subject to the following dis-
" 2 lb. "2 00 " 3 lb in Mustard 2 85	counts: 200 or over 5 per cent.
" 3 lb. soused2 85 Salmon, 1 lb. Columbia2 00	200 or over 5 per cent, 500 " 10 " 1000 " 20 "
" 1 lb. Alaska 1 90 Sardines, domestic \(\frac{1}{4} \star \) 5	Kenosha Butter 7½ Seymour " 5½
" Mustard ½8 @ 9 " imported ½8 @ 9	Butter
Mackerel, in Tomato Sauce. 2 85 " 1 lb, stand. 1 20 " 2 lb, " 2 00 " 3 lb, in Mustard. 2 85 " 3 lb, soused 2 85 Salmon, 1 lb, Columbia 2 00 " 1 lb, Alaska 1 90 Sardines, domestic \(\frac{1}{2} \)s \(\frac{1}{2} \)s. \(\frac{1}{2} \)s \(\frac{1}{2} \)s. \	" biscuit 6 Boston 6½ City Soda 7½
CANNED GOODS—Fruits. Apples, gallons, stand 2 50 Blackberries, stand 90 Cherries, red standard 1 10@1 20 " pitted 140 Damsons 155 Egg Plums, stand 1 15@1 35 Gooseberries 10 Grapes 00 Grapes	CRACKERS Kenosha Butter 7½ Seymour 5½ Seymour 5½ Seymour 5½ Seymour 5½ Seymour 5½ Seymour 5½ Seymour 6½ Seymour 6½ Seymour 6½ Seymour 5½ Seymour 5½ Pienic 5½ Seymour 5½ Se
" pitted	Picnic 5½ CREAM TARTAR.
Egg Plums, stand1 15@1 35 Gooseberries	Strictly pure
Gooseberries 1 00 Grapes 1 15@1 35 Peaches, yellow, stantl 75@1 85 " seconds 1 10@1 45 " pie 1 15 Pears 1 25 Pineapples 1 10@1 50 Quinces 1 10 Raspberries, extra 1 75 Strawberries 1 15@1 35 Whortleberries 75 CANNED VEGETABLES.	CREAM TARTAR. Strictly pure. 38 Grocers' 25 DRIED FRUITS—Domestic. Apples, sun-dried. 4½66, 5½ " evaporated. 68½ Apricots, " 15 616 Blackberries" 17 Nectarines " 14 Plums 14 Plums 28 DRIED FRUITS—Prunes. Turkey 5½6 6 Bosna 6½66 6½ California 8 6 9 DRIED FRUITS—Peel. Lemon. 18 Orange. 18
" Pie	Blackberries "
Quinces 1 00 Raspberries, extra 1 75 " red 1 40	Plums "
Strawberries 1 15@1 35 Whortleberries 75	Turkey 5½@ 6 Bosna 6¼@ 6½ California 8 @ 9
Asparagus, Oyster Bay Beans, Lima, stand 85 " Green Limas @1 20	Lemon
Strawberries	DRIED FRUITS—Citron. In drum
Corn, Archer's Trophy1 00 " Morn'g Glory.1 00 " Early Golden.1 00	In boxes.
Peas, French	Valencias 814@ 81/2
" soaked	Sultanas 10½@11½
" French, extra fine 1 50@1 85	fornia
	Muscatels, California. 1 75@2 25
Tomatoes, Red Coat. 95@1 00	Hominy, per bbl
Squash	Muscatels, California.1 75@2 25 FARINACEOUS GOODS. Farina, 100 lb, kegs
Michigan Full Cream 11½@12 Sap Sago	" split @ 3 Sago, German @ 6½ Tapioca, fl'k or p'rl
CHOCOLATE—BAKER'S. German Sweet	Wheat, cracked @ 5 Vermicelli, import @10
"Alden Premium" 28 Cocoa 38 Breakfast Cocoa 48	Cod, whole 5 @ 5
	Halibut
CHEWING GUM. Rubber, 100 lumps	" gibbed 2 7 " Holland, bbls. 12 0 " kegs new @ 7
CHICORY. Bulk	" Scaled 20@ 2 Mack. sh's, No. 2, ½ bbl 12 0
COFFEE EXTRACT. Valley City	5 Trout, ½ bbls4 00@4 2
Felix 1 1	0 10 10. KIG 0

1	rrent.	Di
r	ily offered cash buyers wh	Co So 28
1	White, No. 1, ½ bbls 5 50@5 75	60 100 As Hi
]	GUN POWER.	Ch Dy Te
1	Hops	De Ot
1	E. J. Mason & Co.'s goods 6 Chicago goods	Ke
7	No	Ki
1	Pure. 30 Calabria 25 Sicily 18	Si
1	No. LAMP WICKS. No. 1. 40 No. 2. 50 Pure . 30 Salabria . 25 Sicily . 84 MATCHES. No. 9 sulphur . 2 90 Anchor parlor . 1 70 No. 2 home . 1 10 Export parlor . 4 00 MOLASSES. Black Strap . 20 Cuba Baking . 240,25 Porto Rico . 300,35 "fancy . 420,45 On-balf barrels, 3c extra OATMEAL. Muscatine Barrels . 5 25	Pu
	MOLASSES. Black Strap	Gi St Gi Gi
	" choice 30@35 fancy 42@45 One-half barrels, 3c extra	B
-	OATMEAL. Muscatine, Barrels 5 25 "Half barrels 2 75 "Cases 2 15@2 25	Je
1	Muscatine, Barrels @5 25	G Cl
-	Michigan Test. 914 Water White. 1034	F.G.C.C
	" Half bbls. @2 75 " Cases. 2 15@2 25 Michigan Test. 94 Water White. 10½ Medium FICKLES. 95 Small, bbl 3 75 Small, bbl 4 25 Clay, No. 216. 175 Cob, No. 3. 125 Cob, No. 3. 125 Cob, No. 3. 125 PRESERVES.	FCC
	Clay, No. 216	E
	E. J. Mason & Co.'s goods 8	CEC
	RICE. Carolina head	S
	Scotch, in bladders	S F
	French Rappee, in Jars. 43 SOAP. Detroit Soap Co.'s Brands. Superior. 3 3 30 Queen Anne 3 85 German Family. Mottled German 2 70 U.S. Big Bargain 2 40 U.S. Big Bargain 2 40 Frost, Floater 3 75 Cocoa Castile, Fancy 3 36 Allen B. Wrisley's Brands. Happy Family, 75 2 95 Old Country, 80 3 39 Una, 100 3 55 Bouncer, 100 3 15 Beds.	B
2	Mottled German 3 00 Old German 2 70 U. S. Big Bargain 2 60 Frost, Floater 3 75	-
3	Cocoa Castile	
2	Old Country, 80	
	Mixed bird 4½@ 6 Caraway 9 Canary 3½	
2	Hemp. 3½ Anise. 8 Rape. 6 Mustard 7½	
	SPICES—Whole. Allspice	
	Batavia in bund. 11 Salgon in rolls. 40 Cloves, Amboyna. 28 "Zanzibar. 20 Mace Batavia. 80 Nutmegs, faney. 80 "No. 1. 75 Pepper, Singapore, black. 18 "shot. 20 spices—Ground—In Bulk. Allspice. 5 Cassia, Batavia. 25 Cassia, Batavia. 25 "and Salgon. 25 "Salgon. 42	
1	Mace Batavia 80 Nutmegs, fancy 80 " No. 1 75	
01/01/01	" No. 2	
5	spices—Ground—In Bulk. Allspice	1
4	Cassia, Batavia	
0 6 4	Cloves, Amboyna. 32 " Zanzibar 25 Ginger, African 12½ " Cochin 15	1
0	" Jamaica 18 Mace Batavia 90 Mustard, English 22 " and Trie 25	
	" and Saigon. 25 " Saigon	
4	" Cayenne	
55 75 00 75	Sugars Tage Tage	8 8 8
75 22 00	" Fine	9 /2

SALT		
	TOBACCOS—Plug. S. W. Venable & Co.'s Brands. Nimrod, 4x12 and 2x1237	MEAL.
amond Crystal, in cases	S W Venable & Co 's Brands	Bolted
amond Crystal, in cases	Nimpod Av19 and 9v19 27	
amond Crystal, in cases 24 packages 1 50 mmon Fine per bbl 80 lar Rock, 56 lb. sacks 27 pocket 1 90 0 2 00) 2 00) 2 00) 2 00) 75 shton bu. bags 75 ggins 75 arsaw 35 45 20 SALERATUS. uurch's, Arm & Hammer 54 wight's Com 54	Reception, 22-5x12, 16 oz 36 Vinco, 1x6, 4½ to 1b 30 Big 5 Center, 3x12, 12 oz 34 Wheel, 5 to 1b 37 Trinket, 3x9, 9 oz 25	Straight, in sacks 4 00 " " barrels 4 20 Patent " sacks 5 00 " " barrels 5 20 MILLSTUFFS.
ommon Fine per obl 80	Wines 1 2 41/ to 15	Straight in sacks 4.00
lar Rock, 56 ID. sacks 27	Vinco, 1x0, 4½ to 10	Straight, in Sacks 4 00
pocket 1 90	Big 5 Center, 3x12, 12 0234	Darreis 4 20
"2 00	Wheel, 5 to 10 37	Patent " sacks 5 00
0 "	Trinket, 3x9, 9 oz25	" barrels 5 20
shton bu, bags 75	Jas. G. Butler & Co.'s Brands. Something Good38	MILLSTUFFS.
ggins " " 75		Bran.
arsaw " " 35	Double Pedro 38 Peach Pie 38 Wedding Cake, blk 38 "Tobacco" 38 Tobaccos—Fine Cut. 38	Ships 11 50
14 hn " 90	Peach Pie	Screenings 11 00
OAT PRAMITO	Wedding Cake blk 38	Middlings
SALERATUS.	"Tobacco"	Mixed Feed 13 00
luren's, Arm & Hammer54	TOBACCO Timo Cut	Coarco most 19 00
wight's Com54	D Coatton & Co. la Pronda	Coarse mear 15 00
lylor's5	D. Scotten & Co.'s Brands.	
Land's Cap Sheaf51/4		Small lots
" pure	Sweet Cuba 35	Car " 31/2
wight's Com	Sweet Cuba	Small lots
SAL SODA.	TOBACCOS-Smoking.	Small lots28
13/	Our Leader16	Car "
sal soda. egs	Hector 17	RYE.
SAPOLIO.	Plow Boy 9 07 39	
tohon 2 don in how 0 80	" 4 02 21 1	RARLEV
tenen, 3 doz. In box 2 50	16 16 07 20	No. 1
tchen, 3 doz. in box 2 50 and 3 " 2 50 sauerkraut.	Our Leader 17 Hector 17 Plow Boy, 2 oz 32 4 oz 31 15 oz 32 VINEGAE. 40 gr 8 50 gr 10	No 9 1 0k
SAUERKRAUT.	VINEGAE.	No. 2
SAUERRAUT. SAUERRAUT. SAUERRAUT. SAUERRAUT. SAUERRAUT. SAUER STRUPS. STRUPS. STRUPS. SAUER SAUER	40 gr 8	No. 1 10.00
" 30 "4 00	50 gr10	No. 1
SYRUPS.	50 gr	No. 2. 9 00 HIDES, PELTS and FURS.
orn, barrels @24	MISCELLANEOUS.	HIDES, PELTS and FURS.
" one-half barrels @26	Cocoa Shells, bulk 5	Perkins & Hess pay as fol-
ire Sugar, bbl26@35	MISCELLANEOUS. Cocoa Shells, bulk 5 PAPER & WOODENWARE	lows:
" half barrel 28@37	PAPER.	HIDES.
SWEET GOODS.	Curtiss & Co. quote as fol-	Green 4 @ 41/4
inger Snaps 8		Part Cured @ 4
igar Creams 81/4	Straw	Full " 4 @ 4¾
rosted Creams 81/4	" Light Weight200	Heavy steers, extra
raham Crackers 8	Sugar180	Dry 5 @ 6 7
atmeal Crackers 8	Hardware21/4	Dry Kips 5 @ 6
SODA	Bakers	Calfskins, green 3 @ 5
SWEET GOODS	160 160	Green 4 0 4½ Part Cured 6 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4
egs, English4%	Jute Manilla	Deacon skins10 @20
egs, English	Red Express No 1 5	16 off for No. 2
SHOE POLISH.	" Vo 9	PRITE
ettine, 1 doz. in box75	TWINES.	Shearlings10 @25
TEAS.	40 Clotton 190	Estimated wool, per lb 20 @28
JAPAN	48 Cotton	Estimated woot, per 10 20 (220
air14 @16	Cotton, No. 220	FURS.
ood18 @22		Mink, dark 2000 75
hoice24 @29	Sea Island, assorted 40	" pale 25@ 50
hoicest32 @38	No. 5 Hemp	Raccoon 40@ 80
SUN CURED.	No. 6 "17	Skunk 75(a) 80
	Wool	Muskrat 15@ 18
ood 16 @20	WOODENWARE.	Fox, red 25@1 50
ood 16 @20	No. 5 Hemp	Fox, red,
ood 16 @20		Fox, red
ood		Fox, red. 1 25@1 50 " cross 2 00@5 00 " grey 40@ 70 Badger 75@1 00
ood		Fox, red. 1 25@1 50 " cross 2 00@5 00 " grey. 40@ 70 Badger 75@1 00 Cat, wild. 50@ 75
ood	" No. 2	Fox, red. 1 256/1 50 " cross 2 00@5 00 " grey 40@ 70 Badger 75@1 00 Cat, wild 50@ 75 Fisher 4 00@5 00
ood 16 @20 hoice. 24 @28 hoicest 30 @33 BASKET FIRED. air @20 hoices. @25 hoicest @35	" No. 2	Fox, red. 1 25@1 50 " cross 2 20@25 60 " grey 40@ 70 Badger 75@1 00 Cat, wild 50@ 75 Fisher 4 00@5 00 Lynx 2 00@3 00
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WHOLESALE MANUFACTURERS OF

The Only House in the State which Puts Goods Up NET WEIGHT.

NO CHARGE FOR PACKAGES.
CODY BLOCK, 158 EAST FULTON ST.,

GRAND RAPIDS, MICH

HESS PERKINS & DEALERS IN

Hides, Furs, Wool & Tallow, NOS. 122 and 124 LOUIS STREET, GRAND RAPIDS, MICHIGAN. WE CARRY A STOCK OF CAKE TALLOW FOR MILL USE.



manufacturə everything in the line

cited and prices quot-ed with pleasure.

DETROIT SOAP CO'S lueen

The Best Known, Most Popular and Fastest Selling Laundry and General Family
Soap in the Market. No Grocery Stock Complete Without This Brand. Handsome
Oleograph, Size ISX20 inches, given for 25 QUEEN ANNE SOAP WRAPPERS. Our
University of the Soap in the Market. Soap

MICHIGAN KNIGHTS OF THE GRIP



Address from Secretary Bush.

Address from Secretary Bush.

Lansing, March, 1890.

I have the pleasure of presenting herewith a complete list of hotels granting concessions to our members; any new ones which may from time to time be added will be duly published in our official organ. The Michican Thadpsinator and a list of all officers and chairmen of various committees of this Association, and a copy of the constitution and by-laws which govern our organization.

I also enclose a few blank applications and a list of all officers and chairmen of various committees of this Association, and a copy of the constitution and by-laws which govern our organization.

In one or two instances I have heard complaints because of my action in re-numbering the 1890 certificates. Allow me one word in justification of my course: The new certificates came to me in consignments from the printer, and as many had already paid their dues for 1890 and were continually importuning me for their certificates, I sent them out in alphabetical order as their dues were paid, not waiting until all had paid, or until I had received all the certificates from the hands of the printer. Even though I had all of the blank certificates on kand at the beginning, it would have been an almost endless task to have given each member his old number, as they came blocked in books of one hundred, and would all have had to be separated, involving much unnecessary work. (While I propose to carry out the duties of this office to the fullest extent, and on a business basis, yet I do not feel that in justice to my own business. I can spare more time than is necessary to do the work, and do it well.) Again, the only way to have the number of actual members correspond with the number of certificates issued is to send them out in the numerical order in which they are paid, as there are sure to be more or less members who for various reasons will allow their dues to lapse and thus be dropped from the membership list.

W. K. Walker, of Lansing, chairman of the Committee on Employment, has inaugurated an Employment Bureau to bring together firms wishing travelers and members of this Association desiring positions. He proposes to issue a circular to all of the prominent manufacturers and jobbers of the State, acquainting them with this Bureau and requesting them to correspond with him when in need of traveling salesmen. This feature is unquestionably a most excellent one, and no doubt will be productive of much good Any member

CHAIRMEN OF COMMITTEES.

The following have been designated chairmen of the committees named:

r the committees named. Legislation—N. B. Jones, Lansing.
Railroads—Geo. F. Owen, Grand Rapids.
Hotels—D. S. Haugh, Grand Rapids.
Press—J. W. Palmer Jackson.
'Bus and Baggage—H. L. Peck, Ionia.
Relief—F. J. Hunt. Battle Creek.
Employment—W. K. Walker, Lansing.

The Coat Was Not Accepted.

A telegraph operator in a neighboring town admired an overcoat which a friend had purchased, because it was claimed to be all-wool and sure to do many years' good service. So he repaired to the clothing store whence it came and asked the proprietor, to whom he was unknown, for its mate.
"Those all-wool coats? I am very sor-

ry, sir, but we are entirely out. But, if you wish, I will telegraph for one, and it will be here to-morrow."
"That will do. I want the all-wool one, remember."

one, remember."

"Every thread is wool, sir; we'll guarantee it. Will wear like iron. Nothing like them on the market."

The operator gave his order and returned to the office. Shortly afterward he received the following message for transmission, written by the clothier:

"Send by to-night's express one of those cotton-mixed overcoats, size 36."

A Chicago Case

Chicago Clergyman (as the bridegroom hands him his fee)—Four dollars, please. Bridegroom—But I thought your fee was only \$2.

Clergyman-It is; but, if you remember, you owe me for last time.

Ionia Pants & Overall Co.

E. D. Voorhees, Manager.

MANUFACTURERS OF

Pants, Overalls, Goats, Jackets, Shirts, Etc.

Warranted Not to Rip.

Fit Guaranteed.

Workmanship Perfect.

Mr. Voorhees' long experience in the manufacture of these goods enables him to turn out a line especially adapted to the Michigan trade. Samples and prices sent on application.

IONIA, MICH.

WHO URGES YOU TO KEEP

THE PUBLIC

By splendid and expensive advertising the manufacturers cre ate a demand, and only ask the trade to keep the goods in stock so as to supply the orders sent to them. Without effort stock so as to supply the orders sent to them. Without effort on the grocer's part the goods sell themselves, bring purchase ers to the store, and help sell less known goods.

ANY JOBBER WILL BE GLAD TO FILL YOUR ORDERS.

HESTER & FOX,

Manufacturers' Agents for

SAW AND CRIST MILL MACHINERY



Planers, Matchers, Moulders and all kinds of Wood-Working Machinery Saws, Belting and Oils.

And Dodge's Patent Wood Split Pulley. Large stock kept on hand. Send for Samp. Pulley and become convinced of their superiority.

44, 46 and 48 So. Division St., GRAND RAPIDS, MICH



FOURTH NATIONAL BANK

Grand Rapids, Mich.

A. J. BOWNE, President.

GEO. C. PIERCE, Vice President. H. W. NASH, Cashier

CAPITAL, - - - \$300,000.

Transacts a general banking business.

1ake a Specialty of Collections. Accounts of Country Merchants Solicited.



TIME TABLES.

Grand Rapids & Indiana.

In effect Nov. 17, 1889.

Muskegon, Grand Rapids & Indiana.

Detroit, Grand Haven & Milwaukee.

7:00 a m 7:30 a m

#Mixed. 7:30 a m

**Poetroit Express. 6:50 a m

**Through Mail. 10:10 a m 10:20 a m

**Pevening Express. 3:35 p m 3:45 p m

**Pevening Express. 3:35 p m 3:45 p m

**Night Express. 10:30 p m 10:56 p m

**Poetroit Express and Evening Express have parlor

cars attached and make direct connections in Detroit

**Detroit Express and Evening Express have parlor

cars attached and Grand Rapids express have parlor

cars attached. Night express has Wagner sleeping

car to Detroit, arriving in Detroit at 7:20 a m.

Through railroad tickets and ocean steamship

tickets and sleeping car berths secured at

D. G. H. & M.R'y offices, 23 Monroe St., and at the depot.

Jas. CAMPBELL, City Passenger Agent.

JNO. W. LOUD, Traffic Manager, Detroit.

Toledo, Ann Arbor & Northern.

Toledo, Ann Arbor & Northern.

For Toledo and all points South and East, take the Toledo, Ann Arbor & North Michigan Rall-way from Owosso Junction. Sure connections at above point with trains of D., G. H. & M., and connections at Toledo with evening trains for Cleveland, Buffalo, Columbus, Dayton, Cincinnati, Pittsburg, Creston, Orville and all prominent points on connecting lines.

A. J. Paisley, Gen'l Pass. Agent

<u>Michigan Central</u> "The Niagara Falls Route."

Detroit Express.

Mixed
Day Express.

**Atlantic & Pacific Express.
New York Express. iew York Expressions and Pacific Expressions cars run on Atlantic and Pacific Express

All other dany except sumary.

Sleeping cars run on Atlantic and Pacific Express rains to and from Detroit.

Parlor cars run on Day Express and Grand Rapids express to and from Detroit.

FRED M. Bufges, Gen'l Agent, 85 Monroe St.

G. S. HAWKINS, Ticket Agent, Union Depot.

GRO. W. MUNSON, Union Ticket Office, 67 Monroe St.

O. W. RUGGLES, G. P. & T. Agent, Chicago.

Hardwoods in Northern Michigan.

A movement is on foot in the northern part of the lower peninsula of Michigan, now that it is becoming evident that its now that it is becoming evident that its wealth of pine stumpage is being exhausted, to develop the other natural resources, and an organization has been formed for that purpose under the title of the "Northern Michigan Development Association." Many have supposed that when the pine forests which have herefore formed, a goodly nortice of the when the pine forests which have heretofore formed a goodly portion of the
wealth of the state were cut off, emigration would be all that was left for the
lumberman, unless he was willing to
turn to the more prosaic agricultural
pursuits. But although it has become
evident that in many portions of north
ern Michigan pine has been dethroned,
hardwood has been crowned king in its
place. Speculators are turning their attention to hardwoods, out of which they
confidently expect to make more money
than they have out of pine.

The value of the timber in Michigan is
much better appreciated than it was ten
years ago. Scientific men who have
made a study of this subject, say there is

much better appreciated that it was con-years ago. Scientific men who have made a study of this subject, say there is a greater variety of valuable woods in this state than in any other in the Union, and that the finer woods extend much further north here than elsewhere. In evidence of the growing appreciation of this fact it may be noted that many factories consuming hardwood are being established in the Grand Traverse region. tablished in the Grand Traverse region.
At Harbor Springs there is a manufacture of toothpicks; at Manton, billiard cues and shoe lasts, and the latter are made at some other places. At Mancelona there is a large concern making the thin oval butter dishes that have come into general use, and that are sent all over this country and into foreign countries. The manufacture is so extensive that it has denuded quite a section of the surrounding country of maple and elm. At Bellaire and other points there is a large production of wooden bowls, rolling pins, potato mashers and other small articles of household use, in which there is a trade as far as Australia. There is a large industry in butter ladles and the trade as far as Australia. There is a large industry in butter ladles and the manufacture of broom handles is conducted at a dozen places. A well-in formed man engaged in the business states that there are 200,000,000 feet of lumber used annually in making broom handles in this country, and of this Michigan furnishes a fair share. There are very large clothes-pin manufacturing establishments along the shore, and a good deal is done in melting generating from deal is done in making veneer from maple and black ash dots.

maple and black ash dots.

These are all institutions turning out small articles, but there seems to be no reason why the work of the factories should be confined to this class of goods. The ornamental wood for fine furnituris cut here, and some of the choicest woods used in car building come from these forests, and it is probable that the Association mentioned above will present the facts regarding their section in such a light, as to lead to the establishment of factories engaged in the two latter infactories engaged in the two latter in-

dustries.

The development of this section is being greatly aided by the progress recently made in railroad building, several lines now being in course of construction through the most valuable portion. Other projects of a like nature are being considered, and the capital will undoubtedly be secured for carrying them out.

A Substitute for Cotton.

It is reported from New York that both jute and cotton are likely to be superseded by another plant known as okra. It has long been known that okra okra. It has long been known that okra produces a good fiber, but heretofore faults of cultivation and manufacture have prevented growers making a commercial success of it. Recent improvements in the methods of handling okra have, however, been so successful that the manufactured article is said to be superior to cotton, ramie, jute and all similar fibers. Okra, of course, is vastly cheaper than any of the fibers named, and it has the further advantages of and it has the further advantages of being a quick-growing annual, and of producing a fruit for which there is always a ready market.

Plumbing,

Steam and Hot Water Heating, Brooks' Hand Force Pump, In-stantaneous Water Heater, Hot Air Furnaces, Mantels, Grates and Tiling, Gas Fixtures, Etc. Wholesale and Retail Dealers in

Plumbers' Supplies. 184 East Fulton St., Head of Monroe, Telephone No. 147.

21 Scribner Street,

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Go.,

Fishing Tackle, Base Balls and Supplies, Croquet, Hammocks, Lawn Tennis, Etc.

State Agents for A. J. Reoch & Co.'s Sporting Goods. Send for Calalogue.

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SEEDS

If in want of Clover or Timothy, Orchard, Blue Grass, or Red Top, or, in fact, Any Kind of Seed, send or write to the

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71 Canal St., GRAND RAPIDS.

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THE GREAT

Watch Maker a Jeweler.

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Grand Rapids - Mich.

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CASH CAPITAL \$400,000.

CASH ASSETS OVER \$700,000.

LOSSES PAID \$500,000.

D. Whitney, Jr., President.

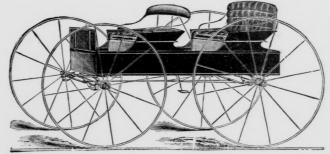
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One of the most perfect wagons ever produced, combining strength, durability and cheapness of price. Just the wagon for light delivery, farmer's run-about, for pleasure. Send for price list and description.

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WHOLESALE

Paper

EXCLUSIVE AGENTS FOR

OR THE KEYSTONE BINDERS'
TWINE.

Houseman Block,

Grand Rapids, Mich.

A lively and growing interest in this comparatively new feature of granting credit is manifested by merchants all over the country. It has a great many desirable points that mean better net profits for the retailer. It does away with that pest of dealer and consumer, the pass book. It is a safeguard against that unknown amount of loss which comes through neglect to charge credit customers with goods they have purchased. It lessens the expense of bookkeepers, avoids controversy between the merchant and his customers; such, for instance, as frequently arises through charging goods to one person that should properly be charged to another. The coupons are finished in neat and attractive style and in themselves are a good advertisement. They come in various denominations and are neatly bound in book form in amounts representing \$2, \$5, \$10 and \$20.

It needs no argument to convince a retailer that it is quicker, better and cheaper to charge to a person worthy of credit a coupon book for \$20 than to keep a running account for several weeks wherein fifty to one hundred and fifty entries have been made, besides being compelled to check and compare the pass book with a ledger at settling day.

A subscriber at Detroit sends out a neat circular, which announces to his patrons that on April 1 he will introduce the coupon system. The reasons he assigns for abandoning the pass-book plan are as follows:

1. Daily charges to your account will be avoided, because at the first of the month, or at other suitable times, a book of coupons will be charged to you—\$5, \$10 or \$20, as the case may be. When goods are delivered to you, the clerk will have a ticket naming the goods, the price and the total amount; when you will give to him coupons to the amount of his ticket, and the ticket is then marked paid.

2. Pass books will be entirely abolished

2. Pass books will be entirely abolished (there being no necessity for them), thereby saving much annoyance to the customer and avoiding many disputes over supposed discrepancies.

3. It prevents fraud, because sometimes customers' names and pass books are used by unauthorized persons.

4. Long itemized monthly bills can be avoided, because if you file my daily tickets, you have a memorandum of your purchases always on file in your possession. My monthly bill against you will simply read: One coupon book, No,—, \$20 or \$10 or \$5, as the case may be.

5. If you are charged with a \$20 book and use only \$15, you can pay for only what you have used. If you pay for a book of coupons and do not use them, they will be redeemed upon presentation.

6. Customers having friends whom they would like to help, will find these coupons a great advantage, as they can be used only for the purpose intended. We know that the gift of money is somethir

We know that the gift of money is some times improperly used.

With this simple announcement, I respectfully ask that you will try the coupon system for one month, and if the system does not work to your entire satisfaction, we can return to the old method.

Mastered Its Intricacies.

Man-Are you getting an insight into

your employer's business?
Boy—Well, I should smile! I know it better than he does.

"How long have you been here?"
"A week."

The importation of American swine meat into Germany is again permitted, but only at one port—that of Kiel—where such an elaborate system of inspection has been established that it is thought impossible for any danger to exist of diseased meats slipping through.

JOBBER OF

Fresh and Salt

AND-

Mail orders receive prompt attention See quotations in another column.

GRAND RAPIDS.

Playing Gards

WE ARE HEADQUARTERS

SEND FOR PRICE LIST.

Daniel Lynch,

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We respectfully call your attention to the fact that we carry the most complete stock of seeds in Western Michigan. Send

our wholesale price list and catalogue before buying

Clover, Timothy, Red Top.

Store,

GRAND RAPIDS, MICH.

Something New

Bill Snort

We guarantee this cigar the best \$35 cigar on the market. Send us trial order, and if not ENTIRELY SATISFACTORY return them. Advertising matter sent with each order.

Sharlevoix Gigar M'f'g Co.,

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S. K. BOLLES.

E. B. DIKEMAN.

K. Bolles & Co., 77 CANAL ST., GRAND RAPIDS, MICH.

Wholesale Cigar Dealers.

COSSIII

We will forfeit \$1,000 if the "TOSS UP" Cigar is not a Clear Long Havana Filler of excellent quality, equal to more than the average ten cent cigars on the market.

Lemon & Peters,

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Having stood the test of time and the battle of competition and come off victorious, we have no hesitation in recommending to the trade our line of

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In hundreds of stores throughout the State. If you are not handling these goods, send in sample order for the full line and see how your trade in these goods will increase.

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