

# Michigan Tradesman.

VOL. 7.

GRAND RAPIDS, WEDNESDAY, APRIL 2, 1890.

NO. 341.

## SEEDS!

Write for jobbing prices on  
Mammoth, Medium, Alsike and  
Alfalfa Clover, Timothy, Orchard  
Grass, Red Top, Blue Grass,  
Field Peas, Beans, Produce and

## WOOL.

C. Ainsworth,

76 So. Division St., Grand Rapids.

West Michigan BUSINESS UNIVERSITY  
AND NORMAL SCHOOL.

(Originally Lean's Business College—Established 87 yrs.)  
A thoroughly equipped, permanently established and pleasantly located College. The class rooms have been especially designed in accordance with the latest approved plans. The faculty is composed of the most competent and practical teachers. Students graduating from this institution MUST be efficient and PRACTICAL. The best of references furnished upon application. Our Normal Department is in charge of experienced teachers of established reputation. Satisfactory boarding places secured for all who apply to us. Do not go elsewhere without first personally interviewing or writing us for full particulars. Investigate and decide for yourselves. Students may enter at any time. Address West Michigan Business University and Normal School, 19, 21, 23, 25 and 27 South Division St., Grand Rapids, Mich.

J. U. LEAN, Principal. A. E. YEREX, Sec'y and Treas.

Chas. Pettersch,

JOBBER OF

Imported and Domestic Cheese

Swiss and Limburger a Specialty.

161-163 West Bridge St., Telephone 123  
GRAND RAPIDS, MICH.

WAYNE COUNTY SAVINGS BANK  
OF TROIT, MICH.

500,000 TO INVEST IN BONDS

Issued by cities, counties, towns and school districts of Michigan. Officers of these municipalities about to issue bonds will find it to their advantage to apply to this bank. Blank bonds and blanks for proceedings supplied without charge. All communications and inquiries will have prompt attention.  
January, 1890. S. D. ELWOOD, Treasurer.

### BASEMENT TO RENT

The large, light and dry basement under the Steele meat market, in the McMullen block, 19 and 21 So. Division street. Large doors in rear open even to alley. Apply on premises to  
W. G. SINCLAIR & CO.

P. O. Voorheis,  
GENERAL INSURANCE  
AND LOAN AGENT,  
TELEPHONE 980.  
41 Widdicomb Building, Grand Rapids.

HARVEY & HEYSTEK,  
Wholesale Dealers in

Wall Paper AND Picture Frame Mouldings

Also a complete line of PAINTS, OILS and BRUSHES. Correspondence solicited.  
74 & 76 Ottawa St., Grand Rapids, Mich.



Apples,  
Potatoes,  
Onions

FOR PRICES, WRITE TO

BARNETT BROS., Wholesale Dealers  
CHICAGO.

## FOR SALE

We have a stock of Dry Goods and Millinery to sell. Can be bought cheap for cash. Appraised value, \$1,332. Can be seen at our store.

SPRING & COMPANY.

## Playing Cards

WE ARE HEADQUARTERS

SEND FOR PRICE LIST.

Daniel Lynch,

19 So. Ionia St., Grand Rapids.

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A. SHELEY.

A. S. BROOKS.

WILLIAMS,  
SHELEY  
& BROOKS

Successors to Farrand, Williams & Co.,

Wholesale Druggists,

AT THE OLD TAND

Corner Bates and Larned Streets, Detroit.

ALLEN DURFEE.

A. D. LEAVENWORTH.

Allen Durfee & Co.,

## FUNERAL DIRECTORS,

103 Ottawa St., Grand Rapids.

Fehsenfeld & Grammel,  
(Successors to Steele & Gardner.)  
Manufacturers of

## BROOMS!

Whisks, Toy Brooms, Broom Corn, Broom Handles, and all kinds of Broom Materials.  
10 and 12 Plainfield Ave., Grand Rapids.

### In the Spring.

In the spring the artful angler will begin to fish and lie;  
In the spring each dish of gravy will contain a drowning fly.

In the spring we'll taste wild onions in the gentle bovine's milk;  
In the spring our wives will clamor for a brand new summer silk.

Id th' sprig by cold will settle very sadly id by head;

In the spring our neighbor's poultry will destroy our posey bed.

In the spring, to save house-cleaning, every one will have to move;

"In the spring a young man's fancy lightly turns to thoughts of love."

### AN INVALID IN CAMP.

From the Northwestern Lumberman.

In 1872, when in a Hoosier college, I met a man who was apparently in the last stages of consumption. He was a member of the junior class, or class of '73. His purpose upon entering the college was to take a classical diploma and then enter the law as a profession. But his health failing him at the climax of his college career, he was compelled to give up his fond hope of one day posing as a brilliant lawyer and politician. The doctors informed him that if he had any unsettled business affairs he had better look after them, as his days were few. But the invalid had more grit than vitality, and determined that if death conquered him, it would not be without a hard-fought battle. He accordingly packed his grip and took the train for the northern woods of Michigan, and ended his journey in a lumber camp thirty miles from any settlement.

He appeared at the camp one afternoon and asked the foreman for a job. The lumberman looked him over and sized him up with the intuitive instincts of a woodsman, and replied, "You want a job? What in the h—l can you do in a lumber camp? You had better apply to an undertaker for the job of furnishing a stiff for a wake. However," he went on to say, "I have a job for you. We have a stiff on the roof of the horse shed, waiting an opportunity for sending him home to his friends, and we have a spare horse and a sled, and you will just fill the bill to take this fellow to the railroad station and ship him to his home."

The fact was, that one of the men in the camp had been killed by a falling tree a few days before, and the foreman had laid the corpse on the shed to prevent it from becoming offensive, and was waiting an opportunity of shipping it to the dead man's home.

The following morning the spare horse was harnessed and the sled loaded with the ghastly freight, and Smith was directed to take the cargo to the railway station, thirty miles away, and ship it. The foreman calculated that this introduction to camp life would end his aspirations in that direction. He had accordingly sent to the keeper of the hotel at the station a note requesting him to take charge of the horse if the driver left by the train, until he had a chance to return it to the camp. This precaution, however, was unnecessary, as the driver carefully boxed and shipped the dead man, and, after a night's rest, ordered his horse harnessed and returned to the camp. When he drove up and handed the foreman the freight receipt, his stock went up in that camp. The men said, "That chap's got grit, anyway." So the foreman asked the student if he really meant to undertake the rough life of a woodsman. Being informed of the facts in the case, he told Smith that he might begin his career as assistant cook and dish-washer-in-chief. Smith expressed his gratitude and went at once to work. In a few days he had shown such proficiency in his new character that he was accorded a hearty welcome by his superior in the kitchen, who evinced a surprising willingness that the

student should do all the work while he looked on and bossed the job.

In a few weeks his strength had increased until he asked the foreman if he might not try some more vigorous task. He was accordingly promoted from assistant cook to be assistant stable boy and horse groomer. Without a word of protest, to the barn he went. Only a few days were occupied in this capacity until he was given an ax and rapid promotion followed, until he was installed at one end of a cross-cut saw. He had in the meantime won the confidence of the boss and the good-will of the men, and his superior education enabled him to render valuable services in the way of counsel and planning the detail of the camp.

He was before long made boss of a gang, and in this capacity he passed the long, cold winter months in the woods. When in the following summer he appeared at the college town, the very embodiment of health and vigor, surprise is too mild a word to express the feelings with which his friends greeted him. His doctors, who had given him but barely time to settle his business affairs, were more than surprised at his condition. He gave up books, went out on a farm, and, so far as I know, is still a healthy and successful stock grower.

I believe the pine woods, and the rough camp life of the lumberman, have not been reckoned among the sanitarian institutions of the country, and yet the experience of this student would seem to entitle them to such a position.

I was at that time in perfect health, but the results of my friend's woods life were deeply impressed upon my mind, and I resolved that if ever occasion arose I would follow his example. Ten years passed and my time came. I was filled with malaria and the lingering effects of what was called "Asiatic diarrhoea," contracted during a hot summer passed in central China, and failing to get relief from medicine in the usual way, I determined to follow Smith's example and try the woods. This was in July, 1881, and I took a steamer at Norfolk for New York, and thence by rail into the hemlock hills of Western Pennsylvania.

I appeared at a small sawmill hid away at the base of two high ranges of hills on either hand, and was introduced to the mill owner by a half-drunken driver with whom I had come from the railroad station, fourteen miles away. The driver did not know my name, so he called the boss out to where we stood and said, "This 'ere feller is huntin' a job, and I told him you be wantin' a few more men. I reckon he'll do."

The boss stood before me, clad in a straw hat with the crown torn out, a shirt and a pair of brown cotton overalls, held up by one suspender, and shingle nails thrust through the cloth took the place of buttons. He was barefooted, and his overalls were rolled half up to his knees. In his mouth was a short-stemmed clay pipe, from which he pulled the cloud of smoke from a charge of the blackest and cheapest tobacco. He sized me up with a brief glance as I stood before him in Prince Albert coat, patent leather shoes, "biled shirt" and silk hat; a more striking contrast between two men could scarcely be found. The lumberman's entire outfit cost less by half than either my shoes or hat, yet I stood before him in the relation of an applicant for a job as a laborer. The ludicrous situation was rather more than my sense of humor could withstand. But I was in for an adventure, and so I was going to have it out.

The mill man invited me in to supper, and I sat down to a long table, around which remained in confused order about a dozen dirty dishes, beside each of which was a mound of potato parings; the men had had their feed before I ar-

rived. A young girl came into view from an adjacent shed with a plate of boiled potatoes in each hand, and set one before me, and the other before Nate, the teamster who had conducted me to the mill. Not a sign of either meat or bread was in sight, so I followed the movements of my newly-made chum, and piled the "tater jackets" to one side of my plate, and mashed the well-steamed bulbs into a paste, and flavored it with salt and pepper to suit the taste, and thus partook of my initial meal as a lumberman.

The house stood about fifty steps from the sawmill, and was constructed of hemlock boards stood up endwise, and nailed to a crude framework, and the cracks were battened over with narrow strips of boards. The roof was likewise of boards, and no interior finish whatever had been attempted. The ground plan of this house was of the plainest architecture—simply board partitions separated the family sleeping room in one end, from the sitting and dining room all in one, at the other end. A very plain but substantial stairway led to the second floor or loft, in which were six or eight beds. In this loft lived from ten to fifteen men. I was assigned to one bed with the engineer, who was the boss' brother. The beds were simply big bags filled with oats straw, and the pillows were likewise of straw. As I laid my head upon my pillow to sleep, I could see the cheery face of the man in the moon grinning at me through the cracks in the roof.

The next morning the gang was summoned to breakfast bright and early, and we all sat down to partake of another meal of boiled potatoes, this time with a cut of fat bacon. After breakfast the miller came out into the mill yard, where I sat upon a hemlock log, and agreed to pay me \$18 a month and board me if I wished to work. I "accepted the position" with becoming meekness, and he then asked me where my working clothes were, adding that the duds I had on were hardly the usual thing in the woods. I replied that I had not provided myself with an outfit, but would try it as I was. So, divesting myself of my coat and vest, and appropriating a silk traveling cap which I had in my pocket, I shouldered an ax and marched to the "slashes," as they called the fallen and skinned trunks of hemlock trees as they are left by the tanbark peelers. My first task was at clearing roads through the brush and bushes for the loggers. Before noon my soft hands were swollen and blistered, but I kept at work. I did not require to be sung to sleep that night.

As luck would have it, Nate came home the next night the worse for too much beer. He drove a mule team every day, to market a load of hemlock lumber at a small city fourteen miles away. At intervals of about every three miles along the road were hotels, at which stale beer and bad whisky constitute the stock in trade. Nate had imbibed too freely, and was unfit to take his trip the next day. My hands were so sore that I could scarcely hold an ax, so the boss asked me if I could drive a team. I told him that I had grown up holding plow handles in Kentucky, and if there was one thing I could do better than another, it was to drive a team. I was sent with the loaded wagon that day, and, as I did not tarry by the wayside bars, I made a record by getting home a full hour earlier than usual, and upon careful examination the mules appeared to be none the worse for wear. My fortune was made. I was promoted to drive the mule team between the mill and the market.

As I look back at those days I cannot suppress a smile. I was known among the other hands as "that feller." I am sure the whole gang set me down as a fugitive from justice in hiding. But the chance afforded by my new position as teamster of getting one good square meal every day was a great boon. As soon as I got a little better acquainted with the women folks at the ranch, I suggested that a sop of molasses for breakfast had always been a favorite dish with me, and that I would bring home a jug of molasses, if they approved. They approved. Soon I ventured to bring home a roast of beef, and we had a regular feast for Sunday. In the meantime, I had gained the

confidence of the boss, and he would ask me to collect money for him, where I sold the lumber, and to measure up certain stocks, and to keep record of the time of the men, and step by step I worked up to be book-keeper, supply purchaser and a sort of confidential adviser. As winter came on, I got into high top boots, flannel shirts and coarse clothing, and entered into the most hearty sympathy with the new life. I bought a gun and some traps, and made war on muskrats, squirrels and sundry game thereabout. My Sundays were hunting days, and for months I lived without the sight of book or newspaper, and to this day I look back with a sort of longing for the free and unconventional life in the woods.

No malaria could withstand the pure air, hearty eating and vigorous recreation of that winter. My taste of the peculiar fascination in lumbering that fall and winter led me to seek further experience, and for three years subsequently I traveled around the Eastern markets in search of buyers of white pine lumber. Then the opportunity came to get back to my first love, newspaper work, and I bade farewell to the lumber camp and the trade. But I shall ever feel a kinship to every man I meet with the rich perfume of newly-sawed pine or other lumber upon him.

W. G. BENTON.

## Magic Coffee Roaster.

The Best in the World.

Having on hand a large stock of No. 1 Roasters—capacity 35 lbs.—I will sell them at very low prices. Write for Special Discount.

ROBT. S. WEST,

48-50 Long St., CLEVELAND, OHIO.

REMUS ROLLER MILLS,  
Remus, Mich., Jan. 20, 1890.

Martin's Middlings Purifier Co., Grand Rapids, Mich.:

Gentlemen—The roller mill put in by you last August has run from twelve to fifteen hours every day since it started and is giving entire satisfaction.

Your Purifier and Flour Dresser are dandies. I have used nearly all the best purifiers and bolting machines made, and can say yours discounts them all.

Any miller who intends making any change in his mill will save money to use your machines, for They Can Do the Work.

Yours truly,  
D. L. GARLING.



Bicycles,  
Tricycles,  
Velocipedes

AND

General Sporting Goods

Agents for A. G. Spalding & Bro.'s  
Sporting and Athletic Goods and  
American Powder Co.'s Powder.

We have on hand a complete line of Columbia, Victor and other cheaper bicycles, also a splendid assortment of Misses' Tricycles, Children's Velocipedes and small Safety Bicycles.

E. G. Studley,

4 Monroe St.,

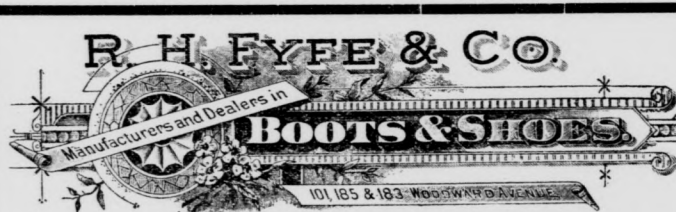
GRAND RAPIDS

Call and see them  
or send for large,  
illustrated cata-  
logue.

# THEY SPEAK FOR THEMSELVES!

Retailers, read what the leading shoe dealers of the State say about the goods of

## Selz, Schwab & Co.:



Detroit, Mich. Feby 1<sup>st</sup> 1890

Wm Selz, Schwab & Co  
Chicago Ill  
Dear Sir

We have used your Goodyear Welt and Hand Sewed goods with the greatest satisfaction to ourselves and our customers. They fit and wear quite as well as any of the finest Eastern lines that have so high a reputation and it is our opinion that no goods made in the country show greater care in the selection of stock, or closer attention to the details of lasting and finishing. We shall use more of them this season than ever before.  
R. H. Fyfe & Co

Machine Sewed to Retail at \$2.50, Goodyear Sewed \$3,  
Hand Welt \$4, Hand Sewed \$5.

Annual Sales \$3,500,000--Largest in the World!

Handled by thirty retailers in Chicago, and by the largest retailers in Rochester, Syracuse, Toledo, Pittsburg, Columbus, Cincinnati, Indianapolis, Detroit, Grand Rapids, Saginaw, St. Louis, St. Paul, Minneapolis, Omaha, Kansas City, Denver, Salt Lake City, San Francisco, Portland, Los Angeles, Sacramento, and all leading cities in the South.

SELZ, SCHWAB & CO., Chicago.

**A FAMILIAR EXPERIENCE.**

Written for THE TRADESMAN.

To tell the plain, unvarnished truth, he was as unprepossessing a child as one often sees; but his pa was with him, so I looked pleased and said:

"He's a nice little fellow, isn't he?"

Why is it, that when one tells an uncommonly large fib, he winds up with a question? Is it because, in case the listening party says "Yes," he is supposed to take part of the curse of the falsehood upon himself, or is it to divert the attention of the recording angel from the matter in hand until the doubtful chasm shall have been safely bridged over and the aforesaid celestial being shall have forgotten the original proposition? I give it up.

"Yes, a real nice little fellow," I continued, without a blush. "What is the darling's name?"

"Speak up and tell the man your name," recommended the father of the cherub, while a smile of pride and self-satisfaction adorned his face. But the lovely child would not answer, and while its pa was reeling off the following monologue, it stood with one thumb in its mouth and paid no apparent attention to what was going on:

"Oh! He's bashful among strangers. Come, now, there's a little gentleman, speak up and tell the man your name. Can't you tell the man for papa? He's a nice man and likes little boys. There's a man, now! What's your name? What is it, now? What, now? What! Oh! He knows it, mister, just like a book; but he's scared. There, now. Say it once for papa. Won't say it for papa? Oh! That's a baddy boy. Papa don't like baddy boys. Papa won't take him to the store again. Well, papa's going home. The man'll drown the baddy boy if he won't tell his name. Quick, now, before papa goes."

"Want candy?" remarked that apple of a fond father's eye.

"Well, tell the man your name, and papa'll buy candy."

"Washee. Wan' red candy."

"His name's George Washington, but we call him Washy for short. Give us some hoarhound candy."

"Do' want 'oar 'oun'. Want red candy."

"Oh, Washy must have hoarhound. Nicey, nicey. Good for Washy. Red candy poison."

"Won't have 'oar'oun'. Wow—ow!"

"There, there, don't cry. Give him what he wants. Papa won't take Washy next time. Papa'll whip—"

"Want peanuts," observed the child again, as he began to masticate the "red" confectionery.

"Washy can't have peanuts and candy, too. Make Washy sick."

"Want peanuts," repeated that interesting specimen.

"Peanuts ain't good for little boys. Make Washy awful sick. Washy can't come to the store again with pa."

"Will have peanuts. Will, will, will!" and again this guileless child prepared himself for a squall.

But this time his father was firm.

"If you don't keep still the man'll feed you to the big dog."

"Want peanuts."

"Shall pa call the dog?"

"Want peanuts. Wow."

"Here doggy here doggy here dog—"

"Wow—peanuts—wow!"

"George Washington," thundered the old man, "Shut up!"

"Wow—wow—pean—O! cuss it! Boo hoo—"

But further clear articulation was cut short for a time.

The father seized George Washington by the collar of his jacket and lifted him high in the air. Then he permitted him to descend until the most vulnerable portion of the boy's anatomy presented a fair mark for the swift falling hand of wrath.

After a while a solemn hush stole over the store and the fields and the hills beyond.

"My son," said the father in a cold, stern voice, "what is your name?"

"W—w—wa—Washee."

"How old are you?"

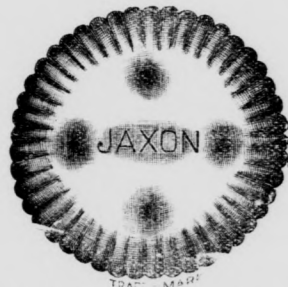
"Five, goin' on six."

"Do you want any peanuts?"

"N—No sir."

"That boy," said he turning to me, "is a all-fired smart boy. A reg'lar screamer in some ways, but he gets too keen fer his old dad, sometimes, and then he has to be took down. Yes," he repeated slowly. "Then-he-has-to-be-took-down."

**THE JAXON CRACKER**  
IS THE BEST IN THE MARKET.



SEND A TRIAL ORDER TO

**JACKSON CRACKER CO.,**  
Jobbers of Candy, Nuts, Cheese and Cigars.  
JACKSON, MICH.

**A. D. Spangler & Co**

WHOLESALE DEALERS IN

**FRUITS AND PRODUCE**

And General Commission Merchants.

EAST SAGINAW, MICH.

We buy and sell all kinds of fruit and produce and solicit correspondence with both buyers and sellers.

**EDMUND B. DIKEMAN**

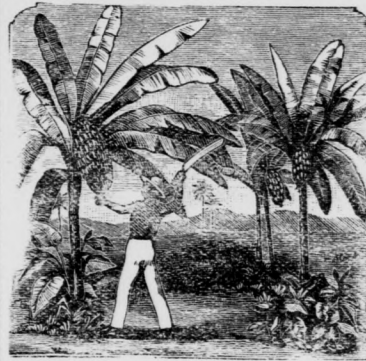
THE GREAT

**Watch Maker**

AND **Jeweler,**

44 CANAL ST.,

Grand Rapids - Mich.



We are headquarters for the celebrated

**Bluefield Bananas,**

Receiving regular consignments. Also direct receivers of

**CALIFORNIA  
ORANGES & LEMONS**

**A. J. BROWN,**

Grand Rapids, Mich.

**HESTER & FOX,**

Manufacturers' Agents for

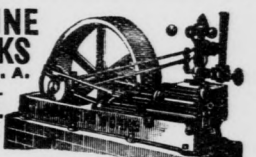
**SAW AND CRIST MILL MACHINERY,**

Send for Catalogue and Prices.



**ATLAS ENGINE WORKS**  
INDIANAPOLIS, IND., U. S. A.  
MANUFACTURERS OF

**STEAM ENGINES & BOILERS.**  
Every Engine and Boiler in Stock for immediate delivery.



Planers, Matchers, Moulders and all kinds of Wood-Working Machinery Saws, Belting and Oils.

And Dodge's Patent Wood Split Pulley. Large stock kept on hand. Send for Sample Pulley and become convinced of their superiority.

Write for Prices.

44, 46 and 48 So. Division St., GRAND RAPIDS, MICH

**PERKINS & HESS**

DEALERS IN

**Hides, Furs, Wool & Tallow,**

NOS. 122 and 124 LOUIS STREET, GRAND RAPIDS, MICHIGAN.

WE CARRY A STOCK OF CAKE TALLOW FOR MILL USE

We Manufacture Everything in the line of



**Candy**

Correspondence solicited and prices quoted with pleasure. Write us.

**MOSELEY BROS.,**

—WHOLESALE—

**Fruits, Seeds, Oysters and Produce**

All kinds of Field Seeds a Specialty.

If you are in market to buy or sell Clover Seed, Beans or Potatoes, will be pleased to hear from you.

26, 28, 30 and 32 Ottawa St., - - GRAND RAPIDS

**EDWIN FALLAS,**

JOBBER OF

Butter, Eggs, Fairfield Cheese, Foreign Fruits, Mince Meat, Nuts, Etc

Oyster and Mince Meat Business Running Full Blast. Special Bargain in Choice Dairy Butter. Let your orders come.

Office and Salesroom, No. 9 Ionia St., Grand Rapids, Mich

**Grand Rapids Fruit and Produce Co.**

JOBBER OF

**FOREIGN FRUITS.**

Oranges, Lemons and Bananas a Specialty.

3 NORTH IONIA ST., GRAND RAPIDS.

## AMONG THE TRADE.

## AROUND THE STATE.

Harriette—Garrison & Lee have opened a meat market.

Corunna—Amsden & Ford have opened a grocery store.

Sault Ste. Marie—Andrew Hotton will open a meat market.

Quincy—N. C. Pease has purchased the grocery stock of E. J. Clizbe.

Kent City—John McKinnon has sold his meat market to a Mr. Price.

Traverse City—L. Sabin has opened a grocery and boot and shoe store.

Kingston—F. J. Gifford has sold his general stock to E. E. Pulling & Co.

North East Assyria—Mr. Hagerman has sold his grocery store to Mrs. Kenyon.

South Haven—Ransom & Sons succeed E. W. Edgerton in the clothing business.

Greenville—Ed. Van Wormer has sold his restaurant business to J. H. Edsall.

Bear Lake—Geo. Stewart has bought an interest in the meat business of D. H. Barr.

Howell—Edward Gorton has purchased the undertaking business of S. B. Lockwood.

McCord's—Chas. F. Freyermuth succeeds Calkins & Freyermuth in general trade.

Manchester—T. B. Bailey has sold his stock of groceries to Gieske & Dresselhouse.

Vermontville—Geo. S. Downs has sold his grocery and crockery stock to Cyrus Prince.

Burnip's Corners—C. W. Weaver & Co. are succeeded in the drug business by A. P. Sriver.

Ewart—E. F. Birdsall & Co., will open a stock of hardware and implements about April 1.

Eaton Rapids—F. Z. Hamilton has sold his stock of jewelry and stationery to E. E. Trayer.

Ellis—Martin E. Flynn has purchased Samuel Fox's general store and will continue the business.

Cambria—Bennett & Norris, general dealers, have dissolved, Mr. Norris continuing the business.

Manistique—Klagstad, Larson & Co. have enlarged their grocery business, and added a meat market.

Rochester—Reimer & Taylor, hardware dealers, have dissolved. H. J. Taylor continues the business.

East Tawas—Richards Bros. & Hubbell succeed Richards, Hubbell & Co. in the hardware business.

Owosso—Haight & Pitts, druggists, have dissolved. The business will be continued by Mr. Pitts.

Ludington—Gary & Baker succeed Gary, Ward & Baker in the tailoring, boot and shoe business.

Traverse City—Winnie & Fleming have closed their branch store, at Acme, and removed the stock to this place.

Muskegon—Lou Brown has purchased the clothing business of Brown & Friend, and will continue at the old stand.

Standish—Blumenthal & Goldberg, general dealers, have dissolved. M. Blumenthal will continue the business.

Hesperia—Robert Wilson has purchased the interest of J. Dunning in the hardware firm of J. Dunning & Co.

Edmore—A. M. Kingsbury & Co., dealers in boots and shoes and dry goods, are succeeded by M. E. Slemmons & Co.

Cedar Springs—Ira Peck has sold his meat market to W. H. McConnell. Mr. Peck will do only a wholesale business.

Muskegon—Garrett Allting has sold his meat market to Martin Bros., who will continue the business at the same place.

Belding—L. L. and L. B. Holmes will open, April 1, a line of gents' furnishing goods, under the firm name of Holmes Bros.

Woodland—J. W. Hathaway and L. Parrott have arranged to build an elevator and warehouse as soon as spring opens.

Downington—Frank & Brophy, hardware dealers, have dissolved. The business will be continued by W. W. Brophy.

Blissfield—French & Crawford, dealers in agricultural implements, have dissolved. R. B. French will continue the business.

Hastings—E. H. Lathrop has sold his stock of drugs to Fred Hotchkiss, who formerly conducted the business for several years.

Sault Ste. Marie—The furniture stock of the late N. V. Gabriel has been purchased by Gardner & Mondor, who will continue the business.

Howard City—Geo. P. Bennett has withdrawn from the firm of Ashley & Bennett, dry goods dealers. Fred Ashley will continue the business.

Otsego—Jos. Derhammer has retired from the grocery firm of Truesdale & Derhammer. The business will be continued by Truesdale & Son.

Gobleville—The Arthur B. Clark drug, grocery and crockery stock was bid in at mortgage sale by W. S. Crosby & Co., who will continue the business.

Camden—D. G. Smith, dealer in dry goods and groceries, is succeeded by Smith & Hubbell, which firm has purchased the drug stock of J. C. Bradley.

Muskegon—John Stegink and G. H. Bennink will shortly open a flour and feed, hay and grain store, doing business under the firm name of Stegink and Bannink.

Big Rapids—Roberts, Butler & Co., of Utica, N. Y., the parties who held the mortgage on the "Ideal" clothing stock, have disposed of the same to Thos. Skelton, of this city.

Big Rapids—Calkins & Warren have purchased the interest of their late partner, Fitch Phelps, in the Phelps Lumber Co. and will continue the business under the firm style above given.

Adrian—The dry goods stock of F. J. Taggart & Co. was sold at mortgage sale to H. B. Claffin & Co., of New York, for \$7,500. The purchasers subsequently sold the stock to Metcalf & Co.

Kalamazoo—J. W. C. Smith, who recently executed mortgages on his oil business to Schofield, Shurmer & Teagle for \$6,400, gave that firm a bill of sale on the 25th, to avoid foreclosure.

Big Rapids—Chas. E. Raper has purchased an interest in the grocery business of Wm. A. Verity. The new firm will be known as Verity & Co. and will also embark in the bakery business.

Sheridan—A. M. Stebbins, who recently sold his grocery stock to Essex & Tryon, has moved his stock of jewelry, notions and boots and shoes into the Prestel block and added lines of dry goods, clothing, crockery and glassware.

Saranac—The difficulty between Johnson & Rogers, over the disposition of their grocery stock, has been amicably settled, the goods being taken by Mr. Rogers. Mr. Johnson will re-engage in the grocery business at the old stand, adding a line of boots and shoes.

## MANUFACTURING MATTERS.

Hamilton—S. Baker has sold his planing mill to Henry Dubbink.

Petersburg—Michael Kohler succeeds Kohler & Bro. in the lumber business.

Portland—Newman & Rice have added a wheat cleaning machine to their mill.

Boyerne—William N. White is succeeded by White & Co. in the sawmill business.

Detroit—A. A. Gray succeeds Gray & Baffy, furniture manufacturers and dealers.

Sturgis—Whitmer & Wetmore, planing mill, are succeeded by Whitmer & Thompson.

Detroit—Lindsay & Gamble are succeeded by F. W. Leech & Co. in the lumber business.

St. Clair—The Fair Haven Stave Co. has been incorporated, with a capital stock of \$50,000.

Richland—F. H. Read has organized a company of which he is manager for the sale of hardwood lumber.

Bay City—The capital of the Warren-Lewis or Bay City Lumber Co. has been increased from \$25,000 to \$40,000.

Menominee—The Kirby, Carpenter Co. has banked over 63,000,000 feet of logs, and will likely get 75,000,000 feet, all told.

Pontiac—tewart Bros. have sold their lumber yard to A. A. Corwin, of Grass Lake, and will build a planing mill at Oxford.

Perrinton—The Perrinton Novelty Works, a corporation formed for the purpose of manufacturing woodenware, is the latest addition to the industries of the village.

Pentwater—A. J. Underhill has purchased the Nickerson & Collister sawmill, and will bring his shingle mill machinery from the country and put it in the mill here.

Yorkville—The Yorkville Milling Co. is contemplating the sale of its finely constructed mills and water power to an English syndicate if the syndicate appears with \$50,000 with which to purchase the same.

Baraga—The old Cook mill, at Hancock, has been sold to William Coach, who has moved it to Sidnarr, on the line of the Duluth, South Shore & Atlantic Railroads, and will cut what timber he has there with it.

Detroit—Detroit is to have another car company with \$100,000 capital. Among the stockholders will be Joseph B. Moore, Brennan & Donnelly and A. Chapoton, Jr. The company will make and lease cars for the transportation of live poultry.

St. Ignace—The Mackinaw Lumber Co. proposes to go into the breeding of thoroughbred horses and cattle on an extensive scale at its Carp River farm. A number of Percheron and Clydesdale mares and Durham cattle have been purchased as a starter.

Muskegon—Hovey & McCracken have been putting in condition the mill lately bought from A. V. Mann & Co. They will operate two mills this year and probably have plenty of logs to supply both, if not to permit of operating one mill day and night.

Ontonagon—The Diamond Match Co. has three camps still running, but they will probably go out before long. The season's cut on the Ontonagon has been very satisfactory and indications all point to a successful drive and a prosperous season for the year 1890.

Wingleton—The W. D. Wing Lumber Co. has nearly completed cutting its tract of pine in this vicinity and will then transfer its operations to the Upper Peninsula.

Allegan—The N. B. West planing mill has been purchased by Henry Cook, of this place, and S. Baker, of Hamilton, who will continue the business under the style of Cook & Baker.

Bay City—Lindsay & Grant, who have been lumbering for Alger, Smith & Co., have gone to West Virginia, where they have a large logging contract, said to aggregate 300,000,000 feet. They took a number of men and horses with them. Two car loads of horses and tools were shipped last week.

Muskegon—C. D. Nelson has abandoned the idea of establishing a lumber yard at the mouth of the lake, having sold the old mill site and 258 acres of land at the entrance to the harbor for \$20,500. He will remove to Grand Rapids and retire from active lumbering operations.

Iron River—The Metropolitan Lumber Co.'s two new mills that are being put in at Paint River will each have two bands, two circulars and a shingle machine and be ready for operation in May. The total capacity will be about 300,000 feet of lumber and 250,000 shingles. The company already has two mills that cut about 200,000 feet of lumber daily.

East Saginaw—The Hollister Bros., Co. purchased last week of Salling, Hanson & Co., of Grayling, 5,000,000 feet of standing pine in Crawford county. It will be cut at once, and the logs will be brought down over the Mackinaw division of the Michigan Central to Saginaw river mills to be manufactured. The stock will then be shipped to Tonawanda for the company's trade.

Fremont—The Fremont Furniture Co. has elected officers as follows: President, Joseph Gerber; Vice-President, H. J. Dudley; Secretary, George Plowman; Treasurer, A. O. White; General Manager, W. F. Pumfrey; Superintendent and Foreman, George Brackett; Accountant, A. O. Hoyt. Work commenced on the factory building on the 24th, and will be pushed until the institution is completed.

Kalamazoo—Kalamazoo is to have another new enterprise—a factory to manufacture a patent railroad surface cattle guard, which was invented by Col. P. Merrell, of St. Louis, who formerly resided here. Frederick Bush has charge of the work here, and states that the new guard will be manufactured in the shops of another company, but ultimately a factory will be built. About \$50,000 will be invested in the business.

Manistee—Pardee, Cook & Co., of Ludington, have sold this season's entire lumber cut to Higbee & Peters, of this city, which will amount to about 25,000,000 feet, on private terms, the price, however, being reported as favorable as that obtained for last season's cut, which was a better figure than the average price for the season. It is said, also, that the Ludington concern has sold all its standing timber except what will be required this season, amounting to from 20,000,000 to 25,000,000 feet, to J. H. Stearns. The price is thought to be \$7.50 a thousand, or more. The timber will probably be laid down at the purchasers' mill at Stearns' siding, on Flint & Pere Marquette road.

**GRAND RAPIDS GOSSIP.**

Ocker, Mowers & Co., dry goods dealers at Shipshewanna, Ind., have added a line of groceries. Lemon & Peters furnished the stock.

The Michigan Can Manufacturing Co. has given the Southwestern agency of its goods to the Ridenour-Baker Grocery Co., of Kansas City.

The Olney & Judson Grocer Co. has attached the general stock of Wm. M. Berridge, at Mecosta, on a claim for \$235, and the same is advertised for sale on the 3d.

It is reported that Walter E. Cummings, manufacturers' agent for crockery and glassware, proposes to remove his business to Chicago in the near future.

W. F. & W. M. Wurzburg have arranged to remove their wholesale jewelry business to Chicago about May 1, having secured rooms in the McVicker building, on Madison street.

Jonker & Bruqma, druggists at the corner of West Leonard street and Alpine avenue, are arranging to open a second drug store in that vicinity as soon as a suitable location can be secured.

D. D. Cook, who has secured a patent on a folding bed of novel design, has associated himself with W. S. Gunn, Will Gunn and Edwin F. Uhl, who will form a stock company to embark in the manufacture of the bed.

The options given on the plaster quarries in this vicinity expire on June 1. It is generally thought that the sale will be made, providing the present craze for American investments continues in London for a month or six weeks longer.

Hawkins, Perry & Co. recovered a judgment for \$60 and costs against the purchasers of the Laughlin stock, at Ithaca. As the purchasers of the stock obtained their title from W. J. Gould & Co., of Detroit, the defense was conducted by that firm.

Nick Miller has purchased an interest in the drug stock of Ella Kellogg, on West Bridge street. The new firm will be known as Kellogg & Miller and the stock will be removed this week to a new store building lately completed at the corner of South Division street and Tenth avenue.

Geo. G. Steketee has sold his interest in the firm of Geo. G. Steketee & Co., druggists at 89 Monroe street, to Geo. E. Steketee and P. S. Fancher, who will continue the business under the style of Steketee & Co. Mr. Fancher was formerly engaged in the drug business at Mt. Pleasant. Mr. Steketee, Sr., will devote his entire attention to his patent medicine business.

The suit brought against Jas. N. Bradford in the Kent Circuit Court at the instance of S. P. Swartz, which was tried a few days ago, resulted in a verdict of no cause of action. Swartz claimed that Bradford guaranteed the payment of the lumber used in the construction of his house on James street, which was built on contract by an irresponsible fellow named Hitchcock. The evidence failed to substantiate the claim, however, and Swartz must pay the costs of the litigation.

The law compels no one to do impossibilities.

**VISITING BUYERS.**

H Van Noord, Jamestown  
 C F Freymuth, McCord  
 M S Brownson, Kingsley  
 Sisson & Watson, Ada  
 C L Wilson, Saranac  
 L M Wolf, Hudsonville  
 J N Wait, Hudsonville  
 J B Watson, Coopersville  
 Dr H C Peckham, Freeport  
 R A Hastings, Sparta  
 F Narrengang, Byron Center  
 G H Walbrink, Allendale  
 Eli Runnels, Corning  
 Mrs E Scott, Dunningville  
 W H Morris, Evans  
 R Gannon, White Cloud  
 Watrous & Bassford, W Troy  
 E E Hewitt, Rockford  
 J Phelps, Ada  
 Carman & Childs, Rowland  
 M Carman, Mecosta  
 John Goodyear, Hastings  
 Robert Rouse, Pearl  
 J L Farnham, Mancelona  
 Peter Beyer, Sullivan  
 M Minderhout, Hanley  
 John De Vries, Jamestown  
 J F Harvil, Hopkins Station  
 C H Loomis, Sparta  
 D D Harris, Shelbyville  
 C B Shaver, Kalkaska  
 W H Watts, Bowne Center  
 Fred Herrick, Custer  
 Geo Lentz, Croton  
 Geo Cook, Wexford  
 Field & Ballard, Sparta  
 E L Bausill, Bellaire  
 Bentley Bros. & Wilkins, Hastings  
 W D Hopkinson, Paris

Wm VerMeulen, Beaverdam  
 H Meijering, Jamestown  
 Jorgensen & Hemmingsen, Grant  
 Pickett Bros., Wayland  
 J Reddering, Drenthe  
 Munger, Watson & Devoist, Sullivan  
 Mrs M E Rudd, Pewamo  
 Ashley & Bennett, Howard City  
 S McNitt, Byron Center  
 G Ten Hoer, Forest Grove  
 Smalligan & Pickard, Forest Grove  
 J W Mead, Berlin  
 M A Side, Kent City  
 N F Miller, Lisbon  
 J A Vandenberg, Howard City  
 Matthews & Chappel, W Troy  
 E L Boynton, Griswold  
 W R Lawton, Berlin  
 John Kamps, Zuzthen  
 Frank Cornell, Sebawa  
 S H Ballard, Sparta  
 J R Harrison, Sparta  
 J T Pierson, Irving  
 C C Barten, Big Rapids  
 H Dalmon, Allendale  
 J E Parcell, Casnovia  
 W S Atkins, Morgan  
 John Damstra, Gitchell  
 J Raymond, Berlin  
 Geo Meijering, Vriesland  
 J Homrich, No Dorr  
 W L George, Benton Harbor  
 W B Reynolds, Eaton Rapids

**Good Words Unsolicited.**

A. Kuppenheimer, cigar manufacturer, Grand Rapids: "Your paper has done me more good in my business than all other papers put together."

**FOR SALE, WANTED, ETC.**

Advertisements will be inserted under this head for two cents a word the first insertion and one cent a word for each subsequent insertion. No advertisement taken for less than 25 cents. Advance payment.

**BUSINESS CHANCES.**

**TO EXCHANGE**—80 ACRES OF HARDWOOD TIMBER land for stock of drugs, balance cash. Address No. 11, care Michigan Tradesman. 11

**GROCERIES WANTED**—TO THE VALUE OF \$600 for two Grand Rapids city lots, or I will sell my grocery and provision business situated in the fruit belt of Oceana county. Address E. S. Houghtaling, Hart, Mich. 13

**GRAND OFFER**—IF TAKEN BEFORE MAY 1, I will sell my stock of drugs and groceries at a discount of \$1,000, a rare chance for some one. R. Baker, Vicksburg, Mich. 14

**FOR SALE OR RENT**—FOUNDRY AND MACHINE shop in one of the finest villages in Michigan. Correspondence solicited by R. Baker, Vicksburg, Mich. 6

**FOR SALE**—STORE, DRUG STOCK AND FIXTURES, including postoffice fixtures, for sale on easy terms, owing to ill health; only drug store in town situated in center of fine fruit section. Address Dr. S. J. Koon, Lisbon, Mich. 4

**FOR SALE**—AN ATTRACTIVE DRUG STORE FOR sale or exchange, situated on a principal business street of Grand Rapids; good reasons for selling. Address Physician, care Carrier No. 15. 3

**WANTED**—GROCERY STOCK; MUST BE CHEAP for cash. Church & Fenn, Charlotte, Mich. 696

**NASHVILLE, MICHIGAN**, OFFERS FINANCIAL inducements to manufacturers looking for desirable locations. Address C. W. Smith, Secretary Improvement Committee, for particulars. 599

**WANTED**—TO EXCHANGE FARM OF 120 ACRES OR village property for stock of goods, hardware preferred. Address No. 573, care Michigan Tradesman. 573.

**FOR SALE**—HARDWARE STOCK, INVENTORING about \$4,000, doing a very prosperous business; can reduce the stock to suit purchaser, best of reason for selling. Address A. L. Paine & Co., Reed City Mich. 568

**HELP WANTED.**

**WANTED**—REGISTERED PHARMACIST OR ASSISTANT. A. E. Gates, M. D., Crystal, Mich. 594

**SITUATIONS WANTED.**

**WANTED**—SITUATION BY REGISTERED PHARMACIST; two years' experience and graduate of Chicago College of Pharmacy. Address Box 94, Richland, Mich. 10

**WANTED**—A REGISTERED OR ASSISTANT PHARMACIST; would prefer one who speaks the Holland language. Jonker & Bruqma, Grand Rapids 8

**WANTED**—POSITION BY FIRST-CLASS DRUGGIST, nine years experience. Address C. M. Shaw, Sparta, Mich. 2

**MISCELLANEOUS.**

**WANTED**—EXPERIENCED MAN, WHO WILL FURNISH outfit, wants partner with \$500 or \$1,000 to engage in the meat business. Address No. 7 care Michigan Tradesman. 7

**COMPLETE HISTORY OF THE PATRONS OF INDUSTRY**, from the inception of the organization; only a few copies left; sent postpaid for 10 cents per copy. Address The Tradesman Company, Grand Rapids

**BEGIN THE NEW YEAR BY DISCARDING THE annoying Pass Book System and adopting in its place the Tradesman Credit Coupon.** Send \$1 for sample order, which will be sent prepaid. E. A. Stowe & Bro., Grand Rapids.

**Wanted.--Potatoes.**

I want potatoes in ear lots, and solicit correspondence with those having stock in that quantity.

**W. T. LAMOREAUX,**

71 CANAL ST.

**Lemon & Peters,**

**WHOLESALE GROCERS.**

SOLE AGENTS FOR

**Lautz Bros. & Co.'s Soaps, Niagara Starch, Amboy Cheese**

**GRAND RAPIDS.**

**EGG CASES & FILLERS.**

Having taken the agency for Western and Northern Michigan for the LIMA EGG CASES and FILLERS, we are prepared to offer same to the trade in any quantity.

No. 1—30-do. Cases, complete.....	Lots of 100.	Less than 100.
	33 c.	35c.
No. 1—Fillers, per set.....	9 3/4 c.	10c.

Parties ordering Fillers have to buy one Case with every 10 sets of Fillers (no broken cases sold), making 10 sets with Case \$1.25 (10 Fillers and 8 Dividing Boards constitute a standard set). Strangers to us will please remit money with their orders or give good reference.

**W. T. LAMOREAUX, 71 Canal St., Grand Rapids, Mich.**

**Equal to Custom**

Made means a great deal. It means that extra care is taken in the cut; that great pains throughout is required in the stitching; that every proportion of the work must receive the closest attention; that the garment when completed shall be perfect.

You do not often get these qualities in the shirts you buy. It is just that fact that gives us (Michigan Overall Mfg. Co., Ionia, Mich.) such a trade on our shirts.

We not only try to turn out a perfect shirt, but we DO. Our shirts are immense in size. Large enough to fit a double-breasted man, and fit him easily, too.

Long, wide, ample, three big things in a shirt.

These qualities, when combined in a well-made, neatly-fashioned garment, make shirts that sell—sell easily and at good profits.

Our line of fancy chevots and domets range from \$4.50 to \$7.50 per dozen. The styles are exquisite, all the new patterns and pleasing combinations of handsome coloring.

We should like to have you ask us to send you, at our expense, samples of our line, that you can compare them with your present goods and see the difference in every way.

Will you?

Dry Goods.

A Departmental Mushroom.

The Washington correspondent of the Boston Transcript calls attention to the interesting manner in which the Census Bureau has recently, like a mushroom, sprung up suddenly from apparent nothingness into gigantic proportions.

A Black Bootblack's Black Eye.

As I was walking down Second avenue, the other day, I saw two bootblacks plying their blacking business at a street corner. One was a white bootblack and the other a black bootblack, and both had got black boots as well as blacking and blacking brushes.

Tragic Scene in a Shoe Store.

"A pair of gaiters, James," said Mr. Golding, affably.

The young man hauled a half-dozen boxes off the shelf and knelt in veneration at the feet of his patron.

"Fine weather we're having, James," the customer observed, with no less cheerfulness.

"Yes, sir," said the shoe man, in a tremulous but delighted tone. "I—I trust that Miss Golding is well."

"Yes, sir." "I—I have been thinking of calling on Miss Golding," the young man hazarded, timidly.

"Take those gaiters away and bring me some heavy boots with pointed toes!" the old man said, explosively.

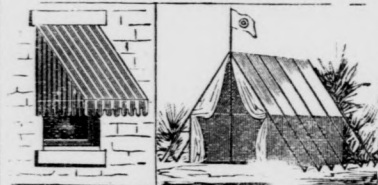
And the young man, with a crushed and despairing look on his face, silently supplied the order and then went into the back office to weep.

Some one has said: "An appointment is a debt." If one makes an engagement, he owes something and cannot be free until it has been discharged.

Cannot some one produce a better wagon wheel than at present exists? While American wheels are the best in the world, American roads are in the same or a greater proportion the worst, and there is needed a wheel which will have a strong yet elastic tire, something that is more enduring than the rubber tire, which is in use to some extent, but not with every degree of satisfaction.

Fall River is the largest cotton manufacturing center in the United States. The local census for 1890 shows that there are forty corporations with sixty-five mills, and an incorporated capital of \$20,650,000.

AWNINGS AND TENTS.



Flags, Horse and Wagon Covers, Seat Shades, Large Umbrellas, Oiled Clothing, Wide Cotton Ducks, etc. Send for Illustrated Catalogue.

CHAS. A. COYE, 11 Pearl Street. Telephone 106.

Voigt, Herpolsheimer & Co.

Importers and Jobbers of Staple and Fancy

Dry Goods

Manufacturers of

Shirts, Pants, Overalls, Etc.

Complete Spring Stock now ready for inspection. Chicago and Detroit prices guaranteed.

48, 50 and 52 Ottawa St.,

GRAND RAPIDS, - - MICH.

Are You Using Coupons?

Note quotations of TRADESMAN COUPONS in the Grocery Price Current.

Send in sample order, and put your business on a CASH BASIS.

If Not, You Are Losing Money!

THE TRADESMAN COMPANY, Grand Rapids.

Cook & Bergthold,

MANUFACTURERS OF

SHOW CASES.

Prices Lower than those of any competitor. Write for catalogue and prices.

106 Kent St., - Grand Rapids, Mich.

Prices Current.

Table of prices for various goods including Unbleached Cottons, Bleached Cottons, Dress Goods, and Corset Jeans.

Table of prices for various goods including Demins, Satines, Gingham, Carpet Warp, Grain Bags, Threads, Knitting Cotton, Cambrics, Red Flannel, Mixed Flannel, Domet Flannel, Canvas and Padding, Ducks, Waddings, Silesias, Sewing Silk, Hooks and Eyes, Cotton Tape, Safety Pins, Needles, and Table Oil Cloth.

P. STEKETEE & SONS,

JOBBERERS OF

Dry Goods and Notions.

Overalls, Pants, Jackets, Jumpers, Waists, Flannel Shirts, Domet Shirts, Cotton and Calico Shirts in all qualities. Embroideries, Lace Caps, Ruchings, Linen Collars and Cuffs, Aprons, Lace Collars, Bibs, and a Complete Line of Ladies' Windsor Ties.

Selling Agents for Valley City, Georgia and Atlanta Bags. Twines, Batts, Peerless Warp, Waddings. Correspondence Solicited.

83 Monroe and 10, 12, 14, 16 & 18 Fountain Sts., GRAND RAPIDS

HARDWARE.

A Question of Style and Manly Beauty. From the Cincinnati Times-Star.

How is it that the gay and festive drummer can always tell a man of his profession or calling at sight? It is certainly a fact that he can do so. A good illustration of this was observed on Saturday evening. Drummer No. 1 entered a beer garden and sat at one of the tables. He had not been there long when No. 2 came in. After sizing up the crowd, he walked over to where No. 1 was sitting and almost immediately enquired: "What line are you in?" They engaged in conversation and soon No. 3 came in and took a seat at their table, saying, "Excuse me, gents, but I take you to be traveling men. I'm with So-and-So." But one seat remained at the table, and this was soon taken up by No. 4, who had observed them exchanging cards. The quartette soon became as firm friends as though they had been acquainted for years, and the last observed of them they were going out to "see the town" together.

The Hardware Market.

The strain is off on all kinds of hardware and prices are relaxing. The lead market is firm, and pig, bar and pipe lead are stiffening up.

The champion meanest man and the most heartless justice live in Sturgis, S. D. The meanest man lost his pocket-book, containing \$250; and when the finder returned it to him, after a month spent in discovering the owner, he demanded that the finder pay him interest for the use of the money. Naturally the finder refused this unreasonable demand, whereupon the meanest man brought suit for the interest, and the most heartless justice gave the meanest man judgment for \$1.45 and costs.

Some one has said that boasting of what you will do is as unwise as to advertise your prosperity. If your plans are good ones, some one else will catch them up and be in the field in time to divide the advantage with you. If they are not good, you may be certain no one will point out the errors in them, so that you cannot possibly gain aught by your communicativeness. The men who listen well, and are not in haste to impart their own secrets, are the ones who generally get along in the world.

HARDWOOD LUMBER.

The furniture factories here pay as follows for dry stock, measured merchantable, mill culls out: Ash, Black, log-run. 14 00@16 00 Ash, White, log-run. 14 00@16 00 Basswood, log-run. 13 00@15 00 Birch, log-run. 15 00@18 00 Birch, Nos. 1 and 2. 22 00@24 00 Cherry, log-run. 30 00@40 00 Cherry, Nos. 1 and 2. 60 00@65 00 Cherry, Cull. @12 00 Elm, Grey, log-run. 12 00@13 00 Maple, log-run. 12 00@13 00 Maple, soft, log-run. 11 00@13 00 Maple, Nos. 1 and 2. @20 00 Maple, clear, flooring. @25 00 Maple, white, selected. 25 00@30 00 Red Oak, log-run. 20 00@22 00 Red Oak, Nos. 1 and 2. 26 00@28 00 Red Oak, 1/4 sawed, 6 inch and up w'd. 38 00@40 00 Red Oak, 1/4 sawed, regular. 30 00@32 00 Red Oak, No. 1, step plank. @25 00 Walnut, log-run. @55 00 Walnut, Nos. 1 and 2. @75 00 Walnuts, cull. @25 00 White wood, log-run. 20 00@22 00 White Oak, log-run. 17 00@18 00 White Oak, 1/4 sawed, Nos. 1 and 2. 42 00@43 00

Embossed Cards, Picture Advertising Cards, Advertising Folders. Having a lot of the above goods, consisting of several thousand of different designs, we offer the cards much less than our usual prices.

The Tradesman Company, GRAND RAPIDS.

Prices Current.

These prices are for cash buyers, who pay promptly and buy in full packages.

Table listing various hardware items and their prices. Categories include AUGURS AND BITS, AXES, BARROWS, BOLTS, BUCKETS, BUTTS, CAST, BLOCKS, CRADLES, CROW BARS, CAPS, CARTRIDGES, CHISELS, COMBS, CHALK, COPPER, DRILLS, DRIPPING PANS, ELBOWS, EXPANSIVE BITS, FILES, GALVANIZED IRON, GAUGES, HAMMERS, HINGES, HANGERS, HOLLOW WARE, LEVELS, and NAILS.

WIRE GOODS.

Table listing wire goods and their prices. Items include Bright, Screw Eyes, Hook's, Gate Hooks and Eyes, Door, mineral, jap. trimmings, Door, porcelain, jap. trimmings, Door, porcelain, plated trimmings, Door, porcelain, trimmings, Drawer and Shutter, porcelain, LOCKS—DOOR, Russell & Irwin Mfg. Co.'s new list, Mallory, Wheeler & Co.'s, Branford's, Norwalk's, Adze Eye, Hunt Eye, Hunt's, Sperry & Co.'s, MAULS, Coffee, Parkers Co.'s, P. S. & W. Mfg. Co.'s Malleables, Landers, Perry & Co.'s, Enterprise, MOLASSES GATES, Stebbin's Pattern, Stebbin's Genuine, Enterprise, self-measuring, STEEL NAILS, Steel nails, base, Wire nails, base, Advance over base, Finish 10, Clinch 19, Barrell 1/2, FLANES, Ohio Tool Co.'s, fancy, Sciota Bench, Sandusky Tool Co.'s, fancy, Bench, first quality, Stanley Rule and Level Co.'s, wood, PANS, Fry, Acme, Common, polished, IRON, Iron and Tinned, Copper Rivets and Burs, PATENT PLANISHED IRON, "A" Wood's patent planished, Nos. 24 to 27, "B" Wood's pat. planished, Nos. 25 to 27, Broken packs 1/2c per pound extra, Sisal, 1/2 inch and larger, Manila, SQUARES, Steel and Iron, Try and Bevels, Mitre, SHEET IRON, Nos. 10 to 14, Nos. 15 to 17, Nos. 18 to 21, Nos. 22 to 24, Nos. 25 to 26, No. 27, All sheets No. 18 and lighter, over 30 inches wide not less than 2-10 extra

SAND PAPER.

Table listing sand paper and other miscellaneous hardware items. Items include List acct. 19, '86, Silver Lake, White A, White B, White C, Discount, 10, Solid Eyes, Hand, Silver Steel Dia. X Cuts, per foot, Special Steel Dia. X Cuts, per foot, Champion and Electric Tooth X Cuts, per foot, TRAPS, Steel, Game, Oneida Community, Newhouse's, Oneida Community, Hawley & Norton's, Mouse, choker, Mouse, delusion, BRIGHT MARKET, Annealed Market, Coppered Market, Tinned Market, Coppered Spring Steel, Barbed Fence, galvanized, painted, HORSE NAILS, Au Sable, Putnam, Northwestern, WRESCHELS, Baxter's Adjustable, nicked, Coe's Genuine, Coe's Patent Agricultural, wrought, Coe's Patent, malleable, MISCELLANEOUS, Bird Cages, Pumps, Cistern, Screws, New List, Casters, Bed and Plate, Dampers, American, Forks, hoes, rakes and all steel goods, M TALS, Pig Large, Pig Bars, ZINC, Duty: Sheet, 2 1/2c per pound, 600 pound casks, Per pound, SOLDER, Cookson, Hallett's, TIN—MELYN GRADE, 10x14 IC, Charcoal, 14x20 IC, 14x24 IC, 14x28 IC, Each additional X on this grade, \$1.75, TIN—ALLAWAY GRADE, 10x14 IC, 14x20 IC, 14x24 IC, 14x28 IC, Each additional X on this grade \$1.50, ROOFING PLATES, 14x20 IC, Worcester, 14x20 IX, 14x24 IC, Allaway Grade, 14x20 IX, 14x24 IX, 14x28 IX, BOILER SIZE TIN PLATE, 14x28 IX, 14x31 IX, 14x56 IX, for No. 8 Boilers, per pound, 14x60 IX, " 9 " per pound

ROPE! ROPE!

The rope market is high and advancing, and the price at present is as follows: SISAL - 13c pound. MANILLA - 16c pound. If you cannot stand these prices, we have in stock what is called

New Process Rope

Which we guarantee is equal to Sisal. We have the following sizes and quote: 1-4, 5-16, 3-8 - 9 1-2c pound. 7-16 and 5-8 - 9c pound. WILL YOU TRY IT?

Foster, Stevens & Co., Wholesale Hardware, 10 and 12 Monroe St., 33, 35, 37, 39 and 41 Louis St., GRAND RAPIDS, MICH.

## The Michigan Tradesman

Official Organ of Michigan Business Men's Association.

A WEEKLY JOURNAL DEVOTED TO THE

Retail Trade of the Wolverine State.

The Tradesman Company, Proprietor.

Subscription Price, One Dollar per year, payable strictly in advance.  
Advertising Rates made known on application.  
Publication Office, 100 Louis St.

Entered at the Grand Rapids Post Office.

E. A. STOWE, Editor.

WEDNESDAY, APRIL 2, 1890.

### HARD ON THE PEDDLER.

The Michigan Supreme Court has long been on record as declaring the peddler to be a nuisance and has invariably sustained local laws compelling him to pay a license fee for the privilege of pursuing his nefarious calling. The Supreme Court of Pennsylvania has gone one step further than the Wolverine tribunal by declaring that laws which prohibit peddling altogether are clearly constitutional.

The circumstances which resulted in so sweeping a decision were brought about by the peddling of "Soapine" from door to door at Mahoney City. The peddling was conducted by paid agents of the manufacturers of "Soapine," but a county court convicted them on a charge of violating the local statutes of Schuylkill county, which prohibit peddling. The Soapine company carried the case to the Supreme Court, taking the ground that the suppression of Rhode Island products in Pennsylvania was contrary to inter-state commerce. Judge Williams, who wrote the opinion, which was concurred in by the Court, denied the claims of the defendants, laying down the law relating to the peddlers in the following terse manner:

The peddler is a transient with no fixed place of business, who seeks customers by invading their homes and makes sales by persuading people to buy what they do not need, and who, by the time he is wanted to answer for his representations and engagements, is out of sight. It is this matter of tracking a laboring man or woman into the house and laying siege to him or her by an unscrupulous and self-possessed stranger who is after money and has no delicate scruples about the manner in which he gets it, that has made the peddler a dread in the country and in the villages.

I do not regard the sale of the natural products of the soil by the farmer or gardener by whom they are raised as affected by the law relating to peddlers. Farmers are not within the mischief which these laws are intended to remedy, except as they are victims of that mischief. The carriage of the surplus products of the farm or garden to a market town or from house to house is not peddling, but is incidental to their business as farmers. Peddlers are forbidden to sell "goods, wares and merchandise." These words were never intended to include farm products in the hands of the farmer, nor is the transportation of such products to a market, for sale, or to regular customers who are supplied by the grower, the sort of business at which the laws relating to peddling are directed.

It is broadly asserted that our laws on peddling are an invasion of the exclusive right of Congress to regulate interstate commerce. We have understood interstate commerce to refer to the free interchange of commodities between citizens of the different states without regard to state lines; our laws relating to peddling erect no barrier at the state line, provide for no inspection or stoppage, and levy no tax on the introduction into or transportation through the State of any sort of property whatever. The citizen of another state may come into Pennsylvania when he will and where he will,

stay as long as he chooses, open as many places for the sale of his goods as he may see fit and enjoy the same measures of freedom in regard to the conduct of his business as a native citizen. But when he comes within the State permanently or temporarily, he is under the protection of its laws and the correlative duty of obedience rests on him. His rights are equal to but not above those of the citizen.

It is true, as is now asserted, that the itinerant stranger who treads the country roads carrying a pack or box filled with sham jewelry and worthless watches to sell to those who are credulous enough to believe his representation, for many times their real value, and who, as soon as he has "gone through" a neighborhood, moves quickly out of reach—if it is true that such a person is a ward of the Federal Constitution, engaged in interstate commerce, with the power of the Government of the United States interposed between him and the police power of the State, it must be admitted that we have stumbled on a startling and unlooked-for result of the investment of the general Government with the power to regulate commerce.

### OUTLOOK FOR THE PEACH CROP.

Reports from the principal peach raising sections of the State are somewhat conflicting, as is usual at this season of the year. THE TRADESMAN'S correspondent at South Haven asserts that the crop in that vicinity will be fully up to the average, but the indications are that the Saugatuck region will not have over half a crop. Further away from the Lake—all through the central portions of Allegan county—the crop will be nearly a total failure. In the fruit section in Northern Ottawa county about 90 per cent. of the buds show life on being blossomed artificially and all through Northern Muskegon and Oceana counties the indications are that a crop of unusual proportions will be taken from the trees.

### NOT TOO HONEST.

The Grand Rapids *Workman*, the organ of the trades unions of the city, in the course of an editorial on the labor situation, remarks:

It wont do to be too honest in handling this labor question.

The *Workman* is right. It doesn't pay to be too honest in advocating the rights of labor—only just honest enough!

### Which Is in the Right?

A business house of this city recently sent a couple of sight drafts to Elliott & Son, the Middlebury, Ind., bankers, for collection. In due time a remittance somewhat in excess of the amount of the drafts was received, but no statement accompanied the remittance to show who had paid or how much had been paid. Elliot & Son were notified of the receipt of the draft and asked to report on the collections. This enquiry evoking no reply, another request of the same nature was promptly forwarded, which met the same fate as its predecessor. Not being able to secure any information at the hands of the bank, the business house did just what any other establishment would have done under the circumstances—credited the accounts with the amounts of the drafts and remitted Elliott & Son the balance. In the meantime, the bankers discovered that the remittance made the Grand Rapids house was a clerical error and demanded the immediate return of the amount. The house here replied that a number of sight drafts had been sent to the bank three months previously and that, in the

absence of any report on the drafts within the proper time, the remittance had been used as above described. The return mail brought the original drafts—unhonored and probably unrepresented. These the business house declined to receive, holding that a bank which held sight drafts three months, before reporting on same, should be responsible for their payment. Elliott & Son decline to recognize this claim, and assert that they will proceed to enforce payment by legal process.

What THE TRADESMAN would like to know is, which is in the right—the bank or the business house?

### Greetings from XXXX.

CHICAGO, March 25, 1890.

Editor Michigan Tradesman:

We had intended to extend our congratulation some time ago on the new "spring dress" of THE TRADESMAN. It is both handsome and handy, as well as up to its high grade as an interesting, newsy trade journal.

Long may she live to bring joy to your enterprising Michigan grocers.

Truly yours,  
W. F. McLAUGHLIN & Co.

### Lucky Man.

"Good!" exclaimed the retail grocer. "I made 10 cents on a barrel of sugar this morning."

"How?" demanded the wholesale grocer.

"I sold the empty barrel for 10 cents." The wholesale grocer turned green with envy.

The origin of the silk manufacture, is without doubt, to be found in China, and the classical scholar will readily remember allusions to it by ancient writers. For ages it would seem that the nature and source of silk were utterly unknown to the western nations; indeed, it was not until about the sixth century that Europe possessed the worm which spins the fiber of silk.

Robert Rouse, who recently engaged in the grocery business at Pearle, was in town last Friday.

**E. J. Mason & Co.,**  
Proprietors of

**Old Homestead Factory**

GRANT, MICH.

MANUFACTURERS OF

Preserves, Evaporated Apples

Jellies and Apple Butter

Our goods are guaranteed to be made from wholesome fruit and are free from any adulteration or sophistication. See quotations in grocery price current.

The Grand Rapids trade can be supplied by GOSS & DORAN, 138 South Division street. Telephone, 1150.

# "Our Leader" Goods.

Having stood the test of time and the battle of competition and come off victorious, we have no hesitation in recommending to the trade our line of

Our Leader Cigars,  
Our Leader Smoking,  
Our Leader Fine Cut,  
Our Leader Baking Powder,  
Our Leader Saleratus,  
Our Leader Brooms.

WHICH ARE NOW

## LEADERS IN FACT

In hundreds of stores throughout the State. If you are not handling these goods, send in sample order for the full line and see how your trade in these goods will increase.

**I. M. CLARK & SON.**

## Are you Sour? Lost Trade? Cheap Grease!

NO DEALER EVER LOST A CUSTOMER BY SELLING HIM

**THE FRAZER**

ALWAYS UNIFORM. OFTEN IMITATED. NEVER EQUALLED.  
KNOWN EVERYWHERE. NO TALK REQUIRED TO SELL IT.

Good Grease Makes Trade. Cheap Grease Kills Trade.

Let Petroleum and Imitation Greases **FRAZER** Every Package Bears our Trade Mark. Alone, and Buy the Genuine **FRAZER** Put up in Boxes, Cans, Pails, Kegs & Bbls.



**P. of I. Gossip.**

It is reported that the County Treasurer of the Ottawa P. of I. is a defaulter to the amount of \$32.

Geo. H. Rainouard has cancelled his contract with the P. of I. at Bridgeton. No money is in it for him.

John E. Parcell, P. of I. dealer at Casnovia, declines to renew his contract. He knows when he has got enough.

Huntley Russell, whose grocery store on North Canal street is managed by Geo. W. Davis, has parted company with the P. of I., having satisfied himself that the contract system is a source of loss, instead of a medium of profit.

The P. of I. are organizing a stock company at Kingsley and propose to embark in general trade. That is a first-rate thing for the Patrons to do, as it will satisfy them that the margins incident to legitimate merchandizing are none too great.

Detroit Journal: "Two Clio Patrons of Industry were rejoicing over the success of the order, and one insisted that the sociability which grew out of the lodge meetings was worth all it cost. Shortly afterwards the men quarreled and one of them received a black eye, and the sociability racket is doomed, so far as he is concerned."

A Patrons of Industry lecture at Central Lake, last Wednesday evening, was well attended, and a number of persons joined the society. The next day, Henry Sissons, a merchant of that village, announced, of his own motion and without request, that he would sell goods to the P. of I. at 10 per cent. advance upon the cost; and he is now running his store upon that plan.

A "Farmer," in Davison Index: "The Patrons of Industry order is claimed to be the poor man's friend. Let us see for a moment if that claim is substantiated by the facts. In order to trade at the contract store, one must have the cash or equivalent. The 'equivalent' means butter and eggs taken at two cents per pound and two cents per dozen less than can be obtained for them at the 'corner grocery;' and the goods you get are no cheaper, and in many cases not as cheap, as in other stores—tobacco, probably, excepted. I frequently hear the P.'s of I. boast that they save enough on their tobacco purchases alone—if they use enough of it—to more than pay their dues. This is one enticing bait thrown out to catch candidates to join, thus encouraging the use of the vile stuff among our young men, while at the same time they will vote in their lodges to reduce the use of sugar one-third or one-half, so as to cut down on their expenses; for the children like sweet cakes, but they can do better without those things, so that their father and brothers can use more tobacco. They talk about combating trusts and monopolies. Now, in my estimation, that is all right. But is that what they are doing? No! They are trying to form one of the most gigantic trusts in the country by buying from one grocer in each town!"

**Purely Personal.**

Chas. F. Freyermuth, general dealer at McCord's, was in town Saturday.

J. F. Trout has gone to Missouri to buy another tract of pine land.

John A. Wade, who has conducted a store at Cadillac and a bank and shingle mill at Marion, has jumped the country, probably to escape arrest on the charge of stealing timber.

W. A. Fezell, the Grand Junction general dealer, is the happy father of a pair of twins of the female persuasion.

Warren M. Wigton, a prominent business man of Hart, died at that place on the 23rd, of pneumonia, induced by an attack of la grippe.

Henry Williams, of the firm of Williams Bros. & Charbonneau, vinegar, pickles and preserves manufacturers at Detroit, was in town last Friday.

E. G. Pipp, formerly engaged in trade at Howard City, is now connected with the wholesale hardware establishment of W. H. Miller & Co., at Bay City.

Geo. Arnott, Secretary and Treasurer of the Priestley Express Wagon & Sleigh Co., has returned from a flying trip to the jobbing centers of the West and Northwest.

P. W. Travis, the Otsego general dealer, is spending a month or six weeks in Louisiana, North Carolina and Georgia. Mr. Travis aspires to rank as the "Great American Traveler," as he takes an extended trip every year.

Fred H. Ball and Walter McBrien have gone to New York, where they will meet their sisters, both of whom are attending school in the vicinity of Boston. They will visit Philadelphia before returning, expecting to reach home next Monday.

It is reported that a young gentleman closely connected with one of the jobbing houses of the city has become an adept in the manipulation of card games and that an occasional visit to an outside town augments his finances to the turn of a thousand or more.

The Mecosta County Mutual Insurance Co. has been organized at Big Rapids, with Luther Cobb as President and R. D. Ladner as Secretary. The company is organized on the same plan as the St. Joseph County Mutual Insurance Co. and starts out with flattering prospects.

Col. J. D. Billings, formerly manager of the Park Place Hotel, at Traverse City, has taken the management of Hannah, Lay & Co.'s block, at Chicago. The building and ground cost the owners about \$1,500,000, and enough leases have already been executed to bespeak an annual rental of \$225,000, which is equivalent to 15 per cent., or about 12 per cent., taxes and insurance.

**Bank Notes.**

Mancelona offers exceptional opportunities for the establishment of a reputable banking institution. Full particulars concerning the field and its possibilities may be obtained by addressing L. E. Slusser, editor of the Herald, at that place.

At a meeting of the stockholders of the defunct Lowell National Bank, Francis King was elected agent to close up the affairs of the bank and Receiver John S. Lawrence, turned over to him the balance of the assets of the concern. The bank has still outstanding liabilities to the stockholders of \$6,000, and has assets that invoice \$11,000, on which enough will probably be realized to pay off all of the indebtedness and leave 6 or 8 per cent. for the stockholders.

New Jersey Retail Merchant: "Editor Stowe, of THE MICHIGAN TRADESMAN, has remodeled that wide-awake and prosperous publication. It was an attractive paper in its old form, but we are free to confess that in its present shape it presents even a handsomer appearance. The merchants of Michigan are fortunate in having such an independent and loyal journal to watch their interests."



We are now ready to make contracts for the season of 1890.

Correspondence solicited.

81 SOUTH DIVISION ST., GRAND RAPIDS.

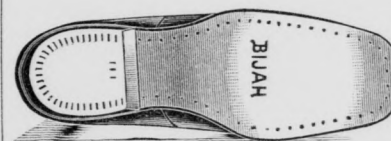
**Our "Bijah."**

THE KING OF PLOW SHOES!

Made from fine Kip.  
Full double sole, Standard Screw.  
Solid, durable, fits perfectly.  
Bellows tongue to exclude dirt.  
Kept in stock constantly on F last.

The Name BIJAH Is Registered,

No. 10,848.



PINGREE & SMITH, Detroit.

Manufacturers of Reliable Foot-Wear.

SEND FOR SAMPLE CASE. Price, \$1 60

**DETROIT SOAP CO'S**  
FAMOUS  
**Queen Anne Soap**

The Best Known, Most Popular and Fastest Selling Laundry and General Family Soap in the Market. No Grocery Stock Complete Without This Brand. Handsome Oleograph, Size 15x30 inches, given for 25 QUEEN ANNE SOAP WRAPPERS. Our Laundry and Toilet Soaps are sold by all Wholesale Grocers.

W. G. HAWKINS, Salesman for Western Michigan, LOCK BOX 173, GRAND RAPIDS

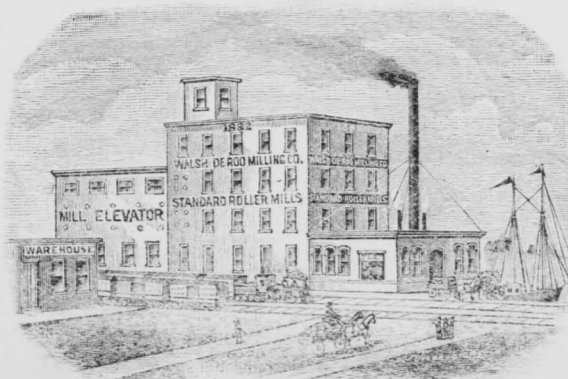
**A. E. BROOKS & CO.,**  
WHOLESALE MANUFACTURERS OF  
**Pure Candies.**

The Only House in the State which Puts Goods Up NET WEIGHT.  
NO CHARGE FOR PACKAGES.

CODY BLOCK, 158 EAST FULTON ST. GRAND RAPIDS, MICH

**THE WALSH-DE ROO MILLING CO.,**

HOLLAND, MICH.



□ Daily Capacity. 400 Bbls.

**BRANDS:**

SUNLIGHT,  
DAISY,  
PURITY,  
MORNING STAR,  
IDLEWILD,  
DAILY BREAD,  
ECONOMY.

**SPECIALTIES:**

Graham,  
Wheatena,  
Buckwheat Flour,  
Rye Flour,  
Bolted Meal,  
Rye Meal,  
Wheat Grits,  
Buckwheat Grits,  
Pearl Barley,  
Oat Meal,  
Rolled Oats.

CORRESPONDENCE SOLICITED.

**Drugs & Medicines.****State Board of Pharmacy.**

One Year—Geo. McDonald, Kalamazoo.  
Two Years—Stanley E. Parkill, Owosso.  
Three Years—Jacob Jesson, Muskegon.  
Four Years—James Vernor, Detroit.  
Five Years—Ottmar Eberbach, Ann Arbor.  
President—Jacob Jesson, Muskegon.  
Secretary—Jas. Vernor, Detroit.  
Treasurer—Geo. McDonald, Kalamazoo.  
Meetings during 1890—Star Island, June 26 and July 1; Marquette, Aug. 13 and 14; Lansing, Nov. 5 and 6.

**Michigan State Pharmaceutical Ass'n.**

President—Frank Inglis, Detroit.  
First Vice-President—F. M. Alsdorf, Lansing.  
Sec'd Vice-President—Henry Kephart, Berrien Springs.  
Third Vice-President—Jas. Vernor, Detroit.  
Secretary—H. J. Brown, Ann Arbor.  
Treasurer—Wm Dupont, Detroit.  
Executive Committee—C. A. Bugbee, Cheboygan; E. T. Webb, Jackson; D. E. Prall, East Saginaw; Geo. McDonald, Kalamazoo; J. J. Crowley, Detroit.  
Next Meeting—At Saginaw, beginning third Tuesday of September, 1890.

**Grand Rapids Pharmaceutical Society.**

President, J. W. Hayward, Secretary, Frank H. Escott.

**Grand Rapids Drug Clerks' Association.**

President, F. D. Kipp; Secretary, Albert Brower.

**Detroit Pharmaceutical Society.**

President, J. W. Allen; Secretary, W. F. Jackman.

**Muskegon Drug Clerks' Association.**

President, C. S. Koon; Secretary, J. W. Hoyt.

**STRIKING BACK.**

Official Replies to an Anonymous Correspondent.

THE TRADESMAN recently felt impelled to defend the officers of the Michigan State Pharmaceutical Association against the groundless charges of an anonymous correspondent of the *Western Druggist*, and the current issue of that journal contains strenuous denials of the statements made from the President and Secretary of the organization. President Inglis' reply is as follows:

In the February number of your journal, your Michigan correspondent makes some statements which I, as President of the Michigan Pharmaceutical Association, feel called upon to make reply. In regard to the delay in appointing the delegates to attend the meeting for the revision of the pharmacopœia, I will simply say, that the Association left that matter in my hands, not in his. The names have been forwarded and I think will prove satisfactory to most of our members. He thinks it extravagance to pay the Local Secretary \$50 for his services. Why does he not invite the Association to meet in his town, serve as Local Secretary himself, "without money and without price," and save the Association this great expense? In speaking of the matter of expense we have been at in hall rents, he has not confined himself to the truth. We have never paid \$250 for the rent of a hall. The highest rent ever paid was \$125, and the average rent paid for this purpose is less than \$60. What he refers to in speaking of "the spread eagle nonsense in the proceedings," I do not know. He should be more explicit, and sign his name. In regard to our published proceedings, I can only say that they compare very favorably with those of other associations. Our Secretary is a man who has worked hard for the Association, and earned more than he has received, and who will continue to work for the good of the Association even after he has ceased to draw a salary.

Secretary Brown comes to the rescue in the following manner:

In the February number of the *Western Druggist* your Michigan correspondent indulged in some rather serious criticisms of our State Association—some of which are so unjust and untrue that I beg leave to correct or deny his statements. The delegates to the pharmacopœial convention, which he says President Inglis is having such difficulty in appointing, were appointed about the first of January, certainly before the 10th, and their names were published in the February number of the *Era*, which is issued on the first of the month. There was no occasion for haste in making the appointments, and Mr. Inglis did not intimate to me (and he conferred with me about the matter) that he had any serious trouble in finding men who are willing to go at their own expense, if need be. Your correspondent says the Association is short of funds because its money has been extravagantly spent, and cites the payment of \$50 for the services of a Local Secretary as an instance. It

may be true, but we have never found it very easy to get competent men to do the work for the pay attached to it. We have had good and efficient men, but they have worked, I believe, with no thought of the compensation, but solely because of their interest in the Association, and I think most of our active members have always felt that \$50 was very inadequate pay for the great amount of work required of our local secretaries, especially those years when exhibitions have been made. I presume your correspondent must be ignorant of the fact that the 1888 proceedings were cut down to sixty pages less than the 1887 volume, and the cost reduced from \$450 to \$275, and that the 1889 proceedings were still further condensed, both in size and cost.

His last statement, in which he declares that it "was simply an outrage" to pay \$250 for hall rent one year, is a most remarkable one, to say the least, coming from a member of the Association who presumably has copies of the proceedings at hand to verify any such statement. I fail to find any year when over \$125 was paid for hall rent, and even then, if I am not greatly mistaken, the owner of the hall made a private subscription of \$50 toward defraying the expenses of the entertainment. If your correspondent is a member of our Association, why has he not done his duty by protesting against the so-called extravagant expenditures, at our meetings? It would be a more manly way than attacking the Association in this way.

Our Association is not bankrupt by any means, and considering all the work it has accomplished, the amount of money used is not large.

**Exit John J. Dodds & Co.**

As foreshadowed by THE TRADESMAN of last week, the wholesale drug stock of John J. Dodds & Co., at Detroit, has been sold to the new firm of Farrand, Williams & Clark, who will remove it to their store on Woodard avenue. Mr. Dodds will go with the new house for three months, in hopes of diverting the trade of the defunct house to the purchasers.

It is stated that Mr. Thayer, Dodds & Co.'s leading salesman, has received offers from every drug house in Detroit.

**Last Respects to a Deceased Druggist.**

The Grand Rapids Pharmaceutical Society attended the funeral of the late John S. Page, which occurred last Saturday, in a body.

A post mortem examination of the remains disclosed the astonishing fact that all the organs of the body were in a normal condition, leading to the conclusion that death must have resulted from mental, rather than bodily, ailment.

**The Drug Market.**

Quinine is dull. Foreign brands are unchanged. Domestic is lower. Gum opium and morphia are steady. Castor oil has declined. Turpentine is lower. English chemicals continue high, on account of strikes. Cubebs are lower. Gum galbanum is very scarce and high. Jalap root has advanced. Celery seed is higher. Wood alcohol has declined.

**No More Contract for Them.**

MARSHALL, March 27, 1890.

**Editor Michigan Tradesman:**

Being a subscriber of THE TRADESMAN, I deem it but right to take an interest not only in reading its contents, but to help it all I can in obtaining for it reliable information, especially in business matters; hence it is that I write to inform you that, in course of conversation with Richard Butler, grocer, John Butler, boot and shoe dealer, and Charles Fletcher, manager for John Fletcher, clothier, all of this city, I learned that these gentlemen had severed their connections with the so-called Patrons of Industry long ago, one of the said gentlemen having remarked to me—in which I heartily agree—that the society is a fraud and a disgrace. I may add that, if there are any of our so-called merchants who retain their connections with such a palpable fraud, they have not the respect of our thoughtful citizens and neighbors. Yours truly,  
WILLIAM CONNOR.

**How to Keep Leeches.**

From the Pharmaceutical Record.

We give our experience, as carried through some twenty-five years. The first ten years, during clerkship period, it was the custom of the stores in which the writer was employed to keep them in a jar of water with a piece of muslin tied over it changing the water every two or three days, and the jar was placed in a cool, dark location. Later experience tried a large broad stone jar, a tightly-fitting cover of tin was made slightly conical and perforated with numerous fine holes. The jar had native earth or muck in which the leeches were imported, which was kept quite damp, while an inner jar contained water and a coarse sponge in it. The use of this was beneficial apparently in cleansing the leeches as they crawled through it. In the fifteen years during which the latter method was used, the loss of leeches was almost nothing—not 1 per cent.—while by the former method, as far as my observation and memory serve me, it was certainly over 10 per cent.

**Re-opening of the Old Sore.**

From the Detroit News.

Will there be war to the spatula between Detroit retail druggists and practicing physicians, and will surgery cutlery receive an ominous flourishing? Probably not, but there is trouble between the doctors of pharmacy and the doctors of medicine, growing out of the same causes which promise a disturbance in hardware circles. The wholesale druggists are alleged to sell goods at retail, and a determination to boycott such dealers as sell direct to physicians was recently passed by the Detroit Pharmaceutical Society. The doctors have now begun to talk back and threaten to buy stocks of drugs from outside firms and do their own prescription compounding.

The Superintendent of the Census has issued a special schedule to manufacturers and the drug trade for the purpose of ascertaining the quantity of alcohol, cologne spirit, high wine, whisky, brandy, rum, gin and wine used in the arts and manufactures and medicine in the United States.

The maker of an accommodation note is bound to all other parties as if there were a good consideration.

**CINSENG ROOT.**

We pay the highest price for it. Address

PECK BROS., Wholesale Druggists,  
GRAND RAPIDS.

**Do You Observe the Law?**

If not, send \$1 to

THE TRADESMAN COMPANY,  
For their combined

**LIQUOR & POISON RECORD.****THE MOST RELIABLE FOOD**

For Infants and Invalids.  
Used everywhere, with unqualified success. Not a medicine, but a steam-cooked food, suited to the weakest stomach. Take no other. Sold by druggists. In cans, 35c and upward. WOOLRICH & Co. on every label.

**Eaton, Lyon & Co.,**

JOBBERS OF

Fishing Tackle,  
Base Balls and  
Supplies,  
Croquet,  
Hammocks,  
Lawn Tennis, Etc.

State Agents for A. J. Reoch & Co.'s  
Sporting Goods.  
Send for Catalogue.

**EATON, LYON & CO.,**

20 & 22 Monroe St., Grand Rapids.

"THE WEAR IS THE TRUE TEST OF VALUE."

We still have in stock the well-known brand

**Pioneer Prepared Paint.**

MIXED READY FOR USE.

Having sold same to our trade for over ten years, we can say it has fulfilled the manufacturer's guarantee. Write for sample card and prices before making your spring purchases.

Hazeltine & Perkins Drug Co.,  
GRAND RAPIDS, MICH.

SOLE AGENTS

POLISH IN THE FURNITURE FINISH.

**SUSPENDED!****JETTINE.**

Warranted not to Thicken, Sour or Mold in any climate. Quality Guaranteed Against Injury by Freezing. All others worthless after freezing. See quotation. MARTELL, BLACKING CO., Sole Manufacturers, Chicago, Ill.

**ACME WHITE LEAD & COLOR WORKS**  
DETROIT,  
MANUFACTURERS OF  
LATEST ARTISTIC SHADES OF  
FOR Interior AND EXTERIOR DECORATION  
F. J. WURZBURG, Wholesale Agent,  
GRAND RAPIDS.

**Drug Stock For Sale.**

For the next ten days we offer the F. H. Escott Drug Store, on Canal street, this city, at a reduction of 10 per cent. from inventory, or \$3,750—Cash. This is a rare chance for a good druggist to start in business at an old and established stand.

Hazeltine & Perkins Drug Co.

Wholesale Price Current.

Advanced—Gum Galbanum, Po. Jalap, Celery Seed.  
Declined—Cubeb Berries, Castor Oil, Quinine P. & W., Turpentine.

<b>ACIDUM.</b>	Cubebae.....16 00@16 50	<b>EXTRACTUM.</b>	Glycerhiza Glabra.....24@ 25
Aceticum.....8@ 10	Excelsithios.....9@ 10 00	" po.....33@ 35	Haematox, 15 lb. box.....11@ 12
Benzoicum German.....80@ 1 00	Erigeron.....1 20@1 30	" 1s.....13@ 14	" 1/2s.....14@ 15
Boricac.....40@ 45	Gaultheria.....2 10@2 20	" 3/4s.....16@ 17	<b>FERRUM.</b>
Carbolicum.....40@ 45	Gentiana, ounce.....@ 75	Carbonate Precip.....@ 15	Citrate and Quinia.....@ 3 50
Citricum.....50@ 55	Gossipi, Sem. gal.....50@ 75	Citrate Soluble.....@ 80	Ferrocyanidum Sol.....@ 50
Hydrochlor.....3@ 5	Hedeoma.....1 60@1 75	Solut Chloride.....@ 15	Sulphate, com'l.....1 1/2@ 2 7
Nitricum.....10@ 12	Juniperi.....50@ 60	<b>FLORA.</b>	
Oxalium.....10@ 12	Lavendula.....90@ 100	Arnica.....14@ 16	
Phosphorium dil.....20	Limonia.....1 50@1 80	Anthemis.....30@ 35	
Salicylicum.....1 40@1 80	Mentha Piper.....2 00@2 10	Matricaria.....30@ 35	
Sulphuricum.....1 1/2@ 5	Mentha Verid.....2 50@2 60	<b>FOLIA.</b>	
Tannicum.....1 40@1 60	Morruinae, gal.....80@ 1 00	Barosma.....10@ 12	
Tartaricum.....35@ 38	Myrcia, ounce.....@ 50	Cassia Acutifol, Tin-nivelly.....25@ 28	
	Olive.....1 25@1 75	" " AIX.....35@ 50	
	Picis Liquida, (gal. 35).....10@ 12	Salvia officinalis, 1/2s and 1/4s.....10@ 12	
	Ricini.....1 20@1 32	Ura Ursi.....8@ 10	
	Rosmarini.....75@ 1 00	<b>GUMMI.</b>	
	Rosae, ounce.....@ 60	Acacia, 1st picked.....@ 1 00	
	Succini.....40@ 45	" 2d.....@ 90	
	Sabina.....90@ 1 00	" 3d.....@ 80	
	Santal.....3 50@7 00	" sifted sorts.....@ 65	
	Sassafras.....50@ 55	" po.....75@1 00	
	Sinapis, ess, ounce.....@ 65	Aloe, Barb, (po. 60).....50@ 60	
	Tigili.....@ 50	" Cape, (po. 20).....@ 12	
	Thyme.....40@ 50	" Socotri, (po. 60).....@ 50	
	Theobromas.....15@ 20	Catechu, 1s, (1/2s, 1/4s, 1/8s, 16).....@ 1 30	
		Ammoniac.....25@ 30	
		Assafetida, (po. 30).....@ 15	
		Benzoinum.....50@ 55	
		Camphora.....60@ 65	
		Euphorbium po.....35@ 40	
		Galbanum.....@ 3 00	
		Gamboge, po.....80@ 95	
		Guaiaicum, (po. 55).....@ 50	
		Kino, (po. 25).....@ 20	
		Mastic.....@ 90	
		Myrrh, (po. 45).....@ 40	
		Opi, (pc. 5 20).....3 75@3 90	
		Shellac.....25@ 35	
		" bleached.....27@ 35	
		Tragacanth.....30@ 75	
		<b>HERBA—In ounce packages.</b>	
		Absinthium.....25	
		Eupatorium.....20	
		Lobelia.....25	
		Majorum.....25	
		Mentha Piperita.....23	
		" Vir.....25	
		Rue.....30	
		Tanacetum, V.....22	
		Thymus, V.....25	
		<b>MAGNESIA.</b>	
		Calcined, Pat.....55@ 60	
		Carbonate, Pat.....20@ 22	
		Carbonate, K. & M.....20@ 25	
		Carbonate, Jennings.....35@ 36	
		<b>OLEUM.</b>	
		Absinthium.....5 00@5 50	
		Amygdalae, Dulc.....45@ 75	
		Amydalae, Amarae.....8 00@8 25	
		Anisi.....1 90@2 00	
		Aurant Cortex.....@ 2 50	
		Bergamit.....2 80@3 25	
		Cajiputi.....90@1 00	
		Caryophylli.....1 25@1 30	
		Cedar.....35@ 65	
		Chenopodii.....@ 75	
		Cinnamoni.....1 35@1 40	
		Citronella.....@ 75	
		Conium Mac.....35@ 65	
		Copalba.....1 20@1 30	

Morphia, S. P. & W.....2 85@3 10	Seidlitz Mixture.....@ 25	Lindseed, boiled.....65 68
C. Co. S. N. Y. Q. &.....2 85@3 10	Sinapis.....@ 18	Neat's Foot, winter.....50 69
Moschus Canton.....@ 40	Snuff, Maccaboy, De.....@ 35	strained.....47 1/2 55
Myristica, No. 1.....70@ 75	Voes.....@ 35	Spirits Turpentine.....bbl. 1b.
Nux Vomica, (po. 20).....@ 10	Snuff, Scotch, De. Voes.....@ 35	<b>PAINTS.</b>
Os. Sepia.....32@ 35	Soda Boras, (po. 13).....12@ 13	Red Venetian.....1 1/2 2@3
Pepsin Saac, H. & P. D. Co.....@ 2 00	Soda et Potass Tart.....30@ 33	Ochre, yellow Mars.....1 1/2 2@4
	Soda Carb.....2@ 2 1/2	" Ber.....1 1/2 2@3
	Soda, Bi Carb.....@ 5	Patty, commercial.....2 1/2 3@3
	Soda, Ash.....4@ 5	" strictly pure Amer-.....2 1/2 3@3
	Soda, Sulphas.....@ 2	Vermilion Prime Amer-.....13@16
	Sps. Ether Co.....50@ 55	Ican.....75@80
	" Myrcia Dom.....@ 2 00	Vermilion, English.....70@75
	" Myrcia Imp.....@ 50	Green, Peninsular.....70@75
	" Vini Rect. bbl. 2 05).....@ 2 15	Lead, red.....@ 7 1/2
	Less 5c gal, cash ten days.....@ 2 15	Whiting, white Span.....@ 70
	Pil Hydrag, (po. 80).....@ 70	Whiting, Gilders.....@ 90
	Piper Nigra, (po. 22).....@ 18	White, Paris American.....1 00
	Piper Alba, (po. 5).....@ 35	Whiting, Paris Eng.....1 40
	Pix Burgun.....@ 7	Pioneer Prepared Paint.....20@1 4
	Plumbi Acet.....14@ 15	Swiss Villa Prepared.....1 00@1 20
	Pulvis Ipeacac et opi.....10@1 20	<b>VARNISHES.</b>
	Pyrethrum, boxes H & P. D. Co., doz.....@ 1 25	No. 1 Turp Coach.....1 10@1 20
	Pyrethrum, pv.....30@ 35	Extra Turp.....1 60@1 70
	Quassia.....8@ 10	Coach Body.....2 75@3 00
	Quina, S. P. & W.....41@ 46	No. 1 Turp Furr.....1 00@1 10
	" S. German.....30@ 36	Eutra Turk Damar.....1 55@1 60
	Rubia Tincturum.....12@ 14	Japan Dryer, No. 1.....70@ 75
	Saccharum Lactis pv.....@ 25	
	<b>OILS.</b>	
	Salacin.....1 80@2 00	
	Sanguis Draconis.....40@ 50	
	Santonine.....@ 4 50	
	Sapo, W.....12@ 14	
	" M.....8@ 10	
	" G.....@ 15	
	Whale, winter.....70 70	
	Lard, extra.....55 60	
	Lard, No. 1.....45 50	
	Linseed, pure raw.....62 65	

HAZELTINE & PERKINS DRUG CO.

Importers and Jobbers of  
--- DRUGS ---

Chemicals and Druggists' Sundries.  
Dealers in  
Patent Medicines, Paints, Oils, Varnishes.  
Sole Agents for the Celebrated Pioneer Prepared Paints.

We are Sole Proprietors of  
WEATHERLY'S MICHIGAN CATARRH REMEDY.

We have in stock and offer a full line of  
Whiskies, Brandies,  
Cins, Wines, Rums.

We are Sole Agents in Michigan for W. D. & Co.,  
Henderson County, Hand Made Sour Mash  
Whisky and Druggists' Favorite  
Rye Whisky.

We sell Liquors for Medicinal Purposes only.  
We give our Personal Attention to Mail Orders and Guar-  
antee Satisfaction.  
All orders are Shipped and Invoiced the same day we re-  
ceive them. Send in a trial order.

Hazeltine & Perkins Drug Co.,  
GRAND RAPIDS, MICH.

**GROCERIES.**

**Gripsack Brigade.**

J. R. Dykhouse now covers the city trade for John E. Kenning & Co. Leo A. Caro is rapidly recovering from his recent illness. He expects to be out again the latter part of the week.

H. P. Nicholson, traveling representative for Curtiss & Co. Manufacturing Co., of Chicago, is in town to-day.

Frank E. Chase is confined to his residence on Barclay street, in consequence of an accident he recently met with at Ada.

Oscar D. Fisher has severed his connection with Phelps, Brace & Co., of Detroit, the change having occurred on April 1.

W. W. Gorbail is no longer in the employ of Lemon & Peters, having ceased to represent that house on the road week before last.

The Ball-Barnhart-Putman Co. now sends a copy of THE TRADESMAN to each of its traveling men—an example other houses could follow to the advantage of all concerned.

A. O. Freeman, formerly on the road for the Detroit Safe Co., has engaged to travel for the Olney & Judson Grocer Co., taking the territory formerly covered by Sam. B. Morrison. The latter will take a position in the house.

P. H. Carroll and Samuel Pike, who represent Selz, Schwab & Co. in this State, are spending a couple of weeks in the house, posting up and getting out their lines of samples of fall goods, which they enthusiastically claim are finer than ever before.

The sympathy of the fraternity will go out to Peter Lankester in the death of his sister, who was for several years connected with the retail department of P. Steketee & Son's dry goods establishment. The funeral was held on Saturday, and was largely attended by the relatives and friends of the deceased.

The neighbors of "Hub" Baker gave him a surprise Saturday evening by invading his residence at 4 Gilbert street and presenting him with a handsome upholstered chair. The occasion of the invasion was the forty-fifth birthday of the genial grip carrier. Mrs. Baker was ready with a fine supper and all passed off as merry as a wedding bell.

**Wool, Hides, Pelts and Furs.**

The scarcity of some grades of wool makes it bring a fairly firm price. Assortments of grades are some broken, nor do they want it, so long as the goods trade is no better. Some dealers hold firm, believing the new tariff will pass and help prices, while others are free sellers. The coming clip will rule low in price, or seek new buyers, as the past few years have been disastrous to the old dealers.

Bottom has apparently been reached on hides, but they are firmly held at the low price. The demand is but fair, with no excitement. As usual when price is low, selections and conditions are closely scanned.

Tallow is weak at the low price, with large supply and light demand.

The London fur sales, ending on 28th ult., show another heavy decline on all kinds. Prices are nominal and with a decided indifference as to buying. It is no longer a question of what they are worth, but how low will one sell or the other venture to pay. There has been no home trade or demand from Canada.

**The Grocery Market.**

Sugar is a little lower and is likely to go still lower before the end of the week, as the refiners are evidently forcing the price down in order to secure large supplies of raw at a low figure. Saleratus and starch are each 1/4c higher. Dried fruits continue to advance and are bound to go very high.

**Association Notes.**

Muskegon News: "Owing to the press of other business, the Muskegon Business Men's Association has decided to postpone consideration of the report of the committee on the employment of a collector and a system of collecting until the next regular meeting, which will be held the first Tuesday in April.

Bancroft correspondence Owosso Times: "The members of the Bancroft Business Men's Association have a weather eye out for the interest of Bancroft. They have regular meetings the first Friday evening of each month, and specials as often as the occasion may require. The officers of the Association are: President, L. C. Shelly; Vice-President, W. E. Watson; Treasurer, E. Sherman; Secretary, Walter M. Strong. A move is now being made to unite with the State Association.

Geo. Gokey, general dealer at West Olive, died on the 18th ult., of congestion of the brain, after an illness of only four days. The interment occurred at Grand Haven on the 21st, being conducted under the auspices of the I. O. O. F.

**PRODUCE MARKET.**

Apples—Golden or Roxbury russets or Northern Spys command \$3.50 per bbl.  
 Beans—Dealers pay \$1.25 for unpicked and \$1.35 for picked, holding at \$1.50@1.65 per bu.  
 Beets—40c per bu.  
 Butter—Good demand for choice. Creamery is in fair demand at 26c. Choice grades of dairy are in active demand, dealers paying 15@16c and holding at 17@18c.  
 Buckwheat Flour—\$1.75 per 100 lbs.  
 Cabbages—\$8@9 per 100.  
 Cheese—Fair stock of full cream commands 11@12c.  
 Cider—10@11c per gal.  
 Cooperage—Pork barrels, \$1.25; produce barrels 25c.  
 Cucumbers—Too high to quote.  
 Dried Apples—Evaporated are held at 9@10c and sundried at 5@6c.  
 Eggs—Dealers now pay 12c and hold at 13@14c. Consumption is enormous and the tendency is higher.  
 Field Seeds—Clover, mammoth, \$3.50 per bu.; medium, \$3.50. Timothy, \$1.50 per bu.  
 Honey—Scarce and nearly out of market.  
 Lettuce—15c per lb. for Grand Rapids grown.  
 Maple Sugar—8@12c per lb., according to quality.  
 Onions—Dealers pay \$1.00@1.75 and hold at \$2 per bu.  
 Pop Corn—4c per lb.  
 Potatoes—The market is higher. Dealers pay 35c and hold at 40c per bu.  
 Radishes—35c per doz.

Squash—Hubbard, 2c per lb.  
 Sweet Potatoes—About out of market.  
 Tomatoes—Early Southern stock commands \$1 per peck (7 qts.) box.  
 Turnips—25c per bu.

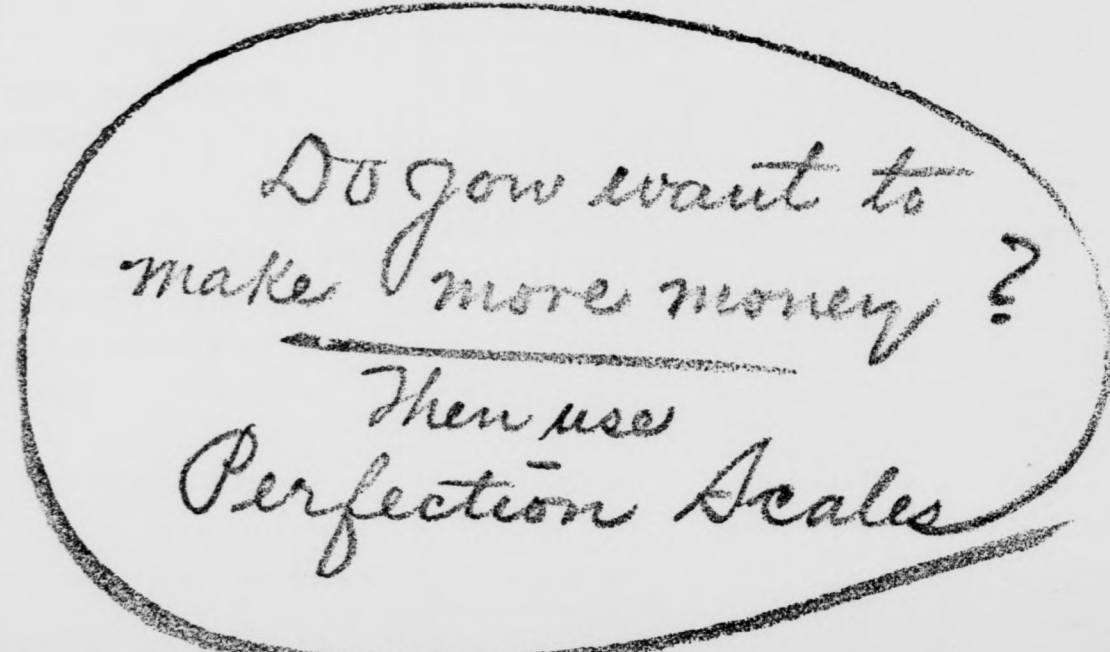
**CANDIES, FRUITS and NUTS.**

The Putnam Candy Co. quotes as follows:  
**STICK.**  
 Standard, 25 lb. boxes ..... 9  
 Twist, 25 " ..... 9  
 Cut Loaf, 25 " ..... 10 1/4  
**MIXED.**  
 Royal, 25 lb. pails ..... 9  
 " 200 lb. bbls. .... 8 1/2  
 Extra, 25 lb. pails ..... 10  
 " 200 lb. bbls. .... 9 1/2  
 French Cream, 25 lb. pails ..... 11 1/2  
**FANCY—In 5 lb. boxes.**  
 Lemon Drops ..... 12  
 Sour Drops ..... 13  
 Peppermint Drops ..... 14  
 Chocolate Drops ..... 14  
 H. M. Chocolate Drops ..... 18  
 Gum Drops ..... 10  
 Licorice Drops ..... 18  
 A. B. Licorice Drops ..... 14  
 Lozenges, plain ..... 14  
 " printed ..... 15  
 Imperials ..... 15  
 Mottoes ..... 15  
 Cream Bar ..... 13  
 Molasses Bar ..... 13  
 Caramels ..... 16@18  
 Hand Made Creams ..... 18  
 Plain Creams ..... 16  
 Decorated Creams ..... 20  
 String Rock ..... 15  
 Burnt Almonds ..... 22  
 Wintergreen Berries ..... 14  
**FANCY—In bulk.**  
 Lozenges, plain, in pails ..... 12 1/4  
 " in bbls ..... 11  
 " printed, in pails ..... 12  
 " in bbls ..... 11 1/2  
 Chocolate Drops, in pails ..... 12  
 Gum Drops, in pails ..... 6 1/2  
 " in bbls ..... 5 1/4  
 Moss Drops, in pails ..... 10  
 " in bbls ..... 9 1/2  
 Sour Drops, in pails ..... 12  
 Imperials, in pails ..... 11  
 " in bbls ..... 10 1/2  
**FRUITS.**  
 Oranges, Messina, choice ..... @ 3 75  
 " fancy ..... @ 4 00  
 " Florida, choice ..... 3 75@ 4 00  
 " fancy ..... 4 50@ 4 75  
 " Riverside, fancy ..... 3 75@ 4 00  
 " Mountain ..... 3 50@ 3 75  
 " Wash. Navals, fancy ..... 4 50@ 5 00  
 " Valentias, large ..... @ 6 00  
 Lemons, Messina, choice, 360 ..... @ 3 50  
 " " fancy, 360 ..... @ 4 00  
 " " 300 ..... @ 4 50  
 " " 300 ..... @ 15  
 Figs, Smyrna, new, fancy layers ..... @ 12 1/2@ 13  
 " choice, 7 lb ..... @  
 Dates, fraills, 50 lb ..... @  
 " 1/4 fraills, 50 lb ..... @  
 " Fard, 10-lb. box ..... @ 10  
 " 50-lb. ..... @ 8  
 " Persian, 50-lb. box ..... 5 1/2@ 6 1/4  
**NUTS.**  
 Almonds, Tarragona ..... @ 16  
 " Ivaca ..... @ 15  
 " California ..... 15 @ 16  
 Brazils ..... @ 11 1/2  
 Walnuts, Grenoble ..... @ 15 1/2  
 " California ..... @ 13  
 Pecans, Texas, H. P ..... 10 @ 13  
**PEANUTS.**  
 Fancy, H. P., Bells ..... @ 9  
 " " Roasted ..... @ 10 1/2  
 Fancy, H. P., Suns ..... @ 9  
 " " Roasted ..... @ 10 1/2  
 Choice, H. P., G ..... @ 8  
 " " Roasted ..... @ 9 1/4

**PROVISIONS.**

The Grand Rapids Packing and Provision Co. quotes as follows:

**PORK IN BARRELS.**  
 Mess, new ..... 11 00  
 Short cut ..... 10 75  
 Extra clear pig, short cut ..... 12 00  
 Extra clear, heavy ..... 12 00  
 Clear, fat back ..... 11 50  
 Boston clear, short cut ..... 12 00  
 Clear back, short cut ..... 12 00  
 Standard clear, short cut, best ..... 12 00  
**SAUSAGE—Fresh and Smoked.**  
 Pork Sausage ..... 7  
 Ham Sausage ..... 9  
 Tongue Sausage ..... 9  
 Frankfort Sausage ..... 8  
 Blood Sausage ..... 5  
 Bologna, straight ..... 5  
 Bologna, thick ..... 5  
 Head Cheese ..... 5  
**LARD—Kettle Rendered.**  
 Tierces ..... 7 1/4  
 Tubs ..... 7 3/4  
 50 lb. Tins ..... 7 1/2  
**LARD—Family.**  
 Tierces ..... 5 1/2  
 30 and 50 lb. Tubs ..... 5 1/2  
 3 lb. Pails, 20 in a case ..... 6 1/2  
 5 lb. Pails, 12 in a case ..... 6 1/2  
 10 lb. Pails, 6 in a case ..... 6 1/2  
 20 lb. Pails, 4 in a case ..... 5 1/2  
 50 lb. Cans ..... 5 1/2  
**BEEF IN BARRELS.**  
 Extra Mess, warranted 200 lbs. .... 6 50  
 Extra Mess, Chicago packing ..... 7 00  
 Boneless, rump butts ..... 8 50  
**SMOKED MEATS—Canned or Plain.**  
 Hams, average 20 lbs ..... 9 1/4  
 " " 16 lbs ..... 10  
 " " 12 to 14 lbs ..... 10 1/4  
 " picnic ..... 8  
 " best boneless ..... 8  
 Breakfast Bacon, boneless ..... 8 1/2  
 Dried beef, ham prices ..... 8  
 Long Clears, heavy ..... 5 1/2  
 Briskets, medium ..... 6  
 " light ..... 6  
**OYSTERS and FISH.**  
 F. J. Dettenthaler quotes as follows:  
**FRESH FISH.**  
 Whitefish ..... @ 7 1/2  
 " smoked ..... @ 8  
 Trout ..... @ 6  
 Halibut ..... @ 15  
 Haddies ..... @ 7  
 Ciscoes ..... @ 4  
**OYSTERS—Cans.**  
 Fairhaven Counts ..... @ 35  
 Selects ..... @ 30  
 F. J. D.'s ..... @ 20  
 Anchors ..... @ 18  
 Standards ..... @ 16  
 Favorites ..... @ 14  
**OYSTERS—Bulk.**  
 Standards ..... @ \$1 15  
 Selects ..... @ 1 60  
 Clams ..... @ 1 50  
 Shrimps ..... @ 1 50  
 Scallops ..... @ 1 50  
 Horseradish ..... @ 75  
 Shell oysters, per 100 ..... 1 00@1 50  
 " clams ..... @ 75  
**FRESH MEATS.**  
 Swift and Company quote as follows:  
 Beef, carcass ..... 5 1/2@ 6 1/2  
 " hind quarters ..... @ 7  
 " fore ..... 4 @ 4 1/2  
 " loins, No. 3 ..... @ 10  
 " ribs ..... 8 @ 8 1/2  
 " tongues ..... 8 @ 10  
 Hogs ..... @ 6  
 Bologna ..... @ 5  
 Pork loins ..... @ 7 1/2  
 " shoulders ..... @ 6  
 Sausage, blood or head ..... @ 5  
 " liver ..... @ 5  
 " Frankfort ..... @ 8  
 Mutton ..... 8 @ 8 1/2



For Sale by Leading Wholesale Grocers.

Wholesale Price Current.

The quotations given below are such as are ordinarily offered cash buyers who pay promptly and buy in full packages.

Table of wholesale prices for various goods including Apples, Butter, Coffee, Flour, and other commodities. Columns list item names and prices per unit.

Table of wholesale prices for various goods including Seeds, Tobacco, Paper, and other commodities. Columns list item names and prices per unit.

Advertisement for Heyman & Co. featuring a testimonial from Weyman & Co. dated Dec 16, 1889, praising the quality and price of the goods. The ad includes the company name and address: Grand Rapids, Michigan.



**The P. of I. Dealers.**

The following are the P. of I. dealers who had not cancelled their contracts at last accounts:

- Ada—L. Burns.
- Adrian—Powers & Burnham, Anton
- Wehle, L. T. Lochner, Burleigh Bros., Sharp & Baker.
- Allendale—Henry Dalman.
- Almont—Colerick & Martin.
- Altona—Eli Lyons.
- Armada—C. J. Cudworth.
- Assyria—J. W. Abbey.
- Aurelius—John D. Swart.
- Bay City—Frank Rosman & Co.
- Belding—L. S. Roell.
- Bellevue—John Evans.
- Big Rapids—W. A. Verity, A. V. Young, E. P. Shankweiler & Co., Mrs. Turk, J. K. Sharp, A. Markson.
- Blissfield—Jas. Gauntlett, Jr.
- Brice—J. B. Gardner.
- Burnside—Jno. G. Bruce & Son.
- Capac—H. C. Sigel.
- Carlton Center—J. N. Covert.
- Carson City—A. B. Loomis, A. Y. Sessions.
- Casnovia—John E. Parcell.
- Cedar Springs—John Beucus, B. A. Fish, B. Tripp.
- Central Lake—H. Sissons.
- Charlotte—John J. Richardson, Daron & Smith, J. Andrews, C. P. Lock, F. H. Goodby.
- Chester—P. C. Smith.
- Chippewa Lake—G. A. Goodsell.
- Clio—John W. Hurd.
- Coldwater—J. D. Benjamin.
- Conklin—Wilson McWilliams.
- Coral—J. S. Newell & Co.
- Dorr—Frank Sommer.
- Dushville—G. O. Adams.
- Deerfield—Henry W. Burghardt.
- Eaton Rapids—Knapp & Rich, H. Kositchek & Bro.
- Ewart—Mark Ardis, E. F. Shaw, John C. Devitt.
- Fenwick—Thompson Bros.
- Flint—John B. Wilson.
- Flushing—Sweet Bros. & Clark.
- Fremont—J. B. Ketchum, W. Harmon.
- Gladwin—John Graham, J. D. Sanford, Jas. Croskery.
- Gowan—Rasmus Neilson.
- Grand Ledge—Frank O. Lord.
- Grand Rapids—Joseph Berles, A. Wilzinski, Brown & Sehler, Volmari & Von Keppel, Houseman, Donnally & Jones, Ed Struensee.
- Greenville—Jacobson & Netzorg.
- Hart—Rhodes & Leonard.
- Hersey—John Finkbeiner.
- Hesperia—B. Cohen.
- Howard City—O. J. Knapp, Herold Bros., C. E. Pelton.
- Hubbardston—M. H. Cahalan.
- Imlay City—Cohn Bros.
- Ionia—H. Silver, Wm. Wing.
- Jackson—Hall & Rowan.
- Kalamo—L. R. Cessna.
- Kent City—M. L. Whitney.
- Laingsburg—D. Lebar.
- Lake Odessa—Christian Haller & Co., E. F. Colwell & Son, Fred Miller.
- Lakeview—H. C. Thompson, Andrew All & Bro.
- Langston—F. D. Briggs.
- Lansing—R. A. Bailey, Etta (Mrs. Israel) Glicman.
- Lapeer—C. Tuttle & Son, W. H. Jennings.
- Lowell—Patrick Kelly.
- McBride's—J. McCrae.
- Mancelona—J. L. Farnham.
- Manton—A. Curtis.
- Maple Rapids—L. S. Aldrich.
- Marshall—W. E. Bosley, S. V. R. Loper & Son.
- Mecosta—Robert D. Parks.
- Milan—C. C. (Mrs. H. S.) Knight, Chas. Gauntlett, Jas. Gauntlett, Jr.
- Millington—Chas. H. Valentine.
- Morley—Henry Strobe.
- Mt. Morris—H. E. Lamb, J. Vermett & Son, F. H. Cowles.
- Mt. Pleasant—Thos. McNamara.
- Nashville—H. M. Lee.
- Newaygo—W. Harmon.
- North Dorr—John Homrich.
- Nottawa—Dudley Cutler.
- Ogden—A. J. Pence.
- Olivet—F. H. Gage.
- Onondaga—John Sillik.
- Orono—C. A. Warren.
- Pottersville—F. D. Lamb & Co.
- Richmond—Knight & Cudworth, A. W. Reed.

- Remus—C. V. Hane.
- Riverdale—J. B. Adams.
- Rockford—B. A. Fish.
- Sebewa—P. F. Knapp.
- Shepherd—H. O. Bigelow.
- Sheridan—M. Gray.
- Shultz—Fred Otis.
- Sparta—Dole & Haynes.
- Springport—Powers & Johnson, Wellington & Hammond.
- Stanton—Fairbanks & Co., Sterling & Co.
- Stanwood—F. M. Carpenter.
- Traverse City—John Wilhelm, S. C. Darrow, D. D. Paine.
- Trufant—I. Terwilliger.
- Vassar—McHose & Gage.
- Wheeler—Louise (Mrs. A.) Johnson.
- H. C. Breckenridge.
- White Cloud—J. C. Townsend, N. W. Wiley.
- Whitehall—Geo. Nelson, John Haverkate.
- Williamston—Thos. Horton.

**WANTED.**

**POTATOES, APPLES, DRIED FRUIT, BEANS and all kinds of Produce.**

If you have any of the above goods to ship, or anything in the Produce line, let us hear from you. Liberal cash advances made when desired.

**EARL BROS., COMMISSION MERCHANTS**  
157 South Water St., CHICAGO.  
Reference: FIRST NATIONAL BANK, Chicago. MICHIGAN TRADESMAN, Grand Rapids.

**SEEDS!**

If in want of Clover or Timothy, Orchard, Blue Grass, or Red Top, or, in fact, Any Kind of Seed, send or write to the

**Seed Store,**  
71 Canal St., GRAND RAPIDS.  
**W. T. LAMOREAUX.**

**Nelson, Matter & Co.,**

—FOR—

**Furniture.**

See what they can do for you.

**WM. SEARS & CO.,**

**Cracker Manufacturers,**

37, 39 and 41 Kent St., Grand Rapids.

**CURTISS & CO.,**

WHOLESALE

**Paper Warehouse.**

EXCLUSIVE AGENTS FOR THE KEYSTONE BINDERS' TWINE.

Houseman Block,

Grand Rapids, Mich.

**FRUIT**

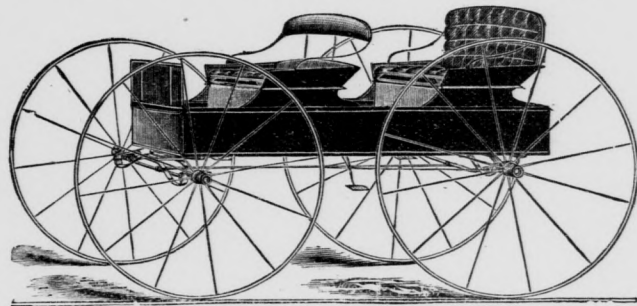
WE ARE HEADQUARTERS FOR

Oranges, Lemons, Nuts, Bananas, Peanuts, Figs, Dates, Citron, Etc.

SEND FOR PRICE LIST.

**The Putnam Candy Co.**

**Duplex Pleasure Wagon**  
OR Business



One of the most perfect wagons ever produced, combining strength, durability and cheapness of price. Just the wagon for light delivery, farmer's run-about, or for pleasure. Send for price list and description.

**THE BELKNAP WAGON & SLEIGH CO., Grand Rapids.**



The Best Fitting & Wearing Stocking Rubber.

**GEO. H. REEDER,**  
State Agent

**Lycoming Rubbers**  
and Jobber of

**Medium Price Shoes.**

Grand Rapids, Mich.

**RAILROAD BALS.**



The best shoe made for railroad men, truckmen and wherever hard wear is required. As durable as a plow shoe and as good style as a light shoe. Made in flesh split veal calf and Milwaukee grain, in bals and congress, two soles and tap.

**Rindge, Bertsch & Co.,**

12, 14 AND 16 PEARL ST., GRAND RAPIDS, MICH.

# Olney & Judson Grocer Co.,

IONIA STREET, GRAND RAPIDS.

The youngest grocery jobbing house in the city, but we do a business

## Equal in Volume to Any in Western Michigan.

We carry as complete a stock as any in Michigan.

We sell three times as many new stocks as any other house in this market. Why? Because we hold out inducements to buyers that our competitors cannot, or at least do not.

We guarantee to our patrons, at all times, "Rock Bottom" prices, courteous treatment and a "Square Deal."

The trade appreciate our efforts and to their appreciation we owe our phenomenal success.

### NOW, TO FIND US:

As you leave the Union Depot, on your way toward Monroe Street,

### Stop Where You See the Most Business Going On,

The most teams loading, the most stir, the busiest place, in fact, and we will be there to meet you.

YOU CAN MAKE NO MISTAKE.

**S** We respectfully call your attention to the fact that we carry the most complete stock of seeds in Western Michigan. Send **E** for our wholesale price list and catalogue before buying **E** Clover, Timothy, Red Top, **D** Etc., Etc. **S**

**ONION SEEDS,**

In fact, everything in our line at lowest market values.

**Brown's Seed Store,**

GRAND RAPIDS, MICH.

**FIT FOR**

**A Gentleman's TABLE:**

All goods bearing the name of

Thurber, Whyland & Co.

or

ALEXIS GODILLOT, Jr.



Something New

## Bill Snort

We guarantee this cigar the best \$35 cigar on the market. Send us trial order, and if not ENTIRELY SATISFACTORY return them. Advertising matter sent with each order.

**Charlevoix Cigar M'fg Co.,**

CHARLEVOIX, MICH.

**F. J. DEYENTHALER**

JOBBER OF

Fresh and Salt

**Lake Fish**

—AND—

**Ocean Fish**

Mail orders receive prompt attention. See quotations in another column.

GRAND RAPIDS.

S. K. BOLLES. E. B. DIKEMAN.

**S. K. Bolles & Co.,**

77 CANAL ST., GRAND RAPIDS, MICH.

Wholesale Cigar Dealers.

## "TOSS UP!"

We will forfeit \$1,000 if the "TOSS UP" Cigar is not a Clear Long Havana Filler of excellent quality, equal to more than the average ten cent cigars on the market.