

# Michigan Tradesman.

VOL. 7.

GRAND RAPIDS, WEDNESDAY, APRIL 9, 1890.

NO. 342.

## A. D. Spangler & Co

WHOLESALE DEALERS IN

## FRUITS AND PRODUCE

And General Commission Merchants.  
EAST SAGINAW, MICH.

We buy and sell all kinds of fruit and produce and solicit correspondence with both buyers and sellers.

## SEEDS!

Write for jobbing prices on  
Mammoth, Medium, Alsike and  
Alfalfa Clover, Timothy, Orchard  
Grass, Red Top, Blue Grass,  
Field Peas, Beans, Produce and

## WOOL.

## C. Ainsworth,

76 So. Division St., Grand Rapids.

## West Michigan BUSINESS UNIVERSITY AND NORMAL SCHOOL.

(Originally Lean's Business College—Est'lished 8 yrs.)

A thoroughly equipped, permanently established and pleasantly located College. The class rooms have been especially designed in accordance with the latest approved plans. The faculty is composed of the most competent and practical teachers. Students graduating from this Institution MUST be efficient and PRACTICAL. The best of references furnished upon application. Our Normal Department is in charge of experienced teachers of established reputation. Satisfactory boarding places secured for all who apply to us. Do not go elsewhere without first personally interviewing or writing us for full particulars. Investigate and decide for your selves. Students may enter at any time. Address West Michigan Business University and Normal School, 19, 21, 23, 25 and 27 South Division St., Grand Rapids, Mich.

J. U. LEAN,  
Principal.

A. E. YEREX,  
Sec'y and Treas.

## WAYNE COUNTY SAVINGS BANK.

DETROIT, MICH.

500,000 TO INVEST IN BONDS  
Issued by cities, counties, towns and school districts of Michigan. Officers of these municipalities about to issue bonds will find it to their advantage to apply to this bank. Blank bonds and blanks for proceedings supplied without charge. All communications and inquiries will have prompt attention.  
January, 1890. S. D. ELWOOD, Treasurer

## P. O. Voorheis, GENERAL INSURANCE AND LOAN AGENT,

TELEPHONE 980.

41 Widdicomb Building, Grand Rapids.

## HARVEY & HEYSTEK,

Wholesale Dealers in

Wall  
Paper

AND

Picture  
Frame  
Mouldings.

Also a complete line of PAINTS, OILS and BRUSHES. Correspondence solicited.

74 & 76 Ottawa St., Grand Rapids, Mich

ALLEN DUFEE.

A. D. LEAVENWORTH.

## Allen Durfee & Co.,

## FUNERAL DIRECTORS,

103 Ottawa St., Grand Rapids.

## Fehsenfeld & Grammel,

(Successors to Steele & Gardner.)  
Manufacturers of

## BROOMS!

Whisks, Toy Brooms, Broom Corn, Broom Handles, and all Kinds of Broom Materials.  
10 and 12 Plainfield Ave., Grand Rapids.



Apples,  
Potatoes,  
Onions

FOR PRICES, WRITE TO

## BARNETT BROS., Wholesale Dealers, CHICAGO.

## FOR SALE.

We have a stock of Dry Goods and Millinery to sell. Can be bought cheap for cash. Appraised value, \$1,332. Can be seen at our store.

SPRING & COMPANY.

## Playing Cards

## WE ARE HEADQUARTERS

SEND FOR PRICE LIST.

Daniel Lynch,

19 So. Ionia St., Grand Rapids.

W. C. WILLIAMS.

A. S. BROOKS.

A. SHELEY.

## WILLIAMS, SHELEY & BROOKS

Successors to Farrand, Williams & Co.,

## Wholesale Druggists,

AT THE OLD TAND

Corner Bates and Larned Streets, Detroit.

## BEATEN AT HIS OWN GAME.

Herbert Denison paced up and down the small room that had been the especial sanctum of his brother-in-law, Tom Thorpe, his brows knit in perplexed thought, his fingers nervously rattling his watch chain. Jessie, his only sister, Tom Thorpe's widow, was sobbing on the sofa.

"Jessie, dear," he said, presently, "it is cruel to make you talk, but if I could only get some really clear idea of the business, I might, perhaps, help you."

Jessie sat up, and tried to still the sobs that the talk about her husband—not yet a month dead—had called forth. She was a woman with fair hair and blue eyes, and young enough still to make her deep widow's mourning doubly pathetic. "About the house?" she said.

"Yes. You say it is almost paid for?"

"The price was \$6,000 for the house and grounds. There is a very large orchard and vegetable garden, besides the garden in front. Tom was to pay for it just as he could, but not less than \$300 a year. We were so anxious to have a home of our own, Bert, that we worked very hard for it, and that is the reason I know all about it. I put all my writing money in, too; not a vast sum, to be sure, but it helped along."

"And you are sure there were \$5,000 paid to Mr. Paxon?"

"I am positively certain of it."

"And the receipts are lost?"

"Lost! Gone entirely. Bert, I never dared say it, for I cannot prove it, but I firmly believe Mr. Paxon stole Tom's receipt book."

"Why?"

"Well, he is a man who is not much respected, and there have been several stories told about him that throw a doubt over his honesty. Still, he keeps clear of the law. Tom took the receipts for the payments on the house in a small, red account book, that had nothing else in it. That day—no, I am not going to cry again, dear—that dreadful day, he sent word to Mr. Paxon that he would pay him \$500. He had sold a lot of wool, and I had \$200 saved. I know he had it when Mr. Paxon came. Then there was that dreadful hemorrhage, and how could we think of anything but Tom for the next three days? But, Bert, Mr. Paxon was alone with him when he was taken ill, and gave the alarm. There was nothing to prevent his slipping the receipt book into his pocket, and I believe he did it. It cannot be found, and Mr. Paxon would not dare to assert that he has never been paid anything but rent for the house, if he did not know I cannot produce the receipts."

"H'm! Yes, I see! But one cannot accuse a man of such a crime as that without some proof."

"I understand that. I think he intended, if Tom got better, to pretend it was a mistake, or he might have meant to cheat him."

"Was there never any witness to the payments?"

"No. He would come over, or Tom would go to him and pay whatever we could spare. But I have seen the receipts often! And think, Bert, how that \$5,000 would help me now!"

Bert did think of it! He was a young man who had made for himself a home in a Western State, over which he had asked his widowed sister to preside. He had come to her with open hands and heart, to offer a home to her and her two boys, knowing that his brother-in-law had lived upon his salary as a clerk in a wholesale house. But he had found that these two, by close economy, by Tom's experience in sheep raising, and Jessie's contributions to magazine literature, had nearly secured a home of their own, when a sudden rupture of a blood vessel had ended life for one and left the other desolate.

Many long talks the brother and sister had about this cruel wrong pressing upon her, but arriving always at the conclusion that only the finding of the receipt book could help her. They were still talking, in the room that Tom had devoted to his wife's literary labors and his own business affairs, and dignified by the name of library, when Bert, pointing to the wall, said:

"Where on earth did you ever get that horrid daub, Jessie? What is it?"

"The Landing of the Pilgrim Fathers," said Jessie, smiling. "It is a daub, Bert, but Tom was fond of it for the sake of his only brother, who painted it. Poor Fred! He imagined himself a great artist, and this picture a masterpiece. But after vainly trying to sell it, he gave it to Tom. It was a dreadful job to get it up, and you see it takes all the space on that side of the room. How we are to get it down is a mystery."

"Do you value it?"

"No! I scarcely knew Fred, who died ten years ago, and the picture is frightful."

"H'm!—I think I see a light!" said Bert, musingly. "Well, dear, as there is nothing to be gained by staying here, how soon will you be ready to go to Serantonville with me?"

"I will begin to pack to-day."

It proved to be a tedious job to gather all the household goods into traveling compass, to start off box after box, to take leave of neighbors, and make preparations for the long journey and new home. But Jessie found comfort in constant work, and the next week most of her packing was finished.

But the day before that appointed for their start, Bert sent for Mr. Paxon, to make one more appeal to his honesty. There was a long, rather stormy interview in the dismantled library, where only the huge painting and two chairs had been left. Bert had left the room, under some pretense of questioning his sister, and Mr. Paxon was peeping about in a Paul Pry way that Jessie had told her brother was habitual with him, when he made a discovery. There was an ugly space in a recess, where Tom Thorpe's stationary desk had stood for ten long years against the wall. Scraps of paper and string, torn envelopes, all the debris of packing, were scattered about, but wedged into the top of the base-board was an envelope, almost concealed, that Mr. Paxon was sure contained an inclosure. Warily he crept up to it, seized it, and found it a sealed envelope, directed—"To Jessie, my wife. To be opened only after my death."

He crammed it hastily into his pocket, and when Bert returned took his departure. Something important must be in that paper, that had evidently slipped out of the desk when it was moved, and escaped observation. But the disclosure was a startling one. Without any scruple of honor or honesty, Mr. Paxon broke the seal and read:

"DEAR JESSIE: It has been long known to you, dear, that my life was a precarious one, and you will not be surprised that I have made a little provision for you and the children. Poor Fred left me \$10,000 in United States bonds, and, unwilling to trust it to any bank, I have hidden it away in the lower right hand corner of the picture he gave me. The interest will run on until you take the envelope from its hiding place as no one else will ever move the picture. Forgive me for keeping this one secret from you.  
Tom."

No one else! Why, they might tear it down it any moment. A cold sweat broke out all over the rascal's body. All his hoarded wealth, the result of scheming, cheating, saving, was nothing compared with this newly discovered treasure. Nobody else must find those bonds!

But when he returned to the house he found everything in hurried confusion and Bert issuing hurried orders.

"I can't talk to you now," he said, as Mr. Paxon came up. "I am obliged to leave on the 7:30 p. m. train from B—,"

and it is nearly 2 o'clock now. There is still a wagon load to go, and the children and Jessie are getting dressed for the carriage at 3 o'clock."

"But I must speak to you."

"And that confounded picture has to be packed, too," cried Bert, bustling into the house. "Here, some of you fellows, bring a step-ladder!"

"No, no!" cried Mr. Paxton. "I-I came over to see if I couldn't buy that picture."

"Buy it?" Bert cried. "You might as well ask Jessie to sell you one of her boys! Why, her dear brother-in-law painted it!"

"But it looks so well where it is, and will be so awkward to move!" cried Mr. Paxton, watching with horror Bert's preparations to tear the painting from the wall. "I will give you a good price."

"How much? But I am sure Jessie will never part with it!"

"Five hundred dollars."

"Bah!"

"A thousand!"

"A thousand dollars for such a work of art as that! Why, man alive, if Jessie ever could part with it, it ought to bring five times that sum!"

"Five times that sum! Five thousand dollars!" cried Mr. Paxton.

"Certainly!" said Bert, coolly. "But we do not wish to sell it at all. Come, hurry up! Take out the top nails very carefully there."

"I'll give you five thousand for it!" cried Mr. Paxton, desperately, rapidly calculating the ten years' interest on the bonds.

"But we leave here in half an hour! You don't carry \$5,000 around in your pocket, do you?"

"No, but I carry my check-book. I'll give you a check!"

"Won't do! I cannot stop to cash it." "I'll run over to the bank with it myself."

"Well, you haven't much time. You get the money, and I'll speak to Jessie while you are gone. I am not sure she will take it!"

Off darted Mr. Paxton, and Bert hurried the last boxes on the wagon and sent it off just as the carriage drove up. Jessie and the boys were already seated when Mr. Paxton came around the corner, actually carrying the money in his hands.

Very carefully Bert counted it, the crisp notes for \$500 each, that represented the exact sum that Tom had paid the rascally landlord for the house his widow was leaving.

"Correct?" he said, presently. "There is no need of a receipt. You can see the picture through the window. Good-bye!" The carriage whirled off, and Mr. Paxton entered the empty house. The workmen had gone with the wagon, but when he pulled the corner of the canvass, he found it already loosened from the frame. A large, yellow envelope, with three immense red seals, was behind it, and with trembling fingers he tore it open. A long slip of paper was the only enclosure, and, half-fainting, the disappointed schemer read:

"This makes our account square."

ANNA SHIELDS.

#### Why Silk is Expensive.

To produce sufficient silk to make a dress requires more time and capital than most people would imagine, remarks a contemporary. If we take one and a quarter pounds as the weight of pure silk required, this would be equal to two pounds of raw silk. To produce two pounds of raw silk would require the entire silk obtained from 7,000 to 8,000 worms, allowing a percentage for death by disease and other casualties.

It may be interesting to state that these young worms, when newly hatched, would scarcely weigh one-quarter of an ounce, yet in the course of their life, which only lasts some thirty or thirty-five days, they will consume about 300 or 400 pounds of leaves, and increase in weight about 9,000 times.

Consumers of silk will not wonder at its high value when they consider that, to raise two pounds of raw silk, so much time and money is required. Besides the original cost of the eggs or young worms,

they require feeding at regular intervals daily with mulberry leaves during their life. This is a large item of expense, if the cultivator does not grow and gather his own leaves, but is compelled to purchase them.

## DRINK LION COFFEE

A True Combination of MOCHA, JAVA and RIO.

Picture Card Given  
With every pound package. For  
Sale everywhere. Woolson Spice Co., Toledo, O.

Cook & Bergthold,

MANUFACTURERS OF

## SHOW CASES.

Prices Lower than those of  
any competitor. Write for cata-  
logue and prices.

06 Kent St., - Grand Rapids, Mich.



Bicycles,  
Tricycles,  
Velocipedes

AND

## General Sporting Goods

Agents for A. G. Spalding & Bro.'s  
Sporting and Athletic Goods and  
American Powder Co.'s Powder.

We have on hand a complete line of Columbia, Victor and other cheaper bicycles, also a splendid assortment of Misses' Tricycles, Children's Velocipedes and small Safety Bicycles.

E. G. Studley,

4 Monroe St.,

GRAND RAPIDS

Call and see them  
or send for large,  
illustrated cata-  
logue.

## WANTED.

POTATOES, APPLES, DRIED  
FRUIT, BEANS  
and all kinds of Produce.

If you have any of the above goods to  
ship, or anything in the Produce line, let  
us hear from you. Liberal cash advances  
made when desired.

EARL BROS.,  
COMMISSION MERCHANTS

157 South Water St., CHICAGO.

Reference: FIRST NATIONAL BANK, Chicago.  
MICHIGAN TRADESMAN, Grand Rapids.

## Magic Coffee Roaster.

The Best in the World.

Having on hand a large stock of No. 1  
Roasters—capacity 35 lbs.—I will sell  
them at very low prices. Write for  
Special Discount.

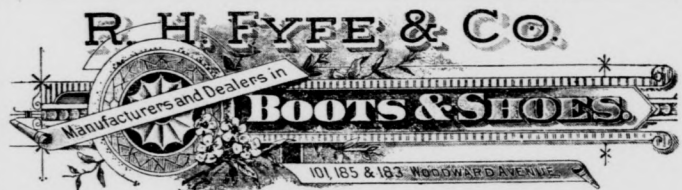
ROBT. S. WEST,

48-50 Long St., CLEVELAND, OHIO.

# THEY SPEAK FOR THEMSELVES!

Retailers, read what the leading shoe  
dealers of the State say about the goods of

Selz, Schwab & Co.:



Detroit, Mich. Feby 1st 1890

Mess Selz, Schwab & Co  
Chicago Ill  
Gent

We have used  
your Goodyear Welt and Hand  
Sewd goods with the greatest  
satisfaction to ourselves and  
our Customers. They fit and  
wear quite as well as any of  
the finest Eastern lines that  
have so high a reputation  
and it is our opinion that  
no goods made in the country  
show greater care in the selection  
of stock, or closer attention to  
the details of lasting and finishing  
We shall use more of them  
this season than ever before  
R. H. Fyfe & Co

Machine Sewed to Retail at \$2.50, Goodyear Sewed \$3,

Hand Welt \$4, Hand Sewed \$5.

Annual Sales \$3,500,000--Largest in the World!

Handled by thirty retailers in Chicago, and by the largest  
retailers in Rochester, Syracuse, Toledo, Pittsburg, Columbus, Cincinnati,  
Indianapolis, Detroit, Grand Rapids, Saginaw, St. Louis, St. Paul, Minne-  
apolis, Omaha, Kansas City, Denver, Salt Lake City, San Francisco, Port-  
land, Los Angeles, Sacramento, and all leading cities in the South.

SELZ, SCHWAB & CO., Chicago.



**The P. of I. Dealers.**

The following are the P. of I. dealers who had not cancelled their contracts at last accounts:

Ada—L. Burns.  
Adrian—Powers & Burnham, Anton Wehle,  
L. T. Lochner, Burleigh Bros.  
Allendale—Henry Dolman.  
Almont—Colerick & Martin.  
Altona—Eli Lyons.  
Armada—C. J. Cudworth.  
Assyria—J. W. Abbey.  
Aurelius—John D. Swart.  
Bay City—Frank Rosman & Co.  
Belding—L. S. Roell.  
Bellaire—Schoolcraft & Nash.  
Bellevue—John Evans.  
Big Rapids—Verity & Co., A. V. Young, E. P. Shankweiler & Co., Mrs. Turk, J. K. Sharp, A. Markson.  
Blissfield—Jas. Gauntlett, Jr.  
Brice—J. B. Gardner.  
Burnside—John G. Bruce & Son.  
Capac—H. C. Sigel.  
Carlton Center—J. N. Covert.  
Carson City—A. B. Loomis, A. Y. Sessions.  
Cedar Springs—John Beucus, B. A. Fish, B. Tripp.  
Charlotte—John J. Richardson, Daron & Smith, J. Andrews, C. P. Lock, F. H. Goodby.  
Chester—P. C. Smith.  
Chippewa Lake—G. A. Goodsell.  
Clio—John W. Hurd.  
Coldwater—J. D. Benjamin.  
Conklin—Wilson McWilliams.  
Coral—J. S. Newell & Co.  
Dorr—Frank Sommer.  
Dushville—G. O. Adams.  
Deerfield—Henry W. Burghardt.  
Eaton Rapids—Knapp & Rich, H. Kositchek & Bro.  
Ewart—Mark Ardis, E. F. Shaw, John C. Devitt.  
Fenwick—Thompson Bros.  
Flint—John B. Wilson.  
Flushing—Sweet Bros. & Clark.  
Fremont—J. B. Ketchum, W. Harmon.  
Gladwin—John Graham, J. D. Sanford, Jas. Crockery.  
Gowan—Rasmus Neilson.  
Grand Ledge—Frank O. Lord.  
Grand Rapids—Joseph Berles, A. Wilzinski, Brown & Sehler, Volmar & Von Keppel, Houseman, Donnelly & Jones, Ed Struensee.  
Greenville—Jacobson & Netzorg.  
Hart—Rhodes & Leonard.  
Hershey—John Finkbeiner.  
Hesperia—B. Cohen.  
Howard City—O. J. Knapp, Herold Bros., C. E. Pelton.  
Hubbardston—M. H. Cahalan.  
Imlay City—Cohn Bros.  
Ionia—H. Silver, Wm. Wing.  
Jackson—Hall & Rowan.  
Kalamo—L. R. Cessna.  
Kent City—M. L. Whitney.  
Lansing—D. Lebar.  
Lake Odessa—Christian Haller & Co., E. F. Colwell & Son, Fred Miller.  
Lakeview—H. C. Thompson, Andrew All & Bro.  
Langston—F. D. Briggs.  
Lansing—R. A. Bailey, Etta (Mrs. Israel) Glicman.  
Lapeer—C. Tuttle & Son, W. H. Jennings.  
Lowell—Patrick Kelly.  
McBride's—J. McRae.  
Mancelona—J. L. Farnham.  
Manton—A. Curtis.  
Maple Rapids—L. S. Aldrich.  
Marshall—W. E. Bosley, S. V. R. Lepper & Son.  
Mecosta—Robert D. Parks.  
Milan—C. C. (Mrs. H. S.) Knight, Chas. Gauntlett, James Gauntlett, Jr.  
Millington—Chas. H. Valentine.  
Morley—Henry Strope.  
Mt. Morris—H. E. Lamb, J. Vermett & Son, F. H. Cowles.  
Mt. Pleasant—Thos. McNamara.  
Nashville—H. M. Lee.  
Newaygo—W. Harmon.  
North Dorr—John Homrich.  
Nottawa—Dudley Cutler.  
Ogden—A. J. Pence.  
Olivet—F. H. Gage.  
Onondaga—John Sillik.  
Orono—C. A. Warren.  
Pottsville—F. D. Lamb & Co.  
Remus—C. V. Hane.  
Richmond—Knight & Cudworth, A. W. Reed.  
Riverdale—J. B. Adams.  
Rockford—B. A. Fish.  
Sebewa—P. F. Knapp.  
Shepherd—H. O. Bigelow.  
Sheridan—M. Gray.  
Shultz—Fred Otis.  
Sparta—Doile & Haynes.  
Springport—Powers & Johnson, Wellington & Hammond.  
Stanton—Fairbanks & Co., Sterling & Co.  
Stanwood—F. M. Carpenter.  
Traverse City—John Wilhelm, S. C. Darrow, D. D. Paine.  
Trufant—L. Terwilliger.  
Vassar—McHose & Gage.  
Wheeler—Louise (Mrs. A.) Johnson, H. C. Breckenridge.  
White Cloud—J. C. Townsend, N. W. Wiley.  
Whitehall—Geo. Nelson, John Haverkate.  
Williamston—Thos. Horton.

**A Little Out of the Usual Order.**

The Whitehall Forum contains a "separation notice" which is contrary to the usual run of such nuisances, as follows:

My wife, Ray Carpenter, having got mashed on other men and having run out of funds wherewith to supply me with smoking tobacco, and having left me out in the cold on several occasions, now therefore, because, whereof all saloon keepers are hereby warned not to furnish or give my said wife, Ray Carpenter, anything except onion juice, and all dealers in smoking tobacco are notified not to trust or harbor my said wife as I can't borrow any more money to pay my debts with. (Signed) AB. DAVIS.

**Crockery & Glassware**

LAMP BURNERS.	
No. 0 Sun	40
No. 1 "	45
No. 2 "	60
Tubular	75
LAMP CHIMNEYS.—Per box.	
6 doz. In box.	
No. 0 Sun	1 75
No. 1 "	1 88
No. 2 "	2 70
First quality.	
No. 0 Sun, crimp top	2 25
No. 1 "	2 40
No. 2 "	3 40
XXX Flint.	
No. 0 Sun, crimp top	2 60
No. 1 "	2 80
No. 2 "	3 80
Pearl top.	
No. 1 Sun, wrapped and labeled	3 70
No. 2 "	4 70
No. 2 Hinge, " " "	4 70
La Bastie.	
No. 1 Sun, plain bulb, per doz	1 25
No. 2 "	1 50
No. 1 crimp, per doz	1 35
No. 2 "	1 60
STONEWARE—AKRON.	
Butter Crocks, per gal	96 1/4
Jugs, 1/2 gal., per doz	75
" 1 "	80
" 2 "	1 80
Milk Pans, 1/2 gal., per doz. (glazed 60c)	85
" 1 "	90c
" 2 "	78

**E. J. Mason & Co.,**

Proprietors of

**Old Homestead Factory**

GRANT, MICH.

MANUFACTURERS OF

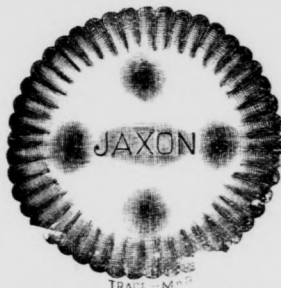
**Preserves, Evaporated Apples****Jellies and Apple Butter**

Our goods are guaranteed to be made from wholesome fruit and are free from any adulteration or sophistication. See quotations in grocery price current.

The Grand Rapids trade can be supplied by GOSS & DORAN, 138 South Division street. Telephone, 1150.

**THE JAXON CRACKER**

IS THE BEST IN THE MARKET.



SEND A TRIAL ORDER TO

**JACKSON CRACKER CO.,**Jobbers of Candy, Nuts, Cheese and Cigars.  
JACKSON, MICH.**EDMUND B. DIKEMAN**

THE GREAT

**Watch Maker****AND Jeweler,**

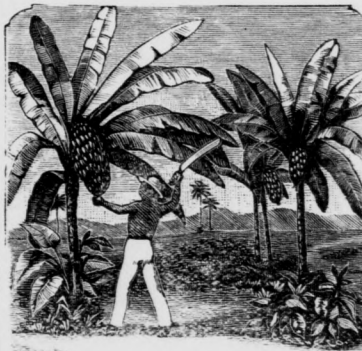
44 CANAL ST.,

**Grand Rapids - Mich.****Wall Paper and Window Shades.**

House and Store Shades Made to Order.

**NELSON BROS. & CO.,**

68 MONROE STREET.



HEADQUARTERS FOR

**BANANAS.**

When in want of large lots of California Oranges, we are prepared to make you low prices from fresh cars.

16 and 18 North Division St., GRAND RAPIDS, MICH. Send for Price List, Issued Weekly

**HESTER & FOX,**

Manufacturers' Agents for

**SAW AND CRIST MILL MACHINERY,**Send for  
Catalogue  
and  
Prices.**LATLAS ENGINE WORKS**

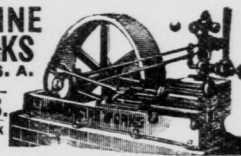
INDIANAPOLIS, IND., U. S. A.

MANUFACTURERS OF

**STEAM ENGINES & BOILERS.**

Carry Engines and Boilers in Stock

for immediate delivery.



Planers, Matchers, Moulders and all kinds of Wood-Working Machinery, Saws, Belting and Oils.

And Dodge's Patent Wood Split Pulley. Large stock kept on hand. Send for Sample Pulley and become convinced of their superiority.

Write for Prices.

44, 46 and 48 So. Division St., GRAND RAPIDS, MICH.

**PERKINS & HESS**

DEALERS IN

**Hides, Furs, Wool & Tallow,**

NOS. 122 and 124 LOUIS STREET, GRAND RAPIDS, MICHIGAN.  
WE CARRY A STOCK OF CREAM TALLOW FOR MELL USE

We Manufacture  
Everything in the line of

**Candy**

Correspondence solicited and prices quoted with pleasure.  
Write us.

**MOSELEY BROS.,**

—WHOLESALE—

**Fruits, Seeds, Oysters AND Produce**

All kinds of Field Seeds a Specialty.

If you are in market to buy or sell Clover Seed, Beans or Potatoes will be pleased to hear from you.

26, 28, 30 and 32 Ottawa St..

GRAND RAPIDS

**EDWIN FALLAS,**

JOBBER OF

Butter, Eggs, Fairfield Cheese, Foreign Fruits, Mince Meat, Nuts, Et

Oyster and Mince Meat Business Running Full Blast. Special Bargain in Choice Dairy Butter. Let your orders come.

Office and Salesroom, No. 9 Ionia St., Grand Rapids, Mich

## AMONG THE TRADE.

## AROUND THE STATE.

Saranac—D. E. Rogers has opened a grocery store.

Greenville—H. W. Riley has resumed the meat business.

Adrian—Frank Buck, the hardware merchant, is dead.

Alpena—Szezukowski & Mainville will open a meat market.

Bancroft—John J. Atherton has again engaged in the produce business.

Charlotte—Harry Pierson and S. Walter have opened a harness shop.

Ionia—E. G. Copeland, of Detroit, has engaged in the produce business.

Hart—W. Hart & Son succeed Ryason & Dempsey in the meat business.

Sherwood—Wm. W. Turner succeeds A. R. Klose in the meat business.

Alpena—A. E. McGregor has purchased the "Red Cross" drug store.

Port Huron—C. E. Perkins, of the firm of Perkins & Botsford, is dead.

Detroit—F. Schmidt has retired from the grocery firm of F. Schmidt & Co.

Alma—S. H. Loveland has sold his stock of furniture to John P. Peters.

Pontiac—Jacobs Bros. have sold their stock of hardware to H. B. Seagrave.

Kalamazoo—Boerman & Bogart have bought the Van Male hardware stock.

Hamilton—Dick Polacker has purchased the meat market of Mr. Parker.

Owosso—C. H. Thomas has purchased the restaurant business of John Vinkle.

Roscommon—John Mason has sold his stock of groceries to Freeman & Adams.

Ionia—Mrs. Kate Gates has sold her stock of millinery to Coolidge & Spaulding.

Reed City—B. B. Davidson succeeds Davidson & Oaks in the restaurant business.

Kalamo—Morris H. Bradley has purchased the general stock of C. M. Woodward.

Milford—John W. Stephens, cigar and newsdealer, is succeeded by Stephens & Potts.

Charlotte—Chas. A. Cushing succeeds Squires & Cushing in the tobacco business.

Onkama—Shaw & Wexstaff are succeeded in the meat business by Amos Shaw.

Jackson—T. C. Brooks & Co. have opened a new grocery store on East Main street.

Saranac—O. A. Jubb has sold his store building and stock of groceries to Orin Hunter.

Battle Creek—Charles W. Robinson has sold his meat market to G. G. Rupert.

Fenton—John W. Davis has sold his stock of groceries and drugs to E. Golden.

Elk—I. E. (Mrs. G. M.) Linabury has removed her stock of hardware to Corunna.

Greenville—Grow Bros. & Judd have moved their stock of clothing to West Bay City.

Howell—L. M. Wooden, grocer, has assigned. Assets, \$900; liabilities, about the same.

North Branch—Fox & Holmes have sold their stock of groceries to G. H. Cummings.

Onkama—Hansen & Kirsh, dry goods dealers, have dissolved. Mr. Kirsh will continue the business. Mr. Hansen will probably engage in the bark and wood business.

Lapeer—Lockwood & Mahon have purchased the general stock of John McLennan.

Flint—Pierce & Wick, grocers, have dissolved. W. C. Pierce will continue the business.

Houghton—August L. Krellwitz succeeds Krellwitz & Monette in the undertaking business.

Lansing—Peter J. Abfelter, dealer in agricultural implements, is succeeded by Abfelter & Waldo.

Saginaw—L. G. W. Kohn has purchased the boot and shoe business of Mrs. Louisa Kohn.

Traverse City—J. Martinek is preparing to engage in the furniture business and cabinet making.

Saginaw—H. & E. Goeschel, general dealers, have dissolved. Ed. Goeschel will continue the business.

Kalamazoo—H. P. Shutt & Co. have bought the agricultural implement business of H. H. Deming & Co.

White Pigeon—R. F. Jarrett has sold his stock of clothing and gents' furnishing goods to Frank A. Reynolds.

Greenville—J. E. Oliver and J. W. Belknap have bought the interest of John Green in the firm of Oliver, Belknap & Green.

Fennville—F. A. Deming & Co., general dealers, are succeeded by E. E. Coons, who will continue the business under the old style.

Detroit—Beavis & Freeman, dealers in coal and wood, have dissolved. Chas. H. Beavis will continue the business under the same firm name.

Monroe—Paul P. Morgan has moved his grocery stock into a three-story brick building, 40x150 feet in dimensions, and will add a line of crockery.

Reed City—Asa Buck has sold his meat market to A. Lindsay and T. Sullivan, who will continue the business under the style of Lindsay & Sullivan.

Plainwell—S. B. Smith, who has been for many years a clerk at the Bee Hive dry goods store, will shortly embark in the same business on his own account.

Adrian—H. J. Hudnutt has purchased the interest of D. W. Peabody in the drug firm of Peabody & Hudnutt and will continue the business under his own name.

Vickeryville—J. E. Davis, formerly a stockholder in the Rockafellow Mercantile Co., at Carson City, has opened a dry goods, grocery and boot and shoe store here.

Greenville—O. C. Miller has purchased the interest of his partner, K. L. Paine, in the boot and shoe firm of Miller & Paine. O. C. Miller & Son will continue the business.

Vestaburg—E. F. Owen has sold his drug stock to Dr. W. C. Van Lien, who will continue the business. Mr. Owen will engage in the same business at another location.

Cheboygan—E. F. Newell has purchased the boot and shoe business of O. M. Clement. Mr. Newell has been behind the counter for W. & A. McArthur for the past eight years.

Saranac—Fracce & Huhn, after ten years of successful business life, have dissolved. Mr. Fracce takes the general stock and the store buildings, and Mr. Huhn takes the mill and all its appurtenances.

East Jordan—An injunction was served Friday on H. L. Page, assignee for R. G. Bruce, of East Jordan, who assigned about ninety days ago, and the store is closed again. Bruce was closing out the stock under the directions of Page.

## MANUFACTURING MATTERS.

Cheboygan—McRae & Morrissey have started a cigar factory.

Detroit—The Automatic Cigar Seller Co. has removed to Toledo.

Sand Beach—H. W. Warnica has decided to start a furniture factory.

Hart—Gill & Wickoff contemplate erecting a sawmill near this place.

Maple City—Cook & Weston are succeeded by F. F. Cook in the sawmill business.

Judd's Corners—J. M. Fitch & Son have removed their saw and planing mills to Corunna.

Killmaster—Killmaster & Gustin's new sawmill will soon be completed. It will be equipped with two circulars.

Otsego—Henry Derhammer and Chas. Boosley have formed a copartnership to engage in the manufacture of cigars.

Zeeland—De Pree & Boone are succeeded by De Pree & Elebass in the wagon making and planing mill business.

Bay City—Bousfield & Co., whose woodenware works were recently burned, are running again, and will build a warehouse.

Manistique—The Western Furnace Co. has been incorporated, with a capital stock of \$100,000, to erect and conduct a blast furnace.

Jackson—Geo. T. Smith is endeavoring to interest his friends in the formation of another company to engage in the manufacture of purifiers.

Detroit—The Gale Sulky Harrow Manufacturing Co. has changed its name to the American Harrow Co. and increased its capital stock to \$300,000.

Greenville—The contract for the construction of the starch factory has been awarded to T. J. Warren, of Belding, whose bid was a little less than \$6,000.

Petoskey—C. W. Coskey, who is never so happy as when he has a dozen irons in the fire, has purchased the Husted planing mill and will increase its capacity by putting in additional machinery.

Owosso—Geo. Carpenter and W. Lee Crow have formed a partnership to manufacture carriages and carriage trimming and to engage in the sale of agricultural implements, wagons, harnesses, etc.

Saginaw—Wickes Bros., founders and machinists, and Wickes Bros.' Boiler Works have been merged into a corporation, under the style of Wickes Bros., with a paid-in capital stock of \$150,000.

Detroit—John Oades, Harry S. Hodge, Aaron A. Parker, H. W. Dyar, B. W. Parker, A. R. Munger and W. H. Oades have filed articles of association as the Peninsular Transit Co., with \$94,000 capital.

Cadillac—The Cadillac Manufacturing Co. has been organized to manufacture Wade's patent hobby horse and other novelties. C. C. Chittenden is President of the corporation and Samuel S. Wall is Secretary.

Bear Lake—Bunton & Hopkins' new sawmill, which replaces the one burned last fall, started up last week. It will turn out 40,000 feet of hardwood or 60,000 to 70,000 feet of hemlock daily. The plant cost \$20,000.

Allegan—Joseph Ambler, Arthur Hillabrandt and H. E. Stanley have formed a copartnership, under the style of the Allegan Straw Board Co., to manufacture straw board, and have resumed operations at the old mill.

Big Rapids—Amos S. Yeomans, who had been superintendent of the McElwee picture backing factory for the past three

years, has gone to Louisville, Ky., to accept the management of the Cornell Wind Engine and Pump Works.

Freesoil—Reynolds & Kitzinger, who bought the old Rothschild mill and property which went under at the time of the Engelmann failure, have completed repairs, and started up last week, having a full stock of about 2,000,000 feet of hardwoods.

Detroit—The Fontaine Safety Signal Co., which is stocked for \$1,000,000 and chiefly by Detroit capitalists, will remove its small plant from Toledo and establish a much larger one in this city. The signal to be manufactured, in connection with the mile posts, shows the length of time which has elapsed since the last train passed the point indicated and enables the engineer to keep a safe distance behind the train he is following.

## Gripsack Brigade.

Frank J. Kruse is taking A. S. Doak's trips during his absence in Canada.

Chas. W. Gregg, who has been on the road several years, has become landlord of the Stowell House, at Jackson.

J. H. Gibbons, who has represented Vail & Crane, the Detroit cracker bakers, for many years, was in town one day last week.

Martin Wefel, who has been on the road for Meyer Bros. & Co., of Ft. Wayne, for the past three years, has purchased a retail drug store at Ft. Wayne and retired from the road.

H. S. Powell, formerly on the road for W. I. Brotherton & Co., of Bay City, now covers the trade of the Upper Peninsula for I. M. Clark & Son. Mr. Powell resides at St. Ignace.

Frank Collins, Kansas representative for W. F. McLaughlin & Co., of Chicago, was in town several days last week. He took care not to be seen by those to whom he is indebted.

Greg Luce has returned from Mobile, near which place he owns an interest in a tract of pine land. He will retire from the road in September and remove to Alabama, putting in a mill to cut the timber.

Oscar D. Fisher, formerly on the road for Phelps, Brace & Co., has engaged to travel for W. I. Brotherton & Co., of Bay City, covering the same territory as before. He spent last Saturday with Grand Rapids friends.

W. H. Downs has severed his connection with S. Simon & Co., of Detroit, and has taken the place of his brother, Jas. R. Downs, on one of his notion wagons. J. R. has returned to agricultural pursuits, on the family homestead near Union City.

E. W. Campbell, formerly on the road for Howard & Salon, of Jackson, has engaged to travel for the Grand Rapids Fruit and Produce Co., taking the trade South and East of the city. The Northern trade of the house is still covered by W. R. Mayo.

Herman F. Nick, who has represented Meyer Bros. & Co., of Ft. Wayne, in Northern Indiana for about two years, has engaged to travel for the Hazeltine & Perkins Drug Co., taking the same territory as formerly. He will start out on his initial trip next Monday, continuing to reside at Ft. Wayne.

## Good Words Unsolicited.

Fildew & Milburn, druggists, St. Johns: "It is a good paper."

W. H. Easterly & Bro., groceries and notions, Milan: "It is a good paper and well worth its price."



## GRAND RAPIDS GOSSIP.

Dr. Peter Beyer has removed his drug stock from Sullivan to this city.

Nye & Co. have opened a grocery store at Elkhart, Ind. The stock was purchased here.

Cole Bros. have opened a grocery store at Kalkaska. The Ball-Barnhart-Putman Co. furnished the stock.

Dick Andrie has opened a grocery store on West Leonard street. The stock was purchased at this market.

A. B. Mukautz has engaged in the grocery business at Manistee. Lemon & Peters furnished the stock.

H. B. App has engaged in the grocery business at Bristol, Ind. The stock was supplied by a Grand Rapids house.

F. J. Lamb & Co. will shortly remove their commission business to 56 and 58 Ionia street, opposite the union depot.

Hale & Traver have opened a grocery store at Carson City. The stock was furnished by the Ball-Barnhart-Putman Co.

Eugene Klein has sold his drug stock on West Bridge street to H. A. Durkee, late of Nashville. The consideration was \$2,000.

R. D. Swartout has taken the management of Spring & Company's wholesale department, including the buying and pricing and the handling of the traveling men.

J. A. Lindstrom, formerly engaged in trade at Tustin under the style of Lindstrom & Lovene, has opened a grocery store at Manistee. The Ball-Barnhart-Putman Co. furnished the stock.

Wm. Laban has opened a dry goods and boot and shoe store at the corner of Alpine avenue and Eleventh street. P. Steketee & Sons furnished the dry goods and Rindge, Bertsch & Co. the boots and shoes.

The transfer of the gas works to the outside syndicate has been postponed until May 1. The proposed investors are anxious to have their option extended until October 1, but an answer has not yet been given on that proposition.

John Degan has sold a half interest in his grocery business, at 800 South Division street, to F. E. Rice, late of Sparta. The new firm, which will be known as Degan & Rice, has leased the adjoining store and will add lines of dry goods and boots and shoes.

J. B. Horton is endeavoring to secure subscriptions for \$30,000 in stock of the Pneumatic Power and Railroad Gate Co., in consideration of which the corporation agrees to remove its factory from Chicago to this city. About one-third of the amount has been secured to date, with fair prospect of obtaining the balance.

The damage suit brought against Amos S. Musselman & Co. by James W. Robinson, of Walkerville, was decided in the Superior Court, after a trial lasting a week. The plaintiff was given 6 cents damages, but was mulcted to the amount of the costs. While the verdict is satisfactory to Musselman & Co., it is not so to the plaintiff, whose attorneys announce their intention of asking for a new trial. In case that request is granted, the case will go to the Supreme Court.

A report having gained currency that the Grand Rapids Storage and Transfer Co. proposed to embark in the jobbing of fruit and produce, THE TRADESMAN is authorized to state that such is not the case—that the company proposes to confine its operations to the transfer of freight and the storage of such goods as require storage, especially perishable goods which require cold storage. With this end in view, the company has purchased the transfer lines formerly owned by Horace Davis and Washington Davis, giving it practical control of all the railway cartage business of the city with the exception of the D., G. H. & M. Railway, and has nearly completed the construction of an enormous warehouse near the junction of the L. S. & M. S. and the G. R. & I. Railroads, on the west side. Between 600 and 700 tons of ice have been put in the cold storage department, which will not require replenishing again for two years.

## Purely Personal.

Sam. Morrison has gone to Duluth, with the idea of locating there.

Robert F. Armstrong, the Reed City clothier, was in town a couple of days last week.

Emmett Hagadorn, the Fife Lake general dealer and lumberman, was in town one day last week.

C. F. Walker, general dealer at Glen Arbor, is in town for a few days, making purchases of spring goods.

John Wallace, prescription clerk for Wm. McDonald, the Kalamazoo druggist, was in town one day last week.

A. S. Doak is in Coaticook, Ont., called there by the death of his brother and the serious illness of his mother and sister.

N. B. Blaine, the Lowell dry goods dealer, was in town a couple of times last week, on his way to and from Chicago.

Fred D. Lyon, formerly engaged in the merchant tailoring business here, is now city ticket agent for the Rock Island road at St. Louis, Mo.

C. M. Myers, of the firm of Myers & Dudley, who operate shingle mills at Lilley, Diamond Lake and Worcester Hill, was in town one day last week.

John Snitzeler, leaves the latter part of the week for Harriman, Tenn., whence he proceeds to New York and Boston for the purpose of purchasing summer goods.

P. J. Coppens and wife leave to-morrow for a trip through Eastern Tennessee. P. J. will return in about ten days, but Mrs. Coppens will spend a month or six weeks at Memphis before starting homeward.

Oscar F. Conklin, President of the Traverse Point Association, and Jas. A. Hunt, President of the Universalist Resort Association, are in Traverse City this week, on business connected with their respective organizations.

## Wanted.—Potatoes.

I want potatoes in car lots, and solicit correspondence with those having stock in that quantity.

W. T. LAMOREAUX,

71 CANAL ST.

## Equal to Custom

Made means a great deal. It means that extra care is taken in the cut; that great pains throughout is required in the stitching; that every portion of the work must receive the closest attention; that the garment when completed shall be perfect.

You do not often get these qualities in the shirts you buy.

It is just that fact that gives us (Michigan Overall Mfg. Co., Ionia, Mich.) such a trade on our shirts.

We not only try to turn out a perfect shirt, but we DO.

Our shirts are immense in size. Large enough to fit a double-breasted man, and fit him easily, too.

Long, wide, ample, three big things in a shirt.

These qualities, when combined in a well-made, neatly-fashioned garment, make shirts that sell—sell easily and at good profits.

Our line of fancy chevoits and domets range from \$4.50 to \$7.50 per dozen. The styles are exquisite, all the new patterns and pleasing combinations of handsome coloring.

We should like to have you ask us to send you, at our expense, samples of our line, that you can compare them with your present goods and see the difference in every way.

Will you?

Lemon & Peters,

WHOLESALE  
GROCERS.

SOLE AGENTS FOR

Lautz Bros. & Co.'s Soaps,  
Niagara Starch,  
Amboy Cheese

GRAND RAPIDS.

## EGG CASES &amp; FILLERS.

Having taken the agency for Western and Northern Michigan for the LIMA EGG CASES and FILLERS, we are prepared to offer same to the trade in any quantity.

	Lots of 100.	Less than 100.
No. 1—30-do. Cases, complete.....	33 c.	35c.
No. 1—Fillers, per set.....	9 3/4 c.	10c.

Parties ordering Fillers have to buy one Case with every 10 sets of Fillers (no broken cases sold), making 10 sets with Case \$1.25 (10 Fillers and 8 Dividing Boards constitute a standard set). Strangers to us will please remit money with their orders or give good reference.

W. T. LAMOREAUX, 71 Canal St., Grand Rapids, Mich.

## Dry Goods.

### How Oilcloth is Made.

The body of oilcloth is what is called burlaps, made of jute and imported from Scotland. This coarsely woven fabric is limp, and is stiffened by being passed through a mixture of starch and glue and over hot rollers, coming out, it might be said, laundered. It is then ready for the paint machine, where it is given the body. There are four qualities of oilcloth, depending on the number of body coats of paint. That which is to be the best quality receives five or six coats; the poorer grades a less number. The cloth, in pieces twenty-five yards long by two yards wide, is dried in racks which are constructed in tiers of twenty. The factory has a rack capacity of 11,000 square yards. The thickness of each coat of paint is governed by a steel knife, in manipulating which a workman becomes so proficient that he can tell nearly to a pound what a piece of cloth will weigh when the coating process is completed. Three men at a paint machine can turn out in a day 100 pieces containing fifty square yards each. The operation of coating the first-quality cloth occupies a week, as each coat requires twenty-four hours in which to dry. It is then sent to the rubbing machine, where surfaces coated with glue and sand pass rapidly over the side which is to be printed, ridding it of all irregularities. The better qualities are afterward given another coat of paint, when they are ready for the printers. This is the most interesting part of the operation. For every color in the pattern to be transferred to the oilcloth there must be a block. These blocks come from Maine. They are about two inches thick, two feet square, and are composed of several layers of wood. The surface to be used is of maple, crossed and recrossed by narrow grooves, which form a surface of small squares, 144 of them to the square inch. These squares look like, and are in reality, so many pegs. Where the pattern is desired to show the pegs are left standing, those on the portion of the surface which is not to be printed from, being cut away. The styles in patterns change twice a year. Some are designed in Utica and others come from Philadelphia and New York. Some patterns containing many colors, require from twenty-five to thirty blocks, and, consequently that number of impressions, to reproduce the design. Rug patterns are the most difficult to make, as it requires different blocks for the corners, sides, and the center. The printing is done on the top floor, so that the oilcloth can hang for a distance of fifty feet to dry. Each printer has a table with eight pads, on which he smears his colors. Pressing a block to the pad containing the required color, he transfers it to the surface of the cloth, using hand pressure only. Having done this with every block, as each transfers but one color, and, consequently, but a small portion of the complete design, he has finished about four feet square of the printing, and goes about repeating the operation on another portion of cloth, and so on. Two men generally work at a table, and can turn out but 100 to 150 square yards of oilcloth a day, when printing seven or eight color patterns. The paint used is similar to the ordinary house paint. When the printing is completed another block is pressed on, which gives the embossed surface, of which there are two kinds, pin and line finish. The wet cloth then hangs from the loft for a week, when by an ingenious mechanism it is transferred to the drying room, where for another week it remains in a temperature of 130 degrees. The door to this dry-room is fifty feet high, allowing that length of oilcloth to be passed through without rolling or bending. Coming out it is varnished, three men with the aid of a machine varnishing 6,000 yards a day. Next, it is trimmed and the cloth is ready to be shipped.

### Points to Hosiery Manufacturers.

There seems to be a screw loose in the hosiery business somewhere, says the *Dry Goods Economist*. Manufacturers are all complaining, not so much regarding volume of business as of low prices.

Formerly this state of affairs was attributed to competition from imported goods, but that opinion is hardly tenable when the fact is taken into consideration that foreign hosiery has advanced on a low estimate 10 to 15 per cent., while domestic manufacturers, in the face of the advanced price of cotton and silk, are taking orders this season at last year's prices.

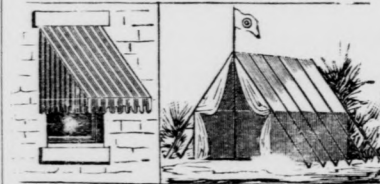
Supply and demand invariably regulate prices, and until hosiery manufacturers restrict their production severely to the wants of the market, it is hard to see where any improvement can take place.

A peculiar fact in the hosiery situation is that notwithstanding the increased production of domestic hosiery, importations show no diminution. It is an acknowledged fact that never before were so many high grade goods put on the market by our domestic manufacturers as there are to-day, and yet comparatively few firms show any inclination to compete with the finer qualities of lisle and silk hosiery imported, for which grades there is a large and increasing demand. Does not this branch of the business offer a profitable field to manufacturers who find the cotton goods they make a drag on the market?

We offer these suggestions to those interested as a possible relief from the present unprofitable condition of the business.

## AWNINGS

AN TENTS.



Flags, Horse and Wagon Covers, Seat Shades, Large Umbrellas, Oiled Clothing, Wide Cotton Ducks, etc. Send for Illustrated Catalogue.

CHAS. A. COYE, 11 Pearl Street. Telephone 106.

## Voigt, Herpolsheimer & Co.

Importers and Jobbers of Staple and Fancy

## Dry Goods

Manufacturers of

## Shirts, Pants, Overalls, Etc.

Complete Spring Stock now ready for inspection. Chicago and Detroit prices guaranteed.

48, 50 and 52 Ottawa St.,

GRAND RAPIDS, MICH.

Are You  
Using  
Coupons?

Send in sample  
order, and put  
your business on  
a CASH BASIS.

Note quotations  
of TRADESMAN  
COUPONS in the  
Grocery Price Cur-  
rent.

If Not,  
You Are  
Losing  
Money!

THE TRADESMAN COMPANY,  
Grand Rapids.

## Prices Current.

UNBLEACHED COTTONS.		CLIFTON C.C.C.	
Atlantic A.	7	Clifton C.C.C.	6 1/2
" H.	6 1/2	Conqueror XX.	4 3/4
" P.	6	Dwight Star.	7 1/2
" D.	6 1/2	Exeter A.	6 1/2
" LL.	5 1/2	Full Yard Wide.	6 1/2
Atlanta A.	6 1/2	Great Falls E.	7
Archery Bunting.	4	Honest Width.	6 1/2
Amory.	7 1/2	Hartford A.	5 1/2
Beaver Dam A.	5 1/2	Integrity XX.	5
Berwick L.	6 1/2	King, E. F.	6 1/2
Blackstone O.	32	" E. X.	6 1/2
Black Rock.	7	" E. C. 32 in.	5 1/2
Boat, FF.	6 1/2	Lawrence L. L.	5 1/2
" 2X.	6	New Market B.	5
" C.	5 1/2	Noibe R.	5 1/2
" A.	7 1/2	Newton.	6
" PL, 40 inch.	8 1/2	Our Level Best.	6 1/2
Continental, C.	7 1/2	Riverside XX.	4 1/2
" D, 42 in.	8 1/2	Sea Island R.	6 1/2
" E, 42 in.	8 1/2	Sharon B.	6 1/2
" W, 45 in.	11	Top of the Heap.	7 1/2
" H, 48 in.	12	Williamsville.	7
Chapman.	4	Comet, 40 in.	8 1/2
Cohasset A.	7 1/2	Carlisle.	7 1/2
Comet.	7	New Market L, 40 in.	7 1/2
BLEACHED COTTONS.		CLIFTON C.C.C.	
Amsburg.	7	Glen Mills.	7 1/2
Blackstone A. A.	8	Gold Medal.	7 1/2
Beats All.	4 1/2	Green Ticket.	8 1/2
Cleveland.	7	Great Falls.	6 1/2
Cabot.	7 1/2	Hope.	7 1/2
Cabot, %.	6 1/2	Just Out.	4 1/2 @ 5
Dwight Anchor.	9	King Phillip.	7 1/2
" shorts.	8 1/2	" OP.	7 1/2
Edwards.	6	Lonsdale Cambric.	10 1/2
Empire.	7 1/2	Lonsdale.	@ 8 1/2
Farwell.	7 1/2	Middlesex.	@ 5
Fruit of the Loom.	8 1/2	No Name.	7 1/2
Fitchville.	7 1/2	Oak View.	6
First Prize.	6 1/2	Our Own.	5 1/2
Fruit of the Loom %.	8	Pride of the West.	12
Fairmount.	4 1/2	Rosalind.	7 1/2
Full Value.	6 1/2	Sunlight.	4 1/2
Geo. Washington.	8 1/2	Vinylard.	4 1/2
HALF BLEACHED COTTONS.		CLIFTON C.C.C.	
Cabot.	7 1/2	Dwight Anchor.	8 1/2
Farwell.	7 1/2		
UNBLEACHED CANTON FLANNEL.		CLIFTON C.C.C.	
Tremont N.	5 1/2	Middlesex No. 1.	10
Hamilton N.	6 1/2	" 2.	11
" L.	7	" 3.	12
Middlesex AT.	8	" 7.	18
" X.	9	" 8.	19
" No. 25.	9		
BLEACHED CANTON FLANNEL.		CLIFTON C.C.C.	
Hamilton N.	7 1/2	Middlesex A. A.	11
Middlesex P. T.	8	" 2.	12
" A. T.	9	" A. O.	13 1/2
" X. A.	9	" 4.	17 1/2
" X. F.	10 1/2	" 5.	16
DRESS GOODS.		CLIFTON C.C.C.	
Hamilton.	8	Nameless.	20
" "	10 1/2	" "	25
" "	10 1/2	" "	25
G. G. Cashmere.	21	" "	30
Nameless.	16	" "	32 1/2
" "	18	" "	35
CORSET JEANS.		CLIFTON C.C.C.	
Biddeford.	6	Naumkeag satteen.	7 1/2
Brunswick.	6 1/2	Rockport.	6 1/2
PRINTS.		CLIFTON C.C.C.	
Allen, staple.	5 1/2	Merrim'ck shirtings.	4 1/2
" fancy.	5 1/2	" Repp furn.	8 1/2
" robes.	5	Pacific fancy.	6
American fancy.	6	" robes.	6 1/2
American indigo.	5 1/2	Portsmouth robes.	6
American shirtings.	4 1/2	Simpson mourning.	6 1/2
Arnold.	6 1/2	" greys.	6 1/2
" long cloth B.	10 1/2	" solid black.	6 1/2
" " C.	8 1/2	Washington indigo.	6
" century cloth.	7	" Turkey robes.	7 1/2
" gold seal.	10 1/2	" India robes.	7 1/2
" Turkey red.	10 1/2	" plain Tky X.	8 1/2
Berlin solids.	21	" " X.	10
" oil blue.	6 1/2	" Ottoman Tur.	6
" green.	6 1/2	key red.	6
Cochecho fancy.	6	Martha Washington.	7 1/2
" madders.	6	Turkey red.	7 1/2
Eddystone fancy.	6	Martha Washington.	7 1/2
Hamilton fancy.	6 1/2	Turkey red.	9 1/2
" staple.	5 1/2	Riverpoint robes.	5
Manchester fancy.	6	Windsor fancy.	6 1/2
" new era.	6 1/2	" gold ticket.	6 1/2
Merrimack D fancy.	6 1/2	indigo blue.	10 1/2
TICKINGS.		CLIFTON C.C.C.	
Amoskeag A. C. A.	12 1/2	A. C. A.	12 1/2
Hamilton N.	7 1/2	Pemberton AAA.	17
" D.	8 1/2	York.	10 1/2
" Awning.	11	Swift River.	6 1/2
Farmer.	8	Pearl River.	12
First Prize.	11 1/2	Warren.	14
COTTON DRILL.		CLIFTON C.C.C.	
Atlanta, D.	6 1/2	Stark.	7 1/2
Boat.	6 1/2	" "	7
Clifton, K.	6 1/2	" "	10

DEMINS.							
Amoskeag.	12 1/2	Jaffrey.	11 1/2				
"	9 oz.	14 1/2	Lancaster.	12 1/2			
"	brown	13	Lawrence, 9 oz.	13 1/2			
Andover.	11 1/2	"	No. 220.	13			
Everett, blue.	12	"	No. 250.	11 1/2			
"	brown	12	No. 280.	10 1/2			
SATINES.							
Simpson.	20	Imperial.	10 1/2				
"	18	Black.	9 @ 9 1/2				
"	16	"	10 1/2				
Coecheo	10 1/2						
GINGHAMS.							
Glenarven.	6 1/2	Lancaster, staple.	6 1/2				
Lancashire.	6 1/2	" fancies	7				
Normandie.	8	" Normandie.	8 1/2				
Renfrew Dress.	8	Westbrook.	8				
Toil du Nord.	10 @ 10 1/2	"	10				
Amoskeag.	6 1/2	York.	6 1/2				
" AFC.	10 1/2	Hampton.	6 1/2				
Persian.	8 1/2	Windermeer.	5				
Bates.	6 1/2	Cumberland.	5				
Warwick.	8 1/2	Essex.	4 1/2				
CARPET WARP.							
Peerless, white.	18	Peerless colored.	20 1/2				
GRAIN BAGS.							
Amoskeag.	16 1/2	Valley City.	16				
Harmony.	16 1/2	Georgia.	16				
Stark.	19 1/2	Pacific.	14				
American.	16 1/2	Burlap.	11 1/2				
THREADS.							
Clark's Mile End.	45	Barbour's.	88				
Coats', J. & P.	45	Marshall's.	88				
Holyoke.	22 1/2						
KNITTING COTTON.							
White. Colored.		White. Colored.					
No. 6.	33	85	No. 14.	37	42		
"	34	86	"	16.	38	43	
"	10.	35	"	18.	39	44	
"	12.	36	41	"	20.	40	45
CAMBRICS.							
Slater.	4 1/2	Washington.	4 1/2				
White Star.	4 1/2	Red Cross.	4 1/2				
Kid Glove.	4 1/2	Lockwood.	4 1/2				
Newmarket.	4 1/2	Wood's.	4 1/2				
Edwards.	4 1/2	Brunswick.	4 1/2				
RED FLANNEL.							
Fireman.	32 1/2	T. W.	32 1/2				
Creedmore.	27 1/2	F. T.	32 1/2				
Talbot XXX.	30	J. R. F. XXX.	35				
Nameless.	27 1/2	Buckeye.	32 1/2				
MIXED FLANNEL.							
Red & Blue, plaid.	40	Grey S R W.	17 1/2				
Union R.	22 1/2	Western W.	18 1/2				
Windsor.	18 1/2	D R P.	18 1/2				
6 oz Western.	21	Flushing XXX.	33 1/2				
Union B.	22 1/2	Manitoba.	33 1/2				
DOMET FLANNEL.							
Nameless.	8 @ 9 1/2	"	9 @ 10 1/2	12 1/2			
"	8 1/2 @ 9 1/2						
CANNAS AND PADDING.							
Slate.	9 1/2	Black.	13				
9 1/2	9 1/2	13	13				
10 1/2	10 1/2	15	15				
11 1/2	11 1/2	17	17				
12 1/2	12 1/2	20	20				
DUCKS.							
Severin, 8 oz.	9 1/2	West Point, 8 oz.	10 1/2				
Mayland, 8 oz.	10 1/2	" 10 oz.	12 1/2				
Greenwood, 7 1/2 oz.	9 1/2	Raven, 10 oz.	12 1/2				
Greenwood, 8 oz.	11 1/2	Stark.	15				
WADDINGS.							
White, doz.	18	Per bale, 40 doz.	85 00				
Colored, doz.	14						
SILKES.							
Slater, Iron Cross.	8	Pawtucket.	10 1/2				
" Red Cross.	9	Dundie.	9				
" Best.	10 1/2	Bedford.	10 1/2				
" Best AA.	12 1/2	Valley City.	10 1/2				
CORSETS.							
Coraline.	80 50	Wonderful.	84 75				
Schilling's.	9 00	Brighton.	4 75				
SEWING SILK.							
Corticelli, doz.	35	Corticelli knitting,					
" twist, doz.	42 1/2	per 1/2 oz ball.	30				
50 yd, doz.	42 1/2						
HOOKS AND EYES—PER GROSS.							
No 1 Bk & White.	10	No 4 Bk & White.	15				
" 2 "	12	" 8 "	20				
" 3 "	12	" 10 "	25				
PINS.							
No 2—20, M C.	50	No 4—15, F 3 1/2	40				
" 3—18, S C.	45						
COTTON TAPE.							
No 2 White & Bk.	12	No 8 White & Bk.	20				
" 4 "	15	" 10 "	23				
" 6 "	18	" 12 "	26				
SAFETY PINS.							
No 2.	28	No 3.	36				
NEEDLES—PER M.							
A. James.	1 50	Steamboat.	40				
Crowley's.	1 35	Gold Eyed.	1 50				
Marshall's.	1 00						
TABLE OIL CLOTH.							
5-4.	2 25	6-4.	3 25				
" 2 10		" 1 95	6-4.	2 95			
" 3 10		" 3 10					

## P. STEKETEE & SONS,

JOBBERS OF

## Dry Goods and Notions.

Overalls, Pants, Jackets, Jumpers, Waists, Flannel Shirts, Domet Shirts, Cotton and Calico Shirts in all qualities. Embroideries, Lace Caps, Ruchings, Lifen Collars and Cuffs, Aprons, Lace Collars, Bibs, and a Complete Line of Ladies' Windsor Ties.

Selling Agents for Valley City, Georgia and Atlanta Bags. Twines, Batts, Peerless Warp, Waddings. Correspondence Solicited.

83 Monroe and 10, 12, 14, 16 & 18 Fountain Sts., GRAND RAPIDS



**HARDWARE.****Changes in the Style of Broom Corn.**

A leading broom manufacturer recently remarked: "A few years ago, all broom corn was so bleached with sulphur fumes as to make it so white that it nearly destroyed its pliability, and it sometimes broke to pieces much more rapidly than it should have done. Now the broom-makers have gone to the other extreme. They dye their broom corn so green that housekeepers are afraid to break off one of the splints to test a cake with, for fear they may be poisoned with Paris green."

"Why do they do so?" he was asked.

"Well," said he, "I don't know, exactly, but I suppose styles must change. Then, again, the housekeepers may have found out that the white brooms didn't wear so well, and caused a demand for green ones."

"But are they really dyed with Paris green?"

"I can't say as to that. It doesn't look like it to me, but I'd rather be on the safe side and not eat any of it."

**Good-Bye to the P. of I.**

The following are among some of the merchants who have been under contract with the P. of I., but have thrown them overboard:

Blanchard—L. D. Wait.  
Bridgeton—Geo. H. Rainouard.  
Casnovia—John E. Parcell.  
Cedar Springs—L. A. Gardiner.  
Central Lake—H. Sissons.  
Chapin—J. I. Vanderhoof.  
Clio—Nixon & Hubbell.  
Dimondale—Elias Underhill.  
Eaton Rapids—G. W. Webster.  
Fremont—Boone & Pearson.  
Grand Ledge—A. J. Halsted & Son.  
Grand Rapids—F. W. Wurzburg, Van Driele & Kotvis, John Cordes, Huntley Russell.

Harvard—Ward Bros.  
Howard City—Henry Henkel.  
Kent City—R. McKinnon.  
Lake Odessa—McCartney Bros.  
Lowell—Chas. McCarty.  
Marshall—John Fletcher, John Butler.  
Chas. Fletcher.

Millbrook—T. O. (or J. W.) Pattison.  
Millington—Forester & Clough.  
Minden City—I. Springer & Co., F. O. Hetfield & Son.

Nashville—Powers & Stringham.  
Olivet—F. H. Gage.  
Otisco—G. V. Snyder & Co.  
Ravenna—R. D. Wheeler.  
Reed City—J. M. Cadzow.  
Rockford—H. Colby & Co.  
St. Louis—Mary A. Brice.  
Sand Lake—C. O. Cain, Frank E. Shattuck, Brayman & Blanchard.  
Sparta—Woodin & Van Wickle.  
Springport—Cortright & Griffin.  
Sumner—J. B. Tucker.  
Williamston—Michael Bowerman.

**The Hardware Market.**

There is a downward tendency in most articles of hardware, except axes, which will probably be further advanced by the Association soon. Wire and steel nails and barbed and annealed wire are weaker.

**HARDWOOD LUMBER.**

The furniture factories here pay as follows for dry stock, measured merchantable, mill culls out:

Ash, Black, log-run.....14 00@16 00  
Ash, White, log-run.....14 00@16 00  
Basswood, log-run.....13 00@15 00  
Birch, log-run.....15 00@18 00  
Birch, Nos. 1 and 2.....22 00@24 00  
Cherry, log-run.....30 00@40 00  
Cherry, Nos. 1 and 2.....60 00@65 00  
Cherry, Cull.....12 00  
Elm, Grey, log-run.....12 00@13 00  
Maple, log-run.....11 00@13 00  
Maple, soft, log-run.....11 00@13 00  
Maple, Nos. 1 and 2.....20 00  
Maple, clear, flooring.....25 00  
Maple, white, selected.....25 00@30 00  
Red Oak, log-run.....30 00@32 00  
Red Oak, Nos. 1 and 2.....25 00@28 00  
Red Oak, 1/4 sawed, 6 inch and up w'd.....38 00@40 00  
Red Oak, 1/4 sawed, regular.....30 00@32 00  
Red Oak, No. 1, step plank.....25 00  
Walnut, log-run.....25 00  
Walnut, Nos. 1 and 2.....25 00  
Walnuts, cull.....25 00  
Whitewood, log-run.....30 00@32 00  
White Oak, log-run.....17 00@18 00  
White Oak, 1/4 sawed, Nos. 1 and 2.....42 00@43 00

**Prices Current.**

These prices are for cash buyers, who pay promptly and buy in full packages.

AUGERS AND BITS.		dis.
Snell's.....	60	
Cook's.....	40	
Jennings', genuine.....	25	
Jennings', imitation.....	50&10	
AXES.		dis.
First Quality, S. B. Bronze.....	7 50	
" D. B. Bronze.....	12 00	
" S. B. Steel.....	8 50	
" D. B. Steel.....	13 50	
BARROWS.		dis.
Railroad.....	14 00	
Garden.....	30 00	
BOLTS.		dis.
Stove.....	50&10	
Carriage new list.....	70	
Plow.....	40&10	
Sleigh shoe.....	70	
BUCKETS.		dis.
Well, plain.....	3 50	
Well, swivel.....	4 00	
BUTTS, CAST.		dis.
Cast Loose Pin, figured.....	70&10	
Wrought Narrow, bright fast joint.....	60&10	
Wrought Loose Pin.....	60&10	
Wrought Table.....	60&10	
Wrought Inside Blind.....	60&10	
Wrought Brass.....	75	
Blind, Clark's.....	70&10	
Blind, Parker's.....	70&10	
Blind, Shepard's.....	70	
BLOCKS.		dis.
Ordinary Tackle, list April 17, '85.....	40	
CRADLES.		dis.
Grain.....	50&10	
CROW BARS.		per lb
Cast Steel.....	5	
CAPS.		per m
Ely's 1-10.....	65	
Hick's C. F.....	30	
G. D.....	65	
Musket.....	60	
CARTRIDGES.		dis.
Rim Fire.....	50	
Central Fire.....	25	
CHISELS.		dis.
Socket Firmer.....	70&10	
Socket Framing.....	70&10	
Socket Corner.....	70&10	
Socket Slicks.....	70&10	
Butchers' Tanged Firmer.....	40	
COMBS.		dis.
Curry, Lawrence's.....	40	
Hotchkiss.....	25	
CHALK.		dis.
White Crayons, per gross.....	120 134	
COPPER.		per pound
Planished, 14 oz cut to size.....	28	
" 14x52, 14x56, 14x60.....	26	
Cold Rolled, 14x56 and 14x60.....	26	
Cold Rolled, 14x48.....	26	
Bottoms.....	27	
DRILLS.		dis.
Morse's Bit Stocks.....	50	
Taper and straight Shank.....	50	
Morse's Taper Shank.....	50	
DRIPPING PANS.		dis.
Small sizes, ser pound.....	07	
Large sizes, ser pound.....	64	
ELBOWS.		dis.
Com. 4 piece, 6 in.....	75	
Corrugated.....	20&10	
Adjustable.....	40&10	
EXPANSIVE BITS.		dis.
Clark's, small, \$18; large, \$26.....	30	
Ives', 1, \$18; 2, \$24; 3, \$30.....	25	
FILES—New List.		dis.
Diston's.....	60&10	
New American.....	60&10	
Nicholson's.....	60&10	
Heller's.....	50	
Heller's Horse Rasps.....	50	
GALVANIZED IRON.		dis.
Nos. 16 to 20; 22 and 24; 25 and 26; 27.....	28	
List.....	12 13 14 15 18	
Discount, 50&10.....		
GAUGES.		dis.
Stanley Rule and Level Co.'s.....	50	
HAMMERS.		dis.
Maydole & Co.'s.....	25	
Kip's.....	25	
Yerkes & Plumb's.....	40&10	
Mason's Solid Cast Steel.....	30c list 60	
Blacksmith's Solid Cast Steel, Hand.....	30c 40&10	
HINGES.		dis.
Gate, Clark's, 1, 2, 3.....	60&10	
State.....	per doz, net, 2 50	
Screw Hook and Strap, to 12 in. 4 1/4 and longer.....	3 1/2	
Screw Hook and Eye, 1/2.....	net 10	
" " " 3/4.....	net 8 1/2	
" " " 1.....	net 7 1/2	
" " " 1 1/4.....	net 7 1/2	
Strap and T.....	dis. 70	
HANGERS.		dis.
Barn Door Kidder Mfg. Co., Wood track.....	50&10	
Champion, anti-friction.....	60&10	
Kidder, wood track.....	40	
HOLLOW WARE.		dis.
Pots.....	60	
Kettles.....	25	
Spiders.....	60	
Gray enameled.....	40&10	
HOUSE FURNISHING GOODS.		dis.
Stamped Tin Ware.....	new list 70&10	
Japaned Tin Ware.....	25	
Granite Iron Ware.....	new list 33 1/4&10	
LEVELS.		dis.
Stanley Rule and Level Co.'s.....	70	

WIRE GOODS.		dis.
Bright.....	70&10&10	
Screw Eyes.....	70&10&10	
Hook's.....	70&10&10	
Gate Hooks and Eyes.....	70&10&10	
KNOBBS—New List.		dis.
Door, mineral, jap. trimmings.....	55	
Door, porcelain, jap. trimmings.....	55	
Door, porcelain, plated trimmings.....	55	
Door, porcelain, trimmings.....	55	
Drawer and Shutter, porcelain.....	70	
LOCKS—DOOR.		dis.
Russell & Irwin Mfg. Co.'s new list.....	55	
Mallory, Wheeler & Co.'s.....	55	
Brantford's.....	55	
Norwalk's.....	55	
MATTOCKS.		dis.
Adze Eye.....	\$16 00, dis. 60	
Hunt Eye.....	\$15 00, dis. 60	
Hunt's.....	\$13 50, dis. 20&10	
MAULS.		dis.
Sperry & Co.'s, Post, handled.....	50	
MILLS.		dis.
Coffee, Parkers Co.'s.....	40	
" P. S. & W. Mfg. Co.'s Malleables.....	40	
" Landers, Ferry & Cl. k's.....	25	
Enterprise.....	25	
MOLASSES GATES.		dis.
Stebbin's Pattern.....	60&10	
Stebbin's Genuine.....	60&10	
Enterprise, self-measuring.....	25	
NAILS.		dis.
Steel nails, base.....	2 30	
Wire nails, base.....	2 75	
Advance over base:		
Steel.....	Base 10	
Wire.....	Base 10	
30.....	10	
40.....	10	
50.....	10	
60.....	10	
70.....	10	
80.....	10	
90.....	10	
100.....	10	
110.....	10	
120.....	10	
130.....	10	
140.....	10	
150.....	10	
160.....	10	
170.....	10	
180.....	10	
190.....	10	
200.....	10	
210.....	10	
220.....	10	
230.....	10	
240.....	10	
250.....	10	
260.....	10	
270.....	10	
280.....	10	
290.....	10	
300.....	10	
310.....	10	
320.....	10	
330.....	10	
340.....	10	
350.....	10	
360.....	10	
370.....	10	
380.....	10	
390.....	10	
400.....	10	
410.....	10	
420.....	10	
430.....	10	
440.....	10	
450.....	10	
460.....	10	
470.....	10	
480.....	10	
490.....	10	
500.....	10	
510.....	10	
520.....	10	
530.....	10	
540.....	10	
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580.....	10	
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620.....	10	
630.....	10	
640.....	10	
650.....	10	
660.....	10	
670.....	10	
680.....	10	
690.....	10	
700.....	10	
710.....	10	
720.....	10	
730.....	10	
740.....	10	
750.....	10	
760.....	10	
770.....	10	
780.....	10	
790.....	10	
800.....	10	
810.....	10	
820.....	10	
830.....	10	
840.....	10	
850.....	10	
860.....	10	
870.....	10	
880.....	10	
890.....	10	
900.....	10	
910.....	10	
920.....	10	
930.....	10	
940.....	10	
950.....	10	
960.....	10	
970.....	10	
980.....	10	
990.....	10	
1000.....	10	

SAND PAPER.		
List acct. 19, '86.....		dis. 40&10
SASH CORD.		
Silver Lake, White A.....	list	50
" Drab A.....		55
" White B.....		50
" Drab B.....		55
" White C.....		35
Discount, 10.....		
SASH WEIGHTS.		
Solid Eyes.....	per ton	\$25
SAWS.		
" Hand.....		dis. 25&25&5
" Silver Steel Dia. X Cuts, per foot.....		70
" Special Steel Dex X Cuts, per foot.....		50
" Special Steel Dia. X Cuts, per foot.....		30
" Champion and Electric Tooth X Cuts, per foot.....		28
TRAPS.		
Steel, Game.....		dis. 60&10
Oneida Community, Newhouse's.....		35
Oneida Community, Hawley & Norton's.....		70
Mouse, choker.....		18c per doz.
Mouse, delusion.....		\$1.50 per doz.
WIRE.		
Bright Market.....		dis. 65
Annealed Market.....		60
Coppered Market.....		60
Tinned Market.....		62 1/2
Coppered Spring Steel.....		50
Barbed Fence, galvanized.....		3 85
" painted.....		3 25
HORSE NAILS.		
Au Sable.....	dis. 25&10 25&10&5	05
Putnam.....		dis. 05
Northwestern.....		dis. 10&10
WRENCHES.		
Baxter's Adjustable, nickled.....		dis. 30
Coe's Genuine.....		50
Coe's Patent Agricultural, wrought.....		75
Coe's Patent, malleable.....		75&10
MISCELLANEOUS.		
Bird Cages.....		dis. 50
Pumps, Cistern.....		75
Screws, New List.....		50
Casters, Bed and Plate.....		50&10&10
Dampers, American.....		40
Forks, hoes, rakes and all steel goods.....		65
M TALS.		
PIG TIN.		
Pig Large.....		26c
Pig Bars.....		28c
ZINC.		
Duty: Sheet, 2 1/2c per pound.....		6 1/2
600 pound casks.....		7
Per pound.....		7
SOLDER.		
1/2 2 1/2.....		16
Extra Wiping.....		13 1/2
The prices of the many other qualities of solder in the market indicated by private brand vary according to composition.		
ANTIMONY.		
Cookson.....	per pound	16
Hallett's.....		13
TIN—MELYN GRADE.		
10x14 IC, Charcoal.....		\$ 6 00
14x20 IC, ".....		6 00
10x14 IX, ".....		8 35
14x20 IX, ".....		8 35
Each additional X on this grade, \$1.75.		
TIN—ALLAWAY GRADE.		
10x14 IC, Charcoal.....		\$ 6 00
14x20 IC, ".....		6 00
10x14 IX, ".....		7 50
14x20 IX, ".....		7 50
Each additional X on this grade \$1.50.		
ROOFING PLATES		
14x20 IC, " Worcester.....		6 00
14x20 IX, " ".....		7 50
20x28 IC, " ".....		12 50
14x20 IC, " Allaway grade.....		5 25
14x20 IX, " ".....		6 75
20x28 IC, " ".....		11 00
20x28 IX, " ".....		14 00
BOILER-SIZE TIN PLATE.		
14x28 IX.....		\$13
14x31 IX.....		14 50
14x56 IX, for No. 8 Boilers.....	per pound	9 1/2
14x60 IX, " " 9.....		

# The Michigan Tradesman

Official Organ of Michigan Business Men's Association.

A WEEKLY JOURNAL DEVOTED TO THE

## Retail Trade of the Wolverine State.

The Tradesman Company, Proprietor.

Subscription Price, One Dollar per year, payable strictly in advance.  
Advertising Rates made known on application.  
Publication Office, 100 Louis St.

Entered at the Grand Rapids Post Office.

E. A. STOWE, Editor.

WEDNESDAY, APRIL 9, 1890.

### WITHOUT COMPETITION.

Should Mr. Bellamy's Nationalist party be firmly established, then will it happen, and most surely not till then, that throughout the length and breadth of the land there shall be no more competition, the chief principle of its platform being formulated in the words, "The principle of competition is simply the application of the brutal law of the survival of the strongest and the most cunning." This is a new reading of the text, "the survival of the fittest," and it can scarcely be regarded as an improved one. The general understanding of the original was the survival of the strongest, of the best; not of those who were physically strong only, but otherwise best adapted to survive. Mr. Bellamy proposes to do many difficult, some apparently impossible, things, but he has not distinctly stated that he intends to repeal Nature's laws. Yet, that is precisely what he must do in order to eliminate competition from the social and economic plan of mankind. It is a plan quite as old as any of which there is recorded evidence. In the first civilized government of which history bears authentic record, the fittest, the strongest, wisest or best was chosen Chief. The early example has not always been strictly followed, but in all free governments individual emulation plays a very important part—and it is the competition there is in emulation that we are chiefly considering here.

Mr. Bellamy totally denies the trite old proposition that "competition is the life of trade." Most people will agree with him to this extent, that competition is not always vitalizing, but sometimes death-dealing—but it is often, in the kindred form of emulation, the life of personal excellence. It is that which makes one man virtuous, or rich, or influential; it is that which makes one man excel in literature, science, art; it is that which makes one man a better mechanic or laborer, and which makes his home warm, snug, comfortable. In the Nationalists' new republic there is to be no such competition, and, of course, no ambition to excel. All men are to be upon the same physical, mental, moral plane, and, equally, of course, upon the very lowest, as the human heart and mind are to be deprived of the desire or purpose to excel. Matthew Arnold's "remnant" will not be present in the Congress of the Nationalists' new republic to help to elevate the masses of men, who will be all upon the same dead level of intellectual inertia.

This peculiar sort of a republic does not seem better than the present one, which offers to every man an open field to work his way or run his race in. The privilege of competing is denied to none, yet to some there must come failure, and, possibly their successful rivals, or the crowd looking on, will give them little sympathy. Even that, though, does not appear so bad as a whole community or

nation inspired by no spirit of emulation, no ambition, no hope even of rising above a common standard of purposeless inaction.

It is not likely that however fascinating some parts of the Nationalist's party's platform may seem to be to poor men, they will be willing to accept it, in view of the barrier it raises between them and advancement, as in this country there are few who would be content to sacrifice, through the removal of competition, their hope and expectation to rise to greater heights than those of the mere hewers of wood and drawers of water.

### THUS FAR AND NO FURTHER.

The Supreme Court has pronounced a decision on a Western railroad case, which is a distinct notification to the Granger States that they must not infer from its previous decisions that it is ready to sustain any and every kind of legislation for the regulation of the railroads. The Railroad Commission of Minnesota tried to prescribe the maximum charge for handling freight cars and for carrying milk, without giving the representatives of the railroad any hearing as to the reasonableness of their orders. As the State law gives the railroads no right of appeal to the courts against the unreasonableness of such orders, the Supreme Court of the State upheld the decision as in accordance with the laws of the State. But the national Supreme Court overrules this, deciding that the order of the Commission amounted to taking away the property of the corporation without due process of law, and was, therefore, in violation of the amendment to the Constitution. Justices Bradley, Gray and Lamar united in a dissenting opinion.

It is notable that one of the points taken against the orders of the Commission was that they required the railroad to carry milk over unequal distances at the same rate of charge. To this the road objected as showing an unfair partiality to the more remote points, a practice forbidden by the statutes of the State.

### TIME WILL TELL.

Is Bismarck playing a deep diplomatic game in resigning the Chancellorship? Europe is exercised by this problem, because it will not remember that his policy always has been one of straightforwardness, and that thus he has succeeded in duping the diplomats and the administrators of Europe better than he could have done by any kind of deception. That his sons have insisted on giving up office along with him, is proof enough that he parts company with the young Emperor definitely.

That the Emperor will break down in his efforts to do without a servant who overtops him, remains to be seen. The Hohenzollerns have a way of surprising Europe, and Frederick the Great did not excite very lofty expectations of success when he took possession of the throne of Prussia. At any rate, he and the young Orleanist Prince are saving monarchy from the monotony of commonplace.

Some one has said that the permanence of a plan determines its value. If such is a fact, the P. of I. has little merit. Out of about 200 merchants who have been inveigled into signing the trade contracts of that organization, less than a half dozen have been willing to renew the same on their expiration. Experience with the level profit plan is evidently far from satisfactory to the merchant.

### Comments of the Trade and State Press.

*New England Grocer*: "The change in form in THE MICHIGAN TRADESMAN is a decided improvement. Congratulations."

*Cedar Springs Clipper*: "THE MICHIGAN TRADESMAN has been changed in form and is more useful as well as ornamental."

*Pharmaceutical Era*: "THE MICHIGAN TRADESMAN, that enterprising Grand Rapids weekly, has discarded its old style newspaper form, appearing as a sixteen-page, wire-stitched, 14x10½ publication, a most satisfactory alteration. THE TRADESMAN has a large constituency which it holds and adds to by its progressiveness, and its faculty of acceptably catering to the wants of its many classes of patrons."

*West Coast Trade*: "The proprietorship of THE MICHIGAN TRADESMAN, founded by E. A. Stowe at Grand Rapids, about six years ago, is now vested in a \$30,000 stock company. Under the excellent management of Mr. Stowe, THE TRADESMAN has become the recognized exponent of trade interests throughout Michigan, Northern Indiana and Ohio. It has changed its form to sixteen four-column pages, and is otherwise improved."

*New Jersey Trade Review*: "THE MICHIGAN TRADESMAN, published at Grand Rapids, Michigan, is one of our most valued exchanges. Its editor, Mr. E. A. Stowe, is not only a vigorous writer, but seemingly just in his treatment of questions incident to trade interests. He shows to be a man of excellent judgment in the recent change of style of his paper, by adopting the quarto, and discarding the blanket sheet form which was never suitable for trade journals. Its improved appearance should make THE TRADESMAN a welcome visitor to every retail merchant in the Wolverine State. Editorially, it is all they could desire."

C. A. Dimling, the Brutus general dealer, was in town one day last week.

### BASEMENT TO RENT.

The large, light and dry basement under the Steele meat market, in the McMullen block, 19 and 21 So. Division street. Large doors in rear open even to alley. Apply on premises to  
W. G. SINCLAIR & CO.

### FOR SALE, WANTED, ETC.

Advertisements will be inserted under this head for two cents a word the first insertion and one cent a word for each subsequent insertion. No advertisement taken for less than 25 cents. Advance payment.

#### BUSINESS CHANCES.

TO EXCHANGE—80 ACRES OF HARDWOOD TIMBER land for stock of drugs, balance cash. Address No. 11, care Michigan Tradesman. 11

GROCERIES WANTED—TO THE VALUE OF \$600 for two Grand Rapids city lots, or I will sell my grocery and provision business situated in the fruit belt of Oceana county. Address E. S. Houghtaling, Hart, Mich. 13

GRAND OFFER—IF TAKEN BEFORE MAY 1, I will sell my stock of drugs and groceries at a discount of \$1,000; a rare chance for some one. R. Baker, Vicksburg, Mich. 5

FOR SALE OR RENT—FOUNDRY AND MACHINE shop in one of the finest villages in Michigan. Correspondence solicited by R. Baker, Vicksburg, Mich. 6

FOR SALE—STORE, DRUG STOCK AND FIXTURES, including postoffice fixtures, for sale on easy terms, owing to ill health; only drug store in town, situated in center of the fruit section. Address Dr. S. J. Koon, Lisbon, Mich. 4

FOR SALE—AN ATTRACTIVE DRUG STORE FOR sale or exchange, situated on a principal business street of Grand Rapids; good reasons for selling. Address Physician, care Carrier No. 15. 3

WANTED—GROCERY STOCK, MUST BE CHEAP for cash. Church & Fenn, Charlotte, Mich. 596

NASHVILLE, MICHIGAN, OFFERS FINANCIAL inducements to manufacturers looking for desirable locations. Address C. W. Smith, Secretary Improvement Committee, for particulars. 599

WANTED—TO EXCHANGE FARM OF 120 ACRES OR village property for stock of goods, hardware preferred. Address No. 373, care Michigan Tradesman. 573

FOR SALE—HARDWARE STOCK, INVENTORING about \$4,000, doing a very prosperous business; can reduce the stock to suit purchaser; best of reason for selling. Address A. L. Faine & Co., Reed City, Mich. 568

#### HELP WANTED.

WANTED—EXPERIENCED CIGAR SALESMAN to travel in Southern Michigan and Northern Indiana; must come well recommended. Call at 130 Canal St. 10

#### SITUATIONS WANTED.

WANTED—SITUATION BY REGISTERED PHARMACIST; two years' experience and graduate of Chicago College of Pharmacy. Address Box 94, Richmond, Mich. 10

WANTED—A REGISTERED OR ASSISTANT PHARMACIST; would prefer one who speaks the Holland language. Jonker & Bruma, Grand Rapids 8

WANTED—POSITION BY FIRST-CLASS DRUGGIST; nine years experience. Address C. M. Shaw, Sparta, Mich. 2

#### MISCELLANEOUS.

WANTED—EXPERIENCED MAN, WHO WILL FURNISH outfit, wants partner with \$500 or \$1,000 to engage in the meat business. Address No. 7 care Michigan Tradesman. 7

COMPLETE HISTORY OF THE PATRONS OF INDUSTRY, from the inception of the organization; only a few copies left; sent postpaid for 10 cents per copy. Address The Tradesman Company, G'd Rapids

BEGIN THE NEW YEAR BY DISCARDING THE annoying Pass Book System and adopting in its place the Tradesman Credit Coupon. Send \$1 for sample order, which will be sent prepaid. E. A. Stowe & Bro., Grand Rapids.

SAMPLES OF TWO KINDS OF COUPONS FOR RETAILERS will be sent free to any dealer who will write for them to the Suttill Coupon Pass Book Co., Albany, N. Y. 564

## Have Some Style About You!

The dealer who has no printed letter heads on which to ask for circulars, catalogues and prices, and conduct his general correspondence with, suffers more every month for want of them than a five years' supply would cost. He economizes by using postal cards, or cheap, and, to his shame, often dirty scraps of paper, and whether he states so or not he expects the lowest prices, the best trade. He may be ever so good for his purchases, may even offer to pay cash, but there is something so careless, shiftless and slovenly about his letter that it excites suspicion, because not in keeping with well recognized, good business principles. When such an enquiry comes to a manufacturer or a jobber, it goes through a most searching examination as to character, means and credibility, half condemned to begin with. It would be examined anyhow, even if handsomely printed, but the difference to begin with, would be about equal to that of introducing a tramp and a gentleman on a witness stand in court. Besides, the printed heading would answer the question as to whether the enquirer was a dealer and at the same time indicate his special line of trade. Bad penmanship, bad spelling and bad grammar are pardonable, because many uneducated men have been and are now very successful in business. But even those are less objectionable when appearing with evidences of care, neatness and prosperity.

Please write us for estimates.

**The Tradesman Company,**

GRAND RAPIDS, MICH

**A. E. BROOKS & CO.,**  
WHOLESALE MANUFACTURERS OF  
**Pure Candies.**

The Only House in the State which Puts Goods Up NEAR WEIGHT.

NO CHARGE FOR PACKAGES.

CODY BLOCK, 158 EAST FULTON ST.,

GRAND RAPIDS, MICH



## BUSINESS HONOR.

## Mercantile Sermon on a Well-known Shoe Trade Incident.

A story recently current is to the effect that a boot and shoe maker failed in Newark, N. J., several years ago. He settled with his creditors for twenty-five cents on the dollar and turned his business over to his daughter, an energetic woman, as manager. She soon put it in paying shape, but her father did not live to witness more than the promise of her success. Her prosperity continued, and her friends failed to comprehend her tenacity and devotion to business, which continued far beyond the point at which she might have relaxed or even retired. Her recent conduct furnishes the explanation. She has paid each of her father's creditors the balance of his claim with interest, though the sum required was nearly \$50,000. The receipts in full, signed by the creditors, were handsomely engraved and bound in a volume dedicated to the memory of her father.

Her act is conspicuously exemplary for many reasons. The claim was only a moral one; there were no legal means of enforcing it. Indeed, the creditors had no legal claim on her father, or on her, after receipting in full all demands for the partial payment which he was able to make. But this girl saw past the legal immunity to the honorable obligation, and gave the proceeds of years of toil to its discharge in honor of her father's memory.

It is a selfish age. Men who read this can readily recall more cases than can be tallied on their fingers, of men who hold up their hands in the community after ruining their bondsmen or sureties. Many are comfortable, as far as physical comfort goes, and seem to never feel a twinge at the poverty of former creditors, whose confidence betrayed was the beginning of the loss of their fortunes.

Perhaps it was always so. Maybe, in the seats of ancient empire, which were necessarily the centers of finance and commerce, these things were as they are to-day. But this time seems to be more grasping in its tendencies, and the keen sense of honor and that sentiment which puts a good name above rubies, better than fine gold, seems to be less felt as a restraint upon cupidity than ever before. There is much preaching, but there is little practice, and that seems to account for the small store set by the preaching.

The grasping hand is the sign set on all things. Patriotism is made merchandise; politics is not settled by principle, but by gain, and there is an unpleasant feeling abroad that in the strong there is no conscience; that a man cannot depend upon the honor of his fellows; that merit, especially in intellectual lines, has no security, but is made the plaything of mammon.

Upon such a background we cast the image of this daughter's act. A fortune won by her genius and toil goes to prove the honor of her dead father; to put his name beyond the reach of reproach; to lift from the old head the last risk of suspicion. Her example is worth more to her country, to its commercial honor, to its moral life, than many victories in battle, or many paraded reforms, which are billboards for personal display. Every bank in America should set in its walls a tablet in her honor, and the legend she has created should be written on the lintel of every mercantile exchange and commercial body in the country.

## P. of I. Gossip.

Henry Sissons, of Central Lake, ran his store for three days on the P. of I. 10 per cent. principle, then he announced that he had made but 40 cents a day, and should continue the 10 per cent. system no longer.

West Campbell correspondence Freeport Herald: "Somebody from somewhere held a P. of I. meeting at the school-house Tuesday evening of last week. He did not say who he was or where he was from, but he would have liked to have had \$13 just the same. He was a slick talker and gave us a few good stories, so we all had a hearty laugh."

Allegan Gazette: "The Patrons of Industry are quietly but busily preparing to organize in this vicinity. What they will do to secure 10-per-cent. merchants is not yet known; but imagine the indignant surprise Bro. Stegeman—who pretends to sell goods at 4 per cent. margin—would manifest should they walk in some day and demand that he cease selling at 4 per cent. and charge 10!"

As an example of the utter disregard of business honor characteristic of the average P. of I., THE TRADESMAN commends the experience of a large produce house with a number of the shining lights of the Greenville lodge. Having large stocks of potatoes on hand, they recently authorized one of their number to go to Rochester and dispose of the tubers as advantageously as possible. After negotiating with the commission men there for some time, the agent finally closed a deal with the Farrin Bros. Co., agreeing to sell that house 17,000 bushels at 40 cents a bushel, which was at that time the top of the market. The agent returned home and was everywhere congratulated on the good price he had secured. Before many carloads had been shipped, however, the price advanced and other houses came in the field and offered several cents a bushel more than the Rochester house had contracted to give. The men who had agreed to stand by the acts of their agent totally disregarded their agreement and sold to the highest bidder. The Rochester house, being unable to fill orders it had secured on the basis of the agreement made with the authorized agent of the Patrons, turned the tables on the repudiators by suing them for damages. By the time the Patrons get through with the Farrin Bros. Co., they will probably realize that "honesty is the best policy" and that the man who repudiates his own acts is answerable to the law.

## Hotel Notes.

A. D. Huntington, late of Bancroft, has leased the New Herrington, at St. Louis.

The Traverse Point Association is looking for a landlord for its proposed hotel at Traverse Point.

Mrs. E. C. Campbell, of Petoskey, succeeds Col. Dickinson as manager of the Emmet House, at Harbor Springs, having leased the hotel for a year.

Fred Houck is now sole manager of the Franklin House, at Belding, having purchased the interest of Thomas Benman, who will shortly remove to Detroit.

J. J. Hawkey is building a new hotel on the site of the old Park House, at Petoskey. The new building will be three stories high and have twenty-eight sleeping rooms.

It is reported that Mort. Rathbone, who stood behind the counter so many years for the Morton House, at Grand Rapids, is in receipt of a yearly stipend of \$5,000 as manager of the Tremont House, at Chicago.

Boyd Pantlind, who greets the guests of the Morton House, at Grand Rapids, still hankers after the management of a Chicago hotel and holds himself in readiness to change his base at the earliest opportunity.

H. D. Irish, who conducted the Cutler House, at Grand Haven, for many years, is now manager of the Wright House, at Alma. The former landlord of the Wright, S. Smith, has taken the management of the Bryant House, at Flint.

## DETROIT SOAP CO'S FAMOUS Queen Anne Soap

The Best Known, Most Popular and Fastest Selling Laundry and General Family Soap in the Market. No Grocery Stock Complete Without This Brand. Handsome Oleograph, Size 15x20 inches, given for 25 QUEEN ANNE SOAP WRAPPERS. Our Laundry and Toilet Soaps are sold by all Wholesale Grocers.

W. G. HAWKINS, LOCK BOX 173, GRAND RAPIDS. Salesman for Western Michigan.



We are now ready to make contracts for the season of 1890.

Correspondence solicited.

81 SOUTH DIVISION ST., GRAND RAPIDS.

## Our "Bijah."

THE KING OF PLOW SHOES!

Made from fine Kip.

Full double sole, Standard Screw.

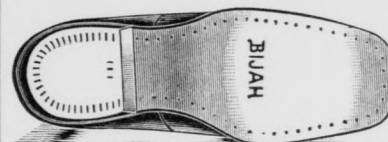
Solid, durable, fits perfectly.

Bellows tongue to exclude dirt.

Kept in stock constantly on F last.

The Name BIJAH Is Registered.

No. 10,848.



PINGREE & SMITH, Detroit.

Manufacturers of Reliable Foot-Wear.

SEND FOR SAMPLE CASE. Price, \$1 60

## "Our Leader" Goods.

Having stood the test of time and the battle of competition and come off victorious, we have no hesitation in recommending to the trade our line of

Our Leader Cigars,

Our Leader Smoking,

Our Leader Fine Cut,

Our Leader Baking Powder,

Our Leader Saleratus,

Our Leader Brooms.

WHICH ARE NOW

## LEADERS IN FACT

In hundreds of stores throughout the State. If you are not handling these goods, send in sample order for the full line and see how your trade in these goods will increase.

I. M. CLARK & SON.

## Drugs & Medicines.

**State Board of Pharmacy.**  
 One Year—Geo. McDonald, Kalamazoo.  
 Two Years—Stanley E. Parkill, Owosso.  
 Three Years—Jacob Jesson, Muskegon.  
 Four Years—James Vernor, Detroit.  
 Five Years—Ottmar Eberbach, Ann Arbor.  
 President—Jacob Jesson, Muskegon.  
 Secretary—Jas. Vernor, Detroit.  
 Treasurer—Geo. McDonald, Kalamazoo.  
 Meetings during 1890—Star Island, June 30 and July 1; Marquette, Aug. 13 and 14; Lansing, Nov. 5 and 6.

**Michigan State Pharmaceutical Ass'n.**  
 President—Frank Inglis, Detroit.  
 First Vice-President—F. M. Alsford, Lansing.  
 Sec'd Vice-President—Henry Kephart, Berrien Springs.  
 Third Vice-President—Jas. Vernor, Detroit.  
 Secretary—H. J. Brown, Ann Arbor.  
 Treasurer—Wm Dupont, Detroit.  
 Executive Committee—C. A. Bugbee, Cheboygan; E. T. Webb, Jackson; D. E. Frall, East Saginaw; Geo. McDonald, Kalamazoo; J. J. Crowley, Detroit.  
 Next Meeting—At Saginaw, beginning third Tuesday of September, 1890.

**Grand Rapids Pharmaceutical Society.**  
 President, J. W. Hayward, Secretary, Frank H. Escott.  
**Grand Rapids Drug Clerks' Association.**  
 President, F. D. Kipp; Secretary, Albert Brower.  
**Detroit Pharmaceutical Society.**  
 President, J. W. Allen; Secretary, W. F. Jackman.  
**Muskegon Drug Clerks' Association.**  
 President, C. S. Koon; Secretary, J. W. Hoyt.

**A Present Scarcity of Paris Green.**  
 From the Paint, Oil and Drug Review.

It is reported that the members of the Paris Green Association are only accepting orders for Paris green subject to their future ability to deliver same, and not on a guaranteed promise to deliver at any certain date and price.

This is because the European strikes affecting heavy chemicals naturally have their influence upon all products employing those chemicals, which is the case with Paris green. Blue vitriol, a necessary component, cannot be properly combined with arsenic, according to Paris green formula, without the use of sal soda and other chemicals, and importers have absolutely none on hand. Hence the manufacture of Paris green is delayed until new importations arrive.

There are, it is true, more or less sal soda and other heavy chemicals in the hands of speculators, but they are only obtainable at abnormally high prices, far in excess of what the Association can afford to give in order to sell the manufactured product at the price ruling. The members of the Association are also remaining inactive at present because it is expected that before the actual season opens, new importations of chemicals will arrive, and the prices will have become sufficiently reasonable to warrant use in manufacture.

For the present, however, orders are accepted as first stated, strictly on the basis of ability to deliver. It is premature to predict what effect this will have upon prices. They are apt to be higher in the height of the season, without other incentive.

**No More Drug Jobbing at Ft. Wayne.**

Meyer Bros. & Co., who have conducted a wholesale drug business in connection with their retail store at Ft. Wayne since 1854, have concluded to discontinue the jobbing trade and are removing the stock to St. Louis, where it will be consolidated with the stock of the Meyer Drug Co. The latter corporation now conducts wholesale establishments at St. Louis, Kansas City and Dallas. The retail business will be continued at Ft. Wayne under the same style as before.

**Echoes of Dodds' Retirement.**

Four of John J. Dodds & Co.'s men go to Williams, Sheley & Brooks—A. R. Thayer, F. W. Smith and A. E. Gregg of the road force, and Will H. Dodds of the office force.

It is stated that John J. Dodds takes the position of buyer for Farrand, Williams & Clark, at a salary of \$3,000 a year.

**Lost His Trade-Mark.**

Ted—I guess you remember that young fellow who has just passed. He used to black shoes at the hotel. I wonder if he is still in the business.

Ned—Hardly. You see his own shoes are polished.

Flint—M. C. Bamey succeeds Bamey & Kingsley in the marble business.

## LESSON FOR STORE-KEEPERS.

### Three Incidents from the Life of a Skillful Female Thief.

From the Pittsburgh Dispatch.

From a curious source, two or three incidents in the life of a professional thief may be set down here. They might be termed confessions of a shoplifter.

Stores in both Alleghany and Pittsburgh have suffered by the depredations of a remarkably skillful thief, who is a woman. She prides herself on her skill in shoplifting, and it is from her mouth that the following narrative originally came.

Once she visited a large store in Alleghany and asked to be shown some expensive cloaks. The goods were brought out, and the stylish-looking shopper took off the jacket she wore and tried on a cloak. She was not entirely satisfied with it, she said, and the saleswoman who was waiting upon her went off to another part of the store to get some more cloaks. This was the thief's chance. She walked away, leaving her jacket as a token of her regard. On the stairs—the cloak department was on the second floor—she met one of the owners of the store.

"Have you been waited upon?" he asked, politely.

"Yes, thank you, and I am very well satisfied with this cloak," she replied, and sailed on. She escaped.

Another time she visited a shoe store in Pittsburgh. She had a small foot and was proud of it. It was no easy matter to please her, the affable young salesman found. The stock of fine ladies' shoes was ransacked to suit her taste. It was all in vain, for she departed without buying anything. Under her dress were two more shoes than a woman can wear, however.

When she looked at the stolen shoes after arriving home, she found that they were not mates. She was very much annoyed; in fact, the discovery took away her appetite for supper.

The next afternoon found her in the shoe store again. "The shoes you sold me the other day," she said to the salesman, who was not the one who tried to suit her fastidious taste the day before, "are not mates, and will you kindly change them?"

The store was crowded—shoplifters seldom venture into an empty store—and the young man hurried off at once without further inquiry. In another minute he returned with a pair of shoes properly mated and gave them to the supposed customer. She did not stay to give thanks for the gift.

Once only did her confidence, some would call it impudence, desert her.

She visited a store one morning with the intention of appropriating some ostrich plumes. As usual she was very particular about the quality of the feathers; she would look at none costing less than \$6 or \$7 apiece. But although the best feathers in the store were brought out for her inspection, she found none that were long enough, heavy enough, or black enough to suit her. She apologized sweetly to the young woman behind the counter for the trouble she had given her, and promised to call again when the new consignment—which, of course, was coming next week—should arrive.

As she was leaving the store she became aware that she had dropped something, and she looked behind her. A fine ostrich feather lay on the floor; it had slipped from under the cloak where the thief had concealed it, or, to be more precise, it had not gone into the deep pocket in the cloak specially designed for its reception.

She hesitated for a second, loth to leave her prey, and yet afraid to stoop down and take it. Her assurance was not great enough to carry her through the second theft, and she left the store. The feather was not noticed till she had gone.

### The Drug Market.

Quinine is firm. Opium is unchanged. Oxalic acid is higher. Logwood and logwood extracts are firm and advancing. Paris green has advanced ½ cent.

## When a Druggist is a Failure.

When he does not understand his business.

When he is too honest, giving more than he gets for his money.

When he is too anxious for trade, giving credit indiscriminately.

When he allows all his clerks to handle his cash.

When he is cranky, crusty or ill-tempered.

When he depends upon others to buy his goods for him.

When he or his clerks are untidy or unclean.

When he is too busy to read trade journals.

When he knows more about race horses than he does of the quality of the drugs he sells.

When he is careful about the bung-hole and never looks at the spigot for leaks.

When he buys common goods and sells them for first-class.

When he is continually watching his neighbors, borrowing their ideas in place of using his own.

When he signs documents which he does not read or fully understand.

## A New Way to Cut Beefsteaks.

A young married couple have just gone to housekeeping on Duffield street. The other morning the neighbors were treated to this bit of colloquial entertainment as the two parted at the gate:

He—What shall I order for supper, precious?

She—A piece of beefsteak, and oh, darling, do tell the man to cut it the right way of the goods, so it will be tender.

## Recommending a Show Case.

Dealer—Now, here's a show case that will magnify the goods you put into it.

Customer—Great Scott! Then I don't want it. I'm a shoe dealer, and I want a case for displaying women's shoes.

## SUSPENDED!



## JETTINE.

Warranted not to Thicken, Sour or Melt in any climate. Quality Guaranteed Against Injury by Freezing. All others worthless after freezing. See quotation. MARTELL, BLACK & CO., Sole Manufacturers, Chicago, Ill.

## CINSENC ROOT.

We pay the highest price for it. Address PECK BROS., Wholesale Druggist, GRAND RAPIDS.

## THE MOST RELIABLE FOOD

**RIDGE'S FOOD** For Infants and Invalids. Used everywhere, with unqualified success. Not a medicine, but a stomachic food, suited to the weakest stomach. Take no other. Sold by druggists, in cans, 35c. and upward. WOLBACH & Co. on every label.

## Are you Sour? Lost Trade? Cheap Grease!

NO DEALER EVER LOST A CUSTOMER BY SELLING HIM

## THE FRAZER

ALWAYS UNIFORM. OFTEN IMITATED. NEVER EQUALLED. KNOWN EVERYWHERE. NO TALK REQUIRED TO SELL IT.

**Good Grease Makes Trade.**

**Cheap Grease Kills Trade.**

Let Petroleum and Imitation Greases **FRAZER** Every Package Bears our Trade Mark. Alone, and Buy the Genuine Put up in Boxes, Cans, Pails, Kegs & Bbls.

## Eaton, Lyon & Co.,

JOBBERS OF

Fishing Tackle,  
Base Balls and  
Supplies,  
Croquet,  
Hammocks,  
Lawn Tennis, Etc.

State Agents for A. J. Reoch & Co.'s  
Sporting Goods.  
Send for Catalogue.

## EATON, LYON & CO.,

10 & 22 Monroe St., Grand Rapids

"THE WEAR IS THE TRUE TEST OF VALUE."

We still have in stock the well-known brand

## Pioneer Prepared Paint.

MIXED READY FOR USE.

Having sold same to our trade for over ten years, we can say it has fulfilled the manufacturer's guarantee. Write for sample card and prices before making your spring purchases.

**Hazeltine & Perkins Drug Co.,**  
GRAND RAPIDS, MICH.

SOLE AGENTS

**POLISH-INA** THE FURNITURE FINISH.

## Do You Observe the Law?

If not, send \$1 to  
**THE TRADESMAN COMPANY,**  
For their combined

## LIQUOR & POISON RECORD.

**ACME WHITE LEAD & COLOR WORKS**  
DETROIT,  
MANUFACTURERS OF

LATEST  
ARTISTIC  
SHADES  
OF

FOR

Interior  
AND  
EXTERIOR

DECORATION

F. J. WURZBURG, Wholesale Agent,  
GRAND RAPIDS.



## Wholesale Price Current.

Advanced—Paris Green, Oxalic Acid.

ACIDUM.		TINCTURES.	
Aceticum.....	80 10	Aconitum Napellis R.....	60
Benzoeicum German.....	80 10	Aloes.....	60
Boricum.....	40 45	" and myrrh.....	60
Carbolicum.....	40 45	Arnica.....	60
Citricum.....	40 45	Asafoetida.....	60
Hydrochlor.....	30 5	Atropa Belladonna.....	60
Nitrosum.....	10 12	Benzoin.....	60
Oxalicum.....	12 14	" Co.....	50
Phosphoricum dil.....	20	Pil Hydrarg. (po. 80).....	50
Salicylicum.....	1 40 20	Piper Alba. (po 55).....	50
Sulphuricum.....	1 40 20	Pix Burgum.....	50
Tannicum.....	1 40 20	Plumbi Acet.....	14 15
Tartaricum.....	35 38	Pulvis Ipecac et opii.....	10 20
AMMONIA.		Pyrethrum, boxes H.....	75
Aqua, 16 deg.....	30 5	Pyrethrum, pv.....	30 35
" 18 deg.....	40 6	Quassia.....	30 35
Carbonas.....	11 13	Quina, S. P. & W.....	41 46
Chloridum.....	12 14	" S. German.....	30 36
ANILINE.		Rubia Tinctorum.....	12 14
Black.....	2 00 25	Saccharum Lactis pv.....	25
Brown.....	45 50	Salacin.....	1 80 20
Red.....	45 50	Sanguis Draconis.....	40 50
Yellow.....	2 50 30	Santonine.....	40 50
BACCAS.		Sapo, W.....	12 14
Cubeae (po. 1 60).....	1 75 85	" M.....	8 10
Juniperus.....	8 10	" G.....	8 15
Xanthoxylum.....	25 30	Guaia.....	60
BALSAMUM.		Zingiber.....	60
Copaiba.....	70 75	Hyoscyamus.....	50
Peru.....	61 30	Iodine.....	75
Terabin, Canada.....	45 50	" Colorless.....	75
Tolutan.....	40 45	Ferri Chloridum.....	35
CORTEX.		Kino.....	50
Abies, Canadian.....	18	Lobelia.....	50
Cassia.....	11	Myrrh.....	50
Cinchona Flava.....	18	Nux Vomica.....	50
Euonymus atropurp.....	30	Opil.....	85
Myrica Cerifera, po.....	20	" Camphorated.....	50
Prunus Virgini.....	12	" Deodor.....	2 00
Quillaia, grd.....	12	Aurant Cortex.....	50
Sassafras.....	12	Quassia.....	50
Ulmus Po (Ground 12).....	10	Rhatany.....	50
EXTRACTUM.		Cassia Acutifol.....	50
Glycyrrhiza Glabra.....	24 25	" Co.....	50
" po.....	33 35	Serpentaria.....	50
Haematox, 15 lb. box.....	11 12	Stromonium.....	60
" 18.....	13 14	Tolutan.....	60
" 1/8.....	14 15	Valerian.....	50
" 1/4.....	16 17	Veratrum Veride.....	50
FERRUM.		MISCELLANEOUS.	
Carbonate Precip.....	15	Aether, Spts Nit, 3 F.....	20 28
Citrate and Quinia.....	25 30	" 4 F.....	30 32
Citrate Soluble.....	80	Alumen.....	2 50 3 14
Ferrocyanidum Sol.....	50	Alumen ground, (po.....	3 4
Solut Chloride.....	15	Annatto.....	50 60
Sulphate, com'l.....	1 1/2 2	Antimoni, po.....	4 5
" pure.....	7	" et Potass T.....	50 60
FLORA.		Antipyrin.....	1 35 1 40
Arnica.....	14 16	Antifebrin.....	25
Anthemis.....	30 35	Argent Nitras, ounce.....	68
Matricaria.....	30 35	Arsenicum.....	50 7
FOLIA.		Balm Gilead Bud.....	38 40
Barosma.....	10 12	Bismuth S. N.....	2 10 20
Cassia Acutifol, Tin.....	25 28	Calcium Chlor, 18, (1/2).....	9
nivelly.....	25 28	11; 1/2, 12.....	9
" Alx.....	35 50	Cantharides Russian.....	21 75
Salvia officinalis, 1/2.....	10 12	po.....	21 75
and 1/2.....	10 12	Capsici Fructus, af.....	18
Ura Ursi.....	8 10	" po.....	16
GUMMI.		" B po.....	14
Acacia, 1st picked.....	21 00	Caryophyllus, (po. 20).....	15 18
" 2d.....	21 00	Carmine, No. 40.....	23 75
" 3d.....	21 00	Cera Alba, S. & F.....	50 55
" sifted sorts.....	21 00	Cera Flava.....	33 35
" po.....	75 100	Coccus.....	20
Aloe, Barb. (po. 60).....	50 60	Cassia Fructus.....	20
" Cape, (po. 20).....	12	Centauria.....	10
" Socotri, (po. 60).....	50	Cetaceum.....	35
Catechu, 1s, (1/2, 14 1/2).....	1	Chloroform.....	50 55
16).....	30	" squibbs.....	21 00
Ammoniac.....	25 30	Chloral Hyd Crst.....	1 50 21 75
Assafoetida, (po. 30).....	15	Chondrus.....	20 25
Benzoinum.....	50 55	Cinchonidine, P. & W.....	15 20
Camphora.....	60 65	" German.....	40 10
Enophyllum po.....	35 10	Corks, list, dis. per.....	60
Galbanum.....	23 00	cent.....	60
Gamboge, po.....	80 95	Creosotum.....	50
Guaiaicum, (po. 55).....	50	Creta, (bbl. 75).....	2
Kino, (po. 25).....	20	" prep.....	50 5
Mastic.....	61 00	" precip.....	80 10
Myrrh, (po. 45).....	40	" Rubra.....	8
Opil, (po. 5 20).....	3 75 3 90	Crocus.....	35 38
Shellac.....	25 35	Cudbear.....	24
" bleached.....	27 35	Cupri Sulph.....	8 9
Tragacanth.....	30 75	Dextrine.....	10 12
HERBA—In ounce packages.		Ether Sulph.....	68 70
Absinthium.....	25	Emery, all numbers.....	8
Eupatorium.....	20	" po.....	2
Lobelia.....	25	Ergota, (po. 60).....	50 55
Majorum.....	25	Flake White.....	13 15
Mentha Piperita.....	23	Galla.....	23
" Vir.....	25	Gambier.....	8 9
Rue.....	30	Gelatin, Cooper.....	60
Tanacetum, V.....	22	" French.....	40 60
Thymus, V.....	25	Glassware flint, 75 per cent.....	15
MAGNESIA.		by box 62 1/2 less.....	25
Calcined, Pat.....	55 60	Glue, Brown.....	9 15
Carbonate, Pat.....	20 22	" White.....	13 25
Carbonate, K. & M.....	20 25	Glycerina.....	22 25
Carbonate, Jennings.....	35 38	Grana Paradisi.....	15
OLEUM.		Huailus.....	40
Absinthium.....	5 00 25 50	Hydraag Chlor Mite.....	20 25
Amygdalae, Dulc.....	45 75	" Cor.....	85
Amygdalae, Amarae.....	8 00 25 50	" Ox Rubrum.....	61 05
Anisi.....	1 90 20 50	" Ammoniac.....	61 15
Aurant Cortex.....	2 80 23 25	Unguentum.....	45 55
Bergamini.....	2 80 23 25	Hydrargyrum.....	50
Cajuputi.....	90 100	Ichthyobolla, Am.....	25 1 50
Caryophylli.....	1 25 21 30	Indigo.....	75 1 00
Cedar.....	35 65	Iodine, Resubl.....	3 75 3 85
Chenopodii.....	1 35 21 40	Iodoform.....	24 70
Cinnamomi.....	1 35 21 40	Lupulin.....	85 1 00
Citronella.....	75	Lycopodium.....	55 60
Conium Mac.....	35 65	Macleis.....	80 85
Copaiba.....	1 20 21 30	Liquor Arsen et Hy.....	27
		drag lod.....	10 12
		Liquor Potass Arsenitis.....	10 12
		Magnesia, Sulph (bbl.....	2 3
		1 1/2).....	45 50
		Manna, S. F.....	45 50

Morphia, S. P. & W.....	2 85 3 10	Seidlitz Mixture.....	25	Lindseed, boiled.....	65	68
S. N. Y. Q. &.....	2 85 3 10	Sinapis.....	18	Neat's Foot, winter.....	50	69
C. Co.....	2 85 3 10	" opt.....	30	strained.....	47 1/2	55
Moschus Canton.....	40	Snuff, Maccaboy, De.....	35	Spirits Turpentine.....	13 1/2	26 3
Myristica, No. 1.....	70 75	Voes.....	35	PAINTS.....	bbl. lb.	
Nux Vomica, (po 20).....	30	Snuff, Scotch, De. Voes.....	35	Red Venetian.....	1 1/2	26 3
Os. Sepia.....	32 35	Soda Boras, (po. 13).....	12 13	Ochre, yellow Mars.....	1 1/2	26 3
Pepsin Saac, H. & P. D.....	2 00	Soda et Potass Tart.....	30 33	" Ber.....	1 1/2	26 3
Co.....	2 00	Soda Carb.....	2 24	Putty, commercial.....	2 1/2	24 3
Picis Liq. N. C., 1/2 gal.....	2 00	Soda, Bi-Carb.....	5	" strictly pure.....	2 1/2	24 3
doz.....	2 00	Soda, Ash.....	5	Vermilion Prime Amer.....	13 16	
Picis Liq., quarts.....	2 00	Soda, Sulphur.....	2	ican.....	75 80	
" pints.....	2 00	Spts. Ether Co.....	50 55	Vermilion, English.....	70 75	
Pil Hydrarg. (po. 80).....	50	" Myrcia Dom.....	2 00	Green, Peninsular.....	70 75	
Piper Nigra, (po. 22).....	18	" Myrcia Imp.....	2 50	Lead, red.....	67 1/2	
Piper Alba, (po 55).....	35	" Vini Rect. bbl.....	2 15	" white.....	67 1/2	
Pix Burgum.....	7	Less 5c gal., cash ten days.....	2 15	Whiting, white Span.....	60	
Plumbi Acet.....	14 15	Strychnia Crystal.....	21 10	White, Paris American.....	1 00	
Pulvis Ipecac et opii.....	10 20	Sulphur, Subl.....	2 1/2 3 1/2	Whiting, Paris Eng.....	1 00	
Pyrethrum, boxes H.....	75	" Roll.....	2 1/2 3 1/2	cliff.....	1 40	
Pyrethrum, pv.....	30 35	Tamarinds.....	8 10	Pioneer Prepared Paint.....	20 21 4	
Quassia.....	30 35	Terebenth Venice.....	28 30	Swiss Villa Prepared.....	1 00 21 30	
Quina, S. P. & W.....	41 46	Theobromae.....	50 55	Paints.....	1 00 21 30	
" S. German.....	30 36	Vanilla.....	9 00 16 00	VARNISHES.....		
Rubia Tinctorum.....	12 14	Zinci Sulph.....	7 8	No. 1 Turp Coach.....	1 10 21 20	
Saccharum Lactis pv.....	25			Extra Turp.....	1 60 21 70	
Salacin.....	1 80 20			Coach Body.....	2 75 3 00	
Sanguis Draconis.....	40 50			No. 1 Turp Furn.....	1 00 21 10	
Santonine.....	40 50			Extra Turk Damar.....	1 55 21 60	
Sapo, W.....	12 14			Japan Dryer, No. 1.....	70 75	
" M.....	8 10					
" G.....	8 15					

## HAZELTINE &amp; PERKINS DRUG CO.

Importers and Jobbers of

## ---DRUGS---

Chemicals and Druggists' Sundries.

Dealers in

## Patent Medicines, Paints, Oils, Varnishes.

Sole Agents for the Celebrated Pioneer Prepared Paints.

We are Sole Proprietors of

## WEATHERLY'S MICHIGAN CATARRH REMEDY

We have in stock and offer a full line of

## Whiskies, Brandies, Cins, Wines, Rums.

We are Sole Agents in Michigan for W. D. &amp; Co

Henderson County, Hand Made Sour Mash

Whisky and Druggists' Favorite

Rye Whisky.

We sell Liquors for Medicinal Purposes only.

We give our Personal Attention to Mail Orders and Guarantee Satisfaction.

All orders are Shipped and Invoiced the same day we receive them. Send in a trial order.

## Hazelkine &amp; Perkins Drug Co.,

GRAND RAPIDS, MICH.

## GROCERIES.

## Mackerel from Africa.

From the Baltimore Sun.

The Baltimore fish commission men are greatly interested in six barrels of mackerel which will arrive to-morrow morning on the Merchants and Miners' Line steamship from Boston. The fish are part of the first shipment of mackerel from Africa to America, and tell a story of American enterprise. For some time past the quantity of American mackerel has been on the decrease, until now there are not enough of the fish caught to supply the demand, and Ireland and Norway have had to be drawn upon to make up the deficiency. The annual catch has fallen from 450,000 barrels in 1884 to about 28,000 barrels in 1889, and prices have advanced from \$2.25 to \$9 per barrel to \$18 to \$26 per barrel. For more than two years Ireland and Norway have been depended upon for the best grades of mackerel, Norway sending about 4,000 barrels a year, to 8,000 barrels from Ireland. While the same in appearance as the American fish, they are larger and of a better quality, those coming from Norway being the best.

The cause of the fish leaving American shores has been a problem which the scientists have bothered their brains over in vain, as far as any practical results are concerned, and as there is over \$5,000,000 invested in the fishing industry of the New England States, the question was a serious one. The fishermen believe that seining was in no small way accountable for it. Prior to 1880 it was the custom to bait the fish and then to catch them with hook and line. This, however, was too slow for the Yankee "hustler," and immense drag-nets were used, which would enclose whole schools and haul them in by the hundreds of thousands. This, it is thought, has had the effect of scaring them away, and it is believed that those now caught off Ireland and Norway are the same that frequented American shores, and those caught off the coast of Africa are the "bull-eyes," which were caught off Cape Cod in great numbers about two years ago.

Last summer a few of the old fishermen studied the matter out, and decided that mackerel ought to be found somewhere in the neighborhood of the Cape of Good Hope. Accordingly the schooner *Alice*, of Provincetown, Mass., was fitted out in September for a six months' cruise to the coast of Africa on a search for mackerel, and a few days ago arrived at her home with thirty-three casks, holding about three barrels each of No. 1 mackerel, which had been caught off the Cape of Good Hope by New England fishermen, and cured and packed on a New England fishing boat. They were opened for inspection in Provincetown, and were examined by a large crowd of the local fishermen, who pronounced them fully equal if not better than their own fish.

In speaking of the fish the Gloucester *Times* said: "In quality they are about thirteen to fifteen inches long, and the flesh is firm and white. The only way they differ from American mackerel is in the stripes, which come a little lower down on the sides of the fish, something like the bulleye mackerel caught off this coast several years ago. They are much superior to mackerel caught on the American coast in the early spring. One thousand dollars was offered for the lot unopened in Boston and refused. Everything goes to show that scientific men and shoal-water sailors, who have hardly been out of sight of land, were sadly mistaken in their prediction that Captain Si Chase, in the schooner *Alice*, was going on a wild-goose chase. To Provincetown, and to Captain Chase in particular, is due the honor of opening up entirely new mackerel fishing grounds over 8,000 miles from home."

## Association Notes.

Grand Traverse Herald: "At the B. M. A. meeting, Tuesday evening, Will Hobbs, F. E. Austin, of this place, F. E. Brown, of Peninsula, and W. H. H. Brownson of Monroe Center, were admitted to membership.

## Wool, Hides, Pelts and Furs.

The wool market does not change materially. If a manufacturer wants a certain line, he takes it at the best price obtainable; if not wanted, his offer is 3 @4c less than asked. Sales are light.

Hides are still low, with fair demand. A slight advance is obtainable on No. 1 light and calf, on account of scarcity. Calf is not so firmly held, as receipts are larger and becoming more plenty as spring advances.

Tallow is firmer, with 1/4c advance, with some large consumers out of the market.

Furs are in demand at the decline, but goods are poor and go at the lower prices largely.

## The Grocery Market.

Sugars are a trifle lower, and the market is by no means as strong as some would like to see it. Scotten has advanced his brands of fine-cut 1c per lb. Oranges show a strong market and prices are gradually tending upward, with fair supply and good demand. Lemons are also firm and active, at about last week's prices, although the Eastern markets show an advance, which must soon reach us.

## The Potato Market Wild.

The recent advance in potatoes has been almost without precedent, the flurry being due largely to the fact that the condition of the roads have prevented the farmers getting to market with their product. Thirty-five cents and upward is now freely offered at the principal buying points, competition in some cases having forced prices far above the legitimate market.

## Cash Is Good Enough for Him.

T. V. Childs, the Reed City grocer, writes THE TRADESMAN as follows:

The only true way to conduct a retail business is to sell at a small profit and have the pay when the goods are passed over the counter. I would rather have my goods than notes or accounts. I have "been there" and have about \$2,000 of that kind of pay that accumulated in my past business here years ago and I do not take any more of it.

Palm Station—Cain & Smith have sold their general stock to Robert Meyers.

Otter Lake—Harris & McCormick, general dealers, have dissolved. W. E. McCormick will continue the business.

The Grand Rapids Fruit and Produce Co. received four carloads of bananas last week.

Fred Gulembo has renewed his lease of the Filer House, at Ludington, and is repairing and refurbishing the hotel.

It is stated that the Muskegon National Bank will reorganize as the Hackley National Bank on the expiration of its present charter, a few months hence.

## VISITING BUYERS.

John Giles & Co., Lowell	A D Martin, Lilley
L Cook, Bauer	J S Toland, Ross
J C Miller, Saugatuck	J Raymond, Berlin
Mason & Hammond,	J Kinney, Kinney
Grandville	T Arnold, Wright
Smallegan & Pickard,	G H Rainouard, Bridgeton
Forest Grove	C H Deming, Dutton
L M Wolf, Hudsonville	N F Miller, Lisbon
J N Wait, Hudsonville	Geo P Stark, Cascade
J L Thomas, Cannonsburg	H Thompson, Canada Cors
R A Hastings, Sparta	L Maier, Fisher Station
A Purchase, So Blendon	John De Vries, Jamestown
Hornig & Hart, Woodville	W Borgman, Fillmore
H Van Noord, Jamestown	J Colby, Rockford
J Kruisenga, Holland	Silas Loew, Burnip's Cors
Den Herder & Tanis,	E Young, Ravenna
Vriesland	J Herringa, E Saugatuck
O'Conner & Thompson,	N O Ward, Stanwood
Kent City	Sampson & Drury, Cadillac
F P Aopper, Fremont	E N Parker, Coopersville
Fred Hotchkiss, Hastings	F Narrengang, Byron Center
Hyde Bros., McBrides	Leo Dornick, Bradley
Carpenter, Foote & Co.,	John Danstra, Gitchell
McBrides	S Cooper, Jamestown
C F Walker, Glen Arbor	Wm Karsten, Vriesland
C A Dimling, Brutus	Eli Runnels, Corning
H F Armstrong, Reed City	Geo A Sage, Rockford
N B Blain, Lowell	E E Hewitt, Rockford
M V Wilson, Sand Lake	W L Squires, Plainwell
Wm VerMeulen, Beaverdam	Rankin & Dewey, Shelby
John Smith, Ada	John Baker, Chauncey
John Gunstra, Lamont	E Hagadorn, Fife Lake

## PRODUCE MARKET.

Apples—Golden or Roxbury russets or Northern Spys command \$3.50 per bbl.  
 Beans—Dealers pay \$1.25 for unpicked and \$1.35 for picked, holding at \$1.50@1.65 per bu. The market is firm.  
 Beets—40c per bu.  
 Butter—The market is easier, except for strictly choice. Creamery is in fair demand at 20c. Choice grades of dairy are in active demand, dealers paying 15@16c and holding at 17@18c.  
 Buckwheat Flour—\$1.75 per 100 lbs.  
 Cabbages—\$8@9 per 100.  
 Cheese—Fair stock of full cream commands 11@12c.  
 Cider—10c per gal.  
 Cooperage—Pork barrels, \$1.25; produce barrels 25c.  
 Cucumbers—\$1.50 per doz.  
 Dried Apples—Evaporated are held at 9@10c and sundried at 5@6c.  
 Eggs—Dealers now pay 11c and hold at 12c. Now that Easter is past, the market is likely to slump off a little, unless the roads get worse than they are at present.  
 Field Seeds—Clover, mammoth, \$3.50 per bu.; medium, \$3.50. Timothy, \$1.50 per bu.  
 Honey—Scarce and nearly out of market.  
 Lettuce—15c per lb. for Grand Rapids grown.  
 Maple Sugar—\$8@10c per lb., according to quality.  
 Onions—Dealers pay \$1.75 and hold at \$2 per bu.  
 Parsnips—60c per bu.  
 Pop Corn—4c per lb.  
 Potatoes—The market is excited to the verge of insanity, owing to the strong demand at the principal buying markets in the East. Shippers have paid as high as 50c, but there is little confidence that the price will hold up to that figure, or anywhere near it, for any length of time. From 35@45c is nearly the price paid at most of the shipping points.  
 Radishes—35c per doz.  
 Squash—Hut bard, 2c per lb.  
 Sweet Potatoes—A few lots are held at \$5 per bbl.  
 Tomatoes—Early Southern stock commands \$1 per peck (7 qts.) box.  
 Turnips—25c per bu.

## CANDIES, FRUITS and NUTS.

The Putnam Candy Co. quotes as follows:

Standard, 25 lb. boxes.	9
Twist, 25 "	9
Cut Loaf, 25 "	10 1/2
	MIXED.
Royal, 25 lb. pails.	9
200 lb. bbls.	8 1/2
Extra, 25 lb. pails.	10
200 lb. bbls.	9 1/2
French Cream, 25 lb. pails.	11 1/2
	FANCY—in 5 lb. boxes.
Lemon Drops.	12
Sour Drops.	13
Peppermint Drops.	14
Chocolate Drops.	14
H. M. Chocolate Drops.	18
Gum Drops.	10
Licorice Drops.	18
A. B. Licorice Drops.	14
Lozenges, plain.	14
" printed.	15
Imperial.	14
Mottos.	15
Cream Bar.	13
Molasses Bar.	13
Caramels.	16@18
Hand Made Creams.	18
Decorated Creams.	16
String Rock.	20
Burnt Almonds.	15
Wintergreen Berries.	14
	FANCY—in bulk.
Lozenges, plain, in pails.	12 1/2
" in bbls.	11
" printed, in pails.	12
" in bbls.	11 1/2
Chocolate Drops, in pails.	12
Gum Drops, in pails.	6 1/2
" in bbls.	5 1/2
Moss Drops, in pails.	10
" in bbls.	9 1/2
Sour Drops, in pails.	12
Imperial, in pails.	11
" in bbls.	10 1/2
	FRUITS.
Oranges, Messina, choice.	@ 3 75
" fancy.	@ 4 00
" Florida, choice.	3 75@4 00
" fancy.	4 50@4 75
" Riverside, fancy.	3 75@4 00
" Mountain, "	3 50@3 75
" Wash. Navals, fancy.	@ 5 00
" Valencias, large.	@

Lemons, Messina, choice, 360	@ 3 50
" " " 300	@ 3 75
" " fancy, 360	@ 4 00
" " " 300	@ 4 50
Figs, Smyrna, new, fancy layers	@ 16
" choice	13 @ 14
" choice, 7 lb.	@
Dates, frail, 50 lb.	@
" 3/4 frail, 50 lb.	@
" Fard, 10-lb. box	@ 10
" 50-lb. "	@ 8
" Persian, 50-lb. box	5 1/2 @

## NUTS.

Almonds, Tarragona.	@ 16
" Ivaca.	@ 15
" California.	@ 14
Brazils.	@ 11 1/2
Walnuts, Grenoble.	@ 16
" California.	@ 13
Pecans, Texas, H. P.	@ 14

## PEANUTS.

Fancy, H. P., Bells	@ 9
" " Roasted	@ 10 1/2
Fancy, H. P., Suns	@ 9
" " Roasted	@ 10 1/2
Choice, H. P., G.	@ 8
" " Roasted	@ 9 1/2

## PROVISIONS.

The Grand Rapids Packing and Provision Co. quotes as follows:

	PORK IN BARRELS.
Mess, new.	11 00
Short cut	11 00
Extra clear pig, short cut.	12 00
Extra clear, heavy	12 00
Clear, fat back	11 50
Boston clear, short cut.	12 00
Clear back, short cut.	12 00
Standard clear, short cut, best.	12 00
	SAUSAGE—Fresh and Smoked.
Pork Sausage	7
Ham Sausage	9
Tongue Sausage	9
Frankfort Sausage	8
Blood Sausage	5
Bologna, straight	5
Bologna, thick	5
Head Cheese	5
	LARD—Kettle Rendered.
Tierces	7 1/2
Tubs	7 1/2
50 lb. Tins	7 1/2
	LARD—Family.
Tierces	5 1/2
30 and 50 lb. Tubs	5 1/2
3 lb. Pails, 20 in a case	6 1/2
5 lb. Pails, 12 in a case	6 1/2
10 lb. Pails, 6 in a case	6 1/2
20 lb. Pails, 4 in a case	5 1/2
50 lb. Cans	5 1/2
	BEEF IN BARRELS.
Extra Mess, warranted 200 lbs	6 50
Extra Mess, Chicago packing	7 00
Boneless, rump butts	8 50
	SMOKED MEATS—Canned or Plain.
Hams, average 20 lbs.	9 1/2
" 16 lbs.	10
" 12 to 14 lbs	10 1/2
" picnic	7
" best boneless	8
Breakfast Bacon, boneless	8 1/2
Dried beef, ham prices	5 1/2
Long Cleats, heavy	5 1/2
Briskets, medium	6
" light	6

## LARD—Kettle Rendered.

	LARD—Family.
Tierces	5 1/2
30 and 50 lb. Tubs	5 1/2
3 lb. Pails, 20 in a case	6 1/2
5 lb. Pails, 12 in a case	6 1/2
10 lb. Pails, 6 in a case	6 1/2
20 lb. Pails, 4 in a case	5 1/2
50 lb. Cans	5 1/2

## BEEF IN BARRELS.

Extra Mess, warranted 200 lbs	6 50
Extra Mess, Chicago packing	7 00
Boneless, rump butts	8 50
	SMOKED MEATS—Canned or Plain.
Hams, average 20 lbs.	9 1/2
" 16 lbs.	10
" 12 to 14 lbs	10 1/2
" picnic	7
" best boneless	8
Breakfast Bacon, boneless	8 1/2
Dried beef, ham prices	5 1/2
Long Cleats, heavy	5 1/2
Briskets, medium	6
" light	6

## OYSTERS and FISH.

	F. J. Dettenhaler quotes as follows:
	FRESH FISH.
Whitefish	@ 7 1/2
" smoked	@ 8
Trout	@ 6
Halibut	@ 15
Ciscoes	@ 4
	OYSTERS—Cans.
Fairhaven Counts	@ 35
Selects	25 @ 28
F. J. D.'s	@ 22
Anchors	@ 20

## FRESH MEATS.

	Swift and Company quote as follows:
Beef, carcass	5 1/2 @ 6 1/2
" hind quarters	@ 7
" fore	4 @ 4 1/2
" loins, No. 3	@ 10
" ribs	8 @ 8 1/2
" tongues	8 @ 10
Hogs	@ 6
Bologna	@ 5
Pork loins	@ 7 1/2
" shoulders	@ 6
Sausage, blood or head	@ 5
" liver	@ 5
" Frankfort	@ 8
Mutton	8 @ 8 1/2

# BANANAS!

We are receiving from two to four carloads of bananas a week, which is more fruit than can be handled by any other house at this market. Remember

## We Are Headquarters.

### GRAND RAPIDS FRUIT AND PRODUCE CO.

*You can make more money by using Perfection Scales - Why don't you?*

For Sale by Leading Wholesale Grocers.



## Wholesale Price Current.

The quotations given below are such as are ordinarily offered cash buyers who pay promptly and buy in full packages.

<p><b>APPLE BUTTER.</b> E. J. Mason &amp; Co.'s goods. 6 Frazers. 82 60 Aurora. 1 75 Diamond. 1 60</p> <p><b>AXLE GREASE.</b> Baking Powder. Absolute, 1/2 lb. cans, 100s. 11 75 " 1/2 lb. " 50s. 10 00 " 1 lb. " 50s. 18 75 Acme, 1/2 lb. cans, 3 doz. 1 50 " 1 lb. " 2 " 1 50 " 1 lb. " 1 " 3 00 " bulk. 24 Our Leader, 1/2 lb. cans. 45 " 1 lb. " 90 " 1 lb. " 1 60 Telfer's, 1/2 lb. cans, doz. 45 " 1/2 lb. " 85 " 1 lb. " 1 50</p> <p><b>BATH BRICK.</b> English, 2 doz. in case. 80 Bristol, 2 " " 75 American, 2 doz. in case. 70</p> <p><b>BLUING.</b> Dozen Mexican, 4 oz. 30 " 8 oz. 60 " 16 oz. 90</p> <p><b>BROOMS.</b> No. 2 Hurl. 1 75 No. 1 " 2 00 No. 2 Carpet. 2 25 No. 1 " 2 50 Parlor Gem. 2 75 Common Whisk. 1 20 Fancy " 1 30 Mill " 3 25 Warehouse " 2 75</p> <p><b>BUTTERINE.</b> Dairy, solid packed. 12 1/2 " rolls. 13 Creamery, solid packed. 13 1/2 " rolls. 14</p> <p><b>CANDLES.</b> Hotel, 40 lb. boxes. 10 Star, 40 " 2 1/2 Paraffine. 10 Wicking. 25</p> <p><b>CANNED GOODS—Fish.</b> Clams, 1 lb. Little Neck. 1 20 Clam Chowder, 3 lb. 2 10 Cove Oysters, 1 lb. stand. 1 15 " 2 lb. 1 05 Lobsters, 1 lb. picnic. 1 75 " 2 lb. 2 65 " 1 lb. Star. 2 25 " 2 lb. Star. 3 15 Mackerel, in Tomato Sauce. 2 85 " 1 lb. stand. 1 20 " 2 lb. 2 00 " 3 lb. in Mustard. 2 85 " 3 lb. soured. 2 85 Salmon, 1 lb. Columbia. 2 00 " 1 lb. Alaska. 1 00 Sardines, domestic 1/2s. 5 " 1/2s. 9 " Mustard 1/2s. 9 " imported 1/2s. 10 1/2 " spiced, 1/2s. 10 Trout, 3 lb. brook. 2 60</p> <p><b>CANNED GOODS—Fruits.</b> Apples, gallons, stand. 2 75 Blackberries, stand. 80 Cherries, red standard 1 10 " pitted. 1 40 Damsons. 15 Egg Plums, stand. 1 15 Gooseberries. 1 00 Grapes. 1 00 Green Gages. 1 15 Peaches, yellow, stand. 1 15 " seconds. 1 10 " Pie. 1 00 Pears. 1 25 Pineapples. 1 10 Quinces. 1 00 Raspberries, extra. 1 75 " red. 1 40 Strawberries. 1 15 Whortleberries. 75</p> <p><b>CANNED VEGETABLES.</b> Asparagus, Oyster Bay. 85 Beans, Lima, stand. 85 " Green Limas. 85 " Stringless. 90 " Stringless, Erie. 90 " Lewis' Boston Baked. 1 40 Corn, Archer's Trophy. 90 " Morn'g Glory. 90 " Early Golden. 90 Peas, French. 1 08 " extra marrowfat. 85 " soaked. 85 " June, stand. 1 40 " sifted. 1 65 " French, extra fine. 1 50 Mushrooms, extra fine. 2 15 Pumpkin, 3 lb. Golden. 2 25 Succotash, standard. 90 Squash. 1 10 Tomatoes, Red Coat. 95 " Good Enough. 95 " Ben Har. 95 " stand br. 95</p> <p><b>CHEESE.</b> Fancy Full Cream. 12 Good. 11 1/2 Part Skimmed. 9 Sap Sago. 19 Edam. 20</p> <p><b>CHOCOLATE—BAKER'S.</b> German Sweet. 23 " Alden Premium. 28 Cocoa. 38 Breakfast Cocoa. 48 Broma. 37</p> <p><b>CHEWING GUM.</b> Rubber, 100 lumps. 25 " 200 " 35 Spruce. 25</p> <p><b>CHICORY.</b> Bulk. 6 Red. 7 1/2</p>	<p><b>COFFEE EXTRACT.</b> Valley City. 85 Felix. 1 10</p> <p><b>COFFEE—Green.</b> Rio, fair. 21 " good. 21 " prime. 23 " fancy, washed. 24 " golden. 24 Santos. 22 Mexican &amp; Guatemala. 23 Java, Interior. 24 " Mandehelling. 27 Peaberry. 27 Mocha, genuine. 26 To ascertain cost of roasted coffee, add 1/2c. per lb. for roasting and 15c. per cent. for shrinkage.</p> <p><b>COFFEES—Package.</b> McLaughlin's XXXX. 25 1/2 Durham. 25 1/2 Lion. 25 1/2 " Cabinet. 25 1/2</p> <p><b>CLOTHES LINES.</b> Cotton, 40 ft. per doz. 1 25 " 50 ft. " 1 50 " 60 ft. " 1 75 " 70 ft. " 2 00 " 80 ft. " 2 25 " 90 ft. " 2 50 Jute. 60 ft. 1 00 " 72 ft. 1 15</p> <p><b>CONDENSED MILK.</b> Eagle. 7 50 Anglo-Swiss. 6 00 " 7 60</p> <p><b>COUPONS.</b> COUPONS—"Superior." \$1. per hundred. 2 50 " 2 " 3 00 " 3 " 4 00 " 4 " 5 00 " 5 " 6 00 COUPONS—"Tradesman." \$1. per hundred. 2 00 " 2 " 2 50 " 3 " 3 00 " 4 " 4 00 " 5 " 5 00 " 6 " 6 00 Subject to the following discounts: 200 or over. 5 per cent. 500 " 10 " 1000 " 20 "</p> <p><b>CRACKERS.</b> Kenosha Butter. 7 1/2 Seymour. 5 1/2 Butter. 5 1/2 " family. 7 1/2 " biscuit. 6 Boston. 6 1/2 City Soda. 7 1/2 Soda. 7 1/2 S. Oyster. 5 1/2 City Oyster, XXX. 5 1/2 Picnic. 5 1/2</p> <p><b>CREAM TARTAR.</b> Strictly pure. 38 Grocers'. 25</p> <p><b>DRIED FRUITS—Domestic.</b> Apples, sun-dried. 3 1/2 " evaporated. 10 Apricots. 19 Blackberries. 5 Nectarines. 15 Peaches. 18 Plums. 10 Raspberries. 30</p> <p><b>DRIED FRUITS—Prunes.</b> Turkey. 6 1/2 Bosna. 6 1/2 California. 10 Lemon. 18 Orange. 18</p> <p><b>DRIED FRUITS—Citron.</b> In drum. 23 In boxes. 25</p> <p><b>DRIED FRUITS—Citrifruits.</b> Zante, in barrels. 6 " in less quantity. 6 1/2</p> <p><b>DRIED FRUITS—Raisins.</b> Valencias. 10 Ondaras. 11 1/2 Sultanas. 10 London Layers, Cal. 10 " foina. 2 60 London Layers, for'n. 2 60 Muscatels, California. 1 90 " 1 90</p> <p><b>FABRICEOUS GOODS.</b> Farina, 100 lb. kegs. 04 Hominy, per bbl. 3 00 Macaroni, dom 12 lb box. 60 " imported. 2 1/2 Pearl Barley. 2 1/2 Peas, green. 1 10 " split. 3 Sago, German. 6 Tapioca, fl'k or p'rl. 6 Wheat, cracked. 6 Vermicelli, import. 10 " domestic. 60</p> <p><b>FISH—SALT.</b> Cod, whole. 5 " boneless. 6 1/2 Halibut. 10 1/2 Herring, round, 1/2 bbl. 2 65 " gibbed. 2 75 " Holland, bbls. 12 00 " kegs, new. 75 " Scaled. 20 Mack. sh's, No. 2, 1/2 bbl. 12 00 " 12 lb kit. 1 30 " 10 " 1 20 Trout, 1/2 bbls. 4 00 " 10 lb kits. 60 White, No. 1, 1/2 bbls. 5 50 " 12 lb kits. 1 00 " 10 lb kits. 80 " Family, 1/2 bbls. 2 50 " kits. 50</p> <p><b>GUN POWDER.</b> Kegs. 5 25 Half kegs. 2 88</p>	<p><b>HERBS.</b> Sage. 9 Hops. 14</p> <p><b>JELLIES.</b> E. J. Mason &amp; Co.'s goods. 6 Chicago goods. 3 1/2</p> <p><b>LAMP WICKS.</b> No. 1. 30 No. 2. 40 No. 3. 50 Pure. 30 Calabria. 25 Sicily. 18</p> <p><b>LICORICE.</b> Pure. 30 Calabria. 25 Sicily. 18</p> <p><b>LYE.</b> Condensed, 2 doz. 1 25</p> <p><b>MATCHES.</b> No. 9 sulphur. 2 00 No. 2 home. 1 70 Export parlor. 4 00</p> <p><b>MOLASSES.</b> Black Strap. 20 Cuba Baking. 24 Porto Rico. 30 New Orleans, good. 24 " choice. 30 " fancy. 42 One-half barrels, 3c extra</p> <p><b>OATMEAL.</b> Muscatine, Barrels. 5 25 " Half barrels. 2 75 " Cases. 2 15 Michigan Test. 9 1/2 Water White. 10 1/2</p> <p><b>PICKLES.</b> Medium. 4 50 " 1/2 bbl. 3 75 Small, bbl. 7 50 " 1/2 bbl. 4 25</p> <p><b>PIPES.</b> Clay, No. 216. 1 75 " T. D. full count. 75 Cob, No. 3. 1 25</p> <p><b>PRESERVES.</b> E. J. Mason &amp; Co.'s goods. 8</p> <p><b>RICE.</b> Carolina head. 6 1/2 " No. 1. 5 1/2 " No. 2. 5 1/2 " No. 3. 5 1/2 Japan. 5 1/2</p> <p><b>SCUPE.</b> Scotch, in bladders. 37 Macaboy, in jars. 33 French Rappee, in jars. 43</p> <p><b>SOAP.</b> Detroit Soap Co.'s Brands. Superior. 3 30 Queen Anne. 3 85 German Family. 3 00 Mottled German. 3 00 Old German. 2 70 U. S. Big Bargain. 2 00 Frost, Floater. 3 75 Cocoa Castile. 3 00 Cocoa Castile, Fancy. 3 36</p> <p><b>SAL SODA.</b> Kegs. 1 1/2 Granulated, boxes. 2</p> <p><b>SAPOLIO.</b> Kitchen, 3 doz. in box. 2 50 Hand 3 " 2 50</p> <p><b>SPICES—Whole.</b> Allspice. 10 Cassia, China in mats. 8 " Betavina in bund. 11 " Saigon in rolls. 40 Cloves, Ambony. 26 " Zanzibar. 20 Mace Batavia. 80 Nutmegs, fancy. 80 " No. 1. 75 " No. 2. 65 Pepper, Singapore, black. 18 " white. 26 " shot. 20</p> <p><b>SPICES—Ground—In Bulk.</b> Allspice. 15 Cassia, Batavia. 20 " and Saigon. 25 " Saigon. 42 Cloves, Ambony. 25 " Zanzibar. 25 Ginger, African. 12 1/2 " Cochin. 15 " Jamaica. 18 Mace Batavia. 90 Mustard, English. 22 " and Trie. 25 Nutmegs, No. 2. 80 Pepper, Singapore, black. 21 " white. 30 " Cayenne. 25</p> <p><b>SUGARS.</b> Cut Loaf. 7 1/2 Cubes. 6 1/2 Powdered. 6 1/2 Standard Granulated. 6 31 " Fine. 6 31 Confectioners' A. 6 1/2 White Extra C. 5 1/2 Extra C. 5 1/2 C. 5 1/2 Yellow. 5 1/2</p>	<p><b>SEEDS.</b> Mixed bird. 4 1/2 Caraway. 9 Canary. 3 1/2 Hemp. 3 1/2 Anise. 8 Rape. 6 Mustard. 7 1/2</p> <p><b>SALT.</b> Diamond Crystal, in cases. 1 50 24 packages. 1 50 Common Fine per bbl. 80 Solar Rock, 56 lb. sacks. 27 28 pocket. 1 90 60 " 2 00 100 " 2 15 Ashton bu. bags. 75 Higgins. 35 Warsaw. 35 " 1/2 bu. 20 SALERATUS. Church's, Arm &amp; Hammer. 5 1/2 Dwight's Com. 5 1/2 " 4 oz. 31 DeLand's Cap Sheaf. 5 1/2 " pure. 5 1/2 Our Leader. 4 1/2</p> <p><b>SYRUPS.</b> Corn, barrels. 2 24 " one-half barrels. 2 26 Pure Sugar, bbl. 26 1/2 " half barrel. 26 1/2</p> <p><b>SWEET GOODS.</b> Ginger Snaps. 8 Sugar Creams. 8 1/2 Frosted Creams. 8 1/2 Graham Crackers. 8 Oatmeal Crackers. 8 Boxes. 5 1/2 Kegs, English. 4 1/2 Shoe Polish. 75 Jettine, 1 doz. in box. 75</p> <p><b>TEAS.</b> Fair. JAPAN—Regular. 14 Good. 18 Choice. 24 Choicest. 32 Fair. SUN CURED. 14 Good. 16 Choice. 24 Choicest. 30 Fair. BASKET FIRED. 20 Choice. 25 Choicest. 30 Extra choice, wire leaf. 40 GUNPOWDER. Common to fair. 25 Extra fine to finest. 50 Choicest fancy. 75 Common to fair. 20 Superior to fine. 40 " YOUNG HYSON. 20 Common to fair. 18 Superior to fine. 30 " OOLONG. 20 Common to fair. 25 Superior to fine. 30 Fine to choicest. 50 ENGLISH BREAKFAST. Fair. 20 Choice. 30 Best. 35 Tea Dust. 8</p>	<p><b>TOBACCO—Plug.</b> S. W. Venable &amp; Co.'s Brands. Nimrod, 4x12 and 2x12. 37 Reception, 2 1/2x12, 16 oz. 36 Vineo, 1x6, 4 1/2 to 1b. 30 Big 5 Center, 3x12, 12 oz. 34 Wheel, 5 to 1b. 34 Trinket, 3x9, 9 oz. 35 Jas. G. Butler &amp; Co.'s Brands. Something Good. 38 Double Pedro. 35 Peach Pie. 36 Wedding Cake, blk. 35 " Tobacco. 37</p> <p><b>TOBACCO—Fine Cut.</b> D. Scotten &amp; Co.'s Brands. Hiawatha. 63 Sweet Cuba. 36 Our Leader. 35</p> <p><b>TOBACCO—Smoking.</b> Our Leader. 16 Hector. 17 Plow Boy, 2 oz. 32 " 4 oz. 31 " 15 oz. 32 VINEGAR. 40 gr. 8 50 gr. 10 \$1 for barrel</p> <p><b>MISCELLANEOUS.</b> Cocoa Shells, bulk. 5 <b>PAPER &amp; WOODENWARE.</b> Curtiss &amp; Co. quote as follows: Straw. 160 " Light Weight. 200 Sugar. 180 Hardware. 25 Bakers. 25 Dry Goods. 6 Jute Manila. 8 Red Express No. 1. 5 " No. 2. 4 TWINES. 48 Cotton. 22 Cotton, No. 2. 20 " 3. 18 Sea Island, assorted. 40 No. 5 Hemp. 18 No. 6 " 17 Wood. 8 Tubs, No. 1. 7 00 " No. 2. 6 00 " No. 3. 5 00 Pails, No. 1, two-hoop. 1 50 " No. 1, three-hoop. 1 75 Clothespins, 5 gr. boxes. 65 Bowls, 11 inch. 1 00 " 13 " 1 25 " 15 " 2 00 " 17 " 2 75 " assorted, 17s and 19s. 2 50 " 15s, 17s and 19s. 2 50 Baskets, market. 40 " bushel. 1 50 " with covers. 1 00 " willow c'ths, No. 1. 5 75 " No. 2. 6 25 " splint. No. 1. 3 50 " No. 2. 4 25 " No. 3. 5 00</p> <p><b>GRAINS AND FEEDSTUFFS.</b> WHEAT. White. 78 Red. 78 All wheat bought on 60 lb. test.</p>	<p><b>MEAL.</b> Bolted. 1 00 Granulated. 1 10</p> <p><b>FLOUR.</b> Straight, in sacks. 4 10 " barrels. 4 30 Patent " sacks. 5 10 " barrels. 5 30</p> <p><b>MILLSTUFFS.</b> Bran. 13 00 Ships. 14 00 Screenings. 12 00 Middlings. 14 00 Mixed Feed. 14 50 Coarse meal. 14 00</p> <p><b>CORN.</b> Small lots. 40 Car. 36</p> <p><b>OATS.</b> Small lots. 30 Car. 27</p> <p><b>RYE.</b> No. 1. 40 No. 2. 1 05</p> <p><b>BARLEY.</b> No. 1. 1 10 No. 2. 1 05</p> <p><b>HAY.</b> No. 1. 10 00 No. 2. 9 00</p> <p><b>HIDES, PELTS and FURS.</b> Perkins &amp; Hess pay as follows: HIDES. Green. 4 @ 4 1/2 Part Cured. 4 @ 4 Full. 4 @ 5 Heavy steers, extra. 5 @ 6 Dry Kips. 5 @ 6 Calfskins, green. 3 @ 5 " cured. 4 @ 5 Deacon skins. 10 @ 20 1/2 off for No. 2. PELTS. Shearings. 10 @ 25 Estimated wool, per lb. 30 @ 25 Furs—10 per cent. off. Mink, dark. 10 @ 50 " pale. 5 @ 25 Raccoon. 5 @ 75 Skunk. 5 @ 75 Muskrat. 5 @ 16 Fox, red. 1 25 @ 1 50 " cross. 2 00 @ 2 50 " grey. 25 @ 50 Badger. 50 @ 75 Cat, wild. 15 @ 50 Fisher. 4 00 @ 5 00 Lynx. 50 @ 1 50 Martin, dark. 1 25 @ 3 00 " pale &amp; yellow. 60 @ 75 Otter, dark. 4 00 @ 6 00 Wolf. 2 00 @ 3 00 Bear. 4 00 @ 12 00 Beaver. 2 00 @ 4 00 Opposum. 03 @ 15 Deerskins, per lb. 10 @ 20 Above prices for No. 1 skins only. WOOL. Washed. 20 @ 25 Unwashed. 10 @ 18</p> <p><b>MISCELLANEOUS.</b> Tallow. 3 @ 3 1/2 Grease butter. 1 @ 2 Switches. 1 1/2 @ 2 Ginseng. 2 @ 2 50 Above prices are nominal and for immediate delivery only.</p>
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*Mich  
Heyman & Co. Serving Dec '16 1899  
Lento your show Case has  
arrived in good shape  
it is just Splendid!  
For price and quality it  
Knocks 'em all out on first  
round Respectfully  
M E Crandall & Co*

We still continue to sell our  
oval or square front show cases  
with metal corners for  
\$1.50 Per Foot—6 Feet or Over.  
HEYMAN & CO., - Grand Rapids.

## FORCED INTO BEING CHARITABLE.

Questionable Methods of Furthering Good Causes.

"Speaking of duns," said a dry goods drummer, the other night, "there is no more persistent dun than your charitable collector, who insists on presenting the needs of his or her (a female collector is by far the worst) worthy cause, in season and out of season, with a polite indefatigability that is truly exasperating. The ruder you are with them, the more credit do they take to themselves for traveling the straight and thorny path, and the longer you hold out the more you are expected to give in the end. By far the best way, according to my experience, is to acquiesce the moment the collector opens her mouth, and you surprise her so that you can come off with flying colors under cover of a very small amount."

"Some men are thrown into a panic by this class of persons, and while they hate to give, fear equally to refuse, especially merchants whose trade depends somewhat on their personal popularity in the community. I remember once, when in a Western city trying to sell goods to an exceedingly stingy storekeeper, that the man while talking to me was suddenly thrown into a state of nervous fear by a clerk telling him that there was a lady in the front part of the store who wanted to see him about a subscription to a Christmas tree for the Orphans' Home."

"'Confound the woman,' he said. 'Do you know who she is?'"

"'No,' said the clerk, 'and I guess she does not know you, for she called me by your name, and when I told her she was mistaken, apologized by saying she had never met you.'"

"'Let me see her,' said the merchant, as he peeped through a scratch in the ground glass partition of his office. 'She's a lady,' he muttered, ruefully, 'who has only lately joined our church. Oh, hang it, I never was any good at bluffing a lady.'"

"Now, the old curmudgeon had treated our house shabbily in the only sale we ever made to him, a rival drummer had secured the cream of his trade anyway, and I felt that I could afford to vent a little of my spite on him. So I spoke up with: 'Let me tackle her. I'm an expert at dealing with these people. When I'm home, our house always turns all of them over to me. I can talk them blind and deaf, and I once made one of them plank down a dollar for a fund I pretended to be getting up for a widow with ten children, whose husband had been killed by falling down our own elevator shaft. Just introduce me to her as Mr. M—, the owner of the store, and I'll get her out of here in ten minutes, as pleased as if you had grudgingly given her \$10.'"

"'I don't like to try it,' said the old fellow, hesitatingly. 'I have a good deal of confidence in your ability as a talker, but I don't think you can do much in this case.'"

"'You just try me,' I said, as he walked toward the woman, and before Mr. M— fully realized it, the clerk introduced me as Mr. M—, while Mr. M— himself drew away from her as if she were dangerous and fell to counting the money in the cash drawer silently."

"'I came to ask you, Mr. M—,' she began, 'to subscribe something to a Christmas tree for the Orphans' Home. We are hoping to—'"

"'Don't say another word, madame, I broke in. I know all about the Home, and I wish a Merry Christmas to every little duffer in it. Put me down for \$25 and mark it paid. James,' I added, turning sharply to Mr. M—, 'give the lady \$25 out of the till and be quick about it. She has a good many places to go to-day, doubtless, on her noble mission,' and with my sweetest smile I checked the pretty little woman's thanks and stood by to watch the effect on old M—."

"He was struck dumb at first, and could only glare at both of us. Slowly he took it all in. He was in a bad hole and he knew it. What could he say? Nothing, without making matters worse. He could have got off with \$5, if he had relied on himself, at the worst, and here I had played a trick on him that would cost him five times that. Slowly he

## Ionia Pants &amp; Overall Co.

E. D. Voorhees, Manager.

MANUFACTURERS OF

## Pants, Overalls, Coats, Jackets, Shirts, Etc.

Warranted Not to Rip.

Fit Guaranteed.

Workmanship Perfect.

Mr. Voorhees' long experience in the manufacture of these goods enables him to turn out a line especially adapted to the Michigan trade. Samples and prices sent on application.

IONIA, MICH.



## WHO URGES YOU

TO KEEP

## SAPOLIO?

THE PUBLIC!

By splendid and expensive advertising the manufacturers create a demand, and only ask the trade to keep the goods in stock so as to supply the orders sent to them. Without effort on the grocer's part the goods sell themselves, bring purchasers to the store, and help sell less known goods.

ANY JOBBER WILL BE GLAD TO FILL YOUR ORDERS

## A. HIMES,

Wholesale and Retail Dealer in

Lime, Cement, Fire Brick, etc. COAL AND WOOD.

Main Office, 54 Pearl St., Grand Rapids, Mich. Yard and Warehouse on Line of G. R. & L., C. & W. M. and L. S. & M. S. Rys.  
—ALL SHIPMENTS MADE PROMPTLY.—



## Putnam Candy Co.

HEADQUARTERS FOR

Oranges, Lemons, Bananas, Figs, Dates, Nuts, etc.

## FOURTH NATIONAL BANK

Grand Rapids, Mich.

A. J. BOWNE, President.

GEO. C. PIERCE, Vice President.

H. W. NASH, Cashier.

CAPITAL, - - - \$300,000.

Transacts a general banking business.

Make a Specialty of Collections. Accounts of Country Merchants Solicited.

## TIME TABLES.

Grand Rapids &amp; Indiana.

TRAINS GOING NORTH.

	Arrive.	Leave.
Traverse City & Mackinaw.....	7:10 a.m.	7:10 a.m.
Traverse City Express.....	9:30 a.m.	11:30 a.m.
Traverse City & Mackinaw.....	3:25 p.m.	4:10 p.m.
From Cincinnati.....	9:15 p.m.	
Cadillac (Mixed).....		6:30 p.m.
Through coaches for Saginaw on 7:10 a.m. and 4:10 p.m. train.		

GOING SOUTH.

Cincinnati Express.....	7:15 a.m.
Fort Wayne Express.....	11:45 a.m.
Cincinnati Express.....	5:30 p.m.
From Mackinaw & Traverse City.....	10:40 p.m.
From Cadillac.....	9:55 a.m.

Train leaving for Cincinnati at 6 p. m. and arriving from Cincinnati at 9:20 p. m., runs daily, Sundays included. Other trains daily except Sunday.

Sleeping and Parlor Car Service: North—7:00 a. m. and 4:10 p. m. trains have sleeping and parlor cars for Mackinaw City. South—7:15 a. m. train has chair car and 6 p. m. train Pullman sleeping car for Cincinnati.

Muskegon, Grand Rapids &amp; Indiana.

	Leave.	Arrive.
7:00 a.m.....	10:15 a.m.	
11:15 a.m.....	3:45 p.m.	
5:40 p.m.....	8:45 p.m.	
Leaving time at Bridge street depot 7 minutes later.		
Through tickets and full information can be had by calling upon A. Almquist, ticket agent at depot, or Geo. W. Munson, Union Ticket Agent, 67 Monroe St., Grand Rapids, Mich.		
C. L. LOCKWOOD, Gen'l Pass. Agent.		

Detroit, Grand Haven &amp; Milwaukee.

GOING WEST.

	Arrives.	Leaves.
Morning Express.....	12:50 p.m.	1:00 p.m.
Through Mail.....	4:10 p.m.	4:20 p.m.
Grand Rapids Express.....	10:40 p.m.	
Night Express.....	6:40 a.m.	7:00 a.m.
Mixed.....		7:30 a.m.

GOING EAST.

Detroit Express.....	6:50 a.m.
Through Mail.....	10:10 a.m.
Evening Express.....	3:35 p.m.
Night Express.....	10:30 p.m.
Daily, Sundays excepted. *Daily.	

Detroit Express and Evening Express have parlor cars attached and make direct connections in Detroit for all points East.

Morning express and Grand Rapids express have parlor cars attached. Night express has Wagner sleeping car to Detroit, arriving in Detroit at 7:20 a. m.

Through railroad tickets and ocean steamship tickets and sleeping car berths secured at D. G. H. & M.'s office, 22 Monroe St., and at the depot. JAS. CAMPBELL, City Passenger Agent.

Jno. W. LOUD, Traffic Manager, Detroit.

Toledo, Ann Arbor &amp; Northern.

For Toledo and all points South and East, take the Toledo, Ann Arbor & North Michigan Railway from Owosso Junction. Sure connections at above point with trains of D. G. H. & M., and connections at Toledo with evening trains for Cleveland, Buffalo, Columbus, Dayton, Cincinnati, Pittsburgh, Creston, Orville and all prominent points on connecting lines.

A. J. PAISLEY, Gen'l Pass. Agent

## MICHIGAN CENTRAL

"The Niagara Falls Route."

	DEPART.	ARRIVE
Detroit Express.....	6:45 a.m.	10:15 p.m.
Mixed.....	6:50 a.m.	5:30 p.m.
Day Express.....	11:55 a.m.	10:00 a.m.
*Atlantic & Pacific Express.....	10:45 p.m.	6:00 a.m.
New York Express.....	5:40 p.m.	1:35 p.m.

\*Daily. All other daily except Sunday. Sleeping cars run on Atlantic and Pacific Express trains to and from Detroit.

Parlor cars run on Day Express and Grand Rapids Express to and from Detroit.

FRED M. BRIGGS, Gen'l Agent, 85 Monroe St. G. S. HAWKINS, Ticket Agent, Union Depot. GEO. W. MUNSON, Union Ticket Office, 67 Monroe St. O. W. RUGGLES, G. P. & T. Agent, Chicago.

## BEFORE BUYING GRATES

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Economical, Sanitary, Cleanly and Artistic.

ALDINE FIRE PLACE, GRAND RAPIDS, MICH.

**C. R. ELECTRO FDX**  
**ELECTROTYPERS**  
 STEREOTYPERS  
 Photo & Zinc Engraving  
 ALSO LEADS SUGGS, BRASS RULE  
 BOX WOOD  
 MAPLE, ERIEST GRAND RAPIDS MICH.



counted the bills out and bitterly he grudged each one.

"Let me open the door for you, ma'am," I said, as I led the way to the front entrance, bowed the collector out and stepped out after her. I knew enough not to remain behind with old M—.

"You will pardon my saying so, Mr. M—," said the little woman, with a sly smile, "but I am gratefully surprised at your generosity. I am a stranger in this city and was told that you were a rather difficult person to approach and seldom gave liberally to any cause."

"Don't believe all you hear," I replied. "A great deal depends on the collector, you know; whenever you want anything for the orphans, call around at my store and I'll chip in my mite."

Whether old M— sustained this reputation and how much it cost him to do it, or not to do it, I never discovered."

"That's a pretty goon story," said a listener, "and it's not often that a collector finds the way paved for her like that. But some of their methods for overcoming the natural selfishness of mankind are worthy of study. I remember when I was running a store of my own in a town of about 15,000 inhabitants, an effort was made to build a hospital. A lot of indefatigable women took hold of the scheme, and chose one of their number, more indefatigable than all the rest, to canvass the larger merchants of the town and see what they would contribute."

"When she came to me she produced a subscription list on which some fifteen or so of my fellow-merchants had put themselves down for \$250 each. Nobody seemed to give less than that, and the collector remarked that Mr. A—, whose name stood at the top, had started the list with that sum, and the others were evidently doing just as well in their business as he was, and were not going to be beaten by him in the matter of generosity. She worked on my pride in the usual deft way they have, and though I could not well afford it, I did not want to seem less prosperous than my rivals nor less public spirited. About \$100 would have been more my size, but a single \$100 on that unbroken list of \$250s would look so conspicuous that I hesitated, was lost and made No. 16 to give a quarter thousand."

"The next day I met my cousin Jim, who also was in business for himself there, and as the subject of the proposed hospital came up in conversation, I asked him how much he had subscribed."

"I gave \$100," he replied. "I think that's quite enough for a man in my circumstances. I see you gave \$250, the same as A—, the millionaire, and some other fellows. Are you making more money than we think, old man?"

"No," I said, "\$100 was just what I thought of giving, but everybody on the list had subscribed \$250 and I hated to be the first man to lower the standard. Who was bold enough to break the ice, anyway?"

"Ice be jiggered," he replied, "why did you not put your name down on the other list?"

"What other list?" I replied in consternation as the truth began to dawn on me.

"Why, the list of small subscribers," he said. "There are two lists to this thing, you see, one for the subscriptions of \$250 or more, and one for those of less. I put down my hundred among a lot of \$5 and \$10 fellows, and it shines out there like a gold nugget among gravel."

"Well, may heaven paint me a neat sky-blue," I said, "if ever I am bamboozled that way again."

"Served you right, old man," laughed Jim, unfeelingly, "for being willing to give more for pride's sake and the advertisement, than for pure, unadulterated charity."

#### Double Entry.

"I am not a business man, you see, and I should be glad if you would enlighten me as to what is meant by double entry."

"By double entry we mean two sets of books, one of which may be produced in court, if required, but not the other."

## Nelson, Matter & Co.,

—FOR—

## Furniture.

See what they can do  
for you.

## SEEDS!

If in want of Clover or Timothy,  
Orchard, Blue Grass, or Red Top,  
or, in fact, Any Kind of Seed,  
send or write to the

### Seed Store,

71 Canal St., GRAND RAPIDS.

W. T. LAMOREAUX.

REMUS ROLLER MILLS,  
Remus, Mich., Jan. 20, 1890. }  
Martin's Middlings Purifier Co., Grand Rapids,  
Mich.:

Gentlemen—The roller mill put in by you last August has run from twelve to fifteen hours every day since it started and is giving entire satisfaction.

Your Purifier and Flour Dresser are dandies. I have used nearly all the best purifiers and bolting machines made, and can say yours discounts them all.

Any miller who intends making any change in his mill will save money to use your machines, for They Can Do the Work.

Yours truly,  
D. L. GARLING.

**SHIPPERS  
CAN SAVE TIME  
AND  
TROUBLE  
BY  
CASH**

**BARLOW'S  
PATENT  
MANIFOLD  
SHIPPING  
BLANKS.** SEND FOR  
SAMPLE SHEET AND PRICES  
BARLOW BROS. GRAND RAPIDS, MICH.

## Rindge, Bertsch & Co.



### Satin Oil Galf

The dandy line  
of medium weight  
goods. Made in  
congress or bals,  
regular or old  
gents' width, and  
in first or second  
quality.

12, 14 AND 16 PEARL ST., GRAND RAPIDS, MICH.

## WM. SEARS & CO.,

### Cracker Manufacturers,

37, 39 and 41 Kent St., Grand Rapids.

## CURTISS & CO.,

WHOLESALE

### Paper Warehouse.

EXCLUSIVE AGENTS FOR THE KEYSTONE BINDERS'  
TWINE.

Houseman Block,

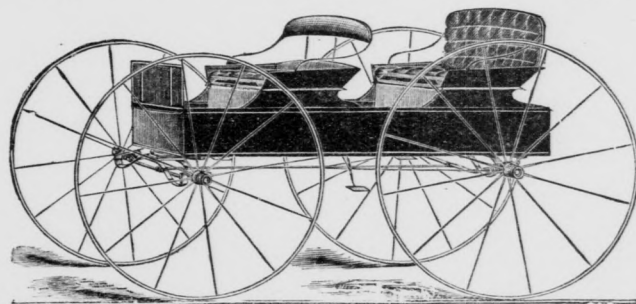
Grand Rapids, Mich.

## SUGAR

The Fine Frosting Sugar now being sold in this market is the finest goods known for frosting fine cakes, and all pastry work, and easily used. To prepare icing, simply mix the sugar with a little warm milk or water to the proper consistency and flavor to taste. No trouble to make, no eggs, no beating or boiling to be done.

The Fruit Powdered Sugar, for all kinds of table use, especially for fruit, berries, jellies, etc., and for lemonades and all kinds of summer and winter drinks, has no equal. It dissolves quickly, and when once introduced is always in demand. These Sugars are warranted strictly pure, and sold in pails, half-barrels and barrels by all the wholesale grocers in Grand Rapids.

## Duplex Pleasure Wagon OR Business



One of the most perfect wagons ever produced, combining strength, durability and cheapness of price. Just the wagon for light delivery, farmer's run-about, or for pleasure. Send for price list and description.

THE BELKNAP WAGON & SLEIGH CO., Grand Rapids.



The Best Fitting & Wear-  
ing Stocking Rubber.

GEO. H. REEDER,

State Agent

Lycoming Rubbers

and Jobber of

Medium Price Shoes.

Grand Rapids, Mich.

# H. LEONARD & SONS, 134-140 FULTON ST. Grand Rapids, Mich.

We are Wholesale Agents for WHEELS, VELOCIPEDES, TRICYCLES, Gasoline Stoves, Lawn Mowers, Etc.  
We are Manufacturers of Refrigerators, Ice Chests, Creameries, Etc.  
**ASK FOR PRICES BEFORE BUYING ELSEWHERE,**

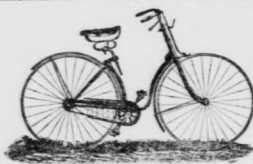
**VELOCIPEDES**—Several Styles. Prices on application.

We also have a line of Children's Safeties, for Girls and Boys, which list \$12, \$18 and \$25 each. Similar in shape to the "Juno."



**BOY'S "JUNIOR" SAFETY.**

Regular Bearings, List, Each.....\$35  
Full Ball " " ".....50  
**LADIES' SAFETY, SAME PRICE.**



**Ladies' "Juno" Improved Safety**  
Regular Bearings, List, Each.....\$60  
Full Ball " " ".....75



**GENTS' "CRESCENT" SAFETY.**  
Regular Bearings, List, Each.....\$75  
Full Ball " " ".....90



**GENTS' "RUSH" SAFETY.**  
Full Ball Bearings, List, Each.....\$115



**THE "GEM" SAFETY, 24-WHEEL.**  
The Gem Safety, List, Each.....\$35



**THE "GEM" TRICYCLE.**  
No. 1 Gem, 28-inch Rear Wheel, List, Each.....\$10  
No. 2 " 24-inch " " ".....12  
No. 3 " 28-inch " " ".....14  
Same with Rubber Tires, List, \$7 each extra.

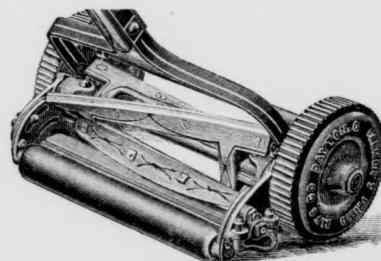


## Refrigerators.

We have too many styles to illustrate here, but issue a catalogue which shows our full line, which will be sent on application.

WE MAKE A SPECIALTY OF

## Grocers' Refrigerators.



## Lawn Mowers.

Three Sizes to select from, at Bottom Prices.



## Quick-Meal Gasoline Stove.

We are agents for above line, ask for quotations.

We are also agents for the

## NEW PROCESS

Vapor or Gasoline Stoves.

**S E E D S**  
We respectfully call your attention to the fact that we carry the most complete stock of seeds in Western Michigan. Send for our wholesale price list and catalogue before buying  
Clover, Timothy, Red Top, Etc., Etc.  
In fact, everything in our line at lowest market values.

**Brown's Seed Store,**  
GRAND RAPIDS, MICH.

Something New

**Bill Snort**

We guarantee this cigar the best \$35 cigar on the market. Send us trial order, and if not ENTIRELY SATISFACTORY return them. Advertising matter sent with each order.

**Charlevoix Cigar M'fg Co.,**  
CHARLEVOIX, MICH.

## FIT FOR A Gentleman's TABLE:

All goods bearing the name of

Thurber, Whyland & Co.

OR

ALEXIS GODILLOT, Jr.

**F. J. DEYFENTHALER**

JOBBER OF

Fresh and Salt

**Lake Fish**

—AND—

**Ocean Fish**

Mail orders receive prompt attention. See quotations in another column.

GRAND RAPIDS.



S. K. BOLLES.

E. B. DIKEMAN.

**S. K. Bolles & Co.,**

77 CANAL ST., GRAND RAPIDS, MICH.

Wholesale Cigar Dealers.

**"TOSS UP!"**

We will forfeit \$1,000 if the "TOSS UP" Cigar is not a Clear Long Havana Filler of excellent quality, equal to more than the average ten cent cigars on the market.