

Michigan Tradesman.

VOL. 7.

GRAND RAPIDS, WEDNESDAY, APRIL 16, 1890.

NO. 343.

HARVEY & HEYSTEK,

Wholesale Dealers in

**Wall
Paper**

AND

**Picture
Frame
Mouldings.**

Also a complete line of PAINTS, OILS and BRUSHES. Correspondence solicited.
74 & 76 Ottawa St., Grand Rapids, Mich

ALLEN DUFEE.

A. D. LEAVENWORTH.

Allen Durfee & Co.,

FUNERAL DIRECTORS,

103 Ottawa St., Grand Rapids.

Magic Coffee Roaster.

The Best in the World.

Having on hand a large stock of No. 1 Roasters—capacity 35 lbs.—I will sell them at very low prices. Write for Special Discount.

ROBT. S. WEST,

48-50 Long St., CLEVELAND, OHIO.

West Michigan BUSINESS UNIVERSITY AND NORMAL SCHOOL.
(Originally Lean's Business College—Established 8 y'rs.)

A thoroughly equipped, permanently established and pleasantly located College. The class rooms have been especially designed in accordance with the latest approved plans. The faculty is composed of the most competent and practical teachers. Students graduating from this institution MUST be efficient and PRACTICAL. The best of references furnished upon application. Our Normal Department is in charge of experienced teachers of established reputation. Satisfactory boarding places secured for all who apply to us. Do not go elsewhere without first personally interviewing or writing us for full particulars. Investigate and decide for your selves. Students may enter at any time. Address West Michigan Business, University and Normal School, 19, 21, 23, 25 and 27 South Division St., Grand Rapids, Mich.

J. U. LEAN,
Principal.

A. E. YEREX,
Sec'y and Treas.

SEEDS!

Write for jobbing prices on
Mammoth, Medium, Alsike and
Alfalfa Clover, Timothy, Orchard
Grass, Red Top, Blue Grass,
Field Peas, Beans, Produce and

WOOL.

C. Ainsworth,

76 So. Division St., Grand Rapids.

**P. O. Voorheis,
GENERAL INSURANCE
AND LOAN AGENT.**

TELEPHONE 980.
41 Widdicomb Building, Grand Rapids.

W. C. WILLIAMS.

A. S. BROOKS.

A. SHELEY.

**WILLIAMS,
SHELEY
& BROOKS**

Successors to Farrand, Williams & Co.,

Wholesale Druggists,

AT THE OLD TAND

Corner Bates and Larned Streets, Detroit.

SEEDS!

If in want of Clover or Timothy,
Orchard, Blue Grass, or Red Top,
or, in fact, Any Kind of Seed,
send or write to the

Seed Store,

71 Canal St., GRAND RAPIDS.

W. T. LAMOREAUX.



Apples,

Potatoes,

Onions

FOR PRICES, WRITE TO

**BARNETT BROS., Wholesale Dealers
CHICAGO.**

**FIT FOR
A Gentleman's
Table:**

All goods bearing the
name of

THURBER, WHYLAND & CO.

OR

ALEXIS GODILLOT, JR.

The Men Who Do Not Lift.

The world is sympathetic. The statement none can doubt: When A's in trouble don't we think that B should help him out? Of course we haven't time ourselves to care for any one. But yet we hope that other folks will see that it is done. We want the grief and penury of earth to be relieved. We'd have the battles grandly fought, the victories achieved. We do not care to take the lead, and stand the brush and brunt. At lifting we're a failure, but we're splendid on the grunt.

And there are others, so we find, as on our way we jog. Who want to do their lifting on the small end of the log. They do a lot of blowing, and they strive to make it known. That were there no one else to help, they'd lift it all alone. If talking were effective, there are scores and scores of men. We'd move a mountain off its base and move it back again. But as a class, to state it plain, in language true and blunt, They're never worth a cent to lift, for all they do is grunt.

THE MASK OF TYRANNY.

Wm. Lloyd Garrison in the Arena.

The Nationalist movement, with its rapid increase of numbers and extending literature, is one that, whether deserving or not, commands public attention. Its leaders and disciples are drawn not from the victims of social wrongs, but from the cultivated and well-to-do people who are largely swayed by philanthropic motives. A tinge of romance gilds the new wave of socialism which comes to us with another name. It is the sequence of a novel. When Edward Bellamy wrote his book of fiction he little dreamed that it was to be taken seriously as the gospel of a new dispensation. "Looking Backward," though happily conceived, was chiefly felicitous for its timely birth. It saw the light at a period of great social discontent and found an audience ready to be charmed with its ingenious fancy and its exalted spirit. The gentle-blast of the author's bugle startled him with a thousand unexpected reverberations, and the novelist, in spite of himself, was forced to assume the role of a reformer.

The tendency of the times is unmistakably toward industrial concentration. One after another of the great staple commodities of the country, subject heretofore to competitive production and distribution, falls into the control of a trust. The avowed purpose of trusts is to destroy competition, and their justification is that by the lessening of cost possible under such organization, the consumers are better and more cheaply served.

How can competition be restricted to an extent sufficient to prevent injurious successes?

Here the Nationalist steps up confidently with the answer: "Nationalize all industry." In other words, in place of many trusts substitute one, which shall be the government. Then production will be multiplied, labor never idle, and every citizen be assured a living, with a minimum of work and a maximum of leisure. The travail of the ages will then find its accomplishment and "the good time coming" will be here.

Is it to be wondered at that the multitude, finding their aspirations pictured in this promise, follow the socialistic flag with enthusiasm?

There is no disagreement regarding the symptoms of social discontent. In an era of marvelous production and discovery, when the power to supply the necessities of life is far in excess of the capacity of the world's market to absorb them—when, instead of the Malthusian fear of population pressing upon the means of subsistence, the problem is how to dispose of the surplus products—we have the strange phenomenon of dis-

contented labor and widespread enforced idleness. With an unexampled increase in the world's aggregate wealth, we note increasing poverty, and through unequal distribution a few hands are enabled to grasp the lion's share.

Were this the natural result of the competitive system, the Nationalists would have a granite premise. But is it? Beneath the symptoms the causes lurk, and the skillful physician seeks them before prescribing his remedy. Let us see if competition be the real cause of our industrial woe.

Competition at least deserves to be heard in its own defense. It can truthfully aver that by and through its instrumentality the enterprises, inventions and material discoveries of civilization have steadily advanced. It is justified in asking why the confusion of to-day should be laid to its door and the government be invoked to crush it out, when mainly through the blundering interference of government the trouble has manifestly come. Competition, shackled and denied its natural freedom, has been made the scapegoat of the oppressor.

The earth groans with plenty. The fields yield abundant harvests of grain, and cunning machinery multiplies the product of the loom. Yet men and women starve and freeze because the natural right of exchange under free competition is denied by law. They huddle together in cities, and barely exist because the ranks of the wage-earners are crowded, while all around are bountiful and unused acres, the original source of wealth, and rendered almost as inaccessible to them by monopoly, as the planet Mars is by nature. Before you sentence competition, first try it under the conditions of freedom.

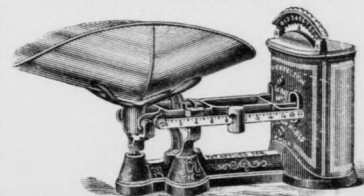
And what records do human governments present to sustain their right to the assumption of further responsibilities? In all history, wherever they have undertaken to meddle with industrial functions, disaster has followed. The clumsy feet of legislation mark a pathway of woe. In despotic governments the people have been impoverished and fertile fields forced into sterility. In partial republics—for no real republic has ever existed—the governing power has acted on crude and havoc-making theories of commerce and finance.

Think of the irony of the proposition that a government which has strangled its foreign shipping by suicidal tariffs, and now gravely proposes that the people shall be robbed to pay subsidies to a few owners of unprofitable vessels, should be allowed to direct all commerce! Consider for a moment the placing of all natural industry in the hands of a government which heaps up millions of depreciated silver dollars just to benefit a few millionaires! With the same reason it might buy coal or cotton to hoard. It should be voted leave to withdraw from powers usurped and duties incompetently performed.

It is complacently assumed by Nationalism that all will be well when government is the one grand monopolist. It is, of course, to be an ideal government.

Perfection Scale.

The Latest Improved and Best.



Does Not Require Down Weight.

Will Soon Save Its Cost on any Counter.
For sale by leading wholesale grocers.

possessing wisdom, benevolence and the highest economic sense. But is it not patent that in a democracy the representatives of the people must reflect the intelligence of the average voter? The fountain cannot rise higher than its source. If men left unhampered to their own devices of trades are failures, how can similar men chosen to govern for all be successes?

It does not follow that because the great trusts have flourished, equal management can be secured for a government trust. The great captains of industry are not to be had for the asking. They are as rare as great authors, generals, or men of science. The genius to grasp opportunities, and to co-ordinate masses of materials and armies of men in harmonious production, cannot be commanded by popular vote. Tested by our present representatives, what industrial success could be predicated with a President who characterizes economic thinkers and observers as "students of margins and not of markets," and of a Secretary of State, chosen to match Mr. Gladstone in discussion, who supposes that foreign imports are paid with gold coin, and not with exported products of domestic industry?

Too much has been taken for granted in the Bellamy scheme. While it is obvious that trusts and combinations, both of capital and labor, mark the social tendency of to-day, they are but the expressions of underlying causes. Without the shield of protective tariffs, how many American trusts would long survive? Sugar would melt, lead would sink of its own weight, and rubber be forced to sustain a tension not yet applied. The Standard Oil Trust is the only one not fostered by protection and as yet the exceptional success.

If great combinations like the copper trust, opulent in brains and capital, came to grief, no more, or rather far less, could a nation organize all industries, regulate supply and demand, and create steady and remunerative occupation. In spite of the Nationalist's protest, his plan must include a power from which there is no appeal, and which is despotism, call it by whatever soft name you may.

We have good reason to question the diagnosis. Instead of competition, suppose we seek for the seeds of industrial derangement in hindered opportunity and the arbitrary restriction of man's power.

Is not there too much paternalism already and too little individual freedom?

Labor makes of governments the same request that Diogenes made of Alexander, "Stand out of my light." It asks justice, not charity, for with justice, alms-giving ceases.

How does government limit the rights of the worker? By the socialistic assumption that he needs to be protected. Truly he does, but from governmental interference. Socialism tells him there is only so much work to be done and so much capital out of which his wages must be paid. Common sense tells him that human needs are insatiable.

Land and labor supply all needs and produce all capital. Allow labor unhindered access to the land, with the right to exchange freely its product with any people of any country, and there can be no excess of workmen. The more workers the more wealth. Government can then attend to its proper business of guaranteeing fair play, and the toiler will take care of his own interests and get his just reward. To quote Mr. Emerson: "Open the doors of opportunity to talent and virtue, and they will do themselves justice, and property will not be in bad hands. In a free and just commonwealth, property rushes from the idle and imbecile to the industrious, brave and persevering."

What is there more indefinite than that which we term government? Like the perception of the Deity, it varies according to the mental and moral peculiarities of men. There is no hard and fast definition of it. State socialism pictures it as something omnipotent and all-wise, which, without levying upon the people, has yet an inexhaustible reservoir of wealth to dispense. In this view Bastiat defines it as "The great fiction through

which everybody endeavors to live at the expense of everybody else," and adds: "I contend that this personification of government has been, in past times, and will be hereafter, a fertile source of calamities and revolutions." The individualists, on the other hand, believe that it is the organized power of the people for the purpose of guaranteeing justice and securing to every one his own.

Under freedom, no reasonable objection could be made to individual combination and association for facility and economy of production. When, however, such organizations use their privilege injuriously for the public good, then the government, in the interest of individual rights, exercises a proper function in interfering. There are many enterprises, of themselves monopolies, which properly come under governmental control, to the end that the people may be protected from the cunning machinations of the few. The difficulty is to draw the line accurately and justly. It may be the duty of a city government to preserve the franchise of its streets for its citizens, instead of giving it away to corporations like the railway, the gas or telegraph companies, even if obliged, in consequence, to carry on these occupations. All benefit thereby. But this affords no reason why the business of private individuals or corporations, not antagonistic to the general welfare, should be disturbed by the government. In ordinary trade, natural supply and demand are better guides to prosperity than congresses or boards of aldermen, however wise. Hands off, except to arrest the individuals or companies who are laying hands on! Guided by this rule the steps towards state control of any industry, even within its rightful scope, would be slow and tentative, and evolved by careful and scientific experiment.

The one distinctive merit of the Nationalist agitation is that it creates discussion on matters of vital, social interest. Its injurious effect is to draw off earnest people from direct practical endeavor. While scheming in the name of liberty to place new bonds upon the people, whose chief sufferings come from restrictions, they do not help to loosen chains which now offend. Its leaders are indifferent to the evils of tariffs, because tariffs are directly and logically socialistic. Although in professed sympathy with the single tax reform, which seeks to lift the burden from industry and place it upon land values, which are created and belong of right to the people, Nationalism deceives itself in supposing the movement to be in the direction of government monopoly. Its purpose is far otherwise, and all it requests of government is, to see to it that what is by nature intended for the use of all, shall not be seized and held for speculation in the interests of the few. It is an anti-socialistic movement.

It is vain to look to dynasties or popular governments for initiative progress or reforms which they only reflect and register. Individual freedom will alone bring the ideal government.

"For aye in thine eyes, O Liberty!
Shines that high light whereby the world is saved;
And though thou slay us, we will trust in thee."

Playing Cards

WE ARE HEADQUARTERS

SEND FOR PRICE LIST.

Daniel Lynch,

19 So. Ionia St., Grand Rapids.

THIS SPEAKS FOR ITSELF!

Retailers, read what the leading shoe dealers of the State say about the goods of

Selz, Schwab & Co.:



Detroit, Mich. Feb. 1st 1890

*Me: Selz, Schwab & Co.
Chicago Ill
Gent*

We have used your Goodyear Welt and Hand Sewed goods with the greatest satisfaction to ourselves and our customers. They fit and wear quite as well as any of the finest Eastern lines that have so high a reputation. And it is our opinion that no goods made in the country show greater care in the selection of stock, or closer attention to the details of lasting and finishing. We shall use more of them this season than ever before.
R. H. Fyfe & Co.

Machine Sewed to Retail at \$2.50, Goodyear Sewed \$3,
Hand Welt \$4, Hand Sewed \$5.

Annual Sales \$3,500,000--Largest in the World!

Handled by thirty retailers in Chicago, and by the largest retailers in Rochester, Syracuse, Toledo, Pittsburg, Columbus, Cincinnati, Indianapolis, Detroit, Grand Rapids, Saginaw, St. Louis, St. Paul, Minneapolis, Omaha, Kansas City, Denver, Salt Lake City, San Francisco, Portland, Los Angeles, Sacramento, and all leading cities in the South.

SELZ, SCHWAB & CO., Chicago.

The P. of I. Dealers.

The following are the P. of I. dealers who had not cancelled their contracts at last accounts:

Ada—L. Burns.
Adrian—Powers & Burnham, Anton Wehle,
L. T. Lochner, Burleigh Bros.
Allendale—Henry Dolman.
Almont—Cokerick & Martin.
Altona—Eli Lyons.
Armada—C. J. Cudworth.
Assyria—J. W. Abbey.
Aurelius—John D. Swart.
Bay City—Frank Rosman & Co.
Belding—L. S. Roell, Lightstone Bros..
Bellaire—Schoolcraft & Nash.
Bellevue—John Evans.
Big Rapids—Verity & Co., A. V. Young, E. P. Shankweiler & Co., Mrs. Turk, J. K. Sharp, A. Markson.
Blissfield—Jas. Gauntlett, Jr.
Brice—J. B. Gardner.
Burnside—John G. Bruce & Son.
Capac—H. C. Sigel.
Carlton Center—J. N. Covert.
Carson City—A. B. Loomis, A. Y. Sessions.
Cedar Springs—John Beucus, B. A. Fish, B. Tripp.
Charlotte—John J. Richardson, Daron & Smith, J. Andrews, C. P. Lock, F. H. Goodby.
Chester—P. C. Smith.
Chippewa Lake—G. A. Goodseil.
Clam River—Andrew Anderson.
Clio—John W. Hurd.
Coldwater—J. D. Benjamin.
Conklin—Wilson McWilliams.
Coral—J. S. Newell & Co.
Dorr—Frank Sommer.
Dushville—G. O. Adams.
Deerfield—Henry W. Burghardt.
Eaton Rapids—Knapp & Rich, H. Kositchek & Bro.
Evart—Mark Ardis, E. F. Shaw, John C. Devitt.
Fenwick—Thompson Bros.
Flint—John B. Wilson.
Flushing—Sweet Bros. & Clark.
Fremont—J. B. Ketchum, W. Harmon.
Gladwin—John Graham, J. D. Sanford, Jas. Crookery.
Gowan—Rasmus Neilson.
Grand Ledge—Frank O. Lord.
Grand Rapids—Joseph Berles, A. Wilzinski, Brown & Schler, Volmari & Von Keppel, Houseman, Donnally & Jones, Ed Struensee.
Greenville—Jacobson & Netzorg.
Hart—Rhodes & Leonard.
Hersey—John Finkbeiner.
Hesperia—B. Cohen.
Howard City—O. J. Knapp, Herold Bros., C. E. Pelton.
Hubbardston—M. H. Cahalan.
Inlay City—Cohn Bros.
Ionia—H. Silver, Wm. Wing.
Jackson—Hall & Rowan.
Kalamo—L. R. Cessna.
Kent City—M. L. Whitney.
Lansing—D. Lebar.
Lake Odessa—Christian Haller & Co., E. F. Colwell & Son, Fred Miller.
Lakeview—H. C. Thompson, Andrew All & Bro.
Langston—F. D. Briggs.
Lansing—R. A. Bailey, Etta (Mrs. Israel) Glicman.
Lapeer—C. Tuttle & Son, W. H. Jennings.
Lowell—Patrick Kelly.
McBride—J. McRae.
Mancelona—J. L. Farnham.
Manton—A. Curtis.
Maple Rapids—L. S. Aldrich.
Marshall—W. E. Bosley, S. V. R. Lepper & Son.
Mecosta—Robert D. Parks.
Milan—C. C. (Mrs. H. S.) Knight, Chas. Gauntlett, James Gauntlett, Jr.
Millington—Chas. H. Valentine.
Morley—Henry Strope.
Mt. Morris—H. E. Lamb, J. Vermett & Son, F. H. Cowles.
Mt. Pleasant—Thos. McNamara.
Nashville—H. M. Lee.
Newaygo—W. Harmon.
North Dorr—John Homrich.
Nottawa—Dudley Cutler.
Ogden—A. J. Pence.
Olivet—F. H. Gage.
Onondaga—John Sillik.
Orono—C. A. Warren.
Pottsville—F. D. Lamb & Co.
Remus—C. V. Hane.
Richmond—Knight & Cudworth, A. W. Reed.
Riverdale—J. B. Adams.
Rockford—B. A. Fish.
Sebewa—P. F. Knapp.
Shepherd—H. O. Bigelow.
Sheridan—M. Gray.
Shultz—Fred Otis.
Sparta—Dole & Haynes.
Spencer Creek—M. M. Elder.
Springport—Powers & Johnson, Wellington & Hammond.
Stanton—Fairbanks & Co., Sterling & Co.
Stanwood—F. M. Carpenter.
Traverse City—John Wilhelm, S. C. Darrow, D. D. Paine.
Vassar—McHose & Gage.
Wheeler—Louise (Mrs. A.) Johnson, H. C. Breckenridge.
White Cloud—J. C. Townsend, N. W. Wiley.
Whitehall—Geo. Nelson, John Haverkate.
Williamston—Thos. Horton.

A Question of Purity.

ANTRIM COUNTY, April 10, 1890.

Editor Michigan Tradesman:

While discussing the matter of food inspection, which is now exciting general interest, suppose that the matter of a thorough seed inspection be thoroughly considered. It is surely of primary importance to our farmers.

The writer has lately seen specimens of clover seed, furnished by the Agricultural Department of Michigan, which contain seeds of the ribgrass, or lance-leaved plantain (*Plantago lanceolata*, L.) If this seed is mixed with clover seed, it is often overlooked by the sower, and is difficult to separate from the pure seed, but its presence is very objectionable and many farms are seeded with this and other foul weeds, to the serious detriment of the crops. Yet the men who raise these crops thresh out the seed and sell it to their neighbors to perpetuate the nuisance. Is this right?

MERCHANT.

Crockery & Glassware

LAMP BURNERS.	
No. 0 Sun	40
No. 1 " "	45
No. 2 " "	50
Tubular	75
LAMP CHIMNEYS.—Per box.	
6 doz. in box.	
No. 0 Sun, crimp top	1 75
No. 1 " " "	1 88
No. 2 " " "	2 70
First quality.	
No. 0 Sun, crimp top	2 25
No. 1 " " "	2 40
No. 2 " " "	3 40
XXX Flint.	
No. 0 Sun, crimp top	2 60
No. 1 " " "	2 80
No. 2 " " "	3 80
Pearl top.	
No. 1 Sun, wrapped and labeled	3 70
No. 2 " " "	4 70
No. 2 Hinge, " " "	4 70
La Bastie.	
No. 1 Sun, plain bulb, per doz.	1 25
No. 2 " " "	1 50
No. 1 crimp, per doz.	1 35
No. 2 " " "	1 60
STONEWARE—AKRON.	
Butter Crocks, per gal.	06 1/4
Jugs, 1/2 gal., per doz.	75
" 1 " "	90
" 2 " "	1 80
Milk Pans, 1/2 gal., per doz. (glazed 66c)	65
" 1 " " (glazed 90c)	78

EDMUND B. DIKEMAN

THE GREAT

Watch Maker

AND **Jeweler,**

44 CANAL ST.,

Grand Rapids - Mich.

Something New

Bill Snort

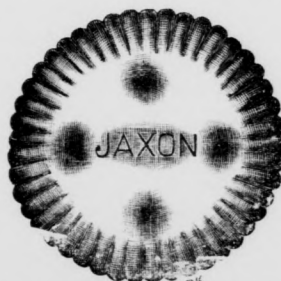
We guarantee this cigar the best \$35 cigar on the market. Send us trial order, and if not ENTIRELY SATISFACTORY return them. Advertising matter sent with each order.

Charlevoix Cigar M'fg Co.,

CHARLEVOIX, MICH.

THE JAXON CRACKER

IS THE BEST IN THE MARKET.



SEND A TRIAL ORDER TO

JACKSON CRACKER CO.,

Jobbers of Candy, Nuts, Cheese and Cigars.

JACKSON, MICH.

EDWIN FALLAS,

JOBBER OF

Butter, Eggs, Fairfield Cheese, Foreign Fruits, Mince Meat, Nuts, Etc.

Oyster and Mince Meat Business Running Full Blast. Special Bargain in Choice Dairy Butter. Let your orders come.

Office and Salesroom, No. 9 Ionia St., Grand Rapids, Mich.

BANANAS!

We are receiving from two to four carloads of bananas a week, which is

more fruit than can be handled by any other house at this market. Remember

We Are Headquarters.

GRAND RAPIDS FRUIT AND PRODUCE CO.



HEADQUARTERS FOR

BANANAS.

When in want of large lots of California Oranges, we are prepared to make you low prices from fresh cars.

16 and 18 North Division St., GRAND RAPIDS, MICH. Send for Price List, Issued Weekly

HESTER & FOX,

Manufacturers' Agents for

SAW AND CRIST MILL MACHINERY,

Send for Catalogue and Prices.

ATLAS ENGINE WORKS

INDIANAPOLIS, IND., U. S. A.

STEAM ENGINES & BOILERS.

Carry Engines and Boilers in Stock for immediate delivery.

Planers, Matchers, Moulders and all kinds of Wood-Working Machinery, Saws, Belting and Oils.

And Dodge's Patent Wood Split Pulley. Large stock kept on hand. Send for Sample Pulley and become convinced of their superiority.

Write for Prices.

44, 46 and 48 So. Division St., GRAND RAPIDS, MICH.

PERKINS & HESS

DEALERS IN

Hides, Furs, Wool & Tallow,

NOS. 122 and 124 LOUIS STREET, GRAND RAPIDS, MICHIGAN.

WE CARRY A STOCK OF CAKE TALLOW FOR MILL USE

We Manufacture Everything in the line of

**Candy**

Correspondence solicited and prices quoted with pleasure. Write us.

MOSELEY BROS.,

—WHOLESALE—

Fruits, Seeds, Oysters AND Produce

All kinds of Field Seeds a Specialty.

If you are in market to buy or sell Clover Seed, Beans or Potatoes, will be pleased to hear from you.

26, 28, 30 and 32 Ottawa St., - - GRAND RAPIDS

AMONG THE TRADE.

AROUND THE STATE.

Greenville—Peter Schrott will shortly open a tailor shop.

Hartford—C. E. Osborne has moved his general stock to Decatur.

Deep River—M. F. Parker has removed his general stock to Standish.

Capac—S. S. Brooker, general dealer, is succeeded by Brooker & Baade.

Covert—S. R. Arthurs succeeds E. C. Shephard in the tinning business.

Denver—Porter H. McGahn has removed his general stock to Hesperia.

Detroit—Kerr & Allerdice succeed Lount & Kerr in the grocery business.

Muskegon—C. & M. Northuis succeed Fred Stoner in the restaurant business.

Butternut—J. C. Bunnell has purchased the grocery stock of J. S. Dennis.

John F. Gauweiler, the Croton general dealer, was in town a couple of days last week.

Steiner—John Kohler succeeds Allen, Saddler & Co. in the grocery and hardware business.

Mendon—L. J. Sherrod, of Decatur, has purchased the boot and shoe business of Mrs. J. L. Wolford.

Muskegon—A. N. King has added a line of furniture and house furnishings to his stock of second hand goods.

Kalamazoo—Francis S. Stone, a prominent grocer of this place, died April 7 from heart disease, aged 72 years.

Mt. Clemens—F. Kracht & Bro., grocers and dry goods dealers, have dissolved. F. Kracht will continue the business.

Lyons—L. E. Johnson, who recently sold his meat market to Fisk & Lester, will shortly open a new grocery store.

Detroit—Dewey, Allan & Co., builders, have merged into a stock company, under the style of the Dewey & Allan Building Co.

Ravenna—O. F. & W. P. Conklin are building a new store, 24x70 feet in dimensions, adjacent to the store building they now occupy.

Benton Harbor—F. J. Soule has enlarged his stock of merchandise by the purchase of the John A. Crawford stock of crockery and glassware.

Hudson—C. B. Stowell has purchased an interest in the dry goods firm of F. H. Brown & Co. The new firm will be known as Brown, Stowell & Co.

Manistee—J. H. McAnley has begun the construction of a solid brick building, 33x70 feet in dimensions and two stories high, which he will occupy with his grocery stock.

Muskegon—John Windwood, for many years cutter for C. B. Mann & Co., has purchased the merchant tailoring business of T. W. Lee, and will continue the business at the old stand.

Hart—Frank Cady has sold his interest in the drug firm of Cady & Gurney to his partner, who will continue the business under the style of C. A. Gurney. The retiring partner will remove to Pentwater.

Alpena—A reward of \$100 is offered for tidings of John F. Breighton, a boot and shoe merchant of this place. He hasn't been seen since last Monday night, and it is feared he has come to an untimely death.

Big Rapids—S. O. Littlefield, of Lowell, has purchased the interest of J. G. Cleugh, in the hardware firm of Cleugh & Peirce. The new firm will continue business under the style of Peirce & Littlefield.

Hesperia—Frank Utley now occupies his remodeled drug store and is as happy as a boy with his first pair of boots over the changed conditions under which he greets his friends.

Ashley—The sale of the Wm. J. Barker drug stock, which was advertised to be sold by the assignee on the 10th, has been postponed until the 22d. The stock inventories \$764.20 and the furniture and fixtures are appraised at \$176.04. Both are covered by a chattel mortgage, held by the mother of the assignor, amounting to \$486.

Battle Creek—Frank A. Harris, of the grocery firm of Gardiner & Harris, fell in front of a C. & G. T. freight train one night last week and had his left leg cut off at the knee and his right foot was badly smashed, his injuries causing death. Mr. Harris was 22 years of age and his home was in Hubbardston, to which place his body was sent for interment.

MANUFACTURING MATTERS.

Leonidas—Charles F. Espenhaim has started a saw and planing mill.

Charlevoix—Nicholls, Lewis & Bates succeed John Nicholls in the lumber business.

Grand Junction—Siggins Bros. succeed Rogers Bros., general dealers and charcoal manufacturers.

Muskegon—The Muskegon Cracker Co. will begin operations next week, the machinery having been all placed in position.

Reading—Schermerhorn Bros., planing mill and lumber dealers, have dissolved. The business will be continued by Chas. Schermerhorn.

Charlevoix—D. C. Nettleton and C. Budd have formed a copartnership to engage in the manufacture of a new patent combination kitchen table.

Muskegon—The Ducey Lumber Co. reports a sale of 5,000,000 feet of lumber to S. R. Hamell. The order consisted of a quantity of boards and strips, which were taken at \$11.50.

Belding—The Belding Manufacturing Co. will shortly begin the manufacture of a carpet sweeper invented by J. C. Perry, of San Francisco, under the style of the Belding Sweeper Co.

Manistique—R. D. Robinson has sold his interest in the shoe factory to Andrew Anderson and will soon remove to Chicago, where he will take charge of a large boot and shoe establishment.

Saginaw—The shingle mills of E. Andrews and Brand & Hardin began operations on the 7th. The sawmill of Merrill & Ring has been running two weeks, and will have a full stock of logs.

Saginaw—It is rumored that Mitchell & McClure, who have 350,000,000 feet of timber near Duluth, are looking for a mill site there, with the intention of erecting a mill of 30,000,000 feet capacity.

Big Rapids—M. M. Calkins and G. W. Warren, the surviving partners of the Phelps Lumber Co., have decided to retain the old firm name instead of changing to Calkins & Warren, as at one time determined upon.

East Tawas—The J. E. Potts Salt & Lumber Co. has been offered a bonus of \$20,000 to start a sawmill at this place. The company may accept the offer, as it owns considerable Canadian pine which might be sawed at that point. It has stock enough to run the Au Sable mill a long time.

Hastings—The Michigan Whip Co. has begun the construction of an addition to its factory, 40 feet long. The company will shortly embark in the manufacture of rawhide mittens.

Saginaw—Thomas Merrill, one of the oldest of Saginaw lumbermen, is now on his way from California to Oregon and Washington, where, with his son, he has made large investments in timber. C. H. Green, also of Saginaw, has put considerable money in timber in Oregon and Washington.

Saginaw—A number of vessels are loading with lumber in the river, principally for Ohio ports. It is expected that the freight rate on lumber will open at \$1.75 to Buffalo and \$1.50 to Ohio ports. A large quantity of dry lumber has been sold and it will be moved as soon as circumstances will permit.

Manistee—R. G. Peters started up both of his mills April 2. Buckley & Douglas started up on the 5th for day run, and as soon as the circumstances will warrant it, will run nights. As a rule, it takes them all day to saw out their bills and they utilize the night for sawing out logs that will not go into bill stuff.

Hudsonville—Rhodes & Jordan's stove mill—an establishment which was secured through the co-operation of the Business Men's Association—is now running to its full capacity. The firm has 500 cords of bolts on hand and has sold its entire cut of ash staves to the Creamery Package Manufacturing Co., of Chicago.

Muskegon—C. D. Stevens and Samuel Moffett have gone to Gresham, La., where they will complete the saw and single mill of the Santee River Lumber Co. There are eleven boilers being placed in this mill and a refuse burner erected, making it one of the largest mills in the South. Contractor Moffett expects to have the mill completed by June 1, when it will be started up to run continuously.

Adrian—The mill of the Wilson Milling Co. was totally destroyed by fire on the night of the 9th. The mill was built in 1880 by the late James Berry, at a cost of \$33,000, and Whitney & Wilcox, the present owners, obtained possession on a mortgage. As there was an insurance of \$15,000, the mill will probably be rebuilt. Spontaneous combustion is the theory of the origin.

Saginaw—Last week 10,000 acres of land in Sanilac, Huron and Presque Isle counties, being the E. & J. Erskine property, were sold at commissioner's sale. There were many tax claims against it, and other flaws in the titles, so that it went at a low figure. The Presque Isle county lands sold to Byron Erskine for \$100, the Huron county property and one section in Sanilac county to Charles Montague for \$4,400, and the balance, about 3,500 acres, in Sanilac county, to Allan Sheldon for \$5,000. A portion of the lands is timbered.

Detroit—Barnes Bros. sold their paper stock to Charles W. McCorkle, taking therefor his notes for \$45,000. The Mechanics' Bank sued Barnes Bros. and garnished McCorkle. Barnes Bros., according to the sworn statement of Bowen, Douglass & Whiting, the bank's attorneys, refused to tell what disposition they had made of the notes, or why they did not pay their creditors. Judge Reilly, therefore, made an order for Barnes Bros. to show cause why they should not be punished for contempt in

refusing to tell what they had done with the notes.

Potts—The J. E. Potts Lumber Co. is banking 500,000 feet of logs daily. The logs are cut in Montmorency county, and delivered at Au Sable by the company's trains. Eight locomotives are kept busy hauling, the distance being seventy miles. Four camps are operated and 50,000,000 feet have been hauled since December 4, since which fourteen miles of road have been graded, ballasted and the track laid. The company proposes to build ten miles of road north and fifteen miles south of the Au Sable river the coming summer. The big mill of the company at Oscoda is running night and day, and the small mill at Potts is cutting 20,000 feet daily.

Association Notes.

Plainwell Enterprise: "At a meeting of the Business Men's Association last Friday evening, J. A. Sidle was elected Secretary, to succeed M. Bailey, deceased."

Detroit News: "The South Haven Business Men's Association, after a Rip Van Winkle sleep, has got mad, elected new officers and proposes to make Rome howl. Capitalists looking for trouble should address the Secretary."

The Middleville Improvement Association was organized at Middleville last Friday evening. It is well officered and fully equipped for business.

The time of holding the next State convention of the B. M. A. is now under consideration by the Executive Board and will probably be decided this week. The meeting will be held at Saginaw.

Evart Review: "Would it not be a good idea to revive that Business Men's Association that has been so quietly slumbering the last two years? If Evart is to get to the front in the way of manufacturing enterprises, it must have an organized force to push its advantages. The Association should be kept alive."

Dissolution Notice.

Notice is hereby given that the firm of Leppink & Joldersma, dealers in coal and wood, has been this day dissolved by mutual consent.

H. LEPPINK,
C. H. JOLDERSMA.

Grand Rapids, April 1, 1890.

Copartnership Notice.

Notice is hereby given that we have formed a copartnership, under the style of Leppink & Co., to continue the business formerly conducted by Leppink & Joldersma.

H. LEPPINK,
F. P. HIMES.

Grand Rapids, April 1, 1890.

FOR SALE, WANTED, ETC.

Advertisements will be inserted under this head for two cents a word the first insertion and one cent a word for each subsequent insertion. No advertisement taken for less than 25 cents. Advance payment.

BUSINESS CHANCES.

FOR SALE—STOCK OF DRY GOODS, CARPETS, boots and shoes in town of 1,200 inhabitants in Southern Michigan; new double store; clean, fresh stock of about \$8,000; an established paying business; junction two railroads; good reasons for selling. Address No. 15, care Michigan Tradesman. 15

FOR SALE—STOCK OF DRUGS, MEDICINES AND fixtures in town situated in a thriving farming community, which is also a growing summer resort; ten miles distant from any town containing drug store; a good place to make money on a small capital; reasons for selling, other business. Address Druggist, Crystal, Mich. 16

FOR SALE—STORE, DRUG STOCK AND FIXTURES, including postoffice fixtures, for sale on easy terms, owing to ill health; only drug store in town, situated in center of the fruit section. Address Dr. S. J. Koon, Lisbon, Mich. 17

WANTED—GROCERY STOCK, MUST BE CHEAP for cash. Church & Fenn, Charlotte, Mich. 59

FOR SALE—HARDWARE STOCK, INVENTORING about \$4,000, doing a very prosperous business; can reduce the stock to suit purchaser; best of reason for selling. Address A. L. Paine & Co., Reed City Mich. 58

HELP WANTED.

WANTED—EXPERIENCED CIGAR SALESMAN to travel in Southern Michigan and Northern Indiana; must come well recommended. Call at 130 Canal St. 18

MISCELLANEOUS.

COMPLETE HISTORY OF THE PATRONS OF INDUSTRY, from the inception of the organization; only a few copies left; sent postpaid for 10 cents per copy. Address The Tradesman Company, G'd Rapids 4

BEGIN THE NEW YEAR BY DISCARDING THE annoying Pass Book System and adopting in its place the Tradesman Credit Coupon. Send \$1 for sample order, which will be sent prepaid. E. A. Stowe & Bro., Grand Rapids. 5

SAMPLES OF TWO KINDS OF COUPONS FOR RETAILERS will be sent free to any dealer who will write for them to the Suttiff Coupon Pass Book Co., Albany, N. Y. 56

GRAND RAPIDS GOSSIP.

The Grand Rapids Table Co. has merged its business into a stock company under the same style.

Cook & Bergthold have removed their show case factory from 106 Kent street to 67 Canal street, third floor.

Pierce Bros. & Shattuck, the Monroe street merchant tailors, are arranging to close out their business by July 1.

N. J. Perry has engaged in the grocery business at Lake Odessa. The Olney & Judson Grocer Co. furnished the stock.

Wm. Schneider has opened a grocery store at Maple Rapids. The Ball-Barnhart-Putman Co. furnished the stock.

Chas. A. Hesse has sold his hardware stock at 705 South Division street to D. S. Howe, who will remove the stock to Battle Creek.

Ira Mitchell has opened a grocery store seven miles southwest of Stanwood. The stock was furnished by the Olney & Judson Grocer Co.

Morris H. Treusch & Bro. will change their location on May 1, occupying the double store at 22 and 24 South Ionia street, recently erected by Wm. Miller.

E. Fallas will surrender his store at 9 North Ionia street on the 21st and thereafter conduct his business at his cold storage warehouse on Livingston street.

Fred P. Himes has purchased the interest of C. H. Joldersma in the firm of Leppink & Joldersma, coal and wood dealers. The new firm will be known as Leppink & Co.

H. C. Horton and Guy A. Johnston have formed a copartnership under the style of Horton & Johnston to engage in the hay and grain business. Their office is at 22 and 23 Weston building.

The Grand Rapids Parlor Furniture Co. has leased the new building to be erected this season at the corner of Canal and Huron streets and will occupy the same as a factory and salesroom.

The Hogle Oil Co. and Grand Rapids Refining Co. will shortly remove from their present location on the corner of Waterloo and Louis streets to a vacant store in the Ball & Watters block, further south on Waterloo street.

The demand for vacant stores on Monroe street is largely in excess of the supply. A gentleman from Chelsea was in town last week, looking for a suitable location for a dry goods store, but was unable to find an opening anywhere.

Reports having been current for the past few weeks to the effect that Peck Bros. would shortly embark in the wholesale drug business, a member of that firm authorizes THE TRADESMAN to state that the report is wholly without foundation; that such a project has not even been considered by the firm.

M. J. Ulrich, the West Bridge street grocer and crockery dealer, has uttered a chattel mortgage to his wife for an alleged consideration of \$1,406.41. As he has repeatedly stated to representatives of the mercantile agencies and to his merchandise creditors that he had no private debts, it is not unlikely that criminal actions will be brought against him.

Gripsack Brigade.

S. W. Smith has gone on the road for the Marple-French-McGrath Co., of Lansing.

Frank Dean, traveling salesman for the American Eagle Tobacco Co., of Detroit, spent Sunday in the city.

Otto Klein, formerly engaged in the glove business on Pearl street, has taken the position of city salesman for L. Winternitz.

Wm. R. White, the jolly representative of the Thompson & Taylor Spice Co., of Chicago, was in town a couple of days last week.

J. H. Parker, who was on the road many years for Chandler & Taylor, of Indianapolis, is now lumber buyer for Wm. Harrison.

C. G. Whitcomb, Michigan, Indiana and Ohio representative for the Chicago house of Van Houten & Co., is in town for a week or two.

E. W. Campbell, traveling representative of the Grand Rapids Fruit and Produce Co., is watching at the bedside of his wife, who is seriously ill at Lansing.

H. Chambers, formerly engaged in general trade at Cheboygan, but now on the road for the S. B. Wilkins Co., of Rockford, Ill., was in town a couple of days last week.

W. H. Goodspeed, who represents the Woolson Spice Co. in this territory, has removed his family from Toledo to this city, locating in the Peirce tenement, on Ottawa street.

Ed. McCurdy put in a couple of days at this market last week in the interest of Jenness & McCurdy. As usual, the interests of the M. C. T. A. were uppermost in his mind.

B. F. Emery has received a circular from Hobson & Svanoe, the Chicago fish jobbers, announcing the sale of their business to Ben. T. Hosking & Bro., the River street fish jobbers.

J. S. Linton, the Otsego boot and shoe dealer, has engaged to travel for J. Richardson, of Elmira, N. Y., taking the entire Western portion of the State as his territory. His boot and shoe business will be managed in the meantime by his father.

A drummer named Spence, representing a Detroit fruit house, put several hundred dollars into his purse a short time ago by giving Ann Arbor, Ypsilanti and Saline merchants a 10 per cent. discount on a considerable quantity of fruit if they would pay spot cash. They paid, and since then Spence can't be found.

Capt. Bradford attended the twenty-fifth reunion of the 26th Michigan Infantry, which was held at Williamston last Wednesday. He is warm in praise of the manner in which the Williamston people treated the old veterans and is happy over the acceptance of his invitation to hold the next reunion in Grand Rapids. The meeting will occur on April 9, 1891.

Good Words Unsolicited.

O. M. Benedict, tea salesman, Ionia: "I am certain it would be a source of pleasure and encouragement if you could hear the many expressions of commendation for THE TRADESMAN which I hear from the dealers, as I make my tea visits. It is filling a much felt vacancy in Michigan journalism and is making fast friends very rapidly. May merited success attend your labors in behalf of Michigan merchants."

J. B. Sutton has sold the Citizens' Bank of Quincy to the First National Bank of Quincy. Mr. Sutton will go to Washington.

EGG CASES & FILLERS.

Having taken the agency for Western and Northern Michigan for the LIMA EGG CASES and FILLERS, we are prepared to offer same to the trade in any quantity.

	Lots of 100.	Less than 100.
No. 1—30-doz. Cases, complete.....	33 c.	35c.
No. 1—Fillers, per set.....	9½c.	10c.

Parties ordering Fillers have to buy one Case with every 10 sets of Fillers (no broken cases sold), making 10 sets with Case \$1.25 (10 Fillers and 8 Dividing Boards constitute a standard set). Strangers to us will please remit money with their orders or give good reference.

W. T. LAMOREAUX, 71 Canal St., Grand Rapids, Mich.

Equal to Custom

Made means a great deal. It means that extra care is taken in the cut; that great pains throughout is required in the stitching; that every portion of the work must receive the closest attention; that the garment when completed shall be perfect.

You do not often get these qualities in the shirts you buy.

It is just that fact that gives us (Michigan Overall Mfg. Co., Ionia, Mich.) such a trade on our shirts.

We not only try to turn out a perfect shirt, but we DO.

Our shirts are immense in size. Large enough to fit a double-breasted man, and fit him easily, too.

Long, wide, ample, three big things in a shirt.

These qualities, when combined in a well-made, neatly-fashioned garment, make shirts that sell—sell easily and at good profits.

Our line of fancy chevots and domets range from \$4.50 to \$7.50 per dozen. The styles are exquisite, all the new patterns and pleasing combinations of handsome coloring.

We should like to have you ask us to send you, at our expense, samples of our line, that you can compare them with your present goods and see the difference in every way.

Will you?

Lemon & Peters,

WHOLESALE
GROCERS.

SOLE AGENTS FOR

Lautz Bros. & Co.'s Soaps,
Niagara Starch,
Amboy Cheese

GRAND RAPIDS.

Dry Goods.

Selling Goods Out of Season.

From the Dry Goods Chronicle.

In recent years the placing of spring fabrics by manufacturers and jobbers among the trade has been transferred to December and January, instead of being done as formerly in February, March and April. It would seem that competition is such with leading manufacturers, agents and jobbers that they are not only forcing the season, but also forcing sales, upon the retail trade of the country earlier than business will justify. The retailer hardly gets in his winter stock and begins its distribution before he is solicited to place orders for spring fabrics.

This, of course, pertains largely to cotton dress goods, yet the importing trade are quite as early, if not more so, in soliciting business in advance of the season.

To see spring goods displayed in the windows of retail establishments on Broadway and Fourteenth street in the early part of January, or even at Christmas time, is now no unusual sight. As the trade grows older it does not seem to grow any wiser in this direction. In fact, the trade is forced to keep pace with the aggressive dealers instead of the progressive ones. It seems to be a race to see who can get his goods before the public first. We are not aware that the trade of the country has changed so materially as to demand this innovation, although we must confess that the retail dealer of to-day is far in advance of his predecessor of fifteen or twenty years ago.

This placing of fabrics so far in advance of orders, of necessity forces dating ahead in order to secure the same, and while many of our jobbers and commission merchants claim to be dead set opposed to the dating system, they are evidently using this very means to continue and further it.

They Like Bargains.

A rather amusing illustration of the eagerness of woman-shoppers for bargains was witnessed in a Brooklyn store recently. In the Sunday papers an advertisement of a sale of silks was printed, which was intended to announce that they would be sold at fifty cents per yard, the original price being \$1. Through some typographical inadvertence, the advertisement read that the silks would be sold at five cents a yard instead of fifty. The women in Brooklyn spent a restless Sunday night for fear they would not waken early in the morning to take advantage of the generous offer. One lady cautioned her husband to call her early, and murmured, as she drifted into dreamland, "I'll buy two pieces of that silk, 'twill be nice for linings." Early the next day, before the clerks of that department arrived, the women stood in line waiting grimly for the opening of the sale. The different expressions of disgust, disappointment and mortification on their faces may be better imagined than described as they turned and filed out of the store again, leaving the embarrassed salesman alone with his confusion and his bargains.

Feel Like Saying, Amen!

Elmdale correspondence Lowell Journal.

THE MICHIGAN TRADESMAN tells so many truths of the late management of the D. L. & N. and associate roads that we feel like saying, Amen! We do not believe there is another railroad in the State which has given its patrons and the public so many snubs and so much abuse as has the D. L. & N. and its tributaries, under the management of Mr. Mulliken.

Annual Meeting of the South Haven Association.

SOUTH HAVEN, April 11, 1890.

Editor Michigan Tradesman:

At the annual meeting of the Business Men's Association of this place, held on the 10th inst., E. J. Lockwood was re-elected President for the ensuing year, C. W. Barney secretary and S. Van Ostrand Treasurer.

Yours truly,
VOLNEY ROSS, Sec'y.

Albion—M. D. Gallaway succeeds E. F. Mills & Co. in the dry goods business.

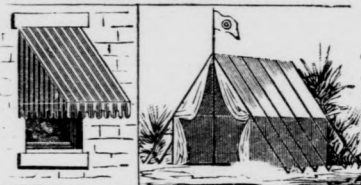
Prices Current.

UNBLEACHED COTTONS.		CLIFTON C.C.C.	
Atlantic A.	7	Clifton C.C.C.	6 1/2
" H.	6 1/2	Conqueror XX.	4 3/4
" P.	6	Dwight Star.	7 1/2
" D.	6	Exeter A.	6 1/2
" LL.	5 1/2	Full Yard Wide.	6 1/2
Atlanta A. A.	6 1/2	Great Falls E.	7
Archery Bunting.	4	Honest Width.	6 1/2
Amory.	7 1/2	Hartford A.	5 1/2
Beaver Dam A. A.	5 1/2	Integrity XX.	5
Blackstone O. 32.	4 1/2	King, E. F.	6 1/2
Black Rock.	7	" E. X.	6 1/2
Boat, FF.	6 1/2	" E. C. 32 in.	5 1/2
" 2X.	6	Lawrence L. L.	5 1/2
" C.	5 1/2	New Market B.	5
" AL.	7 1/2	No. 10 R.	5 1/2
" PL, 40 inch.	8 1/2	Our Level Best.	6
Continental, C.	7 1/2	Riverside XX.	4 1/2
" D, 40 in 8 1/2		Sea Island R.	6 1/2
" W, 45 in 11		Sharon B.	6 1/2
" H, 48 in 12		Top of the Heap.	7 1/2
Chapman.	4	Williamsville.	7
Cohasset A.	7 1/2	Comet, 40 in.	8 1/2
Comet.	7	Carlisle.	7 1/2
BLEACHED COTTONS.		New Market L, 40 in.	7 1/2
Amsburg.	7	Glen Mills.	7
Blackstone A. A.	8	Gold Medal.	7 1/2
Beats All.	4 1/2	Green Ticket.	8 1/2
Cleveland.	7	Great Falls.	6 1/2
Cabot.	7 1/2	Hope.	7 1/2
Cabot, 1/2.	6 1/2	Just Out.	4 1/2 @ 5
Dwight Anchor.	9	King Phillip.	7 1/2
" shorts.	8 1/2	" OP.	7 1/2
Edwards.	8 1/2	Lonsdale Cambric.	10 1/2
Empire.	7 1/2	Lonsdale.	@ 8 1/2
Farwell.	7 1/2	Middlesex.	@ 5
Fruit of the Loom.	8 1/2	No Name.	7 1/2
Fitchville.	7 1/2	Our Own.	6
First Prize.	6 1/2	Oak View.	6
Fruit of the Loom 1/2.	8	Pride of the West.	12
Fairmount.	4 1/2	Rosalind.	7 1/2
Full Value.	6 1/2	Sunlight.	4 1/2
Geo. Washington.	8 1/2	Vinyard.	8 1/2
HALF BLEACHED COTTONS.		Dwight Anchor.	8 1/2
Cabot.	7 1/2	Farwell.	7 1/2
UNBLEACHED CANTON FLANNEL.		Middlesex No. 1.	10
Tremont N.	5 1/2	" 2.	11
Hamilton N.	6 1/2	" 3.	12
" L.	7	" 4.	13
Middlesex A. T.	8	" 5.	14
" X.	9	" 6.	15
" No. 25.	9	" 7.	16
BLEACHED CANTON FLANNEL.		Middlesex A. A.	11
Hamilton N.	7 1/2	" 2.	12
Middlesex P. T.	8	" 3.	13
" A. T.	9	" A. O.	13 1/2
" X. A.	9	" 4.	14 1/2
" X. F.	10 1/2	" 5.	15 1/2
DRESS GOODS.		Nameless.	20
Hamilton.	8	" 25.	25
" 10 1/2.		" 30.	27 1/2
G. G. Cashmere.	21	" 35.	30
Nameless.	16	" 40.	32 1/2
" 18.		" 45.	35
CORSET JEANS.		Naumkeag satteen.	7 1/2
Biddeford.	6	Rockport.	6 1/2
Brunswick.	6 1/2	PRINTS.	
Allen, staple.	5 1/2	Merrimack shirtings.	4 1/2
" fancy.	5 1/2	" Repp furn.	8 1/2
" robes.	5	Pacific fancy.	6
American fancy.	6	" robes.	6 1/2
American indigo.	5 1/2	Portsmouth robes.	6
American shirtings.	4 1/2	Simpson mourning.	6 1/2
Arnold.	6 1/2	" greys.	6 1/2
" long cloth B.	10 1/2	" solid black.	6 1/2
" C. 8 1/2		Washington indigo.	6
" century cloth 7		" Turkey robes.	7 1/2
" gold seal.	10 1/2	" India robes.	7 1/2
" Turkey red.	10 1/2	" plain Tky X 3/4	8 1/2
Berlin solids.	5 1/2	" " X. 10	
" oil blue.	6 1/2	" Ottoman Tur-	
" green.	6 1/2	key red.	6
Cochecho fancy.	6	Martha Washington	7 1/2
" madders.	6	Turkey red 3/4	7 1/2
Eddystone fancy.	6	Martha Washington	7 1/2
Hamilton fancy.	6 1/2	Turkey red.	9 1/2
" staple.	5 1/2	Riverpoint robes.	5
Manchester fancy.	6	Windsor fancy.	6 1/2
" new era.	6 1/2	" gold ticket	
Merrimack D. fancy.	6 1/2	Indigo blue.	10 1/2
TICKINGS.		A. C. A.	12 1/2
Amoskeag A. C. A.	12 1/2	A. C. A.	12 1/2
Hamilton N.	7 1/2	Pemberton AAA.	17
" D.	8 1/2	York.	10 1/2
" Awning.	11	Swift River.	6 1/2
Farmer.	8	Pearl River.	12
First Prize.	11 1/2	Warren.	14
COTTON DRILL.		Stark.	7 1/2
Atlanta, D.	6 1/2	" 7.	7
Boat.	6 1/2	" 10.	10
Clifton, K.	6 1/2		

DEMINS.		Jaffrey.	
Amoskeag.	12 1/2	Jaffrey.	11 1/2
" 9 oz.	14 1/2	Lancaster.	12 1/2
" brown.	13	Lawrence, 9 oz.	13 1/2
Andover.	11 1/2	" No. 230.	13
Everett, blue.	12	" No. 250.	11 1/2
" brown.	12	" No. 280.	10 1/2
SATINES.		Imperial.	10 1/2
Simpson.	30	Black.	9 @ 10 1/2
" 18.		" 10 1/2.	
Cochecho.	10 1/2	GINGHAMS.	
Glenarven.	6 1/2	Lancaster, staple.	6 1/2
Lancashire.	6 1/2	" fancies.	7
Normandie.	8	" Normandie.	8 1/2
Renfrew Dress.	8	Westbrook.	8
Toil du Nord.	10 @ 10 1/2	" 10.	
Amoskeag.	6 1/2	York.	6 1/2
AFC.	10 1/2	Hampton.	6 1/2
Persian.	8 1/2	Wildermeer.	5
Bates.	6 1/2	Cumberland.	5
Warwick.	8 1/2	Essex.	4 1/2
CARPET WARP.		Peerless colored.	20 1/2
Peerless, white.	18	GRAIN BAGS.	
GRAIN BAGS.		Valley City.	16
Amoskeag.	17	Georgia.	16
Harmony.	16 1/2	Stark.	14
American.	16 1/2	Burlap.	11 1/2
THREADS.		Clark's Mile End.	45
Clark's Mile End.	45	Barbour's.	88
Coats', J. & P.	45	Marshall's.	88
Holyoke.	22 1/2	KNITTING COTTON.	
KNITTING COTTON.		White. Colored.	
No. 6.	33	No. 14.	37
" 8.	34	" 16.	38
" 10.	35	" 18.	39
" 12.	36	" 20.	40
CAMBRICS.		Washington.	4 1/2
Slater.	4 1/2	Red Cross.	4 1/2
White Star.	4 1/2	Lockwood.	4 1/2
Kid Glove.	4 1/2	Wood's.	4 1/2
Newmarket.	4 1/2	Brunswick.	4 1/2
Edwards.	4 1/2	RED FLANNEL.	
RED FLANNEL.		T. W.	22 1/2
Fireman.	32 1/2	J. R. F. XXX.	35
Croedmore.	27 1/2	Buckeye.	32 1/2
Talbot XXX.	30	MIXED FLANNEL.	
Nameless.	27 1/2	Red & Blue, plaid.	40
MIXED FLANNEL.		Grey S R W.	17 1/2
Red & Blue, plaid.	40	Western W.	18 1/2
Union R.	22 1/2	D R P.	18 1/2
Windsor.	18 1/2	Flushing XXX.	23 1/2
6 oz Western.	21	Manitoba.	23 1/2
Union B.	22 1/2	DONET FLANNEL.	
DONET FLANNEL.		S. @ 10 1/2	
Nameless.	8 @ 10 1/2	" 9 @ 10 1/2	
CANVASS AND PADDING.		" 8 1/2 @ 10	
Slater.	9 1/2	Black.	13
9 1/2.	9 1/2	Brown.	13
10 1/2.	10 1/2	Black.	15
11 1/2.	11 1/2	Brown.	17
12 1/2.	12 1/2	Black.	20
DUCKS.		West Point, 8 oz.	10 1/2
Severin, 8 oz.	9 1/2	" 10 oz.	12 1/2
Mayland, 8 oz.	10 1/2	Raven, 10 oz.	12 1/2
Greenwood, 7 1/2 oz.	9 1/2	Stark.	15
Greenwood, 8 oz.	11 1/2	WADDINGS.	
WADDINGS.		White, doz.	25
Colored, doz.	20	Per bale, 40 doz.	\$7 50
SILKES.		Pawtucket.	10 1/2
Slater, Iron Cross.	8	Dundie.	9
" Red Cross.	9	Bedford.	10 1/2
" Best.	10 1/2	Valley City.	10 1/2
" Best AA.	12 1/2	CORSETS.	
CORSETS.		Wanderful.	\$4 75
Coraline.	\$9 50	Brighton.	4 75
Schilling's.	9 00	SEWING SILK.	
SEWING SILK.		Corticelli knitting.	
Corticelli, doz.	85	per 1/2 oz ball.	30
twist, doz.	42 1/2	50 yd, doz.	42 1/2
HOOKS AND EYES—PER GROSS.		No 1 Bl'k & White.	15
No 1 Bl'k & White.	15	No 4 Bl'k & White.	20
" 2	12	" 8	20
" 3	12	" 10	25
PINS.		No 2—20, M. C.	50
No 2—20, M. C.	50	No 4—15, F. 3 1/2.	40
" 3—18, S. C.	45	COTTON TAPE.	
COTTON TAPE.		No 2 White & Bl'k.	12
No 2 White & Bl'k.	12	No 8 White & Bl'k.	20
" 4	15	" 10	23
" 6	18	" 12	26
SAFETY PINS.		No 2.	28
No 2.	28	No 3.	36
NEEDLES—PER M.		Stamboat.	40
A. James.	1 50	Gold Eyed.	1 50
Crowley's.	1 35	Marshall's.	1 00
TABLE OIL CLOTH.		5-4.	2 25
5-4.	2 25	6-4.	3 25
" 2 10	" 3 10	7-4.	4 25
" 3 10	" 4 10	8-4.	5 25

A W N I N G S

A N T E N T S.



Flags, Horse and Wagon Covers, Seat Shades, Large Umbrellas, Oiled Clothing, Wide Cotton Ducks, etc. Send for Illustrated Catalogue.

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Manufacturers of

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Complete Spring Stock now ready for inspection. Chicago and Detroit prices guaranteed.

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Prices Lower than those of any competitor. Write for catalogue and prices.

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Grand Rapids, Mich.

A. J. BOWNE, President.

GEO. C. PIERCE, Vice President.

H. W. NASH, Cashier

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Coupons?

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COUPONS in the
Grocery Price Cur-
rent.

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order, and put
your business on
a CASH BASIS.

If Not,
You Are
Losing
Money!

THE TRADESMAN COMPANY,
Grand Rapids.

P. STEKETEE & SONS,

JOBBER OF

Dry Goods and Notions.

We have just received TWENTY CASES of FANCY PRINTS, Choice Styles, including the following standard brands: HAMILTON, SIMPSON, MERRIMACK, AMERICAN, ARNOLD, BLUE and GOLD. Also a New Large Line of Light Prints.

We are Selling Agents for Valley City, Georgia and Atlanta Bags. Twines, Batts, Peerless Warp, Waddings. Forty-inch, 8-oz. Burlap.

83 Monroe and 10, 12, 14, 16 & 18 Fountain Sts., GRAND RAPIDS.

HARDWARE.

The Folly of Misrepresenting Goods.
From the St. Louis Age of Steel.

There is one feature of hardware, somewhat unique in itself, and which has a pleasant side to it—namely, that goods are almost always sold for just what they are. Adulteration, in the strict sense of the word, is from the nature of things impossible, but experience has shown that it does not pay to misrepresent. Hardware of all kinds comes into such practical use that a fraud is soon detected. A manufacturer or dealer who should sell plated goods for the real article, or cast iron for wrought, would soon find himself without any trade, and with a lot of returned goods on his hands. It does occasionally happen that in bids for contracts, the goods specified are one thing and the goods furnished are another, but this is only possible through the ignorance or connivance of the builder or architect. It is a very dangerous method always, and sooner or later gets the guilty parties into trouble.

In no other branch of business has the merit of an article so definite a monetary value. A good brand is a certain income, and its value can be impaired only by something better being produced by others or by allowing the original standard of quality to be lowered. Often the fame of an article outlives its merit, and it continues to be called for when the shortsightedness of the maker has caused him to be indifferent as to its quality. It is one of the common experiences in the business that a good name is the most valuable possession in the trade. We accept these things as a matter of course, but when we turn aside and contemplate the adulteration practiced in many branches—especially in food and drink products—we should feel rejoiced to know that when we buy an article of hardware we get exactly what is represented.

The Manufacture of Brass.

The business of brass making is a most difficult one, and requires in its manipulation men of intelligence and scientific acumen. The process of manufacture is not in the least uninteresting, and may be briefly described here: After weighing out the proportions of metals, they are melted in crucibles, holding anywhere from twenty pounds up in a furnace. The fluid metal is then poured into cast iron molds, made good and strong, and thus the brass ingots are formed, varying in size, and are from three to fourteen inches wide, from one to five feet long, and from one to four inches thick. The ingots are then trimmed by cutting off with a huge pair of shears, weighing several tons, the rough portions formed in casting by the mouth of the mold, then passed to the rolls, which are of chilled iron, twenty inches or more in diameter, and three feet or more long, and are reduced by degrees to the required thickness. It can only be reduced a little in thickness at each rolling. After passing through the rolls once it becomes hard and brittle, and before it can be reduced further, must be annealed. The annealing is done in furnaces called muffles, which are shaped somewhat like ovens, from 5x30 feet and upwards in width and length. Each time after annealing, the metal has to be cleared of the smoke and oxide, and this is done by immersing it for a time in a bath of sulphuric acid. The temper of brass depends mainly on the manner of rolling; the color, ductility, etc., upon the proportions of the ingredients. Lead, tin and antimony are sometimes added in small quantities to produce brass of a quality suited to peculiar work.

The Hardware Market.

Nails and wire continue weak and are on the downward grade. The axemakers' association has advanced prices 50c per dozen. The rope market is firm. Tin is weak.

Detroit—Hunton, Myles & Weeks are succeeded by A. F. Hoyt & Co. in the lumber business.

Prices Current.

These prices are for cash buyers, who pay promptly and buy in full packages.

AUGURS AND BITS.	
Snell's.....	60
Cook's.....	40
Jennings', genuine.....	25
Jennings', imitation.....	50&10
AXES.	
First Quality, S. B. Bronze.....	8 00
" D. B. Bronze.....	12 50
" S. B. S. Steel.....	9 00
" D. B. Steel.....	14 00
BARROWS.	
Railroad.....	14 00
Garden.....	30 00
BOLTS.	
Stove.....	50&10
Carriage new list.....	70
Plow.....	40&10
Sleigh shoe.....	70
BUCKETS.	
Well, plain.....	3 50
Well, swivel.....	4 00
BUTTS, CAST.	
Cast Loose Pin, figured.....	70&
Wrought Narrow, bright fast joint.....	60&10
Wrought Loose Pin.....	60&10
Wrought Table.....	60&10
Wrought Inside Blind.....	60&10
Wrought Brass.....	75
Blind, Clark's.....	70&10
Blind, Parker's.....	70&10
Blind, Shepard's.....	70
BLOCKS.	
Ordinary Tackle, list April 17, '85.....	40
CRADLES.	
Grain.....	dis. 50&02
CROW BARS.	
Cast Steel.....	per lb 5
CAPS.	
Ely's 1-10.....	per m 65
Hick's C. F.....	60
G. D.....	35
Musket.....	60
CARTRIDGES.	
Rim Fire.....	50
Central Fire.....	dis. 25
CHISELS.	
Socket Firmer.....	70&10
Socket Framing.....	70&10
Socket Corner.....	70&10
Socket Slicks.....	70&10
Butchers' Tanged Firmer.....	40
COMBS.	
Curry, Lawrence's.....	40
Hotchkiss.....	25
CHALK.	
White Crayons, per gross.....	120 12 1/2 dis. 10
COPPER.	
Planished, 14 oz cut to size.....	per pound 28
" 14x32, 14x56, 14x60.....	26
Cold Rolled, 14x56 and 14x60.....	26
Cold Rolled, 14x48.....	26
Bottoms.....	27
DRILLS.	
Morse's Bit Stocks.....	dis. 50
Taper and straight Shank.....	50
Morse's Taper Shank.....	50
DRIPPING PANS.	
Small sizes, per pound.....	07
Large sizes, per pound.....	6 1/4
ELBOWS.	
Com. 4 piece, 6 in.....	doz. net 75
Corrugated.....	dis. 20&10&10
Adjustable.....	dis. 40&10
EXPANSIVE BITS.	
Clark's, small, \$18; large, \$26.....	30
Ives', 1, \$18; 2, \$24; 3, \$30.....	25
FILES—New List.	
Diston's.....	60&10
New American.....	60&10
Nicholson's.....	60&10
Heller's.....	50
Heller's Horse Rasps.....	50
GALVANIZED IRON.	
Nos. 16 to 30; 22 and 24; 25 and 26; 27.....	28
List 12.....	13
Discount, 50&10.....	14 15 18
GAUGES.	
Stanley Rule and Level Co.'s.....	dis. 50

HAMMERS.

Maydole & Co.'s.....	dis. 25
Kip's.....	dis. 25
Yerkes & Plumb's.....	dis. 40&10
Mason's Solid Cast Steel.....	30c list 60
Blacksmith's Solid Cast Steel, Hand.....	30c 40&10

HINGES.

Gate, Clark's, 1, 2, 3.....	dis. 60&10
State.....	per doz. net, 2 50
Screw Hook and Strap, to 12 in. 4 1/4 14 and longer.....	3 1/2
Screw Hook and Eye, 1/2.....	net 10
" " " 3/4.....	net 10
" " " 1.....	net 10
" " " 1 1/4.....	net 10
" " " 1 1/2.....	net 10
" " " 1 3/4.....	net 10
" " " 2.....	net 10
Strap and T.....	dis. 70

HANGERS.

Barn Door Kidder Mfg. Co., Wood track.....	50&10
Champion, anti-friction.....	60&10
Kidder, wood track.....	40

HOLLOW WARE.

Pots.....	60
Kettles.....	60
Spiders.....	60
Gray enameled.....	40&10

HOUSE FURNISHING GOODS.

Stamped Tin Ware.....	new list 70&10
Japanned Tin Ware.....	25
Granite Iron Ware.....	new list 33 1/2&10

LEVELS.

Stanley Rule and Level Co.'s.....	dis. 70
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WIRE GOODS.

Bright.....	70&10&10
Screw Eyes.....	70&10&10
Hook's.....	70&10&10
Gate Hooks and Eyes.....	70&10&10

KNOBS—New List.

Door, mineral, jap. trimmings.....	55
Door, porcelain, jap. trimmings.....	55
Door, porcelain, plated trimmings.....	55
Door, porcelain, trimmings.....	55
Drawer and Shutter, porcelain.....	70

LOCKS—DOOR.

Russell & Irwin Mfg. Co.'s new list.....	dis. 55
Mallory, Wheeler & Co.'s.....	55
Brantford's.....	55
Norwalk's.....	55

MATTOKS.

Adze Eye.....	\$16 00, dis. 60
Hunt Eye.....	\$15 00, dis. 60
Hunt's.....	\$18 50, dis. 20&10

MAULS.

Sperry & Co.'s, Post, handled.....	dis. 50
COFFEE, PARKERS CO.'S.....	40
" P. S. & W. Mfg. Co.'s Malleables.....	40
" Landers, Ferry & Co.'s.....	40
Enterprise.....	25

MOLASSES GATES.

Stebbin's Pattern.....	dis. 60&10
Stebbin's Genuine.....	60&10
Enterprise, self measuring.....	25

NAILS.

Steel nails, base.....	2 15
Wire nails, base.....	2 70
Advance over base:	
60.....	Base 10
50.....	Base 10
40.....	Base 10
30.....	Base 10
20.....	Base 10
16.....	Base 10
12.....	Base 10
10.....	Base 10
8.....	Base 10
7 & 6.....	Base 10
4.....	Base 10
3.....	Base 10
2.....	Base 10
1.....	Base 10
Case 10.....	Base 10
" 8.....	Base 10
" 6.....	Base 10
Finish 10.....	Base 10
" 8.....	Base 10
" 6.....	Base 10
Clinch 19.....	Base 10
" 8.....	Base 10
Barrell 1/2.....	Base 10

PLANES.

Ohio Tool Co.'s, fancy.....	dis. 20
Sciota Bench.....	20
Sandusky Tool Co.'s, fancy.....	20
Bench, first quality.....	20
Stanley Rule and Level Co.'s, wood.....	20

PANS.

Fry, Acme.....	dis. 60
Common, polished.....	dis. 70

RIVETS.

Iron and Tinned.....	dis. 40
Copper Rivets and Burs.....	50

PATENT PLANISHED IRON.

"A" Wood's patent planished, Nos. 24 to 27.....	10 30
"B" Wood's pat. planished, Nos. 25 to 27.....	9 30
Broken packs 1/2c per pound extra.	

ROPES.

Sisal, 1/2 inch and larger.....	13
Manilla.....	16

SQUARES.

Steel and Iron.....	dis. 75
Try and Bevels.....	60
Mitre.....	20

SHEET IRON.

Nos. 10 to 14.....	Com. Smooth. Com. \$4 20 \$3 10
Nos. 15 to 17.....	4 20 3 20
Nos. 18 to 21.....	4 20 3 20
Nos. 22 to 24.....	4 20 3 20
Nos. 25 to 26.....	4 40 3 40
No. 27.....	4 60 3 50

All sheets No. 18 and lighter, over 30 inches wide not less than 2 10 extra

SAND PAPER.

List acct. 19, '85.....	dis. 40&10
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SASH CORD.

Silver Lake, White A.....	list 50
" Drab A.....	" 55
" White B.....	" 50
" Drab B.....	" 55
" White C.....	" 35

Discount, 10.

SASH WEIGHTS.

Solid Eyes.....	per ton \$25
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SAWS.

" Hand.....	25 25 1/2 25 1/2
" Silver Steel Dia. X Cuts, per foot.....	70
" Special Steel Dia. X Cuts, per foot.....	50
" Special Steel Dia. X Cuts, per foot.....	30
" Champion and Electric Tooth X Cuts, per foot.....	28

TRAPS.

Steel, Game.....	dis. 60&10
Oneida Community, Newhouse's.....	35
Oneida Community, Hawley & Norton's.....	18c per doz.
Mouse, choker.....	\$1.50 per doz.

WIRE.

Bright Market.....	dis. 65
Annealed Market.....	70
Coppered Market.....	60
Tinned Market.....	62 1/2
Coppered Spring Steel.....	50
Barbed Fence, galvanized.....	3 85
" painted.....	3 25

HORSE NAILS.

Au Sable.....	dis. 25 1/2 25 1/2 10 1/2 10 1/2
Putnam.....	dis. 05
Northwestern.....	dis. 10&10

WRENCHES.

Baxter's Adjustable, nicked.....	dis. 30
Coe's Genuine.....	50
Coe's Patent Agricultural, wrought.....	75
Coe's Patent, malleable.....	75&10

MISCELLANEOUS.

Bird Cages.....	dis. 50
Pumps, Cistern.....	75
Screws, New List.....	50
Casters, Bed and Plate.....	50&10&10
Dampers, American.....	40
Forks, hoes, rakes and all steel goods.....	65

METALS.

Pig Tin.....	26c
Pig Bars.....	28c

ZINC.

Duty: Sheet, 2 1/2c per pound.....	6 1/4
600 pound casks.....	7
Per pound.....	7

SOLDER.

1/2@1/4.....	16
Extra Wiping.....	13 1/4

The prices of the many other qualities of solder in the market indicated by private brands vary according to composition.

ANTIMONY.

Cookson.....	per pound 16
Hallett's.....	" 13

TIN—MELYN GRADE.

10x14 IC, Charcoal.....	\$ 6 00
14x20 IC, ".....	6 60
10x14 IX, ".....	8 35
14x20 IX, ".....	8 35

Each additional X on this grade, \$1.75.

TIN—ALLAWAY GRADE.

10x14 IC, Charcoal.....	\$ 6 00
14x20 IC, ".....	6 00
10x14 IX, ".....	7 50
14x20 IX, ".....	7 50

Each additional X on this grade \$1.50.

14x20 IC, " Worcester.....	6 00
14x20 IX, " ".....	7 50
20x28 IC, " ".....	12 50
14x20 IX, " Allaway Grade.....	5 25
14x20 IX, " ".....	6 75
20x28 IX, " ".....	11 00

BOILER SIZE TIN PLATE.

14x28 IX.....	\$13
14x31 IX.....	14 50
14x56 IX, for No. 8 Boilers.....	per pound 9 1/4
14x60 IX, " ".....	

FOSTER, STEVENS & CO.,



Express
Wagons

Send
for
Circular.

The Michigan Tradesman

Official Organ of Michigan Business Men's Association.

A WEEKLY JOURNAL DEVOTED TO THE

Retail Trade of the Wolverine State.

The Tradesman Company, Proprietor.

Subscription Price, One Dollar per year, payable strictly in advance.
Advertising Rates made known on application.
Publication Office, 100 Louis St.

Entered at the Grand Rapids Post Office.

E. A. STOWE, Editor.

WEDNESDAY, APRIL 16, 1890.

FREAKS OF FINANCIERS.

It was a sign of the times when a California millionaire proposed in the Senate to lend the national surplus to farmers at a low rate of interest. Mr. Ingalls, on behalf of the Farmers' Alliance, has presented another bill, which proposes that the Nation shall become a banker on the largest scale, with branches at its postoffices. Money is to be lent "on security," of what kinds it is not said; and when there is a default on the interest, the security is to be sold to pay the loan. The money needed is to be furnished by the Treasury, while its management is to be controlled by a Department of Banking, with one Secretary and four assistants. We do not suppose that these five gentlemen are to make all the loans. Are the postmasters, then, to be entrusted with the responsibility of deciding who shall be allowed to borrow? The scheme has the air of being a fresh attempt to float the Greenback theory, but it certainly is the weakest and least practical proposal we have heard from that quarter.

Mr. Stanford's proposal has much more support behind it, and, curiously enough, it has gained some strength from the proposals of Mr. Balfour to enable the Irish tenants to become owners of their lands through advances made on the credit of the British Government. It is said that if 20 per cent. less than the present rent, when paid for thirty years, will suffice to convert the Irish tenant into a land owner, through the difference of the rate at which the Government can borrow and that which exists for private borrowers, why not avail ourselves of the same principle to convert our mortgaged farmers into actual instead of nominal owners? One difference is that Irish land is a very small investment in comparison with the collective wealth of the United Kingdom, and the British Government would take little risk of impairing its credit in undertaking its transfer on the terms proposed. It would be very different if it undertook a transaction which might involve all the real estate of the two islands; and Mr. Stanford's bill would involve the Nation in still heavier risks than this. No surplus and no credit would avail to enable us to carry that burden.

What the farmers do want is some equivalent for the Land Banks of Europe, which would enable them to borrow on much more reasonable terms than their present mortgages. It is our misfortune that our banking system has learned nothing and borrowed nothing from any system but that of England, even the admirable Scotch system having no instruction for our bankers.

The newspapers of New York are now assuming towards the Chicago Exhibition that amiable attitude which they displayed toward the Centennial of 1876 un-

til it was an assured success. Every small dissention and difficulty in the way of making the exhibition of 1892 a prosperous undertaking is carefully reported and magnified, on the principle that the Western city is not to be forgiven for the offense of having rivalled "the metropolis" successfully. At one time Chicago was little better than a Western suburb of New York—the chief Western agency for the distribution of the goods of New York importers. But in the last twenty years the city has changed its character completely. It has attained to an independent business existence through the rapid development of its local industries, and it no longer sneezes whenever New York takes snuff. This fact first dawned on the New Yorkers when they found that the money they sent West to pay for pork and grain no longer came back to them in payment for dry goods and hardware, but was kept in the West. And now that Chicago assumes to be every bit as good as its rival on the seaboard, this is resented as a fresh instance of what an upstart it has become in later years.

The collapse of the syndicate which purchased the Detroit breweries is probably the forerunner of many other failures of a similar character. There is money in American investments, when the investors are Americans, but the people will see to it that Johnny Bull gets very meager returns for the money he sends to America. What with paying twice what the properties are worth, and receiving no returns on the still further watered stock of their "limited" companies, our cousins across the water are likely to receive a needed lesson in Yankee shrewdness.

From every part of the State comes reports of discord within the ranks of the P. of I. The truism to the effect that a house divided against itself must fall will prove true in the case of the P. of I. With no reasonable basis for existence, internecine warfare will make short work of the fragile fabric.

Six years ago the Birmingham Improvement Society was established there. It was made up of twenty-five young folks, ranging from six to sixteen years of age, and the object was to work for the improvement and beautifying of the village. The Society has done good work. By collecting from citizens and giving entertainments, they secure the money necessary for their wants. They bought and set up the forty street lamps which illuminate the town at night; they secured the new depot, and will surround it with flowers and shade trees this year; they agitated the water question until the village authorities took up the matter, and the fine system now building will be in operation July 1; they have secured the old gravel pit and will convert it into a park, and 800 trees will be planted as soon as spring opens. If any other village in Michigan can do as well, now is the time to speak.

VISITING BUYERS.

S J Koon, Lisbon	H Van Noord, Jamestown
E S Botsford, Dorr	John De Vries, Jamestown
Barry & Co., Rodney	John Kamps, Zupthen
Carrington & North, Trent	Smalligan & Piekard,
O C Russell & Co., Lk Odessa	Forest Grove
A J White, Bass River	S Sheldon, Pierson
H P Dunning, Allegan	Smith & Bristol, Ada
Dr H S Baron, Forest Grove	P Bresnahan, Farnell
G Ten Hoor, Forest Grove	Ezra Brown, Englishville
C A Barnes, Otsego	G M Huntley, Reno
H Ghy & Fox, Delton	Geo A Sage, Rockford
J F Gausewiler, Croton	Ell Ruppels, Corning
C O Tuxbury, Sullivan	John Gunstra, Lamont
F J Pomeroy, Lisbon	L E Paige, Sparta
J M Cloud, Cadillac	Daniel E Rogers, Saranac
E H Foster, Maniton	W L Squires, Plainwell
J H Bradley, Sebawa	A Boelhuus, Muskegon
E N Parker, Coopersville	Geo P Stark, Cascade
M H McCoy, Grandville	Jno Farrowe, So Blendon
D R Stocum, Rockford	A Purchase, So Blendon
L Maier, Fisher Station	J L Purchase, Bauer
J Raymond, Berlin	L Cook, Bauer
H Ade, Conklin	L M Wolf, Hudsonville
D W Shattuck, Wyandand	Robt Johnson, Cadillac
Struik Bros, Byron Center	

P. of I. Gossip.

Sylvenus Weed, of Belding, has been placed in the Kalamazoo asylum. He imagined that he was going to open a P. of I. store in his woods.

Coopersville Observer: "The Patrons of Industry met at Conklin on Tuesday and decided to build a mill at that place. They now have subscribed 500 \$10 shares."

The Patrons of Industry run a township ticket at Lee, Allegan county, but every man on the ticket was defeated. One Patron made a mistake and deposited his certificate of membership along with his ticket.

Marshall Statesman: "Our P. of I. friends of North Marshall and South Convis are puzzled to know how they are to save money by paying their supply agent 95 cents per barrel for salt, and draw it from Ceresco, when the dealers of Marshall sell it now, and have for many months, at 90 cents per barrel."

The Kent county organization of the P. of I. is in a turmoil over the actions of John Chalmers, who has been regarded as a shining light of the order. He was recently superceded as Secretary of the organization by Mrs. Kutts, of Rockford, but positively refuses to turn over the books and records of the office. This naturally leads the Patrons to the belief that there is a shortage in his accounts which he does not propose to disclose and resort to legal proceedings is under contemplation.

Hartford correspondence Kalamazoo Telegraph: "One of the solid farmers of Van Buren county lives on the line between Hartford and Lawrence townships. His name is Alex Stockwell, and his weight is 385 good avoirdupois pounds, and he has always been an active farmer, too. One of Stockwell's boys, a young man, attended a meeting of the P. of I.

at the district school house last Saturday night, and, as the meeting was a secret one and as he was not a member, he was requested to leave the school house, which he refused to do, claiming that he was a taxpayer and had as much right to stay in as any of the others. After some argument, he was put out by force. Arming himself with a good club and possessing some of his father's brawn, he forced his way into the school house and drove every man and woman out, and held the fort in spite of them.

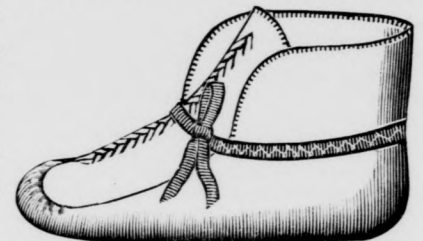
Fenton Independent: "A Patron went to one of our hardware dealers this week, and after trying for some time to buy an article for five cents less than the dealer's price—the dealer wanted 25 cents and the Patron wanted the article for 20 cents—gave it up and went to another store, where he got what he wanted, after considerable argument. He then hitched his team and invited four other farmers to 'come and take something,' and they betook themselves to a neighboring saloon. After spending the best part of an hour in the saloon, the Patron started for home, considerably the worse for wear. This man worked hard to save five cents and then spent probably the greater part of a dollar at the saloon, where he paid full price for all he got. Of course, this is the farmer's business, but you can put him down as one of the foremost to complain of the hard lot of the farmer, and to roundly abuse the merchant for his extortionate charges."

It is reported that Capt. Webb will christen his new boat, which will ply on Grand Traverse Bay, the *Traverse Point*, in honor of the summer resort of that name. As *Traverse Point* will be the best patron of the vessel, aside from *Traverse City*, the name will be well bestowed.

Infants' Genuine Chamois Moccasins.

These goods are all worked in SILK and WARRANTED NOT TO SHRINK. Sent post paid for \$2.25 per dozen.

Send for our catalogue and note our specially low price on Shoe Dressings.



HIRTH & KRAUSE,

118 Canal St., Grand Rapids, Mich.

A. E. BROOKS & CO.,

WHOLESALE MANUFACTURERS OF

Pure Candies.

The Only House in the State which Puts Goods Up NET WEIGHT.

NO CHARGE FOR PACKAGES.

CODY BLOCK, 158 EAST FULTON ST.,

GRAND RAPIDS, MICH

Are you Sour? Lost Trade? Cheap Grease!

NO DEALER EVER LOST A CUSTOMER BY SELLING HIM

THE FRAZER

ALWAYS UNIFORM. OFTEN IMITATED. NEVER EQUALLED.
KNOWN EVERYWHERE. NO TALK REQUIRED TO SELL IT.

Good Grease Makes Trade.

Cheap Grease Kills Trade.

Let Petroleum and Imitation Greases FRAZER Every Package Bears our Trade Mark. Alone, and Buy the Genuine Put up in Boxes, Cans, Pails, Kegs & Bbls.

MICH. COMMERCIAL TRAVELERS' ASSOCIATION.



The Membership on the Gain.

DETROIT, April 11, 1890.

Editor Michigan Tradesman:

At a meeting of the Board of Trustees of the M. C. T. A., held Saturday, April 5, proofs of death of Samuel Ekstein, of Lansing, and E. P. Griswold, of Grand Ledge, were presented and approved. The Secretary was directed to pay the beneficiary of Mr. Ekstein from the beneficiary fund, and an order was ordered drawn on the trustees of the reserve fund to pay the beneficiary of Mr. Griswold.

Assessment No. 2 for 1890 was ordered, to bear date of May 10 and to expire on June 9.

The membership is having a steady and healthy growth of from two to five applications at each meeting of the Trustees, the total increase since January 1 being twenty-one. The semi-annual, or April dues are being paid promptly, the membership taking more pains with their remittances in giving the membership number and address, which is appreciated by the Secretary, as it assists him very materially in giving each the proper credit and enables him to avoid errors in sending receipts.

The following resolution was unanimously adopted:

Resolved, That Wood's Official Railway Guide be and is hereby endorsed and recommended by this Association.

Members of the Association should not fail to recognize and appreciate THE TRADESMAN in its new form. In its pages are always many items of interest to them, and a careful perusal of its columns may give them many pointers; its "Gripsack Brigade" and "Personal" departments are not without interest to commercial travelers; its price currents are valuable alike to salesmen and buyers; its miscellaneous reading matter is clean and entertaining. Issue No. 336 contained a list of 300 traveling representatives of the enterprising jobbers and manufacturers of Grand Rapids. The list is of value in more ways than one. It gave the M. C. T. A. a valuable pointer. Boys, keep an eye on THE TRADESMAN.

M. J. MATTHEWS, Sec'y.

A Wrong Way to Fail.

One day last fall a German grocer, who was doing business in a small town about twenty miles from Pittsburg, sent word to a jobber in the city that he had failed, and could only pay fifty cents on the dollar of his indebtedness. A man was at once dispatched to the scene. He found the store shut up, with a notice of: "I Vhas Failed For 2 Weeks," on the door, but the grocer was easily found.

"Well, Mr. Schmidt, how is this?" was asked.

"Poor trade und bad collections."

"We didn't think it as bad as this. Let's look over the books a little."

In the course of half an hour the agent began to smell a rat, and he finally made discoveries which caused him to exclaim: "Mr. Schmidt, you haven't failed at all!"

"No? How vhas dot?"

"Why, you owe only \$800, and here you have a stock valued at \$5,000 and over \$2,000 cash in the bank."

"Yes, but doan' you see dot sign on der door, und doan' I close oop my place?"

"That's nothing to do with it. Why, instead of fifty cents on the dollar, you can pay 125."

"Dunder! but vhas dot so? Dot shows how much my poy Shake knows. He says we can fail und make two thousand dollar. Let me call him."

He went to the front door und called the young man off his roost on a salt barrel und explained the matter to him, and added:

"Und now how vhas she? I left it mit you, und you said it vhas all right."

"Vhell, you see, fodder, I vhas going to sharge up dot \$2,000 to profit und loss, but I was excited und put it all down to profit."

"Und we doan' fail?"

"Not now."

"Und we continues peesness?"

"Yes."

"Vhell, you take down dot sign und open der plinds, und I pays Mr. White 125 cents on der dollar. Dot vhas a—ll of a way to fail, und if you know vhat vhas good for you, you vhill keep avhay from me until I vhas cooled off."

Not Sugar, But Meat.

It was "settling day" at a general store in a Louisiana hamlet. Between sixty and seventy negroes were on hand to see how their accounts stood, and the proprietor and his clerk were very busy with the books. As the name of each was called he came forward, and the conversation ran about thus:

"Well, Henry, you have had 100 pounds of meat, 300 pounds of meal, 50 pounds of flour, 20 pounds of sugar, a pair of shoes, a pound of tea, and a hat. Deduct this from your cotton, and I owe you ten dollars."

"Yes, sah."

They had got to the tenth man before any one kicked, and then it was an intelligent-looking black who had a memorandum book in his hand, and who said: "I hain't dun had no sugar of you, Mars' Thompson."

"You haven't?"

"No, sah. What's de date of it?"

"The 17th of last month."

"We all was dun gone away from home from de 15th to de 20th an' dat charge hain't right."

"What! Do you dispute my books?"

"I has got to, sah."

"Then I'll—! Hold on, William; I am wrong. Yes, I have made a mistake. It isn't sugar, but meat. That makes—let's see—that makes forty pounds of meat, instead of twenty pounds of sugar, and you owe me \$5."

He had scratched out the false charge, and falsified the amount of meat to offset it, cheating the man out of \$4, but William turned to his companions and proudly waved the book on high and said: "Haven't I dun stuck to it dat eddecashun puts money in yo' pockets?"

Purely Personal.

C. A. Barnes, the Otsego grocer, was in town a couple of days last week.

Henry C. Gregory, of the firm of C. S. Gregory & Son, bankers at Dexter, is dead.

J. B. Bright, President of the Merchants' Tobacco Co., of Dayton, Ohio, is in town for a couple of days.

E. W. Locke has invented a spring suitable for bed and upholstered work and has applied for a patent on the device.

M. S. Goodman, book-keeper for the Hazeltine & Perkins Drug Co., spent Sunday with his parents at Kendallville, Ind.

It is reported that Ex-Manager Mulliken has engaged to go to Chattanooga, Tenn., to develop a large mineral and timber tract near that city, owned by Gen. Alger and other Detroit capitalists.

C. H. Barlow, of Leroy, who has written several articles for THE TRADESMAN during the past half dozen years, died on the 6th and was buried on the 8th. He was a patient sufferer for several years, enjoying Uncle Sam's bounty by reason of wounds received at the front during the rebellion.

Concluded to Give Him More Time.

Proprietor—Mr. Behindtime, I have decided to make a very liberal increase in your salary. Don't you think you have merited it?

Mr. Behindtime—Thank you, sir. I have tried hard to deserve your favor.

Proprietor—Yes! You were punctual at the ball games and have been faithful in theater attendance, careful not to get to the office first in the morning, always ready to have your fellow-clerks rectify your errors. You have been diligent in spreading the report that the firm could not get on without you, and I shall reward you by trying it.

Mr. Behindtime—Why, sir, what do you mean?

Proprietor—Simply this. Time is money, and we shall give you so much of it that you cannot work in our office. Here is your check. Good morning, sir.

"Our Leader" Goods.

Having stood the test of time and the battle of competition and come off victorious, we have no hesitation in recommending to the trade our line of

Our Leader Cigars,
Our Leader Smoking,
Our Leader Fine Cut,
Our Leader Baking Powder,
Our Leader Saleratus,
Our Leader Brooms.

WHICH ARE NOW

LEADERS IN FACT

In hundreds of stores throughout the State. If you are not handling these goods, send in sample order for the full line and see how your trade in these goods will increase.

I. M. CLARK & SON.

DETROIT SOAP CO'S

FAMOUS

Queen Anne Soap

The Best Known, Most Popular and Fastest Selling Laundry and General Family Soap in the Market. No Grocery Stock Complete Without This Brand Handsome Oleograph, Size 15x20 inches, given for 25 QUEEN ANNE SOAP WRAPPERS. Our Laundry and Toilet Soaps are sold by all Wholesale Grocers.

W. G. HAWKINS, Salesman for Western Michigan, LOCK BOX 173, GRAND RAPIDS



We are now ready to make contracts for the season of 1890.

Correspondence solicited.

81 SOUTH DIVISION ST., GRAND RAPIDS.

RINDGE, BERTSCH & CO.,



"HUSTLER."

The best heavy shoe made. Has as much wear in it as a \$5 boot. Cut from real kip or Pfister & Vogel's Milwaukee grain. Made in two soles or two soles and tap. In buckle or hook lace.

12, 14 AND 16 PEARL ST., GRAND RAPIDS, MICH.

Drugs & Medicines.

State Board of Pharmacy.
 One Year—Geo. McDonald, Kalamazoo.
 Two Years—Stanley E. Parkhill, Owosso.
 Three Years—Jacob Jesson, Muskegon.
 Four Years—James Vernon, Detroit.
 Five Years—Ottmar Eberbach, Ann Arbor.
 President—Jacob Jesson, Muskegon.
 Secretary—Jas. Vernon, Detroit.
 Treasurer—Geo. McDonald, Kalamazoo.
 Meetings during 1890—Star Island, June 30 and July 1; Marquette, Aug. 13 and 14; Lansing, Nov. 5 and 6.

Michigan State Pharmaceutical Ass'n.
 President—Frank Inglis, Detroit.
 First Vice-President—F. M. Alsford, Lansing.
 Sec'd Vice-President—Henry Kephart, Berrien Springs.
 Third Vice-President—Jas. Vernon, Detroit.
 Secretary—H. J. Brown, Ann Arbor.
 Treasurer—Wm Dupont, Detroit.
 Executive Committee—C. A. Bugbee, Cheboygan; E. T. Webb, Jackson; D. E. Prall, East Saginaw; Geo. McDonald, Kalamazoo; J. J. Crowley, Detroit.
 Next Meeting—At Saginaw, beginning third Tuesday of September, 1890.

Grand Rapids Pharmaceutical Society.
 President, J. W. Hayward, Secretary, Frank H. Escott.

Grand Rapids Drug Clerks' Association.
 President, F. D. Kipp; Secretary, W. C. Smith.

Detroit Pharmaceutical Society.
 President, J. W. Allen; Secretary, W. F. Jackson.

Muskegon Drug Clerks' Association.
 President, C. S. Koon; Secretary, J. W. Hoyt.

Dunning Postal Cards.

From the New York Herald.

Less than two years ago Congress passed an act making it a criminal offense to mail a postal card containing written or printed matter of a "libelous, scurrilous, defamatory or threatening character, or calculated and obviously intended to reflect injuriously upon the character or conduct of another." The penalty for a violation of the law is a fine not exceeding \$5,000, imprisonment for not more than five years, or both fine and imprisonment.

Under this statute a St. Louis business man was indicted for mailing these two postals to a customer:

"Please call and settle account, which is long past due, and for which our collector has called several times."

To this the customer evidently paid no attention, as the following was sent to him six days later:

"You owe us \$1.80. We have called several times for same. If not paid at once we shall place same with our law agency for collection."

The United States District Court holds that the sending of the first was not, but that the mailing of the second was, a criminal offense. The reason given for the distinction is that the second contained a threat to sue, which was "both calculated and intended to humiliate and injure the person addressed in public estimation," while the first was not open to this objection. Of the first, Judge Thayer says:

"The language employed is not of a threatening character, and, in my opinion, no jury would be warranted in finding, in view of its contents, that it was obviously intended by the writer to reflect injuriously on the character or conduct of the person addressed, or to injure or degrade him in the eyes of the public."

"It is true that it contains a demand for the payment of a debt and says that it is long past due and that a collector has called several times, but it is couched in respectful terms, and no intent is apparent to put it in such form as to attract public notice or to make it offensive to the person addressed."

In view of this decision, which we think is carrying the law to an extreme hardly warranted, business men will find it prudent either to enclose demands for money in sealed envelopes, or to be careful about what they write on postal cards.

The Man with One Idea.

To say of a man that he has but one idea is, usually, a mode of sneering at his supposed mental shortcomings, yet a moment's reflection will show that the world owes an enormous debt to men whose lives were dominated by a single object, and their unwavering faith in the soundness of their idea and their untiring patience in working it to a successful issue proved their faith well grounded. A score of men might be mentioned, whose names are held in grateful esteem by their fellow men for the benefits their "one idea" has conferred on the world.

This is just as true of the business world as of the scientific, and almost invariably we find the successful men are those who have chosen a single line of

endeavor and have bent every effort to the business of succeeding in it. A divided allegiance invites to personal disaster. It is the man who knows what he wants and sets out with the fixed purpose of getting there, that wins reputation and fortune. As an individual, he learns every detail of the business he engages in; as a member of a branch of trade, he interests himself in its general welfare. He conducts his affairs systematically, does well whatever he has to do, cultivates self-reliance, is alert for opportunities and ready for emergencies, gathering force of character from the passing years and ability and shrewdness from experience.

Too many business men scatter their interests and waste their energies, as well as multiply their cares, by dividing their attention among several different businesses, in the vain belief that out of variety must come prosperity. The best examples of success, however, indicate clearly that the average man who concentrates his mind and energies upon a single purpose, and fights it out on that line, though he may not rush at once into prosperity and fame, will reach his goal finally.

Beyond Price.

In a majority of cases men come to a true understanding of the value of a good reputation through the travail of bitter experience. Young men rarely have a realizing sense of the worth of such a business attribute, but by-and-by, when the edge has been taken from their conceit, and self-complacency has given way before the revelations of sharpened powers of observation and introspection, they will have learned that to be known as possessed of an unflinching integrity, unquestioned honesty, and unflinching honor, is to be the owner of an estate that cannot be lost except by one's own folly. The capital contained in a good reputation is an influence that reaches far beyond the personal circle of the owner. It is felt in the community in which he lives, and in other places where he may have business and social relations, and wherever it alights its presence is a beneficence. It may be said, further, that a good reputation lives after he who created it has passed away, always operating as a check upon unwholesome tendencies, and as a barrier to evil methods. "His word is as good as his bond" is a patent of nobility doubly valuable because, in the nature of things, it must be conferred by one's everyday associates and neighbors, and that it is a patent every man, young and old, should covet and strive for, is as obvious as it is true.

Announcement to the Drug Trade.

Having sold our entire stock and the good-will of our business to Messrs. Farrand, Williams & Clark, a firm composed of gentlemen long and favorably known to the entire business community, we desire to thank our many friends for the liberal patronage they have bestowed during the past twenty years, and at the same time express the hope that our successors may be even more favored than we ourselves have been.

Yours respectfully,

JOHN J. DODDS & Co.
 Detroit, April 5, 1890.

Supplementary to the above announcement, we take pleasure in stating that Mr. John J. Dodds retains his connection with the Drug Trade of Michigan by accepting a position with us, and we invite most cordially all his friends to meet him at our place of business, where he will do his utmost to promote their interests, and continue the pleasant business and friendly relations that have existed in the past.

Your Friends,

FARRAND, WILLIAMS & CLARK.
 Detroit, April 5, 1890.

□ The statement is made that Dr. Knorr, of Germany, made more than a million dollars during the winter's epidemic, by the discovery of antipyrine, the great grip remedy. The medicine sells for \$1.40 an ounce, and for every ounce sold he received sixty cents. The demand for the medicine was very great.

FARRAND, WILLIAMS & CLARK,

Wholesale Druggists, 32 and 34 Woodward Avenue, Detroit.
 From "The Industries of Detroit."

Though it may seem paradoxical, it is nevertheless true, that the wholesale drug house of Farrand, Williams & Clark is both the oldest and newest representative of this important commercial industry in Detroit. Its proprietors are old and well known to the business, the location of the enterprise and its entire stock are entirely new. Sixty years is a long time for one individual to continue in one line of business and in one city, yet such is the record of Mr. Jacob S. Farrand, the head of this firm. In 1830, as a boy of fifteen years, he came to Detroit and entered the employ of Mr. Edward Bingham, a dealer in drugs. Six years later he became a partner in the business, and from that date to the present the name of Farrand has been inseparably connected with the development of all that was progressive in the drug trade, as well as with that of the general interests of Detroit. On February 6, of the present year, the firm of Farrand, Williams & Co. having been dissolved, Messrs. Jacob S. Farrand, Harvey C. Clark, Richard P. Williams and Jacob S. Farrand, Jr., withdrew from the house and formed the new firm of Farrand, Williams & Clark, which, by the time this reaches the eye of the reader, will have been ready to supply their extensive and wide-spread trade with everything in the line of drugs, chemicals, medicines, paints and oils, druggists' sundries, etc., in the same prompt and enterprising manner as has always distinguished their operations during the past. The new premises of the firm are embraced in a handsome and commodious five-story and basement building, centrally and conveniently located in the heart of the wholesale district, which has been newly fitted up, and is provided with every convenience for the accommodation of an enormous stock and the systematic transaction of the business. The trade needs no introduction to the members of this firm, nor to the methods which have been so long in vogue with it. The junior members of the firm have long been the active managers of the business, and none are better qualified to conduct it, and the senior, though now past the allotted age of man, is still "Ixion-like"—"the man at the wheel." Throughout the entire territory in which this firm's business radiates, the trade in contemplating the important change made, may rest assured that the future of the new house will be fully in keeping with the record of its projectors.

Courteous to Every One.

A merchant on South Division street is very particular in instructing his children to speak politely on all occasions. The result of his teachings is sometimes amusing. This was the case one day last week, when he was putting the youngest of four through his preparatory course. The question was asked: "Who tempted Eve?"

The little fellow, after a moment's thought, with an air of confidence, replied: "It's the gentleman who lives in hell; I've forgotten his name."

The Drug Market.

Quinine, opium and morphia are steady. Sulphur and brimstone have declined. Oil peppermint is advancing.

CINSENC ROOT.

We pay the highest price for it. Address

PECK BROS., Wholesale Druggists, GRAND RAPIDS.

Do You Observe the Law?

If not, send \$1 to

THE TRADESMAN COMPANY,
 For their combined

LIQUOR & POISON RECORD.

THE MOST RELIABLE FOOD
 For Infants and Invalids.
 Used everywhere, with unqualified success. Not a medicine, but a steam-cooked food, suited to the weakest stomach. Take no other. Sold by druggists. In cans, 3c. and upward. WOOLRICH & Co. on every label.

SUSPENDED!

For allowing the dealer to impose on him by selling him shoe dressing other than

JETTINE.

Warranted not to Thicken, Sour or Mold in any climate. Quality Guaranteed Against Injury by Freezing. All others worthless after freezing. See quotation. MARTELL, BLACKING CO., Sole Manufacturers, Chicago, Ill.

Eaton, Lyon & Co.,

JOBBERS OF

Fishing Tackle,
 Base Balls and
 Supplies,
 Croquet,
 Hammocks,
 Lawn Tennis, Etc.

State Agents for A. J. Reoch & Co.'s
 Sporting Goods.
 Send for Catalogue.

EATON, LYON & CO.,

20 & 22 Monroe St., Grand Rapids

"THE WEAR IS THE TRUE TEST OF VALUE."

We still have in stock the well-known brand

Pioneer
 Prepared
 Paint.

MIXED READY FOR USE.

Having sold same to our trade for over ten years, we can say it has fulfilled the manufacturer's guarantee. Write for sample card and prices before making your spring purchases.

Hazeltine & Perkins Drug Co.,
 GRAND RAPIDS, MICH.

SOLE AGENTS

POLISHINA THE FURNITURE FINISH.

ACME WHITE LEAD & COLOR WORKS
 DETROIT, MANUFACTURERS OF
 LATEST ARTISTIC SHADES OF
 FOR Interior AND EXTERIOR DECORATION
 F. J. WURZBURG, Wholesale Agent, GRAND RAPIDS.

Declined—Brimstone, Sulphur.

ACIDUM.	Cubeae.....16 00@16 50	TINCTURES.	Aconitum Napellis R.....50 60	Nux Vomica, (po. 30).....32 00 35	Snuff Scotch, De. Voes.....@ 10	Red Venetian.....13 20@3
Aceticum.....8 10 10	Exechthitos.....90 00@1 00			Os. Sepia.....12 00 13	Soda Boras, (po. 13).....12 00 13	Ochre, yellow Mars.....13 20@4
Benzoicum German.....80 00 10	Erigeron.....1 20@1 30			Pepsin Saac, H. & P. D.....@ 2 00	Soda et Potass Tart.....30 00 33	" Ber.....13 20@3
Boracie.....40 00 30	Gaultheria.....2 10@2 20			Co.....@ 2 00	Soda Carb.....30 00 33	Putty, commercial.....2 1/2 24@3
Carbolium.....40 00 45	Gentianum, ounce.....@ 75			Pieis Liq, N. C., 1/2 gal.....@ 2 00	Soda, Bi Carb.....@ 5	" strictly pure.....2 1/2 24@3
Citricum.....50 00 55	Gossipi, Sem. gal.....50 00 75			doz.....@ 2 00	Soda, Ash.....@ 5	Vermilion Prime Amer-ican.....13 00@16
Hydrochlor.....30 00 5	Heboma.....50 00 20			Pieis Liq., quarts.....@ 1 00	Soda, Sulphas.....@ 2	Vermilion, English.....75 00@80
Nitrosum.....10 00 12	Humuli.....90 00 20			Pil Hydrarg, (po. 80).....@ 50	Spts. Ether Co.....50 00 55	Green, Peninsular.....70 00@75
Oxalicum.....12 00 14	Lavandula.....90 00 20			Piper Nigra, (po. 22).....@ 18	" Myrcia Imp.....@ 2 50	Lead, red.....@ 7 1/4
Salicylicum.....14 00 18	Limonis.....1 50@1 80			Piper Alba, (po. 25).....@ 35	" Vini Rect. bbl.....2 05	Whiting, white Spain.....@ 70
Phosphorium dil.....1 40@1 80	Mentha Piper.....2 00@2 10			Pix Burgum.....@ 7	Less 5c gal, cash ten days.....@ 15	Whiting, Gilders.....@ 90
Sulphuricum.....13 00 15	Mentha Verid.....2 50@2 60			Plumbi Acet.....14 00 15	Strychnia Crystal.....@ 1 10	White, Paris American.....1 00 00
Tannicum.....1 40@1 60	Morruhae, gal.....80 00 10			Pulvis Ipecac et opil.....1 00@1 20	Sulphur, Subl.....2 1/2 3 1/4	Whiting, Paris Eng.....@ 1 40
Tartaricum.....35 00 38	Myrcia, ounce.....@ 50			Pyrethrum, boxes H.....@ 1 25	" Roll.....2 1/2 3	Pioneer Prepared Paint.....20 00@1 4
AMMONIA.	Olive.....1 25@2 75			Pyrethrum, pv.....30 00 35	Tamarinds.....@ 10	Swiss Villa Prepared.....1 00@1 20
Aqua, 16 deg.....3 00 5	Pieis Liquida, (gal. 35).....10 00 12			Quassia.....@ 10	Whale, winter.....70 70	
" 18 deg.....4 00 6	Ricini.....1 20@1 32			Sanguis Draconis.....40 00 50	Lard, extra.....55 60	
Carbonas.....11 00 13	Rosae, ounce.....75 00 100			Santonine.....@ 50	Lard, No. 1.....45 55	
Chloridum.....12 00 14	Succini.....40 00 45			Sapo, W.....12 00 14	Linseed, pure raw.....62 65	
ANILINE.	Sabina.....90 00 100			" M.....@ 10		
Black.....2 00@2 25	Santal.....3 50@7 00			" G.....@ 15		
Brown.....80 00 100	Sassafras.....50 00 55					
Red.....45 00 50	Sinapis, ess, ounce.....@ 65					
Yellow.....2 50@3 00	Tigili.....@ 1 50					
BACCAE.	Thyme.....40 00 50					
Cubeae (po. 1 60).....1 75@1 85	Theobromas.....15 00 20					
Juniperus.....8 00 10	POTASSIUM.					
Xanthoxylum.....25 00 30	Bi Carb.....15 00 18					
BALSAMUM.	Bichromate.....13 00 14					
Copaiba.....70 00 75	Bromide.....37 00 40					
Peru.....@ 1 30	Carb.....12 00 15					
Terabin, Canada.....45 00 50	Chlorate, (po. 18).....16 00 18					
Tolutan.....40 00 45	Cyanide.....50 00 55					
CORTEX.	Iodide.....2 80@2 90					
Abies, Canadian.....18	Potassa, Bitart, pure.....28 00 30					
Cassiae.....11	Potassa, Bitart, com.....@ 15					
Cinchona Flava.....18	Potass Nitras, opt.....80 00 100					
Eouonymus atropurp.....30	Potass Nitras.....70 00 9					
Myrcia Cerifera, po.....20	Prussiate.....25 00 28					
Prunus Virgini.....12	Sulphate po.....15 00 18					
Quillaia, grd.....12	RADIX.					
Sassafras.....12	Aconitum.....20 00 25					
Ulmus Po (Ground 12).....10	Althae.....25 00 30					
EXTRACTUM.	Anchusa.....15 00 20					
Glycyrrhiza Glabra.....24 00 25	Arum, po.....@ 25					
" po.....33 00 35	Calanias (po. 15).....30 00 50					
Haematox, 15 lb. box.....11 00 12	Gentiana (po. 15).....10 00 12					
" 1s.....13 00 14	Glycyrrhiza, (pv. 15).....16 00 18					
" 1/2s.....14 00 15	Hydrastis Canaden, (po. 45).....@ 40					
" 3/4s.....16 00 17	Hellebore, Ala, po.....15 00 20					
FERRUM.	Inula, po.....15 00 20					
Carbonate Precip.....@ 15	Ipecac, po.....2 25@2 35					
Citrate and Quinia.....@ 3 50	Iris plox (po. 20@22).....18 00 20					
Citrate Soluble.....@ 80	Jalapra, pr.....38 00 40					
Ferrocyanidum Sol.....@ 50	Maranta, 1/4s.....@ 35					
Solut Chloride.....@ 15	Podophyllum, po.....15 00 18					
Sulphate, com'l.....1 1/2@2 7	Rhei.....75 00 100					
" pure.....@ 2	" cut.....@ 75					
FLORA.	" pr.....75 00 100					
Arnica.....14 00 16	Spigelia.....48 00 53					
Anthemis.....30 00 35	Sanguinaria, (po. 25).....@ 20					
Attricarria.....30 00 35	Serpentaria.....40 00 45					
Barosma.....10 00 12	Senega.....45 00 50					
Cassia Acutifol, Tin-nivelly.....35 00 50	Similax, Officialis, H.....@ 40					
Salvia officinalis, 1/4s and 1/2s.....10 00 12	Scillaes, (po. 35).....@ 20					
Ura Ursi.....8 00 10	Synploeropus, Posti-dus.....@ 35					
GUMMI.	Valeriana, Eng. (po. 30).....@ 25					
Acacia, 1st picked.....@ 21 00	" German.....15 00 20					
" 2d.....@ 80	Zingiber a.....10 00 15					
" 3d.....@ 90	Zingiber j.....22 00 25					
" sifted sorts.....@ 65	SEMEN.					
" po.....75 00 100	Anisum, (po. 20).....@ 15					
Aloe, Barb, (po. 60).....50 00 60	Apium (graveoleons).....15 00 18					
" Cape, (po. 20).....@ 12	Bird, is.....40 00 6					
" Socotri, (po. 60).....@ 50	Carui, (po. 18).....80 00 12					
Catechu, is, (1/2s, 14 1/4s, 16).....@ 1	Cardamon.....1 00@1 25					
Ammoniaes.....25 00 30	Corlandrum.....10 00 12					
Assafoetida, (po. 30).....@ 15	Cannabis Sativa.....3 1/2@4					
Benzoicum.....60 00 65	Cydonium.....75 00 100					
Camphore.....35 00 40	Chenopodium.....10 00 12					
Euphorbium po.....35 00 40	Dipterix Odonate.....1 75@1 85					
Galbanum.....@ 30	Foeniculum.....@ 15					
Gamboge, po.....80 00 95	Foenigreek, po.....60 00 8					
Guaiaicum, (po. 55).....@ 50	Lini.....4 00 4 1/2					
Kino, (po. 25).....@ 20	Lini, grd, (bbl. 4).....4 1/2@4 1/2					
Mastic.....@ 21 00	Lobelia.....35 00 40					
Myrrh, (po. 45).....@ 40	Phalaris Canarian.....3 1/2@4 1/2					
Opil, (pc. 5 20).....3 75@3 90	Rapa.....60 00 7					
Shellac.....25 00 35	Sinapis, Albu.....80 00 9					
" bleached.....27 00 35	" Nigra.....11 00 12					
Tragacanth.....30 00 35	SPIRITUS.					
HERBA—In ounce packages.	Frumenti, W. D. Co.....2 00@2 50					
Absinthium.....25	" D. F. R.....1 75@2 00					
Eupatorium.....20	Juniperis Co. O. T.....1 75@1 75					
Lobelia.....25	Saacharum N. E.....1 75@2 50					
Majorum.....28	Spt. Vini Galli.....1 75@2 50					
Mentha Piperita.....23	Vini Oporto.....1 25@2 00					
" Vir.....25	Vini Alba.....1 25@2 00					
Rue.....30	SPONGES.					
Tanacetum, V.....32	Florida sheeps' wool carriage.....2 25@2 50					
Thymus, V.....25	Nassau sheeps' wool carriage.....2 00					
MAGNESIA.	Velvet extra sheeps' wool carriage.....1 10					
Caiched, Pat.....55 00 60	Extra yellow sheeps' carriage.....85					
Carbonate, Pat.....20 00 22	Grass sheeps' wool car-riage.....65					
Carbonate, K. & M.....20 00 22	Hard for slate use.....75					
Carbonate, Jennings.....35 00 36	Yellow Reef, for slate use.....1 40					
OLEUM.	SYRUPS.					
Absinthium.....5 00@5 50	Acacia.....50					
Amygdalae, Dulc.....45 00 75	Zingiber.....50					
Amygdalae, Amarae.....8 00@8 25	Ipecac.....60					
Anisi.....1 90@2 00	Perri Iod.....3 1/2@4					
Aurant Cortex.....@ 50	Aurant Cortex.....50					
Bergamii.....2 80@3 25	Rhei A. R.....50					
Cajuputi.....90 00 100	Similax Officialis.....@ 50					
Caryophylli.....1 25@1 30	" Co.....50					
Cedar.....35 00 65	Senega.....50					
Chenopodii.....@ 75	Scillaes.....50					
Cinnamoni.....1 35@1 40	" Co.....50					
Citronella.....@ 75	Tolutan.....50					
Conium Mac.....35 00 65	Prunus virg.....50					
Copaiba.....1 20@1 30						

HAZELTINE & PERKINS DRUG CO.

Importers and Jobbers of

--- DRUGS ---

Chemicals and Druggists' Sundries.

Dealers in

Patent Medicines, Paints, Oils, Varnishes.

Sole Agents for the Celebrated Pioneer Prepared Paints.

We are Sole Proprietors of

WEATHERLY'S MICHIGAN CATARRH REMEDY.

We have in stock and offer a full line of

Whiskies, Brandies, Cins, Wines, Rums.

We are Sole Agents in Michigan for W. D. & Co.

Henderson County, Hand Made Sour Mash

Whisky and Druggists' Favorite

Rye Whisky.

We sell Liquors for Medicinal Purposes only.

We give our Personal Attention to Mail Orders and Guar-antee Satisfaction.

All orders are Shipped and Invoiced the same day we re-ceive them. Send in a trial order.

Hazeltine & Perkins Drug Co., GRAND RAPIDS, MICH.

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Hazeltine & Perkins Drug Co.,
GRAND RAPIDS, MICH.

GROCERIES.

Salmon an Inexpensive Luxury.

From the American Grocer.

Rarely have retailers had such an opportunity as the present for pushing the sale of fresh canned salmon, now an inexpensive luxury. The best brands of red Alaska salmon can be retailed at 20 cents per tin and afford retailers a large profit. Some brands of good quality can be retailed 35 cents for two tins, and give sellers a liberal margin. Would it not be well for dealers to impress upon consumers the fact that canned salmon is equally as valuable an article of food as fresh beef or mutton? It furnishes a large amount of protein, in which vegetable food is deficient, therefore salmon is palatable and serves well with rice, potatoes and all vegetable products. The nutritive value of a can of salmon is more than double that of one pound of sirloin beef. Fish of white flesh are of far less value than red fish.

It is also far cheaper than fresh salmon, for one pound of canned salmon contains 56 per cent. more of nutritive materials than one pound of fresh salmon.

There is very little waste as compared with fresh fish, besides the time, labor and expense of cooking may be dispensed with. If desired, hot salmon may be cooked in over 100 different ways, as admirably shown in a little book of recipes issued a year or two ago by T. J. Murray, a well-known chef.

Impress upon consumers that salmon are canned fresh from the water, and therefore retain the delicious flavor for which the fish are noted.

Put the facts we have given before your customers, quoting such eminent authority as Prof. W. O. Atwater, of Middletown University, regarding the nutritive value of fish with red flesh. Push the sale of the article at a fair profit. In this way a steady and permanent demand may be created. Then there is the added satisfaction of rendering customers a good service by showing them a new way to tickle their palates and nourish their bodies at minimum cost.

Salmon can be made a popular leader during the next four months if retailers are so disposed.

Wool, Hides, Tallow and Furs.

Wool is weak and lower, but is selling at the decline, as manufacturers are compelled to buy to fill orders. They are indifferent buyers, however, with no orders ahead on their books, or any wool in stock, in case orders should come, which is not likely. Our clothing dealers have large stocks piled up, which they have carried since the season of '87, and are more anxious sellers than buyers. Consequently, manufacturers have it their own way in buying what little they want. Large blocks of wool are being held from last season's purchase, with no hopes of bringing cost.

Hides are scarce and firm on light weights, at a slight advance, which makes it difficult for the tanners to see a profit, as they can get no advance on leather. Most tanners are sufficiently well stocked to last until June and will not buy at any advance over one week ago. Heavy hides are $\frac{1}{2}$ c lower and are plenty. Calfskins have advanced, mostly from scarcity, but as this is the season for taking off, they are coming freely and will soon decline to old figures.

Tallow is firm, with ample supply for the demand.

Furs are dead and all prices are nominal, with immense stocks on hand and no market.

Write J. P. Visner, 17 Hermitage block, Grand Rapids, for jobbers' prices on teas, coffees, spices, syrups, etc. The house he represents, E. J. Gillies & Co., of New York, is an immense establishment and can do you good.

More than He Bargained For.

"Well," said the merchant to his young clerk whom he had sent out collecting, "did you have any luck?"

"Some."

"I suppose you got the amount Mr. Fatherington owes. You said he was a personal friend of yours."

"No, I didn't get the money; the fact is, I don't exactly know what to make of my experience there."

"How was it?"

"I went in and said, 'Mr. Fatherington, I called to speak about a matter—' I didn't get any further, when he put in with, 'That's all right, my boy; she is yours; take her and be happy.'"

The Grocery Market.

Sugars have taken an upward turn, having advanced a sixpence during the past two days, with every indication of still higher prices, as the market is advancing. Currants are firmer and prunes are scarcer. Gallon apples have advanced 25c per dozen, an export order for 600 cases at \$2.75 per dozen having been refused last Saturday. Oatmeal and rolled oats are lower. Pickles are very scarce and are a little higher. Dried fruits continue firm and are subject to further advances.

The Restraining Influence.

"Boy," said a grocer, "didn't I see you pocket an apple from that barrel?"

"No, sir."

"Look out! you were acting very suspicious. I was watching you."

"Yes, I knew you were, and that's the reason I didn't make a grab and run for it."

Misunderstood the Question.

Judge—Do I understand that you prefer a charge against this man?

Grocer—No, sir. I prefer to have him pay cash.

"Brush" soap, which was put on the market about three months ago by the Central City Soap Co., of Jackson, is meeting with a large sale. It is a decided novelty. Sold by all jobbers.

[Established 1780.]



"LA BELLE CHOCOLATIÈRE."

W. BAKER & CO.'S REGISTERED TRADE-MARK.

No Chemicals are used in any of *Walter Baker & Co.'s Chocolate and Cocoa Preparations*.

These preparations have stood the test of public approval for more than one hundred years, and are the acknowledged standard of purity and excellence.

PRODUCE MARKET.

Apples—Golden or Roxbury russets or Northern Spys command \$3.50@4 per bbl.
Beans—Dealers pay \$1.40 for unpicked and \$1.50 for picked, holding at \$1.65@1.75 per bu. The market is firm.
Beets—40c per bu.
Butter—The market is easier, except for strictly choice. Creamery is in fair demand at 25c. Choice grades of dairy are in active demand, dealers paying 15@16c and holding at 17@18c.
Buckwheat Flour—\$1.75 per 100 lbs.
Cabbages—\$1@1.25 per crate, for new stock.
Cheese—Fair stock of full cream commands 11@12c.
Cider—10c per gal.
Cooperage—Pork barrels, \$1.25; produce barrels 25c.
Cucumbers—\$1.50 per doz.
Dried Apples—Evaporated are held at 10@11c and sundried at 6@6½c.
Eggs—Dealers now pay 10c and hold at 11@12c.
Field Seeds—Clover, mammoth, \$3.50 per bu.; medium, \$3.50. Timothy, \$1.50 per bu.
Honey—Scarce and nearly out of market.
Lettuce—12@15c per lb. for Grand Rapids grown.
Maple Sugar—8@10c per lb., according to quality.
Malt Syrup—75@85c per gal.
Onions—Green, 25c per doz. Bermuda, \$3.50@3.75 per crate.
Parsnips—60c per bu.
Peas—7c per lb.
Pop Corn—4c per lb.
Potatoes—The market is still firm, but is likely to be a little weak for a few days, when prices will probably go still higher. Buyers are paying 50c per bu. here and 45c at most of the leading shipping points throughout the State.
Radishes—35c per doz bunches.
Spinach—\$1 per bu.
Squash—Husky, 2c per lb.
Sweet Potatoes—A few lots are held at 5c per bbl.
Tomatoes—Early Southern stock commands \$1 per peck (7 qts.) box.
Turnips—25c per bu.
Vegetable Oysters—40c per doz.

PROVISIONS.

The Grand Rapids Packing and Provision Co. quotes as follows:

PORK IN BARRELS.
Mess, new, 11 50
Short cut 11 50
Extra clear pig, short cut 12 75
Extra clear, heavy 12 75
Clear, fat back 12 75
Boston clear, short cut 13 00
Clear back, short cut 13 00
Standard clear, short cut, best 13 00
SAUSAGE—Fresh and Smoked.
Pork Sausage 7
Ham Sausage 9
Tongue Sausage 9
Frankfort Sausage 8
Blood Sausage 5
Bologna, straight 5
Bologna, thick 5
Head Cheese 5
LARD—Kettle Rendered.
Tubs 7½
50 lb. Tins 7½
LARD—Family.
Tubs 5½
30 and 50 lb. Tubs 5½
3 lb. Pails, 20 in a case 6½
5 lb. Pails, 12 in a case 6½
10 lb. Pails, 6 in a case 6½
20 lb. Pails, 4 in a case 6
50 lb. Cans 6½
BEEF IN BARRELS.
Extra Mess, warranted 300 lbs. 7 00
Extra Mess, Chicago packing 7 00
Boneless, rump butts.
SMOKED MEATS—Canned or Plain.
Hams, average 20 lbs. 9½
" 16 lbs. 10
" 12 to 14 lbs. 10½
" picnic 7
" best boneless 8½
Breakfast Bacon, boneless 8½
Dried beef, ham prices 8
Long Cuts, heavy 6
Briskets, medium 6
" light 6

OYSTERS and FISH.

F. J. Dettenthaler quotes as follows:

FRESH FISH.
Whitefish 7½
" smoked 8
Trout 6
Haddock 15
Ciscos 4
OYSTERS—CANS.
Fairhaven Counts 25
Selects 25
F. J. D.'s 22
Anchors 20
FRESH MEATS.
Swift and Company quote as follows:
Beef, carcass 5½@6½
" hind quarters 7
" fore 4
" loins, No. 3 10
" ribs 8½
" tongues 8
Hogs 5½@6
Bologna 5
Pork loins 5
" shoulders 5
Sausage, blood or head 5
" liver 5
" Frankfort 8
Mutton 9

CANDIES, FRUITS and NUTS.

The Putnam Candy Co. quotes as follows:

STICK.
Standard, 25 lb. boxes 9
Twist, 25 " 9
Cut Loaf, 25 " 10½
MIXED.
Royal, 25 lb. pails 9
" 200 lb. bbls 8½
Extra, 25 lb. pails 10
" 200 lb. bbls 9½
French Cream, 25 lb. pails 11½

FANCY—In 5 lb. boxes.

Lemon Drops 12
Sour Drops 13
Peppermint Drops 14
Chocolate Drops 14
H. M. Chocolate Drops 18
Gum Drops 10
Licorice Drops 18
A. B. Licorice Drops 14
Lozenges, plain 15
" printed 15
Imperial 14
Mottos 15
Cream Bar 13
Molasses Bar 13
Caramels 10@18
Hand Made Creams 18
Plain Creams 16
Decorated Creams 20
String Rock 15
Burnt Almonds 22
Wintergreen Berries 14

FANCY—In bulk.

Lozenges, plain, in pails 13½
" " in bbls 11
" printed, in pails 12
" " in bbls 11½
Chocolate Drops, in pails 12
Gum Drops, in pails 6½
" " in bbls 5½
Moss Drops, in pails 10
" " in bbls 9½
Sour Drops, in pails 12
Imperial, in pails 11
" " in bbls 10½

FRUITS.

Oranges, Messina, choice @ 4 00
" " fancy 3 75@4 00
" Florida, choice 4 50@4 75
" " fancy 3 75@4 00
" Riversides, fancy 3 75@4 00
" Mountain, 3 50
" Wash. Navals, fancy @ 3 50
" Valencias, large @
Lemons, Messina, choice, 360 @3 50
" " 300 3 75@4 00
" " fancy, 360 @4 00
" " 300 4 25@4 50
Figs, Smyrna, new, fancy layers @16
" " choice 13 @ 14
" choice, 7 lb. @
Dates, frails, 50 lb. @
" 1/2 frails, 50 lb. @
" Fard, 10-lb. box @10
" 50-lb. @ 8
" Persian, 50-lb. box 5½@

NUTS.

Almonds, Tarragona @16
" Ivaca @15
" California @14
Brazilis @11½
Walnuts, Grenoble @16
" California @13
Pecans, Texas, H. P. 11 @14

PEANUTS.

Fancy, H. P., Bells Roasted @ 9
" " Roasted @10½
Fancy, H. P., Suns Roasted @9
" " Roasted @10½
Choice, H. P., G. Roasted @ 8
" " Roasted @ 9½

E. J. Mason & Co.,
Proprietors of

Old Homestead Factory

GRANT, MICH.

MANUFACTURERS OF

Preserves, Evaporated Apples

Jellies and Apple Butter

Our goods are guaranteed to be made from wholesome fruit and are free from any adulteration or sophistication. See quotations in grocery price current.

The Grand Rapids trade can be supplied by GOSS & DORAN, 138 South Division street. Telephone, 1150.

A. D. Spangler & Co

WHOLESALE DEALERS IN

FRUITS AND PRODUCE

And General Commission Merchants.

EAST SAGINAW, MICH.

We buy and sell all kinds of fruit and produce and solicit correspondence with both buyers and sellers.

Fehsenfeld & Grammel,
(Successors to Steele & Gardner.)

Manufacturers of

BROOMS!

Whisks, Toy Brooms, Broom Corn, Broom Handles, and all kinds of Broom Materials.
10 and 12 Plainfield Ave., Grand Rapids.

The quotations given below are such as are ordinarily offered cash buyers who promptly and buy in full packages.

APPLE BUTTER.	6	Bulk COCOA SHELLS.	3 @ 4 1/2	HERES.	9	Rape.	6	Wheel, 5 to 7.	37	Patent	" sacks.	5 50
E. J. Mason & Co.'s goods.	6	Pound packages.	5 1/2 @ 6	Sage.	14	Mustard.	7 1/2	Trinker, 3x9, 9 oz.	25	" barrels.	" MILLSTUFFS.	14 00
Frazer's.	82 60	COFFEE EXTRACT.		Hops.	14	Diamond Crystal, in cases	50	Jas. G. Butler & Co.'s Brands.	38	Bran.	Ships.	15 00
Aurora.	1 75	Valley City.	85	JELLIES.	6	24 packages.	1 50	Something Good.	35	Screenings.	Middlings.	15 00
Diamond.	1 60	Felix.	1 10	E. J. Mason & Co.'s goods.	3 1/2	Common Fine per bbl.	80	Peach Pie.	36	Mixed Feed.	Coarse meal.	15 50
BAKING POWDER.		COFFEE—Green.		Chicago goods.	3 1/2	Solar Rock, 56 lb. sacks.	27	Wedding Cake, blk.	35	"	"	15 50
Absolute, 1/4 lb. cans, 100s.	11 75	Rio, fair.	@ 21	LAMP WICKS.		28 pocket.	1 90	"Tobacco"	37	"	"	15 50
" 1/2 lb. " 50s.	10 00	" good.	@ 21	No. 1.	30	60 "	2 00	TOBACCO—Fine Cut.		Small lots.	" CORN.	42
" 1 lb. " 50s.	18 75	" prime.	@ 22	No. 2.	40	100 "	2 15	D. Scotten & Co.'s Brands.		Car "	" OATS.	38
Acme, 1/4 lb. cans, 3 doz.	75	" fancy, washed.	@ 23	Pure LICORICE.	50	Ashton bu. bags.	75	Hiawatha.	63	Small lots.	" RYE.	28 1/2
" 1/2 lb. " 1 "	1 50	" golden.	@ 23	Calabria.	30	Higgins "	75	Sweet Cuba.	36	Car "	"	38
" 1 lb. " 1 "	3 00	Santos.	@ 23	Sicily.	18	Warsaw "	35	Wedding Cake, blk.	35	Small lots.	"	32
" bulk.		Mexican & Guatemala.	@ 23	Condensed, 2 doz.	1 25	Our Leader.	36	"Tobacco"	37	No. 1.	" BARLEY.	40
Our Leader, 1/4 lb. cans.	45	Java, Interior.	@ 26	Matches.		Our Leader.	16	"		No. 2.	"	1 06
" 1/2 lb. " 90		" Mandehing.	@ 27	No. 9 sulphur.	2 00	Church's, Arm & Hammer.	5 1/2	Plow Boy, 2 oz.	32	No. 1.	" HAY.	10 00
" 1 lb. " 1 60		Peaberry.	@ 27	Anchor parlor.	1 70	Dwight's Com.	5 1/2	" 4 oz.	31	No. 2.	"	9 00
Telfer's, 1/4 lb. cans, doz.	45	Mocha, genuine.	@ 28	No. 2 home.	1 10	Taylor's.	5 1/2	" 15 oz.	32	HIDES, PELTS and FURS.		
" 1/2 lb. " 85		To ascertain cost of roasted		Export parlor.	4 00	DeLand's Cap Sheaf.	5 1/2	VINEGAR.		Perkins & Hess pay as fol		
" 1 lb. " 1 50		coffee, add 1/2 c. per lb. for roast-		MOLASSES.		" pure.	5 1/2	40 gr.	8	lows:		
BATH BRICK.		ing and 15 c. per lb. for shrink-		Black Strap.	20	Our Leader.	4 1/2	50 gr.	10	Green.	"	4 1/2
English, 2 doz. in case.	80	age.		Cuba Baking.	24 @ 25	Syrups.		"		Part Cured.	"	4
Bristol.	75	COFFEES—Package.		Porto Rico.	3 @ 35	"		MISCELLANEOUS.		Full "	"	5 1/2
American, 2 doz. in case.	70	McLaughlin's XXXX.	25 1/2	New Orleans, good.	24 @ 28	Pure Sugar, bbl.	22 @ 35	Cocoa Shells, bulk.	4 @ 25	Heavy steers, extra.	"	5 @ 6
BLUING.	Dozen	Durham.	25	" fancy.	42 @ 45	" half barrel.	22 @ 37	PAPER & WOODENWARE.		Dry.	"	5 @ 6
" 8 oz.	60	" In cabinets (3/4 c above)	25 1/2	One-half barrels, 3c extra		SWEET GOODS.		PAPER.		Dry Kips.	"	5 @ 6
" 16 oz.	90	CLOTHES LINES.		Muscatine, Barrels.	5 00	Ginger Snaps.	8	Curtiss & Co. quote as fol		Calfskins, green.	"	3 @ 6
BROOMS.		Cotton, 40 ft. per doz.	1 25	" Half barrels.	2 65	Sugar Creams.	8 1/2	lows:		Deacons skins.	"	10 @ 20
No. 2 Hurl.	1 75	" 50 ft. "	1 50	" Cases.	2 15 @ 25	Frosted Creams.	8 1/2	Straw.	160	Shearlings.	"	10 @ 25
No. 1.	2 00	" 60 ft. "	1 75	OATMEAL.		Graham Crackers.	8	" Light Weight.	200	Estimated wool, per lb.	"	20 @ 28
No. 2 Carpet.	2 25	" 70 ft. "	2 00	Muscatine, Barrels.	5 00	Oatmeal Crackers.	8	Sugar.	180	FURS—10 per cent. off.	"	10 @ 10
No. 1.	2 50	" 80 ft. "	2 25	" Half barrels.	2 65	Boxes.	5 1/2	Hardware.	2 1/2	" pale.	"	5 @ 5 1/2
Parlor Gem.	2 75	Jute 60 ft. "	1 00	" Cases.	2 15 @ 25	Kegs, English.	4 1/2	Bakers.	2 1/2	Full "	"	4 @ 4
Common Whisk.	90	" 72 ft. "	1 15	ROLLED OATS.		Jettine, 1 doz. in box.	75	Dry Goods.	6	Heavy steers, extra.	"	5 @ 6
Fancy.	1 30	CONDENSED MILK.		Muscatine, Barrels.	5 00	"		Jute Manila.	8	Dry.	"	5 @ 6
Mill.	3 25	Eagle.	7 50	" Half bbls.	2 65	SHOE POLISH.		Red Express No. 1.	5	Calfskins, cured.	"	4 1/2 @ 6
Warehouse.	2 75	Anglo-Swiss.	6 00 @ 7 60	" Cases.	2 15 @ 25	Jettine, 1 doz. in box.	75	No. 2.	4	Deacons skins.	"	10 @ 20
		COUPONS.		OIL.		TEAS.		"		1/2 off for No. 2.	"	
		COUPONS—"Superior."		Michigan Test.	9 1/2	JAPAN—Regular.		48 Cotton.	22	Shearlings.	"	10 @ 25
		\$ 1 per hundred.	2 50	Water White.	10 1/2	Good.	14 @ 16	Cotton, No. 2.	20	Estimated wool, per lb.	"	20 @ 28
		\$ 2, " "	3 00			Good.	14 @ 16	" 3.	18	FURS—10 per cent. off.	"	10 @ 10
		\$ 3, " "	4 00			Choice.	24 @ 28	Sea Island, assorted.	40	Mink, dark.	"	5 @ 5 1/2
		\$ 10, " "	5 00			Choicest.	32 @ 38	No. 5 Hemp.	18	" pale.	"	5 @ 5 1/2
		\$ 20, " "	6 00			Choice.	32 @ 38	No. 6 "	17	Full "	"	4 @ 4
		COUPONS—"Tradesman."				Choice.	32 @ 38	Wool.	8	Heavy steers, extra.	"	5 @ 6
		\$ 1, per hundred.	2 00			Choice.	32 @ 38	WOODENWARE.		Dry.	"	5 @ 6
		\$ 2, " "	2 50			Choice.	32 @ 38	Tubs, No. 1.	7 00	Dry Kips.	"	5 @ 6
		\$ 5, " "	3 00			Choice.	32 @ 38	" No. 2.	6 00	Calfskins, green.	"	3 @ 6
		\$ 10, " "	4 00			Choice.	32 @ 38	" No. 3.	5 00	Deacons skins.	"	10 @ 20
		\$ 20, " "	5 00			Choice.	32 @ 38	Pails, No. 1, two-hoop.	1 50	Shearlings.	"	10 @ 25
		Subject to the following dis-				Choice.	32 @ 38	" No. 1, three-hoop.	1 75	Estimated wool, per lb.	"	20 @ 28
		counts:				Choice.	32 @ 38	Clothespins, 5 gr. boxes.	1 35	FURS—10 per cent. off.	"	10 @ 10
		200 or over. 5 per cent.				Choice.	32 @ 38	Bowls, 11 inch.	1 00	Mink, dark.	"	5 @ 5 1/2
		1000 " " 10 "				Choice.	32 @ 38	" 13 "	1 25	" pale & yellow.	"	4 @ 4 1/2
		1000 " " 20 "				Choice.	32 @ 38	" 15 "	2 00	Otter, dark.	"	4 @ 4 1/2
		CRACKERS.				Choice.	32 @ 38	" 17 "	2 75	Wolf.	"	2 @ 2 1/2
		Kenosha Butter.	7 1/2			Choice.	32 @ 38	" assorted, 17s and 19s	2 50	Beaver.	"	2 @ 2 1/2
		Seymour "	5 1/2			Choice.	32 @ 38	" 15s, 17s and 19s	2 75	Opposum.	"	0 25 @ 15
		Butter.	5 1/2			Choice.	32 @ 38	" bushel.	1 50	Deerskins, per lb.	"	10 @ 20
		" family.	7 1/2			Choice.	32 @ 38	" with covers	1 90	Above prices for No. 1 skins		
		" biscuit.	6			Choice.	32 @ 38	" willow cl'ths, No.1	5 75	only.		
		Boston.	6 1/2			Choice.	32 @ 38	" " No.2	6 25	WOOL.		
		City Soda.	7 1/2			Choice.	32 @ 38	" " No.3	7 25	Washed.	"	30 @ 35
		Soda.	7 1/2			Choice.	32 @ 38	" " No.4	7 25	Unwashed.	"	10 @ 18
		S. Oyster.	5 1/2			Choice.	32 @ 38	" " No.5	7 25	MISCELLANEOUS.		
		City Oyster, XXX.	5 1/2			Choice.	32 @ 38	" " No.6	7 25	Tallow.	"	3 @ 3 1/2
		Picnic.	5 1/2			Choice.	32 @ 38	" " No.7	7 25	Grease butter.	"	1 @ 2
		CREAM TARTAR.				Choice.	32 @ 38	" " No.8	7 25	Switches.	"	1 1/2 @ 2
		Strictly pure.	38			Choice.	32 @ 38	" " No.9	7 25	Ginseng.	"	2 @ 0 25 @ 50
		Grocers'.	25			Choice.	32 @ 38	" " No.10	7 25	Above prices are nominal and		
		DRIED FRUITS—Domestic.				Choice.	32 @ 38	" " No.11	7 25	for immediate delivery only.		
		Apples, sun-dried.	6 @ 6 1/2			Choice.	32 @ 38	" " No.12	7 25			
		Apples, evaporated.	10 @ 11			Choice.	32 @ 38	" " No.13	7 25			
		Apricots.	@ 19			Choice.	32 @ 38	" " No.14	7 25			
		Blackberries.	5 @ 6			Choice.	32 @ 38	" " No.15	7 25			
		Nectarines.	15			Choice.	32 @ 38	" " No.16	7 25			
		Peaches.	@ 18			Choice.	32 @ 38	" " No.17	7 25			
		Plums.	10			Choice.	32 @ 38	" " No.18	7 25			
		Raspberries.	30			Choice.	32 @ 38	" " No.19	7 25			
		DRIED FRUITS—Foreign.				Choice.	32 @ 38	" " No.20	7 25			
		Turkey.	6 1/2 @ 6 1/2			Choice.	32 @ 38	" " No.21	7 25			
		Bosna.	@ 7 1/2			Choice.	32 @ 38	" " No.22	7 25			
		California.	@ 11			Choice.	32 @ 38	" " No.23	7 25			
		DRIED FRUITS—Peel.				Choice.	32 @ 38	" " No.24	7 25			
		Lemon.	18			Choice.	32 @ 38	" " No.25	7 25			
		Orange.	18			Choice.	32 @ 38	" " No.26	7 25			
		DRIED FRUITS—Citron.				Choice.	32 @ 38	" " No.27	7 25			
		In drum.	@ 23			Choice.	32 @ 38	" " No.28	7 25			
		In boxes.	@ 25			Choice.	32 @ 38	" " No.29	7 25			
		DRIED FRUITS—Currants.				Choice.	32 @ 38	" " No.30	7 25			
		Zante, in barrels.	@ 6			Choice.	32 @ 38	" " No.31	7 25			
		" in less quantity.	@ 1 1/2			Choice.	32 @ 38	" " No.32	7 25			
		DRIED FRUITS—Raisins.				Choice.	32 @ 38	" " No.33	7 25			
		Valencias.	@ 10			Choice.	32 @ 38	" " No.34	7 25			
		Ondaras.	@ 11 1/2			Choice.	32 @ 38	" " No.35	7 25			
		Sultanas.	10 @ 12			Choice.	32 @ 38	" " No.36	7 25			
		London Layers, Cali-	2 60 @ 3 00			Choice.	32 @ 38	" " No.37	7 25			
		fornia.	2 60 @ 3 00			Choice.	32 @ 38	" " No.38	7 25			
		London Layers, for n.	1 90 @ 2 25			Choice.	32 @ 38	" " No.39	7 25			
		Muscatsels, California.	1 90 @ 2 25			Choice.	32 @ 38	" " No.40	7 25			
		PANINCEOUS GOODS.				Choice.	32 @ 38	" " No.41	7 25			
		Farina, 100 lb. kegs.	04			Choice.	32 @ 38	" " No.42	7 25			
		Hominy, per bbl.	3 00			Choice.	32 @ 38	" " No.43	7 25			
		Macaroni, doz 12 lb box.	80			Choice.	32 @ 38	" " No.44	7 25			
		" imported.	@ 9 1/2			Choice.	32 @ 38	" " No.45	7 25			
		Pearl Barley.	@ 2 1/2			Choice.	32 @ 38	" " No.46	7 25			
		Peas, green.	@ 1 00			Choice.	32 @ 38	" " No.47	7 25			
		" split.	@ 3			Choice.	32 @ 38	" " No.48	7 25			
		Sago, German.	@ 6			Choice.	32 @ 38	" " No.49	7 25			
		Taploca, fl'k or p'rl.	@ 7			Choice.	32 @ 38	" " No.50	7 25			
		Wheat, cracked.	@ 5			Choice.	32 @ 38	" " No.51	7 25			
		Vermicelli, import.	@ 10			Choice.	32 @ 38	" " No.52	7 25			
		" domestic.	@ 60			Choice.	32 @ 38	" " No.53	7 25			
		FISH—SALT.				Choice.	32 @ 38	" " No.54	7 25			
		Cod, whole.	5 @ 6			Choice.	32 @ 38	" " No.55	7 25			
		" boneless.	6 1/2 @ 7 1/2			Choice.	32 @ 38	" " No.56	7 25			
		Halibut.	@ 10 1/2			Choice.	32 @ 38	" " No.57	7 25			
		Herring, round.	1/2 bbl. 2 90			Choice.	32 @ 38	" " No.58	7 25			
		" gibbed.	2 75			Choice.	32 @ 38	" " No.59	7 25			
		" Holland, bbls.	12 00			Choice.	32 @ 38	" " No.60	7 25			
		" kegs, new.	@ 75			Choice.	32 @ 38	" " No.61	7 25			
		" Scaled.	@ 22			Choice.	32 @ 38	" " No.62	7 25			
		Mack. sh's, No. 2, 1/2 bbl	12 00			Choice.	32 @ 38	" " No.63	7 25			
		" " 12 lb kit.	1 30			Choice.	32 @ 38	" " No.64	7 25			
		" " 10 "	1 20			Choice.	32 @ 38	" " No.65	7 25			
		Trout, 1/2 bbls.	4 00 @ 4 25			Choice.	32 @ 38	" " No.66	7 25			
		White, No. 1, 1/2 bbls.	5 50 @ 5 75			Choice.	32 @ 38	" " No.67	7 25			
		" 12 lb. kits.	1 00			Choice.	32 @ 38	" " No.68	7 25			
		" 10 lb. kits.	80			Choice.	32 @ 38	" " No.69	7 25			
		" Family, 1/2 bbls.	2 50			Choice.	32 @ 38	" " No.70	7 25			
		" kits.	50			Choice.	32 @ 38	" " No.71	7 25			

Keyman & Co. Levering Mich
Dec '6. 1889
Gents your show Case has
arrived in good shape
it is just Splendid
For price and quality it
Knocks 'em all out on first
round
Respectfully
W C Crandall & Co

We still continue to sell our oval or square front show cases with metal corners for \$1.50 Per Foot—6 Feet or Over.

BUYING RETAIL AT WHOLESALE.

One Way in Which a Wholesale Merchant's Friends Annoy Him.

From the New York Sun.

A wholesale merchant was sitting in his office in the first loft of a big Broadway building one day last week, busily figuring on an important contract. He had been rushed all day long, and was now endeavoring to make up for time he had been compelled to waste in attending upon several large customers who had come in about noon, whom he had felt constrained to take out to lunch. It was getting late in the afternoon, and he had a great many things to do before he could leave the office. For one thing, he had found it necessary to finish his figuring and have the terms of the contract prepared, so that they might be mailed the same day. He had also made an engagement to meet a friend at his club for dinner, and his wife expected him to escort her to a reception later in the evening. Naturally, therefore, he was anxious to be undisturbed. In the midst of the more important part of his work, however, his bookkeeper stuck his head into the office and said in an apologetic tone:

"Mrs. — wants to see you, sir. I told her you were busy, but she insisted upon my telling you she was here."

"Great Heavens!" exclaimed the merchant in despair, "that woman here again? What does she want now?"

Almost the same instant the woman referred to appeared at the door, and the merchant assumed as pleasant an expression as he was capable of and stepped forward to meet her. Mrs. — was a friend of his wife, a woman of wealth and social standing, whom he could not well afford to slight. She was a woman of middle age, fashionably dressed, and with that calm self-possession which is the distinguishing trait of the women of the world. Although possessed of a considerable fortune, Mrs. — was known to be of a saving disposition. Knowing the merchant to be a manufacturer and importer of fine plush goods, she was in the habit of coming to his place whenever she wanted anything in his line. She was not a welcome visitor, for she insisted upon seeing more samples than a customer who wanted to buy \$5,000 or \$10,000 worth, whereas her purchases never amounted to more than about \$25.

"I know you are busy," said Mrs. —, with what under other circumstance might have been considered a charming smile, "but then, you have such good taste, and I know I can rely on whatever you say. I want to get a handsome toilet case for one of my nieces, who is my especial favorite, and I want the poor child to have the very best I can find for her. Now, haven't you something real new among your recent importations?"

Finding that it would be useless to endeavor to hurry the woman, the merchant had a clerk accompany them, and pulled down one after another of the best things in his place. There were some samples on one of the shelves which had not yet been shown to anybody, and had been imported for the next Christmas season. In this business it was necessary to use great caution in allowing new designs to be seen, especially where they were importations that could not be copyrighted, and the merchant had therefore kept them secret until the time should come when he was ready to show them to his customers. Mrs. —, while deliberately surveying the various designs shown to her, happened to espy the others in their paper wrappers, and, suspecting that they might be newer than anything she had seen, she calmly pointed to them and said, archly:

"Now, Mr. —, I suppose it is wrong for me to say so, but I have an idea that you must have something very choice stowed away on that shelf. They are so carefully wrapped up that it strikes me they must be something very nice. Won't you let me see them?"

"I must warn you, Mrs. —," he said, "that although I can let you see these it will be impossible to let you have any, as we have only single samples, which we must keep to show to our customers."

"Now, Mr. —," she said, looking



Putnam Candy Co.

HEADQUARTERS FOR

Oranges,
Lemons,
Bananas,
Figs, Dates, Nuts, etc.

Ionia Pants & Overall Co.

E. D. Voorhees, Manager.

MANUFACTURERS OF

Pants, Overalls, Coats, Jackets, Shirts, Etc.

Warranted Not to Rip.

Fit Guaranteed.

Workmanship Perfect.

Mr. Voorhees' long experience in the manufacture of these goods enables him to turn out a line especially adapted to the Michigan trade. Samples and prices sent on application.

IONIA, MICH.



WHO URGES YOU TO KEEP

SAPOLIO?

THE PUBLIC!

By splendid and expensive advertising the manufacturers create a demand, and only ask the trade to keep the goods in stock so as to supply the orders sent to them. Without effort on the grocer's part the goods sell themselves, bring purchasers to the store, and help sell less known goods.

ANY JOBBER WILL BE GLAD TO FILL YOUR ORDERS.

A. HIMES,

Wholesale and Retail Dealer in

Lime, Cement,
Fire Brick, etc.

COAL AND WOOD.

Main Office, 54 Pearl St., Grand Rapids, Mich.

Yard and Warehouse on Line of

G. R. & I., C. & W. M. and L. S. & M. S. Rys.

—ALL SHIPMENTS MADE PROMPTLY.—

TIME TABLES.

Grand Rapids & Indiana.

TRAINS GOING NORTH.

Arrive.	Leave.
Traverse City & Mackinaw.....	7:10 a m
Traverse City Express.....	9:20 a m
Traverse City & Mackinaw.....	3:25 p m
From Cincinnati.....	9:15 p m
Cadillac (Mixed).....	6:30 p m
Through coaches for Saginaw on 7:10 a m and 4:10 p m train.	

GOING SOUTH.

Cincinnati Express.....	7:15 a m
Fort Wayne Express.....	11:45 a m
Cincinnati Express.....	5:30 p m
From Mackinaw & Traverse City.....	10:40 p m
From Cadillac.....	9:55 a m

Train leaving for Cincinnati at 6 p. m. and arriving from Cincinnati at 9:20 p. m., runs daily, Sundays included. Other trains daily except Sundays.

Sleeping and Parlor Car Service: North—7:00 a. m. and 4:10 p. m. trains have sleeping and parlor cars for Mackinaw City. South—7:15 a. m. train has chair car and 6 p. m. train Pullman sleeping car for Cincinnati.

Muskegon, Grand Rapids & Indiana.

Leave.	Arrive.
7:00 a m.....	10:15 a m
11:15 a m.....	3:45 p m
5:40 p m.....	8:45 p m

Leaving time at Bridge street depot 7 minutes later.

Through tickets and full information can be had by calling upon A. Almquist, ticket agent at depot, or Geo. W. Munson, Union Ticket Agent, 67 Monroe St., Grand Rapids, Mich.

C. L. LOCKWOOD, Gen'l Pass. Agent.

Detroit, Grand Haven & Milwaukee.

GOING WEST.

Arrives.	Leaves.
*Morning Express.....	12:50 p m
*Through Mail.....	4:10 p m
*Grand Rapids Express.....	10:40 p m
*Night Express.....	6:40 a m
*Mixed.....	7:00 a m

GOING EAST.

*Detroit Express.....	6:50 a m
*Through Mail.....	10:10 a m
*Evening Express.....	3:35 p m
*Night Express.....	10:30 p m
*Daily, Sundays excepted.	10:55 p m

Detroit Express and Evening Express have parlor cars attached and make direct connections in Detroit for all points East.

Morning express and Grand Rapids express have parlor cars attached. Night express has Wagner sleeping car to Detroit, arriving in Detroit at 7:20 a. m.

Through railroad tickets and ocean steamship tickets and sleeping car berths secured at D., G. H. & M. R'y offices, 23 Monroe St., and at the depot.

JAS. CAMPBELL, City Passenger Agent.

JNO. W. LOUD, Traffic Manager, Detroit.

Toledo, Ann Arbor & Northern.

For Toledo and all points South and East, take the Toledo, Ann Arbor & North Michigan Railway from Owosso Junction. Sure connections at above point with trains of D., G. H. & M., and connections at Toledo with evening trains for Cleveland, Buffalo, Columbus, Dayton, Cincinnati, Pittsburg, Creston, Orrville and all prominent points on connecting lines.

A. J. FAISLEY, Gen'l Pass. Agent

MICHIGAN CENTRAL

"The Niagara Falls Route."

DEPART.	ARRIVE
Detroit Express.....	6:45 a m
Mixed.....	10:15 p m
Day Express.....	6:50 a m
*Atlantic & Pacific Express.....	11:55 a m
New York Express.....	10:00 a m
	5:40 p m
	1:35 p m

*Daily.

All other daily except Sunday.

Sleeping cars run on Atlantic and Pacific Express trains to and from Detroit.

Parlor cars run on Day Express and Grand Rapids Express to and from Detroit.

FRED M. BRIGGS, Gen'l Agent, 85 Monroe St.

G. S. HAWKINS, Ticket Agent, Union Depot.

GEO. W. MUNSON, Union Ticket Office, 67 Monroe St.

O. W. RUGGLES, G. P. & T. Agent, Chicago.

DRINK LION COFFEE

A True Combination of MOCHA, JAVA and RIO.

Picture Card Given

With every pound package. For Sale everywhere. Woolson Spice Co., Toledo, O.

BEFORE BUYING GRATES
Get Circular and Testimonials. sent Free.
Economical, Sanitary, Cleanly and Artistic.
ALDINE FIRE PLACE, GRAND RAPID, MICH.

C. R. FLETCHER & CO.
ELECTROTYPERS
STEREOTYPERS
Photo & Zinc Engraving
ALSO LEADS, SUGS, BRASS RULE
WOOD & METAL FURNITURE
BOX WOOD
MAPLE. ERECT GRAND RAPIDS MICH.

him squarely in the eyes, "you must really let me have this or I shall never forgive you. If you can't let me have just this one, then you can make one just like it for me. I know enough of your business to know that you can do that, and you will certainly forfeit all my friendship if you don't do it. What is the use of having friends if they won't oblige you?"

The merchant thought over the matter for an instant, and came to the conclusion that it would be much more profitable to grant her wishes, than to spend any more time with her in argument or further display of the samples.

"Well, Mrs. —," said the merchant, "I don't think that I would do this for anybody else, but I will have to submit to you."

But if the merchant had expected to get rid of Mrs. — now without any further talk, he was much mistaken. Having accomplished her object, she was still in no hurry to go, and keenly relished the embarrassment she was putting him to. The employees were getting ready to lock up when she finally bade the merchant a sweet good-night and went down to her carriage. He was compelled to abandon his engagement to dinner, and to remain in his office all alone during the evening. He arrived at his residence at a late hour, to find his wife pouting and much incensed at his having kept her waiting beyond the time agreed upon.

This sort of experience, while, fortunately, not frequent in all its unpleasant details, is what most wholesale merchants have to put up with in less aggravated forms. In strolling up Broadway it is no uncommon sight to see in the windows and doors of a big wholesale establishment signs to the effect that no goods will be sold at retail. The prohibition applies to the general public, but does not meet the cases of numerous friends, who take great pleasure in saving small sums by buying at wholesale. They not only save the difference between the prices charged by the manufacturer and the retailer, but they also secure the novelties ahead of the time that they are placed upon the retail market. Very few wholesalers will sell at retail to the general public, although some firms are not averse to making small sums in that way; they always charge a good round price for their wares, however, frequently as much as the retailer. But it is an understood thing among merchants, that one merchant shall be able to purchase at cost from another, such little things as he may desire for his personal use or the use of his family. It is, therefore, no infrequent thing for a merchant to tell his wife when she wants to purchase materials for a dress to go to this or that merchant, say that she is his wife, and secure whatever she wants. In speaking of this, a merchant said, the other day:

"While no wholesale merchant of any prominence cares to sell at retail, very few object to obliging a fellow-merchant or his family, and there is no reason for so doing. A merchant tells his wife to go down and see Mr. —, in the leather goods business, and pick out such a shopping satchel as she may desire. He also lets her know that she must not intrude at the busiest time of day, nor interfere with the conduct of the business any more than is absolutely necessary. If the merchant himself wants anything, he simply drops around, explains just what he wants, perhaps looks over the stock for himself, and decides very quickly. He never requires any waiting upon or anything of that sort, and is ready to return the favor at any time. In fact, where merchants know each other well, it is not at all unusual for them to refuse to charge each other anything for small purchases."

Sensible Suggestions for Clerks.

The object of business is to make profitable sales.

A feather duster disperses but does not remove the dust from the store.

The faculty to make friends and conciliate enemies, being all things to all men, is inherent in the first-class salesman.

Goods conveniently located save time, money and temper in showing.

Restore goods to their proper places as soon after using as possible.

Soap and water are cheap, but soil on goods is expensive.

A customer secured is a promise of greater salary in time.

A reputation for truthfulness is indispensable to permanent and satisfactory success.

Work can always be found in a store without a double-million microscope.

Rivalry, open, fair, good natured and enterprising, is the life of business.

HARDWOOD LUMBER.

The furniture factories here pay as follows for dry stock, measured merchantable, mill culls out:

Ash, Black, log-run.	14 00@16 00
Ash, White log-run.	14 00@16 00
Basswood, log-run.	13 00@15 00
Birch, log-run.	15 00@18 00
Birch, Nos. 1 and 2.	22 00@24 00
Cherry, log-run.	30 00@40 00
Cherry, Nos. 1 and 2.	60 00@65 00
Cherry, Cull.	@12 00
Elm, Grey, log-run.	12 00@13 00
Maple, log-run.	12 00@13 00
Maple, soft, log-run.	11 00@13 00
Maple, Nos. 1 and 2.	@20 00
Maple, clear, flooring.	@25 00
Maple, white, selected.	25 00@30 00
Red Oak, log-run.	20 00@22 00
Red Oak, Nos. 1 and 2.	26 00@28 00
Red Oak, 1/4 sawed, 6 inch and up w'd.	38 00@40 00
Red Oak, 1/4 sawed, regular.	30 00@32 00
Red Oak, No. 1, step plank.	@25 00
Walnut, log-run.	@55 00
Walnut, Nos. 1 and 2.	@75 00
Walnuts, cull.	@25 00
Whitewood, log-run.	20 00@22 00
White Oak, log-run.	17 00@18 00
White Oak, 1/4 sawed, Nos. 1 and 2.	42 00@43 00

WANTED.

POTATOES, APPLES, DRIED FRUIT, BEANS and all kinds of Produce.

If you have any of the above goods to ship, or anything in the Produce line, let us hear from you. Liberal cash advances made when desired.

EARL BROS.,
COMMISSION MERCHANTS

157 South Water St., CHICAGO.

Reference: FIRST NATIONAL BANK, Chicago.
MICHIGAN TRADESMAN, Grand Rapids.

WAYNE COUNTY SAVINGS BANK, DETROIT, MICH.

500,000 TO INVEST IN BONDS Issued by cities, counties, towns and school districts of Michigan. Officers of these municipalities about to issue bonds will find it to their advantage to apply to this bank. Blank bonds and blanks for proceedings supplied without charge. All communications and inquiries will have prompt attention.

January, 1890. S. D. ELWOOD, Treasurer.

**Nelson,
Matter
& Co.,**

—FOR—

Furniture.

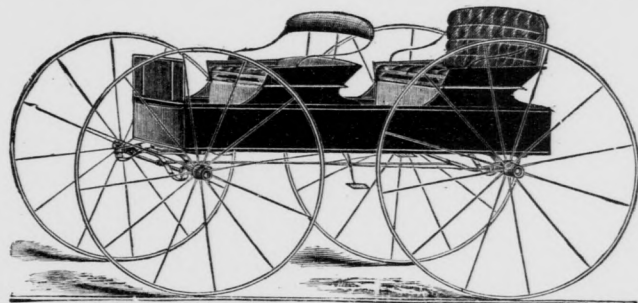
See what they can do for you.



The Best Fitting & Wearing Stocking Rubber.

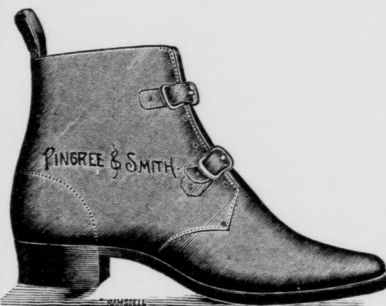
GEO. H. REEDER,
State Agent
Lycoming Rubbers
and Jobber of
Medium Price Shoes.
Grand Rapids, Mich.

Duplex Pleasure Wagon OR Business



One of the most perfect wagons ever produced, combining strength, durability and cheapness of price. Just the wagon for light delivery, farmer's run-about, or for pleasure. Send for price list and description.

THE BELKNAP WAGON & SLEIGH CO., Grand Rapids.



Our "Bijah."

THE KING OF PLOW SHOES!

Made from fine Kip.

Full double sole, Standard Screw.

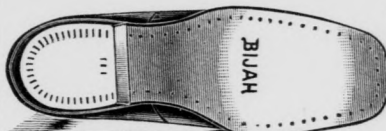
Solid, durable, fits perfectly.

Bellows tongue to exclude dirt.

Kept in stock constantly on F last.

The Name BIJAH Is Registered,

No. 10,848.



PINGREE & SMITH, Detroit.

Manufacturers of Reliable Foot-Wear.

SEND FOR SAMPLE CASE, Price, \$1.60

WM. SEARS & CO.,

Cracker Manufacturers,

37, 39 and 41 Kent St., Grand Rapids.

CURTISS & CO.,

WHOLESALE

Paper Warehouse.

EXCLUSIVE AGENTS FOR THE KEYSTONE BINDERS' TWINE.

Houseman Block,

Grand Rapids, Mich.

SUGAR

The Fine Frosting Sugar now being sold in this market is the finest goods known for frosting fine cakes, and all pastry work, and easily used. To prepare icing, simply mix the sugar with a little warm milk or water to the proper consistency and flavor to taste. No trouble to make, no eggs, no beating or boiling to be done.

The Fruit Powdered Sugar, for all kinds of table use, especially for fruit, berries, jellies, etc., and for lemonades and all kinds of summer and winter drinks, has no equal. It dissolves quickly, and when once introduced is always in demand. These Sugars are warranted strictly pure, and sold in pails, half-barrels and barrels by all the wholesale grocers in Grand Rapids.

Good-Bye to the P. of I.

The following are some of the merchants who have been under contract with the P. of I., but have found the level profit plan a delusion and a snare:

Blanchard—L. D. Wait.
Bridgeton—Geo. H. Rainouard.
Casnovia—John E. Parcell.
Cedar Springs—L. A. Gardiner.
Central Lake—H. Sissons.
Chapin—J. I. Vanderhoof.
Clio—Nixon & Hubbell.
Dimondale—Elias Underhill.
Eaton Rapids—G. W. Webster.
Fremont—Boone & Pearson.
Grand Ledge—A. J. Halsted & Son.
Grand Rapids—F. W. Wurzburg, Van Driele & Kotvis, John Cordes, Huntley Russell.
Harvard—Ward Bros.
Howard City—Henry Henkel.
Kent City—R. McKinnon.
Lake Odessa—McCartney Bros.
Lowell—Charles McCarty.
Marshall—John Fletcher, John Butler, Charles Fletcher.
Millbrook—T. O. (or J. W.) Pattison.
Millington—Forester & Clough.
Minden City—I. Springer & Co., F. O. Hetfield & Son.
Nashville—Powers & Stringham.
Olivet—F. H. Gage.
Otisco—G. V. Snyder & Co.
Ravenna—R. D. Wheeler.
Reed City—J. M. Cadzow.
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He Was an Honest Farmer.

"I never saw a greater rascal in my life than old Smith is," remarked a farmer.

"What makes you think so?" queried a friend.

"Why, he said that the first sack of oats that I sold him was too light, so I put a large iron wedge in the next sack of oats, just to please him, you know and—"

"Did he kick against the wedge?"

"No, he would have split his foot if he had kicked against the wedge. He did worse."

"Did worse?"

"Yes; the blamed old thief kept the wedge."

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