

Michigan Tradesman.

VOL. 7.

GRAND RAPIDS, WEDNESDAY, APRIL 23, 1890.

NO. 344.

P. O. Voorheis,
GENERAL INSURANCE
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TELEPHONE 980.
41 Widdicomb Building, Grand Rapids.

HARVEY & HEYSTEK,
Wholesale Dealers in

Wall
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Mouldings.

Also a complete line of PAINTS, OILS and
BRUSHES. Correspondence solicited.

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ALLEN DUFFEE. A. D. LEAVENWORTH.

Allen Duffee & Co.,

FUNERAL DIRECTORS,

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Magic Coffee Roaster.

The Best in the World.

Having on hand a large stock of No. 1
Roasters—capacity 35 lbs.—I will sell
them at very low prices. Write for
Special Discount.

ROBT. S. WEST,

48-50 Long St., CLEVELAND, OHIO.

West Michigan BUSINESS UNIVERSITY
AND NORMAL SCHOOL.
(Originally Lean's Business College—Est'd 1884 & y's.)

A thoroughly equipped, permanently estab-
lished and pleasantly located College. The class
rooms have been especially designed in accord-
ance with the latest approved plans. The faculty
is composed of the most competent and practical
teachers. Students graduating from this Insti-
tution MUST be efficient and PRACTICAL. The
best of references furnished upon application.
Our Normal Department is in charge of experi-
enced teachers of established reputation. Satis-
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apply to us. Do not go elsewhere without first
personally interviewing or writing us for full
particulars. Investigate and decide for your
selves. Students may enter at any time. Address
West Michigan Business University and Normal
School, 19, 21, 23, 25 and 27 South Division St.,
Grand Rapids, Mich.

J. U. LEAN,
Principal.

A. E. YEREX,
Sec'y and Treas.

SEEDS!

Write for jobbing prices on
Mammoth, Medium, Alsike and
Alfalfa Clover, Timothy, Orchard
Grass, Red Top, Blue Grass,
Field Peas, Beans, Produce and

WOOL.

C. Ainsworth,

76 So. Division St., Grand Rapids.

FIT FOR
A Gentleman's
Table:

All goods bearing the
name of

THURBER, WHYLAND & CO.,
OR
ALEXIS GODILLOT, JR.

W. C. WILLIAMS.

A. S. BROOKS.

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WILLIAMS,
SHELEY
& BROOKS

Successors to Farrand, Williams & Co.,

Wholesale Druggists,

AT THE OLD TAND

Corner Bates and Larned Streets, Detroit.

SEEDS!

If in want of Clover or Timothy,
Orchard, Blue Grass, or Red Top,
or, in fact, Any Kind of Seed,
send or write to the

Seed Store,

71 Canal St., GRAND RAPIDS.

W. T. LAMOREAUX.



Apples,

Potatoes,

Onions.

FOR PRICES, WRITE TO

BARNETT BROS., Wholesale Dealers,
CHICAGO.

THE ROMANCE OF A FLOOD.

They had parted coldly.

Richard Holmes had walked rapidly
up the street to his boarding-place with
a white face, sternly set lips, his hands
clasped tightly behind him, and his
whole frame quivering with wounded
pride and keen disappointment.

Eloise Ellison had turned her pretty
face homeward with a proud little toss,
and a look of something like triumph in
her coquettish dark eyes.

That she was a spoiled and petted
beauty, every one in the village knew;
and that she was as willful and capri-
cious and exacting as she was bright
and pretty and bewitching, every one
knew as well. The only child of the
wealthy mill-owner, from her very in-
fancy indulged in her every wish and
fawned upon by admiring friends, it was
no wonder that she was, when she chose
to be, a most tyrannical specimen of
womanhood.

She had chosen to be such the after-
noon she met Richard Holmes, her
father's book-keeper, on the street, and
allowed him to turn and walk beside her.
It was raining, and she graciously closed
her own elegant little umbrella to share
the larger one he carried.

They had gone on together, enjoying
the rain, laughing and chatting gayly,
gossiping in their usual light way about
this and that happening in the social life
of the village.

Perhaps he had chosen an inauspicious
moment to declare his love and offer her
his hand, but, inauspicious or not, he
had spoken and received his answer.

They had exchanged a few hot words
and then parted in a sudden frigid-
ity which seized them both. She had added
such scorn and disdain to her refusal
that it was not herself he loved, but her
father's wealth. She had wounded him
cruelly and intentionally, and he had
left her suddenly with a cold adieu.

Eloise raised her own umbrella with a
defiant little laugh, and a glance at the
retreating figure, and then turned home-
ward humming a fragment of the latest
opera.

Her father's book-keeper! Presume
to offer her his hand! It was absurd!

Thus she communed with herself as
she went on up the street to her home.
She tried to be angry at the pre-
sumption of the man, but in spite of her-
self she could not. She had always ad-
mired him—yes, in a way she had quite
liked him, and it was pleasing to her
vanity to know he loved her—but, mar-
riage—that was another thing, indeed,
and quite out of the question!

For days and days it rained. It grew
monotonous and wearisome.

Eloise, wandering aimlessly about the
drawing-room, looking over a book ab-
stractedly; striking a few chords on the
piano; going from window to window to
look out at the falling rain and the dis-
mal landscape, was wretchedly lonesome
and ill at ease.

Why did not some one call! Even
Richard Holmes would be a welcome
caller, if only to quarrel with. He used
to drop in so often to play a game of
chess or listen to her music. She wished
she had not treated him quite so badly the
other day. Why could she not have
said, as other girls would have said, that
she would be a sister to him? It had
never occurred to her to say that. She
wished she had been less unkind that
day—wished that she had held him off a
little longer at least—it used to be so
pleasant to have him drop in for an hour
or two.

The day was closing in dark and
stormy. Eloise from the window looked
at the swollen river, and the pools that
stood here and there on the lawn.

Suddenly she stood erect, and looked
eagerly at a well-known figure coming
toward the house. It was Richard Holmes.

The girl stood watching his progress
eagerly, as he picked his way among the
pools of water, her lips parted, her pretty
head thrown back, her dark eyes glad
and bright.

"I am glad he is coming," she said,
softly to herself, as she stood, surrounded
by the creamy draperies of the window,
waiting for him.

She heard his firm step on the piazza.
She heard him ring the bell, and then
speak a few words to the maid who
opened the door.

Suddenly a great roar filled all the air,
drowning the voices in the hall, drown-
ing the silvery chime of the little French
clock, drowning everything, swallowing
up everything in its awful volume of
sound. There was a terror in it unlike
the heaviest crash of thunder—a strange
and terrible menace in the sound, swell-
ing and gathering and growing louder
every moment.

Eloise stood paralyzed with fear. She
was powerless to cry out, to move her-
self; she could only stand and listen to
that awful, all-pervading roar.

She did not think what it might mean.
She had heard vague rumors of fears for
the great dam above, but had not heeded.

In a moment it was all over; the sound
had come upon her in all its awfulness.
She fell back, overpowered with terror,
and became unconscious.

A violent blow on her head roused her
to herself. She found herself floating
on the strong current, borne along at a
sickening speed, upheld by the strength
and fury of the roaring waters.

Near her she saw the great elm tree
that had stood before the house ever
since she was a child. It must have
been a branch of that which struck her
and brought her back to life.

With great, dark eyes dilated with
horror, and a face white and ghastly as
the faces of the dead, the girl flew along.
She had caught hold of the branches of
the great tree, and was clinging with a
grasp like death itself. Life was sweet
—too sweet to lose. In her first moment
of consciousness, she had thought of
Richard Holmes. Where could he be?
Drowned? O, God forbid—not drowned
—the thought was dreadful to her. In a
flash she was revealed to herself. She
loved him—loved him with her whole
heart—had loved him all the time with-
out knowing it. What had he come to
the door for that night? It seemed ages
ago to her now—to bring a message of
warning? Her father—was he safe?
O heaven, that appalling darkness—that
dreadful roar of rushing waters!

She raised her voice and called,
"Richard!" It was lost in the roar of
the flood. She tried again, summoning
all her strength, and sending her clear
voice out over the waters—"Richard!
Richard!"

She thought she heard a human voice,
faint and far away—could it be his? He
was near her when the flood struck the
house; he might be somewhere near her
now.

She raised her voice again, and called
his name with a desperation born of fear
and love. A dark object was floating
near her, tossing up and down on the re-
sistless current. She could see that it
was a man, clinging to a mass of boards.
The face was turned from her, but the
head looked familiar. She called again,
and the man turned and looked at her.

"Is it you, Eloise?" he screamed; and
then she barely heard him—"you, Eloise?
Thank God!"

She breathed a sigh of relief. She felt
safe now—safe, even on the bosom of
this rushing ocean of fierce waters and
crashing debris—if he were near.

She saw that he was trying to get to
her, but could not; that he dared not
loose his hold of the boards and trust
himself one instant in that mighty cur-
rent. She could see his face, white and

agonized, turned to her—always turned to her. Something had struck him and cut a gash in his head, and the blood was trickling down his pallid cheek; she could see it from where she clung in the branches of the elm tree.

She did not know that one beautiful, white arm was bare to the shoulder and bleeding from a cruel blow she had received—she did not realize the pain in her head where the tree had struck her—such things were trivial now. Life was the only thing to be thought of—life—and death—if death should come.

A house came reeling down and struck the mass of boards to which Richard clung. The shock loosened his hold and tossed him far out in the water. The horrible undercurrent sucked him in and he sank from sight. The next moment his white face showed above the water. Such horror and despair Eloise had never seen as she saw there. One last appealing look at her, one cry from his white lips, and he was gone again. Eloise prayed—prayed as she had never dreamed of praying before; crying aloud for help and pity in this time of need.

Richard came to the surface again—near her this time. Could she reach him? Only a little nearer—he was half unconscious and could not help himself. She leaned far out over the dark torrent, holding to the tree firmly with one arm and touched him with her hand—caught him by his collar and held his head above the water as they were borne along. She called to him wildly. He heard and understood, made one great effort to seize the branches of the tree, and at last, with an almost superhuman strength, drew himself up into the sheltering arms of the old elm.

There he clung with what frail strength was left him; but he was too weak for words. It was no time for speech. The scene was more terrible than any of the imaginings of Dante. Great masses of timbers, that ten minutes before had been houses and homes, came rushing by with shrieking women clinging to them, and little children borne along upon them. Strong men were tossing like eggshells on the waters, and horses and cattle were plunging madly for life among the ruins of great barns that came crashing by. Now and then, some wild shriek or unearthly moan would mean the death cry of a human being going down to eternal sleep under the roaring waters.

A great mass of timbers came tearing along down the highway of death; with one blow it sent the elm tree spinning far ahead on the waters. Eloise and Richard were hurled into the air and fell together, clinging to whatever they could find—a door, a fence—anything to keep afloat. At last they climbed to the ridge-pole of a house and clung there. All night they floated, bruised and cut by heavy objects striking them, almost losing their hold many times, but never quite—tossing, plunging, flying with a speed that was terrible.

In the first gray dawn of morning they were rescued. Friendly hands drew them from their perilous position and bore them to a place of safety. There they lay for days unconscious. The shock had been too great—human endurance had been too sorely tried.

The physicians who dressed their wounds and the nurses who cared for them shook their heads gravely over the young strangers given so mercifully into their hands.

Richard woke to consciousness first, but lay with closed eyes, resting and trying to think why he was there and what had happened.

All at once he heard a voice he knew and loved. It was Eloise, delirious with fever. "Richard," she was saying, "I love you now, I loved you all the time, but I did not know it. Richard, did the horrible waters drown you? O, my darling!"

He opened his eyes and looked across the room toward the weak voice dying away into silence. What he saw was Eloise lying on the snowy cot with closed eyes and flushed cheeks—Eloise, pitifully thin and changed, but Eloise still, despite the streaks of silver in her dark hair, and the lines of pain on her white brow, left there by the agony of that fatal night.

Richard, looking at her thus, loved her

all the better for these marks of sorrow; they made her tenfold dearer to him; their mutual distress had welded together their souls forever.

It was a very quiet, very brief ceremony that made them man and wife. It was no time for merrymaking and rejoicing. Death and poverty were everywhere. Her father was among the lost; the servants were missing; many of her friends had gone from human sight forever. Every dollar of her father's wealth had been swept away. She was penniless. The beautiful home was entirely destroyed. Nothing that had been hers remained.

Nothing she had loved in the old days was left her. Nothing? Yes, thank God, her husband—her good, brave Richard! They had gone together through that dreadful night, their paths henceforth through life lay side by side.

Eloise was a changed woman. What had been wrong in her became good. What had been vain and foolish became beautiful and pure. Her whole nature was changed—her heart ennobled and uplifted, made sweet and womanly and good.

It is no wonder that her husband, tenderly stroking the dark hair with its streaks of silver, smiles and is thankful for her, rejoicing in her as the gift of the flood, which desolated so many hearts—glad and proud that she is in his home and at his fireside.

HARRIET FRANCENE CROCKER.

Fehsenfeld & Grammel,

(Successors to Steele & Gardner.)

Manufacturers of

BROOMS!

Whisks, Toy Brooms, Broom Corn, Broom Handles, and all Kinds of Broom Materials.
10 and 12 Plainfield Ave., Grand Rapids.

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WHOLESALE

PETOSKEY.

MARBLEHEAD

AND OHIO

LIME,

AKRON, BUFFALO AND LOUISVILLE

CEMENTS,

Stucco and Hair, Sewer Pipe, Fire Brick and Clay.

Write for prices.

69 CANAL ST., GRAND RAPIDS.

Furniture

—A T—

**Nelson,
Matter
& Co's**

STYLES:

New,
Cheap,
Medium

AND

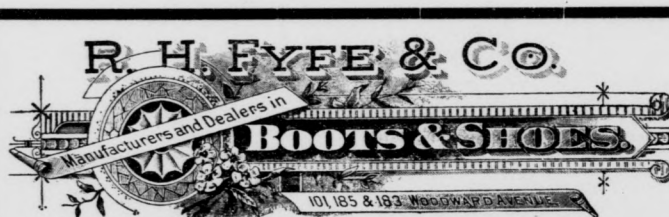
Expensive.

**Large Variety and
Prices Low.**

THIS SPEAKS FOR ITSELF!

Retailers, read what the leading shoe dealers of the State say about the goods of

Selz, Schwab & Co.:



Detroit, Mich. Feb'y 1st 1890

*Me: Selz, Schwab & Co
Chicago Ill*

*We have used
your Goodyear welt and hand
sewed goods with the greatest
satisfaction to ourselves and
our customers. They fit and
wear quite as well as any of
the finest Eastern lines that
have so high a reputation.
And it is our opinion that
no goods made in the country
show greater care in the selection
of stock, or closer attention to
the details of lasting and finishing.
We shall use more of them
this season than ever before.*
R. H. Fyfe & Co

Machine Sewed to Retail at \$2.50, Goodyear Sewed \$3,
Hand Welt \$4, Hand Sewed \$5.

Annual Sales \$3,500,000--Largest in the World!

Handled by thirty retailers in Chicago, and by the largest retailers in Rochester, Syracuse, Toledo, Pittsburg, Columbus, Cincinnati, Indianapolis, Detroit, Grand Rapids, Saginaw, St. Louis, St. Paul, Minneapolis, Omaha, Kansas City, Denver, Salt Lake City, San Francisco, Portland, Los Angeles, Sacramento, and all leading cities in the South.

SELZ, SCHWAB & CO., Chicago.

In Defense of Nationalism.

DETROIT, April 12, 1890.

Editor Michigan Tradesman:

I quote from your editorial of April 9, defining competition and criticising Nationalism:

"It is that which makes one man virtuous, or rich, or influential; it is that which makes one man excel in literature, science, art; it is that which makes one man a better mechanic or laborer, and which makes his home warm, snug, comfortable. In the Nationalists' new republic there is to be no such competition, and, of course, no ambition to excel. All men are to be upon the same physical, mental, moral plane, and, equally, of course, upon the very lowest, as the human heart and mind are to be deprived of the desire or purpose to excel."

Do you really believe all this? Do you soberly and earnestly contend that the greed for wealth is the only incentive to excellence in art, science, literature and the mechanics?

Did the old masters in art and music work for the material results of their labor or for the love of art? Have the great men of all ages devoted their energies to producing wealth or to building for themselves an enduring name and fame? Did Lincoln work for wealth or for his country? How about the soldiers who offered their lives for their country? Even in this age of avarice and vice, some of our greatest talent is devoted to the elevation of the people.

It is to the higher instincts that the Nationalist appeals. He does not wish to curb ambition for fame. Indeed, he wishes rather to encourage it by eliminating all fear of poverty and allowing our better instincts and ambitions to have full play, rather than be crowded out of the lives of most men and women by the grinding poverty to which they are condemned. Do you contend that it is this crushing competition for opportunity to work, which exists among our wage workers to-day, that makes men virtuous? You must have read some parody on Nationalism rather than the original plan. Confess now that you have not read "Looking Backward."

I am not a Nationalist, but believe in having all sides fairly represented. The object of Nationalism is praiseworthy. They wish to bring about a social condition free from vice and avarice, where each member of the brotherhood of man could employ his finer faculties to their full capabilities, but they overlook the great cause of the impoverished condition of the masses and charge competition with evils which competition itself does not produce.

Free competition would bring about as near an approach to the millennium as this world can expect to witness. It is restricted competition that causes the mischief we deplore. Instead of bringing all production under governmental control, it is better to leave as much as possible to the individual and give him equal access to the natural forces with all other individuals.

It is the denial of the right of labor (the creator of all wealth) to our natural opportunities (the source of all wealth) that cripples industry and breeds paupers and millionaires. The Nationalists' mistake is in asserting that capital controls production and, consequently, all capital should be owned by the government. Capital does not control production. Labor controls production and, given access to unused mines, forests and vacant lands, could soon reproduce as much wealth as we have to-day, if all our present capital was destroyed.

Yours truly,

J. B. HOWARTH.

Leather Jokes.

"There's a lot of money in leather."

"Is there, now?"

"Yes; purses are made of leather, ain't they?"

"Oh, I see! It's great as a fertilizer, too."

"A fertilizer?"

"Certainly."

"Why! what can you raise with leather?"

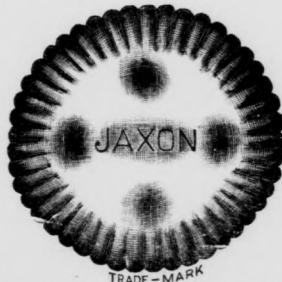
"Welts!"

Crockery & Glassware

LAMP BURNERS.	
No. 0 Sun	40
No. 1 "	45
No. 2 "	60
Tubular	75
LAMP CHIMNEYS.—Per box.	
6 doz. in box.	
No. 0 Sun	1 75
No. 1 "	1 88
No. 2 "	2 70
First quality.	
No. 0 Sun, crimp top	2 25
No. 1 "	2 40
No. 2 "	3 40
XXX Flint.	
No. 0 Sun, crimp top	2 60
No. 1 "	2 80
No. 2 "	3 80
Pearl top.	
No. 1 Sun, wrapped and labeled	3 70
No. 2 "	4 70
No. 2 Hinge, " "	4 70
La Bastic.	
No. 1 Sun, plain bulb, per doz.	1 25
No. 2 "	1 50
No. 1 crimp, per doz.	1 35
No. 2 "	1 60
STONEWARE.—AKRON.	
Butter Crocks, per gal.	93 1/4
Jugs, 1/2 gal., per doz.	75
" 1 " "	90
" 2 " "	1 80
Milk Pans, 1/2 gal., per doz. (glazed 66c)	65
" 1 " "	78

THE JAXON CRACKER

IS THE BEST IN THE MARKET.



SEND A TRIAL ORDER TO

JACKSON CRACKER CO.,
Jobbers of Candy, Nuts, Cheese and Cigars.
JACKSON, MICH.

EDMUND B. DIKEMAN

THE GREAT

Watch Maker

AND Jeweler,

44 CANAL ST.,

Grand Rapids - Mich.

Something New

Bill Snort

We guarantee this cigar the best \$35 cigar on the market. Send us trial order, and if not ENTIRELY SATISFACTORY return them. Advertising matter sent with each order.

Charlevoix Cigar M'fg Co.,

CHARLEVOIX, MICH.

MOSELEY BROS.,

—WHOLESALE—

Fruits, Seeds, Oysters AND Produce.

All kinds of Field Seeds a Specialty.

If you are in market to buy or sell Clover Seed, Beans or Potatoes, will be pleased to hear from you.

26, 28, 30 and 32 Ottawa St., - - - GRAND RAPIDS

EDWIN FALLAS,

JOBBER OF

Butter, Eggs, Fairfield Cheese, Foreign Fruits, Mince Meat, Nuts, Etc.

Oyster and Mince Meat Business Running Full Blast. Special Bargain in Choice Dairy Butter. Let your orders come.

Office and Salesroom, No. 9 Ionia St., Grand Rapids, Mich.

BANANAS!

We are receiving from two to four carloads of bananas a week, which is

more fruit than can be handled by any other house at this market. Remember

We Are Headquarters.

GRAND RAPIDS FRUIT AND PRODUCE CO.



HEADQUARTERS FOR

BANANAS. —AND— Messina Lemons.

When in want of large lots of California Oranges, we are prepared to make you low prices from fresh cars.

16 and 18 North Division St., GRAND RAPIDS, MICH. Send for Price List, Issued Weekly

HESTER & FOX,

Manufacturers' Agents for

SAW AND CRIST MILL MACHINERY.

Send for catalogue and Prices.



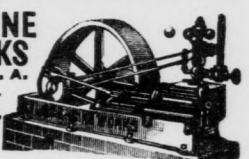
ATLAS ENGINE WORKS

INDIANAPOLIS, IND., U. S. A.

MANUFACTURERS OF

STEAM ENGINES & BOILERS.

Carry Engines and Boilers in Stock for immediate delivery.



Planers, Matchers, Moulders and all kinds of Wood-Working Machinery, Saws, Belting and Oils.

And Dodge's Patent Wood Split Pulley. Large stock kept on hand. Send for Sample Pulley and become convinced of their superiority.

Write for Prices.

44, 46 and 48 So. Division St., GRAND RAPIDS, MICH

PERKINS & HESS

DEALERS IN

Hides, Furs, Wool & Tallow,

NOS. 122 and 124 LOUIS STREET, GRAND RAPIDS, MICHIGAN.

WE CARRY A STOCK OF CAKE TALLOW FOR MILL USE

We Manufacture Everything in the line of

Candy

Correspondence solicited and prices quoted with pleasure. Write us.



AMONG THE TRADE.

AROUND THE STATE.

Lowell—Luther F. Severy will open a tin shop.

Eaton Rapids—J. O. Chaffee has opened a millinery store.

Almira—J. J. Gray succeeds M. Lake in the grocery business.

Hart—W. Weideman has engaged in the boot and shoe business.

Harriette—Mr. Cole has opened a meat market in his new building.

Owosso—Davis & Davis, of Detroit, will shortly open a tin shop.

Alba—Q. B. Stout has purchased the meat market of W. J. Kling.

Sturgis—P. D. Keim has sold his stock of groceries to A. L. Crandell.

Cheboygan—John Craig will soon open a bakery and confectionery store.

Elwell—T. J. Ellerton has purchased the general stock of J. L. Fleming.

Sault Ste. Marie—Chas. Hursley has opened a fruit and confectionery store.

East Jordan—Harry Branch has sold his stock of drugs to Gordon W. Beall.

Grand Ledge—A. D. Burnham succeeds Winnie & Burnham in the drug business.

Sault Ste. Marie—P. M. Church will shortly engage in the hardware business.

Owosso—Sutton & Pray have purchased the business of the city music store.

Alpena—Henry Beebe has sold his stock of groceries and drugs to McKenzie & Co.

Wakefield—The Wakefield Mercantile Co. has purchased the general stock of Chas. Bock.

Detroit—Feist Rothschild, of the wholesale tobacco firm of Rothschild & Bro., is dead.

Byron Center—Walter H. Struik & Bro., general dealers, are succeeded by W. D. Struik.

Kalamazoo—Hollestelle & Co., dealers in peddlers' supplies, are succeeded by Gumbinsky & Co.

Wayland—B. Burlington has abandoned the meat business here and removed to Lawton.

Montague—W. A. Austin has purchased the grocery stock and fixtures of Shattuck & Shepherd.

Addison—Lapham & Wilcox, the meat dealers, have dissolved. Mr. Lapham will continue the business.

Bellaire—Owen Schoolcraft has purchased S. J. Nash's interest in the grocery firm of Schoolcraft & Nash.

Onekama—Williamson & Dailey have formed a copartnership to engage in the cigar and confectionery business.

Cheboygan—Frawley Bros. have leased the store recently occupied by Reid & Co. and will open up a grocery stock.

Nashville—A. E. Knight, of Hartford City, Ind., has purchased an interest in the jewelry business of James Fleming.

Charlevoix—A. T. Washburne has bought the interest of Wm. Gow in the dry goods business of A. T. Washburne & Co.

Vestaburg—E. F. Owen, who recently sold his drug stock here to Dr. W. C. Van Lieu, has re-engaged in the same business.

Fenton—W. D. Murray has sold his clothing business to N. C. Belding, of Wauseon, Ohio, who will continue at the old stand.

Otsego—C. A. Barnes has bought the C. H. Adams drug stock and will conduct the business in connection with his grocery business.

Manton—C. B. Bailey has leased his store and stock of goods to J. Ward Bailey for one year. C. B. will take a vacation for his health.

Constantine—Geo. Felt has sold his interest in the drug firm of Felt & Felt to his partner, who will continue the business under the style of C. H. Felt.

Muskegon—A. N. King has opened a house furnishing goods store at 7 Western avenue, continuing the second-hand furniture business at 61 Pine street.

Sault Ste. Marie—L. H. Conley has sold his interest in the Harrison & Conley book and stationery stock to Harry Harrison, who will continue the business.

Big Rapids—S. S. Wilcox & Co., who have been in the hardware business here for many years, will close out their stock by special and auction sales, preparatory to going out of business.

Owosso—W. Lee Crowe has purchased an interest in the firm of A. E. Hartshorn & Son, dealers in agricultural implements and buggies. The style of the new firm is Hartshorn, Son & Crowe.

Tustin—J. A. Lindstrom, who recently sold his interest in the general firm of Lindstrom & Lovene, was the recipient of a farewell party at the hands of his friends on the evening of the 15th.

Detroit—W. N. Winans & Co., dry goods dealers, have merged their business into a stock company under the same style. The capital stock is \$20,000, all but two shares being held by Mr. Winans.

Detroit—The Black Hardware Co. has been merged with the Seattle (Wash.) Hardware Co., C. A. Black being made president of the new corporation. The Detroit stock will be shipped to the booming western city as soon as possible.

Plainwell—W. D. Case uttered four chattel mortgages on his boot and shoe stock on March 24, aggregating \$969.46. On the 11th he gave Pingree & Smith, of Detroit, a mortgage for \$1,719.64, and on the 12th uttered a mortgage for \$692.30, in favor of Childs, Lee & Dunlap, of Toledo. Pingree & Smith then took possession of the stock on their mortgage, and it is advertised to be sold on the 22d.

Manistee—The railroads seem to be crowding the small boats off the freight waters, and the Sanford, which has been running for years between this point and Frankfort, has recently been sold to Sands & Maxwell, of Pentwater, who will run her between that point and Ludington. This will be a great accommodation to business men generally, who often want to patronize that route, and do not like staging it.

MANUFACTURING MATTERS.

Detroit—A. C. McGraw & Co.'s new shoe factory is now completed.

Muskegon—The mills of the Michigan Shingle Co. and the Muskegon Shingle & Lumber Co. start up for the season Wednesday morning.

Muskegon—W. D. Kelley and E. S. Kelley, late of Menominee, have formed a copartnership to engage in the lumber commission and real estate business.

Detroit—The Hortense Mining Co. has incorporated with \$1,000,000 capital. It will operate in the Upper Peninsula, with offices in Detroit. H. C. Hart has 1,800 shares, Seymour Brownell 7,428, H. C. Fechheimer 1,700, A. Marymont 1,800, Jacob Brown 200, S. T. Douglas 100, and Joseph Trounstein, Cincinnati, 2,334.

Manistee—C. I. Case and James Streeter have formed a copartnership to carry on the ashery business and have commenced the erection of a building for the same.

Mt. Pleasant—J. & E. Horning, formerly of Clare, have purchased the site of the Leaton & Upton Mill premises and are erecting a shingle mill. They expect to have timber enough for several years' run.

Manistee—S. R. Howell, who has cornered about all the laths in Chicago, seems to have his eye cast this way, as his boat loaded 1,500,000 here last week, which about cleaned out all that were held over here.

Hart—G. F. Cady and Ed. Spellman will engage in the manufacture of "Cady's Catch-em Sure" sticky fly paper, under the style of the Hart Fly Paper Co. Mr. Cady was formerly engaged in the drug business.

Charlotte—George J. Barney has purchased the interest of J. B. May in the firm of May & Barney, carriage manufacturers, and will continue the business alone. Captain May will continue to represent the business on the road.

Bay City—The sawmill of Mitchell & McClure will start, probably, next week. The timber of this firm in the Lower Peninsula will be practically exhausted the present season. They have large holdings in Canada, and will undoubtedly erect a mill at Duluth, where they own 350,000,000 feet of stumpage.

Manistee—There is some talk among some of our capitalists of establishing a first-class large ship-yard here, and there could be no better point along the lakes for such a venture. With abundant timber of all kinds close at hand, and a very large country tributary by rail to draw upon, it would seem that all the elements of success are at hand, if the right parties take hold of the venture.

Manistee—Two sawmills started up last week—those of the State Lumber Co. and White, Friant & Co. The balance of them will hardly get to sawing much before May 1. The State Lumber Co. is making about its first venture in the hardwood line, having brought in about 1,000,000 feet of hardwood logs from along the Manistee & Northeastern Railroad, and dumped them in the mill yard.

Bay City—Another industry that has been of vast benefit to this city has been wiped out by fire. Last Tuesday morning the extensive plant of the Bousefield Woodenware Works, said to be the largest in the United States, including sawmill, factory, dry kilns, etc., were totally

destroyed, involving a loss of \$130,000, with an insurance of \$80,000. The plant covered four acres, and all of the buildings, with the exception of a shop, were new, having been erected within two years. It is not likely the plant will be rebuilt.

INDIANA ITEMS.

Woodruff—L. Sams has purchased the grocery stock of O. C. Heimes.

Elkhart—Nye & Co. succeed L. H. Miller in the grocery business.

La Grange—H. & C. Crocker have sold their stock of groceries to J. Thomas.

Middlebury—A. C. Falks succeeds Miller & Boyts in the grocery and bakery business.

J. Vander Veen, of Holland, is now traveling in Indiana for Buhl, Sons & Co., of Detroit.

A Pleasant Event.

David Holmes, buyer for the West Michigan Lumber Co., at Woodville, was naturally opposed to the employees of the corporation making the store a loafing place in the evening and decided to obviate the difficulty by constructing a hall, in which will be placed newspapers and books, card, pool and billiard tables. The hall was "dedicated" last Thursday evening, the company giving a social party to its employees and a few invited guests. Music was furnished by Coffman's orchestra and a somewhat elaborate spread was served by Miss Rose Bisel, who manages the culinary department of the company's business. Among the guests from abroad were Capt. E. B. Wright, S. A. Sears and wife, and A. D. Baker and wife, Grand Rapids; John P. Oggle and wife, Holland; C. W. Hayes and wife, Big Rapids; Geo. Burns and ladies, Diamond Lake. The event was hugely enjoyed by those in whose honor it was given and the generosity of the company will long be remembered.

F. N. Cornell, the Sebewa general dealer, was in town last Friday.

BEACH'S

New York Coffee Rooms.

61 Pearl Street.

OYSTERS IN ALL STYLES.

Steaks, Chops and All Kinds of Order Cooking a Specialty.

FRANK M. BEACH, Prop.

Tennis--Check and Brown.



Candee, Men's Bals, .87½ Oxfords, .66½

" Boys' " .82½ " .62½

" Youths' " .75 " .57½

" Women's " .82½ " .62½

" Misses' " .75 " .57½

" Children's " .67½ " .52½

Cheap, Men's - - - " .45

" Boys' - - - " .42

" Youths' - - - " .39

G. R. MAYHEW, Grand Rapids, Mich.

LADIES' PLAIN CRO. RUBBERS, 22c.

GRAND RAPIDS GOSSIP.

W. G. Sinclair has rented the basement of his meat market, on South Division street, to Brown, Hall & Co.

The Grand Rapids Stave Co. has arranged to maintain a warehouse for storage purposes at Hastings.

The Princess Dressing Case Co. has contracted with the Lowell Furniture Co. to manufacture 100 of its cases.

W. W. Howe has purchased the dry goods and notion stock of Mrs. F. J. Parker, at 199 East Bridge street.

Thos. Blain has arranged to open a grocery store at Sault Ste. Marie. I. M. Clark & Son furnished the stock.

R. J. Cooper, bazaar dealer at Williamston, has added a line of confectionery. The Putnam Candy Co. furnished the stock.

N. C. Westra has purchased an interest in the general stock of W. F. Willemin, 971 Hall street. The new firm will be known as Willemin & Westra.

Chas. E. Williams, the Plainfield avenue grocer, contemplates forming a copartnership with Chas. L. Lawton and engaging in the grocery business on Shawmut avenue.

Chas. E. Morgan, formerly on the road for Jennings & Smith, has opened a grocery store and bakery at Fremont. The grocery stock was furnished by the Olney & Judson Grocer Co.

Albert Kuppenheimer has arranged to re-purchase an interest in the cigar business of August Kuppenheimer on May 1, after which time the business will be conducted under the style of Kuppenheimer Bros.

Walter H. Struik, who has lately sold his interest in a general store near Byron Center, will shortly embark in the boot and shoe business on Grandville avenue, occupying a store now in process of construction.

The Iron Cottage Co.—alias, the Grand Rapids Refrigerator Co.; otherwise, the Northern Refrigerator Co.; in other words, H. Leonard & Sons—has arranged to manufacture a line of portable cottages from corrugated iron. The work will be done at the firm's factory on Ottawa street.

The Grand Rapids Bending Works has arranged to remove its business to Hillsborough, Ohio, about June 1. The Grand Rapids Portable House Co. will leave the city, but has not yet decided upon a location. The buildings occupied by the above concerns have been leased for ten years by H. Rademaker & Sons, who will occupy the premises with their ball bat and croquet set factory, taking possession about July 1.

A paper is being passed around among local capitalists, soliciting subscriptions for stock in a corporation which shall undertake the consolidation of the Grand Rapids Gas Co., the nearly defunct water gas project and the Grand Rapids Hydraulic Co. As the latter concern is understood to be a long ways from being on a paying basis, it is proposed to pump the water out of the pipes and use them to convey gas instead.

Judge Palmer, of the Mecosta Circuit Court, dissolved the attachment on the

general stock of Wm. Berridge, of Mecosta, issued at the instance of the Olney & Judson Grocer Co. and Voigt, Herpolsheimer & Co. As Berridge has since mortgaged the stock to Robson Bros., of Lansing, for \$180 and to four other creditors for \$100, there will be little left for the other creditors after the exemptions are deducted.

Gripsack Brigade.

S. F. Downs has been confined to his house by illness for the past ten days.

A. S. Doak has returned from Coatcook, Quebec, whither he was called by the death of his brother.

Geo. W. Spoor, of Lansing, succeeds E. W. Campbell as traveling salesman for Howard & Solon, fruit and tobacco jobbers of Jackson.

Dr. Will De Lano has discontinued the practice of medicine and gone on the road for Reed & Carnrick, manufacturing chemists of New York.

Frank E. Chase, whose ankle was turned while alighting from a train at Ada on March 21, is out on the warpath again, although he is compelled to use a crutch.

B. F. Parmenter has sold his residence at the corner of Wealthy avenue and South Union street to S. Frost and will take up his residence at 116 Summer street about May 1.

Ad. Morrison is inventorying the McDonald & Bradford stock, at Baldwin, at the instance of the mortgage creditors. His city trade in the meantime is being covered by Heman G. Barlow, who makes sorry work of kissing the babies and chucking the misses under their chins.

The project of organizing an accident insurance company is being agitated by some of the local traveling men. It is estimated that the 500 travelers who write Grand Rapids after their names send at least \$10,000 a year to outside companies, which could just as well be contributed to the maintenance of a local institution.

Chas. S. Robinson and E. W. Baxter, while meandering their way homeward late last Thursday evening, discovered the fire in the Newell barn, on Fountain street. Charley broke in one end of the building and saved the cow and Baxter led out the horses, sustaining a severe cut on his right hand by coming in contact with a window glass.

Geo. P. Gifford, Jr., who has lately covered this territory for Armour & Co., has been offered the copper and iron towns of the Upper Peninsula, Duluth and the principal Wisconsin cities, which he has concluded to accept, retaining only the shore towns on this side of the Lake. He will remove his family to Milwaukee about May 1, as that city is about the center of his new field of action. Frank E. Higgins will probably resume his visits to the trade of this territory.

Feminine Jealousy.

Miss Crabtree—See what nice shoes I bought for \$5.

Miss Gillman—Why, these I'm wearing cost me \$10.

Miss Crabtree—I suppose they charge according to size.

E. J. Gillies & Co., New York, are the largest scheme spice and tea house in the world. Write J. P. Visner, agent, 17 Hermitage block, Grand Rapids, for special inducements.

BEST IN THE WORLD!

Our Pantaloons, Overalls, Shirts and Jackets are the Best Made.

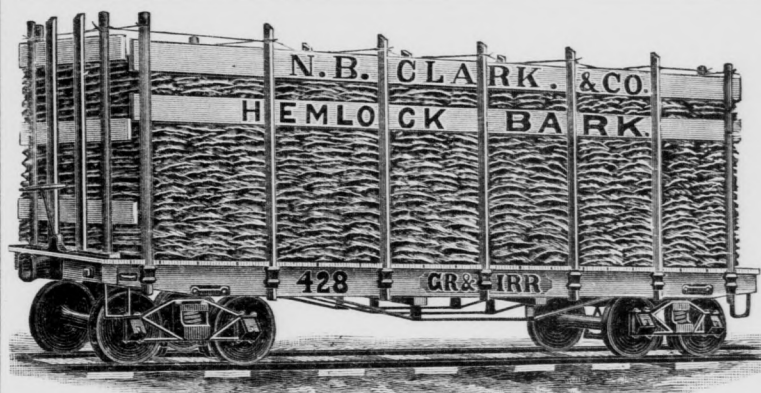
Every Pair Guaranteed and Warranted.

Buy these Goods—Perfect in Fit, Make, Style and Workmanship.

Every Garment Felled Seam Throughout.

TRIAL ORDERS SOLICITED.

Michigan Overall Mfg. Co.,
IONIA, MICH.



We are now ready to make contracts for the season of 1890.

Correspondence solicited.

81 SOUTH DIVISION ST., GRAND RAPIDS.

Wall Paper and Window Shades.

House and Store Shades Made to Order.

NELSON BROS. & CO.,
68 MONROE STREET.

DETROIT SOAP CO'S FAMOUS Queen Anne Soap

The Best Known, Most Popular and Fastest Selling Laundry and General Family Soap in the Market. No Grocery Stock Complete Without This Brand. Handsome Oleograph, Size 15x20 inches, given for 25 QUEEN ANNE SOAP WRAPPERS. Our Laundry and Toilet Soaps are sold by all Wholesale Grocers.

W. G. HAWKINS, Salesman for Western Michigan, LOCK BOX 173, GRAND RAPIDS.

Dry Goods.

The P. of I. Dealers.

The following are the P. of I. dealers who had not cancelled their contracts at last accounts:

Ada—L. Burns.
Adrian—Powers & Burnham, Anton Wehle,
L. T. Lochner, Burleigh Bros.
Allendale—Henry Dolman.
Almont—Colerick & Martin.
Altona—Eli Lyons.
Armada—C. J. Cudworth.
Assyria—J. W. Abbey.
Aurelius—John D. Swart.
Bay City—Frank Rosman & Co.
Belding—L. S. Roell, Lightstone Bros.
Bellair—Schoolcraft & Nash.
Bellevue—John Evans.
Big Rapids—Verity & Co., A. V. Young, E. P. Shankweiler & Co., Mrs. Turk, J. K. Sharp, A. Markson.
Blissfield—Jas. Gauntlett, Jr.
Brice—J. B. Gardner.
Burnside—John G. Bruce & Son.
Capac—H. C. Sigel.
Carlton Center—J. N. Covert.
Carson City—A. B. Loomis, A. Y. Sessions.
Cedar Springs—John Beucus, B. A. Fish, B. Tripp.
Charlotte—John J. Richardson, Daron & Smith, J. Andrews, C. P. Lock, F. H. Goodby.
Chester—P. C. Smith.
Chippewa Lake—G. A. Goodsell.
Clam River—Andrew Anderson.
Clio—John W. Hurd.
Coldwater—J. D. Benjamin.
Conklin—Wilson McWilliams.
Coral—J. S. Newell & Co.
Dorr—Frank Sommer.
Dushville—G. O. Adams.
Deerfield—Henry W. Burghardt.
Eaton Rapids—Knapp & Rich, H. Kositschek & Bro.
Ewart—Mark Ardis, E. F. Shaw, John C. Devitt.
Fenwick—Thompson Bros.
Flint—John B. Wilson.
Flushing—Sweet Bros. & Clark.
Fremont—J. B. Ketchum, W. Harmon.
Gladwin—John Graham, J. D. Sanford, Jas. Crookery.
Gowan—Rasmus Neilson.
Grand Ledge—Frank O. Lord.
Grand Rapids—Joseph Berles, A. Wilzinski, Brown & Sehler, Houseman, Donnelly & Jones, Ed Struensee, Wasson & Lamb, Chas. Pettersch, Morse & Co., Famous Shoe Store, Harvey & Heystek, Mrs. E. J. Reynolds, E. Burkhardt.
Greenville—Jacobson & Netzorg.
Hart—Rhodes & Leonard.
Hersey—John Finkbeiner.
Hesperia—B. Cohen.
Howard City—O. J. Knapp, Herold Bros., C. E. Pelton.
Hubbardston—M. H. Cahalan.
Imlay City—Cohn Bros., Porter Megan.
Ionia—H. Silver, Wm. Wing.
Jackson—Hall & Rowan.
Jenisonville—L. & L. Jensen (mill only).
Kalamo—L. R. Cessna.
Kent City—M. L. Whitney.
Lainburg—D. Lebar.
Lake Odessa—Christian Haller & Co., E. F. Colwell & Son, Fred Miller.
Lakeview—H. C. Thompson, Andrew All & Bro.
Langston—F. D. Briggs.
Lansing—R. A. Bailey, Etta (Mrs. Israel) Glicman.
Lapeer—C. Tuttle & Son, W. H. Jennings.
Lowell—Patrick Kelly.
McBride—J. McCrae.
Mancelona—J. L. Farnham.
Manton—A. Curtis, Mrs. E. Liddle.
Maple Rapids—L. S. Aldrich.
Marshall—W. E. Bosley, S. V. R. Lepper & Son.
Mecosta—Robert D. Parks.
Milan—C. C. Mrs. H. S. Knight, Chas. Gauntlett, James Gauntlett, Jr.
Millington—Chas. H. Valentine.
Monroe Center—Geo. H. Wightman.
Morley—Henry Strope.
Mt. Morris—H. E. Lamb, J. Vermett & Son, F. H. Cowles.
Mt. Pleasant—Thos. McNamara.
Nashville—H. M. Lee.
Newaygo—W. Harmon.
North Dorr—John Homrich.
Nottawa—Dudley Cutler.
Ogden—A. J. Pence.
Olivet—F. H. Gage.
Onondaga—John Sillik.
Orono—C. A. Warren.
Pottersville—F. D. Lamb & Co.
Remus—C. V. Hane.
Richmond—Knight & Cudworth, A. W. Reed.
Riverdale—J. B. Adams.
Rockford—B. A. Fish.
Sebewa—P. F. Knapp, John Bradley.
Shepherd—H. O. Bigelow.
Sheridan—M. Gray.
Shultz—Fred Otis.
Sparta—Dole & Haynes.
Spencer Creek—M. M. Elder.
Springport—Powers & Johnson, Wellington & Hammond.
Stanton—Fairbanks & Co., Sterling & Co.
Stanwood—F. M. Carpenter.
Traverse City—John Wilhelm, S. C. Darrow, D. D. Paine.
Vassar—McHose & Gage.
Wheeler—Louise (Mrs. A.) Johnson, H. C. Breckenridge.
White Cloud—J. C. Townsend, N. W. Wiley.
Whitehall—Geo. Nelson, John Haverkate.
Williamston—Thos. Horton.
Woodland—Carpenter & Son.

The Dry Goods Market.

Cotton goods are a little stiffer. Prints are still cheap. Carpet warp is up $\frac{1}{2}$ c. Stark and American grain bags are higher.

Flushing—Tubbs & Farthing succeed Thompson & Farthing in the boot and shoe business.

Prices Current.

UNBLEACHED COTTONS.				Amoskeag 9 oz. 14% Lancaster 12 1/2					
Atlantic A.	7	Clifton C.C.C.	6 1/2	" brown 13	Lancaster, 9 oz.	13 1/2	12 1/2		
" H.	6 1/2	Conqueror XX.	4 1/2	Andover	11 1/2	" No. 220.	13		
" P.	6	Dwight Star.	7 1/2	Everett, blue.	12	" No. 250.	11 1/2		
" D.	6 1/2	Exeter A.	6 1/2	" brown.	12	" No. 280.	10 1/2		
" LL.	5 1/2	Full Yard Wide.	6 1/2	SATINES.					
Atlanta A. A.	6 1/2	Great Falls E.	7	Simpson	20	Imperial	10 1/2		
Archery Bunting	4	Honest Width.	6 1/2	"	18	Black	@ 9 1/2		
Amory	7 1/2	Hartford A.	5 1/2	"	16	"	10 1/2		
Beaver Dam A. A.	5 1/2	Integrity XX.	5	Coecheo	10	"	10 1/2		
Berwick L.	6 1/2	King, E. F.	6 1/2	GINGHAMS.					
Blackstone O. 32.	4 1/2	" E. X.	6 1/2	Glenavren	6 1/2	Lancaster, staple.	6 1/2		
Black Rock	7	" E. C. 32 in.	5 1/2	Lancashire	8	" fancies	7		
Boat, FF.	6 1/2	Lawrence L. L.	5 1/2	Normandie	8	" Normandie	8 1/2		
" 2X.	6	New Market B.	5	Renfrew Dress.	8	Westbrook	8 1/2		
" C.	5 1/2	Noibe R.	5 1/2	Toil du Nord.	10 1/2 @ 10	"	10		
" AL.	7 1/2	Newton.	6	Amoskeag	6 1/2	York	6 1/2		
" PL. 40 inch.	8 1/2	Our Level Best.	6 1/2	" AFC.	10 1/2	Hampton	6 1/2		
Continental, C.	7 1/2	Riverside XX.	4 1/2	Persian	8 1/2	Windermeer.	5		
" D. 40 in.	8 1/2	Sea Island R.	6 1/2	Bates	8 1/2	Camberland.	5 1/2		
" E. 42 in.	8 1/2	Sharon B.	6 1/2	Warwick	8 1/2	Essex	4 1/2		
" W. 48 in-11	11 1/2	Top of the Heap.	7 1/2	CARPET WARP.					
" H. 48 in-12	12	Williamsville.	7	Peerless, white.	18 1/2	Peerless colored.	21		
Chapman.	4	Comet, 40 in.	8 1/2	GRAIN BAGS.					
Cohasset A.	7 1/2	Carlisle.	7 1/2	Amoskeag	17	Valley City	16		
Comet.	7 1/2	New Market L. 40 in.	7 1/2	Harmony	30	Georgia.	16		
BLEACHED COTTONS.				Stark	19 1/2	Pacific.	14		
Amsburg	7	Glen Mills	7	American	17 1/2	Harlap	11 1/2		
Blackstone A. A.	8	Gold Medal	7 1/2	Clark's Mile End.	45	Barbour's.	8 1/2		
Beats All	4 1/2	Green Ticket	8 1/2	Coats', J. & P.	45	Marshall's.	8 1/2		
Cleveland.	7	Great Falls.	6 1/2	Holyoke.	25 1/2	"	8 1/2		
Cabot.	7 1/2	Hope.	7 1/2	KNITTING COTTON.					
Cabot, 3/4.	6 1/2	Just Out.	4 1/2 @ 5	No. 6	33	38	No. 14	37	42
Dwight Anchor	9	King Phillip	7 1/2	" 8	34	39	" 16	38	43
" shorts.	8 1/2	" OP.	7 1/2	" 10	36	41	" 18	39	44
Edwards.	6	Lonsdale Cambric.	10 1/2	" 12	38	43	" 20	40	45
Empire.	7	Lonsdale.	@ 8 1/2	"	White. Colored.	"	White. Colored.	"	"
Farwell.	7 1/2	Middlesex.	@ 8 1/2	Slater.	4 1/2	Washington.	4 1/2	"	4 1/2
Fruit of the Loom.	8 1/2	No Name.	7 1/2	White Star	4 1/2	Red Cross.	4 1/2	"	4 1/2
Fitchville.	7 1/2	Oak View.	6	Kid Glove.	4 1/2	Lockwood.	4 1/2	"	4 1/2
First Prize.	6 1/2	Our Own.	5 1/2	Newmarket.	4 1/2	Wood's.	4 1/2	"	4 1/2
Fruit of the Loom 3/4.	8	Pride of the West.	12	Edwards.	4 1/2	Brunswick.	4 1/2	"	4 1/2
Fairmount.	4 1/2	Rosalind.	7 1/2	CAMBRICS.					
Full Value.	6 1/2	Sunlight.	4 1/2	Slater.	4 1/2	Washington.	4 1/2	"	4 1/2
Geo. Washington.	8 1/2	Vinyard.	8 1/2	White Star	4 1/2	Red Cross.	4 1/2	"	4 1/2
HALF BLEACHED COTTONS.				Kid Glove.	4 1/2	Lockwood.	4 1/2	"	4 1/2
Cabot.	7 1/2	Dwight Anchor	8 1/2	Newmarket.	4 1/2	Wood's.	4 1/2	"	4 1/2
Farwell.	7 1/2	"	"	Edwards.	4 1/2	Brunswick.	4 1/2	"	4 1/2
UNBLEACHED CANTON FLANNEL.				RED FLANNEL.					
Tremont N.	5 1/2	Middlesex No. 1.	10	Fireman	32 1/2	T. W.	22 1/2	"	22 1/2
Hamilton N.	6 1/2	" 2.	11	Cremore.	27 1/2	F. T.	32 1/2	"	32 1/2
" L.	7	" 3.	12	Talbot XXX.	30	J. R. F. XXX.	35	"	35
Middlesex AT.	8	" 4.	13	Nameless	27 1/2	Buckeye.	32 1/2	"	32 1/2
" X.	9	" 5.	14	MIXED FLANNEL.					
" No. 25.	9	" 6.	15	Red & Blue, plaid.	40	Grey S. R. W.	17 1/2	"	17 1/2
BLEACHED CANTON FLANNEL.				Union R.	22 1/2	Western W.	18 1/2	"	18 1/2
Hamilton N.	7 1/2	Middlesex A. A.	11	Windsor.	18 1/2	D. R. P.	18 1/2	"	18 1/2
Middlesex P. T.	8	" 2.	12	6 oz Western	21	Flushing XXX.	23 1/2	"	23 1/2
" A. T.	9	" A. O.	13 1/2	Union B.	22 1/2	Manitoba.	23 1/2	"	23 1/2
" X. A.	9	" 4.	17 1/2	DOMET FLANNEL.					
" X. F.	10 1/2	" 5.	16	Nameless	8 @ 9 1/2	"	9 @ 10 1/2	"	10 1/2
DRESS GOODS.				"	8 1/2 @ 10	"	"	"	12 1/2
Hamilton.	8	Nameless.	20	CANVASS AND PADDING.					
" "	9	"	25	Slate.	Brown.	Black.	Slate.	Brown.	Black.
" "	10 1/2	"	27 1/2	9 1/2	9 1/2	13	13	13	13
G G Cashmere.	21	"	30	10 1/2	10 1/2	15	15	15	15
Nameless.	16	"	32 1/2	11 1/2	11 1/2	17	17	17	17
" "	18	"	35	12 1/2	12 1/2	20	20	20	20
CORSET JEANS.				DUCKS.					
Biddeford.	6	Naukeag satteen.	7 1/2	Severan, 8 oz.	9 1/2	West Point, 8 oz.	10 1/2	"	10 1/2
Brunswick.	6 1/2	Rockport.	6 1/2	Mayland, 8 oz.	10 1/2	" 10 oz.	12 1/2	"	12 1/2
PRINTS.				Greenwood, 7 1/2 oz.	9 1/2	Raven, 10 oz.	12 1/2	"	12 1/2
Allen, staple	5 1/2	Merrim'ck shirtings.	4 1/2	Greenwood, 8 oz.	11 1/2	Stark	15	"	15
" fancy	5 1/2	" Repp furn.	8 1/2	WADDINGS.					
" robes.	5	Pacific fancy.	6	White, doz.	20	"	Per bale, 40 doz.	\$7 50	
American fancy.	6	" robes.	6 1/2	Colored, doz.	20	"	"		
American indigo.	5 1/2	Portsmouth robes.	6	SILKES.					
American shirtings.	4 1/2	Simpson mourning.	6 1/2	Slater, Iron Cross.	8	Pawtucket.	10 1/2	"	10 1/2
Arnold.	6 1/2	" greys.	6 1/2	" Red Cross.	9	Jundie.	10	"	10
" long cloth B.	10 1/2	" solid black.	6 1/2	" Best	10 1/2	Bedford	9 1/2	"	9 1/2
" century cloth	8 1/2	Washington indigo.	6	" Best AA.	12 1/2	Valley City	10 1/2	"	10 1/2
" gold seal.	10 1/2	" Turkey robes.	7 1/2	CORSETS.					
" Turkey red.	10 1/2	" plain T'ky X 3/4.	8 1/2	Coraline.	\$9 50	Wonderful	\$4 75	"	\$4 75
Berlin solids.	5 1/2	" " X. 10.	8 1/2	Schilling's.	9 00	Brighton	4 75	"	4 75
" oil blue.	6 1/2	" Ottoman Tur.	6	SEMIING SUKS.					
" green.	6 1/2	key red.	6	Corticelli, doz.	38 1/2	Corticelli knitting,	30	"	30
Coeheco fancy.	6	Martha Washington.	9 1/2	twist, doz.	42 1/2	per 1/2 oz ball.	30	"	30
" madders.	6	Turkey red 3/4.	7 1/2	50 yd, doz.	42 1/2	"	"	"	"
Eddystone fancy.	6	Martha Washington.	9 1/2	HOOKS AND EYES—PER GROSS.					
Hamilton fancy.	6 1/2	Turkey red.	9 1/2	No 1 Bl'k & White.	10	No 4 Bl'k & White.	15	"	15
" staple.	5 1/2	Riverpoint robes.	5	" 2	"	" 8	"	"	20
Manchester fancy.	6	Windsor fancy.	6 1/2	" 3	"	" 10	"	"	25
" new era.	6 1/2	" gold ticket.	6 1/2	PINS.					
Merrimack D fancy.	6 1/2	indigo blue.	10 1/2	No 2—20, M. C.	50	No 4—15, F. 3 1/2	40	"	40
TICKINGS.				" 3—18, S. C.	45	"	"	"	"
Amoskeag A. C. A.	12 1/2	A. C. A.	12 1/2	COTTON TAPE.					
Hamilton N.	7 1/2	Pemberton AAA.	17	No 2 White & Bl'k.	12	No 8 White & Bl'k.	20	"	20
" D.	8 1/2	York.	10 1/2	" 4	"	" 10	"	"	23
" Awning.	11	Swift River.	6 1/2	" 6	"	" 12	"	"	26
Farmer.	8	Pearl River.	12	SAFETY PINS.					
First Prize.	11 1/2	Warren.	14	No 2	28	No 3.	36	"	36
COTTON DRILL.				NEEDLES—PER M.					
Atlanta, D.	6 1/2	Stark.	7 1/2	A. James	1 50	Steamboat	40	"	40
Boot.	6 1/2	"	7	Crowley's.	1 35	Gold Eyed	1 50	"	1 50
Clifton, K.	6 1/2	"	10	Marshall's.	"	"	"	"	"

P. STEKETEE & SONS,

JOBBER OF

Dry Goods and Notions.

We have just received 100 Cases of Boys', Youths', Men's, Misses' and Ladies' Straw Hats in Rush, Chip and Straw, which we offer at Very Low Prices.

83 Monroe and 10, 12, 14, 16 & 18 Fountain Sts., GRAND RAPIDS.

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COUPONS in the
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rent.

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Coupons?

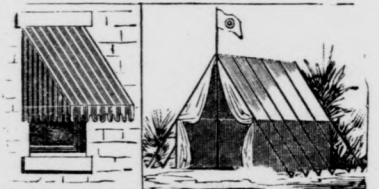
Send in sample
order, and put
your business on
a CASH BASIS.

If Not,
You Are
Losing
Money!

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Flags, Horse and Wagon Covers, Seat Shades, Large
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Send for Illustrated Catalogue.

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Importers and Jobbers of Staple and Fancy

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Shirts, Pants, Overalls, Etc.

Complete Spring Stock now ready for
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guaranteed.

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GRAND RAPIDS, - - MICH.

Cook & Bergthold,

MANUFACTURERS OF

SHOW CASES.

Prices Lower than those of
any competitor. Write for cata-
logue and prices.

67 Canal St., GRAND RAPIDS, MICH.

FOURTH NATIONAL BANK

Grand Rapids, Mich.

A. J. BOWNE, President.

GEO. C. PIERCE, Vice President.

H. W. NASH, Cashier

CAPITAL, - - - \$300,000.

Transacts a general banking business.

Make a Specialty of Collections. Accounts
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HARDWARE.

The Hardware Market.

Nails are stiffening up again. The price got lower than that of the steel from which they were made, which compelled manufacturers to call a halt on the downward market or quit manufacturing. The scarcity of steel is making it difficult for manufacturers of agricultural implements to get sufficient quantities to fill their orders for manufactured goods. Barbed wire is about the same. Wire nails are weak, caused by so many new factories starting up. Rope is firm, owing to the continued agitation of an increase in the duty of 1½¢ a pound, which has unduly excited the market. The indications are that an advance in glass will shortly occur.

Combination of Axe Manufacturers.

One of the most important of recent events in hardware circles is the completion of the organization of the American Axe and Tool Co. This corporation is said to include all the axe manufacturing concerns in the country, with one exception. The thirty-five axe factories in the United States turn out about 700,000 dozen axes per year, at a cost for labor alone of about \$2,500,000. The new company will designate which of the factories comprising the trust shall turn out the different and special brands demanded by the various industries, and will supply all orders, both domestic and foreign, which may be received in the future. It is hard to conjecture at present the probable effect of this new trust upon the hardware trade, and the question remains one of considerable importance.

Good-Bye to the P. of I.

The following are some of the merchants who have been under contract with the P. of I., but have found the level profit plan a delusion and a snare:

Blanchard—L. D. Wait.
Bridgeton—Geo. H. Rainouard.
Cassioia—John E. Parcell.
Cedar Springs—L. A. Gardiner.
Central Lake—H. Sissons.
Chapin—J. I. Vanderhoof.
Clio—Nixon & Hubbell.
Coopersville—W. D. Reynolds & Co.
Dimondale—Ellas Underhill.
Eaton Rapids—G. W. Webster.
Fremont—Boone & Pearson.
Grand Lodge—A. J. Halsted & Son.
Grand Rapids—F. W. Wurzberg, Van Driele & Kotvis, John Cordes, Huntley Russell.
Harvard—Ward Bros.
Howard City—Henry Henkel.
Kent City—R. McKinnon.
Lake Odessa—McCartney Bros.
Lowell—Charles McCarty.
Marshall—John Fletcher, John Butler, Charles Fletcher.
Millbrook—T. O. (or J. W.) Pattison.
Millington—Forester & Clough.
Minden City—I. Springer & Co., F. O. Hetfield & Son.
Nashville—Powers & Stringham.
Olivet—F. H. Gage.
Otisco—G. V. Snyder & Co.
Ravenna—R. D. Wheeler.
Reed City—J. M. Cadzow.
Rockford—H. Colby & Co.
St. Louis—Mary A. Brice.
Sand Lake—C. O. Cain, Frank E. Shattuck, Brayman & Blanchard.
Sparta—Woodin & Van Winkle.
Springport—Cortright & Griffin.
Sumner—J. B. Tucker.
Williamston—Michael Bowerman.

HARDWOOD LUMBER.

The furniture factories here pay as follows for dry stock, measured merchantable, mill culls out:

Ash, Black, log-run	14 00/16 00
Ash, White, log-run	14 00/16 00
Basswood, log-run	13 00/15 00
Birch, log-run	15 00/18 00
Birch, Nos. 1 and 2	22 00/24 00
Cherry, log-run	30 00/40 00
Cherry, Nos. 1 and 2	60 00/65 00
Cherry, Cull	12 00
Elm, Grey, log-run	12 00/13 00
Maple, log-run	12 00/13 00
Maple, soft, log-run	11 00/13 00
Maple, Nos. 1 and 2	20 00
Maple, clear, flooring	25 00
Maple, white, selected	25 00/30 00
Red Oak, log-run	20 00/22 00
Red Oak, Nos. 1 and 2	26 00/28 00
Red Oak, ½ sawed, 6 inch and up w'd	38 00/40 00
Red Oak, ½ sawed, regular	30 00/32 00
Red Oak, No. 1, step plank	25 00
Walnut, log-run	25 00
Walnut, Nos. 1 and 2	27 00
Walnuts, cull	25 00
Whiteoak, log-run	20 00/22 00
White Oak, log-run	17 00/18 00
White Oak, ½ sawed, Nos. 1 and 2	42 00/43 00

Prices Current.

These prices are for cash buyers, who pay promptly and buy in full packages.

AUGERS AND BITS.		dis.
Snell's	60	
Cook's	40	
Jennings', genuine	25	
Jennings', imitation	50&10	
AXES.		
First Quality, S. B. Bronze	8 00	
" D. B. Bronze	12 50	
" S. B. S. Steel	9 00	
" D. B. Steel	14 00	
BARROWS.		dis.
Railroad	14 00	
Garden	30 00	
BOLTS.		dis.
Stove	50&10	
Carriage new list	70	
Plow	40&10	
Sleigh shoe	70	
BUCKETS.		
Well, plain	3 50	
Well, swivel	4 00	
BUTTS, CAST.		dis.
Cast Loose Pin, figured	70&	
Wrought Narrow, bright fast joint	60&10	
Wrought Loose Pin	60&10	
Wrought Table	60&10	
Wrought Inside Blind	60&10	
Wrought Brass	75	
Blind, Clark's	70&10	
Blind, Parker's	70&10	
Blind, Shepard's	70	
BLOCKS.		
Ordinary Tackle, list April 17, '85	40	
CRADLES.		dis.
Grain	50&02	
CROW BARS.		
Cast Steel	per lb 5	
CAPS.		per m
Ely's 1-10	65	
Hick's C. F.	60	
G. D.	35	
Musket	60	
CARTRIDGES.		
Rim Fire	50	
Central Fire	dis.	
CHISELS.		dis.
Socket Firmer	70&10	
Socket Framing	70&10	
Socket Corner	70&10	
Socket Slicks	70&10	
Butchers' Tanged Firmer	40	
COMBS.		dis.
Curry, Lawrence's	40	
Hotchkiss	25	
CHALK.		
White Crayons, per gross	120&124 dis. 10	
COPPER.		
Planished, 14 oz cut to size	per pound 28	
14x52, 14x56, 14x60	26	
Cold Rolled, 14x56 and 14x60	26	
Cold Rolled, 14x48	26	
Bottoms	27	
DRILLS.		dis.
Morse's Bit Stocks	50	
Taper and straight Shank	50	
Morse's Taper Shank	50	
DRIPPING PANS.		
Small sizes, ser pound	07	
Large sizes, per pound	6¼	
ELBOWS.		
Com. 4 piece, 6 in.	doz. net 75	
Corrugated	dis. 20&10&10	
Adjustable	dis. 40&10	
EXPANSIVE BITS.		dis.
Clark's, small, #18; large, #36	30	
Ives', 1, #18; 2, #24; 3, #30	25	
FILES—New List.		dis.
Disston's	60&10	
New American	60&10	
Nicholson's	60&10	
Heller's	50	
Heller's Horse Rasps	50	
GALVANIZED IRON.		
Nos. 16 to 20; 22 and 24; 25 and 26; 27	28	
List	12 13 14 15 18	
Discount, 50&10		
GAUGES.		dis.
Stanley Rule and Level Co.'s	50	

HAMMERS.		
Maydole & Co.'s	dis. 25	
Kip's	dis. 25	
Yerkes & Plumb's	dis. 40&10	
Mason's Solid Cast Steel	30c list 60	
Blacksmith's Solid Cast Steel, Hand	30c 40&10	
HINGES.		
Gate, Clark's, 1, 2, 3	dis. 60&10	
State	per doz. net, 2 50	
Screw Hook and Strap, to 12 in. 4¼ 14 and longer	3¼	
Screw Hook and Eye, ½	net 10	
" " " "	net 8¼	
" " " "	net 7¼	
" " " "	net 7¼	
Strap and T	dis. 70	
HANGERS.		dis.
Barn Door Kidder Mfg. Co., Wood track	50&10	
Champion, anti-friction	60&10	
Kidder, wood track	40	
HOLLOW WARE.		
Pots	60	
Kettles	60	
Spiders	60	
Gray enameled	40&10	
HOUSE FURNISHING GOODS.		
Stamped Tin Ware	new list 70&10	
Japanned Tin Ware	25	
Granite Iron Ware	new list 33¼&10	
LEVELS.		dis.
Stanley Rule and Level Co.'s	70	
WIRE GOODS.		
Bright	70&10&10	
Screw Eyes	70&10&10	
Hook's	70&10&10	
Gate Hooks and Eyes	70&10&10	
KNOBS—New List.		dis.
Door, mineral, jap. trimmings	55	
Door, porcelain, jap. trimmings	55	
Door, porcelain, plated trimmings	55	
Door, porcelain, trimmings	55	
Drawer and Shutter, porcelain	70	
LOCKS—DOOR.		dis.
Russell & Irwin Mfg. Co.'s new list	55	
Mallory, Wheeler & Co.'s	55	
Bradford's	55	
Norwalk's	55	
MATTOCKS.		
Adze Eye	\$16 00, dis. 60	
Hunt Eye	\$15 00, dis. 60	
Hunt's	\$18 50, dis. 20&10	
MAULS.		dis.
Sperry & Co.'s, Post, handled	50	
MILLS.		dis.
Coffee, Parkers Co.'s	40	
" P. S. & W. Mfg. Co.'s Malleables	40	
" Landers, Ferry & Co.'s	40	
" Enterprise	25	
MOLASSES GATES.		dis.
Stebbin's Pattern	60&10	
Stebbin's Genuine	60&10	
Enterprise, self-measuring	25	
NAILS.		
Steel nails, base	2 1	
Wire nails, base	2 70	
Advance over base:		
Steel	Base	Wire
60	Base	Base
50	Base	10
40	05	20
30	10	20
20	15	30
16	15	35
12	15	35
10	20	40
7 & 6	25	50
4	40	65
3	60	1 00
2	1 50	2 50
1	2 00	3 00
Case 10	60	90
" 8	75	1 00
" 6	90	1 25
Finish 10	85	1 00
" 8	1 00	1 25
" 6	1 15	1 50
Clinch 19	85	75
" 8	1 00	90
" 6	1 15	1 50
Barrell ½	1 75	2 00
PLANES.		dis.
Scotch Bench	250	
Sandusky Tool Co.'s, fancy	250	
Bench, first quality	250	
Stanley Rule and Level Co.'s, wood	250	
PANS.		dis.
Fry, Acme	60	
Common, polished	dis. 70	
RIVETS.		dis.
Iron and Tinned	40	
Copper Rivets and Burs	50	
PATENT PLANISHED IRON.		
"A" Wood's patent planished, Nos. 24 to 27	10 20	
"B" Wood's pat. planished, Nos. 25 to 27	9 20	
Broken packs ¼¢ per pound extra		

ROPES.		
Sisal, ¼ inch and larger	13	
Manilla	16	
SQUARES.		dis.
Steel and Iron	75	
Try and Bevels	60	
Mitre	20	
SHEET IRON.		
Nos. 10 to 14	Com. Smooth. Com.	
Nos. 15 to 17	4 20 3 20	
Nos. 18 to 21	4 20 3 20	
Nos. 22 to 24	4 20 3 20	
Nos. 25 to 26	4 40 3 40	
No. 27	4 60 3 60	
All sheets No. 18 and lighter, over 30 inches wide not less than 2-10 extra		
SAND PAPER.		dis. 40&10
List acct. 19, '86		
SASH CORD.		
Silver Lake, White A	list 50	
" Drab A	" 55	
" White B	" 50	
" Drab B	" 55	
" White C	" 35	
Discount, 10		
SASH WEIGHTS.		per ton \$25
Solid Eyes	SAWS	dis.
" Hand	25 25&45	
" Silver Steel Dia. X Cuts, per foot	70	
" Special Steel Dex X Cuts, per foot	50	
" Special Steel Dia. X Cuts, per foot	30	
" Champion and Electric Tooth X		
Cuts, per foot	28	
TRAPS.		dis.
Steel, Game	60&10	
Oneida Community, Newhouse's	35	
Oneida Community, Hawley & Norton's	70	
Mouse, choker	15c per doz.	
Mouse, delusion	\$1.50 per doz.	
WIRE.		dis.
Bright Market	65	
Annealed Market	70	
Coppered Market	60	
Tinned Market	62½	
Coppered Spring Steel	50	
Barbed Fence, galvanized	3 85	
" painted	3 25	
HORSE NAILS.		dis. 25&10 25&10 605
An Sable	dis. 25&10 25&10 605	
Putnam	dis. 05	
Northwestern	dis. 10&10	
WRENCHES.		dis.
Baxter's Adjustable, nicked	30	
Coe's Genuine	50	
Coe's Patent Agricultural, wrought	75	
Coe's Patent, malleable	75&10	
MISCELLANEOUS.		dis.
Bird Cages	50	
Pumps, Cistern	75	
Screws, New List	50	
Casters, Bed and Plate	50&10&10	
Dampers, American	40	
Forks, hoes, rakes and all steel goods	65	
METALS.		
Pig Large	35c	
Pig Bars	28c	
ZINC.		
Duty: Sheet, 2½¢ per pound.		
600 pound casks	6¼	
Per pound	7	
SOLDER.		
Extra Wiping	13¼	
The prices of the many other qualities of solder in the market indicated by private brands vary according to composition.		
ANTIMONY.		per pound 15
Cookson	13	
Hallett's	16	
TIN—MELYN GRADE.		\$ 6 60
10x14 IC, Charcoal	6 60	
14x20 IC, " "	8 35	
10x14 IC, " "	8 35	
14x20 IC, " "	8 35	
Each additional X on this grade, \$1.75.		
TIN—ALLWAY GRADE.		\$ 6 00
10x14 IC, Charcoal	6 00	
14x20 IC, " "	7 50	
10x14 IC, " "	12 50	
14x20 IC, " "	5 25	
20x28 IC, " "	11 00	
20x28 IC, " "	14 00	
BOILER SIZE TIN PLATE.		\$13
14x28 IC	14 50	
14x31 IC	14 50	
14x36 IC, for No. 8 Boilers, per pound	9¼	
14x60 IC, " " " "	9¼	

FOSTER, STEVENS & CO.,



Express
Wagons.

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for
Circular.

10 & 12 MONROE ST. and 33, 35, 37, 39 & 41 LOUIS ST., GRAND RAPIDS, MICH.

The Michigan Tradesman

Official Organ of Michigan Business Men's Association.

A WEEKLY JOURNAL DEVOTED TO THE

Retail Trade of the Wolverine State.

The Tradesman Company, Proprietor.

Subscription Price, One Dollar per year, payable strictly in advance.
Advertising Rates made known on application.
Publication Office, 100 Louis St.

Entered at the Grand Rapids Post Office.

E. A. STOWE, Editor.

WEDNESDAY, APRIL 23, 1890.

THE PENSIONS SITUATION.

The danger is still great that the people will be enormously and most unreasonably burdened by the granting of excessive pensions to those who served in the last war. Already the list of these pensions surpasses anything in the experience of nations. Last year the payments on their account reached \$110,000,000; for the present and coming years this sum is certain to be increased, even if the most sweeping measures now proposed should be defeated. There is not only need for caution, but there is an imperative demand for a courageous check. The nation ought not to be beggared by any unsound and indefensible system of expenditure—no more with regard to one class of citizens than another.

The real question is: What can be justly asked of the Nation with regard to those who served in its armies? If the present pensions are enough, judged by a fair standard, they ought not to be increased, and the lavish expenditure of the public funds with regard to them would be as unjustifiable as it would be on any other account.

What, then, is the just way of looking at the soldiers' service? Unquestionably, it was demanded of them, in the emergency of 1861-65, on the ground of public duty. Those who were of the military age were called upon, as every country may and does call upon the like class of its citizens. If the war had been earlier, or later, other men would have been summoned, and many or all of the present veterans would have escaped. In the time when the war did occur it was they who were required, according to the accepted system of government, to bear arms for the common defense, and in doing it they simply did the duty falling to their share.

Upon no other ground, indeed, can the service of the soldiers be justified, either as a measure of government, or as an individual act. If the nation were not entitled to such service from the men of fighting age, its conscription laws would be tyrannical; if the men did not render the service as an act of public duty, they would be no more than mercenaries, serving for pay, or adventurers, shedding blood for their own gratification. No one who recalls the days of the war will need to be told that this was thoroughly understood then. When the soldiers were called for it was not on the ground that they would find the army a place for money-making, but that the Nation needed them for its defense; and when the people answered, as they did more than once—

"We are coming, Father Abraham, three hundred thousand more!"—it was with the swelling heart of a patriotic devotion.

The money consideration that accompanied the enlistments—the pay and sub-

sistence by the Government; the "bounties" which were so liberally given everywhere by states, localities, committees, and individuals; and the assurance of pensions to those who should be disabled, or to the families of those who fell, was a distinct matter, intended simply to show the generous and hearty support which those not in the field gave to those who were sent there. There was no idea that this would be without limit. It was never presumed that the pensions would outrun in kind and in amount all that had ever been done by the country under like circumstances. It was presumed, of course, that they would be given, simply, to those who really needed them, and not those who were as fully able as other citizens to do without them.

And here is where the question of pensions presents a distinct and easily recognized issue. It impinges upon the simple choice between "Dependent" and "Service" payments. That is the question before Congress. There is not an unwillingness, enormous as the pension rolls already are, to diffuse the aid of the Nation to those soldiers who are sick, or disabled, or who are otherwise dependent. There is a just objection, on the other hand, to giving out the public money simply for account of service. As we have already shown, service was a patriotic duty, not a mercenary engagement, and the attempt to measure it in money is both futile as a process of economics, and degrading as a matter of ethics. No true American defended the Union for hire—much as has been charged to the contrary by the Union's enemies—and no true American would desire to have the heroic record of 1861-65 buried beneath a mercenary system of extravagant and unjustified pensions—the greed for the Almighty Dollar besmirching the very colors of the flag.

One of the most mischievous ideas is that the revenues of the country are so great that extravagant pensions may be justified. The fact is that those revenues which are not themselves wrongly derived are not a dollar in excess of the country's—we mean the whole people, not simply their Federal system—actual needs. Cries against taxation are heard in many quarters, in some with reason, and this when there are not enough schools, and hardly any good roads, when upon every hand the necessities of our local governments outrun their resources. If, under these circumstances, the Treasury shall be drained for any unjustified purpose, it would be a crime against the Republic, wounding it not only now but for all future time. To deplete the Treasury is to cripple the proper functions of the government; to pension citizens for "service" simply is to entail a burden, and establish a precedent, which may make impossible the future defense of the country in a time of peril. When the Republic makes the protection of its integrity a commercial transaction, we shall not be far from the hour of its downfall.

Good Words Unsolicited.

Gideon Noel, druggist and bookseller, Goodhart: "I enclose herewith renewal money for THE TRADESMAN. I would not attempt to get along without THE TRADESMAN, even in the little business I do away up in this out-of-the-way place. It is of great value, if for nothing else than to keep me alive to what may be done here some day."

A. D. Burnham, the Grand Ledge druggist, was in town last Saturday.

UNLIMITED CREDIT.

What His Mother Would Do if She Were Short of Money.

A country schoolmistress had much trouble with her pupils, and, to avoid it, made her examples placed before them of an explanative character, or illustrative. The effect was often unexpected. In going over their usual reading lesson, a line was chosen by the lady upon which to test the merits of the scholars. The line read: "And he was a man of unlimited credit in business."

"Now, John, can you tell me what is meant by the word credit when used as in this lesson?"

Thus she addressed one of the stumbling-blocks of the school. "I dunno, marm," said Johnny, looking sheepishly.

"You don't know?" said the mistress. "Well, look here. Suppose your mother was to come short of money at the latter part of the week and needed provisions, etc., now, what would she do?"

She was satisfied that her illustration was plain and awaited the correct reply, and it came thus:

"Well, marm," replied Johnny, "I dunno what she would do unless she pawned dad's Sunday coat."

The subject was instantly dropped and the teacher has lost all faith in that style of illustration.

A Little Would Do Him.

Small Boy — Mister, how much is creamery butter a tub?

Grocer (smiling pleasantly) — Some sized tubs of the very best are \$10. How much did your folks want, my little man?

Small Boy (placing a nickel on the counter)—Mother wants the biggest five cents' worth you've got in the store.

FOR SALE, WANTED, ETC.

Advertisements will be inserted under this head for two cents a word the first insertion and one cent a word for each subsequent insertion. No advertisement taken for less than 25 cents. Advance payment.

BUSINESS CHANCES.

FOR SALE — WELL-SORTED STOCK OF DRY goods and groceries of about \$4,500 in summer resort town of Charlevoix, Mich.; sales \$25,000, easily increased; rare bargain to quick purchaser. Address J. L. Hurd, 99 Washington St., Chicago. 17

FOR SALE — STOCK OF DRY GOODS, CARPETS, boots and shoes in town of 1,200 inhabitants in Southern Michigan; new double store; clean, fresh stock of about \$8,000; an established paying business; junction two railroads; good reasons for selling. Address No. 15, care Michigan Tradesman. 15

FOR SALE — STOCK OF DRUGS, MEDICINES AND fixtures in town situated in a thriving farming community, which is also a growing summer resort; ten miles distant from any town containing drug store; a good place to make money on a small capital; reasons for selling, other business. Address Druggist, Crystal, Mich. 16

FOR SALE — STORE, DRUG STOCK AND FIXTURES, including postoffice fixtures, for sale on easy terms, owing to ill health; only drug store in town, situated in center of fine fruit section. Address Dr. S. J. Koon, Lisbon, Mich. 4

WANTED — GROCERY STOCK; MUST BE CHEAP for cash. Church & Fenn, Charlotte, Mich. 596

FOR SALE — HARDWARE STOCK, INVENTORING about \$4,000, doing a very prosperous business; can reduce the stock to suit purchaser; best of reason for selling. Address A. L. Paine & Co., Reed City Mich. 568

SITUATIONS WANTED.

WANTED — POSITION BY REGISTERED ASSISTANT pharmacist; best of references furnished. S. R. Smith, Coopersville, Mich. 18

WANTED — SITUATION BY REGISTERED PHARMACEUTIST; city preferred; good references. Address Lock box 265, Lakeview, Mich. 19

MISCELLANEOUS.

ABOLISH THE PASS BOOK AND SUBSTITUTE THE Tradesman Coupon, which is now in use by over 5,000 Michigan merchants—all of whom are warm in praise of the effectiveness. Send for sample order, which will be sent prepaid on receipt of \$1. The Tradesman Company, Grand Rapids.

RENT FREE FOR TWO YEARS TO COMPETENT landlord who will furnish summer resort hotel. E. A. Stowe, Secretary Traverse Point Association, Grand Rapids, Mich.

FOR SALE — ONE NEARLY NEW STEAM POWER and feed mill; good location; owner unable to attend to business on account of sickness; this valuable property will be sold very cheap. Address A. S. Johnson, Mecosta, Mich. 20

COMPLETE HISTORY OF THE PATRONS OF INDUSTRY, from the inception of the organization; only a few copies left; sent postpaid for 10 cents per copy. Address The Tradesman Company, G'd Rapids

SAMPLES OF TWO KINDS OF COUPONS, FOR RETAILERS will be sent free to any dealer who will write for them to the Sulliff Coupon Pass Book Co., Albany, N. Y. 564

Ball-Barnhart-Putman-Co

CIGAR DEPARTMENT.

We are Michigan Agents for Carl Upmann, New York, and can confidently recommend the goods of his manufacture as possessing absolute merit and being particularly adapted to the taste of the trade.

We are direct importers of Havana cigars, which enables us to put the goods on the market at half the margin usually charged.

Send for our Cigar List.

EGG CASES & FILLERS.

Having taken the agency for Western and Northern Michigan for the LIMA EGG CASES and FILLERS, we are prepared to offer same to the trade in any quantity.

No. 1—30-doz. Cases, complete.....	Lots of 100.	Less than 100.
No. 1—Fillers, per set.....	33 c.	35c.
	9 3/4 c.	10c.

Parties ordering Fillers have to buy one Case with every 10 sets of Fillers (no broken cases sold), making 10 sets with Case \$1.25 (10 Fillers and 8 Dividing Boards constitute a standard set). Strangers to us will please remit money with their orders or give good reference.

W. T. LAMOREAUX, 71 Canal St., Grand Rapids, Mich.

P. of I. Gossip.

W. D. Reynolds & Co., the Coopersville grocers, found the contract system undesirable and gave the P. of I. the cold shoulder.

Grand Rapids Workman: "THE TRADESMAN has a list of Grand Rapids P. of I. stores. Many of the merchants who went into the scheme quit in disgust."

Elba correspondence Davison Index: "The Lessen P. of I. lodge has two goats. Where can it be beat? Wonder if those who join have to ride both of them before being initiated!"

Caledonia News: "A second attempt was recently made to organize a P. of I. society at Hoover's grange hall. The meeting adjourned, there not being enough of the crowd present interested or willing to go ahead and organize."

Hesperia correspondence Hart Argus: "Porter Megan has moved into the Munroe building and opened up the P. of I. store. If the P. of I. can furnish plows for \$6 and \$7 where they now pay \$12 and \$14, as is claimed, it will certainly give relief to some poor men on farms."

Freeport Herald: "Rumor has it that a stock company is about to be formed for the purpose of establishing a P. of I. store in Freeport, with Edward Edwards, of O'Donnell, as manager. There is plenty of room in Freeport for such a store, and we hope the company may begin operations soon."

Detroit Journal: "At Shelby the Patrons of Industry elected W. H. Lewis supervisor, but as his name didn't appear on the poll list, he is disqualified, and another election will be necessary, at considerable expense. Even the Patrons of Industry will know more when they find more out."

Petoskey Democrat: "The Patrons of Industry are stirred up over the way the order is being milked by Grand Treasurer Krause, who runs the printing establishment at Port Huron, where all the work of the order is done. It is said that Krause has a bonanza, getting big prices for all kinds of printing and striking a large number of the members for a subscription to his paper, the *Farm and Home*. The trouble with such organizations is that instead of getting down to the real cause of the trouble of which they complain, they fritter away their efforts on small matters, and afford selfish men an opportunity for personal gain."

Detroit Journal: "The Patrons of Industry have broken off one matrimonial match, and still the sturdy farmers will go into it. Early in March a marriage license was issued to Walter J. Wood and Lucy Miller, living near Shelbyville, Ill. A few days later the county clerk received the license endorsed, 'Indefinitely postponed.' This caused some comment, and an investigation was set on foot. It transpires that Lucy is a stalwart Republican, and her lover, though formerly of that faith, had gone and joined himself to the Patrons, so as to help down the grasping merchants and get goods 10 per cent. above cost. He also accepted a nomination for assessor on the Patrons' ticket, and was elected over the G. O. P. candidate, but when this came to the knowledge of his betrothed, she waxed wroth and advised the inconsiderate youth that he must get his wife and his political offices from the same party. Walter Wood wishes he had remained a Republican."

Purely Personal.

Frank L. Fuller, the Cedar Springs banker, was in town last Friday.

J. L. Handy, the Boyne City druggist, was a buyer in this market last week.

Homer Klap, who shovels sugar for Chas. E. Smith, now rides a safety bicycle.

Henry J. Webb, the Cassopolis druggist, was in town a couple of days last week.

M. Carman, the Mecosta lumber and shingle manufacturer, was in town last Friday.

Dr. Albert E. Gates, the Crystal druggist, has gone to Tennessee on a prospecting tour.

Geo. H. Spencer, general dealer at Cleon, made considerable purchases in this market last week.

N. J. Whitney, agent for the Vienna Yeast Co. at Kalamazoo, spent Sunday with friends in this city.

Geo. H. Minchener, Michigan manager for R. G. Dun & Co., was in town a couple of days last week.

Elmer R. Thompson, book-keeper for Perkins & Hess, is rejoicing over the advent of Miss Prohibition Thompson, who tips the beam at ten pounds.

Ben W. Putnam and wife spent Sunday in Kalamazoo, the guests of his former stenographer, Mrs. Burdick, formerly known as Miss Florence Bushnell.

J. P. Platte, the umbrella manufacturer, is no longer occupying the old stand, but has removed into E. P. Kidder & Co.'s store, one door east of the old stand.

J. A. King, formerly with Seubert & Warner, of Syracuse, has taken the management of I. M. Clark & Son's cigar department, which has been made a leading feature of their business.

Byron J. Robertson, formerly connected with the wholesale grocery house of Arthur Meigs & Co., but now engaged in general trade at Breedsville, was in town a couple of days last week.

Geo. Felt, formerly engaged in the drug business at Constantine under the style of Felt & Felt, has taken the position of prescription clerk for J. C. West & Co., the Canal street druggists.

F. B. Kelley, who has conducted the clothing business at Cadillac several years under the style of W. R. Dennis & Co., has gone to Kansas City, Mo., where he will embark in the same business.

J. A. Lindstrom, formerly engaged in general trade at Tustin, was in town a couple of days last week, buying a line of crockery and glassware for the new store he will open next week at Manistee.

Bank Notes.

P. M. Kinney, Vice-President of the Farmers' and Merchants' Bank of Benton Harbor, died last Friday of heart disease, aged 52 years.

The Citizens' Savings Bank of Detroit has arranged to double its present capital stock, which is \$100,000. The new stock was sold at 140, which will give the new Bank a capital of \$200,000 and a surplus of \$80,000. The Bank is now paying 12 per cent. dividends. New quarters will be taken on the opposite side of the street.

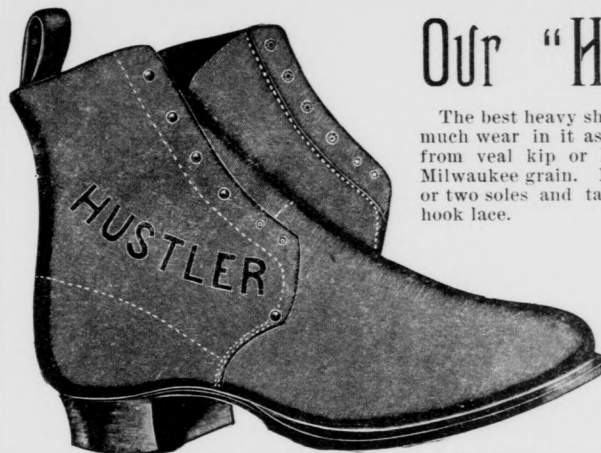
Making Over Hours.

From the Ionia Standard.

The Michigan Overall Co. find it necessary to work "overtime," in order to keep up with the demand for their goods. Its line now includes shirts, duck coats, jackets, pantaloons and overalls, and the "felled-seam" feature makes the goods ready sellers.

RINDGE, BERTSCH & CO.,

Our "Hustler"



The best heavy shoe made. Has as much wear in it as a \$5 boot. Cut from veal kip or Pfister & Vogel's Milwaukee grain. Made in two soles or two soles and tap. In buckle or hook lace.

12, 14 AND 16 PEARL ST., GRAND RAPIDS, MICH.

LEMON & PETERS,

Wholesale Grocers.

SOLE AGENTS FOR

Lautz Bros. & Co.'s Soaps,
Niagara Starch,

Acme Cheese--Herkimer Co., N. Y.

GRAND RAPIDS.

I. M. CLARK & SON.,

Importers and Jobbers of

Fine Havana, Key West and Domestic

CIGARS!

Sole Agents for V. Martinez Ybor & Co., "El Principe de Gales" Factory, Key West; Baltz, Clymer & Co.'s "El Mereto" and "Henry Clay" brands; Celestino Palacio & Co.'s "La Rosa" (full line); Seidenberg & Co.'s "Figaro" and "Knapsack."

We want your trade on Havana and Key West goods and are prepared to give you satisfaction in every instance.

I. M. CLARK & SON.

Drugs & Medicines.

State Board of Pharmacy.
One Year—Geo. McDonald, Kalamazoo.
Two Years—Stanley E. Parkhill, Owosso.
Three Years—Jacob Jenson, Muskegon.
Four Years—James Vernor, Detroit.
Five Years—Ottmar Eberbach, Ann Arbor.
President—Jacob Jenson, Muskegon.
Secretary—Jas. Vernor, Detroit.
Treasurer—Geo. McDonald, Kalamazoo.
Meetings during 1890—Star Island, June 30 and July 1; Marquette, Aug. 13 and 14; Lansing, Nov. 5 and 6.

Michigan State Pharmaceutical Ass'n.
President—Frank Inglis, Detroit.
First Vice-President—F. M. Alsdorf, Lansing.
Sec'd Vice-President—Henry Kophart, Berrien Springs.
Third Vice-President—Jas. Vernor, Detroit.
Secretary—H. J. Brown, Ann Arbor.
Treasurer—Wm Dupont, Detroit.
Executive Committee—C. A. Bugbee, Cheboygan; E. T. Webb, Jackson; D. E. Prall, East Saginaw; Geo. McDonald, Kalamazoo; J. J. Crowley, Detroit.
Next Meeting—At Saginaw, beginning third Tuesday of September, 1890.

Grand Rapids Pharmaceutical Society.
President, J. W. Hayward, Secretary, Frank H. Escott.

Grand Rapids Drug Clerks' Association.
President, F. D. Kipp; Secretary, W. C. Smith.

Detroit Pharmaceutical Society.
President, J. W. Allen; Secretary, W. F. Jackson.

Muskegon Drug Clerks' Association.
President, C. S. Koon; Secretary, J. W. Hoyt.

The Tribulations of the Retail Druggist.

*Paper read by Frank Inglis at a meeting of the Detroit Pharmaceutical Society.

That the trials and tribulations of the retail druggist are numerous is unnecessary for me to say. To the outsider, ours is a life of ease. How often do we hear people say, "What a nice business it must be, everything so nice and clean, no heavy goods to handle," and they invariably wind up by referring to the enormous profits. When people want a postage stamp, postal card, package nicely done up, to use the telephone, consult the directory, or any information whatever, you will observe they always make for the neighboring encyclopedia, the drug store on the corner. If these same people want to buy a hair-brush, sponge or nice bottle of perfume, where do they go? They pass by the accommodating drug store, where they get free telephone service, and single stamps at the thousand rate, and go to a cut-rate store. If in want of an Allcock's plaster, they will spend ten cents in car fare to go to a down-town drug store, where they do not believe in cutting prices, oh, no; they simply sell the plasters at fifteen cents each, or two for a quarter.

Sunday and night work, are also some of our tribulations. To spend our Sundays at our place of business, when our neighbor is at home spending the day in the pleasant companionship of wife and children, and when, unlike men in other lines of business, we are obliged to return to our stores in the evening, it makes a man sometimes wish he had never been born. Still another trial we have to bear is, to have to listen almost daily to the old story, said to have been first told before Noah built the ark, about the druggist who made a sale of fifty-five cents, and afterwards discovered that the fifty-cent piece was bad, but finally figured out that he had made three cents on the sale, as the five-cent coin was good. We must laugh at this every time or else run the risk of displeasing the customer. This and other threadworn stories have to be listened to and laughed at, and as a brother druggist puts in,—

"Should a good-paying patron while talking with you,
Declare the world flat, why agree with him, do,
For it seems pretty flat when a man can talk so,
And his business for you to go on with the show."

In an admirable paper written by one of our wholesale dealers, and read before our society a short time ago, on "The Trials and Tribulations of the Wholesale Druggist," (ERA, January 15), he merely mentioned the subject of retailing by wholesalers and dropped it, saying, that "this is probably more of a trial to the retailer than to the wholesaler." We, as retail druggists, cannot expect any favors from the bazaars, fancy stores, and cut-rate dealers, but from the wholesale druggists we ought not only to expect, but demand protection. They say, they do not know where to draw the line. I don't think they want to know. Our own customers go to the wholesaler—from whom we make our purchases and by whom we are solicited for trade, and who thinks it a terrible thing if we make any purchases in the East—and can buy a pound of Maybells, a bottle of Extract of Malt, or a toilet set at exactly the price we pay for it. I have not heard of their

getting these articles any cheaper than we do, but that they get them at the same price, there is no doubt.

The subject of help is also a great trial to many retail druggists, for which, however, we are often to blame ourselves. Do not expect everything from a man because he is a drug clerk, because for the number of hours put in, and the responsibility imposed upon them, clerks are as a rule poorly paid. When we leave our stores, as we must do occasionally to get acquainted with our families, the clerk has the entire business resting on his shoulders, and he must be attentive to all, patient with cranks, wear a smile when called from his work to sell a stamp, must be polite to those who are by no means the same to him, must listen to and smile at the old yarn of which I have spoken, and all this for the paltry sum of—not to exceed in many cases—forty or fifty dollars a month. A good clerk deserves good treatment; if he wants a day off, let him have it and let him have one often; make life as pleasant as possible for him, and he, in his turn, will work for our interests when we leave him in charge of our affairs.

Another trial that some of us have to contend with is, the lack of originality on the part of some of our competitors. If you put up a tooth powder, cleaning fluid, preparation for the hair, face wash, or anything else, in an original style, in appearance entirely different from anything before offered, spend considerable money advertising it, and try to work up an honest trade on it, it is rather discouraging to pass by another drug store and find in the window a large number of bottles, same size as yours, wrapped in the same colors, type on label almost identical, and part of the name used, which you have created a demand for. This I do not consider legitimate competition. We should put up all the preparations we can, make all we can out of them, but let us not try to get what belongs to another, earned by his originality, time and money.

We probably have more peculiar people (it is kindness not to call some of them by a harsher name than this) to deal with than almost any other class of merchants. There is the man who comes in and wants to have "that last prescription of mine renewed." When asked if he has the bottle with the number on it, he replies that "you have it on your book; it was put up about a year or a year and a half ago." He thinks us very unaccommodating when we tell him that we have had several prescriptions besides the one he left, and it will be impossible to find his, or if we say that it would be necessary to lay off a week and devote the entire time to trying to find it (the prescription, not the week), he declares "he has spent the last cent he ever will at that store," and leaves without saying "good bye."

By some of us the traveling salesman is considered a nuisance. Personally, I consider him just the reverse. He brings to our notice many things which, were it not for him, we might never know of. There are some, of course, as there are among our own members and among every class of people, who are not the most agreeable men in the world, but as a class, I think the traveling men in the drug and sundry line compare favorably with any class of men. They are, as a rule, open-hearted, generous, polite, and in every way thorough gentlemen.

Sometimes it is our fate to come in contact with physicians who are mighty trials, prominent among whom is the one who feels it his privilege to stop at a drug store to enquire where a certain family lives, get his information, put half a dozen cigars in his pocket for which he never intends to pay, make his call and insist that the patient have the prescriptions prepared at another drug store. I look upon the druggist who will not lose his temper at this as a saint, and too good for this world.

Then there is the country physician who comes into our store, who probably is a man we have never heard of before, and will probably never see again, who feels very much insulted because we do not make a discount to him of at least 50 per cent. on his purchase, amounting in some cases to as much as twenty-five cents.

The Drug Market.

Cream tartar and tartaric acid have advanced. Gum opium is dull. Morphia is unchanged. Quinine, in the absence of speculative demand, is a trifle lower. Gum camphor is in large demand but unchanged in price. English chemicals are lower—sal soda, chloride of lime, soda ash, etc. Spermacetti has advanced, on account of scarcity. Nitrate silver is higher. Olive oil, Malaga, has declined and will be lower. Jalap root is about out of market. Dentists' plaster paris has advanced. Caraway seed is advancing. Yellow beeswax is firm at the advance. White wax will be higher soon. The B. J. Kendall Co. has reduced price of Flints' Powders to \$1.60 and \$3.20 for small and large. Turpentine is lower. Glycerine has declined. Aqua ammonia, all degrees, have advanced.

The druggists of Lockport, N. Y., have been somewhat exercised during the last month from the fact that a grocer in that city has put in a stock of the leading patent medicines, and is selling them at prices much lower than regulation rates. They, therefore held a meeting to which the erring grocer was invited. He came, but could not be brought under subjection, saying that he was simply acting on the injunction to demand an eye for an eye and a tooth for a tooth, and that the real source of the trouble was the fact that some of the druggists handled groceries which they turned over at a small margin, and that the grocers therefore intend to resent the wrong. The prospect is for a very hot and acrimonious fight.

"THE WEAR IS THE TRUE TEST OF VALUE."

We still have in stock the well-known brand

Pioneer Prepared Paint.

MIXED READY FOR USE.

Having sold same to our trade for over ten years, we can say it has fulfilled the manufacturer's guarantee. Write for sample card and prices before making your spring purchases.

Hazeltine & Perkins Drug Co.,
GRAND RAPIDS, MICH.

SOLE AGENTS

POLISHINA THE FURNITURE FINISH.

CINSENC ROOT.

We pay the highest price for it. Address

PECK BROS., Wholesale Druggists,
GRAND RAPIDS.

Do You Observe the Law?

If not, send \$1 to

THE TRADESMAN COMPANY,
For their combined

LIQUOR & POISON RECORD.

ACME WHITE LEAD & COLOR WORKS
DETROIT,
MANUFACTURERS OF
LATEST ARTISTIC SHADES OF
Point
FOR Interior AND EXTERIOR DECORATION
F. J. WURZBURG, Wholesale Agent,
GRAND RAPIDS.

SUSPENDED!



By His "Better Half,"

For allowing the dealer to impose on him by selling him shoe Dressing other than

JETTINE.

Warranted not to Thicken, Sour or Mold in any climate. Quality Guaranteed Against Injury by Freezing. All others worthless after freezing. See quotation, MARTEL, BLACKING CO., Sole Manufacturers, Chicago, Ill.

Eaton, Lyon & Co.,

JOBBERS OF

Fishing Tackle,
Base Balls and
Supplies,
Croquet,
Hammocks,
Lawn Tennis, Etc.

State Agents for A. J. Reoch & Co.'s
Sporting Goods.
Send for Catalogue.

EATON, LYON & CO.,

30 & 22 Monroe St., Grand Rapids

THE MOST RELIABLE FOOD
For Infants and Invalids.
Used everywhere, with unequalled success. Not a medicine, but a steam-cooked food, suited to the weakest stomach. Take no other. Sold by druggists. In cans, 30c. and upward. **Woolrich & Co.** on every label.

WHO URGES YOU TO KEEP

SAPOLIO?

THE PUBLIC!

By splendid and expensive advertising the manufacturers create a demand, and only ask the trade to keep the goods in stock so as to supply the orders sent to them. Without effort on the grocer's part the goods sell themselves, bring purchasers to the store, and help sell less known goods.

ANY JOBBER WILL BE GLAD TO FILL YOUR ORDERS.

Wholesale Price Current.

Advanced—Tartaric Acid, Cream Tartar, Aqua Ammonia.

Declined—Gum Opium, Malaga Olive Oil, Sal Soda, Soda Ash, Turpentine, Glycerine.

ACIDUM.		TINCTURES.	
Aceticum	80 10	Aconitum Napellis R.	60
Benzocum German.	80 10	Aloes	60
Boricum	30	" and myrrh	60
Carbolicum	40 45	Arnica	50
Citricum	50 55	Asafetida	50
Hydrochlor	30 5	Atrope Belladonna	60
Nitrosum	10 12	Benzoin	60
Oxalicum	12 14	" Co.	50
Phosphoricum dil.	1 40 1 80	Sanguinaria	50
Salicylicum	1 40 1 80	Barosma	50
Sulphuricum	1 40 1 80	Cantharides	50
Tannicum	1 40 1 80	Capsicum	50
Tartaricum	38 40	Cardamon	75
AMMONIA.		" Co.	75
Aqua, 16 deg.	40 6	Castor	1 00
" 18 deg.	60 7	Catechu	50
Carbonas	11 13	Cinchona	50
Chloridum	12 14	" Co.	50
ANILINE.		Columba	50
Black	2 00 2 25	Conium	50
Brown	80 1 00	Cubeba	50
Red	45 50	Digitalis	50
Yellow	2 50 2 00	Ergot	50
BACCÆ.		Gentian	50
Cubeae (po. 1 60)	1 75 1 85	" Co.	60
Juniperus	80 10	Guaica	50
Xanthoxylum	25 30	" ammon	60
BALSAMUM.		Zingiber	50
Copaiba	70 75	Hyoscyamus	50
Peru	40 30	Iodine	75
Terabin, Canada	45 50	" Colorless	75
Tolutan	40 45	Ferri Chloridum	35
CORTEX.		Kino	50
Abies, Canadian	18	Lobelia	50
Cassia	11	Myrrh	50
Cinchona Flava	18	Nux Vomica	50
Euonymus atropurp.	30	Opil	85
Myrica Cerifera, po.	20	" Camphorated	50
Prunus Virgini	12	" Deodor	2 00
Quillaja, grd.	12	Aurant Cortex	50
Sassafras	12	Quassia	50
Ulmus Po (Ground 12)	10	Rhatany	50
EXTRACTUM.		Rhei	50
Glycyrrhiza Glabra	24 25	Cassia Acufol	50
" po.	33 35	" Co.	50
Haematox, 15 lb. box.	11 12	Serpentaria	50
" 18	13 14	Stromonium	60
" 1/4s.	14 15	Tolutan	60
" 1/2s.	16 17	Valerian	50
FERRUM.		Veratrum Veride	50
Carbonate Precip.	15	MISCELLANEOUS.	
Citrate and Quinia	30 50	Ether, Spts Nit, 3 F.	26 28
Citrate Soluble	80	" 4 F.	30 32
Ferrocyanidum Sol.	50	Alumen	2 1/2 3 1/2
Solut Chloride	15	" ground, (po.	3 4
Sulphate, com'l.	1 1/2 2	Annatto	55 60
" pure	7	Antimoni, po.	4 5
FLORA.		" et Potass T	55 60
Arnica	14 16	Antipyrin	1 35 1 40
Anthemis	30 35	Antifebrin	25
Matricaria	30 35	Argent Nitras, ounce	68
FOLIA.		Arsenicum	50 7
Barosma	10 12	Balm Gilead Bud.	38 40
Cassia Acutifol, Tin-	25 28	Bismuth S. N.	2 10 2 30
nivelly	35 50	Calcium Chlor, 1s, 1/4s	11 12 13
" Alx.	35 50	Cantharides Russian,	2 1 75
Salvia officinalis, 1/4s	10 12	po.	2 1 75
and 1/2s.	10 12	Capsici Fructus, af.	18
Ura Ursi	80 10	" po.	16
GUMMI.		" Bpo.	14
Acacia, 1st picked.	21 00	Caryophyllus, (po. 20)	15 18
" 2d	20 00	Carmin, No. 40.	23 75
" 3d	20 00	Cera Alba, S. & F.	50 55
" sifted sorts.	65	Cera Flava	33 35
" po.	75 1 00	Coccus	40
Aloe, Barb. (po. 60)	50 60	Cassia Fructus	20
" Cape, (po. 20)	12	Centaria	10
" Socotri, (po. 60)	50	Cetaceum	35
Catechu, 1s, 1/4s, 1/2s	1	Chloroform	50 55
" 16)	25 30	" squibbs	21 00
Ammonia	15	Chloral Hyd Crst.	1 50 1 75
Assafoetida, (po. 30)	50 55	Chondrus	20 25
Benzoinum	30 35	Cinchonidine, P. & W	15 20
Camphore	60 65	" German	40 10
Euphorbium po	35 40	Corks, list, dis. per	60
Galbanum	23 00	" cent	60
Gamboge, po.	80 95	Cressatum	2
Gualacum, (po. 55)	50	Creta, (bbl. 75)	2
Kino, (po. 25)	20	" prep.	5 5
Mastic	40	" precip.	8 10
Myrrh, (po. 45)	35 38	" Rubra.	8
Opil, (pc. 5 20)	3 65 3 85	Crocus	35 38
Shellac	25 35	Cudbear	24
" bleached	27 35	Cupri Sulph	8 9
Tragacanth	30 75	Dextrine	10 12
HERBA—In ounce packages.		Ether Sulph.	68 70
Absinthium	25	Emery, all numbers.	8
Eupatorium	20	" po.	8
Lobelia	25	Ergota, (po.) 60	50 55
Majorum	25	Flake White	12 15
Mentha Piperita	25	Galla	23
" Vir	25	Gambier	8 9
Rue	30	Gelatin, Cooper	90
Tanacetum, V	22	" French	40 60
Thymus, V	25	Glassware flint, 75 per cent.	15
MAGNESIA.		by box 52 1/2 less	9 15
Calcined, Pat	55 60	" White	13 25
Carbonate, Pat	20 22	Glycerina	19 1/4 25
Carbonate, K. & M.	20 25	Grana Paradisi	15
Carbonate, Jennings	35 36	Humulus	25 40
OLEUM.		Hydraag Chlor Mite	95
Absinthium	5 00 2 50	" Cor	85
Amygdalae, Dulc.	45 75	" Ox Rubrum	21 05
Amygdalae, Amarae	8 00 2 25	" Ammoniat.	21 15
Anisi	1 90 2 00	" Unguentum	45 55
Aurant Cortex	60 50	Hydrargyrum	80
Bergamli	2 80 3 25	Ichthyobolia, Am.	1 25 1 50
Cajiputi	90 1 00	Indigo	75 1 00
Caryophylli	1 25 1 30	Iodine, Resubi.	3 75 3 85
Cedar	35 65	Iodoform	24 70
Chenopodii	61 75	Lupulin	85 1 00
Cinnamonol	1 35 1 40	Lycopodium	55 60
Citronella	61 75	Mactis	80 85
Conium Mac.	35 65	Liquor Potass Arsenitis	10 12
Copaiba	1 20 1 30	Magnesia, Sulph (bbl	2 2 3

Morphia, S. P. & W.	2 85 3 10	Seidlitz Mixture	25	Lindseed, boiled	65	68
" S. N. Y. Q. &	2 85 3 10	Sinapis	18	Neat's Foot, winter	50	69
C. Co	2 85 3 10	" opt.	30	strained	44	50
Moschus Canton.	40	Snuff, Maccaboy, De	35	Spirits Turpentine	13	2 1/2 3
Myristica, No. 1	70 75	Voos	35	PAINTS.	bbl. lb.	
Nux Vomica, (po 20)	10	Snuff, Scotch, De Voos	35	Red Venetian	13	2 1/2 3
Os. Sepia	33 35	Soda Boras, (po. 13)	12 35	Ochre, yellow Mars	13	2 1/2 3
Pepsin Saac, H. & P. D.	22 00	Soda et Potass Tart.	30 33	" Ber	13	2 1/2 3
Co.	22 00	Soda Carb.	1 1/2 2	Putty, commercial	2 1/2	2 1/2 3
Picis Liq. N. C., 1/4 gal	22 00	Soda, Bi-Carb.	5	" strictly pure	2 1/2	2 1/2 3
doz	22 00	Soda, Ash	3 1/2 4	Vermilion Prime Amer	13	16
Picis Liq., quarts	21 00	Soda, Sulphas	2	ican	13	16
" pints	21 00	Spts. Ether Co	50 55	Vermilion, English	75	80
Pil Hydrarg, (po. 80)	50	" Myrcia Dom.	22 00	Green, Peninsular	70	75
Piper Nigra, (po. 22)	18	" Myrcia Imp.	22 00	Lead, red	67 1/4	
Piper Alba, (po 55)	18	" Vini Rect. bbl.	2 15	" white	67 1/4	
Pix Burgun	7	2 05) cut	2 15	Whiting, white Span	270	
Plumbi Acet	14 15	Less 5c gal, cash ten days.	21 10	Whiting, Gilders	270	
Pulvis Ipecac et opil	1 00 1 20	Sulphur, Subl.	2 1/2 3 1/4	White, Paris American	1 00	
Pyrethrum, boxes H	21 25	" Roll	2 1/2 3	Whiting, Paris Eng.	1 40	
& P. D. Co., doz	30 35	Tamarinds	8 10	Pioneer Prepared Paint	1 30 1 4	
Pyrethrum, pv	80 10	Terebenth Venice	28 30	Swiss Villa Prepared	1 00 1 20	
Quassia	41 46	Theobromae	50 55	Paints	1 00 1 20	
Quinia, S. P. & W	30 36	Vanilla	9 00 16 00	VARNISHES.		
Rubia Tincturum	12 14	Zinci Sulph.	7 8	No. 1 Turp Coach	1 10 1 20	
Saccharum Lactis pv	25			Extra Turp.	1 60 1 70	
Salacin	1 80 2 00	OILS.		Coach Body	2 75 3 00	
Sanguis Draconis	40 50	Whale, winter	Bbl. Gal	No. 1 Turp Furn	1 00 1 10	
Santonine	4 50	Lard, extra	55 60	Extra Turk Damar	1 55 1 60	
Sapo, W.	12 14	Lard, No. 1	45 50	Japan Dryer, No. 1	70 75	
" M	8 10	Linseed, pure raw	62 65			
" G	15					

HAZELTINE & PERKINS DRUG CO.

Importers and Jobbers of

---DRUGS---

Chemicals and Druggists' Sundries.

Dealers in

Patent Medicines, Paints, Oils, Varnishes.

Sole Agents for the Celebrated Pioneer Prepared Paints.

We are Sole Proprietors of

WEATHERLY'S MICHIGAN CATARRH REMEDY.

We have in stock and offer a full line of

Whiskies, Brandies,
Gins, Wines, Rums.

We are Sole Agents in Michigan for W. D. & Co.

Henderson County, Hand Made Sour Mash

Whisky and Druggists' Favorite
Rye Whisky.

We sell Liquors for Medicinal Purposes only.

We give our Personal Attention to Mail Orders and Guar-

antee Satisfaction.

All orders are Shipped and Invoiced the same day we re-

ceive them. Send in a trial order.

HazelTine & Perkins Drug Co.,

GRAND RAPIDS, MICH.

GROCERIES.

Wool, Hides and Tallow.

The wool market is irregular, with considerable selling. Prices are fairly well maintained, especially when the buyer finds a lot he wants for immediate use. Holders are firm, in hopes of the present tariff bill taking effect to help them out. Against this comes a decision from the United States Court that worsteds cannot be classed as wools, consequently they will be admitted at the low duty of one year ago. Importers have taken advantage of this, and are ready with large stocks to put on the market, which will seriously affect some grades of wool, before the new tariff bill can pass or take effect.

Hides are firm and scarce, with larger tanners out of the market, being well supplied with stock to last until June. The advance in light stock is checked, as it becomes more plenty. The shoe trade is good and calls for large quantities of leather, on which sellers are obtaining a good advance, and makes tanners feel free to buy hides.

Tallow is firm at low prices and in fair demand.

Failure of McDonald & Bradford, at Baldwin.

McDonald & Bradford, shingle mill operators and general dealers at Baldwin, have been compelled to lay down, owing to the back-set incident to the unseasonable winter. They recently sent the Olney & Judson Grocer Co. a trust mortgage on their stock, securing the following creditors in the amount named:

Olney & Judson Grocer Co., Grand Rapids \$500 00
Hugo Schneider & Co. " 193 00
Wm. Sears & Co. " 203 08
Smith & Jackson, Baldwin 200 00
Webber & Hatch, Newaygo 503 60
Greg. Luce, Holland 167 84

The firm subsequently secured Hawkins, Perry & Co. for a \$500 claim on 80 acres of stump land, and secured Stanton, Sampson & Co., of Detroit, by assigning their mortgage on the shingle mill.

The firm voluntarily yielded possession of the stock to the mortgage trustee and an inventory is now being taken.

VISITING BUYERS.

A Steketee, Holland
C Van Amburg, Whitneyville
B Steketee, Holland
C F Sears, Rockford
A C Wait, Coat's Grove
I A Woodard, Ashland
S Wolcott, Shelbyville
Bakker Bros., Drenthe
L N Fisher, Dor
R A Howey, Ravenna
A Mulder, Spring Lake
J Vinkemulder & Son, Grandville
Den Herder & Tanis, Vriesland
G H Spencer, Pewamo
R G Smith, Wayland
J H Manning, Lake P O
Eli Runnels, Cornish
J Raymond, Berlin
L Cook, Bauer
J F Harvill, Hopkins Station
G F Cook, Grove
B N Rose, Sherman
S S Dryden & Sons, Allegan
W H Goodyear, Hastings
Geo R Shawson, Greenville
R B McCulloch, Berlin
L T Kinney, Kinney Siding
J Kinney, Kinney
N N Wait, Hudsonville
J L Thomas, Cannonsburg
E S Botsford, Dor
E H Foster, Manton
Maston & Hammond, Grandville
G Ten Hoer, Forest Grove
N Bouma, Fisher
ST Colson, Alaska
Henry J Webb, Cassopolis
J L Handy, Boyne City
A D Burnham, Grand Ledge
Wm Mieras, Grand Haven
J D Noah, Moline
Frank Cornell, Sebawa
T Van Eenennaam, Zeeland
C E Eddy, Grattan
Lamoureux & Beerman, Fruitport
H Meijering, Jamestown
Ezra Brown, Englishville
J T Pierson, Irving
John Damstra, Gitchell
Le Febre & Meyer, Grand Haven
John Kamps, Zutphen
L Maier, Fisher Station
Lindstrom & Lovene, Tustin
G H Spencer, Cleon
D J Peacock, Grant
J Pikaart, Fremont
J B Brooks, St Ignace
M Heyboer & Bro., Oakland
Wm Barker, Sand Lake
Wickert Bros., Wayland
S McNitt, Byron Center
W D Struik, Byron Center
T Armock, Wright
O Freyermuth, McCords
S Cooper, Jamestown
E Heintzelman, Logan
G H Walbrink, Allendale
S M Geary, Maple Hill
A C Barkley, Crosby
Munger, Watson & Devost, Sullivan
J R Harrison, Sparta
A M Church, Englishville
H Morley, Cedar Springs
H Van Noord, Jamestown
W R Lawton, Berlin
S Smalligan & Picaard, Forest Grove
B Gilbert & Co., Moline
M J Butler, Sand Lake
S H Ballard, Sparta
C K Hoyt & Co., Hudsonville
T H Condra, Lisbon
Herder & Lahuis, Zeeland
W H Harrison, Harrisburg
A M Porter, Moorland
J Kruijsenka, Holland
W G Tefft, Rockford
L M Wolf, Hudsonville
Wm VerMeulen, Beaverdam
John De Vries, Jamestown
A Purchase, So Blendon
Alex Denton, Howard City
R A Brown, Edgerton
Milo Deuel, Bismark
John Geary, Lamont
N H Beebe, Big Rapids
A D Farling, Millbrook
Gilbert Bros., Trent
S T McLeilan, Denison
L E Paige, Sparta
Daniel E Rogers, Saranac
John Baker, Chanucy
N Harris, Big Springs

Soap Syndicates and Suits.

From the American Analyst.

A suit commenced by a firm of business brokers against Charles S. Higgins, the soap manufacturer, promises to throw some light on the methods of the so-called English syndicates in purchasing American industrial enterprises. It seems that in this instance Mr. Higgins named a large sum, a considerable share in the new company and a comfortable salary as the price of his soap factory, and conditions of selling the same to the Britishers. There was also said to be a guaranty of an 8 per cent. earning capacity on the large capital required. But when the cautious Englishmen sent their accountant over to investigate the books, access was denied him. Of course, the negotiation fell through and the brokers are suing for their commissions.

The Grocery Market.

Sugars are a little higher and the market is by no means quiet. The price will probably continue to advance for some time to come.

The Grocery Trade of Kalamazoo.

Kalamazoo has seventy-four grocery stores, fully two-thirds of which are conducted by Holland people.

PRODUCE MARKET.

Apples—Golden or Roxbury russets or Northern Spys command \$3.50@4 per bbl.
Beans—Dealers pay \$1.40 for unpicked and \$1.50 for picked, holding at \$1.65@1.75 per bu. The market is firm.
Beets—40c per bu.
Butter—The market is easier, except for strictly choice. Creamery is in fair demand at 26c. Choice grades of dairy are in active demand, dealers paying 15@16c and holding at 17@18c.
Buckwheat Flour—\$1.75 per 100 lbs.
Cabbages—\$4@5 per crate, for new stock.
Cheese—Fair stock of full cream commands 11@12c.
Cooperage—Pork barrels, \$1.25; produce barrels 25c.
Cucumbers—\$1.50 per doz.
Dried Apples—Evaporated are held at 10@11c and sundried at 6@6½c.
Eggs—Dealers now pay 10c and hold at 11c.
Field Seeds—Clover, mammoth, \$3.50 per bu.; medium, \$3.50. Timothy, \$1.50 per bu.
Honey—Scarce and nearly out of market.
Lettuce—12c per lb. for Grand Rapids grown.
Maple Sugar—8@10c per lb., according to quality.
Magle Syrup—75@85c per gal.
Onions—Green, 30c per doz. Bermuda, \$3 per crate.
Parsnips—60c per bu.
Pieplant—5c per lb.
Pop Corn—4c per lb.
Potatoes—The market is about 10c per bu. lower at the principal distributing markets, so that local buyers have dropped to 40c.
Radishes—35c per doz bunches.
Spinach—\$1 per bu.
Squash—About out of market.
Sweet Potatoes—Nominal.
Tomatoes—Early Southern stock commands \$1 per peck (7 qts.) box.
Turnips—25c per bu.
Vegetable Oysters—40c per doz.

PROVISIONS.

The Grand Rapids Packing and Provision Co. quotes as follows:

PORK IN BARRELS.
Mess, new, 13 00
Short cut, 12 00
Extra clear pig, short cut, 13 50
Extra clear, heavy, 13 50
Clear, fat back, 13 50
Boston clear, short cut, 13 75
Clear back, short cut, 13 75
Standard clear, short cut, best, 13 75

SAUSAGE—Fresh and Smoked.

Pork Sausage, 7
Ham Sausage, 9
Tongue Sausage, 9
Frankfort Sausage, 8
Blood Sausage, 5
Bologna, straight, 5
Bologna, thick, 5
Head Cheese, 5

LARD—Kettle Rendered.

Tierces, 7½
Tubs, 7½
50 lb. Tins, 7½

LARD—Family.

Tierces, 5½
30 and 50 lb. Tubs, 5½
3 lb. Pails, 20 in a case, 6½
5 lb. Pails, 12 in a case, 6½
10 lb. Pails, 6 in a case, 6½
20 lb. Pails, 4 in a case, 6½
50 lb. Cans, 6

BEEF IN BARRELS.

Extra Mess, warranted 200 lbs., 7 00
Extra Mess, Chicago packing, 7 00
Boneless, rump butts, 7 00

SMOKED MEATS—Canvassed or Plain.

Hams, average 20 lbs., 9½
" 16 lbs., 10
" 12 to 14 lbs., 10½
" picnic, 7
" best boneless, 8½
Breakfast Bacon, boneless, 8½
Dried beef, ham prices, 9
Long Curls, heavy, 6
Briskets, medium, 6½
" light, 6½

OYSTERS and FISH.

F. J. Dettenthaler quotes as follows:

FRESH FISH.

Whitefish, 7½
" smoked, 8
Trout, 6
Halibut, 15
Ciscos, 4

OYSTERS—CANS.

Fairhaven Counts, 25
Selects, 25
F. J. D's, 25
Anchors, 22

FRESH MEATS.

Swift and Company quote as follows:

Beef, carcass, 5½@6½
" hind quarters, 7@8
" fore, 7@8
" loins, No. 3, 4½@4½
" ribs, 10
" tongues, 8@10
Hogs, 5½@6
Bologna, 5
Squash, 5
Pork loins, 8
" shoulders, 6
Sausage, blood or head, 5
" liver, 5
" Frankfort, 8
Mutton, 9

CANDIES, FRUITS and NUTS.

The Putnam Candy Co. quotes as follows:

STICK.
Standard, 25 lb. boxes, 9
Twist, 25 " 9
Cut Loaf, 25 " 10½

MIXED.

Royal, 25 lb. pails, 9
" 200 lb. bbls., 8½
Extra, 25 lb. pails, 10
" 200 lb. bbls., 9½
French Cream, 25 lb. pails, 11½

FANCY—In 5 lb. boxes.

Lemon Drops, 12
Sour Drops, 13
Peppermint Drops, 14
Chocolate Drops, 14
H. M. Chocolate Drops, 18
Gum Drops, 10
Licorice Drops, 18
A. B. Licorice Drops, 14
Lozenges, plain, 14
" printed, 15
Imperials, 15
Mottoes, 15
Cream Bar, 13
Molasses Bar, 13
Caramels, 16@18
Hand Made Creams, 18
Plain Creams, 16
Decorated Creams, 30
String Rock, 15
Burnt Almonds, 22
Wintergreen Berries, 14

FANCY—In bulk.

Lozenges, plain, in pails, 12½
" in bbls., 11
" printed, in pails, 12
" in bbls., 11½
Chocolate Drops, in pails, 12
Gum Drops, in pails, 6½
" in bbls., 5½
Moss Drops, in pails, 10
" in bbls., 9½
Sour Drops, in pails, 12
Imperials, in pails, 11
" in bbls., 10½

FRUITS.

Oranges, Messina, choice, @
" fancy, @ 4 00
" Florida, choice, 3 75@ 4 00
" fancy, 4 50@ 4 75
" Riverside, fancy, @ 4 25
" Mountain, @ 4 00
" Wash. Navals, fancy, @
" Valencias, large, @
Lemons, Messina, choice, 360 @ 3 50
" " " 300, 3 75@ 4 00
" " fancy, 360, 4 00
" " 300, 4 25@ 4 50
Figs, Smyrna, new, fancy layers, @ 16
" choice, 7 lb., 13 @ 14
Dates, frails, 50 lb., @
" ¼ frails, 50 lb., @
" Pard, 10-lb. box, @ 10
" 50-lb., @ 8
" Persian, 50-lb. box, 5½@

NUTS.

Almonds, Tarragona, @ 16
" Ivaca, @ 15
" California, @ 14
Brazil, @ 11½
Walnuts, Grenoble, @ 16
" California, @ 13
Pecans, Texas, H. P., 11 @ 14

PEANUTS.

Fancy, H. P., Bells, @ 9
" Roasted, @ 10½
Fancy, H. P., Suns, @ 9
" Roasted, @ 10½
Choice, H. P., G., @ 8
" Roasted, @ 9½

Do you want to
make more money?
Then use
Perfection Scales

For Sale by Leading Wholesale Grocers.

Wholesale Price Current.

The quotations given below are such as are ordinarily offered cash buyers who pay promptly and buy in full packages.

APPLE BUTTER.	36	Granulated.	35	Flour.	4 30
E. J. Mason & Co.'s goods.	6			Straight, in sacks.	4 30
AXLE GREASE.	60			" " barrels.	4 50
Frazier's.	1 75			Patent " " sacks.	5 30
Aurora.	1 75			" " barrels.	5 50
Diamond.	1 60				MILLSTUFFS.
BAKING POWDER.					
Absolute, 1/4 lb. cans, 100s.	11 75				
" " 1 lb. " 50s.	10 00				
" " 1 lb. " 50s.	18 75				
Ace, 1/4 lb. cans, 3 doz.	1 50				
" " 1 lb. " 1 " 1 50					
" " bulk.	3 00				
Our Leader, 1/4 lb. cans.	45				
" " 1 lb. " 1 60					
Telfer's, 1/4 lb. cans, doz.	45				
" " 1 lb. " 1 50					
BATH BRICK.					
English, 2 doz. in case.	80				
Bristol, 2 " 75					
American, 2 doz. in case.	70				
BLUING.	Dozen				
Mexican, 4 oz.	30				
" " 8 oz.	60				
" " 16 oz.	90				
BROOMS.					
No. 2 Hurl.	1 75				
No. 1 " 2 00					
No. 2 Carpet.	2 25				
No. 1 " 2 50					
Parlor Gem.	2 75				
Common Whisk.	90				
Fancy " 1 30					
Mill " 3 25					
Warehouse " 2 75					
BUTTERINE					
Dairy, solid packed.	13 1/4				
" " rolls.	13				
Creamery, solid packed.	13 1/4				
" " rolls.	14				
CANDLES					
Hotel, 40 lb. boxes.	10				
Star, 40 " 3 1/4					
Paraffine.	10				
Wicking.	25				
CANNED GOODS—Fish.					
Clams, 1 lb. Little Neck.	1 20				
Clam Chowder, 3 lb.	2 10				
Cove Oysters, 1 lb. stand.	1 15				
" " 2 lb. " 1 95					
Lobsters, 1 lb. picnic.	1 75				
" " 2 lb. " 2 65					
" " 2 lb. Star.	3 25				
" " 2 lb. Star.	3 25				
Mackerel, in Tomato Sauce, 2 1/2 lb. stand.	1 20				
" " 3 lb. in Mustard.	2 85				
" " 3 lb. soured.	2 85				
Salmon, 1 lb. Columbia.	2 00				
" " 1 lb. Alaska.	1 90				
Sardines, domestic 1/4s.	5				
" " Mustard 1/4s.	9				
" " Imported 1/4s.	10 1/2				
" " Spiced, 1/4s.	10				
Trout, 3 lb. brook.	2 60				
CANNED GOODS—Fruits.					
Apples, gallons, stand.	3 00				
Blackberries, stand.	80				
Cherries, red standard 1 10	61 20				
" " pitted.	1 40				
Damsons.	1 15				
Egg Plums, stand.	1 15				
Gooseberries.	1 00				
Grapes.	1 15				
Green Gages.	1 15				
Peaches, yellow, stand.	75				
" " seconds.	1 10				
" " Pie.	1 00				
Pears.	1 25				
Pineapples.	1 10				
Quinces.	1 00				
Raspberries, extra.	1 75				
" " red.	1 40				
Strawberries.	1 15				
Whortleberries.	75				
CANNED VEGETABLES.					
Asparagus, Oyster Bay.	85				
Beans, Lima, stand.	21 1/2				
" " Green Limas.	21 1/2				
" " Strings.	20				
" " Stringless, Erie.	40				
" " Lewis' Boston Baked.	1 40				
Corn, Archer's Trophy.	90				
" " Morn'g Glory.	90				
" " Early Golden.	1 68				
Peas, French.	1 25				
" " extra marrowfat.	21 1/2				
" " soaked.	1 40				
" " June, stand.	1 40				
" " sifted.	1 65				
" " French, extra fine.	1 50				
Mushrooms, extra fine.	2 15				
Pumpkin, 3 lb. Golden.	25				
Succotash, standard.	90				
Squash.	1 10				
Tomatoes, Red Coat.	20				
" " Good Enough.	25				
" " Ben Har.	25				
" " stand br.	25				
CHEESE.					
Fancy Full Cream.	21 1/2				
Good " " 21 1/4					
Part Skimmed.	9				
Sap Sago.	19				
Edam.	21 00				
CHOCOLATE—BAKER'S.					
German Sweet.	22				
Premium.	35				
Pure.	38				
Breakfast Cocoa.	40				
Broma.	37				
CHEWING GUM.					
Rubber, 100 lumps.	25				
" " 200 " 35					
Spruce.	25				
CHICORY.					
Bulk.	6				
Red.	7 1/4				
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Bulk.	6				
Red.	7 1/4				

Weyman & Co. Loving Mich
Dec '6 1889
Gents your show Case has
arrived in good shape
it is just Splendid
For price and quality it
knecks 'em all out on first
round Respectfully
W C Weyman & Co

We still continue to sell our
oval or square front show cases
with metal corners for
\$1.50 Per Foot—6 Feet or Over.

HEYMAN & CO., - Grand Rapids.

CANDY IN PAILS.

How It Has Come to be Put Up Short Weight.

GRAND RAPIDS, April 17, 1890.

Editor Michigan Tradesman:

Having been favored with a copy of your report of the proceedings of the Michigan Business Men's Association, at Muskegon in July last, and noticing the remarks by some of the members concerning the weight of candy in pails, we ask that you permit us, through the columns of THE TRADESMAN, to say a few words in explanation of this matter.

Many years ago, when the confectionery business in this country was in its infancy, it became necessary to ship stick and mixed candy from the manufacturer to the then comparatively few country towns and villages. These goods were put up in cases of 24 pounds each, and called 25 pounds, the one pound shortage paying for the package, and the price on the candy so packed remained the same as when sold in paper packages to the city dealer. This has been the basis on which these goods have been put up and sold all over the land, and we believe most of the trade understand these facts, as they have always been freely talked and explained. You will see at a glance that it is a great convenience to manufacturers and dealers alike, when quoting prices on any certain grade of goods, to have it apply to the several different packages in which the same is put up, and when receiving orders from the merchant, whether called for in paper sacks, cases, pails or barrels, the price would be unchanged, except it may be on account of quantity. To explain, the price on Royal Mixed candy, for instance, is 8 cents in barrels, and the same goods in ten-pail lots (making the quantity about equal) would be identical, when put up the usual way, 1½ pounds short, but when sold in pails put up net weight, it must as a natural consequence necessitate increasing the price ½ cent, or making a charge for the package, as in many cases these goods, in the quantity mentioned above, are sold on a margin of about ½ cent per pound. Stick candy is put up 28 pounds, and all mixtures, chocolates, lozenges, etc., 28½ pounds, with prices made accordingly, which is ½ cent under net weight prices. To further explain, a pail of candy, 30 pounds net, at 8½ cents would be \$2.55; a pail regular, 28½ pounds, called 30 pounds at 8 cents would be \$2.40. The buyer in the case of the net weight purchase has paid 15 cents for his pail, though it comes in the form of ½ cent addition in the price of the goods, but, on the other hand, the 1½ pound short weight in the regular packed package costs the purchaser 12 cents, leaving a balance of 3 cents in favor of the regular package. This rule will also apply to all cheap and medium priced stock, which covers three-quarters of all the goods handled in pails. It matters not which way taken, as it is as broad as long, and all this cry of net weight and no charge for the package is misleading and calculated only to confuse and irritate those who have been wrongly informed; and as manufacturers we take this opportunity to say that our rules and regulations regarding the putting up of such goods as stated above are as carefully and thoroughly enforced as any other rules governing our business affairs, and we believe the same to be the case with all the leading manufacturers throughout the country, and the cost of the package when used, must appear in one form or another, as much as the expense of freight on a stock of goods, or the stock or buildings upon a man's farm. To prove to the contrary would be, as we view it, to prove the truth to be false, which is a most difficult matter in this enlightened age, and we feel confident that when this matter is thoroughly understood, the erroneous impression now existing with some will cease to exist.

B. W. PUTNAM,
President Putnam Candy Co.

Tustin—N. Stevensen has purchased the interest of J. A. Lindstrom in the general stock of Lindstrom & Lovene. The new firm will be known as Lovene & Stevensen.

A. HIMES,

Wholesale and Retail Dealer in

Lime, Cement,
Fire Brick, etc.

COAL AND WOOD.

Main Office, 54 Pearl St., Grand Rapids, Mich.

Yard and Warehouse on Line of

G. R. & L., C. & W. M. and L. S. & M. S. Rys.

—ALL SHIPMENTS MADE PROMPTLY.—

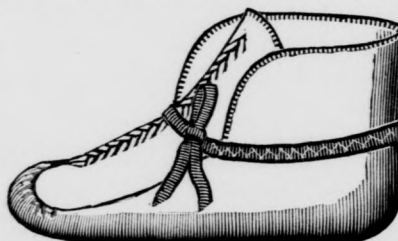
1865.
WHOLESALE
FRUIT
NUTS, ETC.
1890.

Putnam Candy Co.
HEADQUARTERS FOR
Oranges,
Lemons,
Bananas,
Figs, Dates, Nuts, etc.

Infants' Genuine Chamois Moccasins.

These goods are all worked in
SILK and WARRANTED NOT TO
SHRINK. Sent post paid for \$2.25
per dozen.

Send for our catalogue and note
our specially low price on Shoe
Dressings.



HIRTH & KRAUSE,

118 Canal St., Grand Rapids, Mich.

A. E. BROOKS & CO.,

WHOLESALE MANUFACTURERS OF

Pure Candies.

The Only House in the State which Puts Goods Up NE' WEIGHT.

NO CHARGE FOR PACKAGES.

CODY BLOCK, 158 EAST FULTON ST.,

GRAND RAPIDS, MICH.



Are you Sour? Lost Trade? Cheap Grease!

NO DEALER EVER LOST A CUSTOMER BY SELLING HIM

THE FRAZER

ALWAYS UNIFORM. OFTEN IMITATED. NEVER EQUALLED.
KNOWN EVERYWHERE. NO TALK REQUIRED TO SELL IT.

Good Grease Makes Trade. Cheap Grease Kills Trade.

Let Petroleum and Imitation Greases Alone, and Buy the Genuine **FRAZER** Every Package Bears our Trade Mark. Put up in Boxes, Cans, Pails, Kegs & Bbls.

TIME TABLES.

Grand Rapids & Indiana.

TRAINS GOING NORTH.		
Train	Arrive.	Leave.
Traverse City & Mackinaw.	9:20 a.m.	7:10 a.m.
Traverse City Express.	9:20 a.m.	11:30 a.m.
Traverse City & Mackinaw.	9:25 p.m.	4:10 p.m.
From Cincinnati.	9:15 p.m.	
Cadillac (Mixed).		6:30 p.m.
Through coaches for Saginaw on 7:10 a.m. and 4:10 p.m. train.		

GOING SOUTH.

Train	Arrive.	Leave.
Cincinnati Express.	11:45 a.m.	7:15 a.m.
Fort Wayne Express.	11:45 a.m.	12:25 p.m.
Cincinnati Express.	5:30 p.m.	6:00 p.m.
From Mackinaw & Traverse City.	10:40 p.m.	
From Cadillac.		9:55 a.m.

Train leaving for Cincinnati at 6 p. m. and arriving from Cincinnati at 9:20 p. m., runs daily, Sundays included. Other trains daily except Sunday.

Sleeping and Parlor Car Service: North—7:00 a. m. and 4:10 p. m. trains have sleeping and parlor cars for Mackinaw City. South—7:15 a. m. train has chair car and 6 p. m. train Pullman sleeping car for Cincinnati.

Muskegon, Grand Rapids & Indiana. Arrive. Leave. 7:00 a.m. 12:50 p.m. 11:15 a.m. 4:10 p.m. 5:40 p.m. 8:45 p.m. Leaving time at Bridge street depot 7 minutes later. Through tickets and full information can be had by calling upon A. Almquist, ticket agent at depot, or Geo. W. Munson, Union Ticket Agent, 67 Monroe St., Grand Rapids, Mich.

C. L. LOCKWOOD, Gen'l Pass. Agent.

Detroit, Grand Haven & Milwaukee.

GOING WEST.		
Train	Arrive.	Leave.
Morning Express.	12:50 p.m.	1:00 p.m.
Through Mail.	4:10 p.m.	4:30 p.m.
Grand Rapids Express.	10:40 p.m.	
Night Express.	6:40 a.m.	7:00 a.m.
Mixed.		7:30 a.m.

GOING EAST.		
Train	Arrive.	Leave.
Detroit Express.	10:10 a.m.	6:50 a.m.
Through Mail.	10:10 a.m.	10:20 a.m.
Evening Express.	3:35 p.m.	3:45 p.m.
Night Express.	10:30 p.m.	10:55 p.m.

Daily, Sundays excepted. Detroit Express and Evening Express have parlor cars attached and make direct connections in Detroit for all points East.

Morning express and Grand Rapids express have parlor cars attached. Night express has Wagner sleeping car to Detroit, arriving in Detroit at 7:30 a. m.

Through railroad tickets and ocean steamship tickets and sleeping car berths secured at D. G. H. & M. Ry. offices, 23 Monroe St., and at the depot.

JAS. CAMPBELL, City Passenger Agent.

JNO. W. LODGE, Traffic Manager, Detroit.

Toledo, Ann Arbor & Northern.

For Toledo and all points South and East, take the Toledo, Ann Arbor & Northern Michigan Railway from Owosso Junction. Sure connections at above point with trains of D. G. H. & M., and connections at Toledo with evening trains for Cleveland, Buffalo, Columbus, Dayton, Cincinnati, Pittsburg, Creston, Orville and all prominent points on connecting lines.

A. J. PAISLEY, Gen'l Pass. Agent

MICHIGAN CENTRAL

"The Niagara Falls Route."

Train	DEPART.	ARRIVE
Detroit Express.	6:45 a.m.	10:15 p.m.
Mixed.	6:50 a.m.	5:30 p.m.
Day Express.	11:55 a.m.	10:00 a.m.
Atlantic & Pacific Express.	10:45 p.m.	6:00 a.m.
New York Express.	5:40 p.m.	1:35 p.m.

Daily. All other daily except Sunday. Sleeping cars run on Atlantic and Pacific Express trains to and from Detroit.

Parlor cars run on Day Express and Grand Rapids Express to and from Detroit.

FRED M. BRIGGS, Gen'l Agent, 85 Monroe St.

G. S. HAWKINS, Ticket Agent, Union Depot.

Geo. W. MUNSON, Union Ticket Office, 67 Monroe St.

O. W. ROGERS, G. P. & T. Agent, Chicago.

DRINK LION COFFEE

A True Combination of MOCHA, JAVA and RIO.

Picture Card Given With every pound package. For Sale everywhere. Woolson Spice Co., Toledo, O.

BEFORE BUYING GRATES get Circular and Testimonials. Sent Free. Economical, Sanitary, Cleanly and Artistic. ALDINE FIRE PLACE, GRAND RAPID, MICH.

C. R. Electro-Fdy
ELECTROTYPERS
Stereotypers
Photo & Zinc Engraving
ALSO LEADS, BRASS, METAL
WOOD & METAL FURNITURE
Box Wood
and Maple. ERIE GRAND RAPIDS MICH.

The Condition of Trade.

From the New York Shipping List.

The prevalence of spring weather over a large section of the country, which has materially improved the condition of country roads and resulted in a general renewal of out-door occupations, has stimulated the demand for merchandise in nearly all the interior distributing centers and a large volume of business is generally reported, but in this city the volume of trade has undergone but moderate changes since the close of last week and a feeling of hesitation is still observed, which is accounted for by the unfavorable features that characterize the outlook and that are beginning to attract more attention. Among these are the strikes that have commenced in the building trades in several cities, based upon a demand for eight hours to constitute a day's work, which is said to be the beginning of a struggle that eventually will include all departments of confederated labor. There is, therefore, an unsettled feeling among those who employ labor. Then the crop outlook is not at present very encouraging, the unfavorable weather of the past two months having caused more serious damage than expected, as indicated by the Government report of the condition of winter wheat. A depressed feeling still characterizes the iron and coal trades, for, notwithstanding that a good deal of new business is being transacted, values are drifting downward and in both instances depression is the result of over-production and the accumulation of surplus stock that is difficult to move. The monetary outlook is not altogether satisfactory, for the surplus reserve of the banks in this city has been practically wiped out, the interior is still drawing money from this city with no immediate prospect of its return, and an outward flow of gold to Europe may result from the stiffening up of the rates of exchange and a falling off in the exports of domestic produce. Speculation in grain and provisions, has again been characterized by wild excitement, and, with enormous trading both here and in Chicago, a still further advance in prices has taken place, but chiefly in wheat. The advance as well as the activity of speculation has been due chiefly to the covering of a large short interest, which was frightened into buying by the serious damage to wheat shown by the Government report, the condition of the crop being estimated at 81 against 94 last year, and, therefore, a reaction is to be expected as soon as the excitement has ceased, for the wheat crop of the country has not been ruined and the planting of spring wheat has but just about commenced. Corn has also advanced in sympathy, and the speculative condition of pork has afforded an opportunity for an artificial squeeze in Chicago, which has carried the price up about \$3 per barrel. Cotton has advanced on lighter receipts, petroleum is a little firmer and coffee easier. Boston reports a more active wool market, but trade has been quiet; India rubber is quiet but firmly held, the metal market is dull, with lower prices for tin, lead and spelter. Raw and refined sugar have ruled firm and more active. Tariff revision has a restricting influence in some departments, because of the uncertainty as to what may be the result of proposed changes, and the prospect of important legislation that will affect the price of silver causes some uncertainty as to values, especially of East India products.

The side-wheel steamer, *Queen of the Lakes*, which was run between Holland and the Macatawa resorts during the past three years, will run on the east arm of Grand Traverse Bay the coming season, making regular trips between Old Mission, Elk Rapids and East Bay, to which point the C. & W. M. Railway will be completed before the resort season opens.

Bay City—N. B. Bradley & Sons are starting a new camp in Arenac county, where they will put in 3,000,000 feet, which will be hauled over a tram road to be constructed.

A. D. Spangler & Co

WHOLESALE DEALERS IN

FRUITS AND PRODUCE

And General Commission Merchants.

EAST SAGINAW, MICH.

We buy and sell all kinds of fruit and produce and solicit correspondence with both buyers and sellers.

[Established 1780.]



"LA BELLE CHOCOLATIÈRE."

W. BAKER & CO.'S REGISTERED TRADE-MARK.

No Chemicals are used in any of *Walter Baker & Co.'s Chocolate and Cocoa Preparations*.

These preparations have stood the test of public approval for *more than one hundred years*, and are the acknowledged standard of purity and excellence.

WANTED.

POTATOES, APPLES, DRIED FRUIT, BEANS and all kinds of Produce.

If you have any of the above goods to ship, or anything in the Produce line, let us hear from you. Liberal cash advances made when desired.

EARL BROS.,
COMMISSION MERCHANTS

157 South Water St., CHICAGO.

Reference: FIRST NATIONAL BANK, Chicago.
MICHIGAN TRADESMAN, Grand Rapids.

WAYNE COUNTY SAVINGS BANK,
DETROIT, MICH.

500,000 TO INVEST IN BONDS
Issued by cities, counties, towns and school districts of Michigan. Officers of these municipalities about to issue bonds will find it to their advantage to apply to this bank. Blank bonds and blanks for proceedings supplied without charge. All communications and inquiries will have prompt attention.
January, 1890. S. D. ELWOOD, Treasurer.

SHIPPERS
CAN SAVE TIME
TROUBLE AND CASH
BY USING
BARLOW'S
PATENT MANIFOLD
SHIPPING
BLANKS. SEND FOR
SAMPLE SHEET AND PRICES.
BARLOW BROS. GRAND RAPIDS, MICH.

SUGAR

The *Fine Frosting Sugar* now being sold in this market is the finest goods known for *frosting fine cakes*, and all *pastry work*, and *easily used*. To prepare icing, simply mix the sugar with a little warm milk or water to the proper consistency and flavor to taste. No trouble to make, no eggs, no beating or boiling to be done.

The *Fruit Powdered Sugar*, for all kinds of table use, especially for fruit, berries, jellies, etc., and for lemonades and all kinds of summer and winter drinks, has no equal. It dissolves quickly, and when once introduced is always in demand. These Sugars are warranted strictly pure, and sold in pails, half-barrels and barrels by all the wholesale grocers in Grand Rapids.



The Best Fitting & Wearing Stocking Rubber.

GEO. H. REEDER,

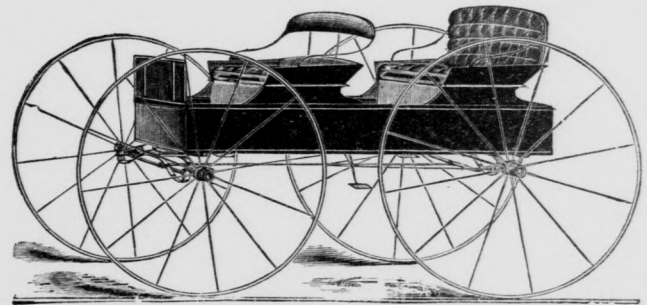
State Agent

Lycoming Rubbers

and Jobber of

Medium Price Shoes

Grand Rapids, Mich.

Duplex Pleasure OR Business Wagon

One of the most perfect wagons ever produced, combining strength, durability and cheapness of price. Just the wagon for light delivery, farmer's run-about, or for pleasure. Send for price list and description.

THE BELKNAP WAGON & SLEIGH CO., Grand Rapids.**Ionia Pants & Overall Co.**

E. D. Voorhees, Manager.

MANUFACTURERS OF

Pants, Overalls, Coats, Jackets, Shirts, Etc.

Warranted Not to Rip.

Fit Guaranteed.

Workmanship Perfect.

Mr. Voorhees' long experience in the manufacture of these goods enables him to turn out a line especially adapted to the Michigan trade. Samples and prices sent on application.

IONIA, MICH.

WM. SEARS & CO.,**Cracker Manufacturers,**

37, 39 and 41 Kent St., Grand Rapids.

CURTISS & CO.,

WHOLESALE

Paper Warehouse.

EXCLUSIVE AGENTS FOR THE KEYSTONE BINDERS' TWINE.

Houseman Block,

Grand Rapids, Mich.



H. LEONARD & SONS,

Grand Rapids, Mich.

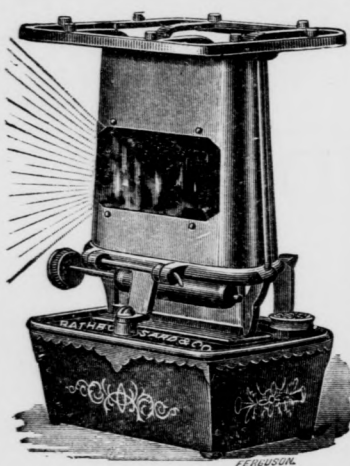
Jobbers of Seasonal Goods, Crockery and Glassware.

Agents for the Mason and Dandy Fruit Jars.

Prices quoted on application.



	Net, Each.
2 quart Lightning Freezer	\$1.35
3 " " "	1.62
4 " " "	2.00
6 " " "	2.52
8 " " "	3.25
10 " " "	4.00
14 " " "	5.00



"Champion" Oil Stove, with Cast Iron Reservoir, per doz \$9.00
 "Volunteer," with Tin Reservoir..... 8.00
 Many other styles of One, Two and Three-Burner Oil Stoves to select from.



NO. 3 IRON LAWN VASE.
 Height 32 inches.
 Diameter at top 21 inches.
 Bottom 15 inches square.
 Net, Each, as shown \$6.00
 We have other styles from \$3.75 to \$9.00 each.



	Net, Each.
2 gallon	\$1.35
3 " "	1.60
4 " "	1.75
6 " "	2.35
8 " "	2.75
10 " "	3.65

Weatherly and Pulte

(Formerly Shriver, Weatherly & Co.)

CONTRACTORS FOR

Galvanized Iron Cornice,

Plumbing & Heating Work.

Dealers in

Pumps, Pipes, Etc., Mantels and Grates.

Weatherly & Pulte,

GRAND RAPIDS, MICH.

REMUS ROLLER MILLS,
 Remus, Mich., Jan. 20, 1890.
 Martin's Middlings Purifier Co., Grand Rapids, Mich.

Gentlemen—The roller mill put in by you last August has run from twelve to fifteen hours every day since it started and is giving entire satisfaction.

Your Purifier and Flour Dresser are dandies. I have used nearly all the best purifiers and bolting machines made, and can say yours discounts them all.

Any miller who intends making any change in his mill will save money to use your machines, for They Can Do the Work.

Yours truly,
 D. L. GARLING.



Bicycles,
 Tricycles,
 Velocipedes

AND

General Sporting Goods

Agents for A. G. Spalding & Bro.'s Sporting and Athletic Goods and American Powder Co.'s Powder.

We have on hand a complete line of Columbia, Victor and other cheaper bicycles, also a splendid assortment of Misses' Tricycles, Children's Velocipedes and small Safety Bicycles.

E. G. Studley,

4 Monroe St.,

GRAND RAPIDS

Call and see them or send for large, illustrated catalogue.

S. K. BOLLES.

E. B. DIKEMAN.

S. K. Bolles & Co.,

77 CANAL ST., GRAND RAPIDS, MICH.

Wholesale Cigar Dealers.

"TOSS UP!"

We will forfeit \$1,000 if the "TOSS UP" Cigar is not a Clear Long Havana Filler [of excellent quality, equal to more than the average ten cent cigars on the market.]

F. J. DETTENTHALER

JOBBER OF

Fresh and Salt

Lake Fish

—AND—

Ocean Fish

Mail orders receive prompt attention. See quotations in another column.

GRAND RAPIDS.

We respectfully call your attention to the fact that we carry the most complete stock of seeds in Western Michigan. Send for our wholesale price list and catalogue before buying

ONION SEEDS, Clover, Timothy, Red Top, Etc., Etc., D E S

Brown's Seed Store,

GRAND RAPIDS, MICH.

Playing Cards

WE ARE HEADQUARTERS

SEND FOR PRICE LIST.

Daniel Lynch,

19 So. Ionia St., Grand Rapids.