

# Michigan Tradesman.

VOL. 7.

GRAND RAPIDS, WEDNESDAY, JUNE 18 1890.

NO. 352.

**Best and Cheapest**  
Thorough, Practical and Complete.

**The West Michigan**  
**Business University**  
AND NORMAL SCHOOL,

McMullen Block, 23 South Division St.,  
GRAND RAPIDS, MICH.

Is the Best Place to obtain a Thorough, Practical and Complete Education. The Best ACTUAL BUSINESS Department in the State. The most thorough and practically conducted Short-Hand and Typewriting Department in the West. Do not fail to write for particulars.  
A. E. YEREX, President.

## SEEDS!

Write for jobbing prices on  
Mammoth, Medium, Alsike and  
Alfalfa Clover, Timothy, Orchard  
Grass, Red Top, Blue Grass,  
Field Peas, Beans, Produce and

## WOOL.

C. Ainsworth,  
76 So. Division St., Grand Rapids.

S. G. KETCHAM,  
DEALER IN  
**Lime, Hair, Cement**  
BRICK, SEWER PIPE, TILE, ETC.,  
14 West Bridge St.,  
GRAND RAPIDS, MICH

Something New

## Bill Snort

We guarantee this cigar the  
best \$35 cigar on the market.  
Send us trial order, and if not  
ENTIRELY SATISFACTORY  
return them. Advertising matter  
sent with each order.

**Charlevoix Cigar M'fg Co.,**  
CHARLEVOIX, MICH.

Have an Electric Bell

In your residence. Complete outfit \$2.50. Full  
instructions. Can be put up by any one in one  
hour. Address

PENINSULAR CO.,  
Grand Rapids.

REMPIS & GALLMEYER,  
**FOUNDERS**  
General Jobbers and Manufacturers of  
Settees, Lawn Vases, Roof Crestings, Carriage  
Steps, Hitching Posts and Stair Steps.  
54-56 N. Front St. Grand Rapids, Mich.

## SEEDS!

If in want of Clover or Timothy,  
Orchard, Blue Grass, or Red Top,  
or, in fact, Any Kind of Seed,  
send or write to the

**Grand Rapids Seed Store,**  
71 Canal St., GRAND RAPIDS.  
**W. T. LAMOREAUX.**

**Fehsenfeld & Grammel,**  
(Successors to Steele & Gardner.)  
Manufacturers of

## BROOMS!

Whisks, Toy Brooms, Broom Corn, Broom  
Handles, and all kinds of Broom Materials.  
10 and 12 Plainfield Ave., Grand Rapids.

## CUTS for BOOM EDITIONS

—OR—  
**PAMPHLETS**

For the best work, at reasonable prices, address  
**THE TRADESMAN COMPANY,**  
Grand Rapids, Mich.

**WAYNE COUNTY SAVINGS BANK.**  
DETROIT, MICH.  
500,000 TO INVEST IN BONDS  
Issued by cities, counties, towns and school districts  
of Michigan. Officers of these municipalities  
about to issue bonds will find it to their  
advantage to apply to this bank. Blank bonds  
and blanks for proceedings supplied without  
charge. All communications and inquiries will  
have prompt attention.  
January, 1890. S. D. ELWOOD, Treasurer.

## Fine Millinery.

WHOLESALE AND RETAIL.

Bought directly from Importers and  
Manufacturers. Goods the Best Quality  
and Prices the Lowest.

**Adams & Co.,**  
90 MONROE ST.,  
OPPOSITE THE MORTON HOUSE.

W. C. WILLIAMS. A. SHELLEY.  
A. S. BROOKS.

**WILLIAMS,**  
**SHELEY**  
**& BROOKS**

Successors to

**FARRAND, WILLIAMS & CO.,**  
Wholesale Druggists,  
AT THE OLD STAND.  
Corner Bates and Larned Streets, Detroit.

ALLEN DUFEE. A. D. LEAVENWORTH.

**Allen Dufree & Co.,**

## FUNERAL DIRECTORS.

103 Ottawa St., Grand Rapids.

### Not a Cheerful View.

From the Boston Globe.

Wealth and glory, place and power,  
What are they worth to me or you?  
For the lease of life runs out in an hour.  
And death stands ready to claim his due.  
Sounding honors or heaps of gold,  
What are they all when all is told.

A pain or a pleasure, a smile or a tear,  
What does it matter what we claim?  
For we step from the cradle into the bier.  
And a careless world goes on the same.  
Hours of gladness or hours of sorrow,  
What does it matter to us to-morrow?

Truth of love or vow of friend,  
Tender caresses or cruel sneers,  
What do they matter to us in the end?  
For the brief day dies and the long night nears;  
Passionate kisses or tears of gall,  
The grave will open and cover them all.

Homeless vagrant, or honored guest,  
Poor and humble, or rich and great,  
All are racked with the world's unrest,  
All must meet with the common fate.  
Life from childhood till we are old,  
What is it all when all is told?

ELLA WHEELER WILSON.

### THE BURIED TREASURE.

In 1865 I went to Hong Kong in the interests of a certain Chicago manufacturer, and it was a year and a half later when I one day received a strange visitor and a stranger proposition. I was in charge of a large warehouse, and one of my Chinese employes brought in the stranger, and explained:

"I told him you would have nothing to do with him, but he insisted on coming."

The stranger was a half-breed of some sort, gaunt, ragged, and evidently hard up. As soon as we were alone he introduced himself as Semyo, and stated that he was from the island of Luzon, one of the group composing the Philippines. He belonged to the native population, but had Spanish blood in his veins. He had once been a man of importance, but the Spaniards had robbed him of his power, and afterward feared his influence to such a degree that he had first been imprisoned and afterward banished. He had been carried on a native craft to Japan, and there left ragged and penniless, and had been more than a year reaching Hong Kong. While he had only a few shillings in his pockets, he had neither come to solicit charity nor a place to work. He had a straight, square business proposition to submit. If I approved of it, well and good; if I did not, then he would be no worse off. When he realized that Spanish influence was plotting his downfall, he made such preparations as he could to meet the inevitable. He was a very wealthy man, and he quietly went to work and converted everything he could into money, gold-dust and jewelry. He had got about \$90,000 together when the ruling power pounced upon him, but not quick enough to get it. He had buried his fortune, and though he was abused and threatened by the Spaniards for months, he would not betray the secret.

To get that money by his own individual efforts was utterly impossible. The moment he set foot on Luzon he would be arrested. He must have a partner who would furnish a ship and crew, and he would go along to mark down the spot where the treasure was buried.

I looked upon the man with pity and upon his project with contempt when he first began talking. When he was through I had agreed to think it over. There is a fascination about buried treasure or a sunken wreck that will enlist capital to the detriment of honest speculation. I was noted as being a conservative man, and the idea of my going into any such venture would have been regarded by my friends as evidence of approaching mental calamity. I went to the American Consul, and in a round-about way he confirmed a part of Semyo's story. He had heard of him, and heard of his being deposed and banished. Then I went down to the wharves, and almost

the first man I ran against was the Yankee captain of a brig called *The John*, which was then having some repairs made. She had been running in the tea trade up and down the Yellow Sea, but now, queerly enough, the captain informed me that he thought of taking a run over to the Philippines and try for a cargo on his own account. The products of the islands are ebony, logwood, gumwood, bamboo, coconut, all sorts of fruits, cotton, tobacco, indigo, coffee, etc., and many trading vessels are employed in the traffic. His craft was manned by a mate and four sailors, and I found all of them to be Americans. When I came to express my surprise at this, he explained:

"You see, they are runaways from American war vessels, mate and all. I have picked them up, one at a time, and as none of them has a wife back home, they are content to stay with me. I've got a Chinese cook, but outside of him I want no truck with foreigners."

I outlined my story to Capt. Wheaton, as he introduced himself. He heard me through without interruption, and then quietly said:

"Don't sound so very fishy, but I won't tell you what I think of it until I hear the heathen go over it himself. When I'm looking square at a man I can tell whether he's bamboozling or speaking the sacred truth."

I made an appointment, and Semyo retold his story in the presence of Captain Wheaton. When he had retired, the Captain drew down his right eye, slapped his leg, and whispered:

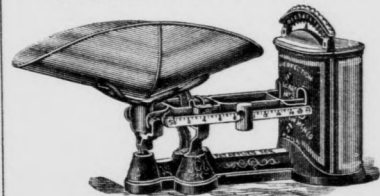
"Colonel, it's a go! The heathen's talking straighter than a straight-edged board, and if we can come to terms, I'm in with the deal."

There was very little higgling over the particulars. It was agreed that Captain Wheaton and myself should bear all the expense of the adventure, and if the treasure was secured, each of the three should have an equal share. We gave Semyo money to get himself into decent shape and then looked to the furnishings of the brig. She was already provided with small arms and cutlasses, but we added to the stock, and then, at the Captain's suggestion, bought a carronade which had been lying in a warehouse for two or three years. With it we got a carriage and ammunition, and by the time the gun was aboard the brig was watered and provisioned and ready to sail. Her clearance papers were for Manila, in ballast, and the day of our sailing Captain Wheaton brought on board a short, squat, bescarred white man, who had just been turned out of jail, and who proved to be an English marine. It turned out to be the luckiest thing in the world that we found him, for he knew how to manage our carronade and made it keep us out of an ugly scrape.

It was only after we were out of sight of the Chinese coast that Semyo gave us the exact location of his treasure cache. We were to round the Bashee Islands, lying off the north coast of Luzon, and strike the coast at a river

### Perfection Scale.

The Latest Improved and Best.



### Does Not Require Down Weight.

Will Soon Save Its Cost on Any Counter.  
For sale by leading wholesale grocers.

called the Batanen, after another island. Four miles up this river, which is navigable for about twenty miles, was the buried treasure. We had a run of 350 miles across the China Sea to the Bashees, and along this north coast we found several traders. In order to appear all right in case we were boarded by any Spanish vessel in those waters, we laid in some cargo here and took our time about sailing to the river.

After we had passed the Babuyan Islands and laid our course to the south, we caught sight one day at noon of a felucca approaching us from the east, having rounded the cape. She flew the Spanish flag and Semyo said that she belonged to the coast service. She had the right to board us and examine our papers, and while we had no fear of her on our own account, it was probable that Semyo would be recognized the moment they set eye on him. We had our plans laid before she fired a gun as a signal for us to heave to. Semyo was hidden in the forepeak, and we burned sulphur in the forecabin behind him. By leaving the scuttle open the fumes were drawn away from the fugitive, and could be scented all over the brig. We hove to at the order of the felucca, and were presently boarded by a Spanish lieutenant. He was a very pompous chap, and it was probably his intention to do a great deal of bossing around, but as he came over the rail a current of air carried him the smell of sulphur, and he exclaimed:

"Good Lord, but is your brig on fire in the forecabin?"

It was explained to him that we had lost a man of some malignant but unknown disease, and were fumigating the brig. Two or three of us were feeling badly, but hoped to escape the disease by steaming in the vapor. We were a trader, and offered to open the hatches and show our papers, but he was in a hurry. He didn't even notice our carronade, but backed to the rail and descended to his boat, saying:

"Oh, you are doubtless all right, and I hope you will lose no more men. As for me, the service does not demand that I run the risks of epidemic."

Two days later we came to anchor in the river opposite a spot pointed out by Semyo. The bank of the stream was rough and broken, but thickly wooded. Forty rods inland was a highway running parallel with the stream, but this was hidden from us. On the far side of the highway was the ruin of an old church, and in this ruin was the treasure. As many boats were passing up and down, it was prudent that we resort to deception to prevent suspicion. We got down a topgallant mast, slacked away some of the rigging, got a stage over the side for the carpenter, and appeared to be lying there for the sole purpose of making repairs. We were soon boarded by natives anxious to furnish cargo, and on the second day a government gunboat passed us without seeming to take any interest in our case. Semyo had to lie concealed in the hold during daylight, as men were coming aboard who knew him well, and it was about midnight on the second night after our arrival that we pulled ashore for the treasure—that is, two men pulled Semyo off to the bank to see if it was all right, and it did not take him many minutes to make a disagreeable discovery. A party of woodcutters had encamped close to the ruin, with every indication of a long stay. Semyo was positive that he could not get at the cache without being discovered, as the party had two or three dogs in camp, and he was sharply challenged as he scouted around.

Next day, after some conspiring on our part, the Captain and I went ashore to the camp to make a bold move. There was a gang of thirty natives under a Spanish boss cutting ebony, and they had a large lot all ready for shipment. This gang had been sent from the province of Zebu, where the owner of the tract resided, and an agent was daily expected to sell the output. The boss we found to be an ignorant, good-natured fellow, who could neither read nor write. While I claimed to be the real owner of the land on which they were then at work, the Captain offered to buy some of the logs on the sly. Between us we got him

to remove his camp a mile away and to accept about \$60 for logs. We not only accomplished this during the day, but showed our friendship and good-will by sending a keg of whisky to the camp, and by night the boss and his gang were as drunk as lords. As soon as it was dark four of us pulled ashore with Semyo, and he led us a straight trail to the treasure. It was buried in two earthen jars against a bit of wall, and one of the camp fires of the gang had been built within ten feet of the spot. We had the jars out and on board the brig in half an hour, and an investigation proved that Semyo had rather figured under the actual amount. We had neither seen nor heard anything to alarm us, but it appeared that we had been observed pulling back to the brig, by a native boat, and that its occupants were meddlesome enough to board a government felucca lying six miles above and report our actions as suspicious.

About 2 o'clock in the morning the felucca dropped down with the tide, came to anchor about two cable lengths away, and sent a boat to board us on the quiet. They were foiled in this by the anchor watch, who stood them off until the brig was aroused. The jars were placed in the cook's galley, Semyo secreted himself in the hold, and then the occupants of the boat were invited to come aboard. The officer in charge was a lieutenant, and he was in high dudgeon over his reception. He demanded our papers, inspected the cargo, and pointed to the carronage as a proof that we were suspicious characters. He went off to report, but was in no hurry to return, and soon after daylight we saw a boat with seven or eight men leave the felucca and pull up the river. The tide was still running and there was a fair breeze, and we determined to cut sticks. Semyo said the boat had gone to a village about four miles above, probably to consult civil or military officials, and that if we were seized it would be all up with all of us. The felucca, as we could plainly see, had two brass six-pounders, but we could not say that she would attempt to stop us. The minute we began to make ready we saw an alarm on her decks. Before we had the anchor off the ground she sent a boat with the command that we must wait the return of our papers. We weighed, however, let fall and sheeted home, and while they were yelling at us we headed down the river. We were well out to sea when we espied the felucca following, and as she sailed two feet to our one she was within range before 10 o'clock. If captured now, the Spanish government would hang us all for conspiracy. We cracked on everything in the shape of sail, loaded our carronade, and paid no attention to the felucca until positively obliged to. Her gunnery was so poor that we wondered if her guns had ever been fired before. She had at least twenty shots at us, but the closest call was when a ball passed through the flying-jib. She wasn't over a quarter of a mile away when our English gunner sighted his piece and brought down her entire foremast and everything with it. The mast was hit about six feet above the deck and broken off, and the felucca at once fell off into the trough of the sea and confusion reigned supreme. We kept our course, knowing that she could not follow us another foot, and, when clear of the coast, headed up for Shanghai. Arriving there, the brig was repainted and renamed, her big gun dropped to the bottom of the harbor, and no one could have mistrusted her. I saw the "outrage" detailed in a Manila paper two or three weeks after it occurred, but if the Spanish government ever investigated the occurrence, none of its movements came to my attention. We got \$32,500 apiece out of the little transaction, and the last I knew of Semyo he was a tea trader in Japan.

"Twas Ever Thus.

"How does your husband spend his time evenings?"

"He stays at home and thinks up schemes to make money."

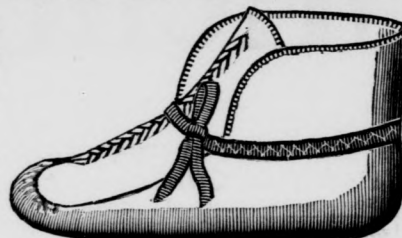
"And what do you do with yourself when he is thus occupied?"

"Oh, I think up schemes to spend it."

## Infants' Genuine Chamois Moccasins.

These goods are all worked in SILK and WARRANTED NOT TO SHRINK. Sent post paid for \$2.25 per dozen.

Send for our catalogue and note our specially low price on Shoe Dressings.



HIRTH & KRAUSE,

118 Canal St., Grand Rapids, Mich.

## WHO URGES YOU TO KEEP SAPOLIO? THE PUBLIC!

By splendid and expensive advertising the manufacturers create a demand, and only ask the trade to keep the goods in stock so as to supply the orders sent to them. Without effort on the grocer's part the goods sell themselves, bring purchasers to the store, and help sell less known goods.

ANY JOBBER WILL BE GLAD TO FILL YOUR ORDERS.



The Best Fitting & Wearing Socking Rubber.

GEO. H. REEDER,

State Agent

Lycoming Rubbers

and Jobber of

Medium Price Shoes

Grand Rapids, Mich.

## Are you Sour? Lost Trade? Cheap Grease!

NO DEALER EVER LOST A CUSTOMER BY SELLING HIM

## THE FRAZER

ALWAYS UNIFORM. OFTEN IMITATED. NEVER EQUALLED.  
KNOWN EVERYWHERE. NO TALK REQUIRED TO SELL IT.

Good Grease Makes Trade. Cheap Grease Kills Trade.

Let Petroleum and Imitation Greases FRAZER Every Package Bears our Trade Mark. Alone, and Buy the Genuine Put in Boxes, Cans, Pails, Kegs & Bbls.

## I. M. CLARK & SON.,

Importers and Jobbers of

Fine Havana, Key West and Domestic

## CIGARS!

Sole Agents for V. Martinez Ybor & Co., "El Principe de Gales" Factory, Key West; Baltz, Clymer & Co.'s "El Mereto" and "Henry Clay" brands; Celestino Palacio & Co.'s "La Rosa" (full line); Seidenberg & Co.'s "Figaro" and "Knapsack."

We want your trade on Havana and Key West goods and are prepared to give you satisfaction in every instance.

## I. M. CLARK & SON.



**Repentance Column.**

The following are some of the merchants who have been under contract with the P. of L., but have found the level profit plan a delusion and a snare:

Belding—L. S. Roell.  
Big Rapids—Verity & Co.  
Blanchard—L. D. Wait.  
Bridgeton—Geo. H. Rainouard.  
Casnovia—John E. Parcell.  
Cedar Springs—L. A. Gardiner.  
Chapin—J. I. Vanderhoof.  
Chester—B. C. Smith.  
Chippewa Lake—G. A. Goodsell & Co.  
Clio—Nixon & Hubbell.  
Coopersville—W. D. Reynolds & Co.  
Dimondale—Elias Underhill.  
Dushville—G. O. Adams.  
Eaton Rapids—E. F. Knapp, G. W. Webster.  
Fork Center—D. Palmer & Co.  
Fremont—Boone & Pearson.  
Grand Ledge—A. J. Halsted & Son.  
Grand Rapids—F. W. Wurzburg, Van Driele & Kotvis, John Cordes, Huntley Russell.  
Harvard—Ward Bros.  
Hershey—John Pinkbeiner.  
Hesperia—B. Cohen.  
Howard City—Henry Henkel.  
Ionia—E. S. Welch, Wm. Wing.  
Kent City—R. McKinnon.  
Lake Odessa—McCartney Bros., Fred. Miller.  
Lowell—Charles McCarty.  
Maple Rapids—L. S. Aldrich.  
Marshall—John Fletcher, John Butler, Charles Fletcher.  
Mecosta—Robert D. Parks.  
Millbrook—T. O. (or J. W.) Pattison.  
Millington—Forester & Clough.  
Minden City—Henry Lewis, F. O. Hetfield & Son.  
Nashville—Powers & Stringham.  
Newaygo—W. Harmon.  
New Era—Peter Rankin.  
Olivet—F. H. Gage.  
Ottis—G. V. Snyder & Co.  
Ravenna—R. D. Wheeler.  
Reed City—J. M. Caldwell.  
Rockford—H. Colby & Co.  
St. Louis—Mary A. Brice.  
Sand Lake—C. O. Cain.  
Sparta—Woodin & Van Wickle, Dole & Haynes.  
Springport—Cortright & Griffin.  
Stanton—Fairbanks & Co.  
Sumner—J. B. Tucker.  
Williamston—Michael Bowerman.

**Good Method to Increase Trade.**

Business is not transacted at the present time after the fashion of twenty years ago. Competition has become so strong that it has compelled business men to resort to all sorts of schemes to hold trade and add to the total business transacted. Advertisers resort to novel and original methods of attracting the eye of the public. Originality has become the thing in demand by railroads, merchants and business men in all lines of trade.

An eastern exchange relates the story of a merchant who securely fastened a ten-dollar gold piece to a prominent place in his store, with the date of coinage hidden. Over this he placed an attractive placard announcing that on each purchase of a dollar's worth of goods the privilege of naming the date of the coin would be given to the purchaser—the coin to go to the successful guesser. The date was written, with the customer's name attached, on a slip of paper and dropped into a closely sealed box.

The opportunity was open for two months, and at the end of that time the box was opened in the presence of a large crowd, all of whom were anxious expectants.

Now as to results. Of course each slip of paper represented one dollar's worth of goods actually purchased, and when they counted up to twenty-nine hundred for two months, an increase over the average business for the past five years, it goes without saying that the dealer was certain that he had interested the public.

**A Lasting Job.**

Mrs. Clooney—Phwat become of yer old mon? Do he be worr-king?

Mrs. Casey—Yis; he do have a tin years' job wid th' Government.

Mrs. Clooney—An' phwat do he be doin' for th' Government?

Mrs. Casey—He do be makin' shoes in th' pinetentiary.

**Hounding a Customer.**

From the Commercial Bulletin.

The expression, "hounded to death," applies well to customers who visit stores where the clerks are allowed to watch them as a cat watches a mouse. It is not pleasant to a customer to approach a counter where various goods are displayed, to be met with the question: "Something I can show you?"

The customer generally feels like replying:

"Well, wait till I see, can't you?"

Do not hound a customer. Nine times out of ten they prefer to look at goods a moment before asking to be shown an article. A clerk should always be in a position to attend promptly to the wants of customers, but should never force their attention upon them. The failure to observe this rule has driven many customers away from stores. The fault lies generally with inexperienced clerks, who misunderstand their duty in this respect, probably from the failure of the proprietor or manager to give them proper instructions.

## Bunting AND Muslin Flags

AT WHOLESALE AND RETAIL.

Chas. A. Coye,

11 PEARL STREET.

## Furniture

—A T—

**Nelson,  
Matter  
& Co's**

STYLES:

New,  
Cheap,  
Medium  
AND  
Expensive.

**Large Variety and  
Prices Low.**

**A. D. Spangler & Co**

WHOLESALE DEALERS IN

**FRUITS AND PRODUCE**

And General Commission Merchants.

EAST SAGINAW, MICH.

We buy and sell all kinds of fruit and produce and solicit correspondence with both buyers and sellers.

**Cook & Bergthold,**

MANUFACTURERS OF

**SHOW CASES.**

Prices Lower than those of any competitor. Write for catalogue and prices.

67 Canal St., GRAND RAPIDS, MICH.

# FIREWORKS!

I have the agency for several of the best manufacturers of fireworks in the country and am prepared to quote lower prices than any other dealer in my line.

**WM. R. KEELER,**  
**Wholesale Confectioner,**

AND JOBBER IN FOREIGN AND DOMESTIC FRUITS.

412 SOUTH DIVISION ST. TELEPHONE 92-3R.

Send for Price List.

**We Manufacture**  
Everything in the line of



**Candy**

Correspondence solicited and prices quoted with pleasure.  
Write us.

**MOSELEY BROS.,**

—WHOLESALE—

**Fruits, Seeds, Oysters AND Produce**

**All kinds of Field Seeds a Specialty.**

If you are in market to buy or sell Clover Seed, Beans or Potatoes, will be pleased to hear from you.

26, 28, 30 and 32 Ottawa St., - - GRAND RAPIDS

# BANANAS!

We are receiving from two to four carloads of bananas a week, which is more fruit than can be handled by any other house at this market. Remember

**We Are Headquarters.**

**GRAND RAPIDS FRUIT AND PRODUCE CO.**



HEADQUARTERS FOR

**BANANAS.**

When in want of large lots of California Oranges, we are prepared to make you low prices from fresh cars.

16 and 18 North Division St., GRAND RAPIDS, MICH. Send for Price List, Issued Weekly

**A. J. BROWN,**

Wholesale dealer in Foreign, Tropical and Domestic

**Fruits and Seeds.**

Direct Receivers of

**California Oranges**

—AND—

**Messina Lemons.**

**Rindge, Bertsch & Co.,**

For warm weather we would call attention



of the trade to our line of walking shoes at popular prices. We carry a line of russet and black, in turn and M. S., tips and plain, opera and common sense toes, and invite inspection.

We also solicit your fall order for Boston and Bay State rubber goods, and guarantee prices and terms as low as any house selling the same brand.

12, 14 AND 16 PEARL ST.,

GRAND RAPIDS, MICH.

## AMONG THE TRADE.

## AROUND THE STATE.

Cheboygan—John R. Craig has opened a bakery.

Otisville—M. F. Branch has sold his general stock to E. S. Swayze.

Oscoda—Veysey & Wylee succeed Fred Veysey in the grocery business.

North Dorr—Schichtel Bros. succeed S. E. Brautigam in general trade.

Mt. Pleasant—P. C. Taylor succeeds Taylor Bros. in the drug business.

Cambria—L. C. Parkhurst succeeds Card & Titus in the market business.

Charlotte—Geo. E. Brackett will shortly engage in the grocery business.

Clayton—Fluke & Hawkins, hardware dealers, have added a line of groceries.

Muskegon—Mattoon & Hitchcock, meat dealers, have gone out of business.

Battle Creek—James M. Joy has sold his stock of groceries to Joel L. Marble.

Reed City—Geo. H. Gilbert has opened a line of cigars and confectionery.

Lansing—W. H. Higgs has purchased the stock of groceries of W. E. Bliss & Co.

Hastings—Spence Bros. succeed the Rower Shoe Co. in the boot and shoe business.

Hersey—Andrew McFarlane succeeds McFarlane & Brooks in the market business.

Big Rapids—F. W. Joslin succeeds J. H. Yeo in the merchant tailoring business.

Jackson—Michael Norris has purchased the grocery stock of William Covell.

Flint—E. A. Salisbury has purchased the grocery stock of P. A. (Mrs. Hiram) Willey.

Charlevoix—Amos Fox has arranged to re-engage in the grocery business at the old stand.

Leslie—John R. Oldman is succeeded by Leighton & Oldman in the grocery business.

Saugatuck—Robert Spears has sold his meat market to Wesley Tryon, late of South Haven.

Kalamazoo—Grant Dickinson has sold his interest in the restaurant business to B. E. Taggard.

Cheboygan—C. A. Kuhn, late of St. Ignace, has opened a merchant tailoring establishment.

Chelsea—Wm. Emmert has sold his drug store, but will continue in the grocery business.

Allegan—Jenner & Robinson, dealers in boots and shoes, have dissolved, Mr. Robinson retiring.

Belding—Z. W. Gooding has bought J. Dennison's bakery and will add a stock of groceries.

Onsted—Lee Austin, the boot and shoe dealer, has closed up, and will try farming near Napoleon.

Tecumseh—C. E. Williamson will soon open a line of groceries in connection with his butter and egg business.

Flint—Beveridge & Collins, general dealers, have dissolved. W. H. Beveridge will continue the business.

Horton—Milford Tanner's dry goods store was burglarized the night of the 10th of \$20 and several small articles.

Cressey—B. Fisher is building an addition to his grocery store for the purpose of storing agricultural implements.

Detroit—B. G. Latimer, undertaker, has filed chattel mortgages on his horses, carriages, etc., to the amount of \$5,600.

Marquette—The hardware stores of White, Packard & Co. and B. Neidhardt were recently entered by burglars, who stole \$600 worth of cutlery and revolvers.

Kalamazoo—Robert L. Parkin, of Romeo, and John A. Gibb, of this city, have purchased of Geo. W. Young his stock of books and stationery and will add a line of drugs.

Galesburg—L. V. Brown, the druggist, was recently hunted by white caps, but as they were unable to find him, they vented their spleen by daubing the front of his store with tar and committing other indignities.

Hastings—Goodyear & Barnes have uttered two chattel mortgages on their stock of dry goods and groceries—one to Mary T. Goodyear for \$5,200 and the other to the Hastings National Bank for \$4,000. The dry goods stock is estimated to be worth \$12,000 and the grocery stock \$3,000.

Charlotte—The Andrews grocery stock was bought at assignee's sale by John C. Potter, of Pottersville, the amount bid being \$1,750. The store was immediately opened under the firm name of Geo. N. Potter & Co., the company being J. C. Potter and J. B. Hartwell. Mr. Hartwell will have charge. The new firm will not run it as a contract store.

## MANUFACTURING MATTERS.

Stanwood—G. W. Reed will soon start the Reed & Beihler shingle mill.

Crooked Lake—Bryan & Bennett have begun the manufacture of lumber and shingles.

Piper—Jacob Phillips & Co. are operating a shingle mill near this place, and are cutting 45,000 daily.

Campbell's Corners—Jackson & Bradshaw will remove the sawmill which they recently purchased to Seney.

Detroit—Wittman, Keller & Roeder, dealers in sash doors and blinds, are succeeded by Roeder & Boothroyd.

Middleville—Cook & Otto, dealers in lumber and shingles have dissolved. The business will be continued by Jos. Cook.

South Haven—John Martel has removed his ship-yard from Saugatuck to this place, a bonus of \$1,000 being the inducement.

Saginaw—The Saginaw Lumber & Salt Co. has purchased of H. W. Sibley and others 10,000 acres of stump lands in Iosco county.

Garden—This village wants a grist mill, and offers as an inducement a bonus of \$1,000, together with a free location for the plant.

Standish—Judd & Judd have sold their sawmill to James Norn, who is operating it. The Judds will open a distributing yard at Tonawanda.

Three Oaks—The Warren Featherbone Co. contemplates removing to some point where it can have better facilities for carrying on business.

Eaton Rapids—Wm. Smith has sold his lumber yard to Webster, Cobb & Co., who now control one of the largest lumber stocks in Southern Michigan.

Detroit—F. B. Trout, Charles C. Canny, Mary Hayes and R. W. Soper have incorporated the Reliable Store Service Co., with \$75,000 capital, to manufacture cash carriers, etc.

Detroit—The Howard-Northwood Malt Manufacturing Co. has been incorporated with \$150,000 capital. William J. and Mary J. Howard, William, Frank B. and Charlotte B. Northwood and John A. Preston are the stockholders.

Bismarck—The Messrs. Platz have purchased the Sheldon sawmill and will remove it to Rogers City, where they will engage in the manufacture of hemlock and hardwood lumber.

Nestoria—Albert Heath expects to move his sawmill to Kenton as soon as the Duluth, South Shore & Atlantic Railway can put in the necessary side tracks. The mill has a capacity of 50,000 feet, but, so far, has been run in a desultory way.

Detroit—The Galvin Brass & Iron Works have secured a preliminary injunction restraining the Galvin Valve & Hydrant Co. from manufacturing and selling a valve concerning the patents on which a suit is now pending in the United States Court.

Charlevoix—O. W. Smith has invented an improved cheese box and knife, which he proposes putting on the market as soon as the necessary arrangements can be perfected. Fred A. Smith has taken an interest in the invention, which is a guarantee that the business will be pushed.

Bay City—Bousfield & Co. are pushing work on the construction of their new woodenware works. The framework of the sawmill is enclosed, the piles are driven for the foundation of the dry kilns, and the excavation is in progress for the foundation of the new two-story factory building. It is expected that the entire plant will be in operation by September 1.

Cheboygan—With sufficient encouragement from our business men, an Eastern company will locate a tannery here. The shipping facilities are unexcelled, as various lines of steamers ply between here and the leading markets on the Great Lakes, and raw hides could be brought for very low freight. The company referred to would employ 300 men, and use annually 30,000 cords of bark, of which our forests afford an almost unlimited supply.

Saginaw—Speaking of the Saginaw Lumber & Salt Co. buying 10,000 acres of stump land in Iosco county, a lumberman here recently said there was more money in picking up stump lands in Northern Michigan at present than there was in investing in Southern pine. He said that while it was supposed by the sellers that stump lands were denude of timber of any value, in many instances there were valuable pick ups. He instanced one case recently where, in purchasing a number of forties which had been cut over and bought for stump lands, the buyers found one forty in which an ax had never been placed, and on another forty found 1,000,000 feet of good pine that had escaped the former cutter's ax. Instances were numerous where from 200,000 to 800,000 feet would be found on stump lands bought for a song.

Manistee—Salt is king at present, evidently, and not in the past few years has there been any such demand for it as obtains at the present time. Should the rush continue, there is no doubt that the price will be advanced, as under the present state of affairs the manufacturers cannot more than keep up with the demand. All the available tonnage at the disposal of the Salt Association has been brought into play during the past few weeks, and even then it could not keep pace with the demand, and has had to charter schooners and anything else that could be had to carry salt; otherwise the

Association could not have kept its customers supplied. During the past two weeks quite a number of sail vessels have loaded salt here in barrels—something unprecedented in the history of the salt industry.

Detroit—Dickinson, Thurbur & Stevenson have filed a bill in the United States Court, the object of which is to turn over the Hull Bros.' failure, declare the mortgages given to their wives and certain preferred creditors to amount to an assignment for the benefit of all the creditors and to compel all the beneficiaries of these mortgages to disgorge what they have received, so that it may be divided *pro rata* among all the creditors. The suit is brought by Dick & Meyer, of Detroit, who hold a claim of over \$3,500 and do not relish the idea of being shut out by preferred relatives and friends. The stock of goods sold for about \$45,000, and the bill asks that this amount be turned over to the court for distribution. The foreclosure on the real estate is in progress, but has not reached a sale. It is said to be worth over \$150,000, and it is asked that the proceeds of the sale, when made, be also distributed among the creditors. The action is an important one, and should it prevail will overturn a great many failures where certain persons are secured by mortgages at the expense of the other creditors.

Fourth of July goods of all kinds.

PUTNAM CANDY CO.

## FOR SALE, WANTED, ETC.

Advertisements will be inserted under this head for two cents a word the first insertion and one cent a word for each subsequent insertion. No advertisement taken for less than 25 cents. Advance payment.

## BUSINESS CHANCES.

FOR SALE—GROCERY STOCK AND FIXTURES consisting of shelving, counters and complete set of grocery tools; will sell cheap. Also wanted to buy for spot cash a stock of dry goods, clothing, boots and shoes, men's furnishing goods, etc. H. P. Whipple, South Boardman, Mich. 49

FOR SALE—WELL SELECTED DRUG STOCK IN town of 3,000, having three railroads; stock and fixtures inventory about \$3,500; patronage exceeds \$1,000 a month; rent, only \$35 per month; agent U. S. Express, which pays \$500 per year; correspondence solicited. No. 47, care Michigan Tradesman. 47

WANTED—I WANT A PARTNER TO TAKE HALF interest in a hardware business in one of the liveliest towns in Northern Michigan, or will sell out entirely; no competition. Geo. W. Wood, Lake City, Mich. 44

FOR SALE—SAW MILL PROPERTY, WITH EXCELLENT water power, and other buildings, at Reed City. For particulars, address J. A. Scollay, Reed City, Mich. 41

FOR SALE—A CLEAN STOCK OF DRUGS; INVENTORY \$3,000; no safe or fountain; sales last year \$7,000; terms, cash or nearly all cash; excellent opportunity for live man; will bear the closest inspection. Address W. care Michigan Tradesman. 37

FOR SALE—A WELL-ESTABLISHED DRUG BUSINESS, in one of the best locations in the city; stock small and would sell cheap for cash. For particulars and terms, address L, care Michigan Tradesman. 38

TO EXCHANGE—80 ACRE FARM, HALF CLEARED, good buildings and location for drugs or general merchandise. Address George, care Michigan Tradesman. 45

WANTED—I HAVE SPOT CASH TO PAY FOR A general or grocery stock; must be cheap. Address No. 26, care Michigan Tradesman. 26

FOR SALE—STORE, DRUG STOCK AND FIXTURES, including postoffice fixtures, for sale on easy terms, owing to ill health; only drug store in town, situated in center of fine fruit section. Address Dr. S. J. Koon, Lisbon, Mich. 4

## HELP WANTED.

WANTED—AT ONCE REGISTERED PHARMACIST, good habits. Address Benson & Co., Woodland, Mich. 48

WANTED—SALESMAN EXPERIENCED IN SOAP trade, able to show record. Address B. A. Lynde & Son Company, Warren, Pa. 42

WANTED—A GOOD TINNER, GIVE EXPERIENCE and references. Address A. W. Gammer & Co., Box 10, Coloma, Mich. 25

## MISCELLANEOUS.

TO AGENTS WISHING AN ELEGANT SIDE LINE, which will more than pay their running expenses, we will on receipt of \$1.25 send the outfit. Gringhuis' Reamized Ledger Co., No. 28 Canal St., Rooms 15 and 16, Telephone 388, Grand Rapids, Mich. 45

FOR SALE—ONE MILLION FEET OF HEMLOCK bill stuff in lots of ten thousand feet or more. For prices write Walter N. Kelley, Traverse City, Mich. 33

ABOLISH THE PASS BOOK AND SUBSTITUTE THE Tradesman Coupon, which is now in use by over 5,000 Michigan merchants—all of whom are warm in praise of its effectiveness. Send for sample order, which will be sent prepaid on receipt of \$1. The Tradesman Company, Grand Rapids. 35

SAMPLES OF TWO KINDS OF COUPONS FOR RE-  
tailers will be sent free to any dealer who will write for them to the Suttiff Coupon Pass Book Co., Albany, N. Y. 664



## GRAND RAPIDS GOSSIP.

Dennis Bros. succeed E. E. Dennis in the wholesale lumber and shingle business.

Hester & Fox have sold a six horse power engine and boiler to the Fidelity Knitting Works, at Peachbelt.

V. Sinz has removed his drug stock from Conklin to this city, locating at 402 East street, where the business will be conducted by his son.

A. W. Kenyon and Alfred C. Stone have closed out their meat market at Cedar Springs and opened a new market at 194 East Bridge street.

Theo. Schrup, dry goods dealer at Dubuque, Iowa, has added a line of gents' furnishing goods. Voigt, Herpolsheimer & Co. furnished the stock.

H. Goossen is arranging to build a three-story double brick building at 519 and 521 Ottawa street, the ground floor of which will be fitted for mercantile purposes.

Rindge, Bertsch & Co. are putting up a boot and shoe stock for John M. Petersen, who proposes to engage in business at the corner of Third and Stocking streets. Mr. Petersen will enjoy the distinction of being the only Swede boot and shoe dealer in the city.

## Purely Personal.

J. E. Thurkow, the Morley general dealer, was in town last Saturday.

Jacob Liebler, the Caledonia general dealer, was in town last Thursday.

Ed. Pike, who has been laid up since March 31, is able to be out again, but is still very weak.

Chas. Kernan, buyer for the Converse Manufacturing Co., at Newaygo, was in town a couple of days last week.

Eugene Crandall, of the firm of J. V. Crandall & Son, general dealers near Sand Lake, was in town over Sunday.

S. Barnes, General Manager of the Hannah & Lay Mercantile Co., at Traverse City, was in town last Wednesday and Thursday.

Jacob G. Van Putten, the well-known Holland merchant, was married on the 12th to Miss Christina Van Raalte. THE TRADESMAN extends congratulations.

Mrs. D. Kelly, wife of the veteran dealer at Lyons, died last Thursday and was buried Sunday. The cause of death was a stroke of paralysis, sustained some time ago.

M. A. Benson, of the hardware firm of Benson & Crawford, at Saranac, was in town over Sunday. His firm is behind their orders on their patent vine sprinkler and has under contemplation the merging of the manufacturing department of their business into a stock company.

## Gripsack Brigade.

Wm. Norte has returned from a three months' trip through Indiana.

J. B. Josselyn, formerly on the road for the Telfer Spice Co., has taken the position of tea salesman for Lemon & Peters.

L. K. Townsend, formerly on the road for the Telfer Spice Co., is now engaged in the milling business at Galesburg, under the style of Carson & Townsend.

The grand council of the United Commercial Travelers of America has adopted a resolution demanding of President Harrison, in the name of 250,000 traveling men, the removal of John A. Place, postmaster at Oswego, N. Y.

Place is editor of the Oswego Times and editorially denounced the profession as one composed of rakes, profligates, mashers and seducers.

A. L. Power, the Kent City general dealer and cheese manufacturer, recently purchased some eggs from one of his customers and in the morning several chickens were running around the store. As "Windy" Hawkins was in Kent City about that time, it was supposed that the vibrations of his talking apparatus produced a warm atmosphere, conducive to the hatching of chicks.

## Out of Season.

The Detroit News recently noted the following:

A commission house on Woodbridge street has just bought several thousand pounds of June (1889) packed butter at 2½ cents per pound. It was a pretty fair article of old butter, too.

Some things improve with age and become more valuable as they grow older, but butter is not included in this category. Butter is made to be eaten and the sooner it is consumed after it comes from the churn, the better it is in both quality and pride. Why anyone should hold butter a year, during which time it has declined in value 75 per cent., is one of the things which "no fellow can find out."

## Aching to Play Ball Again.

GRAND RAPIDS, June 16, 1890.

To whom it may concern:

As my old nine is clamoring for an opportunity to do up any other nine which can be selected from the ranks of the grip carriers, I hereby throw down the gauntlet and await the acceptance of this challenge, stipulating that the proceeds to be turned into the general fund of the Grand Rapids Traveling Men's Association, and that the time and place be selected hereafter.

H. S. ROBERTSON.

## The Grocers' Picnic.

Owing to the backwardness of the season, it has been deemed advisable to postpone the annual picnic of the retail grocers of Grand Rapids until the latter part of July, by which time small fruits will be well out of the way and the peach season will not have yet begun. The annual outing will undoubtedly be held at Reed's Lake, although a considerable number of grocers favor the new North Park resort, near the Soldiers' Home.

A Louisville man has discovered a way to beat the nickle-in-the-slot-machine. He tied a thread to his nickle before he put it in the slot, and recovered it each time together with a tolerable cigar, until he had emptied the reservoir. The police then pulled him in, but were at a loss how to define the offense.

Hastings Banner: "One week ago Saturday, a meeting of representatives of the P. of I. was called to meet at the court house. Before the meeting, and to put the room in order for the coming term of court, Sheriff Shriner had had it painted, seats and all. The paint was not dry at the time the P. of I. meeting was called to assemble, and Mr. Shriner so informed the committee who had called on him to ask for the room. But certain ones, who are alert to manufacture large quantities of raw material from nothing, proceeded to spread the report that 'Sheriff Shriner had determined to prevent the P. of I. from meeting by giving out a false report that the court room and seats had been lately

painted.' This story was finally enlarged until it was said that the county officers and committee had a hand in the business, and were interested in shutting out the P. of I. Anything more ridiculously false could not be imagined; and the silly story will react against those who started it. The court room and seats were covered with fresh paint at the time of the meeting and could not have been used for a P. of I. or any other meeting. Sheriff Shriner has repeatedly given up his own office to Patrons for committee and other meetings, and never refused them any accommodation they have asked. And to have such a story circulated about him is naturally not pleasant. The object of those who invented and circulated this false report is so plain that no one can be deceived."

## The New, Simple Way for Bookkeeping.

Have you Gringhuis' Itemized Ledger? If not, send at once for sample sheet and price list, for time is money, as the above book will more than pay for itself inside of two months. See what the bookkeeper of Keen Bros. & Stedman, hardware dealers at Elkhart, Ind., says of the ledger:

GENTS—I purchased one of your 240-page itemized ledgers over a month ago and I cannot speak too highly of it. We have found it very convenient in making settlements, and it is so simple that any of the clerks can understand it, as well as the person who keeps the books. Yours resp.,

H. J. BOSTWICK.

We have hundreds of other testimonials from persons who highly recommend the ledger.

Office at 28 Canal street, Grand Rapids, Rooms 15 and 16. Telephone 388.



Bicycles,  
Tricycles,  
Velocipedes  
AND

## General Sporting Goods

Agents for A. G. Spalding & Bro.'s Sporting and Athletic Goods and American Powder Co.'s Powder.

We have on hand a complete line of Columbia, Victor and other cheaper bicycles, also a splendid assortment of Misses' Tricycles, Children's Velocipedes and small Safety Bicycles.

E. G. Studley,

4 Monroe St.,

GRAND RAPIDS

Call and see them  
or send for large,  
illustrated catalogue.



We are now ready to make contracts for the season of 1890.

Correspondence solicited.  
81 SOUTH DIVISION ST., GRAND RAPIDS.

[Established 1780.]



"LA BELLE CHOCOLATIERE."

W. BAKER & CO.'S REGISTERED TRADE-MARK.

No Chemicals are used in any of Walter Baker & Co.'s Chocolate and Cocoa Preparations.

These preparations have stood the test of public approval for more than one hundred years, and are the acknowledged standard of purity and excellence.

SEEDS  
We respectfully call your attention to the fact that we carry the most complete stock of seeds in Western Michigan. Send for our wholesale price list and catalogue before buying  
ONION SEEDS, Clover, Timothy, Red Top, Etc., Etc.  
In fact, everything in our line at lowest market values.  
Brown's Seed Store, S

GRAND RAPIDS, MICH.

DO YOU NEED AN

## Engraving of Your Store

In advertising your business? If so, The Tradesman Company is glad to send samples and quote prices.

## Dry Goods.

## The Rage for Black.

From the Chicago Dry Goods Reporter.

One of the strangest and most incomprehensible of fashion's vagaries is the rage for black. Babies are dressed in black, little boys and girls yet in their teens are clad in the same color, youths and maidens, men and women, everyone seems to be possessed of the peculiar fashionable mania. Black satens are selling by the carloads, other colors in satens are unmovable at half-prices. A leading house has the past week brought out a solid black shirt for men! Collars, cuffs, and everything are promised us in black. The black handkerchief was merely an entering wedge for the host of black garments that have since made their appearance in the realm of men's furnishing goods. Whether this wearing of black is merely to be a short-lived craze, or will have merits enough to remain a general fashion for some length of time to come, yet remains to be seen. Different opinions are entertained by the various haberdashers regarding any long continued popularity of black underwear. At present the craze for black in all lines is such that if a dealer does not overstock himself in this line, he may be reasonably sure of selling all his goods. It is doubtful whether the black underwear in the cheaper grades will retain its color. Perspiration will draw the color from many garments that are warranted not to lose color, and much of the black goods sold is not warranted. One of the several arguments made in favor of black is that it does not show the dirt. This is true and is probably one very good reason why some persons buy it. There are, of course, other reasons why black garments of all sorts, for all kinds of occasions, are becoming so general with men, women and children that it is being robbed of much of the old time repulsive soberness. Black underwear, hosiery, shirts, suspenders, belts, garters, handkerchiefs, etc., are in demand. A man may dress himself in black garments entirely, so complete is the list. A black sateen shirt for street and general wear is being sold, but it does not laundry well, and, of course, is, therefore, a useless article. Black silk ties in made-up styles and four-in-hands, are numerous.

## Farmers' Folly.

From the Merchants' Review.

The farmer is the most credulous of mortals regarding all schemes for the cheapening of the distribution of his necessities. The idea that the retail merchants, as a rule, make exorbitant profits out of him seems to be at the root of the farmer's folly, and accounts for the readiness with which he responds to the proposals of the humbugs and frauds who claim they can undersell the local retailers. It is nearly time the farmers learned a little wisdom, however, for they are almost invariably swindled when they enter into schemes for the destruction of the merchant. A correspondent of the *New England Grocer* relates the experience of a number of Massachusetts farmers with the agents of an alleged farmers' wholesale grocery concern in Rochester, N. Y., which, although bitter, will perhaps prove a salutary lesson. The agents alleged that the company would sell at wholesale prices direct to consumers, and received quite a number of orders. "Everything passed off quietly until the goods had been delivered and paid for," says the correspondent, "and then the kicking began, the goods being poor quality and short weight. One stated that the raisins bought were not fit to feed the hogs. Another that he bought twelve and a half pounds of raisins and upon weighing them found that box and all only weighed eleven and three-fourths pounds. Still another claimed a shortage of twelve gallons on a keg of thirty gallons of syrup, and nearly all condemned the coffee. Later, some of the customers learning that the same parties were delivering goods at Shelburne Falls, made a complaint of fraud and had them arrested, also attaching their goods. They made a settlement with the parties making the complaint on the best terms they could and left."

## Prices Current.

## UNBLEACHED COTTONS.

Atlantic A.....	7	Clifton C.C.C.....	6 1/2
" H.....	6 1/2	" Arrow Brand.....	5 1/2
" P.....	6	" World Wide.....	6 1/2
" D.....	6 1/2	" LL.....	5
" LL.....	5 1/2	" Full Yard Wide.....	6 1/2
Amory.....	7 1/2	" Honest With.....	6 1/2
Archery Bunting.....	4 1/2	" Hartford A.....	5 1/2
Beaver Dam A.A.....	5 1/2	" Madras cheese cloth.....	6 1/2
Blackstone O, 32.....	5	" Noibe R.....	5 1/2
Black Rock.....	7	" Our Level Best.....	6 1/2
Boot, A.L.....	7 1/2	" Oxford R.....	6 1/2
Chapman cheese cl.....	3 1/2	" Pequot.....	7 1/2
Comet.....	7	" Solar.....	6 1/2
Dwight Star.....	7 1/2	" Top of the Heap.....	7 1/2

## BLEACHED COTTONS.

Amsburg.....	7	Glen Mills.....	7
Blackstone A.A.....	8	Gold Medal.....	7 1/2
Beats All.....	4 1/2	Green Ticket.....	8 1/2
Cleveland.....	7	Great Falls.....	6 1/2
Cabot.....	7 1/2	Hope.....	7 1/2
Cabot, 1/2.....	6 1/2	Just Out.....	4 1/2 @ 6
Dwight Anchor.....	8 1/2	King Phillip.....	7 1/2
" shorts.....	8 1/2	" OP.....	7 1/2
Edwards.....	6	Lonsdale Cambric.....	10 1/2
Empire.....	7	Lonsdale.....	@ 8 1/2
Farwell.....	7 1/2	Middlesex.....	@ 5
Fruit of the Loom.....	8 1/2	No Name.....	7 1/2
Fitchville.....	7 1/2	Oak View.....	6
First Prize.....	6 1/2	Our Own.....	5 1/2
Fruit of the Loom, 1/2.....	8	Pride of the West.....	12
Fairmount.....	4 1/2	Rosalind.....	7 1/2
Full Value.....	6 1/2	Sunlight.....	4 1/2
Geo. Washington.....	8 1/2	Vinyard.....	8 1/2

## HALF BLEACHED COTTONS.

Cabot.....	7 1/2	Dwight Anchor.....	8 1/2
Farwell.....	7 1/2		

## UNBLEACHED CANTON FLANNEL.

Tremont N.....	5 1/2	Middlesex No. 1.....	10
Hamilton N.....	6 1/2	" 2.....	11
" L.....	7	" 3.....	12
Middlesex A.T.....	9	" 4.....	13
" X.....	9	" 5.....	14
" No. 25.....	9	" 6.....	15

## BLEACHED CANTON FLANNEL.

Hamilton N.....	7 1/2	Middlesex A.A.....	11
Middlesex P.T.....	8	" 2.....	12
" A.T.....	9	" A.O.....	13 1/2
" X.A.....	9	" 4.....	14 1/2
" X.F.....	10 1/2	" 5.....	16

## DRESS GOODS.

Hamilton.....	8	Nameless.....	20
".....	9	".....	25
".....	10 1/2	".....	27 1/2
G G Cashmere.....	21	".....	30
Nameless.....	16	".....	32 1/2
".....	18	".....	35

## CORSET JEANS.

Biddeford.....	6	Naumkeag satteen.....	7 1/2
Brunswick.....	6 1/2	Rockport.....	6 1/2

## PRINTS.

Allen, staple.....	5 1/2	Merrimack shirtings.....	4 1/2
" fancy.....	5 1/2	" Repp furn.....	5 1/2
" robes.....	5 1/2	" Pacific fancy.....	6 1/2
American fancy.....	6	" robes.....	6 1/2
American indigo.....	6	" Portsmouth robes.....	6
American shirtings.....	4 1/2	" Simpson mourning.....	6 1/2
Arnold.....	6 1/2	" greys.....	6 1/2
" long cloth B.....	10 1/2	" solid black.....	6 1/2
" C.....	8 1/2	" Washington indigo.....	6
" century cloth.....	7	" Turkey robes.....	7 1/2
" gold seal.....	10 1/2	" India robes.....	7 1/2
" Turkey red.....	10 1/2	" plain T'ky X.....	8 1/2
Berlin solids.....	5 1/2	" X.....	10
" oil blue.....	6 1/2	" Ottoman Tur.....	6
" green.....	6 1/2	" key red.....	6
Cocheco fancy.....	6	" Martha Washington.....	7 1/2
" madders.....	6	" Turkey red.....	7 1/2
Eddystone fancy.....	6	" Martha Washington.....	7 1/2
Hamilton fancy.....	6 1/2	" Turkey red.....	9 1/2
" staple.....	5 1/2	" Riverpoint robes.....	5
Manchester fancy.....	6	" Windsor fancy.....	6 1/2
" new era.....	6 1/2	" gold ticket.....	6 1/2
Merrimack D fancy.....	6 1/2	" indigo blue.....	10 1/2

## TICKINGS.

Amoskeag A.C.A.....	13	A.C.A.....	12 1/2
Hamilton N.....	7 1/2	Pemberton AAA.....	16
" D.....	8 1/2	" York.....	10 1/2
" Awning.....	11	" Swift River.....	7 1/2
Farmer.....	8	" Pearl River.....	12 1/2
First Prize.....	11 1/2	" Warren.....	14

## COTTON DRILL.

Atlanta, D.....	6 1/2	Stark.....	7 1/2
Boot.....	6 1/2	".....	7
Clifton, K.....	6 1/2	".....	10

## SATINES.

Simpson.....	20	Imperial.....	10 1/2
".....	18	" Black.....	9 @ 9 1/2
".....	16	".....	10 1/2
Coeheco.....	10 1/2	".....	10 1/2

## DEMINS.

Amoskeag.....	12 1/2	Jaffrey.....	11 1/2
" 9 oz.....	14 1/2	Lancaster.....	12 1/2
" brown.....	13	Lawrence, 9 oz.....	13 1/2
Everett, blue.....	12 1/2	" No. 220.....	13
" brown.....	12	" No. 280.....	10 1/2

## GINGHAMS.

Glenarven.....	6 1/2	Lancaster, staple.....	6 1/2
Lancashire.....	6 1/2	" fancies.....	7
Normandie.....	7 1/2	" Normandie.....	8
Renfrew Dress.....	7 1/2	Westbrook.....	8
Toil du Nord.....	10 @ 10 1/2	".....	10
Amoskeag.....	6 1/2	York.....	6 1/2
" AFC.....	10 1/2	Hampton.....	6 1/2
Persian.....	8 1/2	Windermeer.....	5
Bates.....	6 1/2	Cumberland.....	5
Warwick.....	8 1/2	Essex.....	4 1/2

## CARPET WARP.

Peerless, white.....	18 1/2	Peerless colored.....	21
----------------------	--------	-----------------------	----

## GRAIN BAGS.

Amoskeag.....	17	Valley City.....	16 1/2
Harmony.....	16 1/2	Georgia.....	16 1/2
Stark.....	20	Pacific.....	14
American.....	17		

## THREADS.

Clark's Mile End.....	45	Barbour's.....	88
Coats', J. & P.....	45	Marshall's.....	88
Holyoke.....	22 1/2		

## KNITTING COTTON.

No.	White.	Colored.	No.	White.	Colored.
6.....	33	38	14.....	37	42
" 8.....	34	39	" 16.....	38	43
" 10.....	35	40	" 18.....	39	44
" 12.....	36	41	" 20.....	40	45

## CAMBRICS.

Slater.....	4 1/2	Washington.....	4 1/2
White Star.....	4 1/2	Red Cross.....	4 1/2
Kid Glove.....	4 1/2	Lockwood.....	4 1/2
Newmarket.....	4 1/2	Wood's.....	4 1/2
Edwards.....	4 1/2	Brunswick.....	4 1/2

## RED FLANNEL.

Fireman.....	22 1/2	T W.....	22 1/2
Creedmore.....	27 1/2	FT.....	32 1/2
Talbot XXX.....	30	J R F, XXX.....	35
Nameless.....	27 1/2	Buckeye.....	32 1/2

## MIXED FLANNEL.

Red & Blue, plaid.....	40	Grey S R W.....	17 1/2
Union R.....	22 1/2	Western W.....	18 1/2
Windsor.....	18 1/2	D R P.....	18 1/2
6 oz Western.....	21	Flushing XXX.....	23 1/2
Union B.....	22 1/2	Manitoba.....	23 1/2

## DOMET FLANNEL.

Nameless.....	8 @ 9 1/2	".....	9 @ 10 1/2
".....	8 1/2 @ 10	".....	12 1/2

## CANVASS AND PADDING.

Slate.	Brown.	Black.	Slate.	Brown.	Black.
9 1/2	9 1/2	9 1/2	13	13	13
10 1/2	10 1/2	10 1/2	15	15	15
11 1/2	11 1/2	11 1/2	17	17	17
12 1/2	12 1/2	12 1/2	20	20	20

## DUCKS.

Severin, 8 oz.....	9 1/2	West Point, 8 oz.....	10 1/2
Mayland, 8 oz.....	9 1/2	" 10 oz.....	12 1/2
Greenwood, 7 1/2 oz.....	9 1/2	Raven, 10 oz.....	13 1/2
Greenwood, 8 oz.....	11 1/2	Stark.....	15

## WADDINGS.

White, doz.....	25	Per bale, 40 doz.....	\$7 00
Colored, doz.....	20		

## SILKES.

Slater, Iron Cross.....	8	Pawtucket.....	10 1/2
" Red Cross.....	9	Dundie.....	9
" Best.....	10 1/2	Bedford.....	10 1/2
" Best AA.....	12 1/2	Valley City.....	10 1/2

## CORSETS.

Coraline.....	\$9 50	Wonderful.....	\$4 75
Schilling's.....	9 00	Brighton.....	4 75

## SEWING SILK.

Corticelli, doz.....	85	Corticelli knitting, twist, doz.....	42 1/2
" 50 yd, doz.....	42 1/2	" per 1/2 doz ball.....	30

## HOOKS AND EYES—PER GROSS.

No 1 B'k & White.....	10	No 4 B'k & White.....	15
" 2.....	12	" 8.....	20
" 3.....	12	" 10.....	25

## PINS.

No 2—20, M C.....	50	No 4—15, F 3 1/4.....	40
" 3—18, S C.....	45		

## COTTON TAPE.

No 2 White & B'k.....	12	No 8 White & B'k.....	20
" 4.....	15	" 10.....	23
" 6.....	18	" 12.....	26

## SAFETY PINS.

No 2.....	28	No 3.....	36
-----------	----	-----------	----

## NEEDLES—PER M.

A. James.....	1 50	Steamboat.....	40
Crowley's.....	1 35	Gold Eyed.....	1 50
Marshall's.....	1 00		

## TABLE OIL CLOTH.

5—4.....	2 25	6—4.....	3 25
" 2.....	10	" 3.....	10

## P. STEKETEE &amp; SONS,

WHOLESALE

## Dry Goods and Notions.

Lawns, Challies, White Goods, Nainsook and Embroideries Outing Cloths—All Kinds. New Line Umbrellas and Parasols, Summer Gloves and Mitts. We are selling Hammocks in all grades.

Agents for Georgia and Valley City Bags. Wadding, Twines, Batts.

83 Monroe and 10, 12, 14, 16 & 18 Fountain Sts., GRAND RAPIDS.

## J. &amp; P. COATS'



## BEST SIX-CORD Spool Cotton

IN WHITE, BLACK AND COLORS, FOR Hand and Machine Use.

FOR SALE BY

P. STEKETEE & SONS

Voigt, Herpolsheimer & Co.,

Importers and Jobbers of Staple and Fancy

## Dry Goods

Manufacturers of

Shirts, Pants, Overalls, Etc.

Complete Spring Stock now ready for inspection. Chicago and Detroit prices guaranteed.

48, 50 and 52 Ottawa St.,

GRAND RAPIDS, - - MICH.

## Level-Headed

## Business Men

Use Coupons and put their Business on a

## CASH BASIS.

We are the largest manufacturers of Coupons in this country and solicit a trial of either our "Tradesman" or "Superior" brands. Note quotations in Grocery Price Current.

THE TRADESMAN COMPANY, Grand Rapids.

**SHIPPERS CAN SAVE TIME**

**TROUBLE AND CASH**

BY USING **BARLOW'S PATENT MANIFOLD SHIPPING BLANKS.** SEND FOR SAMPLE SHEET & PRICES. BARLOW BROS. GRAND RAPIDS MICH.



## HARDWARE.

## Retailers' Credit.

From the Metal Worker.

A correspondent suggests that a brotherhood be formed for the protection of the retail trade against those who would get credit at the stores and then in various ways evade paying just debts. He proposes having a blank form printed, legally drawn, which customers would be required to sign, and to read something like this:

I, John Doe, for the purpose of obtaining credit from Richard Roe, hereby certify that I have ——— dollars' (\$——) worth of property over and above my just debts and liabilities, and that the same is free and clear from any and all encumbrances.

(Signed) JOHN DOE.

Our correspondent then adds:

"Men whom we know to be perfectly solvent would not hesitate to sign such an instrument when they understood its meaning, and a man who refused to sign it could be set down as a knave."

This suggestion opens up a subject which will be of interest to many of our readers. A full discussion of the subject may develop the fact of a greater need of such protection than is generally supposed; also, add some suggestions to those already given which will put the matter in practical shape. In some of the states there are associations for the purpose of protecting retailers against loss, the plan of operation being different, however, from that suggested by our correspondent. A detailed account of such associations, their plan of working and the actual results would be of interest. Not long ago we were advised by a merchant that he allowed 10 per cent. for loss on book accounts each year! This was, it is to be hoped, an extreme case; but this is the kind of a leak that should be stopped.

## Not What She Wanted.

A woman stopped in front of a hardware store on the avenue, the other day, and began to examine a gasoline stove. A clerk speedily appeared and queried: "Were you thinking of buying a gasoline stove, ma'am?"

"Well, I didn't know. Which does it burn, wood or coal?"

"Neither, ma'am; it burns gasoline."

"Oh, I see."

"One of the handiest, nicest stoves in the world, ma'am. Can be placed in any room, and it is warranted not to smoke or smell. Cooks just as well as a regular stove, and it costs you only five cents a day to run it."

"Doesn't it run by natural gas?"

"Oh, no, ma'am. It burns gasoline—a fluid. Here is the tank."

"Has it a refrigerator attached?"

"Why, of course not. Who ever heard of a refrigerator being attached to stove?"

"Isn't there no electricity about it?"

"No, ma'am."

"Doesn't it save gas bills?"

"Hardly."

"Just simply a stove to cook by?"

"That's all."

"Well, I don't want one. Can't amount to very much, I guess. I'm looking along here for a second-hand clothes-horse."

## A Living Proof.

Young Mr. Freshly (conversing with an elderly friend of the family)—When I see how we have things now, electricity, telegraph, telephone, and think how people lived sixty years ago, I can't help thinking that our grandfathers must have been fools.

Mr. Oldboy (obviously nettled)—When I see some of their grandchildren, I can't help thinking the same.

## Quite Complimentary.

Kajones—To-day is my thirtieth wedding anniversary.

Kersmith—Wife still living?

"Yes."

"Lived with you all that time?"

"Certainly."

(Admiringly)—"What a nerve that woman must have."

## Prices Current.

These prices are for cash buyers, who pay promptly and buy in full packages.

AUGURS AND BITS.	
Snell's.....	dis. 60
Cook's.....	dis. 25
Jennings' genuine.....	dis. 40
Jennings' imitation.....	dis. 50&10
AXES.	
First Quality, S. B. Bronze.....	\$ 8 00
" D. B. Bronze.....	12 50
" S. B. Steel.....	9 00
" D. B. Steel.....	14 00
BARROWS.	
Railroad.....	\$ 14 00
Garden.....	net 30 00
BOLTS.	
Stove.....	dis. 50&10
Carriage new list.....	70
Plow.....	40&10
Sleigh shoe.....	70
BUCKETS.	
Well, plain.....	\$ 3 50
Well, swivel.....	4 00
BUTTS, CAST.	
Cast Loose Pin, figured.....	70&10
Wrought Narrow, bright 5ast joint.....	60&10
Wrought Loose Pin.....	60&10
Wrought Table.....	60&10
Wrought Inside Blind.....	60&10
Wrought Brass.....	75
Blind, Clark's.....	70&10
Blind, Parker's.....	70&10
Blind, Shepard's.....	70
BLOCKS.	
Ordinary Tackle, list April 17, '85.....	40
CRADLES.	
Grain.....	dis. 50&10
CROW BARS.	
Cast Steel.....	per lb 5
CAPS.	
Ely's 1-10.....	per m 65
Hick's C. F.....	60
G. D.....	35
Musket.....	60
CARTRIDGES.	
Rim Fire.....	50
Central Fire.....	dis. 25
CHISELS.	
Socket Firmer.....	70&10
Socket Framing.....	70&10
Socket Corner.....	70&10
Socket Slicks.....	70&10
Butchers' Tanged Firmer.....	40
COMES.	
Curry, Lawrence's.....	40
Hotchkiss.....	25
CHALK.	
White Crayons, per gross.....	13@12 1/4 dis. 10
COPPER.	
Planished, 14 oz cut to size.....	per pound 28
" 14x52, 14x56, 14x60.....	26
Cold Rolled, 14x56 and 14x60.....	26
Cold Rolled, 14x48.....	26
Bottoms.....	27
DRILLS.	
Morse's Bit Stocks.....	50
Taper and straight Shank.....	50
Morse's Taper Shank.....	50
DIPPING PANS.	
Small sizes, ser pound.....	07
Large sizes, per pound.....	6 1/4
ELBOWS.	
Com. 4 piece, 6 in.....	doz. net 75
Corrugated.....	dis. 20&10&10
Adjustable.....	dis. 40&10
EXPANSIVE BITS.	
Clark's, small, \$18; large, \$26.....	30
Ives', 1, \$18; 2, \$24; 3, \$30.....	25
FILES—New List.	
Disston's.....	60&10
New American.....	60&10
Nicholson's.....	60&10
Heller's.....	50
Heller's Horse Rasps.....	50
GALVANIZED IRON.	
Nos. 16 to 20; 22 and 24; 25 and 26; 27.....	28
List.....	12 13 14 15 18
Discount, 60.....	
GAUGES.	
Stanley Rule and Level Co.'s.....	50
HAMMERS.	
Maydole & Co.'s.....	dis. 25
Kip's.....	dis. 25
Yerkes & Plumb's.....	dis. 40&10
Mason's Solid Cast Steel.....	30c list 60
Blacksmith's Solid Cast Steel, Hand.....	30c 40&10
HINGES.	
Gate, Clark's, 1, 2, 3.....	dis. 60&10
State.....	per doz. net, 2 50
Screw Hook and Strap, to 12 in. 1/4 14 and longer.....	3 1/4
Screw Hook and Eye, 1/2.....	net 10
" " " 3/4.....	net 8 1/4
" " " 1.....	net 7 1/4
" " " 1 1/4.....	net 7 1/4
Strap and T.....	dis. 70
HANGERS.	
Barn Door Kidder Mfg. Co., Wood track.....	50&10
Champion, anti-friction.....	60&10
Kidder, wood track.....	40
HOLLOW WARE.	
Pots.....	60
Kettles.....	60
Spiders.....	60
Gray enameled.....	40&10
HOUSE FURNISHING GOODS.	
Stamped Tin Ware.....	new list 70&10
Japanned Tin Ware.....	25
Granite Iron Ware.....	new list 33 1/2&10
WIRE GOODS.	
Bright.....	70&10&10
Screw Eyes.....	70&10&10
Hook's.....	70&10&10
Gate Hooks and Eyes.....	70&10&10

LEVELS.	
Stanley Rule and Level Co.'s.....	dis. 70
KNOBBS—New List.	
Door, mineral, jap. trimmings.....	dis. 55
Door, porcelain, jap. trimmings.....	55
Door, porcelain, plated trimmings.....	55
Door, porcelain, trimmings.....	55
Drawer and Shutter, porcelain.....	70
LOCKS—DOOR.	
Russell & Irwin Mfg. Co.'s new list.....	dis. 55
Mallory, Wheeler & Co.'s.....	55
Brantford's.....	55
Norwalk's.....	55
MATTOCKS.	
Adze Eye.....	\$16 00, dis. 60
Hunt Eye.....	\$15 00, dis. 60
Hunt's.....	\$18 50, dis. 20&10.
MAULS.	
Sperry & Co.'s, Post, handled.....	dis. 50
MILLS.	
Coffee, Parkers Co.'s.....	dis. 40
" P. S. & W. Mfg. Co.'s Malleables.....	40
" Landers, Perry & Cl. k's.....	40
" Enterprise.....	25
MOLASSES GATES.	
Stebbin's Pattern.....	dis. 60&10
Stebbin's Genuine.....	60&10
Enterprise, self measuring.....	25
NAILS.	
Steel nails, base.....	2 00
Wire nails, base.....	2 50
Advance over base:	
60.....	Base 10
50.....	Base 10
40.....	Base 10
30.....	Base 10
20.....	Base 10
16.....	Base 10
12.....	Base 10
10.....	Base 10
8.....	Base 10
7 & 6.....	Base 10
4.....	Base 10
3.....	Base 10
2.....	Base 10
Case 10.....	Base 10
" 8.....	Base 10
" 6.....	Base 10
Finish 10.....	Base 10
" 8.....	Base 10
" 6.....	Base 10
Cinch 10.....	Base 10
" 8.....	Base 10
" 6.....	Base 10
Barrell 1/2.....	Base 10
PLANES.	
Ohio Tool Co.'s, fancy.....	dis. 230
Sciotia Bench.....	250
Sandusky Tool Co.'s, fancy.....	230
Bench, first quality.....	250
Stanley Rule and Level Co.'s, wood.....	210
PANS.	
Fry, Acme.....	dis. 60—10
Common, polished.....	dis. 70
RIVETS.	
Iron and Tinned.....	40
Copper Rivets and Burs.....	50
PATENT PLANISHED IRON.	
"A" Wood's patent planished, Nos. 24 to 27.....	10 20
"B" Wood's pat. planished, Nos. 25 to 27.....	9 30
Broken packs 1/2c per pound extra.....	
ROPES.	
Sisal, 1/2 inch and larger.....	12 1/4
Manilla.....	15 1/2
SQUARES.	
Steel and Iron.....	dis. 75
Try and Bevels.....	60
Mitre.....	20
SHEET IRON.	
Nos. 10 to 14.....	Com. Smooth. Com. 3 10
Nos. 15 to 17.....	4 30 3 30
Nos. 18 to 21.....	4 30 3 30
Nos. 22 to 24.....	4 30 3 30
Nos. 25 to 26.....	4 40 3 40
No. 27.....	4 60 3 50
All sheets No. 18 and lighter, over 30 inches wide not less than 2-10 extra.....	
SAND PAPER.	
List acct. 19, '86.....	dis. 40&10

SASH CORD.	
Silver Lake, White A.....	list 50
" Drab A.....	55
" White B.....	55
" Drab B.....	55
" White C.....	35
Discount, 10.....	
SASH WEIGHTS.	
Solid Eyes.....	per ton 25
SAWS.	
" Hand.....	dis. 25&10
" Silver Steel Dia. X Cuts, per foot.....	70
" Special Steel Dex X Cuts, per foot.....	50
" Special Steel Dia. X Cuts, per foot.....	30
" Champion and Electric Tooth X Cuts, per foot.....	28
TRAPS.	
Steel, Game.....	dis. 60&10
Onida Community, Newhouse's.....	35
Onida Community, Hawley & Norton's.....	70
Mouse, choker.....	18c per doz.
Mouse, delusion.....	\$1.50 per doz.
WIRE.	
Bright Market.....	dis. 65
Annealed Market.....	70—10
Coppered Market.....	60
Tinned Market.....	62 1/2
Coppered Spring Steel.....	50
Barbed Fence, galvanized.....	3 60
" painted.....	3 60
HORSE NAILS.	
An Sable.....	dis. 25&10 25&10&10&10
Putnam.....	dis. 05
Northwestern.....	dis. 10&10
WRENCHES.	
Baxter's Adjustable, nickeled.....	30
Coe's Genuine.....	50
Coe's Patent Agricultural, wrought.....	75
Coe's Patent, malleable.....	75&10
MISCELLANEOUS.	
Bird Cages.....	50
Pumps, Clster.....	75
Screws, New List.....	60
Casters, Bed and Plate.....	50&10&10
Dampers, American.....	40
Forks, hoes, rakes and all steel goods.....	65
METALS.	
PIG TIN.	
Pig Large.....	26c
Pig Bars.....	28c
ZINC.	
Duty: Sheet, 2 1/2c per pound.....	
600 pound casks.....	6 1/4
Per pound.....	7
SOLDER.	
1/2@3/4.....	15
Extra Wiping.....	13 1/4
The prices of the many other qualities of solder in the market indicated by private brands vary according to composition.	
ANTIMONY.	
Cookson.....	per pound 16
Hallett's.....	13
TIN—MELYN GRADE.	
10x14 IC, Charcoal.....	\$ 6 60
14x20 IC, ".....	6 60
10x14 IX, ".....	8 35
14x20 IX, ".....	8 35
Each additional X on this grade, \$1.75.	
TIN—ALLAWAY GRADE.	
10x14 IC, Charcoal.....	\$ 6 00
14x20 IC, ".....	6 00
10x14 IX, ".....	7 50
14x20 IX, ".....	7 50
Each additional X on this grade \$1.50.	
ROOFING PLATES.	
14x20 IC, " Worcester.....	6 00
14x20 IX, " ".....	7 50
20x28 IC, " ".....	12 50
14x20 IC, " Allaway Grade.....	5 25
14x20 IX, " ".....	6 75
20x28 IC, " ".....	11 00
20x28 IX, " ".....	14 00
BOILER SIZE TIN PLATE.	
14x28 IX.....	\$13
14x31 IX.....	14 50
14x36 IX, for No. 8 Boilers, 1 per pound.....	9 1/2
14x40 IX, " ".....	9 1/2

The Intelligent Oil Can not only whistles while the oil is running but Stops Automatically when the lamp is filled.

We have in stock the following sizes and name prices as follows:

2-Quart \$3 per doz. 4-Quart \$3.60 per doz.

SEND FOR SAMPLE.

Foster, Stevens & Co.,  
GRAND RAPIDS, MICH.

# The Michigan Tradesman

Official Organ of Michigan Business Men's Association.

A WEEKLY JOURNAL DEVOTED TO THE  
Retail Trade of the Wolverine State.

The Tradesman Company, Proprietor.

Subscription Price, One Dollar per year, payable  
strictly in advance.  
Advertising Rates made known on application.  
Publication Office, 100 Louis St.

Entered at the Grand Rapids Post Office.

E. A. STOWE, Editor.

WEDNESDAY, JUNE 18, 1890.

## NOT PRIVILEGED.

The recent decision of the Supreme Court in the case of Pollasky vs. R. G. Dun & Co., which is given in full in this week's paper—having been furnished exclusively to this journal by the Reporter of the Supreme Court—is one of the most important decisions on the rights and privileges of mercantile agencies ever uttered by any tribunal in this country, inasmuch as it establishes, once for all, how far an agency can go in the dissemination of false information without rendering itself liable.

The showing made by the defendant in the suit brought by Pollasky Bros. exhibits the inherent weakness of the agency business—the worthlessness of much of the information received and distributed, through the carelessness, incompetency or venality of the local reporters. This weakness, coupled with the disposition of some office managers to jump at conclusions—as illustrated by the apparently malicious effort of the chief clerk of the Detroit office to ruin the firm in question—serves to put all reports under the ban of suspicion and, at times, to cause business men to place little confidence in agency reports.

THE TRADESMAN hails the decision of Judge Champlin as an eminently able and just dictum, the effect of which cannot fail to be good, as it will tend to make all persons connected with the agency business more particular in dealing with facts.

## A POOR PRESIDENT.

In the course of an address to the Patrons of Industry of Lenawee county, at Adrian last week, A. S. Partridge, State President of the order, stated:

Business men, under the laws of the State, have become independent, and the majority immensely rich, while the working people have, comparatively speaking, merely subsisted. \* \* \* Business men have their associations by which to protect themselves, which is perfectly right. But what is not right is that business men should solidify themselves and make the consumer pay an exorbitant profit, while the workman and farmer strive for a mere pittance. Farmers want to trade with home business men, but want to do it on a fair plane. As it is, the farmer cannot pay the present prices and raise the mortgage on the farm.

All of which shows that the scheming politician of Flushing is either a wanton demagogue or a willful liar—probably both.

The majority of business men are not immensely rich and the working classes of the country are doing more than merely subsisting. Any man who makes such statements for the purpose of stirring up strife—and filling his own pocket—is unworthy of American citizenship.

## DO NOT AGREE WITH THE PATRONS.

The Grand Lecturer of the Farmers' Alliance does not sympathize with the contract merchant plan, as the following

vigorous denunciation of the P. of I. scheme plainly indicates:

I have no use for the demagogue who goes around over the country advocating the theory that the thieves are all in town and the honest men all in the country. The retail merchants are not your enemies. Where there is competition among country retail merchants, you will find no trusts or combines to take advantage of you. Everywhere I have been I have found a spirit of competition existing among retail merchants, cutting down prices and underbidding each other through the columns of the newspapers or printed hand-bills, all bidding for your trade. In the twelve states I have traveled over I have failed to find a combine among retail merchants. *If we drive every store out of town but the one we patronize, we will have built up a trust.* If we organize over the country against men who have not organized against us, we will be a trust-breeding instead of a trust-breaking organization. Let us not make enemies of men who are engaged in a legitimate business, but keep after the trusts and unite for the welfare of our common country.

## LEARNING THEIR LESSON.

The *National Grocer* thus pays its respects to those organizations of farmers which assume to dictate the profits of the retailer:

The magnificent fight now being made in the West and Southwest against the destructive domination of the combinations of farmers shows clearly how false are those prophets who declare that the days of the retail distributors are ended. This, with the facts stated above, only prove that individual brains, energy and experience can outfight any combination which strives to wipe out the individual, and we venture to say that the farmers regret very much that they ever undertook a wrestle with men on the stamping ground which has been rendered familiar to them by a lifetime of experience. Like the man who tried to twist the tail of the alligator which was apparently asleep in the sun, they have now begun to realize how much better and easier it is to "mind your own business," than to sit on a stump and wonder if your arm and head will ever feel right again.

The *Lyons Herald*, which poses as the official organ of the P. of I., says THE TRADESMAN "has done more to injure the P. of I. organization than any other paper in Michigan." Another newspaper which caters to the P. of I. craze says "the movement would have flourished like a green bay tree but for the exposures of THE TRADESMAN."

The new organization known as the United Commercial Travelers is undoubtedly destined to be a strong institution, but most people will think that it assumes too much when it asks President Harrison—in the name of the 250,000 traveling men of the country—to remove a postmaster who has spoken disrespectfully of traveling men in his private capacity as editor. THE TRADESMAN represents his charges as strongly as any representative of the traveling fraternity, but why a man who happens to harbor such erroneous opinions should be debarred from holding a public office—which he has undoubtedly earned, politically speaking—is more than most people will be able to determine.

The first years of every man's business or professional life are years of education. They are intended to be in the order of nature and Providence. Doors do not open to a man until he is prepared to enter them. The man without a wedding garment may get in surreptitiously, but he immediately goes out with a flea in his ear. It is the experience of most successful men who have watched the

course of their lives in retrospect, that whenever they arrived at a point where they were thoroughly prepared to go up higher, the door to a higher place has swung back of itself and they have heard the call to enter. The old die, or voluntarily retire for rest. The best men who stand ready to take their places will succeed to their positions and their honors and emoluments.

## Bank Notes.

Rogers City is making a bid for a bank and the business men of the place will do the right thing for the right sort of a man.

The Carson City Savings Bank has retired from the field, full particulars of which are given under another head in this issue.

Gustav Meeske and C. L. Gunn, having resigned as directors of the Muskegon Savings Bank, C. C. Billingshurst and Otto Meeske have been elected to fill their places.

Mancelona is still hankering after a bank "as is a bank." As several responsible parties have their eye on that location, the field is not likely to remain unoccupied for any length of time.

S. T. Douglas, of Bowen, Douglas & Whiting, is trying to unravel a business muddle. He is assignee of some \$30,000 of claims against the Detroit Sistare banking house, composed of William H. M. and George K. Sistare, about half of which are held by Detroit people. He claims that the Detroit concern is different from the New York house which recently failed and is composed of different men, and therefore not governed by the New York assignments. He has, therefore, commenced suit in the Wayne Circuit Court against Wm. H. M. and Geo. K. Sistare on the claims, and got out a writ of garnishment to H. R. Newberry to hold the money that the Sistares claim Newberry owes them, if it should be found that he does owe them. Mr. Douglas has also got out attachments to place on other indebtedness to the Sistares, and expects to realize nearly the face of the \$30,000 in claims in his hands.

The Citizens' Savings Bank of Detroit inaugurated the German penny savings system on Monday and the Detroit Savings Bank will do the same in about two weeks. The scheme is so simple that it recommends itself. About 100 agents of the Citizens' Bank will be appointed in various parts of the city. They will chiefly consist of grocers, druggists and others whose places of business are open later than the down-town establishments. These agents will have pass-books to deliver to all applicants; they will contain a number of leaves, each leaf having twenty blank spaces a trifle larger than a postage stamp. The agents will also have on sale adhesive stamps, or certificates of deposit, of the value of five cents each. The purchaser can procure one stamp, or as many more as desired, and affix them in proper place in the pass-book. When a leaf is filled it is torn out by the holder and handed to the agent, who gives a receipt therefor, and then turns the leaf over to the bank, where the patron is given credit for \$1. The object of this scheme is to reach the masses, and give the poorest laborer an opportunity to save something. The Citizens' Bank is the first bank in the United States to inaugurate this plan, which has worked satisfactorily in a number of European cities.

## NOT PRIVILEGED.

Notification Sheets are Libelous, if Untrue.

Max. E. and Frank E. Pollasky, as Pollasky Bros., had a store at Alma, and February 23, 1887, the Dun Mercantile Agency sent out a notice that they had filed a \$10,000 chattel mortgage on their stock. It was not true, and the Pollaskys sued Geo. H. Minchener, manager of the Michigan branch of the agency, for damages. He defended on the ground that the libel, if there was any libel, was published by R. G. Dun & Co.; that he was not a member of that company, and was not responsible for the publication, and on the further ground that the notification sheet was a privileged communication.

Judge Gartner took the case from the jury and directed a verdict for the defendant, on the ground that he was not liable. The Supreme Court has reversed this decision and ordered a new trial. The full text of the decision, which was written by Judge Champlin and concurred in by all the other Judges, is as follows:

The plaintiffs sued Minchener and Robert G. Dun to recover damages for a libel published by the R. G. Dun & Co. Mercantile Agency, of which Minchener was the general manager of a district in Michigan of and concerning the plaintiffs.

Max E. Pollasky and Frank E. Pollasky composed the firm of Pollasky Bros., carrying on mercantile business at the village of Alma, Grand county, Michigan. They had been engaged in business at that place since 1882. They were in good credit and had never filed or placed a chattel mortgage upon their property, and in carrying on their business, bought mostly upon credit, and had established a business reputation for prompt payment of their bills.

R. G. Dun & Co. is a Mercantile Agency well known in the mercantile community and has a clientele throughout the United States estimated at 25,000 subscribers and in the State of Michigan of about 600.

The alleged libel consists in R. G. Dun & Co. sending from their Detroit office to their subscribers what is known as a "Notification Sheet," under date of February 23, 1887, which, under the head of "Items of Record," among other items contained the following: "Alma—Pollasky Bros. 'Chat. Mort. \$10,000. D. G., clothing and B. & S."

This item was wholly false. R. G. Dun & Co. were non-residents, as also was Robert G. Dun, and no service of process was had upon him in this suit and he did not appear to the action. Minchener was general manager of a district of the Michigan business and was located at Detroit. He was paid a salary and a further compensation for his services depending upon the amount of business done in Michigan. He had authority to employ clerks and to discharge them. Notification sheets were sent direct to subscribers from the Detroit office. Reports were made to, and all letters containing information affecting the credit of tradesmen were mailed to his address individually in Detroit. He had a chief clerk who opened these letters and noted their contents. Minchener based his defense upon two grounds:

First. That the communication was privileged. Second. That the libel, if libel it was, was published by R. G. Dun & Co. and he was not a member of that company and had no proprietary interest therein, and was not responsible for its publication.

The trial court took the case from the jury and directed a verdict for defendant upon the ground that Minchener was not liable.

1. Was the notification sheet, which was sent to all subscribers, a privileged communication? In Bacon vs. Michigan Central Railroad Company, 66 Mich. 166, I discussed the subject of privilege in actions for libel, and shall not go over the ground again. I adhere to what I there said both as to absolute and qualified privilege. There is no foundation for the claim that the libel set forth in the declaration is absolutely privileged. The question is, do the facts of this case bring the publication within the class of communications which are qualifiedly privileged? Qualified privilege extends to all communications made bona fide upon any subject matter in which the party communicating has an interest, or in reference to which he has a duty, to a person having a corresponding interest, or duty; and embraces cases where the duty is not a legal one, but is of a moral or social character of imperfect obligation. Bacon vs. Mich. Cent. R. R. Co., 66 Mich., at page 170 and cases cited.

The mercantile agency does not stand in such relation either of interest or duty with its subscribers generally that communications from it to them generally are privileged. Exceptions exist in relation to those persons who are interested in obtaining the particular information, and to whom it is furnished upon special request. To this extent and no further are such communications protected by a qualified privilege.

Consider for a moment the relation of the mercantile agency to its subscribers. It undertakes to furnish them, for a consideration paid in advance, such information relative to the responsibility and credit of merchants and others as it obtains from its sub-agents, servants and correspondents, without guarantying the accuracy, reliability or correctness of such information or being responsible for any loss caused by the neglect of its agents and servants or for







## Drugs & Medicines.

**State Board of Pharmacy.**  
One Year—Geo. McDonald, Kalamazoo.  
Two Years—Stanley E. Parkhill, Owosso.  
Three Years—Jacob Jesson, Muskegon.  
Four Years—James Vernor, Detroit.  
Five Years—Otto Eberbach, Ann Arbor.  
President—Jacob Jesson, Muskegon.  
Secretary—Jas. Vernor, Detroit.  
Treasurer—Geo. McDonald, Kalamazoo.  
Meetings during 1899—Star Island, June 30 and July 1; Marquette, Aug. 13 and 14; Lansing, Nov. 5 and 6.

**Michigan State Pharmaceutical Ass'n.**  
President—Frank Inglis, Detroit.  
First Vice-President—F. M. Alsford, Lansing.  
Sec'd Vice-President—Henry Kephart, Berrien Springs.  
Third Vice-President—Jas. Vernor, Detroit.  
Secretary—H. J. Brown, Ann Arbor.  
Treasurer—Wm Dupont, Detroit.  
Executive Committee—C. A. Bugbee, Cheboygan; E. T. Webb, Jackson; D. E. Prall, East Saginaw; Geo. McDonald, Kalamazoo; J. J. Crowley, Detroit.  
Next Meeting—At Saginaw, beginning third Tuesday of September, 1899.

**Grand Rapids Pharmaceutical Society.**  
President, J. W. Hayward, Secretary, Frank H. Escott.

**Grand Rapids Drug Clerks' Association.**  
President, F. D. Kipp; Secretary, W. C. Smith.

**Detroit Pharmaceutical Society.**  
President, J. W. Allen; Secretary, W. F. Jackman.

**Muskegon Drug Clerks' Association.**  
President, C. S. Koon; Secretary, J. W. Hoyt.

### The Inherent Rights of Pharmacy.\*

Accumulated knowledge, especially scientific knowledge, is, to-day, an almost boundless, fathomless sea. Its borders as far outreach the scope of the specialist as its depths go beyond the comparatively superficial eye of the more comprehensive thinker; but, happily, the bounds of justice are now, as ever before, best measured by the one simple rule—"Do unto others as you would be done by."

Before making my plea, I beg with most respectful humility that the honorable body before which I stand consider me not presumptuous, nor pre-judge the cause; rather let its members bear with me, trying all the while to discover the truth as it is, while I strive to throw, not the direct light of original thought, but the reflected light of experience and observation upon the pathway leading up and to its better establishment. The real relationship pharmacy bears to medicine must be of primary consideration in a matter like this, and to get at the very fullest understanding of it we must ask: Who or what is responsible for the existence of the pharmaceutical body? You have but to claim the pre-existence of medicine, or to acknowledge that it formerly compassed within its own field of usefulness, not only the application of remedial agents, but their preparation as well, to make yourselves totally unable to deny that pharmacy is a direct outgrowth of the development of medicine; that the extension of medical knowledge and practice produced this something or what-not which is, to-day, styled pharmacy. We will not just now discuss the condition of this development, whether abnormal or degenerated, nor does it matter much whether it exists as child or hand-maiden. The fact is patent that it does exist, and for this existence there is a responsibility. The creature must needs have been created. Where, then, is the creator? Upon whom does the responsibility rest? This is no idle question—the honestly ambitious mind of the age considers nothing below its notice that stands in the way of a clear vision of the truth. Certain it is that pharmacy is not, or was not, entirely apart from medicine. From the very first it has been associated with it, although holding, of course, a secondary position, yet a position that might be quite as honorable in its legitimate usefulness. It can find no other parentage. Its course has been rather from toward its source, a natural sequence when natural laws have full sway. Its subsequent advent, its positive utility and absolute necessity, in some form or other, as an auxiliary to medicine, are some points which sufficiently establish the relationship, without using for that purpose existing tradition.

Let me stop long enough to substantiate my claim of absolute necessity, by saying that pharmacy includes and comprehends, as they are controlled by her rules and laws, the proper collection of drugs, the satisfactory manufacture of pharmaceutical chemicals, the scientific preparation and adjustment of Galenical

\*By Henry P. Hynson, Lecturer on Pharmacy, College of Physicians and Surgeons, Baltimore.

products, as well as the dispensing of these medicines, not including those within the curriculum of its teaching which must of necessity be dependent upon pharmacy for their intelligent regulation. Now, then, if we can make good our claim to such a fatherhood, or thus prove the source of our existence, have we not a right, I ask with solemn earnestness, to expect something as a child or creature? And, again I ask, is there not a responsibility—a very grave responsibility—resting upon the medical profession? Will you not, gentlemen, acknowledge and confess the responsibility taken upon yourselves when you adopted your profession, and will you not give us that which we know is our right—that which is absolutely necessary to healthy, moral growth, discipline and encouragement?

Pharmacy stands to-day just as the neglected child stands. It has gone so far without necessary discipline that it seems not to merit the encouragement it really deserves. It needed the careful guidance of a directress. It should have been straightly piloted in its course. It was—it can be now—as certain as we live, entirely under the control of medicine. The discipline will have to be more severe than would have been necessary at first, and the encouragement more pronounced; yet the desired end can be easily attained, even at this late day. Justice demands that the wrong be discovered and condemned, and justice is as rigid in her demands that virtue and truth and ability be rewarded. The average pharmacist is really human; he is not only vulnerable to censure, but also possesses the ordinary characteristics of men as regards pride, ambition and relative standing. A recognition of any peculiar ability or virtue he may show is as pleasing to him as it would be to any of you, and yet he is seldom so pleased. I would have you punish the wrong even more severely than you have ever thought of; and then, that this punishment may have some effect, I would have you elevate to a position of credit and influence him who is right and true in his doings. What matter is it to you if it does give him so-called "commercial advantage?" Money and money-getting should bear no relationship to ability or virtue; but, if these give you reputation and reputation brings you money, does it follow that you should be denied the first because it wins the latter? It would seem but a just and additional reward. To some minds this is orthodoxy as it relates to other professions, but in pharmacy it would be the veriest heresy! This was forcibly brought to my mind some time ago, while reading an editorial in one of our leading medical journals on standardized preparations. The writer strongly advocated the use of such, showing plainly their advantages; courteously gave credit to a pharmaceutical house for the accurate and comprehensive data it had furnished him; acknowledged, without intending it, no doubt, that this house had taken the lead in presenting this class of products to the profession and deserved all the credit of this advancement. Going still further, he suggested the propriety of their introduction into the Pharmacopoeia; then, without finding fault with the thoroughly scientific name by which they were already well known, and which had been given these products by this same house, he earnestly warned the Revision Committee of the Pharmacopoeia against the adoption of such a name, for no greater or better reason than that it might give that house its merited position or reputation, or, as he styled it, "commercial advantage." Where is the justice, where the encouragement in such treatment! If the credit due was real and deserved recognition, then why not recognize it and stimulate others, thereby, to follow with efforts to acquire more legitimate and really desirable attainments? This editorial suggests my opening words—a specialist; a mind which well understood the use, the application of medicines, but knew little about their actual preparation; a mind which could ascertain the true therapeutic action of a new principle, but could not isolate it; a mind so intent upon its own little world that it

utterly failed to see that all those around it were impelled by exactly the same forces and subjected to the same influences. Our day is teeming with such minds, whose scope of management should be kept within the limit of their own special sphere. Humanity must be controlled by the broad general laws of good fellowship, and I plead that pharmacy may be so governed. The abominable abuses and practices, derelictions and deficiencies can all be readily righted by rigid and intelligent discipline. The unmanly and fawning bearing and the undignified and inconsistent positions can all be suddenly changed by a proper and kindly recognition and encouragement, and nothing would seem to so greatly help to bring about and establish a better, a truer relationship between medicine and pharmacy as a better, a truer pharmacopoeia—a pharmacopoeia that would be more a guide book to compounders; one which would show an improved materia medica and better manipulation; one which, while holding fast to the old, would add to it the new, thereby making a record of pharmaceutical advancement; one comprehensive enough to serve alike the old and young, the conservative and progressive practitioner; one competent, complete revision every half-century, and a supplement of additions and improvements every decade; from medicine, respectful and exclusive adherence; from pharmacy, patient and conscientious following.

### A Lost Opportunity.

He looked so glum and down in the mouth that the half dozen of us concluded that he had lost his wife or met with some other distressing calamity, and so, after leaving Lansing, one of the boys slid into half of his seat and began:

"My friend, you appear to be ill."

"No, not exactly ill," was the reply.

"Wife dead?"

"Never had one."

"Heard any bad news?"

"No."

"If there's anything our crowd can do for you, we shall be glad of the opportunity."

"Will you?"

"Of course."

"Well, then, I wish you'd begin on me and kick until the last man can't swing his leg for another lift, for of all the born fools in America I'm the biggest!"

"Why, what's the matter?"

"We had an accident on this road about three weeks ago, and a lot of us lost our baggage. We were told to file our claims, and I've just been down to get my money."

"Well, wasn't that all right?"

"All right! Why, jab my eyes, if I wasn't fool enough to hand in a true list of about \$6 worth of old duds, while a neighbor of our'n who lost two pairs of socks and a box of paper collars stood up and bluffed the railroad out of \$74.25, and they even asked him to take a drink after he got his money! That's me to a dot. I hain't got no brains in my head. I can't see through a fishnet. I'll never know anything until it's kicked into me, and I'm ready to be booted the whole length of Michigan and give my only pair of suspenders to the last man who lifts me!"

### Off for Europe.

Mrs. Canner (of Chicago)—Now, my dear, while you are in Europe you must not forget to call on all the big bugs, and invite 'em to stay at our house durin' the World's Fair.

Mr. Canner—All right, Mirandy, I'll remember.

Mrs. Canner—And if you call on a duchess, don't forget to ask her for a good recipe for sauerkraut.

The adulteration of coffee has been carried on in England for more than 150 years. As far back as 1725 an act of Parliament rendered the practice penal. Another statute, passed in 1803, empowered the excise officers to search for and seize any burnt, scorched or roasted pulse or corn or vegetable substance prepared in imitation of coffee, and making any person manufacturing or selling the same liable to a penalty of \$500.

Eagle—Elmer E. Snyder has purchased the general stock of Levi Partlow.

### The Drug Market.

Gum opium is lower. Morphia is unchanged. Quinine is steady. Sulphur has advanced. Oil peppermint is very firm. Gum shellacs are tending upward. Gum camphor is firm and likely to be higher soon. Nitrate silver has again advanced. Spermacetti is higher. Quick-silver has advanced.

Milk Shakes and Ice Shaves.

PUTNAM CANDY CO.

### SUSPENDED!



## JETTINE.

Warranted not to Thicken, Sour or Mold in any climate. Quality Guaranteed Against Injury by Freezing. All others worthless after freezing. See quotation. **MAITELL BLACKING CO.**, Sole Manufacturers, Chicago, Ill.

IF YOU USE LABELS BOXES Etc.,

—WRITE TO—  
**C. W. Johnson & Co.,**  
DRUGGISTS' PRINTERS,  
44 West Larned St., DETROIT, MICH.

—FOR CATALOGUE—  
**THEY CAN SAVE YOU MONEY**

## Do You Observe the Law?

If not, send \$1 to  
**THE TRADESMAN COMPANY,**  
For their combined

## LIQUOR & POISON RECORD.

"THE WEAR IS THE TRUE TEST OF VALUE."

We still have in stock the well-known brand

## Pioneer Prepared Paint.

MIXED READY FOR USE.

Having sold same to our trade for over ten years, we can say it has fulfilled the manufacturer's guarantee. Write for sample card and prices before making your spring purchases.

**Hazeltine & Perkins Drug Co.,**  
GRAND RAPIDS, MICH.

SOLE AGENTS  
**POLISHINA THE FURNITURE FINISH.**

**CINSENC ROOT.**  
We pay the highest price for it. Address  
**PECK BROS.,** Wholesale Druggists,  
GRAND RAPIDS.

**THE MOST RELIABLE FOOD**  
**RIDGE'S FOOD**  
For Infants and Invalids.  
Used everywhere, with unequalled success. Not a medicine, but a steam-cooked food, suited to the weakest stomach. Take no other. Sold by druggists. In cans, 35c. and upward. **WOOLRICH & Co.** on every label.



## Wholesale Price Current.

Advanced—Nitrate Silver, Sulphur, Spermacetti, Quicksilver.

Declined—Gum Opium.

ACIDUM.		Cubebae.....		TINCTURES.	
Aceticum.....	80 10	Exechtholus.....	14 00@14 50	Aconitum Napellis R.....	60
Benzoinum German.....	90@1 00	Erigeron.....	1 30@1 30	" " F.....	50
Boric.....	30 40	Gaultheria.....	2 10@2 20	Aloes.....	60
Carbolicum.....	30 40	Geranium, ounce.....	50 75	" and myrrh.....	60
Citricum.....	50 55	Hedera.....	1 60@1 75	Arnica.....	50
Hydrochlor.....	10 12	Juniperi.....	1 50@2 00	Asafetida.....	50
Nitricum.....	11 13	Lavandula.....	90 00	Atrope Belladonna.....	60
Oxalicum.....	30 5	Limonis.....	1 50@1 80	Benzoin.....	50
Phosphoricum dil.....	20	Mentha Piper.....	2 25@2 40	Sanguinaria.....	50
Salicylicum.....	1 40@1 50	Mentha Verid.....	2 50@2 60	Piper Nigra, (po. 22).....	18
Sulphuricum.....	1 30@1 40	Morhuac, gal.....	80 00	Piper Alba, (po. 25).....	35
Tannicum.....	1 40@1 60	Myrica, ounce.....	50	Pix Burgun.....	7
Tartaricum.....	40 42	Olive.....	1 10@1 25	Plumbi Acet.....	14 15
AMMONIA.		Pice Liquida, (gal. 35).....	10 12	Pulvis Ipecac et opii.....	1 10@1 20
Aqua, 16 deg.....	4 6	Ricin.....	1 24@1 36	Pyrethrum, boxes H.....	50
" 18 deg.....	6 7	Rosmarin.....	75 00	& P. D. Co., doz.....	25
Carbonas.....	11 13	Rosae, ounce.....	60 00	Pyrethrum, pv.....	30 35
Chloridum.....	12 14	Succin.....	40 45	Quassia, S. P. & W.....	41 46
ANILINE.		Sabina.....	90 00	" S. German.....	30 36
Black.....	2 00@2 25	Santal.....	3 50@4 00	Rubia Tincturum.....	12 14
Brown.....	80 00	Sassafras.....	50 55	Saccharum Lactis pv.....	38
Red.....	45 00	Sinapis, ess, ounce.....	60 55	Salina.....	1 80@2 00
Yellow.....	2 50@3 00	Tiglli.....	60 50	Sanguis Draconis.....	40 50
BACCAR.		Thyme.....	40 50	Santonine.....	40 50
Cubebae (po. 1 50).....	1 60@1 75	Theobromas.....	15 20	Sapo, W.....	12 14
Juniperus.....	80 10	POTASSIUM.		Ergot.....	80 10
Xanthoxylum.....	25 30	Bi Carb.....	15 18	" G.....	15
BALSAMUM.		Bichromate.....	13 14	Guaica.....	50
Copaiba.....	60 65	Bromide.....	37 40	Zingiber.....	50
Peru.....	60 65	Carb.....	13 15	Hoscyamus.....	50
Terabin, Canada.....	40 45	Chlorate, (po. 18).....	16 18	Iodine.....	75
Tolutan.....	40 45	Cyanide.....	50 55	" Colorless.....	75
CORTEX.		Potassa, Bitart, pure.....	3 00	Ferri Chloridum.....	35
Abies, Canadian.....	18	Potassa, Bitart, com.....	15 15	Kino.....	50
Cassia.....	11	Potass Nitras, opt.....	80 10	Lobelia.....	50
Cinchona Flava.....	18	Potass Nitras.....	70 9	Myrrh.....	50
Euonymus atropurp.....	30	Prussiate.....	28 30	Nux Vomica.....	50
Myrica Cerifera, po.....	12	Sulphate po.....	15 18	Opil.....	85
Prunus Virgini.....	12	RADIX.		" Camphorated.....	50
Quillata, grd.....	11	Aconitum.....	20 25	" Deodor.....	2 00
Sassafras.....	12	Althae.....	25 30	Aurant Cortex.....	50
Ulmus Po (Ground 12).....	10	Anchusa.....	15 20	Quassia.....	50
EXTRACTUM.		Arum, po.....	20 25	Rhatany.....	50
Glycyrrhiza Glabra.....	24 25	Calamus.....	20 50	Rhei.....	50
" po.....	33 35	Gentiana, (po. 15).....	10 12	Cassia Acutifol.....	50
Haematox, 15 lb. box.....	11 12	Glycyrrhiza, (pv. 15).....	10 18	" Co.....	50
" 18.....	13 14	Hydrastis Canaden.....	35 35	Serpentaria.....	50
" 14.....	14 15	(po. 40).....	35 35	Stromonium.....	60
" 1/8.....	14 15	Hellebore, Ala, po.....	15 20	Tolutan.....	60
" 1/4.....	16 17	Insula, po.....	15 20	Valerian.....	50
FERRUM.		Ipecac, po.....	2 25@2 35	Veratrum Verde.....	50
Carbonate Precip.....	15	Iris plox (po. 20@22).....	18 20	MISCELLANEOUS.	
Citrate and Quinia.....	20 30	Jalapra, pr.....	40 45	Ether, Spts Nit, 3 F.....	26 28
Citrate Soluble.....	20 30	Maranta, 1/8.....	35 35	" 4 F.....	30 32
Ferrocyanidum Sol.....	15	Podophyllum, po.....	15 18	Alumen.....	2 1/2@3 1/4
Solut Chloride.....	1 1/2@2	Rhei.....	75 00	" ground, (po.....	30 4
Sulphate, com'l.....	7	" cut.....	75 00	Annatto.....	55 60
FLORA.		" pv.....	75 00	Antimoni, po.....	40 5
Arnica.....	14 16	Spigelia.....	48 53	et Potass T.....	55 60
Anthemis.....	20 25	Sanguinaria, (po. 25).....	20 20	Antipyrin.....	1 35@1 40
Matricaria.....	25 30	Serpentaria.....	40 45	Antifebrin.....	25
FOLIA.		Senega.....	45 50	Argent Nitras, ounce.....	75
Barosma.....	12 20	Similax, Officialis, H.....	40 40	Arsenicum.....	50 7
Cassia Acutifol, Tin.....	25 28	" M.....	40 40	Balm Gilead Bud.....	38 40
" Alx.....	35 50	Scillae, (po. 35).....	10 12	Bismuth S. N.....	2 10@2 20
Salvia officinalis, 1/8.....	10 12	Synpiocarpus, Fosti.....	35 35	Calcium Chlor, 1s, 1/4s.....	9
and 1/4s.....	10 12	Valeriana, Eng. (po. 30).....	15 20	Cantharides Russlan.....	21 75
Ura Ursi.....	80 10	Zingiber a.....	10 15	po.....	22
GUMMI.		Zingiber j.....	22 25	" B po.....	16
Acacia, 1st picked.....	21 00	SEMEN.		" B po.....	14
" 2d.....	20 90	Anisum, (po. 20).....	15 15	Caryophyllus, (po. 30).....	15 18
" 3d.....	20 80	Apium (graveolens).....	15 18	Carmine, No. 40.....	23 75
" sifted sorts.....	20 80	Bird, 1s.....	40 6	Cera Alba, S. & F.....	50 55
" po.....	75 00	Cardam.....	80 12	Cera Flava.....	38 40
Aloe, Barb, (po. 60).....	50 60	Cardamum.....	1 00@1 25	Coccus.....	40 40
" Cape, (po. 20).....	12	Corlandrum.....	10 12	Cassia Fructus.....	20
" Socotri, (po. 60).....	50	Cannabis Sativa.....	3 1/2@4	Centraria.....	10
Catechu, 1s, 1/4s, 1/8s.....	1	Cydonium.....	75 00	Cetaceum.....	50
Ammoniae.....	25 30	Chenopodium.....	10 12	Chloroform.....	50 55
Assafetida, (po. 30).....	15	Dipterix Odorate.....	2 25@2 50	Chloral Hyd Crst.....	50 1 00
Benzoinum.....	50 55	Foeniculum.....	60 8	Chondrus.....	15 20
Camphora.....	50 52	Lin.....	4 4 1/2	Cinchonidine, P. & W.....	40 10
Euphorbium po.....	35 40	Lin, grd, (bbl. 4).....	4 1/2@4 1/2	Corks, list, dis. per.....	60
Galbanum.....	80 95	Lobelia.....	35 40	cent.....	50
Gamboge, po.....	50 55	Phalaris Canarian.....	3 1/2@4 1/2	Creasotum.....	50
Guaiaecum, (po. 60).....	50	Rapa.....	60 7	Creta, (bbl. 75).....	2
Kino, (po. 25).....	20	Sinapis, Albu.....	80 9	" prep.....	50 5
Mastic.....	21 00	" Nigra.....	11 12	" precip.....	80 10
Myrrh, (po. 45).....	40	SPIRITUS.		" Rubra.....	8
Opil, (pc. 5 20).....	3 50@3 75	Frument, W. D. Co. 2.....	00 2 50	Crocos.....	35 38
" bleached.....	27 35	" D. F. R.....	1 75@2 00	Cudbear.....	24
Tragacanth.....	30 75	" 1.....	1 10@1 50	Cupri Sulph.....	80 9
HERBA—In ounce packages.		Juniperis Co. O. T.....	1 75@1 75	Dextrine.....	10 12
Absinthium.....	25	Saacharum N. E.....	1 75@2 00	Ether Sulph.....	60 70
Eupatorium.....	20	Spt. Vini Galli.....	1 75@2 00	Emery, all numbers.....	2
Lobelia.....	25	Vini Oporto.....	1 25@2 00	" po.....	2
Majorum.....	23	Vini Alba.....	1 25@2 00	Ergota, (po.) 60.....	50 55
Mentha Pterita.....	25	SPONGES.		Flake White.....	13 15
" Vir.....	30	Florida sheeps' wool.....	2 25@2 50	Galla.....	23
Rue.....	25 35	carriage.....	2 00	Gambier.....	8
Tanacetum, V.....	22	Nassau sheeps' wool.....	2 00	Gelatn, Cooper.....	40 60
Thymus, V.....	25	carriage.....	2 00	Glassware flint, 75 per cent.....	15
MAGNESIA.		Velvet extra sheeps'.....	1 10	by box 62 1/2 less.....	15
Calced, Pat.....	55 60	wool carriage.....	1 10	Glue, Brown.....	13 25
Carbonate, Pat.....	20 22	Extra yellow sheeps'.....	85	" White.....	13 25
Carbonate, K. & M.....	20 25	Grass sheeps' wool car.....	65	Glycerina.....	19 1/4@25
Carbonate, Jennings.....	35 36	riage.....	75	Grana Paradisi.....	25
OLEUM.		Hard for slate use.....	1 40	Humulus.....	25 40
Absinthium.....	5 00@5 50	Yellow Reef, for slate.....	1 40	Hydrag Chlor Mite.....	60 88
Amygdalae, Dulc.....	45 75	SYRUPS.		" Cor.....	60 88
Amygdalae, Amarae.....	8 00@8 25	Accacia.....	50	" Ox Rubrum.....	60 10
Anisi.....	1 90@2 00	Zingiber.....	50	" Ammoniat.....	60 10
Aurant Cortex.....	2 00	Ipecac.....	50	" Unguentum.....	47 57
Bergamfi.....	2 80@3 25	Ferri Iod.....	50	Hydragrym.....	50
Cajuputi.....	90 00	Aurant Cortes.....	50	Ichthyobolla, Am.....	1 25@1 50
Caryophylli.....	1 25@1 30	Rhei Arom.....	50	Indigo.....	75 00
Cedar.....	35 45	Similax Officialis.....	50	Iodine, Resubl.....	3 75@3 85
Chenopodii.....	61 75	Senega.....	50	Iodoform.....	24 70
Cinnamonli.....	1 35@1 40	Scillae.....	50	Lupulin.....	85 00
Citronella.....	75	" Co.....	50	Lycepodium.....	55 60
Conium Mac.....	35 65	Tolutan.....	50	Mace.....	80 85
Copaiba.....	1 20@1 30	Prunus virg.....	50	Liquor Arsen et Hy.....	27

Morphia, S. P. & W.....	2 85@3 10	Seidlitz Mixture.....	25	Lindseed, boiled.....	65 68
C. Co. S. N. Y. Q. &.....	2 85@3 10	Sinapis.....	18	Neat's Foot, winter.....	50 69
Moschus Canton.....	2 40	" op.....	30	Spirits Turpentine.....	43 48
Myristica, No. 1.....	70 75	Snuff, Maccaboy, De.....	35	PAINTS. bbl. lb.	
Nux Vomica, (po. 20).....	10	Voes.....	35	Red Venetian.....	1 1/4 2 1/2
Os, Sepia.....	30 32	Snuff, Scotch, De. Voes.....	35	Ochre, yellow Mars.....	1 1/4 2 1/2
Pepsin Saac, H. & P. D.....	2 00	Soda Boras, (po. 13).....	12 13	" Ber.....	1 1/4 2 1/2
Co.....	2 00	Soda et Potass Tart.....	30 33	Putty, commercial.....	2 1/4 2 1/2
Pice Liq. N. C., 1/2 gal.....	2 00	Soda Carb.....	1 1/2 2	" strictly pure.....	2 1/4 2 1/2
doz.....	2 00	Soda, Bi-Carb.....	5	Vermilion Prime Amer.....	13 16
Pice Liq., quarts.....	2 00	Soda, Ash.....	3 1/2 4	Vermilion, English.....	80 82
" plus.....	2 00	Soda, Sulphas.....	2	Green, Peninsular.....	70 75
Pil Hydrag, (po. 80).....	50	Spts. Ether Co.....	50 55	Lead, red.....	67 74
Piper Nigra, (po. 22).....	18	" Myrcia Dom.....	60 60	Whiting, white Span.....	67 70
Piper Alba, (po. 25).....	35	" Myrcia Imp.....	62 50	Whiting, Gilders.....	60 90
Pix Burgun.....	7	" Vini Rect. bbl.....	22	White, Paris American.....	1 00
Plumbi Acet.....	14 15	2 12).....	22	Whiting, Paris Eng.....	1 40
Pulvis Ipecac et opii.....	1 10@1 20	Less 5c gal., cash ten days.....	10	Pioneer Prepared Paints.....	20 21 4
Pyrethrum, boxes H.....	50	Strychnia Crystal.....	10	Swiss Villa Prepared.....	1 00@1 20
& P. D. Co., doz.....	25	Sulphur, Subl.....	3 1/2 3 1/2	VARNISHES.	
Pyrethrum, pv.....	30 35	" Roll.....	3	No. 1 Turp Coach.....	1 10@1 20
Quassia, S. P. & W.....	41 46	Tamarinds.....	80 10	Extra Turp.....	1 60@1 70
" S. German.....	30 36	Terebenth Venice.....	28 30	Coach Body.....	2 75@3 00
Rubia Tincturum.....	12 14	Theobromas.....	50 55	No. 1 Turp Furn.....	1 00@1 10
Saccharum Lactis pv.....	38	Vanilla.....	9 00@10 00	Eutra Turk Damar.....	1 55@1 60
Salina.....	1 80@2 00	Zinc Sulph.....	7 8	Japan Dryer, No. 1.....	70 75
Sanguis Draconis.....	40 50	OILS.		Turp.....	70 75
Santonine.....	40 50	Whale, winter.....	70 70		
Sapo, W.....	12 14	Lard, extra.....	55 60		
Ergot.....	80 10	Lard, No. 1.....	45 50		
" G.....	15	Linseed, pure raw.....	62 65		

## HAZELTINE &amp; PERKINS DRUG CO.

Importers and Jobbers of

## ---DRUGS---

Chemicals and Druggists' Sundries.

Dealers in

Patent Medicines, Paints, Oils, Varnishes.

Sole Agents for the Celebrated Pioneer Prepared Paints.

We are Sole Proprietors of

WEATHERLY'S MICHIGAN CATARRH REMEDY.

We have in stock and offer a full line of

Whiskies, Brandies,  
Cins, Wines, Rums.We are Sole Agents in Michigan for W. D. & Co.,  
Henderson County, Hand Made Sour Mash  
Whisky and Druggists' Favorite  
Rye Whisky.We sell Liquors for Medicinal Purposes only.  
We give our Personal Attention to Mail Orders and Guar-  
antee Satisfaction.  
All orders are Shipped and Invoiced the same day we re-  
ceive them. Send in a trial order.

Hazeltime &amp; Perkins Drug Co.,

GRAND RAPIDS, MICH.

## GROCERIES.

## The Buyer Who Lies.

Frank Ness in Inter-State Grocer.

A great subject for doubt and discouragement with a salesman is how to treat a buyer who lies, and how to disprove his statement without offending him and without losing his trade. The traveling man has trials that would prove too great for any human being not possessed of a superabundance of patience. These come not alone from competition which appears in every transaction, but from the firm, the members of which are frequently not well posted on the extent and facilities of competition, and, therefore, not familiar with the difficulties which are to be overcome in securing orders. The buyer who will not tell the truth is an even greater thorn in the flesh. Happily, he is the exception and not the rule, but exceptions are met with at times. There are few buyers who would not scorn to resort to falsehood to secure favorable terms. These buyers who do not object to breaking one of the commandments are ready to resort to any and every trick or device in order to obtain concessions to which they are not entitled. The question naturally arises as to what course shall be pursued in dealing with such persons. They are frequently in positions where they control a large amount of trade. In the first place, the salesman should be frank, courteous and truthful, and should study to gain such a reputation above all else. When once gained, this is the best capital a traveling salesman could possess. The salesman should be well posted in the line he handles. Whatever he undertakes to sell he should familiarize himself with. He should not only learn the cost to his house, but as nearly as possible he should know the cost of the various goods in the market he is competing with, together with the various points regarding freight rates, time, etc., which are favorable or otherwise to the market he represents. The salesman should have a price which he should ask for his goods based on their value, and not on prices asked by competitors. Misrepresentations can do no good in the long run, while showing one's knowledge of goods in a dignified and manly way will win lasting friends and customers. Nothing costs so little and brings so good a return on the investment as politeness.

## Wool No Better--Hides Firm--Tallow Low.

The wool market East is feeling the effects of a depressed cloth market and a new supply of wool. Prices are weaker and little is doing. Wools must be bought at low prices to meet any outlook in the future. Foreign wools are large in offerings at a heavy decline in price. Many factories are closed, awaiting the outcome. The tariff will not affect this year's clip, and the outlook is none too good.

Hides are firm, with a good demand for late take-off. The supply is not large, and the demand is good. Leather does not respond to the advance in hides, and tanners are waiting to see how the cat will jump.

Tallow is low, with light demand.

## The Grocery Market.

The sugar situation is a good deal of a conundrum, as the refiners apparently have the market by the horns and can steer the animal anywhere they choose. Those who make a study of the market are about evenly divided, some predicting another advance, while others are equally certain that a decline is in store. Cheese is a little lower, owing mainly to the cut-throat policy of the Adrian jobbers. Watermelons are in market about two weeks ahead of the usual time.

## PROMPT PAYMENT.

## Correspondence Attending the Payment of the McIntyre Indemnity.

The following correspondence between Lemon & Peters and the Secretary of the Michigan Commercial Travelers' Association is self-explanatory:

GRAND RAPIDS, June 6, 1890.

M. J. Matthews, Sec'y M. C. T. A.:

DEAR SIR—We are in receipt of your valued letter of the 5th inst., and have handed your blanks for proof of death, in the case of John H. McIntyre, to Mrs. McIntyre, and have impressed upon the lady the desirability of having these papers properly filled out, and returned to you at the earliest possible moment.

We are strong believers in life insurance and have always impressed upon our traveling salesmen and others in our employ the necessity of carrying sufficient life insurance, and we believe that this sudden and unexpected death of Mr. McIntyre will be not only a lesson, but an incentive to many traveling men of Grand Rapids to avail themselves of the opportunity of taking out and maintaining an adequate amount of life insurance, thus providing for their families, to some extent, against the unforeseen.

If there is anything we can do for you in this line, it will afford us pleasure, as in doing so we will be accomplishing untold benefits to all parties concerned.

Yours very truly,

LEMON &amp; PETERS.

DETROIT, June 9, 1890.

Lemon &amp; Peters, Grand Rapids:

DEAR SIR—Enclosed herewith please find a letter addressed to Mrs. Ellen A. McIntyre. It contains a New York draft payable to her order, which I enclose to you, as I do not know her address. I trust that you will kindly see that it reaches her.

Thanking you for past favors, I remain, Very truly yours,

M. J. MATTHEWS.

GRAND RAPIDS, June 11, 1890.

M. J. Matthews, Sec'y M. C. T. A.:

DEAR SIR—In answer to your letter of June 9, we have handed to Mrs. Ellen A. McIntyre your draft for \$2,500, and we herewith enclose and return to you her receipt for same.

We think that the prompt action shown by you in this matter is worthy the highest commendation and praise.

Yours very truly,

LEMON &amp; PETERS.

Suspicions of the Supreme Officers.

MASON, June 9, 1890.

Editor Michigan Tradesman:

I am a Patron of Industry and desire information concerning the supreme officers of the order. I am not satisfied with them and would like to know if they are honest and truthful or frauds. I was advised to write to you for information. Please answer and oblige.

Yours truly, JOHN G. DEAN.

If Mr. Dean will procure THE TRADESMAN's history of the Patrons of Industry, published about a year ago, he will no longer have any doubts as to the honesty and truthfulness of the "supreme" officers of the order.

## VISITING BUYERS.

Mason & Hammond,	Alex Denton, Howard City
Grandville	Geo A Sage, Rockford
C S Kiefer, Dutton	E E Hewitt, Rockford
G H Glasgow, Nashville	Ed Rannels, Corning
H G Hale, Nashville	John Gunstra, Lamont
Neal McMillan, Rockford	J DenHerder & Son, Overisel
Brainard & Soule,	D W Shattuck, Wayland
Eaton Rapids	J Coon, Rockford
G Ten Hoor, Forest Grove	D R Stoeum, Rockford
A DeKruif Zeeland	A Purchase, So Blendon
E S Botsford, Dorr	H Avery, Slocum's Grove
J H Hoogstraet, Conklin	A M Porter, Moorland
G M Hartwell, Cannonsburg	H Van Noord, Jamestown
Carrington & North, Trent	John De Vries, Jamestown
L M Wolf, Hudsonville	J Raymond, Berlin
J N Wait, Hudsonville	L Cook, Bauer
Sullivan Lum Co., Sullivan	W D Straub, Byron Center
O A Juhl, Nunica	S Sheldon, Pierson
Wm Mears, Boyne Falls	Smallegan & Pickard,
Gibbs Bros., Mayfield	Forest Grove
J E Thurkow, Morley	H Ade, Conklin
Chas McCarthy, Lowell	Den Herder & Tanis,
M Notter, Holland	Vriesland
G M Huntley, Reno	L N Fisher, Dorr
J V Grandall & Co., Sand Lk	Smith & Bristol, Ada
Benson & Crawford, Saranac	Geo Weitz, Caledonia
Jacob Liebler, Caledonia	Wm Barker, Sand Lake
H C Aner & Co., Cadillac	J R Brooks, St Ignace
Hannah & Lay, More Co.,	E H Campbell, Big Rapids
Traverse City	J. Maier, Fisher Station
Converse Mfg Co., Newaygo	Bakker Bros., Drenthe
Wm VerMeulen, Beaver Dam	Pickett Bros., Wayland
Geo K Beamer, Hastings	T Armock, Wright

For the finest coffees in the world, high grade teas, spices, etc., see J. P. Visner, 17 Hermitage block, Grand Rapids, Mich. Agent for E. J. Gillies & Co., New York City. 352tf

Fire Crackers all sizes and prices.

PUTNAM CANDY CO.

## WOOL

I am in the market for WOOL. I WANT TO BUY. Parties having any for sale, if they will notify me, if in car load lots, I will come and look at it and try to buy it. If in small lots, if you will send it to me, I will open it up and report by return mail what I can give for it, before taking it into account. There will be no charge on it, after it is once at my store.

W T. LAMOREAUX, 71 CANAL STREET.

## PRODUCE MARKET.

Apples—Dried, 6@6½¢ for sun-dried and 10@11¢ for evaporated.  
Asparagus—30¢ per doz. bu.  
Beans—Dry stock is scarce and firm, commanding \$1.85@2.10 for city hand-picked.  
Butter—Not in shape to make any quotations.  
Cabbages—Cairo stock commands \$2.50 per crate; Baltimore stock, \$3 per crate.  
Cabbage Plants—50¢ per 100.  
Cheese—Full cream stock commands 8¢.  
Cherries—Sour fruit, \$3 per bu.  
Cooperage—Pork barrels, \$1.25; produce barrels 25¢.  
Cucumbers—50¢ per doz.  
Eggs—Dealers pay 12¢ and hold at 14¢. The market is firm.  
Field Seeds—Clover, mammoth, \$3.50 per bu.; medium, \$3.50. Timothy, \$1.60 per bu.  
Green Beans—Wax, \$2 per bu. String, \$1.50 per bu.  
Lettuce—12¢ per lb. for Grand Rapids grown.  
Maple Sugar—8@10¢ per lb., according to quality.  
Malt Syrup—75¢ per gal.  
Onions—Green, 10¢ per doz. Southern, \$2 per sack.  
Peas—Green, \$1 per bu.  
Pieplant—\$1 per crate of 50 lbs.  
Pop Corn—4¢ per lb.  
Potatoes—Old stock is unquotable. New Southern is in fair demand at \$3.50@4 per bbl.  
Raspberries—Black, \$2 per crate.  
Radishes—30¢ per doz bunches.  
Strawberries—Home-grown fruit is now at its zenith, commanding \$1.25@1.50 per case of 16 quarts.  
Tomato Plants—35¢ per 100.  
Watermelons—Georgia, \$35 per 100. Never in so early in the season before.

## PROVISIONS.

The Grand Rapids Packing and Provision Co. quotes as follows:

PORK IN BARRELS.	
Mess, new.	12 00
Short cut	12 00
Extra clear pig, short cut.	13 00
Extra clear, heavy	13 00
Clear, fat back.	12 50
Boston clear, short cut.	13 00
Clear back, short cut.	13 00
Standard clear, short cut, best.	13 00
SAUSAGE—Fresh and Smoked.	
Pork Sausage.	7
Ham Sausage.	9
Tongue Sausage.	9
Frankfort Sausage.	8
Blood Sausage.	5
Bologna, straight.	5
Bologna, thick.	5
Head Cheese.	5
LARD—Kettle Rendered.	
Tierces	7
Tubs.	7½
50 lb. Tins.	7½
LARD—Family.	
Tierces	6
30 and 50 lb. Tubs	6½
3 lb. Pails, 20 in a case	6½
5 lb. Pails, 12 in a case.	6½
10 lb. Pails, 6 in a case.	6½
20 lb. Pails, 4 in a case.	6½
50 lb. Cans.	6½
BEEF IN BARRELS.	
Extra Mess, warranted 200 lbs.	7 00
Extra Mess, Chicago packing.	7 00
Boneless, rump butts.	
SMOKED MEATS—Canned or Plain.	
Hams, average 30 lbs.	9½
" " 16 lbs.	10½
" " 12 to 14 lbs.	10½
" picnic	7½
" best boneless	8

Breakfast Bacon, boneless. 8½¢  
Dried beef, ham pieces. 9¢  
Long Clears, heavy. 6¢  
Briskets, medium. 6¢  
" light. 6¢

## OYSTERS and FISH.

F. J. Dettenthaler quotes as follows:

FRESH FISH.	
Whitefish.	@ 7½
" smoked.	@ 8
Trout.	@ 7½
Halibut.	@ 15
Ciscoes.	@ 4

OYSTERS—Cans.	
Fairhaven Counts.	@ 35
Selects.	@ 30
F. J. D's.	@ 25

## FRESH MEATS.

Swift and Company quote as follows:

Beef, carcass.	5½@ 7
" hind quarters.	7 @ 8
" fore.	3½@ 4
" loins, No. 3.	@ 9
" ribs.	@ 7½
" tongues.	@ 9
Hogs.	@ 5½
Bologna.	@ 5
Pork loins.	@ 8
" shoulders.	@ 6
Sausage, blood or head.	@ 5
" liver.	@ 8
" Frankfort.	@ 5
Mutton.	8 @ 9

## CANDIES, FRUITS and NUTS.

The Putnam Candy Co. quotes as follows:

STICK.	
Standard, 25 lb. boxes.	9
Twist, 25 "	9
Cut Loaf, 25 "	10
MIXED.	
Royal, 25 lb. pails.	8½
" 200 lb. bbls.	8
Extra, 25 lb. pails.	10
" 200 lb. bbls.	9
French Cream, 25 lb. pails.	11½
FANCY—In 5 lb. boxes.	
Lemon Drops.	12
Sour Drops.	13
Peppermint Drops.	14
Chocolate Drops.	14
H. M. Chocolate Drops.	18
Gum Drops.	10
Licorice Drops.	18
A. B. Licorice Drops.	14
Lozenges, plain.	14
" printed.	15
Imperial.	14
Mottoes.	15
Cream Bar.	13
Molasses Bar.	13
Caramels.	10@18
Hand Made Creams.	18
Plain Creams.	16
Decorated Creams.	20
String Rock.	15
Burnt Almonds.	22
Wintergreen Berries.	14
FANCY—In bulk.	
Lozenges, plain, in pails.	11½
" " in bbls.	10½
" printed, in pails.	12
" " in bbls.	11
Chocolate Drops, in pails.	12
Gum Drops, in pails.	6½
" in bbls.	5½
Moss Drops, in pails.	10
" " in bbls.	9
Sour Drops, in pails.	12
Imperial, in pails.	11
" in bbls.	10
FRUITS.	
Oranges, Rodi, choice, 200.	@ 6 25
" " 300.	@ 6 25
" Florida, choice.	@
" " fancy.	@
" Riverside, fancy.	5 25@ 5 75
" Mountain.	@
" Wash. Navals, fancy.	@
" Valencia, large.	@
Lemons, Messina, choice, 360.	4 50@ 4 75
" " 300.	4 50@ 4 75
" " fancy, 360.	5 00@ 5 25
" " 300.	5 00@ 5 25
Figs, Smyrna, new, fancy layers.	15 @ 16
" choice, 7 lb.	@
Dates, fruits, 50 lb.	@
" ½ fruits, 50 lb.	@
" Fard, 10-lb. box.	@ 10
" 50-lb. "	@ 8
" Persian, 50-lb. box.	5½@
NUTS.	
Almonds, Tarragona.	@ 16
" Ivaca.	@ 15
" California.	@ 14
Brazils.	@ 11
Walnuts, Grenoble.	@ 16
" California.	@ 15
Pecans, Texas, H. P.	11 @ 14
Cocanuts.	@ 4 50
PEANUTS.	
Fancy, H. P., Suns.	@ 9½
" " Roasted.	@ 11
Fancy, H. P., Game Cocks.	@ 9½
" " Roasted.	@ 11
Fancy, H. P., Stags.	@ 9
" " Roasted.	@ 10½
Choice, H. P., Stars.	@ 8½
" " Roasted.	@ 10
Fancy, H. P., Steamboats.	@ 8½
" " Roasted.	@ 10

## MUSKEGON CRACKER CO.,

MANUFACTURERS OF

## CRACKERS, BISCUITS AND SWEET GOODS.

Finest and Freshest Goods in the Market.

## LARGEST VARIETY IN THE STATE

SPECIAL ATTENTION PAID TO MAIL ORDERS.

457, 459, 461, 463 W. WESTERN AVENUE,

MUSKEGON, MICH.



## Wholesale Price Current.

The quotations given below are such as are ordinarily offered cash buyers who pay promptly and buy in full packages.

<b>APPLE BUTTER.</b>		<b>COCOA SHELLS.</b>		<b>GUN POWDER.</b>	
E. J. Mason & Co.'s goods.. 6		Bulk.. 4 @ 4 1/2		Half kegs.. 2 88	
<b>AXLE GREASE.</b>		Pound packages.. 7		<b>HERBS.</b>	
Frazer's.. \$2 40		<b>COFFEE EXTRACT.</b>		Sage.. 9	
Aurora.. 1 75		Valley City.. 80		Hops.. 14	
Diamond.. 1 80		Felix.. 1 10		<b>JELLIES.</b>	
<b>BAKING POWDER.</b>		<b>COFFEE—Green.</b>		E. J. Mason & Co.'s goods.. 6	
Absolute, 1/2 lb. cans, 100s.. 11 75		Rio, fair.. @ 21		Chicago goods.. 4	
" 1/2 lb. " 50s.. 10 00		" good.. 21		<b>LAMP WICKS.</b>	
" 1 lb. " 50s.. 18 75		" prime.. 23		No.. 30	
Acme, 1/2 lb. cans, 3 doz.. 75		" fancy, washed.. 23		No. 1.. 40	
" 1/2 lb. " 1 " 3 00		" golden.. 23		No. 2.. 50	
" bulk.. 20		Santos.. 22		<b>LICORICE.</b>	
Our Leader, 1/2 lb. cans.. 45		Mexican & Guatemala.. 23		Pure.. 30	
" 1/2 lb. " 90		Java, Interior.. 24		Calabria.. 25	
Telfer's, 1/2 lb. cans, doz.. 45		" Mandehling.. 27		Sicily.. 18	
" 1/2 lb. " 1 50		Peaberry.. 22		<b>LYE.</b>	
<b>BATH BRICK.</b>		Mocha, genuine.. 26		Condensed, 2 doz.. 1 25	
English, 2 doz. in case.. 80		To ascertain cost of roasted		<b>MATCHES.</b>	
Bristol.. 75		coffee, add 1/2 c. per lb. for roast-		No. 9 sulphur.. 2 00	
American, 2 doz. in case.. 70		ing and 15 per cent. for shrink-		Anchor parlor.. 1 70	
<b>BLUING.</b>		age.		No. 2 home.. 1 10	
Mexican, 4 oz.. 30		<b>COFFEES—Package.</b>		Export parlor.. 4 00	
" 8 oz.. 60		Bunola.. 24 1/2		<b>MOLASSES.</b>	
" 16 oz.. 90		" in cabinets.. 25 1/2		Black Strap.. 20	
<b>BROOMS.</b>		McLaughlin's XXXX.. 25 1/2		Cuba Baking.. 24	
No. 2 Hurl.. 1 75		Lion.. 25 1/2		Porto Rico.. 30	
No. 1.. 2 00		Durham.. 25		New Orleans, good.. 24	
No. 2 Carpet.. 2 25		<b>CLOTHES LINES.</b>		" Choice.. 30	
No. 1.. 2 50		Cotton, 40 ft. per doz.. 1 35		" Fancy.. 42	
Parlor Gem.. 2 75		" 50 ft. " 1 50		One-half barrels, 3c extra	
Common Whisk.. 90		" 60 ft. " 1 75		<b>OATMEAL.</b>	
Fancy.. 1 20		" 70 ft. " 2 00		Muscantine, Barrels.. 4 50	
Mill.. 3 25		" 80 ft. " 2 25		" Half barrels.. 2 50	
Warehouse.. 2 75		Jute 60 ft. " 90		" Cases.. 2 15 @ 2 25	
<b>CANDLES.</b>		" 72 ft. " 1 10		<b>ROLLED OATS.</b>	
Hotel, 40 lb. boxes.. 10		<b>CONDENSED MILK.</b>		Muscantine, Barrels.. @ 4 50	
Star, 40 " 9 1/2		Eagle.. 7 50		Half bbls.. @ 2 20	
Paraffine.. 11		Anglo-Swiss.. 6 00 @ 7 60		" Cases.. 2 15 @ 2 25	
Wicking.. 25		<b>COUPONS.</b>		<b>OIL.</b>	
<b>CANNED GOODS—Fish.</b>		\$ 1, per hundred.. 2 50		Michigan Test.. 9 1/4	
Clams, 1 lb. Little Neck.. 1 20		\$ 2, " " 3 00		Water White.. 10 1/4	
Clam Chowder, 3 lb.. 2 10		\$ 5, " " 5 00		<b>PICKLES.</b>	
Cove Oysters, 1 lb. stand.. 1 15		\$ 10, " " 6 00		Medium.. @ 8 50	
" 2 lb. " 1 05		<b>COUPONS—"Tradesman."</b>		Small, bbl.. 9 00	
Lobsters, 1 lb. picnic.. 1 75		\$ 1, per hundred.. 2 00		" 1/2 bbl.. 5 00	
" 2 lb. " 2 05		\$ 2, " " 2 50		<b>PIPES.</b>	
" 1 lb. Star.. 2 35		\$ 5, " " 3 00		Clay, No. 216.. 1 75	
" 2 lb. Star.. 3 25		\$ 10, " " 4 00		" T. D. full count.. 75	
Mackerel, in Tomato Sauce.. 2 85		\$ 20, " " 5 00		Cob, No. 3.. 1 25	
" 1 lb. stand.. 1 20		Subject to the following dis-		<b>PRESERVES.</b>	
" 2 lb. " 2 00		counts:		E. J. Mason & Co.'s goods.. 8	
" 3 lb. in Mustard.. 2 85		300 or over.. 5 per cent.		<b>RICE.</b>	
" 3 lb. soused.. 2 85		500 " 10		Carolina head.. 6 1/2	
Salmon, 1 lb. Columbia 1 65 @ 2 00		1000 " 20		" No. 1.. 5 1/2	
" 1 lb. Alaska.. 1 40 @ 1 60		<b>CRACKERS.</b>		" No. 3.. 5 1/2	
Sardines, domestic 1/4s.. 5		Kenosha Butter.. 7 1/2		Japan, No. 1.. 6 1/2	
" 1/4s.. 9		Seymour.. 5 1/2		" No. 2.. 5 1/2	
" Mustard 1/4s.. @ 9		Butter.. 5 1/2		Scotch, in bladders.. 37	
" Imported 1/4s.. 10 1/2 @ 16		" family.. 5 1/2		Maccaboy, in jars.. 35	
" spiced, 1/4s.. 10 1/2 @ 16		" biscuit.. 5 1/2		French Rappee, in Jars.. 43	
Trout, 3 lb. brook.. 2 60		Boston.. 7 1/2		<b>SOAP.</b>	
<b>CANNED GOODS—Fruits.</b>		City Soda.. 7 1/2		Detroit Soap Co.'s Brands.. 3 30	
Apples, gallons, stand.. 3 00		Soda.. 6		Superior.. 3 85	
Blackberries, stand.. 80		S. Oyster.. 5 1/2		Queen Anne.. 3 85	
Cherries, red standard 1 10 @ 1 20		City Oyster, XXX.. 5 1/2		German Family.. 3 00	
" pitted.. 1 40		Shell.. 6		Mottled German.. 3 00	
Damsons.. 1 15		<b>CREAM TARTAR.</b>		Old German.. 2 70	
Egg Plums, stand.. 1 15 @ 1 35		Strictly pure.. 38		U. S. Big Bargain.. 2 00	
Gooseberries.. 1 00		Grocers'.. 25		Frost, Floater.. 3 75	
Grapes.. 1 15		<b>DRIED FRUITS—Domestic.</b>		Cocoa Castle.. 3 00	
Green Gages.. 1 15 @ 1 35		Apples, sun-dried.. @ 6		Cocoa Castle, Fancy.. 3 36	
Peaches, yellow, stand 1 75 @ 1 85		" evaporated.. @ 10		Allen B. Wrisley's Brands.. 2 95	
" seconds.. 1 10 @ 1 45		Apricots.. @ 19		Happy Family, 75.. 3 30	
" Pie.. 1 10		Blackberries.. 5 @ 6		Old Country, 80.. 3 30	
Pears.. 1 25		Nectarines.. 15		Una, 100.. 3 65	
Pineapples, common.. 1 10 @ 1 25		Peaches.. 8 @ 14		Bouncer, 100.. 3 15	
" Johnson's.. 2 50 @ 2 75		Plums.. 10		<b>SAL SODA.</b>	
Quinces.. 1 00		Raspberries.. 30		Kegs.. 1 1/2	
Raspberries, extra.. 1 75		<b>DRIED FRUITS—Prunes.</b>		Granulated, boxes.. 2	
" red.. 1 40		Turkey.. 6 1/2 @ 6 1/2		<b>SATOLIO.</b>	
Strawberries.. 1 15 @ 1 35		Bosnia.. 6 1/2 @ 7 1/2		Kitchen, 3 doz. in box.. 2 50	
Whortleberries.. 75		California.. 10 @ 11		Hand 3 " " 2 50	
<b>CANNED VEGETABLES.</b>		<b>DRIED FRUITS—Peel.</b>		<b>SOUPS.</b>	
Asparagus, Oyster Bay.. 80		Lemon.. 18		Snider's Tomato.. 2 40	
Beans, Lima, stand.. 80		Orange.. 18		<b>SPICES—Whole.</b>	
" Green Limas.. @ 1 35		<b>DRIED FRUITS—Citron.</b>		Allspice.. 10	
" Strings.. 80		In drum.. @ 23		Cassia, China in mats.. 8	
" Stringless, Erbe.. 80		In boxes.. @ 25		" Batavia in bund.. 15	
" Lewis' Bacon Baked.. 1 40		<b>DRIED FRUITS—Currants.</b>		" Saigon in rolls.. 35	
Corn, Archer's Trophy.. 90		Zante, in barrels.. @ 5 1/2		Cloves, Ambony.. 22	
" " Morn'g Glory.. 90		" In less quantity 6 @ 6 1/2		" Zanzibar.. 16	
" Early Golden.. 90		<b>DRIED FRUITS—Raisins.</b>		Mace Batavia.. 80	
Peas, French.. 1 68		Valencias.. @ 9		Nutmegs, fancy.. 80	
" extra marrofat.. @ 1 25		Ondaras.. @ 11 1/2		" No. 1.. 75	
" soaked.. 80		Sultanas.. @ 10		" No. 2.. 65	
" June, stand.. 1 40		London Layers, Cali- fornia.. 2 50 @ 3 00		Pepper, Singapore, black.. 16	
" sifted.. 1 65 @ 1 85		London Layers, for n.. @		" white.. 26	
" French, extra fine.. 1 50		Muscatsels, California.. 1 90 @ 2 25		" shot.. 20	
Mushrooms, extra fine.. 2 15		<b>FARINACEOUS GOODS.</b>		<b>SPICES—Ground—In Bulk.</b>	
Pumpkin, 3 lb. Golden.. @ 1 50		Farina, 100 lb. kegs.. 04		Allspice.. 15	
Succotash, standard.. 90 @ 1 40		Hominy, per bbl.. 3 00		Cassia, Batavia.. 20	
Squash.. 1 10		Macaroni, dom 12 lb box.. 60		" and Saigon.. 25	
Tomatoes, Red Coat.. @ 1 00		" Imported.. @ 9 1/2		" Saigon.. 42	
" Good Enough.. @ 1 10		Pearl Barley.. @ 2 1/2		Cloves, Ambony.. 26	
" Ben Har.. @ 1 10		Peas, green.. @ 1 00		" Zanzibar.. 20	
" stand br.. @ 95		" split.. @ 3		Ginger, African.. 12 1/2	
<b>CATSUP.</b>		Sago, German.. @ 6		" Cochiti.. 15	
Snider's, 1/2 pint.. 1 35		Tapoca, fl'k or p'rl.. @ 7 1/2		" Jamaica.. 18	
" pint.. 2 30		Wheat, cracked.. @ 5		Mace Batavia.. 90	
" quart.. 3 50		Vermicelli, import.. @ 10		Mustard, English.. 22	
<b>CHEESE.</b>		" domestic.. @ 60		" and Tric.. 25	
Fancy Full Cream.. 7 1/2 @ 8		<b>FISH—SALT.</b>		" Trieste.. 27	
Good.. 7		Cod, whole.. 5 @ 6 1/2		Nutmegs, No. 2.. 80	
Part Skimmed.. 6 @ 7		" boneless.. 6 1/2 @ 8		Pepper, Singapore, black.. 18	
Sap Sago.. 19 @ 20		Halibut.. @ 10 1/2		" white.. 30	
Edam.. @ 1 00		Herring, round, 1/2 bbl.. 2 90		" Cayenne.. 25	
<b>CHOCOLATE—BAKER'S.</b>		" gibbed.. 2 75		<b>SUGARS.</b>	
German Sweet.. 22		" Holland, bbls.. 12 00		Cut Loaf.. @ 7 1/2	
Premium.. 35		" kegs, new.. @ 75		Cubes.. @ 7 1/2	
Pure.. 38		" Sealed.. @ 20		Powdered.. @ 7 1/2	
Breakfast Cocoa.. 40		Mack, sh's, No. 2, 1/2 bbl.. 12 00		Standard Granulated.. @ 7 06	
Broma.. 37		" " 12 lb kit.. 1 30		" Fine.. @ 7 06	
<b>CHEWING GUM.</b>		" " 10 " 1 20		Confectioners' A.. @ 6 81	
Rubber, 100 lumps.. 30		Trout, 1/2 bbls.. @ 4 50		White Extra C.. @ 6 81	
" 200 " 40		" 10 lb. kits.. 60		Extra C.. @ 6 81	
Spruce, 200 pieces.. 40		White, No. 1, 1/2 bbls.. @ 6 00		C.. @ 6 81	
<b>CHICORY.</b>		" 12 lb. kits.. 1 00		Yellow.. 5 @ 5 1/2	
Bulk.. 6		" Family, 1/2 bbls.. 2 75			
Red.. 1 7 1/2		" kits.. 50			

<b>SEEDS.</b>		<b>ENGLISH BREAKFAST.</b>		<b>BASKETS, market.</b>	
Mixed bird.. 4 1/2 @ 6		Fair.. 25 @ 30		" bushel.. 1 50	
Caraway.. 9		Choice.. 30 @ 35		" " with covers 1 50	
Canary.. 3 1/2		Best.. 35 @ 45		" willow cl'ns, No. 1 5 75	
Hemp.. 3 1/2		Tea Dust.. 8 @ 10		" " No. 2 6 25	
Anise.. 8		<b>OOLONG.</b>		" " No. 3 7 25	
Rape.. 6		Common to fair.. 25 @ 30		" splint " No. 1 3 50	
Mustard.. 7 1/2		Superior to fine.. 30 @ 50		" " No. 2 4 25	
<b>SALT.</b>		Fine to choicest.. 55 @ 65		" " No. 3 5 00	
Common Fine per bbl.. 80		<b>SODA.</b>		<b>GRAINS AND FEEDSTUFFS</b>	
Solar Rock, 56 lb. sacks.. 27		Boxes.. 5 1/2		White.. WHEAT.. 84	
28 pocket.. 1 90		Kegs, English.. 4 1/2		Red.. " 84	
60 " 2 00		<b>TOBACCO—Fine Cut.</b>		All wheat bought on 60 lb. test.	
100 " 2 25		D. Scotten & Co.'s Brands.. 63		Boiled.. MEAL.. 1 15	
Ashton bu. bags.. 75		Hiawatha.. 63		Granulated.. 1 30	
Higgins " 75		Sweet Cuba.. 36		Straight, in sacks.. 4 80	
Warsaw " 35		Our Leader.. 35		" " barrels.. 5 00	
" 1/2 bu " 30		<b>TOBACCO—Plug.</b>		Patent " sacks.. 5 80	
Diamond Crystal, cases.. 1 50		Jas. G. Butler & Co.'s Brands.. 38		" " barrels.. 6 00	
" 28-lb sacks.. 25		Something Good.. 38		<b>MILLSTUFFS.</b>	
" 56-lb " 50		Double Pedro.. 35		Brans.. 13 00	
" 60 pocket.. 2 50		Peach Pie.. 36		Ships.. 13 00	
" 28 " 2 10		Wedding Cake, blk.. 35		Screenings.. 12 00	
" barrels.. 1 75		" Tobacco.. 37		Middlings.. 14 00	
<b>SALERATUS.</b>		<b>TOBACCO—Shorts.</b>		Mixed Feed.. 15 00	
Church's, Arm & Hammer.. 5 1/2		Our Leader.. 15		Coarse meal.. 15 00	
Dwight's Com.. 5 1/2		<b>TOBACCO—Smoking.</b>		<b>CORN.</b>	
Taylor's.. 5 1/2		Our Leader.. 16		Small lots.. 40	
DeLand's Cap Sheaf.. 5 1/2		Hector.. 17		Car " 37 1/2	
" pure.. 5 1/2		Plover Boy, 2 oz.. 32		<b>OATS.</b>	
Our Leader.. 5		" 4 oz.. 31		Small lots.. 36	
<b>STYRUPS.</b>		" 15 oz.. 32		Car " 33	
Corn, barrels.. @ 27		<b>VINEGAR.</b>		<b>RYE.</b>	
" one-half barrels.. @ 25		40 gr.. 6 1/2		No. 1.. 45	
Pure Sugar, bbl.. @ 25		50 gr.. 7 1/2		<b>BARLEY.</b>	
" half barrel.. @ 27		<b>PAPER &amp; WOODENWARE</b>		No. 1.. 1 10	
<b>SWEET GOODS.</b>		<b>PAPER.</b>		No. 2.. 1 05	
Ginger Snaps.. 8		Curtiss & Co. quote as fol-		<b>HAY.</b>	
Sugar Creams.. 8 1/2		lows:		No. 1.. 10 75	
Frosted Creams.. 8		Straw.. 160		No. 2.. 10 00	
Abraham Crackers.. 8		" Light Weight.. 200		<b>HIDES, PELTS AND FURS.</b>	
Oatmeal Crackers.. 8		Sugar.. 180		Perkins & Hess pay as fol-	
<b>SHOE POLISH.</b>		Hardware.. 150		lows:	
Jetline, 1 doz. in box.. 75		Bakers.. 2 1/2		Green.. HIDES.. 5 @ 5 1/2	
<b>TEAS.</b>		Dry Goods.. 6		Part Cured.. 5 @ 5 1/2	
Fair.. 14 @ 16		Jute Manila.. 8		Full " 6 @ 6 1/2	
Good.. 18 @ 22		Red Express No. 1.. 5		Dry.. 6 @ 8	
Choice.. 24 @ 29		" No. 2.. 4		Klips, green.. 6 @ 5	
Choicest.. 32 @ 38		<b>TWINES.</b>		" cured.. 6 @ 6 1/2	
<b>SUN CURED.</b>		48 Cotton.. 22		Calfskins, green.. 4 @ 6	
Fair.. 14 @ 15		Cotton, No. 2.. 20		" cured.. 5 @ 7	
Good.. 16 @ 20		" 3.. 18		Deaconskins.. 10 @ 25	
Choice.. 24 @ 28		Sea Island, assorted.. 40		No. 2 hides 1/2 off.	
Choicest.. 30 @ 33		No. 5 Hemp.. 18		<b>PELTS.</b>	
<b>BASKET FIRED.</b>		No. 6 " 17		Shearings.. 10 @ 25	
Fair.. 20 @ 20		Wool.. 8		Estimated wool, per lb 20 @ 28	
Choice.. 25 @ 25		<b>WOODENWARE.</b>		<b>WOOL.</b>	
Choicest.. 25 @ 25		Tubs, No. 1.. 8 00		Washed.. 20 @ 27	
Extra choice, wire leaf.. 40		" No. 2.. 7 00		Unwashed.. 10 @ 20	
<b>GUNPOWDER.</b>		" No. 3.. 6 00		<b>MISCELLANEOUS.</b>	
Common to fair.. 25 @ 35		Pails, No. 1, two-hoop.. 1 50		Tallow.. 3 @ 3 1/2	
Extra fine to finest.. 50 @ 65		" No. 1, three-hoop.. 1 75		Grease butter.. 1 @ 2	
Choicest fancy.. 75 @ 85		Clothespins, 5 gr. boxes.. 55		Switches.. 1 1/2 @ 2	
<b>IMPERIAL.</b>		Bowls, 11 inch.. 1 00		Ginseng.. 2 00 @ 2 50	
Common to fair.. 20 @ 25		" 13 " 1 25			
Superior to fine.. 40 @ 50		" 15 " 2 00			
<b>YOUNG HYSON.</b>		" 17 " 2 75			
Common to fair.. 18 @ 26		" assorted, 17s and 19s 2 50			
Superior to fine.. 30 @ 40		" 15s, 17s and 19s 2 75			

## BAY CITY.

## Extensive Operations of a Female Shoplifter--Other Interesting Items.

Written for THE TRADESMAN

In a window of one of the principal drug stores in Bay City is a card stating that the contents of the window is a part of the plunder which was stolen by a woman and found by the chief of police, and in the window of a clothing store next to it is another list of goods stolen by the same woman. It was learned at police headquarters that this woman had been employed at times to do cleaning about the stores, and had taken the goods, one or two articles at a time. The merchants had no suspicion of the goods being stolen, until the man who was disposing of them offered some articles unreasonably cheap, and the investigation which followed disclosed a large amount of stuff stored away in a garret. From the drug store she had taken eight boxes of cigars, hair brushes, combs, chamois skins, perfumery, and enough other stuff to fill the large show window. From the clothing store she had taken four pairs of pants, eight woolen shirts, a couple dozen pairs of woolen socks, fur caps and many other goods. From a dry goods store she had taken silks, woolens, underwear, etc., and there still remained at police headquarters a large quantity of goods to be identified by the owners. It seems incredible that a woman could steal so many goods without being caught in the act, even if the articles were not missed.

In their anxiety to display their goods where they will catch the eye of the customer merchants should remember that they will catch the eye of the thief doubly quick, and should be careful not to place them in a position that will be too tempting. It may be but an article taken now and then, but if seen in a pile at the end of the year, they would make quite an addition to the inventory.

The woman, Mrs. Deitzel, and August Parthel, the man who was selling the stolen plunder, are both in jail.

The early closing movement in Bay City has had its back broken. There has been a bitter fight between those who "would" and those who "wouldn't." Red cards were placed in the windows of the stores that were to close; a band was hired to march the streets and dodgers were thrown out urging laboring men and others to deal with the stores which exhibited the "red cards." But a part of those who closed have become dissatisfied and the agreement has been discontinued. The cards were taken in and all remain open after 6 o'clock the same as before. This does not effect the hardware stores and some of the dry goods stores, as they have usually closed at 6 and will continue to do so.

The ship building firm of F. W. Wheeler & Co. has been one of remarkable growth, although the firm is composed of comparatively young men. They seem to be men of nerve, push, energy and excellent judgment. Theirs was the lowest bid on the 800 ton practice schooner for the government, to be used in the training of cadets at the military academy. Although it is thought at Washington that there will be money lost on this boat, it is safe to say that this firm knows what it costs to build a boat. Starting in 1877 with limited means and in a small way, their enterprise has known no bounds and they have invariably shown the ability to prosecute

their undertakings to a successful issue. They have turned out some of the largest and finest boats which float on Western waters, employing about 550 men, occupying about a mile of river front, and have every facility for constructing a vessel, whether wood or steel, well and with as small expense as is possible. They are now on their seventy-seventh boat and surely have not attained this marvelous success by building boats at a loss.

The jobbing houses of the Saginaw Valley express themselves as satisfied with the spring trade. The Patrons of Industry seem to have given up the mercantile part of their work in the larger towns of the eastern part of the State. In my letter of next week I shall deal almost exclusively with the practical workings of this organization.

EDWIN G. PIPP.

Fire Works--Immense line.

PUTNAM CANDY CO.

## Crockery &amp; Glassware

LAMP BURNERS.		
No. 0 Sun	40	
No. 1 "	45	
No. 2 "	60	
Tubular	75	
LAMP CHIMNEYS.--Per box.		
6 doz. in box.	1 75	
No. 0 Sun	1 88	
No. 1 "	2 70	
No. 2 "	3 40	
First quality.		
No. 0 Sun, crimp top	2 25	
No. 1 "	2 40	
No. 2 "	3 40	
XXX Flint.		
No. 0 Sun, crimp top	2 60	
No. 1 "	2 80	
No. 2 "	3 80	
Pearl top.		
No. 1 Sun, wrapped and labeled	3 70	
No. 2 "	4 70	
No. 2 Hinge, " " "	4 70	
La Bastie.		
No. 1 Sun, plain bulb, per doz.	1 25	
No. 2 "	1 50	
No. 1 crimp, per doz.	1 35	
No. 2 "	1 60	
STONEWARE--AKRON.		
Butter Crocks, per gal.	06 1/2	
Jugs, 1/2 gal., per doz.	75	
" 1 " "	90	
" 2 " "	1 80	
Milk Pans, 1/2 gal., per doz. (glazed 66c)	65	
" 1 gal., " " ( " 90c)	78	

FIT FOR  
A Gentleman's  
Table:All goods bearing the  
name ofTHURBER, WHYLAND & CO.,  
OR  
ALEXIS GODILLOT, JR.

Grocers visiting New York are cordially invited to call and see us, and if they wish, have their correspondence addressed in our care. We shall be glad to be of use to them in any way. Write us about anything you wish to know.

THURBER, WHYLAND & CO.,  
West Broadway, Reade & Hudson Streets,  
New York City.

## S. A. Morman,

WHOLESALE

PETOSKEY.

MARBLEHEAD  
AND OHIO

LIME,

AKRON, BUFFALO AND LOUISVILLE

## CEMENTS,

Stucco and Hair, Sewer Pipe, Fire Brick  
and Clay.

Write for prices.

69 CANAL ST., GRAND RAPIDS.

BEACH'S  
New York Coffee Rooms.

61 Pearl Street.

Five Cents Each for all dishes served  
from bill of fare.Steaks, Chops and All Kinds of Order  
Cooking a Specialty.

FRANK M. BEACH, Prop.

## EDMUND B. DIKEMAN

THE GREAT

Watch Maker  
AND Jeweler,

44 CANAL ST.,

Grand Rapids - Mich.

## WANTED.

POTATOES, APPLES, DRIED  
FRUIT, BEANS  
and all kinds of Produce.

If you have any of the above goods to  
ship, or anything in the Produce line, let  
us hear from you. Liberal cash advances  
made when desired.

EARL BROS.,  
COMMISSION MERCHANTS

157 South Water St., CHICAGO.

Reference: FIRST NATIONAL BANK, Chicago.  
MICHIGAN TRADESMAN, Grand Rapids.

## FOURTH NATIONAL BANK

Grand Rapids, Mich.

A. J. BOWNE, President.

GEO. C. PIERCE, Vice President.

H. W. NASH, Cashier

CAPITAL, - - - \$300,000.

Transacts a general banking business.

Make a Specialty of Collections. Accounts  
of Country Merchants Solicited.

## Playing Cards

WE ARE HEADQUARTERS

SEND FOR PRICE LIST.

Daniel Lynch,

19 So. Ionia St., Grand Rapids.

## TIME TABLES.

## Grand Rapids &amp; Indiana.

In effect May 18, 1890.

TRAINS GOING NORTH.

Arrive.	Leave.
Traverse City & Mackinaw.....	7:10 a m
Traverse City Express.....	9:30 a m
Traverse City & Mackinaw.....	11:30 a m
From Cincinnati.....	2:15 p m
Cadillac (Mixed).....	8:50 p m
Through coaches for Saginaw on 7:10 a m and 4:10 p m train.	6:30 p m

## GOING SOUTH.

Arrive.	Leave.
Cincinnati Express.....	11:45 a m
Fort Wayne Express.....	12:25 p m
Cincinnati Express.....	3:45 p m
From Mackinaw & Traverse City.....	10:40 p m
From Cadillac.....	9:55 a m
Train leaving for Cincinnati at 6 p. m. and arriving from Cincinnati at 9:20 p. m., runs daily, Sundays included. Other trains daily except Sunday.	
Sleeping and Parlor Car Service: North--7:10 a. m. and 4:10 p. m. trains have sleeping and parlor cars for Mackinaw City. South--7:15 a. m. train has chair car and 6 p. m. train Pullman sleeping car for Cincinnati.	
Muskegon, Grand Rapids & Indiana.	
Leave.	Arrive.
7:00 a m.....	10:15 a m
5:40 p m.....	8:45 p m
11:15 a m.....	8:45 p m
Leaving time at Bridge street depot 7 minutes later.	
Through tickets and full information can be had by calling upon A. Almquist, ticket agent at depot, or Geo. W. Munson, Union Ticket Agent, 67 Monroe St., Grand Rapids, Mich.	
C. L. Lockwood, Gen'l Pass. Agent.	

## Detroit, Grand Haven &amp; Milwaukee.

## GOING WEST.

Arrives.	Leaves.
†Morning Express.....	12:50 p m
†Through Mail.....	4:10 p m
†Grand Rapids Express.....	10:25 p m
†Night Express.....	6:40 a m
†Mixed.....	7:30 a m

## GOING EAST.

Arrives.	Leaves.
†Detroit Express.....	6:45 a m
†Through Mail.....	10:10 a m
†Evening Express.....	3:35 p m
†Night Express.....	9:50 p m
†Daily, Sundays excepted. *Daily.	
Detroit Express leaving 6:50 a m has Wagner parlor and buffet car attached, and Evening Express leaving 3:45 p m has parlor car attached. These trains make direct connection in Detroit for all points East.	
Express leaving at 10:55 p m has Wagner sleeping car to Detroit, arriving in Detroit at 7:30 a m.	
Steamboat Express makes direct connection a Grand Haven with steamboat for Milwaukee.	
Detroit and sleeping car berth secured at D. G. H. & M. Ry. offices, 23 Monroe St., and at the depot.	
JAS. CAMPBELL, City Passenger Agent.	
JNO. W. LOUD, Traffic Manager, Detroit.	

## Toledo, Ann Arbor &amp; Northern.

For Toledo and all points South and East, take the Toledo, Ann Arbor & North Michigan Railway from Owosso Junction. Sure connections at above point with trains of D. G. H. & M., and connections at Toledo with evening trains for Cleveland, Buffalo, Columbus, Dayton, Cincinnati, Pittsburg, Creston, Orville and all prominent points on connecting lines.

A. J. PAISLEY, Gen'l Pass. Agent

MICHIGAN CENTRAL  
"The Niagara Falls Route."

DEPART.	ARRIVE
Detroit Express.....	7:20 a m
Mixed.....	6:30 a m
Day Express.....	11:55 a m
*Atlantic & Pacific Express.....	11:05 p m
New York Express.....	5:40 p m
1:25 p m	

\*Daily.  
All other days except Sunday.  
Sleeping cars run on Atlantic and Pacific Express trains to and from Detroit.  
Parlor cars run on Day Express and Grand Rapid Express to and from Detroit.  
FRED M. BURGOS, Gen'l Agent, 85 Monroe St.  
G. S. HAWKINS, Ticket Agent, Union Depot.  
GEO. W. MUNSON, Union Ticket Office, 67 Monroe St.  
O. W. RUGGLES, G. P. & T. Agent, Chicago.

BEFORE BUYING GRATES  
Get Circular and Testimonials. Sent Free.  
Economic, Sanitary, Cleanly and Artistic.  
ALDINE FIRE PLACE, GRAND RAPIDS, MICH.

DRINK  
LION  
COFFEE

A True Combination of MOCHA,  
JAVA and RIO.

Picture Card Given  
With every pound package. For  
Sale everywhere. Woolson Spice Co., Toledo, O.

C. R. ELECTRO FIDY  
ELECTROTYPERS  
Stereotypers  
Photo & Zinc Engraving  
ALSO LEADS, SUES, BRASS RULE  
BOX WOOD WOOD & METAL FURNITURE  
MAPLE. EQUEST GRAND RAPIDS MICH.



**The P. of I. Dealers.**

The following are the P. of I. dealers who had not cancelled their contracts at last accounts:

Ada—L. Burns.  
Adrian—Powers & Burnham, Anton Wehle,  
L. T. Lochner, Burleigh Bros.  
Allendale—Henry Dolman.  
Almira—J. J. Gray.  
Almont—Colerick & Martin.  
Altona—Eli Lyons.  
Armada—C. J. Cudworth.  
Assyria—J. W. Abbey.  
Aurelius—John D. Swart.  
Bay City—Frank Rosman & Co.  
Belding—Lightstone Bros.  
Bellair—Schoolcraft & Nash.  
Bellevue—John Evans.  
Big Rapids—A. V. Young, E. P. Shankweiler  
& Co., Mrs. Turk, J. K. Sharp, A. Markson.  
Blissfield—Jas. Gauntlett, Jr.  
Bowen's Mills—Chas. W. Armstrong.  
Brice—J. B. Gardner.  
Burnside—John G. Bruce & Son.  
Caldwell—C. L. Moses.  
Capac—H. C. Sigel.  
Carlton Center—J. N. Covert.  
Carson City—A. B. Loomis, A. Y. Sessions.  
Cedar Springs—John Beucus, B. A. Fish, B.  
ripp.  
Charlotte—John J. Richardson, Daron &  
Smith, C. P. Lock, F. H. Goodby.  
Clam River—Andrew Anderson.  
Clio—John W. Hurd.  
Coldwater—J. D. Benjamin.  
Conklin—Wilson McWilliams.  
Cook's Corners—W. H. Hanks.  
Coral—J. S. Newell & Co.  
Dorr—Frank Sommer.  
Deerfield—Henry W. Burghardt.  
Eaton Rapids—H. Kositchek & Bro.  
Ewart—Mark Ardis, E. F. Shaw, John C. Devitt.  
Fenwick—Thompson Bros.  
Flint—John B. Wilson.  
Flushing—Sweet Bros. & Clark.  
Forester—E. Smith.  
Fremont—J. B. Ketchum, W. Harmon.  
Gladwin—John Graham, J. D. Sanford, Jas.  
Croskey.  
Gowan—Rasmus Neilson.  
Grand Haven—N. J. Braudry & Co.  
Grand Junction—Adam Crouse.  
Grand Ledge—Frank O. Lord, Geo. Coryell.  
Grand Rapids—Joseph Berles, A. Wilzinski,  
Brown & Schler, Houseman, Donnelly & Jones,  
Ed Struensee, Wasson & Lamb, Chas. Pettersch,  
Morse & Co., Famous Shoe Store, Harvey & Hey-  
stek, Mrs. E. J. Reynolds, E. Burkhardt.  
Greenville—Jacobson & Netzorg.  
Hart—Rhodes & Leonard, W. Weidman, Mrs.  
E. Covel.  
Hastings—J. G. Runyan.  
Howard City—O. J. Knapp, Herold Bros., C. E.  
Pelton.  
Hubbardston—M. H. Cahalan.  
Hudson—Henry C. Hall.  
Imlay City—Cohn Bros., Wyckoff & Co., C. J.  
Buck, E. E. Palmer.  
Ionia—H. Silver.  
Jackson—Hall & Rowan.  
Jenisonville—L. & L. Jenison (mill only).  
Kalama—L. R. Cessna.  
Kent City—M. L. Whitney.  
Kewadin—A. Anderson.  
Kingsley—J. E. Winchcomb.  
Lacey—Wm. Thompson.  
Lansingburg—D. Lebar.  
Lake City—Sam. B. Ardis.  
Lake Odessa—Christian Haller & Co., E. F.  
Colwell & Son, Fred Miller.  
Lakeview—H. C. Thompson, Andrew All &  
Bro.  
Langston—F. D. Briggs.  
Lansing—R. A. Bailey, Etta (Mrs. Israel) Glic-  
man.  
Lapeer—C. Tuttle & Son, W. H. Jennings.  
Lowell—Patrick Kelly.  
McBain—Sam. B. Ardis.  
McBride's—J. McCrae.  
Mancelona—J. L. Farnham.  
Manton—A. Curtis, Mrs. E. Liddle.  
Marshall—W. E. Bosley, S. V. K. Lepper & Son.  
Mason—Marcus Gregory.  
Mecosta—J. Netzorg.  
Milan—C. C. (Mrs. H. S.) Knight, Chas. Gaunt-  
lett, James Gauntlett, Jr.  
Millington—Chas. H. Valentine.  
Minden City—L. Springer & Co.  
Monroe Center—Geo. H. Wightman.  
Morley—Henry Strope.  
Mt. Morris—H. E. Lamb, J. Vermett & Son,  
F. H. Cowles.  
Mt. Pleasant—Thos. McNamara.  
Nashville—H. M. Lee.  
North Dorr—John Homrich.  
Nottawa—Dudley Cutler.  
Ogden—A. J. Pence.  
Olivet—F. H. Gage.  
Onondaga—John Sillik.  
Orange—Tew & Son.  
Orono—C. A. Warren.  
Oviatt—H. C. Pettingill.  
Pottersville—F. D. Lamb & Co.  
Remus—C. V. Hane.  
Richmond—Knight & Cudworth, A. W. Reed.  
Riverdale—J. B. Adams.  
Rockford—B. A. Fish.  
Sand Lake—Frank E. Shattuck, Braman &  
Blanchard.  
Sebewa—P. F. Knapp, John Bradley.  
Shelbyville—Samuel Wolcott.  
Shepherd—H. O. Bigelow.  
Sheridan—M. Gray.  
Shultz—Fred Otis.  
Spencer Creek—M. M. Elder.  
Spring Lake—Geo. Schwab, A. Bitz.  
Springport—Powers & Johnson, Wellington &  
Hammond, Elmer Peters.  
Stanton—Sterling & Co.  
Stanwood—F. M. Carpenter.  
Traverse City—John Wilhelm, S. C. Darrow,  
D. D. Paine.  
Vassar—McHose & Gage.  
Wayland—Pickett Bros.  
Wheeler—Louise (Mrs. A.) Johnson, H. C.  
Breckenridge.  
White Cloud—J. C. Townsend, N. W. Wiley.  
Whitehall—Geo. Nelson, John Haverkate.  
Williamsburg—Mrs. Dr. White.  
Williamston—Thos. Horton.  
Woodbury—Chas. Lapo, H. Van Houten.  
Woodland—Carpenter & Son.  
Yankee Springs—T. Thurston.

**She Remembered.**

From the New England Grocer.

A drummer who travels for a Boston grocery concern says that he sees in Maine some of the sharpest tricks that are practiced anywhere on his route. He gives the following as a specimen:

A farmer's wife bustled into a store in Washington county the other day, and went for the proprietor with,—

"Mr. B—, I bought six pounds of sugar here last week, and when I got it home I found a stone weighing two pounds in the package."

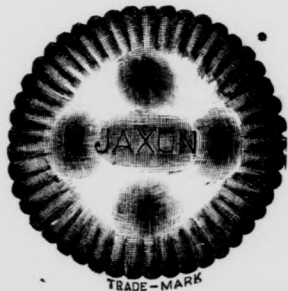
"Yes, ma'am."

"Can you explain the swindle, sir?"  
"I think I can," was the proprietor's placid reply. "When I weighed your butter, week before last, I found a two-pound pebble in the jar, and when I weighed your sugar the stone must have slipped into the scales, somehow. We are both growing old ma'am, and I am sorry to say that our eyesight isn't to be trusted. What can I do for you to-day, ma'am?"

For a moment the woman gazed at the tradesman over her brass-bound spectacles. Then she recollected herself and remarked that she had a dozen eggs which she wished to exchange for hooks and eyes.

## THE JAXON CRACKER

IS THE BEST IN THE MARKET.



SEND A TRIAL ORDER TO  
**JACKSON CRACKER CO.,**  
Jobbers of Candy, Nuts, Cheese and Cigars.  
**JACKSON, MICH.**

## Magic Coffee Roaster.

The Best in the World.

Having on hand a large stock of No. 1 Roasters—capacity 35 lbs.—I will sell them at very low prices. Write for Special Discount.

**ROBT. S. WEST,**

48-50 Long St., CLEVELAND, OHIO.

## Eaton, Lyon & Co.,

JOBBERS OF

Fishing Tackle,  
Base Balls and  
Supplies,  
Croquet,  
Hammocks,  
Lawn Tennis, Etc.

State Agents for A. J. Reoch & Co.'s  
Sporting Goods.  
Send for Catalogue.

**EATON, LYON & CO.,**

20 & 22 Monroe St., Grand Rapids

# WM. SEARS & CO.,

## Cracker Manufacturers,

37, 39 and 41 Kent St., Grand Rapids.



## Putnam Candy Co.

HEADQUARTERS FOR

**ORANGES,**  
**LEMONS,**  
**BANANAS,**  
**Figs, Dates, Nuts, etc.**

## CURTISS & CO.,

WHOLESALE

## Paper Warehouse.

EXCLUSIVE AGENTS FOR THE KEYSTONE BINDERS' TWINE.

Houseman Block,

Grand Rapids, Mich.

## A. HIMES,

Wholesale and Retail Dealer in

Lime, Cement,  
Fire Brick, etc.

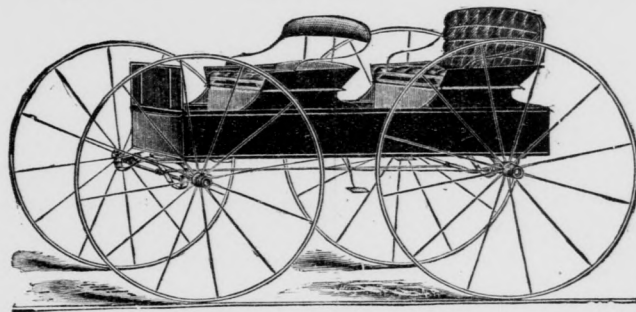
**COAL AND WOOD.**

Main Office, 54 Pearl St., Grand Rapids, Mich. Yard and Warehouse on Line of  
G. R. & L., C. & W. M. and L. S. & M. S. Rys.

—ALL SHIPMENTS MADE PROMPTLY.—

## Duplex Pleasure Wagon

OR  
Business



One of the most perfect wagons ever produced, combining strength, durability and cheapness of price. Just the wagon for light delivery, farmer's run-about, or for pleasure. Send for price list and description.

**THE BELKNAP WAGON & SLEIGH CO., Grand Rapids.**

## Ionia Pants & Overall Co.

E. D. Voorhees, Manager.

MANUFACTURERS OF

**Pants, Overalls, Coats, Jackets, Shirts, Etc.**

Warranted Not to Rip.

Fit Guaranteed.

Workmanship Perfect.

Mr. Voorhees' long experience in the manufacture of these goods enables him to turn out a line especially adapted to the Michigan trade. Samples and prices sent on application.

**IONIA, MICH.**

AUGUST 19 AND 20.

Selection of the Dates for the Coming Convention.

SAGINAW, June 9, 1890.  
Secretary Michigan Business Men's Association:  
DEAR SIR—We have concluded to hold the annual convention of the Michigan Business Men's Association on the dates you suggest, August 19 and 20. We request that you urge as strongly as possible, through your paper and otherwise, the necessity for a large attendance. We also suggest that you request all who intend to be present to notify you, so that we may be prepared to do ourselves justice, and to give every one who comes a good time. We shall very likely wish to prepare a train for a short trip around the valley. We would like you to notify us of the number to be present as early as August 5. Respectfully,  
JAMES H. MOORE, Local Sec'y.

PRELIMINARY CALL.

The following preliminary call has been issued from the State headquarters:

GRAND RAPIDS, June 14, 1890.  
The fifth annual convention of the Michigan Business Men's Association will be held at Saginaw on Tuesday and Wednesday, August 19 and 20, convening at 9 o'clock a. m. of the day first named.

The programme is not yet completed, but sufficient features have already been arranged for to warrant the statement that the meeting will be one of the most pleasant and profitable conventions ever held by the Association. All local Business Men's Associations are requested to elect full sets of delegates and a cordial invitation is extended all business men to attend the convention.  
Come one, come all!

E. A. STOWE, Sec'y.

C. L. WHITNEY, Pres.

The Fruit Situation in Berrien County.

W. R. Mayo, traveling representative for the Grand Rapids Fruit and Produce Co., has returned from a trip among the fruit growers in the vicinity of St. Joseph, Benton Harbor, Hagan, Riverside and Colonna, and reports a cheerful feeling all along the line. The strawberry crop is large and prices are low, but the facilities for shipment are so good that a fair margin is being made by the grower. Grand Rapids has come to the front as a consuming market of late years, and most growers claim they get better returns from here than from Chicago, taking the season as a whole.

The crop of raspberries will be large in the aggregate, although old fields of Cuthbert and Gregg varieties are in bad shape.

Lawton blackberries are looking finely, but the Wilson variety has suffered in many places from fermentation, where the practice of winter covering prevailed.

The frost of May 11 did not touch grapes on the lake shore, where most of the large vineyards are located, but killed the buds on lower grounds. Secondary and dormant buds will, however, produce a fair crop.

Pears bloomed and set fruit for a very large crop, but the recent warm weather has revealed the fact that the long continued cold weather and severe storms during the season of bloom have nearly ruined the pear crop. Bartletts have nearly all withered and fallen. Several other varieties are deformed, and the pear crop will be much less than the average.

Apples are badly affected from the same cause, the fruit having nearly all fallen from many varieties, but Baldwin, Ben Davis, and a few other late blossoming sorts have set a fine crop.

The few peaches are still clinging fast to the trees, but the area of trees in bearing is small and confined to the most favorable locations on high grounds near the lake, where the mercury only touched zero on the 6th of March, while it was down to 8 to 12 below on the low lands generally away from the lake.

Lemons—Good time to buy.

PUTNAM CANDY CO.

P. of I. Gossip.

Wm. Wing, the Ionia harness-maker, writes THE TRADESMAN that his contract with the P. of I. expired May 13 and that he refused to renew it.

John Chalmers, the sturdy schemer of Sparta, has struck it rich in Indiana, organizing P. of I. lodges. He says the way suckers bite in Hoosierdom is enough to do an old fisherman good.

Belding correspondence Saranac Local: "It is strange why so many P. of I. stores have to shut up shop and allow the sheriff to post their books. It certainly cannot be that they cannot reap a bonanza in their trade. There's millions in the 10 or 15 per cent. trade."

Belmont correspondence Rockford Register: "I don't know how it is in other towns, but in Plainfield a certain married man goes to the P. of I. lodge and escorts the young ladies home, while his wife is at home entertaining young men until her husband's return in the wee sma' hours of morning."

East Fairplains correspondence Belding Banner: "The P. of I. at Fenwick have only fifty black balls in their ballot box at present. It is said that the number should be increased, so that when the names of young clerks and others are sent in they can pass the box to every member before the balls are all voted."

Ernest Hollenbeck, of Davison, writes the Western Plowman suggesting that the Patrons of Industry organize a bank on the same plan as the Bank of England, taking subscriptions for stock only from farmers and borrowing from and lending to farmers only. What Hollenbeck doesn't know about banking would fill a bigger book than Webster's dictionary.

Rough on the Boodlers.

From the American Dairyman.

When we see a notice of the establishment of a \$5,000 creamery, or at any amount over \$3,000, we feel a pang of sorrow for the deluded subscribers.

Association Notes.

At the semi-annual meeting of the Owosso Business Men's Association, the following officers were elected for the ensuing six months: President, C. S. Williams; Vice-President, E. L. Brewer; Secretary, S. Lamfrom; Treasurer, O. F. Webster. Executive Committee, President, Secretary, James Osburn, S. E. Parkill, H. W. Parker.

Owosso Times: "The Improvement Committee of the Owosso B. M. A. drove over the Main street road to the coal mines Monday afternoon, inspecting carefully the condition of the road. The verdict is that Owosso can benefit herself by grading and graveling the road. No definite action will be taken until the Committee reports to the Association."

**Weatherly and Pulte**  
(Formerly Shriver, Weatherly & Co.)

CONTRACTORS FOR

Galvanized Iron Cornice,

Plumbing & Heating Work.

Dealers in

Pumps, Pipes, Etc., Mantels and Grates.

Weatherly & Pulte,

GRAND RAPIDS, - - MICH.

LEMON & PETERS,

IMPORTING AND

Wholesale Grocers.

SOLE AGENTS FOR

McGinty's Fine Cut Tobacco,  
Lautz Bros. & Co.'s Soaps,  
Niagara Starch,  
Acme Cheese--Herkimer Co., N. Y.  
Castor Oil Axle Grease.

GRAND RAPIDS.

G. T. Chamberlin.

Drugs, Paints and Wall Paper.

Hartford, Mich., 5/21 1890.

Mass L. Perry & Co.  
Haw Paultm—  
Kewtewer.  
Send me another.  
Loren Vet. Elipin. You may  
tell all the boys this article  
is a seller and no mistake.  
Remember you gave me  
the exclusive sale here.  
Yours resp  
G. T. Chamberlin

DETROIT SOAP CO'S

FAMOUS

Queen Anne Soap

The Best Known, Most Popular and Fastest Selling Laundry and General Family Soap in the Market. No Grocery Stock Complete Without This Brand. Handsome Oleograph, Size 15x20 inches, given for 25 QUEEN ANNE SOAP WRAPPERS. Our Laundry and Toilet Soaps are sold by all Wholesale Grocers.

W. G. HAWKINS, Salesman for Western Michigan, LOCK BOX 173, GRAND RAPIDS

HAMILTON'S

ART GALLERY,

GRAND RAPIDS,

Makes a Specialty of Life Size Portraits in Crayon, Pastel and Water Colors, at the Lowest Possible Prices. Correspondence solicited.