

# Michigan Tradesman.

VOL. 7.

GRAND RAPIDS, WEDNESDAY, JULY 9, 1890.

NO. 355.

## Something New

### Bill Snort

We guarantee this cigar the best \$35 cigar on the market. Send us trial order, and if not ENTIRELY SATISFACTORY return them. Advertising matter sent with each order.

**Charlevoix Cigar M'fg Co.,**  
CHARLEVOIX, MICH.

### Have an Electric Bell

In your residence. Complete outfit \$2.50. Full instructions. Can be put up by any one in one hour. Address

**PENINSULAR CO.,**  
Grand Rapids.

### REMPIS & GALLMEYER, FOUNDERS

General Jobbers and Manufacturers of  
Settees, Lawn Vases, Roof Crestings, Carriage Steps, Hitching Posts and Stair Steps.  
54-56 N. Front St. Grand Rapids, Mich.

### Best and Cheapest

Thorough, Practical and Complete.

**The West Michigan Business University**  
AND NORMAL SCHOOL,

McMullen Block, 23 South Division St., GRAND RAPIDS, MICH.

Is the Best Place to obtain a Thorough, Practical and Complete Education. The Best ACTUAL BUSINESS Department in the State. The most thorough and practically conducted Short-Hand and Typewriting Department in the West. Do not fail to write for particulars.  
A. E. YEREX, President.

## SEEDS!

Write for jobbing prices on  
Mammoth, Medium, Alsike and  
Alfalfa Clover, Timothy, Orchard  
Grass, Red Top, Blue Grass,  
Field Peas, Beans, Produce and

## WOOL.

**C. Ainsworth,**  
76 So. Division St., Grand Rapids.

**S. G. KETCHAM,**  
DEALER IN

**Lime, Hair, Cement**  
BRICK, SEWER PIPE, TILE, ETC.,  
14 West Bridge St.,  
GRAND RAPIDS, MICH

W. C. WILLIAMS. A. S. BROOKS. A. SHELEY.

**WILLIAMS, SHELEY & BROOKS**  
Successors to

**FARRAND, WILLIAMS & CO.,**  
Wholesale Druggists,  
AT THE OLD STAND.

Corner Bates and Larned Streets, Detroit.

## For Sale!

Or will exchange for city property, saw-mill and about 600 acres of hardwood timber land, situated near Kalkaska. Geo. Metz, 480 Cherry St., Grand Rapids, Mich.

ALLEN DUFFEE. A. D. LEAVENWORTH.

**Allen Duffee & Co.,**

**FUNERAL DIRECTORS,**

103 Ottawa St., Grand Rapids.

**S. A. Morman,**

WHOLESALE

PETOSKEY,

MARBLEHEAD  
AND OHIO

**LIME,**

AKRON, BUFFALO AND LOUISVILLE

## CEMENTS,

Stucco and Hair, Sewer Pipe, Fire Brick and Clay.

Write for prices.

69 CANAL ST., GRAND RAPIDS.

## SEEDS!

If in want of Clover or Timothy, Orchard, Blue Grass, or Red Top, or, in fact, Any Kind of Seed, send or write to the

**Grand Rapids Seed Store,**

71 Canal St., GRAND RAPIDS.

**W. T. LAMOREAUX.**

## Semi-Annual Clearance Sale

—IN—

**Fine Millinery.**

WHOLESALE AND RETAIL.

A Fine Opportunity to Buy Trimmed Hats and Bonnets Cheap.

**Adams & Co.,**

90 MONROE ST.,  
OPPOSITE THE MORTON HOUSE.

## RAILWAY RATE WARS.

Written for THE TRADESMAN.

The prevailing view regarding the disastrous effects of railway rate wars is a curious feature of the average newspaper comments. Where such ideas started, it is hard to say, except from the pens of alarmed stockholders only partly informed concerning their cause and effect. Perhaps the associations usually ascribed to any kind of a "war" have something to do with it; whatever the cause, one thing is certain, there has been printed a great deal of unnecessary sympathy about the matter. There are instances, of course, where a rate war has proven a great loss to a road, particularly when there was concerted action by combined rivals to oppress a weak opponent; but these cases are so exceptional that the public is not justified in looking upon such disturbances as unmitigated evils. As a rule, a rate war is a great stimulus to all kinds of business; not only with all communities through which such roads pass, but with the participating railways themselves. When a road greatly reduces its rates, naturally people ship merchandise for the saving such rates permit. Buyers become more numerous in all departments, and frequently buy in order to thus advantage themselves. The manufacturer is pressed with orders, the wholesaler has hard work to meet the demand, and the retailer advertises job lots and runs off large quantities of goods, because the lessened cost induces large purchases. From one trade to another the season of a rate war is long remembered for its general prosperity. Low passenger rates induces an unusual amount of passenger travel. People buy tickets because they are phenomenally low and visit distant and all points which they would not think of doing at the regular rates. Buyers go to distant points to buy supplies which usually were obtained from visiting salesmen, and lay in heavy stocks to take advantage of the low freights; thus a road's business is greatly increased, and frequently to such an extent that it finds itself with insufficient facilities for carriage to meet the demand. But the oddest feature is the astonishment of the railway officials when the monthly returns are made up; for most of them had been led to believe the road was operating under a heavy loss and that every additional ton carried added to the road's liabilities. Railway men are in the habit of estimating the cost of carriage at so much per ton per mile, and the estimates under the conditions given are about right, but during a rate war the conditions are altered. Although the charge per ton is much less than the previously estimated cost, as a rule it is found in practice that the road in a rate war has made a much greater profit than at the old rates. This is due to a greatly increased traffic with no appreciable increase of cost in service.

Of late, Western rate wars have been unusually severe, sufficiently so to hear from many frightened stockholders; but the profits of these roads and all roads in the country have been exceptionally

large; an average of fully 13 per cent. for the five months since January 1, in excess of the same period for 1889. Such an increase, which is net in amount, greatly surprises railway officials, for it was wholly unexpected. The average percentage given extends over the entire country, East, West and South, some sections doing much better than others, the Southwest leading the list. But the fighting roads show a full average of the ratio of profits, and have greatly contributed toward the general prosperity throughout the Northwest. The general increase of trade in all parts of the West, as shown by the clearing house reports, which are nearly 15 per cent. in excess of last year during the same five months, shows a condition of affairs that surprises many people who are unable to account for it; particularly as trade during the spring season—the duldest of the year—is in excess of the winter months which precede it. There are many good reasons for considering this increase as mostly due to the rate wars in the manner above described. If there are other reasons they have not yet come to the surface. The crops of last season were large, but not so profitable to the growers, who have had no surplus cash to pay for supplies. The movement of general provisions, live stock and cereals by the different roads, has been exceedingly heavy, but mostly toward distant points. So far, except cotton, the coming crop prospects are excellent and, if equal to last season's, the country will probably see some larger blocks of freight next fall, owing to the inability of the transportation lines to take care of it, than occurred last year. Unusually large orders are being placed by all Western roads for freight cars and such supplies as will increase present facilities. This will materially affect the retail market and increase present prices. As a rule, railway rate wars do little harm to the retail interests. Low rates induce business that otherwise would not take place.

JOHN M. BATCHELOR.

## Bank Notes.

Frank Hale, formerly cashier of the defunct Carson City Savings Bank, has taken a position with the State Bank of Carson City.

The Charlevoix Savings Bank has suspended, Banking Commissioner Sherwood having taken possession of the institution last Thursday.

Marquette will have a savings bank. Its incorporators are C. H. Call, W. F. Fitch, N. M. Kaufman, W. P. Henley, Mary Breitung, and S. R. Kaufman, of Marquette, Samuel Mitchell of Ne-gaunee, and M. W. O'Brien, of Detroit. It will begin to receive the pennies about August 1.

Five shares of the Chemical National Bank of New York were sold on the New York Stock Exchange, recently, at \$4,925 per share. This is the highest price ever reached even by that famous stock. Although the institution has but \$300,000 capital, the surplus and undivided profits amount to over \$5,000,000.

**The P. of I. Dealers.**

The following are the P. of I. dealers who had not cancelled their contracts at last accounts:

Ada—L. Burns.  
Adrian—Powers & Burnham, Anton Wehle,  
L. T. Lochner, Burleigh Bros.  
Allegan—Chas. Spear.  
Allendale—Henry Dolman.  
Almira—J. J. Gray.  
Almont—Colerick & Martin.  
Altona—Eli Lyons.  
Armada—C. J. Cudworth.  
Assyria—J. W. Abbey.  
Aurelius—John D. Swart.  
Bainfield—Andrew Brezee.  
Bay City—Frank Rosman & Co.  
Belding—Lightstone Bros.  
Bellevue—John Evans.  
Big Rapids—A. V. Young, E. P. Shankweiler  
& Co., Mrs. Turk, J. K. Sharp, A. Markson.  
Blissfield—Jas. Gauntlett, Jr.  
Bowen's Mills—Chas. W. Armstrong.  
Brice—J. B. Gardner.  
Burnside—John G. Bruce & Son.  
Caldwell—C. L. Moses.  
Capac—H. C. Sigel.  
Carlton Center—J. N. Covert.  
Carson City—A. B. Loomis, A. Y. Sessions.  
Cedar Springs—John Beucus, B. A. Fish, B.  
ripp.  
Charlotte—John J. Richardson, Daron &  
Smith, F. H. Goodby.  
Clam River—Andrew Anderson.  
Clio—John W. Hurd.  
Coldwater—J. D. Benjamin.  
Conklin—Wilson McWilliams.  
Cook's Corners—W. H. Hanks.  
Coral—J. S. Newell & Co.  
Deerfield—Henry W. Burghardt.  
Dorr—Frank Sommer.  
Dowling—Rice & Webster.  
Eaton Rapids—H. Kositchek & Bro.  
Ewart—Mark Ardis, E. F. Shaw, John C. Devitt.  
Fenwick—Thompson Bros., S. H. Rinker.  
Flint—John B. Wilson, Geo. Stuart & son, Bar-  
ney Granite and Marble Works.  
Flushing—Sweet Bros. & Clark.  
Forester—E. Smith.  
Freeport—C. V. Riegler.  
Gladwin—John Graham, J. D. Sanford, Jas.  
Croskery.  
Gowan—Rasmus Neilson.  
Grand Haven—N. J. Braudry & Co.  
Grand Junction—Adam Crouse.  
Grand Ledge—Frank O. Lord, Geo. Coryell.  
Grand Rapids—Joseph Berles, A. Wilzinski,  
Brown & Schler, Houseman, Donnally & Jones,  
Ed Struensee, Wasson & Lamb, Chas. Pettersch,  
Morse & Co., Famous Shoe Store, Harvey & Hey-  
stek, Mrs. E. J. Reynolds, E. Burkhardt.  
Greenville—Jacobson & Netzorg.  
Hart—Rhodes & Leonard, W. Weidman, Mrs.  
E. Covel.  
Hastings—J. G. Runyan.  
Howard City—O. J. Knapp, Herold Bros., C. E.  
Pelton.  
Hubbardston—M. H. Cahalan.  
Hudson—Henry C. Hall.  
Imlay City—Cohn Bros., Wyckoff & Co., C. J.  
Buck, E. E. Palmer.  
Ionia—H. Silver.  
Jackson—Hall & Rowan.  
Jenisonville—L. & L. Jenison (mill only).  
Jones—R. C. Sison.  
Kalamo—L. R. Cossena.  
Kent City—M. L. Whitney.  
Kewadin—A. Anderson.  
Kingsley—J. E. Winchcomb.  
Lacey—Wm. Thompson.  
Lainburg—D. Lebar.  
Lake City—Sam. B. Ardis.  
Lake Odessa—Christian Haller & Co., E. F.  
Colwell & Son, Fred Miller.  
Lakeview—H. C. Thompson, Andrew All &  
Bro.  
Langston—F. D. Briggs.  
Lansing—R. A. Bailey, Etta (Mrs. Israel) Glic-  
man.  
Lapeer—C. Tuttle & Son, W. H. Jennings.  
Lowell—Patrick Kelly.  
McBain—Sam. B. Ardis.  
McBride's—J. McCrae.  
Mancelona—J. L. Farnham.  
Manton—A. Curtis, Mrs. E. Liddle.  
Maple City—A. O. Brown.  
Marshall—W. E. Bosley, S. V. R. Lepper & Son.  
Mason—Marcus Gregory.  
Mecosta—J. Netzorg.  
Milan—C. C. (Mrs. H. S.) Knight, Chas. Gaunt-  
lett, James Gauntlett, Jr.  
Millington—Chas. H. Valentine.  
Minden City—L. Springer & Co.  
Monroe Center—Geo. H. Wightman.  
Morley—Henry Strope.  
Mt. Morris—H. E. Lamb, J. Vermett & Son,  
F. H. Cowles.  
Mt. Pleasant—Thos. McNamara.  
Nashville—H. M. Lee.  
North Dorr—John Homrich.  
Nottawa—Dudley Cutler.  
Ogden—A. J. Pence.  
Olivet—F. H. Gage.  
Onondaga—John Sillik.  
Orange—Tew & Son.  
Orono—C. A. Warren.  
Oviatt—H. C. Pettingill.  
Pearle—Geo. H. Smith.  
Pottersville—F. D. Lamb & Co.  
Remus—C. V. Hane.  
Richmond—Knight & Cudworth, A. W. Reed.  
Riverdale—J. B. Adams.  
Rockford—B. A. Fish.  
Sand Lake—Frank E. Shattuck, Brame &  
Blanchard.  
Selkwa—John Bradley.  
Shelbyville—Samuel Wolcott.  
Shepherd—H. O. Bigelow.  
Sheridan—M. Gray.  
Shultz—Fred Otis.  
Spencer Creek—M. M. Elder.  
Spring Lake—Geo. Schwab, A. Bitz.  
Springport—Powers & Johnson, Wellington &  
Hammond, Elmer Peters.  
Stanwood—F. M. Carpenter.  
Traverse City—John Wilhelm, S. C. Darrow,  
D. D. Paine.  
Vassar—McHose & Gage.  
Wayland—Pickett Bros.  
Wheeler—Louise (Mrs. A.) Johnson, H. C.  
Breckenridge.  
White Cloud—J. C. Townsend, N. W. Wiley.  
Whitehall—Geo. Nelson, John Haverkate.  
Williamsburg—Mrs. Dr. White.

Woodbury—Henry Van Houten, Chas. Lapo.  
Williamston—Thos. Horton.  
Woodland—Carpenter & Son.  
Yankee Springs—T. Thurston.

**Official Report of Secretary Bush.**

LANSING, June 28, 1890.

Editor Michigan Tradesman:

I hand herewith report of the meeting of the Board of Directors of the Michigan Knights of the Grip, held at the Morton House, Grand Rapids, June 21.

Meeting called to order at 2 p. m. by L. J. Koster, chairman of Board. Majority of Board present. Proxy of A. A. Howard held by L. J. Koster. Mr. Mills read letter from C. S. Kelsey, of Omaha, Neb., relative to sending delegate to meeting of Nat. T. P. A., at Denver.

The Secretary was instructed to write each Michigan Congressman and Senator, urging their support of House Bill No. 10,172 and Senate Bill No. 3,786, which is an act to amend Section 22 of the Interstate Commerce bill.

L. M. Mills, Chas. F. Ballard and Geo. F. Owen were chosen to confer with members of different localities as to the best place of holding the annual meeting. The date decided upon was Monday, Dec. 29, 1890.

The Secretary was directed to issue a circular letter to every member, getting his views in regard to the introduction of an accident insurance feature in our association, as it was deemed advisable to incorporate something of this nature to insure the permanency of our organization.

It was voted as the sense of the meeting that the action of the 'Bus Committee, in procuring the establishment of a new 'bus line at Manistee, be endorsed by the Knights of the Grip.

The bill of \$25 from Division 'A,' for flags furnished at the time of the last meeting, was ordered paid.

The meeting then adjourned, subject to the call of the President. Jno. J. Bush, Sec'y.

**CUTS for BOOM EDITIONS****—OR—  
PAMPHLETS**

For the best work, at reasonable prices, address  
**THE TRADESMAN COMPANY,**  
Grand Rapids, Mich.

**Cook & Bergthold,**

MANUFACTURERS OF

**SHOW CASES.**

Prices Lower than those of  
any competitor. Write for cata-  
logue and prices.

67 Canal St., GRAND RAPIDS, MICH.

**Furniture**

—A T—

**Nelson,  
Matter  
& Co's**

**STYLES:**

New,  
Cheap,  
Medium  
AND  
Expensive.

**Large Variety and  
Prices Low.**



The Best Fitting & Wear-  
ing Stocking Rubber.

**GEO. H. REEDER,**  
State Agent  
**Lycoming Rubbers**  
and Jobber of  
**Medium Price Shoes**  
Grand Rapids, Mich.

**Great, Genuine Special Sale**

Of Trunks and Traveling Bags, Satchels, Etc. Prices reduced 25 to 40 per cent. We are manufacturers and can and will save you money and at the same time furnish a better article, both as to durability, workmanship and finish.

**Now Is the Time to Buy,**

As this sale will continue for a short time only. Trunks and Sample Cases made to order. Repairing neatly done. Give us a call and convince yourself that we are selling the best and cheapest trunks and bags in the city.

**HANISH & EIFERT,**

Telephone 13.

74 Waterloo St., GRAND RAPIDS, MICH.

**I. M. CLARK & SON.,**

Importers and Jobbers of

**Fine Havana, Key West and Domestic**

**CIGARS!**

Sole Agents for V. Martinez Ybor & Co., "El Principe de Gales" Factory, Key

West; Baltz, Clymer & Co.'s "El Mereto" and "Henry Clay" brands;

Celestino Palacio & Co.'s "La Rosa" (full line); Seiden-  
berg & Co.'s "Figaro" and "Knapsack."

We want your trade on Havana and Key West goods and are prepared to give you satisfaction in every instance.

**I. M. CLARK & SON.****Fine Frosting Sugar.**

For *Fine Frosting* and *Pastry* this Sugar has no equal, and only has to be used to be appreciated. With it there is no trouble in making *Nice, Soft, Smooth* frosting. No eggs, beating or cooking required; simply mix the sugar with a little water or milk to the proper consistency, flavor to taste and spread upon the cake with a thin knife. You can also use, in place of milk or water, Orange, Lemon or Pineapple juice, or the Syrup from any kind of Canned Fruit or Berries with most excellent results. Sold by all Grocers. *Warranted Pure*, and manufactured by **PUTNAM CANDY CO., Grand Rapids, Mich.**

**WHO URGES YOU  
TO KEEP  
SAPOLIO?  
THE PUBLIC!**

By splendid and expensive advertising the manufacturers create a demand, and only ask the trade to keep the goods in stock so as to supply the orders sent to them. Without effort on the grocer's part the goods sell themselves, bring purchasers to the store, and help sell less known goods.

**ANY JOBBER WILL BE GLAD TO FILL YOUR ORDERS.**



**A Typical Kansas Town.**

The following interesting description of a typical Kansas village is from the pen of Frank S. Millington, who was formerly engaged in the drug business at Paw Paw, under the style of Bartram & Millington:

Kirwin, Kan., June 26, 1890.

Editor Michigan Tradesman:

Once more my foot is on my native heath, or would be if there was any heath to put it on; but the lack of rain, warm wind and warmer sun have parched said heath until it is a crumbling mass of yellow, dead grass. This has been, according to the oldest inhabitant, the driest spring and early summer in the fifteen years' history of its civilization, with one exception.

Kirwin is pleasantly situated on the Solomon River, near the junction of Deer Creek. Its railroad is the central branch of the Union Pacific, leased and operated by the Missouri Pacific. Six miles north is the air line route of the Rock Island road to Denver, which has taken from our little city some of its best trade by the building of new towns. Kirwin is a town of about 800 inhabitants, built in the western style around a public square. We are 242 miles west from Atchinson and thirty miles from the Nebraska line, in the center of John C. Fremont's historical "Great American Desert," which we used to see in our old geographies.

The season is very discouraging. Small grain is so short and already ripe that it will scarcely more than give seed for cutting. Corn is prosperous, but a week or ten days' more warm wind and weather, without rain, will hurt us; and corn is king here, if it is only worth 12 cents per bushel. It sold when I came here in March for 12 and 12½ cents, but is now bringing 21 cents.

I have charge of a pleasant little room, 30x40, with a \$5,000 stock. My employer is a practicing physician and one whom the world has used kindly. For all our western poverty, we carry a better class of fine plush goods than any Michigan dealer in a town of twice the size of Kirwin dare carry. The people are discontented, however, and the Farmers' Alliance is their anchor of faith. It is after the pattern of the P. of I., but much stronger and more powerful. I have had several exciting discussions with prominent members lately regarding their contracts with dealers and have been able, so far, to hold my own and convince them that no merchant can do business on a basis of 10 per cent., unless he is granted an enormous business and put to small expense. Some of our dealers have made these contracts. They will either fleece the poor Alliance men or soon be in the position of the man who stepped upon the orange peel.

I must say one word about the wild flowers of this section. They are numerous and handsome. The sensitive rose is a very fragrant little pink blossom, about the size of a white clover blossom, and just a mass of fine stamens, with no visible petals. The leaves close upon contact, or after having been severed from the plant. Wild verbenas are wonderfully plenty and very pretty. I counted a dozen different kinds of flowers in a seven-mile ride the other day, among them two kinds of cacti.

Prairie dogs and jack rabbits are plenty and very interesting, as are also the little cat owls, which inhabit dog towns. There is quite a populous town less than a mile south of the public square.

A large red ant infests the country, which is very destructive to pastures, often spoiling a spot some ten feet in diameter. I had quite an experience the other day watching a colony of them move. It was a constant stream of some eight or ten rods for twelve hours, going each way. I missed seeing the queen, however, although I faithfully spent every spare moment.

The drug business is a picnic for fun in this country. Some day when I have more time I will give you a few of my experiences.

I am lonesome without THE TRADESMAN and I want it. I haven't the \$1 to spare just now, as I am just finishing a round with the probate judge, to whom I have to apply for the privilege of selling "blue ruin." I'll have it some time, however, and if you won't send it to me on tick, I'll send you the stuff as soon as I can, to insure its reception. I am not doing an "original package" business—only just using my legal rights as a druggist in a prohibition state.

Yours resp'y. "COWBOY" MILLINGTON.

**Robbing Country Towns.**

The country towns most subject to visitation by burglars are those which lie on the line of several railroads, and are thus in communication with many different places by various routes.

The "cracksmen" arrive from the city by the latest train at night, after the residents are most of them asleep. They have four, five or six hours for their nefarious work, and the earliest trains in the morning take them away with their plunder, before the good people of the town have fairly awakened up.

It is also to be noted that towns thus abundantly provided with railroad facilities are likely to be prosperous, and, therefore, attractive to thieves.

In all places so situated, the police should be particularly watchful at and above the various railway stations. Indeed, the inhabitants really need just as much police protection as the dwellers in our large cities.

Detroit—John B., Edward, Henry, Jr., Christopher and John Wagner have incorporated the Wagner Baking Co., with a capital of \$50,000, of which \$35,000 is paid in.

# BANANAS!

more fruit than can be handled by any other house at this market. Remember

## We Are Headquarters

GRAND RAPIDS FRUIT AND PRODUCE CO.



### HEADQUARTERS FOR BANANAS.

When in want of large lots of California Oranges, we are prepared to make you low prices from fresh cars.

16 and 18 North Division St., GRAND RAPIDS, MICH. Send for Price List, Issued Weekly

## Rindge, Bertsch & Co.

For warm weather we would call attention



of the trade to our line of walking shoes at popular prices. We carry a line of russet and black, in turn and M. S., tips and plain, opera and common sense toes, and invite inspection.

We also solicit your fall order for Boston and Bay State rubber goods, and guarantee prices and terms as low as any house selling the same brand.

12, 14 AND 16 PEARL ST.,

GRAND RAPIDS, MICH.

## WM. SEARS & CO..

### Cracker Manufacturers,

37, 39 and 41 Kent St., Grand Rapids



We Manufacture Everything in the line of

## Candy

Correspondence solicited and prices quoted with pleasure. Write us.

## MOSELEY BROS.,

—WHOLESALE—

Fruits, Seeds, Oysters and Produce.

All kinds of Field Seeds a Specialty.

If you are in market to buy or sell Clover Seed, Beans or Potatoes, will be pleased to hear from you.

26, 28, 30 and 32 Ottawa St., - - GRAND RAPIDS

We are receiving from two to four carloads of bananas a week, which is

## BEACH'S New York Coffee Rooms.

61 Pearl Street.

Five Cents Each for all dishes served from bill of fare.

Steaks, Chops and All Kinds of Order Cooking a Specialty.

FRANK M. BEACH, Prop.

## WANTED.

POTATOES, APPLES, DRIED FRUIT, BEANS and all kinds of Produce.

If you have any of the above goods to ship, or anything in the Produce line, let us hear from you. Liberal cash advances made when desired.

EARL BROS., COMMISSION MERCHANTS 157 South Water St., CHICAGO.

Reference: FIRST NATIONAL BANK, Chicago. MICHIGAN TRADESMAN, Grand Rapids.

## FOURTH NATIONAL BANK

Grand Rapids, Mich.

A. J. BOWNE, President.

GEO. C. PIERCE, Vice President.

H. W. NASH, Cashier

CAPITAL, - - - \$300,000.

Transacts a general banking business.

Make a Specialty of Collections. Accounts of Country Merchants Solicited.

## Playing Cards

WE ARE HEADQUARTERS

SEND FOR PRICE LIST.

Daniel Lynch,

19 So. Ionia St., Grand Rapids.

## EDMUND B. DIKEMAN

THE GREAT

## Watch Maker

AND Jeweler,

44 CANAL ST.,

Grand Rapids - Mich.

## AMONG THE TRADE.

## AROUND THE STATE.

Homer—T. S. Dorsey is succeeded in the grocery business by E. R. Wallace.

Lake City—S. A. Howey will open a complete stock of hardware and mill supplies about August 1.

Detroit—Pollock, Pettibone & Chapman succeed Pollock, Baird & Co. in the wholesale millinery business.

Kent City—Price Bros. have sold their meat business to Chas. Parrish and C. Doughty, who will continue the business.

Miller—George V. Snyder is having bad luck this year. His new store building, which was being built on the site of the one burned a few weeks ago, was blown down during a storm, a few days ago.

Vermontville—Goodman & Co. have sold their store building and stock of dry goods and drugs to C. G. Rannels, of Sandusky, Ohio, and A. Robinson, of Zaleski, Ohio. The new firm will be known as Robinson & Rannels.

Minden City—W. A. Soule, the general dealer, recently quarreled with his wife and left for parts unknown. The stock was mortgaged, but his wife sold a portion of it to Armstrong & Graves, who run it off to Sand Beach. The mortgage creditors thereupon replevined the goods and returned them to this place.

## MANUFACTURING MATTERS.

Boyer Falls—Wm. Mears has added to his shingle mill machinery for getting out chair stock.

Pentwater—The Pentwater Furniture Co.'s sales of furniture for the six months ending June 30, exceed \$70,000.

Midland—Shepherd & Parker have purchased machinery and will locate a small saw and shingle mill at Sanford.

Sullivan—A. B. Klise is building a sawmill to take the place of the Spaulding mill, which was burned about a year ago.

Benton Harbor—F. A. Blackmer succeeds to the business of the Blackmer Pulp and Paper Co., S. McCord having retired.

Lake Odessa—The Lake Odessa Butter and Cheese Co. has been organized. The capital stock is \$10,000, of which \$5,800 is paid in.

Saginaw—E. O. and S. L. Eastman, who bought a tract of timber on the Tobacco and began lumbering it, have suspended operations for two weeks, when business will be resumed.

Oscoda—The Gratwick, Smith & Fryer sawmill commenced running nights last Monday, an electric light plant having been put into the premises. A force of 175 men compose the night crew.

Oscoda—The H. M. Loud & Sons Co.'s new planing mill is about completed, and is turning out 1,800 telegraph cross-arms daily. It will be lighted by electricity, and run day and night, while the capacity will be increased.

Saginaw—Judd & Judd have closed out their yard here and transferred their lumber business to Tonawanda. They have no timber in this section now, and their stock, which comes from Lake Superior, can be handled at Tonawanda to better advantage.

Mt. Pleasant—William Pickard cut and hauled 950,000 feet of basswood logs two miles north of Clare to the railroad, where they were shipped to this place, to be converted into baskets. The basket factory here manufactured 2,000,000 baskets last year.

Detroit—The Black Hardware Co. has ceased to do business in Detroit, the doors having been closed last Monday, after the stock had been shipped to Seattle. The ground floor, 80x100, has been leased by Parke Bros. & Co., of Pittsburgh, who will be represented in Detroit by P. H. Van Court. They are manufacturers of all kinds of bar and sheet steel.

Clare—A corporation with \$30,000 capital has been organized here to engage in the manufacture of woodenware, and the contract has been let for the construction of the building, which will be 40x80 feet, and two stories high, with an engine and boiler house detached. It is expected that forty hands will be employed at the outset, turning out 330 tubs and 660 pails daily. There is plenty of pine and basswood available in the vicinity.

Au Sable—The people here have been disturbed by rumors that the J. E. Potts Salt & Lumber Co. contemplates an early transfer of its mill plant to Tawas. Mr. Potts says that in two years he will have all of his pine tributary to Au Sable sawed, and that the timber on Au Sable river has been secured by manufacturers to an extent that he knows of but one small lot of pine on that entire river that can be purchased. If he continues the business, the logs must come from Canada, and Tawas bay affords better facilities for booming logs than any other point.

## Female Stenographers.

Everyone who has listened to Joe Howard, Jr., speak, or who has read his articles in the daily papers, recognizes the fact that he uses his English most vigorously. A short time since he was invited to address the New York Stenographers' Association, and choosing for his subject, "Short-hand as a Business," gave the young men and young women who assembled to hear him not only a very entertaining talk, but one containing a large share of wholesome advice as well. He traced the course of a brother and sister who together study shorthand in a school, pointing out their relative usefulness to their employer, and indicating the points in the career of each where important changes in life occur. The young man when he meets "his fate" becomes all the more anxious to please and to earn promotion in business, because he is soon to have a wife to support. The young woman, on the other hand, when she "is engaged," becomes careless as to her business, for she is soon to give it up, anyhow. The speaker said:

"The difficulties that confront us are these: The women who are, in my judgment, best equipped by nature for stenographic work, after they reach the age of 22 are not worth the powder to blow them to, blank as stenographers, simply because they have met 'George' around the corner. Men regard stenography as they regard the sale of dry goods, as they regard any literary effort. Women regard stenography as a bridge from the now of endeavor to the then of the apathetic state when they no longer have their born name, but take the name of that gorgeous creature, 'George'—until they are married—and then they wish to heaven that they had stuck to their crooks."

To emphasize another limitation in the usefulness of female stenographers, the speaker drew upon his own experience, as follows:

"I have, for thirty years, been struggling along the journalistic path, and for the past ten years I have utilized stenographers. The past six years and a half I have had as good a one as walks the earth. Her George, thank God, is not yet in view, but the George will ultimately loom above the horizon. Who doubts it? I don't, and she unquestionably does not. Now, the New York Herald's chief comes to me and says: 'We want you to go to the Chicago National Convention.' 'All right. How

much do you want?' 'Well, use your own discretion, but all the way from six to ten columns a day. Who do you want to take with you?' 'No one; I want to take my stenographer, but no one else.' 'All right.' So I say to my stenographer: 'Girley, I want you to be ready to go to Chicago next Tuesday. Go to the Leland House, and here is my card—' 'I can't.' 'What?' 'Mr. Howard—you know I would do anything for you.' 'Well, go on. Why can't you go?' 'Mr. Howard, you know people will talk.' 'All right. All right.' In other words, the employer of to-day is confronted by the opinion expressed by Mrs. Grundy to Dame Rumor, and sent broadcast throughout the earth by little Miss Tittle-Tattle that Mr. Howard's stenographer absolutely went to Chicago. What for? To earn the money that she is paid to earn. The stenographer, in other words, has not the courage of her convictions. Do you mean to tell me that a woman would remain in the employ of a man six years and a half, going on to seven, if it were not a congenial employment? Do you mean to tell me that any man born of a woman, with sisters, a wife and daughters, does not understand the relations womanly that exist between him and this most helpful abetment of his endeavors, and that she would not be treated with the courtesy that is her meed? You know better. You know very well that that would be the illustration of employment ninety-nine times out of a thousand. And yet, so absolutely controlled by the opinion of the dirty dogs of life was my stenographer, that she would not go with me to Chicago."

This part of his address the speaker concluded as follows:

"I tell you, girls, you have got to do two things. You have got to forget the Georges of life in your working hours. You have got to say to Mrs. Grundy, 'Get behind me, you old hag!' Otherwise, so far as you are concerned, and so far as that branch of endeavor is concerned, women's rights will never come to the front."

We might make still other extracts from this most interesting effort, all of which would be entertaining, but lack of space forbids. In closing, Mr. Howard paid a pleasing tribute to woman's worth in business, as follows:

"I didn't come here to lecture—you know that—I came here to have a little talk. I have had it, and I want to thank you for several things. I want to thank you ladies first, for inspiration. My mother was a woman. I have been surrounded by good women all my life; and I have the intensest respect for good women, and I believe there is a great future for the good women of this world. I long to see women standing not alone on the plane of suffrage, not alone on the political, but upon the plane of comradeship, and honor, and respect, of decency, of courtesy and helpfulness, of the right to work in the legitimate channels where keen heads, warm hearts and facile fingers are needed and can produce results. I believe that all true men in this world treat a woman as women wish to be treated and their sense of self-respect says they should be treated. And of all the stenographers that I have ever met, with the exception of two high-faluting, somersault-turning girls in Chicago, I never in my life have met with one who

did not conduct herself, so far as my work was concerned, with absolute self-respect. I presume that the majority of you are stenographers or typewriters—about the same thing in one sense, so far as public utilization goes—and I believe that, while men have the call so far as the more profitable work is concerned, yet that in time, having put the George business and the Dame Rumor business to the rear, in other words, being ready to go wherever duty calls, that the quicker intuition, more loyal natures and more deft manipulation of women will make them more successful as stenographers. I shall be heartily glad to have it so, for there are many other callings where men can make successes, but in this it seems to me women will find their proper sphere.

## FOR SALE, WANTED, ETC.

Advertisements will be inserted under this head for two cents a word the first insertion and one cent a word for each subsequent insertion. No advertisement taken for less than 25 cents. Advance payment.

## BUSINESS CHANCES.

FOR SALE—OLD-ESTABLISHED GROCERY BUSINESS at Kalamazoo; clean stock; good location and low rent; reason for selling, owner engaged in other business; a rare chance and not a large investment. Address No. 60, care Michigan Tradesman. 60

GROCERY STOCK—IN THE LIVELY VILLAGE OF Chelsea, a stock of groceries and fixtures; a paper takes all my time; \$800 required. Wm. Emmert, Chelsea, Mich. 57

FOR SALE—STOCK OF GROCERIES AND FIXTURES, splendid location; good reasons for selling. For particulars, address No. 58, care Tradesman. 58

BAKERY, RESTAURANT AND ICE CREAM "AKLOR"; \$4,000 business last year; price \$600; good reason for selling. W. M. Smith, Box 382, St. Johns, Mich. 56

FOR SALE—STOCK OF GROCERIES, BOOTS, SHOES, hats and caps, together with store fixtures, which will inventory about \$1,200; must be cash; store may be rented cheap. Herbert Brown, Prairieville, Barry county, Mich. 53

FOR SALE—STOCK OF HARDWARE FOR CASH; business established 20 years. Address Lock box 368, Charlotte, Mich. 54

SPLENDID OPPORTUNITY TO RENT STORE—RARE chance for opening a successful business in Saginaw, east side; handsome store, 25x117; building three stories; splendid location on center of principal business street in city. Max Haverich, Saginaw, E. S. Mich. 55

FOR SALE—TWO WHEELS, UPRIGHT AND PRESS, used in manufacture of excelsior, for sale cheap. Donker & Zuist, 216 Elizabeth St., Grand Rapids. 51

FOR SALE—AT A GREAT BARGAIN, A FIRST-CLASS water power, fully developed, with ten acres of land; good house, barn and other out buildings. For particulars, address E. B. Martin, Reed City, Mich. 50

MEAT MARKET FOR SALE—DOING GOOD BUSINESS; to a practical man a good chance. W. H. Davis, Elk Rapids, Mich. 52

WANTED—I HAVE SPOT CASH TO PAY FOR A general or grocery stock; must be cheap. Address No. 26, care Michigan Tradesman. 26

FOR SALE—STORE, DRUG STOCK AND FIXTURES, including postoffice fixtures, for sale on easy terms, owing to ill health; only drug store in town, situated in center of fine fruit section. Address Dr. S. J. Koon, Lisbon, Mich. 4

## HELP WANTED.

WANTED—REGISTERED OR GOOD REGISTERED assistant pharmacist. Address B, care Carrier 23, Grand Rapids. 61

WANTED—CLERK IN GROCERY STORE; GOOD penman. Address Lock box 1123, Cadillac, Mich. 52

WANTED—A GOOD TINNER, GIVE EXPERIENCE and references. Address A. W. Gammer & Co., Box 10, Coloma, Mich. 25

## SITUATIONS WANTED.

WANTED—POSITION BY A YOUNG REGISTERED pharmacist of good habits. No. 59, care Michigan Tradesman. 59

## MISCELLANEOUS.

FOR SALE—ONE MILLION FEET OF HEMLOCK bill stuff in lots of ten thousand feet or more. For prices write Walter N. Kelley, Traverse City, Mich. 53

BOLISH THE PASS BOOK AND SUBSTITUTE THE Tradesman Coupon, which is now in use by over 5,000 Michigan merchants—all of whom are warm in praise of its effectiveness. Send for sample order, which will be sent prepaid on receipt of \$1. The Tradesman Company, Grand Rapids.

SAMPLES OF TWO KINDS OF COUPONS FOR RETAILERS will be sent free to any dealer who will write for them to the Suttiff Coupon Pass Book Co., Albany, N. Y. 564

## HOGLE OIL CO.,

### Wholesale and Retail Dealers in Oils and Makers of Fine Lubricants.

OFFICE—19 and 21 Waterloo St.

Telephone No. 319.

WORKS—On C & W. M. and G. R. & I. R. R., one mile north of Junction. Telephone No. 611-3R

The largest and most complete oil line in Michigan. Jobbers of all kinds of Cylinder Oils, Engine Oils, W. Va. Oils, Lard Oils, Neatsfoot Oils, Harness Oil, Signal Oil, Axle Grease, Boiler Purger, Kerosene Oils, Naptha, Turpentine, Linseed Oils, Castor Oil, Cooking Oils, Axle Oils, Machinery Grease, Cotton Waste, Etc. See Quotations.

## PERKINS & HESS

### DEALERS IN

## Hides, Furs, Wool & Tallow,

NOS. 122 and 124 LOUIS STREET, GRAND RAPIDS, MICHIGAN.

WE CARRY A STOCK OF CAKE TALLOW FOR MILL USE.



## GRAND RAPIDS GOSSIP.

L. Wells has engaged in the grocery business near Allegan. The stock was purchased at this market.

M. A. Blossen & Co. have opened a grocery store at Mancelona. Lemon & Peters furnished the stock.

W. F. & W. M. Wurzburg have opened a store at Petoskey for the summer for the sale of Indian bead work, baskets, etc.

Dr. L. E. Phelps has closed out his drug business at 758 South Division street and engaged in the practice of medicine on East Bridge hill.

F. A. Wurzburg & Co., who engaged in the wholesale notion business about two years ago, have closed out their stock to F. W. Wurzburg and retired from business.

The Grand Rapids Portable House Co. has removed from the Grand Rapids Bending Works building, on Prescott street, to 98 and 100 Grandville avenue, the building formerly occupied by A. M. Collins as an excelsior factory.

H. E. Merritt & Co. have sold their grocery stock at the corner of Wealthy avenue and Henry street to Paul Steketee and Benj. Vananrooy, both of Holland, who will continue the business under the style of Steketee & Vananrooy.

Chas. E. Sinclair has purchased the interest of Sarah E. Crissman in the meat market firm of W. G. Sinclair & Co. No change will be made in the style of the firm and the management of the business will be the same as before, as the new partner is a resident of Chicago.

H. Joldersma has purchased an interest in the firm of De Jager & Stryker, grocers at 166 Ellsworth avenue. The new firm will be known as De Jager, Stryker & Co., and the business will be removed to 305 Center street, where A. Stryker, Sr., carried on the grocery business for several years.

## Gripsack Brigade.

The following additions have been made to the hotel list of the K. of the G.: Hotel Buckner, Manistee; Hotel Crystal, Flint; Hotel Perry, Sault Ste. Marie.

John P. Oggle has gone on the road for the New York Biscuit Co., taking the trade of the Pentwater branch, the northern division of the G. R. & I. and the Upper Peninsula.

When Albert C. Antrim starts out on his fall pilgrimage for the Alabastine Co., he will head toward Mexico, spending a couple of months among the copper-colored denizens of that country.

Geo. Seymour was severely burned on his right hand while exhibiting the traveling men's fireworks on the evening of the Fourth. He will go as far as the Soo on his next week's trip, taking Mrs. Seymour along with him.

A. D. Baker and family go to Chicago this week, where they will remain several days as the guests of Col. J. D. Billings and family. From Chicago they will go to Mackinac Island on the City of Traverse, returning home by way of Traverse City.

B. F. Emery, Michigan representative for the North American Provision Co., has received the appointment of broker for J. & M. Schwabacher, rice and molasses jobbers at New Orleans. As the two houses are owned by the same men, the

duties of the two positions will not conflict.

The match game of base ball between the nines selected by Jas. N. Bradford and Happy H. Robertson, which was played at the Fountain street park last Saturday forenoon, resulted in the victory of the latter by a score of 19 to 9. Only five innings were played. It is understood that another contest will occur on the occasion of the annual picnic on the 26th.

The Picnic Committee of the Grand Rapids Traveling Men's Association has decided to hold the annual picnic at North Park on Saturday, July 26. All who attend are requested to meet at the corner of Canal and Lyon streets at 8:30 a. m., where plenty of cable cars will be in waiting to convey the entire party to the resort. The picnic will be an old-fashioned basket affair, and those not provided with lunch should give the caterer plenty of notice, in order that no delay may be experienced in securing dinner.

## Counting-House Hints.

George Houghton in The Office.

I think there's a little more whetstone needed in that circular. The blade is good, and deserves good, patient honing.

Instead of whistling to keep his courage up, he'd do better to plunge his head in work and keep his fears down.

He's a walking negation. Why, he's said "no" so often that he's got his mouth shaped that way. He ought to be a model at the temperance pledge business.

His advertisements may be all right for his class of goods and for the trade his battery is aimed at. If so, all I can say is, that sauce for his goose would be "pizen" for my gander.

All depends on the use we make of the so-called advantages or disadvantages of our position. With right handling, those are synonymous terms. A Grant or Sherman makes short rations merely a spur to rush his army to the critical point, and thereby saves the campaign.

There's a heap more difference than sound between *working* and *shirking*. A. and B. are spelling them experimentally. You've only to glance in their show windows, and profit free of charge by their spelling lesson.

Draw in our advertising horns at this stage? Not a bit of it! After ninety-nine years of watching and waiting, we mustn't let our century plant wither just as it begins to poke up its flower stalk. Get out your hoe and watering pot!

Advertising is the straw with which I make my business bricks. But straw alone won't make bricks. I must also have a blue clay bank at my back, and plenty of fire.

To-day that new competitor may be dangerous, because he is a schemer, but ultimately he'll prove harmless for the self-same reason. Give him time, and some fine morning he'll stumble into one of his own bear traps.

Land and forests and gold quartz are nil. The American Indian had a continent full, and what's he left to show for 'em? A few arrow-gads and cracked pots. Sweat is the solvent that gets nature's gifts bottled.

Work, steady work, work for which he is fitted, would rest that particular person more than dozing in that hammock. I'm going to put a cannon cracker under him! He may swear at me to-day, but he'll thank me year after next.

A correspondent of THE TRADESMAN at Jones writes: "The P. of I. here purchased 2,500 pounds of binder twine of Montgomery Ward & Co., of Chicago, paying cash in advance. Harvest is half over but the twine has not yet been received."

Geo. R. Mayhew leaves Wednesday for Boston, where he will spend a couple of weeks among the shoe factories.



Bicycles,  
Tricycles,  
Velocipedes

AND

General Sporting Goods

Agents for A. G. Spalding & Bro.'s  
Sporting and Athletic Goods and  
American Powder Co.'s Powder.

We have on hand a complete line of Columbia, Victor and other cheaper bicycles, also a splendid assortment of Misses' Tricycles, Children's Velocipedes and small Safety Bicycles.

E. G. Studley,

Call and see them  
or send for large,  
illustrated cata-  
logue.

4 Monroe St.,

GRAND RAPIDS

HIRTH & KRAUSE,

HEADQUARTERS FOR

Russett Shoe Polish,  
Buttons,  
Laces,

Porpoise Shoe Laces in light, medium and heavy. Parisian Leather Reviver, Glycerine Leather Reviver, "Rubberine" a waterproof dressing. We carry 13 distinct shoe dressings and a complete line of Shoe Store Supplies. Send us your orders.

FIT FOR  
A Gentleman's  
Table:

All goods bearing the  
name of

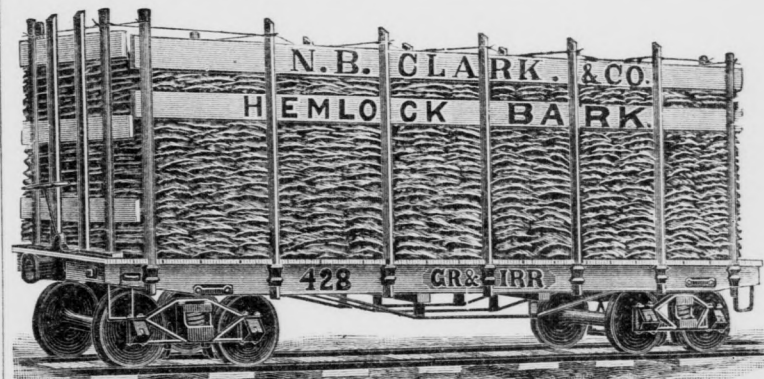
THURBER, WHYLAND & CO.,

OR

ALEXIS GODILLOT, JR.

Grocers visiting New York are cordially invited to call and see us, and if they wish, have their correspondence addressed in our care. We shall be glad to be of use to them in any way. Write us about anything you wish to know.

THURBER, WHYLAND & CO.,  
West Broadway, Reade & Hudson Streets,  
New York City.



We are now ready to make contracts for the season of 1890.

Correspondence solicited.  
81 SOUTH DIVISION ST., GRAND RAPIDS.

We respectfully call your attention to the fact that we carry the most complete stock of seeds in Western Michigan. Send for our wholesale price list and catalogue before buying

Brown's Seed Store,

GRAND RAPIDS, MICH.

DO YOU NEED AN  
Engraving of Your Store

In advertising your business? If so, The Tradesman Company is glad to send samples and quote prices.

[Established 1780.]



"LA BELLE CHOCOLATIERE."

W. BAKER & CO.'S REGISTERED TRADE-MARK

No Chemicals are used in any of Walter Baker & Co.'s Chocolate and Cocoa Preparations.

These preparations have stood the test of public approval for more than one hundred years, and are the acknowledged standard of purity and excellence.

## Dry Goods.

## KID GLOVE STOCKS.

## How to Select an Assortment, and How to Sell the Goods.

From the Dry Goods Economist.

An experienced glove dealer has said that a stock of gloves under \$5,000 was too small to be a success, as it could not offer variety enough to draw trade; that \$10,000 afforded a good medium stock, and \$25,000 a large assortment and sufficient styles to fill all demand. Yet we think that the business can be handled properly on less than the largest sum named. Certainly no other stock will draw better trade or increase trade faster if carefully selected and properly sold.

The man, as it is generally a man, buying gloves should know something about skins and the manufacturing of the article, and the clerk selling the gloves should know this and much more, including a bit of human nature in dealing with shoppers. The clerk must satisfy in shade, fit and price, and yet display patience and tact in every action, even to influencing a woman asking for sixes to buy six and a quarter, and surely tact cannot do more.

Let the merchant investing in a glove stock first find an experienced and successful saleswoman, for such must be had for these goods if we assume that they are kept to make money.

Every locality has an especial run on sizes, as in the South 5½ and 5¾ are common, with 6 and 6¼ leading in New York, and 6¼ and 6½ in the Western cities. Any reliable glove house can give the purchaser an idea of the sizes and colors that take in his locality. Thus, New York runs especially on tans, Philadelphia on grays, and Chicago on the novel shades as well as those that are standard. Under 5½ or over 7 are unusual calls, but in 5¼, 6, 6¼, 6½ and 6¾ the largest variety in suede and dressed kid should be selected.

The fashion must govern the length of the glove. Just now they are wearing four and six buttons, and eight-button mosquitoes for the street, in tan, beaver, black and gray colorings, with a few novelties in the way of heliotrope and old rose shades; medium brown shades also take well, and for evening, cream, pearl-gray and tan, with occasional calls for pale lavender or pinkish cream and white. The evening gloves are usually asked for in lengths of eighteen to twenty-four buttons, though thirty buttons are also worn. The pique stitched and oversewed designs must be had, also narrow, embroidered, spear backs, etc. Buttoned, laced and Biarritz gloves are all in styles, heavy and fine kid, but suede especially. The latter is a good glove to keep, as it will not wear or clean like a dressed glove.

An assortment for misses must not be forgotten, also men's gloves, more especially in heavy skins in tan and russet shades, with a few dark and pearl-gray, brown and black pairs, running chiefly from No. 7 to 8½. In men's gloves there is not half the number of shades or styles worn as we find in ladies' gloves. Among the latter we must not forget some riding gauntlets in gray and tan.

Do not buy all of one make, have short and long fingered styles, deal with a reliable and experienced house, have a good saleswoman for this department, insist upon the stock being kept in perfect order, have the counter nicely fitted up, and keep the stock replenished until you become noted for having everything in the glove line that is wanted and when wanted.

## DISSOLUTION NOTICE.

The copartnership heretofore existing between C. N. Rapp and C. B. Metzger, under the firm name of the Grand Rapids Fruit and Produce Co., is this day dissolved by mutual consent. C. B. Metzger has assumed all liabilities of the firm, and to him should be paid all accounts then due.

C. N. RAPP.  
C. B. METZGER.

Grand Rapids, June 27, 1890.

## Prices Current.

UNBLEACHED COTTONS.	
Atlantic A.....	7
" H.....	6½
" P.....	6
" D.....	6¾
" LL.....	5¾
Amory.....	7¼
Archery Bunting.....	4¼
Beaver Dam A A.....	5¾
Blackstone O, 32.....	5
Black Rock.....	7
Boat, AL.....	7¾
Chapman cheese cl.....	3¾
Comet.....	7
Dwight Star.....	7¼
BLEACHED COTTONS.	
Amsburg.....	7
Blackstone A A.....	8
Beats All.....	4¾
Cleveland.....	7
Cabot.....	7¼
Cabot, %.....	6¾
Dwight Anchor.....	9
" shorts.....	8¾
Edwards.....	8
Empire.....	7¾
Farwell.....	7¾
Fruit of the Loom.....	8¾
Fitchville.....	7¾
First Prize.....	6¾
Fruit of the Loom %.....	8
Fairmount.....	4¾
Full Value.....	6¾
Geo. Washington.....	8¾
HALF BLEACHED COTTONS.	
Cabot.....	7¾
Farwell.....	7¾
UNBLEACHED CANTON FLANNEL.	
Tremont N.....	5½
Hamilton N.....	6½
" L.....	7
Middlesex AT.....	8
" X.....	9
" No. 25.....	9
BLEACHED CANTON FLANNEL.	
Hamilton N.....	7¾
Middlesex P T.....	8
" A T.....	9
" X A.....	9
" X F.....	10½
DRESS GOODS.	
Hamilton.....	9
".....	10½
G G Cashmere.....	21
Nameless.....	16
".....	18
CORSET JEANS.	
Biddeford.....	6
Brunswick.....	6¾
PRINTS.	
Allen, staple.....	5½
" fancy.....	5½
" robes.....	5
American fancy.....	6
American indigo.....	6
American shirtings.....	4½
Arnold.....	6½
" long cloth B.....	10½
" " C.....	8½
" century cloth.....	7
" gold seal.....	10½
" Turkey red.....	10½
Berlin solids.....	5½
" oil blue.....	6½
" green.....	6½
Cocheo fancy.....	6
" madders.....	6
Eddystone fancy.....	6
Hamilton fancy.....	6½
" staple.....	5½
Manchester fancy.....	6
" new era.....	6½
Merrimack D fancy.....	6½
TICKINGS.	
Amoskeag A C A.....	13
Hamilton N.....	7½
" D.....	8½
" Awning.....	11
Farmer.....	8
First Prize.....	11½
COTTON DRILL.	
Atlanta, D.....	6¾
Boot.....	6¾
Clifton, K.....	6¾
SATINES.	
Simpson.....	20
".....	18
".....	16
Cocheo.....	10½

DEMINS.	
Amoskeag.....	12½
" 9 oz.....	14½
" brown.....	13
Andover.....	11½
Everett, blue.....	12
" brown.....	12
GINGHAMS.	
Glenarven.....	6¾
Lancashire.....	6¾
Normandie.....	7½
Renfrew Dress.....	7½
Toil du Nord.....	10½
Amoskeag.....	6¾
" AFC.....	10½
Persian.....	8½
Bates.....	6¾
Warwick.....	8½
CARPET WARP.	
Peerless, white.....	18½
Peerless colored.....	21
GRAIN BAGS.	
Amoskeag.....	17
Harmony.....	17
Stark.....	21
American.....	17½
THREADS.	
Clark's Mile End.....	45
Coats, J. & P.....	45
Holyoke.....	22½
KNITTING COTTON.	
White.	
No. 6.....	33
" 8.....	34
" 10.....	35
" 12.....	36
Colored.	
No. 14.....	37
" 16.....	38
" 18.....	39
" 20.....	40
CAMBRICS.	
Slater.....	4¾
White Star.....	4¾
Kid Glove.....	4¾
Newmarket.....	4¾
Edwards.....	4¾
RED FLANNEL.	
Fireman.....	32½
Creedmore.....	27½
Talbot XXX.....	30
Nameless.....	27½
MIXED FLANNEL.	
Red & Blue, plaid.....	40
Union R.....	18½
Windsor.....	18½
6 oz Western.....	21
Union B.....	22½
DOMET FLANNEL.	
Nameless.....	8 @ 9½
".....	8½ @ 10
".....	9 @ 10½
".....	12½
CANYASS AND PADDING.	
Slate.	
9½.....	9½
10½.....	10½
11½.....	11½
12½.....	12½
Black.	
13.....	13
15.....	15
17.....	17
20.....	20
DUCKS.	
Severin, 8 oz.....	9½
Mayland, 8 oz.....	10½
Greenwood, 7½ oz.....	9½
Greenwood, 8 oz.....	11½
WADDINGS.	
White, doz.....	25
Colored, doz.....	30
SILKES.	
Slater, Iron Cross.....	8
" Red Cross.....	9
" Best.....	10½
" Best AA.....	12½
CORSETS.	
Coralline.....	\$9 50
Schilling's.....	9 00
SEWING SILK.	
Corticelli, doz.....	85
twist, doz.....	42½
50 yd, doz.....	42½
HOOKS AND EYES—PER GROSS.	
No 1 Bk & White.....	10
" 2.....	12
" 3.....	12
PINS.	
No 2-20, M C.....	50
" 3-18, S C.....	45
COTTON TAPE.	
No 2 White & Bk.....	12
" 4.....	15
" 6.....	18
SAFETY PINS.	
No 2.....	28
No 3.....	36
NEEDLES—PER M.	
A. James.....	1 50
Crowley's.....	1 35
Marshall's.....	1 00
TABLE OIL CLOTH.	
5-4.....	2 25
".....	2 10
6-4.....	3 25
".....	3 10
7-4.....	4 25
".....	4 10

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# The Michigan Tradesman

Official Organ of Michigan Business Men's Association.

A WEEKLY JOURNAL DEVOTED TO THE  
Retail Trade of the Wolverine State.

The Tradesman Company, Proprietor.

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E. A. STOWE, Editor.

WEDNESDAY, JULY 9, 1890.

## THE CELEBRATION OF INDEPENDENCE.

The unique character of our chief national festival of commemoration has not received the attention it deserves. It is rare enough that a nation is able to designate the time and the circumstances of its beginning, and to associate these with a single national event of primary importance. The only other case which occurs to us is the Jewish exodus from Egypt, whose perils and triumphs welded a group of loosely connected tribes into a compact nation. The nearest parallel in modern times is the association of a handful of Swiss mountaineers against the dukes of Austria. But the occurrence is shrouded in obscurity and impossible myth; and after all it was not to effect independence, but to maintain their right of immediate relations to the Imperial authority, that the men of the three Cantons joined hands and swore to stand by each other. In our own century, the establishment of the Norwegian Constitution of Eidsvold in 1814 furnishes the nearest parallel, as it raised the country from its provincial position to national self-government. But the Norwegians were obliged to lay aside that part of the Eidsvold programme which involved a claim to independence, and to accept the decree of the European concert, which tore them from Denmark and annexed them to Sweden.

Distinct historic birthdays of nations are rarely capable of designation and celebration. The whole later life of the Jewish nation was tinged by its recollections of the exodus. Its supreme legal document, and that by which it has influenced most the ethical development of the race, begins with a reference to it. "Out of the land of Egypt and out of the house of bondage" is the preamble of its national constitution. No later deliverance ever eclipsed that one, and to this hour the annual commemoration of it is the great social festival of the six and a half millions of the Jewish people scattered through all civilized and half-civilized lands.

Equally permanent the celebration of our own Independence day seems likely to become. The War for the Union gave us one more holiday, but it has not in the least eclipsed the honor of the Fourth, which, indeed, becomes the more welcome as it is a common festival of all classes and all sections of Americans. Historians speak of the latter struggle as the more heroic of the two, when measured by the extent of the sacrifices of the American people to secure a great end. But we decline all comparisons with the heroism of the representatives of the then feeble nation, who put their hands to that memorable document, knowing that it was signing their own death-warrants if England got the better of the impending struggle.

Ahab's saying: "Let not him that

putteth on his armor boast as though he were putting it off," is often quoted as though it were a piece of inspired wisdom. But in truth history has not many finer things to show than men buckling on their armor for a righteous struggle, pledging their "lives, fortune and sacred honor" in the defense of an outnumbered cause, and appealing to the Arbitrator of War for his verdict upon their cause. Such a declaration of their loyal purpose is itself a grand achievement; and even if there be some boasting associated with the act, that cannot detract from its essential quality. The notion that boasting is always the part of a coward is a mistake. Other words than those of Luther may be—as Richter said of his—"half-battles." The Declaration, says its critics, will not hold water when submitted to the tests of historic fact. It is itself an historic fact, which admits of no discounting. With its signature the clock of time struck the opening of a new era—one in which Governments have been obliged to vindicate their right to exist by the consent of the governed and for their benefit. It was the birth-day of more than a nation.

## CENSUS COMPARISONS.

Mr. Porter estimates, from the census returns already in hand, that the population will reach the figure of 64,000,000. The interesting point of its local distribution is not yet disclosed.

In England and Wales the population is reported by the Registrar-General to be over 29,000,000, and to be increasing at the rate of 700,000 a year, without allowing for emigration or immigration. In 1840 the population of Ireland was half that of England and Wales. By famine and emigration it has been reduced to one-sixth.

In Spain they are now publishing the results of a census of 1887, when the population was found to be 17,550,216, a gain of less than a million since 1877. This is an acceleration of growth, as compared with previous decades, and is said to be due to continued peace and greater care to keep the towns clean and wholesome.

The census of this year gives us as many cities of a million people and over as Europe has. It indicates a growing density of population, which will bring us to a time when we shall not need to export food. But this point will not be reached as quickly as Mr. C. Wood Davis' calculation, when he puts the amount of land required for each individual at 3.15 acres. Europe has eight to an acre, and yet feeds the greater part of her population with her own produce. With denser population comes a greater outlay of capital on land and more careful methods of cultivation, until Northern Belgium has 1,800 people to the square mile and little else than agriculture to sustain them. The limit at which increased outlay of labor ceases to pay has never yet been reached by any country.

## THE CENSUS ENUMERATION.

It is about time general complaints should cease in respect to the census enumeration. Nothing has been more common, especially in the West, than the exaggeration of the population of cities, and now, when the actual count of the population fails to sustain the established exaggeration, the chagrin of the people grows into wrath and the enumerators receive the blame, while, as a general rule, the people themselves are

to blame. In one St. Louis district widely published as incorrectly returned, the enumerator publicly offered a premium of \$5 for every person residing in the district who had been missed. At the end of five days after the offer had been made, not one person had come forward to claim it. In Detroit a block was missed through a misunderstanding between two enumerators respecting the boundaries of their districts. This was discovered and the count for the block made. Aside from slips like this, arising solely from the natural limitations of the human faculties, the count will be found to be the most intelligent and correct the country has ever seen. The scope of the census was broader than ever before and many obstacles were encountered through the perversity and folly of certain newspapers in encouraging the ignorant not to answer the questions. But, taken altogether, the work thus far has been accomplished with very little friction. More than half of what the public has heard has been sheer exaggeration and imagination.

## LAW BREAKERS.

The law is very plain on the subject of boycotting, prohibiting it in unmistakable terms. Defying the statute books, however, the Patrons of Industry have placed boycotts on six wholesale houses, as follows:

Hazeltine & Perkins Drug Co., Grand Rapids.

Telfer Spice Co., Grand Rapids.

H. A. Newland & Co., Detroit.

Jenness & McCurdy, "

W. J. Gould & Co., "

Moran Fitzsimons & Co., "

The wording of the resolution which is sent out with the above names is as follows:

WHEREAS, Certain wholesale dealers have refused to sell their merchandise to dealers contracting with the Patrons of Industry; therefore,

Resolved, That the protection of our natural and God-given rights demand that we patronize no retail dealer that buys any of his merchandise from said boycotting wholesale dealers.

THE TRADESMAN is confident that the boycott will not affect the business of the houses attacked, and they will probably take no notice of the matter. Should they deign to do so, however, every man who voted for the boycott, or abetted the boycotters, would have an opportunity to see the sky behind prison bars.

It is unfortunate that in their anxiety to tear down others in order to build themselves up, the Patrons of Industry should so far forget themselves as to put themselves in the position of law-breakers, defying the common law of the land.

The Park Place Hotel, at Traverse City, is in better condition than ever, the alterations in the "new part" having been completed. The traveling public sees few hotels which are more comfortable and homelike than the Park Place.

## VISITING BUYERS.

W R Lawton, Berlin	E S Botsford, Dorr
S D Strunk, Byron Center	G D Van Vranken, Cadillac
S McNitt, Byron Center	Nagler & Beeler, Caledonia
W H Watts, Bowne Center	G M Hartwell, Caledonia
John Bishop, Montague	S J Koon, Lisbon
R G Smith, Wayland	Neal McWilliam, Rockford
N Bouma, Fishers	Hessler Bros., Rockford
G Ten Hoop, Forest Grove	Geo A Sage, Rockford
S Smalligan & Pickard, "	E E Hewitt, Rockford
Forest Grove	DeVost Bros., Alba
J R Harrison, Sparta	Ell Runnels, Corning
O W Messenger, Spring Lk	D O Watson, Coopersville
A M Church, Englishville	J A Lieber, Caledonia
John Damstra, Gitchell	S T McEllan, Denison
Rutgers & Tien, Graafschap	John Gunstra, Lamont
W H Harrison, Harrisburg	C Schutt, Lakeview
C K Hoyt & Co, Hudsonville	Alex Denton, Howard City
J N Wait, Hudsonville	J Krusenga, Holland
H B Hatch, Hart	Jno Farrowe, So Blenden
Herder & Labuis, Zeeland	Don Herder & Tanis,
H Melcher, Jamestown	Vriesland
A P Striver, Burn's Cors	Young & Co, Ferry
R G Beckwith, Bradley	Carlson Bros, Gilbert
C H Milner, Big Rapids	F A Clary, Turtle Lake
J T Pierson, Irving	

## CO-OPERATIVE DINING.

Details of the Decatur Neighborhood Boarding House Scheme.

From the Chicago Tribune.

At Decatur, Ill., public interest is centered on "The Roby." There are such things on at "The Roby" as have not been witnessed since the first spirit rappings were heard at Rochester. This pretty little city has electric street railways, six newspapers, a dozen fine churches, metropolitan air, clean streets, good water—and the servant girl question. But all these "ain't nothin'," as a small boy remarked in my presence when these advantages were being enumerated. "We've got something Chicago ain't got. It's a Bellamy boarding-house."

"I am in the swim," remarked a quiet gentleman. "Come down and see us. We are living off the fat of the land for \$2.75 per week per head. And we have no bother, no worry about servants. We are located at 'The Roby.'"

This is the history of the experiment: Miss Fanny Fuller and her mother boarded at "The Roby" with Mrs. Guyton. It was the swell boarding-house of Decatur. The Misses Witherspoon, two handsome young ladies, also boarded there. Mrs. Guyton never had trouble with her servant girls.

Why?

Because the work was systematized. One did the cooking and laundry work, another the second work. One had the table to wait on and the dining-room to care for. When their work was done the girls went where they pleased. Their liberty after work hours did not depend on the caprice of a mistress or the exigencies of a private house.

This set Miss Fanny Fuller to thinking. One day she read "Looking Backward," and proceeded to look forward. Where others read and marveled and criticised, she read and adapted. One morning she came into Mrs. Guyton's room with an idea. She read the chapter from Bellamy's book on the public dining-room.

"Why can't we do it?" she asked.

"We can," said Mrs. Guyton, decidedly.

Miss Fuller put on her smart jacket and hat and called on the ladies of her acquaintance with her idea. Everybody was charmed. The gentlemen forgot impatience and listened.

A few weeks later a meeting was held in Mrs. Guyton's parlors. After a number of whereases, it was resolved to establish:

1. A co-operative association for the benefit of all its members.
2. No debts shall be contracted.
3. A President, Secretary and Treasurer shall be elected from among the members.
4. A superintendent shall be appointed to act as the purchasing agent of the club, vouchers to be delivered to the treasurer.
5. Members shall pay \$2.75 a week board to the treasurer; children under ten half price.
6. The superintendent is to have entire charge of the dining room, kitchen and servants, under the direction of a board of managers.

It was agreed by all present to sign the constitution, these being the charter members. Applicants for membership should have their names posted in the dining room three days before admission, and no one was to be received if a serious objection was raised by any one member. Mrs. B. K. Durfee was elected President and Miss Fannie Fuller Treasurer and Secretary.

Mrs. Guyton's basement was rented, including a large dining room, kitchen and pantries, a manager installed, two cooks and three waiter girls hired, and the Co-operative Club, after paying a membership fee of \$2 and one week's board in advance, sat down to their first meal at "The Roby." Mrs. Guyton gave up keeping boarders, and she and all her guests fell into the new order of things. There is no doubt about Mrs. Guyton's enthusiasm. She met me and began another book of her epic.

"What are we doing down here? Why, you see expenses foot up so high in this thriving, growing, booming city of Deca-



that people couldn't stand it. Our swell people are swell, I can tell you. They formed this eating club, indulged in the luxury of doing the discharging of servants for once, put out the fires in the ranges, locked up their larders, turned their kitchens into sewing rooms or nurseries, closed up accounts and drove dull care away.

"We have fifty-four members—men, women and children—all of the upper-crust aristocracy, who are used to living well, and they wouldn't put up with anything but the best. We get that for \$2.75 a week a head; half-price for children."

"What do you have to eat?"

"Everything in season. Stay to supper and find out. Now we get everything down to minimum cost by having each family bring their own linen and silver and fancy dishes. We have a common stock of decorated china. The club rents my basement, including the range.

Expenses are like this:

Rent (at \$25 a month).....	\$ 6.00
Manager's salary.....	10.00
Head cook.....	5.00
Second cook.....	4.00
Three waiters, at \$2.50.....	7.50

Per week.....\$32.50

The income is from:

Fifty-two grown people, at \$2.75.....	\$142.00
One child, half pay.....	1.40

\$143.40

"Miss Fuller gets her board for her services as Secretary and Treasurer."

Miss Fuller came in presently and opened her books for our inspection. It was discovered that a certain bill of fare was guaranteed for the price. This is something like what the club eats:

#### BREAKFAST.

Fruit, cereal food of some kind, two kinds of meat, eggs, potatoes, biscuit, griddle cakes or rolls, toast, tea and coffee.

#### DINNER.

Soup, relish or salad, one kind of fish and two kinds of meat, three vegetables, pie or pudding, fruit, coffee, tea, chocolate or milk.

#### SUPPER.

Cold meat, baked or cream potatoes, salad, hot rolls, cakes or muffins, fruit or dessert, coffee, tea, chocolate or milk.

"That is about as good as anybody lives," remarked Miss Fuller. "It is all dainty and well cooked and nicely served."

I went down into the dining room, a large, cool apartment in the basement. Eight or nine tables were covered with snowy linen. Napkins in rings, silver and china were on the table. In the kitchen across the hall, where a range was going at full blast, five girls, black as Egypt, were sitting around the table eating dinner. Custard and cabbage were beautifully blended on their plates.

I stayed to supper. The ladies came in the newest thing in tea jackets and sat on the front piazza. One of the Misses Witherspoon had an aureole of pale golden hair. The company was merry and talked volubly about their experiment. On the wall was the name of an applicant for membership. He will have to wait until some of the members go away for the summer.

There was cold roast beef, baked potatoes, potato salad, eggs, a delicate custard, and cake, with tea, coffee, chocolate or milk. Everything was good and abundant, and served in the best style.

The membership includes:

Mr. F. Anderson and family of three, Miss E. Anderson, Miss Florence Adams, teacher; Mr. E. D. Bartholomew and family of five; Mr. and Mrs. Richard Bohrn; Mrs. William Chambers and family of three; Mr. Henry Clark; Mr. Geo. Durfee, five; Mr. B. Durfee, four; Mr. Will Edwards; Miss French; Mr. C. A. Foster, two; Mrs. C. F. Fuller and Miss Fannie Fuller; Mrs. Griswold; Mr. R. Johnstone, two; Mrs. Guyton; Miss Judson; Mr. J. Powell; Mr. Quinlan, four; Dr. Stoner, druggist, five; Mr. J. H. Warner, two; the Misses Witherspoon and Mr. L. W. Hatch.

They all expressed themselves as being charmed with the experiment, and did not fear the pessimistic prophecies concerning its destruction. The books show that bills are being paid up every week out of the allowance. It is a success,

financially and socially, so far, and I can recommend the table.

If you should ever go to Decatur, I advise you to get a room somewhere and take your meals at "The Roby," in the co-operative boarding house. Guests are charged 25 cents a meal. By this means, you will fare better for less money, meet the cream of Decatur society, and see the practical working of a part of Bellamy's dream. You will be converted to the idea of co-operative cuisines and go home to spread the new gospel. Cooks will be abolished from dwelling houses, and housekeepers emancipated. The servant girl question will be solved.

P. of I. Gossip.

A Jones correspondent writes: "Patrons are quite thick here, but the movement is drifting more and more into politics."

The Patrons of Industry have closed the store and business of F. D. Lamb & Co., of Potterville. They tried the 10 per cent. plan and now the sheriff is in possession.

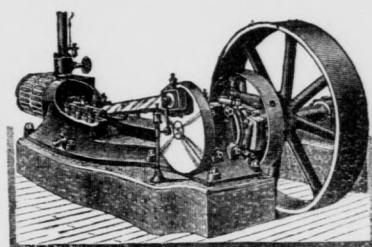
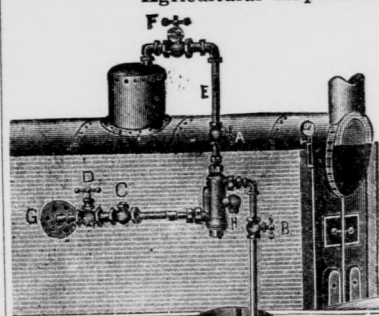
Davison Index: "F. H. Krause, who appears to have had more money than wit, and who wanted to bet \$100 of the former as to whom he considered would be the next Governor of Michigan, has been getting 'roasted' unmercifully by his P. of I. companions for having allowed himself to be interviewed and 'pumped dry' by a Detroit News reporter on what the order intended doing in the fall campaign, and threats of kicking him out of his fat position have been hinted at."

Robert Rouse writes as follows from Pearle: "I am quite interested in looking over your 'P. of I. Gossip,' and noting the contract dealers in different places, and also the 'Repentance Column,' in THE TRADESMAN every week. I have often wondered how you got the news. I have been watching to see if our place was reported to you and as I have failed to see it, as yet, I thought I would drop you a line and let you know that the P. of I. had formed an association at Pearle, which has been in existence over two months and has about fifty members, and that George H. Smith keeps the contract store for them."

Frightened at the storm of protests raised against his attempt to divert the political strength of the organization to a certain candidate for Governor, Supreme Treasurer Krause now pleads the baby act, claiming that he was misrepresented by the Detroit News. Referring to this phase of the matter, the News remarks: "In a recent interview printed in this paper, F. H. Krause, editor of the organ of the Patrons of Industry, said some things that were rather indiscreet, to put it mildly; and the Port Huron Times, in commenting thereon, puts itself into a position the foolishness of which it will realize if it stops to reflect. Among its remarks is one to the effect that Mr. Krause practically repudiates the interview and that the Times believes Mr. Krause. The News does not know what motive moves the Times to speak in this way, but it does know that the interview with Mr. Krause was the truth, that if it were not Mr. Krause would pretty nearly have an action against the News, and that the News has not had a repudiation or any other communication on the subject from Mr. Krause. The gentleman may be a fine newspaper man, but he would have retained the small respect which this paper entertained for him if he had stood by those incautious statements which he most certainly made to a representative of the News."

## BROWN & SEHLER,

Dealers in ENGINES, BOILERS and MILL MACHINERY, Farm Machinery, Agricultural Implements, Wagons and Carriages.



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CRACKERS, BISCUITS AND SWEET GOODS.

LARGEST VARIETY IN THE STATE

SPECIAL ATTENTION PAID TO MAIL ORDERS.

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MUSKEGON, MICH.

No Connection with Any Cracker Trust.

## HESTER & FOX,

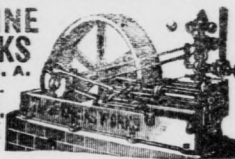
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SAW AND CRIST MILL MACHINERY.

Send for Catalogue and Prices.



ATLAS ENGINE WORKS  
INDIANAPOLIS, IND., U. S. A.  
MANUFACTURERS OF  
STEAM ENGINES & BOILERS.  
Carry Engines and Boilers in Stock for immediate delivery.



Planers, Matchers, Moulders and all kinds of Wood-Working Machinery, Saws, Belting and Oils.

And Dodge's Patent Wood Split Pulley. Large stock kept on hand. Send for Sample Pulley and become convinced of their superiority.

Write for Prices.

44, 46 and 48 So. Division St., GRAND RAPIDS, MICH.

## El. Puritano Cigar.

The Finest 10 Cent Cigar ON EARTH.

MANUFACTURED BY

DILWORTH BROTHERS, PITTSBURGH.

TRADE SUPPLIED BY

I. M. CLARK & SON, Grand Rapids.

BRADDOCK, BATEMAN & CO., Bay City.

T. E. BREVOORT, - Detroit.



S. K. BOLLES.

E. B. DIKEMAN.

## S. K. Bolles & Co.,

77 CANAL ST., GRAND RAPIDS, MICH.

Wholesale Cigar Dealers.

# "TOSS UP!"

The "TOSS UP" Cigar is not a competitor against any other 5c brands, but all 10c brands, because it is equal to any 10c cigar on the market.

## Drugs & Medicines.

**State Board of Pharmacy.**  
One Year—Geo. McDonald, Kalamazoo.  
Two Years—Stanley E. Parkill, Owosso.  
Three Years—Jacob Jesson, Muskegon.  
Four Years—James Vernor, Detroit.  
Five Years—Ottmar Eberbach, Ann Arbor.  
President—Jacob Jesson, Muskegon.  
Secretary—Jas. Vernor, Detroit.  
Treasurer—Geo. McDonald, Kalamazoo.  
Meetings during 1899—Marquette, Aug. 13 and 14; Lansing, Nov. 5 and 6.

**Michigan State Pharmaceutical Ass'n.**  
President—Frank Inglis, Detroit.  
First Vice-President—F. M. Alsdorf, Lansing.  
Sec'd Vice-President—Henry Kephart, Berrien Springs.  
Third Vice-President—Jas. Vernor, Detroit.  
Secretary—H. J. Brown, Ann Arbor.  
Treasurer—Wm. Dupont, Detroit.  
Executive Committee—C. A. Bugbee, Cheboygan; E. T. Webb, Jackson; D. E. Prall, East Saginaw; Geo. McDonald, Kalamazoo; J. J. Crowley, Detroit.  
Next Meeting—At Saginaw, beginning third Tuesday of September, 1899.

**Grand Rapids Pharmaceutical Society.**  
President, J. W. Hayward, Secretary, Frank H. Escott.

**Grand Rapids Drug Clerks' Association.**  
President, F. D. Kipp; Secretary, W. C. Smith.

**Detroit Pharmaceutical Society.**  
President, J. W. Allen; Secretary, W. F. Jackman.

**Muskegon Drug Clerks' Association.**  
President, C. S. Koon; Secretary, J. W. Hoyt.

### REGISTERED PHARMACISTS.

Names of Persons who Passed Examinations at Star Island.

The examination of candidates for registered pharmacists' certificates, held at Star Island June 30 and July 1, was attended by 137 candidates, fifteen desiring assistants' certificates. Of this number seventy-seven passed the registered pharmacists' examination, and forty-five failed. About twenty-five of the latter will, if they desire, receive assistants' certificates, their averages being over 40 per cent. Nine passed the assistants' examination and six failed.

This class is the largest ever examined at one time by the Michigan Board of Pharmacy. The next meeting will be held at Marquette August 13 and 14, and the November meeting will be held at Lansing the first Tuesday in that month.

The election of officers for the ensuing year resulted as follows: President, Jacob Jesson, Muskegon; Secretary, James Vernor, Detroit; Treasurer, Geo. McDonald, Kalamazoo.

Following are the names of candidates who passed the examination:

D. Alton, Fremont; J. H. Beckton, Ft. Gratiot; W. W. Boylan, Detroit; A. P. Brietenbach, Detroit; M. A. Britton, Pewamo; J. E. Cogwin, Auburn; W. E. Collins, Farmington; A. L. Cooke, Toronto, Canada; John N. Day, Jr., Alma; D. J. De May, Jackson; J. M. Deonund, Grand Rapids; Charles Borman, Elkton; M. H. Douglas, Detroit; W. S. Dupont, Detroit; R. R. Eaton, Lowell; C. Fuhrman, Muskegon; E. W. Gallagher, Saginaw; N. A. Goodwin, C. Granisher, Detroit; P. M. Grice, Allegan; C. A. Grubell, Detroit; T. W. Hammon, Hillsdale; J. H. Hanley, Mariette; J. W. Haires, Parma; L. G. Hargrave, Kalamazoo; G. G. Holden, Brown City; C. W. Hollis, Manchester; W. R. Hubbard, Detroit; J. H. Hubert, Saginaw; J. H. Ketchings, Bancroft; George D. Jones, Detroit; W. G. Kash, Jackson; G. Kemp, Detroit; M. S. Kirby, Grand Haven; T. L. Kirby, Grand Haven; F. F. Koule, Jr., Monroe; J. F. Lovis, Detroit; G. C. Lee, Detroit; R. Lewis, Dowagiac; J. Lohrsterfer, Port Huron; P. T. McGeblim, Sarnia, Ont.; Wm. McKimmie, Detroit; C. E. Martzloff, Manchester, N. Y.; Wm. Marx, Detroit; F. N. Mans, Grand Rapids; G. C. Merz, Monroe; E. C. Mickey, Detroit; T. J. Milner, Big Rapids; B. J. Monkman, Detroit; H. G. Niernan, Fort Wayne, Ind.; J. H. Nicholson, Strathroy, Ont.; W. Palmer, Ann Arbor; A. B. Penton, Detroit; T. E. Penton, Detroit; I. E. Pettitt, Cedar Springs; C. Purcher, Detroit; G. J. Robinson, Detroit; A. E. Rudolph, Dowagiac; W. M. Schuerman, Toledo, O.; O. F. Schmidt, Ann Arbor; E. F. Sinclair, Detroit; W. C. Snyder, Horton; J. W. Stevens, Detroit; C. F. Stewart, St. Clair; W. S. Terrill, Muir; L. C. Van Gorden, Jackson; F. Vaughan, Stanton; Cora L. Waite, Traverse; J. J. Wheeler, Detroit; C. W. Wing, Detroit.

The following passed examinations for assistants' certificates:

H. Ameel, Mt. Clemens; T. Dugan, Lapeer; F. W. Fisher, Detroit; O. Karmasen, Greenville; F. H. Kelley, Wayne; J. B. Knopman, Detroit; C. L. Osborn,

Vandalia; F. S. Wilson, Mt. Clemens; A. Worden, Trenton.

### Governmental Control of the Tobacco Business.

It was a woman who did it. "Unknown the city of her birth, the town in which she died unknown; her name has perished from the earth; this truth survives alone," and the truth is that she caused a nation of 40,000,000 of people to suffer from the vilest and dearest tobacco on the face of the earth. She did it through feminine vanity, and in one moment avenged all that her sex has suffered from the selfishness of tobacco smokers. And this is how it happened: One evening there was a ball at the Tuilleries. Napoleon said to one of his ministers:

"Who is that woman over there blazing with jewels?"

"That," replied the minister, "is the wife of M. —, the tobacco manufacturer."

"There is money in tobacco," said the emperor. "The Government will have a monopoly of the tobacco business after this."

So the French government, monarchical or republican, has ever since served out to its unfortunate subjects such tobacco as it thinks they can smoke without falling dead when they get the first whiff. It costs from half a franc to a franc for a packet containing a couple of ounces. The government is not content with legitimate profits, but serves out the most abominable mixture that ever insulted a respectable pipe. It is a black, stringy, rank substance, and the material of which it is made is kept a secret by the officials. Some say it is made from old rags, but this is evidently untrue, for rags would smoke much better than French tobacco does. Fearing an uprising among the English and American residents in France, the government reluctantly consented to allow a couple of brands of English tobacco and one or two brands of American tobacco to be sold in the republic. The price put on these goods gives about three times the cost of the tobacco to the government. Thus, a packet which sells in Detroit for ten cents costs in France two francs, or 40 cents—four times the American price. But, in order that the government can do its own swindling and that the retailer will not have a chance to run in his own little local swindle on you, the government does one good thing. It prints on every package of tobacco or bunch of cigarettes the price that is to be paid.

The tobacco shops of France are government offices and are filled with deserving people who have claims on the government; as, for instance, the widow of a soldier who has died in the service of his country. These tobacco shops are few, as compared with the number found in English or American cities. They are all practically sub-postoffices, as they sell stamps and weigh your letters or papers. At the door of most of the tobacco shops are letter boxes.

Herein lies a hint to the United States Government. There has been loud complaint since the days of Washington that there was not enough postoffices for the patriots of the party to fill. Let the government take over the tobacco shops of the United States. Abraham Lincoln said, when threatened with the smallpox, that if he took it he would have something to give every office-seeker. If the United States Government absorbed the tobacco business, it would be almost as well fixed as Lincoln. In most large cities there are thousands of tobacco shops to one postoffice or one custom house. This is a good chance for the government.

But unless it wants to stir up a rebellion, let it not attempt to manufacture the tobacco.

### The Drug Market.

Gum opium has advanced. Morphia is tending higher. Quinine is steady. Oil pennyroyal has advanced. Oil cinnamon is higher.

Elk Rapids—Geo. Harris succeeds W. H. Higgins in the restaurant business.

### WOMEN COLLECTORS.

#### New Occupation for Girls and One that They Enjoy.

From the New York Press.

Bill collecting is a new job for the women of this town. One of them came in to see a Broadway business man last Friday, and telling about it he said: "I had heard that there were a few female collectors in New York, but I had never met with one. It is a good idea, it seems to me. If a man had presented that bill, I would have delayed paying for a few days until I had made my own collections. But she came at me in such a quiet, business-like way that I had nothing to say, and went right up to the desk and drew a check for the amount."

One of these collectors, an attractive young woman, talked freely of her occupation. "I enjoy collecting bills very much," she said. "I have plenty of outdoor exercise and the experience of meeting new people every day is pleasing."

"Are you confined exclusively to business houses?"

"Oh, no; I go to the residence parts of the city. There I have a little amusement, which I quietly enjoy. The servants meet me at the door with silver card servers and ask for my card to take up to the lady of the house. This was, at first, somewhat embarrassing, and I resorted to business cards, but that plan did not work well. Word would usually be sent down to call again. I had to drop that programme, you see. Now, when the servant asks my name, I say no matter, or something of the kind, and I usually get to see the person I want to find. Often, the lady of the house thinks an old friend has called and has a surprise in store for her. She rushes into the room, where I await her coming, with a face beaming with expectant delight. Her disappointment when I make known my business and present my bill is great."

"Sometimes the lady, supposing that I am making a call, sends word that she will be down presently, and then sets about making elaborate preparations for her guest. I have waited twenty minutes or more in this way."

"Are you successful among business men?"

"Business men nearly always pay with promptness. Occasionally I meet a crank, but the downright kickers are hard to find."

The fair collector said that she had been accustomed to book-keeping. On throwing up a situation, she looked around for something else. The opportunity to collect bills happening to present itself, she took it as an experiment, thinking that something better would follow, but she was delighted with her new business and did not mean to leave it.

"Do you collect old accounts?" she was asked.

"Yes. I have collected bills that have been running for a long time. Nearly always I am pleasantly and cordially received, even in these cases. Seldom do I go more than twice to collect a bill. The firm that employs me says it is like doing a cash business."

### Repentance Column.

The following are some of the merchants who have been under contract with the P. of L., but have found the level profit plan a delusion and a snare:

Belding—L. S. Roell.  
Bellaire—Schoolcraft & Nash.  
Big Rapids—Verity & Co.  
Blanchard—L. D. Wait.  
Bridgeton—Geo. H. Rainard.  
Casnovia—John E. Farrell.  
Cedar Springs—L. A. Gardiner.  
Chapin—J. T. Vanderhoof.  
Charlotte—C. P. Lock.  
Chester—B. C. Smith.  
Chippewa Lake—G. A. Goodsell & Co.  
Clio—Nixon & Hubbell.  
Cloverdale—Geo. Mosher.  
Coopersville—W. D. Reynolds & Co.  
Dimondale—Elias Underhill.  
Dushville—G. O. Adams.  
Eaton Rapids—E. F. Knapp, G. W. Webster.  
Fork Center—D. Palmer & Co.  
Fremont—J. B. Ketchum, W. Harmon, Boone & Pearson.  
Grand Ledge—A. J. Halsted & Son.  
Grand Rapids—F. W. Wurzburg, Van Driele & Kotvis, John Cordes, Huntley Russell.  
Harvard—Ward Bros.  
Hersey—John Finkbeiner.  
Hesperia—B. Cohen.  
Howard City—Henry Henkel.  
Ionia—E. S. Welch, Wm. Wing.  
Kent City—R. McKinnon.  
Lake Odessa—McCartney Bros., Fred. Miller.  
Lowell—Charles McCarty.

Maple Rapids—L. S. Aldrich.  
Marshall—John Fletcher, John Butler, Charles Fletcher.  
Mecosta—Robert D. Parks.  
Millbrook—T. O. (or J. W.) Pattison.  
Millington—Forester & Clough.  
Minden City—W. A. Soules, F. O. Hetfield & Son.  
Nashville—Powers & Stringham.  
Newaygo—W. Harmon.  
New Era—Peter Rankin.  
Olivet—F. H. Gage.  
Otisco—G. V. Snyder & Co.  
Ravenna—R. D. Wheeler.  
Reed City—J. M. Cadzow.  
Rockford—H. Colby & Co.  
St. Louis—Mary A. Brice.  
Sand Lake—C. O. Cain.  
Sebewa—P. F. Knapp.  
Sparta—Woodin & Van Winkle, Dole & Haynes.  
Springport—Cortright & Griffin.  
Stanton—Fairbanks & Co., Sterling & Co.  
Sumner—J. B. Tucker.  
Williamston—Michael Bowerman.

### CINSENC ROOT.

We pay the highest price for it. Address  
**PECK BROS., Wholesale Druggists, GRAND RAPIDS.**

**THE MOST RELIABLE FOOD**  
For Infants and Invalids.  
Used everywhere, with unqualified success. Not a medicine, but a steam-cooked food, suited to the weakest stomach. Take no other. Sold by druggists. In cans, 35c. and upward. **WOOLRICH & Co.** on every label.

### SUSPENDED!



For allowing the dealer to impose on him by selling him shoe dressing other than

### JETTINE.

Warranted not to Thicken, Sour or Mold in any climate. Quality Guaranteed Against Injury by Freezing. All others worthless after freezing. See quotation. **MARTELL BLACKING CO., Sole Manufacturers, Chicago, Ill.**

### IF YOU USE BOXES Etc.,

—WRITE TO—  
**C. W. Johnson & Co.,**  
**DRUGGISTS' PRINTERS,**  
44 West Larned St., DETROIT, MICH.  
—FOR CATALOGUE—  
**THEY CAN SAVE YOU MONEY**

### Do You Observe the Law?

If not, send \$1 to

**THE TRADESMAN COMPANY,**

For their combined

### LIQUOR & POISON RECORD.

"THE WEAR IS THE TRUE TEST OF VALUE."

We still have in stock the well-known brand

### Pioneer Prepared Paint.

MIXED READY FOR USE.

Having sold same to our trade for over ten years, we can say it has fulfilled the manufacturer's guarantee. Write for sample card and prices before making your spring purchases.

**Hazeltine & Perkins Drug Co.,**  
GRAND RAPIDS, MICH.

SOLE AGENTS  
**POLISHINA THE FURNITURE FINISH.**



## Wholesale Price Current.

Advanced—Gum Opium, Oil Pennyroyal, Oil Cinnamon.

ACIDUM.		CUBEBAE.	
Aceticum	80 10	Cubebae (po. 150)	1 60 1 75
Benzoeicum German.	80 10	Juniperus	80 10
Boracie	30 10	Xanthoxylum	25 30
Carbolicum	30 10	BALSAMUM.	
Citricum	50 55	Copaiba	60 65
Hydrochlor	30 5	Peru	60 30
Nitrosum	10 12	Terabin, Canada	35 40
Oxalicum	11 13	Tolutan	40 45
Phosphoricum dil.	20 20	CORTEX.	
Salicylicum	1 40 1 80	Abies, Canadian	18
Sulphuricum	1 40 1 60	Cassia	18
Tartaricum	40 42	Cinchona Flava	30
AMMONIA.		Euonymus atropurp.	20
Aqua, 18 deg.	40 6	Myrica Cerifera, po.	20
" 18 deg.	40 7	Prunus Virgin.	12
Carbonas	11 13	Quillaia, grd.	12
Chloridum	12 14	Sassafras	12
ANILINE.		Ulmus Po (Ground 12)	10
Black	2 00 2 25	EXTRACTUM.	
Brown	80 61 50	Glycyrrhiza Glabra	24 25
Red	45 50	" po.	33 35
Yellow	2 50 3 00	Haematox, 15 lb. box	11 12
BACCAR.		" 18	13 14
Cubebae (po. 150)	1 60 1 75	" 14 1/2	14 15
Juniperus	80 10	" 14 1/2	16 17
Xanthoxylum	25 30	FERRUM.	
RADIUM.		Carbonate Precip.	15
Copaiba	60 65	Citrate and Quinia	60 30
Peru	60 30	Citrate Soluble	80
Terabin, Canada	35 40	Ferrocyanidum Sol.	15
Tolutan	40 45	Solut Chloride	15
CORTEX.		Sulphate, com'l.	1 1/2 2
Abies, Canadian	18	" pure	7
Cassia	18	FLORA.	
Cinchona Flava	30	Arnica	14 16
Euonymus atropurp.	20	Anthemis	20 25
Myrica Cerifera, po.	20	Matricaria	25 30
Prunus Virgin.	12	POLIA.	
Quillaia, grd.	12	Barosma	12 20
Sassafras	12	Cassia Acutifol, Tin-	25 28
Ulmus Po (Ground 12)	10	nivelly	25 28
EXTRACTUM.		" Alix	35 50
Glycyrrhiza Glabra	24 25	Salvia officinalis, 1/2	10 12
" po.	33 35	Ura Ursi	80 10
Haematox, 15 lb. box	11 12	GUMMI.	
" 18	13 14	Acacia, 1st picked	21 00
" 14 1/2	14 15	" 2d	20 00
" 14 1/2	16 17	" 3d	20 00
FERRUM.		" sifted sorts	20 00
Carbonate Precip.	15	" po.	75 61 00
Citrate and Quinia	60 30	Aloe, Barb. (po. 60)	50 60
Citrate Soluble	80	" Cape, (po. 20)	50 60
Ferrocyanidum Sol.	15	" Socotri, (po. 60)	50 60
Solut Chloride	15	Catechu, 18, 1/2, 14 1/2	10 12
Sulphate, com'l.	1 1/2 2	" 16	25 30
" pure	7	Ammonia	25 30
FLORA.		Assafetida, (po. 30)	50 55
Arnica	14 16	Benzoinum	50 52
Anthemis	20 25	Camphora	50 52
Matricaria	25 30	Euphorbium po	35 40
POLIA.		Galbanum	35 40
Barosma	12 20	Gamboge, po.	80 95
Cassia Acutifol, Tin-	25 28	Guaiaicum, (po. 60)	80 95
nivelly	25 28	Kino, (po. 25)	80 95
" Alix	35 50	Mastic	80 95
Salvia officinalis, 1/2	10 12	Myrrh, (po. 45)	80 95
Ura Ursi	80 10	Opi, (pc. 5 20)	3 75 4 00
GUMMI.		Shellac	25 35
Acacia, 1st picked	21 00	" bleached	27 35
" 2d	20 00	Tragacanth	30 35
" 3d	20 00	HERBA—In ounce packages.	
" sifted sorts	20 00	Absinthium	25
" po.	75 61 00	Eupatorium	20
Aloe, Barb. (po. 60)	50 60	Lobelia	25
" Cape, (po. 20)	50 60	Majorum	25
" Socotri, (po. 60)	50 60	Mentha Periperta	25
Catechu, 18, 1/2, 14 1/2	10 12	" Vir	25
" 16	25 30	Rue	25
Ammonia	25 30	Tanacetum, V.	25
Assafetida, (po. 30)	50 55	Thymus, V.	25
Benzoinum	50 52	MAGNESIA.	
Camphora	50 52	Calcined, Pat.	55 60
Euphorbium po	35 40	Carbonate, Pat.	20 22
Galbanum	35 40	Carbonate, K. & M.	30 32
Gamboge, po.	80 95	Carbonate, Jennings	35 36
Guaiaicum, (po. 60)	80 95	OLEUM.	
Kino, (po. 25)	80 95	Absinthium	5 00 5 50
Mastic	80 95	Amygdalae, Dulc.	45 50
Myrrh, (po. 45)	80 95	Amygdalae, Amarae	8 00 8 75
Opi, (pc. 5 20)	3 75 4 00	Anisi	1 00 2 00
Shellac	25 35	Aurant Cortex	60 65
" bleached	27 35	Bergami	2 80 3 25
Tragacanth	30 35	Cajiputi	90 100
HERBA—In ounce packages.		Caryophylli	1 25 1 30
Absinthium	25	Cedar	35 65
Eupatorium	20	Chenopodii	61 75
Lobelia	25	Cinnamoni	1 40 1 50
Majorum	25	Citronella	75
Mentha Periperta	25	Conium Mac.	35 65
" Vir	25	Copaiba	1 20 1 30
Rue	25	TINCTURES.	
Tanacetum, V.	25	Aconitum Napellis R.	60
Thymus, V.	25	" F.	60
MAGNESIA.		Aloes	60
Calcined, Pat.	55 60	" and myrrh.	60
Carbonate, Pat.	20 22	Arnica	50
Carbonate, K. & M.	30 32	Asafetida	50
Carbonate, Jennings	35 36	Atrope Belladonna	60
OLEUM.		Benzoin	60
Absinthium	5 00 5 50	Sanguinaria	50
Amygdalae, Dulc.	45 50	Barosma	50
Amygdalae, Amarae	8 00 8 75	Cantharides	75
Anisi	1 00 2 00	Cardamon	75
Aurant Cortex	60 65	" Co.	75
Bergami	2 80 3 25	Castor	1 00
Cajiputi	90 100	Catechu	50
Caryophylli	1 25 1 30	Cinchona	50
Cedar	35 65	" Co.	60
Chenopodii	61 75	Columba	50
Cinnamoni	1 40 1 50	Conium	50
Citronella	75	Cubeba	50
Conium Mac.	35 65	Digitalis	50
Copaiba	1 20 1 30	Ergot	50
TINCTURES.		Gentian	50
Aconitum Napellis R.	60	" Co.	60
" F.	60	Guaiaicum	50
Aloes	60	" ammon.	60
" and myrrh.	60	Zingiber	50
Arnica	50	Hyoscyamus	50
Asafetida	50	Iodine	75
Atrope Belladonna	60	Colorless	75
Benzoin	60	Ferri Chloridum	35
Sanguinaria	50	Kino	50
Barosma	50	Lobelia	50
Cantharides	75	Myrrh	50
Cardamon	75	Nux Vomica	50
" Co.	75	Opi	85
Castor	1 00	" Camphorated	50
Catechu	50	" Deodor.	2 00
Cinchona	50	Aurant Cortex	50
" Co.	60	Quassia	50
Columba	50	Rhatany	50
Conium	50	Rhei	50
Cubeba	50	Cassia Acutifol	50
Digitalis	50	" Co.	50
Ergot	50	Serpentaria	50
Gentian	50	Stromonium	60
" Co.	60	Tolutan	60
Guaiaicum	50	Valerian	50
" ammon.	60	Veratrum Viride	50
Zingiber	50	MISCELLANEOUS.	
Hyoscyamus	50	Ether, Spts Nit, 3 F.	25 28
Iodine	75	" 4 F.	30 32
Colorless	75	Alumen	2 1/2 3 1/4
Ferri Chloridum	35	" ground, (po.	3 1/2 4
Kino	50	Annatto	50 60
Lobelia	50	Antimoni, po.	40 5
Myrrh	50	" et Potass T.	50 60
Nux Vomica	50	Antipyrin	1 35 1 40
Opi	85	Antifebrin	25
" Camphorated	50	Argent Nitras, ounce	75
" Deodor.	2 00	Arsenicum	50 7
Aurant Cortex	50	Balm Gilead Bud.	38 40
Quassia	50	Bismuth S. N.	2 10 2 20
Rhatany	50	Calcium Chlor, 18, 1/2	11 1/2 12
Rhei	50	" 11, 1/2, 8	9
Cassia Acutifol	50	Cantharides Russian,	61 75
" Co.	50	po	61 75
Serpentaria	50	Capsic Fructus, af.	22
Stromonium	60	" po.	22
Tolutan	60	" B po.	14
Valerian	50	Caryophyllus, (po. 20)	15 18
Veratrum Viride	50	Carmin, No. 40	63 75
MISCELLANEOUS.		Cera Alba, S. & F.	50 55
Ether, Spts Nit, 3 F.	25 28	Cera Flava	38 40
" 4 F.	30 32	Coccus	20
Alumen	2 1/2 3 1/4	Cassia Fructus	40
" ground, (po.	3 1/2 4	Centraria	10
Annatto	50 60	Cetaceum	50
Antimoni, po.	40 5	Chloroform	50 55
" et Potass T.	50 60	" squibbs	61 00
Antipyrin	1 35 1 40	Chloral Hyd Crst.	1 50 1 75
Antifebrin	25	Chondrus	30 35
Argent Nitras, ounce	75	Cinchonidine, P. & W	40 10
Arsenicum	50 7	" German	40 10
Balm Gilead Bud.	38 40	Corks, list, dis. per	60
Bismuth S. N.	2 10 2 20	cent	60
Calcium Chlor, 18, 1/2	11 1/2 12	Creasotum	50
" 11, 1/2, 8	9	Creta, (bbl. 75)	2
Cantharides Russian,	61 75	" prep.	50 5
po	61 75	" precip.	80 10
Capsic Fructus, af.	22	" Rubra	8
" po.	22	Crocus	35 38
" B po.	14	Cudbear	24
Caryophyllus, (po. 20)	15 18	Cupri Sulph.	80 9
Carmin, No. 40	63 75	Dextrine	100 12
Cera Alba, S. & F.	50 55	Ether Sulph.	68 70
Cera Flava	38 40	Emery, al numbers	2
Coccus	20	" po	2
Cassia Fructus	40	Ergota, (po.) 60	50 55
Centraria	10	Flake White	12 15
Cetaceum	50	Galla	23
Chloroform	50 55	Gambier	5 9
" squibbs	61 00	Gelatin, Cooper	90
Chloral Hyd Crst.	1 50 1 75	" French	40 60
Chondrus	30 35	Glassware flint, 75 per cent.	90
Cinchonidine, P. & W	40 10	by box 62 1/2 less	90 15
" German	40 10	Glue, Brown	13 25
Corks, list, dis. per	60	" White	13 25
cent	60	Glycerina	19 1/2 25
Creasotum	50	Grana Paradisi	22
Creta, (bbl. 75)	2	Humulus	25 40
" prep.	50 5	Hydraag Chlor Mite.	21 00
" precip.	80 10	" Cor	88
" Rubra	8	" Ox Rubrum	10
Crocus	35 38	" Ammoniat.	61 20
Cudbear	24	" Unguentum	47 57
Cupri Sulph.	80 9	Hydrargyrum	85
Dextrine	100 12	Lithyobolla, Am.	25 61 50
Ether Sulph.	68 70	Indigo	75 61 00
Emery, al numbers	2	Iodine, Resubi.	3 75 3 85
" po	2	Iodoform	24 70
Ergota, (po.) 60	50 55	Lupulin	85 61 00
Flake White	12 15	Lycopodium	55 60
Galla	23	Macis	80 65
Gambier	5 9	Liquor Arsen et Hy-	27
Gelatin, Cooper	90	drang Iod.	10 12
" French	40 60	Liquor Potass Arsnit.	10 12
Glassware flint, 75 per cent.	90	Magnesia, Sulph (bbl	50
by box 62 1/2 less	90 15	1 1/2)	20 3
Glue, Brown	13 25	Mannia, S. F.	45 50
" White	13 25	SYRUPS.	
Glycerina	19 1/2 25	Accacia	50
Grana Paradisi	22	Zingiber	50
Humulus	25 40	Ipecac	60
Hydraag Chlor Mite.	21 00	Ferri Iod	50
" Cor	88	Aurant Cortes	50
" Ox Rubrum	10	Rhei Arom.	50
" Ammoniat.	61 20	Similax Officialis	50
" Unguentum	47 57	" Co.	50
Hydrargyrum	85	Senega	50
Lithyobolla, Am.	25 61 50	Scilla	50
Indigo	75 61 00	" Co.	50
Iodine, Resubi.	3 75 3 85	Tolutan	50
Iodoform	24 70	Prunus virg.	50
Lupulin	85 61 00	Syrups.	
Lycopodium	55 60	Accacia	50
Macis	80 65	Zingiber	50
Liquor Arsen et Hy-	27	Ipecac	60
drang Iod.	10 12	Ferri Iod	50
Liquor Potass Arsnit.	10 12	Aurant Cortes	50
Magnesia, Sulph (bbl	50	Rhei Arom.	50
1 1/2)	20 3	Similax Officialis	50
Mannia, S. F.	45 50	" Co.	50

Morphia, S. P. & W.	2 85 3 10	Seidlitz Mixture	25	Lindseed, boiled	65	68
S. N. Y. Q. & C.	2 85 3 10	Sinapis	18	Neat's Foot, winter	50	69
Moschus Canton.	70 75	Snuff, Maccaboy, De	30	strained	46 1/2	52
Myristica, No. 1.	70 75	Voos	35	Spirits Turpentine	bbl. lb.	
Nux Vomica, (po 30)	30 32	Snuff, Scotch, De. Voos	35	PAINTS.		
Os. Sepia	30 32	Soda Boras, (po. 13)	12 13	Red Venetian	1 1/2	2 1/2
Pepsin Saac, H. & P. D.	2 00	Soda et Potass Tart.	30 33	Ochre, yellow Mars	1 1/2	2 1/2
Co.	2 00	Soda Carb.	1 1/2 2	" Ber	1 1/2	2 1/2
Pisic Liq. N. C., 1/2 gal	2 00	Soda, Bi-Carb.	5	Putty, commercial	2 1/2	3 1/2
doz	2 00	Soda, Ash	3 1/2 4	" strictly pure	2 1/2	3 1/2
Pisic Liq., quarts	2 00	Soda, Sulphas	2	Vermilion Prime Amer-		
" pints	2 00	Spts. Ether Co	50 55	ican	13 1/2	16
Pil Hydrarg, (po. 80)	2 00	" Myrcia Dom	22 00	Vermilion, English	80 68 2	
Piper Nigra, (po. 22)	2 00	" Vini Rect. bbl.	2 22	Green, Peninsular	70 67 5	
Piper Alba, (po 35)	2 00	2 12)	2 22	Lead, red	67 1/2	
Pix Burgun	14 15	Less 5c gal, cash ten days.	21 10	" white	67 1/2	
Pulvis Ipecac et opil.	1 10 1 20	Strychnia Crystal	21 10	Whiting, white Span.	67 0	
Pyrethrum, boxes H	21 25	Sulphur, Subl.	2 1/2 3 1/2	Whiting, Gilders	67 0	
Pyrethrum, pv.	30 35	" Roll	2 1/2 3 1/2	White, Paris American	1 00	
Quassia	8 10	Tamarinds	8 10	Whiting, Paris Eng.		
Quinia, S. P. & W.	41 46	Terebenth Venice	28 30	cliff	1 40	
" S. German.	27 35	Theobromae	50 55	Pioneer Prepared Paint	20 1	
Rubia Tinctorum	12 14	Vanilla	9 00 16 00	Swiss Villa Prepared		
Saccharum Lactis pv.	4 38	Zinci Sulph.	7 1/2 8	Paints	1 00 1 30	
Salacin	1 80 2 00			VARNISHES.		
Sanguis Draconis	40 50	OILS.		No. 1 Turp Coach	1 10 1 20	
Santonine	24 50	Whale, winter	70 70	Extra Turp	1 60 1 70	
Sapo, W.	12 14	Lard, extra	55 60	Coach Body	2 75 3 00	
" M.	8 10	Lard, No. 1	45 50	No. 1 Turp Furn.	1 00 1 10	
" G.	15	Lindseed, pure raw	62 65	Extra Turp Damar	1 55 1 60	
				Japan Dryer, No. 1		
				Turp.	70 75	

## GROCERIES.

P. of I. Misstatements Refuted.  
Written for THE TRADESMAN.

I note that one of the leaders of the Patrons of Industry, in attempting to account for the depression in farming interests, asserts that the currency has been contracted from \$56 per capita in 1866 to \$6 per capita in 1889. As this statement is on a par with many other falsehoods uttered by P. of I. orators, I take pleasure in refuting it by quoting from the report of Secretary Windom, made December 31, 1889:

In 1878 the net amount of money in circulation was \$668,334,000; in 1889 it was \$938,503,000, an increase of \$270,169,000. To this nine hundred and thirty-eight millions of currency in circulation must be added the vast amount of gold and silver in everyday use, making a total of \$22.36 per capita, a sum larger than in any leading country in Europe except France.

Another statement frequently made to farmers is that national banks are not taxed. Let the farmer get a thousand dollars in national bank stock, and, instead of being assessed at about one-half its value, as is his farm property, he would pay taxes on its full face value. A farmer recently said, "The national banks make 8 per cent. semi-annual dividends, free of taxes." Some of the banks pay 8 per cent. annual dividends, but the stockholder receiving it pays 2 per cent. taxes, leaving him but 6 per cent., and from 1870 to 1886 the profits on the capital invested in national bank stock has returned a profit of but little over 8 per cent. I have no bank stock, and am not writing in the interest of bankers, but belong to the great army of soil tillers, and fully sympathize with them in their hardships, but a misstatement of facts to antagonize the farming class against the government, or against the national banks, will not help our case nor lift the farm mortgage. We are getting back in the direction of ante-war prices—have not near reached them yet in agricultural products, as our ante-war farmers well know—but rather than adopt the ante-war style of living for ourselves and families, the farm mortgage may grow until it takes the farm.

There are many doctors in political economy with a panacea for all the ills that the farmer and laborer is heir to, but the old law of supply and demand, the success of those who spend less than they earn, and who are industrious and provident, and the failure of the improvident and intemperate, is, after all, the universal law—the law that makes the poor and the rich; that lifts or forecloses the farm mortgage. A. S. M.

Meeting of the Grand Rapids Traveling Men's Association.  
GRAND RAPIDS, June 28, 1890.

At a meeting of the Grand Rapids Traveling Men's Association, held at Elks' Hall on Saturday evening, June 28, H. S. Robertson was selected to act as chairman.

J. N. Bradford, A. B. Cole, J. H. Roseman, Wm. B. Edmunds and Geo. H. Seymour were appointed a committee on permanent organization and presented the following recommendations:

That the temporary organization be made permanent, to be known as the Grand Rapids Traveling Men's Association.

That the officers consist of President, Vice-President, Secretary and Treasurer, to be elected annually by ballot.

That there be two committees—Executive and Sick—to be announced by the President and hold office for one year.

That each member pay annual dues of \$1, when he signs the roll.

That the President shall call a meeting whenever requested to do so by three members of the Executive Committee.

That the annual meeting of the Association be held the last Saturday of each year and that the officers elected to-night hold over until 1891.

That the Secretary be authorized to engage a hall, whenever it is necessary to do so.

The report was adopted, when the election of officers resulted as follows:

President—H. S. Robertson.  
Vice-President—J. F. O. Reed.  
Secretary and Treasurer—Geo. H. Seymour.

The President then announced the following committees:

Executive—Geo. F. Owen, Wm. B. Edmunds, J. N. Bradford, W. F. Blake and J. H. Roseman.

Sick—Chas. S. Robinson, A. B. Cole and Dick Warner.

Geo. H. Seymour, A. B. Cole and L. M. Mills were appointed a committee to make arrangements for the annual picnic.

The money in the treasury of the temporary organization was ordered turned over to the present organization.

THE TRADESMAN was made the official organ of the Association.

The meeting then adjourned.  
Geo. H. SEYMOUR, Sec'y.

## Purely Personal.

Fred Clark has returned from a trip around the lakes.

Fred H. Ball spent the Fourth with Wm. Savidge, of Spring Lake.

Richard Bean, book-keeper for the Olney & Judson Grocer Co., is off for a fortnight's trip around the lakes as far as Duluth.

Geo. A. Pollard, the New Era general dealer, was married last Saturday to Miss Nora Sharp, of Newaygo. THE TRADESMAN extends congratulations.

C. B. Atwood, manager of the shoe department of the Hannah & Lay Mercantile Co., was in town yesterday on his way to Boston, whither he goes to make purchases of fall goods.

David Holmes, buyer for the West Michigan Lumber Co., has gone to Saratoga, where he will spend a few weeks in search of recreation and pleasure. His wife preceded him several weeks ago.

Wool Dull—Hides Firm—Tallow Quiet.

The wool market East is sadly demoralized. Manufacturers will not buy or come to the market on any prices which are now held. All quotations are based on previous sales, not before reported. Large buyers in the West have withdrawn from the market at country points and as growers are in midst of haying and harvest, they are indifferent sellers. This stage of waiting all round, with no encouragement for buyer or seller to move, is likely to remain. The future outlook is none too good. In the meantime, foreign countries are sending all the goods to this side they can before the new tariff comes.

Hides remain firm and are in good request, but are no higher.

Tallow is quiet, with little doing, it being too hot to move stocks without heavy shrinkage.

## The Grocery Market.

The sugar market is firm and an advance may occur, although it is hardly looked for. Other articles in the grocery line are about steady.

For the finest coffees in the world, high grade teas, spices, etc., see J. P. Visner, 17 Hermitage block, Grand Rapids, Mich. Agent for E. J. Gillies & Co., New York City. 352tf

## WOOL

I am in the market for WOOL. I WANT TO BUY. Parties having any for sale, if they will notify me, if in car load lots, I will come and look at it and try to buy it. If in small lots, if you will send it to me, I will open it up and report by return mail what I can give for it, before taking it into account. There will be no charge on it, after it is once at my store.

W T. LAMOREAUX,  
71 CANAL STREET.

## How to Keep a Store.

By Samuel H. Terry. A book of 400 pages written from the experience and observation of an old merchant. It treats of Selection of Business, Location, Buying, Selling, Credit, Advertising, Account Keeping, Partnerships, etc. Of great interest to every one in trade. \$1.50.

THE TRADESMAN COMPANY,  
Grand Rapids.

## PRODUCE MARKET.

Apples—Dried, 60¢ for sun-dried and 10¢ for evaporated. The market is fairly active.  
Apples—Green, 75¢ per box. Each box is guaranteed to contain 100 stomachaches.  
Beans—Dry stock is scarce and firm, commanding \$1.85 for city hand-picked.  
Beets—New, 30¢ per doz.  
Butter—Not in shape to make any quotations.  
Cabbages—Cairo stock commands \$1.50 per crate; St. Louis stock, \$3 per crate.  
Cheese—Full cream stock commands 6¼¢.  
Cherries—\$1.25 per doz bunches.  
Cooperage—Pork barrels, \$1.25; produce barrels 25¢.  
Cucumbers—40¢ per doz.  
Eggs—The market is steady. Dealers pay 12½¢ and hold at 13¢.  
Field Seeds—Clover, mammoth, \$3.50 per bu.; medium, \$3.50. Timothy, \$1.60 per bu.  
Green Beans—Wax, \$1.50 per bu. String, \$1.25 per bu.  
Maple Sugar—80¢ per lb., according to quality.  
Malt Syrup—75¢ per gal.  
Onions—Green, 10¢ per doz. Southern, \$3 per bbl.  
Peas—Green, \$1 per bu.  
Pieplant—1¢ per lb.  
Pop Corn—4¢ per lb.  
Potatoes—Old stock is about played out. New Southern is in active demand at \$3.25 per bbl.  
Raspberries—Both black and red are in good demand, commanding 80¢ per qt.  
Radishes—20¢ per doz bunches.  
Watermelons—25¢ apiece.  
Whortleberries—80¢ per qt.

## PROVISIONS.

The Grand Rapids Packing and Provision Co. quotes as follows:

PORK IN BARRELS.  
Mess, new, 11 50  
Short cut, 11 50  
Extra clear pig, short cut, 12 25  
Extra clear, heavy, 12 25  
Clear, fat back, 12 25  
Boston clear, short cut, 12 50  
Clear back, short cut, 12 50  
Standard clear, short cut, best, 12 75  
SAUSAGE—Fresh and Smoked.  
Pork Sausage, 7  
Ham Sausage, 9  
Tongue Sausage, 9  
Frankfort Sausage, 8  
Blood Sausage, 5  
Bologna, straight, 5  
Bologna, thick, 5  
Head Cheese, 5  
LARD—Kettle Rendered.  
Tieres, 7  
Tubs, 7½  
50 lb. Tins, 7½  
LARD—Family.  
Tieres, 6  
30 and 50 lb. Tubs, 6¼  
3 lb. Pails, 20 in a case, 7  
5 lb. Pails, 12 in a case, 6¼  
10 lb. Pails, 6 in a case, 6¼  
20 lb. Pails, 4 in a case, 6¼  
50 lb. Cans, 6¼  
BEEF IN BARRELS.  
Extra Mess, warranted 200 lbs., 7 00  
Extra Mess, Chicago packing, 7 00  
Boneless, rump butts, 7 00  
SMOKED MEATS—Canned or Plain.  
Hams, average 20 lbs., 9¼  
" 16 lbs., 10  
" 12 to 14 lbs., 10¼  
" picnic, 7¾  
" best boneless, 8

Breakfast Bacon, boneless, 8¼  
Dried beef, ham prices, 9  
Long Clears, heavy, 6  
Briskets, medium, 6  
" light, 6

## OYSTERS and FISH.

F. J. Dettenthaler quotes as follows:  
FRESH FISH.  
Whitefish, 7¼  
" smoked, 8  
Trout, 7¼  
Halibut, 15  
Clasoes, 4  
OYSTERS—Cans.  
Fairhaven Counts, 35  
Selects, 30  
F. J. D. S., 25  
FRESH MEATS.  
Swift and Company quote as follows:  
Beef, carcass, 5 @ 6¼  
" hind quarters, 6¼ @ 7  
" foies, No. 3, 3 @ 3¼  
" ribs, 7¼  
" tongues, 9  
Hogs, 5 @ 5¼  
Bologna, 5  
Pork loins, 8  
" shoulders, 6  
Sausage, blood or head, 5  
" liver, 5  
" Frankfort, 8  
Mutton, 8

## CANDIES, FRUITS and NUTS.

The Putnam Candy Co. quotes as follows:  
STICK CANDY.  
Standard, per lb., 8½ @ 9  
" H. H., 8½ @ 9  
" Twist, 8½ @ 9  
Cut Loaf, 10  
Assorted Cream, 12  
Extra H. H., 11  
MIXED CANDY.  
Standard, per lb., 8½  
Leader, 8½  
Royal, 9  
Extra, 10  
English Rock, 10  
Conserves, 9  
Broken, 10  
Cut Loaf, 10  
French Creams, 12  
Valley Creams, 13  
FANCY—in 5 lb. boxes.  
Lemon Drops, 12  
Sour Drops, 13  
Peppermint Drops, 14  
Chocolate Drops, 14  
H. M. Chocolate Drops, 18  
Gum Drops, 10  
Licorice Drops, 14  
A. B. Licorice Drops, 14  
Lozenges, plain, 14  
" printed, 15  
Imperial, 14  
Mottos, 15  
Cream Bar, 13  
Molasses Bar, 13  
Caramels, 10 @ 18  
Hand Made Creams, 18  
Plain Creams, 16  
Decorated Creams, 20  
String Rock, 15  
Burnt Almonds, 22  
Wintergreen Berries, 14  
FANCY—in bulk.  
Lozenges, plain, in pails, 12  
" printed, in pails, 13  
Chocolate Drops, in pails, 12  
Gum Drops, in pails, 6  
Moss Drops, in pails, 10  
Sour Drops, in pails, 12  
Imperial, in pails, 12  
ORANGES.  
Rodi, choice, 300, 7 50  
" 300, 7  
LEMONS.  
Messina, choice, 300, 6 50  
" 300, 6 50  
" fancy, 300, 7 00 @ 7 50  
" 300, 7 50 @ 8 00  
OTHER FOREIGN FRUITS.  
Figs, Smyrna, new, fancy layers, 15 @ 16  
" choice, 7 lb., choice, 13 @ 14  
Dates, frails, 50 lb., 2  
" ½ frails, 50 lb., 2  
" Fard, 10-lb. box, 10  
" 50-lb., 8  
" Persian, 50-lb. box, 5¼ @ 5  
NUTS.  
Almonds, Tarragona, 16  
" Ivaca, 15  
" California, 14  
Brazil, 11  
Walnuts, Grenoble, 16  
" California, 15  
Pecans, Texas, H. P., 11 @ 14  
Cocoanuts, 11 @ 15  
PEANUTS.  
Fancy, H. P., Suns, 9¼  
" Roasted, 11¼  
Fancy, H. P., Game Cocks, 9¼  
" Roasted, 11¼  
Fancy, H. P., Stags, 9¼  
" Roasted, 11  
Choice, H. P., Stars, 9  
" Roasted, 10¼  
Fancy, H. P., Steamboats, 9  
" Roasted, 10¼

You can make more money  
by using Perfection Scales—  
Why don't you?

For Sale by Leading Wholesale Grocers.



## Wholesale Price Current.

The quotations given below are such as are ordinarily offered cash buyers who pay promptly and buy in full packages.

<b>APPLE BUTTER.</b> E. J. Mason & Co.'s goods... 6 <b>AXLE GREASE.</b> Frazer's... 2 40 Aurora... 1 75 Diamond... 1 80 <b>BAKING POWDER.</b> Thepure, 10c packages... 1 20 " 1 lb. " 1 50 " 6 oz. " 2 25 " 12 oz. " 2 75 " 1 lb. " 4 20 " 1 lb. " 5 40 " 5 lb. " 26 00 Less 20 per cent. to retailers. Absolute, 1/4 lb. cans, 1008... 11 75 " 1/2 lb. " 508... 10 00 " 1 lb. " 508... 18 75 Acme, 1/4 lb. cans, 3 doz... 75 " 1/2 lb. " 2 150 " 1 lb. " 3 00 " bulk... 20 Our Leader, 1/4 lb. cans... 45 " 1/2 lb. " 90 " 1 lb. " 1 60 Telfer's, 1/4 lb. cans, doz... 45 " 1/2 lb. " 85 " 1 lb. " 1 50 <b>BATH BRICK.</b> English, 2 doz. in case... 80 Bristol, 2 " 75 American, 2 doz. in case... 70 <b>BLUING.</b> Dozen Mexican, 4 oz... 30 " 8 oz... 60 " 16 oz... 90 <b>BROOMS.</b> No. 2 Hurl... 1 75 No. 1 " 2 00 No. 2 Carpet... 2 25 No. 1 " 2 50 Parlor Gem... 2 75 Common Whisk... 90 Fancy " 1 20 Mill " 3 25 Warehouse... 2 75 <b>CANDLES.</b> Hotel, 40 lb. boxes... 10 Star, 40 " 9 50 Paraffine... 11 Wicking... 25 <b>CANNED GOODS—Fish.</b> Clams, 1 lb. Little Neck... 1 20 Clam Chowder, 3 lb... 1 15 Cove Oysters, 1 lb. stand... 1 15 " 2 lb. " 1 95 Lobsters, 1 lb. picnic... 1 75 " 2 lb. " 2 65 " 1 lb. Star... 2 35 " 2 lb. Star... 3 25 Mackerel, in Tomato Sauce... 2 85 " 1 lb. stand... 1 30 " 2 lb. " 2 00 " 3 lb. in Mustard... 2 85 " 3 lb. soured... 2 85 Salmon, 1 lb. Columbia... 1 65 " 1 lb. Alaska... 1 40 Sardines, domestic... 5 " Mustard... 9 " Imported... 10 1/2 " spiced... 10 Trout, 3 lb. brook... 2 60 <b>CANNED GOODS—Fruits.</b> Apples, gallons, stand... 3 25 Blackberries, stand... 80 Cherries, red standard... 1 10 " pitted... 1 40 Damsons... 1 15 Egg Plums, stand... 1 15 Gooseberries... 1 00 Grapes... 1 15 Green Gages... 1 15 Peaches, yellow, stand... 2 00 " seconds... 2 10 " Pie... 1 30 Pears... 1 25 Pineapples, common... 1 10 " Johnson's... 2 50 Quinces... 1 75 Raspberries, extra... 1 75 " red... 1 40 Strawberries... 1 15 Whortleberries... 75 <b>CANNED VEGETABLES.</b> Asparagus, Oyster Bay... 80 Beans, Lima, stand... 80 " Green Lima... 21 35 " Strings... 80 " Stringless, Erie... 80 " Lewis' Boston Baked... 1 40 Corn, Archer's Trophy... 90 " Morn'g Glory... 90 " Early Golden... 90 Peas, French... 1 68 " extra marrowfat... 21 25 " soaked... 80 " June, stand... 1 40 " sifted... 1 65 " French, extra fine... 1 50 Mushrooms, extra fine... 1 15 Pumpkin, 3 lb. Golden... 80 Succotash, standard... 90 Squash... 1 10 Tomatoes, Red Coat... 21 00 " Good Enough... 21 00 " Ben Har... 21 00 " stand br... 95 <b>CATSUP.</b> Snider's, 1/2 pint... 1 35 " pint... 2 30 " quart... 3 50 <b>FANCY FULL CREAM.</b> 7 <b>Good</b> 6 3/4 <b>Part Skimmed</b> 5 6 <b>Sap Sago</b> 19 20 <b>Edam</b> 21 00 <b>CHEWING GUM.</b> Rubber, 100 lumps... 30 " 200 " 40 Spruce, 200 pieces... 40 <b>CHICORY.</b> Bulk... 6 Red... 7 1/2		<b>CHOCOLATE—BAKER'S.</b> German Sweet... 22 Premium... 35 Pure... 38 Breakfast Cocoa... 40 Broma... 37 <b>COCOA SHELLS.</b> Bulk... 4 @ 4 1/4 Pound packages... 7 <b>COFFEE EXTRACT.</b> Valley City... 80 Felix... 1 10 <b>COFFEE—Green.</b> Rio, fair... 21 " good... 21 " prime... 23 " fancy, washed... 24 " golden... 23 Santos... 22 Mexican & Guatemala... 24 Java, Interior... 24 " Mandheling... 27 Peaberry... 22 Mocha, genuine... 26 To ascertain cost of roasted coffee, add 1/4c. per lb. for roasting and 15 per cent. for shrinkage. <b>COFFEES—Package.</b> Bunola... 24 1/4 " in cabinets... 25 1/4 McLaughlin's XXXX... 25 1/4 Lion... 25 1/4 " in cabinets... 26 Durham... 25 <b>CLOTHES LINES.</b> Cotton, 40 ft. per doz... 1 35 " 50 ft. " 1 50 " 60 ft. " 1 75 " 70 ft. " 2 00 " 80 ft. " 2 25 Jute 60 ft. " 90 " 72 ft. " 1 10 Eagle... 7 50 Anglo-Swiss... 6 00 @ 7 00 <b>COUPONS.</b> "Superior... 2 50 \$1, per hundred... 2 50 \$2, " " 2 50 \$5, " " 4 00 \$10, " " 5 00 \$20, " " 6 00 "Tradesman... 2 00 \$1, per hundred... 2 00 \$2, " " 2 50 \$5, " " 3 00 \$10, " " 4 00 \$20, " " 5 00 Subject to the following discounts: 200 or over... 5 per cent. 500 " " 10 " " 1000 " " 20 " " <b>CRACKERS.</b> Kenosha Butter... 7 1/2 Seymour... 5 1/2 Butter... 7 1/2 " family... 6 1/2 " biscuit... 7 1/2 Boston... 7 1/2 City Soda... 7 1/2 Soda... 6 S. Oyster... 5 1/2 City Oyster, XXX... 5 1/2 Shell... 6 <b>CREAM TARTAR.</b> Strictly pure... 38 Grocers... 25 <b>DRIED FRUITS—Domestic.</b> Apples, sun-dried... 6 " evaporated... 10 Apricots... 19 Blackberries... 5 Nectarines... 15 Peaches... 8 @ 14 Plums... 10 Raspberries... 30 <b>DRIED FRUITS—Prunes.</b> Turkey... 6 1/4 @ 6 1/2 Bosnia... 10 @ 11 California... 10 @ 11 <b>DRIED FRUITS—Peel.</b> Lemon... 18 Orange... 18 <b>DRIED FRUITS—Citron.</b> In drum... 23 In boxes... 25 <b>DRIED FRUITS—Currants.</b> Zante, in barrels... 5 1/2 " in less quantity... 6 1/2 <b>DRIED FRUITS—Raisins.</b> Valencias... 9 Ondaras... 11 1/2 Sultanas... 10 London Layers, California... 2 50 @ 2 80 London Layers, for n... 2 Muscatels, California... 1 90 @ 2 25 <b>GUN POWDER.</b> Kegs... 5 25 Half kegs... 2 88 <b>FARINACEOUS GOODS.</b> Farina, 100 lb. kegs... 04 Hominy, per bbl... 3 00 Macaroni, dom 12 lb box... 60 " imported... 9 1/2 Pearl Barley... 2 1/2 Peas, green... 21 00 " split... 6 Sago, German... 6 @ 7 Tapioca, 1/4 or 1/2... 2 80 Wheat, cracked... 21 00 Vermicelli, import... 21 00 " domestic... 20 <b>FISH—SALT.</b> Cod, whole... 5 @ 6 1/4 " boneless... 6 1/4 @ 8 Halibut... 2 @ 9 1/2 Herring, round, 1/4 bbl... 2 75 " gibbed... 2 75 " Holland, bbls... 12 00 " kegs, new... 75 " Scaled... 18 @ 20 Mack. sh's, No. 2, 1/4 bbl... 12 00 " 12 lb kit... 1 30 " 10 " 1 20		<b>SEEDS.</b> Mixed bird... 4 1/4 @ 6 Caraway... 9 Canary... 3 1/2 Hemp... 3 1/2 Anise... 8 Rape... 6 Mustard... 7 1/2 <b>SALT.</b> Common Fine per bbl... 80 Solar Rock, 50 lb. sacks... 27 28 pocket... 1 90 60 " 2 00 100 " 2 25 Ashton bu. bags... 75 Higgins " 75 Warsaw " 35 " 1/2 bu " 35 Diamond Crystal, cases... 1 50 " 28-lb sacks... 25 " 56-lb " 50 " 60 pocket... 2 10 " 28 " 2 10 " barrels... 1 75 <b>SALERATUS.</b> Church's, Arn & Hammer... 5 1/2 Dwight's Com... 5 1/2 Taylor's... 5 1/2 DeLand's Cap Sheaf... 5 1/2 " pure... 5 1/2 Our Leader... 5 <b>SYRUPS.</b> Corn, barrels... 27 " one-half barrels... 27 Pure Sugar, bbl... 26 3/4 " half barrel... 26 3/4 <b>SWEET GOODS.</b> Ginger Snaps... 8 Sugar Creams... 8 1/2 Frosted Creams... 8 Graham Crackers... 8 Oatmeal Crackers... 8 <b>SHOE POLISH.</b> Jettine, 1 doz. in box... 75 <b>TEAS.</b> <b>JAPAN—Regular.</b> Fair... 14 @ 16 Good... 18 @ 22 Choice... 24 @ 28 Choicest... 32 @ 38 <b>SUN CURED.</b> Fair... 14 @ 15 Good... 16 @ 20 Choice... 24 @ 28 Choicest... 30 @ 33 <b>BASKET FIRED.</b> Fair... 20 @ 30 Choice... 25 @ 35 Choicest... 30 @ 35 Extra choice, wireleaf... 40 <b>GUNPOWDER.</b> Common to fair... 25 @ 35 Extra fine to finest... 50 @ 65 Choicest fancy... 75 @ 85 <b>IMPERIAL.</b> Common to fair... 20 @ 35 Superior to fine... 40 @ 50 <b>YOUNG HYSOON.</b> Common to fair... 18 @ 26 Superior to fine... 30 @ 40 <b>ENGLISH BREAKFAST.</b> Fair... 25 @ 30 Choice... 30 @ 35 Best... 55 @ 65 Tea Dust... 8 @ 10 <b>OOLOONG.</b> Common to fair... 25 @ 30 Superior to fine... 30 @ 50 Fine to choicest... 55 @ 65 <b>SODA.</b> Boxes... 5 1/4 Kegs, English... 4 1/4 <b>TOBACCOS—Fine Cut.</b> D. Scotten & Co.'s Brands. Hiawatha... 63 Sweet Cuba... 36 Our Leader... 35 <b>TOBACCOS—Plug.</b> Jas. G. Butler & Co.'s Brands. Something Good... 38 Double Pedro... 35 Peach Pie... 35 Wedding Cake, blk... 35 " Tobacco... 37 <b>TOBACCO—Shorts.</b> Our Leader... 15 <b>TOBACCOS—Smoking.</b> Our Leader... 16 Hector... 17 Flow Boy, 2 oz... 32 " 4 oz... 31 " 15 oz... 32 <b>VINEGAR.</b> 40 gr... 6 1/4 50 gr... 7 1/2 <b>PAPER &amp; WOODENWARE.</b> <b>PAPER.</b> Curtiss & Co. quote as follows: <b>WOODENWARE.</b> Tubs, No. 1... 8 00 " No. 2... 7 00 " No. 3... 6 00 Pails, No. 1, two-hoop... 1 50 " No. 1, three-hoop... 1 75 Clothespins, 5 gr. boxes... 55 Bowls, 11 inch... 1 00 " 13 " 1 25 " 15 " 1 50 " 17 " 2 75 " assorted, 17s and 19s... 2 50 " 15s, 17s and 19s... 2 75 Baskets, market... 40 " bushel... 1 50 " with covers... 1 90 " willow cl'ths, No. 1... 5 75 " " No. 2... 6 25 " " No. 3... 7 25 " splint " No. 1... 3 50 " " No. 2... 4 25 " " No. 3... 5 00 <b>GRAINS and FEEDSTUFFS.</b> <b>WHEAT.</b> White... 82 Red... 82 All wheat bought on 60 lb. test. <b>MEAL.</b> Bolted... 1 15 Granulated... 1 30 <b>FLOUR.</b> Straight, in sacks... 4 60 " barrels... 4 80 Patent " sacks... 5 60 " barrels... 5 80 <b>RYE.</b> No. 1... 40 <b>MILLSTUFFS.</b> Brans... 13 00 Ships... 13 00 Screenings... 12 00 Middlings... 14 00 Mixed Feed... 15 00 Coarse meal... 15 00 <b>CORN.</b> Small lots... 40 Car " 37 <b>OATS.</b> Small lots... 35 Car " 33 <b>BARLEY.</b> No. 1... 1 10 No. 2... 1 05 <b>HAY.</b> No. 1... 10 75 No. 2... 10 00 <b>HIDES, PELTS and FURS.</b> Perkins & Hess pay as follows: <b>HIDES.</b> Green... 5 @ 5 1/2 Part Cured... 5 @ 5 1/2 Full " 6 @ 6 1/2 Dry... 6 @ 8 Klips, green... 6 @ 5 " cured... 6 @ 6 1/2 Calfskins, green... 4 @ 6 " cured... 5 @ 7 Deaconskins... 10 @ 25 No. 2 hides 1/2 off. <b>Wool.</b> Shearlings... 10 @ 25 Estimated wool, per lb 20 @ 25 Unwashed... 10 @ 20 <b>MISCELLANEOUS.</b> Tallow... 3 @ 3 1/4 Grease butter... 1 @ 2 Switches... 1 1/2 @ 2 Ginseng... 2 @ 2 1/2 <b>LUBRICATING OILS.</b> The Hogle Oil Co. quote as follows: Extra W S Lard Oil... 53 @ 58 " No. 1... 45 @ 50 " No. 2... 35 @ 40 Pure Neatsfoot... 52 @ 60 Harness Oil... 40 @ 50 W Va Summer... 7 1/2 @ 12 " Medium Winter... 8 @ 12 15 Cold Test... 9 @ 13 Zero... 10 @ 14 Old Reliable Cylinder... 6 @ 15 600 Mecca... 6 @ 15 Anti-monopoly... 35 @ 40 Corliss Engine Oil... 40 @ 40 Golden Machine Oil... 18 @ 25 Mower and Reaper Oil... 25 @ 30 Castor Machine Oil... 25 @ 30 Boiled Linseed Oil... 63 @ 66 Michigan W W... 6 @ 10 Turpentine... 46 @ 51 Naphtha... 8 @ 12 Gasoline... 9 1/4 @ 14 Castor Oil, Pure... 1 26 @ 1 30 " Mineral... 30 @ 35 " Distilled... 1 10 @ 1 25	
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# REMEMBER THAT BUNOLA COFFEE.

Is better and costs less than most package coffees.

100-POUND CASES, 24 3-4; 100-CABINETS, 25 1-4.

FOR SALE BY ALL GRAND RAPIDS JOBBERS

## FIREWORKS!

Besides our FINE LINE of CANDY, we are agents for the Best ALL COLORED FIREWORKS, and have many specialties in this line on which you can make some money. No old chestnuts to work off. Send for catalogue and get our prices before ordering.

If you want the BEST CANDY put up NET WEIGHT, ask for our goods.

A. E. BROOKS & CO.,

CODY BLOCK, 158 EAST FULTON ST.,

GRAND RAPIDS, MICH

## Trusts in America.

Whoever Mr. Robert Donald may be, and the internal evidence of his article on "Trusts in the United States," in the June number of the *Contemporary Review*, indicates that he is an American, his description and indictment of these illegal combinations is one of the clearest expositions of their nature and tendency that has yet appeared in print.

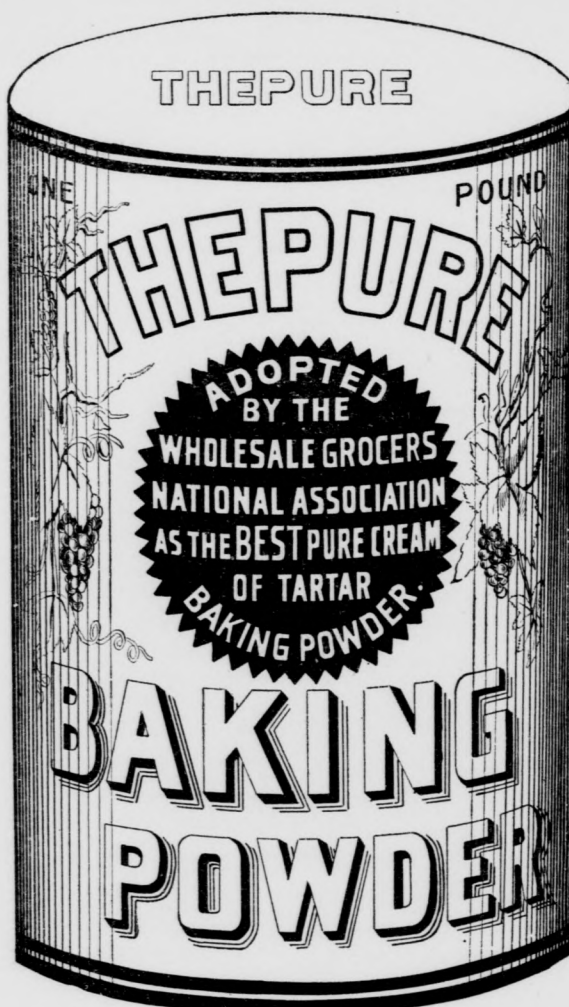
So secret and rapid has been the growth of these monopolies in various lines of business that the people of the United States are hardly aware of how comprehensive they have become. Their number as given in a list, which is by no means complete, is simply startling. "There are trusts in kerosene oil, sugar, cottonseed oil, steel, rubber, steel beams, cartridges, lead, iron, nails, straw, paper, linseed oil, coal, slates, gas, cattle, tramways, steel rails, iron nuts, wrought iron pipes, stones, copper, paving pitch, felt roofing, plows, threshing, reaping and binding machines, glass, oatmeal, white cornmeal, starch, pearled barley, waterworks, lard, castor oil, barbed wire, school slates, school books, lead pencils, paper bags, envelopes, meat, milk, matches, canvas-back ducks, ultramarine, borax, sand paper, screws, cordage, marble, coffins, tooth-picks, peanuts, lumber, lime, overshoes, hides, railway springs, carriage bolts, patent leather, thread, white lead and whisky."

As Mr. Donald says, the American must deal with trusts from the cradle to the grave. If he is a native of New York State, a trust will nurture him with milk which it buys from the farmers at three cents a quart and sells to the people at from seven to ten cents a quart. When he goes to school his slate is furnished by another trust which has raised the price of school slates 30 per cent., and, thanks to custom, sends its best slates to England and Germany. If the public school boy or benighted parochial school scholar wants a lead pencil, he must apply to a trust which charges him 1½ cents more than it asks from foreigners who have not emigrated. The sugar trust increases the price and decreases the sweetness of his candy, and the Italian who sells him peanuts purchases his supply from the peanut combination. According to Mr. Donald, if the school-boy developed a taste for canvas-back duck, the Baltimore trust will control his appetite by restricting the supply. When he has finished the duck, "another trust is ready with a tooth-pick—for even such an insignificant industry as tooth-pick making has not escaped the trust schemers. The American may continue his progress through life using "trusted" envelopes, wearing "trusted" overshoes, drinking "trusted" whisky, warming himself at "trusted" stoves, and patronizing other trusts which control indispensable commodities. Should illness overtake him, a castor oil trust will do its best for him, and as a duty of 200 per cent. on castor oil will insure it an absolute monopoly, it will charge very highly for its medicine. Even death does not free the American from trusts. They pursue him to the grave. There is a coffin-maker's ring in New York which has raised prices to the trust standard.

The character of the trust as a monopoly was defined by Lord Coke in the famous case of monopolies, when he said that the inevitable result of a monopoly were three: "1. That the price of the same commodity will be raised; 2. That the commodity is not as good as before; 3. That it tends to the impoverishment of divers artisans, artificers and others."

The system by which the trust is generally formed is described by Mr. Donald, as follows: "Each of the parties entering into the trust incorporates his own establishment, if it is not an incorporated company already. The stock of the several persons forming the trust is then handed to certain persons called trustees. In payment for the stock the trustees issue to each party 'trust' certificates—similar to shares of stock in corporations—and also 'trust' certificates for the good-will of the business. These certificates generally represent four times the real value of the property. The trustees—who have been the prime movers in the concern and leading manufacturers of the product 'trusted'—retain the major part of the stock in each corpora-

## THE PURE



## BAKING POWDER

Sold on a "live and let live" basis, a fair profit being guaranteed to both wholesale and retail dealers by a system of limited prices, while consumers are furnished the purest, strongest and best cream of tartar baking powder made.

MANUFACTURED BY

THE PURE BAKING POWDER CO.,

ALBANY, N. Y.

## TIME TABLES.

## Grand Rapids &amp; Indiana.

In effect June 22, 1890.

## TRAINS GOING NORTH.

Arrive.	Leave.
Big Rapids & Saginaw.....	6:55 a m
Traverse City & Mackinaw.....	7:25 a m
Traverse City & Mackinaw.....	9:15 a m
Traverse City & Saginaw.....	2:15 p m
Mackinaw City.....	8:50 p m
Train leaving at 10:30 p m, runs daily, Sunday included. Other trains daily except Sunday.	

## GOING SOUTH.

Cincinnati Express.....	6:00 a m	6:30 a m
Fort Wayne & Chicago.....	10:15 a m	10:25 a m
Cincinnati Express.....	5:40 p m	6:00 p m
Sturgis & Chicago.....	10:50 p m	11:30 p m
From Big Rapids & Saginaw.....	11:50 a m	
Train leaving for Cincinnati at 6 p. m. runs daily, Sundays included. Other trains daily except Sunday.		
Sleeping and Parlor Car Service: North—7:25 a. m. and 10:30 p. m. trains have Wagner sleeping and parlor cars to Potoskey and Mackinaw City. 11:30 a m train parlor chair cars to Mackinaw City. South—6:30 a m train has parlor chair car and 6 p. m. train sleeping car for Cincinnati; 11:30 p m train, Wagner sleeping car for Chicago via Kalamazoo.		

## Muskegon, Grand Rapids &amp; Indiana.

Leave.	Arrive.
7:00 a m.....	10:10 a m
11:20 a m.....	3:45 p m
5:40 p m.....	8:45 p m
Leaving time at Bridge street depot 7 minutes later. Through tickets and full information can be had by calling upon A. Almquist, ticket agent at depot, or Geo. W. Munson, Union Ticket Agent, 67 Monroe St., Grand Rapids, Mich.	

C. L. LOCKWOOD, Gen'l Pass. Agent.

## Detroit, Grand Haven &amp; Milwaukee.

## GOING WEST.

Arrives.	Leaves.
*Morning Express.....	1:30 p m
*Through Mail.....	4:10 p m
*Grand Rapids Express.....	10:25 p m
*Night Express.....	6:40 a m
*Mixed.....	7:30 a m

## GOING EAST.

*Detroit Express.....	6:45 a m	6:50 a m
*Through Mail.....	10:10 a m	10:20 a m
*Evening Express.....	3:35 p m	3:45 p m
*Night Express.....	9:50 p m	10:55 p m

\*Daily, Sundays excepted. \*Daily. Detroit Express leaving 6:50 a m has Wagner parlor and buffet car attached, and Evening Express leaving 3:45 p m has parlor car attached. These trains make direct connection in Detroit for all points East. Express leaving at 10:55 p m has Wagner sleeping car to Detroit, arriving in Detroit at 7:20 a m. Steamboat Express makes direct connection a Grand Haven with steamboat for Milwaukee. Tickets and sleeping car berths secured at D., G. H. & M. R'y offices, 23 Monroe St., and at the depot. JAS. CAMPBELL, City Passenger Agent. JNO. W. LOUD, Traffic Manager, Detroit.

## Toledo, Ann Arbor &amp; Northern.

For Toledo and all points South and East, take the Toledo, Ann Arbor & North Michigan Railway from Owosso Junction. Sure connections at above point with trains of D., G. H. & M., and connections at Toledo with evening trains for Cleveland, Buffalo, Columbus, Dayton, Cincinnati, Pittsburg, Creston, Orville and all prominent points on connecting lines.

A. J. PAISLEY, Gen'l Pass. Agent

## MICHIGAN CENTRAL

"The Niagara Falls Route."

	DEPART.	ARRIVE
Detroit Express.....	7:20 a m	10:00 p m
Mixed.....	6:30 a m	5:00 p m
Day Express.....	11:55 a m	10:00 a m
*Atlantic & Pacific Express.....	11:15 p m	6:00 a m
New York Express.....	5:40 p m	1:25 p m

\*Daily. All other daily except Sunday. Sleeping cars run on Atlantic and Pacific Express trains to and from Detroit. Parlor cars run on Day Express and Grand Rapid Express to and from Detroit. FRED M. BRIGGS, Gen'l Agent, 85 Monroe St. G. S. HAWKINS, Ticket Agent, Union Depot. GEO. W. MUNSON, Union Ticket Office, 67 Monroe St. O. W. RUGLES, G. P. & T. Agent, Chicago.

## BEFORE BUYING GRATES

Get Circular and Testimonials. Sent Free. Economical, Sanitary, Cleanly and Artistic. ALDINE FIRE PLACE, GRAND RAPIDS, MICH.

## DRINK LION COFFEE

A True Combination of MOCHA, JAVA and RIO.

Picture Card Given With every pound package. For Sale everywhere. Woolson Spice Co., Toledo, O.

**C. R. Electro-Fox**  
**ELECTROTYPERS**  
 Stereotypers  
 Photo & Zinc Engraving  
 ALSO LEADS SUCCS. BRASS RULE  
 BOX WOOD WOOD & METAL FURNITURE  
 MAPLE. ERIEST GRAND RAPIDS MICH.



tion." The aim of such a combination is to regulate production and control the market. They raise prices in one direction, lower them in another, and "shut down" establishments when they see fit. An idle factory does not mean that the stockholders in the particular branch of the business are without profits. A trust makes its money by the enormous savings effected in salaries, in buying new machinery, in finding a market for goods, in advertising, and in adjusting prices and wages to suit itself. The economic doctrines upon which all trusts are based are sound beyond all question. They mean production at the least possible cost, and sale at the highest price the market will stand without decreasing the output.

As an instance of how this is worked, Mr. Donald quotes the action of the Western Distillers' Association. In 1887 the distillers discovered that there was too much whisky manufactured, and instead of organizing schemes to promote the consumption of whisky they determined to limit its production, and therefore, organized a Western Distillers' and Cattle Feeders' Trust. On its formation seventy distillers joined it and the price of whisky was at once raised from 30 to 40 per cent. Fifty-seven distilleries were closed and the remaining thirteen left to make profits for the time being for all the share-holders. Thus they saved the wages in the fifty-seven distilleries, and, as if this was not enough, the wages in the remaining thirteen were cut down from 10 to 20 per cent. The exorbitant price of whisky which they had raised invited competition and new distilleries were opened, only to be met by a general over-production of whisky by the trust and a cut in price until the new distilleries succumbed. This trust now controls more than half of the distilleries in the United States and fixes the price of "mash" used for feeding cattle.

As yet American law has proved too lax, or too weak, in its attempts to deal with those features of trusts which are contrary to public interests. As Mr. Donald says: "Once established, trusts soon become strong—almost impregnable—citadels of capital. The highest business capacity is employed in organizing and maintaining them. They laugh at public opinion, ride rough-shod over legislative enactments and baffle the courts. They bridle newspapers with subsidies, and send members to Congress. They have their agents in every legislature and bills are passed in their interest. They tamper with judges, they ally themselves with political leaders, and hire professors of political economy to defend them." Although some legislatures have passed stringent anti-trust laws, and although judges have condemned them, in the words of Judge Barrett, of New York: "If trusts were allowed to thrive and to become general, they must inevitably lead to the oppression of the people and ultimately to the subversion of their political rights," and although public sentiment is generally awakened to the dangers of trusts as an illegitimate interference with trade and a menace to political liberty, the fact remains that "one state has very little chance against a thousand corporations, and trusts are generally in a position to spend more money in defending themselves than the state treasuries can afford for prosecuting them."

Mr. Donald thinks that free trade would strike a blow at trusts, but he admits that it would be more of a palliative than a remedy; that it would not abolish all trusts, and would not effect the Standard Oil Trust, or the Cottonseed Oil Trust. The real remedy, he suggests, is not the abolition of trusts, but government control. How this is to be obtained and exercised he does not attempt to explain beyond the possibility of the government taking into its hands all the manufacturing interests of the country. The problem is one of extreme difficulty, as it would be hard to find any American citizen who is not willing and hopeful that one day he may become in some sense a profit-sharing member in some trust or monopoly. And yet we are all in favor of preventing existing monopolies.

## Crockery & Glassware

LAMP BURNERS.	
No. 0 Sun	40
No. 1 "	45
No. 2 "	60
Tubular	75
LAMP CHIMNEYS.—Per box.	
6 doz. in box.	
No. 0 Sun	1 75
No. 1 "	1 88
No. 2 "	2 70
First quality.	
No. 0 Sun, crimp top	2 25
No. 1 "	2 40
No. 2 "	3 40
XXX Flint.	
No. 0 Sun, crimp top	2 60
No. 1 "	2 80
No. 2 "	3 80
Pearl top.	
No. 1 Sun, wrapped and labeled	3 70
No. 2 "	4 70
No. 2 Hinge, " " "	4 70
La Bastie.	
No. 1 Sun, plain bulb, per doz.	1 25
No. 2 "	1 50
No. 1 crimp, per doz.	1 35
No. 2 "	1 60
STONEWARE—AKRON.	
Butter Crocks, per gal.	96 1/2
Jugs, 1/2 gal., per doz.	75
" 1 " " "	90
" 2 " " "	1 80
Milk Pans, 1/2 gal., per doz. (glazed 66c)	65
" 1 " " " (glazed 90c)	78

## Fehsenfeld & Grammel,

(Successors to Steele & Gardner.)

Manufacturers of

## BROOMS!

Whisks, Toy Brooms, Broom Corn, Broom Handles, and all Kinds of Broom Materials.  
10 and 12 Plainfield Ave., Grand Rapids.

## Eaton, Lyon & Co.,

JOBBERS OF

Fishing Tackle,  
Base Balls and  
Supplies,  
Croquet,  
Hammocks,  
Lawn Tennis, Etc.

State Agents for A. J. Reoch & Co.'s  
Sporting Goods.  
Send for Catalogue.

## EATON, LYON & CO.,

20 & 22 Monroe St., Grand Rapids

## Magic Coffee Roaster.

The Best in the World.

Having on hand a large stock of No. 1 Roasters—capacity 35 lbs.—I will sell them at very low prices. Write for Special Discount.

## ROBT. S. WEST,

48-50 Long St., - CLEVELAND, OHIO

## Embossed Cards,

## Picture Advertising Cards,

## Advertising Folders.

Having a lot of the above goods, consisting of several thousand of different designs, we offer the cards much less than our usual prices.

The Tradesman Company,  
GRAND RAPIDS.

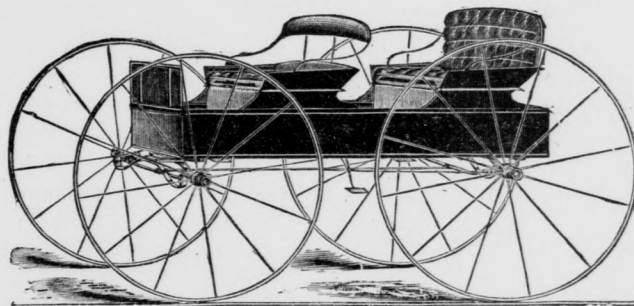
## A. HIMES,

Wholesale and Retail Dealer in

Lime, Cement, COAL AND WOOD.  
Fire Brick, etc.

Main Office, 54 Pearl St., Grand Rapids, Mich. Yard and Warehouse on Line of  
G. R. & I., C. & W. M. and L. S. & M. S. Rys.  
—ALL SHIPMENTS MADE PROMPTLY.—

## Duplex Pleasure Wagon OR Business



One of the most perfect wagons ever produced, combining strength, durability and cheapness of price. Just the wagon for light delivery, farmer's run-about, or for pleasure. Send for price list and description.

THE BELKNAP WAGON & SLEIGH CO., Grand Rapids.

## LEMON & PETERS,

IMPORTING AND

## Wholesale Grocers.

SOLE AGENTS FOR

McGinty's Fine Cut Tobacco,  
Lautz Bros. & Co.'s Soaps,  
Niagara Starch,  
Acme Cheese—Herkimer Co., N. Y.  
Castor Oil Axle Grease.

## GRAND RAPIDS.

1865.

WHOLESALE

**FRUIT**

NUTS, ETC.

1890.

## Putnam Candy Co.

HEADQUARTERS FOR

ORANGES,  
LEMONS,  
BANANAS,  
Figs, Dates, Nuts, etc.

## CURTISS & CO.,

WHOLESALE

## Paper Warehouse.

EXCLUSIVE AGENTS FOR THE KEYSTONE BINDERS' TWINE.

Houseman Block,

Grand Rapids, Mich.

**She Wouldn't Take a Dare.**  
From the Indianapolis Sentinel.

W. S. Davidson, a traveling man who lives in Indianapolis, was married at Terre Haute Thursday in a rather romantic manner. Stopping at the same hotel was Mrs. Blanche Frost, who travels for a St. Louis drug house. She and Davidson had met a few months ago and had been corresponding with each other. As they were walking along the street together Davidson said he was willing to marry her. She said she, too, was willing.

At this point in their courtship they boarded a street car and attended a picnic at Collett Park. During the day the subject of marriage was not referred to, but that evening an incident occurred which propelled them both into the matrimonial current. Instead of getting off at the hotel on their way back from the park, they remained on the street car until opposite the court house. Here they got off, and going in, Davidson dared Mrs. Frost to marry him. The "dare" was accepted, and in a very few minutes they had procured a license and were made man and wife by Justice Folsenthal.

Mrs. Davidson will continue to sell drugs until next Saturday morning, when she will quit the road and assume the household reins. The bride, a handsome woman, was born in Charleston, Ill., and is 29 years old.

Read the Sign Wrong.

Indignant Citizen—You're just as bad as the rest of the druggists.  
Druggist—What's the matter?

Indignant Citizen—Your sign there says, "Prescriptions carefully compounded," and here you have given me nitro-glycerine pills for quinine.  
Druggist (calmly)—If you will look at that sign, sir, you will see that it reads, "Prescriptions carefully confounded."

She—It will be a pleasure for me to share your troubles and anxieties.  
He—But I haven't any.  
She—Oh, you will have when we are married!

**Weatherly and Pulte**  
(Formerly Shriver, Weatherly & Co.)

CONTRACTORS FOR

**Galvanized Iron Cornice,**

**Plumbing & Heating Work.**

Dealers in

**Pumps, Pipes, Etc., Mantels and Grates.**

**Weatherly & Pulte,**

GRAND RAPIDS, - - MICH.

## HAMILTON'S

### ART GALLERY,

GRAND RAPIDS,

Makes a Specialty of Life Size Portraits in Crayon, Pastel and Water Colors, at the Lowest Possible Prices. Correspondence solicited.

## DETROIT SOAP CO'S

FAMOUS

### Queen Anne Soap

The Best Known, Most Popular and Fastest Selling Laundry and General Family Soap in the Market. No Grocery Stock Complete Without This Brand. Handsome Oleograph, Size 15x20 inches, given for 25 QUEEN ANNE SOAP WRAPPERS. Our Laundry and Toilet Soaps are sold by all Wholesale Grocers.

**W. G. HAWKINS, LOCK BOX 173, GRAND RAPIDS.** Salesman for Western Michigan.

## FIREWORKS!

I have the agency for several of the best manufacturers of fireworks in the country and am prepared to quote lower prices than any other dealer in my line.

**WM. R. KEELER,**

**Wholesale Confectioner,**

AND JOBBER IN FOREIGN AND DOMESTIC FRUITS.

412 SOUTH DIVISION ST. TELEPHONE 92-3R.

Send for Price List.

## ABSOLUTE TEAS.

We are receiving large direct importations of our justly celebrated

### Absolute Japan Teas,

Which are universally conceded to be the best teas on the market. Wherever these goods have been placed, they have

### WON THE TRADE.

We place these goods in the hands of first-class dealers only and will guarantee an increase in your tea trade, if you handle them. Try us on.

**Telfer Spice Co.,**

GRAND RAPIDS.

## Have Some Style About You!

The dealer who has no printed letter heads on which to ask for circulars, catalogues and prices, and conduct his general correspondence with, suffers more every month for want of them than a five years' supply would cost. He economizes by using postal cards, or cheap, and, to his shame, often dirty scraps of paper, and whether he states so or not he expects the lowest prices, the best trade. He may be ever so good for his purchases, may even offer to pay cash, but there is something so careless, shiftless and slovenly about his letter that it excites suspicion, because not in keeping with well recognized, good business principles. When such an enquiry comes to a manufacturer or a jobber, it goes through a most searching examination as to character, means and credibility, half condemned to begin with. It would be examined anyhow, even if handsomely printed, but the difference to begin with, would be about equal to that of introducing a tramp and a gentleman on a witness stand in court. Besides, the printed heading would answer the question as to whether the enquirer was a dealer and at the same time indicate his special line of trade. Bad penmanship, bad spelling and bad grammar are pardonable, because many uneducated men have been and are now very successful in business. But even those are less objectionable when appearing with evidences of care, neatness and prosperity.

Please write us for estimates.

**The Tradesman Company,**

GRAND RAPIDS, MICH

# AMBOY CHEESE.

The best way to secure a satisfactory and profitable cheese trade is to handle the very best goods obtainable.

**Olney & Judson Grocer Co.**

**SOLE AGENTS,**

**Grand Rapids, - Mich.**

This old reliable brand has been the standard of excellence in this market for nearly 20 years.

Always uniform in quality. Always the very best.