

Michigan Tradesman.

VOL. 7.

GRAND RAPIDS, WEDNESDAY, JULY 23, 1890.

NO. 357.

MAGNETO FIRE ALARM

FOR TOWNS AND CITIES.
ABSOLUTE RELIABILITY!
NO BATTERIES USED!
ENTIRELY NEW!
Low Price. Write for Particulars.
PENINSULAR CO., State Agents,
Grand Rapids, Mich.

SEEDS!

Write for jobbing prices on
Mammoth, Medium, Alsike and
Alfalfa Clover, Timothy, Orchard
Grass, Red Top, Blue Grass,
Field Peas, Beans, Produce and

WOOL.

C. Ainsworth,

76 So. Division St., Grand Rapids.

S. G. KETCHAM,

DEALER IN

Lime, Hair, Cement

BRICK, SEWER PIPE, TILE, ETC.,

14 West Bridge St.,

GRAND RAPIDS, MICH.

ALLEN DUFFEE. A. D. LEAVENWORTH.

Allen Duffee & Co.,

FUNERAL DIRECTORS,

103 Ottawa St., Grand Rapids.

Semi-Annual Clearance Sale

—IN—

Fine Millinery.

WHOLESALE AND RETAIL.

A Fine Opportunity to Buy Trimmed
Hats and Bonnets Cheap.

Adams & Co.,

90 MONROE ST.,
OPPOSITE THE MORTON HOUSE.

Cook & Bergthold,

MANUFACTURERS OF

SHOW CASES.

Prices Lower than those of
any competitor. Write for cata-
logue and prices.

67 Canal St., GRAND RAPIDS, MICH.

REMPIS & GALLMEYER,

FOUNDERS

General Jobbers and Manufacturers of

Settees, Lawn Vases, Roof Crestings, Carriage
Steps, Hitching Posts and Stair Steps.

54-56 N. Front St. Grand Rapids, Mich.

Best and Cheapest

Thorough, Practical and Complete.

**The West Michigan
Business University
AND NORMAL SCHOOL,**

McMullen Block, 23 South Division St.,
GRAND RAPIDS, MICH.

Is the Best Place to obtain a Thorough, Prac-
tical and Complete Education. The Best
ACTUAL BUSINESS Department in the state.
The most thorough and practically conducted
Short-Hand and Typewriting Department in the
West. Do not fail to write for particulars.
A. E. YEREX, President.

W. C. WILLIAMS.

A. S. BROOKS.

A. SHELEY.

**WILLIAMS,
SHELEY
& BROOKS**

Successors to

FARRAND, WILLIAMS & CO.,

Wholesale Druggists,

AT THE OLD STAND.

Corner Bates and Larned Streets, Detroit.

For Sale!

Or will exchange for city property, saw-
mill and about 600 acres of hardwood
timber land, situated near Kalkaska.
Geo. Metz, 480 Cherry St., Grand Rapids,
Mich.

Playing Cards

WE ARE HEADQUARTERS

SEND FOR PRICE LIST.

Daniel Lynch,

19 So. Ionia St., Grand Rapids.

SEEDS!

If in want of Clover or Timothy,
Orchard, Blue Grass, or Red Top,
or, in fact, Any Kind of Seed,
send or write to the

Grand Rapids Seed Store,

71 Canal St., GRAND RAPIDS.

W. T. LAMOREAUX.

LAWYER PRYOR'S BLACK BOOK.

Lawyer Pryor's office was closed. For the first time in the remembrance of the little town of F—, with the exception of a few days two years back when the occupant of said office had gone away and returned with the most charming young bride the good townspeople had ever seen, its rickety door refused to yield to the visitor's touch, and a great red placard bearing the words, "For Rent," in plain black letters, was tacked upon the lintel. Painfully close was the connection between this and the fact that only the day before yesterday that charming young wife had been quietly laid to rest in the sunniest corner of the churchyard by the hill; and so it is not strange that the early-stirring citizens this morning lost some of their wonted placidity as they paused before this red placard a moment and then moved on with a significant nod of the head that said plainly enough, "Poor man! his loss was too much for him. No wonder he wants to get away." These same people had never loved their lawyer overmuch, it may be, but they could still pity him in this sudden and great calamity by which he seemed so utterly overwhelmed. Yes, he wanted to get away. He was already gone, in fact, and the worthy townspeople of F— would never again solicit his services or fear his power. But they could only guess a part of the reason why he was gone.

Day after day for a score of years lawyer Pryor had sat at his desk in that dingy office while the rhomboid of scant sunlight on the floor from the solitary grimy window grew to a square and shrank to a rhomboid again. It was never an inviting place. Cobwebs lurked in the corners where the sunshine never penetrated. They depended in streamers from the ceiling, and hung in festoons from the broom that stood on its handle behind the door. But no cobwebs were discernible upon the array of worn leather-bound volumes above the desk, and no spider ever ventured to spin his gossamer across the mouth of the capacious inkstand, or if he did he had his labor for his pains. For lawyer Pryor was a busy man with his books and his pen—quite too busy ever to find time to sweep. During the eighteen years of his bachelorhood he had loved this curious den of an office better than anything else in the world, and some of his less friendly patrons had been heard to remark sarcastically that his soul had become as cramped and gloomy as his quarters in Pendleton Square. Be that as it may, he appeared well content with these quarters, and never exchanged them for pleasanter ones.

There were no decorations to speak of, for the lawyer was a utilitarian in the narrowest sense of the term. "What has no use I have no use for," he was wont to say, tersely. Upon the mantel above the fireplace lay several pipes of various material by means of which, in rare moods, and with a reckless waste of time, he was wont to reward himself for a day's hard work. A cheap but very legible calendar hung by the window, and some interest-tables and a township map were pasted on the wall. To complete the inventory, upon the shelf in one corner lay a huge dark-looking volume that had arrested inquiring gaze of many a client and started a thrill of wonder and indefinable awe. This may have been due only to the external appearance of the tome, but surely that of itself was ominous enough. For it was bound in sheetiron which had grown rusty with age, and the lids were fastened together by a massive hasp and a padlock of steel. What lay between those lids the most curious could conjecture. Some, who were of a superstitious nature and who had felt most keenly the owner's strange power over themselves, even

went so far as to hint that the volume contained the secrets of the black art. And in truth they were not very far wrong after all.

Nobody had ever seen the book opened, nor so much as disturbed from its place in that quiet corner. Nevertheless the dust did not settle on its back, nor the cobwebs gather across its ragged edges, whence one might be led to suppose that it did not rest wholly undisturbed, unless, indeed, it should be that it was so utterly unclean that even the sordid and insensate dust shunned the contamination of its contact. But the more sober-minded were right in rejecting this explanation as too fanciful, and in accepting the simpler one. Oftentimes when the lawyer had written far into the night, and all the lights along the street but his were extinguished, he would draw a little key from an inner pocket of his waistcoat, take down this ponderous book, open it and spread it out upon the desk before him. And many a morning's gray light found him bending over the closely-written pages with pen in hand, adding something here, canceling something there, or simply re-reading what he had read, perhaps, a hundred times, and knew too well already. It had something of that fascination for him which the evil and the horrible always have for this weak human nature of ours. And little, in truth, that was not evil found its way between the steel-bound covers of his black book.

Lawyer Pryor had ever been somewhat of an enigmatical character. Without any perceptible personal magnetism he yet possessed a power over all who knew him that was as inexplicable to themselves as it was disagreeable. Even as a schoolboy he was more feared than loved. He had a knack of finding out all the secrets of his fellows, detecting their foibles and remembering the trivial unpleasant occurrences of their daily lives, which he knew well how to turn to his own selfish advantage. While it had the effect of isolating him from the companionship of his mates, he enjoyed the sense of supremacy which it gave him. He felt that his loneliness was that of the monarch and not that of a slave. And so he made no effort to repress this tendency; on the contrary he fostered it until it became firmly grounded in his nature. Thus it came about that when he was grown to manhood and first turned his attention to the quibbles and quillets of the law, with that prevision that sees clear to the end, but sees not the wall of glass through which it sees, he had made this big black volume to be the fitting receptacle of all dark secrets and unholy things that should come to his heedful ears. In the recesses of his own inscrutable breast he held, as it were, a court of inquisition over every human soul that came under his observation. Like the recording angel, he stood in spirit by every man's bedside while he slept, but unlike that angel he recorded the evil alone that fell from the unconscious dreamer's lips. Every incautious admission of error, every blush of tell-tale guilt, every breath of scandal that was wafted on the social breeze, every rumor that envy could devise or calumny set afloat, went to make up the unhallowed contents of this book. Scarcely a man of the community escaped. The husbandman who paid his honest debts and loved his wife and children, the justice of irreproachable fame who walked the streets with his coat flung wide to the day as if there were nothing beneath to be concealed, the minister who preached from the pulpit every Lord's day till it almost seemed that the Holy Ghost had clothed him with temporal divinity—all found in this book one common alphabetical brotherhood. And opposite their names, in black indelible ink, were some one or

more of the thousand sins which man has learned, or rather never forgotten, how to commit, from the pettiest peccadillo to the foulest crime.

At the end of eighteen years of practice the outcome of lawyer Pryor's youthful fancy had exceeded his wildest anticipations. The book became a thing of power in his hands. With a look, a word, a sign, he could mould the most obstinate of his fellow-townsmen to his will. Their fortunes, their reputations, nay their very lives, were in his grasp. They did not understand what this subtle power was that he exercised over them. They attributed it to genius, perchance, or the more superstitious among them, to magic. But whatever it might be they were forced to recognize it, and they bowed before it in utter impotence. Though the lawyer had amassed wealth he made no parade of it, for he was no lover of idle show. It was power that his soul longed for most, and this he had to his soul's content in his dingy office, in his narrow sphere.

It was a notable event in the history of F—, the more notable because so entirely unexpected, when lawyer Pryor went away and came back with a most bewitchingly beautiful young wife. No one dared to inquire how or whence he obtained her. It was another stroke of genius, perhaps—or magic. Equally inexplicable was the love, amounting, apparently, to adoration, which this young wife bestowed upon her husband. Surely now, thought superficial observers as they congratulated him, he was to be accounted blessed above the common lot of men. He was still in the prime of life; he had wealth, station, power, and a happy home—what more could a man ask for on earth?

And yet, in spite of his material prosperity, lawyer Pryor was not at peace with himself or with the world. He loved his wife, surely, but unfortunately the precincts of his hearth did not circumscribe his sphere. In his professional capacity and his social relations he must still have dealings with many individuals whom he decidedly did not love. How should he love them, he who knew so much of their vices and imperfections, he who was haunted day and night by the spectres he himself had raised and given a perpetual life in the pages of his great black book? The contents of that book had become as much a part of his mental life as the consciousness of his own existence. As the waters of a poisonous spring feed with deadly life the rank grasses that fringe its margin, so from this fountain of corruption and disease the lawyer's mind was fed with morbid fancies and baneful thoughts. Every man of his acquaintance he apostrophized mentally: "Thou, too, thou hast a skeleton in thy closet; I have heard the rattling of its fleshless bones." To every stranger he met he felt like pointing the finger of shame and saying: "What is the secret of thy breast? For thou hast one, surely, though thy speech be gracious and thy face fair to look upon."

No, Lawyer Pryor was not at peace with himself or with the world. Where was the person whom he could look in the face and say, "Thou art my friend?" Was there a man among all his acquaintances whom he could be willing to take by the hand and salute as his brother? None—absolutely none. At the age of thirty-nine he had become an irredeemable cynic, and his brow was clouded with the dissatisfaction and utter world-weariness sprung from a misanthropic soul. Gayety had never been his, but now even the tranquillity born of a perfect self-content began to forsake him. He grew even more gloomy as the months rolled by. The change was not so perceptible to others, perhaps, but to the wife of his bosom who noted his every mood with tender and vigilant care, it came like a premonition of doom. With the generosity of a loving nature, she was fain to take all the blame to herself. She knew she did not fail in love for him—wherein, then, did she fail? Day after day as the lawyer came and went she marked with many misgivings the deepening furrows in his brow, and she sought earnestly the means whereby to bring him the happiness that he had

promised himself would spring from their union. All of the thousand little arts that only a woman knows how to employ, the thousand little attentions that only a woman can bestow, were brought into play by her with untiring zeal. But her efforts proved wholly vain, till at length, from the very hopelessness of her task, she, too, began to grow sad and dispirited. The smile with which she welcomed him home was forced and evanescent. Her words that were once so full of confidence and joy, and that were kind and loving still, had in them now an undertone of doubt and despair.

Her husband, abstracted though he was, could not long remain insensible to the change that had come over her. He began to miss the glad light in her eyes, the cheerful ring in her voice, and a vague wonder sprang up within him as to what the cause might be. It never occurred to him that it might be found within himself. He had been so long accustomed to turning his eyes outward and looking into the bosoms of others that it might well be doubted whether he should ever again have the power of seeing into the opacity of his own. He did not know that this wonder was growing upon him, that his faith in the last sure thing that was left him on earth was fast slipping from him, until one evening as he met his wife's listless greeting at the door he was startled to find himself imagining that he was pointing his finger at her breast and saying, "Thou, too, thou hast a secret in thy heart; I shall drag it forth." And well he might have been startled that such an idea should spring up in his brain. But once it had taken hold, like many another noxious weed, it proved ineradicable. And when for weeks he had harbored the thought until it grew familiar, and was no longer startling, he came to accept it as true. He was very near the wall of glass.

Out of fear, she hardly knew of what, his wife long forebore to question him upon a matter that lay so near to the whole life's happiness or sorrow of them both. But at length, one day, when she could endure the strain of anxiety no longer, with tears in her eyes and a tremor in her voice, she pleaded with him to tell her why he was so sad and dejected.

"Why? Is there not cause enough," he rejoined, with bitterness, "when all the world is one mass of corruption and hypocrisy? When all mankind are either false or—"

"You forget," she interposed, gently; "though all others were false, as you say, yet I am still true to you."

"Nay, you are no better than the rest. I believe you are faithless to me."

With a look in her eyes as of one stabbed to the death, she fell speechless to the floor.

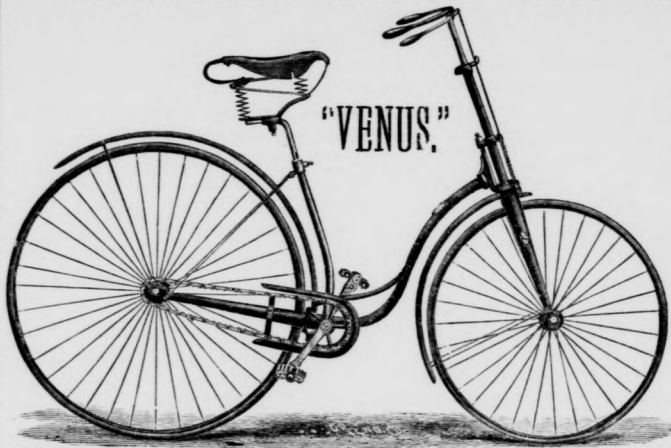
"My God! what have I done?" he exclaimed, horrified, as he sprang to her side. "Forgive me, darling, darling! I did not mean it—God knows I did not mean it!" and he chafed her hands, her lips, her forehead, between his broken moans. But he pleaded and chafed in vain.

The shock to her nervous system was too great for the frail body to bear. For many a long hour the breath came and went hardly, and there was a light flutter at the temples as the blood coursed wearily through the veins, but the soul never returned to its tenement, the lips never parted to utter the forgiveness that should lighten the heart of one who bowed before them in waiting and watching and prayer. And one day, when the last throb of life had left the bosom to eternal peace, they bore the beautiful body tenderly away and laid it to rest in the sunniest corner of the church-yard by the hill.

That night, after all the good town-people were sound asleep in their beds, a bent and tottering form crept stealthily along the pavement of Pendleton Square and entered the rickety door of Lawyer Pryor's office. Once more a solitary light gleamed out on the otherwise darkened street. Once more the lawyer drew a little key from an inner pocket of his waistcoat, took down the ponderous volume from its shelf in the corner, opened it and spread it before him. But the next morning's gray light found the

GRAND RAPIDS CYCLE COMPANY

Manufacturers of the "VENUS" and "CLIPPER" Safeties.



An Elegant Wheel at a Moderate Price.
SEND FOR CATALOGUE.

LEMON & PETERS,

IMPORTING AND

Wholesale Grocers.

SOLE AGENTS FOR

McGinty's Fine Cut Tobacco,

Lautz Bros. & Co.'s Soaps,

Niagara Starch,

Acme Cheese--Herkimer Co., N. Y.

Castor Oil Axle Grease.

GRAND RAPIDS.

I. M. CLARK & SON.,

Importers and Jobbers of

Fine Havana, Key West and Domestic

CIGARS!

Sole Agents for V. Martinez Ybor & Co., "El Principe de Gales" Factory, Key

West; Baltz, Clymer & Co.'s "El Mereto" and "Henry Clay" brands;

Celestino Palacio & Co.'s "La Rosa" (full line); Seiden-

berg & Co.'s "Figaro" and "Knapsack."

We want your trade on Havana and Key West goods and are prepared to give you satisfaction in every instance.

I. M. CLARK & SON.

room silent and deserted, and with little evidence of change. The cobweb streamers swung from the ceiling; the leather-bound volumes stood up in dignified array on the shelves above the desk; and, as the day advanced, the scant patch of sunlight on the floor grew and waned and vanished again. But over on the hearth, with its charred remnants of a late fire, lay the great sheetiron lids of the black book, wide open, with a paltry handful of ashes between them.

GERALD NEWCOME.

The P. of I. Dealers.

The following are the P. of I. dealers who had not cancelled their contracts at last accounts:

Ada—L. Burns.
Adrian—Powers & Burnham, Anton Wehle,
L. T. Lochner, Burleigh Bros.
Allegan—Chas. Spear.
Allendale—Henry Dolman.
Almira—J. J. Gray.
Almont—Colerick & Martin.
Altona—Eli Lyons.
Armada—C. J. Cudworth.
Assyria—J. W. Abbey.
Aurelius—John D. Swart.
Bantfield—Andrew Brezee.
Bay City—Frank Rosman & Co.
Belding—Lightstone Bros.
Bellevue—John Evans.
Big Rapids—A. V. Young, E. P. Shankweiler
& Co., Mrs. Turk, J. K. Sharp, A. Markson.
Blissfield—Jas. Gauntlett, Jr.
Bowen's Mills—Chas. W. Armstrong.
Brice—J. B. Gardner.
Burnside—John G. Bruce & Son.
Caldwell—C. L. Moses.
Capac—H. C. Sigel.
Carson City—A. B. Loomis, A. Y. Sessions.
Cedar Springs—John Beucus, B. A. Fish, B.
ripp.
Charlotte—John J. Richardson, Daron &
Smith, F. H. Goodby.
Chippewa Lake—G. A. Goodsell & Co.
Clio—John W. Burd.
Coldwater—J. D. Benjamin.
Conklin—Wilson McWilliams.
Cook's Corners—W. H. Hanks.
Coral—J. S. Newell & Co.
Dansville—Levi Geer.
Deerfield—Henry W. Burghardt.
Dorr—Frank Sommer.
Dowling—Rice & Webster.
Eaton Rapids—H. Kositchek & Bro.
Ewart—Mark Ardis, E. F. Shaw, John C. Devitt.
Fenwick—Thompson Bros., S. H. Rinker.
Flint—John B. Wilson, Geo. Stuart & son, Barney
Granite and Marble Works.
Flushing—Sweet Bros. & Clark.
Forester—E. Smith.
Freeport—C. V. Riegler.
Gladwin—John Graham, J. D. Sanford, Jas.
Croskery.
Gowan—Rasmus Neilson.
Grand Haven—N. J. Brandy & Co.
Grand Junction—Adam Crouse.
Grand Ledge—Geo. Coryell.
Grand Rapids—Joseph Berles, A. Wilzinski,
Brown & Sehler, Houseman, Donnally & Jones,
Ed Struensee, Wasson & Lamb, Chas. Pettersch,
Morse & Co., Famous Shoe Store, Harvey & Hey-
stek, Mrs. E. J. Reynolds, E. Burkhardt.
Greenville—Jacobson & Netzorg.
Hart—Rhodes & Leonard, W. Weidman, Mrs.
E. Covell.
Howard City—O. J. Knapp, Herold Bros., C. E.
Pelton.
Hubbardston—M. H. Cahalan.
Hudson—Henry C. Hall.
Imlay City—Cohn Bros., Wyckoff & Co., C. J.
Buck, E. B. Palmer.
Ionia—H. Silver.
Jackson—Hall & Rowan.
Jenisonville—L. & L. Jenison (mill only).
Jones—R. C. Sloan.
Kalama—L. R. Cessna.
Kent City—M. L. Whitney.
Kewadin—A. Anderson.
Kingsley—J. E. Winchcomb.
Lacey—Wm. Thompson.
Laingsburg—D. Lebar.
Lake City—Sam. B. Ardis.
Lake Odessa—Christian Haller & Co., E. F.
Colwell & Son, Fred Miller.
Lakeview—H. C. Thompson, Andrew All &
Bro.
Langston—F. D. Briggs.
Lansing—R. A. Bailey, Etta (Mrs. Israel) Glic-
man.
Lapeer—C. Tuttle & Son, W. H. Jennings.
Lowell—Patrick Kelly.
McBain—Sam. B. Ardis.
McBride's—J. McCrae.
Mancelona—J. L. Farnham.
Manton—A. Curtis, Mrs. E. Liddle.
Maple City—A. & O. Brown.
Marshall—W. E. Bosley, S. V. R. Lepper & Son.
Mason—Marcus Gregory.
Mecosta—J. Netzorg.
Milan—C. G. (Mrs. H. S.) Knight, Chas. Gaunt-
lett, James Gauntlett, Jr.
Millbrook—Bendelson.
Millington—Chas. H. Valentine.
Minden City—I. Springer & Co.
Monroe Center—Geo. H. Wightman.
Morley—Henry Strobe.
Mt. Morris—F. H. Cowles.
Mt. Pleasant—Thos. McNamara.
Nashville—H. M. Lee.
North Dorr—John Homrich.
Nottawa—Dudley Cutler.
Ogden—A. J. Pence.
Olivet—F. H. Gage.
Onondaga—John Sillik.
Orange—Tew & Son.
Orono—C. A. Warren.
Oviatt—H. C. Pettingill.
Pearle—Geo. H. Smith.
Remus—C. V. Hane.
Richmond—Knight & Cudworth, A. W. Reed.
Riverdale—J. B. Adams.
Rockford—B. A. Fish.
Sand Lake—Frank E. Shattuck, Braman &
Blanchard.
Sebawa—John Bradley.
Shelbyville—Samuel Wolcott.

Shepherd—H. O. Bigelow.
Sheridan—M. Gray.
Shultz—Fred Ouis.
Spencer Creek—M. M. Elder.
Spring Lake—Geo. Schwab, A. Bitz.
Springport—Powers & Johnson, Wellington &
Hammond, Elmer Peters.
Stanwood—F. M. Carpenter.
Traverse City—John Wilhelm, S. C. Darrow,
D. D. Paine.
Vassar—McHose & Gage.
Wheeler—Louise (Mrs. A.) Johnson, H. C.
Breckenridge.
White Cloud—J. C. Townsend, N. W. Wiley.
Whitehall—Geo. Nelson, John Haverkate.
Williamsburg—Mrs. Dr. White.
Woodbury—Henry Van Houten, Chas. Lapo.
Williamston—Thos. Horton.
Woodland—Carpenter & Son.
Yankee Springs—T. Thurston.

Repentance Column.

The following are some of the merchants who have been under contract with the P. of I., but have found the level profit plan a delusion and a snare:

Belding—L. S. Roell.
Bellaire—Schoolcraft & Nash.
Big Rapids—Verity & Co.
Blanchard—L. D. Wait.
Bridgeton—Geo. H. Rainouard.
Carlton Center—J. N. Cover.
Casnovia—John E. Parcell.
Cedar Springs—L. A. Gardiner.
Chapin—J. I. Vanderhoof.
Charlotte—C. P. Lock.
Chester—B. C. Smith.
Clam River—Andrew Anderson.
Clio—Nixon & Hubbell.
Cloverdale—Geo. Mosher.
Coopersville—W. D. Reynolds & Co.
Dimondale—Elias Underhill.
Dushville—G. O. Adams.
Eaton Rapids—E. F. Knapp, G. W. Webster.
Fork Center—D. Palmer & Co.
Fremont—J. B. Ketchum, W. Harmon, Boone
& Pearson.
Grand Ledge—A. J. Halsted & Son, F. O. Lord.
Grand Rapids—F. W. Wurzburg, Van Driele &
Kotvis, John Cordes, Huntley Russell.
Harvard—Ward Bros.
Hastings—J. G. Runyan.
Hersey—John Finkbeiner.
Hesperia—B. Cohen.
Howard City—Henry Henkel.
Ionia—E. S. Welch, Wm. Wing.
Irving—J. T. Pierson.
Kent City—R. McKinnon.
Lake Odessa—McCartney Bros., Fred. Miller.
Lowell—Charles McCarty.
Maple Rapids—L. S. Aldrich.
Marshall—John Fletcher, John Butler, Charles
Fletcher.
Mecosta—Robert D. Parks.
Millbrook—T. O. (or J. W.) Pattison.
Millington—Forester & Clough.
Minden City—W. A. Soules, F. O. Hetfield
& Son.
Mt. Morris—H. E. Lamb, J. Vermett & Son.
Nashville—Powers & Stringham.
Newaygo—W. Harmon.
New Era—Peter Rankin.
Olivet—F. H. Gage.
Ottis—G. V. Snyder & Co.
Pottersville—F. D. Lamb & Co.
Ravenna—R. D. Wheeler.
Reed City—J. M. Cadzow.
Rockford—H. Colby & Co.
St. Louis—Mary A. Brice.
Sand Lake—C. O. Cain.
Sebawa—P. F. Knapp.
Sparta—Woodin & Van Wickle, Dole & Haynes.
Springport—Courtright & Griffin.
Stanton—Fairbanks & Co., Sterling & Co.
Sumner—J. B. Tucker.
Wayland—Pickett Bros.
Williamston—Michael Bowerman.

A Matter of Fear.

She (affectionately)—I hear your heart
beat, darling. Is it beating for me?
He—Not exactly. I think I hear your
father putting on his heavy boots.

WANTED.

**POTATOES, APPLES, DRIED
FRUIT, BEANS
and all kinds of Produce.**

If you have any of the above goods to
ship, or anything in the Produce line, let
us hear from you. Liberal cash advances
made when desired.

**EARL BROS.,
COMMISSION MERCHANTS**
157 South Water St., CHICAGO.
Reference: FIRST NATIONAL BANK, Chicago.
MICHIGAN TRADESMAN, Grand Rapids

Magic Coffee Roaster.

The Best in the World.

Having on hand a large stock of No. 1
Roasters—capacity 35 lbs.—I will sell
them at very low prices. Write for
Special Discount.

ROBT. S. WEST,

48-50 Long St., - CLEVELAND, OHIO

We Are Headquarters AS USUAL, FOR ORANGES, LEMONS and BANANAS,

Fruits and Produce Generally.

GRAND RAPIDS FRUIT AND PRODUCE CO.,

C. B. METZGER, Proprietor.

3 NO. IONIA ST., GRAND RAPIDS.

MOSELEY BROS.,

—WHOLESALE—

Fruits, Seeds, Oysters and Produce

All kinds of Field Seeds a Specialty.

If you are in market to buy or sell Clover Seed, Beans or Potatoes, will be
pleased to hear from you.

26, 28, 30 and 32 Ottawa St., - - - GRAND RAPIDS

C. N. RAPP & CO.,

WHOLESALE DEALERS IN

Foreign and Domestic Fruits.

9 No. IONIA ST., GRAND RAPIDS, MICH.

Mr. C. N. Rapp was for two years partner and general manager of Geo. E.
Howes & Co. and for the past year has been the senior partner and general manager
of the Grand Rapids Fruit and Produce Co.



HEADQUARTERS FOR

BANANAS.

When in want of large lots of California Oranges, we are prepared to make you
low prices from fresh cars.

16 and 18 North Division St., GRAND RAPIDS, MICH. Send for Price List, Issued Weekly

A. J. BROWN,

Wholesale dealer in Foreign, Tropical and
Domestic

Fruits and Seeds.

Direct Receivers of

California Oranges

—AND—

Messina Lemons.

We Manufacture
Everything in the line of

Candy

Correspondence solicited
and prices quoted
with pleasure.

Write us.



WM. SEARS & CO.,

Cracker Manufacturers,

37, 39 and 41 Kent St., Grand Rapids.

AMONG THE TRADE.

AROUND THE STATE.

Alpena—Rosalie Tumin, dealer in dry goods and millinery, is dead.

Allen—Hill & Allen have removed their general stock to Albion.

Mason—Coy & Heath succeed Jay Hulse in the grocery business.

Seney—Morse & Mansfield have nearly completed their new store building.

Cheboygan—Jas. E. Wirt succeeds Jas. E. Wirt & Co. in the drug business.

Kalamazoo—D. D. Brown succeeds Brown & Birge in the drug business.

Vicksburg—Geo. M. Clement has removed his dry goods stock to Wexford.

Nashville—Fleming & Knight, jewelers, have dissolved, Fleming succeeding.

Sand Lake—Wm. Barker has removed his boot and shoe stock to Mishawaka, Ind.

Sand Lake—A. Giddings has opened a harness shop in connection with his general store.

Alpena—C. A. McGregor succeeds Creighton & McGregor in the boot and shoe business.

Oakley—S. L. Henderson succeeds Henderson & Convis in the dry goods and grocery business.

Kalamazoo—Parkin & Gibb have opened a drug and book store in the Burdick House building.

Manistee—C. E. Ramsey, late of Kalkaska, has purchased the Douville book and stationery stock.

Battle Creek—Wm. Farlin, late of Bellevue, has opened a meat market at 49½ West Canal street.

Springport—S. Hammond and Mr. West have formed a copartnership and engaged in the grocery business.

Traverse City—S. W. Perkins has purchased the meat market business of W. J. Parker, taking possession Aug. 1.

Battle Creek—Chas. Austin & Co. have purchased the grocery stock of Hickman Bros., who are going out of business.

Fenwick—J. L. Clock has removed his general stock to his farm, east of this place, where he has erected a new store building.

Detroit—Richard Macauley & Co. have merged their wholesale millinery business into a stock company under the style of Macauley & Co.

Cheboygan—C. O. Gardner has purchased M. B. Champion's interest in the flour and feed business formerly conducted by Champion & Gardner.

Hoytville—West & Burroughs have purchased the store building formerly occupied by J. H. Wasson and now occupy it with their general stock.

Muskegon—K. E. Vander Linde has purchased the interest of Hans Buitendorp in the firm of K. Vander Linde & Co., grocers at 52 Apple street. The business will be continued under the style of K. E. Vander Linde.

Detroit—The members of the old firm of H. S. Robinson & Burtenshaw have begun an action in the Circuit Court against the Colchester Rubber Co., Colchester, Conn. They sold the rubber goods on commission and were authorized to guarantee them. Customers returned \$2,710.87 worth of goods and in many other cases rebates had to be made by reason of the inferior quality of the goods. Complainants ask, besides reimbursement for money paid out, \$1,000 for extra work and loss of commissions caused by the poor goods.

MANUFACTURING MATTERS.

Sullivan—The Sullivan Lumber Co. has started its three new coal kilns.

Bedford—Stratton Bros. have sold their grist mill to Whitney & Weeks.

Hobart—S. L. Rouse has purchased the sawmill and flouring mill of John Dalton.

Detroit—The Detroit Umbrella Co. has increased its capital stock from \$5,000 to \$10,000.

Vicksburg—L. J. Morse is succeeded in the flour milling business by the Vicksburg Milling Co.

Bay City—The Artificial Comb and Bristle Co. has been organized to manufacture combs and brushes.

Pentwater—Geo. Flood has been placed in charge of the Middlesex Brick & Tile Co. and will push the yard to its full capacity.

Marshall—The Folding and Chair Bath Co. is erecting a new building, 30x66 feet in dimensions, which it will use as a paint shop and store room.

Kalamazoo—C. H. Bird & Co. had offers of a bonus from Charlotte and Warren, Ohio, and have concluded to remove their machine shop to the latter place.

Jackson—The Grand Oil Stove Co. has sold out to the Boston Central Stove Co. trust for \$100,000. The business will be increased and remain under the same management. The same company owns plants at Boston, Cleveland, New York, Chicago, Troy and other places.

Seney—C. E. Morse has purchased several thousand acres of stump land from the Manistique Lumber Co., lying along the line of the Manistique Railway, and will soon have two shingle mills in operation. One mill, located five miles north of this place, is cutting about fifty thousand shingles per day.

Ann Arbor—The Ann Arbor Savings Bank has begun a foreclosure suit against J. M. Swift & Co. on a note of \$33,000 held by the bank against them. Injunctions have also been secured preventing the Corwell Manufacturing Co. from paying any part of the recent judgment of \$25,000 obtained against them by the Swift company.

Detroit—Isaac Marston and George Nester, administrators of the estate of the late Thomas Nester, have been authorized by Judge Durfee to apply about \$20,000 in the bank and such cash as may accrue from the deceased's lumber business towards paying off mortgages on tracts of timber on the Sturgeon river and in Ontonagon and Baraga counties.

Detroit—Herman H. Baatz has filed a bill for an accounting against John H. Walsh in the Circuit Court. He says that on June 9 last he entered into a partnership with Walsh to operate the plant of the old American Stove Co., Baatz claiming to have a clear title to the plant, which was valued at \$5,000. He was to put in \$5,000 in cash, and had paid in \$3,800 when he learned that Jos. B. Moore, trustee, had a \$3,000 mortgage on the plant, and John S. Schmittiel, trustee, had one for \$3,000. Also, that two suits were pending against the property and Walsh. Baatz, therefore, asks for a receiver, and an injunction restraining Walsh from doing anything in connection with the partnership or interfering with the receiver to be appointed. Judge Brevoort granted the injunction.

Programme of the Soap Makers' Association.

The President of the National Soap Makers' Association has sent to the members two blanks for their signatures, which, if signed, means ridding the trade of many evils, the result of excessive competition and a craze for novelty. One of the two blanks is as follows:

—, 1890.

We concur in the action taken June 12, 1890, by the National Soap Makers' Association, adopting the following:

We will abandon the following practices, on December 31, 1890, or sooner, if possible, provided that the trade generally concur in this action:

1. Giving away pictures, prizes, gifts or premiums for a certain number of wrappers.
2. Giving away premiums, prizes or extra boxes to retailers.

The second blank deals with certain obnoxious trade customs and reads as follows:

—, 1890.

We concur in the action taken June 12, 1890, by the National Soap Makers' Association, adopting the following:

We will, on September 1, 1890, abandon the following practices:

1. Buying back a certain quantity of goods (that were originally sold) to be distributed among consumers.
2. Giving tickets or coupons to retailers or consumers, to be redeemed by manufacturers.
3. Feeing of jobbers' salesmen. (Subject to existing contracts).
4. Giving of special rebates or discounts, such as premiums or percentages or increasing sales. (Subject to existing contracts).
5. We will strictly enforce what are known as soap-makers' terms, viz., sixty days' time or 2 per cent. discount for cash in ten days.

An Old-Fashioned Basket Picnic.

GRAND RAPIDS, July 20.—I wish you would state in THE TRADESMAN this week that our picnic next Saturday will be a strictly basket picnic. If there is anyone who cannot bake or cook something for the tables, they can buy some fruit, pressed meat, pickles, cheese, butter, or something that will help fill the tables. Let us all join in and have an old-fashioned time; and by our all contributing something for the tables we will have enough to feed the multitude—and probably several baskets of fragments left over.

Yours for a good time,

GEO. F. OWEN.

Good Words Unsolicited.

C. G. Stone & Son, dry goods, Lowell: "The paper is all wool and a yard wide."

John M. Moore, dry goods and carpets, Rapid City, South Dakota: "Please send us THE TRADESMAN. We want to hear what people are doing in Michigan, how the P. of I. are prospering, etc. We have none of that organization here yet, and really think the people too intelligent to go into such a thin scheme."

EDMUND B. DIKEMAN

THE GREAT

Watch Maker
AND Jeweler,

44 CANAL ST.,

Grand Rapids - Mich.

FOR SALE, WANTED, ETC.

Advertisements will be inserted under this head for two cents a word the first insertion and one cent a word for each subsequent insertion. No advertisement taken for less than 25 cents. Advance payment.

BUSINESS CHANCES.

FOR SALE—LOCATION FOR HARDWARE AND FURNITURE: Take the Michigan "State Gazette" and look up the description of North Muskegon; then take the first train and come down and see me, as there will not be a hardware or furniture store here after Aug. 10 unless you come: an established trade of eight years given to the one who will rent my store at \$30 per month; location next to postoffice and best in town; do not let this chance go by. Address S. A. Howey, North Muskegon, Mich. 68

GROCERY FOR SALE—A GOOD PAYING BUSINESS, in city of Eaton Rapids; stock and fixtures, about \$2,500; a good 3-story brick building, in center of business, will be sold to purchaser, or rented at \$350 per year for first floor and warehouse in the rear; if desired, building will be sold with the business; price order. Address Mt. Pleasant Mfg. Works, Mt. Pleasant, Mich. 69

FOR SALE—AT A BARGAIN, PLANING MILL, (brick) dry kilns, machinery and tools, complete; on railway with side tracks; everything in first-class order. Address Mt. Pleasant Mfg. Works, Mt. Pleasant, Mich. 69

WANTED—I WANT TO BUY A GENERAL STOCK of merchandise from \$7,000 to \$14,000 cheap for all spot cash. Address 132 South Division street, Grand Rapids, Mich. 70

A JOB OF CONTRACT SAWING FOR SOME RESPONSIBLE party; Michigan preferred. Address Holley & Bullen, North Muskegon, Mich. 67

\$4,500 FOR \$1,500; ONE OF THE BEST PERKINS shingle mills in the State; ample power for two machines; nearly new, complete in every respect, no old trap; also complete wood outfit if desired. John N. Ehle, Colby, Montcalm Co., Mich. 66

SMALL STOCK OF DRUGS FOR SALE CHEAP. Address No. 63, care Michigan Tradesman. 67

FOR SALE—OLD-ESTABLISHED GROCERY BUSINESS at Kalamazoo; clean stock; good location and low rent; reason for selling, owner engaged in other business; a rare chance and not a large investment. Address No. 60, care Michigan Tradesman. 69

FOR SALE—STOCK OF GROCERIES AND FIXTURES, splendid location; good reasons for selling. For particulars, address No. 58, care Tradesman. 68

MEAT MARKET FOR SALE—DOING GOOD BUSINESS; to a practical man a good chance. W. H. Davis, Elk Rapids, Mich. 32

WANTED—I HAVE SPOT CASH TO PAY FOR A general or grocery stock; must be cheap. Address No. 26, care Michigan Tradesman. 26

FOR SALE—STORE, DRUG STOCK AND FIXTURES, including postoffice fixtures, for sale on easy terms, owing to ill health; only drug store in town, situated in center of fine fruit section. Address Dr. S. J. Koon, Lisbon, Mich. 4

SITUATIONS WANTED.

SITUATION WANTED—BY A YOUNG MAN AS BOOK-keeper or clerk in general store; best of references; state wages. Address S. H. W., Box 354, Fremont, Mich. 62

MISCELLANEOUS.

WANTED—EXPERIENCED SUCCESSFUL LIFE INSURANCE agents in Michigan as managing and special agents; can obtain profitable and permanent positions with the Mutual Reserve Fund Life Association, Potter Building, 38 Park Row, New York; it is the largest and most successful natural premium Association in the world; it has paid eight million five hundred thousand dollars in death claims; it has over two million dollars cash surplus; it furnishes life insurance at about one-half of the usual rates. Address H. W. Hatch, Superintendent. 71

BOLISH THE PASS BOOK AND SUBSTITUTE THE Tradesman Coupon, which is now in use by over 5,000 Michigan merchants—all of whom are warm in praise of its effectiveness. Send for sample order, which will be sent prepaid on receipt of \$1. The Tradesman Company, Grand Rapids.

SAMPLES OF TWO KINDS OF COUPONS FOR RETAILERS will be sent free to any dealer who will write for them to the Sutiliff Coupon Pass Book Co., Albany, N. Y. 664

Furniture

—A T—

Nelson,
Matter
& Co's

STYLES:

New,
Cheap,
Medium

AND

Expensive.

Large Variety and
Prices Low.

GRAND RAPIDS GOSSIP.

Geo. M. Epp has opened a bakery at 23 West Fulton street.

Uriah E. Baker succeeds Geo. W. Wynkoop in the grocery business at 490 Turner street.

J. W. Bradley has opened a grocery store at 699 South Division street. The Olney & Judson Grocer Co. furnished the stock.

Rogers Bros. have opened a grocery store at Thompsonville. The stock was furnished by the Olney & Judson Grocer Co.

Chas. G. McIntyre has abandoned the idea of engaging in the grocery business at the corner of East Bridge and Brainard streets.

Ed. Pike, who represented Voigt, Herpolsheimer & Co. on the road for three years, has engaged in the manufacture of pants, overalls and jackets at 272 Fourth avenue.

J. F. Quigley, wholesale and retail lumber dealer, assigned Monday to Ed. Wright. The assets are estimated at \$25,691 and the liabilities at \$24,221. The West Michigan Lumber Co. and John Torrent are creditors to the tune of about \$7,500.

Gripsack Brigade.

The Dunham House, at Manistee, has signed the hotel agreement of the K. of G.

C. W. Jeudevine has gone on the road for I. M. Clark & Son, representing the cigar department.

I. W. Feighner will hereafter cover the trade for the Muskegon Cracker Co. heretofore seen by E. L. Smith.

J. H. Cole, formerly a member of the firm of T. B. Escott & Co., tea jobbers at London, Ont., has engaged to travel for the Telfer Spice Co.

The next meeting of the Knights of the Grip will probably be held at Flint, the hotels of that city having offered exceptional inducements for the gathering.

The base ball nines headed by Jas. N. Bradford and H. S. Robertson will play another game on the occasion of the traveling men's picnic, next Saturday.

A. L. Braisted is building a \$2,500 residence at the corner of Henry and Buckeye streets. From present appearances, he will be able to occupy it by Sept. 1.

Kryn Dykema has returned from Traverse Point, where he spent a week in search of rest, recreation and fish—securing all three, if he tells the truth about it.

John Briggs, who has clerked for Brown, Stowell & Co. and their predecessors, at Hudson, for several years, has gone on the road for J. W. Tufts & Co., of Pittsburg. He will continue to reside at Hudson.

The family of the late John H. McIntyre has received \$8,000 insurance indemnity—\$3,000 from the Royal Arcanum, \$2,500 from the Michigan Commercial Travelers' Association and \$2,500 from the Mutual Benefit Insurance Co.

THE TRADESMAN is in receipt of a chromo from Hartford, representing Cornelius Crawford and a C. & W. M. Railway train—with the train in the distance. Sealed proposals will be received at this office for the purchase of the picture.

The Picnic Committee of the Grand Rapids Traveling Men's Association ask THE TRADESMAN to emphasize the fact that the picnic on Saturday is to be an

old-fashioned basket spread and that those who are not prepared to bring a basket can take along fruit, pickles, cheese, etc.

Purely Personal.

M. J. Clark and family are resorting at Bay View.

W. G. Layle, the Kalamazoo grocer, was in town over Sunday.

Eli Rannels, the Corning general dealer, was in town Monday.

A. J. White, the Bass River general dealer, was in town Monday.

John Homrich, the North Dorr general dealer, was in town one day last week.

M. D. Bunker, buyer for the Sullivan Lumber Co., at Sullivan, is taking a trip around the Lakes.

W. J. Roach, the Lake City druggist, passed through the city last week on his way home from Allegan.

Wm. Logie, wife and son have gone to Petoskey for a week's outing. They will visit Mackinac before returning.

A. Giddings, the Sand Lake general dealer, was in town last Friday. It was his first visit to this market for a year.

John Wallace, prescription clerk for Wm. McDonald, the Kalamazoo druggist, took unto himself a wife on Wednesday of last week.

Fred. H. Hosford, book-keeper for the New York Biscuit Co., is building a \$4,000 residence at the corner of Lake and Dwight avenues.

Paul and Peter Steketee are now located at Macatawa Park with their families—the former in his own cottage and the latter in the cottage owned by Thomas Hill.

Isaac Van Spyker, who has served as book-keeper and house salesman for F. J. Lamb & Co. for the past four years, has taken the position of book-keeper for the Grand Rapids Fruit and Produce Co.

John M. Moore, formerly of Cedar Springs, and Geo. P. Bennett, formerly of Howard City, are now engaged in the dry goods and carpet business at Rapid City, South Dakota, under the style of John M. Moore & Co.

No Cost to Her.

A servant girl living with a lady on Sheldon street came to her mistress one day and said:

"I'm sorry, ma'am, but I'll have to leave you next month. Me and my young man are going to get married then."

"Very well, Mary," replied the lady. "I hope, however, that you have given the matter careful consideration, and counted the cost in case one makes a mistake in marrying."

"La, ma'am, it ain't going to cost me anything," was the immediate reply. "He has to buy the license his own self, you know."

Lively Fight in Prospect.

The cracker factories of the country are rapidly taking shelter under the three large combinations now in the field, viz:

New York Biscuit Co.
American Biscuit Co.
United States Baking Co.

Unless THE TRADESMAN is very much mistaken, the strife for business will soon bring about a fight all along the line which cannot fail to affect the price of goods very materially. It is possible, of course, that the managers of these gigantic combinations may "get their heads together," but such a thing is by no means probable.

HIRTH & KRAUSE,

HEADQUARTERS FOR

Russell Shoe

Polish,
Buttons,
Laces,

Porpoise Shoe Laces in light, medium and heavy. Parisian Leather Reviver, Glycerine Leather Reviver, "Rubberine" a waterproof dressing. We carry 13 distinct shoe dressings and a complete line of Shoe Store Supplies. Send us your orders.

FIT FOR
A Gentleman's
Table:

All goods bearing the
name of
THURBER, WHYLAND & CO.,
OR
ALEXIS GODILLIOT, JR.

Grocers visiting New York are cordially invited to call and see us, and if they wish, have their correspondence addressed in our care. We shall be glad to be of use to them in any way. Write us about anything you wish to know.

THURBER, WHYLAND & CO.,
West Broadway, Reade & Hudson Streets,
New York City.



Bicycles,
Tricycles,
Velocipedes
AND

General Sporting Goods

Agents for A. G. Spalding & Bro.'s
Sporting and Athletic Goods and
American Powder Co.'s Powder.

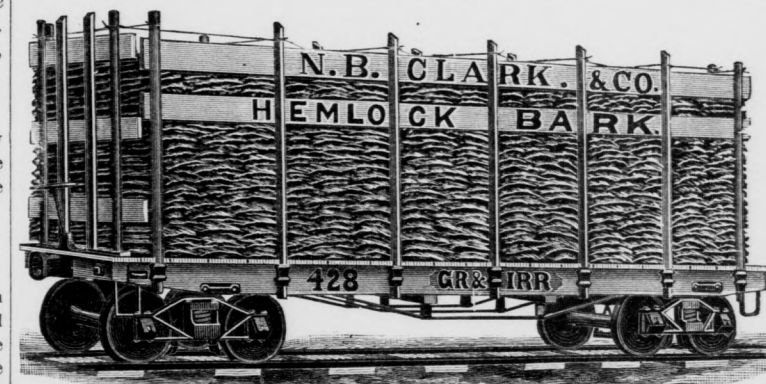
We have on hand a complete line of Columbia, Victor and other cheaper bicycles, also a splendid assortment of Misses' Tricycles, Children's Velocipedes and small Safety Bicycles.

E. G. Studley,

4 Monroe St.,

GRAND RAPIDS

Call and see them
or send for large,
illustrated cata-
logue.



We are now ready to make contracts for the season of 1890.

81 SOUTH DIVISION ST., GRAND RAPIDS.

We respectfully call your attention to the fact that we carry the most complete stock of seeds in Western Michigan. Send for our wholesale price list and catalogue before buying

ONION SEEDS, Clover, Timothy, Red Top, Etc., Etc.

Brown's Seed Store,

GRAND RAPIDS, MICH.

DO YOU NEED AN
Engraving of Your Store

In advertising your business? If so, The Tradesman Company is glad to send samples and quote prices.

[Established 1780.]



"LA BELLE CHOCOLATIERE."

W. BAKER & CO.'S REGISTERED TRADE-MARK.

No Chemicals are used in any of Walter Baker & Co.'s Chocolate and Cocoa Preparations.

These preparations have stood the test of public approval for more than one hundred years, and are the acknowledged standard of purity and excellence.

Correspondence solicited.

We are agents for the
Gem Bench Wringer,
the best one made.

The Michigan Tradesman

Official Organ of Michigan Business Men's Association.

A WEEKLY JOURNAL DEVOTED TO THE
Retail Trade of the Wolverine State.

The Tradesman Company, Proprietor.

Subscription Price, One Dollar per year, payable
strictly in advance.
Advertising Rates made known on application.
Publication Office, 100 Louis St.

Entered at the Grand Rapids Post Office.

E. A. STOWE, Editor.

WEDNESDAY, JULY 23, 1890.

BACK TO THE OLD BASIS.

An item is going the rounds of the papers which details how a Michigan farmer sold his farm in 1864 for \$10,000, investing the money in U. S. bonds which are now worth \$12,500, while the farm has decreased in value to \$4,000, while the owner is now old and must continue to work the farm for his living. The statement may be entirely correct, but there are several items not considered.

Every species of property is lower than it was in 1864 and the \$4,000 that the farm is worth now will buy as much as the \$10,000 would then. It is true that the relative value of money has increased, but it is the only thing that has not decreased. Every man who invested in any property in 1864 has found that property gradually decreasing in value on his hands, except in some special cases of speculative property. The man who sold at that time was fortunate, the man who bought was unfortunate. It is one of the misfortunes that the war, with its inflated prices, brought on us, and to make any such comparison as the one named with any other object than to show the effect of an inflated currency is pure demagogism.

It happened to the writer to be employed at that time in the internal revenue department, and it was a part of his work to assess the income tax in a farming district. In that district in 1862 there were not twenty per cent. of the farmers out of debt. Of the same farmers there was scarcely one in debt in 1866, and they were rejoicing over it. Inflated values of farm products had given them the opportunity to pay off their debts in money whose purchasing power was not much more than one-third what it was in 1861, and they were rejoicing over it. But how was it with the creditors? The man who in 1860 had ten thousand dollars at interest, from which he had an income of seven hundred dollars on which to live found himself suddenly face to face with prices which practically reduced his income to less than three hundred and from a comfortable living he came down to a very close one. At the same store where he had paid twenty cents for butter he was charged from fifty to sixty; cheese went from eight cents to twenty-five; beef was so high he did not enquire its price, and while the farmer was rejoicing in prosperity, the man of fixed income was growing poorer every day.

We are simply back with the changed conditions wrought by invention and improvement to the status of 1860. In the changes which have occurred in the meantime some men have made and some have lost, but these gains and losses are something that no legislation could have prevented, even could human wisdom have foreseen them.

THE SUB-TREASURY SCHEME.

The more it is considered, the wilder does the sub-treasury scheme of Senator Stanford, originated by the man who involved the Texas Alliance so heavily, appear. Even the men who originated it are finding hard work to secure any support for it, and the enthusiasm with which it was greeted, as the solution of the farmers' troubles, is rapidly vanishing. It begins to be seen that no article can be used as a basis for money circulation which cannot be used for money itself, and that the government cannot go into the money loaning business with any safety to itself. It is also seen that the United States would not have money enough on hand to supply the calls from one-twentieth of the States at the rate named. The wildest scheme of inflation which has ever been conceived would not supply the money that would be demanded within a year. Of course, borrowers that have money for which they are paying more interest than 2 per cent. would want a law that would mature their claims and allow them to borrow money at the low government rate. Could this be done and this immense amount of money thrown on the country, as it cannot be, giving the creditor class their money with no use for it, such an era of speculation would be begun as this or any other country has never seen. From this there would result in a few years the greatest financial panic the world has ever known. And this would result whether the loans were made on lands or farm products. The principle involved is the same and the same results would follow.

We cannot believe that any number of Senators can be found who will vote for any scheme that involves such serious consequences as this. The good sense of the country has already given its verdict on the scheme and it is not favorable. The country wants financial relief, but it wants something that will be permanent. It does not care to have the panic of 1873 and the succeeding years of hard times repeated.

Make your noise after you do something remarkable, not before. The lightning strikes before the thunder gets in its proclamation.

THE TRADESMAN has always maintained that the worst failure on record was that of Dr. N. J. Aiken, a quack doctor of this city, who assigned about fifteen years ago, having assets of \$1,200 and liabilities of \$19,000. This record has been completely eclipsed, however, by Wm. Reardon, a Boston trader, who turned over to his assignee liabilities of \$35,000 and a desk and three chairs as assets. Mr. Reardon is entitled to wear the belt.

The asking of the numerous questions necessary for the collection of farm statistics by the census enumerator doubtless caused many farmers to realize how little they know about their own business. The system of memory book-keeping, which so many of them depend upon entirely, would be disastrous to any other business. It is really remarkable that some of them get along as well as they do. Much good has been done if they have been aroused by the enumerator's questions about their crops, etc., to the importance of keeping some kind of books that will be a plain record of the expenses, products, receipts, profits or losses, etc., of their farm work.

Great, Genuine Special Sale

Of Trunks and Traveling Bags, Satchels, Etc. Prices reduced 25 to 40 per cent. We are manufacturers and can and will save you money and at the same time furnish a better article, both as to durability, workmanship and finish.

Now Is the Time to Buy,

As this sale will continue for a short time only. Trunks and Sample Cases made to order. Repairing neatly done. Give us a call and convince yourself that we are selling the best and cheapest trunks and bags in the city.

HANISH & EIFERT,

Telephone 13.

74 Waterloo St., GRAND RAPIDS, MICH.

WM. R. KEELER,

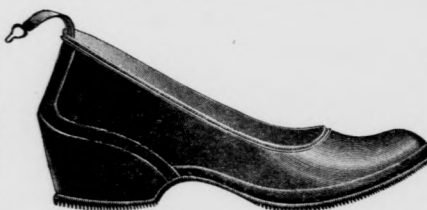
Wholesale Confectioner

AND JOBBER IN FOREIGN AND DOMESTIC FRUITS.

412 SOUTH DIVISION ST.

TELEPHONE 92-3R.

I am Sole Agent for Rueckheim Bros.' Penny Goods, which are Absolutely the Best Goods of the kind on the market.



SEND FOR PRICE LIST.

Holdfasts

An appliance to prevent Ladies' and Misses' Rubbers from slipping off from the shoe. The neatest and best device ever invented for the purpose. Do not fail to try the men's Lycoming, Pa., Stocking Rubber. It is the King of all Stocking Rubbers made. Both only manufactured by the Lycoming Rubber Co. For sale by G. H. REEDER, Grand Rapids.



Putnam Candy Co.

HEADQUARTERS FOR

ORANGES,
LEMONS,
BANANAS,
Figs, Dates, Nuts, etc.

CURTISS & CO.,

WHOLESALE

Paper Warehouse.

EXCLUSIVE AGENTS FOR THE KEYSTONE BINDERS' TWINE.

Houseman Block,

Grand Rapids, Mich.

RINDGE, BERTSCH & CO.,

TO THE TRADE:

Ask our salesman to show you our factory line of Women's Shoes, at the reduced price, in Milwaukee Oil Grain and Satin Calf—the best shoe on earth for wear—to sell for \$2. We also make the same lines in Misses' and Children's, at prices in proportion. And see our new lines of Boys' and Youths' shoes; they are corks for the money.

We also solicit your fall order for Boston and Bay State rubber goods, and guarantee prices and terms as low as any house selling the same brand.



12, 14 AND 16 PEARL ST.,

GRAND RAPIDS, MICH.

Unhandy Hands.

They were beautiful hands, soft, white, shapely, but they had not been trained. They couldn't keep accounts, or use the needle, or the broom, or the dish-cloth, or the mop, or the cooking utensils. They had at one time glided skillfully over the piano keys and wielded the pencil to some purpose; they were graceful hands and made pretty gestures, or folded themselves harmoniously over the soft draperies beneath them.

By and by the ample provision that had been left to keep these hands in idleness was wasted because the hands couldn't keep accounts; wicked men took advantage of these helpless hands and stole their treasures from them, and then days of darkness and trouble came.

The owner of the hands had to board, because she didn't know how to cook, and, of course, she had to eat what was set before her, and so her digestive apparatus got all out of order. She had to hire her dresses made, and was subject to the dishonesty practiced by some dressmakers, who charge a good price for poor work and appropriate a portion to themselves of the ample pattern they require for a dress. She couldn't manage her business affairs, and so had to trust them to a lawyer, who, in her case, proved untrusty and made exorbitant charges for work which was poorly done. At every point where she came in contact with the world she lost and lost, until at last she was glad to find a refuge in the church home which in the days of her prosperity she had helped to found. If she had only known how to take care of just her simple self, she might have lived on the wreck of her fortune in modest comfort and independence.

This is a sketch from life. Just such histories are transpiring every day, and yet girls are permitted to grow to womanhood without knowing how to do what is indispensable for their own personal comfort and existence even. If a girl can't learn to cook in her mother's kitchen, there are cooking schools where she can learn. If she cannot sew with her mother's seamstress, there are sewing schools where the children of the wealthy are taught the use of the needle in embroidery and plain sewing. She can use the broom in her own room. She ought to have trained hands.

The Lesson in Competition from Toledo.

The truth of the saying that "competition is the life of trade" is well exemplified by the experience of a dealer in Toledo. For nearly fifteen years his was the only shoe store in a certain section of the city. He carried a good stock, and, on account of low rent and economy in expenses, he was able to sell at prices somewhat lower than his more centrally located competitors. But people living within a block of his store would pass by every day, and when in need of shoes would go down town and purchase, frequently paying more for the goods, and spending two additional nickels for car fare. Within the last three years four other shoe stores have been opened in the neighborhood, and where one good store could hardly be made to pay the living expenses of proprietor and one clerk, five neat, attractive and well stocked stores are each enjoying a fair amount of trade. The pioneer dealer feared the result of competition, but it has worked to his advantage. People who would not stop to see what they could find in the only store, now conclude that in one of the five can be found something to suit them, and his trade has increased, so that instead of one clerk he now employs three. The same result is noticeable in other and larger cities. Competition is the life of trade, and benefits both the buyer and the seller.

More than One Way to Spell.

Minister—So you go to school, do you, Bobby?

Bobby—Yes, sir.

Minister—Let me hear you spell "bread."

Bobby—B-r-e-d.

Minister—Webster spells it with an "a," Bobby.

Bobby—Yes, sir. But you didn't ask me how Webster spells it. You asked me how I spelt it.

Bank Notes.

C. D. Beebe, Cashier of the City Bank of Hastings, has sold his stock in that institution to Messer Bros. & Reynolds for \$35,000, the sale also including the holding of Newman Fuller. D. W. Reynolds will succeed Mr. Beebe as Cashier.

Banking Commissioner Sherwood was in town last Friday on his way home from Charlevoix, where he had been spending a couple of weeks, straightening out the affairs of the Charlevoix Savings Bank. The \$14,000 loan made by Cashier Smith to the Charlevoix Cigar Manufacturing Co. was secured—\$6,000 by mortgage on the plant and the balance by turning his stock over to the Bank. Other doubtful loans were also secured and enough funds obtained to warrant the Bank in resuming business on the 19th. Mr. Sherwood informs THE TRADESMAN that the people of Charlevoix are cordial supporters of the State banking law, since they have had an opportunity to see the workings of the act.

Merged Into a Corporation.

Proctor & Gamble, the Cincinnati soap-makers, have incorporated their manufacturing interests under the style of the Proctor & Gamble Co. The capital stock is \$4,500,000, divided into 8 per cent. preferred stock and common stock. It also issues \$2,000,000 first mortgage 6 per cent. bonds. A portion of these securities are offered to the public; the preference will be given to subscriptions from the wholesale grocery trade when the allotment is made, thus giving the seller of the goods of the company an interest in the profits of their manufacture.

An Important Factor in Business.

From the Baltimore American.

It was stated several years ago that the commercial traveler in this country was becoming too numerous, and, as trade could not stand the burden of his cost, he would have to go. The prediction, although much discussed, has not proved correct. In 1880 there were about 200,000 commercial travelers in the United States. To-day the number is estimated at 400,000—an enormous army of intelligent, enterprising, quick-witted men, traveling in all parts of the country, supporting railroads and hotels, carrying new ideas and new styles, strengthening the commercial relations and doing much to aid and advance the general progress.

Why the Festival Was Postponed.

From the Marion Dispatch.

The incident is not, strictly speaking, a news item in Marion, but as some are ignorant of the cause of the unexpected postponement of a recently announced ice cream festival, it is well to state that Tom Alexander's young calf swam the mill pond, which protects its enclosure upon one side, and coaxed the milk all away from the cow that was to supply the ice cream makers. And that is the reason the ladies' ice cream festival was postponed.

After a Bonus.

The Jonesville Buggy Co. will remove to some other place for a cash consideration.

A Rochester man has invented an alarm clock which, besides ringing the hour, has an attachment which lights the fire in the stove.

VISITING BUYERS.

J T Pierson, Irving
John Crispe, Plainwell
G S Putnam, Fruitport
G Ten Hoer, Forest Grove
Neal McMillan, Rockford
Sullivan Lum Co., Sullivan
A Giddings, Sand Lake
S T Colson, Alaska
R G Beckwith, Bradley
A J White, Bass River
L C Cook, Bauer
W D Struik, Byron Center
W J Roach, Lake City
W G Layle, Kalamazoo

C'Conner & Thompson, Kent City
Myers & Dudley, Lally
N Bouma, Fisher
Eli Runnels, Corning
D O Watson, Coopersville
Geo A Sage, Rockford
E E Hewitt, Rockford
John Gunstra, Lamont
Gilbert Bros., Trent
Gooding & Son, Gooding
Cole & Chapel, Ada
DeVoist Bros., Alba
Watrous & Bassford, WTroy

HESTER & FOX,

Manufacturers' Agents for

SAW AND CRIST MILL MACHINERY,

Send for Catalogue and Prices.

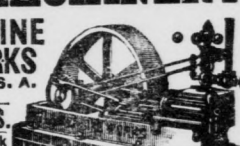
ATLAS ENGINE WORKS

INDIANAPOLIS, IND., U. S. A.

MANUFACTURERS OF

STEAM ENGINES & BOILERS.

Carry Engines and Boilers in Stock for immediate delivery.



Planers, Matchers, Moulders and all kinds of Wood-Working Machinery. Saws, Belting and Oils.

And Dodge's Patent Wood Split Pulley. Large stock kept on hand. Send for Sample Pulley and become convinced of their superiority.

Write for Prices.

44, 46 and 48 So. Division St., GRAND RAPIDS, MICH.

S. K. BOLLES.

E. B. DIKEMAN.

S. K. Bolles & Co.,

77 CANAL ST., GRAND RAPIDS, MICH.

Wholesale Cigar Dealers.

"TOSS UP!"

The "TOSS UP" Cigar is not a competitor against any other 5c brands, but all 10c brands, because it is equal to any 10c cigar on the market.

Muskegon Cracker Co

CRACKERS, BISCUITS AND SWEET GOODS.

LARGEST VARIETY IN THE STATE

SPECIAL ATTENTION PAID TO MAIL ORDERS.

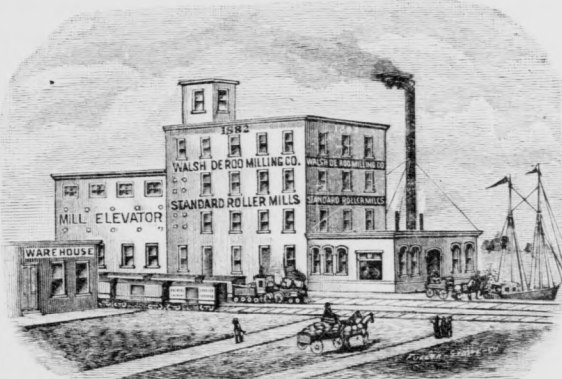
457, 459, 461, 463 W. WESTERN AVENUE,

MUSKEGON, MICH.

No Connection with Any Cracker Trust.

THE WALSH-DE ROO MILLING CO.,

HOLLAND, MICH.



CORRESPONDENCE SOLICITED.

Daily Capacity.
400,000 Bbls.

BRANDS:

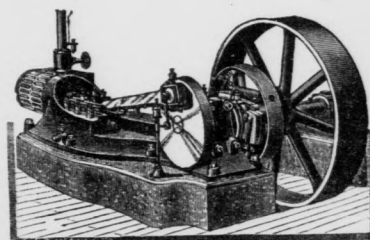
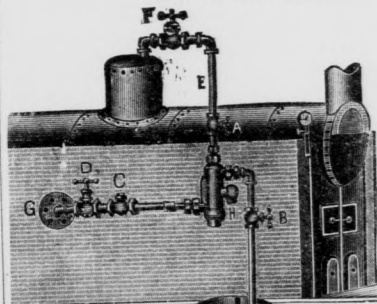
SUNLIGHT,
DAISY,
PURITY,
MORNING STAR,
IDLEWILD,
DAILY BREAD,
ECONOMY.

SPECIALTIES:

Graham,
Wheatena,
Buckwheat Flour,
Rye Flour,
Bolted Meal,
Rye Meal,
Wheat Grits,
Buckwheat Grits,
Pearl Barley,
Oat Meal,
Rolled Oats.

BROWN & SEHLER,

Dealers in ENGINES, BOILERS and MILL MACHINERY, Farm Machinery, Agricultural Implements, Wagons and Carriages.



Corner West Bridge and North Front Sts.,

GRAND RAPIDS, MICH.

Drugs & Medicines.

State Board of Pharmacy.
One Year—Geo. McDonald, Kalamazoo.
Two Years—Stanley E. Parkhill, Owasco.
Three Years—Jacob Jesson, Muskegon.
Four Years—James Vernor, Detroit.
Five Years—Ottmar Eberbach, Ann Arbor.
President—Jacob Jesson, Muskegon.
Secretary—Jas. Vernor, Detroit.
Treasurer—Geo. McDonald, Kalamazoo.
Meetings during 1890—Marquette, Aug. 13 and 14; Lansing, Nov. 5 and 6.

Michigan State Pharmaceutical Ass'n.
President—Frank Inglis, Detroit.
First Vice-President—F. M. Alsdorf, Lansing.
Sec'd Vice-President—Henry Kephart, Eerlien Springs.
Third Vice-President—Jas. Vernor, Detroit.
Secretary—H. J. Brown, Ann Arbor.
Treasurer—Wm Dupont, Detroit.
Executive Committee—C. A. Hugbee, Cheboygan; E. T. Webb, Jackson; D. E. Prall, East Saginaw; Geo. McDonald, Kalamazoo; J. J. Crowley, Detroit.
Next Meeting—At Saginaw, beginning third Tuesday of September, 1890.

Grand Rapids Pharmaceutical Society.
President, J. W. Hayward, Secretary, Frank H. Escott.
Grand Rapids Drug Clerks' Association.
President, F. D. Kipp, Secretary, W. C. Smith.

Detroit Pharmaceutical Society.
President, J. W. Allen; Secretary, W. F. Jackman.
Muskegon Drug Clerks' Association.
President, C. S. Koon; Secretary, J. W. Hoyt.

Michigan Board of Pharmacy.

DETROIT, July 15, 1890.

A meeting of the Michigan Board of Pharmacy, for the purpose of examining candidates for registration, will be held at Hotel Marquette, Marquette, August 13 and 14, 1890.

The examination of candidates for both registered pharmacists and assistant pharmacists will commence Wednesday, August 13, at 9 a. m., at which hour all candidates must be present.

This meeting is ordered by the Board for the convenience of persons residing in the Upper Peninsula, to whom attendance at the regular meetings held at Detroit, Grand Rapids or Lansing is both inconvenient and expensive, and the Board trust that advantage will be taken of this meeting by all who may be desirous of passing the examination within a year and to whom Marquette is more accessible than the usual places of meeting.

Parties who receive this notice are requested to give the meeting as much publicity as possible by calling the attention of all interested parties to the time and place of this meeting.

Persons who intend to be present are requested to notify the Secretary immediately, that proper arrangements can be made in advance.

Special railroad rates for this meeting could not be secured, owing to the action of the last Legislature, which caused the Railway Association of Michigan to change its rules relative to reduced rates for assemblies.

The next examination will be held at Lansing, on November 5.

Yours respectfully,

JAMES VERNOR, Sec'y.

Blunders in Drugs.

From the New York Tribune.

The exoneration of the Brooklyn drug clerk who put up a wrong prescription is complete so far as it exempts him from responsibility for criminal carelessness. The expert testimony at the coroner's inquest indicated that fatal results had never been recorded from the use of the particular drug substituted for the one which had been prescribed, and, consequently, that the death of the patient could not be attributed to the blunder at the drug store. The clerk is roundly censured, however, for professional carelessness, and may consider himself treated with exceptional indulgence by the coroner's jury. The responsibility of altering a prescription is one that must naturally be shared with the physician, and any druggist who fails to consult the medical authority in the case before departing from the formula before him is to be condemned for unprofessional conduct. If the truth were known, it would probably appear that physicians make a great many blunders in writing prescriptions, and ordinarily they are consulted by druggists before the medicine is sent to the patient. These medical errors are sometimes very serious, but the druggist being dependent upon the patronage of the physician is always careful never to speak of them. While mistakes like the one recently made in Brooklyn in the compounding of a medicine invariably attract public notice, the more numerous blunders which are confidentially corrected at the prescrip-

tion desk after consultation with the physician are never known. This fact does not affect the responsibility of the drug clerk in adhering rigidly to the prescription which he is called upon to fill. The physician is the only authority competent to alter it.

The liability to error both on the part of druggists and physicians is increased by the antiquated nomenclature employed, which renders hasty and often illegible abbreviation necessary. This is the time-honored custom of the medical profession, and it is useless to argue against it and in favor of prescriptions written in English and without unintelligible symbols. What is more practical is to enforce the necessity of seclusion and privacy in the prescription department. A drug store is apt to be more or less of a lounging place, especially in the evenings. The clerks have long hours, working late in the evening, and they have, as a rule, neither Sundays nor holidays. They have no social life apart from the opportunities for chatting with acquaintances in the shop. Too many of them form the habit of filling prescriptions while talking with loungers; and with attention distracted and mind preoccupied they incur the risk of making mistakes either in the quantities or elements of the drugs called for. The only safe plan for a careful druggist is to turn the loungers out of the prescription corner, and to insist upon being protected against interruption. A prudent man will not take a prescription to a drug store where there are no precautions of this nature. Physicians will do well to make a special point of recommending drug stores where the clerks at the prescription counters are screened from observation and exempt from interruption.

Bogus Castile Soap.

From the New York Shipping List.

One of our friends has shown us a bar of white Castile soap which is offered in market in lots as "Conti's White Castile Soap." It has been sold to some of their customers, and returned with the remark that it was *not genuine*. The stamps are almost identical, so that they would deceive any one but an expert, but the color and smell are such that those accustomed to using the pure article would detect the difference. We have seen the two kinds together and have no hesitancy in saying our friends are correct in their surmise.

The Drug Market.

Opium has again advanced and tends higher. Morphia is as yet unchanged, but will, no doubt, be advanced soon. Quinine is unchanged for foreign brands. P. & W. have reduced their price 2 cents. Carbonate of ammonia tends higher. Aqua ammonia has advanced. Nitrate of silver has advanced. Spermacetti is lower. Oil bergamot is higher. Gum mastic has declined.

Uphill Business in Russia.

The publication of patent medicine advertisements is combined with great difficulties in Russia, and tooth powder, cosmetics, medicated soap and similar preparations are comprised within the category of patent medicines. The article must be submitted to the medical authorities, the medical censor and the general censorship bureau. The manufacturer has to give bonds, also. On the whole, the government does not intend to help the newspapers to much business of that sort if it can help it.

There is scarcely a druggist in this country who does not get out in the fields occasionally during the summer months. The city druggists visit the parks when they cannot reach farther out in the fields of nature. The country druggists are more fortunate and see a greater amount of out-door life. But how many of either class of pharmacists take an interest in the medicinal plants which they find or could find growing in their vicinity? Not as many as should, at any rate. There are several books in the market which describe our indigenous drugs and pharmacists will find it a pleasant pastime to study them up.

For Medicine Only.

In my little snug back shop,
My customers often take a drop;
Whisky with, or gin without,
Bass' ale or "old brown stout,"
For—medicinal purposes only.

My fountain has a special draught,
That to wink of eye is never daft,
"Oh, I don't care," or "the same's before,"
Brings the real stuff, you may be sure,
For—medicinal purposes only.

A mortar hangs above my door,
But my graduate pays a great deal more.
To pharmacy ethics I bid adieu,
I'm here only for revenue,
For—a man can't live on medicines only.

Drugs and patents I sell at cost,
But on such sales there's little lost,
The profits on these are very small,
As we do business scarce none at all;
For—they're medicines only.

True pharmacy may be all right;
On it I'm often called a blight.
A genuine pharmacist I own I'm not;
Education and science I call but rot;
For—they mean medicine only.

I'm a Ph. D. "a la saloon."
No license sent me up in a baloon.
I hired a man called a registered clerk,
Who didn't, it seems, like regular work,
For—he couldn't touch "medicines only."

The boys all call me a jolly fellow,
At least, they do when a little mellow.
Their pocketbooks are doubly bled,
For they come next morn with an aching head,
And—then they want medicines only.

May success attend such work as mine,
Dispenser of gin and "Medford wine."
And when at last with life I'm through,
The devil will doubtless get his due
Where—sulphur's a medicine only.

Arrest of a Blackmailer.

The New York City Board of Pharmacy has been quite active the past year in prosecuting violators of the pharmacy law, and has achieved a fair measure of success. Success always stimulates imitation, and the Board last month found an imitator who endeavored to trade upon its reputation. One Dunbar O'Neil entered a drug store where he found a clerk who is not a registered pharmacist. After asking the clerk to put up a prescription and receiving the medicine, O'Neil declared that he was an agent of the Board of Pharmacy, and threatened to make trouble for the clerk and his employer. He offered, however, to let the matter drop for \$10. The clerk paid the money and told his employer, who communicated with the police. O'Neil was arrested on a charge of blackmail, and a book containing the names of fifty drug clerks was found in his pocket.

The Morphine Habit.

A victim of the reckless use of morphine in the practice of medicine died at Baltimore the other day. He was a person of good character, a preacher of the gospel. He became addicted to the use of morphine while under treatment for malarial fever. Because of his slavery to the habit he resigned from the ministry; and his death was caused by an overdose of the drug. According to the statements of reliable persons, cases of this character are rapidly multiplying; and if physicians cannot be induced to be more discreet in prescribing the dangerous remedy, patients should be wise and refuse such treatment.

Eaton, Lyon & Co.,

JOBBERS OF

Fishing Tackle,
Base Balls and
Supplies,
Croquet,
Hammocks,
Lawn Tennis, Etc.

State Agents for A. J. Reoch & Co.'s
Sporting Goods.
Send for Catalogue.

EATON, LYON & CO.,
20 & 22 Monroe St., Grand Rapids

IF YOU USE LABELS

C. W. Johnson & Co.,
DRUGGISTS' PRINTERS,

44 West Larned St., DETROIT, MICH

—FOR CATALOGUE—

THEY CAN SAVE YOU MONEY

Do You Observe the Law?

If not, send \$1 to
THE TRADESMAN COMPANY,
For their combined

LIQUOR & POISON RECORD.

"THE WEAR IS THE TRUE TEST
OF VALUE."

We still have in stock the well-known brand

Pioneer Prepared Paint.

MIXED READY FOR USE.

Having sold same to our trade for over ten years, we can say it has fulfilled the manufacturer's guarantee. Write for sample card and prices before making your spring purchases.

Hazeltine & Perkins Drug Co.,
GRAND RAPIDS, MICH.

SOLE AGENTS

POLISHINA THE FURNITURE
FINISH.

FOURTH NATIONAL BANK

Grand Rapids, Mich.

A. J. BOWNE, President.

GEO. C. PIERCE, Vice President.

H. W. NASH, Cashier

CAPITAL, - - - \$300,000.

Transacts a general banking business.

Make a Specialty of Collections. Accounts
of Country Merchants Solicited.

CINSENC ROOT.

We pay the highest price for it. Address

PECK BROS., Wholesale Druggists,
GRAND RAPIDS.

THE MOST RELIABLE FOOD
For Infants and Invalids.
Used everywhere, with unqualified
success. Not a medicine, but a steam-
cooked food, suited to the weakest
stomach. Take no other. Sold by
druggists. In cans, 35c. and upward.
WOOLBACH & Co. on every label.

SUSPENDED!



By His "Better Half,"

For allowing the dealer to impose
on him by selling him shoe
Dressing other than

JETTINE.

Warranted not to Thicken, Sour or Mold in
any climate. Quality Guaranteed Against Injury
by Freezing. All others worthless after freez-
ing. See quotation. MARTELL BLACKING
CO., Sole Manufacturers, Chicago, Ill.

Wholesale Price Current.

Advanced—Aqua Ammonia, Gum Opium, Oil Bergamont.

Declined—Gum Mastic, Spermacetti, Quinine P. & W.

ACIDUM.		TINCTURES.	
Aceticum	80 10	Aconitum Napellis R.	60
Benzolium German.	80 10	Aloes	50
Boric	30 20	Arnica	50
Carbolicum	30 20	Asafetida	50
Citricum	30 20	Atrope Belladonna.	50
Hydrochlor	30 20	Benzoin	50
Nitricum	10 12	" Co.	50
Oxalicum	11 13	Sanguinaria	50
Phosphoricum dil.	20	Barosma	50
Salicylicum	1 40 20	Cantharides	50
Sulphuricum	1 13 5	Capsicum	50
Tannicum	1 40 20	Cardamon	50
Tartaricum	40 20	Castor	50
AMMONIA.		Catechu	50
Aqua, 16 deg.	5 7	Cinchona	50
" 20 deg.	7 8	" Co.	50
Carbonas	11 13	Columba	50
Chloridum	12 14	Conium	50
ANILINE.		Cubeba	50
Black	2 00 25	Digitalis	50
Brown	80 20	Ergot	50
Red	45 50	Geniana	50
Yellow	2 50 3 00	Guaica	50
BACCÆ.		" amon	50
Cubæe (po. 1 50)	1 00 1 75	Zingiber	50
Juniperus	8 10	Hocycamus	50
Xanthoxylum	25 30	Iodine	75
BALSAMUM.		" Colorless.	75
Copaiba	60 65	Ferr Chloridum	35
Peru	60 65	Kino	50
Terabin, Canada	35 40	Lobelia	50
Tolutan	40 45	Myrrh	50
CORTEX.		Nux Vomica	50
Abies, Canadian	18	Opi	50
Cassia	11	" Camphorated.	50
Cinchona Flava	18	" Deodor.	2 00
Euonymus atropurp.	20	Aurant Cortex	50
Myrica Cerifera, po.	12	Quassia	50
Prunus Virgini.	12	Rhatany	50
Quillaia, grd.	12	Rhel	50
Sassafras	12	Cassia Acutifol	50
Ulmus Po (Ground 12)	10	" Co.	50
EXTRACTUM.		Serpentaria	50
Glycyrrhiza Glabra	24 25	Stromonium	50
" po.	33 35	Tolutan	50
Haematox, 15 lb. box	11 12	Valerian	50
" 15	13 14	Veratrum Veride	50
" 14s.	14 15		
" 14s.	16 17		
FERRUM.			
Carbonate Precip.	15		
Citrate and Quinia	60 65		
Citrate Soluble	60 65		
Ferrocyanidum Sol.	60 65		
Solut Chloride	15		
Sulphate, com'l.	1 1/2 2		
" pure	7		
FLORA.			
Arnica	14 16		
Anthemis	30 25		
Matricaria	25 30		
FOLIA.			
Barosma	12 20		
Cassia Acutifol, Tin-	25 28		
nivelly	35 50		
" Alix.	35 50		
Salvia officinalis, 1/4s	10 12		
and 1/2s.	8 10		
Ura Ursi.	8 10		
GUMMI.			
Acacia, 1st picked	21 00		
" 2d	20 00		
" 3d	20 00		
" sifted sorts	20 00		
" po.	75 60		
Aloe, Barb. (po. 60)	50 60		
" Cape, (po. 20)	60 12		
" Socotri, (po. 60)	60 50		
Catechu, 1s, 1/4s, 1/2s,	16 17		
16)	16 17		
Ammonia	25 30		
Assafetida, (po. 30)	50 55		
Benzoinum	50 55		
Camphora	35 10		
Euphorbium po	35 10		
Galbanum	30 35		
Gamboge, po.	80 95		
Guaicum, (po. 60)	50 55		
Kino, (po. 25)	20 20		
Mastic	80 80		
Myrrh, (po. 45)	40 40		
Opi, (pc. 5 40)	4 15 25		
Shellac	25 30		
" bleached	27 35		
Tragacanth	30 35		
HERBA—In ounce packages.			
Absinthium	25		
Eupatorium	25		
Lobelia	25		
Majorum	25		
Mentha Piperita	25		
" Vir	25		
Rue	30		
Tanacetum, V	22		
Thymus, V	25		
MAGNESIA.			
Calcined, Pat.	55 60		
Carbonate, Pat	20 22		
Carbonate, K. & M.	20 25		
Carbonate, Jennings	35 36		
OLEUM.			
Absinthium	5 00 25 50		
Amygdalæ Dulc	45 50		
Amygdalæ, Amarae	8 00 25 25		
Anisi	1 00 20 20		
Ipecac.	60 65		
Aurant Cortex	60 65		
Bergamit	3 00 25 75		
Cajiputi	90 100		
Caryophylli	1 25 30 30		
Cedar	35 65		
Chenopodii	61 75		
Cinnamomi	1 40 25 50		
Citronella	60 75		
Conium Mac.	35 65		
Copaiba	1 20 21 30		

Morphia, S. P. & W.	2 85 23 10	Seidlitz Mixture	25	Lindseed, boiled	65	68
S. N. Y. Q. &	2 85 23 10	Sinapis	20	Neat's Foot, winter	50	69
C. Co.	2 85 23 10	" opt.	30	strained	46 1/2	52
Moschus Canton	40	Snuff, Maccaboy, De	35	Spirits Turpentine	bbl. lb.	
Myristica, No. 1	70 75	Voes	35	PAINTS.		
Nux Vomica, (po. 20)	30 32	Snuff, Scotch, De. Voes	35	Red Venetian	1 1/2	20 3
Os. Sepia	30 32	Soda Boras, (po. 13)	12 13	Ochre, yellow Mars	1 1/2	20 3
Pepsin Saac, H. & P. D.	22 00	Soda et Potass Tart.	30 33	" Ber	1 1/2	20 3
		Soda Carb.	1 1/2 2	Putty, commercial	2 1/2	24 23
		" Co.	5	" strictly pure	2 1/2	24 23
		Soda, Bi Carb.	3 1/2 4	Vermilion Prime Amer-	13 16	
		Picis Liq. N. C., 1/2 gal	22 00	ican	80 82	
		doz	21 00	Vermilion, English	70 75	
		Picis Liq., quarts	21 00	Green, Peninsular	70 75	
		" pints	21 00	Lead, red	67 1/2	
		Pil Hydrarg, (po. 80)	50	" white	67 1/2	
		Piper Nigra, (po. 22)	18	Whiting, white Span	67 1/2	
		Piper Alba, (po. 25)	18	Whiting, Gliders	69 00	
		" 7	2 19	White, Paris American	1 00	
		Plex Burgun	14 15	Whiting, Paris Eng.	1 40	
		Pulvis Acet	10 12 10	cliff	20 21 4	
		Pulvis Ipecac et opi	10 12 10	Pioneer Prepared Paints	1 00 21 4	
		Pyrethrum, boxes H	30 35	Paints	1 00 21 4	
		& P. D. Co., doz.	30 35	VARNISHES.		
		Pyrethrum, pv	30 35	No. 1 Turp Coach	1 10 21 30	
		Quassia	30 35	Extra Turp	1 60 21 70	
		Terebenth Venice	28 30	Coach Body	2 75 30 00	
		Theobromae	50 55	No. 1 Turp Furn.	1 00 21 10	
		Vanilla	9 00 16 00	Eutra Turk Damar	1 55 21 60	
		Zinci Sulph	70 8	Japan Dryer, No. 1	70 2	75
				Turp.	70 2	75

HAZELTINE
& PERKINS
DRUG CO.

Importers and Jobbers of

--- DRUGS ---

Chemicals and Druggists' Sundries.

Dealers in

Patent Medicines, Paints, Oils, Varnishes.

Sole Agents for the Celebrated Pioneer Prepared Paints.

We are Sole Proprietors of

WEATHERLY'S MICHIGAN CATARRH REMEDY

We have in stock and offer a full line of

Whiskies, Brandies,
Gins, Wines, Rums.We are Sole Agents in Michigan for W. D. & Co.,
Henderson County, Hand Made Sour Mash
Whisky and Druggists' Favorite
Rye Whisky.We sell Liquors for Medicinal Purposes only.
We give our Personal Attention to Mail Orders and Guar-
antee Satisfaction.
All orders are Shipped and Invoiced the same day we re-
ceive them. Send in a trial order.Hazeltime & Perkins Drug Co.,
GRAND RAPIDS, MICH.

GROCERIES.

The Grocery Market.

With the exception of sugar, nearly everything in the grocery line is excited and advancing. Sugar has declined $\frac{1}{4}$ c during the past week, granulated being now held at 6 $\frac{3}{4}$ c. Rice is nearly 2c above low water mark, and there will probably be no change in the market until the new crop makes its appearance, about Sept. 1. Prunes, raisins and all kinds of dried fruits are firmer. Canned fruits have advanced fully 10c per dozen during the past week. The California shippers, packers and dryers are wild and paying unheard-of prices. Owing to the ability to dispose of the fruit in the green state, and the quick railroad facilities, the green fruit men are able to pay the highest prices. Until the season advances a little, it will be impossible to say what the outcome will be as regards prices, but all packers have participated in the feeling and advanced quotations. Oatmeal has advanced 25c per barrel. Cheese is higher, on account of the dry weather, which is cutting short the output of the factories.

Wool Weaker---Hides Firm---Tallow Dull.

Wools remain in the same lifeless condition, awaiting the movement of goods or something that will place the manufacturer where he can get his money back by spinning and weaving it. All purchases West are at a loss on the present market, or the future outlook. Buyers in the country have only themselves to blame for this state of affairs, as there was nothing in the Eastern market or advised by commission men, or competition from the East, to make the prices paid necessary. It was strictly home and local strife, which they all pay for. Wools are lower East, with small sales, which cannot be made only on concessions.

Hides are firm and advancing from scarcity in light stock. The demand is good and tanners are forced to pay the advance to obtain stock, as dealers have but few and are indifferent sellers, with numerous inquiries.

Tallow is dull and slow of sale, with fair offerings.

P. of I. Gossip.

Two more dealers have quit the P. of I. —J. G. Runyan, of Hastings, and J. N. Covert, of Carlton Center.

Lowell Journal: "Did anybody say M. B. Devine, of Belding, was a chump? I guess not. He contracted to handle the P. of I. wool for one cent a pound commission. One day last week he made \$800 and before the season is over his profits will be \$5,000. No money invested, no risks to run, nothing but profits. He gathers them in."

A Reliable House.

The advertisement of the Grand Rapids Fruit and Produce Co. was unintentionally omitted in last week's paper. The house is still doing business at the old stand and Manager Metzger announces that he is better prepared than ever before to serve his numerous patrons.

For the finest coffees in the world, high grade teas, spices, etc., see J. P. Visner, 17 Hermitage block, Grand Rapids, Mich. Agent for E. J. Gillies & Co., New York City.

352tf

The Counter Display.

From the National Grocer.

Most grocers display rather too much than too little on their counters, and thus lose for themselves the practical returns which a proper display always gives. Goods properly shown in this way have the merit of attracting at once the eye of the permanent as well as the transient customers. It is a case in which "infinite variety does stale," and in which too many articles piled together cause the eye to lose the distinct individualities of goods which at once arise the purchasing instinct of the customer.

Goods which you exhibit on the counter should be always of that kind which are not thoroughly familiar to every one, and should be seasonable. For instance, to elaborately exhibit canned tomatoes and corn starch, we should consider a waste of very good space, since every one is thoroughly familiar with these articles, and knows all about them.

Suppose, however, you make an exhibit of jams and marmalades, we will say, goods with which the public is not thoroughly familiar. You then place within the reach of timid persons, the opportunity of thoroughly examining articles, with which they, perhaps, have no speaking acquaintance. There are many people who do not like to ask to be shown goods, who, however, are often good customers in possibility. It is so with many other articles which the grocer carries in stock, but away up on the shelves where his customers cannot get at them very well.

Of course, this display does not reach the outside public, but as far as it goes, it is, outside of his windows, the best medium of selling goods that he has at his command. It ought to be used for all that it is worth, and its value improved by attention.

The next important point to be observed is that change in the display shall be frequently made. As soon as your customers have thoroughly absorbed one display, give them another. A grocer said to the writer: "I have sold more goods through my counter display than I ever did through my programme or church fair advertisements, and it never cost a cent extra, while the advertising cost a great deal. I have a head clerk who needs only a hint to arrange the counter so that it strikes the eye of every one who comes in, and sells the goods."

This is practical sense and we give it to show just how and why the counter display is important. Those of our readers who have been a little careless in this respect should brush up and put a new look on the counter.

Mackerel on the Pacific Coast.

The decline in the mackerel catch on our Atlantic coast is met by the announcement of the establishment of a mackerel industry on the California coast. An enterprising jobber of Los Angeles, according to the *Times* of that city, saw the opening which existed and began catching mackerel off Catalina Island and salting them, as is done at the East. The twenty barrels put up were utilized as samples, and made such an impression that it was determined to put up a supply for the trade this year. The season's pack already has commenced at Catalina, and it promises to be very successful. The only trouble with the fishes is an embarrassment of riches. The schools of fish encountered are so vast that it is impossible to draw a net around one, and, as only a portion is included in the sweep, they get started on a run like a flock of sheep, and the major portion escape. When a small school is encountered the seining is more successful. This season's pack will be from 500 to 1,000 barrels of fish, and it is expected to supply orders as far east as Denver, and possibly Kansas City. The fish are said to be very fine, ranking with the imported brand.

A Drummer Cuts His Eye Teeth.

From the Chicago Tribune.

"Gene Smith, traveling salesman for a wholesale hat store, tells this story: I am older now than I was when I started out on the road about five years ago. I arrived, one night, on my first trip, at a small town in Wisconsin. To be honest

about it, I was homesick. After I had partaken of a measly supper at the tavern, I went across the street to one of the stores. It was dimly lighted with candles. The merchant was clever enough in his way, and much to my surprise gave me an order. Still I was disgusted with the town. It was in me to say something and it had to come out. As I was about to leave him, I said: "How in the world do you manage to live in such a God-forsaken hole as this is?"

He said he managed to live there most of his life. The subject dropped and I went back to the tavern. Please take notice that I do not use the word hotel. On the following morning, the merchant came over to the tavern, and, calling me to one side, said: "How in the world is it that you can get your consent to ask anybody in such a God-forsaken hole as this to buy your goods, and you will please cancel my order."

I went out of that town with something a good deal bigger than a flea in my ear, and ever since that time I have always bragged on every town I went into.

PRODUCE MARKET.

Apples—Dried, 6 $\frac{3}{4}$ ¢ for sun-dried and 10¢ for evaporated. The market is fairly active.
Apples—Green, 75¢ per box.
Beans—Dry stock is steady commanding \$1.85 @ \$2 for city hand-picked.
Beets—New, 30¢ per doz.
Butter—Not in shape to make any quotations.
Cabbages—Home grown stock, \$3.50 per two bbl crate.
Cheese—Full cream stock commands 6 $\frac{1}{2}$ ¢ @ 7¢.
Cooperage—Pork barrels, \$1.25; produce barrels 25¢.
Cucumbers—35¢ per doz.
Eggs—The market is steady. Dealers pay 12¢ and hold at 14¢.
Field Seeds—Clover, mammoth, \$3.50 per bu.; medium, \$3.50. Timothy, \$1.60 per bu.
Green Beans—Wax or string, 7¢ per bu.
Green Corn—15¢ per doz.
Maple Sugar—8 $\frac{1}{2}$ ¢ per lb., according to quality.
Maple Syrup—7 $\frac{1}{2}$ ¢ @ 8 $\frac{1}{2}$ ¢ per gal.
Onions—Green, 12¢ @ 15¢ per doz. Southern, \$3 per bbl.
Pop Corn—4¢ per lb.
Potatoes—New stock is still higher, owing to extremely dry weather in the South, which is shortening the crop. Dealers now hold at \$3.50 per bbl.
Raspberries—Black are still in market, commanding 10¢ per qt.
Radishes—15¢ per doz bunches.
Tomatoes—\$1.50 for four basket case, or 75¢ for $\frac{1}{2}$ bu. box.
Watermelons—16¢ @ 20¢ apiece.
Whortleberries—\$2.75 @ \$3 per bu.

PROVISIONS.

The Grand Rapids Packing and Provision Co. quotes as follows:

PORK IN BARRELS.	
Mess, new.	11 25
Short cut.	11 50
Extra clear pig, short cut.	12 00
Extra clear, heavy.	12 00
Clear, fat back.	12 50
Boston clear, short cut.	12 50
Clear back, short cut.	12 50
Standard clear, short cut, best.	12 50
SAUSAGE—Fresh and Smoked.	
Pork Sausage.	7
Ham Sausage.	9
Tongue Sausage.	9
Frankfort Sausage.	8
Blood Sausage.	5
Bologna, straight.	5
Bologna, thick.	5
Head Cheese.	5
LARD—Kettle Rendered.	
Tierces.	7
Tubs.	7 $\frac{1}{2}$
50 lb. Tins.	7 $\frac{1}{2}$
LARD—Family.	
Tierces.	6
30 and 50 lb. Tubs.	6 $\frac{1}{4}$
5 lb. Pails, 20 in a case.	7
5 lb. Pails, 12 in a case.	6 $\frac{3}{4}$
10 lb. Pails, 6 in a case.	6 $\frac{3}{4}$
20 lb. Pails, 4 in a case.	6 $\frac{3}{4}$
50 lb. Cans.	6 $\frac{1}{2}$
BEEF IN BARRELS.	
Extra Mess, warranted 200 lbs.	7 00
Extra Mess, Chicago packing.	7 00
Boneless, rump butts.	9 50
SMOKED MEATS—Canned or Plain.	
Hams, average 20 lbs.	10
" " 16 lbs.	10 $\frac{1}{2}$
" " 12 to 14 lbs.	7 $\frac{3}{4}$
" picnic.	8
" best boneless.	8

Breakfast Bacon, boneless.	8 $\frac{1}{2}$
Dried beef, ham prices.	9 $\frac{1}{2}$
Long Cleares, heavy.	6
Briskets, medium.	13
" light.	6

OYSTERS and FISH.

F. J. Dettenthaler quotes as follows:

FRESH FISH.	
Whitefish.	@ 7 $\frac{1}{2}$
" smoked.	@ 8
Trout.	@ 7 $\frac{1}{2}$
Halibut.	@ 15
Ciscoes.	@ 4
OYSTERS—CANS.	
Fairhaven Counts.	@ 35

FRESH MEATS.

Swift and Company quote as follows:

Beef, carcass.	4 $\frac{1}{2}$ @ 6
" hind quarters.	6 @ 7
" fore.	3 @ 3 $\frac{1}{4}$
" loins, No. 3.	@ 9
" ribs.	@ 7 $\frac{1}{2}$
" rounds.	@ 6
" tongues.	@ 10
Hogs.	5 @ 5 $\frac{1}{2}$
Bologna.	@ 5
Pork loins.	@ 8
" shoulders.	@ 6
Sausage, blood or head.	@ 5
" liver.	@ 5
" Frankfort.	@ 8
Mutton.	@ 8
Veal.	5 $\frac{1}{2}$ @ 6

CANDIES, FRUITS and NUTS.

The Putnam Candy Co. quotes as follows:

STICK CANDY.	
Standard, per lb.	8 $\frac{1}{2}$ @ 9
" H. H.	8 $\frac{1}{2}$ @ 9
" Twist.	8 $\frac{1}{2}$ @ 9
Cut Loaf.	@ 10
Assorted Cream.	@ 12
Extra H. H.	@ 11
MIXED CANDY.	
Standard, per lb.	8 $\frac{1}{2}$
Leader.	8 $\frac{1}{2}$
Royal.	9
Extra.	10
English Rock.	10
Conserves.	10
Broken.	9
Cut Loaf.	10
French Creams.	12
Valley Creams.	13
FANCY—In 5 lb. boxes.	
Lemon Drops.	12
Sour Drops.	12
Peppermint Drops.	14
Chocolate Drops.	14
H. M. Chocolate Drops.	14
Gum Drops.	10
Licorice Drops.	18
A. B. Licorice Drops.	14
Lozenges, plain.	14
" printed.	15
Imperials.	14
Motives.	15
Cream Bar.	13
Molasses Bar.	13
Caramels.	16 @ 18
Hand Made Creams.	18
Plain Creams.	16
Decorated Creams.	20
String Rocks.	15
Burnt Almonds.	22
Wintergreen Berries.	14

FANCY—In bulk.	
Lozenges, plain, in pails.	12
" printed, in pails.	13
Chocolate Drops, in pails.	12
Gum Drops, in pails.	6
Moss Drops, in pails.	10
Sour Drops, in pails.	12
Imperials, in pails.	12
ORANGES.	
Rodi, choice, 200.	@ 7 50
" 300.	@
LEMONS.	
Messina, choice, 360.	@
" fancy, 360.	@ 7 00
" 300.	@ 7 50
" 300.	@ 8 00
OTHER FOREIGN FRUITS.	
Figs, Smyrna, new, fancy layers.	15 @ 16
" choice.	13 @ 14
" choice, 7 lb.	@
Dates, frails, 50 lb.	@
" 1/2 frails, 50 lb.	@
" Fard, 10-lb. box.	@ 10
" 50-lb.	@ 8
" Persian, 50-lb. box.	5 $\frac{1}{2}$ @
NUTS.	
Almonds, Tarragona.	@ 16
" Ivaca.	@ 15
" California.	@ 14
Brazils.	@ 14
Walnuts, Grenoble.	@ 16
" California.	@ 15
Pecans, Texas, H. P.	12 @ 15
Cocanuts.	@ 4 50

PEANUTS.	
Fancy, H. P., Suns.	@ 9 $\frac{1}{2}$
" Roasted.	@ 11 $\frac{1}{2}$
Fancy, H. P., Game Cocks.	@ 9 $\frac{1}{2}$
" Roasted.	@ 11 $\frac{1}{2}$
Fancy, H. P., Stags.	@ 9 $\frac{1}{2}$
" Roasted.	@ 11 $\frac{1}{2}$
Choice, H. P., Stars.	@ 9
" Roasted.	@ 10 $\frac{1}{2}$
Fancy, H. P., Steamboats.	@ 9
" Roasted.	@ 10 $\frac{1}{2}$

*You can make more money
by using Perfection Scales—
Why don't you?*

For Sale by Leading Wholesale Grocers.

THE MICHIGAN TRADESMAN.

Wholesale Price Current.

The quotations given below are such as are ordinarily offered cash buyers who pay promptly and buy in full packages.

APPLE BUTTER.		CHOCOLATE—BAKER'S.		Trout, 1/2 bbls.		@ 50	
E. J. Mason & Co.'s goods.		German Sweet.		White, No. 1, 1/2 bbls.		@ 60	
AXLE GREASE.		Premium.		" " 12 lb. kits.		@ 1 00	
Frazer's.		Pure.		" " 10 lb. kits.		@ 80	
Aurora.		Breakfast Cocoa.		" Family, 1/2 bbls.		@ 2 75	
Diamond.		Broma.		" kits.		@ 50	
BAKING POWDER.		COCOA SHELLS.		HERBS.			
Thepure, 10c packages.		Bulk.		Sage.		@ 9	
" 4 lb.		Pound packages.		Hops.		@ 14	
" 6 oz.		" COFFEE EXTRACT.		JELLIES.			
" 12 oz.		Valley City.		E. J. Mason & Co.'s goods.		@ 6	
" 1 lb.		Felix.		Chicago goods.		@ 4	
" 5 lb.		Rio, fair.		LAMP WICKS.			
Less 20 per cent. to retailers.		" good.		No.		@ 30	
Absolute, 1/2 lb. cans, 100s.		" prime.		No. 1.		@ 40	
" 1/2 lb.		" fancy, washed.		No. 2.		@ 50	
" 1 lb.		" golden.		LICORICE.			
Acme, 1/2 lb. cans, 3 doz.		Santos.		Pure.		@ 30	
" 1/2 lb.		Mexican & Guatemala.		Calabria.		@ 25	
" 1 lb.		Java, Interior.		Sicily.		@ 18	
" bulk.		" Mandheling.		LYE.			
Our Leader, 1/2 lb. cans.		Peaberry.		Condensed, 2 doz.		@ 1	
" 1 lb.		Mocha, genuine.		MATCHES.			
Telfer's, 1/2 lb. cans, doz.		To ascertain cost of roasted coffee, add 1/2c. per lb. for roasting and 15 per cent. for shrinkage.		No. 9 sulphur.		@ 2 00	
" 1/2 lb.		COFFEES—Package.		Anchor parlor.		@ 1 70	
" 1 lb.		Bunola.		No. 2 home.		@ 1 10	
BATH BRICK.		" in cabinets.		Export parlor.		@ 4 00	
English, 2 doz. in case.		McLaughlin's XXXX.		MOLASSES.			
Bristol, 2 "		Lion.		Black Strap.		@ 20	
American, 2 doz. in case.		" in cabinets.		Cuba Baking.		@ 24	
BLUING.		Durham.		Porto Rico.		@ 30	
Dozen.		CLOTHES LINES.		New Orleans, good.		@ 24	
Mexican, 4 oz.		Cotton, 40 ft. per doz.		" choice.		@ 30	
" 8 oz.		" 50 ft.		" fancy.		@ 42	
" 16 oz.		" 60 ft.		One-half barrels, 3c extra.			
BROOMS.		" 70 ft.		OATMEAL.			
No. 2 Hurl.		" 80 ft.		Muscate, Barrels.		@ 4 50	
No. 1 "		Jute		" Half barrels.		@ 2 50	
No. 2 Carpet.		" 60 ft.		Cases.		2 15 @ 25	
No. 1 "		" 72 ft.		ROLLED OATS.			
Parlor Gem.		CONDENSED MILK.		Muscate, Barrels.		@ 4 50	
Common Whisk.		Eagle.		" Half bbls.		@ 2 50	
Fancy "		Anglo-Swiss.		Cases.		2 15 @ 25	
Mill "		COUPONS.		OIL.			
Warehouse "		"Superior."		Michigan Test.		@ 9 1/2	
CANDLES.		\$1 per hundred.		Water White.		@ 10 1/2	
Hotel, 40 lb. boxes.		\$2 " "		PICKLES.			
Star, 40 "		\$5 " "		Medium.		@ 9 50	
Paraffine.		\$10 " "		" 1/2 bbl.		@ 5 25	
Wickling.		\$20 " "		Small, bbl.		@ 11 00	
CANNED GOODS—Fish.		\$30, " "Tradesman."		" 1/2 bbl.		@ 6 00	
Clams, 1 lb. Little Neck.		\$1 per hundred.		PIPES.			
Clam Chowder, 3 lb.		\$2 " "		Clay, No. 216.		@ 1 75	
Cove Oysters, 1 lb. stand.		\$5 " "		" T. D. full count.		@ 75	
" 2 lb.		\$10 " "		Cob, No. 3.		@ 1 25	
Lobsters, 1 lb. picnic.		Subject to the following discounts:		PRESERVES.			
" 2 lb.		300 or over.		Carolina head.		@ 6 1/2	
" 1 lb. Star.		500 "		" No. 1.		@ 5 1/2	
" 2 lb. Star.		1000 "		" No. 2.		5 1/2 @	
Mackerel, in Tomato Sauce.		Kenosha Butter.		" No. 3.		@ 5 1/2	
" 1 lb. stand.		Seymour.		Japan, No. 1.		@ 6 1/2	
" 2 lb.		Butter.		" No. 2.		@ 5 1/2	
" 3 lb. in Mustard.		" family.		SNUFF.			
" 3 lb. soured.		" biscuit.		Scotch, in bladders.		@ 37	
Salmon, 1 lb. Columbia.		Boston.		Maccaboy, in jars.		@ 35	
" 1 lb. Alaska.		City Soda.		French Rappee, in jars.		@ 43	
Sardines, domestic 1/2s.		Soda.		SOAP.			
" 1/2s.		S. Oyster.		Detroit Soap Co.'s Brands.			
" Mustard 1/2s.		City Oyster, XXX.		Superior.		@ 3 30	
" imported 1/2s.		Shell.		Queen Anne.		@ 3 85	
" spiced, 1/2s.		CERAM TARTAR.		German Family.		@ 3 00	
Trout, 3 lb. brook.		Strictly pure.		Mottled German.		@ 3 00	
CANNED GOODS—Fruits.		Grocers.		Old German.		@ 2 70	
Apples, gallons, stand.		DRIED FRUITS—Domestic.		U. S. Big Bargain.		@ 2 00	
Blackberries, stand.		Apples, sun-dried.		Frost, Floater.		@ 3 75	
Cherries, red standard 1 10 1/2		" evaporated.		Cocoa Castle.		@ 3 00	
" pitted.		Apricots.		Cocoa Castle, Fancy.		@ 3 36	
Damsons.		Blackberries.		Allen B. Wrisley's Brands.			
Egg Plums, stand.		Nectarines.		Happy Family.		@ 2 75	
Gooseberries.		Peaches.		Old Country.		@ 3 00	
Grapes.		Plums.		Una, 100.		@ 3 65	
Green Gages.		Raspberries.		Bouncer, 100.		@ 3 15	
Peaches, yellow, stand.		DRIED FRUITS—Prunes.		Kegs.		@ 1 1/2	
" seconds.		Turkey.		Granulated, boxes.		@ 2	
" Pie.		Bosnia.		SAPOLIO.			
Pears.		California.		Kitchen, 3 doz. in box.		@ 2 50	
Pineapples, common.		Lemon.		Hand 3 "		@ 2 50	
" Johnson's.		Orange.		SOUPS.			
Quinces.		DRIED FRUITS—Citron.		Snider's Tomato.		@ 2	
Raspberries, extra.		In drum.		SPICES—Whole.			
" red.		In boxes.		Allspice.		@ 10	
Strawberries.		DRIED FRUITS—Currants.		Cassia, China in mats.		@ 8	
Whortleberries.		Zante, in barrels.		" Batavia in bund.		@ 15	
CANNED VEGETABLES.		" in less quantity 6 "		" Saigon in rolls.		@ 35	
Asparagus, Oyster Bay.		DRIED FRUITS—Raisins.		Cloves, Amboyne.		@ 22	
Beans, Lima, stand.		Valencias.		" Zanzibar.		@ 16	
" Green Lima.		Ondaras.		Mace Batavia.		@ 80	
" Strings.		Sultanas.		Nutmegs, fancy.		@ 80	
" Stringless, Erie.		London Layers, Cali-		" No. 1.		@ 75	
" Lewis' Boston Baked.		fornia.		" No. 2.		@ 65	
Corn, Archer's Trophy.		London Layers, for'n.		Pepper, Singapore, black.		@ 16	
" Morn'g Glory.		Muscatsels, California.		" white.		@ 26	
" Early Golden.		GUN POWDER.		" shot.		@ 20	
Peas, French.		Kegs.		SPICES—Ground—In Bulk.			
" extra marrofat.		Half kegs.		Allspice.		@ 15	
" soaked.		Farina, 100 lb. kegs.		Cassia, Batavia.		@ 20	
" June, stand.		Hominy, per bbl.		" and Saigon.		@ 25	
" sifted.		Macaroni, dom 12 lb box.		" Saigon.		@ 42	
" French, extra fine.		" imported.		Cloves, Amboyne.		@ 26	
Mushrooms, extra fine.		Pearl Barley.		" Zanzibar.		@ 20	
Pumpkin, 3 lb. Golden.		Peas, green.		Ginger, African.		@ 12 1/2	
Succotash, standard.		" split.		" Cochin.		@ 15	
Squash.		Sago, German.		" Jamaica.		@ 18	
Tomatoes, Red Coat.		Tapioca, f'k or p'rl.		Mace Batavia.		@ 90	
" Good Enough.		Wheat, cracked.		Mustard, English.		@ 22	
" Ben Har.		Vermicelli, import.		" and Trie.		@ 25	
" stand br.		" domestic.		Nutmegs, No. 2.		@ 80	
CATSUP.		FISH—SALT.		Pepper, Singapore, black.		@ 18	
Snider's, 1/2 pint.		Cod, whole.		" white.		@ 30	
" pint.		" boneless.		Cayenne.		@ 25	
" quart.		Halibut.		SUGARS.			
CHEESE.		Herring, round, 1/2 bbl.		Cut Loaf.		@ 7 1/2	
Fancy Full Cream.		" gibbed.		Cubes.		@ 7 1/2	
Good.		" Holland, bbls.		Powdered.		@ 7	
Part Skimmed.		" kegs, new.		Standard Granulated.		@ 6 1/2	
Sap Sago.		" Scaled.		" Fine.		@ 6 1/2	
Edam.		Mack, sh's, No. 2, 1/2 bbl.		Confectioners' A.		@ 6 1/2	
CHEWING GUM.		" " 12 lb kit.		White Extra C.		@ 5 1/2	
Rubber, 100 lumps.		" " 10 "		Extra C.		@ 5 1/2	
" 200 "		" " 10 "		C.		@ 5 1/2	
Spruce, 200 pieces.		" " 10 "		Yellow.		@ 5 1/2	
CHICORY.		" " 10 "					
Bulk.							
Red.							



NEW JAPAN TEA!

We shall receive by S. V. "Henry Failing," via Tacoma, due in
Detroit about August 1st,

300 Hf. chests
270 "
250 "
275 "
240 "
250 "



1-2
3-4
5-6
7-8
9-10
11-12

SUN-DRIED.

130 Hf. chests
120 "
140 "
100 "
120 "
130 "



1
2
3
4
5
6

These teas are the same as received by us on Early Mail
Steamers. We also have a shipment same as above
en route by Suez Steamer "Monmouthshire."

W. J. GOULD & CO., IMPORTERS,

59, 61 and 63 JEFFERSON AVENUE,

DETROIT, - - MICHIGAN.

Interesting Items from Clio.

The Clio brick clay deposit—one of the best in the State—is about to be utilized. A short time ago a large quantity of clay was taken to a neighboring town and converted into brick, with the most satisfactory results. It is understood that a well-equipped yard will soon be in operation.

The Bortle's brick block, a fine building with a frontage of 90 feet, is rapidly nearing completion. It will be a much needed addition to the business facilities of the place.

N. W. Mann, general dealer, and Wm. H. Davis, furniture dealer, narrowly escaped serious loss by fire on the night of the 16th. Late at night dense volumes of smoke were seen issuing from Mann's store, while the odor of burning wood filled the air. Although the hour was late, 11 o'clock, only a few minutes elapsed after the alarm was given before the engine was pouring a stream of water into the buildings. This promptitude of action on the part of the fire company prevented a most disastrous conflagration, and has largely increased the satisfaction with which the average citizen contemplates our facilities for protection against fire.

The Business Men's Association is enjoying a quiet rest. It is not dead, but sleeping. It will wake up in time to attend *en masse* the State convention at East Saginaw, where, it is hoped, our old time enthusiasm will be revived.

Business is improving under the excellent prospects for an abundant harvest. With the possible exception of wheat, crops are at present in most excellent condition. The elevator firms of Putnam & Mauk and F. L. Mark & Co., the general produce and hay dealers, Mauk & Hammer, and the proprietors of the roller mills, W. Harris & Co., are making great preparations for the fall trade which they are anticipating. The presence here of such active concerns makes competition brisk and a market as chock full of enterprise as any in the State.

THE MICHIGAN TRADESMAN has no more appreciative a constituency in Michigan than it has in Clio. It is taken by nearly every business firm in the place and grows in popularity with each issue.

The Clio cheese factory—I. M. Beeman & Son and May Bros., proprietors—is doing a large business. About 800 pounds of a first-class full cream cheese are made daily and find a ready sale. The proprietors advance 40 cents a hundred the middle of each month for milk delivered the preceding month—an arrangement highly satisfactory to the patron. About \$750 was paid out July 15, in accordance with this plan.

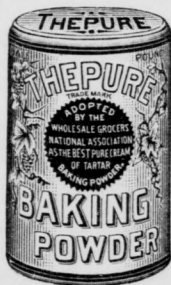
Hastings—The Michigan Whip Co. has increased its capital stock from \$10,000 to \$15,000.

Crockery & Glassware

LAMP BURNERS.	
No. 0 Sun.	40
No. 1 " "	45
No. 2 " "	60
Tubular.	75
LAMP CHIMNEYS.—Per box.	
6 doz. in box.	
No. 0 Sun.	1 75
No. 1 " "	1 88
No. 2 " "	2 70
First quality.	
No. 0 Sun, crimp top.	2 25
No. 1 " " "	2 40
No. 2 " " "	3 40
XXX Flint.	
No. 0 Sun, crimp top.	2 60
No. 1 " " "	2 80
No. 2 " " "	3 80
Pearl top.	
No. 1 Sun, wrapped and labeled.	3 70
No. 2 " " "	4 70
No. 2 Hinge, " " "	4 70
La Bastic.	
No. 1 Sun, plain bulb, per doz.	1 25
No. 2 " " "	1 50
No. 1 crimp, per doz.	1 35
No. 2 " " "	1 60
STONEWARE.—AKRON.	
Butter Crocks, per gal.	06 1/4
Jugs, 1/2 gal., per doz.	75
" 1 " " "	90
" 2 " " "	1 80
Milk Pans, 1/2 gal., per doz. (glazed 66c)	65
" 1 " " "	78
FRUIT JARS.	
Mason's, Boyd's or Rowley's caps.	
Pints.	8 00
Quarts.	8 50
Half-gallons.	11 50

Above quotations are f. o. b.

A SCIENTIFIC TEST.



THEPURE ahead of all.

The *New England Grocer* recently decided to test the statement of the Royal Baking Powder Co., that their powder would "retain its full leavening power until used," while "other brands lose their strength quickly after the can is once opened."

The publisher of the *Grocer* employed Dr. Bennett F. Davenport, a prominent analytical chemist of Boston and analyst for the State of Massachusetts, to make an examination of the three leading cream of tartar baking powders—Royal, Cleveland's and THEPURE.

The result is as follows:

OFFICE OF DR. BENNETT F. DAVENPORT, ANALYTICAL CHEMIST, 161 TREMONT STREET, BOSTON, MASS., June 12, 1890.

This is to certify that at the request of the *New England Grocer* I purchased in open market, May 22, 1890, fresh, original, unopened cans of the Royal, Cleveland's and Thepure Baking Powder, and have carefully tested them as to the claims of the Royal that theirs "will retain its full leavening power until used," while some other brands "lose their strength quickly after the can is once opened."

When first opened THEPURE was found to be the strongest, yielding 8.33 per cent. more leavening gas than the Royal, and 3.62 per cent. more than Cleveland's. The open cans were then under one bell glass exposed to light and air in my office window, and at intervals of one, two and three weeks retested, and found to still rank in the same order. At the last test, however, THEPURE was 13.39 per cent. stronger than the Royal, and 2.92 per cent. stronger than Cleveland's.

Respectfully submitted, BENNETT F. DAVENPORT.

I have made a careful examination of THEPURE Baking Powder and found it to be composed only of a very pure grape cream tartar and soda bicarbonate, compounded in the right proportions to yield the greatest volume of gas, mixed with sufficient fine wheat flour to prevent caking. It yields 14.1 per cent. by weight of leavening gas, and an ounce of it, if tested at the temperature of the interior of a baking loaf (212 deg. F.), would yield 170.61 cubic inches of gas.

Respectfully submitted, BENNETT F. DAVENPORT.

The amount of leavening gas (the most important indication of the efficiency of Baking Powder as an aerating agent) as shown by the Government test of Royal, which they make so much fuss about, is 12.74, while Cleveland's is 12.58, and Dr. Price's 11.13 only, as against THEPURE 14.1 above. Comment is unnecessary.

Respectfully, etc.,

THEPURE Baking Powder Company,
ALBANY, N. Y.

Manufacturers of the purest and best baking powder in the world and the only baking powder company that tries to pursue a "live and let live" policy and insure both wholesale and retail distributors a fair compensation for their services.

TIME TABLES.

Grand Rapids & Indiana.

In effect June 22, 1890.

TRAINS GOING NORTH.

Arrive.	Leave.
Big Rapids & Saginaw.....	6:50 a.m.
Traverse City & Mackinaw.....	7:25 a.m.
Traverse City & Mackinaw.....	9:15 a.m.
Traverse City & Saginaw.....	2:15 p.m.
Mackinaw City.....	8:50 p.m.

Train leaving at 10:30 p.m., runs daily, Sunday included. Other trains daily except Sunday.

GOING SOUTH.
Cincinnati Express..... 6:00 a.m. 6:30 a.m.
Fort Wayne & Chicago..... 10:15 a.m. 10:25 a.m.
Cincinnati Express..... 5:40 p.m. 6:00 p.m.
Sturgis & Chicago..... 10:50 p.m. 11:30 p.m.
From Big Rapids & Saginaw..... 11:50 a.m.
Train leaving for Cincinnati at 6 p.m., runs daily, Sundays included. Other trains daily except Sunday.

Sleeping and Parlor Car Service: North—7:25 a.m. and 10:30 p.m. trains have Wagner sleeping and parlor cars to Potoskey and Mackinaw City. 11:30 a.m. train parlor chair cars to Mackinaw City. South—6:30 a.m. train has parlor chair car and 6 p.m. train sleeping car for Cincinnati; 11:30 p.m. train, Wagner sleeping car for Chicago via Kalamazoo.

Muskegon, Grand Rapids & Indiana.

Leave. Arrive.
7:00 a.m. 10:10 a.m.
11:30 a.m. 3:45 p.m.
5:40 p.m. 8:45 p.m.

Leaving time at Bridge street depot 7 minutes later. Through tickets and full information can be had by calling upon A. Almquist, ticket agent at depot, or Geo. W. Munson, Union Ticket Agent, 67 Monroe St., Grand Rapids, Mich.

O. L. Lockwood, Gen'l Pass. Agent.

Detroit, Grand Haven & Milwaukee.

GOING WEST. Leave. Arrive.
Morning Express..... 12:50 p.m. 1:00 p.m.
Through Mail..... 4:10 p.m. 6:15 p.m.
Grand Rapids Express..... 10:25 p.m. 10:30 p.m.
Night Express..... 6:40 a.m. 8:45 a.m.
Mixed..... 7:30 a.m.

GOING EAST. Leave. Arrive.
Detroit Express..... 6:45 a.m. 6:50 a.m.
Through Mail..... 10:10 a.m. 10:20 a.m.
Evening Express..... 3:35 p.m. 3:45 p.m.
Night Express..... 9:50 p.m. 10:55 p.m.

Daily, Sundays excepted. Daily.
Detroit Express leaving 6:50 a.m. has Wagner parlor and buffet car attached, and Evening Express leaving 8:45 p.m. has parlor car attached. These trains make direct connection in Detroit for all points East.
Express leaving at 10:55 p.m. has Wagner sleeping car to Detroit, arriving in Detroit at 7:20 a.m.
Grand Haven with steamboat for Muskegon, tickets and sleeping car berths secured at D. G. H. & M.R.'s offices, 23 Monroe St., and at the depot.
Jas. Campbell, City Passenger Agent.
Jno. W. Loud, Traffic Manager, Detroit.

Toledo, Ann Arbor & Northern.

For Toledo and all points South and East, take the Toledo, Ann Arbor & North Michigan Railway from Owosso Junction. Sure connections at above point with trains of D. G. H. & M., and connections at Toledo with evening trains for Cleveland, Buffalo, Columbus, Dayton, Cincinnati, Pittsburg, Creston, Orville and all prominent points on connecting lines.

A. J. Paisley, Gen'l Pass. Agent

MICHIGAN CENTRAL

"The Niagara Falls Route."

DEPART.	ARRIVE
Detroit Express.....	7:20 a.m. 10:00 p.m.
Mixed.....	6:30 a.m. 5:00 p.m.
Day Express.....	11:55 a.m. 10:00 a.m.
Atlantic & Pacific Express.....	11:15 p.m. 6:00 a.m.
New York Express.....	5:40 p.m. 1:25 p.m.

Daily.
All other daily except Sunday.
Sleeping cars run on Atlantic and Pacific Express trains to and from Detroit.
Parlor cars run on Day Express and Grand Rapid Express to and from Detroit.
Fred M. Briggs, Gen'l Agent, 85 Monroe St.
G. S. Hawkins, Ticket Agent, Union Depot.
Geo. W. Munson, Union Ticket Office, 67 Monroe St.
O. W. Ruggles, G. P. & T. Agent, Chicago.

BEFORE BUYING GRATES
Get Circular and Testimonials. Sent Free.
Economic, Sanitary, Clean and Artistic.
ALDINE FIRE PLACE, GRAND RAPIDS, MICH.

DRINK
LION
COFFEE

A True Combination of MOCHA, JAVA and RIO.

Picture Card Given
With every pound package. For
Sale everywhere. Woolson Spice Co., Toledo, O.

C. R. FLETCHER & SONS
ELECTROTYPERS
Stereotypers
Photo & Zinc Engraving
ALSO LEADS SUGS, BRASS RULE
Box Wood & METAL FURNITURE
MAPLE. EQUEST GRAND RAPIDS MICH.

Don't Be Too Particular.

We hear of a young man who recently secured a position as book-keeper with a Western firm, and lost his place by informing the proprietor one day that he came to keep books and not to collect their bills.

Education and experience contribute much to the bread-earning power and the chances for promotion. But business managers and proprietors do not pay their office help simply for possessing these qualities, but for their ability to bring them into the service of the business. Any young man, no matter what his knowledge and abilities may be, who has not learned this, has failed to lay one of the corner stones in the foundation of success.

Young men starting in life, with a laudable ambition to become wealthy and to win distinction, should remember that position rather than salary should be the object; and, when the position is secured, it ought not to be necessary to remind them that they are to work for someone else, not themselves. Their aim should be to win the confidence of their employers by being obedient, steady and systematic; by seeking to perform extra work instead of making excuses for duty shirked; and by showing a fidelity to their trust that could not be improved, did they own the business. If they fill the bill, other things equal, they need not worry about not being appreciated, for if their employers don't, there are others who will.

It is a nice thing to be a good collector, and any beginner who refuses to try it under the guidance and by and with the advice and encouragement of his employer is, to say the least, very foolish, and he is hardly a desirable man about an office.

**BEACH'S
New York Coffee Rooms.**

61 Pearl Street.

Five Cents Each for all dishes served from bill of fare.

Steaks, Chops and All Kinds of Order Cooking a Specialty.

FRANK M. BEACH, Prop.



(Formerly Shriver, Weatherly & Co.)

CONTRACTORS FOR

Galvanized Iron Cornice,

Plumbing & Heating Work.

Dealers in

Pumps, Pipes, Etc., Mantels and Grates.

Weatherly & Pulte,

GRAND RAPIDS, MICH.

Fine Frosting Sugar.

For Fine Frosting and Pastry this Sugar has no equal, and only has to be used to be appreciated. With it there is no trouble in making Nice, Soft, Smooth frosting. No eggs, beating or cooking required; simply mix the sugar with a little water or milk to the proper consistency, flavor to taste and spread upon the cake with a thin knife. You can also use, in place of milk or water, Orange, Lemon or Pineapple juice, or the Syrup from any kind of Canned Fruit or Berries with most excellent results. Sold by all Grocers. Warranted Pure, and manufactured by **PUTNAM CANDY CO., Grand Rapids.**

HOGLE OIL CO.,

Wholesale and Retail Dealers in Oils and Makers of Fine Lubricants.

OFFICE—19 and 21 Waterloo St.

Telephone No. 319.

WORKS—On C & W. M. and G. R. & I. R. R., one

mile north of Junction. Telephone No. 611-3R

The largest and most complete oil line in Michigan. Jobbers of all kinds of Cylinder Oils, Engine Oils, W. Va. Oils, Lard Oils, Neatsfoot Oils, Harness Oil, Signal Oil, Axle Grease, Boiler Purger, Kerosene Oils, Naptha, Turpentine, Linseed Oils, Castor Oil, Cooking Oils, Axle Oils, Machinery Grease, Cotton Waste, Etc. See Quotations.

PERKINS & HESS

DEALERS IN

Hides, Furs, Wool & Tallow,

NOS. 122 and 124 LOUIS STREET, GRAND RAPIDS, MICHIGAN.

WE CARRY A STOCK OF CAKE TALLOW FOR MILL USE

ABSOLUTE TEAS.

We are receiving large direct importations of our justly celebrated

Absolute Japan Teas,

Which are universally conceded to be the best teas on the market. Wherever these goods have been placed, they have

WON THE TRADE.

We place these goods in the hands of first-class dealers only and will guarantee an increase in your tea trade, if you handle them. Try us on.

Telfer Spice Co.,

GRAND RAPIDS.

El. Puritano Cigar.



The Finest 10 Cent Cigar
ON EARTH

MANUFACTURED BY

DILWORTH BROTHERS,
PITTSBURGH.

TRADE SUPPLIED BY

I. M. CLARK & SON,
Grand Rapids.

BRADDOCK, BATEMAN & CO.,
Bay City.

T. E. BREVOORT, - Detroit.

DETROIT SOAP CO'S

FAMOUS

Queen Anne Soap

The Best Known, Most Popular and Fastest Selling Laundry and General Family Soap in the Market. No Grocery Stock Complete Without This Brand. Handsome Oleograph, Size 15x20 inches, given for 25 QUEEN ANNE SOAP WRAPPERS. Our Laundry and Toilet Soaps are sold by all Wholesale Grocers.

W. G. HAWKINS, Salesman for Western Michigan, LOCK BOX 173. GRAND RAPIDS.

FERMENTUM,

THE ONLY RELIABLE COMPRESSED YEAST.

L. WINTERNITZ, Agent, 106 Kent St., Grand Rapids.

FERMENTUM is the only compressed yeast which has maintained its strength during the hot weather. Grocers and bakers having trouble with inferior yeasts, can be assured of good results with FERMENTUM.

I HAVE EXCEPTIONAL FACILITIES FOR HANDLING THE TRADE OUTSIDE THE CITY, a Special Wagon Delivering Orders to the Early Morning Trains. Send for samples and you will be convinced of the superiority of "FERMENTUM" over all other brands of yeast.