

# Michigan Tradesman.

VOL. 8.

GRAND RAPIDS, WEDNESDAY, SEPTEMBER 17, 1890.

NO. 365.

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1-lb. " " \$3.50  
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tising, Account Keeping, Partnerships, etc. Of  
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Machinery, etc., made to order from photo-  
graphs.  
**THE TRADESMAN COMPANY,**  
Grand Rapids, Mich.

**A COUNTRY COURTSHIP.**

W. D. Kelly in Ladies' Home Journal.  
Driving the cows from the upper meadow—  
Beauty and Brindle and Bess—  
Now in the sunlight, now in the shadow,  
And now in the wind's caress;  
With song as sweet as at morn the starling  
Is wont to the skies to trill,  
Mollie, the farmer's daughter and darling,  
Comes tripping adown the hill.

Purple and black are the braided tresses  
Her dainty temples that crown;  
Light is her step on the sward it presses,  
As fall of the thistle down.  
The squirrels peek from the wayside hedges,  
As the maiden moves along,  
And count it chief of their privileges  
To list to her jocond song.

Down where the alders and slender rushes  
Border the rivulet's banks,  
And the widened sweep of the water gushes  
Under a bridge's broad planks;  
Whistling a love-song in broken snatches—  
His hat pushed back from his brows—  
Robin, the miller, awaits and watches  
For the coming of the cows.

Up to their knees in the stream, the cattle  
Drink deep of its crystal flow;  
Little they care for the lovers' prattle  
Or the bliss the twain may know;  
Their heaving sides with their draughts dis-  
tended,  
They enter the path again,  
And crop the grasses, with heads low bended,  
On either side of the lane.

The shadows deepen; the dew is sprinkling  
With diamonds all the meads;  
And faint and far, in the distance tinkling,  
The sound of the bells recedes,  
Still on the bridge where the water glistens,  
As the moonlight on it falls,  
The miller talks and the maiden listens,  
But the cows are in their stalls.

**SUCCESS IN BUSINESS.**

Conscience in Mercantile Affairs and  
Reverence for Rascality.

From the Century.

A little experience in life makes it  
plain that one element of what is called  
"success" consists in a certain toughness  
of the conscience. By "success" we  
mean, of course, worldly success under  
the present conditions. We do not mean  
the true and high success, the conduct of  
one's life in all honesty, with the re-  
wards of a pure fame and the better re-  
wards of a conscious clarity of purpose  
and fairness of action. We mean that  
men of business who are trying to live  
up to an ideal, are very apt to find less  
scrupulous men passing them at certain  
points, and sometimes permanently out-  
doing them in the mere race for wealth,  
from the fact that the latter are less  
hampered at critical moments by con-  
scientious considerations.

It is true that "honesty is the best policy"  
in the long run, and as a rule even  
in ordinary business affairs; and it is  
true that many men make a complete  
failure in life by disregarding this maxim.  
It is true that honesty is one of the forces  
of worldly success; it is also true that  
dishonesty is one of the forces of worldly  
success.

The honest reader will perhaps ask,  
why this praise of dishonesty? But we  
are not praising dishonesty; we do not  
think it commendable in any way; on  
the contrary, we think, just as the honest  
reader thinks, that it is in every way  
condemnable and contemptible. We are,  
however, stating a palpable and provable  
fact—namely, that in the present con-  
stitution of society a lack of conscience may  
be an important, even a deciding element  
of worldly success.

The point that we are getting at is  
this—namely, that it is easier to reap a  
certain kind of worldly success without  
conscience than with it; and that, there-  
fore, the conscienceless man who reaches  
enormous wealth or high worldly posi-  
tion is not nearly so clever a fellow as  
his admirers think he is and proudly  
proclaim him to be.

We believe this to be particularly true  
in political life. Under the thoroughly  
un-American system of spoils and pat-  
ronage, and by means of the prevailing  
system of corruption at the polls, it has

been of late years prominently demon-  
strated that some of the highest public  
positions can be reached in America by  
men of well-nigh the lowest character.  
Now, one reason that these men succeed  
is, that "nothing succeeds like success;"  
and that even men, themselves person-  
ally honest, have a certain admiration  
for the ability of the conscienceless man  
of success. Our present effort is to re-  
move a part of the credit of the success-  
ful rogue. If he is less admired, perhaps  
he will be less successful; and if he is  
better understood, perhaps he will be  
somewhat less admired. Well, then, it  
is a fact that the successful, rascally  
politician, while doubtless having a cer-  
tain amount of natural "smartness," is,  
in reality and upon close examination,  
not nearly so "smart" as he superficially  
appears to be. Under the spoils system,  
which is only partly abrogated in the  
United States, it does not take—how  
ridiculously true it is that it does not  
take—great abilities to insure success in  
the corrupt maneuvers of the political  
field. The only wonder is when, under  
present conditions, a thoroughly scrupu-  
lous leader appears in local or general  
politics. To win success without resort-  
ing to the usual unscrupulous methods—  
that is the test of real force; there should  
be the focus of admiration.

The principle is true in ordinary busi-  
ness; it is true in politics; it is particu-  
larly true in the journalistic world. It  
is a harder task, it requires more genuine  
ability and greater "staying power" to  
reap worldly success in this field scrupu-  
lously than unscrupulously.

The fact is that there is altogether too  
much reverence for rascals and for ras-  
cally methods on the part of tolerably  
decent people. Rascality is picturesque,  
doubtless, and in fiction it has even its  
moral uses; but in real life it should have  
no toleration; and it is, as a matter of  
fact, seldom accompanied by the ability  
that it brags.

One proof that the smart rogue is not  
so smart as he thinks, and as others think,  
is that he so often comes to grief. He  
arrives at his successes through his  
knowledge of the evil in men; he comes  
to grief through his ignorance of the  
good in men. He thinks he knows "hu-  
man nature," but he only half knows it.  
Therefore, he is constantly in danger of  
making a fatal mistake. For instance,  
his excuse to himself for lying and trick-  
ery is that lying and trickery are in-  
dulged in by others—even by some men  
who make a loud boast of virtue before  
the world. A little, more or less, of ly-  
ing and trickery seems to make no differ-  
ence, he assumes—especially so long as  
there is no public display of lies and  
tricks—for he understands that there  
must always be a certain outward prop-  
riety in order to insure even the inferior  
kind of success he is aiming at. But,  
having no usable conscience to guide  
him, he under-rates the sensitiveness of  
other consciences—and especially the  
sensitiveness of that vague sentiment  
called "public opinion"—and he makes a  
miscalculation, which, if it does not land  
him in the penitentiary, at least makes  
him of no use to his respectable allies;  
therefore, of no use to his semi-criminal  
associates; therefore, a surprised, miser-  
able and vindictive failure.

**Beginning at the Wrong End.**

"Times are hard, money is scarce, busi-  
ness is dull, stop my—" Whisky?  
"Oh, no; times are not hard enough for  
that. But there is something else I could  
save. Please stop my—" Baccy? "Not  
at all, but I believe I can see a way to  
effect a saving in another direction.  
Please stop my paper. I believe in re-  
trenchment and economy when business  
is dull!"

MISS ANSTRUTHER'S TRIAL.

In speaking of her niece, Miss Letitia Anstruther was accustomed to plaintively call her "the trial of my life," and, for once, the expression was a simple truth, entirely devoid of exaggeration. Mattie Anstruther certainly was a trial.

"You know, my dear," Miss Anstruther would say to one intimate friend or another, "my brother John went to Texas twenty years ago. Don't ask me who his wife was! I don't know. I never saw her. I never heard her name until John died, and somebody sent his child to me, with her baptismal record, John's marriage certificate and the lawyer's letters, telling me she will have about a hundred and fifty thousand dollars when she is twenty-one. John made his money upon a stock farm, and, after his wife died, appears to have lived alone with Matilda on the place—'ranch,' as she calls it. She was sixteen when she came here, and yet she was a perfect savage; a savage, my dear, and is very little better now."

And a savage the girl appeared to her neat, prim aunt, who nearly went into convulsions over a crooked table-cloth, and looked upon a knowledge of house-keeping and needle-work as the climax of womanly education.

Miss Anstruther's house was small, a cottage set in an exact square of prim garden, but every room was the perfection of order and cleanliness, and a small income was economized and nursed to give a margin for Berlin wools and tidy cotton, wherewith in the leisure hours left by household care, the old maid manufactured wonderful articles for the ornamentation (or otherwise) of her parlor and guest-room.

Into this domain there had been thrust a lank, tall girl of sixteen, in shabby mourning, grieving violently for the loss of her only friend, her father. A girl who wore thick-soled boots which she never wiped upon the door-mat, whose profusion of hair was gathered into a net, loosely, "anyhow," as her aunt remarked, who had never owned a collar or a pair of cuffs, nor had ever seen a carpet.

And yet, a girl who could read Homer and Virgil in the original, was acquainted with Shakespeare, Milton and Chaucer as particular friends, could solve geometrical problems and make the church organ speak, but never had fashioned a garment or knotted Berlin wool.

And she seemed utterly untamable. In vain Miss Anstruther scolded and groaned, in vain grew pathetic and tearful. Mattie would "litter up" her neat rooms with growing ferns, birds' nests, leaves, flowers, stones; would have "John's horrid books" piled in her own bed-room on shelves, tables or even the floor; would not learn to stir puddings or hem towels, and darted about like an elf, regardless of furniture or decorum.

Now she was singing in a glorious contralto the wildest of glees, now sobbing convulsively over some scrap of paper folded away by her father's hand, and newly discovered by the girl in her desultory reading. She would sit on the best sofas with her feet tucked under her, and wear the ample handsome wardrobe Miss Anstruther ordered out of her liberal allowance, with utter disregard of the proprieties—wrappers in the evening and evening dresses at breakfast, "just as it happened."

In the first two years of her life at Doncaster, it would have been hard to say which was more miserable in the little cottage, the prim maiden lady or the wayward niece.

She was seated under the shade of a willow, one June afternoon, looking moodily into the water of a little brook at her feet, while the Rev. Albert Mayhew finished a little lecture Miss Anstruther had asked him to deliver.

He was a tall, near-sighted, bashful man of over thirty, appearing still older from a habitual stoop and a quiet reserve of manner. It had not been a pleasant task to him to obey Miss Anstruther's request; but, meeting Mattie in an afternoon stroll, he had conscientiously done his duty.

"But," she answered him, "I can't. I can't stay in the house day after day,

stitching and cooking. Aunt Letty has a servant and works harder than Jane does. But it kills me; it suffocates me. She can't talk of anything but scrap-bags and tidies. Oh, you do not understand!"

"Understand what, my child?"  
"The difference between this life and my real life. We were alone, papa and I, though there were servants indoors and out, but no other house for fourteen miles. Sometimes Mr. Parker, my guardian, came over from Brownsville, but not often. Only papa and I, year in, year out. In the morning we rode over the country to see about the stock, visited the cabins where the graziers lived, and were out till it grew hot, and then we went home to rest till it grew cool. And we read and studied and talked, or we played upon the organ papa had built in the house. We wanted no one else. Sometimes we read Greek or Latin; sometimes we recited whole plays. We did not care what we ate or what we wore, so we were fed and comfortable. Oh, papa! papa!" and sobs shook the slender frame, as Mattie rocked to and fro, convulsed with grief.

"But now, Mattie," said Mr. Mayhew, very gently, "you are a woman with a woman's duties before you! Can you not try to understand that the wild, free life is unsuited to your present position?"

She listened, that was one gain, while he talked gravely but tenderly, pointing out to her the pain it would have caused her father to know her discontented, rebellious and wayward. Something in the quiet voice seemed to soothe the girl's heart, and after the sunset clouds were tinged with the last rays of the dying day, she rose up, saying very slowly:

"I will try to be more womanly, I will try!"

Miss Letitia was grimly astonished, but not very hopeful, when Mattie appeared at breakfast with her hair shining like satin in glossy braids, her collar pinned evenly, her feet neatly dressed in kid slippers, and sat erect but silent, actually eating like a lady, not dashing through her breakfast as a necessary evil. Her wonder increased when, after the meal was over, Mattie demurely followed her from room to room, awkwardly, but willingly assisting in the dusting and cooking, with a nervous little apology for faults, to the effect that she would try to improve if her aunt would instruct her.

It was like chaining a chamois goat to a plow, and Mattie's cheeks grew thin, her eyes dull, as she plodded on, day after day, conscientiously doing her duty, as directed.

Only one pleasure remained. Every afternoon she went across the rye fields to the little country church, and spent two or three hours at the organ, reveling in music, working off some of the crushed vitality of heart and brain in the finger-work that carried out her improvisation.

It became the substitute for home, father, friends and—no, not for love; for often into the church would steal the figure of Albert Mayhew, and Mattie would hear the few words of commendation that were her rewards for this suppressed, cramped life that was killing her.

She loved him, after a blind, unreasoning fashion she comprehended as little as he did. He talked of her books as her father had often talked; he loved music, and would praise her wondrous genius understandingly; and he was her mentor and guide to Christian faith and hope that were revelations truly to her starving soul. Even her father had never wakened Christian truth in Mattie's mind, but Albert Mayhew founded his life and teachings upon that rock.

Summer sped away, and in the early fall a friend with great news called to see Miss Anstruther.

"Have you heard of Mr. Mayhew's fortune?" she asked, and Mattie's tangled wools dropped into her lap as she listened.

"No; what is it?" Miss Anstruther asked.

"He's come into money—a lot, they say—and he's going to be married."

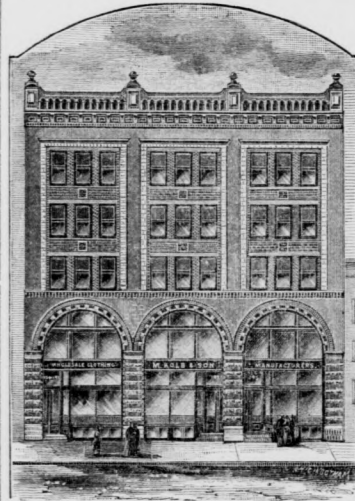
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There's men to the parsonage now measuring for carpets and new furniture."

"You don't say so?"

And they talked and talked, while Mattie stole away, unheeding the destruction of an elaborate piece of canvas work she dragged after her over the grass and gravel. Mechanically she went to the church, but not into the organ loft, for in the cemetery she met Albert Mayhew.

His head was more erect, his eyes brighter than she had ever seen them, but he came to meet her swiftly.

"Is it true?" she asked, piteously, knowing no maidenly wile to hide her stricken heart.

"That I am richer to-day than I was yesterday?" he asked. "That is true."

"Yes, I heard that—and you are having the house—" but her lips were parched and she stopped.

"I am making the house more comfortable, or rather Margaret, my housekeeper, is. She has been so long lamenting over faded curtains and ragged carpets, that I could not resist giving her the intense happiness of renewing them."

"You look happy, too!" Mattie said; wondering a little that the man she had placed upon a level with the apostles should care so much for mere money.

"Shall I tell you why?" he asked, drawing her hand upon his arm, and so leading her out of the city of the dead, down the path to the willow and brook, her favorite resting place.

"I have tried to hide my secret from you," he said, "but now I am free to speak. I love, and I was bound in honor to be silent, because the woman I love will be rich, and I was very, very poor."

Poor Mattie bent her head away from the tender eyes seeking to scan her face. She pictured a stately, beautiful woman, accomplished and graceful, some queen of society Albert had met and loved before he came to Doncaster. He had told her often of his life in New York, a beau in society before he took up the Lord's work, of the sudden loss of his father's property, and his own struggle to decide between continuing his chosen work, or learning some money-winning art.

Somewhere in the past was this rich, beautiful woman he was now free to woo and win. Ah, surely he would win her, little Mattie thought, nervously plucking at some autumn leaves upon the ground beside her.

"I never thought to have this money," continued Mr. Mayhew, "for my uncle was angry because I would not leave the pulpit and learn his business. But he has left it to me, and I can do good with it; only I want a tender, faithful woman's help in my life work. I want—ah, Mattie, I want a home; some one to love me, to welcome me there; some one who will let me bring her happiness, will let me shield her from all harm, will make my life perfect."

"Yes," Mattie said, wondering where her voice had gone, "you will make her very happy."

"Do you think so, Mattie?"

"Why," she said, simply as a child, "she must be happy with your love."

"Then will she come now into my heart, into my life. Mattie, do you love me? Can you give me love for love, be my wife, my other self? Will not the quiet parsonage be a prison to you, little wild bird?"

"To me? You love me?" she gasped.

"With all my heart."

"But you said she—" and just then, not before, Mattie remembered that she would be rich. In her humility, the money had never crossed her mind, and she shuddered as she thought it might have been a bar to this perfect, cloudless happiness.

She scarcely knew what she said, but it satisfied her grave lover, and they went home in the gloaming to astonish Miss Anstruther.

It was a nine-day wonder at Doncaster how Mr. Mayhew ever came to prefer that "harum-scarum girl" to the steady, gentle misses of his congregation, but in the parsonage there is no regret, and the minister does not find wife or married life a burden, though Miss Lettie still talks of Mattie as a dreadful trial.

ANNA SHEILDS.

Death of China's Wealthiest Man.  
The mail which has just arrived from

China, says the London *Times*, brings news of the death, at his palace at Honam, in Canton, of probably the wealthiest man in China. In the history of the foreign trade of China no name is so celebrated as that of Howqua. For the last forty years of its existence he was the head of a unique corporation of monopolists known as the Co-Hong, which was usually composed of eight Canton merchants. His wealth was almost fabulous. In 1834 he put it down himself at over \$26,000,000. In 1841, when Sir Hugh Gough levied a ransom of \$6,000,000 on the city of Canton, Howqua advanced over \$1,000,000 to the authorities. He was the leading tea merchant of China of those days, the Congou teas which he grew on his own estates being especially renowned on the London market. The Napoleon of the trade of China died, aged seventy-four, in 1843, and was succeeded by his son, who died last month. The magnificent gardens of his residence in Canton were one of the many sights of the city. He was always pleased to show them and his mansion to English visitors, and he never failed to draw attention to the presents which his father and himself received from successive English sovereigns in recognition of services rendered to British subjects in Canton. The younger Howqua was nearly sixty years of age at the time of his death.

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LAMP BURNERS.	
No. 0 Sun	40
No. 1 "	45
No. 2 "	60
Tubular	75
LAMP CHIMNEYS.—Per box.	
6 doz. in box.	
No. 0 Sun	1 75
No. 1 "	1 88
No. 2 "	2 70
First quality.	
No. 0 Sun, crimp top	2 25
No. 1 " "	2 40
No. 2 " "	3 40
XXX Flint.	
No. 0 Sun, crimp top	2 60
No. 1 " "	2 80
No. 2 " "	3 80
Pearl top.	
No. 1 Sun, wrapped and labeled	3 70
No. 2 " "	4 70
No. 2 Hinge, " "	4 70
La Bastie.	
No. 1 Sun, plain bulb, per doz.	1 25
No. 2 " "	1 50
No. 1 crimp, per doz.	1 35
No. 2 " "	1 60
STONEWARE.—AKRON.	
Butter Crocks, per gal.	06 1/4
Jugs, 1/2 gal., per doz.	75
" 1 " "	90
" 2 " "	1 80
Milk Pans, 1/2 gal., per doz. (glazed 66c)	65
" " 1 " ( " 90c )	78
FRUIT JARS.	
Mason's, Boyd's or Rowley's caps.	
Pints	\$ 7 50
Quarts	8 00
Half-gallons	11 00
Above quotations are f. o. b.	

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Weekly Price List sent on application.



We Manufacture  
Everything in the line of

## Candy

Correspondence solicited and prices quoted with pleasure.  
Write us.

We Are Headquarters, as Usual, for  
Oranges, Lemons, Bananas, Fruits  
and Produce Generally.

## GRAND RAPIDS FRUIT AND PRODUCE CO.,

C. B. METZGER, Proprietor.

3 NO. IONIA ST., GRAND RAPIDS.

## AMONG THE TRADE.

## AROUND THE STATE.

Marine City—Jos. F. Francis, general dealer, is dead.

Fremont—K. Mulder has sold his grocery stock to D. Fisher.

Ishpeming—M. F. Barber has engaged in the hardware business.

Charlevoix—Albert Brown has closed out his stock of groceries.

Mason—Hoyt & Bates, clothiers, are succeeded by Hall & Bates.

Orangeville—Chas. Sadler succeeds Fred England in the meat business.

Carson City—Miss Carrie Lee has moved her millinery stock to Crystal.

Kalamazoo—Pyl & Wykkel have purchased the jewelry stock of H. C. Pitz.

Hastings—Holden & Hire have opened a dry goods and furnishing goods store.

Muskegon—Albert A. Holmes has engaged in the cigar and tobacco business.

Iron Mountain—Crocker & James succeed F. E. Crocker in the grocery business.

Sparta—Wooden & Von Wickle have assigned their general stock to Chas. H. Loomis.

Clayton—W. H. Aiken, general dealer, has re-opened a branch store at Montgomery.

Muskegon—Hatch & Co. succeed C. L. Dearborn & Son in the boot and shoe business.

Paris—W. D. Hopkinson will shortly add a line of boots and shoes to his general stock.

Jackson—J. J. Brenk & Sons, tailors, have dissolved. Brenk Bros. continue the business.

Allegan—Prentiss & Co. have engaged in the upholstering and furniture repairing business.

Tecumseh—F. D. Avery has purchased a half interest in the grocery business of W. F. Anderson.

Muskegon—George Walker succeeds Connolly & Partridge in the plumbing and gas fitting business.

Trenton—J. A. Mackimmie & Co., druggists, have dissolved. J. A. Mackimmie continues the business.

Detroit—George Apfel has purchased a half interest in the dry goods store of August Miehme & Co. for \$6,250.

Traverse City—Dr. E. A. Parkinson has sold his drug stock to H. S. Barnabee & Co., who will continue the business.

Menominee—Collisi Bros., dealers in men's furnishing goods, have dissolved and J. L. Collisi will continue the business.

Petoskey—Lyons Bros., grocers, have dissolved, M. J. Lyons retiring. The new firm will be known as Major & Lyons.

Traverse City—O. McGarry and W. Wilkins have engaged in the restaurant business, under the style of McGarry & Wilkins.

Sparta—Dole & Haines, dealers in agricultural implements, have dissolved and the business will be continued by F. M. Dole.

Douglas—M. L. Crose has opened a drug store here. The prescription department is under the management of O. A. Franckborner.

Detroit—Thomas F. Lynch, surviving member of the defunct firm of Lynch Bros., has confessed judgment before Judge Reilly on behalf of the firm for \$1,701.79 to Ernest Poquet, \$273.40 to Frank E. Stephens, and \$515.49 to Wm. A. Lent.

Portland—L. S. Roell, who has conducted grocery stores at Belding and Gowen, has opened a grocery store on the P. of I. plan.

Big Rapids—Harry Clark has retired from the firm of E. P. Clark & Son, dealers in agricultural implements and seeds. E. P. Clark will continue the business.

Walton—D. C. Leach will take about forty bushels of cranberries from his marsh this season and expects the crop will amount to several hundred barrels next year.

Lapeer—A. W. Annis, who has been engaged in the boot and shoe business here for seven years, will shortly remove to Muskegon and re-engage in the same business there.

Palo—Pew & Mandeville have dissolved, H. D. Pew continuing the drug and grocery business, while C. H. Mandeville will take the new store and continue the boot and shoe, book and stationery business.

Carson City—Fire destroyed the hardware stock of J. W. Hallett and the grocery stock of Hogan & Kavanaugh last Friday. The former suffered a loss of \$9,000, with \$5,500 insurance; the latter lost stock to the value of \$3,500, which was insured for \$2,650.

Charlevoix—F. A. Cochran & Co. recently uttered a \$700 mortgage on their drug stock to Alice Cochran, a sister of the partners, for alleged back wages. Creditors talk of contesting the legality of the mortgage, as the firm made a statement about three months ago to the effect that it owed only one creditor over \$100—and that a merchandise creditor.

## MANUFACTURING MATTERS.

Penn—Stover & Green succeed J. C. Stover in the sawmill business.

Ramsey—A. Weed & Co., lumbermen, have executed a trust deed for \$75,000.

Tecumseh—The Tiffany Iron Works has been incorporated, with a capital of \$50,000.

Hancock—Neis Buckman's tannery burned on the 8th. Loss, \$5,000; insurance, \$1,500.

Davison—The Davison Manufacturing Co. has been incorporated to manufacture bath-tubs.

Mancelona—The Oval Wood Dish Co. has added machinery for the manufacture of washboards.

Jackson—The Jackson Paper Co.'s plant has been sold on a \$23,000 mortgage. The buyers will continue the business.

Shepherd—The Economy Blast Grate Co. has been incorporated, with a capital stock of \$24,000, to manufacture burners to consume slack coal.

Bay City—Hargrave & Co., who are cutting logs for Murphy & Dow, are making a good season of it. During August, the mill cut 3,000,000 feet.

Ypsilanti—Deubel Bros. are negotiating with the Au Sable Business Men's Association, looking toward the removal of their agricultural implement factory to that place.

Bay City—The suspension of operations by the Tittabawassee Boom Co. is likely to prove a serious matter for some of the mills here which depended upon that source of supply.

Manistee—Burglars recently blew open the safe in the Manistee Brewing Co.'s office and secured over \$200 in cash. Several thousand dollars in certificates of deposit and notes were found scattered on the street outside the office.

Kalamazoo—The Peninsular Carriage Co. is notifying its customers to withhold their orders for several weeks to allow them to put in a large engine of 125-horse power and a large amount of additional machinery, so as to double their present capacity.

Saginaw—The Saginaw Lumber and Salt Co. feels very nicely over its business this season. Last month the company shipped 3,893,000 feet of lumber, and has shipped 16,000,000 up to Sept. 1 this season. There are on its dock 4,000,000 feet of green stock sold, and Mr. Loveland says business was never so good and collections so prompt.

Detroit—The Star Automatic Sales Co. has been incorporated, with a capital stock of \$600,000, of which \$331,000 is paid in. The company will manufacture a nickel-in-the-slot machine which can detect a counterfeit nickel instantly. The stockholders are George H. and Charles B. Lathrop, Henry C. Hart, Albert Ives, Jr., Charles J. Hayden and Charles H. Thompson, all of Detroit, and George S. Terry, of New York.

Muskegon—T. B. McNiff, agent for T. D. Stimson, made affidavit that the firm of Tillotson & Loveless are about to dispose of their property for the purpose of defrauding their creditors, and upon this affidavit a writ of attachment was issued by virtue of which the sheriff seized a quantity of lumber, etc., said to belong to that firm, to satisfy a claim of \$304.70. It is understood that P. P. Misner claims the lumber seized, and will replevin it.

Kalamazoo—The Kalamazoo Overall Co. finds it necessary to increase its plant, and will put up a three-story brick building. In the basement will be located the engines and boilers and general ware rooms; the first floor will be devoted to the stock and shipping departments; on the second floor will be the 125 sewing machines employed, and the third floor will be used for the cutting department and storage of stock. The company will employ 175 girls and twenty-five men.

Detroit—Staples & Covell, the Whitehall lumbermen, ask the Wayne Circuit Court to appoint a receiver for the Heck & Hemel Lumber Co. They assert that they have judgments aggregating over \$1,000 against the old firm of Heck & Hemel, and they say that the organization of the Heck & Hemel Lumber Co. was fraudulent and for the purpose of freeing out certain creditors. Judge Brevoort gave an injunction restraining all persons from assigning, transferring or meddling with any real or personal estate, notes, accounts or anything due to Matilda Heck and Arthur Hemel, composing the old firm.

## INDIANA ITEMS.

Shippewanna—L. E. Miller succeeds Miller Bros. in general trade.

Evansville—B. F. Kramer succeeds Schmidt & Kramer in the boot and shoe business.

## Not Given a Fair Trial.

"The interview with D. C. Leach, in a recent issue of THE TRADESMAN, regarding the pine plains of this region, is rather misleading," remarked Horace Peck, the Walton druggist, the other day. "Mr. Leach's conclusions are, in the main, correct—there is no disputing the fact that many sand farms have been abandoned and that others are destined to share the same fate—but it is a mistake to assume that the men who at-

tempted to bring the land under cultivation are farmers. They are mainly laborers in the humbler walks of life, who have neither the experience nor capital to render their efforts a success. It takes both experience and patience—and patience means capital—to convert a sandy waste into a productive farm, but I am fully convinced that the time is coming when every piece of waste land in the State will be utilized, although it may not be in my day or yours."

## Good Words Unsolicited.

W. F. McLaughlin & Co., coffee roasters, Chicago: "Success to you and the lively TRADESMAN."

Phil. M. Roedel, general dealer, White Cloud: "Nothing succeeds like success." THE TRADESMAN is a success."

I. J. Quick, general dealer, Allendale: "I would as soon do without my daily as do without THE TRADESMAN. It is a daisy."

C. H. Rose, manufacturer of cigars and dealer in confectionery, Shelby: "I pay no bill so cheerfully as the bill for THE TRADESMAN. I cannot keep store without it. I read it before I do any other paper."

## FOR SALE, WANTED, ETC.

Advertisements will be inserted under this head for two cents a word the first insertion and one cent a word for each subsequent insertion. No advertisement taken for less than 25 cents. Advance payment.

## BUSINESS CHANCES.

FOR SALE—FORTY ACRES OF TIMBER IN WEXFORD county, elm, birch and maple. W. R. Mandigo, Sherwood, Mich. 105

FOR SALE OR EXCHANGE—UNBOUND SCRIBNER'S, Peterson's and Harper's Magazines; make me an offer. W. R. Mandigo, Sherwood, Mich. 105

SEALED TENDERS WILL BE RECEIVED BY THE undersigned for three weeks for the stock of goods of Dodge, Metcalf & Co., at Stanwood; the right is reserved to decline any offer; date Sept. 13, 1900. Address Talmon Dodge, Stanwood, Mich. 107

FOR SALE—BRADY'S BAZAAR AND MILLINERY store at Flint, Mich. 103

FOR SALE—DESIRABLE DRUG STOCK; CITY 1,500; best location and trade; reasons for sale. Lock box 13, Clayton, Mich. 100

FOR SALE—STOCK GENERAL MERCHANDISE. Best location in town; stock reduced for purpose of selling; no real estate wanted. Address P. O. Box 130, Caledonia, Mich. 99

FOR SALE—STOCK OF HARDWARE AND BUILDING in the best town of Northern Michigan. Address No. 96, care Michigan Tradesman. 96

FOR SALE—A FIRST-CLASS DRUG STOCK AND business in Grand Rapids worth \$2,500 must be sold owing to the absence of proprietor on account of sickness; correspondence solicited. Address L. J. Shafer, 77 Madison Ave., Grand Rapids. Mention this paper. 97

FOR SALE—THE BEST DRUG AND GROCERY BUSINESS in live railroad and manufacturing town in Michigan of 1,200 inhabitants, with splendid facilities to back it up, with no large town within 20 miles; the business comprises drugs and medicines, groceries, school books, crockery, wall paper, notions, etc.; also express office and mail to carry to depot in connection; mail and express pay clerk hire; stock complete; business pays \$1,000 per year net; stock will invoice about \$4,000; business mostly cash; in brick block; rental low; best location in town; also own one-third interest in the block, which rents for \$200 per year; will sell one or both; reasons for selling, sickness and death, with other business to attend to. Address No. 91, care Michigan Tradesman. 91

FOR SALE—A RARE OPPORTUNITY FOR A SMALL investment to secure a light manufacturing business paying large profits; correspondence solicited only from parties meaning business. Drawer No. 831, La Crosse, Wis. 90

FOR SALE OR RENT—A GOOD TWO-STORY BUILDING, 24x30 feet, with basement 24x60 feet; the second story is rented for lodge hall. For particulars write to J. R. Harrison, Sparta, Mich. 88

FOR SALE—GROCERY STOCK AND FIXTURES, either by inventory or by bulk; good trade for cash customer. No. 85, care Michigan Tradesman. 85

FOR SALE—25 PER CENT. BELOW COST, ONLY hardware stock in Baldwin, lively town on line of two railways; ill health compels sale; store building cheap. Joseph H. Cobb, Baldwin, Mich. 81

FOR SALE—MACHINE SHOP PART OF OUR BUSINESS; a rare chance. The Castree-Mallory company, Flint, Mich. 82

FOR SALE—STOCK OF GROCERIES AND FIXTURES, splendid location; good reasons for selling. For particulars, address No. 58, care Tradesman. 58

WANTED—I HAVE SPOT CASH TO PAY FOR A general or grocery stock; must be cheap. Address No. 26, care Michigan Tradesman. 26

## HELP WANTED.

WANTED—A FEW NO. 1 SALESMEN TO SELL coffee and spices in Texas and Western States for one of the largest importing houses in the U. S.; expert specialty men preferred; state age, experience, references and present employment; answers strictly in confidence. Address No. 106, care Michigan Tradesman. 106

## SITUATIONS WANTED.

SITUATION WANTED—BY FIRST-CLASS BOOK-keeper and office man. Address 101, care Michigan Tradesman. 101

SITUATION WANTED—BY A REGISTERED PHARMACIST eight years' experience; first-class references. Address No. 102, care Michigan Tradesman. 102

## MISCELLANEOUS.

WANTED—A JOB OF CONTRACT SAWING FROM some responsible party; Michigan preferred. Address Holley & Bullen, North Aurelius, Mich. 65

BOLISH THE PASS BOOK AND SUBSTITUTE THE Tradesman Coupon, which is now in use by over 5,000 Michigan merchants—all of whom are warm in praise of its effectiveness. Send for sample order, which will be sent prepaid on receipt of \$1. The Tradesman Company, Grand Rapids.

SAMPLES OF TWO KINDS OF COUPONS FOR RETAILERS will be sent free to any dealer who will write for them to the Suttiff Coupon Pass Book Co., Albany, N. Y. 664



## GRAND RAPIDS GOSSIP.

W. E. King has opened a grocery store at Chocelay. I. M. Clark & Son furnished the stock.

Martin Vandermaas has opened a grocery store at 7 North Coit avenue. Lemon & Peters furnished the stock.

R. G. Elliott has engaged in general trade at Au Train. The grocery stock was furnished by I. M. Clark & Son.

W. C. Scott has opened a grocery store at the corner of East street and Fifth avenue. The Ball-Barnhart-Putman Co. furnished the stock.

The J. I. Zerkle drug stock, at 245 South Division street, has been purchased by Dr. E. A. Parkinson, who has for several years conducted a drug store at Traverse City.

S. R. Vandrezzer, whose grocery stock at Saranac was recently destroyed by fire has re-engaged in business at that place. The stock was furnished by the Ball-Barnhart-Putman Co.

Rumors are rife to the effect that a serious disagreement has arisen between the partners in a certain wholesale house here and that the retirement of the junior partner will in all probability follow:

Smallegange & Goudzwaard, flour and feed dealers at 527 Ottawa street, have leased one of the stores in the new Goossen block, at 519 Ottawa street, and will remove to the new quarters the first week in October.

P. T. Colgrove, attorney for Goodyear & Barnes, the Hastings general dealers who failed several months ago, has effected a compromise with all the Grand Rapids creditors on the basis of 50 per cent. The receipts signed by the creditors were made out to read "25 per cent." probably for the purpose of influencing other creditors to settle at a lower rate than that offered local dealers.

Legal complications of no small dimensions are likely to ensue over the attempted purchase of the Wonderland theater property, on Canal street, by both Enos Putman and Col. Geo. G. Briggs. Mr. Putman bought the interest of Byron D. Ball, Jr., who now resides in California, and placed his deed on record. The Colonel secured the interests of the other two children and has also made arrangements to purchase the mortgage, but has placed nothing on record with the register of deeds. Both gentlemen are determined to secure the property, but, as yet, nothing but bad blood has been developed. Mr. Putman has warned the tenants against paying any more rent to the Colonel, and from now on the lawyers will undoubtedly have a picnic.

## Gripsack Brigade.

W. B. Griffith, State agent for James Pyle, of New York, was in town Monday.

L. C. Bradford, traveling representative for the Muskegon Cracker Co., was in town last Saturday.

Geo. F. Owen has changed doctors and is mending rapidly. He has abandoned the idea of going to Mt. Clemens.

Charley Brooks is living over his bachelor days, his wife being on a month's absence with friends at Milwaukee.

Ernest Hunt, son of the Lowell druggist, has taken a position as salesman in the L. M. Mills drug store.

Frank Chase has gone to Cape Cod, where he will assimilate a clam diet for about three weeks, and return to slaughter his customers.

Louis Immegart has transferred his headquarters from Petoskey to this city, his wife having returned home after a two months' sojourn on Little Traverse Bay.

L. M. Mills is staying in this week to push to completion his new cash register, on which he recently secured a patent. He expects to have the first register out by Oct. 1.

Windy Hawkins was wild with delight Saturday night over the advent of another daughter—the fourth girl which now adorns the household of the genial but inquisitive soap salesman.

Lewis C. Baker, who covers the trade of Northern Wisconsin and the Upper Peninsula for Rindge, Bertsch & Co., is removing his family to Escanaba this week, that city being about the geographical center of his territory.

"Had" Beecher and Geo. Raynor are at Saginaw this week, showing their holiday line to the druggists attending the annual convention of the Michigan State Pharmaceutical Association. They are quartered at the Baneroff House.

D. E. McVean took his first vacation for three years last week, spending a portion of the time at the soldiers' reunion, at Reed City, and the remainder among old friends and acquaintances at Kalkaska. Referring to his visit to the latter place, the Kalkaska *Leader* remarked: "The 'Old Mossback,' that used to was, D. E. McVean, was in town several days this week, shaking hands with a host of old-time friends. It is now five or six years since Mac shook the moss off from his back and became a citizen of Grand Rapids, but he is the same jolly good fellow as of yore, and whatever may have been his ups and downs since he left Kalkaska, time, at least, has dealt very kindly with him."

## Elk Rapids Out of the Woods.

KALKASKA, Sept. 15.—Those who are in a position to know claim that the G. R. & I. will be running trains into Elk Rapids via Kalkaska inside of six months. The Smith Lumber Co.'s logging road runs eight miles in the direction of Elk Rapids, leaving a gap of only fourteen miles to be constructed. In the event of a favorable termination of the negotiations now pending between the Elk Rapids Iron Co. and the officials of the G. R. & I., it is understood that the work of closing the gap will be entrusted to the Smith Lumber Co., as that corporation has good facilities for railway building and owns considerable timber along the line of the proposed road.

## AT THE ELK RAPIDS END.

ELK RAPIDS, Sept. 15.—After years of fond expectation, followed in each case by bitter disappointment, the people of Elk Rapids are now in a fair way to hear the whistle of the locomotive. Arrangements have nearly been completed by the Elk Rapids Iron Co. by which the G. R. & I. will use the present logging road from the Smith Lumber Co., which is eight miles long and runs within fourteen miles of this place, extending the line to Elk Rapids before snow flies. This will probably cause the C. & W. M. to abandon its present intention of extending its line from Traverse City to this place, but little regret will be felt on that account, as every inducement a community could open has been laid at the feet of General Manager Heald to carry out the programme mapped out by his predecessor.

## New Lumber Company.

The Northern Michigan Lumber Co. filed articles of association with the

county clerk on Monday, the stockholders being S. M. Lemon, of this city, R. G. Peters, of Manistee, and C. W. Caskey, of Petoskey. The capital stock of the corporation is \$30,000, all paid in. The company has purchased a large tract of hardwood timber on the banks of Round and Crooked Lakes, Emmet county, and will immediately construct a sawmill, planing mill and dry kilns at Oden. No lumber will be sold in the rough, it being the intention of the company to dispose of the finished product only. The erection of the necessary buildings has already been begun.

At a meeting of the stockholders, held at the office of Lemon & Peters last Saturday, all the stockholders were made directors, when the following officers were elected:

President—C. W. Caskey.  
Vice-President—R. G. Peters.  
Secretary and Treasurer—S. M. Lemon.

## Financial Miscellany.

The Diamond Match Co. paid its regular quarterly dividend of  $2\frac{1}{2}$  per cent. last Friday.

The Bell Telephone Co. directors have declared a 3 per cent. dividend, payable Oct. 15, to stockholders of record Sept. 30.

The Chinese Imperial Treasury is said to be almost destitute of funds, and the Emperor has endeavored lately, without success, to obtain loans from Chinese millionaires.

The quarterly statement of the Western Union Telegraph Co. shows that the earnings are as large as any in the history of the company, and that \$2,100,000 will remain after charges equal to 2½ per cent. on stock.

A \$5,000 bill came into one of the banks at Portland, Me., last week. So rarely are bills of that denomination received that one of the tellers connected with the institution for twenty years had never before seen one.

The value of this year's cotton crop will be in the neighborhood of \$337,500,000, an increase of \$20,392,515 over the crop of 1888, or an increase of \$8,490,510 over the crop of 1889, which was the largest ever before grown in the country.

The capitalization of the European railways is about \$102,000 per mile, or \$14,932,500,000 in all, while the value of the other railways of the world amounts to \$13,641,600,000, or about \$61,400 a mile. Hence the total capital invested in railways throughout the world may be estimated at \$28,574,100,000.

On the first of August, there were outstanding \$184,000,000 National bank notes, the gradual cancellation of which will certainly take place, owing to the high price of Government bonds held to secure them. If this cancellation should proceed at the same rate as the issue of silver certificates, we should at the end of three years have the same amount of currency as we have now.



Bicycles,  
Tricycles,  
Velocipedes  
AND

## General Sporting Goods

Agents for A. G. Spalding & Bro.'s  
Sporting and Athletic Goods and  
American Powder Co.'s Powder.

We have on hand a complete line of Columbia, Victor and other cheaper bicycles, also a splendid assortment of Misses' Tricycles, Children's Velocipedes and small Safety Bicycles.

E. G. Studley,

4 Monroe St.,

GRAND RAPIDS

Call and see them  
or send for large,  
illustrated catalogue.

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A Gentleman's  
Table:

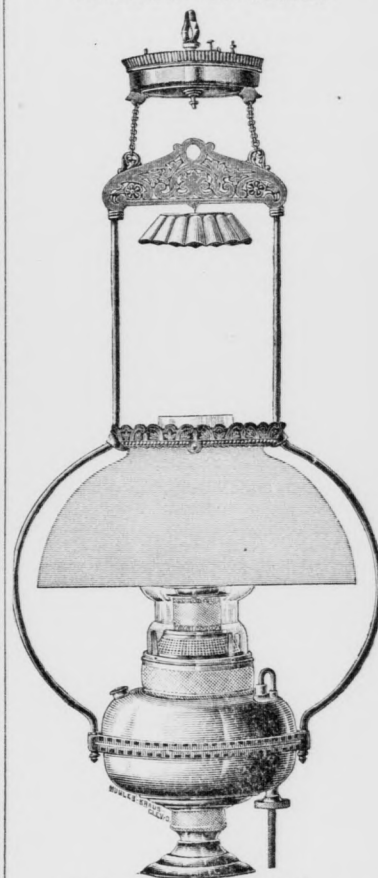
All goods bearing the  
name of

THURBER, WHYLAND & CO.,  
OR  
ALEXIS GODILLOT, JR.

Grocers visiting New York are cordially invited to call and see us, and if they wish, have their correspondence addressed in our care. We shall be glad to be of use to them in any way. Write us about anything you wish to know.

THURBER, WHYLAND & CO.,  
West Broadway, Reade & Hudson Streets,  
New York City.

INCREASE YOUR SALES BY A  
WELL-LIGHTED STORE.



NO. 2 INCANDESCENT.  
No. 2 Incan. Lamp, as shown, brass, \$5.50 Each  
" " without springs at top  
and with tin reflector only, complete 3.50 Each  
No. 10 Mammoth Rochester, same style  
complete..... 3.50 Each  
Send for Complete Catalogue.  
H. Leonard & Sons, 134-140 Fulton ds

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Curse of Credit

BY USING

"TRADESMAN"  
OR  
"SUPERIOR" Coupon Books

Manufactured by

THE TRADESMAN COMPANY,  
Grand Rapids.

See quotations in Grocery Price Current.

## Dry Goods.

The Popularity of Suede Gloves.  
From the Dry Goods Economist.

The whys and wherefores of many of the likes and dislikes of womankind belong to the still unsolved problems of the age, and the continued popularity of suede kid gloves would seem to the casual observer to be among the most puzzling. As a rule, they cost more than the dressed kid, do not wear as well and are not amenable to the cleaning process as glove gloves are. These are their bad features, but these are far over-balanced by the charming qualities that endear them to every wearer of kid gloves. They are delightfully fine and soft, molding themselves to the hand as though one with it, and are so thin, when of a nice quality, that the wearer hardly knows they are on. Another good point in their favor is that the kid takes a softer shade than the dressed gloves of the same tint, and thus always has a more refined appearance. Now that mousquetaires are fashionable for day and evening wear, ladies have found that the long wrists will only wrinkle up in a graceful manner when of the soft suede kid. From these many good features it will be readily seen that any woman possessing a love for dainty articles of wear (and that includes all women), will prefer suede gloves to any other, and will have them even though they do not wear as well as the glove kid.

## Bank Checks as Money.

A decision of considerable importance to business men has been rendered in the Supreme Court of the State of Minnesota, whereby the value of bank checks as money is established—that is, the title to the property does not pass until the check is cashed. A check on a bank is not payment, but is only so when the money is received on it; and there is no presumption that a creditor takes a check in absolute payment arising from the mere fact that he accepts it from a debtor. Where goods are sold for cash on delivery, and payment is made by the purchaser by check on his banker, such payment is only conditional; and if the check on presentation is dishonored the vendor may retake the goods, even from an innocent subvendee for value, unless he has been guilty of such negligence or laches as would equitably stop him from so doing. This decision will probably be supported by those of other high tribunals.

## Wanted the Worth of His Money.

Two Italians went into a shoe store. One was a large man with enormous feet and the other a small man with corresponding size of pedal extremity. The big man selected a pair of shoes, after a good deal of haggling and paid \$2 for them. The small man selected a pair which he thought would suit him and asked the price. The shop-keeper replied that the small ones were valued at the same price as the large ones.

"But they are only half as big," protested the large ones.

"Yes, but they cost just as much to make as the large ones," replied the dealer.

The Italian was undecided for a long time. He weighed the big and little shoes in his hand and at last he made up his mind. Throwing down a \$2 bill, he exclaimed:

"Me take-a de beeg shoes. No cheat poor Italia man."

## Pineapple Fabric.

Still another textile material bids fair to rival jute. This time it is the pineapple fiber, and a Mr. R. Blechynden, of Calcutta, is attempting to awaken interest to the great economic value of this product. The pineapple has long been cultivated for its fiber in India, while it is manufactured into a cloth in the Philippines and woven into linen in China. But more recent investigations show that when subjected to the process of bleaching, the fiber becomes pliant enough to be spun like flax and by the same machinery. The fiber can be subdivided into threads of such delicacy as to be barely perceptible and yet sufficiently strong for any purpose.

## Prices Current.

## UNBLEACHED COTTONS.

Atlantic A.	7	Clifton C.C.C.	6 1/2
" H.	6 1/2	" Arrow Brand	5 1/2
" P.	6	" World Wide	7
" D.	6 1/2	" LL.	5
" LL.	5 1/2	Full Yard Wide	6 1/2
Amory	7 1/2	Honest Width	6 1/2
Archery Bunting	4 1/2	Hartford A.	5 1/2
Beaver Dam A.A.	5 1/2	Madras cheese cloth	6 1/2
Blackstone O. 32	5	No. 10 R.	5 1/2
Black Rock	7 1/2	Our Level Best	6 1/2
Boat, A.L.	7 1/2	Oxford R.	6 1/2
Chapman cheese cl.	3 1/2	Pequot	7 1/2
Comet	7 1/2	Solar	6 1/2
Dwight Star	7 1/2	Top of the Heap	7 1/2

## BLEACHED COTTONS.

Amsburg	7	Glen Mills	7
Blackstone A.A.	8	Gold Medal	7 1/2
Beats All	4 1/2	Green Ticket	8 1/2
Cleveland	7	Great Falls	6 1/2
Cabot	7 1/2	Hope	6 1/2
Cabot, %	6 1/2	Just Out	4 1/2 @ 5
Dwight Anchor	9	King Phillip	7 1/2
" shorts	8 1/2	" OP.	7 1/2
Edwards	6	Lonsdale Cambric	10 1/2
Empire	7	Lonsdale	@ 8 1/2
Farwell	7 1/2	Middlesex	@ 5
Fruit of the Loom	8 1/2	No Name	5 1/2
Fitchville	7 1/2	Oak View	6
First Prize	6 1/2	Our Own	5 1/2
Fruit of the Loom %	8	Pride of the West	12
Fairmount	4 1/2	Rosalind	7 1/2
Full Value	6 1/2	Sunlight	4 1/2
Geo. Washington	8 1/2	Vinyard	8 1/2

## HALF BLEACHED COTTONS.

Cabot	7 1/2	Dwight Anchor	8 1/2
Farwell	7 1/2		

## UNBLEACHED CANTON FLANNEL.

Tremont N.	5 1/2	Middlesex No. 1	10
Hamilton N.	6 1/2	" 2	11
" L.	7	" 3	12
Middlesex A.T.	8	" 7	18
" X.	9	" 8	19
" No. 25	9		

## BLEACHED CANTON FLANNEL.

Hamilton N.	7 1/2	Middlesex A.A.	11
Middlesex P.T.	8	" 2	12
" A.T.	9	" A.O.	13 1/2
" X.A.	9	" 4	17 1/2
" X.F.	10 1/2	" 5	16

## DRESS GOODS.

Hamilton	9	Nameless	20
" 9		"	25 1/2
" 10 1/2		"	27 1/2
G.G. Cashmere	21	"	30
Nameless	16	"	32 1/2
" 18		"	35

## CORSET JEANS.

Biddeford	6	Naumkeag satteen	7 1/2
Brunswick	6 1/2	Rockport	6 1/2

## PRINTS.

Allen, staple	5 1/2	Merrim'ck shirtings	4 1/2
" fancy	5 1/2	" Repp furn	8 1/2
" robes	5	Pacific fancy	6
American fancy	6	" robes	6 1/2
American indigo	6 1/2	Portsmouth robes	6
American shirtings	6 1/2	Simpson mourning	6 1/2
Arnold	6 1/2	" greys	6 1/2
" long cloth B.	10 1/2	" solid black	6 1/2
" C.	8 1/2	Washington indigo	6
" century cloth	7	" Turkey robes	7 1/2
" gold seal	10 1/2	" India robes	7 1/2
" Turkey red	10 1/2	" plain Tky X	8 1/2
Berlin solids	5 1/2	" " X	10
" oil blue	6 1/2	" Ottoman Tur	6
" green	6 1/2	key red	6
Cochecho fancy	6	Martha Washington	7 1/2
madders	6	Turkey red %	7 1/2
Eddystone fancy	6	Martha Washington	7 1/2
Hamilton fancy	6 1/2	Turkey red	9 1/2
" staple	5 1/2	Riverpoint robes	5
Manchester fancy	6	Windsor fancy	6 1/2
" new era	6 1/2	" gold ticket	6 1/2
Merrimack D fancy	6 1/2	Indigo blue	10 1/2

## TICKINGS.

Amoskeag A.C.A.	13	A.C.A.	12 1/2
Hamilton N.	7 1/2	Pemberton AAA	16
" D.	8 1/2	York	10 1/2
" Awning	11	Swift River	7 1/2
Farmer	8	Pearl River	12 1/2
First Prize	11 1/2	Warren	14

## COTTON DRILL.

Atlanta, D.	6 1/2	Stark	8
Boat	6 1/2	"	7
Clifton, K.	7	"	10

## SATINES.

Simpson	20	Imperial	10 1/2
" 18		Black	9 @ 9 1/2
" 16		"	10 1/2
Cochecho	10 1/2	"	

## DEMINS.

Amoskeag	12 1/2	Jaffrey	11 1/2
" 9 oz.	14 1/2	Lancaster	12 1/2
" brown	13	Lawrence, 9 oz.	13 1/2
Andover	11 1/2	" No. 230	13
Everett, blue	12	" No. 250	11 1/2
" brown	12	" No. 280	10 1/2

## GINGHAMS.

Glenarven	6 1/2	Lancaster, staple	6 1/2
Lancashire	6 1/2	" fancies	7
Normandie	7 1/2	" Normandie	8
Renfrew Dress	7 1/2	Westbrook	8
Toil du Nord	10 @ 10 1/2	"	10
Amoskeag	10 1/2	York	6 1/2
" AFC	10 1/2	Hampton	6 1/2
Persian	10 1/2	Windermeer	5
Bates	6 1/2	Cumberland	5
Warwick	8 1/2	Essex	4 1/2

## CARPET WARP.

Peerless, white	18 1/2	Peerless colored	21
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## GRAIN BAGS.

Amoskeag	17	Valley City	16 1/2
Harmony	17	Georgia	16 1/2
Stark	20 1/2	Pacific	14 1/2
American	17 1/2	"	

## THREADS.

Clark's Mile End	45	Barbour's	88
Coats, J. & P.	45	Marshall's	88
Holyoke	22 1/2	"	

## KNITTING COTTON.

No.	White.	Colored.	White.	Colored.
6	33	38	14	37
8	34	39	16	38
10	35	40	18	39
12	36	41	20	40

## CAMBRICS.

Slater	4 1/2	Washington	4 1/2
White Star	4 1/2	Red Cross	4 1/2
Kid Glove	4 1/2	Lockwood	4 1/2
Newmarket	4 1/2	Wood's	4 1/2
Edwards	4 1/2	Brunswick	4 1/2

## RED FLANNEL.

Fireman	32 1/2	T.W.	22 1/2
Creedmore	27 1/2	F.T.	32 1/2
Talbot XXX	30	J.R.F. XXX	35
Nameless	27 1/2	Buckeye	32 1/2

## MIXED FLANNEL.

Red & Blue, plaid	40	Grey S.R.W.	17 1/2
Union R.	22 1/2	Western W.	18 1/2
Windsor	18 1/2	D.R.P.	18 1/2
6 oz Western	21	Flushing XXX	23 1/2
Union B.	22 1/2	Manitoba	23 1/2

## DOVEY FLANNEL.

Nameless	8 @ 9 1/2	" 9	@ 10 1/2
" 8 1/2 @ 10		"	12 1/2

## CANYASS AND PADDING.

State.	Brown.	Black.	Green.	Black.
9 1/2	9 1/2	13	13	13
10 1/2	10 1/2	15	15	15
11 1/2	11 1/2	17	17	17
12 1/2	12 1/2	20	20	20

## DUCKS.

Severen, 8 oz.	9 1/2	West Point, 8 oz.	10 1/2
Mayland, 8 oz.	10 1/2	" 10 oz.	12 1/2
Greenwood, 7 1/2 oz.	9 1/2	Raven, 10 oz.	13 1/2
Greenwood, 8 oz.	11 1/2	Stark	15

## WADDINGS.

White, doz.	25	Per bale, 40 doz.	\$7 00
Colored, doz.	20	"	

## SILKESIAS.

Slater, Iron Cross	8	Pawtucket	10 1/2
" Red Cross	9	Dundie	9
" Best	10 1/2	Bedford	10 1/2
" Best AA	12 1/2	Valley City	10 1/2

## CORSETS.

Coraline	\$9 50	Wonderful	\$4 75
Shilling's	9 00	Brighton	4 75

## SEWING SILK.

Corticelli, doz.	75	Corticelli knitting,	30
twist, doz.	37 1/2	per 1/2 oz ball	
50 yd, doz.	37 1/2	"	

## HOOKS AND EYES—PER GROSS.

No 1 Bl'k & White	10	No 4 Bl'k & White	15
" 2 " " "	12	" 8 " " "	20
" 3 " " "	12	" 10 " " "	25

## PINS.

No 2—20, M.C.	50	No 4—15, F 3 1/2	40
" 3—18, S.C.	45	"	

## COTTON TAPE.

No 2 White & Bl'k	12	No 8 White & Bl'k	30
" 4 " " "	15	" 10 " " "	23
" 6 " " "	18	" 12 " " "	26

## SAFETY PINS.

No 2	28	No 3	36
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## NEEDLES—PER M.

A. James	1 50	Steamboat	40
Crowley's	1 35	Gold Eyed	1 50
Marshall's	1 00	"	

## TABLE OIL CLOTH.

5-4	2 25	6-4	3 25	5-4	1 95	6-4	2 95
" 2 10		" 3 10		"		"	

## P. STEKETEE &amp; SONS,

WHOLESALE

## Dry Goods and Notions.

New Line of Simpsons Prints in Satine and Delaine Finish, and Zephyrs in Blacks, Silver Gray and Fancies—All New Designs.

GRAIN BAGS—Stark, American, Amoskeag, Harmony, Park, Georgia and Valley City.

WADDINGS, BURLAP, TWINE, BATTS and COMFORTS.

83 Monroe and 10, 12, 14, 16 & 18 Fountain Sts., GRAND RAPIDS.

## Voigt, Herpolsheimer &amp; Co.,

Importers and Jobbers of Staple and Fancy

## Dry Goods

NOTIONS AND HOLIDAY GOODS.

Manufacturers of

## Shirts, Pants, Overalls, Etc.

Complete Fall Stock now ready for inspection, including a fine line of Prints, Underwear, Pants, Gloves, Mittens and Lumbermen's Goods. Chicago and Detroit prices guaranteed.

48, 50 and 52 Ottawa St.,

GRAND RAPIDS, - - MICH

## WHOLESALE.

Carpets, Linoleums, Mattings, Oil Cloths, Rugs and Mats, Draperies, Brass and Wood Poles, Brass Rings, Brackets, Etc.

Send for circular and price list.

## Smith &amp; Sanford,

GRAND RAPIDS.

## BEACH'S

## New York Coffee Rooms.

61 Pearl Street.

Five Cents Each for all dishes served from bill of fare.

Steaks, Chops and All Kinds of Order Cooking a Specialty.

FRANK M. BEACH, Prop.

## J.&amp;P.COATS'



## BEST SIX-CORD

## Spool Cotton

IN

WHITE, BLACK AND COLORS,  
FOR

Hand and Machine Use.

FOR SALE BY

P. STEKETEE &amp; SONS



## Prices Current.

These prices are for *cash buyers*, who pay promptly and buy in full packages.

AUGURS AND BITS.

AUGURS AND BITS.

## AUGURS AND BITS.

AUGURS AND BITS.

LEVELS.		dis.
Stanley Rule and Level Co.'s		70
KNOS—New List.		
Door, mineral, jap. trimmings		55
Door, porcelain, jap. trimmings		55
Door, porcelain, plated trimmings		55
Door, porcelain, trimmings		55
Drawer and Shutter, porcelain		70
LOCKS—DOOR.		
Russell & Irwin Mfg. Co.'s new list		55
Mallory, Wheeler & Co.'s		55
Branford's		55
Norwalk's		55
MATCHES.		
Adze Eye	\$16 00, dis.	60
Hunt Eye	\$15 00, dis.	60
Hunt's	\$18.50, dis.	30&10
MAULS.		
Sperry & Co.'s, Post, handled		50
MILLS.		
Coffee, Parkers Co.'s		40
" F. S. & W. Mfg. Co.'s Malleables		40
" " " " " " " " " "		40
" Enterprise		25
MOLASSES GATES.		
Stebbin's Pattern		60&10
Stebbin's Genuine		60&10
Enterprise, self measuring		25
NAILS.		
Steel nails, base		2 10
Wire nails, base		2 65
60	Steel.	Wire.
50	Base	Base
40	Base	Base
30	Base	Base
20	Base	Base
16	Base	Base
12	Base	Base
10	Base	Base
8	Base	Base
7 & 6	Base	Base
3	Base	Base
2	Base	Base
Finish	Base	Base
" 8	Base	Base
" 6	Base	Base
" 5	Base	Base
" 4	Base	Base
" 3	Base	Base
" 2	Base	Base
" 1	Base	Base
" 1/2	Base	Base
" 1/4	Base	Base
" 1/8	Base	Base
" 1/16	Base	Base
" 1/32	Base	Base
" 1/64	Base	Base
" 1/128	Base	Base
" 1/256	Base	Base
" 1/512	Base	Base
" 1/1024	Base	Base
" 1/2048	Base	Base
" 1/4096	Base	Base
" 1/8192	Base	Base
" 1/16384	Base	Base
" 1/32768	Base	Base
" 1/65536	Base	Base
" 1/131072	Base	Base
" 1/262144	Base	Base
" 1/524288	Base	Base
" 1/1048576	Base	Base
" 1/2097152	Base	Base
" 1/4194304	Base	Base
" 1/8388608	Base	Base
" 1/16777216	Base	Base
" 1/33554432	Base	Base
" 1/67108864	Base	Base
" 1/134217728	Base	Base
" 1/268435456	Base	Base
" 1/536870912	Base	Base
" 1/1073741824	Base	Base
" 1/2147483648	Base	Base
" 1/4294967296	Base	Base
" 1/8589934592	Base	Base
" 1/17179869184	Base	Base
" 1/34359738368	Base	Base
" 1/68719476736	Base	Base
" 1/137438953472	Base	Base
" 1/274877906944	Base	Base
" 1/549755813888	Base	Base
" 1/1099511627776	Base	Base
" 1/2199023255552	Base	Base
" 1/4398046511104	Base	Base
" 1/8796093022208	Base	Base
" 1/17592186044416	Base	Base
" 1/35184372088832	Base	Base
" 1/70368744177664	Base	Base
" 1/140737488355328	Base	Base
" 1/281474976710656	Base	Base
" 1/562949953421312	Base	Base
" 1/1125899906842624	Base	Base
" 1/2251799813685248	Base	Base
" 1/4503599627370496	Base	Base
" 1/9007199254740992	Base	Base
" 1/18014398509481984	Base	Base
" 1/36028797018963968	Base	Base
" 1/72057594037927936	Base	Base
" 1/144115188075855872	Base	Base
" 1/288230376151711744	Base	Base
" 1/576460752303423488	Base	Base
" 1/1152921504606846976	Base	Base
" 1/2305843009213693952	Base	Base
" 1/4611686018427387904	Base	Base
" 1/9223372036854775808	Base	Base
" 1/1844674407		

<b>SASH CORD.</b>					
Silver Lake, White A	.....	list	50		
" Drab A	.....	"	55		
" White B	.....	"	50		
" Drab B	.....	"	55		
" White C	.....	"	35		
Discount, 10,					
<b>SASH WEIGHTS.</b>					
Solid Eyes	.....	per ton	\$25		
" Hand	.....	SAWS,	dis.		
" Silver Steel Dia. X Cuts, per foot,	70		20		
" Special Steel Dex X Cuts, per foot,	50		30		
" Special Steel Dia. X Cuts, per foot,	30		50		
" Champion and Electric Tooth X	50		50		
Cuts, per foot	.....	TRAPS,	dis.		
Steel, Game	.....		60&10		
Oneida Community, Newhouse's	35				
Oneida Community, Hawley & Norton's	70				
Mouse, choker	.....		18c per doz.		
Mouse, delusion	.....		\$1.50 per doz.		
Bright Market	.....	WIRE,	dis.		
Annealed Market	.....		70-10		
Coppered Market	.....		60		
Tinned Market	.....		62½		
Coppered Spring Steel	.....		50		
Barbed Fence, galvanized	3 60				
" painted	3 60				
<b>HORSE NAILS.</b>					
Au Sable	.....	dis. 25&10	25&10&65		
Putnam	.....		dis. 10		
Northwestern	.....		dis. 10&10		
<b>WRENCHES.</b>					
Baxter's Adjustable, nickeled	.....		30		
Coe's Genuine	.....		50		
Coe's Patent Agricultural, wrought,	.....		75		
Coe's Patent, malleable	.....		75&10		
<b>MISCELLANEOUS.</b>					
Bird Cages	.....		50		
Pumps, Cluston	.....		75		
Screws, New List	.....		50		
Casters, Bed and Plate	.....		50&10&10		
Dampers, American	.....		40		
Forks, hoes, rakes and all steel goods	.....		65		
<b>METALS.</b>					
<b>PIG TIN.</b>					
Pig Large	.....		26c		
Pig Bars	.....		28c		
<b>ZINC.</b>					
Duty: Sheet, 2½c per pound,	.....				
600 pound casks	.....		7½		
Per pound	.....		7¼		
<b>SOLDER.</b>					
¼oz/½	.....		16		
Extra Wiping	.....		13½		
The prices of the many other qualities of solder in the market indicated by private brands vary according to composition.					
<b>ANTIMONY.</b>					
Cookson	.....	per pound	16		
Hallett's	.....	"	13		
<b>TIN-MELYN GRADE.</b>					
10x14 IC, Charcoal	.....		\$ 7 00		
14x20 IC,"	.....		7 10		
10x14 IX,"	.....		8 75		
14x20 IX,"	.....		8 75		
Each additional X on this grade \$1.75.					
<b>TIN-ALLAWAY GRADE.</b>					
10x14 IC, Charcoal	.....		\$ 6 25		
14x20 IC,"	.....		6 25		
10x14 IX,"	.....		7 75		
14x20 IX,"	.....		7 75		
Each additional X on this grade \$1.50.					
<b>ROOFING PLATES</b>					
14x20 IC," Worcester	.....		6 25		
14x20 IX," "	.....		7 75		
20x28 IC," "	.....		13 00		
14x20 IC," Allaway Grade	.....		5 50		
14x20 IX," "	.....		7 00		
20x28 IC," "	.....		11 50		
20x28 IX," "	.....		14 50		
<b>BOILER SIZE TIN PLATE.</b>					
14x28 IX	.....		\$14 00		
14x31 IX	.....		15 50		
14x36 IX, for No. 8 Boilers,	.....				
" " " " " "	.....	per pound	10		

The illustration on the left shows a wooden barrel with metal hoops. A metal band is wrapped around the top of the barrel, and a long, thin metal rod is positioned vertically along its side. To the left of the barrel, there is a small, dark, irregular object, possibly a piece of debris or a small container. The illustration on the right shows a mechanical device consisting of a horizontal wooden beam with a central vertical rod passing through it. The rod has a small, dark, rectangular object attached to its lower end. The entire device is supported by two curved, vertical wooden legs that curve outwards at the base.

**SPECIAL LOW PRICES.**  
**Foster, Stevens & Co.,**  
**WHOLESALE HARDWARE.**  
 10 and 12 Monroe St., 33, 35, 37, 39 and 41 Louis St.,  
**GRAND RAPIDS, MICH.**

# The Michigan Tradesman

Official Organ of Michigan Business Men's Association.

A WEEKLY JOURNAL DEVOTED TO THE

## Retail Trade of the Wolverine State.

Tradesman Company, Proprietor.

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E. A. STOWE, Editor.

WEDNESDAY, SEPTEMBER 17, 1890.

### THE EIGHTH YEAR.

The issue of last week completed the seventh volume of THE TRADESMAN, consequently the paper this week enters upon its eighth year of publication. No radical change having been made in the policy of the journal since its inauguration, and none being now in prospect, there is little to say at this time except to thank the patrons of the paper for the hearty patronage accorded THE TRADESMAN in the past and to bespeak a continuance of the same.

### RECIPROCITY WITH CANADA.

The completion of the Canadian Pacific Railroad and the establishment of a new steamship line from Vancouver to China and Japan, opens very serious prospects as to the future of our trade in tea. As the railroad and the steamship line are both the recipients of heavy subsidies from the British and the Canadian governments, it is for us to decide whether we intend to allow our tea market to be supplied through this new channel, to the injury of our own shipping and our railroads. On motion of Mr. Evarts, a 10 per cent. duty on tea reaching us through any country west of the Cape of Good Hope was inserted in the body of the tariff, while tea coming in our own ships, or on through bills of lading from Asia, is still on the free list.

Throughout the discussion there was a marked exhibition of unfriendliness to the Dominion, which was partly just as based on her treatment of our fishermen, but partly unjust as referring to the provisions of her present tariff. It is true that the recent alterations in her tariff law have an appearance of hostility to us. But it should be remembered that these were "made to sell." The present Tory government cherishes the belief that it can coerce us into a reciprocity arrangement like that of 1854-67 by imposing especial restrictions on our trade with the Dominion. It would pitch its fishermen and its seal-takers over in a minute, if it could get in exchange a treaty allowing its farmers to send us unlimited amounts of their produce in exchange for a permission to us to sell them wagons and some score of other rude manufactures. That was the kind of a treaty George Brown once brought to Washington, where it lies in a pigeon-hole of the State Department. And that is the ideal of more than half of the political leaders of both parties in Canada, and of not a few New Englanders on our side of the line.

Mr. Sherman's proposal to begin reciprocity with coal is quite agreeable to the people of the interior provinces, who would get our Pennsylvania coal free of duty and at lower prices than

they can bring an inferior grade from Nova Scotia. But the miners of Nova Scotia are not likely to favor it. Ten years ago they might have made something of the New England market; but since the system of carrying coal along the coast in barges has been well established, our Pennsylvania coal is put down at any point of that coast as cheap as at home. This is a competition as to price and quality the Blue-Noses hardly could sustain.

### NO STANDING IN COURT.

A fruit canning trust in St. Louis has had the audacity to prosecute an outside company for not fulfilling its contract to enter the combine. It seems to have supposed that by changing its own title from "Trust" to "Company" it could obtain a standing in the court. But the bench ruled that the contract itself was illegal and could not be enforced.

Since the decision on the North River Sugar Refinery case, there has grown up a body of decisions against these illegal combinations, which furnishes precedents enough for their suppression.

### Purely Personal.

P. H. Hoonan, the Reed City druggist, was in town Saturday.

C. L. Martin, the Elk Rapids druggist, was in town over Sunday.

John E. Turkow, the Morley general dealer, was in town Monday.

W. H. Hicks, the Morley druggist, has gone to South Dakota to visit his brother.

Fred H. Ball has gone to Louisville, and will possibly visit other points in Kentucky before returning.

G. J. Van Duren, of the boot and shoe firm of Van Duren Bros., at Holland, was in town one day last week.

Frank M. Keats, the handsome representative of the F. F. Adams Tobacco Co., of Milwaukee, was in town Monday.

Harry Rindge, son of Lester J. Rindge, has taken a position as salesman in the retail department of Eaton, Lyon & Co.

Samuel M. Lemon went to Oden Sunday night on business connected with his new enterprise, the Northern Michigan Lumber Co.

Harm Van Spyker, book-keeper for the Grand Rapids Fruit and Produce Co., is seriously ill with typhoid fever and the chances for his recovery are considered meager.

Harry Fox, Superintendent of the Muskegon Cracker Co., was badly injured in a personal encounter with an inebriated man last week. The attack on Mr. Fox was wholly uncalled for and unexpected.

R. G. Peters, the Manistee millionaire, was in town Saturday to attend the stockholders' meeting of the Northern Michigan Lumber Co. and left on the evening train for Manistee, where he has 20,000,000 feet of pine lumber ready for shipment.

J. C. Shaw has returned from a fortnight's respite from the grocery counter, during which time he visited Duluth, East Superior, Ashland, Marquette and the "Soo." He was accompanied by A. P. Connor and Reed Davies, of Muskegon.

C. E. Udell, the extensive cheese jobber of St. Louis, is spending a few days in the city, the guest of his brother, C. S. Udell, Vice-President of the Brookings Lumber Co. He has a large cold storage warehouse at Sheboygan, Wis., and will spend a few days there after finishing his visit here.

### THE RUBBER MARKET.

#### The Price of Raw Well Maintained--Combination Talk.

From the Boot and Shoe Recorder.

Last week we noted the fact that rubber was climbing up and that prices were firm; since then rubber has advanced two or three cents a pound, and this in face of the new crop which is now on its way to market, and it is very evident that there can be no drop in prices of rubber this year, that is, no real drop in price. It may be that new rubber will be quoted a few cents a pound off, but this is more than compensated for by the heavier weight of the new gum, which is saturated with water. The new gum, that is gum a year old, shrinks in weight invariably, so that there is fully 10 per cent. difference in value between the new and the old product. This steady advance has frightened some of the mills which were caught short of gum, so that they are refusing any considerable orders upon the 38 and 6 off basis; they say they have already taken orders for as many goods as they can possibly turn out at that price, and prefer to go slow. This is particularly true of one or two mills whose managers were shrewd enough in the spring to attempt to bear a crude gum market, selling out a large part of the gum which they then possessed with the expectation of buying it in when they wanted it at a less figure. This time they have missed it and the mills who took the gum from them are enjoying the situation.

Since last March the change in weather this year over the two preceding years has been quite marked. The two preceding years were wet, rainy springs, summers and autumns so cool that the beach hotels had but little business; this year we have had a long drouth in spring and summer, and hot weather which has made it a harvest year for all the seaside resorts. The fall of moisture is quoted by statistics to be about the same year in and year out. During the past two years we had the heavy fall of moisture during the spring, summer and fall months, consequently little or no snow through the winter. This year the first of these conditions has been changed; we have had much less rainfall than the average, and this is strongly indicative

of heavy snowfalls through the winter months. As far as past weather can help the characteristics of a coming season, it seems to indicate that we are to look for at least an average winter, and an average winter will find the retailers of the country unprepared on their rubber stocks, and the scramble for goods will be a large factor in helping the mills reduce their discount to about 25 and 5, which is as low as they can afford goods on gum bought at present prices, and which is likely to be the figure on next year's business.

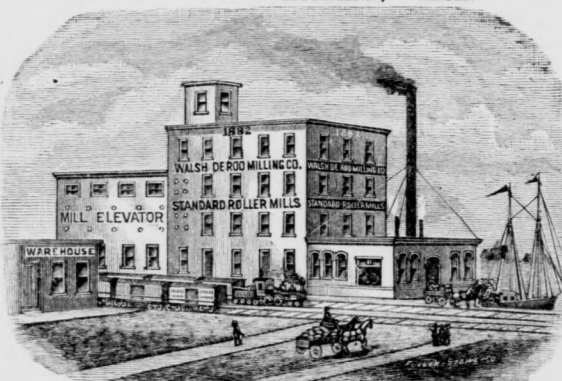
The trade may be interested to know for a fact that the idea of combining the management of the rubber mills under one head is more alive to-day than ever before. It is under advisement and ways and means are being planned to bring it about. The old trust idea is so dead that no one has any idea of resurrecting it. It was weak for the reasons stated at the time the plan was brought out, and those reasons have been sustained by the New York and California courts in such a decided manner that those trusts which were organized at that time have hence been obliged to remodel and change their methods of business. There is no objection, and can be none to a party of capitalists buying enough rubber mills to practically control the market, and this is the general idea upon which the negotiations are being carried out. The rubber business is a most attractive one in the eyes of consolidated capital, for it is one requiring years to build up a reputation and to perfect a standard grade, and no small capitalist can handle such a mill. Those mills which tried to do business on \$300,000 or \$400,000 capital have had to increase it to \$1,000,000 each, and even at that figure are still heavy borrowers of money during the spring and summer months, consequently if all the large and successful mills were to consolidate through purchase into one concern, they need have no fear of any disastrous competition, provided they do not provoke it by arbitrary actions.

### Going Back to Coal.

The high prices and uncertainty of the supply of natural gas at Pittsburg have resulted in three large iron mills going back to the use of coal for steam purposes.

## THE WALSH--DE ROO MILLING CO.,

HOLLAND, MICH.



CORRESPONDENCE SOLICITED.

Daily Capacity.  
400,000 Bbls.

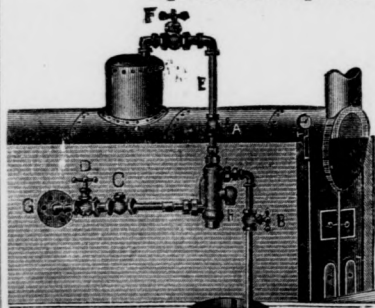
### BRANDS:

SUNLIGHT,  
DAISY,  
PURITY,  
MORNING STAR,  
IDLEWILD,  
DAILY BREAD,  
ECONOMY.

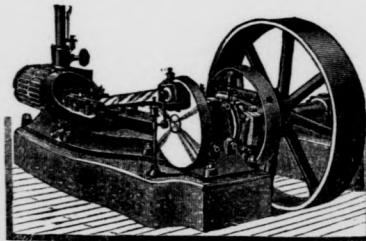
### SPECIALTIES:

Graham,  
Wheatena,  
Buckwheat Flour,  
Rye Flour,  
Bolted Meal,  
Rye Meal,  
Wheat Grits,  
Buckwheat Grits,  
Pearl Barley,  
Oat Meal,  
Rolled Oats.

**BROWN & SEHLER,**  
Dealers in ENGINES, BOILERS and MILL MACHINERY, Farm Machinery,  
Agricultural Implements, Wagons and Carriages.



Corner West Bridge and North Front Sts.,



GRAND RAPIDS, MICH



## PARTRIDGE AS A POLITICIAN.

Written for THE TRADESMAN.

What is known in Bay City as Arbeiter Park, or "The Beer Garden," is an enclosure owned by the Arbeiter Society. A commodious and substantially built hall stands in the foreground. Going past the hall to the right is seen a row of tables and seats, a beer stand, another row of tables and seats, and a bowling alley. To the left there are stands where refreshments can be had. In the center is a large band stand; and scattered here and there are small "summer houses," made of lattice, in which are tables and seats, and in them beer is served. Here the Germans who are of this Society go with their families and friends and enjoy their beer in true German style.

It was in Arbeiter garden that a part of the Labor Day speeches were made. Beer was being served at the stand and a gang of Saginaw toughs were in one of the houses drinking and trying to sing "Drink It Down," when the band struck up a lively air. When the music ceased, the Vice-President of the day announced the first speaker, and the Hon. A. S. Partridge, of Flushing, State President of the Patrons of Industry and Prohibition candidate for Governor, arose, faced the beer stand, and commenced his address to about 200 people who had gathered around the band stand. He gave a history of the Pilgrim Fathers, and of slavery, and then asked the same two questions that he asked at Adrian months ago, that he has asked many times since, and that he will doubtless ask as many times more as he has opportunities to speak, namely, "What's the Matter?" and "What's the Remedy?" He said, "Unless you join a union or trust, you can not succeed in business," and "Competition is a thing of the past." He gave the usual rake at trusts that all politicians are using now, and declared that the farmers' organization is *not* one of them. His remedy is "organization and legislation," urging all classes to band themselves together; to "unify, solidify and concentrate your power;" "I am not only a representative of the Patrons of Industry, but of *all* the industrial classes;" "there are men true to the interests of the masses. It is your duty to put them in office. If you do not, you know what the result will be." He closes his speech by urging every hearer to send to Lansing for a book that can be had, postpaid, for 12 cents.

There were two striking inconsistencies in the speech of this man that were forcibly impressed upon the writer. Repeatedly he expressed his desire to see all the laboring people united *politically*. Again and again he urged on them to harmonize and work together. It is well known how Mr. Partridge is conducting his campaign as a Prohibition candidate for Governor, speaking whenever and wherever he can get an audience; that he wants votes, and all that he can get, he plainly says in word and action; that he words his speeches so as to draw all the votes to himself that he can, is evident to the most obtuse of his listeners. He says that he represents all of the industrial classes and that it is their duty to put men representing them into office.

On the same platform and while he was making this speech, sat a man who is the real candidate of the Industrial Party for the same office that Mr. Partridge seeks for himself. This was A. H. Belden, of Jackson, Union Labor or In-

dustrial Party candidate for Governor. Mr. Partridge urged his hearers to be united and there he stood disuniting them, a candidate against their candidate, trying to place himself in the minds of the voters, instead of their own candidate.

And still greater was the impression that was created by the second inconsistency. He is the candidate of the Prohibition Party, which is so uncompromising that it will in no way co-operate with any class that compromises with the liquor class. He is the man whom they have chosen as standard bearer to lead them on to an increased number of votes through the P. of I. In his speech he incidentally used the word "prohibition" and then excused himself by saying, "Don't be afraid because I say prohibition. We can have prohibition in many things. I am not here to talk *partisan* politics." He had launched out in his speech by giving a definition of "politics" and saying he was there to talk "politics," but it proved the kind that he thought would catch the ears of voters present—not the kind that represented the principles of the party which had honored him with a nomination for a high office. What a grand opportunity it was to present some pertinent facts to these wage workers on the temperance question! Here, where a part of his audience could step but a few feet from where they stood, drink their glass of beer, and again step back and hear the temperance candidate for Governor talk about trusts, business men, offices and the undertakers' union! Oh! for a leader of a great principle with that principle so near his heart and so strongly fixed in his mind that he is not ashamed to declare it wherever he may be. He spoke of the seven hundred million dollars' worth of goods exported yearly and truly said that the producers should receive their share of the profit, but he said nothing of the nine hundred million dollars spent annually for the liquor traffic, a part of this years' quota being consumed before his very eyes. With the multitude of toilers who do not receive full compensation for their labor, he seemed to sympathize; but of the thousands of wives and children who are daily cheated out of the necessities as well as the comforts of life by the saloon element, he said not a word. That he is a politician is sure, and that he is using his position as President of the Patrons of Industry all he can to advance his political ambitions is equally certain.

EDWIN G. PIPP.

Bay City, Mich.

Michigan Commercial Travelers' Association.

DETROIT, Sept. 13, 1890.

The regular meeting of the Board of Trustees of the M. C. T. A. was held Sept. 6.

Proofs of death of L. J. Taylor, of Ann Arbor, were approved and \$2,500 ordered paid from the beneficiary fund.

Proofs of death of C. W. Leonard and C. A. Len, of Detroit, were also approved and paid from the reserve fund.

Six applications were presented, of which five were approved and the applicants elected. As one was disapproved by the medical examiner, the application was returned.

Advance death assessment No. 4 is in process of collection.

The increase in members for 1890, to date, is fifty-three.

THE TRADESMAN is a welcome guest on the table of the M. C. T. A.; also in the library of the Travelers' Club.

M. J. MATTHEWS, Sec'y.

## HOGLE OIL CO., Wholesale and Retail Dealers in Oils and Makers of Fine Lubricants.

OFFICE—19 and 21 Waterloo St. Telephone No. 319. | WORKS—On C. & W. M. and G. R. & I. R. R., one mile north of Junction. Telephone No. 611-3R

The largest and most complete oil line in Michigan. Jobbers of all kinds of Cylinder Oils, Engine Oils, W. Va. Oils, Lard Oils, Neatsfoot Oils, Harness Oil, Signal Oil, Axle Grease, Boiler Purger, Kerosene Oils, Naptha, Turpentine, Linseed Oils, Castor Oil, Cooking Oils, Axle Oils, Machinery Grease, Cotton Waste, Etc. See Quotations.

## ORDER HUDSON LINEN FOR YOUR STATIONERY.

Printers usually buy linens a ream or so at a time, paying roundly for this buying "hand to mouth." By using large quantities we are able to buy of the maker, thus obtaining a paper which, while it is not pure linen, is equal in writing qualities and appearance to that costing the smaller printer double what this costs us. Furthermore, our output is so large that we have reduced the cost to the minimum, while a margin of a few cents on each order gives us satisfactory returns. In view of the close margins we must insist upon cash with order from all customers not known to us or not having a satisfactory rating with mercantile agencies.

COMMERCIAL NOTE HEADS, 5½x8½,	- - -	\$2.25@2.50 per M.
PACKET NOTE HEADS, 6x9½,	- - -	2.50@ 2.75 "
LETTER HEADS, 8½x11,	- - -	3.00@ 4.00 "
ENVELOPES,	- - -	2.60@ 2.75 "

SEND FOR SAMPLES.

THE TRADESMAN COMPANY,  
GRAND RAPIDS.

## HESTER & FOX, Manufacturers' Agents for SAW AND CRIST MILL MACHINERY,

Send for Catalogue and Prices.



**ATLAS ENGINE WORKS**  
INDIANAPOLIS, IND., U. S. A.  
MANUFACTURERS OF  
**STEAM ENGINES & BOILERS.**  
Carry Engines and Boilers in Stock for immediate delivery.

Planers, Matchers, Moulders and all kinds of Wood-Working Machinery, Saws, Belting and Oils.

And Dodge's Patent Wood Split Pulley. Large stock kept on hand. Send for Sample Pulley and become convinced of their superiority.

Write for Prices.

44, 46 and 48 So. Division St., GRAND RAPIDS, MICH.

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CRACKERS, BISCUITS AND SWEET-GOODS.

LARGEST VARIETY IN THE STATE

SPECIAL ATTENTION PAID TO MAIL ORDERS.

457, 459, 461, 463 W. WESTERN AVENUE,

MUSKEGON, MICH.

## No Connection with Any Cracker Trust.

## CURTISS & CO.,

WHOLESALE

## Paper Warehouse.

FLOUR SACKS, GROCERY BAGS, TWINE AND WOODEN WARE.

Houseman Block,

Grand Rapids, Mich.

## Drugs & Medicines.

**State Board of Pharmacy.**  
One Year—Geo. McDonald, Kalamazoo.  
Two Years—Stanley E. Parkhill, Owosso.  
Three Years—Jacob Jesson, Muskegon.  
Four Years—James Vernor, Detroit.  
Five Years—Otmar Eberbach, Ann Arbor.  
President—Jacob Jesson, Muskegon.  
Secretary—Jas. Vernor, Detroit.  
Treasurer—Geo. McDonald, Kalamazoo.  
Next meeting at Lansing, Nov. 5 and 6.

**Michigan State Pharmaceutical Ass'n.**  
President—Frank Inglis, Detroit.  
First Vice-President—F. M. Alsford, Lansing.  
Sec'd Vice-President—Henry Kephart, Berrien Springs.  
Third Vice-President—Jas. Vernor, Detroit.  
Secretary—H. J. Brown, Ann Arbor.  
Treasurer—Wm Dupont, Detroit.  
Executive Committee—C. A. Bugbee, Cheboygan; E. T. Webb, Jackson; D. E. Prall, East Saginaw; Geo. McDonald, Kalamazoo; J. J. Crowley, Detroit.  
Next Meeting—At Saginaw, beginning third Tuesday of September, 1890.

**Grand Rapids Pharmaceutical Society.**  
President, J. W. Hayward, Secretary, Frank H. E. Scott.

**Grand Rapids Drug Clerks' Association.**  
President, F. D. Kipp; Secretary, W. C. Smith.

**Detroit Pharmaceutical Society.**  
President, J. W. Allen; Secretary, W. F. Jackman.

**Muskegon Drug Clerks' Association.**  
President, P. Van Deine; Secretary, John A. Tinhoit.

### PURE FOOD.

Where the Responsibility for Sophistication Should Rest.

From the New York Evening Post.

The adulteration of our foods is one of wrongs against the pocket-book rather than against health. Of debased food—that is, food below standard—there are large quantities sold, as the analyses of chemists too often testify; but in the present state of our knowledge it would be very difficult to justify criminal legislation against the purveyors of this adulterated food as dangerous to the public health. This is the stumbling block which seems to have been in the way of the passage of food laws by Congress or in the several states. All are agreed as to the wisdom of police laws against such conditions as may spread disease; but all are not convinced that Government should attempt the task of prevention against commercial frauds in food further than is now done by general laws. Pure spices, for example, are said to be frequently mixed with an inferior bark or other substances, and sold. There has not yet been traced to this debasing of spices any deterioration in bodily health which would be accepted as evidence before any court of law. The result of the adulteration is simply that the strength of the spice is reduced. If now the price is likewise reduced in proportion, the fraud is against good morals and common honesty. Of course, there is a large chance for fraud in such a state of things—a chance often availed of, for an unscrupulous dealer can get a price for a package of spices out of all proportion to the value of the contents. The case is further complicated by the well-known propensity of very many people to buy their spice where it can be got the cheapest, quality being too often a minor consideration. Cotton-seed oil is another illustration. A man may not like it for himself but he cannot say that lard or olive oil adulterated with it is unwholesome, for the contrary is the fact. Indeed, it is confidently affirmed that lard mixed with cotton-seed oil is not only cheaper, but, for certain uses, is really just as good as the pure article. Certainly, we cannot prevent such mixtures on any ground of public health. The question, then, is one of sophistication—that is, a moral injury to the public, rather than of adulteration, a danger to health—a distinction in terms which some food experts are trying to introduce. A carefully drawn law defining debasement of food has been several times introduced into Congress, but was not passed, on the supposition that public opinion was not ready for it. Some few states have enacted similar laws, New Jersey being one. Such laws allow mixtures, provided the fact of such mixture is plainly stated on the package; otherwise the article is legally construed to be adulterated. A recent addition to this New Jersey law releases the retailer from responsibility for the sophistication of food offered for sale if he can show a warranty from the manufacturer or jobber. This is manifestly just to the retail grocer, who is not an expert, and who should be acquitted of any wrong if he has taken every reason-

able precaution. Meanwhile, the consumer, if he wants cheapness at the expense of quality, or if he wishes a pure article and is willing to pay the price for it, can be supplied. Such a law has been in force in England for several years, and has done great good. The English markets are open to the world, and hence are liable in an unusual degree to every form of skillful adulteration which foreign growers and dealers can invent. Even "coffee," carefully made from burnt beans, is sent there from Germany. This warranty law throws more responsibility and expense upon the English importers than upon other traders, but matters in the long run adjust themselves. So, too, in Paris, as is well known, the rules against adulterated articles, such as wine, in the city shops, are very strict, and no merchant can tell when his stock may be subject to a rigid inspection. In their practical workings, such laws as the English against debasement of food would afford little protection, were they not supplemented by arrangements for public analyses of suspected articles. Butter can be taken to the government chemist at any time, and paid inspectors visit the shops. If a package of spice afterward found to be adulterated is sold to the inspector without some notice of what it really is, the shop-keeper is brought before the magistrate. If he can produce a warranty covering that particular package, the prosecutor turns to the London house. Possibly the London merchants bought the spice from Ceylon without examination. If so, they must pay a fine for their carelessness. Sometimes hard legal battles occur over the question whether the spices are really adulterated or not, and occasionally the inspectors and chemists are beaten. While, therefore, if we are to have food laws, such a warranty as the New Jersey law contains is equitable, practically the whole legislation must fail of effect without a further system for the detection of dealers and their products which violate the law. The appropriations of the State of New York for chemical work upon foods are entirely inadequate for any such result. To please our dairymen, a commissioner and assistants hunt up cases of sales of oleomargarine assiduously. Margarine is only one of many things in which consumers of food are interested. If we see our way clear to Government regulation of our food supply at all, such regulation should be accompanied by appropriations for analysis and inspection, through which alone regulation can have any practical effect. Then a system of warranting the purity of food products sold at retail would help to find the real offenders.

### A Characteristic Story.

Secretary of Agriculture Rusk recently told this story:

"You make me think of the three boys, each of whom had a cent, and who clubbed together and bought a cigar. There were two big boys and one little one. One of the big boys lit the cigar, took a couple of whiffs and then passed it to the other big boy, who did likewise and passed it back to big boy No. 1. The little boy meanwhile looked on with longing eyes, and as the cigar was gradually smoked down to half of its length, wondered whether he was going to have a smoke at all. At last he mustered up courage and said: 'Please sirs, I would like to know where I come in?'"

"Oh," said the biggest boy, as he lustily puffed out volumes of smoke, 'there always two classes of smokers, those who smoke and those who spit, and you can do the spitting.'"

### The Drug Market.

Quinine is active and firm at the late advance. Opium is tending higher. Morphia is unchanged. Gum shellac has advanced. Balsam tolu is higher. Gum gualac is lower. Oil anise has advanced. White and red lead have advanced ¼c. The price is now, 1,000 pounds, 7c; less quantity, 7½c.

Maple City—Dr. R. W. Burke has purchased the general stock of T. Hebert & Co. and will continue the business.

### A Christian Science Fad.

"Think health, and health will find you.  
As certain as the day,  
And pain will lag behind you  
And lose you on the way."

Why not pursue this line of reasoning to the bitter end—something after this fashion:

Think wealth, and you will get it—  
A million more or less;  
Think silk, and in the closet  
You'll find a gros-grain dress.

Think land when you are drowning,  
Beyond all human reach,  
And by this happy theory  
You'll be washed up on the beach.

Think bread when you are hungry,  
And a feast will there be spread;  
Think sleep when you are weary,  
And you'll find yourself in bed.

If rhyme you think when prosy,  
And when you're dull think jokes,  
You'll be a poet just like us,  
And smart, like other folks.

### A Boy's Composition on Boils.

A boil is generally very small at first, and a fellow hardly notices it, but in a few days it gets to be the biggest of the two, and the chap that has it is of very little account in comparison with his boil, which then "has him." Boils appear mysteriously upon various portions of the human body, coming when and where "they darn please," and often in very inconvenient places. Sometimes a solitary boil is the sum total of the affliction, but frequently there is a "rubbish-in lot of 'em" to help the first one. If a boil comes anywhere on a person, that person always wishes it had come somewhere else, although it would puzzle him to say just where.

Some persons call them "damboils," but such persons are addicted to profanity—the proper name is boil. If a chap has a boil, he generally gets a good deal of sympathy from others—"in a horn." Whoever asks him what ails him laughs at him for his pains to answer, while many unfeeling persons make game of him or his misfortune or boil. It is very wicked to make sport of persons with boils; they cannot help it, and often feel very bad about it.

Physicians don't give a boil patient much satisfaction, as a general thing, although young physicians who are just beginning to practice are fond of trying their lancets on them.

Boils are said to be "healthy," and judging from the way they take hold and hang on and ache and grow and burn and "raise Cain" generally, there is no doubt that they are healthy and have good constitutions.

They are generally very lively and playful at night, and it is very funny to see a chap with a large one prospecting around his couch for a place where his boil will fit in "without hurting it."

### Cleaning Greasy Mortars.

Reasonably fine pine sawdust is, perhaps, the cheapest and most efficient agent for cleaning greasy mortars. It is preferable to soap, turpentine or benzine, especially where an ointment is involved. This convenient method is often overlooked by practical pharmacists, and is rarely if ever mentioned in literature.

**ACME WHITE LEAD & COLOR WORKS**  
DETROIT,  
MANUFACTURERS OF  
LATEST ARTISTIC SHADES OF  
FOR Interior AND EXTERIOR DECORATION  
F. J. WURZBURG, Wholesale Agent  
GRAND RAPIDS.

### Embossed Cards,

### Picture Advertising Cards,

### Advertising Folders.

Having a lot of the above goods, consisting of several thousand of different designs, we offer the cards much less than our usual prices.

## The Tradesman Company,

GRAND RAPIDS.

### SUSPENDED!



For allowing the dealer to impose on him by selling him shoe Dressing other than

## JETTINE.

Warranted not to Thicken, Sour or Mold in any climate. Quality Guaranteed Against Injury by Freezing. All others worthless after freezing. See quotation, MARTELL BLACKING CO., Sole Manufacturers, Chicago, Ill.

### Do You Observe the Law?

If not, send \$1 to  
**THE TRADESMAN COMPANY,**  
For their combined

### LIQUOR & POISON RECORD.

### "THE WEAR IS THE TRUE TEST OF VALUE."

We still have in stock the well-known brand

## Pioneer Prepared Paint.

MIXED READY FOR USE.

Having sold same to our trade for over ten years, we can say it has fulfilled the manufacturer's guarantee. Write for sample card and prices before making your spring purchases.

## Hazeltine & Perkins Drug Co.,

GRAND RAPIDS, MICH.

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## FOURTH NATIONAL BANK

Grand Rapids, Mich.

A. J. BOWNE, President.

GEO. C. PIERCE, Vice President.

H. W. NASH, Cashier

CAPITAL, - - - \$300,000.

Transacts a general banking business.

Make a Specialty of Collections. Accounts of Country Merchants Solicited.

### CINSENC ROOT.

We pay the highest price for it. Address

**PECK BROS.,** Wholesale Druggists, GRAND RAPIDS.

**THE MOST RELIABLE FOOD.**  
For Infants and Invalids.  
Used everywhere, with unqualified success. Not a medicine, but a steam-cooked food, suited to the weakest stomach. Take no other. Sold by druggists. In cans, 50c. and upward. **WOOLRICH & Co.** on every label.



## Wholesale Price Current.

Advanced—Gum Shellac, Balsam Tolu, Oil Anise. Declined—Gum Guaiac, White Lead, Red Lead

ACIDUM.		TINCTURES.	
Aceticum	80 10	Aconitum Napellis R.	60
Benzoicum German.	80 10	Aloes	60
Boracic	33 40	" and myrrh	60
Carbolicum	33 40	Arnica	60
Citricum	50 55	Asafetida	60
Hydrochlor	30 5	Atrope Belladonna	60
Nitrosum	10 12	Benzoin	60
Oxalicum	11 13	" Co.	60
Phosphoricum dil.	11 13	Sanguinaria	60
Salicylicum	1 40 1 80	Barosma	60
Sulphuricum	13 12 5	Cantharides	75
Tannicum	1 40 1 60	Cardamon	75
Tartaricum	40 42	" Co.	75
AMMONIA.		Castor	1 00
Aqua, 16 deg.	5 7	Catechu	50
" 20 deg.	7 8	Cinchona	50
Carbonas	11 13	" Co.	50
Chloridum	12 14	Columba	50
ANILINE.		Conium	50
Black	2 00 2 25	Cubeba	50
Brown	80 10	Digitalis	50
Red	45 50	Ergot	50
Yellow	2 50 2 00	Gentian	50
BACCÆ.		" Co.	50
Cubæe (po. 1 50)	1 60 1 75	Guaiac	50
Juniperus	80 10	" ammon	50
Xanthoxylum	25 30	Zingiber	50
BALSAMUM.		Bichromate	13 14
Copaiba	60 65	Bromide	37 40
Peru	61 35	Carb	13 15
Terabin, Canada	35 40	Chlorate, (po. 30)	18 20
Tolutan	45 50	Cyanide	50 55
CORTEX.		Iodide	2 80 2 90
Abies, Canadian	18	Potassa, Bitart, pure.	3 40 3 35
Cassia	11	Potassa, Bitart, com.	15
Cinchona Flava	18	Potassa Nitras, opt.	8 10
Euonymus atropurp.	30	Potassa Nitras	7 9
Myrica Cerifera, po.	20	Prussiate	30 32
Prunus Virgin.	12	Sulphate po.	15 18
Quillala, grd.	12	RADIX.	
Sassafras	12	Aconitum	30 25
Ulmus Po (Ground 12)	10	Althæa	25 30
EXTRACTUM.		Anchusa	15 20
Glycyrrhiza Glabra	24 25	Arum, po.	25
" po.	33 35	Calamus	20 25
Haematox, 15 lb. box	11 12	Gentiana, (po. 15)	10 12
" 1s.	13 14	Glycyrrhiza, (pv. 15)	10 18
" 1/2s.	14 15	Hydrastis, Canadian,	45
" 1/4s.	16 17	(po. 50)	15 20
FERRUM.		Hellebore, Ala, po.	15 20
Carbonate Precip.	15	Inula, po.	15 20
Citrate and Quinia.	23 50	Ipecac, po.	25 35
Citrate Soluble.	80	Iris Flox (po. 30 22)	18 20
Ferrocyanidum Sol.	50	Jalap, pr.	60 65
Solut Chloride.	15	Maranta, 1/2s.	60 65
Sulphate, com'l.	1 1/2 2	Podophyllum, po.	15 18
" pure.	7	Rhei	75 100
FLORA.		" cut.	61 75
Arnica	14 16	" pv.	75 135
Anthemis	20 25	Spigelia	48 53
Matricaria	25 30	Sanguinaria, (po. 25)	20
FOLIA.		Serpentaria	40 45
Barosma	12 20	Senega	45 50
Cassia Acutifol, Tin-	25 28	Similax, Officinalis, H	40
nelvelly	25 28	" M	20
Salvia officinalis, 1/2s	10 12	Scilla, (po. 35)	10 12
and 1/4s.	8 10	Symplocarpus, Fœti-	35
Ura Ursi	8 10	dus, po.	25
GUMMI.		Valeriana, Eng. (po. 30)	25
Acacia, 1st picked.	21 00	" German	15 20
" 2d	20 00	Zingiber a.	10 15
" 3d	19 00	Zingiber j.	22 25
" sifted sorts.	19 00	SEMEN.	
" po.	75 100	Anisum, (po. 20)	15
Aloe, Barb. (po. 60)	50 60	Apium (gravelous)	15 18
" Cape, (po. 20)	12	Bird, 1s.	4 6
" Socotri, (po. 60)	10	Carui, (po. 18)	8 12
Catechu, 1s, 1/2s, 1/4s,	5	Cardamon	1 00 1 25
10)	10	Corlandrum	10 12
Ammoniac	25 30	Cannabis Sativa	3 4
Assafetida, (po. 30)	15	Cydonium	75 100
Benzoinum	50 55	Chenopodium	10 12
Camphore	50 52	Dextrix Odorate	2 00 2 25
Euphorbium po	35 40	Foeniculum	15
Galbanum	30 40	Foenugreek, po.	6 8
Gamboge, po.	80 95	Lini	4 4 4 4
Guaiacum, (po 50)	45	Lini, grd. (bbl. 4 )	4 4 4 4
Kino, (po. 25)	20	Lobelia	35 40
Mastic	20	Phalaris Canarian	3 4 4 4
Myrrh	40	Rapa	16 20
Opil, (pc. 5 40)	4 00 4 10	Sinapis, Albu	8 9
Shellac	28 40	" Nigra	11 12
" bleached.	23 35	SPIRITUS.	
Tragacanth	30 35	Frumentum, W. D. Co.	2 00 2 50
HERBA—In ounce packages.		" D. F. R.	1 75 2 00
Absinthium	25	Juniperis Co. O. T.	1 75 1 75
Eupatorium	20	"	1 75 1 75
Lobelia	25	Saacharum N. E.	1 75 1 75
Majorum	23	Spt. Vini Galli	1 75 1 75
Mentha Piperita	23	Vini Oporto	1 25 2 00
" Vir.	25	Vini Alba	1 25 2 00
Rue	30	SPONGES.	
Tanacetum, V.	22	Florida sheeps' wool	2 25 2 50
Thymus, V.	25	Nassau sheeps' wool	2 00
MAGNESIA.		carriage	1 10
Calcined, Pat.	50 60	Velvet extra sheeps'	85
Carbonate, Pat.	20 22	wool carriage	1 10
Carbonate, K. & M.	20 25	Extra yellow sheeps'	85
Carbonate, Jennings.	35 36	carriage	1 10
OLEUM.		Grass sheeps' wool car-	65
Absinthium	5 00 5 50	riage for slate use	75
Amygdalæ, Dulc.	45 75	Yellow Reef, for slate	1 40
Amygdalæ, Amaræ.	8 00 8 25	use	
Anisi	2 00 2 10	SYRUPS.	
Aurant Cortex	2 50	Accacia	50
Bergamli	3 25 4 00	Zingiber	50
Cajuputi	90 100	Ipecac	60
Caryophyll	1 25 1 30	Ferri Iod.	50
Cedar	35 65	Aurant Cortex	50
Chenopodii	61 75	Rhei Arom.	50
Cinnamonli	1 40 1 50	Similax Officinalis	60
Citronella	45	" Co.	50
Conium Mac.	35 65	Senega	50
Copaiba	1 20 1 30	Scilla	50

Morphia, S. P. & W.	2 85 2 30	Seidlitz Mixture	25	Lindseed, boiled	63	66
S. N. Y. Q. &	2 85 2 30	Sinapis	18	Neat's Foot, winter	50	69
C. Co.	2 85 2 30	" opt.	30	strained	43 1/2	53
Moschus Canton.	40	Suiff, Maccaboy, De	35	Spirits Turpentine	bbl. lb.	
Myristica, No. 1.	70 75	Voes	35	PAINTS.		
Nux Vomica, (po 20)	10	Suiff, Scotch, De. Voes	35	Red Venetian	1 1/2	2 1/2
Os. Sepia	33 38	" Voes	12 13	Ochre, yellow Mars	1 1/2	2 1/2
Pepsin Saac, H. & P. D.	2 00	Soda et Potass Tart.	30 33	" Ber	1 1/2	2 1/2
" Co.	2 00	Soda, Bi-Carb.	1 1/2 2	Putty, commercial	2 1/2	2 1/2
Picis Liq, N. C., 1/2 gal	2 00	Soda, Ash	3 1/2 4	" strictly pure	2 1/2	2 1/2
Pil Hydrarg, (po. 80)	70	Soda, Sulphas	3 1/2 4	Vermilion Prime Amer-	13 1/2	16
Piper Alba, (po 55)	35	Spts. Ether Co.	50 55	Vermilion, English	80 82	
Pix Burgun	7	" Myrcia Dom.	2 00	Green, Peninsular	70 75	
Plumbi Acet	14 15	" Myrcia Imp.	2 50	Lead, red.	67 1/2	
Pulvis Ipecac et opil.	1 10 1 20	Vini Rect. bbl.	2 25	" white	67 1/2	
Pyrethrum, boxes H	25	Less 5c gal, cash ten days.	2 35	Whiting, white Span	67 1/2	
& P. D. Co., doz.	25	Strychnia Crystal	2 10	Whiting, Gilders	69 1/2	
Pyrethrum, pv.	30 35	Sulphur, Subl.	2 1/2 3 1/2	White, Paris American	1 00	
Quassia	8 10	" Roll.	2 1/2 3	Whiting, Paris Eng.	1 40	
Quinia, S. P. & W.	39 44	Tamarinds	8 10	Pioneer Prepared Paint	2 1/2 1 4	
" S. German	30 40	Terebenth Venice	28 30	Swiss Villa Prepared	1 00 1 20	
Rubia Tincturum	12 14	Theobromae	50 55	Paints		
Saccharum Lactis pv	39	Vanilla	9 00 16 00	VARNISHES.		
Salacin	1 80 2 00	Zinci Sulph	7 8	No. 1 Turp Coach	1 10 1 20	
Sanguis Draconis	40 50			Extra Turp	1 60 1 70	
Santonine	2 40	Whale, winter	70 70	Coach Body	2 75 2 80	
Sapo, W.	12 14	Lard, extra	55 60	No. 1 Turp Furn.	1 00 1 10	
" M.	8 10	Lard, No. 1.	45 50	Eutra Turk Damar	1 55 1 60	
" G.	15	Linseed, pure raw	63 63	Japan Dryer, No. 1	70 75	

HAZELTINE  
& PERKINS  
DRUG CO.

Importers and Jobbers of

## --- DRUGS ---

Chemicals and Druggists' Sundries.

Dealers in

Patent Medicines, Paints, Oils, Varnishes.

Sole Agents for the Celebrated Pioneer Prepared Paints.

We are Sole Proprietors of

WEATHERLY'S MICHIGAN CATARRH REMEDY

We have in stock and offer a full line of

Whiskies, Brandies,

Gins, Wines, Rums.

We are Sole Agents in Michigan for W. D. &amp; Co.

Henderson County, Hand Made Sour Mash

Whisky and Druggists' Favorite

Rye Whisky.

We sell Liquors for Medicinal Purposes only.

We give our Personal Attention to Mail Orders and Guar-

antee Satisfaction.

All orders are Shipped and Invoiced the same day we re-

ceive them. Send in a trial order.

Hazelkline &amp; Perkins Drug Co.,

GRAND RAPIDS, MICH.

## GROCERIES.

## Rival Grocers and Rival Hotels.

HARTFORD, Sept. 13.—This town is now in the throes of a double two-sided hotel fight, which is as amusing to outsiders as it is annoying to those who are discommoded by the turn affairs have taken. There are two public houses here—the Franklin House and the hotel at the depot. Both are well conducted, as country hotels go, and each receives a paying patronage at the hands of the traveling public. A few weeks ago, Frank Ingraham conceived the idea that he was not receiving as much trade from the depot hotel as he was entitled to and informed the proprietor of that house that unless more goods were purchased at the Ingraham grocery, some one would pay the penalty. The proprietor of the hotel by the railroad firmly informed the grocer that he would buy his supplies wherever he pleased, whereupon Mr. Ingraham instituted a boycott on the hotel, declining to buy goods of any traveling man who put up at that hostelry. The rivalry between the boycotter and H. L. Gleason, another grocer, is so strong that Gleason thereupon declined to buy goods of any one who stopped at the up-town hotel. Such a stand on the part of the leading grocery and crockery dealers of the town placed the traveling men in those lines at a decided disadvantage, compelling them to choose between the two merchants and hotels or suffer the loss of their entire trade with one of the dealers in question. Some were so diplomatic that they run in for a few hours between trains, so as to avoid stopping at either hotel, while others spread out their samples at one hotel for one dealer and then surreptitiously removed them to the other hotel for the inspection of the other dealer. Most of the boys, however, have come to the conclusion that it is none of the dealer's business what house they stop at, so long as the accommodations and rates are satisfactory to them, and this conclusion appears to receive the approval of their employers, in consequence of which the salesmen are exhibiting a degree of backbone which was decidedly uncommon a month ago.

## Wools Firmer—Hides Lower—Tallow Firm.

Tariff legislation has had some effect on wool and woolsens by making the market stronger and a trifle higher. Sales have been larger and at a little higher prices for some of it. Wools are held higher and there is the usual difference between buyer and seller. There is a better and firmer feeling all around, but the cost of wools cannot be obtained until it is known what will be done with the large amount of goods in bond. If taken out now and forced on the market—as they must be if taken out—our goods market will break. The uncertainty is not over yet.

Hides have declined and the market is weak. The demand is good, if the price is low enough. Tanners command the situation, and will buy at low prices only. Offerings are larger.

Tallow is firm and ready sale, but the price is no higher.

## P. of I. Gossip.

Peter Dendel has contracted with the Patrons of Hopkins Station to sell on the level profit plan.

R. McKinnon, who had one experience with the Patrons at Kent City, has contracted with them again at Hopkins. Mr. McKinnon will never set North River afire, even if he had a dozen contracts.

M. Gray, the Sheridan grocer, writes: "I contracted with the Patrons for sixty days, but they did not carry out their agreement and I threw up the contract before it expired. The joke of it was, my trade increased—even among the

Patrons—as soon as it was known that I had resumed the legitimate method of doing business."

## Looking Backward.

"Pshaw, that's the rankest kind of nonsense I ever read," said a man on the cars, throwing down a copy of Bellamy's "Looking Backward."

A gentleman sitting near by picked up the volume, looked at the title and ventured to ask the first speaker why he had thus sweepingly condemned a book which had made such a stir in the world.

"Stir nothing. It's rot, I tell you, of the worst kind," answered the first man.

"But you will admit that the state of society there described is at least a desirable one."

"Admit nothing. Unless I admit that I was an ass for reading the book, and that anybody who sticks up for the fool who wrote it is a worse ass than I am."

"How so? Would not a state of universal prosperity?"

"Universal fiddlesticks. Look here. I don't know what your business is and don't care, either. But if you think that any people could live and breathe in such a city as that fellow describes, why, sir—"

"Why not?"

"What? And have all the stores under one management? No advertising, no hustling, no store windows, no sign boards, no bargains, no clearing sales, no nothing. Oh, pshaw, it's too absurd to talk about."

"May I inquire what your business is?" asked the bland disciple of Bellamy.

"Certainly. I am an advertising solicitor—anything wrong about that, eh?"

"Of course not. But I can understand your opposition to Bellamy's Utopia now. You see, I am interested in the Consolidated English Trust Company, with a capital of \$10,000,000,000. It would relieve us of a vast deal of searching if Bellamy's ideas were carried out, and we could buy out such a monopoly as he describes. Have a cigar?"

Five minutes later the advertising man had forgotten his biliousness as he sat puffing the three-for-a-dollar smoke of his \$10,000,000,000 fellow-traveler.

## Why They Fought.

Mrs. Figg—You little wretch, you have been fighting again, I know you have. What was it all about?

Tommy—It was just this way. You see, Jimmy Brown and me put in our pennies together to buy apples, and I was to have the cores of what was bought in the afternoon, and he was to have the cores of what was bought in the morning.

Mrs. Figg—I do not see any unfairness about that.

Tommy—Yes; but in the afternoon he went and bought bananners.

## Another Ball Game—Social Hop.

Grand Rapids, Sept. 15.—I wish you would say in THE TRADESMAN that I have arranged with Had Beecher to play his nine at Fountain street park, Saturday, Sept. 20, at 2 o'clock. I want my old nine to be on hand, as follows: B. Van Leuven, W. Beeson, Candy Van Leuven, Dave McGhan, John Fell, A. J. Peck, Will Bush, Frank Haddon, H. S. Robertson.

All traveling men interested in having a social hop at North Park in the near future, will meet at Sweet's Hotel, Saturday evening, at 7 o'clock, sharp.

Yours truly,

H. S. ROBERTSON.

## The Grocery Market.

Sugar is quiet and without particular change. New Orleans molasses and corn syrup are higher. Cheese continues to advance.

For the finest coffees in the world, high grade teas, spices, etc., see J. P. Visner, 17 Hermitage block, Grand Rapids, Mich. Agent for E. J. Gillies & Co., New York City.

## VISITING BUYERS.

Wm VerMeulen, Beaver Dam  
N Harris, Big Springs  
A W Fenton, Bailey  
A J White, Bass River  
E G Beckwith, Bradley  
N F Miller, Lisbon  
J F Barrows & Co, Lawrence  
E Treadgold, Luther  
Osborn & Hammond, Luther  
P J Ellenburgh, Fowler  
G Ten Hoor, Forest Grove  
P H Hoonan, Reed City  
O L Martin & Co, Elk Rapids  
W H Hicks, Morley  
Carrington & North, Trent  
G F Cook, Groen  
J Vander Veen, Gd Haven  
Van Duren Bros., Holland  
Alex Denton, Howard City  
L M Wolf, Hudsonville  
H E Parmelee, Hilliams  
Smith & Bristol, Ada  
F Clapp, Allegan  
Geo P Stark, Cascade  
Eli Rannels, Corning  
I A Woodard, Ashland  
E E Hewitt, Rockford  
John Gunstra, Lamont  
D D Harris, Shelbyville  
H E Hogan, S Boardman  
W H Morris, Evans  
John E Thirkow, Morley  
Holt & Co, Muskegon

## PRODUCE MARKET.

Apples—Dried, 8@8½c for sun-dried and 11@12c for evaporated. The market is strong.

Apples—Fall fruit commands \$2.75 for eating and \$2.25 for cooking stock.

Beans—The market is weaker, owing to appearance of the new crop. Unpicked is held at \$1 up, city hand-picked finding a sluggish demand at \$2 per bu.

Beets—New, 50c per bu.

Butter—Dairy is in good demand at 14@16c per lb.

Cabbages—Home grown, 75c per doz. or \$6 per 100.

Carrots—50c per bu.

Celery—20@25c per doz.

Cooperage—Pork barrels, \$1.25; produce barrels 25c.

Crabapples—50@7c per bu.

Eggs—Scarce and higher. Dealers pay 15c for fresh stock, holding at 1@17c.

Field Seeds—Clover, mammoth, \$4.75 per bu.; medium, \$4.60. Timothy, \$1.65 per bu.

Grapes—Concords and Wardens are almost a ding in the market, selling for 2@2½c. Niagaras and Delaware are nearly as plentiful at 4@5c. The receipts are the heaviest ever known at this market.

Maple Sugar—8@10c per lb., according to quality.

Maple Syrup—75@85c per gal.

Musk Melons—Home grown, 75c per crate.

Onions—75c per bu.

Pop Corn—4c per lb.

Potatoes—It is a little early to predict what is likely to be the ruling price, but present indications are that the farmers will realize from 50 to 70c per bu. for this crop. Shippers are now paying 6@6½c.

Pears—Bartlett stock, \$2.50 per bu.; California, \$3 per box.

Peaches—White stock finds ready sale at \$3 per bu.—an almost unheard of price for that quality. Yellow is grabbed up quick at \$3.50@4; per bu.

Plums—Green Gages and Damsons, \$2@2.50 per bu.; California, \$2 per box.

Sweet Potatoes—Baltimores, \$3 per bbl; Jersey, \$3.25 per bbl.

Tomatoes—Home grown are coming in freely, being held at 75c per bu.

Turnips—30@35c per bu.

Watermelons—Indiana stock is coming in very plentifully, being held at 14@16c apiece.

## PROVISIONS.

The Grand Rapids Packing and Provision Co. quotes as follows:

PORK IN BARRELS.

Mess, new, 12 25  
Short cut, 11 50  
Extra clear pig, short cut, 12 00  
Extra clear, heavy, 12 50  
Clear, fat back, 12 00  
Boston clear, short cut, 12 50  
Clear back, short cut, 12 50  
Standard clear, short cut, best, 12 50

SAUSAGE—Fresh and Smoked.

Pork Sausage, 7  
Ham Sausage, 9  
Tongue Sausage, 8  
Frankfort Sausage, 8  
Blood Sausage, 5  
Bologna, straight, 5  
Bologna, thick, 5  
Head Cheese, 5

LARD—Kettle Rendered.

Tierces, 7  
Tubs, 7½  
50 lb. Tins, 7½

LARD—Family.

Tierces, 6  
30 and 50 lb. Tubs, 6½  
3 lb. Pails, 20 in a case, 7  
5 lb. Pails, 12 in a case, 6½  
10 lb. Pails, 6 in a case, 6½  
20 lb. Pails, 4 in a case, 6½  
50 lb. Cans, 6½

BEEF IN BARRELS.

Extra Mess, warranted 200 lbs., 7 00  
Extra Mess, Chicago packing, 7 00  
Boneless, rump butts, 9 00

SMOKED MEATS—Canvassed or Plain.

Hams, average 20 lbs., 10½  
" 16 lbs., 10½  
" 12 to 14 lbs., 8  
" picnic, 9½  
" best boneless, 8  
Shoulders, 7½  
Breakfast Bacon, boneless, 8  
Dried beef, ham prices, 10½  
Long Clears, heavy, 6½  
Briskets, medium, 6½  
" light, 6½

## FISH and OYSTERS.

F. J. Dettenthaler quotes as follows:

FRESH FISH.

Whitefish, 7½  
" smoked, 8  
Trout, 7½  
Halibut, 215  
Cliscons, 24  
Flounders, 29  
Bluefish, 210  
Mackerel, 225  
Cod, 210  
California salmon, 222

OYSTERS—CANS.

Fairhaven Counts, 235  
F. J. D. Selects, 235  
Selects, 225  
F. J. D., 225  
Anchors, 220

## FRESH MEATS.

Swift and Company quote as follows:

Beef, carcasses, 4 @ 6  
" hind quarters, 5½ @ 6½  
" fore, 3  
" loins, No. 3, 7½ @ 8  
" ribs, 7½  
" rounds, 5 @ 6  
" tongues, 9

Hogs, 2  
Bologna, 5  
Pork loins, 7½  
" shoulders, 235  
Sausage, blood or head, 5  
" liver, 5  
" Frankfort, 7½  
Mutton, 7  
Veal, 7

## CANDIES, FRUITS and NUTS.

The Putnam Candy Co. quotes as follows:

STICK CANDY.

Standard, per lb., 8½ @ 9  
" H. H., 8½ @ 9  
" Twist, 8½ @ 9  
Cut Loaf, 10  
Assorted Cream, 12  
Extra H. H., 11

MIXED CANDY.

Standard, per lb., 8½  
Leader, 8½  
Royal, 9  
Extra, 10  
English Rock, 10  
Conserve, 10  
Broken, 9  
Cut Loaf, 10  
French Creams, 12  
Valley Creams, 13

FANCY—In 5 lb. boxes.

Lemon Drops, 12  
Sour Drops, 13  
Peppermint Drops, 13  
Chocolate Drops, 14  
H. M. Chocolate Drops, 18  
Gum Drops, 10  
Licorice Drops, 18  
A. B. Licorice Drops, 14  
Lozenges, plain, 14  
" printed, 15  
Imperial, 14  
Mottos, 15  
Cream Bar, 15  
Molasses Bar, 13  
Caramels, 16@18  
Hand Made Creams, 18  
Plain Creams, 16  
Decorated Creams, 20  
String Rock, 15  
Burnt Almonds, 22  
Wintergreen Berries, 14

FANCY—In bulk.

Lozenges, plain, in pails, 12  
" printed, in pails, 12  
Chocolate Drops, in pails, 12  
Gum Drops, in pails, 6  
Moss Drops, in pails, 10  
Sour Drops, in pails, 12  
Imperial, in pails, 12

ORANGES.

Rodi, choice, 300, 6 50 @ 7 00  
" 300, @

LEMONS.

Messina, choice, 360, @ 7 00  
" 300, @  
" fancy, 360, @ 7 0  
" 300, @

OTHER FOREIGN FRUITS.

Figs, Smyrna, new, fancy layers, @216  
" Fard, 10-lb. box, @210  
" 50-lb., @28  
" Persian, 50-lb. box, @27

NUTS.

Almonds, Tarragona, @17½  
" Ivaca, @17  
" California, @2  
Brazil, @16  
Walnuts, Grenoble, @17½  
" Marbot, @14  
Pecans, Texas, H. P., @14  
Cocoanuts, full sacks, @25 00

PEANUTS.

Fancy, H. P., Bell, @11  
" Roasted, @12½  
Fancy, H. P., Game Cocks, @  
" Roasted, @  
Fancy, H. P., Stags, @10  
" Roasted, @11½  
Choice, H. P., Ex Prince, @10  
" Roasted, @11½  
Fancy, H. P., Steamboats, @9½  
" Roasted, @11

*You can make more money  
by using Perfection Scales—  
Why don't you?*

For Sale by Leading Wholesale Grocers.



## Wholesale Price Current.

The quotations given below are such as are ordinarily offered cash buyers who pay promptly and buy in full packages.

APPLE BUTTER.		CHOCOLATE—BAKER'S.		Mack, sh's, No. 2, 1/2 bbl		12 00
E. J. Mason & Co.'s goods.. 6		German Sweet..... 23		" " " 12 lb kit..... 1 30		
AXLE GREASE.		Premium..... 35		" " " 10 " "..... 1 20		
Frazer's..... \$2 40		Pure..... 38		White, No. 1, 1/2 bbls..... @ 50		
Aurora..... 1 75		Breakfast Cocoa..... 40		" " " 12 lb. kits..... 1 00		
Diamond..... 1 80		Broma..... 37		" " " 10 lb. kits..... 80		
BAKING POWDER.		COCOA SHELLS.		" Family, 1/2 bbls..... 3 00		
Thepure, 10c packages..... \$1 20		Bulk..... 4 @ 4 1/2		" kits..... 65		
" 1 lb. "..... 1 56		Pound packages..... @ 7		HERES.		
" 6 oz. "..... 2 28		COFFEE EXTRACT.		Sage..... 9		
" 1/2 lb. "..... 2 76		Valley City..... 80		Hops..... 14		
" 12 oz. "..... 4 20		Felix..... 1 10		JELLIES.		
" 1 lb. "..... 5 40		COFFEE—Green.		E. J. Mason & Co.'s goods..... 6		
" 5 lb. "..... 26 00		Rio, fair..... @ 21		Chicago goods..... 5 1/2		
Less 20 per cent. to retailers.		" good..... 21		LAMP WICKS.		
Absolute, 1/4 lb. cans, 100s..... 11 75		" prime..... @ 23		No. .... 30		
" 1/2 lb. " 50s..... 10 00		" fancy, washed..... @ 24		No. 1..... 40		
" 1 lb. " 50s..... 18 75		" golden..... 23		No. 2..... 50		
Acme, 1/4 lb. cans, 3 doz..... 75		Santos..... 23		LICORICE.		
" 1/2 lb. " 2 "..... 1 50		Mexican & Guatemala..... 23		Pure..... 30		
" 1 lb. " 1 "..... 3 60		Java, Interior..... 24		Calabria..... 25		
" bulk..... 4 20		" Mandheling..... 27		Sicily..... 18		
Our Leader, 1/4 lb. cans..... 45		Peaberry..... 27		LYE.		
" 1/2 lb. "..... 90		Mocha, genuine..... 26		Condensed, 2 doz..... 1 25		
" 1 lb. "..... 1 60		To ascertain cost of roasted coffee, add 1/4c. per lb. for roasting and 15 per cent. for shrinkage.		MATCHES.		
Telfer's, 1/4 lb. cans, doz..... 45		COFFEES—Package.		No. 9 sulphur..... 2 00		
" 1/2 lb. "..... 85		Bunola..... 24 1/2		Anchor parlor..... 1 70		
" 1 lb. "..... 1 50		" in cabinets..... 25 1/2		No. 2 home..... 1 10		
BATH BRICK.		McLaughlin's XXXX..... 25 1/2		Export parlor..... 4 00		
English, 2 doz. in case..... 80		Lion..... 25 1/2		MOLASSES.		
Bristol, 2 " "..... 75		" in cabinets..... 25 1/2		Black Strap..... 20		
American, 2 doz. in case..... 70		Durham..... 25		Cuba Baking..... 24		
BLUING.		CLOTHES LINES.		Porto Rico..... 30		
Dozen		Cotton, 40 ft..... per doz. 1 35		New Orleans, good..... 35		
Mexican, 4 oz..... 30		" 50 ft..... " 1 50		" choice..... 40		
" 8 oz..... 60		" 60 ft..... " 1 75		" fancy..... 50		
" 16 oz..... 90		" 70 ft..... " 2 00		One-half barrels, 3c extra		
BROOMS.		" 80 ft..... " 2 25		OATMEAL.		
No. 2 Hurl..... 1 75		Jute..... 60 ft..... 1 00		Barrels..... 6 00		
No. 1..... 2 00		" 72 ft..... " 1 15		Half barrels..... 3 25		
No. 2 Carpet..... 2 25		CONDENSED MILK.		ROLLED OATS.		
No. 1..... 2 50		Eagle..... 7 50		Barrels..... @ 6 00		
Parlor Gem..... 2 75		Anglo-Swiss..... 6 00 @ 7 60		Half bbls..... @ 3 25		
Common Whisk..... 90		COUPONS.		OIL.		
Fancy..... 1 20		"Superior,"		Michigan Test..... 9 1/4		
Mill..... 3 25		\$ 1. per hundred..... 2 50		Water White..... 10 1/2		
Warehouse..... 2 75		\$ 2. " "..... 3 00		PICKLES.		
CANDLES.		\$ 5. " "..... 4 00		Medium..... 1/2 bbl.....		
Hotel, 40 lb. boxes..... 10		\$ 10. " "..... 5 00		Small, bbl..... 1/2 bbl.....		
Star, 40 " "..... 9 1/2		\$ 20. " "..... 6 00		" 1/2 bbl.....		
Paraffine..... 11		"Tradesman,"		PIPES.		
Wicking..... 25		\$ 1. per hundred..... 2 00		Clay, No. 216..... 1 75		
CANNED GOODS—Fish.		\$ 2. " "..... 2 50		" T. D. full count..... 75		
Clams, 1 lb. Little Neck..... 1 10		\$ 5. " "..... 3 00		Cob, No. 3..... 1 25		
Clam Chowder, 3 lb. stand..... 2 10		\$ 10. " "..... 4 00		PRESERVES.		
Cove Oysters, 1 lb. stand..... 1 15		\$ 20. " "..... 5 00		E. J. Mason & Co.'s goods..... 8		
" 2 lb..... 2 20		Subject to the following discounts:		Carolina head..... 7		
Lobsters, 1 lb. picnic..... 1 90		200 or over..... 5 per cent.		" No. 1..... 6 1/2		
" 2 lb..... 2 50		500 " "..... 10		" No. 3.....		
" 1 lb. Star..... 3 25		1000 " "..... 20		Japan, No. 1..... 7		
" 2 lb. Star..... 3 25		CRACKERS.		" No. 2..... 6		
Mackerel, in Tomato Sauce..... 2 25		Kenosha Butter..... 7 1/2		SNUFF.		
" 1 lb. stand..... 1 20		Seymour "..... 5 1/2		Scotch, in bladders..... 37		
" 2 lb..... 2 00		Butter..... 5 1/2		Maccaboy, in jars..... 35		
" 2 lb. in Mustard..... 2 25		" family..... 5 1/2		French Rappee, in jars..... 43		
" 3 lb. souse..... 2 25		" biscuit..... 6 1/2		SOAP.		
Salmon, 1 lb. Columbia 1 75 @ 1 95		Boston..... 7 1/2		Detroit Soap Co.'s Brands.		
" 1 lb. Alaska..... 1 60		City Soda..... 7 1/2		Superior..... 3 30		
Sardines, domestic 1/4s..... 6		Soda..... 6		Queen Anne..... 3 85		
" 1/2s..... 6		City Oyster, XXX..... 5 1/2		German Family..... 3 85		
" Mustard 1/4s..... 11		Shell..... 6		Mottled German..... 3 00		
" imported 1/4s..... 12		CREAM TARTAR.		Old German..... 2 70		
" spiced, 1/4s..... 12		Strictly pure..... 38		U. S. Big Bargain..... 2 00		
Trout, 3 lb. brook..... 2 50		Grocers'..... 25		Frost, Floater..... 3 75		
CANNED GOODS—Fruits.		DRIED FRUITS—Domestic.		Cocoa Castle..... 3 00		
Apples, gallons..... 2 50		Apples, sun-dried..... 8 1/2 @ 9		Cocoa Castle, Fancy..... 3 36		
Blackberries..... 1 20		" evaporated..... @ 14		Allen B. Wrisley's Brands.		
Cherries, red..... 1 30		Apricots..... @		Happy Family, 75..... 2 95		
" pitted..... 1 40		Blackberries..... @		Old Country, 80..... 3 30		
Damsons..... 1 50		Nectarines..... @		Una, 100..... 3 65		
Egg Plums..... 1 25		Peaches..... @		Bouncer, 100..... 3 15		
Gooseberries..... 1 25		Plums..... @		SAL SODA.		
Grapes..... 1 50		Raspberries..... @		Kegs..... 1 1/2		
Green Gages..... 1 50		DRIED FRUITS—Prunes.		Granulated, boxes..... 2		
Peaches, pie..... 1 90		Turkey..... @ 6 1/2		SAPOLIO.		
" seconds..... 2 30		Bosnia..... @ 8		Kitchen, 3 doz. in box..... 2 50		
" stand..... 2 65		California..... @		Hand 3 " "..... 2 50		
" California..... 2 85		DRIED FRUITS—Peel.		SOUPS.		
Pears..... 1 10		Lemon..... 18		Snider's Tomato..... 2 40		
Pineapples, common..... 1 25		Orange..... 18		SPICES—Whole.		
" sliced..... 2 50		DRIED FRUITS—Citron.		Allspice..... 10		
" grated..... 2 75		In drum..... @ 18		Cassia, China in mts..... 8		
Quinces..... 1 10		In boxes..... @ 20		" Batavia in bund..... 15		
Raspberries, black..... 1 30		DRIED FRUITS—Currants.		" Saigon in rolls..... 35		
" red..... 1 40		Zante, in barrels..... @ 6 1/2		Cloves, Amboyne..... 22		
Strawberries..... 1 35		" in less quantity 6 1/2 @ 6 3/4		" Zanzibar..... 16		
Whortleberries..... 1 40		DRIED FRUITS—Raisins.		Mace Batavia..... 80		
CANNED GOODS—Vegetables.		Valencias..... @		Nutmegs, fancy..... 80		
Asparagus..... 85		Ondaras..... @		" No. 1..... 75		
Beans, soaked Lima..... 50		Sultanias..... @		" No. 2..... 65		
" Green Lima..... @ 50		London Layers, California..... 2 60 @ 2 75		Pepper, Singapore, black..... 16		
" String..... 30		London Layers, for'n..... @		" white..... 26		
" Stringless..... 40		Mus'tels, Cal., 2 crown..... @ 2 50		" shot..... 20		
Lewis' Boston Baked..... 1 40		" 3 "..... @ 2 60		SPICES—Ground—In Bulk.		
Corn, stand, brands, 1 00 @ 1 25		GUN POWDER.		Allspice..... 15		
Pears, soaked..... 75		Kegs..... 5 50		Cassia, Batavia..... 20		
" marrofat..... @ 30		Half kegs..... 3 00		" and Saigon..... 25		
" stand June..... 1 40		PARINACEOUS GOODS.		" Saigon..... 42		
" sifted..... @ 15		Farina, 100 lb. kegs..... 04		Cloves, Amboyne..... 26		
" fine French..... 2 10		Hominy, per bbl..... 4 00		" Zanzibar..... 20		
Mushrooms..... 1 80		Macaroni, dom 12 lb box..... 60		Ginger, African..... 12 1/2		
Pumpkin..... @ 45		" imported..... @ 10 1/2		" Cochiti..... 15		
Squash..... 1 10		Pearl Barley..... @ 3		" Jamaica..... 18		
Succotash, soaked..... 1 30		Peas, green..... @ 1 10		Mace Batavia..... 90		
Tomatoes, stand br'ds 1 05 @ 1 10		" split..... @ 3		Mustard, English..... 22		
CATSUP.		Sago, German..... @ 6		" and Trie..... 25		
Snider's, 1/2 pint..... 1 35		Tapioca, fl'k or p'ri..... @ 7		" Trieste..... 27		
" pint..... 2 30		Wheat, cracked..... @ 5		Nutmegs, No. 2..... 80		
" quart..... 3 50		Vermicelli, import..... @ 10 1/2		Pepper, Singapore, black..... 18		
CHEESE.		" domestic..... @ 60		" white..... 30		
Fancy Full Cream..... 10 1/2 @ 11		FISH—SALT.		" Cayenne..... 25		
Good..... 9 1/2 @ 10		Cod, whole..... 5 @ 6		SUGARS.		
Part Skimmed..... 7 1/2 @ 8 1/4		" boneless..... 6 1/2 @ 8		Cut Loaf..... @ 7 1/2		
Sap Sago..... @ 20		Halibut..... 2 90		Cubes..... @ 7 1/2		
Edam..... @ 1 00		Herring, round, 1/2 bbl..... 2 75		Powdered..... @ 7 1/2		
Swiss, imported..... 24 @ 25		" gibbed..... 12 00		Standard Granulated..... @ 6 1/2		
" domestic..... 15 @ 16		" Holland, bbls..... 12 00		" Fine..... @ 6 1/2		
CHEWING GUM.		" kegs..... @ 60		Confectioners' A..... @ 6 1/2		
Rubber, 100 lumps..... 30		" Scaled..... @ 20		White Extra C..... 6 1/2 @ 6 1/2		
" 200..... 40		Trout, 1/2 bbls..... @ 25		Extra C..... @ 6 1/2		
Spruce, 200 pieces..... 40		" 10 lb. kits..... 75		C..... 5 1/2 @ 6		
CHICORY.		Red..... 7 1/2		Yellow..... 5 1/2 @ 5 1/2		
Bulk..... 6		BATH BRICK.		SEEDS.		
Red..... 7 1/2		English, 2 doz. in case..... 80		Mixed bird..... 4 1/2 @ 6		
Bristol, 2 " "..... 75		Bristol, 2 " "..... 75		Caraway..... 9		
American, 2 doz. in case..... 70		American, 2 doz. in case..... 70		Canary..... 3 1/2		
BLUING.		BLUING.		Hemp..... 4		
Dozen		Dozen		Anise..... 8		
Mexican, 4 oz..... 30		Mexican, 4 oz..... 30		Rape..... 6		
" 8 oz..... 60		" 8 oz..... 60		Mustard..... 7 1/2		
" 16 oz..... 90		" 16 oz..... 90		CANNED GOODS—Vegetables.		
BROOMS.		BROOMS.		Asparagus..... 85		
No. 2 Hurl..... 1 75		No. 2 Hurl..... 1 75		Beans, soaked Lima..... 50		
No. 1..... 2 00		No. 1..... 2 00		" Green Lima..... @ 50		
No. 2 Carpet..... 2 25		No. 2 Carpet..... 2 25		" String..... 30		
No. 1..... 2 50		No. 1..... 2 50		" Stringless..... 40		
Parlor Gem..... 2 75		Parlor Gem..... 2 75		Lewis' Boston Baked..... 1 40		
Common Whisk..... 90		Common Whisk..... 90		Corn, stand, brands, 1 00 @ 1 25		
Fancy..... 1 20		Fancy..... 1 20		Pears, soaked..... 75		
Mill..... 3 25		Mill..... 3 25		" marrofat..... @ 30		
Warehouse..... 2 75		Warehouse..... 2 75		" stand June..... 1 40		
CANDLES.		CANDLES.		" sifted..... @ 15		
Hotel, 40 lb. boxes..... 10		Hotel, 40 lb. boxes..... 10		" fine French..... 2 10		
Star, 40 " "..... 9 1/2		Star, 40 " "..... 9 1/2		Mushrooms..... 1 80		
Paraffine..... 11		Paraffine..... 11		Pumpkin..... @ 45		
Wicking..... 25		Wicking..... 25		Squash..... 1 10		
CANNED GOODS—Fish.		CANNED GOODS—Fish.		Succotash, soaked..... 1 30		
Clams, 1 lb. Little Neck..... 1 10		Clams, 1 lb. Little Neck..... 1 10		Tomatoes, stand br'ds 1 05 @ 1 10		
Clam Chowder, 3 lb. stand..... 2 10		Clam Chowder, 3 lb. stand..... 2 10		CATSUP.		
Cove Oysters, 1 lb. stand..... 1 15		Cove Oysters, 1 lb. stand..... 1 15		Snider's, 1/2 pint..... 1 35		
" 2 lb..... 2 20		" 2 lb..... 2 20		" pint..... 2 30		
Lobsters, 1 lb. picnic..... 1 90		Lobsters, 1 lb. picnic..... 1 90		" quart..... 3 50		
" 2 lb..... 2 50		" 2 lb..... 2 50		CHEESE.		
" 1 lb. Star..... 3 25		" 1 lb. Star..... 3 25		Fancy Full Cream..... 10 1/2 @ 11		
" 2 lb. Star..... 3 25		" 2 lb. Star..... 3 25		Good..... 9 1/2 @ 10		
Mackerel, in Tomato Sauce..... 2 25		Mackerel, in Tomato Sauce..... 2 25		Part Skimmed..... 7 1/2 @ 8 1/4		
" 1 lb. stand..... 1 20		" 1 lb. stand..... 1 20		Sap Sago..... @ 20		
" 2 lb..... 2 00		" 2 lb..... 2 00		Edam..... @ 1 00		
" 2 lb. in Mustard..... 2 25		" 2 lb. in Mustard..... 2 25		Swiss, imported..... 24 @ 25		
" 3 lb. souse..... 2 25		" 3 lb. souse..... 2 25		" domestic..... 15 @ 16		
Salmon, 1 lb. Columbia 1 75 @ 1 95		Salmon, 1 lb. Columbia 1 75 @ 1 95		CHEWING GUM.		
" 1 lb. Alaska..... 1 60		" 1 lb. Alaska..... 1 60		Rubber, 100 lumps..... 30		
Sardines, domestic 1/4s..... 6		Sardines, domestic 1/4s..... 6		" 200..... 40		
" 1/2s..... 6		" 1/2s..... 6		Spruce, 200 pieces..... 40		
" Mustard 1/4s..... 11		" Mustard 1/4s..... 11		CHICORY.		
" imported 1/4s..... 12		" imported 1/4s..... 12		Bulk..... 6		
" spiced, 1/4s..... 12		" spiced, 1/4s..... 12		Red..... 7 1/2		
Trout, 3 lb. brook..... 2 50		Trout, 3 lb. brook..... 2 50		BATH BRICK.		
CANNED GOODS—Fruits.		CANNED GOODS—Fruits.		English, 2 doz. in case..... 80		
Apples, gallons..... 2 50		Apples, gallons..... 2 50		Bristol, 2 " "..... 75		
Apricots..... 1 20		Apricots..... 1 20		American, 2 doz. in case..... 70		
Blackberries..... 1 20		Blackberries..... 1 20		BLUING.		
Cherries, red..... 1 30		Cherries, red..... 1 30		Dozen		
" pitted..... 1 40		" pitted..... 1 40		Mexican, 4 oz..... 30		
Damsons..... 1 50		Damsons..... 1 50		" 8 oz..... 60		
Egg Plums..... 1 25		Egg Plums..... 1 25		" 16 oz..... 90		
Gooseberries..... 1 25		Gooseberries..... 1 25		BROOMS.		
Grapes..... 1 50		Grapes..... 1 50		No. 2 Hurl..... 1 75		
Green Gages..... 1 50		Green Gages..... 1 50		No. 1..... 2 00		
Peaches, pie..... 1 90		Peaches, pie..... 1 90		No. 2 Carpet..... 2 25		
" seconds..... 2 30		" seconds..... 2 30		No. 1..... 2 50		
" stand..... 2 65		" stand..... 2 65		Parlor Gem..... 2 75		
" California..... 2 85		" California..... 2 85		Common Whisk..... 90		
Pears..... 1 10		Pears..... 1 10		Fancy..... 1 20		
Pineapples, common..... 1 25		Pineapples, common..... 1 25		Mill..... 3 25		
" sliced..... 2 50		" sliced..... 2 50		Warehouse..... 2 75		
" grated..... 2 75		" grated..... 2 75		CANDLES.		

## A COUNTRY CIRCUS.

"Cut, cut, ca-daw cut! Cut, cut!"

Thus caroling her way, the speckled hen flapped wildly around among Miss Terebinth Rockwell's dahlias and carnations, with that fair maiden following close in pursuit, her checked son-bonnet waved above her head like an ensign of war. Leander stood and watched the pursuit, with the cool, impartial smile of a disinterested spectator, until the speckled fugitive bethought herself to dart headlong into the sunny angle of the stone wall, where the scarlet spheres of ripening tomatoes basked on a rude wooden frame. At the supreme second, he swooped noiselessly down from his unseen vantage point and seized Old Speckle by her fluttering wings.

"Here's your fowl, Terebinth," said he.

"Well, I declare!" said Miss Terebinth, according a reluctant admiration to the deftness of the capture. "And I've been chasin' the creature this ten minutes! I'm goin' to have a *fricassee* for dinner."

"Company comin'?"

"I mean to ask Elder Atkinson and his wife."

"Don't ask 'em," said Leander. "Put it off till some other time, Terebinth."

"For goodness' sake! why?"

Leander drew three squares of yellow pasteboard from his pocket.

"Look," said he, "I've got tickets for the circus to-night—for you and me and Ally Ames."

Miss Terebinth's careworn visage brightened up. To these simple country folk, the annual visitation of the circus signified opera, theater, polo and athletic games all in one.

"Good!" cried she, releasing the struggling hen. "Then I'll let Old Speckle go this time. But, Leander, have you asked Alice?"

"I'm going there now."

"Are you sure she'll go?"

"Of course; why shouldn't she?"

Terebinth hesitated, as she tied the sun-bonnet strings under her chin.

"Perhaps that young English tourist that boards at the hotel—Captain Cassell they call him, don't they?"

Leander's handsome, sun-burned visage darkened.

"What of him?" said he, sharply.

"He may have asked her. Don't be vexed, Leander," she added, pleadingly. "Folks do say she's dreadful took up with him, and I don't know's I wonder so much arter I heard him talk, t'other night, to Mary Bailey's Chinese party. He's traveled most everywhere; and if you could hear him describe the tigers he killed in Ceylon and the elephants he's hunted on the Niger River—"

"Oh, hang the tigers and the elephants!" impatiently broke in Leander. "I don't believe a word of it. I dare say he's all very well; but, for my part, I haven't much opinion of a fellow that loafs around a hotel piazza in hay-making time, doing nothing, with a white scarf on his hat, and a sash, for all the world like a girl's, tied around his waist!"

"It's the fashion," said Terebinth. "A queer fashion, I think," commented Leander.

"He's a very brave man—a regular hero," went on Terebinth. "He served in Her Majesty's White-Heeled Horse once, during a London riot, and—"

"And did wonders, I don't doubt," interrupted Leander. "But I don't see what all this has to do with us and Calumet's circus."

He took up his hat from the grass, where it had been reposing among buttercups and white clover blossoms all this time, and started off at a brisk walk. Terebinth looked dolefully after him.

"Poor Leander," said she, half aloud. "I'm afraid he's going to be badly disappointed."

Alice Ames was sitting on the porch, under the green, shifting shadows of the hop vines, shelling Lima beans to dry, as Leander Rockwell's fine, tall figure came swinging up the path. He was very handsome, thought the girl, but he lacked the ease and polish of the dapper little captain of "Her Majesty's White-Heeled Horse." His clothes bore evidence of country cut—his boots were powdered with dust, and his face was bronzed with August heat.

"How do you do, Ally?" said he; and Alice, remembering the deferential manner with which the captain always addressed her as "Miss Ames," answered, with a toss of the head:

"I'm pretty well, I thank you!"

"I've been gettin' some tickets for the circus to-night, Ally," said he, plunging *con amore* into his subject. "Will you go with me?"

"Thank you ever so much," said she, stooping for a fresh handful of the velvety green pods, "but I've promised Captain Cassell to go with him!"

"Humph!" observed Leander, "so I'm too late?"

"Yes, a little too late."

"Is it to be always so, Ally?"

"I don't know what you mean, Leander."

"You used to care for me a little, before this boasting captain-of-horse came here."

"I like you well enough, now, Leander."

"Well enough to marry me?"

"I don't think you are justified in asking me any such questions," said Alice, jumping up and retreating hurriedly into the house.

"I understand," remarked Leander, grimly. "I don't stand any chance alongside of the tiger-hunting hero. It's a pity we haven't a few wild beasts in these woods to kill. The captain must miss his occupation. Well, good afternoon, Ally. Terebinth and I will have to go to the circus by ourselves, I suppose."

The mammoth tenton Durkill Common was crowded that night. Calumet's circus was a local celebrity and had been widely advertised. The rural population had not many opportunities of enjoyment, and did not propose to let this one go by default. Every one was there, from Elder Atkinson and his wife down to little Michael Ryan, the cobbler, and his pinched-looking better-half. Captain Cassell and pretty Alice Ames occupied a conspicuous front seat, and a few rows farther back sat Leander Rockwell, with Miss Terebinth and her friend Hannah Binns beside her, a plain little seamstress body, who had been asked at the eleventh hour; "sooner than waste the ticket," thrifty Miss Terebinth had said. One by one, the "Unparalleled Attractions" had been put forward; the time-worn clown, the spangled columbine, the trained elephants, the bicycle riders and the swarthy snake charmer with the gold crescents dangling from his ears and the great, glittering stage diamond in the front of his turban.

"Oh, isn't it wonderful?" cried Alice Ames.

"Pretty fair—pretty fair," answered Captain Cassell, tapping the ivory knob of his cane against his teeth. "But those rattlesnakes don't compare in size to a *cobra capello* I once killed in our tent at Dunglepore, when—"

And the rounds of applause drowned the end of his sentence.

"Ah! a tiger-taming act!" said the captain, consulting his programme. "The Marvelous Signor Mahmelli and his pupil, Rajah! Call that a Bengal tiger, do they? I wish you could have seen the fellow I shot, that last summer in the jungles at Hoodah. My sister has his skin on her drawing room floor now, made into a rug. It had killed four men and a sacred ox, and the natives called him 'The Scourge of the Shore.' O yes, I don't deny that the fellow handles him very neatly, but—"

At that second, just when the "Beast of the Tropics" was drowsily going through with his list of accomplishments, the lash of his keeper struck a trifle sharper than usual, or some other unseen cause ignited the powder magazine of the animal's slumbering savagery. With a ferocious roar he sprang forward, felling the keeper with a single blow of his paw, and leaped toward the row of footlights, whose fitful flicker seemed to irritate him as a red rag enrages a bull.

There was a shriek, a rush, a moment or two of wild confusion. Ally Ames uttered a scream. Captain Cassell had turned as pale as a tallow candle.

"We'd better get out of this," said he, hoarsely. "Quick! quick!"

But Alice, paralyzed by fear, sat as still as death.

## Have Some Style About You!

The dealer who has no printed letter heads on which to ask for circulars, catalogues and prices, and conduct his general correspondence with, suffers more every month for want of them than a five years' supply would cost. He economizes by using postal cards, or cheap, and, to his shame, often dirty scraps of paper, and whether he states so or not he expects the lowest prices, the best trade. He may be ever so good for his purchases, may even offer to pay cash, but there is something so careless, shiftless and slovenly about his letter that it excites suspicion, because not in keeping with well recognized, good business principles. When such an enquiry comes to a manufacturer or a jobber, it goes through a most searching examination as to character, means and credibility, half condemned to begin with. It would be examined anyhow, even if handsomely printed, but the difference to begin with, would be about equal to that of introducing a tramp and a gentleman on a witness stand in court. Besides, the printed heading would answer the question as to whether the enquirer was a dealer and at the same time indicate his special line of trade. Bad penmanship, bad spelling and bad grammar are pardonable, because many uneducated men have been and are now very successful in business. But even those are less objectionable when appearing with evidences of care, neatness and prosperity.

Please write us for estimates.

**The Tradesman Company,**

GRAND RAPIDS, MICH

## LEMON &amp; PETERS,

IMPORTING AND

## Wholesale Grocers.

SOLE AGENTS FOR

**McGinty's Fine Cut Tobacco,**

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**Acme Cheese--Herkimer Co., N. Y.**

**Castor Oil Axle Grease.**

**GRAND RAPIDS.**

## REMOVAL

Already and within a year's time, our business has grown to such proportions as to demand larger quarters, which we have secured at 46 Ottawa St., where we shall be pleased to see our friends in the future.

Net weights and fine goods tell the tale. Be sure to give them a trial.

**A. E. BROOKS & CO.**



**Putnam Candy Co.**

HEADQUARTERS FOR

**ORANGES,**

**LEMONS,**

**BANANAS,**

**Figs, Dates, Nuts, etc.**



"I—I can't move!" she gasped. "I think I'm going to faint."

The captain hesitated a second, and finally decided matters by taking to his heels, with the rest of the flying crowd. Alice shut her eyes with a chill shudder; she could not see the tawny Death spring upon her; but in a moment she opened them again at the sound of a triumphant shout that went up around her.

Leander Rockwell was in the arena lately occupied by the vanished band, struggling with the savage monster. She could see his set teeth, the veins standing out on his forehead, the red fire in his eyes, and she knew it was for life or death.

"After all," said the minister, "these circuses are sinful risks to human life. I never shall see my way clear to attending one again. Suppose that brave young fellow had been killed before our face and eyes, in the noble effort he made to save our lives?"

"Golly, though, pa, wasn't it grand?" said John Henry, the good man's eldest hope. "Most equal to a Spanish bullfight. Everybody knows that Lee Rockwell's the strongest fellow in Durkill Four Corners, but the old tiger'd got the best of him, if it hadn't been for that lick Lee gave him over the head with the sharp edge of the cornet that the music men had dropped, when they got under the stage, like lightning. It was as good as a Damascus scimeter, Lee says; and, once stunned, it was easy enough for the property men to kill him. It'll be an awful loss to the circus folks, though!" reflectively added John Henry. "There ain't many tigers of that size in the traveling ring in this country."

"But wasn't it funny, husband," said the minister's wife, "about Captain Cassell's being found hiding under the manger in the trained ponies' stalls, with the door tightly locked. A man who, according to his own account, has killed scores of leopards and half a dozen elephants in India, and is afraid of nothing. I'm told that the engagement between him and Alice Ames is off and that she is spending a week with Terebinth Rockwell. The fright and the danger together have made poor Terebinth quite ill."

But if the minister's wife had only known it, Terebinth was a great deal better now, and she and Ally were busy making a gown of white surah silk, with a great deal of soft lace and ribbon bows above it.

"Because," said Ally, laughing, "Leander says he won't wait—and a man who can conquer a tiger, oughtn't to be contradicted by a woman."

"You really love me, then?" said Leander.

"I really love you," repeated Alice. "And oh, Leander! I am so very, very proud of you!" AMY RANDOLPH.

#### The Condition of Trade.

From the New York Shipping List.

A new week has opened with renewed activity in the distributive movement of trade not only in this city but in all the principal cities, and from almost every direction reports of the most encouraging character have been received. In this city the heaviest volume of business has been in the dry goods market, which is not only in excess of last year, but is the heaviest in a number of years. Both cotton and woolen fabrics have been in active request, and the outlook is much more satisfactory than a month ago. The demand for groceries has also quickened, particularly for refined sugar, tea and rice, the refineries being oversold, with prices still advancing, while in tea the business has been unusually active, and new rice is being actively absorbed as fast as supplies can be marketed. There has been an improved demand for iron, anthracite coal is beginning to find a better outlet, and general trade is feeling the impulse of an increasing demand to replenish depleted stocks and meet the requirements of actual consumption. The expanding volume of business and the marketing of crops call into active circulation larger supplies of money, and hence it is not surprising to find firmer money markets and a close absorption of the available offerings of loanable funds, but notwithstanding an unfavorable bank

statement, there is no uneasiness respecting the future, the Secretary of the Treasury having offered a fresh opportunity for releasing the funds that have accumulated in the Treasury. This consists of an offer to anticipate the interest due upon the 4 per cent. bonds, without rebate, from Oct. 1 to and including July 1, 1891. This amounts to about \$24,000,000, and in connection with the redemption of 4½ per cent. bonds under the last circular, provides ample resources for the monetary requirements of the ensuing three months. The recent decline in the value of wheat, corn, oats and cotton, which is due to more favorable crop prospects, has not yet stimulated the export demand for these staple products, the outward movement last week having been very much smaller than for the corresponding period last year, but there is room for still further liquidation in this respect, and an improvement in exports will be watched for with special interest just now, for it will furnish the keynote to the prosperity of the country during the remaining portions of the calendar year. After harvesting the crops, the marketing of them is next in importance. Reports from the interior as to the condition of trade are cheerful, as may be seen from the following brief epitome: Chicago reports smaller receipts of grain than last year, except of barley; a decrease of half in dressed beef because of the Stock Yards strike, and a large decrease in butter, but an increase of 36 per cent. in cured meats, 200 per cent. in lard, and a heavy increase in cheese and wool, while merchandise, and especially dry goods sales, much exceed last year's. St. Louis notes good trade in nearly all lines, with crop prospects somewhat improved. Cincinnati finds business favorable, excellent in boots and shoes, and healthy in other merchandise, with an advance in groceries; the carriage manufacture is active, and some decrease from last year in sales of clothing is more than compensated by better prices. Trade is fairly good in nearly all lines at Cleveland, encouraging at Detroit, better than anticipated at Milwaukee, unchanged at St. Paul, and fair in Kansas City. From Jacksonville there come brighter reports, and at Savannah business is brisk.

Cadillac—Sampson & Drury will ship a carload of cant hook handles to Portland, Oregon, this week.

[Established 1780.]



"LA BELLE CHOCOLATIÈRE."

W. BAKER & CO.'S REGISTERED TRADE-MARK.

No Chemicals are used in any of Walter Baker & Co.'s Chocolate and Cocoa Preparations.

These preparations have stood the test of public approval for more than one hundred years, and are the acknowledged standard of purity and excellence.

#### TIME TABLES.

##### Grand Rapids & Indiana.

In effect June 23, 1890.

##### TRAINS GOING NORTH.

Big Rapids & Saginaw	Leave	Arrive
Traverse City & Mackinaw	6:55 a.m.	10:15 a.m.
Traverse City & Mackinaw	9:15 a.m.	11:30 a.m.
Traverse City & Mackinaw	1:15 p.m.	4:10 p.m.
Mackinaw City	3:50 p.m.	10:30 p.m.

Train leaving at 10:30 p.m. runs daily. Sunday included. Other trains daily except Sunday.

##### GOING SOUTH.

Cincinnati Express	6:00 a.m.	6:30 a.m.
Port Wayne & Chicago	10:15 a.m.	10:25 a.m.
Cincinnati Express	5:40 p.m.	6:00 p.m.
Sturgis & Chicago	10:50 p.m.	11:30 p.m.

From Big Rapids & Saginaw—11:30 a.m. Train leaving for Cincinnati at 4 p.m. runs daily. Sundays included. Other trains daily except Sunday. Sleeping and Parlor Car Service: North—7:25 a.m. and 10:30 p.m. trains have Wagner sleeping and parlor cars to Petoskey and Mackinaw City. 11:30 a.m. train parlor chair cars to Mackinaw City. South—6:30 a.m. train has parlor chair car and 6 p.m. train sleeping car for Cincinnati; 11:30 p.m. train, Wagner sleeping car for Chicago via Kalamazoo.

##### Muskegon, Grand Rapids & Indiana.

Leave	Arrive
7:00 a.m.	10:15 a.m.
11:30 a.m.	3:45 p.m.
5:40 p.m.	8:45 p.m.

Leaving time at Bridge street depot 7 minutes later. Through tickets and full information can be had by calling upon A. Almquist, ticket agent at depot, or Geo. W. Munson, Union Ticket Agent, 67 Monroe St., Grand Rapids, Mich.

C. L. LOCKWOOD, Gen'l Pass. Agent.

##### Detroit, Grand Haven & Milwaukee.

##### GOING WEST.

Morning Express	Arrives	Leaves
Through Mail	12:50 p.m.	1:00 p.m.
Grand Rapids Express	4:10 p.m.	6:15 p.m.
Night Express	10:25 p.m.	10:30 p.m.
Mixed	6:40 a.m.	8:45 a.m.

##### GOING EAST.

Detroit Express	Arrives	Leaves
Through Mail	6:45 a.m.	6:50 a.m.
Evening Express	10:10 a.m.	10:20 a.m.
Night Express	3:35 p.m.	3:45 p.m.
Daily, Sundays excepted.	9:50 p.m.	10:55 p.m.

Detroit Express leaving 6:50 a.m. has Wagner parlor and buffet car attached, and Evening Express leaving 3:45 p.m. has parlor car attached. These trains make direct connection in Detroit for all points East.

Express leaving at 10:55 p.m. has Wagner sleeping car to Detroit, arriving in Detroit at 7:30 a.m. Steamboat Express makes direct connection a Grand Haven with steamboat for Milwaukee.

Tickets and sleeping car berths secured at D. G. H. & M. R. Y. offices, 28 Monroe St., and at the depot. JAS. CAMPBELL, City Passenger Agent.

Jno. W. Loud, Traffic Manager, Detroit.

##### Toledo, Ann Arbor & Northern.

For Toledo and all points South and East, take the Toledo, Ann Arbor & North Michigan Railway from Owosso Junction. Sure connections at above point with trains of D. G. H. & M., and connections at Toledo with evening trains for Cleveland, Buffalo, Columbus, Dayton, Cincinnati, Pittsburg, Creston, Orville and all prominent points on connecting lines.

A. J. PAISLEY, Gen'l Pass. Agent

##### CHICAGO & WEST MICHIGAN.

##### DEPART.

Mail and Express for Big Rapids, Ludington, Manistee & Traverse City	7:30 a.m.
Express for Chicago and Muskegon	9:00 a.m.
Fast Mail for Chicago	1:00 p.m.
Express for Muskegon and Hart	5:45 p.m.
Night Express for Chicago	11:35 p.m.
Night Express for Indianapolis	11:35 p.m.
Mail for Big Rapids, Manistee and Traverse City	15:05 p.m.
Ex. for Grand Haven & Muskegon	18:40 p.m.

##### ARRIVE.

Night Express from Chicago	6:30 a.m.
Night Express from Indianapolis	6:30 a.m.
Ex. from Muskegon, Hart & Pentwater	10:45 a.m.
Express from Big Rapids, Baldwin and Traverse City	12:35 p.m.
Mail from Chicago and Muskegon	3:55 p.m.
Express from Grand Haven	5:30 p.m.
Fast Express from Chicago	10:15 p.m.
Ex. from Muskegon and Pentwater	11:50 p.m.
Ex. from Baldwin and Traverse City	14:50 p.m.
Express from Traverse City	11:30 p.m.
*Daily. *Daily except Sunday. *Daily except Saturday. *Daily except Monday.	

Through chair car for Chicago on 9:00 a.m. train; no extra charge for seats. Trains leaving Grand Rapids at 1:00 p.m. and 11:35 p.m. run through to Chicago solid. Through sleeping cars between Grand Rapids and Chicago on night express trains. Through combination sleeping and chair car between Grand Rapids and Indianapolis on night express trains.

Through sleeper between Chicago and Traverse City; leaves Chicago 4:40 p.m. except Sunday; Grand Rapids, 11:30 p.m.; arrives in Traverse City at 6 a.m. Leaves Traverse City at 6:15 p.m. except Saturday; arrives in Grand Rapids at 11:30 p.m.; Chicago 7:05 a.m.

Rail and water route between Grand Rapids and Chicago via St. Joseph and Graham & Morton's new palace steamers, City of Chicago and Puritan.

Leave Grand Rapids 1:00 p.m. arrive in Chicago 8:30 p.m. Leave Chicago 9:00 p.m. arrive Grand Rapids 6:30 a.m. The 5:05 p.m. train has through parlor car from Detroit to Manistee.

##### DETROIT, LANSING & NORTHERN.

##### DEPART.

Express for Saginaw and Bay City	6:55 a.m.
Mail for Lansing, Detroit and East	7:25 a.m.
Express for Lansing, Detroit and East	1:00 p.m.
Mail for Alma, St. Louis and Saginaw	4:10 p.m.
Fast Ex. for Detroit, New York, Boston	6:25 p.m.

##### ARRIVE.

Mail from Saginaw and Bay City	11:50 a.m.
Mail from Lansing, Detroit and East	12:05 a.m.
Fast Express from Lansing and East	5:45 p.m.
Express from Lansing and Detroit	9:50 p.m.
Ex. from Saginaw, St. Louis and Alma	10:50 p.m.

\*Daily. \*Daily except Sunday.

The shortest line to Detroit and the East. Elegant parlor cars between Detroit and Grand Rapids.

GRAND RAPIDS AND REED'S LAKE TIME TABLE. Daily trains leave Union depot at 9, 10, 11 a.m., 1, 2, 3, 4, 5, 6, 7, 8, 9, 10 p.m. Sundays only—1:30, 2:30, 3:30, 4:30, 5:30, 6:30 p.m. Daily trains leave Reed's Lake (Alger Park) at 9:30, 10:30, 11:30 a.m., 1:30, 2:30, 3:30, 4:30, 5:30, 6:30, 7:30, 8:30, 9:30, 10:30 p.m. Sunday trains—2, 3, 4, 5, 6:30, 6 p.m. For tickets and information.

WM. A. GAVETT, Acting Gen. Pass. Agt.

#### MICHIGAN CENTRAL

"The Niagara Falls Route."

Detroit Express	DEPART.	ARRIVE
Mixed	7:30 a.m.	10:00 p.m.
Day Express	6:30 a.m.	5:00 p.m.
*Atlantic & Pacific Express	11:55 a.m.	10:00 a.m.
New York Express	11:15 p.m.	6:00 a.m.

\*Daily.

All other daily except Sunday.

Sleeping cars run on Atlantic and Pacific Express trains to and from Detroit.

Parlor cars run on Day Express and Grand Rapid Express to and from Detroit.

FRED M. BRIGGS, Gen'l Agent, 85 Monroe St.

G. S. HAWKINS, Ticket Agent, Union Depot.

Geo. W. MUNSON, Union Ticket Office, 67 Monroe St.

O. W. RUGGLES, G. P. & T. Agent, Chicago.

#### CUTS for BOOM EDITIONS

—OR—

#### PAMPHLETS.

For the best work, at reasonable prices, address

THE TRADESMAN COMPANY,  
Grand Rapids, Mich.

#### EDMUND B. DIKEMAN

THE GREAT

#### Watch Maker

AND Jeweler,

44 CANAL ST.,

Grand Rapids - Mich.

#### BEFORE BUYING GRATES

Get Circular and Testimonials. Sent Free. Economical, Sanitary, Cleanly and Artistic. ALDINE FIRE PLACE, GRAND RAPIDS, MICH.

#### WANTED.

POTATOES, APPLES, DRIED FRUIT, BEANS

and all kinds of Produce.

If you have any of the above goods to ship, or anything in the Produce line, let us hear from you. Liberal cash advances made when desired.

EARL BROS.,  
COMMISSION MERCHANTS

157 South Water St., CHICAGO.

Reference: FIRST NATIONAL BANK, Chicago.  
MICHIGAN TRADESMAN, Grand Rapids.

#### DRINK LION COFFEE

A True Combination of MOCHA, JAVA and RIO.

Picture Card Given With every pound package. For Sale everywhere. Woolson Spice Co., Toledo, O.

**C. R. FLETCHER & CO.**  
**ELECTROTYPERS**  
Stereotypers  
Photo & Zinc Engraving  
LEADS, SLUGS, BRASS RULE  
WOOD & METAL FURNITURE  
BOX WOOD  
MAPLE. QUARTER GRAND RAPIDS MICH.

The P. of I. Dealers.

The following are the P. of I. dealers who had not cancelled their contracts at last accounts:

Ada—L. Burns.  
Adrian—Powers & Burnham; Anton Wehle  
L. T. Lochner, Burleigh Bros.  
Allegan—Chas. Spear  
Allendale—Henry Dolman.  
Almira—J. J. Gray.  
Almont—Colerick & Martin.  
Armada—C. J. Cudworth.  
Assyria—J. W. Abbey.  
Bainfield—Andrew Brezee.  
Bay City—Frank Rosman & Co.  
Belding—Lightstone Bros., Weter & Wise.  
Bellevue—John Evans.  
Big Rapids—A. V. Young, E. P. Shankweiler  
& Co., Mrs. Turk, J. K. Sharp, A. Markson.  
Blissfield—Jas. Gauntlett, Jr.  
Bowen's Mills—Chas. W. Armstrong.  
Brice—J. B. Gardner.  
Burnside—John G. Bruce & Son.  
Caldwell—C. L. Moses.  
Capac—H. C. Sigel.  
Cedar Springs—John Beucus, B. A. Fish.  
Charlotte—John J. Richardson, Daron &  
Smith, F. H. Goodby.  
Chippewa Lake—G. A. Goodsell & Co.  
Clam River—Andrew Anderson.  
Coldwater—J. D. Benjamin.  
Dansville—Levi Geer.  
Deerfield—Henry W. Burghardt.  
Dowling—Rice & Webster.  
Ewart—Mark Ardis, E. F. Shaw, John C. Devitt.  
Fenwick—Thompson Bros., S. H. Rinker.  
Flint—John B. Wilson, Geo. Stuart & Son, Barney  
Granite and Marble Works.  
Forester—E. Smith.  
Freeport—C. V. Riegler.  
Gladwin—John Graham, J. D. Sanford, Jas.  
Croskery.  
Gowanus—Rasmus Neilson.  
Grand Haven—Braundry & Co.  
Grand Junction—Adam Crouse.  
Grand Rapids—Joseph Berles, A. Wilzinski,  
Brown & Sehler, Houseman, Donnelly & Jones,  
Ed Struensee, Wasson & Lamb, Chas. Pettersch,  
Morse & Co., Famous Shoe Store, Harvey & Hey-  
stek, Mrs. E. J. Reynolds, E. Burkhardt.  
Greenville—Jacobson & Netzorg.  
Hart—Rhodes & Leonard, W. Weidman, Mrs.  
E. Covey.  
Hopkins—R. McKinnon.  
Hopkins Station—Peter Dendel.  
Howard City—O. J. Knapp, Herold Bros., C. E.  
Pelton.  
Hubbardston—M. H. Cahalan.  
Hudson—Henry C. Hall.  
Imlay City—Cohn Bros., H. A. R. Wyckoff,  
E. E. Palmer.  
Jonia—H. Silver.  
Jackson—Hall & Rowan.  
Jenisonville—L. & L. Jenison (mill only).  
Jones—R. C. Sloan.  
Kalama—L. R. Cessna.  
Kent City—M. L. Whitney.  
Kingsley—Stinson & Linton.  
Lacey—Wm. Thompson.  
Lainburg—D. Lebar.  
Lake City—Sam. B. Ardis.  
Lakeview—H. C. Thompson, Andrew All &  
Bro.  
Langston—F. D. Briggs.  
Lansing—R. A. Bailey.  
Lapeer—C. Tuttle & Son, W. H. Jennings.  
Ludington—Wm. Huysett.  
McBain—Sam. B. Ardis.  
Mancelona—J. L. Farnham.  
Manton—Mrs. E. Liddle.  
Maple City—A. & O. Brow.  
Marshall—W. E. Bosley, S. V. R. Lepper & Son.  
Mason—Marcus Gregory.  
Mecosta—J. Netzorg.  
Mecosta—Robert D. Parks.  
Milan—C. C. (Mrs. H. S.) Knight, Chas. Gaunt-  
lett, James Gauntlett, Jr.  
Millbrook—Bendelson.  
Millington—Chas. H. Valentine.  
Minden City—L. Springer & Co.  
Monroe Center—Geo. H. Wightman.  
Morley—Henry Strobe.  
Mt. Morris—F. H. Cowles.  
Mt. Pleasant—Thos. McNamara.  
Nashville—H. M. Lee.  
Nottawa—Dudley Cutler.  
Ogden—A. J. Pence.  
Olivet—F. H. Gage.  
Onondaga—John Sillik.  
Orange—Tew & Son.  
Orono—C. A. Warren.  
Pearle—Geo. H. Smith.  
Portland—L. S. Roel.  
Remus—C. V. Hane.  
Richmond—J. W. Reed.  
Riverdale—J. B. Adams.  
Rockford—B. A. Fish.  
Sand Lake—Frank E. Shattuck, T. J. Blanch-  
ard.  
Sebewa—John Bradley.  
Shelbyville—Samuel Wolcott.  
Shultz—Fred Otis.  
Spring Lake—Geo. Schwab, A. Bilz.  
Springport—Wellington & Hammond, Elmer  
Peters.  
Traverse City—John Wilhelm, S. C. Darrow,  
D. D. Paine.  
Vassar—McHose & Gage.  
Wheeler—Louise (Mrs. A.) Johnson, H. C.  
Breckenridge.  
White Cloud—J. C. Townsend, N. W. Wiley.  
Whitehall—Geo. Nelson, John Haverkate.  
Williamsburg—Mrs. Dr. White.  
Woodbury—Chas. Lupo.  
Williamston—Thos. Horton.  
Woodland—Carpenter & Son.  
Yankee Springs—T. Thurston.

About Vanilla Beans.

The odor of the vanilla bean is sweet and sickish, and the druggist who had a pound and a half of them tucked into a glass jar has had to take the cover off so many times to explain about them to the inquisitive friends who call, that he is getting disheartened at the smell of vanilla. It is curious, he says, that so few people know anything about the vanilla bean. All sorts of questions are asked him and he answers them, just ap-

preciating, as he now is, that there is no article of the least uncommon use that the world will not ask questions about. For our interest, he opens one of the long twisted pods and shows the black, sticky interior filled with innumerable seeds no bigger than needle points. On the outside are long crystals, white and hair-like. "It is the crystal of the active principle of the vanilla," said he. "It looks like the dew on the underside of leaves, doesn't it?" The vanilla costs high. Prices vary in accordance with quality and they range upward to \$16 a pound, so that the jar of the vanilla bean which he held in his hand was worth close to \$24, being of the best quality. The substitute for vanilla is the Tonka bean, a purplish-black, hard-shelled bean as big as an almond in the shell and very hard and brittle. Its odor is an approach to the vanilla but much less pleasant, more crude and eminently sickening. This bean costs \$1.60 a pound, which is somewhat less than \$16 a pound, but which makes quite a change in the cost of flavorings. The expert has no difficulty in distinguishing the adulterations in flavorings.

How to Figure Profits.

From the Washington Critic.

Yesterday evening a number of teachers connected with a well-known institution of learning were in the Union Station waiting for a train. They were discussing the business attainments of a friend who is engaged in selling something for \$1 a bottle that cost him thirty cents a bottle.

"Just see the profit he is making. Why, think of it; 70 per cent."

"I would like to know how you gentlemen figure on per cents," interrupted D. B. Robbins, a quiet-looking, travel-stained man, wearing a lead-colored duster, who sat near them.

"Why, it's simple enough. His profit is the difference between thirty cents and \$1—"

"Yes, his profit is, but that's not the per cent. of his profit. I am not much of a scholar, but I have been a traveling man for a good many years, and have much to do with figuring out per cents and discounts. According to my arithmetic, the gentleman of whom you are talking makes 233 1/3 per cent profit on his investment. How does that strike you?"

The teachers stared a moment and smiled in a way that showed they were bored.

S. A. MORMAN

WHOLESALE

Petoskey, Marblehead and Ohio

LIME,

Akron, Buffalo and Louisville

CEMENTS,

Stucco and Hair, Sewer Pipe, Fire Brick and Clay.

Write for Prices.

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(Formerly Shriver, Weatherly & Co.)

CONTRACTORS FOR

Galvanized Iron Cornice,

Plumbing & Heating Work.

Dealers in

Pumps, Pipes, Etc., Mantels and Grates.

Weatherly & Pulte,

GRAND RAPIDS, MICH.

WM. SEARS & CO.,  
Cracker Manufacturers,

37, 39 and 41 Kent St., Grand Rapids.

S. K. BOLLES.

E. B. DIKEMAN.

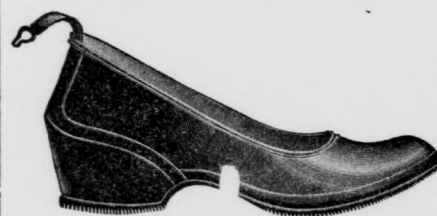
S. K. Bolles & Co.,

77 CANAL ST., GRAND RAPIDS, MICH.

Wholesale Cigar Dealers.

"TOSS UP!"

The "TOSS UP" Cigar is not a competitor against any other 5c brands, but all 10c brands, because it is equal to any 10c cigar on the market.



SEND FOR PRICE LIST.

Holdfasts

An appliance to prevent Ladies' and Misses' Rubbers from slipping off from the shoe. The neatest and best device ever invented for the purpose. Do not fail to try the men's Lycoming, Pa., Stocking Rubber. It is the King of all Stocking Rubbers made. Both only manufactured by the Lycoming Rubber Co. For sale by G. H. REEDER, Grand Rapids.

RINDGE, BERTSCH & CO.,



Say, we are going to have some wet weather soon, and we would like to have you have some of our own make goods to show your customers. They will keep their feet dryer and wear longer than any other shoe you can buy for a medium price, and don't you forget it. Ask to see them. We make them in oil grain satin and F. S. Calf. If you haven't bo't your rubbers, we would like to sell you the Boston and Bay State goods. We do not think they will be any cheaper and we will give you as low prices as anybody selling the same line.

12, 14 AND 16 PEARL ST.,

GRAND RAPIDS, MICH.

El. Puritano Cigar.

The Finest 10 Cent Cigar  
ON EARTH

MANUFACTURED BY

DILWORTH BROTHERS,  
PITTSBURGH.

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I. M. CLARK & SON,  
Grand Rapids.  
BRADDOCK, BATEMAN & CO.,  
Bay City.  
T. E. BREVOORT, - Detroit.

