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NO. 50.

STARTING IN BUSINESS.

Some Wholesome Advice Plainly Stated. From the Shoe and Leather Review.

It is about this season of the year when new ventures in trade are either outlined or inaugurated by fresh aspirants after popular patronage "on their own hook." And in a general way the time is most suitable. The first returns from the harvests are coming in, and money is circulating freely. Fall and winter stocks are prepared in large varieties, thus enabling the novice in mercantile independence to display his taste and discrimination in the proper selection of goods, in anticipation of the season's trade.

Great and ambitious designs occur to this period of early manhood, when a limited knowledge of the business of life gives cenfidence and an earnest lenging for future success. It is, indeed, a most critical period to the young man who looks forward to the alluring prospect of shaking off the trammels of service and being "master in his own house," with a recognized position in the commercial world. Buoyed by ardent hopes, he collects the slowly accumulated savings of many years of toil, augmented perhaps by friendly contributions, and starts out upon the all-important road-the road to fortune. In the retail trade, under the prevailing system of buying to supply current demands only, a very respectable business can be established with one-fourth the capital required in tormer days, when nearly three-fourths of the stock-in-trade represented a dead investment from which no returns were either realized or anticipated. Now, however, in the hands of one who has kept pace with the march of improvement, every dollar counts, and with a strict adherence to those general principles which are necessarily concomitant with the future, which every beginner pictures to himself in rainbow tints. This is the floodtide to the average young man; for him there appears no other road than that which leads directly to success. He enumerates to himself the advantages he possesses—his saving habits and temperate disposition, that he is not afraid of any amount of hard work; and so, filled with economic principles and determinations, he looks around to see what others are doing; seeking information of this friend or that: but after all it too often happens that the pictures of imagination hide many a harsh fact, leaving hard lessons to be learned by a trying experience.

The fact is, that most of us are inclined to ing failure in business; preferring when such an objectionable occurrence comes before us, to abscribe it to some cause suggested by our fancy, rather than that borne out by facts. We picture to ourselves what we would do under such and such circumstances, and witnessing the effect upon the of things and make the effect the cause. For instance, failure would naturally affect any man, making him morose, careless, intemperate, etc., to a greater or less degree; and the most sanguine temperament at the commencement would probably be the mest disheartened when face to face with reverses. The world publishes those who succeed, while failure is forgotten as soon as possible. Some benignant and self-satisfied people, full of sympathy for the young beginner, will point to numerous instances of success with an air of confidence—as if they knew all about it-detailing the wonderful gifts of this man or that, their peculiarities and extraordinary business capacity; but when asked about the reverse side, will be just as ready to attribute this man's want of success to thoughtless extravagance, another's to reckless buying or unsteady habits, etc.; and so reasoning on the most convenient lines, these sage advisers will conclude by saying, "Go to work economically and carefully, and you are bound to succeed!" forgetting that it is "not in mortals to command success.

These are the ordinary views of success and failure which present themselves to the casual observer, and are pictured to the rosemany instances they are literally true, but considered in the light of business information, they are woefully deficient. They contain nothing but the promptings of a welltrained mind, while the commercial side to which success is directly due-the exercise of business ability, judgment and discretion -is tacitly ignored.

The business of to-day is by no means what it was even fifty years ago, when, competition being less severe, the dealer had only to take a shop in a fairly populous district to command a family or connection trade. But now the customer can take a walk round miles of stores, each straining every nerve to obtain a living, and offering marked goods at ridiculous prices, which the young beginner finds out to his cost. This brings us to the consideration of some of the lessons that should be learned before "Starting in Business."

A common error with a young man starting out in business is the temptation to locate in some rapidly growing outlaying district, where he takes a newly built store before a sufficiently strong neighborhood has but while the place is growing he starves; grateful and refreshing.

the majority of those to whom he looked for support do all their buying in leading thoroughfares. After maintaining the struggle to the latest moment, he is compelled to give sight: for another comes into the shop with additional capital, and seeing at a glance there are shops in some of the oldest thoroughfares where there is no business traffic -locations apparently most desirable and the money and energy of deserving young

tract one-tenth of the passers-by. Another common error which is liable to duced into a high class locality, while the for the rough-and-ready system which their limited capital would suggest, and so the greater portion of their capital is wasted on ive snare with this class, although their ed from long dates, it is a matter of specumay sacrifice a business.

The young beginner, therefore, has much start in business. Dismissing all sentimenthe face. Whether he chooses the neighborhave to guage the class of people for whom he intends to buy. He should make himself store, both by personal observation and ingent advertising, and general economy. Success is reached by avoiding those causes result of no sentimental theory, but of the well directed efforts of the right man in the

Erroneous Estimation of Castale Soap.

By some unaccountable means there has than for one of sound commercial and matbeen handed from generation to generation ter-of-fact knowledge, two erroneous ideas concerning castile soap. errors have so taken hold of the popular mind that it is usual to provide a piece of who, having imbibed the prejudice from his preceptor, takes to recommending it as a matter of course, witout using his own judgment. It is now, however, becoming a doubt among many physicians and the nurses as to whether the favorable opinion about castile soap is not entirely at variance with the true with some that castile soap is really responate imagination of the hopeful beginner. In sible for many of the skin diseases that are pation should cause them to be free from any such unwelcome and annoying complaints; ministers and lawyers, bankers and artists, and men and women whose occupa- peer of any merchant that ever lived; he is tion (or want of occupation) would seem to preclude almost any possibility of such ungenteel disease as salt-rheum, tetter, etc., still in spite of their exemption from exposure are as likely as any, not only to have these or worse skin troubles, but to suffer with them for years. Infants, even children of the wealthy, surrounded by all that wealth can provide, are seen affected with eruptions and sores, or rendered hideous by ugly scabs that seemingly cannot be either

accounted for or relieved. We advise the blame to be put in such cases where it usually properly belongs, to their favorite soap, for in ninty-nine cases out of a hundred, skin diseases will be found to arise solely from soap, and any person with a skin trouble should at once make a

A cucumber, in lieu of ice, is cut in slices grown round it, under the commonly ex- and laid upon the head of fevered patients they go abroad, or if they stay at home, it is pressed idea of "growing up with the place;" in England. The effect is said to be cool, trade that controls them, without distinction

THEN AND NOW.

The Merchant of the Past and Present. From the New England Grocer.

Commenting on the death of Mr. Royal up, sometimes when success is almost in Phelps, of New York, the Boston Herald is led to contrast the merchants of the past and present to the manifest disadvantage of the what goods are required, the business is latter. It alludes to the old time merchants made from that time. On the other hand as men who "won for the name of American merchant a deserved reputation," and "of whom our people were justly proud as fitting types of what an American business seductive in appearance, which swallow up man should be—that is to say, a man of great resources, having an intelligent commen, defying the efforts of one and all to atprehension of the great problems of the day; possessed of wide and varied information, and exhibiting personal activity in forwardensure certain failure, is the fitting-up of a ing every undertaking for the social or merstore in a style unsuited to that particular cantile advantage of the community." So neighborhood. Fittings and stock adapted far so good. We yield to no man in our adto a low class trade will not attract if intro- miration of those merchant princes, those chivalric knights of American commercial reverse will have the effect of frightening life. But when our contemporaries declare poor peeple altogether. Many new begin- "that this old school of merchants has left ners are clerks from high-class establish- no worthy successor behind it," and "that it ments, whose experience has unfitted them would be hard to find in any of our great American cities, merchants who can be compared in any way but unfavorably with their predecessors" we are compelled to utter our the extravagant arrangements of both store emphatic protest. Never were merchants so and household, from which there is nothing well informed on general topics as to-day. to be realized. Over-buying is also a delus- Never were the merchants more truly representative men, acting with an intelligent business experience should have warned knowledge of the varying phases of Amerithem that it would be better to err in the opposite direction. Prevailing opinion is en-size these facts, they are known, or should tirely opposed to this error, and competition be known, to the people at large, and none in the wholesale trade mades it comparativeshould know it better than our confrere. ly easy to obtain any quantity or style of "Why is it," exclaims this pessimist, "that goods as required. A large number of fail-the Congress of the United States is made ures among small dealers may be directly up almost entirely of lawyers, to the exclubusiness success, there need be no doubts of traced to the prenicious system of long dat-sion of men engaged in active business life?" ing, which tempts buyers to go in heavily, and proceeds to answer its own question in dumps the sawdust, kills the fish, puts his under the impression that the money will this wise: "The only reason that can be hands into his pockets, and asks the public: surely be turned over; but this does not always follow. No one can foresee trace have ceased to merit public confidence in States have enacted laws forbidding this eight, six, or even three months in advance, their mental ability. With unimportant ex-disposition of sawdust, and prescribing so that whatever the advantage to be deriv-ceptions they are cramped in by the narrow confines of every day occupations-have litlation requiring judgment and calculation the interest in and less knowledge of, questit entirely. Thousands upon thousands of from first to last, and in which one mistake tions outside of their immediate surroundings. In this respect they present a humilifish have been ruined by the sawdust. In ating contrast to the business men of Great the last report of the New York Commisto consider in making his mind clear for a Britain, who are, in the main, vastly better sioners of Fisheries, it ts stated that "of all informed, much broader in their ideas." tal notions, he should look all these facts in This is the merest fol-de-rol. American merchants are not in Congress because polihood with its scant but increasing population ticians have made a study of the art of office entertain a sort of sentimental view regard- or the old and well-known streets, he will getting and manipulate the wires to their own aggrandizement. The merchant of today cannot afford to mingle in the common intimate with the locality before opening a scramble for office. He has no "soap" to use in the procurement of office. And should quiry of neighboring tradesmen; and once he consent to assume official responsibility, launched in business, every measure should the daily press of the Herald stamp would be adopted to obtain success, whether by ap- be the first to criticise his acts and slander individual, are content to reverse the order propriate goods attractive windows, intelli- him with ill-founded aspersions. The merchants have an intelligent comprehension of matters of general interest and importance. which lead to failure; it is the legitimate They are as well informed as the merchants of any other country, and many of them forget more in one night than newspaper theorists ever knew. It is the people's fault that lawyers do most of the legislating, for they will vote for a man of fluent address rather

> We could give more than one instance One error is that the materials of which it where the Herald has opposed upright busiis composed are invaribly of the best, and ness men and supported lawyers and "genthe other that it is beneficial to the skin, and tlemen of leisure." In concluding this diaconsequently desirable for the toilet. These tribe against the merchant of to-day and lamenting that our mercantile life "does not seem to have the effect of stimulating the inwhite "castile soap" to wash the new born telligence of those engaged in it," our jourinfant, and this is usually done by the ad- nal of so much theoretic knowledge declares vice or sanction of the family physician, that"it is by the free interchange of ideas; by the friction of close competition; by throwing one's self into new and diversed situations, that mental activity is evolved and business men are lifted up above the mere machine drudgery of their vocation." Amen to that. And there is that "free interchange of ideas;" attend the association meetings of facts of the case, and it is a settled opinion the different trades for a verification of our dietum. There is close competition; no intelligent man doubts that. There are "new prevalent even among persons whose occu- and diversed situations" almost every day, and the business men are "lifted above the mere machine drudgery of their vocation." The American merchant of 1884 stands the the exemplar of industry, intelligence, earnest thought and successful endeavor.

As true as when uttered by that peerless Massachusetts statesman, Charles Sumner. are these eloquent words:

"This is the day of the merchant. As in early ages war was the great concern of society and the very pivot of power, so is trade now; and as the feudal chiefs were the 'notables,' placed at the very top pivot of their time, so are the merchants now. All things attest the change. War, which was once the universal business, is now confined to a few; once, a daily terror, it is now the accident of an age. Not for adventures of the sword, bnt for trade, do men descend upon the sea in ships, and traverse broad continents on iron pathways. Not for protection against violence, but for trade, do men come together in cities, and rear the marvellous superstructure of social order. If

every man is a trader. The physician trades his benevolent care; the lawyer trades his ingenious tongue; the clergyman trades his prayers. And trade summons from the quarry the choicest marble and granite to build its capacious homes, and now, in our city, displays warehouses which outdo the baronial castle, and salesrooms which outdo the ducal palace. With these magnificent appliances the relation of dependence and protection which marked the early feudalism are reproduced in the more comprehensive feudalism of trade. Even now there are European bankers who vie in power with the dukes and princes of other days; and there are traffickers everywhere, whose title comes from the ledger, and not the sword, fit successors to counts, barons and knights. As the feudal chief allocated to himself and his followers the soil, which was the prize of his strong arm, so now the merchant with a grasp more subtle and reaching allocates to himself and followers, ranging through multitudinous degrees of dependence, all the spoils of every land, triumphantly won by trade. At this moment, especially in our country, the merchant, more than any other character, stands in the very boots of the feudal chief. Of all pursuits or relations. his is now the most extensive and formidable, making all others its tributaries, and bending at times even the lawyer and clergyman to be its dependent stipendaries."

A New Use for Sawdust. From the Forest and Stream. It is generally easier for a mill-owner to dump his sawdust into the stream for the water to wash away than it is to burn it or cart it off. The sawdust kills the fish in the stream, but he would be an idiotic mill-owner who would permit such a public loss to interfere with his private gain; and so he "What are you going to do about it?" The penalties for the offense, but the offenders usually manage to ignore the law or evade streams which once harbored excellent food causes there is probably none that has exerted such an influence in expelling both salmon and trout from our spring streams as the presence of sawdust." And the commissioners go on to state that although there is a statute governing this, it is practically useless because carelessly worded.

The destruction of fish is not all that the sawdust must answer for. It kills human beings. Waters polluted by decaying sawdust spread malaria, and make miserable of the plague-bearing stream. This is notably the case with the Raquette River, whose whole lower course is cursed with chills and fever; and Potsdam, where one of the State Normal Schools is located, has become a very undesirable place of residence from this cause.

When urged to burn, or in some other way dispose of their sawdust, lumbermen have objected that they could not afford the cost. There is a hope that the perplexing problem of dealing with this nuisance may now be solved, for a process has been discovered by which the refuse sawdust may be made to yield a handsome profit. When dry it is carbonized in iron retorts, and in the process there is given off 80 per cent. of volatile products, the remaining 20 per cent. used in making gunpowder, filters, lining refrigerators, and as a disinfectant, and mixed with a little tar it could be pressed into bricks and used for fuel; 22 of the 80 per cent, of the volatile product is in the form of fixed gases, which can be used for heating. lighting, etc.; 47 per cent is pyroligenous acid, which is crude acetic acid, and after being purified and concentrated is used in white lead, color, print and vinegar manu-

There remains 10 per cent. of tar and one of wood alcohol. The tar has the same properties as coal tar, the almost endless uses of which, such as pitching roofs, lining water tanks, covering the bottoms of vessels, protecting iron from rusting, covering the wounds made in pruning trees, and the form of benzole, naphtha, carbolic and sulphuric acids, and the whole splendid series of aniline dyes, constitute one of the chief glories of modern chemistry. The wood or methylic alcohol is used as a solvent for gums, in varnish making, in the manufacture of aniline colors.

The sawdust from yellow pine and other wood rich in resin, yields also a considerable amount of turpentine, in the gathering of which so many trees are every year sacri-

It is estimated that in sawing inch boards of pine, hemlock, etc., the one-fourth inch sawkerf uses up one-fifth of the log. When lumber is sawed by the billion feet, one can easily see that the question of disposing of the sawdust in a way to yield a profit, instead of a first-class nuisance, is a very im-

It costs annually \$1,200,000 for links and of persons. Here, at least, in our country, pins for the freight cars in this country.

HOW COFFEE IS ADULTERATED.

The Ingredients that go to Compose the Favorite Beverage.

Among the many articles of food that are subject to adulteration there is none so capable of absolute deception as is coffee, which was recently proven in the case of some damaged coffee which was redressed with coloring matter in Brooklyn, and so skillfully done that even experts were puzzled over it. It ers that deception is practiced to a greater extent than the consumer could be made to believe. To those who wish to avoid the debased article there is only one suggestion to offer, which is, to purchase the coffee in the bean from the store or roasting establishment, put up in pound packages and bearing the guarantee of well-known houses. Were this rule generally followed by the coffee consuming public, coffee adulteration would soon become one of the lost arts. It was reported years ago, however, that an ingenious Englishman had natented a contrivance for the purpose of moulding chicory and other substances, after mixing, into coffee beans. But this form of adulteration is so easily detected that it is much less dreaded than the adulterants used in the ground article. Those who purchase ground coffee from

the stores may find, upon examination, that it contains a very small proportion of the aromatic berry, while the remainder is made up of worthless or even noxious substances. Bogus coffee in this country is chiefly made up of ground rye, peas and dandelion root, with usually a little addition of chicory. In England, the grinders have been known to go much further in adulterations, using roasted cereals, peas and beans, carrots, parsnips, potatoes, acorns, mangoldwurzel (German beet), lupius, saw-dust, Venetian red, and the fragments of baked livers of oxen ground coffees, put up in packages and decorated with attractive labels and high-sounding names, and which are palmed off in vast quantities on the American coffee-drinkers, often consists of nothing more than a mixture of adulterants, with a small proportion 1,000 pounds of coffee in a large coffee and spice grinding establishment, where ground coffee, is put up in packages, was recently shown to a reporter. It was as follows:

Roasted peas ...... 400 pounds rye 200 chicory 100 coffee 250 agredients 50 Other ingredients....

Adulterated coffee is not so extensively sold now as it was during the Civil War and experienced workmen for mixing with morup to 1876. This decline is due to a reduction in the price of actual coffee, and to the action of water and frost, as a preventative of general introduction of grinding mills into scaling. Certainly the experiment of introfamilies and retail stores. When prices ducing sawdust in place of sand and mortar rule high, then adulterated coffees are put is worth trying, for in many places sharp

The Dishonesty of Selling at Cost.

The grocery trade journals have for months past, in some cases for years, been objecting the mercantile victim. This being, or threat-We have seen a customer refused twentyfive pounds of sugar because what else she purchased was too small to justify the transaction. Undoubtedly, pushing business with such a method as that will soon level it. But these follies are not confined to this method of taking money out of one's own beyond the popular ability to purchase. We see the tea dealers giving away chinaware as a temptation to buyers. A few years ago it was chromos, until they became as worthless as confederate money. Recently we heard that some of the dealers in crockery were going to retaliate by giving tea to purchasers of teapots, etc. All these things but prove one fact: that there are more traders than there is call for. This, in turn, shows that other lines of trade are likewise overdone, and we get at last to the base of all the evil—that the people have not the means to purchase what they, the people, have produced; that there is not occupation for all who need it, and yet there is more supply than will suffice, and temptation and deceit, illegitimate methods in trade and juggling devices are resorted to, to gather from many sources custom into one; and the public will not learn that they have to pay for all. The public cannot be expected to avoid the man who sells below the general price; they have, in fact, a morbid desire to buy things at a loss to the seller, and do not consider for an etc. instant that they may be in the act as guilty as the "fence" who takes in the plunder which professional thieves bring him. This thousands of yards of linoleum are now

it, and systematically selling them for cash below first price, it regards him as operating with the intention of defraud; and yet, when a dealer sells sugar or any other article of the kind steadily below cost, he does not even come under suspicion of the law, yet he is doing very much worse than the receiver of stolen goods. The latter is visited by few, and his sales are no criterion of value: but when a dealer sells goods below what he is asserted among coffee importers and deal- paid for them, he breaks the price in the hands of every person in his section; he compels men carrying such stock to lose money on it, and he sows broadcast the seeds of future commercial trouble, and the public is worse off rather than better. The question seems never to have been forced on our people that selling other goods below cost for any purpose is at best commercial dishonesty that may be applied to every branch of sales, and if so done would demoralize all competition and ruin all who gave credit or took it. It is true our business men gave evidence of average intelligence by agreeing somehow to dismiss trading that gives no profit; for day by day they find more difficulty in making an honest living, and yet pursue methods that many of them would shrink from, if they could be brought to consider them dishonest. But it is both dishonest and demoralizing, for cost is the basis of all transactions, and when any merchant sells any article below what he can replace it for he is cutting loose from all rules of business and compelling others to follow his

From the Scientific American.

Two Western inventors have recently obtained patents for the use of sawdust instead of sand for plastering compositions, and this, it is conceived, may be a matter of considerable importance to the owners of saw and horses. So-called patent or proprietary mills in the principal lumbering towns. One of the patents is for the use of nearly equal parts of plaster of Paris or cement and sawdust, with the ordinary amount of plastering hair and water; the other calls for the use of about four and a half pounds each of slaked lime and sawdust to one pound of plaster of of the genuine article. A recipe for making Paris, a quarter of a pound of glue, and a sixteenth of a pound of glycerine with plasterer's hair. Whether or not either of these described plasters would be cheaper than those made in the ordinary way they would certainly be lighter, and it is believed that they would adhere to the walls, and not be so liable to chip, scale or crack. Sifted sawdust has before been used to some extent by tar for plaster walls exposed to the alternate the lives of those who dwell on the banks into consumption to a more general extent, sand suitable for the purpose is difficult to

America's Fifteen Inventions.

An English journal frankly gives credit to to the habit of selling goods to the public at the American nation for at least fifteen incost to attract custom. And, strange as it ventions and discoveries, which, it says, may seem, they invariably choose for this have been adopted all over the world. These purpose the article for which there is the triumphs of American genius are thus enummost steady and heavy demand. The extent erated: First, the cotton-gin; second, the to which sugar has been sold in this way is planing-machine; third, the grass mower scarcely credible. This matter would not and grain-reaper; fourth, the rotary printing be of much concern to the packers were it press; fifth, navigation by steam; sixth, the not that long-suffering sugar seems to have hot-air or caloric engine; seventh, the sewfound a scape goat on whom the public wreak | ing-machine; eighth, the India-rubber (vultheir vengeance, and canned goods become canite process) industry; ninth, the machine for the manufacture of horse-shoes; tenth. ening to be the case, it is our duty to ask, the sand-blast for carving; eleventh, the what is the benefit of such proceeding? To guage lathe; twelfth, the grain-elevator; draw trade? If all give their goods away, thirteenth, artificial ice manufacture on a wherein does the custom draw trade? We large scale; fourteenth, the electro-magnet have seen trade driven away by the custom. and its practical application; fifteenth, the composing machine for printers.

### A Peculiar Fruit.

The loquat is a fruit about the color of an apricot, one and a half inches in length and one inch in diameter, says the Philadelphia Press. The seeds are small and the flavor till. Every line of trade seems at its wits like that of a cherry, delicate, sub-acid and end to do what cannot be done; increase sale good. A gentleman near New Orleans, who has trees twenty feet in height on his farm, declares that for eating fresh, for sauce and for pies, the loquat has no superior. The fruit does not easily pull from the stem, and, in order to ship a long distance, the stem must be cut so as to avoid breaking the pulp. The loquat is grown from seeds with the greatest ease, also from cuttings and layers. In form it is globular, and one and one-fourth inches in diameter. It begins to ripen in April and continues until the first week in July.

> When a big tradesman fails, he is "embarrassed"; when a stock broker fails, he "goes up"; when an oil operator fails, he "lays down"; when a small tradesman fails, he "busts"; when a big railroad corporation fails, it "gets leased"; when a newspaper fails, it is "absorbed" by some other journal; when a Wall-Streeter fails, he "retires"; when an insurance company fails—which is but seldom-the whole secular press howl "Another Swindle"; "Another Bubble Busted"; "Another Outrage on the People," etc.,

From cork chippings, once thrown away, may seem like strong language, but when made at Delmenhorst, Germany, where the the law finds a person buying goods on cred | industry is becoming important.

Mercantile and Manufacturing Interests of the State.

E. A. STOWE, Editor.

Terms \$1 a year in advance, postage paid. Advertising rates made known on application.

### WEDNESDAY, SEPTEMBER 3, 1884.

#### POST A.

Organized at Grand Rapids, June 28, 1884. OFFICERS.

OFFICERS.

President—Wm. Logie.
First Vice-President—Lloyd Max Mills.
Second Vice-President—Richard Warner.
Secretary and Treasurer—L. W. Atkins.
Official Organ—The Michigan Tradesman.
Committee on Elections—Wm. B. Edmunds, chairman; D. S. Haugh, Wm. G. Hawkins, Wallace Franklin and J. N. Bradford.
Regular Meetings—Last Saturday evening in each month.

each month.

Next Special Meeting—At Sweet's Hotel reading room, Saturday, Sept. 13, at 8 p. m.

Subscribers and others, when writing to advertisers, will confer a favor on the publisher by mentioning that they saw the advertisement in the columns of this paper.

It is only a few months since the Detroit Commercial referred to Grand Rapids and Western Michigan as "catchpenny trade." But it seems the Commercial would like to catch it, for all that.

The business men of Detroit are certainly the most generous of any in the country. They pay the Commercial such high rates for advertising that the publishers are thus enabled to take Grand Rapids advertisements and meanness the Commercial may resort,

There are several advertisers who consider THE TRADESMAN'S rates too high. But they can find no fault with the Detroit Commercial's rates, for that paper inserts certain advertisements gratuitously. Can't get below those rates.

The Board of Trade project has not fallen through by any means. The gentlemen mercial has in Western Michigan. agitating the matter state that they have received considerable encouragement from unexpected sources, and that the sentiment in favor of the undertaking is sufficiently strong to warrant a move in that direction in the near future.

The finest specimen of a counterfeit silver dollar made its appearance in Grand Rapids this week. It is the most perfect that has spend a day begging for advertising—and been made by counterfeiters since 1881. The only preceptible difference between it and the genuine dollar is that it does not weigh so much as the standard dollar, is thicker and will not enter a tester. It has about the same ring as a good dollar, and one would be easily deceived by it.

The pointed and suggestive article, entitled "Pay Promptly," printed on another page, should receive serious consideration at the hands of every merchant who is in the habit of allowing his payments to fall behind. The reasons given for promptness in this respect are sufficiently clear and conclusive to convince even the most skeptical that there is but one side to the question. If the average retailer were made acquainted with the manner in which the jobber is compelled to meet his bills, and the consequences involved through failure to come to time, there would be less cause for complaint on this

The preliminary work attending the formation of a Merchants' Exchange goes bravely forward. So far, sixteen houses have pledged their support to the undertaking, this city last week is proof positive that the and as soon as twenty names are affixed to jobbing trade resent the insults hurled at the a paper now being circulated, a meeting will be called and the details attending same irresponsible journal. the organization discussed and arranged. It is scarcely necessary to refer to the benefits which would result from a union of April 19: "The fact of the matter is, of the kind proposed, as they are patent to that this little western city is struggling to all those interested in the matter, who have become a competitor of Detroit, and is mad long noted the necessity for concerted because Detroit can fill orders for large quanaction in matters affecting the growth and tities of goods, whereas they have to put up welfare of the jobbing trade.

the individual who struck Billy Patterson this slander emanated now seek the patronand the final disposition of pins having been disposed of, the Crockery and Glass Jour- active in insulting. nal seeks to explain where the crockery all goes to, and does Jit in the following manner: "We have heard people express their wonder at the great amount of crockery manufactured and to say that they did not know where it all went. The police and court news of the last week shows that three men in different parts of the country demolished the crockery of their three separate households to spite their wives, and in two instances the family crockery has been used as implements of do mestic war."

The Ovid Union, which is edited by one of the clearest headed men in the profession, thus strikes the keynote of the present situation and indicates a line of action which should be followed out to the letter: "There is every indication that collections will be sharp and decisive this fall, with a prospect of law suits following the refusal of debtors to settle their accounts. The best thing for everybody to do under present circumstances is to make the greatest effort of their lives to pay up every outstanding obligation. If all would try and do this, many would wonder why it all happened that times were so suddenly good again. Apply the idea as a panacea for commercial activity in a local way, and see how it will work".

#### DISREPUTABLE COMPETITION.

tors of the Detroit Commercial, who solicithe proposed to allot to each house. In case the person to whom he made the representations as to circulation, etc., failed to see any inducement in the offer made, he was informed that the advertisement would appear gratuitously, and to this species of beggary, an affirmative response was frequently given. In one or two instances, however, the solicitor was peremptorily informed that the card of the house would not be allowed to appear in the paper under any circumstances, as the paper in question had improved every opportunity to insult and slander Western Michigan in general and Grand Rapids in particular.

With the presence of Commercial's representative in Grand Rapids-inconsistent though it may be with the previous utterances of that journal-The Tradesman has no fault to find. But when he approaches reputable merchants with offers of gratuitous advertising, he not only debases his own business, but injures the business of others. THE TRADESMAN has been-and will continue to be-conducted on purely business principles, the same subscription and advertising rates serving for men in every branch of trade, no matter in what locality they may be. THE TRADESMAN has never made a cut—and never will—to injure the business of a contemporary, knowing too well that such contemptible action would react with deservedly disastrous effect. And no matter to what extremity of smallness THE TRADESMAN will continue to hold itself aloof from questionable business practices, and pursue a course honorable alike to its patrons and contemporaries.

The Detroit Commercial has one solitary subscriber in Western Michigan. Fact!

THE TRADESMAN has more subscribers in the city of Detroit than the Detroit Com-

The man who charges one man for an arother, is a knave.

Four months ago the Detroit Commercial referred to Grand Rapids as a "small town." should stoop to come to such a place, and

A publisher ought to know the value of the advertising space in his own paper. As known there. the Detroit Commercial takes advertisements for nothing-absolutely nothing-it is his space, and there are those who agree with him in his estimate.

Between Grand Rapids and Detroit as competing markets, there is no ill feeling. And the recent attempt of the Detroit Commercial to bring about such a state of affairs was not countenanced by the jobbing trade of Detroit, as was evidenced by the interviews with a dozen prominent Detroit jobbers, which appeared in The Trydesman several months

The retailers of Western Michigan remember the affront they received from the Detroit Commercial, only a little over four months ago, and retaliate by refusing to subscribe for the paper. And the treatment accorded an emissary of the Commercial in mercantile interests of Grand Rapids by the

Said the Detroit Commercial, under date with the catchpenny trade. \* We regret that this small town is not large enough to The questions relative to the identity of brag." And the same parties from which age of the very same men whom they were

### AMONG THE TRADE.

E. A. Geisler & Bro. succeed John M. Fosler in the flour, feed and wood business at 44 West Bridge Street.

P. J. Welsh has engaged in the grocery business at Shaytown. Shields, Bulkley & Lemon furnished the stock.

Hugh McCulloch has started in the grocery busidess at Reed City. Shields, Bulkley & Lemon furnished the stock.

J. VanderVeen, hardware dealer at 18 West Bridge street, has admitted his brother to partnership, and the firm name will hereafter be J. & E. A. VandenVeen.

John H. Delaney, on the strength of financial assistance volunteered by friends at Ionia has extended an offer of 25 per cent, to the creditors of the late firm of C. G. McColloch & Co., and from present indications the offer will be accepted all around. The figure named is more than the creditors can consistently expect to realize, in case the stock is closed out by the assignee.

E. J. Copley is endeavoring to secure a 40 per cent., certain Manistee parties, who | Chas. Daniels and Joseph Galms, for the gave a note to any man.

came to his rescue once before, having vol- past six years connected with the Muske-The jobbing trade of Grand Rapids receiv- untered assistance in the present crisis. gon Brewing Co., will shortly establish a ed a visit last week from one of the propried The only really disagreeable feature of the matter is that his laborers, to whom he owed ed the advertising favors of those he called about four months pay, are also asked to acupon, placing a certain value upon the space cept the compromise, which is manifestly unjust. In case the settlement is effected, he will start up again.

AROUND THE STATE.

W. T. Lyon, grocer at Hillsdale, has sold

A. A. Wood, grocer at Ithaca, is selling

Marshall business men have formed a protective association.

E. P. Clark has opened a new grocery store at Big Rapids. I. Rogers has sold his fancy goods stock at

Mecosta to Mr. Herrington.

L. M. Evans, meat dealer at Eastport, has moved into his new building. C. A. Wall, grocer at Sturgis, has been

closed out on chattel mortgage. W. B. Tyler & Co. succeed C. B. Tyler & Co. in general trade at Richland. A. M. Robson succeeds Robson & Parsons

in the grocery business at Lansing. I. L. Brown succeeds Brown & Collier in

the hardware business at Pinckney. Robert Kane succeeds Kane & Garvin in the grocery business at Mt. Pleasant.

J. H. Kerton has sold his stock of grocer ies and it will be removed to Central Lake. W. J. Orser, of Petoskey, has opened a merchant tailoring establishment at Charle-

H. E. Harrison succeeds Geo. C. Perkins & Co., in the stationery business at Richmond. T. M. Joslin succeeds Joslin & Frazier

in the agricultural implement business at Alanson. The new double store of Upton & Per-

kins, the Hudson clothiers, is ready for occupancy.

Peter Prius succeeds Pruis & Geerling in the dry goods, grocery and crockery business

at Holland. Knudson Bros. have sold one of their meat markets at Whitehall to J. Sharpe and the other to Joe Watkins.

John M. Bryson, late clerk for Potter, ticle that he bestows gratuitously upon an- Beattie & Co., at Ovid, has started in the boot and shoe and clothing business at Laingsburg.

Chas. R. Smith, the Cadillac grocer, states that the report sent out last week that he Strange that the publishers of that paper had sold out to Boorem & Wilcox is untrue, and further, that he does not care to sell. E. C. Morris, late of Greenville, will open

get it by agreeing to print it gratuitously! a dry goods store at Big Rapids about Oct. 1. Mr. Morris was a resident of Big Rapids several years ago, and is well and favorably Frank T. King has been appointed receiv-

er in the John Wingler matter at Lowell. plain to be seen that the publisher of that The store, which has been closed since the paper places a low estimate on the worth of beginning of the trouble, is shortly to be opened and business resumed. The Port Huron Telegraph is responsible

for the statement that a druggist of that place gives away "doctored" watermelons to all who will take them and gets his recompense in selling remedies for the sickness that invariably follows eating the fruit. O. E. White, until recently identified with

C. K. Sampson in the drug business at St. Louis, has purchased the drug stock formerly owned by Hunt & Creasinger, and later by M. H. Hunt, at Maple Rapids, and will continue the business under his own name.

### STRAY FACTS.

will be opened in Brooklyn. A fish-freezing house is being built at St. The stave factory at Careyville has resum-

ed operations. The Greenville Barrel Co. will begin oper-

ations about Sept. 15. Wylie, Curtis & Co.'s bank, at Kalkaska

is to be discontinued. The Elsie cheese factory works up 70,000

pounds of milk daily. Hazeltine, Shiawassee county, wants drug store and a doctor.

There are already twenty telephones in the Charlevoix exchange.

Potatoes are twenty-five cents a bushel in some of the northern towns.

Vermontville business men are agitating the question of a national bank. Preston & Dolan, hotel and saloon keep-

ers at St. Ignace, have assigned. The American Plate Co., of Niles, has begun work again, employing forty girls. Sebewa is putting up a fruit evaporator

with a capacity of 200 bushels per day. Parks & Dunham, attorneys at Cadillac, have dissolved, Wm. H. Parks succeeding.

The First National Bank of Cheboygan has begun business with a capital of \$50,-

at St. Johns will commence operations on the 4th. The Peninsular Bridge Co. has been in corporated at Detroit, with a capital of

The new fruit evaporating establishment

\$100,000. The B. S. Tibbits property at Coldwater, valued at \$54,000 was bid in by the creditors last week at \$250.

The Phœnix Iron Works have bought 40 acres of land in Port Huron on which to erect new buildings. The contract is now thoroughly nailed for

the extension of the St. Joseph Valley railroad to St. Joseph. The West Bay City Chemical Works, which have proved a losing venture have been

sold to E. P. Morgan for \$30,000. start their canning factory in a few days, York, attributes his phenomenal success in settlement with his creditors on the basis of first canning tomatoes and then sweet corn.

brewery at Manistee.

Cornell & Odell, new comers at Hudson, have purchased the Whitney warehouse at the depot and will open a hay market. They will ship pressed hay largely.

The amount of celery shipped from Kalalast season in the same time, but competition has materially reduced the profits.

Marcellus has but one unoccupied store, and three new buildings now in process of construction will be occupied as soon as completed. A cigar factory has just been started at the place.

Orville Lumbard, of Leslie, bought a gasoline barrel to use as a swill barrel. His son took a lantern to examine the inside of burned before they could extinguish the

The Greenville Barrel Co. have finished workmen, and the bricklayers are bricking in the sixty horse-power engine and boiler. The works will be in full operation by September 15.

Oil has been struck at St. Ignace at a depth of 150 feet, though not in any large quantity. When the drill was pulled out the oil run off from it in little streams. The and drilling will be kept up until plenty of either water or oil is found.

#### Purely Personal.

A. B. Cole and wife are enjoying an extended visit from the latter's mother, Mrs. A. L. Clark, of Boston.

Dewey Hawes has severed his connection with Putnam & Brooks, as book-keeper, and is rusticating at Lowell. R. D. Swartout, of Spring & Co., has re-

turned from a three weeks visit with friends

spending the present week in Chicago, in search of recreation and pleasure. They are accompained by their wives.

Willis T. Atkins, formerly of the firm of Robinson & Atkins, Rothbury, was in town last week, and has gone to St. Johns, for a few weeks' rest and recreation.

D. D. Cody, O. A. Ball and Willard Barnhart have gone to Duluth on a combined business and pleasure trip. They are expected back Friday or Saturday.

James E. Granger, shipping clerk for Cody, Ball & Co., has returned from a week's sojourn at Detroit. It is understood that the ceremony will occur on the occasion of the next visit.

Robert L. Hunting, for the past three cantile Agency, has accepted a more desirable position with Thos. Hill, local representative of the Merchants' Dispatch transportation line.

Wm. H. Allen, book-keeper for S. A. Welling, was married last evening to Miss Amelia Siebneicher, one of the handsomest and best natured young ladies in the Valley City The couple will be "at home" to their friends at 190 Gold street.

Henry Royce, who has been connected with Bradstreet's Mercantile Agency for the past six years, and at present occupies the position of head clerk, was married last evening to Miss Aggie Collins, one of the most estimable young ladies in the city. Mr. Royce is a hard working young man, who is destined to make a mark in his chosen profession. The Tradesman wishes him auch joy in his new relation.

Frank E. Hawkins has mistaken his calling. Instead of putting in long years behind the ledger, he should take the position awaiting him in the world of art. His latest effort in this direction is a capital illustration of the recent robbery at the office of the Grand Rapids Packing and Provision Co., in which the intruders secured a tobacco case which the owner had endeavored to give away on sever al previous occasions.

### The Gripsack Brigade.

Wm. B. Edmunds is in the Saginaw Val-

lev this week. John H. Eacker has started out gone on a five weeks trip through the Saginaw Valley. E. E. Goetchins has engaged to travel for Mohl & Kenning, who are now located at 98

and 100 Louis street. J. B. Owen, of Newaygo, will shortly take the road for Cole & Stone, proprietors of the Marshall shirt factory.

Ed. P. Andrew is happy over the advent of a nine pound boy-the first in the familyborn at Ludington on the 26th. Wife and

child are doing well. THE TRADESMAN is requested to notify J. N. Bradford that a letter-addressed in a fine, feminine hand, and postmarked Shelby -awaits him at the Hewitt House, Muir.

W. G. Hawkins slipped into THE TRADES MAN office last Saturday and left samples of Crawford Late peaches, grown by the cele brated peach packer, J. M. Arthurs, Kenton, Del. They were superb.

### Granger's Dynamite.

"I want a package of damnation insect powders, said a granger to a druggist. "How much do I want to put on?"

"What are you going to use it for?" "My hens are all covered with blasted little dynamites, and I want to kill them." It was some time before the druggist could

understand that he meant parasites.

Mr. O'Donohue, the wholesale coffee mer-C. E. Seers & Co., Three Rivers, will chant who is proposed for mayor of New business to the fact that he never in his life

## FIRST ON DECK

With OYSTERS as usual. We shall receive the first ehipment from Balmazoo this season will nearly double that of timore on Sept. 4th, of the Old Reliable

# MANOKEN BRAND.

which are the best filled cans in market. it, and both father and son were seriously and will continue to receive them daily bo express. Present price will be 25 cts all their buildings that will be needed for for Standards and 35 cts for Selects.

> Also Agent for Murphy & Edgett's Celebrated Deviled Crabs.

> > Yours Truly.

I. O. GREEN.

indications are said to be good, however, Grand Rapids, Mich.

# F. J. DETTENTHALER,

WHOLESALE

# turned from a three weeks visit with friends and relatives in New York and New York city. Hugo Schneider and Geo. H. Seymour are grounding the present week in Chicago in

----AND----

## CANNED GOODS.

117 Monroe St., Grand Rapids.

years clerk in the local office of Dun's Mer- I will quote you until further notice as follows: Extra Selects, 38; Selects, 33; Standards, 25; Favorites, 22.



## BRAND Baltimore Oysters

Fat and full count. Special express and express rates to all points in Michigan, either from Baltimore or Chicago house. Our oysters are opened and canned fresh from the well-known Nanticoke beds. No slack filled or fresh water snaps sent out. Dealers can have their orders filled promptly by addressing B. F. EMERY. Agent, Grand Rapids(at home every Saturday)

### MISCELLANEOUS.

Advertisements of 25 words or less inserted in this column at the rate of 25 cents per week, each and every insertion. One cent for each additional word. Advance payment.

r small stock of dry goods. Terms easy Inquire of A. T. Thomas, Owosso, Mich. 53

WANTED—Two traveling salesmen to handle a staple line on commission. Address XXX, care The Tradesman. WANTED-Position as clerk, book-keeper W ANTED—TOSTAID AS CIEFK. GOOK-REEPER OF TRAVELING SHEETS OF THE ACT OF THE A

FOR SALE OR EXCHANGE—For a small F farm, a stock of dry goods and groceries
Will invoice about \$1,000. Rent low. Address
J J, Hastings, Mich.

WANTED—Situation by competent clothing salesman. Can furnish the very best of recommends as regards ability and honesty. YY salesman. Can furnish the very best of recommends as regards ability and honesty. Address for one week S. S. Braman, Morley, Mich.

WANTED—Men in each town in the State to sell nests of pails, at which big wages can be made. I will furnish, one each, 14 quart, 10 quart and 5 quart flaring pails. Also one each, 2 quart and 1 quart covered pails and a 2 quart dipper, for 65 cents. These goods are first-class. All my pails have double seamed bottoms. No charge for packing. I am headquarters for anything in the tinware, glassware or crockery line, also 5 and 10 cent counter goods. Country merchants and peddlers should cail or write for prices. E. L. Wright, 14 and 16 North Division street, Grand Rapids, Mich.

POR SALE—I have a fine new store building dwelling house and 40 business and dwelling lots in Elmira for sale on easy terms. D. C. Underwood.

WANTED—A good merchant tailor. Must be a good cutter and be able to do good work. Address E. B. Slocum & Co., Hesperia, Mich. 48tf

WANTED, to sell, or exchange for Dry Goods, Notions, Mens' Furnishing goods or clothing, one 7 year old sound black gelding. Good driver and elegant saddle horse. Perfectly safe for a lady to ride or drive. Very kind every way. Also top trinkin spring buggy, elegant harness and common harness, wagon, Bobs and Cutter; also a complete outfit for starting grocery business such as show cases, oil tanks, counter and platform scales, scoops, coffee mill, caddys, cheese as show cases, oil tanks, counter and platform scales, scoops, coffee mill, caddys, cheese safes, patent syrup gates etc., too numerous to mention. Any part or all of the above cheap for cash or reasonable equity in trade. Will entertain any other proposals of ex-change. AAA care of "The Tradesman."

FOR EXCHANGE—I have 80 acres of choice hard wood land lying within three and a half miles of Tustin, six acres cleared and 150,000 of cork pine standing on same, which I will exchange for city lots in Grand Rapids or sell on reasonable terms. D. C. Underwood.

# MASON'S



Large stock on hand at bottom prices for immediate shipment. Also EXTRA RUB-BERS for MASON Jars. We quote porcelain lined Mason jars as follows:

Pints, \$13 per gross. Quarts, \$14 per gross. 1-2 Gallons, \$17 per gross.

To meet the demand for cheap storage for These are glass cans with glass covers to seal with wax. Also

Per Dozen.

Gal Stone Preserve Jars and Covers. 85

1 Gal Stone Preserve Jars and Covers. 1 40

Gal Stone Tomato Jugs and Corks. 85

1 Gal Stone Tomato Jugs and Corks 40

40

### Drugs & Medicines

THE ESSENTIAL OILS.

The Various Kinds and their Principal

Bay oil is the product of a West Indian plant, growing on St. Thomas. The oil is mostly used by two firms on the island in the manufacture of bay rum. Diluted with water it is an excellent remedy for headache. It also promotes the growth of the hair. When added to water it is very refreshing for washing. It has a peculiar spicy odor, somewhat resembling that of pepper.

Oil of bergamot is particularly used for perfuming fine toilet soaps. It is generally a constituent of the compositions for violet soap, mignonette soap, etc. Oil of bergamot is also indispensable in the preparation of a eau de cologne, and on account of its mild and agreeable odor it is much used in handkerchief perfumes and pomades. It harmonizes well in combination with oil of lemon, oil of lavender, oil of neroli, oil of petit grain, oil of cassia, etc.

Oil of cassia has an exceedingly powerful cinnamon-like odor and is much used in cold process and cheap plotted soaps. It can be combined with nearly all essential oils without destroying the harmony of the odor. It should always be used in compositions employed for perfuming Winsdor soaps, the characteristic odor of which is due to this oil, in combination with oil of caraway, oil of lavender, and oil of thyme. A very fine perfume of this kind is obtained by using 8 parts oil of cassia, 8 parts oil of lavender, s parts oil of caraway, and 1/2 part oil of thyme. Oil of cassia is not well adapted for cold process white soaps, nor for transparent soaps, as it imparts a yellow color to the former and a reddish brown color to the latter.

Cedar wood oil is specially useful in com bination for rose soaps of fine quality.

Oil of citronella forms the basis of the perfume of honey soaps, and is particularly used in cheap cocoanut oil soaps; it is also used in transparent soaps. A cheap and very far-reaching perfume of this kind is obtained by using 1 part oil of citronella and 2 parts oil of caraway. By mixing oil of citportion a very good imitation of ordinary oil ache. In preparing patchouli perfumes for ronella and oil of caraway in the proper proof geranium can be produced.

Oil of lemon is a very valuable perfume for plotted soaps. It is also a constituent of eau de Cologne. It is not well adapted for cold process soap, as it is much injured by the spontaneous heating of the soap, and loses its delicate odor. It is very liable to become rancid, and then has a disagreeable turpentine-like odor. What has been said regarding the perservation of essential oils is particularly true for oil of lemon.

Eucalyptus oil can advantageously be used in cheap soaps, but only to a limited extent. On account of its excellent antiseptic properties it has recently been much used for mouth washes.

Oil of pine needles is mostly used in the preparation of a medicinal pine needle

Oil of fennel is much used in combination with oil of caraway and oil of lavender in cheap cocoanut oil soaps. In fine soaps it is little used. It generally forms the principal constituent of mixtures for herb soaps.

Oil of geranium is generally divided into geranium has an odor similiar to that of When the quantity of alcohol is not sufficistrengthen the odor of fine rose soaps, it being so much cheaper than the oil of roses. of white flakes, which will dissolve on the Its use is very much limited in perfuming ordinary soaps on account of its high price. For handkerchief perfumes it supplies a in combination with oil of roses.

Iris oil is a very fine, but also very expensive essential oil, which is only used in the finest and most costly soaps, especially in fine violet soaps. It is the essential oil of the Florentine violet root. By using the latter the same odor is obtained but neither as fine nor as intense.

Peppermint oil is used mostly in cheap soaps. It also forms a constituent of herb soaps. It is also well adapted for mouth washes and tooth pastes on account of its refreshing and antiseptic properties.

Oil of caraway is a favorite perfume for cheap soaps, but when properly used in combination with various perfume compositions it offers many advantages for good plotted

Oil of lavender is made of two very widely differing qualities—the English and the French. The much finer and therefore more expensive oil is the English. Little of it, however, is brought into commerce, it being mostly consumed in Ensland.

Oil of lavender is much used in common as well as in fine soaps. It is indispensible in the preparation of Cologne waters, and is one of the essential constituents of the Eau de Lavande's or lavender waters. It harmonizes very well with most of the essential oils, and has a refreshing, spicy odor. A very fine perfume is obtained from 8 parts oil of lavender, 8 parts oil of cassia, and 4 parts best oil of geranium.

Oil of lemon grass is particularly used in cheap soaps, and makes a very fine addition to oil of citronella in honey soaps. A mixture of this kind is obtained from 10 parts oil of citronella, 5 parts oil of lemon grass, 2 parts oil of cloves, and 1 part oil of pepper- known, and is recently extensively used in

fumes, in combination with other essential oils. A fine composition for cocoanut oil limited to the finest articles.

part oil of linaloes and three parts oil of lav-

Oil of marjoram is little used in the manufacture of toilet soaps, but is employed in the preparation of the better quality of "Savon Guimauve."

The use of bitter almond oil for the socalled almond soaps is not only known to every perfumer, but also to every soap maker. It is, however also used in many of the various fine plotted soaps, in which it would bergamot, oil of lemon or oil of lavender is necessary oil of mirbane is used. This oil mond, but they compare like night and day. On account of its very low price it offers many advantages for perfuming common toilet soaps, as well as paste and soft soaps. Oil of nutmegs is used for perfuming very

fine soaps. Oil of cloves is a very productive oil, and is much used for perfuming soaps, the comas it will otherwise cover other odors. It is extensively used in perfumes for mouth washes and tooth pastes, on account of its antiseptic properties.

Orange flower oil is a very fine oil, having a most agreeable odor. Two varieties of this oil are distinguished, the superfine "neroli petal," and the less fine, "neroli bigarade." It is an indispensible constituent of eau de cologne; the quality of the latter is generally dependent upon the quality of oil of neroli used, as much as upon the character or the composition. On account of its high price, oil of neroli is only used in the finest kinds of toilet soaps. It is also used in perfumes for the handkerchief.

Oil of geranium is much used for cheap, ordinary rose soap.

Oil of patchouli has a penetrating, durable odor, which, on account of its strenth, makes this oil well adapted for perfuming cheap soaps. It has the property of rendering other perfumes to which it is added more durable, but it must be used with great care as it easily hides other odors. In some delicate persons this perfume produces headsoaps or for the handkerchief, oil of rose or oil of geranium is generally added.

Oil of petit grain has an odor similiar to that of oil of neroli, but not as fine. It is much used as a substitute for the latter in common colognes and for perfuming fine

Oil of orange is found of two kinds, the bitter and the sweet. Like oil of lemon, these oils very easily become rancid. They are advantageously used in soaps and in eau for its manufacture do not contain it in very de cologne.

The genuine oil of rose comes from Persia, Arabia, Turkey, Bosnia and the Herzogowina, also from southern France. A characteristic property of the oil of rose is, that when it is kept in a cool place, even in summer, it is not liquid but solid, and must be liquified by the aid of warm water before it All the alkaloids are probably oxides of the can be used. In the solid state it has the appearance of being full of fine needles. The pure oil, when it is not distilled, does not possess a rose odor, but has a peculiar honey-like smell; it has the fine rose odor only when very much diluted. It is very permanent, a single drop being sufficient to three principal kind: African, French and perfume a handkerchief for many days. In Spanish, the latter being the finest. Oil of alcohol it is completely soluble after a time. roses, and is therefore much used to ent to completely dissolve the oil of rose, the oil will float about in the alcohol in the form addition of more alcohol. In case the alcohol contains water, the oil of rose will remain undissolved on the surface in white very valuable material, especially for the flakes. Although all superfine rose perfumes better kinds, being used either by itself or for the handkerchief are made from an infusion of rose pomade, a fine perfume may also be made from oil of rose, by dissolving oil of rose in tincture of violet root, and then adding tincture of geranium, extrait de cassic (not to be confounded with cassia), tincture of ambergris and tincture of musk. The mixture should be prepared so that the odor of the tinctures used does not preponderate. On account of its high price oil of rose is only used for perfuming fine plotted soaps, face powders, bandoline, cold cream, etc. A very fine rose water is prepared from rose oil, by placing a few drops of the oil (4-5) on a piece of sugar, grinding this in a mortar, and then dissolving in 1 liter of water. Orange flower water can be prepared in the same way from oil of neroli.

Oil of rosemary is mostly used in common soaps; the better qualities are, however, also used in eau de cologne.

Oil of sage on account of its odor, is mostly used in medicinal soaps; on account of its properties, it is also employed in the preparation of perfumes and dentifrices.

Oil of sassafras is particularly adapted for common soaps, but it is also used in most of the compositions for so-called genuine English violet soap.

Oil of spike has an odor like lavender, but not as fine, it is therefore used in common soaps. An ordinary, but real nice and durable perfume is prepared from 3 parts oil of cassia and 1 part oil of spike,

Oil of thyme is much used for perfuming common and fine soaps, generally in combination with oil of cassia and oil of caraway. As has already been mentioned, it is used in the composition of Winsdor soap perfumes. Ylang-ylang is one of the finest perfumes

making the lily of the valley preparations, Oil of linaloes is very much used now, in such as lily of the valley soap, lily of the the preparation of lily of the valley per, valley perfume, lily of the valley pomade, etc. On account of its high price, its use is

and transparent soaps is obtained by using 1 Oil of cinnamon (Ceylon) is a very agreeable and fine perfumer for superior qualities of soap. It is much used in transparent glycerine soaps.

Sulphate of Quinidia.

From the Oil, Paint and Drug Reporter. The growing importance of this neglected chemical seems to demand more recognition from the trade, and to necessitate the placing of it among our regular market quotations as a distinct commercial article. Its hardly be expected and in numerous extracts. When used in almond soaps, oil of States is principally confined to the preparation of proprietary medicines, but physicigenerally added. In cases where economy is ans are beginning to recognize its alleged superior remedial qualities, and by their efalso has an odor similiar to oil of bitter al- forts it is being gradually lifted from its obscure position. This is a slow process of introduction, but whether it has been from this or some other cause, a marked improvement in sales is to be noted. The fact that quinidia is only obtainable from a few barks quinidia is only obtainable from a few barks and in very limited amount will prevent its telm, ground, pure. successful competition with quinine and cinchonidia. The production has always moner varieties as well as the better. It exceeded the demand, and a movement of mnst, however, be employed with great care, the accumulated stocks at this time would be very desirable. Notwithstanding the excessive supply, prices are well maintained here, and range considerably higher than cinchonidia, although both are held at the same value in foreign markets. There is little or no consumptive demand abroad for quinidia, and the duty of causing a better inquiry for it in order to work off surplus stocks, seems to devolve upon manufacturers and holders in the United States. The demand for cinchonidia was created by the proper advertising of its merits, and were the same course pursued in regard to quinidia, satisfactory results would undoubtedly follow. An enlarged movement at paying prices would be a strong inducement to increase the output and probably lead to the present difficulties in production being overcome in a measure.

Sulphate of quinidia is recognized as a most valuable remedy, and has been appreciated by some well informed physicians in the United States for more than twenty years past. In the year 1866 the Madras government appointed a medical commission to test the respective efficacy in the treatment of fever of the sulphates of the various alkaloids. A supply specially prepared was placed at the disposal of the commission. The ratio of cures, as given in the trial of quinidia proved its efficacy in the experiments tried, not only equal but even a little beyond that of sulphate of quinine. The properties of quinidia were investigated in 1848. The alkaloid was then found to exist in the pale Loxa and Lima barks and the gray Huanuco barks. The barks used appreciable quantities, as previously stated, so that whatever may be the case hereafter, its properties are not now considered by the trade as a matter of much practical interest. The composition of quinidia closely resembles that of other einchonic alkaloids, and is rated next in medicinal virtues to quinine. same organic base.

Secretary Jesson's Final Appeal to Michi-

gan Druggists. The Michigan State Pharmaceutical Asso ciation will hold its second annual meeting in Detroit, on Tuesday Sept. 9, 10 and 11. There will probably be an attendance of 300 or more, 110 applications having been received to date. The magnificent exhibits exhibited by the leading manufacturers and wholesale Carbonate, Pattison's, 2 oz...... Pharmaceutical Association at Milwaukee, will be shipped to Detroit; and, besides, a large number who did not exhibit at Milwauke will do so here. This alone will repay any retail druggist for the time and money spent in attending. It is very important that we should secure proper legislation. Self preservation is one of nature's first laws. A member of the Pharmacy Board of an adjoining State recently said that at the last meeting of the board out of seventeen applicants four passed. Now reflect for a moment! What does that mean? Juniper woed.

It means simply this, that those that are not Lavender flowers, French...... qualified in other States are here and that we must put up with having all that incompetent overflow thrust upon us, if we do not do as our neighbors have done—secure the enactment of a Pharmacy bill. We want an expression of the representative druggists of expression of the representative druggists of the State in favor of the bill strong enough Roser to impress upon the Legislature the fact that we are in earnest, therefore, a large at-a year and discussing scientific subjects as well as trade interests is certainly very pleasant. We meet old friends and make many new acquaintances. It also creates a better general feeling among us all. We return to our homes with new ideas, and a large amount sold in the sold interests is certainly very pleasant. Wormwood, No. 1 (Pure \$0.50).... Wormseed Cod Liver, filtered... \$\mathbb{g}\$ gal Cod Liver, th., P. & Co.'s, 16 Olive, Malaga... Olive, Malaga... Olive, "Sublime Italian Salad... \$\mathbb{g}\$ Olive, "Sublime Italian Salad... \$\mathbb{g}\$ Olive, Sublime Italian Salad... \$\mathbb{g}\$ Olive, Sublime Italian Salad... of knowledge gathered from the experience Rose, Ihmsen's. of others, feeling that we are better prepared than ever before for the year's work before us, Again I ask every druggist in the State of Michigan to attend our annual meeting in Detroit Sept. 9, and join us in Alkanet
Althea, cut
Arrow, St. Vincent's
Arrow, Taylor's, in ½s and ½s
Blood (Powd 18c)
Calamus, peeled
Calamus, German white, peeled
Elecampane, powdered
Gentian (Powd 14c)
Ginger, African (Powd 16c)
Ginger, Jamaica bleached
Golden Seal (Powd 40c)
Hellebore, white, powdered
Ipeac, Itio, powdered
Jalap, powdered
Licorice, select (Powd 12½)
Licorice, extra select
Pink, true membership. I have assurances from the Detroit druggists that you will all be royally entertained. Reduced rates on all railroads can be obtained by addressing me.

JACOB JESSON, Secretary. Muskegon, Mich.

At the annual meeting of the American Pharmaceutical Association, held at Milwaukee last week, John Ingals of Georgia, was elected president and M. Maisch, of Pennsylvania, secretary.

C. D. Wicker has sold his interest in the drug business of Wicker & Goodrich, at Hillsdale, to B. H. Colby.

### WHOLESALE PRICE CURRENT.

Advanced—Oil Anise, Oil Cassia, Quicksilver Declined—Cubebs, Oil Chbebs, Powdered Cu-bebs, Linseed Oil, Oil Peppermint, American Saffron. ACIDS. Sulphuric 66 deg BARKS. Bayberry powdered.............
Hemlock powdered...... Wahoo Soap ground. Licorice, powdered, pure...... Logwood, bulk (12 and 25 to doxes). Logwood, 1s (25 fb boxes)..... Lgowood, ½s do ...... Logwood, ¼s do ...... Logwood, ass'd do ...... Fluid Extracts—25 % cent. off list. FLOWERS. GUMS.

Aloes, Socotrine (Powd 60c).

Ammoniac.

Arabic, extra select.

Arabic, lst picked.

Arabic, 2d picked.

Arabic, 3d picked.

Arabic, sifted sorts.

Assafcentida, prime (Powd 35c).

Benzoin.

Camphor

Catechu. Is (½ 14c, ¼s 16c).

Euphorbium powdered.

Galbanum strained.

Gamboge. Mastic.
Myrrh. Turkish (Powdered 47c)...
Opium, pure (Powd \$6.00)...
Shellac, Campbell's...
Shellac, English... Shellac, native......Shellac bleached..... Hoarhound ..... Tanzy
Thyme
Wormwood 

Senna, powdered,...... Senna tinnivelli..... Uva Ursi.....Belledonna.... Foxglove......Henbane

Rose, red..... LIQUORS. W., D. & Co.'s Sour Mash Whisky.2 00 W., D. & Co.'s Sour Mash Whisky. 2 Wo Druggists' Favorite Rye. 1 75 Whisky, other brands 1 10 Gin, Old Tom 1 35 Gin, Holland 2 Wo Brandy 1 75 Catawba Wines 1 25 Port Wines 1 35 OILS.

Castor ..... Cajeput Cassia Cedar, commercial (Pure 75c).... Citronella ..... Lemon, new crop..... Lemon, Sanderson's..... Penpromint, white
Rose % oz.
Rosemary, French (Flowers \$5)...
Sandal Wood, German
andal Wood, W. I.
Sassafras. 

ROOTS.

 Licorice, extra select
 35

 Pink, true
 35

 Rhei, from select to choice
 1 00 @1 50

 Rhei, powdered E. I.
 1 10 @1 20

 Rhei, choice cut cubes
 2 20

 Rhei, choice cut fingers
 2 25

 Serpentaria
 50

 Seneka
 65

 Gergaparilla, Hondurus
 40

Sarsaparilla, Hondurus.....

......

Sarsaparilla, Mexican Squills, white (Powd 35c)..... Valerian, English (Powd 30c)..... Valerian, Vermont (Powd 25c)... Fennel Flax, clean Flax, pure grd (bbl 3¾)..... 334@ 4 @ 8 @ 5½@ 71/2@ Vorm, Levant ... SPONGES. @2 50 2 00 1 10 85 65 75 1 40 Florida sheeps' wool, carriage....2 25 Nassau do Velvet Extra do Extra Yellow do do do do Hard head, for slate use......Yellow Reef, do ...... MISCELLANEUS. MISCELIANEUS.

Alcohol, grain (bbl \$2.21) \$\mathbb{g}\$ gal...

Alcohol, wood, \$5 per cent ex. ref.

Anodyne Hoffman's.

Arsenic, Donovan's solution.

Annatto 1 \$\mathbb{b}\$ rolls.

Blue Soluble.

Bay Rum, imported, best...

Bay Rum, domestic, H., P. & Co.'s.

Alum. ground (Powd \$9c).

Annatto, prime.

Antimony, powdered, com'l.

Arsenic, white, powdered.

Balm Gilead Buds.

Beans, Vanilla...

7

Bismuth, sub nitrate.

Blue Fill (Powd 76c). Beans, Vanilla.

Bismuth, sub nitrate
Blue Pill (Powd 70c).
Blue Vitriol
Borax, refined (Powd 13c).....
Cantharides, Russian powdered.
Capsicum Pods, African pow'd.
Capsicum Pods, American do
Capsicum Pods, American do
Capsicum Pods, American do Carmine, No. 40 Cassia Buds Calomel, American cassia Buds.
Calomel. American.
Chalk, prepared drop.
Chalk, precipitate English.
Chalk, red fingers.
Chalk white lump.
Chloroform, Squibb's.
Colocynth apples.
Chloral do do cryst.
Chloral do Scherin's do
Chloral do Scherin's do
Chloral do Go cryst.
Chloral do Go cryst.
Chloral do Scherin's do
Chloral do Scherin's do
Chloral do Scherin's do
Chloral do Crusts.
Chloral do Crusts.
Chloral do Cousts.
Chloral do Crusts.
Cinchonidia, P. & W. 45
Cloves (Powd 28c). 20
Cochineal Cocoa Butter.
Copperas (by bbl 1c)
Corrosive Sublimate
Corks, X and XX—35 off list.
Cream Tartar, pure powdered. 38
Cream Tartar, pure powdered. 55@60 21@ 24 13 35@ 40 90@1 00 Dextrine Dover's Powders Dragon's Blood Mass Ergot powdered
Ether Squibb's
Emery, Turkish, all No.'s
Epsom Salts
Ergot fresh 21/2@ Ergot, fresh Ether, sulphuric, U. S. P..... Flake white Gelatine, Cooper S
Gelatine, French
Glassware, flint, 79 off, by box 60 off
Glassware, green, 60 and 10 dis.
Glue, cabinet
Glue, white
Glycerine, pure
Hops ½s and ½s
Lodoform \$\mathbb{\text{P}}\text{C}\text{L}
Indigo
Insect Powder, best Dalmatian
Iodine, resublimed
Isinglass, American
Japonica

Japonica ..... London Purple ..... Jondon Purple.

Lead, acetate
Lime, chloride, (½s 2s 10c & ½s 11c)
Lupuline
Lycopodium
Mace
Madder, best Dutch
Manna, S. F.
Mercury
Morphia, sulph., P. & W. \$0 \text{ oz } \text{ oz } \text{ Musk, Canton, H., P. & Co.'s}
Moss, Iceland
Moss, Irish
Mustard, English
Mustard, grocer's, 10 \$\text{ b cans}
Nutgalls
Nutmegs, No. 1
Nux Vomica.
Ointment. Mercurial, ½d.
Pepper, Black Berry Ontment, Mercuria, 734
Pepper, Black Berry
Pepsin
Pitch, True Burgundy 
 Quassia
 6

 Quinia, Sulph, P, & W
 b oz
 1 10

 Quinine, German
 1 00

 Scialitz Mixture
 1 00
 Seidhtz Mixture:
Strychnia, cryst.
Silver Nitrate, cryst.
Red Precipitate.
Salfron, American
Sal Glauber.
Sal Nitre, large cryst.
Sal Nitre, medium cryst.
Sal Rochelle.
Sal Soda.
Salicin.
Santonin
Snuffs. Maccoboy or Scotch. 

OILS.

Capitol Cylinder.
Model Cylinder.
Shields Cylinder
Eldorado Engine
Peerless Machinery.
Challenge Machinery
Backus Fine Engine.
Black Diamond Machinery
Castor Machine Oil
Paraffine, 25 deg.
Paraffine, 28 deg.
Sperm, winter bleached.

Bbl (Whale, winter. 80)

Whale, winter..... Whale, winter
Lard, extra.
Lard, No. 1
Linseed, pure raw.
Linseed, boiled
Neat's Foot, winter strained.

Spirits Turpentine.....varnishes.

Boralumine, Tints bulk. 50 off Boralumine "5 bs. S. Red Venetian. Ochre, yellow Marseilles. Ochre, yellow Bermuda. Putty, commercial. Putty, strictly pure. Vermilion, prime American. Vermilion, English. Green, Peninsular. Lead, red strictly pure. Lead, white, strictly pure. Whiting, white Spanish. Whiting, Gilders'. White, Paris American. Whiting Paris English cliff.

PAINTS. Bbl

# HAZELTINE, PERKINS & CO.,

Wholesale

# Druggists!

95 Louis Street.

42 and 44 Ottawa Street and 89, 91, 93 and

IMPORTERS AND JOBBERS OF

## Drugs, Medicines, Chemicals, Paints, Oils, Varnishes, and Druggist's Glassware.

MANUFACTURERS OF

#### ELEGANT PHARMACEUTICAL PREPARATIONS, FLUID EXTRACTS AND ELIXIRS.

GENERAL WHOLESALE AGENTS FOR

WOLF, PATTON & CO., AND JOHN L. WHIT-ING, MANUFACTURERS OF FINE PAINT AND VARNISH BRUSHES.

-Also for the-

GRAND RAPIDS BRUSH Co., MANFGS, OF HAIR, SHOE AND HORSE BRUSHES.

## **Druggists' Sundries**

Our stock in this department of our business is conceded to be one of the largest, best-assorted and diversified to be found in the Northwest. We are heavy importers of many articles ourselves and can offer Fine Solid Back Hair Brushes, French and Eng-glish Tooth and Nail Brushes at attractive prices. Our line of Holiday Goods for the approaching season will be more full and elegant than ever before, and we desire our customers to delay their fall purchasers of those articles until they have seen our elegant line, as shown by our accredited representative who is now preparing for his annual exhibition of those goods

We desire particular attention of those about purchasing outfits for NEW STORES to the fact of our unsurpassed facilities for meeting the wants of this class of buyers ay and in the most approved acceptable manner known to the drug trade. Our special efforts in this direction have received from hundreds of our customers the most satisfying recommendations

## Wine and Liquor Department

We give our special and personal atten-tion to the selection of choice goods for the drug trade only, and trust we merit the high praise accorded us for so satisfactorily supplying the wants of our customers with Pure Goods in this department. We control and are the only authorized agents for the sale of the celebrated

## Withers Dade & Co's

Henderson Co., Ky., SOUR MASH AND OLD FASHIONED HAND MADE, COPPER DISTILLED WHISKYS. We not only offer these goods to be excelled by No OTHER KNOWN BRAND in the market, but superior in all respects to most that are exposed for sale. We GUARANTEE perfect and complete satisfaction and where this brand of goods has once been introduced the future trade has been assured.

We are also owners of the

## Druggists' Favorite

Which continues to have so many favorites among druggists who have sold these goods for a very long time. Buy our

## Gins, Brandies & Fine Wines.

We call your attention to the adjoining list of market quotations which we aim to make as complete and perfect as possible. For special quantities and for quotations on such articles as do not appear on the list such as Patent Medicines, etc., we invite your correspondence.

Mail orders always receive our special and

HAZELTINE, PERKINS & CO

A MERCANTILE JOURNAL, PUBLISHED EACH WEDNESDAY.

E. A. STOWE & BRO., Proprietors.

OFFICE IN EAGLE BUILDING, 3d FLOOR. [Entered at the Postoffice at Grand Rapids as Second-class Matter.]

WEDNESDAY, SEPTEMBER 3, 1884.

Action of Sunlight on Glass. The action of sunlight on colorless and colored glass-both that which is polished and that which is rough—is so marked as to have received lately the special attention of chemists. Very perceptible changes have been observed—that is, from colorless to yellow, and from light yellow, green, or blue to the darker or mellow shades of these colors-and specimens of coffee-colored glass are instanced which, in the space of only five years, had materially changed to rose and amber colors. It is thought that the rich, mellow tones, so much admired in the old and richly-stained cathedral windows, are due to the action of sunlight in a long succession of years, in toning down what were most probably comparatively bright or harsh colors originally-the action, it is supposed, may be a photo-chemical one. Investigations made in this line show, among other practical results, that manganese should be employed in glass used for lighthouse purposes; white glass, containing even as small as 5 per cent., exhibits no

New Departure for Sunday School Lemonade.

"Lemons are remarkably cheap this year," said the Sunday-school superintendent to the deacon, while they were making arrangements for the annual Sunday-school picnic. "So I hear," answered the deacon; "but why do you mention it?" "I was thinking," said the superintendent, musingly, "seeing they're so cheap, that it wouldn't be a bad thing to make a new departure at the picnic this year, and put some in the lemonade."

The people of St. Joseph, Missouri, are Fine Perfumes, reported to have gone daft on astronomy since the advent of Professor Richard A. Procter, who has become a resident of that city. Even the young ladies talk about Mars and Jupiter, instead of ice cream and the fall fashions. Sewing circles have given place to astronomical societies; babies are named after the stars: furniture wagons are ornamented with pictures of the aurora borealis; "Saturn cigars and "Venus" soap are among the novelties in the market; the newspapers contain able articles on the perturbations of Uranus and other subjects of the sort; and the craze is still spreading. There are fears that it will yet be necessary to wall in the town and call it a lunatic

"Doctor, I want you to do something for me. My nerves are shattered completely. I am not able to eat anything and I sleep very little at night. What would you advise me to do?" "What has brought about this The Oriole Manufacturing Co condition?" "Drinking too much, I'm afraid." "Well, I would advise you to give up drinking." "H'm, that idea never occurred to me. What's your charge for the advice?" "Nothing." "Nothing? I am much obliged to you, Doctor. Let's go and take something."

Judge Drummond, of Milwaukee, expressed himself thus to three lawyers of that city who put in bills amounting to \$25,-000 for settling an estate worth \$32,000: "Gentlemen, you consider yourselves good lawyers, but these charges are infamous. They are such as men who are scoundrels and thieves at heart would make. This charge of \$15,000 is cut down to \$1,500, Samples and Prices will be Sent to Close those of \$5,000 each to \$500."

Mr. Blank-You are a regular Lulu Hurst. Mrs. Blank-And pray who is she? Mr. Blank—The magnetic girl. You possess | Marshall the two great qualities of magnetism. Mrs. Blank-Indeed! Mr. Blank-Yes; when determined to go to the beach in a fashionable bathing suit you are decidedly positive. Mrs. Blank-Indeed! Mr. Blank-And when, in spite of me, you wear it, you are decidedly nakedive.

A young man was frequently cautioned by his father to vote for "measures, not men." He promised to do so, and soon after gave his vote for Mr. Peck. His father, astonished at his voting for a man whom he deemed objectionable, inquired the reason for doing so. "Surely, father," said the son, "you told me to vote for measures, and if Peck is not a measure, I don't known what is."

There is a plant in China and a similiar one in Japan called the "flower of the air." It is so called because it has no root, and is never fixed to the earth. It twines round a dry tree or sterile rock. Each shoot produces two or three flowers like a lily, white, transparent and odoriferous. It is capable of being transported two or three hundred leagues, and it vegitates as it travels, suspended on a twig.

The Esterbrook Steel Pen Co. recently offered two prizes for the best two poems on the subject of Esterbrook pens, and received over 600 contributions, thirty-two of which have been printed and bound in pamphlet form, which will be mailed to any address on application to the company at New York.

The Detroit Stove Works cover seven acres of ground, employ 1,000 men, and turn out on an average 350 stoves per day.

### MICHIGAN COMMERCIAL TRAVELERS' ASSOCIA'N.

Incorporated Dec. 10, 1877—Charter in Force for Thirty Years.

LIST OF OFFICERS:
President—RANSOM W. HAWLEY, of Detroit.
Vice-Presidents—CHAS. E. SNEDEKER, Detroit;
L. W. Atkins, Grand Rapids; I. N. ALEXANDER, Lansing; U. S. LORD, Kalamazoo; H. E.
MEEKER, Bay City.
Secretary and Treasurer—W. N. MEREDITH,
Detroit.
Board of Trustees, For One Year—J. C. PonTIUS, Chairman, S. A. MUNGER, H. K. WHITE
FOR TWO Years—D. MORRIS, A. W. CULVER.

## RETAILERS

If you are selling goods to make a profit, sell

## WASHING POWDER.

This Washing Powder pays the Retailer a larger profit than any in the Market, and is put up in handsome and attractive packages with picture cards with each case. We guarantee it to be the best Washing Powder made and solicit a trial order. See prices in

Hartford Chemical Co.

## HAWKINS & PERRY F'T111T.

STATE AGENTS, MICHIGAN. GRAND RAPIDS,

Manufacturers of

Colognes, Hair Oils, Flavoring Extracts,

Baking Powders,

Bluings, Etc., Etc.

ALSO PROPRIETORS OF

KEMINK'S

"Red Bark Bitters"

78 West Bridge Street,

GRAND RAPIDS, -

MICHIGAN.

## COLE & STONE.

## GENTS' FINE SHIRTS.

Buyers in our Line.

Address,

Mich.

-FOR THE-

FIELD AND GARDEN.

—\_AT\_\_\_

WHOLESALE AND RETAIL

SEED STORE 91 Canal St., Grand Rapids, Mich.

EDMUND B. DIKEMAN

-THE-

-AND-

JEWELER

44 CANAL STREET.

GRAND RAPIDS, -

MICHIGAN

# Hamilton Carhartt & Co.,

## Men's Furnishing Goods

MANUFACTURERS OF

The "Carhartt" Pantaloons, Overalls, Engineers' Jackets, Jumpers' Shirts, etc. Upon our manufactured goods, we guarantee to save the trade the Jobbers' Profits. Samples sent for Comparison.

118 Jefferson Ave.

Detroit.

We manufacture a full line, use the best material obtainable, and guarantee our goods to be first-

We carry an immense stock of Virgidia and Tennessee Peanuts, Almonds, Brazils, Filberts, Peacans, Walnuts and Cocoanuts, and compete with any market.

We are agents for Cordon's cerebrated Wag Jaws, Olymof his goods at factory prices.

We handle Oranges, Lemons, Bananas, Figs, Dates, Etc., in large quantities from first-hands and are headquarters for everything in

# PUTNAM & BROOKS.

## FOX, MUSSELMAN & LOVERIDGE,



44, 46 and 48 South Division Street, Grand Rapids, Mich. WE ARE FACTORY AGENTS FOR-

Nimrod, Acorn, Chief, Crescent & Red Seal Plug Tobaccos. Our stock of Teas, Coffees and Syrups is Always Complete.

Tobaccos, Vinegars and Spices!

OUR: MOTTO: "SQUARE DEALING BETWEEN MANCAND MAN."

CORRESPONDENCE SOLICITED.

## PERKINS & HESS,

Hides, Furs, Wool & Tallow.

NOS. 122 and 124 LOUIS STREET, GRAND RAPIDS, MICHIGAN.

The only Torch that can be taken apart and shipped in a Small space.

300 to 500 Torches complete (except handles) can be packed in one barrel, thus making the freight or express charges very low.

A Child can Put them together in one Minute. As good as any Torch Made. The Cheapest in Price.

> WILL BURN FOR FIVE HOURS. Ask for price or send for sample order.

foster, stevens & co., 10 and 12 Monroe Street, Grand Rapids, Mich.

### Hercules Powder

THE GREAT

AND ROCK ANNIHILATOR!

SEND FOR PRICES.

CAULFIELD. General Wholesale Dealer.

## REMOVAL!

Coal, Wood, Lime, Cement, Sewer Pipe, Etc,

Office removed to 3 Canal street, Basement.

A. B. KNOWLSON.

# WM.SEARS & CO.

# Cracker Manufacturers,

Agents for

AMBOY CHEESE

37, 39 & 41 Kent Street, Grand Rapids, Michigan.

known brands and carry a full line F. J. LAMB & COMPANY.

---WHOLESALE DEALERS IN---

Butter, Cheese.

Apples, Onions, Potatoes, Beans, Etc.

State Agent for the Lima Patent Egg Cases and Fillers. NO. 8 AND 10 IONIA STREET,

GRAND RAPIDS. - MICHIGAN.

PECK BROS.

Wholesale Druggists

A Complete Stock of all that pertains to the wants of the Retail Druggist.

We Employ No Travelers. Send for Prices.

129 and 131 Monroe Street,

Grand Rapids

Mich.

## SPRING & COMPANY

-- WHOLESALE DEALERS IN-

FANCY AND

# STAPLE DRY GOODS

CARPETS.

MATTINGS

OIL CLOTHS.

ETC., ETC.

6 and 8 Monroe Street.

Grand Rapids. Michigan.

Brief Digests of Recent Decisions in Courts of Last Resort.

#### Satisfaction of Judgment.

In the opinion of the Supreme Court of New Hampshire money paid in satisfaction of a judgment to the attorney of the judgment creditor, can not, on a reversal of the judgment, with an order for restitution, be recovered of the attorney in an action at law against him by the judgment creditor.

#### Extreme Cruelty.

Single instances of neglect by one having the means to provide his wife with the necessaries of life, or to furnish her with medical assistance, unaccompanied by cir- you can't marry him." cumstances showing danger or reasonable apprehension of danger to her life or health, do not, as a matter of law, constitute extreme cruelty as a cause of divorce-Supreme Court, New Hampshire.

#### Common Carrier-Bill of Lading.

When goods are delivered to a common carrier and the bill of lading made deliverable to the order of the vendor, it is sufficient evidence, without contrary proof, to show the intention of the vendor to reserve his power of disposal and to prevent the property from passing to the vendee.—Reynolds et al. vs. Scott et al., Supreme Court of California.

### Instrument of Assignment Not Acknowledged Title.

A written instrument purporting to be a general assignment of real and personal property for the payment of debts, under the insolvent laws of the State, but not acknowledged as required by the statue governing deeds and conveyances, does not pass title to real estate. Nor does it create in the assignee an equity for the conveyance. -Hamilton (O.) District Court.

#### Assignee-Bankruptcy.

The assignee in bankruptcy of a right in equity to redeem homestead premises from a mortgage, executed by the debtor and his wife, releasing homestead rights, holds the premises subject to the wife's homestead rights as well as to the mortgage, and if the grantee of such assignee pays or takes an assignment of the mortgage, the wife is entitled to a homestead without contribution, she having first redeemed .- Pollard vs. Noyes, Supreme Court, New Hampshire.

### Prommissory Note-Consideration.

The note of a son given to the holder of his deceased father's paper for the amount thereof, in consideration of the surrender of said paper, is void, as being unsupported by our columns. a valuable consideration, the father having left no estate, although the son recognized his own note as valid for a long time.-Schroeder vs. Fink, Maryland Court of Ap-

### Insurance-Notice of Loss.

Where two insurance companies join in issuing a policy against loss by fire, in which the several liability of each is distinctly set forth, and a loss occurs, they may be joined as defendants in an action to recover the loss, and a notice of such loss, addressed to one of such companies, but delivered to the agent of both, is equivalent to notice to both.—Supreme Court of California.

### Fire Insurance-Change of Title.

The conveyance of property to the daughter of the insured, and by her to her mother, the wife of the insured, is a change in the title of the property, and will void a fire policy which declares that any change in the title will render it void. A policy of insurance issued to a mortgagor of real estate, made payable to the mortgagee in case of loss, is an insurance of the interest of the mortgagor in the estate, and not the interest of the mortgagee; and in such case the mortgagee is not an assignee of the policy, and is affected by subsequent acts of the assured.—Baldwin vs. Phœnix Insurance Company, Supreme Court of New Hamp-

### Oil Wells of Pennsylvania.

According to an account which appeared in a recent issue of a Pittsburg paper there are 20,000 producing oil wells in Pennsylvania, yielding at present 60,000 barrels of oil a day. It requires 5,000 miles of pipe line and 1,600 iron tanks, of an average capacity of 25,000 barrels each, to transport and store the oil and surplus stocks. There are now nearly 38,000,000 barrels of oil stor ed in the region in tanks. The money actually invested in petroleum production since 1860 is estimated to be more than \$425,000, 000, of which \$200,000,000 was capital from New York City. The speculative transactions represent more than \$400,000,000 annually. The lowest price crude petroleum ever brought was 10 cents a barrel in 1861. In 1859, when there was only one well in existence, Col. Drake's Pioneer, at Titusville, the price was \$24 a barrel. The Standard employs 100,000 men. The product of its refineries requires the making of 25,000 oak barrels, of 40 gallons each, and 100,000 tin cans, holding 5 gollons each, every day. The first American petroleum ever exported was in 1862. Charles Lockhart, of Pittsburg sent nearly 600,000 gallons to Europe in that year, and sold it for \$2,000 less than the cost of transportation. In 1883 nearly 400,000,000 gallons were exported for which \$60,000,000

"Why dont you retire?" asked a friend of a rich business man. "I have observed that those of my friends who have retired soon died. I prefer to keep in harness and live long," was the shrewd response.

were returned to this country.

"There goes a brave man," said a citizer pointing to a passer-by. "He is one of the bravest men I have ever seen."

"Was he in the army?" some one asked.

"I don't know."

"Then I suppose you have known him to distinguish himself in personal encounters?" "Not particularly."

"Why, then, do you regard him as a brave "Well, you see, some time ago, I got a divorce from my wife."

"Yes." "That man married her."

Looking at Future Possibilities.

"But, dear papa, Adolphus and I do love each other so dearly."

"I can't help that, Angelina. I tell you

"I don't see what objection you can

sibly have to him, dear papa." "Objection enough. I want you to live at home always, and not in Canada."

"Who said anything about living in Cana da, dear papa?"

"Nobody said anything about it, but isn't Adolphus a bank cashier, and don't that make it likely you will ultimately live

Down to a Fine Point. Lover of antique-"What is the price of that Louis XIV cabinet."

Bric-a-brac Dealer-"Five hundred dollars."

"Mercy! Why, a friend of mine got one just like that for \$150."

"Where?" "At Millburgville, Conn."

"Oh! of course. You can't expect us to compete with Millburgville."

"And why not?" "That's where they make 'em."

#### A Rapid Traveler.

"How do you dare eat so many onions?" "I don't care how many I eat," he replied. "My wife is a long way off. She is in Buf-

"Yes, but 200 miles isn't very far for an BLUINGS, ETC.,

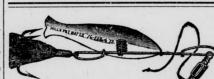
Needed by every retail grocer or confectioner, one or more of Kenyon's Patent Spring Paper Bag Holders. Each has capacity of containing about fifty bags. Their great convenience can be learned by having one mailed for 30c, four for \$1, or one dozen expressed for \$2.50 from Kenyon Brothers, Wakefield, Rhode Island.

OUR SUBSCRIBERS can do us a kindness that will be duly appreciated by mentioning THE TRADESMAN always in replying to the advertisements that appear in

Watches are smuggled into Canada in holes scooped in the center of Bibles.

Elgin creamery butter, the choicest the market affords, at M. C. Russell's.

COAL AND BUILDING MATE	RIALS.
A. B. Knowlson quotes as follows:	
Ohio White Lime, per bbl	1 05
Ohio White Lime, car lots	
Louisville Cement, per bbl	
Akron Cement per bbl	
Buffalo Cement, per bbl	1 40
Car lots	
Plastering hair, per bu	25@ 30
Stucco, per bbl	1 75
Land plaster, per ton	
Land plaster, car lots	3 00
Land plaster, car lots	\$25 @ \$35
Fire clay, per bbl	3 00
COAL.	
Anthracite, egg and grate, car lots \$	6 00@6 25
Anthracite, stove and nut, car lots	
Cannell, car lots	
Ohio Lump, car lots	3 25@3 50
Blossburg or Cumberland, car lots	4 50@5 00



L. S. HILL & CO

#### WHOLESALE FISHING TACKLE

21 PEARL STREET. GRAND RAPIDS

AGENTS FOR

Du PONT'S Gunpowder.

## The lowest market prices for Sporting, Blasting and Cannon Powder guarantee

Rapids Wire Works



Manufacturers of All Kinds of

## WORK!

92 MONROE STREET.

43 and 45 Kent Street. A. K. ALLEN, Proprietor.

WE DO ONLY FIRST-CLASS WORK AND USE NO CHEMICALS.

Orders by Mail and Express promptly at-

### A. A. CRIPPEN,

WHOLESALE

## Hats, Caps and Furs

54 MONROE STREET,

GRAND RAPIDS.

We carry a Large Stock, and Guarantee Prices as Lowas Chicago and Detroit.

BOOK-KEEPING MADE EASY RETAIL GROCERS

y using our Combined Ledger and Day-Book
USTOMERS' ACCOUNTS are kept and
TEMIZED STATEMENTS rendered in half Send for descriptive circular to HALL & CO., Publishers, 154 Lake St., Chicago, Ill.

-ALSO-Trunk, Clout and Finishing American Tack Co.,



## asked a druggist of a grocer, the other day. FLAVORING EXTRACTS

BAKING POWDERS,

40 and 42 South Division St.,



### TIME TABLES.

Michigan	Central-Grand	Rapids	Division.
	DEPART.		
†Detroit E	xpress		. 6:00 a m
+Day Exp	ress		.12:25 o m
*New Yorl	k Fast Line Express		. 6:00 p m
+Atlantic l	Express		. 9:20 p m
	ARRIVE.		
*Pacific E	xpress		. 6:4 a m

\*Pacific Express. 5:4 a m \*Local Passenger. 11:20 a m \*Mail 3:20 p m \*Grand Rapids Express. 10:25 p m \*Daily except Sunday. \*Daily. The New York Fast Line runs daily, arriving at Detroit at 11:59 a. m., and New York at 9 p. m. the next evening.

at Detroit at 11:59 a. m., and New York at 9 p. m. the next evening.
Direct and prompt connection made with Great Western, Grand Trunk and Canada Southern trains in same depot at Detroit, thus avoiding transfers.

The Detroit Express leaving at 6:00 a. m. has Drawing Room and Perlor Car for Detroit, reaching that city at 11:45 a. m., New York 10:30 a. m., and Boston 3:05 p. m. next day.
A train leaves Detroit at 4 p. m. daily except Sunday with drawing room car attached, arriving at Grand Rapids at 10:25 p. m.
J. T. SCHULTZ, Gen'l Agent.

Detroit, Grand Haven & Milwa	ukee.
GOING EAST.	
Arrives.	Leaves.
Steamboat Express6:10 a m	6:20 a m
Through Mail	10:20 a m
Evening Express 3:20 p m	3:55 p m
*Atlantic Express 9:45 p m	10:45 p m
Mixed, with coach	10:30 a m
GOING WEST.	

10:00 a. m. the following morning.

Parlor Cars on Mail Trains, both East and

West.

Train leaving at 10:35 p, m. will mak connection with Milwaukee steamers daily except Sunday and the train leaving at 5:10 p. m. will connect Tuesdays and Thursdays with Goodrich steamers for Chicago.

connect Tuesdays and Thursdays with Goodrich steamers for Chicago.

Limited Express has Wagner Sleeping Car through to Suspension Bridge and the mail has a Parlor Car to Detroit. The Night Express has a through Wagner Car and local Sleeping Car Detroit to Grand Rapids.

D. POTTER, City Pass. Agent.

THOMAS TANDY, Gen'l Pass. Agent, Detroit.

Grand Rapids & Indiana.

Grand Rapids & Indiana.

GOING NORTH.

Arrives. Leaves.

Arrives. 11:00 p m
Cincinnati & G. Rapids Ex. 9:00 p m
Cincinnati & Mackinac Ex. 9:20 a m
Ft. Wayne & Mackinac Ex. 3:55 p m
G'd Rapids & Cadillac Ac.

GOING SOUTH.

G. Rapids & Cincinnati Ex. 6:30 p m
Mackinac & Cincinnati Ex. 6:30 p m
Mackinac & Cincinnati Ex. 4:10 p m
Mackinac & Going South.

G. Rapids & Cincinnati Ex. 4:10 p m
Mackinac & G'd Rapids Ac. 7:40 p m
All trains daily except Sunday.

SLEEPING CAR ARRANGEMENTS.

North—Train leaving at 10:25 a. m. has woodruff Sleeping Cars for Petoskey and Mackinac City. Train leaving at 10:25 a. m. has combined Sleeping and Chair Car for Mackinac City. South—Train leaving at 4:35 p. m. bas Wood-ruff Sleeping Car for Cincinnati. C. L. LOCKWOOD, Gen'l Pass. Agent.

Unicago & West Michigan.
Leaves. Arrives.
†Mail 9:15 a m 4:00 p m
Day Express12:25 p m 10:45 p m
*Night Express 8:35 p m 6:10 a m
Mixed 6:10 a m 10:05 p m
*Daily. †Daily except Sunday.
Pullman Sleeping Cars on all night trains.
Through parlor car in charge of careful at-
tendants without extra charge to Chicago on
12:25 p. m., and through coach on 9:15 a.m. and
8.25 n m trains

3:35 p. m. trains. NEWAYGO DIVISION. 

## I am represented on the road by the fol-

lowing well-known travelers: John D. Man-GUM, A. M. SPRAGUE, JOHN H. EACKER, L. R. CESNA, GEO. W. N. DE JONGE. FRANK BERLES

Lumberman's Supplies

NOTIONS!

PANTS, OVERALLS, JACKETS, SHIRTS

LADIES' AND GENTS' HOSIERY, UNDER-WEAR, MACKINAWS, NECKWEAR, SUS-

PENDERS, STATIONERY, POCKET CUT-

TLERY, THREAD, COMBS, BUTTONS, SMOK-ERS' SUNDRIES, HARMONICAS, VIOLIN

24 Pearl Street - Grand Rapids, Mich.

BEST ROASTED PACKAGE COFFEE ON THE MARKET.

FOR SALE BY

Factory Agents for Western Michigan.

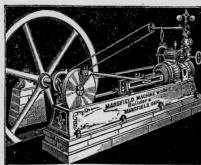


Dealers in Awnings, Tents, Horse Wagon and Stack

Covers, Oiled Clothing, Etc. 73 Canal Street. GRAND RAPIDS, - MICHIGAN. Send for Prices.



And Lashes of All Kinds and Prices



PORTABLE AND STATIONARY

## ENGINES From 2 to 150 Horse-Power, Boilers, Saw Mills, Grist Mills, Wood Working Machinery, Shaft-ing, Pulleys and Boxes. Contracts made for Complete Outfits.

W. C. Denison

88, 90 and 92 South Division Street, GRAND RAPIDS, - MICHIGAN.

SHRIVER,

## **WEATHERLY & CO.**

Grand Rapids, Mich., Wholesale and Retain IRON PIPE,

BRASS GOODS, IRON AND BRASS FITTINGS MANTLES, GRATES, GAS FIXTURES, PLUMBERS, STEAM FITTERS,

-And Manufacturers of-Galvanized Iron Cornice.

#### MOSELEY BROS., Wholesale

Olover, Timothy and all Kinds Field Seeds Seed Corn, Green and Dried Fruits, Oranges and Lemons, Butter, Eggs, Beans, Onions, etc. GREEN VEGETABLES AND OYSTERS. J. H. PALMER, Gen'l Pass. Agent. 122 Monroe Street, Grand Rapids, Mich.

# S.A. WELLING Spring and Summer Hats and Caps

-I WOULD CALL THE ATTENTION OF MERCHANTS TO MY-

Spring Styles of Fine Hats, Spring Styles of Wool Hats, Spring Styles of Stiff Hats, Spring Styles of Soft Hats, Wool Hats \$4.50 to \$12 per Dozen, Fine Hats 13.50 to \$36 per Dozen. Straw Hats for Men, Straw Hats for Boys, Straw Hats for Ladies, Straw Hats for Misses.

## Hammocks Sold by the Dozen at New York Prices!!

Clothing and Cent's Furnishing Coods, Cottonade Pants and Hosiery.

DUCK OVERALLS, THREE POCKETS, \$3.50 PER DOZEN AND UPWARDS. Call and get our prices and see how they will compare with those of firms in larger cities.

I. C. LEVI.

36, 38, 40 and 42 CANAL STREET, - - GRAND RAPIDS, MICHIGAN

The Old Reliable

# Pioneer Cigar Factory,

H SCHNEIDER & CO PROPRIETORS.

21 Monroe Street,

Grand Rapids.

The following brands are our own make and Union labelled goods: Dick and George, Peninsular Club, Los Dos, Sehr Fein, Louise, Mocking Bird, Evening Star and K. T. e are jobbers of all kinds of Tobaccos ann Smokers' Articles.



# G. ROYS & CO., Gen'l Agents Castor Machine Oil

The Castor Machine Oil contains a fair percentage of Castor Oil and is in all re-

### spects superior as a lubricator to No. 2 or No. 3 Castor Oil. The OHIO OIL COMPANY

Is the only firm in the United States that has succeeded in making a combination of Vegetable and Mineral Oils, possessing the qualities of a Pure Castor Oil. It is rapidly coming into popular favor. We Solicit a Trial Order.

Hazeltine, Perkins & Co., Grand Rapids. RINDGE, BERTSCH & CO..

We are agents for the Boston Rubber Shoe Co. and keep a full line of their Celebrated Goods—both Boston and Bay State. Our fall samples of Leather Goods are now ready

Our Goods are Specially Adapted for the Michigan Trade.

CLARK, JEWELL & CO.,

14 and 16 Pearl Street, Grand Rapids, Mich.

WHOLESALE

# Groceries and Provisions,

83, 85 and 87 PEARL STREET and 114, 116, 118 and 120 OTTAWA STREET,

GRAND RAPIDS,

MICHIGAN.

### Groceries.

Oil Producers to Cease Drilling.

From the Oil. Paint and Drug Reporter. The agreement to start no new rigs or drill old wells until next January having been signed by seven-eighths of all the producers, is declared in full force and binding on all. The associated producers held sort of a love feast at Bradford, and harmony prevailed over their deliberations. The compact having been made, the prophets of the trade are now laboring to boom the market by predicting two and five dollar oil. Both stocks and petroleum took a decided turn for the better after the result of the Bradford conference was announced, and many operators believe this reaction to be the dawning of an era of prosperity. The situation at present is merely one of speculation as to whether the causes which underlie the advance are to continue in force or prove of little account. The agreement of the producers, if lived up to, will soon exhaust the oil stocks above ground, but the same causes which have worked failure in all previous attempts of the kind still exist. Irresponsible operators will always be found in the oil fields who manage to secure producing territory on the borders of prolific fields and sink wells to the oil sand, thus robbing the idle wells adjacent of their legitimate yield. This course naturally induces others to follow the same programme. By this plan the unscrupulous wildcatters reap the benefits that ensue from the cessation in production of reputable and conscientious producers. The trade may witness a wild race to see who can drill the most wells outside of the associated producers' territory, and force oil on a market that has been over-stocked and demoralized for some time, costing legitimate producers millions of dollars. The success of the shut down movement is doubted from the fact that the producers are under no restraint other than a simple obligation not to drill, and that owners of territory can proceed with the drill whenever there is any probability of the district being drained. This will afford a good sized loophole for some of the signers to escape. If the talk of the stoppage stimulates speculative trading, that policy may accomplish the desired object so fully that the actual cessation of operations may not be required. Speculators are not taking the present advance in values as a boom, but view it as a natural recovery. If the favorable elements can be kept moving, six months hence will witness a great change. Trade certainly needs a stimulus. While on this subject, it may be stated

that a movement is at last started for the purpose of effecting some sort of united action by Canadian producers. It is proposed to establish an agency through which will pass all transfers of crude, and which, in short, will occupy the position on the market of a producer large enough to control the production. It will collect and disseminate information as to production, stocks and other matters of vital importance to the trade, and will endeavor to establish the trade upon a legitimate business basis. It contains the elements of success and requires but the hearty co-operation of producers to make it effective. The plan will be circulated among producers, when they will have an opportunity to digest it.

### Pay Promptly.

A point often overlooked by the retail dealer is the importance of the prompt payment of accounts. A merchant ought never to wait for a statement, but should always have his remittance in the hands of the jobber the day it falls due. We are well aware that such a course might prove fatal to the unsuspecting jobber, to whom undoubtedly City. the shock would prove a bolt from a clear sky, but it would not take long for him to become accustomed to the new order of affairs and really enjoy it. But why should the retailer adopt this course? First, because promptness begets confidence, and will build up a man's credit and good name faster than any other thing he can do. Second, the cash discount thereby obtained will in the course of a year's business, amount to a good round sum. Third, because the job-Sons, New York.
E. L. Mansure, with W. H. Horstmann & ber, thus handsomely treated, will be ever ready to accord such a customer every possible favor in his power; will acquaint him New York. with the newest styles, the best selling goods; will see to it that no mistakes occur New York. in the way of quality, etc.; in short, will N. Y. look upon the prompt customer as a personal friend, and will do all that can be done to | Co., Chicago. further his best interests. But how is a man to know the date of maturity of all these many and diverse bills? Keep a special diary for that purpose. When a bill is checked off record the date of maturity and see to it that a check is sent, not within a week or two, but in time to have it arrive at its destination the day it falls due. By at its destination the day it falls due. By are as follows: Maine, 78; Vermont, 80; FRUITS. further his best interests. But how is a at its destination the day it falls due. By are as follows: Maine, 78; Vermont, 80; this method you will find that in a short Quebec, 70, and New York, 70. Buyers have time your credit will be absolutely unquestioned, and you will soon find that your business is prospering beyond all your ex-

### Features of the Week.

pects of an immense crop.

nounced themselves as able to fill orders any time after Thursday. Prices start high, but will undoubtedly decline as the season advances.

| Comparison of the Board of Education and Indication of the high standing he has in the community. Surely honors come easy to some men.

### VISITING BUYERS.

The following retail dealers have visited the market during the past week and placed orders with the various houses: Mr. Emmett, Coon, Russell & Co., Baldwin. J. G. Peterson, Ironton.

C. Bergin, Lowell. S. C. Fell, Howard City. R. Carlyle, Rockford. J. Frost, McBrides. S. R. Wylie, J. R. Wylie & Bro., Martin. Geo. A. Sage, Rockford. Ralph Steffin, South Blendon. C. H. Deming, Dulton.
Mr. Carroll, of Carroll & Fisher, Dorr. Ed. Roys, of Roys Bros., Cedar Springs.

D. H. Lord, Howard City.

J. J. Wiseman, Nunica. E. Kellogg, Jennisonville. G. B. Chambers, Wayland. Howard Morley, Cedar Springs. B. McNeal, Byron Center. Henry Strope and Fred Nichols, buyer fo ame, Moriey. E. P. Barnard, buyer for New Era Lum ber Co., New Era.
C. O. Bostwick & Son, Cannonsburg.

A. Engberts, Beaver Dam. G. H. Walbrink, Allendale. M. B. Nash, Sparta. Baron & Tenhoor, Forest Grove. W. S. Root, Tallmadge. W. H. Struik, Forest Grove. J. Barnes, Austerlitz. John W. Mead, Berlin. Thomas Smedley, Smedley Bros., Bauer. Geo. Hobart, D. P. Clay & Co., Newaygo. O. F. Conklin, O. F. & W. P. Conklin, Ra-

Norman Harris, Big Springs. M. J. Howard, Englishville. A. M. Church, Sparta.
A. W. Stickle, Cadillac. F. E. Davis, Hopkins Station. John Scholten, Overisel. John Gunstra, Lamont,

Geo. W. Bevins, Tustin. Cass Scoville, Scoville & McAuley, Edger Nagler & Beeler, Caledonia. VanWormer Bros., Greenville. Wm. Parks, Alpine. J. W. Fearns, Big Rapids. Chas. Glasgow, South Cass.

W. B. Rickert, Lowell. Smith & Fallas, Coopersville. F. E. Davis, Berlin. F. A. Raider, Newaygo. R. Schack, Reed City. Waite Bros., Hudsonville.
Jorgensen & Hemingsen, Grant.
F. C. Selby, Volney. B. Tripp, Bangor. Alex. Eckerman, Muskegon. J. F. Richardson, Jamestown.

A. W. Fenton, Bailey. M. V. Wilson, Sand Lake. J. B. Watson, Coopersville. Mr. Walbrink, I. J. Quick & Co., Allen G. P. Stark, Cascade. A. & L. M. Wolf, Hudsonville.

Roop & Williams, Chippewa Lake. Joseph Neuman, Dorr. C. W. Armstrong, Bowen's Mills. Frank P. Watkins, Monterey. Chas. Cole, Ada. Nicholas Bouma, Fisher. P. J. Welsh, Shavtown. C. L. Howard, Clarksville. Colborn & Carpenter, Caledonia. J. Marlatt, Berlin. Heck & Goodman, Burnip's Corners. C. F. Sears & Co., Rockford. Spring & Lindley, Bailey. J. L. Graham, Hopkins. F. C. Brisbin, Berlin.

Ginghaus Bros., Lamont. J. E. Mailhot, West Troy. Sisson & Lilley, Lilley Junction. John J. Ely, Rockford. C. G. Jones, Olive Center. J. W. Bookwalter, Burnip's Corners. A. E. Landon, Nunica. A. J. Provin, Cedar Springs. Chas. A. Loomis, Sparta. John M. Cloud, Cadillac.

Joshua Colby, Colby & Co., Rockford. A. Hanna, Casnovia. Mr. Wagar, of Wagar & Callahan, Cedar Springs.
Mr. Walling, Walling Bros., Lamont.
W. N. Hutchinson, Grant. O. B. Granger, of O. B. Granger & Co., Plainwell

C. Pfeifle, Lake P. O. J. H. Edwards, Newaygo. Mr. Denton, of Robbie & Denton, Howard S. E. Bush, Pierson.

Joseph Raymond, Berlin. Henry Stoddard, of Stoddard Bros., Reed VISITING SALESMEN.

Representatives of the following houses have been in town since our last issue: C. B. Coffin, Trojan Shirt Co., Troy, N. Y. Frank R. Edgett, Murphey & Edgett, Au-R. J. Cunningham, with B. L. Solomon's Sons, Philadelphia. G. E. Angier, with W. T. Mersereau & Co.,

H. J. Wiggin, with H. B. Wiggin's Sons.

The grocery business has been fairly good case in New York, where forty and fifty The grocery business has been fairly good during the past week. The market has been about steady, the only marked change being a firmer feeling in sugars.

Oranges and lemons are steady and firm at about last week's prices, with no prospect of lower prices at present. Walnuts are higher and peanuts a little lower, with prospects of an immense crop.

AMACHES.

Grand Haven, No. 9, square.

Grand Haven, No. 200, parlor.

Grand Haven, No. 300, parlor.

Grand Haven, No. 400

Grand Haven, No. 300, parlor.

Grand Haven, No. 300, parlor.

Grand Haven, No. 300, parlor.

Grand Haven, No. 60

Grand Haven, No. 300, parlor.

Grand Haven, No. 60

Grand Haven, No. 300, parlor.

Grand Haven, No. 60

Grand Haven, No. 60 during the past week. The market has been cents have been offered in a few instances

Last week Jas. Fox was selected to act as judge in a horse race. This week he was selected to act as judge in a horse race. This week he was selected to act as judge in a horse race. This week he was selected a member of the Board of Education Electric Parlor No. 17. the oyster season, several houses having an elected a member of the Board of Education

### WHOLESALE PRICE CURRENT.

AXLE GREASE. Diamond
Modoc # doz
Paragon # doz
Paragon, 20 to pails. BAKING POWDER. Arctic ½ b cans. \$\mathre{9}\ \text{doz.} \ 45 \\
Arctic ½ b cans. \$75 \\
Arctic ½ b cans. \$140 \\
Arctic 1 b cans. \$240 \\
Arctic 5 b cans. \$12 00 \\
BLUING. BLUING.

Dry, No. 2. doz. 25
Dry, No. 3. doz. 45
Liquid, 4 0z. doz. 35
Liquid, 8 0z. doz. 65
Arctic 4 oz. 8 gross 4 00
Arctic 8 oz. 8 60
Arctic 16 oz. 12 00
Arctic No. 1 pepper box 2 00
Arctic No. 2 " 3 00
Arctic No. 3 " 4 50

BROOMS. No. 1 Carpet..... No. 1 Carpet.
No. 2 Carpet.
No. 1 Parlor Gem.
No. 1 Hurl.
No. 2 Hurl
Fancy Whisk.
Common Whisk.

Common Whisk. 85

Cove Oysters, 1 b standards. 1 15

Cove Oysters, 2 b standards. 1 95

Cove Oysters, 1 b slack filled. 75

Cove Oysters, 2 b slack filled. 1 25

Clams, 1 b standards. 1 65

Clams, 2 b standards. 2 65

Mackerel, 1 b fresh standards. 1 20

Mackerel, 5 b fresh standards. 3 20

Mackerel in Tomato Sauce, 3 b 3 50

Mackerel, 3 b broiled. 3 50

Mackerel, 3 b broiled. 3 50

Salmon, 1 b Columbia river. 1 60

Salmon, 2 b Columbia river. 2 60

Salmon, 1 b Columbia river. 2 60

Salmon, 1 b Columbia river. 2 60

Salmon, 1 b Sacramento. 1 50 Salmon, 1 to Sacramento..... Salmon, Wm. Hume's Eagle..... Sardines, imported \( \frac{1}{2} \)s. Danieless.

Sardines, Russian kegs.

Trout, 3 \( \text{ b brook.} \)

CANNED FRUITS.

 
 Apples, 3 b standards
 90

 Apples, gallons, standards, Erie
 2 50

 Blackberries, standards
 1 25

 Cherries, red
 1 10

 Cherries, white
 1 75

 1 20
 1 20
 Damsons
Egg Plums, standards
Egg Plums, Erie...
Green Gages, standards 2 lb
Green Gages, Erie
Peaches, 3 lb tandards
Peaches, 3 lb Extra Yellow. Peaches, 3 b Extra Yellow 20 00
Peaches, seconds 165
Pie Peaches 3 b 105
Pie Peaches 3 b 115
Pears, Bartlett 2 b 115
Pears, Bartlett 2 b 1140
Pineapples, 2 b stand 1140
Quinces 1145
Raspberries, 2 b Erie 1145
Strawberries, 2 b Erie 1140
Strawberries, 2 b Standards 110
CANNED FRUITS—CALIFORNIA
Apricots, Lusk's 275
Egg Plums 285
Green Gages 285
Pears 300
Quinces 300
Peaches 300

Pumpkin, 3 b Golden.
Succotash, 2 b Standards
Succotash, 2 b B.& M.
Squash, 3 b standards
Tomatoes, 3 b Dilworth's
Tomatoes, 3 b Job Bacon. CHOCOLATE. Boston premium
Baker's premium
Runkles
German sweet
Vienna Sweet. Green Rio. 12 @14
Green Java 17 @27
Green Mocha 25 @27
Roasted Rio 12 @17
Roasted Java 24 @34
Roasted Mar 17 @19
Roasted Mex 17½@19
Ground Rio 9½@17
Ground Mex @16
Arbuckle's @15½
XXXX @15½

Dilworth's ..... Levering's ..... Magnolia.... CORDAGE. 72 foot Jute .... 1 25 | 60 foot Cotton....1 75 | 60 foot Jute..... 1 05 | 50 foot Cotton....1 50 FLAVORING EXTRACTS. Lemon.

 Vanilla.

 Jennings' 2 oz.
 \$\mathbb{Q}\$ doz. \$1 40

 " 4 oz.
 2 50

 " 6 oz.
 4 00

 " 8 oz.
 5 00

 " No. 2 Taper.
 1 50

 " No. 4 Taper.
 3 00

 " ½ pint round.
 7 50

 " 1 pint round.
 15 00

 " No. 8
 4 95

Kerosene W. W. 13½
do. Legal test 19¾
Sweet, 2 oz. square 75
Sweet, 2 oz. round 100
Castor, 2 oz. square 75
Castor, 2 oz. round 100 PICKLES.
Choice in barrels med.......

Hemp .....

SOAP. Lautz Bros. & Co. Lautz Bros. & Co.

Acme, 70 1 b bars.

Acme, 25 3 b bars.

Towel, 25 bars

Napkin, 25 bars

Best American, 60 1 b blocks.

Palma 60-1 b blocks, plain.

Shamrock, 100 cakes, wrapped.

Master, 100-¾ b cakes

Stearine, 100 ¾ b cakes.

Marseilles, white, 100 ¾ b cakes.

Cotton Oil, white, 100 ¾ b cakes.

Lautz's 60-1 b blocks, wrapped.

German Mottled, wrapped.

Savon, Republica, 60 b box.

Blue Danube, 60-1 b blocks.

London Family, 60-1 b blocks.

London Family, 4-b bars 80 b

Gem, 100 cakes, wrapped.

Gem, 100 cakes, wrapped..... Nickel, 100 cakes, wrapped..... limax, 100 cakes, wrapped..... Boss, 100 cakes, wrapped...... Marseilles Castile, Toilet, 3 doz in box 

India Savon Satinet Goodrich's English Family
do. Princess
Proctor & Gamble's Ivory 

Sidall's ...... Babbitt's ..... Babbitt's
Dish Rag
Bluing
Magnetic
New French Process
Spoon
Anti-Washboard
Vaterland
Magic
Pittsburgh
Bogue's
White castile bars
Mottled castile
Old Country
SPICES.

SPICES.

Ground Pepper, in boxes and cans...
Ground Allspice.
Cinnamon
Cloves
Ginger. 

Muzzy Coff I Bornes on 1,000 b orders.
Special prices on 1,000 b orders.
Kingsford Silver Gloss 6 b box.
Kingsford Corn.
Oswego Gloss.
Mirror Gloss, corn.
Piel's Pearl

STOVE POLISH. SUGARS. Cut Loaf....

Sage ... @15
Tobacco Cutters each ... 1 25@ CANDY, FRUITS AND NUTS. Putnam & Brooks quote as follows:

STICK.

FRUITS.

Oranges \$\mathbb{P}\$ box. 6 50@

Oranges, Imperials, \$\mathbb{P}\$ box.
Oranges, Valencia \$\mathbb{P}\$ case.
Lemons, choice. 3 50@4 0@
Lenions, fancy. 4 50@5 00

Bananas \$\mathbb{P}\$ bunch.
Malaga Grapes, \$\mathbb{P}\$ keg.
Malaga Grapes, \$\mathbb{P}\$ keg.
Malaga Grapes, \$\mathbb{P}\$ bb.
Figs, layers \$\mathbb{P}\$ b. 12@16
Figs, fancy do 18@20
Figs, baskets 40 \$\mathbb{P}\$ b @13½
Dates, frails do @6
Dates, \$\mathbb{A}\$ do 0 @6
Dates, \$\mathbb{A}\$ do 0 @7
Dates, skin. @6
Dates, \$\mathbb{A}\$ skin. @6
Dates, \$\mathbb{A}\$ skin. @6 7½
Dates, Fard 10 \$\mathbb{D}\$ box \$\mathbb{P}\$ b. 10 @11
Dates, Fard 50 \$\mathbb{D}\$ box \$\mathbb{P}\$ b. 7 @8
Dates, Persian 50 \$\mathbb{D}\$ box \$\mathbb{P}\$ b. 6½@ 7

PEANUTS.

Prime Red, raw \$\mathbb{T}\$ b.

Choice do do

Fancy do do

Choice White, Va.do

Fancy H P,. Va do

NUTS.

NUTS.

Almonds, Terragona, # b.
Almonds, Ioaca, do
Brazils, do
Pecons, do
Filberts, Barcelona do
Filberts, Sicily do
Walnuts, Chilli do
Walnuts, Grenobles do
Walnuts, Walnuts, Barge # bu
Hickory Nuts, large # bu

quote as follows:

PROVISIONS.

PORK.

The Grand Rapids Packing & Provision Co

PORK.

Heavy Mess Pork, old. \$18 25
Back Pork, short cut, new 19 00
Pig Pork, short cut, better than mess 18 00
Family Clear Pork 19 50
Extra Clear Pork 21 00
Clear Back Pork, new 20 00
Boston Clear Pork
Standard Clear Pork, the best

DRY SALT MEATS—IN BOXES.

Long Clears, heavy, 500 lb. Cases......
do. Half Cases...... Long Clears, heavy, 600 ib. Cases.

do. Half Cases.

Long Clear medium, 500 ib Cases.

do. Half Cases.

Cong Clears light, 500 ib Cases.

do. Half Cases.

Long Clears light, 500 b Cases.
do.
Half Cases
Short Clears, heavy
do. medium
do. light.
Extra Long Clear Backs, 600 b cases.
Extra Short Clear Backs, 600 b cases.
Extra Long Clear Backs, 300 b cases.
Extra Short Clear Backs, 300 b cases.
Bellies, extra quality, 300 b cases.
Bellies, extra quality, 300 b cases.
Bellies, extra quality, 200 b cases.

LARD.

SMOKED MEATS-CANVASSED OR PLAIN.

Straight, 25 b boxes.....

Twist, do ...... Cut Loaf do .....

True Grit.
Nobby Spun Roll.

Nobby Spun Roll.
Spring.
Grayling, all styles.
Mackinaw.
Horse Shoe.
Good Luck.
Big Chunk or J.T.
Hair Lifter
D. and D., black.
McAlpin's Green Shield.
Ace High, black.
Ghampion A. Ace High, black
Ghampion A
Sailors' Solace
Red Star
Shot Gun
Duck
Jumbo
Apple Jack
Jack Rabbit

SMOKING.

Morning Dew
Chain

Morning Dev Chain Seal of Grand Radids King Flirt Pilit
Pug
Ten Penny Durham, ½ and ¼
Amber, ½ and 1 b
John Gilpin, granulated
Lime Kiln Club
Blackwell's Durham Long Cut
Vanity Fair
Dime
Peerless
Standard Dime
Peerless
Standard
Old Tom
Tom & Jerry
Joker
Traveler
Maiden
Topsy
Navy Clippings
Honey Dew
Gold Block
Camp Fire
Oronoko
Nigger Head
Durham, ½ b
do ½ b
do ½ b
do ½ b
Holland
German
Long Tom
National
Time
Love's Dream

Love's Dream
Conqueror
Fox's
Grayling
Seal Skin
Dime Durham
Rob Roy.
Uncle Sam
Lumberman
Railroad Boy.
Mountain Rose.
Good Enough

Mountain Kose
Good Enough.
Home Comfort, ¼s and ½s.
Old Rip, long cut.
Durham, long cut, No. 2.
Two Nickle, ½5.
Two Nickle, ½s. Two Nickle, ½s.
Star Durham
Golden Flake Cabinet.
Seal of North Carolina, 2 oz.
Seal of North Carolina, 4 oz.
Seal of North Carolina, 8 oz.
Seal of North Carolina, 8 oz.
Seal of North Carolina, 16 oz boxes.
Big Deal, ¼s longcut.
Apple Jack, ¼s granulated.
King Bee, longcut, ¼s and ¼s.
Milwaukee Prize, ¼s and ¼s.
Good Enough, 5c and 10c Durham.
Durham, S., B. & L, ½s and ¼s.
Rattler, longcut.
Windsor cut plug.

SHORTS.
Mule Ear

Mule Ear .... Hiawatha .....Old Congress..... Acme..... SNUFF.
Lorillard's Macoboy.

"American Gentleman.
Rappee, A. Beck & Co.'s.
Gail & Ax's Macoboy.
Scotch, Railroad Mills.

VINEGAR.
Pure Cider.
White Wine.

Pure Cider.
White Wine.

WASHING POWDERS.

1776 % b.
Gillett's % b.
Soapine pkg.
Pearline % box.
Lavine, single boxes, 48 1 b papers.
Lavine, 5 or more boxes, 48 1 b pap'rs
Lavine, single boxes, 100 6 oz papcrs.
Lavine, 5 or more boxes, 100 6 oz pap
Lavine, single boxes, 80 ½ b papers.
Lavine, 5 or more boxes, 80 ½ b papers.
Lavine, 5 or more boxes, 80 ½ b paprs YEAST.

Hams cured in sweet pickle, heavy.... Hams cured in sweet pickle medium.. do. light..... Shoulders, boneless...... Shoulder, cured in sweet pickle..... BEEF IN BARRELS. Extra Mess Beef, warranted 200 bs..... 10 75 Plate Reef, extra quality....... 11 75 late Beef, extra quality..... CANNED BEEF. Libby, McNeil & Libby, 14 th cans, 1/2 doz. @101/ in case ... 2 b cans, 1 doz. in case ... 2 85
Armour & Co., 14 b cans, 4 doz in case ... 2 85
do. 2 b cans, 1 doz. in case ... 2 85
do. 2 b cans, 1 doz. in case ... 2 85
do. 2 b Compr'd Ham, 1 doz. in case 4 00 SAUSAGE-FRESH AND SMOKED.

PIGS' FEET. 

| Barley | Golden | Barley | Golden | Barley | Golden | Barley | Golden | G

	COUNTRY PROD
	Apples—The market is wel home-grown fruit, which sel \$1.50 for cooking and \$1.75 (
Spring & Company quote as 13.10ws:  WIDE BROWN COTTONS.  Androscoggin, 9423   Pepperell, 10-425   Pepperell, 11-427½   Pepperell, 7-418   Pepperell, 9-420   Pequot, 8-421   Pepperell, 9-422½   Pequot, 9-424	ing. Buckwheat Seed—\$1.25 \$\pi\$ Butter—Creamery is very s quence of which a really choi advanced to 25c. Dairy read 17@18c. Beets—40c \$\pi\$ bu.
Caledonia, XX, oz. 11   Park Mills, No. 90. 14   Caledonia, X, oz. 10   Park Mills, No. 100. 15   Economy, oz 10   Park Mills, No. 50 10   Otis Apron 10½   Park Mills, No. 60 11   Otis Furniture 10½   Park Mills, No. 70 12   York, 1 oz 10   Park Mills, No. 80 13   York, AA, extra oz. 14	Berries—Blackberries are s Whortleberries are about pla Cabbages—\$4@\$5 \ 100 Celery—25c \ bunch. Cheese—Full cream is slow Clover Seed—Choice med bu. and mammoth at \$6.25
OSNABURG,  Alabama brown. 7 Jewell briwn. 9½ Kentucky brown. 10½ Lewiston brown. 9½ Lane brown. 9½ Lane brown. 9½ Louisiana plaid. 8 Utility plaid. 6½	sale at these prices.  Eggs—About steady at 15c  Egg Plants—\$1.25 ₱ doz.  Grapes—California \$5 per  Domestic, \$7 ₱ stand.  Green Corn—10c ₱ doz. er  Hungarian Grass Seed—\$1  Honey—Choice new, 15c.
Avondale, 36 8½ Art cambries, 36 11½ Androscoggin, 44. 8½ Androscoggin, 54. 12½ Ballou, 44 7½ Ballou, 54 6 Boott, C. 44 8½ Boott, E. 5-5 7 Boott, R. 3-4 5½ Blaekstone, AA 44. 7½ Blaekstone, AA 44. 7½ Cabot, 44 7½ Cabot, 7-8 6½ Canoe, 34 4½ Cabot, 7-8 6½ Canoe, 34 4½ Dwight Anchor, 44. 9 Davol, 44 9½ Pruit of Loom, 7-8. 8½ Fruit of Loom, 7-8. 8¼ Fruit of Loom, 44. 9 Fruit of Loom, 44. 12 Gold Medal, 44. 7 Gold Medal, 7-8. 6½ Williamsville, 7-8. 6½ Williamsville, 36. 10½ GORSET JEANS.	Hay—\$12@\$14 for new, ar bailed.  Maple Sugar—About out or Melons—Musk, \$1.25 \$\pi\$ c Watermelons, \$2@\$4 \$\pi\$ doz size.  Millet Seed—\$1 \$\pi\$ bu. Onions—New, 75c \$\pi\$ bu. Peaches—\$2.50@\$3.50 \$\pi\$ Pears—California \$4. \$\pi\$ 225. Plumbs—California \$2.25' 225. Domestic, \$1 \$\pi\$ peck to Potatoes—The market is with home-grown, which first 35@40c \$\pi\$ bu. Poultry—Fowls 15@16c. \$19c@20c. Radishes—Out of market. Red Peppers—\$1.25 \$\pi\$ bu Sweet Potatoes—Jersey, Baltimore, \$4 \$\pi\$ bbl.
Armory 7½ Kearsage 8½ Androscoggin sat 8½ Canoe River 6; Clarendon 6½ Hallowell lmp 6½ Rockport 7 Ind. Orch. Imp 7 Laconia 7½ Conegosat 7  PRINTS.	Turnips—400  bu. Timothy—Choice is firmly bu. Tomatoes—Acme 40c per GRAINS AND MILLING Wheat—White, 78c; new new Fulse, 76, 78@80c. Corn—45@60c  bu. Oats—White 40c  bu.
Albion, solid	Rye—52@54c # bu. Barley—Brewers pay \$1.3 fbs. Flour—Fancy Patent, \$6( sacks and \$6.25 in wood. bbl. in sacks and \$5.25 in w Meal—Bolted, \$1.50 # cv Mill Feed—Screenings, \$ \$14 per ton. Ships, \$13 dlings, \$18 # ton. Corn aton.
Appleton A, 44 8 Boott M, 44 74 Boston F, 44 8 Continental C, 43 75 Conestoga W, 44 7 Conestoga W, 44 7 Conestoga G, 30-in. 64 Dwight X, 3-4 64 Dwight Y, 7-8 64 Dwight Y, 7-8 64 Dwight Star, 44 7 Dwight Star, 44 7 Enterprise EE, 36 54 Great Falls E, 44 7 Farmers' A, 44 63 Indian Orchard, 40 84 Indian Orchard, 40 81 Indian Orchard, 30 81 Indian Orchard, 40 81 Indian Orchard, 30 81 Indian	ered in the removatione r
Amoskeag 8 Amoskeag, Persian styles 10½ Bates 7½ Glasfow checks 75 Glasgow checks, f'y 7½ Glasgow checks, f'y 7½ Glasgow checks, royal styles 8 Gloucester, new standard 7½ Plunket 7½ Langdale 7½ WIDE BLEACHED COTTONS.  Androscoggin, 74. 21 Weight styles 8 Amoskeag 8 Renfrew, dress styl 9½ Johnson Manfg Co, dress styles 12½ White Mfg Co, stap 7½ Gordon 8 Styles 9 White Manf'g Co, stap 7½ Gordon 8 Styles 12½ WIDE BLEACHED COTTONS. Pepperell. 104 27½ Pepperell. 104 27½ Pepperell. 104 27½ Pepperell. 114 322 Pepperell. 114	4
Androscoggin, 7-4. 21 Androscoggin, 8-4. 23 Pepperell, 7-4. 20 Pepperell, 8-4. 22½ Pepperell, 9-4. 25  HEAVY BROWN COTTONS.  Atlantic A, 4-4. 7¼ Atlantic D, 4-4. 6½ Atlantic D, 4-4. 5¾ Atlantic P, 4-4. 5¾ Atlantic P, 4-4. 5¾ Atlantic P, 4-4. 5¾ Atlantic P, 4-4. 5¾ Atlantic D, 4-6. 5½ Adriatic, 36. 7½ Pepperell, 10-4. 27½ Pepperell, 11-4. 32½ Pepuot, 8-4. 21½ Pepuot, 9-4. 21½ Pepperell, 11-4. 32½ Pepuot, 9-4. 21½	Japan Teas
Amoskeag, ACA 13½ Falls, XXXX 183 Amoskeag, 44. 19 Amoskeag, A 13 Amoskeag, B 12 Amoskeag, C 11 Amoskeag, C 11 Amoskeag, E 10 Amoskeag, E 10 Amoskeag, F 9½ Premium A, 44. 17 Premium B 16 Extra 44. 16 Extra 44. 16 Extra 7-8. 14½ Gold Medal 44. 15 CCA 7-8. 12½ CCA 7-8. 12½ CCA 7-8. 14 CCA 7-8. 1	125 Chests by City of F 237 " " 97 " " 125 " Suez Ste Also large 3 Powders, both
Cordis No. 2	guarantee bet Eastern parties Imperial Roast
Red Cross	Mandehling Ja  " Mail order
Boston	have always be
Masgnville	ern Manufactu
SPOOL COTTON.   SPOOL COTTON.	tee quality.
SILESIAS.   Masonville TS   8   Masonville TS   10   Masonville S   10   Masonville TS   10   Masonville S	11/

COUNTRY PRODUCE.	LUMBER, LATH AND SHINGLES. The Newaygo Company quote f. o. b. cars as
es—The market is well supplied with rown fruit, which sells at \$1.25 @	follows
or cooking and \$1.75 @ \$2 for eat-	Uppers, 1 inch
	Selects, 1 IIICII
wheat Seed—\$1.25 \$\mathbb{\text{\tilit}\text{\text{\text{\text{\text{\text{\tex{\tex	Shon I inch
of which a really choich article has	Fine, Common, 14, 14 and 2 inch. 32 00
ed to 25c. Dairy readily commands	No. 1 Stocks, 12 in., 18 feet
3—40c ₩ bu.	No. 1 Stocks, 12 in., 20 feet
es—Blackberries are scarce at 8@9c.	No. 1 Stocks, 10 in., 18 feet
eberries are about played out.	No. 1 Stocks, 8 in., 12, 14 and 16 feet 15 00
ages—\$4@\$5 ₩ 100 y—25c ₩ bunch.	No. 1 Stocks, 8 in., 20 feet
se—Full cream is slow sale at 9c.	No. 2 Stocks, 12 in., 12, 14 and 16 feet
er Seed—Choice medium \$6@\$6.50 and mammoth at \$6.25 \$\mathre{H}\$ bu. Slow	No. 2 Stocks, 12 in., 20 feet
these prices.	No. 2 Stocks, 10 in., 18 feet
—About steady at 15c.	No. 2 Stocks, 8 in., 12, 14 and 16 feet 11 50 No. 2 Stocks, 8 in., 18, 14 and 16 feet 12 50
Plants—\$1.25 \$\text{ doz.} \\ es—California \$5 per case of 40 lbs.}	No. 2 Stocks, 8 in., 18 feet
de. 51 48 Stanti.	Coarse Common or shipping culls, all widths and lengths 8 00@ 9 0
n Corn—10c ₽ doz. ears. garian Grass Seed—\$1 ₽ bu.	Coarse Common or simpling cans, and widths and lengths
ev—Choice new, 15c.	No. 1 Fencing, all lengths
_\$12@\$14 for new, and \$13@\$15 for	No. 2 Fencing, 12, 14 and 18 feet
e Sugar—About out of market.	No. 2 Fencing, 16 feet       12 0         No. 1 Fencing, 4 inch       15 0         No. 2 Fencing, 4 inch       15 0         Norway C and better, 4 or 6 inch       20 0
ns—Musk. \$1.25 \ crate of a dozen.	No. 1 Fencing, 4 Inch. 12 0 No. 2 Fencing, 4 inch. 12 0 Norway C and better, 4 or 6 inch. 20 0 Bevel Siding, 6 inch, A and B. 18 0 Bevel Siding, 6 inch, C. 14 5 Bevel Siding, 6 inch, No. 1 Common 9 0 Bevel Siding, 6 inch, No. 1 Common 9 0 Bevel Siding, 6 inch, No. 1 Common 9 0
nelons, \$2@\$4 \$\ doz., according to	Bevel Siding, 6 inch, C
et Seed—\$1 % bu.	Bevel Siding, 6 inch, No. 1 Common 9 0 Bevel Siding, 6 inch, Clear 20 0
ns—New, 75c 🏶 bu.	Bevel Siding, 6 inch, Clear
hes—\$2.50@\$3.50 \ bu.	Standitional for each 2 feet and 1 feet and 2 feet and
s—California \$4. P case of about	Dressed Flooring, 6 in., No. 1, common. 17 0
nbs—California \$2.25 P crate of about	Dressed Flooring 6 in., No. 2 common 14 0 Beaded Ceiling, 6 in., \$1 00 additional.
Domestic, \$1 # peck basket. toes—The market is well supplied	Dressed Flooring, 4 in., A. B and Clear. 35 0
ome-grown, which find slow sale at	Dressed Flooring, 4 nr., 5 in., No. 1 com'n 16 ( Dressed Flooring, 4 or 5 in., No. 2 com'n 14 (
c 39 bu.	Beaded Ceiling, 4 inch, \$1 00 additional.
try—Fowls 15@16c. Spring chickens,	Dressed Flooring, 4 in., A. B and Clear.       35 (Dressed Flooring, 4 in., C.       26 (Dressed Flooring, 4 or 5 in., No. 1 com'n 16 (Dressed Flooring, 4 or 5 in., No. 2 com'n 14 (Dressed Flooring, 4 or 5 in., No. 2 com'n 14 (Dressed Flooring, 4 inch, \$1 00 additional.         (XXX 18 in. Standard Shingles.       3 (XXX 18 in. Thin.       3 (XXX 18 in. Thin.         (Dressed Flooring, 4 or 5 in., No. 2 cor 6 in. C. B 18 in. Shingles.       2 (XXX 18 in. Thin.
0c. ishes—Out of market.	XXX 16 in
Peppers—\$1.25 \ bu.	No. 2 or 5 in. C. B. 16 in
et Potatoes—Jersey, \$5.50 \$\text{P}\text{ bbl.}	Lath 2 (
nins—40c# bu.	OYSTERS AND FISH. F. J. Dettenthaler quotes as follows:
othy—Choice is firmly held at \$1.75 \$	
natoes—Acme 40c per bu.	New York Counts, per can
RAINS AND MILLING PRODUCTS.	EXTR Selects Standards Favorites  FRESH FISH.  Codfish 8 Haddock 7 0 5
eat—White, 78c; new Lancaster, 80c,	FRESH FISH. 8
Fulse, 76, 78@80c.	Haddock 7
n—45@60c ₩ bu. s—White 40c ₩ bu.	Haddock
-52@54c # bu.	Mackerel
ley—Brewers pay \$1.30@\$1.40 \$1.00	Mackerer Whitefish 7 Smoked Whitefish and Trout. 10 Smoked Sturgeon. 10
ar—Fancy Patent, \$6@\$6.25# bbl. in	The state of the s
and \$6.25 in wood. Straight, \$5	HIDES, PELTS AND FURS. Perkins & Hess quote as follows:
n sacks and \$5.25 in wood. ul—Bolted, \$1.50 \$ cwt.	- Trenda
Food Screenings \$15 # ton. Bran.	Ribes   Ribe
per ton. Ships, \$15 \$\pi\$ ton. Mid- , \$18 \$\pi\$ ton. Corn and Oats, \$23 \$\pi\$	Full cured
, \$18 B ton. Corn and Caus, \$25 E	Calf skins, green or cured10 @13
	Deacon skins
Los Angelos, Cal., Times calls atten-	
o the vast fields of peppermint in the	
ern counties which are waiting for	Fine washed \$ b
enterprising man to utilize. The	Hawaghed 2-3
inery for distilling the oil is simple, the of gathering the peppermint is not	
so that good profits are assured to any	FRESH MEATS.
the will go into the business.	
	Fresh Beef, sides         6½@           Fresh Beef, hind quarters         8 @
olite, a mineral which is of great value	Dressed Hogs
potash manufacture, has been discov-	Veal
in the Yellowstone Park. Heretofore	Pork Sausage
been obtained only in Greenland.	Bologna

Office of JOHN CAULFIELD, 85, 87, 89 Canal Street,

Grand Rapids, Mich.

Japan Teas are now arriving quite freely, and Mason's Solid Cast Steel, Hand...30 c 40&10 ces are fairly settled. I desire to advise the trade at, within a few days, I will be in receipt of the lowing invoices:

Chests by City of Peking, No. 424, My own importation -No. 75, No. 25, Suez Steamer

Also large assorted lines of Young Hyson, Gun wders, both Muyone and Pingsuey, Formosa Oongs, and Moning Congos at lowest figures.

I wish to call special atttention to my new ands of roast Coffees. I have taken special pains selection and blending, and roast fresh daily. I arantee better values than those furnished by

stern parties or no sale. perial Roast, a blended coffee 23 G. Roast Java andehling Java 28 " and Mocha

Mail orders solicited. Lowest market prices

ctories at Buffalo and Des Moines. Their goods ave always been regarded as equal to any of Eastn Manufacturers, and have always held their own the Eastern States. I am now able to compete ith Western manufacturers in price and guarane quality.

JOHN CAULFIELD.

Bardware.	PLANES. Ohio Tool Co.'s, fancy dis 15 Sciota Bench dis 25 Sandually Real Co.'s fancy dis 15
Prevailing rates at Chicago are as follows:  AUGERS AND BITS.	Bench, first quality dis 20 Stanley Rule and Level Co.'s, wood and
res', old style. dis 50 .H.C.Co. dis 55 ouglass' dis 50 lerces' dis 50	PANS.  Fry, Acme. dis 40&10 Common, polished dis 60 Dripping. % 1b 8
nell's         dis 50           ook's         dis40&10           ennings', genuine         dis 25           ennings', imitation         dis40&10	Iron and Tinned
BALANCES. dis 25	PATENT FLANISAED IRON. "A" Wood's patent planished, Nos. 24 to 27 10½ "B" Wood's pat. planished, Nos. 25 to 27 9 Broken packs ½c % b extra.
ailroad \$ 15 00 arden	ROOFING PLATES. IC 14x20 choice Charcoal Terms 5 75
and     dis \$ 60&10       ow     dis 60       all     dis 15       ong     dis 20       oor, Sargent     dis 55	IX, 14x20, choice Charcoal Terne
BOLTS. tovedis \$ 40	Manilla
low	SHEET IRON. dis 20 C
Vrought Barrel Bolts	Nos. 10 to 14
ast Chain	Nos.25 to 26
ves' Door	SHEET ZINC.   1   1   1   1   1   1   1   1   1
Barber       dis \$ 40         Backus       dis 50         pofford       dis 50         Am. Ball       dis net	
BUCKETS.  Vell, plain	IC, 10x14, Charcoal
Cast Loose Pin, figured	IC,   12x12, Charcoal
Wrought Loose Pin, acorntipdis 60& f Wrought Loose Pin, japanneddis 60& f Wrought Loose Pin japanned silver	IXXX, 14x20, Charcool   12 50   IXXXX, 14x20, Charcoal   14 50   IX, 20x28, Charcoal   18 00   DC, 100 Plate Charcoal   6 50
tipped         dis         60& !           WroughtTable         dis         6           Wrought Inside Blind         dis         6           Wrought Brass         dis         65&1           Blind Clark's         dis         70&1           Blind, Parker's         dis         70&1	0 DXX, 100 Plate Charcoal
Spring for Screen Doors $3x2\frac{1}{2}$ , per gross 15 00 Spring for Screen Doors $3x3$ per gross 18 00	Steel, Game
CAPS.  Ely's 1-10	Hotchkiss' 60 S, P. & W. Mfg. Go.'s 60 Mouse, choker 200 \( \text{ doz} \) Mouse, delusion \$1.26 \( \text{ doz} \)
	Bright Market dis 60 Annealed Market dis 60 Grand Grand Market dis 60
CHISELS.   dis 65&1	0 Coppered Spring Steel dis 37%
Barton's Socket Firmersdis 2 Coldnet	0         Tinned Spring Steel         dis 37½           0         Plain Fence         \$ b 3½           0         Barbed Fence         9 copper           0         Copper         new list net           0         WIRE GOODS.         new list net
COMBS.  Curry, Lawrence's dis 339  Hotchkiss dis 25  COCKS.	
Brass, Racking's         40&           Bibb's         49&           Beer         40&           Fenns'         40&	With the control of
14x52, 14x56, 14 x60	Coe's Pat Agricultural, wrought
Taper and Straight Shankdis Morse's Taper So5nkdis	Screws   70   70   70   70   70   70   70   7
$ \begin{array}{cccc} \text{Com. 4 piece, 6 in.} & \text{doz net \$1} \\ \text{Corrugated.} & \text{dis } 20\& \\ \text{Adjustable.} & \text{dis } 40\& \\ \end{array} $	
EXPANSIVE BITS. Clar's, small, \$18 00; large, \$26 00. dis Ives', 1, \$18 00; 2, \$24 00; 3, \$30 00. dis FILES.	I UUI LII,
Disston's dis New American dis Nicholson's dis	STEVENS

Nos. 16 to 20, 22 and 24, 25 and 26, 27 List 12 13 14 15 12 13 14 15 Discount, Juniata 45, Charcoal 50. GAUGES.
Stanley Rule and Level Co.'s.....dis

HANGERS.
Barn Door Kidder Mfg. Co., Wood track dis 50 Champion, anti-friction.....dis Kidder, wood tra.k....dis HINGES. Gate, Clark's, 1, 2, 3..... State per doz, net, 2 50 Screw Hook and Strap, to 12 in. 4½ 14 25 Screw Hook and Strap, to 12 in. 472 in and Jonger Screw Hook and Eye, ½ net Screw Hook and Eye ½ net Screw Hook and Eye ½ net Screw Hook and Eye, ½ net Screw Hook and Eye, ½ net Strap and T dis Stamped Tin Ware.....Japanned:Tin Ware....Granite Iron Ware.... HOES. LOCKS-DOOR. | LOCKS-DOOR. | Russell & Irwin Mfg. Co.'s reduced list dis | 60 | Mallory, Wheelnr & Co.'s. | dis | 60 | Branford's | dis | 60 | Norwalk's | dis | 60 |

HAMMERS.

28

Stanley Rule and Level Co.'s.....dis 65 MILLS. 

 Adze Eye.
 \$16 00 dis 40&10

 Hunt Eye.
 \$15 00 dis 40&10

 Hunt's.
 \$18 50 dis 20 & 10

NAILS.

MOLLASSES GATES. Stebbin's Pattern dis 70
Stebbin's Genuine dis 70
Enterprise, self-measuring dis 25 

Zinc or tin, Chase's Patent. dis 55 Zinc, with brass bottom. dis 50 Zinc, with brass bottom. dis 40 Reaper. per gross, \$12 net Reaper. per gross, \$12 net State of Reaper.

LANES. cy......dis 15
dis 25
fancy....dis 15
dis 26
vel Co.'s, wood and

dis 20
M. Knoohuizen the Amity street .....dis 40&10 RIVETS. ......dis dis .....dis LANISAED IRON. planished, Nos. 24 to 27 10½ nished, Nos. 25 to 27 9 cks ½c % b extra. ING PLATES. rcoal Terne.....arcoal Terne....arcoal Terne...arcoal Terne...arcoal Terne. EET IRON Com. Smooth. Com. Com. Smooth. Com.
\$\frac{4}{20} \frac{3}{3} \frac{20}{3} \frac{20}{3} \frac{20}{3} \frac{20}{3} \frac{20}{3} \frac{20}{4} \frac{20}{3} \frac{20}{3} \frac{20}{3} \frac{20}{4} \frac{40}{3} \frac{3}{40} \frac{40}{3} \frac{40}{3} \frac{60}{3} \text{and lighter, over 30 inches} \frac{2-10}{2} \frac{20}{3} \f not. 9 db.....es, 79 db...... er's solder. alf.... N PLATES. Charcoals, \$6 75. l Tin Plate add 1 50 to 6 75 ty, Newhouse's......dis y, Hawley & Norton's.... dis 35

-WHOLESALE-

GRAND RAPIDS. MICHIGAN.

Detroit and Chicago prices duplicated always, and freights in our favor and shipments more prompt make Grand Rapids the cheapest market.

WE SOLICIT THE

DEALER'S TRADE. And NOT the Consumer's.

AGENTS FOR THE

dealers who have once had them will have prise his friends by the masterly manner in no other. Why? They are stronger; they which he will discharge the duties of preare lighter; they will not break; carpenters siding officer. insist on having them; they are worth twenty-five per cent. more than the iron nail; they cost but a trifle more.

We are receiving three car loads a week ing the new rooms with a ball about Thanksand are still behind with our orders. We giving day. have promise of more frequent shipments and now hope to keep up on our orders Send for sample order or ask for price.

We are carrying to-day as large a stock, and filling orders as complete, as any house in Michigan. MUSKEGON MATTERS.

M. Knoohuizen the Amity street grocer has sold out.

The buildings of the Lakeside Iron Works

are up and enclosed. De Young & Palmerton have dissilved,

Palmerton continuing. The L. W. Schimmel & Co. crockery store is again open for business.

Robt. E. Crotty and John VanderWerp have dissolved partnership.

Howell & Phillabaum succeed John VanderWerp in the grocery business.

H. J. Morris, of the firm of S. S. Morris & 

Orcutt & Co. will remove from the J. H. Smith block on First street to the Odell block, corner Clay avenue and First street. Jeannot & Reed, grocers on Terrace street, have dissolved, M. F. Reed retiring. The business will be continued by J. O. Jean-

Several grocers are making a foolish war on the price of flour, resulting in a loss of profits and a consequent demoralization of the business.

Aster Houde, who has carried on a grocery business in a small way at North Muskegon for some time past, has petered out, and skipped to Dakota, leaving debts that will probably aggregate \$500 or \$600.

Andrew Wierengo, the Muskegon jobber, has put in two new grocery stocks during the past week-one for J. VanderMalen & Co., and the other for Mrs. A. Stevenson, both of whom have engaged in business on Pine street.

The mill of the Beidler Manufacturing Co., which was idle for about four weeks, in consequence of a shortage of logs, began operations August 25. A tramway 1,560 feet long is being built to its old dock, on which it is proposed to crosspile lumber. The company will have room for 10,000,000 feet.

Monthly Meeting of Post A.

At the regular meeting of Post A, held at the reading room at Sweet's hotel Saturday evening, the following representatives of the traveling fraternity answered to their names: Wm. Logie, L. Max. Mills, Wm. B. Edmunds, Geo. H. Seymour, J. N. Bradford, Richard Warner, Wallace Franklin, W. G. Hawkins, D. S. Haugh, P. H. Carroll, A. B. Cole, W. J. Price, I. A. Delemater and Chauncey A. Bryant, of Chicago.

President Logie presided, and Geo. H. Seymour was asked to serve as secretary pro tem. The minutes of the previous meeting were read and approved.

The election of additional officers, provided for in the by-laws, being in order, P. H. Carroll nominated Richard Warner for Second Vice-President. The nomination was seconded by J. N. Bradford, and "Dick" was unanimously elected.

The president named as Election Committee the following: D. S. Haugh, W. G. Hawkins, Wallace Franklin, J. N. Bradford and Wm. B. Edmunds.

The same officer announced as the Purchasing Committee: Stephen Sears, Richard Warner and Geo. H. Seymour, and the gentlemen named were constituted a Soliciting

W. G. Hawkins, of the Committee on Rooms, stated that there was nothing further to report in the matter referred to the Committee, as no more available rooms could be found than those reported at last meeting. A volunteer suggested that four rooms could be secured in the Houseman block, at an annual rental of \$240, and advocated the securing of the same. After a thorough discussion of the matter, it was decided to lay it over until the next meeting, in order that the committee may act understandingly and satisfactorily. Geo H. Seymour was instructed to act as Secretary and Treasurer pro tem, until Mr. Atkins, who was regularly elected to those positions, is able to act as

The Treasurer then announced that the payment of the initiation fee of \$5 was in order, and nine of those present stepped forward and deposited their Vs on the table, receiving the Treasurer's receipt for the

In order that the renting and furnishing of the rooms may be effected as soon as possible, it was decided to hold a special meeting in two weeks-Satnrday evening, Sept. 13-and in the mean time the Secretary is to notify every member that his attendance is especially desired on that occasion. The meeting then adjourned.

"Max Mills will have to preside at the special meeting," said President Logie, after adjournment, "as I shall be in Petoskey two weeks from to-night." It is understood that Mills has purchased a half dozen books on The Steel Nail is the Coming Nail. All parliamentary practice, and that he will sur-

At a meeting of the election committee, Wm. B. Edmunds was elected chairman. Some one said something about dedicat-

Forty-eight dollars in the treasury, and several counties yet to hear from. The Treasurer will be compelled to give bonds

in the penal sum of \$1,000,000, with two or

more sureties.

While drilling for gas in Ross township, six miles from Pittsburg, a flow of heavy green lubricating oil was recently struck, but the owners of the well think it would not pay expenses to develop the well, on account of the heavy flow of salt water. The well attracted a large crowd of people from Pittsburg, it being the nearest oil well to

PENCIL PORTRAITS-NO. 28.

A. D. Baker. Better Known as "Charley." Allison Durand Baker was born near Ransomville, Niagara county, N. Y., May 9, 1860, and lived on the farm with his parents until sixteen years of age, when he went to Lockport, N. Y., and attended the Union school there two years. The death of his father impelled him to turn his attention to business pursuits, and he accordingly entered the hardware store of L. L. Chadwick, at Lockport, remaining there about two years, coming west in the spring of 1881. After a short stop at Greenville, he came to Grand result of poisoning from the use of cheap Rapids and solicited employment at the hands of Foster, Stevens & Co., who gave him a position in the stove department. So proved under treatment. well pleased were the firm with his work, that they proposed to him that he accept a position on the road, a proposition in which | declare against rags coming from European he eagerly acquiesced. The first territory assigned him was the principal towns on the four railway lines leading south of the city, but on the retirement of John Read from the road, he was assigned the principal northern points-dividing that territory with Geo. W. Alden-while he still retains the C. & W. M. Railway.

Mr. Baker's success as a salesman is to be attributed to his prevailing good nature, coupled with a faculty for making and holding friends, and to the fact that he takes pains to post himself thoroughly on every point in any way connected with the business of his the form of Paris green. One dealer in adoption. He is a hard-worker and a skillful Portland has sold ten tons this year, and he salesman, possessing to a marked degree the has no doubt that the farmers of the State respect of his house and the confidence of his trade. A young man of good habits, and possessing exceptional business qualifications, Mr. Baker has every reason to career.

Miscellaneous Notes of Interest. In Louisiana rum is made from sweet potatoes.

The taxable values of the State of Texas for the year show an increase of \$60,000,-000.

A popular cane in Maine is composed of whisky, except for a thin enclosing cylin-

United States are said to aggregate \$233,-000,000.

There are at present 695 potteries in the Jersev.

hand that rules the world." It is the hand of the hired girl.

the parson was approached by the groom with the question: "What's the damage, elder?"

have paid out \$76,000 in wages in six months. When a saw has cracked near the teeth, to

effectual.

Mr. Dude: "I always sleep in my gloves, Miss Fresh: "And I judge you sleep with a cap for the same reason."

"Herr Meyer, I suppose you understand ROOMS 7 AND 8 HOUSEMAN BUILDING, that every one was to bring along something to the picnic. What have you brought?" Herr Meyer; "My two boys as you see.

An old farmer who wrote to an editor asking how to get rid of moles, and received the reply: "Plough them out," answered back: "Can't do it. It's on my gal's nose."

Judge-"What sort of man, now, was it whom you saw commit the assault?" Constable-"Shure, yer Honor, he was a small onsignificant crathur-about yer own size, yer Honor!"

A young gentleman wishes to know which is proper to say on leaving a young lady friend after a late call—good night or good evening? Never tell a lie, young man, say School Books good morning.

"Why did you put that nickle with a hole in it in the contribution box?" asked one man of another. "Because I couldn't put the hole in without the nickle, and I had to put in something.

"Doctor, my daughter seems to be getting blind, and she is making ready for her wedding. Whatever will she do?" "Let her go on, by all means. If anything can open her eyes, marriage will."

The average man doesn't feel as bad when he receives ten dollars too much change as when he gets ten cents too little. He is more anxious to correct the little mistake than he is to rectify the big one.

"What is the price of this axle grease?" asked a new salesman of his employer, the grocer, "there is no mark on it." "It depends on your customer; if he asks for axle grease charge him fifteen cents per pound, but if he wants butter make it thirty-eight cents."

A machine for making paper pulp from sawdust was recently put up at Glens Falls, N. Y., and is pronounced a success. The pulp shows a long fiber, from which a fine quality of book, news and wrapping paper is made. A ten ton paper mill will be built

A genius in the hardware line has devised luminous door-knobs which he advertises will "shine all night." Anybody can find the door-knob in the dark, but the key-hole is what bothers most men who stay out late. A luminous key-hole would "fill a long felt want." Where is the hardware manufacturer that will bring out luminous key-hole trimmings?

heavily in the last few months. A contract for building ten locomotives at \$8,000 each, has just been taken, it is said, by an Eastern company which sold locomotives precisely similiar only a little over a year ago for

\$15,000. Judge: "If that man don't stop disturbing us with that coughing, I'll fine him \$10." -Response: "Jedge, I'll be willing to pay \$20 to have that cough stopped. If you can do it for \$10, better get off the bench and go to practicing medicine. There's money in it, Jedge, money in it."

A poor child in Boston has had daily treatment for seven weeks at the Massachusetts General Hospital for badly swollen feet, the red stockings. Her feet were in a terrible condition at first, but have gradually im-

The acting Secretary of the Treasury has issued instructions to all customs officers to ports suspected of infection, and prevent the landing of them unless proof is furnished that they are wholly free from disease and come from no infected ports.

The American Artisan pertinently remarks: We do not know that it is within the reach of human genius, but the man who gets up a good stove polish which will not drive the family out of the house by its villanous odor, when the stove is first lighted, will have a sure road to fortune.

Maine is opening her eyes over the fortune she sinks in potato bugs every year in have scattered over their fields a hundred tons of the poison, at a cost of \$50,000.

A distinguished politician, while conversing with a lady the other evening, became look forward to a useful and promising piqued by her attention to a beautiful dog that was resting its head confidentially in her lap, and impatiently asked: "How is it that a lady of your intelligence can be so fond of a dog?" Because he never talks politics," was the prompt reply.

Brunswick black thinned down with turpentine until it has attained the right tone and color, will, if a little varnish be added, about one-twentieth of the bulk of the black and turps, prove a stain for imitating walnut or teak-wood. There is no difficulty in get-The annual sales of sawed lumber in the ting the mixture to dry hard, and it will take varnish over it first-class.

Our trade with Japan has increased rapidly. In 1860 we imported 365,000 pounds of United States, half of which are in New tea from that country, and last year 34,000,-000 pounds. The imports from China in "The hand that rocks the cradle is the 1883 amounted to 30,000,000 pounds, which was 2,000,000 pounds less than in 1860. Last year we exported 2,300,000 cases of oil to When the marriage ceremony was over, Japan and 1,100,000 cases to China.

The cattle and sheep raising interests in New Mexico are growing to large proportions, and capital is rapidly being invested The shoe trade is in an excellent condition in the business, which yields handsome rein Beverly, Mass., and one firm is said to turns. It is claimed that New Mexico is the best stock raising country in the west. The grasses are rich, nutritious and plentiful, while in many localities water is abundant, prevent it from continuing, drill a small hole and where it is not, it has been demonstrated at the end of the crack. This is said to be that artesian wells will supply the deficiency at a small expense.

## Miss Fresh; it makes my hands so soft."— M. M. HOUSEMAN

ATTORNEY AT LAW,

GRAND RAPIDS, MICH. COMMERCIAL LAW A SPECIALTY.



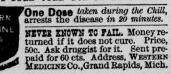
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WESTERN MEDICINE CO.'S TONIC LIVER PILLS. Purely Vegetable; contain no calomel, mineral poison or quinine. Act directly on the Liver, "tone up" the system, aid digestion and "prify the blood. POSITYPILY GUEE HEADACHE AND CONSTITATION. Invaluable for Biliousness, Indigestion, Hypochondria, etc. Sent free on receipt of price, 25 cts. Sample on receipt of price, 25 cts. Sample COMPANY., Grand Rapids, Mich.

Locomotives have fallen in price very MUSKECON BUSINESS DIRECTORY.

#### Williams' Patent Novelt Pipe Wrench

Best, Strongest and Most Durable Made.



We also build Mill and Marine Engines and Boilers and conduct a General Machine Shop, Blacksmith, Foundry and Boiler Shop Business. 361 Western Avenue.

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#### Jobbers Provisions. of

CANNED MEATS AND BUTTERS.

Choice Smoked Meats a Specialty.

Stores in Opera House Block, Packing and Warehouse Market and Water Street.

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Successors to Carey & Lander,

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## Commission Merchants

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Fruits and Produce.

ORDERS PROMPTLY FILLED. BEST GOODS AT LOWEST PRICES

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The Best on the Market,

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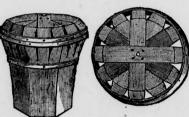
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BANANAS, LEMONS, CALIFORNIA FRUITS, EGGS, CHEESE, VEGETABLES, APPLES.

Careful Attention Paid to Filling Orders.

# M.C. Russell, 48 Ottawa St., G'd Rapids. LOVERS OF A GOOD

# Eaton & Christenson's L. C. B. CIGAR.

# SHIELDS, BULKLEY & LEMON,



## IMPORTERS

AND

# Wholesale Grocers,

Cor. Ionia & Island Sts., Grand Rapids.

## New Japans.

We invite the special attention of the trade to several large invoices of the new cropof 1884-5 Japan Teas, including all grades of Pan Fired, Basket Fire and Sun Cured, and embracing about 1,000 chests in all, a large portion of which we are now receiving per-Steamers San Pablo and City of Rio de Janeiro. These Teas are positively our own importation, and we believe we are safe in saying that they are the first Teas ever imported to this market direct from Japan.

They are selected with a view to the wants of Michigan trade and our friends will dowell to send for samples and quotations before buying new Teas.

## Soaps.

Again we remind the Trade that we are the Sole Agents in this market for the wellknown and popular Soaps of LAUTZ BROS. & CO., Buffalo, N. Y. Below we mention

a few of their best-known brands: Towel, Napkin, Best American, Acme. Nickel, White Marseilles. Shamrock. Palma. White Cotton Oil, Gem, Stearine, Boss. Mottled German, Lautz Soap, Savon Republique, Blue Danube,

Master, etc. These goods we sell regularly at the Manufacturers' Prices, and deliver them in 10box lots and upwards to all rail points in Michigan, freight prepaid. Please send for pricelists and samples. See quotations on Grocery Page.

## Starch.

We are also the Sole Agents here for the NIAGARA STARCH WORKS' Starch, of Buffalo, N. Y., which we sell at the manufacturers' prices, freights prepaid on all shipments of 10 box lots and upwards to all railroad points in Michigan. Send for price lists. See prices on Grocery page of this paper.

## Tobaccos.

We carry the largest and most complete line of Cigars in Michigan. We not only earry a full line of staple and popular brands of plug, fine cut and smoking tobaccos, but are factory agents for the following, with which we are able to offer the trade special inducements:

B. F. P.'s Favorite Plug Tobacco. Black Bird Zoo Zoo Pirate Old Kentucky Turkey See quotations on grocery page.

Our Bird Fine Cut Chewing Tobacco. Morrison's Fruit Victor Peaches Big Deal Smoking Tobaccos. King Bee " Apple Jack "

Curtis Bros.' Salad Dressing.

A. Lusk & Co,'s California Peaches.

Green Gages.

Apricots.

Pears.

Quinces.

Grapes.

Cherries.

Egg Plums.

### Fancy Groceries.

We carry not only a complete line of staple goods, but also a full assortment of everything in the Fancy Grocery department, and are now considered headquarters in this line. Please send for Circulars and Price-lists relative to this department. Parties desiring new stocks will find it to their decided advantage to come and see us before purchasing. Crosse & Blackwell's English Pickles.

Lea & Perrins' English Sauce. Piccadilly Mustand. Colman's Breakfast Cocoa. James Epps' Choice Brands of French Peas. " Mushroons.

Italian Macarroni, 1 fb pkg. " Vermicella. Queen Olives, 16 oz and 27 oz. bottles.

China Preserved Ginger, all size jars, French Capers, genuine imported in bettle. Knowles & Anderson's Jams and Jellies. Choicest Salad Oil, Antonini & Co., Leghorn.

Durkee & Co.'s "

Oat Meal, Hominy, Wheat, Beans and Peas. Send us a trial order for these goods. All correspondence and mail orders receive prompt attention.

We are sole agents for the Rochester Ready Cooked Food Co.'s Desicated and Cooked