

Michigan Tradesman.

VOL. 8.

GRAND RAPIDS, WEDNESDAY, OCTOBER 8, 1890.

NO. 368.

REMPIS & GALLMEYER,
FOUNDERS
General Jobbers and Manufacturers of
Settees, Lawn Vases, Roof Crestings, Carriage
Steps, Hinges Posts and Stair Steps.
54-56 N. Front St. Grand Rapids, Mich.

AVOID THE Curse of Credit

BY USING
"TRADESMAN"
OR
"SUPERIOR" Coupon Books

Manufactured by
TRADESMAN COMPANY,
Grand Rapids.
See quotations in Grocery Price Current.

SEEDS!

Write for jobbing prices on
Mammoth, Medium, Alsylke and
Alfalfa Clover, Timothy, Orchard
Grass, Red Top, Blue Grass,
Field Peas, Beans,

APPLES AND POTATOES.

C. Ainsworth,
76 So. Division St., Grand Rapids.

ALLEN DURFEE. A. D. LEAVENWORTH.
Allen Durfee & Co.,

FUNERAL DIRECTORS,

103 Ottawa St., Grand Rapids.

Eaton, Lyon & Co.,

School Supplies,
Miscellaneous Books
School Books,
Stationery.

Our Fall Line Now Ready
EATON, LYON & CO.,
20 and 22 Monroe St., Grand Rapids.

How to Keep a Store.

By Samuel H. Terry. A book of 400 pages
written from the experience and observation of
an old merchant. It treats of Selection of Busi-
ness, Location, Buying, Selling, Credit, Adver-
tising, Account Keeping, Partnerships, etc. Of
great interest to every one in trade. \$1.50.
THE TRADESMAN COMPANY,
Grand Rapids.

W. C. WILLIAMS. A. S. BROOKS. A. SHELEY.

**WILLIAMS,
SHELEY
& BROOKS**
Successors to

FARRAND, WILLIAMS & CO.,
Wholesale Druggists,
AT THE OLD STAND.

Corner Bates and Larned Streets, Detroit.

ENGRAVING

It pays to illustrate your business. Portraits,
Cuts of Business Blocks, Hotels, Factories,
Machinery, etc., made to order from photo-
graphs.
THE TRADESMAN COMPANY,
Grand Rapids, Mich.

PATTERN MAKING!

Models, Mechanical and Patent Office
Drawing Made to Order.
WM. HETTERSCHIED,
131 S. Front St., West End Pearl St. Bridge.

OYSTERS

Season is now under way. Let your
orders come. We quote:
SOLID BRAND—Selects.....25
" " E. F.....22
" " Standards.....20
DAISY BRAND—Selects.....23
" " Standards.....18
" " Favorites.....16

Mince Meat.

BEST IN USE.
20-lb. Pails.....7c per lb.
40-lb. ".....6 3/4c " "
1/2 bbls.....6 3/4c " "
2-lb. Cans (usual weight), \$1.50 per doz.
5-lb. ".....\$3.50

Sweet Cider, Pure, 15c per gal.
Pure Cider Vinegar, 10c " "
Choice Dairy Butter, 16c.
Fresh Eggs, 18c.

E. FALLAS & SON
Prop's Valley City Cold Storage,
GRAND RAPIDS, MICH

SEEDS!

If in want of Clover or Timothy,
Orchard, Blue Grass, or Red Top,
or, in fact, Any Kind of Seed,
send or write to the

Grand Rapids Seed Store,

71 Canal St., GRAND RAPIDS.

W. T. LAMOREAUX.

WOOD CORKS.

Experience of the Inventor of Wooden
Bottle Stoppers.

PART II.

Written for THE TRADESMAN.

While Wilson's companions were now
exulting over the success of having ob-
tained a patent on this invention, he was
silent and thoughtful and still filled with
anxiety. He foresaw numberless obstacles
in the path to success, which, as yet, his
friends did not seem to apprehend. There
were difficulties in the way of obtaining
the kind of wood which should make the
invention profitable; and its very refrac-
tory nature, and the mysterious action of
the chemicals upon it, were still to be
overcome, in order that the stoppers
might be uniform in quality. Very little
knowledge could be obtained regarding
the size or quantity of this wood. Even
if it could all be used for the purpose,
how abundant was the supply? Then,
also, as one invention necessitates an-
other, he already saw that special ma-
chinery must be had for the work. These
and many other difficult questions, which
were yet to be solved, arose in his mind.
But the most weighty question of all
others was, how shall sufficient money be
obtained to pay for the requisite machin-
ery, procure the wood in sufficient quan-
tity, and go forward with the work?

Inventors are very apt to be poor, in
all except their handful of brains, and it
is the experience of hundreds of them
that practical demonstration is necessary
before capital can be induced to notice
their work. It was, therefore, decided
by this trio of friends to at once form a
joint stock company, incorporated under
the laws of the State; issue 100,000 shares
of stock at the par value of \$5 per share
and then to sell (even at a low price) a
sufficient quantity to defray the neces-
sary expense required. This company
was soon formed, received its charter and
issued its stock. Wilson was elected
President of the company and one of his
two companions Secretary. It was the
personal wish of the President to make
this stock on its face the most desirable
in the State and he therefore strongly
urged that it be made unassessable,
which, after much discussion and some
delay, was agreed upon. Unless this
notification was placed upon the certifi-
cates of all stock in that State, it was
subject to assessments by the directors
or a majority of the stockholders and,
unless promptly paid, this "freezing out"
process caused a forfeiture of the stock
and the ruin of hundreds of men of lim-
ited means. Most kinds of stock in the
State was assessable. It was also stipu-
lated that the certificates should be en-
graved, and the finest lithograph work
and bond paper on the coast used. Wil-
son himself drew the design and person-
ally superintended the work. These
certificates, we believe, were issued for
not less than 100 nor more than 5,000
shares each and, when completed on gold
tinted paper, were in point of artistic
work and beauty almost equal to a bank
note and were not much larger in dimen-
sions. The few corks heretofore made

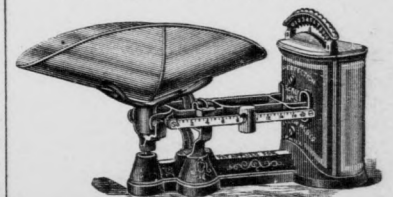
had been seen by a great number of per-
sons competent to judge of their merits,
such as druggists, wine and champagne
bottlers, soda and mineral water pro-
ducers, patent medicine men, etc., con-
sequently a large amount of stock could
have been sold at once at a merely nomi-
nal price. But it was the wish of the
three persons who owned it to part with
just as little as possible and still prose-
cute the work. A few thousand shares
at once readily found takers at from one-
fifth to one-tenth its face value. In issu-
ing the stock, Wilson's friends paid more
than was nominated in the bond. They
decided that notwithstanding his agree-
ment with them, and the assignment of
the patent declared, that the ownership
should be equal, they would issue an
even 35,000 shares to him and issue the
balance equally to themselves. We
speak of this, not only to show the ex-
treme confidence of these two gentlemen
in the merit and prospective value of the
invention, but also their high apprecia-
tion of Wilson as a partner and friend.

It now seemed to be necessary that at
least the officers of the company should
devote nearly all their time to the work
they had undertaken. Suitable rooms
and steam power attached were at once
leased for a temporary factory and me-
chanics hired to turn out the corks in an
ordinary lathe and prepare them for the
baths, etc., which part of the work was,
for a time, superintended by the Presi-
dent himself. These workmen were
generally willing and even anxious to
receive a part of their wages in the stock
of the company at a low price, but this,
for a time, was not entertained and cash
was paid instead. The press of the city
and State had quickly noticed the exist-
ence of this "Cork Company," and it
was already attracting the attention of
thousands. When on the street, Wilson,
unless alone and often disguised (his
seedy appearance was generally suffi-
cient), also invited more public notice
than was agreeable to him. Naturally
diffident and retiring in his contact with
others, and believing "all men equal"—
he was by birthright a member of the
Society of Friends—he could see nothing
he had done worthy of undue personal
distinction.

There were many amusing, though, to
him, annoying incidents that occurred at
this time, one or two of which we will
relate. One day his Secretary, taking up
a dozen or more fine wine corks, asked

Perfection Scale.

The Latest Improved and Best.



Does Not Require Down Weight.

Will Soon Save Its Cost on Any Counter.
For sale by leading wholesale grocers.

him to visit a well-known champagne factory with him, as they were wanted on business. Arriving at the house, they were ushered into the private parlors of the proprietor, where Wilson was introduced. Only one or two other persons were present. The corks in question were exhibited and their merits discussed by the company, with an occasional modest comment from Wilson. Then they adjourned to the bottling room to test the use of them in corking the bottles by machinery. This test was highly satisfactory, for, unlike the bark corks, these had no elasticity longitudinally but only laterally, and the machinery forced them in place better and tied them more rapidly. The proprietor looked on with astonishment and, turning to Wilson, he said, in his broken English: "Give me your hand, Mynheer? Let me shake hands with a witch or"—he added, after seeing the blood rush into Wilson's face and hearing the roars of laughter from the company—"a greater chemist than Liebig! Now, see here, my friend, if you will make these corks large enough and good enough for my purpose, I will bind myself to take a million dollars' worth! I now have two car loads of wine corks in my house and yet I cannot get half enough to bottle my wine. Why? Because I must have them made perfect, like yours appear to be, and not enough such bark can be procured from which to make them." Again all returned to the office and various sample bottles of champagne were opened and the goblets filled. Wilson asked to be excused, but the proprietor, assuring him that there "was not a headache in a whole cask of it," he was induced to try several samples, much to the amusement of his Secretary. At another time, while investigating the ways and means of obtaining a shipload of the desired wood, he came in contact with a bluff and comical New England sea captain, to whom he was introduced and stated the object of his visit. "Well, well!" uttered the captain, still retaining the hand he had grasped; "shiver my timbers, if I don't believe you are the cork man the papers are making such a fuss over." Then turning to Wilson's companions, he bowed and said: "Come on board, gentlemen, (pointing to his vessel which lay at the dock) and we will try a cigar and talk over this matter; besides, I am anxious to see the article I hear so much about." Being seated in his office, he was handed a few samples which he closely examined, turning them over and tossing them up and catching them occasionally. Then, laying them on the table and giving Wilson a scrutinizing glance, he dryly remarked: "Yankee all over, b'gosh! I believe you began life whittling. But how in creation do you get them as soft as rubber? and how long will they remain so? But smoke with me now"—and he reached for his box of Havanas—"as in a short time you will forget you ever saw me." "Why do you say that, Captain?" was the reply. "Because I think I see millions of money for you in those bits of wood, and they say money makes us forget poor devils who work for wages. But," he continued, "we will talk business. You want the wood and I know just where it is. I think this ship can be chartered for a run to the islands for a cargo and one of your company can go as super-cargo. It will cost you \$1,000. I will be ready to start in about twenty days and the natives there will load the ship for us.

Drop me a line any time before sailing, Box No. —, San Francisco."

It is sufficient to say that the project of obtaining a cargo of the wood in question was abandoned for the time being. As the supply now on hand, which had from time to time been procured from the vessels, exceeded ten cords, attention was directed toward a more rapid method of manufacturing. Skilled mechanics on this coast were not numerous and their services were in constant demand at high rates. Their engagements were usually so far in advance that the company was compelled to delay the work, and to pay from 75c to \$1 per hour for the time actually employed. Parties skilled in the manufacture of wood machinery were appealed to for aid, shown what was required to be done and their services secured. Several gave the subject close attention, examined samples of the wood, and thought there would be no difficulty in the production of machines to cut and finish from forty to sixty corks per minute. One machinist, who laughed at the failures of his fellows, offered to produce a tool which should cut one dozen of any given size at once and completely finish them ready for the baths at one operation. He obtained his idea from watching the process of cutting them singly with a chisel in an ordinary lathe. When finished, it presented the appearance of a series of chisels, set to the same bevel, and was mounted upon a light steel railway, which was fastened in front of the lathe. It was then only necessary for the operator to place the stick in the lathe, apply the power and with one hand push the instrument or tool rapidly and firmly against it. The man was a highly skillful workman and produced a most beautiful, unique and finely finished piece of work, upon which he had given the best part of two weeks' labor. This mechanic had previously and voluntarily offered to forfeit the fifty dollars he was to receive for the tool, if it did not perform the work as agreed upon. In testing it, however, the wood was torn into fragments—not one stopper could be completed with it. To say that both the mechanic and the company were disgusted and astonished, would only be speaking very mildly.

We will not weary the reader with the number or details of the repetitions of such failures and the large expense incurred by the company. By the primitive way of hand turning, the company were finishing several gross of assorted sizes of small corks daily, which were rapidly sold and added to the notoriety of the new enterprise.

There were two or three firms at this time manufacturing corks from the bark of the cork tree (*quercus suber*) on the Pacific coast; and these wooden stoppers of Wilson's seemed to throw a dynamite bomb in their midst, as they feared it would prove a stopper which would stop all their operations. They courteously requested the new company not to make their price list below one which they themselves submitted, as it was asserted that the great demand for good corks or stoppers warranted the production of both kinds. They did not, of course, profess to know how cheaply the wooden stoppers could be made, but reasoned that to reduce the price would cause a ruinous rate war between both parties. They acknowledged the superiority in appearance of the wood stoppers, but thought that time alone must test them

2,000 CANARIES GIVEN AWAY !!



Weblo Exactly as We Advertise

VALLEY FORGE MERCHANDISE CO.
VALLEY FORGE, MO., AUG. 11, 1890.
Detroit Tobacco Co., Detroit Mich.:
GENTLEMEN—Enclosed find check for invoice 4th.
Your goods and premium are as you represented them, which is not the case in one out of a thousand, and we must say that we were agreeably surprised to find it so. Our Bird so far is doing well, and the Cigars hold their own against any \$35.00 cigar we have.
Respectfully yours,
VALLEY FORGE MDSE CO.,
F. GIESING, Mgr.

C. L. COWDERY,
DRUGS, MEDICINES, PAINTS, OILS, ETC.
OTTAWA, KAN., SEPT. 22, 1890.
Detroit Tobacco Co., Detroit Mich.:
GENTLEMEN—Please forward me 400 Cigars and Canary (male) and cage. Please send me a good singer. I purchased the Parrot Cigars and bird and am highly pleased with both. The cigars give perfect satisfaction and the parrot is a fine bird. I would like to have another parrot to mate the one I have. Have you any left? Can you send me another order? Please let me hear from you.
Yours truly,
C. L. COWDERY.

The above are some of the many letters received. We can send hundreds of testimonials embracing nearly every State in the Union.

Address DETROIT TOBACCO CO.,
Griswold Street, Detroit, Mich.

Please Mention The Tradesman.

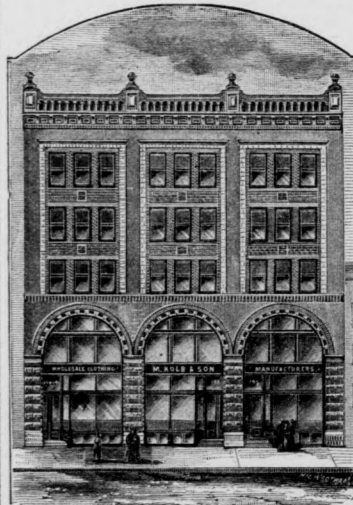
ESTABLISHED NEARLY 30 YEARS.

Michael Kolb & Son,

ONE OF THE OLDEST AND MOST RELIABLE

Wholesale Clothing Manufacturers,

ROCHESTER, N. Y.



The name of Michael Kolb is so familiar in the clothing manufacturing business, he being a practical mechanic from his boyhood, and so great in his judgment of the stability of goods that other manufacturers ask at the mills or their representatives for what Mr. Kolb has bought, and his styles and make up are being constantly imitated. Their goods are always reliable and sold to retailers at one and the most equitable prices and terms. It will pay merchants who have not seen their line to write their representative, WILLIAM CONNOR, Marshall, Mich., to call upon them, and if they decide to buy, they will soon find that they will save money and business increase. All garments guaranteed as represented.

WILLIAM CONNOR,

For eight years our Michigan representative, attends periodically at Sweet's Hotel, in Grand Rapids, where many merchants meet him, and whose expenses are paid. Mr. Connor will be at Sweet's Hotel on Thursday and Friday, Oct. 16 and 17. Room 82.

And just here it is pertinent to say that Wilson can to-day exhibit samples of his first stoppers, made thirteen years ago, which are as perfect in every respect as the day they were finished. Druggists in San Francisco commenced to use and to praise them, more particularly for securely holding powerful acids and alkalies, for which purpose they nearly equalled glass. The San Francisco Gas Light Co., which was bottling crude ammonia for commercial purposes, sent orders to the factory for all the wooden stoppers of a certain size it was then making. This caustic liquid (which, we believe, is one of the waste products in the manufacture of hydrogen gas) would soon destroy the bark cork, if in contact with it, while these wooden stoppers were impervious and, for all practical purposes, indestructible.

[CONTINUED NEXT WEEK]

Status of the Spalding Failure.

Assignee Renwick has filed his statement of the assets and liabilities of the Spalding & Co. estate, showing stock and accounts valued at \$6,361.35 and appraised at \$5,258.70. The liabilities are \$9,681.82, divided among about eighty creditors, the heaviest creditor being Schoverling, Daly & Gates, of New York, who are interested to the amount of \$1,642.18. The Chicago creditors are as follows:

Chas. F. Stahes Mfg Co.....	\$1,495 27
Chas. Morris & Co.....	1,085 99
Chicago Shot Tower Co.....	576 48
Hibbard, Spencer, B. & Co.....	40 65
Foley & Williams Mfg Co.....	2 80
Jno. Wilkinson & Co.....	2 38
Geo. Bernard & Co.....	101 75
Capital Mfg Co.....	10 49
Feather Duster Co.....	7 50
Montgomery Ward & Co.....	315 00
Odell Typewriter Co.....	66 00
Western Wheel Works.....	66 45
Blain-Hazard Powder Co.....	147 02

The claims of local creditors are generally small, aggregating only a little over \$1,000, as follows:

Rowson Bros.....	\$285 52
Voigt, Herpolsheimer & Co.....	5 70
Lucius Sargeant.....	14 89
A. B. Turner Co.....	27 68
S. Heyman & Co.....	60
E. W. Hall.....	1 75
Mrs. L. S. Hill.....	459 54
W. H. Salisbury & Co.....	6 52
Weatherly & Pulte.....	42
W. O. Westfall.....	3 00
Brobst & Himes.....	4 06
W. C. Dewey.....	6 03
Grand Rapids Cycle Co.....	1 00
Geo. A. Hall.....	2 00
H. Rademaker.....	50
I. M. Clark & Son.....	3 85
Eaton, Lyon & Co.....	7 83
E. G. Studley.....	19 69
Curtiss & Co.....	2 13
Frank Way.....	49 00
W. S. Pugh.....	10 87

Straw-Paper Factories Combine.

Representatives of the seventy-two manufacturers of straw wrapping paper whose mills are west of the Alleghanies held a meeting at Chicago last Wednesday to form a combination to regulate prices and restrict the production of straw wrapping paper. The mills represented have a daily capacity of 300 tons. M. B. Castle, of Sandwich, Ill., was elected President and H. G. Meade, of Dayton, was made Secretary. J. H. Halladay, of Chicago, and H. G. Meade, of Dayton, were appointed sales agents, to whom is intrusted the disposal of the product of the mills, and it is part of their duty to see that the market does not become glutted by over-production, so that prices may be maintained on a profitable basis. M. B. Castle, of Sandwich, Ill., J. C. Richardson, of Cincinnati, and F. C. Trebine, of Trebine, Ohio, were appointed a committee to see that the manufacturers' interests are protected by the sales agents. Thirty-one mill-owners, producing three-fifths of the tonnage represented, signed the agreement.

Horton's Bay—Dell Ford, who conducted a general store here for many years, has taken up his residence in Wisconsin.

MAKE MONEY

BY SAVING IT.

I am in New York to purchase goods of all kinds for responsible people in any section of the country. My connections are with the best houses, and my references shall be satisfactory to you.

I can save you money.

I want your account.

Write.

S. L. McGONIGAL,
37 College Place, N. Y. City.

S. A. Morman

WHOLESALE

Petoskey, Marblehead and Ohio

LIME,

Akron, Buffalo and Louisville

CEMENTS,

Stucco and Hair, Sewer Pipe, Fire Brick and Clay.

Write for Prices.

69 CANAL ST., GRAND RAPIDS.

Grand Rapids Fire Insurance Co.

CASH CAPITAL - \$200,000.00

Fair Rates.

Prompt Settlements.

Call on our agent in your town.

JULIUS HOUSEMAN, President.

S. F. ASPINWALL, Secretary.

Playing Cards

WE ARE HEADQUARTERS

SEND FOR PRICE LIST.

Daniel Lynch,

19 So. Ionia St., Grand Rapids.

**FIT FOR
A Gentleman's
Table:**

All goods bearing the name of

THURBER, WHYLAND & CO.,

OR

ALEXIS GODILLOT, JR.

Grocers visiting New York are cordially invited to call and see us, and if they wish, have their correspondence addressed in our care. We shall be glad to be of use to them in any way. Write us about anything you wish to know.

THURBER, WHYLAND & CO.,
West Broadway, Reade & Hudson Streets,
New York City.

ALFRED J. BROWN,

Wholesale Fruit Commission Merchant and Dealer in All Kinds

Farm and Garden Seeds.

We are direct receivers of California and Florida Oranges and make a specialty of BANANAS. Headquarters for all kinds GRAPES. Regular price list sent weekly, and special prices quoted with pleasure.

THE ALFRED BROWN SEED AND FRUIT STORE.

We Manufacture
Everything in the line of

Candy

Correspondence solicited and prices quoted with pleasure.
Write us.



We Are Headquarters, as Usual, for
**Oranges, Lemons, Bananas, Fruits
and Produce Generally.**

GRAND RAPIDS FRUIT AND PRODUCE CO.,

C. B. METZGER, Proprietor.

31 NO. IONIA ST., GRAND RAPIDS.

PERKINS & HESS

DEALERS IN

Hides, Furs, Wool & Tallow,

NOS. 122 and 124 LOUIS STREET, GRAND RAPIDS, MICHIGAN.

WE CARRY A STOCK OF CAKE TALLOW FOR MILL USE

WM. H. THOMPSON & CO.,

WHOLESALE

COMMISSION MERCHANTS.

SPECIALTY

POTATOES!

No. 166 South Water St., Chicago. Fair cash advances made on consignments.

Offers of stock for direct purchase, in car lots, will not be entertained unless quality, size, variety and condition of stock is stated, condition guaranteed, and price named per bushel delivered track Chicago, with weights guaranteed not to fall short over two per cent. from invoice billing.

WM. R. KEELER,

JOBBER OF

Confectionery and Fruits, Nuts and Cigars,

412 SOUTH DIVISION ST.

TELEPHONE 92-3R.

My stock includes everything generally kept in my line, which I sell at rock bottom prices. Send me your mail orders. I will guarantee satisfaction.

MOSELEY BROS.,

WHOLESALE

Fruits, Seeds, Oysters and Produce.

All kinds of Field Seeds a Specialty.

If you are in market to buy or sell Clover Seed, Beans or Potatoes, will be pleased to hear from you.

26, 28, 30 and 32 Ottawa St., - - GRAND RAPIDS

C. N. RAPP & CO.,

WHOLESALE DEALERS IN

Foreign and Domestic Fruits.

9 No. IONIA ST., GRAND RAPIDS, MICH.

Headquarters for Jersey Sweet Potatoes

WE HANDLE MICHIGAN POTATOES IN CAR LOTS.

AMONG THE TRADE.

ABOUT THE STATE.

Mason—W. S. Heath, grocer, has sold out to Hoyt Bros.

Bedding—Malocher Bros. have opened their new drug store.

Laingsburg—A grocery store has been opened by M. B. Liddell.

Ludington—R. Hansen has purchased Joseph Blouin's meat market.

Sherman—A. Bennett & Co. succeed Shane & Bennett in the hardware business.

Morley—A. W. Aylsworth, of Chicago, has purchased the general stock of J. H. Walker.

Sparta—J. R. Harrison expects to be able to move into his new store about the 15th.

Muskegon—The meat market at 54 Apple street has been purchased by P. M. Coale.

Lansing—Chas. E. Garner dealer in agricultural implements etc. is succeeded by Hopkins & Tenney.

Perrinton—M. J. Miner has leased the elevator here, which will be run under the management of R. H. Allsopp.

Lamont—Rankin & Co. are the successors of Benjamin Rankin, dealer in hardware and agricultural implements.

Allendale—H. Dalmon, who has conducted a general store here for several years, has been closed out by the sheriff.

Belding—W. D. Day has purchased a half interest in the drug stock of C. W. Ives. The new firm will be known as Ives & Day.

Crystal—The H. H. Steffy general stock has been purchased by Merton E. Town, who has been for five years with Ira E. Swart, at Auburn.

Maple Rapids—Otto Bullis has purchased the interest of his partner in the firm of Owen & Bullis, dealers in drugs, groceries and boots and shoes.

Fenwick—S. H. Rinker has sold his drug stock to Dr. O. O. Osborn, who has consolidated the stock with his own. Mr. Rinker will continue the dry goods and grocery business.

Whitehall—John O. Reed, whose clothing stock was burned in the recent conflagration here, has opened a new store in the Mears block, carrying lines of boots and shoes, clothing and furnishing goods.

Fennville—W. A. Swarts & Son, whose drug stock was destroyed in the recent fire here, and who have since purchased a drug stock at Grand Rapids, are arranging to open a branch store here, under the management of Dr. W. H. Andrews.

Big Rapids—J. H. Megargle has purchased the grocery stock of J. Frank Clark, heretofore engaged in the grocery and meat business. The groceries will be added to the stock of Megargle, and Mr. Clark will continue the meat market.

Otsego—The sale of the N. W. Mills dry goods stock to G. A. Mangold, of Grand Rapids, was not consummated, owing to the failure of the prospective purchaser to return and take possession. Mills claims damages for time and trade lost, while the store was closed for inventory, and announces that he will seek a remedy in the courts.

MANUFACTURING MATTERS.

Ovid—Samuel F. Pearl has been appointed receiver for the Scofield Buggy Co.

Coleman—J. E. Hubbell has purchased the interest of L. Hiles in the lumber and shingle mill firm of Hubbell & Hiles.

Bettley—A. D. Martin has resumed the cutting of shingles in his new mill, which replaces the mill destroyed by fire last July.

Gladwin—John McKenna has purchased the interest of John D. McGiven in the cedar business of the firm of McKenna & McGiven. The firm has 10,000 pieces on hand, and Mr. McKenna will cut 10,000 pieces more.

Saginaw—E. R. Phinney is hurrying forward repairs to the Hoyt planing mill, which he has leased for a term of years, and it will start about October 10, with a force of fifty men, which will be increased from time to time.

Meredith—The shingle mill erected last summer by Frank Whittemore was sold last week on a chattel mortgage of \$1,800, held by H. B. Nease, Son & Co., of Saginaw, who bid in the property, and, it is said, will operate it.

Ypsilanti—The Ypsilanti Lumber Co. has been organized with a capital stock of \$12,000 to carry on the lumber business. The incorporators are B. B. Hazleton, Harrison Fairchild, R. W. Hempnill and Max L. Pease.

Detroit—The Central Car Supply Co., organized with a capital stock of \$200,000, 75 per cent. paid in, has filed articles of association. Edward L. Phipps, Almon D. Webb and Solon H. Wilhelm, of Milford, are equal owners.

Otsego—The fanning mill factories of J. M. Ballou and Nevins & Lindsley have been consolidated with the Stuart Chair Works, the new concern to be known as the Otsego Chair Co. and incorporated with a capital stock of \$60,000.

Bay City—S. G. M. Gates is preparing to erect a sawmill on the site of the one recently burned. It will be equipped with two band saws and is expected to have a capacity of 70,000 feet. It will be completed during the winter.

Detroit—The Detroit Boat and Oar Co. has been organized with a capital stock of \$30,000, of which \$2,200 has been paid in. The stockholders are Edgar A. Davis, Charles S. Davis, Edward P. Burrell, Dennis Sullivan and Murdock McAuley.

Saginaw—The sawmill of Stevens & La Due is cutting logs for the Corning Lumber Co., two large rafts of which were brought down from the Upper Peninsula. The company has no timber here tributary to the mill, and claims there is very little money to be made cutting by the thousand for other parties.

Hastings—In consideration of a bonus of \$500, John Pendergast has agreed to give up his position as manager of the Grand Rapids Felt Boot Co. and engage in the manufacture of shoddy at this place. The Goodyear mill property has been leased for that purpose. From fifteen to twenty hands will be employed at the outset.

Marquette—The Metropolitan Lumber Co., which a short time ago purchased from the Lake Superior Canal & Iron Co. large tracts of timber near Iron River, is having trouble with the homesteaders. The lumbering concern has built a fine mill at Beechwood, which is reached by a branch of the Chicago & Northwestern railroad. This extension of the railroad runs through land, the timber on which was purchased from the canal company, but which is now claimed by homesteaders. Employees of the lumber company, who were loading logs on the right of way through these lands a few days ago, were ordered off by an armed

body of homesteaders, and, failing to comply, the squatters opened fire, killing a team of horses. The matter is being held open, and an understanding will probably be reached, pending the decision of the courts as to who is the owner of the lands.

Why Some Men Do Not Succeed.

Two of the most successful men on the North American continent were recently asked the question, "What are the causes of poverty?" One replied, "Ignorance and incapacity." The other said that the prevalent cause is "The number of young men who are wanting in decision and fixity of purpose. If they get into a good place at the start, they should stick to it, knowing that by perseverance, industry and ability, they win promotion in due course as vacancies occur. But they see or hear of some one making a fortune in Wall street, or in ranching, or in mining, and away they go to try their luck. When they lose, as they do in ninety-nine cases out of a hundred, that is the end of them; they can never settle down to ordinary ways of earning a living after that, and their descent is rapid." This reason hits the nail square on the head. Go where we will, we will find men who commenced life under the most favorable circumstances, but who are such complete financial wrecks that there is but little hope for their reformation. They may be honest and temperate; they may even possess natural ability of a high order, but lacking in steadiness of purpose, they will never succeed. Had they sufficient will force to stick to one thing, no matter how disagreeable it might be at first, were they content to advance slowly, they would have no reason now to talk of the "luck" of those who have pushed forward into the front ranks.

Another cause of poverty is a lack of self-confidence. Many men seem to have no faith in themselves, consequently no assertiveness, no independence, no pluck, and no push. They are afraid to stand up and speak for themselves, preferring to lean on others. They are afraid to make an investment, because of the possibility of failure; they are afraid to tell what they can do, as they might make an error in doing it; they are cowards in every sense of the word. This is often the result of early training. A boy, naturally timid, is kept in the background so persistently, and his mistakes are so severely criticised, that he grows up into an entirely useless man. Push and fixity of purpose will always bring a measure of success.

A Big Consumer.

The United States contains about one-twentieth of the world's population, but it consumes 28 per cent. of the world's crop of sugar, 30 per cent. of the world's production of coffee, nearly one-third of the world's production of iron, about one-third of the world's steel and copper, and more than a quarter of the world's cotton and wool.

VISITING BUYERS.

- H Colby & Co, Rockford
- C F Sears, Rockford
- Hessler Bros, Rockford
- E E Hewitt, Rockford
- Geo A Sage, Rockford
- D D Harris, Shelbyville
- Munger, Watson & Devolst, Sullivan
- S H Ballard, Sparta
- G H Otis, Shulls
- C H Francis, Sheridan
- Sullivan Lumber Co, Sullivan
- R A Hastings, Sparta
- J V Randall & Co., Sand Lk
- W R Lawson, Berlin
- L Cook, Baser
- J Raymond, Berlin
- A D Martin, Eitley
- F Riemasma, Barocia
- Wm Karsten, Beaver Dam
- W R Minnick, Bailey
- R G Beckwith, Bradley
- Mills & Mills, Ashland
- G H Walbrink, Allendale
- E N Parker, Coopersville
- Ell Runnels, Corning
- H B Wagar, Cedar Springs
- A C Walt, Coas's Grove
- J W Colburn & Bro, Caledonia
- G F Cook, Grove
- Maston & Hammond, Grandville
- J J Byrne, Grattan
- Peter Beyer, Grandville
- S Cooper, Jamestown
- H & L Jensen, Jenisonville
- H Weijering, Jamestown
- H Van Noord, Jamestown
- John Giles & Co., Lowell
- J P Baker, LeBarge
- Walling Bros., Lamont
- Casper Schutt, Lakeview
- Dr W S Hart, Lake Odessa
- John Gunstra, Lamont
- T H Condra, Lisbon
- E Parmentet, Elgin
- J Homrich, No Dorr
- M Heyboer & Bro., Oakland
- Watrous & Bassford, WTroy
- Wm Abbott & Co, Vriesland
- West Campbell, Westcamp
- C A Pangborn, Mecosta
- W S Adkins, Morgan
- C K Hoyt & Co., Hudsonville
- B Stekete, Holland
- A Stekete, Holland
- J N Wait, Hudsonville
- W H Harrison, Harrisburg
- Wm C Cramer, Harbor Springs
- Jas Gleason, Volney
- E S Rose, Velzy
- Geo Meijering, Vriesland
- Den Herder & Tanis, Vriesland
- S T McLellan, Denison
- R Brodeway, Drenthe
- H Bakker & Son, Drenthe
- L N Fisher, Darr
- C S Kiefer, Dutton
- Herder & Lahuis, Zealand
- D H Decker, Zealand
- Smallegan & Piekhaar, Zeeland
- Grandville
- G M Harwood, Petoskey
- C C Hammel, Petoskey
- F Bresnahan, Farnell
- H E Stover, Kalkaska
- M A Side, Kent City
- J Kinney, Kinney
- H Seegmiller, Kingsley

FOR SALE, WANTED, ETC.

Advertisements will be inserted under this head for two cents a word the first insertion and one cent a word for each subsequent insertion. No advertisement taken for less than 25 cents. Advance payment.

BUSINESS CHANCES.

- FOR SALE—AT A BARGAIN A SMALL STOCK OF drugs, also two counters and prescription case. For information, address Druggist, care of Michigan Tradesman. 118
- FOR SALE—A FIRST-CLASS DRUG STOCK AND business in Grand Rapids worth \$2,500 must be sold owing to the absence of proprietor on account of sickness; correspondence solicited. Address O. H. Richmond & Co., 141 South Division street, Grand Rapids. Mention this paper. 97
- FOR SALE—THREE-STORY FRAME HOTEL, WITH good stone basement and connected with large two-story barn, located opposite railroad depot in one of the most prosperous cities in Michigan, with a population of 14,000; price, with furniture and good will, big bargain, \$5,000. Address A. C. Frost, Alpena, Mich. 115
- FOR SALE OR EXCHANGE—NEW STOCK OF clothing, of about \$7,000; will sell cheap or exchange for farm or city property; must be disposed of immediately. Address G. W. R., care Michigan Tradesman, Grand Rapids, Mich. 113
- FOR SALE—\$300 STOCK OF DRUGS. ADDRESS J. B., care Michigan Tradesman. 115
- FOR SALE—A NICE CLEAN STOCK OF DRUGS, located on corner in a good town of 6,000 inhabitants; good point for a physician; nice paying trade; owner has other business to look after. N. H. Winans, 3 and 4 Tower Block, Grand Rapids. 111
- FOR SALE—A TRACT OF TIMBER, CONTAINING about 100,000 feet oak, 50,000 pine, 50,000 ash, cherry, maple and basswood, 1,000,000 hemlock, one mile from White River; price, \$2,000. Address Lock box 896, Big Rapids, Mich. 109
- FOR SALE—ONLY MILLINERY STORE IN TOWN OF 2,300 population; also light stock of fancy dry goods; good chance for making money. For particulars address No. 139, care Michigan Tradesman. 110
- FOR SALE—STOCK OF GENERAL MERCHANDISE, in good farming community; good prospects; cold storage in connection with store. Address F. E. S., Sand Lake, Mich. 108
- FOR SALE—FORTY ACRES OF TIMBER IN WEXford county, elm, beech and maple. W. R. Mandigo, Sherwood, Mich. 106
- FOR SALE OR EXCHANGE—UNBOUND SCRIBNER'S, Peterson's and Harper's Magazines; make me an offer. W. R. Mandigo, Sherwood, Mich. 105
- FOR SALE—BRADY'S BAZAAR AND MILLINERY store at Flint, Mich. 103
- FOR SALE—STOCK OF HARDWARE AND BUILDING in the best town of Northern Michigan. Address No. 96, care Michigan Tradesman. 102
- FOR SALE—25 PER CENT. BELOW COST, ONLY hardware stock in Baldwin, lively town on line of two railroads; ill health compels sale; store building cheap. Joseph H. Cobb, Baldwin, Mich. 84
- WANTED—I HAVE SPOT CASH TO PAY FOR A general or grocery store; must be cheap. Address No. 26, care Michigan Tradesman. 26

SITUATIONS WANTED.


- WANTED—SITUATION BY REGISTERED PHARMACIST of 7 years' experience; good reference. Address No. 119, care Michigan Tradesman. 119
- SITUATION WANTED—BY A PHARMACIST OF four years' experience; best of references. Post-office Box 170, Bangor, Mich. 114

MISCELLANEOUS.

- WANTED—SECOND-HAND, UPRIGHT, SQUARE showcase by druggist. Address No. 117 care Michigan Tradesman. 117
- BOLISH THE PASS BOOK AND SUBSTITUTE THE Tradesman Coupon, which is now in use by over 5,000 Michigan merchants—all of whom are warm in praise of its effectiveness. Send for sample order, which will be sent prepaid on receipt of \$1. The Tradesman Company, Grand Rapids.
- SAMPLES OF TWO KINDS OF COUPONS FOR RETAILERS will be sent free to any dealer who will write for them to the Suttiff Coupon Pass Book Co., Albany, N. Y. 564

NOTICE OF DISSOLUTION.

Notice is hereby given that the partnership heretofore existing under the firm name of F. L. Burger & Co. was dissolved Sept. 12 by mutual consent. The business will be continued by F. L. Burger, who assumes all indebtedness and will collect all money due the said firm.
F. L. BURGER.
E. E. CROSS.
Levering, Sept. 12, 1890.



Bicycles,
Tricycles,
Velocipedes
AND
General Sporting Goods

Agents for A. G. Spalding & Bro.'s Sporting and Athletic Goods and American Powder Co.'s Powder.

We have on hand a complete line of Columbia, Victor and other cheaper bicycles, also a splendid assortment of Misses' Tricycles, Children's Velocipedes and small Safety Bicycles.

E. G. Studley,
4 Monroe St.,
GRAND RAPIDS

Call and see them or send for large, illustrated catalogue.

GRAND RAPIDS GOSSIP.

Danaher & Buckhout have engaged in general trade at Tallman. The Olney & Judson Grocer Co. furnished the stock.

John Pendergast, manager of the Grand Rapids Felt Boot Co., will engage in the manufacture of shoddy at Hastings in about three months.

Walter H. Struik, who was formerly engaged in general trade at Forest Grove, has engaged in the boot and shoe business on Grandville avenue.

N. Silvius will remove his dry goods stock from 549 to 521 Ottawa street, the unoccupied store in the new Goossen block. The change will take place about the 20th.

W. R. Keeler has leased the store at 414 South Division street, adjoining his present location on the south, and will connect the two rooms by means of an archway.

R. Bos has sold his store building at the corner of Jefferson and Blakeley avenues to S. K. Beecher and proposes to try his fortune in New Mexico or Arizona. Mr. Bos has been engaged in the grocery business on that corner for many years.

Thos. D. Gilbert has decided to erect a two-story, brick building, 20x132 feet in dimensions, in the rear of the building occupied by the Tradesman Company. The ground floor will be occupied by the commission houses doing business in the Gilbert block on Ottawa street.

W. T. Lamoreaux has sold his three-story brick block at 71 Canal street to Enos Putman, the consideration being \$14,000. The purchaser now owns three blocks side by side, titles to the Morman and Hill blocks having been acquired by Mr. Putman about two months ago.

It is now an established fact that a corporation will be formed here to engage in the grinding and silvering of plate glass, large quantities of which are used by the furniture manufacturers at this market. The company will have a capital stock of \$100,000, nearly all of which has been subscribed by local capitalists.

The Phoenix Furniture Co. has decided to abandon its handsome show rooms in the Blodgett building as soon as other tenants for the quarters can be secured, when the salesroom will be re-opened at the factory. Experience has demonstrated that the maintenance of the salesroom and general offices apart from the factory is far from satisfactory.

Watson's Grand Rapids Dates.

Chas. E. Watson, Michigan representative for S. A. Maxwell & Co., will be at Sweet's Hotel, Grand Rapids, with his full holiday line from October 14 to November 7. Book and stationery dealers and druggists who can make it convenient to visit Grand Rapids at that time will be cordially welcomed by the genial salesman and shown a line of goods which is superior to all previous attempts in that direction.

In buying your blank books, don't forget that Barlow Bros., Grand Rapids, keep in stock ledgers and journals made from A 1 linen paper and bound with the Philadelphia patent flat opening back—the *strongest blank book ever made*. Send for sample sheets with prices.

Glimpses at Men We All Know.

A chat with Amos S. Musselman discloses the fact that he is thoroughly disgusted with the red tape attendant upon the taking of the industrial census which was consigned to his hands. Some of the enquiries propounded are so preposterous as to disgust a saint, yet the inexperienced clerks in the census office at Washington appear to be more particular about answers to such questions than to those of vastly more importance. As a case in point, the Mayhew report furnishes a good illustration. Mr. Mayhew is a manufacturer to the extent of employing a cobbler. In reporting the work of that one man, he was asked to state the value of the building in which his business was situated and the ground on which it rested and the *proportionate value of the space occupied by the cobbler to the whole!* This question was left unanswered as too trivial for notice, but the captious clerks at Washington insisted upon a reply, whereupon Mr. Musselman stated the circumstances and suggested that they formulate their own answer.

"The new tariff is d—d robbery," exclaimed James Bowne, President of the Fourth National Bank and the financial backer of C. Ainsworth, the wool dealer, "but it puts money in our pocket through the advance in wool."

The recent purchase of the Lamoreaux block by Enos Putman naturally calls forth the enquiry, Where did the money come from to make the many realty purchases which have lately been made by that successful gentleman, including the Morman and Hill blocks on Canal street and the Morey and *Telegram Herald* blocks on Pearl street? A friend of Mr. Putman's informs the writer that the greater portion of his fortune is due to the purchase of the Long Lake tract of pine, which was effected by Willard Barnhart in the absence of his partner. So doubtful was Mr. Putman as to the expediency of the purchase, on learning of the same on his return, that he laid awake nights until unrest was succeeded by a stroke of apoplexy. D. D. Cody and Chas. E. Olney were then taken in on the deal, from which the quartette netted nearly a million dollars. Mr. Cody and Mr. Barnhart have also made extensive realty purchases and both have erected business structures which are an ornament to the city and an honor to the owners.

The innate love for the place of one's birth, cherished in the heart of everyone, is recently exemplified in the selection of Tanderagee as the name of the new town now being founded by the Northern Michigan Lumber Co., in Emmet county. The designation of a name for the town was left to the Secretary and Treasurer of the company, whereupon Mr. Lemon immediately christened the future scene of activity Tanderagee, in honor of the famous market town in Ireland which was near the place of his birth.

Thos. D. Gilbert does not like the term "option" and emphatically protests that he did not give an option on the plant of the Grand Rapids Gas Light Co., as stated by the daily papers. He says it was a "contract to sell" under certain conditions.

"Uncle Jimmy" Converse started for home last Friday, but was not permitted

to pass through the gate at the Union depot until he had shown his ticket, notwithstanding the fact that he owns no small part of the road on which he traveled.

VINDEX.

Queer Names of Firms.

From the Pittsburg Dispatch.

"Did you ever notice the names of business firms on their signs as you walk along the street?" remarked a man yesterday with an observant turn of mind. "On the principle that present company is always excepted, I won't refer to the names of business firms in Pittsburg. But what do you think of this for a combination:

"A few days ago I was in a neighboring town, when I was attracted by this sign, 'Love, Sunshine & Co.' The two should go together, but whether in this case the partners loved each other, and in consequence there was much sunshine, I didn't stop to enquire. It struck me as peculiar, and I couldn't help stopping and looking at it. Such names, combined as they are, ought to make men famous in spite of the saw that there is nothing in a name, anyhow. 'Irish & English' was another sign that caught me. Just at this time, when these two classes have no particular love for each other, the association of the names resembles the lying down of the lion and the lamb. Hereafter, look at the names that compose partnerships, and you will frequently be amused."

Re-organization of the Farwell Firm, J. V. Farwell & Co., the wholesale dry goods house of Chicago, will be merged into a stock company on Jan. 1, with a capital stock of \$5,000,000. No stock will be offered on the market, nor will any new people be taken into the business.

Langeland Mfg. Co.

Wholesale Manufacturers of

SASH

—AND—

DOORS

DEALERS IN

Lumber, Lath and Shingles.

Office, Mill and Yard:

East Muskegon Ave., on C. & W. M. R'y.,

MUSKEGON, MICH.

Wall Paper and Window Shades.

House and Store Shades Made to Order.

NELSON BROS. & CO.,

68 MONROE STREET.

HOGLE OIL CO.,

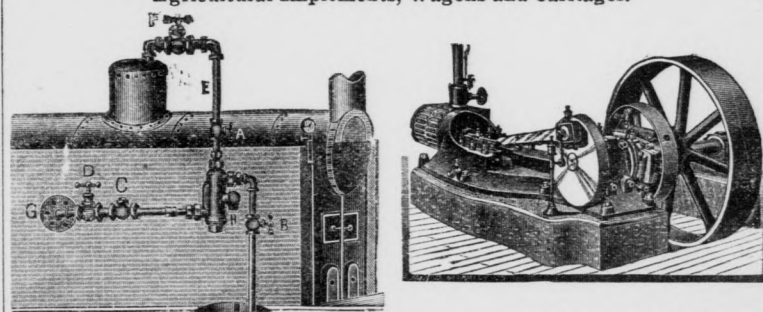
Wholesale and Retail Dealers in Oils and Makers of Fine Lubricants.

OFFICE—19 and 21 Waterloo St. Telephone No. 319. WORKS—On C. & W. M. and G. R. & I. R. R., one mile north of Junction. Telephone No. 611-3R

The largest and most complete oil line in Michigan. Jobbers of all kinds of Cylinder Oils, Engine Oils, W. Va. Oils, Lard Oils, Neatsfoot Oils, Harness Oil, Signal Oil, Axle Grease, Boiler Purger, Kerosene Oils, Naptha, Turpentine, Linseed Oils, Castor Oil, Cooking Oils, Axle Oils, Machinery Grease, Cotton Waste, Etc. See Quotations.

BROWN & SEHLER,

Dealers in **ENGINES, BOILERS** and **MILL MACHINERY, Farm Machinery, Agricultural Implements, Wagons and Carriages.**



Corner West Bridge and North Front Sts., GRAND RAPIDS, MICH

HESTER & FOX,

Manufacturers' Agents for

SAW AND CRIST MILL MACHINERY,

Send for Catalogue and Prices.

ATLAS ENGINE WORKS
INDIANAPOLIS, IND., U. S. A.
MANUFACTURERS OF
STEAM ENGINES & BOILERS.
Carry Engines and Boilers in Stock for immediate delivery.

Planers, Matchers, Moulders and all kinds of Wood-Working Machinery, Saws, Belting and Oils. And Dodge's Patent Wood Split Pulley. Large stock kept on hand. Send for Sample Pulley and become convinced of their superiority. Write for Prices. 44, 46 and 48 So. Division St., GRAND RAPIDS, MICH.

Dry Goods.

Hard of Hearing.

The landlord of a really good hotel in the State of New York is quite hard of hearing, and is often the victim of his own affliction. The drummers or commercial travelers make it a point, if possible, to arrive there so as to remain over Sunday, not only to compare notes and visit with each other, but to enjoy the good things of his table. One Saturday evening there was an unusually jolly crowd in the office, in which also is dispensed cigars, ale, and such other creature comforts as the law admits. It was past 9 o'clock, and mine host stood behind the bar quietly smoking, when a stranger arose from his seat and, approaching him, remarked in an ordinary tone that he would take some whisky. Hesitating an instant as if to assure himself he had understood, he reached for a box of cigars, which was placed before his guest, "I asked for a glass of whisky—not cigars," said the stranger. The box was quickly pushed aside and, reaching beneath the counter, he drew a glass of ale, which took its place. The stranger, now raising his voice so as to attract the attention of the entire audience, some of whom had been watching the proceedings, and looking the landlord—whose hand was now behind one ear in a listening attitude—squarely in the face, he thundered, "I said it was whisky I wanted!" With one swift glance at the clock, his hand still in position by the ear, the host leaned forward and good naturedly asked, "Did you say you wanted to go to bed?" It is needless to add that the landlord distinctly heard the screams of laughter from those present and that the reply of the now thoroughly disgusted stranger was drowned, while he caught up a hand lamp and motioned the host to show him to his room.

The Plug Hat and the White Shirt.

"No, sir," said the drummer, "there is not a place in the country now where a man who behaves himself can't wear a plug hat. I don't mean to say that there are no lively towns, but there is practically no frontier such as there used to be.

"The cowboy still occasionally drops into the saloon and shoots the lights out; he likes now and then to shoot the insulators off the telegraph poles, and there are other eccentric and somewhat boisterous forms of amusement that still find favor with him; but it is no longer considered good form anywhere to evince disapprobation of the wearing of plug hat by shooting it off the head of a the wearer.

"In some places this pleasing condition of affairs has been brought about by the active work of a single man, aided in a measure, doubtless, by the natural fairness of men when their feelings are properly appealed to. For example, in one camp, after it had been discovered by the man who conveyed the remonstrance of the older inhabitants that the quiet, unassuming stranger who had persisted in wearing a white shirt had an arm as big around as an oyster keg, muscles of steel, the heart of a lion and the tiger's suddenness of movement, there arose a feeling that possibly the shirt question was debatable, and some men went so far as to say openly that a man ought to be permitted to wear a white shirt if he wanted to; and when the quiet man had, in quick succession, knocked out seven supporters of the negative side, the change of sentiment was so great that it amounted practically to a reversal of public opinion, and by common consent he was permitted to wear his shirt."

Belding—W. S. Brown has opened a bazaar store.

Prices Current.

UNBLEACHED COTTONS.	
Atlantic A.....	7
" H.....	6
" P.....	6
" D.....	6
" LL.....	5 1/2
Amory.....	7 1/2
Archery Bunting.....	4
Beaver Dam A A.....	5 1/2
Blackstone O, 32.....	5
Black Rock.....	7
Boot, A.L.....	7 1/2
Chapman cheese cl.....	3 1/2
Comet.....	7
Dwight Star.....	7 1/2
BLEACHED COTTONS.	
Amsburg.....	7
Blackstone A A.....	8
Beats All.....	4 1/2
Cleveland.....	7
Cabot.....	7 1/2
Cabot, 7/8.....	6 1/2
Dwight Anchor.....	9
" shorts.....	8 1/2
Edwards.....	6
Empire.....	7
Farwell.....	7 1/2
Fruit of the Loom.....	8 1/2
Fitchville.....	7 1/2
First Prize.....	6 1/2
Fruit of the Loom %.....	8
Fairmont.....	4 1/2
Full Value.....	6 1/2
Geo. Washington.....	8 1/2
HALF BLEACHED COTTONS.	
Cabot.....	7 1/2
Farwell.....	7 1/2
UNBLEACHED CANTON FLANNEL.	
Tremont N.....	5 1/2
Hamilton N.....	6 1/2
" L.....	7
Middlesex A T.....	8
" X.....	9
" No. 25.....	9
BLEACHED CANTON FLANNEL.	
Hamilton N.....	7 1/2
Middlesex P T.....	8
" A T.....	8
" X A.....	9
" X F.....	10 1/2
DRESS GOODS.	
Hamilton.....	8
".....	9
".....	10 1/2
G G Cashmere.....	21
Nameless.....	16
".....	18
CORSET JEANS.	
Biddeford.....	6
Brunswick.....	6 1/2
PRINTS.	
Allen, staple.....	5 1/2
" fancy.....	5 1/2
" robes.....	5
American fancy.....	6
American indigo.....	6 1/2
American shirtings.....	6 1/2
Arnold.....	6 1/2
" long cloth B.....	10 1/2
" century cloth.....	8 1/2
" gold seal.....	10 1/2
" Turkey red.....	10 1/2
Berlin solids.....	5 1/2
" oil blue.....	6 1/2
" green.....	6 1/2
Coehco fancy.....	6
" madders.....	6
Eddystone fancy.....	6
Hamilton fancy.....	6 1/2
" staple.....	5 1/2
Manchester fancy.....	6
" new era.....	6 1/2
Merrimack D fancy.....	6 1/2
TICKINGS.	
Amoskeag A C A.....	13
Hamilton N.....	7 1/2
" D.....	8 1/2
" Awning.....	11
Farmer.....	8
First Prize.....	11 1/2
COTTON DRILL.	
Atlanta, D.....	6 1/2
Boot.....	6 1/2
Clifton, K.....	7 1/2
SATINES.	
Simpson.....	30
".....	18
".....	16
Coehco.....	10 1/2

DEMINS.				
Amoskeag.....	12 1/2			
" 9 oz.....	14 1/2			
" brown.....	13			
Andover.....	11 1/2			
Everett, blue.....	12			
" brown.....	12			
GINGHAMS.				
Glenarven.....	6 1/2			
Lancashire.....	6 1/2			
Normandie.....	7 1/2			
Benfrew Dress.....	7 1/2			
Toil du Nord.....	10 @ 10 1/2			
Amoskeag.....	6 1/2			
" AFC.....	10 1/2			
Persian.....	8 1/2			
Bates.....	6 1/2			
Warwick.....	8 1/2			
CARPET WARP.				
Peerless, white.....	18 1/2			
Peerless colored.....	21			
GRAIN BAGS.				
Amoskeag.....	17			
Harmony.....	17			
Stark.....	20 1/2			
American.....	17			
THREADS.				
Clark's Mile End.....	45			
Coats', J. & P.....	45			
Holyoke.....	23 1/2 @ 5			
KNITTING COTTON.				
White. Colored. White. Colored.				
No. 6.....	33	38	No. 14.....	37
" 8.....	34	39	" 16.....	38
" 10.....	35	40	" 18.....	39
" 12.....	36	41	" 20.....	40
CAMBRICS.				
Slater.....	4 1/2			
White Star.....	4 1/2			
Kid Glove.....	4 1/2			
Newmarket.....	4 1/2			
Edwards.....	4 1/2			
RED FLANNEL.				
Fireman.....	23 1/2			
Creedmore.....	27 1/2			
Talbot XXX.....	30			
Nameless.....	27 1/2			
MIXED FLANNEL.				
Red & Blue, plaid.....	40			
Union R.....	22 1/2			
Windsor.....	18 1/2			
6 oz Western.....	21			
Union B.....	23 1/2			
DOMET FLANNEL.				
Nameless.....	8 @ 9 1/2			
".....	8 1/2 @ 10			
CANVASS AND PADDING.				
Slater, Brown, Black.....	13			
9 1/2.....	13			
10 1/2.....	15			
11 1/2.....	17			
12 1/2.....	20			
DUCKS.				
Severen, 8 oz.....	9 1/2			
Mayland, 8 oz.....	10 1/2			
Greenwood, 7 1/2 oz.....	9 1/2			
Greenwood, 8 oz.....	11 1/2			
WADDINGS.				
White, doz.....	25			
Colored, doz.....	20			
SILKES.				
Slater, Iron Cross.....	8			
" Red Cross.....	9			
" Best.....	10 1/2			
" Best AA.....	12 1/2			
CORSETS.				
Coraline.....	95			
Schilling's.....	90			
SEWING SILK.				
Corticelli, doz.....	75			
twist, doz.....	37 1/2			
50 yd, doz.....	37 1/2			
HOOKS AND EYES—PER GROSS.				
No 1 Bl'k & White.....	10			
" 2.....	12			
" 3.....	12			
No 2—20, M C.....	50			
" 3—18, S C.....	45			
No 2 White & Bl'k.....	12			
" 4.....	15			
" 6.....	18			
No 2.....	28			
SAFETY PINS.				
No 4—15, F 3 1/2.....	40			
COTTON TAPE.				
No 8 White & Bl'k.....	20			
" 10.....	23			
" 12.....	26			
NEEDLES—PER M.				
A. James.....	150			
Crowley's.....	135			
Marshall's.....	100			
TABLE OIL CLOTH.				
5-4.....	25			
".....	20			
6-4.....	25			
".....	20			
4-1.....	15			
6-4.....	25			

WHOLESALE.

Carpets, Linoleums, Mattings, Oil Cloths, Rugs and Mats, Draperies, Brass and Wood Poles, Brass Rings, Brackets, Etc.

Send for circular and price list.

Smith & Sanford,

GRAND RAPIDS.

BEACH'S

New York Coffee Rooms.

61 Pearl Street.

Five Cents Each for all dishes served from bill of fare.

Steaks, Chops and All Kinds of Order Cooking a Specialty.

FRANK M. BEACH, Prop.

J. & P. COATS'



BEST SIX-CORD Spool Cotton

IN WHITE, BLACK AND COLORS, FOR Hand and Machine Use. FOR SALE BY P. STEKETEE & SONS

Voigt, Herpolsheimer & Co.,

Importers and Jobbers of Staple and Fancy

Dry Goods

NOTIONS AND HOLIDAY GOODS.

Manufacturers of

Shirts, Pants, Overalls, Etc.

Complete Fall Stock now ready for inspection, including a fine line of Prints, Underwear, Pants, Gloves, Mittens and Lumbermen's Goods. Chicago and Detroit prices guaranteed.

48, 50 and 52 Ottawa St., GRAND RAPIDS, MICH

P. STEKETEE & SONS,

WHOLESALE

Dry Goods and Notions.

Fall Line of Dress Goods, Flannels, Blankets, Yarn, Underwear, Hosiery and Gloves.

GRAIN BAGS—Stark, American, Amoskeag, Harmony, Park, Georgia and Valley City.

WADDINGS, BURLAP, TWINE, BATTS and COMFORTS.

88 Monroe and 10, 12, 14, 16, & 18 Fountain Sts., GRAND RAPIDS.

HARDWARE.

The Lightning Times.

The cut of an electric locomotive in the New York Tribune of Oct. 1 is suggestive of prophecy.

THE LIGHTNING TIMES.

Oh, ladies and gents, your attention, I pray, I'll tell you some facts I discovered to-day.

On the magnetic engine you'll soon take a ride. There's no danger, ladies, of "sparks" by your side.

The boiler can't burst, for there's no fire aboard, And the noise and confusion of steam is not heard.

In these lightning times.

The butter is made by this wonderful power And rapid improvements are made every hour.

In these lightning times.

As time rolls away, there surely will be Telegraphic dispatches sent under the sea;

In those lightning times.

Electrically heated flat-irons are now made which are very serviceable. The flat-iron is of the usual form, but made hollow.

THE PERFECTION MEAT CUTTER



THE LATEST, BEST AND MOST IMPROVED FOR FAMILY USE.



EQUALLED BY NONE FOR FAMILY USE.

SIMPLE TO USE. EASY TO CLEAN. CANNOT GET DULL OR OUT OF ORDER.

No. 1-\$2.00. No. 2-\$2.75. No. 3-\$4.00. Liberal discount to the trade, and descriptive circulars on application to AMERICAN MACHINE CO.,

MANUFACTURERS OF HARDWARE SPECIALTIES, Lehigh Ave. and American St., Philadelphia, Pa.

OR TO JOHN H. GRAHAM & CO., 113 Chambers St., New York.

Prices Current.

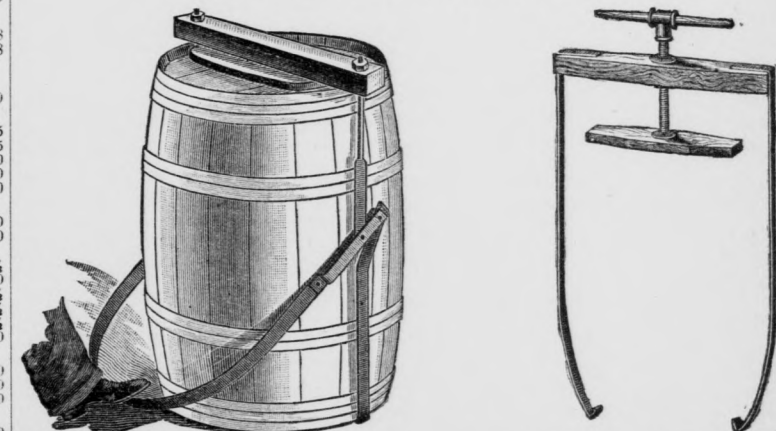
These prices are for cash buyers, who pay promptly and buy in full packages.

Table of current prices for various hardware items including augurs and bits, axes, snells, steel, and various iron goods.

Table listing various hardware items such as Stanley Rule and Level Co.'s, door trimmings, and different types of nails, along with their prices.

Table listing various hardware items such as SASH CORD, SASH WEIGHTS, and different grades of tin, along with their prices.

APPLE PRESSES, Screw and Lever.



SPECIAL LOW PRICES. Foster, Stevens & Co., WHOLESALE HARDWARE. 10 and 12 Monroe St., 33, 35, 37, 39 and 41 Louis St., GRAND RAPIDS, MICH.

The Michigan Tradesman

Official Organ of Michigan Business Men's Association.

A WEEKLY JOURNAL DEVOTED TO THE

Retail Trade of the Wolverine State.

Tradesman Company, Proprietor.

Subscription Price, One Dollar per year, payable strictly in advance.
Advertising Rates made known on application.
Publication Office, 100 Louis St.

Entered at the Grand Rapids Post Office.

E. A. STOWE, Editor.

WEDNESDAY, OCTOBER 8, 1890.

PAST ITS USEFULNESS.

When the Inter-State Commerce Commission issued its mandate to the Grand Trunk Railway, a few months ago, commanding it to cease giving the merchants and shippers of Grand Rapids free cartage, the gentlemen composing that August body possibly thought that the edict would be observed. The railway company, however, paid no more attention to the matter than it would to the gesticulations of a belated passenger, and the same course is now pursued by the Michigan Central Railway, as regards all points in competition with the Grand Trunk system.

The same appears to be the case all over the country. Neither transportation lines nor shippers pay any attention to either the Inter-State law, nor the Commission charged with the duty of enforcing its provisions. When a law has ceased to have any effect on the people, and is ignored and defied at every turn, it would appear as though it was a good time to expunge it from the statute books.

The telegraph is responsible for the report that the manufacturers of Brussels carpet have formed a combination and that prices are to be forced up 25 to 30 per cent.

The Supreme Court of Minnesota has just decided that when not in actual use the upper berths in sleeping cars must be kept closed. THE TRADESMAN has advocated the enactment of such a law by the Michigan Legislature for years and shall continue to do so until that end is accomplished. There is no more reason why the upper berth should be let down over the occupant of a lower berth, when the former is not in use, than there would be in compelling all the passengers in an ordinary coach to sit two in a seat when there is room enough to give each passenger a seat apiece. The policy pursued by the sleeping car managers in this respect is susceptible of no feasible excuse and, since public sentiment does not appear to be strong enough to abate the nuisance, it should be suppressed by the strong arm of the law.

The *Business World* suggests that some one should put up in convenient packages cotton seed oil and place it on the market under its own name for culinary purposes. To this THE TRADESMAN gives hearty amen. The oil is—if pure, as it should be—far sweeter and more healthful than hog lard, and would prove more economical. We have no squeamishness about eating melted butter; then why reject a sweet vegetable oil? If kept in a proper manner, vegetable oils will not become rancid as soon. The Chinese are far in advance of us in this particular. They use quantities of a sweet nut oil which they import to the western coast in barrels. It is made use

of in most instances exactly as we make use of butter. They use it to baste their fish and fowls when cooking and they pour a small quantity over their boiled rice before eating it, and those who can afford it mix sugar with it also; making it analagous to our butter and sugar sauce whipped together. If some man or men can be found with sufficient moral honesty to put this oil on the market pure and in five and ten pound packages, properly labelled, with full directions for using *alone*—not combined with any other grease—they will soon be surprised at the demand. Do not call it "Gossypium Oil," as some one has suggested, but plain "Cotton Seed Oil," and it will stand and flourish on its merits.

Purely Personal.

Christian Bertsch returned from Boston last Friday.

Guy M. Harwood, the Petoskey druggist, was in town several days last week.

D. H. Meeker, the Perrinton druggist, will go to Alba Nov. 5 for a month's deer hunting.

Wm. Struik, general dealer at Debrri Corners, recently spent a week with his brother at Petoskey.

O. A. Ball, Willard Barnhart and N. A. Earle went to White Birch Point, on Bear Lake, Saturday, for a week's fishing.

Dr. Chas. S. Hazeltine, who has been in Washington and New York for a couple of weeks, is expected home about the 10th.

O. H. Richmond has "retired from the active practice of pharmacy," but has decided to retain his interest in the drug firm of O. H. Richmond & Co.

J. E. Bevins, the Leroy grain and implement dealer, was in town last Thursday, on his way home from Pontiac, whither he went with a load of lambs and sheep.

Sheep Raising around Leroy.

It is not many years since Osceola county was considered as lying too far north to successfully engage in the raising of cattle and sheep. Experience has demonstrated, however, that both branches of agriculture can be prosecuted there with profit, stockraisers having made marked success in both directions. The farmers around Leroy are increasing their flocks of sheep, as is evidenced by the marketing of over 6,000 pounds of wool at that point the past summer and the occasional shipment of lambs in carlots to outside markets.

A Freak of Nature.

H. E. Hogan, the South Boardman general dealer, sends THE TRADESMAN a potato which bears a striking resemblance to the fore part of a human foot. The tuber has five distinct toes, the two larger toes being completely digitated and the others more or less separated. The appearance of the potato on the under side is not unlike that of the average foot. How the tuber came to assume such a form is the theme of all who have seen the peculiar freak of nature, which can be inspected at any time by calling at THE TRADESMAN office.

Good Words Unsolicited.

M. E. Town, general dealer, Crystal: "I think it a dandy."

S. D. Thompson, grocer, Newaygo: "Couldn't possibly miss THE TRADESMAN, even for one week."

Nelson Hower, druggist, Mendon: "It is the best paper for business men I know of."

RANDOM REFLECTIONS.

A merchant's clerk may be deficient in the organs of hearing and seeing and he may have a convenient memory and still be a valuable aid to his employer. I have in mind a clerk or two who apparently fails to hear the 12 o'clock whistle or even to hear the clock itself strike the hour at noon or at 6 p. m. He also may forget that it is time to cease work; forget, in fact, that he is weary. He may never hear a word when the proprietor is talking to others, or strangers are conversing; and yet, if spoken to on matters pertaining to the store and his employment, his hearing is acute at once. I am talking to boys and young men now, and will add, if you wish for success in the broadest sense of the word, do not shrink from a little extra work and never leave it unfinished over night, if a half hour or even an hour will complete it. In time, some one will notice it and when trade is dull and help must be discharged, it will not be you. It will be the boy whose deficient memory was not in favor of his employer and who heard the first stroke of the bell at noon or night and forgot to leave his own work in proper order, but dropped it in disorder and left instantly. Oftentimes the employer may not say anything to you and may treat you kindly, but, just about the time you are whispering to your chum that you are having a "soft snap," he will hand you the pay some Saturday night and quietly remark, "James, I shall have no further use for you."

* * *

Isolated stores in new sections of the country and in small villages, especially, should constantly have an occupant at night. It will pay the merchant well to attend to this matter. It does not take the place of insurance, but is an invaluable aid to it and, if the custom were universal, would soon lower the rates. Burglars prefer attempting to enter an unoccupied building, rather than one with a tenant, all else being equal, and the mere fact of knowing it is occupied implies watchfulness and, usually forestalls the attempt. Two of the main points with burglars are, not to be killed themselves, nor to kill any one else; and their first investigation of the premises is, therefore, to find whether they are occupied at night. A faithful dog should also, if possible, be kept in the room of the occupant, and will be found to be a burglar alarm with brains and reasoning power—not instinct. He will not sleep as soundly as his master and will give an alarm on the first attempt to enter the building. Many a valuable life and stock of merchandise have been saved from destruction by the cry of a dog, when an incipient fire was caused by the incendiary or spontaneous combustion. It will pay those who are interested in this matter to think it over.

* * *

"How is business, and do you suffer many losses in it?" said I to my neighbor, who dealt in groceries. He smiled as he answered, "Business is good," and he turned to glance at several customers who were being served, one of whom was eating a cucumber pickle from an open tub near him. Our loss is from one source only, and even that, to the uninitiated, seems too small to speak—or even think—about. "What can it be?" I asked, "for I am aware you do not credit?" "Nibbles?" was his reply; "nothing but nibbles." I looked at him

in astonishment. "Nibbles," and I repeated the word slowly and thoughtfully. "Do you mean to say that people are eating you poor?" He smiled again as he replied, "No, not exactly that, but it is the fashion or custom—call it which you will—for nearly every one, young and old, to taste of every eatable article, and you may judge what it costs me to feed them, when I inform you that all the way from 150 to 400 people visit my store each day." "But have you never spoken to them?" I enquired. "Frequently to children and, if possible, within the hearing of adult offenders," he answered. "It has, as I remarked, become a habit with the public, and many of our best people are thoughtlessly addicted to it, but like other habits it will bye and bye—let us hope—go out of fashion." And he walked away to wait upon a new customer.

FINANCIAL.

Local Stock Quotations.

Reported by the Michigan Trust Company.

Anti-Kalsomine Co.....	150
Alpine Gravel Road Co.....	77
Aldine Manufacturing Co.....	60
Belknap Wagon & Sleigh Co.....	100
Canal Street Gravel Road Co.....	80
Fifth National Bank.....	100
Fourth National Bank.....	100
Grand Rapids Brush Co.....	85
Grand Rapids Packing and Provision Co.....	102
Grand Rapids Fire Insurance Co.....	105
Grand Rapids Electric Light and Power Co.....	75
Grand Rapids Savings Bank.....	120
Grand Rapids Chair Co.....	110
Grand Rapids National Bank.....	135
Grand Rapids Felt Boot Co.....	107
Grandville Avenue Plank Road Co.....	150
Kent County Savings Bank.....	125
Michigan Barrel Co.....	100
New England Furniture Co.....	135
National City Bank.....	95
Old National Bank.....	132
Plainfield Avenue Gravel Road Co.....	25
Phoenix Furniture Co.....	60
Sligh Furniture Co.....	85
Street Railway Co. of Grand Rapids.....	40
Walker Gravel Road Co.....	80
Peninsular Club 4 per cent. Bonds.....	75

Financial Miscellany.

Eastern capitalists have formed a company with \$7,000,000 capital, at Pittsburgh, to control the tin plate trade of the United States.

Russell Sage says that Jay Gould now owns \$10,000,000 of Manhattan stock, \$12,500,000 of Missouri Pacific and \$25,000,000 of Western Union.

It is said that the gross sales of the manufacturing concerns of which George Westinghouse is the head amounted to \$17,000,000 in 1889 and showed \$7,000,000 profit.

As a reprisal for the heathenish atrocities and inhuman barbarities of the Russian Empire against the helpless Jews in Russia, the Jewish bankers of Europe have decided to block Russian finances. The great bankers, the Rothschilds, have taken the initiative.

The semi-annual dividends of the sixty-one banks within the limits of Boston, payable in October and thus far declared, aggregate \$1,481,000, which is the same amount to a dollar as in April last. The amount in October of last year was \$1,411,000, and in April, 1889, \$1,481,750.

The New York Central declared a quarterly dividend of 1 per cent. for the three months ending Sept. 30. A deficit of \$100,957 for the quarter is shown, which is more than accounted for by loss on account of strikes, and liberal expenditures for betterments charged to operating expenses.

Bank Notes.

The charter of the First National Bank of Whitehall having expired, it has been re-organized under the State law as the Whitehall State Savings Bank. The capital stock is \$50,000, the same as before, and the same officers remain at the helm—I. M. Weston, President; S. H. Lasley, Cashier.

SPECIAL PRICES ON LAMPS AND LAMP GOODS.

We show on this page a few leaders in this great department of our stock. These are the goods used in every family and quoted by us at new and reduced prices. We want your orders on them and all other goods in our line, and can save you money, time and freight. We especially ask you to call at our wholesale sample room when in the city, only one block from Union Depot, which we have now arranged so as to be the finest sample room in the West.

 <p>Our "WORLD'S FAIR" Assortment of Table Lamps with Opal glass foot and Screw Socket, thus never getting loose. New Styles never before shown.</p> <p>Barrel contains 2 doz. Assorted Stand Lamps of Six Different Styles.</p> <p>For Only \$5.92. Barrel 35 cents.</p>	 <p style="text-align: center;">"SPIRAL."</p> <p>Assortment All Glass Stand Lamps. New Shapes never before offered for sale. Finest Quality Crystal Flint Glass.</p> <p>Barrel contains 3 doz. Assorted Styles, Best Shapes.</p> <p>For Only \$4.20 Barrel 35 cents.</p>	 <p>WHY NOT USE THE GREATEST OIL LIGHT KNOWN TO THE WORLD.</p> <p>This is it. The Incandescent, Brass Finish, complete, with reflector..... \$3.50 Same style, only Nickel Finish..... 3.75 Same style, with White Dome Shade, BRASS..... 4.00 Nickel Finish..... 4.25</p> <p>EQUAL TO 400 CANDLES.</p>	 <p>THE SENSIBLE SEWING LAMP. Solid Brass Feet, with Bowl and Shade Decorated to Match. Extra large one-inch wick, making the best work or reading lamp known, for the price.</p> <p>Six Complete Lamps in Package.</p> <p>For Only \$6.75. Barrel 35 cents.</p>
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Order Holiday Goods Early Before Our Assortment Is Broken.

H. LEONARD & SONS, Grand Rapids, Mich.

 <p>Assorted Package Elegant LIBRARY LAMPS.</p> <p>This is only one example of an enormous variety. "Assorted Package No. 60" contains all the leaders for plain, every-day people. Our lamps always please, as we buy only the best. Package with Every Lamp Complete, with Decorated Founts and Shades to Match.</p> <p>For Only \$18.75. Package 70 cents.</p>	 <p>KITCHEN AND SIDE LAMPS. Made to Hang or Carry AROUND. Best Radiant Reflector, Complete.</p> <p>For Only \$3.25 Per Doz.</p>	 <p style="text-align: center;">DASHBOARD.</p> <p>No. 13, Tubular, Dashboard Lantern and reflector attached. Blue Japanned Finish. Impossible to blow out, and handy about house or barn: 1/2 doz. in case.</p> <p>PER DOZEN \$7.50.</p> <p>Case no charge.</p>	 <p style="text-align: center;">MAMMOTH CHIMNEYS.</p> <p style="text-align: center;">REGULAR GLASS. Per Doz.</p> <p>Incandescent Chimneys, like cut..... \$2.00 (Above fits the Incandescent or B & H No. 89, Mammoth Lamp.) No. 3 Rochester Chimneys..... 1.50 Duffield Chimneys..... 1.25</p> <p style="text-align: center;">FLINT GLASS.</p> <p>Incandescent Chimneys..... 2.25 No. 3 Rochester "..... 2.00 Duffield Chimneys..... 1.50</p> <p>Special prices on above Mammoth Chimneys, when ordered in cases of 3 doz. each. Write for quotations.</p>
 <p style="text-align: center;">The Famous Hardened "LA BASTIE" French Glass Lamp Chimney. No. 1 Sun Chimneys, per doz. \$1.25 No. 2 " " " 1.50 No. 2 " Hinge Chimneys, doz. 1.60 These are positively unbreakable by heat, and are warranted to please.</p>		 <p style="text-align: center;">BUY THE PEARL TOP CHIMNEY.</p> <p style="text-align: center;">It pleases every time.</p> <p>Per case of 6 doz. No. 1 Sun, Pearl Top... \$3.70 No. 2 " " " .. 4.70 No. 2 " Hge, " .. 4.70</p> <p>Every Style of Chimney Constantly on Hand, from cheapest to best.</p>	<p>If every one of these items are not in your stock, they should be. Send us your order and get invoice by return mail. We want every dealer to have our complete catalogue. If you have not received one, please ask for it.</p> <p style="text-align: right;">Yours truly, H. LEONARD & SONS.</p>

Drugs & Medicines.

State Board of Pharmacy.
 One Year—Geo. McDonald, Kalamazoo.
 Two Years—Stanley E. Parkhill, Owosso.
 Three Years—Jacob Jesson, Muskegon.
 Four Years—James Vernor, Detroit.
 Five Years—Ottmar Eberbach, Ann Arbor.
 President—Jacob Jesson, Muskegon.
 Secretary—Jas. Vernor, Detroit.
 Treasurer—Geo. McDonald, Kalamazoo.
 Next meeting at Lansing, Nov. 5 and 6.

Michigan State Pharmaceutical Ass'n.
 President—D. E. Prall, Saginaw.
 First Vice-President—H. G. Coleman, Kalamazoo.
 Second Vice-President—Prof. A. B. Prescott, Ann Arbor.
 Third Vice-President—Jas. Vernor, Detroit.
 Secretary—C. A. Bugbee, Cheboygan.
 Treasurer—Wm Dupont, Detroit.
 Next Meeting—At Ann Arbor, in October, 1891.

Grand Rapids Pharmaceutical Society.
 President, J. W. Hayward, Secretary, Frank H. Escott.

Grand Rapids Drug Clerks' Association.
 President, F. D. Kipp; Secretary, W. C. Smith.

Detroit Pharmaceutical Society.
 President, J. W. Allen; Secretary, W. F. Jackman.

Muskegon Drug Clerks' Association.
 President, F. Van Deinsse; Secretary, John A. Tinholt.

The Drug Market.

Opium and morphia are steady. Quinine is lower for foreign brands. Domestic manufactures are unchanged. Chlorate potash is lower (McKinley). Nitrate silver has declined. African capsicum is higher (McKinley). Sage leaves have advanced (McKinley). Malaga olive oil is tending lower (McKinley). Salad oil has advanced 10 per cent. (McKinley). Buchu leaves are higher. Extract licorice, P. & S., has declined (McKinley). Norwegian cod liver oil has advanced (McKinley.) Oil peppermint is higher, on account of small strikes and increased duty on Japanese oil (McKinley). Sugar of milk has advanced (McKinley). Bay rum has advanced 50c per gallon (McKinley). Quicksilver has advanced (McKinley). Mercurials tend higher. English vermilion has advanced (McKinley). Alcohol, which sold down to \$2.02 net, has advanced to \$2.21 in barrels, \$2.26 in half-barrels, \$2.29 in ten gallon lots and \$2.31 in five gallon lots, thirty days, or 5c per gallon discount for cash in ten days. Cocoa butter is higher. Menthol is higher (McKinley). Arnica flowers have advanced. The retailers' bonus checks, given with each case of Swiss milk and English milk, manufactured by the Anglo-Swiss Condensed Milk Co., amounting to a rebate of 48c per case, has been withdrawn, on account of the new tariff, which raises the duty from 76c to \$1.90 per case. The price of both brands remains at \$7.70 per case, net.

Michigan Board of Pharmacy.

DETROIT, Oct. 1, 1890.

A meeting of the Michigan Board of Pharmacy, for the purpose of examining candidates for registration, will be held at Lansing, Wednesday and Thursday, Nov. 5 and 6, 1890.

The examination of both registered pharmacists and assistants will commence on Wednesday, at 9 o'clock a. m., at which hour all candidates will please report at Representatives Hall. The examination will occupy two days.

Special railroad rates of one and one-third regular fare for the round trip have been secured for this meeting. Reduced rate certificates will be mailed by me to all who apply for them.

Yours respectfully,
 JAMES VERNOR, Sec'y.

Morphine for Quinine.

From the Druggists' Circular.

A fatal mistake recently occurred in Montreal in the substitution of morphine for quinine. The circumstances under which the mistake occurred were unusual.

A physician, intending to prescribe quinine bisulphate, wrote morphine bisulphate. The dispenser thinking that the error was in the last word sent out morphine sulphate. The medicine was administered to a child which died, but the death was ascribed to natural causes, and the fatal mistake was not discovered

until a second child came near losing its life from being given some of the same medicine.

Public opinion is said to be much divided as to the responsibility for the accident. The physician does not deny that he wrote morphine instead of quinine, but contends that as his prescription did not read correctly it should not have been dispensed without inquiry. In this we think that dispassionate observers will at least partly agree with him. Active poisons should not be dispensed when there is the shadow of a doubt as to the intention of the prescriber, and the prefix "bi" certainly cast a shadow, which should have been regarded with suspicion. We say this not so much in blame as in warning, to render this accident useful in preventing its own recurrence.

Misplaced Confidence.

The following experience of a drug clerk, described in his own language, is going the rounds of the drug journals:

Somewhat seedy in appearance was Mr. Fraud as he came up to the counter and asked that two prescriptions be filled which called for a hypodermic injection and forty pills. He then sat down and said he would while away the time of waiting by writing, and would I kindly favor him with paper, pen, ink, envelop and a postage stamp? I favored him, of course. After finishing the letter, I was requested to take charge of two small packages while he went forth to mail his epistle. I favored him, of course. In due time the prescriptions were ready for delivery, but the owner, where was he? For him I am still waiting; so are the prescriptions and the angry "boss."

It is not necessary for me to describe my feelings when, upon opening the packages left in my charge, I found an empty pop bottle in one and a match box in the other. That was all. It was enough, however, for certain I was that I had been taken in by a clever swindler with eyes of blue and whiskers of a reddish hue. The "boss" says I must be more careful.

I am seriously thinking of having a sign painted with these words inscribed thereon: "Packages not received as security for prescriptions. Please pay in advance."

Physician Wanted.

There is no physician at Alanson and the druggist at that place is satisfied that a competent practitioner could secure a paying practice. For particulars as to the number and character of the people in the vicinity, address E. R. White, Alanson, Mich.

Sensible Sentiments.

There are two sides to every question—the wrong side and our side. It is not the amount of goods sold, but the profit on them, that makes one grow wealthy.

He who gives all his time and thoughts to ambition has none left for friendship and happiness.

Never get mad when the other fellow does. Wait until he cools off and then you will have the field to yourself.

The man who says that he is going to "get there and don't you forget it," makes more noise about it than the man who is actually there.

When you do anything from a clear judgment that it ought to be done, never shrink from being seen to do it, even though the world should misunderstand it.

When it comes to saving dollars, a man is more of a genius than a woman; but when it comes to saving pennies, a woman will save a dollar before a man has saved ten cents.

If you've money to spend, there are chances on call;
 If you've money to lend, there's no trouble at all;
 If you've money to make, the chances are few;
 If you've money to borrow, the Lord pity you.

When a man has two cigars, a good one and one intolerably bad, and he gives away the former and smokes the "stoga" himself, that man comes about as near Christian perfection as it is possible for man to get.

Marketing Customs in Germany.

Berlin letter to the Hartford Courant.

Most of the marketing is done by the servant girls, who carry immense baskets, and bring home everything for the day—potatoes and other vegetables, meat and sometimes the bread. They never have hats on their heads, nor any parasols. Ladies go to market with their maids, and they bring the bag or basket in the street-car. A seat is bought for the vegetables and often you must sit next to them, and if they happen to be in a corded bag and among them are some soft articles the juice may inundate the seat and the floor, as did that from an old lady's gooseberries before me one day.

When you go into a store every one says "guten morgen"; when you buy anything they thank you "sehr" heartily. When they give you change you must thank them heartily ("danke, sehr"), and when you go out all join in a chorus of "adieu." When a gentleman gets onto a car the conductor and he both tip hats. When you get off the car he bows to you, or if he gets off he bows to you and bows to the conductor. When you are at a hotel table, strangers, if German, partly rise when you come in or when you leave, and the military men are bowing and scraping all the time on the street. The guards who are stationed at different parts of the city present arms when officers appear, and all of the soldiers who see a broader stripe of red than theirs coming up the street assume the position of a poker on the nearest building or door, and hold on to their hats while the broader stripe goes by. The officer himself touches his hat, and so it is "Simon says thumbs up" most of the time with the army.

I am surprised to find how much hard work the poorest class of German women do. I should think that any of us should be satisfied at the branches of work that are left open to them. At least the number of offices they can fill is adequate if not the quality, but they are menial. They carry newspapers day and night, and trunks to the station and up and down stairs; they care for lawns and black men's boots; they keep markets and stores of every kind, and they will never let their husbands carry a bundle, they are loaded down, and so is the husband—with beer.

I am told that beer has almost no alcohol in this country as compared with that at home. This is fortunate, though we do see intoxication here frequently.

The Germans are always just going to or returning from an excursion, if you can judge from the omni-present lunch baskets. Perhaps that accounts for the fact that they are drinking so often, for I can bear witness that a picnic on a warm day with ham or sausage sandwiches makes one very thirsty. There are little booths on the street where soda, milk and beer can be bought; they are neat, pretty places, too, and pretty girls are behind the counter, with white aprons and rosy cheeks. You can get a drink for a cent and a quarter, and you can imagine that they are well patronized. The water here is not good; tastes badly, and I have taken but little of it. Of the many kinds of beer (some of which I have tried to swallow) I find white the least objectionable. It is like weak old cider. If I get back home I shall drink water to my heart's content.

A Drummer's Weakness.

From the Boston Herald.

"I am not the least bit superstitious," said a dapper-looking drummer. "Some people say I am, but they make a big mistake. Superstition is all well enough for base ball players and old women, but men in my business have no use for it. Yet I admit that I do some things which may be reckoned as rather peculiar. For instance, I always put my left sock on first. I've done so for years, and I wouldn't change my custom for a barrel of money. I don't do so through fear of anything, you know, but then—well, I'd hate to do different, that's all.

"And do you know the way I put on my shirt?" he continued, interrogatively.

The reporter regretted his ignorance on the subject, and the drummer said: "Well, I rip all of my shirts straight down the back, so that I can get into

them without putting them over my head. I wouldn't put a shirt over my head on my life."

"And yet you're not superstitious?" "Not a bit of it," he replied, emphatically. At that moment he suddenly stood up and just as suddenly sat down again.

"What's that for?" asked the reporter.

"We've just passed a station without stopping," said he. "I always do so when I can see the station. But don't you go away with the idea that I'm superstitious, for I'm not."

FOURTH NATIONAL BANK

Grand Rapids, Mich.

A. J. BOWNE, President.

GEO. C. PIERCE, Vice President.

H. W. NASH, Cashier

CAPITAL, - - - \$300,000.

Transacts a general banking business.

Make a Specialty of Collections. Accounts of Country Merchants Solicited.

GINSENG ROOT.

We pay the highest price for it. Address

PECK BROS., Wholesale Druggists, GRAND RAPIDS.

THE MOST RELIABLE FOOD
RIDGE'S FOOD
 For Infants and Invalids.
 Used everywhere, with unqualified success. Not a medicine, but a steam-cooked food, suited to the weakest stomach. Take no other. Sold by druggists. In cans, 35c and upward. WOOLRICH & Co. on every label.

ACME WHITE LEAD & COLOR WORKS
 DETROIT,
 MANUFACTURERS OF

LATEST
 ARTISTIC
 SHADES
 OF

FOR
 INTERIOR
 AND
 EXTERIOR
 DECORATION
 F. J. WURZBURG, Wholesale Agent
 GRAND RAPIDS.

Do You Observe the Law?

If not, send \$1. to
 THE TRADESMAN COMPANY,
 For their combined

LIQUOR & POISON RECORD.

"THE WEAR IS THE TRUE TEST OF VALUE."

We still have in stock the well-known brand

Pioneer Prepared Paint.

MIXED READY FOR USE.

Having sold same to our trade for over ten years, we can say it has fulfilled the manufacturer's guarantee. Write for sample card and prices before making your spring purchases.

Hazeltine & Perkins Drug Co.,
 GRAND RAPIDS, MICH.

SOLE AGENTS

POLISHINA THE FURNITURE FINISH.

GROCERIES.

Gripsack Brigade.

Mrs. L. M. Mills is spending a couple of weeks at Detroit, the guest of Mrs. L. W. Atkins.

The wife and daughter of Will Rindge are visiting the paternal roof in Chicago for two or three weeks.

"Hub" Baker claims to have broken the record, having sold 101 chests of tea from Sept. 19 until Oct. 1.

Frank Taylor has gone on the road for Horton & Johnston, covering the trade of Eastern and Northern Michigan.

The widow and daughter of the late L. L. Loomis have removed to Lansing, where they will reside in the future.

D. E. McVean and Fred Walters will come in Thursday with the Indiana excursionists, assisting their customers to see the elephant during the day.

W. N. Ford, general Western manager for J. G. Butler & Co., of St. Louis, has concluded to transfer his headquarters from this city to Chicago. The Michigan trade will be looked after from this time on by W. T. Welch, who has lately been on the road for Reid, Murdoch & Co., of Chicago.

The Grocery Market.

Sugar is a sixpence lower. New raisins are fine in quality and cheap in price. Bulk cocanut has advanced 1c per pound. Sap Sago cheese has advanced 3c per pound, the first variation in years. The National Tobacco Co. announces an advance on "Piper Heidsick" from 59 to 60c on the 11th, while J. G. Butler & Co. reduced the price of their brands 2c per pound by celebrating the enactment of the McKinley bill by rebating tax on all stock in jobbers' hands. The Proctor & Gamble Co. has changed the appearance and quality of its "Lenox" soap.

The Masonic Fair.

The indications are that the Masonic fair, which will be held here from Nov. 5 to 10 for the benefit of the Masonic Home, will be largely attended and yield handsome returns for the magnificent charity in whose behalf the fair is given. The officers and committees having the matter in charge are working like beavers to ensure the success of the undertaking and they appear to have the co-operation of the fraternity all over the State.

Somewhat Mixed.

A farmer who was on intimate terms with his merchant sent him the following bit of news considerably mixed with an order for goods: "Send me a sack of flower 5 pounds of cofe and one pound of tee. My wife gave berth to a big baby boy last night also five pounds of corn starch and a screw driver and a fly trap. It weighed ten pounds and a straw hat!"

Caffeine from Tea Leaves.

All the caffeine used is made from tea leaves. For many years it has been believed that this alkaloid was identical with that of coffee, coca, guarana, kola and Paraguay tea. Latterly the separate study of these alkaloids has proved a decided difference in the therapeutic effects of those extracted from these different plants.

One hundred thousand dollars a year for advertising is quite a sum to expend for the extension of the business of a single shoe firm; yet that is what the W. L. Douglas Shoe Co. will expend among the newspapers of the country this year. Orders for advertising to the amount of \$50,000 were sent out by this firm in one day early in January.

TWELVE THOUSAND DOLLARS.

Prizes Offered by the Manufacturers of "Something Good" Plug Tobacco.

No brand of plug tobacco ever jumped into public favor more rapidly or maintained its supremacy more securely than "Something Good," which was originated at the factory of Jas. G. Butler & Co., of St. Louis, in January, 1889. Although only 25,000 pounds of this brand were sold the first month, the sales increased to 230,000 per month by the following August and at the beginning of this year it was found that the trade was calling for their favorite brand at the rate of a HALF MILLION POUNDS A MONTH.

The increase this year has been no less surprising, the sales so far indicating an increase of 327 per cent. The reason for the remarkable popularity of this brand is easy to ascertain—it suits the chewer and pays the retailer a handsome profit.

Gratified at the success of "Something Good," as well as the hardly less successful brands—"Peach Pie" and "Tobacco"—Messrs. Butler & Co. have inaugurated a plan by which they can show their appreciation to the retail trade and traveling fraternity for the efficient work done in their behalf. From Oct. 1 until May 1, 1891, every caddy of the three brands above mentioned will contain a certificate entitling the dealer to vote for the most popular traveling salesman selling their brands of tobacco in the retailer's district. The salesman receiving the highest number of votes will be given a six weeks' tour through Europe, including every expense of transportation and subsistence from the salesman's home to his destination and return. If the winner is not in a position to take the free trip through Europe, he can transfer the privilege to some one else, or, if he prefers, he can receive \$350 in cash in lieu thereof. A second prize of \$100 and a third prize of \$50 completes the list of generous offers.

In prizes to the retail trade, Messrs. Butler & Co. are most liberal. The dealer sending in the largest number of votes will receive a cash prize of \$50; the second largest, \$25; the third, \$15, and the fourth, \$10. Votes may be mailed at any time, but all must be in St. Louis on or before May 1, 1891, when the contest closes.

As this is one of the best opportunities ever offered popular salesmen and wide awake merchants, this distribution—which involves the expenditure of twelve thousand dollars—will undoubtedly tend to still further popularize the celebrated brands of plug tobacco manufactured by Jas. G. Butler & Co.

Wool Higher—Hides Weaker—Tallow Firm—Furs Weak.
Wools again sold freely the past week and assortments are broken. The advance of 2 cents per pound has been well sustained. Wools held above the market a few weeks ago would be considered cheap now. Carpet manufacturers have advanced prices and, in fact, such is the case in all wool grades. The market is well established for wool and prices are likely to hold firm, if not advance still more.

Hides are weaker, with larger offerings Tanners hold off at the price, and we hear of others shutting down, as they claim there has been no money in tanning. This fact is apparent except in the case of special lines. Tallow is selling freely at good prices

for good qualities, both for home consumption and export, with no accumulation of stocks.

Furs have a bad outlook as to price and will open low, with a demand for prime silky skins only.

For the finest coffees in the world, high grade teas, spices, etc., see J. P. Visner, 17 Hermitage block, Grand Rapids, Mich. Agent for E. J. Gillies & Co., New York City. 352tf

PRODUCE MARKET.

Apples—Green, \$3.50 for eating and \$2.50 for cooking stock.
Apples—Dried, new stock has not yet begun to arrive in sufficient quantities to warrant quotation.
Beans—The crop is coming in freely, faster than some dealers can handle it, purchases being made on the basis of \$1.00@1.80 for country hand-picked. City picked is held at \$2@2.10.
Beets—New, 50c per bu.
Butter—Dairy is in good demand at 14@16c per lb. Creamery finds moderate sale at 23c.
Cabbages—50c per doz. or \$4 per 100.
Carrots—30c per bu.
Celery—30c@50c per doz.
Cooperage—Pork barrels, \$1.25; produce barrels 25c.
Cranberries—Michigan berries are in fair demand at \$2.50 per bu. Cape Cod commands \$10 per bbl. and Bell and Cherry are held at \$8.
Eggs—The market is steady, owing to the high prices ruling in the eastern markets. Dealers pay 15c and hold at 17c.
Field Seeds—Clover, mammoth, \$4.60 per bu.; medium, \$4.25. Timothy, \$1.50 per bu.
Grapes—The crop is nearly all marketed, Concord having entirely disappeared. Wordens are still in small supply at 4c, Niagaras at 6c and Delawares at 7c.
Maple Sugar—8@10c per lb., according to quality.
Maple Syrup—75@85c per gal.
Onions—80@90c per bu.
Pop Corn—4c per lb.
Potatoes—Local handlers are paying 60c here and at the principal buying points in the State. The crop in Michigan appears to be an average one, but it is yet too early to ascertain the needs of the country at the eastern and southern shipping points.
Peaches—About out of market. As a matter of fact, they have not been in market at all this year.
Quinces—\$2@2.50 per bu.
Sweet Potatoes—Baltimores, \$3 per bbl; Jersey, \$3.25 per bbl.
Tomatoes—Home stock commands \$1 per bu.
Turnips—30@35c per bu.

PROVISIONS.

The Grand Rapids Packing and Provision Co. quotes as follows:
PORK IN BARRELS.
Mess, new, 11 50
Short cut, 12 00
Extra clear pig, short cut, 13 00
Extra clear, heavy, 13 00
Clear, fat back, 13 00
Boston clear, short cut, 13 50
Clear back, short cut, 13 50
Standard clear, short cut, best, 13 50
SAUSAGE—Fresh and Smoked.
Pork Sausage, 7
Ham Sausage, 9
Tongue Sausage, 9
Frankfort Sausage, 8
Blood Sausage, 5
Bologna, straight, 5
Bologna, thick, 5
Head Cheese, 5
LARD—Kettle Rendered.
Tierces, 7
Tubs, 7 1/2
50 lb. Tins, 7 1/2
LARD—Family.
Tierces, 6
30 and 50 lb. Tubs, 6 1/2
3 lb. Pails, 20 in a case, 7
5 lb. Pails, 12 in a case, 6 1/2
10 lb. Pails, 6 in a case, 6 1/2
20 lb. Pails, 4 in a case, 6 1/2
50 lb. Cans, 6 1/2
BEEF IN BARRELS.
Extra Mess, warranted 200 lbs., 7 00
Extra Mess, Chicago packing, 7 00
Boneless, rump butts, 9 00
SMOKED MEATS—Canned or Plain.
Hams, average 20 lbs., 10
" " 16 lbs., 10 1/2
" " 12 to 14 lbs., 10 1/2
" picnic, 8
" best boneless, 9
Shoulders, 9 1/2
Breakfast Bacon, boneless, 8
Dried beef, ham prices, 9 1/2
Long Clears, heavy, 6 1/2
Briskets, medium, 6 1/2
" light, 6 1/2

FISH and OYSTERS.

F. J. Dettenthaler quotes as follows:

FRESH FISH.
Whitefish, @ 7 1/2
" smoked, @ 8
Trout, @ 7 1/2
Halibut, @ 15
Ciscos, @ 4
Flounders, @ 9
Bluefish, @ 10
Mackerel, @ 25
Cod, @ 10
California salmon, @ 22
OYSTERS—Cans.
Fairhaven Counts, @ 35
F. J. D. Selects, @ 28
Selects, @ 25
F. J. D., @ 25
Anchors, @ 20
Standards, @ 18 1/2
OYSTERS—Bulk.
Standards, per gal., @ 1 30
Selects, @ 1 75

FRESH MEATS.

Swift and Company quote as follows:
Beef, carcass, 4 @ 6 1/2
" hind quarters, 5 @ 6 1/2
" fore, 5 @ 8 1/2
" loins, No. 3, 7 @ 7 1/2
" ribs, @ 7 1/2
" rounds, @ 6
" tongues, @ 6
Hogs, @ 2
Bologna, @ 5
Pork loins, @ 8
" shoulders, @ 6
Sausage, blood or head, @ 5
" liver, @ 5
" Frankfort, @ 7 1/2
Mutton, @ 6
Veal, @ 6

CANDIES, FRUITS and NUTS.

The Putnam Candy Co. quotes as follows:

STICK CANDY.
Standard, per lb., 8 1/2 @ 9
" H. H., 8 1/2 @ 9
" Twist, 8 1/2 @ 9
Cut Loaf, 10
Assorted Cream, 12
Extra H. H., 11
MIXED CANDY.
Standard, per lb., 8 1/2
Leader, 8 1/2 @ 9
Royal, 9
Extra, 10
English Rock, 10
Conserves, 10
Broken, 9
Cut Loaf, 10
French Creams, 12
Valley Creams, 13
FANCY—In 5 lb. boxes.
Lemon Drops, 12
Sour Drops, 13
Peppermint Drops, 14
Chocolate Drops, 14
H. M. Chocolate Drops, 18
Gum Drops, 18
Licorice Drops, 18
A. B. Licorice Drops, 18
Lozenges, plain, 14
" printed, 15
Imperials, 14
Mottoes, 15
Cream Bar, 13
Molasses Bar, 13
Caramels, 16 @ 18
Hand Made Creams, 18
Plain Creams, 18
Decorated Creams, 20
String Rock, 15
Burnt Almonds, 22
Wintergreen Berries, 14
FANCY—In bulk.
Lozenges, plain, in pails, 12
" printed, in pails, 13
Chocolate Drops, in pails, 12
Gum Drops, in pails, 6
Moss Drops, in pails, 10
Sour Drops, in pails, 12
Imperials, in pails, 12
ORANGES.
Rodi, choice, 300, @
" 300, @
LEMONS.
Messina, choice, 360, @ 7 50
" 300, @
" fancy, 360, @ 8 50
" 300, @
OTHER FOREIGN FRUITS.
Figs, Smyrna, new, fancy layers, @ 16
" Fard, 10-lb. box, @ 10
" 50-lb., @ 8
" Persian, 50-lb. box, @ 7
NUTS.
Almonds, Tarragona, @ 17 1/2
" Ivaca, @ 17
" California, @
Brazil, @ 16
Walnuts, Grenoble, @ 17 1/2
" Marbot, @ 14
Pecans, Texas, H. P., 14 @ 16
Cocoanuts, full sacks, @ 5 00
PEANUTS.
Fancy, H. P., Bell, @ 10 1/2
" " Roasted, @ 12 1/2
" " " Roasted, @ 9 1/2
Fancy, H. P., Stars, @ 11 1/2
" " Roasted, @ 11 1/2
Choice, H. P., Ex Prince, @ 9 1/2
" " " Roasted, @ 11 1/2
Fancy, H. P., Steamboats, @ 9 1/2
" " " Roasted, @ 11

CURTISS & CO.,

WHOLESALE

Paper Warehouse.

FLOUR SACKS, GROCERY BAGS, TWINE AND WOODEN WARE.

Houseman Block,

Grand Rapids, Mich.

Wholesale Price Current.

The quotations given below are such as are ordinarily offered cash buyers who pay promptly and buy in full packages.

<p>APPLE BUTTER. Chicago goods..... Frazer's..... Aurora..... Diamond..... AXLE GREASE. Thepure, 10c packages..... " 1 lb..... " 5 lb..... Less 20 per cent. to retailers. Absolute, 1/2 lb. cans, doz..... " 1 lb..... Acme, 1/2 lb. cans, 3 doz..... " 1 lb..... Our Leader, 1/2 lb. cans..... " 1 lb..... Telfer's, 1/2 lb. cans, doz..... " 1 lb..... BATH BRICK. English, 2 doz. in case..... Bristol, 2 " " " "..... American, 2 doz. in case..... BLUING. Dozen Mexican, 4 oz..... " 8 oz..... " 16 oz..... BROOMS. No. 2 Hurl..... No. 1 " " " "..... No. 2 Carpet..... No. 1 " " " "..... Parlor Gem..... Common Whisk..... Fancy..... Mill..... Warehouse..... CANDLES. Hotel, 40 lb. boxes..... Star, 40 " " " "..... Paraffine..... Wicking..... CANNED GOODS—Fish. Clams, 1 lb. Little Neck..... Clam Chowder, 3 lb..... Cove Oysters, 1 lb. stand..... " 2 lb..... Lobsters, 1 lb. picnic..... " 2 lb..... " 1 lb. Star..... " 2 lb. Star..... Mackerel, in Tomato Sauce..... " 1 lb. stand..... " 2 lb..... " 2 lb. in Mustard..... " 3 lb. soused..... Salmon, 1 lb. Columbia 1 75@1 90 " 1 lb. Alaska..... Sardines, domestic 1/2s..... " 1/4s..... " Mustard 1/4s..... " Imported 1/4s..... " spiced, 1/4s..... Trout, 3 lb. brook..... CANNED GOODS—Fruits. Apples, gallons..... Apricots..... Blackberries..... Cherries, red..... " pitted..... Damsons..... Egg Plums..... Gooseberries..... Grapes..... Green Gages..... Peaches, pie..... " seconds..... " stand..... " California..... Pears..... Pineapples, common..... " sliced..... " graded..... Quinces..... Raspberries, black..... " red..... Strawberries..... Whortleberries..... CANNED GOODS—Vegetables. Asparagus..... Beans, soaked Lima..... " Green Lima..... " String..... " Stringless..... " Lewis' Boston Baked..... Corn, stand. brands..... Peas, soaked..... " marrofat..... " stand June..... " sifted..... " fine French..... Mushrooms..... Pumpkin..... Squash..... Squash, soaked..... " standard..... Tomatoes, stand br'ds..... CATSUP. Snider's, 1/2 pint..... " pint..... " quart..... CHEESE. Fancy Full Cream..... " Good..... Part Skimmed..... Sap Sago..... Edam..... Swiss, imported..... " domestic..... CHEWING GUM. Rubber, 100 lumps..... " 200 " " " "..... Spruce, 200 pieces..... CHICORY. Bulk..... Red.....</p>	<p>CHOCOLATE—BAKER'S. German Sweet..... Premium..... Pure..... Breakfast Cocoa..... Broma..... COCOA SHELLS. Bulk..... Pound packages..... COFFEE EXTRACT. Valley City..... Felix..... Hummel's..... COFFEE—Green. Rio, fair..... " good..... " prime..... " fancy, washed..... " golden..... Santos..... Mexican & Guatemala..... Java, Interior..... Mandheling..... Peaberry..... Mocha, genuine..... To ascertain cost of roasted coffee, add 1/4c. per lb. for roasting and 15 per cent. for shrinkage. COFFEES—Package. Bunola..... " in cabinets..... McLaughlin's XXXX..... Lion..... " in cabinets..... Durham..... CUPRES LINES. Cotton, 40 ft. per doz..... " 50 ft..... " 60 ft..... " 70 ft..... " 80 ft..... Jute..... Eagle..... Anglo-Swiss..... COUPONS. "Superior."..... \$ 1. per hundred..... \$ 2. " " " "..... \$ 5. " " " "..... \$ 10. " " " "..... "Tradesman"..... \$ 1. per hundred..... \$ 2. " " " "..... \$ 5. " " " "..... \$ 10. " " " "..... \$ 20. " " " "..... Subject to the following discounts: 200 or over..... 5 per cent. 500 " " " "..... 10 " " 1000 " " " "..... 20 " " CRACKERS. Kenosha Butter..... Seymour..... Butter..... " family..... " biscuit..... Boston..... City Soda..... Soda..... S. Oyster..... City Oyster, XXX..... Shell..... CREAM TARTAR. Strictly pure..... Grocers'..... DRIED FRUITS—Domestic. Apples, sun-dried..... " evaporated..... Apricots..... Blackberries..... Nectarines..... Peaches..... Plums..... Raspberries..... DRIED FRUITS—Prunes. Turkey..... Bosnia..... California..... DRIED FRUITS—Peel. Lemon..... Orange..... DRIED FRUITS—Citron. In drum..... In boxes..... DRIED FRUITS—Currants. Zante, in barrels..... " in less quantity 6% @ 6 1/2% DRIED FRUITS—Raisins. Valencias..... Ondaras..... Sultanas..... London Layers, California..... Mustels, Cal., 2 crown..... " 3 " " " "..... GUN POWDER. Kegs..... Half kegs..... PARINACEOUS GOODS. Farina, 100 lb. kegs..... Hominy, per bbl..... Macaroni, dom 12 lb box..... " imported..... Pearl Barley..... Peas, green..... " split..... Sago, German..... Tapioca, 1 1/2 or 1 1/4..... Wheat, cracked..... Vermicelli, import..... " domestic..... FISH—SALT. Cod, whole..... " boneless..... Halibut..... Herring, round, 1/4 bbl..... " gibbed..... " Holland, bbls..... " kegs..... " Scalded.....</p>	<p>Trout, 1/4 bbls..... " 10 lb. kits..... Mack. sh's, No. 2, 1/2 bbl..... " " " " " " " "..... " " " " " " " "..... White, No. 1, 1/2 bbls..... " 12 lb. kits..... " 10 lb. kits..... " Family, 1/2 bbls..... " kits..... Sage..... Hops..... JELLIES. Chicago goods..... LAMP WICKS. No. 1..... No. 2..... LICORICE. Pure..... Calabria..... Sicily..... LYE. Condensed, 2 1/2 oz..... MATCHES. No. 9 sulphur..... Anchor parlor..... No. 2 home..... Export parlor..... MOLASSES. Black Strap..... Cuba Baking..... Porto Rico..... New Orleans, good..... " choice..... " fancy..... One-half barrels, 3c extra..... OATMEAL. Half barrels..... ROLLED OATS. Brels..... Half bbls..... OIL. Michigan Test..... Water White..... PICKLES. Medium..... " 1/2 bbl..... Small, bbl..... " 1/2 bbl..... Clay, No. 216..... " T. D. full count..... Cob, No. 3..... PRESERVES. Chicago goods..... RICE. Carolina head..... " No. 2..... " No. 3..... Japan, No. 1..... " No. 2..... SNUFF. Scotch, in bladders..... Maccaboy, in jars..... French Rappee, in Jars..... SOAP. Detroit Soap Co.'s Brands. Superior..... Queen Anne..... German Family..... Mottled German..... Old German..... U. S. Big Bargain..... Frost, Floater..... Cocoa Castle..... Cocoa Castle, Fancy..... Allen B. Wrisley's Brands. Happy Family, 75..... Old Country, 80..... " a, 100..... B. veer, 100..... SAL SODA. Kegs..... Granulated, boxes..... Kitchen, 3 doz. in box..... Hand 3 " " " "..... SOUPS. Snider's Tomato..... SPICES—Whole. Allspice..... Cassia, China in mats..... " Batavia in bund..... " Saigon in rolls..... Cloves, Amboyna..... " Zanzibar..... Mace Batavia..... Nutmegs, fancy..... " No. 1..... " No. 2..... Pepper, Singapore, black..... " white..... " shot..... SPICES—Ground—In Bulk. Allspice..... Cassia, Batavia..... " and Saigon..... " Saigon..... Cloves, Amboyna..... " Zanzibar..... Ginger, African..... " Cochin..... " Jamaica..... Mace Batavia..... Mustard, English..... " and Trie..... " Trieste..... Nutmegs, No. 2..... Pepper, Singapore, black..... " white..... Cayenne..... SUGARS. Cut Leaf..... Cubes..... Powdered..... Standard Granulated..... " Fine..... Confectioners' A..... White Extra C..... Extra C..... C..... Yellow.....</p>	<p>SEEDS. Mixed bird..... Caraway..... Canary..... Hemp..... Anise..... Rape..... Mustard..... SALT. Common Fine per bbl..... Solar Rock, 56 lb. sacks..... 28 pocket..... 60 " " " " " " " "..... 100 " " " " " " " "..... Ashton bu. bags..... Higgins..... Warsaw..... " 1/2 bu..... Diamond Crystal, cases..... " 28-lb sacks..... " 56-lb " " " "..... " 60 pocket..... " 28 " " " " " "..... " barrels..... SALERATUS. Church's, Arm & Hammer..... Dwight's Com..... Taylor's..... Deland's Cap Sheaf..... " pure..... Our Leader..... STYRUPS. Corn, barrels..... " one-half barrels..... Pure Sugar, bbl..... " half barrel..... SWEET GOODS. Ginger Snaps..... Sugar Creams..... Frosted Creams..... Graham Crackers..... Oatmeal Crackers..... SHOE POLISH. Jetline, 1 doz. in box..... TEAS. JAPAN—Regular. Fair..... Good..... Choice..... Choicest..... Dust..... SUN CURED. Fair..... Good..... Choice..... Choicest..... Dust..... BASKET FIRED. Fair..... Choice..... Choicest..... Extra choice, wire leaf..... GUNPOWDER. Common to fair..... Extra fine to finest..... Choicest fancy..... IMPERIAL. Common to fair..... Superior to fine..... YOUNG HYSON. Common to fair..... Superior to fine..... ENGLISH BREAKFAST. Fair..... Choice..... Best..... Tea Dust..... OOLONG. Common to fair..... Superior to fine..... Fine to choicest.....</p>	<p>SODA. Boxes..... Kegs, English..... TOBACCO—Fine Cut. D. Scotten & Co.'s Brands. Hiawatha..... Sweet Cuba..... Our Leader..... TOBACCO—Plug. Jas. G. Butler & Co.'s Brands. Something Good..... Double Pedro..... Peach Pie..... Wedding Cake, blk..... " Tobacco..... TOBACCO—Shorts. Our Leader..... TOBACCO—Smoking. Our Leader..... Hector..... Plow Boy, 2 oz..... " 4 oz..... " 15 oz..... VINEGAR. 40 gr..... 50 gr..... PAPER & WOODENWARE. PAPER. Curtiss & Co. quote as follows: Straw..... " Light Weight..... Sugar..... Hardware..... Bakers'..... Dry Goods..... Jute Manila..... Red Express No. 1..... " No. 2..... TWINES. 48 Cotton..... Cotton, No. 1..... " 2 " " " " " "..... Sea Island, assorted..... No. 5 Hemp..... No. 6 " " " " " "..... Wool..... WOODENWARE. Tubs, No. 1..... " No. 2..... " No. 3..... Pails, No. 1, two-hoop..... " No. 1, three-hoop..... Clothespins, 5 gr. boxes..... Bowls, 11 inch..... " 13 " " " " " "..... " 17 " " " " " "..... " assorted, 17s and 19s..... " 15s, 17s and 19s..... Baskets, market..... " bushel..... " willow cl'ths, No. 1..... " No. 2..... " No. 3..... " splint " " " " " "..... " " " " " " " "..... " " " " " " " "..... GRAINS AND FEEDSTUFFS. WHEAT. White..... Red..... All wheat bought on 60 lb. test. FLOUR. Straight, in sacks..... " barrels..... Patent " sacks..... " barrels..... Graham " sacks..... Rye " " " " " "..... MEAL. Bolted..... Granulated..... MILLSTUFFS. Bran..... Ships..... Screenings..... Middlings..... Mixed Feed..... Coarse meal..... RYE. No. 1..... No. 2..... BARLEY. No. 1..... No. 2..... CORN. Small lots..... Car..... OATS. Small lots..... Car..... HAY. No. 1..... No. 2..... HIDES, PELTS and FURS. Perkins & Hess pay as follows: HIDES. Green..... Part Cured..... Full..... Dry..... Kips, green..... " cured..... Calfskins, green..... " cured..... Deacon skins..... No. 2 hides 1/2 off..... PELTS. Shearlings..... Estimated wool, per lb..... Washed..... Unwashed..... MISCELLANEOUS. Tallow..... Grease butter..... Switches..... Ginseng..... LUBRICATING OILS. The Hogle Oil Co. quote as follows: ANIMAL OILS. Extra W S Lard..... " No. 1..... " No. 1, three-hoop..... Clothespins, 5 gr. boxes..... Bowls, 11 inch..... " 13 " " " " " "..... " 17 " " " " " "..... " assorted, 17s and 19s..... " 15s, 17s and 19s..... 35 Old Reliable Cylinder..... 600 Mecca..... Anti-monopoly..... Corliss Engine..... Golden Machine..... Mower and Reaper..... Castor Machine..... CASTOR OIL. Pure..... Distilled..... Mineral..... BURNING OILS. Water White..... Michigan test..... Gasoline..... PAINT OILS. Linsed Oil, boiled..... " raw..... Naphtha..... Turpentine.....</p>
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P. B. OYSTERS. P. B.

The packing and distributing of FRESH OYSTERS among the trade in Michigan is one of the features of our business, and from September first to the May following, we are headquarters for these goods, and shall appreciate and promptly attend to all orders sent us, as heretofore, guaranteeing quality, measure and satisfaction.

THE PUTNAM CANDY CO.

REMEMBER THAT BUNOLA COFFEE.

Is better and costs less than most package coffees.

100-POUND CASES, 24 3-4; 100-CABINETS, 25 1-4. FOR SALE BY ALL GRAND RAPIDS JOBBERS

One Per Cent. Interest, Historically Considered.

Written for THE TRADESMAN.

Two years after Chamberlayne's Land Bank bill had died in the House of Commons, another project was brought forward to organize an institution with similar objects but on a more sensible plan. Chamberlayne's pet theories were:

1. That the government, by stamping so many million pounds sterling on a certain amount of paper, could add just that amount of wealth to the nation.

2. That a lease of land for 100 years was worth just 100 times a lease of the same land for one year. This would make a lease for 100 years worth five times the full value of the land, for then, as now, the purchasing price of land did not exceed twenty times its yearly renting price.

It is not surprising that both of these fallacious doctrines should emanate from the same erratic brain. England's greatest historian informs us that the once numerous sect that followed him had by this time been reduced to a small and select company of incorrigible fools. Though Chamberlayne's sun had set below the horizon of derision, there were men from the rural districts who still thought that the establishment of a bank for the distinct purpose of loaning money on landed security would prove a boon to the people. The capital of the bank this time was to be real money and, to secure to the farmers the benefit of the institution, it was to be prohibited from loaning money on any private securities excepting mortgages on land. It was bound to provide at least half a million yearly for these borrowers at a rate of interest no higher than 3½ per cent., when paid quarterly and 4 per cent., when paid semi-annually. Money was then worth 6 per cent. On April 27, 1696, the bill had passed both houses and received the King's approval. It was confidently expected that a sufficient amount would be subscribed before August 1, so that, in addition to the private loans, the King could make a loan of a few hundred thousand pounds. A commission was appointed to receive subscriptions; a great meeting was held; offices were opened and, to start the ball rolling, the King had his name put down for 5,000 pounds.

It is needless to narrate the efforts put forth by Horley and Foley, the two deluded projectors of the plan, to raise the millions they had promised. At the end of the time specified there had been just 2,100 pounds added by the entire nation. The commission ended and the second Land Bank scheme was a failure.

The fault of the scheme was that the promoters had promised to loan money to land owners at 3½ and 4 per cent., when money was worth 6 per cent. The promise could not be fulfilled. Every sane man who helped to vote the scheme through Parliament knew that it must fail; but to oppose it would appear like opposing the tillers of the soil and their lack of courage or wisdom, or both, nearly ruined the Bank of England and left King William on the continent with a lot of half starved soldiers and no money with which to buy food.

If the politicians of the present day who are so much in love with the farmers at voting time mean what they say; if their object is to reduce the farmer's interest from what it now is to 1 per cent., why don't they go at it in a direct way?

There will be a difference, as the present rate is 6 to 7 per cent. The difference can easily be reduced to dollars and cents and some one will have to pay it. Plenty of politicians can be found who would pledge that, if elected, their vote would go to reduce it, but if it should come to a subscription list the result would be a repetition of England's experience. So, if any one paid this difference in interest, the government would have to. Then why not go straight to the remedy and propose a bill to have the government remit to each farmer the difference between the interest he pays and 1 per cent.? This would bring out before the people what they are really claiming to the farmers. It would put a premium on indebtedness. A could mortgage to B, B to C and C back to A. all draw their "difference"—and what would be the remedy? They do not mean it. They are not honest in their intentions and the farmers are finding it out.

The "cry" is now, as it was then, any one who does not fall in with the illusive schemes of these charlatans is ranked as opposed to the masses and in favor of the classes. THE TRADESMAN proves itself the better friend to the farmer when it is willing to incur the temporary disfavor of those who expect to gain by this scheme and point out the defects in it.

EDWIN G. PIPP.
Bay City, Mich.

Noise Means Business.

From the St. Louis Star.

Quiet in a large city means stagnation; noise means business; the loudest streets are the best streets, and any attempt to suppress the noise incident to any legitimate calling is downright folly if nothing worse.

Furniture
—AT—
**Nelson,
Matter
& Co.'s**

Styles New, Cheap,
Medium and Expensive.

Large Variety.
Prices Low.

RED The most effective Cough Drop in the market. Sells the **STAR** quickest and pays the best. Try them. **COUGH DROPS**

MANUFACTURED BY
A. E. BROOKS & CO.
Grand Rapids, Mich.

The Finest Line of Candy in the State.

REMOVAL.

Having leased my block at 71 Canal street for a term of years, I have constructed a warehouse and elevator at 128, 130 and 132 West Bridge street, where I am better prepared than ever to serve the wants of my patrons. With ample room, enlarged elevator capacity and side tracks on both sides of my building, I can handle twice the grain, beans, etc., which I did at my old store at one-half the expense.

I shall resume the handling of corn, oats, hay, feed and grain in ear lots, and to this end solicit correspondence with those who are in the market, either to buy or sell.

W. T. LAMOREAUX.

P. & B. Brand Oysters.

The trade throughout Western and Northern Michigan are requested to order the reliable *P. and B. BRAND OF OYSTERS*. Your order may be sent to any of the Grand Rapids wholesale houses or given to their agents, and same will be promptly filled. They are fine goods—packed daily—and guaranteed to be the equal of any brand ever placed upon the market. We shall appreciate your favors, either to us direct or to your jobber.

The Putnam Candy Co.

LEMON & PETERS,

IMPORTING AND

Wholesale Grocers.

SOLE AGENTS FOR

**McGinty's Fine Cut Tobacco,
Lautz Bros. & Co.'s Soaps,
Niagara Starch,
Acme Cheese--Herkimer Co., N. Y.
Castor Oil Axle Grease.**

GRAND RAPIDS.

The Successful Merchant.

D. T. Mallett in Hardware. He believes that strict integrity is the foundation of all legitimate business success.

He places no limit to his ambition, since the field is free to all and work the price of progress.

He pushes for more business in busy seasons and, if customers are scarce, still pursues.

He depends upon his own exertions and abilities and they reward his confidence.

He practices strict business economy, but does not condescend to penuriousness.

He has an eye open constantly for new goods and accepts valuable ideas regardless of their source.

He realizes that the prime object of business is to make money and he therefore refrains from extreme competition in prices.

He is not bounded by his surroundings and, if they prove too meager, he seeks wider fields for his operations.

He prefers to be original in his methods and leads rather than follows.

He never allows customers to prevent departure or prejudice defeat progress, or obscure facts.

He stands on the happy medium plane between commercial timidity on the one hand, and ill-digested schemes on the other.

He is not utterly defeated by defeat, nor careless from success.

He is aware of the changes which are almost imperceptibly creeping around his business and tacks to catch the wind.

He is honest, not only from policy, but from principle; he considers success lacking self-approbation, as failure in disguise.

He is not intimidated by unmerited or ignorant criticisms. Opinions have weight with him in comparison with their source and cause.

He pays promptly and collects as he pays; rather than pays as he collects.

He is courteous in manner and appreciates the commercial value of cordiality.

He is careful in details, knowing that they are the mortar which bind his operations.

He thinks first and deeply, and speaks last and concisely.

He believes in system, but does not depend blindly upon it for results, since he considers demand the power and system the method of supply.

He keeps his hand on "to-day," but his eye on "to-morrow," and works in the present, while scrutinizing the future.

He possesses executive ability to a degree which renders him appreciative of the valuable points of his employes.

He seeks education both inside and outside of business and widens his horizon of ideas by a healthy interest in the interests of the world.

He believes in judicious advertising, but never advertises his competitors by adverse criticisms.

He considers his business his means of existence, but he remembers his duty to his neighbor, and—himself.

His First Pair of Boots.

De Witt Talmage.

I have seen many days of joy, but I remember no such exhilaration as that which I felt when I mounted my first pair of boots.

To appreciate such an era in life, one needs to be brought up in the country. Boys in town come to this crisis before they can appreciate the height and depth of such an acquisition.

I felt that robust school boys could no longer strike me across the cheek, and when I turned cry, "What are you looking at?" Nay, the time was past when worse than any possible insult could happen, and that was for anybody to chuck me under the chin and call me "Bub."

I do not think there is any law, human or divine, demanding that a boy should submit to the school bully. I remember with what deep satisfaction, after Jim Johnson had knocked my hat in the mud and spat in my face and torn my new coat, I felt called upon to vindicate the majesty of my new boots. That, however, was before I had any idea of becoming a minister.

Crockery & Glassware

Table listing various items like LAMP BURNERS, LAMP CHIMNEYS, STONEWARE-ALBION, FRUIT JARS, etc. with prices.

HIRTH & KRAUSE

HEADQUARTERS FOR

Russell Shoe Polish, Buttons, Laces,

Porpoise Shoe Laces in light, medium and heavy. Parisian Leather Reviver, Glycerine Leather Reviver, "Rubberine" a waterproof dressing. We carry 13 distinct shoe dressings and a complete line of Shoe Store Supplies. Send us your orders.

[Established 1780.]



"LA BELLE CHOCOLATIERE"

W. BAKER & CO.'S REGISTERED TRADE-MARK.

No Chemicals are used in any of Walter Baker & Co.'s Chocolate and Cocoa Preparations.

These preparations have stood the test of public approval for more than one hundred years, and are the acknowledged standard of purity and excellence.

TIME TABLES.

Grand Rapids & Indiana.

In effect June 23, 1890.

Trains going north and south for Grand Rapids & Indiana, including Muskegon, Grand Rapids & Indiana, and Detroit, Grand Haven & Milwaukee.

Detroit, Grand Haven & Milwaukee.

Trains going west for Detroit, Grand Haven & Milwaukee, including Morning Express, Through Mail, Grand Rapids Express, etc.

Toledo, Ann Arbor & Northern.

For Toledo and all points South and East, take the Toledo, Ann Arbor & North Michigan Railway from Owosso Junction.

CHICAGO & WEST MICHIGAN.

Trains for Chicago & West Michigan, including Mail and Express for Big Rapids, Ludington, Manistee & Traverse City.

Through sleeper between Chicago and Traverse City; leaves Chicago 4:40 p.m. except Sunday; Grand Rapids, 11:30 p.m.; arrives in Traverse City at 6 a.m.

Rail and water route between Grand Rapids and Chicago via St. Joseph and Graham & Morton's new palace steamers, City of Chicago and Puritan.

Leave Grand Rapids 1:00 p.m. arrive in Chicago 8:30 p.m. Leave Chicago 9:00 p.m. arrive Grand Rapids 6:30 a.m.

DETROIT, LANSING & NORTHERN.

Trains for Detroit, Lansing & Northern, including Express for Saginaw and Bay City.

Mail from Saginaw and Bay City... 11:50 a.m. Mail from Lansing, Detroit and East... 12:05 a.m.

The shortest line to Detroit and the East. Elegant parlor cars between Detroit and Grand Rapids.

GRAND RAPIDS AND LANSING LAKE TIME TABLE. Daily trains leave Union depot at 9, 10, 11 a.m., 1, 2, 3, 4, 5, 6, 7, 8, 9, 10 p.m.

MICHIGAN CENTRAL

"The Niagara Falls Route."

Train schedule for Michigan Central, including Detroit Express, Mixed, Day Express, etc.

CUTS for BOOM EDITIONS

PAMPHLETS

For the best work, at reasonable prices, address THE TRADESMAN COMPANY, Grand Rapids, Mich.

EDMUND B. DIKEMAN

THE GREAT

Watch Maker AND Jeweler, 44 CANAL ST., Grand Rapids - Mich.

BEFORE BUYING GRATES get Circular and Testimonials. Sent Free. Economical, Sanitary, Cleanly and Artistic. ALDINE FIRE PLACE, GRAND RAPIDS, MICH.

WANTED.

POTATOES, APPLES, DRIED FRUIT, BEANS and all kinds of Produce.

If you have any of the above goods to ship, or anything in the Produce line, let us hear from you. Liberal cash advances made when desired.

EARL BROS., COMMISSION MERCHANTS

157 South Water St., CHICAGO. Reference: FIRST NATIONAL BANK, Chicago. MICHIGAN TRADESMAN, Grand Rapids.

DRINK LION COFFEE. A True Combination of MOCHA, JAVA and RIO.

Picture Card Given With every pound package. For Sale everywhere. Woolson Spice Co., Toledo, O.

Advertisement for Electrotypers, Stereotypers, Photo & Zinc Engraving, etc., located at Grand Rapids, Mich.

Admitted to the Bar.

"Well, Thompson, you look smilingly happy to-day," and I greeted my old friend with both hands. "Have a good situation now, I suppose?"

"Yes, indeed! I was admitted to the bar last week," he replied.

"Why, bless me! I had no idea you were studying law!"

"Well—not exactly—that, but I was admitted behind the bar of the 'Free Lunch' at \$8 a week. See?" And he rapidly moved out of the reach of my cane.

Not Playing.

"I guess I have played every game that ever was," remarked a white-whiskered man with a straw hat on to a traveling man on the cars.

"Ever play bunko?" asked the traveler, in a spirit of mild jest.

"Well," returned his new acquaintance, thoughtfully, "I wouldn't hardly say that I played that game. I went at it in such dog-goned earnest that it wasn't what you would call playin'."



(Formerly Shriver, Weatherly & Co.)

CONTRACTORS FOR

Galvanized Iron Cornice,
Plumbing & Heating Work.

Dealers in

Pumps, Pipes, Etc., Mantels
and Grates.

Weatherly & Pulte,
GRAND RAPIDS, MICH.



SEND FOR PRICE LIST.

Holdfasts

An appliance to prevent Ladies' and Misses' Rubbers from slipping off from the shoe. The neatest and best device ever invented for the purpose. Do not fail to try the men's Lycoming, Pa., Stocking Rubber. It is the King of all Stocking Rubbers made. Both only manufactured by the Lycoming Rubber Co. For sale by G. H. REEDER & CO.

RINDGE, BERTSCH & CO.,

12, 14 AND 16 PEARL ST., GRAND RAPIDS, MICH.



Send us your rubber order before the rush. We are prepared to fill your order in Boston and Bay State goods at lowest market price.

The Only Importers

The records of the Grand Rapids Custom House disclose the fact that we are the only jobbing house in this city which imports its teas direct from Japan and clears them at the Port of Entry here.

This is a broad statement, but its truth can be established by enquiry of the Collector of Customs in the Government Building.

Telfer Spice Company

F. J. DETTENTHALER,

JOBBER OF



Oysters

—AND—

Salt Fish

Mail Orders Receive Prompt Attention.

See Quotations in Another Column.

CONSIGNMENTS OF ALL KINDS OF WILD GAME SOLICITED.

Muskegon Cracker Co

CRACKERS, BISCUITS AND SWEET-GOODS.

LARGEST VARIETY IN THE STATE

SPECIAL ATTENTION PAID TO MAIL ORDERS.

457, 459, 461, 463 W. WESTERN AVENUE, MUSKEGON, MICH.

No Connection with Any Cracker Trust.

El. Puritano Cigar.



The Finest 10 Cent Cigar
ON EARTH

MANUFACTURED BY

DILWORTH BROTHERS,
PITTSBURGH.

TRADE SUPPLIED BY

I. M. CLARK & SON,
Grand Rapids.
BRADDOCK, BATEMAN & CO.,
Bay City.
T. E. BREVOORT, - Detroit.

WM. SEARS & CO.,

Cracker Manufacturers,

37, 39 and 41 Kent St., Grand Rapids.

S. K. BOLLES.

E. B. DIKEMAN.

S. K. Bolles & Co.,

77 CANAL ST., GRAND RAPIDS, MICH.

Wholesale Cigar Dealers.

“TOSS UP!”

The “TOSS UP” Cigar is not a competitor against any other 5c brands, but all 10c brands, because it is equal to any 10c cigar on the market.