

NO. 373.

"Yes, the same," answered Mrs. Jones. "My husband opened an account with them immediately and we have done all our trading with them since. I have done a good deal of shopping in my day, Mrs. Reed, but I never found any merchants before who were half as patient and accommodating. They won't even allow me to bring home my parcels, however

small. The clerks, too, are so obliging. I've had half the calico in the store on the counter, and all exposed to the best advantage at the same time, and they seemed to consider it no trouble at all, even if I didn't buy twenty cents' worth. But I presume I am rather a favorite of theirs, and, Mrs. Reed, it is truly a pleasure to deal with such a firm and, besides, you can purchase of them at such low prices. Why, if they ask fifteen cents a yard for print, they'll always take twelve before allowing you to go away without it. I make it a rule never to give a merchant all he asks for an article, and I generally manage to make them throw in all the trimmings for a dress, if I purchase one. It ain't any sin to beat down merchants, you know. They always make an awful profit anyway. I suppose its about time my husband settled with them, though, for we have dealt with them ever since they opened here new nearly a year ago, and people do say that "short accounts make long friends," but as we have not had much from there, of course the account will be small. I purchased some winter dresses for the children to-day. Isn't that a lovely plaid, Mrs. Reed?" continued Mrs. Jones, unrolling a parcel; "all wool, too, and the clerk wanted seventy-five cents a yard for it, but I beat him down to sixty-two and a half and made him throw in lining, thread, etc., so on the whole I think it cheap enough."

"Very likely," said her visitor with a smile.

"You see the advantage of dealing at such a store, Mrs. Reed—where we always intend to deal—and I trust that you will talk to your neighbors and prevail upon them to drop in and examine that stock of goods. They will thank you for doing so."

"Well, Jones, I began to think you had concluded to spend the evening down town. Tea has been waiting nearly an hour. Did you not know it is past 7 o'clock?"

"Yes, I knew it was late, but business detained me longer than I expected. I am sorry, however, that I kept you waiting."

"It won't make any difference with me, as I've tried to keep everything warm, so sit down at once and, if you dare entrust me with the secret, tell me what business has so detained you to-night."

"It's no secret at all, Jane. I have been looking over our account at Wells, Smith & Co.'s."

"You didn't have much to look over there, I guess. It's very little trading we've done the past year," answered the wife.

"Well, here is every item by itself," said Mr. Jones, as he took the account from his pocket and laid it on the table.

"O, I don't care to look at the paper, but what is the full amount?"

"Eighty-eight dollars and sixty-three cents," answered the husband.

"Eighty-eight dollars and sixty-three cents!" fairly screamed Mrs. Jones, rising to her feet and looking the very picture of outraged womanhood. "Who ever heard of such cool impudence! Why didn't they say \$100 and have even change. I'll take my oath we haven't had half of it! Eighty-eight dollars, indeed! I tell you, Jones, I always had an idea that they charged more goods than I bought and now I've no doubt an extra price is charged, also."

"Better look over your bills, wife, and see how they compare with this. You keep bills each time of all you purchase, do you not?"

"Well—no, not exactly. Of course, I supposed they were honest and I didn't always wait for bills, and what few I did have the children destroyed. But, just read over the articles and prices, please. My memory is good * * * Stop a moment! What did you say is charged for thread and buttons January 15? I recollect well about buying that piece of goods and I told the man he should throw in all the thread and buttons."

"Ah! but he didn't say he'd do it, though, did he?"

"No, but I told him he must or I wouldn't take the goods, and he tied them up."

"Merchants can't always afford to give you thread and buttons, perhaps; and besides, Mrs. Jones, I think you are rather sweeping in your remarks about the firm. I have always found them individually and collectively honest and honorable. Of course, most of this bill was purchased by yourself, and I really know but little about it, yet I imagine we have had the goods and I am perfectly willing to pay it."

"Well, you may excuse them and take their story, if you choose, but, as for myself, I've no patience with them. They're a thieving, ungentlemanly set, and the sooner they leave this town the better for the people. The fact is, I should have dealt with some other firm long ago, but you always thought them such obliging and gentlemanly merchants that to please you, I went there. They charge fully 20 per cent. more than any other merchant in town, and I've always said so, and there isn't one iota of accommodation about them—but I won't say any more; I see you don't care to listen to me—but one thing, Jones—they ought to wait about three months for their pay, after having made out such a bill as that. Still, as we have the money in the house, you better go to-morrow and pay the account, for it's the last cent they'll ever get from me, and I'll tell every friend of mine to keep away from there—they may depend upon that."

Has any of THE TRADESMAN's readers ever been acquainted with Mrs. Jones?

F. H.

Crockery & Glassware

LAMP BURNERS.	
No. 0 Sun.....	45
No. 1 ".....	50
No. 2 ".....	75
Tubular.....	75
LAMP CHIMNEYS.—Per box.	
6 doz. in box.....	1 75
No. 0 Sun.....	1 88
No. 1 ".....	2 70
No. 2 ".....	2 70
First quality.	
No. 0 Sun, crimp top.....	2 25
No. 1 ".....	2 40
No. 2 ".....	3 40
XXX Flint.	
No. 0 Sun, crimp top.....	2 60
No. 1 ".....	2 80
No. 2 ".....	3 80
Pearl top.	
No. 1 Sun, wrapped and labeled.....	3 70
No. 2 ".....	4 70
No. 2 Hinge, ".....	4 70
La Bastie.	
No. 1 Sun, plain bulb, per doz.....	1 25
No. 2 ".....	1 50
No. 1 crimp, per doz.....	1 35
No. 2 ".....	1 60
STONEWARE—AKRON.	
Butter Crocks, per gal.....	06 1/4
Jugs, 1/2 gal., per doz.....	75
" " ".....	80
" " ".....	1 80
Milk Pans, 1/2 gal., per doz. (glazed).....	65
" " ".....	90c
FRUIT JARS.	
Mason's, Boyd's or Rowley's caps.....	50
Pints.....	40
Half-gallons.....	00
Quartons.....	00
Quotations on fruit jars and lamp chimneys are f. o. b.	

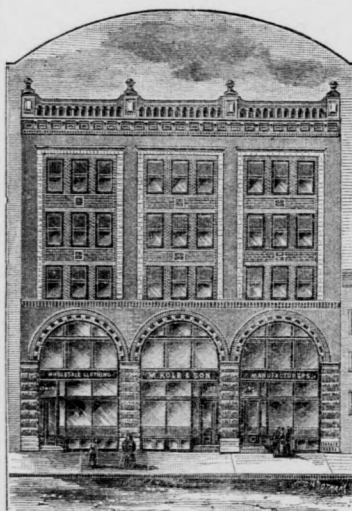
ESTABLISHED NEARLY 30 YEARS.

Michael Kolb & Son.,

ONE OF THE OLDEST AND MOST RELIABLE

Wholesale Clothing Manufacturers,

ROCHESTER, N. Y.



Instead of closing out our entire line of winter goods to one or two large merchants, we give every retailer an opportunity to secure great bargains in Chevoit, Kersey, Melton, Chinchilla and other material Overcoats, Ulsters, Pea Jackets and Vests. Also elegant Chevoit, Cassimere, Fancy Worsted and other suits in Cut-Away Frocks, Single and Double-Breasted Sacks, Prince Albert Coats and Vests and a few bargains in Pants.

Our representative, **WILLIAM CONNOR**, will be at Sweet's Hotel, Grand Rapids, Mich., on Thursday and Friday next, Nov. 13 and 14. Call and inspect these bargains. No better make or fitting in the market. Expenses allowed.

Any Merchant writing at any time to WILLIAM CONNOR, Box 346, Marshall, Mich., where he resides, wishing him to call upon them, he will gladly do so, and if he does not have what the merchant requires, there will be no harm done.

LEMON & PETERS,

IMPORTING AND

Wholesale Grocers.

SOLE AGENTS FOR

McGinty's Fine Cut Tobacco,

Lautz Bros. & Co.'s Soaps,

Niagara Starch,

Acme Cheese--Herkimer Co., N. Y.

Castor Oil Axle Grease.

GRAND RAPIDS.

HOGLE OIL CO.,

Wholesale and Retail Dealers in Oils and Makers of Fine Lubricants.

OFFICE—19 and 21 Waterloo St. WORKS—On C & W. M. and G. R. & I. R. R., one mile north of Junction. Telephone No. 319. Telephone No. 611-3R

The largest and most complete oil line in Michigan. Jobbers of all kinds of Cylinder Oils, Engine Oils, W. Va. Oils, Lard Oils, Neatsfoot Oils, Harness Oil, Signal Oil, Axle Grease, Boiler Purger, Kerosene Oils, Naptha, Turpentine, Linseed Oils, Castor Oil, Cooking Oils, Axle Oils, Machinery Grease, Cotton Waste Etc. See Quotations.

ONE OF MANY.

A Daily Experiment in New York Retail Trade.

"Say!" called out the sharp-featured woman, "do you warrant those musk melons to be ripe?"

"We do, madam," said the grocer.

"Well, I want to get one."

"In a moment, ma'am. Just as soon as I tie up this—"

"I'm in a hurry. If you can't wait on me just say so, and I'll go to some other store."

"Excuse me just a moment," the grocer said to the customer he had been waiting on. "Now, ma'am, I'll be happy to—"

"You say you warrant them?"

"Yes."

"How much is this one?"

"40 cents."

"My land! I can get 'em like that over here at Hamilton's for twenty-five."

"I think not, ma'am. But we have them at all prices, from 40 cents down to five."

"Take 25 cents for this one?"

"Couldn't do it, ma'am."

"How would you sell three like this?"

"They would cost you half a dollar."

"Sure they're ripe?"

"If they're not they won't cost you anything."

"Well, they oughtn't to. You make profit enough on em, anyhow."

I make about 60 cents on the entire lot, ma'am. Did you say you would take those three?"

"No, I didn't. I don't believe they're ripe."

"I assure you, ma'am, they are all ripe." (To the other customer) "I'll be there in just a moment." (To the sharp-featured woman) "I'll let you have the three for 45 cents. That's exactly cost."

"H'm!" mused the woman. "You say you warrant them?"

"We do."

"Won't take 45 cents for these four, I reckon?"

"Couldn't possibly do it, ma'am. That's less than cost."

"Wouldn't sell these five for 10 cents apiece?"

"Would be glad to oblige you, but I couldn't let them go at that."

"M'm! I'll take this 5 cent one. Here's a \$5 bill. It's the least I've got. Give me the change as quick as you can."

Yet people wonder why grocers have a bald spot on top of the head and contribute so little to the support of foreign missions.

Money Thrown Away.

"It's curious," said the commercial traveler in the reading room of a local hotel, "but I never see an accident insurance policy, like that one you've got, without thinking of a singular thing that happened to a cousin of mine in Ohio."

He flicked the ashes from the end of his cigar, drew a long breath, as if some painful or melancholy memory had been stirred, and proceeded:

"We were at a little town called New Vienna, waiting for the train to Cincinnati. While lounging about in the station the sign over the ticket seller's office window, 'Accident Insurance Policies Sold here,' attracted my attention. I said to Sam—that was my cousin's name 'Hadn't you better get one of these policies? It costs only a quarter.'"

"I'm a little superstitious about such things," he said. "I've never invested in one of them yet, and I've traveled thousands and thousands of miles without an accident of any kind."

"You don't know when it may come your turn," I argued.

"Well, to make a long story short, he paid the ticket seller 25 cents and got a policy, by the terms of which his heirs were to have \$3,000 in case of his death by accident within twenty-four hours. In a little while the train came along, we got aboard and—"

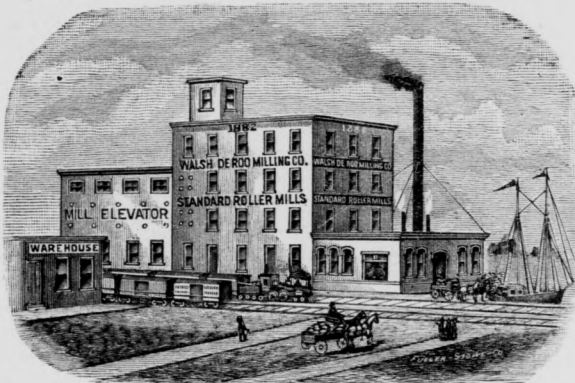
The commercial traveler's voice had got unsteady. He stopped and turned his head away, as if struggling to repress his emotion.

"What happened to him?" inquired one of the eager listeners. An unshed tear glistened in the narrator's eye.

"Nothing," he said bitterly. "He had wasted that quarter of a dollar—and 'it would have bought five beers.'"

THE WALSH-DE ROO MILLING CO.,

HOLLAND, MICH.



CORRESPONDENCE SOLICITED.

Daily Capacity.
400, Bbls.

BRANDS:

SUNLIGHT,
DAISY,
PURITY,
MORNING STAR,
IDLEWILD,
DAILY BREAD,
ECONOMY.

SPECIALTIES:

Graham,
Wheatena,
Buckwheat Flour,
Rye Flour,
Bolted Meal,
Rye Meal,
Wheat Grits,
Buckwheat Grits,
Pearl Barley,
Oat Meal,
Rolled Oats.

CAUTION!

Our Absolute Spices in bulk can be obtained only by ordering direct from us, as they are never sold through the wholesale grocery trade.

Telfer Spice Company,
GRAND RAPIDS.

WANTED!

Potatoes and Onions in Car Lots.

GRAND RAPIDS FRUIT AND PRODUCE CO.,
GRAND RAPIDS.

WM. H. THOMPSON & CO.,

WHOLESALE

COMMISSION MERCHANTS.

SPECIALTY

POTATOES!

No. 166 South Water St., Chicago. Fair cash advances made on consignments.

Offers of stock for direct purchase, in car lots, will not be entertained unless quality, size, variety and condition of stock is stated, condition guaranteed, and price named per bushel delivered track Chicago, with weights guaranteed not to fall short over two per cent. from invoice billing.

MOSELEY BROS.,

—WHOLESALE—

Fruits, Seeds, Oysters and Produce.

All kinds of Field Seeds a Specialty.

If you are in market to buy or sell Clover Seed, Beans or Potatoes, will be pleased to hear from you.

26, 28, 30 and 32 Ottawa St., - - GRAND RAPIDS

C. N. RAPP & CO.,

WHOLESALE DEALERS IN

Foreign and Domestic Fruits.

9 No. IONIA ST., GRAND RAPIDS, MICH.

Headquarters for Jersey Sweet Potatoes

WE HANDLE MICHIGAN POTATOES IN CAR LOTS.

ALFRED J. BROWN,

SEEDSMAN AND

Fruit Commission Merchant.

We are direct receivers of CALIFORNIA and FLORIDA ORANGES and are headquarters for BANANAS all the year round. The leading features in our line just now are

Cranberries, Grapes, California Fruit, Bananas, Oranges, Etc., Etc.

Parties having Clover Seed and Beans to offer please mail samples and we will endeavor to make you a satisfactory price.

THE ALFRED BROWN SEED STORE, Grand Rapids, Mich.

SEEDS **W. H. MOREHOUSE & CO**
Wholesale Dealers in

GRAIN, CLOVER and TIMOTHY
Hungarian, White Clover, Red Top,
Millet, Alfalfa or Lucerne, Blue Grass,
Orchard Grass, Lawn Grass, POPCORN, etc.

CHOICE CLOVER and TIMOTHY SEEDS
a specialty.

Orders for purchase or sale of Seeds for future delivery promptly attended to. Correspondence solicited.
Warehouses—325 & 327 Erie St. } TOLEDO, OHIO.
Office—46 Produce Exchange, }

Mention this paper.

HESTER & FOX,

Manufacturers' Agents for

SAW AND CRIST MILL MACHINERY.



Planers, Matchers, Moulders and all kinds of Wood-Working Machinery,
Saws, Belting and Oils.

And Dodge's Patent Wood Split Pulley. Large stock kept on hand. Send for Sample Pulley and become convinced of their superiority.

Write for Prices.

44, 46 and 48 So. Division St., GRAND RAPIDS, MICH.

AMONG THE TRADE.

AROUND THE STATE.

South Haven—Barnes & Deforest have opened a new grocery store.

Perrinton—J. A. Crawford succeeds Niver & Crawford in the grocery business.

Hawkins—Delmore Hawkins has added a line of boots and shoes to his grocery stock.

Otsego—Adam Rufe has sold his jewelry stock to T. F. Bingham, late of Abronia.

Tecumseh—Geo. H. Seeley has sold his boot and shoe stock and retired from business.

Sparta—F. M. Dole succeeds Dole & Haynes in the agricultural implement business.

St. Charles—Jones & Gilford succeed A. D. Jones in the dry goods and grocery business.

South Haven—M. V. Selkirk's carriage and harness stock has been taken under chattel mortgage.

Owosso—Geo. E. Ingle has leased the Williams grain elevator and engaged in the handling of grain.

Edmore—Frank Dreese has purchased the dry goods, clothing and boot and shoe stock of W. H. Gardner.

South Haven—George Hale, whose general stock was destroyed in the recent conflagration, has resumed business in a new store building.

Charlevoix—Harry Taylor has purchased an interest in the meat market of H. Gornell. The new firm will be known as Taylor & Gornell.

Wayland—Dr. A. Hanlon has removed the Grand-Girard drug stock to this place and opened for business in the store formerly occupied by J. C. Branch.

Rockford—E. W. Johnson and W. F. Hessler have purchased the hardware stock of H. Colby & Co. and will continue the business under the style of the Rockford Hardware Co.

Hart—Frank Pierce has purchased a half interest in the hardware and agricultural implement stock of Geo. R. Bates. The new firm will be known as Geo. R. Bates & Co.

Grand Junction—W. A. Feazel, who conducted a general store here for several years, died Oct. 31 and was buried Nov. 2. He leaves a wife and four small children in comfortable circumstances.

MANUFACTURING MATTERS.

Saginaw—Fred J. J. Schuett succeeds Schuett & Zuckermendel in the grist mill business.

Bellevue—Caleb Barlow has sold his sawmill to C. M. Ford & Co., who will repair and put it in order.

Cadillac—Diggins Bros. are putting in a single band sawmill, erecting for that purpose a structure 70 x 125 feet in dimensions.

Summit—Carton Bros. have started a shingle mill near this place, which they intend to operate the year round. The capacity is 25,000 daily.

Detroit—The Detroit Paper Bag Co. is a new enterprise. Fred A. Paige is president, A. R. Strachan, vice-president, and J. N. Courtney, secretary, treasurer and manager.

Cadillac—The Cummer Ladder Co.'s works have been supplied with electric lights. A new warehouse, 24 x 50 feet in dimensions, has been erected just west of the main building.

Saginaw—The sawmill of the West Side Lumber Co. shut down several

weeks ago. The stock of standing timber of the company has been exhausted. If the owners can sell the mill they will do so, otherwise it may be removed to Duluth.

Luther—Tucker, Hoops & Co. are considering the matter of purchasing the tract of Peters' pine adjoining this place on the south. The tract contains 27,000,000 feet of pine and would keep the firm's mill at this point in operation for three years.

Detroit—The closing up of the Anchor Manufacturing Co.'s affairs promises to be attended with much litigation. George Moody, a \$10,000 creditor, petitions the Circuit Court to admit him as defendant against the \$400,000 suit of Hugh M. Edwards.

Forsythe—Girard & Mornsette, who have run a band mill here for several years, cutting for McArthur Bros., have sold their mill to the latter and dissolved partnership. The mill will probably never be run again here, as most of the available timber has been cut.

West Bay City—A stock company is being organized here for the purpose of erecting a large planing mill, sash and door factory. F. W. Wheeler and C. J. Smith are the principal stockholders, and the capital stock is \$75,000. The work of erecting the buildings will shortly begin.

Grand Rapids Traveling Men's Association.

At the meeting of the Grand Rapids Traveling Men's Association, held at Elks' hall last Saturday evening, President Robertson called attention to the desire on the part of some of the members that the scope of the organization be broadened and insurance or club room features introduced.

The matter of furnishing and maintaining a club room was discussed at some length and, on motion of Chas. S. Brooks, it was resolved to secure club headquarters as soon as possible.

On motion of S. A. Sears, a committee of three was instructed to ascertain the various locations available for the purpose. The chair appointed as such committee S. A. Sears, Geo. H. Seymour and Chas. S. Brooks.

W. F. Blake offered the following resolution, which was unanimously adopted:

WHEREAS, A petition is in circulation requesting that the rules of the boards governing the U. B. A. Home and St. Mark's Hospital be so altered that any patient may call in any physician he may desire; and

WHEREAS, The traveling men of Grand Rapids have furnished a room in each of these hospitals and are now debarred the privileges for which they furnished such rooms; therefore

RESOLVED, That we, the traveling men of Grand Rapids, do request that the U. B. A. Home and St. Mark's Hospital be opened for the admission of any patient, either in the private rooms or wards, with the privilege of calling in any physician he or she may wish.

The Petoskey hotel project was introduced and discussed at some length, but the proposition to purchase the Page property was not accepted, as the price named was deemed too high.

On motion of Chas. S. Robinson, an invitation was extended to the Michigan Commercial Travelers' Association to hold its next meeting in Grand Rapids.

It was decided to hold the fifth annual social party on Friday evening, Dec. 12, the usual supper to be omitted. Geo. H. Seymour was constituted a committee of one to rent the hall, hire the music, secure the necessary printing and issue the invitations.

The meeting then adjourned.

Why Not Brand the Contents?

Written for THE TRADESMAN.

For many years past public attention has been directed to "what we shall and what we shall not drink." It seems as if

that question is now to be overshadowed by another, "What shall we eat?" Of late, our law makers seem to be always ready with a personal axe to grind and are endeavoring to introduce congressional bills more for personal than public interest and, in their anxiety to serve themselves—with millions in cash—compel producers of food to stick closely to the text and virtually eat nothing except what the law prescribes. The "cat" is too plainly visible under that meal, and it is quite time to know whether we are not fast drifting under a limited monarchy. While these would-be purveyors for the public are very solicitous about discarding some kinds of food, they are quite apt to include articles which are cheap and healthful and ought to be eaten instead.

The simple truth is, a portion of our people have for years often eaten dis-

eased animal food unwittingly and, as disease is often inherited and perpetuated, it is quite possible that the time is coming when mankind will be compelled to abandon eating most if not all kinds of animal food and take its supplies from the vegetable kingdom. No person should be allowed under any pretext to arbitrarily declare and enforce what kinds of food another shall eat, if he is of sound mind, and no person should be allowed to mix objectionable kinds of food and label it any one kind under severe penalties. This is the entire text in a nutshell. Many proprietary medicines bear a printed formula of the ingredients contained therein, if not the quantities of each, as a partial protection to the consumer; and in the name of all that is sacred, why is it not of still greater interest to so brand our food?

PURE FOOD.

BANKRUPT SALE

Of Sporting Goods.

Having bought the entire stock of **Spalding & Co.**, 100 Monroe St., of the assignee, it must be sold out at once at way below wholesale prices. Avail yourselves of this opportunity.

C. B. JUDD.

RINDGE, BERTSCH & CO.,

12, 14 AND 16 PEARL ST., GRAND RAPIDS, MICH.



We ask the trade to examine our line of Lumbermen's Socks. All the staple kinds, men's and boys', at popular prices; also the best line of Felt Boots made, in prices from \$9 to \$14. We can show you a fine line of Beaver Shoes and Slippers, foxed and plain, turns and M. S. Agents for the Boston Rubber Shoe Company.

WM. R. KEELER,

JOBBER OF

Confectionery and Fruits, Nuts and Cigars,

412 SOUTH DIVISION ST.

TELEPHONE 92-3R.

My stock includes everything generally kept in my line, which I sell at rock bottom prices. Send me your mail orders. I will guarantee satisfaction.

P. B. OYSTERS. P. B.

The packing and distributing of FRESH OYSTERS among the trade in Michigan is one of the features of our business, and from September first to the May following, we are headquarters for these goods, and shall appreciate and promptly attend to all orders sent us, as heretofore, guaranteeing quality, measure and satisfaction.

THE PUTNAM CANDY CO.

GRAND RAPIDS GOSSIP.

I. M. Clark & Son have secured the refusal of the entire output of the Coopersville cheese factory next season.

Mrs. G. Mueller has removed her dry goods stock from this city to Muskegon, where she has resumed business.

W. S. Clark & Co. have opened a grocery store at 490 Turner street. The Ball-Barnhart-Putman Co. furnished the stock.

The Universalist church property on Pearl street, 66x132 feet, has been purchased by H. J. Hollister and W. W. Cummer for a consideration of \$20,000. Possession is to be given April 1.

W. E. Knox, grocer at 146 West Fulton street, has surrendered his stock to the mortgagee, W. F. Shedd, and taken the position of foreman of the steam fitting department of Weatherly & Pulte.

The compressed yeast manufacturers have advanced the price of their product to the retailer from 25 to 30 cents per pound in bulk and from 15 to 18 cents per dozen. The advance took effect Monday.

The annual meeting of the Grand Rapids Pharmaceutical Society will be held at THE TRADESMAN office Thursday evening. It is hoped that every member will find it convenient to attend the meeting.

Geo. H. Reeder & Co. have removed their boot and shoe stock from the old location on Pearl street to 158 and 160 East Fulton street, where additional room and increased facilities will enable the firm to handle its trade to better advantage.

Hester & Fox have made the following sales during the past week: 10-horse-power engine to the Grand Rapids Gas Co.; 50-horse-power engine to Armitage & Bunker, Casnovia; 60-horse-power engine and boiler to Holland City Electric Light Co.

Gripsack Brigade.

Chas. E. Watson, traveling representative for S. A. Maxwell & Co., of Chicago, has had his line open at Sweet's Hotel for the past ten days.

Ezra O. Phillips, who has represented P. Steketee & Sons on the road for about a year, has resigned his position and engaged in the produce business temporarily.

The Grand Rapids traveling men have kindly offered to furnish a room in the new Masonic Home. The tender was made to Capt. H. N. Moore and a reply is expected by the end of the week.

It is calculated that Chas. S. Robinson's voice—which vanished entirely as the penalty of too much and too loud cheering subsequent to election day—will have resumed its former clearness and beauty by the date of the traveling men's ball.

Probably from a premonition of defeat, Fred Blake came home sick election day and did not recover sufficiently to get out for a couple of days. Les. Freeman and Will Butts both aver that the defeat of his party brought a flood of the crystal to his drooping eyelids.

The third annual convention of the Michigan Knights of the Grip will be held at Kalamazoo on Monday, Dec. 29. The board of directors will hold a meeting in the forenoon and general sessions will be held in the afternoon and evening, closing with a banquet. Circular

announcements of the convention will be mailed to the members soon.

"Windy" Hawkins jumped into the field the day after election as a fully-fledged candidate for the position of keeper of the Ionia House of Correction. It is bad enough to be compelled to stay inside of prison bars, but to be incarcerated and compelled to endure the continuous vocal flood of Mr. Hawkins would be worse than death. For the sake of the poor fellows who make it convenient to sojourn at Ionia occasionally, THE TRADESMAN hopes the job will go to some one else.

The Master Hand of Heald.

The Chicago & West Michigan Railroad has increased its gross earnings from Jan. 1 to Sept. 30, \$148,060, and yet decreased its expenses \$20,000. The surplus for eight months is \$255,071, or nearly 4 per cent. on the present capital stock.

Campbell, Boughton & Co. succeed Campbell, Hamilton & Co. in the banking and brokerage business at Detroit.

FOR SALE, WANTED, ETC.

Advertisements will be inserted under this head for two cents a word the first insertion and one cent a word for each subsequent insertion. No advertisement taken for less than 25 cents. Advance payment.

BUSINESS CHANCES.

FOR SALE—WELL-SELECTED DRUG STOCK AND new fixtures in desirable location in this city; will sell at invoice on reasonable terms; reason for selling, owner has other business. L. M. Mills, 54 South Ionia street, Grand Rapids. 135

FOR SALE—SHOE STOCK. J. E. FOSTER, DOWAGiac, Mich. 136

WANTED—TO PURCHASE STOCK OF MERCHANDISE, hardware, groceries, boots and shoes; send particulars. Address Box 67, Salem, Neb. 137

FOR SALE—A SPOT CASH CLOTHING AND GENTS' furnishing goods business in live town of 2,000 population; factories pay out regularly every week in wages \$2,500; only clothing store in town; rent \$150 a year; stock will be reduced by December 1 to \$4,000; good reasons for selling. Write at once to M. J. Hogan, Orono, Mich. 134

FOR SALE OR EXCHANGE—INTEREST IN SAWMILL and planer, store or orange grove in Florida to right party who will take charge of same. Also house and lot and small farm in Michigan for larger farm or stock of goods. Smith & Co., Hanover, Mich. 132

TO EXCHANGE—I HAVE \$40,000 IN FARMS AND city property to exchange for merchandise in stocks of \$1,000 or upwards. G. W. Watrous, Lansing, Mich. 130

FOR SALE OR RENT—IN ORDER TO GIVE MORE attention to my jobbing trade, I will sell my retail store at 45 South Division street, Grand Rapids; store is near Monroe street and has done a successful flour, feed and grain business for the past fifteen years; will sell store to make good investment or will rent for term of years; a good chance for the right man. For particulars address Thos. E. Wykes, Grand Rapids. 129

FOR SALE—A COMPLETE DRUG STOCK AND FIXTURES; stock well assorted can be bought at a bargain. Address for particulars S. P. Hicks, Lowell, Mich. 124

FOR SALE—NEW STOCK OF GROCERIES AND fixtures; one of the best locations in city; reason for selling, poor health. Address Grocer, care Michigan Tradesman. 123

FOR SALE—A FIRST-CLASS DRUG STOCK AND business in Grand Rapids worth \$2,500 must be sold owing to the absence of proprietor on account of sickness; correspondence solicited. Address O. H. Richmond & Co., 141 South Division street, Grand Rapids. Mention this paper. 97

FOR SALE—\$300 STOCK OF DRUGS. ADDRESS J. B. care Michigan Tradesman. 115

FOR SALE—STOCK OF HARDWARE AND BUILDING in the best town of Northern Michigan. Address No. 96, care Michigan Tradesman. 96

WANTED—I HAVE SPOT CASH TO PAY FOR A general or grocery stock; must be cheap. Address No. 26, care Michigan Tradesman. 26

SITUATIONS WANTED.

WANTED—SITUATION BY A YOUNG MAN WHO has had experience in dry goods, clothing and boot and shoe stores; good references. Address No. 131, Michigan Tradesman. 131

WANTED—BY A YOUNG MARRIED MAN OF THREE years' experience, position as clerk and book-keeper in some general store in small town of 500 to 2,000 inhabitants. Address, G. C., Box 153, Lowell, Mich. 119

WANTED—SITUATION IN OFFICE BY YOUNG lady of 29, who has had the advantage of collegiate education; does not write short hand, but is good penman; wages not so much an object as a pleasant place to work. Address Z, care Michigan Tradesman. 122

MISCELLANEOUS.

WANTED—5,000 BUSHELS OF NEW CLOVER SEED; state price and how much you have for sale. Gooding & Son, Gooding, Mich. 133

FOR SALE OR RENT—A NICE BRICK STORE IN the village of Morrice; size of store, 25x60 feet; insurance low; good opening for general store. Call on or address B. F. Rann & Son, Morrice, Mich. 121

ABOLISH THE PASS BOOK AND SUBSTITUTE THE Tradesman Coupon, which is now in use by over 5,000 Michigan merchants—all of whom are warm in praise of its effectiveness. Send for sample order, which will be sent prepaid on receipt of \$1. The Tradesman Company, Grand Rapids.

SAMPLES OF TWO KINDS OF COUPONS FOR RETAILERS will be sent free to any dealer who will write for them to the Suttiff Coupon Pass Book Co., Albany, N. Y. 664

We Manufacture
Everything in the line of

Candy

Correspondence solicited and prices quoted with pleasure.
Write us.



El. Puritano Cigar.



The Finest 10 Cent Cigar ON EARTH

MANUFACTURED BY

DILWORTH BROTHERS,
PITTSBURGH.

TRADE SUPPLIED BY

I. M. CLARK & SON,
Grand Rapids.

BRADDOCK, BATEMAN & CO.,
Bay City.

Heyman & Company,

Manufacturers of

Show Cases

Of Every Description.

WRITE FOR PRICES.

First-Class Work Only.

63 and 65 Canal St., - GRAND RAPIDS.

CURTISS & CO.,

WHOLESALE.

Paper Warehouse.

FLOUR SACKS, GROCERY BAGS, TWINE AND WOODEN WARE.

Houseman Block,

Grand Rapids, Mich.

F. J. DETTENTHALER,

JOBBER OF

Oysters

—AND—

Salt Fish



Mail Orders Receive Prompt Attention.

See Quotations in Another Column.

CONSIGNMENTS OF ALL KINDS OF WILD GAME SOLICITED.

Dry Goods.

Mission of the "Sample Girl."
Written for THE TRADESMAN.
"Notice that lady coming out, Charles," said my companion, as we stood admiring the display of costly fabrics in the front window of one of our largest retail dry goods stores.

"What a grand and regal figure!" I exclaimed, "and how richly and yet admirably dressed! Do you know her, then?" as I saw him raise his hat to her, as she passed.

"O, yes, quite well. She is known as a 'sample girl' and is now obtaining lady customers for that house, and earning a little fortune for herself. It was her perfect form and features, and her happy and agreeable manners which attracted the attention of the firm. They found her writing in a railroad office in the the southern part of the State. She is well educated and there is no disguising her beauty, if she is a poor girl. Her salary is \$1,200 per annum and the firm furnish all her clothing and pay her traveling expenses. You probably know that such firms receive hundreds of letters, asking for samples, including the prices of dress goods. Instead of sending by mail to many fashionable and wealthy parties, this 'sample girl' boards a train and carries them direct to the lady, and at the same time some portion of her traveling costume will display the goods made up in the most perfect manner. My sister tells me that her wardrobe is worth a journey to see. She has, of course, the richest and most costly gowns and, as the firm owns an interest in a millinery establishment, her hats are equally elegant."

"Yes," he replied in answer to a question, "she often works twenty-four hours without much rest, but that is only at certain times in the year or when several weddings are on the tapis at once. The business of the firm runs into millions yearly and they now have three other 'sample girls,' perhaps equally successful. The moment any style of dress goods becomes fashionable—and often to make it fashionable—the modiste arrays her in a dress of such material. Her form is so perfect that it is no trouble to fit the gowns every time; and to see her attired in a gown of some material a lady has already set her heart upon, and listen to her few modest praises of its qualities, is to make a sale to a customer at once, where only a bit sent by mail would often be glanced at hastily and thrown aside with many others. Of course, her sales are nearly always to those who care little about price, if the goods suit them, and to see them worn by such a model is the one grand secret of success. Of course, others will 'catch on' to it, but the country is becoming richer every day and there is room for many more 'sample girls.'"

Reports from various points in Iowa are to the effect that bitter complaints are made of the scarcity of cars. Shippers are not able to have half their needs for transportation supplied.

The new automatic machine now used for stamping in the New York postoffice will cancel, postmark, count and stack the letters and postal cards at the rate of about 25,000 per hour. In two hours and two minutes it canceled, postmarked, counted and stacked 46,480 letters and postal cards, of which 21,000 were letters. The machine is driven by an electric motor, but it can be run with foot power like a small printing press.

Prices Current.

UNBLEACHED COTTONS.

Atlantic A.	7	Clifton C.C.	6 1/2
" H.	6 1/2	" Arrow Brand	5 1/2
" P.	6	" World Wide	7
" D.	6 1/2	" LL.	7
" LL.	5 1/2	Full Yard Wide	6 1/2
Amory	7 1/2	Honest Width	6 1/2
Archery Bunting	4 1/2	Harford A.	5 1/2
Beaver Dam A.A.	5 1/2	Madras cheese cloth	6 1/2
Blackstone O. 32	5 1/2	Noibe R.	5 1/2
Black Rock	7	Our Level Best	6 1/2
Boot, AL.	7 1/2	Oxford R.	6 1/2
Chapman cheese cl.	3 1/2	Pegnot	7 1/2
Comet	7	Solar	6 1/2
Dwight Star	7 1/2	Top of the Heap	7 1/2

BLEACHED COTTONS.

Amsburg	7	Glen Mills	7
Blackstone A.A.	8	Gold Medal	7 1/2
Beats All	4 1/2	Green Ticket	8 1/2
Cleveland	7	Great Falls	6 1/2
Cabot	7 1/2	Hope	7 1/2
Cabot, 3/4	6 1/2	Just Out	4 1/2 @ 5
Dwight Anchor	9	King Phillip	7 1/2
" shorts	8 1/2	" OP	7 1/2
Edwards	6	Lonsdale Cambric	10 1/2
Empire	7	Lonsdale	@ 8 1/2
Farwell	7 1/2	Middlesex	@ 5
Fruit of the Loom	8 1/2	No Name	7 1/2
Fitchville	7 1/2	Oak View	6
First Prize	6 1/2	Our Own	5 1/2
Fruit of the Loom 3/4	8	Pride of the West	12
Fairmount	4 1/2	Rosalind	7 1/2
Full Value	6 1/2	Sunlight	4 1/2
Geo. Washington	8 1/2	Vinyard	8 1/2

HALF BLEACHED COTTONS.

Cabot	7 1/2	Dwight Anchor	8 1/2
Farwell	7 1/2		

UNBLEACHED CANTON FLANNEL.

Tremont N.	5 1/2	Middlesex No. 1	10
Hamilton N.	6 1/2	" "	11
" L.	7	" "	12
Middlesex A.T.	9	" "	13
" X.	9	" "	14
No. 25	9	" "	15

BLEACHED CANTON FLANNEL.

Hamilton N.	7 1/2	Middlesex A.A.	11
Middlesex P.T.	8	" "	12
" A.T.	9	" A.O.	13 1/2
" X.A.	9	" "	14 1/2
" X.P.	10 1/2	" "	5

DRESS GOODS.

Hamilton	8	Nameless	20
" "	9	" "	25
" "	10 1/2	" "	27 1/2
G.G. Cashmere	21	" "	30
Nameless	18	" "	32 1/2
" "	18	" "	35

CORSET JEANS.

Biddeford	6	Naumkeag satteen	7 1/2
Brunswick	6 1/2	Rockport	6 1/2

PRINTS.

Allen, staple	5 1/2	Merrimack shirts	4 1/2
" fancy	5 1/2	" Repp furn	8 1/2
" robes	5	Pacific fancy	6
American fancy	5 1/2	" robes	6 1/2
American indigo	5 1/2	Portsmouth robes	6
American shirts	4 1/2	Simpson mourning	6 1/2
Arnold	6 1/2	" greys	6 1/2
" long cloth B.	10 1/2	" solid black	6 1/2
" C.	8 1/2	Washington indigo	6
" century cloth	7	" Turkey robes	7 1/2
" gold seal	10 1/2	" India robes	7 1/2
" Turkey red	10 1/2	" plain T'ky X	8 1/2
Berlin solids	5 1/2	" " X	10
" oil blue	6 1/2	" Ottoman Tur	6
" green	6 1/2	" key red	6
Cochecho fancy	6	Martha Washington	7 1/2
" madders	6	" Turkey red 3/4	7 1/2
Eddystone fancy	6	Martha Washington	9 1/2
Hamilton fancy	6 1/2	" Turkey red	9 1/2
" staple	5 1/2	Riverpoint robes	6 1/2
Manchester fancy	6	Windsor fancy	6 1/2
" new era	6 1/2	" gold ticket	6 1/2
Merrimack D fancy	6 1/2	Indigo blue	10 1/2

TICKINGS.

Amoskeag A.C.A.	13	A.C.A.	12 1/2
Hamilton N.	7 1/2	Pemberton A.A.	16
" D.	8 1/2	York	10 1/2
" Awning	11	Swift River	7 1/2
Farmer	8	Pearl River	12 1/2
First Prize	11 1/2	Warren	14

COTTON DRILL.

Atlanta, D.	6 1/2	Stark A	7 1/2
Boot	6 1/2	No Name	7 1/2
Clifton, K.	7 1/2	Top of Heap	10

SATINES.

Simpson	20	Imperial	10 1/2
" "	18	Black	9 1/2
" "	16	" "	10 1/2
Cochecho	10 1/2	" "	10 1/2

Amoskeag	12 1/2	Jaffrey	11 1/2
" 9 oz.	14 1/2	Lancaster	12 1/2
" brown 13	13	Lawrence, 9 oz.	13 1/2
Andover	11 1/2	" No. 230	13
Everett, blue	12	" No. 250	11 1/2
" brown 12	12	" No. 280	10 1/2

GINGHAMS.

Glenarven	6 1/2	Lancaster, staple	6 1/2
Lancashire	6 1/2	" fancies	7
Normandie	7 1/2	" Normandie	8
Renfrew Dress	7 1/2	Westbrook	8
Toil du Nord	10 @ 10 1/2	" "	10
Amoskeag	7	York	6 1/2
" AFC	10 1/2	Hampton	6 1/2
Persian	8 1/2	Windermeer	5
Bates	6 1/2	Cumberland	5
Warwick	8 1/2	Essex	4 1/2

CARPET WARP.

Peerless, white	18	Peerless colored	20 1/2
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GRAIN BAGS.

Amoskeag	17	Valley City	15 1/2
Harmony	16 1/2	Georgia	15 1/2
Stark	20 1/2	Pacific	14 1/2
American	16 1/2	" "	14 1/2

THREADS.

Clark's Mile End	45	Barbour's	88
Coats', J. & P.	45	Marshall's	88
Holyoke	22 1/2	" "	88

KNITTING COTTON.

No.	White.	Colored.	No.	White.	Colored.
6	33	38	14	37	42
8	34	39	16	38	43
10	35	40	18	39	44
12	36	41	20	40	45

CAMBRICS.

Slater	4 1/2	Washington	4 1/2
White Star	4 1/2	Red Cross	4 1/2
Kid Glove	4 1/2	Lockwood	4 1/2
Neymarket	4 1/2	Wood's	4 1/2
Edwards	4 1/2	Brunswick	4 1/2

REY FLANNEL.

Fireman	22 1/2	T.W.	22 1/2
Credmore	27 1/2	F.T.	27 1/2
Talbot XXX	30	J.R.F. XXX	35
Nameless	27 1/2	Buckeye	32 1/2

MIXED FLANNEL.

Red & Blue, plaid	40	Grey S.R.W.	17 1/2
Union R.	22 1/2	Western W.	18 1/2
Windsor	18 1/2	D.R.P.	18 1/2
6 oz Western	21	Flushing XXX	23 1/2
Union B.	22 1/2	Manitoba	23 1/2

DOMET FLANNEL.

Nameless	8 @ 9 1/2	" "	9 @ 10 1/2
" "	8 1/2 @ 10	" "	12 1/2

CANVASS AND PADDING.

Slate.	Brown.	Black.	Slate.	Brown.	Black.
9 1/2	9 1/2	9 1/2	13	13	13
10 1/2	10 1/2	10 1/2	15	15	15
11 1/2	11 1/2	11 1/2	17	17	17
12 1/2	12 1/2	12 1/2	20	20	20

DUCKS.

Severin, 8 oz.	10 1/2	West Point, 8 oz.	10 1/2
Mayland, 8 oz.	10 1/2	" 10 oz.	12 1/2
Greenwood, 7 1/2 oz.	9 1/2	Raven, 10 oz.	13 1/2
Greenwood, 8 oz.	11 1/2	Stark	13 1/2

WADDINGS.

White, doz.	25	Per bale, 40 doz.	\$7 50
Colored, doz.	30	" "	"

SILKESIAS.

Slater, Iron Cross	9 1/2	Pawtucket	10 1/2
" Red Cross	9	Dundie	9
" Best	10 1/2	Bedford	10 1/2
" Best AA	12 1/2	Valley City	10 1/2

CORSETS.

Coraline	\$9 50	Wonderful	\$4 75
Schilling's	9 00	Brighton	4 75

SEWING SILK.

Corticelli, doz.	75	Corticelli knitting,	
twist, doz.	37 1/2	per 1/2 oz ball	30
50 yd. doz.	37 1/2	" "	"

HOOKS AND EYES—PER GROSS.

No 1 Bl'k & White	10	No 4 Bl'k & White	15
" 2 "	12	" 8 "	20
" 3 "	12	" 10 "	25

PINS.

No 2—20, M.C.	50	No 4—15, F. 3/4	40
" 3—18, S.C.	45	" "	"

COTTON TAPE.

No 2 White & Bl'k	12	No 8 White & Bl'k	20
" 4 "	15	" 10 "	23
" 6 "	18	" 12 "	26

SAFETY PINS.

No 2	28	No 3	36
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NEEDLES—PER M.

A. James	1 50	Steamboat	40
Crowley's	1 35	Gold Eyed	1 50
Marshall's	1 00	" "	"

TABLE OIL CLOTH.

5-4	2 25	6-4	3 25	5-4	1 95	6-4	2 95
" 2 10	"	" 3 10	"	"	"	"	"

XMAS GOODS

IN HANDKERCHIEFS, MUFFLERS, GLOVES, NECKWEAR,
TABLE COVERS, NAPKINS, SPLASHERS, APRONS, DOLLS,
PERFUMES, JEWELRY, CLOCKS, POCKETBOOKS, KNIVES,
FANCY SOAPS, FANCY CASES, PAPETERIES, AND A
COMPLETE LINE OF FANCY NOTIONS.

P. STEKETEE & SONS,

IMPORTERS AND JOBBERS,

81 and 83 MONROE ST.

10, 12, 14, 16, 18 FOUNTAIN ST.,

GRAND RAPIDS, MICH.

Voigt, Herpolsheimer & Co.,

Importers and Jobbers of Staple and Fancy

Dry Goods

NOTIONS AND HOLIDAY GOODS.

Manufacturers of

Shirts, Pants, Overalls, Etc.

Complete Fall Stock now ready for inspection, including a fine line of Prints, Underwear, Pants, Gloves, Mittens and Lumbermen's Goods. Chicago and Detroit prices guaranteed.

48, 50 and 52 Ottawa St.,

GRAND RAPIDS, - - MICH

WHOLESALE.

Carpets, Linoleums,
Mattings, Oil Cloths,
Rugs and Mats, Dra-
peries, Brass and Wood
Poles, Brass Rings,
Brackets, Etc.

Send for circular and price list.

Smith & Sanford,

GRAND RAPIDS.

FOURTH NATIONAL BANK

Grand Rapids, Mich.

A. J. BOWNE, President.

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CAPITAL, - - - \$300,000.

Transacts a general banking business.

Make a Specialty of Collections. Accounts of Country Merchants Solicited.

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BEST SIX-CORD

Spool Cotton

IN

WHITE, BLACK AND COLORS,

FOR

Hand and Machine Use

FOR SALE BY

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Prices Current.

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GRAND RAPIDS, MICH.

The Michigan Tradesman

Official Organ of Michigan Business Men's Association.

A WEEKLY JOURNAL DEVOTED TO THE

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Tradesman Company, Proprietor.

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E. A. STOWE, Editor.

WEDNESDAY, NOVEMBER 12, 1890.

INHUMAN HUSBANDS.

In his contribution in another column, Mr. Thurston touches upon a phase of real life which is altogether too common all over the country—so common, in fact, and so much worse than is therein depicted that THE TRADESMAN cannot refrain from calling attention to its enormity.

With too many ignorant people, both native and foreign born, the wife is regarded in the light of a chattel. Such a man takes a wife from two very selfish motives—the money and pleasure she will bring to him; or, to be more correct, the money and pleasure she can make for him; for, often having no money, she is expected by her magnanimous better half to earn and save some for him. There is in such cases not the slightest thought of her as a woman and companion. The husband has no thought of her comfort or happiness, only as she administers to his. She is expected not only to do all her own work, but also one-half of his, and a part of his that custom has assigned to her, and which she expects to do, if her health will admit—keeping his house in order, washing and caring for his clothing and preparing his food. The wife must bear and rear his children and, to a great extent, will be held responsible for their characters as they reach maturity. The labor the wife can perform indoors she will not, as a rule—if both are poor—object to, if well; but when he asks her to become a beast of burden—if a farmer's wife—and assist him in clearing the land and raising the crops, she ought to rebel at the first task assigned her. If she does not, slavery is her doom.

This is no overdrawn picture and almost every reader will recall instances where his blood has fairly boiled with indignation at the inhuman tasks placed upon the wife or children. Worse than all else is the ingratitude shown the wife or child if they become ill and are unable to labor, as the result of such treatment. The man then frets and grumbles, and grudges them the poor satisfaction of resting from labor or of the counsel and advice of a physician, as that will cost money. We have laws for suppressing child labor in our factories, but none for a child upon the farm. Such a man as our contributor describes gives his child a young pig or a calf and tells him to care for it, as it now belongs to him. Some wintry night, after the animal has grown to maturity and has become valuable, the child returns from school to find his pet has been either sold or slaughtered and that the generous father has pocketed the proceeds. "The child's calf, but father's cow." So, also, when the crops are sold in the autumn, the man pockets the cash and the wife—well, she has no use for it. She has had her board, perhaps a print

dress—and what more does a woman want?

Two places have been suggested for the next meeting of the Michigan Dairyman's Association—Grand Rapids and Lansing. Both places possess desirable transportation facilities and the selection of either would insure a full attendance and a general good time.

There are unmistakable evidences of an awakening in association matters all along the line, no less than a dozen old organizations having been revived during the past two months. The remembrance of the good work done by the associations in their days of activity stimulate a desire on the part of business men to see the work repeated and this desire will bring about a general revival.

The vigorous protest entered by the traveling men of the city against the present narrow-minded policy of St. Mark's Hospital and the U. B. A. Home, as regards the right of the patient to employ any physician he may select, ought to meet with prompt recognition—especially as the same protest has been voiced by thousands of the leading citizens of the town, including nearly every person who contributed to the upbuilding of both institutions and are now assisting in their maintenance.

A Customer Common to Every Merchant.

Written for THE TRADESMAN.

"I thought you said you wanted to pay that little bill for tobacco this morning," remarked the grocer to a man who came in and took an easy chair near the stove, filled his corn-cob pipe and commenced to expectorate on every side.

"Wal—yes, I did want to pay that bill confounded bad, but my woman is sick this mornin' and I cum down to see if you could let her have half a pound o' tea."

"It's well you said, 'let her have,' answered the grocer. "Look here, Briggs, you're not lying now, are you?"

"O, no; not I; I do want to pay —"

"Nonsense! You know what I mean. You never pay anything, but did your wife send for that tea? that's the question, and the merchant came to the stove and looked him squarely in the face.

"Yes, honest injun, she did.

"Well, I'll try you this time. Your wife always pays to the last cent and she can have anything in my store, but as for you"—and he handed half a pound of tea to the man—"you are too worthless to live and your wife is killing herself by inches, working day and night to feed you. Get home as soon as you can, and don't show yourself here again, unless she sends you."

Did the reader ever know another Briggs by any other name?

Saginaw—Brown & Ryan have concluded not to build a mill on the site of the one recently destroyed by fire. They are stocking three mills with logs and are satisfied that they can get their stock cut to as good advantage thus saving the expense and detail of building and operating a mill of their own.

The Mackinac Transportation Co.'s boats have ceased running for the season between Mackinaw and Mackinac Island, and in consequence the Michigan Central has ceased contracting for freight delivery beyond Mackinaw.

IT FAILED TO WORK.

The New Merchant Saw Through His Little Game.

Written for THE TRADESMAN.

"Good evening!"

"Good evening, sir!" answered the merchant, as he looked up at the stranger. "This is a new store, isn't it?" and the newcomer glanced around at the well-filled shelves.

"People call it a new store, although I have done business here about six months."

"You can't help doing well here," said the customer. "We never needed anything as much in this village as we did another dry goods store, and I hear people say they don't have to pay two prices at the new store, either!"

"Why, I supposed you were pretty well supplied with stores before I came, but as I saw a rich country here and there seemed a prospect of the town increasing in population, with one or two factories about ready to locate here, I thought best to 'take time by the forelock,' even if it should be a little dull for a season. A new store locating here would naturally keep others out who otherwise might get ahead of me."

"Yes, we have plenty of stores, of course"—and the man hesitated and looked about him as if to see if they were alone—"but it's well known that they are not the right kind of men. They want to get rich too fast and they don't seem to care for any one's trade except the big-bugs whose wives and daughters drive up to the store in their carriages. A farmer or a poor mechanic like me they take little notice of. I suppose our dollars are hardly as clean and bright, or as numerous as they desire. And as to accommodating any one, that's out of the question, unless he's got a big name in the community and wears a plug hat. I don't like to say a word against my neighbors, but sometimes it's best to let strangers know what we've been obliged to put up with. My wife does most of our trading and spends a pile of money in the course of a year, and she'll be in here in a day or two and will probably tell you how she has been snubbed and insulted by several of them."

"Is there anything I can do for you to-night?" asked the merchant, as the hour was late.

"As cold weather is coming on now, I really ought to have a warm cap," answered the customer.

"What size do you wear?" and the merchant reached for two or three kinds of plush and fur caps. "Here is one that will do nicely if it's No. 7."

The customer put it on and glanced in a mirror close at hand.

"How much do you get for such a cap?"

"Two dollars."

"Two dollars, eh? That's cheap to what we've been obliged to pay in this town. My name is Higgins, James Higgins. I live on the first street back of the Farmer's Hotel. Everybody knows me. I'm an old settler. You will please just make a minute of this on a slip and drop it in the drawer and I'll be in to-morrow or next day and settle with you. I never have anything charged." He moved off as if about ready to depart.

"Well, Mr. Higgins," replied the merchant to this unexpected speech, "you are an entire stranger to me, you are aware, and then I keep no books, and, as you remarked, I sell goods cheap and am

obliged to let none go out of the store unless paid for."

"O, its all right," remarked Mr. Higgins, with a very pompous manner and tone of voice. "It's all square, I assure you. You needn't be afraid of me. I'm perfectly good. Still," he continued, as he laid the cap down again, "I don't want you to break any rules on my account."

"No," the merchant replied, with a smile, "of course there's nothing to be afraid of, as you remarked, but I can't discriminate between rich or poor and must not begin the credit business at all."

"So you think you can't trust me over night, eh?"

"I simply said that I must not even begin the credit business; so, of course, I must refuse you."

"Well, if that's your little game, I'm glad to know it right now. Perhaps you'll make money by it, and perhaps you won't." He went out the door and spitefully banged it after him.

FINANCIAL.

Local Stock Quotations.

Reported by the Michigan Trust Company.

Anti-Kalsomine Co.	150
Alpine Gravel Road Co.	77
Aldine Manufacturing Co.	100
Belknap Wagon & Sleigh Co.	100
Canal Street Gravel Road Co.	80
Fifth National Bank	100
Fourth National Bank	100
Grand Rapids Brush Co.	85
Grand Rapids Packing and Provision Co.	102
Grand Rapids Fire Insurance Co.	115
Grand Rapids Electric Light and Power Co.	75
Grand Rapids Savings Bank	120
Grand Rapids Chair Co.	110
Grand Rapids National Bank	135
Grand Rapids Felt Boot Co.	107
Grandville Avenue Plank Road Co.	150
Kent County Savings Bank	125
Michigan Barrel Co.	100
New England Furniture Co.	95
National City Bank	132
Old National Bank	132
Plainfield Avenue Gravel Road Co.	25
Phoenix Furniture Co.	60
Sligh Furniture Co.	100
Street Railway Co. of Grand Rapids	40
Walker Gravel Road Co.	80
Peninsular Club 4 per cent. Bonds	75

Financial Miscellany.

Since the organization of the national banking system national banks have paid an average dividend of 7½ per cent. per annum on their capital.

The Calumet & Hecla Mining Co. will pay its third successive bi-monthly dividend of 5 per cent. on Nov. 15. The total dividends declared up to date amount to \$34,850,000.

The silk industry of this country occupies 700 establishments, employs 50,000 persons and yields a product worth \$60,000,000. Domestic silks for 1889 were valued at \$58,668,780, as against \$34,000,000 for imported.

Something Yellow in the Milk.

From the New York Sun.

A German woman came to Sanitary Headquarters yesterday morning, carrying a tin pail containing half a pint of milk. She explained in broken English that she had bought the milk in a Chrystie street grocery. It had not been in the house long before something yellow began to gather on it.

"Yellow," she said, "yellow, mint you! Id muss pe boison!"

Dr. Walter examined the milk and handed it back to her.

"Madam," he said, "it is cream."

"Gream!" exclaimed the woman; "vat vas dot?"

"It is a kind of fat," explained Dr. Walter; "it is not common in Chrystie street milk, but it will not hurt you."

"I dell you," shouted the woman, "I pay not for no such yellow stuff like dot," and she left and shut the door with a bang.

Attention is directed to the advertisement of Thos. E. Wykes in the miscellaneous column this week. The stand is a good one and the business will bear the closest investigation.

M. B. M. A.

Official Call for the Fifth Annual Convention.

The fifth annual convention of the Michigan Business Men's Association will be held at Grand Rapids on Tuesday, Nov. 25, convening at 9 o'clock a. m.

All local Business Men's Associations are requested to send full delegations, and a cordial invitation is extended all business men to attend the convention, irrespective of affiliation or opinion. All will be accorded equal privileges of voice and vote, the intention being to make the convention truly representative of the business interests of the State.

Recognizing the importance of the convention, and its influence on the business public, the Railway Association of Michigan has kindly accorded the usual one and one-third rate of fare to those who procure certificates of the Secretary prior to the meeting and secure the signature of the ticket agent at the time ticket is purchased.

A most interesting programme is being arranged for the meeting and it is to be hoped that all will come prepared to attend every session of the convention. Assurances have been received from most of the pioneers of the movement that they will surely be on hand, so that the meeting will take on the character of a re-union, as well. Come one, come all!

E. A. STOWE, Sec'y.

C. L. WHITNEY, Pres.

THE PROGRAMME.

So far as already arranged, the programme will be as follows:

MORNING SESSION—9 O'CLOCK SHARP.

1. Call to order.
2. Prayer by Rev. Chas. Fluhrer.
3. Address of welcome by Mayor Uhl.
4. Response by Geo. R. Hoyt, Saginaw.
5. President's address.
6. Secretary's report.
7. Treasurer's report.
8. Report of Executive Board.
9. Report of Committee on Transportation.
10. Report of Committee on Legislation.
11. Report of Committee on Insurance.
12. Report of Committee on Building and Loan Associations.
13. Report of Committee on Trade Interests.

14. Appointment of special committees on President's address, Secretary's report, Treasurer's report, Credentials, Order of Business and Resolutions.

AFTERNOON SESSION—1:30 O'CLOCK SHARP.

1. Report of Committee on Order of Business.
 2. Report of Committee on Credentials.
 3. Paper—"How to Improve Our Collection System," by E. W. Hastings, Traverse City.
 4. Paper—"Fire Protection," by P. J. Connell, Muskegon.
 5. Consideration of reports of standing committees.
 6. Paper—"The Lard Bill now before Congress," by H. C. Bannard, Chicago.
 7. Paper—"How to Secure Manufacturing Enterprises," by F. H. Holbrook, Muskegon.
 8. Address—"What Shall We Do to be Saved?" by L. W. Sprague, Greenville.
 9. Paper—"Some Phases of the Insurance Question," by Geo. B. Caldwell, Grand Rapids.
- EVENING SESSION—7:30 O'CLOCK SHARP.
1. Report of Committee on President's address.
 2. Report of Committee on Secretary and Treasurer's reports.
 3. Paper—"Fire Insurance Problems," by B. D. West, Manager Michigan Inspection Bureau.
 4. Address—"What I Know about Oil Wells," by H. H. Pope, Allegan.
 5. Paper—"The Value of Persistency," by Julius Schuster, Kalamazoo.
 6. Unfinished business.
 7. Election of officers.

8. Report of Committee on Resolutions.
9. Adjournment.

Association Notes.

Every mail brings assurances of the success of the coming convention of the Michigan Business Men's Association on the 25th. The indications are that the convention will be one of the best attended the Association has ever held.

Muskegon News: "It is expected that the Muskegon Business Men's Association will shortly resume its former practice of holding meetings. There will be a convention of the State Association in Grand Rapids on the 25th inst. The local Association is not dead, but sleeping."

Evart Review: "The re-organized Business Men's Association has received a proposition to construct a fifty-barrel roller mill at Evart. As this is a matter of great interest to all our people, it was thought best to defer the consideration of it until such time as a full representation of citizens of Evart and surrounding territory could be gathered. The meeting Monday evening was adjourned until Saturday, Nov. 13, at 2 p. m. If a flouring mill is wanted at this point, now is the time to strike, and strike hard."

Coming of the Heavy-Weight Secretary.

DETROIT, Nov. 5.—At last there seems to be a prospect of my getting freed for a time from the confinement of this office, as the collection of October dues is closing and no deaths have lately been reported. I now contemplate visiting Grand Rapids on the 12th and will probably remain in your city for several days, hoping, with the assistance of the Grand Rapids members of the M. C. T. A., to secure several new applications for membership. I expect to reach Sweet's hotel on the evening of the 12th and on the following morning will report at your office for duty. A kindly mention of the above contemplated visit in THE TRADESMAN will be appreciated.

M. J. MATTHEWS, Sec'y.

The Philadelphia patent flat-opening back is controlled in Michigan by Barlow Bros., of Grand Rapids. Don't fail to have your next ledger or journal bound with it. It adds very little to the cost and makes the *strongest blank book ever known*. Send for prices.

VISITING BUYERS.

G. H. Walbrink, Allendale
W. R. McMurray, Ada
J. F. Steensman, Alpine
Pickett Bros., Wayland
C. Van Amberg, Whitneyville
T. H. Atkins, West Carlie
Mason & Hammond, Grandville
J. Ritzema, Grand Haven
W. N. Hutchinson, Grant
G. F. Cook, Grove
W. S. Adkins, Morgan
J. Jenson, Muskegon
Jno. Farrowe, So. Blendon
R. A. Hastings, Sparta
L. E. Paige, Sparta
W. R. Stansall, Six Lakes
O. F. Sears, Rockford
Hessler Bros., Rockford
Neal McMillan, Rockford
E. Young, Ravenna
E. E. Hewitt, Rockford
Geo. A. Sage, Rockford
Barry & Co., Rodney
Wm. VerMeulen, Beaver Dam
M. M. Robson, Berlin
Wm. Karsten, Beaver Dam
J. Raymond, Berlin
R. R. Perkins, Boyne City
M. B. Pinchcomb, Big Rapids
M. Minderhout, Hanley

O. A. Rowland, Hesperia
S. E. Phillips, Hastings
A. Steketee, Holland
B. Steketee, Holland
J. N. Wait, Hudsonville
L. M. Wolf, Hudsonville
Goodyear & Barnes, Hastings
Walling Bros., Lamont
S. E. Young, Lakeview
John Guntra, Lamont
E. White, Lee
H. C. Thompson, Lakeview
John Giles & Co., Lowell
Geo. Schichtel, New Salem
H. Bakker & Son, Drenthe
R. Bredaway, Drenthe
Rice & Webster, Dowling
Herder & Lahaia, Zealand
G. Ten Hoof, Forest Grove
Dean Bros., Free Soil
E. C. Brower, Fife Lake
Geo. E. Marvin, Clarksville
Geo. Burley, Canada Cors
Armitage & Bunker, Casnovia
Eli Runnels, Corning
Geo. P. Stark, Cascade
W. Watson, Farmelee
H. W. Mann, Owosso
E. A. Wright, Pentwater
W. H. Morris, Evans

REDUCED PRICES

ARCTIC BAKING POWDER.

1-4 lb. Cans per Dozen,	60
1-2 " " " "	1 20
1 " " " "	2 00
5 " " " "	9 60

Arctic Manufacturing Company, Grand Rapids.

RUBBERS

WALES GOODYEAR'S,

First Quality.
WOONSOCKETS,
First Quality.
CONNECTICUTS,
Second Quality.
RHODE ISLANDS,
Second Quality.
HOME RUBBER CO.,
Third Quality.

Write for Discounts.



G. R. MAYHEW, - Grand Rapids

Spring & Company,

IMPORTERS AND WHOLESALE DEALERS IN

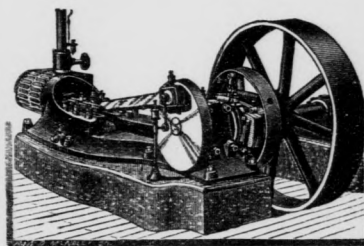
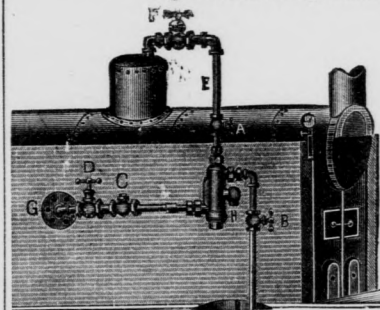
Dress Goods, Shawls, Cloaks,
Notions, Ribbons, Hosiery,
Gloves, Underwear, Woolens,
Flannels, Blankets, Gingham,
Prints and Domestic Cottons.

We invite the attention of the trade to our complete and well assorted stock at lowest market prices.

Spring & Company.

BROWN & SEHLER,

Dealers in ENGINES, BOILERS and MILL MACHINERY, Farm Machinery, Agricultural Implements, Wagons and Carriages.



Corner West Bridge and North Front Sts.

GRAND RAPIDS, MICH



This Beautiful Rug given with each gross of French Toilet, per gross, \$20, or Eclipse Safety Barrel, per gross, \$22.
Best Dressing and Best Package.

HIRTH & KRAUSE, 118 Canal St., Grand Rapids.

Drugs & Medicines.

State Board of Pharmacy.
 One Year—Geo. McDonald, Kalamazoo.
 Two Years—Stanley E. Parkhill, Owosso.
 Three Years—Jacob Jesson, Muskegon.
 Four Years—James Vernor, Detroit.
 Five Years—Ottmar Eberbach, Ann Arbor.
 President—Jacob Jesson, Muskegon.
 Secretary—Jas. Vernor, Detroit.
 Treasurer—Geo. McDonald, Kalamazoo.
 Next meeting at Lansing, Nov. 5 and 6.

Michigan State Pharmaceutical Ass'n.
 President—D. E. Prall, Saginaw.
 First Vice-President—H. G. Coleman, Kalamazoo.
 Second Vice-President—Prof. A. B. Prescott, Ann Arbor.
 Third Vice-President—Jas. Vernor, Detroit.
 Secretary—C. A. Bugbee, Cheboygan.
 Treasurer—Wm Dupont, Detroit.
 Next Meeting—At Ann Arbor, in October, 1891.

Grand Rapids Pharmaceutical Society.
 President, J. W. Hayward, Secretary, Frank H. Escott.

Grand Rapids Drug Clerks' Association.
 President, F. D. Kipp; Secretary, W. C. Smith.

Detroit Pharmaceutical Society.
 President, J. W. Allen; Secretary, W. F. Jackman.

Muskegon Drug Clerks' Association.
 President, C. S. Koon; Secretary, A. T. Wheeler.
 Next meeting—Nov. 14.

Another Testimonial to the Virtue of "Squizelem."

Written for THE TRADESMAN.

The following letter is self explanatory:

SWEETWATER, Neb., Nov. 7, 1890.
 DEAR MR. DIOICA—Be you a doctor or be you not? fer I tell folks you must be, tew diskiver sech a wonderful medicine as the wild Squizelem. Me and my nabors are makin' good use of it. It seems good fer almost everything and new virtues are being diskivered about it every day.

One night I sot the bottle near a century plant I keep in the parlor and accidentally left the cork out. It would pay you tew come clear out here on the cars tew see that plant (and you shall have some of my ham and aigs ef you'll cum). Durin' the night it grewed about ten inches and put out two large blossoms. It's the first time it ever blossomed and all our nabors cum in tew look at it. I told you before what effect it had on animals. We hev to be very careful with the Squizelem on that account, er else accidents will happen. It isn't safe tew let the children have it. One o' my young ones allowed our dog tew smell of it the other day and I stood lookin' at 'em. I hollered at the boy, but I was jest a little tew late. The dog had his nose tew it and he yelled and turned tail in a minit, and the way that brute went out o' the yard and up the road would hev pleased a hoss jockey. I couldn't say which jumped the highest when I hollered—that dog er that boy o' mine. I guess both of 'em was dreadfully scart. One o' my nabors comin' from the grist mill met the dog about four miles out and thought he'd gone mad. I expect he's runnin' yet. My sister was settin' by the winder and see the hull thing. Sister is much older than I am and she's sharp and thinks quick. She watched that dog till he was out o' sight, then she riz up and sez she, now I'll fix em; and she took the bottle o' Squizelem and split a little over the cellar bottom last night, and we see quite a drove o' mice and two old rats walkin' out of the gate early this morning. I think there'll be no trouble tew git rid of all varmints now. I shall try it fer drivin' away smallpox and all contagus diseases.

Yewrn amazinly,
 JERUSHY DODGE.

The Drug Market.

Quinine is steady. Opium and morphia are unchanged, but a decline is looked for soon on the latter. Arnica flowers are very scarce and high. Balsam peru is higher. Gum gualac is lower. Jalap root has declined.

Bay Mills—Hall & Buell will build a three mile branch from their mills to connect with the main line of the Duluth, South Shore & Atlantic Railway. This will be principally to bring in logs and the road's course along the bank of the river will give over half a mile of good dumping ground, with plenty of boommage room. The concern will also put in planing machinery and ship to the East direct by rail.

HUMAN NATURE.

One Phase of It, as Revealed to a Medicine Peddler.

Written for THE TRADESMAN.

"How is Lydia this morning, Mrs. Hicks?"

"She is much better, thank you—almost well, I may say. In fact, I never saw any medicine operate so much like magic as that Elixir has. You know how bad she was yesterday when you were over in the afternoon? Well, we sent immediately for Dr. Hyatt and he came and staid until dark. He told us candidly, as any physician should in such a case, that he hardly thought it possible she could live. After he left, I happened to think of this medicine, and as a last remedy I concluded to try it. There was a certificate on the wrapper signed by a clergyman, stating it had cured over fifty cases of this kind after they were given over to die. So I commenced giving it immediately and, as I told you, she is almost well. She can sit up a little and has a fair appetite. I know it has saved her life, Mrs. Campbell, and it has done a world of good for my husband, also. You know he was at one time fearfully troubled with pleurisy. This Elixir would always check the pain in five minutes and often less."

"Where is this Elixir obtained, Mrs. Hicks?"

"It's Dr. Matthews' Elixir, made in New York City. Dr. Matthews swore to it before the Mayor and some of it has been sent to the governors of several states, and a heap o' great folks. But the way we happened to have it, Mrs. Campbell, a man came along here last summer and wanted to leave it on trial, to be used and paid for, or, if not used, returned to him when he came around again, with the privilege of using part of a bottle as a trial of its virtues. The price was fifty cents for these large bottles. He said he was leaving it with all the families along the road, so I took one bottle and my husband regrets I didn't take two or three, as we haven't given it in a single case without immediate relief. When he comes for his pay for this, which will be in about four months, I shall get half a dozen bottles to keep on hand."

"You may get a bottle for me, if you please, Mrs. Hicks."

"I'll be most happy to do so, for I like to encourage the manufacture and sale of such a valuable medicine."

"Is this the residence of Mr. J. B. Hicks?"

"Yes, sir."

"I am agent for Dr. Matthews' Elixir, ma'am, and my book calls for one bottle left here last June. It was to be returned, if you did not wish to keep it."

"Dr. Matthews' Elixir, did you say?"

"Yes, ma'am."

"We've never had any such medicine in our house sir, I assure you."

"I don't wish to contradict you, ma'am, but I think if you will reflect a moment, you will recollect such an article being left here."

"I'm quite sure you're mistaken, sir. No doubt, you think so, but you must have made a mistake in the name."

"Yes, mamma, we did have it. I remember now that pa took some of it when he was sick," said a little flaxen-haired boy, approaching his mother.

"We didn't have it, either," replied the mother angrily, at the same time giving

ing the child a piercing look, as much as to say, "you'll catch it." "That was another kind of medicine which we bought at the drug store. You don't know Elixir from anything else and you've no business to interfere when people are talking, either, you unmannerly boy. 'Little children should be seen and not heard,' " added Mrs. Hicks (quoting the musty old adage) and she dealt the boy a blow in the vicinity of one ear causing him to take the hint that his presence was no longer required.

At this juncture a little girl cautiously approached the agent who stood smiling at the proceedings and placed an empty bottle in his hand.

"Ah, this is the bottle, I believe," said the agent, holding it forth to the astonished mother; "this will, without doubt, bring it to your mind."

"Well—yes," replied Mrs. Hicks, hesitating. "I believe now I do recollect of a person's wanting to leave that here last summer, but I told him at the time we didn't want it, and I wouldn't have it in the house, but he threw it over into the yard as he went out the gate. I told him I should never pick it up, but on he went without it. Some of the children did bring it in, I believe, and my husband tried it for some complaint or other, but it didn't do an atom of good—might as well have rubbed on so much buttermilk. One of the children had the measles or some breaking out disorder, and took a little of it, and we really thought it had poisoned her. I think she would have died if we hadn't sent immediately for the doctor. It's dreadful stuff to have around the house and I think the man who makes it should be prosecuted."

"Well, madam, you say it was thrown into your yard. Now, I happen to be the very person who brought it here last summer, and if I recollect rightly I was only in the house about five minutes and you appeared very willing to have one bottle left and we then had no words about it, either."

"You the person who brought it, sir?" said Mrs. Hicks in astonishment, "Why I don't think you resemble him at all," she continued, a little chafallen.

"I am, however, the identical person. If the medicine was not good, my dear madam, why did you not preserve it for me? Then all would have been right."

"Well, my husband said it was good for nothing, so we didn't trouble ourselves about it and the first I knew, the children had spilled it; but we don't intend to pay for it anyway, and if Mr. Hicks was here he'd sue you for damages for causing us such a doctor's bill with one of our children. It's no better than robbery to go about humbugging the people in this way, and I should think you'd be ashamed of yourself. It's more honorable to peddle goose eggs for a living. There ought to be a law against folks selling these quack medicines. They're a downright imposition—made of nothin' but molasses and water neither. I could drink a hull bottleful and it wouldn't do me any good."

"But I thought, my good lady, you said it was poison."

"Well, no doubt there is arsenic in some of it, but don't you ever offer to leave any of your quack stuff here again or I'll throw it after you" and Mrs. Hicks closed the door with a report resembling the discharge of small firearms, while the good-natured agent (who imagined he had remained long enough to hear 50 cents' worth) pursued his way to study human nature at the next habitation.

For Fall painting you have to use a
DRYER

in mixing WHITE LEAD

USE OUR

CROWN JAPAN DRYER.

We call your attention to our CROWN JAPAN DRYER that we can guarantee equal in every respect to any on the market.

Its points of superiority over all others, are:
 1st. It will mix with RAW or boiled oil.
 2d. It will dry any paint without tack.
 3d. It will dry with a good gloss, thus ADDING A GLOSS to the paint, rather than making it FLAT, as most Dryers do.
 4th. It is free from Rosin, and is entirely without sediment, and will not thicken.
 5th. It is always reliable and is the STRONGEST LIQUID DRYER in the market.

Put up in one gallon square cans.

Write for special prices.

Hazeltine & Perkins Drug Co.,
 GRAND RAPIDS, MICH.

Furniture

—AT—

**Nelson,
 Matter
 & Co.'s**

Styles New, Cheap,
 Medium and Expensive.

**Large Variety.
 Prices Low.**

CINSENC ROOT.

We pay the highest price for it. Address

PECK BROS., Wholesale Druggists,
 GRAND RAPIDS.

THE MOST RELIABLE FOOD

RIDGE'S FOOD
 For Infants and Invalids.
 Used everywhere, with unqualified success. Not a medicine, but a steam-cooked food, suited to the weakest stomach. Take no other. Sold by druggists. In cans, 35c. and upward. **WOOLRICH & Co.** on every label.

Eaton, Lyon & Co.,

**School Supplies,
 Miscellaneous Books
 School Books,
 Stationery.**

Our Fall Line Now Ready
EATON, LYON & CO.,
 and 221 Monroe St., Grand Rapids.

Wholesale Price Current.

Advanced—Balsam Peru, Arnica Flowers.
Gum Guaiac—(po), Jalap (po.)

ACIDUM.		TINCTURES.	
Aceticum	80 10	Aconitum Napellis R.	60
Benzolium German.	80 10	Aloes	50
Boricum	30 30	and myrrh.	50
Carbolicum	50 55	Arnica	50
Citricum	30 5	Asafetida.	50
Hydrochlor.	30 5	Atrope Belladonna.	50
Nitricum	10 12	Benzoin.	50
Oxalicum	11 13	" Co.	50
Phosphoricum dil.	20	Sanguinaria.	50
Salicylicum	1 40 1 80	Barosma.	50
Sulphuricum	1 40 1 80	Cantharides.	50
Tannicum	1 40 1 80	Capsicum.	50
Tartaricum	40 42	Cardamon.	50
AMMONIA.		Castor.	50
Aqua, 16 deg.	3 1/2 5	Catechu.	50
" 20 deg.	5 1/2 7	Cinchona.	50
Carbonas.	12 14	" Co.	50
Chloridum	12 14	Columba.	50
ANILINE.		Conium.	50
Black.	2 00 2 25	Cubeba.	50
Brown.	45 50	Digitalis.	50
Red.	45 50	Ergot.	50
Yellow.	2 50 2 30	Gentian.	50
BACCAR.		Guaiac.	50
Cubeae (po. 1 50).	1 60 1 75	" ammon.	60
Juniperus.	80 10	Zingiber.	50
Xanthoxylum.	25 30	Hioscyamus.	50
BALSAMUM.		Iodine.	75
Copaiba.	60 65	" Colorless.	75
Peru.	21 60	Ferri Chloridum.	35
Terabin, Canada.	35 40	Kino.	50
Tolutan.	45 50	Lobelia.	50
CORTEX.		Myrrh.	50
Abies, Canadian.	18	Nux Vomica.	50
Cassiae.	11	Opi.	50
Cinchona Flava.	18	" Camphorated.	50
Eucalyptus atropurp.	30	" Deodor.	2 00
Myrica Cerifera, po.	20	Aurant Cortex.	50
Prunus Virgini.	12	Quassia.	50
Quillaja, grd.	12	Rhatany.	50
Sassafras.	12	Rhei.	50
Ulmus Po (Ground 12).	10	Cassia Acutifol.	50
EXTRACTUM.		" Co.	50
Glycyrrhiza Glabra.	24 25	Serpentaria.	50
" po.	33 35	Strophanth.	50
Haematox, 15 lb. box.	11 12	Tolutan.	50
" 18.	13 14	Valerian.	50
" 1/4s.	14 15	Veratrum Verde.	50
" 1/2s.	16 17	MISCELLANEOUS.	
FERRUM.		Ether, Spts Nit, 3 F.	25 28
Carbonate Precip.	15	" 4 F.	30 32
Citrate and Quinia.	23 50	Alumen.	2 1/2 3 1/2
Citrate Soluble.	80	" ground, (po.	3 4
Ferrocyanidum Sol.	50	Antimon.	50 60
Solut Chloride.	15	" et Potass T.	50 60
Sulphate, com'l.	1 1/2 2	Antipyrin.	1 35 1 40
" pure.	2	Antifebrin.	25
FLORA.		Argent Nitras, ounce.	74
Arnica.	28 30	Arsenicum.	50 7
Anthemls.	20 25	Balm Gilead Bud.	38 40
Matricaria.	25 30	Blismuth S. N.	2 10 2 30
FOLIA.		Calcium Chlor, 1s, (1/4s	9
Barosma.	20 22	" 11, 1/2, 12)	9
Cassia Acutifol, Tin-	25 28	Cantharides Russian,	21 75
nivelly.	35 50	po.	16
Salvia officinalis, 1/4s	12 15	Capsici Fructus, af.	15
and 1/2s.	80 10	" po.	15
Ura Ursi.	80 10	" B po.	20
GUMMI.		Caryophyllus, (po. 20)	15 18
Acacia, 1st picked.	21 00	Carmine, No. 40.	23 75
" 2d.	20 90	Cera Alba, S. & F.	50 55
" 3d.	20 80	Cera Flava.	38 40
" sifted sorts.	65	Coccus.	20
" po.	75 21 00	Cassia Fructus.	20
Aloe, Barb. (po. 60).	50 60	Centaria.	10
" Cape, (po. 20).	12	Cetaceum.	45
" Socotri, (po. 60).	50	Chloroform.	60 63
Catechu, 1s, (1/4s, 14 1/4s,	25 30	" squibbs.	21 10
16).	25 30	Chloral Hyd Crst.	1 85 2 00
Ammoniac.	25 30	Chondrus.	20 25
Assafetida, (po. 30).	15	Cinchonidine, P. & W	15 20
Benzolium.	50 55	" German.	50 12
Camphora.	50 52	Corks, list, dis. per	60
Euphorbium po.	35 10	cent.	60
Galbanum.	23 00	Creasotum.	50
Gamboge, po.	80 95	Creta, (bbl. 75).	2
Guaiacum, (po. 40).	35	" prep.	50 5
Kino, (po. 25).	20	" precip.	90 11
Mastic.	80	" Rubra.	8
Myrrh, (po. 45).	30 40	Crocus.	30 35
Opi, (po. 4 75).	3 10 3 25	Cudbear.	24
Shellac.	28 40	Cupri Sulph.	60 7
" bleached.	33 35	Dextrine.	10 12
Tragacanth.	30 75	Ether Sulph.	68 70
HERBA—In ounce packages.		Emery, all numbers.	3
Absinthium.	25	Ergota, (po.) 60.	50 55
Eupatorium.	20	Flake White.	12 15
Lobelia.	25	Galla.	23
Majoran.	28	Gambier.	8 9
Mentha Piperita.	23	Gelatn, Cooper.	90
" Vir.	25	" French.	40 60
Rue.	30	Glassware flint, 70 per cent.	15
Tanacetum, V.	22	by box 60 less.	90
Thymus, V.	25	Glue, Brown.	13 25
MAGNESIA.		" White.	18 25
Calcined, Pat.	55 60	Glycerina.	18 25
Carbonate, Pat.	20 22	Grana Paradisi.	22
Carbonate, K. & M.	20 25	Lupulin.	80 100
Carbonate, Jennings.	35 36	Lycopodium.	50 60
OLEUM.		Macis.	80 85
Absinthium.	5 00 5 50	Liquor Arsen et Hy-	27
Amygdalae, Dulc.	45 75	drarg Iod.	10 12
Amygdalae, Amarae.	8 00 8 25	Liquor Potass Arsenitis.	10 12
Anisi.	2 00 2 10	Magnesia, Sulph (bbl	3
Aurant Cortex.	22 50	1/4).	20 3
Bergamit.	3 25 4 00	Mannia, S. F.	50 60
Calipudi.	90 100		
Caryophylli.	1 25 1 30		
Cedar.	35 65		
Chenopodii.	61 75		
Cinnamomi.	1 40 1 50		
Citronella.	45		
Conium Mac.	35 65		
Copaiba.	1 30 1 40		

Morphia, S. P. & W.	2 60 2 85	Seidlitz Mixture.	25	Lindseed, boiled	61	64
S. N. Y. Q. &		Sinapis.	18	Neat's Foot, winter		
C. Co.	2 50 2 75	opt.	30	strained	50	69
Moschus Canton.	70 75	Snuff, Maccaboy, De	35	Spirits Turpentine.	46	50
Myristica, No. 1.	10	Voss.	35	PAINTS.	bbl. lb.	
Nux Vomica, (po. 30).	33 38	Snuff, Scotch, De. Voss.	13	Red Venetian.	1 1/2	20 3
Os. Sepia.	33 38	Soda Boras, (po. 13).	12 13	Ochre, yellow Mars.	1 1/2	20 4
Pepsin Saac, H. & P. D.	2 00	Soda et Potass Tart.	30 33	" Ber.	1 1/2	20 3
Co.	2 00	Soda Carb.	1 1/2 2	Patty, commercial.	2 1/2	24 3
Picis Liq. N. C., 1/4 gal	2 00	Soda, Bi-Carb.	5	" strictly pure.	2 1/2	24 3
doz.	2 00	Soda, Ash.	3 1/2 4	Vermilion Prime Amer.		
Picis Liq., quarts	2 00	Soda, Sulphas.	50 55	ican.	13 16	
Phil Hydrag, (po. 80).	2 50	Spts. Ether Co.	2 25	Vermilion, English.	85 88	
Piper Nigra, (po. 32).	2 18	" Myrcia Dom.	2 30	Green, Peninsular.	70 75	
Piper Alba, (po. 35).	2 35	" Myrcia Imp.	2 30	Lead, red.	2 1/2	24 3
Pix Burgun.	2 7	" Vinyl Rect. bbl.	2 23	" white.	2 1/2	24 3
Plumbi Acet.	14 15	2 23)	2 23	Whiting, white Span.	2 1/2	24 3
Pulvis Ipecac et opil.	1 00 1 20	Less 5c gal., cash ten days.		Whiting, Gilders.	2 1/2	24 3
Pyrethrum, boxes H	21 25	Strychnia Crystal.	21 10	White, Paris American	1 00	
& P. D. Co., doz.	21 25	Sulphur, Subl.	2 1/2 3 1/2	Whiting, Paris Eng.	1 40	
Pyrethrum, pv.	30 35	" Roll.	2 1/2 3	cliff.	1 40	
Quassia.	80 10	Tamarinds.	80 10	Pioneer Prepared Paints	20 21 4	
Quinia, S. P. & W.	33 44	Terebenth Venice.	28 30	Swiss Villa Prepared		
" S. German.	28 38	Theobromae.	55 60	Paints.	1 00 21 20	
Rubia Tincturum.	12 14	Vanilla.	9 00 16 00	VARNISHES.		
Saccharum Lactis pv.	40	Zinci Sulph.	70 8	No. 1 Turp Coach.	1 10 1 30	
Salacin.	2 40 2 50			Extra Turp.	1 60 1 70	
Sanguis Draconis.	40 50	OILS.		Coach Body.	2 75 3 00	
Santonine.	24 50	Whale, winter.	70 70	No. 1 Turp Furn.	1 00 1 10	
Sapo, W.	12 14	Lard, extra.	55 60	Eutra Turk Damar.	1 55 1 60	
" M.	10 12	Lard, No. 1.	45 56	Japan Dryer, No. 1		
" G.	15	Linseed, pure raw.	58 61	Turp.	70 75	

HAZELTINE
& PERKINS
DRUG CO.

Importers and Jobbers of

--- DRUGS ---

Chemicals and Druggists' Sundries.

Dealers in

Patent Medicines, Paints, Oils, Varnishes.

Sole Agents for the Celebrated Pioneer Prepared Paints.

We are Sole Proprietors of

WEATHERLY'S MICHIGAN CATARRH REMEDY

We have in stock and offer a full line of

Whiskies, Brandies,
Cins, Wines, Rums.We are Sole Agents in Michigan for W. D. & Co.,
Henderson County, Hand Made Sour Mash
Whisky and Druggists' Favorite
Rye Whisky.We sell Liquors for Medicinal Purposes only.
We give our Personal Attention to Mail Orders and Guar-
antee Satisfaction.
All orders are Shipped and Invoiced the same day we re-
ceive them. Send in a trial order.Hazeltime & Perkins Drug Co.,
GRAND RAPIDS, MICH.

GROCERIES.

Profits of the Sugar Trust.

The official investigation of the affairs of the Sugar Trust clearly discloses the enormous profits which have been made by the octopus. The investigation covers a space of thirty-five months—from Oct. 1, 1887 to Sept. 1, 1890, during which time the profits were as follows:

Dividends paid	\$11,900,292.50
Additions to plant	2,750,000.00
Stock on hand and accounts	20,337,828.91
Total	\$35,188,228.91
Liabilities	9,794,181.59

Net profits, \$25,394,047.02

This is equivalent to an annual profit of 18 per cent. on the capitalization of \$50,000,000.

Referring to this subject the New York Shipping List remarks:

Those who are cognizant of the operations of the trust will readily understand that a very large proportion of the profit was made during the first two years of its existence—not, as some ill informed writers have claimed, because of the advance in raw sugar, but because during these two years the Trust encountered no hostile competition and was then enabled to exact from consumers a profit of about 1½ cents per pound, which, if continued, would make the Trust a veritable bonanza. The competition of the Spreckles refinery in Philadelphia is what cut down the enormous profits of the Trust, and since that thorn in its side has been in existence the profits have been materially reduced. If it is now feasible, however, as a legal problem, for the illegal trust to become metamorphosed into a legal corporation, it would seem to present a favorable opportunity for investment—not, however, with the promise of 10 per cent. dividends, for keener competition under the new tariff will further materially reduce and keep down the margin of profit, but with every prospect of earning 7 per cent. upon the preferred stock and certainly 5 per cent. upon the common stock, which would place it in the front rank of permanent investments.

Wool Firm--Hides Weak--Tallow Unchanged.

The wool market remains firm, with decreased sales. Large quantities have been sold in the past few weeks and it takes time to open and grade and deliver it. The results of the recent election have cast a cloud over the manufacturing of wool, and two manufacturers who contemplated enlarging their mills now say they will wait on the uncertainty of political affairs. While the market is strong, no advance is looked for.

Hides show a continual weakness, especially in light grades. Tanners will not buy, only at a concession in price, and then only for immediate wants. The leather market is not good. Shoe men hold off, claiming they cannot cut the stock at a profit. The situation is not pleasant to contemplate and it now looks like lower prices, with stocks in large supply.

Tallow is unchanged. It is in fair demand at fair prices.

A Strong Combination.

The National Starch Co. has drawn the line so closely that it will be impossible for any jobber to secure his rebate—which comes from three to six months after date of purchase—in case he is detected in selling at less than the schedule price adopted and promulgated by the combination.

For the finest coffees in the world, high grade teas, spices, etc., see J. P. Visner, 17 Hermitage block, Grand Rapids, Mich. Agent for E. J. Gillies & Co., New York City.

Purely Personal.

W. R. Stansall, shingle manufacturer at Six Lakes, was in town last Saturday.

H. W. Mann, the Owosso bookseller, was in town a couple of days last week.

E. C. Brower, the Fife Lake grocer, was in town a couple of days last week.

Geo. E. Marvin, the Clarksville hardware dealer, was in town last Saturday.

Frank Smith, the Leroy druggist and grocer, was in town a couple of days last week.

R. R. Perkins, the general dealer at Boyne City, was in town a couple of days last week.

F. W. Bunker, of the grist mill firm of Armitage & Bunker, Casnovia, was in town last Friday.

Dan. Steketee put in Sunday at Holland, where his wife is spending a fortnight with friends.

O. S. Dean, of the drug firm of Dean Bros., at Freesoil, was in town several days last week, purchasing holiday goods.

G. S. Putnam, formerly engaged in general trade at Fruitport, has removed to this city and taken up his residence on Jefferson avenue.

W. D. Ballou, who conducts a drug store on Ottawa street and makes a trip to Baldwin every week day in the capacity of mail route agent, took a vacation from both occupations last Friday.

H. E. Decker, who has managed L. M. Mills' union depot drug store for some time, has taken the position of prescription clerk for A. H. Eckerman, at Muskegon. His place has been filled by Fred Mesick, who has clerked for several years for John Crispe, the Plainwell druggist.

Winding Up An Old House.

Allan Sheldon & Co. announce to the trade that its wholesale dry goods business, at Detroit, will be wound up at the end of the present year. The senior partner, who has been connected with the house since 1855, is anxious to retire from an active business life, having acquired an ample fortune.

The house was founded in 1833 by the late Zachariah Chandler, who thus laid the foundation of the fortune which, once acquired, permitted him to devote his time to politics.

Of the causes for the retirement of this great house, THE TRADESMAN will have more to say hereafter.

Fife Lake—E. C. Brower, formerly engaged in the grocery business here, has resumed the business in the store formerly occupied by W. W. Brower.

Langeland Mfg. Co.

Wholes Manufacturers of

SASH

—AND—

DOORS

DEALERS IN

Lumber, Lath and Shingles.

Office, Mill and Yard:

East Muskegon Ave., on C. & W. M. R'y.

MUSKEGON, MICH.

PRODUCE MARKET.

Apples—Green, \$3.50 for winter grades and \$2.75 for cooking stock.

Apples—Evaporated are in lively demand at 13c. Dealers assert that so little sundried fruit was prepared, owing to the high price paid for fruit suitable for evaporating, that it will cut no figure on the market this season.

Beans—The crop is coming in freely, purchases being made on the basis of \$1.65@1.80 for country hand-picked. City picked is held at \$2@2.10.

Beets—50c per bu.

Butter—Dairy is in good demand at 17@20c per lb. Creamery finds moderate sale at 25@30c.

Cabbages—50c per doz. or \$4 per 100.

Carrots—30c per bu.

Celery—20@50c per doz.

Cooperage—Pork barrels, \$1.25; produce barrels 25c.

Cranberries—Michigan berries are in fair demand at \$2.50 per bu. Cape Cod commands \$10 per bbl and Bell and Cherry are held at \$8.75. The market is firm.

Eggs—The market is firm, dealers paying 20c for fresh and holding at 23c. Cold storage and pickled stock find moderate sale at 20c.

Field Seeds—Clover, mammoth, \$4.60 per bu.; medium, \$4.30@4.40. Timothy, \$1.50 per bu.

Game—Venison, 13c per lb.; Rabbits, 75c per doz.; Partridges, 25c per pair.

Grapes—All varieties are out of market, except Catawbas, which are held at \$5@40c per 9-lb basket.

Maple Sugar—8@10c per lb., according to quality.

Maple Syrup—75@85c per gal.

Onions—The market is firmer, dealers paying 80c and holding at \$1.

Potatoes—The market has stiffened up considerably and the flood of buyers at every buying point of importance has crowded the current price up to 60@70c. The scarcity of cars to move the crop is less marked than a week ago.

Sweet Potatoes—Baltimores, \$2.75 per bbl; Jerseys, \$3.25 per bbl.

Turnips—30@35c per bu.

PROVISIONS.

The Grand Rapids Packing and Provision Co. quotes as follows:

PORK IN BARRELS.

Mess, new	11 50
Short cut	12 50
Extra clear pig, short cut	13 75
Clear, fat back	13 25
Boston clear, short cut	13 50
Clear back, short cut	13 50
Standard clear, short cut, best	13 50

SAUSAGE—Fresh and Smoked.

Pork Sausage	7
Ham Sausage	9
Tongue Sausage	9
Frankfort Sausage	9
Blood Sausage	5
Bologna, straight	5
Bologna, thick	5
Head Cheese	5

LARD—Kettle Rendered.

Tierces	7
Tubs	7 1/2
50 lb. Tins	7 1/2

LARD—Family

Tierces	6
30 and 50 lb. Tubs	6 1/2
3 lb. Pails, 20 in a case	7
5 lb. Pails, 12 in a case	6 1/2
10 lb. Pails, 6 in a case	6 1/2
20 lb. Pails, 4 in a case	6 1/2
50 lb. Cans	6 1/2

BEEF IN BARRELS.

Extra Mess, warranted 200 lbs.	7 00
Extra Mess, Chicago packing	7 00
Boneless, rump butts	9 50

SMOKED MEATS—Canned or Plain.

Hams, average 20 lbs.	9 1/2
" 16 lbs.	10 1/2
" 12 to 14 lbs	10 1/2
" picnic	7
" best boneless	9 1/2
Shoulders	6 1/2
Breakfast Bacon, boneless	8
Dried beef, ham prices	9
Long Cuts, heavy	6
Briskets, medium	6 1/2
" light	6 1/2

FISH and OYSTERS.

F. J. Dettenthaler quotes as follows:

FRESH FISH.

Whitefish	2 7 1/2
" smoked	2 8
Trout	2 7 1/2
Halibut	2 15
Ciscoes	2 4
Flounders	2 9
Bluefish	2 10
Mackerel	2 25
Cod	2 10
California salmon	2 22

OYSTERS—Cans.

Fairhaven Counts	2 35
F. J. D. Selects	2 30
Selects	2 27
F. J. D.	2 25
Anchors	2 23
Standards	2 21

BULK GOODS.

Standards, per gal	2 1 50
Selects	2 2 00
Scrimps	1 50
Clams	1 50
Scallops	1 50

SHELL GOODS.

Oysters, per 100	1 25@1 50
Clams	75@1 50

FRESH MEATS.

Swift and Company quote as follows:

Beef, carcass	4 @ 6 1/2
" hind quarters	5 1/2 @ 6
" fore	5 @ 6 1/2
" loins, No. 3	8 @ 8 1/2
" ribs	7 @ 8
" rounds	5 @ 6
" tongues	@ 6
Hogs	4 1/2 @ 4 3/4
Bologna	@ 5
Pork loins	7 @ 8
" shoulders	@ 6
Sausage, blood or head	@ 5
" liver	@ 5 1/2
" Frankfort	6 @ 7 1/2
Mutton	6 @ 6 1/2
Veal	6 1/2 @ 7

CANDIES, FRUITS and NUTS.

The Putnam Candy Co. quotes as follows:

STICK CANDY.

Standard, per lb.	@ 9
" H. H.	@ 9
" Twist	@ 9
" pails or packages, net weight	9 1/2
" 24-lb. bbls	9
Boston Cream	11 1/2
Cut Loaf	10 1/2
Extra H. H.	11

MIXED CANDY.

Standard, per lb.	8 1/2
Leader	8 1/2
Special	9
Royal	9
Nobby	9 1/2
Broken	9 1/2
Midget	10
English Rock	10
Conserves	10
Cut Loaf	10
Ribbon	10
Broken Taffy	10
Peanut Squares	10 1/2
Extra	11
Kindergarten	11
French Creams	12
Valley Creams	13

FANCY—In 5 lb. boxes.

Lemon Drops	65
Sour Drops	65
Peppermint Drops	75
Chocolate Drops	75
H. M. Chocolate Drops	40@50
Gum Drops	1 00
Licorice Drops	80
A. B. Licorice Drops	80
Lozenges, plain	70
" printed	75
Imperials	70
Mottos	75
Cream Bar	65
Molasses Bar	65
Caramels	16@18
Hand Made Creams	90@1 00
Plain Creams	80
Decorated Creams	1 00
String Rock	75
Burnt Almonds	1 00@1 10
Wintergreen Berries	70

FANCY—In bulk.

Lozenges, plain, in pails	12
" printed, in pails	13
Chocolate Drops, in pails	13
Gum Drops, in pails	6
Moss Drops, in pails	11
Sour Drops, in pails	11
Imperials, in pails	12

ORANGES.

Jamaica, Bbl	@
" Box 176	@
Florida	@ 4 50

LEMONS.

Messina, choice, 360	@
" 300	@
" fancy, 360	@ 7 50
Malaga	@

OTHER FOREIGN FRUITS.

Figs, Smyrna, new, fancy layers	18@19
" " choice	@ 16
" " 2-lb.	@ 14
" Fard, 10-lb. box	@ 10
" 50-lb.	@ 8
" Persian, 50-lb. box	6 @ 6 1/2

NUTS.

Almonds, choice	@ 17
" Ivaca	@ 17
" California	@
Brazils	@ 17
Walnuts, Grenoble	@ 17 1/2
" Marbot	@ 13 1/2
" Naples	@ 17
" Chili	@ 12
Table Nuts, No. 1	@ 15
" No. 1	@ 15
Pecans, Texas, H. P.	14 @ 16
Cocoanuts, full sacks	@ 25 00

PEANUTS.

Fancy, H. P., Bell	@
" Roasted	@
Fancy, H. P., Stars	@ 9 1/2
" Roasted	@ 11
Choice, H. P., Ex Prince	@ 9 1/2
" Roasted	@ 11
Fancy, H. P., Steamboats	@ 9 1/2
" Roasted	@ 11

You can make more money
by using Perfection Scales—
Why don't you?

For Sale by Leading Wholesale Grocers.

Wholesale Price Current.

The quotations given below are such as are ordinarily offered cash buyers who pay promptly and buy in full packages.

APPLE BUTTER.	
Chicago goods.....	11
AXLE GREASE.	
Frazer's.....	82 40
Aurora.....	1 75
Diamond.....	1 75
Wise's.....	2 25
BAKING POWDER.	
Thepure, 10c packages.....	81 20
" 4 lb. ".....	1 50
" 5 lb. ".....	2 25
" 12 oz. ".....	2 75
" 1 lb. ".....	4 40
" 5 lb. ".....	26 00
Less 20 per cent. to retailers.	
Absolute, 1 lb. cans, doz.....	1 00
" 5 lb. ".....	1 30
" 1 lb. ".....	3 50
Acme, 1 lb. cans, 3 doz.....	45
" 1 lb. ".....	1 10
" bulk.....	1 10
Telfer's, 1 lb. cans, doz.....	45
" 1 lb. ".....	1 10
" bulk.....	1 10
Arctic, 1 lb. cans.....	60
" 1 lb. ".....	1 20
" 5 lb. ".....	2 00
" 1 lb. ".....	9 60
Red Star, 1 lb. cans.....	40
" 1 lb. ".....	1 20
" bulk.....	1 50
BATH BRICK.	
English, 2 doz. in case.....	80
Bristol, 2 ".....	75
American, 2 doz. in case.....	70
BLUING.	
Arctic, 4 oz. ovals.....	4 00
" 8 oz. ".....	7 00
" pints, round.....	10 50
" No. 2, sifting box.....	2 75
" No. 3, ".....	4 00
" No. 5, ".....	8 00
" 1 oz. ball.....	4 50
BROOMS.	
No. 2 Hurl.....	1 75
No. 1 ".....	2 00
No. 2 Carpet.....	2 00
No. 1 ".....	2 25
Parlor Gem.....	2 50
Common Whisk.....	90
Fancy ".....	1 20
Mill ".....	3 25
Warehouse ".....	2 75
BUCKWHEAT FLOUR.	
Rising Sun.....	6 00
York State.....	6 00
CANDLES.	
Hotel, 40 lb. boxes.....	10
Star, 40 ".....	9 50
Paraffine.....	11
Wickless.....	25
CANNED GOODS—Fish.	
Clams, 1 lb. Little Neck.....	1 10
Corn Chowder, 3 lb.....	2 10
Cove Oysters, 1 lb. stand.....	1 15
" 2 lb. ".....	2 20
Lobsters, 1 lb. picnic.....	1 90
" 2 lb. ".....	2 65
" 1 lb. Star.....	2 50
" 2 lb. Star.....	3 25
Mackerel, in Tomato Sauce.....	3 50
" 1 lb. stand.....	1 20
" 2 lb. ".....	2 10
" 3 lb. in Mustard.....	3 00
" 3 lb. soured.....	3 50
Salmon, 1 lb. Columbia 1 75 @ 95	
" 1 lb. Alaska.....	60
Sardines, domestic 1/4s.....	6
" Mustard 1/4s.....	8
" Imported 1/4s.....	11
" spiced, 1/4s.....	10
Trout, 3 lb. brook.....	2 50
CANNED GOODS—Fruits.	
Apples, gallons.....	2 50
Apricots.....	1 20
Blackberries.....	1 30
Cherries, red.....	1 30
" pitted.....	1 40
Damsons.....	1 50
Egg Plums.....	1 25
Gooseberries.....	1 25
Green Gages.....	1 10
Peaches, pte.....	1 90
" seconds.....	2 30
" stand.....	2 65
" California.....	2 85
Pears.....	1 50
Pineapples, common.....	1 25
" sliced.....	2 75
" grated.....	3 00
Quinces.....	1 10
Raspberries, black.....	1 30
" red.....	1 40
Strawberries.....	1 35
Whortleberries.....	1 40
CANNED GOODS—Vegetables.	
Beans, soaked Lima.....	85
" Green Lima.....	60
" String.....	30
" Stringless.....	90
" Lewis' Boston Baked.....	1 40
Corn, stand. brands.....	1 00 @ 25
Peas, soaked.....	75
" marrofat.....	1 30
" stand June.....	1 40
" sifted.....	1 75
" fine French.....	2 10
Mushrooms.....	1 80
Pumpkin.....	1 10
Squash.....	1 10
Succotash, soaked.....	85
" standard.....	1 30
Tomatoes, stand br'ds.....	1 00
CHOCOLATE—BAKER'S.	
German Sweet.....	22
Premium.....	34
Pure.....	38
Breakfast Cocoa.....	40
Broma.....	37
CHICORY.	
Bulk.....	6
Red.....	7 1/2

STARCH—Combination Prices.	
Lump in Bulk.....	4 1/2
Large boxes and barrels.....	4 1/2
12-lb boxes.....	5 1/2
Gloss.	
1-lb packages.....	6 1/2
3-lb ".....	6 1/2
6-lb ".....	7
Corn.	
20-lb boxes.....	7
40-lb ".....	7 1/2
Lots of 500 lbs. freight paid and 5 per cent. discount.	
Goods made by manufacturers not in the trust are sold from 1/4 to 1/2 lower.	
SCOTCH, in bladders.	
Maccaboy, in jars.....	37
French Rappee, in jars.....	43
Detroit Soap Co.'s Brands.	
Superior.....	3 30
Queen Anne.....	3 85
German Family.....	3 00
Mottled German.....	3 00
Old German.....	2 70
U. S. Big Bargain.....	2 00
Frost, Floater.....	3 75
Cocoa Castile, Fancy.....	3 36
Allen B. Wrisley's Brands.	
Old Country, 80.....	3 20
Uno, 100.....	3 50
Bouncer, 100.....	3 00
SODA.	
Boxes.....	5 1/2
Kegs, English.....	4 1/2
SAL SODA.	
Kegs.....	1 1/2
Granulated, boxes.....	2
SEEDS.	
Mixed bird.....	4 1/2 @ 6
Canary.....	3 1/2
Hemp.....	4
Anise.....	13
Rape.....	6
Mustard.....	7 1/2
SALT.	
Common Fine per bbl.....	26 50
Solar Rock, 56 lb. sacks.....	27
35 pocket.....	1 75
100 ".....	2 15
Ashton bu. bags.....	75
Higgins ".....	75
Warsaw ".....	35
" 1/2 bu ".....	20
Diamond Crystal, cases.....	1 50
" 28-lb sacks.....	25
" 56-lb ".....	50
" 35-lb pocket.....	2 25
" 28 ".....	2 10
" barrels.....	1 75
SALERATUS.	
Church's, Arm & Hammer.....	5 1/2
Dwight's Com.....	5 1/2
Taylor's.....	5 1/2
DeLand's Cap Sheaf.....	5 1/2
" pure.....	5 1/2
Our Leader.....	5
STRUPS.	
Corn, barrels.....	2 34
" one-half barrels.....	2 34
Pure Sugar, bbl.....	30 240
" half barrel.....	3 242
SWEET GOODS.	
Ginger Snaps.....	8
Sugar Creams.....	8 1/2
Frosted Creams.....	8
Graham Crackers.....	8
Oatmeal Crackers.....	8
SHOE POLISH.	
Jettine, 1 doz. in box.....	75
TEAS.	
JAPAN—Regular.	
Fair.....	20
Good.....	22
Choice.....	24
Choicest.....	32
Dust.....	10 @ 14

SUN CURED.	
Fair.....	20
Good.....	22
Choice.....	24
Choicest.....	32
Dust.....	10 @ 14
BASKET FIRED.	
Fair.....	20
Good.....	22
Choice.....	24
Choicest.....	32
Extra choice, wire leaf.....	40
GUNPOWDER.	
Common to fair.....	25 @ 35
Extra fine to finest.....	50 @ 65
Choicest fancy.....	75 @ 85
OOLONG.	
Common to fair.....	25 @ 30
Superior to fine.....	30 @ 35
Fine to choicest.....	35 @ 40
IMPERIAL.	
Common to fair.....	20 @ 25
Superior to fine.....	25 @ 30
YOUNG HYSON.	
Common to fair.....	18 @ 26
Superior to fine.....	20 @ 30
ENGLISH BREAKFAST.	
Fair.....	25 @ 30
Choice.....	30 @ 35
Best.....	35 @ 40
Tea Dust.....	8 @ 10
TOBACCO—Fine Cut.	
D. Scotten & Co.'s Brands.	
Hiawatha.....	62
Sweet Cuba.....	36
TOBACCO—Plug.	
Jas. G. Butler & Co.'s Brands.	
Something Good.....	37
Peach Pie.....	34
" Tobacco.....	35
TOBACCO—Smoking.	
Hector.....	17
Plow Boy, 2 oz.....	32
" 4 oz.....	31
" 15 oz.....	32
VINEGAR.	
40 gr.....	8
50 gr.....	9
PAPER & WOODENWARE.	
PAPER.	
Curtiss & Co. quote as fol-	
lows:	
Straw.....	150
Sugar.....	180
Hardware.....	2 1/2
Bakers.....	2 1/2
Dry Goods.....	5 1/2 @ 5 1/2
Jute Manila.....	6 1/2 @ 6 1/2
Red Express No. 1.....	5
" No. 2.....	4
TWINES.	
48 Cotton.....	25
Cotton, No. 1.....	22
" No. 2.....	18
Sea Island, assorted.....	40
No. 5 Hemp.....	18
No. 6 ".....	17
Wool.....	8
WOODENWARE.	
Tubs, No. 1.....	8 00
" No. 2.....	7 00
" No. 3.....	6 00
Pails, No. 1, two-hoop.....	1 50
" No. 1, three-hoop.....	1 75
Clothespins, 5 gr. boxes.....	55
Bowls, 11 inch.....	1 00
" 13 ".....	1 25
" 15 ".....	2 00
" 17 ".....	2 75
" assorted, 17s and 19s.....	2 50
" 15s, 17s and 19s.....	2 75
Baskets, market.....	35
" bushel.....	1 50
" willow c'ths, No. 1.....	5 75
" " No. 2.....	6 25
" " No. 3.....	7 25
" splint.....	3 50
" " No. 2.....	4 25
" " No. 3.....	5 00

GRAINS and FEEDSTUFFS	
WHEAT.	
White.....	92
Red.....	92
All wheat bought on 60 lb. test.	
MEAL.	
Bolted.....	1 30
Granulated.....	1 75
FLOUR.	
Straight, in sacks.....	5 10
Patent " barrels.....	5 30
Patent " sacks.....	6 10
Graham " barrels.....	6 30
Rye " sacks.....	4 80
MILLSTUFFS.	
Bran.....	16 50
Screenings.....	16 50
Middlings.....	19 00
Mixed Feed.....	23 00
Coarse meal.....	23 00
RYE.	
No. 1.....	55
BARLEY.	
No. 1.....	1 15
No. 2.....	1 10
CORN.	
Small lots.....	62
Car ".....	59
OATS.	
Small lots.....	52
Car ".....	49
HAY.	
No. 1.....	9 00
No. 2.....	8 00
HIDES, PELTS and FURS.	
Perkins & Hess pay as fol-	
lows, nominal:	
HIDES.	
Green.....	4 1/2 @ 5
Part Cured.....	5 1/2 @ 5 1/2
Full.....	5 1/2 @ 5 1/2
Dry.....	6 @ 7
Kips, green.....	4 @ 5
" cured.....	5 @ 5 1/2
Calfekins, green.....	5 @ 7
" cured.....	6 @ 8
Deacon skins.....	10 @ 30
No. 2 hides 1/2 off.	
PELTS.	
Shearings.....	10 @ 25
Estimated wool, per lb.....	20 @ 230
WOOL.	
Washed.....	20 @ 220
Unwashed.....	10 @ 220
MISCELLANEOUS.	
Tallow.....	3 @ 4
Grease butter.....	1 @ 2
Switches.....	1 1/2 @ 2
Ginseng.....	2 5 @ 3 0
LUBRICATING OILS.	
The Hogle Oil Co. quote as follows:	
ANIMAL OILS.	
Extra W S Lard.....	53 @ 58
" No. 1.....	45 @ 50
No. 1.....	35 @ 40
Pure Neatsfoot.....	52 @ 60
LUBRICATING OILS.	
W V a Summer.....	7 1/2 @ 12
" Medium Winter.....	8 @ 12
15 Cold Test.....	9 @ 13
Zero.....	10 @ 14
Oil Reliable Cylinder.....	65 @ 65
600 Mecca.....	70 @ 70
Anti-monopoly.....	35 @ 40
Corless Engine.....	40 @ 40
Golden Machine.....	18 @ 25
Mower and Reaper.....	25 @ 30
Castor Machine.....	25 @ 30
CASTOR OIL.	
Pure.....	\$1 25 @ 1 30
Distilled.....	\$1 10 @ 1 25
Mineral.....	30 @ 35
BURNING OILS.	
Water White.....	10 @ 10
Michigan test.....	9 1/2 @ 14
Gasoline.....	9 1/2 @ 14
PAINT OILS.	
Linseed Oil, boiled.....	65 @ 75
" raw.....	62 @ 72
Naphtha.....	7 1/2 @ 10
Turpentine.....	45 @ 50

REMEMBER

THAT

BUNOLA

COFFEE.

Is better and costs less than most package coffees.

10 POUND CASES, 24 3-4; 100-CABINETS, 25 1-4.

FOR SALE YB ALL GRAND RAPIDS JOBBERS

PERKINS & HESS

DEALERS IN

Hides, Furs, Wool & Tallow,

NOS. 122 and 124 LOUIS STREET, GRAND RAPIDS, MICHIGAN.
WE CARRY A STOCK OF CAKE TALLOW FOR MILL USE

Popular Goods for the Holidays!

TO THE TRADE:

Perhaps in no line of merchandise are there combined so many useful and desirable articles for the Holidays as can be found in the

Extra Large Assortment

Shown by us this season. We have spent months of labor and travel in gathering from every leading factory at home and abroad the cream of their wares for our home trade.

Our lines are the useful ones needed in every family.

Our selections have been made along the lines of inexpensive necessities for the home and fireside.

Our prices are at the bottom—no advances, even where combinations and extraordinary demands have forced a rise at the factories. We bought our goods early in anticipation of a rising market and we are prepared to give our customers a benefit.

This Is No Idle Talk.

Values are rising and if you have watched the markets you know it.

Our lines have reached such proportions that you can select your complete assortment of us, and we shall be pleased to sell you your stock of this line.

If you have not received our illustrated catalogue No. 103, we will send it on request. Our complete Holiday catalogue now ready. Please write for it, if not received.

CALL AT OUR WHOLESALE SAMPLE ROOM,

Only one block from Union Depot, where you will feel well repaid in looking over our line in person, as there are always many of the choicest sellers that cannot be understood or even shown in type.

Do not delay. Call early as possible, before our assortments are broken.

Yours Respectfully,

Library Lamps,
Piano Lamps,
Banquet Lamps,
Parlor Lamps,
Rochester Lamps,
Kitchen Lamps,
Mill Lamps,
Street Lamps, Etc., Etc.

Tea Sets,
Dinner Sets,
Toilet Sets,
Rose Jars,
Motto Teas,
Shaving Mugs,
Novelties in China,
Bread and Milk Sets,
Plate Sets, Etc., Etc.

Locomotives,
Steamboats,
Sail Vessels,
Horse Cars,
Iron Wagons,
Railroads,
Sawmills,
Steam Pumps,
Fire Engines,
Hook & Ladder Wagons,
Etc., Etc.

Modern Glassware,
Fancy Water Sets,
Opalescent Water Sets,
Richly Gilt Water Sets,
Condiment Sets,
Ruby Glassware,
New Designs and Rich Effects
in all table wares, etc.

Picture A B C Blocks,
Games for 1890,
McLoughlin's Books,
Standard Novels,
Child's Reading Books,
Papeteries—New Designs,
Novelties in Brass,
Perfumery,
Fancy Soaps,
Mechanical Toys,
Etc., Etc.

Special Department of
Fine Bisque Dolls,
Kid Body Dolls,
Papa—Mama Dolls,
Fancy Dressed Dolls,
Washable, Bisque, and
China Babies,
Show Dolls,
Dolls' Furniture,
Children's Furniture,
Etc., Etc.

H. LEONARD & SONS, Grand Rapids, Mich.

A GRANGER'S HARD LUCK.

The Old Woman was Tough; but She Played Out.

Written for THE TRADESMAN.

"How de do? How de do? How air ye? Well, I swear. I'm awful glad to see ye, fer a fact. Lookin' good, too—best you've looked fer a long time. Folks well? They be. Well, that's good. I ha'en't be'n to town fer a long spell—not sence last spring, I reckon. I hain't be'n no'rs, fer a fact. Ye see, I've be'n pretty hard up, an' stayed right to hum an' worked all summer lookin' after crops 'n fittin' foller an' tryin' to keep the ole woman and the younguns chawin' on suthin' softer'n tan bark. Say! I can't get over lookin' at ye. Ye look full as young as ye did ten year ago, the fust time I ever see ye. But ye want let that air beard o' yourn grow out. Ye look too much like Billy Foot with it cut off like that."

(Billy happened to be a pure cuss).

"An' say, now, I'm agoin' to mill. Me an' you's had quite a bit o' deal in the past ten year, an' I never went by here but what I sold ye suthin' er other to pay expenses. I've got a bag o' taters out there on the wagon that knocks all the taters 't I've seen this year. I want ye to buy 'em, an' I'll trade it out; an' I've got some more stuff here in my old weasle skin—cash—hard cash that I want leave with ye, too. What d'ye say?"

A trade was struck up by which 85 cents was allowed for the potatoes, and he proceeded to "trade it out."

"Say, now! Ye got any cheese? A feller'll want suthin' to chaw on."

"Yes."

"Well, cut me off a chunk—half a pound'll do. Gimme some crackers, too. How much is half a pound o' crackers? There's quite a lot o' eatin' in half a pound, ain't they? How much does that leave comin' Now, have ye got any smokin' terbacker? I want a package. How much is that? 10 cents is more'n I kin stand. 'S that only five? How is it? Pretty good smokin'? Well, guess I'll resk it. Now, I want a plug. Gimme sugar for the rest. There! that's all the pertaters, ain't it? Nothin' left. An' say! I don't owe ye a bloody cent, do I? Everything all square? That's the way I like to do business. Now, I want to look at some s'penders. I've got a good pair on. Just look a' here."

And, unbuckling his vest, he exhibited what would have been difficult to identify as "s'penders" had not one seen them fulfilling the customary avocation of what the Germans are pleased to denominate "trousers carriers." They were patched and sewed up and tied together with strings until they looked more like worn out carpet rags than sure enough braces.

"Now," he continued, "them's be'n good s'penders, an' they're pretty good yet, considerin' that they've stood the wear an' tear an' turmoil of four successive years. I dunno but its extravagant fer me to want to get a new pair now, fer I could make 'em last quite a while yet by bein' careful of 'em; but, then, I don't want to wear everything right into the ground. I b'lieve in 'live an' let live,' an' I say 't when a thing's done what it order do, throw it away an' buy new. Them's my sentiments to a demonstration. Them looks like good ones you've got there. How much? Twenty-five? Well, I'll take them, an' here's yer cash."

They hain't nothin' small about me—'ceptin' my feet. Haw, haw, haw!"

(That's a joke).

"Say! ye order come down an' see a feller. Ye hain't never saw my ole woman, have ye? Thought not. Mighty fine gal she uster be. Gettin' kinder sickly now, though, an' I tell her she's a gettin' humbler an' humbler every day she lives. Gosh, but she uster be tough! I'd rather 'a' had her in the harvest field ten year ago 'n the best hand I could hire at any common wages. She could reap an' mow an' bind! Gosh! She could keep up with the best cradler ever cut a swath—an' saw, too. Me an' her uster put up our four cord o' cord-wood every day we worked, when I was clearin' up the farm. An' she could han'le a nax mos' ez good ez me, an' she split her half o' the wood right along; but she never liked swingin' a heavy sledge. She uster do it, though, but she said it jarred her up frightful; an' after she'd be'n usin' one all day she uster lay an' groan so nights 't I couldn't sleep, so I had her quit it. When I married that gal, she could stand with both feet in a half-bushel measure an' shoulder a two-bushel bag o' wheat. I tell ye, when I got married, I didn't get no house plant. I wanted a woman what could go into the foller an' saw all day, an' that's just what I got. But that's past an' gone. The ole woman hain't what she uster be—she's jest about played out. Sickly all the time—back weak—docterin' an' fussin' an' dope, dope, dope, till it costs me more fer doctors' bills 'n 'u'd take to clear up another farm!"

And the fellow sighed heavily, and, after repeating his invitation to "come down an' see a feller," he mounted his wagon and went away.

GEO. L. THURSTON.



Bicycles,
Tricycles,
Velocipedes
AND

General Sporting Goods

Agents for A. G. Spalding & Bro's
Sporting and Athletic Goods and
American Powder Co.'s Powder.

We have on hand a complete line of Columbia, Victor and other cheaper bicycles, also a splendid assortment of Misses' Tricycles, Children's Velocipedes and small Safety Bicycles.

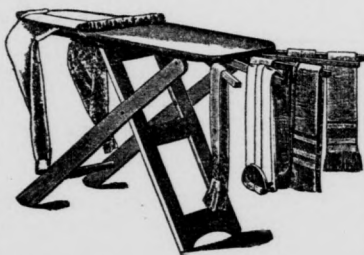
E. G. Studley,

4 Monroe St.,

GRAND RAPIDS

Call and see them
or send for large,
illustrated catalogue.

KNIGHTS OF THE GRIP



Would you like to carry a side line and establish agents or sell to the trade? If so, address

Bell Furniture and Novelty Co.,
NASHVILLE, MICH.

Grand Rapids & Indiana.

In effect October 5, 1890.

TRAINS GOING NORTH.

Arrive from Leave going South.	North.
For Saginaw, solid train	7:30 a m
For Traverse City	7:45 a m
For Traverse City & Mackinac	9:30 a m
For Saginaw, solid train	1:40 p m
For Cadillac	2:15 p m
For Mackinaw	3:50 p m
From Kalamazoo	3:55 p m

TRAINS GOING SOUTH.

Arrive from Leave going North.	South.
For Cincinnati	6:30 a m
For Kalamazoo and Chicago	10:15 a m
From Saginaw	11:45 a m
For Fort Wayne and the East	1:40 p m
For Cincinnati	5:30 p m
For Kalamazoo and Chicago	10:30 p m
From Saginaw	11:30 p m

Trains marked (1) run daily; (2) daily except Sunday. Sleeping and parlor car service. North—11:30 a m train, parlor chair car for Mackinaw City; 10:30 p m train, Wagner sleeping car for Mackinaw City; 10:30 a m train, parlor chair car for Cincinnati; 10:30 a m train, through parlor coach to Chicago; 6 p m train, Wagner sleeping car for Cincinnati; 11:30 p m train, Wagner sleeping car for Chicago.

Muskegon, Grand Rapids & Indiana.

For Muskegon—Leave.	From Muskegon—Arrive.
7:30 a m	10:10 a m
11:15 a m	3:45 p m
5:40 p m	8:45 p m

Through tickets and full information can be had by calling upon A. Almquist, ticket agent at Union Station, or George W. Munson, Union Ticket Agent, 67 Monroe street, Grand Rapids, Mich.

C. L. LOCKWOOD,
General Passenger and Ticket Agent.

Detroit, Grand Haven & Milwaukee.

GOING WEST.	Arrives.	Leaves.
*Morning Express	12:50 p m	1:00 p m
*Through Mail	5:00 p m	5:10 p m
*Grand Rapids Express	10:25 p m	
*Night Express	6:40 a m	7:05 a m
*Mixed		7:30 a m

GOING EAST.	Arrives.	Leaves.
*Detroit Express	6:50 a m	
*Through Mail	10:10 a m	10:30 a m
*Evening Express	3:45 p m	
*Night Express	9:50 p m	10:55 p m

*Daily, Sundays excepted. *Daily. Detroit Express leaving 6:50 a m has Wagner parlor and buffet car attached, and Evening Express leaving 3:45 p m has parlor car attached. These trains make direct connection in Detroit for all points East. Express leaving at 10:55 p m has Wagner sleeping car to Detroit, arriving in Detroit at 7:20 a m. Tickets and sleeping car berths secured at D. G. H. & M. R.'s offices, 23 Monroe St., and at the depot. JAS. CAMPBELL, City Passenger Agent.

JNO. W. LOUD, Traffic Manager, Detroit.

Toledo, Ann Arbor & Northern.

For Toledo and all points South and East, take the Toledo, Ann Arbor & North Michigan Railway from Owosso Junction. Sure connections at above point with trains of D. G. H. & M., and connections at Toledo with evening trains for Cleveland, Buffalo, Columbus, Dayton, Cincinnati, Pittsburg, Creston, Orville and all prominent points on connecting lines.

A. J. PAISLEY, Gen'l Pass. Agent

CHICAGO & WEST MICHIGAN RAILWAY.

Fruit Belt Line.	DEPART.
Mail and Express for Big Rapids, Ludington, Manistee & Traverse City	*7:25 a m
Express for Chicago and Muskegon	*9:00 a m
Fast Mail for Chicago	11:00 p m
Express for Muskegon and Hart	15:05 p m
Night Express for Chicago	*11:35 p m
Night Express for Indianapolis	*11:35 p m
Mail for Big Rapids, Manistee and Traverse City	15:05 p m
Ex. for Grand Haven & Muskegon	*8:40 p m

ARRIVE.	DEPART.
Night Express from Chicago	*6:30 a m
Night Express from Indianapolis	*6:30 a m
Ex. from Muskegon, Hart & Pentwater	10:45 a m
Express from Big Rapids, Baldwin and Traverse City	*12:15 p m
Mail from Chicago and Muskegon	13:55 p m
Express from Grand Haven	15:50 p m
Fast Express from Chicago	*10:15 p m
Ex. from Muskegon and Pentwater	15:50 p m
Ex. from Baldwin and Traverse City	15:40 p m
Express from Traverse City	*10:40 p m

*Daily. *Daily except Sunday. *Daily except Saturday. *Daily except Monday. Through chair car for Chicago on 9:00 a m train; no extra charge for seats. Trains leaving Grand Rapids at 1:00 p m and 11:35 p m run through to Chicago solid. Through sleeping cars between Grand Rapids and Chicago on night express trains. Through combination sleeping and chair car between Grand Rapids and Indianapolis on night express trains.

Wagner drawing room buffet cars on trains leaving Grand Rapids 1 p m and Chicago 4:40 p m. 4:40 p m train leaving Chicago connects with sleeper leaving Grand Rapids 11:30 p m for Traverse City. The 5:45 p m train has through free parlor car to Manistee via M. & N. E. R'y.

For tickets and information, apply at Union Ticket Office, 67 Monroe street, and Union Depot. GEO. DEHAVEN,
Gen. Pass. & Ticket Agt., Grand Rapids.

DETROIT, LANSING & NORTHERN R. R.

Lansing Route.	DEPART.
Express for Saginaw and Bay City	*7:30 a m
Mail for Lansing, Detroit and East	*7:35 a m
Express for Lansing, Detroit and East	*11:30 p m
Mail for Alma, St. Louis and Saginaw	*4:30 p m
Fast Ex. for Detroit, New York, Boston	*6:25 p m

ARRIVE.	DEPART.
Mail from Saginaw and Bay City	*11:45 a m
Mail from Lansing, Detroit and East	*12:10 a m
Fast Express from Lansing and East	*5:05 p m
Express from Lansing and Detroit	*9:50 p m
Ex. from Saginaw, St. Louis and Alma	10:30 p m
*Daily. *Daily except Sunday.	

The shortest line to Detroit and the East. Elegant parlor cars between Detroit and Grand Rapids. Solid trains between Grand Rapids and Saginaw. Two solid trains between Grand Rapids and Detroit, leaving Grand Rapids 7:35 a m and 6:25 p m, leaving Detroit 1:15 p m and 5:00 p m. For tickets and information, apply at Union Ticket Office, 67 Monroe street, and Union Depot. GEO. DEHAVEN, Gen. Pass. & Ticket Agt., Grand Rapids.

MICHIGAN CENTRAL

"The Niagara Falls Route."

DEPART.	ARRIVE
Detroit Express	7:20 a m
Mixed	6:30 a m
Day Express	11:55 a m
*Atlantic & Pacific Express	11:15 p m
New York Express	5:40 p m
*Daily.	

All other daily except Sunday. Sleeping cars run on Atlantic and Pacific Express trains to and from Detroit. Parlor cars run on Day Express and Grand Rapid Express to and from Detroit. FRED M. BRIGGS, Gen'l Agent, 85 Monroe St. G. S. HAWKINS, Ticket Agent, Union Depot. GEO. W. MUNSON, Union Ticket Office, 67 Monroe St. O. W. RUGGLES, G. F. & T. Agent., Chicago.

EDMUND B. DIKEMAN

THE GREAT

Watch Maker
AND
Jeweler,
44 CANAL ST.,
Grand Rapids - Mich.

WANTED.

POTATOES, APPLES, DRIED FRUIT, BEANS and all kinds of Produce.

If you have any of the above goods to ship, or anything in the Produce line, let us hear from you. Liberal cash advances made when desired.

EARL BROS.,
COMMISSION MERCHANTS

157 South Water St., CHICAGO.

Reference: FIRST NATIONAL BANK, Chicago. MICHIGAN TRADESMAN, Grand Rapids.

FIT FOR
A Gentleman's
Table:

All goods bearing the
name of

THURBER, WHYLAND & CO.,

OR

ALEXIS GODILLOT, JR.

Grocers visiting New York are cordially invited to call and see us, and if they wish, have their correspondence addressed in our care. We shall be glad to be of use to them in any way. Write us about anything you wish to know.

THURBER, WHYLAND & CO.,
West Broadway, Reale & Hudson Streets
New York City

BEFORE BUYING GRATES
Get Circular and Testimonials. Sent Free.
Economic, Sanitary, Cleanly and Artistic.
ALDINE FIRE PLACE, GRAND RAPID, MICH.

C. R. Electro-Fox
ELECTROTYPERS
Stereotypers
Photo & Zinc Engraving
ALSO LEADS SWISS BRASS RULE
WOOD & METAL FURNITURE
BOX WOOD
MAPLE. ENJOY GRAND RAPIDS MICH.

No Place for the Peddler.

Written for THE TRADESMAN

The world is getting too full of people. The daily struggle for what is supposed to be necessary for happiness has become such that the weaker are crowded to the wall and, with no capital except "brain and brawn" to help themselves, are driven to accept any business which will afford present relief, until something else presents itself. This numerous class often swell the army of peddlers. While the unfortunate of the world have our sympathy, we may possess nothing more substantial to give them, and cannot even afford to donate our time, for that is valuable also.

There was a time in our country when it seemed as if peddlers were a necessity, because they were welcomed in the newly settled sections. That day is past and the conditions of society have so changed that it is neither desirable nor safe for the community to tolerate a promiscuous class of traveling retail merchants of any kind. We are no longer a strictly American people. All nations have their good or bad representatives among us and the criminal portion of them frequently adopt various disguises to cover their real purposes. A favorite one is to become ostensibly a peddler, that they may, if possible, gain access to every dwelling and learn the habits and character of the inmates. It would be unjust to question the character or honesty of all peddlers, as there are, without doubt, many worthy persons so engaged; but it is only strictly truth to say that "none of them are wanted." A lady who would hardly admit a peddler inside her house, in reply to one who said, "Madam, I cannot live unless I sell goods in this way," answered, "Well, I see no necessity for it." The man said afterward that he will always be in doubt whether the lady meant that there was no necessity for his existing or peddling! As a rule, the peddler does not give value received—not always because he is ignorant (for he is not), but if he makes sales at all, he is often forced to sell for a less price than the merchant and thus must sell an inferior article. Of course, it is a selfish

view to say that he injures the resident merchant. He might add that the merchant injures him. That answer, however, will not satisfy the community and cannot be entertained. The peddler is intrusive and aggressive. His presence is not invited nor desired. If he does no worse, he robs every business man, and woman—and we all have some business—of a portion of their valuable time. Even if he is a true gentleman or a lady, and is treated as such, the time is equally precious. A druggist and physician who formerly lived at Hersey, in this State, whose time was quite valuable, when asked by a stranger, whom he suspected was a peddler, if he could spare ten minutes of his time for an interview—and which he found generally meant thirty—asked this question before replying, "Is it for my interest or yours?" and the stranger's reply or equivocation soon disposed of the matter. It was surely a brief, gentlemanly way of saving the moments and—money. The more intelligent the population of a community, the less are they annoyed with peddlers and street fakirs, as such a people know to a certainty that it is for the interest of themselves and their families to make all purchases from resident and well-known dealers, and they waste neither words nor time with the stranger. If, perchance, they should miss one good bargain, they have not lost by a dozen other purchases, and the time and annoyance saved is a good interest in itself. Many of the states are endeavoring or have already taxed the peddlers nearly out of their boundaries and this method may eventually succeed. Such a course would meet the approval of all legitimate retail dealers and also the greater number of the farmers and rural population. OSCEOLA.

The Good Die Young.

Customer (who is smelling the chickens and looking them carefully over) to the grocer—"These birds have the marks of being young, but can you assure me they are good?"

Grocer—"In a few words, sir, you can judge for yourself. Remember that the good die young."

Muskegon Cracker Co

CRACKERS, BISCUITS AND SWEET GOODS.

LARGEST VARIETY IN THE STATE

SPECIAL ATTENTION PAID TO MAIL ORDERS.

457, 459, 461, 463 W. WESTERN AVENUE, MUSKEGON, MICH.

No Connection with Any Cracker Trust.

S. K. BOLLES.

E. B. DIKEMAN.

S. K. Bolles & Co.,

77 CANAL ST., GRAND RAPIDS, MICH.

Wholesale Cigar Dealers.

"TOSS UP!"

The "TOSS UP" Cigar is not a competitor against any other 5c brands, but all 10c brands, because it is equal to any 10c cigar on the market.



SEND FOR PRICE LIST.

Holdfasts

An appliance to prevent Ladies' and Misses' Rubbers from slipping off from the shoe. The neatest and best device ever invented for the purpose. Do not fail to try the men's Lycoming, Pa., Stocking Rubber. It is the King of all Stocking Rubbers made. Both only manufactured by the Lycoming Rubber Co. For sale by G. H. REEDER & CO.

WM. SEARS & CO.,

Cracker Manufacturers,

37, 39 and 41 Kent St., Grand Rapids.

P. & B. Brand Oysters.

The trade throughout Western and Northern Michigan are requested to order the reliable P. and B. BRAND OF OYSTERS. Your order may be sent to any of the Grand Rapids wholesale houses or given to their agents, and same will be promptly filled. They are fine goods—packed daily—and guaranteed to be the equal of any brand ever placed upon the market. We shall appreciate your favors, either to us direct or to your jobber.

The Putnam Candy Co.

RED The most effective Cough Drop in

STAR the market. Sells the

MANUFACTURED BY

A. E. BROOKS & CO.

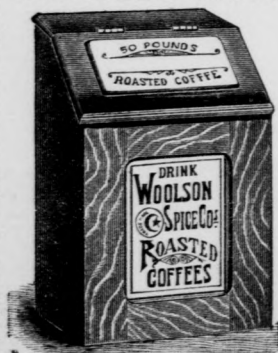
Grand Rapids, Mich.

The Fine Line of Candy in the State.

quickest and pays the best. Try

COUGH them. DROPS

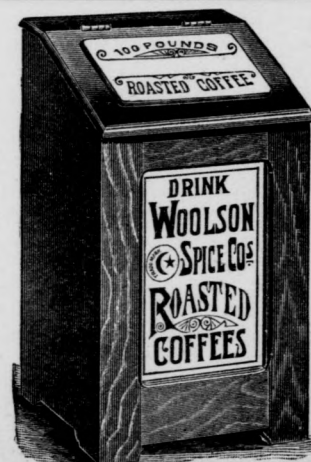
DON'T SCATTER YOUR FIRE, OR WASTE COSTLY AMMUNITION
UNNECESSARILY--DECIDE UPON WHAT YOU WANT, THEN REACH FOR IT.



THIS CABINET HOLDS 50 lbs

HERE IT IS! AND WE GIVE THEM AWAY FREE! They are dollars and cents to you, Boxes and Barrels are good in their place, but these Cabinets dress up your store, and cost you nothing. They are made by regular Cabinet Makers at a slight expense over the cost of making Boxes, consequently we can use them instead of the old-tumbled-down-Barrels and worthless boxes. These Cabinets are beautifully Panelled, Painted and Varnished. Their use in the store is apparent. The 50 lb. Cabinet is made particularly for the Counter Shelf; the 100 lb. Cabinets to take the place of the unsightly Barrels so often seen on the floor. To secure these Cabinets you have only to buy your Bulk Roasted Coffee of the Woolson Spice Co., or order through your Jobber. You assume no risk for we fully guarantee the Coffee to give perfect satisfaction. It will cost you only one cent for a Postal Card addressed to the Woolson Spice Company, Toledo, Ohio, for Price-list of Roasted Coffee in Cabinets.

LION COFFEE NOT SOLD IN THESE CABINETS.



THIS CABINET HOLDS 100 lbs.