

NO. 375.

Carl Magnussen never rebuilt his once comfortable home. Having an opportunity to dispose of his property during the winter of 1862-3, he and his family moved farther West, settling in the then new territory of Nebraska. Two months after quiet was restored and most of the refugees had returned to their farms—the buildings had generally been destroyed—what was the surprise of Magnussen, one day, to see Chief Charley, Shoohjohn and Swiftwind enter his store and, after greeting him kindly, inform him it was they who had driven away all his stock from the farm on the evening preceding the general massacre of the whites, knowing, as they did, that every animal would have been killed if they had not done so. They had vainly endeavored to make themselves known to him at the time, by displaying a flag of truce (peace), by standing out singly against the horizon, etc., but all to no purpose. He was further informed that all his animals were at that moment in the keeping of a farmer in Clay county, in Northern Iowa, and that a small sum of money would redeem them. They knew Magnussen's goodness of heart and were his true friends, although he had not dared to trust them. It is but just to Magnussen to add that upon regaining his stock his Indian friends were most

liberally and substantially remembered.

The supposed cause of this Indian massacre, so far as known, may be briefly stated and our story is ended: The United States Government had promised to pay the Indians for their lands in specie and, after the declaration of war with the South, it was found impossible to make all public payments in coin and paper money was made by an act of Congress a legal tender. It is questionable whether the Government intended to include annuities to the Indians, also. Be that as it may, the first year of the war the Indians were paid, as formerly, in specie. In 1862, for some reason unknown to the writer, there was a delay from time to time in the annual payment which should have occurred in the month of May. The Indians, as usual, were in debt and supposed that in obtaining additional credit—and what was liable to be the case—they would really pay more than they ought for goods. Besides, they had promised to pay the merchants with whom they dealt at stipulated times and, as any honest people should be, were justly indignant at delays from the Great Father of a great country. They only wanted what was justly theirs, for the purpose of paying their just debts. Can we blame them?

When, at last, Mr. Thompson, the agent at St. Paul, was called upon to explain, it is said he appointed an early day, and when the Indians were assembled and one of the old chiefs was called forward and his money tendered in bank notes, he promptly handed it back, with the remark, "Injun take no rag money." They were then promised the specie, provided they were patient in waiting, but there came a day when they believed "patience had ceased to be a virtue." The history of that time strongly hints that emissaries of the rebel government in the South deliberately fanned the

already feeble flames of revolt in the Indian heart, through a spirit of revenge, but, for the good name of Americans and the innocent victims of the slaughter, it is to be hoped that such dastardly counsel was never given. Many of the chief leaders in the massacre were arrested, given an impartial trial, pronounced guilty of premeditated murder in its most inhuman form, and some twenty or thirty of them were executed by hanging, while as many more were placed in prison for life.

While it is true that the spirit of the age is aggressive toward the red man, who was once the original owner of the land, let us do him the justice to say that when dealt with equitably, he is not the infamous cut-throat our people have pictured him. Only one important treaty is on record where both parties acted strictly honorably; and, perhaps, the true brotherly kindness toward Magnussen deserves a like record. H.

Crockery & Glassware

LAMP BURNERS.	
No. 0 Sun	45
No. 1 "	50
No. 2 "	75
Tubular	75
LAMP CHIMNEYS.—Per box.	
6 doz. in box	
No. 0 Sun	1 75
No. 1 "	1 88
No. 2 "	2 70
First quality.	
No. 0 Sun, crimp top	2 25
No. 1 "	2 40
No. 2 "	3 40
XXX Flint.	
No. 0 Sun, crimp top	2 60
No. 1 "	2 80
No. 2 "	3 80
Pearl top.	
No. 1 Sun, wrapped and labeled	3 70
No. 2 "	4 70
No. 2 Hinge, " " "	4 70
La Bastic.	
No. 1 Sun, plain bulb, per doz.	1 25
No. 2 "	1 50
No. 1 crimp, per doz.	1 35
No. 2 "	1 60
STONEWARE—AKRON.	
Butter Crocks, per gal.	06 7/8
Jugs, 1/2 gal., per doz.	75
" 1 " " "	90
" 2 " " "	1 80
Milk Pans, 1/2 gal., per doz. (glazed 66c)	65
" 1 " " "	78

Scribner's Magazine

For the coming year will be noteworthy for a number of special features which the Publishers believe are of very unusual interest, and among them the following may be mentioned:

Sir Edwin Arnold

contributes to the December number the first of a series of four *Articles upon Japan*, its people, its ways, and its thoughts. Mr. Robert Blum, who was commissioned to go to Japan for Scribner's Magazine, has prepared a very remarkable series of drawings to illustrate Sir Edwin's papers. Articles upon the recent *Japanese Festival* will follow, illustrated by Mr. Blum.

Henry M. Stanley

has prepared for the January number an important article upon "*The Pigmies of the Great African Forest*." Another contribution in this field will be Mr. J. Scott Keltie's account of the recent *African Exhibition* held in London. Both papers will be amply illustrated.

The Wrecker,

a Serial Novel by Robert Louis Stevenson and Lloyd Osbourne, will run through a large part of the year. Illustrated by Hole. A two-part story by Frank R. Stockton will also appear.

Prof. James Bryce, M. P.,

author of "*The American Commonwealth*," will write a series of *Four Articles upon India*, embodying the results of his recent journey and studies on this land of never-ending interest.

Ocean Steamships

will be the subject of an important series somewhat upon the lines of the successful Railroad Articles. "*Passenger Travel*," "*The Life of Officers and Men*," "*Speed and Safety Devices*," and "*Management*," are some of the subjects touched upon and illustrated.

Great Streets of the World

is the title of a novel collection of articles on which the author and artist will collaborate to give the characteristics of famous thoroughfares. The first, on *Broadway*, will be written by Richard Harding Davis, and illustrated by Arthur B. Frost. Others will follow on *Piccadilly*, London; *Boulevard*, Paris; *The Corso*, Rome.

The price of Scribner's Magazine admits of adding a subscription to one's other reading at very small cost. Orders should be sent at once.

\$3.00 A YEAR. 25 CENTS A NUMBER.

Charles Scribner's Sons, Publishers,
743-745 BROADWAY, NEW YORK.

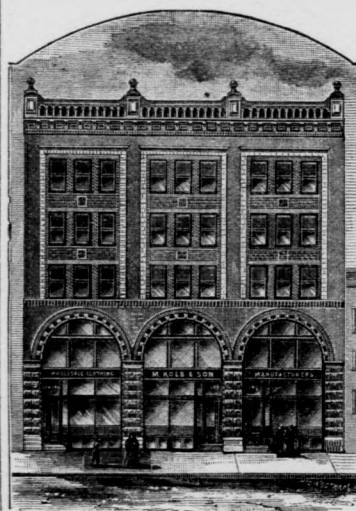
ESTABLISHED NEARLY 30 YEARS.

Michael Kolb & Son.,

ONE OF THE OLDEST AND MOST RELIABLE

Wholesale Clothing Manufacturers,

ROCHESTER, N. Y.



Instead of closing out our entire line of winter goods to one or two large merchants, we give every retailer an opportunity to secure great bargains in Chevoit. Kersey, Melton, Chinchilla and other material Overcoats, Ulsters, Pea Jackets and Vests. Also elegant Chevoit, Cassimere, Fancy Worsted and other suits in Cut-Away Frocks, Single and Double-Breasted Sacks, Prince Albert Coats and Vests and a few bargains in Pants.

Our representative, **WILLIAM CONNOR**, will be at Sweet's Hotel, Grand Rapids, Mich., on dates which will be given hereafter. Call and inspect these bargains. No better make for fitting in the market. Expenses allowed.

Any Merchant writing at any time to WILLIAM CONNOR, Box 346, Marshall, Mich., where he resides, wishing him to call upon them, he will gladly do so, and if he does not have what the merchant requires, there will be no harm done.

HOGLE OIL CO.,

Wholesale and Retail Dealers in Oils and Makers of Fine Lubricants.

OFFICE—19 and 21 Waterloo St. Telephone No. 319. WORKS—On C & W. M. and G. R. & I. R. R., one mile north of Junction. Telephone No. 611-3R.

The largest and most complete oil line in Michigan. Jobbers of all kinds of Cylinder Oils, Engine Oils, W. Va. Oils, Lard Oils, Neatsfoot Oils, Harness Oil, Signal Oil, Axle Grease, Boiler Purger, Kerosene Oils, Naptha, Turpentine, Linseed Oils, Castor Oil, Cooking Oils, Axle Oils, Machinery Grease, Cotton Waste Etc. See Quotations.

LEMON & PETERS,

IMPORTING AND

Wholesale Grocers.

SOLE AGENTS FOR

McGinty's Fine Cut Tobacco,

Lautz Bros. & Co.'s Soaps,

Niagara Starch,

Acme Cheese--Herkimer Co., N. Y.

Castor Oil Axle Grease.

GRAND RAPIDS.

POOR PENMANSHIP.

Written for THE TRADESMAN.

Of all the branches of education taught in our public schools, the least attention is paid to chirography. Special teachers are often employed—not all of them good writers in the broad sense which is demanded of a teacher—yet their pupils as men or women do not write either beautiful or readily legible letters. Not all who write well can teach others the art. Imparting what we know to others is strictly the province of all teachers, and any branch they are unable to impart they should abandon. It would seem as if the tyranny of fashion had much to do with writing and that the reader was supposed to have attended and graduated at a guessing school before he entered upon the business of real life, for we find in numberless instances he is left no other alternative than to guess at the contents of a document. Such is public opinion that it is generally found to be the reader (and not the writer of such scrawls) who is laughed at and viewed with disrespect. Almost every young man or young woman, graduating from a district school and desiring to enter a business service, is found serving an extra term or year at some business college, partially or wholly on purpose to obtain a better knowledge of writing. This should not be, and I ask, "Why is it?" for I cannot answer my own question.

I think every reader will bear me witness in the assertion that there was never a period in their remembrance when so large a percentage of people were really poor writers. It is no apology to say that some one else can read it. It should be so plain that a person who can decipher ordinary writing can read it readily. All admire beautiful writing, but seldom have a word of praise for its author. If it be said that in this age of haste we cannot afford the time to write well, I reply, How about affording the time it will take to read it? One thing I do notice, that if a merchant is in want of a clerk where much writing is done, the one who writes a good plain hand—all other things being equal—will have the first choice of position. If otherwise great and brilliant men or women write a barely legible hand, it is no credit to them, and I trust no one will imitate a Greeley's writing, expecting by so doing either to follow in his footsteps or attain his fame, as in all other respects they might be disappointed. OBSERVER.

The Honest Farmer Again.

From the Detroit News.

A Bay City groceryman tested the youthfulness of eggs about to be bought by shaking them. A wise old farmer stood the rule for one box, smiled benignly, and carried about half of them home. The next day the same farmer appeared with another box, and the shaking test failed to rattle a single egg. But the groceryman was rattled later in the day, when a lady sent back a basket saying she wanted raw eggs and not boiled ones. The honest farmer is still at large.

A Good Substitute.

Customer (to small boy in the grocery)—Have you any good West India molasses?

Boy (who had been told when out of any article to endeavor to sell something as nearly resembling it as possible)—No, sir; but we have some excellent North American tar!

BANKRUPT SALE

Of Sporting Goods.

Having bought the entire stock of **Spalding & Co.**, 100 Monroe St., of the assignee, it must be sold out at once at way below wholesale prices. Avail yourselves of this opportunity.

C. B. JUDD.

RINDGE, BERTSCH & CO.,

12, 14 AND 16 PEARL ST., GRAND RAPIDS, MICH.



We ask the trade to examine our line of Lumbermen's Socks. All the staple kinds, men's and boys', at popular prices; also the best line of Felt Boots made, in prices from \$9 to \$14. We can show you a fine line of Beaver Shoes and Slippers, foxed and plain, turns and M. S. Agents for the Boston Rubber Shoe Company.

ALFRED J. BROWN,

SEEDSMAN AND
Fruit Commission Merchant.

We are direct receivers of CALIFORNIA and FLORIDA ORANGES and are headquarters for BANANAS all the year round. The leading features in our line just now are

Cranberries, Grapes, California Fruit, Bananas, Oranges, Etc., Etc.

Parties having Clover Seed and Beans to offer please mail samples and we will endeavor to make you a satisfactory price.

THE ALFRED BROWN SEED STORE, Grand Rapids, Mich.

SEEDS

—AND—

GRAIN

Mention this paper.

W. H. MOREHOUSE & CO
Wholesale Dealers in
GRAIN, CLOVER and TIMOTHY
Hungarian, White Clover, Red Top,
Millet, Alfalfa or Lucerne, Blue Grass,
Orchard Grass, Lawn Grass, POPCORN, etc.

CHOICE CLOVER and TIMOTHY SEEDS
a specialty.

Orders for purchase or sale of Seeds for future delivery promptly attended to. Correspondence solicited.
Warehouses—325 & 327 Erie St. } TOLEDO, OHIO.
Office—46 Produce Exchange.

WM. R. KEELER,

JOBBER OF

Confectionery and Fruits, Nuts and Cigars,

412 SOUTH DIVISION ST.

TELEPHONE 92-3R.

My stock includes everything generally kept in my line, which I sell at rock bottom prices. Send me your mail orders. I will guarantee satisfaction.

PERKINS & HESS

DEALERS IN

Hides, Furs, Wool & Tallow,

NOS. 122 and 124 LOUIS STREET, GRAND RAPIDS, MICHIGAN.

WE CARRY A STOCK OF CAKE TALLOW FOR MILL USE

WANTED!

Potatoes and Onions in Car Lots.

GRAND RAPIDS FRUIT AND PRODUCE CO.,
GRAND RAPIDS.

WM. H. THOMPSON & CO.,

WHOLESALE

COMMISSION MERCHANTS.

SPECIALTY

POTATOES!

No. 166 South Water St., Chicago. Fair cash advances made on consignments.

Offers of stock for direct purchase, in car lots, will not be entertained unless quality, size, variety and condition of stock is stated, condition guaranteed, and price named per bushel delivered track Chicago, with weights guaranteed not to fall short over two per cent. from invoice billing.

MOSELEY BROS.,

—WHOLESALE—

Fruits, Seeds, Oysters and Produce.

All kinds of Field Seeds a Specialty.

If you are in market to buy or sell Clover Seed, Beans or Potatoes, will be pleased to hear from you.

26, 28, 30 and 32 Ottawa St., - - GRAND RAPIDS

C. N. RAPP & CO.,

WHOLESALE DEALERS IN

Foreign and Domestic Fruits.

9 No. IONIA ST., GRAND RAPIDS, MICH.

Headquarters for Jersey Sweet Potatoes

WE HANDLE MICHIGAN POTATOES IN CAR LOTS.

AMONG THE TRADE.

AROUND THE STATE.

Saginaw—Carl Andreas, druggist, has been closed on chattel mortgage.

Minden City—Geo. Wade, dealer in agricultural implements, has resigned.

Marshall—Frank B. Snyder succeeds Snyder & Prior in the furniture business.

North Star—Geo. F. Hoisington has sold his general stock to Mrs. R. C. Gardner.

Frankfort—Arthur K. McMullen has sold his hardware stock to Chas. D. Driggs.

Saginaw—Weil, Martin & Fish succeeded S. Weil & Co. in the commission business.

Springport—The Co-operative P. of I. Association is being organized on a stock company basis to engage in general trade.

Big Rapids—Jas. K. Sharp's grocery store has been closed on chattel mortgage held by I. M. Clark & Son and Darrah Bros. & Co.

Holton—Dr. Peter Beyer has re-opened a drug and notion store at this place. He still continues in the drug business at Grandville.

Saginaw—Ground has been broken for L. H. Cornwall's new refrigerator building, which will be one of the finest of its kind in Michigan.

Muskegon—Edwin R. Ford has sold his interest in the grocery firm of Christie & Co. to his partner, who will continue the business under the style of D. Christie.

Mancelona—H. L. Welling recently uttered six chattel mortgages on his dry goods and clothing stock, aggregating nearly \$9,000, and the stock is now in the hands of the sheriff.

Fremont—Jas. P. Odell has gone to Ann Arbor to pursue a course in the medical department of the University. His drug store is being managed in the meantime by Dallas D. Alton.

Kalamazoo—Wm. Brownell has purchased the grocery stock of T. A. Palmer, and will continue the business at the old stand. He will also continue the same business at his down-town stand.

MANUFACTURING MATTERS.

Standish—James Norn has shut down his sawmill for repairs, which will include a battery of boilers.

Owosso—The Eureka Cement Co. has incorporated under the same style, with an authorized capital stock of \$100,000.

Grand Ledge—The Grand Ledge Tile Co. is making arrangements to increase its capital stock from \$10,000 to \$25,000.

St. Helen—Henry Stephens & Co. are extending their logging railroad several miles. The route is now being surveyed.

Detroit—The Baugh Steam Forge Co. is succeeded by the Michigan Forge & Iron Co., with a paid in capital of \$250,000.

Union City—C. W. Johnson has been induced to remove his stove factory from Coldwater to this place by reason of a \$6,000 bonus.

Kalkaska—C. B. Shaver has completed his lumbering contract, having handled 48,000,000 feet of logs during the past eighteen months.

Detroit—The Berlin Weissbeer Co. has been incorporated with \$10,000 capital, \$3,000 being paid in. The stockholders are George Stroh, Adolph and George Osius and M. Wigner.

Bay City—The Robinson Salt & Lumber Co.'s mill, which has been idle some time, has resumed operations, and is

sawing for S. G. M. Gates. The Peters lumber on the docks of this concern is being shipped.

Marion—F. E. Stanley, who formerly operated a small sawmill at Millington, has purchased mill machinery and is putting up a mill in Marion township, where he owns a tract of timber. It is on the line of the Toledo, Ann Arbor and North Michigan.

Detroit—Munger, Freeman & Co. have been incorporated with \$250,000 capital, \$150,000 being paid in. Sidney D. Miller holds 10,000 shares of stock, S. A. Munger, John Freeman and D. C. Lamater 1,500 shares each, and H. S. Sibley 500 shares. The company succeeds S. A. Munger & Co. in the wholesale hardware business.

Committee for the Sixth Annual Party.

The officers of the Grand Rapids Traveling Men's Association have selected the following committees to serve on the occasion of the sixth annual social party, on Dec. 12:

Reception—L. M. Mills, Manley Jones, John C. Utman, W. Fred Blake, D. S. Haugh, Jas. A. Massie, R. D. Warner, Chas. S. Remington, Albert C. Antrim, John C. Kenning, John Fell, R. J. Coppes, A. H. Nichols, Wm. B. Edmonds.

Introductory—Geo. F. Owen, Wm. Logie, J. N. Bradford, Fred W. Powers, S. A. Sears, A. B. Cole, H. Baker, J. B. McInnes.

Floor—H. S. Robertson, Chas. S. Robinson, Chas. M. McLain, A. D. Baker.

Door—W. H. Jennings, W. G. Hawkins, Thos. Ferguson, J. B. Tanner.

The Ionia street armory has been secured for the occasion. Wurzburg & Bronson will furnish the music.

Behind the Bars.

Justice has finally overtaken a portion of the disreputable gang of mercantile plunderers who have made their headquarters at Mulliken. D. E. Hallenback and J. H. Wasson have each been sentenced to one year at the Ionia House of Correction and Justice of the Peace Dinkin, who appears to have been the ring leader of the gang, goes to Jackson for two years. These sentences grow out of the swindling operations of the trio at North Branch, Lapeer county. It is understood that other charges, equally as serious, will be preferred against them on the expiration of their present sentences.

Good Words Unsolicited.

J. R. Wylie & Bro., general dealers, Richland: "It is money well invested."

W. R. Dennis & Co., wholesale hats and furnishing goods, Kansas City: "It is a welcome visitor."

VISITING BUYERS.

Smith & Bristol, Ada
Jorgensen & Hemingsen, Ashland
P H Kilmartin & Son, Orange
C F Walker, Glen Arbor
A J White, Bass River
E E Rice, Croton
J E Thurkow, Morley
Adam Newell, Burnip's Corn
Geo D Van Vranken, Cadillac
A W Fenton, Bailey
Hessler Bros, Rockford
E S Botsford, Dorr
Jas J Johnson, Travre City
Wm VerMeulen, Beaver Dam
J N Wait, Hudsonville
W F Nagler, Howard City
J W Mead, Berlin
Paul J Tams, Muskegon
Holden & Hise, Hastings
E Helntzleman, Lyon
H Van Noord, Jamestown
Den Herder & Tams, Vriesland
J Riddering, Drenthe
Geo E Burley, Canada Corn
J L Thomas, Cannonsburg
W R Lawton, Berlin
Peter Dendel, Hopkins
E Young, Ravenna
Ell Runnels, Corning
Field & Ballard, Sparta
D D Harris, Shelbyville
E S Fitch, Wayland
Smallegan & Pickard, Forest Grove
Pipp Bros. & Martindale, Kalkaska
Geo Schichtel, New Salem
M Minderhout, Hanley
M Heyboer & Bro., Oakland
A Lahuis, Zeeland
John Gunstra, Lamont
H Bakker & Son, Drenthe
W Watson, Farmale
G F Cook, Grove
J McPherson, Lowell
D H Decker, Zeeland
N Bouma, Fisher Station
Mills & Mills, Ashland
John Damstra, Gitchell
W McWilliams, Conklin
M J Butler, Sand Lake
B Gilbert & Co., Moline
D F Watson, Ada
A M Church, Englishville
P Voorhorst, Overisel
John De Vries, Jamestown
P Bresnahan, Parnell
Barber Bros, Harbor Sprgs
Dan Horton, Remus
T S Jordan, Elmira
Carlson Bros, Gilbert
H H Hanlon, Middleville
D M Skidmore, Alto
J L Purchase, Bauer
Geo A Sage, Rockford
C B Johnson, Palo
E Hagedorn, Fife
E White, Lee
John Baker, Chauncey
Rhodes & Leonard, Hart
Gus Begman, Bauer
Wallling Bros., Lamont
DeVost Bros., Alba
R E Adams, Morley
Stitt & Sanford, Hart

NEW DEPARTURE.

Foster, Stevens & Co. Specialize Another Important Department.

Foster, Stevens & Co. are now receiving from Chicago the stock and fixtures of C. B. James, who for several years has carried on a large business in machinists' supplies and carpenter tools at 98 Lake street. Mr. James, desiring to go to the Pacific Coast, offered his stock and fixtures at a bargain which Foster, Stevens & Co. took advantage of, as they desired pushing and developing this branch of their business. They have also secured the services of Mr. E. B. James, who has been with his father ever since he started and is thoroughly posted on tools of all kinds. Mr. James will have charge of this line of goods, and very soon Foster, Stevens & Co. will issue an exclusive machinists' supply and tool catalogue for distribution to the trade and mechanics. Mr. C. B. James did a large business all over the United States with machine shops and factories, all of which Foster, Stevens & Co. will try and hold.

In speaking of this purchase, Foster, Stevens & Co. say that while they carried the largest line of carpenter tools and machinists' supplies of any house in Grand Rapids, and had a very large trade, they felt the necessity of increasing their assortment and placing this department in charge of an experienced salesman.

Association Notes.

Allegan Gazette: "H. H. Pope will tell the Michigan Business Men's Association, in Grand Rapids next week 'What I know about oil wells.' It is safe to say the paper will not be a dull one."

Owosso Times: "There is a possibility that a large foundry and machine shop may soon be established in Owosso. The Manufacturing Committee of the Business Men's Association has had correspondence with a first-class firm looking to that end. The matter will be decided within a few days."

Referring to the convention, Ex-President Hamilton writes: "I am desirous that our convention on the 25th should be well attended and I propose to make every effort to have one or more delegates from our surrounding associations attend. I am in receipt of a letter from President Whitney, urging a full attendance of the Executive Board and asking for co-operation in securing a full meeting. Our delegates have already been appointed and I think you will see the full number present. I have sometimes regretted that the above date was selected, but the fact of the convention being held in a city where our business men are coming and going so often and where every merchant finds both pleasure and profit, will, I hope, secure us a full attendance. The local associations should remember the good done in the past, and send full delegations to represent them. The programme is a good one and it promises an enjoyable occasion. I hope all members will feel the importance of the meeting and turn out in full."

FOR SALE, WANTED, ETC.

Advertisements will be inserted under this head for two cents a word the first insertion and one cent a word for each subsequent insertion. No advertisement taken for less than 25 cents. Advance payment.

BUSINESS CHANCES.

FOR SALE—DRUG STOCK AND FIXTURES—GOOD business; established six years; will sell at inventory. O. H. Richmond & Co., Grand Rapids, Mich. 140

FOR SALE—A SPOT CASH CLOTHING AND GENTS' furnishing goods business in a live town of 2,000 population; factories pay out regularly every week in wages \$2,500; only clothing store in town; rent \$150 a year; stock will inventory \$4,000 by 1st of December; good reasons for selling. Write at once to M. S. ROGAN, Otsego, Allegan Co., Mich. 149

DESIRABLE BUSINESS FOR SALE AT A BARGAIN—A \$7,000 stock of dry goods, well selected and well arranged, with a well established patronage of twenty years' standing; best location in St. Johns, a lively town of 2,500 population and one of the best county seats in Michigan for general trade. For information apply to W. Hunday, St. Johns, Mich. 145

FOR SALE—TWENTY SHARES STOCK IN THE Hazeltine & Perkins Drug Co. at 105. No. 146, care Michigan Tradesman. 146

FOR SALE—BLOCK OF STOCK IN THE PEOPLES' Savings Bank. Address No. 147, care Michigan Tradesman. 147

FOR SALE—600 SHARES FULL PAID STOCK American Eagle Tobacco Company at 15 per cent. discount. Wm. S. Hopkins, St. Clair, Mich. 148

MUST BE SOLD ON ACCOUNT OF FAILING business; a No. 1 stock of boots, shoes and rubbers, groceries and provisions; best location and good trade; easy terms and a big bargain. For particulars see Rindge, Hertsch & Co., Olney & Judson Grocer Co., Grand Rapids, or address Lock Box 25, Harbor Springs, Mich. 149

FOR SALE OR EXCHANGE—A GOOD HOME IN Charlotte for grocery stock; any location Address J. D. Burkhead, 694 South Madison, Grand Rapids. 142

CLOTHING MEN—ATTENTION—NEW STORE VERY centrally located in one of the smartest villages in Michigan can be had for the clothing business; rent reasonable. Address 139, care Michigan Tradesman. 139

FOR SALE—WELL-SELECTED DRUG STOCK AND new fixtures in desirable location in this city; will sell at invoice on reasonable terms; reason for selling: owner has other business. L. M. Mills, 54 South Ionia street, Grand Rapids. 135

FOR SALE—SHOE STOCK. J. E. FOSTER, DOWAGiac, Mich. 136

WANTED—TO PURCHASE STOCK OF MERCHANDISE, hardware, groceries, boots and shoes; send particulars. Address Box 67, Salem, Neb. 137

TO EXCHANGE—I HAVE \$40,000 IN FARMS AND city property to exchange for merchandise in stocks of \$1,000 or upwards. G. W. Watrous, Lansing, Mich. 138

FOR SALE—A COMPLETE DRUG STOCK AND FIXTURES; stock well assorted can be bought at a bargain. Address for particulars S. P. Hicks, Lowell, Mich. 134

FOR SALE—\$300 STOCK OF DRUGS. ADDRESS B. E. care Michigan Tradesman. 115

FOR SALE—STOCK OF HARDWARE AND BUILDING in the best town of Northern Michigan. Address No. 96, care Michigan Tradesman. 96

WANTED—I HAVE SPOT CASH TO PAY FOR A general or grocery stock; must be cheap. Address No. 26, care Michigan Tradesman. 26

SITUATIONS WANTED.

WANTED—SITUATION IN GROCERY BY AN experienced grocery clerk twenty-one years old; best of references. Address No. 144, care Michigan Tradesman. 144

WANTED—POSITION BY REGISTERED PHARMACIST; four years' practical experience. Address Box 170, Bangor, Mich. 141

WANTED—SITUATION IN OFFICE BY YOUNG lady of 20, who has had the advantage of collegiate education; does not write short hand, but is good penman; wages of \$2.00 such an object as a pleasant place to work. Address Z, care Michigan Tradesman. 122

MISCELLANEOUS.

WANTED—5,000 BUSHELS OF NEW CLOVER SEED; state price and how much you have for sale. Gooding & Son, Gooding, Mich. 133

FOR SALE OR RENT—A NICE BRICK STORE in the village of Morrice; size of store, 25x60 feet; insurance low; good opening for general store. Call on or address B. F. Rann & Son, Morrice, Mich. 121

ABOLISH THE PASS BOOK AND SUBSTITUTE THE Tradesman Coupon, which is now in use by 5,000 Michigan merchants—all of whom are warm in praise of its effectiveness. Send for sample order, which will be sent prepaid on receipt of \$1. The Tradesman Company, Grand Rapids.

SAMPLES OF TWO KINDS OF COUPONS FOR RETAILERS will be sent free to any dealer who will write for them to the Suttill Coupon Pass Book Co., Albany, N. Y. 564

RED The most effective Cough Drop in
STAR the market Sells the
quickest and pays the
best. Try
them
DROPS
MANUFACTURED BY
A. E. BROOKS & CO.
Grand Rapids, Mich
The Fine Line of Candy in the State.

P. B. OYSTERS. P. B.

The packing and distributing of FRESH OYSTERS among the trade in Michigan is one of the features of our business, and from September first to the May following, we are headquarters for these goods, and shall appreciate and promptly attend to all orders sent us, as heretofore, guaranteeing quality, measure and satisfaction.

THE PUTNAM CANDY CO.

GRAND RAPIDS GOSSIP.

Jas. Kilmartin has opened a meat market at 999 South Division street.

E. Baker has removed his grocery stock from 490 Turner street to the hay-market, on Canal street.

Perkins & Co. succeed the Grand Rapids Machinery Co. in the manufacture of universal trimmers.

C. M. Woodard, bazaar dealer at the corner of Coit avenue and Fifth street, has added a line of notions. P. Steketee & Sons furnished the stock.

Hester & Fox have sold a seventeen horse-power engine and boiler to Wm. H. Pettit & Co., who are manufacturing baby carriages on the west side.

Cheney & Barnhart, dealers in lumber and shingles at 19 Lyon street, will dissolve partnership Jan. 1. Each partner will continue the business alone.

P. Steketee & Sons have taken possession of the store at 81 Monroe street, having refinished the interior and added electric lights and other modern improvements.

R. Bos, who carried on the grocery business nine years at corner of Jefferson and Wenham avenues, has concluded to locate at Orange City, Iowa, where he will embark in the grocery business.

The annual meeting of the Ball-Barnhart-Putman Co. was held last Monday. Fred H. Ball was elected Secretary of the corporation, O. A. Ball having voluntarily relinquished that office to his son.

C. H. Rose and Jas. Forbes have formed a copartnership under the style of Rose & Forbes and engaged in the grocery business at Shelby. The Ball-Barnhart-Putman Co. furnished the stock.

W. F. Nagler, formerly engaged in the drug business at Caledonia, has leased a store at Howard City and will open a drug store there about Dec. 1. The Hazeltine & Herkins Drug Co. is putting up the stock.

E. B. Wright has leased the factory of the Grand Rapids Refining Co. to two former employees of the firm, who will continue the business. He will also retire from the Hogle Oil Co. on Jan. 1, when that business will be continued by Thos. C. Hogle.

Foster, Stevens & Co. have purchased the stock of machinists' supplies and carpenter tools formerly owned by C. B. James, at Chicago, and have removed the same to this city, where it will be incorporated in their already large stock. The department will be managed by E. B. James, a son of the former proprietor, who has been engaged for the purpose and will give it his exclusive attention.

A Druggist's Protest.

GRAND RAPIDS, Nov. 24.—I am a druggist and have never gone beyond the legitimate limits of my business. I have never sold an article which belongs to the dry goods, grocery or hardware dealer. Such being the case, I deplore the action of a certain dry goods dealer in putting in a line of goods foreign to the dry goods business—goods which belong to the drug trade and ought never to be sold outside of a drug store. By promptly meeting the prices established by their illegitimate competitor, the druggists have deprived him of any advantage in an advertising way and he has simply added one more line of goods which will be sold at no profit, which is by no means a desirable

thing to do. Perhaps Mr. Spring imagines that the antagonism of a half hundred druggists will help his business. If he does harbor such an opinion, perhaps the future will cause him to look at the matter in an altogether different light.

SOUTH DIVISION.

Mr. Levi's Ideas of a Carnival.

"Ex-Mayor Dikeman's suggestion as to a carnival in last week's TRADESMAN meets my hearty approval," remarked I. C. Levi, the other day, "but I think that fair week would be a poor time to hold it. The city is full of strangers at that time and needs no additional attraction. The most advantageous time to hold a carnival, in my opinion, is in the month of May, when spring trade has fairly begun and the people need an incentive to visit the city. The expense of the parades, illumination, music and fireworks need not exceed \$2,000 for six nights' entertainment and the merchants could well afford to contribute that amount for the sake of the extra trade the outside visitors would give them. I am confident the furniture and other manufacturers would add to the attractiveness of the parade by a series of trade displays, making the event one long to be remembered. The experiment is worthy of a trial, at all events."

Another Enormous Combine.

Twenty-five reaper and mower factories have pooled their issues under the style of the American Harvester Co., which has been organized at Chicago with a capital stock of \$35,000,000. The new company is not a trust, but an actual consolidation, all the firms losing their identity in the new corporation. It is claimed that this move will allow a reduction of price in the harvesters and also of binding twine. The capacity of the new corporation will be about 150,000 mowers and binders annually. Increased profits are expected to be made by a curtailment of agents and agency expenses, especially at the principal distributing markets in foreign countries.

FINANCIAL.

Local Stock Quotations.

Reported by the Michigan Trust Company.

Anti-Kalsomine Co.	150
Alpine Gravel Road Co.	77
Aldine Manufacturing Co.	60
Belknap Wagon & Sleigh Co.	100
Canal Street Gravel Road Co.	80
Fifth National Bank	100
Fourth National Bank	100
Grand Rapids Brush Co.	85
Grand Rapids Packing and Provision Co.	102
Grand Rapids Fire Insurance Co.	115
Grand Rapids Electric Light and Power Co.	75
Grand Rapids Savings Bank	120
Grand Rapids Chair Co.	110
Grand Rapids National Bank	135
Grand Rapids Felt Boot Co.	107
Grandville Avenue Plank Road Co.	150
Kent County Savings Bank	125
Michigan Barrel Co.	100
New England Furniture Co.	95
National City Bank	132
Old National Bank	132
Plainfield Avenue Gravel Road Co.	25
Phoenix Furniture Co.	60
Sligh Furniture Co.	85
Street Railway Co. of Grand Rapids	40
Walker Gravel Road Co.	80
Peninsular Club 4 per cent. Bonds	75

Financial Miscellany.

The oldest bank note of which we have any record was issued in China as far back as 2697 B. C.

The Distillers and Cattle Feeders' Co. has declared a monthly dividend of $\frac{1}{2}$ per cent., payable Dec. 1.

The Philadelphia patent flat-opening back is controlled in Michigan by Barlow Bros., of Grand Rapids. Don't fail to have your next ledger or journal bound with it. It adds very little to the cost and makes the *strongest blank book ever known*. Send for prices.

In the Dealer's Own Hands.

In our opinion the three chief drawbacks of the retail trade are

Dead-beats,
Peddlers and
Combination Goods.

The Dead-beat can be avoided by giving no credit; the Peddler can be ostracized by enforcing the State law; and goods not controlled by trusts and combinations can be obtained by dealing with our house. Every dealer, therefore, has it in his own hands to curtail the abuses which serve to make retail trade unprofitable.

Telfer Spice Company,
GRAND RAPIDS, MICH.

F. J. DETTENTHALER,

JOBBER OF



Oysters

—AND—

Salt Fish

Mail Orders Receive Prompt Attention.

See Quotations in Another Column.

CONSIGNMENTS OF ALL KINDS OF WILD GAME SOLICITED.

The P. B. Cough Drops

HAVE NO EQUAL. SOLD EVERYWHERE. MANUFACTURED BY
PUTNAM CANDY CO.

The P. B. Cough Drops

ARE PURE, CLEAN AND HIGHLY MEDICATED. MANUFACTURED BY
PUTNAM CANDY CO.

El. Puritano Cigar.



The Finest 10 Cent Cigar
ON EARTH.

MANUFACTURED BY

DILWORTH BROTHERS,
PITTSBURGH.

TRADE SUPPLIED BY

I. M. CLARK & SON,
Grand Rapids.
BRADDOCK, BATEMAN & CO.,
Bay City.

CURTISS & CO.,

WHOLESALE

Paper Warehouse.

FLOUR SACKS, GROCERY BAGS, TWINE AND WOODEN WARE.

Houseman Block,

Grand Rapids, Mich.

Dry Goods.

"Taking an Interest."

From the Youth's Companion.

"She," said the manager of a great retail establishment, pointing out the forewoman of one of the departments, "is the most successful of all the three hundred salespeople in the house. She began behind a small counter where different colored embroidering silks were sold. I observed that customers would ask for her, and if she was engaged would wait until she was ready to serve them."

"I wished to find out the reason for this, and offered to bring another saleswoman to a patient customer one day."

"No," she said. "Miss Crale never forgets the kind of silk which I use. She remembers the grade and even the shade which I bought before. And she takes such an interest in it!"

"These two qualities—her memory of the preferences of her customers and her interest in them—have made her the best saleswoman that we have ever had."

A daughter of a prominent Senator made his house the most popular resort in Washington a few winters ago.

"There are many women here," said a friend, "more beautiful and more brilliant than Miss Dash, but she never forgets you or anything that concerns you. After years of absence, if you go to her house, she will remember that you take three lumps of sugar in your tea, that you dislike the color of yellow, and that your favorite songs are Scotch ballads. It is a trifling quality, but certainly it gives her a wonderful charm."

No quality will strengthen the influence of a sister, a wife or a mother so much in their home as this persistent remembrance of the little likes and dislikes of those about her, with a hearty effort to indulge them.

Surely every woman should try to strengthen her influence in the field in which God has set her to work. Some of them may complain that they have no memory for trifles, nor a keen sympathy with the wants or feelings of others. As a rule, this is because they are exclusively occupied with their own wants and feelings.

Put self out of your heart, and you will be surprised to find how large and warm a tenement it is!

The Dry Goods Market.

Prints are a trifle lower, owing to the decline in printing cloths. American ginghams have advanced $\frac{1}{4}$ c. Some brands of brown cottons have declined. Burlaps have advanced $\frac{1}{4}$ c.

The wholesale price of whalebone is now \$10,000 a ton. A project is on foot to organize whaling expeditions from Australia to the Antarctic seas, where it is believed plenty of whales are to be found. It is an almost untouched whaling ground.

Fennville—W. A. Smith has sold his meat market to Bay & Woodard.

Prices Current.

UNBLEACHED COTTONS.	
Atlantic A.....	7
" H.....	6 $\frac{1}{4}$
" P.....	6
" D.....	6 $\frac{1}{4}$
" LL.....	6 $\frac{1}{4}$
Amory.....	7 $\frac{1}{4}$
Archery Bunting.....	4 $\frac{1}{4}$
Beaver Dam A A.....	5 $\frac{1}{4}$
Blackstone O, 32.....	5
Black Rock.....	7
Boot, A L.....	7 $\frac{1}{4}$
Chapman cheese cl.....	8 $\frac{1}{4}$
Comet.....	7
Dwight Star.....	7 $\frac{1}{4}$
Clifton C C C.....	6 $\frac{1}{4}$
" Arrow Brand.....	5 $\frac{1}{4}$
" World Wide.....	7
" LL.....	5
Full Yard Wide.....	6 $\frac{1}{4}$
Honest Width.....	6 $\frac{1}{4}$
Hartford A.....	5 $\frac{1}{4}$
Madras cheese cloth.....	6 $\frac{1}{4}$
Noibe R.....	5 $\frac{1}{4}$
Our Level Best.....	6 $\frac{1}{4}$
Oxford R.....	6 $\frac{1}{4}$
Pegnot.....	7 $\frac{1}{4}$
Solar.....	6 $\frac{1}{4}$
Top of the Heap.....	7 $\frac{1}{4}$
BLEACHED COTTONS.	
Amsburg.....	7
Blackstone A A.....	8
Beats All.....	4 $\frac{1}{4}$
Cleveland.....	7
Cabot.....	7 $\frac{1}{4}$
Cabot, K.....	6 $\frac{1}{4}$
Dwight Anchor.....	9
" shorts.....	8 $\frac{1}{4}$
Edwards.....	6
Empire.....	7
Farwell.....	7 $\frac{1}{4}$
Fruit of the Loom.....	8 $\frac{1}{4}$
Fitchville.....	7 $\frac{1}{4}$
First Prize.....	6 $\frac{1}{4}$
Fruit of the Loom K.....	8
Fairmount.....	4 $\frac{1}{4}$
Full Value.....	6 $\frac{1}{4}$
Geo. Washington.....	8 $\frac{1}{4}$
Glen Mills.....	7
Gold Medal.....	7 $\frac{1}{4}$
Green Ticket.....	8 $\frac{1}{4}$
Great Falls.....	6 $\frac{1}{4}$
Hope.....	7 $\frac{1}{4}$
Just Out.....	4 $\frac{1}{4}$ @ 5
King Phillip.....	7 $\frac{1}{4}$
" OP.....	7 $\frac{1}{4}$
Lonsdale Cambric.....	10 $\frac{1}{4}$
Lonsdale.....	@ 8 $\frac{1}{4}$
Middlesex.....	@ 5
No Name.....	7 $\frac{1}{4}$
Oak View.....	6
Our Own.....	6
Pride of the West.....	12
Rosalind.....	7 $\frac{1}{4}$
Sunlight.....	4 $\frac{1}{4}$
Vinyard.....	8 $\frac{1}{4}$
HALF BLEACHED COTTONS.	
Cabot.....	7 $\frac{1}{4}$
Dwight Anchor.....	8 $\frac{1}{4}$
Farwell.....	7 $\frac{1}{4}$
UNBLEACHED CANTON FLANNEL.	
Tremont N.....	5 $\frac{1}{4}$
Hamilton N.....	6 $\frac{1}{4}$
" L.....	7
Middlesex A T.....	8
" X.....	9
" No. 25.....	9
BLEACHED CANTON FLANNEL.	
Hamilton N.....	7 $\frac{1}{4}$
Middlesex P T.....	8
" A T.....	9
" X A.....	9
" X F.....	10 $\frac{1}{4}$
DRESS GOODS.	
Hamilton.....	8
Nameless.....	20
".....	25
".....	27 $\frac{1}{2}$
G G Cashmere.....	21
Nameless.....	16
".....	18
".....	35
CORSET JEANS.	
Biddeford.....	6
Brunswick.....	6 $\frac{1}{4}$
PRINTS.	
Allen, staple.....	5 $\frac{1}{4}$
" fancy.....	5 $\frac{1}{4}$
" robes.....	5
American fancy.....	5 $\frac{1}{4}$
American indigo.....	5 $\frac{1}{4}$
American shirtings.....	4 $\frac{1}{4}$
Arnold.....	6 $\frac{1}{4}$
" long cloth B.....	10 $\frac{1}{4}$
" century cloth.....	8 $\frac{1}{4}$
" gold seal.....	10 $\frac{1}{4}$
" Turkey red.....	10 $\frac{1}{4}$
Berlin solids.....	5 $\frac{1}{4}$
" oil blue.....	6 $\frac{1}{4}$
" green.....	6 $\frac{1}{4}$
Cocheco fancy.....	6
" madders.....	6
Eddystone fancy.....	6
Hamilton fancy.....	6 $\frac{1}{4}$
" staple.....	5 $\frac{1}{4}$
Manchester fancy.....	6
" new era.....	6 $\frac{1}{4}$
Merrimack D fancy.....	6 $\frac{1}{4}$
Merrimack D fancy.....	6 $\frac{1}{4}$
Indigo blue.....	10 $\frac{1}{4}$
TICKINGS.	
Amoskeag A C A.....	13
Hamilton N.....	7 $\frac{1}{4}$
" D.....	11
" Awning.....	11
Farmer.....	8
First Prize.....	11 $\frac{1}{4}$
Warren.....	14
COTTON DRILL.	
Atlanta, D.....	6 $\frac{1}{4}$
Boot.....	6 $\frac{1}{4}$
Clifton, K.....	7 $\frac{1}{4}$
No Name.....	7 $\frac{1}{4}$
Top of Heap.....	10
SATINES.	
Simpson.....	20
".....	18
".....	16
Cocheco.....	10 $\frac{1}{4}$
Imperial.....	10 $\frac{1}{4}$
Black.....	@ 9 $\frac{1}{4}$
".....	@ 9 $\frac{1}{4}$
".....	@ 9 $\frac{1}{4}$

DEMINS.	
Amoskeag.....	12 $\frac{1}{4}$
" 9 oz.....	14 $\frac{1}{4}$
" brown.....	13
Everett, blue.....	12
" brown.....	12
Jaffrey.....	11 $\frac{1}{4}$
Lancaster.....	12 $\frac{1}{4}$
Lawrence, 9 oz.....	13 $\frac{1}{4}$
" No. 220.....	13
" No. 250.....	11 $\frac{1}{4}$
" No. 280.....	10 $\frac{1}{4}$
GINGHAMS.	
Glenarven.....	6 $\frac{1}{4}$
Lancashire.....	6 $\frac{1}{4}$
Normandie.....	7 $\frac{1}{4}$
Renfrew Dress.....	7 $\frac{1}{4}$
Toil du Nord.....	10@10 $\frac{1}{4}$
Amoskeag.....	7
AFC.....	10 $\frac{1}{4}$
Persian.....	8 $\frac{1}{4}$
Bates.....	6 $\frac{1}{4}$
Warwick.....	8 $\frac{1}{4}$
York.....	6 $\frac{1}{4}$
Hampton.....	6 $\frac{1}{4}$
Windermeer.....	5
Cumberland.....	5
Essex.....	4 $\frac{1}{4}$
CARPET WARP.	
Peerless, white.....	18
Peerless colored.....	20 $\frac{1}{4}$
GRAIN BAGS.	
Amoskeag.....	17
Harmony.....	16 $\frac{1}{4}$
Stark.....	20 $\frac{1}{4}$
American.....	16 $\frac{1}{4}$
Valley City.....	15 $\frac{1}{4}$
Georgia.....	15 $\frac{1}{4}$
Pacific.....	14 $\frac{1}{4}$
THREADS.	
Clark's Mile End.....	45
Coats, J. & P.....	45
Holyoke.....	22 $\frac{1}{2}$
Barbour's.....	88
Marshall's.....	88
KNITTING COTTON.	
No. 6.....	33
" 8.....	34
" 10.....	35
" 12.....	36
White Colored.....	38
No. 14.....	37
" 16.....	38
" 18.....	39
" 20.....	40
CAMBRICS.	
Slater.....	4 $\frac{1}{4}$
White Star.....	4 $\frac{1}{4}$
Kid Glove.....	4 $\frac{1}{4}$
Newmarket.....	4 $\frac{1}{4}$
Edwards.....	4 $\frac{1}{4}$
Brunswick.....	4 $\frac{1}{4}$
RED FLANNEL.	
Fireman.....	32 $\frac{1}{2}$
Creedmore.....	27 $\frac{1}{2}$
Talbot XXX.....	30
Nameless.....	27 $\frac{1}{2}$
Buckeye.....	32 $\frac{1}{2}$
MIXED FLANNEL.	
Red & Blue, plaid.....	40
Union R.....	22 $\frac{1}{2}$
Windsor.....	18 $\frac{1}{2}$
6 oz Western.....	21
Union B.....	22 $\frac{1}{2}$
Grey S R W.....	17 $\frac{1}{2}$
Western W.....	18 $\frac{1}{2}$
D R F.....	18 $\frac{1}{2}$
Flushing XXX.....	22 $\frac{1}{2}$
Manitoba.....	23 $\frac{1}{2}$
DOMEST FLANNEL.	
Nameless.....	8 @ 9 $\frac{1}{4}$
".....	8 $\frac{1}{4}$ @10
".....	9 @10 $\frac{1}{4}$
".....	12 $\frac{1}{2}$
CANVASES AND PADDING.	
Slater.....	9 $\frac{1}{4}$
Brown.....	9 $\frac{1}{4}$
Black.....	13
White.....	13
Black.....	15
White.....	15
Black.....	17
White.....	17
Black.....	20
White.....	20
DUCKS.	
Severin, 8 oz.....	9 $\frac{1}{4}$
Mayland, 8 oz.....	10 $\frac{1}{4}$
Greenwood, 7 $\frac{1}{2}$ oz.....	9 $\frac{1}{4}$
Greenwood, 8 oz.....	11 $\frac{1}{4}$
Stark.....	13 $\frac{1}{4}$
WADDINGS.	
White, doz.....	25
Colored, doz.....	20
Per bale, 40 doz.....	\$7 50
SILKES.	
Slater, Iron Cross.....	8
" Red Cross.....	9
" Best.....	10 $\frac{1}{4}$
" Best AA.....	12 $\frac{1}{4}$
Pawtucket.....	10 $\frac{1}{4}$
Dundie.....	9
Bedford.....	10 $\frac{1}{4}$
Valley City.....	10 $\frac{1}{4}$
CORSETS.	
Coraline.....	\$9 50
Schilling's.....	9 00
Wonderful.....	\$4 75
Brighton.....	4 75
SEWING SILE.	
Corticelli, doz.....	75
twist, doz.....	37 $\frac{1}{2}$
50 yd, doz.....	37 $\frac{1}{2}$
HOOKS AND EYES—PER GROSS.	
No 1 Bl'k & White.....	10
" 2.....	12
" 3.....	12
No 4-15, F 3 $\frac{1}{4}$	40
COTTON TAPE.	
No 2 White & Bl'k.....	12
" 4.....	15
" 6.....	18
No 8 White & Bl'k.....	20
" 10.....	23
" 12.....	26
SAFETY PINS.	
No 2.....	28
No 3.....	36
NEEDLES—PER M.	
A. James.....	1 50
Crowley's.....	1 35
Gold Eyed.....	1 50
Marshall's.....	1 00
TABLE OIL CLOTH.	
5-4.....	2 25
".....	2 10
6-4.....	3 25
".....	3 10
7-4.....	4 25
".....	4 10
8-4.....	5 25
".....	5 10

WHOLESALE.

Carpets, Linoleums, Mattings, Oil Cloths, Rugs and Mats, Draperies, Brass and Wood Poles, Brass Rings, Brackets, Etc.

Send for circular and price list.

Smith & Sanford,

GRAND RAPIDS.

FOURTH NATIONAL BANK

Grand Rapids, Mich.

A. J. BOWNE, President.

D. A. BLODGETT, Vice-President.

H. W. NASH, Cashier

CAPITAL, - - - \$300,000.

Transacts a general banking business.

Make a Specialty of Collections. Accounts of Country Merchants Solicited.

J. & P. COATS'



BEST SIX-CORD

Spool Cotton

IN WHITE, BLACK AND COLORS, FOR

Hand and Machine Use

FOR SALE BY

P. STEKETEE & SONS

Voigt, Herpolsheimer & Co.,

Importers and Jobbers of Staple and Fancy

Dry Goods

NOTIONS AND HOLIDAY GOODS.

Manufacturers of

Shirts, Pants, Overalls, Etc.

Complete Fall Stock now ready for inspection, including a fine line of Prints, Underwear, Pants, Gloves, Mittens and Lumbermen's Goods. Chicago and Detroit prices guaranteed.

48, 50 and 52 Ottawa St., GRAND RAPIDS, MICH

Eaton, Lyon & Co.,

School Supplies,
Miscellaneous Books
School Books,
Stationery.

Our Fall Line Now Ready

EATON, LYON & CO.,

2nd St., Grand Rapids.

XMAS GOODS

IN HANDKERCHIEFS, MUFFLERS, GLOVES, NECKWEAR,
TABLE COVERS, NAPKINS, SPLASHERS, APRONS, DOLLS,
PERFUMES, JEWELRY, CLOCKS, POCKETBOOKS, KNIVES,
FANCY SOAPS, FANCY CASES, PAPETERIES, AND A
COMPLETE LINE OF FANCY NOTIONS.

P. STEKETEE & SONS,

IMPORTERS AND JOBBERS,

81 and 83 MONROE ST.

10, 12, 14, 16, 18 FOUNTAIN ST.,

GRAND RAPIDS, MICH.

HARDWARE.

The Window Glass Combine.

A Pittsburg dispatch, under date of Nov. 20, is as follows:

The American Window Glass Company, incorporated yesterday at Springfield, Ill., with a capital of \$600,000 and a subscribed capital of about \$500,000 includes forty-one firms. All the Pittsburg window glass manufacturers are in the company, as well as nearly all of those west of Pittsburg. The concern will begin business on Dec. 1, and the firms will turn all their business into its hands. A central office will be opened in Chicago, and a branch office in Pittsburg. The company was organized for the purpose of regulating prices and also to raise the standard of American window glass. The company is to have a competitor shortly. When the American company was proposed about 450 pots refused to enter the combine for various reasons. These 450 pots were mainly in the East, and the owners of them are now working up a plan for the formation of another combine to control the trade in the eastern territory. There will be a meeting of the American Glass Company at Chicago on Nov. 25, when the proposed Philadelphia trust will be discussed.

The Hardware Market.

Nails continue weak. Barbed and annealed wire is weak and large buyers are able to obtain some concessions over previous prices. Sheet zinc has advanced $\frac{1}{2}$ c. at the mill. There is no change, as yet, in window glass. Jobbers have been informed that all orders must be sent to the headquarters of the new association hereafter. Plate glass has advanced 5 per cent. and the manufacturers have withdrawn the sound delivery clause, selling hereafter f. o. b. factory.

Anything to Draw Trade.

Foster, Stevens & Co. have added a phonograph to the equipment of their wholesale department. They have procured several musical cylinders, for the benefit of their country customers, who have now an extra incentive to leave their orders—they can hear the band play.

Double Duty.

Girl (to her betrothed)—Why do you squeeze my waist with both arms?

Lover—Don't you know that the McKinley bill doubles the duty on corsets?

THE PERFECTION MEAT CUTTER



**EQUALLED
BY NONE FOR
FAMILY USE.**
—
SIMPLE TO USE.
—
EASY TO CLEAN.
—
**CANNOT GET DUE
OR OUT OF
ORDER.**

No. 1—\$2.00. No. 2—\$2.75. No. 3—\$4.00.

Liberal discount to the trade, and

descriptive circulars on application to

AMERICAN MACHINE CO.,
MANUFACTURERS OF HARDWARE SPECIALTIES

Lehigh Ave. and American St., Philadelphia, Pa.

—OR TO—
JOHN H. GRAHAM & CO.,

SOLE AGENTS. 113 Chambers St., New York.

Prices Current.

These prices are for *cash buyers*, who pay promptly and buy in full packages.

AUGURS AND BITS.		dis.
Snell's	.....	60
Cook's	.....	50
Jennings', genuine	.....	25
Jennings', imitation	.....	50&10
AXES.		
First Quality, S. B. Bronze	.....	\$ 8 50
" D. B. Bronze	.....	12 50
" S. B. S. Steel	.....	9 50
" D. B. Steel	.....	14 00
BARROWS.		
Railroad	.....	dis.
Garden	.....	\$ 14 00
BOLTS.		
Stove	.....	dis.
Carriage new list	.....	50&10
Flow	.....	70
Sleigh shoe	.....	40&10
BUCKETS.		
Well, plain	.....	\$ 3 50
Well, swivel	.....	4 00
BUTTS, CAST.		
Cast Loose Pin, figured	.....	dis.
Wrought Narrow, bright 5ast joint	.....	70&
Wrought Loose Pin	.....	60&10
Wrought Table	.....	60&10
Wrought Inside Blind	.....	60&10
Wrought Brass	.....	75
Blind, Clark's	.....	70&10
Blind, Parker's	.....	70&10
Blind, Shepard's	.....	70
BLOCKS.		
Ordinary Tackle, list April 17, '85	.....	40
CRADLES.		
Grain	.....	dis. 50&02
CROW BARS.		
Cast Steel	.....	per lb 5
CAPS.		
Ely's 1-10	.....	per m 65
Hick's C. F	.....	" 60
G. D	.....	" 35
Musket	.....	" 60
CARTRIDGES.		
Rim Fire	.....	50
Central Fire	.....	dis. 25
CHISELS.		
Socket Firmer	.....	dis.
Socket Framing	.....	70&10
Socket Corner	.....	70&10
Socket Slicks	.....	70&10
Butchers' Tanged Firmer	.....	40
COMBS.		
Curry, Lawrence's	.....	dis.
Hotchkiss	.....	25
CHALK.		
White Crayons, per gross	.....	120 12 1/2 dis. 10
COPPER.		
Planished, 14 oz cut to size	.....	per pound 31
" 14x52, 14x56, 14x60	.....	28
Cold Rolled, 14x56 and 14x60	.....	28
Cold Rolled, 14x48	.....	28
Bottoms	.....	30
DRILLS.		
Morse's Bit Stocks	.....	dis.
Taper and straight Shank	.....	50
Morse's Taper Shank	.....	50
DIPPING PANS.		
Small sizes, ser pound	.....	07
Large sizes, per pound	.....	07 1/2
ELBOWS.		
Com. 4 piece, 6 in	.....	doz. net 75
Corrugated	.....	dis. 30&10&10
Adjustable	.....	dis. 40&10
EXPANSIVE BITS.		
Clark's, small, #18; large, #26	.....	dis.
Ives', 1, #18; 2, #24; 3, #30	.....	30
FILES—New List.		
Disston's	.....	dis.
New American	.....	60&10
Nicholson's	.....	60&10
Heller's	.....	50
Heller's Horse Rasps	.....	50
GALVANIZED IRON		
Nos. 16 to 30; 22 and 24; 25 and 26; 27	.....	28
List 12 13 14 15	.....	18
Discount, 60	.....	
GAUGES.		
Stanley Rule and Level Co's	.....	dis.

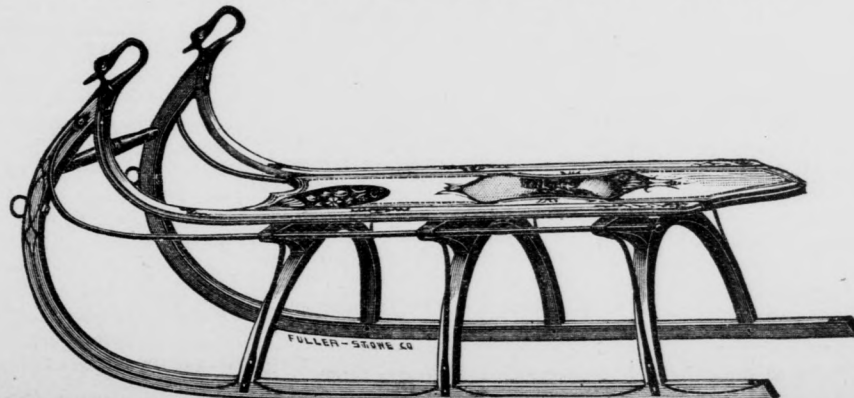
HAMMERS.

HAMMERS.		
Maydole & Co.'s	dis.	25
Kip's	dis.	25
Yerkes & Plumb's	dis.	40&10
Mason's Solid Cast Steel	30c list	60
Blacksmith's Solid Cast Steel, Hand	30c	40&10
HINGES.		
Gate, Clark's, 1, 2, 3	dis.	60&10
State	per doz. net,	2 50
Screw Hook and Strap, to 12 in. 4 1/4 and longer		3 1/4
Screw Hook and Eye, 1/2	net	10
" " " 3/4	net	8 1/4
" " " 1	net	7 1/4
Strap and T	dis.	70
HANGERS.		
Barn Door Kidder Mfg. Co., Wood track	dis.	50&10
Champion, anti-friction		60&10
Kidder, wood track		40
HOLLOW WARE		
Pots		60
Kettles		80
Spiders		60
Gray enameled		40&10
HOUSE FURNISHING GOODS.		
Stamped Tin Ware	new list	70
Japaned Tin Ware		22
Granite Iron Ware	new list	33 1/4 & 40
WIRE GOODS.		
Bright	70&10&10	
Screw Eyes	70&10&10	
Hook's	70&10&10	
Gate Hooks and Eyes	70&10&10	
LEVELS.		
Stanley Rule and Level Co.'s	dis.	70
KNOB'S—NEW LIST.		
Door, mineral, jap. trimmings	50	50
Door, porcelain, jap. trimmings	50	50
Door, porcelain, plated trimmings	50	50
Door, porcelain, trimmings	50	50
Drawer and Shutter, porcelain	70	70
LOCKS—DOOR.		
Russell & Irwin Mfg. Co.'s new list	dis.	50
Mallory, Wheeler & Co.'s		50
Branford's		50
Norwalk's		50
MATTOCKS.		
Adze Eye	\$16.00, dis.	60
Hunt Eye	\$15.00, dis.	60
Hunt's	\$18.50, dis.	20&10
MAULS.		
Sperry & Co.'s, Post, handled	dis.	50
MILLS.		
Coffee, Parkers Co.'s	dis.	40
" P. S. & W. Mfg. Co.'s Malleables		40
" Landers, Ferry & Co.'s		40
" Enterprise		25
MOLASSES GATES.		
Stebbin's Pattern	dis.	60&10
Stebbin's Genuine		60&10
Enterprise, self-measuring		25
NAILS		
Steel nails, base		1 1/2
Wire nails, base		2 1/4
Advance over base:	Steel.	Wire
60	Base	Base
50	Base	10
40	05	20
30	10	30
20	15	30
16	15	30
12	15	30
10	20	40
8	25	50
7 & 6	40	60
4	60	90
3	1 00	1 50
2	1 50	2 00
Fine 3	1 50	2 00
Case 10	60	90
" 8	75	1 00
" 6	85	1 25
Finish 10	90	1 00
" 8	1 00	1 25
" 6	1 15	1 50
Clinch 10	85	75
" 8	1 00	1 25
" 6	1 15	1 00
Barrell	1 75	2 50
PLANES.		
Ohio Tool Co.'s, fancy	dis.	40
Sciota Bench		2 1/4
Sandusky Tool Co.'s, fancy		2 1/4
Bench, first quality		2 1/4
Stanley Rule and Level Co.'s, wood		3 1/4
PANS.		
Fry, Acme	dis.	60-10
Common, polished	dis.	70
RIVETS.		
Iron and Tinned		40
Copper Rivets and Burs		50
PATENT PLANISHED IRON.		
"A" Wood's patent planished, Nos. 24 to 27	10	20
"B" Wood's pat. planished, Nos. 25 to 27	9	20
Broken packs 1/4 c per pound extra.		

ROPES.

Sisal, ½ inch and larger	10
Manilla	15
Steel and Iron	75
Try and Bevels	60
Mitre	30
SHEET IRON.	
Nos. 10 to 14	Com. Smooth. Com.
Nos. 15 to 17	\$4 20 83 10
Nos. 18 to 21	4 20 3 20
Nos. 22 to 24	4 20 3 20
Nos. 25 to 26	4 20 3 20
No. 27	4 60 3 50
All sheets No. 18 and lighter, over 30 inches wide not less than 2-10 extra	
SAND PAPER.	
List acct. 19, '86	dis. 40 & 10
SASH CORD.	
Silver Lake, White A	list 50
" Drab A	" 55
" White B	" 55
" Drab B	" 55
" White C	" 35
Discount, 10	
SASH WEIGHTS.	
Solid Eyes	per ton \$25
SAW.	
" Hand	dis. 20
" Silver Steel Dia. X Cuts, per foot	70
" Special Steel Dex X Cuts, per foot	50
" Special Steel Dia. X Cuts, per foot	30
" Champion and Electric Tooth X Cuts, per foot	30
THRAPs.	
Steel, Game	dis. 60 & 10
Oneida Community, Newhouse'	35
Oneida Community, Hawley & Norton's	70
Mouse, choker	18c per doz.
Mouse, delusion	\$1.50 per doz.
WIRE.	
Bright Market	dis. 65
Annealed Market	70-10
Coppered Market	60
Tinned Market	62½
Coppered Spring Steel	50
Barbed Fence, galvanized	2 90
" painted	2 30
HORSE NAILS.	
Au Sable	dis. 25 & 10 & 25 & 10 & 05
Putnam	dis. 05
Northwestern	dis. 10 & 10
WRENCHES.	
Baxter's Adjustable, nickeled	dis. 30
Coe's Genuine	50
Coe's Patent Agricultural, wrought	75
Coe's Patent, malleable	75 & 10
MISCELLANEOUS.	
Bird Cages	dis. 50
Pumps, Clstern	75
Screws, New List	50
Castors, Bed and Plate	50 & 10 & 10
Dampers, American	40
Forks, hoes, rakes and all steel goods	65
METALS.	
Pig TIN.	
Pig Large	28c
Pig Bars	30c
ZINC.	
Duty: Sheet, 3¼c per pound	7½
600 pound casks	7½
Per pound	7½
SOLDER.	
½@½	18
Extra Wiping	15
The prices of the many other qualities of solder in the market indicated by private brands vary according to composition.	
ANTIMONY	
Cookson	per pound 16
Hallett's	" 13
TIN—KELLYN GRADE.	
10x14 IC, Charcoal	\$ 7 00
14x30 IC, "	7 00
10x14 IX, "	8 75
14x30 IX, "	8 75
Each additional X on this grade \$1.75.	
TIN—ALLAWAY GRADE.	
10x14 IC, Charcoal	\$ 6 25
14x30 IC, "	6 25
10x14 IX, "	7 75
14x30 IX, "	7 75
Each additional X on this grade \$1.50.	
ROOFING PLATES	
14x30 IC, " Worcester	6 25
14x30 IX, " "	7 75
20x28 IC, " "	13 00
14x30 IC, " Allaway Grade	5 50
14x30 IX, " "	7 00
20x28 IC, " "	11 50
20x28 IX, " "	14 50
BOILER SIZE TIN PLATE.	
14x28 IX	\$14 00
14x31 IX	15 50
14x56 IX, for No. 8 Boilers, } per pound	10
14x60 IX, " " " }	10

HEADQUARTERS FOR



FOSTER, STEVENS & CO.,

GRAND RAPIDS, MICH.
Send for Price List.

The Michigan Tradesman

Official Organ of Michigan Business Men's Association.

A WEEKLY JOURNAL DEVOTED TO THE

Retail Trade of the Wolverine State.

Tradesman Company, Proprietor.

Subscription Price, One Dollar per year, payable strictly in advance.
Advertising Rates made known on application.
Publication Office, 100 Louis St.

Entered at the Grand Rapids Post Office.

E. A. STOWE, Editor.

WEDNESDAY, NOVEMBER 26, 1890.

IS IT GOOD POLICY?

The stock of a retail dry goods store is generally a large and varied one. Naturally, it possesses a broader range in the variety and number of articles on its shelves than almost any other kind. It has, therefore, more to attract attention and draws from a wide circle of customers. Considering the amount of his annual sales, the dry goods merchant realizes a percentage of profit which will equal that of others who follow the mercantile business as a vocation. Is it, then, good policy for him to become envious of others and seek to increase his sales by the addition of lines he has never before kept and which are strictly legitimate lines of a different class of stores? To be sure, he is often tempted to keep these outside lines as an advertisement, and to give them special prominence as "leaders," and sell them without a thought of the profit he should make. His legal right in this matter is not questioned, but for the dignity of his business, his reciprocal friendship and trade with his fellow merchants of all classes, and the approval of his customers, it is not good policy. Even many of those who purchase the goods will express their disapproval of such a course and will, in that way, help to defeat the end it was intended to serve. There would have been an apology for this in the past, but in this age of specialties and special stores it would seem inexcusable, except in the case of the general stores in the country. The endless variety of mercantile goods in all lines are in this day such that any merchant can use all his capital to advantage, without encroaching upon the legitimate boundaries of his neighbor. Sometimes a merchant says, "I have put in a special line of goods which I intend solely as an advertisement. I have found if I can attract customers inside my store by any means they are certain to see and purchase many goods they want. I am thus only advertising and do not expect or desire a penny of profit upon these articles." Satisfactory as this plan may appear to be on its face, it will be found to rest on a substratum of quicksand, as the active opposition of those whose business is effected by this policy will more than counter-balance the advantage sought to be obtained. If the dry goods dealer wishes to make a leader of something besides prints and sheetings, let him select a line of goods in his own stock—gloves, for instance—ticket them at cost and fill his show window with a tempting display. This will serve to attract crowds of ladies and the same object will be accomplished, without injuring the business of merchants in other lines.

COUNT YOUR PICKLES.

Two years ago the Grand Rapids Retail Grocers' Association inaugurated a crusade against short-count pickles, conse-

quent upon the discovery that fully three-fourths of the manufacturers were purposely putting their goods up short-count. Opposition to such a policy was so spirited and determined and the retail trade of the city acted so closely in concert that the manufacturers soon found that no short-count goods could be sold in this market and governed themselves accordingly. In the meantime, the retail dealers have relaxed in their vigilance and goods from 5 to 20 per cent. short are again offered to the trade. Particularly is this the case with Chicago packers, nearly all of whom are putting up their pickles short this season. The letter from an Owosso grocery firm, published in another column, ought to serve as a reminder to the dealer that he is probably suffering a severe loss in this respect and prompt him to buy no pickles which are not guaranteed to contain the number stamped on the barrel.

THE TRADESMAN solicits correspondence with dealers who have discovered discrepancies in this line, giving in all cases the names of both jobber and packer.

Two more immense combinations have been consummated during the past week—window glass and harvesting machinery. If the solidification of allied manufacturing enterprises continues much longer at the present ratio, the independent producer will soon be as much of a curiosity as the museum freak.

THE TRADESMAN has a treat in store for its readers, next week, in the shape of a complete report of the fifth annual convention of the Michigan Business Men's Association, which will be published in pamphlet form and sent out with its regular edition of the paper. Patrons of THE TRADESMAN who may wish extra copies of the special edition for their friends or for distribution among those interested in the organized co-operation of business men will be supplied with same, free of cost.

Some of the leading agricultural papers are discussing the probability of \$2 wheat. It is not certain that \$2 per bushel for wheat would be more than a very temporary benefit to this country. High prices would greatly stimulate the production of wheat in Russia, India and Australia, and would simply hasten the day, almost certain to come anyway, when those countries will supply all the wheat needed by western Europe. Europe is now the greatest wheat producing country in the world, and imports only enough to make up a comparatively small deficiency. This country must now face the probability that in the near future her market for breadstuffs in western Europe will be taken away from her by the competition of Russia and India. The United States cannot hope to retain that market unless she undersells India and Russia. How is it possible to do this? Wheat has not been a very profitable crop to the American farmer for several years past. He can find no profit in wheat cheaper than he has been raising. He can, therefore, make up his mind at once that the European market for his surplus breadstuffs is a very uncertain one, and will not do to depend on in the future.

Muskegon—C. J. French, formerly engaged in trade at Whitehall, has opened a new dry goods store on Ottawa street.

KLEPTOMANIA.

Some Phases of the Subject—Views of Local Merchants.

Written for THE TRADESMAN.

The approach to the holidays, with the rush of business incident to the season, brings with it a considerable increase in losses from two sources—theft and kleptomania. With the former the merchant generally feels himself able to cope, as he can make short work of it, while with the latter he is confronted by the sympathies of the public on one hand and business policy on the other and is left in a quandary as to what course he ought to pursue. Not all by any means visit the stores to buy. It is not their real intent. There is a class of both sexes who are known as kleptomaniacs—in plain Anglo-Saxon, "crazy to steal," and it is necessary to watch them. They are as cunning as the most insane and as sly as the black fox. Not one time in a hundred have they any use for the goods taken, nor can they give any sensible reason for having taken them. Born kleptomaniacs are more to be pitied than condemned, for it is surely a disease and is often hereditary. Says Chambers' Encyclopedia: "This disease is sometimes observed in extreme youth . . . is associated with pregnancy, is hereditary, and often follows affections of the brain. . . . The inclination to steal is a premonitory indication of many forms of mental disorder, and is a characteristic symptom of many others where violence delusion and incoherence leave no doubt as to its source. Sometimes the appropriation is involuntary and the perpetrator irresponsible. . . . Money is rarely taken. Bright and colored objects are often selected. . . . In establishing the reality of the disease, consider marked cases in relation to character, nature of articles taken, motives of action, etc. Each case must be tested on its own merits. . . . Instances of kleptomania in a baronet, a physician and a clergyman—all of them wealthy—are cited as having occurred in Europe."

It must be remembered, however, that it is the particular business of the professional thief to play the kleptomania dodge, and much sagacity is required to distinguish between the sane and the insane upon this subject. Kleptomaniacs are found among all classes, but by far the greater number are those in affluent circumstances. These persons are generally sane and eminently respectable in every other way and herein lie the most distressing features of such incidents. Another singular phase of this disease is that nine-tenths of its victims are women.

While it would seem wrong to severely punish kleptomaniacs, they should all be treated with equal leniency, regardless of social standing in the community. Such is not the case, and there are various reasons why it is so. Money and influence become a power and often the merchant dreads the loss of time and money in prosecuting the clearest case, against the time and power which can be brought in rebuttal, together with the loss of trade he may afterward incur. His first object is, therefore, to find out who the person is, whether a resident of his town or city, and whether a member of a wealthy and influential family. If he finds such is the case, the person is summoned before him and a settlement is quietly effected, often before it is known outside the store; while, if the party is in indigent circumstances, little leniency is likely to be shown.

The kleptomaniac may often be distinguished from the real thief from the circumstances surrounding the case and also the kind and class of goods purloined. Real kleptomaniacs are quite as apt to take an article of no possible use to them as anything else; in fact, they take whatever can be most conveniently secreted at the time. Ladies of great wealth have been known to take dry goods of the poorest texture, out of style and fashion, and for which they could have no possible use. A professional thief, on the other hand, has a choice in his selections and usually chooses intelligently and takes the most valuable articles he can lay his hands on.

THE TRADESMAN presents herewith the results of interviews with the leading dry goods merchants of Grand Rapids on this subject. For obvious reasons the names of all parties are withheld, the persons interviewed being referred to by number:

No. 1: "I knew that kleptomaniacs existed and required close watching. I at once provided myself with watchers and thus avoided both lawsuits and losses. Probably I have chosen the better way. If I have met with small losses and never knew it, I am, perhaps, just as well off, as 'where ignorance is bliss 'tis folly to be wise.' My experience with thieves has been quite limited. A woman came into my store one day, ostensibly to purchase and did buy a few goods, but when about to leave took a costly piece of silk velvet with her, for which she had not paid. I followed her at once and had her arrested. The officer found she had a companion registered at the same hotel. Both of their trunks were searched and between \$700 and \$1,000 in value of the most costly merchandise was found in their possession. It appeared they had been in the city several weeks, and had been separately working the stores. Those merchants who had missed goods of any kind came forward to examine this illicit stock and most of it found owners. They were both convicted and imprisoned and, after serving their full sentence and were at liberty, were again discovered plying their old business of stealing from stores. Some persons might call these kleptomaniacs, but I call them professional thieves."

No. 2: "I can speak of little that would be valuable to you upon this subject from the fact that I cannot decide whether those who steal from me are kleptomaniacs or professionals. Possibly you might be able to do so, if I relate the particulars in one or two instances. I employ a large force of clerks and we were at one time puzzled with the actions of a woman who came, as I afterward discovered, from a long distance in the country. She seated herself and remained several hours, as if waiting for or expecting some one. When asked if there were any goods she would like to look at, she replied in the negative, but would occasionally walk about the store for a few minutes viewing the goods and again resume her seat, often in another part of the room. The basement of our store was well stocked with goods, displayed for the retail trade, and, of course, she observed many persons going and returning from that part of it. She at length arose and leisurely descended the stairway. I followed and saw her pick up a small market basket which stood conveniently near, place it upon

her arm, as if it belonged to her, and walk slowly about with the customers. Her quiet yet conspicuous movements might have suggested somnambulism, as she hardly appeared to notice others. She stealthily picked up different articles, one at a time, without regard to selection or value, dropping them in the basket on her arm. Lastly, throwing a remnant of printed goods over the whole, she started for the street by a side door, instead of returning by the way she came. As she did so, I intercepted her, calling her attention to the basket and reminding her that she had stolen it and the goods, and must come with me, and pay for them at once or be placed in the hands of an officer. She made some outcry of astonishment and asked how much money would pay for them. I replied \$15, when she promptly produced a roll of bank notes, paid the amount and departed with her purchase. We never saw the woman again, although I incidentally heard about her afterward. She may or may not have been a kleptomaniac. Yes, I did charge her a pretty round price for that basket of trinkets, but hear me relate another occurrence, and you will admit that I am forced to do so in some instances or submit to loss and imposition, as the sequel will show: At one time a man passing along the street took an article from a pile of goods just outside my door which I should hardly have missed had not an officer who saw him afterward recognized the goods and, believing them stolen, led him back into my presence. The fellow would not make any explanation of his conduct, not even talk, and I concluded to prosecute him, but found, too late, that he had influential friends, and as no one saw him take the goods, even though found in his possession, a jury actually brought him in not guilty. Having become disgusted with attempts to punish thieves, I now think it best to deal with them myself, and that it is cheaper to pay for watchers than to pay my own costs and lose my time in the courts. I am of the opinion there are more actual petty thieves who make it their business to steal than there are kleptomaniacs."

No. 3: "In my own mind and my study of the subject, I make a strong point in the pre-natal development of kleptomania. My life-long mercantile business, with a consciousness of many peculations during this period, confirms my belief that at this fountain of nature originates the largest percentage of this unfortunate class. Let us take, for example, a young couple of good or fair education and of respectable families, who have, perhaps, only a moderate share of wealth, but who, amid the glamour of love and affection, promise each other all the ease and luxury the world can give, without a thought of how it is to be accomplished. In time it becomes apparent to them that 'life is real, life is earnest,' and while love in a cottage in theory is delightful, in fact it is gross and material, especially without a good bank account. It is found they have hugged a delusion and a fallacy, yet the interminable desire for that which they had hoped and expected to obtain is ever present in the minds of one or both. About this period children are born to them who have surely inherited the desire for the riches their parents never obtained—so strongly inherited that some time in their lives they cannot refrain from putting it in practice, often

involuntarily, and to the subsequent mortification and regret of themselves and their parents. It is but justice to the opinions of others of equal experience to add that they differ with me as to the causes prompting such acts."

No. 4: "My experience has been principally if not wholly with professional thieves. I judge, of course, both from the circumstances surrounding the cases and from the quality and amount of the goods taken. I have no startling cases to describe which would be of use to you. I will say to you that I adopted one policy when I commenced business which, thus far, I see no cause to regret and, as it regards the true kleptomaniac, I believe to be the true one, as his appropriations are generally trifling. This policy was to know when and by whom the small peculations occurred, but at the same time to refrain from prosecuting such cases or even, in many instances, making our knowledge known to them. I make it a point, however, to know the parties at sight ever afterward and to have my employees know them, also, and whenever they enter the store, the 'shadowy sword of Damocles' is suspended over them while they remain. It is an axiom of mine that it is cheaper and better for all parties in the minor thefts to pay for watching than for prosecution. There is also a humane side to this matter, and I am sure it is better to err on that side than to punish a diseased and irresponsible fellow creature. Beside this, numbers of sympathizing people are made enemies, instead of friends, as we cannot always be certain whether the culprit is a professional thief or not. I have never, to my knowledge, known a man or boy to steal from me. All were females."

No. 6: "The kleptomaniacs I have met have been a source of profit to me. I have two floor walkers and one of them does nothing but move around the store and keep sharp watch. She reported to me one day that a middle aged lady of fine appearance and richly dressed was a frequent visitor on busy days; that she seldom made any purchases or, if so, only small ones, and that her visits were not less than an hour when she came. I caused her to be shadowed, after leaving the store, and found her to be the wife of a very wealthy capitalist, and then determined in my mind that if she was caught pilfering I would make an example of her. A few weeks afterward one of my girls hurriedly came to me with the information that the lady had several pairs of infants' shoes and hoods in

[CONCLUDED ON TWELFTH PAGE]

Spring & Company,

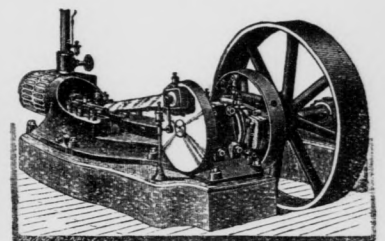
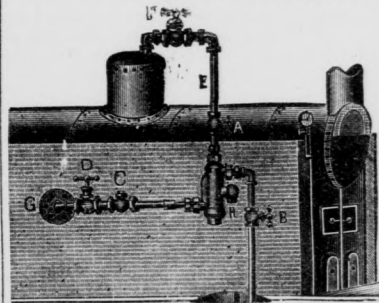
IMPORTERS AND WHOLESALE DEALERS IN

Dress Goods, Shawls, Cloaks
Notions, Ribbons, Hosiery,
Gloves, Underwear, Woolens,
Flannels, Blankets, Gingham,
Prints and Domestic Cottons

We invite the attention of the trade to our complete and well assorted stock at lowest market prices.

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BROWN & SEHLER,
Dealers in **ENGINES, BOILERS and MILL MACHINERY,** Farm Machinery,
Agricultural Implements, Wagons and Carriages.



Corner West Bridge and North Front Sts.,

GRAND RAPIDS, MICH

REDUCED PRICES

ARCTIC BAKING POWDER.

1-4 lb. Cans per Dozen,	60
1-2 " " " "	1 20
1 " " " "	2 00
3 " " " "	9 60

Arctic Manufacturing Company, Grand Rapids.

RUBBERS

WALES GOODYEAR,
First Quality.
WOONSOCKETS,
First Quality.
CONNECTICUTS,
Second Quality.
RHODE ISLANDS,
Second Quality.
HOME RUBBER CO.,
Third Quality.

Write for Discounts.

G. R. MAYHEW, - Grand Rapids



HIRTH & KRAUSE, 118 Canal St., Grand Rapids.

This Beautiful Rug given with each gross of French Toilet, per gross, \$20, or Eclipse Safety Barrel, per gross, \$22.
Best Dressing and Best Package.

Drugs & Medicines.

State Board of Pharmacy.
 One Year—Geo. McDonald, Kalamazoo.
 Two Years—Stanley E. Parkhill, Owosso.
 Three Years—Jacob Jenson, Muskegon.
 Four Years—James Verner, Detroit.
 Five Years—Ottmar Eberbach, Ann Arbor.
 President—Jacob Jenson, Muskegon.
 Secretary—Jas. Verner, Detroit.
 Treasurer—Geo. McDonald, Kalamazoo.
 Meetings for 1891—Saginaw, second Tuesday in January; Grand Rapids, first Tuesday in March; Ann Arbor, first Tuesday in May; Detroit, first Tuesday in July; Upper Peninsula, first Tuesday in September; Lansing, first Tuesday in November.

Michigan State Pharmaceutical Ass'n.
 President—D. E. Prall, Saginaw.
 First Vice-President—H. G. Coleman, Kalamazoo.
 Second Vice-President—Prof. A. B. Prescott, Ann Arbor.
 Third Vice-President—Jas. Verner, Detroit.
 Secretary—C. A. Bugbee, Cheboygan.
 Treasurer—Wm. Dupont, Detroit.
 Next Meeting—At Ann Arbor, in October, 1891.

Grand Rapids Pharmaceutical Society.
 President, W. R. Jewett, Secretary, Frank H. Escott.

Grand Rapids Drug Clerks' Association.
 President, F. D. Kipp; Secretary, W. C. Smith.

Detroit Pharmaceutical Society.
 President, J. W. Allen; Secretary, W. F. Jackman.

Muskegon Drug Clerks' Association.
 President, C. S. Koon; Secretary, A. T. Wheeler.
 Next meeting—Nov. 14.

Personal Observations of the Morphine Habit.

Written for THE TRADESMAN.

Among the many puzzling questions that the druggist has to perplex him, none are more intricate and embarrassing in their nature than what to do with the morphine and opium takers. Within a comparatively few years, other drugs have been included with these narcotics, such as chloral hydrate, antipyrine, and stimulants of greater or less strength. That this habit of making use of drugs is largely owing to our manner of living and doing business in this hurrying age, the writer fully believes. The nervousness and consequent feebleness of body and mind caused by the habit calls for some kind of prop or stimulant to keep up the vitality and anything is used which is found to answer the purpose, with little or no thought of the after effects. The victim is apparently not aware that the effects are but temporary and that he is gradually being drawn into the coils of a monster, whence escape is impossible and whose final embrace is death. While, in one sense, it is to the interest of the druggist to sell the articles enumerated, or others of their class, he often feels it wrong to be a party to administer to such depraved appetites. I am led to speak briefly upon this subject by noticing the surprising increase in the number of victims of the drug-taking habit in general throughout the entire country. The usual opinion is that these victims are principally females, but I know there is a very large class of men who may also be included.

The secrecy with which this fearful habit is surrounded none so well know as those who dispense the drugs. Many amusing, but truly pathetic, acts of the drug-takers, in order to obtain their favorite article without the knowledge of friends, are often disclosed. I recall one case of a lady in good circumstances who had always slyly made her purchases of one druggist. The latter removed his stock to a distant city, when she discontinued her purchases of the article in that county, but enclosed the money for double the quantity in letters directed to the same man, requesting its value of "some of that," to be sent to her by mail. She was always careful not to give the drug any name. This was done for a long time, when, at length, the man went out of the business, others taking his place. His successor being in the secret, however, was told to open any letters from the lady, take the money and forward the drug, which was done and has been continued since; the lady still sup-

posing she is yet dealing with her friend, whom she often thanks for his promptness. In another case, a man was swallowing three small vials of antipyrin daily and yet persisted in saying it was for an external application for some trifling affection which, at once, proved he had told an untruth. To such straits are the victims of this terrible habit driven.

What Might Have Been.

"One night," said a druggist, "a doctor came and woke me out of a sound sleep to prepare morphine powders for an old gentleman named Martin, who had been ill for some time. I weighed out the morphine and put it up according to direction, but thought while I was doing so that the powders seemed to be unusually large. Next morning, when I was arranging things in the shop, I found that there was a ten-grain weight in the scale beneath the one the prescription called for, and each of those powders was ten grains too large! A cold chill ran down my back when I realized the mistake, for it meant almost certain death. A short time afterward the doctor came in, and I thought my time had come. Bracing up as well as possible, I asked, 'How is Martin this morning, Doctor?'"

"He's dead."
 "Did those powders kill him?" I stammered out, and in fear and trembling awaited the answer. But the first words relieved me:

"No; the powders had nothing to do with it. He died half an hour before they were received."

A Mild Substitute.

"What shall I do, Mr. Pestle?" asked the drug clerk of his employer. "Here is an order for two pounds of condition powder in which five ounces of black antimony is wanted, and we haven't an ounce in the store. Can't I run some gunpowder through the drug mill and substitute that?"

"No, that's too expensive altogether. Put in the same amount of charcoal and make the price twenty cents extra."

The Drug Market.

Quinine is steady. Opium is weak and lower. Morphine, as yet, is unchanged. Quicksilver is lower. Oil cassia has declined. Oil cubeb is lower. Jalap root is lower. Linseed oil has declined.

For Fall painting you have to use a

DRYER

in mixing WHITE LEAD

USE OUR

CROWN JAPAN DRYER.

We call your attention to our CROWN JAPAN DRYER, that we can guarantee equal in every respect to any on the market.

Its points of superiority over all others, are:
 1st. It will mix with RAW or boiled oil.
 2d. It will dry any paint without tack.
 3d. It will dry with a good gloss, thus ADDING A GLOSS to the paint, rather than making it FLAT, as most Dryers do.
 4th. It is free from Rosin, and is entirely without sediment, and will not thicken.
 5th. It is always reliable and is the STRONGEST LIQUID DRYER in the market.

Put up in one gallon square cans.

Write for special prices.

Hazeltine & Perkins Drug Co.,
 GRAND RAPIDS, MICH.

THE MOST RELIABLE FOOD
RIDGE'S FOOD
 For Infants and Invalids.
 Used everywhere, with unqualified success. Not a medicine, but a steam-cooked food, suited to the weakest stomach. Take no other. Sold by druggists. In cans, 35c. and upward. **WOOLBACH & Co.** on every label.

CINSENC ROOT.

We pay the highest price for it. Address

PECK BROS., Wholesale Druggists,
 GRAND RAPIDS.



[ESTABLISHED 1874]

Offers to the trade of Western Michigan, at prices that will compare favorably with any house in the trade,

A COMPLETE STOCK OF EVERY ARTICLE PERTAINING TO THE

DRUG BUSINESS

A LARGE AND WELL SELECTED LINE OF

Druggists' and Stationers' Sundries

AND A MAGNIFICENT ASSORTMENT OF

Holiday Goods,

COMPRISING THE LATEST NOVELTIES IN

PLUSH, METAL AND LEATHER

FANCY GOODS,

European Pottery, Albums, Dolls, Toys and Games

IN ENDLESS VARIETY.

Many years of experience in purchasing goods especially adapted to the trade of Western Michigan enable us to bring together a collection of

Salable and Popular Priced Articles

Not to be seen elsewhere, and with greatly increased facilities, we have outdone all previous efforts for the present season. Dealers who are looking for something new, will find it to their interest to look over our samples before placing their orders.

Orders by mail for any goods in our line will receive prompt attention.

FRED BRUNDAGE,

21, 23, 25 and 27 Terrace St., MUSKEGON, MICH

Heyman & Company,

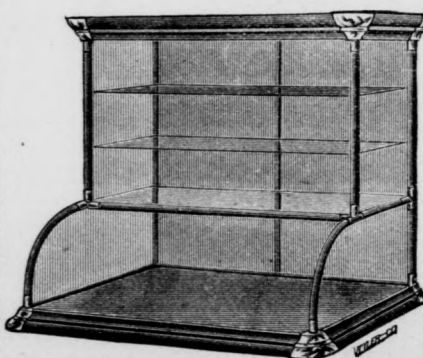
Manufacturers of

Show Cases

Of Every Description.

WRITE FOR PRICES.

First-Class Work Only.



63 and 63 Canal St., - GRAND RAPIDS.

Wholesale Price Current.

Declined—Gum Opium—po, Oil Cassia, Oil Cubebs, Jalap Root, Quicksilver, Linseed Oil.

ACIDUM.		TINCTURES.	
Aceticum	80 10	Aconitum Napellis R.	60
Benzolium German.	80 10	Alces	60
Boracic	30 38	Alces and myrrh.	60
Carbolicum	30 38	Arnica	50
Citricum	50 55	Asafetida	50
Hydrochloric	30 5	Atropine Belladonna	60
Nitricum	10 12	Benzoin	60
Oxalicum	11 20	Sanguinaria	50
Phosphoricum dil.	1 40 80	Barosma	50
Salicylicum	1 40 80	Cantharides	75
Sulphuric	1 40 80	Capsicum	50
Tannicum	1 40 80	Cardamon	75
Tartaricum	40 42	Castor	1 00
AMMONIA.		Catechu	50
Aqua, 16 deg.	3 1/2 5	Cinchona	50
" 20 deg.	1 1/2 14	Columba	50
Carbonas	1 1/2 14	Conium	50
Chloridum	1 1/2 14	Cubeba	50
ANILINE.		Digitalis	50
Black	2 00 25	Ergot.	50
Brown	80 10	Gentian	50
Red	45 50	Guaiac	50
Yellow	2 50 30	Zingiber	50
BACCAR.		MISCELLANEOUS.	
Cubeba (po. 150)	1 60 75	Aether, Spts Nit, 3 F.	20 25
Juniperus	8 10	" 4 F.	30 35
Xanthoxylum	25 30	Alumen	2 1/2 3 1/4
BALSAMUM.		" ground, (po.	7)
Copalba	60 65	Annatto	55 60
Peru	50 60	Antimony, po.	4 5
Terabin, Canada	35 40	" et Potass T.	55 60
Tolutan	45 50	Antipyrin	35 40
CORTEX.		Antifebrin	50
Abies, Canadian	18	Argenti Nitras, ounce	75
Cassia	11	Arsenicum	50
Cinchona Flava	18	Balm Gilead Bud.	38 40
Eunonymus atropurp.	30	Bismuth S. N.	2 10 20
Myrica Cerifera, po.	12	Calcium Chlor, 1s, (1/2s	11; 1/2s, 12)
Prunus Virgin.	12	Cantharides Russian,	po
Quillaja, grd.	12	Capsici Fructus, af.	16
Sassafras	12	" po.	20
Ulmus Po (Ground 12)	10	" Bpo.	15
EXTRACTUM.		Caryophyllus, (po. 20)	15 16
Glycyrrhiza Glabra	24 25	Carmine, No. 40	50 55
" po.	33 35	Cera Alba, S. & F.	38 40
Haematox, 15 lb. box	11 12	Cera Flava	38 40
" 1s.	14 15	Coccus	40
" 1/2s.	14 15	Cassia Fructus	20
" 1/4s.	16 17	Centaria	10
FERRUM.		Cetaceum	65
Carbonate Precip.	15	Chloroform	60 63
Citrate and Quinia	23 50	Chloral Hyd Crst.	1 85 20
Citrate Soluble	20 80	Chondrus	20 25
Ferrocyanidum Sol.	15	Cinchonidine, P. & W	15 20
Solut Chloride	1 1/2 2	" German	50 12
Sulphate, com'l.	1 1/2 2	Corks, list, dis. per	cent
" pure	7	Creatotum	50
FLORA.		Creta, (bbl. 75)	50 2
Arnica	25 30	" precip.	9 11
Anthemis	20 25	" Rubra	8
Matricaria	25 30	Crocus	30 35
FOLIA.		Cudbear	24
Barosma	20 22	Cupri Sulph.	60 7
Cassia Acutifol, Tin-	25 28	Dextrine	10 12
nivelly	35 50	Ether Sulph.	68 70
" Alx.	35 50	Emery, all numbers	3
Salvia officinalis, 1/2s	12 15	" po.	3
and 1/4s.	12 15	Ergota, (po.) 60	50 55
Ura Urei	50 10	Flake White	12 15
GUMMI.		Galla	2 3
Acacia, 1st picked	21 100	Gambier	8 20
" 2d	20 80	Gelatin, Cooper	90
" 3d	20 80	" French	40 60
" sifted sorts	20 80	Glassware flint, 70 per cent.	by box 60 less
" po.	75 100	Glue, Brown	90 15
Aloe, Barb. (po. 60)	50 60	" White	130 25
" Cape, (po. 60)	50 60	Glycerina	18 25
" Socotri, (po. 60)	50 60	Grana Paradisi	22
Catechu, 1s, (1/2s, 1/4s,	10)	Humulus	55 55
16)	10	Hydraag Chlor Mite.	21 05
Ammoniac	25 30	" Cor	95
Assafetida, (po. 30)	50 55	" Ox Rubrum	21 15
Benzoinum	50 52	" Ammoniac	21 25
Camphora	50 52	" Unguentum	100 60
Euphorbium po	35 10	Hydrargrum	85
Galbanum	35 10	Icthyobolla, Am.	1 25 21
Gamboge, po.	80 95	Indigo	75 81
Guaiacum, (po. 40)	35	Iodine, Resub.	3 75 85
Kino, (po. 25)	20	Iodoform	24 70
Mastic	80	Lupulin	60 65
Myrrh, (po. 45)	40	Lycopodium	55 60
Opil, (po. 4 60)	2 90 30	Macleis	80 85
Shellac	25 40	Liquor Arsen et Hy-	27
" bleached	30 35	drarg Iod.	10 12
Tragacanth	30 75	Liquor Potass Arsenitis	10 12
HERBA—In ounce packages.		Magnesia, Sulph (bbl	3
Absinthium	25	" 1/2	20 3
Eupatorium	25	Mannia, S. F.	50 60
Lobelia	25		
Majorum	25		
Mentha Piperita	23		
" Vir	25		
Rue	30		
Tanacetum, V.	22		
Thymus, V.	25		
MAGNESIA.			
Calcined, Pat.	55 60		
Carbonate, Pat.	20 22		
Carbonate, K. & M.	20 25		
Carbonate, Jennings	35 36		
OLEUM.			
Absinthium	5 00 25 50		
Amygdalae, Dulc.	45 75		
Amygdalae, Amarae	8 00 25 25		
Anisi	2 00 25 10		
Aurant Cortex	2 50		
Bergamit	3 25 40 40		
Caliputi	90 100		
Caryophylli	1 25 30 30		
Cedar	35 65		
Chenopodii	20 20		
Cinnamomi	1 20 1 25		
Citronella	45		
Conium Mac.	35 65		
Opaliba	1 20 1 30		
Cubebae.		POTASSIUM.	
Exechthitos	13 00 12 50	Bi Carb.	15 18
Erigeron	1 90 2 00	Bichromate	13 14
Gaultheria	2 00 2 10	Bromide	37 40
Geranium, ounce	50 75	Carb.	13 15
Gossypii, Sem. gal.	1 85 2 00	Chlorate, (po. 16)	14 16
Juniperi	50 22 00	Cyanide	50 55
Lavandula	90 22 00	Iodide	2 80 2 30
Limonis	1 50 2 20	Potassa, Bitart, pure	3 40 3 33
Mentha Piper	2 90 2 30	Potassa, Bitart, com.	15
Mentha Verid.	2 50 2 60	Potass Nitras, opt.	8 10
Morruhuac, gal.	80 21 00	Potass Nitras	7 9
Myrcia, ounce	90 22 75	Prussiate	30 33
Olive	16 12	Sulphate po.	15 18
Picis Liquida, (gal. 35)	1 16 1 23	RADIX.	
Ricini	75 100 00	Aconitum	20 25
Rosmarini	75 100 00	Althae	25 30
Rosae, ounce	40 45	Anchusa	15 20
Succini	40 45	Arum, po.	20 25
Sabina	90 21 00	Calamus	20 25
Santal	3 50 2 70	Gentiana, (po. 15)	10 12
Sassafras	50 55	Glycyrrhiza, (pv. 15)	16 18
Snapiis, ess, ounce	2 1 50	Hydrastis Canaden.	40
Tigli	40 50	" (po. 45)	15 20
Thyme	40 50	Hellebore, Ala, po.	15 20
" opt	60	Inula, po.	15 20
Theobromas	15 20	Ipecac, po.	2 40 2 50
POTASSIUM.		Iris plox (po. 20 22)	19 20
Bi Carb.	15 18	Jalap, pr.	55 60
Bichromate	13 14	Maranta, 1/2s	40 35
Bromide	37 40	Podophyllum, po.	15 18
Carb.	13 15	Rhel	75 100
Chlorate, (po. 16)	14 16	" cut	61 75
Cyanide	50 55	" pv.	75 100
Iodide	2 80 2 30	Spigelia	48 53
Potassa, Bitart, pure	3 40 3 33	Sanguinaria, (po. 25)	20
Potassa, Bitart, com.	15	Serpentaria	40 45
Potass Nitras, opt.	8 10	Senega	50 55
Potass Nitras	7 9	Similax, Officialis, H	40
Prussiate	30 33	" M	20
Sulphate po.	15 18	Scillae, (po. 35)	10 12
RADIX.		Symplocarpus, Fosti-	35
Aconitum	20 25	du, po.	25
Althae	25 30	Valeriana, Eng. (po. 30)	15 20
Anchusa	15 20	" German	15 20
Arum, po.	20 25	Ingiber a.	10 15
Calamus	20 25	Zingiber j.	22 25
Gentiana, (po. 15)	10 12	SEMEN.	
Glycyrrhiza, (pv. 15)	16 18	Anisum, (po. 20)	15
Hydrastis Canaden.	40	Apium (graveleons)	15 18
" (po. 45)	15 20	Blrd, is.	4 6
Hellebore, Ala, po.	15 20	Carui, (po. 18)	50 12
Inula, po.	15 20	Cardamon	1 00 1 25
Ipecac, po.	2 40 2 50	Corlandrum	10 12
Iris plox (po. 20 22)	19 20	Cannabis Sativa	3 1/2 4
Jalap, pr.	55 60	Cydonium	75 100
Maranta, 1/2s	40 35	Chenopodium	10 12
Podophyllum, po.	15 18	Dipteris Odorata	2 00 2 25
Rhel	75 100	Foeniculum	60 15
" cut	61 75	Foenugreek, po.	60 8
" pv.	75 100	Lini	4 4 1/2
Spigelia	48 53	Lini, grd. (bbl. 3 1/2)	4 4 1/2
Sanguinaria, (po. 25)	20	Lobelia	35 40
Serpentaria	40 45	Pharlaris Canarian	3 1/2 4 1/2
Senega	50 55	Rapa	60 7
Similax, Officialis, H	40	Snapiis, Albu	80
" M	20	Nigra	11 12
Scillae, (po. 35)	10 12	SPIRITUS.	
Symplocarpus, Fosti-	35	Fruentil, W. D. Co.	2 00 2 50
du, po.	25	" D. F. R.	1 75 2 00
Valeriana, Eng. (po. 30)	15 20	" 1 10 21 50	
" German	15 20	Juniperis Co. O. T.	1 75 21 75
Ingiber a.	10 15	Saacharum N. E.	1 75 22 00
Zingiber j.	22 25	Spt. Vini Galli.	1 75 25 50
SEMEN.		Vini Oporto	1 25 22 00
Anisum, (po. 20)	15	Vini Alba	1 25 22 00
Apium (graveleons)	15 18	SPONGES.	
Blrd, is.	4 6	Florida sheeps' wool	2 25 2 50
Carui, (po. 18)	50 12	Nassau sheeps' wool	2 00
Cardamon	1 00 1 25	carriage	1 10
Corlandrum	10 12	Velvet extra sheeps'	85
Cannabis Sativa	3 1/2 4	wool carriage	1 10
Cydonium	75 100	Extra yellow sheeps'	85
Chenopodium	10 12	carriage	65
Dipteris Odorata	2 00 2 25	Grass sheeps' wool	75
Foeniculum	60 15	carriage	65
Foenugreek, po.	60 8	Hard for slate use	75
Lini	4 4 1/2	Yellow Reef, for slate	1 40
Lini, grd. (bbl. 3 1/2)	4 4 1/2	use	
Lobelia	35 40	SYRUPS.	
Pharlaris Canarian	3 1/2 4 1/2	Accacia	50
Rapa	60 7	Zingiber	50
Snapiis, Albu	80	Ipecac.	50
Nigra	11 12	Ferri Iod.	50
SPIRITUS.		Aurant Cortex	50
Fruentil, W. D. Co.	2 00 2 50	Rhel Arom.	50
" D. F. R.	1 75 2 00	Similax Officialis.	50
" 1 10 21 50		" Co.	50
Juniperis Co. O. T.	1 75 21 75	Senega	50
Saacharum N. E.	1 75 22 00	Scillae	50
Spt. Vini Galli.	1 75 25 50	" Co.	50
Vini Oporto	1 25 22 00	Tolutan	50
Vini Alba	1 25 22 00	Prunus virg.	50
SPONGES.		Seidlitz Mixture.	
Florida sheeps' wool	2 25 2 50	Sinapis	25
Nassau sheeps' wool	2 00	" opt.	30
carriage	1 10	Snuff, Maccaboy, De	35
Velvet extra sheeps'	85	Voes	35
wool carriage	1 10	Snuff, Scotch, De. Voes	35
Extra yellow sheeps'	85	Soda Boras, (po. 13)	12 13
carriage	65	Soda et Potass Tart.	30 33
Grass sheeps' wool	75	Soda Carb.	1 1/2 2
carriage	65	Soda, Bi-Carb.	5
Hard for slate use	75	Soda, Ash	3 1/2 4
Yellow Reef, for slate	1 40	Sulphas.	2
use		Spts. Ether Co.	50 55
SYRUPS.		" Myrcia Dom.	2 25
Accacia	50	" Vini Rect. bbl.	2 33
Zingiber	50	Less 5c gal., cash ten days.	1 10
Ipecac.	50	Strychnia Crystal.	2 10
Ferri Iod.	50	Sulphur, Subl.	2 1/2 3 1/4
Aurant Cortex	50	" Roll	2 1/2 3
Rhel Arom.	50	Tamarinds	80 10
Similax Officialis.	50	Terebenth Venice.	25 30
" Co.	50	Theobromae	55 60
Senega	50	Vanilla	9 00 16 00
Scillae	50	Zinci Sulph.	70 8
" Co.	50	OILS.	
Tolutan	50	Salicin	2 40 2 50
Prunus virg.	50	Sanguis Draconis	40 50
Morphia, S. P. & W.		Santonine	2 40 50
S. N. Y. Q. &	2 50 2 75	Sapo, W.	12 14
C. Co.	2 50 2 75	" M.	10 12
Moschus Canton.	70 75	" G.	15
Myristica, No. 1.	70 75	Lindseed, boiled	
Nux Vomica, (po. 20)	10	Neat's Foot, winter	60 63
Os. Sepia.	33 38	strained	50 69
Pepsin Saac, H. & P. D.	2 00	Spirits Turpentine	40 45
Co.	2 00	PAINTS.	bbl. lb.
Picis Liq. N. C., 1/2 gal	2 00	Red Venetian	1 1/2 2 1/2
Picis Liq., quarts	2 00	Ochre, yellow Mars.	1 1/2 2 1/2
" pints	2 00	" Ber.	1 1/2 2 1/2
Pil Hydrarg. (po. 80)	10	Putty, commercial	2 1/2 3 1/2
Piper Nigra, (po. 22)	10	" strictly pure	2 1/2 3 1/2
Piper Alba, (po. 25)	10	Vermillion Prime Amer.	12 16
Pix Burgum	7	Vermillion, English	85 88
Plumbi Acet.	14 15	Green, Peninsular	70 75
Pulvis Ipecae et opil.	1 10 1 20	Lead, red	7 1/2
Pyrethrum, boxes H	2 1 25	" white	7 1/2
& P. D. Co., doz.	2 1 25	Whiting, white Span.	70</

GROCERIES.

Wool Firm—Hides and Tallow Weak—
Furs Lower.

Wools remain firm, but the stringency of money prevents sales. Holders of wool prefer the wool to any manufacturer's paper and, while they are busy delivering previous sales, they do not care to urge buyers. With the many new spindles running and a strong foreign market, the future has a strong and bright outlook.

Hides are decidedly weak, with large offerings and no sales. Tanners will buy only from hand to mouth and then at low prices. While prices seem low, they are not at bottom. All offers are withdrawn, and to effect sales concession in price for below the cost of present holding must be made.

Tallow is weak and in light demand, with no excess of accumulations. The low price of meats tends to weaken the market still more.

Furs of the better grades are in good demand for present working and home trade. The off grades are in no demand and must be bought extremely low. They are not wanted. The catch for so early in the season is large and comes forward freely.

The Grocery Market.

Hard sugars are lower, Spreckles having bewildered the market by offering his goods at 3-16c. below the trust prices. The corn syrup market is completely demoralized, owing to the abandonment of the price established by the pool. No quotation can be given, as there is no assurance that the price will remain where it is any length of time. Straw paper is a little higher.

Short Count Pickles.

Owosso, Nov. 19.—We bought from a dealer in this State five barrels of 2,400 pickles and two half barrels of 1,200 pickles, which were guaranteed to be full count. We are one of those kind of grocers who weigh and count our purchases when they are received. We do not always weigh or count every package, but we do every second or third. In this case, we counted the first barrel. As it fell short over 200, we counted the whole lot and we are short over 1,200 pickles. We sell them by the dozen and, if we had sold them at the price intended, you can see where our profit would be. We think you can benefit the retailers by exposing this kind of a swindle. We have rejected the goods, as the jobber would not make the shortage good. We had them counted by two different parties, so we know what we are talking about.

LAWRENCE & SON.

Nebraska is rejoicing over a new and valuable industry. The beet sugar factory at Grand Island is reported to be a great success. It has been turning out sugar at the rate of thirty tons per day. The success of this, the first and experimental season, assures the future of the industry. The soil and climate of Nebraska are both adapted to the sugar beet. The cool climate, the nature of the soil, the spring moisture and the summer drought all favor the production of beets rich in sugar. The success in Nebraska will stimulate other states equally adapted to the growth of the sugar beet.

For the finest coffees in the world, high grade teas, spices, etc., see J. P. Visner, 17 Hermitage block, Grand Rapids, Mich. Agent for E. J. Gillies & Co., New York City.

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KLEPTOMANIA.

[CONTINUED FROM NINTH PAGE]

her possession which both of them saw her take. What she wanted of such goods was a puzzle to me, as I knew she had no use for them, though they were small and easily secreted. I went to her at once, introduced myself and asked her kindly to step into another department of the store. I was fully determined to confront her with the crime, but did not desire a scene before my customers. I kept my eyes upon her, neither allowing her to walk behind or before me, but purposely walked beside her, that she might not make a movement I did not observe. She came, and without a word or look that betrayed the least anxiety. As I closed the door behind me—the partition was glass—I faced a mirror and saw a rapid movement of her hand, as it disclosed one or two colored hoods. Even then my heart failed me as I was about to speak and to accuse her; and, busying myself with a piece of goods which had fallen to the floor, I took a moment to think of some excuse for asking her here. "Mrs. —", I said, calling her by name, "I have invited you here quietly away from the crowd in the store to show you some costly goods I have just received, and desired you should have the first choice of, before they are placed on the shelves for sale, and as I spoke I laid some rich dress goods and Mantillas before her. She was not, apparently, disconcerted, bowed her thanks and commenced to look them over. She seemed to think I was conferring a special favor and within half an hour she had a receipted bill in her hand for over \$180 worth of those goods, and it was then my turn to be astonished. Of course, I said nothing about the small articles she had stolen, but I had secured a valuable and lasting customer who was ever afterward closely watched. More than six months after this occurrence her husband—probably having discovered she had a new place for making her purchases—came to me with the very confidential information that his wife was a kleptomaniac and asked me to quietly place her under surveillance and send all bills to him. I never had any to send."

Furniture

—AT—

Nelson,
Matter
& Co.'s

Styles New, Cheap,
Medium and Expensive.

Large Variety.
Prices Low.

PRODUCE MARKET.

Apples—Green, \$3.50 for choice eating and \$3 for cooking stock. Evaporated are firm at 13c, with every indication of an advance to 14c in the near future.
Beans—The market is hardly as strong as it has been. Handlers pay \$1.65@1.80 for country picked and find no difficulty in making sales at \$2.10 @2.15 for city picked.
Beets—50c per bu.
Butter—Dairy is firm and in good demand at 17@20c per lb. Creamery finds moderate sale at 25@28c.
Cabbages—10c per doz. or \$4 per 100.
Carrots—20@25c per bu.
Celery—20@50c per doz.
Cooperage—Pork barrels, \$1.25; produce barrels 25c.
Cranberries—Michigan berries are in fair demand at \$2.75 per bu. Cape Cod commands \$10 per bbl and Bell and Cherry are held at \$9. The market is firm.
Eggs—Fresh stock is so scarce as to be hardly quotable, but all lots which find their way to market are grabbed up at 24c. Cold storage and pickled stock are in good demand at 20c.
Field Seeds—Clover, mammoth, \$4.60 per bu.; medium, \$4.30@4.4. Timothy, \$1.51 per bu.
Game—Venison, 13c per lb.; Rabbits, 75c per doz.; Partridges, 35c per pair.
Grapes—Catawbas and Concord, 35@40c per 9-lb basket.
Maple Sugar—8@10c per lb., according to quality.
Maple Syrup—75@85c per gal.
Onions—The market is firmer, dealers paying 80c and holding at \$1.
Potatoes—The market holds up remarkably, Cleveland being the only point which exhibits any signs of weakness. Buyers are anxious as ever to make purchases and the active competition at the principal buying points has forced prices up to 75@80c. There is no decline in prospect, every indication pointing to still higher prices.
Squash—11c per lb.
Sweet Potatoes—Baltimores, \$2.75 per bbl; Jerseys, \$3.25 per bbl.
Turnips—30@35c per bu.

PROVISIONS.

The Grand Rapids Packing and Provision Co. quotes as follows:

PORK IN BARRELS.	
Mess, new	11 50
Short cut	12 00
Extra clear pig, short cut	13 75
Extra clear, heavy	13 00
Clear, fat back	12 75
Boston clear, short cut	13 00
Clear back, short cut	13 25
Standard clear, short cut, best	13 25
SAUSAGE—Fresh and Smoked.	
Pork Sausage	6 1/2
Ham Sausage	9
Tongue Sausage	9
Frankfort Sausage	9
Blood Sausage	8
Bologna, straight	5
Bologna, thick	5
Head Cheese	5
LARD—Kettle Rendered.	
Tierces	7
Tubs	7 1/2
50 lb. Tins	7 1/2
LARD—Family	
Tierces	6
30 and 50 lb. Tubs	6 1/2
3 lb. Pails, 20 in a case	7
5 lb. Pails, 12 in a case	6 1/2
10 lb. Pails, 6 in a case	6 1/2
20 lb. Pails, 4 in a case	6 1/2
50 lb. Cans	6 1/2
BEEF IN BARRELS.	
Extra Mess, warranted 200 lbs.	7 00
Extra Mess, Chicago packing	7 00
Boneless, rump butts	9 50
SMOKED MEATS—Canned or Plain.	
Hams, average 20 lbs.	9 1/2
" " 16 lbs.	10
" " 12 to 14 lbs.	10 1/2
" picnic	9 1/2
" best boneless	9
Shoulders	6 1/2
Breakfast Bacon, boneless	8
Dried beef, ham prices	9
Long Clinks, heavy	6 1/2
Briskets, medium	6 1/2
" light	6 1/2

FISH and OYSTERS.

F. J. Dettenthaler quotes as follows:

FRESH FISH.	
Whitefish	@ 7 1/2
" smoked	@ 8
Trout	@ 7 1/2
Hallibut	@ 15
Ciscoes	@ 4
Flounders	@ 9
Bluefish	@ 10
Mackerel	@ 25
Cod	@ 10
California salmon	@ 22
OYSTERS—Cans.	
Fairhaven Counts	@ 35
F. J. D. Selects	@ 28
Selects	@ 25
F. J. D.	@ 23
Anchors	@ 21
Standards	@ 19
SHELL GOODS.	
Oysters, per 100	1 25 @ 1 50
Clams	75 @ 1 50

BULK GOODS.

Standards, per gal.	@ 1 30
Selects	@ 1 75
Scrims	1 50
Clams	1 50
Scallops	1 50

FRESH MEATS.

Swift and Company quote as follows:

Beef, carcass	3 1/2 @ 6 1/2
" hind quarters	4 @ 5
" fore	5 @ 3 1/2
" loins, No. 3	8 @ 8 1/2
" ribs	@ 7
" rounds	5 @ 6
" tongues	@ 6
Hogs	4 1/2 @ 4 1/2
Bologna	@ 5
Pork loins	6 @ 7
" shoulders	@ 5
Sausage, blood or head	@ 5
" liver	@ 5
" Frankfort	@ 7 1/2
Mutton	6 @ 6 1/2
Veal	1 1/2 @ 7

CANDIES, FRUITS and NUTS.

The Putnam Candy Co. quotes as follows:

STICK CANDY.	
Standard, per lb.	@ 9
" H. H.	@ 9
" Twist	@ 9
" pails or packages, net weight	9 1/2
" 24-lb. bbls	9
Boston Cream	11 1/2
Cut Loaf	10 1/2
Extra H. H.	11
MIXED CANDY.	
Standard, per lb.	8 1/2
Leader	8 1/2
Special	9
Royal	9
Nobby	9 1/2
Broken	9 1/2
Midget	10
English Rock	10
Conserves	10
Cut Loaf	10
Ribbon	10
Broken Taffy	10
Peanut Squares	10 1/2
Extra	11
Kindergarten	11
French Creams	12
Valley Creams	13
FANCY—in 5 lb. boxes. Per Box	
Lemon Drops	.65
Sour Drops	.65
Peppermint Drops	.75
Chocolate Drops	.75
H. M. Chocolate Drops	.90
Gum Drops	.40 @ .50
Licorice Drops	1 00
A. B. Licorice Drops	.80
Lozenges, plain	.70
" printed	.75
Imperial	.70
Mottos	.70
Cream Bar	.65
Molasses Bar	.65
Caramels	.16 @ .18
Hand Made Creams	.90 @ 1 00
Plain Creams	.80
Decorated Creams	1 00
Spring Rock	.75
Burnt Almonds	1 00 @ 1 10
Wintergreen Berries	.70
FANCY—in bulk.	
Lozenges, plain, in pails	.12
" printed, in pails	.13
Chocolate Drops, in pails	.13
Gum Drops, in pails	.6
Moss Drops, in pails	.11
Sour Drops, in pails	.11
Imperial, in pails	.12
ORANGES.	
Jamaica, Bbl.	@
" Box 176	@
Florida	4 00 @ 4 25
LEMONS.	
Messina, choice, 360	@
" fancy, 300	@ 5 50
" fancy, 360	@ 6 00
Malaga	@
OTHER FOREIGN FRUITS.	
Figs, Smyrna, new, fancy layers	18 @ 19
" " choice	@ 16
" " " "	@ 15
" Fard, 10-lb. box	@ 10
" " 50-lb. "	@ 8
" Persian, 50-lb. box	6 @ 6 1/2
NUTS.	
Almonds, Tarragona	@ 17 1/2
" Ivaca	@ 17
" California	@ 17 1/2
Brazils	@ 17
Walnuts, Grenoble	@ 17 1/2
" Marbot	@ 13 1/2
" Naples	@ 17
" Chili	@ 12
Table Nuts, No. 1	@ 16
" No. 1	@ 15
Pecans, Texas, H. P.	@ 16
Cocoanuts, full sacks	14 @ 16
PEANUTS.	
Fancy, H. P., Suns	@ 8
" Roasted	@ 10 1/2
Fancy, H. P., Stars	@ 8
" Roasted	@ 8
Choice, H. P., Ex Prince	@ 9 1/2
" Roasted	@ 9 1/2
Fancy, H. P., Steamboats	@ 8 1/2
" Roasted	@ 10

You can make more money
by using Perfection Scales—
Why don't you?

For Sale by Leading Wholesale Grocers.

Wholesale Price Current.

The quotations given below are such as are ordinarily offered cash buyers who pay promptly and buy in full packages.

APPLE BUTTER. Chicago goods..... AXLE GREASE. Frazier's..... Aurora..... Diamond..... Wise's..... BAKING POWDER. Thepure, 10c packages..... " 1 lb. "..... " 6 oz. "..... " 12 oz. "..... " 1 lb. "..... " 5 lb. "..... Less 20 per cent. to retailers. Absolute, 1/2 lb. cans, doz..... " 1 lb. "..... " 1 lb. "..... Acme, 1/2 lb. cans, 3 doz..... " 1 lb. "..... " 1 lb. "..... Telfer's, 1/2 lb. cans, doz..... " 1 lb. "..... " 1 lb. "..... Arctic, 1/2 lb. cans..... " 1 lb. "..... " 1 lb. "..... Red Star, 1/2 lb. cans..... " 1 lb. "..... " 1 lb. "..... BATH BRICK. English, 2 doz. in case..... Bristol, 2 "..... American, 2 doz. in case..... BLUING. Arctic, 1/2 oz ovals..... " 8 oz..... " pints, round..... " No. 2, sifting box..... " No. 3, "..... " No. 5, "..... " 1 oz ball..... BROOMS. No. 2 Hurl..... No. 1 "..... No. 2 Carpet..... No. 1 "..... Parlor Gem..... Common Whisk..... Fancy..... Mill..... Warehouse..... BUCKWHEAT FLOUR. Rising Sun..... York State..... Self Rising..... CANDLES. Hotel, 40 lb. boxes..... Star, 40 "..... Paraffine..... Wicking..... CANNED GOODS. FISH. Clams, 1 lb. Little Neck..... Clam Chowder, 3 lb..... Cove Oysters, 1 lb. stand..... " 2 lb. "..... Lobsters, 1 lb. picnic..... " 2 lb. "..... " 1 lb. Star..... " 2 lb. Star..... Mackerel, in Tomato Sauce..... " 1 lb. stand..... " 2 lb. "..... " 3 lb. in Mustard..... " 3 lb. souse..... Salmon, 1 lb. Columbia..... " 1 lb. Alaska..... Sardines, domestic..... " 1/2 lb. "..... " Mustard..... " Imported..... " spiced..... Trout, 3 lb. brook..... FRUITS. Apples, gallons..... Apricots..... Blackberries..... Cherries, red..... " pitted..... Damsons..... Egg Plums..... Gooseberries..... Green Gages..... Peaches, pie..... " seconds..... " stand..... " California..... Pears..... Pineapples, common..... " sliced..... " grated..... Quinces..... Raspberries, black..... " red..... Strawberries..... Whortleberries..... MEATS. Corned beef..... Roast..... VEGETABLES. Beans, soaked Lima..... " Green Lima..... " String..... " Stringless..... " Lewis's Boston Baked..... Corn, stand. brands..... Peas, soaked..... " marrowfat..... " stand June..... " sifted..... " fine French..... Mushrooms..... Pumpkin..... Squash..... Succotash, soaked..... " standard..... Tomatoes, stand brds..... CHOCOLATE-BAKERS. German Sweet..... Premium..... Pure..... Breakfast Cocoa.....	CHICORY. Bulk..... Red..... CHEESE. Fancy Full Cream..... Good..... Part Skimmed..... Sap Sago..... Edam..... Swiss, imported..... " domestic..... Rubber, 100 lumps..... Spruce, 200 pieces..... CATSUP. Snider's, 1/2 pint..... " pint..... " quart..... CLOTHES PINS. 5 gross boxes..... COCOA SHELLS..... Bulk..... Pound packages..... COFFEE EXTRACT. Valley City..... Felix..... Hummel's..... COFFEE-GREEN. Rio, fair..... " good..... " prime..... " fancy, washed..... " golden..... Santos..... Mexican & Guatemala..... Java, Interior..... " Mandehling..... Peaberry..... Mocha, genuine..... To ascertain cost of roasted coffee, add 1/2 c. per lb. for shrinkage and 15 per cent. for shrinkage. COFFEES-Package. Bunola..... " in cabinets..... McLaughlin's XXXX..... Lion..... " in cabinets..... Durham..... CLOTHES LINES. Cotton, 40 ft. per doz..... " 50 ft. "..... " 60 ft. "..... " 70 ft. "..... " 80 ft. "..... " 90 ft. "..... " 100 ft. "..... Jute..... " 72 ft. "..... CONDENSED MILK. Eagle..... Anglo-Swiss..... COUPONS. "Superior"..... \$1 per hundred..... \$2, "..... \$5, "..... \$10, "..... \$20, "..... "Tradesman"..... \$1 per hundred..... \$2, "..... \$5, "..... \$10, "..... \$20, "..... Subject to the following discounts: 200 or over..... 500 "..... 1000 "..... CRACKERS. Kenosha Butter..... Seymour..... Butter..... " family..... " biscuit..... Boston..... City Soda..... Soda..... S. Oyster..... City Oyster, XXX..... CREAM TARTAR. Strictly pure..... Grocers'..... DRIED FRUITS. DOMESTIC. Apples, sun-dried..... " evaporated..... Apricots..... Blackberries..... Peaches..... PRUNES. Turkey..... Bosnia..... PEEL. Lemon..... Orange..... CITRON. In drum..... In boxes..... CURRENTS. Zante, in barrels..... " in 1/2 bbls..... " in less quantity..... RAISINS-California. Bags..... London Layers, 2 cr'n..... " fancy..... Muscatels, 2 crown..... " 3 "..... Foreign..... Valencias..... Ondaras..... Sultanas..... FARINACEOUS GOODS. Farina, 100 lb. kegs..... Hominy, per bbl..... Macaroni, dom 12 lb box..... " imported..... Pearl Barley..... Peas, green..... " split..... Sago, German.....	Tapoca, fl'k or p'rl..... Wheat, cracked..... Vermicelli, import..... " domestic..... FISH-SALT. Cod, whole..... " bricks..... " strips..... Herring, gibbed, bbl..... " 1/2 bbl..... " Holland, bbls..... " Scaled..... Mackerel, No. 1, 1/2 bbl..... " 10 lb kit..... Trout, 1/2 bbls..... " 10 lb kits..... White, No. 1, 1/2 bbls..... " 10 lb kits..... " Family, 1/2 bbls..... " kits..... FLAVORING EXTRACTS-Jennings. D C D C Lemon, Vanilla..... 2 oz folding box..... 3 oz..... 4 oz..... 6 oz..... 8 oz..... GUN POWDER. Kegs..... Half kegs..... HERBS. Sage..... Hops..... JELLIES. Chicago goods..... No..... No. 1..... No. 2..... LAMP WICKS. No..... No. 1..... No. 2..... LICORICE. Pure..... Calabria..... Sicily..... LYE. Condensed, 2 doz..... MATCHES. No. 9 sulphur..... Anchor parlor..... No. 2 home..... Export parlor..... MOLASSES. Black Strap..... Cuba Baking..... Porto Rico..... New Orleans, good..... " choice..... " fancy..... One-half barrels, 3c extra..... OATMEAL. Barrels..... Half barrels..... ROLLED OATS. Barrels..... Half bbls..... OIL. Michigan Test..... Water White..... PICKLES. Medium..... " 1/2 bbl..... Small, bbl..... " 1/2 bbl..... PIPES. Clay, No. 216..... " T. D. full count..... Cob, No. 3..... RICE. Carolina head..... " No. 1..... " No. 2..... Japan, No. 1..... " No. 2..... SAUERKRAUT. Barrels..... Half barrels..... SAPOLIO. Kitchen, 3 doz. in box..... Hand 3 "..... SOUPS. Snider's Tomato..... SPICES-Whole. Allspice..... Cassia, China in mats..... " Batavia in rolls..... " Saigon in rolls..... Cloves, Amboy..... " Zanzibar..... Mace Batavia..... Nutmegs, fancy..... " No. 1..... " No. 2..... Pepper, Singapore, black..... " white..... " shot..... SPICES-Ground-In Bulk. Allspice..... Cassia, Batavia..... " and Saigon..... " Saigon..... Cloves, Amboy..... " Zanzibar..... Ginger, African..... " Cochin..... " Jamaica..... Mace Batavia..... Mustard, English..... " and Trile..... Trieste..... Nutmegs, No. 2..... Pepper, Singapore, black..... " white..... " Cayenne..... SUGARS. Cut Loaf..... Cubes..... Powdered..... Standard Granulated..... " Fine..... Confectioners' A..... White Extra C..... Extra C..... Yellow..... Dark Molasses..... Less than bbl. 1/2 c advance.	SCALES-Perfection. Tea, 2-lb, tin scoop..... " brass..... " 5-lb, tin scoop..... " brass..... Grocers', 11-lb, tin scoop..... " brass..... " 22-lb, tin..... " brass..... STARCH-Combination Prices. Lump in Bulk..... Large boxes and barrels..... 12-lb boxes..... Gloss..... 1-lb packages..... 3-lb..... 6-lb..... Corn..... 20-lb boxes..... 40-lb..... Lots of 200 lbs., freight paid..... Lots of 500 lbs., freight paid and 5 per cent. discount..... Goods made by manufacturers not in the trust are sold from 1/2 to 1/2 c lower. SUNF. Scotch, in bladders..... Maccaboy, in jars..... Allen B. Whisley's Brands..... Superior..... Queen Anne..... German Family..... Mottled German..... Old German..... U. S. Big Bargain..... Frost, Floater..... Cocoa Castle, Fancy..... Cocoa Castle, Fancy..... Old Country, 50..... Uno, 100..... Bouncer, 100..... SODA. Boxes..... Kegs, English..... SAL SODA. Kegs..... Granulated, kegs..... SEEDS. Mixed bird..... Caraway..... Canary..... Hemp..... Anise..... Rape..... Mustard..... SALT. Common Fine per bbl..... Solar Rock, 56 lb. sacks..... 28 pocket..... 60 "..... Jute Manila..... Red Express No. 1..... " No. 2..... TWINES. 48 Cotton..... Cotton, No. 1..... " No. 2..... Sea Island, assorted..... No. 5 Hemp..... No. 6..... Wool..... WOODENWARE. Tubs, No. 1..... " No. 2..... " No. 3..... Pails, No. 1, two-hoop..... " No. 1, three-hoop..... Clothespins, 5 gr. boxes..... Bowls, 11 inch..... " 12 "..... " 15 "..... " assorted, 17s and 19s..... " 15s, 17s and 19s..... Baskets, market..... " bushel..... " willow cl'ns, No. 1..... " " No. 2..... " " No. 3..... " splint..... " " No. 2..... " " No. 3..... SALESMAN. Church's, Arm & Hammer..... Dwight's Com..... Taylor's..... DeLand's Cap Sheaf..... Our Leader..... STYRUPS. Corn, barrels..... " one-half barrels..... Pure Sugar, bbl..... " half barrel..... SWEET GOODS. Ginger Snaps..... Sugar Creams..... Frosted Creams..... Graham Crackers..... Oatmeal Crackers..... SHOE POLISH..... Jettine, 1 doz. in box.....	TEAS. JAPAN-Regular. Fair..... Good..... Choice..... Choicest..... Dust..... SUN CURED. Fair..... Good..... Choice..... Choicest..... Dust..... BASKET FIRED. Fair..... Choice..... Choicest..... Extra choice, wire leaf..... GUNPOWDER. Common to fair..... Extra fine to finest..... Choicest fancy..... Common to fair..... Superior to fine..... Fine to choicest..... IMPERIAL. Common to fair..... Superior to fine..... YOUNG HYSON. Common to fair..... Superior to fine..... ENGLISH BREAKFAST. Fair..... Choice..... Best..... Tea Dust..... TOBACCO-Fine Cut. D. Scotten & Co.'s Brands..... Hiawatha..... Sweet Cuba..... TOBACCO-Smoking. Jas. G. Butler & Co.'s Brands..... Something Good..... Peach Pie..... "Tobacco"..... TOBACCO-Smoking. Hector..... Plow Boy, 2 oz..... " 4 oz..... " 15 oz..... VINEGAR..... 40 gr..... 50 gr..... PAPER & WOODENWARE. PAPER. Curtiss & Co. quote as follows: Straw..... Sugar..... Hardware..... Bakers'..... Dry Goods..... Jute Manila..... Red Express No. 1..... " No. 2..... TWINES. 48 Cotton..... Cotton, No. 1..... " No. 2..... Sea Island, assorted..... No. 5 Hemp..... No. 6..... Wool..... WOODENWARE. Tubs, No. 1..... " No. 2..... " No. 3..... Pails, No. 1, two-hoop..... " No. 1, three-hoop..... Clothespins, 5 gr. boxes..... Bowls, 11 inch..... " 12 "..... " 15 "..... " assorted, 17s and 19s..... " 15s, 17s and 19s..... Baskets, market..... " bushel..... " willow cl'ns, No. 1..... " " No. 2..... " " No. 3..... " splint..... " " No. 2..... " " No. 3.....	GRAINS and FEEDSTUFFS WHEAT. White..... Red..... All wheat bought on 60 lb. test. MEAL. Bolted..... Granulated..... FLOUR. Straight, in sacks..... " barrels..... Patent..... " sacks..... " barrels..... Graham..... " sacks..... Rye..... MILLSTUFFS. Bran..... Screenings..... Middlings..... Mixed Feed..... Coarse meal..... RYE. No. 1..... BARLEY. No. 1..... No. 2..... CORN. Small lots..... Car..... OATS. Small lots..... Car..... HAY. No. 1..... No. 2..... HIDES, PELTS and FURS. Perkins & Hess pay as follows, nominal: HIDES. Green..... Part Cured..... Full..... Dry..... Kips, green..... " cured..... Calfskins, green..... " cured..... Deacon skins..... No. 2 hides 1/2 off..... Shearlings..... Estimated wool, per lb..... WOOL. Washed..... Unwashed..... MISCELLANEOUS. Tallow..... Grease butter..... Switches..... Ginseng..... LUBRICATING OILS. The Hogle Oil Co. quote as follows: EXTRA W.S. Lard. " No. 1..... No. 1..... Cotton, No. 1..... Pure Neatsfoot..... LUBRICATING OILS. W Va Summer..... " Medium Winter..... 15 Cold Test..... Zero..... Old Reliable Cylinder..... 600 Mecca..... Anti-monopoly..... Corliss Engine..... Golden Machine..... Mower and Reaper..... Castor Machine..... CASTOR OIL. Pure..... Distilled..... Mineral..... BURNING OILS. Water White..... Michigan test..... Gasoline..... PAINT OILS. Linseed Oil, boiled..... " raw..... Naphtha..... Turpentine.....
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562,500 Envelopes

IN ONE INVOICE.

These goods are now in transit and will swell our stock to

Over a Million.

By buying in large quantities, direct from the manufacturer, and taking advantage of the cash discount, we obtain the lowest price and are able to distance all competitors.

We solicit orders from the trade, printed or unprinted, case lots or less. Samples and prices sent on application.

THE TRADESMAN COMPANY,
PAPER DEALERS AND PRINTERS.

CAUGHT AT HIS OWN GAME.

Written for THE TRADESMAN.

"Ah! here is something I wanted. I see these axes are warranted." And the man took one from the box and looked it over. "Now that's what I like," he continued; "when a thing is warranted I don't mind paying for it. Warranted not to break for one year, I suppose?" and the man looked up at the merchant.

"O, no, sir! we can't do that," was the answer. "It is warranted for sixty days, not to break with ordinary usage; and that also means that it is fine steel and will hold an edge and is evenly tempered, being neither too soft nor too hard."

"That's the kind!" replied the man, "and the only thing to be settled now is the price for cash."

"One dollar and a half will buy that axe," said the merchant, "and it is well worth the money."

The man selected a handle which was thirty cents extra, paid for both and left the store.

"There is a man I am afraid you will have trouble with," said a farmer who sat in the shadow back of the stove and who had listened to the conversation. "Do you know him?"

"No, Mr. Carmen," replied the merchant, "but he made no objections to anything and seems all right."

"I know him well, Mr. Southwick, and he knows me, but he didn't notice I was here or you might not have made the sale. He invariably buys such goods when there are no witnesses present and all his purchases and trades for horses and cattle are made in the same way. If that axe will stand his test, it will be the first time any warranted piece of hardware has. He's an unscrupulous man in his dealings."

"Where does he live and has he any hired help on the farm?" asked the merchant.

"He lives in Bradley township and that is probably the reason he is a stranger to you. His farm is thirteen miles from here and it is not often he trades in Henrietta. I understand he has just hired a young man to assist him in cutting firewood, although I don't know the man. His name is Knowlson."

"Knowlson?" repeated the merchant, thoughtfully. "Do you know his initials?"

"I do not," replied Mr. Carmen.

"I really believe he is a nephew of mine. My sister's family reside not far from there and they have a son about twenty-two years old," continued Mr. Southwick and it is probable he is the hired hand. If such is the case, I'll have a close watch on that axe."

The case of Oliver vs. Southwick, a suit for the recovery of purchase money, with damages, was called by the justice. The attorney for the plaintiff was in earnest conversation with his client for a few moments and then asked the court that his client might be sworn and testify in his own behalf. Mr. Oliver took the stand and was duly sworn.

"Now," said his attorney, "you will please state the conversation between yourself and Mr. Southwick at the time of the purchase of this axe and how long and in what manner it was warranted?"

Mr. Oliver stated, in substance, that the axe was warranted for ninety days, and within the first twenty days the blade had broken at different times, while chopping hard maple and hickory, as could be proven by the axe.

"You understood what treatment the axe should have, did you not?" asked the defendant's attorney.

"I did," was the reply.

"And you now say before this jury that you gave this axe the ordinary usage and care and nothing else?"

"I do."

"Mr. Southwick, you will bring your witnesses to the stand," said the justice.

"Your Honor," said the plaintiff's attorney, rising from his seat, "allow me to protest. My client is willing to make oath that no witnesses were present at the time of the purchase."

"May it please the court," said the defendant's attorney, now leading forward Mr. Carmen, "we would like this witness sworn."

At this juncture, the face of Oliver was a study for an artist, as the varied changes of his features followed the answers of this unintentional witness of the sale of the axe. His knees fairly smote each other as the sixty days' warrant instead of ninety convicted him of false swearing.

"Your Honor," again said the defendant's attorney, "we have still another very important witness," and he beckoned to a young man to come forward and be sworn.

"Mr. Knowlson, were you in the employ of the plaintiff in this case during the months of January and February?"

"I was," the witness answered.

"State, in brief, what you know about the damage to this axe in question."

"The axe was used by Mr. Oliver only, so far as I know, during the entire time I was with him. We were engaged in cutting the timber together and during January the axe cut well, but, as time wore on, Mr. Oliver found fault with it, particularly its weight, and expressed regret at having purchased one so heavy; and on or about the 14th of February I saw him from the window of my room one frosty morning, with a steel punch and hammer break at least three pieces from the blade of the axe. I said nothing to him in reference to what I had witnessed, although I noticed he was using another that day and when I enquired about the new one, his reply was he had broken it in cutting a frosted stick of timber that morning and that he would be obliged to return it."

It need only be said that the jury brought in a verdict against the plaintiff for the costs of the suit.

Muskegon—W. E. Jeannot has sold his cigar and confectionery stock to Barney Pelman.



Bicycles,
Tricycles,
Velocipedes
AND

General Sporting Goods

Agents for A. G. Spalding & Bro.'s
Sporting and Athletic Goods and
American Powder Co.'s Powder.

We have on hand a complete line of Columbia, Victor and other cheaper bicycles, also a splendid assortment of Misses' Tricycles, Children's Velocipedes and small Safety Bicycles.

E. G. Studley,

4 Monroe St.,

GRAND RAPIDS

Call and see them
or send for large,
illustrated catalogue.

Grand Rapids & Indiana.

In effect October 5, 1890.

TRAINS GOING NORTH.

For Saginaw, solid train	7:30 a m
For Traverse City	7:05 a m
For Traverse City & Mackinaw	9:20 a m
For Saginaw, solid train	11:30 a m
For Cadillac	11:35 a m
For Mackinaw	12:15 p m
From Kalamazoo	12:35 p m

TRAINS GOING SOUTH.

For Cincinnati	6:00 a m
For Kalamazoo and Chicago	10:15 a m
From Saginaw	11:45 a m
For Fort Wayne and the East	11:45 a m
For Cincinnati	5:30 p m
For Kalamazoo and Chicago	10:50 p m
From Saginaw	11:30 p m

Sleeping and parlor car service: North—11:30 a m train, parlor chair car for Mackinaw City; 10:30 p m train, Wagner sleeping car for Mackinaw City. South—6:30 a m train, parlor chair car for Cincinnati; 10:30 a m train, through parlor coach to Chicago; 6 p m train, Wagner sleeping car for Cincinnati; 11:30 p m train, Wagner sleeping car for Chicago.

Muskegon, Grand Rapids & Indiana.

For Muskegon—Leave.	From Muskegon—Arrive.
7:00 a m	10:10 a m
11:15 a m	3:45 p m
5:40 p m	8:45 p m

Through tickets and full information can be had by calling upon A. Almquist, ticket agent at Union Station, or George W. Munson, Union Ticket Agent, 67 Monroe street, Grand Rapids, Mich.

C. L. LOCKWOOD,

General Passenger and Ticket Agent.

Detroit, Grand Haven & Milwaukee.

GOING WEST.	Arrives.	Leaves.
Morning Express	12:50 p m	1:00 p m
Through Mail	5:00 p m	5:10 p m
Grand Rapids Express	10:25 p m	5:10 p m
Night Express	6:40 a m	7:05 a m
Mixed		7:30 a m

GOING EAST.	Arrives.	Leaves.
Detroit Express	6:50 a m	8:50 a m
Through Mail	10:10 a m	10:20 a m
Evening Express	3:35 p m	3:45 p m
Night Express	9:30 p m	10:55 p m

*Daily, Sundays excepted. *Daily. Detroit Express leaving 6:50 a m has Wagner parlor and buffet car attached, and Evening Express leaving 3:45 p m has parlor car attached. These trains make direct connection in Detroit for all points East.

Express leaving at 10:55 p m has Wagner sleeping car to Detroit, arriving in Detroit at 7:20 a m. Tickets and sleeping car berths secured at D. G. H. & M. R'y offices, 23 Monroe St., and at the depot. Jas. CAMPBELL, City Passenger Agent.

Jno. W. LOUD, Traffic Manager, Detroit.

Toledo, Ann Arbor & Northern.

For Toledo and all points South and East, take the Toledo, Ann Arbor & North Michigan Railway from Owosso Junction. Sure connections at above point with trains of D. G. H. & M., and connections at Toledo with evening trains for Cleveland, Buffalo, Columbus, Dayton, Cincinnati, Pittsburg, Creston, Orrville and all prominent points on connecting lines.

A. J. PAISLEY, Gen'l Pass. Agent

CHICAGO & WEST MICHIGAN RAILWAY.

Fruit Belt Line.

DEPART.

Mail and Express for Big Rapids, Ludington, Manistee & Traverse City	7:25 a m
Express for Chicago and Muskegon	7:30 a m
Fast Mail for Chicago	7:40 p m
Express for Muskegon and Hart	7:50 p m
Night Express for Chicago	11:35 p m
Night Express for Indianapolis	11:35 p m
Mail for Big Rapids, Manistee and Traverse City	10:05 p m
Ex. for Grand Haven & Muskegon	10:40 p m

ARRIVE.	
Night Express from Chicago	6:30 a m
Night Express from Indianapolis	6:30 a m
Ex. from Muskegon, Hart & Pentwater	10:45 a m

Express from Big Rapids, Baldwin and Traverse City	12:15 p m
Mail from Chicago and Muskegon	12:55 p m
Express from Grand Haven	1:50 p m
Fast Express from Chicago	10:15 p m
Ex. from Muskegon and Pentwater	5:50 p m
Ex. from Baldwin and Traverse City	10:40 p m
Express from Traverse City	10:40 p m

*Daily. *Daily except Sunday. *Daily except Saturday. *Daily except Monday.

Through chair car for Chicago on 9:00 a m train; no extra charge for seats. Trains leaving Grand Rapids at 1:00 p m and 11:35 p m run through to Chicago solid. Through sleeping cars between Grand Rapids and Chicago on night express trains. Through combination sleeping and chair car between Grand Rapids and Indianapolis on night express trains.

Wagner drawing room buffet cars on trains leaving Grand Rapids 1 p m and Chicago 4:40 p m. 4:40 p m train leaving Chicago connects with sleeper leaving Grand Rapids 11:30 p m for Traverse City. The 5:05 p m train has through free parlor car to Manistee via M. & N. E. R'y.

For tickets and information, apply at Union Ticket Office, 67 Monroe street, and Union Depot. GEO. DEHAVEN,

Gen. Pass. & Ticket Agt., Grand Rapids.

DETROIT, LANSING & NORTHERN R. R.

Lansing Route.

DEPART.

Express for Saginaw and Bay City	7:30 a m
Mail for Lansing, Detroit and East	7:25 a m
Express for Lansing, Detroit and East	11:30 p m
Mail for Alma, St. Louis and Saginaw	11:30 p m
Fast Ex. for Detroit, New York, Boston	11:25 p m

ARRIVE.	
Mail from Saginaw and Bay City	11:45 a m
Mail from Lansing, Detroit and East	12:10 a m
Fast Express from Lansing and East	5:05 p m
Express from Lansing and Detroit	10:50 p m
Ex. from Saginaw, St. Louis and Alma	10:30 p m
*Daily. *Daily except Sunday.	

The shortest line to Detroit and the East. Elegant parlor cars between Detroit and Grand Rapids. Solid trains between Grand Rapids and Saginaw. Two solid trains between Grand Rapids and Detroit, leaving Grand Rapids 7:25 a m and 6:25 p m, leaving Detroit 1:15 p m and 5:00 p m.

For tickets and information, apply at Union Ticket Office, 67 Monroe street, and Union Depot. GEO. DEHAVEN, Gen. Pass. & Ticket Agt., Grand Rapids.

MICHIGAN CENTRAL

"The Niagara Falls Route."

	DEPART.	ARRIVE
Detroit Express	7:30 a m	10:00 p m
Mixed	6:30 a m	5:00 p m
Day Express	11:55 a m	10:00 a m
*Atlantic & Pacific Express	11:35 p m	6:00 a m
New York Express	5:40 p m	1:25 p m

*Daily. All other daily except Sunday. Sleeping cars run on Atlantic and Pacific Express trains to and from Detroit.

Parlor cars run on Day Express and Grand Rapids Express to and from Detroit. FRED M. BURGOS, Gen'l Agent, 45 Monroe St. G. S. HAWKINS, Ticket Agent, Union Depot. GEO. W. MUNSON, Union Ticket Office, 67 Monroe St. O. W. RUEGELS, G. P. & T. Agent, Chicago.

EDMUND B. DIKEMAN

THE GREAT

Watch Maker

AND Jeweler,

44 CANAL ST.,

Grand Rapids - Mich.

WANTED.

POTATOES, APPLES, DRIED FRUIT, BEANS

and all kinds of Produce.

If you have any of the above goods to ship, or anything in the Produce line, let us hear from you. Liberal cash advances made when desired.

EARL BROS.,
COMMISSION MERCHANTS

157 South Water St., CHICAGO.

Reference: FIRST NATIONAL BANK, Chicago.
MICHIGAN TRADESMAN, Grand Rapids.

FIT FOR
A Gentleman's
Table:

All goods bearing the
name of

THURBER, WHYLAND & CO.,

OR

ALEXIS GODILLOT, JR.

Grocers visiting New York are cordially invited to call and see us, and if they wish, have their correspondence addressed in our care. We shall be glad to be of use to them in any way. Write us about anything you wish to know.

THURBER, WHYLAND & CO.,

West Broadway, Reade & Hudson Streets.

New York City

BEFORE BUYING GRATES

Get Circular and Testimonials. Sent Free.

Economical, Sanitary, Cleanly and Artistic.

ALDINE FIRE PLACE, GRAND RAPIDS, MICH.

C. R. ELECTRO FIDY

ELECTROTYPERS

Stereotypers
Photo & Zinc Engraving

LEADS, SUGS, BRASS RULE
WOOD & METAL FURNITURE
MAPLE. ELECT. GRAND RAPIDS MICH.

Best Lines Holiday Goods.

[illegible]

H. LEONARD & SONS,
Grand Rapids, Mich.

Gripsack Brigade.

Wm. Connor, the hustling clothing salesman, is in town.

Egbert Kuyers will hereafter cover the territory heretofore traveled by Ezra O. Phillips for P. Steketee & Sons.

Chas. F. Bigelow has returned from a three months' trip through the west in the interest of the Universal Tripod Co.

Cass Bradford, traveling representative for the Muskegon Cracker Co., was in town Monday on his way to the Upper Peninsula.

The officers of the Grand Rapids Traveling Men's Association have received handsome invitations to the tenth annual convention of the Iowa State Traveling Men's Association, which meets at Des Moines on Dec. 5.

The usual number of changes among the boys are in store for the new year. Among those who will transfer their allegiance to other markets is Frank L. Kelly, who will carry the trunks of Carson, Pirie, Scott & Co., of Chicago.

Some Wants of Michigan Towns.
Mancelona wants a bank.

Walker wants a stove works.

Reed City wants a stove factory.

Holly wants a furniture factory.

Lake City wants a sash, door and blind factory.

Grand Haven wants nail and brush factories.

Ionia wants the Capitol Wagon Works; ditto Belding.

Grand Rapids wants soap and match factories and a cannery.

Purely Personal.

P. H. Kilmartin, of the firm of P. H. Kilmartin & Son, general dealers at Orange, was in town over Sunday.

B. Jonker, the Alpine avenue grocer and druggist, has gone to Holland, where he will spend a couple of months with relatives and friends.

C. F. Walker, general dealer at Glen Arbor, is in town for a week or ten days. It is understood that dealers in the ardent have laid in a sufficient quantity to last through.

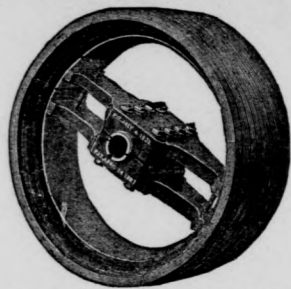
Bank Notes.

After about two years' existence as the Flint National Bank, the pioneer organization of Flint resumes its former title of First National Bank.

Another bank is in process of incubation at Manistee. The propagators are Edwin Russell, E. G. Filer, James Shrigley, Thomas Kenny, Patrick Noud and McAlvay & Grant. No one interested in either of the other banks will be admitted to the enterprise.

Hester & Fox

MANUFACTURERS' AGENTS FOR



Dodge Wood Split Pulleys.

We carry a large stock and are prepared to quote factory prices. Send for sample pulley and be convinced of their superiority.

44, 46 & 48 So. Division St., Grand Rapids.

Langeland Mfg. Co.

Wholes Manufacturers of

SASH

—AND—

DOORS

DEALERS IN

Lumber, Lath and Shingles.

Office, Mill and Yard:

East Muskegon Ave., on C. & W. M. R'y.

MUSKEGON, MICH.

KNIGHTS OF THE GRIP



Would you like to carry a side line and establish agents or sell to the trade? If so, address

Bell Furniture and Novelty Co.,
NASHVILLE, MICH.

WM. SEARS & CO.,

Cracker Manufacturers,

37, 39 and 41 Kent St., Grand Rapids.

Florida Oranges

We are agents for Hillyer's celebrated Stag brand, which is the finest fruit sold in Michigan.

The Putnam Candy Co.

Muskegon Cracker Co

CRACKERS, BISCUITS AND SWEET GOODS.

LARGEST VARIETY IN THE STATE

SPECIAL ATTENTION PAID TO MAIL ORDERS.

457, 459, 461, 463 W. WESTERN AVENUE, MUSKEGON, MICH.

No Connection with Any Cracker Trust.

S. K. BOLLES.

E. B. DIKEMAN.

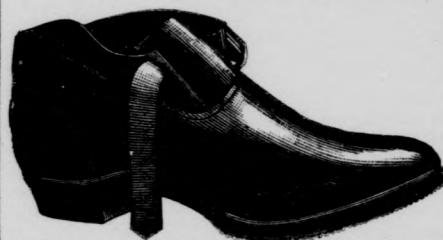
S. K. Bolles & Co.,

77 CANAL ST., GRAND RAPIDS, MICH.

Wholesale Cigar Dealers.

"TOSS UP!"

The "TOSS UP" Cigar is not a competitor against any other 5c brands, but all 10c brands, because it is equal to any 10c cigar on the market.



Pennsylvania Lumberman's.

The best fitting Stocking Rubbers in the market. A full line of Lycoming Rubbers on hand. Try them.

GEO. H. REEDER & CO.,

State Agents for
LYCOMING RUBBER CO.

158 and 160 East Fulton Street.

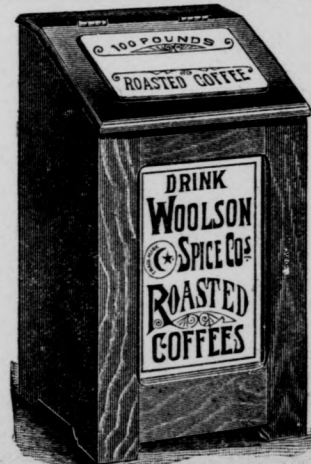
**DON'T SCATTER YOUR FIRE, OR WASTE COSTLY AMMUNITION
UNNECESSARILY--DECIDE UPON WHAT YOU WANT, THEN REACH FOR IT.**



THIS CABINET HOLDS 50 lbs

HERE IT IS! AND WE GIVE THEM AWAY FREE! They are dollars and cents to you, Boxes and Barrels are good in their place, but these Cabinets dress up your store, and cost you nothing. They are made by regular Cabinet Makers at a slight expense over the cost of making Boxes, consequently we can use them instead of the old-tumbled-down-Barrels and worthless boxes. These Cabinets are beautifully Panelled, Painted and Varnished. Their use in the store is apparent. **The 50 lb. Cabinet is made particularly for the Counter Shelf; the 100 lb. Cabinets to take the place of the unsightly Barrels so often seen on the floor.** To secure these Cabinets you have only to buy your Bulk Roasted Coffee of the Woolson Spice Co., or order through your Jobber. You assume no risk for we fully guarantee the Coffee to give perfect satisfaction. It will cost you only one cent for a Postal Card addressed to the Woolson Spice Company, Toledo, Ohio, for Price-list of Roasted Coffee in Cabinets.

LION COFFEE NOT SOLD IN THESE CABINETS.



THIS CABINET HOLDS 100 lbs.