

Michigan Tradesman.

VOL. 8.

GRAND RAPIDS, WEDNESDAY, DECEMBER 31, 1890.

NO. 380.

Wm. H. White & Co.,
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Maple, Soft and Rock Elm, Basswood,
Birch and Hemlock.
Mills at Boyne City, on Pine Lake, and at Boyne
Falls, on the G. R. & I. R'y.
Correspondence Solicited.
BOYNE CITY, MICHIGAN.

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Five Cents Each for all dishes served
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Steaks, Chops, Oysters and All Kinds of
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JOBBER OF

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OYSTERS,

And Fresh and Salt

Lake Fish & Ocean Fish

Mail Orders Receive Prompt Attention.

See quotations in another column.

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To Buy **ALLEN B. WRISLEY'S**
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Leading Wholesale Grocers keep it.

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AT THE OLD STAND.

Corner Bates and Larned Streets, Detroit.

Beans and Clover Seed

Parties having beans or clover seed
for sale will find a purchaser, if samples
and prices are right.

We also want

Potatoes and Onions

In car lots.

We pay highest market price and are
always in the market.

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OYSTERS

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" E. F.	22
" Standards.....	20
DAISY BRAND —Selects.....	22
" Standards.....	18
" Favorites.....	16
Standards, in bulk, \$1.25 per gal.	

Mince Meat.

BEST IN USE.

20-lb. Pails.....	73c per lb.
40-lb. ".....	73c " "
2-lb. Cans (usual weight), \$1.50 per doz.	

Oranges and Lemons, good stock and
cheap.

Choice Dairy Butter, 20c.

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School Supplies,
Miscellaneous Books
School Books,
Stationery.

Our Fall Line Now Ready

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20 and 22 Monroe St., Grand Rapids.

STOLEN DIAMONDS.

A True Incident of War Times in Mem-
phis.

Written for THE TRADESMAN.

"I am a jeweler," said my friend Bur-
ton. "I once occupied a show window
in the drug store of Carl Perot & Son, in
the city of Memphis, Tennessee, during
the Rebellion. From the age of sixteen
years I had worked at the business of
repairing and cleaning clocks and
watches, but it was not until I was about
twenty-eight years old that I had accu-
mulated sufficient capital to carry a fair
stock of goods of my own. At the time
of which I speak I had from five to six
thousand dollars invested in gold and
silver watches, table ware, heavy gold
chains and miscellaneous jewelry.

The city was at this time under mar-
tial law. Fort Pickering, just in the
suburbs on the east bank of the Missis-
sippi river, was garrisoned by a colored
regiment of the 3d U. S. heavy artillery,
and most of the time from five to ten
thousand northern infantry and cavalry
were also encamped just outside the Fort.
An immense amount of money was paid
out here every month by the government
alone, and numbers of army paymasters
and contractors were to be seen. It will
readily be supposed that greenbacks were
plenty and that all classes spent money
freely. No pinchbeck or shoddy jewelry
was wanted in those days, and few stocks
were any too rich for the times or the
purses of the customers.

Was it not a rich day for thieves?
Well, not exactly, while the provost
guard were patrolling the streets and
watching both policemen and thieves
night and day. You see, the police were
a mixed lot of men, probably one-half of
them natives, and the balance were de-
tailed for such service from the ranks of
Uncle Sam's army. At such a time no
one supposed professional thieves would
dare visit this part of the country, as, if
caught, they went into the military
prison, to remain, generally until the
close of the war. The newspapers had
given accounts of only two startling cases
of larceny during the past year, and
those occurred in the Eastern States,
entirely away from the theater of war;
but the reports in the newspapers were
sufficiently notable to attract wide at-
tention, from the fact that, in both
instances, it was principally unset dia-
monds that were taken and their value
was estimated at many thousands of
dollars. It was supposed that several
persons, one a woman, had been con-
nected with both robberies, and, although
large rewards had been offered, not the
slightest clew to the thieves had ever
been obtained.

So many years of my life had been
spent in drug stores that I was able to
answer a call for ordinary medicines al-
most as readily as for jewelry. The
store of Carl Perot & Son was not kept
open at night. I slept in the only bed-
room in the rear, and, being a bachelor,
took my meals at the Gayoso House. The
residence of Perot and his family was
some distance away, in the suburbs of

the city, and his son, a young unmarried
man, lived at home, both he and his
father coming into town early in the
morning and returning late at night.

One dull, rainy day, in the month of
December, 1864, while I was left quite
alone in the store and was in the window
at my work, a short, stout man, wearing
a kind of blanket overcoat, entered the
open door and asked if we kept putty.
Being answered in the affirmative, he
replied that he would like a small
quantity. As I came out of the window
to wait upon him, he passed me a ten
cent piece of fractional currency. I
weighed out half a pound—putty was
high in price then—and, hastily wrap-
ping it in a bit of paper, placed it on the
counter near by. As my time was need-
ed for my work, I gradually moved along
toward my window, which noticing, the
man, taking his putty in one hand and
his chair in the other, passed near the
door, which was swung open, seated him-
self against its outer edge and continued
talking. I had no objection to listening
if I might work at the same time, as I
had become quite fascinated with my
silver-tongued visitor. Occasionally I
would reply to a question. Once only
do I remember taking my eyes from my
work, and then my customer was leaning
back comfortably, his overcoat thrown
wide open and his right arm and hand
carelessly lying over the back of the
chair, his left hand, which was holding
the putty, being toward the street. He
soon after arose and, bidding me "Good
day," with a polite bow passed out into
the street.

It was New Years eve, 1864, and a
dark, foggy night, but warm as April.
I had received an invitation to a private
party in the city, to be held that evening,
and, being fond of society, I attended.
It was at the residence of an apparently
loyal southerner of ample wealth. A
dozen or more Union officers, some with
their wives and daughters, had been in-
vited and were present. The roomy and
richly furnished old mansion was ablaze
with beauty and fashion. I had decided
to keep good hours and leave the com-
pany at half past one in the morning of
the new year. Living only a few blocks
away, as was my usual custom, I pre-
ferred to walk instead of calling a hack.
In those days I obtained a permit to
carry a revolver, although I could hardly
remember when I had fired it, except at
a target; yet, still I felt quite able to

Perfection Scale.

The Latest Improved and Best.



Does Not Require Down Weight.

Will Soon Save Its Cost on any Counter.
For sale by leading wholesale grocers.

defend myself, if called upon, until help should arrive from either soldiers or police, both being close at hand. Reaching the alley in the rear of Carl Perot & Son's store, I felt my way through the darkness in the door-way and carefully removed my muddy boots before opening the door, that the carpet on the floor of my room might not be soiled. Taking a small, flat key from my vest pocket and inserting it in the lock, I instantly became aware that the door was unlocked.

At this discovery, for an instant only, my heart seemed to cease its pulsations and my brain reeled. Recovering my equanimity, I noiselessly opened the door, stepped inside and stood listening intently within the narrow hall, not more than two feet from my bedroom and twelve from the opposite end of the hall, which opened into the store. Quietly relocking the door against which I was standing, and remembering that I had two peep-holes from my room into the store, I gently pushed open the door and stepped within. Contrary to what I expected, no light came through the small holes into my apartment. As still as possible in the darkness, I crossed the room to the partition. As I came in a direct line with one of the openings, I saw on the floor behind the counter a small light. It seemed to come from a dark lantern and threw its rays upon the floor only. Near it I could distinguish the feet of a man moving about. As my eyes became accustomed to the darkness, I noticed that one of the sliding doors of my show-case at the end of the counter was open, and the man, as near as I could judge from his movements, was transferring its contents to his coat pockets. Hesitating no longer and retracing my steps in my stocking feet, I drew my revolver as I passed along the hall. Feeling carefully for the knob, I found the half-open door, and quickly pushed it open, fortunately without noise, and stood within the store room. Meantime, since I had left my point of observation from my bedroom, the burglar had passed around the end of the counter nearer the street door and now stood with his back toward me, unaware of my presence, his lantern raised and shaded with one hand while peering over the railing upon my work table to see what valuables might be there.

Stepping forward within six feet of him, my pistol pointing directly at his back, I spoke in a sharp, commanding tone: "Throw up both hands, or I shoot you dead instantly!"

I meant just what I said, and my voice must have implied it, for both his hands went up, with the lantern in one, as he wheeled about and confronted me.

"Caught, by the Eternal!" he exclaimed, as he looked into the barrel of my pistol.

"No, by a loaded revolver!" I answered, correcting him. "And, now, if you desire to live, do exactly as I command—otherwise you die in this room. One movement to reach any arms you may have, or to reach me, will be your death warrant. First, turn that light a little higher. Now, place the lantern gently on the floor to your right, with the light toward yourself; then resume your present position. Do not put a hand into your pocket nor behind you, at your peril." He obeyed me. "Now, remove your coat, vest and pants and drop them on the floor." He threw off his coat and vest and then commenced to

speak. "Not a word," said I, "only, obey me quickly."

As his pants dropped beside him, he said in a low, pleading voice, "I am faint—for God's sake please reach in my pants pocket and find a small package of tobacco and place it in my mouth just as it is, if you dare not trust my hands to take it."

I noticed that he was deathly pale, but I only replied, "You shall have your tobacco presently. Now, go into that hall."

I pointed to the door and stepped to one side to allow him to pass. He was stoutly built, and I did not intend to allow him to grapple with me. He obeyed promptly and, catching up the lantern from the floor, I followed him closely.

"Turn to your left," said I, "and enter that room where you see the door open. Now, open the door of that closet in front of you." I held up the light. As he touched the handle of the door, I turned on the gas in my room. "Dress yourself in the coat, vest and pants hanging before you," was my next order. As he stepped into the room again with my clothes in his hand, the bright light falling full in his face, judge of my astonishment in recognizing the customer who had purchased the putty of me a few weeks previous. I could scarcely disguise my surprise at the discovery but told him to make all the haste possible. While dressing himself, he once more pleaded for his tobacco, to which I replied, "I will bring you some on my return, for I am going to leave you for ten minutes. Now, sir," said I, as he stood dressed in my cast-off suit, which was much too tight for him, "I am going to lock you in this room, and shall also lock both doors in the hall. I shall then call two policemen—I do not dare trust you with one. If you injure anything in this room, or undertake to break out of it within the next ten minutes, it will be the worse for you!"

"One moment," said the man, as I commenced backing from the room, my revolver still in one hand, for I feared he might attempt to spring upon me. "Will you not please do me the slight favor of getting my tobacco for me before you go? It is carefully rolled up in a bit of colored paper, in the right hand pocket of my pants."

I shall never forget that anxious, pleading voice and look. I could not resist replying, "Yes," as I backed out with his lantern and locked him in. I had no difficulty in finding the paper, as the pocket contained nothing else, except a small knife; but, as my hand drew it forth and my fingers closed over it, I felt sure that the man had lied—that it was not tobacco. I suspected poison and, concluding not to give it to him, dropped it back in the pocket. I carefully opened the door again. He was standing in the same position. I remarked, "I cannot give you that tobacco now." An expression of intense agony, which almost bordered on insanity, and was absolutely terrifying to behold, passed over his face. One scrutinizing look at me to see if I was in earnest, and he staggered to a chair. With tears streaming from his eyes, he sank helplessly into the seat. Now I felt certain that it was poison and, saying to him, "Calm yourself—that tobacco will keep," I again left the room, securely fastening the door after me.

In less than five minutes, I had ushered

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Absolute Tea,

Absolute Spices,

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LEMON & WHEELER COMPANY,

JOBBER OF

Groceries and Provisions

TEAS A SPECIALTY.

Good Bargains in New Orleans Molasses.

GRAND RAPIDS.

in two policemen at the front door, and had them examining the contents of the coat pockets of my burglar and viewing the open show-case and his big, muddy tracks on the floor. He had worn the identical overcoat in which I first saw him, and its capacious pockets were now well filled with my best goods. Their entire contents, with the exception of his pocket knife and a little blue paper package of his chewing tobacco, which I dropped into a drawer of my work table, were placed in a small traveling bag which I produced, the lock of which we placed a seal upon, to be taken by the officers to the police headquarters to appear as evidence of his guilt. I now conducted the policemen to my prisoner, who sat where I had left him, looking pale but defiant. As he arose to go with them, I handed him a piece of tobacco I had begged for him from one of the officers.

"I can't chew that kind!" was his spiteful remark, as he viciously flung it from him.

"I will be at the police court at the usual hour and prefer charges against him," said I, as I bade the officers "Good night."

There was no sleep for me the rest of that eventful New Years night. A hasty inventory of his pockets showed goods amounting to \$2,800. From his hip pocket we extracted a heavy 32 caliber Colt's revolver, every chamber of which was loaded. I forced the thief to remove his clothing on the spot, as it was the quickest and safest way to disarm him and would, at the same time, leave all my goods in the room. Not knowing where he carried fire-arms, nor how many he had, it was good policy to keep his hands from his pockets and also keep him at a safe distance from my person.

I was promptly on hand the second day of January, 1865, to give my evidence before the police magistrate in the case of the robbery, which was confirmed by the two officers I had summoned at the time. The burglar, who gave his name as Enos Lewis, was committed for trial in the Circuit Court. One thing puzzled the officers and myself and, in fact, everyone else who had any knowledge of it, in regard to Lewis. Not one cent in money—not even a pocket-book—was found upon his person. Baggage he had none, and he persisted in saying that he had no money, had spent every cent and was forced to steal or starve. With regard to his previous history, or his residence, or where he was born, he was non-committal and would say absolutely nothing. In due time, however, his trial came on in the Circuit Court. He managed to secure legal counsel in the person of an impecunious pettifogger, who said he pitied the poor devil and was going to do what he could for him, if he never received any fee. Lewis was convicted and sent to prison for several years, and it afterward appeared that he had at the time of the burglary several \$500 bank notes concealed in his stockings and that the lawyer received \$100 for defending him. When afterward convicted and stripped at the prison, the balance of the money was discovered.

After Enos Lewis received his sentence and before being committed to prison, I was permitted to have an interview with him. I had a curiosity to know how he had obtained an entrance to the store so easily, and also why the front and rear doors had both been left unlocked. He

received me pleasantly and, when I stated my errand, said:

"Well, it is all over now, except that I must serve out my sentence, so I may as well tell you all. I came to Memphis with some money and gained much more by gambling, but, still feeling dissatisfied, I was one day passing some richly stocked jewelry stores when I conceived the idea that a scheme might be carried out by one man alone to take out a few thousands in value. I finally settled upon Carl Perot & Son's store as the one from which to take my wealth, and you may remember my purchasing the putty from you one dull, rainy day in December. I took the impression, before I left, of your front door lock while I sat talking with you. To the initiated it is not so difficult as you might suppose. I had previously informed myself all about the premises, who slept in the store at night and where the others went, also the hours when each was usually in his place in the store. I was acquainted with all your habits, and you were seldom away from the store that I did not know it—where you were and about the time you would be at home again. I also saw that you had no safe, and I easily found the place where you were in the habit of placing valuable goods out of sight. When my key was finished, I entered one Sunday evening while you were at church and took an impression of the lock upon the rear door. I did this in order that, if disturbed at my work while taking the jewelry, I could have two openings for escape. See? I had a system in all my work and was no penny thief. I never laid a finger upon an article in the store—not even a cigar—until on the night you caught me. Had you not obtained the advantage of me as you did, I should probably have attacked you, although I never designed to commit murder; but I saw in your look that you were determined, and I felt that you would kill me if I disobeyed your commands."

I laughed dryly, as I said, "I regret to say that I was not so dangerous as you supposed me. I made a discovery only a few days ago which has taught me a life lesson. It was by accident and not by design that, on that eventful night when I caused you to obey me, there were only empty shells in my revolver! I had previously been firing at a mark but was sure that I had afterward reloaded my weapon. However, so long as each of us believed that death lurked in its chambers it was just as well."

"It would surely have made a difference to me had I known it!" exclaimed the prisoner. "I trembled at the time for fear you would want my stockings," he continued, "in which I had four \$500 bank notes secreted. By the way" (this as if the thought had just occurred to him) "did you throw away my bit of tobacco?" And he looked sharply at me for the answer. I said, "Why do you ask? You surely do not wish to swallow it now."

He turned away from me and made no reply. I soon after shook hands with him, told him to serve out his sentence like a man and try to reform his ways. I never saw the man afterwards and now I know the reason why.

It may have been six weeks after my interview with Lewis that I was at work late one night at my table in the window.

[CONTINUED ON FOURTEENTH PAGE.]

SEEDS —AND— GRAIN

Mention this paper.

W. H. MOREHOUSE & CO.
Wholesale Dealers in
GRAIN, CLOVER and TIMOTHY
*Hungarian, White Clover, Red Top,
Millet, Alfalfa or Lucerne, Blue Grass,
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CHOICE CLOVER and TIMOTHY SEEDS
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Orders for purchase or sale of Seeds for future delivery promptly attended to. Correspondence solicited.
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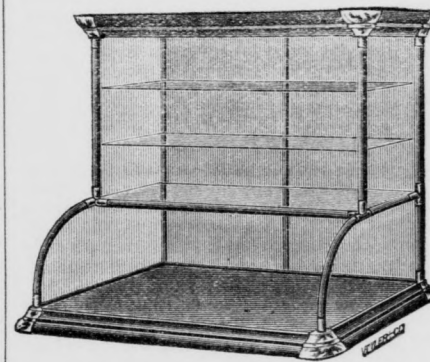
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Cranberries, Grapes, California Fruit, Bananas, Oranges, Etc., Etc.

Parties having Clover Seed and Beans to offer please mail samples and we will endeavor to make you a satisfactory price.

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HAVE NO EQUAL. SOLD EVERYWHERE. MANUFACTURED BY
PUTNAM CANDY CO.

The P. B. Cough Drops

ARE PURE, CLEAN AND HIGHLY MEDICATED. MANUFACTURED BY
PUTNAM CANDY CO.

AMONG THE TRADE.

AROUND THE STATE.

Ida—H. Y. West has sold his grocery stock to Mrs. M. Houseman.

Centerville—E. M. Fort succeeds Tase & Bitts in the meat business.

Ionia—Ella C. Mead succeeds W. T. Aniba in the grocery business.

Thompsonville—Fred Thompson has opened his new hardware store.

Eaton Rapids—John Manning has sold his meat market to Wm. Rogers.

Plainwell—Estes & Co. succeed Estes & Cutler in the grocery business.

Butternut—J. S. Dennis succeeds J. C. Bunnell & Co. in general trade.

Flint—T. Page & Co. succeeds Martin & Page in the grocery business.

North Branch—H. C. Cable succeeds J. H. Bidwell in the jewelry business.

Sheridan—D. B. Sanders has sold his flour and feed stock to A. H. Greenhoe.

Reed City—S. R. Gee succeeds Lindsay & Wetzell in the meat market business.

Reese—Archibald Little is succeeded by H. T. Greenleaf in the grocery business.

St. Ignace—Mrs. R. E. Metivier has purchased the boot and shoe stock of Geo. Orth.

Mayville—Campbell & Catin succeeds Campbell & Gonawichi in the milling business.

Sherwood—C. L. Paddock, harness dealer, has been closed under chattel mortgage.

Thompsonville—The Thompson Lumber Co.'s new store building is nearly completed.

North Branch—Oliver Cartin succeeds C. S. Sickelsteel in the grocery and bakery business.

Lapeer—S. N. Vincent is succeeded by S. N. Vincent & Co. in the drug and book business.

Iron Mountain—John J. Saving has sold his merchant tailoring business to Bonnett & Jack.

Otisco—W. J. Snyder has assigned his general stock to E. E. Fales. The assets are \$717.74 and the liabilities are \$1,800.

Thompsonville—Wm. Keys, of Bear Lake, will put stocks of groceries, hardware and furniture in his new store here.

Ypsilanti—Henry McCormick has retired from the dry goods firm of E. M. Comstock & Co. The firm name remains the same.

Kalamazoo—Henry Bresson's grocery store and meat market was burned Saturday. Loss, \$3,500, with \$1,700 insurance. The fire is supposed to have been of incendiary origin.

Lowell—L. H. Hunt has sold his interest in the drug firm of Hunt & Hunter to his partner, who will take his son in partnership and continue the business under the style of A. P. Hunter & Son.

Maple Rapids—L. Chambers has sold his drug stock to Owen Bullis, to take effect May 1, when the stocks will be consolidated. In the meantime, each store will be conducted independently.

Muskegon—The Lumberman's National Bank has sued Dudley O. Watson, Peter DeVost and Hiram Munger, composing the firm of Munger, Watson & DeVost, at Sullivan, for \$1,000 damages. The suit is to recover money advanced.

Holton—The general stock of H. S. Henderson & Co. and the drug stock of Dr. Peter Beyer were completely destroyed by fire on Saturday. The former lose \$5,000, with \$4,000 insurance, and

the latter's loss is about \$1,500. Henderson & Co. were burned out July 4 and have now nearly completed the erection of a brick building about 300 feet away from the present conflagration.

MANUFACTURING MATTERS.

Caro—The Caro Carriage Co. has compromised with its creditors on the basis of 40 cents on the dollar and will resume business under a new management.

Annual Meeting of the Michigan Commercial Travelers' Association.

The sixteenth annual meeting of the Michigan Commercial Travelers' Association was held at Detroit last Friday. President E. H. McCurdy occupied the chair and Secretary M. J. Matthews kept the minutes. The meeting was called to order at 10 o'clock and the morning session was occupied in listening to the President's address, committee reports and the report of the Secretary and Treasurer. The latter showed a membership a year ago of 528. During the year two members have resigned, eleven have died and nineteen have allowed their membership to lapse. In the same period three former members have been re-instated and sixty-one new members admitted, leaving a total membership at the present date of 560. It is hoped to increase the membership more during the coming year than ever before. At the beginning of the year the Association had to its credit a balance of \$24,823.82 in the reserve fund, and \$3,506 in the general fund. The receipts during the year have been, from membership fees, assessments and dues, \$19,587, and by interest on deposits, \$954.24, a grand total of \$48,862.06. In the year the beneficiaries of each of the eleven deceased members received \$2,500, a total of \$27,500. The expenses of the Association have been \$1,839.86. There is now on hand a balance of \$19,522.20. At the afternoon session, a large American flag, purchased with the proceeds of a collection made at the last annual meeting, was delivered to the Association, with a neat speech by Secretary Matthews. The election of officers for the next year resulted as follows:—President—A. W. Kelly, Detroit. Vice Presidents—J. Will Ailes, Detroit; A. B. Cole, Grand Rapids; Chas. L. Stevens, Ypsilanti; George T. Warren, Flint; H. W. Parker, Owosso. Trustees, to serve two years—Geo. L. Sampson, S. B. Sinclair, E. H. McCurdy. Trustees of Reserve Fund, to serve two years—John A. Murray, H. W. Johnson.

It was decided to hold a special convention in Grand Rapids during the summer of 1891. The following resolution was unanimously adopted: WHEREAS, In the providence of Almighty God, the Michigan Commercial Travelers' Association has been called upon during the past year to mourn the loss by death of eleven of its members—F. S. Cott, S. Ekstein, J. L. Holmes, E. J. Taylor, C. H. Brown, J. H. Riggs, E. P. Griswold, C. W. Lowrens, J. H. McIntire and A. W. Culver; and

WHEREAS, It is with feelings of profound sadness that we are thus led to realize the brevity of life, and the fact that these familiar faces will be seen among us no more forever, and remembering the bereaved families of our departed brethren; therefore be it Resolved, That while we bow in submission to the decree of our all wise Father, we do hereby extend to the bereaved ones our heartfelt sympathy in their bereavement.

Owned by the Township.

The township of Norwich, Missaukee county, owns a store, and will sell it at auction Jan. 6. It appears that the treasurer used the town money in his business and turned over all his property to make good the shortage. His bondsmen have been released and the store is left to realize upon.

NEW DEPARTURE.

The Ball-Barnhart-Putman Co. Specialize Another Department.

Stimulated by the success of their cigar department, the Ball-Barnhart-Putman Co. has concluded to put their tea, coffee and spice lines under a separate head, having engaged Thomas Ferguson to represent that department to the trade. The house in question has always maintained an excellent reputation on these goods, especially teas, which have been one of their strong points. Under the new arrangement, the already large stock of teas, coffees and spices will be augmented, arrangements having been consummated to buy in larger quantities than ever before. Should closer figures be obtained, as a result of the increased purchases, the characteristic fairness of the house is a guarantee that the trade will be given the full benefit. Mr. Ferguson, who will represent this department on the road, has long been connected with the spice house of J. H. Tompson & Co., and brings to his new connection a long and valuable experience.

Wools Active—Hides Firm—Tallow Dull.

The dullness of the wool trade is broken and sales have been made again nearly to former prices. There are no soft spots that manufacturers are looking for, and it is now only a question of how stringent the purchasers' wants are to move it. The supply on the market is not large, nor are the immediate wants of manufacturers, but higher prices later are almost sure to prevail.

Hides are firm, with a slight advance, but tanners will not buy at an excess of price. Leather is very dull of sale, with no bright spots in future.

Tallow is dull and weak, with fair sales only. The export demand is light and the supply is large.

Furs are in light demand only for best quality, and those none too good of sale. Another warm winter does not move the large stocks accumulated for the past three years.

The Modern Method.

"Papa, give me a dollar."
"What for?"
"O, just to own."
"All right, Johnny. You can own this dollar I have in my pocket, but I'll pay I'm a trust company and keep it for you."

ROCHESTER, N. Y., Dec. 18—Enclosed find \$1 for renewal of our subscription for your valuable paper for one year.

We have added much new trade in Michigan as a result of our advertisement in your paper and have instructed our Mr. Conner to renew the same at once.

MICHAEL KOLB & SON.

Man wants but little here below, but when he gets on top he wants the earth.

Michigan Dairymen's Association.

It has been decided to hold the next annual convention of the Michigan Dairymen's Association at Lansing on Tuesday, Wednesday and Thursday, Feb. 17, 18 and 19. Gov. Hoard, of Wisconsin, and other noted authorities on dairying, are expected to be present.

Ought Not to Go Down.

KALKASKA, Dec. 29.—Pipp Bros. & Martindale have paid out over \$35,000 for lumber, shingles, bark, potatoes and produce since their advent here. From an annual business of \$7,000, five years ago, the firm has worked up a trade of \$80,000 in 1890.

FOR SALE, WANTED, ETC.

Advertisements will be inserted under this head for two cents a word the first insertion and one cent a word for each subsequent insertion. No advertisement taken for less than 25 cents. Advance payment.

BUSINESS CHANCES.

FOR SALE—STOCK OF GENERAL MERCHANDISE, about \$4,000, in a lumbering town in Michigan. Only store in town. Stock could be reduced if necessary. Good chance. Address P. O. box 165, Bay City, Michigan. 168

FOR SALE—CLEAN STOCK AND BEST COUNTRY trade in Michigan. Beautiful new store and cottage for sale at half price. Post office and railway ticket office goes with store. Terms easy. Reason for selling, must retire from business. No. 159, care Michigan Tradesman. 159

FOR SALE—SPOT CASH CLOTHING AND MEN'S FURNISHING goods stock in live factory town of 2,000 people. No competition. Expenses light. For particulars write to M. J., 437 West Kalamazoo avenue, Kalamazoo, Mich. 170

FOR SALE—JEWELRY STOCK WITH SPLENDID trade in Grand Rapids on one of best streets, will invoice about \$2,500. This is the best opening in Michigan for limited capital, best reasons given for sale. Address 155 care Michigan Tradesman. 155

MUST BE SOLD ON ACCOUNT OF FAILING health, a No. 1 stock of boots, shoes and rubbers, groceries and provisions; best location and good trade; easy terms and a big bargain. For particulars see Hodge, Bertsch & Co., Olney, a Hudson Grocer Co., Grand Rapids, or address Lock Box 25, Harbor Springs, Mich. 143

FOR SALE—WELL-SELECTED DRUG STOCK AND new fixtures in desirable location in this city; will sell at invoice on reasonable terms; reason for selling, owner has other business. L. M. Mills, 54 South Ionia street, Grand Rapids. 135

GREAT BARGAIN—WILL SELL FOR CASH AT GREAT sacrifice, general novelty works, consisting of heavy saw mill, with lumber and log cars, trucks, etc.; set handle machinery, saw tables, planer, etc., thirty-five horse power engine and boiler, building 40 x 70, two story, situated in one of the most pleasant towns in Southern Michigan. Splendid shipping facilities. Wm. Scott, Kalamazoo, Mich. 169

FOR SALE—A COMPLETE DRUG STOCK AND FIXTURES; stock well assorted can be bought at a bargain. Address for particulars S. P. Hicks, Lowell, Mich. 124

FOR SALE—\$300 STOCK OF DRUGS. ADDRESS J. B., care Michigan Tradesman. 115

WANTED—I HAVE SPOT CASH TO PAY FOR A general or grocery stock can be cheap. Address No. 26, care Michigan Tradesman. 26

WANTED—A CANNING FACTORY AT WATERVLIET, Mich. Liberal inducements. Address or call on F. H. Merrifield, Sec'y Business Men's Association. 161

FOR SALE—FULL LINE OF GROCERIES, INCLUDING 150 bushels first class potatoes in a good location. Will sell cheap for cash. Enquire of Wm. Druke, 16 Crescent avenue. 166

FOR SALE—FIRST-CLASS GROCERY AND CROCKERY stand, doing a strictly cash business of \$40 per day. Stock will invoice \$3,500. Terms cash. Reason for selling, owner has other business. Frank O. Lord, Grand Ledge Mich. 165

SITUATIONS WANTED.

WANTED—SITUATION BY AN EXPERIENCED, thoroughly competent book-keeper. Address Dan'l G. Garnsey, Accountant, 79 Wonderly block city. 158

WANTED—SITUATION IN DRUG STORE BY YOUNG man 18 years old with 2 years experience. Of temperate habits. Wages not the object. George Whyte, Richmond, Mich. 163

WANTED—SITUATION IN OFFICE BY YOUNG lady of 20, who has had the advantage of collegiate education; does not write short hand, but is good penman; wages of so much an object as a pleasant place to work. Address Z, care Michigan Tradesman. 122

WANTED—SITUATION BY A REGISTERED PHARMACIST, in drug or drug and general store. Sixteen years' experience. Best of references. Address A. D. C., Box 535, Cadillac, Mich. 154

MISCELLANEOUS.

ABOLISH THE PASS BOOK AND SUBSTITUTE THE Tradesman Coupon, which is now in use by over 5,000 Michigan merchants—all of whom are warm in praise of its effectiveness. Send for sample order, which will be sent prepaid on receipt of \$1. The Tradesman Company, Grand Rapids. 564

SAMPLES OF TWO KINDS OF COUPONS FOR RETAILERS will be sent free to any dealer who will write for them to the Sutfin Coupon Pass Book Co., Albany, N. Y. 564

FOR SALE—A GOOD MERCANTILE BUSINESS in the village of Morrice one of the smartest towns in central Michigan. The stock consists of Groceries, Boots, Shoes and Gents furnishings. Will inventory about \$4,000. Address Wells & Howard, Morrice, Mich. 164

FOR SALE—CLEAN DRUG STOCK, SITUATED ON best retail street in Grand Rapids. Expenses small good paying patronage. Address No. 162, care Michigan Tradesman. 162

REMINGTON TYPE WRITER FOR SALE. GOOD condition. Price \$30. For sample of work, call at "The Tradesman" office or address No. 160, care Michigan Tradesman. 160

GRAND RAPIDS GOSSIP.

The New York Biscuit Co. has instructed S. A. Sears, Manager of the Wm. Sears & Co. factory, to add more ovens and otherwise increase the capacity of the plant.

Geo. R. Perry has sold his interest in the wholesale grocery house of Hawkins, Perry & Co. to the remaining partners, L. E. Hawkins and W. L. Freeman, who will continue the business under the style of Hawkins & Company.

Gripsack Brigade.

It is reported that J. P. Visner has severed his connection with E. J. Gillies & Co., of New York.

Dell Wright succeeds Bert Remington as traveling representative for Musselman & Widdicomb.

J. Vaandenberg, buyer for the Chippewa Lumber Co., at Chippewa Lake, spent Christmas with his family here.

It may safely be set down as a fact that the Petoskey hotel project is as dead as 1890 will be after midnight tonight.

W. A. Van Leuven, who has been laid up a couple of weeks by reason of a kick from a horse at Sparta, is able to be about again.

S. W. Smith has ceased to represent the Marple-French-McGrath Co., of Lansing, and has not yet engaged for the coming year.

Chas. E. Hall has severed his connection with the Lemon & Wheeler Company, and has not yet decided upon a future alliance.

L. Winternitz and W. H. Goodspeed were in Toledo Friday and Saturday, attending the annual re-union of the representatives of the Woolson Spice Co.

Wm. M. Averill, traveling salesman for Andrew Wierengo, of Muskegon, was in town the day before Christmas on his way to Ann Arbor, where he is spending the holidays with friends.

Louis Immegart has transferred his allegiance from the Olney & Judson Grocer Co. to the Lemon & Wheeler Company. His successor at the former house is John Cummins, late of Bradford, Pa.

Chas. M. Falls, who has covered this territory for several years for Franklin MacVeagh & Co., has been called to Chicago to take the position of city salesman. His successor has not yet been announced.

A shrewd member of the light-fingered gentry attempted to "lift" C. Crawford's watch at Marshall a few days ago. It is needless to say that he was unsuccessful. The rogue who thinks he can get ahead of Yankee Cornelius mistakes his calling.

Chas. W. Leggett, who formerly covered this territory for the soap department of N. K. Fairbanks & Co., but who has lately traveled through Eastern Michigan, has resumed the old stamping ground, consequent upon the resignation of Chas. L. Withey.

The only change the Ball-Barnhart-Putnam Co. will make in its traveling force with the new year is the addition of Thos. Ferguson, who has traveled for J. H. Thompson & Co. for several years. He will represent the tea, coffee and spice department of the house, which has been specialized for that purpose.

Dr. Will S. Terrill, son of B. E. Terrill, the Muir druggist, has taken the position of prescription clerk for L. M. Mills at the union depot drug store.

Purely Personal.

Geo. E. Mills, the Petoskey harness dealer, is in town for a few days.

Wm. L. Freeman has gone to Freeman, Ont., to spend a fortnight with his parents. He is accompanied by his family.

L. Winternitz was called to Chicago Monday by a telegram announcing the death of his brother-in-law, Leopold P. Kadish.

Geo. C. Scripps, who was formerly connected with the now defunct house of J. H. Thompson & Co., at Detroit, was in town Monday.

Henry W. Hall, formerly engaged in grocery business on Fourth street, has taken the position of collector for White, Friant & Letellier.

A. G. Wagner, formerly engaged in the grocery business on East Bridge street, is now sojourning at Denver, but will probably embark in the fancy grocery business at Colorado Springs.

Wm. H. White, senior member of the lumber firm of Wm. H. White & Co. and the banking and general merchandizing firm of White & Fairchild, was in town a couple of days last week. Messrs. White & Co. now operate hardwood mills at Boyne City and Boyne Falls, and are working up a considerable carload trade with the furniture factories of Grand Rapids from the latter point.

Want New Money for Old.

"Can you give me \$200 in new money?" inquired a young man at the teller's window in one of the local banks a few days ago. "Mr. — wants it for his wife."

"Certainly," replied the teller, recognizing in the applicant the confidential clerk of one of the bank's heaviest depositors. The money was handed out in clean, crisp tens and fives that had never been in circulation. After the young man had gone, the teller remarked to the writer: "That new money fad is on the increase. Just as soon as a man begins to feel a little tony he gets the notion that no member of his family ought to handle the soiled and crumpled currency in general circulation. When the madame goes out shopping she must have her purse filled with brand new bills. Many persons explain their mania for new money on the theory that there is contagion in the much handled bills. They seek to keep disease away from their family circle by excluding, to as full an extent as possible, all money that has been in circulation. They keep a supply of new bills of various denominations constantly on hand, and the ladies of the household feel that they are thus well protected against contagion."

A Beautiful and Valuable Book.

That ambitious paper, the *Detroit Journal*, is unwilling to play second fiddle to any, and its New Year Book for 1891 completely bears out its claim of being finer than any previous work of the kind ever issued. This book contains in its 148 pages a remarkable amount of valuable information, alphabetically arranged, and among other things, the complete 1890 census figures, election statistics in full, etc. It is also profusely and beautifully illustrated with over one hundred "half-tone" engravings (from photographs), all made expressly for the book, and is printed on fine paper and bound in a beautiful cover. It is an immense improvement on its two predecessors and should be found in every home. It is given free to all subscribers of the *Detroit Journal*, but others can have a copy mailed them by remitting 30 cents in stamps to the *Detroit Journal*.

CHANGE IN FIRM.

Grand Rapids, Dec. 24, 1890.

The firm of Hawkins, Perry & Co. has been this day dissolved, Geo. R. Perry retiring. The business will be continued by the remaining members of the firm, Lewis E. Hawkins and Wm. L. Freeman, under the style of Hawkins & Company.

Bespeaking for the new firm a continuance of the kindly patronage accorded the house in the past and wishing our patrons a happy and prosperous New Year, we are

Yours Truly,

HAWKINS & COMPANY.

REDUCED PRICES

ARCTIC BAKING POWDER.

1-4 lb. Cans per Dozen,	60
1-2 " " " "	1 20
1 " " " "	2 00
3 " " " "	9 60

Arctic Manufacturing Company, Grand Rapids

RINDGE, BERTSCH & CO.,

12, 14 AND 16 PEARL ST., GRAND RAPIDS, MICH.



We ask the trade to examine our line of Lumbermen's Socks. All the staple kinds, men's and boys', at popular prices; also the best line of Felt Boots made, in prices from \$9 to \$14. We can show you a fine line of Beaver Shoes and Slippers, foxed and plain, turns and M. S. Agents for the Boston Rubber Shoe Company.

Florida Oranges

We are agents for Hillyer's celebrated Stag brand, which is the finest fruit sold in Michigan.

The Putnam Candy Co.

WM. SEARS & CO.,

Cracker Manufacturers,

37, 39 and 41 Kent St., Grand Rapids.

Wall Paper and Window Shades.

House and Store Shades Made to Order.

NELSON BROS. & CO.,

68 MONROE STREET.

Dry Goods.

Free Delivering--No Charge for Packages.

Written for THE TRADESMAN.

In his anxiety to obtain or enlarge his trade, the merchant should reflect long and seriously upon the course he intends pursuing and its probable ultimate effects: and, if it is a nearly or quite new plan, use the greatest caution before adopting the measure, as it is often the case that it "returns to torment its inventor." I once heard a merchant remark, "It would have been a blessing and an immense saving to the merchants of the country if the man had died just previous to sending out the first delivery wagon." Of course, in this instance, it was simply a "new want" created, which was before unknown, and not at first considered of much convenience by those who were served, yet, sooner or later, it must and would be adopted by nearly all others, entailing an annual expense of hundreds of thousands of dollars in the country. As soon as the delivery system was generally adopted by merchants, all dealers were again on the same plane, and in the aggregate sold larger amounts of goods, as the bare fact of free delivery would cause no increase in consumption, while shoddy customers do not hesitate to ask that very small packages, such as two pounds of sugar, a pound of coffee or beef steak, be delivered when they could have carried them in person without the least inconvenience, while the horse and wagon with its driver must go five or six blocks distant. Thus, in many instances, it has become a grievous nuisance. Many merchants have regretted the delivery system, but, once universally adopted, there is apparently no retrograde. Had there been the small fee of five cents demanded from the first, I imagine it would have worked differently. "Don't waste your sympathy on the merchant," says a man at my elbow, "he gets pay for his labor and interest on the horse and wagon." There may have been a time when this statement was partially true, but in the present close competition in trade, he can only receive pay at the loss in dividends. It is, in plain English, another additional expense, taken from his profits and from which there is no escape.

The principle of exacting any service, without remuneration, is radically wrong, as there is always an outlay without any equivalent. Take, for instance, the packing boxes of wholesale merchants and others. There was a time, not very long ago, when every box must not only be paid for at a cost of the lumber and labor but a small profit was expected as upon its contents. After a time, the packing boxes were placed upon the invoices at cost. At present (as a rule) it is not customary to charge for boxing, notwithstanding the fact that lumber is higher in price than ever before! The practical lesson to be learned from these few lines is that no merchant, in his anxiety to secure a much larger portion of trade than his fellows, can long succeed by either doing or giving something for nothing, as by that method he forces his colleagues, through the law of self preservation, to do the same, which at once brings all upon the same plane and thenceforth he has placed an extra expense upon the entire mercantile business, himself included.

F.

Prices Current.

UNBLEACHED COTTONS.	
Atlantic A	7 Clifton C.C.C.
" H	5 1/2 Arrow Brand
" P	5 1/2 World Wide
" D	5 1/2 LL
" LL	5 1/2 Pull Yard Wide
Amory	7 1/2 Honest Width
Archery Bunting	4 1/2 Hartford A
Beaver Dam A A	5 1/2 Madras cheese cloth
Blackstone O. 32	5 1/2 Notre R.
Black Rock	7 Our Level Best
Book, A.L.	7 Oxford R
Chapman cheese cl.	7 1/2 Pequot
Comet	7 Solar
Dwight Star	7 1/2 Top of the Heap
BLEACHED COTTONS.	
Amesbury	7 Glen Mills
Blackstone A A	8 Gold Medal
Beats All	4 1/2 Green Ticket
Cleveland	7 Great Falls
Cabot	7 Hope
Cabot, N	5 1/2 Just Out
Dwight Anchor	9 King Phillip
" shorts	5 1/2 OP
Edwards	6 Lonsdale Cambric
Empire	7 Lonsdale
Farwell	7 1/2 Middlesex
Fruit of the Loom	5 1/2 No Name
First Prize	7 1/2 Oak View
First Prize	5 1/2 Our Own
Fruit of the Loom	8 Pride of the West
Palmer	4 1/2 Rosalind
Pull Value	4 1/2 Sunlight
Geo. Washington	5 1/2 Vineyard
HALF BLEACHED COTTONS.	
Cabot	7 1/2 Dwight Anchor
Farwell	8
UNBLEACHED CANTON FLANNEL.	
Tremont N	5 1/2 Middlesex No. 1
Hamilton N	5 1/2 " 2
" " "	5 1/2 " 3
Middlesex A T	5 " 4
" " "	5 " 5
" No. 25	9 " 8
BLEACHED CANTON FLANNEL.	
Hamilton N	7 1/2 Middlesex A A
Middlesex P T	8 " 2
" A T	9 " A O
" I A	9 " 4
" I P	10 1/2 " 5
DRESS GOODS.	
Hamilton	8 Nameless
" " "	9 " 20
" " "	9 " 25
G G Cashmere	10 1/2 " 27 1/2
Nameless	12 " 32 1/2
" " "	12 " 35
COBRET JEANS.	
Biddford	6 1/2 Cambric satteen
Brunswick	6 1/2 Backport
PRINTS.	
Allen, staple	5 1/2 Merrimack shirtings
" fancy	5 1/2 " Beppfurn
" robes	5 Pacific fancy
American fancy	5 1/2 " robes
American indigo	5 1/2 Portsmouth robes
American shirtings	5 1/2 Simpson mourning
Arnold	6 1/2 greys
" long cloth B	10 1/2 " solid black
" " C	5 1/2 Washington indigo
" century cloth	7 " Turkey robes
" gold seal	10 1/2 " India robes
" Turkey red	10 1/2 " plain Tky X
Berlin solids	5 1/2 " X-10
" oil blue	6 1/2 " Ottoman Tur
" green	6 1/2 key red
Cocheco fancy	6 Martha Washington
" madders	6 Turkey red
Eddystone fancy	6 Martha Washington
Hamilton fancy	6 Turkey red
" staple	6 Riverpoint robes
Manchester fancy	6 Windsor fancy
" new era	6 1/2 " gold ticket
Merrimack D fancy	6 1/2 indigo blue
TICKINGS.	
Amoskeag A C A	12 1/2 A C A
Hamilton N	12 1/2 Pemberton A A A
" D	12 1/2 York
" Awning	11 Swift River
Farmer	8 Pearl River
First Prize	11 1/2 Warren
Lenox Mills	18
COTTON DRILL.	
Atlanta, D	6 1/2 Stark A
Boot	6 1/2 No Name
Clifton, K	7 1/2 Top of the Heap
SATINES.	
Simpson	20 Imperial
" " "	18 Black
" " "	16 " 9 1/2
Cocheco	10 1/2

XMAS GOODS

IN HANDKERCHIEFS, MUFFLERS, GLOVES, NECKWEAR,
TABLE COVERS, NAPKINS, SPLASHERS, APRONS, DOLLS,
PERFUMES, JEWELRY, CLOCKS, POCKETBOOKS, KNIVES,
FANCY SOAPS, FANCY CASES, PAPETERIES, AND A
COMPLETE LINE OF FANCY NOTIONS.

P. STEKETEE & SONS,

IMPORTERS AND JOBBERS,

81 and 83 MONROE ST.

10, 12, 14, 16, 18 FOUNTAIN ST.,

GRAND RAPIDS, MICH.

Voigt, Herpolsheimer & Co.,

Importers and Jobbers of Staple and Fancy

Dry Goods

NOTIONS AND HOLIDAY GOODS.

Manufacturers of

Shirts, Pants, Overalls, Etc.

Complete Fall Stock now ready for inspection, including a fine line of Prints, Underwear, Pants, Gloves, Mittens and Lumbermen's Goods. Chicago and Detroit prices guaranteed.

48, 50 and 52 Ottawa St.,

GRAND RAPIDS, - - MICH

WHOLESALE.

Carpets, Linoleums, Matting, Oil Cloths, Rugs and Mats, Draperies, Brass and Wood Poles, Brass Rings, Brackets, Etc.

Send for circular and price list.

Smith & Sanford,

GRAND RAPIDS.

FOURTH NATIONAL BANK

Grand Rapids, Mich.

A. J. BOWNE, President.

D. A. B. OGGETT, Vice-President.

H. W. NASH, Cashier.

CAPITAL, - - - \$300,000.

Transacts a general banking business.

Make a Specialty of Collections. Accounts of Country Merchants Solicited.

DON'T BE A

CHUMP

BUT USE

TRADESMAN COUPONS

And avoid the losses and annoyances incident to the pass-book system. Samples and price list sent free.

THE TRADESMAN COMPANY,

Grand Rapids.

HARDWARE.**Clothespins Very Low.**

A. W. Dodge, President of the A. W. Dodge Clothespin Manufacturing Co., at Morley, was in town last Friday. He says the clothespin business is at a low ebb at present, owing to over-production, but that the prospects for a revival are excellent. Five years ago only four clothespin machines were in operation in the State—two at Grand Rapids and two at Custer. Since that time the capacity of the State has more than quadrupled, as follows:

	No. Machines
Custer	4
Grand Rapids	2
Ludington	2
McBain	2
Mancelona	2
Morley	2
Perrinton	2
Shepard	2

Of the twenty-two machines above represented, only fourteen are now in operation, as follows:

Ludington	5
Mancelona	3
Morley	2
Perrinton	2
Shepard	2

Five years ago the manufacturer was able to get 35 cents for five-gross boxes. Owing to the burning of the Custer factory, causing a short supply, the price advanced to 40 cents, which stimulated several new factories to enter the field. At the present time, Mr. Dodge says he is unable to make a contract at any figure. There is no money in turning out pins at present, Mr. Dodge says, but he confidently looks for an advance in price in the near future.

THE PERFECTION MEAT CUTTER

No. 1—\$2.00. No. 2—\$2.75. No. 3—\$4.00.

Liberal discount to the trade, and descriptive circulars on application to

AMERICAN MACHINE CO.,
MANUFACTURERS OF HARDWARE SPECIALTIES,
Lehigh Ave. and American St., Philadelphia, Pa.

OR TO
JOHN H. GRAHAM & CO.,
SOLE AGENTS
113 Chambers St., New York.

SHIPPER'S CAN SAVE TIME AND TROUBLE AND CASH

We have lately made a new departure, using a Removable Cover. A material Reduction in Price is gained. Write for Full Particulars.

BARLOW'S PATENT MANIFOLD SHIPPING BLANKS. SEND FOR SAMPLE SHEET AND PRICES.

BARLOW BROS. GRAND RAPIDS, MICH.

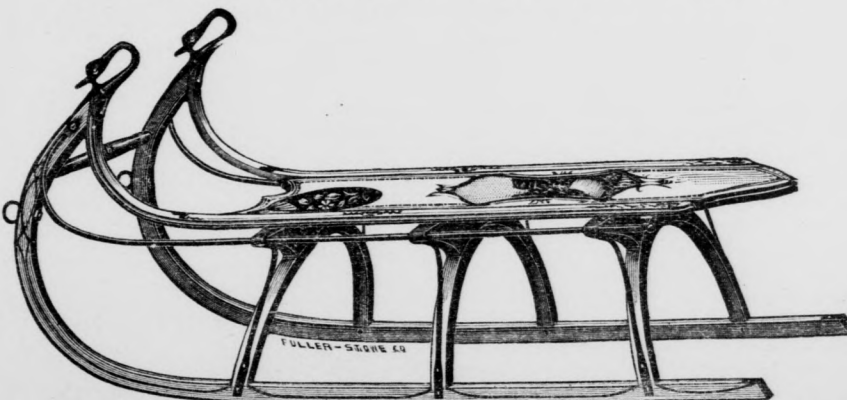
Prices Current.

These prices are for cash buyers, who pay promptly and buy in full packages.

AUGERS AND BITS.	dis.
Snell's	60
Cook's	40
Jennings' genuine	25
Jennings' imitation	50&10
AXES.	
First Quality, S. B. Bronze	\$ 8 50
" D. B. Bronze	12 50
" S. B. S. Steel	9 50
" D. B. Steel	14 00
BARROWS.	dis.
Railroad	\$ 14 00
Garden	net 30 00
BOLTS.	dis.
Stove	50&10
Carriage new list	70
Plow	40&10
Sleigh shoe	70
BUCKETS.	
Well, plain	\$ 3 50
Well, swivel	4 00
BUTTS, CAST.	dis.
Cast Loose Pin, figured	70&
Wrought Narrow, bright fast joint	60&10
Wrought Loose Pin	60&10
Wrought Table	60&10
Wrought Inside Blind	60&10
Wrought Brass	75
Blind, Clark's	70&10
Blind, Parker's	70&10
Blind, Shepard's	70
BLOCKS.	
Ordinary Tackle, list April 17, '85	40
CRADLES.	dis.
Grain	50&10
CROW BARS.	per lb
Cast Steel	5
CAPS.	per m
Ely's 1-10	65
Hick's C. F.	60
G. D.	35
Musket	60
CARTRIDGES.	
Rim Fire	50
Central Fire	25
CHISELS.	dis.
Socket Firmer	70&10
Socket Framing	70&10
Socket Corner	70&10
Socket Slicks	70&10
Butchers' Tanged Firmer	40
COMBS.	dis.
Curry, Lawrence's	40
Hotchkiss	25
CHALK.	
White Crayons, per gross	120 12 1/2 dis. 10
COPPER.	
Planished, 14 oz cut to size	per pound 31
" 14x52, 14x56, 14x60	29
Cold Rolled, 14x56 and 14x60	28
Cold Rolled, 14x48	28
Bottoms	30
DRILLS.	dis.
Morse's Bit Stocks	50
Taper and straight Shank	50
Morse's Taper Shank	50
DRIPPING PANS.	
Small sizes, ser pound	07
Large sizes, per pound	6 1/4
ELBOWS.	
Com. 4 piece, 6 in.	doz. net 75
Corrugated	dis. 20&10&10
Adjustable	dis. 40&10
EXPANSIVE BITS.	dis.
Clark's, small, \$18; large, \$26	30
Ives', 1, \$18; 2, \$24; 3, \$30	25
FILES—New List.	dis.
Disston's	60&10
New American	60&10
Nicholson's	60&10
Heller's	50
Heller's Horse Rasps	50
GALVANIZED IRON.	
Nos. 16 to 20; 22 and 24; 25 and 26; 27	List 12 13 14 15 18
Discount, 60	
GAUGES.	dis.
Stanley Rule and Level Co.'s	50

HAMMERS.	
Maydole & Co.'s	dis. 25
Kip's	dis. 25
Yerkes & Plumb's	dis. 40&10
Mason's Solid Cast Steel	30c list 60
Blacksmith's Solid Cast Steel, Hand	30c 40&10
HINGES.	
Gate, Clark's, 1, 2, 3	dis. 60&10
State	per doz. net, 2 50
Screw Hook and Strap, to 12 in. 4 1/4 14 and longer	3 1/4
Screw Hook and Eye, 1/2	net 10
" " " 3/4	net 7 1/2
" " " 1	net 7 1/2
Strap and T	dis. 70
HANGERS.	dis.
Barn Door Kidder Mfg. Co., Wood track	50&10
Champion, anti-friction	60&10
Kidder, wood track	40
HOLLOW WARE.	
Pots	60
Kettles	60
Splders	60
Gray enameled	40&10
HOUSE FURNISHING GOODS.	
Stamped Tin Ware	new list 70
Japanned Tin Ware	25
Granite Iron Ware	new list 33 1/4&10
WIRE GOODS.	
Bright	70&10&10
Screw Eyes	70&10&10
Hook's	70&10&10
Gate Hooks and Eyes	70&10&10
LEVELS.	dis.
Stanley Rule and Level Co.'s	70
KNOBS—New List.	dis.
Door, mineral, jap. trimmings	55
Door, porcelain, jap. trimmings	55
Door, porcelain, plated trimmings	55
Door, porcelain, trimmings	55
Drawer and Shutter, porcelain	70
LOCKS—DOOR.	dis.
Russell & Irwin Mfg. Co.'s new list	55
Mallory, Wheeler & Co.'s	55
Brantford's	55
Norwalk's	55
MAULS.	dis.
Sperry & Co.'s, Post, handled	50
MILLS.	dis.
Coffee, Parkers Co.'s	40
" P. S. & W. Mfg. Co.'s Malleables	40
" Landers, Ferry & Co.'s	40
" Enterprise	25
MOLASSES GATES.	dis.
Stebbin's Pattern	60&10
Stebbin's Genuine	60&10
Enterprise, self-measuring	25
NAILS.	
Steel nails, base	1 95
Wire nails, base	2 35
Advance over base:	
Steel	Base 10
Wire	Base 10
60	Base 10
50	Base 10
40	Base 10
30	Base 10
20	Base 10
16	Base 10
12	Base 10
10	Base 10
8	Base 10
7 & 6	Base 10
4	Base 10
3	Base 10
2	Base 10
1	Base 10
Case 10	Base 10
" 8	Base 10
" 6	Base 10
" 4	Base 10
" 3	Base 10
" 2	Base 10
" 1	Base 10
Finish 10	Base 10
" 8	Base 10
" 6	Base 10
" 4	Base 10
" 3	Base 10
" 2	Base 10
" 1	Base 10
Clinch 10	Base 10
" 8	Base 10
" 6	Base 10
" 4	Base 10
" 3	Base 10
" 2	Base 10
" 1	Base 10
Barrell 1/2	Base 10
PLANES.	dis.
Ohio Tool Co.'s, fancy	20 1/2
Sciota Bench	20 1/2
Sandusky Tool Co.'s, fancy	20 1/2
Bench, first quality	20 1/2
Stanley Rule and Level Co.'s, wood	20 1/2
PANS.	dis.
Fry, Acme	dis. 60-10
Common, polished	dis. 70
RIVETS.	dis.
Iron and Tinned	40
Copper Rivets and Burs	50
PATENT PLANISHED IRON.	
"A" Wood's patent planished, Nos. 24 to 27	10 30
"B" Wood's pat. planished, Nos. 25 to 27	9 30
Broken packs 1/4c per pound extra.	

ROPES.	
Sisal, 1/2 inch and larger	9
Manilla	12 1/2
SQUARES.	dis.
Steel and Iron	75
Try and Bevels	60
Mitre	20
SHEET IRON.	
Com. Smooth	Com.
Nos. 10 to 14	\$4 20 \$3 10
Nos. 15 to 17	4 20 3 20
Nos. 18 to 21	4 20 3 20
Nos. 22 to 24	4 20 3 20
Nos. 25 to 28	4 40 3 40
No. 27	4 60 3 60
All sheets No. 18 and lighter, over 30 inches wide not less than 2-10 extra	
SAND PAPER.	dis. 40&10
List acct. 19, '86	
SASH CORD.	
Silver Lake, White A	list 50
" Drab A	55
" White B	50
" Drab B	55
" White C	35
Discount, 10	
SASH WEIGHTS.	per ton \$25
Solid Eyes	dis.
SAWS.	
" Hand	20
" Silver Steel Dia. X Cuts, per foot	70
" Special Steel Dex X Cuts, per foot	50
" Special Steel Dia. X Cuts, per foot	30
" Champion and Electric Tooth X	
Cuts, per foot	30
TRAPS.	dis.
Steel, Game	60&10
Oneida Community, Newhouse's	35
Oneida Community, Hawley & Norton's	70
Mouse, choker	18c per doz.
Mouse, delusion	\$1.50 per doz.
WIRE.	dis.
Bright Market	65
Annealed Market	70-10
Coppered Market	60
Tinned Market	62 1/2
Coppered Spring Steel	55
Barbed Fence, galvanized	3 50
" painted	2 90
HORSE NAILS.	dis. 25&10 25&10 25&10 25&10
An Sable	dis. 05
Putnam	dis. 05
Northwestern	dis. 10&10
WRENCHES.	dis.
Baxter's Adjustable, nickle	30
Coe's Genuine	50
Coe's Patent Agricultural, wrought	75
Coe's Patent, malleable	75&10
MISCELLANEOUS.	dis.
Bird Cages	50
Pumps, Cistern	75
Screws, New List	50
Casters, Bed and Plate	50&10&10
Dampers, American	40
Forks, hoes, rakes and all steel goods	65
METALS.	
Pig Tin	
Pig Large	28c
Pig Bars	30c
ZINC.	
Duty: Sheet, 2 1/4c per pound	
600 pound casks	7 1/4
Per pound	7 1/4
SOLDER.	
1/2 1/2	18
Extra Wiping	15
The prices of the many other qualities of solder in the market indicated by private brands vary according to composition.	
ANTIMONY.	per pound 16
Cookson	" 13
Hallett's	" 13
TIN—MELYN GRADE.	
10x14 IC, Charcoal	\$ 7 00
14x20 IC, "	7 10
10x14 IX, "	8 75
14x20 IX, "	8 75
Each additional X on this grade, \$1.75.	
TIN—ALLAWAY GRADE.	
10x14 IC, Charcoal	\$ 6 25
14x20 IC, "	6 25
10x14 IX, "	7 75
14x20 IX, "	7 75
Each additional X on this grade \$1.50.	
ROOFING PLATES.	
14x20 IC, " Worcester	6 25
14x20 IX, "	7 75
20x28 IC, " Allaway Grade	5 50
14x20 IX, " " "	7 00
20x28 IC, " " "	11 50
20x28 IX, " " "	14 50
BOILER SIZE TIN PLATE.	
14x28 IX	\$14 00
14x31 IX	15 50
14x36 IX, for No. 8 Boilers	15 50
14x60 IX, " 9 " "	per pound 10

HEADQUARTERS FOR

FOSTER, STEVENS & CO.

GRAND RAPIDS, MICH.
Send for Price List.

The Michigan Tradesman

Official Organ of Michigan Business Men's Association.

A WEEKLY JOURNAL DEVOTED TO THE

Retail Trade of the Wolverine State.

The Tradesman Company, Proprietor.

Subscription Price, One Dollar per year, payable strictly in advance.
Advertising Rates made known on application.
Publication Office, 100 Louis St.

Entered at the Grand Rapids Post Office.

E. A. STOWE, Editor.

WEDNESDAY, DECEMBER 31, 1890.

SHOULD MAKE HASTE.

The holidays arrived without any definite action having been taken in the Senate, in regard to either the Elections bill, the closure rule or financial legislation. On the surface, at least, the whole subject appears no nearer a solution than it was a fortnight ago. The debate on the Elections bill has continued, and Senator Stewart, of Nebraska, usually classified as a Republican, spoke earnestly against it. Messrs. Cameron and Quay make no secret of their indifference to the subject, and the former, in an interview which a Boston paper has published, announced that he would vote against the bill.

The time which is being wasted in the debate is serving a useful purpose, we are told, in some quarters, by giving opportunity for the opposing elements to come together on a finance scheme, and the delay is not regarded as objectionable, it is said, by Senators who deprecate crude and radical legislation concerning the currency. This may be true, but all the same the party in power can ill afford to throw away days and even weeks of a session which must reach its conclusion in a little over two months. It is vital to the plans which the Republicans have formed that they should perfect their work as far as possible, at this session of Congress. In the next they will be an obstructive force, not an initiatory.

The tremendous strike of the railroad employes in Scotland is by far the most important, indeed, the most serious, recent event in British industry. The operation of the Scotch railroads is substantially suspended, the ship-yards on the Clyde are nearly closed for the want of fuel and other industrial operations are at the same pass. In Belgium, too, a bitter contest is apprehended on account of the reduction of the wages of coal miners. These disturbances of the labor world abroad are but indicative of what will surely be seen in larger measure, later on. The relations of capital and labor in Europe are bound to undergo a serious strain, and probably important changes, in the next few years, and as the conditions there are improved, and the cost of production is increased, the competitive pressure upon the laboring masses of the United States will be healthfully diminished.

It is understood that Governor Luce and Banking Commissioner Sherwood will both recommend to the incoming Legislature that the present banking law be so amended as to include the inspection of private banks. Sentiment in favor of such an innovation appears to be growing in certain quarters—in some cases among the private bankers themselves.

BEGIN THE NEW YEAR EVEN.

Considering that the subject of arrearage is not broached in these columns oftener than once a year, THE TRADESMAN assumes that its readers will bear with it in this appeal for the amounts due on subscription. About two thousand subscribers are in arrears, their indebtedness aggregating between two and three thousand dollars. To each of these the amount is small, but its payment will enable the publishers to make the paper better and brighter, and thus result to the benefit of all concerned. Let there be a prompt and general response to this appeal!

No new combinations of importance have been launched during the past week, but two prospective trusts are beginning to take tangible form—the oat meal mills and the fire works factories. The former syndicate is headed by James Logan, of Glasgow, who is backed by a powerful Scotch following. The proposed fire works pool is composed of the leading manufacturers of those goods.

THE TRADESMAN has been favored with the working plans of the projected Patrons' Commercial Union, which has been organized with a proposed capital stock of \$100,000, and will publish and comment on same next week.

RANDOM REFLECTIONS.

One of the things which a business man should continually bear in mind is that checks and drafts are not always as secure as specie or currency, and should be turned into the proper channels at the earliest possible moment. No matter how remote from his banker, the dealer should mail a check or draft to the bank the same day it is received, in order that collection may be made and the proceeds placed to his credit. Not to do so is to render himself open to a charge of neglect, in the event of his failure to realize on the paper, and the neglect is often so serious that the merchant is shut out from any remedy to recover at law. A case in point recently happened to a dealer in the southern part of the State. He shipped a carload of apples to a distant state and in due time received a draft for the amount agreed upon. Instead of forwarding it to his banker immediately—he happened to live in a town twenty miles away from a bank—he held it a couple of weeks, when it was deposited and forwarded for collection, to be returned a few days afterward with the word "Assigned" written on the back. Had it been deposited within a couple of days after its receipt, it would have been honored, but the purchaser of the draft naturally refuses to pay the claim a second time, on the grounds that the Michigan dealer is guilty of contributory negligence. The case is an unfortunate one and should serve as a warning to merchants who are in the habit of holding bankable paper contrary to custom.

"Why does — look so unhappy these days?" I enquired of a friend regarding a promising young man in his employ. "Because he is not saving his money," was the reply. "He lives up to his income and is making no headway. I talk with him about it frequently, but it, apparently, does no good. Either he must

mend his ways in this respect or I must find a new man for the place, for I have never known a man to turn out well who laid nothing by for a rainy day. In the nature of things, such a man soon gets discouraged and eventually loses confidence in himself—finally losing his self-respect even. These are but steps on the downward road to failure."

Bank Notes.

Churchill & Webber will be the style of the former banking firm of Churchill, Oakes & Co., at Shelby.

M. M. Cole has resigned the position of Cashier in the Fairman Bank, at Big Rapids, and will take up his residence in the South.

Marcus Pollasky has returned to Alma and proposes to organize a State bank there, with himself at the head of the enterprise as president.

It is announced that Governor Luce will take up his residence in Coldwater and assume the management of the Coldwater National Bank, of which he is Vice-President.

FINANCIAL.

Local Stock Quotations.

BANK.	
Fifth National	100
Fourth National	100
Grand Rapids National	140
Grand Rapids Savings	125
Kent County Savings	130
National City	135
Old National	135
People's Savings	100
JOBBER.	
Grand Rapids Packing and Provision Co.	103
Hazeltine & Perkins Drug Co	100
Telfer Spice Co	110
MANUFACTURING.	
Anti-Kalsomine Co	150
Aldine Manufacturing Co	60
Belknap Wagon & Sleigh Co	100
Grand Rapids Brush Co	85
Grand Rapids Electric Light and Power Co.	75
Grand Rapids Felt Boot Co	110
Grand Rapids School Furniture Co.	110
Michigan Barrel Co	100
New England Furniture Co	100
Phoenix Furniture Co	80
Sligh Furniture Co	85
MISCELLANEOUS.	
Alpine Gravel Road Co	75
Canal Street Gravel Road Co	80
Grand Rapids Fire Insurance Co	115
Grandville Avenue Plank Road Co	150
Plainfield Avenue Gravel Road Co	25
Walker Gravel Road Co	80

Furniture

—AT—

Nelson, Matter & Co.'s

Styles New, Cheap,
Medium and Expensive.

Large Variety.
Prices Low.

KNIGHTS OF THE GRIP



Would you like to carry a side line and establish agents or sell to the trade? If so, address

Bell Furniture and Novelty Co.,

NASHVILLE, MICH.

WANTED.

An Experienced Salesman to sell Teas, Coffees and Spices on Commission over an established route in Grand Rapids and vicinity. Edwin J. Gillies & Co., 245 Washington street, New York.



Bicycles,
Tricycles,
Velocipedes
AND

General Sporting Goods

Agents for A. G. Spalding & Bro.'s Sporting and Athletic Goods and American Powder Co.'s Powder.

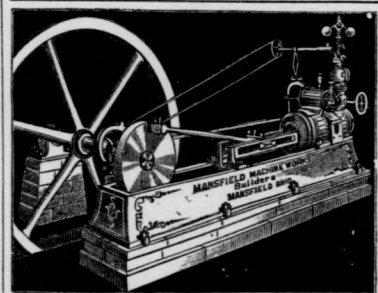
We have on hand a complete line of Columbia, Victor and other cheaper bicycles, also a splendid assortment of Misses' Tricycles, Children's Velocipedes and small Safety Bicycles.

E. G. Studley,

4 Monroe St.,

GRAND RAPIDS

Call and see them
or send for large,
illustrated catalogue.



For Portable or Stationary Engines, 1 to 500 Horse Power, Portable or Stationary Boilers, Saw Mills, Shafting, Pullies, Boxes, Wood-working Machinery, Planers, Matchers, Moulders, etc., call on

W. C. DENISON,

Manufacturers' Agent,

88, 90, 92 So. Division St., Grand Rapids,

Estimates given on Complete Outfits.

ONE HAPPY NEW YEAR.

Written for THE TRADESMAN.

It was only two days more until the New Year would greet us. The officer had possession of the store, the ground upon which it stood and the small stock of groceries. All had been mortgaged five years before by the husband and father who had since died. The time had expired; money could not be raised and a foreclosure must take place at once. The entire property, with the exception of a very few ordinary household goods, was to be disposed of at auction that day. Farmers and mechanics were seen in groups about the little village of twenty buildings, awaiting the hour of sale and discussing the question of a future home for the widow and child.

Charles Hansen had arrived from Sweden, accompanied by his wife and son, twenty years previously and had made a home in the wilderness where the village now stood. He had erected the small store and dwelling which was now to be sold; had stocked it with goods and had resided here until his death. Every farmer for many miles around had known and respected Charles Hansen and family and had received many favors at their hands, and they had now done all they could in their poverty to save the property for the widow and daughter; but, failing in this, they decided to furnish them a house free from rent or taxes, in the village which had grown up around them. Ten years had passed away since their first born and only son, Ludwig, a sailor, had gone down with his ship at sea, not a soul being alive to tell of the catastrophe. This was a severe blow to the parents, and the mother had hardly ceased to mourn for the son when the husband and father was taken, also. Mrs. Hansen had managed the business since. She had made a comfortable living from the store and had paid interest and taxes, but found it impossible to cancel the mortgage. "To-day," said she to the neighbors who had come to condole with her, "we must give up all and move from the home which has been ours so long. O! that my poor boy might have been spared me for aid at such a moment! but the dear Lord knows best;" and her tears flowed afresh.

"Eleven hundred and fifty! Eleven hundred and fifty! do I hear any more? Going at eleven hundred and fifty dollars, if you are all done;" and the auctioneer looked toward three men in an open sleigh who had just driven up and halted in front of the open door, around which was a large assemblage of people.

"Twelve hundred dollars!" came from a voice in the sleigh. The men had been riding against a cold northwest wind. Heavy overcoats and furs were wrapped closely about them, and their fur caps were drawn well down over their foreheads, so it was difficult to tell which of them had spoken.

"Twelve hundred dollars!" repeated the auctioneer. "Going at twelve hundred, if I hear no more. Going, going, gone!" and he brought his hammer down upon the table.

The crowd looked from one to another, wondering who had taken the property, and were only answered, as two of the men who occupied a rear seat in the sleigh stepped from the vehicle and approached the auctioneer, one of them saying to him, "Give me a receipt for

the purchase money and I will see you about the deed this evening," and, taking a roll of bank notes from his pocket, he produced the amount required.

"Your name, please?" said the auctioneer, as he proceeded to fill out the blank.

"Write the name Mrs. Charles Hansen," was the reply. Taking the receipt, the man gave some directions to the driver of the sleigh, which at once left for the hotel near by; then, accompanied by his companion, the two entered the room again and enquired for Mrs. Hansen. They were ushered into an adjoining apartment, where the lady arose to receive them. As she did so, the gentleman who had purchased the property, placing his cap upon a table near and bowing to the lady, unloosed the furs from about his throat and threw open his overcoat. A death-like paleness came over the face of Mrs. Hansen, who was watching him, as she gazed upon the man for an instant; her lips moved as if to speak, the eyes closed, and she fell forward, but was caught in the arms of the stranger, whose tears were now falling fast upon the pale face. "My poor, dear mother!" said the man. Turning to his companion, he said, "Bring me a glass of water, Edwin." As the water was placed to her lips, she quickly revived and mechanically repeated the words, "My son, Ludwig! My brother, Edwin! Father in heaven, am I dreaming?" and again she fainted.

There was a thrice happy New Year begun in that house; for the supposed dead had arisen and a loved brother from whom Mrs. Hansen had been separated over twenty years was also with her once more. The old home and store wherein they had passed many happy years, and which Mrs. Hansen had expected to lose forever, were now hers during the remainder of her life.

The joy of this Happy New Year was shared by the entire community, many of whom had known Ludwig as a boy when assisting his father in the grocery. He and one companion had saved themselves in the storm when the ship went down by grasping a piece of the floating wreck; were both picked up by a vessel bound to Africa, and for several years Ludwig tried in vain to communicate with his parents. At length, obtaining a passage to Sweden, the land of his birth, where he learned of his father's death, he persuaded his wealthy bachelor uncle to accompany him to America.

Detroit—Mrs. W. G. Obenauer, dealer in men's furnishing goods, is dead.

The "HOME RULE" Family OIL AND GASOLINE CAN.

Has a Strong Hinged Cover over entire Top, and may be carried in the Rain without getting Water in the Can. No Dirt in the Top to be washed into the Can with the Oil, and no Screw Top to get Lost or Damaged.



The Most Practical Family Can on the Market; Absolutely Rain, Dirt and Evaporation Tight. Has Steady Stream Pump, which is Removable from the Can in case of obstruction or for repairs. Every Can Guaranteed Perfect.

—MANUFACTURED BY—

THE WINFIELD MANUFACTURING CO.,

WARREN, OHIO.

AT WHOLESALE BY

FOSTER, STEVENS & Co., Grand Rapids.	DANDT, WATSON & Co., Saginaw.
CURTISS & Co., "	WELLS-STONE MERCT. Co., "
OLNEY & JUDSON GROCER Co., "	WALZ & KELLER, "
GUNN HARDWARE Co., "	G. W. BRUSKE, "
GEO. C. WETHERBEE & Co., Detroit.	JENNISON & Co., Bay City.
FLETCHER, JENKS & Co., "	WALSH & EDINBOROUGH, W. Bay City.
E. F. PERCIVAL, Port Huron.	H. D. WOOD & Co., Toledo.
D. ROBESON, "	DUNSCOMB & Co., "
ROBSON BROS., Lansing.	STALLBERG & CLAPP, "

RUBBERS

WALES GOODYEARS,
38 and 6
WOONSOCKETS,
40 and 5
CONNECTICUTS,
38, 6 and 10.
RHODE ISLANDS,
40, 5 and 10.
HOME RUBBER CO.,
60.



G. R. MAYHEW, - Grand Rapids.



This Beautiful Rug, given with each gross of French Toilet, per gross, \$20, or Eclipse Safety Barrel, per gross, \$22.

Best Dressing and Best Package.

HIRTH & KRAUSE, 118 Canal St., Grand Rapids.

Drugs & Medicines.**State Board of Pharmacy.**

One Year—Geo. McDonald, Kalamazoo.
Two Years—Stanley E. Parkhill, Owosso.
Three Years—Jacob Jesson, Muskegon.
Four Years—James Vernor, Detroit.
Five Years—Ottmar Eberbach, Ann Arbor.
President—Jacob Jesson, Muskegon.
Secretary—Jas. Vernor, Detroit.
Treasurer—Geo. McDonald, Kalamazoo.

Meetings for 1891—Saginaw, Jan. 13; Grand Rapids, March 3; Ann Arbor, May 5; Star Island (Detroit) July 7; Houghton, Sept. 1; Lansing, Nov. 4.

Michigan State Pharmaceutical Ass'n.

President—D. E. Prall, Saginaw.
First Vice-President—H. G. Coleman, Kalamazoo.
Second Vice-President—Prof. A. B. Prescott, Ann Arbor.
Third Vice-President—Jas. Vernor, Detroit.
Secretary—C. A. Bugbee, Cheboygan.
Treasurer—Wm. Dupont, Detroit.
Next Meeting—At Ann Arbor, in October, 1891.

Grand Rapids Pharmaceutical Society.

President, W. R. Jewett, Secretary, Frank H. Escott.
Regular Meetings—First Wednesday evening of March, June, September and December.

Grand Rapids Drug Clerks' Association.

President, F. D. Kipp; Secretary, W. C. Smith.

Detroit Pharmaceutical Society.

President, J. W. Allen; Secretary, W. F. Jackman.

Muskegon Drug Clerks' Association.

President, C. S. Koon; Secretary, A. T. Wheeler.

Michigan Board of Pharmacy.

DETROIT, Dec. 25, 1890.

A meeting of the Michigan Board of Pharmacy, for the purpose of examining candidates for registration, will be held at Saginaw, Tuesday and Wednesday, January 13 and 14, 1891.

The examination of both Registered Pharmacists and Assistants will commence on Tuesday at 9 o'clock a. m., at which hour all candidates will please report at the Y. M. C. A. Assembly Rooms, corner of Tuscola and Franklin streets.

The examination for registration for all candidates will occupy two days.

Owing to the action of the last Legislature, which caused the Railway Association of Michigan to change its rules relative to reduced rates for assemblies, special railroad rates for this meeting could not be secured, except in case ten or more persons travel together, when tickets will be issued at two cents a mile for the round trip, good for five days.

Other examinations will be held during the year as follows:

Grand Rapids, March 3.

Ann Arbor, May 5.

Star Island, July 7.

Houghton, September 1.

Lansing, November 4.

Yours respectfully,

JAMES VERNOR, Sec'y.

Black Eye.

From the New York Medical Times.

For black eyes, there is nothing to compare with the tincture or a strong infusion of capsicum annuum, mixed with an equal bulk of mucilage of gum arabic, and with the addition of a few drops of glycerin. This should be painted all over the bruised surface with a camel's-hair pencil, and allowed to dry on, a second or third coating being applied as soon as the first is dry. If done as soon as the injury is inflicted, the treatment will invariably prevent the blackening of the bruised tissue. The same remedy has no equal in rheumatic sore or stiff neck.

Watch Your \$2 Bills.

Counterfeit \$2 silver certificates are in circulation, which are said to be dangerous imitations of the genuine. Local cashiers have been warned to look out for this spurious note. The paper has no distributed fiber and no parallel silk threads, while the genuine bill has both. In the counterfeit a few hairs of Gen. Hancock's mustache curl upward, while in the genuine the mustache is slightly drooping.

The Drug Market.

Gum opium is dull and lower. Morphia is unchanged. Quinine is firmer and is tending higher for foreign brands. Pyrogallie acid has advanced. Oil lemon and bergamot have advanced.

L. M. Mills and A. W. Peck have been called in by the Drug Co. to assist in taking inventory. Crawford, however, is permitted to roam at large.

A Possible Remedy for Discourtesy.

Written for THE TRADESMAN.

I am again reminded that the saleswoman is not treating her customers as she ought. This time it is the ladies who are complaining of the lack of courtesy and affability of their sex. Do saleswomen, as a rule, treat their gentleman customers differently and with more suavity than those of their own sex? Naturally, there would be a slight difference, but no true lady will, in a matter of business, make the slightest distinction. Some one says that the favors and the politeness between store-keepers and their customers should be reciprocal, and, by right, they are so. In one sense they are and should be, while in another they are not. The merchant asks for and invites customers in many ways and as he cannot take his store to his customers they must come to him. The customer can go where and when he pleases for his goods, even leagues away from his home merchants, should they by any impolitic act offend or drive him away. In another sense, the relation of gentleman and lady, or business courtesy, should and generally does compel reciprocal actions. The true gentleman or lady will never forget what is due from them in correct deportment in any place and under all circumstances. The true lady can be such while waiting upon a customer or while being waited upon by another. There are ladies who pretend to go shopping who only go for pastime and amusement and who weary the clerks of either sex by the hour. I overheard the remark of a saleswoman a few days ago: "Well, I tried so hard to please that lady, and I did not get a penny from her. Can it be that she only came for fun?" and, with a long drawn sigh, she sat down to rest a moment. If merchants who are employing numbers of clerks would display a few cards in conspicuous places in their stores, upon which in large letters the public were asked to promptly report to the proprietor any impertinence or discourteous act of their employees at once, there would, without doubt, be less occasion for fault finding on either side.

Such notices would serve a double purpose and would at once place both clerk and customer upon their good behavior, and would be a constant check upon the acts of both parties. Such notices would prove the good intentions of the merchant toward his customers and could not fail to meet their approval. Who will be the first to inform THE TRADESMAN he has adopted the remedy? H.

Unmailable Goods.

Wholesale druggists frequently receive orders for female pills, to be sent by mail. This they are prohibited from doing, the law on that point reading as follows:

Where the article sent is pills advertised to prevent conception, it is no defense to show that they are worthless for the purpose, nor that the defendant deposited them in the postoffice by the hand of another. Whether photographs or other pictures are obscene is, upon the trial in court, a question of fact for the jury to determine, upon exhibition of the pictures. But for the purpose of determining as to their mailability, the postmaster must decide, or, if it appear doubtful, must submit the case to the Postoffice Department for decision.

In order to test the matter, a dealer at Pittsburg sent to the postmaster a box of Chichester's Pennyroyal Pills, and his decision was that they were not admissible.

S. K. BOLLES.

E. B. DIKEMAN.

S. K. Bolles & Co.,

77 CANAL ST., GRAND RAPIDS, MICH.

Wholesale Cigar Dealers.**"TOSS UP!"**

The "TOSS UP" Cigar is not a competitor against any other 5c brands, but all 10c brands, because it is equal to any 10c cigar on the market.

RED The most effective Cough Drop in the market. Sells the **STAR** quickest and pays the **COUGH** best. Try **DROPS** them.

MANUFACTURED BY

A. E. BROOKS & CO.

Grand Rapids, Mich.

The Finest Line of Candy in the State.

BANKRUPT SALE
Of Sporting Goods.

Having bought the entire stock of **Spalding & Co.,** 100 Monroe St., of the assignee, it must be sold out at once at way below wholesale prices. Avail yourselves of this opportunity.

C. B. JUDD.

ENGRAVING

It pays to illustrate your business. Portraits, Cuts of Business Blocks, Hotels, Factories, Machinery, etc., made to order from photographs.

THE TRADESMAN COMPANY,
Grand Rapids, Mich.

Playing Cards

WE ARE HEADQUARTERS

SEND FOR PRICE LIST.

Daniel Lynch,

19 So. Ionia St., Grand Rapids.

THE MOST RELIABLE FOOD
RIDGE'S FOOD
For infants and invalids. Used everywhere, with unqualified success. Not a medicine, but a steam-cooked food, suited to the weakest stomach. Take no other. Sold by druggists. In cans, 5c. and upward. WOOLRICH & Co. on every label.

For Fall painting you have to use a

DRYER

in mixing WHITE LEAD

USE OUR

CROWN JAPAN DRYER.

We call your attention to our CROWN JAPAN DRYER that we can guarantee equal in every respect to any on the market.

Its points of superiority over all others, are:
1st. It will mix with RAW or boiled oil.
2d. It will dry any paint without tack.
3d. It will dry with a good gloss, thus ADDING a GLOSS to the paint, rather than making it FLAT, as most Dryers do.
4th. It is free from Rosin, and is entirely without sediment, and will not thicken.
5th. It is always reliable and is the STRONGEST LIQUID DRYER in the market.

Put up in one gallon square cans.

Write for special prices.

Hazeltine & Perkins Drug Co.,
GRAND RAPIDS, MICH.

CUTS for BOOM EDITIONS

—OR—

PAMPHLETS

For the best work, at reasonable prices, address
THE TRADESMAN COMPANY,
Grand Rapids, Mich.

CINSENG ROOT.

We pay the highest price for it. Address

PECK BROS., Wholesale Druggists,
GRAND RAPIDS.

Wholesale Price Current.

Advanced—Oil Lemon, Bergamot, Quinine.		Declined—Gum Opium.	
ACIDUM.		TINCTURES.	
Aceticum.....	80 10	Aconitum Napellis R.....	60
Benzolium German.....	80 10	Aloe.....	60
Boric.....	28 30	and myrrh.....	60
Carbolicum.....	28 30	Arnica.....	50
Citricum.....	50 55	Asafetida.....	0
Hydrochlor.....	10 12	Atrope Belladonna.....	60
Nitrosum.....	10 12	Benzoin.....	60
Oxalicum.....	11 13	Sanguinaria.....	50
Phosphoricum dil.....	20	Barosma.....	50
Salicylicum.....	1 40 10	Cantharides.....	50
Sulphuricum.....	13 10	Capsicum.....	50
Tannicum.....	1 40 10	Ca damon.....	75
Tartaricum.....	40 42	Colubae.....	50
AMMONIA.		Conium.....	50
Aqua, 16 deg.....	3 1/2 5	Cubeba.....	50
" 20 deg.....	3 1/2 5	Digitalis.....	50
Carbonas.....	12 14	Ergot.....	50
Chloridum.....	12 14	Gentian.....	50
ANILINE.		Guaica.....	50
Black.....	2 00 25	ammon.....	60
Brown.....	80 10	Zingiber.....	50
Red.....	45 50	Hyoscyamus.....	50
Yellow.....	2 50 30	Iodine.....	75
BACCAR.		" Colorless.....	75
Cubae (po. 1 50).....	1 60 1 75	Ferri Chloridum.....	35
Juniperus.....	80 10	Kino.....	50
Xanthoxylum.....	25 30	Lobelia.....	50
BALSAMUM.		Myrrh.....	50
Copaiba.....	60 65	Nux Vomica.....	50
Peru.....	41 80	Opil.....	85
Terabin, Canada.....	35 40	" Camphorated.....	50
Tolutan.....	40 45	" Deodor.....	2 00
CORTEK.		Aurant Cortex.....	50
Abies, Canadian.....	18	Quassia.....	50
Cassia.....	11	Rhatany.....	50
Cinchona Flava.....	18	Rhei.....	50
Eunonymus atropurp.....	20	Cassia Acutifol.....	50
Myrica Cerifera, po.....	20	" Co.....	50
Prunus Virgin.....	12	Serpentaria.....	50
Quillaja, grd.....	12	Stromonium.....	60
Sassafras.....	12	Tolutan.....	60
Ulmus Po (Ground 12).....	10	Valerian.....	50
EXTRACTUM.		Veratrum Veride.....	50
Glycyrrhiza Glabra.....	24 25	MISCELLANEOUS.	
" po.....	35 35	Aether, Spts Nit, 3 F.....	20 25
Haematotox, 15 lb. box.....	11 12	" 4 F.....	30 32
" 18.....	13 14	Alumen.....	2 1/2 3 1/4
" 14 1/2.....	14 15	7) ground, (po.....	3 4
" 1/4.....	14 15	Annatto.....	50 60
" 1/8.....	14 15	Antimoni, po.....	4 5
FERRUM.		" et Potass T.....	50 60
Carbonate Precip.....	15	Antipyrin.....	1 35 1 40
Citrate and Quinia.....	23 50	Antifebrin.....	25
Citrate Soluble.....	50	Argent Nitras, ounce.....	75
Ferrocyanidum Sol.....	15	Arsenicum.....	50 7
Solut Chloride.....	1 1/2 2	Balm Gilead Bud.....	35 40
Sulphate, com'l.....	7	Bismuth S. N.....	2 10 2 30
" pure.....	7	Calcium Chlor, 18, (1/4).....	9
FLORA.		11; 1/4, 12.....	9
Arnica.....	25 30	Cantharides Russian.....	1 75
Anthemis.....	25 30	po.....	1 75
Matricaria.....	25 30	Capsici Fructus, af.....	16
FOLIA.		" po.....	20
Barosma.....	20 22	" B po.....	15
Cassia Acutifol, Tin.....	25 28	Caryophyllus, (po. 20).....	15 18
nivelly.....	25 28	Carmine, No. 40.....	50 55
" Alix.....	35 50	Cera Alba, S. & F.....	30 40
Salvia officinalis, 1/4.....	12 15	Cera Flava.....	30 40
and 1/4.....	12 15	Coccoloba.....	20
Ura Ursi.....	80 10	Cassia Fructus.....	10
GUMMI.		Centaria.....	10
Acacia, 1st picked.....	21 00	Cetaceum.....	45
" 2d.....	20 90	Chloroform.....	60 63
" 3d.....	20 80	" squibbs.....	61 10
" sifted sorts.....	20 65	Chloral Hyd Crst.....	1 50 1 75
" po.....	75 100	Chondrus.....	20 25
Aloe, Barb, (po. 60).....	50 60	Cinchonidine, P. & W.....	15 20
" Cape, (po. 20).....	12	" German.....	50 12
" Socotri, (po. 60).....	50	Corks, list, dis, per.....	60
Catechu, 18, (1/4, 14 1/4).....	10	cent.....	60
16).....	10	Creasotum.....	50
Ammonia.....	25 30	Creta, (bbl. 75).....	2
Assafetida, (po. 30).....	15	" prep.....	50 5
Benzoinum.....	50 55	" precip.....	90 11
Camphore.....	50 52	" Rubra.....	8
Euphorbium po.....	35 10	Crocus.....	30 35
Galbanum.....	23 00	Cudbear.....	24
Gamboge, po.....	80 25	Cupri Sulph.....	60 7
Guaiacum, (po. 40).....	35	Dextrine.....	10 12
Kino, (po. 25).....	20	Ether Sulph.....	60 70
Mastic.....	20 90	Emery, all numbers.....	2
Myrrh, (po. 45).....	40	" po.....	2
Opil, (pc. 4 00).....	2 60 2 70	Ergota, (po. 60).....	50 65
" bleached.....	3 30 3 35	Flake White.....	12 15
Tragacanth.....	30 75	Galla.....	23
HERRA—In ounce packages.		Gambier.....	7 5
Absinthium.....	25	Gelatin, Cooper.....	90
Eupatorium.....	20	" French.....	40 60
Lobelia.....	25	Glassware flint, 70 per cent.....	15
Majorum.....	25	by box 60 less.....	15
Mentha Piperita.....	23	Glue, Brown.....	13 25
" Vir.....	25	" White.....	18 25
Rue.....	30	Glycerina.....	25
Tanacetum, V.....	22	Grama Paradisi.....	22
Thymus, V.....	25	Humulus.....	55
MAGNESIA.		Hydraag Chlor Mite.....	1 00
Calcined, Pat.....	55 60	" Cor.....	90
Carbonate, Pat.....	20 22	" Ox Rubrum.....	1 1
Carbonate, K. & M.....	20 22	" Ammoniat.....	1 20
Carbonate, Jennings.....	35 36	Unguentum.....	1 00 60
OLEUM.		Hydrargyrum.....	80
Absinthium.....	5 00 5 50	Ichthyobolla, Am.....	1 25 1 50
Amygdalae, Dulc.....	45 75	Indigo.....	75 100
Amygdalae, Amarae.....	8 00 8 25	Iodine, Resubl.....	3 75 3 85
Anisi.....	1 90 2 00	Iodoform.....	24 70
Aurant Cortex.....	22 50	Lupulin.....	60 65
Bergamoti.....	3 75 4 50	Lycopodium.....	50 55
Cajuputi.....	90 100	Macis.....	80 85
Caryophylli.....	1 25 1 30	Liquor Aresen et Hy.....	27
Cedar.....	35 65	" drarg Iod.....	12
Chenopodii.....	62 00	Liquor Potass Arsenitis.....	100 12
Cinnamomi.....	1 20 1 25	Magnesia, Sulph (bbl.....	3
Citronella.....	45	" 1/4.....	20 3
Conium Mac.....	35 65	Mannia, S. F.....	50 60
Copaiba.....	1 20 1 30	SYRUPS.	
ACIDUM.		Acacia.....	50
Cubebae.....	12 00 12 50	Zingiber.....	50
Exechthitos.....	90 100	Ipecac.....	60
Erigeron.....	1 90 2 00	Ferri Iod.....	50
Gaultheria.....	2 00 2 10	Aurant Cortes.....	50
Geranium, ounce.....	75	Rhei Arom.....	50
Gossipii, Sem. gal.....	50 75	Similax Officialis.....	50
Hedeoma.....	1 85 2 00	" Co.....	50
Juniperi.....	50 60 00	Senega.....	50
Lavandula.....	90 100	Scllae.....	50
Limonis.....	1 80 2 80	" Co.....	50
Mentha Piper.....	2 90 3 00	Tolutan.....	50
Mentha Verid.....	2 50 2 60	Prunus virg.....	50
Morrhuae, gal.....	80 100	POTASSIUM.	
Myrcia, ounce.....	50	Bi Carb.....	15 18
Olive.....	90 100	Bichromate.....	13 14
Picis Liquida, (gal. 35).....	10 12	Bromide.....	37 40
Ricini.....	1 10 1 23	Carb.....	13 15
Rosmarini.....	75 100	Chlorate, (po. 16).....	14 16
Rosae, ounce.....	66 00	Cyanide.....	50 55
Succini.....	40 45	Iodide.....	2 80 2 90
Sabina.....	90 100	Potassa, Bitart, pure.....	30 33
Santal.....	3 50 3 70	Potassa, Bitart, com.....	15
Sassafras.....	45 50	Potass Nitras, opt.....	80 10
Sinapis, ess, ounce.....	65	Potass Nitras.....	70 9
Tigili.....	1 50	Prussiate.....	30 33
Thyme.....	40 50	Sulphate po.....	15 18
" opt.....	60	RADIX.	
Theobromas.....	15 20	Aconitum.....	20 25
POTASSIUM.		Althae.....	25 30
Bi Carb.....	15 18	Anchusa.....	15 20
Bichromate.....	13 14	Arum, po.....	25
Bromide.....	37 40	Calamus.....	20 50
Carb.....	13 15	Gentiana, (po. 15).....	10 12
Chlorate, (po. 16).....	14 16	Glychrrhiza, (pv. 15).....	10 18
Cyanide.....	50 55	Hydrastis Canaden.....	40
Iodide.....	2 80 2 90	(po. 15).....	40
Potassa, Bitart, pure.....	30 33	Hellebore, Ala, po.....	15 20
Potassa, Bitart, com.....	15	Inula, po.....	15 20
Potass Nitras, opt.....	80 10	Ipecac, po.....	2 40 2 50
Potass Nitras.....	70 9	Iris plox (po. 20 22).....	18 20
Prussiate.....	30 33	Jalapa, pr.....	55 60
Sulphate po.....	15 18	Maranta, 1/4.....	35
RADIX.		Podophyllum, po.....	15 18
Aconitum.....	20 25	Rhei.....	75 100
Althae.....	25 30	" cut.....	21 75
Anchusa.....	15 20	" pv.....	75 100
Arum, po.....	25	Spigelia.....	45 53
Calamus.....	20 50	Sanguinaria, (po. 25).....	40 45
Gentiana, (po. 15).....	10 12	Serpentaria.....	50 55
Glychrrhiza, (pv. 15).....	10 18	Senega.....	50 55
Hydrastis Canaden.....	40	Similax, Officialis, H.....	40
(po. 15).....	40	" M.....	40
Hellebore, Ala, po.....	15 20	Scllae, (po. 35).....	10 12
Inula, po.....	15 20	Symplocarpus, Fosti.....	35
Ipecac, po.....	2 40 2 50	dus, po.....	35
Iris plox (po. 20 22).....	18 20	Valeriana, Eng. (po. 30).....	25
Jalapa, pr.....	55 60	German.....	15 20 30
Maranta, 1/4.....	35	Ingiber a.....	10 15
Podophyllum, po.....	15 18	Zingiber j.....	25 25
Rhei.....	75 100	SEMEN.	
" cut.....	21 75	Anisum, (po. 20).....	15
" pv.....	75 100	Apium (gravelons).....	15 18
Spigelia.....	45 53	Bird, Is.....	40 6
Sanguinaria, (po. 25).....	40 45	Carul, (po. 18).....	10 12
Serpentaria.....	50 55	Cardamon.....	1 00 1 25
Senega.....	50 55	Corlandrum.....	10 12
Similax, Officialis, H.....	40	Cannabis Sativa.....	3 1/2 4
" M.....	40	Cydonium.....	75 100
Scllae, (po. 35).....	10 12	Chenopodium.....	10 12
Symplocarpus, Fosti.....	35	Dipterix Odorate.....	2 00 2 25
dus, po.....	35	Foeniculum.....	15
Valeriana, Eng. (po. 30).....	25	Foenugreek, po.....	60 8
German.....	15 20 30	Lini.....	4 4 1/4
Ingiber a.....	10 15	Lini, grd, (bbl. 3 1/4).....	4 4 1/4
Zingiber j.....	25 25	Lobelia.....	35 40
SEMEN.		Pharlaris Canadian.....	3 1/2 4 1/4
Anisum, (po. 20).....	15	Rapa.....	60 7
Apium (gravelons).....	15 18	Sinapis, Albu.....	80 9
Bird, Is.....	40 6	" Nigra.....	11 12
Carul, (po. 18).....	10 12	SPIRITUS.	
Cardamon.....	1 00 1 25	Frumenti, W. D. Co. 2.....	00 2 50
Corlandrum.....	10 12	" D. F. R.....	1 75 2 00
Cannabis Sativa.....	3 1/2 4	".....	1 10 1 50
Cydonium.....	75 100	Juniperis Co. O. T.....	1 75 1 75
Chenopodium.....	10 12	Cardamon.....	1 00 1 25
Dipterix Odorate.....	2 00 2 25	Corlandrum.....	10 12
Foeniculum.....	15	Cannabis Sativa.....	3 1/2 4
Foenugreek, po.....	60 8	Cydonium.....	75 100
Lini.....	4 4 1/4	Chenopodium.....	10 12
Lini, grd, (bbl. 3 1/4).....	4 4 1/4	Dipterix Odorate.....	2 00 2 25
Lobelia.....	35 40	Foeniculum.....	15
Pharlaris Canadian.....	3 1/2 4 1/4	Foenugreek, po.....	60 8
Rapa.....	60 7	Lini.....	4 4 1/4
Sinapis, Albu.....	80 9	Lini, grd, (bbl. 3 1/4).....	4 4 1/4
" Nigra.....	11 12	Lobelia.....	35 40
SPIRITUS.		Pharlaris Canadian.....	

GROCERIES.

The Fate of a Grocer's Sign.

Written for THE TRADESMAN.

Harry Hudson was, perhaps, as wild and rude a young man as could be found in a day's ride, although, as all the pupils at the Academy said of him, he had a heart the size of a pumpkin, and no one ever opened his purse to the needy oftener than he. He was the son of a prominent merchant of Rochester, New York, and was being educated with the expectation of having, at no distant day, an interest in his father's business.

It happened that a small grocery was erected within a few rods of the school building, where, at times, many of the students repaired to purchase nuts, candies and such sweetmeats as were usually kept for sale. Harry had looked inside but once, but from what he then saw, and also from what he had previously heard, he made up his mind that the only sign over the door—it read simply "Grocery"—was a typographical—or brushographical, if I may be allowed the term—error, and that "Groggery" was intended, or, at least, would have been more appropriate. He expressed his belief to his companions the following evening.

"Well, what shall be done?" asked one of the company. "The mistake should be rectified."

"Say, Joe," said Harry, addressing one of the number, "let's go this very night and bring the sign to our room, and to-morrow night we will alter the reading and then replace it. I like to have everything read just as it means, and that they do retail considerable 'red-eye' over there is a self-evident truth which needs no demonstrating from Davies' or any other geometry."

It was agreed upon that the sign should be brought to their room about 2 o'clock that night. It was a task easily accomplished, and before daylight it was snugly tucked away under one of the beds in their room. Harry agreed to furnish a paint pot and brush during the day, and the work was to progress rapidly on the coming evening. Breakfast being over and a crackling fire roaring in the little fire place, the jolly fraternity were seated around it rejoicing heartily at their last night's adventure, when suddenly their faces assumed a lengthened appearance by observing a trio of persons entering the grounds in front of the building, among whom were the new grocer and the village constable.

"Saints protect us!" exclaimed Harry. "As sure as flour and sugar means groceries they are coming to look for that sign. What in the name of Providence shall we do?"

"Burn it!" suggested one.

"But they will be in upon us, before it will consume," said another.

"Well, there is no time to be lost," said Harry. "Our principal will expel us all, if we are discovered. Pitch it into the fire as soon as possible and I'll manage some way with them." The words were hardly out of Harry's mouth before the sign was enveloped in smoke and flame, and the company was eagerly waiting the next word from their leader.

"Stir the fire briskly, boys," said Harry. "Let it consume as fast as it will, but be very quiet. Hark! They're coming along the hall now. I have it! I'll pray, boys! They won't come in during prayers, and when the blamed thing has burned up, one of you just

quietly give me a poke in the ribs, and I'll taper off and let them in."

Down went Harry on his knees as close to the door as possible and began praying in a loud voice. The next instant the officer and his companions were at the door.

"Wait a moment," said one of the company; "they are at prayers and we should not disturb them."

"I wish they wouldn't jam that fire so," said the grocer, "or we might hear what the speaker is saying."

At this juncture the noise ceased. Harry was given the desired "poke" and concluded his prayer in the following words: "And, O Lord, Thou knowest that a wicked generation are without who seek after a sign; but no sign shall be given them, except the sign of Jonah the Prophet."

The men then entered the room, but, lo! the sign they sought after was not there and, in fact, little search was made, as the grocer declared that such good and pious young men could not be guilty of the offence.

A Partner Wanted.

At Wichita, Kan., I had to occupy a room at the hotel with a stranger, who told me that he lived about fifty miles away on a ranch. We got along all right for three or four days, and then, one night as we went to bed, he asked:

"You kin read and write, can't you?"

"Yes."

"I sorter mistrusted you could. What do they call this thing they get out about a new town?"

"Do you mean a prospectus?"

"That's it. Kin you write one?"

"I think so."

"Kin you draw a sort o' map?"

"Yes."

"Just as lief lie as not?"

"No sir!"

"Well, don't get hot. Here's what I want. I've got 200 acres of land thirty-five miles from anywhar, and it's too cussed poor for a jack-rabbit to even run over. I want to lay out a town thar and sell off \$50,000 worth of lots before the end of the month. It kin be done if I kin git the right sort of a partner."

"You want a liar, eh?"

"Got to be. He's got to lie a river alongside that property, two railroads across it, 15,000 population into the country, and then wring in a lot of churches, schools and factories to gild it off. I'll give you half."

"No, I couldn't."

"All right—no harm done. If you are not a liar, that settles it, and we won't have no hard feelings."

Six weeks later I met him in a bank in Omaha just as he was depositing \$27,000, and he held out his hand and said: "Shoo! Is it you? Wish you'd have come in ten minutes ago and seen my liar holding up his half of the deal. Conscientious scruples, eh? Well, some folks has 'em, and when they does, it's all right, and no hard feelings on my part."

The "Anchor" Brand.

F. J. Dettenthaler has always had a remarkably good trade on the celebrated "Anchor" brand of oysters, but the demand for these goods this season has exceeded expectation; in fact, the owner of this popular brand has found it almost impossible to keep pace with his orders. The large demand is due wholly to the superiority of the brand and to the fact that the fill exactly meets the wants of the trade. Those who have not yet handled this celebrated brand should make arrangements to secure an agency without delay.

For the finest coffees in the world, high grade teas, spices, etc., see J. P. Visner, 17 Hermitage block, Grand Rapids, Mich. Agent for E. J. Gillies & Co., New York City.

PRODUCE MARKET.

Apples—Green, \$3.50@4.50 for choice eating and \$3 for cooking stock. Evaporated are firm at 13@13½¢, with a small advance in prospect.

Beans—The market is hardly as strong as it has been. Handlers pay \$1.65@1.80 for country picked and find no difficulty in making sales at \$2.05@2.10 for city picked.

Beets—50¢ per bu. Butter—Dairy is firm and in good demand at 17@20¢ per lb. Creamery finds moderate sale at 25@26¢.

Cabbages—70¢ per doz. or \$4 per 100. Carrots—2@25¢ per bu. Celery—20@25¢ per doz.

Cooperage—Pork barrels, \$1.25; produce barrels 25¢.

Cranberries—Michigan berries are in fair demand at \$3 per bu. Cape Cod commands \$11@13 per bbl. and Bell and Cherry are held at \$10.

Eggs—Fresh are coming in a little more freely, dealers pay 20¢ and holding at 22¢. Cold storage and pickled stock are in good demand at 20¢.

Field Seeds—Clover, mammoth, \$4.60 per bu.; medium, \$4.30@4.4¢. Timothy, \$1.51 per bu. Game—Venison, 13¢ per lb.; Rabbits, 75¢ per doz.; Partridges, 50¢ per pair.

Grapes—About out of market. Maple Sugar—8@10¢ per lb., according to quality.

Maple Syrup—75@85¢ per gal. Onions—The market is steady; dealers paying 80¢ and holding at \$1.

Potatoes—The market is steady and shipments are still made in lined refrigerator cars and in cars kept warm with stoves. Dealers pay 80@85¢ at this market and 75@80¢ at the principal buying points in the potato district.

Squash—1½¢ per lb. Sweet Potatoes—Kiln dried Jerseys have advanced to \$4 per bbl. All other varieties are now out of market.

Turnips—30@35¢ per bu.

PROVISIONS.

The Grand Rapids Packing and Provision Co. quotes as follows:

PORK IN BARRELS.

Mess, new, 11 25
Short cut, 11 00
Extra clear pig, short cut, 12 50
Extra clear, heavy, 12 00
Clear, fat back, 12 00
Boston clear, short cut, 12 50
Clear bkk, short cut, 12 50
Standard clear, short cut, best, 12 50

SAUSAGE—Fresh and Smoked.

Pork Sausage, 6
Ham Sausage, 9
Tongue Sausage, 9
Frankfort Sausage, 7½
Blood Sausage, 7½
Bologna, straight, 5
Bologna, thick, 5
Head Cheese, 5

LARD—Kettle Rendered.

Tierces, 6½
Tubs, 7
50 lb. Tins, 7

LARD—Family

Tierces, 5½
30 and 50 lb. Tubs, 6
3 lb. Pails, 20 in a case, 6½
5 lb. Pails, 12 in a case, 6½
10 lb. Pails, 6 in a case, 6½
20 lb. Pails, 4 in a case, 6½
50 lb. Cans, 6

BEEF IN BARRELS.

Extra Mess, warranted 200 lbs, 7 00
Extra Mess, Chicago packing, 7 00
Boneless, rump butts, 8 75

SMOKED MEATS—Canned or Plain.

Hams, average 20 lbs, 8½
" 16 lbs, 9
" 12 to 14 lbs, 9½
" picnic, 6
" best boneless, 9
Shoulders, 5½
Breakfast Bacon, boneless, 8
Dried beef, ham prices, 8½
Long Clevers, heavy, 5½
Briskets, medium, 6
" light, 6

FISH AND OYSTERS.

F. J. Dettenthaler quotes as follows:

FRESH FISH.

Whitefish, 10
" smoked, 8
Trout, 9
Halibut, 18
Ciscoes, 4
Flounders, 9
Bluefish, 10
Mackerel, 25
Cod, 10
California salmon, 22

OYSTERS—Cans.

Fairhaven Counts, 23
F. J. D. Selects, 23
Selects, 23
F. J. D., 23
Anchors, 23
Standards, 18
Favorites, 16

SHELL GOODS.

Oysters, per 100, 1 25@1 50
Clams, 75@1 00

BULK GOODS.

Standards, per gal, 21 25
Selects, 21 65
Scraps, 1 50
Clams, 1 50
Scallops, 1 50

FRESH MEATS.

Swift and Company quote as follows:

Beef, carcass, 4 @ 6½
" hind quarters, 5 @ 6
" fore, 5 @ 3½
" loins, No. 3, 8 @ 7
" ribs, 5 @ 7
" rounds, 5 @ 6
" tongues, 5 @ 6
Hogs, 4½ @ 4½
Bologna, 5 @ 5
Pork loins, 7 @ 7
" shoulders, 5 @ 5
Sausage, blood or head, 5 @ 5
" liver, 5 @ 5
" Frankfort, 7½ @ 7½
Mutton, 6 @ 6½
Veal, 6 @ 6½

CANDIES, FRUITS and NUTS.

The Putnam Candy Co. quotes as follows:

STICK CANDY.

Standard, per lb, 8½
" H. H., 8½
" Twist, 8½
" pails or packages, net weight, 9
" 24 lb. bbls, 8
Boston Cream, 11
Cut Loaf, 10½
Extra H. H., 11

MIXED CANDY.

Standard, per lb, Bbls. Boxes.
Leader, 7½ 8½
Special, 7½ 8½
Royal, 8 9
Nobby, 9½ 9½
Broken, 9½ 9½
Midget, 10 10
English Rock, 10 10
Conserves, 10 10
Cut Loaf, 10 10
Ribbon, 10 10
Broken Taffy, 10 10
Peanut Squares, 10½ 10½
Extra, 11 11
Kindergarten, 11 11
French Creams, 12 12
Valley Creams, 13 13

FANCY—In 5 lb. boxes. Per Box.

Lemon Drops, 65
Sour Drops, 65
Peppermint Drops, 75
Chocolate Drops, 75
H. M. Chocolate Drops, 90
Gum Drops, 40@50
Licorice Drops, 1 00
A. B. Licorice Drops, 80
Lozenges, plain, 75
Lozenges, printed, 75
Imperial, 70
Mottos, 75
Cream Bar, 65
Molasses Bar, 65
Caramels, 16@18
Hand Made Creams, 8@10
Plain Creams, 80
Decorated Creams, 1 00
String Rock, 70
Burnt Almonds, 1 00@1 10
Wintergreen Berries, 70

FANCY—In bulk.

Lozenges, plain, in pails, 12
" printed, in pails, 13
Chocolate Drops, in pails, 13
Gum Drops, in pails, 6
Moss Drops, in pails, 10
Sour Drops, in pails, 11
Imperial, in pails, 12

ORANGES.

Floridas, fancy 12-138, @83 75
" 15-220, 4 00@4 25
" 176-200, 4 00@4 25

LEMONS.

Messina, choice, 360, @4 00
" fancy, 300, @4 50
" 360, @4 50

OTHER FOREIGN FRUITS.

Figs, Smyrna, new, fancy layers, 18@20
" choice, @16
" " " " 12½@14
" Fard, 10-lb. box, @8
" 50-lb., @8
" Persian, 50-lb. box, @6

NUTS.

Almonds, Tarragona, @18
" Ivaca, @17
" California, @17
Brazil, @17
Walnuts, Grenoble, @16
" Marbot, @12
" Naples, @12
" Chili, @10½
Table Nuts, No. 1, @16
" No. 1, @14½
Pecans, Texas, H. P., @15
Cocoanuts, full sacks, @5 00

PEANUTS.

Fancy, H. P., Suns, @6
" Roasted, 8 @ 8½
Fancy, H. P., Stars, @5
" Roasted, 7 @ 5½
Choice, H. P., Ex Prince, @5½
" Roasted, 7 @ 7½
Fancy, H. P., Steamboats, @
" Roasted, @

CURTISS & CO.,

WHOLESALE

Paper Warehouse.

FLOUR SACKS, GROCERY BAGS, TWINE AND WOODEN WARE.

Houseman Block,

Grand Rapids, Mich.

Wholesale Price Current.

The quotations given below are such as are ordinarily offered cash buyers who pay promptly and buy in full packages.

APPLE BUTTER.	CHICORY.	CHOCOLATE—BAKER'S.
Chicago goods.....	Bulk.....	German Sweet.....
AXLE GREASE.	Red.....	French.....
Frazz's.....	CHEESE.	Premium.....
Aurora's.....	Fancy Full Cream.....	Pure.....
Diamond.....	Good.....	Breakfast Cocoa.....
Wise's.....	Part Skimmed.....	
BAKING POWDER.	Sap Sago.....	
Thepure, 10c packages.....	Edman.....	
" 1 lb.	Swiss, imported.....	
" 1 lb.	Swiss, domestic.....	
" 12 oz.	Limburger.....	
" 1 lb.	CHEWING GUM.	
" 5 lb.	Rubber, 100 lumps.....	
Less 20 per cent. to retailers.	Spruce, 200 pieces.....	
Absolute, 1/2 lb. cans, doz.....	CATSUP.	
" 1 lb.	Snider's, 1/2 pint.....	
" 1 lb.	" quart.....	
Acme, 1/2 lb. cans, 3 doz.....	CLOTHES PINS.	
" 1 lb.	5 gross boxes.....	
" bulk.....	COCOA SHELLS.	
Teller's, 1/2 lb. cans, doz.....	Bulk.....	
" 1 lb.	Pound packages.....	
" 1 lb.	COFFEE EXTRACT.	
Arctic, 1/2 lb. cans.....	Valley City.....	
" 1 lb.	Pelix.....	
" 1 lb.	Hummel's.....	
" 5 lb.	COFFEE—Green.	
Red Star, 1/2 lb. cans.....	Rio, fair.....	
" 1 lb.	" good.....	
" 1 lb.	" prime.....	
BATH BRICK.	" fancy, washed.....	
English, 2 doz. in case.....	" golden.....	
Bristol, 2.....	Santos.....	
American, 2 doz. in case.....	Mexican & Guatemala.....	
BLUING.	Java, Interior.....	
Gross.....	" Mandehling.....	
Arctic, 1/2 oz. ovals.....	Peaberry.....	
" 8 oz.	Mocha, genuine.....	
" pints, round.....	To ascertain cost of roasted	
" No. 2, sifting box.....	coffee, add 1/2 c. per lb. for roast-	
" No. 3.....	ing and 15 per cent. for shrink-	
" No. 5.....	age.	
" 1 oz ball.....	COFFEES—Package.	
BROOMS.	Bunola.....	
No. 2 Hurl.....	" in cabinets.....	
No. 1.....	McLaughlin's XXXX.....	
No. 2 Carpet.....	Lion.....	
No. 1.....	" in cabinets.....	
Parlor Gem.....	Durham.....	
Common Whisk.....	CLOTHES LINES.	
Fancy.....	Cotton, 40 ft. per doz.....	
Mill.....	" 50 ft.	
Warehouse.....	" 60 ft.	
BUCKWHEAT FLOUR.	" 70 ft.	
Rising Sun.....	" 80 ft.	
York State.....	Jute.....	
Self Rising.....	" 72 ft.	
CANDLES.	CONDENSED MILK.	
Hotel, 40 lb. boxes.....	Eagle.....	
Star.....	Anglo-Swiss.....	
Paraffine.....	COUPONS.	
Wickling.....	" "Superior.".....	
CANNED GOODS.	\$1 per hundred.....	
FISH.	\$2, ".....	
Clams, 1 lb. Little Neck.....	\$3, ".....	
Clam Chowder, 3 lb.	\$10, ".....	
Cove Oysters, 1 lb. stand.....	\$20, ".....	
" 2 lb.	" "Tradesman.".....	
Lobsters, 1 lb. picnic.....	\$1, per hundred.....	
" 2 lb.	\$2, ".....	
" 1 lb. Star.....	\$3, ".....	
" 2 lb. Star.....	\$5, ".....	
Mackerel, in Tomato Sauce.....	\$10, ".....	
" 1 lb. stand.....	\$20, ".....	
" 2 lb.	Subject to the following dis-	
" 3 lb. in Mustard.....	counts:	
" 3 lb. soured.....	200 or over.....	
Salmon, 1 lb. Columbia 175c.....	500.....	
" 1 lb. Alaska.....	1000.....	
Sardines, domestic 1/2 lb.	CRACKERS.	
" 1 lb.	Kenosha Butter.....	
" Mustard 1/2 lb.	Seymour.....	
" Imported 1/2 lb.	Butter.....	
" spiced, 1/2 lb.	" family.....	
Trout, 3 lb. brook.....	" biscuit.....	
FRUITS.	Boston.....	
Apples, gallons.....	City Soda.....	
Apricots.....	Soda.....	
Blackberries.....	S. Oyster.....	
Cherries, red.....	City Oyster, XXX.....	
" pitted.....	CREAM TARTAR.	
Damsons.....	Strictly pure.....	
Egg Plums.....	Grocers.....	
Gooseberries.....	DRIED FRUITS.	
Green Gages.....	DOMESTIC.	
Peaches, pte.....	Apples, sun-dried.....	
" seconds.....	evaporated.....	
" stand.....	Apricots.....	
" California.....	Blackberries.....	
Pears.....	" 20 @ 22	
Pineapples, common.....	PRUNES.	
" sliced.....	Turkey.....	
" grated.....	Bosnia.....	
Quinces.....	PEEL.	
Raspberries, black.....	Lemon.....	
" red.....	Orange.....	
Strawberries.....	CITRON.	
Whortleberries.....	In drum.....	
MEATS.	In boxes.....	
Corned beef.....	CURRENTS.	
Roast.....	Zante, in barrels.....	
VEGETABLES.	" in 1/2-bbls.....	
Beans, soaked Lima.....	" in less quantity.....	
" Green Lima.....	RAISINS—California.	
" String.....	Bags.....	
" Stringless.....	London Layers, 2 cr'n.....	
" Lewis' Boston Baked.....	" 3.....	
Corn, stand. brands.....	" fancy.....	
" stand June.....	Muscateles, 2 crown.....	
" stand June.....	" 3.....	
" sifted.....	Foreign.	
" fine French.....	Valencias.....	
Mushrooms.....	Ondaras.....	
Pumpkin.....	Sultanas.....	
Squash.....	FARINACEOUS GOODS.	
Succotash.....	Farina, 100 lb. kegs.....	
" standard.....	Hominy, per bbl.....	
Tomatoes, stand b'd.....	Macaroni, dom 12 lb box.....	
CHOCOLATE—BAKER'S.	" Imported.....	
German Sweet.....	Pearl Barley.....	
Premium.....	Peas, green.....	
Pure.....	" split.....	
Breakfast Cocoa.....	Sago, German.....	

SCALES—Perfection.	SUN CURED.	MEAL.
Tea, 2-lb. tin scoop.....	Fair.....	Bolted.....
" brass.....	Good.....	Granulated.....
" 5-lb. tin scoop.....	Choice.....	FLOUR.
" brass.....	Choice.....	Straight, in sacks.....
Grocers', 11-lb. tin scoop.....	Dust.....	" barrels.....
" 22-lb. tin.....	BASKET PIERED.	Patent " sacks.....
" brass.....	Fair.....	" barrels.....
" 14 lb.....	Choice.....	Graham " sacks.....
STARCH.	Choice.....	Rye " sacks.....
Corn.....	Extra choice, wireleaf.....	MILLSTUFFS.
20-lb boxes.....	GUNPOWDER.	Brans.....
40-lb ".....	Common to fair.....	Screenings.....
" Gloss.....	Extra fine to finest.....	Middlings.....
1-lb packages.....	Choice fancy.....	Mixed Feed.....
3-lb ".....	COOLONG.	Coarse meal.....
40 and 50 lb. boxes.....	Common to fair.....	RYE.
Barrels.....	Superior to fine.....	No. 1.....
SNUFF.	Fine to choicest.....	No. 1.....
Scotch, in bladders.....	IMPERIAL.	No. 2.....
Maccaboy, in jars.....	Common to fair.....	CORN.
French Rappee, in jars.....	Superior to fine.....	Small lots.....
SOAP.	Common to fair.....	Car ".....
Detroit Soap Co.'s Brands.	YOUNG HYSON.	OATS.
Superior.....	Common to fair.....	Small lots.....
Queen Anne.....	Superior to fine.....	Car ".....
German Family.....	ENGLISH BREAKFAST.	HAY.
Mottled German.....	Fair.....	No. 1.....
Old German.....	Choice.....	No. 2.....
U. S. Big Bargain.....	Best.....	HIDES, PELTS AND FURS.
Frost, Floater.....	Tea Dust.....	Perkins & Hess pay as fol-
Cocoa Castle.....	TOBACCOS—Fine Cut.	lows, nominal:
Cocoa Castle, Fancy.....	D. Scotten & Co.'s Brands.	HIDES.
Old Country, 80.....	Hiawatha.....	Green.....
Uno, 100.....	Sweet Cuba.....	Part Cured.....
Bouncer, 100.....	TOBACCOS—Plug.	Full.....
SODA.	Jas. G. Butler & Co.'s Brands.	Dry.....
Boxes.....	Something Good.....	Kips, green.....
Kegs, English.....	Peach Pie.....	" cured.....
SAL SODA.	" ".....	Calfskins, green.....
Kegs.....	TOBACCOS—Smoking.	" cured.....
Granulated, boxes.....	Hector.....	Deacon skins.....
SEEDS.	Plow Boy, 2 oz.....	No. 2 hides 1/2 off.
Mixed bird.....	" 4 oz.....	PELTS.
Caraway.....	" 15 oz.....	Shearings.....
Canary.....	VINEGAR.	Estimated wool, per lb.....
Hemp.....	40 gr.....	WOOL.
Anise.....	50 gr.....	Washed.....
Rape.....	PAPER & WOODENWARE.	Unwashed.....
Mustard.....	Curtiss & Co. quote as fol-	FURS.
SALT.	lows:	Straw.....
Common Fine per bbl.....	Rockfalls.....	Badger.....
Solar Rock, 56 lb. sacks.....	Hardware.....	Bear.....
28 pocket.....	Bakers.....	Beaver.....
Allen B. Wrisley's Brands.	Dry Goods.....	Cat, house.....
Ashton bu. bags.....	Jute Manila.....	Cat, wild.....
Higgins.....	Red Express No. 1.....	Coon.....
Warsaw.....	" No. 2.....	Fisher.....
" 1/2 bu.....	TWINES.	Fox, cross.....
Diamond Crystal, cases.....	48 Cotton.....	Fox, red.....
" 28-lb sacks.....	Cotton, No. 1.....	Fox, gray.....
" 56-lb.....	" No. 2.....	Lynx.....
60 pocket.....	Sea Island, assorted.....	Martin, pale and yel-
" barrels.....	No. 5 Hemp.....	low.....
SALERATUS.	No. 6.....	Martin, dark.....
Church's, Arm & Hammer.....	Wool.....	Mink.....
Dwight's Com.....	WOODENWARE.	Muskat.....
Taylor's.....	Tubs, No. 1.....	Opossum.....
DeLand's Cap Sheaf.....	" No. 2.....	Otter.....
pure.....	" No. 3.....	Skunk.....
Our Leader.....	Pails, No. 1, two-hoop.....	Wolf.....
STYRUPS.	" No. 1, three-hoop.....	Beaver castors, per
Corn, barrels.....	Clothespins, 5 gr. boxes.....	lb.....
" one-half barrels.....	Bowls, 11 inch.....	Thin and green.....
Pure Sugar, bbl.....	" 13.....	Long gray.....
half barrel.....	" 15.....	Gray.....
SWEET GOODS.	" 17.....	Red and blue.....
Ginger Snaps.....	Baskets, market.....	MISCELLANEOUS.
Sugar Creams.....	" bushel.....	Tallow.....
Frosted Creams.....	" willow cl'ths, No. 1.....	Grease butter.....
Graham Crackers.....	" No. 2.....	Switches.....
Oatmeal Crackers.....	" No. 3.....	Ginseng.....
SHOE POLISH.	" split.....	
Jetline, 1 doz. in box.....	" No. 2.....	
TEAS.	" No. 3.....	
JAPAN—Regular.	GRAINS AND FEEDSTUFFS.	
Fair.....	WHEAT.	
Good.....	White.....	
Choice.....	Red.....	
Choicest.....	All wheat bought on 60 lb. test.	
Dust.....		

El. Puritano Cigar.

The Finest 10 Cent Cigar

ON EARTH



MANUFACTURED BY
DILWORTH BROTHERS,
 PITTSBURGH.

TRADE SUPPLIED BY
I. M. CLARK & SON,
 Grand Rapids.

BRADDOCK, BATEMAN & CO.,
 Bay City.

PERKINS & HESS
 DEALERS IN
Hides, Furs, Wool & Tallow,

NOS. 122 and 124 LOUIS STREET, GRAND RAPIDS, MICHIGAN.
 WE CARRY A STOCK OF CAKE TALLOW FOR MILL USE.

STOLEN DIAMONDS.

[CONTINUED FROM THIRD PAGE.]

The store had been closed for two or three hours and I was alone. The thick curtains were tightly drawn so that no one outside could see more than a shadow. I had one small light beside me. Being in want of a peculiar drill which I did not often use, I was searching in various places for it. Among others, I opened the small drawer wherein I had dropped Lewis' tobacco or poison, whichever it was, for I had never examined it. Now I thought of his strange actions about that package, and I was confident, as I pressed it in one hand, that it did not contain tobacco. Laying it upon the table before me, I cut the twine tied around it and removed the blue paper, then a soft white one, which was again tied around with grocers' twine. Beneath this was a soft piece of perfectly new black silk, gathered up all around and neatly tied with a small silk cord, composed of blue and yellow silk twist. Need I say that my curiosity was now excited to the highest pitch. I involuntarily turned over the bag. On the outside were the two letters "A. F.," neatly worked with pink silk. Carefully untying the silk cord with which it was fastened, I spread the round piece of silk open before me. Shades of Aladdin's lamp! Such a blaze of light greeted me as few in this world ever looked upon. I quickly turned my lamp lower, gathered up the silk and its contents, threw it into a glass tumbler standing near and started for my room, where I would be still less exposed to prying or inquisitive eyes. Turning the contents of the glass upon my table, I counted out *fifty-eight diamonds of the first water*, all faced and finished ready for setting. They were of various sizes. I could only approximately estimate their value, although I knew that several of them would have readily sold in that market for over \$1,000 each. It is quite within the bounds of truth to say that there was \$20,000 in value before me. I had evidently caught one of the big diamond thieves about whom I had read months before. All the strange actions of Lewis concerning his "tobacco" were now apparent. He had desired me to put the entire package in his mouth! When my back was turned he would have tossed them aside, for they were an evidence of guilt which he would not desire to face in court. What a crowd of thoughts rushed through my brain as all this blaze of wealth lay spread out before me! It was not my property and I felt certain that it was not Lewis'. What was I to do with it? I would place an advertisement in the daily papers. The bag could be identified and some description of the jewels given; perhaps by this means I should find the owner.

There are persons now living who will probably recollect seeing the following few lines in the New York and Chicago papers, with attention called to the item in the editorials, in the month of March, 1865. The advertisement was in five daily papers for several weeks:

OWNER WANTED—The undersigned is in possession of information which will lead to the recovery of a large and valuable collection of jewels. Apply personally or by correspondence, which is solicited. Letters must give some description of their appearance, or they will not be answered. Address J. B. W., Lock Box 1326, Memphis, Tenn.

During the first week I received six or

eight letters, evidently from crooks or cranks, as they gave no description worthy the name. On May 10, I went to take dinner at the Gayoso House where I was still boarding. Glancing over the hotel register, I noticed the names, "T. A. Franklin, wife and sister, New Haven, Conn." "More shoulder straps," I said to myself, as I knew that several eastern regiments had lately arrived. As I looked up from the book, a gentleman in the dress of a civilian and apparently about my own age laid a letter on the office counter in front of the clerk and asked him to please place it in the mail box. The clerk was busy at the moment and it was half a minute before he picked it up. It was so close to me that I could not fail to read it if I looked in that direction. I saw upon the envelope the initials "J. B. W." and "Lock Box 1326." As the stranger walked away, I followed him, and, touching his arm, said, "Pardon me, sir—I think you are looking for me. I am 'J. B. W.' of this city." And I handed him my card. His eyes brightened at once and he reached forth his hand, which I grasped. After I had dined, I was introduced to Mr. Franklin's wife and his sister, Miss Anna Franklin, who was traveling with them. Mr. Franklin informed me that he was formerly a wholesale dry goods merchant of New York but was now living in retirement in the city of New Haven. He now described what he supposed was his property, giving me the exact number of diamonds he had lost and their total weight, also a minute description of the sack containing them and of the peculiar cord with which it was tied. His description was confirmed by his sister before he left the hotel to go to my store.

"You will readily infer that the piece of silk has been in the hands of my sister," said Mr. Franklin, "for those initials upon it are hers, and nearly one-half of those diamonds are hers, also. We had invested in them as a matter of speculation only, a short time before they were stolen. Greenbacks were liable to depreciate in value, while diamonds were advancing, and many were investing in such property on that account."

When I delivered the jewels to their owners that evening while we were all closeted together, the grateful and generous character of the trio was only too apparent.

"Allow me," said Mr. Franklin, "to speak for my sister as well as myself. We have decided to present you with a check which will not only cover all your expenses and trouble in this matter of finding the owners of the jewels but also prove to you our lasting gratitude. We beg that will accept this," (producing a draft for \$2,000), "and we trust that the acquaintance formed through our mutual mercantile transaction may be continued for many years to come."

Visibly embarrassed as I was at the time, I managed to reply that I could not think of a remuneration of this kind at present, and must be pardoned for refusing to accept it, but that, in the future, I might entertain a proposition more in accordance with the services rendered.

I was afterward informed that a relative of theirs in Chicago, who knew of their great loss, had forwarded a paper to them containing my advertisement, and they had left home for that city at once and thence *via* Cairo come by steamer direct to Memphis. I had the



January 1, 1891



BEGIN THE NEW YEAR RIGHT!

Write for Samples and Prices, Stating about what You Want.

Our Stock of Stationery and Paper is so large and varied that we do not send a complete line of samples in response to requests, but send a few of the papers best adapted to the needs of the customer.

COUPON BOOKS.

HAVING PUT in special machinery for the manufacture of Coupons, we are prepared to quote low prices and guarantee accuracy. We make all kinds and varieties of Coupons, the "Tradesman" and "Superior" Coupons being most in demand.

We are the largest manufacturers of Coupons in the country.

ENVELOPES.

DON'T Use unprinted envelopes. A corner card ensures return to you of a mis-sent letter instead of to the dead-letter office.

We can print you 1,000 white envelopes for \$2.00 upward.

We buy of the maker and sell at jobber's price, or less.

Statements and Bill-heads.

DON'T Use a note head for a bill head. A properly ruled heading will cost you no more, and it will look more business-like. We furnish 1,000 statements for \$2.25 upward, and 1,000 bill heads \$2.50 upward.

We can save you money.

TAGS.

DON'T Use a bit of wrapping paper in addressing a case of eggs. It may get torn off and you know how easy it is to get your claim allowed by the railroad company.

We print 1,000 of the usual size tags for \$1.50---5,000 at 80 cents per 1,000.

We buy of the maker in jobbing quantities

DON'T Think that above is all we can do. We have four floors occupied by our Engraving, Printing and Binding Departments, and carry a full stock of paper and materials bought of first hands.

It pays to Illustrate your Business



Use a cut of your building on your stationery.

LETTER PAPER.

DON'T Use unprinted Letter Paper. In writing to a new house, you are judged by your stationery.

We furnish 1,000 note heads for \$2.25 upward.

We buy paper of the makers and save all unnecessary handling and transportation.

ORDER BILLS.

DON'T Let your Customers say he "didn't have any bill." We print 1,000 order bills put up in tabs of 100 each, 4 1/2 x 8. for \$1.50. 5,000 at 90 cents a thousand. Try Them!

BLANK RECEIPTS.

DON'T Keep customers waiting while you write out a receipt on letter paper. We carry blank receipts (and notes) in stock, 100, 20c; 500, 90c; 1,000, \$1.50.

We are first hands.

Goods can be delivered to any jobbing house for shipment with your goods.



pleasure of the society of my new-found friends for several weeks before they returned home. When, more than a year afterward, I visited New Haven on my way to New York, Mr. Franklin privately begged that, as a valued friend, I would name something for my trouble and kindness, I merely answered:

"Miss Anna is your ward, I understand. Give her to me, even as she herself already has done, and I shall feel richly repaid."

It is needless to say that my wish was granted.

The North Shore Limited.

Which runs between Chicago and New York and Boston, over the Michigan Central, New York Central and Boston & Albany railroads, has probably excited more comment of most favorable character from the traveling public in general and metropolitan press in particular, than any other train on wheels. The New York World says: "The train is made of Wagner buffet, smoking and library, sleeping, dining and drawing-room cars built expressly for this service. They represent the best possible outcome of the car-builder's art, and every appliance for ease and safety has been drawn upon in the construction of these rolling luxuries. Once on the flying trip the passenger does not suffer the least annoyance, passing over such an easy graded and curveless route as these two roads combine to make. The vestibule arrangement of the train makes it thoroughly comfortable and luxurious from end to end and the day spent on the trip between the sea-side metropolis and the great city by the lakes could not pass more pleasantly at the best appointed hotel. The meals served are from choice menus, with all that is substantial and delicious in the great markets at either end of the line. The sleeping arrangements include well heated, ventilated and lighted cabinets, where the utmost privacy and ease may be enjoyed."

By the recent change in the time card of the Michigan Central's Grand Rapids division, the train which formerly left Grand Rapids at 11:55 a. m., now leaves at 1:20 p. m., except Sundays, arriving at Jackson 4:20 p. m. and Detroit at 6:45 p. m., connecting with the North Shore Limited, bringing the passengers into the Grand Central depot at New York at 4:00 p. m. and Boston at 6:00 p. m. on the following day. No extra charge is made for this magnificent and sumptuous service nor for the wonderful speed with which the passenger is safely and luxuriously carried.

For accommodation and any information desired, apply to G. W. Munson, City Ticket Agent, 67 Monroe St., or to F. M. Briggs, General Agent, Grand Rapids, Mich.

Good Words Unsolicited.

Mrs. C. Muck, grocer and meat dealer, Michigan: "Don't want to miss it."

Crockery & Glassware

LAMP BURNERS.	
No. 0 Sun.	45
No. 1 "	50
No. 2 "	75
Tubular	75
LAMP CHIMNEYS.—Per box.	
6 doz. in box.	
No. 0 Sun.	1 75
No. 1 "	1 88
No. 2 "	2 70
First quality.	
No. 0 Sun, crimp top.	2 25
No. 1 "	2 40
No. 2 "	3 40
XXX Flint.	
No. 0 Sun, crimp top.	2 60
No. 1 "	2 80
No. 2 "	3 98
Pearl top.	
No. 1 Sun, wrapped and labeled.	3 70
No. 2 "	4 70
No. 2 Hinge.	4 70
La Bastic.	
No. 1 Sun, plain bulb, per doz.	1 25
No. 2 "	1 50
No. 1 crimp, per doz.	1 35
No. 2 "	1 60
STONEWARE.—AERON.	
Butter Crocks, per gal.	06 1/4
Jugs, 1/2 gal., per doz.	75
" 1 "	90
" 2 "	1 80
Milk Pans, 1/2 gal., per doz. (glazed 66c)	65
" 1 "	90c
" 2 "	78

Langeland Mfg. Co.

Wholesale Manufacturers of

SASH

—AND—

DOORS

DEALERS IN

Lumber, Lath and Shingles.

Office, Mill and Yard:

East Muskegon Ave., on C. & W. M. R'y.
MUSKEGON, MICH.

How to Keep a Store.

By Samuel H. Terry. A book of 400 pages written from the experience and observation of an old merchant. It treats of Selection of Business, Location, Buying, Selling, Credit, Advertising, Account Keeping, Partnerships, etc. Of great interest to every one in trade. \$1.50.

THE TRADESMAN COMPANY,
Grand Rapids.

J. S. WALKER,

MANUFACTURER OF

Pickles, Vinegar, Cider, Je lies and Preserves, Min emeat, Maple Syrup, Sauer Kraut and Prod ce

323 SO. DIVISION ST.

I quote the trade as follows:

PICKLES.	
Medium 1,200 30 gal. bbls.	\$ 7 50
" 600 15 "	4 00
Small 2,400 30 "	8 50
" 1,200 15 "	4 75
Gherkins 3,600 30 "	10 00
" 1,800 15 "	5 50
" 3 gal. pails.	1 40
Fancy Mixed Pickles 30 gal. bbls.	10 00
" 15 "	5 25
" 3 gallon pails.	1 40
Chow Chow 15 gals.	5 50
" 3 gal. pails.	1 40
Split Pickles, plain, 1,200 in bbl.	5 50
SWEET PICKLES.	
Sweet Gherkins, 3,600 30 gal. bbls.	\$13 00
" 1,800 15 gal. bbls.	7 00
" Small, 2,400 30 gal. bbls.	11 00
" Fancy Mixed, 30 gal. bbls.	11 00
" 15 "	6 00
" Small, 1,200 15 gal. bbls.	7 50
" Split, 1,200 30 "	4 25
" 600 15 "	4 25
Large pickles put up in 45 gal. casks.	7 50
BOTTLED PICKLES.	
English Pints, per doz.	\$ 2 15
American Pints,	95
Sauer Kraut, per bbl.	4 75
J. S. Walker's pure Table and Pickle.	
40 grain per gal. (\$1 for bbl)	\$0 08
5 "	09
White Wine same price.	
JELLIES.	
30 lb. water pails, all kinds	\$0 04 1/4
20 lb.	04 1/4
1/2 pints, glass jelly, per doz.	80
SAUCE AND MUSTARD.	
Cass Farm Sauce, per doz.	\$ 1 00
Mustard 8 oz. per doz.	80
" cups, fancy, per doz.	70
" wine glass,	40
" beer mug,	95
Black Jugs, per doz.	1 15
Caddys,	2 90
5 gal. kegs.	1 50
10 "	2 90
15 "	4 00
Barrels Mustard, per gal.	22
CHOICE PRESERVES.	
30 lb. Kanakens, per lb.	10
STANDARD MINCEMEAT.	
36 lb. pails, per lb.	07
140 lb. kegs.	06 1/4
New England Mince meat, per doz.	1 00
MAPLE SYRUP.	
Extra Maple Syrup, 5 gal. cans per gal.	\$ 0 85
Vermont " 5 " "	75
Extra " 1 " " per doz.	12 00
Vermont " 1 " " "	10 50
Extra " 1/2 " " "	6 00
Vermont " 1/2 " " "	5 50
MAPLE SUGAR.	
30 and 60 lb. boxes, per lb.	10
CATSUP.	
Decanter, pints, per doz.	\$1 00
" quarts	1 50
" 1/2 gal.	2 50
Choicest pints,	2 50
5 gal. kegs, per gal.	50
1 " jugs,	60
HORSE RADISH.	
American pints, per doz.	90
3 gal. pails, per gal.	70
APPLE BUTTER.	
Per pound.	08
I warrant all goods offered in this price list to give satisfaction or send them back, and will always give you the lowest price on good goods. As for cheap goods, we do not handle them. I will allow 5 per cent. off for cash on all bills paid as soon as you get the goods.	
Please give us a trial.	
Yours Truly, J. S. WALKER.	

Grand Rapids & Indiana.

In effect December 7, 1890.

TRAINS GOING NORTH.	
Arrive from Leave going South.	
For Saginaw, solid train	7:30 a m
For Traverse City & Mackinaw	5:15 a m
For Saginaw & Mackinaw	9:20 a m
For Saginaw, solid train	4:30 p m
For Cadillac	2:15 p m
For Mackinaw	2:50 p m
From Kalamazoo	3:55 p m
TRAINS GOING SOUTH.	
Arrive from Leave going North.	
For Cincinnati	6:00 a m
For Kalamazoo and Chicago	10:15 a m
From Saginaw	11:45 a m
For Port Wayne and the East	2:00 p m
For Cincinnati	5:30 p m
For Kalamazoo and Chicago	10:30 p m
From Saginaw	11:30 p m

Trains marked (i) run daily; (r) daily except Sunday. Sleeping and parlor car service: North—11:30 a m train, parlor chair car for Mackinaw City; 10:30 p m train, Wagner sleeping car for Mackinaw City. South—6:30 a m train, parlor chair car for Cincinnati; 10:30 a m train, through parlor coach to Chicago; 6 p m train, Wagner sleeping car for Cincinnati; 11:05 p m train, Wagner sleeping car for Chicago.

Muskegon, Grand Rapids & Indiana.

For Muskegon—Leave.	
7:00 a m	10:10 a m
11:15 a m	3:45 p m
5:40 p m	8:45 p m
From Muskegon—Arrive.	
10:10 a m	3:45 p m
3:45 p m	8:45 p m

Through tickets and full information can be had by calling upon A. Alquist, ticket agent at Union Station, or George W. Munson, Union Ticket Agent, 67 Monroe street, Grand Rapids, Mich.

C. L. LOCKWOOD,
General Passenger and Ticket Agent.

Detroit, Grand Haven & Milwaukee.

GOING WEST.	
Arrive.	
Morning Express	1:00 p m
Through Mail	5:00 p m
Grand Rapids Express	10:25 p m
Night Express	6:40 a m
Mixed	7:30 a m
GOING EAST.	
Leave.	
Detroit Express	6:50 a m
Through Mail	10:20 a m
Evening Express	3:35 p m
Night Express	9:50 p m
Mixed	10:55 p m

Daily, Sundays excepted. Detroit Express leaving 6:50 a m has Wagner parlor and buffet car attached, and Evening Express leaving 3:45 p m has parlor car attached. The 6 trains make direct connection in Detroit for all points East. Express leaving at 10:55 p m has Wagner sleeping car to Detroit, arriving in Detroit at 7:20 a m. Tickets and sleeping car berths secured at D. G. H. & M. R'y's offices, 25 Monroe St., and at the depot. JAS. CAMPBELL, City Passenger Agent. JNO. W. LOUD, Traffic Manager, Detroit.

Toledo, Ann Arbor & Northern.

For Toledo and all points South and East, take the Toledo, Ann Arbor & North Michigan Railway from Owosso Junction. Sure connections at above point with trains of D. G. H. & M., and connections at Toledo with evening trains for Cleveland, Buffalo, Columbus, Dayton, Cincinnati, Pittsburgh, Creston, Orrville and all prominent points on connecting lines.

A. J. PAISLEY, Gen'l Pass. Agent

CHICAGO & WEST MICHIGAN RY.

OCTOBER 5, 1890.

DEPART FOR	A. M.	P. M.	P. M.	P. M.	P. M.
Chicago	7:00	11:00	11:35		
Indianapolis	7:00	11:00	11:35		
Benton Harbor	7:00	11:00	11:35		
St. Joseph	7:00	11:00	11:35		
Traverse City	7:25	11:05	11:35		
Muskegon	7:00	11:00	11:35	7:40	
Manistee	7:25	11:05			
Ludington	7:25	11:05			
Baldwin	7:25	11:05	11:30		
Big Rapids	7:25	11:05			
Grand Haven	7:00	11:00	11:35	7:40	
Holland	7:00	11:00	11:35	7:40	11:35

Week Days. *Daily. \$ Except Saturday.

9:00 A. M. has through chair car to Chicago. No extra charge for seats.
1:00 P. M. runs through to Chicago solid with Wagner buffet car; seats 75 cts.
5:05 P. M. has through chair car to Manistee, via M. & N. E. R. R.; solid train to Traverse City.
11:30 P. M. solid train has sleeper for Traverse City.
11:35 P. M. is solid train with Wagner parlor sleeping car through to Chicago, and also a combination sleeping and parlor car through to Indianapolis, via Benton Harbor.

DETROIT, LANSING & NORTHERN R. R.

Lansing Route.
DEPART.
Express for Saginaw and Bay City... 7:30 a m
Mail for Lansing, Detroit and East... 7:25 a m
Express for Lansing, Detroit and East... 11:20 p m
Mail for Alma, St. Louis and Saginaw... 4:30 p m
Fast Ex. for Detroit, New York, Boston... 6:25 p m
ARRIVE.
Mail from Saginaw and Bay City... 11:45 a m
Mail from Lansing, Detroit and East... 12:10 a m
Fast Express from Lansing and East... 5:15 p m
Express from Lansing and Detroit... 7:50 p m
Ex. from Saginaw, St. Louis and Alma... 10:30 p m
*Daily. *Daily except Sunday.
The shortest line to Detroit and the East. Elegant parlor cars between Detroit and Grand Rapids.
Solid trains between Grand Rapids and Saginaw. Two solid trains between Grand Rapids and Detroit, leaving Grand Rapids 7:25 a m and 6:25 p m, leaving Detroit 1:15 p m and 5:00 p m.
For tickets and information, apply at Union Ticket Office, 67 Monroe Street, Union Depot.
GEO. DEHAVEN, Gen. Pass. & Ticket Agt., Grand Rapids.

Saginaw—E. R. Ayres & Co. have merged their business into a stock company under the style of the Ayres Lumber & Salt Co.

MICHIGAN CENTRAL

"The Niagara Falls Route."

DEPART.	
ARRIVE	
Detroit Express	7:20 a m
Mixed	6:30 a m
Day Express	10:00 a m
*Atlantic & Pacific Express	11:15 p m
New York Express	5:40 p m
*Daily.	

All other daily except Sunday. Sleeping cars run on Atlantic and Pacific Express trains to and from Detroit.
Parlor cars run on Day Express and Grand Rapid Express to and from Detroit.
FRED M. BRIGGS, Gen'l Agent, 85 Monroe St.
G. S. HAWKINS, Ticket Agent, Union Depot.
GEO. W. MUNSON, Union Ticket Office, 67 Monroe St.
O. W. RUGGLES, G. P. & T. Agent, Chicago.

EDMUND B. DIKEMAN

THE GREAT

Watch Maker
AND Jeweler,
44 CANAL ST.,
Grand Rapids - Mich.

FIT FOR

A Gentleman's
Table:

All goods bearing the
name of

THURBER, WHYLAND & CO.,
OR
ALEXIS GODILLOT, JR.

Grocers visiting New York are cordially invited to call and see us, and if they wish, have their correspondence addressed in our care. We shall be glad to be of use to them in any way. Write us about anything you wish to know.

THURBER, WHYLAND & CO.,
West Broadway, Reade & Hudson Streets
New York City

WANTED.

POTATOES, APPLES, DRIED
FRUIT, BEANS
and all kinds of Produce.

If you have any of the above goods to ship, or anything in the Produce line, let us hear from you. Liberal cash advances made when desired.

EARL BROS.,
COMMISSION MERCHANTS

157 South Water St., CHICAGO.

Reference: FIRST NATIONAL BANK, Chicago.
MICHIGAN TRADESMAN, Grand Rapids.

C. R. Electro-Fox
ELECTROTYPERS
Stereotypers
Photo & Zinc Engraving
ALSO LEADS SUITS, BRASS RULE
WOOD & METAL FURNITURE
Box Wood
MAPLE, ERIE, GRAND RAPIDS MICH.

BEFORE BUYING GRATES
Get Circular and Testimonials. Sent Free.
Economical, Sanitary, Cleanly and Artistic.
ALDINE FIRE PLACE, GRAND RAPID, MICH.

Cut Rate Troubles.

For the past month there has seemed to be in different localities renewed activity on the part of cutters. Whether this activity is due to their fear that possibly an organized movement of the entire drug trade of the United States may be soon instituted, which will render impossible their cutting practices, or whether druggists are fast coming to the conclusion that the only way to deal with cutters is to act in retaliation, it is hard to decide. In Cincinnati, a meeting was held a few days ago to consider the advisability of forming an alliance for crushing out the cut rate stores which are springing up all over the city.

In Los Angeles, Cal., the newspapers are about the only ones benefiting from the cut rate work there in force. Druggists are quite liberal in the matter of advertisements, several of which show one-third, one-half, and even a whole column of space to advertise cut prices. Vaseline is quoted at 5 cents, Castoria at 26 cents, porous plasters, two for 25 cents and other goods in like proportion. One large general store quotes three prices, "the regular price, the renegades (backsliding druggists') price and our price."

Springfield, Mass., is also troubled, and it is there possible to buy a dollar preparation for 6 cents. The druggists of Vincennes, Ind., however, have cut the deepest, quinine being quoted there at 45 cents, capsules at 10 cents, Scott's Emulsion at 63 cents, Piso's Cure for Consumption at 17 cents and Syrup of Figs at 34 cents.

It is not necessary to moralize upon these facts, for the whole matter has been discussed in all its phases for a number of years past. All the plans proposed and tried have been found to be failures, so far as cutting off cutters' supplies is concerned, and druggists are fast coming to the conclusion that no method will be practicable and successful which does not unite the manufacturer, the jobber and the retailer in one good purpose, to one good end.

Sugar in Sacks.

Refined sugar has always been handled in sacks in the Far West, and the Michigan trade has now an opportunity to change from barrels to sacks, if it so desires. Spreckles has been shipping sugar in 100 pound sacks to this market about a month, and the New York refiners give notice that they reserve the right to ship sugar in 200 pound bags, instead of

in barrels, in case the dearth in cooperage continues.

The jobber favors the new method of handling the staple for several reasons: It involves a considerable saving in freight, because the sacks weigh only a fraction of what the barrels do; it requires only two-thirds of the room for storage; it is easier handled; it is easier to figure even decimal amounts, and there is less liability to make mistakes; the small dealer who does not wish a barrel at a time can be supplied in original packages. These appear to be all the arguments in favor of a change in the old way of handling sugar, and, as yet, THE TRADESMAN has heard no objections urged against the innovation.

For the retail dealer, the sack package possesses at least these advantages—it involves a saving in freight; it affords a handy package for a large buyer who purchases 100 pounds at a time; the sugar will look fresher in the barrel or bin than where it has to be shoveled from barrel to barrel to make it look bright and lively.

THE TRADESMAN would be pleased to hear from its friends in the retail grocery trade on this subject.

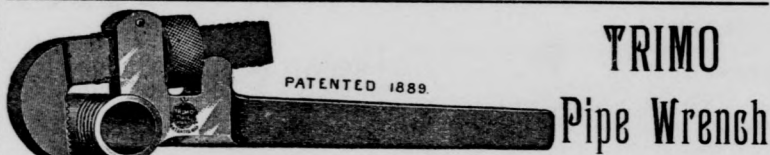
Geo. M. Pullman, who began his business career in Grand Rapids and is now credited with the possession of \$50,000,000, was recently asked how it feels to be a millionaire, and replied: "I have never thought of that. But, now that you mention it, I believe that I am no better off—certainly no happier—than I was when I didn't have a dollar to my name and had to work from daylight until dark. I wore a good suit of clothing then, and I can only wear one suit now. I relished three meals a day then a good deal more than I do three meals a day now. I had fewer cares; I slept better, and I may add generally, that I believe I was far happier in those days than I have been many times since I became a millionaire. And, yet, it is a comfortable feeling to be rich."

The Chicago News contains the following in reference to the house represented in this territory by B. F. Emery: "The North American Packing Co., a rich firm that began business at the Union stock yards August last under the most flattering auspices, has about closed down. A few days ago the company began dismissing numbers of the 400 men employed. They made but few purchases of hogs, and have devoted more time and energy toward disposing of the stuff and stock they have on hand. Whether they will stop work in the stock-yards plant or not is not known. The moneyed firm in the big company is Swaybacker & Co., of New Orleans. They have almost unlimited backing, and the question of a shortage in the capital has nothing to do with the condition of affairs."

P. B. OYSTERS. P. B.

The packing and distributing of FRESH OYSTERS among the trade in Michigan is one of the features of our business, and from September first to the May following, we are headquarters for these goods, and shall appreciate and promptly attend to all orders sent us, as heretofore, guaranteeing quality, measure and satisfaction.

THE PUTNAM CANDY CO.



Made of Forged Steel and Interchangeable in all its Parts.

HESTER & FOX, - - - Grand Rapids, Mich.

Spring & Company,

IMPORTERS AND WHOLESALE DEALERS IN

Dress Goods, Shawls, Cloaks, Notions, Ribbons, Hosiery, Gloves, Underwear, Woolens, Flannels, Blankets, Gingham, Prints and Domestic Cottons

We invite the attention of the trade to our complete and well assorted stock at lowest market prices.

Spring & Company.



Pennsylvania Lumberman's.

The best fitting Stocking Rubbers in the market. A full line of Lycoming Rubbers on hand. Try them.

GEO. H. REEDER & CO.,

State Agents for LYCOMING RUBBER CO. 158 and 160 East Fulton Street.

MOSELEY BROS.,

—WHOLESALE—

Fruits, Seeds, Oysters and Produce.

All kinds of Field Seeds a Specialty.

If you are in market to buy or sell Clover Seed, Beans or Potatoes, will be pleased to hear from you.

26, 28, 30 and 32 Ottawa St., - - - GRAND RAPIDS.

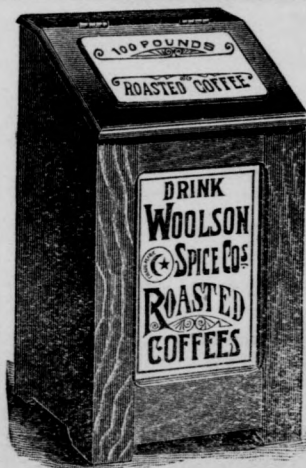
DON'T SCATTER YOUR FIRE, OR WASTE COSTLY AMMUNITION UNNECESSARILY--DECIDE UPON WHAT YOU WANT, THEN REACH FOR IT.



THIS CABINET HOLDS 50 lbs

HERE IT IS! AND WE GIVE THEM AWAY FREE! They are dollars and cents to you, Boxes and Barrels are good in their place, but these Cabinets dress up your store, and cost you nothing. They are made by regular Cabinet Makers at a slight expense over the cost of making Boxes, consequently we can use them instead of the old-tumbled-down-Barrels and worthless boxes. These Cabinets are beautifully Panelled, Painted and Varnished. Their use in the store is apparent. The 50 lb. Cabinet is made particularly for the Counter Shelf; the 100 lb. Cabinets to take the place of the unsightly Barrels so often seen on the floor. To secure these Cabinets you have only to buy your Bulk Roasted Coffee of the Woolson Spice Co., or order through your Jobber. You assume no risk for we fully guarantee the Coffee to give perfect satisfaction. It will cost you only one cent for a Postal Card addressed to the Woolson Spice Company, Toledo, Ohio, for Price-list of Roasted Coffee in Cabinets.

LION COFFEE NOT SOLD IN THESE CABINETS.



THIS CABINET HOLDS 100 lbs.