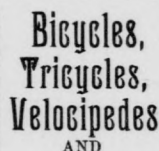


## NO.384



Will Soon Save Its Cost on any Counter.  
For sale by leading wholesale grocers.

"You are no better than the rest," said the senior partner, fretfully. "Every officer who has been here has begun by searching for a place of concealment. You will find it on the right there. It has been occupied dozens of times, and nothing ever came of it."

The place indicated was a narrow closet extending the whole length of the counting room. It had evidently been used as a place of storage but for some reason had been abandoned. A ray of light at the rear showed that an opening had been made in the dividing wall from which a full view of the counting room could be obtained.

It was Saturday night and, as business had closed for the week, I asked for keys to the counting room and closet and went away. I had made up my mind, however, that the closet was a good deal of a chestnut as a point of observation, for, without doubt, every employe knew it as such.

On Sunday I had full possession of the counting room. By removing books and cutting out the bottoms of the drawers of an old-fashioned secretary, I prepared for my use on the following day a cramped and musty hiding place from which the whole room was in sight. The cash drawer was within six feet of the slit through which I looked.

The firm was doing a large wholesale business, and the cashier was kept busy all the forenoon. When lunch time came, a young man who had been in the house but a short time was selected to stand the noon watch. Before leaving the desk, the cashier ran over his slips and made a note of the amount of cash in the drawer. This memorandum he folded neatly and handed to the senior member of the firm, who placed it in his pocket before leaving the room.

When the clerk found himself alone in the room, he carefully placed the key to the cash drawer in his pocket and sat down at his own desk, which stood in such a position that the drawer was between the young man and myself.

Twenty minutes passed and not a move was made in the room. Then the closet door opened. The clerk arose from his work after it had remained open a minute and closed it. On the way back to his desk he stopped at the window and looked out.

As he did so, I saw a key inserted in the lock of the cash drawer and turned with a quick motion. Then the drawer opened and I saw two twenty-dollar gold pieces leave it and pass into the air. They remained there an instant until the drawer closed and the key turned again and left the lock.

Then the gold pieces and the key, moving as if clasped by an invisible hand, passed on in the direction of the closet door. During all this time, no figure had been in sight. The air about the moving coins remained as empty as that in front of the hole through which I was looking.

The clerk turned around from the window and looked sharply toward the drawer as if disturbed in his meditations by the opening and closing and turned back to the window. Then the metals moved faster toward the closet door and I heard a sound on the floor as of hurrying feet.

In a second I was out of my hiding place rushing toward the closet door and calling upon the clerk to take hold of what he saw moving through the air.

Although he stood almost between the door and myself, thus impeding my progress, I reached the objects first and

clutched at them. What I touched was not gold or steel—it was the closely clenched fingers of a hand!

Then I received a blow full in the face and fell backward. Before I could recover, the closet door opened and closed and the metals disappeared from my sight; at the same time, I again heard the sound of shuffling feet, this time in the closet.

Urged on by a fierce excitement which counterbalanced the deadly fear at my heart, I jerked the door open and looked in. I saw the dusky, narrow room, lighted only at the doorway and at the distant end where the wall had been pierced and—nothing else. Even the gold pieces and the key with which the drawer had been unlocked had vanished.

The young clerk called my attention to a bleeding wound in my forehead. I, in turn, told him to look at his cash. The drawer was securely locked, but, upon examination, two twenty-dollar gold pieces were found to be missing. The invisible hand that had struck me down had robbed the firm!

When I made my report to the firm, I was laughed at. When I put my bruise in as proof, they called my attention to the edge of the closet door. When I offered the shortage in cash as conclusive evidence, they shook their heads.

I have read of people who had the power to make themselves invisible. I express an opinion neither one way nor the other. I do not insist that it was or was not a human being that I encountered that day. Draw your own conclusions.

### III

I am the architect employed by the firm mentioned to investigate the construction of the building in which the circumstance recorded took place. I found a secret door leading from that closet to a narrow stairway built in the thick wall between the two houses. At the head of this stairway, in the building adjoining the counting room, I found an elegantly furnished apartment which had been occupied for some months by a young gentleman living in seclusion. He had disappeared while my investigation was in progress, but I am informed that several articles were found in the room which the senior member of the firm identified as having belonged to his nephew, who, some months before, had fled from the position of cashier with the keys of the firm in his possession. The stairway leading from this room to the counting room indicated frequent use, for they were well worn. It is a mystery to me how that secret door leading from the closet to the stairway escaped discovery so long as it did.

### IV

I am a physician. A short time ago, I was requested by a police detective well known to me as a faithful officer and truthful man to make inquiries in regard to the power of man, either by external or internal means, to make himself, for a short space of time, invisible to the human eye. I told him at once that, although an old theory, it was a very silly one. Finally, he frankly related to me his experience in the counting room. Then, instead of looking up the theory of invisibility, I began looking up the matter of diseases of the eye. I found that a certain disease of the optic nerve produces strange effects; for instance, one so afflicted will see, for a minute, only the ears of a horse moving in the street, although he can hear the creaking of the

## TELFER SPICE COMPANY,

MANUFACTURERS OF

Spices and Baking Powder, and Jobbers of Teas, Coffees and Grocers' Sundries.

1 and 3 Pearl Street,

GRAND RAPIDS

## THE NEW YORK BISCUIT CO.,

S. A. SEARS, Manager.

**Cracker Manufacturers,**

37, 39 and 41 Kent St., - Grand Rapids

## LEMON & WHEELER COMPANY,

IMPORTERS AND

## Wholesale Grocers

GRAND RAPIDS.

BALL-BARNHART-PUTMAN CO.,

## Tea, Coffee & Spice Department

THOMAS FERGUSON, Manager

## STANDARD OIL CO.,

GRAND RAPIDS, MICH.

Dealers in Illuminating and Lubricating

## -OILS-

NAPHTHA AND GASOLINES.

Office, Hawkins Block.

Works, Butterworth Ave.

BULK STATIONS AT

Grand Rapids, Big Rapids, Cadillac, Grand Haven, Ludington, Howard City, Muskegon, Reed City, Manistee, Petoskey, Allegan.

Highest Price Paid for Empty Carbon and Gasoline Barrels.



harness and the rumbling of the vehicle at his heels. The next minute, the partially paralyzed nerve will renew its life and the whole equipage will be in sight. Such cases are not common, but they are in the books. I made a thorough examination of the eyes of my friend, the detective, and found no disease of the optic nerve. When he asked for my opinion regarding his strange experience, in the counting room, I declined to give it. I decline to give it now. The second man in the room, the young clerk, ought to settle the question beyond a doubt. He should know whether the person who took the money from the cash drawer that day was or was not visible during the struggle at the closet door. I am informed that he declares upon his honor that he heard a scuffle but saw no one in the room except the detective. If he stopped here, the officer's case would be complete and science would have an old theory to handle seriously. The young man states, however, that he was so astonished at seeing a man come bounding out of what he supposed to be a single drawer in a secretary, yelling at the top of his voice, that he never took his eyes off him until the closet door had opened and closed, so that, if a third person had been visible in the room, he would not have seen him. He remembers closing the closet door before he stopped and looked out of the window, but he thinks that, if a man entered the room by it, he might have secured a hiding place before he closed it.

I leave the whole matter to the decision of the reader. ALFRED B. TOZER.

#### Observations on Muskegon.

Written for THE TRADESMAN.

Twenty-five years have passed away since my first visit to Muskegon, then called the "Sawdust Village," and with sand and fleas *ad libitum*. What a change from the village of that period! No wonder its people are proud of their city, and that they listen with a shade of jealousy to any derogatory remarks that strangers may make concerning it. As it is an acknowledged fact that the chief factor in its past commercial progress, viz., pine lumber and timber, is fast vanishing away, efforts—very successful, too, it may be said—have lately been made for the continued prosperity of the city and country round about it, by offering special inducements to manufacturers of various kinds. Many have thus seen fit to remove from other sections of the country and establish in business there.

It is a city of "magnificent distances" but well connected by electric railways, and every point has its fair proportion of trade. Whether the brilliant future predicted for it by its hustling and sanguine citizens will be realized, the future alone must determine. We hope so, as such persevering effort by any city richly deserves success.

There are few complaints among the merchants, excepting the one of seasonable dullness which, in the absence of sleighing, prevails everywhere. No failures worthy of being called such have lately occurred, or seem likely to occur. All, with one accord, say, "Give us half a chance, even with no sleighing, and don't crowd us to the wall purposely, and we shall tide over the dull months and go forward prosperously." Those who retire from business do so, for the most part, with small loss to their creditors. A few have retired because of

losses caused by the ruinous retail credit system. Others tell me that they turned over the proverbial new leaf with the new year and are not crediting a dollar; that, while less goods are going out of the store, more cash is coming in, the result being very satisfactory, new cash customers filling the place of old credit ones.

It speaks well for the health of Muskegon to say that there is probably more dullness in the retail drug trade than in almost any other trade just at present, several druggists wishing to sell their stocks if a good opportunity offers. Dullness in drugs, however, is not confined to that city, as anyone can see who travels about, or who reads the advertisements of those desiring to sell. Possibly people are paying more attention to diet and buying less physic.

It will detract nothing from the public-spiritedness of the citizens of the city of Grand Rapids to speak in praise of only one of Muskegon's most respected citizens, whose most generous deed for the public good will live in the hearts of the people long after his ashes shall have become dust. I refer to Mr. Charles H. Hackley and his princely gift of a public library to the city of his adoption. I improved the opportunity of visiting the building. Through the courtesy of the librarian I was shown the various rooms. The building is mainly of granite, marble and glass, and, for its size, in all that is substantial and beautiful, modern and artistic in finish, it is one of the best. It is said that the building alone cost \$100,000. It was opened to the public during the past year, and now contains about 15,000 volumes. This modest and appropriate inscription is engraved on a marble slab which is a part of the base of the building and near the entrance:

CHARLES H. HACKLEY.

"The possession of the living,  
The heritage of posterity."

H.

For Fall painting you have to use a

### DRYER

in mixing WHITE LEAD

USE OUR

### CROWN JAPAN DRYER.

We call your attention to our CROWN JAPAN DRYER, that we can guarantee equal in every respect to any on the market. Its points of superiority over all others, are:  
1st. It will mix with RAW or boiled oil.  
2d. It will dry any paint without tack.  
3d. It will dry with a good gloss, thus ADDING A GLOSS to the paint, rather than making it FLAT, as most Dryers do.  
4th. It is free from Rosin, and is entirely without sediment, and will not thicken.  
5th. It is always reliable and is the STRONGEST LIQUID DRYER in the market.

Put up in one gallon square cans.

Write for special prices.

Hazeltine & Perkins Drug Co.,  
GRAND RAPIDS, MICH.

**SHIPPERS**  
CAN SAVE TIME  
AND TROUBLE  
AND CASH

We have lately made a new departure, using a Removable Cover. A material Reduction in Price is gained. Write for Full Particulars.

BY USING BARLOW'S PATENT MANIFOLD SHIPPING BLANKS, SEND FOR SAMPLE SHEET OF PRICES. BARLOW BROS. GRAND RAPIDS, MICH.

## RINDGE, BERTSCH & CO.,

12, 14 AND 16  
PEARL ST.  
GRAND RAPIDS.

Ask our salesmen or call and see our improved and new lines of Men's, Boys' and Youth's Shoes for Spring trade.

We are making the best lines for service offered by any one.

Our river goods lead all others. We carry a full line of jobbing goods and offer most everything at old prices.



## THE PUTNAM CANDY CO.,

### Wholesale Manufacturers.

### Fruit and Nut Jobbers.

ASK FOR PRICE LIST.

S. K. BOLLES.

E. B. DIKEMAN.

### S. K. Bolles & Co.,

77 CANAL ST., GRAND RAPIDS, MICH.

### Wholesale Cigar Dealers.

## "TOSS UP!"

The "TOSS UP" Cigar is not a competitor against any other 5c brands, but all 10c brands, because it is equal to any 10c cigar on the market.

## Spring & Company,

IMPORTERS AND WHOLESALE DEALERS IN

Dress Goods, Shawls, Cloaks, Notions, Ribbons, Hosiery, Gloves, Underwear, Woolens, Flannels, Blankets, Gingham, Prints and Domestic Cottons

We invite the attention of the trade to our complete and well assorted stock at lowest market prices.

## Spring & Company.

## AMONG THE TRADE.

## AROUND THE STATE.

Milan—C. B. Hobbs has sold his general stock to M. M. Clark.

Kingston—C. L. Soper has sold his drug stock to J. K. Thomas.

Charlotte—W. S. Seavolt has engaged in the handling of produce.

Sunfield—L. H. Wood succeeds L. H. Wood & Co. in general trade.

Hesperia—Corbin & Stultz succeed M. S. Ames in the meat business.

Linden—Leal & Curtis are succeeded by E. J. Curtis in general trade.

East Thetford—M. L. Miller has sold his general stock to E. T. Johnson.

Sturgis—Max Kempner succeeds Frank Kempner in the clothing business.

Perrinton—C. W. Hale & Co. succeed C. W. Hale in the drug business.

Grand Ledge—McRobert Bros. have sold their meat market to S. Harder & Son.

Pierson—E. C. Gage succeeds D. R. Honeywell in the blacksmithing business.

Cadillac—Olsen & Gustafson have sold their grocery stock to LaBar & Cornwell.

Charlotte—J. E. Sherman succeeds Perkey & Turner in the flour and feed business.

Armada—Geo. H. Hebblewhite succeeds Hebblewhite & Preston in general trade.

Arbela—The general stock of Mrs. L. Jacobs is now in the hands of her creditors.

Clifford—J. K. Thomas has sold his furniture and undertaking stock to O. H. Brooks.

Climax—E. R. Jebb has sold his interest in the drug and grocery firm of Pierce & Jebb.

Dryden—E. Weaver has sold his furniture and undertaking stock to Norman J. Markle.

White Pigeon—Fieldhouse & Smith succeed F. E. Fieldhouse in the grocery business.

Coopersville—Francis Plant has purchased an interest in the meat market of B. S. Taylor.

Climax—L. E. Fineot, proprietor of the Climax Harness Co., has sold out to Geo. Watson.

Portland—Newman & Kennedy succeed Orvis, Newman & Co. in the hardware business.

Prairieville—M. T. Jones succeeds E. M. & M. T. Jones in the agricultural implement business.

Traverse City—A. E. Waterbury & Co. will shortly open a jewelry store in the McManus building.

Otisco—W. H. Hanks purchased the Snyder general stock at the assignee's sale last week Wednesday.

Lansing—The Kirby drug stock has been sold by Lambert & Lowman to F. J. Ellenburg, the Fowler druggist.

Battle Creek—Dan Kirkland has opened a fruit, confectionery and cigar store at 14 North Jefferson street.

Montague—G. H. Mason has closed his branch store at Shelby and returned the stock to the parent store at this place.

Hudson—John and Frank Whitbeck have bought the grocery stock of Z. T. Maynard, and will take possession Feb. 1.

Oakland—M. Heyboer & Bro. have given a trust mortgage on their general stock, naming Lester J. Rindge as trustee.

Fennville—Gregory Bros. have moved their general stock into the new brick building on the opposite side of the street.

Bellevue—D. C. Kimberly has removed the grocery stock he recently purchased

of Geo. Brackett, at Charlotte, to this place.

Benton Harbor—H. J. Pettys has opened a branch grocery store on Pipestone street, in the southern portion of the city.

Saginaw—Lambert & Lowman have taken possession of the W. E. Belsher drug stock, placing it in charge of Karl Andreas.

Luther—E. E. Barrett has resumed operations at his hardwood mill. He has logs enough in his yard to run the mill until April 1.

Saginaw—Louis Pinkous, formerly engaged in general trade at Cheboygan, will open a general store on Court street about Feb. 15.

Saginaw—Daudt, Watson & Co. have merged their wholesale crockery business into a stock company under the style of Daudt & Watson Co.

Harbor Springs—M. A. Cummings has sold the stock of groceries and boots and which he purchased of J. L. Thompson to M. H. Davoll, of Boyne Falls.

Bangor—Geo. H. Remington has sold his grocery and provision stock to Oppenheimer & Son, who will continue the business in addition to their clothing business.

Port Huron—The boot and shoe stock of O. M. Clement has been taken on a chattel mortgage amounting to \$5,000, held by his father, S. N. Clement, of Colon, Mich.

Kent City—Eugene O'Connor recently purchased the interest of Elmer J. Thompson in the general firm of O'Connor & Thompson, subsequently making an assignment.

Charlotte—Shepherd Bros. have sold their lumber yard to the Webster & Cobb Co., of Eaton Rapids. Mr. Cobb will remove to this city and assume the management of the business.

## MANUFACTURING MATTERS.

Caro—Chas. Montague announces his intention of building a stove factory at Wilnot.

Farnham—The Farnham Lumber Co. has incorporated, with a capital stock of \$100,000.

St. Helens—Henry Stevens & Co. have incorporated, with a capital stock of \$50,000.

Gladwin—Neff & Son's shingle mill will begin operations in a few days, having stock sufficient for several months' run.

Marion—All the shingle mills in this vicinity are shut down, with one exception, but the owners are getting in timber supplies on the present snow.

Lake George—E. J. Roys has logs enough skidded to run his shingle mill for the next twelve months, and is now busy hauling and banking on the lake.

Saginaw—C. B. Hubbard, J. E. King and George Dingwall have organized the Michigan Land & Timber Co. Operations will be carried on in Midland county. The capital is \$98,000.

South Boardman—H. E. Hogan, J. H. Murray and R. N. Thompson have formed a copartnership under the style of the R. N. Thompson Bowl Co., and embarked in the manufacture of bowls.

White Cloud—C. R. Wyman has assigned his lumber business and planing mill. The liabilities are about \$20,000 and the assets are about \$10,000, which is not enough to satisfy the secured creditors.

Reed City—Stoddard Brothers have

purchased 280 acres of timber land in section 14, Hartwick township. The timber is hemlock, pine and cedar, and will be sawed at Rosenberg's mill in this city.

Muskegon—Ryerson, Hills & Co. are cleaning up their scattered pine in the vicinity of Newaygo, and will probably come out in the spring with 20,000,000 feet. This will be their last winter in the woods.

Muskegon—T. D. Stimson is stocking one mill this winter, and will be content with a crop of 25,000,000 feet; the operation is near Paris in the winter time, and over the logging road at Big Rapids in the summer.

Ishpeming—Johnson & Stark, sash, door and blind manufacturers, have dissolved, Wm. Johnson continuing. The retiring partner, H. A. Stark, will go into the same business with his brothers in Cincinnati.

Muskegon—Robert K. and Wm. H. Mann have formed a copartnership to succeed to the lumber business of A. V. Mann & Co. They will conduct a wholesale and retail lumber yard and distribute lumber both by water and rail.

Mayfield—George Payn, of Traverse City, has bought the Sampson & Drury water power sawmill, near this place, and will stock it with pine and hardwood from his own land in the vicinity. He will cut and haul the logs winters and cut lumber summers.

Muskegon—Johnson Bros. have retired from the firm of Johnson Bros. & Co., boiler makers. The remaining partner, C. D. Stevens, has formed a copartnership with Ed. Behrens and the two will continue the business under the style of the Muskegon Boiler Works.

Sault Ste. Marie—Hall & Munson will soon start up a box factory which will employ fifty men at Bay Mills, where Hall & Buell's big mill is located, on Waisky bay. A spur two and a half miles long with a trestle 7,500 feet long, has been put in to connect the mill with the woods.

Ontonagon—The Diamond Match Co. has bought 100,000 acres of timber land within a year or more, on the Ontonagon and its tributaries, covered with about 600,000,000 feet of pine. About 18,000 acres, estimated to contain 70,000,000 feet, were lately bought from the Ayer estate. The company will erect a shingle mill on this land, to have a capacity of about 200,000 daily.

Saginaw—The old Whitney mill, on the bay near Point Lookout, and 1,600 acres of land, have been purchased by E. O. Day and Captain McGowan, of Buffalo, who will cut the timber, which is mostly hardwood and cedar. The consideration is reported at \$25,000, which is a pretty good sale. The mill has cut very little lumber in several years, the pine having been exhausted long ago.

Manistee—The Manistee Boom Co. comes very near being a bonanza. The amount of stock actually paid in is \$22,000, and the amount of dividends declared and paid to stockholders on last season's business is \$12,000. After these dividends were paid, there still remained a cash balance on hand of nearly \$4,000, the receipts from all sources for the last year being about \$95,000. There are seventeen persons listed as holding this stock.

Saginaw—The Presque Isle Lumber Co. has been incorporated, with a capital

stock of \$150,000. The company owns 16,000 acres of land on Hammond Bay, where it proposes to build a mill and store. The work of constructing a dock is now in progress. This winter it will cut 150,000 railroad ties and 600,000 cedar posts. F. W. Tallmadge is Secretary and Treasurer of the corporation and will manage its affairs from an office in this city.

Saginaw—An office for the Western Plaster Works, of Alabaster, which recently filed articles with the Secretary of State, is being fitted up in the McCausland block on North Tilden street. The capital stock is \$400,000, all paid in, and its officers are: President, B. F. Smith, of Alabaster; Vice President, W. A. Avery, of Detroit; Secretary and Treasurer, B. W. McCausland, of Saginaw. Last year there were shipped from the works at Alabaster 55,000 barrels of calcined plaster and 25,000 tons in bulk. The capacity of the works has been increased to 125,000 barrels. The new corporation assumes control on February 1.

## Good Words Unsolicited.

J. H. Thompson, Manager Midland Coffee and Spice Co., St. Joseph, Mo.: "Send along THE TRADESMAN, for I am lost without it."

Morris H. Treusch & Bro., Cigar Jobbers, Grand Rapids: "Enclosed please find \$1 in payment of the eighth renewal of THE MICHIGAN TRADESMAN. We desire to express our satisfaction for your valuable paper. We have always found THE TRADESMAN teeming with reliable and sound business principles. The success you enjoy is well bestowed."

## FOR SALE, WANTED, ETC.

Advertisements will be inserted under this head for two cents a word the first insertion and one cent a word for each subsequent insertion. No advertisement taken for less than 25 cents. Advance payment.

## BUSINESS CHANCES.

FOR SALE—CLOTHING & FURNISHING GOODS BUSINESS, established five years in good town of 1,300 people. A snap for someone, as there is but one other clothing store here. L. R. Hinsdill, Hartford, Mich. 181

WANTED—SITUATION BY AN EXPERIENCED DRY goods, clothing, boot and shoe and grocery salesman. Would invest a few hundred dollars in a good paying business in a live town. Address No. 179, care Michigan Tradesman. 179

FOR SALE—CLEAN STOCK, COMPRISING HARDWARE, groceries, crockery, harness and general lumberman's supplies. Stock will inventory from \$12,000 to \$15,000. To a purchaser with a considerable quantity of cash, a great bargain will be given. Pipp Bros. & Martindale, Kalkaska, Mich. 174

FOR SALE—CLEAN DRUG STOCK, SITUATED ON best retail street in Grand Rapids. Expenses small good paying patronage. Address No. 162, care Michigan Tradesman. 162

FOR SALE—WELL-SELECTED DRUG STOCK, INVENTORY about \$1,200, situated in good country town of 500 people. Reason for selling, proprietor has other business. Address No. 173, care Michigan Tradesman. 173

FOR SALE—WELL-SELECTED DRUG STOCK AND new fixtures in desirable location in this city; will sell at invoice on reasonable terms; reason for selling, owner has other business. L. M. Mills, 54 South Ionia street, Grand Rapids. 135

FOR SALE—A COMPLETE DRUG STOCK AND FIXTURES; stock well assorted can be bought at a bargain. Address for particulars S. P. Hicks, Lowell, Mich. 124

WANTED—I HAVE SPOT CASH TO PAY FOR A general or grocery stock; must be cheap. Address No. 26, care Michigan Tradesman. 26

FOR SALE—FULL LINE OF GROCERIES, INCLUDING 150 bushels first class potatoes in a good location. Will sell cheap for cash. Enquire of Wm. Druke, 16 Crescent avenue. 166

SAMPLES OF TWO KINDS OF COUPONS FOR RETAILERS will be sent free to any dealer who will write for them to the Suttiff Coupon Pass Book Co., Albany, N. Y. 564

## SITUATIONS WANTED.

WANTED—SITUATION BY REGISTERED GRADUATE of the School of Pharmacy of the University of Michigan. Four years experience. German. W. C. Kirehgesner, Ph. C., 84 Canal St., Grand Rapids, Mich. 177

WANTED—POSITION BY REGISTERED PHARMACEUTIST. Four years practical experience. City preferred. Address Box 149, Hastings, Mich. 175

WANTED—SITUATION IN OFFICE BY YOUNG lady of 30, who has had the advantage of collegiate education; does not write short hand, but is good penman; wages not so much an object as a pleasant place to work. Address Z, care Michigan Tradesman 122

## MISCELLANEOUS.

ABOLISH THE PASS BOOK AND SUBSTITUTE THE Tradesman Coupon, which is now in use by over 5,000 Michigan merchants—all of whom are warm in praise of its effectiveness. Send for sample order, which will be sent prepaid on receipt of \$1. The Tradesman Company, Grand Rapids.



## GRAND RAPIDS GOSSIP.

Hatfield & Haigh succeed H. H. Reed in the bakery and confectionery business.

Jas. E. Kilmartin has sold his meat market at 999 South Division street to L. M. Wilson.

Wm. Harrison has opened a grocery store at Williams. Musselman & Widdicomb furnished the stock.

A. Vonk & Sons, grocers at 840 Wealthy avenue, have added a line of notions. P. Steketee & Sons furnished the stock.

W. H. Van Gordon has opened a grocery store at Petoskey. The stock was furnished by Musselman & Widdicomb.

Martin Elenbaas, grocer on South Prospect street, has added a line of notions. The stock was furnished by P. Steketee & Sons.

G. S. Brown & Co. succeed Alfred J. Brown in the fruit and vegetable business. Alfred J. Brown will continue the seed business at the same location.

Geo. J. Vrieling has opened a grocery and notion store at 341 East Bridge street. I. M. Clark & Son and the Telfer Spice Co. furnished the groceries and P. Steketee & Sons the notions.

Fred N. Avery has retired from the firm of Perkins, Richmond & Co., dealers in photo. supplies and bicycles. The business will be continued by the remaining partners under the style of Perkins & Richmond.

Frank O. Lord, formerly engaged in the grocery business at Grand Ledge, has leased the store at the corner of Fountain and North Ionia streets—formerly occupied as a grocery store by Chas. E. Smith—and will engage in the grocery business under the style of F. O. Lord & Co.

Chas. R. Smith has purchased the grocery stock of P. Wendover, at 161 Monroe street, and will continue the business at the same location. Mr. Wendover will hereafter devote his entire attention to his grocery store at the corner of Highland avenue and South Lafayette street.

The attachments against the grocery stock of Holt & Co., at Muskegon, made at the instance of the Lemon & Wheeler Company, the Valley City Milling Co., the Walsh-DeRoo Milling Co. and the Muskegon Cracker Co., were dissolved before the Circuit Court Commissioner. Hawkins & Company appealed direct to the Circuit Court, satisfied they could not obtain justice before the Commissioner.

At a meeting of the retail grocers of the city held at Gossen's hall last Friday evening to consider the compressed yeast situation, only three grocers were found to prefer bulk yeast—nearly every dealer being in favor of the tin foil package. A committee was appointed to confer with the local representatives of the various yeast companies, with a view to securing two sizes of packages—the present size at 10 cents per dozen and cakes twice as large at 20 cents per dozen.

## Purely Personal.

H. P. Foster has taken the position of office manager and book-keeper for F. C. Miller.

Paul Steketee has been elected a director in the company of DeGraaf, Vrieling & Co., in place of Remmelt Koning.

Charles F. Nevin, President of T. H. Nevin & Co., the Pittsburg paint manufacturers, was in town one day last week.

Maurice A. Reed, formerly book-keeper for Tucker, Hoops & Co., at Luther, succeeds Geo. B. Caldwell as head book-keeper at the Grand Rapids office of the firm.

Mr. Solheim, of the former firm of Haven & Solheim, grocers at Muskegon, was in town Monday for the purpose of purchasing a new grocery stock. So far as learned, he did not conclude to leave his order.

John D. D. Davis, junior member of the firm of John W. Davis & Son, general dealers at Mackinac Island, is in town for a couple of weeks, the guest of his friend, Prof. Ferris, of the Grand Rapids Business College.

W. L. Brownell, the Kalamazoo grocer, recently drove from Vicksburg to Kalamazoo in a minute and a half. The TRADESMAN should qualify this statement to the effect that Brownell claimed to drive that distance in the time named.

Geo. Hancock, the Grand Haven florist, celery grower and vegetable canner, was in town one day last week. Mr. Hancock handled 500,000 stalks of celery during the past season and expects to increase this amount in 1891. He also put up 1,500 cases of tomatoes and expects to have an output of 15,000 cases of tomatoes and beans another season.

## Gripsack Brigade.

Gordon Spencer is taking a trip around the State in the interest of the Fidelity Knitting Works, at Peachbelt.

C. W. Starr, for the past five years on the road for the Drummond Tobacco Co., has arranged to embark in the wholesale cigar business at Owosso.

F. J. Cox, who has traveled for W. R. Keeler for the past seven months, has engaged with the Zeno Manufacturing Co., of Cleveland. He will travel through the Southern States.

Frank E. Hutchins has gone on the road for the wholesale hardware house of Bostwick, Brown & Co., of Toledo, covering the trade of Southern Michigan and Northern Ohio and Indiana.

Jas. L. Wheeler, who served as head miller for the Valley City Milling Co. for eight years, has engaged to travel for S. Howes, manufacturer of grain cleaning machinery at Silver Creek, N. Y. His territory comprises the entire state.

E. A. Wright, who travels for the Quaker oats house, was severely injured in the hip during a runaway with one of Dunn's teams, at Traverse City, a few days ago. A Milwaukee traveling man suffered a dislocated shoulder at the same time.

## The Situation at the Celery City.

From the Kalamazoo Telegraph.

George McDonald, who is succeeded by George Gundrum, of Ionia, as a member of the State Board of Pharmacy, has served six years as member of the Board, and has been one of the most active of the members. Mr. McDonald was a candidate for re-appointment, not from his own wishes, but through the earnest desire of the members of the State Pharmaceutical Association, he being their favorite candidate by an overwhelming majority, but the Governor ignored their wishes in the matter and some of them are already whetting their knives for the Governor.

## Correct to a Package.

GLEN ARBOR, Jan. 22.—I counted my seeds, received from D. M. Ferry & Co., Detroit, and found them correct to a package.

C. F. WALKER.

# BANKRUPT SALE

## Of Sporting Goods.

Having bought the entire stock of **Spalding & Co.**, 100 Monroe St., of the assignee, it must be sold out at once at way below wholesale prices. Avail yourselves of this opportunity.

C. B. JUDD.

**RED STAR** The most effective Cough Drop in the market Sells the quickest and pays the best. Try them.

MANUFACTURED BY **A. E. BROOKS & CO.** **COUGH DROPS**

Grand Rapids, Mich.  
The Finest Line of Candy in the State.

## Coupon Books

Buy of the Largest Manufacturers in the Country and Save Money.  
The Tradesman Company, Grand Rapids

## C. N. RAPP & CO.,

WHOLESALE DEALERS IN

## Foreign and Domestic Fruits.

9 No. IONIA ST., GRAND RAPIDS, MICH.  
HEADQUARTERS FOR

## ORANGES, LEMONS and BANANAS.

## Heyman & Company,

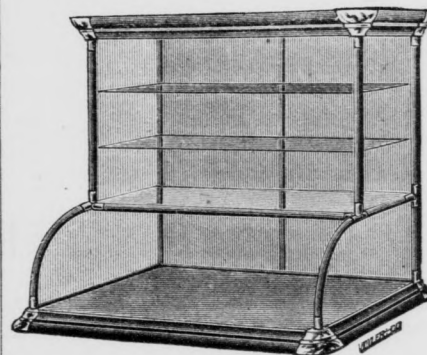
Manufacturers of

## Show Cases

Of Every Description.

WRITE FOR PRICES.

First-Class Work Only.



63 and 65 Canal St., - GRAND RAPIDS.

## Muskegon Cracker Co

CRACKERS, BISCUITS AND SWEET-GOODS.

## LARGEST VARIETY IN THE STATE

SPECIAL ATTENTION PAID TO MAIL ORDERS.

457, 459, 461, 463 W. WESTERN AVENUE,

MUSKEGON, MICH.

## No Connection with Any Cracker Trust.

## Dry Goods.

## A Business Man's Rest.

From the Pittsburg Bulletin.

Happy the man that can lay aside his business cares with the overcoat he hangs upon his home rack when the day is done. Too rare, indeed, is the man whose latch-key's jingle in his front door is the signal for dropping the curtain of forgetfulness upon the cares that infest the day, and who can put on a spirit of light-heartedness with his dressing-gown. For him and for his household the home fulfils its highest and sweetest significance, and the "shop" is relegated to the dim background for at least twelve hours. For him and his family these long winter evenings are all too short, yet long enough to bring a peace and rest and happiness which nothing else can give. The comforts of religion appeal—unfortunately—to the minority only; the benefits which wealth brings in its train are but superficial, and have their burdens. But the faculty of closing one's own door so as to shut out care and anxiety as completely as winter's snow and chill, is a faculty whose exercise makes life worth living, and one's home worthy the title, in the highest acceptance of that term. The need of such hours of care's effacement is becoming greater every year, in every man and every woman's life. In particular are such periods needed by the business man of the present day and generation. A state of continued high tension is the normal condition of the business man. It is become so by reason of the fierce competition which exists in nearly every branch of business, and is intensified by the growing worship of wealth. This latter condition is, in its turn, the natural outgrowth of the fact that at no time in the world's history has money been more potent to command luxuries that make life pleasant and desirable. The tastes of the people are in process of refinement, and this in itself makes wealth more desirable than formerly. To gratify a refined taste one must possess means. Not to be able to do so is a torture. Thus goaded and stimulated, the business man of the closing years of the Nineteenth Century gives himself up to a strain that knows no cessation day or night. His cares cling to him like the shirt of Nessus. They follow him across the threshold of his home and come between him and the faces of wife and children. They pursue him to the sanctuary and they are his close companions during the brief midsummer holiday at the resort or in the forest's depths. It is not strange, therefore, that gray hair and wrinkles come to him early in life. Or, worse than these outward signs of care's enthronement, there comes to him mental impairment ere middle age has run its course.

It is, therefore, a vital necessity that, with the dawning of a new year, a resolve should be made and kept bearing upon this question—a resolve to banish business cares when within sight of home; to cast aside worries when the latch-key comes out, and to be divorced from the shop when the home fireside is reached. The middle-aged veteran of life's battles may not be able to do this. But the younger business men of this community may at least set about making and keeping this resolve and cultivating this faculty. One of the seven wise men of Greece was once found engaging in play with a group of boys. On being questioned he remarked, laconically: "The bow that is always bent will soon be broken." About nine hundred and ninety-nine business men in a thousand are bows always bent. That they are broken is self-evident. They grow old before their time and live a crabbed old age, or meet a swift death amid the forties, as the penalty they pay to outraged nature. To the younger men, entering active business life, and soon to bear the full burdens which such a life entails, it is said: let there be one place where your cares and worries dare not follow you, and that place—your home.

Jackson—Clark, Baker & Co. have merged their wholesale grocery business into a stock company under the style of the Jackson Grocery Co.

## Prices Current.

## UNBLEACHED COTTONS.

Atlantic A	7	Clifton C C C	6 1/2
" B	6 1/2	" Arrow Brand	5 1/2
" D	6	" World Wide	7
" LL	5 1/2	" LL	5
Amory	7 1/2	Full Yard Wide	6 1/2
Archery Bunting	4 1/2	Honest Width	6 1/2
Beaver Dam A A	7 1/2	Hartford A	5 1/2
Blackstone O, 32	5	Madras cheese cloth	6 1/2
Black Rock	7	Noibe R	5 1/2
Boot, A L	7 1/2	Our Level Best	6 1/2
Chapman cheese cl	7 1/2	Oxford R	6 1/2
Comet	7	Pegfoot	7 1/2
Dwight Star	7 1/2	Solar	6 1/2
		Top of the Heap	7 1/2

## BLEACHED COTTONS.

Amsburg	7	Glen Mills	7
Blackstone A A	8	Gold Medal	7 1/2
Beas All	4 1/2	Green Ticket	8 1/2
Cleveland	7	Great Falls	7
Cabot	7 1/2	Hope	7 1/2
Cabot, 1/2	6 1/2	Just Out	4 1/2 @ 5
Dwight Anchor	9	King Phillip	7 1/2
" shorts	8 1/2	" OP	7 1/2
Edwards	6	Lonsdale Cambric	10 1/2
Empire	7	Lonsdale	@ 8 1/2
Farwell	7 1/2	Middlesex	@ 5
Fruit of the Loom	7 1/2	No Name	7 1/2
Pitchville	7 1/2	Oak View	6
First Prize	6 1/2	Our Own	5 1/2
Fruit of the Loom 1/2	8	Pride of the West	12
Fairmount	4 1/2	Rosallind	7 1/2
Full Value	6 1/2	Sunlight	4 1/2
Geo. Washington	8 1/2	Vinyard	8 1/2

## HALF BLEACHED COTTONS.

Cabot	7 1/2	Dwight Anchor	9
Farwell	8		

## UNBLEACHED CANTON FLANNEL.

Tremont N	5 1/2	Middlesex No. 1	10
Hamilton N	6 1/2	" "	2 1/2 11
" L	7	" "	3 1/2 12
Middlesex AT	8	" "	7 1/2 18
" X	9	" "	7 1/2 19
" No. 25	9		

## BLEACHED CANTON FLANNEL.

Hamilton N	7 1/2	Middlesex A A	11
Middlesex P T	8	" "	2 1/2 12
" A T	9	" A O	13 1/2
" X A	10	" "	4 1/2 17 1/2
" X F	10 1/2	" "	5 1/2 16

## DRESS GOODS.

Hamilton	9	Nameless	20
" "	9	" "	25
" "	10 1/2	" "	27 1/2
G G Cashmere	21	" "	30
Nameless	16	" "	32 1/2
" "	18	" "	35

## CORSET JEANS.

Bliddeford	6	Naumkeag satteen	7 1/2
Brunswick	6 1/2	Rockport	6 1/2

## PRINTS.

Allen, staple	5 1/2	Merrim'ck shirtings	4 1/2
" fancy	5 1/2	Repp furn	8 1/2
" robes	5	Pacific fancy	6
American fancy	5 1/2	" robes	6 1/2
American indigo	5 1/2	Portsmouth robes	6
American shirtings	5 1/2	Simpson mourning	6 1/2
Arnold	6 1/2	" greys	6 1/2

" long cloth B	10 1/2	" solid black	6 1/2
" " C	8 1/2	Washington indigo	6
" century cloth	7	" Turkey robes	7 1/2
" gold seal	10 1/2	" India robes	7 1/2
" Turkey red	10 1/2	" plain T'ky X	8 1/2

Berlin solids	5 1/2	" X	10
" oil blue	6 1/2	" Ottoman Tur	6
" green	6 1/2	key red	6

Coecheo fancy	6	Martha Washington	7 1/2
" madders	6	Turkey red 1/2	7 1/2
Eddystone fancy	6 1/2	Martha Washington	9 1/2
Hamilton fancy	6 1/2	Turkey red	9 1/2
" staple	5 1/2	Riverpoint robes	5
Manchester fancy	6	Windsor fancy	6 1/2
" new era	6 1/2	" gold ticket	10 1/2
Merrimack D fancy	6 1/2	indigo blue	10 1/2

## TICKINGS.

Amoskeag A C A	13 1/2	A C A	12 1/2
Hamilton N	13 1/2	Pemberton A A A	16
" D	8 1/2	York	10 1/2
" Awning	11	Swift River	7 1/2
Farmer	8	Pearl River	12 1/2
First Prize	11 1/2	Warren	14
Lenox Mills	18		

## COTTON DRILL.

Atlanta, D	6 1/2	Stark A	8
Boot	6 1/2	No Name	7 1/2
Clifton, K	7 1/2	Top of Heap	10

## SATINES.

Simpson	20	Imperial	10 1/2
" "	18	Black	9 1/2 @ 9 1/2
" "	16	" "	10 1/2
Coecheo	10 1/2		

Amoskeag	12 1/2	Jaffrey	11 1/2
" 9 oz	14 1/2	Lancaster	12 1/2
" brown 13	13	Lawrence, 9 oz	13 1/2
Andover	11 1/2	" No. 220	13
Everett, blue	12	" No. 250	11 1/2
" brown 12	12	" No. 280	10 1/2

## GINGHAMS.

Glenarven	6 1/2	Lancaster, staple	6 1/2
Lancashire	6 1/2	" fancies	7
Normandie	7 1/2	" Normandie	8
Renfrew Dress	7 1/2	Westbrook	8
Toll du Nord	10 @ 10 1/2		
Amoskeag	7	York	10
" AFC	10 1/2	Hampton	6 1/2
Persian	8 1/2	Windermeer	5
Bates	6 1/2	Cumberland	5
Warwick	8 1/2	Essex	4 1/2

## CARPET WARP.

Peerless, white	18	Peerless colored	20 1/2
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## GRAIN BAGS.

Amoskeag	17	Valley City	15 1/2
Stark	30 1/2	Georgia	15 1/2
American	16 1/2	Pacific	14 1/2

## THREADS.

Clark's Mile End	45	Barbour's	88
Coats' J. & P.	45	Marshall's	88
Holyoke	22 1/2		

## KNITTING COTTON.

White. Colored.	White. Colored.	No. 14	37	42
No. 6	33	38	16	38
" 8	34	39	18	39
" 10	35	40	19	40
" 12	36	41	20	40

## CAMBRICS.

Slater	4 1/2	Washington	4 1/2
White Star	4 1/2	Red Cross	4 1/2
Kid Glove	4 1/2	Lockwood	4 1/2
Newmarket	4 1/2	Wood's	4 1/2
Edwards	4 1/2	Brunswick	4 1/2

## RED FLANNEL.

Fireman	32 1/2	T W	22 1/2
Creedmore	27 1/2	F T	32 1/2
Talbot XXX	30	J R F, XXX	35
Nameless	27 1/2	Buckeye	32 1/2

## MIXED FLANNEL.

Red & Blue, plaid	40	Grey S R W	17 1/2
Union R	22 1/2	Western W	18 1/2
Windsor	18 1/2	D R P	18 1/2
6 oz Western	21	Flushing XXX	23 1/2
Union B	22 1/2	Manitoba	23 1/2

## DOMEST FLANNEL.

Nameless	8 @ 9 1/2	" 9 @ 10 1/2	12 1/2
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## CANYASS AND PADDING.

State.	Brown.	Black.	State.	Brown.	Black.
9 1/2	9 1/2	9 1/2	13	13	13
10 1/2	10 1/2	10 1/2	15	15	15
11 1/2	11 1/2	11 1/2	17	17	17
12 1/2	12 1/2	12 1/2	20	20	20

## DUCKS.

Severn, 8 oz	10 1/2	West Point, 8 oz	10 1/2
Mayland, 8 oz	10 1/2	" 10 oz	12 1/2
Greenwood, 7 1/2 oz	9 1/2	Raven, 10 oz	13 1/2
Greenwood, 8 oz	11 1/2	Stark	13 1/2

## WADDINGS.

White, doz	25	Per bale, 40 doz	\$7 50
Colored, doz	30		

## SILKES.

Slater, Iron Cross	8	Pawtucket	10 1/2
" Red Cross	9	Dundie	9
" Best	10 1/2	Bedford	10 1/2
" Best A A	12 1/2	Valley City	10 1/2

## CORSETS.

Coraline	\$9 50	Wonderful	\$4 75
Schilling's	9 00	Brighton	4 75

Corticelli, doz	75	Corticelli knitting,	
twist, doz	37 1/2	per 1/2 oz ball	30
50 yd, doz	37 1/2		

## HOOKS AND EYES—PER GROSS.

No 1 Bl'k & White	10	No 4 Bl'k & White	15
" 2 "	12	" 8 "	30
" 3 "	12	" 10 "	25

## PINS.

No 2-20, M C	50	No 4-15 F 3 1/2	40
" 3-18, S C	45		

## COTTON TAPE.

No 2 White & Bl'k	12	No 8 White & Bl'k	20
" 4 "	15	" 10 "	23
" 6 "	18	" 12 "	26

## SAFETY PINS.

No 2	28	No 3	36
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## NEEDLES—PER M.

A. James	1 50	Steamboat	40
Crowley's	1 35	Gold Eyed	1 50
Marshall's	1 00		

## TABLE OIL CLOTH.

5-4	2 25	6-4	3 25	5-4	1 95	6-4	2 95
"	2 10	"	3 10				

## P. STEKETEE &amp; SONS,

WHOLESALE

## Dry Goods and Notions.

Close Prices and Prompt Shipment Guaranteed

83 Monroe and 10, 12, 14, 16 and 18 Fountain Sts., - - GRAND RAPIDS.

## Playing Cards

WE ARE HEADQUARTERS

SEND FOR PRICE LIST.

Daniel Lynch,

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## Voigt, Herpolsheimer &amp; Co.,

Importers and Jobbers of Staple and Fancy

## Dry Goods

NOTIONS AND HOLIDAY GOODS.

Manufacturers of

## Shirts, Pants, Overalls, Etc.

Complete Fall Stock now ready for inspection, including a fine line of Prints, Underwear, Pants, Gloves, Mittens and Lumbermen's Goods. Chicago and Detroit prices guaranteed.

48, 50 and 52 Ottawa St., GRAND RAPIDS, - - MICH

## FOURTH NATIONAL BANK

Grand Rapids, Mich.

A. J. BOWNE, President.

D. A. B. ODGETT, Vice-President.

H. W. NASH, Cashier

CAPITAL, - - - \$300,000.

Transacts a general banking business.

Make a Specialty of Collections. Accounts of Country Merchants Solicited.

## J. &amp; P. COATS'



## BEST SIX-CORD

## Spool Cotton

IN WHITE, BLACK AND COLORS, FOR

Hand and Machine Use.

FOR SALE BY

P. STEKETEE &amp; SONS.







# The Michigan Tradesman

Official Organ of Michigan Business Men's Association.

A WEEKLY JOURNAL DEVOTED TO THE

## Retail Trade of the Wolverine State.

The Tradesman Company, Proprietor.

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E. A. STOWE, Editor.

WEDNESDAY, JANUARY 28, 1891.

### THE IMMIGRATION BILL.

Within the last ten years about 5,000,000 immigrants arrived in this country. This is double the number of the preceding decade. With the increase in numbers, the quality has changed for the worse. The immigration from north-western Europe has fallen off and that from the south and east of Europe has increased. The character of the immigration that now comes from the countries that formerly sent the best class has also greatly deteriorated. An alarming proportion of the present immigration is from the helpless and dangerous classes of the large cities of Europe—material out of which it is impossible to ever make good American citizens. Degraded foreigners, joining the already crowded ranks of cheap labor, can only add to the prevailing discontent and increase the difficulty of solving the labor problems.

There is a bill now before Congress, the object of which should meet the approval of every patriotic American citizen. It is a bill to restrict immigration. Its provisions, if carried out, will keep out criminals, those who are not self-supporting, the most ignorant and all the most undesirable classes of immigrants. The bill provides that the foreigner intending to settle in this country shall first secure from a consul or other representative of the United States in his country, a certificate to the effect that he is sound in mind and body, able to support himself, not a criminal, not obnoxious to the laws of the United States, not assisted by charity to emigrate, able to read and write his own language, and to read the constitution of the United States, either in his own language or in English.

The bill will not keep out any desirable class of immigrants. Only those who can be admitted under its provisions are fitted ever to become citizens. The educational requirement is one of the most important features of the bill. It would cut off large numbers of ignorant, cheap laborers that come over here and enter into disastrous competition with the most poorly paid classes of American laborers. Indeed, the bill, if it becomes a law, will be a very important measure of protection to American labor of all classes.

In the unofficial vote for candidates for the Board of Pharmacy, Geo. McDonald received nearly three times as many votes as George Gundrum. The forty druggists of Grand Rapids subsequently protested against the appointment of the latter in the most vigorous terms. Governor Winans, however, carried out the pledge made some time ago to Mr. Gundrum's friends and sent in his appointment to the Senate last Tuesday. This appointment was foreshadowed by THE TRADESMAN two weeks ago, and again last week, and will meet with the ap-

proval of some druggists and the acquiescence of the remainder. It is in keeping with THE TRADESMAN's frequently expressed theory, to the effect that appointive offices of that character should be "passed around" occasionally, but the rank and file of the drug trade of the State took a contrary view of the matter, and THE TRADESMAN undertook to co-operate with the majority. It has, however, no reflections to cast on the Governor in this connection and trusts the new member of the Board will prove to be as faithful and painstaking as his predecessor.

Considerable clamor is now being made against national bank notes, but by the time their opponents are in possession of power to legislate against them there may be very few of them to legislate against. National bank notes are based on government bonds. The approaching extinction of the bonds means the retirement of national bank note circulation. But the national banks are anticipating this time by voluntarily selling their bonds and retiring their national bank note circulation. They are selling their bonds now because they command a high premium. If they keep on at the present rate, bank notes will disappear long before the bonds mature. From \$341,000,000 in 1873, bank note circulation will soon be reduced to about \$125,000,000.

The annual meeting of the Supreme Lodge of the Patrons of Industry, which will be held at Lansing Feb 24 to 28, inclusive, promises to be a lively one. It is hinted that Supreme President Vertican and Office Hungry Partridge will be apt to hear remarks which will make their ears tingle, and it is not unlikely that the Patrons' Commercial Union will be hauled over the coals.

The report of the State Salt Inspector shows that 3,863,407 barrels of salt were made in Michigan last year, of which the Michigan Salt Association handled 2,864,000 barrels.

### He Liked Beet Sugar.

Written for THE TRADESMAN.

"Air these yer specimens in the winder?" said a lank young man from Way Up, as he held the door open and spoke to the drug clerk.

"Yes, sir," was the answer.

"I was told afore I cum down that I'd find 'em in your winder. Don't cost nothin' to look at 'em, does it?"

"Oh, no, sir," smilingly replied the clerk, "but please step in," for the man still held the door half open, with his head thrust inside.

The young man obeyed the request and then said, "Them specimens ain't fer sale, air they?"

"Why—yes," said the clerk, hesitatingly; "that is, if anyone paid the price, but I guess you wouldn't want either of them, for we should have to charge about \$10 for each. They attract much attention and are worth a great deal to us for that."

"Of course," said the young man, "so I'll jest step round and take a good look at 'em."

He walked around the corner directly in front of the plate glass window, and, not calculating well the distance, bumped his nose against it.

"B'gosh!" he exclaimed. "I cum mighty nigh breakin' that winder the fust thing."

A mass of crystallized alum lay in the window, its beauty increased by the black velvet ground upon which it rested. It was nearly as transparent as the glass itself. Not far from this glistening mass on the velvet was another of brimstone, similar in size but presenting a differently shaped surface. It had been broken from a large piece, and the surface of the fracture glistened in the rays of the sunlight like sands of gold.

"Wall, I swan, ef these two pieces of sugar ain't wuth goin' miles to see," said the countryman to himself. "Don't you think so, Mister?" said he to a man who had stopped near him and was looking at the display and had heard his last remark. "B'gosh!" he added, not giving the stranger time to reply. "I guess John told nothin' but the truth when he said that yaller specimen of crystallized beet sugar was the purtiest he ever seen. I allus *did* like sugar that had some color to it—none of yer white-livered sugar fer me. Ther aint no flavor to white sugar—nothin' but sweet. An' John told me to notice that hunk o' rock candy, tew. That's a real beauty and the girls would jest go crazy over it; but give me the beet sugar ev'ry time, now that I've seen it. I shall coax father to go into beet raisin' after this, sure." And, biting off a fresh chew of tobacco, he started toward the depot, firm in the belief that he had looked upon the two finest specimens of beet sugar and rock candy ever produced in the country. F.

### FINANCIAL.

#### Local Stock Quotations.

BANK.	
Fifth National	100
Fourth National	100
Grand Rapids National	140
Grand Rapids Savings	125
Kent County Savings	131
National City	135
Old National	135
People's Savings	105
Michigan Trust Co.	115
JOBBER.	
Grand Rapids Packing and Provision Co.	103
Hazeltine & Perkins Drug Co.	100
MANUFACTURING.	
Aldine Manufacturing Co.	60
Anti-Kalsomine Co.	150
Antrim Iron Co.	115
Belknap Wagon & Sleigh Co.	100
Berkey & Gay Furniture Co.	85
Grand Rapids Brush Co.	100
Grand Rapids Electric Light and Power Co.	75
Grand Rapids Felt Boot Co.	110
Grand Rapids School Furniture Co.	110
Michigan Barrel Co.	100
Nelson, Matter & Co.	100
New England Furniture Co.	100
Phoenix Furniture Co.	80
Sligh Furniture Co.	85
Widdicomb Furniture Co.	130
MISCELLANEOUS.	
Alpine Gravel Road Co.	75
Canal Street Gravel Road Co.	80
Grand Rapids Fire Insurance Co.	130
Grandville Avenue Plank Road Co.	150
Plainfield Avenue Gravel Road Co.	25
Walker Gravel Road Co.	80

#### Financial Miscellany.

B. H. Lawson & Co. will be succeeded by G. J. Baetcke in the banking business at Brighton February 1.

The Chicago & West Michigan Railway directors will, it is reported, pay a 2 per cent. dividend next month.

John M. Corbin has been elected President of the Michigan State Bank of Eaton Rapids in place of H. H. Cobb.

Bowne & Coombs have merged their bank at Middleville into a State institution under the style of the State Bank of Middleville. The new institution has a capital stock of \$25,000.

The Tawas State Bank was organized on the 19th with a capital of \$25,000. M. H. French, of West Branch, is President; Milo Eastman, Vice-President; F. F. French, Cashier; Directors, Milo Eastman, Nat Robinson, Geo. Prescott, Temple Emery, Isaac Bearinger and W. G. Richards.

### Sixty Years Hence.

Written for THE TRADESMAN.

A belated old gentleman of the last century, who has just walked out upon the metal porch of a modern mansion, speaks to a man who is apparently smoking while reclining on a strangely constructed seat: "May I ask where that smoke comes from through that flexible metallic tube I notice you are using?"

"Certainly, sir," replies the man. "I had forgotten that everything must be new to you. Have a seat, Uncle, in one of our modern chairs and reach one of those mouth pieces hanging above you and enjoy an electric pipe. First, blow through the tube, then draw with your mouth, and you are ready for a first-class smoke. There, you see how easily it is done! I will now answer your question by explaining the action of your pipe. When you blow once through that tube, it closes a circuit from an electric battery, and, the current passing over a small wire about three inches long, which forms a part of the circuit, it is instantly heated to a red heat, and, then, with the first draw from your mouth the tobacco is lighted. The pipe bowls are made of a compound material, so that any desired flavor of tobacco may be had by using a different bowl. The pipes from which we are smoking are in a fire-proof vault in the third story of my house. By an automatic arrangement, the pipe is always kept filled and ready for use until its two pounds of tobacco are exhausted.

Glancing at a time-piece set in a part of the wall, the old gentleman saw that it was 8:30 a. m. At that moment, with a great noise, a rush of people began on the street.

"Why are all those men and women running so, in all directions?" he asked. "Is there a fire somewhere?"

"O, no, Uncle, those people are only getting there, that's all."

"Getting where?"

"Ah! I see you are unacquainted with our peculiar phrases, although many of them began to be common in the last century. I mean that they are simply going to their daily labor. You have lived in what is known to us as 'the slothful age,' when people labored, or pretended to labor, from ten to eighteen hours out of twenty-four. Now, six hours in twenty-four is a legal day's work, and many artists and professional men only labor from three to four hours a day. We accomplish as much in these few hours as you did in eighteen, for our machinery is far in advance of the last century and facilitates our work in proportion. Great haste is now necessary, as business is all done on the lightning principle. As I think I told you last night, you are now living in 'the lightning age.' I suppose, instead of running, the people walked, and that very slowly, in your youth? You noticed, did you not, that many of these people were riding in a kind of basket above the heads of the pedestrians? Those are people in better circumstances, who are able to ride in their own electrovehrr, which is something that did not exist in your day. It is simply a miniature flying machine propelled by lightning and takes the place of the old wheel machines known as tri-cycles, etc. No vehicles of any kind are now allowed to move on the streets of a city, and very few anywhere on the ground. Electro-



vehrs are now the most common vehicle in use for carrying one or two persons only, also small packages and parcels. These are allowed to land in the cities, but must keep from eighty to 100 feet above the street during transit, and all larger public conveyances must be not less than 200 feet above."

"I would suppose that, if such great haste as I have witnessed is a daily habit, it would shorten the lives of your people?" said the old gentleman.

"Your supposition is correct," replied the nephew, Mr. Earle. "The average limit of human life is now thirty years and the longest only fifty, if we except the use of artificial aid, as we call it. We learn from history that, in the past centuries, one hundred years was not an unusual age, and that some lived far beyond that term. We learn also that your wealthy classes were the shorter lived. With us it is the reversed and the wealthy classes live the longer; this is owing to the fact that longevity can be purchased. Our chemists have completed some discoveries which yours began. As every known plant has its parasite, your doctors believed that every disease had its bacilla, or microbe, which gradually but surely assisted in shortening life, and they had made some advances toward specifics. The chemists of today have discovered and perfected a combination which is found to be a universal panacea, and which, if taken at the proper times and in stated quantities, will kill all species of microbes. They also prepare foods which renew the tissues and nervo-vital fluids of the body, thereby giving youthful activity and appearance, and from twenty to thirty years additional length of life. Both the medicine and the foods are very expensive, so that only those who are wealthy can lengthen their lives by making constant use of them."

"Could not your poor laboring class, by working more slowly and for a greater number of hours, gradually lengthen their lives naturally?" asked the old gentleman.

"Impossible—life would become a burden at once," replied Mr. Earle, "as every occupation now moves along with the precision of clock-work, and the least variation in time or place by a few stops, like a broken cog in a wheel, the entire machinery of work; once started, there is no stopping. Of course, it is the fault of past generations. They gradually inaugurated this system of haste, from which it now seems impossible to recede. We all regret that such a time has arrived, and I assure you that many people, as soon as they feel able to exist without, are abandoning all active business."

"What are those singular appearing objects we see in the sky so far in the west?" suddenly enquired the old gentleman.

"I have been watching them some time," replied Mr. Earle. "but had forgotten that you have never seen anything of the kind. Those are merchant air ships. Come," he continued, dropping the tube of his pipe, "let us go to the landing which is only a short distance away. Some of them will be bringing freight this way."

"And will there be no passengers?" enquired the old gentleman.

"None," answered Mr. Earle, as the law permits no passengers on board a merchant ship. The "Shooting Star"

Packets are alone allowed to carry passengers; they can also carry express goods. I was conversing with a friend in Liverpool by telephone this morning, and he informed me that these ships were loaded, principally, with drugs and groceries and that they left at daylight yesterday morning. The packets generally make six hours' better time."

[TO BE CONTINUED.]

#### New Store at Wilmot.

WILMOT, Jan. 24—Chas. Montague & Co., general dealers at Caro, have opened a general store at this place. A stove factory will be built here in the spring and the future prospects of the place are excellent. WILLIAMS.

#### Dissolution of Copartnership.

Notice is hereby given that the copartnership heretofore existing between Jas. P. Deegan and M. Cain, under the style of Deegan & Co., has been this day dissolved, Cain retiring. The business will be continued under the same style by Jas. P. Deegan and John Deegan, who assume all the liabilities of the former firm and to whom all debts owing the late firm must be paid. Grand Rapids, Jan. 12, 1891. DEEGAN & Co.

#### Notice to Stockholders.

The annual meeting of the stockholders of the Grand Rapids & Indiana Railroad Company, will be held at the general office, in the city of Grand Rapids, Michigan, on Wednesday, March 4th, 1891, at one o'clock p. m., for the election of thirteen Directors to serve for the ensuing year, and for the transaction of such other business as may be presented at the meeting.

J. H. P. HUGHART, Secretary.

SAP BUCKETS AND



MAPLE SYRUP CANS

Send for Quotations.

**WM. BRUMMELER & SONS**  
Manufacturers of and Jobbers in

Pieced and Stamped Tinware, Rags,  
Metals, Iron, Rubber and Wiping Rags  
264 So. Ionia St., GRAND RAPIDS.  
Telephone 640.

# Furniture

—AT—

## Nelson, Matter & Co.'s

Styles New, Cheap,  
Medium and Expensive.

## Large Variety. Prices Low.

## The "HOME RULE" Family OIL AND GASOLINE CAN.

Has a Strong Hinged Cover over entire Top, and may be carried in the Rain without getting Water in the Can.  
No Dirt in the Top to be washed into the Can with the Oil, and no Screw Top to get Lost or Damaged.



The Most Practical Family Can on the Market; Absolutely Rain, Dirt and Evaporation Tight. Has Steady Stream Pump, which is Removable from the Can in case of obstruction or for repairs. Every Can Guaranteed Perfect.

—MANUFACTURED BY—

THE WINFIELD MANUFACTURING CO.,

WARREN, OHIO.

#### AT WHOLESALE BY

FOSTER, STEVENS & Co., Grand Rapids.	DANDT, WATSON & Co., Saginaw.
CURTISS & Co., "	WELLS-STONE MERCT. Co., "
OLNEY & JUDSON GROCER Co., "	WALZ & KELLER, "
GUNN HARDWARE Co., "	G. W. BRUSKE, "
GEO. C. WETHERBEE & Co., Detroit.	JENNISON & Co., Bay City.
FLETCHER, JENKS & Co., "	WALSH & EDINBOROUGH, W. Bay City.
E. F. PERCIVAL, Port Huron.	H. D. WOOD & Co., Toledo.
D. ROBESON, "	DUNSCOMB & Co., "
ROBSON BROS., Lansing.	STALLBERG & CLAPP, "

## SEEDS!

If You want to buy or sell Clover Seed or Beans, please correspond with us

## The Alfred Brown Seed Store.

Seed Catalogues will be ready January 15.

ORDER

## Jennings' Extracts.

See Quotations.

## RUBBERS

WALES GOODYEARS,  
38 and 6  
WOONSOCKETS  
45 and 5  
CONNECTICUTS,  
38, 6 and 10.  
RHODE ISLANDS,  
45, 5 and 10.  
HOME RUBBER CO.,  
60.



G. R. MAYHEW, - Grand Rapids.



## Drugs & Medicines.

**State Board of Pharmacy.**  
 One Year—Stanley E. Parkill, Owosso.  
 Two Years—Jacob Jesson, Muskegon.  
 Three Years—James Vernon, Detroit.  
 Four Years—Ottmar Eberbach, Ann Arbor.  
 Five Years—George Gundrum, Ionia.  
 President—Jacob Jesson, Muskegon.  
 Secretary—Jas. Vernon, Detroit.  
 Treasurer—Geo. McDonald, Kalamazoo.  
 Meetings for 1891—Grand Rapids, March 3; Ann Arbor, May 5; Star Island (Detroit) July 7; Houghton, Sept. 1; Lansing, Nov. 4.

**Michigan State Pharmaceutical Ass'n.**  
 President—D. E. Prall, Saginaw.  
 First Vice-President—H. G. Coleman, Kalamazoo.  
 Second Vice-President—Prof. A. B. Prescott, Ann Arbor.  
 Third Vice-President—Jas. Vernon, Detroit.  
 Secretary—C. A. Bugbee, Cheboygan.  
 Treasurer—Wm. Dupont, Detroit.  
 Next Meeting—At Ann Arbor, in October, 1891.

**Grand Rapids Pharmaceutical Society.**  
 President, W. K. Jewett, Secretary, Frank H. Escott.  
 Regular Meetings—First Wednesday evening of March, June, September and December.

**Grand Rapids Drug Clerks' Association.**  
 President, F. D. Kipp; Secretary, W. C. Smith.

**Detroit Pharmaceutical Society.**  
 President, J. W. Allen; Secretary, W. F. Jackman.

**Muskegon Drug Clerks' Association.**  
 President, C. S. Koon; Secretary, A. T. Wheeler.

### The Druggist Knew Best.

Written for THE TRADESMAN.

"Did you put up a prescription of mine last evening for Mrs. Clinton's baby?" enquired a young physician who dropped into my store toward the close of the day.

"I filled a prescription of yours, but how should I know it was for an infant?" I evasively replied.

"Sure enough?" I heard him mutter to himself. Then he said to me, "Please allow me to see the prescription."

I reached for the prescription book and laid it before him. Watching his face as he turned over the leaves, I saw a deathly pallor pass over it and one hand clutched the railing for support. Just then, I pretended to be very busily occupied in the small room back of the prescription case and remained for a moment out of sight in order that he might have time to think what to say. I purposely came out with a bottle of brandy in my hand, thinking I might have use for it, when I found him leaning upon the counter near the desk, with a determined look upon his face.

"You are not looking well to-day, Doctor Orme," said I, pleasantly. "Have a spoonful of this Catawba."

I took a wine glass from the counter and passed both it and the bottle to him. He poured out a small quantity, drank it and then said, "Did you put up the prescription exactly as I ordered it?"

"Why should I not, Doctor?" I replied.

"Yes—certainly—why not?" he rejoined, as if talking to himself, then, suddenly, "I have a telegram to go to Chicago at once on business, James." Here he took a paper from his pocket and looked it over hurriedly. "If Clinton's family send for me, please call up Dr. Scooby and ask him to go in my place. Say that I am out of town." And, with a wave of his hand to me, he passed out of the door and walked rapidly up the street toward the depot.

I was willing that Dr. Orme should be punished just a little. He was one of those young, inexperienced physicians who sometimes emanate from college fancying that they possess the knowledge which years of practice alone can give them, and who are unwilling that the druggist shall presume to exercise any judgment of his own in regard to what they order, even when a mistake is apparent; one of those who never do, nor never can, make an error, i. e., in their own estimation. Dr. Orme had sent a prescription to me by a young lady, with instructions to send the medicine to the family as soon as possible; had neglected

to say whether it was for man, woman or child, or whether it was for a human being at all, but which, if prepared as ordered, and given to a small child would have caused its death. I had taken the liberty of substituting one article only, paregoric for laudanum, and I knew then that the same quantity of paregoric was too much, although not a dangerous dose. Believing that the doctor had made a mistake in writing the tincture, I had asked the young lady for whom the medicine was intended at Mr. Clinton's, when she answered that it was for the baby, whose age I knew. Then, without wishing to compromise the doctor in any way, I put up the medicine and sent it to the house at once. When the doctor called to ask about his prescription, I knew, in advance, that he had heard that the child had been sleeping and perspiring freely much of the time since his medicine had been given, and I also knew what he did not, that the child was said to be better—in fact, out of danger. This last knowledge having come to me alone, I did not deem it time to make the denouement in the case until he had suffered a little for his egotism and carelessness. In that I was successful, but, as regarded the doctor, not exactly as I anticipated. Many were the enquiries for Doctor Orme. Every effort made by myself and others to hear from him in any way proved fruitless. I believed that the young man, shocked by the discovery of his error, had sailed for Europe.

A year passed and still no tidings of him, when, one day, a letter was brought me, the address being in his handwriting. It was postmarked in one of the Gulf States. Opening it, I read as follows:

June 10, 18—.

MY DEAR F. L.,

I feel a thankfulness to-day which I cannot express, caused by meeting our mutual friend, Mr. C. R. Holting, of your city. From him I learn that Mrs. Clinton's child did not die—heaven alone knows why if your Tinct. Opil was official. You will remember that I asked if you put up my prescription as written. I inferred from your answer that you did. I will tell you something. The truth is I had made a blunder and, thinking it too late to save the child, thought—foolishly, perhaps—that you had not noticed it. Forgive me, my friend, for all the pain I may have caused you by my foolish remarks concerning your medical knowledge, and especially for saying that I hardly dared trust you to prepare the medicines I required. Had I long before made a confidant of you, I feel sure that this accident would not have happened, for you would not then have hesitated to tell me that I had made a blunder. Mr. H. could give me no particulars, but, of course, something must have happened to prevent giving the child the medicine, for which I cannot be too thankful. Shocked upon looking at my prescription in your register the day I left, I could not bear to face the public reproach—and perhaps trial—that I was certain would follow, and, overwhelmed with shame and remorse, I determined, on the instant, to leave the city at once and forever. I shall anxiously await an answer from you to make clear the providential circumstance which intervened to save the life of the child.

Faithfully yours,  
 GEORGE W. ORME, M. D.

It is not necessary to say that I at once informed Doctor Orme that I had substituted one article for another in his prescription, and that the only reason I did not at once inform him of my act was that, from personal knowledge of his disposition, I felt positive I should not only lose his custom but that he would injure me still more in the eyes of the public by his egotism and voluble

tongue. I have since then visited the gentleman and we are the best of friends, but he has never been in the Northern States since his memorable flight.

DRUGGIST.

### Paid in Their Own Coin.

"The recent experience of the Grand Rapids druggists reminds me of the manner in which the Oil City druggists took the bull by the horns a few years ago," remarked W. K. Walker, the Lansing druggist, a few days ago. "Several of the dry goods stores put in lines of soaps, perfumes and other toilet goods, whereupon a wealthy druggist there announced his intention of teaching them a lesson they would not soon forget. In furtherance of this determination, he procured ten cases of muslin and advertised that on a certain day he would sell ten yards of the goods to every applicant at an unheard of figure. The showcases were removed from one side of his store and from morning until midnight the day of the sale his store was crowded with anxious purchasers. The next day's papers announced another special sale the week following and the crusade of the druggist was the talk of the town and the country roundabout. The dry goods men were thoroughly disconcerted and began to make overtures to the druggist. First, they proposed to restore the regular prices on the articles sold at cut rates; then they offered to discontinue the sale of such goods, as soon as present stocks were exhausted. The druggist was implacable. His only alternative was the purchase of all goods peculiar to the drug line in the hands of the dry goods dealers and the signing of an agreement not to handle such goods for a period of five years. The druggists demurred, but the second special sale of the druggists brought them to terms and peace now hovers over the city."

### The University Appropriation.

KALAMAZOO, Jan. 23—As the University budget will soon be under discussion, I beg leave to state a few words in regard to the Pharmacy department. It is at present of little or no use to the practical druggists of the State. While everybody might enter the department without the least experience in manual business work, it is too often the case that the department is overfilled with impractical, self-conceited students, who merely aspire to the title of Ph. C. Besides, the stock of teachers, with the exception of the director and other eminent gentlemen, is possibly the poorest you can find anywhere. A certain professor spends half of the students' time in laying down rules for the explanation of all mysteries in chemistry, from Glauber up to the present time. Common sense is indeed a rare article at Ann Arbor. This is not to be wondered at, when the salary of the teacher is considered. The bulk of the appropriation is spent in furnishing us with masters of literature, art and the natural sciences—the mole in broadcloth. As Wendell Phillips says, "Is it not time for practical business men to look after the so-called educational institutions and make them useful to the community at large and not over stock them with effeminate youth, who are eager to become rotten before they are ripe?"

LOUIS H—

### Another Scalp for Mr. Wells' Belt.

LANSING, Jan. 25—I am informed that Senator Doran, of Grand Rapids, made a spirited fight against the appointment of Geo. Gundrum to the Board of Pharmacy, fortified by the written protest of every druggist in Grand Rapids. The opposition was without avail, at I intimated it would be in my letter of last week, as the appointment had been decided upon several days ago. Frank

Wells can now hang another scalp in his belt, having carried his point in opposition to the implied desire of the druggists of the State, as expressed in their unofficial vote. Whatever may be said against Mr. Wells' methods, no one can help admiring the consummate shrewdness with which he conducts his campaigns. Had the fight against Mr. McDonald been conducted in an open manner, I think he would undoubtedly have won, but the result proves what I have long held—that chicanery is an essential requisite in securing political appointments.

DRUGGIST.

### The Loaves and Fishes.

Considerable speculation has been indulged in during the past week as to the probable distribution of the salaries of the Board of Pharmacy under the new dispensation. Mr. Gundrum being a new member, he will not expect any office the first year, in which event the presidency will go to either Mr. Eberbach or Mr. Vernon. How Messrs. Jesson and Parkill will divide the salaries is, as yet, unannounced, but in all probability Mr. Parkill will be Secretary and Mr. Jesson Treasurer. Both gentlemen are competent to hold either position, Mr. Jesson having already served as Secretary for six years. In all probability the re-organization will not be accomplished until the regular meeting in this city, on March 3.

### The Drug Market.

Opium is dull and lower. Morphia is unchanged. Quinine is steady. Quick-silver has declined. Mercurials are all lower. Hemp seed is advancing.

### The Busted Man.

From the Dallas Morning News.

Let others sing of the heroes  
 The honored and cherished van;  
 But I sing of another  
 Less fortunate brother,  
 The neglected and busted man.

All join in singing the praises  
 Of the great, the good and trusted,  
 But seldom is heard  
 One sympathetic word  
 For the man entirely busted.

'Tis said the world is charitable,  
 That mankind is always just,  
 Though few there be  
 Who are able to see  
 That the noble sometimes bust.

Just let the wheel of fortune  
 Make the Croesus poor again,  
 And friends will shy  
 And pass him by  
 As they do other busted men.

Cass City—W. J. Campbell succeeds J. H. Striffler in the agricultural implement business.

## VALENTINES!

NEW  
 STYLES  
 FOR  
 1891.

Our assortment includes the "Cream" of several leading manufacturers.

### Lace Valentines,

### Comic Valentines,

### Valentine Novelties,

### Booklets, Cards and Souvenirs.

Sample lots and assortments to any amount, carefully selected to PLEASE THE TRADE. NO OLD STOCK. Order AT ONCE to get best selections. Dealers who have not received our Catalogue should send for one, with special discounts.

### FRED BRUNDAGE,

Wholesale Drugs, Druggists' sundries,  
 Paints, Cigars, Stationery  
 and Novelties.

21, 23, 25 and 27 Terrace St., MUSKEGON, MICH.

## CINSENC ROOT.

We pay the highest price for it. Address

PECK BROS., Wholesale Druggists,  
 GRAND RAPIDS.



## Wholesale Price Current.

Advanced—Turpentine. Declined—Opium, Opium pr., Corrosive subl., Calomel, Red precipitate  
White precipitate, Mercury.

ACIDUM.		TINCTURES.	
Aceticum	82 10	Aconitum Napellis R.	60
Benzolcum German.	80 10	Aloes	60
Boracie	80 10	and myrrh	60
Carbolcum	28 38	Arnica	50
Citricum	50 55	Asafetida	0
Hydrochlor	30 5	Atrope Belladonna	60
Nitrosum	10 12	Benzoin	60
Oxalicum	11 13	" Co.	50
Phosphorium dil.	20	Sanguinaria	50
Salicylicum	1 40 10	Barosma	50
Sulphuricum	1 14 10	Cantharides	75
Tannicum	1 40 10	Capiscum	50
Tartaricum	40 42	Ca damon	75
AMMONIA.		Castor	75
Aqua, 16 deg.	3 1/2 5	Catechu	1 00
20 deg.	5 1/2 7	Cinchona	50
Carbonas	13 14	" Co.	60
Chloridum	12 14	Columba	50
ANILINE.		Conium	50
Black	2 00 25	Cubeba	50
Brown	80 10	Digitalis	50
Red	45 50	Ergot	50
Yellow	2 50 30	Gentian	50
BACCAS.		" Co.	50
Cubae (po. 1 50)	1 60 1 75	Gualca	50
Juniperus	82 10	" ammon	60
Xanthoxylum	25 30	Zingiber	50
BALSAMUM.		Hyocymus	50
Copalba	60 65	Iodine	75
Peru	21 30	" Colorless	75
Terabin, Canada	35 40	Ferri Chloridum	35
Tolutan	40 45	Kino	50
CORTEX.		Lobelia	50
Abies, Canadian	18	Myrrh	50
Cassia	11	Nux Vomica	50
Cinchona Flava	18	Opil	25
Euonymus atropurp.	30	" Camphorated	50
Myrica Cerifera, po.	20	Deodor	2 00
Prunus Virgini	12	Aurant Cortex	50
Quillaja, grd	12	Quassia	50
Sassafras	12	Rhatany	50
Ulmus Po (Ground 12)	10	Rhel	50
EXTRACTUM.		Cassia Acutifol	50
Glycyrrhiza Glabra	24 25	" Co.	50
" po.	33 35	Serpentaria	50
Haematox, 15 lb. box	11 12	Stromonium	60
" 1s.	13 14	Tolutan	60
" 1/2s.	14 15	Valerian	50
" 1/4s.	16 17	Veratrum Veride	50
FERRUM.		MISCELLANEOUS.	
Carbonate Precip.	15	Aether, Spts Nit, 3 F.	20 28
Citrate and Quinia	23 30	" 4 F.	30 32
Citrate Soluble	80	Alumen	2 1/2 3 1/2
Ferrocyanidum Sol.	50	Alumen ground, (po.)	3 1/2 4
Solut Chloride	50	Annatto	55 60
Sulphate, com'l.	1 1/2 2	Antimoni, po.	4 5
" pure	7	" et Potass T.	55 60
FLORA.		Antipyrin	1 35 1 40
Arnica	28 30	Antifebrin	25
Antemlis	20 25	Argent Nitras, ounce	75
Matricaria	25 30	Arsenicum	50 7
FOLIA.		Balm Gilead Bud.	38 40
Barosma	20 22	Bismuth S. N.	2 10 2 30
Cassia Acutifol, Tin-	25 28	Calcium Chlor, 1s, 1/2s	9
nitely	25 28	" 11; 1/2s, 12	9
" Alix.	35 50	Cantharides Russian,	21 75
Salvia officinalis, 1/2s	12 15	po	21 75
and 1/4s.	12 15	Capicel Fructus, af.	16
Ura Ursi	82 10	" po.	20
GUMMI.		" B po.	15
Acacia, 1st picked	1 00	Caryophyllus, (po. 18)	13 14
" 2d	90	Carmine, No. 40	23 75
" 3d	80	Cera Alba, S. & F.	50 55
" sifted sorts.	65	Cera Flava	38 40
" po.	75 100	Coccus	20
Aloe, Barb. (po. 60)	50 60	Cassia Fructus	40
" Cape, (po. 20)	12	Centraria	10
" Socotri, (po. 60)	50	Cetaceum	45
Catechu, 1s, 1/2s, 14 1/2s,	1	Chloroform	60 63
16)	1	" squibbs	21 10
Ammoniac	25 30	Chloral Hyd Crst.	1 50 2 15
Assafetida, (po. 30)	15	Chondrus	20 25
Benzoinum	50 55	Cinchonidine, P. & W.	15 20
Camphora	50 52	" German	50 12
Euphorbium po	35 40	Corks, list, dis. per	60
Gamboge, po.	80 95	cent	60
Gualacum, (po. 40)	35	Cresosotum	50
Kino, (po. 25)	20	Creta, (bbl. 75)	2
Mastic	90	" prep.	50 5
Myrrh, (po. 45)	40	" precip.	90 11
Opil, (po. 3 85)	2 50 2 40	" Rubra	8
Shellac	25 30	Crocus	30 35
" bleached	30 75	Cudbear	24
Tragacanth	30 75	Cupri Sulph	60 7
HERBA—In ounce packages.		Dextrine	10 12
Absinthium	25	Ether Sulph	68 70
Eupatorium	20	Emery, all numbers.	2
Lobelia	25	" po	1
Majorum	25	Ergota, (po.) 60	50 55
Mentha Piperita	25	Flake White	12 15
" Vir	25	Galla	23
Rue	30	Gambler	7 8
Tanacetum, V	22	Gelatine, Cooper	70
Thymus, V	25	" French	40 60
MAGNESIA.		Glassware flint, 70 per cent.	15
Calcined, Pat.	55 60	by box 60 less	90 15
Carbonate, Pat.	20 22	Glue, Brown	13 25
Carbonate, E. & M.	20 22	" White	17 25
Carbonate, Jennings	35 36	Glycerina	22
OLEUM.		Grana Paradisi	25 55
Absinthium	5 00 25 50	Humulus	25 55
Amygdalae, Dulc	45 50	Hydraag Chlor M. e.	85
Amygdalae, Amarae	8 00 25 25	" Cor	85
Anisi	1 00 25 25	" Ox Rubrum	1 15
Aurant Cortex	2 50	" Ammoniat.	1 15
Bergamli	3 75 40 40	" Unguentum	4 55
Cajuputi	90 100	Hydrargyrum	75
Caryophylli	1 20 25	Ibthyobolla, Am.	1 25 21 50
Cedar	35 65	Indigo	75 100
Chenopodi	25 30	Iodine, Resubi.	3 75 23 85
Cinnamon	1 20 21 25	Iodoform	24 70
Citronella	45	Lupulin	60 65
Conium Mac.	35 65	Lycopodium	50 55
Copaiba	1 20 21 30	Macle	90 85

Morphia, S. P. & W.	2 30 2 55	Seidlitz Mixture	25	Lindseed, boiled	56	59
S. N. Y. Q. &	2 30 2 45	Sinapis	18	Neat's Foot, winter	50	69
C. Co.	2 30 2 45	" opt.	30	strained	50	69
Moschus Canton	2 40	Snuff, Maccaboy, De	35	Spirits Turpentine	45	50
Myristica, No. 1	70 75	Voes	35	PAINTS. bbl. lb.		
Nux Vomica, (po. 20)	10	Snuff, Scotch, De. Voes	35	Red Venetian	1 1/2	20 3
Os. Sepia	33 38	Soda Boras, (po. 13)	13 13	Ochre, yellow Mars	1 1/2	20 4
Pepsin Saac, H. & P. D.	2 00	Soda et Potass Tart.	30 33	" Ber	1 1/2	20 3
Co.	2 00	Soda Carb.	1 1/2 2	Putty, commercial	2 1/2	24 23
Picis Liq. N. C., 1/2 gal	2 00	Soda, Bi-Carb.	5	" strictly pure	2 1/2	24 23
doz	2 00	Soda, Ash	3 1/2 4	Vermilion Prime Amer-	13 216	
Picis Liq., quarts	2 10	Soda, Sulphas	50 55	ican	85 288	
Pil Hydrarg, (po. 80)	2 10	Spts. Ether Co	23 00	Vermilion, English	70 275	
Piper Nigra, (po. 22)	2 10	" Myrcia Dom.	23 00	Green, Peninsular	70 275	
Piper Alba, (po. 25)	2 10	" Myrcia Imp.	23 00	Lead, red	27 1/2	
Pix Burgun	2 10	" Vini Rect. bbl.	2 33	Whiting, white Span.	27 1/2	
Plumbi Aet.	14 15	2 23	2 33	Whiting, Gilders	29 1/2	
Pulvis Ipecac et opil	1 10 21 20	Strychnia Crystal	21 10	White, Paris American	1 00	
Pyrethrum, boxes H	2 10	Sulphur, Subl.	2 1/2 3 1/2	Whiting, Paris Eng.	1 40	
& P. D. Co., doz	2 10	" Roll	2 1/2 3 1/2	Pioneer Prepared Paints	20 21 4	
Pyrethrum, pv	30 35	Tamarinds	8 10	White Villa Prepared	1 00 21 30	
Quassia	8 10	Terebenth Venice	28 30	Paints	1 00 21 30	
Quinia, S. P. & W.	37 42	Theobromae	50 55	VARNISHES.		
" S. German	37 42	Vanilla	9 00 16 00	No. 1 Turp Coach	1 10 21 20	
Rubia Tincturum	13 14	Zinci Sulph	7 8	Extra Turp	160 21 70	
Saccharum Lactis pv	40	OILS.		Coach Body	2 75 23 00	
Salacin	2 00 2 10	Whale, winter	Bbl. Gal	No. 1 Turp Furn.	1 00 21 10	
Sanguis Draconis	40 50	Lard, extra	55 60	Extra Turp Damar	1 55 21 60	
Santonine	24 50	Lard, No. 1	45 50	Japan Dryer, No. 1	70 2 75	
Sapo, W	12 14	Linseed, pure raw	53 56			
" M	10 12					
" G	15					

# HAZELTINE & PERKINS DRUG CO.

Importers and Jobbers of

## --- DRUGS ---

Chemicals and Druggists' Sundries

Dealers in

## Patent Medicines, Paints, Oils, Varnishes.

Sole Agents for the Celebrated Pioneer Prepared Paints.

We are Sole Proprietors of

## WEATHERLY'S MICHIGAN CATARRH REMEDY

We have in stock and offer a full line of

## Whiskies, Brandies, Cins, Wines, Rums.

We are Sole Agents in Michigan for W. D. & Co.,  
Henderson County, Hand Made Sour Mash  
Whisky and Druggists' Favorite  
Rye Whisky.

We sell Liquors for Medicinal Purposes only.  
We give our Personal Attention to Mail Orders and Guar-  
antee Satisfaction.  
All orders are Shipped and Invoiced the same day we re-  
ceive them. Send in a trial order.

Hazeltine & Perkins Drug Co.,  
GRAND RAPIDS, MICH.



## GROCERIES.

## Wools Firm—Hides Lower—Tallow Weak—Furs Strong.

Wools are freely taken by manufacturers, as they believe they are fully as low as they will be and try to force prices on cloths to keep pace with a firm and advancing market for wool. The prices ruling at present are a loss on last season's purchase, and such holders do not offer their stock except to clear out remnants and close the deal.

Hides are lower and weaker and are freely offered at  $\frac{1}{2}$ c below a week ago, with bids  $\frac{1}{2}$  to 1c below. Transactions are few and small, as tanners will not buy freely except at lower prices. The market is not only much lower, but is dull as well.

Tallow does not revive, but tends downward, with large stocks offering.

Furs have had a spurt for higher prices in anticipation of large advances at London sales. At the sales last week, this advance was sharp and well maintained, but not to the extent anticipated, showing that the advance here was far more than it should have been, as usual in such times. The extreme cold weather in Europe created a large demand for the manufacture of furs and has helped clean out old stocks of goods, which will place fresh goods on a firm basis and keep prices well up here. The depression is over.

## A Shortage of Eighteen Per Cent.

GRAND RAPIDS, Jan. 23—I recently purchased five barrels of J. S. Walker's pickles from a local jobber. Noting THE TRADESMAN'S advice on that subject, I concluded to count the four barrels not yet opened, resulting in the disclosure that all were short, as follows:

First barrel, 1,056 pickles.  
Second " 910 "  
Third " 984 "  
Fourth " 1,008 "

Instead of having 4,800 pickles, to which I was entitled, I received only 3,958—210½ pickles per barrel less than the guarantee of the packer. Of course, I reported the shortage to the jobber, and it was made up to me, but I have a poor opinion of the packer who does business that way.

JOHN RYNEBERG,  
Cor. So. Div. and Hall Sts.

## Pickles by the Hundred.

A Grand Rapids pickle dealer is considering the plan of adopting the method of handling pickles pursued at Detroit and Cleveland—selling by the 100 at the grocer's door, the same as oil and compressed yeast are now delivered. By this method no opportunity is given the packer to put up short count and the dealer is not compelled to purchase more than to meet his immediate wants. It is claimed that the plan meets the hearty approval of the dealers in the cities named.

## The Grocery Market.

Sugar is without particular change. Grand Rapids jobbers are quoting granulated at 6½c this week, while Wm. M. Hoyt & Co.'s price is 6-44c. Prunes are higher and firmer, and evaporated apples are a notch nearer the skies. Canned tomatoes and corn are both firmer and are bound to be higher before new goods are in market.

For the finest coffees in the world, high grade teas, spices, etc., see J. P. Visner, 17 Hermitage block, Grand Rapids, Mich. Agent for E. J. Gillies & Co., New York City.

## Card from the Elder Walker.

GRAND RAPIDS, Jan. 26—Yes, "Count your pickles," and, while doing so, weigh your groceries; measure, count and weigh your vegetables; buy your berries in dry measure quarts, not the small tin liquid measures which retail grocers use in selling.

And, now, Mr. TRADESMAN, wholesale and retail dealers, gentlemen in trade generally, it is very poor policy for dishonesty to accuse honesty of false dealing.

According to the report in the Press of the grocers' meeting held last Friday evening, the impression has gone out that the firm which I represent—Walker & Son—is guilty of putting up short count pickles; further, that, during the existence of the Grocers' Association, our pickles used to be full count, whereas, now, they are falling short. This I flatly contradict. Our pickles were always full count before any such organization was ever thought of, and they are so to date. Of 300 barrels sold to the wholesale trade, we have not had one reported short. How could they be when every package is more than count? Of this over count, however, we hear nothing.

I would like to ask the following questions: How many dealers are there who live up to Michigan law? How many sell unadulterated spices? How many are there to-day who, notwithstanding all my former exposures, are selling sulphuric acid vinegar?

You invite continual correspondence to protect the trade, but what about the public—the consumer?

I trust that you will, in all fairness, give this a place in your columns as a simple vindication of the firm which I represent.

I think if people would sweep their own doorsteps before attempting those of their neighbors it would be far better for all concerned.

THOS. WALKER.

## The Pharmacy Law to Be Tested.

From the Belding Banner.

The case of the People vs. Dr. Moorman, which was tried by a jury in Justice Curry's court at Ionia, is creating considerable interest throughout the State. He was found guilty and fined \$20, but immediately took an appeal direct to the Supreme Court. Mr. Dooling, his lawyer, having laid the foundation for such a move by raising the point of the unconstitutionality of the law. As has already been stated, the Doctor is a practicing physician, and, as such, claims he has a perfect right to compound and sell drugs when and wherever he is requested to do so, and is confident the Supreme Court will stand by him. He is in receipt of numerous letters from different parts of the State, written by physicians and druggists, congratulating him on the stand he has taken, and expressing a desire to share the expenses in testing the case, fully believing the law is a piece of class legislation which was enacted solely for the purpose of giving the prime movers fat offices.

## Two in Place of One.

The Michigan Salt Association will expire by limitation on March 31, when two organizations will be formed to handle the product of the State—one composing the manufacturers of the Saginaw Valley and the other including the producers at Manistee and Ludington.

The Proctor & Gamble Co. has declared a quarterly dividend of 2 per cent. on its preferred stock. The net earnings for six months have been \$300,000.

## Hand-Book on Cheesemaking

By Geo. E. Newell.

The Most Comprehensive Work on the Subject Ever Published.

50 CENTS PER COPY.

Address all orders to MICHIGAN DAIRYMAN, Grand Rapids, Mich.

## PRODUCE MARKET.

Apples—Green, \$1.25@4.50 for choice eating and \$3.50@8.75 for cooking stock. Evaporated are firm at 13¢@14¢, and sun-dried are strong at 9¢@10¢.

Beans—The market is more active, but no advance has taken place. Handlers pay \$1.55@1.80 for country picked and find no difficulty in making sales at \$2.05@2.10 for city picked.

Beets—50c per bu.

Butter—Dairy is quiet and in small demand at 17¢@18c per lb. Creamery finds moderate sale at 25¢@30c.

Cabbages—50c per doz. or \$4 per 100.

Carrots—20¢@25c per bu.

Celery—20¢@25c per doz.

Cooperage—Pork barrels, \$1.25; produce barrels 25c.

Cranberries—Cape Cod commands \$11@13 per bbl. and Bell and Cherry are held at \$9.50@10.

Eggs—Fresh are firmly held at 21¢@23c. Cold storage and pickled stock are about out of market.

Field Seeds—Clover, mammoth, \$4.60 per bu.; medium, \$4.10@4.30. Timothy, \$1.50@1.60 per bu.

Lettuce—There is less demand than usual, owing to the great amount of celery on the market.

Onions—Nearly out of market. Dealers pay \$1.25 and hold at \$1.50 per bushel.

Potatoes—The market is steady, the demand continuing good from nearly all points of the compass. Shippers are paying from 80¢@90c per bu.

Squash—15¢ per lb.

Sweet Potatoes—Kiln dried Jerseys are scarce, readily commanding \$4.50 per bu.

Turnips—30¢@35c per bu.

## PROVISIONS.

The Grand Rapids Packing and Provision Co. quotes as follows:

PORK IN BARRELS.	
Mess, new.	11 00
Short cut.	11 00
Extra clear pig, short cut.	12 50
Extra clear, heavy.	12 00
Clear, fat back.	12 50
Boston clear, short cut.	12 50
Clear back, short cut.	12 25
Standard clear, short cut, best.	12 50

SAUSAGE—Fresh and Smoked.	
Pork Sausage.	6½
Ham Sausage.	9
Tongue Sausage.	9
Frankfort Sausage.	7½
Blood Sausage.	5
Bologna, straight.	5
Bologna, thick.	5
Head Cheese.	5

LARD—Kettle Rendered.	
Tierces.	6½
Tubs.	7
50 lb. Tins.	7

LARD.	
	Family.
Tierces.	5½
0 and 50 lb. Tubs.	5½
3 lb. Pails, 20 in a case.	6½
5 lb. Pails, 12 in a case.	6½
10 lb. Pails, 6 in a case.	6½
20 lb. Pails, 4 in a case.	6
50 lb. Cans.	5½

BEEF IN BARRELS.	
Extra Mess, warranted 200 lbs.	7 00
Extra Mess, Chicago packing.	7 00
Boneless, rump butts.	8 75

SMOKED MEATS—Canned or Plain.	
Hams, average 20 lbs.	8½
" " 16 lbs.	9
" " 12 to 14 lbs.	9½
" picnic.	6
" best boneless.	9
Shoulders.	5½
Breakfast Bacon, boneless.	8
Dried beef, ham prices.	8
Long Cuts, heavy.	5½
Briskets, medium.	5½
" light.	5½

## FISH AND OYSTERS.

F. J. Dettenthaler quotes as follows:

FRESH FISH.	
Whitefish.	@10
" smoked.	@10
Trout.	@9
Halibut.	@18
Ciscoes.	@4
Flounders.	@9
Bluefish.	@10
Mackerel.	@25
Cod.	@10
California salmon.	@18

OYSTERS—Cans.	
Fairhaven Counts.	@35
F. J. D. Selects.	@28
Selects.	@23
F. J. D.	@22
Anchors.	@20
Standards.	@18
Favorites.	@16

SHELL GOODS.	
Oysters, per 100.	1 25@1 50
Clams.	75@1 00

BULK GOODS.	
Standards, per gal.	@1 25
Selects.	@1 05
Serrips.	1 50
Clams.	1 50
Scallops.	1 50

## FRESH MEATS.

Swift and Company quote as follows:

Beef, carcass.	5 @ 7
" hind quarters.	6 @ 7½
" fore "	3½ @ 4
" loins, No. 3.	10 @ 10½
" ribs.	@ 8½
" rounds.	5 @ 6
" tongues.	@ 9
Hogs.	4½ @ 4½
Bologna.	@ 5
Pork loins.	@ 5
" shoulders.	@ 5½
Sausage, blood or head.	@ 5
" liver.	@ 5
" Frankfort.	@ 7½
Mutton.	@ 7
Veal.	7

## CANDIES, FRUITS and NUTS.

The Putnam Candy Co. quotes as follows:

STICK CANDY.	
Standard, per lb.	@ 8
" H. H.	@ 8
" Twist.	@ 8
" pails or packages, net weight.	8½
" 24-lb. bbls.	8
Boston Cream.	10
Cut Loaf.	10
Extra H. H.	10

MIXED CANDY.	
	Bbls. Boxes.
Standard, per lb.	7½ 8
Leader.	7½ 8
Special.	8 8½
Royal.	8 8½
Nobby.	9 9½
Broken.	9 9½
Midget.	10 10
English Rock.	9½ 9½
Conserves.	10 10
Cut Loaf.	10 10
Ribbon.	9½ 9½
Broken Taffy.	10½ 10½
Peanut Squares.	11 11
Extra.	11 11
Kindergarten.	12 12
French Creams.	12 12
Valley Creams.	14 14

FANCY—In 5 lb. boxes. Per Box	
Lemon Drops.	60
Sour Drops.	60
Peppermint Drops.	60
Chocolate Drops.	75
H. M. Chocolate Drops.	90
Gum Drops.	40@50
Licorice Drops.	1 00
A. B. Licorice Drops.	80
Lozenges, plain.	70
" printed.	75
Imperials.	70
Mottos.	75
Cream Bar.	60
Molasses Bar.	10@18
Hand Made Creams.	90@100
Plain Creams.	80
Decorated Creams.	1 00
String Rock.	75
Burnt Almonds.	1 00@1 10
Wintergreen Berries.	70

FANCY—In bulk.	
Lozenges, plain, in pails.	12
" printed, in pails.	13
Chocolate Drops, in pails.	13
Gum Drops, in pails.	10
Moss Drops, in pails.	10
Sour Drops, in pails.	10
Imperials, in pails.	12

ORANGES.	
Floridas, fancy 250-300 175-150.	\$3 75@4 00
" 138-126.	3 75@3 50
" 96.	3 25@3 00
Russets, fancy 200-175-150-138.	3 75
" 126-112.	3 50
Valencias, choice to fancy 420.	3 00@3 25
Messinas, " 300-240.	3 00@3 25
" 230.	3 25

LEMONS.	
Messina, choice, 360.	2 75@3 25
" fancy, 360.	3 50
" choice 300.	3 00
" fancy 360.	3 75@4 00

OTHER FOREIGN FRUITS.	
Figs, Smyrna, new, fancy layers.	18@20
" " " choice.	@16
" " " "	@12½
" Fard, 10-lb. box.	@10
" 50-lb. "	@8
" Persian, 50-lb. box.	@5½

NUTS.	
Almonds, Tarragona.	@18
" Ivaca.	@17
" California.	@17
Brazil.	@17
Filberts.	@11½
Walnuts, Grenoble.	@16
" Marbot.	@12
" Chili.	@10½
Table Nuts, No. 1.	@16
" No. 1.	@14½
Pecans, Texas, H. P.	14@16
Cocoanuts, full sacks.	@4 50

PEANUTS.	
Fancy, H. P., Suns.	@ 6
" " Roasted.	8 @ 8½
Fancy, H. P., Stars.	@ 5
" " Roasted.	7 @ 7½
Choice, H. P., Ex Prime.	@ 5
" " Roasted.	7 @ 7½
Fancy, H. P., Steamboats.	@ 6
" " Roasted.	@ 6

## CURTISS &amp; CO.,

WHOLESALE

## Paper Warehouse.

FLOUR SACKS, GROCERY BAGS, TWINE AND WOODEN WARE.

Houseman Block,

Grand Rapids, Mich.



## Wholesale Price Current.

The quotations given below are such as are ordinarily offered cash buyers who pay promptly and buy in full packages.

<b>APPLE BUTTER.</b>	<b>CHICORY.</b>	<b>CHOCOLATE-BAKER'S.</b>
Chicago goods..... 7 1/2 @ 8	Bulk..... 4	German Sweet..... 22
<b>AXLE GREASE.</b>	Red..... 7	Premlum..... 34
Frazer's..... 2 40	<b>CHEESE.</b>	Pure..... 38
Aurora..... 1 75	Good " Cream..... 11 @ 1 1/4	Breakfast Cocoa..... 40
Diamond..... 1 75	Part Skimmed..... 8 @ 9	
Wise's..... 2 25	Sap Sago..... 22	
<b>BAKING POWDER.</b>	Edam..... 1 00	
Therpure, 100 packages..... 1 20	Swiss, imported..... 24 @ 25	
" 1 lb..... 1 56	" domestic..... 15 @ 16	
" 6 oz..... 2 28	Limburger..... 15	
" 1 lb..... 2 76	<b>CHEWING GUM.</b>	
" 12 oz..... 4 30	Rubber, 100 lumps..... 40	
" 1 lb..... 5 40	Spruce, 200 pieces..... 40	
" 5 lb..... 26 00	<b>CATSUP.</b>	
Less 20 per cent. to retailers.	Snider's, 1/2 pint..... 1 35	
Absolute, 1/2 lb. cans, doz..... 1 00	" pint..... 2 30	
" 1 lb..... 1 90	" quart..... 3 50	
Acme, 1/2 lb. cans, 3 doz..... 45	<b>CLOTHES PINS.</b>	
" 1 lb..... 1 10	5 gross boxes..... 50	
" bulk..... 10	Bulk..... 4 @ 4 1/2	
Telfer's, 1/2 lb. cans, doz..... 45	Pound packages..... 27	
" 1 lb..... 85	<b>COFFEE EXTRACT.</b>	
" 5 lb..... 1 50	Valley City..... 75	
Arctic, 1/2 lb. cans..... 60	Felix..... 1 15	
" 1 lb..... 1 20	Hummel's..... 65	
" 5 lb..... 9 60	<b>COFFEE-Green.</b>	
Red Star, 1/2 lb. cans..... 40	Rio, fair..... 21	
" 1 lb..... 80	" good..... 21	
" 5 lb..... 1 50	" prime..... 22	
<b>BATH BRICK.</b>	" fancy, washed..... 23	
English, 2 doz. in case..... 80	" golden..... 23	
Bristol, 2..... 75	Santos..... 22	
American, 2 doz. in case..... 70	Mexican & Guatemala..... 23	
<b>BLUING.</b>	Java, Interior..... 24	
Gross..... 4 00	" Mandehling..... 27	
" 8 oz..... 7 00	Peaberry..... 22	
" pints, round..... 10 50	Mocha, genuine..... 26	
" No. 2, sifting box..... 2 75	To ascertain cost of roasted	
" No. 3..... 4 00	coffee, add 1/2 c. per lb. for roast-	
" No. 5..... 4 00	ing and 15 per cent. for shrink-	
" 1 oz ball..... 4 50	age.	
<b>BROOMS.</b>	<b>COFFEES-Package.</b>	
No. 2 Hurl..... 1 75	Bunola..... 24 1/2	
No. 1..... 2 00	" In cabinets..... 24 1/2	
No. 2 Carpet..... 2 25	McLaughlin's XXXX..... 24 1/2	
No. 1..... 2 50	Lion..... 24 1/2	
Parlor Gem..... 2 75	" In cabinets..... 25 1/2	
Common Whisk..... 90	Durham..... 24 1/2	
Fancy..... 1 30	<b>CLOTHES LINES.</b>	
Mill..... 3 25	Cotton, 40 ft. per doz..... 1 35	
Warehouse..... 2 75	" 50 ft..... 1 50	
<b>BUCKWHEAT FLOUR.</b>	" 60 ft..... 1 75	
Rising Sun..... 5 00	" 70 ft..... 2 00	
York State..... 4 50	" 80 ft..... 2 25	
Self Rising..... 4 50	" 90 ft..... 2 50	
<b>CANDLES.</b>	Jute..... 1 00	
Hotel, 40 lb. boxes..... 10	" 72 ft..... 1 15	
Star, 40..... 9 1/2	<b>CONDENSED MILK.</b>	
Paraffine..... 11	Eagle..... 7 50	
Wicking..... 25	Anglo-Swiss..... 6 00 @ 7 70	
<b>CANNED GOODS.</b>	<b>COUPONS.</b>	
Clams, 1 lb. Little Neck..... 1 10	" "Superior."..... 2 50	
Clam Chowder, 3 lb..... 2 10	\$ 2, "..... 3 00	
Cove Oysters, 1 lb. stand..... 1 25	\$ 5, "..... 3 00	
" 2 lb..... 2 25	\$ 10, "..... 5 00	
Lobsters, 1 lb. picnic..... 1 90	\$ 20, "..... 6 00	
" 2 lb..... 2 65	" "Tradesman."..... 2 00	
" 1 lb. Star..... 2 50	\$ 1, per hundred..... 2 00	
" 2 lb. Star..... 3 25	\$ 2, "..... 2 50	
Mackerel, in Tomato Sauce..... 3 50	\$ 5, "..... 3 00	
" 1 lb. stand..... 1 20	\$ 10, "..... 4 00	
" 2 lb..... 2 00	\$ 20, "..... 5 00	
" 3 lb. in Mustard..... 3 50	Subject to the following dis-	
" 3 lb. soured..... 3 50	counts:	
Salmon, 1 lb. Columbia 1 75 @ 1 90	200 or over..... 5 per cent.	
" 1 lb. Alaska..... 61 90	500..... 10 "	
Sardines, domestic 1/4 s..... 6	1000..... 20 "	
" 1/2 s..... 8	<b>CRACKERS.</b>	
" Mustard 1/4 s..... 11	Kenosha Butter..... 7 1/2	
" spiced 1/4 s..... 10	Seymour..... 5 1/2	
Trout, 3 lb. brook..... 2 50	Butter..... 5 1/2	
<b>APPLES.</b>	" family..... 5 1/2	
Gallons..... 4 00	" biscuit..... 6 1/2	
Apricots..... 2 50	Boston..... 7 1/2	
Blackberries..... 1 10	City Soda..... 4 1/2	
Cherries, red..... 1 30	Soda..... 6	
" pitted..... 1 40	S. Oyster..... 5 1/2	
Damsons..... 1 50	City Oyster, XXX..... 5 1/2	
Egg Plums..... 1 10	Strictly pure..... 38	
Gooseberries..... 1 10	Grocers..... 25	
Green Gages..... 1 10	<b>DRIED FRUITS.</b>	
Peaches, pie..... 1 90 @ 2 00	<b>DOMESTIC.</b>	
" seconds..... 2 30	Apples, sun-dried..... 10 @ 10 1/2	
" stand..... 2 65	evaporated..... 13 @ 14	
" California..... 2 85	Apricots..... 20 @ 21	
Pears..... 1 50	Blackberries..... 10 @ 11	
Pineapples, common..... 1 25	Peaches..... 20 @ 22	
" sliced..... 2 75	<b>PRUNES.</b>	
" grated..... 3 00	Turkey..... 9	
Quinces..... 1 10	Bosnia..... 10	
Raspberries, black..... 1 30	French..... 11	
" red..... 1 40	<b>PEEL.</b>	
Strawberries..... 1 25	Lemon..... 18	
Whortleberries..... 1 40	Orange..... 18	
<b>MEATS.</b>	<b>CITRON.</b>	
Corned beef..... 2 00	In drum..... 18	
Roast..... 1 75	In boxes..... 20	
<b>VEGETABLES.</b>	<b>CURRENTS.</b>	
Beans, soaked Lima..... 85	Zante, in barrels..... 5 1/2	
" Green Lima..... 61 90	" in 1/4 bbls..... 5 1/2	
" String..... 90	" in less quantity..... 5	
" Stringless..... 90	<b>RAISINS-California.</b>	
" Lewis's Boston Baked..... 1 40	Bags..... 2 10	
Corn, stand, brands..... 1 00 @ 1 10	London Layers, 2 cr'n..... 2 10	
Peas, soaked..... 75	" fancy..... 2 40	
" marrofat..... 61 30	Muscatsels, 2 crown..... 1 65	
" stand June..... 1 40	" 3..... 2 00	
" sifted..... 1 75	Foreign..... 25	
" fine French..... 2 10	Valencias..... 8	
Mushrooms..... 1 80	Ondaras..... 8 1/2 @ 9	
Pumpkin..... 61 30	Sultanas..... 16 @ 20	
Squash..... 1 10	<b>FARINACEOUS GOODS.</b>	
Succotash, soaked..... 85	Farina, 100 lb. kegs..... 04	
" standard..... 1 30	Hominy, per bbl..... 4 00	
Tomatoes, stand br'ds 1 0 @ 1 10	Macaroni, dom 12 lb box..... 55	
<b>CHOCOLATE-BAKER'S.</b>	" imported..... 21	
German Sweet..... 22	Pearl Barley..... 3 @ 3 1/2	
Premlum..... 34	Peas, green..... 21 10	
Pure..... 38	" split..... 3 1/2	
Breakfast Cocoa..... 40	Sago, German..... 5	

<b>SCALES-Perfection.</b>	<b>SUN CURED.</b>	<b>MEAL.</b>
Tea, 2-lb. tin scoop..... 6 50	Fair..... 20	Bolted..... 1 45
" "brass"..... 7 25	Good..... 22	Granulated..... 1 65
" 5-lb. tin scoop..... 8 75	Choice..... 24	<b>FLOUR.</b>
" "brass"..... 8 75	Choicest..... 32	Straight, in sacks..... 5 00
Grocers', 11-lb. tin scoop..... 11 00	Dust..... 10 @ 14	" "barrels..... 5 20
" "brass"..... 12 25	<b>BASKET FIRED.</b>	Patent " "barrels..... 6 00
" 22-lb. tin "..... 13 25	Fair..... 20	" "sacks..... 6 20
" "brass"..... 14 75	Choice..... 25	Graham " "sacks..... 4 30
<b>STARCH.</b>	Choicest..... 35	Rye..... 2 00
Corn..... 6 1/4	Extra choice, wireleaf..... 40	<b>MILLSTUFFS.</b>
20-lb boxes..... 6 1/4	<b>GUNPOWDER.</b>	Brant..... 20 00
40-lb "..... 6 1/4	Common to fair..... 25	Screenings..... 16 10
" Gloss..... 6	Extra fine to finest..... 50	Middlings..... 21 00
1-lb packages..... 6	Choicest fancy..... 75	Mixed Feed..... 22 00
3-lb "..... 6	<b>oolong.</b>	Coarse meal..... 22 00
6-lb "..... 6 1/4	Common to fair..... 25	<b>RYE.</b>
40 and 50 lb. boxes..... 4 1/2	Superior to fine..... 30	No. 1..... 57
Barrels..... 4 1/2	Fine to choicest..... 55	No. 1..... 1 20
<b>SNUFF.</b>	Common to fair..... 20	No. 2..... 1 15
Scotch, in bladders..... 37	Superior to fine..... 40	<b>CORN.</b>
Maccaboy, in jars..... 35	Young & Hyson..... 18	Small lots..... 58
French Rappee, in jars..... 43	Common to fair..... 18	Car..... 55
<b>SOAP.</b>	Superior to fine..... 30	<b>OATS.</b>
Detroit Soap Co.'s Brands.	<b>ENGLISH BREAKFAST.</b>	Small lots..... 52
Superior..... 3 30	Fair..... 25	Car..... 48
Queen Anne..... 3 85	Choice..... 30	<b>HAY.</b>
German Family..... 3 00	Best..... 55	No. 1..... 9 00
Mottled German..... 3 00	Tea Dust..... 8 @ 10	No. 2..... 8 00
Old German..... 2 00	<b>TOBACCO-Fine Cut.</b>	<b>HIDES, PELTS and FURS.</b>
U. S. Big Bargain..... 2 70	D. Scotten & Co.'s Brands.	Perkins & Hess pay as fol-
Frost, Floater..... 3 75	Hiawatha..... 60	lows, nominal:
Cocoa Castile..... 3 00	Sweet Cuba..... 34	<b>HIDES.</b>
Allen B. Wrisley's Brands.	<b>TOBACCO-Plug.</b>	Green..... 4 @ 5
Old Country, 80..... 3 20	Jas. G. Butler & Co.'s Brands.	Part Cured..... 25
Uno, 100..... 3 50	Something Good..... 37	Full..... 5 @ 5 1/2
Bouncer, 100..... 3 00	Peach..... 34	Dry..... 6 @ 7
<b>SODA.</b>	" "Tobacco"..... 35	Kips, green..... 4 @ 5
Boxes..... 5 1/2	<b>TOBACCO-Smoking.</b>	" cured..... 5 @ 5 1/2
Kegs, English..... 4 1/2	Hector..... 17	Calfskins, green..... 5 @ 6
<b>SAL SODA.</b>	Plow Boy, 2 oz..... 32	" cured..... 5 @ 7
Kegs..... 1 1/4	" 4 oz..... 31	Deacon skins..... 10 @ 30
Granulated, boxes..... 2	" 15 oz..... 32	No. 2 hides 1/2 off.
<b>SEEDS.</b>	<b>VINEGAR.</b>	<b>PELTS.</b>
Mixed bird..... 4 1/2 @ 6	40 gr..... 8	Shearlings..... 10 @ 25
Canary..... 9	50 gr..... 9	Estimated wool, per lb..... 28
Caraway..... 3 1/2	<b>PAPER &amp; WOODENWARE.</b>	<b>WOOL.</b>
Canary..... 3 1/2	<b>PAPER.</b>	Washed..... 20 @ 30
Hemp..... 3 1/2	Curtiss & Co. quote as fol-	Unwashed..... 10 @ 22
Anise..... 13	lows:	Outside prices are for No. 1 only
Rape..... 6	Straw..... 175	Badger..... 20 @ 21 00
Mustard..... 7 1/2	Rockfalls..... 200	Bear..... 5 00 @ 25 00
<b>SALT.</b>	Hardware..... 24	Beaver..... 2 00 @ 8 00
Common Fine per bbl..... 20	Bakers..... 24 1/2	Cat, house..... 05 @ 25
Solar Rock, 56 lb. sacks..... 27	Dry Goods..... 5 1/2 @ 6	Cat, wild..... 10 @ 50
28 pocket..... 1 75	Jute Manila..... 6 1/2 @ 8	Coon..... 25 @ 90
60 "..... 2 00	Red Express No. 1..... 4	Fisher..... 4 00 @ 6 00
100 "..... 2 15	" No. 2..... 4	Fox, cross..... 2 00 @ 5 00
Ashton bu. bags..... 75	<b>TWINES.</b>	Fox, red..... 1 00 @ 1 75
Higgins..... 75	48 Cotton..... 25	Fox, gray..... 1 00 @ 80
Warsaw..... 35	Cotton, No. 1..... 22	Lynx..... 2 00 @ 3 00
" 1/2 bu..... 20	" No. 2..... 18	Martin, pale and yel-
Diamond Crystal, cases..... 1 50	Sea Island, assorted..... 40	low..... 40 @ 75
" 28-lb sacks..... 50	No. 5 Hemp..... 18	Martin, dark..... 1 50 @ 3 00
" 56-lb..... 50	No. 6..... 17	Mink..... 25 @ 1 00
" 60 pocket..... 2 10	Wool..... 7	Muskat..... 07 @ 16
" 28 "..... 2 10	<b>WOODENWARE.</b>	Opossum..... 05 @ 15
" barrels..... 1 75	Tubs, No. 1..... 7 00	Otter..... 3 00 @ 8 00
<b>SALERATUS.</b>	" No. 2..... 6 00	Skunk..... 10 @ 1 25
Church's, Arm & Hammer..... 5 1/2	" No. 3..... 5 00	Wolf..... 1 00 @ 3 00
Dwight's Com..... 5 1/2	Pails, No. 1, two-hoop..... 1 50	Beaver castors, per
Taylor's..... 5 1/2	" No. 1, three-hoop..... 1 75	lb..... 2 00 @ 5 00
DeLand's Cap Sheaf..... 5 1/2	Clothespins, 5 gr. boxes..... 50	<b>DEERSKINS-Per pound.</b>
Our Leader..... 5	Bowls, 11 inch..... 1 00	Thin and green..... 10
<b>STYRPS.</b>	" 13 "..... 1 25	Long gray..... 20
Corn, barrels..... 25	" 15 "..... 2 00	Gray..... 25
" one-half barrels..... 27	" 17 "..... 2 75	Red and blue..... 35
Pure Sugar, bbl..... 30 @ 40	" assorted, 17s and 19s..... 2 75	<b>MISCELLANEOUS.</b>
" half barrel..... 30 @ 42	Baskets, market..... 35	Tallow..... 3 @ 3 1/2
<b>SWEET GOODS.</b>	" bushel..... 1 50	Grease butter..... 1 @ 2
Ginger Snaps..... 7	" willow c'ths, No. 1..... 5 75	Switches..... 1 1/2 @ 2
Sugar Creams..... 8 1/2	" "No. 2..... 6 25	Ginseng..... 2 5 @ 3 00
Frosted Creams..... 8	" "No. 3..... 7 25	<b>OILS.</b>
Graham Crackers..... 8	" splint..... No. 2 4 25	he Standard Oil Co. quotes as
Oatmeal Crackers..... 8	" "No. 3..... 5 00	follows:
<b>SHOE POLISH.</b>	Jettine, 1 doz. in box..... 75	Water White..... 9
<b>TEAS.</b>	<b>JAPAN-Regular.</b>	Michigan test..... 8 1/2
Fair..... 20	Good..... 22	Naptha..... 7 1/2
Good..... 22	Choice..... 24	Gasoline..... 9 1/2
Choicest..... 32 @ 36	Dust..... 10 @ 14	Cylinder..... 27 @ 36
<b>TEAS.</b>	All wheat bought on 60 lb. test.	Engine..... 13 @ 21
Fair..... 20		Black, 15 Cold Test..... 9 1/2

# El. Puritano Cigar.

## The Finest 10 Cent Cigar ON EARTH.



MANUFACTURED BY

**DILWORTH BROTHERS,**  
PITTSBURGH.

TRADE SUPPLIED BY

**I. M. CLARK & SON,**  
Grand Rapids.

**BRADDOCK, BATEMAN & CO.,**  
Bay City.

# PERKINS & HESS

## DEALERS IN

# Hides, Furs, Wool & Tallow,

NOS. 122 and 124 LOUIS STREET, GRAND RAPIDS, MICHIGAN.  
WE CARRY A STOCK OF CAKE TALLOW FOR MILL USE.



## THE MYSTERIOUS BURGLAR.

Written for THE TRADESMAN.

[CONTINUED FROM LAST WEEK.]

"Here was a revelation indeed! I had noticed that one of them had stared at me as if transfixed by a spell for an instant only, but as if his thoughts would pierce my very brain. I was now wide awake and listening, though pretending otherwise, my thoughts crowding rapidly one upon another.

"Of course they did not know me, but I knew them. How did we happen to meet on the same train? What were they doing at the small town where they boarded the train? Would they leave the train at B—, and, if so, were they intending to visit our store that night? If they supposed I was following them, would they murder me if circumstances permitted? These and other questions chased each other through my fevered brain as I was trying to catch some of their conversation. At all events I would watch their movements if possible. They spoke in low tones, but with my sense of hearing sharply on the alert, I could occasionally distinguish a word and a sentence. 'It won't do to take chances' came to my ear. 'I would swear he is the man,' 'How did he get out of the door,' and 'He, of course, doesn't know us,' were also distinct. Before the train reached B, I arose, turned my back to the men, and, with my overcoat on my arm, passed back to the rear, keeping my head in such a position that no clear view of my face could be seen. From the platform outside I could watch them without being seen, and as they arose from their seat to leave the car by the front door, I stepped off on the opposite side from the depot and passed quickly behind a building on that side of the track. As the train left, I saw them inside the station conversing together, both afterward crossing the street to a hotel. During the next two hours I wandered about, my walk being by different routes, principally between that hotel and our store, until I was satisfied my burglars had retired for the night, then I sought another hotel in another part of the city and slept, as only a man can when his mind is at rest, and the goal he has been hoping to reach, almost in sight.

"I breakfasted at a late hour the following morning and at three different times afterward left my hotel for the store to inform my partners of my strange adventures of last night, and to discuss with them privately, our plans for the future. What turned me back each time? for I started with the determination to go there, and no other thought entered my mind. Why did I start on my walk so brisk, and determinedly, and then return slowly and thoughtfully as if I hardly knew why, or realized what I was doing? The last time I made an effort to reach the store I had not proceeded one block in the direction until I came near falling, by a sudden jerk backward, as if from a hand on the collar of my coat, and with the exclamation in a whisper close to my ear, 'Don't go!' I then began to conclude I was not in a proper condition to go anywhere; and remained in my room at the hotel until an hour when I felt confident of finding Mr. Barnett at his house, whither I then at once repaired. I think I know why I did not reach the store that morning, yet feeling incompetent to satisfactorily explain the cause to others, I must content the reader by repeating what I have previously said, that

I do not believe it was from any unnatural reason, and leave the rest to his own researches and philosophy. I am here reminded of a line from Pope which is very applicable: 'One thing is clear: whatever is, is right;' for had I reached the store that morning, it will be seen hereafter that my purpose would have been completely defeated. Before I reached Barnett's residence, I had been in a deep study over the possibilities of this robbery and new thoughts seemed to come to me; and while I was reciting to him the incidents of the past night and this morning, I suddenly asked if he had ever suspected that our partner, Mr. Ryan, was possibly connected with this theft. He did not seem startled at the question, but calmly replied: 'Yes, the thought did come to me once or twice, but was as quickly dismissed, for I would as soon suspect you or I as Ryan. Why should he desire to rob himself—not only of goods, but reputation and—worse than all—his freedom if caught?' 'Mr. Barnett,' I rejoined, 'I have not even a shadow of legal proof that Mr. Ryan is an accomplice in this robbery, but to-day I am so strongly impressed that he is the chief of this trio that it seems to set every other argument aside, and to my mind is almost positive knowledge. But,' I continued, 'we shall see, as I also feel confident the denouement will be reached to-night. With your permission, I will have four or five policemen on hand, who at the proper moment will arrest the parties at their work, as there is little doubt that to-night, or to-morrow night at the farthest, the men I saw on the train last night will be seen by me inside our store; and, sir, *that front door is left unbarred on purpose*, by our partner in business, in order that they may gain admission! Mr. Ryan is not aware that I am in the city, unless informed by the two men whom I saw leave the depot for a hotel last night and it is therefore best that I remain in your house, and out of sight, except at night, while I am here. Should he mention my name or ask if I am here, you may then be positive that I am right in my impression, and place him under police surveillance at once. Why? Because he will have been in communication with those men, whom I know have been in our store—will know that I came, and may, unthinkingly, give himself away.'

"When Mr. Barnett returned that night, he was sad and dejected from the questions asked him by our partner, Ryan, and was convinced that in some manner he was connected with the robbery.

"I will not weary you with any more details, except to say that, with myself for a pilot, the police found the unsuspecting trio at work, and arrested them all that night. From only one place could they be seen and that was where the few rays of light came through the crevice in the shutters, and through which I had before observed two of them, while lying on my bed at night forty miles distant! The police found every door barred, and were obliged to command Ryan to open one and allow them to enter. Ryan was dogged and would say nothing, but after being committed for trial, one of the others turned state's evidence and disclosed all. The first inception of the plot was concocted by Ryan, who had known these rascals from boyhood. He was to furnish them with false keys and to leave one of the

## Wall Paper and Window Shades.

House and Store Shades Made to Order.

NELSON BROS. &amp; CO.,

68 MONROE STREET.

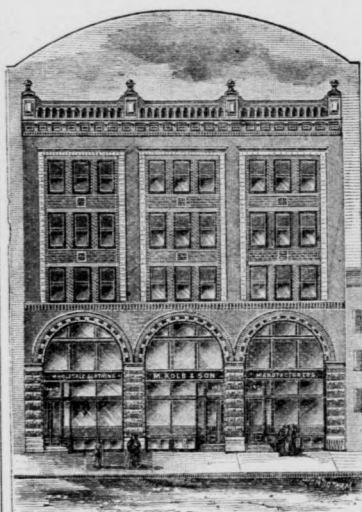
ESTABLISHED 30 YEARS.

## Michael Kolb &amp; Son,

ONE OF THE OLDEST AND MOST RELIABLE

## Wholesale Clothing Manufacturers

ROCHESTER, N. Y.

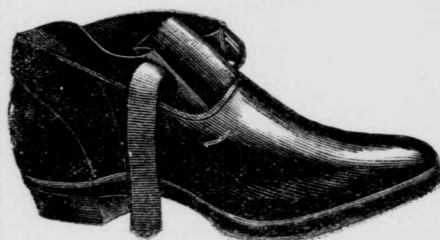


A BUSINESS established 30 years speaks well for its integrity and it is just 30 years since Michael Kolb first entered into the wholesale Clothing Manufacturing Business at Rochester, N. Y., and it is an admitted fact through the trade generally that he has not a rival in style, fit and make up of every garment shipped out of that eminent house of Michael Kolb & Son. The senior member of the firm always was and is opposed to leaders or baits in any special line, he adopts the honest system of small profits, one price and quick returns.

The firm's representative in Michigan, William Connor, who is in his tenth year with us, will wait upon any of the trade and show our line, buy or not buy, giving every one an opportunity to see our line, learn our prices and equitable terms and trusting to future events. In addition, Mr. Connor attends periodically at Sweet's Hotel in Grand Rapids and will be there Thursday, Friday and Saturday, Feb. 5, 6 and 7, 1891, when customers'

expenses are paid who meet him there to buy. Such of the trade wishing him to call, kindly address William Connor, Box 346, Marshall, Mich.

MICHAEL KOLB &amp; SON.



Pennsylvania Lumberman's.

The best fitting Stocking Rubbers in the market. A full line of Lyeomg Rubbers on hand. Try them.

GEO. H. REEDER &amp; CO.,

State Agents for  
LYCOMING RUBBER CO.

158 and 160 East Fulton Street.

## MOSELEY BROS.,

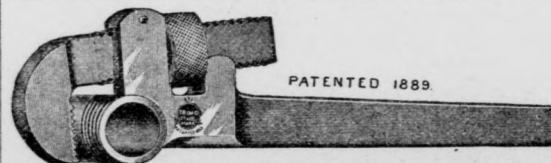
—WHOLESALE—

## Fruits, Seeds, Oysters and Produce

All kinds of Field Seeds a Specialty.

If you are in market to buy or sell Clover Seed, Beans or Potatoes, will be pleased to hear from you.

26, 28, 30 and 32 Ottawa St., - - GRAND RAPIDS



PRIMO

Pipe Wrench

Made of Forged Steel and Interchangeable in all its Parts.

SOLD BY

HESTER &amp; FOX, - - - Grand Rapids, Mich.



doors—front or rear, as might be agreed upon—unbarred so they could enter, and he was to leave the goods to be taken each night in a certain place and with certain marks on the tickets attached, that they might do the work in haste and depart. Ryan made every appointment of the nights they were to come after goods, which was always through the mail and in language understood only by themselves. Ryan was to be on, or at the head of the stairway above whenever they came, in order to see that no others accompanied them, and that they carried away only such goods as he had an account of, also as had been agreed, that if the two were caught in the store, he would be found in bed in his room—'drugged' and, of course, innocent. After a long time, however, he became careless and was with them—partially dressed—on the ground floor. Thus was he seen through the fatal crevice on the night when arrested. The systematic robbery had been carried on much longer than was suspected, and goods to the value of \$5,000 had been taken. These had been all shipped out of the state and were found in fair order, stored in a safe place, hundreds of miles away, as the two strangers were to have opened a dry goods store the coming spring in a western country town. In due time, Ryan was to sell out his interest in the store at B. and engage with them as an active partner. It was such an aggravated case of larceny that Ryan and one of his pals were each given the full extent of the law, but what became of them after the expiration of their sentences I never knew.

"Long afterward, the short, stout man who turned state's evidence and thus escaped punishment, said he desired I would answer a few questions. 'First,' said he, 'do you remember the time I came near shooting you?' 'I think I do,' was my reply. 'Then please inform me, if you will, how and when you entered that store, and how and where you left it, when I pointed my revolver at you?' 'I may as well be candid,' I answered, 'and tell you that I was not there in person or body that night, but was certainly at my home, forty miles distant, where my wife found me on the floor where I fell.' 'My God!' cried the man, 'is it possible you speak the truth?' 'I certainly do,' said I. 'I saw you, apparently, fall, just as I was going to speak to you and what in the world became of you, was always a question with me. I did not intend to shoot you, and should to the latest hour of my life have believed it all a delusion, had I not afterward seen and recognized you on the train. We supposed you went to some point farther East that night, as we did not see you leave the train, but, for fear of being watched, waited until the following night to make our usual theft.' 'My mind and eye were there and upon you in our store that night,' I rejoined, 'and thus I instantly recognized you on the train. I saw that scar upon your temple as plainly that night at the store as I do now.' 'And we have both had the same strange experience,' said the burglar; 'you to see me while out of the body and I to see you in that condition, while yet in mine. Wonder of wonders! He reached out to shake hands with me, as he said: 'Mr. Patton, you have, in a few minutes, done me a life service. You have made a better man of me and opened to me a new life. Now I know that life is real and eternal! It can never die. Good-bye.'"

## Crockery &amp; Glassware

LAMP BURNERS.	
No. 0 Sun	45
No. 1 "	50
No. 2 "	75
Tubular	75
LAMP CHIMNEYS.—Per box	
6 doz. in box.	
No. 0 Sun	1 75
No. 1 "	1 88
No. 2 "	2 70
First quality.	
No. 0 Sun, crimp top	2 25
No. 1 "	2 40
No. 2 "	3 40
XXX Flint.	
No. 0 Sun, crimp top	2 60
No. 1 "	2 80
No. 2 "	3 80
Pearl top.	
No. 1 Sun, wrapped and labeled	3 70
No. 2 "	4 70
La Bastic.	
No. 1 Sun, plain bulb, per doz.	1 25
No. 2 "	1 50
No. 1 crimp, per doz.	1 35
No. 2 "	1 60
STONEWARE—AKRON.	
Butter Crocks, per gal.	06 1/4
Jugs, 1/2 gal., per doz.	75
" 1 "	90
" 2 "	1 80
Milk Pans, 1/2 gal., per doz. (glazed 75c)	65
" 1 "	75

## F. J. DETTENPHALER

JOBBER OF

Bulk and Canned

## OYSTERS,

And Fresh and Salt

## Lake Fish &amp; Ocean Fish

Mail Orders Receive Prompt Attention.

See quotations in another column.

GRAND RAPIDS.

Spring Season 1891.

If You desire to sell

## Carpets by Sample

Send for

Circular and Price List.

## Smith &amp; Sanford,

GRAND RAPIDS.

## EDMUND B. DIKEMAN

THE GREAT

## Watch Maker

AND Jeweler,

44 CANAL ST.,

Grand Rapids - Mich.

## Grand Rapids &amp; Indiana.

In effect December 7, 1890.

TRAINS GOING NORTH.

Arrive from	Leave going
South.	North.
For Saginaw, solid train	5:15 a m
For Traverse City	7:30 a m
For Traverse City & Mackinaw	9:20 a m
For Saginaw, solid train	11:30 a m
For Cadillac	4:30 p m
For Mackinaw	5:00 p m
From Kalamazoo	8:50 p m
	10:30 p m

TRAINS GOING SOUTH.

Arrive from	Leave going
North.	South.
For Cincinnati	6:00 a m
For Kalamazoo and Chicago	10:15 a m
From Saginaw	11:45 a m
For Cincinnati	2:30 p m
For Kalamazoo and Chicago	5:30 p m
From Saginaw	10:30 p m

Trains marked (p) run daily; (s) daily except Sunday.  
Sleeping and parlor car service: North—11:30 a m train, parlor chair car for Mackinaw City; 10:30 p m train, Wagner sleeping car for Mackinaw City. South—6:30 a m train, parlor chair car for Cincinnati; 10:30 a m train, through parlor coach to Chicago; 6 p m train, Wagner sleeping car for Cincinnati; 11:05 p m train, Wagner sleeping car for Chicago.

## Muskegon, Grand Rapids &amp; Indiana.

For Muskegon—Leave.	From Muskegon—Arrive.
7:00 a m	10:10 a m
1:15 a m	3:45 p m
5:40 p m	8:45 p m

Through tickets and full information can be had by calling upon A. Almuist, ticket agent at Union Station, or George W. Munson, Union Ticket Agent, 67 Monroe street, Grand Rapids, Mich.  
C. L. LOCKWOOD,  
General Passenger and Ticket Agent.

## Detroit, Grand Haven &amp; Milwaukee.

GOING WEST.	Arrives.	Leaves
*Morning Express	12:30 p m	1:00 p m
*Through Mail	5:00 p m	5:10 p m
*Grand Rapids Express	10:25 p m	7:05 a m
*Night Express	6:40 a m	7:30 a m
*Mixed		

GOING EAST.	Arrives.	Leaves
*Detroit Express	6:50 a m	6:50 a m
*Through Mail	10:10 a m	10:20 a m
*Evening Express	3:30 p m	3:45 p m
*Night Express	5:50 p m	10:55 p m

\*Daily, Sundays excepted. \*Daily.  
Detroit Express leaving 6:50 a m has Wagner parlor and buffet car attached, and Evening Express leaving 3:45 p m has parlor car attached. These trains make direct connection in Detroit for all points East.  
Express leaving at 10:55 p m has Wagner sleeping car to Detroit, arriving in Detroit at 7:40 a m.  
Tickets and sleeping car berths secured at D., G. H. & M. R'y offices, 23 Monroe St., and at the depot.  
Jas. CAMPBELL, City Passenger Agent  
Jno. W. LOUD, Traffic Manager, Detroit.

## Toledo, Ann Arbor &amp; Northern.

For Toledo and all points South and East, take the Toledo, Ann Arbor & North Michigan Railway from Owosso Junction. Sure connections at above point with trains of D., G. H. & M., and connections at Toledo with evening trains for Cleveland, Buffalo, Columbus, Dayton, Cincinnati, Pittsburg, Creston, Orville and all prominent points on connecting lines.  
A. J. PAISLEY, Gen'l Pass. Agent

## CHICAGO &amp; WEST MICHIGAN RY.

OCTOBER 5, 1890.

DEPART FOR	A. M.	P. M.	P. M.	P. M.	P. M.
Chicago	9:00	11:00	11:35		
Indianapolis		11:00	11:35		
Benton Harbor	9:00	11:00	11:35		
St. Joseph	9:00	11:00	11:35		
Traverse City	9:25	11:05	11:35		
Muskegon	9:00	11:00	5:05	18:40	
Manistee	9:25	11:05			
Ludington	9:25	11:05			
Baldwin	9:25	11:05	11:30		
Big Rapids	9:25	11:05			
Grand Haven	9:00	11:00	5:05	18:40	
Holland	9:00	11:00	5:05	18:40	11:35

\*Week Days. \*Every day. \$Except Saturday.

9:00 A. M. has through chair car to Chicago. No extra charge for seats.

1:00 P. M. runs through to Chicago solid with Wagner buffet car; seats 75 cts.

5:05 P. M. has through chair car to Manistee, via M. &amp; N. E. R.; solid train to Traverse City.

11:30 P. M. solid train has sleeper for Traverse City.

11:35 P. M. is solid train with Wagner parlor sleeping car through to Chicago, and also a combination sleeping and parlor car through to Indianapolis, via Benton Harbor.

## DETROIT, NOVEMBER 30, 1890.

## Lansing &amp; Northern R R

DEPART FOR	A. M.	P. M.	P. M.
Detroit and East	7:25	11:20	6:25
Lansing	7:25	11:20	6:25
Howell	7:25	11:20	6:25
Grand Ledge	7:25	11:20	6:25
Lake Odessa	7:25	11:20	6:25
Plymouth	7:25	11:20	6:25
Howard City	7:30	11:20	6:25
Edmore	7:30	11:20	6:25
Alma	7:30	11:20	6:25
St. Louis	7:30	11:20	6:25
Saginaw City	7:30	11:20	6:25

\*Every Day. \*Week Days.

7:25 A. M. runs through to Detroit with parlor car; seats 25 cents.

1:20 P. M. Has through Parlor car to Detroit. Seats, 25 cents.

6:25 P. M. runs through to Detroit with parlor car, seats 25 cents.

For tickets and information apply at Union Ticket Office, 67 Monroe street, or Union station.  
Geo. DEHAVEN, Gen. Pass'r Agt.

## MICHIGAN CENTRAL

"The Niagara Falls Route."

DEPART.	ARRIVE
Detroit Express	7:20 a m 10:00 p m
Mixed	6:30 a m 5:00 p m
Day Express	12:00 a m 10:00 a m
*Atlantic & Pacific Express	11:15 p m 6:00 a m
New York Express	5:40 p m 1:15 p m

\*Daily.

All other daily except Sunday.

Sleeping cars run on Atlantic and Pacific Express

trains to and from Detroit.

Parlor cars run on Day Express and Grand Rapid

Express to and from Detroit.

FRED M. BRIGGS, Gen'l Agent, 85 Monroe St.

G. S. HAWKINS, Ticket Agent, Union Depot.

Geo. W. MUNSON, Union Ticket Office, 67 Monroe St.

O. W. RUGGLES, G. P. &amp; T. Agent, Chicago.

FIT FOR  
A Gentleman's  
Table:All goods bearing the  
name of

THURBER, WHYLAND &amp; CO.,

OR

ALEXIS GODILLOT, JR.

Grocers visiting New York are cordially invited to call and see us, and if they wish, have their correspondence addressed in our care. We shall be glad to be of use to them in any way. Write us about anything you wish to know.

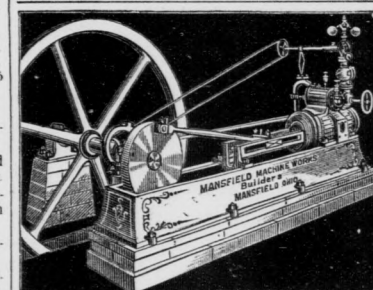
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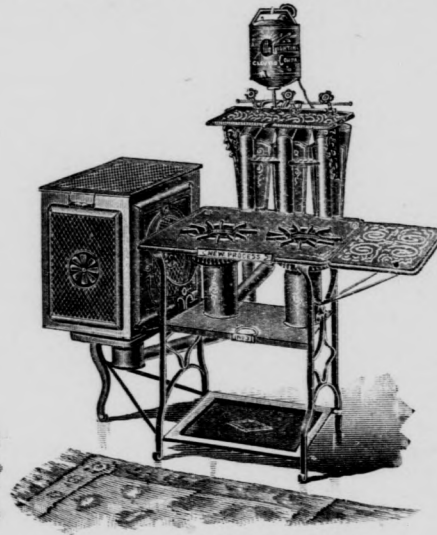
Selling Agents for the Wonderful New  
Process Vapor Stoves.



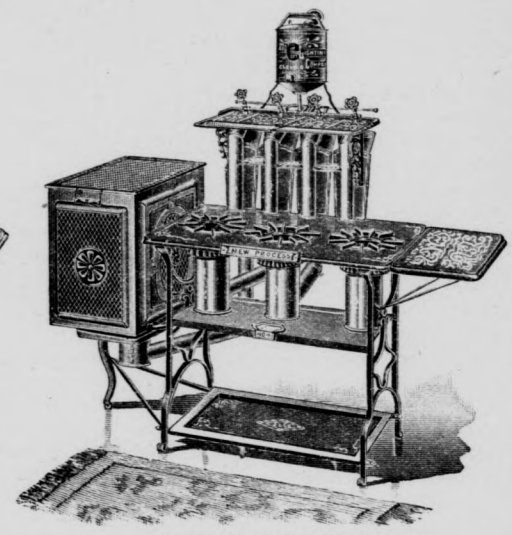
No. 1.—List \$16.00 each,  
with oven, \$18.00.



No. 2.—List \$18.00 each;  
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**H. LEONARD & SONS, Grand Rapids, Mich.**

### CONFESSIONS OF A DRUMMER.

II.

Written for THE TRADESMAN.

It took me a long time to get over my first experience as a drummer. For weeks I heard nothing but eggs by day and dreamed nothing but eggs by night. Even now when I do business with Jones & Company my card is of no avail. I am "Eggs" to the firm, and probably always shall be. I don't care. I can stand it as long as they buy my goods.

I must admit, however, that my first trip on the road was not a continual round of pleasure. I prepared my samples the night before, and went to bed at a hotel, so as to be sure to catch the early train. I explained to the clerk that I was a commercial tourist for the great house of Syrup & Co., and endeavored to give him the impression that the sun wouldn't rise the next day unless I got off on that early train. I even tried to be familiar with the clerk, and received in return for one of my best jokes a stony stare that would have derailed a Pullman sleeper.

To the best of my belief some one was playing draw poker in the next room. Whatever they were doing, they made noise enough to nearly lift the roof off the building. When at last I did fall asleep, I was forced by the god of dreams into umpiring a prize fight between a queen full and a diamond flush.

When I heard the hall-boy pounding at my door and shouting "Early train" I wasn't sorry. I had paid my bill the night before, and was in the train 'bus in about three minutes, with all my samples about me. I had heard drummers say the people always kicked about the size and quantity of their sample cases,

so I took it in the light of a compliment when the people in the 'bus kicked about mine.

I might have been a trifle fresh in my manner of arranging them. Come to think of it, I admit that I was a good deal fresher than my egg samples were on my first trip. At last an old fellow in a slouch hat and a red necktie objected to a pernicious habit one of the cases had formed of falling off the seat and getting astraddle of a favorite corn.

I suggested to him that his corn would probably ride with less risk in a grain wagon, and smilingly waited for the occupants of the 'bus to laugh.

They did not laugh. At least if they did I did not hear them. I was too busy watching my new sample cases being moved out of the rear door by the large man in the slouch hat and the red necktie.

I followed them out in as dignified a manner as I could assume with two large hands urging me on, and sat down on the roadside just in time to hear the last faint echoes of an air from the latest opera which the driver of the 'bus was carolling as he drove on in the direction of the depot.

As his song died away in the distance I heard the early train leave the depot. Perhaps I should have remained there in deep meditation longer than I did if it had not been for a policeman, who saw me sitting in gloomy grandeur and the center of the street repeating to myself such words as I thought a full-fledged drummer ought to say under the circumstances.

The policeman didn't know whether to accept my explanation or not. I exhibited my tickets and opened my sample

cases for his inspection, but he stood there looking like a man who had struck the one opportunity of his life, and didn't like being talked or reasoned out of it.

Then he sampled my breath. When I have been drinking—that is, I mean when my uncle in California has been drinking, he can never detect the smell of liquor in another person's breath. And this policeman had certainly been drinking. I believe I draw it very mildly when I state that one blast of his breath would have corrupted a keg of spoiled fish.

I did not mention this circumstance to him then. There are times when silence is more than golden—when it is liberty, and I had business down the line just then which I could not afford to sacrifice for the mere privilege of expressing an opinion.

At last the policeman signified that it was his royal pleasure that I should depart.

"Ye'es be a troifle fresh," he said in a brogue as Irish as Paddy's pig, "but ye'll git over that afore ye's been long with the byes on the road."

And the policeman was right.

When I reached the depot the early train was far away on its path of duty. The only satisfaction I had in the circumstance was that the large man in the slouch hat and the red necktie had gone away with it. In the excited state of my feelings I think I would have secreted myself in an empty freight car before I would have encountered him again.

"Miss the train?" asked the station master as I panted down the platform, loaded to the ears like a Colorado mule. I hadn't got over being fresh yet, so I

insisted that the train had missed me.

"Oh, well," said the official, "if you look at it in that way, you are not to blame, and you had better step in and go to bed."

"Go to bed? Where?"

"Why," replied the official as he extinguished his lantern and started away, "you will find a sleeper or two out there under the ties."

Right there I took out my note book and made a memorandum "Never joke with the station master."

The baggageman informed me that the next passenger train going my way would leave at five o'clock that afternoon, but that a freight train then standing in the yard would leave at once.

I would have mounted a wheelbarrow if it would have taken me out of town, so I clambered into the caboose and sat down. The train men whispered among themselves, pointed their smirched thumbs at me over their shoulders and grinned, but the train was in motion then, and I leaned back and smoked in peace.

When the conductor came along—I never saw a man who carried more hair and grease to the square inch—I handed out my book and went on smoking.

He lowered his lantern, read the few concise sentences with which railway companies are wont to send their thousand mile favors out into the world, and then looked at me.

"This ticket is not good on this train," he said, grimly, "and, as we are not allowed to accept money, you'll have to get off."

Then he hung his head out of the window and waited for an opportunity to signal the engineer to stop the train.