

was 4 o'clock p. m. and time to close business for the day before I was half through with my selections, and I asked the salesman the privilege of meeting him an hour earlier the next day, which request was granted.

At 3:30 p. m., the second day, a telegram from my brother was placed in my hand, summoning me home at once, on account of sudden illness of my family. I looked at my watch. The train would leave for the north at precisely 5 p. m. "I will leave you to select the balance of my goods for me," said I to the salesman, "and may I ask that you will devote some extra time to the work, for which I am willing to pay the house; and, if any doubts arise in regard to our meaning, wire us at once at our expense."

Railroads were not numerous in New England then as now, and our goods reached the end of railroad communication about one hundred miles away from us, which distance must be traversed by the old-time freight wagons. The last of our order did not arrive until ten days had elapsed, and nearly a week more had gone by before all the goods were opened. One good-sized, heavy box was not numbered, although plainly directed to us, and by the same marker, but for which we had no invoice. The clerks had already opened it before noticing that it was not numbered, and we found its contents to be eight dozen extra quality heavy silk umbrellas, with handsomely ornamented gold handle, and forty pounds sewing silk, assorted numbers and colors, in skeins.

Fancy, if possible, our amazement at another mistake of this house which *never made mistakes!* At first sight of the goods I was disposed to be angry and bit my lips with vexation, but, remembering that they were not charged in the bill and were never ordered by us, I told my brother that we would enjoy a little correspondence with them on the subject; that this blunder—about a \$400 one—was clearly their own; that I was rather pleased at its occurring just at this time, so soon after a personal interview with the head of the firm, who had treated me with such insolence; that the result would teach them a lesson in business which they had evidently yet to learn, and that they would not only be humbled by having to correct their mistake, but would be obliged to apologize to us for their hastiness and rude conduct.

Here is a copy of the letter I wrote them:

W——, Vt., April 21, 18—.

Parker & Co., New York:

Gentlemen—We reluctantly beg to inform you that there is again an error on your part in the goods just received. The entire contents of one box are evidently intended for a warmer, a more moist and a far wealthier country than Northern Vermont. Bearing in mind our last conversation upon this subject with the head of your firm, we await your reply with much interest.

Your most obedient servants,
JENNINGS BROS.

In due time the following reply was received:

New York, April 26, 18—.

Jennings Bros., W——, Vt.:

Gentlemen—Yours of the 21st is before us. We beg to inform you that this house neither makes nor corrects any so-called errors.

Yours very respectfully,

PARKER & CO.
Per M.

"Still stubborn as a mule," said my

brother, after reading the letter. "Well, their error is to our advantage this time, and I think we can stand it if they can. Here, James," and he called the porter, "tack the cover lightly on that unnumbered box and carry it upstairs for the present." Then, turning to me, he said, "That firm will be very apt to come to its senses within a month or less and will probably address us at more length and in a more humble manner; if not, the firm of Jennings Bros. will have more assets on hand in case of a failure."

Four or five years passed and we had not failed but prospered. We had continued to purchase goods from Parker & Co., and had paid them many thousands of dollars. One of us had visited New York once a year, but the subject of "errors" past, present or to come was a forbidden one. A few more errors were made—small ones, however—in the invoices we received but which we never even mentioned. In the meantime, we had a few special inquiries for silk umbrellas and had sold seven or eight of them at from \$3 to \$7 each, and we might have disposed of a few pounds of the sewing silk.

One sultry day in August, we were both pleased and surprised to see Mr. Parker himself standing in the open door, with his Panama hat in one hand, while wiping the perspiration from his brow with the other. "How do you do, gentlemen?" was his pleasant salutation, as he approached us. "Thought I would take a vacation for a couple of weeks during the dull season and run up among the cool hills of Vermont, but I feel as if I had made a mistake—but I never acknowledge that, you know—and gone South into the Carolinas. You don't often have it as hot as this, do you?"

"Not unless a good thunder shower follows to cool off. Should we get one to-day, we shall probably be able to find you an umbrella, as you seem to be without one," I answered.

"Guess you're about right," he said, with a laugh, "as I neglected to bring one. And your predicted shower is surely coming, too," he continued, as he glanced toward the Western horizon, where the lightning was playing around a black cloud.

Mr. Parker was evidently in good humor with himself and the balance of the world. Not a customer was in sight. Now, if ever, was the time to surprise him. With an impressive look toward my brother, who stood listening, I said, "Mr. Parker, you must not be caught without an umbrella while you are here among the hills and subjected to a shower of rain at any moment. Come with me, if you please, and permit us to present you with one well worthy your visit to Vermont." And I led the way lid to the stock room above. Raising the from the box of gold-handled beauties, I said, "Take your choice of these and be sure to make a good selection."

A look of astonishment passed over his face, but there was no gleam of recognition. "What!" said he, "do you sell this class of goods up here in the country? They are first-class but too good for this market I should think."

"Oh, we sell a few good ones here occasionally," I carelessly answered.

He soon found one with a handle to suit his taste. "Many thanks. I shall endeavor to reciprocate your kindness." And he opened and closed the umbrella

LEMON & WHEELER COMPANY, IMPORTERS AND Wholesale Grocers GRAND RAPIDS.

BALL BARNHART Wholesale Grocers. PUTMAN CO.

THE NEW YORK BISCUIT CO., S. A. SEARS, Manager. Cracker Manufacturers, 37, 39 and 41 Kent St., - Grand Rapids.

TELFER SPICE COMPANY, MANUFACTURERS OF Spices and Baking Powder, and Jobbers of Teas, Coffees and Grocers' Sundries. 1 and 3 Pearl Street, GRAND RAPIDS

STANDARD OIL CO., GRAND RAPIDS, MICH. Dealers in Illuminating and Lubricating -OILS- NAPHTHA AND GASOLINES.

Office, Hawkins Block. Works, Butterworth Ave.
BULK STATIONS AT
Grand Rapids, Big Rapids, Cadillac, Grand Haven, Ludington, Howard City, Muskegon, Reed City, Manistee, Petoskey, Allegan.
Highest Price Paid for Empty Carbon and Gasoline Barrels.

several times, seeming in deep thought, when, as we started to go down stairs, he remarked, "Guess I shall have to tell you a story after I find a seat."

Knowing the old gentleman to be fond of a cigar, I motioned for my brother to pass the box, at the same time offering him an easy chair. The shower was now full upon us and was rapidly lowering the temperature, so that we closed the door, and all took seats to listen.

"This umbrella," began Mr. Parker, "reminds me of an incident. About eight or ten years ago, our house received an order from a Spanish merchant, in Mexico, for a large invoice of the best silk umbrellas, with heavy gold-plated handles. It is so long ago that I cannot recall the number wanted, but, with some fifty pounds of sewing silk ordered with it, the bill was about \$500. As an evidence of good faith, the merchant enclosed a draft for \$200 with the order and also references to several banks in New York and Philadelphia. Well, to cut the story short, we shipped the goods, but they never reached their destination; and, although we expended nearly the total amount of the check in the search, we have never, from that day to this, found a trace of them."

"You certainly have seen them?" said I.

"I do not understand you, Mr. Jennings," rejoined Mr. Parker. "I just told you that I have never even heard from them."

"But, still, you have seen them," I persisted, without a change of expression.

"Never, sir!" emphatically protested the old gentleman, who did not yet see the point.

At this, clerks and all roared with laughter. Just a moment only, a shade of anger passed over Mr. Parker's face as he glanced from one to another. Then a new light seemed to dawn upon him and a smile came to relieve the embarrassment. "Yes, gentlemen," said he, "I think, now, that I have both seen and found the lost box of umbrellas! And I will acknowledge that it was my own fault that I did not find them years ago. The circumstance all comes back to me now. It served us right. I have no fault to find with anyone except myself. The box was evidently mixed up with your goods and was marked as yours by mistake, and, had it not been for my crusty reply to your letter intimating that an error had occurred, you would have returned my lost goods at once."

"Well," I replied, "I believed that the time would sometime come to show you that box, and it did, but I was surprised that you did not instantly recognize your lost goods." Turning to my brother, "George," said I, "make out a bill of the umbrellas and silk already sold, have Mr. Parker receipt for the amount and we will ship the balance to his house to-morrow."

"Never!" exclaimed the old gentleman, rising to his feet. "That box of merchandise is yours, although it is not sufficient to compensate you for my mistakes in the past and my dogged determination never to acknowledge an error. In the later years of my life, I have begun to see my own faults and am willing to believe that no merchant lives who is not liable to mistakes and that the true principle is to acknowledge

them. I must say that I am astonished at your patience and forbearance in remaining our patrons so long, considering the provocation you have had for leaving us, and I trust that this incident will leave a valuable impression upon those who are yet young and are soon to occupy our places in the marts of trade." H.

WANTED.

POTATOES, APPLES, DRIED FRUIT, BEANS
and all kinds of Produce.

If you have any of the above goods to ship, or anything in the Produce line, let us hear from you. Liberal cash advances made when desired.

EARL BROS.,
COMMISSION MERCHANTS
157 South Water St., CHICAGO.

Reference: FIRST NATIONAL BANK, Chicago.
MICHIGAN TRADESMAN, Grand Rapids.

F. J. BARBER.

A. C. MARTIN.

BARBER, MARTIN & CO.

GENERAL

Commission Merchants

FOR THE SALE OF

Butter, Eggs, Poultry, Fruit, and all
Kinds of Country Produce.

191 South Water Street,
CHICAGO.

MANUFACTURERS' MUTUAL
FIRE INSURANCE COMPANY,

ANNUAL REPORT.

DECEMBER, 31, 1890.

Total number of policies in force December 31, 1889.....	1,030
Total number of policies added during 1890.....	1,577
Total.....	2,607
Deduct cancellation and expiration.....	1,551
Total number in force Dec. 31, 1890.....	1,056
Amount at risk.....	\$1,616,773 06
Resources.....	186,275 85
Liabilities, including re-insurance reserve.....	53,275 30
Income.....	50,153 39
Losses paid in 1890 (including \$7,427.24 paid for loss in 1889).....	27,439 46
Other expenses.....	22,164 79

A. M. GRANGER, Sec'y.

Wholesale Rubber Goods.

Our line of Rubber Goods cannot be surpassed in the State.

SHOES, CLOTHING,

AN

Miscellaneous Rubber Goods.

ORDER AT ONCE.

We also carry a large and complete line of Mill Supplies, Sporting Goods and Fire Department Supplies.

Studley & Barclay,

Grand Rapids,
Mich.

Send for
catalogue.

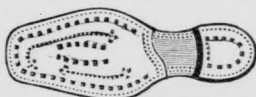


THE PUTNAM CANDY CO.,

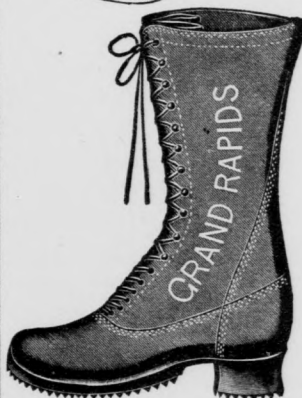
Wholesale Manufacturers.

Fruit and Nut Jobbers.

ASK FOR PRICE LIST.



RINDGE, BERTSCH & CO.



Buy our Custom Made River Boots and Shoes. We make the Correct Styles in River Goods. The bottom stock is solidier and fitting on upper stronger than any other lines made. Our New Spring lines have proved great sellers.

S. K. BOLLES.

E. B. DIKEMAN.

S. K. Bolles & Co.,

77 CANAL ST., GRAND RAPIDS, MICH.

Wholesale Cigar Dealers.

"TOSS UP!"

The "TOSS UP" Cigar is not a competitor against any other 5c brands, but all 10c brands, because it is equal to any 10c cigar on the market.

Spring & Company,

IMPORTERS AND WHOLESALE DEALERS IN

Dress Goods, Shawls, Cloaks, Notions, Ribbons, Hosiery, Gloves, Underwear, Woolens, Flannels, Blankets, Gingham, Prints and Domestic Cottons.

We invite the attention of the trade to our complete and well assorted stock at lowest market prices.

Spring & Company.

AMONG THE TRADE.

AROUND THE STATE.

Addison—A. D. Swartout has sold his meat market to Humphrey Bros.

Graafschap—Thos. Boven will re-engage in general trade in the spring.

Quincy—E. A. Jones is succeeded by A. Whitney in the hardware business.

Detroit—John J. Gorman succeeds E. & J. Gorman in the hat and cap business.

Bay City—Jennison & Son succeed Jennison & Co. in the hardware business.

Saginaw—The West Side Furniture Co. is succeeded by the West Side Art Co.

Belding—Foote & Sons are succeeded by Geo. Hauk in the boot and shoe business.

Kalamazoo—F. P. Ford succeeds Ford & Humphrey in the photographing business.

Woodland—Bolter & Gates succeed J. W. Hathaway in the wood, lime and salt business.

Fremont—Wm. Boone succeeds Wm. Boone & Co. in the furniture and undertaking business.

Ann Arbor—C. F. Staebler & Co. are succeeded by Staebler Bros. in the paint and oil business.

Lake Odessa—W. Elliott & Co. have put in a line of clothing, hats and caps and men's furnishing goods.

Manistique—Andrew Anderson has suffered the loss of his boot and shoe stock by fire. No insurance.

Ithaca—J. B. Beemer & Co. are succeeded by Geo. W. Stambaugh in the agricultural implement business.

Montague—L. G. Ripley talks of putting a stock of dry goods in the store soon to be vacated by G. H. Mason.

Battle Creek—Murphy & Kelleher are succeeded by T. J. Kelleher in the dry goods and furnishing goods business.

Detroit—King, Klugh & Co. are succeeded by Louis B. King & Co. in the wholesale and retail crockery business.

Saginaw—Groll & Nothelfer, boot and shoe dealers, have dissolved, each continuing business on his own account.

Ypsilanti—Stowell H. Dimick, one of the first men to go into business here, is dead. He started a drug store here in 1847.

Stanton—John W. S. Pierson & Co. have merged their hardware business into a stock company under the same style.

Rogers City—W. W. Hunter, Hartwell & Co. are succeeded by Fingleston, Hartwell & Co. in general trade and the saw-mill business.

Climax—R. E. Jeff has sold his interest in the drug and grocery firm of Pierce & Jeff to A. S. Lee. The new firm will be known as Pierce & Lee.

Cheboygan—Reid & Co. have dissolved partnership and retired from the grocery business. The partners were John Reid, of this city, and Geo. Thomas, of Owosso.

Belding—C. G. O'Bryon has purchased of H. T. M. Treglown his stock of boots and shoes and, in exchange, Mr. Treglown has taken Mr. O'Bryon's line of carpets.

Belding—J. Cornell, formerly proprietor of the Commercial House, at St. Louis, has purchased the grocery stock of Wm. F. Bricker and will continue the business.

Allegan—The lines of business formed by the consolidation of Sherwood & Griswold and E. C. Jenner will hereafter be conducted under the style of Sherwood, Griswold & Co.

Nunica—Fremont Brown has sold his interest in the hardware firm of Brown & Parkhurst Bros. to his partners, who will continue the business under the style of Parkhurst Bros.

Dushville—P. Allyn and Caleb Bundy have formed a copartnership under the style of Caleb Bundy & Co. to carry on the grocery, flour and feed, meat, notion, hardware and tinware business.

Dushville—P. Allyn has sold his dry goods, clothing and boot and shoe stock to John A. Drew, who will remove same to Two Rivers—Caldwell postoffice—and consolidate it with his general stock.

Plainwell—The Michigan Paper Co. has purchased the old B. F. Lyon paper mill, which has not turned a wheel since August, 1887, and expects to have the same in operation within sixty days.

Nunica—J. Brown & Son have purchased considerable new machinery, some of which has already arrived, which they are to put in their flouring mill here, making it a full roller process mill.

Saginaw—Charles Adams, who has been carrying on the grocery business at 623 North Porter street, has sold out to A. M. Fellows, who will continue the business. C. E. Hodges, who was with Mr. Adams, will have the general management of the business.

Cheboygan—Barber & Grieve, the Third street meat market firm, have dissolved partnership, Mr. Grieve retiring and Barber continuing the business at the old stand. Mr. Grieve has bought out Lee Clark, the Main street butcher, and will continue in the meat market business at that stand.

Detroit—A. McPherson & Co., wholesale commission merchants on Woodbridge street, west, have given a chattel mortgage on their stock and fixtures to the American Exchange National Bank, and have closed their doors for an inventory. The senior member says that he doesn't know whether business will be resumed or not.

Detroit—S. Simons & Co. have filed a chattel mortgage, executed by Ryan Brothers, in favor of the firm filing, in the sum of \$17,000, covering all the goods, merchandise and personal property, composing the entire stock in trade, all machinery, engines, boilers, etc., and all stock that may hereafter be added to the general stock of the knitting works. The mortgage secures certain promissory notes made by S. Simons & Co. and endorsed by the Ryan Bros.

Jackson—The item in a recent issue of THE TRADESMAN regarding the successors of Clark, Baker & Co. in the wholesale grocery business is a little misleading. The Jackson Grocery Co. is not a corporation, albeit it has a corporate style, the copartners being W. D. Thompson, the banker, H. S. Griggs, another Jackson man, and Frank H. Bower, who traveled along the Michigan Central for five years for Phelps, Brace & Co., of Detroit. The new house has ample capital and starts out under most flattering auspices.

MANUFACTURING MATTERS.

Fenwick—Banyard & Preston succeed Banyard & Johnson in the milling business.

Detroit—The E. J. Robinson Lumber Co. has been incorporated, with a capital stock of \$8,000.

Douglas—Jas. Gardiner has been appointed receiver of the basket factory of Wm. Weed & Co.

Jackson—J. W. Hewitt is succeeded by F. Hanam & Co. in the manufacture of buggies and road carts.

Detroit—Fitzsimmons & Creary succeeded Fitzsimmons & Fink in the manufacture of overalls.

Woodland—J. W. Hathaway has sold his elevator to Willard Bolton and Abigail Gates, who will continue the business under the style of Bolton & Gates.

Stanton—Epply & Devine have purchased 10,000 acres of land near Beechwood, Iron county, and will put in a shingle mill and supply store at Beechwood.

Hudson—The Kefuss Milling Co. has leased the Hudson Milling Co.'s plant for three years and will operate both mills hereafter. The lease dates from Feb. 18.

Au Sable—There is a rumor on the Huron shore that a syndicate is negotiating for the timber of the Potts concern, both pine and hardwood, and that if the deal is closed the mill will be stocked and operated until the timber is all cut.

Detroit—Robert M. Dalton, Mary Hutchinson and David Barry have incorporated the Dalton Manufacturing Co., with \$5,500 capital, \$750 of which is paid in. The company will manufacture a combined sprinkler and seeder and other farm implements.

Marquette—The Cleveland Saw Mill Co. is doubling the capacity of its mill at this point, putting in two more band saws. Last year it sawed a large amount of defective timber in which, of course, there was great waste. It has now, however, sold all of its poor logs and timber suitable for shingles, which will be sorted out and manufactured at a shingle mill to be erected here by another concern early in the spring.

Otsego—Geo. E. Bardeen, President of the Bardeen Paper Co., writes THE TRADESMAN that the paper mill now in process of erection will make super-calendered, calendered and machine finished book paper, the same as the present mill. In the near future, the company expects to build a third mill to use the refuse of both mills in the manufacture of bogus manilla, red express and wrapping papers.

Good Words Unsolicited.

M. J. Goss, lumber dealer, Prairieville: "Can't keep house without THE TRADESMAN."

F. B. Clark, grocer, Lowell: "Can't do without the paper."

Milo J. Thomas, hardware and agricultural implements, Corunna, Ind.: "THE TRADESMAN is a No. 1 paper and we could not do without it." Stickney & Co., general dealers, Paris: "We want the paper continued."

M. S. Brownson, grocer, Kingsley: "I have taken THE TRADESMAN several years and value it. Do not stop it without my order."

Dennis Leggett, drugs and groceries, Paris: "Glad to see you, sir. THE TRADESMAN is all right and we want it."

Cairns E. Smith, general dealer, Cairns: "I look forward with pleasure each week for THE TRADESMAN."

FOR SALE, WANTED, ETC.

Advertisements will be inserted under this head for two cents a word the first insertion and one cent a word for each subsequent insertion. No advertisement taken for less than 25 cents. Advance payment.

BUSINESS CHANCES.

FOR SALE—STORE BUILDING WITH OR WITHOUT stock of furniture and undertaking goods. New hearse. Living rooms overhead. Cottage adjoining. Barn. Terms to suit. Address No. 190, care Michigan Tradesman.

FOR SALE CHEAP—NEARLY NEW GRAIN SCALE, especially adapted for flour and feed dealer. Owner has no use for it. Geo. Lehman, 46 West Bridge street, Grand Rapids.

WANTED—TO EXCHANGE TWO GOOD STORES and good brick residence, with stock of general merchandise, for a good water power custom roller mill on railroad in good town. Northern Michigan preferred. Address I. P. Roberts, Springfield, Mich. 189

FOR SALE—HALF INTEREST IN MANUFACTURING business. Small plant and valuable patents. In running order and doing business. Exceptional opportunity for man with push and \$2,000. Address No. 188, care Michigan Tradesman.

FOR SALE—CLOTHING & FURNISHING GOODS BUSINESS, established five years in good town of 1,300 people. A snap for someone, as there is but one other clothing store here. L. R. Hinsdill, Hartford, Mich. 181

FOR SALE—WELL-SELECTED DRUG STOCK, inventorying about \$1,200, situated in good country town of 500 people. Reason for selling, proprietor has other business. Address No. 173, care Michigan Tradesman.

FOR SALE—WELL-SELECTED DRUG STOCK AND new fixtures in desirable location in this city; will sell at invoice on reasonable terms; reason for selling, owner has other business. L. M. Mills, 54 South Ionia street, Grand Rapids.

FOR SALE—A COMPLETE DRUG STOCK AND FIXTURES; stock well assorted can be bought at a bargain. Address for particulars S. F. Hicks, Lowell, Mich. 192

WANTED—I HAVE SPOT CASH TO PAY FOR a general or grocery stock; must be cheap. Address No. 26, care Michigan Tradesman.

I WANT A STOCK OF GOODS IN EXCHANGE FOR a good farm between Muskegon and Grand Rapids or a house and lot in Grand Rapids. Write, giving particulars, to O. F. Conklin, Grand Rapids.

SAMPLES OF TWO KINDS OF COUPONS FOR RETAILERS will be sent free to any dealer who will write for them to the Suttiff Coupon Pass Book Co., Albany, N. Y.

FOR SALE—DRUG STOCK AT \$1,800 IN CITY OF 5000. Only three other stores in the city. Owner is a non-resident and will make favorable terms to good man. For particulars address C. A. Jerman, care Lord, Owen & Co., Chicago, Ill.

FOR SALE—BRANCH DRUG STOCK, IN CITY OF 50,000. Sales \$6 to \$8 per day. Price, \$500. Will sell half interest to responsible party. Address No. 193, care Michigan Tradesman.

DRUG STOCK—NEAT AND ATTRACTIVE, AND NEW hardwood fixtures. Excellent location on best retail street in Grand Rapids. Expenses very light and trade steadily increasing. Low inventory, just completed, \$2,600. On account of failing health, will sell at invoice or for \$2,400 cash, if sold by March 15. Otherwise will hold it as an investment. A genuine bargain. Personal investigation solicited. Address "P," care Hazeltine Perkins Drug Co., City. 197

FOR SALE—AN EXCELLENT AND WELL ESTABLISHED business in Petoskey, Michigan, requiring a capital of \$4,000. It is a first-class chance for an energetic man; satisfactory reasons for selling. Address Lock box W. Petoskey, Mich.

FOR SALE CHEAP—A WELL-ESTABLISHED MERCHANTIAL tailor shop. Must sell on account of death. Inquire of Mrs. J. D. Eden, Niles, Mich.

SITUATIONS WANTED.

WANTED—SITUATION IN OFFICE BY YOUNG lady of 30, who has had the advantage of collegiate education; does not write short hand, but is good penman; wages not so much an object as a pleasant place to work. Address Z, care Michigan Tradesman.

MISCELLANEOUS.

WANTED—I WILL PAY CASH FOR GENERAL stock of from \$7,000 to \$15,000, if offered cheap for spot cash. Will Wood, Sheridan, Mich.

WANTED—A STOCK OF GENERAL MERCHANDISE, clothing or shoes, will pay spot cash, they must be cheap. Size no objection. Address Box 473, Midleville, Mich.

ABOLISH THE PASS BOOK AND SUBSTITUTE THE Tradesman Coupon, which is now in use by over 5,000 Michigan merchants—all of whom are warm in praise of its effectiveness. Send for sample order, which will be sent prepaid on receipt of \$1. The Tradesman Company, Grand Rapids.

WANTED—I WILL PAY CASH FOR GENERAL stock of from \$7,000 to \$15,000, if offered cheap for spot cash. Drawer, 37, Sheridan, Mich.

FOR SALE OR RENT—CORNER LOT AND 5-ROOM house on North Lafayette st., cellar, brick foundation and soft water in kitchen. \$1,200. Terms to suit. Cheap enough for an investment. Address No. 187, care Michigan Tradesman.

Why We Mourn.

Not for lack of business. Last year our sales increased over 100 per cent.

Why Then?

For those who should use Coupons and do not buy ours.

We Have

The best in the world. Tradesman Coupons, Superior Coupons, Special Coupons.

SAMPLES FREE.

THE TRADESMAN CO.,

GRAND RAPIDS.

GRAND RAPIDS GOSSIP.

G. N. Wagner & Bro. are succeeded by Wagner Bros. & Co. in the lumber and shingle business.

Chas. Sach has opened a grocery store at 219 Coit avenue. The Ball-Barnhart-Putman Co. furnished the stock.

Miller Wilson has engaged in the grocery business at New Era. The Olney & Judson Grocer Co. furnished the stock.

W. W. Bracey has removed his grocery stock from 217 Coit avenue to the former location of Kryger & Oom, 551 Ottawa street.

Beckstrom & Nelson have opened a hardware store on Houston avenue, Muskegon. Foster, Stevens & Co. furnished the stock.

Foster, Stevens & Co. have enlarged the office of their wholesale department, affording S. F. Stevens and his assistants more elbow room.

Meina E. Tuinstra will remove his grocery stock from the corner of North Coit avenue and Madison street to 32 West Leonard street.

Herman Burger has removed his grocery stock from 32 West Leonard street to the former location of A. Mulder & Sons, 36 West Leonard street.

Louis Sands has put in a stock of groceries and mill supplies at Lake City under the management of his son, Chas. Sands. The Ball-Barnhart-Putman Co. furnished the stock.

Gripsack Brigade.

C. F. Williams, traveling representative for L. Perrgo & Co., of Allegan, was in town over Sunday.

Cornelius Crawford and family have left the Warwick and resumed life in their own home on Paris avenue.

A. R. Brandt, traveling representative for Riedeburg & Bodden Co., of Milwaukee, was in town several days last week.

Wm. Jones has recovered from his recent indisposition and resumed his visits to the trade of the Lemon & Wheeler Company.

Emil Fecht, traveling representative for J. J. Bagley & Co., put in last week at Grand Rapids. He was accompanied by his wife.

M. L. Campbell, druggist at Leslie, has pulled off the road for Lambert & Lowman. He is succeeded by his clerk, L. C. Reynolds.

Joe F. O. Reed has been called to Denver by the illness of his mother. Frank Hadden will cover his territory during his absence.

Chas. F. McLain is rapidly recovering from his recent attack of typhoid fever, but will be too weak to resume his trips on the road for a couple of weeks yet.

Capt. Lon. H. Hascall, Michigan representative for Wheeler, Blodgett & Co., of Boston, received a welcome valentine Saturday in the shape of a buxom boy.

John Q. Ryan, formerly with John C. Sullivan, of Detroit, has engaged to travel for the cigar department of I. M. Clark & Son, taking the D., G. H. & M. east and the G. R. & L., C. & W. M., and Michigan Central north.

A. L. Thompson, formerly engaged in the drug business at Harbor Springs and more recently engaged in the same business in this city, has gone on the road for G. G. Green, the "August Flower" man. His territory includes the entire State.

Bert Remington, formerly on the road for Musselman & Widdicomb, has engaged to travel for H. C. & C. Durand, of Chicago, covering the central and southern portions of the State. The Messrs. Durand now have three salesmen in Michigan—Dick Savage, John R. Price and Mr. Remington.

The Jackson Grocery Co. has three men on the road—Orson Leach, who covers Southern Michigan and Northern Indiana and Ohio; Chas. S. Hitchcock, who calls on the trade on the Michigan Central, west of Jackson, and Frank Ganaird, whose territory includes the towns on the Michigan Central, north and east of Jackson.

T. P. S. Hampson, formerly specialty salesman for the Hazeltine & Perkins Drug Co., but for the past seven years on the road for the Anti-Kalsomine Co., has engaged to travel for the U. S. Gutta Percha Paint Co., manufacturers of paints and varnishes at Providence, R. I. His territory includes all the large towns from Michigan to California.

One hundred and forty dollars was expended in furnishing the traveling men's room at the Masonic Home and Secretary Seymour has succeeded in gathering in about \$90. As about \$50 more is needed to meet all the bills, the Secretary requests THE TRADESMAN to ask those who have not contributed their dollar to do so as soon as convenient.

Purely Personal.

O. A. Ball went to Lake City last week to sell Louis Sands his new grocery stock.

L. E. Bahle, of the firm of L. E. Bahle & Co., general dealers at Sutton's Bay, was in town last Saturday on his way home from Milwaukee and Chicago.

C. C. Philbrick, of the firm of Foster, Stevens & Co., left to-day for the Bermudas. He is accompanied by his wife and expects to be absent a month or six weeks.

W. F. Chapman, formerly engaged in trade at 344 South Division, is now connected with C. M. Linington at Chicago. Mr. Chapman was identified with Foster, Stevens & Co. for seven years and with H. Leonard & Sons for three years.

Educate the Consumer.

GRAND RAPIDS, Feb. 14.—In my opinion it is rather late in the season to begin to agitate the oyster situation, as set forth in an interview with Fred L. Fallas in last week's TRADESMAN. The whole trouble lies with the consumer, who continually demands something cheap. If one dealer asks 25 cents a can at retail and another asks 20 cents, the consumer invariably takes the cheaper can, although the chances are he does not get over half the oysters he would in the higher priced can. As a matter of fact, solid filled cans are now worth 27 cents per can by the case, and no dealer can afford to pay transportation charges and sell for less than 35 cents per can. Educate the consumer up to the idea that low prices invariably mean cheap goods and the dealer will be glad to handle good goods and good goods only.

OYSTER JOBBER.

A Close Resemblance.

Emil Fecht, the Detroit tobacco salesman, recently noted a remark by a Teutonic gentleman which pleased him immensely. A friend met the German and congratulated him on the fine appearance of his span of mules, when the owner remarked that there was only one trouble with the animals.

"What is that?" asked the friend.

"Each look so tam much like both dat I can't tell 'em togeder," was the unique reply.

Heyman & Company,

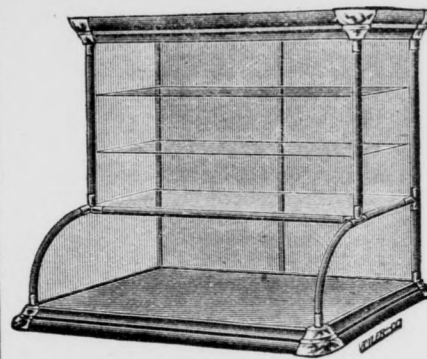
Manufacturers of

Show Cases

Of Every Description.

WRITE FOR PRICES. □

First-Class Work Only.



63 and 65 Canal St., - GRAND RAPIDS.

Muskegon Cracker Co

CRACKERS, BISCUITS AND SWEET-GOODS.

LARGEST VARIETY IN THE STATE

SPECIAL ATTENTION PAID TO MAIL ORDERS.

457, 459, 461, 463 W. WESTERN AVENUE, MUSKEGON, MICH.

No Connection with Any Cracker Trust.



Pennsylvania Lumberman's.

The best fitting Stocking Rubbers in the market. A full line of Lycoming Rubbers on hand. Try them.

GEO. H. REEDER & CO.,

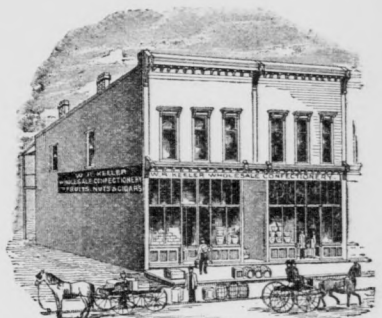
State Agents for
LYCOMING RUBBER CO.
158 and 160 East Fulton Street.

• • THE • •

TRADESMAN COMPANY

ENGRAVING

DEPARTMENT



— Views of —

BUILDINGS,
MACHINERY,
PATENTED ARTICLES,
PORTRAITS.

Estimates and Samples on application.

The Tradesman Company

GRAND RAPIDS, MICH.

SEEDS!

Parties wishing seeds of any kind for garden or field please send for our catalogue and wholesale price list before buying.

We carry the largest and most complete stock of seeds in Western Michigan, and offer only such seeds as are of the highest grade.

The Alfred Brown Seed Store.

GRAND RAPIDS, MICH.

Parties having Clover Seed to sell, please correspond with us.

Dry Goods.

Dry Goods Notes.

The newest in silk handkerchiefs have a border or corners of the open Mexican drawn-work.

It is said that velveteens are having a large consumptive sale this season, and promise well for the future.

A foreign correspondent writes that the Grenoble glove industry is agitated over the duty now proposed to be levied on imported raw skins, and that strenuous efforts are being made for the protection of the industry.

Germany has had a very poor year in its textile departments. Mills which formerly paid a handsome dividend either paid none at all, or a very small one. Average profits were probably not one-third what they were last year.

Chilian merino wool has made its appearance in this country. It resembles a low Australian crossbreed, and is grown on a cross between the English and the native sheep. The merino sells in New York at 16½ to 17c. in bond; the mestiza, a coarser grade, at 15½ to 16c.

Diagonals, basket effects, etc., in hard-finished black and blue fabrics, are no longer popular, but the same class of patterns in rough, lustreless finish and light steel-bluish mixtures are in control of the situation. So, at any rate, the best informed men in the clothing trade say.

A London special announces that the silk trade of Italy is in a critical condition, and the demand has fallen off to such an extent that numerous failures are occurring. Three large silk factories at Milan and the vicinity have been forced to make assignments, with liabilities aggregating eight million lire.

Boucle effects in wool dress goods are not likely to last much longer, if the opinions of retail salesmen are of any value. They have had a run now for two years. In summer fabrics the effect is hideous. The boucle pulls out and catches the dust, but the people have wanted it, and they have had it.

Not Up on Webster.

From the Merchants' Review.

A gift tea store in Tenth avenue displays a sign in its window bearing the following legend:

ONE COUP AND SAUCIR

GIVEN WITH

A POUND OF OUR FINEST TEA.

If that dealer's knowledge of tea is on a parity with his spelling his customers will run a good chance of "getting left."

Saginaw—C. M. Hill expects to exhaust his timber in this district the coming season, and has been looking about for a location for his mill. He owns a large amount of timber in the Duluth district, and also a tract in the vicinity of Sault Ste. Marie.

Spring Season 1891.

If You desire to sell

Carpets by Sample

Send for

Circular and Price List.

Smith & Sanford,

GRAND RAPIDS.

Prices Current.

UNBLEACHED COTTONS.

Atlantic A.....	7	Clifton CCC.....	6½
" H.....	6½	" Arrow Brand.....	6½
" P.....	6	" World Wide.....	7
" L.....	6½	" LL.....	6
Amory.....	5½	Full Yard Wide.....	5
Archery Bunting.....	4	Honest Width.....	6½
Beaver Dam A A.....	5½	Hartford A.....	5½
Blackstone O.....	5	Madras cheese cloth.....	6½
Black Rock.....	7	Noibe R.....	5½
Boot, AL.....	7½	Our Level Best.....	7½
Chapman cheese cl.....	3½	Oxford R.....	6½
Comet.....	7	Pegot.....	7½
Dwight Star.....	7½	Solar.....	6½
		Top of the Heap.....	7½

BLEACHED COTTONS.

Amsburg.....	7	Glen Mills.....	7
Blackstone A A.....	8	Gold Medal.....	7½
Beats All.....	4½	Green Ticket.....	7½
Cleveland.....	7	Great Falls.....	6½
Cabot.....	7½	Hope.....	7½
Dwight Anchor.....	8½	Just Out.....	4½ @ 5
" shorts.....	8½	King Phillip.....	7½
Edwards.....	6	Lonsdale Cambric.....	10½
Empire.....	7	Lonsdale.....	@ 8½
Farwell.....	7½	Middlesex.....	@ 5
Fruit of the Loom.....	8½	No Name.....	7½
Fitchville.....	7½	Oak View.....	6
First Prize.....	6½	Our Own.....	5
Fruit of the Loom %.....	8	Pride of the West.....	12
Fairmount.....	4½	Rosalind.....	7½
Full Value.....	6½	Sunlight.....	4½
Geo. Washington.....	8½	Vinyard.....	8½

HALF BLEACHED COTTONS.

Cabot.....	7½	Dwight Anchor.....	9
Farwell.....	8		

UNBLEACHED CANTON FLANNEL.

Tremont N.....	5½	Middlesex No. 1.....	10
Hamilton N.....	6½	" 2.....	11
" L.....	7	" 3.....	12
Middlesex AT.....	8	" 7.....	18
" X.....	9	" 8.....	19
" No. 25.....	9		

BLEACHED CANTON FLANNEL.

Hamilton N.....	7½	Middlesex A A.....	11
Middlesex P T.....	8	" 2.....	12
" A T.....	9	" A O.....	13½
" X A.....	9	" 4.....	17½
" X P.....	10½	" 5.....	16

DRESS GOODS.

Hamilton.....	8	Nameless.....	20
" 9.....	9	" 25.....	25
" 10.....	10	" 27½.....	27½
G G Cashmere.....	20	" 30.....	30
Nameless.....	18	" 35.....	35

CORSET JEANS.

Biddeford.....	6	Naumkeag satteen.....	7½
Brunswick.....	6½	Rockport.....	6

PRINTS.

Allen, staple.....	5½	Merrim'ek shirtings.....	4½
" fancy.....	5½	" Repp furn.....	8½
" robes.....	5	" Pacific fancy.....	6
American fancy.....	5½	" robes.....	6½
American indigo.....	5½	Portsmouth robes.....	6
American shirtings.....	4½	Simpson mourning.....	6
Arnold.....	6½	" greys.....	6
" long cloth B.....	10½	" solid black.....	6
" century cloth.....	7	Washington indigo.....	6
" gold seal.....	10½	" Turkey robes.....	7½
" Turkey red.....	10½	" India robes.....	7½
Berlin solids.....	5½	" plain T'ky X &.....	8
" oil blue.....	6½	" " X.....	10
" green.....	6½	" Ottoman Tur.....	6
Cocheco fancy.....	6	key red.....	6
" madriers.....	6	Martha Washington.....	7½
Eddystone fancy.....	6	Martha Washington.....	7½
Hamilton fancy.....	6	" Turkey red.....	9½
" staple.....	5½	Riverpoint robes.....	5
Manchester fancy.....	6	Windsor fancy.....	6½
" new era.....	6	" gold ticket.....	6
Merrimack D fancy.....	6	indigo blue.....	10½

TICKINGS.

Amoskeag A C A.....	13½	A C A.....	12½
Hamilton N.....	7½	Pemberton AAA.....	16
" D.....	8½	York.....	10½
" Awning.....	11	Swift River.....	7½
Farmer.....	8	Pearl River.....	12½
First Prize.....	11½	Warren.....	14
Lenox Mills.....	18		

COTTON DRILL.

Atlanta, D.....	6½	Stark A.....	8
Boot.....	6½	No Name.....	7½
Clifton, K.....	7½	Top of Heap.....	10

SATINES.

Simpson.....	20	Imperial.....	10½
" 18.....	18	Black.....	9 @ 9½
" 16.....	16	" 10½.....	10½
Coecheo.....	10½		

Amoskeag.....	12½	Jaffrey.....	11½
" 9 oz.....	14½	Lancaster.....	12½
" brown.....	13	Lawrence, 9 oz.....	13½
Andover.....	11½	" No. 230.....	13
Everett, blue.....	12	" No. 250.....	11½
" brown.....	12	" No. 280.....	10½

GINGHAMS.

Glenarven.....	6½	Lancaster, staple.....	6½
Lancashire.....	6½	" fancies.....	7
Normandie.....	7½	" Normandie.....	8
Renfrew Dress.....	7½	Westbrook.....	8
Toil du Nord.....	10 @ 10½	".....	10
Amoskeag.....	7	York.....	6½
" AFC.....	10½	Hampton.....	6½
Persian.....	8½	Windermeer.....	5
Bates.....	6½	Cumberland.....	5
Warwick.....	8½	Essex.....	4½

CARPET WARP.

Peerless, white.....	18	Peerless colored.....	20½
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GRAIN BAGS.

Amoskeag.....	16½	Valley City.....	15½
Stark.....	20½	Georgia.....	15½
American.....	16½	Pacific.....	14½

THREADS.

Clark's Mile End.....	45	Barbour's.....	88
Coats', J. & P.....	45	Marshall's.....	88
Holyoke.....	22½		

KNITTING COTTON.

No.	White, Colored.	No.	White, Colored.
6.....	33	14.....	37
8.....	34	16.....	38
10.....	35	18.....	39
12.....	36	20.....	40
		22.....	41

CAMBRICS.

Slater.....	4½	Washington.....	4½
White Star.....	4½	Red Cross.....	4½
Kid Glove.....	4½	Lockwood.....	4½
Newmarket.....	4½	Wood's.....	4½
Edwards.....	4½	Brunswick.....	4½

RED FLANNEL.

Fireman.....	32½	" W.....	32½
Creedmore.....	32½	" F T.....	32½
Talbot XXX.....	30	J R F, XXX.....	35
Nameless.....	27½	Buckeye.....	32½

MIXED FLANNEL.

Red & Blue, plaid.....	40	Grey S R W.....	17½
Union R.....	22½	Western W.....	18½
Windsor.....	18½	D R P.....	18½
6 oz Western.....	21	Flushing XXX.....	23½
Union B.....	22½	Manitoba.....	23½

DOMEST FLANNEL.

Nameless.....	8 @ 9½	" 9 @ 10½	10½
" 8 @ 10.....	10	" 12½.....	12½

CANVASS AND PADDING.

Slater, Brown, Black, Slate, Brown, Black.			
9½.....	9½	13.....	13
10½.....	10½	15.....	15
11½.....	11½	17.....	17
12½.....	12½	20.....	20

DUCKS.

Severin, 8 oz.....	9½	West Point, 8 oz.....	10½
Mayland, 8 oz.....	10½	" 10 oz.....	12½
Greenwood, 7½ oz.....	9½	Raven, 10oz.....	13½
Greenwood, 8 oz.....	11½	Stark.....	13½

WADDINGS.

White, doz.....	25	Per bale, 40 doz.....	\$7 50
Colored, doz.....	20		

SILKES.

Slater, Iron Cross.....	8	Pawtucket.....	10½
" Red Cross.....	9	Dundie.....	9
" Best.....	10½	Bedford.....	10½
" Best AA.....	12½	Valley City.....	10½

CORSETS.

Coraline.....	\$9 50	Wonderful.....	\$4 75
Schilling's.....	9 00	Brighton.....	4 75

SEWING SILK.

Corticelli, doz.....	75	Corticelli knitting, twist, doz.....	37½
50 yd, doz.....	37½	per ½ oz ball.....	30

HOOKS AND EYES—PER GROSS.

No 1 Bl'k & White.....	10	No 4 Bl'k & White.....	15
" 2.....	12	" 8.....	20
" 3.....	12	" 10.....	25

PINS.

No 2—20, M C.....	50	No 4—15 F 3¼.....	40
" 3—18, S C.....	45		

COTTON TAPE.

No 2 White & Bl'k.....	12	No 8 White & Bl'k.....	20
" 4.....	15	" 10.....	23
" 6.....	18	" 12.....	26

SAFETY PINS.

No 2.....	28	No 3.....	36
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NEEDLES—PER M.

A. James.....	1 50	Steamboat.....	40
Crowley's.....	1 35	Gold Eyed.....	1 50
Marshall's.....	1 00		

TABLE OIL CLOTH.

5—4.....	2 25	6—4.....	2 95
" 2—10.....	3 10	" 3—10.....	3 10

J. & P. COATS'



BEST SIX-CORD

Spool Cotton

IN WHITE, BLACK AND COLORS, FOR

Hand and Machine Use

FOR SALE BY

P. STEKETEE & SONS.

Voigt, Herpolsheimer & Co.,

Importers and Jobbers of Staple and Fancy

Dry Goods

NOTIONS AND HOLIDAY GOODS.

Manufacturers of

Shirts, Pants, Overalls, Etc.

Complete Fall Stock now ready for inspection, including a fine line of Prints, Underwear, Pants, Gloves, Mittens and Lumbermen's Goods. Chicago and Detroit prices guaranteed.

48, 50 and 52 Ottawa St.,

GRAND RAPIDS, MICH.

Playing Cards

WE ARE HEADQUARTERS

SEND FOR PRICE LIST.

Daniel Lynch,

19 So. Ionia St., Grand Rapids.

FOURTH NATIONAL BANK

Grand Rapids, Mich.

A. J. BOWNE, President.

D. A. B. ODGETT, Vice-President.

H. W. NASH, Cashier

CAPITAL, - - - \$300,000.

Transacts a general banking business.

Make a Specialty of Collections. Accounts of Country Merchants Solicited.

P. STEKETEE & SONS,
Wholesale - Dry - Goods,
GRAND RAPIDS, MICH.

We have just received a large line of Outing Shirts in Flannel, Silk, Wool and Linen, Domett, Cheviot and Satine; also a complete line of cheap and medium price PANTS. Inspection invited.

HARDWARE.

Locks Used on United States Mail Pouches.

"It is a very risky thing nowadays for a mail agent to interfere with the lock on the mail pouches in his care," said Assistant Postmaster Gayler to a *World* reporter, as he handled a burnished copper lock which lay upon his desk. "This lock makes it practically impossible for any interference to go undiscovered. Examine this lock, and you will see that each time you turn the key, the register moves up one number. I lock it on the number 1,234. Now you unlock it. See, the number is now 1,235. And you cannot get it back to the first number, do what you may. All our locks begin at 1 and stop at 9,999, giving them a life of service of thirty-three years. When the last number is reached the lock will not work any more unless it is sent back to the factory and 'upset.' This fact was unknown to the route agent who ran between Altoona and Harrisburg in 1881, when the lock was first adopted by the government. He had no difficulty in procuring a key to open the lock, and figured that he could manage to go through the contents of his pouch, and by the use of a turning lathe, which he took in the car with him, he could soon send the numbers flying till he would get back to the number charged against him on leaving the post office at Harrisburg. It was mail lock No. 102, registered out on No. 23. After going through the contents of the pouch and getting a good swag he placed his lock in the lathe and commenced to turn. It didn't take long to make 9,000 revolutions on the lathe, but when the lock refused to go past 9,999 the fellow got frightened and, throwing his booty down on the floor of the car, he jumped off and took to the woods. This was a warning to others, and we scarcely ever hear of any attempts to tackle this lock. It is the best kind of a protection against so-called honest fellows who don't mind stealing a few hundred if they risk nothing—fellows who are in positions of trust. It simply keeps watch, and if one of the men acts dishonestly, it just tells on him. That's all. But it tells every time and can't be bribed."

The Hardware Market.

Nails are without change. The bar iron and sheet iron market is weak and prices can be shaded from present quotations. Barbed wire is without change. Tin has advanced 25¢@50¢. per box during the past week. Rope is still weak. Glass is lower and weaker.

The Gem Freezer
The Best in the World.

IS THE ONE YOU WANT, IF YOU WISH TO SELL YOUR CUSTOMERS THE FREEZER THAT WILL GIVE THE BEST RESULTS.

DO NOT ALLOW YOURSELVES TO BE IMPOSED UPON BY THOSE WHO MAY TRY TO SELL YOU OTHER FREEZERS BY TELLING YOU THEY ARE "JUST AS GOOD" OR "JUST THE SAME AS THE GEM."

IF YOU CAN'T GET THE GEM FROM YOUR REGULAR JOBBER, WRITE TO US AND WE'LL TELL YOU WHERE YOU CAN GET THEM OR GIVE YOU PRICES AND DISCOUNTS.

AMERICAN MACHINE CO.,
LEHIGH AVE. AND AMERICAN ST., PHILADELPHIA.

JOHN H. GRAHAM & CO. MANUFACTURERS' AGENTS,
113 CHAMBERS STREET, NEW YORK.



Prices Current.

These prices are for cash buyers, who pay promptly and buy in full packages.

AUGERS AND BITS.		dis.
Snell's	60	
Cook's	40	
Jennings, genuine	25	
Jennings, imitation	50&10	
AXES.		
First Quality, S. B. Bronze	\$ 8 50	
" D. B. Bronze	12 50	
" S. B. S. Steel	9 50	
" D. B. Steel	14 00	
BARROWS.		dis.
Railroad	\$ 14 00	
Garden	net 30 00	
BOLTS.		dis.
Stove	50&10	
Carriage new list	70	
Plow	40&10	
Sleigh shoe	70	
BUCKETS.		
Well, plain	\$ 3 50	
Well, swivel	4 00	
BUTTS, CAST.		dis.
Cast Loose Pin, figured	70&	
Wrought Narrow, bright fast joint	60&10	
Wrought Loose Pin	60&10	
Wrought Table	60&10	
Wrought Inside Blind	60&10	
Wrought Brass	75	
Blind, Clark's	70&10	
Blind, Parker's	70&10	
Blind, Shepard's	70	
BLOCKS.		
Ordinary Tackle, list April 17, '85	40	
CRADLES.		dis.
Grain	50&10	
CROW BARS.		per lb
Cast Steel	5	
CAPS.		per m
Ely's 1-10	65	
Hick's C. F.	60	
G. D.	35	
Musket	60	
CARTRIDGES.		
Rim Fire	50	
Central Fire	25	
CHISELS.		dis.
Socket Firmer	70&10	
Socket Framing	70&10	
Socket Corner	70&10	
Socket Slicks	70&10	
Butchers' Tanged Firmer	40	
COMBS.		dis.
Curry, Lawrence's	40	
Hotchkiss	25	
CHALK.		
White Crayons, per gross	130&12 1/2	
COPPER.		per pound
Planished, 14 oz cut to size	30	
" 14x52, 14x56, 14x60	28	
Cold Rolled, 14x56 and 14x60	25	
Cold Rolled, 14x48	25	
Bottoms	27	
DRILLS.		dis.
Morse's Bit Stocks	50	
Taper and straight Shank	50	
Morse's Taper Shank	50	
DRIPPING PANS.		
Small sizes, per pound	07	
Large sizes, per pound	6 1/4	
ELBOWS.		
Com. 4 piece, 6 in.	doz. net 75	
Corrugated	dis. 20&10&10	
Adjustable	dis. 40&10	
EXPANSIVE BITS.		dis.
Clark's, small, \$18; large, \$26	30	
Ives', 1, \$18; 2, \$24; 3, \$30	25	
FILES—New List.		dis.
Disston's	60&10	
New American	60&10	
Nicholson's	60&10	
Heller's	50	
Heller's Horse Rasps	50	
GALVANIZED IRON.		
Nos. 16 to 30; 22 and 24; 25 and 26; 27	28	
List 12 13 14 15 18		
Discount, 60		
GAUGES.		dis.
Stanley Rule and Level Co.'s	50	

HAMMERS.

Maydole & Co.'s	dis. 35
Kip's	dis. 35
Yerkes & Plumb's	dis. 40&10
Mason's Solid Cast Steel	30c list 60
Blacksmith's Solid Cast Steel Hand	30c 40&10
HINGES.	
Gate, Clark's, 1, 2, 3	dis. 60&10
State	per doz. net, 2 50
Screw Hook and Strap, to 12 in. 4 1/4 and longer	3 1/2
Screw Hook and Eye, 1/2	net 10
" " " 3/4	net 8 1/2
" " " 1	net 7 1/2
" " " 1 1/4	net 7 1/2
Strap and T.	dis. 70

Barn Door Kidder Mfg. Co., Wood track	50&10
Champion, anti-friction	60&10
Kidder, wood track	40
HOLLOW WARE.	
Pots	60
Kettles	60
Spiders	60
Gray enameled	40&10

HOUSE FURNISHING GOODS.	
Stamped Tin Ware	new list 70
Japaned Tin Ware	25
Ganett Iron Ware	new list 33 1/2&10

WIRE GOODS.	
Bright	70&10&10
Screw Eyes	70&10&10
Hook's	70&10&10
Gate Hooks and Eyes	70&10&10

LEVELS.	
Stanley Rule and Level Co.'s	70
KNOBS—New List.	
Door, mineral, jap. trimmings	55
Door, porcelain, jap. trimmings	55
Door, porcelain, plated trimmings	55
Door, porcelain, trimmings	55
Drawer and Shutter, porcelain	70

LOCKS—DOOR.	
Russell & Irwin Mfg. Co.'s new list	55
Mallory, Wheeler & Co.'s	55
Brantford's	55
Norwalk's	55

MATTOKS.	
Adze Eye	\$16.00, dis. 60
Hunt Eye	\$15.00, dis. 60
Hunt's	\$18.50, dis. 20&10

MAULS.	
Sperry & Co.'s, Post, handled	50
MILLS.	
Coffee, Parkers Co.'s	40
" P. S. & W. Mfg. Co.'s Malleables	40
" Landers, Ferry & Co.'s	40
" Enterprise	25

MOLASSES GATES.	
Stebbin's Pattern	60&10
Stebbin's Genuine	60&10
Enterprise, self-measuring	25

NAILS.	
Steel nails, base	1 95
Wire nails, base	2 35
Advance over base:	
60	Base 10
50	Base 10
40	Base 10
30	Base 10
20	Base 10
10	Base 10
8	Base 10
6	Base 10
4	Base 10
3	Base 10
2	Base 10
1	Base 10
0	Base 10

FINISH 10.	
" 6	1 00
" 8	1 15
" 10	1 30
" 12	1 45
" 14	1 60
" 16	1 75
" 18	1 90
" 20	2 05
" 22	2 20
" 24	2 35
" 26	2 50
" 28	3 05
" 30	3 20

FINISH 10.	
" 6	1 00
" 8	1 15
" 10	1 30
" 12	1 45
" 14	1 60
" 16	1 75
" 18	1 90
" 20	2 05
" 22	2 20
" 24	2 35
" 26	2 50
" 28	3 05
" 30	3 20

FINISH 10.	
" 6	1 00
" 8	1 15
" 10	1 30
" 12	1 45
" 14	1 60
" 16	1 75
" 18	1 90
" 20	2 05
" 22	2 20
" 24	2 35
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"A" Wood's patent planished, Nos. 24 to 27	10 2
"B" Wood's pat. planished, Nos. 25 to 27	9 2
Broken packs ½c per pound extra.	

The Michigan Tradesman

Official Organ of Michigan Business Men's Association.

A WEEKLY JOURNAL DEVOTED TO THE

Retail Trade of the Wolverine State.

The Tradesman Company, Proprietor.

Subscription Price, One Dollar per year, payable strictly in advance.
Advertising Rates made known on application.
Publication Office, 100 Louis St.

Entered at the Grand Rapids Post Office.

E. A. STOWE, Editor.

WEDNESDAY, FEBRUARY 18, 1891.

In a conversation with a Chicago gentleman who is interested in Board of Pharmacy matters in Illinois, THE TRADESMAN learned that the Illinois Board did not elect their clerical officers from among themselves, but that the office of Secretary and Treasurer was invested in one person who, although elected by the members of the Board to perform those duties, was not himself a member and had no connection with the Board, except in his merely clerical capacity. It appears that the purpose of this arrangement was to do away with the bickerings and dissensions over the salaried offices among the members of the Board. It is generally admitted that in the Michigan Board a good deal of feeling has sprung up among some of the members relative to the disposition of the offices, and especially that of the Secretaryship, which is the only office that has much of a salary attached to it. Would it not be a wise policy on the part of Michigan pharmacists to adopt a plan similar to that of the Illinois Board and elect a competent person outside of the Board to fill the office of Secretary and Treasurer? It would seem that such a course, by eliminating the greed and plotting for office, would tend to secure a greater degree of harmony among the members and to that extent increase the efficiency of the Board. The result would be that the only office held by any member of the Board would be that of President—a purely honorary one—and one that could be passed around without injuring the pocket of any member of the Board.

The Grocer Walleth.

Written for THE TRADESMAN.

"Yes," said the grocer, "I do constantly deplore the fate that first led me into the grocery business, and I envy the farmer, the mechanic and every other vocation under the sun except this confounded one of selling groceries. Everything else is more pleasant and profitable, and just how it ever happened that I engaged in this business at all is what puzzles me. Then, too, I am obliged to be so kind and courteous to every man, woman and child in the country, whether they abuse me or not, and even if insulted, it won't do to say a word back with all those customers standing around. I must just smile and say all sorts of mild sweet things—or nothing at all. Have to buy white livered, pie-bald butter, too, and am expected to say 'How nice?' 'Gilt edged?' etc., when I feel at the same time that it is a little too stout to grease wool with. Then comes the 'fair and lovely spring time time' butter! How its delicate odor of flowers and—well, I don't like to tell—floats upon the air of my grocery like fresh limburger cheese in a ball room! 'It stood near a barrel of onions arter I worked it over last night,' remarked the good old lady who stood

near, and who saw an involuntary movement of my nose as I bent my head to examine it, 'but La suz! onions is jest the healthiest herb that grows. Set that butter in the shade where the wind'll blow on it half an hour, an' you wouldn't know an onion had been within a mile of it.' And that basket of eggs, with the large ones picked out and carefully left at home! What should I say to the honest old P. I.? He didn't lay 'em. It's just the time of year for fresh egg, but it would be as much as my life—no, my trade—was worth to say one word; yet I know for a certainty that the man forgot to wash 'em, and that the hens stole their nests in the rank grass under the current bushes, near the barn yard fence, and they have very silently reposed beneath the benign rays of a summer sun and nightly dews, and have been past due and protested for thirty days. As a grocer, I have to take 'em, and let him trade 'em out, else I shall 'catch it' from his entire neighborhood. And when the glorious Fourth of July comes rushing around, and the crowds are happy in their best Sunday-go-to-meeting clothes, I am obliged to stay at home and roast peanuts and wait upon customers, as usual, and probably sell a barrel of sugar that day at a net profit of 25 cents for weighing it out. Oh yes, this keeping a grocery store is a profitable and elevating business—in a horn! When I told a man just what granulated sugar cost me the other day, he shouted out 'What! will you stand there and tell me you only make half a cent a pound on that sugar?' as if I had deliberately lied to him, and when I assured him it was true, he consoled me by throwing back his head and with a hearty laugh informed me that there was no danger but I would make up all the profits necessary on other goods! Then there is another lovely shade of the grocery business—I should have said shadow, as that portion of my experience is all ghostly—and that is the 'sweet bye and bye' credit business. It is a veritable sweet brier—a beauty! How persuading are those promises to pay! How touching their tenderness! How softly they steal upon the memory in the waking hours of some dark night—more especially when a bank note is about due! How the artful but honest voice of the dead-beat who carried the goods lovingly from your door is reproduced upon the phonograph of your memory, and how you think you would enjoy mopping the floor with him, if you only felt physically equal to the task! I have not the courage to even look at my old ledger. It stares me in the face with the persistency of a graveyard whenever I go near it. Some of those entries would give me the chills and fever, particularly those sweet entries upon which I made half a cent a pound profit; and the coffee upon which if I sold ten pounds at once I cleared 8 per cent. Cleared, indeed! The dead-beat cleared with both my principal and interest. Only \$800 on that book donated. That is all. Others may be fascinated with the retail grocery trade, may be piling up wealth in it, but my stock is for sale at any price short of a 'yaller dog' and I will agree to bind myself out as apprentice to a gimlet maker, if there is nothing else to do; as there is more real happiness in a chicken ranch, or a popcorn stand, for the dreams of such men are not disturbed by the night-mare of credit."

GROCER.

The Innovation Made by Modern Machinery.

Written for THE TRADESMAN.

"What a fine display of hardware you have in your windows to-day?" I remarked to a merchant who stood upon the sidewalk surveying his work of an hour or two, in order that there might be an attraction on that side of the street. Curiosity is alluring, and within five minutes two admiring examiners had attracted five or six more, and still others were coming.

I entered the store with the proprietor, when he said, "When I look at the varied display in that window, I think of my boyhood days and what an excitement it would have created then. Still, no display of this kind was possible, nor probably would be to-day were it not for the aid of machinery. Look at that modern brace, with all its improvements, and at that implement for pulling nails from boxes, capable of doing its work as if by steam power and saving its price in nails in a few days. And see that most simple yet wonderful invention, the modern screw-driver, which performs its work so perfectly and with almost electric velocity. These are the fruits of invention and machinery combined; yet it is a question, with a majority of those who use these articles, whether all the machinery employed has, in the aggregate, benefited the human family. Less than a century ago, what a list of valuable household and other useful articles made of iron were fabricated by hand, nothing worthy the name of machinery being used in their production. I might name some of the articles made of wrought iron that would come within the catalogue—butter knives, table knives and forks, axes, scythes, sickles, horseshoes, horse-nails, every piece of iron used in the construction of a wagon, sometimes the iron shoes of a sleigh and nearly the entire list of sharp-edged tools. I will leave it for the dealers in hardware to decide whether these hand-made articles were as good or better than those now produced so rapidly by the aid of machinery. Many of the articles then made have gone out of use and something else has taken their place.

"Reasonable proof is produced to show that all our modern machinery has come to us at just the right time and that it would have been an injury to the human family in the past when the world was less densely populated. On the other hand, it is assumed that every piece of machinery made to perform the work of ten to fifty men deprives of labor every man out of this number not required to feed and operate it. Now, so far as that particular work is concerned, this is certainly true, and yet an advocate for machinery says, 'The other men not required will find some other kind of work,' or, 'The product being cheapened, there will be created a demand for it, which will bring it into almost universal use, and, consequently, other machines and other men will be employed and the greatest beneficial results will follow.'

"It might, at present, be almost or quite impossible to manufacture and supply the demand for many articles made of iron without the aid of modern machinery. Take, for example, just horseshoes and the nails to accompany them. Modern machines turn them out by the million and in greater perfection, at least, so far as appearance and comfort

to the animal are concerned, than those formerly made by hand."

"It is, I believe, conceded that all products of machinery are more uniform and perfect than can be made by hand, to say nothing of their cheapness in price," I said to the merchant.

"Yes," he answered, "I think there is no doubt on that point. And machinery is turning out all articles of kitchen hardware so rapidly and cheaply that the dwellings of the poorest in our land are better supplied with articles of convenience for lessening women's work than were the wealthiest fifty years ago. If machinery has thrown one-half the people out of their old vocations, I believe they have adapted themselves to others quite as beneficial; and the added comforts for their families, from the use of machinery, with the unparalleled cheapness, on its account, of all else they require in manufactured goods, have far more than compensated for any loss in the direction of labor."

H.

MUSKEGON.

Headley, Kroff & Co. will open a dry goods store about April 1 in the vacant store in the Lyman block. It will be known as the "People's Store."

William Tegge has disposed of his interest in the hotel building at the Heights, which Tegge & Vogel were building, to Edward Bertrand for \$2,000. The building is being pushed to completion and will be ready for occupancy by April 1.

E. M. Woycke has sold his interest in the dry goods firm of Johnson & Woycke to his partner, who will continue the business under the style of A. L. Johnson.

Mrs. M. J. Sharp, who has been keeping a millinery and fancy dry goods store in Pontiac, has opened the store formerly occupied by Miss Foster, on Jefferson street.

Sheriff Hancock, who still holds possession of the Holt & Co. grocery stock, has rented one of the stores in the Albers block on Terrace street, and moved the stock to the new location. He expects to dispose of it at auction.

Wools Strong--Hides and Tallow Firm --Furs Weak.

Wools are strongly held at an advance of 1c. per pound, with small stocks offered. Large manufacturers are well supplied, and many of the smaller ones are in the market. Dealers are in the West buying and soliciting and many of last season's purchases that have been held in the State until now have gone forward. This advance will not pay over the cost of holding and holders are free sellers if they can get their money out.

Hides are firm, with No. 1s in light supply and all of an inferior quality. Tanners are fairly well stocked and are not anxious to buy. The leather market is dull, with small sales and low prices that will not give a profit if any advance is paid for hides.

Tallow is firm, with supply ample and light export trade.

Furs are weaker and lower—not lower than any actual market may indicate; but the excitement among dealers is less, as most of them have loaded up and now find at prices paid it is hard to realize and do not want any more at such a high cost.

FINANCIAL.

Local Stock Quotations.

BANK.	
Fifth National	100
Fourth National	100
Grand Rapids National	100
Grand Rapids Savings	125
Kent County Savings	131
National City	135
Old National	135
People's Savings	105
Michigan Trust Co.	115
MANUFACTURING.	
Aldine Manufacturing Co.	60
Anti-Kalsomine Co.	150
Antrim Iron Co.	115
Belknap Wagon & Sleigh Co.	100
Berkey & Gay Furniture Co.	85
Grand Rapids Brush Co.	90
Grand Rapids Electric Light and Power Co.	75
Grand Rapids Felt Boot Co.	110
Grand Rapids School Furniture Co.	110
Michigan Barrel Co.	100
Nelson, Matter & Co.	100
New England Furniture Co.	100
Phoenix Furniture Co.	60
Sligh Furniture Co.	85
Widdicomb Furniture Co.	120
MERCANTILE.	
Grand Rapids Packing and Provision Co.	103
Hazeltine & Perkins Drug Co.	100
MISCELLANEOUS.	
Alpine Gravel Road Co.	75
Canal Street Gravel Road Co.	80
Grand Rapids Fire Insurance Co.	130
Grandville Avenue Plank Road Co.	150
Plainfield Avenue Gravel Road Co.	25
Walker Gravel Road Co.	80

Financial Miscellany.

The American Strawboard Company has declared a quarterly dividend of 2 per cent., payable March 16 to stockholders of record March 9.

The Chicago & West Michigan Railway has declared a dividend of 2 per cent., payable February 16 to all stockholders who were recorded Feb. 10.

Furber & Kidder have opened a bank at Hopkins Station under the style of the Exchange Bank of Hopkins Station. The National City Bank is the Grand Rapids correspondent and the Chase National Bank the New York correspondent.

Daily Business thus summarizes the financial situation at Chicago: "Money is dull and plenty. General trade is only fair in any department, and the needs of the business community are not large. There is a good demand for A 1 commercial paper, and all such is readily negotiable at 6 per cent."

The stock of the Third National Bank of Chicago, which failed some thirteen years ago, is now said to be worth \$170 per share, or \$70 above par. This is owing to the fact that a large tract of land which was among the assets, and not thought to be worth much at the time, can now be sold for \$1,000,000.

The creditors of the Park National Bank of Chicago, which closed its doors on June 20, 1890, are not going to fare so badly after all, and it now looks as though they would receive 100 cents on the dollar. The Controller of the Currency has declared a second dividend of 20 per cent., making 80 per cent. in all, in favor of all claims proved up, amounting to \$458,966. Local speculators are offering 90 cents for proved claims.

A Plea for the Private Banks.

T. P. Steadman, Cashier of the Elsie Bank, at Elsie, makes the following plea for the State inspection of private banks:

Apropos of the present agitation for State control of unincorporated banks, a glance at the situation from the banker's side of the fence might not be amiss. The numerous alleged and admitted faults of the no-supervision system may be summed up as follows: (1.) The opportunity offered to dishonest bankers to defraud their depositors, as there is no means of knowing aught of their standing until too often the information is afforded by the assignee. (2.) It allows irresponsible parties of small or no wealth to embark in the business, and when losses result, having no capital of their

own to charge against, the depositor must necessarily foot the bill.

The proposed remedies for the above condition appear to be numerous. The one proposing to forbid the use of the name "bank" or "bankers" except to incorporated banks, will certainly not avail anything in the protection of the public.

The "bank" will become the "exchange office," "loan and deposit office," etc., and do business at the same old stand, with the same dangers and opportunity for dishonesty as before. The proposed measures compelling reports to the Commissioner of Banking, and the one allowing the organization of banks having \$15,000 capital in villages of 1,500, are steps in the right direction.

The private bank exists in this State not because it affords a chance for robbery, but because there are sound business reasons for its existence, and because it occupies a field which, under present laws, cannot be profitably filled by incorporated banks. As the law now stands no bank can be chartered with less than \$25,000 capital. In the average country town, surrounded by a good farming country, a well-known, responsible firm will attract deposits which, added to the required capital, will certainly burden them with a surplus, i. e., idle money which there is no opportunity to loan on good paper. This, on its face, may look desirable, but inasmuch as competition forces all bankers to pay interest on deposits, they must either make this surplus earn something or see their profits disappear into the wrong side of profit and loss account. This easily leads to more than one loss on paper known to be a little "off," but which is chanced to make the surplus earn something. There is no defense for this policy, but human nature is very much the same, whether in the members of a banking firm or the active(?) discount committee of its incorporated competitor.

Under the laws of the State, the property of members of a firm is liable for the full amount of the firm's indebtedness. Thus, if A. & B. partners, each is responsible for the debts of the firm, even though he has but \$500 invested, and the indebtedness of the firm be a hundred times that, he must pay as long as he has to pay with. In case of a stockholder in an incorporated bank holding \$500 stock, even though he be worth \$1,000,000, \$1,000 is the extent of his liability. Thus it will be seen that a banking firm, all or any of whose members are worth \$50,000, is liable to their depositors to as great an extent as an incorporated bank of \$25,000, even though the firm have only \$10,000 actually invested in their banking business. Instead of adopting some law which would only result in annoyance to the banker, disturbance to the financial condition of the interior towns and no added security for the depositor, why not unite the strong points of State examination and control with the unlimited liability of partners under which the private banks now operate, thereby creating for small villages a banking system which shall be safe and not so cumbersome as to be unprofitable? For instance; when any firm shall desire to embark in the business of banking without incorporation, let them be required to file with a proper State officer a schedule stating under oath that they are worth above all debts and exemptions at least \$25,000, and if the statement be found correct, let a certificate be issued them, authorizing them to do business as unincorporated bankers, subject to the same examinations and reports as incorporated banks. Let them be compelled to place on all drafts and stationery the responsibility of the firm as fixed by law, so that those not personally acquainted with the firm may have some guide when doing business with them. If they shall at any time show serious loss of net worth, let them be placed in the hands of a receiver. Then let it be made a misdemeanor for any firm or person not having State authority to receive deposits or in any other way conduct the business of banking, and in the opinion of the writer the question of how to manage private banks will be practically solved.

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WOONSOCKETS
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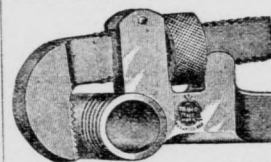
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I want 500 to 1,000 cords of Poplar Excelsior Bolts, 18, 36 and 54 inches long.

I also want Basswood Bolts, same lengths as above. For particulars address

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State Board of Pharmacy.
One Year—Stanley E. Parkill, Owosso.
Two Years—Jacob Jesson, Muskegon.
Three Years—James Vernor, Detroit.
Four Years—Ottmar Eberbach, Ann Arbor.
Five Years—George Gundrum, Ionia.
President—Jacob Jesson, Muskegon.
Secretary—Jas. Vernor, Detroit.
Treasurer—Geo. McDonald, Kalamazoo.
Meetings for 1891—Grand Rapids, March 3; Ann Arbor, May 5; Star Island (Detroit) July 7; Houghton, Sept. 1; Lansing Nov. 4.

Michigan State Pharmaceutical Ass'n.
President—D. E. Frail, Saginaw.
First Vice-President—H. G. Coleman, Kalamazoo.
Second Vice-President—Prof. A. B. Prescott, Ann Arbor.
Third Vice-President—Jas. Vernor, Detroit.
Secretary—C. A. Bugbee, Cheboygan.
Treasurer—Wm. Dupont, Detroit.
Next Meeting—At Ann Arbor, in October, 1891.

Grand Rapids Pharmaceutical Society.
President, W. R. Jewett, Secretary, Frank H. Escott.
Regular Meetings—First Wednesday evening of March, June, September and December.

Grand Rapids Drug Clerks' Association.
President, F. D. Kipp; Secretary, W. C. Smith.

Detroit Pharmaceutical Society.
President, J. W. Allen; Secretary, W. F. Jackman.

Muskegon Drug Clerks' Association.
President C. S. Koon; Secretary, A. T. Wheeler.

MIND OR MATTER?

Who Can Explain the Mysterious Connection?

Written for THE TRADESMAN.

"I was conversing with my friend, Dr. M—," said the druggist, concerning the curiosities of amputations. He fully believes that there is sensational connection between an amputated limb and the body for a long time after the separation has taken place, and in some instances during the entire life of the patient. I am aware that numbers of similar instances are on record, yet I am often somewhat incredulous while reading them, especially as—quoting the standard maxim of old Dr. Wilson when in doubt—"It occurred a good while ago, was a long way off, and mebbly 'taint so." In this instance, however, all the facts are so well known by many persons, and so well authenticated, that to me an unusual interest is attached to it, and thus I conclude it must attract the attention of all thoughtful persons. If you can spare the time this evening," he continued, "please listen to a letter from a friend of mine, written some time ago, which I know can be relied upon in every particular, and then I would like your opinion upon the subject. He also gives a brief account of a second case, which you will notice is similar in a degree. He writes:

"This case of intimate connection between an amputated member of the human body and that body itself or, perhaps more correctly, between the amputated member and the sensations of the brain of the person losing the member, which you ask me to describe is one of those curious—not to say wonderful—occurrences which the surgeon with his cunning skill and the anatomist with his profound knowledge of the human body is as powerless to account for as the most unpretentious student of the strange and curious.

"On July 4, 1888, Peter Johnson a laborer, aged about thirty-five years and a native of Sweden, was engaged in firing a cannon at Elk Rapids, Mich. From some cause the piece of ordnance was prematurely discharged, mangling both his arms badly, burning his face, and temporarily, at least, blinding him and severely injuring his side. He was at once conveyed to his home and a physician summoned. The third day after receiving the injury, the right arm was amputated above the elbow, and all of his left hand except the thumb and index finger removed. He positively knew nothing of the operation, being under

the influence of chloroform during the time of its performance.

"From the time the accident first occurred, he has known that the arm was broken, but supposed the fracture would be reduced, and that he might eventually recover its use. His eyes have also been bandaged from the first, so that he cannot ascertain the extent of his injuries by sight. He has no idea that any amputations have taken place; says he can move his right hand, and the fingers of that hand, also, very easily; as well as the fingers of the left hand, which, as stated, are all removed except the thumb and index finger. The sixth or seventh night after the amputation, Mr. Johnson awoke from a sound sleep at 11:30 and complained that the fingers of the right hand were cramped and pained him, also that they felt hot and burning. The attendant quieted him by placing cool cloths over the board to which the stump of the missing arm was fastened, and after a few minutes he said the fingers felt better and dropped off to sleep. I ascertained the next day from his physician that at 11:30 o'clock the previous evening several gentleman had called at his office to look at the amputated arm. One of them removed it from the alcohol in which it had been placed, and used it in illustrating the manner in which the accident occurred. In doing so he bent the fingers of the hand together. It was at this moment as near as could be ascertained by the watchers, when the patient awoke and complained of the cramping of his fingers. He complained of no peculiar sensations in this hand previous to this time, nor has he made any such complaint since." "Now, perhaps," said the druggist, "if there were no similar cases on record, we might call this a coincidence and drop the subject, but in this age of research it will not do to dismiss it thus summarily. The second case reported and vouched for by my friend is as follows:

"Several years ago, Dr. George H. Bailey, of Elk Rapids, amputated the leg of a French girl above the knee. It was in the winter, and the limb was placed in a box and temporarily set on a shelf in an outbuilding, quite remote from any fire. That night, and after the girl had fully recovered from the effects of the anesthetic, she complained of the cold in that leg, saying it seemed to be freezing. It pained her so long and she caused the attendants so much trouble, that the physician was sent for. He came, brought the leg into the house and examined it, and it was found to be partially frozen. As soon as it was placed by the fire in an adjoining room and carefully warmed, the girl experienced no further trouble and quietly went to sleep. During all this time she did not even know that the leg had been amputated.

"If this connection between a severed portion of a body, and the animated trunk can be satisfactorily explained in any rational and philosophical manner, it is highly important that mankind should hear it."

A third well-authenticated case of this kind occurred over twenty years ago, in the person of Charles Clark, afterward of the firm of Clark & Lonsburg, druggists at Reed City, who subsequently held some county office at Hersey. The accident which deprived Mr. Clark of one leg occurred in Chicago. It was a most serious fracture, resulting in the

amputation of the entire limb, from the effects of which he did not recover for several months, remaining in that city during the time. Immediately following the amputation, the limb was packed in a box, sent to his father's home near Lawton, VanBuren county, where it was buried in a field. While still confined to his bed, he often complained of pain in the severed limb and requests by letter were made to his friends at home, asking that the leg be examined and straightened, or the position of it changed. These requests, however, were not complied with. Afterward, when Mr. Clark returned home, he still insisted that the buried limb must yet be in a cramped position—being under the impression that his first request had been complied with—as he still experienced pain from it. As usual in such cases, he was laughed at; assured it was all right and was only a "fancy" of his.

From time to time, however, the man begged his friends to again disinter the limb and straighten it out. Their reply was that the ground was frozen quite hard, and as soon as it thawed out, they would attend to it. One evening soon after this, as the men came in from their labor, Mr. Clark said to them: "So you have obliged me at last. You have surely straightened my limb in the box for I now suffer no more pain from it." It was true. The men had purposely kept the matter a secret, believing it would make no difference in his condition, although interested in testing it, but had that day disinterred and straightened out the bent or cramped member for the first time.

What mysterious power connected the man with his severed leg? H.

Turned the Tables on Him.

From the St. Paul Pioneer-Press.

"You ought to get five cents' worth of chloride of lime."

"What for?"

"For a nickel."

The above was passed around freely among a number of St. Paul citizens, and was in each case recognized as a practical joke of considerable merit.

Acting upon the suggestion a prominent merchant of this city determined to work it off on his book-keeper with an original variation. So he said:

"You ought to get five cents' worth of potash."

Contrary to the merchant's expectations, the taciturn book-keeper merely bowed his head and went on footing his trial balance, while his employer retired discomfited.

The next morning he received a note from his book-keeper to this effect:

"I took the five cents' worth of potash, and I am as sick as a horse."

China Wedding at Marion.

MARION, Feb. 13.—Levi Vandecar, the genial grocer and druggist, celebrated the twentieth anniversary of his marriage last evening. There were eighty-nine invited guests present, many of them from a distance. The Lemon & Wheeler Company sent a handsome china set and "Hub." Baker brought up a fruit set.

AVOID THE

Curse of Credit

BY USING

"TRADESMAN" OR "SUPERIOR" Coupon Books

SAP BUCKETS AND



MAPLE SYRUP CANS

Send for Quotations.

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Styles New, Cheap,
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Large Variety. Prices Low.

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Manufacturer of

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SAMPLE TRUNKS AND CASES
MADE TO ORDER.

Write for Prices.

41 SO. DIVISION ST.,
Grand Rapids, - - Michigan.

THOMAS STOKES,
WHOLESALE DEALER IN
SALT FISH,
New York City.

Represented in Michigan by
J. P. VISNER, Merchandise Broker,
17 Hermitage Block,
GRAND RAPIDS, MICH.

Who will quote prices by mail or call on dealers wishing a supply for lenter trade.

CINSENC ROOT.
We pay the highest price for it. Address
PECK BROS., Wholesale Druggists,
GRAND RAPIDS.

Wholesale Price Current.

Advanced—Nothing. Declined—Morphia, Quinine P & W, Corks, Turpentine.

ACIDUM.		CUBEAE.	
Aceticum	80 10	Cubebae	15 00 12 50
Benzolcum German.	80 10 30	Exechthitos	90 10 100
Boric	30 30	Erigeron	1 90 2 00
Carbolicum	26 30 30	Gaultheria	2 00 2 10
Citricum	58 60 60	Geranium, ounce	75 75
Hydrochlor	36 5	Gossypii, Sem. gal.	50 75
Nitricum	100 12	Hedeoma	1 85 2 00
Oxalicum	110 13	Juniperi	50 2 00
Phosphoricum dil.	110 13	Lavandula	90 2 00
Salicylicum	1 40 2 80	Limonis	1 80 2 80
Sulphuricum	13 5 5	Mentha Piper.	2 90 2 30
Tannicum	1 40 2 60	Mentha Verid.	2 50 2 60
Tartaricum	40 42	Morruhae, gal.	80 2 10
AMMONIA.		Myrcia, ounce	75 75
Aqua, 15 deg.	3 1/2 5	Olive	80 2 2 75
" 20 deg.	5 1/2 7	Picis Liquida, (gal. 35)	10 12
Carbonas	13 14	Ricini	1 16 2 35
Chloridum	13 14	Rosmarini	75 2 1 00
ANILINE.		Rosae, ounce	66 00
Black	2 00 2 25	Succini	40 45
Brown	80 2 1 00	Sabina	90 2 1 00
Red	45 50	Santal	3 50 2 70
Yellow	2 50 2 30	Sassafras	45 50
BACCAR.		Sinapis, ess. ounce	65 65
Cubae (po. 1 50)	1 60 2 1 75	Sinapis, opt.	40 50
Juniperi	80 10	Thymus	40 50
Xanthoxylum	25 30	Theobromas	15 20
BALSAMUM.		POTASSIUM.	
Copaiba	60 65	Bi Carb.	15 18
Peru	61 80	Bichromate	13 14
Terabin, Canada	35 40	Bromide	37 40
Tolutan	40 45	Carb.	13 15
CORTEX.		Chlorate, (po. 16)	14 16
Abies, Canadian.	18	Cyanide	50 55
Cassiae	11	Iodide	2 80 2 90
Cinchona Flava	18	Potassa, Biltart, pure	30 33
Euonymus atropurp.	30	Potassa, Biltart, com.	30 33
Myrica Cerifera, po.	12	Potassa Nitras, opt.	80 10
Prunus Virgin.	12	Potassa Nitras	70 9
Quillaja, grd.	12	Prussiate	30 33
Sassafras	12	Sulphate po.	15 18
Ulmus Po (Ground 12)	10	RADIX.	
EXTRACTUM.		Aconitum	20 25
Glycyrrhiza Glabra.	24 25	Aithae	25 30
" po.	33 35	Anchusa	15 20
Haematox, 15 lb. box.	11 12	Arum, po.	25 25
" 18.	13 14	Calamus	20 50
" 1/4s.	14 15	Gentiana, (po. 15)	10 12
" 1/2s.	16 17	Glycyrrhiza, (pv. 15)	16 18
FERRUM.		Hydrastis Canaden.	16 18
Carbonate Precip.	15	(po. 10)	25 35
Citrate and Quinia	25 30	Heliolepis, Ala. po.	15 20
Citrate Soluble	25 30	Inula, po.	15 20
Ferrocyanidum sol.	15	Ipecac, po.	40 2 50
Solut Chloride	15	Iris plox (po. 30 22)	18 20
Sulphate, com'l.	1 1/2 2	Jalapra, pr.	45 50
" pure	7	Maranta, 1/4s.	45 50
FLORA.		Podophyllum, po.	15 18
Arnica	28 30	Rhei	75 2 1 00
Anthemis	20 25	" cut.	75 2 1 35
Matricaria	25 30	" pv.	48 53
FOLIA.		Spigelia	48 53
Barosma	20 22	Sanguinaria, (po. 25)	40 45
Cassia Acutifol, Tin-	25 28	Serpenaria	50 55
nivelly	35 50	Senega	50 55
Salvia officinalis, 1/4s	12 15	Similax, Officialis, H	40 40
and 1/2s.	12 15	" M	40 40
Ura Ursi	80 10	Scilla, (po. 35)	10 12
GUMMI.		Symplocarpus, Fosti-	25 35
Acacia, 1st picked	21 00	du, po.	25 35
" 2d	20 90	Valeriana, Eng. (po. 30)	15 20
" 3d	20 80	" German	15 20
" sifted sorts.	20 65	Ingiber a.	10 15
" po.	75 2 1 00	Zingiber j.	22 25
Aloe, Barb. (po. 60)	50 60	SEMEN.	
" Cape, (po. 30)	12 12	Anisum, (po. 20)	15 15
" Socotri, (po. 60)	50 50	Apium (graveleons)	15 18
Catechu, 1s, 1/4s, 1/2s.	1 1	Bird, 1s	40 12
16)	1	Cardi. (po. 18)	40 12
Ammoniac	25 30	Cardamon	1 00 2 25
Assafetida, (po. 30)	15 15	Corlandrum	10 12
Benzoinum	30 32	Cannabis Sativa	4 1/2 5
Camphora	50 52	Cydonium	75 2 1 00
Euphorbium po	35 10	Chenopodium	10 12
Galbanum	35 10	Dipterix Odorate	2 00 2 25
Gamboge, po.	80 95	Foeniculum	10 15
Guaiacum, (po. 40)	35 35	Foenugreek, po.	6 8
Kino, (po. 25)	20 20	Lini	4 4 1/2
Mastic	90 90	Lini, grd. (bbl. 3 1/4)	4 4 1/2
Myrrh, (po. 45)	40 40	Lobelia	35 40
Opil, (po. 3 85)	2 25 2 40	Phalaris Canarian	3 1/2 4 1/2
Shellac	30 35	Rapa	6 7
" bleached	30 35	Sinapis, Albu	80 9
Tragacanth	30 75	" Nigra	11 12
HERBA—In ounce packages.		SPIRITUS.	
Absinthium	25	Frumentum, W. D. Co.	2 00 2 50
Eupatorium	30	" D. F. R.	1 75 2 00
Lobelia	25	"	1 10 2 50
Majorum	25	Juniperis Co. O. T.	1 75 2 75
Mentha Piperita	23	"	1 75 2 75
" Vir	25	Saacharum N. E.	1 75 2 50
Rue	30	Spt. Vini Galli	1 75 2 50
Tanacetum, V	22	Vini Oporto	1 25 2 00
Thymus, V	25	Vini Alba	1 25 2 00
MAGNESIA.		SPONGES.	
Calcined, Pat.	55 60	Florida sheeps' wool	2 25 2 50
Carbonate, Pat.	20 22	carriage.	2 00
Carbonate, K. & M.	20 25	Nassau sheeps' wool	2 00
Carbonate, Jennings	35 36	carriage	1 10
OLEUM.		Velvet extra sheeps'	1 10
Absinthium	5 00 2 50	wool carriage	1 10
Amygdalae, Dulc.	45 75	Extra yellow sheeps'	85
Amygdalae, Amar.	8 00 2 25	carriage	65
Anisi	90 2 00	Hard for slate use	75
Aurant Cortex	2 50	Yellow Reef, for slate	1 40
Bergamit	3 75 4 00	use	
Caliputi	90 2 1 00	SYRUPS.	
Caryophylli	1 20 2 25	Accacia	50
Cedar	35 65	Zingiber	50
Chenopodii	20 20	Ipecac.	60
Cinnamoni	1 40 2 25	Ferri Iod.	50
Citronella	25 65	Aurant Cortes.	50
Conium Mac.	25 65	Rhei Arom.	50
Copaiba	1 30 2 30	Similax Officialis	60

Morphia, S. P. & W.	2 20 2 45	Seidlitz Mixture	25	Lindseed, boiled	58	61
" S. N. Y. Q. &	2 10 2 35	Sinapis	18	Neat's Foot, winter	50	69
C. Co	2 10 2 35	" opt.	30	" strained	44 1/2	50
Moschus Canton	40	Snuff, Maccaboy, De	35	Spirits Turpentine	bbl. 1b.	
Myristica, No. 1	70 75	Voes	35	PAINTS.		
Nux Vomica, (po. 20)	10	Snuff, Scotch, De. Voes	35	Red Venetian	13 1/2	20 3
Os. Sepia	33 38	"	12 13	Ochre, yellow Mars.	13 1/2	20 3
Pepsin Saac, H. & P. D.	22 00	Soda Boras, (po. 13)	30 33	" Ber.	13 1/2	20 3
"	22 00	Soda et Potass Tart.	30 33	Soda Carb.	2 1/2	20 3
Picis Liq., N. C., 1/2 gal	22 00	Soda, Bi Carb.	1 1/2 2	" strictly pure	2 1/2	20 3
" doz	22 00	Soda, Ash	3 1/2 2	Vermilion Prime Amer	13 1/2	16
Picis Liq., quarts	22 00	Soda, Sulphas	3 1/2 2	ican	13 1/2	16
" pints	22 00	Spts. Ether Co	50 55	Vermilion, English	80 88	
Pil Hydrarg. (po. 80)	50	" Myrcia Dom.	22 25	Green, Peninsular	70 75	
Piper Nigra, (po. 22)	1	" Vini Rect. bbl.	23 00	Lead, red	67 1/2	
Piper Alba, (po. 25)	1	" 2 23	23 00	" white	67 1/2	
Pix Burgun	50	Less 5c gal., cash ten days.	23 00	Whiting, white Span	67 1/2	
Pulvis Ipecac et opil.	1 10 2 10	Strychnia Crystal	21 10	Whiting, Gilders	67 1/2	
Pyrethrum, boxes H	75	Sulphur, Subl.	2 1/2 3 1/2	White, Paris American	1 00	
& P. D. Co., doz	21 25	" Roll	2 1/2 3 1/2	Whiting, Paris Eng.	1 40	
Pyrethrum, pv	30 35	Tamarinds	80 10	Pioneer Prepared Paint	20 21	1 40
Quassia	80 10	Terebenth Venice	28 30	Swiss Villa Prepared	1 00 2 10	20
Quinia, S. P. & W.	35 40	Theobromae	50 55	Paints	1 00 2 10	20
" S. German	24 30	Vanilla	9 00 2 16 00	VARNISHES.		
Rubia Tinctorum	13 14	Zinci Sulph	7 8	No. 1 Turp Coach	1 10 2 10	20
Saccharum Lactis pv	40			Extra Turp.	1 10 2 10	20
Salicin	2 00 2 10			Coach Body	2 75 3 00	00
Sanguis Draconis	40 50			No. 1 Turp Furn	1 00 2 10	10
Santonine	24 50			Eutra Turk Damar	1 55 2 10	60
Sapo, W	15 14			Japan Dryer, No. 1	70 2 75	
" M	10 12					
" G	15					

HAZELTINE
& PERKINS
DRUG CO.

Importers and Jobbers of

---DRUGS---

Chemicals and Druggists' Sundries

Dealers in

Patent Medicines, Paints, Oils, Varnishes.

Sole Agents for the Celebrated Pioneer Prepared Paints

We are Sole Proprietors of

WEATHERLY'S MICHIGAN CATARRH REMEDY

We have in stock and offer a full line of

Whiskies, Brandies,
Cins, Wines, Rums.

We are Sole Agents in Michigan for W. D. & Co.,

Henderson County, Hand Made Sour Mash

Whisky and Druggists' Favorite

Rye Whisky.

We sell Liquors for Medicinal Purposes only.

We give our Personal Attention to Mail Orders and Guarantee Satisfaction.

All orders are Shipped and Invoiced the same day we receive them. Send in a trial order.

Hazeltime & Perkins Drug Co.,

GRAND RAPIDS, MICH.

GROCERIES.

Short Weight Oatmeal and Pork.

A patron of THE TRADESMAN calls its attention to short-weight oatmeal and rolled oats which are now being shipped into this State by a certain Chicago house whose low quotation on these goods has long been a thorn in the side of reputable jobbers who give sixteen ounces to the pound. Fearful that the low price involved some species of sharp practice, a Cadillac dealer took the trouble to weigh several barrels of this oatmeal, resulting in the disclosure that every barrel was ten pounds short, containing 170 pounds instead of the regulation 180. Grocers who are disposed to accept a cut price on oatmeal would do well to secure the salesman's guarantee as to full weight and charge back any shortage which may be found to exist on the arrival of the goods.

Short-weight pork has again made its appearance on the market, greatly to the disgust of those who handle straight goods only and suffer competition with short-weight goods. If 196 pounds of fresh pork are put in the barrel, the meat will take up from ten to twelve pounds of salt, so that the net weight should be 206 to 208 pounds. As a matter of fact, THE TRADESMAN's attention has been called to a shipment of pork which did not average 190 pounds net. A convenient method of ascertaining the exact contents of a barrel is to weigh the barrel and contents, minus the head, when it is opened, mark the weight on the barrel and then weigh the barrel and brine after the pork has all been removed or sold out. The difference will show the exact amount of meat in the barrel. Salesmen or houses offering pork below the market price should be compelled to guarantee the weight, to the end that no shrinkage may occur in retailing the meat.

Short-Weight Evaporated Apples.

SAGINAW, Feb. 16.—If there is any one thing I like about THE TRADESMAN, more than another, it is the outspoken stand it takes on the cheats and frauds of trade, especially the short-weight nuisance. I have suffered hundreds of dollars loss from this cause alone and welcome your attempts to set matters aright by your wholesale exposures of crookedness, no matter where found or by whom they are abetted.

I have made careful investigation of the evaporated apple business during the past season and have about come to the conclusion that all manufacturers put the goods up short weight. I have handled upwards of twenty boxes over the counter during the past three months and every one has been from one to three pounds short—the average weight being forty-seven pounds. I have invariably charged back the shortage to the jobber, and if the jobber would do the same with the evaporator, I apprehend there would be less trouble from this cause another season.

LIVE GROCER.

For the finest coffees in the world, high grade teas, spices, etc., see J. P. Visner, 17 Hermitage block, Grand Rapids, Mich. Agent for E. J. Gillies & Co., New York City. 352tf

Let April Sugar Alone.

FLINT, Feb. 14.—Some houses are advising the retail trade to place orders for sugar now for April delivery, offering a price about 2 cents per pound below the present ruling price. Is it advisable for the retail dealer to become a speculator, in order to protect himself? Knowing that THE TRADESMAN makes a study of such topics, I venture to ask the opinion of the paper in the premises.

GROCER.

On general principles, THE TRADESMAN advises its readers to desist from speculating in any product, especially an article which is so completely within the grasp of a merciless monopoly as sugar. All grades of sugar will be reduced from 2 to 2½ cents in April and wholesale grocers generally have already made purchases for April delivery or arranged with brokers to hold stocks in bond for them, so that retailers will be able to secure all the sugar they need at the market price. Under the circumstances THE TRADESMAN would consider it very foolish for a retailer to attempt to foretell the market to the extent of many barrels.

Potatoes and Onions.

The potato market is still weak and unsettled, all prognostications at this time being the merest conjecture. Ferrine Bros., of New York, who have been the strongest buyers in Michigan, now acknowledge that the bottom has dropped out of the market. What the future has in store, no one can yet foretell.

The price of onions would undoubtedly have gone skyward but for the importation of French stock, several cargoes of which have come to the seaboard. As freights from France to this country have been light, the transatlantic lines have been carrying onions for ballast, so that importers could afford to pay the duty of 40 cents per bushel and still sell the stock in competition with the local product and make a good margin. But for the importation of outside onions, the price of home grown would probably have gone to \$2 per bushel.

The Grocery Market.

The sugar refiners are making hay while the sun shines, having advanced granulated and confectioners ¼¢ during the past week, although the market on raw sugars have been nearly stationary. Corn and tomatoes continue to stiffen. The same is true of scaled and round herring, which are very scarce. Jelly has declined ¼¢ per pound.

The Drug Market.

Opium is steady. Morphine is lower. Quinine is steady for foreign brands. P. & W. is 2c. cents lower. Corks have advanced. Turpentine is lower.

The newly-organized Manistee County Savings Bank has secured the services of W. J. Gregory, of Rockford, Ill., as Cashier. Mr. Gregory is a graduate of the Michigan University and is highly recommended by bankers in Illinois, Iowa and Nebraska. The Bank will open its doors about May 1.

J. L. Strelitsky has leased the store at 10 South Ionia street and will remove his wholesale cigar business to that location.

PRODUCE MARKET.

Apples—Green, \$4.25@4.50 for choice eating and \$3.50@3.75 for cooking stock. Evaporated are firm at 14@15c, and sun-dried are strong at 10@10½c.

Beans—The demand is steady and the market without special change. Handlers pay \$1.65@1.80 for country picked and find no difficulty in making sales at \$2.05@2.10 for city picked.

Beets—50c per bu.

Butter—Dairy is in moderate demand. Dealers pay 15c and hold at 16c. Creamery is in fair demand at 22@24c.

Cabbages—70c per doz. or \$4 per 1

Carrots—20@25c per bu.

Celery—20@25c per doz.

Cooperage—Pork barrels, \$1.25; produce barrels 25c.

Cranberries—Cape Cods are now out of market. Bell and Cherry are held at \$9@10 and Jerseys at \$10@11.50.

Eggs—Dealers pay 13@14c for fresh and hold at 15c.

Onions—The high price has curtailed the sale very materially, few consumers being willing to pay 40c or 50c per peck at retail. Dealers pay \$1.25 and hold at \$1.50.

Potatoes—The market is sluggish, there being a few buyers in the field on the basis of 75c per bushel.

Squash—1½¢ per lb.

Sweet Potatoes—Kiln dried Jerseys are in good demand readily commanding \$3.50 per bu.

Turnips—30@35c per bu.

PROVISIONS.

The Grand Rapids Packing and Provision Co. quotes as follows:

PORK IN BARRELS.

Mess, new.	10 25
Short cut	10 50
Extra clear pig, short cut.	12 50
Extra clear, heavy.	11 50
Clear, fat back.	12 00
Boston clear, short cut.	12 00
Clear back, short cut.	12 00
Standard clear, short cut, best.	12 50

SAUSAGE—Fresh and Smoked.

Pork Sausage.	6½
Ham Sausage.	9
Tongue Sausage.	9
Frankfort Sausage.	7½
Blood Sausage.	5
Bologna, straight.	5
Bologna, thick.	5
Head Cheese.	5

LARD—Kettle Rendered.

Tierces	6½
Tubs.	7
50 lb. Tins.	7

LARD.

	Family.	Com.
Tierces	5½	5½
0 and 50 lb. Tubs.	5½	5½
3 lb. Pails, 20 in a case.	6½	6½
5 lb. Pails, 12 in a case.	6½	6½
10 lb. Pails, 6 in a case.	6	6
20 lb. Pails, 4 in a case.	5½	5½
50 lb. Cans.	5½	5½

BEEF IN BARRELS.

Extra Mess, warranted 200 lbs.	7 00
Extra Mess, Chicago packing.	6 75
Boneless, rump butts.	9 75

SMOKED MEATS—Canned or Plain.

Hams, average 20 lbs.	8½
" 16 lbs.	9
" 12 to 14 lbs.	9½
" picnic	6
" best boneless	8½
Shoulders	8½
Breakfast Bacon, boneless.	8
Dried beef, ham prices	8
Long Cleans, heavy	5½
Briskets, medium.	5½
" light	5½

FISH and OYSTERS.

F. J. Dettenthaler quotes as follows:

FRESH FISH.

Whitefish	@10
Trout	@9
Halibut	@18
Ciscoes	@5
Flounders	@9
Bluefish	@10
Mackerel	@25
Cod	@10
California salmon	@18

OYSTERS—Cans.

Fairhaven Counts	@35
F. J. D. Selects	@28
Selects	@23
F. J. D.	@22
Anchors	@20
Standards	@18
Favorites	@16

SHELL GOODS.

Oysters, per 100.	1 25@1 50
Clams,	75@1 00

BULK GOODS.

Standards, per gal.	@1 25
Selects,	@1 65
Scrimps,	1 50
Clams,	1 50
Scallops,	1 50

FRESH MEATS.

Swift and Company quote as follows:

Beef, carcass.	4½@7
" hind quarters.	6 @6½
" fore "	5½@3½
" loins, No. 3.	10 @10½
" ribs.	@8
" rounds.	@5
" tongues.	@8½
Hogs.	4½@4½
Bologna.	@5
Pork loins.	@6½
" shoulders.	@4½
Sausage, blood or head.	@5
" liver.	@5
" Frankfort.	@7½
Mutton.	6½@7
Veal.	6½@7

CANDIES, FRUITS and NUTS.

The Putnam Candy Co. quotes as follows:

STICK CANDY.

Standard, per lb.	@8
" H. H.	@8
" Twist	@8
" pails or packages, net weight.	8½
" 24-lb. bbls.	8
Boston Cream	10
Cut Loaf.	9
Extra H. H.	10

MIXED CANDY.

	Bbls.	Pails.
Standard, per lb.	7½	8
Leader.	7½	8½
Special.	8	8½
Royal.	8	9
Nobby.	9	9
Broken.	9	9
Midget.	9	9
English Rock.	9	9
Conserves.	9	9
Broken Taffy.	net, 9½	9½
Peanut Squares.	net, 9½	9½
Extra.	10½	10½
Kindergarten.	11	11
French Creams.	11	11
Valley Creams.	11	11

FANCY—In 5 lb. boxes.

	Per Box
Lemon Drops	.60
Sour Drops	.60
Peppermint Drops	.70
Chocolate Drops.	.70
H. M. Chocolate Drops.	.90
Gum Drops.	.40@.50
Licorice Drops.	.10
A. B. Licorice Drops.	.80
Lozenges, plain.	.65
" printed.	.70
Imperial.	.65
Mottos.	.75
Cream Bar.	.60
Molasses Bar.	.60
Caramels.	.16@.18
Hand Made Creams.	.90@1.00
Plain Creams.	.80@.90
Decorated Creams.	.10
String Rock.	.75
Burnt Almonds.	1.00@1.10
Wintergreen Berries.	.65

FANCY—In bulk.

Lozenges, plain, in pails.	.11
" printed, in pails.	.12
Chocolate Drops, in pails.	.12
Gum Drops, in pails.	.6
Moss Drops, in pails.	.10
Sour Drops, in pails.	.10
Imperial, in pails.	.11

ORANGES.

Floridas, fancy 250-200 175-150	3 50@3 75
" 138-126	3 25@3 50
" 96	@
Russets, fancy 200-175-150-138	3
" 126-112	5 75
Valencias, choice to fancy 420	2 75@3 00
Messinas, " 300-240	3 00
" 200	

LEMONS.

Messina, choice, 360	3 50@3 75
" fancy, 360	@4 50
" choice 300.	
" fancy 360.	

OTHER FOREIGN FRUITS.

Figs, Smyrna, new, fancy layers.	18@20
" " choice "	@16
" " " "	@12½
" Fard, 10-lb. box.	@10
" 50-lb. "	@8
" Persian, 50-lb. box.	4 @6

NUTS.

Almonds, Tarragona.	@17½
" Ivaca.	@17
" California.	@17
Brazils.	@
Filberts.	@
Walnuts, Grenoble.	@15½
" Marbo.	@12
" Chili.	@10½
Table Nuts, No. 1.	@15½
" No. 2.	@14
Pecans, Texas, H. P.	14@16
Cocoanuts, full sacks.	@4 50

PEANUTS.

Fancy, H. P., Suns	@6
" Roasted	7½@8
Fancy, H. P., Flags	@6
" Roasted	7½@8
Choice, H. P., Extras	@8
" Roasted	6½@7

CURTISS & CO.,

WHOLESALE

Paper Warehouse.

FLOUR SACKS, GROCERY BAGS, TWINE AND WOODEN WARE.

Houseman Block,

Grand Rapids, Mich.

PERKINS & HESS

DEALERS IN

Hides, Furs, Wool & Tallow,

NOS. 122 and 124 LOUIS STREET, GRAND RAPIDS, MICHIGAN.
WE CARRY A STOCK OF CAKE TALLOW FOR MILL USE.

The quotations given below are such as are ordinarily offered cash buyers who pay promptly and buy in full packages.

"Absolute" in Package	\$s	¢	SWEET GOODS.		" splint	No.1 3 50	No.2 4 25	No.3 5 00
Allspice	80	1 50	Ginger Snaps.....	7	" "	" "	" "	" "
Cinnamon	84	1 55	Sugar Creams.....	8½	" "	" "	" "	" "
Cloves	84	1 55	Frosted Creams.....	8	" "	" "	" "	" "
Ginger, Jam	84	1 55	Oraham Crackers....	8	" "	" "	" "	" "
" Af	80	1 50	Oatmeal Crackers....	8	" "	" "	" "	" "
Mustard	84	1 55	SHOE POLISH.		White	93		
Pepper	84	1 55	Jettline, 1 doz. in box	.75	Red,	93		
Sage	84		TEAS.		All wheat bought on 60 lb. test.			
SUGARS.			JAPAN—Regular.	(2)20	BOLTED	MEAL.		
Cut Leaf	@ 7		Fair	(2)20	Granulated	1 45		
Cubes	@ 6½		Good	(2)22				
Powdered	@ 6¼		Choice	24	(2)20			
Standard Granulated.	@ 6.81		Choicest	32	(2)36			
" Fine	@ 6.81		Dust	10	(2)14			
Confectioners' A	@ 6.56		SUN CURD.	(2)20				
White Extra C	@ 6		Fair	(2)20				
Extra C	@ 5¾		Good	(2)22				
Yellow	@ 5¾		Choice	24	(2)22			
Dark Molasses	@ 5¾		Choicest	32	(2)6			
Less than 100 lbs. & advance			Dust	10	(2)14			
SCALES—Perfection.			BASKET FIRED.	(2)20				
Tea, 2 lb., tin scoop.	\$ 6 50		Fair	(2)20				
" " brass	7 25		Choice	(2)25				
" 5 lb., tin scoop.	8 75		Choicest	(2)25				
" " brass	8 75		Extra choice, wire leaf	(2)40				
Grocers', 11-lb., tin scoop.	11 00		GUNPOWDER.					
" " brass	12 25		Common to fair.	25	(2)35			
" 22 lb., tin	13 25		Extra fine to finest.	50	(2)65			
" " brass	14 75		Choicest fancy	75	(2)85			
STARCH.			oolong.	25	(2)30			
Corn.			Common to fair.	25	(2)30			
20-lb boxes	6¼		Superior to fine	30	(2)50			
40-lb "	6¼		Fine to choicest.	55	(2)65			
Gloss.			IMPERIAL.					
1-lb packages	6		Common to fair.	20	(2)25			
3-lb "	6		Superior to fine.	40	(2)50			
6-lb "	6¼		YOUNG HYSOON.					
40 and 50 lb. boxes	4¼		Common to fair.	18	(2)20			
Barrels	4¼		Superior to fine.	30	(2)40			
SNUFF.			ENGLISH BREAKFAST.					
Scotch, in bladders	37		Choice	25	(2)30			
Maccaboy, in jars	35		Doce	30	(2)35			
French Rappee, in Jars	43		Best	55	(2)65			
SOAP.			Tea Dust.	8	(2)10			
Detroit Soap Co.'s Brands.			TOBACCO—Fine Cut.					
Superior	3 30		D. Scotten & Co.'s Brands.					
" " "	3 85		Hlwatha	60				
German Family	3 00		Sweet Cuba	34				
Mottled Gemal	3 00		TOBACCO—Pung.					
Old German	2 70		Jas. G. Butler & Co.'s Brands.					
S. Big Bargain	2 00		Something Good	37				
Frost, Floater	3 75		Peach Pie	34				
Cocoa Castle	3 00		" Tobacco"	35				
Cocoa Castle, Fancy	3 36		TOBACCO—Smoking.					
Allen B. Wrisley's Brands.			Hector	17				
Old Country, 80	3 20		Plow Boy, 2 oz.	32				
Uno, 100	3 50		" 4 oz.	31				
Bonneer, 100	3 00		" 15 oz.	32				
SODA.			VINEGAR.					
Boxes	5¼		40 gr.	8				
Kegs, English	4¼		50 gr.	9				
SAL SODA.			Tin foil cakes, per doz	15				
Granulated.	2		Baker's, per lb.	30				
SEEDS.			PAPER & WOODENWARE.					
Mixed bird.	4¼ @ 6		PAPER.					
Caraway.	9		Curtiss & Co. quote as fol					
Canary	3¼		lows:					
Hemp.	4½		Straw	175				
Anise.	13		Rockfalls	200				
Rape	6		Hardware	24				
Mustard	7¼		Bakers	24				
SALT			Dry Goods	5¼ @ 5				
Common Fine per bbl.	@ 95		Red Manilla.	6½ @ 8				
Solar Rock, 56 lb. sacks.	27		Jute Express	5				
28 pocket	1 75		" No. 2	4				
60 "	2 00		TWINES.					
100 "	2 15		48 Cotton.	25				
Ashton bu. bags	75		Cotton, No. 1.	22				
Higgins "	75		" 2.	18				
Warsaw "	35		Sea Island, assorted.	40				
" ½ bu	20		No. 5 Hemp	18				
" 1/3 bu	20		No. 6 "	17				
Diamond Crystal, cases	1 50		Wool	7				
" 28 lb. sacks	25		WOODENWARE.					
" " 56 lb. "	50		Tubs, No. 1.	7 00				
" 60 pocket 2 25			" No. 2.	6 00				
" " 28 " "	2 10		" No. 3.	5 00				
" " barrels	1 75		Pails, No. 1, two-hoop.	1 50				
SALERATUS.			" No. 1, three-hoop.	1 75				
Church's, Arm & Hammer	5¼		Clothespins, 5 gr. boxes	50				
Dwight's Com.	5¼		Bowls, 11 inch.	1 00				
Taylor's	5¼		" 13 "	1 25				
Deland's Co. Sheaf	5¼		" 15 "	2 00				
" pure	5¼		" 17 "	2 75				
Our Leader	5		" assorted, 17s and 19s	2 50				
STRUPS.			" 15s, 17s and 19s	2 75				
Corn, barrels.	27		Baskets, market	30				
" one-half barrels	25		" bushel	1 50				
Pure Sugar, bbl.	30 @ 40		" willow cl'ths, No.1 5 75	30				
" half barrel	32 @ 42		" " "	No.2 6 25				
			" " "	No.3 7 25				

EL PURITANO

CUBAN HAND MADE

Invencibles

50

I. M. CLARK & SON,
Grand Rapids.
BRADDOCK, BATEMAN & CO.,
Bay City.

404 STRONG.

List of Traveling Men Working for
Grand Rapids Houses.

The following is believed to be a correct list of the traveling men who work for Grand Rapids houses. If any errors have crept into the list or there are any omissions, the same will be gladly corrected in subsequent issues:

Adams & North—I. D. North.
Aldine Manufacturing Co.—W. H. Pierce, E. F. Gilbert, E. F. Pomeroy.
Z. E. Allen—E. S. Matteson.
Graham, O. M. Bugbee, W. S. Emery, Edward Ward, Geo. Lewis.
Anti-Kalsomine Co.—Prof. T. P. S. Hampson, D. R. White, G. M. Wheeler, W. H. Fuller.

Alabastine Co.—Geo. W. Gage, D. W. Ensign, G. H. Southard, W. T. Merritt, Frank Blood, Daniel Beecher, H. C. Foot, W. C. Harper, James Wykes, Samuel Lewis, A. C. Antrim, B. F. Winch.

Ball-Barnhart-Putman Co.—J. B. Evans, D. S. Haugh, B. F. Parmenter, C. M. McLain, Robert Hanna, Geo. McWilliams, Anthony J. Quist, Thos. Ferguson, Arthur S. Fowle.

Barlow Bros.—W. A. Morse.
J. A. Bauman—N. A. Parker.

Belknap W. & S. Co.—D. W. Johns.
Wm. A. Berkey Furniture Co.—L. D. Berry, Fred Hills, A. M. Jones, W. H. Melhuish, Geo. S. Knapp, Geo. B. Stoddard.

Bissell Carpet Sweeper Co.—Geo. S. Sanford, O. W. Dunn, C. R. Bacon, W. C. Foote, C. H. Bass, J. J. Van Leuven, C. B. Howard, E. H. Hudson, C. C. Woodruff, C. W. Williams.

S. K. Bolles & Co.—Geo. W. Thayer, Jr., W. P. Townsend, M. W. Monnett.
Wm. Brummeler & Sons—Wm. G. Brummeler.

A. E. Brooks & Co.—Wm. B. Edmunds, J. Henry Dawley, Geo. W. McKay, A. Oswald.

Brookings Lumber Co.—H. H. Snell.
Brown & Sehler—T. B. Snyder, F. E. Brown, Frank Stage, Jno. L. Bailey, Chas. J. Rice.

Bunting & Davis—E. A. Ives.
Buss Machine Works—Geo. Buss, Ed. Buss.

Cappon & Bertsch Leather Co.—C. C. Harley, E. E. Woodford, J. Haefner, R. T. Scott, N. H. Adams.

Chase Bros. Piano Co.—S. H. Gissin, L. C. Banghart, Geo. E. Boltwood, O. C. Clock, J. H. Campbell, F. V. Streeter, A. E. Bolt.

M. E. Christenson—H. Madden.
I. M. Clark & Son—H. A. Hudson, J. E. Ireland, Jas. A. Massie, H. S. Powell, J. McBurney, O. B. Shaw, Jas. G. Cloyes, J. A. King, John Q. Ryan.

Corl, Knott & Co.—W. J. Deppen.
Curtiss & Co.—Frank H. White, O. A. Perry, W. J. Jones.

A. S. Davis—A. S. Davis.
W. C. Denison—E. F. Snyder, N. W. Barker.

W. H. Downs—W. H. Downs, S. F. Downs.
Wm. Drueke—Chas. Drueke, Elliott F. Covell.

Eaton, Lyon & Co.—J. L. Kymer, Geo. H. Raynor, Peter Lubach, W. B. Dudley.
Elliott Button Fastener Co.—Wm. E. Elliott.

E. Fallas—Edwin Fallas.
Folding Chair & Table Co.—W. A. Sammons, John B. Logan, Geo. Lewis, S. Luther, S. S. Chesebro, J. P. Olmstead.

Foster, Stevens & Co.—A. D. Baker, F. R. Miles, Harvey B. Baxter.
C. C. Folmer & Co.—F. E. Powers.

Frey Bros.—Henry Geiges, Geo. Gute.
Gelock Bottling Co.—John Sparks.
Theo. B. Goossen—John Hagens.

Goshen Sweeper Co.—John V. Riley, Jas. S. Knox, Chas. H. Lyon, A. C. Ginter.

Grand Rapids Brass Co.—Ervin D. Whitlock.
Grand Rapids Brush Co.—C. S. Paine, C. W. Peck, Wm. Clark.

Grand Rapids Cabinet Co.—McKevitte, Chesebro & Garnsey, Henry J. Ringold, E. T. Barnes.

Grand Rapids Cabinet Furniture Co.—Henry J. Ringold.
Grand Rapids Chair Co.—A. A. Barber, J. R. Shelley.

Grand Rapids Felt Boot Co.—Jas. Hall.
Grand Rapids Furniture Co.—J. C. More, L. C. Stow.

Grand Rapids Hand Screw Co.—Wm. B. Bennett.

Grand Rapids Manufacturing Co.—A. T. Davis, D. H. Moore, E. N. Carrier.
Grand Rapids Mattress Co.—Albert L. Russell, Henry J. Ringold.

Grand Rapids Packing & Provision Co.—Chas. S. Robinson, John Garvey, Jr.
Grand Rapids Parlor Furniture Co.—A. W. Slack, J. F. Muir, J. C. Gorham, — Barnes.

Grand Rapids Refrigerator Co.—Geo. M. Lovelock, S. Engel, A. W. Bond, J. H. Barrett, E. H. Brittan.

Grand Rapids School Furniture Co.—E. K. Fassett, Frank M. Bemis, Seth E. Wells, J. L. Waite, E. S. Phillips, D. Witmer.

Grand Rapids Stave Co.—Geo. W. Hewes.

Grand Rapids Steel Wire Nail Co.—G. W. Kelsey.

Grand Rapids Table Co.—W. H. Kathan, R. J. Stow.

Grand Rapids Wheelbarrow Co.—Arthur Brittan, E. H. Brittan, Arthur Bond, Geo. M. Lovelock.

Gunn Hardware Co.—A. H. Nichols, W. K. Manley, B. F. Tinkham.
Wm. Hake—Frank J. Wilmes.

Harrison Wagon Works—John M. Pratt, C. R. Pugh, Chas. Eastman, F. W. Russell, Jos. Baker, B. W. Chase, Jno. Parker.

Harvey & Heystek—H. J. Heystek.
Hawkins & Company—A. S. Doak, W. F. Blake, D. E. McVean, John Brummeler, John H. Payne, G. B. Conkey.

Hazeltine & Perkins Drug Co.—L. M. Mills, C. Crawford, A. W. Peck.

Hester & Fox—M. Hester.
Hirth & Krause—A. B. Hirth.

Jennings & Smith—W. H. Jennings, E. N. Morgan, J. T. Avery, S. V. De Graff.

W. R. Keeler—W. R. Keeler, W. A. McWilliams, F. H. Beagle.
Alex. Kennedy—John Green, John J. Dutmers.

Kent Furniture Manufacturing Co.—Chas. W. Disbrow, S. Luther.

J. E. Kenning & Co.—John E. Kenning, Chas. Flynn.

Klingman & Limbert Chair Co.—G. W. Dunn, Ed. Klingman, B. C. McVey, F. L. Moore, J. K. Milligan, W. E. Failing, John A. Specht, J. E. Bussey.

Kortlander & Murphy—R. D. McGann, Wm. Kortlander, H. B. Ware.

Kuppenheimer Bros.—Augustus Kuppenheimer.
Kusterer Brewing Co.—Jno. Sparks, Jos. Vogt.

Lamoreaux & Co.—Geo. W. Turner, C. H. Allen, Chas. H. Bacon.

Lemon & Wheeler Company—Herbert Baker, Manley Jones, Will Jones, Louis Immegart, John P. Osting, Chas. E. Hall, Dick Warner.

H. Leonard & Sons—Joe Reed, Wm. B. Collins, Frank Hadden.

Lustig Cigar Co.—A. B. Gates, P. D. Armstrong, Jacob Lustig.

Daniel Lynch—J. C. Watson, John M. Shields, Geo. Bloss, H. B. Amer.

Martin's Middlings Purifier Co.—Jas. B. Martin.

McCord & Bradfield Furniture Co.—J. W. Wheelock, J. R. Shelley, C. J. Wenderoth, Frank Wenderoth.

C. B. Metzger—Jas. McCard.
Michigan Can Manufacturing Co.—R. L. Bonfoly.

Mills & Lacey Manufacturing Co.—W. E. Hurd, O. K. Olmsted.

Moseley Bros.—H. Elmer Moseley.
Musselman & Widdicombe—Valda A. Johnston, Chas. Brooks, John C. Utman, Dell Wright, Seneca Rademaker.

Nelson Bros. & Co.—Wm. Van Zee.
Nelson, Matter & Co.—M. L. Fitch, J. B. Watkins, W. S. Wells, Geo. S. Knapp, Geo. B. Stoddard, J. W. Wheelock.

New England Furniture Co.—W. S. Emery, G. B. Lewis, E. H. Ward, M. C. French, Geo. L. Withers, W. M. Campbell, J. P. Olmsted, A. W. Slack, W. B. Rose.

New York Biscuit Co.—C. F. Ballard, J. P. Oggle, C. L. Lawton.

Olney & Judson Grocer Co.—Ed. Frick, Jas. A. Morrison, Jas. N. Bradford, Jerry Woltman, B. S. Davenport, H. S. Robertson, John Cummins, A. O. Freeman.

Oriel Cabinet Co.—W. H. Boyns, Geo. I. Somes.

RED The most effective Cough Drop in
STAR the market. Sells the
quickest and pays the
best. Try
them.
COUGH DROPS
MANUFACTURED BY
A. E. BROOKS & CO.
Grand Rapids, Mich.
The Finest Line of Candy in the State.

Jennings' Flavoring Extracts

Are Acknowledged the Most Profitable.

SEE QUOTATIONS.

C. N. RAPP & CO.,

WHOLESALE DEALERS IN

Foreign and Domestic Fruits.

9 No. IONIA ST., GRAND RAPIDS, MICH.

HEADQUARTERS FOR

ORANGES, LEMONS and BANANAS.

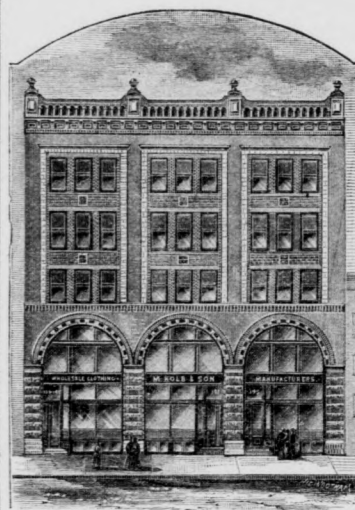
ESTABLISHED 30 YEARS.

Michael Kolb & Son,

ONE OF THE OLDEST AND MOST RELIABLE

Wholesale Clothing Manufacturers

ROCHESTER, N. Y.



A BUSINESS established 30 years [speaks] well for its integrity and it is just 30 years since Michael Kolb first entered into the wholesale Clothing Manufacturing Business at Rochester, N. Y., and it is an admitted fact through the trade generally that he has not a rival in style, fit and make up of every garment shipped out of that eminent house of Michael Kolb & Son. The senior member of the firm always was and is opposed to leaders or baits in any special line, he adopts the honest system of small profits, one price and quick returns.

The firm's representative in Michigan, William Connor, who is in his tenth year with us, will wait upon any of the trade and show our line, buy or not buy, giving every one an opportunity to see our line, learn our prices and equitable terms and trusting to future events. In addition, Mr. Connor attends periodically at Sweet's Hotel in Grand Rapids and will be there Friday and Saturday, February 27 and 28, in room 82, when customers'

expenses are paid who meet him there to buy. Such of the trade wishing him to call, kindly address William Connor, Box 346, Marshall, Mich.

MICHAEL KOLB & SON.

MOSELEY BROS.,

—WHOLESALE—

Fruits, Seeds, Oysters & Produce

All kinds of Field Seeds a Specialty.

If you are in market to buy or sell Clover Seed, Beans or Potatoes, will be pleased to hear from you.

26, 28, 30 and 32 Ottawa St., - - GRAND RAPIDS

Palmer Shirt Co.—O. Davis, M. Zacharias, W. L. Smith, M. H. Hawkins.
Perkins & Hess—J. B. Tanner, Edward Duffy, R. H. Smith, Albert Fecht.
Perkins & Co.—Clinton C. Durgin, Frank F. Davis, W. B. Watson.
Perkins & Richmond—C. B. Perkins, Geo. Ward.

C. O. & A. D. Porter—J. S. Logan.
Powers & Walker Casket Co.—W. S. Bush, Chas. R. Baxter, A. D. Estabrook, F. G. Smith, Chas. A. Shaffer, C. E. Ferry.

Phoenix Furniture Co.—J. C. Riley, Paul F. Markoff, —Donagon.

Putnam Candy Co.—F. W. Orsinger, Chas. R. Remington, Geo. Cox, W. A. Van Leuven, H. L. Gregory, J. H. Miller, Chas. Long.

Princess Dressing Case Co.—F. D. Tarleton.

Priestley Express Wagon & Sleigh Co.—Geo. Arnott, T. J. Beaubien.

H. Rademaker & Sons—C. E. Clark, J. Rademaker.

F. Ranville—Thos. D. Haight, Peter Dosch.

C. N. Rapp & Co.—Wm. R. Mayo, W. C. Wood.

Geo. H. Reeder & Co.—Geo. H. Reeder, J. P. Reeder, John Fell, Robert M. Earle.

Rindge, Bertsch & Co.—Will A. Rindge, Geo. J. Heinzelman, John A. Sherrick.

Russell W. Bertsch, Fred E. Walther, Lew C. Becker.

H. Schneider & Co.—Geo. H. Seymour, Chas. Richardson.

Scofield, Shurmer & Teagle—Ben. J. Van Leuven, Wm. F. West.

Sligh Furniture Co.—E. M. Mills, S. G. Estabrook, D. B. Starkweather, E. Rochat, G. F. Keck, Jno. H. Lewis, J. R. Shelton, A. T. Drinkle.

Spiral Spring Buggy Co.—W. F. Fandell.

Spring & Company—Geo. C. Bonnell, Joe Finkler, B. Beneker.

Standard Oil Co.—R. J. Coppes, E. H. Poole, J. W. Esler.

P. Steketee & Sons—F. J. Michmershuizen, E. Kuyers, B. Dosker.

Stow & Davis Furniture Co.—Geo. R. Davis, Frank D. Forbush.

J. L. Strelitsky—J. N. Louckes.
Studley & Barclay—W. Y. Barclay, W. B. Jarvis, R. B. Kellogg.

M. L. Sweet—R. W. Reynolds.
Telfer Spice Co.—Peter Lankester, I. H. Cole.

Tradesman Company—M. J. Wrisley, Dr. F. A. Howig.

M. H. Treusch & Bro.—E. Treusch, C. W. Shaw, F. T. Blakeslee, M. T. Streeter, A. J. Sink.

Universal Tripod Company—R. J. Ferris, J. P. Olmstead, W. M. Campbell.

Valley City Milling Co.—G. H. Jacobs, Thos. Wilkinson.

Veit & Rathmann—Jack Veit.

C. G. A. Voigt & Co.—Edward C. Mangold, Wm. H. Sigel.

Voigt, Herpolsheimer & Co.—Ralph Blocksma Henry Snitseler.

Voigt Milling Co.—A. L. Braisted, A. V. Wood.

E. E. Walker—J. J. Wright.
J. S. Walker—C. J. Clark.

Peter Weirich Brewing Co.—Geo. C. Bratt.

Western Plaster Agency—Frank B. Christopher.

Welch Folding Bed Co.—L. W. Welch, W. S. Earle.

Widdicomb Furniture Co.—Charles W. Jones, A. A. Barber, T. C. Langley, F. W. Powers.

Welch Folding Bed Co.—A. A. Barber, Winchester & Daniels—J. C. Mulford.

Arthur Wood Carriage Co.—Chas. A. Wood.

Worden Furniture Co.—Klingman & Limbert.

Notice to Stockholders.

The annual meeting of the stockholders of the Grand Rapids & Indiana Railroad Company, will be held at the general office, in the city of Grand Rapids, Michigan, on Wednesday, March 4th, 1891, at one o'clock p. m., for the election of thirteen Directors to serve for the ensuing year, and for the transaction of such other business as may be presented at the meeting.

J. H. P. HUGHART, Secretary.

BEFORE BUYING GRATES
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Economical, Sanitary, Cleanly and Artistic.
ALDINE FIRE PLACE, GRAND RAPID, MICH.

MICHIGAN CENTRAL

"The Niagara Falls Route."

	DEPART	ARRIVE
Detroit Express	7:30 a.m.	10:00 p.m.
Mixed	6:30 a.m.	5:00 p.m.
Day Express	12:00 a.m.	10:00 a.m.
Atlantic & Pacific Express	11:15 p.m.	6:00 a.m.
New York Express	5:40 p.m.	1:15 p.m.

*Daily.
All other daily except Sunday.
Sleeping cars run on Atlantic and Pacific Express trains to and from Detroit.

Parlor cars run on Day Express and Grand Rapid Express to and from Detroit.

Fred M. Bugos, Gen'l Agent, 85 Monroe St.
G. S. Hawkins, Ticket Agent, Union Depot.

Geo. W. Munson, Union Ticket Office, 67 Monroe St.
O. W. Ruggles, G. P. & T. Agent, Chicago.

DETROIT GRAND RAPIDS MILWAUKEE RAILWAY	TIME TABLE
NOW IN EFFECT.	

EASTWARD.				
Trains Leave	+No. 14	+No. 16	+No. 18	*No. 28
Grand Rapids, Lv	6:50 a.m.	10:20 a.m.	3:45 p.m.	10:55 p.m.
Flint, Ar	7:45 a.m.	11:25 a.m.	4:52 p.m.	12:37 a.m.
St. Johns, Ar	8:25 a.m.	12:17 a.m.	5:40 p.m.	1:55 a.m.
Wosso, Ar	9:15 a.m.	1:30 p.m.	6:40 p.m.	3:15 a.m.
E. Saginaw, Ar	11:05 a.m.	5:00 p.m.	8:45 p.m.	5:35 p.m.
Bay City, Ar	11:55 a.m.	6:25 p.m.	9:35 p.m.	6:55 p.m.
Flint, Ar	11:10 a.m.	3:55 p.m.	8:00 p.m.	5:40 p.m.
Pt. Huron, Ar	3:05 p.m.	6:50 p.m.	10:20 p.m.	7:35 a.m.
Pontiac, Ar	10:57 a.m.	3:05 p.m.	8:55 p.m.	5:50 a.m.
Detroit, Ar	11:5 a.m.	4:05 p.m.	9:50 p.m.	7:20 a.m.

WESTWARD.			
Trains Leave	*No. 81	+No. 11	+No. 13
Grand Rapids, Lv	7:05 a.m.	1:00 p.m.	5:10 p.m.
Grand Haven, Ar	8:50 a.m.	2:15 p.m.	6:15 p.m.
Milwaukee Str, Ar			
Chicago Str, Ar			

*Daily. +Daily except Sunday.

Trains arrive from the east, 6:40 a. m., 12:50 p. m., 5:00 p. m. and 10:25 p. m.

Trains arrive from the west, 10:10 a. m., 3:35 p. m. and 9:50 p. m.

Eastward—No. 14 has Wagner Parlor Buffet car, No. 18 Chair Car, No. 82 Wagner Sleeper.

Westward—No. 81 Wagner Sleeper, No. 11 Chair Car, No. 15 Wagner Parlor Buffet car.

JOHN W. LOUD, Traffic Manager.
BEN FLETCHER, Trav. Pass. Agent.
JAS. CAMPBELL, City Ticket Agent.

23 Monroe Street.

CHICAGO & WEST MICHIGAN RY.

DEPART FOR	A. M.	P. M.	P. M.	P. M.	P. M.
Chicago	9:00	11:00	11:35		
Indianapolis		11:00	11:35		
Benton Harbor	9:00	11:00	11:35		
St. Joseph	9:00	11:00	11:35		
Traverse City	9:00	11:00	11:35		
Muskegon	9:00	11:00	11:35	18:40	
Manistee	9:00	11:00	11:35		
Ludington	9:00	11:00	11:35		
Baldwin	9:00	11:00	11:35		
Big Rapids	9:00	11:00	11:35		
Grand Haven	9:00	11:00	11:35	18:40	
Holland	9:00	11:00	11:35	18:40	11:35

+Week Days. *Every day. \$Except Saturday.

9:00 A. M. has through chair car to Chicago. No extra charge for seats.

1:00 P. M. runs through to Chicago solid with Wagner buffet car; seats 75 cts.

5:05 P. M. has through free chair car to Manistee, via M. & N. E. R. R.; solid train to Traverse City.

11:35 P. M. is solid train with Wagner palace sleeping car through to Chicago.

DETROIT, Lansing & Northern R R

NOVEMBER 30, 1890.

DEPART FOR	A. M.	P. M.	P. M.
Detroit and East	7:25	1:20	6:25
Lansing	7:25	1:20	6:25
Howell	7:25	1:20	6:25
Grand Ledge	7:25	1:20	6:25
Lake Odessa	7:25	1:20	6:25
Plymouth	7:25	1:20	6:25
Howard City	7:30	1:30	6:30
Edmore	7:30	1:30	6:30
Alma	7:30	1:30	6:30
St. Louis	7:30	1:30	6:30
Saginaw City	7:30	1:30	6:30

*Every Day. +Week Days.

7:25 A. M. runs through to Detroit with parlor car; seats 25 cents.

1:20 P. M. Has through Parlor car to Detroit. Seats, 25 cents.

6:25 P. M. runs through to Detroit with parlor car, seats 25 cents.

For tickets and information apply at Union Ticket Office, 67 Monroe street, or Union Station.

Geo. DeHaven, Gen. Pass'r Agt.

Muskegon, Grand Rapids & Indiana.

For Muskegon—Leave. From Muskegon—Arrive.

7:00 a.m. 10:10 a.m.
11:15 a.m. 3:45 p.m.
5:40 p.m. 8:45 p.m.

Through tickets and full information can be had by calling upon A. Almquist, ticket agent at Union Station, or George W. Munson, Union Ticket Agent, 67 Monroe street, Grand Rapids, Mich.

C. L. LOCKWOOD, General Passenger and Ticket Agent.

Grand Rapids & Indiana.

In effect February 1, 1891.

TRAINS GOING NORTH.

Trains	Leave	Go
For Saginaw, solid train	6:00 a.m.	7:00 a.m.
For Traverse City & Mackinaw	9:20 a.m.	11:30 a.m.
For Saginaw, solid train	11:45 a.m.	1:30 p.m.
For Cadillac	1:15 p.m.	2:45 p.m.
For Mackinaw	2:15 p.m.	3:45 p.m.
From Kalamazoo	8:55 p.m.	10:30 p.m.

TRAINS GOING SOUTH.

Trains	Leave	Go
For Cincinnati	6:00 a.m.	7:00 a.m.
For Kalamazoo and Chicago	10:15 a.m.	11:30 a.m.
From Saginaw	11:45 a.m.	1:30 p.m.
For Fort Wayne and the East	2:00 p.m.	3:00 p.m.
For Cincinnati	5:30 p.m.	6:00 p.m.
For Kalamazoo and Chicago	10:00 p.m.	11:00 p.m.
From Saginaw	10:30 p.m.	11:30 p.m.

Trains marked (1) run daily; (2) daily except Sunday.

Sleeping and parlor car service: North—11:30 a. m. train, parlor chair car for Mackinaw City; 10:30 p. m. train, Wagner sleeping car for Mackinaw City.

South—7:00 a. m. train, parlor chair car for Cincinnati; 10:30 a. m. train, through parlor coach to Chicago; 6 p. m. train, Wagner sleeping car for Cincinnati; 11:05 p. m. train, Wagner sleeping car for Chicago.

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Toledo, Ann Arbor & North Michigan Railway.

In connection with the Detroit, Lansing & Northern or Detroit, Grand Haven & Milwaukee offers a route making the best time between Grand Rapids and Toledo.

VIA D., L. & N.

Lv. Grand Rapids at 7:25 a. m. and 6:25 p. m.

Ar. Toledo at 1:10 p. m. and 11:00 p. m.

VIA D., G. H. & M.

Lv. Grand Rapids at 6:50 a. m. and 3:45 p. m.

Ar. Toledo at 1:10 p. m. and 11:00 p. m.

Return connections equally as good.

W. H. BENNETT, General Pass. Agent, Toledo, Ohio.

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Buckwheat Pancakes

Are now in Season.

OUR BUCKWHEAT FLOUR

Is guaranteed absolutely pure and unadulterated. You will please and increase your trade by handling our brand.

CORRESPONDENCE SOLICITED.

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Proprietors Standard Roller Mills,

HOLLAND, - - MICH.

EDMUND B. DIKEMAN Beans and Clover Seed

THE GREAT

Watch Maker

AND Jeweler,

44 CANAL ST.,

Grand Rapids, - Mich.

Parties having beans or clover seed for sale will find a purchaser, if samples and prices are right.

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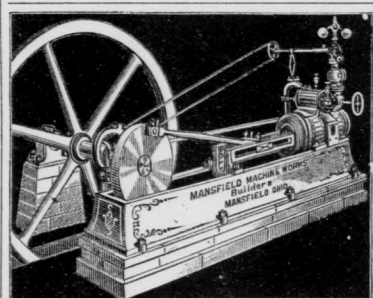
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W. T. LAMOREAUX & CO.

128, 130 and 132 West Bridge St.,

GRAND RAPIDS, - MICH.

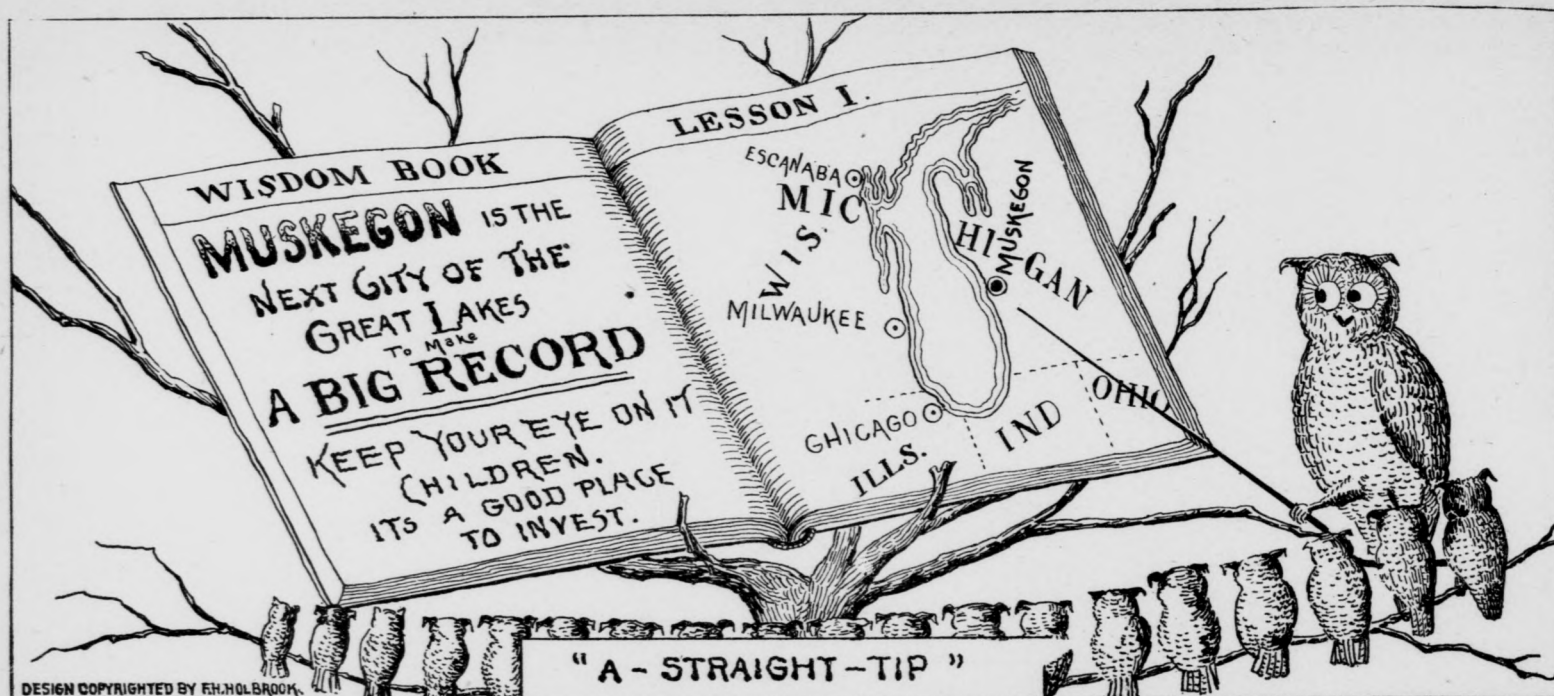


For Portable or Stationary Engines, 1 to 500 Horse Power, Portable or Stationary Boilers, Saw Mills, Shafting, Pulleys, Boxes, Wood-working Machinery, Planers, Matchers, Moulders, etc., call on

W. C. DENISON, Manufacturers' Agent,

88, 90, 92 So. Division St., Grand Rapids, Estimates given on Complete Outfits.

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LEADS, SUCCS, BRASS RULE
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BOXWOOD
MAPLE. ERICST. GRAND RAPIDS MICH.



MUSKEGON'S PROGRESS FOR 1890

supply; four miles 24-inch main put in; five new school buildings, several churches, numerous residences, and the finest public library in the State were built. The Muskegon Iron and Steel Co., The Chase Bros. Piano Co., The Sargeant Manufacturing Co., The Heaps Earth Closet Co., The Muskegon Cracker Co., The Muskegon Milling Co., The Kelly Bros. Manufacturing Co., The Michigan Washing Machine Co. and The Electric Power Co. each built a good plant. All of these are now completed and running. Besides the nine factories above enumerated several more were started and are well under way, viz.: The Muskegon Machine Co., The R. D. Scott & Co. Carriage and Cart Co., The Morton Key Seating Co., The Muskegon Malleable Iron Works, The Morton Implement Co. These together with the Nelson Piano Co., The Gray Bros. Manufacturing Co., The Muskegon Furniture Co., The Muskegon Wire Nail Co., The Alaska Refrigerator Co. and others will be pushed to completion early this spring. Come and see for yourself or send for printed matter to

F. H. HOLBROOK,
Secretary of the Board of Trade.

CONFESSIONS OF A DRUMMER.

Written for THE TRADESMAN.

I didn't miss the first train out of the village. On the way to the depot I stopped at the tavern, at the special request of the kicker, and told the landlord more about the circus. Then I gave him a description of a commercial friend of mine who was certain to stop there within a day or two, explained that he would insist that he wasn't connected with any circus until he had sized up the town, and went on my way with a light heart and a big order.

I had just secured my seat in the train when a grizzly old chap with a vicious eye and a jaw like a bull dog entered with a young lady and sat down in front of me.

The lady's face was closely veiled, but I could see that she was crying. Her escort seemed to pay no attention to her tears, and I began to think up some plan by which I could comfort her. You see, I hadn't been on the road long enough to learn to mind my own business. I presume I would have braced up to a she bear in those days if I had got an idea into my foolish noddle that she wasn't giving one of her cubs a fair shake.

At last old grizzly took himself off to the other side of the car, and I saw my chance.

I leaned forward, as though to arrange the boxes at my feet, and whispered very softly in the ear of the tearful lady:

"I beg your pardon, madam; are you in trouble?"

"Oh, sir," came back the soft answer, "I am being taken away against my will. I beg of you to aid me in escaping from that man."

If one tear will stir the heart of a commercial tourist, what will a sweet, imploring voice do? I would have given my last—and first—order to have been of service to her. I don't know but I would even have made terms with the canine of the stake-and-ridered fence, if he had been there and felt disposed to graze on the form of the tear-proof-escort. The world is getting mighty tough when a man can't sit in a warm and pleasant ear and extend his sympathy to a suffering lady at the rate of thirty miles an hour.

I thought of appealing to the conductor. I had rather appeal to a conductor for a lady any time than try to stiff him for a ride for myself. But there is something so cold and forbidding about the eye of a railway conductor when he has his gold braid and his train manners along with him that I refrained.

I thought of raising the window and advising the fair creature to leap out into the gathering darkness and the company's right of way, but a hasty action of this kind always leaves one in so much doubt as to the future postoffice address of the leaper that I did not feel like giving the advice.

I thought of a pretty country cottage, embowered in roses and mosquitoes during all the long summer days which would be lonely without her pleasant voice urging the chore boy not to be all day driving that pig out of the garden, and was about to offer to die for her when a strong hand was laid firmly upon my shoulder. When I looked up, two vicious eyes were boring down the whole length of my spinal column.

"You'd better hurry up your mash on this woman," said the bull dog jaw. "She

gets off at the next station, and stays there five years for larceny!"

I bought a paper of the train boy and read it closely as long as I remained on the train.

For several days I sold goods and kept my sympathies and my jokes to myself.

As between the two I found it a good deal harder to restrain the jokes than the sympathies.

I was getting along nicely when I ran against something that caused me to wish that I had pursued this course from the start.

Away up in Northern Michigan I met the man I had described to the landlord as the contracting agent for the circus.

Of course, I knew when I promoted him to the circus business—in my mind—that in all human probability I should meet him some day, and my imagination had selected a spot for the encounter. This spot was not a wild and barren moor, where the wild birds sang and the clouds cast fantastic shadows over miles of level land that would have to be annexed to the city of Chicago in order to be worth two beers per acre.

I had decided that when I met this much injured man it should be in a Sunday school, I did not know when I should visit a Sunday school, but I was unselfish enough to be willing to postpone the meeting until we should attend the same Sunday school on the same day.

There is something so mollifying—something so antagonistic to all carnal combat—in the sweet songs and tender tales of the Sunday school, that I thought the spirit of the occasion might in a measure assuage his grief. I imagined him sitting in a front seat with a smile

on his face and designs on the quarter-off-for-cash superintendent in his heart, listening to that beautiful story in which two bears and forty children play such prominent parts. I figured it all out how we would meet in the vestibule, clasp hands over the radiator, and go out of the circus business together.

But it didn't come out that way. We met in a place where there were no sweet lips and rosy cheeks from which tender hands had but recently removed the pie. We met in a large, wide room behind the office where each had gone to select a night-cap.

I cannot set down here the impassioned words with which he addressed me, as he removed a ruby-colored night-cap from a bottle with a long neck. The publisher of this paper and Anthony Comstock would both object to my doing so.

He was so excited over the matter that he declined to relate to me the experiences of his first and only day in the circus business. I gleaned from his conversation, however, that he wasn't any too enthusiastic over the lift I gave him.

I am afraid the affair would have ended in blows if someone hadn't picked me up after I had fallen down over a cuspidor. The man who did it explained afterwards that he shouldn't have interfered, only the ex-circus man was walking around there so carelessly that he might have stepped on me.

After that the landlord went out and got an oyster and put it where it would do the most good, and we purchased so many night-caps that I could hardly turn over in the morning on account of their weight.

[TO BE CONTINUED.]