

Michigan Tradesman.

VOL. 8.

GRAND RAPIDS, WEDNESDAY, FEBRUARY 25, 1891.

NO. 388

BEACH'S New York Coffee Rooms.

61 Pearl Street.

Five Cents Each for all dishes served from bill of fare.

Steaks, Chops, Oysters and All Kinds of Order Cooking a Specialty.

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Depositors' Security, \$200,000.

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GOOD CHEER SOAP.**
Leading Wholesale Grocers keep it.

OYSTERS

We quote:

SOLID BRAND—Selects.....	24
“ “ “ E. F. Standards.....	22
DAISY BRAND—Selects.....	22
“ “ “ Standards.....	18
“ “ “ Favorites.....	16

Standards, in bulk, \$1.25 per gal.

Mince Meat.

BEST IN USE.

20-lb. Pails.....	7½c per lb.
40-lb. “.....	7¼c “
5-lb. Cans, \$4.00 per doz.	
2-lb. Cans (usual weight), \$1.60 per doz.	
Choice Dairy Butter, 19c.	
Fresh Eggs, 18.	
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WHOLESALE DEALER IN

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New York City.

Represented in Michigan by

J. P. VISNER, Merchandise Broker,
17 Hermitage Block,
GRAND RAPIDS, MICH.

Who will quote prices by mail or call on dealers wishing a supply for lenten trade.

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DETROIT, Mich.

Gents—In 1856 I broke a knee-pan in the Providence, R. I., gymnasium, and ever since have been much troubled with severe pains in the knee joint. A few weeks ago I had a very severe attack of inflammatory rheumatism in the same knee, when I applied your Davis' Carbolic Oil Liniment, the third application of which cured me entirely. You have my permission to use my statements as you see fit. I am very thankful for the relief experienced. Yours truly,
ROBT. J. F. ROEHM, Jeweler.

WILLIAMS, SHELEY & BROOKS

Successors to FARRAND, WILLIAMS & Co.

WEALTH AN ACCIDENT OR DESIGN?

"Are you a reporter for the *Journal*?" asked an old gentleman with a book in his hand, as I stepped into an office to transact a little business one rainy day.

"I am," was my short reply.
"I thought you were the man," he rejoined, "and, as I was reading something here which reminded me of a similar incident in my own life, I think you ought to hear it. As it is an unpleasant day to be out of doors, please be seated and I will try to interest you. Do you know, my friend," continued the old man, whom I will call Thomas, as he asked me not to use his name, "that a far greater number of persons become wealthy by accident than by design?"

"I do not," was my reply.
"I am much older than you are," said he, "and, from long and careful observation, such is my opinion. We hear a great deal about good and bad luck in the world, you are aware, and many often sagely remark that people make their own good and bad luck. Those who speak in that manner have generally been the lucky ones, and they egotistically imagine it is all the result of their own genius and talent, when, were it not for a chain of fortunate circumstances they would, to-day, have been 'hewers of wood and drawers of water.' I myself have the credit of being, at least, a careful and thoughtful man, had the advantage of as good country schools as there were in my boyhood, the good advice of the best of parents and, lastly, in maturer years was left what was then considered a small fortune in money and property, which, in attempting to increase, and, through no fault of mine, was nearly all transferred to the coffers of strangers.

"I was a middle-aged man with a wife and child, and with only \$2,000 in cash and a few ordinary household goods, when I made up my mind to change my residence, then in Southern Indiana." Here Mr. Thomas relapsed into deep thought for a few moments, while his eyes were directed toward the storm without. At length, he said, "I suppose that, in duty and justice, I ought to tell you that I possessed a wife who was a treasure and whose suggestions, advice and assistance were, in all probability, a capital of \$2,000 more—at least, I have often thought so, and she shall have the credit of it. She was my superior in education and diplomacy, generally, having been a teacher in a high school before our marriage. Our sudden loss of the greater portion of our property naturally caused us to drop out of the society in which we had previously moved, and her opinion, with which I fully concurred, was that we ought to move to some new section of country where a little money would do more for us and where, if possible, we might recover a part of what we had lost. My father had been a country merchant in his day, and why, with \$2,000 capital carefully invested, could I not follow safely in his footsteps? We decided

upon the then wilderness of Northern Michigan as our future home. This was in the month of May, 18—. Placing a higher value upon the judgment of my wife than I did upon my own, I asked her to accompany me, and we would explore the new region together. This was fortunate incident No. 1, as she suggested that the future advantages of our making a home in the midst of a good agricultural region, where good roads would naturally be constructed first, and also near the shore of a small lake, near which, if a railroad was ever surveyed through the State, it would, in all probability, come.

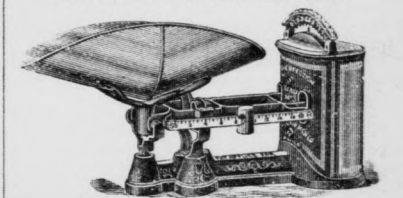
"But where are our customers to come from," I anxiously enquired of her, "if we embark in the mercantile business in this new region?"

"Why they are coming from Indiana, from Southern Michigan and from all over the country?" she asked. "Have we not found a family here and there all through the woods, as we traveled along, and have we not passed many others who are seeking homes? Are there not two log farm-houses in sight on the borders of this lake already? There is not a store from which to buy even a pound of nails or sugar within thirty miles of this place, and I assure you that we shall do business from the start. You will want to take up 160 acres of this hard-timbered land, and, for a time, I may attend the store occasionally while you oversee and assist in clearing a few acres about the house for a garden, as we will wish to have a few fresh vegetables in season. Besides, you will, occasionally, get a little work to do in this new country in the way of surveying."

"I decided that her advice was wise, and here we made our selection for a home. Finding a family not far distant who were willing to board my wife and child while I returned to Indiana and brought mechanics to assist in building, purchased my stock of goods, etc., I set out, with my horse and wagon, to return alone. Desiring to see as much of the country as possible, I followed a new route for a portion of the way and obtained a still more favorable impression. My general stock of merchandise I purchased in Chicago, leaving the goods subject to my order when the room should be nearly completed to receive them. Engaging two well-known house carpenters from my own neighborhood and packing up our personal and house-

Perfection Scale.

The Latest Improved and Best.



Does Not Require Down Weight.
Will Soon Save Its Cost on any Counter.
For sale by leading wholesale grocers.

hold effects, I hired a farmer, with his horses and wagon, to transport us and the boxes to the spot where our future home was to be. A good milch cow was tied behind the wagon, and a small coop of chickens was carried within, as milk and eggs we thought indispensable in any civilized country. As there was no sawmill cutting lumber within a reasonable distance of our lake in the woods, we had previously decided to construct our house and store of logs and, when convenient to do so, afterward ceil with boards on the inside. In the meantime, I would send this farmer about thirty five miles distant where I had learned that some seasoned pine lumber could be purchased, two loads of which would answer for the floors and finishing. Doors and windows could be had ready made, and the shingles would be made by the carpenters from pine on the south-east shore of the lake. Everything seemed to favor us, and by June 20 we had a fair-sized log store, two stories high, with a small log kitchen and dining room attached, covered with good shingled roofs, and were occupying the residence portion. The goods had been ordered shipped by water from Chicago to a point on Lake Michigan, and my teamster would leave on the morrow to bring them from the landing, when an incident occurred which was probably one of those unforeseen and unknown causes which often produce permanent and startling changes in the lives of many persons.

"During the night, which was warm and rainy, I was called from my bed to find two teams in front of my premises, in which were four men who craved the hospitality of a shelter for themselves until morning, as they had traveled a long distance during the day and were wet and weary. Upon procuring a light, there was a mutual recognition between two of the men and myself, as I had transacted business with them in past years. Their names were Weir and Robinson, the first a Scotch shoemaker, the latter a blacksmith, both possessed of considerable property when I had known them. The other two strangers were Swedes who had been in this region before I came. They had taken some land as homesteads and had also purchased and paid for one section of heavily timbered pine land not far from the south shore of our small lake. In conversation with one of these brothers, (Mr. Olafsen), the following morning, he stated that they had intended building a small steam sawmill about two miles distant the present summer, if possible, in connection with which they would operate a shingle machine, that their means in ready cash was somewhat limited, as it was principally invested in lands, and, finding that I was opening a general store at this point, he asked if it would be possible for me to give a limited credit for themselves and their workmen, provided ample security was given me in advance upon their timber and land, for which they held a clear and undisputed title. From my previous experience, also from the known truthfulness and honesty of this nationality of people, I did not hesitate to answer in the affirmative, provided I was satisfied with the security. I was also anxious that my acquaintances, Weir and Robinson, should remain near me, as, in a new country, the right kind of men of their particular vocations

would not only be valuable acquisitions but would naturally bring me much extra trade. Their objective point, upon leaving Indiana, was the Traverse Bay region, and it seemed to be to my interest to offer such inducements as would induce them to change their plans. I, therefore, explained to them the mutual advantages which would accrue by their remaining and doing business near the mill which the Olafsen brothers were to erect and, further, that it was my intention to found a village on my own land as soon as time would permit me to lay out the streets. I offered to donate to each one acre of ground fronting the main street and, as near as might be, opposite my own store, in consideration of their at once erecting buildings thereon and prosecuting their trades and agreeing to remain for a certain length of time. Being anxious to lose no time, having left families behind who must come north during the warm season, the two agreed to my proposition if I would immediately stake out the main street and the land upon which they were to build, in order that they might assist each other in the erection of rough buildings. They would also gratuitously aid me in the work of the survey, by carrying chain, making and driving the stakes, cutting away trees, etc.

"By the time my teamster had transferred all my goods from the harbor, the first street in the present village of W— was laid out nearly on a north and south line, was graded for a distance of six hundred feet and connected in one direction with a state road survey.

"I will not weary you with the incidents and changes that occurred during the summer, only to say that the first of October had brought many new accessions to our county, that lumber was being manufactured at the new Olafsen mill and that my own business had been even more prosperous than I had anticipated. As is often the case in the settlement of new regions, a majority of the immigrants brought considerable money; consequently, for the first year or two, little credit was asked for. Many of them, I found, had previously suffered from being in debt and, in commencing life anew, were adopting the wise motto of 'pay as you go.' There were already five families in our small village, and they seemed contented and happy in their new homes. Both the pine and hard timbered lands for several miles in any direction were fairly well settled upon. Under these conditions, I need hardly say that my mercantile business had been, and still was, gratifying in the extreme. People came from long distances to trade at 'the log store by the lake,' as my place was called, frequently camping in the woods near and remaining several days. Flour, salt, hardware and other heavy staples being constantly required, I was obliged to engage a permanent man and his team to haul my supplies from the nearest harbor on Lake Michigan and, as the winter was approaching and navigation must close, to stock myself with all the goods I could afford to purchase. The Olafsen Bros.' trade had been considerable. They had already paid me several hundred dollars and were indebted for \$500 more, for which I held a mortgage upon two hundred acres of land, covered principally with heavy pine. They had not yet added the shingle machine to their sawmill, but the work was progressing,

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PUTMAN CO.

THE NEW YORK BISCUIT CO.,

S. A. SEARS, Manager.

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TELFER SPICE COMPANY,

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Spices and Baking Powder, and Jobbers of Teas, Coffees and Grocers' Sundries.

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STANDARD OIL CO.,

GRAND RAPIDS, MICH.

Dealers in Illuminating and Lubricating

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NAPHTHA AND GASOLINES.

Office, Hawkins Block.

Works, Butterworth Ave.

BULK STATIONS AT

Grand Rapids, Big Rapids, Cadillac, Grand Haven, Ludington, Howard City, Muskegon, Reed City, Manistee, Petoskey, Allegan.

Highest Price Paid for Empty Carbon and Gasoline Barrels

LEMON & WHEELER COMPANY,

IMPORTERS AND

Wholesale Grocers

GRAND RAPIDS.

and, during the winter, they expected to employ nine additional men. That, to me, meant several more families requiring supplies.

"It was time that I was visiting the markets once more and selecting my winter stock. Leaving my wife and her sister, who was visiting us, in sole charge of the store, I went with my man to the harbor in a lumber wagon and engaged passage in a steamer for Chicago. My credit was fair, and, with the money at my command, I was able to bring my stock up to over \$3,000. The press of business in the store had prevented any improvement of my farm, and little had been done by me for 'the village with one street and no name.' We were greatly in need of a hotel, as all travelers were dependent upon the hospitality of the inhabitants, whose homes were none too large for their own requirements. At my request, the Olafsens often kindly converted their large boarding house into a temporary hostelry until a storm abated, for which they would accept a small sum from the grateful travelers. I had advertised the situation, had opened correspondence with several parties and had made a gratuitous and generous offer of a fine location one block away from my store to the right man who would erect and furnish a good-sized hotel, but, thus far, to no purpose. The question of a public house was continually in my mind, and I occasionally had long conversations with Olafsen Bros. concerning it. They had proved themselves thorough business men and had made money ever since they came. They had now seen sufficient to convince them that there was money in such undertakings, and they had more than once remarked to me, 'Had we money to pay you and save our timber, we would build a hotel ourselves.' Another winter passed and still there was no hotel. A large bakery had, in the meantime, been built by a man from Canada, and he was accommodating the public in a small way under the name of a boarding house. The village had added a few more desirable families and one grocery and confectionery store, so that I now had competition, which is said to be 'the life of trade.'

"I had been in business considerably more than a year when, one dull afternoon in summer, Peter Olafsen, the elder of the brothers, came in, as he remarked, to make me a proposition. At that time, the two brothers owed me \$1,000—all I would allow them to have on the security I held—and I much preferred the money to the land, as my business was still increasing and I was desirous of building a new frame store and enlarging my stock. Succeeding better than I had expected, I had lost all desire for a farm or for speculation in anything, and my wife had lately been advising me to dispose of the farm and confine myself to merchandise only, so that I was quite disposed to listen to my friend's proposition.

"Mr. Olafsen, speaking both for himself and his brother, said, 'If you will cancel our indebtedness for the \$1,000 now due you from us and will deed us your farm of 160 acres, reserving for yourself 50 x 150 feet on the main street for your business and one entire block for a residence, we will, in return, deed you the 200 acres of land upon which you now hold a lien of \$1,000, pay you \$500 in cash and agree to erect a large

hotel within two blocks of your store, to be completed and occupied the coming autumn. This will place us out of all danger of failure, give you additional money in your business, benefit the entire village and, ultimately, your own property and business. It would simply be impossible for us to raise the \$1,000 for you at present, much as we desire to pay you, and we do not think you will ever regret taking the land.'

"Come to me at this hour to-morrow,' I replied, 'and I will give you my answer,' and we shook hands and separated.

"When I make known to my wife the offer I had from the Olafsens, I saw that she was excited.

"What is the matter?' I asked. 'If you disapprove of the sale, that is sufficient. Our fortunes are inseparably connected, and I will make no sales of our real estate without your advice.'

"I do not disapprove,' she replied, recovering her self-possession. 'On the contrary, I am not only pleased with the offer, but also think it the most desirable transaction you ever made. With your time and energies devoted wholly to trade, and with the \$500 in cash at this time, you will be able to carry the amount of stock you require and will own a piece of real estate which will, eventually, be worth as much, or more than, your store business itself with all the profits of years added.'

"I think you a little wild in your views of pine land three or four hundred miles from any market,' I replied. 'Still it may prove a good investment for the future.'

"We thereupon agreed to risk the trade and say nothing further about farming for the present. The Olafsen Bros. at once commenced to improve their village property, and they offered every inducement to desirable settlers. Several new streets were laid out. The promised hotel was at once commenced and was completed within the specified time, and a man was found who honored the position of landlord and satisfied the people. The village prospered, and strangers came to look at the valuable timber in the locality.

"Four years after the trade with the two brothers was consummated, I disposed of all my village property, personal and real, and moved to this city. That was many years ago and all Northern Michigan has vastly improved since. Where, then, was a dense wilderness is now a thriving farming community. Lumbermen have repeatedly asked me to place a price upon my 200 acres of pine land. I have always referred them to Mrs. Thomas, saying that I would ratify any contract she made. It was only a short time ago that she received an offer which pleased her and we both signed the deed.

"Here is the 'similar incident' I spoke of reading." Here Mr. Thomas handed me a Chicago paper he held in his hand. I read as follows:

LARGE SALE OF PINE LAND.

On Tuesday last, S. W. Thomas, Esq., of this city, sold two hundred acres of first quality white pine, located in _____ county, Michigan, to C. B. Cheesbro & Co. for the sum of \$160,000.

"And, now, my friend," said Mr. Thomas, as I was congratulating him, "will you not agree with me that I have been made wealthy by accident and not by design? I will admit that a few far-seeing individuals may have designedly done the same thing, but those cas-

es are the exception and not the rule. A majority of our lumber kings are those who invested, at first, in pine lands with little thought of their prospective value, but with the intention of making manufacturing a pleasant and fairly profitable business, like any other vocation; and still others invested because they believed the soil better for farming purposes than it proved to be later."

F. A.

AVOID THE

Curse of Credit

BY USING

"TRADESMAN" OR "SUPERIOR" Coupon Books



Spring & Company,

IMPORTERS AND WHOLESALE DEALERS IN

Dress Goods, Shawls, Cloaks, Notions, Ribbons, Hosiery, Gloves, Underwear, Woolens, Flannels, Blankets, Gingham, Prints and Domestic Cottons

We invite the attention of the trade to our complete and well assorted stock at lowest market prices.

Spring & Company.

THE PUTNAM CANDY CO.,

Wholesale
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Fruit and Nut Jobbers.

ASK FOR PRICE LIST.

C. N. RAPP & CO.,

WHOLESALE DEALERS IN

Foreign and Domestic Fruits.

9 No. IONIA ST., GRAND RAPIDS, MICH.

HEADQUARTERS FOR

ORANGES, LEMONS and BANANAS.

AMONG THE TRADE.

AROUND THE STATE.

Stanton—E. G. Curtis has opened his new grocery store.

Kingston—C. L. Soper has sold his drug stock to J. K. Thomas.

Blissfield—C. W. Back has sold his book stock to Henry Rouse.

Saranac—Lester & Co. have removed their dry goods stock to Ada.

Burr Oak—P. E. Cooney succeeds A. Buffham in the meat business.

Union City—Chas. E. Mason has sold his grocery stock to Rob't F. Watkins.

St. Clair—J. R. Whiting & Co. succeed H. Whiting, Son & Co. in general trade.

Union City—Herbert Brown has purchased the grocery stock of Will Watkins.

Saginaw—Chas. Roseland is succeeded by Otto M. Rohde in the grocery business.

Three Rivers—Daniel Sherwood is succeeded by G. W. Cole in the meat business.

Plainwell—H. J. Brown has sold his meat market to H. H. Kelly, late of Wayland.

Lowell—E. E. Chase has sold his grocery and confectionery stock to Chas. E. Lawrence.

Chippewa Lake—G. A. Goodsell succeeds G. A. Goodsell & Co. in the grocery business.

Jackson—Gallup, Luther & Co. is succeeded by Gallup & Lewis in the furniture business.

Garden—Max M. Savlan has removed his dry goods and furnishing goods stock to Crystal Falls.

Charlotte—Ellis & Miller are succeeded by John C. Miller in the agricultural implement business.

Stanton—Maurice Lightstone will remove his dry goods and clothing stock from Belding to this place.

Elk Rapids—A. G. Hanson recently left town, leaving word that he would return in a few days. Failing to put in an appearance, Jas. Saulsbury foreclosed his chattel mortgage on the grocery stock and other creditors have since come to town, including the attorney for the Hannah & Lay Mercantile Co., which is interested in the failure to the tune of \$400.

Harrietta—Representative Alexander has introduced a bill in the Legislature providing for the incorporation of the village of Gaston as the successor of the present hamlet of Harrietta and the postoffice of Springdale. The desire for fuller authority to make public improvements, to secure better government, and to have the village and postoffice alike in name, are some of the reasons given for desiring the incorporated village and the new name.

MANUFACTURING MATTERS.

Mears—Geo. A. Wagar will remove his sawmill from Point Sable to Pentwater.

Detroit—McLaughlin Bros. succeed McLoughlin Bros. & Co. in the manufacture of cigars.

Rogers City—The Rogers City Mineral Paint Co. has already received orders for 500 tons of paint for spring shipment.

Lucas—John Eppink has put in shingle machinery in connection with his sawmill and is running same day and night.

Standish—Clarence Judd, the Saginaw banker, is building a cheese factory at

this place. Geo. Parry will officiate as maker.

Douglas—Jas. Gardiner has been appointed receiver of the Fruit Grocers' Manufacturing Co.—not Wm. Weed & Co., as erroneously stated last week.

Jackson—Ferdinand Hanaw & Co. have purchased the carriage and road cart business of J. W. Hewitt and will continue the same under the style of J. W. Hewitt Co.

Belding—Belding Bros. have arranged to erect a three-story brick building, 45 x 100 feet in dimensions, which will be leased to W. H. Ballou, of Becket, Mass., as a basket factory.

Kent City—B. L. Hall will start a cannery here the coming season, if a sufficient number of contracts can be made with the farmers to furnish vegetables and fruit. Mr. Hall hails from Benton Harbor.

Kalamazoo—The Winans & Pratt Car-Manufacturing Co. has filed articles of incorporation with the county clerk. The capital stock is \$30,000, of which \$20,000 is paid in, being held as follows: G. H. Winans 975, S. P. Winans 25, A. L. Pratt 900, E. T. Pratt 100.

Whitehall—The Eagle Tanning Co. is the largest manufacturer of Russia leather in this country. The tannery has a capacity of 40,000 sides of this leather annually, requiring the employment of seventy-five men. The payroll frequently amounts to \$600 per week.

Lansing—Geo. B. Caldwell, D. R. Corey and S. E. Oviatt have formed a copartnership under the style of the Oviatt Wagon Co. to engage in the sale of wagons made on the Oviatt patents. For the present the wagons will be made on contract by J. M. Clark & Co., of Howell, but the salesroom and office will be located here.

Detroit—Carlton H. Mills, Frank J. Lingemann, August Hertz, Louis Tallman and Henry Peters have incorporated as the F. J. Lingemann, Hertz & Tallman Co., with a capital stock of \$10,000, of which \$5,400 is paid in. The business of the company will be buying, selling and manufacturing lumber.

THE STORE BEGGAR.

A Character Common to Every Merchant.

Written for THE TRADESMAN.

"Got any empty boxes?" was the query fired through a crack in the door the other morning, while I was sweeping out the store. The speaker was Tabby Miller, of local fame as a persistent beggar.

"No."

"Got any old newspapers?"

"No."

"Any empty bottles?"

"No."

"Got any tea lead to give away?"

"No. Get out."

"Haint in," yelled Tab, as he banged shut the door. A half hour later he was back, smiling sweetly, and apparently thinking me ignorant of his previous raid.

"Got any advertisement cards?"

"No."

"Got any picture cards you don't want?"

"No."

"Kin I have some tinfoil offen to-backer?"

"If I give you a piece will you go home and not come back for a month?"

"Unhuh."

"Well, here you are. Now climb."

Tabby was not around again until after dinner. Then he walked calmly in and inquired:

"Got any dictionaries? Them what comes with patent medicine, I mean."

"No sir, not for you."

"Why?"

"Why? Why, because you promised me that you wouldn't come back here again this month. That's why."

"Got any almanacs?"

"No."

"Any cook books?"

"No, not one. Now you go home and stay there."

Tabby's next visit was in the evening.

"Has the mail come yet?"

"Yes."

"Is there anything for paw?"

"No."

"Say, have you got any sample bottles of liniment to give away?"

"No, we haven't."

"Kin I have one o' them little books like you gave Jimmy Johnson?"

"No, sir. You're a dead beat. Your ma wants you, and you'd better go home."

"Can I have a clay pipe? I want to blow bubbles."

"No sir. You can't have anything."

"Can I——"

"No!"

"Go home?"

"Yes. Git."

The last time Tabby called, he enquired sweetly:

"Got any old rubbers?"

"No."

"Or any rags?"

"No."

"Or any old boards that I can have for kindlin wood?"

"Not a bit."

"Or any waste paper?"

"No, sir."

"Can I have a big calender?"

"No."

"Or a little one?"

"No, you can't."

"Or a cigar box?"

"No. Now let up."

"Please can I have a piece o' twine about as long as from here to the door?"

"No, you can't, unless it will hire you to keep away from here."

"Well, if you'll let me have a piece o' twine an' two old cans and some o' the skin what come around putty and a chunk o' rosin an' two buttons an' some old nails and some bottles and some wire and some pieces o' board an' lend me a big gimlet I wont never ask for another thing."

I managed to survive this onslaught. How I did, I know not. It was fired at me all in one breath, and with great earnestness. Finally I managed to stammer:

"Wh-wh-what in the world are you going to do with all that?"

"Make a telephone. Me an' Willie Reinhart wants one. An' say, if you've got any little bells you don't want, I'd like 'em fer to call each other with when we wanter talk."

"Well, Tabby," said I at last, "I admire your gall. Still I cannot allow my admiration to overcome my better judgment. I am a poor man. Should I give you all the things for which you have asked, I should not only do you an unkindness, but I should pave my way to squalor, insanity and early keath. Do you see that clock? The hands point to

nine-fifty-nine. If, when the hour is reached, I do not see a cloud of snow going down the road at a twelve-miles-an-hour gait, with you leading it by a good length, I shall take down that long, keen, ten-shilling featherbone buggy whip which you see hanging on the wall, and cut buttonholes in the ampler portions of your knickerbockers. Now vamoose!"

And Tabby did as he was told.

GEO. L. THURSTON.

FOR SALE, WANTED, ETC.

Advertisements will be inserted under this head for two cents a word the first insertion and one cent a word for each subsequent insertion. No advertisement taken for less than 25 cents. Advance payment.

BUSINESS CHANCES.

FOR SALE—STORE BUILDING WITH OR WITHOUT stock of furniture and undertaking goods. New house. Living rooms overhead. Cottage adjoining. Barn. Terms to suit. Address No. 190, care Michigan Tradesman. 190

FOR SALE CHEAP—NEARLY NEW GRAIN SCALE, especially adapted for flour and feed dealer. Owner has no use for it. Geo. Lehman, 46 West Bridge street, Grand Rapids. 191

WANTED—TO EXCHANGE TWO GOOD STORES and good brick residence, with stock of general merchandise, for a good water power custom roller mill on railroad in good town. Northern Michigan preferred. Address I. P. Roberts, Springport, Mich. 189

FOR SALE—CLOTHING & FURNISHING GOODS BUSINESS, established five years in good town of 1,300 people. A snap for someone, as there is but one other clothing store here. L. R. Hinsdill, Hartford, Mich. 181

FOR SALE—DRUG STOCK IN ONE OF THE BEST villages in Michigan. Western fever is cause of wishing to sell. Easy terms given to any one who can furnish security. For full particulars address "Kasson," care of Michigan Tradesman. 191

FOR SALE—STOCK OF BOOTS, SHOES, HATS AND caps. Will sell one or both. Bargains for some one. For particulars, address 18 East Main street, Battle Creek, Mich. 192

WANTED—TO BUY A SMALL STOCK OF GROCERIES for cash, in a lively town of about 800 inhabitants. Address Box 174, White Cloud, Mich. 191

FOR SALE—WELL-SELECTED DRUG STOCK, inventory about \$1,200, situated in good country town of 500 people. Reason for selling, proprietor has other business. Address No. 173, care Michigan Tradesman. 173

FOR SALE—WELL-SELECTED DRUG STOCK AND new fixtures in desirable location in this city; will sell at invoice on reasonable terms; reason for selling, owner has other business. L. M. Mills, 54 South Ionia street, Grand Rapids. 135

FOR SALE—A COMPLETE DRUG STOCK AND FIXTURES; stock well assorted can be bought at a bargain. Address for particulars S. F. Hicks, Lowell, Mich. 124

WANTED—I HAVE SPOT CASH TO PAY FOR A general or grocery stock; must be cheap. Address No. 26, care Michigan Tradesman. 26

I WANT A STOCK OF GOODS IN EXCHANGE FOR a good farm between Muskegon and Grand Rapids or a house and lot in Grand Rapids. Write, giving particulars, to O. F. Conklin, Grand Rapids. 185

SAMPLES OF TWO KINDS OF COUPONS FOR RETAILERS will be sent free to any dealer who will write for them to the Suthif Coupon Pass Book Co., Albany, N. Y. 564

FOR SALE—DRUG STOCK AT \$1,800 IN CITY OF 5000 Only three other stores in the city. Owner is a non-resident and will make favorable terms to good man. For particulars address C. A. Jerman, care Lord, Owen & Co., Chicago, Ill. 194

FOR SALE—FRESH STOCK OF GROCERIES IN good location. Rent of brick store, only \$225 per year, payable in trade. Reason for selling, sickness of proprietor, who has been unable to attend to business for two months. A bargain for some one. Address F. T. Moore, 408 Franklin st., East, North Lansing Mich. 203

FOR SALE—BRANCH DRUG STOCK, IN CITY OF 50,000. Sales \$4 to \$8 per day. Price, \$500. Will sell half interest to responsible party. Address No. 193, care Michigan Tradesman. 193

DRUG STOCK—NEAT AND ATTRACTIVE, AND NEW hardwood fixtures. Excellent location on best retail street in Grand Rapids. Expenses very light and trade steadily increasing. Low inventory, just completed, \$2,600. On account of failing health, will sell at invoice or for \$2,400 cash, if sold by March 15. Otherwise will hold it as an investment. A genuine bargain. Personal investigation solicited. Address "F.," care Hazeltine Perkins Drug Co., City 197

FOR SALE—AN EXCELLENT AND WELL ESTABLISHED business in Petoskey, Michigan, requiring a capital of \$4,000. It is a first-class chance for an energetic man; satisfactory reasons for selling. Address Lock box W, Petoskey, Mich. 196

FOR SALE OR EXCHANGE—BEING DESIROUS OF devoting our entire time to our lumber interests, we have desired to offer our stock of general merchandise, consisting of dry goods, groceries, hardware, stoves, tinware, boot and shoe, hats and cap-notions, farming tools and agricultural implements, together with the store furniture and fixtures, which will invoice about \$4,000, at a bargain or will change the whole for lumber, either hard or soft wood, and give good responsible parties a good chance. For further particulars write to at Paris, Mich., or address our agents Geo. F. Lewis & Co., over 37 Monroe St. Grand Rapids, Mich. 200

SITUATIONS WANTED.

WANTED—SITUATION IN OFFICE BY YOUNG lady of 20, who has had the advantage of collegiate education; does not write short hand, but is good penman; wages of so much an object as a pleasant place to work. Address Z, care Michigan Tradesman 122

MISCELLANEOUS.

WANTED—I WILL PAY CASH FOR GENERAL stock of from \$7,000 to \$15,000, if offered cheap for spot cash. Drawer, 37, Sheridan, Mich. 192

FOR SALE OR RENT—CORNER LOT AND 8-ROOM house on North Lafayette st., cellar, brick foundation and soft water in kitchen. \$1,200. Terms to suit. Cheap enough for an investment. Address No 187, care Michigan Tradesman. 187

GRAND RAPIDS GOSSIP.

A man named Burley has opened a meat market at 796 Madison avenue.

H. A. Brooks has opened a meat market at 237 East Bridge street.

Mat. Kavanaugh has arranged to open a grocery store at Carson City. The Olney & Judson Grocer Co. furnished the stock.

Hirth & Krause and Hirth, Krause & Wilhelm have removed their leather and finding business from 118 Canal street to 12 and 14 Lyon street.

H. F. May has purchased the general stock at Crofton, formerly conducted by Arthur Meigs & Co., and will continue the business at the same location.

Wm. Reid is having plans prepared for a three-store brick building, 40 x 100 feet in dimensions, which he will erect at the corner of Louis and Campau streets.

Verplanke & Van Werts, meat dealers at 796 Madison avenue, have removed to the corner of Madison avenue and Hall streets. Wm. H. Kindra having abandoned the meat business at that location.

Mrs. Frank Conlon has purchased the Geo. T. Grady grocery stock, at the corner of Spring and Island streets, and will continue the business. The stock was replenished by the Lemon & Wheeler Company.

John Kosten and Martin Schlaafsma have formed a copartnership under the style of Kosten & Co. and opened a grocery store at the corner of Quimby street and North Coit avenue. The stock was furnished by the Lemon & Wheeler Company and the Telfer Spice Co.

Gustafson & Johnson have arranged to open a tinshop at Cadillac as soon as Foster, Stevens & Co. can supply the necessary tools and plate. Both partners have been in the employ of J. M. Cloud for several years, and Mr. Johnson will remain with the parent house for another year.

Hester & Fox have sold a 60 horse power boiler and engine to the Eesley Milling Co., Plainwell; a 30 horse power engine and boiler to the Michigan Paper Co., Plainwell; a 60 horse power boiler to the Benton Harbor Brick and Tile Co., Benton Harbor, and a 35 horse power engine and boiler to the Valley City Reed and Rattan Co., Grand Rapids.

Gripsack Brigade.

Chas. B. Parmenter, started Monday for a six weeks' trip to the Pacific coast. He goes via the Central Pacific and Short Line.

Chas. L. McLain is now out of the hospital, but will be too weak to resume his visits to the trade for a couple of weeks.

Chairman Gonzalez, of the Knights of the Grip Hotel Committee, has appointed as his assistants Frank Hamilton, of Port Huron, and Fred Douglass, of Marquette.

Isadore Meyer, traveling representative for Foster, Hilson & Co., of New York, was shot dead by a man who became suddenly insane on a Pullman sleeper near Searcy, Ark., on the 17th. The deceased had been visiting this market regularly for about two years, having spent two days here a couple of weeks ago.

Thomas J. Post, who traveled for I. M. Clark & Son several years ago, but has

lately been on the road for the Toledo Tobacco Works, recently committed suicide by shooting himself through the head at Fort Wayne, Ind. Domestic trouble and an insatiable appetite for drink are believed to have been the underlying causes which led to the act.

News of the death of W. R. Keeler was received too late to call the traveling men together on Sunday, in which case committees would have been selected to attend the funeral. In lieu of a personal representation, which it was impossible to secure under the circumstances, President Robertson ordered a handsome floral piece sent to the late residence of the deceased.

Purely Personal

J. M. Welker, general dealer at Bryan, Ohio, is in town for a few days, the guest of a daughter.

Wm. T. Hess is happy over the receipt of a pair of live opossums, the gift of Albert Fecht, who picked up the pets in Indiana.

E. A. Mosely has gone to Philadelphia and will spend a month or six weeks at that city, Baltimore and Washington. He is accompanied by his wife.

John M. Hinchman, of the wholesale drug firm of T. H. Hinchman & Sons, was married last Thursday to a Boston lady and is now off on a wedding trip.

Crockery & Glassware

LAMP BURNERS.		
No. 0 Sun	.....	45
No. 1 "	.....	50
No. 2 "	.....	75
Tubular	.....	75
LAMP CHIMNEYS.—Per box.		
6 doz. in box.		
No. 0 Sun	.....	1 75
No. 1 "	.....	1 88
No. 2 "	.....	2 70
First quality.		
No. 0 Sun, crimp top	.....	2 25
No. 1 "	.....	2 40
No. 2 "	.....	3 40
XXX Flint.		
No. 0 Sun, crimp top	.....	2 60
No. 1 "	.....	2 80
No. 2 "	.....	3 80
Pearl top.		
No. 1 Sun, wrapped and labeled	.....	3 70
No. 2 "	.....	4 70
No. 2 Hinge, " " "	.....	4 70
La Bastie.		
No. 1 Sun, plain bulb, per doz.	.....	1 25
No. 2 "	.....	1 50
No. 1 crimp, per doz	.....	1 35
No. 2 "	.....	1 60
STONEWARE—AKRON.		
Butter Crocks, per gal	.....	08 1/4
Jugs, 1/2 gal., per doz	.....	75
" " " " " "	.....	90
" " " " " "	.....	1 80
Milk Pans, 1/2 gal., per doz. (glazed 75c)	.....	65
" " " " " "	.....	78

WANTED.

POTATOES, APPLES, DRIED FRUIT, BEANS and all kinds of Produce.

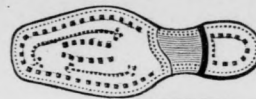
If you have any of the above goods to ship, or anything in the Produce line, let us hear from you. Liberal cash advances made when desired.

EARL BROS., COMMISSION MERCHANTS

157 South Water St., CHICAGO.
Reference: FIRST NATIONAL BANK, Chicago.
MICHIGAN TRADESMAN, Grand Rapids.

SHIPPERS CAN SAVE TIME AND CASH
We have lately made a new departure, using a Removable Cover. A material Reduction in Prices is gained. Write for Full Particulars.

BARLOW'S PATENT MANIFOLD SHIPPING BLANKS. SEND FOR SAMPLE SHEET AND PRICES.
BARLOW BROS., GRAND RAPIDS, MICH.



RINDGE, BERTSCH & CO.

GRAND RAPIDS.



Buy our Custom Made River Boots and Shoes. We make the Correct Styles in River Goods. The bottom stock is more solid and the fitting on the upper is stronger than any other lines made. Our New Spring lines have proved great sellers.

Muskegon Cracker Co

CRACKERS, BISCUITS AND SWEET-GOODS.
LARGEST VARIETY IN THE STATE
SPECIAL ATTENTION PAID TO MAIL ORDERS.
457, 459, 461, 463 W. WESTERN AVENUE, MUSKEGON, MICH.

No Connection with Any Cracker Trust.



Pennsylvania Lumberman's.

The best fitting Stocking Rubbers in the market. A full line of Lyecoming Rubbers on hand. Try them.

GEO. H REEDER & CO.,

State Agents for LYCOMING RUBBER CO.
158 and 160 East Fulton Street.

SEEDS!

Parties wishing seeds of any kind for garden or field please send for our catalogue and wholesale price list before buying.

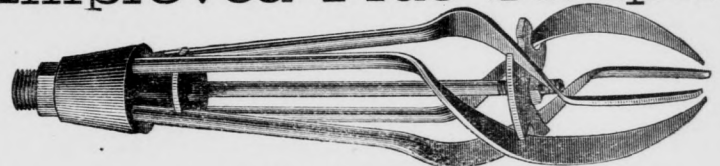
We carry the largest and most complete stock of seeds in Western Michigan, and offer only such seeds as are of the highest grade.

The Alfred Brown Seed Store.

GRAND RAPIDS, MICH.

Parties having Clover Seed to sell, please correspond with us.

Improved Flue Scraper.



THE BEST ON THE MARKET.

HESTER & FOX, Sole Agents, Grand Rapids, Mich.

Heyman & Company,

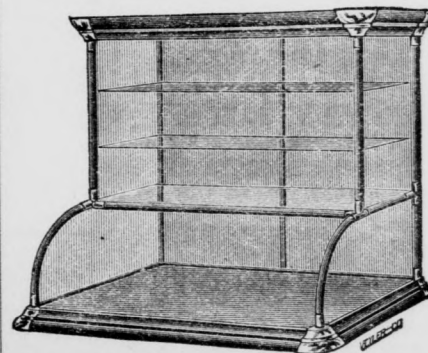
Manufacturers of

Show Cases

Of Every Description.

WRITE FOR PRICES.

First-Class Work Only.



63 and 65 Canal St., - GRAND RAPIDS.

Dry Goods.

AMBITION.

Fred Warner Shibley, in Boston Globe. The German emperor and I Within the self-same year were born, Beneath the self-same sky, Upon the self-same morn;

A Glance Backward.

LANSING, Feb. 20.—I recently visited the old store in which I took my first lessons in store-keeping; where I had unpacked the cases of crockery and washed and placed them upon the shelves, and had received reprimands for having broken too many while engaged in the work.

Prices Current.

Table of prices for various goods including UNBLEACHED COTTONS, BLEACHED COTTONS, HALF BLEACHED COTTONS, UNBLEACHED CANTON FLANNEL, BLEACHED CANTON FLANNEL, DRESS GOODS, CORSET JEANS, PRINTS, TICKINGS, COTTON DRILL, SATINES, and various other textile and fabric items.

Table of prices for various goods including DEMINS, GINGHAMS, CARPET WARP, GRAIN BAGS, THREADS, KNITTING COTTON, CAMBRICS, RED FLANNEL, MIXED FLANNEL, DOMET FLANNEL, CANVASS AND PADDING, DUCKS, WADDINGS, SILESIA, COBSETS, SEWING SILK, HOOPS AND EYES—PER GROSS, COTTON TAPE, SAFETY PINS, NEEDLES—PER M., and TABLE OIL CLOTH.

FOURTH NATIONAL BANK

Grand Rapids, Mich. A. J. BOWNE, President. D. A. DGETT, Vice-President. H. W. NASH, Cashier. CAPITAL, - - - \$300,000. Transacts a general banking business. Make a Specialty of Collections. Accounts of Country Merchants Solicited.

J. & P. COATS'



BEST SIX-CORD Spool Cotton

IN WHITE, BLACK AND COLORS, FOR Hand and Machine Use. FOR SALE BY P. STEKETEE & SONS.

Voigt, Herpolsheimer & Co.,

Importers and Jobbers of Staple and Fancy Dry Goods. NOTIONS AND HOLIDAY GOODS.

Shirts, Pants, Overalls, Etc.

Complete Fall Stock now ready for inspection, including a fine line of Prints, Underwear, Pants, Gloves, Mittens and Lumbermen's Goods. Chicago and Detroit prices guaranteed. 48, 50 and 52 Ottawa St., GRAND RAPIDS, MICH.

Spring Season 1891.

If You desire to sell Carpets by Sample Send for Circular and Price List.

Smith & Sanford, GRAND RAPIDS.

P. STEKETEE & SONS,

Wholesale - Dry - Goods,

GRAND RAPIDS, MICH.

We have just received a large line of Outing Shirts in Flannel, Silk, Wool and Linen, Domett, Cheviot and Satine; also a complete line of cheap and medium price PANTS. Inspection invited.

Playing Cards WE ARE HEADQUARTERS SEND FOR PRICE LIST. Daniel Lynch, 19 So. Ionia St., Grand Rapids.

HARDWARE.

The Mica Industry.

From the Engineering and Mining Journal.

With the extraordinary growth of the electrical industry in the United States for a number of years past there has been created a new and steady demand for mica, which curiously, has failed to stimulate the mica mining industry in this country; the most important mines, indeed, show a decided decrease in production during this time, and the business is now in a depressed condition. In the construction of dynamos, electric motors and some other electrical appliances mica is a very important element, valued on account of its flexibility and excellent insulating qualities. For this purpose, however, there is a decided preference for foreign mica, the Canadian "amber mica" being generally used. The increased demand has had but little effect upon the market for the domestic product.

Mica is employed in dynamos and electric motors, mainly in building up the armatures, strips of various dimensions, but usually about one inch wide, and from four to eight inches long being used.

The foreign mica is considered preferable to that of the North Carolina for this purpose, in that while the latter can be split into thin sheets, it is by no means so tough, which is an important requisite. Such mica may, perhaps, be found in the United States, but up to the present time there is no doubt that some imported micas have proved more suitable for this purpose than the usual domestic grades.

Hitherto the most important, in fact almost the only important use for mica has been in stoves, and the demands and consequently prices of the article for this purpose have been such that mica mining was carried on at considerable profit.

The chief mines in the country are in New Hampshire and North Carolina, but principally in the latter state, these producing an excellent quality of the mineral. Several years ago changes were made in the patterns of stoves whereby smaller and correspondingly less expensive sheets of mica were used, and the lower prices resulting depressed the industry greatly, especially in North Carolina, where many mines were closed. The total value of the product in the United States decreased from \$368,625 in 1884 to \$70,000 in 1888. During the same time the imports of mica, which, prior to 1884, had been of but trifling importance, increased from \$28,284 to \$57,541.

Prices Current.

These prices are for cash buyers, who pay promptly and buy in full packages.

Snell's	AUGURS AND BITS.	dis.	60
Cook's			40
Jennings', genuine			25
Jennings', imitation			50&10
First Quality, S. B. Bronze	AXES.		\$ 8 50
" " " " " "	D. B. Bronze		12 50
" " " " " "	S. B. Steel		9 50
" " " " " "	D. B. Steel		14 00
Railroad	BARROWS.	dis.	\$ 14 00
Garden		net	30 00
Stove	BOLTS.	dis.	50&10
Carriage new list			70
Flow			40&10
Sleigh shoe			70
Well, plain	BUCKETS.		\$ 3 50
Well, swivel			4 00
Cast Loose Pin, figured	BUTTS, CAST.	dis.	70&
Wrought Narrow, bright fast joint			60&10
Wrought Loose Pin			60&10
Wrought Table			60&10
Wrought Inside Blind			60&10
Wrought Brass			75
Blind, Clark's			70&10
Blind, Parker's			70&10
Blind, Shepard's			70
Ordinary Tackle, list April 17, '85	BLOCKS.		40
Grain	CRADLES.		50&60
Cast Steel	CROW BARS.	per lb	5
Ely's 1-10	CAPS.	per m	65
Hick's C. F.			60
G. D.			35
Musket			60
Rim Fire	CARTRIDGES.		50
Central Fire		dis.	25
Socket Firmer	CHISELS.	dis.	70&10
Socket Framing			70&10
Socket Corner			70&10
Socket Slicks			70&10
Butchers' Tanged Firmer			40
Curry, Lawrence's	COMBS.	dis.	40
Hotchkiss			25
White Crayons, per gross	CHALK.		12@12 1/2 dis. 10
Planned, 14 oz cut to size	COPPER.	per pound	30
14x52, 14x56, 14x60			28
Cold Rolled, 14x56 and 14x60			25
Cold Rolled, 14x48			27
Bottoms	DRILLS.	dis.	27
Morse's Bit Stocks			50
Taper and straight Shank			50
Morse's Taper Shank			50
Small sizes, per pound	DRIPPING PANS.		07
Large sizes, per pound			6 1/4
Com. 4 piece, 6 in.	ELBOWS.	doz. net	75
Corrugated		dis. 30&10&10	40
Adjustable		dis. 40&10	40
Clark's, small, \$18; large, \$26	EXPANSIVE BITS.	dis.	30
Ives', 1, \$18; 2, \$24; 3, \$30			25
Disston's	FILES—New List.	dis.	60&10
New American			60&10
Nicholson's			60&10
Heller's			50
Heller's Horse Rasps			50
Nos. 16 to 20; 22 and 24; 25 and 26; 27	GALVANIZED IRON.		27 28
List			12 13 14 15 18
Discount, 60	GAUGES.	dis.	50
Stanley Rule and Level Co.'s			50

Maydole & Co.'s	HAMMERS.	dis.	25
Kip's		dis.	25
Yerkes & Plumb's		dis. 40&10	30c list 60
Mason's Solid Cast Steel		30c list 60	
Blacksmith's Solid Cast Steel, Hand		30c 40&10	
Gate, Clark's, 1, 2, 3	HINGES.	dis. 60&10	
State		per doz. net, 2 50	
Screw Hook and Strap, to 12 in. 4 1/4 and longer		3 1/4	
Screw Hook and Eye, 1/2		net 10	
" " " " " "		net 8 1/4	
" " " " " "		net 7 1/4	
" " " " " "		net 7 1/4	
Strap and T		dis. 50	
Barn Door Kidder Mfg. Co., Wood track	HANGERS.	dis.	50&10
Champion, anti-friction		60&10	
Kidder, wood track		40	
Pots	HOLLOW WARE.		60
Kettles		60	
Spliders		60	
Gray enameled		40&10	
Stamped Tin Ware	HOUSE FURNISHING GOODS.	new list 70	
Japanned Tin Ware		25	
Granite Iron Ware		new list 33 1/4&10	
Bright	WIRE GOODS.	70&10&10	
Screw Eyes		70&10&10	
Hook's		70&10&10	
Gate Hooks and Eyes		70&10&10	
Stanley Rule and Level Co.'s	KNOBBS—New List.	dis.	70
Door, mineral, jap. trimmings		55	
Door, porcelain, jap. trimmings		55	
Door, porcelain, plated trimmings		55	
Door, porcelain, trimmings		55	
Drawer and Shutter, porcelain		70	
Russell & Irwin Mfg. Co.'s new list	LOCKS—DOOR.	dis.	55
Mallory, Wheeler & Co.'s		55	
Branford's		55	
Norwalk's		55	
Adze Eye	MATTOCKS.	\$16.00, dis. 60	
Hunt's		\$15.00, dis. 60	
Hunt's		\$18.50, dis. 20&10.	
Sperry & Co.'s, Post, handled	MAULS.	dis.	50
Coffee, Parkers Co.'s	MILLS.	dis.	40
" P. S. & W. Mfg. Co.'s Malleables		40	
" Landers, Ferry & Co.'s		40	
" Enterprise		25	
Stebbin's Pattern	MOLASSES GATES.	dis.	60&10
Stebbin's Genuine		60&10	
Enterprise, self-measuring		25	
Steel nails, base	NAILS.	1 95	
Wire nails, base		2 35	
Advance over base:			
60.....	Steel.	Base	Base
50.....		Base	Base
40.....		05	20
30.....		10	20
20.....		15	30
15.....		15	35
12.....		15	35
10.....		20	40
8.....		25	50
7 & 6.....		40	65
4.....		60	90
3.....		1 00	1 50
2.....		1 50	2 00
Fine 3.....		1 50	2 00
Case 10.....		60	90
" 8.....		75	1 00
" 6.....		90	1 25
Finish 10.....		85	1 00
" 8.....		1 00	1 25
" 6.....		1 15	1 50
Clinch 10.....		85	75
" 8.....		1 00	80
" 6.....		1 15	1 50
Barrell 1/2.....		1 75	2 50
Ohio Tool Co.'s, fancy	PLANES.	dis.	40
Sciota Bench		40	
Sandusky Tool Co.'s, fancy		40	
Bench, first quality		40	
Stanley Rule and Level Co.'s, wood		40	
Fry, Acme	PANS.	dis. 60-10	
Common, polished		dis. 70	
Iron and Tinned	RIVETS.	dis.	40
Copper Rivets and Burs		50	
"A" Wood's patent planished, Nos. 24 to 27	PATENT PLANISHED IRON.		10 20
"B" Wood's pat. planished, Nos. 25 to 27			9 20
Broken packs 1/2c per pound extra.			

IMITATION IS THE SINCEREST FORM OF FLATTERY !!
 THAT THE GEM FREEZER IS RECOGNIZED AS THE BEST IS PROVEN
 BY THE WAY OUR COMPETITORS ARE IMITATING ITS GOOD QUALITIES,
 AND USE IT AS THE STANDARD OF COMPARISON WHEN TRYING TO SELL THEIR OWN GOODS.

The Gem Freezer
The Best in the World.

WE ONLY CLAIM A DOUBLE ACTION FOR THE GEM FREEZER BECAUSE IT IS IMPOSSIBLE TO GET MORE THAN TWO MOTIONS FROM ANY SYSTEM OF GEARING IN USE AT PRESENT IN ANY FREEZER.

WE MAKE NO CLAIMS THAT CANNOT BE FULLY PROVEN.

The Gem Freezer
The Best in the World.

DO NOT BE IMPOSED UPON BY THOSE WHO MAY TRY TO SELL YOU OTHER FREEZERS BY TELLING YOU THEY ARE "JUST AS GOOD" OR "JUST THE SAME AS THE GEM." INSIST ON HAVING THE GEM AND IF YOU CANNOT GET IT FROM YOUR REGULAR JOBBER, WRITE TO US AND WE WILL TELL YOU WHERE YOU CAN GET IT, OR QUOTE YOU PRICES AND DISCOUNTS.

The Gem Freezer
The Best in the World.

MANUFACTURED BY
AMERICAN MACHINE CO.,
 LEHIGH AVENUE & AMERICAN STREET, PHILADELPHIA.

JOHN H. GRAHAM & CO.,
 "R" MANH'G. AGENTS, 113 CHAMBERS ST., NEW YORK.

FOSTER, STEVENS & CO.,

Exclusive Agents for
WESTERN MICHIGAN.

Grand Rapids, - Mich.

HERCULES POWDER

SEND FOR DESCRIPTIVE PAMPHLET.

Stamp before a blast. | Fragments after a blast.

STRONGEST and SAFEST EXPLOSIVE
 Known to the Arts.
POWDER, FUSE, CAPS, Electric Mining Goods,
 AND ALL TOOLS FOR STUMP BLASTING.

The Michigan Tradesman

Official Organ of Michigan Business Men's Association.

A WEEKLY JOURNAL DEVOTED TO THE

Retail Trade of the Wolverine State.

The Tradesman Company, Proprietor.

Subscription Price, One Dollar per year, payable strictly in advance.
Advertising Rates made known on application.
Publication Office, 100 Louis St.

Entered at the Grand Rapids Post Office.

E. A. STOWE, Editor.

WEDNESDAY, FEBRUARY 25, 1891.

POOR ECONOMY.

The Michigan Business Men's Association has repeatedly declared itself in favor of a State Food Commissioner. The same is true of the Michigan Dairymen's Association, each annual convention for the last four years having adopted resolutions asking for the enactment of a law creating such an officer. The Fruit Manufacturers' Association has taken the same stand on the occasion of two annual conventions and is now circulating petitions by the hundred, which will be presented to the Legislature later in the session. THE TRADESMAN is not fully informed on this point, but believes the Michigan State Grange also favors such a measure, which has received the endorsement of numerous farmers' organizations for the past half dozen years.

The demand for such a law being so general and coming from so many different classes of people, what is to prevent its enactment? Nothing but the stolid attitude of the majority of the Legislature, the members of which assert with gusto that this session is pledged to great reform and that no new offices will be created. The health of the people, in other words, must be subordinated to the hue and cry for economy in public expenditures!

THE TRADESMAN does not believe that any considerable number of legislators will stand in the way of such a measure, in view of the necessity for its existence and the clamor for its enactment. If the fish and game are to be protected, why not also protect the people's stomachs? And if the officer entrusted to the former duty can make his office more than self-supporting through the medium of fines and penalties, is there any reason why a Food Commissioner should not do the same—in other words, make his office a source of revenue to the public treasury, instead of a burden on the people?

For the credit of the State, whose food laws are laughed at because of the lack of an executive officer to enforce them; for the sake of the farmer and manufacturer, whose products are depressed and depreciated by the flood of impure and adulterated goods from States where they cannot be sold because of the watchfulness of Food Commissioners; for the salvation of the people's stomachs and the preservation of the public health, which are in constant jeopardy through the existence of sophisticated food—THE TRADESMAN hopes that every legislator pledged to reform will consider the term in its truest meaning and see something in it besides the sordid view of fiscal economy—no matter at what expense of health and life!

NO MONEY IN FARMING.

The stock argument of the rural agitator, there is no money in farming at the present time, received a severe set-

back at the annual convention of the Michigan Dairymen's Association at Lansing last week. E. L. Lockwood, of Petersburg, Monroe county, who owns 1,080 acres in one parcel and several smaller farms in the same locality, openly asserted that his wheat crop was harvested at a total expense of 33.98 cents per bushel, while his corn crop cost him only 9% cents when deposited in the crib. This statement was challenged by the editor of the *Michigan Farmer*, who laughingly asserted that such disclosures tended to disparage the editorial whinnings of no inconsiderable portion of the agricultural press. Mr. Lockwood was as stolid as a rock, however, repeating his assertion with the statement that he could present his books in support of his claim.

Another farmer, L. H. Heydlauff, of Ionia township, Ionia county, presented an itemized statement of the cost of growing 180 bushels of wheat on nine acres of land, as follows:

Int. on \$540 @ 7 per cent.....	\$ 37 80
14 bushels seed @ 80c.....	11 20
2 days fitting and drilling.....	5 00
16 lbs. twine @ 14c.....	2 24
Help to cut.....	2 00
Help to haul and stack.....	4 00
Help to thresh.....	3 00
Cost of threshing.....	4 50
Cost of marketing.....	8 00

Total cost.....\$77 74

RECEIPTS.

Sold 180 bushels @ 80c.....	\$144 00
Value of straw.....	9 00

Total.....\$153 00

RESULTS.

Net profit.....	\$ 75 26
Percentage of profit.....	97
Profit per acre.....	8 38

As Mr. Heydlauff has figured his land at \$60 an acre and his crop at 80 cents a bushel, whereas as high as 90 cents has been paid in his market, his estimate of profit is by no means overdrawn.

Isn't it about time to inter the threadbare statements to the effect that "There is no money in farming" and "No money in the mercantile business"? There is no money in either pursuit for men who are devoid of the necessary amount of business capacity, but for men who possess the attributes of thrift, economy and foresight, there is as large a percentage in farming as in any other legitimate business.

One of the things which makes a city great is a steadfast belief in its future on the part of its people. Such a spirit has played no small part in the progress of Grand Rapids and has been an inseparable handmaid of growth to every city of considerable importance. One of the last cities to feel the effects of such an influence is Muskegon, whose people have largely been croakers and complainers. Having changed their tune, however, and fallen into line with such spirited leaders as Hackley, Holbrook, Mason, *et al.*, THE TRADESMAN expects to welcome the time when Muskegon will take rank with the leading commercial and manufacturing communities of the country.

In the death of Wm. R. Keeler, Grand Rapids loses a young business man who would, undoubtedly, have made his mark in the commercial world. He was energetic and aggressive, knowing no such word as fail when only personal effort stood in the path of accomplishing a certain end.

For the finest coffees in the world, high grade teas, spices, etc., see J. P. Visner, 17 Hermitage block, Grand Rapids, Mich. Agent for E. J. Gillies & Co., New York City. 352tf

CONFESSIONS OF A DRUMMER.

VI

Written for THE TRADESMAN.

When I became a commercial traveler, I felt that I had a mission to perform in the interest of the fraternity. I believed that there were a good many abuses lingering about the hotels of the land which might be ameliorated with the aid of a good hard cheek and plenty of kicking.

The first abuse against which I set my lance was the bell boy abuse. The bell boy is born, not made. He rageth about the corridors of the inn, seeking whom he may aggravate unto the pitch of profanity. Early in my mad career I became convinced that he who could take the hide off from two bell boys where the hide of only one had been taken before would go down to posterity as a public benefactor.

I resolved to make an example of the first bell boy who fell into my hands.

I found him on the line of the Michigan Central Railway, and a more innocent looking rascal I never met. He sat on a bench in the office reading "Bloody Bob; or, the Black Burglar from Blindman's Bay." It was in the middle of the afternoon, but I went to my room for the express purpose of holding an executive session with him.

I rang the bell at 2:45 and sat down to write some letters. At 3:05 the door opened with a bang and my friend of the gory romance entered.

"Did you ring?"
"Did I ring?" I repeated, musingly. "I believe I did ring for some wood a long time ago, but the summer is here now, and you may bring me some ice water."

The youthful villain made a face at the door knob that would have done credit to Quilp and went out.

At 3:25 he came back with half a pint of water and a piece of ice a trifle smaller than the marbles he was rattling in his pocket.

"What's that?" I asked.
"Ice water."
"Where's the ice?"
"In the water."

"Oh, I didn't see it anywhere around and I thought perhaps you had it in one of your vest pockets. Ice come high now?"

"This ice come four stories high. Anything else?"

"Yes, if you think you can get back before dark, go to the bar and get me a cigar."

"Fiver ten?"
"Ten."

At 3:45 he came back with a broken cigar and one match.

"Did you have to wait long, sonny?" I asked.

"Huh?"
"Did you have to wait long?"
"Wot fer?"

"For some bootblack to throw this away."

"It's just as I got it. Is that the first cigar you ever had, mister?"

"Yes, sonny, and you may take it and tie it to the tail of the first cow you see climbing a telegraph pole."

"Anything else?"

"Yes; I'm coming here again in January, and you may as well begin to build a fire now. What became of Bloody Bob?"

"Oh, he got fresh an' the devil turned him into a drummer. Anything else?"
I couldn't think of anything else just

then, and the boy went away, leaving me to my letters and my sad thoughts. For the next half hour every one who passed my room stopped a moment and went away laughing. At last I opened the door and found this placard:

BWARE!

Crazy man in this room.

Please do nothing to agitate him.

I appealed from the bell boy to the clerk.

If I could have secured possession of the boy for about ten minutes, the appeal would never have been taken. I saw the smiling face of the young imp peering around an angle of the hallway as I passed down stairs, but I did not attempt to catch him. Once or twice in my lifetime I have endeavored to arrest the small boy in his hasty flight, and I am satisfied that these were the most unprofitable moments I ever knew.

I placed the placard on the counter before the clerk.

"What's that?" he asked.
"Read it."

He adjusted his eyeglasses to the bridge of a nose that immediately rejected them, and then proceeded to read the placard without their assistance.

"That seems to be all right," he said with a smile meant to be encouraging.

"But I found it posted on the door of my room."

"Oh; inside or out?"

"Outside, you blasted idiot."

"Did you put it there?"

"Did I put it there? you—"

"Oh, never mind," said the clerk going back to his books, "I didn't know but you carried your sign with you when you traveled. Shall I do it up for you?"

I intimated to the clerk that if he'd take the bell boy and go out in the back yard I'd do them up.

"Yes, yes," said the clerk, impatiently. "I have plenty of opportunities like that. What's the boy got to do with it?"

"He put this thing on the door of my room, I tell you."

The clerk hit the bell and young Asmodeus came skulking out of the check room.

"Did you make that?" asked the clerk.

"Noap."

"Did you post it on the door of No. 47?"

"Noap."

"Ever see it before?"

"Noap."

"You can go."

He stepped around the corner of the counter, ran his tongue out about three inches and vanished.

I sank into a chair in a sort of daze. There were plenty of things I might have said, but as I ran them over in my mind they all seemed inadequate to the occasion.

"See here," I said at length to the clerk, I believe you wrote that."

He never looked up from his books.

"And bribed that young imp to hang it on the door of my room."

Scratch, scratch, scratch!

"And I'll advertise your bed-buggy old shebang the whole length of the road!"

The clerk hit the bell and the boy again skulked out of the check room.

"Bring a bag of ice for this gentleman's head and a pound of salt."

"Yessir."

There wasn't any use of my staying there and collecting a crowd, was there? I went to my room and packed up. The bell boy nuisance still exists.

FINANCIAL.

Local Stock Quotations.

BANK.	
Fifth National	100
Fourth National	100
Grand Rapids National	140
Grand Rapids Savings	125
Kent County Savings	131
National City	135
Old National	135
People's Savings	105
Michigan Trust Co.	115

MANUFACTURING.

Aldine Manufacturing Co.	60
Anti-Kalsomine Co.	150
Antrim Iron Co.	115
Belknap Wagon & Sleigh Co.	100
Berkey & Gay Furniture Co.	85
Grand Rapids Brush Co.	90
Grand Rapids Electric Light and Power Co.	75
Grand Rapids Felt Boot Co.	110
Grand Rapids School Furniture Co.	110
Michigan Barrel Co.	100
Nelson, Matter & Co.	100
New England Furniture Co.	100
Phoenix Furniture Co.	60
Sligh Furniture Co.	85
Widdicomb Furniture Co.	120

MERCANTILE.

Grand Rapids Packing and Provision Co.	103
Hazeltine & Perkins Drug Co.	100

MISCELLANEOUS.

Alpine Gravel Road Co.	75
Canal Street Gravel Road Co.	80
Grand Rapids Fire Insurance Co.	120
Grandville Avenue Plank Road Co.	150
Plainfield Avenue Gravel Road Co.	25
Walker Gravel Road Co.	80

Financial Miscellany.

The Diamond Match Company has declared a quarterly dividend of 2½ per cent., payable March 12 to stockholders of record March 4.

Chemical National Bank stock sold recently at New York for \$4,750 per share. There is said to be in the market an offer of \$5,000 per share for a round lot of 100 shares.

Whatever ill fortune may have overtaken the Westinghouse Electric Company, Mr. Westinghouse says the air-brake company is earning 30 per cent. a year. It paid 18 per cent. in 1889 and 16 in 1890, besides putting \$500,000 into new plant.

The elevation of S. F. Aspinwall from the position of Secretary to that of President of the Grand Rapids Fire Insurance Co. meets the hearty approval of everyone familiar with the company and the superb manner in which it has been managed. Mr. Aspinwall's incumbency of the highest office in the gift of the directors means a continuance of the policy which has proved so successful in the past and is likely to meet with even greater returns in the future.

MUSKEGON.

The attachment suit of Hawkins & Company, of Grand Rapids, against Holt & Co., the Lakeview grocers, was brought to trial in Circuit Court Friday, resulting in a disagreement of the jury the day following. During the trial H. M. Butts, book-keeper for Hawkins & Company, was arrested on a capias, Holt & Co. claiming \$5,000 damages to their business and reputation. Bail was promptly furnished, the Grand Rapids parties announcing their intention of fighting the matter to the bitter end.

Suggests a Mass Meeting of Merchants.

FISHER STATION, Feb. 21—As the country in this vicinity is literally overrun with peddlers, I suggest that a mass meeting of merchants be held at Grand Rapids at some time in the near future for the purpose of raising a fund to enforce the law relative to peddlers. I do not believe in shutting out the peddlers completely, for that would work hardships in many cases. All I approve of is the thorough enforcement of the law, to the end that the peddler may share the burdens now borne by the merchant alone.

NICHOLAS BOUMA.

Wool Firm--Hides Dull--Tallow Firm--Furs Quiet.

Stocks of fleece wool are not large or in good assortment. Sales have been small, as selections were not to be had and some good lots are held above the market. The available supply to go forward is not as large as supposed and prices are above manufacturers' views, who buy only as immediate wants require. Australian wools have sold freely for American use, as manufacturers find them better to mix with inferior home-grown. Prices on such are firm.

Hides are scarce and in light supply and light demand. The past week has shown the dullest leather market for years. There was no demand and tanners would not buy hides at the advance asked by holders. Hides are held at ¼ to ½ c. above tanners' views and sales are made on a concession where tanners were actually obliged to have them. It is not a healthy market.

Tallow shows some firmness, but no advance. Supplies are ample, with considerable trading done.

Furs are more quiet in tone, the excitement having abated. Buyers are well stocked at high prices, and now are endeavoring to hedge. Only well-fured skins suitable for dyeing are in demand, or choice natural colored furs. The poor grades must go lower.

Proposed Business Ventures at Delton.

DELTON, Feb. 23—A. P. Leonard, formerly engaged on business here, but now a resident of Grand Rapids, contemplates embarking in the boot and shoe business. M. J. Goss, formerly engaged in general trade at Prairieville, is considering the plan of opening a dry goods store here in company with Mr. Blackman, of the same place.

A. A. Aldrich, hardware dealer at Hickory Corners, announces his intention of erecting a building here in the spring and open a hardware store.

The Hardware Market.

Bar iron is weak. The manufacturers of strap and T hinges have adopted a new list, which will be out in a few days, at the same time changing the discount from 75 to 50 per cent. Glass is without change. Sisal and manilla rope are still weaker.

The embargo put on the shipment of of syrup and molasses in pails and kits—the doubling of the freight rate amounting to an embargo—has left some of the grocery jobbers with large stocks on hand, which it will be difficult to move, as little of the goods is sold in the city, the demand being mostly from the country.

Wholesale Rubber Goods.

Our line of Rubber Goods cannot be surpassed in the State.

SHOES, CLOTHING,

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Miscellaneous Rubber Goods.

ORDER AT ONCE.

We also carry a large and complete line of Mill Supplies, Sporting Goods and Fire Department Supplies.

Studley & Barclay,

Grand Rapids,

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Send for catalogue.



The "HOME RULE" Family OIL AND GASOLINE CAN.

Has a Strong Hinged Cover over entire Top, and may be carried in the Rain without getting Water in the Can. No Dirt in the Top to be washed into the Can with the Oil, and no Screw Top to get Lost or Damaged.



The Most Practical Family Can on the Market; Absolutely Rain, Dirt and Evaporation Tight. Has Steady Stream Pump, which is Removable from the Can in case of obstruction or for repairs. Every Can Guaranteed Perfect.

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| E. F. PERCIVAL, Port Huron. | H. D. WOOD & Co., Toledo. |
| D. ROBESON, " | DUNSCOMB & Co., " |
| ROBSON BROS., Lansing. | STALLBERG & CLAPP, " |

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Men's	Boys'	Youth's	Women's	Misses'	Children's
.80	.75		.75		
.62	.56	.51	.56	.51	.45
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Bolts Wanted!

I want 500 to 1,000 cords of Poplar Excelsior Bolts, 18, 36 and 54 inches long.

I also want Basswood Bolts, same lengths as above. For particulars address

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State Board of Pharmacy.
 One Year—Stanley E. Parkhill, Owosso.
 Two Years—Jacob Jesson, Muskegon.
 Three Years—James Vernor, Detroit.
 Four Years—Otmar Eberbach, Ann Arbor.
 Five Years—George Grundrum, Ionia.
 President—Jacob Jesson, Muskegon.
 Secretary—Jas. Vernor, Detroit.
 Treasurer—Geo. McDonald, Kalamazoo.
 Meetings for 1891—Grand Rapids, March 3; Ann Arbor, May 5; Star Island (Detroit) July 7; Houghton, Sept. 1; Lansing Nov. 4.

Michigan State Pharmaceutical Ass'n.
 President—D. E. Prall, Saginaw.
 First Vice-President—H. G. Coleman, Kalamazoo.
 Second Vice-President—Prof. A. B. Prescott, Ann Arbor.
 Third Vice-President—Jas. Vernor, Detroit.
 Secretary—C. A. Bugbee, Cheboygan.
 Treasurer—Wm Dupont, Detroit.
 Next Meeting—At Ann Arbor, in October, 1891.

Grand Rapids Pharmaceutical Society.
 President, W. R. Jewett, Secretary, Frank H. Escott.
 Regular Meetings—First Wednesday evening of March, June, September and December.

Grand Rapids Drug Clerks' Association.
 President, F. D. Kipp; Secretary, W. C. Smith.

Detroit Pharmaceutical Society.
 President, J. W. Allen; Secretary, W. F. Jackman.

Muskegon Drug Clerks' Association.
 President C. S. Koon; Secretary, A. T. Wheeler.

Tales Told by Two Druggists.
 Written for THE TRADESMAN.
 It is not a pleasant position to find yourself an unwilling listener to a conversation of others, but as I am one of the craft, and will not divulge names, I will give the readers of THE TRADESMAN the benefit of an evening chat by two druggists which I overheard only a short time ago. It is, no doubt, true to the letter, as it all sounds familiar to an old pestle-grinder.

"I would find no fault with my customers if they would exercise a little reasoning power when they come to me with a prescription," said No. 1, "Presuming too much upon their intimate acquaintance and patronage, they are entirely too familiar, and often really impertinent. It hardly seems possible that true ladies and gentlemen would talk and act as some of my customers do. Yesterday a young fop of a man approached me with a prescription for a lady; and his first salutation was, 'I say, old boy, I want you to tell me what that medicine is in English,' pointing with his finger to one prominent article in it. Without answering his question, I said 'do you wish this prescription put up here?' 'Why,—yes,' he replied hesitatingly, 'if I knew what that article was.' 'Perhaps it is unnecessary for you to know what it is,' I rejoined, 'but if you must know, the only way open to you is to consult the physician who wrote it. The business of the druggist is only to prepare the medicine, and it would be a violation of good breeding in the pharmacist who would converse with others concerning it.' He growled out something about 'might answer a question' and said I might prepare the medicine if I would. Others often hand me a prescription, remarking that they suppose they must wait for it, and hope it won't be long, and at once take a seat as near me as they can conveniently get and voluntarily commence a story, when I am obliged to ask them not to talk to me while I am at work. Still others who seem to be acquainted with the names of drugs used are now curious to have all their uses explained in detail and to this class I usually say, 'Pardon me, I am not here as a teacher in the art of pharmacy.'"

"Your experience is mild, compared with mine," replied No. 2. "A man came to my store in great haste a few days ago for medicine which could not be prepared in a hurry, and as I placed some powders, which required careful trituration and manipulation, in a mortar and he saw me take up the pestle, he came forward at once and remarked that

he guessed as he was in a hurry he would 'grind' the powders, while I prepared the remainder. I gave him a short answer to the effect that as I was responsible for its correctness, I would do the entire work myself, and if it was impossible for him to wait, he might leave fifty cents with me and go home for fifteen or twenty minutes, when I would have it ready. Women are also very curious and troublesome occasionally. Still, I never forget the deference due them, while secretly wishing they had received a different education. I have one lady customer who often comes after cough medicines and, after making her purchases, she seats herself and watches like a hawk while I wait upon others, sometimes becoming so interested that she will remain nearly an hour, and after they have all left and we are alone she plies me with many such extremely pointed questions as the following: 'Who was that old lady in the dark dress who asked for the soothing syrup?' 'My eye sight is poor, but I just thought I would ask whether that bottle the young lady bought was morphine?' 'I noticed you gave that boy a box of rat pizen; isn't there a law against it?' 'Do you have many opium eaters among your customers?' 'I suppose in this business you can't help making a mistake once in a while?' 'You ought to be very careful, hadn't you?' 'Does old Mrs. Jones buy her drugs here?' 'Do you suppose old Marvin bought the pizen of you that he gave his wife.'"

A man is obliged to have a large amount of human kindness in him to stand such questioning, and remain good natured; and then this is only one day's persecution of this kind. Verily the druggist is not to be envied.

ONE WHO KNOWS.

Unfounded Charges, Recklessly Made.

DETROIT, Feb. 14.—I notice the following screed in the Detroit News of a few days ago:
 "There were nine fatal cases of poisoning last year in this city, and in a majority of the cases the poison was procured from the druggists without the necessary formalities prescribed by the statute," said a well known physician. "There is a law which if carried out would prevent many suicidal and accidental deaths by poisons and would also prevent that most infamous form of murder—secret poisoning."
 "Section 9320 of Howell's annotated statutes prescribes that druggists who sell poisons shall affix on each package a label with the word poison printed thereon, and also the name of some simple antidote. The penalty of failing to do this is a fine of not more than \$100."
 "Section 9321 provides that every druggist shall keep a book in which shall be recorded the sales of poison, the kind and amount and the name and address of the person to whom sold, which shall be open to inspection by any physician or police officer. The penalty for neglect is a fine of not more than \$50. Other sections provide that any purchaser of poison who gives a false or fictitious name to the druggist shall be liable to a fine of \$50, and if a physician while drunk prescribes any poison he may be fined not less than \$500."
 "The law is all right," said the physician; "but I doubt very much whether it is lived up to by pharmacists or enforced by the state. It would be a good thing to insist that where such cases are discovered by the coroner, he be specially delegated to prosecute druggists under the state law. It was recently shown that many druggists in this city sold liquor illegally, and I believe that some are guilty of the same offense in regard to poisons."
 In my opinion, this attack is a rather reprehensible way of intimating that a highly honorable and respectable class of merchants are so mercenary as to be guilty of criminal carelessness or of wilfully ignoring the laws while pursuing their legitimate business. A law of the State compels the druggist to pass a most rigid examination in pharmacy, if not in chemistry, before he is allowed to dispense poisons at all. He cannot, therefore, be accused of incompetency, but as deaths are frequent from accident or suicide, some one is supposed to be guilty of carelessness or informality, and it is convenient to accuse the druggist, and to "doubt very much" whether he obeys the laws, even without a shadow of proof. A "well-known physician" should

bear in mind that he resides in a glass house and that a pebble from some druggist, carefully thrown, might produce a fracture in his dwelling. Is it not just possible that accidental deaths are sometimes caused by overdoses prescribed by physicians? Our interests with those of physicians are so closely allied that, without the strongest proof, I cannot believe they would make the direct assertion contained in the above item, and I can hardly credit the source from whence the News obtains its information. Druggists are by no means as ignorant of the laws pertaining to their own business as is implied by the above interview, and I consider it a gratuitous insult to the intelligence of the registered pharmacists of Michigan to parade these two sections of the law before them. Not content with the most stringent laws for the safety of the people—with which we find no fault—it seems as if there are those who would, if possible, force us to abandon the business in disgust, at the treatment we sometimes receive. We do not like to be accused, even by implication, of either neglect or wilful evasion of the law.
 PHARMACIST.

The Drug Market.

Opium is steady. Morphine is unchanged. Quinine is firm, with an upward tendency. Citric acid is very firm and tending higher. Chloride hydrate is down. Nitrate silver has declined. Cloves are advancing. Sassafras bark is scarce and will be higher. The Paris Green Association announces that it will name the price on April 15. Linseed oil is very firm and another advance will be made March 1.

Frustrated an Attempt at Suicide.

Felix Moloche, of the firm of Moloche Bros., druggists at Belding, recently attempted self-murder by means of aconite. It took all the doctors in the town to dissuade him of his purpose.

AWNINGS AND TENTS.



Flags, Horse and Wagon Covers, Seat Shades, Large Umbrellas, Oiled Clothing, Wide Cotton Ducks, etc. Send for Illustrated Catalogue.
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 from which the excess of oil has been removed,
Is Absolutely Pure and it is Soluble.
No Chemicals
 are used in its preparation. It has more than three times the strength of Cocoa mixed with Starch, Arrowroot or Sugar, and is therefore far more economical, costing less than one cent a cup. It is delicious, nourishing, strengthening, EASILY DIGESTED, and admirably adapted for invalids as well as for persons in health.
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 We pay the highest price for it. Address
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Wholesale Price Current.

Advanced—Nothing. Declined—Nitrate Silv Chloral Hydrate.

Table listing various medicinal and chemical products such as Aceticum, Benzocicum, Boracic, Carbolicum, Citricum, Hydrochlor, Nitrosum, Oxalicum, Lavendula, Mentha Piper, and others, with their respective prices.

Table listing various medicinal and chemical products such as Morphia, S. P. & W., S. N. Y. Q. & C. Co., Moechus Canton, Myristica, Nux Vomica, Os. Sepia, Pepsin Saac, H. & P. D., and others, with their respective prices.

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WEATHERLY'S MICHIGAN CATARRH REMEDY

We have in stock and offer a full line of

Whiskies, Brandies, Cins, Wines, Rums.

We are Sole Agents in Michigan for W. D. & Co., Henderson County, Hand Made Sour Mash

Whisky and Druggists' Favorite Rye Whisky.

We sell Liquors for Medicinal Purposes only. We give our Personal Attention to Mail Orders and Guarantee Satisfaction. All orders are Shipped and Invoiced the same day we receive them. Send in a trial order.

Hazeltine & Perkins Drug Co., GRAND RAPIDS, MICH.

GROCERIES.

An Advocate of Bogus Jelly.

DETROIT, Feb. 21—In THE TRADESMAN of Feb 4th, I notice that A. S. Musselman is puzzled to know how manufacturers of jelly can pay five cents per pound for apple parings and cores and then sell the manufactured product so cheaply that it can be sold by the jobber at four cents.

As Lincoln used to say in war times, "This reminds me of a story." It appears that, at one time, an English scientist visited Hindostan and among his many instruments was a powerful microscope. One day while endeavoring to convince an old Parsee that roast beef was a superior kind of food and that he would be a better man by renouncing that portion of his religion which forbade him to eat anything that had once lived, he saw the old man drink a large goblet of water. "There!" said the Englishman "you have swallowed thousands of animals alive, and yet you refuse to taste a piece of cooked beef."

With a doubtful shake of the head and a sickly smile the Parsee looked incredulous. "I will convince you" said the Englishman and placing a drop of water from the jar containing it upon his object glass, he bade the old man examine it. One long and earnest gaze was sufficient, and with an expression of horror upon his face he dashed the instrument upon the stone floor, ruining it forever, and exclaimed: "Go! thou curse of civilization, destroyer of all my happiness on earth and my hope of heaven."

Thus I hesitate before allowing Mr. Musselman a view of this jelly through my microscope or description as it is generally made, fearing it may ruin his taste for the saddle of roast venison, which in the judgement of an epicure is quite insipid without the well-known accompaniment. Allow me to say, however, that the jelly I describe is just as fine and healthful, if carefully made, and contains even more nutrition than if made from the fruit alone. The secret is that the apple parings and cores are only to impart the flavor to animal jelly. Of course, different makers use quantities of apple juice, according as its price will allow, and leave them a margin of profit. After the juice is purified and refined by steam and certain chemicals, a quantity of gelatin is dissolved and many times the weight of that made from the apple is added and properly sweetened and spiced, if desired. Formerly what was called French gelatin was used, but there is no possible reason why American gelatin should not be made just as fine and quite as cheaply as the foreign. One pound of this refined gelatin will cost in large quantity not to exceed sixteen cents, is exceedingly wholesome and nourishing when properly prepared and no one should offer the least objection to its use. The manufacturer is only making a fair profit, while furnishing a really good article at a low price to the consumer. As we are talking particularly in regard to price, it should here be stated for the benefit of those who may not know, that one pound of solid gelatin will, by the absorption of liquid, make many pounds of the merchantable article. The writer answers the query of Mr. Musselman in the most kindly spirit, and would scorn to class this food with the army of factitious or adulterated preparations. CHEMIST.

Mysterious Disappearance.

From the Shelby Herald.

W. E. Hightower, since engaging in business some years ago, has had an eventful and not altogether pleasant career. His latest venture was the running of a shingle mill in Ferry township and he left last week on business connected with the same, and has not returned. It is believed by many that he has gone to Washington. The men who have been working in the mill and those who have cut and hauled logs are the creditors of Mr. Hightower to the amount of nearly \$700, liens for which have been filed on a quantity of shingles valued at \$200. This is a case of first come first served, however, and it looks as if the laborers were left.

Told by a Kalamazoo Merchant.

"Is that the fruit of your own farm, Matilda?" said a merchant to an old colored woman who had deposited a basket of eggs on the top of a barrel as she came in, and then approached the counter.

The woman turned and gave a half-startled glance toward the basket, as if she expected to witness some wonderful transformation, and then replied: "Wy, how ye starkled me, Mistah Jones. Them's aigs; no frute in dat basket. I'se low down in eddycation, but I knows aigs frum frute. How much is ye payin' fer aigs?"

"Twenty cents, Matilda."

"Can't ye say twenty-one?"

"I cannot."

"Well, ye can take 'em, ef ye'll throw in this leetle paper o' smokin' terbacker, and a clay pipe," laying her hand on a half pound package of the weed.

As she had six dozen, they closed the bargain for the "fruit."

A Grocer's Crusade Against the Gossip.

W. L. Brownell, the Kalamazoo grocer, makes the following generous offer through the medium of the press of his city:

I have no furniture, crowbars or fine-tooth combs to give away, and on general principles I do not believe in buying trade, but as an inducement for people to be good, and for the purpose of stirring up business, I have decided to make the following magnificent offer:

I will give one dozen nice 15-cent oranges to any man or woman between the ages of 21 and 100 years, who for one week will refuse to listen to idle and malicious gossip circulated in regard to their neighbors. "From the center way round to the sea," and from the asylum clear down to the river, this seething, rushing torrent of personalities carries everything before it. No one is exempt. It strikes high and it strikes low—and still there is a scheme to enlarge the city limits.

How Pork is Packed.

GRAND RAPIDS, Feb. 21—The statement in this week's paper that 196 pounds of green pork should be packed in a barrel is susceptible of correction. As a matter of fact, it is the rule with packers all over the country to put in only 190 pounds, which increases in weight to 200 inside of twenty days. A barrel of pork which does not contain 200 pounds net when it reaches the retailer should be regarded with suspicion and no retailer should accept it as a barrel, as it was clearly packed short-weight. PACKER.

The Grocery Market.

Sugars ruled steady all last week until Saturday, when the refiners advanced hard grades a sixpence. From the present outlook, sugars will be scarce next month, owing to the great amount refiners and jobbers are putting in bond, and it is not unlikely that the refiners will improve the opportunity to advance prices 1/2 to 3/4c. Sauerkraut is lower. Holland and sealed herring are higher.

New maple sugar is beginning to come in, the season having opened earlier than ever known before. The indications are that the crop this year will be the largest ever recorded.

Fresh meats are higher, beef having sustained an advance of about 1c. per pound.

Thanks, Gentlemen!

KALAMAZOO, Feb. 17.—At a meeting of the Directors of the Knights of the Grip, held at the Kalamazoo House last evening, your paper was recognized as the official organ of the Association and will be so reported to our order. G. E. BAEDEN, Pres.

PRODUCE MARKET.

Apples—Green, \$4.25@4.50 for choice eating and \$3.50@3.75 for cooking stock. Evaporated are firm at 14@15c, and sun-dried are strong at 10@10 1/2c.
Beans—The demand is steady and the market without special change. Handlers pay \$1.65@1.80 for country picked and find no difficulty in making sales at \$2.05@2.10 for city picked.
Beets—50c per bu.
Butter—Dairy is in active demand. Dealers pay 16c and hold at 18c. Creamery is in fair demand at 22@24c.
Cabbages—70c per doz, or \$4 per 1
Carrots—3@25c per bu.
Celery—20@25c per doz.
Cooperage—Pork barrels, \$1.25; produce barrels 25c.
Cranberries—Cape Cods are now out of market. Bell and Cherry are held at \$9@10 and Jerseys at \$10@10.50.
Eggs—The "cold snap" has interfered with shipments and brought about an active demand and an advance in price. Dealers pay 15c for strictly fresh and hold at 17c.
Onions—The high price has curtailed the sale very materially, few consumers being willing to pay 40c or 50c per peck at retail. Dealers pay \$1.25 and hold at \$1.50.
Potatoes—The market is looking brighter all along the line, Cincinnati, Indianapolis and St. Louis having increased their paying price from 90c to \$1 per bushel. The demand is stronger and a return to the old time paying prices is by no means unlikely.
Squash—1 1/2c per lb.
Sweet Potatoes—Kiln dried Jerseys are in good demand readily commanding \$3.50 per bu.
Turnips—30@35c per bu.

PROVISIONS.

The Grand Rapids Packing and Provision Co. quotes as follows:

PORK IN BARRELS.	
Mess, new.	10 25
Short cut	10 50
Extra clear pig, short cut.	12 50
Extra clear, heavy	12 50
Clear, fat back	11 50
Boston clear, short cut.	12 00
Clear back, short cut.	12 00
Standard clear, short cut, best.	12 50
SAUSAGE—Fresh and Smoked.	
Pork Sausage	6 1/2
Ham Sausage	9
Tongue Sausage	9
Frankfort Sausage	7 1/2
Blood Sausage	5
Bologna, straight	5
Bologna, thick	5
Head Cheese	5
LARD—Kettle Rendered.	
Tierces	6 1/2
Tubs	7
50 lb. Tins	7
LARD.	
Tierces	5 1/2
0 and 50 lb. Tubs	5 1/2
3 lb. Pails, 30 in a case	6 1/2
5 lb. Pails, 12 in a case	6 1/2
10 lb. Pails, 6 in a case	6
20 lb. Pails, 4 in a case	6
50 lb. Cans	5 1/2
BEEF IN BARRELS.	
Extra Mess, warranted 200 lbs.	7 00
Extra Mess, Chicago packing	6 75
Boneless, rump butts.	9 75
SMOKED MEATS—Canned or Plain.	
Hams, average 20 lbs	8 1/2
" " 16 lbs	9
" " 12 to 14 lbs	9 1/2
" picnic	8 1/2
" best boneless	8 1/2
Shoulders	5 1/2
Breakfast Bacon, boneless	8
Dried beef, ham prices	8
Long Clears, heavy	5 1/2
Briskets, medium	5 1/2
" light	5 1/2
FISH AND OYSTERS.	
F. J. Dettenthaler quotes as follows:	
FRESH FISH.	
Whitefish	@10
Trout	@9
Halibut	@18
Ciscoes	@2
Flounders	@9
Bluefish	@10
Mackerel	@25
Cod	@10
California salmon	@18
OYSTERS—CANS.	
Fairhaven Counts	@35
F. J. D. Selects	@30
Selects	@25
F. J. D.	@23
Anchors	@20
Standards	@18
SHELL GOODS.	
Oysters, per 100	1 25@1 50
Clams	75@1 00
BULK GOODS.	
Standards, per gal	@1 25
Selects	@1 65
Scrimps	1 50
Clams	1 50
Scallops	1 50

FRESH MEATS.

Swift and Company quote as follows:

Beef, carcass	5 1/2 @ 7 1/2
" hind quarters	@ 7 1/2
" fore	@ 4 1/2
" loins, No. 3	10 1/2 @ 11
" ribs	@ 9
" rounds	5 @ 6 1/2
" tongues	@ 10 1/2
Hogs	@ 4 1/2
Bologna	@ 5
Pork loins	@ 7
" shoulders	@ 5
Sausage, blood or head	@ 5
" liver	@ 5
" Frankfort	@ 7 1/2
Mutton	7 @ 7 1/2
Veal	6 1/2 @ 7

CANDIES, FRUITS and NUTS.

The Putnam Candy Co. quotes as follows:

STICK CANDY.	
Standard, per lb	@ 8
" H. H.	@ 8
" Twist	@ 8
" pails or packages, net weight	8 1/2
" 24-lb. bbis	8
Boston Cream	10
Cut Loaf	9
Extra H. H.	10
MIXED CANDY.	
Standard, per lb	7 1/2
Leader	7 1/2
Special	8
Nobby	8 1/2
Broken	9
Midget	10
English Rock	9
Conserves	9
Broken Taffy	net, 9 1/2
Peanut Squares	net, 9 1/2
Extra	10 1/2
Kindergarten	10
French Creams	11
Valley Creams	14
FANCY—In 5 lb. boxes. Per Box.	
Lemon Drops	60
Sour Drops	60
Peppermint Drops	70
Chocolate Drops	70
H. M. Chocolate Drops	90
Gum Drops	40@50
Licorice Drops	1 00
A. B. Licorice Drops	80
Lozenges, plain	65
" printed	70
Imperials	65
Mottos	75
Cream Bar	60
Molasses Bar	60
Caramels	16@18
Hand Made Creams	90@1 00
Plain Creams	80@90
Decorated Creams	1 00
String Rock	75
Burnt Almonds	1 00@1 10
Wintergreen Berries	65
FANCY—In bulk.	
Lozenges, plain, in pails	11
" printed, in pails	12
Chocolate Drops, in pails	12
Gum Drops, in pails	6
Moss Drops, in pails	10
Sour Drops, in pails	10
Imperials, in pails	11
ORANGES.	
Floridas, fancy 250-300 17c-150	3 50@3 75
" " 138-126	3 25@3 50
" " 96	@
Russets, fancy 200-176-150-138	5 25
" " 126-112	3 00
Valencias, choice to fancy 420	5 75
Messinas, " 300-240	2 75@3 00
" " 200	3 00
LEMONS.	
Messina, choice, 360	3 50@4 00
" fancy, 360	4 50@4 75
" choice 300	4 00
" fancy 360	4 50@4 75
OTHER FOREIGN FRUITS.	
Figs, Smyrna, new, fancy layers	18@20
" " " choice	@16
" " " "	@12 1/2
" Fard, 10-lb. box	@10
" 50-lb. "	@8
" Persian, 50-lb. box	4 @6
NUTS.	
Almonds, Tarragona	@17 1/2
" Ivaca	@17
" California	@17
Brazils	@
Filberts	@
Walnuts, Grenoble	@15 1/2
" Marbot	@12
" Chili	@10 1/2
Table Nuts, No. 1	@15 1/2
" No. 2	@14
Pecans, Texas, H. P.	14@16
Cocoanuts, full sacks	@4 50
PEANUTS.	
Fancy, H. P., Suns	@6
" " Roasted	7 1/2 @8
Fancy, H. P., Flags	@8
" " Roasted	7 1/2 @8
Choice, H. P., Extras	@5
" " Roasted	6 1/2 @7

CURTISS & CO.,

WHOLESALE

Paper Warehouse.

FLOUR SACKS, GROCERY BAGS, TWINE AND WOODEN WARE.

Houseman Block,

Grand Rapids, Mich.

Wholesale Price Current.

The quotations given below are such as are ordinarily offered cash buyers who pay promptly and buy in full packages.

<p>APPLE BUTTER. Chicago goods, 7 1/2 @ 8 AXLE GREASE. Frazier's. Wood boxes, per doz. \$0 80 " 3 doz. case, 2 40 " per gross, 3 00 25 lb. pails, per doz. 13 00 15 lb. " per gross, 8 50 Aurora. Wood boxes, per doz. \$0 60 " 3 doz. case, 1 75 " per gross, 6 00 Diamond. Wood boxes, per doz. \$0 50 " 3 doz. case, 1 50 " per gross, 5 50 Peerless. 25 lb. pails, \$0 90 BAKING POWDER. Thepure, 10c packages, \$1 20 " 1/4 lb., 1 50 " 6 oz., 2 25 " 1/2 lb., 2 75 " 13 oz., 4 20 " 1 lb., 5 40 " 5 lb., 26 00 Less 20 per cent. to retailers. Acme, 1/4 lb. cans, 3 doz. 45 " 1/2 lb. " 2 " 85 " 1 lb. " 1 " 1 10 " bulk, 10 " 2 10 Telfer's, 1/4 lb. cans, doz. 45 " 1/2 lb. " " 85 " 1 lb. " " 1 50 Aretic, 1/4 lb. cans, 60 " 1/2 lb. " 1 20 " 1 lb. " 2 00 " 5 lb. " 9 60 Red Star, 1/4 lb. cans, 40 " 1/2 lb. " 80 " 1 lb. " 1 50 BATH BRICK. English, 2 doz. in case, 90 Bristol, 2 " 75 American, 2 doz. in case, 70 BLUING. Gross Aretic, 4 oz. ovals, 4 00 " 8 oz. " 7 00 " pints, round, 10 50 " No. 2, sifting box, 2 75 " No. 3, " 4 00 " No. 5, " 8 00 " 1 oz. ball, 4 50 BROOMS. No. 2 Hurl, 1 75 No. 1 " 2 00 No. 2 Carpet, 2 25 No. 1 " 2 50 Parlor Gem, 2 75 Common Whisk, 2 90 Fancy " 1 20 Mill, 3 25 Warehouse, 2 75 BUCKWHEAT FLOUR. Rising Sun, 5 00 York State, 4 50 Self Rising, 4 50 CANDLES. Hotel, 40 lb. boxes, 10 Star, 40 " 9 4 Paraffine, 11 Wicking, 25 CANNED GOODS. FISH. Clams, 1 lb. Little Neck, 1 10 Clam Chowder, 3 lb., 2 10 Cove Oysters, 1 lb. stand, 1 25 " 2 lb., 2 25 Lobsters, 1 lb. picnic, 1 90 " 2 lb., 2 45 " 1 lb. Star, 2 50 " 2 lb. Star, 3 25 Mackerel, in Tomato Sauce 3 50 " 1 lb. stand, 1 20 " 2 lb., 2 00 " 3 lb. in Mustard, 3 50 " 3 lb. soured, 3 50 Salmon, 1 lb. Columbia 1 70 @ 1 95 " 1 lb. Alaska, @ 1 60 Sardines, domestic 1/4s, @ 6 " 1/2s, @ 8 " Mustard 1/4s, @ 10 " imported 1/4s, @ 11 " spiced, 1/4s, 10 Trout, 3 lb. brook, 2 50 FRUITS. Apples. York State, gallons, 3 75 Apricots. Santa Cruz, 2 25 Lusk's, 2 40 Cherries. Red, 1 20 Pitted Hamburg, 1 40 Damsons, Egg Plums and Green Gages. Erie, 1 35 @ 1 45 Gooseberries, 1 10 Common Peaches, 1 10 Pie, 1 00 @ 1 75 Maxwell, 2 25 Shepard's, 2 25 California, 2 25 @ 2 50 Pears. Domestic, 1 25 Riverside, 2 25 Common Pineapples, 1 30 Johnson's sliced, 2 40 " grated, 2 65 Quinces, 1 10 Common Raspberries, 1 10 Red, 1 30 Black Hamburg, 1 40 Lawrence, 1 10 Hamburg, 2 00 Whortleberries, 1 40 Common MEATS. Corned beef, 2 00 Roast, 1 75</p>	<p>VEGETABLES. Beans, soaked Lima, 85 " Green Lima, @ 60 " String, @ 90 " Stringless, @ 90 " Lewis' Boston Baked, 1 40 Corn, stand. brands, 1 05 @ 1 25 Peas, soaked, 75 " marrowfat, @ 1 30 " stand June, 1 40 " sifted, @ 1 75 " fine French, 2 10 Mushrooms, @ 1 80 Pumpkin, @ 1 00 Squash, @ 1 10 Succotash, soaked, 85 " standard, 1 30 Tomatoes, stand br'ds 1 0 @ 1 10 CHOCOLATE—BAKER'S. German Sweet, 32 Premium, 34 Pure, 38 Breakfast Cocoa, 40 CHICORY. Bulk, 4 Red, 7 CHEESE. Fancy Full Cream, 11 @ 1 1/2 " Good, 10 @ 1 0 1/2 Part Skimmed, 8 @ 9 Swiss, imported, 24 @ 25 " domestic, 15 @ 16 Limburger, 15 CHEWING GUM. Rubber, 100 lumps, 35 " 200, 40 Spruce, 200 pieces, 40 CATSUP. Snider's, 1/2 pint, 1 35 " pint, 2 30 " quart, 3 50 CLOTHES PINS. 5 gross boxes, 50 COCOA SHELLS. Bulk, 4 @ 4 1/2 Pound packages, @ 7 COFFEE EXTRACT. Valley City, 75 Felix, 1 15 Hummel's, 65 COFFEE—Green. Rio, fair, @ 20 " good, @ 21 " prime, @ 22 " fancy, washed, @ 24 1/2 " golden, @ 23 1/2 Santos, 20 Mexican & Guatemala, 23 @ 25 Java, Interior, 24 @ 26 " Mandailing, 27 @ 29 Peaberry, 22 @ 24 Mocha, genuine, 26 @ 28 To ascertain cost of roasted coffee, add 1/2 c. per lb. for roasting and 15 per cent. for shrinkage. COFFEES—Package. Bunola, 24 1/2 " in cabinets, 24 1/2 McLaughlin's XXXX, 24 1/2 Lion, 24 1/2 " in cabinets, 25 1/2 Durham, 24 1/2 CLOTHES LINES. Cotton, 40 ft. per doz. 1 35 " 50 ft., 1 50 " 60 ft., 1 75 " 70 ft., 2 00 " 80 ft., 2 25 Jute, 60 ft., 1 00 " 72 ft., 1 15 CONDENSED MILK. Eagle, 7 50 Anglo-Swiss, 6 00 @ 7 70 COUPONS. " Superior, 2 50 " \$ 2, 3 00 " \$ 5, 4 00 " \$ 10, 5 00 " \$ 20, 6 00 " Tradesman, 2 00 " \$ 2, 2 50 " \$ 5, 3 00 " \$ 10, 4 00 " \$ 20, 5 00 Subject to the following discounts: 200 or over, 5 per cent. 500 " " 10 " " 1000 " " 20 " " CRACKERS. Kenosha Butter, 7 1/2 Seymour, 5 1/2 Butter, 5 1/2 " family, 5 1/2 " biscuit, 6 1/2 Boston, 7 1/2 City Soda, 7 1/2 Soda, 6 S. Oyster, 5 1/2 City Oyster, XXX, 5 1/2 CREAM TAHTAR. Strictly pure, 38 Grocers', 25 DRIED FRUITS. DOMESTIC. Apples, sun-dried, 10 1/2 @ 11 " evaporated, 14 @ 15 Apricots, 14 @ 20 Blackberries, 9 Peaches, 20 @ 22 PRUNES. Turkey, @ 9 Bosnia, @ 10 French, @ 11 PEEL. Lemon, 18 Orange, 18 CITRON. In drum, @ 18 In boxes, @ 20</p>	<p>CURRENTS. Zante, in barrels, @ 5 1/2 " in 1/2 bbls, @ 5 1/2 " in less quantity, @ 6 RAISINS—California. Bags, 7 London Layers, 2 cr'n 2 10 " 3 " 2 20 " fancy, 2 35 Muscatels, 2 crown 1 65 " 3 " 2 00 Foreign. Valencias, 8 Ondaras, 8 1/2 @ 9 Sultanas, 16 @ 20 FARINACEOUS GOODS. Farina, 100 lb. kegs, 04 Hominy, per bbl., 4 00 Macaroni, dom 12 lb box, 55 " imported, @ 11 Pearl Barley, 3 @ 3 1/2 Peas, green, @ 1 10 " split, @ 3 1/4 Sago, German, @ 5 1/2 Tapioca, 1/4 k or p/rl, 5 @ 6 Wheat, cracked, @ 5 Vermicelli, import, @ 11 " domestic, @ 55 FISH—SALT. Cod, whole, 5 1/2 @ 5 1/2 " bricks, 7 1/2 @ 8 1/2 " strips, 7 1/2 @ 8 1/2 Halibut, @ 10 Herring, gibbed, 1/2 5 25 " 1/4 bbl., 3 00 " Holland, bbls., 12 00 " kegs, 80 " Scaled, 25 Mackerel, No. 1, 1/4 bbl. 12 00 " 10 lb kit, 1 10 Pollock, 10 lb kit, 3 00 @ 3 25 Trout, 1/4 bbls., @ 5 50 " 10 lb. kits, @ 5 50 White, No. 1, 1/4 bbls., @ 60 " 10 lb. kits., 95 " Family, 1/4 bbls., 3 00 " kits, 55 FLAVORING EXTRACTS. Jennings' D C. Lemon, Vanilla 2 oz folding box, 75 1 25 3 oz " 1 00 1 50 4 oz " 1 50 2 00 6 oz " 2 00 3 00 8 oz " 3 00 4 00 GUN POWDER. Kegs, 5 50 Half kegs, 3 00 HERBS. Sage, 15 Hops, 25 Chicago goods, 4 JELLIES. LAMP WICKS. No., 30 No. 1, 40 No. 2, 50 ICORICE. Pure, 30 Calabria, 25 Sicily, 18 LYE. Condensed, 2 doz., 1 25 MATCHES. No. 9 sulphur, 2 00 Anchor parlor, 1 70 No. 2 home, 1 10 Export parlor, 4 25 MOLASSES. Black Strap, 16 Cuba Baking, 19 Porto Rico, 19 @ 23 New Orleans, good, 35 " choice, 35 " fancy, 45 OATMEAL. One-half barrels, 3c extra Barrels, 6 00 Half barrels, 3 25 ROLLED OATS. Barrels, @ 6 00 Half bbls., @ 3 25 PICKLES. Medium, 1/2 bbl., \$7 50 Small, 1/2 bbl., 9 00 " 1/4 bbl., 5 60 PIPES. Clay, No. 216, 1 75 No. 2 full count, 75 Cob, No. 3, 1 25 RICE. Carolina head, 7 " No. 1, 6 " No. 2, @ 5 Japan, No. 1, 7 " No. 2, 6 SAUERKRAUT. Barrels, 4 50 Half barrels, 2 50 SAPOLIO. Kitchen, 3 doz. in box, 2 50 Hand, 3 " 2 50 SOUPS. Snider's Tomato, 2 40 SPICES. Whole Sifted. Allspice, 10 Cassia, China in mats, 7 " Batavia in bund, 25 " Saigon in rolls, 25 Cloves, Amboyna, 25 " Zanzibar, 25 Mace Batavia, 80 Nutmegs, fancy, 80 " No. 1, 75 " No. 2, 65 Pepper, Singapore, black, 15 " white, 25 " shot, 19 Pure Ground in Bulk. Allspice, 15 Cassia, Batavia, 20 " and Saigon, 25 " Saigon, 35 Cloves, Amboyna, 30 " Zanzibar, 20</p>	<p>SYRUPS. Corn, barrels, 25 " one-half barrels, 27 Pure Sugar, bbl., 30 @ 40 " half barrel, 30 @ 42 SWEET GOODS. Ginger Snaps, 7 1/2 Sugar Creams, 8 Frosted Creams, 8 Graham Crackers, 8 Oatmeal Crackers, 8 SHOE POLISH. Jettline, 1 doz. in box, 75 TEAS. JAPAN—Regular. Fair, @ 20 Good, @ 22 Choice, 24 @ 29 Choicest, 32 @ 36 Dust, 10 @ 14 SUN CURD. Fair, @ 20 Good, @ 22 Choice, 24 @ 29 Choicest, 32 @ 36 Dust, 10 @ 14 BASKET FIRED. Fair, @ 20 Choice, @ 25 Choicest, @ 35 Extra choice, wire leaf, @ 40 Common to fair, 25 @ 30 Extra fine to finest, 50 @ 65 Choicest fancy, 75 @ 85 OOLONG. Common to fair, 25 @ 30 Superior to fine, 30 @ 35 Fine to choicest, 55 @ 65 IMPERIAL. Common to fair, 30 @ 35 Superior to fine, 40 @ 50 YOUNG HYSOON. Common to fair, 18 @ 20 Superior to fine, 30 @ 40 ENGLISH BREAKFAST. Fair, 25 @ 30 Choice, 30 @ 35 Best, 55 @ 65 Tea Dust, 8 @ 10 TOBACCOS—Fine Cut. D. Scotten & Co.'s Brands. Hiawatha, 60 Sweet Cuba, 34 TOBACCOS—Plug. Jas. G. Butler & Co.'s Brands. Something Good, 37 Peach Pie, 34 " Tobacco, 35 TOBACCOS—Smoking. Hector, 17 Plow Boy, 2 oz., 32 " 4 oz., 31 " 15 oz., 8 40 gr. VINEGAR, 32 50 gr. " 9 YEAST—Compressed. Tin foil cakes, per doz., 15 Baker's, per lb., 30 PAPER & WOODENWARE. PAPER. Curtiss & Co. quote as follows: Straw, No. 1, 175 Rockfalls, 300 Hardware, 2 1/2 Bakers, 2 1/2 Dry Goods, 5 1/2 @ 5 Jute Manila, 6 1/2 @ 5 Red Express No. 1, 5 " No. 2, 4 TWINES. 48 Cotton, 25 Cotton, No. 1, 22 " 2, 18 Sea Island, assorted, 40 No. 5 Hemp, 18 No. 6 " 17 Wool, 7 WOODENWARE. Tubs, No. 1, 7 00 " No. 2, 6 00 " No. 3, 5 00 Pails, No. 1, two-hoop, 1 50 " No. 1, three-hoop, 1 75 Clothespins, 5 gr. boxes, 40 Bowls, 11 inch, 1 00 " 13 " 1 25 " 15 " 2 00 " 17 " 2 75 " assorted, 17s and 19s 2 50 " 15s, 17s and 19s 2 75 Baskets, market, 35 " bushel, 1 50</p>	<p>" willow cl'ths, No. 1 5 75 " " " No. 2 6 25 " " " No. 3 7 25 " splint " No. 1 3 50 " " " No. 2 4 25 " " " No. 3 5 00 GRAINS and FEEDSTUFFS WHEAT. White, 93 Red, 93 All wheat bought on 60 lb. test. MEAL. Bolted, 1 45 Granulated, 1 65 FLOUR. Straight, in sacks, 5 00 " barrels, 5 20 Patent " sacks, 6 00 " barrels, 6 20 Graham " sacks, 4 80 Rye " sacks, 2 00 MILLSTUFFS. Brnd., 19 50 Screenings, 18 00 Middlings, 20 50 Mixed Feed, 22 00 Coarse meal, 22 00 RYE. No. 1, @ 55 BARLEY. No. 1, 1 25 No. 2, 1 20 CORN. Small lots, 58 Car " 55 OATS. Small lots, 52 Car " 48 HAY. No. 1, 9 00 No. 2, 8 00 HIDES, PELTS and FURS. Perkins & Hess pay as follows, nominal: HIDES. Green, 4 @ 5 Part Cured, 5 @ 5 Full, 5 @ 5 1/2 Dry, 6 @ 7 Kips, green, 4 @ 5 1/2 " cured, 5 @ 5 1/2 Calfskins, green, 5 @ 6 " cured, 5 @ 7 Deacon skins, 10 @ 30 No. 2 hides 1/2 off. PELTs. Shearlings, 10 @ 25 Estimated wool, per lb 20 @ 28 WOOL. Washed, 20 @ 30 Unwashed, 10 @ 22 FURS. Outside prices are for No. 1 only Badger, 80 @ 81 00 Bear, 5 00 @ 30 00 Beaver, 2 00 @ 8 00 Cat, house, 05 @ 25 Cat, wild, 10 @ 50 Coon, 25 @ 1 00 Fisher, 4 00 @ 6 00 Fox, cross, 2 00 @ 5 00 Fox, red, 1 00 @ 1 75 Fox, gray, 40 @ 70 Lynx, 2 00 @ 3 00 Martin, pale and yellow, 40 @ 1 00 Martin, dark, 1 50 @ 3 00 Mink, 25 @ 1 25 Muskrat, 07 @ 20 Opossum, 05 @ 15 Otter, 3 00 @ 10 00 Skunk, 10 @ 1 40 Wolf, 1 00 @ 3 00 Beaver castors, per lb., 2 00 @ 5 00 DEERSKINS—Per pound. Thin and green, 10 Long gray, 20 Gray, 25 Red and blue, 35 MISCELLANEOUS. Tallow, 3 @ 4 Grease butter, 1 @ 2 Switches, 1 1/2 @ 2 Ginseng, 2 50 @ 3 00 OILS. The Standard Oil Co. quotes as follows: Water White, @ 9 Michigan test, @ 8 1/2 Naphtha, @ 7 1/2 Gasoline, @ 9 1/2 Cylinder, 27 @ 36 Engine, 13 @ 21 Black, 15 Cold Test, @ 9 1/2</p>
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El. Puritano Cigar.
The Finest 10 Cent Cigar ON EARTH.
MANUFACTURED BY
DILWORTH BROTHERS,
PITTSBURGH.
TRADE SUPPLIED BY
I. M. CLARK & SON,
Grand Rapids.
BRADDOCK, BATEMAN & CO.,
Bay City.

A Singular Taste Gratified.

Written for THE TRADESMAN.

Years ago, I was engaged in the retail grocery business in the Southeastern part of Erie county, New York, which was then rather famous for its superior cheese and which found a cash market in Buffalo, whence it was distributed to the markets farther west. That was before the days of creameries and cheese factories, and every farmer who had a certain number of cows made butter and cheese. I generally bought one or two tons of cheese each year, if I could obtain it in exchange for goods. I always endeavored to buy new cheese, and cure or ripen it myself, as by that means I could secure a far larger profit. I had a cheese room built adjoining the store expressly for this purpose, and I seldom offered any cheese for sale until it was ten or twelve months old, and I often obtained a fancy price for three and four years old stock. This, however, was some time after an accidental discovery gave me a better market. One summer, when money was close with every one and trade unusually dull, I found I could purchase large quantities, if so disposed, at a lower price than usual, as the farmers wanted goods and had little cash. As I did not wish to remain idle during the summer and would not be obliged to ask for much credit, I concluded to take the risk and buy what I conveniently could. With the assistance of one man and my wife as clerk, I purchased almost seven tons during the season. Cheese being low in price and an inferior cash market for the green product, I drew the trade from long distances away and quite unexpectedly would now and then get considerable cash from the same parties, so that at the close of the season I was out of debt, with a fair stock of goods on hand, and my cheese well under way in the ripening process. Trade did not pick up during the following winter, as usual, and I managed through the cold weather with as little help as possible. Spring opened early and warm and I put a man among my cheese again, as they needed turning, rubbing and airing quite often. My commission merchants in Buffalo had informed me that the prospect for a market in the west was anything but good, and that I ought not to buy any more for the present. I felt rather uneasy with so much on my hands and was revolving the question of a market in my mind, as I desired very much to dispose of a part of the stock, when the thought suddenly came to me that Canada was full of cheese-eating Englishmen and Scotchmen, and, as the duty was almost nothing, and I had some relatives not far from St. Thomas, I would run over into Her Majesty's dominions and see what could be done there. The project was no sooner conceived than put into execution. Within twenty-four hours I was on board a steamer at Buffalo which was to touch at Port Stanley, on the north shore of Lake Erie, and not more than twenty miles south of the point which I desired to reach. During my visit with friends, I made several journeys to St. Thomas and surrounding towns and received several invitations to attend some genuine Scotch and English dinner parties. The last course at these tables was the old time bread and cheese, with ale or wine as an accompaniment, and let me assure the reader, if he is not already aware of the fact, that the representative people of those countries are *connoisseurs* in their

judgment of cheese, but that tastes differ I must admit. The custom at that time was to bring the entire cheese upon the table and, after a portion of it was cut into small cubes by the host, it was passed around for each guest to help himself. Judge of my surprise, when the cheese was passed, to find it veined throughout with a light blue mould which was not only considered undeniable evidence of its richness, but superiority in flavor as well. While the article would not have sold for three cents a pound in the Buffalo market, I was obliged to admit that it was a very rich cheese, and a person also soon relished the peculiar flavor imparted by the delicate mould. In this instance, the host was evidently proud of his dessert, as he took occasion to remark that, although it was Yankee cheese, it was equal to that of old England when three years old, as this was. To an enquiry from someone as to the cost of such cheese, I heard the reply that he had paid ninepence ha'penny per pound, which was equal to about sixteen cents in American money. I then made a wish that all my cheese would mould as rapidly as possible. After dining with some of the first families and learning their peculiarities of taste in cheese, I may as well confess that my hopes for a market in Canada fell below zero. Finding that no single retail dealer would purchase more than half a ton at one time, I was forced to look farther for a wholesale market where two or three tons, at least, could be disposed of.

Taking with me letters of introduction from two or three of my Canadian friends, among whom was Neil McAlpine and Captain John Shore, of St. Thomas, I at once set out for London. Here I was told that, if my cheese was approved by such men as those whose letters I brought and to whom I was to send samples, it was sufficient and they would then make me an offer for what I had on hand, to be delivered in London June 1. It was now the last of April. Just as I was preparing to return home, a letter from my wife informed me that the continued damp and warm weather together was softening the cheese, and that an examination revealed a slight mould upon several of them, and, fearing loss if not immediately attended to, she asked for instructions. Mailing a letter to her at once, I left for home on the first steamer. Arriving at Buffalo, I consulted an old expert in the business, at the same time stating my discovery in regard to the taste of our Canadian neighbors.

"Take advantage of this circumstance at once," was his reply, "for, unless they are removed from the place they are now in, you will lose them all. Remove them from the boxes and wipe them as dry as possible, then pack them in bright dry oat straw—not any chaff—in barrels, and as tightly as may be without crushing. Then ship them at once and take your chances for a market in Canada."

"Had I not better send samples of it first and get opinions of the quality?" I asked.

"It would be too late," he answered. "If you value my opinion, I say *no*, decidedly. Mould is a plant, and, under the right conditions, such as warmth and moisture afford, it grows like a mushroom, while a change of temperature and dryness will check that growth and put money in your purse. Dry oat straw will absorb much moisture from them during

MOSELEY BROS.,

—WHOLESALE—

Fruits, Seeds, Oysters and Produce

All kinds of Field Seeds a Specialty.

If you are in market to buy or sell Clover Seed, Beans or Potatoes, will be pleased to hear from you.

26, 28, 30 and 32 Ottawa St.,

GRAND RAPIDS

PERKINS & HESS
DEALERS IN
Hides, Furs, Wool & Tallow,NOS. 122 and 124 LOUIS STREET, GRAND RAPIDS, MICHIGAN.
WE CARRY A STOCK OF CURE TALLOW FOR MILL USE.

RED The most effective Cough Drop in
STAR the market Sells the
quickest and pays the
best. Try
them.
COUGH DROPS
The Finest Line of Candy in the State.

MANUFACTURED BY
A. E. BROOKS & CO.
Grand Rapids, Mich.Jennings'
Flavoring Extracts

Are Acknowledged the Most Profitable.

SEE QUOTATIONS.

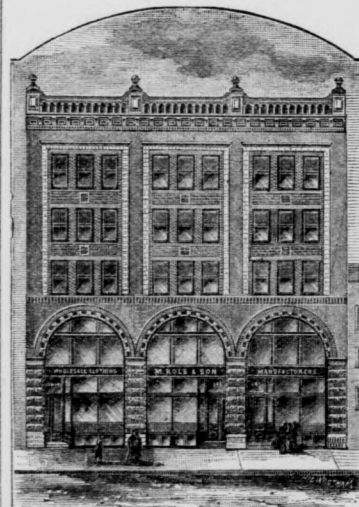
ESTABLISHED 30 YEARS.

Michael Kolb & Son,

ONE OF THE OLDEST AND MOST RELIABLE

Wholesale Clothing Manufacturers

ROCHESTER, N. Y.



A BUSINESS established 30 years speaks well for its integrity and it is just 30 years since Michael Kolb first entered into the wholesale Clothing Manufacturing Business at Rochester, N. Y., and it is an admitted fact through the trade generally that he has not a rival in style, fit and make up of every garment shipped out of that eminent house of Michael Kolb & Son. The senior member of the firm always was and is opposed to leaders or baits in any special line, he adopts the honest system of small profits, one price and quick returns.

The firm's representative in Michigan, William Connor, who is in his tenth year with us, will wait upon any of the trade and show our line, buy or not buy, giving every one an opportunity to see our line, learn our prices and equitable terms and trusting to future events. In addition, Mr. Connor attends periodically at Sweet's Hotel in Grand Rapids and will be there Friday and Saturday, February 27 and 28, in room 82, when customers'

expenses are paid who meet him there to buy. Such of the trade wishing him to call, kindly address William Connor, Box 346, Marshall, Mich.

MICHAEL KOLB & SON.

transit and they will present a better appearance in market. If in the condition represented in your letter, you would lose money by attempting to sell them in this city. Your only hope is Canada now and I would advise to take whatever you can get, if it is only first cost."

Determined to act upon his advice, I purchased at once and shipped home a quantity of new flour barrels and hastened to follow them. Within one week afterward, my cheese was all on its way to Port Stanley and I was a passenger on the same steamer. No change in the temperature of the weather had occurred when I reached port, although it was once more clear and dry. Leaving my cargo in care of the warehouseman, I shipped one barrel to St. Thomas, in care of my English friend, Captain Shore, whom I asked to be present when it was opened. I here mention, with pardonable pride, the fact that my cargo of cheese was produced by the most experienced makers, was full cream and, while new was ranked as number one. This was now in its favor. A rich smell peculiar to old cheese arose from the barrel as its head was removed, and, from the brightening of the old Captain's eye and the movement of his lips as if already tasting it, I gained courage. As a large knife divided one of the cheese and a few minute globules of butter were seen to break from the cells, while a few light blue veins ran irregularly from its circumference toward the center, my friend remarked, "Very fine in appearance, sir—will improve by age, I think." And he proceeded to taste it. "As I have received a letter from my friends in London," he continued, "and am authorized to reject or purchase your stock on hand, we will adjourn to the hotel and, over a sample of this cheese and a bottle of ale, we will discuss the question of price."

I had not informed him that my entire stock was in the Province, while he supposed that I had only shipped a sample; neither did I make the fact known until after the sale. I will only say, in reference to this, that, after a lengthy conversation and the consumption of several bottles of ale, in which the genial landlord, Mr. Mann, was invited to join, Captain Shore purchased for H., B. & Co., grocers, of London, my entire cargo at sevenpence (Halifax currency) per pound, or about eleven and a half cents American money. While I had paid goods for my cheese, upon which I made a fair profit and had now realized about \$350 more by this fortunate sale, when I had expected to lose money, it may be imagined that I felt quite satisfied with my venture. Quite unintentionally, I had also opened up a new market for my own brand of Erie county cheese, where, for several years after, I shipped my stock to advantage. I visited my Scotch and English friends there several times afterward, and on one occasion my wife and I were specially invited to pay Captain Shore a Christmas visit, when, after partaking of a dinner consisting of a monster wild turkey and a saddle of venison, with the standard English plum pudding and brandy sauce, the company were informed that a rare treat was in store for them in a sample of famous old Berks county English cheese. It was found to be very rich and quite variegated with mould, but rather dry with age to suit an American taste. It was voted excellent quality. After listening to its praises, the jolly old Captain, with a

merry twinkle in his eye, arose and said, "This cheese is Erie county, New York, brand of 'Old English' and is one of the original cargo first brought to this district by our friend, Mr. G., who evidently does not recognize it, and I will place it beside any English brand in our market for richness and delicacy of flavor."

GROCEER.

Notice to Stockholders.

The annual meeting of the stockholders of the Grand Rapids & Indiana Railroad Company, will be held at the general office, in the city of Grand Rapids, Michigan, on Wednesday, March 4th, 1891, at one o'clock p. m., for the election of thirteen Directors to serve for the ensuing year, and for the transaction of such other business as may be presented at the meeting.
J. H. P. HUGHART, Secretary.

F. J. DEYTENHALER

JOBBER OF

Bulk and Canned

OYSTERS,

And Fresh and Salt

Lake Fish & Ocean Fish

Mail Orders Receive Prompt Attention.

See quotations in another column.

GRAND RAPIDS.

Beans and Clover Seed

Parties having beans or clover seed for sale will find a purchaser, if samples and prices are right.

We also want

Potatoes and Onions

In car lots.

We pay highest market price and are always in the market.

W. T. LAMOREAUX & CO.

128, 130 and 132 West Bridge St.,

GRAND RAPIDS, MICH.

EDMUND B. DIKEMAN

THE GREAT

Watch Maker

AND Jeweler,

44 CANAL ST.,

Grand Rapids, - Mich.

BEFORE BUYING GRATES
Get Circular and Testimonials. Sent Free.
Economic, Sanitary, Cleanly and Artistic.
ALDINE FIRE PLACE, GRAND RAPIDS, MICH.

MICHIGAN CENTRAL

"The Niagara Falls Route."

	DEPART	ARRIVE
Detroit Express.....	7:20 a m	10:00 p m
Mixed.....	6:30 a m	5:00 p m
Day Express.....	12:00 a m	10:00 a m
Atlantic & Pacific Express.....	11:15 p m	6:00 a m
New York Express.....	5:40 p m	1:15 p m

*Daily. All other daily except Sunday. Sleeping cars run on Atlantic and Pacific Express trains to and from Detroit. Parlor cars run on Day Express and Grand Rapid Express to and from Detroit.

FRED M. BAIGES, Gen'l Agent, 85 Monroe St. G. S. HAWKINS, Ticket Agent, Union Depot. O. W. RUGGLES, G. P. & T. Agent, Chicago.

DETROIT GRAND RAPIDS AND MILWAUKEE RAILWAY TIME TABLE NOW IN EFFECT.

EASTWARD.	
Trains Leave	*No. 14 †No. 16 †No. 18 *No. 28
G'd Rapids, Lv	6:50am 1 20am 3 45pm 10 55pm
Ionia.....Ar	7 45am 11 25am 4 52pm 12 37am
St. Johns.....Ar	8 2-am 12 17am 5 40pm 1 55am
Owosso.....Ar	9 15am 1 20pm 6 40pm 3 15am
E. Saginaw Ar	11 05am 5 0pm 8 45pm.....
Bay City.....Ar	11 55am 6 25pm 9 35pm.....
Flint.....Ar	11 10am 3 55pm 8 0 pm 5 40am
Pt. Huron.....Ar	3 05pm 6 30pm 10 30pm 7 35am
Pontiac.....Ar	10 57am 3 05pm 8 55pm 5 50am
Detroit.....Ar	11 5 am 4 05pm 9 50pm 7 20am

WESTWARD.	
Trains Leave	*No. 81 †No. 11 †No. 13
Grand Rapids, Lv	7 05 am 1 00 pm 5 10 pm
Grand Haven, Ar	8 50 am 2 15 pm 6 15 pm
Milwaukee Str, Ar	.....
Chicago Str, Ar	.....

*Daily. †Daily except Sunday. Trains arrive from the east, 6:40 a. m., 12:50 p. m., 5:00 p. m. and 10:25 p. m. Trains arrive from the west, 10:10 a. m., 3:35 p. m. and 9:50 p. m. Eastward—No. 14 has Wagner Parlor Buffet car. No. 18 Chair Car. No. 82 Wagner Sleeper. Westward—No. 81 Wagner Sleeper. No. 11 Chair Car. No. 15 Wagner Parlor Buffet car. JOHN W. LOUD, Traffic Manager. BEN FLETCHER, Trav. Pass. Agent. JAS. CAMPBELL, City Ticket Agent. 23 Monroe Street.

CHICAGO & WEST MICHIGAN RY.

DEPART FOR	A. M.	P. M.	P. M.	P. M.	P. M.
Chicago.....	9:00	1:00	*11:35	.....	.....
Indianapolis.....	.....	1:09	*11:35	.....	.....
Benton Harbor.....	9:00	1:00	*11:35	.....	.....
St. Joseph.....	9:00	1:00	*11:35	.....	.....
Traverse City.....	7:25	1:05	.....	.....	.....
Muskegon.....	9:00	1:00	† 5:05	.....	.....
Manistee.....	7:25	1:05	.....	.....	.....
Ludington.....	7:25	1:05	.....	.....	.....
Baldwin.....	7:25	1:05	.....	.....	.....
Big Rapids.....	7:25	1:05	.....	.....	.....
Grand Haven.....	9:00	1:00	† 5:05	.....	.....
Holland.....	9:00	1:00	† 5:05	.....	*11:35

*Week Days. *Every day. †Except Saturday.

9:00 A. M. has through chair car to Chicago. No extra charge for seats.
1:00 P. M. runs through to Chicago solid with Wagner buffet car; seats 75 cts.
5:05 P. M. has through free chair car to Manistee, via M. & N. E. R. R.; solid train to Traverse City.
11:35 P. M. is solid train with Wagner palace sleeping car through to Chicago.

DETROIT, NOVEMBER 30, 1890.

DEPART FOR	A. M.	P. M.	P. M.
Detroit and East.....	7:25	1:20	*6:25
Lansing.....	7:25	1:20	*6:25
Howell.....	7:25	1:20	*6:25
Grand Ledge.....	7:25	1:20	*6:25
Lake Odessa.....	7:25	1:20	*6:25
Plymouth.....	7:25	1:20	*6:25
Howard City.....	7:30	1:30	.....
Edmore.....	7:30	1:30	.....
Alma.....	7:30	1:30	.....
St. Louis.....	7:30	1:30	.....
Saginaw City.....	7:30	1:30	.....

*Every Day. †Week Days.
7:25 A. M. runs through to Detroit with parlor car; seats 25 cents.
1:20 P. M. Has through Parlor car to Detroit. Seats, 25 cents.
6:25 P. M. runs through to Detroit with parlor car, seats 25 cents.

For tickets and information apply at Union Ticket Office, 67 Monroe street, or Union station. GEO. DELHAVEN, Gen. Pass'r Agt.

Muskegon, Grand Rapids & Indiana. For Muskegon—Leave. From Muskegon—Arrive.
7:00 a m 10:10 a m
5:40 p m 8:45 p m
Through tickets and full information can be had by calling upon A. Almqvist, ticket agent at Union Station, or George W. Munson, Union Ticket Agent, 67 Monroe street, Grand Rapids, Mich.
O. L. LOCKWOOD, General Passenger and Ticket Agent.

Grand Rapids & Indiana.

In effect February 1, 1891.

TRAINS GOING NORTH.	
Arrive from Leave going	
South.	North.
For Saginaw, solid train.....	7:30 a m
For Traverse City.....	7:05 a m
For Traverse City & Mackinaw.....	7:20 a m
For Saginaw, solid train.....	7:45 a m
For Cadillac.....	7:50 a m
For Mackinaw.....	7:45 p m
From Kalamazoo.....	8:55 p m

TRAINS GOING SOUTH.	
Arrive from Leave going	
North.	South.
For Cincinnati.....	6:00 a m
For Kalamazoo and Chicago.....	10:15 a m
From Saginaw.....	11:45 a m
For Fort Wayne and the East.....	1:00 p m
For Cincinnati.....	5:30 p m
For Kalamazoo and Chicago.....	10:00 p m
From Saginaw.....	10:30 p m

Trains marked (†) run daily; (‡) daily except Sunday. Sleeping and parlor car service: North—11:30 a m train, parlor chair car for Mackinaw City; 10:30 p m train, Wagner sleeping car for Mackinaw City. South—7:00 a m train, parlor chair car for Cincinnati; 10:30 a m train, through parlor coach to Chicago; 6 p m train, Wagner sleeping car for Cincinnati; 11:05 p m train, Wagner sleeping car for Chicago.

Toledo, Ann Arbor & North Michigan Railway.

In connection with the Detroit, Lansing & Northern or Detroit, Grand Haven & Milwaukee offers a route making the best time between Grand Rapids and Toledo.

VIA D., L. & N.
Lv. Grand Rapids at..... 7:25 a. m. and 6:25 p. m.
Ar. Toledo at..... 1:10 p. m. and 11:00 p. m.

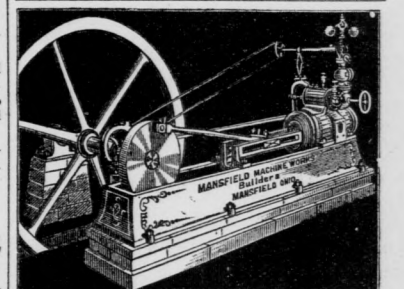
VIA D., G. H. & M.
Lv. Grand Rapids at..... 6:50 a. m. and 3:45 p. m.
Ar. Toledo at..... 1:10 p. m. and 11:00 p. m.

Return connections equally as good.
W. H. BENNETT, General Pass. Agent, Toledo, Ohio.

FIT FOR
A Gentleman's
Table:
All goods bearing the name of
THURBER, WHYLAND & CO.,
OR
ALEXIS GODILLOT, JR.

Grocers visiting New York are cordially invited to call and see us, and if they wish, have their correspondence addressed in our care. We shall be glad to be of use to them in any way. Write us about anything you wish to know.

THURBER, WHYLAND & CO.,
West Broadway, Reade & Hudson Streets
New York City



For Portable or Stationary Engines, 1 to 500 Horse Power, Portable or Stationary Boilers, Saw Mills, Shafting, Pulleys, Boxes, Wood-working Machinery, Planers, Matchers, Moulders, etc., call on

W. C. DENISON,
Manufacturers' Agent,
88, 90, 92 [So. Division St., Grand Rapids,
Estimates given on Complete Outfits.

C. R. FLETCHER & CO.
ELECTROTYPERS
Stereotypers
Photo & Zinc Engraving
LEADS, SLUGS, BRASS RULE
WOODS, METAL FURNITURE
BOX WOOD
EST. 1857 GRAND RAPIDS MICH.

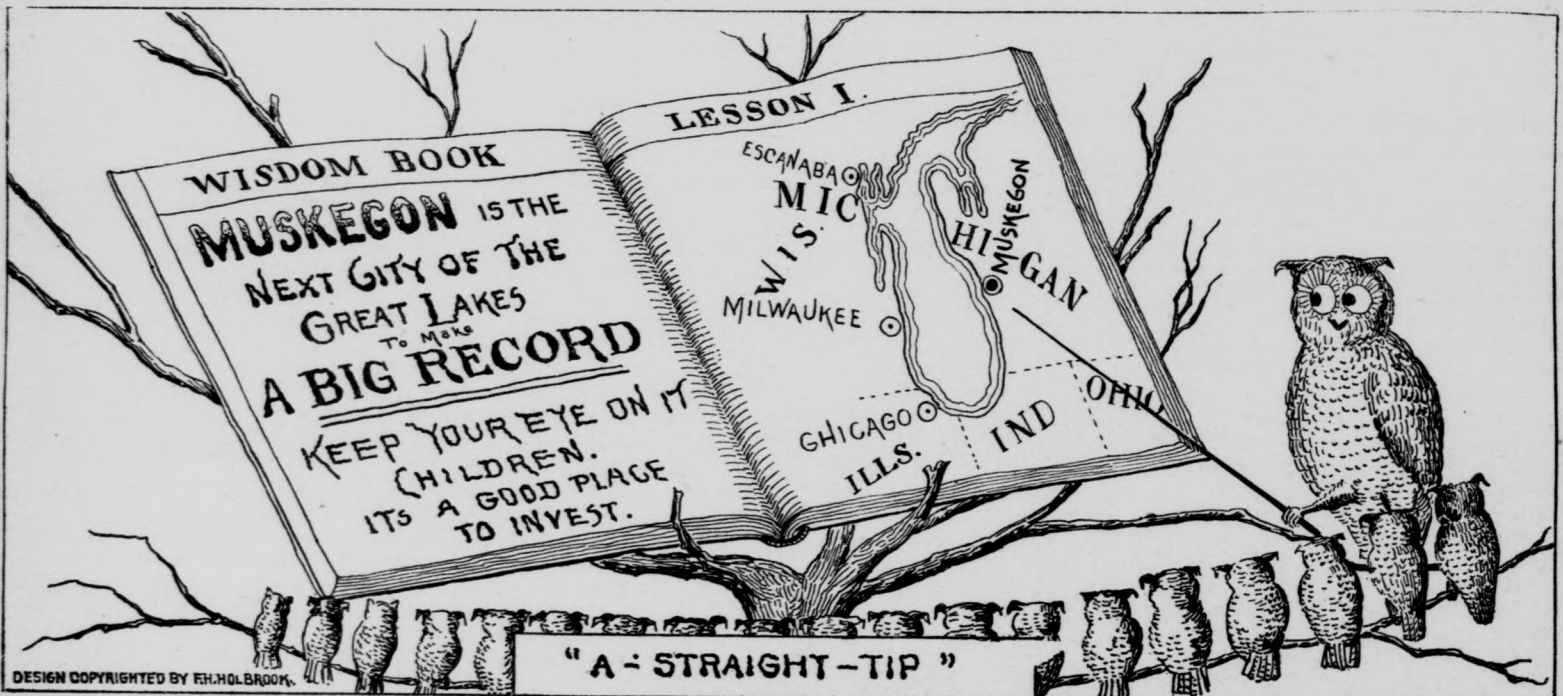
FREE FROM GUM
FREE FROM WATER
FREE FROM ACID
FREE FROM GRIT
 ALWAYS UNIFORM
 OFTEN IMITATED
 NEVER EQUALLED
 LET PETROLEUM AND IMITATION GREASES ALONE, AND BUY THE GENUINE FRAZER.
 Every package bears our Trade Mark. Put up in Boxes, Cans, Pails, Kegs and Bbls.



NO DEALER EVER LOST A CUSTOMER BY SELLING HIM

THE FRAZER

ALWAYS UNIFORM. OFTEN IMITATED. NEVER EQUALLED.
 KNOWN EVERYWHERE. NO TALK REQUIRED TO SELL IT.
Good Grease Makes Trade Cheap Grease Kills Trade.



MUSKEGON'S PROGRESS FOR 1890

As follows: Three lines of Electric Railway, six miles of paving, making twenty-five miles in all; new Water Works with Lake Michigan as source of supply; four miles 24-inch main put in; five new school buildings, several churches, numerous residences, and the finest public library in the State were built. The Muskegon Iron and Steel Co., The Chase Bros. Piano Co., The Sargeant Manufacturing Co., The Heaps Earth Closet Co., The Muskegon Cracker Co., The Muskegon Milling Co., The Kelly Bros. Manufacturing Co., The Michigan Washing Machine Co. and The Electric Power Co. each built a good plant. All of these are now completed and running. Besides the nine factories above enumerated several more were started and are well under way, viz.: The Muskegon Machine Co., The R. D. Scott & Co. Carriage and Cart Co., The Morton Key Seating Co., The Muskegon Malleable Iron Works, The Morton Implement Co. These together with the Nelson Piano Co., The Gray Bros. Manufacturing Co., The Muskegon Furniture Co., The Muskegon Wire Nail Co., The Alaska Refrigerator Co. and others will be pushed to completion early this spring. Come and see for yourself or send for printed matter to

F. H. HOLBROOK,
 Secretary of the Board of Trade.