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Is our Agent in Grand Rapids for our  
FAMOUS

**GALVANIC SOAP**

The best easy washer manufactured.

**B. J. JOHNSON & Co.,**  
MILWAUKEE.

**BANNERS!**

We are prepared to get up on short notice Banners and Transparencies of all kinds. Lettered, with or without Portraits of Candidates. Ropes to put up same also furnished. State size you want and we will quote prices.

**JOBBER'S OF**

**HORSE COVERS, OILED CLOTHING, AWNINGS, TENTS, ETC., ETC.**

**ALBERT COYE & SONS,**  
73 Canal Street,  
GRAND RAPIDS, - MICHIGAN.

**A. A. CRIPPEN,**

WHOLESALE

**Hats, Caps and Furs**

54 MONROE STREET,

GRAND RAPIDS, - MICHIGAN.

We carry a Large Stock, and Guarantee Prices as Low as Chicago and Detroit.

**SEEDS**

—FOR THE—

**FIELD AND GARDEN,**

—AT—

**WHOLESALE AND RETAIL,**

—AT THE—

**SEED STORE,**

91 Canal St., Grand Rapids, Mich.

**W. T. LAMOREAUX, Agent.**

**DILWORTH'S,**

—THE—

**BEST ROASTED PACKAGE COFFEE ON THE MARKET.**

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**Fox, Musselman & Loveridge**

Factory Agents for Western Michigan.

**SHRIVER,**

**WEATHERLY & CO.,**

Grand Rapids, Mich., Wholesale and Retail

**IRON PIPE,**

BRASS GOODS, IRON AND BRASS FITTINGS

MANTLES, GATES, GAS FIXTURES,

PLUMBERS, STEAM FITTERS,

—And Manufacturers of—

**Galvanized Iron Cornice.**

**THE GRAND RAPIDS**

*Com'l. College*

(Established 1866) is acknowledged to be the most complete, thorough, practical, economical and truly popular school of its kind. Demand for its graduates greater than the supply. For particulars enclose stamp for College Journal. Address C. G. SWENBERG, Grand Rapids, Mich.

**DO YOU KNOW**

—THAT—

**Lorillard's Climax**

PLUG TOBACCO

With Red Tin Tag, is the best? Is the purest; is never adulterated with glucose, barytes, molasses or any deleterious ingredients, as is the case with many other tobaccos? Lorillard's Rose Leaf Fine Cut Tobacco is also made of the finest tobacco, and for aromatic chewing quality is second to none. Lorillard's Navy Cuttings take first rank as a solid durable smoking tobacco wherever introduced. Lorillard's Famous Snuffs have been used for over 124 years, and are as old to a larger extent than any others.

**W. N. FULLER & CO**  
DESIGNERS AND

**Engravers on Wood,**

Fine Mechanical and Furniture Work, Including Buildings, Etc.,  
49 Lyon St., Opposite Arcade,  
GRAND RAPIDS MICH.

**EDMUND B. DIKEMAN,**

—THE—

**GREAT WATCH MAKER,**

—AND—

**JEWELER,**

44 CANAL STREET,

GRAND RAPIDS, - MICHIGAN

**OYSTERS!**

We duplicate Chicago and Detroit prices and guarantee as strictly fresh stock and as well filled cans as any in the market—at bottom prices.

**SEEDS!**

Clover, Timothy and all kinds field seeds at bottom prices. Write for quotations when in need of seeds.

**Oranges and Lemons**

Green and Dried Fruits, Butter, Eggs, and all kinds of Produce.

**MOSELEY BROS.,**

122 Monroe Street, Grand Rapids, Michigan.

**M. M. HOUSEMAN,**

ATTORNEY AT LAW,

ROOMS 7 AND 8 HOUSEMAN BUILDING,

GRAND RAPIDS, MICH.

COMMERCIAL LAW A SPECIALTY.

**RETAILERS,**

If you are selling goods to make a profit, sell

**LAVINE**

**WASHING POWDER.**

This Washing Powder pays the Retailer a larger profit than any in the Market, and is put up in handsome and attractive packages with picture cards with each case. We guarantee it to be the best Washing Powder made and solicit a trial order. See prices in Price-List.

**Hartford Chemical Co.**

**HAWKINS & PERRY**

STATE AGENTS,

GRAND RAPIDS, - MICHIGAN.

**S. A. WELLING**

WHOLESALE

**MEN'S FURNISHING GOODS**

**Lumberman's Supplies**

—AND—

**NOTIONS!**

PANTS, OVERALLS, JACKETS, SHIRTS, LADIES' AND GENTS' HOSIERY, UNDERWEAR, MACKINAW, NECKWEAR, SUSPENDERS, STATIONERY, POCKET CUTLERY, THREAD, COMBS, BUTTONS, SMOKERS' SUNDRIES, HARMONICAS, VIOLIN STRINGS, ETC.

I am represented on the road by the following well-known travelers: JOHN D. MANGUM, A. M. SPRAGUE, JOHN H. EACKER, L. R. CESNA, GEO. W. N. DE JONGE.

FRANK BERLES - House Salesman.

24 Pearl Street - Grand Rapids, Mich.

## THE FINANCIAL SITUATION.

IV.

Joseph O. Rutter in the Current.

The inquiry is always at hand: "What will Congress do, or what ought to be done, in the way of legislation upon the silver question, and on monetary matters generally?"

No one can tell what Congress will do upon either of these questions. A remedy might be found for a part of our financial difficulties by doing away with the legal tender character of our treasury notes, permitting them to still remain in circulation as a money medium in the nature of a demand indebtedness. Further help might be found in the issuance, in simple form and in small denominations, of debentures payable five, seven and ten years from their date, at a very low, but cumulative rate of interest, with which to retire an equal amount of bonds at a higher rate. Both of these might be made lawful reserve for the national banks, and they would no doubt readily pass current as money. The latter form would, after a time, be sought after by banks and hoarders. In this way large amounts of money in old stock, etc., to which previous allusion has been made, would return to do its work. All denominations of notes, Government and National Bank, under \$10, might be retired. This would give a place for silver and gold, which would be used plentifully, while the volume of paper money would not be decreased. The volume of paper money would practically operate as if an increase had been made. And this is required by the ever-extending area of territory falling within the lines of settlement, as well as to supply the place of the amount continued to be hoarded. The dangers anticipated through the contraction of the National bank circulation now going on, and which it is expected will increase because of the small profit arising from it, will be avoided, while the banks themselves might, in fact, be relieved from any deposit of bonds in the United States treasury, the necessity of providing a market for the bonds, which was the chief cause of that provision in the "law," having passed away. The tax upon National Bank Note circulation should be repealed. The advantages gained to the banks through their circulating notes would be small even then.

There can be no doubt that the coinage of the silver dollar of the present standard of fineness can be carried much too far, and will reach a point where a limit should be put to it.

If Congress would have the country escape the mischievous results which will follow of necessity from a greatly debased coinage, the bi-metallic standard, as we are accustomed to call it, will have to be kept up on the basis of equity of value, and it must be maintained if we are desirous of keeping a fair, and we might almost say tangible, value to labor and properties. Reduced to the mono-metallic or gold standard, as a measure of value, and the purchasing power of money so greatly increased as it would be, all properties would be lowered and labor much reduced in price. To the few who enjoy accumulated wealth, this would be in effect like a large increase of income, and they would rejoice; but to the great masses of the people it means anything but good, for the reason that under such conditions labor would be cheaper than anything else.

There seems to be no good reason why a large profit should be made by the government in the purchase and coinage of silver any more than of gold.

To a coinage of sufficient fineness as to represent a true value, the objection is made that it would be bulky, etc. Why cannot a plan be made practicable to have the purchase of silver by the government made, as now, in bullion, this bullion stored away, and silver certificates issued based upon the bullion value?

This would enable the silver to be used for export, equally with gold; would allow of the continued development of our silver mines, and these certificates, as a circulating medium, would enable the holder to feel that there was an actual value, face for face, especially pledged for their redemption. Under a temporary fluctuating market there might, at times, be some risk of a loss to the government by an unusual decline in the values of bullion. As, however, it holds a very large sum, gained by the coinage of the debased silver, it would be amply protected against such risk, and the fund accumulated in this way could, with propriety, be held for such a purpose. As the fluctuation in value of bullion would probably cease after the tentative condition had passed, at least in any extensive or violent way, the continuing losses would not ordinarily be great, even if the accumulated profits on coinage were exhausted in inaugurating the change. This would largely do away with the objection manifested by banks, through the clearing houses, to the use of silver certificates; and what could be better in the way of security for the people to hold, and hoard, if they so desired? These silver bullion certificates should be in denominations suitable for passing as money.

In view of the losses which depositors have sustained through the failure of certain classes of savings banks, and the indiscriminate assaults made upon the management and character of savings banks as a whole, it is not to be wondered at that many people who are accustomed, by economy and thrift, to hold a little store of savings for possible future wants, should prefer to trust to the seclusion of secret hiding-places, rather than place their funds where they can be made to earn a moderate interest. The saving banks of this country have been punished to some extent in consequence of the dereliction of a few of them who have unfortunately been in positions where the disposition of their managers to do mischief could find play. This is very unjust to the large number of those institutions whose affairs are carefully and honestly managed. The public should be encouraged to avail themselves of such sources of deposit. In the aggregate the interest thus secured would be very large, while the general benefit afforded to the community by restoring large amounts of the actual circulation of the country, would be incalculable. When the savings are large enough to warrant it, the ownership of small improved real property in all growing cities would be a valuable investment. Such property is always certain of a fair rental, and if the investment is made with a good degree of judgment, will in all cases improve in value as the population grows larger and wealth

increases. It will be well to bear in mind the fact that, under the impulse and excitement attending the panic which caused the large savings bank failures, there were many sacrifices of assets and large expenses incurred which might have been avoided, had calmer counsels prevailed, and the courts, in some instances, been less ready to mingle financial with legal administration. It is impossible to point out, in detail, for publication, all the evils which are to be found in the business world, or to point a specific remedy for them. Neither can we wash out the past with a sponge and start anew on a perfectly clean and correct footing. It is always easier to find defects than it is to remedy them. The present time, however, seems favorable to the success of an effort to correct some of the initial causes from which difficulty is sure to follow. The necessities for the maintenance of life are generally cheap. The materials which enter into daily use are equally so. The promise of the harvest field is abundant, and if we can do away with, or check, the roots of the diseases which have inflicted their disastrous consequences upon us, we may go a long time before we are again prostrated by them. If we do not a revival of our commercial, mechanical, and agricultural interests will operate simply as a palliative, the effect of which will be stimulating for a time, but, rapidly becoming exhausted, will be followed, in turn, with a future period of disappointment and distress.

## BUSINESS LAW.

**Brief Digests of Recent Decisions in Courts of Last Resort.**

**SALE OF GOODS—EVIDENCE OF FRAUD.**  
After the sale of goods and an actual and notorious change of possession the employment of the vendor as a salesman or clerk is not of itself conclusive evidence of fraud. So held by the Supreme Court of Dakota in the case of Grady vs. Baker.

**TENANTS IN COMMON.**  
The Supreme Court of North Carolina holds that the possession of one tenant in common is the possession of the other, and no action can be maintained for the specific personal property held by one of the tenants against the other, unless the property has been destroyed or carried out of the State.

**SEPARATE ESTATE.**  
When a married woman having separate estate makes a note for her own benefit, the presumption is that she intended to bind such estate; and that presumption is not destroyed by the fact that the payee of the note requires her to keep the property, on which the note is a lien, insured.—Kentucky Court of Appeals.

**PARTNERSHIP—DEBTOR.**  
One partner may become the debtor of the firm of which he is a member, and he may lawfully secure such debt in the same manner that he can secure any other creditor. His confession of judgment in favor of the firm for such debt, if made bona fide, is good against subsequent lien creditors.—Supreme Court of Pennsylvania.

**FRAUDULENT ALTERATION OF CERTIFICATE OF DEPOSIT.**  
When one holding a banker's certificate of deposit allows another person to fill up the printed form so as to draw 10 per cent. interest, no such rate being agreed upon by the banker, the alteration is fraudulent and the certificate is void in the hands of the holder, according to the decision of the Supreme Court of Iowa.

**ASSIGNMENTS OF CORPORATE PROPERTY.**  
The Supreme Court of Missouri holds that an assignment of all the assets of an insolvent corporation for the benefit of creditors, if made by the Board of Directors without the consent of the stockholders, is ultra vires and void, but only as against the stockholders. A creditor of the corporation can not make the objection.

**CONSTRUCTION OF DEED.**  
According to a recent decision of the Maryland Court of Appeals where a grantor uses the words "the descendants of any deceased child to take the part, or share which it or their part would, if living, be entitled to, to be then conveyed, assigned and delivered over to the said children and their descendants in manner aforesaid," the grant includes descendants of children, and is not limited to children as would be the case if the word "survivors" only was used.

**FIRE INSURANCE—CHattel MORTGAGE.**  
Where the amount secured by a policy of fire insurance upon A's goods, running to A, is made payable to B, as his interest may appear (that interest being represented as a chattel mortgage), and a loss occurs, a creditor of A may properly garnish the insurance money in the hands of the insurer, and the garnishment proceedings, into which B has come as a "claimant," such creditor may properly attack and call into question B's mortgage being fraudulent and void as to A's creditors. So held by the Supreme Court of Minnesota.

The mummy of an ox that has lain on an alkali flat near Dayton, Nev., for over two years, has been colonized by a swarm of bees, and the interior of the carcass is full of honey. The skin is intact over the entire skeleton and is as rigid as iron. The bees pass in and out of the mouth of the animal.

To meet the demand of milk, cream and butter, a number of Florida farmers last year imported Jersey and Alderney cows. Nearly all have since died from eating poisonous grass. Calves are now being tried in the hope that they will learn to discriminate.

New York sells annually about 100,000 pounds of butter, of which, says the United States commissioner of agriculture, between 40,000,000 and 60,000,000 million pounds are bogus.

It is now stated that 16,000,000 sheep have died in Australia, owing to the drought of the past year, and that the clip may be 80,000,000 pounds short.

American beef in the English markets is now sold as Scotch, and as such brings four cents more per pound than under its true name.

This is Oregon's fruit year, and there is a great demand for fruit establishments to save that part of the crop not needed for shipment. California's wheat crop has for years been more valuable than her yield of gold, which is likely to be soon beaten also by her fruits.

## "DON'T."

**Practical Hints of Interest to All Dealers.**

Don't send in your orders until the last minute. It extends the weary jobber's summer rest.

Don't fail to throw this paper away. If you keep it, you might get a valuable pointer now and then.

Don't lose a chance to talk politics with your customer. It helps to sell goods and improves his temper.

Don't discourage loafing around your store. It makes it pleasant for lady customers, and gives your place an air of business.

Don't get a new sign or make improvements. Folks will think you are getting along in the world.

Don't handle outside lines. There is too much profit in it, and you might get rich and stuck up.

Don't fail to make people think you know it all. They like to hear your chin music.

Don't let a customer think you are too anxious. Crawl out from behind the stove, and ask them to wait until you light your pipe. Go slow.

Don't have any fixed price. Stick a man for all he is worth. Big profits are what you want. Don't show goods too much. It hurts them and cultivates bad habits in lady customers. Trot out the article you like best, and make them buy it.

Don't imagine for a minute that it takes knack and skill to sell goods. Any fool can do it.

Don't pay your bills on time. Nobody but honest men think of doing that.

Don't subscribe for THE TRADESMAN. It is devoted to the best interests of the retail dealer.

Don't keep men in your employ too long. They become valuable and saucy.

Don't send in mail orders for goods advertised in this paper. Jobbers never like returns from their advertisements.

Don't fail to wait for a traveling salesman when you want goods. It isn't half so nice to get goods promptly and expeditiously by mail and express.

Don't for a moment doubt anything the drummer says about a rival house or salesman. George Washington never told a lie.

Don't take duplicate bills of a sale. It looks childish, and, besides, it is an insult to the commercial tourist.

Don't order anything this fall until a customer comes in and asks for it. It is very easy to tell them that it is on the road, and then rush out and telegraph for it. Makes the jobber feel good too.

Don't fail to complain of dull times. A great many good customers would forget all about dull times unless you kept dinging it into their ears.

Don't buy goods in Grand Rapids. You can just as well go to Chicago or Detroit, pay two fares—big hotel bills—and paint the town red and charge it to traveling expenses. Profit is no object.

Don't fail to let a caller, who has taken up much valuable time without making a purchase, fully understand that you consider him a mean kuss. There are many ways to do this. Don't take this for gospel.

**Dark Cigars Going out of Fashion.**

From the United States Tobacco Journal.  
"Send me 500 of this, 1,000 of that, 2,500 of that brand over yonder and fill up the case with my own brand, but for goodness sake, don't send me any dark cigars." The speaker was a cigar buyer giving an order to an up town manufacturer. His evident aversion to the dark cigars induced the reporter when he had departed, to ask the manufacturer the cause of it.

"They are all alike now," the manufacturer said; "none want dark cigars. It commenced about two months ago, but as it was then dull times, we did not feel it so much. Now every buyer kicks like a steer at the very idea of having Maduro cigars shoved onto him. It is one of the queer freaks of cigar fashion. Formerly you couldn't get cigars dark enough for the people, and now anything darker than Colorado is looked at with disgust. We expect that sort of thing in the East where the demand for light colored cigars has long prevailed; but out West the change is as startling as it is sudden. The Lord only knows what I will do with my stock, for all my wrappers are especially selected because they are dark."

Another cigar manufacturer, who keeps his finger constantly on the pulse of the cigar market, said:

"I can understand the change very well. The truth is, the smoking public got surfeited with dark cigars, and this is the reason. You see the taste for dark, high flavored cigars was so strong that manufacturers were forced to use paint and artificial flavors to keep up with the demand. Like many other things, some manufacturers ran this sort of thing in the ground. They painted their cigars black and soaked them in valerian. Naturally, it was only a question of time when smokers would get sick of smoking such cigars, and quite naturally they go from one extreme to the other. If a cigar manufacturer will manage his business properly, he need fear no trouble from the change. What the smoking public will take are bright cigars. There is a big difference between a bright color and a dark color. I look upon the change as beneficial, because it will do away with the nasty practice of painting cigars."

"There is no truth, then, in the statement that cultured Boston set the fashion for light cigars?"

"None whatever. The lighter the cigar the less flavor it has, and smokers like flavor, but they don't want too much of it. The manufacturer who strikes the happy medium will find his cigars in demand, and sell 'em like hot cakes."

"Do you anticipate any trouble in preparing your tobacco to meet the new order of things?"

"Not at all. The proper kind of tobacco will give the proper color when manipulated; and with proper treatment poor growths can be made to look fairly decent for wrappers. I don't think it will be necessary for farmers to grow their tobacco on light sandy soil. Just now the reaction amounts to a craze, but it will have its run, and a natural dark, full flavored cigar will be enjoyed as much as heretofore."

A price list from Lordsburg, N. M., quotes water at 25 cents a barrel and milk at 50 cents a gallon. Whisky is not quoted, for the supposed reason that it is too cheap for notice.

## How Celluloid is Made.

Celluloid is produced by dissolving gun cotton in camphor, with the aid of heat and pressure. When a vegetable fiber, such as cotton, paper, paper pulp or the refuse of cotton mills, is immersed in a mixture of nitric and sulphuric acids, and then removed and dried, it will be found to have acquired new and remarkable qualities. In external appearance no change has taken place, but when a test is made it is found to become highly explosive, even more so than gunpowder. This is gun cotton. Glycerine, treated in the same way, becomes that terrible agent known as nitro-glycerine. Another remarkable quality of gun cotton is its ready solubility in alcohol, ether or camphor. When dissolved in ether or alcohol it becomes collodion, much used by photographers. When finely ground gun cotton pulp is mixed in certain proportions with finely comminuted gun camphor, and subjected to heat and powerful pressure, the product is a light, yellowish-brown substance which can be carved, plane, turned, sawed, stamped or polished, and may be made either opaque or transparent. It has lost its explosive quality and burns only when in direct contact with flame. This marvelous chemical product is celluloid. It may be dyed while in process of mixing, and the color running through the whole mass is ineffaceable. Among the many uses to which it is put are the following: Those new letters or signs that you see on store windows; they beat paint all to pieces. Collars and cuffs are also comparatively recent, and are meeting with a large and steadily increasing sale. That business alone is in the neighborhood of \$740,000 a year. The material is as flexible as linen, and, when soiled, can be washed with a sponge or towel, just as you would a plate. Every young man can do his own laundry work. The odor of camphor that you notice in the material passes off after a few days' use. It is used for neckties and handkerchiefs, and while it is more expensive than ribbon, it does not become rusty or greasy. I could not tell you all the uses to which it is put, for it seems as if a new one were being discovered every day. It is the best substitute for ivory that has been invented, and in durability and unliability to discolor it is superior to ivory. It is used for piano and organ keys. The more expensive instruments still have the ivory keys, but all lower grades have the celluloid. I suppose it is only a question of time when celluloid will take the place of ivory altogether, except in the fine arts. You see, we make our elephants, while the ivory manufacturers have to catch theirs, which is getting to be a harder job every year. Celluloid is now manufactured into everything that ivory has been used for—combs, brushes, knife handles, foot rules, chessmen, umbrellas and cane handles, harness trimmings and billiard balls.

## The Cash and Credit System.

From the New York Mail and Express.  
Interesting information has been obtained from United States Consular representatives by the Department of the State, in compliance with a request of the Secretariat Board of Trade for reports as to the relation of the cash and credit system in the commerce of the world. It appears not only that the credit system is employed to do much of the business of the world, but, also, that it is regarded as indispensable. There is danger, however, that a multitude of people will be misled by the official presentation of an endorsement of the credit system. Necessary as that system may be to the great commercial enterprises of the world, it is much abused, and with ruinous consequences to thousands, if not millions, of people annually. A recognition of the value of the credit system ought not to obscure the fact that in any business a cash basis should be constantly the aim, and that error accounts for the great proportion of business failures. It is a dangerous thing to set forth the value of credit without emphasizing the wisdom of avoiding it whenever it is possible to transact business on a cash basis instead.

## The Jumping Bean.

From the New York Herald.  
Mr. Fred. Frelinghuysen, son of Secretary Frelinghuysen, returned from Washington to his home in Newark, N. J., a few days ago, bringing with him a number of Mexican jumping beans, which he procured from the United States Agricultural Department. According to Mr. Frelinghuysen, these acrobatic beans are very rare. They are certainly considered a great curiosity by all those who have seen them, and no one as yet has explained what they are. Each pod contains three kernels. Each segment is rounded on one side and A-shaped on the other, greenish-yellow in color, and in circumference the size of a silver three-cent piece. When placed on a table they roll over and skip about, sometimes jumping a couple of inches. When held between the thumb and forefinger they are felt to beat as strongly as the throbbing of a strong man's pulse.

A Philadelphia coroner's jury proposed to punish a drug clerk because some strychnine pills, which he had not marked poison, were fatally swallowed, but a Judge ordered his release. "The Legislature could never have intended," says his Honor, "that a prescription of a reputable physician, in a case of delicate treatment, in which one of the poisons named should be used in the proper quantity, should be sent by the druggist to the sickroom of a nervous patient with the word 'poison' marked on the label. Such a law would be destructive of medical science, unreasonable, and against the spirit of sound legislation."

The manufacture of "buffalo-horn" furniture has become an industry in New York. The horns are not those of the bison, as commonly believed, but are from the cattle killed in the abattoirs. They are sold at the slaughter houses for a little more than what the button manufacturers give, are cleaned, dried, scraped and polished. The cost of making these horned goods is less than that of carved wood, but they bring two and three times more than the latter. The new industry



# The Michigan Tradesman.

A JOURNAL DEVOTED TO THE

Mercantile and Manufacturing Interests of the State.

E. A. STOWE, Editor.

Terms \$1 per year in advance, postage paid.  
Advertising rates made known on application.

WEDNESDAY, OCTOBER 1, 1884.

## POST A.

Organized at Grand Rapids, June 28, 1884.

### OFFICERS.

President—Wm. Logie.  
First Vice-President—Lloyd Max Mills.  
Second Vice-President—Richard Warner.  
Secretary and Treasurer—L. W. Atkins.  
Official Organ—The Michigan Tradesman.  
Committee on Elections—Wm. B. Edmunds,  
chairman; D. S. Haugh, Wm. G. Hawkins,  
Wallace Franklin and J. N. Bradford.  
Regular Meetings—Last Saturday evening in  
each month.

### The Western Michigan Fair.

The fair last week was a complete success  
in point of exhibits, attendance and receipts.  
Below are described some of the many ex-  
hibits that attracted universal attention:

#### GRAND RAPIDS EDGE TOOL WORKS.

E. A. Munson, proprietor of the Grand  
Rapids Edge Tool Works, made a fine ex-  
hibit of knives of every description. His head-  
quarters are at 52 Mill street, this city,  
where he is fully prepared to fill all orders  
for any of the goods shown or anything of a  
similar nature. Millwright's chisels, cast  
steel stone hammers, kept on hand and  
made to order. Correspondence solicited.

#### FOSTER, STEVENS & CO.

Some of the leading wholesale houses of  
the country are so exceedingly popular with  
the trade, that whatever they undertake is  
watched with absorbing interest by their  
patrons. This is eminently the case with  
Foster, Stevens & Company of this city.  
When it was understood they were to have  
an exhibit at the West Michigan Fair, de-  
alers here on the *qui vive* of expectation to  
see how they would sustain their general  
reputation for success. We venture the as-  
sertion that not one of the large number  
that saw their display was disappointed.  
This could not be otherwise, unless a lack  
of judgment and taste was manifest. In the  
first place, it was decided that goods of  
all to show off well must have a good back  
ground and surroundings. So elegant paper  
and becoming border were tastefully ap-  
plied to the bare walls and the ceiling was  
adorned with charming panel work, while  
the floor was covered with a very neat pattern  
of oil cloth. This preparation was so at-  
tractive that it was remarked "It would not  
require a very great stretch of imagination  
for one to imagine himself in a tastily trim-  
med parlor." A very fine painting of the  
Detroit Stove Works ornamented one side  
of the room, and upon the west end was  
gracefully suspended the life-like picture of  
the late Hon. W. D. Foster, thus very sug-  
gestively testifying of the prominent place  
he occupies in the hearts of the members of  
the present firm.

The principal part of the display was  
stoves. Here they were,  
"Stoves for cooking  
Stoves for baking  
Stoves for heating  
Stoves for making  
Deliacies rare."

The familiar forms of the Crown Jewels  
and Jewel Ranges were quickly discerned,  
while among the more recent manufactures  
were the Brilliant Jewel, a square stove for  
hard coal, and the Jewel Star, a handsome  
design of cast iron that burns soft or hard  
coal, and is especially adapted for single  
rooms such as bedrooms and offices. The  
Magic Jewel—a moderate priced square  
cook-stove—seemed to be quite a favorite  
among the ladies. There was good reason  
for this as it is very attractive externally  
and is guaranteed to bake splendidly. These  
stoves are made by the Detroit Stove Works.

From a brief examination of the Magic  
Range we predict it to be one of the coming  
stoves, while the Ideal, another stove made  
by the Magic Furnace Company, a square  
stove for burning hard coal is already a suc-  
cess, 12,000 of them already being used.  
This stove is a standing rebuke to all people  
who assert the imperfection of this class of  
stoves. Economy, beauty, capacity per-  
fection are here combined. We understand  
scores of them are being sold not only in the  
city but in the surrounding country. We  
noticed also a mangle and grate combined  
among the collection. This was made of  
bronze. It had a very antique appearance,  
and was gotten up to represent a merry  
scene of childhood in the years ago. A  
decided novelty this. Just a little to the left  
of the display of stoves sat a man putting  
nails into all conceivable shapes. These we  
learned were the steel nails which have been  
placed upon the market lately. They were  
made by the Riverside Works of Wheeling,  
West Virginia. Foster, Stevens & Co. are  
the agents and they report a constantly in-  
creasing demand for them on account of their  
clean, smooth and tough quality.

So far as we know a tin-shop was never  
seen at a fair before. This firm had it and  
some of their tinsmen were busy at work.  
Boilers were being made, so constructed  
that they nested nicely, and yet when seen  
separately a person could not perceive any  
difference from the ordinary straight ones.  
Knock down ovens for gasoline stoves were  
also made that could easily and quickly be  
put together by the dealer when received.  
No more trouble about shipping stove pipe  
and having it received in a damaged condi-  
tion. The foreman of Foster, Stevens & Co.'s  
tinshop has invented a method for making  
it so that fifty or sixty joints can be packed  
in a barrel. It is shipped in an un-  
seamed condition and is so easily put to-  
gether a child can do it. This is really a  
good thing as is Barber's Campaign Torch  
which can be nested together. These arti-  
cles are sure to be appreciated by all dealers  
who have to buy as they make a great sav-  
ing of freight besides being received in bet-  
ter condition. We have taken great pleas-  
ure in calling the attention of our readers to  
this exhibit of Foster, Stevens & Company  
as it surpasses anything of the kind ever  
seen here, indeed, if not surpassing any ex-  
hibit of its kind in the State.

#### CHARLES E. BELKNAP.

Mayor, Chas. E. Belknap was on hand this  
year, as usual, with what was undoubtedly  
and beyond all question the banner display  
of the fair. It consisted of wagons, sleighs  
trucks, and wagon materials, every article of  
which was selected at random from Mr. Bel-  
knap's everyday stock, and such as he keeps  
regularly for sale at his extensive manufac-  
turing establishment, Nos. 37 to 47 Front

street, on the West Side. In addition to a  
score of other specialties such as he has  
always before exhibited, Mr. Belknap showed  
three spring business wagons, which for  
lightness, solidity and excellence of finish  
cannot be surpassed. They are something  
which every business man stands in pressing  
need of, and which, coming as they do war-  
ranted as Mr. Belknap's own work, and sold  
at the most reasonable prices there is no rea-  
son for any business man to remain without  
one. Belknap's patent road sleighs have  
long been distinguished for their easy run-  
ning and enduring qualities, and general  
adaptation to the necessities of their use. The  
specimens shown were, if possible, an im-  
provement upon any thing previously shown,  
and elicited the close attention and admira-  
tion of all interested in such matters. The  
patent road sleigh is a radical departure  
from all of the old-fashioned vehicles and its  
distinctive features received the stamp of  
universal approval, and are in general use in  
this vicinity. Mr. Belknap's farm wagons  
have been too long used and are too well  
known to require description. Every farm-  
er on the grounds had seen them, and al-  
most every farmer owns one, or else has sig-  
nified his intention to purchase. Mr. Bel-  
knap did a rousing business right upon the  
grounds, and hundreds of fair visitors also  
accepted his courteous invitation to call at  
the factory, 37 to 47 Front street and sat-  
isfy themselves by personal inspection of the  
quality of the stock used and the work done.  
The general characteristics of the work are  
firmness, neatness and stability. In all of the  
large exhibit shown, there was not a single  
half-made or defective article. Everything  
showed that only the best materials were  
used and the most competent men employed  
in the establishment. In addition to the  
matters mentioned Mr. Belknap manufac-  
tures logging trucks, logging sleds, road  
sleds and baggage barrows in larger articles,  
and wagon hubs, spokes and fellows in smaller  
ones. He also manufactures all kinds of  
rims, from the lightest buggy rim to a nine-  
foot cart rim, and sleigh runners all sizes up  
to a four-inch camel's back. The variety of  
lumbermen's tools of all kinds handled, such  
as are in use in mills and in the woods, is  
something unprecedented in this section,  
and embraces everything in the line. He also  
keeps a full line in forgings, and, in a  
word, there is absolutely nothing in the line  
of wood goods of any and every descrip-  
tion that is not comprehended in the sweep-  
ing range of Mr. Belknap's manufactures.

#### COUNTRY PRODUCE.

Apples—The market is glutted with choice  
fruit, which commands \$1 for cooking and \$1.25  
@ \$1.50 for choice eating.

Beans—Buyers pay \$1 for choice unpicked  
and sell for \$1.50 for picked. The market is  
overstocked at present, but it is expected that  
it will soon find an outlet.

Butter—Creamery is very scarce, in conse-  
quence of which a really choice article readily  
commands 30c. Dairy is also very scarce,  
prices ranging from 16c for poor to 22c for  
choice.

Butterline—Solid packed 23c for creamery  
at 16c@18c for dairy.

Beets—40c per bu. or \$1.25 per bbl.

Cabbages—\$4@5 per 100.

Celery—25c per bunch.

Cheese—Full cream is firmer, on account of  
the cool weather, and is jobbing at 10c@10 1/2c  
for prime and 7 1/2c@8 for old stock.

Clover Seed—Choice medium \$5.55 per bu., and  
mammoth at \$5.20 per bu.

Cider—Sweet, 12c per gal.

Eggs—Scarce and firmer at 17c.

Grapes—Delawares are scarce and readily  
command 8c. Concord and Isabellas find  
ready sale at 4c@6c.

Green Corn—Out of market.

Hops—Brewers are paying 25c for choice new  
crop.

Honey—Choice new is firm at 15c.

Hay—\$12@14 for new, and \$13@15 for bal-  
led.

Melons—About out of market.

Onions—New, 50c per bu.

Peaches—No home grown fruit in market,  
and but very little is shipped in. Shipments  
are mostly in one-fifth bushel baskets, which  
command 80c@90c.

Pears—Home grown \$2@2.50 per bu.

Plums—About out of market.

Potatoes—A drug in the market. Farmers  
won't sell at the prices offered, and buyers  
won't buy. The trade is being supplied at 25c  
@ 35c.

Poultry—Chickens, 14c@16c. Fowls 12c.

Red Peppers—90c per bu.

Squash—Hubbard, 1c per bu.

Sweet Potatoes—Jersey, \$4 per bbl. Balti-  
more and Muscatine, \$3 per bbl.

Turnips—35c per bu.

Timothy—Choice is firmly held at \$1.55 per bu.

Tomatoes—Acme, 40c per bu.

GRAINS AND MILLING PRODUCTS.

Wheat—White, Fulse, Clawson and Lancas-  
ter command 74c.

Corn—00c per bu.

Oats—White, 28c@30c per bu.

Rye—62c@64c per bu.

Barley—Brewers pay \$1.25 per cwt. for new.

Flour—Fancy Patent, \$5.50 per bbl. in sacks  
and \$5.75 in wood. Straight, \$4.50 per bbl. in  
sacks and \$4.75 in wood.

Meal—Boiled, \$1.50 per cwt.

Mill Feed—Screenings, \$14 per ton. Bran, \$13  
per ton. Ships, \$14 per ton. Middlings, \$17 per ton.  
Corn and Oats, \$23 per ton.

#### Purely Personal.

Wm. E. Cooper has engaged with Spring  
& Company, and will handle their collections  
in city and country.

O. W. Blain has gone to St. Paul for the  
purpose of making a market for apples and  
potatoes. He is expected back to-day.

Geo. P. Pease, for the past six months in  
the employ of O. W. Blain & Co., has gone  
to New York City to re-engage with his for-  
mer employers, Ehrich Bros.

W. T. Lamoreaux has in operation a novel  
bean-picking apparatus in the shape of an  
endless belt, which carries the beans along  
a table, on each side of which are girls who  
pick out the bad beans while the good stock  
are carried to bins. The machine has a ca-  
pacity of 200 bushels per day.

#### Things Heard on the Street.

That it is folly to doubt that business is  
improving.

That THE TRADESMAN is the liveliest pa-  
per in the business.

That certain business men ought to attend  
to politics altogether and let business alone.  
That the flight of bank thieves to Her  
Majesty's Dominions has been a blessing to  
the country.

That there will be one less wholesale gro-  
cery house in this city before many more  
months have elapsed.

That O. S. Richards, the Clarksville gen-  
eral dealer, will identify himself with a  
wholesale establishment in this city.

# JOHN CAULFIELD, IMPORTER AND Wholesale Grocer,

85, 87, 89 Canal Street,

GRAND RAPIDS

MICHIGAN.

I desire to call the attention of the trade to the fact that in the territory tributary  
to Grand Rapids, I cannot and will not be undersold. There is no conceivable reason  
why Chicago, Detroit, New York or Boston should be able to place groceries in Grand  
Rapids' territory. I certainly buy my goods as cheap as jobbers located elsewhere.  
Many large houses still purchase extensive blocks of goods as in war times. I pur-  
chase as the wants of my trade demand, and am, therefore, in the existing condi-  
tion of trade, better able to sell goods at the lowest prices. The difference in the per-  
centage of cost to sell goods in Chicago, Detroit, Boston and New York, and what it costs  
me would in itself make a handsome profit. I am anxious to obtain as large a share  
as possible of the near-by and home trade; and shall be pleased to furnish samples  
and quotations. Mail orders are especially solicited and lowest market prices on every  
order received is guaranteed.

## Teas.

The present is a good time to place your orders for Japan Teas. I have several  
invoices in transit, including basket fired and sun dried, my own importations. Please  
send for samples before purchasing elsewhere, or order a sample chest, subject to your  
approval. I wish to have it understood that all tea orders will be filled subject to ap-  
proval; and if not satisfactory, after examination, the goods can be returned and I will  
stand all expenses incurred, including outward freight.

## Coffees and Spices.

I have already called attention in the columns of THE TRADESMAN to my new brands  
of Roasted Coffees. The marked and deserved success of this department is the very best  
evidence of the merit of the goods. I devote much time and attention to the selections  
for roasting and blending, and GUARANTEE better values than are those furnished by  
Eastern parties, or no sale.

Home Roasted Rio.....	14
Prime ".....	16
Select Maracaibo.....	18
Imperial Roasted (a blended Coffee).....	18
O. G. Roasted Java.....	23
Mandehling ".....	25
Java and Mocha.....	25

I exercise great care in selection and grinding of spices, and can especially recom-  
mend my two brands of

**J. C. Strictly Pure Ground.  
J. C. Pure Ground.**

Also my

**J. C. Best English Mustard.**

Can put up ground goods at any price to suit the trade, and will guarantee values.

## Canned Goods.

I have a large and well assorted stock of Canned Goods. My Black Diamond brand  
of California Salmon is especially fine. It is not a bad time to lay in a stock of the new  
pack of peaches.

I have en route a car load of Country Standards, all Yellows, which I will sell very  
cheap.

## Imported Groceries.

My stock includes French and Turkish Prunes, Patras Currants, Loose Muscatels,  
London Layer, Valencia and Ondara Valencia Layer Raisins, Citron, Prunells, Figs, Olive  
Oils, French Sardines, French Mustard, Crosse & Blackwell's Pickles, Sicily Canary Seed,  
Italian Macaroni, Condensed Milk, etc.

## Soap and Starch.

I keep all the well known and popular brands of soaps at lowest prices, including  
Babbitt's, Kirk's standard brands, Fairbanks', Schultz's (Fatherland), Simon's Con-  
densed, etc.

I am agent for Gilbert's Starch Factories, Des Moines and Buffalo. Their goods have  
always been regarded as equal to any of the crack Eastern manufacturers, and have always  
held their own in the Eastern States. I am now placing my second car-load within thirty  
days, and have yet to hear the first complaint with regard to quality of the goods. I am  
able to compete with Western manufacturers in price, and guarantee quality equal to any  
in the market.

## Cigars and Tobaccos.

This has always been prominent in my trade, and has required much of my attention.  
I have the exclusive control in this State of some of the best brands of Cigars, Cigarettes,  
Fine Cut, Plug and Smoking Tobaccos, including in Plugs Senour & Gage's Celebrated  
Red Star and Old Five Cent Time; Horseshoe and D. & D.; McAlpin's Green Shield and  
Chocolate Cream; Nobby Spin Roll and Ne Plus Ultra Black Spin Roll. In Fine Cuts,  
Fountain, Old Congress, Good Luck, Good and Sweet, American Queen, Blaze Away, and  
Hairflitter. In Smoking, Rob Roy, Uncle Sam, Mountain Rose, and Gold Flake Cabinet.  
In Cigars, Glacum's Standard, Delumos, After Lunch, Our Winners, Little Hatchets,  
Golden Spike, Josephus, Commercial and Magnolias, the champion cheap cigar.

Yours Truly,

JOHN CAULFIELD.

## Hardware.

Prevailing rates at Chicago are as follows:

AUGERS AND BITS.	
Ives', old style.....	dis 50
N. H. C. Co.....	dis 55
Douglass.....	dis 50
Pierces.....	dis 50
Snell's.....	dis 50
Cook's.....	dis 40x10
Jennings', genuine.....	dis 25
Jennings', imitation.....	dis 40x10
BALANCES.	
Spring.....	dis 25
BARROWS.	
Railroad.....	\$ 15 00
Garden.....	net 35 00
BELLS.	
Hand.....	dis \$ 60x10
Cow.....	dis 60
Call.....	dis 15
Gong.....	dis 20
Door, Sargent.....	dis 55
BOLTS.	
Stove.....	dis \$ 40
Carriage new list.....	dis 75
Plow.....	dis 30x10
Sleigh Shoe.....	dis 50x15
Cast Barrel Bolts.....	dis 50
Wrought Barrel Bolts.....	dis 50
Cast Barrel, brass knobs.....	dis 50
Cast Square Spring.....	dis 55
Cast Chain.....	dis 60
Wrought Barrel, brass knob.....	dis 55x10
Wrought Square.....	dis 55x10
Wrought Sunk Flush.....	dis 30
Wrought Bronze and Plated Knob.....	dis 50x10
Flush.....	dis 50x10
Ives' Door.....	dis 50x10
BRACES.	
Barber.....	dis \$ 40
Backus.....	dis 50
Spofford.....	dis 50
Am. Ball.....	dis net
BUCKETS.	
Well, plain.....	\$ 4 00
Well, swivel.....	\$ 4 50
BUGS, CAST.	
Cast Loose Pin, figured.....	dis 60
Cast Loose Pin, Berlin bronzed.....	dis 60
Cast Loose Joint, genuine bronze.....	dis 60
Wrought Narrow, bright fast joint.....	dis 50x10
Wrought Loose Pin.....	dis 60
Wrought Loose Pin, acorn tip.....	dis 60x5
Wrought Loose Pin, japanned.....	dis 60x5
Wrought Loose Pin, japanned, silver tipped.....	dis 60x5
Wrought Table.....	dis 60
Wrought Inside Blind.....	dis 60
Wrought Brass.....	dis 65x10
Blind, Clark's.....	dis 70x10
Blind, Parker's.....	dis 70x10
Blind, Shepard's.....	dis 70
Spring for Screen Doors 3x2 1/2, per gross.....	15 00
Spring for Screen Doors 3x3, per gross.....	18 00
CAPS.	
Ely's 1-10.....	per m \$ 65
Hick's C. F.....	dis 60
G. D.....	dis 60
Musket.....	dis 60
CARTRIDGES.	
Rim Fire, U. M. C. & Winchester new list.....	50
Rim Fire, United States.....	dis 50
Central Fire.....	dis 35
CHISELS.	
Socket Firmer.....	dis 65x10
Socket Framing.....	dis 65x10
Socket Corner.....	dis 65x10
Socket Slick.....	dis 65x10
Butcher's Tanged Firmer.....	dis 40
Butcher's Socket Firmer.....	dis 20
Cold.....	net
COMBS.	
Curry, Lawrence's.....	dis 35x5
Hotchkiss.....	dis 25
COCKS.	
Brass, Racking's.....	40x10
Bibb's.....	40x10
Beer.....	40x10
Fenn's.....	40
COPPER.	
Planished, 14 oz cut to size.....	\$ 37
14x32, 14x56, 14x90.....	39
DRILLS.	
Morse's Bit Stock.....	dis 35
Taper and Straight Shank.....	dis 35
Morse's Taper Socket.....	dis 30
ELBOWS.	
Com. 4 piece, 6 in.....	doz net \$1 10
Corrugated.....	dis 20x10
Adjustable.....	dis 40x10
EXPANSIVE BITS.	
Clar's, small, \$18 00; large, \$20 00.....	dis 20
Ives', 1, \$18 00; 2, \$24 00; 3, \$30 00.....	dis 25
FILES.	
American File Association List.....	dis 50
Disston's.....	dis 50
New American.....	dis 50
Nicholson's.....	dis 50
Heller's.....	dis 30
Heller's Horse Rasps.....	dis 35x5
GALVANIZED IRON.	
Nos. 16 to 20, 22 and 24, 25 and 26, 27 List.....	dis 12
Discount, Juniata 45, Charcoal 50.....	15
GAUGES.	
Stanley Rule and Level Co.'s.....	dis 50
HAMMERS.	
Maydole & Co.'s.....	dis 15
Kip's.....	dis 25
Yerkes & Plumb's.....	dis 30
Mason's Solid Cast Steel.....	30 c list 40
Blacksmith's Solid Cast Steel, Hand.....	30 c 40x10
HANGERS.	
Barn Door Kidder Mfg. Co., Wood track dis.....	50
Champion, anti-friction.....	dis 60
Kidder, wood tra k.....	dis 40
HINGES.	
Gate, Clark's, 1, 2, 3.....	dis 60
State.....	per doz, net, 2 50
Screw Hook and Strap, to 12 in. 4 1/2 14 and longer.....	3 1/2
Screw Hook and Eye, 1/2.....	net 10 1/2
Screw Hook and Eye 3/4.....	net 8 1/2
Screw Hook and Eye 1.....	net 7 1/2
Screw Hook and Eye, 1 1/2.....	net 7 1/2
Strap and T.....	dis 60x10
HOLLOW WARE.	
Stamped Tin Ware.....	60x10
Japanned Tin Ware.....	30x10
Granite Iron Ware.....	dis 25
HOES.	
Grub 1.....	\$11 00, dis 40
Grub 2.....	11 50, dis 40
Grub 3.....	12 00, dis 40
KNOBS.	
Door, mineral, jap. trimmings.....	\$2 00, dis 60
Door, porcelain, jap. trimmings.....	2 50, dis 60
Door, porcelain, plated trim- mings.....	list, 7 25, dis 60
Door, porcelain, trimmings list, 8 25, dis.....	60
Drawer and Shutter, porcelain.....	dis 60
Picture, H. L. Judd & Co.'s.....	dis 40
Hemacite.....	dis 50
LOCKS—DOOR.	
Russell & Irwin Mfg. Co.'s reduced list dis.....	60
Malloy, Wheeler & Co.'s.....	dis 60
Brantford's.....	dis 60
Norwalk's.....	dis 60
LEVELS.	
Stanley Rule and Level Co.'s.....	dis 65
MILLS.	
Coffee, Parkers Co.'s.....	dis 45
Coffee, P. S. & W. Mfg. Co.'s Malleables.....	dis 45
Coffee, Landers, Ferry & Clark's.....	dis 45
Coffee, Enterprises.....	dis 45x10
MATTOCKS.	
Adze Eye.....	\$16 00 dis 40x10
Hunt Eye.....	\$15 00 dis 40x10
Hunt's.....	\$18 50 dis 20 10
NAILS.	
Common, Brad and Fencing.....	\$ keg \$2 35
10d to 60d.....	11 50, dis 40
6d and 7d adv.....	25
6d and 7d adv.....	75
4d and 5d adv.....	75
3d advance.....	1 50
3d fine advance.....	3 00
Clinch nails, adv.....	1 75
Finishing 1 10d 8d 6d 4d.....	1 75
Size—Inches 3 2 1/2 2 1 1/2.....	40
Adv. \$ keg.....	50 1 75 2 00
Steel Nails—Advance 10c from above prices.....	
MOLASSES GATES.	
Stebbins's Pattern.....	dis 70
Stebbins's Genuine.....	dis 70
Enterprise, self-measuring.....	dis 25







# The Michigan Tradesman.

A MERCANTILE JOURNAL, PUBLISHED EACH WEDNESDAY.

E. A. STOWE & BRO., Proprietors.

OFFICE IN EAGLE BUILDING, 3d FLOOR.

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WEDNESDAY, OCTOBER 1, 1884.

Some Interesting Facts about Honey.

From the Boston Commercial Bulletin.

The supply of honey used to come principally from California hives, California being more commonly associated with this product than any other State in the Union, but the output there recently has decreased in quantity owing to poor crops, and Eastern raisers have gone into the business nearer the consumers, rivaling their Western brethren.

A large portion of the honey used in New England comes from the hives that are so plenty in some portions of Vermont, and still more from some sections of the Mohawk Valley. Many Vermonters who make a business of honey raising, ship quite large amounts of the article to this city. A Bristol, Vermont, man shipped one thousand cases of honey to a Boston firm last season which will compare unfavorably with the last, that he will be unable to ship more than one-third of that amount, and the large decrease in the supply, as compared with last year, is noticeable everywhere.

Honey making is now attaining great popularity, it is said, along the Hudson. This new trade has taken deep root among the farmers of Ulster and Dutchess counties. A gentleman in Dutchess county keeps 1,200 hives, giving employment to eighty men, and sending \$30,000 worth of honey to New York as the product of the work of a single season. Many of the river bee keepers gather from 400 to 700 pounds a year. Some of the more expert extract the honey from the combs in the hive from three to five times a week. White clover appears to be the favorite flower of the bees, and it is fed to them when there is a dearth of other flowers. When honey sells from 10 to 20c. a pound, and as at least 20 pounds can be taken from one hive a day, some idea of the revenue from a large number may be gathered. The industry has already attained such prominence along the river that the bee keepers are talking of forming an organization where matters affecting the business may be discussed and all the modern appliances in honey making be thoroughly examined, and, if practicable, be at once put in operation.

Honey raising is doubtless very profitable if well managed but it is not by any means always a simple task to properly attend to the buzzing creatures which make the article in question, and skill is required.

## It Don't Pay to "Bust Up."

We think not. Oh, there may be money in it but when you figure the thing right down to a close margin, the other side of the account shows up in a surprising and damaging manner. Gained—A few thousand dollars. Lost—A good name; all claim to credit; the confidence of the community, and an unimpeached character. The day will never come, so long as the man who failed for money shall live, when some little thing will not come up to remind him of that "skin game" years ago. Once lost, an A 1 standing in the community is hard to recover. So we would say to any young man who is setting out with this idea in his head, that it will prove a snag which may wreck him for life; at any rate, it will stave so big a hole in his goodly craft that it will take his best efforts at the pumps for the rest of his earthly voyage to keep his craft afloat.

Smarter than Jim Fisk.

From "The Evolution of a Life." Jim Fisk once received by telegraph the details of a dangerous bill introduced in one of the state legislatures. He telegraphed in reply to his informant to come at once, received him at sumptuous quarters at the Grand opera house, and inquired if his visit could kill the bill. The judge thought he might. Fisk drew a check for \$5,000. The judge agreed to do what he could for so small an amount, but never took checks. Fisk smiled and got the cash, which the judge pocketed and shook hands to go, when Fisk suddenly asked, "By the way, who is the author of that bill?" The judge replied, without hesitation, "I am." "Oh!" said Fisk, with a beaming look of admiration, "I thought so. Good day."

An exchange says a superstitious subscriber, who found a spider in a copy of his paper, writes to know if we consider it a bad omen. Nothing of the kind. The spider was merely looking over the columns of the paper to see what merchant was not advertising, so that it could spin its web across the store door and be free from disturbance.

A merchant who died suddenly not long ago left on his desk a letter he had intended mailing to a correspondent. An Irish clerk finding it sent it off after adding the postscript: "Since writing the above I have died."

Boiled peanuts are a favorite dish with the Chinese. Long cooking beneath water extracts all the oil and flavoring principle, and leaves a dough that can be used in the same manner as that made from flour.

Two car loads of oat meal have been shipped from Des Moines, Iowa, direct to Scotland.

A new and pretty glove is made in Paris from the skins of young Florida alligators.

Where Wicked Men Go.  
"What becomes of the men who steal?" asked the Sunday-school teacher of a sharp little boy.

"They go to Canada."  
"No, little boy, that is not the right answer. They ultimately go to the wicked place."  
"Oh, Chicago?"

A Never Failing Delight.  
Correspondence Christian Era.

Whenever I see a friend out shopping, I ask him what he wants. If it is a picture book for Edward, I direct his attention to Webster. If it is an encyclopedia for Uncle James, I point him to Webster. If it is something to please an invalid, I recommend Webster. If it is a Christmas present for his wife, I urge him to get Webster. Webster, Webster Unabridged and Illustrated. It is a never failing delight to every one.

Needed by every retail grocer or confectioner, one or more of Kenyon's Patent Spring Paper Bag Holders. Each has capacity of containing about fifty bags. Their great convenience can be learned by having one mailed for 30c, four for \$1, or one dozen expressed for \$2.50 from Kenyon Brothers, Wakefield, Rhode Island.

Dealers purchasing supplies of field seeds should consult the Grand Rapids Seed Co.'s quotations, in another part of this week's paper.

## COAL AND BUILDING MATERIALS.

A. B. Knowlson quotes as follows:

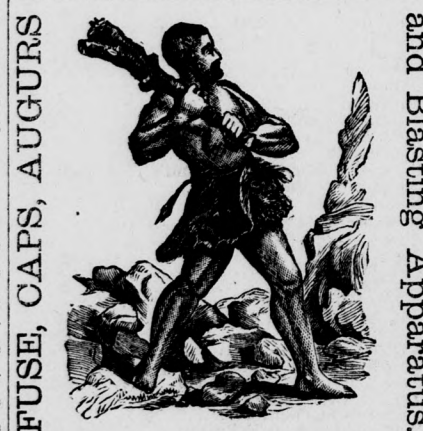
Ohio White Lime, per bbl.	1 05
Louisville Cement, per bbl.	1 40
Akron Cement, per bbl.	1 40
Buffalo Cement, per bbl.	1 40
Car lots.	1 05@1 10
Plastering hair, per bu.	25@ 30
Stucco, per bbl.	1 15
Land plaster, per ton.	3 75
Land plaster, car lots.	3 00
Fire brick, per M.	\$25 @ \$35
Fire clay, per bbl.	3 00

COAL.  
Anthracite, egg and grate, car lots. \$6 00@6 25  
Anthracite, stove and nut, car lots. 6 25@6 50  
Cannel, car lots. 6 65  
No. 1 lump, car lots. 3 25@3 50  
Blossburg or Cumberland, car lots. 4 50@5 00

## LUMBER, LATH AND SHINGLES.

The Newaygo Company quote f. o. b. cars as follows:

Uppers, 1 inch.	per M \$44 00
Uppers, 1 1/2 and 2 inch.	46 00
Selects, 1 inch.	35 00
Selects, 1 1/2 and 2 inch.	38 00
Fine Common, 1 inch.	30 00
Shop, 1 inch.	20 00
Fine, Common, 1 1/2 and 2 inch.	32 00
No. 1 Stocks, 12 in., 12, 14 and 16 feet.	15 00
No. 1 Stocks, 12 in., 18 feet.	16 00
No. 1 Stocks, 12 in., 20 feet.	17 00
No. 1 Stocks, 10 in., 12, 14 and 16 feet.	15 00
No. 1 Stocks, 10 in., 18 feet.	16 00
No. 1 Stocks, 10 in., 20 feet.	17 00
No. 1 Stocks, 8 in., 12, 14 and 16 feet.	15 00
No. 1 Stocks, 8 in., 18 feet.	16 00
No. 1 Stocks, 8 in., 20 feet.	17 00
No. 2 Stocks, 12 in., 12, 14 and 16 feet.	12 50
No. 2 Stocks, 12 in., 18 feet.	13 50
No. 2 Stocks, 12 in., 20 feet.	14 50
No. 2 Stocks, 10 in., 12, 14 and 16 feet.	12 50
No. 2 Stocks, 10 in., 18 feet.	13 50
No. 2 Stocks, 10 in., 20 feet.	14 50
No. 2 Stocks, 8 in., 12, 14 and 16 feet.	11 50
No. 2 Stocks, 8 in., 18 feet.	12 50
No. 2 Stocks, 8 in., 20 feet.	13 50
Coarse Common or shipping culls, all widths and lengths.	8 00@ 9 00
A and B Strips, 4 or 6 in.	35 00
C Strips, 4 or 6 in.	28 00
No. 1 Fencing, all lengths.	15 00
No. 2 Fencing, 12, 14 and 18 feet.	12 00
No. 2 Fencing, 16 feet.	12 00
No. 1 Fencing, 4 inch.	15 00
No. 2 Fencing, 4 inch.	12 00
Norway C and better, 4 or 6 inch.	20 00
Revel Siding, 6 inch, A and B.	18 00
Revel Siding, 6 inch, C.	14 50
Revel Siding, 6 inch, No. 1 Common.	9 00
Revel Siding, 6 inch, Clear.	20 00
Piece stuff, 2x4 to 2x12, 12 to 16 ft.	\$1 additional for each 2 feet above 16 ft.
Dressed Flooring, 6 in., A. B.	36 00
Dressed Flooring, 6 in., C.	29 00
Dressed Flooring, 6 in., No. 1, common.	17 00
Dressed Flooring, 6 in., No. 2, common.	14 00
Beaded Ceiling, 6 in., \$1 00 additional.	
Dressed Flooring, 4 in., A. B. and Clear.	35 00
Dressed Flooring, 4 in., C.	26 00
Dressed Flooring, 4 or 5 in., No. 1, common.	16 00
Dressed Flooring, 4 or 5 in., No. 2, com'n	14 00
Beaded Ceiling, 4 inch, \$1 00 additional.	
XXX 18 in. Standard Shingles.	3 50
XXX 18 in. Thin.	3 40
XXX 16 in.	3 00
No. 2 or 6 in. C. B. 18 in. Shingles.	3 00
No. 2 or 5 in. C. B. 16 in.	1 75
Lath.	2 00



## HERCULES. THE GREAT STUMP AND ROCK ANNIHILATOR.

Strongest & Safest Explosive Known to the Arts.

Farmers, practice economy and clear your land of stumps and boulders. Main Office, Hercules Powder Company, No. 40 Prospect st., Cleveland, Ohio.

L. S. HILL & CO., AGTS.

GUNS, AMMUNITION & FISHING TACKLE.

GRAND RAPIDS, MICH.

## PLEASANT TO TAKE, ACTS MILDLY, CURES QUICKLY. DUNHAM'S SURE CURE FOR FEVER & AGUE.

One Dose taken during the Chill, arrests the disease in 20 minutes. NEVER KNOWN TO FAIL. Money returned if it does not cure. Price, 50c. Ask druggist for it. Sent prepaid for 60 cts. Address, WESTERN MEDICINE CO., Grand Rapids, Mich.

## WESTERN MEDICINE CO.'S TONIC LIVER PILLS.

Purely Vegetable; contain no calomel, mineral poison or quinine. Act directly on the Liver, "tone up" the system, aid digestion and purify the blood. POSITIVELY CURE HEADACHE AND CONSTIPATION. Invaluable for Biliousness, Indigestion, Hypochondria, etc. Sent free on receipt of price, 25 cts. Sample package free. WESTERN MEDICINE COMPANY, Grand Rapids, Mich.

# F. J. DETTELTHAER,

WHOLESALE

## OYSTERS, FISH,

—AND—

## CANNED GOODS.

117 Monroe St., Grand Rapids.

I will quote you until further notice as follows: Extra Selects, 38; Selects, 33; Standards, 25; Favorites, 22.

## Candy Nuts

We manufacture a full line, use the best material obtainable, and guarantee our goods to be first-class.

## Cigars

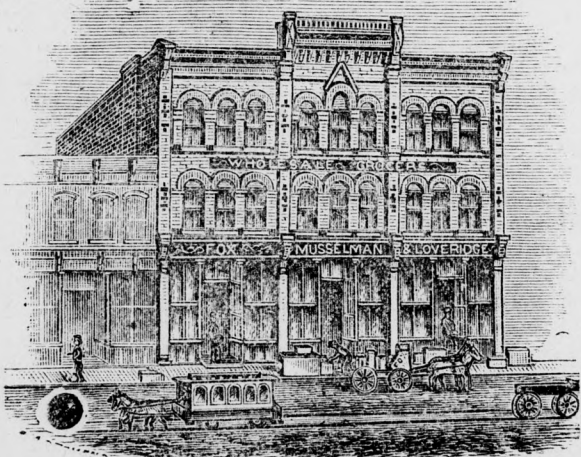
We carry an immense stock of Virginia and Tennessee Peanuts, Almonds, Brazils, Filberts, Pecans, Walnuts and Cocomanuts, and compete with any market.

## Fruit

We are agents for Gordon's celebrated Wag Jaws, Olympian, D. F., and many other well-known brands and carry a full line of his goods at factory prices.

# PUTNAM & BROOKS.

## FOX, MUSSELMAN & LOVERIDGE,



## WHOLESALE GROCERS,

44, 46 and 48 South Division Street, Grand Rapids, Mich.  
—WE ARE FACTORY AGENTS FOR—  
Nimrod, Acorn, Chief, Crescent & Red Seal Plug Tobaccos.  
Our stock of Teas, Coffees and Syrups is Always Complete.  
—WE MAKE SPECIAL CLAIM FOR OUR—  
Tobaccos, Vinegars and Spices!!  
OUR MOTTO: "SQUARE DEALING BETWEEN MAN AND MAN."  
CORRESPONDENCE SOLICITED.



## BARBOUR'S CAMPAIGN TORCH

The only Torch that can be taken apart and shipped in a Small space.

300 to 500 Torches complete (except handles) can be packed in one barrel, thus making the freight or express charges very low.

A Child can Put them together in one Minute.

As good as any Torch Made. The Cheapest in Price.

WILL BURN FOR FIVE HOURS.

Ask for price or send for sample order.

FOSTER, STEVENS & CO.,

10 and 12 Monroe Street, Grand Rapids, Mich.

## Hercules Powder!

THE GREAT

## STUMP AND ROCK ANNIHILATOR!

SEND FOR PRICES.

JOHN CAULFIELD,

General Wholesale Dealer.

# REMOVAL!

Coal, Wood, Lime, Cement, Sewer Pipe, Etc,

Office removed to 3 Canal street, Basement.

A. B. KNOWLSON.

## WM. SEARS & CO.

## Cracker Manufacturers,

Agents for

AMBOY CHEESE.

37, 39 & 41 Kent Street, Grand Rapids, Michigan.

## F. J. LAMB & COMPANY,

—WHOLESALE DEALERS IN—

## Butter, Cheese, Eggs,

Apples, Onions, Potatoes, Beans, Etc.

State Agent for the Lima Patent Egg Cases and Fillers.

NO. 8 AND 10 IONIA STREET,

GRAND RAPIDS. - MICHIGAN.

## PECK BROS.,

## Wholesale Druggists

A Complete Stock of all that pertains to the wants of the Retail Druggist.

We Employ No Travelers. Send for Prices.

129 and 131 Monroe Street,

Grand Rapids - Mich.

## SPRING & COMPANY

—WHOLESALE DEALERS IN—

FANCY AND

## STAPLE DRY GOODS

## CARPETS,

## MATTINGS,

OIL CLOTHS,

ETC., ETC.

6 and 8 Monroe Street.

Grand Rapids, Michigan.



## The Michigan Tradesman.

### Travelers and Truthfulness.

"Nothing is more important to a commercial traveler," says a contemporary, "than a reputation for truthfulness. Aptitude and readiness, a knowledge of human nature, sagacity to apprehend the wants of a neighborhood, and other qualities are valuable, but they are poor substitutes for veracity. A tradesman who has once been deceived is hard to deal with. He buys to sell, and if he has been tricked by a traveler into a loss, he is not likely to pay much attention in future to his recommendations.

The reporter overheard a story the other day which shows that some commercial travelers, at all events, are judiciously sensitive on this point. Entering the premises of a tradesman, with whom he had not previously transacted business, a traveler exhibited his samples. The tradesman was not so polite as he might have been, but he was willing to buy, and several leaves of the sample book were turned down to indicate approval and selection.

Presently, however, a serious difference of opinion occurred. The traveler received something very much like the lie direct, and was assured that, like all his fraternity, his word was not to be taken. He made no reply, but quietly and deliberately took up his sample book and shook out the folds of the turned-down leaves.

"Stop, stop!" said the shopkeeper; "don't do that; I want to give you an order for—." "Then I must trouble you to send it direct to my firm, if you please. I cannot do business with a man who does not believe a word I say," was the response.

Some months afterward a second call was made and the traveler was greeted with: "I hope you are in better temper than when you were last here." "The same temper, precisely, sir," was the polite reply. "There can be no business where there is no confidence. May I show you my samples?" Result—a good order, and satisfactory relations for many years.

A story of this kind is somewhat tame when put into writing, but it carries with it a moral that should be more generally observed. Every traveler should, however, endeavor to deserve and gain the confidence of his customers. Each must do it his own way.

### How to Get Rich.

While it is true that a few shining examples may be quoted in support of the assertion that the road to wealth is through the stock market or the open Board, it is quite as readily proven that the solidly wealthy men of the present day, as well as of the past, are, to a large extent, men who have made their money in legitimate business enterprises. The stock broker's path to riches may be rapid, but his road to ruin is likely to be equally expeditious. One of Chicago's money kings was accosted one day by a stranger who exclaimed: "You are very rich. You have had wonderful luck. Tell me what to speculate in that I may make money." "Never speculate at all," was the serious answer. "But you have made money in railroad stocks, wheat, silver mines, canal stocks, etc." "Not a dollar, young man! In fact that's the way I have lost thousands." "Why, then how have you made wealth?" "By inventing a spring bed and patenting a bootjack. Let all speculation alone and turn attention to the solid wants of the people."

We commend this to the attention of dealers everywhere. "Attend to the solid wants of the people." Keep in stock just what the hour demands, and you will make money.

### "Dry as a Dictionary."

From the Mining Press.

That phase must pass away. Look into the elegant quarto edition of Webster's Unbridled; see the three thousand illustrations, handsomely engraved, interesting and instructive pictures. They are interspersed through the work in just the order in which you can most readily find them, with definition and description. Then, again, they are classified, convenient for comparison. But this is only one of a hundred or more improvements made in the recent edition, worth mentioning to our readers. No studious reader can afford to be without it, or will hesitate to buy it upon examination.

Three clever scoundrels in Nebraska banded together to rob a widow. Two of the men entered the poor woman's house and stole her entire savings, some \$200. The third villain, assuming a clergyman's garb and manner, went about among the neighbors and collected money enough to reimburse her, with which he made off.

There are all sorts of clocks, but a new invention is badly needed—it is one that, instead of striking at 11 p. m., will pick up the dilatory lover and fire him out the front door. A clock of this description would make its inventors a fortune, as there are probably a million fathers who would buy one.

Crimson poppies grow in great numbers on the fields of Linden and Waterloo. The ground which nourishes them is packed with the remains of soldiers. The preparations of opium derived from these poppies have been used in the form of laudanum and paregoric.

German commercial papers direct attention to the increasing development of the beet sugar industry in Denmark. Formerly the bulk of Denmark's sugar supply came from abroad, but for some time past it has been provided at home.

Owing to a lack of water, claret was used to extinguish a recent fire at Mission San Jose, Cal.



## School Books

—AND—

## School Stationery

—AT—

### Wholesale,

## EATON, LYON & ALLEN,

23 and 24 Canal Street,

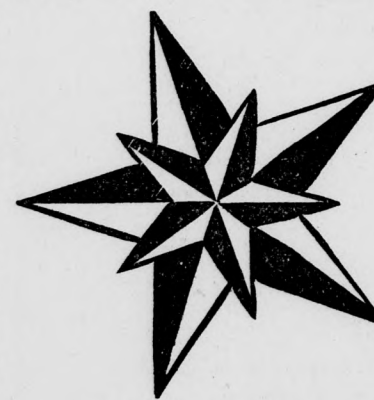
The only general jobbing house in Michigan in our line. Send for catalogues and terms.

# ARCTIC



# IMPROVED BAKING POWDER

## WM. L. ELLIS & CO

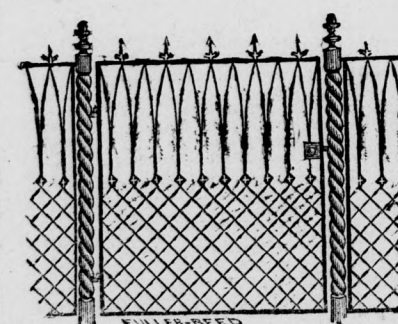


### BRAND

## Baltimore Oysters!

Do not be deceived. Get the best. No slack filled or fresh water snaps sent out. Any Responsible Dealer on the line of the G. R. & I. or C. & W. M. R's can have his orders filled promptly direct from the Baltimore packing house by fast freights at special rates. Address all orders to **B. F. EMERY, Agt., Grand Rapids, Mich.** At home every Saturday.

## Grand Rapids Wire Works



Manufacturers of All Kinds of

## WIRE WORK!

92 MONROE STREET.

## STEAM LAUNDRY

43 and 45 Kent Street.

A. K. ALLEN, Proprietor.

WE DO ONLY FIRST-CLASS WORK AND USE NO CHEMICALS.

Orders by Mail and Express promptly attended to.

## KEMINK, JONES & CO.,

Manufacturers of

Fine Perfumes,  
Colognes, Hair Oils,  
Flavoring Extracts,  
Baking Powders,  
Bluings, Etc., Etc.

ALSO PROPRIETORS OF

### KEMINK'S

## "Red Bark Bitters"

—AND—

## The Oriole Manufacturing Co.

78 West Bridge Street,

GRAND RAPIDS, MICHIGAN.



## C. S. YALE & BRO.,

—Manufacturers of—

## FLAVORING EXTRACTS!

BAKING POWDERS,

## BLUINGS, ETC.,

40 and 42 South Division St.,

GRAND RAPIDS, MICH.



Blaine Whips,  
Cleveland Whips,  
Campaign Whips,  
Toy Whips,  
Westfield Whips,

And Lashes of All Kinds and Prices.

ORDERS PROMPTLY FILLED.

## G. ROYS & CO., Gen'l Agents

Grand Rapids, Michigan.

## PERKINS & HESS,

—DEALERS IN—

## Hides, Furs, Wool & Tallow,

NOS. 122 and 124 LOUIS STREET, GRAND RAPIDS, MICHIGAN.

### The Old Reliable

## Pioneer Cigar Factory,

## H. SCHNEIDER & CO

PROPRIETORS.

21 Monroe Street,

Grand Rapids.

The following brands are our own make and Union labelled goods: Dick and George, Peninsular Club, Los Dos, Sehr Fein, Louise, Mocking Bird, Evening Star and K. T. We are jobbers of all kinds of Tobaccos and Smokers' Articles.

### Butts' Patent Processed

## "Hulled Corn Flour"

—FOR—

## Griddle Cakes, Gems, Waffles, Etc., Etc

Finest and Best Selling Article of the Kind ever placed on the Market. Guaranteed to be as Represented, or No Sale. For Sale by all Jobbers in Grand Rapids.

## Butts' Patent Processed Buckwheat

Is Warranted to be the Straightest and Best Goods Ever offered to the Trade.

## JENNINGS & SMITH,

(Props. Arctic Manufacturing Co.,)

MANUFACTURERS OF

## Fine Perfumes

—AND—

## Toilet Artic JENNINGS'

## FLAVORING EXTRACTS!

## ARCTIC

Improved

## Baking Powder,

Bluings,  
Inks,  
Mucilage,  
Kid Dressing, Etc.

## SEEDS!

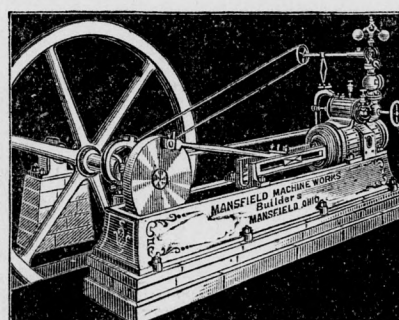
We will sell to the Trade for Spot Cash until further notice:

Medium Clover Seed	\$5.25
Mammoth "	\$5.50
Prime Timothy "	\$1.55
Fall Rye "	.75

Delivered free on board cars in lots of 5 bags or more. Cartage charged on smaller quantities.

## GRAND RAPIDS SEED CO.

91 CANAL STREET.



PORTABLE AND STATIONARY

## ENGINES

From 2 to 150 Horse-Power, Boilers, Saw Mills, Grist Mills, Wood Working Machinery, Shafting, Pulleys and Boxes. Contracts made for Complete Outfits.

## W. C. DENISON,

88, 90 and 92 South Division Street,

GRAND RAPIDS, MICHIGAN.

## THE "GOOD ENOUGH" FAMILY



CLOSED.



OPEN.

## Oil & Gasoline Can.

EVERY LIVE DEALER SHOULD SELL THEM.

This is the Most Practical Family Can ever Offered to the Trade.

Cannot be Excelled for Convenience, Cleanliness, Comfort.

Lamps are filled direct by the Pump without lifting the Can; the Discharge tube adjusting to suit the height of any lamp.

No dropping oil on the floor or table. No faucet to leak or get knocked open to waste contents or cause explosions. In getting can refilled, no parts to be left at home to drain oil over floor or become injured. No Corks to lose—Closes itself perfectly air tight—No Leakage—No Evaporation.

The dealer in selling this can is enabled to make a good profit, and in a measure avoid the annoyance of the small can, while you guarantee your customer absolute safety and the greatest possible convenience.

MANUFACTURED BY

## WINFIELD MFG. CO., WARREN, OHIO.

FOR SALE TO THE TRADE BY  
(H. LEONARD & SONS, GRAND RAPIDS.  
FOSTER, STEVENS & CO.,  
GEO. C. WETHERBEE & CO., DETROIT.

Send for Circulars & Price-List.

## RINDGE, BERTSCH & CO.,

MANUFACTURERS AND JOBBERS OF

## BOOTS & SHOES,

We are agents for the Boston Rubber Shoe Co. and keep a full line of their Celebrated Goods—both Boston and Bay State. Our fall samples of Leather Goods are now ready for inspection.

Our Goods are Specially Adapted for the Michigan Trade.

14 and 16 Pearl Street, Grand Rapids, Mich.

## FIRST ON DECK

With OYSTERS, as usual. We shall receive the first shipment from Baltimore on Sept. 4th, of the Old Reliable

## MANOKEN BRAND,

which are the best filled cans in market, and will continue to receive them daily by express. Present price will be 25 cts for Standards and 35 cts for Selects.

Also Agent for Murphy & Edgett's Celebrated Deviled Crabs.

Yours Truly,

I. O. GREEN.

Grand Rapids, Mich.

## Fall 1884--Winter 1884-85.

Hats by the Dozen or Case,

Caps by the Dozen or Case,

Mackinaw Shirts,

Winter Underwear,

Fall Suits,

Winter Suits,

Overcoats.

I Sell Goods to the Merchants as Low as they can Buy them for Anywhere.

## I. C. LEVI,

36, 38, 40 and 42 Canal Street,

Grand Rapids, Michigan.



# AMONG THE TRADE.

## IN THE CITY.

T. H. Redmond is endeavoring to secure a compromise with his unsecured creditors on the basis of 25 per cent.

James Crawford has engaged in the grocery business at Kalkaska. Fox, Musselman & Loveridge furnished the stock.

J. S. Barker, who was burned out by the recent fire at Sand Lake, has secured new quarters and put in a complete new stock. It was furnished by Foster, Stevens & Co.

Robert E. McCormick has engaged in the dry goods and grocery business at Rodney. Spring & Company furnished the dry goods. The groceries were also purchased at this market.

J. Loughlin succeeds the late firm of Loughlin & DuPre in the second hand furniture business at the corner of Grandville and Wealthy avenues. Frank Loughlin, it will be remembered was drowned at Reed's Lake some months ago.

O. H. Richmond & Co., druggists at 141 South Division street, have dissolved. B. F. Richards retiring. The business will be continued by O. H. Richmond. Mr. Richards has gone to Kansas, where he will engage in the sewing machine and patent medicine business.

It is estimated that fully 500 dealers visited this market last week, taking advantage of the reduced transportation rates offered on account of the fair. Most of them improved the occasion to visit the houses with which they are on friendly terms, in consequence of which a considerable impetus was given to business.

## AROUND THE STATE.

Prescott, Ogemaw county, wants a general store.

Abbott & Betham, restaurateurs at Mt. Pleasant, have failed.

Cressy & Lincoln have engaged in the meat business at Ewart.

Geo. Haskell has engaged in the meat business at Cedar Springs.

H. S. Phillips, general dealer at Cedar Lake, has removed to Blanchard.

E. R. Holmes & Co. succeed Triphagan & Yost in general trade at Pewamo.

Chas. White succeeds Chas. E. Ramsey in the stationery business at Kalkaska.

Holler & Eckert succeed Chas. H. Busley in the meat market business at Lakeview.

Howard Pinkerton, of the firm of Pinkerton Bros., of Bancroft, will open a drug store at Gaines.

Peter Guiley, grocer at South Boardman, has given a bill of sale to Fox, Musselman & Loveridge.

E. R. Ford, the Muskegon grocer, has sold his mill property at Twin Lake to J. W. Moon for \$5,000.

C. G. Cornell is closing out his grocery stock at Lawrence. He will continue in the boot and shoe business.

Benjamin D. Palmer, grocer at St. Johns, has sold out to L. Hoffman & Co., of Detroit, who have already taken possession.

Dell Wright, the Berlin general dealer, and Miss Nellie Watson, daughter of W. G. Watson, of Coopersville, were married on the 23d.

Harvey Helegason, dealer in groceries and provisions at Manistee, has made an assignment to Geo. R. Giesman. Liabilities, \$10,000; assets, \$8,000.

Rose Bros. & Co., general dealers at Petoskey, will close out their stock of dry goods and devote their entire attention to the grocery business hereafter.

N. B. Huntly, who has been engaged in the fancy goods and notion business for eighteen months past at Big Rapids, died on the 25th, of typhoid fever, aged 52 years.

S. H. Sweet, formerly in trade at Howard City, and later in this city, has concluded to locate at Kalkaska, instead of at Reed City, as has previously been stated, and will engage in the restaurant and bakery business.

O. S. Richards, who has been engaged in general trade at Clarksville for several years past, has sold out to Noah K. Jepson & Co., who will continue the business. Mr. Richards will remain at Clarksville for two or three months, settling up outstanding accounts, but is undecided as to his future movement.

## STRAY FACTS.

Potatoes command only 20 cents at Manonton.

The Otsego sorghum factory is doing a good business.

J. G. Johnson has erected a large steam cider mill at Belding.

Davison & Dunwell have started their sorghum mill at Wayland.

C. F. Rood, of Imlay City, will engage in the handle business at Romeo.

F. C. Klady succeeds Vliet & Klady, proprietors of the Novelty Works at Big Rapids.

Greenbaum's factory, at Bancroft, recently completed an order for 5,000 apple barrels.

R. L. Wilkinson succeeds Wilkinson & Shepard in the peddling business at Charlevoix.

The Three Rivers canning factory put up 28,000 cans of corn one day last week and averaged 25,000 daily for the week.

Brooks & Smith have added another evaporator to their fruit drying establishment at Nashville, and have now a daily capacity of 125 bushel of apples.

Some petroleum, about one barrel a month, flows from Ryerson, Hills & Co.'s salt well at Muskegon. There is mineral water also, but the oil spoils it, making the taste worse than ordinary mineral water.

# VISITING BUYERS.

The following retail dealers have visited the market during the past week and placed orders with the various houses:

H. A. Crawford, Cadillac.  
Jackson Coon, Rockford.  
Jas. Crawford, Kalkaska.  
Goodrich & Son, Kalkaska.  
O. P. DeWitt, St. Johns.  
C. Bergin, Lowell.  
J. D. F. Persad, Grand Haven.  
A. T. Linderman, Whitehall.  
C. C. Bailey, Fife Lake.  
C. F. Sears & Co., Rockford.  
E. D. McNaughton, Coopersville.  
H. A. Gardner, Cedar Springs.  
Mr. Bunker, S. K. Riblet, Newaygo.  
Mr. Bunker, J. B. Perham, Spring Lake.  
R. E. Wagon, Bangor.  
D. T. Hersey, Wayland.  
S. P. Hicks, Grant.  
G. W. Walbrink, Allendale.  
E. W. Pickett, Wayland.  
George W. Bevin, Tustin.  
T. J. Sheridan & Co., Lockwood.  
H. P. Miner, Bonanza.  
John Guntra, Saranac.  
Mr. McQueen, with J. A. Liebler, Caledonia.  
J. N. Covert, Carleton Center.  
D. S. Ward, Allegan.  
Sponser Bros., Cedar Springs.  
Frank Friedrich, Traverse City.  
Mr. Wheeler, of Wheeler Bros., Middleville.  
A. Steketee, Holland.  
G. W. Mokma, Grafschaap.  
John Guntra, Lamont.  
Wm. Parks, Alpine.  
W. F. Rice, Alpine.  
A. G. Chase, Ada.  
E. H. Woodin, Sparta.  
F. Furtich, Traverse City.  
G. W. Bump, Petoskey.  
A. Giddings, Sand Lake.  
E. D. Snow, Cadillac.  
A. B. Sunderland, Lowell.  
Chas. McCarty, Lowell.  
D. W. Shattuck, Wayland.  
John W. Verboeck, Grand Haven.  
W. H. Hox, Martin.  
W. A. Hams, of Smith, Hams & VanArman, Hastings.  
G. W. Crawford, Big Rapids.  
E. J. Gifford, Big Rapids.  
Fred Truesdell, Muskegon.  
H. E. Hogan, South Boardman.  
W. H. King, East Jordan.  
Mr. Cardenter, of Carpenter & Codman, Hartout.

Mr. Greenwood, of Greenwood & Ball, Grandville.  
J. Allen, Hartford.  
C. A. Warren, Orono.  
Mr. Bolkeima, DeSpelder & Bolkeima, Grand Haven.  
Green Gages, Co. Forman.  
J. Ball, of Ball & Co., Grand Haven.  
J. C. Fair, Cadillac.  
Gringhaus Bros., Lamont.  
Jacob Debrt, Byron Center.  
R. E. Peaches, of E. Peaches, Grand Haven.  
J. O. Sabin, Luther.  
Wm. Vermeulen, Beaver Dam.  
Louis Kolkema, Holland.  
E. B. Gifford, Grand Haven.  
F. S. Robbins, Crapo.  
D. C. Spaulding, Hobart.  
D. E. McVean, Kalkaska.  
Mr. Spring, of Spring & Lindley, Bailey.  
E. J. Wiseman, Nunica.  
W. Provins, Cedar Springs.  
G. W. Sharer, Cedar Springs.  
Fred Morley, Cedar Springs.  
Frank Beamer, Hastings.  
Henry Dekline, Jamestown.  
E. N. Reynolds, Belmont.  
R. B. McCullough, Berlin.  
E. C. Whitney, Middleville.  
Jay Marlett, Berlin.  
G. Gibbs, of Gibbs Bros., Mayfield.  
C. R. Bunker, Bailey.  
G. A. Labar, of Labar & Cornwell, Cadillac.  
Geo. A. Sage, Rockford.  
R. C. Carl, Rockford.  
Mr. Truax, of Falls & Truax, Spring Lake.  
C. R. Smith, Cadillac.  
Chas. Eddy, of Eddy & Emmons, Grattan.  
C. Co. Ada.  
C. H. Denning, Dutton.  
Steketee & Bos., Holland.  
M. Jonkman, Holland.  
J. B. Watson, Coopersville.  
Kellogg & Potter, Jennisonville.  
Sisson & Liley, Spring Lake.  
O. W. Messenger, Spring Lake.  
Thys Stadt, Spring Lake.  
Runner Bros., Shelby.  
Fred Stoner, Grand Haven.  
J. M. Dameron, Bangor.  
W. G. Aniba, of Aniba & Mead, Ionia.  
Mr. Church, of Church & Kolemman, Allegan.  
O. F. W. P. Conklin, Ravenna.  
Mr. N. Granger, of O. B. Granger & Co., Plainfield.  
Mr. John Dangremard, of Dangremard & Wyker, Hamilton.  
Mr. Gregory Bush, with H. K. Bush, Hesperia.  
V. E. Manley, Hartford.  
M. M. Robson, Berlin.  
C. H. Moulton, St. Joseph.  
F. B. Hine, Lowell.  
Wm. DePre & Bro., Zeeland.  
Mr. Raymond, of Dickinson & Raymond, Fennville.  
S. S. Dryden, Allegan.  
Mr. Callahan, of Wagar & Callahan, Cedar Springs.  
Lon Peltot, Morley.  
E. B. Wright and E. D. Grosbeck, with West Michigan Lumber Co., Woodville.  
Morrison Bros., West Troy.  
Snow & Cook, Moline.  
Mr. Wells, of Wagner & Wells, Eastmanville.  
H. Bradfield, Ada.  
Mr. Barker, of Barker & Lehnen, Pierson.  
F. B. Watkins, Monterey.  
W. N. Hutchinson, Grant.  
T. DeHart, Canada Corners.  
J. S. Barker, Sand Lake.  
Heath & Hallet, Carson City.  
Mr. Geo. Cummer, with John M. Cloud, Cadillac.  
Joshua Colby, of Colby & Co., Rockford.  
Nelson Culver, Bailey.

Apple buyers from St. Louis, Louisville, Cincinnati, Chicago and other markets have been in town during the past week. They seem undecided as to what price to offer, as the market is somewhat unsettled, and the future is not yet clear.

Jamia oranges in barrels are now coming in and prices are reasonable. Box oranges are nearly all out of market. Floridas will begin to arrive about October 1st. Lemons are firm at an advance of about 50c. per box. The crop is all in. Brazils are advancing, other nuts are steady.

Dealers having potatoes, apples, eggs, cabbages, butter and onions for sale would do well to correspond with F. J. Lamb & Co., Grand Rapids, Mich.

Herman G. Barlow is the father of a bouncing daughter, who came to this vale of tears on Sunday.

Note change in prices on oysters in F. J. Dettenhauser's quotations.

# Groceries.

## WHOLESALE PRICE CURRENT.

AXLE GREASE.		OIL.	
Frazer's	85	do.	Legal test.
Diamond	60	Sweet, 2 oz. square	70
Modoc	60 doz	Sweet, 2 oz. round	70
Paragon	60 doz	Castor, 2 oz. square	70
Paragon, 20 lb pails	90	Castor, 2 oz. round	70
BAKING POWDER.		PICKLES.	
Arctic 1/2 lb cans.	45	Choice in barrels med.	45
Arctic 1/4 lb cans.	45 doz.	Choice in 1/2 do	35
Arctic 1/2 lb cans.	1 40	Dingee's 1/2 do small	40
Arctic 1 lb cans.	2 40	Dingee's quarts glass fancy.	40
Arctic 5 lb cans.	12 00	Dingee's pints do	40
BLEUING.		American qt. in Glass	20
Dry, No. 2	doz.	American pt. in Glass	15
Dry, No. 3	doz.	C. & B. English quarts.	60
Liquid, 4 oz.	doz.	C. & B. English pints	30
Liquid, 8 oz.	doz.	Chow Chow, mixed and Gerkins, q	60
Arctic 8 oz.	gross	Chow & Co.'s C. C. M. & G. Eng. st	20
Arctic 16 oz.	do		
Arctic No. 1 pepper box.	2 00	PIPES.	
Arctic No. 2	3 00	Imported Clay 3 gross.	2 25
Arctic No. 3	4 50	Imported Clay, No. 216.	6 15
		American T. D.	90 00
BROOMS.		RICE.	
No. 1 Carpet.	2 50	Choice Carolina	8 1/2
No. 2 Carpet.	2 25	Prime Carolina	7 1/2
No. 1 Parlor Gem.	2 75	Java	6 1/2
No. 1 Hurl	2 00	Patna	5 1/2
No. 2 Hurl	1 75	Rangoon	5 1/2
Fancy Whisk	1 25	Broken	5 1/2
Common Whisk.	85	SALERATUS.	
CANNED FISH.		DeLand's pure.	6 1/2
Cove Oysters, 1 lb standards.	1 15	Church's	6 1/2
Cove Oysters, 2 lb standards.	1 05	Taylor's G. M.	6 1/2
Cove Oysters, 1 lb slack filled.	75	Cap Sheaf.	6 1/2
Cove Oysters, 2 lb slack filled.	1 25	Dwight's	6 1/2
Clams, 1 lb standards.	1 65	Sea Foam	6 1/2
Clams, 2 lb standards.	2 65	S. B. & L's Best	6 1/2
Mackerel, 1 lb fresh standards	1 20	SALT.	
Mackerel, 5 lb fresh standards.	6 50	60 Pocket	2 50
Mackerel in Tomato Sauce, 3 lb.	3 50	28 Pocket	2 35
Mackerel, 3 lb in Mustard.	3 50	100 3 lb pockets.	2 65
Mackerel, 1 lb Columbia river.	1 60	Saginaw Fine	1 00
Salmon, 2 lb Columbia river.	2 60	Diamond C	1 75
Salmon, 1 lb Sacramento	1 50	Standard Coarse	1 75
Salmon, Wm. Hume's Eagle.	1 50	Ashton, English, dairy, bu. bags	80
Salmon, domestic 1/2 lb	12 50	Ashton, English, dairy, 4 bu. bags.	3 20
Sardines, domestic 1/2 lb.	12 50	American, dairy, 1/2 bu. bags.	25
Sardines, Mustard 1/2 lb.	12 50	SAUCES.	
Sardines, imported 1/2 lb.	15	Lee & Perrins Worcestershire, pints	65 00
Sardines, imported 1/4 lb, boneless	32	Lee & Perrins Worcestershire, 1/2 pt.	65 00
Sardines, Russian kegs.	50	Picadilly, 1/2 pints.	65 00
Trout, 3 lb brook.	3 00	Pepper Sauce, large.	65 00
CANNED FRUITS.		Pepper Sauce, red small.	65 00
Apples, 3 lb standards.	90	Pepper Sauce, green.	65 00
Apples, gallons, standards, Erie.	2 50	Pepper Sauce, red large ring.	65 00
Blackberries, standards.	1 25	Pepper Sauce, green, large ring.	65 00
Cherries, red.	1 10	Catsup, Tomato, quarts	65 00
Cherries, white	1 10	Horseshoe, 1/2 pints.	65 00
Damsons	1 25	Horseshoe, pints.	65 00
Egg Plums, standards	1 35	Green Gages, standards 2 lb	65 00
Egg Plums, Erie.	1 45	Capers, French surfines, large.	65 00
Green Gages, standards 2 lb	1 40	Olives, Queen, 16 oz bottle.	65 00
Green Gages, Erie	1 50	Olives, Queen, 27 oz bottle.	65 00
Peaches, 3 lb standards	1 75	Olives, 1 lb, quarts, Antonia & Co.'s	65 00
Peaches, 3 lb Extra Yellow.	2 00	Olive Oil, pints, Antonia & Co.'s	65 00
Peaches, seconds.	1 65	Olive Oil, 1/2 pints, Antonia & Co.'s	65 00
Pie Peaches, 3 lb	1 65	SEEDS.	
Pears, Bartlett 2 lb.	1 30	Hemp	4 1/2
Pineapples, 2 lb stand.	1 40	Canary	5 1/2
Quinces	1 45	Rape	5 1/2
Raspberries, 2 lb stand.	1 45	Mixed Bird.	5 1/2
Raspberries, 2 lb Erie	1 40	SOAP.	
Strawberries, 2 lb standards.	1 10	Lautz Bros. & Co.	
CANNED FRUITS—CALIFORNIA.		Acme, 70 lb bars.	6 1/2
Apricots, Lusk's.	2 65	Acme, 25 lb bars.	6 1/2
Egg Plums	2 65	Towel, 25 bars	6 1/2
Green Gages	2 65	Napkin, 25 bars	6 1/2
Pears	2 95	Best American, 60 lb blocks	6 1/2
Quinces	2 95	Palma 60 lb blocks, plain.	6 1/2
Peaches	2 90	Shamrock, 100 cakes, wrapped.	6 1/2
CANNED VEGETABLES.		Master, 100-3 lb cakes	6 1/2
Asparagus, Oyster Bay	3 25	Stearline, 100 3/4 lb cakes	6 1/2
Beans, Lima	85	Marselles, white, 100 3/4 lb cakes.	6 1/2
Beans, String	90	Cotton Oil, white, 100 3/4 lb cakes.	6 1/2
Beans, Boston Baked	1 65	Germ's 60-1 lb blocks, wrapped.	6 1/2
Beans, Stringless	1 60	Leutman Mottled, wrapped	6 1/2
Corn, Acme	2 05	Savon, Republic, 60 lb box	6 1/2
Corn, Erie	1 15	Cotton Oil, white, 100 3/4 lb cakes.	6 1/2
Corn, Revere	1 20	Germ's 60-1 lb blocks, wrapped.	6 1/2
Corn, Egyptian	1 10	London Family, 60-1 lb blocks	6 1/2
Corn, Yarmouth	1 15	London Family, 3-5 lb bars 80 lb.	6 1/2
Corn Trophy	1 15	London Family, 4-5 lb bars 80 lb.	6 1/2
Corn, Camden	1 10	Gem, 100 cakes, wrapped	6 1/2
Mushrooms, French	2 20	Nickel, 100 cakes, wrapped	6 1/2
Peas, standards	1 65	Climax, 100 cakes, wrapped	6 1/2
Peas, 2 lb Early, small (new).	1 60	Savon, Republic, 60 lb box	6 1/2
Peas, 2 lb Beaver	75	Marselles Castle, Toilet, 3 doz in box	6 1/2
Peas, French 2 lb	2 20	A 1 Floating, 60 cakes	6 1/2
Pumpkin, 3 lb Golden	85	Kirk's American Family	6 1/2
Succotash, 2 lb standards.	1 75	do. India	6 1/2
Succotash, 2 lb B. & M.	1 20	do. Savon	6 1/2
Squash, 3 lb standards.	1 20	do. Satinet	6 1/2
Tomatoes, 3 lb standards	1 05	do. Revenue	6 1/2
Tomatoes, 3 lb Job Bacon	1 05	do. White Russian	6 1/2
CAPS.		Goodrich's English Family	6 1/2
G. D. 35	75	do. Princess	6 1/2
Musket	75	Procter & Gamble's Ivory	6 1/2
CHOCOLATE.		do. Japan Olive	6 1/2
Boston premium.	6 35	do. Town Talk	6 1/2
Baker's premium.	6 40	do. Golden Bar	6 1/2
Runkles	6 35	do. Arab	6 1/2
German sweet.	6 25	do. Amber	6 1/2
Vienna Sweet.	6 25	do. Mottled German	6 1/2
COFFEE.		Procter & Gamble's Velvet	6 1/2
Green Rio	12 14	Procter & Gamble's Good Luck	6 1/2
Green Java	17 67	Procter & Gamble's Wash Well	6 1/2
Green Mocha	25 67	Galvanic	6 1/2
Roasted Rio	12 17	Gowan & Stover's New Process 3 lb b	6 1/2
Roasted Java	24 34	Tip Top	6 1/2
Roasted Mocha	17 67	White White Lily	6 1/2
Roasted Mocha	17 67	Handkerchief.	6 1/2
Ground Rio	9 50	Sidall's	6 1/2
Ground Mocha	15 14	Babbitt's	6 1/2
Arbuckle's	15 14	Bluing	6 1/2
XXXX	15 14	Magnetic	6 1/2
Dilworth's	15 14	New French Process	6 1/2
Levering's	15 14	Anti-Washboard	6 1/2
Magnolia	15 14	Veterland	6 1/2
CORDAGE.		Magie	6 1/2
72 foot Jute	1 25	Padshah	6 1/2
60 foot Jute	1 05	Bogue's	6 1/2
60 foot Jute	1 05	White castle bars.	6 1/2
FLAVORING EXTRACTS.		Mottled castle.	6 1/2
Jennings' 2 oz	1 00	Old Country.	6 1/2
" 4 oz	1 50	SPICES.	
" 6 oz	2 50	Whole.	
" No. 2 Taper	1 25	Pepper	
" No. 4	1 75	Alley India	
" 1/2 pint round	4 50	Cassia	
" No. 8	4 50	Cluves	
" No. 10	4 25	Nutmegs	
Vanilla.			
Jennings' 2 oz.	1 40		
" 4 oz.	2 00		
" 6 oz.	2 50		
" 8 oz.	3 50		
" No. 2 Taper	1 25		
" No. 4 Taper	1 75		
" 1/2 pint round	4 50		
" No. 8	4 50		
" No. 10	4 25		
FISH.			
Whole Cod	4 1/2		
Boneless Cod	5 00		
Herring 1/2 lbs, 100 lb	2 50		
Herring Scaled	2 50		
Herring Holland	2 50		
White, No. 1, 1/2 lbs	5 75		
White, Family, 1/2 lbs	5 75		
White, No. 1, 10 lb kits	1 05		
White, No. 1, 12 lb kits	1 05		
Trout, No. 1, 1/2 lbs	5 00		
Trout, No. 1, 12 lb kits	5 00		
Mackerel, No. 1, 1/2 lbs	5 00		
Mackerel, No. 1, 12 lb kits	1 60		
FRUITS.			
London Layers, new	2 75		
Loose Muscatel Raisins, new	2 25		
Loose Muscatel Raisins, old	2 50		
New Valencia Raisins	7 1/2		
Dried Apples	2 25		
Ondaras	2 25		
Turkey Prunes	5 50		
Currents	5 50		
Dried Apples	8 25		
MATCHES.			
Grand Haven, No. 9, square	2 25		
Grand Haven, No. 8, square	1 50		
Grand Haven, No. 200, parlor	2 50		
Grand Haven, No. 300, parlor.	3 75		
Grand Haven, No. 7, round	2 25		
Richardson's No. 2 square	2 70		
Richardson's No. 3	2 55		
Richardson's No. 5	1 70		
Richardson's No. 8	2 70		
Richardson's No. 8	2 70		
Richardson's No. 9	2 55		
Richardson's No. 4 round	2 70		
Richardson's No. 7	2 55		
Richardson's No. 10	3 20		
Electric Parlor No. 18.	4 64		
MOLASSES.			
Black Strap	10 18		
Porto Rico	10 18		
New Orleans, good.	40 50		
New Orleans, fancy	56 00		
OATMEAL.			
15 lb pkgs.	63 75		
35 lb pkgs.	63 75		
Imperial bbls	65 75		
Quaker bbls.	65 75		
Steel cut	65 75		
OIL.			
Kerosene W. W.	13 1/2		
Sweet, 2 oz. square	17 1/2		
Sweet, 2 oz. round	1 00		
Castor, 2 oz. square	1 00		
Castor, 2 oz. round	1 00		
PICKLES.			
Choice in barrels med.	45		
Choice in 1/2 do	35		
Dingee's 1/2 do small	40		
Dingee's quarts glass fancy.	40		
Dingee's pints do	40		
American qt. in Glass	20		
American pt. in Glass	15		
C. & B. English quarts.	60		
C. & B. English pints	30		
Chow Chow, mixed and Gerkins, q	60		
Chow & Co.'s C. C. M. & G. Eng. st	20		
PIPES.			
Imported Clay 3 gross.	2 25		
Imported Clay, No. 216.	6 15		
American T. D.	90 00		
RICE.			
Choice Carolina	8 1/2		
Prime Carolina	7 1/2		
Java	6 1/2		
Patna	5 1/2		
Rangoon	5 1/2		
Broken	5 1/2		
SALERATUS.			
DeLand's pure.	6 1/2		
Church's	6 1/2		
Taylor's G. M.	6 1/2		
Cap Sheaf.	6 1/2		
Dwight's	6 1/2		
Sea Foam	6 1/2		
S. B. & L's Best	6 1/2		
SALT.			
60 Pocket	2 50		
28 Pocket	2 35		
100 3 lb pockets.	2 65		
Saginaw Fine	1 00		
Diamond C	1 75		
Standard Coarse	1 75		
Ashton, English, dairy, bu. bags	80		
Ashton, English, dairy, 4 bu. bags.	3 20		
American, dairy, 1/2 bu. bags.	25		
SAUCES.			
Lee & Perrins Worcestershire, pints	65 00		
Lee & Perrins Worcestershire, 1/2 pt.	65 00		
Picadilly, 1/2 pints.	65 00		
Pepper Sauce, large.	65 00		
Pepper Sauce, red small.	65 00		
Pepper Sauce, green.	65 00		
Pepper Sauce, red large ring.	65 00		
Pepper Sauce, green, large ring.	65 00		
Catsup, Tomato, quarts	65 00		
Horseshoe, 1/2 pints.	65 00		
Horseshoe, pints.	65 00		
Green Gages, standards 2 lb	65 00		
Capers, French surfines, large.	65 00		
Olives, Queen, 16 oz bottle.	65 00		
Olives, Queen, 27 oz bottle.	65 00		
Olives, 1 lb, quarts, Antonia & Co.'s	65 00		
Olive Oil, pints, Antonia & Co.'s	65 00		
Olive Oil, 1/2 pints, Antonia & Co.'s	65 00		
SEEDS.			
Hemp	4 1/2		
Canary	5 1/2		
Rape	5 1/2		
Mixed Bird.	5 1/2		
SOAP.			
Lautz Bros. & Co.			
Acme, 70 lb bars.	6 1/2		
Acme, 25 lb bars.	6 1/2		
Towel, 25 bars	6 1/2		
Napkin, 25 bars	6 1/2		
Best American, 60 lb blocks	6 1/2		
Palma 60 lb blocks, plain.	6 1/2		
Shamrock, 100 cakes, wrapped.	6 1/2		
Master, 100-3 lb cakes	6 1/2		
Stearline, 100 3/4 lb cakes	6 1/2		
Marselles, white, 100 3/4 lb cakes.	6 1/2		
Cotton Oil, white, 100 3/4 lb cakes.	6 1/2		
Germ's 60-1 lb blocks, wrapped.	6 1/2		
Leutman Mottled, wrapped	6 1/2		
Savon, Republic, 60 lb box	6 1/2		
Cotton Oil, white, 100 3/4 lb cakes.	6 1/2		
Germ's 60-1 lb blocks, wrapped.	6 1/2		
London Family, 60-1 lb blocks	6 1/2		
London Family, 3-5 lb bars 80 lb.	6 1/2		
London Family, 4-5 lb bars 80 lb.	6 1/2		
Gem, 100 cakes, wrapped	6 1/2		
Nickel, 100 cakes, wrapped	6 1/2		
Climax, 100 cakes, wrapped	6 1/2		
Savon, Republic, 60 lb box	6 1/2		
Marselles Castle, Toilet, 3 doz in box	6 1/2		
A 1 Floating, 60 cakes	6 1/2		
Kirk's American Family	6 1/2		
do. India	6 1/2		
do. Savon	6 1/2		
do. Satinet	6 1/2		
do. Revenue	6 1/2		
do. White Russian	6 1/2		
Goodrich's English Family	6 1/2		
do. Princess	6 1/2		
Procter & Gamble's Ivory	6 1/2		
do. Japan Olive	6 1/2		
do. Town Talk	6 1/2		
do. Golden Bar	6 1/2		
do. Arab	6 1/2		
do. Amber	6 1/2		
do. Mottled German	6 1/2		
Procter & Gamble's Velvet	6 1/2		
Procter & Gamble's Good Luck	6 1/2		
Procter & Gamble's Wash Well	6 1/2		
Galvanic	6 1/2		
Gowan & Stover's New Process 3 lb b	6 1/2		
Tip Top	6 1/2		
White White Lily	6 1/2		
Handkerchief.	6 1/2		
Sidall's	6 1/2		
Babbitt's	6 1/2		
Bluing	6 1/2		
Magnetic	6 1/2		
New French Process	6 1/2		
Anti-Washboard	6 1/2		
Veterland	6 1/2		
Magie	6 1/2		
Padshah	6 1/2		
Bogue's	6 1/2		
White castle bars.	6 1/2		
Mottled castle.	6 1/2		
Old Country.	6 1/2		
SPICES.			
Whole.			
Pepper			
Alley India	</		



# H. LEONARD & SONS.

## NAPKIN RINGS!

Great Variety at 40 and 10 off list and 5 per cent. Cash.



The New Styles of

## Peppers, Salts and Mustards

50 Kinds—Bottom Prices.

We carry constantly in stock the choicest designs of the best manufacturers, viz., Menden Britannia Co., Middletown Plate Co. and Derby Silver Co. We sell these goods at factory prices, relying for our profit upon the rebate allowed to purchasers of large quantities. Send for our illustrated catalogue of Silver Plated Ware.

## Dry Goods.

Spring & Company quote as follows:

### WIDE BROWN COTTONS.

Androscooggin, 4-4, 23	Pepperell, 10-4, 25
Androscooggin, 8-4, 21	Pepperell, 11-4, 27 1/2
Pepperell, 7-4, 16 1/2	Pequot, 7-4, 18
Pepperell, 8-4, 20	Pequot, 8-4, 21
Pepperell, 9-4, 22 1/2	Pequot, 9-4, 24

### CHECKS.

Caledonia, XX, oz., 11	Park Mills, No. 90, 14
Caledonia, X, oz., 10	Park Mills, No. 100, 15
Economy, oz., 10	Prodigy, oz., 11
Androscooggin, 8-4, 21	Hill, 7-8, 23 1/2
Park Mills, No. 60, 11	Otis Furniture, 10 1/2
Park Mills, No. 70, 12	York, 1 oz., 10
Park Mills, No. 80, 13	York, AA, extra, 14

### OSNABURG.

Alabama brown, 7 1/2	Alabama plaid, 8
Jewell brown, 9 1/2	Augusta plaid, 8
Kentucky brown, 10 1/2	Toledo plaid, 7 1/2
Lewisburg brown, 9 1/2	Manchester plaid, 7
Blackstone, AA, 4-4, 7 1/2	Langdon, 4-4, 8
Louisiana plaid, 8 1/2	Utility plaid, 6 1/2

### BLEACHED COTTONS.

Avondale, 36, 8 1/2	Greene, G, 4-4, 5 1/2
Art cambrics, 36, 11 1/2	Hill, 4-4, 8 1/2
Androscooggin, 8-4, 21	Newwood, 4-4, 9
Androscooggin, 5-4, 12 1/2	Hope, 4-4, 7 1/2
Ballou, 4-4, 7 1/2	King Phillip cam, 11 1/2
Ballou, 5-4, 8 1/2	Brice, 4-4, 11 1/2
Boott, O, 4-4, 8 1/2	Longdale, 4-4, 8
Boott, E, 5-4, 7 1/2	Lonsdale, 4-4, 8
Boott, AGC, 4-4, 9 1/2	Langdale cambric, 11 1/2
Boott, R, 3-4, 5 1/2	Langdale, GB, 4-4, 9 1/2
Blackstone, AA, 4-4, 7 1/2	Langdon, 4-4, 8
Chapman, X, 4-4, 6 1/2	Masonville, 4-4, 9 1/2
Conway, 4-4, 7 1/2	Maxwell, 4-4, 10 1/2
Cabot, 4-4, 7 1/2	New York Mill, 4-4, 10 1/2
Cabot, 5-4, 8 1/2	Longdale, 4-4, 8
Cane, 3-4, 4 1/2	Pocasset, P. M. C., 7 1/2
Domestic, 36, 7 1/2	Pride of the West, 12 1/2
Dwight Anchor, 4-4, 9 1/2	Pocahontas, 4-4, 8 1/2
Dadel, 4-4, 7 1/2	Stateville, 4-4, 8 1/2
Fruit of Loom, 4-4, 8 1/2	Victoria, AA, 9 1/2
Fruit of Loom, 7-8, 8 1/2	Woodbury, 4-4, 5 1/2
Fruit of the Loom, 12	Whitinsville, 4-4, 7 1/2
Cambric, 4-4, 12	Wamsutter, 4-4, 10 1/2
Gold Medal, 4-4, 6 1/2	Williams, 4-4, 10 1/2
Gold Medal, 7-8, 6 1/2	Williams, 36, 10 1/2
Gilded Age, 8 1/2	

### SILKES.

Crown, 17	Masonville TS, 8
No. 10, 12 1/2	Masonville S, 10 1/2
Coin, 10	Lonsdale, 9 1/2
Anchor, 15	Victory O, 16
Centennial, 15	Victory J, 16
Blackburn, 8	Victory D, 16
Davol, 14	Victory E, 16
London, 12 1/2	Phoenix A, 19 1/2
Pacifica, 12	Phoenix B, 19 1/2
Red Cross, 10	Phoenix C, 19 1/2
Social Imperial, 16	Phoenix XX, 5

### PRINTS.

Albion, solid, 5 1/2	Gloucester, 6
Albion, grey, 5 1/2	Gloucester, 6
Allen's checks, 5 1/2	Hamilton fancy, 6
Allen's fancy, 5 1/2	Hartel fancy, 6
Allen's pink, 6	Merrimac D, 6
Allen's purple, 6	Manchester, 6
American, fancy, 6	Oriental fancy, 6
Arnold fancy, 6	Oriental robes, 6 1/2
Berlin solid, 5 1/2	Pacific robes, 6
Cochecho fancy, 6	Richmond, 6
Cochecho robes, 6 1/2	Richmond, 6
Conestoga fancy, 6	Simpson's, 6
Eddystone, 6	Washington fancy, 6
Eagle fancy, 6	Washington blues, 7 1/2
Garner pink, 6 1/2	

### FINE BROWN COTTONS.

Appleton A, 4-4, 8	Indian Orchard, 40, 8 1/2
Boott M, 4-4, 7 1/2	Indian Orchard, 36, 8
Boston F, 4-4, 7 1/2	Laconia B, 7-4, 16 1/2
Continental C, 4-4, 7 1/2	Lyman B, 40-in, 10 1/2
Continental D, 40-in, 10 1/2	Mass, BB, 4-4, 5 1/2
Conestoga W, 4-4, 7	Nashua E, 40-in, 9
Conestoga D, 7-8, 5 1/2	Nashua R, 4-4, 7 1/2
Conestoga G, 30-in, 6 1/2	Nashua O, 7-8, 7 1/2
Dwight X, 3-4, 4 1/2	Newmarket N, 7 1/2
Dwight Y, 4-4, 7 1/2	Pepperell E, 30-in, 7 1/2
Dwight Z, 4-4, 7 1/2	Pepperell R, 4-4, 7
Dwight Star, 4-4, 7 1/2	Pepperell O, 7-8, 6 1/2
Ewig Star, 40-in, 9	Pepperell N, 3-4, 6 1/2
Enterprise EE, 36, 5 1/2	Pocasset C, 4-4, 7
Great Falls E, 4-4, 7	Saranac E, 7 1/2
Farmers' A, 4-4, 7 1/2	Saranac E, 7 1/2
Indian Orchard, 1-4, 7 1/2	

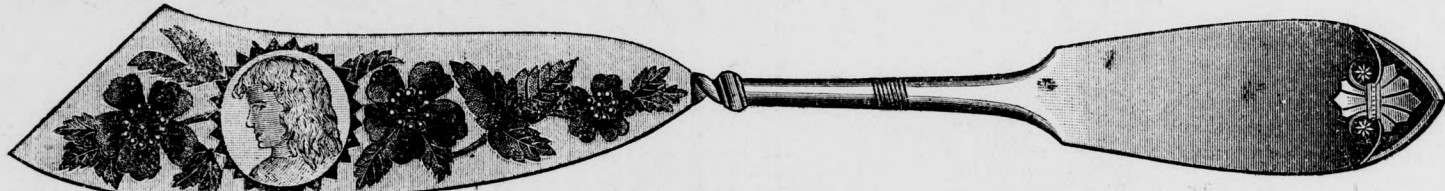
### DOMESTIC GINGHAMS.

Amoskeag, 8	Renfrow, dress styl 9 1/2
Amoskeag, Persian, 10 1/2	Johnson Manfg Co, 12 1/2
Bates, 7 1/2	Johnson Manfg Co, 12 1/2
Berkshire, 7 1/2	Johnson Manfg Co, 12 1/2
Glasgow checks, 7 1/2	Slateville, dress, 9
Glasgow checks, 7 1/2	White Mfg Co, strap 7 1/2
Glasgow checks, 7 1/2	White Mfg Co, fane 8
Glasgow checks, 7 1/2	White Mfg Co, new 9 1/2
Gloucester, 8	Gordon, 8
Plunkett, 7 1/2	Greylock, dress 12 1/2
Langdale, 7 1/2	

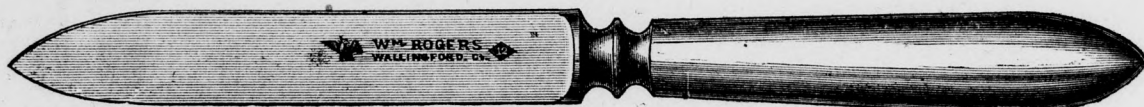
# JOBBER'S OF SILVER PLATED WARE!



TEA SET NO. 164 1-2, 6 PIECES. LIST \$44. DISCOUNT 40 AND 10 AND 5 per cent. for CASH.



ROGERS' SPOONS, FORKS, ETC., AT 50 PER CENT OFF LIST & 5 PER CENT OFF FOR CASH



ROGERS' MEDIUM KNIVES AT \$3 PER DOZEN NET.

## H. LEONARD & SONS.

# H. LEONARD & SONS.



No. 100 Creamer List \$8.25. Discount 40 and 10.



No. 418 Butter Dish. List \$6.50. Discount 40 & 10.

We have now ready for inspection the most complete line of Holiday Goods we ever offered, consisting of china cups and saucers, vases, cologne sets, fruit sets, bisque figures, dolls, tin and wooden toys, decorated tea and dinner sets, fancy table glassware, prism lamps, etc., etc.

### OYSTERS AND FISH.

F. J. Dettenthaler quotes as follows:

New York Counts, 40	
F. J. D. Selects, 35	
Selects, 33	
F. J. D., 22	
Favorite, 20	
Medium, 16	
Prime, 10	
Selects, per gallon, 1 1/2	
Standards, 1 10	

### FRESH FISH.

Codfish, 8	
Haddock, 7 1/2	
Smelts, 7	
Mackinaw Trout, 7	
Mackerel, 15	
Whitfish, 7	
Smoked Whitefish and Trout, 12	
Smoked Sturgeon, 12	

### HIDES, PELTS AND FURS.

Perkins & Hess quote as follows:

Green, 8 1/2	
Part cured, 8 1/2	
Full cured, 8 1/2	
Dry hides and kips, 8 1/2	
Cal skins, green or cured, 10 1/2	
Deacon skins, 10 1/2	
Shearings or Summer skins, 10 1/2	
Fall pelts, 10 1/2	
Winter pelts, 10 1/2	
Veal washed, 24 1/2	
Coarse washed, 18 1/2	
Unwashed, 23	
Tallow, 3 1/2	

### FRESH MEATS.

John Mohrhard quotes the trade as follows:	
Fresh Beef, sides, 6 1/2	
Fresh Beef, hind quarters, 8 1/2	
Dressed Hogs, 6 1/2	
Mutton, carcasses, 6 1/2	
Veal, 11 1/2	
Fowls, 11 1/2	
Chickens, 14 1/2	
Pork Sausage, 10 1/2	
Bologna, 10 1/2	

### MISCELLANEOUS.

Advertisements of 25 words or less inserted in this column at the rate of 25 cents per week, each and every insertion. One cent for each additional word. Advance payment.

WANTED—Situation as book-keeper or salesman in general store. Can give good references. Address Edgar Welch, Albion, Mich.

WANTED—The subscriber is desirous of learning of some location to open a grocery store. Will buy whole or part interest or start anew. Correspondence solicited. Address Dick Kellogg or Tuttle Bros., Grd Rapids.

FOR SALE—The desirable residence property at 88 Court avenue. Lot 55x124 feet, with 16 foot alley in rear. Frame house with ten rooms and basement, and good barn. Hard and soft water. Street improvements all made. Rent pays over \$8 per cent on investment, besides insurance and taxes. Terms easy. Address Dick Kellogg or Tuttle Bros., Grd Rapids.

TRUTH, TRUTH—Wishing to quit the business, I will sell my entire stock at a bargain; or, failing to find a purchaser for my whole interest, sale will begin in 30 days to the public at prices that will sell the goods. Any one wishing to find an opening for trade will do well to call and look this town over. It is one of the most desirable homes in Michigan, good school close at hand, churches enough to make it pleasant, and the prospect of a railroad at no distant date all add to the desirable qualities of the place for business and a residence. All inquiries by mail or in person, or truly answered. H. M. Freeman, Lisbon, Mich.

FOR SALE—I have a fine new store building dwelling house and 40 business and dwelling lots in Elmira for sale on easy terms. D. C. Underwood.

FOR EXCHANGE—I have 80 acres of choice hard wood land lying within three and a half miles of Tustin, six acres cleared and 150,000 of cork pine standing on same, which I will exchange for city lots in Grand Rapids or sell on reasonable terms. D. C. Underwood.

Buck & Ross, at Hopkins, have dissolved partnership, the former taking charge of the business. He expects, in addition to the business of general repairing, to engage quite extensively in the manufacture of spring seats.

Cheboygan grocers complain that they have to send outside for all the butter and eggs they sell. In the winter butter is 45 cents a pound and eggs three cents apiece.

### BRISBIN'S BASENESS.

His Character Growing Beautifully Blacker.

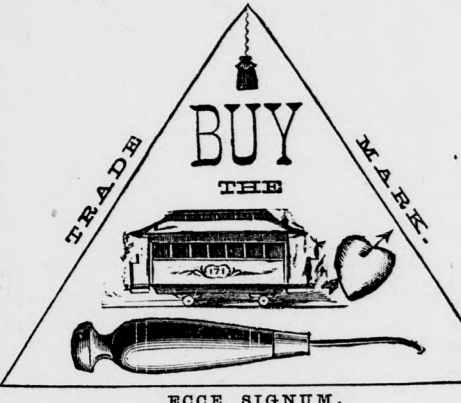
Brisbin, the notorious, still remains at Berlin, but up to the present time no intimation has been received by any of his creditors that he intends paying anything. He is still profuse in promises, but as he has repeatedly disregarded his word in the past, there is no assurance that he will exert himself to make good his promises in the future. Those who have had occasion to converse with him of late, state that he seems lost to all sense of commercial honor, and that his only regret is that his liabilities were not \$10,000, instead of \$5,000. Indeed, he frequently asserts with great gusto that if the time ever comes when he can "try the thing over again" that the experience he has gained in the present difficulty will enable him to handle his creditors with greater loss to them and profit to himself. The utter recklessness and disrepute revealed by such a statement shows the true character—or rather lack of character—of the man, and places him in an exceedingly unfavorable light.

A point upon which Brisbin is continually harping is the damage done his conscience by the revelations of THE TRADESMAN. He declares with all seeming sincerity that he intended to pay his creditors in full, and would have done so long ago had not THE TRADESMAN pitched into him roughshod. The absurdity of such a position is apparent to everyone accustomed to failures and business troubles. Most debtors talk about a surplus when they first fail and boldly assert that their assets are largely in excess of their liabilities. But as time passes, their statements become less confident, and before many weeks have elapsed they modify their figures and propose a settlement that will enable them to save something for themselves. The reasons given for this species of reasoning are peculiar in many respects, and those who are cowardly invariably attribute their change of base to outside causes, while in reality it is due to influences nearer home. As regards THE TRADESMAN, we have endeavored to make Mr. Brisbin honest by appealing to his sense of justice and honor, and afterward to his sense of shame, but we regret to have to admit that he disregarded our advice and as a consequence stands before the world as a craven and a thief.

Previous to the transfer of the stock, a garnishee suit was begun against Mr. Wright the purchaser, by John Caulfield, and there is every probability that it will be made to hold. Brisbin, however, is fertile in schemes to defeat the ends of justice, and it is not unlikely that he will involve his successor in legal complications from which it will be difficult for him to extract himself. That he will exhaust every resource before allowing a single creditor to collect the amount legally due him is evidenced by his previous actions and his daily utterances. Mr. Wright will do well to disregard any advice Brisbin may have to offer, and thus steer clear of the shoals on which the latter was wrecked.

Vanderbilt asserts that business will revive immediately after election. He compares the country to a rubber ball that may be flattened for a time, but will spring up again when hit.

These Goods are Manufactured only by Hamilton Carhartt & Co., 118 Jefferson ave., Detroit, Manufacturers of Men's Furnishing Goods.



### The Gripsack Brigade.

John H. McIntyre entertained his friend, J. J. Amiotte, of Muskegon, during fair week.

Wallace Franklin has returned from Western New York with his wife and daughter, who have been spending the summer in that locality.

Geo. P. Cogswell has engaged to travel for Schmuck Bros., wholesale boot and shoe dealers at Chicago, covering about the same territory as formerly.

L. V. Busley, of Litchfield, has engaged to travel for Cole & Stone, proprietors of the Marshall Shirt Factory, covering Western and Central Michigan.

A. N. Leslie, formerly with I. M. Clark & Co., and later with Fox, Musselman & Lovelidge, is keeping books for a large mercantile house in a Western city.

H. R. Savage has arranged with A. T. Linderman, of Whitehall, to handle his patent breadboard in Michigan, Indiana and Ohio, and is meeting with considerable success.

W. G. Hawkins has gone to his former home at Kenton, Del., for a three weeks' rest. He is accompanied by his wife and daughter. D. C. Underwood will resume his former visits to the Northern trade during Hawkins' absence.

L. A. Caro has formed a partnership with his brother, Fred, under the firm name of Caro Bros., and engaged in the wholesale and retail cigar business at Kansas City. He retains his connection with the Enterprise Cigar Co. for the present.

The wives of many of the local traveling men declare that they saw more of their husbands last week than for many years previously. An unusual number remained at their respective houses to entertain their visiting patrons, who were attracted to the city by the fair.

J. H. Cuddington, traveling representative for Noonan, Hart & Co., tobacco manufacturers at Covington, Ky., had the misfortune to lose \$90 at Sweet's Hotel last Saturday morning. He left the money by mistake on the dressing case of his room, and on returning a short time afterward found it missing. The matter was placed in the hands of the police, but without result as yet.

"Speaking of missing money," said Jim Fox, "reminds me of a little incident in which I was the principal actor down at Holland a number of years ago. I had \$1,800 in currency with me, and had occasion to stay over night at the City Hotel. The house was crowded, and I was compelled to sleep in a room with two beds and two men in

each bed. I put the money under my pillow, and during the night woke up and found it gone. I rushed to the door and found it locked on the inside, so I knew one of the other three men in the room must have the boodle. I determined that none of them should leave the room until searched, and got up and dressed, waiting for the others to wake up. While they were dressing, I pulled on my boots, and found the missing money in the heel of one of them. During the night, I had pushed the roll from under the pillow and it had fallen into the boot, which stood by the head of my bed. My room mates never knew the hard feelings I had toward them that long night."

### Regular Meeting of Post A.

At the regular monthly meeting of Post A, Saturday evening, the following members were present: Wm. Logie, L. M. Mills, L. W. Atkins, Geo. F. Owen, Geo. H. Seymour, J. N. Bradford, D. S. Haugh, W. G. Hawkins, Wallace Franklin and Wm. H. Downs.

President Logie presided and Secretary Atkins officiated as scribe.

At the invitation of the latter, the meeting was held in Mr. Atkins' room, and those present were the recipients of courtesies and hospitality at the hands of the host.

The present status and future possibilities of the organization were discussed in a round-about manner, the intention being to secure the opinion of each one present as to the advisability of continuing in the present pathway or making the membership more inclusive, so as to secure the companionship and co-operation of every reputable traveling man in the city. Messrs. Owen and Mills were the principal champions of the latter proposition, and presented their views on the subject with clearness. They took the ground that it would be impossible to work up any considerable membership, so long as the present restraint exists regarding the admittance of members, and that an organization which would permit the admittance of every Grand Rapids traveler of standing and character would result in more good to the present members and to the fraternity at large. Messrs. Atkins, Hawkins and Bradford took an opposite view of the matter, and gave good reasons for the opinions they held. No decision was reached, the impression being that further time should be given for the consideration of the matter.

The meeting then adjourned, to meet at THE TRADESMAN office Saturday evening, October 25.

R. G. Peters' barrel factory, at Eastlake, near Manistee, turns out 300 salt barrels a day. The staves and heads are made of pine, and the hoops of elm. The full capacity of the factory is 700 barrels a day.

Palmer, Nichols & Co. have now twenty miles of track, including sidings, on their logging railway west of Paris. They have just ordered a new water tank.



## The Michigan Tradesman.

Subscribers and others, when writing to advertisers, will confer a favor on the publisher by mentioning that they saw the advertisement in the columns of this paper.

The following, from the Ovid Union, commends itself to every thinking dealer:

Fowlerville merchants propose to give dead beats 30 days' time to pay up. At the end of that time their names will be posted in the papers and in big letters on bulletin boards. Verily, the day of the dead beat is coming to an end. The man who is all promises and no pay will soon be called upon to toe the mark and give a legal account of his assets. If a man owes an honest debt, there is no good reason why he should not be made to pay it. Some men who always have cash to spend for the luxuries of life, who take in the circuses, saloons, and shows and fun generally, have allowed their creditors to "whistle" for their pay. The game is up, and it is either pay now or else move on.

Talmage, the Brooklyn clerical clown, frequently utters good advice, and the following word to the borrower is worthy of preservation:

The word "borrow" is responsible for nearly all the defalcations and embezzlements of the last few months. When the executor takes from the estate entrusted to his management, he only "borrows." The abiding cashier only "borrows," and makes a Wall street clerk "borrow," and makes a Wall street clerk "borrow." They are all going to put every cent back, for it is only "borrowed." What is needed is a man of giant limb to stand up by Trinity Church at the head of Wall street, and when the word "borrow" comes rolling along, kick it clear to Wall street ferry, and if it strikes on the dock and bounces clear over Columbia Heights and the whole City of Churches, so much the better. Young man, I warn you, by your immortal soul, don't "borrow."

F. Hibbard & Co., the Evert druggists, issue the following appeal to their debtors through a local paper:

We have notified all our debtors three times to call and settle. Many have taken no notice of it, while others have promised and again forgotten their promises. On the 1st week of October we shall publish a list of all names who have neglected to reply to our cards. On the 2d week we shall add to the list all names whose account has been standing six months or over, unless settlement is sooner made. On the 3d week we shall give dates and amounts, that the public may know whom to trust. This list we shall continue to print each week until January 1st, when we shall close them into Loss and Gain account and send each person a receipt in full of account. We hope this will meet the eye of all concerned. The cash trade of a dead beat is as good as any as far as it goes, but put him on your book for a quarter and you not only lose the quarter but lose his trade and good will. Hit or Miss! Live or Die! Survive or Perish! Here goes for the result, and may no honest man resent it.

### Politics and Business.

From the American Union.

The political campaign is opening briskly and the probabilities are that the contest between the ins and outs will be a hot one. There will be an abundance of personal issue in the campaign, but any overwhelming national issue is lacking. As to the desirability of a sound currency, a reasonable reduction of the public debt, civil service reform, the importance of maintaining public water-ways and fostering maritime interests, the retention of the public domain for actual settlers, the suppression of Mormonism, securing political rights to all entitled to them, and many other stock declarations of political platforms, there can be no disagreement.

A point in which business men are interested is in securing a reduction of the taxation, and the business interests of the country should demand that this point should not be covered up by personal issues not lost sight of. The revenues of the federal government are enormously in excess of its legitimate requirements. Taxes are too high. Business of every kind is suffering because the government is taking from the people three dollars where it needs but two. Abuses have grown up under this system of extortionate taxation. The enormous excess of money in the treasury begets extravagance, waste and corruption. We present the spectacle to the world of a people pinched by stagnation in every branch of business, whose capital and labor bring no satisfactory return, with a government rolling in wealth, and a Congress exercising its ingenuity to the utmost to devise schemes for the expenditure of a surplus which ought not to exist.

The people are interested in having that tempting bait for thieves and corruptionists removed. It belongs to them and it ought never to have been taken from them. By common consent both great political parties are relegating this supreme question to the background and turning their attention to personal issues. Tax-payers have a right to demand that this abuse shall not be continued.

A point for business men to remember in this connection is, that Congress and not the President is the power which must give the desired relief from over taxation. There are a good many congressmen to be elected this fall, and those who hold over will desire to so shape their course as to secure a re-election next year. The business interests of the country should make these gentlemen understand very emphatically that their suffrages will not be bestowed upon any man who is not pledged to radical reform in this matter of collecting millions of money from the people which the government has no use for. Then see that the pledges are carried out.

England imports annually about a hundred million dollars worth of butter and cheese.

### Campaign Goods at a Discount.

The want of genuine, old-fashioned enthusiasm in this campaign is nowhere so noticeable as in the amount of campaign goods handled, compared with previous years. Meeting a jobber who is "onto" all the snap advertising dodges, the reporter asked:

"Doing much in campaign goods this year?"

"No, next to nothing. We have got in a large stock of the truck, and I am afraid we are stuck on the stuff."

"What is the cause?"

"There is absolutely no enthusiasm in this campaign on either side. In this regard one side is about as bad as the other."

"How are other dealers doing?"

"It's the same story everywhere. The sales of campaign goods will not reach one-eighth of what they were four years ago."

### One of the Tricks of Trade.

"Yes," said a Monroe street merchant "I always mark the most expensive of my goods as 'sold.' Then when the women read the sign, it makes them crazy to have the same article, and they are so disappointed that I finally promise to try and get them another. Oh, it's a great scheme."

A sample of American cheese in London when analyzed proved to contain neither milk nor any of its derivatives. Its chief ingredients were lard and coloring matter. It came from New York State.

An order of half a million pounds of compressed beef has been given to a Chicago firm, making a total of 740,000 pounds ordered for the Nile relief expedition.

The use of bitter willow in flavoring and coloring tobacco is vehemently denounced by Prof. Deschamps of Paris as causing softening of the brain.

The oil tanks in the Pennsylvania region are uniformly 28 feet high, 90 feet in diameter, and cost \$8,000 each.

A farmer in Mississippi has a field of 160 acres devoted to the raising of peppermint.

### TIME TABLES.

#### Lake Shore & Michigan Southern.

(KALAMAZOO DIVISION.)

Express	Arrive	Leave
Mail	7:00 p m	7:35 a m
Mail	9:35 a m	4:00 p m
All trains daily except Sunday.		
The train leaving at 4 p m. connects at White Pigeon with Atlantic Express on Main Line, which has Palace Drawing Room Sleeping Coaches from Chicago to New York and Boston without change.		
The train leaving at 7:35 a m. connects at White Pigeon (giving one hour for dinner) with special New York Express on Main Line.		
Through tickets and berths in sleeping coaches can be secured at Union Ticket office, 67 Monroe street and depot.		
J. W. MCKENNEY, Gen'l Agent.		

#### Michigan Central—Grand Rapids Division.

DEPART.

*Detroit Express	6:00 a m
*Day Express	12:25 p m
*New York Fast Line	6:00 p m
*Atlantic Express	9:20 p m
ARRIVE.	
*Pacific Express	6:4 a m
*Local Passenger	11:20 a m
*Mail	3:20 p m
*Grand Rapids Express	10:25 p m
Daily except Sunday.	
The New York Fast Line runs daily, arriving at Detroit at 11:59 a. m., and New York at 9 p. m. the next evening.	
Direct and prompt connection made with Great Western, Grand Trunk and Canada Southern trains in same depot at Detroit, thus avoiding transfers.	
The Detroit Express leaving at 6:00 a. m. has Drawing Room and Parlor Car for Detroit, reaching that city at 11:45 a. m., New York 10:30 a. m., and Boston 3:05 p. m. next day.	
A train leaves Detroit at 4 p. m. daily except Sunday with drawing room car attached, arriving at Grand Rapids at 10:25 p. m.	
J. T. SCHULTZ, Gen'l Agent.	

#### Detroit, Grand Haven & Milwaukee.

GOING EAST.

*Steamboat Express	Arrives	Leaves
*Through Mail	6:10 a m	6:20 a m
*Evening Express	10:15 a m	10:20 a m
*Atlantic Express	3:20 p m	3:55 p m
*Mixed, with coach	9:45 p m	10:45 p m

GOING WEST.

*Morning Express	Arrives	Leaves
*Through Mail	12:40 p m	12:55 p m
*Steamboat Express	5:00 p m	5:10 p m
*Mixed	10:30 p m	10:35 p m
*Night Express	5:10 a m	5:30 a m
Daily, Sundays excepted.		
Passengers taking the 6:20 a. m. Express make close connections at Owosso for Lansing and at Detroit for New York, arriving there at 10:00 a. m. the following morning.		
Parlor Cars on Mail Trains, both East and West.		
Train leaving at 10:35 p. m. will make connection with Milwaukee steamers daily except Sunday and the train leaving at 5:10 p. m. will connect Tuesdays and Thursdays with Goodrich steamers for Chicago.		
Limited Express has Wagner Sleeping Car through to Suspension Bridge and the mail has a Parlor Car to Detroit. The Night Express has a through Wagner Car and local Sleeping Car Detroit to Grand Rapids.		
D. POTTER, City Pass. Agent.		
GEO. B. REEVE, Traffic Manager, Chicago.		

#### Grand Rapids & Indiana.

GOING NORTH.

Cincinnati & G. Rapids Ex.	Arrives	Leaves
Cincinnati & Mackinac Ex.	9:00 p m	11:00 p m
Ft. Wayne & Mackinac Ex.	9:20 p m	10:25 p m
G'd Rapids & Cadillac Ac.	3:55 p m	5:00 p m
G'd Rapids & Cadillac Ac.	7:40 p m	7:10 a m

GOING SOUTH.

G. Rapids & Cincinnati Ex.	Arrives	Leaves
Mackinac & Cincinnati Ex.	6:30 p m	7:00 a m
Mackinac & Ft. Wayne Ex.	4:10 p m	4:35 p m
Cadillac & G'd Rapids Ac.	10:25 a m	11:42 p m
Cadillac & G'd Rapids Ac.	7:40 p m	7:10 a m

All trains daily except Sunday.

SLEEPING CAR ARRANGEMENTS.  
North—Train leaving at 10:30 o'clock p. m. has Woodruff Sleeping Cars for Petoskey and Mackinac City. Train leaving at 10:25 a. m. has combined Sleeping and Chair Car for Mackinac City.  
South—Train leaving at 4:35 p. m. has Woodruff Sleeping Car for Cincinnati.  
C. L. LOCKWOOD, Gen'l Pass. Agent.

#### Chicago & West Michigan.

*Mail	Leaves	Arrives
*Day Express	9:15 a m	4:00 p m
*Night Express	12:25 p m	10:45 p m
*Mixed	8:35 p m	6:10 a m
*Mixed	6:10 a m	10:05 p m

\*Daily. \*Daily except Sunday.

Pullman Sleeping Cars on all night trains. Through parlor car in charge of careful attendants without extra charge to Chicago on 12:25 p. m., and through coach on 9:15 a. m. and 8:35 p. m. trains.

NEWAYGO DIVISION.

Mixed	Leaves	Arrives
Express	5:00 a m	5:15 p m
Express	4:10 p m	8:30 p m
Express	8:30 a m	10:15 a m

Trains connect at Archer avenue for Chicago as follows: Mail, 10:20 a. m.; express, 8:40 p. m. The Northern terminus of this Division is at Baldwin, where close connection is made with F. & P. M. trains to and from Ludington and Manistee.

J. H. PALMER, Gen'l Pass. Agent.

## MUSKEGON BUSINESS DIRECTORY.

### ORCUTT & COMPANY,

WHOLESALE AND COMMISSION

Butter, Eggs, Cheese, Fruit, Grain, Hay, Beef, Pork, Produce

Consignments Solicited.

MUSKEGON, MICH.

### Kline's Patent Candler and Egg Carrier.

The Best on the Market.

Can be made any Size, Round or Square, with any Capacity. State Territory for Sale by G. C. SAYLES, Sole Agent for the United States, P. O. Box 1973, Muskegon, Mich.

## ANDREW WIERENGO,

Wholesale

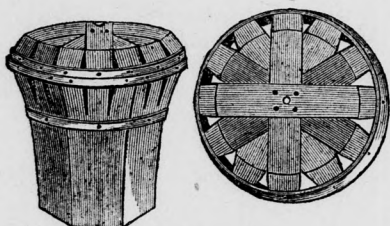
## GROCEER,

WIERENGO NEW BLOCK

Pine Street

Muskegon, Mich.

## TO FRUIT CROWERS



Prices the Lowest.  
Quality Guaranteed.

## MUSKEGON BASKET FACTORY!

Is now in full operation manufacturing all kinds of

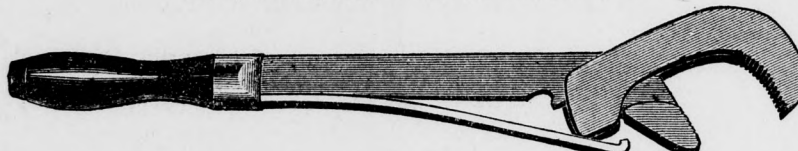
FRUIT PACKAGES, ETC.

## MUSKEGON NOVELTY IRON WORKS

Manufacturers of the

## Williams' Patent Novelty Pipe Wrench

Best, Strongest and Most Durable Made.



We also build Mill and Marine Engines and conduct a General Machine Shop, Blacksmith, Foundry and Boiler Shop Business. 361 Western Avenue.

## S. S. MORRIS & BRO.,

PACKERS

—AND—

## Jobbers of Provisions,

CANNED MEATS AND BUTTERS.

Choice Smoked Meats a Specialty.

Stores in Opera House Block, Packing and Warehouse Market and Water Street.

## W.D. CAREY & CO.

Successors to Carey & Lander,

GENERAL

## Commission Merchants

—AND JOBBERS OF—

Fruits and Produce.

ORDERS PROMPTLY FILLED. BEST GOODS AT LOWEST PRICES.

## Choice Butter a Specialty!

BANANAS, LEMONS, EGGS, CHEESE, VEGETABLES, APPLES, CIDER.

Careful Attention Paid to Filling Orders.

## M. C. Russell, 48 Ottawa St., G'd Rapids.

## CLARK, JEWELL & CO.,

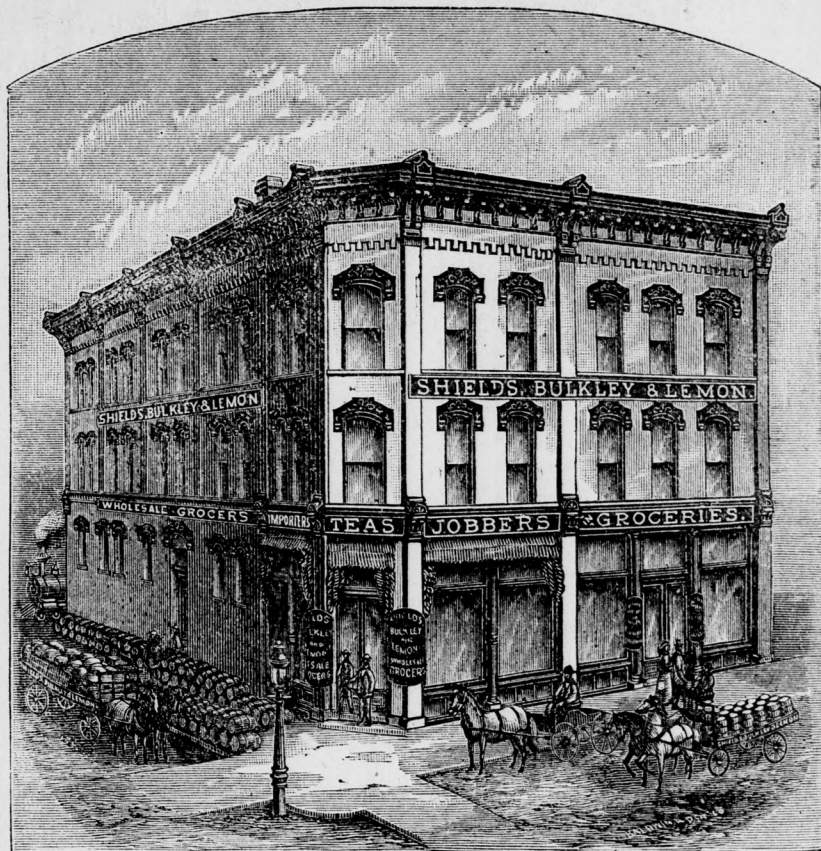
WHOLESALE

## Groceries and Provisions,

83, 85 and 87 PEARL STREET and 114, 116, 118 and 120 OTTAWA STREET,

GRAND RAPIDS, - - - MICHIGAN.

## SHIELDS, BULKLEY & LEMON,



## IMPORTERS

—AND—

## Wholesale Grocers,

Cor. Ionia & Island Sts., Grand Rapids.

## New Japans.

We invite the special attention of the trade to several large invoices of the new crop of 1884-5 Japan Teas, including all grades of Pan Fired, Basket Fire and Sun Cured, and embracing about 1,200 chests in all, which we have recently received per the Pacific Steamers San Pablo and City of Rio de Janeiro. These Teas are positively our own importation, and we believe we are safe in saying that they are the first Teas ever imported to this market direct from Japan.

They are selected with a view to the wants of Michigan trade and our friends will do well to send for samples and quotations before buying new Teas.

## Soaps.

Again we remind the Trade that we are the Sole Agents in this market for the well-known and popular Soaps of LAUTZ BROS. & CO., Buffalo, N. Y. Below we mention a few of their best-known brands:

Acme,	Towel,	Napkin,	Best American,
Palma,	Shamrock,	Nickel,	White Marseilles.
White Cotton Oil,	Gem,	Stearine,	Boss,
Blue Danube,	Mottled German,	Lautz Soap,	Savon Republique,
Master, etc.			

These goods we sell regularly at the Manufacturers' Prices, and deliver them in 10-box lots and upwards to all rail points in Michigan, freight prepaid. Please send for price-lists and samples. See quotations on Grocery Page.

## Starch.

We are also the Sole Agents here for the NIAGARA STARCH WORKS' Starch, of Buffalo, N. Y., which we sell at the manufacturers' prices, freights prepaid on all shipments of 10 box lots and upwards to all railroad points in Michigan. Send for price lists. See prices on Grocery page of this paper.

## Value Cigars.

We have received the agency for the new Value Cigar, the best five cent on earth, and are prepared to furnish every merchant who buys the same with presents for every purchaser of a single cigar, consisting of elegant Seth Thomas' clocks, fine meerschaum and briar pipes, gold and silver plated tobacco and match boxes, etc., etc. These cigars we furnish to the trade at \$35 per 1,000, in lots of 1,000. Express prepaid on all mail orders. Send in your orders for a trial lot of 1,000.

## Fancy Groceries.

We carry not only a complete line of staple goods, but also a full assortment of everything in the Fancy Grocery department, and are now considered headquarters in this line. Please send for Circulars and Price-lists relative to this department. Parties desiring new stocks will find it to their decided advantage to come and see us before purchasing.

Crosse & Blackwell's English Pickles.	Curtis Bros.' Salad Dressing.
Lea & Perrins' English Sauce.	Durkee & Co.'s " "
Holford's " "	A. Lusk & Co.'s California Peaches.
Piccadilly " "	" " Green Gages.
Colman's " Mustard.	" " Apricots.
James Epps' " Breakfast Cocoa.	" " Egg Plums.
Choice Brands of French Peas.	" " Pears.
" " Mushrooms.	" " Quinces.
" " Italian Macaroni, 1 lb pkg.	" " Grapes.
" " Vermicelli.	" " Cherries.

Queen Olives, 16 oz and 27 oz. bottles. China Preserved Ginger, all size jars, French Capers, genuine imported in bottle. Knowles & Anderson's Jams and Jellies. Choicest Salad Oil, Antonini & Co., Leghorn.

We are sole agents for the Rochester Ready Cooked Food Co.'s Desiccated and Cooked Oat Meal, Hominy, Wheat, Beans and Peas. Send us a trial order for these goods. All correspondence and mail orders receive prompt attention.

## SHIELDS, BULKLEY & LEMON.