

Michigan Tradesman.

VOL. 8.

GRAND RAPIDS, WEDNESDAY, APRIL 29, 1891.

NO. 397

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20 LYON ST., - GRAND RAPIDS.

ANGUS M'PHERSON.

A True Story of How a Boy Saved a Store.

Written for THE TRADESMAN.

Angus McPherson, one of my boy acquaintances, was of Scotch parentage, and, as I think of him now, he was the nearest perfection in character of any boy of his age I ever knew. To my mind, he seemed to have no faults, and I frequently remarked to my mother that he was "a boy man." At an early age, both of us occupied humble places in two different stores in the village in which we lived, and it is no wonder that we soon became firm friends. In those days, boys of our age—about 14 years—were expected to be ready for business at 6 o'clock in the morning and to retire at 9 p. m. Angus and I were both fond of fishing with rod and line and, having no other time to indulge in the sport, we would often rise in summer at the first peep of day, repair to a stream, half a mile distant, and enjoy ourselves for an hour and a half before breakfast. In the autumn, we went to the forest together after chestnuts and, when a holiday came, we would be found in each other's company. Sometimes other boys would accompany us, but in all our boyish deliberations, it was Angus who was chosen to decide. Somehow, Angus and myself were always in partnership and neither of us rarely enjoyed any pleasure alone. If one had any fruit or lunch, it was shared freely with the other, and we always threw our fish into the same pail of water as we caught them and, when ready for home, they were as nearly equally divided as our judgment could determine. If a child or an animal was found in distress, the sympathies of Angus were at once enlisted and he always found a moment's time to relieve it and care for its safety. I speak of these excursions and characteristics of Angus to show the innate goodness of the boy, for all this is only a preface to my story. He was, moreover, a very thoughtful and observing boy; careful, cautious and trustworthy in the store. Anything out of its place about the building at once attracted his attention. He was watchful of his employer's interest in seeing that spigots in barrels and kegs were properly turned, that no leakages might occur, and that all doors and windows were fastened at night. He was not in any sense a garrulous boy, yet one whose eyes and ears were constantly in use and alert. Between him and his employer, Mr. Black, there was always the most cordial feeling, and the boy gratefully appreciated the situation. He had been in the employ of Mr. Black about a year and a half, and while one day busy about the store, he heard him say to his clerk and book-keeper:

"Tom, I must start for Montreal by the morning stage to-morrow, as the business will not admit of further delay. You will have to do the best you can with the help of Angus while I am gone. My insurance policy on stock and building will expire in a few days and it will be two or three weeks before I can renew

it, but, as there are no fires in the building now and as it stands sixty feet from any other, I hope, by being careful, all danger will be avoided until my return. My loss at the present time, without insurance, would be at least \$5,000. I must, therefore, caution you to be watchful of those who smoke about the store and to examine the rooms carefully before leaving at night."

This knowledge was sufficient to cause anxiety and vigilance on the part of Angus, even without the least hint that he ought to exert them—anxiety, because he had long known that Tom drank too much intoxicating liquor and was liable to become oblivious to all that might occur at such times. He carried a key to the store, however, and felt it to be his duty, while Tom watched the store, to watch him.

About a week after Mr. Black left home, I was visiting Angus in his room at his employer's house. The short summer evening had passed away rapidly and pleasantly to us, and we were hardly prepared to hear the old clock strike 10, when, grasping his hat, Angus said: "You amuse yourself with those books while I visit the store and see that all is right and then I will return and you remain with me to-night."

"Nonsense," I replied, "why visit the store when you know that Tom sleeps there, and he is probably in bed long ago?"

"I have not missed going back to the store every night before I slept, ever since Mr. Black left home, and I should not sleep unless I go now," he answered.

"Then, if you must go, I will accompany you," I rejoined, and we left the house together. The store was at least a quarter of a mile distant and in the opposite end of the village. With a cloudy sky and no street lamps except in front of the hotel, the streets at this time of night were not only dark but nearly deserted. As we came within a short distance of the store, and naturally cast our eyes upward to obtain an outline of the building against the sky, we were astonished at seeing a high column of smoke lazily issuing from its only chimney. An exclamation of alarm came from us both at the same instant, and our steps were quickened into a run. As Angus hastily unlocked the door, a volume of smoke rolled into our faces, almost driving us back. A moment after, we could discern through the smoke and darkness a flickering flame on the floor near the back end of one counter and the outlines of two men lying on the floor near it. But few words were spoken by either of us, for we were badly frightened, yet we both seemed to think and instantly act in concert. It was impossible to see who the men were, but we rushed through the smoke and I seized one of them by the arms while Angus took hold of his legs and, together, we carried and dragged him out the door. He made no movement and, although the body was warm, he was apparently dead. We ran back for the other man and was dragging him out, also, when he suddenly resisted

our efforts and commenced to swear at us in broken sentences. The voice was Tom's, and he was evidently very drunk. In leaving the door open, most of the smoke had passed out, but the fresh air had fanned the flames, which were eating their way into a board partition in an alarming manner. I at once ran for help, leaving Angus to do what he could with a pail of water at hand. My cries of "Fire!" in a frightened, boyish treble, and my pounding against the doors of several buildings soon brought us aid and, although much damage had been done, the building and contents were saved. When a light was obtained, the remains of a bacchanalian feast was on the end of one counter and the lamp lay upon the floor, with its glass font broken, and the burning fluid—a compound of rectified turpentine and alcohol—had evidently caused the fire. The liquor and the smoke together had overcome the two men and in twenty minutes more, had we not arrived, both would have been dead and the building and contents past saving. It appeared that Tom had invited one of his boon companions to partake of a cold lunch that evening and, as the store contained liquors of various kinds, the mixed drinks became master of the situation. It was nearly morning before a physician could be certain that Tom's friend would live, while Tom himself was most of the time in a maudlin stupor or crying from pains caused by burns upon his neck and face. He carried the scars of his debauch through life.

The store was closed until Mr. Black's return, when Tom was at once discharged, and another man placed in his position. The praise of Angus McPherson was on every tongue in the township, and Mr. Black not only thanked him warmly for his thoughtfulness and heroism in saving both life and property at a time when it would have been utter financial ruin to Mr. B., but also presented him with a substantial reward. As Angus became older, Mr. Black gave him an interest in the business, and when his old employer died, he was enabled to continue the business on his own account in the same building. I have not seen Angus for many years, although I hear from him occasionally, and learn that he has made a success in life and is a model man and citizen, as he was a boy.

A Confidence Game Worked Years Ago.

Written for THE TRADESMAN.

"When I was younger in the business than I am now," said an old merchant, "I treated every one as if strictly honest until I found out he was a rogue. Now, however, I reverse the axiom (in my mind only, of course) and while outwardly treating all courteously, I am constantly weighing both the words and actions of my customer. Whether there were any less percentage of scoundrels and thieves fifty years ago than now may be questionable, but it is certain that far less successful swindling and cases of burglary occurred.

"In the first store of my own, soon after my marriage, a German lad seventeen years was all the help I ordinarily required. My residence was adjoining the store and, if crowded with customers or it became necessary for me to be absent, my wife would take charge of the business. At one time, I was called away from home for twenty-four hours at a season of the year when business would

hardly permit me to be absent, yet my better half assured me that, with our faithful Peter to assist her, I need feel no anxiety regarding the store. I will relate what occurred as nearly as possible in the language of my wife, who was deeply mortified over the loss:

"The day you left home was a busy one in the store from early until late and it was about the middle of the afternoon when three ladies, apparently from different stations in life, came in almost at the same time. Whether they were strangers to each other, I could not determine. Each seemed to be purchasing for herself only and paid no attention to one another. They all remained about twenty minutes, in the meantime selecting and paying for goods to the value of two or three dollars each. One of them was waited upon by the German boy, while my attention was directed to the other two. Each one finished her shopping and left the store alone. The last one remaining, I was waiting upon myself. She was a middle aged woman, apparently a well-educated lady, and, among other goods, she had been examining minutely a piece of heavy black satin—a kind of goods at that day very fashionable for both sexes who could afford it. In gentlemen's dress suits this was the material for the vest, and ladies used it for either basque or skirt. She wanted at least six yards, if it would match in weight and texture a piece of goods at another store not more than one block from us. She was a long time examining it and turned from it reluctantly. Then she remarked, 'I am very anxious to have the dress pattern I mentioned, provided this satin will match. I am a stranger to you, but will you please allow me to deposit \$20 with you and take this piece to the store. I will not be away more than fifteen minutes.' 'As the store is so near to us, and it will only occupy a few moments, it is not necessary to leave any deposit,' I replied. 'Take it along and I trust that both of us may make a sale.' 'I would prefer that madam would retain the money as an evidence of honorable intentions,' she answered, as she placed four bank notes on the counter, and took up the piece of satin. 'You need not tie up my other goods until I return, as I hope to want this also,' she further added, as she passed out the door. By this time, other customers were waiting and, laying aside the strange lady's recent purchases, I was again busy and a full hour and a half passed away before the lady or the satin were again thought of. Alarmed at the long absence—particularly as she had not paid for the other goods selected—I at once sent the boy to the store to enquire about her, but only to learn that no such person had been there, neither could she be found."

"The most singular part of this incident was that, although the money was so well executed as to almost defy detection, the woman was not attempting to utter any of it in our part of the country, but was paying her bills in gold and silver and simply using this money as security for goods loaned (as at my store) while she could get away with and place them in the hands of a fence. At another town, about thirty miles from us, while leaving her security as usual, the money was detected as spurious before she left the store. She was arrested, her ill-gotten gains advertised, and among those yet in her possession, though in a somewhat damaged condition, was our ten yards of black satin. The woman eventually served a long term in prison."

LEMON & WHEELER COMPANY,

IMPORTERS AND

Wholesale Grocers

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Dealers in Illuminating and Lubricating

-OILS-

NAPHTHA AND GASOLINES.

Office, Hawkins Block.

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BULK STATIONS AT

Grand Rapids, Big Rapids, Cadillac, Grand Haven, Ludington, Howard City, Muskegon, Reed City, Manistee, Petoskey, Allegan.

Highest Price Paid for Empty Carbon and Gasoline Barrels.

COUPONS VS. PASS BOOK.

Experience of a Merchant Who Has Used Both Systems.

Written for THE TRADESMAN.

"Ten pounds of sugar and two pounds of coffee!" and the speaker turned away from the desk and walked back and forth with much impatience. "Morgan!" and the man again stopped in front of the desk, "you have positively mixed up some one's account with mine. I never had those two items; and you have read over other smaller items that don't belong to my account, but they are so trifling that I thought I would say nothing about them; but read on."

The merchant did as requested.

"Stop right there, Jim!" said the customer, rather familiarly, as the grocer had continued reading. "You say fourteen pounds of ham? Now, I'll just bet you the entire amount of that account that that fourteen pounds of ham was on my bill last month, and you know that I never bought but one ham of you in my life."

"I know the ham was on your last statement," replied the grocer, "but you never paid the bill! That part of the business, and a very important one, you have probably forgotten."

"Do you mean to say that I didn't pay that bill last month?" The customer said this in almost too loud a voice, and with a rising inflection.

"You certainly did not," was the reply of Mr. Morgan, "as you well know that I always receipt your bills when you do and if you can produce that one, you will find it not only unpaid, but the same articles carefully placed with this month's supplies, yet I add nothing to your account for my extra labor and trouble."

"Well, may be you are right," said the customer, "but I would have sworn that ham was paid for anyway. However, you just receipt that bill, and here's the money, and I guess I'll trade elsewhere awhile, as I am not quite satisfied with your book keeping."

"I regret you should think anything is wrong with your account," replied the grocer, "and I would be willing to take a day's time to convince you of your error, as I dislike losing a customer in this way."

"I think it best that we separate at present, Mr. Morgan," was the petulant reply, and the man took up his receipt and left the store.

"It must be very unpleasant," said I to the merchant, as the man closed the door, "to oblige people in the way you do and then have them imagine you are attempting to defraud them?"

"Merchants have many such customers," was the reply, "and, of course, that is the most unpleasant part of the credit system. Still, we know that even honest and honorably people may occasionally be out of ready money, and require time to pay for a few articles they need at once, and I want some way of accommodating them, without feeling nervous over it; but I also desire to have the favor appreciated."

I was well acquainted with James Morgan, and knew he would not knowingly wrong a customer in any manner, and I had watched with interest the result of his attempted settlement with a careless, if not a churlish customer, and as I rode homeward on the train that evening, I wondered if something could not be done to avoid such a scene as I had witnessed.

Six months afterwards I again found myself in the same village and, remembering the above incident, I was prompted to call upon Mr. Morgan again. He was busy at the moment, but soon found time to chat with me, and I could see he was cheerful and elated with success. Touching him gently on the arm, I smilingly asked in a low tone, "How is the credit business?"

"Oh, I remember," he replied, "you were here once when I had a settlement with Andrew Harding, and he paid up and left me as I supposed, for good. Do not be surprised when I tell you that Andrew is now one of my best customers. His wife convinced him that his account with me was entirely correct, and that he had never paid any bill twice. Sit down," he continued, "while I tell you that, at last, I have found the true way to avoid all such scenes as you witnessed, and it works to a charm. Do you know anything about a system of credit coupons or checks, now quite extensively used by merchants, and by all those manufacturers who are selling merchandise in connection with their business?"

"I have heard of them," was my reply.

"It is the only true way for merchants to accommodate their customers," said Mr. Morgan. "They pay me from \$1 to \$20 for a book of the coupons, so arranged that any person can make the right change, and these coupons are cash at the store from which they are issued, and are so acknowledged by the merchant. Of course, all parties must exercise the same care with them that they would with the cash itself, for, if lost, there is no redress. By an examination of their books, customers may always know in a moment exactly how much they buy, and will be certain that all has been paid for, and there can be no wrangling over accounts."

"But," said I, "suppose I have not the ready cash to pay for this little book, what then?"

"In that case, if I deem you responsible, I ask you to sign a note at hand for the amount; or, if not, or you are a stranger to me, I ask you to please get an endorser acceptable to me, and you can have the coupons. This note I can place in the bank and thus obtain the use of the money if necessary."

"Being obliged to trade with you, after having purchased the coupons, do not customers feel as if in your power and that you might charge them more for goods?" I inquired.

"Not at all," was the reply. "Why should they? In fact, my experience has been just the reverse. They sometimes ask if I cannot sell an article for less, and jokingly say, 'This is cash, you know!' 'It is,' I reply, 'and if it were gold coin, I could make no difference.' They well know that by such a system. I can by no possibility suffer loss, and, therefore, it is to my own best interest to retain every customer. Why, my friend, business never moved along half so pleasantly as now. There are always a few whose notes would be worthless, and those I am obliged to refuse or ask them to get an endorser, but I do it in such a kindly manner they take no offense, and when they have money or produce to sell they still trade with me. Formerly, I kept my own books. Having none to keep at present, I save the services of one clerk and, being always present at one of the counters in person, my eyes are over all. I would not be without

these coupons for 100 times what they cost, for aside from the losses incident to the pass book system, the annoyances and ill-feeling with customers takes away all the pleasure and satisfaction of doing business. Even the customers are benefited in many ways by this system. I know that it causes them to use this kind of money, so to speak, with much foresight and prudence. They hesitate before making purchases, to be sure they can afford it; often look over their book to see how much is remaining and if one book of coupons is expended too soon, they feel sensitive about asking for another. 'Why,' said a man to me last week, 'you know, Mr. Morgan, how it was formerly, when I had an open account with you. Every member of my family, old enough to get to the store, was buying something, and when your

account was presented for settlement, the amount always surprised us. It was impossible for wife and I to know every item that was purchased, and we often thought there were some mistakes, yet, having much confidence in your integrity, we said nothing. It is a continual check upon our expenditures, by always being before us, and we seldom see a coupon removed without a thought of its value. Thus, to my family, at least, the system is an actual saving to us.' I am positive," said Mr. Morgan, "that no system so desirable for both merchant and customer was ever before devised, or one that will, after a single trial, always meet with such universal approval."

Portland—Mrs. L. K. Showman is succeeded by Miss Minnie Brace in the millinery business.



RINDGE, BERTSCH & CO.

GRAND RAPIDS.

Buy our Custom Made River Boots and Shoes. We make the Correct Styles in River Goods. The bottom stock is more solid and the fitting on the upper is stronger than any other lines made. Our New Spring lines have proved great sellers.

Spring & Company,

IMPORTERS AND WHOLESALE DEALERS IN

Dress Goods, Shawls, Cloaks, Notions, Ribbons, Hosiery, Gloves, Underwear, Woolens, Flannels, Blankets, Gingham, Prints and Domestic Cottons.

We invite the attention of the trade to our complete and well assorted stock at lowest market prices.

Spring & Company.



AMONG THE TRADE.

AROUND THE STATE.

Morley—Strope & Lamb succeeds Henry Strope in general trade.

Reading—C. C. Wood, meat dealer, has removed to Montpelier, Ohio.

Reading—T. S. Ewing has sold his drug stock to F. L. Shirley & Co.

Lansing—Fuller Bros. succeed Chas. Maynard in the grocery business.

Caro—L. A. Phelps succeeds J. D. Wilsey & Co. in the grocery business.

Charlotte—Donovan & Packard succeed Donovan & Vanderhoof in the furniture business.

Otsego—Doud & Co., late of Goshen, Ind., have embarked in the dry goods and notion business.

Northville—C. W. Horton & Co. succeed C. M. Joslin & Co. in the dry goods and grocery business.

Perrinton—J. A. Crawford has sold his grocery stock to D. M. Brown and purchased the boot and shoe stock of C. N. Cowles.

Rockford—C. O. Cain has traded his farm near Sparta for the D. R. Stocum general stock and building and will continue the business here.

Morley—J. S. Barker has admitted his son, Vettie, to partnership in the hardware business and the new firm will hereafter be known as J. S. Barker & Son.

□ Pine Grove—J. W. Marvin has sold his general stock to E. Mason, who will continue the business. Mr. Marvin will immediately take up his residence in California.

MANUFACTURING MATTERS.

Standish—The Standish Stave & Heading Co. has been incorporated, with a capital stock of \$15,000.

Detroit—The Walnut Lumber, Coal & Mineral Land Co. has been incorporated, with a capital stock of \$250,000.

Mecosta—M. Carman has shipped his shingle mill to Trout Lake, where he expects to resume operations by May 20.

St. Ignace—It is rumored that Salling, Hansen & Co., of Grayling, may purchase the plant of the Mackinaw Lumber Co., at this place.

West Bay City—A Detroit syndicate has purchased a tract of land here, and report says that the Michigan Car Works are to be removed here, although the rumor is not generally credited.

Tawas—The Tawas Manufacturing & Improvement Association, which recently purchased the Sibley & Bearinger sawmill, has overhauled it, putting in a new circular rig, top saws and other improvements.

Gladwin—Cooper & Son have purchased the shingle mill of J. Thorington, near Howry's Station, together with 1,000 acres of shingle timber. They have also purchased the timber on 5,000 acres of the Howry tract.

Detroit—The E. W. Leech Hardwood Lumber Co. has been incorporated, with a stock of \$10,000, of which \$3,000 is paid in. The stockholders are Rachel M. Leech, Calvin A. Hunt and Edward W. Leech, of Detroit.

Woodville—The West Michigan Lumber Co. has sold 10,000 acres of land in Newaygo county, including a 1,000 acre stock farm near Diamond Lake. The land is excellent for farming and fruit raising purposes and it is understood that the purchasers intend to colonize it.

Saginaw—S. & C. Stone, who have

operated a shingle mill here several years, have purchased the Wells-Stone shingle mill, and will operate two mills this season. The Wells-Stone mill was formerly owned by E. R. Phinney, and subsequently by J. H. Freeney, who failed, and the property passed into the hands of the Wells-Stone Mercantile Co.

Saginaw—Eaton, Potter & Co., who have operated a sawmill here since 1872, have sold their property to W. H. Carnbrey, A. G. Wall and T. K. Webber, who have begun refitting the mill. Carnbrey and Wall have had considerable experience, the former having long been foreman of the mill and A. G. Wall has for several years been connected with the Tittabawassee Boom Co. They have no standing timber, but will fill sawing contracts for others.

Detroit—McLaughlin Bros. & Co., cigar manufacturers at the corner of First and Larned streets, and operating a retail store at 36 Monroe avenue, have made an assignment to D. R. Currey. The assets are estimated at \$30,000 and the liabilities at \$21,000, so if the firm can get an extension of time from their creditors, who are mostly Eastern parties, they expect to meet obligations in full. The firm recently bought out Ed. Burk & Co., and the assignment was caused by their inability to raise enough funds to run both places of business.

A Little Ahead of Michigan.

The Massachusetts Senate has passed the following bill:

Section 1. All persons, companies and corporations owning and operating sleeping cars in this commonwealth are hereby declared common carriers.

Sec. 2. Whenever any person or persons shall pay for the use and occupancy of a lower berth in any sleeping car in this commonwealth, such person or persons so paying for, and occupying, such berth, shall have the right to say to the conductor, porter, or other person in charge of such sleeping car, whether the upper berth shall be opened or closed until such upper berth is actually sold and occupied, and it shall be the duty of such person, company or corporation owning or operating such sleeping car to comply with the request of such person or persons, who have paid for the use of such lower berth.

Sec. 3. Any person, company or corporation refusing to comply with the provisions of this act shall be deemed guilty of a misdemeanor, and, upon conviction, shall be fined not less than \$50 nor more than \$200.

THE TRADESMAN is in receipt of anonymous communications from Holton and Hawkins, which are not admissible to its columns in the absence of reputable sponsors.

EDMUND B. DIKEMAN

THE GREAT

Watch Maker
and Jeweler,

44 CANAL ST.,

Grand Rapids, - Mich.

OF COURSE YOU WANT



SOMETHING

To Liven up Trade!

Every wide-awake merchant expects to keep a place in the procession and secure his share of patronage, and the pointer we wish to give is, if you are not already selling Woolson Spice Co's Crushed Java in Tin Cans, you should at once place an order, for its sales are immense.

Buy it only in Tin Cans.

Read the following description:



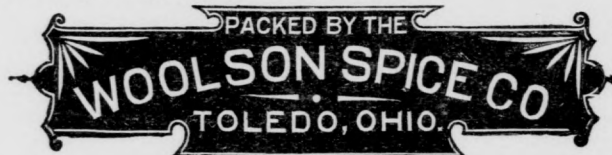
This Coffee is a blend of exceeding merit, and produces an excellent and satisfactory result in the Cup. Being roasted by improved methods and by Natural Gas, its superiority is assured.

Packed in our Air-Tight Tin Fruit Can,

The absolute retention of Flavor and Aroma is secured, and the results of atmospheric and other outside influences are prevented.

SAVE THIS CAN.

The Can in which this Coffee is packed, is the regulation Tin Fruit Can, and its use to Housewives and consumers generally, will be quickly indicated for the canning of fruits or vegetables after the Coffee has been used. As its value is five cents, it will be readily seen that the cost of the Coffee is correspondingly lessened.



—AND—

FOR SALE BY JOBBERS EVERYWHERE

CURTISS & CO.,

WHOLESALE

Paper Warehouse.

FLOUR SACKS, GROCERY BAGS, TWINE AND WOODEN WARE.

Houseman Block,

Grand Rapids, Mich.

Jennings'
Flavoring Extracts

Are Acknowledged the Most Profitable.

SEE QUOTATIONS.

GRAND RAPIDS GOSSIP.

Wm. L. Smedley has sold his grocery and notion stock at 168 Fourth street to A. M. Stover.

D. Mansfield has engaged in the grocery and boot and shoe business at Remus. The Olney & Judson Grocer Co. furnished the groceries. The boots and shoes were purchased in Detroit.

A. Vidro has removed his dry goods and grocery stock from 257 and 259 Fourth street to his new two-story brick store building at 186, 188 and 190 Stocking street. Mr. Vidro begun business on Fourth street nearly ten years ago in a store 16x30 feet in dimensions. As an index of the change which has taken place in the meantime, it is only necessary to note that his floor space has been increased from 480 to 6,528 square feet, during which time the clerical force has been increased from one man to five persons. Mr. Vidro's success is a standing rebuke to the statement, frequently repeated, to the effect that there is "no longer any money in business."

Purely Personal.

A. C. Adams, the Morley grocer, was in town Monday on his way home from Bradley, where he was called by the serious illness of his father.

Irving Kemp, formerly billing clerk for Studley & Barclay, has taken the position of assistant book-keeper for the Lemon & Wheeler Company.

S. T. McLellan, who has been engaged in general trade at Denison for the past ten years, is very low with paralysis and his death is momentarily expected.

Walter A. Smith is still confined to his home with a serious attack of la grippe and his recovery is not so rapid as his friends could desire.

The wife of Frank Parmenter is seriously ill with erysipelas.

David Holmes, the versatile manager of the West Michigan Lumber Co.'s store, at Woodville, was in town Saturday.

For the finest coffees in the world, high grade teas, spices, etc., see J. P. Visner, 304 North Ionia street, Grand Rapids, Mich., general representative for E. J. Gillies & Co., New York City.

Resort Notes.

The Universalist Resort Association has begun the erection of a commodious hotel at Ne-ah-ta-wanta and is also putting in a system of water works. The construction of the hotel is under the management of Kirkpatrick, of Charlevoix.

The Traverse Point Association and the Universalist Resort Association will run a joint excursion from Grand Rapids to their resorts on May 12. Half fare has been arranged for over either the G. R. & I. or C. & W. M.

J. H. Wonderly and Mrs. M. V. Aldrich, of this city, have each arranged to erect \$3,500 cottages at Old Mission the coming season.

The *Onkama* will run between Elk Rapids and Northport this season, touching at Old Mission and Sutton's Bay. The route from Traverse City to Old Mission will be by boat from Traverse City to Mapleton Dock, thence by stage to Old Mission.

The first shipment of the celebrated "Riverside" cheese was received by the Ball-Barnhart-Putnam Co. Monday, but was all sold in advance of its arrival to dealers who have handled the brand for years and are acquainted with its merits.

A sugar fifteen times sweeter than cane sugar and twenty times sweeter than beet sugar is reported by a German chemist from cotton seed meal. It cannot be sold to compete with the ordinary article.

Playing Cards

WE ARE HEADQUARTERS

SEND FOR PRICE LIST.

Daniel Lynch,

19 So. Ionia St., Grand Rapids.

PERKINS & HESS
DEALERS IN
Hides, Furs, Wool & Tallow,

NOS. 122 and 124 LOUIS STREET, GRAND RAPIDS, MICHIGAN.
WE CARRY A STOCK OF CAKE TALLOW FOR MILL USE.



Pennsylvania Lumberman's.

The best fitting Stocking Rubbers in the market. A full line of Lycoming Rubbers on hand. Try them.

GEO. H REEDER & CO.,

State Agents for
LYCOMING RUBBER CO.
158 and 160 East Fulton Street

Bolts Wanted!

I want 500 to 1,000 cords of Poplar Excelsior Bolts, 18, 36 and 54 inches long.

I also want Basswood Bolts, same lengths as above. For particulars address

J. W. FOX, Grand Rapids, Mich.

SUMMER WASH GOODS:

CANTON CLOTH,
BRANDENBURG CLOTH,
B. C. SATINE,
EXPORT SATINE,
SERGE SATINE,
CASHMERE SATINE,
A. F. C. GINGHAM,
SONORA GINGHAM,
AMOSKEAG GINGHAM,

OUTING FLANNELS,
PRINTS,
WIDE BLUES,
SHIRTING,
LYON SERGE,
ARMENIAN SERGE,
SEERSUCKERS,
CHALLI,
LAWNS.

OUTING SHIRTS, SUMMER UNDERWEAR, PANTS, HAMMOCKS,
STRAW HATS.

P. STEKETEE & SONS,
WHOLESALE DRY GOODS. GRAND RAPIDS.



WILLIAM CONNOR,
Box 346, Marshall, Mich.

and a perfect fit. Our goods are made so well and our prices so equitable that we fear no competition, not even from manufacturers making inferior garments to catch the merchants with low prices.

We commence April 1st,

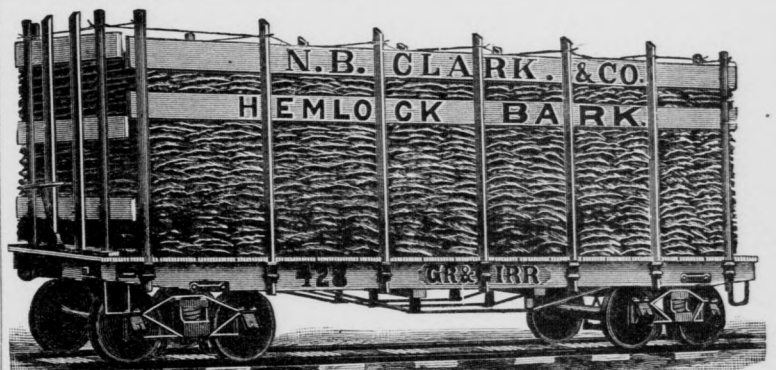
CLOSING OUT

Our entire line of Spring and Summer Goods at great bargains and prefer to offer the same to the general trade rather than to one or two large houses. It will pay you to write our Michigan agent, William Connor, who resides at Marshall, Mich., to call upon you and look at these

GREAT BARGAINS IN

Men's, Youths', Boys' and Children's Clothing

William Connor will be at Sweet's Hotel, Grand Rapids, on Thursday, April 30.



We are now ready to make contracts for the season of 1891.

Correspondence solicited.

81 SOUTH DIVISION ST., GRAND RAPIDS.

Influence of the Imagination.

Written for THE TRADESMAN.

"What a strange people we are?" said a dry goods man, as we walked down the street together. "How ready and apt to receive impressions. Did you ever think that ideas, as well as disease, are often very contagious? Just start the cry of 'pickpocket,' for instance, and how quickly every one looks after his pocket book, even if there is not a thief within a hundred miles. Let a few who are supposed to know all about the finances of the country start the doleful cry of 'hard times,' and how soon the masses are affected by it. 'Yes,' say they, 'we know it is hard times, and wonder now why we did not notice the fact before.' You have only a faint idea how soon such a cry will affect trade. We actually feel it within a few days. Says one, 'I did intend purchasing some new carpet, but we must practice economy now, and I will wait a little; we will make the old one do.' 'Mary,' says another to his wife, 'if you can manage to get along for a few months without that rocker, until these hard times they tell about are bridged over, I will feel pleased, and can't you also have the grocer drop off our coffee for the present? I will drink tea, as you do. I think we can cut down expenses and hardly know it, in our loss of comfort until the times are better.' And at the same moment the poor fellows are waiting over their imaginary troubles, the 'times' are just as good—just as easy to earn a dollar—as for years past."

Thus the contagion spreads. Frequently some newspaper will happen to mention the cry which is then paramount and immediately it goes into every family in the land. Some one class is then singled out for misfortune and again public sympathy is contagious. It begins to tighten its purse strings, and to wear a woe-begone countenance, until great numbers of people are affected. It is the farmers who are the great sufferers and the unfair and deceitful statement has gone forth that a majority of the farms in the country are loaded down with mortgages. The class to whom this false sympathy is directed will to a certain extent be injured by it, be it true or false, as anything which tends to lock up the circulation of the currency is an injury to all. In truth, a money panic can be created from almost nothing, provided a few influential and determined persons will it. Such persons frequently have all to gain and nothing to lose by such a course, and care nothing for the sufferings of others. Their motives may be various, but usually will be for money or power. There is a species of refined cruelty, as well as wrong, in this dissemination of error which should call forth the abhorrence if not the execration of all good citizens.

PAUL EIFERT

Manufacturer of

Trunks, Traveling Bags and Cases

SAMPLE TRUNKS AND CASES
MADE TO ORDER.

Write for Prices.

41 SO. DIVISION ST.,

Grand Rapids, - Michigan.

Dry Goods Price Current.

UNBLEACHED COTTONS.		DEMINS.	
Adriatic	7	Amoskeag	12 1/2
Argyle	6 1/2	" 9 oz.	14 1/2
Atlanta A.A.	6 1/2	" brown	13
Atlantic A.	7	Andover	11 1/2
" H.	6 1/2	Beaver Creek A.A.	10
" P.	6 1/2	" BB.	9
" D.	6 1/2	" CC.	9
" LL.	5 1/2	Boston Mfg Co. br.	7
Amory	7	" blue	8 1/2
Archery Bunting	4	" d & twist	10 1/2
Beaver Dam A.A.	5 1/2	Columbian XXX br.	10
Blackstone O. 32	5	" XXX bl.	19
Black Crow	6 1/2	GINGHAMS.	
Black Rock	7 1/2	Amoskeag	7 1/2
Boot A.L.	5 1/2	" Persian dress	8 1/2
Capital A.	5 1/2	" Canton	8 1/2
Cavanat V.	5 1/2	" AFC	12 1/2
Chapman cheese cl.	3 1/2	Arlington staple	6 1/2
Clifton C.R.	5 1/2	Arasapha fancy	4 1/2
Comet	7	Bates Warwick dres	8 1/2
Dwight Star	7 1/2	" staples	6 1/2
Clifton C.C.	6 1/2	Centennial	10 1/2
BLEACHED COTTONS.		Criterion	10 1/2
A.B.C.	8 1/2	Cumberland staple	5 1/2
Amazon	8	Cumberland	5
Amsburg	7	Essex	4 1/2
Art Cambric	10	Elfin	7 1/2
Blackstone A.A.	8	Everett classics	8 1/2
Beats All	4 1/2	Exposition	7 1/2
Boston	12	Glenarvie	6 1/2
Cabot	7 1/2	Glenwood	7 1/2
Cabot, %	6 1/2	Hampton	6 1/2
Charter Oak	5 1/2	Johnson chalon cl.	1 1/2
Conway W.	7 1/2	" indigo blue	9 1/2
Cleveland	7 1/2	" zephyrs	16
Dwight Anchor	8 1/2	Lancaster, staple	6 1/2
" shorts	8 1/2	GRAIN BAGS.	
Edwards	6	Amoskeag	16 1/2
Empire	7	Stark	30
Farwell	7 1/2	American	16 1/2
Fruit of the Loom	8 1/2	THREADS.	
Fitchville	7 1/2	Clark's Mile End	45
First Prize	6 1/2	Coats' J. & P.	45
Fruit of the Loom %	8	Holyoke	22 1/2
Fairmount	4 1/2	KNITTING COTTON.	
Full Value	6 1/2	No. 6	33
HALF BLEACHED COTTONS.		No. 8	34
Cabot	7 1/2	No. 10	35
Farwell	8	No. 12	36
UNBLEACHED CANTON FLANNEL.		No. 14	37
Tremont N.	5 1/2	No. 16	38
Hamilton N.	6 1/2	No. 18	39
" L.	6 1/2	No. 20	40
Middlesex A.T.	8	No. 22	41
" X.	9	No. 24	42
" No. 25	9	No. 26	43
BLEACHED CANTON FLANNEL.		No. 28	44
Middlesex P.T.	8	No. 30	45
" A.T.	9	No. 32	46
" X.A.	9	No. 34	47
" X.F.	10 1/2	No. 36	48
CARPET WARP.		No. 38	49
Peerless, white	18	No. 40	50
" colored	20 1/2	No. 42	51
Integrity	18 1/2	No. 44	52
DRESS GOODS.		No. 46	53
Hamilton	8	No. 48	54
"	10 1/2	No. 50	55
G.G. Cashmere	21	No. 52	56
Nameless	16	No. 54	57
"	18	No. 56	58
CORSETS.		No. 58	59
Coraline	89.50	No. 60	60
Schilling's	9.00	No. 62	61
CORSET JEANS.		No. 64	62
Armory	6 1/2	No. 66	63
Androscoogin	7 1/2	No. 68	64
Biddeford	6	No. 70	65
Brunswick	6 1/2	No. 72	66
PRINTS.		No. 74	67
Allen turkey reds	5 1/2	No. 76	68
" robes	6 1/2	No. 78	69
" pink & purple	6 1/2	No. 80	70
" buffs	6	No. 82	71
" pink checks	5 1/2	No. 84	72
" staples	5 1/2	No. 86	73
" shirtings	4 1/2	No. 88	74
American fancy	5 1/2	No. 90	75
American indigo	5 1/2	No. 92	76
American shirtings	4 1/2	No. 94	77
Argentine Grays	4 1/2	No. 96	78
Anchor shirtings	4 1/2	No. 98	79
Arnold	6 1/2	No. 100	80
Arnold Merino	6	No. 102	81
" long cloth B.	10 1/2	No. 104	82
" " C.	8 1/2	No. 106	83
" century cloth	7	No. 108	84
" gold seal	10 1/2	No. 110	85
" green seal	10 1/2	No. 112	86
" yellow seal	10 1/2	No. 114	87
" serge	11 1/2	No. 116	88
" Turkey red	10 1/2	No. 118	89
Ballou solid black	5	No. 120	90
" colors	5 1/2	No. 122	91
Bengal blue, green,	5 1/2	No. 124	92
red and orange	5 1/2	No. 126	93
Berlin solids	5 1/2	No. 128	94
" oil blue	6 1/2	No. 130	95
" green	6 1/2	No. 132	96
" Foulards	5 1/2	No. 134	97
" red 3/4	7	No. 136	98
" 3/4	9 1/2	No. 138	99
" 4 1/2	10	No. 140	100
" 3-4 XXXX	12	No. 142	101
Cochecho fancy	6	No. 144	102
" madders	6	No. 146	103
" XX twills	6 1/2	No. 148	104
" solids	5 1/2	No. 150	105
TICKINGS.		No. 152	106
Amoskeag A.C.A.	13	No. 154	107
Hamilton N.	7 1/2	No. 156	108
" D.	8 1/2	No. 158	109
" Awning	11	No. 160	110
Farmer	8	No. 162	111
First Prize	11 1/2	No. 164	112
Lenox Mills	18	No. 166	113
COTTON DRILL.		No. 168	114
Atlanta, D.	6 1/2	No. 170	115
Boot	6 1/2	No. 172	116
Clifton, K.	7 1/2	No. 174	117
SATINES.		No. 176	118
Simpson	20	No. 178	119
"	18	No. 180	120
"	16	No. 182	121
Cochecho	10 1/2	No. 184	122

Voigt, Herpolsheimer & Co.,
Importers and Jobbers of Staple and Fancy
DRY GOODS,
NOTIONS,
CARPETS,
CURTAINS.

Manufacturers of

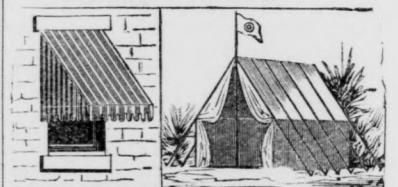
Shirts, Pants, Overalls, Etc.

Elegant Spring Line of Prints, Gingham, Toile Du Nord, Challies, White and Black Goods, Percales, Satteens, Serges, Pants Cloth, Cottonades and Hosiery now ready for inspection.

Chicago and Detroit Prices Guaranteed.

48, 50 and 52 Ottawa St.

GRAND RAPIDS, - - MICH.

AWNINGS
AND TENTS.

Flags, Horse and Wagon Covers, Seat Shades, Large Umbrellas, Oiled Clothing, Wide Cotton Ducks, etc. Send for Illustrated Catalogue.

CHAS. A. COYE, 11 Pearl Street.
Telephone 106.

Spring Season 1891.

If You desire to sell

Carpets by Sample

Send for

Circular and Price List.

Smith & Sanford,

GRAND RAPIDS.

J.&P.COATS'

BEST
SIX-CORD

Spool Cotton

IN
WHITE, BLACK AND COLORS,
FOR

Hand and Machine Use.

FOR SALE BY

P. STEKETEE & SONS.

Combination of Steel Cut Nail Men.

From the Industrial World.

Leading Eastern and Southern steel cut nail manufacturers have held several preliminary meetings with a view to organizing for the purpose of advancing prices to a fair and profitable basis. It has been known to the trade for months that current prices are too close to cost to afford any margin for profit, and while there may be some doubt as to their immediate success in forming an association, it is obvious that they cannot long delay the movement. The consummation of such a deal, we are informed, rendered absolutely necessary from the fact that present rates are suicidal.

Good Words Unsolicited.

H. W. Hutchinson, grocer, Kalamazoo: "The Tradesman is a good paper."

W. C. Loomis, general dealer, Henrietta: "I think the paper is a good one and one that every dealer should have."

Albert Kent, general dealer, Kentville: "As your valuable paper has been of great value to me, I have recommended it to another merchant, just starting in business, and herewith enclose \$1 for a year's subscription for Elijah Ransom, of Lake Ann."

G. O. Adams, general dealer, Dushville: "I feel lost without The Tradesman."

Paper Tool Handles.

A novelty in tool handles for files, chisels, etc., made of paper under heavy pressure, are being extensively introduced and used in England. They are said to be practically indestructible and much cheaper than wood or malleable iron handles. Even when placed under a steam hammer they cannot be split or cracked, although of course flattened.

The Gem Freezer

The Best in the World.

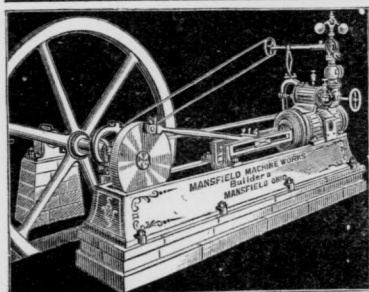
IS THE ONE YOU WANT, IF YOU WISH TO SELL YOUR CUSTOMERS THE FREEZER THAT WILL GIVE THE BEST RESULTS.

DO NOT ALLOW YOURSELVES TO BE IMPOSED UPON BY THOSE WHO MAY TRY TO SELL YOU OTHER FREEZERS BY TELLING YOU THEY ARE "JUST AS GOOD" OR "JUST THE SAME AS THE GEM."

IF YOU CAN'T GET THE GEM FROM YOUR REGULAR JOBBER, WRITE TO US AND WE'LL TELL YOU WHERE YOU CAN GET THEM OR GIVE YOU PRICES AND DISCOUNTS.

AMERICAN MACHINE CO.,
LEHIGH AVE. AND AMERICAN ST., PHILADELPHIA.

JOHN H. GRAHAM & CO., MANUFACTURERS' AGENTS,
113 CHAMBERS STREET, NEW YORK.



For Portable or Stationary Engines, 1 to 500 Horse Power, Portable or Stationary Boilers, Saw Mills, Shafting, Pullies, Boxes, Wood-working Machinery, Planers, Matchers, Moulders, etc., call on

W. C. DENISON,
Manufacturers' Agent,

88, 90, 92 So. Division St., Grand Rapids
Estimates given on Complete Outfits.

Hardware Price Current.

These prices are for cash buyers, who pay promptly and buy in full packages.

AUGERS AND BITS.	
Snell's.....	dis. 60
Cook's.....	40
Jennings, genuine.....	25
Jennings, imitation.....	50&10
AXES.	
First Quality, S. B. Bronze.....	\$ 7 50
" D. B. Bronze.....	12 00
" S. B. S. Steel.....	8 50
" D. B. Steel.....	13 50
BARROWS.	
Railroad.....	\$ 14 00
Garden.....	net 30 00
BOLTS.	
Stove.....	50&10
Carriage new list.....	70
Plow.....	40&10
Sleigh shoe.....	70
BUCKETS.	
Well, plain.....	\$ 3 50
Well, swivel.....	4 00
BUTTS, CAST.	
Cast Loose Pin, figured.....	70&
Wrought Narrow, bright 5ast joint.....	60&10
Wrought Loose Pin.....	60&10
Wrought Table.....	60&10
Wrought Inside Blind.....	60&10
Wrought Brass.....	75
Blind, Clark's.....	70&10
Blind, Parker's.....	70&10
Blind, Shepard's.....	70
BLOCKS.	
Ordinary Tackle, list April 17, '85.....	40
CRADLES.	
Grain.....	dis. 50&02
CROW BARS.	
Cast Steel.....	per lb 5
CAPS.	
Ely's 1-10.....	per m 65
Hick's C. F.....	60
G. D.....	35
Musket.....	60
CARTRIDGES.	
Rim Fire.....	50
Central Fire.....	dis. 25
CHISELS.	
Socket Firmer.....	70&10
Socket Framing.....	70&10
Socket Corner.....	70&10
Socket Slicks.....	70&10
Butchers' Tanged Firmer.....	40
COMBS.	
Curry, Lawrence's.....	40
Hotchkiss.....	25
CHALK.	
White Crayons, per gross.....	12@12 1/2 dis. 10
COPPER.	
Planished, 14 oz cut to size.....	per pound 30
" 14x52, 14x56, 14x60.....	28
Cold Rolled, 14x56 and 14x60.....	25
Cold Rolled, 14x48.....	25
Bottoms.....	27
DRILLS.	
Morse's Bit Stocks.....	50
Taper and straight Shank.....	50
Morse's Taper Shank.....	50
DRIPPING PANS.	
Small sizes, ser pound.....	07
Large sizes, per pound.....	6 1/4
ELBOWS.	
Com. 4 piece, 6 in.....	doz. net 75
Corrugated.....	dis. 20&10&10
Adjustable.....	dis. 40&10
EXPANSIVE BITS.	
Clark's, small, \$18; large, \$26.....	30
Ives', 1, \$18; 2, \$24; 3, \$30.....	25
FILES—New List.	
Disston's.....	60&10
New American.....	60&10
Nicholson's.....	60&10
Heller's.....	50
Heller's Horse Rasps.....	50
GALVANIZED IRON.	
Nos. 16 to 20; 22 and 24; 25 and 26; 27.....	28
List.....	12 13 14 15 18
Discount, 60.....	
GAUGES.	
Stanley Rule and Level Co.'s.....	dis. 50

HAMMERS.

Maydole & Co.'s.....	dis. 25
Kip's.....	dis. 25
Yerkes & Plumb's.....	dis. 40&10
Mason's Solid Cast Steel.....	30c list 60
Blacksmith's Solid Cast Steel, Hand.....	30c 40&10

HINGES.

Gate, Clark's, 1, 2, 3.....	dis. 60&10
State.....	per doz. net, 2 50
Screw Hook and Strap, to 12 in. 4 1/4 14 and longer.....	3 1/4
Screw Hook and Eye, 1/2.....	net 10
" " " 3/4.....	net 8 1/4
" " " 1.....	net 7 1/4
Strap and T.....	dis. 50

HANGERS.

Barn Door Kidder Mfg. Co., Wood track.....	50&10
Champion, anti-friction.....	60&10
Kidder, wood track.....	40

HOLLOW WARE.

Pots.....	60
Kettles.....	60
Spiders.....	net 7 1/4
Gray enameled.....	40&10

HOUSE FURNISHING GOODS.

Stamped Tin Ware.....	new list 70
Japaned Tin Ware.....	25
Granite Iron Ware.....	new list 33 1/2 & 10

WIRE GOODS.

Bright.....	70&10&10
Screw Eyes.....	70&10&10
Hook's.....	70&10&10
Gate Hooks and Eyes.....	70&10&10

LEVELS.

Stanley Rule and Level Co.'s.....	dis. 70
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KNOBBS—New List.

Door, mineral, jap. trimmings.....	55
Door, porcelain, jap. trimmings.....	55
Door, porcelain, plated trimmings.....	55
Door, porcelain, trimmings.....	55
Drawer and Shutter, porcelain.....	70

LOCKS—DOOR.

Russell & Irwin Mfg. Co.'s new list.....	55
Mallory, Wheeler & Co.'s.....	55
Brantford's.....	55
Norwalk's.....	55

MATTOKES.

Adze Eye.....	\$16.00, dis. 60
Hunt Eye.....	\$15.00, dis. 60
Hunt's.....	\$18.50, dis. 20&10.

MAULS.

Sperry & Co.'s, Post, handled.....	dis. 50
------------------------------------	---------

MILLS.

Coffee, Parkers Co.'s.....	40
" P. S. & W. Mfg. Co.'s Malleables.....	40
" Landers, Ferry & Clark's.....	40
" Enterprise.....	25

MOLASSES GATES.

Stebbin's Pattern.....	60&10
Stebbin's Genuine.....	60&10
Enterprise, self-measuring.....	25

NAILS.

Steel nails, base.....	1 00
Wire nails, base.....	2 30

Advance over base:	Steel.	Wire.
60.....	Base	Base
50.....	Base	Base
40.....	05	20
30.....	10	30
20.....	15	35
10.....	15	35
16.....	15	35
12.....	20	40
8.....	25	50
7 & 6.....	40	65
4.....	60	90
3.....	1 00	1 50
2.....	1 50	2 00
Fine 3.....	1 50	2 00
Case 10.....	60	75
" 6.....	90	1 25
Finish 10.....	85	1 00
" 8.....	1 00	1 25
" 6.....	1 15	1 50
Clinch 10.....	85	75
" 8.....	1 00	1 00
" 6.....	1 15	1 15
Barrell 1/2.....	1 75	2 50

PLANES.

Ohio Tool Co.'s, fancy.....	2 40
Sciota Bench.....	2 60
Sandusky Tool Co.'s, fancy.....	2 40
Bench, first quality.....	2 60
Stanley Rule and Level Co.'s, wood.....	10

PANS.

Fry, Acme.....	dis. 60-10
Common, polished.....	dis. 70

BIVETS.

Iron and Tinned.....	40
Copper Rivets and Burs.....	50

PATENT PLANISHED IRON.

"A" Wood's patent planished, Nos. 24 to 27.....	10 20
"B" Wood's pat. planished, Nos. 25 to 27.....	9 20

Broken packs 1/4 c per pound extra.	
-------------------------------------	--

ROPES.

Sisal, 1/4 inch and larger.....	8
Manilla.....	11 1/4

SQUARES.

Steel and Iron.....	75
Try and Bevels.....	60
Mitre.....	20

SHEET IRON.

Nos. 10 to 14.....	Com. Smooth. 4 20	Com. 3 10
Nos. 15 to 17.....	4 20	3 20
Nos. 18 to 21.....	4 20	3 30
Nos. 22 to 24.....	4 20	3 30
Nos. 25 to 26.....	4 40	3 40
No. 27.....	4 60	3 50

All sheets No. 18 and lighter, over 30 inches wide not less than 2 10 extra

SAND PAPER.

List acct. 19, '86.....	dis. 50
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SASH CORD.

Silver Lake, White A.....	list 50
" Drab A.....	55
" White B.....	50
" Drab B.....	55
" White C.....	35

Discount, 10.

SASH WEIGHTS.

Solid Eyes.....	per ton \$25
-----------------	--------------

SAWS.

" Hand.....	20
" Silver Steel Dia. X Cuts, per foot.....	70
" Special Steel Dia. X Cuts, per foot.....	50
" Special Steel Dia. X Cuts, per foot.....	30
" Champion and Electric Tooth X Cuts, per foot.....	30

TRAPS.

Steel, Game.....	dis. 60&10
Oneida Community, Newhouse's.....	35
Oneida Community, Hawley & Norton's.....	70
Mouse, choker.....	18c per doz.
Mouse, delusion.....	\$1.50 per doz.

WIRE.

Bright Market.....	dis. 65
Annealed Market.....	70-10
Coppered Market.....	60
Tinned Market.....	62 1/2
Coppered Spring Steel.....	50
Barbed Fence, galvanized.....	3 40
" painted.....	2 80

HORSE NAILS.

Au Sable.....	dis. 25&10 25&10&05
Putnam.....	dis. 05
Northwestern.....	dis. 10&10

WRENCHES.

Baxter's Adjustable, nickeled.....	30
Coe's Genuine.....	50
Coe's Patent Agricultural, wrought.....	75
Coe's Patent, malleable.....	75&10
" MISCELLANEOUS.....	dis.

Bird Cages.....	50
Pumps, Clifton.....	35
Screws, New I st.....	70&10
Casters, Bed a d Plate.....	50&10&10
Dampers, American.....	40
Forks, hoes, rakes and all steel goods.....	65

METALS.

Pig Tin.....	26c
Pig Bars.....	28c

ZINC.

Duty: Sheet, 3/4 c per pound.....	6 1/4
60 pound casks.....	7
Per pound.....	7

SOLDER.

1/2@1/2.....	16
Extra Wiping.....	15

The prices of the many other qualities of solder in the market indicated by private brands vary according to composition.

ANTIMONY.

Cookson.....	per pound 16
Hallett's.....	13

TIN—MELIN GRADE.

10x14 IC, Charcoal.....	\$ 7 50
14x20 IC, ".....	7 50
10x14 IC, ".....	9 25
14x20 IC, ".....	9 25

Each additional X on this grade, \$1.75.

TIN—ALLAWAY GRADE.

10x14 IC, Charcoal.....	\$ 6 50
14x20 IC, ".....	6 50
10x14 IC, ".....	8 00
14x20 IC, ".....	8 00

Each additional X on this grade \$1.50.

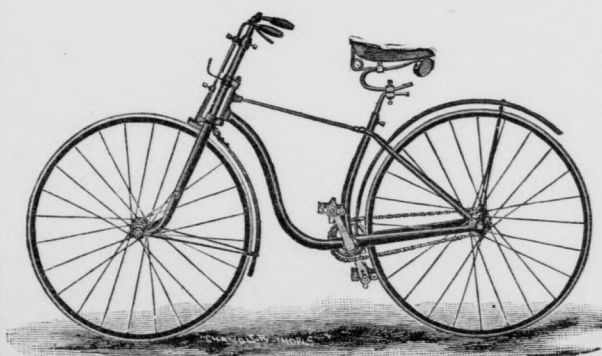
ROOFING PLATES.

14x20 IC, " Worcester.....	6 50
14x20 IC, " ".....	3 50
14x20 IC, " ".....	13 50
14x20 IC, " Allaway Grade.....	5 75
14x20 IC, " ".....	7 25
20x28 IC, " ".....	12 00
20x28 IC, " ".....	15 00

BOILER SIZE TIN PLATE.

14x28 IC.....	\$14 00
14x31 IC.....	15
14x36 IC, for No. 8 Boilers.....	per pound 10
14x60 IC, " ".....	9

BICYCLES.



We have taken hold of this line of goods with our accustomed energy and shall carry a full assortment of the best makes. We shall be glad to give full information and prices to any one desiring to secure an agency.

FOSTER & STEVENS & CO.
Grand Rapids, Mich.

Michigan Tradesman

Official Organ of Michigan Business Men's Association.

A WEEKLY JOURNAL DEVOTED TO THE

Retail Trade of the Wolverine State.

The Tradesman Company, Proprietor.

Subscription Price, One Dollar per year, payable strictly in advance.

Advertising Rates made known on application. Publication Office, 100 Louis St.

Entered at the Grand Rapids Post Office.

E. A. STOWE, Editor.

WEDNESDAY, APRIL 29, 1891.

THE TACK COMBINATION.

Referring to the newly-organized tack combination, *Hardware* writes as follows:

The idea is then to concentrate the manufacture of wire nails in one place, another branch of the industry in another mill, and so on, so as to reach the greatest economy. Of course, little can be done in the way of fixing an arbitrary price list, the fact that there are 3,000 tack machines in the country being a perpetual stay on any design in that direction. The history of the business also shows a bitter experience in the matter of fixing prices. When the tack manufacturers combined several years ago they at first were satisfied with a moderate profit. All would have been well, but 10 per cent. dividends gave way to 15, cupidity took 20, and then "the bit was taken" and 30 was considered none too good. Capital discovered the golden mine and almost anyone who could talk tacks found it possible to obtain a moneyed partner, and when the end came, eighty concerns were uncovered to the light of statistics. The impetus was on, however, and the number did not stop there. It was the killing of the goose that laid the golden egg with a vengeance not often seen. Now there is nothing to be made without the closest economy on the part of all concerned.

The 7 o'clock closing movement, which was inaugurated by the Grand Rapids grocers last Monday, gives every promise of being successful, fully nine-tenths of the dealers having turned the keys in their locks at the time agreed upon. The President of the trades union with which some of the clerks have affiliated has issued an edict, threatening to place a boycott on those dealers who refuse to fall into line without further delay. THE TRADESMAN believes in early closing and has favored the enactment of a law on the subject, but it joins with the conservative members of the trade in deprecating the introduction of a weapon so un-American and irresponsible as the boycott. In a city like Grand Rapids, where the workingmen are clearly in favor of shorter hours of labor, the mere publication of a list of those merchants who refuse to join the movement would certainly accomplish the desired result, for those who have not yet agreed to close are mostly small dealers, doing business in the suburbs. The large dealers on Monroe street close at 6 o'clock, independent of any agreement.

Senator Doran's sleeping car bill suffered a temporary defeat in the Senate last week and it now behooves the traveling fraternity and the traveling public generally to act promptly in order to save the measure from complete annihilation. Representatives of the Pullman and Wagner companies were there in full force, but no one in favor of the measure put in an appearance. The bill is a meritorious one and THE TRADESMAN hopes to see the people directly interested in the matter arouse from

their lethargy and show the Legislature that Senator Doran had good reasons for fathering the bill.

THE TRADESMAN has in preparation a compilation, comprising figures obtained by correspondence and otherwise from the registers of deeds of the so-called "potato counties" in Northern Michigan, showing that over \$1,000,000 in farm mortgages have been liquidated during the past winter and spring from the proceeds of the potato crop of 1890. As this enormous sum will largely go into circulation again in this State, it will do much to relieve the rapidly disappearing tightness of the money market and contribute largely to hastening the revival of business which is clearly apparent in nearly every branch of business.

Henry Clews & Co., whose financial predictions have come to be considered in the light of prophecies, now put themselves on record as predicting the largest year's business for 1891 this country has ever seen. They base this opinion on the excellent prospects for good grain crops all over the country, as against the prospect of poor crops in Europe and the possibility of an European war in the near future. The only great staple which is still backward in showing its hand is iron.

The *Shipping List* is authority for the statement that "pure sugar" syrups which tastes salty and a stringent are made from beet sugar.

The "Barometer of Trade" Still Depressed.

MANCELONA, April 25. — The Antrim Iron Co. has 16,000 tons of pig piled up in its yards, and is adding to the accumulation at the rate of seventy-five tons per day. Only one stack is in blast at present, and but for the fact that a shut-down would work hardship to its employes, such a course would undoubtedly be taken, pending an improvement in the market. It is reported that the company has offered iron at cost, which is figured at \$15 per ton on the basis of present cost of ore and labor, but no one seems to be in the market for iron, although everyone connected with the business anticipate a lively demand and a sharp advance as soon as the revival comes, which, from the present outlook, is not far distant.

FRUITPORT MAY SHUT DOWN.

FRUITPORT, April 27.—Manager Ford, of the Spring Lake Iron Co., states that he will go out of blast the first week in May, unless the prospect improves in the meantime. Mr. Ford usually takes a very rosy view of the situation and is not given to going to extremes, and it is to be hoped that he will see a sufficient rift in the cloud to warrant him in continuing operations at the furnace without cessation.



Send for Quotations.
WM. BRUMMELER & SONS

Manufacturers of and Jobbers in

Pleated and Stamped Tinware, Rags, Metals, Iron, Rubber and Wiping Rags
264 So. Ionia St., GRAND RAPIDS.
Telephone 640.

C. N. RAPP & CO.,

WHOLESALE DEALERS IN

Foreign and Domestic Fruits.

9 No. IONIA ST., GRAND RAPIDS, MICH.

HEADQUARTERS FOR

ORANGES, LEMONS and BANANAS.

SEEDS!

Parties wishing seeds of any kind for garden or field please send for our catalogue and wholesale price list before buying.

We carry the largest and most complete stock of seeds in Western Michigan, and offer only such seeds as are of the highest grade.

The Alfred Brown Seed Store.

GRAND RAPIDS, MICH.

Parties having Clover Seed to sell, please correspond with us.

G. S. BROWN & CO.,

— JOBBERS OF —

California Oranges

Bluefield Bananas.

SEND FOR QUOTATIONS.

24 and 26 North Division St., GRAND RAPIDS.

MUSKEGON CRACKER CO.,

Manufacturers of

Crackers, Biscuits and Sweet Goods.

Finest Quality and Largest Variety in the State.

MUSKEGON, : : MICHIGAN.

SPECIAL ATTENTION PAID TO MAIL ORDERS.

TUCKER, COADE & CO.,

Wholesale - Produce - Commission - Merchants.

SPECIALTIES: Butter, Eggs and Fruits.

56 and 58 South Ionia St.,

GRAND RAPIDS, MICH.

REFERENCES: Grand Rapids National Bank, Elliott & Co., T. Wasson, E. J. Herrick, Remington & Horton, all of Grand Rapids. Consignments solicited. Stencils and cards furnished on application. Returns made immediately on sale of goods. TELEPHONE 87.

Write for Quotations.

THEO. B. GOOSSEN,

Wholesale Produce & Commission

Broker in Hardwood and Hemlock Lumber,

33 Ottawa St.,

GRAND RAPIDS.

Consignments solicited.

Reference, Kent County Savings Bank.

TELFER SPICE COMPANY,

MANUFACTURERS OF

Spices and Baking Powder, and Jobbers of Teas, Coffees and Grocers' Sundries.

1 and 3 Pearl Street,

GRAND RAPIDS

MOSELEY BROS.,

Jobbers of

Clover & Timothy Seeds,

BEANS, POTATOES, EVAPORATED APPLES.

26, 28, 30 and 32 Ottawa St.,

GRAND RAPIDS.

Gripsack Brigade.

Wm. Connor has nearly recovered from la grippe and will be able to fill his appointment here on the 30th.

T. P. S. Hampson was confined to his room at the Cadillac, at Detroit, last week, with an attack of la grippe.

Chas. O. Barton, who has been laid up with la grippe for several days, is able to be about again, but is taking life very easy until he regains his strength.

A. S. Doak has been confined to his bed at the Hotel Phelps, at Greenville, for the past three weeks with a serious attack of la grippe. He is expected home this week.

Ed. O. Wood, Michigan representative for Hackett, Carhart & Co., New York, and Geo. C. Gale, traveling salesman for Buhl, Sons & Co., of Detroit, were in town last week to attend the funeral of the late Congressman Ford.

Every traveling man should write his Senator at once, asking him to use his influence to secure a re-hearing of the Doran sleeping car bill. Unless prompt attention is given the matter, the measure will not be taken up again at this session of the Legislature.

President Geo. E. Bardeen has appointed J. L. McCauley, of Detroit, as the representative of the Michigan Knights of the Grip at the meeting of delegates to be held at Chicago on June 10 to arrange for the proper representation of the fraternity at the Columbian Exposition.

M. Kerns, who spends a week four times a year with the Grand Rapids trade in the interest of Dilworth Bros., of Pittsburg, beamed on his friends here the past week. He reports increased sales on "El Puritano"—due, of course, to the advertisement carried in the THE TRADESMAN.

One of Flint's eighty traveling men tells THE TRADESMAN a good story on Frank Tilden, the immaculate grocery salesman. It appears that Frank was recently captivated on a railway train by the youthful mother of a handsome baby, who shed such a ray of sunshine in the traveler's heart as to cause him to forget, for the time being, where he was going. When the train neared West Bay City, the lady asked Frank to hold her child while she ate supper, to which arrangement he readily assented. A moment's absence from the fair mother enabled Tilden to gather his wits, when he happened to remember that he must cross the river to get his train and that he had only a few minutes to make his connection. It would not do to leave the child alone, so he approached the only other occupant of the car, an old lady of uncertain age, whom he asked to care for the infant while he started off in search of the train. Frank explained the situation to the lady, but she declined to be a party to any such proceeding, remarking: "I've heard before of people who deserted children on the cars, and you look just like a person who would do such a thing." The train went off without the traveler that day.

Real estate dealers report more sales of farm property during the past six months than for three years previously. The prevailing high prices for all classes of farm products have lifted agriculture out of the list of uncertain industries into the realm of profitable pursuits. The hegira from the farm to the city appears to have been turned in the opposite direction.

FOR SALE, WANTED, ETC.

Advertisements will be inserted under this head for two cents a word the first insertion and one cent a word for each subsequent insertion. No advertisement taken for less than 25 cents. Advance payment.

BUSINESS CHANCES.

SNAP—CLOTHING AND MEN'S FURNISHING goods stocks for sale in town of 1,800 people. Only clothing store in town. Trade all spot cash. \$2,500 a week paid out in factories every week. For particulars, address No. 236 care Michigan Tradesman, Grand Rapids. 236

DRUG STOCK—NEAT AND ATTRACTIVE, AND NEW hardwood fixtures. Excellent location on best retail street in Grand Rapids. Expenses very light and trade steadily increasing. Low inventory, just completed, \$2,600. On account of failing health, will sell at invoice or for \$2,400 cash, if sold by March 15. Otherwise will hold it as an investment. A genuine bargain. Personal investigation solicited. Address "F. F. care Hazeltine Perkins Drug Co. City. 197

FOR SALE—A FIRST-CLASS, WELL-ASSORTED stock of hardware and building material, situated at Port Huron. Did a business of \$68,000 last year. No old stock or rubbish. Will invoice about \$20,000. Proprietor sick in bed and unable to attend to the business. Address Geo. M. Dayton, Lansing, Mich. 228

FOR SALE—FINE STOCK OF BOOTS AND SHOES special line. No old goods. Everything desirable. Good trade, mostly cash. Excellent farming country. Address "Shoes," care Michigan Tradesman 214

FOR SALE—A GOOD CLEAN STOCK OF HARDWARE and agricultural implements, situated in a good town of 1,500 inhabitants on the Michigan Central Railway. Good farming country surrounding. Has enjoyed and does now the leading trade. Good satisfactory reasons for selling. This is a bargain for anyone with energy and push. Address No. 218 care Michigan Tradesman. 218

FOR SALE—COMPLETE DRUG STOCK IN A GROW- ing village on good line of railroad, surrounded by as the farming country there is anywhere in Michigan. Must quit the business on account of failing health. Address No. 213 care Michigan Tradesman. 213

FOR SALE—WILL SACRIFICE A STOCK OF GENERAL merchandise inventoried at \$300. Only store within three and one half miles. Situated on C. & W. M. Railway. Good store building, dwelling and barn. Reasons for selling, death of proprietor. Address H. M. G., care Michigan Tradesman. 232

FOR SALE—BAKERY AND RESTAURANT; GOOD business; in good town; plenty boarders; good chance; other business reason for selling. Address box 238, Dowagiac, Cass Co., Mich. 233

FOR SALE—WELL-SELECTED DRUG STOCK, IN- ventoried about \$1,200, situated in good country town of 500 people. Reason for selling, proprietor has other business. Address No. 173, care Michigan Tradesman. 173

FOR SALE—A COMPLETE DRUG STOCK AND FIX- tures; stock well assorted can be bought at a bargain. Address for particulars S. P. Hicks, Lowell, Mich. 124

WANTED—I HAVE SPOT CASH TO PAY FOR A general or grocery stock; must be cheap. Address No. 26, care Michigan Tradesman. 26

SITUATIONS WANTED.

WANTED—POSITION BY REGISTERED PHARMA- cist, four years practical experience. Address Box 170, Bangor, Mich. 229

WANTED—SITUATION BY REGISTERED PHARMA- cist. Ten years' experience. References furnished. No. 226, care Michigan Tradesman. 226

WANTED—POSITION IN STORE BY A SINGLE MAN who has had fourteen years experience in a general store; can give A No. 1 references. Address Dick Starling, Eastmanville, Mich. 225

WANTED—SITUATION BY AN EXPERIENCED hardware clerk. Can furnish No. 1 references. Address Box 33, Bangor, Mich. 229

MISCELLANEOUS.

WANTED—AN EXPERIENCED HARDWARE CLERK. A married man, who wants steady employment will have the preference. Send references from last employer to box 1,204, Cadillac, Mich. 230

FOR SALE—TWELVE TO TWENTY ACRES OF LAND for summer home. Seven miles north of Traverse City on the East Arm of Traverse Bay on the Peninsula ready fitted for building. C. E. Clapp, Archie, Mich. 238

FOR SALE OR RENT—CORNER LOT AND 5-ROOM house on North Lafayette st., cellar, brick foundation and soft water in kitchen. \$1,300. Terms to suit. Cheap enough for an investment. Address No. 187, care Michigan Tradesman. 187

SODA FOUNTAIN FOR SALE CONSISTING OF TWO copper fountains, cooler and draft arm for \$50, address Lock Box 25, Sheridan, Mich. 235

FOURTH NATIONAL BANK

Grand Rapids, Mich.

A. J. BOWNE, President.

D. A. B. GEDD, Vice-President.

H. W. NASH, Cashier

CAPITAL, - - - \$300,000.

Transacts a general banking business.

Make a Specialty of Collections. Accounts of Country Merchants Solicited.

Grand Rapids Electrotpe Co.,
ELECTROTYPERS

AND

STEREOTYPERS,

And Manufacturers of

Leads, Slugs, Brass Rule, Wood and
Metal Furniture.

6 and 8 Erie St., GRAND RAPIDS.

**HERRICK'S
PATENT BASKET STAND.**

20, 25 and 30 inch sizes, \$3 per Dozen.

Indispensible to every grocer. Order through your jobber or direct of the manufacturer,

E. J. HERRICK,
Grand Rapids.

**REDUCED!**

Genuine Peninsular Button Fasteners, per great gross, .65
Duplex Button Fasteners, per great gross, .50

Above prices are for 10 great gross lots.

Order now before the manufacturers combine to advance prices again.

HIRTH & KRAUSE, Grand Rapids, Mich.
Remember we are headquarters for Shoe Store Supplies.

WAREHOUSE PLATFORM TRUCK.

This Truck is designed for use in warehouses, wholesale establishments, flour and feed, and other stores.

Has platform 30x38 inches. Frame well made of hard maple. Wheels 8 inches in diameter; caster wheel 6 inches. Height from floor to surface of platform 11 inches.

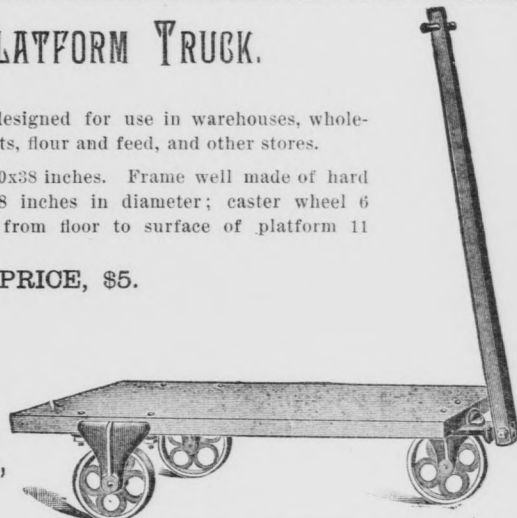
PRICE, \$5.

MANUFACTURED BY

GRAND RAPIDS

HAND SCREW CO.,

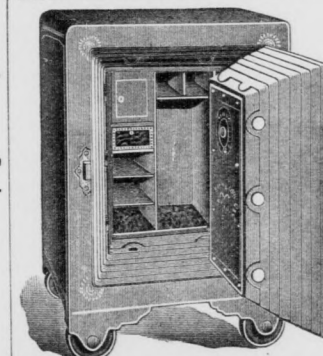
Grand Rapids, Mich.

**THE NEW YORK BISCUIT CO.,**

S. A. SEARS, Manager.

Cracker Manufacturers,

37, 39 and 41 Kent St., - Grand Rapids.



**FIRE PROOF
STEAM PROOF
BURGLAR PROOF
WATER PROOF**

GEO. M. SMITH SAFE CO.,

DEALERS IN

FIRE AND BURGLAR PROOF

- SAFES -

Vault and Bank Work a Specialty. Locks
Cleaned and Adjusted. Expert Work
Done. Second hand safes
in stock.

Movers and Raisers of wood and brick build-
ings, safes, boilers and smoke stacks.

OFFICE AND SALESROOM:

157 and 160 Ottawa St. Tel. 1173.
GRAND RAPIDS.

Drugs & Medicines.**State Board of Pharmacy.**

One Year—Stanley E. Parkill, Owosso.
Two Years—Jacob Jesson, Muskegon.
Three Years—James Vernor, Detroit.
Four Years—Ottmar Eberbach, Ann Arbor.
Five Years—George Gundrum, Ionia.
President—Jacob Jesson, Muskegon.
Secretary—Jas. Vernor, Detroit.
Treasurer—S. E. Parkill, Owosso.
Meetings for 1891—Ann Arbor, May 5; Star Island (Detroit) July 7; Houghton, Sept. 1; Lansing Nov. 4.

Michigan State Pharmaceutical Ass'n.

President—D. E. Prall, Saginaw.
First Vice-President—H. G. Coleman, Kalamazoo.
Second Vice-President—Prof. A. B. Prescott, Ann Arbor.
Third Vice-President—Jas. Vernor, Detroit.
Secretary—C. A. Bugbee, Cheboygan.
Treasurer—Wm Dupont, Detroit.
Next Meeting—At Ann Arbor, in October, 1891.

Grand Rapids Pharmaceutical Society.

President, W. R. Jewett, Secretary, Frank H. Escott.
Regular Meetings—First Wednesday evening of March, June, September and December.

Grand Rapids Drug Clerks' Association.

President, F. D. Kipp; Secretary, W. C. Smith.

Detroit Pharmaceutical Society.

President, J. W. Allen; Secretary, W. F. Jackman.

Muskegon Drug Clerks' Association.

President C. S. Koon; Secretary, A. T. Wheeler.

King Alcohol Pleads His Own Case.

Written for THE TRADESMAN.

"I am King Alcohol!" said he, as he sat astride a barrel to address his subjects who had assembled to hear him, "and I deny the monstrous lie, that I am a cruel and relentless monarch, and that I have cursed mankind. It has ever been the case that the vilest and most depraved attempt to apologize for their misdeeds and to escape their own guilt by charging the responsibility upon others. Thus, I am loaded with execrations and charged with crimes for which I am innocent and in their rage, my accusers would, had they the power, banish me from the earth forever. Banish me, did I say? If it could be so, they would banish one of their best friends. It is for the most cruel and detestable deeds of mankind that I am accused and burdened with infamy. Am I to be blamed because I am forced to become a party to the crimes others commit? Is it my fault if mankind misuse me? Am I to be judged guilty, if men debauch themselves? Am I to be blamed for being in existence, when my creator intended me for the most noble purposes? Away with such unjust reasoning! Look around you and behold the array of useful, yea, indispensable, preparations which owe their birth to me. The very life of the best vegetable food is due to my presence. Where today would have been the valuable anaesthetics but for my aid? Where the almost invaluable extracts of the pharmacist and the grateful perfumes the world admires? I have many warm friends, as well as unjust enemies, and among my best friends I am proud to include all the most scientific minds of the earth. They are the ones who know and justly appreciate my value. In the agonizing surgical operations to which mankind must submit, the surgeon turns to me and my combinations for aid, when nothing else will, or can, serve his purpose. Point, if you can, to the power that from the cradle to the grave has relieved human suffering as I have done.

I am the handmaid of many of the most valuable scientific discoveries which have proven of untold benefit to mankind. I am the preserver and defender of nine-tenths of every liquid preparation the chemist and druggist possesses. I am the indispensable base upon which his superstructure rests. I am King of the Drug Store! While many of my defamers may be honest in their convictions and conclusions, they are either ignorant or wilfully blind to my value and usefulness. If I have been the innocent

cause of adding to the woes of mankind, I have also added to the sum of their happiness. If I have caused suffering and sorrow in the world, I have relieved much more. If I have been the means of the ruin of thousands, I have saved the lives of millions. I will suffer myself to be arraigned before an impartial jury of the most intelligent physicians, pharmacists and scientists in the country and agree to abide their decision to remain still crowned as King or be banished forever from society.

Takes too Serious a View of the Criticism.

ST. IGNACE, April 22—Your correspondent from Brinton in your issue of the 22d inst. shows a lamentable ignorance of the subject he tries to write about. The very fact that he believes a druggist should see the invalid to enable him to properly prepare the physician's prescriptions should be enough to prove that he is not competent to speak in this controversy.

If the proposed law would grant certificates as druggists to properly qualified physicians only, no one would object, but under the very lax medical laws of Michigan, a gang of unqualified physicians would establish themselves as druggists under their medical diplomas, when they would be unable to pass the required examination as registered pharmacists. As it is, the law does not prevent any physician from furnishing medicines to his own patients.

I do not have the pleasure of knowing your correspondent, Mr. Worden, nor do I know his occupation, but I do take the liberty to express my opinion, that he is very unfortunate in his acquaintances if he rightly depicts the druggists he is familiar with, in his correspondence. As a life-long pharmacist, I openly declare that he foully slanders our profession and I am willing to stake my reputation as a practical pharmacist by declaring that substitution is rarely if ever practiced, unless it may be by Mr. Worden's friends, and that, as a rule, druggists care for more than their fees only, their reputations and consciences being as dear to them as their bank accounts.

In addition, I would add that I am surprised that THE TRADESMAN should publish such a slanderous article against a body of men who very liberally patronize this paper.

L. PAULY.

There is more than one way of looking at a thing, and THE TRADESMAN maintains that the publication of the communication of which Mr. Pauly complains was justified by the circumstances and will serve the drug trade of the State a good turn by disclosing the weakness of the position assumed by the quack doctors in attempting to secure an iniquitous amendment to the present pharmacy law. The fact that the communication lay on the editor's table for nearly two weeks, during which time its contents were discussed a half dozen times with as many representative druggists, shows that the publication was not due to thoughtlessness but was made with careful deliberation, the editor summarizing his opinion of the matter in his headline, "The druggists will survive."

Only Fair Play Wanted.

From the New York Shipping List.

An energetic cut-rate druggist of this city has been occupying considerable space in the daily press in an effort to have consumers of patent medicines substitute his preparations for those having an established reputation. In order to influence public opinion he refers to such nonsense as a drug "combine," and solicits assistance to annihilate the same, characterizing those identified with it as "insatiable leeches," "extortionists with hundreds of millions," etc.

If this gentleman desired to show his sincerity in the controversy, he would offer for sale, at reduced figures, if they could be obtained, some of the proprie-

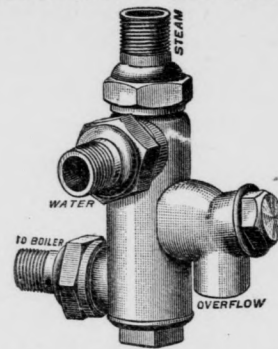
tary articles which the public want, instead of pushing his own preparations, which have yet to become known and recognized as staple. If he does not know, he should know that no combination exists for advancing prices. The manufacturers have an established scale of prices, which wholesalers and retailers have paid for years, and there is no desire or intention to increase the rates. It was only recently concluded to endeavor to give the relief asked for by retailers who complained that their business was being ruined by such cutters as the gentleman in question, who believe in substitution and simulation at the expense of others, as the basis of a successful business. Retailers who want to live and let live by conducting a legitimate trade are asked to adopt a rebate system and sign a contract when purchasing supplies not to offer goods at a sacrifice, and that is all there is to the scarecrow which is ingeniously brought to the public gaze to turn the patronage in other directions. Professional cutters should treat the subject honestly, and allow their own goods to sell on their merits, instead of creating public opposition to necessary methods of protection.

The Drug Market.

Quinine is steady. Opium and morphia are unchanged. Norway codliver oil is lower. Gum camphor is scarce and very firm.

Use "Tradesman" Coupons.

J. L. Handy, druggist and grocer at Boyne City, was in town a couple of days last week.

PENBERTHY INJECTORS.

The Most Perfect Automatic Injector Made.

HESTER & FOX,

Sole Agents,

GRAND RAPIDS, MICH.

Drug Store for Sale at a Bargain

On long time if desired, or will exchange for part productive real estate. Stock clean and well assorted. Location the best in the city. I wish to retire permanently from the drug business.

C. L. BRUNDAGE,

Opp. New Post Office. 117 W. Western Ave. Muskegon, Mich.

El. Puritano Cigar.

The Finest 10 Cent Cigar ON EARTH

MANUFACTURED BY

DILWORTH BROTHERS,
PITTSBURGH.

TRADE SUPPLIED BY

I. M. CLARK & SON,
Grand Rapids.

BRADDOCK, BATEMAN & CO.,
Bay City.

RED The most effective Cough Drop in

STAR

the market. Sells the quickest and pays the best. Try them.

COUGH DROPS

MANUFACTURED BY **A. E. BROOKS & CO.**
Grand Rapids, Mich.
The Finest Line of Candy in the State.

Heyman & Company.

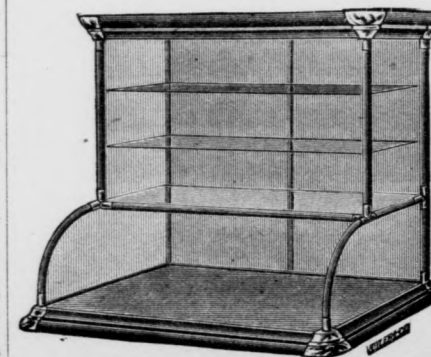
Manufacturers of

Show Cases

Of Every Description.

WRITE FOR PRICES.

First-Class Work Only.



63 and 63 Canal St., - GRAND RAPIDS.

Wholesale Price Current.

Declined—Cubeb berries, cod liver oil.

ACIDUM.		CUBEBÆ.	
Aceticum	82 10	Cubebæ (po. 10)	20 10 30
Benzoinum German.	80 10 00	Juniperus	82 10
Boracie	30 30	Xanthoxylum	25 30
Carbolicum	23 25	BALSAMUM.	
Citricum	55 50	Copaiba	60 65
Hydrochlor	32 5	Peru	21 80
Nitrosum	10 12	Terabin, Canada	35 40
Oxalicum	11 13	Tolutan	35 50
Salicylicum	1 40 10 50	CORTEX.	
Sulphuricum	13 10 5	Abies, Canadian	18
Tannicum	40 21 60	Cassia	11
Tartaricum	40 2	Cinchona Flava	18
AMMONIA.		Euonymus atropurp.	30
Aqua, 16 deg.	3 1/2 5	Myrica Cerifera, po.	20
20 deg.	5 1/2 5	Prunus Virgin.	12
Carbonas	13 14	Quillaja, grd.	14
Chloridum	13 14	Sassafras	14
ANILINE.		Ulmus Po (Ground 12)	10
Black	2 00 25 25	EXTRACTUM.	
Brown	80 21 00	Glycyrrhiza	24 25
Red	45 50	Haematox, 15 lb. box.	13 14
Yellow	2 50 30 00	" 15	14 15
BACCÆ.		" 1/4 s.	14 15
Cubebæ (po. 10)	1 20 10 30	" 1/4 s.	14 15
Juniperus	82 10	Carbonate Precip.	15
Xanthoxylum	25 30	Citrate and Quina	23 50
BALSAMUM.		Citrate Soluble	23 50
Copaiba	60 65	Ferrocyanidum Sol.	23 50
Peru	21 80	Solut Chloride	15
Terabin, Canada	35 40	Sulphate, com'l.	1 1/2 2
Tolutan	35 50	" pure	2
CORTEX.		FLORA.	
Abies, Canadian	18	Arnica	22 25
Cassia	11	Anthemis	20 25
Cinchona Flava	18	Matricaria	25 30
Euonymus atropurp.	30	FOLIA.	
Myrica Cerifera, po.	20	Barosma	20 22
Prunus Virgin.	12	Cassia Acutifol, Tin-	25 28
Quillaja, grd.	14	nivelly	25 28
Sassafras	14	" Alx.	35 50
Ulmus Po (Ground 12)	10	Salvia officinalis, 1/4 s.	12 15
EXTRACTUM.		and 1/4 s.	12 15
Glycyrrhiza	24 25	Ura Ursi	82 10
Haematox, 15 lb. box.	13 14	GUMMI.	
" 15	14 15	Acacia, 1st picked	21 00
" 1/4 s.	14 15	" 2d	21 00
" 1/4 s.	14 15	" 3d	21 00
" 1/4 s.	14 15	" sifted sorts	21 00
" 1/4 s.	14 15	" po.	75 10 00
" 1/4 s.	14 15	Aloe, Barb. (po. 20)	50 60
" 1/4 s.	14 15	" Cape, (po. 20)	50 60
" 1/4 s.	14 15	" Socotri, (po. 60)	50 60
" 1/4 s.	14 15	Catechu, 1s, 1/4 s, 1 1/2 s,	16 1
" 1/4 s.	14 15	16)	1
" 1/4 s.	14 15	Ammoniac	25 30
" 1/4 s.	14 15	Assafetida, (po. 30)	20 20
" 1/4 s.	14 15	Benzoinum	30 35
" 1/4 s.	14 15	Camphore	50 55
" 1/4 s.	14 15	Euphorbium po	35 40
" 1/4 s.	14 15	Galbanum	35 40
" 1/4 s.	14 15	Gamboge, po	80 95
" 1/4 s.	14 15	Gualacum, (po. 40)	35 40
" 1/4 s.	14 15	Kino, (po. 25)	20 20
" 1/4 s.	14 15	Mastic	90 90
" 1/4 s.	14 15	Myrrh, (po. 45)	2 25 20 40
" 1/4 s.	14 15	Opil, (po. 3 50)	2 25 20 40
" 1/4 s.	14 15	Shellac	23 30
" 1/4 s.	14 15	" bleached	23 30
" 1/4 s.	14 15	Tragacanth	30 35
" 1/4 s.	14 15	HERBA—In ounce packages.	
" 1/4 s.	14 15	Absinthium	25
" 1/4 s.	14 15	Eupatorium	20
" 1/4 s.	14 15	Lobelia	25
" 1/4 s.	14 15	Majorum	25
" 1/4 s.	14 15	Mentha Piperita	23
" 1/4 s.	14 15	" Vir.	25
" 1/4 s.	14 15	Rue	30
" 1/4 s.	14 15	Tanacetum, V.	22
" 1/4 s.	14 15	Thymus, V.	25
MAGNESIA.		OLEUM.	
Calcined, Pat.	55 60	Absinthium	5 00 25 50
Carbonate, Pat.	30 35	Amygdalae, Dulc.	45 75
Carbonate, K. & M.	30 35	Amygdalae, Amarae	8 00 25 25
Carbonate, Jennings	35 40	Anisi	1 70 21 80
OLEUM.		Aurant Cortex	2 50 40
Calcined, Pat.	55 60	Bergamit	3 75 40 00
Carbonate, Pat.	30 35	Cajuputi	90 10 00
Carbonate, K. & M.	30 35	Caryophylli	1 20 21 25
Carbonate, Jennings	35 40	Cedar	35 65
OLEUM.		Chenopodii	2 00 20
Absinthium	5 00 25 50	Cinnamomi	1 15 21 20
Amygdalae, Dulc.	45 75	Citronella	45
Amygdalae, Amarae	8 00 25 25	Conium Mac.	35 65
Anisi	1 70 21 80	Copaiba	1, 20 21 30
Aurant Cortex	2 50 40	TINCTURES.	
Bergamit	3 75 40 00	Aconitum Napellis R.	60
Cajuputi	90 10 00	Aloes	50
Caryophylli	1 20 21 25	And myrrh	50
Cedar	35 65	Arnica	50
Chenopodii	2 00 20	Asafetida	50
Cinnamomi	1 15 21 20	Atrope Belladonna	60
Citronella	45	Benzoin	60
Conium Mac.	35 65	" Co.	50
Copaiba	1, 20 21 30	Sanguinaria	50
TINCTURES.		Barosma	50
Aconitum Napellis R.	60	Cantharides	75
Aloes	50	Capicum	50
And myrrh	50	Ca damon	75
Arnica	50	Castor	1 00
Asafetida	50	Catechu	50
Atrope Belladonna	60	Cinchona	50
Benzoin	60	" Co.	60
" Co.	50	Columba	50
Sanguinaria	50	Conium	50
Barosma	50	Cubeba	50
Cantharides	75	Digitalis	50
Capicum	50	Ergot	50
Ca damon	75	Gentian	50
Castor	1 00	" Co.	60
Catechu	50	Guaiac	50
Cinchona	50	" ammon	60
" Co.	60	Zingiber	50
Columba	50	Hyoscyamus	50
Conium	50	Iodine	75
Cubeba	50	" Colorless	75
Digitalis	50	Ferri Chloridum	35
Ergot	50	Kino	50
Gentian	50	Lobelia	50
" Co.	60	Myrrh	50
Guaiac	50	Nux Vomica	50
" ammon	60	Opil	85
Zingiber	50	" Camphorated	50
MISCELLANEOUS.		" Deodor	2 00
Aether, Spts Nit, 3 F.	25 28	Aurant Cortex	50
" 4 F.	30 32	Quassia	50
Alumen	2 1/2 3	Rhatany	50
" ground, (po.	3 4	Rhel	50
Annatto	55 60	Cassia Acutifol	50
Antimoni, po.	4 5	Serpentaria	50
et Potass T.	55 60	Stromonium	60
Antipyrin	21 40	Tolutan	60
Antifebrin	25	Valerian	50
Argent Nitras, ounce	66	Veratrum Veride	50
Arsenicum	50 7	MISCELLANEOUS.	
Balm Gilead Bud.	38 40	Aether, Spts Nit, 3 F.	25 28
Bismuth S. N.	2 10 2 20	" 4 F.	30 32
Calcium Chlor, 1s, 1/4 s	9	Alumen	2 1/2 3
11; 1/2 s, 12)	9	" ground, (po.	3 4
Cantharides Russian,	21 40	Annatto	55 60
po	21 40	Antimoni, po.	4 5
Capici Fructus, af.	25	et Potass T.	55 60
" B po	20	Antipyrin	21 40
Caryophyllus, (po. 18)	13 14	Antifebrin	25
Carmin, No. 40	23 75	Argent Nitras, ounce	66
Cera Alba, S. & F.	50 55	Arsenicum	50 7
Cera Flava	38 40	Balm Gilead Bud.	38 40
Coccus	40 40	Bismuth S. N.	2 10 2 20
Cassia Fructus	20	Calcium Chlor, 1s, 1/4 s	9
Centraria	10	11; 1/2 s, 12)	9
Cetaceum	45	Cantharides Russian,	21 40
Chloroform	60 63	po	21 40
Chloral Hyd Crst.	1 50 21 70	Capici Fructus, af.	25
Chondrus	20 25	" B po	20
Cinchonidine, P. & W	15 20	Caryophyllus, (po. 18)	13 14
" German	3 1/2 12	Carmin, No. 40	23 75
Corks, list, dis. per	69	Cera Alba, S. & F.	50 55
cent	69	Cera Flava	38 40
Creasotum	2 50	Coccus	40 40
Creta, (bbl. 75)	2 5	Cassia Fructus	20
" prep.	90 11	Centraria	10
" precip.	90 11	Cetaceum	45
" Rubra	8	Chloroform	60 63
Crocus	28 30	Chloral Hyd Crst.	1 50 21 70
Cudbear	24	Chondrus	20 25
Cupri Sulph	60 7	Cinchonidine, P. & W	15 20
Dextrine	10 12	" German	3 1/2 12
Ether Sulph.	68 70	Corks, list, dis. per	69
Emery, all numbers	2	cent	69
" po	3	Creasotum	2 50
Ergota, (po.) 60	50 55	Creta, (bbl. 75)	2 5
Flake White	12 15	" prep.	90 11
Galla	23	" precip.	90 11
Gambier	7 8	" Rubra	8
Gelatin, Cooper	70	Crocus	28 30
" French	40 60	Cudbear	24
Glassware flint, 70 and 10	90	Cupri Sulph	60 7
by box 6 and 10	90	Dextrine	10 12
Glue, Brown	90 15	Ether Sulph.	68 70
" White	13 25	Emery, all numbers	2
Glycerina	17 25	" po	3
Grana Paradisi	22	Ergota, (po.) 60	50 55
Humulus	25 55	Flake White	12 15
Hydraag Chlor Mitte	90	Galla	23
" Cor	80	Gambier	7 8
" Ox Rubrum	21 10	Gelatin, Cooper	70
" Ammoniat.	21 10	" French	40 60
" Unguentum	4 55	Glassware flint, 70 and 10	90
Hydrargyrum	70	by box 6 and 10	90
Icthyobolla, Am.	1 25 21 50	Glue, Brown	90 15
Iodine	75 85	" White	13 25
Iodine, Resubl.	3 75 85	Glycerina	17 25
Iodoform	24 70	Grana Paradisi	22
Lupulin	50 55	Humulus	25 55
Lycopodium	50 55	Hydraag Chlor Mitte	90
Macis	80 85	" Cor	80
Liquor Arsen et Hy-	27	" Ox Rubrum	21 10
drag Iod.	27	" Ammoniat.	21 10
Liquor Potass Arsenitis	10 12	" Unguentum	4 55
Magnesia, Sulph (bbl	3	Hydrargyrum	70
1 1/4)	3	Icthyobolla, Am.	1 25 21 50
Manna, S. F.	50 60	Iodine	75 85

Morphia, S. P. & W.	20 22 45	Selditz Mixture	25	Lindseed, boiled	59	63
S. N. Y. Q. &	20 22 35	Sinapis	18	Neat's Foot, winter	50	69
C. Co	10 22 35	" opt.	30	strained	50	69
Moschus Canton.	70 75	Snuff, Maccaboy, De	35	Spirits Turpentine	43 1/2	50
Myristica, No. 1	70 75	Voes	35	PAINTS.	bbl. lb.	
Nux Vomica, (po. 30)	33 38	Snuff, Scotch, De. Voes	35	Red Venetian	13 1/2	20 3
Os. Sepia	33 38	Soda Boras, (po. 13)	13 1/2	Ochre, yellow Mars.	13 1/2	20 3
Pepsin Saac, H. & P. D.	2 00	Soda et Potass Tart.	30 33	" Ber.	13 1/2	20 3
Co	2 00	Soda Carb.	1 1/2 2	Putty, commercial	2 1/2	20 3
Picis Liq. N. C., 1/2 gal	2 00	Soda, Bl Carb.	2	" strictly pure	2 1/2	20 3
doz	2 00	Soda, Ash	3 1/2 4	Vermilion Prime Amer-	13 1/2	16
Picis Liq., quarts	2 00	Soda, Sulphas.	2	lean	13 1/2	16
" pints	85	Spts. Ether Co	50 55	Vermilion, English	70 75	75
Pil Hydrarg, (po. 80)	50	" Myrcia Dom.	2 25	Green, Peninsular	70 75	75
Piper Nigra, (po. 22)	1	" Myrcia Imp.	2 30	Lead, red	67 1/2	74
Piper Alba, (po. 5)	3	" Vinl Rect. bbl.	2 31	Whiting, white Spain	67 1/2	74
Pix Burgun	7	Less gal., cash ten days	2 41	Whiting, Gilders	67 1/2	74
Plumbi Acet.	14 15	Strychnia Crystal	21 10	White, Paris American	1 00	
Pulvis Ipecac et opil.	1 10 1 30	Sulphur, Subl.	3 4	Whiting, Paris Eng.	1 40	
Pyrethrum, boxes H	21 25	" Roll	2 1/2 3 1/2	cliff	1 40	
" P. D. Co., doz.	30 35	Tamarinds	8 10	Pioneer Prepared Paint	20 21 4	
Pyrethrum, pv.	80 10	Terebenth Venice	28 30	Swiss Villa Prepared	1 00 21 20	
Quassia	33 38	Theobromae	45 50	Paints	1 00 21 20	
Quinia, S. P. & W.	21 1/2 28	Vanilla	9 00 16 00	VARNISHES.		
" S. German	12 14	Zinci Sulph.	7 8	No. 1 Turp Cosch.	1 10 21 30	
Rubia Tinctorem	12 14			Extra Turp.	160 21 70	
Saccharum Lactis py	33			Coach Body	2 75 3 00	
Salacin	1 80 21 85			No. 1 Turp Furn	1 00 21 10	
Sanguis Draconis	40 50			Extra Turk Damar	1 55 21 60	
Santonine	24 50			Japan Dryer, No. 1	70 2	75
Sapo, W.	12 14					
" M.	10 12					
" G.	15					

HAZELTINE & PERKINS DRUG CO.

Importers and Jobbers of

DRUGS

CHEMICALS AND

PATENT MEDICINES.

DEALERS IN

Paints, Oils and Varnishes.

Sole Agents for the Celebrated

SWISS VILLA PREPARED PAINTS.

Full Line of Staple Druggists' Sundries.

We are Sole Proprietors of

Weatherly's Michigan Catarrh Remedy.

We Have in Stock and Offer a Full Line of

WHISKIES, BRANDIES, GINS, WINES, RUMS.

We sell Liquors for Medicinal Purposes only.
We give our Personal Attention to Mail Orders and Guarantee Satisfaction.
All orders are Shipped and Invoiced the same day we receive them. Send in a trial order.

Hazeltine & Perkins Drug Co.,

GRAND RAPIDS, MICH.

GROCERIES.

Sanitary Qualities of Watercress and Onions.

The watercress is a plant containing very sanitary qualities. A curious characteristic of it is that, if grown in a ferruginous stream, it absorbs into itself five times the amount of iron that any other plant does. For all anæmic constitutions it is, therefore, specially of value. But it also contains proportions of garlic and sulphur, of iodine and phosphates, and is a blood purifier, while abroad it is thought a most wholesome condiment with meat, roast or grilled. The cultivated plant is rather more easy of digestion than the wild one. Botanically the onion belongs to the lily family. The odor of the vegetable, which is what makes it so unpleasant, is due to a volatile oil, which is the same as that in garlic, though in the onion it is milder and naturally does not last so long. There are, besides, easy ways of removing at once all unpleasantness from the breath. A little parsley or a few grains of coffee, or even a swallow or two of milk, if taken after eating, proves an effective remedy. Boiled onions are the least objectionable in regard to odor, and are as easily digested as any. The oil in the onion passes off with the water in which the vegetables are boiled, and if the kettle be closely covered and the water changed after they have boiled five minutes, and then again ten minutes later, there will be no odor through the house, and the onions will be white instead of gray, as they so often are. Besides being rich in flesh-forming elements, raw onions are especially good in breaking up a heavy cold. They are also stimulating to fatigued persons and are otherwise beneficial.

Sources of Raw Sugar Supply.

The value of the sugar received by the United States from the most important sugar centers for last year was as follows:

COUNTRY.	VALUE.	PERCENTAGE
Cuba.....	\$39,099,670	38.61
Germany.....	16,098,224	15.90
Hawaiian Islands.....	11,599,142	11.42
British West Indies.....	8,010,130	8.80
Philippine Islands.....	6,817,865	6.73
British Guiana.....	4,325,370	4.27
Porto Rico.....	3,681,347	3.81
Dutch East Indies.....	2,722,330	2.69
San Domingo.....	1,715,460	1.70
Brazil.....	1,659,251	1.65
Austria-Hungary.....	1,578,494	1.56

Tack Manufacturers Combine.

A dispatch from Taunton, Mass., is to the effect that a deal has been consummated whereby the five strongest tack and wire nail concerns have formed a combination, presumably with the intention of sustaining prices, which of late have been somewhat irregular. Thomas J. Lathrop, of the Taunton Tack Works, is the general manager, and Mr. Parks, of Parks & Loring, Plymouth, the financial agent.

BEACH'S

New York Coffee Rooms.

61 Pearl Street.

Five Cents Each for all dishes served from bill of fare.

Steaks, Chops, Oysters and All Kinds of Order Cooking a Specialty.

FRANK M. BEACH, Prop.

WANTED.

POTATOES, APPLES, DRIED FRUIT, BEANS

and all kinds of Produce.

If you have any of the above goods to ship, or anything in the Produce line, let us hear from you. Liberal cash advances made when desired.

EARL BROS., COMMISSION MERCHANTS

157 South Water St., CHICAGO.

Reference: FIRST NATIONAL BANK, Chicago. MICHIGAN TRADESMAN, Grand Rapids.

Patents and Copyrights.

From the Boston Globe.

The country has just completed its first century of experience with the patent law. The first statute enacted concerning patents was in 1790. Mr. Madison is supposed to have been the author of the patent provision in the Constitution, he having introduced the clause in 1787. It is difficult to estimate the influence of patents upon the wealth and progress of the country. During the year after the first statute was enacted, but three patents were granted. Now thousands are granted yearly, and over 450,000 in all have been granted up to the present time. Counting the aggregate wealth of the country at \$43,000,000,000, it is estimated that two-thirds of it is due to inventions upon which patents have been secured. There is a close analogy between a patent and a copyright, the latter being practically a patent secured on some kind of mental invention put in type or found in a map, drawing or picture of some kind. The subject of patents and copyrights has an unceasing interest for people who think, since it involves the very interesting question of the proper limits of property in ideas. There seems to be little doubt, however, that the notion of "perpetual property in an idea" is not tenable. The fact that both patents and copyrights are made the subject of statute law is in itself pretty conclusive evidence that they are proper subjects of statutory limitation. It is said that if Shakespeare had taken out a copyright on his plays, and it had remained as the perpetual property of his legal heirs and assigns, a fortune would have been amassed equal in value to half of Great Britain. Such things show the absurdity of the claim that ideas and combination of words should be property like other property.

The Grocery Market.

As predicted by THE TRADESMAN two weeks ago, the sugar refiners have dropped back to the quotation of April 1—4½c. for granulated, reducing the Grand Rapids price to 4½c. Corn syrups are strong and the manufacturers talk confidently of higher prices.

A disputed grocery bill caused a fatal affray in Chicago recently. A man named Dennis Cramer refused to pay his grocer, and the latter brought suit and won the case. Cramer expected to receive the verdict on the testimony of three acquaintances, but they didn't show up in court. Cramer hunted them up a day or two later and shot all three, fatally wounding two of them.

J. P. Visner, broker for Thomas Stokes, New York City, jobber of salt fish, is headquarters for good values. Address 304 No. Ionia street, Grand Rapids, for prices on full weight and reliable quality.

FRESH MEATS.

Swift and Company quote as follows:

Beef, carcass.....	7½@ 8½
" hind quarters.....	@ 9
" fore ".....	@ 7
" loins, No. 3.....	@ 13
" ribs.....	@ 11½
" rounds.....	@ 10
" tongues.....	@ 10½
Bologna.....	@ 5
Pork loins.....	@ 10½
" shoulders.....	@ 8½
Sausage, blood or head.....	@ 5
" liver.....	@ 5
" Frankfort.....	@ 7½
Mutton.....	@ 9
Veal.....	4 @ 5½

FISH and OYSTERS.

F. J. Dettenthaler quotes as follows:

FRESH FISH.	
Whitefish.....	@ 10
Trout.....	@ 9
Halibut.....	@ 18
Ciscoes.....	@ 5
Flounders.....	@ 9
Bluefish.....	@ 12
Mackerel.....	@ 25
Cod.....	@ 12
California salmon.....	@ 20
OYSTERS—CANS.	
Fairhaven Counts.....	@ 40
F. J. D. Selects.....	@ 35
Selects.....	@ 27
SHELL GOODS.	
Oysters, per 100.....	1 25@ 1 50
Clams, ".....	75@ 1 00

PRODUCE MARKET.

Apples—So meagre are the offerings, that there is really no market.
Beans—The market is firm. Handlers are offering \$1.80 per bu. for country picked and holding city picked at \$2.25@ \$2.30.
Beets—Out of market.
Butter—The supply is not over large. Handlers pay 16½c and hold at 18c.
Cabbages—Old stock is about out of market.
Carrots—20c@ 25c per bu.
Cranberries—Out of market.
Eggs—The market holds steady at 12c, owing to the large quantity being taken by the picklers and cold storage men. The 5c duty on Canadian eggs is likely to hold the price stiff all summer, and the absence of Canadian eggs from the American markets later in the season will probably bulge the price to figures affording holders a handsome margin.
Honey—Dull at 16½c for clean comb.
Lettuce—13c for Grand Rapids Forcing.
Onions—Scarce and firm. Dealers pay \$1.40 for all offerings of choice, holding at \$1.65. Bermudas are in good demand at \$3 per crate.
Parsnips—40c per bushel.
Potatoes—The market is weaker, owing to a decline at St. Louis and a decided dullness at Chicago and Cincinnati. The decline is undoubtedly due to the throwing of poor stock on the market, but whether it will rally from the depression, it is now impossible to determine. Handlers have dropped their paying price to 85c.
Radishes—40c per dozen bunches.
Strawberries—\$3.50 per case of 24 quarts.
Squash—1½c per lb.
Sweet Potatoes—Kiln dried Jerseys are in small demand at 8¢.
Turnips—30c@ 35c per bu.

PROVISIONS.

The Grand Rapids Packing and Provision Co. quotes as follows:

PORK IN BARRELS.	
Mess, new.....	13 00
Short cut.....	12 75
Extra clear pig, short cut.....	14 50
Extra clear, heavy.....	14 25
Clear, fat back.....	14 25
Boston clear, short cut.....	14 25
Clear back, short cut.....	14 50
Standard clear, short cut, best.....	14 75
SAUSAGE—Fresh and Smoked.	
Pork Sausage.....	7
Ham Sausage.....	9
Tongue Sausage.....	9
Frankfort Sausage.....	7½
Bologna Sausage.....	5
Bologna, straight.....	5
Bologna, thick.....	5
Head Cheese.....	5
LARD—Kettle Rendered.	
Tierces.....	8½
Tubs.....	8½
50 lb. Tins.....	8½
LARD. Family. Com.	
Tierces.....	6½ 6¼
0 and 50 lb. Tubs.....	6½ 6¼
3 lb. Pails, 20 in a case.....	7¼ 7¼
5 lb. Pails, 12 in a case.....	7¼ 7¼
10 lb. Pails, 6 in a case.....	7¼ 7¼
20 lb. Pails, 4 in a case.....	7¼ 7¼
50 lb. Cans.....	6½ 6¼
BEEF IN BARRELS.	
Extra Mess, warranted 200 lbs.....	9 00
Extra Mess, Chicago packing.....	9 00
Boneless, rump butts.....	9 00
SMOKED MEATS—Canned or Plain.	
Hams, average 20 lbs.....	10
" 16 lbs.....	10½
" 12 to 14 lbs.....	10½
" picnic.....	7½
" best boneless.....	8½
Shoulders.....	6½
Breakfast Bacon, boneless.....	6½
Dried beef, ham prices.....	10½
Long Clinks, heavy.....	6½
Briskets, medium.....	6½
" light.....	6½

CANDIES, FRUITS and NUTS.

The Putnam Candy Co. quotes as follows:

STICK CANDY.	
Full Weight.	Bbls. Pails.
Standard, per lb.....	6½ 7½
" H. H.....	6½ 7½
" Twist.....	6½ 7½
Boston Cream.....	7½ 8½
Cut Loaf.....	7½ 8½
Extra H. H.....	7½ 8½
MIXED CANDY.	
Full Weight.	Bbls. Pails.
Standard.....	6½ 7½
Leader.....	6½ 7½
Special.....	7 8
Royal.....	7 8½
Nobby.....	7½ 8½
Broken.....	7½ 8½
English Rock.....	7½ 8½
Conserves.....	7 8
Broken Taffy.....	7½ 8½
Peanut Squares.....	9
Extra.....	10
French Creams.....	10½
Valley Creams.....	13½
FANCY—In bulk.	
Full Weight.	Bbls. Pails.
Lozenges, plain.....	10½ 11½
" printed.....	11 12½
Chocolate Drops.....	12½
Chocolate Monumentals.....	14
Gum Drops.....	5 6½
Moss Drops.....	8 9
Sour Drops.....	8½ 9½
Imperials.....	10½ 11½
FANCY—In 5 lb. boxes.	
Per Box.	
Lemon Drops.....	55
Sour Drops.....	55
Peppermint Drops.....	55
Chocolate Drops.....	70
H. M. Chocolate Drops.....	90
Gum Drops.....	40@50
Licorice Drops.....	1 00
A. B. Licorice Drops.....	80
Lozenges, plain.....	65
" printed.....	70
Imperials.....	65
Motives.....	75
Cream Bar.....	60
Molasses Bar.....	55
Caramels.....	15@17
Hand Made Creams.....	85@95
Plain Creams.....	80@90
Decorated Creams.....	1 00
String Rock.....	70
Burnt Almonds.....	1 00
Wintergreen Berries.....	65
ORANGES.	
California, 123.....	3 00
" 150.....	3 50
" 176-2 0-236.....	3 50
Messinas, " 300-240.....	
" 200.....	
LEMONS.	
Messina, choice, 300.....	5 25
" fancy, 300.....	5 50@6 00
" choice 300.....	5 25
" fancy 300.....	6 00
OTHER FOREIGN FRUITS.	
Figs, Smyrna, new, fancy layers.....	18@20
" " choice ".....	@ 16
" " " ".....	@ 12½
" Fard, 10-lb. box.....	@ 10
" 50-lb. ".....	@ 8
" Persian, 50-lb. box.....	4 @ 6
NUTS.	
Almonds, Tarragona.....	@ 17½
" Ivaca.....	@ 17
" California.....	@ 17½
Brazils, new.....	@ 8
Filberts.....	@ 11
Walnuts, Grenoble.....	@ 15
" Marbot.....	@ 12
" Chill.....	@ 14
Table Nuts, No. 1.....	@ 13
" No. 2.....	@ 13
Pecans, Texas, H. P.....	15@17
Cocanuts, full sacks.....	@ 4 00
PEANUTS.	
Fancy, H. P., Suns.....	@ 5½
" Roasted.....	7 @ 7½
Fancy, H. P., Flags.....	@ 5½
" Roasted.....	7 @ 7½
Choice, H. P., Extras.....	@ 4½
" Roasted.....	6 @ 6½
OILS.	
The Standard Oil Co. quotes as follows:	
Water White.....	@ 9
Michigan test.....	@ 8½
Naptha.....	@ 7½
Gasoline.....	@ 9¼
Cylinder.....	27 @ 36
Engine.....	13 @ 21
Black, 15 Cold Test.....	@ 9½

START RIGHT!

And by that we mean begin your cheese business for 1891 by handling the

RIVERSIDE BRAND.

For nine years it has stood the test and is to-day acknowledged the Finest

FULL CREAM CHEESE

offered to the Michigan trade.

APPLE BUTTER.		Quinces.		CLOTHES LINES.		FLAVORING EXTRACTS.		SCALES—Perfection.		Old Honesty.	
Chicago goods.....7½@8		Common Raspberries.....1 10		Cotton, 40 ft.....per doz. 1 25		Jennings' D C.		Tea, 2-lb, tin scoop.....\$ 6 50		Jolly Tar.....33	
AXLE GREASE.		Red.....1 30		" 50 ft....." 1 40		Lemon. Vanilla		" brass.....7 25		Hiawatha.....37	
Frazer's.		Black Hamburg.....1 50		" 60 ft....." 1 60		2 oz folding box.....75 1 25		" 5-lb, tin scoop.....8 75		Valley City.....34	
Wood boxes, per doz.....80		Erie, black.....1 40		" 70 ft....." 1 75		3 oz.....1 00 1 50		" brass.....8 75		Jas. G. Butler & Co.'s Brands.....37	
" 3 doz. case.....2 40		Strawberries.....1 40		" 80 ft....." 1 90		4 oz.....2 00 3 00		Grocers', 11-lb, tin scoop.....11 00		Something Good.....26	
" per gross.....3 00		Lawrence.....2 25		Jute.....1 00		8 oz.....3 00 4 00		" 22-lb, tin.....13 25		Toss Up.....24	
25 lb. pails.....1 00		Erie.....1 65		CONDENSED MILK.		GUN POWDER.		" brass.....14 75		Out of Sight.....12½	
15 lb.....75		Whortleberries.		Eagle.....7 40		Kegs.....5 50		STARCH.		Smoking.....13½	
Aurora.		Common.....1 40		Crown.....6 50		Half kegs.....3 00		Corn.....6½		Boss.....13½	
Wood boxes, per doz.....60		F. & W.....1 25		Genuine Swiss.....8 00		HERBS.		20-lb boxes.....6½		Colonel's Choice.....13	
" 3 doz. case.....1 75		Blueberries.....1 30		American Swiss.....7 00		Sage.....15		40-lb.....6½		Warpath.....14	
" per gross.....6 00		MEATS.		COUPONS.		Hops.....25		1-lb packages.....6		Banner.....14	
Diamond.		Corned beef, Libby's.....2 10		"Superior."		PELLIES.		3-lb.....6		King Bee.....17	
" 3 doz. case.....1 50		Roast beef, Armour's.....1 75		\$ 1, per hundred.....2 50		Chicago goods.....4½@5		6-lb.....6½		Kila Dried.....17	
" per gross.....5 50		Potted ham, ½ lb.....1 10		\$ 2, ".....3 00		No. 1.....40		40 and 50 lb. boxes.....4½		Niger Head.....23	
Peerless.		" ¼ lb.....1 05		\$ 5, ".....4 00		No. 2.....50		Barrels.....4½		Honey Dew.....24	
25 lb. pails.....90		" tongue, ¼ lb.....1 05		\$ 10, ".....5 00		LICORICE.		Scotch, in bladders.....37		Gold Block.....28	
BAKING POWDER.		" chicken, ¼ lb.....95		"Tradesman."		Pure.....30		Maccaboy, in jars.....35		Peerless.....24	
Acme, ¼ lb. cans, 3 doz.....45		VEGETABLES.		\$ 1, per hundred.....2 00		Calabria.....25		French Rappee, in jars.....43		Rob Roy.....25	
" ½ lb. " 1.....85		Hamburg stringless.....1 25		\$ 2, ".....2 50		Sicily.....18		Allen B. Wrisley's Brands.		Uncle Sam.....28	
" 1 lb. " 1.....1 10		" French style.....2 25		\$ 5, ".....3 00		CONDENSED, 2 doz.....1 25		Old Country, 80.....3 20		Tom and Jerry.....35	
Telfer's, ¼ lb. cans, doz.....45		" Limas.....1 40		\$ 10, ".....4 00		No. 9 sulphur.....2 00		Uno, 100.....3 50		Brier Pipe.....30	
" ½ lb. " 1.....1 50		Lima, green.....1 30		Subject to the following dis-		Anchor parlor.....1 70		Bouncer, 100.....3 00		Yum Yum.....32	
Arctic, ¼ lb. cans.....60		" soaked.....90		counts:		No. 2 home.....1 10		SODA.		Red Clover.....30	
" ½ lb. " 1.....1 20		Lewis Boston Baked.....1 35		200 or over.....5 per cent.		Export parlor.....4 25		Boxes.....5½		Navy.....32	
" 5 lb. " 1.....9 00		Bay State Baked.....1 35		500 ".....10 "		MOLASSES.		Kegs, English.....4½		Handmade.....40	
Red Star, ¼ lb. cans.....40		World's Fair.....1 35		1000 ".....20 "		Blackstrap.....16		SAL SODA.		Frog.....33	
" ½ lb. " 1.....80		Hamburg.....1 25		Kenosha Butter.....7½		Cuba Baking.....19		Granulated, boxes.....1½		VINEGAR.	
" 1 lb. " 1.....1 50		Tiger.....1 00		Seymour.....5½		Ordinary.....19		Kegs, English.....4½		40 gr.....8	
BATH BRICK.		Purity.....1 10		Butter.....5½		Porto Rico.....23		Mustard.....7½		50 gr.....10	
2 dozen in case.....90		Erie.....1 15		" family.....5½		New Orleans.....17		Diamond Crystal.....\$2 40		Tin foil cakes, per doz.....15	
BLUING.		Peas.....15 0		" biscuit.....6½		Fair.....20		100 3-lb. sacks.....\$2 40		Baker's, per lb.....30	
Gross.....4 00		" early June.....15 0		Soda.....6		Good.....17		60 5-lb.....2 25			
" 8 oz.....7 00		" champion of En.....1 75		City Oyster XXX.....5½		Extra good.....26		20 10-lb. sacks.....2 15			
" pints, round.....10 50		Hamburg petit pois.....1 75		CREAM TARTAR.		Choice.....30		24 2-lb. cases.....2 00			
" No. 2, sifting box.....2 75		" fancy sifted.....1 90		Strictly pure.....30		Fancy.....36		56 lb. dairy in linen bags.....50			
" No. 3.....4 00		Soaked.....65		Telfer's Absolute.....35		One-half barrels, 3c extra.....36		28 lb.....35			
" No. 5.....8 00		Van Camp's Marrofat.....1 10		Grocers'.....10@15		OATMEAL.		56 lb. dairy in linen bags.....35			
" 1 oz ball.....4 50		Archer's Early Blossom.....1 35		DRIED FRUITS.		Barrels 200.....@7 25		28 lb. " " ".....18			
BROOMS.		French.....1 80		Sundried Apples.....@11½		Half barrels 100.....@3 75		56 lb. dairy bags.....75			
No. 1.....1 75		Mushrooms.....17@18		Evaporated.....@14½		Barrels, 1,200 count.....\$7 50		Solar Rock.....27			
No. 2 Carpet.....2 25		Pumpkin.....90		California Evaporated.....19		Half barrels, 600 count.....4 25		Saginaw and Manistee.....95			
No. 1.....2 50		Squash.....1 30		Apricots.....19		Small.....9 00		Common Fine per bbl.....5			
Parlor Gem.....2 75		Succotash.....1 30		Blackberries.....10		Barrels, 2,400 count.....5 00		SALERATUS.			
Common Whisk.....90		Hamburg.....1 40		Peaches.....20		Clay, No. 216.....1 75		Church's, Arm & Hammer.....5½			
Fancy.....1 20		Soaked.....85		Pears, sliced.....17		" T. D. full count.....75		Dwight's Cow.....5½			
Mill.....3 25		Honey Dew.....1 60		Plums, sweet.....19		Cob, No. 3.....1 25		Taylor's.....5½			
Warehouse.....2 75		Hamburg.....1 60		Prunes, sweet.....13		Domestic.....7		DeLand's Cap Sheaf.....5½			
BUCKWHEAT FLOUR.		Van Camp's.....1 10		Turkey.....@ 9		Carolina head.....6		Golden Harvest.....5			
Rising Sun.....5 00		No. Collins.....1 10		Bosnia.....@10		" No. 1.....7		Barrels.....30			
York State.....4 50		Hancock.....1 05		French.....@11		" No. 2.....@ 5		Half bbls.....32			
Self Rising.....4 50		Gallon.....2 75		Lemon.....18		Broken.....@ 5		Pure Cane.....23			
BUTTERINE.		Lemon.....18		Orange.....18		Japan, No. 1.....6½		Amber.....23			
Creamery.....13½		In drum.....@18		In boxes.....@20		No. 2.....5½		Fancy drips.....28			
Rolls.....14		Zante, in barrels.....@ 5½		CHICORY.		Patna.....@ 30		Ginger Snaps.....7			
Dairy.		" in less quantity.....@ 5½		Bulk.....4½		Sauerkraut.....4 00		Sugar Creams.....8			
Solid packed.....11		RAISINS—California.		Red.....7		Barrels.....4 00		Frosted Creams.....8			
Rolls.....11½		Bags.....7		Fancy Full Cream.....11 @12		Half barrels.....2 50		Graham Crackers.....8			
CANDLES.		London Layers, 2 cr'n.....2 10		Good.....10 @10½		SAPOLIO.		Oatmeal Crackers.....8			
Hotel, 40 lb. boxes.....10½		Muscatels, 2 crown.....1 60		Part Skimmed.....8 @9		Kitchen, 3 doz. in box.....2 50		Shoe Polish.....75			
Star, 40.....10½		Foreign.....1 75		Sap Sago.....@22		Hand 3 " in box.....2 50		Jettine, 1 doz. in box.....75			
Paraffine.....12		Valencias.....7¾		Edam.....@1 00		Snider's Tomato.....2 40		TEAS.			
Wicking.....25		Sultanas.....16 @17		Swiss, imported.....24@25		SPICES.		JAPAN—Regular.			
CANNED GOODS.		FARINACEOUS GOODS.		domestic.....15@16		Whole Sifted.....10		Fair.....@17			
FISH.		Farina.....4		Limburger.....15		Allspice.....10		Good.....@20			
Clams.....1 10		100 lb. kegs.....4		Rubber, 100 lumps.....35		Cassia, China in mats.....7		Choice.....@24			
Little Neck, 1 lb.....1 10		Hominy.....3 75		" 200 ".....40		" Batavia in bund.....5		Choicest.....@24			
Clam Chowder.....1 90		Grits.....25		Spruce, 200 pieces.....40		" Saigon in rolls.....35		Dust.....@12			
Standard, 3 lb.....2 30		Beans.....25		Snider's, ¼ pint.....1 35		Cloves, Amboyana.....35		Fair.....@17			
Cove Oysters.....1 10		Dried.....6		pint.....2 30		Mace Batavia.....25		Good.....@20			
Standard, 1 lb.....2 10		Maccaroni and Vermicelli.....11		quart.....3 50		Nutmegs, fancy.....80		Choice.....@26			
Lobsters.....2 10		Imported.....60		CATSUP.		" No. 1.....75		Choicest.....@24			
Star, 1 lb.....2 50		Pearl Barley.....3½@3¾		Fair.....22		Pepper, Singapore, black.....25		Dust.....@12			
" 2 lb.....3 50		Green, bu.....1 20		Good.....21		" white.....19		BASKET FIRED.			
Plenic, 1 lb.....2 00		Split, bbl.....6 50		Prime.....21½		Pure Ground in Bulk.....15		Fair.....@20			
" 2 lb.....3 00		German Sago.....5		Peaberry.....22½		Allspice.....20		Choice.....@25			
Macarel.....2 00		East India.....5		Pound packages.....@7		Cassia, Batavia.....25		Choicest fancy.....75			
Standard, 1 lb.....1 20		Cracked.....5		COFFEE.		Cloves, Amboyana.....35		Common to Colong.....23			
" 2 lb.....2 00		FISH—Salt.		GREEN.		Ginger, African.....15		Superior to fine.....28			
Mustard, 3 lb.....3 00		Bloaters.....5		Rio.		" Cochon.....18		Fine to choicest.....45			
Tomato Sauce, 3 lb.....3 00		Yarmouth.....5		Fair.....20½		Mace Batavia.....20		Common to fair.....23			
Soused, 3 lb.....3 00		Whole.....6 @6½		Good.....21		Mustard, Eng. and Trieste.....25		Superior to fine.....30			
Columbia River, flat.....1 85		Bricks.....8 @9		Prime.....21½		Trieste.....27		Common to fair.....18			
Alaska, 1 lb.....1 35		Strips.....8 @9		Golden.....22½		Nutmegs, No. 2.....75		Superior to fine.....30			
" 2 lb.....2 10		Smoked.....10		Peaberry.....23		Pepper, Singapore, black.....20		Choice.....@25			
American.		Scaled.....24		Trout.....23		" Cayenne.....25		Extra choice, wire leaf.....40			
Sardines.....5@6		Holland, bbls.....11 00		Fancy.....25		Sage.....20		GUNPOWDER.			
" ½s.....7@8		kegs.....80		Private Growth.....26		Allspice.....¼s 84 1 55		Common to fair.....25			
Imported ½s.....11@12		Round shore, ½ bbl.....2 75		Mandelhing.....29		Cinnamon.....84 1 55		Extra fine to finest.....50			
Mustard ½s.....@ 9		" ¼ bbl.....1 50		Mocha.....22		Cloves.....84 1 55		Choicest fancy.....75			
Trout.....2 50		No. 1, ¼ bbls, 90 lbs.....12 00		Arabian.....2		Ginger, Af.....84 1 55		Common to Colong.....23			
Brook, 3 lb.....2 50		No. 1, kits, 10 lbs.....1 25		ROASTED.		Mustard.....84 1 55		Superior to fine.....28			
FRUITS.		Family, ¼ bbls, 90 lbs.....3 00		To ascertain cost of roasted		Pepper.....84 1 55		Fine to choicest.....45			
Apples.....4 00		Fancy.....3 50@4 00		coffee, add ¼c. per lb. for roast-		Sage.....84		Common to fair.....18			
York State, gallons.....4 00		Russian, kegs.....5 00		ing and 15 per cent. for shrink-		Cut Loaf.....@ 5½		Superior to fine.....30			
Hamburg, ".....		Sardines.....25		age.		Cubes.....@ 5½		Choice.....24			
Apricots.....2 25		Trout.....25		PACKAGE.		Powdered.....@ 4½		Best.....40			
Santa Cruz.....2 50		Whitefish.....7 00		McLaughlin's XXXX.....25½		Confectioners' A.....@ 4½		TOBACCOS.			
Lusk's.....2 35		No. 1, kits, 10 lbs.....80		Lion.....35½		White Extra C.....@ 4½		Fine Cut.....			
Overland.....2 35		Family, ¼ bbls, 90 lbs.....3 00		Durham.....25		Extra C.....@ 4½		Pails unless otherwise noted.			
Blackberries.....1 10		kts, 10 lbs.....50		Interior.....25		C.....@ 4½		Hiawatha.....60			
Cherries.....1 20		Pollock.....3 50@4 00		Private Growth.....26		Yellow.....@ 4½		Sweet Cuba.....34			
Pitted Hamburg.....1 75		Sardines.....25		Mandelhing.....29		Less than 100 lbs. ¼c advance		McGinty.....24			
White.....1 60		Valley City.....75		Mocha.....22				" ½ bbls.....22			
Erie.....1 30		Felix.....1 50		Arabian.....2				Little Darling.....20			
Damsons, Egg Plums and Green Gages.....@ 1 60		Hummel's, foil.....1 50		EXTRACT.				1791 ½ bbls.....19			
Gooseberries.....1 10		tin.....2 50		Valley City.....75				Dandy Jim.....27			
Common Peaches.....1 10				Pineapples.....1 30				Joker.....24			
Pie.....1 60@1 75				Common.....1 30				Zero.....22			
Maxwell.....2 25				Johnson's sliced.....2 60				L & W.....26			
Shepard's.....2 25				" grated.....2 85				Here It Is.....28			
California Pears.....2 60@2 75								Old Style.....31			
Domestic Pears.....1 25											
Riverside Pineapples.....2 25											

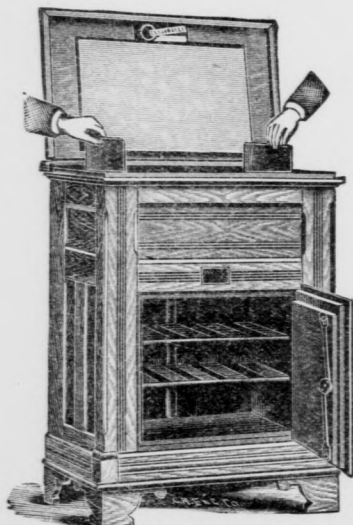
THE LEONARD CLEANABLE.

One Thousand Agencies Established in the United States.

TO DEALERS: If there is no agent for this line of Refrigerators in your town, write to us for catalogue with discount, and we can give you the exclusive sale of the BEST KNOWN REFRIGERATOR in the market. You can find no other Refrigerator with the numerous "talking" points of excellence that we show. Dry air—cleanable—charcoal filled—five walls—carved and ornamented—air tight locks—Leonard shelf—Leonard ice rack—spring castor—refrigerator trap—special interior construction. Only made in hardwood antique ash finish.

Where there is no agent, any person may write to us for catalogue and price on a single refrigerator.

List Prices only are given, write us for Discount and complete Catalogue.

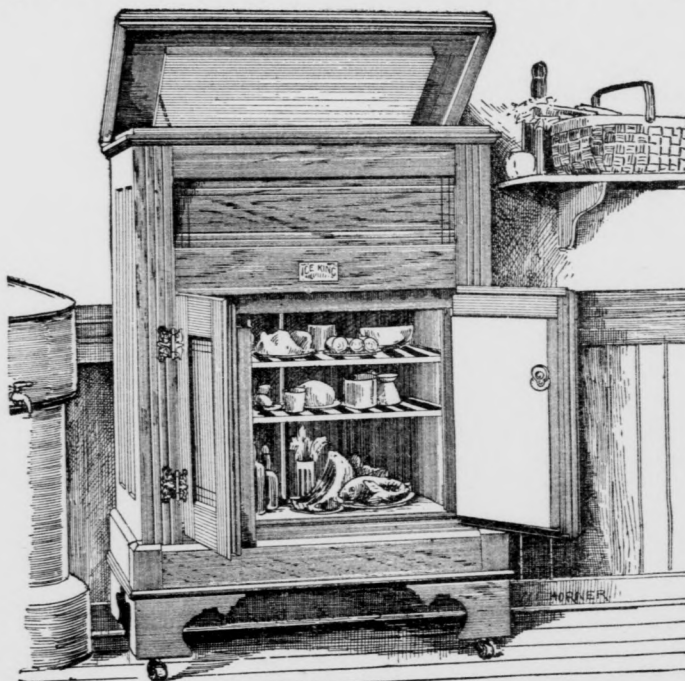


Style of Nos. 10, 11 and 12.
Dimensions and Prices.

No.	Wt.	lbs. ice.	len'h.	depth.	h'gt.	Price.
10	130	35	25	16	38	\$11 50
11	160	53	27	18	42	14 00
12	185	77	31	20	44	18 00

WITH WATER COOLER.

211	170	53	27	18	42	17 00
212	180	77	31	20	44	21 50



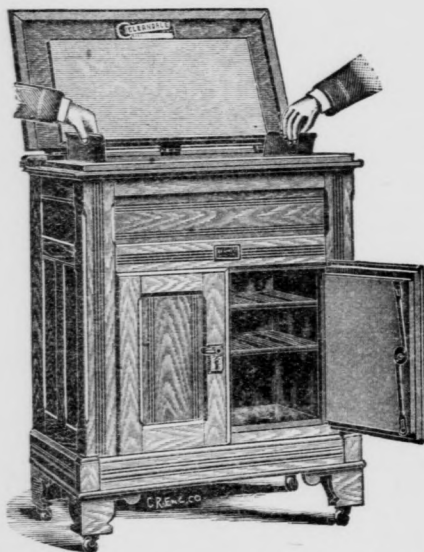
Style of Nos. 503, 504 and 505. Dimensions and Price.

Telegraph Code.	Number.	Lbs. of Ice.	Length.	Depth.	Height.	Price.
Lilac.	503	50	34	21	48	\$24 00
Magnolia.	504	90	36	22	50	27 00
Peony.	505	125	40	25	51	31 50



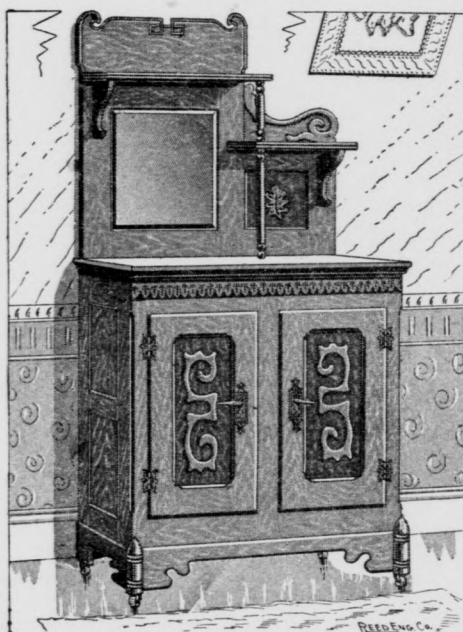
Style of Nos. 0, 1 and 2. Real Bronze Locks.
Dimensions and Prices.

Telegr. No.	Wt. lbs. ice.	l'th.	d'ph.	h'gt.	Price.	
Bank.	0	160	53	27	18 42	\$15 50
Bead.	1	190	88	31	20 44	20 00
Birth.	2	225	108	32	24 47	23 50



Style of Nos. 13, 14 and 15. Nickel Plated Locks.
213, 214 and 215 are same with water cooler added.

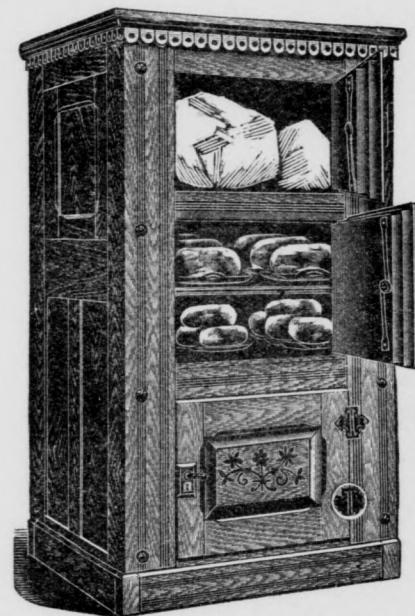
No.	wt.	lbs. ice.	l'gth.	d'pth.	h'gt.	Price.
13	210	93	34	20	46	\$23 50
14	245	108	36	21	48	26 50
15	275	145	38	24	49	30 00



Style of No. 83 1/2. Solid Oak. Antique Finish.
Dimensions and Prices.

No.	wt.	lbs. ice.	l'nth.	d'th.	h'gt.	Price
83 1/2	725	77	40	21	73	\$45 00
83	200	77	40	21	40	30 00

WITHOUT THE SIDBOARD TOP.



GROCERS' REFRIGERATORS

FOR GROCERS AND HOTELS.

Style of No. 62. Antique Finish.

Dimensions and Prices.	Tel. No.	h'gt.	d'ph.	l'nth.	wt.	Price
Mine.	62	84	40	42	925	\$80 00

Have you received one of our new catalogues, No. 105? If you do not receive it within a few days, and you are a regular dealer, write us for a copy, showing our complete line of crockery, glassware, silverware, refrigerators, gasoline stoves, tinware, house furnishing goods and summer sporting goods of every kind.

H. LEONARD & SONS, GRAND RAPIDS, MICH.

ONE HUNDRED STRONG.

List of Grand Rapids Boys Who Represent Outside Houses.

[The following is believed to be a nearly complete list of the traveling men who reside in this city, but represent outside houses. If any errors have crept in or any omissions are made, correction of same will gladly be recorded in subsequent issues.]

F. G. Aldworth, John Wyeth & Co., Philadelphia.
Geo. W. Alden, Petoskey Woodenware Co., Petoskey.

Frank C. Adams, Adams & Ford, Cleveland.
Will Adams, Cerealine Co., Columbus, Ind.

Wm. Boughton, H. S. Robinson & Co., Detroit.

Harry Bedell, Jas. S. Kirk & Co., Chicago.

Chas. Barton, Walter A. Wood Mowing and Reaping Machine Co., Hoosick Falls, N. Y.

B. A. Beneke, Claflin, Larabee & Co., Boston.

Mr. Bensecoter, Nonatuck Silk Co., Chicago.

Chas. W. Baxter, Stein, Bloch & Co., Rochester.

Frank Conlon, Price Baking Powder Co., Chicago.

F. A. Caldwell, Childs, Lee & Dunlap, Toledo.

F. E. Chase, A. C. McGraw & Co., Detroit.

Herbert T. Chase, Chase & Sanborn, Chicago.

P. J. Coppens, Chicago Stove Works, Chicago.

L. M. Cary, Cary Safe Co., Buffalo.

N. B. Carpenter, F. Strauss & Co., Cincinnati.

A. B. Cole, Bickford & Francis, Buffalo.

P. H. Carroll, Selz, Schwab & Co., Chicago.

Frank Collins, W. F. McLaughlin & Co., Chicago.

E. P. Dana, Phelps, Brace & Co., Detroit.

J. J. Dooley, H. E. Bucklen & Co., Chicago.

Patrick Delahunt, Burnham, Stoepel & Co., Detroit.

M. S. DeLano, A. H. Pratt & Co., Ithaca, N. Y.

B. F. Emery, Silberhorn Co., Chicago.

Findlater, De Golyer & Co., Chicago.

Geo. W. Feldner, Gray Bros., Syracuse.

J. T. Flaherty, Pacific Mutual Insurance Co., San Francisco.

Wallace W. Franklin, Westinghouse Electric Co., Pittsburg.

C. M. Falls, Franklin MacVeagh & Co., Chicago.

W. R. Foster, N. Y. Underwriters' Agency, New York.

F. E. Francisco, L. Kahner & Co., New York.

Eugene C. Goodrich, Rockford Furniture Co., Rockford, Ill.

Ed. Groesbeck, Sisson & Lilley Lumber Co., Lilley.

Harry T. Goodrich, Stronach Lumber Co., Manistee.

F. H. Goodspeed, Thomas & Hayden, Chicago.

W. H. Goodspeed, Woolson Spice Co., Toledo.

E. I. Goodrich, Roe & Co., Troy.

G. A. Gonzalez, The Monypenny-Hammond Cigar Co., Columbus, Ohio.

L. H. Hascall, Wheeler, Blodgett & Co., Boston.

T. P. S. Hampson, U. S. Gutta Percha Paint Co., Providence.

Robert Hannibal, Standard Watch Co., New York.

W. G. Hawkins, Detroit Soap Co., Detroit.

Will Hubbard, C. P. Kellogg & Co., Chicago.

R. B. Hyman, G. W. Van Slyke & Co., Albany.

C. W. Jacoy, Peter Schneider's Sons & Co., New York.

J. B. Josselyn, Ellis Lubricator Co., Boston.

Frank L. Kelly, Carson, Pirie, Scott & Co., Chicago.

W. K. Kathan, Owosso Casket Co., Owosso.

Ed. C. Lockwood, Pacific Mutual Life Insurance Co., San Francisco.

A. M. Love, Standard Watch Co., New York.

Chas. L. Love, Ashton Distillery Co., Louisville, Ky.

H. G. McDowell, D. N. Selleg, Newburgh, N. Y.

W. W. McKean, J. V. Farwell & Co., Chicago.

Jas. W. Moore, Burnham, Stoepel & Co., Detroit.

Chas. G. McIntyre, Hutchens & Potter, Johnstown, N. Y.

Wm. McWilliams, Berry Bros., Detroit.

C. S. Menhennick, Jas. S. Kirk & Co., Chicago.

J. B. McInnes, Jas. S. Kirk & Co., Chicago.

J. H. McKelvey, F. W. Devoe & Co., Chicago.

M. M. Mallory, P. J. Sorg Co., Middletown, Ohio.

A. L. Osborn, Kinney, Levan & Co., Cleveland.

Geo. F. Owen, Stanton, Morey & Co., Detroit.

Nelson Patterson, Pacific Mutual Life Insurance Co., San Francisco.

John Pryne, Poker Mfg. Co., Chicago.

C. B. Quigley, Rosenberg & Sons, New York.

Bert Remington, H. C. & C. Durand, Chicago.

P. Reynolds, Warren Boot & Shoe Co., Boston.

R. Rosenthal, R. Brand, Toledo.

M. H. N. Raymond, Connecticut Fire Insurance Co., Hartford.

Graham Roys, L. H. Beals & Son, Westfield, Mass.

J. H. Roseman, Pitkin & Brooks, Chicago.

W. H. Swan, Vacuum Oil Co., Rochester.

H. R. Savage, H. C. & C. Durand, Chicago.

H. J. Snell, Brookings Lumber Co., Brookings.

Ira Smith, Edson, Moore & Co., Detroit.

W. H. H. Smith, M. Koch & Co., Cleveland.

D. E. Stearns, Broadhead Worsted Mills, Jamestown, N. Y.

Thos. Taylor, Maine Mutual Life Insurance Co., Portland.

J. V. Tooker, Chase, Isherwood & Co., Toledo.

E. T. Thorne, Marshall Field & Co., Chicago.

Howard Udell, Harry Weissinger, Louisville.

R. Van Ness, White Sewing Machine Co., Cleveland.

W. T. Welch, J. G. Butler Tobacco Co., St. Louis.

E. E. Wooley, Root & McBride Bros., Cleveland.

Algernon E. White, Rolla Thomas, New York.

M. K. Walton, Felix & Marston, Chicago.

E. C. Wright, Cereal Milling Co., Chicago.

Chas. E. Watson, S. A. Maxwell & Co., Chicago.

C. F. Young, Newman & Son, Fairport, N. Y.

S. G. Young, Newman & Son, Fairport, N. Y.

F. J. BARBER.

A. C. MARTIN.

BARBER, MARTIN & CO.

GENERAL

Commission Merchants

FOR THE SALE OF

Butter, Eggs, Poultry, Fruit, and all

Kinds of Country Produce.

191 South Water Street,

CHICAGO.

MICHIGAN CENTRAL

"The Niagara Falls Route."

	DEPART	ARRIVE
Detroit Express.....	7:20 a.m.	10:00 p.m.
Mixed.....	6:30 a.m.	5:00 p.m.
Day Express.....	12:00 a.m.	10:00 a.m.
*Atlantic & Pacific Express.....	11:15 p.m.	6:00 a.m.
New York Express.....	5:40 p.m.	1:15 p.m.

*Daily.

All other daily except Sunday.

Sleeping cars run on Atlantic and Pacific Express

trains to and from Detroit.

Parlor cars run on Day Express and Grand Rapid

Express to and from Detroit.

Fred M. Briggs, Gen'l Agent, 85 Monroe St.

G. S. Hawkins, Ticket Agent, Union Depot.

Geo. W. Munson, Union Ticket Office, 67 Monroe St.

O. W. Ruggles, G. P. & T. Agent, Chicago.



TIME TABLE

NOW IN EFFECT.

EASTWARD.

Trains Leave	*No. 14	*No. 16	*No. 18	*No. 28
Grand Rapids, Lv	6:50 a.m.	1:20 a.m.	3:45 p.m.	10:55 p.m.
Grand Haven, Ar	7:45 a.m.	11:25 a.m.	4:52 p.m.	12:37 a.m.
St. Johns, Ar	8:28 a.m.	12:17 a.m.	5:40 p.m.	1:55 a.m.
Owosso, Ar	9:15 a.m.	1:20 p.m.	6:40 p.m.	3:15 a.m.
E. Saginaw, Ar	11:05 a.m.	5:00 p.m.	8:45 p.m.	.....
Bay City, Ar	11:55 a.m.	6:25 p.m.	9:35 p.m.	.....
Flint, Ar	11:10 a.m.	3:55 p.m.	8:06 p.m.	5:40 a.m.
Pt. Huron, Ar	3:05 p.m.	6:50 p.m.	10:30 p.m.	7:35 a.m.
Pontiac, Ar	10:57 a.m.	3:05 p.m.	8:55 p.m.	5:50 a.m.
Detroit, Ar	11:57 a.m.	4:05 p.m.	9:50 p.m.	7:20 a.m.

WESTWARD.

Trains Leave	*No. 81	*No. 11	*No. 13
Grand Rapids, Lv	7:05 a.m.	1:00 p.m.	5:10 p.m.
Grand Haven, Ar	8:50 a.m.	2:15 p.m.	6:15 p.m.
Milwaukee, Ar	.....	.....	.....
Chicago, Ar	.....	.....	.....

*Daily. +Daily except Sunday.

Trains arrive from the east, 6:40 a.m., 12:50 p.m., 5:00 p.m. and 10:25 p.m.

Trains arrive from the west, 10:10 a.m., 3:35 p.m. and 9:50 p.m.

Eastward—No. 14 has Wagner Parlor Buffet car. No. 18 Chair Car. No. 28 Wagner Sleeper.

Westward—No. 81 Wagner Sleeper. No. 11 Chair Car. No. 15 Wagner Parlor Buffet car.

JOHN W. LOUD, Traffic Manager.

BEN FLETCHER, Trav. Pass. Agent.

JAS. CAMPBELL, City Ticket Agent.

23 Monroe Street.

CHICAGO & WEST MICHIGAN RY.

JANUARY 4, 1891.

DEPART FOR	A. M.	P. M.	P. M.	P. M.	P. M.
Chicago.....	+9:00	+1:00	+11:35	.....	.....
Indianapolis.....	+1:00	.....	.....	.....	.....
Benton Harbor.....	+9:00	+1:00	+11:35	.....	.....
St. Joseph.....	+9:00	+1:00	+11:35	.....	.....
Traverse City.....	+7:25	+5:05	.....	.....	.....
Muskegon.....	+9:00	+1:00	+5:05	+8:40	.....
Manistee.....	+7:25	+5:05	.....	.....	.....
Ludington.....	+7:25	+5:05	.....	.....	.....
Baldwin.....	+7:25	+5:05	.....	.....	.....
Big Rapids.....	+7:25	+5:05	.....	.....	.....
Grand Haven.....	+9:00	+1:00	+5:05	+8:40	.....
Holland.....	+9:00	+1:00	+5:05	+8:40	+11:35

+Week Days. *Every day.

9:00 A. M. has through chair car to Chicago. No extra charge for seats.

1:00 P. M. runs through to Chicago solid with Wagner buffet car; seats 50 cts.

5:05 P. M. has through free chair car to Manistee, via M. & N. E. R. R.; solid train to Traverse City.

11:35 P. M. is solid train with Wagner palace sleeping car through to Chicago.

DETROIT, NOVEMBER 30, 1890.

Lansing & Northern R R

DEPART FOR	A. M.	P. M.	P. M.
Detroit and East.....	+7:25	+1:20	+6:25
Lansing.....	+7:25	+1:20	+6:25
Howell.....	+7:25	+1:20	+6:25
Grand Ledge.....	+7:25	+1:20	+6:25
Lake Odessa.....	+7:25	+1:20	+6:25
Plymouth.....	+7:25	+1:20	+6:25
Howard City.....	+7:30	+4:30	.....
Edmore.....	+7:30	+4:30	.....
Alma.....	+7:30	+4:30	.....
St. Louis.....	+7:30	+4:30	.....
Saginaw City.....	+7:30	+4:30	.....

*Every Day. +Week Days.

7:25 A. M. runs through to Detroit with parlor car; seats 25 cents.

1:20 P. M. Has through Parlor car to Detroit. Seats, 25 cents.

6:25 P. M. runs through to Detroit with parlor car, seats 25 cents.

For tickets and information apply at Union Ticket Office, 67 Monroe street, or Union station.

Geo. DeHaven, Gen. Pass'r Agt.

Muskegon, Grand Rapids & Indiana.

For Muskegon—Leave.	From Muskegon—Arrive.
7:00 a.m.	10:10 a.m.
11:15 a.m.	3:45 p.m.
5:40 p.m.	8:45 p.m.

Through tickets and full information can be had by calling upon A. Almquist, ticket agent at Union Station, or George W. Munson, Union Ticket Agent, 67 Monroe street, Grand Rapids, Mich.

C. L. LOCKWOOD, General Passenger and Ticket Agent.

Grand Rapids & Indiana.

In effect February 1, 1891.

TRAINS GOING NORTH.

	Arrive from	Leave going
	South.	North.
For Saginaw, solid train.....	+7:30 a.m.
For Traverse City.....	+7:05 a.m.
For Traverse City & Mackinaw.....	+11:30 a.m.
For Saginaw, solid train.....	+4:30 p.m.
For Cadillac.....	+5:00 p.m.
For Mackinaw.....	+7:45 p.m.
From Kalamazoo.....	+8:55 p.m.

TRAINS GOING SOUTH.

	Arrive from	Leave going
	North.	South.
For Cincinnati.....	+6:00 a.m.
For Kalamazoo and Chicago.....	+10:15 a.m.
From Saginaw.....	+11:45 a.m.
For Fort Wayne and the East.....	+2:00 p.m.
For Cincinnati.....	+5:30 p.m.
For Kalamazoo and Chicago.....	+10:00 p.m.
From Saginaw.....	+10:30 p.m.

Sleeping and parlor car service: North—11:30 a.m. train, parlor chair car for Mackinaw City; 10:30 p.m. train, Wagner sleeping car for Mackinaw City. South—7:00 a.m. train, parlor chair car for Cincinnati; 10:30 a.m. train, through parlor coach to Chicago; 6 p.m. train, Wagner sleeping car for Cincinnati; 11:05 p.m. train, Wagner sleeping car for Chicago.

Toledo, Ann Arbor & North Michigan Railway.

In connection with the Detroit, Lansing & Northern or Detroit, Grand Haven & Milwaukee offers a route making the best time between Grand Rapids and Toledo.

VIA D., L. & N.

Lv. Grand Rapids at.....7:25 a.m. and 6:25 p.m.
Ar. Toledo at.....1:10 p.m. and 11:00 p.m.

VIA D., G. H. & M.

Lv. Grand Rapids at.....6:50 a.m. and 3:45 p.m.
Ar. Toledo at.....1:10 p.m. and 11:00 p.m.

Return connections equally as good.

W. H. BENNETT, General Pass. Agent,
Toledo, Ohio.

Furniture

—AT—

Nelson, Matter & Co.'s

Styles New, Cheap,
Medium and Expensive.

Large Variety.
Prices Low.

Beans and Clover Seed

Parties having beans or clover seed for sale will find a purchaser, if samples and prices are right.

We also want

Potatoes and Onions

In car lots.

We pay highest market price and are always in the market.

W. T. LAMOREAUX & CO.

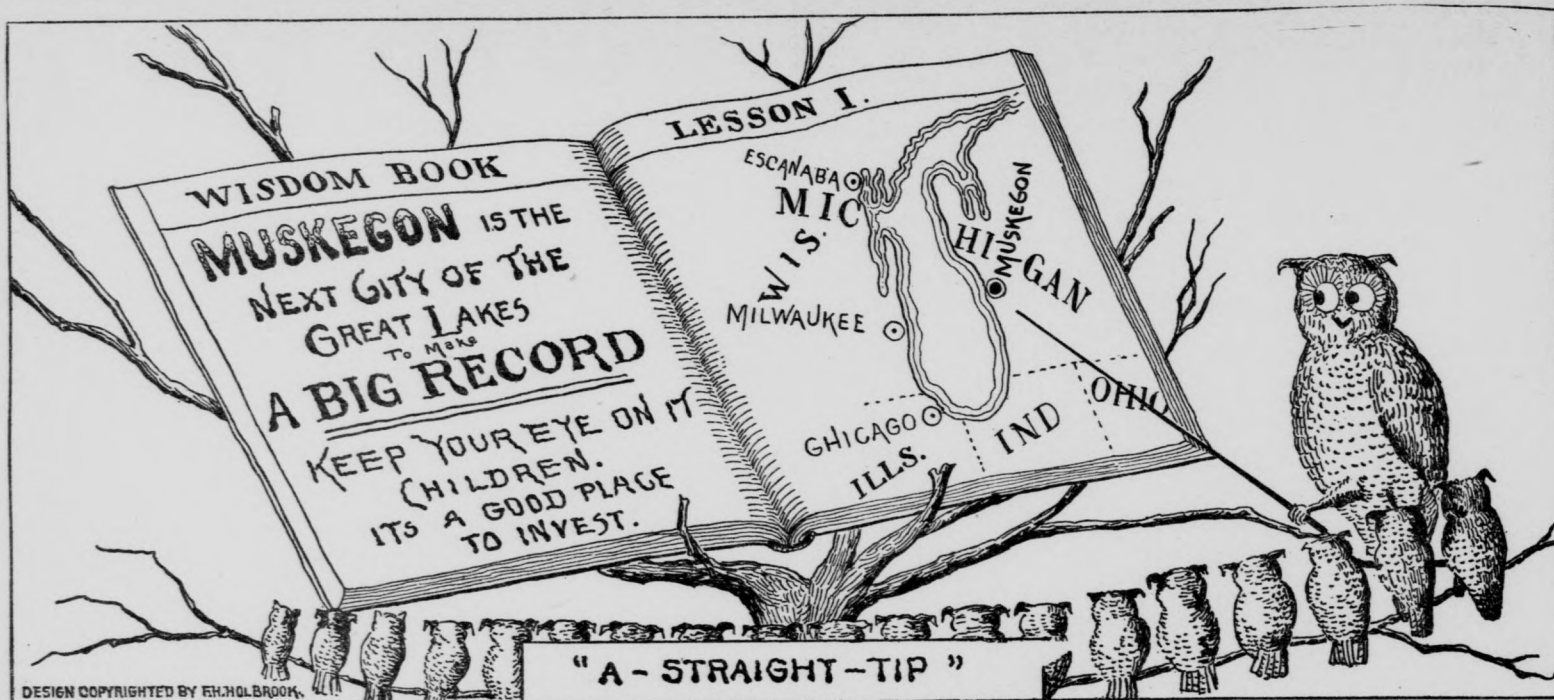
128, 130 and 132 West Bridge St.,

GRAND RAPIDS, MICH.

CINSENG ROOT.

We pay the highest price for it. Address

PECK BROS., Wholesale Druggists, GRAND RAPIDS.



MUSKEGON'S PROGRESS FOR 1890

As follows: Three lines of Electric Railway, six miles of paving, making twenty-five miles in all; new Water Works with Lake Michigan as source of supply; four miles 24-inch main put in; five new school buildings, several churches, numerous residences, and the finest public library in the State were built. The Muskegon Iron and Steel Co., The Chase Bros. Piano Co., The Sargeant Manufacturing Co., The Heaps Earth Closet Co., The Muskegon Cracker Co., The Muskegon Milling Co., The Kelly Bros. Manufacturing Co., The Michigan Washing Machine Co. and The Electric Power Co. each built a good plant. All of these are now completed and running. Besides the nine factories above enumerated several more were started and are well under way, viz.: The Muskegon Machine Co., The R. D. Scott & Co. Carriage and Cart Co., The Morton Key Seating Co., The Muskegon Malleable Iron Works, The Morton Implement Co. These together with the Nelson Piano Co., The Gray Bros. Manufacturing Co., The Muskegon Furniture Co., The Muskegon Wire Nail Co., The Alaska Refrigerator Co. and others will be pushed to completion early this spring. Come and see for yourself or send for printed matter to

F. H. HOLBROOK,
Secretary of the Board of Trade.



NO DEALER EVER LOST A CUSTOMER BY SELLING HIM

THE FRAZER

ALWAYS UNIFORM. OFTEN IMITATED. NEVER EQUALLED.
KNOWN EVERYWHERE. NO TALK REQUIRED TO SELL IT.

Good Grease Makes Trade.

Cheap Grease Kills Trade.

FRAZER HARNESS SOAP

FRAZER HARNESS OIL

FRAZER MACHINE OIL

One Pound Decorated Tins
1 DOZ. IN A CASE.