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GRAND RAPIDS, MICHIGAN, WEDNESDAY, OCTOBER 22, 1884.

NO. 57.

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Lorillard's Climax**PLUG TOBACCO**With Red Tin Top, is the best? Is the purest?
is never adulterated with glucose, barytes, molasses
or any other deleterious ingredients, as is the
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Lorillard's Rose Leaf Fine Cut Tobacco
is also made of the finest stock, and for aromatic
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Lorillard's Navy Clippings
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have been used for over 124 years, and are
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Banners and Transparencies of all kinds. Lettered,
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Ropes to put up same also furnished. State
size you want and we will quote prices.**JOBBERS OF**
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ETC., ETC.**ALBERT COYE & SONS,**73 Canal Street,
GRAND RAPIDS, MICHIGAN.**RETAILERS,**If you are selling goods to make
a profit, sell**LAVINE****WASHING POWDER.**This Washing Powder pays the Retailer a
larger profit than any in the Market, and is
put up in handsome and attractive packages
with picture cards with each case. We guarantee
it to be the best Washing Powder
made and solicit a trial order. See prices in
Price-List.

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PENDERS, STATIONERY, POCKET CUT-
TLERY, THREAD, COMBS, BUTTONS, SMOK-
ERS' SUNDRIES, HARMONICAS, VIOLIN
STRINGS, ETC.I am represented on the road by the fol-
lowing well-known travelers: JOHN D. MAN-
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CHEMICALS.Orders by Mail and Express promptly at-
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GRAND RAPIDS MICH.**EDMUND B. DIKEMAN,**—THE—
GREAT WATCH MAKER,—AND—
JEWELER,44 CANAL STREET,
GRAND RAPIDS, MICHIGAN**OYSTERS!**We duplicate Chicago and Detroit prices and
guarantee as strictly fresh stock and as well
filled cans as any in the market—at bottom
prices.**SEEDS!**Clover, Timothy and all kinds field seeds at
bottom prices. Write for quotations when in
need of seeds.**Oranges and Lemons**Green and Dried Fruits, Butter, Eggs, and all
kinds of Produce.**MOSELEY BROS.,**

122 Monroe Street, Grand Rapids, Michigan.

Why He Rejoices.Now the impecunious clerk
Doth once more return to work,
And to calculate this awful problem tries;
How he'll get his winter suit,
And have money left to boot,
So that he can treat his girl to oyster fries.But his heart with joy doth beat,
As he strolleth down the street,
And his face with eager happiness doth
shine.
For October he adores,
As he passes candy-stores
And sees them taking in their ice-cream
sign.**THE WHEY TANK.**Further Proofs from Mr. Lambert—Danger
to the Dairy Interest.EAST SAGINAW, Oct. 10, 1884.
Editor Michigan Tradesman:DEAR SIR—I again ask space in your columns
for the purpose of giving a few more facts con-
cerning poisonous cheese, as I have found them.I have just returned from Chicago and find
that a large percentage of the cheese shipped
there is bad, and not fit for consumption; and
yet they are sold, and if they do not produce
direct sickness, it is all right; but, on the other
hand, should any trouble arise from such
cheese, the retailer goes to the wholesale mer-
chant and in some cases will try to get a sum
of money from him for selling an article that
has damaged his trade. This the jobber does
not feel in duty bound to pay, as he is not the
manufacturer or producer, and had no more
knowledge of the wholesomeness of the ar-
ticle than the retailer. Then legal proceedings
are threatened, and the wholesale merchant
says "you can go to law. We have our law-
yers hired by the year. If you can get law
cheaper than we can, go ahead. If not, we
will settle the matter with you," and a few
dollars are paid, and that ends it for that time.One of the merchants there told me that in the
spring of 1880 he had a carload returned to him
from Cincinnati, with the report that whoever
ate of the cheese became very sick. These
cheeses were mostly made in the month of
April, and were from different factories in
Wisconsin. Others told me that they had
cheese from Ohio, Iowa and Indiana returned
to them for the same cause; but in every case
they had kept the fact as quiet as possible, for
fear it would injure the trade.There is not a dealer nor a factoryman who
does not know, and will tell you, that the
quality of cheese has never been so bad as it
has been this season; but they do not know
how to account for it, as it seems to be getting
worse every season. They say that the cheese
has foreign flavors and substances, and that in
some cases a clear liquid acid is present.
While very fine in appearance, they were de-
ficient in keeping qualities. I met a gentle-
man from Wisconsin who was in Chicago with
a quantity of cheese for sale, and in talking
with him I found that he had met with a num-
ber of losses this season; but he could not ac-
count for it. He blamed the cheese maker and
said that he did not know how to make cheese;
that he had the best of milk; that the patrons
were all honest and clean, and that when a
man could not make a desirable article out of
such milk, he should be made to pay all the
losses on the same. His cheeses looked very
nice and were well taken care of; but when they
reached the market there was trouble and
more or less loss upon them. At his request,
I went and examined them. They were moist,
would become sallow in the fingers, and were
acrid, with a bitter taste. I then asked him
several questions concerning his factory. He
said that it had been in operation four seasons.
The patrons carried the whey home in the milk
cans. They had met with some losses every
season, but this had been the worst. This gen-
tleman was very much surprised when I told
him that the operator should not be blamed,
that the trouble arose from the patrons taking
the whey home in the milk cans. He thought
that was impossible, as they were very particu-
lar in cleaning the cans. He said that they
did not dairy for accommodation, but that it was
an established business, and that they studied
every point for their interest. Now, if that
gentleman had brought a bottle of whey taken
from the tank, and compared the flavor of the
cheese with the odor that would arise from the
whey, it would have been a difficult matter for
an expert to decide which was cheese or which
was the whey; and of all the cheese I exam-
ined during the week I was in Chicago, I did not
find but twenty-five cheeses that did not con-
tain those foreign—and whey tank—flavors. I
hope your readers will not think that I have
become a whey tank fanatic. If such is the
case, it is caused by my past experiences. I
will give them a few more facts that I have
not made public, and then they can draw their
own conclusions.A short time before the 28th of May, some of
the patrons of the factory in which I was
working at the time complained to me that
their hogs and calves were sick after being
fed on the whey, with symptoms similar to
poisoning, and in some instances some of them
had died, and out of twenty-six patrons there
were only four whose hogs and calves were
not affected; but this did not take place all on
the same day, but at different times. Then
they thought it necessary to inspect the whey
tank, and came to the conclusion that it would
be better to empty the tank and clean it out.
I examined the tank at that time and found
the contents in a state of agitation as though
it had been a large body of water brought to
the temperature of boiling heat. I tried it with
the thermometer and found it stood at 150 degrees.
A few days after the cleaning, I again began
to have trouble with the milk and cheese. Af-
ter my second attack of sickness, in July, I
again examined the tank. I found that it con-
tained some of the oils and acids same as had
appeared in the cheese, and other substances,
one resembling Italian macaroni. This curi-
ous substance was in length from ten to
forty inches, did not show any animal life, but
had a tough skin when broken. A pulpy sub-
stance also appeared, resembling starch, and
when touched to the tongue would produce a
sensation similar to that of a prickly ash
berry, only more intense. I regret very much
that these substances were not analyzed. I
made three attempts to send a bottle contain-
ing these substances to Dr. Duffield, of Dear-
born, for chemical analysis, but, unfortunately,
some accident happened to them each time.Knowing what I do of the whey tank, my
opinion of it is unchanged.

If you ask the dairymen or the ablest author-

ity, writers of statistics, they would prob-
ably tell you that the dairy interest was never
so prosperous as now. It is developing into
one of the greatest industries of this republic,
and its revenues are immense. That we all
know is a fact, and where would the dairy in-
terest be in a short time should the butterine
manufacturers expend one-third of the
amount that has been expended by the dairy-
men and others for the purpose of destroying
their manufactories. With the facts they
could collect regarding poisonous cheese and
actual cases of sickness which would count up
into the thousands, the microscopic organisms
illustrated, and many other facts concerning
cheese, the result would be that the cheese in-
terest would be ruined for home consumption
as well as exportation. Could they be blamed
should they do so? They have the facts on
their side. Now, with all the money that has
been expended against them, can the public
show one case of direct sickness caused by eat-
ing butterine? With these facts before them,
let every dairymen look to his interest and
rectify the evil without further delay. And
the authorities should do their duty, sparing
no expense for a thorough investigation, and
the Legislature should enact such laws as will
put every manufacturer of food, artificial or
natural, on an equal basis, regarding the un-
wholesomeness of their products.You are truly,
C. B. LAMBERT.**Profitable Diversions for Business Men.**

G. C. Mathews in the Current.

It is well for a man, the major portion of
whose life must, from the actual necessities of
living, be devoted to money-getting, should
cultivate some specialty by way of diversion.
It may be a scientific pursuit, a study of some
branch of art, an investigation of some agri-
cultural subject, a following of some historical
will-o'-the-wisp, or what not—only let it be a
labor of love. The banker who devotes his odd
hours to bee-keeping, the mechanic who takes
up a line of philosophy, the merchant who in-
dulges a stock-breeding whim, the lawyer who
delights in microscopy, the book-keeper with
a fancy for aeronautics, or a broker with a
passion for music—these are the men who do
not become drudges, and who continually grow
in moral stature.Such diversions are conducive to longevity,
and give to life a zest that the possible rewards
of commercial or professional or mechanical
industry do not afford. And these diversions
need not be followed as a purely recreative
matter, but earnestly and arduously, with the
purpose of securing important results, person-
al or otherwise, though they will prove recreative
nevertheless. It is, indeed, sometimes
most advisable that a young man should, for
the sake of support during the prosecution of a
particular scientific, literary or artistic pur-
sue, devote himself to some wage-work, there-
by enabling him to hold himself independent
of financial obligations or the discouraging ef-
fects of disappointment. Great achievements
in science and literature and art have been
made by many who have adopted this course.And this brings one round to a consideration
of the value of one's off-hours. If a clerk in a
counting-room, whose day's work is done at
six o'clock in the afternoon, were to devote
himself to reading for the half-hour inter-
vening between tea and the time the theater
or his lady-love may expect him, and adhere to it
for a year, he would be amazed at the large
number of volumes through whose pages he
had gone. If, also, he had undertaken the
course of reading with the distinct purpose
of obtaining knowledge about some one thing,
he would have great reason to pride himself
on his acquisitions, and it is not improbable
he would find a higher desk at the office await-
ing him at the end of the year. But better an
aimless wandering in literature that no in-
spection at all. It does not require much labor
to learn a great deal of what other men have
learned, and such learning makes a far better
voter and citizen of the student.Benjamin Franklin was an admirable type
of a man who found profit in diversions, and
his character deserves attention from those
who find their odd hours going to waste. As
a statesman he played an important part in
the foundation of the government, yet as a phi-
losopher who sought the secrets of nature and
who closely investigated the principles of mortal
life, he left no less impression upon the
world. We have a stronger admiration for
D'Israeli when we find his name on "Vivian
Grey," and Macaulay and Milton grow in our
esteem when we turn from their essays and
their poems to the record of their political per-
formances. Our respect for Holmes, the poet,
is increased when we perceive that he is a dis-
tinguished physician; for Lubbock, the bank-
er, when we hear of his bees, and for Wallace,
the soldier, when we read "Ben Hur." All
these men found golden opportunity in the
hours for diversion, and their careers should
be full of suggestion to every young man with
an ambition higher than his pockets.**Definiteness in Business.**Many of the misunderstandings that arise in
the transactions of business could be avoided
if the parties to them would only take pains to
have a definite bargain made, and by definite
we mean that all the details should be
thoroughly understood, and if the matter is of
any importance there should be a written
memorandum.A mere verbal order for a job of work, or a
bill of goods, or an advertisement may be all
right in some cases, but nine times out of ten
there arises some difficulty that causes bad
feelings between the parties which could have
been avoided by proceeding in a business-like
way. When a man builds a house he makes
careful written specifications as to what he
wants, and then if there is anything wrong in
the work he has something by which to correct
it.It shows a good deal of confidence in human
nature to say of a man that his word is all
right, but it shows more knowledge of human
nature to have a man's word supplemented by
the "documents." These "documents" are
powerful instruments to keep men in the
right way, and they ought to be exacted, if for
no other purpose than as promoters of the
moral law. Hazy bargains may do for politi-
cians, but for legitimate business transactions
they are sadly out of place.A New Haven fruit dealer caught two boys
stealing pears, when he put each one into a
potato sack and hung the sacks up to a lamp-
post for an hour.**The New "Saleslady."**She spread the goods before him
With half-averted eyes—
Their quality and value
Extolling to the skies,
That voice—O how bewitching!
Those hands—so soft and white!
Those eyes—how fascinating!
That face—how fair a sight!"The goods are very pretty—
No doubt what they appear;
But then I think," he added,
"You are a little dear."
With cheeks suffused with blushes,
She turned her head away,
And innocently answered,
"That's what the fellers say!"**DISSECTING A GRIP.****How It Cured a Wife of Jealousy and Sus-
picion.**

From the St. Paul Herald.

The worst case of suspicion and jealousy in
the Northwest has just been cured, the pa-
tient being the wife of a well-known traveling
man. She had noticed that her husband never
brought his grip home with him, but always
left it at a store when he came in from a
trip, and in her jealousy she imagined it to be
filled with love letters, appointments of meet-
ings with various fair ones, etc., etc. A few
days since when her husband was on a trip
through Dakota, she went down to the store,
and approaching the porter, said:
"John, you like to make a dollar honestly
when you can, don't you?"
"Oh, yes'm.""You know where my husband keeps his
grip when he comes in, don't you?"
"Yes'm. He throws it down in a corner of
the office an' leaves it there."
"Well, look here, John. He will be in on the
Northern Pacific train to-morrow morning, and
if at the first opportunity you slip his grip out
of the house and bring it up to me I'll give you
a dollar. You can bring it back again in half
an hour."The porter consented, and two days later pre-
sented himself at the drummer's residence
with the grip in his hand. He explained that
he had not had the opportunity to carry it
away, and giving him a seat in the parlor, the
woman carried her prize to the bedroom and
with set teeth and pale face opened it. The
first thing she encountered was a well-worn
pocket Bible, thumbing and showing the marks
of much handling. Then she dug out a soiled
shirt, some unchaste socks, comb, hairbrush,
and then she found a letter folded but without
an envelope. This she opened and eagerly
read as follows:FARGO, D. T., Sept. 1, 1884.
DEAR SIR—Your monthly assessment of
fifty cents for the support of the Young Men's
Christian Association (Bible fund) is now due
and the earnest interest you have always
taken in the work assures me you will promp-
tly remit the amount. You will be pleased to
learn that the good cause progresses rapidly
as you predicted it would in your address de-
livered here a few weeks since.Yours,
A. W. EDWARDS, Secretary.This drove much of the hard, stony look from
her face, but she continued her search. She
fished out three or four tracts, a bottle of pop,
a Francis Murphy temperance badge, a bottle of
Dr. Surepop's Corn Destroyer, a bottle of
Prof. Githere's Bunion Pacifier, some more
impure socks, and beneath it all, in the bot-
tom of the grip, a letter sealed, stamped, and
ready for the mail, addressed toMISS GEORGIE GRAY,
ST. PAUL, MINN.The superscription was in her husband's
well-known handwriting, and again the
look came into her eyes, and her bosom heaved
with suppressed emotion. Her teeth gritted to-
gether, and her breath came as hard as three-
year-old New England cider."Oh, the wretch!" she cried in her anguish.
"My suspicions were too well founded! Geor-
gie Gray! Oh! if I had the—the thing here I'd
kick her bustle clear over her head! I'd—I'd—
I'd—Oh! this is too much! Too much!" and
she gave way to a flood of tears.When she had calmed herself she tore the
letter open and read as follows:ST. PAUL, MINN., Sept. 18th.
MISS GRAY: Your note asking me to meet
you in Rice Park, Saturday evening was hand-
ed me by a District messenger boy this morn-
ing. In reply permit me to say that you have
mistaken the man. You may not be aware of
the fact, but I beg to inform you that I am a
married man and am blessed with the love and
confidence of the best and sweetest little wife
in America. Rather than betray that confi-
dence or dishonor that love I would suffer ten
thousand deaths. In my eyes there is but one
woman in the world, and she it is who greets
me with a pleasant smile and a wifely kiss
every time I come from a trip. I shall not tell
her of this, for I do not want her to know that
one of her sex could be so depressed and lost of
all sense of honor as your act has proven you to
be.Then she laid down on the bed and sobbed
for awhile, and then closed the grip, took it to
the porter and asked him to return it to the
store and say nothing of what had occurred.
As he entered the store the drummer stepped
from behind a pile of goods and asked:
"Did she go through it, John?"
"Guess so. She took it into another room
an' was gone half an hour afore she brought it
back."
"How did she act?"
"Well, she was smiling awfully, but looked
teary like around the eyes. She gimme an-
other dollar an' said this world would be a
happy one if all men were like her husband."
"That's business, John; here's the V. I. I
promised you, and now let's go across the street
and take something. When you come back
dump that stuff out and put my things back
in the grip, for I go out to-morrow morning.
I'll never forget you, John, for putting me on-
to this," and they slipped out and disappeared
behind the green shade of a convenient saloon.The only remarkable feature connected with
this story is that there is not a word of truth
in it. Traveling men are not that kind of citi-
zens, but as other papers talk thus of them,
we merely sling this in to be in style. Selah.Internal revenue inspectors in Chicago have
seized fifteen thousand cigars in the stock of
Leo D. Mayer, having discovered that boxes
of domestic goods were ornamented by cus-
toms stamps taken from imported parcels.**Caution About the Ink-Pencil.**

From the New York Times.

We have to utter a word of caution about
the ink-pencils which have come so much into
vogue lately. A most useful implement to the
business man, this innocent looking pencil can
be easily converted into a treacherous friend,
and on no consideration should be used to
write the signature of any one. The com-
position of the pencil is a peculiar combination,
highly poisonous in itself, and—herein lies the
danger to signature writers—competent to
give off two or three more impressions on
dampened paper—not tissue paper, he it under-
stood, but ordinary writing paper. Our atten-
tion was first called to this peculiarity by an
astute official of the bank of New Zealand, and
subsequent experiments proved the easy
practicability of making a clear copy of the
filling in of a check with an ink pencil.First the writing of the check is transferred
—upside down, of course—to a slip of dampened
paper, and from that transferred—right side
up—to another slip of dampened paper. We
tested this recently in the case of a check
written with the ink-pencil and sent in from
the country, and by simple hand pressure ob-
tained a very perfect copy of the transferable
parts of the document.**THE UNDEFTAKER.****Eudicrous Phase of a Generally Grave and
Reticent Subject.**

From the Through Mail.

The undertaker is generally conceded to be
a man of excellent reputation, of reticent dis-
position, and quiet habits. Like the crocodile,
he looks very serene, and it is difficult for us
to look the conflicting emotions that rage
within his manly bosom. While he greets us
with all the wealthy expanse of smile so pecu-
liar to an aborigine of the bayou, we cannot
entirely eradicate from our minds the belief
that he would like to see us effectively van-
quished in a futile endeavor to digest the sed-
uctive yet deadly canned lobster of modern
civilization.We give him but little room in the seat of
our affections, and do not call him to our
hearts and pour into his elephantine ear the
tales of our joy. He plays the leading part at
our "Farewell Benefits" and "Positively Last
Appearances in America," charging all the
way from \$50 to \$500,000 per cent. discount
for cash for his services.He invades the chamber of death, wearing a
look of deep-seated melancholy that is born
only of a diet of green cucumbers and sour
buttermilk. With a cold, calculating eye, he
sizes up our defunct remains and makes a
mental estimate of how much lumber it will
take to construct for us a nobby wooden
spring overcoat, lined with satin and trimmed
with silver, pewter, or galvanized iron.The vulture is found in trenches where the
dead are. He feeds upon the corruption that
rots and festers there, while the winds blow
him hither and thither as they list, yet he is
not pursued by man when in quest of mater-
ial to make a pot-pie, for the reason that he is
too fragrantly seasoned to sit well on the grub
reservoir of any but a Plute epicure. So with
the undertaker. He basks in the shadow of
our misfortunes, and for that reason we can
not share with him our affections and pump-
kin pie.When he returns from the grim festival, his
pocket so loaded with "pecuniary considera-
tion" that it bulges out like a doughnut tight-
ly wedged in the esophagus of a small boy, he
will not even ball off when the grave-digger
drops in to have a chat.When I was a boy I lived in a town where
there also resided a dreary old caterer to the
dead whom I will call Grimm. Many were the
youthful pranks I played upon him, and he
yearned for the time to come when he should
attire me in my best bib and tucker and start
me on my journey toward the picnic groves of
the promised land. Many and vain were the
arts and wiles he practiced to win me. He
would buy a pretty kite, and, in flying it, pur-
posely entangle it in the tops of the highest
tree, and tell me I could have it if I shinned
up after it; or he would lend me his boat to
take a sail, when he knew it was as full of
leaks as Uncle Sam's treasury. In the early
summer time he would pour the unripe wealth
of his orchard as an offering at my feet, but
providence permitted me to crawl out of the
big end of the horn every time. His presence
would cast a shadow over my young soul like
unto that of a darkey walking across a field of
snow. His touch was like that of a man who
should have been in the pickle barrel of a
medical college. I meditated upon revenge,
and it came at last.He was running for a political office, and
one night there appeared upon the streets a
rickety old wagon drawn by a horse who looked
as though he might sit down and take a rest
any minute. The wagon bore the usual trans-
parencies which read—the lines indicative of
his legitimate business being very prominent,
the rest small—"Ho, Ye! Ho, Ye! Farewell
Grimm, the Popular Undertaker! Independent
Candidate, Etc., Etc."Behind his wagon came that of his political
rival. The horse was young and sprightly, the
wagon new and tastefully decorated, and bore
the cheerful mottoes: "Live and Let Live. NO
DEAD ISSUES DISCUSSED, ETC."I at once organized a small army of boys,
and we preceded Grimm's wagon with a base
drum and dinner bell, extracting to the fullest
extent all the musical virtues they possessed.
We rang every door-bell, and passed along the
line the doleful cry: "Bring out the dead!"
The cry was taken up by fun-loving spectators
until the street resounded with it. As the
people docked to the doors and windows, of
course the first sight that greeted their eyes
would be the name and business of Grimm,
in mammoth characters that absorbed the in-
significant lines setting forth his political aspir-
ations. His rival's wagon bringing up just in
the rear made the scene one of the most ridic-
ulous ever beheld. The people laughed so
heartily and made so much fun of the old man
that he withdrew from the campaign and be-
came a cold-tea drunkard; squandered his cash
at church fairs, and went to the dogs. But he
swears by the smoke-stack on the meeting-
house that he will live to plant me so deep that
the resurrectionists will have to dig clear
through to China ere they toy with my re-
mains.Indiana has 296 coal mines, producing annu-
ally 2,500,000 tons of coal.

The Michigan Tradesman.

A JOURNAL DEVOTED TO THE
Mercantile and Manufacturing Interests of the State.

E. A. STOWE, Editor.

Terms \$1 a year in advance, postage paid.
Advertising rates made known on application.

WEDNESDAY, OCTOBER 22, 1884.

POST A.

Organized at Grand Rapids, June 28, 1884.

OFFICERS.

President—Wm. Logic.
First Vice-President—Lloyd Max Mills.
Second Vice-President—Richard Warner.
Secretary and Treasurer—L. W. Atkins.
Official Organ—The Michigan Tradesman.
Committee on Elections—Wm. B. Edmunds,
chairman; D. S. Haug, Wm. G. Hawkins,
Wallace Franklin and J. N. Bradford.
Regular Meetings—Last Saturday evening in
each month.

Subscribers and others, when writing
to advertisers, will confer a favor on the pub-
lisher by mentioning that they saw the adver-
tisement in the columns of this paper.

"Whenever you tell a man a thing, tell
him the truth, and whatever you sell him,
always be sure and ship the good you sell."
Such was the advice given a young man by
the head of a leading grocery house when
starting out as a traveling salesman several
years ago. And any one living up to such
advice is sure to succeed in the end.

The *Shoe and Leather Review* thus notes
a noticeable tendency to divide all lines of
trade into specialties: "There is a growing
disposition in the trade particularly in the
larger cities, to divide the shoe trade into
specialties, one, for instance, running into
an exclusive trade in men's goods, and an-
other into women's, misses' and children's."

It is an injustice to the retailer on the part
of the jobber to get him to look through his
samples, take his order, leave him in the be-
lief that it will be filled, and on looking up
the agency's report and finding it not quite
satisfactory, to coolly cancel the order and
let the buyer wait impatiently for goods that
will never come. All this could be avoided
by investigating a man's status before solici-
ting his trade, and then he might feel sure
if asked to look through a set of samples he
would get the goods he orders.

Cutting prices is a pernicious practice in-
dulged in which seldom results in doing any
one any good. An article is selling in the
market, half a dozen copy it at once, and
not content with appropriating the idea,
put it into the market at a less figure than
the original. They are not content to share
in the sales—they want the whole trade. The
one who introduced the article, incensed at
having his goods copied and price broken,
cuts under the pirate; the latter must come
down again to the new level or below it. In
this way the market is demoralized, the trade
disgusted at the constantly changing prices,
and what was a good article has become
thoroughly worthless.

The buying of goods involves an obliga-
tion to pay for them. A certain time is al-
lowed in which to make this payment, at
the expiration of which it is fully and justly
expected that the money will be promptly
forwarded. Of late, there has been great
complaint of slow payment, so that many of
the smaller jobbers have found it hard work
to obtain money enough to pay their current
expenses. Poor collections in themselves
disturb the course of business, but the job-
ber as a rule is not over persistent and is
willing to indulge his customers and grant
extra time where it is necessary. But some
have made use of this indulgence and now
look upon it as a right. They openly say
that they will pay when they get ready,
drafts are unnoticed and notes cause them
little or no uneasiness. In short, they do not
feel the obligation to pay when bills become
due, but suit their own convenience. Such
wanton disregard of the rights of others is
sure to injure a man's credit and entitles
him to the distinction of being an undesir-
able customer.

The *Index*, a new fortnightly publication
which has just been started by several of
the professors of the Michigan University
at Ann Arbor, devotes a leading article to a
careful treatment of the present economic
condition of the country, giving the follow-
ing lucid reason for the prevailing decline
in prices: "Beyond all question one of the
causes, and probably the most important one
of the over production, and decline in prices
mentioned elsewhere, is the rapid payment
of the national debt. The process during
the last ten years has been a steady flow of
some ten or twelve millions a month into
the industries of the country. At the close
of the war the surplus money of the people
was very largely held in national bonds. As
this began to be set free by the payment of
the debt, it was turned to productive uses.
Capitalists everywhere as their bonds were
paid, were obliged to seek other investments.
New industries everywhere sprang into ex-
istence. Without doubt the process has re-
sulted in a more rapid development of the
resources of the country than otherwise
would have been possible. But a no less
certain consequence has also made itself felt.
The supplies of the country came to be en-
ormously increased, and the inevitable re-
sults of sharp competition have brought
prices to their present condition. Unless
there are counteracting causes, now unfor-
seen, the process must continue so long as
the financial policy of the government re-
mains what it is."

AMONG THE TRADE.

IN THE CITY.

John J. Ely, the Rockford general dealer,
was in town Monday, and purchased a new
grocery stock of Shields, Bulkley & Lemon.

Geo. H. Outhouse is erecting a new store
building at the corner of South Division and
Putnam streets, and will put in a stock of
groceries in about two weeks.

S. T. Gamwell has purchased an interest
in the edge tool works of E. A. Munson, on
Mill street, and the firm will hereafter be
known as Munson & Gamwell.

Otis Watson is preparing to build a new
brick store building, 25x80 feet in dimen-
sions, two stories high, at 160 West Bridge
street, which he will occupy with his hard-
ware business as soon as completed.

M. Curry, who has been engaged in the
grocery business at the corner of Fourth and
Stocking streets for several months, and
whose stock was recently damaged by fire,
has closed out the balance and retired from
business.

Voigt, Herpolsheimer & Co. have leased
the new three-story and basement brick
building at 50 Ottawa street and will occupy
it as a wholesale store. It is understood
that the present wholesale store on Louis
street will be relinquished as soon as the
lease expires.

Gideon Kellogg, for the past three years
traveling representative for the Simonds Man-
ufacturing Co., has purchased an interest in
the belt manufacturing business of F. Raniville,
and the firm name will be F. Raniville
& Co. Gid. will spend the most of his time
on the road, dividing his attention between
Michigan, Wisconsin and Minnesota. The
new arrangement will go into effect Novem-
ber 1.

AROUND THE STATE.

Lakeside is to have another drug store
shortly.

D. A. Brown succeeds John H. Payne in
general trade at Ganges.

Peter Guiley has re-engaged in the grocery
business at South Boardman.

E. Hamilton succeeds Dakin & Co. in the
grocery business at Jackson.

Mosher & Reed have engaged in the commis-
sion business at Muskegon.

G. W. Marvin has engaged in the auction
and commission business at Adrian.

F. W. Joslin has purchased the bankrupt
clothing stock of Wait & Sehm at Big Rap-
ids.

Barker & Lehnen, formerly engaged in
general trade at Pierson, are now at Blanch-
ard.

A. L. & E. W. Kitchen are closing out
their dry goods stock in the interest of the
mortgagee creditors.

N. L. Naragen has bought out M. J. More-
head, grocer and baker at Edmore, and will
continue the business.

A. B. Carpenter, the Carlton Center gen-
eral dealer, is moving his stock of goods to
Big Rapids, where he will engage in the gro-
cery business.

Wm. L. Heazlit and E. W. Pickett, gen-
eral dealers at Wayland, announce that they
have closed their account books, and will
hereafter do business for cash.

E. Schoenberg, hardware dealer at Saginaw
City, has assigned. The liabilities are
about \$7,000, and the resources are reported
to be sufficient to pay creditors in full.

C. B. Johnson of Petoskey, has purchased
an interest in the drug, grocery and station-
ery business of Gideon Noel, at Polo, and
the firm name will hereafter be Noel &
Johnson.

W. E. Kilborn & Co., who engaged in the
furniture business at Luther about a year
ago, recently attempted to run the stock off
to Knoxville, Tenn., but were prevented
from so doing by a series of attachments.

An enterprising Cadillac store-keeper has
opened books in his store wherein he who
will, may record a guess on the majority for
governor of Michigan at the coming elec-
tion. He who guesses the nearest will win
a box of cigars.

The proprietors of the Excelsior clothing
and boot and shoe house at East Saginaw,
whose financial embarrassment was made
public some days ago, have dissolved part-
nership, E. H. Doyle withdrawing. G. W.
Weaddock will act as trustee for the cred-
itors. It is said that \$17,000 of Jacob Selig-
man's account is secured by notes from east-
ern parties.

STRAY FACTS.

Cheboygan is threatened with a roller flour-
ing mill in the future.

C. H. Denison has opened the Denison
House at Chippewa Lake.

Cahoon & Dame, laundrymen at Ionia,
have dissolved partnership and ceased busi-
ness.

Cheboygan bakers are having a foolish
fight over prices. As a result bread can be
bought for almost nothing.

The stove works at Midland employ
about sixty men at present, which is expect-
ed to be increased to at least 200 when in full
operation.

Blood Bros., the Petoskey manufacturing
firm, have invented a machine which takes
in rough blocks of wood and turns out finish-
ed rolling-pins made after the latest and
most approved style.

The Grand Haven, Lumber Co. closed
down its Beech Tree and Enlaw mills for
the season on October 5. It will run the
Ferrysburg and shingle mills until cold
weather prevents. The forces employed in
the mills shut down numbered 170 men.

A large and complete forestry exhibit will
be made by Michigan in the New Orleans

exposition. An agent has been in the Saginaw
valley and has there awakened much
interest in the matter among lumbermen.
Mr. M. Englemann, of Manistee, will fur-
nish 400 specimens in a single cabinet.

The interest of H. E. Duncan in the firm
of McCall & Duncan, manufacturers of the
Acme creamer at Kalamazoo, has been
bought out and the business has been merged
into a stock company with a largely in-
creased capital and new quarters. It is to
be known as the Kalamazoo Dairy Imple-
ment Co. J. R. McCall is the manager.

For Sale!

The stock of merchandise of C. G. Mc-
Culloch & Co., consisting of Teas, Coffees,
Spices and General Grocers' Sundries, with
Safe, Office Furniture, Dray, Delivery Wag-
on, Horses, etc., etc. The stock can be seen
at 109 South Division Street, and will be
closed out at once, at a bargain, and on fa-
vorable terms. A splendid chance for any
man wanting business and a splendid loca-
tion.

James Gallup,
Assignee.

CLOVER SEED

—AND—

BEANS!

Dealers having a surplus of either Clover
Seed or Beans can always find a cash mar-
ket by addressing

W. T. LAMOREAUX, Agent,
91 Canal street.

PLEASANT TO TAKE, ACTS MILDLY, CURES QUICKLY

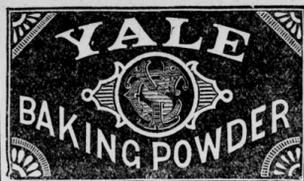
DUNHAM'S SURE CURE FOR FEVER & AGUE.

One Dose taken during the Chill,
arrests the disease in 20 minutes.

NEVER KNOWN TO FAIL. Money re-
turned if it does not cure. Price,
50c. Ask druggist for it. Sent pre-
paid for 60 cts. Address, WESTERN
MEDICINE CO., Grand Rapids, Mich.

WESTERN MEDICINE CO'S TONIC LIVER PILLS.

Purely Vegetable; contain no calomel, mineral
poison or quinine. Act directly on the Liver, "tone
up" the system, aid digestion and
purify the blood. POSITIVELY CURE
HEADACHE AND CONSTIPATION. In-
valuable for Biliousness, Indiges-
tion, Hypochondria, etc. Sent free
on receipt of price, 25 cts. Sample
package free. WESTERN MEDICINE
COMPANY, Grand Rapids, Mich.



C. S. YALE & BRO.,

—Manufacturers of—

FLAVORING EXTRACTS!

BAKING POWDERS,

BLUINGS, ETC.,

40 and 42 South Division, St.

GRAND RAPIDS, MICH



Jennings & Smith

(Props. Arctic Manufacturing Co.)

MANUFACTURERS OF

FINE PERFUMES

—AND—

TOILET ARTICLES.

Jenning's
Flavoring Extracts.

Arctic

Improved

BAKING POWDER.

KID DRESSING,

MUCILAGE,

BLUINGS,

INKS, ETC.

STRAIGHT GOODS---NO SCHEME.

CHEW RED STAR



PLUG.

John Caulfield,
Sole Agent.

Quick Work Soap.

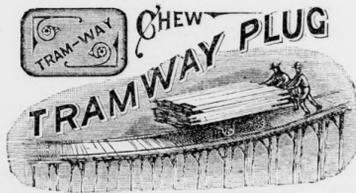
RETAIL GROCERS in different parts of the State report QUICK WORK the best
selling SOAP that they keep. Why? Because it is exactly as represented. It makes
makes your CLOTHES WHITE and CLEAN. It SAVES LABOR and FUEL. It SAVES
BOILING and HARD RUBBING. It leaves the HANDS SOFT and SMOOTH, and
NO HOUSE FULL OF STEAM. In price IT IS CHEAPER, and is POSITIVELY
GUARANTEED equal to SIDDALL'S, ALLISON'S, BOGUE'S, WARD'S, or ELEC-
TRIC LIGHT, or any other LABOR SAVING SOAPS in the market and WILL NOT
INJURE THE HANDS, or FINEST FABRIC, for it is made of the BEST AND PUR-
EST SOAP MATERIAL. QUICK WORK SOAP is packed in 100 or 50 12 oz. Bars in
a box, with PICTURE CARDS, 3 lb Printed Paper Sacks, Tablets, etc., in each Box, so
that it will introduce itself. It has a NEAT OUTSIDE WRAPPER, the INSIDE
WRAPPER IS WAXED to smooth the irons. Retail Grocers are invited to send us an
order, 3 to 5 Box Lots, DELIVERED FREE to any Railroad Station in the State.

J. H. Thompson & Co

Wholesale Agents,

59 Jefferson Avenue

Detroit, Mich.



CODY, BALL & CO.

SOLE OWNERS.

F. J. LAMB & COMPANY,

—WHOLESALE DEALERS IN—

Butter, Cheese, Eggs,

Apples, Onions, Potatoes, Beans, Etc.

State Agent for the Lima Patent Egg Cases and Fillers.

NO. 8 AND 10 IONIA STREET,

GRAND RAPIDS. - MICHIGAN.

WM. SEARS & CO.

Cracker Manufacturers,

Agents for

AMBOY CHEESE.

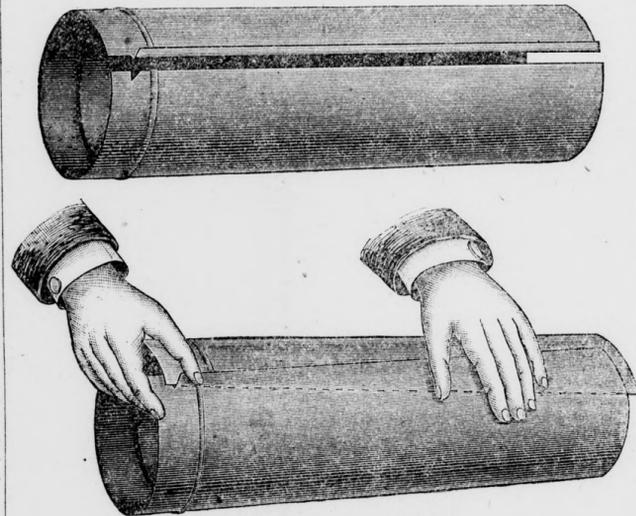
37, 39 & 41 Kent Street, Grand Rapids, Michigan.

"Perfect" Stove Pipe,

A Pipe that Nests, (for shipping convenience.)

50 to 60 Joints Packed in a Barrel.

No Rivets or Tools of any Kind Required in Putting It Together. A Child Can Do It.
Perfectly Solid and Safe.



PATENT APPLIED FOR.
DIRECTIONS.

Lay the pipe on a table, place the RIGHT HAND on the LOCK end and the left hand on
the other end, (as per cut), and with LEFT HAND you press the pipe and pull it over until
it projects above the end, (as per cut), and with your right hand spring the lock in. SEE
THAT THE SEAM CATCHES, and then the pipe will drop together without further ef-
fort. Should it be easier for you, you can reverse the pipe and your hands. Should you
not think the same tight enough, just put the joint of pipe on a table or bench, with the
large end toward you, and hammer it down on the inside for about two inches, and you
will find you have as solid a piece of pipe as if riveted.

WE MAKE IT IN NOS. 24, 25, 26 and 27 IRON.

We make it in Russia Iron. We make no extra charge for this pipe, thus making a
great saving in freights and giving you pipe in good order when you receive it.

Foster, Stevens & Co.

Sole Manufacturers,
10 and 12 Monroe street, Grand Rapids.

PERKINS & HESS,

—DEALERS IN—

Hides, Furs, Wool & Tallow,

NOS. 122 and 124 LOUIS STREET, GRAND RAPIDS, MICHIGAN.

Drugs & Medicines

Michigan State Pharmaceutical Association.
OFFICERS.
 President—Geo. W. Crouter, Charlevoix.
 First Vice-President—Geo. M. McDonald, Kalamazoo.
 Second Vice-President—B. D. Northrup, Lansing.
 Third Vice-President—Frank Wurzburg, Grand Rapids.
 Secretary—Jacob Jesson, Muskegon.
 Treasurer—Wm. Dupont, Detroit.
 Executive Committee—H. J. Brown, A. B. Stevens, Geo. Gundrum, W. H. Keller, F. W. Fincher.
 Next place of meeting—At Detroit, Tuesday, October 13, 1885.

Grand Rapids Pharmaceutical Society.
 ORGANIZED OCTOBER 9, 1884.
 Regular Meetings—First Thursday evening in each month.
 Annual Meetings—First Thursday evening in November.

CONSTITUTION AND BY-LAWS.

ARTICLE I.
Section 1. This Association shall be known as the Grand Rapids Pharmaceutical Society.

ARTICLE II.
Section 1. The aim of this Society shall be to unite the Pharmacists of Grand Rapids and vicinity in efforts for the promotion of professional and business interests; for the advancement of pharmaceutical knowledge; for the dissemination of correct ideas of professional obligation and business honesty; for the enactment and maintenance of just and practical laws for the regulation of the practice of pharmacy, and for the impartial and equitable enforcement of the same; to the end that competence and skill may be fostered and protected, that ignorance and knavery may be exposed and punished, and thus the requisite conditions assured for the development of a higher and better exemplification of the science and art of pharmacy.

ARTICLE III.
Section 1. This Society shall consist of active members only.
Section 2. This Society shall have entire and complete jurisdiction in all questions relating to membership or official position. Any member may be expelled for improper conduct, or any officer removed from office for violating the Constitution or By-Laws after due notice and trial before the Society, and by a three-fourths vote of the members present at any regular meeting.

ARTICLE IV.
Section 1. Annual and stated meetings shall be held, and special meetings may be called for special business, but at such special meetings no business shall be transacted except that for which the meeting was specially called.

ARTICLE V.
Section 1. The officers of this Society shall be a President, Vice President, a Secretary, and Treasurer, a Board of Censors of three members, and a Board of Trustees of five members, the President of the Society to be President of the Trustees.

Section 2. The President, Vice President and Secretary shall together constitute the Board of Censors.
Section 3. The Board of Trustees shall also constitute a Board of Audit, to which all bills against the Society shall be presented by items. No bill which has not the approval in writing of a majority of the Board of Audit shall be paid, except by vote of the Society after investigation of the merits of the case.

Section 4. All the officers shall be elected, and the constitutional committee shall be appointed annually, and shall hold office until their successors are elected, or appointed, and qualified.

ARTICLE VI.
Section 1. The following committees shall be annually appointed or elected as the Society shall determine, namely: a Committee on Legislation, consisting of three members; a Committee on Trade Matters, consisting of three members, and a Committee on Affairs pertaining to Pharmacy, consisting of three members.

ARTICLE VII.
Section 1. It shall be the duty of all officers to turn over to their successors without unnecessary delay all papers and property of the Society committed to their care.

Section 2. It shall be the duty of all delegations and committees to report in detail the condition and progress of any matter committed to them at every stated meeting of the Society, unless excused by the Society.

ARTICLE VIII.
Section 1. This Society shall be governed by the accepted rules of parliamentary usage.

Section 2. The ruling of the presiding officer shall, however, prevail, unless an appeal be taken therefrom by any member of the Society in good standing in which case no debate shall be permitted except such as is germane to the question of the ruling.

BY-LAWS.

ARTICLE I.
Section 1. Any pharmacist or assistant pharmacist of good moral and professional standing, residing and doing business in the city of Grand Rapids and vicinity, shall be eligible to membership in this Society.

Section 2. To obtain membership, application must be made in writing upon blanks furnished by the Secretary, with the endorsement of two members of the Society. The application must be accompanied by the sum of two dollars as membership fee and the quarterly dues for the current quarter. The application when thus complete shall be read at a regular meeting of the Society and referred to a special committee of three for

investigation. Said committee shall report at a subsequent regular meeting. The candidate shall be balloted for, and if five or more ballots appear against him, he shall be rejected; otherwise he shall be declared a member.

Section 3. Every member shall pay in advance to the Secretary the sum of one dollar as his quarterly dues, and shall be liable to lose his membership by neglect to pay said dues for one year.

Section 4. Resignation of membership must be made in writing, but no resignation shall be accepted from one in arrears for dues.

Section 5. A member may be reprimanded, suspended, or expelled from the Society for improper conduct in his business or professional relations, or for violation of the Constitution or By-laws of this Society; provided, however, that no member shall be so reprimanded, suspended, or expelled except by vote of three-fourths of the members present at any regular meeting, and after due notice and opportunity to be heard in defense.

ARTICLE II.
Section 1. The Annual Meetings for the election of officers, and reading annual reports, shall be held at the first regular meeting in November.

Section 2. The stated meetings of this Society shall be held on the first Thursday of each month at 8 p. m.

Section 3. Special meetings shall be called by the President or Acting President upon the request in writing of three members in good standing, stating the object in view.

ARTICLE III.
Section 1. Five members, not including the Presiding Officer and Secretary, shall constitute a quorum in meetings of the Society. In meetings of all committees and delegation a majority of the members of such committee or delegation shall be a quorum.

ARTICLE IV.
Section 1. The President, or in his absence or inability the Vice President, shall preside. He shall call the meetings to order, announce all business, receive all proper motions, resolutions and communications, and vote upon all questions in which his vote would have a determining effect. He shall call special meetings upon proper request, approve such bills only against the Society as shall bear the certification of a majority of the Board of Audit, and perform such other duties as are required by the Constitution and By-laws. In the absence of any officer the presiding officer shall appoint such officer pro tem.

Section 2. The Secretary shall keep the minutes of all meetings, and read them in the regular order of business. He shall keep a record of the name and address of each member, give notice of the time and place of meeting, notify committees of their appointment, and new members of their election. He shall furnish all members, upon application, with a copy of the Constitution and By-laws, and notify each member of any alteration of the same; also give notice of special meetings, stating the object in view, and matters of special importance likely to come before any regular meeting. He shall keep a book containing in full the Constitution and By-laws, together with such amendments as may have been made, in which he shall receive the signature of all newly elected members, upon payment by them of the membership fee and quarterly dues.

Section 3. The Treasurer of the Society shall take charge of moneys belonging to or held in trust by the Society, and render a separate itemized account of the same at each annual meeting, including in said accounts the items, amount on hand at last report, receipts and expenditures in items, since last report, and balance on hand. He shall pay no moneys except on the order of the President countersigned by a majority of the Board of Audit.

ARTICLE V.
Section 1. The Board of Censors shall investigate and report upon all cases of dispute between the members of the Society, which may be referred to it. The Board shall receive all complaints which may be duly and definitely preferred against any member or officer of the Society for misconduct or malpractice in his business and professional relations or for violation of the Constitution or By-laws, or for neglect or improper discharge of duty, and shall investigate the same, and report at the next regular meeting of the Society.

ARTICLE VI.
Section 1. The Board of Trustees shall attend to the executive business of the Society, and to such other matters as may be referred to it by the Society.

ARTICLE VII.
Section 1. The Board of Audit shall have supervision of the accounts and financial details of the Society. It shall be the duty of the Board to examine all bills, requiring them to be made out by items, and to certify only such as are found to be correct. The Board shall keep a record of all bills certified or endorsed, and report the same in full at the annual meeting. A majority of the Board must certify to the correctness of any bill before it shall be payable by the Treasurer.

ARTICLE VIII.
Section 1. It shall be the duty of all committees to meet and organize by the choice of a chairman and secretary within one month succeeding their appointment; to keep minutes of all meetings of such committees, and render in writing a full and careful report of their doings relative to the matter entrusted to them at the call of the Society, or at the annual meeting.

Section 2. It shall be the special duty of

the Legislative Committee to keep this Society informed of all proposed legislation in the State relating to Pharmaceutical interests; to carry out the instructions of the Society as far as may be possible in the procurement, amendment or repeal of pharmacy laws; to suggest such alterations in existing legislation as experience shows to be desirable, and to frame and present to the Legislature, after approval by the Society, the necessary papers, documents, or drafts, for the attainment of the object in view.

Section 3. The duty of the Committee on Trade Matters shall be to procure information, by observation and inquiry, relative to any and all matters touching the interest of the retail pharmacist, and report the same, either individually or through the Chairman, at each stated meeting of the Society.

Section 4. The Committee on Affairs Pertaining to Pharmacy shall have charge of this order of business so far as to have precedence in the introduction of subjects for discussion. It shall be their duty to secure the presentation and discussion of subjects of interest, the exhibition of specimens and apparatus, reading of papers, either by themselves or through members of the Society or others, at each stated meeting of the Society.

ARTICLE IX.
Section 1. The Constitution and By-laws of this Society may be amended at any regular meeting by a two-thirds vote of the members present, notice of such amendment having been given in writing at least one meeting previous to such action.

ARTICLE X.
Section 1. At the annual meeting the following order of business shall prevail:

1. Reading minutes of previous meeting.
 2. Receiving applications for membership.
 3. Reports of committees of investigation and action thereon.
 4. Reports of officers and committees.
 5. Election of officers and qualifications of same.
 6. Formation and announcement of committees.
 7. Miscellaneous business.
- Section 2.** The following order of business shall prevail at all stated meetings:
1. Reading minutes of previous meeting.
 2. Receiving applications for membership.
 3. Reports of committees of investigation, and balloting for membership.
 4. Reports of officers and committees.
 5. Unfinished business.
 6. Communications.
 7. Affairs Pertaining to Pharmacy and Collateral Sciences.
 8. Trade Matters.
 9. Miscellaneous business.

ARTICLE XI.
Section 1. A member shall not speak more than twice nor longer than five minutes on the same subject, except on trade matters and pharmaceutical subjects.

Grand Rapids Pharmaceutical Society.
 The second meeting of the druggists of Grand Rapids, which was held at the Morton House last Thursday evening, resulted in the birth of the Grand Rapids Pharmaceutical Society, an organization that is bound to play no unimportant part in the field in which it will operate.

The meeting was presided over by chairman Watts and F. H. Escott officiated as secretary. The following named pharmacists were present: John Peck, Frank J. Wurzburg, O. H. Richmond, Dr. J. D. Frankman, Dr. Isaac Watts, J. S. Cowin, Frank H. Escott, M. B. Kimm, Wm. H. VanLewen, Th. E. Locher, Wm. E. J. Page, J. E. Hunter and A. C. Bauer. The committee appointed to draft a constitution and by-laws presented the results of their labor, which were read article by article, discussed, amended and adopted. The full text of the document appears elsewhere in to-day's paper. The meeting then adjourned until Thursday evening, November 6—the time designated for the annual meetings of the Society—when officers will be elected and other important business transacted.

The Society starts out under the most favorable auspices, and will doubtless result in much good to the drug trade of Grand Rapids and vicinity, as well as to the cause of pharmacy at large.

Should Have Been Omitted.

MUSKEGON, Oct. 19.
 Editor of "The Tradesman."
 DEAR SIR:—In your list of the members of the Campion Association Hiseox & Co. should have been left out. They withdrew some time ago.

Respectfully, JACOB JESSON.

Secretary Jesson has carefully compiled an interesting scrap book, made up of letters and communications incident to the early efforts to organize the Association, which he very naturally holds in high esteem. Among the collection are the responses he received to the first circular appeal he addressed to the trade, soliciting opinions relative to the advisability of effecting an organization. As the contents of the book pertain to a time antecedent to the birth of the Association—a time in which Mr. Jesson figured as the main actor—he has reason to regard the collection as his own property.

Chloride of lime should be used with care. A young lady recently put a large quantity in a clothes press where there was a musty smell. The bad odor was entirely destroyed by the chemical, but a silk dress of a pale blue color was bleached to a dirty gray hue and rendered almost useless.

WHOLESALE PRICE CURRENT.

Advanced—Oil anise.	10 @ 10
Declined—Balsam copaiba, manna, cod liver oil, opium.	35 @ 40
ACIDS.	
Acetic, No. 8.	9 @ 10
Acetic, C. P. (Sp. Grav. 1.040).	30 @ 35
Carbolic.	35 @ 40
Citric.	55 @ 60
Muriatic 18 deg.	3 @ 5
Nitric 36 deg.	11 @ 12
Oxalic, of root.	14 @ 15
Sulphuric 66 deg.	3 @ 4
Tartaric powdered.	48 @ 50
Benzoic, English.	12 @ 15
Benzoic, German.	15 @ 17
Tannic.	15 @ 17
AMMONIA.	
Carbonate.	15 @ 18
Muriate (Powd. 22c).	14 @ 15
Aqua 16 deg or 4f.	6 @ 7
Aqua 18 deg or 4f.	7 @ 8
BALSAMS.	
Copaiba.	45 @ 50
Peru.	25 @ 30
Tolu.	50 @ 55
BARKS.	
Cassia, in mats (Powd 20c).	12 @ 15
China, yellow.	18 @ 20
Elm, select.	15 @ 18
Elm, ground, pure.	13 @ 15
Elm, powdered, pure.	15 @ 18
Gallic, of root.	11 @ 12
Wild Cherry, select.	12 @ 15
Bayberry powdered.	20 @ 25
Hemlock powdered.	30 @ 35
Wine, German.	12 @ 15
Soap ground.	12 @ 15
BERRIES.	
Cubeb, prime (Powd 70c).	6 @ 7
Juniper.	6 @ 7
Prickly Ash.	10 @ 11
EXTRACTS.	
Licorice (10 and 25 lb boxes, 25c).	27 @ 30
Licorice, powdered, pure.	37 @ 40
Logwood, bulk (12 and 25 lb boxes).	9 @ 10
Logwood, 1/2 lb (25 lb boxes).	12 @ 15
Logwood, 1/4 lb do.	15 @ 18
Logwood, 1/8 lb do.	14 @ 15
Fluid Extracts—25 % cent. off list.	20 @ 25
FLOWERS.	
Arnica.	10 @ 11
Chamomile, Roman.	25 @ 30
Chamomile, German.	25 @ 30
GUMS.	
Aloes, Barbadoes.	60 @ 75
Aloes, Cape (Powd 24c).	50 @ 60
Aloes, Socotrine (Powd 60c).	28 @ 30
Ammoniac.	60 @ 65
Arabic, extra select.	60 @ 65
Arabic, powdered, select.	40 @ 45
Arabic, 2d picked.	35 @ 40
Arabic, 3d picked.	35 @ 40
Arabic, sifted sorts.	35 @ 40
Assafoetida, prime (Powd 35c).	30 @ 35
Benzoin.	55 @ 60
Camphor.	20 @ 25
Catechu, 1/2 lb (12 and 25 lb boxes).	35 @ 40
Eucalyptum powdered.	35 @ 40
Galbanum strained.	60 @ 65
Gamboge.	35 @ 40
Guaiac, prime (Powd 45c).	20 @ 25
Kino, powdered, 30c.	20 @ 25
Mastic.	40 @ 45
Myrrh, Turkish (Powd 47c).	4 @ 5
Opium, pure (Powd 50c).	30 @ 35
Shellac, Campbell's.	25 @ 30
Shellac, English.	25 @ 30
Shellac, native.	25 @ 30
Shellac bleached.	30 @ 35
Tragacanth.	30 @ 35
HERBS—IN OUNCE PACKAGES.	
Hoarhound.	25 @ 30
Lobelia.	25 @ 30
Peppermint.	25 @ 30
Rue.	25 @ 30
Sage.	25 @ 30
Sweet Majoram.	35 @ 40
Tanzy.	25 @ 30
Thyme.	25 @ 30
Wormwood.	25 @ 30
IRON.	
Citrate and Quinine.	6 @ 10
Solution mur., for tinctures.	20 @ 25
Sulphate, pure crystal.	50 @ 55
Citrate.	65 @ 70
Phosphate.	65 @ 70
LEAVES.	
Duchu, short (Powd 25c).	12 @ 15
Sage, Italian, bulk (1/2 and 1/4 lb).	18 @ 20
Senna, Alex, natural.	18 @ 20
Senna, Alex, sifted and garbled.	22 @ 25
Senna, powdered.	16 @ 18
Senna, unimvill.	16 @ 18
Uva Ursi.	35 @ 40
Belledonna.	35 @ 40
Pogonole.	35 @ 40
Heliosc.	35 @ 40
Rose, red.	2 @ 35
LIQUORS.	
W. D. & Co.'s Sour Mash Whisky.	20 @ 25
Druggists' Favorite Rye.	75 @ 80
Whisky, other brands.	4 @ 5
Whisky, Tom.	15 @ 17
Nux Vomica.	10 @ 12
Ointment, Mercurial, 1/2 lb.	40 @ 45
Pepper, Black Berry.	18 @ 20
Catawba Wines.	15 @ 20
Port Wines.	15 @ 20
MAGNESIA.	
Carbonate, Pattison's, 2 oz.	22 @ 25
Carbonate, Jennings', 2 oz.	27 @ 30
Citrate, H. P. & Co.'s solution.	65 @ 70
Calcined.	65 @ 70
OILS.	
Almond, sweet.	45 @ 50
Amber, rectified.	45 @ 50
Anise.	2 @ 10
Bay 1/2 oz.	2 @ 10
Bergamot, white.	18 @ 19 1/2
Castor.	2 @ 10
Croton.	2 @ 10
Caleput.	120 @ 130
Cedra, commercial (Pure 75c).	4 @ 5
Citronella.	85 @ 90
Cloves.	125 @ 130
Clove, B. W.	6 @ 60
Erigeron.	1 @ 10
Fireweed.	2 @ 10
Germium 1/2 lb.	2 @ 10
Hemp, commercial (Pure 75c).	4 @ 5
Juniper wood.	2 @ 10
Juniper berries.	2 @ 10
Lavender flowers, French.	2 @ 10
Lavender spike do.	1 @ 10
Lemon, new crop.	1 @ 10
Lemon, Sanderson's.	1 @ 10
Heliosc.	1 @ 10
Origanum, red flowers, French.	1 @ 10
Origanum, No. 1.	1 @ 10
Pennyroyal.	1 @ 10
Peppermint, white.	3 @ 10
Rose 1/2 oz.	9 @ 10
Rosemary, French (Flowers 85c).	4 @ 5
Sandal Wood, German.	7 @ 10
Sandal Wood, W. I.	6 @ 10
Sassafras.	6 @ 10
Tansy.	4 @ 5
Tar (by gal 60c).	10 @ 12
Wormwood, No. 1 (Pure 65c).	1 @ 10
Savin.	2 @ 10
Wormseed.	1 @ 10
Cod Liver, best.	3 @ 10
Cod Liver, H. P. & Co.'s, 16.	6 @ 10
Olive, Malaga.	6 @ 10
Olive, "Sublime" Italian.	6 @ 10
Sala.	65 @ 67
Rose, Ihmsen's.	9 @ 10
POTASSIUM.	
Bicromate.	14 @ 15
Bromide, cryst. (Powd 14c).	35 @ 40
Chlorate, cryst (Powd 23c).	20 @ 25
Iodide, cryst. and gran. bulk.	125 @ 130
Prussiate yellow.	30 @ 35
ROOTS.	
Alkanet.	15 @ 20
Althea, cut.	27 @ 30
Arrow, St. Vincent's.	17 @ 20
Arrow, Taylor's, in 1/2 and 1/4 lb.	35 @ 40
Calamus, peeled.	12 @ 15
Calamus, German white, peeled.	18 @ 20
Elecampane, powdered.	38 @ 40
Elecampane, whole.	10 @ 12
Ginger, African (Powd 16c).	13 @ 14
Ginger, Jamaica bleached.	20 @ 25
Golden Seal (Powd 40c).	35 @ 40
Heliosc.	22 @ 25
Ipecac, Rio, powdered.	1 @ 10
Jalap, powdered.	37 1/2 @ 40
Licorice, select (Powd 12 1/2).	12 @ 15
Rheol, choice cut fingers.	2 @ 10
Rheol, powdered E. I.	1 @ 10
Rheol, choice cut fingers.	2 @ 10
Rheol, choice cut fingers.	2 @ 10
Serpentaria.	65 @ 70
Seneka.	65 @ 70
Sarsaparilla, Honduru.	45 @ 50

Sarsaparilla, Mexican.	18 @ 20
Squills, white (Powd 35c).	10 @ 12
Valerian, English (Powd 30c).	25 @ 30
Valerian, Vermont (Powd 28c).	20 @ 25
SEEDS.	
Anise, Italian (Powd 20c).	13 @ 15
Bird, mixed in 1/2 packages.	5 @ 6
Canary, Smyrna.	4 @ 4 1/2
Caraway, best Dutch (Powd 10c).	11 @ 12
Cardamom, Aleppee.	2 @ 2 1/2
Cardamom, Malabar.	2 @ 2 1/2
Celery.	2 @ 2 1/2
Coriander, best English.	12 @ 15
Fennel.	15 @ 18
Flax, clean.	34 @ 36
Flax, pure grd (bl 2 1/2).	4 @ 4 1/2
Foenugreek, powdered.	8 @ 9
Hemp, Russian.	5 1/2 @ 6
Mustard, white Black 10c.	1 @ 1 00
Quince.	6 @ 7
Rape, English.	6 @ 7
Warm, Levant.	14 @ 15
SPONGES.	
Florida sheeps' wool, carriage.	25 @ 25 50
Nassau do do.	1 @ 1 00
Velvet Extra do do.	2 @ 2 00
Extra Yellow do do.	1 @ 1 00
Grass do do.	65 @ 70
Hard head, for slate use.	75 @ 80
Yellow Reef do.	140 @ 150
MISCELLANEOUS.	
Alcohol, grain (bl 22 1/2) gal.	1 25 @ 1 50
Alcohol, wood, 95 per cent ex. ref.	1 50 @ 1 75

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WEDNESDAY, OCTOBER 22, 1884.

SLIGHTLY MISTAKEN.

How a Couple of Drummer Haters were Fooled.

From the Evansville Argus.
We have a little story that we hope all those people who are eternally harping on the wickedness of "drummers" will read and reflect on. We have met hundreds of people, who, if you tell them a certain man—say a stranger—is a drummer, will hold up their hands in horror and declare that there can be nothing good about him. In other words, no matter how much of a gentleman he may be, the mere fact of his being a drummer—ns him forever.

A little fact has come under our observation that shows just what infernal foolishness it is to judge a man by his looks.

The other day we were on the Chicago & Eastern Illinois Road, starting on a shooting trip. Just in front of us were two women—we won't call them ladies, for they were of the stripe of women who are regular fanatics and always know more than anybody else, especially about other people's business; with them was a poor, hen-pecked looking man, who was probably the husband of one of them. At a station there got on the car a nice looking man with a large flat valise in each hand. He was well dressed, wore a duster, and had a good honest face. He had a sandy beard and light hair, and his face was florid, as is always the case with men of his style. He nodded his head in our direction and sat quietly down in one of the front seats and commenced reading the paper.

Then the women commenced.
"Did you see that nasty drummer git on?" said number one.

"Yes," said number two. "I jist despise them. They go around like a pack of wolves and they do anything that's mean and low; I wouldn't trust one of 'em a minute."

"How do you know he is a drummer?" meekly interposed the hen-pecked husband.

"Know! How do I know?" said number one; "why I can tell 'em as fur as I can see 'em. Them things they call grip-sacks gives 'em away. This fellow has got two. I guess he's got a lot of samples in one and a big whisky bottle, and a pack of cards and a whole lot of nasty pictures of women and a whole lot of letters from girls all over the country in the other one. Oh, I pity his poor wife."

"How do you know he's married?" ventured the husband.

"Know! Why them fellers have got wives all over the country. They jist bewitch these innocent girls and marry 'em, and then go off on trips and leave 'em, but they generally have one poor wife and a lot of children somewhere and the poor thing has to support 'em all, while the drummer is gaddin' round the country playin' cards."

"Yes," said number two, "you're jist right; they oughter all be put in the penitentiary. They're a depraved set. Now, jist look at that fellow's face. See how red it is? I'll bet he drinks a quart of whisky every day. I never seen anything so red in my life. Now, I jist know he's got a big flask in each of them sample cases. And did you see the cheek he had to bow to us when he came in, and here we never saw him before; the cheeky wretch."

Now, we happened to know the gentleman, and knew his business, and we thought it a good chance to put in our oar, especially as we knew it was to us he nodded and probably never noticed the virtuous females at all, so putting on a sweet smile we leaned forward and said:
"Ladies, I see you know something of the world. Drummers are a hard set, aren't they?"

"They looked at us a moment, and then said: "Yes, sir, I hope you don't associate with them."

"Oh, no, madam, not for the world. I live down in Evansville, and down there the people won't walk on the same side of the street with them at all." (How was this for gall from a fellow that went on the road when only seventeen and drummed ten years?)

"Well, I'm glad they treat 'em as they deserve down in Evansville. Do you know that whisky-faced feller up in front?"

"Never saw him before," said we with a truthful air, "but I'd jist like to play a trick on him and make him show those whisky bottles he's got in his valises."

"Oh, wouldn't that be nice," said one; "how could you do it?"

"You jist leave it to me," we went on. "I'll rope him back here and tell him that two ladies are very much interested in him, and it will be jist like his cheek to come back and open his valises and show you a lot of letters from girls jist to show you what a masher he is."

"Oh, how nice," they cried, clapping their hands with glee. "You get him back."

We went forward and simply said to the alleged drummer; Henson, there are two nice Christian ladies back there who want to look at your samples. I think they can help you along."

Henson threw down his paper and grabbed his valises and came back. He threw back a seat and while opening the valises said:

"Ladies, I thank you for sending for me. I am a minister at Milford, and of course I don't get much salary, and during my summer vacation I try and make a little money for my wife and babies by working on commission for the American Bible Society; now do you see any of these that you like?" and he threw open both valises, completely filled with copies of the Bible, from the cheapest up to the nicely bound ones that are usually kept on center tables!

What the women said we don't know; we lit out for another car; we didn't want to be snatched bald-headed, but we had a kind of sweet feeling that we had shown those vinegar-faced females that you can't most always tell."

TIME TABLES.

Grand Rapids & Indiana.

GOING NORTH.

Cincinnati & Mackinac Ex.	Arrives.	Leaves.
Cincinnati & Mackinac Ex.	8:45 a m	9:00 p m
Cincinnati & Mackinac Ex.	9:20 a m	10:25 a m
Fr. Wayne & G'd Rapids Ex	3:55 p m	7:10 a m
G'd Rapids & Cadillac Ac.		7:10 a m

GOING SOUTH.

G. Rapids & Cincinnati Ex.	Arrives.	Leaves.
G. Rapids & Cincinnati Ex.	7:00 a m	4:35 p m
Mackinac & Ft. Wayne Ex.	10:25 a m	11:45 p m
Cadillac & G'd Rapids Ac.	7:40 p m	

All trains daily except Sunday.
SLEEPING CAR ARRANGEMENTS.
North—Train leaving at 9:00 o'clock p. m. has Woodruff Sleeping Car for Cincinnati, and Mackinac City. Train leaving at 10:25 a. m. has combined Sleeping and Chair Car for Traverse City.

South—Train leaving at 4:35 p. m. has Woodruff Sleeping Car for Cincinnati.
C. L. LOCKWOOD, Gen'l Pass. Agent.

Lake Shore & Michigan Southern.

(KALAMAZOO DIVISION.)

Express.	Arrive.	Leave.
Express.	7:00 p m	7:35 a m
Mail.	9:35 a m	4:00 p m

All trains daily except Sunday.
The train leaving at 4 p. m. connects at White Pigeon with Atlantic Express on Main Line, which has Palace Drawing Room Sleeping Coaches from Chicago to New York and Boston without change.

The train leaving at 7:35 a. m. connects at White Pigeon (giving one hour for dinner) with special New York Express on Main Line.
Through tickets and berths in sleeping coaches can be secured at Union Ticket office, 67 Monroe street and depot.

J. W. MCKENNEY, Gen'l Agent.

Michigan Central—Grand Rapids Division.

DEPART.

*Detroit Express.	6:00 a m
*Day Express.	12:25 p m
*New York Fast Line.	6:00 p m
*Atlantic Express.	9:20 p m

ARRIVE.

*Pacific Express.	6:4 a m
*Local Passenger.	11:20 a m
*Mail.	3:20 p m
*Grand Rapids Express.	10:25 p m

*Daily except Sunday. *Daily.
The New York Fast Line runs daily, arriving at Detroit at 11:59 a. m., and New York at 9 p. m. the next evening.

Direct and prompt connection made with Great Western, Grand Trunk and Canada Southern trains in same depot at Detroit, thus avoiding transfers.

The Detroit Express leaving at 6:00 a. m. has Drawing Room and Parlor Car for Detroit, reaching that city at 11:45 a. m., New York 10:30 a. m., and Boston 3:05 p. m. next day.

A train leaves Detroit at 4 p. m. daily except Sunday with drawing room car attached, arriving at Grand Rapids at 10:25 p. m.
J. T. SCHULTZ, Gen'l Agent.

Detroit, Grand Haven & Milwaukee.

GOING EAST.

Steamboat Express.	Arrives.	Leaves.
Steamboat Express.	6:20 a m	6:30 a m
Through Mail.	10:15 a m	10:20 a m
*Evening Express.	3:20 p m	3:55 p m
*Atlantic Express.	9:45 p m	10:45 p m
*Mixed, with coach.		10:30 a m

GOING WEST.

*Morning Express.	12:40 p m	12:55 p m
Through Mail.	5:00 p m	5:10 p m
*Steamboat Express.	10:30 p m	10:35 p m
*Mixed.		7:10 a m
*Night Express.	5:10 a m	5:30 a m

*Daily, Sundays excepted. *Daily.
Passengers taking the 6:20 a. m. Express make close connections at Owosso for Lansing and at Detroit for New York, arriving there at 10:00 a. m. the following morning.

Parlor Cars on Mail Trains, both East and West.
Train leaving at 10:35 p. m. will make connection with Milwaukee steamers daily except Sunday and the train leaving at 5:10 p. m. will connect Tuesdays and Thursdays with Goodrich steamers for Chicago.

Limited Express has Wagner Sleeping Car through to Suspension Bridge and the mail has a Parlor Car to Detroit. The Night Express has a through Wagner Car and local Sleeping Car Detroit to Grand Rapids.

D. POTTER, City Pass. Agent.
GEO. B. REEVE, Traffic Manager, Chicago.

Chicago & West Michigan.

Mail.	Leaves.	Arrives.
Mail.	9:15 a m	4:40 p m
*Day Express.	12:25 p m	10:45 p m
*Night Express.	8:35 p m	6:10 a m
*Mixed.		10:05 p m

*Daily, *Daily except Sunday.
Pullman Sleeping Cars on all night trains. Through parlor car in charge of careful attendants without extra charge to Chicago on 12:25 p. m., and through coach on 9:15 a. m. and 8:35 p. m. trains.

NEWAYGO DIVISION.

Mixed.	Leaves.	Arrives.
Mixed.	5:00 a m	5:15 p m
Express.	4:10 p m	8:30 p m
Express.	8:30 a m	10:15 a m

Trains connect at Archer Avenue for Chicago as follows: Mail, 10:20 a. m.; express, 8:40 p. m. The Northern terminus of this Division is at Baldwin, where close connection is made with F. & P. M. trains to and from Ludington and Manistee.

J. H. PALMER, Gen'l Pass. Agent.

KEMINK, JONES & CO.,

Manufacturers of

Fine Perfumes,
Colognes, Hair Oils,
Flavoring Extracts,
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ALSO PROPRIETORS OF

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"Red Bark Bitters"

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REMOVAL!

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Sewer Pipe, Etc,

Office removed to 3 Canal street, Basement.

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"Hulled Corn Flour"

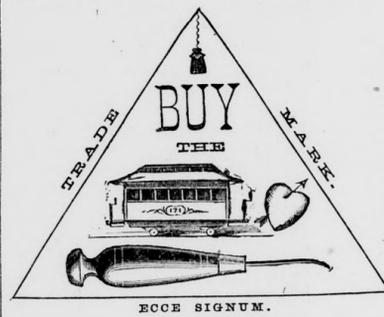
—FOR—

Griddle Cakes, Gems, Waffles, Etc., Etc

Finest and Best Selling Article of the Kind ever placed on the Market. Guaranteed to be as Represented, or No Sale. For Sale by all Jobbers in Grand Rapids.

Butts' Patent Processed Buckwheat

Is Warranted to be the Straightest and Best Goods Ever offered to the Trade.



These Goods are Manufactured only by Hamilton Carhartt & Co., 118 Jefferson ave., Detroit, Manufacturers of Men's Furnishing Goods.

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WALL PAPER & WINDOW SHADES

At Manufacturers' Prices.

SAMPLES TO THE TRADE ONLY.

House and Store Shades Made to Order.

68 Monroe Street, Grand Rapids.

NELSON BROS. & CO.

BARBOUR'S CAMPAIGN TORCH

The only Torch that can be taken apart and shipped in a Small space.

300 to 500 Torches complete (except handles) can be packed in one barrel, thus making the freight or express charges very low.

A Child can Put them together in one Minute.

As good as any Torch Made. The Cheapest in Price.

WILL BURN FOR FIVE HOURS.

Ask for price or send for sample order.

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10 and 12 Monroe Street, Grand Rapids, Mich.

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MANUFACTURERS AND JOBBERS OF

BOOTS & SHOES,

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Our Goods are Specially Adapted for the Michigan Trade.

14 and 16 Pearl Street, Grand Rapids, Mich.

APPLES.

We have a large Western order trade for Apples in car lots, as well as a good local demand, and also handle Evaporated and Sun-Dried Apples largely. If you have any of these goods to ship, let us hear from you, and we will keep you posted on market prices and prospects. We also handle Beans and Potatoes. Liberal Cash Advances made on Dried Fruit, also on Apples in carlots.

EARL BROS., Commission Merchants,

169 S. Water st, Chicago, Ill.

REFERENCE FIRST NATIONAL BANK.

SPRING & COMPANY

—WHOLESALE DEALERS IN—

FANCY AND

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Candy We manufacture a full line, use the best material obtainable, and guarantee our goods to be first-class.

Nuts We carry an immense stock of Virginia and Tennessee Peanuts, Almonds, Brazils, Filberts, Pecans, Walnuts and Coconuts, and compete with any market.

Cigars We are agents for Gordon's celebrated Wag Jaws, Olympian, D. F., and many other well-known brands and carry a full line of his goods at factory prices.

Fruit We handle Oranges, Lemons, Bananas, Figs, Dates, Etc., in large quantities from first-hands and are headquarters for everything in our line.

PUTNAM & BROOKS.

Oysters! Oysters!

WHOLESALE

OYSTER DEPOT!

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WE HAVE NONE BUT THE BEST BALTIMORE AND NEW YORK STOCK AND WILL GUARANTEE YOU SATISFACTION.

Give us a Trial.

F. J. DETTENTHALER.

The Best Five Cent Cigar Made is the MULDOON. Warranted Havana

The Michigan Tradesman.

BUSINESS LAW.

Brief Digests of Recent Decisions in Courts of Last Resort.

TRESPASS.

A corporation taking possession of land against the will of the owner without paying or securing the payment therefor, is a trespasser, and ejectment will lie against it.—Supreme Court of Pennsylvania.

NOT FATALLY DEFECTIVE.

An acknowledgment of a mortgage taken by a justice of the peace, is not in the opinion of the Supreme Court of Pennsylvania, fatally defective because it does not appear in the certificate that the officer was a justice of the peace for a particular county in the State.

PROMISSORY NOTE—INDORSER.

An indorser on a promissory note is something more than a surety. The contract of indorsement means that the indorser will pay on the single condition that the maker or acceptor does not. An indorser of a note has no right to demand that the holder shall sell collateral in his possession and pay the note out of the proceeds. The indorser's duty is to pay the note, and then he himself can control the collaterals.—Supreme Court of Pennsylvania.

TRADE-MARK—INFRINGEMENT.

In the case of Davis et al. vs. Mullins, decided by the United States Circuit Court at Boston on the 27th ult., it appeared that one Perry Davis, about the year 1840, prepared a compound which was sold under the name of "Perry Davis' Vegetable Pain Killer," and since that time the name had been used by Davis and his successors, including the plaintiffs. It appeared also that the defendant sold an article manufactured by a third party under the name of "Pain Killer," or "Pain Kill Kills Pain." The question was whether this was an infringement of the plaintiffs' trade mark. The court held that it was and granted an injunction restraining the defendant from the further use of the words.

CONTRACT—PAYMENT PROMISSORY NOTE.

In a case where a note was payable in cotton, and after it was due the maker delivered some of the cotton to the payee, the Supreme Court of Georgia held that in a subsequent suit for the balance due he was only entitled to a deduction of the amount delivered from the amount promised, and that he was not entitled to a credit for the difference between the value of the cotton delivered at the time of delivery and its value at the time the note became due. The court said that the contract being payable in cotton, although it was past due, the payee had the right to waive the violation of it and to receive cotton, and, having done so, he could sue and recover of the debtor the value of the cotton not delivered at the time and place when it should have been delivered, with interest thereon. Clark, executor, vs. Minor, decided October 2.

TENDER—DEBTOR AND CREDITOR.

A tender, to be effectual as a performance of the contract, must be certain and unconditional in full of the specific debt and not in part, and this rule applies whether the obligation is to be discharged in money or in specific articles. So held by the Supreme Court of Georgia in the case of Hiller vs. Howell, decided on October 2. The court said, in rendering judgment: The party to whom the tender is made must be able to take immediate possession at the time and place agreed on in the contract. If no place be agreed on, the property must be carried to the person entitled to it if residing within the state, unless, from the nature of the articles or contract another place of delivery may be inferred. If the articles be cumbersome he may demand that the receiver afford a convenient place of delivery, and on failure to do so the tender will be complete.

CONTRACT—CONSIDERATION.

The case of Graham vs. Sheets, decided by the Kentucky Court of Appeals on the 2d inst., was one in which a person having a contract with a railroad company to do certain work after completing a part of it assigned the benefit of the contract to the appellant, who completed the work. It appeared that at the time of the assignment of the contract there was due the first-mentioned party upon the contract a considerable sum, which had been retained by the company to insure the completion of the work, and there was also a quantity of material on hand for which the first contractor had been paid little or nothing. At the same time the first contractor was indebted to the appellant and also to the appellee for work done by them for him under the contract. Appellant, after completing the work, was about to collect the balance due the first contractor, when the appellee brought suit to subject the sum to the payment of his claim, alleging that the appellant at the time of the transfer of the contract agreed that the back pay should be applied in payment of both debts. This agreement, it was alleged, was made on consideration of the assignment of the contract, by which the appellant got the benefit of the large quantity of material on hand. The court held that upon the facts as alleged the agreement set forth was enforceable against the appellant, and that the consideration mentioned was sufficient.



HERCULES, THE GREAT STUMP AND ROCK ANNIHILATOR.

Strongest & Safest Explosive Known to the Arts. Farmers, practice economy and clear your land of stumps and boulders. Main Office, Hercules Powder Company, No. 40 Prospect st., Cleveland, Ohio.

L. S. HILL & CO., AGTS. GUNS, AMMUNITION & FISHING TACKLE. GRAND RAPIDS, MICH.

WM. L. ELLIS & CO



BRAND Baltimore Oysters!

Do not be deceived. Get the best. No slack filled or fresh water snaps sent out. Any Responsible Dealer on the line of the G. B. & I. or C. & W. M. R's can have his orders filled promptly direct from the Baltimore packing house by fast freights at special rates. Address all orders to **B. F. EMERY**, Agt., Grand Rapids, Mich. At home every Saturday.



ARCTIC IMPROVED BAKING POWDER



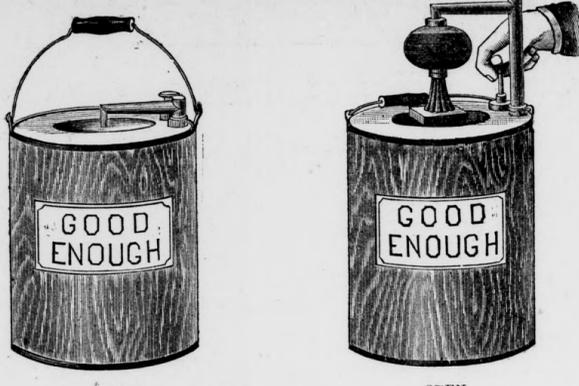
School Books

School Stationery

Wholesale,

EATON, LYON & ALLEN,
22 and 24 Canal Street,
The only general jobbing house in Michigan in our line. Send for catalogues and terms.

THE "GOOD ENOUGH" FAMILY



Oil & Gasoline Can.

EVERY LIVE DEALER SHOULD SELL THEM. This is the Most Practical Family Can ever Offered to the Trade.

Cannot be Excelled for Convenience, Cleanliness, Comfort.

Lamps are filled direct by the Pump without lifting the Can; the Discharge tube adjusting to suit the height of any lamp. No dropping oil on the floor or table. No faucet to leak or get knocked open to waste contents or cause explosions. In getting can refilled, no parts to be left at home to drain oil over floor or become injured. No Corks to lose—Closes itself perfectly air tight—No Leakage—No Evaporation. The dealer in selling this can is enabled to make a good profit, and in a measure avoid the annoyance of the small can, while you guarantee your customer absolute safety and the greatest possible convenience.

MANUFACTURED BY **WINFIELD MFG. CO., WARREN, OHIO.**

FOR SALE TO THE TRADE BY **H. LEONARD & SONS, GRAND RAPIDS. FOSTER, STEVENS & CO., GEO. C. WETHERBEE & CO., DETROIT.**

Send for Circulars & Price-List.

BUY, SELL, DRINK

THE BEST COFFEE in the WORLD

Chase & Sanborn's Standard Java.



Always packed in Air-Tight Tin cases, thereby perfectly retaining Strength of Flavor.

Over 15,000 Grocers

Throughout the United States and Canada

Pronounce it the **FINEST COFFEE** they ever sold and testify that it has largely increased their sales by its **SUPERIOR QUALITY.**

The following testimonial coming as it does from one of the largest if not the largest grocers in the United States, is worthy of your consideration:

CINCINNATI, December 20th, 1883.

MESSERS. CHASE & SANBORN, Boston, Mass. GENTLEMEN—In reply to yours of the 18th inst., asking our views in regard to the general excellence of your "STANDARD JAVA," will say that our house was founded in the year 1840, and from that time to the present our earnest united efforts have been to secure goods which represented the very highest grade of quality, and the success we have had and the reputation we enjoy we attribute to this policy.

About a year ago our attention was called to your "STANDARD JAVA," we personally tested it very carefully and to our mind it was most excellent. We then ordered a sample lot and placed it before our customers for approval, and it was pronounced by them a very fine Coffee. Since then as you know we have bought largely, and freely admit that it gives the best satisfaction. It is uniform in quality, and we have daily proofs from consumers that it is richer, finer flavored and more uniform than the Coffee we formerly sold which was the finest brand of Ankola or Mandeheling Java in the market.

Yours respectfully,
(Signed,) **Joseph R. Peebles' Sons.**

Send for Sample Lot.

We guarantee to increase your Coffee trade. We have done it with others; we can with you.

CHASE & SANBORN,

Importers, Roasters and Packers,
Boston, Mass., U. S. A.

CANADIAN BRANCH,
435 ST. PAUL STREET,
Montreal, P. Q.

MICHIGAN AGENT,
H. T. Chase,
Sweet's Hotel, Grand Rapids.

JOHN CAULFIELD, IMPORTER

AND Wholesale Grocer,

85, 87, 89 Canal Street,

GRAND RAPIDS MICHIGAN.

I desire to call the attention of the trade to the fact that in the territory tributary to Grand Rapids, I cannot and will not be undersold. There is no conceivable reason why Chicago, Detroit, New York or Boston should be able to place groceries in Grand Rapids' territory. I certainly buy my goods as cheap as jobbers located elsewhere. Many large houses still purchase extensive blocks of goods as in war times. I purchase as the wants of my trade demand, and am, therefore, in the existing condition of trade, better able to sell goods at the lowest prices. The difference in the percentage of cost to sell goods in Chicago, Detroit, Boston and New York, and what it costs me would in itself make a handsome profit. I am anxious to obtain as large a share as possible of the near-by and home trade; and shall be pleased to furnish samples and quotations. Mail orders are especially solicited and lowest market prices on every order received is guaranteed.

Teas.

The present is a good time to place your orders for Japan Teas. I have several invoices in transit, including basket fired and sun dried, my own importations. Please send for samples before purchasing elsewhere, or order a sample chest, subject to your approval. I wish to have it understood that all tea orders will be filled subject to approval; and if not satisfactory, after examination, the goods can be returned and I will stand all expenses incurred, including outward freight.

Coffees and Spices.

I have already called attention in the columns of THE TRADESMAN to my new brands of Roasted Coffees. The marked and deserved success of this department is the very best evidence of the merit of the goods. I devote much time and attention to the selections for roasting and blending, and GUARANTEE better values than are those furnished by Eastern parties, or no sale.

Home Roasted Rio.....	14
Prime ".....	16
Select Maracaibo.....	18
Imperial Roasted (a blended Coffee).....	18
O. G. Roasted Java.....	23
Mandeheling ".....	25
Java and Mocha.....	28

I exercise great care in selection and grinding of spices, and can especially recommend my two brands of

J. C. Strictly Pure Ground.
J. C. Pure Ground.

Also my

J. C. Best English Mustard.

Can put up ground goods at any price to suit the trade, and will guarantee values.

Canned Goods.

I have a large and well assorted stock of Canned Goods. My Black Diamond brand of California Salmon is especially fine. It is not a bad time to lay in a stock of the new pack of peaches.

I have en route a car load of Country Standards, all Yellows, which I will sell very cheap.

Imported Groceries.

My stock includes French and Turkish Prunes, Patras Currants, Loose Muscatels, London Layer, Valencia and Ondara Valencia Layer Raisins, Citron, Prunells, Figs, Olive Oils, French Sardines, French Mustard, Crosse & Blackwell's Pickles, Sicily Canary Seed, Italian Macaroni, Condensed Milk, etc.

Soap and Starch.

I keep all the well known and popular brands of soaps at lowest prices, including Babbitt's, Kirk's standard brands, Fairbanks', Schultz's (Fatherland), Simon's Condensed, etc.

I am agent for Gilbert's Starch Factories, Des Moines and Buffalo. Their goods have always been regarded as equal to any of the crack Eastern manufacturers, and have always held their own in the Eastern States. I am now placing my second car-load within thirty days, and have yet to hear the first complaint with regard to quality of the goods. I am able to compete with Western manufacturers in price, and guarantee quality equal to any in the market.

Cigars and Tobaccos.

This has always been prominent in my trade, and has required much of my attention. I have the exclusive control in this State of some of the best brands of Cigars, Cigarettes, Fine Cut, Plug and Smoking Tobaccos, including in Plugs Senour & Gage's Celebrated Red Star and Old Five Cent Time; Horseshoe and D. & D.; McAlpin's Green Shield and Chocolate Cream; Nobby Spun Roll and Ne Plus Ultra Black Spun Roll. In Fine Cuts, Fountain, Old Congress, Good Luck, Good and Sweet, American Queen, Blaze Away, and Hairlifter. In Smokings, Rob Roy, Uncle Sam, Mountain Rose, and Gold Flake Cabinet. In Cigars, Glacium's Standard, Delumos, After Lunch, Our Winners, Little Hatchets, Golden Spike, Josephus, Commercial and Magnolias, the champion cheap cigar.

Yours Truly,

JOHN CAULFIELD.

Filled. Albert Kuppenheimer, Manufacturer, Grand Rapids, Michigan.

Groceries.

A Model Magazine.

Heart and Hall is the name of a new sixteen page magazine just started in this city by Messrs. Carpenter & Adams, both well known newspaper men and writers.

Not the face of the holy Madonna; Not the face of a vestal, quite, But divinely like unto either— Pure, passionate, sweet and white.

Eyes touched with emmerian splendor, And lips too perfect for speech; A figure whose exquisite graces No dream of a sculptor may reach.

O delicate beauty of girlhood, Untainted by passion or gloom! O dewy aroma of petals Unkissed into redolent bloom!

Weak and vain is the logic of Plato In the spell of the glory of thee; Who can hinder the rush of the tempest, Or stay the strong sweep of the sea?

The French Match Monopoly.

From the Philadelphia Enquirer. As an example of how monopolies are controlled in France, it is interesting to note the terms of the contract to be made between the French Government and the Compagnie Generale, which has the monopoly of making matches for the next twenty years.

How an Old Grocer "Got Even."

An old fellow who kept a little miscellaneous grocery in the long, long ago was annoyed by loafers dipping heavily into the jar in which he kept his fine-cut tobacco for retail.

Concerning Nutmegs.

The nutmeg trees grow on the Islands of Asia and tropical America, and look like small pear trees. They bear fruit seventy or eighty years. In Jamaica there is one tree that every year has on it over 4,000 nutmegs.

With the exception of sugar and kerosene,

the market has been about steady during the past week. Sugar has advanced 1/4c, but those who claim to know whereof they speak declare that it is only a spurt, and will subside again to the old figure.

The Merchants and Manufacturers' Exchange

met Monday evening and adjourned for three weeks—to the evening of November 10—at which time it is expected that the excitement attending election will have abated.

Ode to Oleomargarine.

Oh, Leo! Leo! Leo! The sweetest ever seen; 'Twere better we had never met, Oh, Leo Margarine!

VISITING BUYERS.

The following retail dealers have visited the market during the past week and placed orders with the various houses:

WHOLESALE PRICE CURRENT.

Table listing various goods such as axle grease, baking powder, bluing, brooms, canned fish, and canned fruits with their respective prices.

COUNTRY PRODUCE.

Table listing country produce including apples, beans, corn, and other agricultural products with prices.

COFFEE.

Table listing coffee products such as Green Java, Java, and other coffee varieties with prices.

CONDAGE.

Table listing condage products including 72 foot Jute, 60 foot Jute, and other items with prices.

FLAVORING EXTRACTS.

Table listing flavoring extracts such as Jennings, Bluing, Magnolia, and other extracts with prices.

FISH.

Table listing fish products including Whole Cod, Boneless Cod, and other fish items with prices.

FRUITS.

Table listing fruit products such as London Layers, Loose Muscatel, and other fruits with prices.

MATCHES.

Table listing match products including Grand Haven, Grand Haven, and other match brands with prices.

GRAINS AND MILLING PRODUCTS.

Table listing grain and milling products such as Wheat, Oats, and other grains with prices.

MOLASSES.

Table listing molasses products including Black Strap, Porto Rico, and other molasses with prices.

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OATMEAL.

Table listing oatmeal products such as 18 1/2 pkgs, 36 1/2 pkgs, and other oatmeal varieties with prices.

SYRUPS.

Table listing syrup products including Corn, Barrels, and other syrup types with prices.

PICKLES.

Table listing pickle products such as Choice in barrels, Choice in 1/2, and other pickles with prices.

SALETERATS.

Table listing salerats products including DeLand's pure, Church's, and other salerats with prices.

SEEDS.

Table listing seed products such as Hemp, Canary, Rape, and other seeds with prices.

SOAP.

Table listing soap products including Acmé, 70 lb bars, and other soap brands with prices.

SMOKING.

Table listing smoking products such as Roby, cut Cavendish, and other smoking items with prices.

SPICES.

Table listing spice products including Pepper, Allspice, Cinnamon, and other spices with prices.

STARCH.

Table listing starch products such as Gilbert's Gloss, and other starch brands with prices.

STOVE POLISH.

Table listing stove polish products including Rising Sun, Universal, and other stove polishes with prices.

SUGARS.

Table listing sugar products such as Cut Leaf, Cubes, and other sugar types with prices.

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MISCELLANEOUS.

Table listing miscellaneous products such as Blacking, Bath Brick, and other items with prices.

Order Magnolia Coffee 1 lb Packages. Shield & Bulkley & Lemon.

Dry Goods.

Scouring Wool at the Mill. From the Boston Journal of Commerce.

It is surprising what a difference of opinion still exists on this subject among mill agents. We heard only recently of a mill being changed back from machine scouring to the old hand scouring tub and rinse box, with the assertion by the agent that there was "nothing like it," in his estimation at least. We do not think that any mill agent who will give the matter due consideration will at this day use the old tub process, using salt largely for scouring, and plunging the wool while hot from the tub into the cold water of the rinse box. It is more than likely that the introduction of improved wool-scouring machines has more to do with improvement in this line than the actual conversion of manufacturers to a better system. Then, again, worsted combers, especially of the coarser grades, have made greater progress for the reason that they could take greater chances, in fact could not wait for cold-water rinsing and hours of draining, but the stock is hurried through the earlier processes in combing hot from the last rolls of the wool-washing machine. The introduction of improved machinery for wool-scouring has almost necessitated the use of hot water in the last bowl, and the wool comes from the machine clean and hot, although an old hand-scourer seeing the stock for the first time would be apt to say, "Ain't you going to rinse it?" The old time process of washing wool by hand, and using soda ash and salt as cleansing materials, is fast taking its position in the records of the past, except in small mills where it is not profitable to use even the smallest machine. Wool-scouring is indeed a science, a simple one 'tis true, but when fairly mastered would change the fortunes of many a small mill of the present day. The old process has often run wool enough away through the little sluiceways that would have made a dividend for a reasonable investment. In fact, many dye kettles at the present time afford a constant leak for small quantities of wool every time the kettle is filled and emptied that would amount to a round sum at each stock-taking time, if it could be gathered and weighed.

How Boys' Marbles are Made.

Almost all the "marbles" with which boys everywhere amuse themselves, in season and out of season, on pavement and in shady spots, are made at Oberstein, Germany. There are large agate quarries and mills in that neighborhood, and the refuse is turned to good account in providing the small stone balls for experts to "knuckle" with. The stone is broken into small cubes by blows of a light hammer. These small blocks of stone are thrown by the shovelful into the hopper of a small mill, formed of a bedstone having its surface grooved with concentric furrows; above this is the "runner," which is of some hard wood having a level face on its lower surface. The upper block is made to revolve rapidly, water being delivered upon the grooves in the bedstone where the marbles are being rounded. It takes about fifteen minutes to finish a bushel of good marbles, ready for the boys' knuckles. One mill will turn out 100,000 marbles per week. The very hardest "crackers," as the boys call them, are made by a slower process, somewhat analogous, however, to the other.

The Gripsack Brigade.

Charley Robinson says he hasn't any money up on Blaine this year. O. A. Ball is accompanying Sullivan Haugh on a fortnight's northern trip among the customers of Cody, Ball & Co.

John D. Mangum spent last week with friends at Jackson and vicinity, and left Monday for a six weeks' northern trip.

Free advice to a salesman: A man ought to know his own business better than you; if not, it is your business not to be concerned in his business.

Charley Robinson went hunting up at Morley the other day. He shot a partridge, which was exaggerated to a deer by the time he reached Grand Rapids. The boy he bought it of has more of the same sort for sale at two shillings apiece.

W. G. Hawkins and wife have returned from Delaware, where they have been for the past three weeks. Mr. Hawkins has resumed his trips on the road.

Members of Post A should not forget the regular meeting of the association, which is to be held at THE TRADESMAN office Saturday evening of the present week. Matters of vital importance will come up for action, making it essential that every member should be on hand without fail.

Purely Personal.

Thomas M. Freeman has returned from a trip to New York, where he visited the houses which he represents here in a brokerage capacity.

Gaius W. Perkins and Wm. T. Hess, the alpha and omega of the firm of Perkins & Hess, left Saturday for Gunn Lake, Barry county, for a hunting and fishing trip.

Dr. C. S. Hazeltine left Friday for Henderson, Ky., where he will visit his partner, Capt. C. S. Perkins, for a few days, when both will proceed to St. Louis to attend the annual meeting of the National Wholesale Druggists' Association, of which they are members.

Things Heard on the Street.

That business will hum after election. That it is no use trying to drive square pegs into round holes.

That the chances are greatly in favor of the man who takes no chances.

That the present check to business is largely due to an absence of checks.

That when times are dull a man don't rejoice to see his neighbor working nights.

That it is a suspicious sign in dull times to receive a large sample order from an unheard-of house.

That patent lever cuff buttons have done more to prevent the use of profane language than all other moral influences in existence. That the house lately purchased by Arthur B. Wykes at 88 Coit avenue will ere long be the home of John J. Sours and bride.

That one or two jobbers at this market would sell a man goods on four months' credit when they wouldn't lend him ten dollars until he was out of sight.

President Crouter's Opinion.

Dr. Geo. W. Crouter, President of the Michigan State Pharmaceutical Association, and one of the leading druggists of the State, writes as follows: "Your journal is doing more good work for the druggists of Michigan than any other paper in the State. Therefore, every druggist in the State should subscribe for THE MICHIGAN TRADESMAN."

Good Words Unsolicited.

Furber & Kidder, general dealers, Hopkins: "It is good." A. B. Carpenter, grocer, Big Rapids: "Find I cannot do without THE TRADESMAN." Philip B. Kirkwood, druggist, Negaunee: "All Michigan enterprises that give as good value for the money ought to be sustained."

HIDES, PELTS AND FURS.

Perkins & Hess quote as follows: HIDES. Green, 8 @ 7. Dry cured, 8 @ 6.50. Full hides and kips, 8 @ 12. Calf skins, green or cured, 10 @ 12.50. Deacon skins, 10 @ 12.50. SHEEP PELTS. Shearlings or Summer skins, 10 @ 20. Fall pelts, 10 @ 20. Winter pelts, 1.00 @ 1.25. Fine washed, 2 @ 20. Coarse washed, 18 @ 20. Unwashed, 5 @ 20. Tallow, 5 @ 20.

OYSTERS AND FISH.

F. J. Dettenthaler quotes as follows: OYSTERS. New York Counts, 40. F. J. D. Selects, 35. Selects, 31. F. J. D., 20. Favorite, 20. Medium, 18. Prime, 16. Selects, per gallon, 1.10. Standards, 1.75. FRESH FISH. Codfish, 10. Haddock, 10. Smelts, 5. Mackinaw Trout, 8. Mackerel, 10. Whitefish, 12. Smoked Whitefish and Trout, 12. Smoked Sturgeon, 12.

MISCELLANEOUS.

Advertisements of 25 words or less inserted in this column at the rate of 25 cents per week, each and every insertion. One cent for each additional word. Advance payment.

FOR SALE—Crockery, furniture and understock in growing northern town. Stock will inventory about \$1,200. Will rent building for \$125 per year. No opposition. Good opportunity. Best of reasons for selling. All cash, or part cash and security for balance. Address "Crockery," care "The Tradesman," 5717.

FOR SALE—I want to sell a six ton nearly new, Howe 22 foot platform scale. Can be seen at 91 Canal Street. W. T. Lamoreaux, Agt.

FOR EXCHANGE—A \$800 real estate mortgage, a \$1,250 land contract, 40 acres of wild timber land, and a good lively stock. I will exchange for stock of dry goods, clothing or groceries. Address O. W. Kibby, Bellaire, Antrim Co., Mich.

WANTED—A competent book-keeper, with eight years' practical experience, desiring a situation with a jobbing or manufacturing house. Can give best of city references. Address, Book-keeper, care "The Tradesman."

FOR SALE—I have a fine new store building dwelling house and 40 business and dwelling lots in Elmira for sale on easy terms. D. C. Underwood.

FOR EXCHANGE—I have 80 acres of choice hard wood land lying within three and a half miles of Tustin, six acres cleared and 150,000 of cork pine standing on same, which I will exchange for city lots in Grand Rapids or sell on reasonable terms. D. C. Underwood.

HALL'S MULTUM IN PARVO System of Common Sense BOOK KEEPING, FOR RETAIL GROCERS, AND GENERAL STOREKEEPERS, REQUIRES TWO BOOKS ONLY For All Purposes. NAMELY: "THE ACCOUNT BOOK" combining both DAY BOOK AND LEDGER in one, by which customers itemized statements are furnished in one-third the time required by the usual process, and hundreds who are using it will cheerfully testify. AND "THE COMPENDIUM," requiring but 10 minutes a day to record each day's cash transactions, and supply a complete self-proving PROFIT and LOSS Balance sheet whenever desired. Full details, illustrated by example, sent free to MERCHANTS sending name and address to HALL & CO., Publishers, 154 LAKE ST., CHICAGO, ILL. If possible send BUSINESS CARD.

SEEDS We carry a full line of Seeds of every variety, both for field and garden. Parties in want will do well to write or see the GRAND RAPIDS GRAIN AND SEED CO. 91 CANAL STREET.

WHOLESALE PRICE CURRENT.

Table with multiple columns listing various goods and their prices. Includes sections for Spring & Company quote as follows, WIDE BROWN COTTONS, CHECKS, OSNABURG, BLEACHED COTTONS, SILKETS, PRINTS, FINE BROWN COTTONS, DOMESTIC GINGHAMS, CHECKED COTTONS, HEAVY BROWN COTTONS, TICKINGS, and MISCELLANEOUS.

Hardware.

Buying Foreign in Preference to Home Products.

Two amusing instances of the besetting weakness of human nature for placing a fictitious value on articles of foreign manufacture were recently recorded. In one instance the representative of a wealthy English family that would use no table cutlery except that sold at a particular shop in Paris, inquiring if he could rely upon the quality being the same as that of the last purchase, was answered that the house sold nothing but the best Sheffield make. The other instance is that of a Dutchman who paid an exorbitant price for a kitchen stove in Paris, and had it carried at a good round expense to Rotterdam. The stove required some little fixing before being put in use, and the Rotterdam manufacturer who was entrusted with the job succeeded in removing the attached trade-mark, thereby exposing his own cast on the plate, in satisfying the purchaser that he made the stove. These are typical cases, not typical of the nationalities represented, but of the idea that it is requisite to go away from home to get what is best. It is not necessary for Americans to go abroad to see the indefinite multiplication of instances equally absurd. Millions of dollars yearly find their way out of the country to pay for foreign products that could be had of home manufacture quite as cheaply, and in many instances of superior quality. Foreign trade-marks have a fascination for a good many, and they buy the trade-mark without much reference to the quality of the goods. The family of the English gentleman and the Rotterdam citizen are more than matched in this country. This buying foreign in preference to home products reacts upon the purchaser, making less demand for what he produces, or for his labor. Good judgment—common prudence—leads sensible people to patronize home industries whenever practicable. There are others who would be better suited by having foreign trade-marks attacked to articles of home manufacture, and the price advanced one hundred per cent.

Marble Quarries in Georgia.

In Pickens county, Georgia, a new source of marble supply for all purposes is about to be opened to the market. The Industrial World notes the projected development, by northern capitalists, of a section of marble deposits in the above named county, where, it is claimed, the drillings thus far expose enough marble to rebuild the principal cities of the Union. The deposits which are found in strata and in solid masses, are reported to embrace almost every known variety found in America, and are of the best quality. The marble works easily, but is somewhat harder than Vermont marble. Situated in a section where labor is cheap, and where the climate permits the quarries to be worked all the year round, this promises to be an important addition to the thriving industrial development of Georgia.

The Hardware Market.

In speaking of the New York market, the Commercial Bulletin says: In a general way the conditions of business on the market for domestic hardware remain about the same as at the date of our last. Business is not quick or full in volume, and appears to be still confined mainly to an average selection of standard goods, but keeps moving along steadily from day to day and no special cause for complaint is suggested that can be called new or more discouraging than for some time past. Supplies keep up well in first hands, both as regards quantity and assortment, and in some cases are offered pretty freely, but manufacturers avoid as much as possible any open pressure to realize.

If sawdust, rags, shavings of wood or other porous material be sprinkled or moistened with vegetable or animal oil and packed together, they will become hot by slow oxidation and in time will take fire if there is not sufficient circulation of air in the mass to carry off the heat developed. Drying oils are worse in this respect than others. For instance, a pile of paper or sawdust will take fire in a short time if saturated with boiled linseed oil or varnish.

The fact that steel railway ties are being successfully used on an English road points to the possibility of their introduction into this country in the not far future. The science of railway building ought surely to embrace by this time a tie more durable and safe than wood. Perhaps after all the fear that has been so often expressed that the timber will become exhausted is like many of our troubles, more imaginary than real.

It is noted as a singular fact that the United States, with all its triumphs in the application of electricity, has only one electric railway, a mile in length, while in France, Germany and Ireland all have several roads of that kind eight or ten miles long. The latest invention in this line, by the way, provides for using the waste power of the engine in lighting the streets through which the railway may pass.

The manufacture of malleable iron cooking vessels is engaged in quite extensively by a San Francisco stove manufacturing company, which are giving very great satisfaction. Unlike cast iron pots, the malleable iron ones are practically indestructible, as the test actions of heat and the severest blow delivered against them show.

Metal that expands in cooling is made of lead, nine parts; antimony, two parts; bismuth, one part. This alloy can be advantageously used to fill small holes and defects in iron castings.

WHOLESALE PRICE CURRENT.

Table with multiple columns listing various hardware items and their prices. Includes sections for Prevailing rates at Chicago are as follows, AUGERS AND BITS, BALANCES, BARROWS, BELLS, BOLTS, BRACES, BUCKETS, BUTTS, CAST, CAPS, COCKS, COILS, COPPER, DRILLS, ELBOWS, EXPANSIVE BITS, FILES, GALVANIZED IRON, HANGERS, HINGES, HOLLOW WARE, HOES, KNIVES, LOCKS-DOOR, MALLEABLE IRON, MATTOCKS, NAILS, MOLASSES GATES, OILERS, and SHEET IRON.

PLATES.

Table listing various plate materials and their prices. Includes items like Ohio Tool Co.'s fancy, Scotia Bench, Sandusky Tool Co.'s fancy, Borch, first quality, Stanley Rule and Level Co.'s wood and PAAS, Fry, Acme, Compton, polished, Dripping, RIVETS, PATENT FLATIRONED IRON, SHEET IRON, SHEET ZINC, CARDS FOR CHARCOALS, TIN PLATES, TRAPS, WIRE, WRENCHES, MISCELLANEOUS, GALVANIZED IRON, HANGERS, HINGES, HOLLOW WARE, HOES, KNIVES, LOCKS-DOOR, MALLEABLE IRON, MATTOCKS, NAILS, MOLASSES GATES, OILERS.

FOSTER, STEVENS & CO., HARDWARE! 10 and 12 MONROE STREET, GRAND RAPIDS, MICHIGAN. Detroit and Chicago prices duplicated always, and freights in our favor and shipments more prompt make Grand Rapids the cheapest market. WE SOLICIT THE DEALER'S TRADE, And NOT the Consumer's. AGENTS FOR THE RIVERSIDE STEEL NAIL Which are taking the lead wherever introduced. Agents for the Simonds Saw "Special" and "Thimback." Agents for the Foster, Stevens & Co.

The Michigan Tradesman.

THE CARD RACKET.

That Method of Advertising Going Out of Vogue.

"The fancy card method of advertising is going out of fashion now," said the manager of a large clothing house, the other day. "You see it got to be too much of a nuisance altogether—whole droves of people running after them, and other people sending for them from all over the state. When we first opened three years ago, they had just gone into vogue. We gave thousands of them away then and they did us good. People who would never have thought of coming in to buy came in to get cards, and were pleased with our display, and came again to buy. We have given away as many as 10,000 cards a day on opening days. Then the number would decrease, but as a rule they ran from three to five hundred a day. Our cards cost as much as four and five cents each for grown persons and we kept inferior cards for children. They used to be well enough pleased unless they saw an older person come out with a more valuable card. Then they would get mad; and I have seen children tear their cards into shreds and throw them on the pavement merely out of disappointment and spite. I think girls of from 16 to 25 liked them best and got the most. Then after that they wouldn't care about 'em as a rule till they got up into the forties. Then it got worse, and by and by it was a perfect craze. They were worse than children. The old people would say that they liked to keep 'em and look over 'em and put 'em on the walls and in scrap books, just for all the world like little children.

"These people as a rule were not buyers. Some of them would come in ten times a day and swear they had never been here before. I used to spot 'em though, and knew their game. After 6 o'clock—the time when the factories were letting out—whole mobs of factory girls, as many as twenty-five at a time, would come in. One would ask for a card and get a direction to the parcel counter. Then the whole drove would string down after her, get their card and skip out. No, as a rule men didn't bother with them. The card that took best was the Japanese baby. It became a perfect rage and we had cards and letters from all over the state asking for babies. Yes, we always sent one, provided the postage was sent. By the way it was a common excuse for the applicants to say they wished to send the cards to friends in the country. Yes, on the whole I think it paid us to advertise in that way; paid us well, but it got to be too much trouble and then buying people got tired of them; so we have stopped giving them away."

Rockford References.

Slowly but steadily Rockford is regaining the ground lost by the recent fire, and augmenting her reputation as a trading center. During the past few months, the farming element seem to have had a warm place in their hearts for the fire-singed town, and have accordingly left many dollars with the merchants of the place, which too frequently heretofore have gone to the tills of the city dealer. This spirit is worthy of encouragement, in the way of inducements in prices and fair dealing generally, and there is every reason for thinking that the Rockford merchants will take advantage of the opportunity, to their permanent good.

Geo. A. Sage's new block, which is the most substantial structure of its size in the place, is now nearly completed and will be ready for occupancy about November 1. It is 24x66 feet in dimensions, and two stories high.

John J. Ely's brick store is so far completed that the shelving and counters are being put in. About the 27th, Mr. Ely expects to get in new and complete dry goods and grocery stocks, when he will be able to do a business in keeping with his former reputation.

It is reported that E. C. Watkins will erect a brick building on the vacant lot south of Ely's store, and that it will be occupied by James Colby, who is desirous of re-engaging in the grocery business.

It is not unlikely that D. R. Stocum may erect a brick building on his vacant lot on the east side of the street, and remove his stock and business from the old location.

Sand Lake, Sense.

In spite of the recent severe visitation by fire, Sand Lake exhibits signs of growth and enterprise that the conflagration has served to intensify instead of checking. It is not unlikely that before many months of elapsed—at any rate, before the end of another season—the burned district will be covered with buildings in every respect superior to those destroyed.

The first to begin building operations are O. E. Close & Co., who have broken ground for a wooden structure, which will be enclosed with brick next season. The building will be 20x30 feet in dimensions, one story in height, and is expected to be ready for occupancy in about ten days.

H. L. Carter is arranging to build a one-story structure 30x60 feet in dimensions about a block remote from the seat of the fire. This he will occupy as a furniture store until next summer, when he will rebuild on his former location and use the building now in process of construction for a repair shop and manufacturing room.

J. L. Barker is preparing to build a brick store building 30x80 feet in size, on the old location. It will be rushed as soon as spring opens, the intention being to get into the new structure by midsummer.

The Drummers' Candidate.

From the Chicago Grocer.

The latest candidate for president is Mr. J. Mulhatten, of Kentucky, who was nominated on Saturday, the 4th, by the drummer national convention at Louisville, Kentucky. The gentleman immediately accepted and has written his letter. The principal points of interest in it are that the uprising of the drummer fraternity means a new era, when business men shall prevent professional politicians and the lower class from ruling the business interests of the country. It favors prohibition, because no drummer or business man can drink intoxicating liquors and be successful. It opposes convict labor because it is a pernicious system of slavery, unconstitutional, and interfering with honest workmen; it is brutal, cruel and a relic of barbarism. It favors retrenchment, reform, the abolition of war taxes, the surplus in the treasury to be applied at once to liquidating the public debt and toward public improvements. The drummers claim to number 250,000 and to control 5,000,000 votes. As Mr. Mulhatten personally sent out the dispatches concerning his nomination the facts and figures may all be relied upon.

Needed by every retail grocer or confectioner, one or more of Kenyon's Patent Spring Paper Bag Holders. Each has capacity of containing about fifty bags. Their great convenience can be learned by having one mailed for 30c, four for \$1, or one dozen expressed for \$2.50 from Kenyon Brothers, Wakefield, Rhode Island.

COAL AND BUILDING MATERIALS.

A. B. Knowison quotes as follows:
Ohio White Lime, per bbl. 1 05
Cincinnati White Lime, car lots. 90
Louisville Cement, per bbl. 1 40
Akron Cement per bbl. 1 40
Buffalo Cement, per bbl. 1 05
Car. 105
Plastering hair, per bu. 25c
Stucco, per bbl. 1 75
Land plaster, per ton. 4 75
Land plaster, car lots. 3 00
Fire brick, per M. \$25 @ \$35
Fire clay, per bbl. 3 00

COAL.

Anthracite, egg and grate, car lots. \$6 00 @ 6 25
Anthracite, stove and nut, car lots. 6 25 @ 6 50
Cannel, car lots. 6 75
Ohio Lump, car lots. 3 25 @ 3 50
Blossburg or Cumberland, car lots. 4 50 @ 5 00

LUMBER, LATH AND SHINGLES.

The Newaygo Company quote f. o. b. cars as follows:

Uppers, 1 inch. per M \$44 00
Uppers, 1 1/2, 1 3/4 and 2 inch. 40 00
Selects, 1 inch, car lots. 35 00
Selects, 1 1/2 and 2 inch. 38 00
Fine Common, 1 inch. 30 00
Shop, 1 inch. 20 00
Fine Common, 1 1/2, 1 3/4 and 2 inch. 32 00
No. 1 Stocks, 12 in., 12, 14 and 16 feet. 15 00
No. 1 Stocks, 12 in., 18 feet. 16 00
No. 1 Stocks, 12 in., 20 feet. 17 00
No. 1 Stocks, 10 in., 12, 14 and 16 feet. 15 00
No. 1 Stocks, 10 in., 18 feet. 16 00
No. 1 Stocks, 10 in., 20 feet. 17 00
No. 1 Stocks, 8 in., 12, 14 and 16 feet. 15 00
No. 1 Stocks, 8 in., 18 feet. 16 00
No. 1 Stocks, 8 in., 20 feet. 17 00
No. 2 Stocks, 12 in., 12, 14 and 16 feet. 12 50
No. 2 Stocks, 12 in., 18 feet. 13 50
No. 2 Stocks, 12 in., 20 feet. 14 50
No. 2 Stocks, 10 in., 12, 14 and 16 feet. 12 50
No. 2 Stocks, 10 in., 18 feet. 13 50
No. 2 Stocks, 10 in., 20 feet. 14 50
No. 2 Stocks, 8 in., 12, 14 and 16 feet. 12 50
No. 2 Stocks, 8 in., 18 feet. 13 50
No. 2 Stocks, 8 in., 20 feet. 14 50
Coarse Common or shipping culls, all widths and lengths. 8 00 @ 9 00
A and B Strips, 4 or 6 in. 28 00
C Strips, 4 or 6 in. 15 00
No. 1 Fencing, all lengths. 12 00
No. 2 Fencing, 12, 14 and 18 feet. 12 00
No. 2 Fencing, 16 feet. 15 00
No. 1 Fencing, 4 inch. 12 00
No. 2 Fencing, 4 inch. 12 00
Norway C and better, 4 or 6 inch. 20 00
Bevel Siding, 6 inch, A and B. 18 00
Bevel Siding, 6 inch, C. 14 50
Bevel Siding, 6 inch, No. 1 Common. 9 00
Bevel Siding, 6 inch, Clear. 20 00
Piece Stuff, 2x4 to 2x12, 12 to 16 ft. 30 00 @ 10 50
\$1 additional for each 2 feet above 16 ft.
Dressed Flooring, 6 in., A, B. 36 00
Dressed Flooring, 6 in., C. 29 00
Dressed Flooring, 6 in., No. 1, common. 17 00
Dressed Flooring, 6 in., No. 2, common. 14 00
Beaded Ceiling, 6 in., \$1 00 additional. 35 00
Dressed Flooring, 4 in., A, B and Clear. 26 00
Dressed Flooring, 4 in., C. 22 00
Dressed Flooring, 4 or 5 in., No. 1 com'n
Dressed Flooring, 4 or 5 in., No. 2 com'n
Dressed Ceiling, 4 inch. \$1 00 additional.
(XXX 18 in. Standard Shingles. 3 50
(XXX 18 in. Thin. 3 00
(XXX 16 in. 2 00
No. 2 or 5 in. C. B. 18 in. Shingles. 2 00
No. 2 or 5 in. C. B. 16 in. 1 75
Lath 2 00

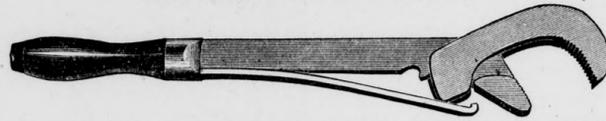
MUSKEGON BUSINESS DIRECTORY.

MUSKEGON NOVELTY IRON WORKS

Manufacturers of the

Williams' Patent Novelty Pipe Wrench

Best, Strongest and Most Durable Made.



We also build Mill and Marine Engines and Boilers and conduct a General Machine Shop, Blacksmith, Foundry and Boiler Shop Business. 361 Western Avenue.

W. D. CAREY & CO.

OYSTERS,

—AND JOBBERS OF—

Fruits and Produce.

ORDERS PROMPTLY FILLED. BEST GOODS AT LOWEST PRICES.

Klne's Patent Candler and Egg Carrier.

The Best on the Market.

Can be made any Size, Round or Square, with any Capacity. State Territory for Sale by G. C. SAYLES, Sole Agent for the United States, P. O. Box 1973, Muskegon, Mich.

ORCUTT & COMPANY,

WHOLESALE AND COMMISSION

Butter, Eggs, Cheese, Fruit, Grain, Hay, Beef, Pork, Produce

Consignments Solicited.

MUSKEGON, MICH.

S. S. MORRIS & BRO.,

PACKERS

—AND—

Jobbers of Provisions, CANNED MEATS AND BUTTERS.

Choice Smoked Meats a Specialty.

Stores in Opera House Block, Packing and Warehouse Market and Water Street.

CLARK, JEWELL & CO.,

WHOLESALE

Groceries and Provisions,

83, 85 and 87 PEARL STREET and 114, 116, 118 and 120 OTTAWA STREET,

GRAND RAPIDS, MICHIGAN.

Choice Butter a Specialty!

BANANAS, LEMONS, EGGS, CHEESE, VEGETABLES, APPLES, CIDER.

Careful Attention Paid to Filling Orders.

M. C. Russell, 48 Ottawa St., Grand Rapids.

IRA O. CREEN.

WHOLESALE

Oysters and Fruits.

Sole Agent for

MANOKEN BRAND.

30 and 32 Ionia Street

Grand Rapids, Mich.

The Old Reliable

Pioneer Cigar Factory,

H. SCHNEIDER & CO.,

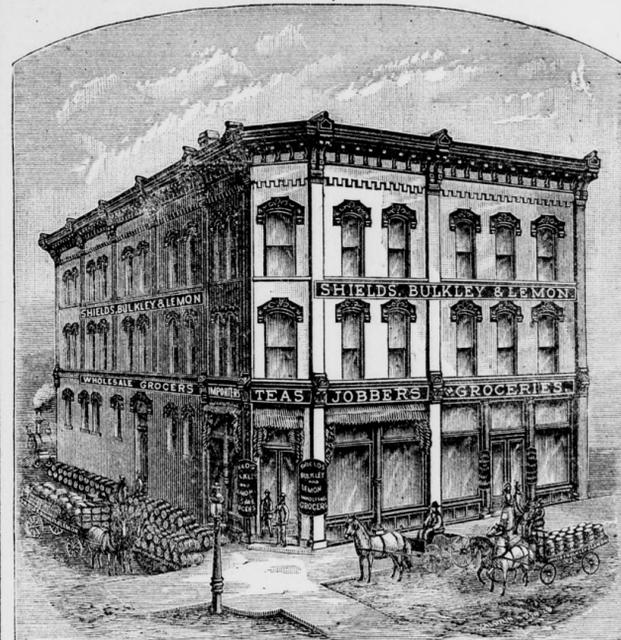
Proprietors.

21 Monroe Street,

Grand Rapids.

The following brands are our own make and Union labelled goods: Dick and George, Peninsular Club, Los Dos, Sehr Fein, Louise, Mocking Bird, Evening Star and K. T. We are jobbers of all kinds of Tobaccos and Smokers' Articles.

SHIELDS, BULKLEY & LEMON,



IMPORTERS

—AND—

Wholesale Grocers,

Cor. Ionia & Island Sts., Grand Rapids.

New Japans.

We invite the special attention of the trade to several large invoices of the new crop of 1884-5 Japan Teas, including all grades of Pan Fired, Basket Fire and Sun Cured, and embracing about 1,200 chests in all, which we have recently received per the Pacific Steamers San Pablo and City of Rio de Janeiro. These Teas are positively our own importation, and we believe we are safe in saying that they are the first Teas ever imported to this market direct from Japan.

They are selected with a view to the wants of Michigan trade and our friends will do well to send for samples and quotations before buying new Teas.

Soaps.

Again we remind the Trade that we are the Sole Agents in this market, for the well-known and popular Soaps of LAUTZ BROS. & CO., Buffalo, N. Y. Below we mention a few of their best-known brands:

Ace, Towel,	Napkin,	Best American,
Palma, Shamrock,	Nickel,	White Marseilles.
White Cotton Oil, Gem,	Stearine,	Boss,
Blue Danube, Mottled German,	Lautz Soap,	Savon Republique,

Master, etc. These goods we sell regularly at the Manufacturers' Prices, and deliver them in 10 box lots and upwards to all rail points in Michigan, freight prepaid. Please send for price-lists and samples. See quotations on Grocery Page.

Starch.

We are also the Sole Agents here for the NIAGARA STARCH WORKS' Starch, of Buffalo, N. Y., which we sell at the manufacturers' prices, freights prepaid on all shipments of 10 box lots and upwards to all railroad points in Michigan. Send for price lists. See prices on Grocery page of this paper.

Value Cigars.

We have received the agency for the new Value Cigar, the best five-cent on earth, and are prepared to furnish every merchant who buys the same with presents for every purchaser of a single cigar, consisting of elegant Seth Thomas clocks, fine meerscham and briar pipes, gold and silver plated tobacco and match boxes, etc., etc. These cigars we furnish to the trade at \$35 per 1,000, in lots of 1,000. Express prepaid on all mail orders. Send in your orders for a trial lot of 1,000.

Fancy Groceries.

We carry not only a complete line of staple goods, but also a full assortment of everything in the Fancy Grocery department, and are now considered headquarters in this line. Please send for Circulars and Price-lists relative to this department. Parties desiring new stocks will find it to their decided advantage to come and see us before purchasing.

Crosse & Blackwell's English Pickles.	Curtis Bros.' Salad Dressing.
Lea & Perrins' English Sauce.	Durkee & Co.'s "
Holford's " "	A. Lusk & Co.'s California Peaches.
Piccadilly " "	" " Green Gages.
Colman's " Mustard.	" " Apricots.
James Epps' " Breakfast Cocoa.	" " Egg Plums.
Choice Brands of French Peas.	" " Pears.
" " Mushrooms.	" " Quinces.
" " Italian Macaroni, 1 lb pkg.	" " Grapes.
" " Vermicelli.	" " Cherries.

Queen Olives, 16 oz. and 27 oz. bottles. China Preserved Ginger, all size jars, French Capers, genuine imported in bottle. Knowles & Anderson's Jams and Jellies. Choicest Salad Oil, Antonini & Co., Leghorn.

We are sole agents for the Rochester Ready Cooked Food Co.'s Desiccated and Cooked Oat Meal, Hominy, Wheat, Beans and Peas. Send us a trial order for these goods. All correspondence and mail orders receive prompt attention.

SHIELDS, BULKLEY & LEMON.