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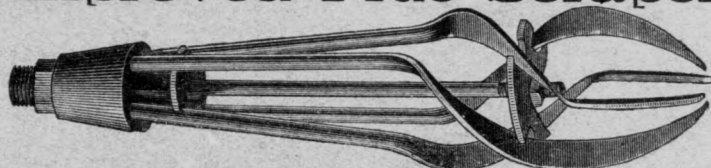
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**THE GREEN SEAL**  
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I also want Basswood Bolts, same lengths  
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Mail Orders Receive Prompt Attention.

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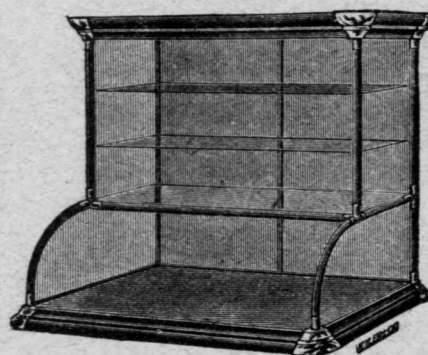
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GRAND RAPIDS

# MICHIGAN TRADESMAN.

VOL. 9.

GRAND RAPIDS, WEDNESDAY, FEBRUARY 3, 1892.

NO. 437

## PEOPLE'S SAVINGS BANK.

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Depositors' Security, \$200,000.

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GOOD CHEER SOAP.

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Standards, per gal..... \$1 15  
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Selects..... 26 E. F..... 21  
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Mrs. Withey's Home-made Mince-Meat.  
Large bbls..... 6 Half bbls..... 6 1/4  
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Lemons..... 3 75/24 25  
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—AND—

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S. D. ELWOOD, Treasury.

## THE SAD CASE OF DOCTOR HUGH MACNAIR.

A bride who waits at the altar for the bridegroom that never comes is not always an object of pity. Frequently her friends might well congratulate her. Her faithless lover, at the last moment possible for him to do so, saved her from the life-long misery of being his wife. Without him, her heart aches for a time; with him, it would have broken. Thrice happy and fortunate maiden!

If you do not believe this, read the following story and be converted to my view of the matter. The names are fictitious; I would that I might say the same of the characters.

Doctor Hugh Macnair and his wife dropped, one spring day, into our little European and American colony at Nagasaki as suddenly as if they had fallen from the sky. No one had heard of their coming; no one knew anything about them. They were both very tall, both red-haired; neither of them was handsome. Doctor Macnair could not have been more than thirty years old, his wife must have been considerable younger. They had no children.

The foreign concession at Nagasaki has grown very much, I am told, during the past few years, but in 1888—it did not contain more than twenty-five families, and these were about equally divided among attaches of the consular service, members of missionary boards and merchants. Our life was a quiet one, and the coming of a new family, like the departure of an old one, was always something of a noteworthy event. The sudden appearance of the Macnairs created an unusual amount of interest.

"What is the fellow's business?" men asked; and the newcomer answered their enquiries by hanging out his shingle:

HUGH MACNAIR, M. D.

"Is she sociable?" the women wondered; and Mrs. Macnair satisfied them that she was uncommonly so by calling on every woman in the concession before half of them had got around to call on her. This was a new departure in the social regime of our little colony; it created a sensation; it wore a revolutionizing aspect, and called for prompt and vigorous action.

The ladies met and discussed the matter over Mrs. Greatly's teacups. Greatly was British consul, and therefore Mrs. Greatly claimed social precedence as a matter of course. Her claim was allowed. Even the wife of the American consul accepted the situation with all that delightfully unselfish devotion which characterizes the genuine Anglomaniac, and her fellow-countrywomen took their cue from her. It was in Mrs. Greatly's parlors, therefore, that the Macnairs were arraigned for trial. It was there that an imposing array of witnesses testified to the very indiscreet sayings and doings of the doctor's wife. It was there that this portentous sentence fell from Mrs. Greatly's lips:

"Wasn't it bad enough to be running

about where she wasn't wanted? But to solicit practice for her husband in every house she went to, just fancy! Call on her, who wants to, but I shan't!"

"I shan't!" "I shan't!" came back a chorus of echoes from every part of the room, and then the court arose.

It was very unfortunate indeed that Mrs. Macnair's zeal to help her husband had so outrun the bounds of discretion. There was just at that time a place for a new doctor in our little colony. Doctor Gower had died a few months before, and the only foreign physician in Nagasaki was Doctor Van Eck, and his time was fully occupied with his duties as superintendent of the large native hospital in the city. Had the right sort of a man appeared he would have found a tolerably lucrative practice awaiting him. But no one seemed to regard Doctor Hugh Macnair as the right sort of a person.

The Macnairs had rented a small bungalow just below my place, on the sloping hillside, and, from my library window, I could see them as they passed in and out of their house. It was clear that they were in very straightened circumstances. Throughout all their rooms cheap Japanese matting did service for carpets, their furniture was old and worn, and, saving the parlor, the walls of which were adorned with a few native hanging pictures, their house was devoid of any artistic embellishment.

During the summer months Macnair gradually built up a ship practice. There is always in Nagasaki harbor a goodly number of sailing-ships from every quarter of the globe, and their officers and crews depend for their medical service upon the physicians of the ports they visit. I cannot say why it is, but it is a fact that throughout the Far East respectable doctors avoid ship practice, and the man who follows it as a business is always looked down upon by the shore community. Soon as it became known among us, therefore, that Macnair was paying professional visits to the ships in the harbor, what had been before but a vague distrust of the man deepened into a positive dislike. Rather than have sought medical aid of him, the people, I really believe, would have called in a native physician.

I noticed that Mrs. Macnair always accompanied her husband as far as the bund (an embankment or esplanade), where he took a sampan (a Japanese boat) to convey him about the harbor from ship to ship. Here she would wait for hours until he came ashore, and then, arm in arm, the two would return to their bungalow on the bluff. I could not understand this strange conduct, for I had seen enough of their private life, and their one servant had told my cook enough to satisfy me that they did not live happily together. I finally discovered the reason for Mrs. Macnair's watchfulness. Passing one evening along the bund, I saw her seated on the stone sea-wall, anxiously looking out over the water for the doctor's return. She was very pale and haggard, like one ex-



haunted by a long sickness, and, though she turned her face away as she saw me coming up to her, she did not do so quickly enough to prevent my seeing that she had been crying. A few hours later, as I was walking homeward in the dusk of the summer twilight, I saw the doctor and his wife ahead of me. His voice was raised in a loud, incoherent babble, and I perceived that he leaned heavily upon his wife, who, with her arm about her husband's waist, was fruitlessly endeavoring to steady his uncertain, staggering steps. Macnair was drunk. He had evidently made more than his usual number of professional visits that afternoon, and on every ship, I presume, he had drunk to the recovery of his patient and to the health of his brother tars. As a consequence, Hugh Macnair, M. D., was garrulously, gloriously drunk.

During the remaining summer and the autumn and the winter months, I often saw Mrs. Macnair piloting her intoxicated husband home from the *bund*.

In the following spring my college classmate and friend, Harry Bressel, made me a visit. After we had graduated from the university together, Harry had wandered off to Colorado, and by a streak of luck in mining speculation had acquired a large fortune. The previous year he had spent in Scotland, among his mother's kinsfolk, and it was at Edinburgh that he had met Agnes Dean, who was now Mrs. Bressel. It was their wedding trip, this journey of theirs from the Firth of Forth to Harry's home on the Hudson, *via* India and Japan.

Harry was a good fellow, and I liked him. Agnes Dean had certainly made a good match. Her husband was a million aire; but, better than all his wealth, he was as honest and noble a man as ever wooed and won the woman of his choice. It was only natural, therefore, that I should be a little curious to learn what sort of a person the fortunate Mrs. Bressel might be. It was on Sunday evening that the *Mitsu Bishi* steamship, *Genkai Maru*, brought Harry and his bride to Nagasaki, and, before the week was out, I was satisfied that my old friend had chosen a wife in every way worthy of him. Agnes Bressel was not what the fastidious would call beautiful, but she was a thoroughly good woman.

Harry and Agnes were delighted with Nagasaki—as who that has ever wandered through its crooked and picturesque streets, or has gazed upon the charming prospects unfolded from the summits of its encircling hills, or has sailed its silvery, land-locked bay, is not? I, too, was overjoyed to have them with me, and so the brief limit of their intended stay glided into two weeks and then into a month. Agnes, I noticed, after the first few days, formed a liking for sitting in the large bay window of my library. This window, I believe I have already said, commanded a view of the bungalow occupied by the Macnairs. Toward this I frequently perceived Harry's wife directing her gaze, her countenance at the same time wearing such a strange expression that I could not help wondering what it all could mean. I was sure that she had not met either the doctor or his wife since she and her husband had been my guests; indeed, Harry had told me that in our walks about the city Agnes had hoped that we might not meet the Macnairs. She had heard me speak of them, and the sight of a drunken

man, she said, always threw her into a state of nervous excitement, from which she did not recover for days. Yet the doctor's house seemed to have a strange fascination for her.

One evening, on our way down to the *bund*, Harry and I passed the Macnairs. He was drunk, as usual, and she was helping him home. After we had passed beyond earshot of the wretched couple, I said:

"Poor woman! It had been better had she died before she bound herself to such a living death as her life with that brute must be."

To my surprise, Harry stopped in the middle of the road, and, turning upon me a look that I shall never forget, he cried, passionately:

"She deserves it all! Are not the wages of sin death? If Jane Campbell's life is a living death, it is God's judgment upon her. She stole Hugh Macnair from the bride that was awaiting him at the altar. Now let her enjoy her theft!"

I need scarcely say that this sudden outburst of my friend greatly astonished me.

"What!" I exclaimed, "you know the Macnairs! How is it possible? What does all this you are saying mean?"

"No, I don't know them," Harry returned, more calmly; "neither do I wish to know them. I never saw either Macnair or his wife until a few days ago, but I have heard of them."

Then, as we resumed our walk down the hill, my friend told me the story of the Macnairs. Harry was never addicted to the use of many words, and here is what he said, briefly as he told it to me that May evening:

"Six years ago, the present Mrs. Macnair, then Jane Campbell, was living with her cousin, a young woman of about her own age. Jane's parents had died, leaving her a penniless orphan, and, had it not been for this cousin who opened her heart and her home to receive her, she would have had a hard struggle to earn a livelihood. This cousin was engaged to Hugh Macnair, who had just attained to his degree in medicine; and, during the latter's visits at the home of his betrothed, he and Jane Campbell frequently met. But no one dreamed that he was base enough to prove false to the woman who loved him, or that Jane Campbell would repay her cousin's kindness by attempting to lure away her lover. The day set for the wedding came, the guests assembled, the clergyman was in waiting, but company and minister and bride waited in vain. Hugh Macnair did not come. Toward evening it was discovered that he and Jane Campbell had fled to Glasgow to be married; they had been seen going aboard the train together that very morning."

Harry was silent for a time. I waited patiently for the speaker to continue. At length he said:

"You will scarcely believe it, but the next thing that was heard of the runaway couple was that Macnair had secured an appointment as medical missionary to China. He was to have charge of a mission hospital in Nankin, I think it was. Three years ago tidings again came from them. The doctor had become so intemperate that he had been dismissed from the mission. He and his wife then went down to Foo Chow, where he tried to build up a practice in the foreign settlement. He could have done very well there, I have been told, had he not been

Our Representatives are all out Hustling for Orders with New Lines of

# VALENTINES,

Blank Books, Stationery, Wrapping Paper and Twine.

EATON, LYON & CO.,

20-22 Monroe St.

The New York *Commercial News*, speaking of **Michael Kolb & Son,** one of the oldest and most reliable wholesalers

## CLOTHING MANUFACTURERS,

established 1838, Rochester, N. Y., says:

"The clothing industry has been one of the leading features of the city of Rochester for many years. Many of the present firms began business in a very modest way, but have since developed into some of the leading manufacturers in the country. So extensive is the industry carried on here that a very large per cent. of the city's inhabitants are supported by it. Good hands can get plenty of work and demand a fair compensation for their labor. One of the oldest firms here engaged in the clothing trade is that of Messrs. MICHAEL KOLB & SON. This concern was established thirty-four years ago by the senior member of the firm, and has enjoyed a wonderfully successful career. They have for many years occupied their large building at Nos. 135 and 137 North St. Paul street, but for want of more room and improved facilities which to better prosecute their extensive business they have resolved to erect a fine, large building in the spring, consisting of six stories above ground, two basements, and with a frontage of seventy-two feet. The structure is to be an imposing one and an ornament to the city, and one of which its owners may justly feel proud. As a further evidence of the prosperity of the clothing manufacturers Mr. Kolb states that quite a number are contemplating building their own houses, which will probably occur during the present year. In this respect, however, he does not propose to be outdone. The business with this house for the past year has been all that could be desired. Sales have been larger, collections easy, and their

books show a decided increase over the year preceding. The outlook for the present is even more flattering than it has been for many years past. Although they manufacture a general line of goods their specialty consists of a fine grade. In these they are not surpassed, the strictest attention being paid to every detail, and none but the most skilled hands are employed in their manufacture. As a guarantee of the most thorough workmanship and finish being given to goods turned out of this house, it may be stated that the senior member of the firm, Mr. Michael Kolb, devotes his whole and undivided attention to the manufacturing department of the establishment, he having been a practical man in the manufacturing of clothing, and is eminently fitted to fill so important and responsible a position. His son, Mr. Jacob M. Kolb, attends to the business on the road. In connection with their manufacturing they also do an extensive jobbing trade, but principally in fine goods. With a long and honorable career this firm has established a demand for their goods in almost every State in the Union, and enjoy the most implicit confidence and esteem of all with whom they have dealings."

Mr. Tripp, a clothing traveler says:

"Wm. Connor—There can be no difficulty selling Kolb's goods, for they are as staple as flour, and that is why you sell so many."

Write our Michigan representative, William Connor, for printed opinions of the leading clothing merchants in Michigan.

**WINTER CLOTHING**—We still have some nice ulsters, overcoats and heavy weight suits, salable all the year around. Mail orders promptly attended to, or write our Michigan agent, William Connor, box 346, Marshall, Mich.; also I. W. Morton, of Big Rapids, Mich., and look at our line, learn our prices, and judge for yourselves.

**C. G. A. VOIGT & CO.,**

Proprietors of the

## STAR ROLLER MILLS.



### OUR BRANDS:

OUR PATENT.  
GILT EDGE.  
STAR.  
CALLA LILY.  
GOLDEN SHEAF.  
PEARL.  
BOSS.

BAKERS' CHOICE,  
PATENT ROLLER FLOUR.

### SPECIALTIES:

GRAHAM, RYE and BUCKWHEAT  
FLOUR,  
GRANULATED and BOLTED MEAL.

Prompt attention given to mail orders.

Grand Rapids, Mich.

## No Bogus!

GENUINE Peninsular Button Fasteners in lots of 10 gt. gr. at 45c per gt. gr.  
" Heaton " " " \$1 " "  
Fast Shank Buttons, best on the market at 40c " "

**HIRTH & KRAUSE, 12-14 Lyon St., G'd Rapids.**

Headquarters for Shoe Store Supplies.



cursed with a foolish woman for a wife and unconquerable love for strong drink. He was finally starved out of Foo Chow. Next they went to Che Foo, and failed there; and now it seems that he has come down to ship practice here in Japan."

Late that evening, as we were seated in my library, the door that opened on the veranda was suddenly flung open, and Mrs. Macnair, pale as a ghost, rushed into the room.

"Oh, gentlemen!" she cried. "Help! Help! Gentlemen, run, save my husband! He is trying to kill himself! He is in the field behind the house hanging himself! Oh! Oh!" And then she staggered back against the wall with such an unearthly scream that I thought she was going mad.

Then I saw that she had caught sight of Harry's wife, who had arisen from her seat in the shadow of the window-curtain and had come forward into the light. Oh, such a look of compassionate pity as was that which transfigured the countenance of Agnes Bressel, as she gazed into the haggard, terror-stricken face of the cowering creature before her.

Then Harry and I rushed out to search for the doctor. The two women were left alone, but what passed between them I never heard.

We found the would-be suicide behind the hedge that enclosed his grounds. The poor drunken wretch was actually trying to hang himself from the limb of a large orange-tree, but, in his intoxicated condition, his efforts had been futile. We carried him by sheer force into his house, and, despite his struggles and screams, put him to bed. Harry then returned, but I stayed with Macnair. His wife did not come into the room while I was there. She was in the house, however, for I could hear her all night long moving about and moaning and talking to herself. In the morning the doctor awoke from the drunken slumber into which he had fallen. He was sufficiently sobered off to realize what an exhibition he had made of himself, and he begged my pardon for the trouble he had caused. He promised to drink no more, but scarcely had I closed the door of his room when I heard him calling for brandy.

Two days later the foreign concession of Nagasaki was agreeably surprised to hear that the Macnairs had left for parts unknown. Where they went and what became of them remains a mystery. Harry and Agnes stayed with me until June, but neither of them ever spoke to me again of the Macnairs. I sometimes wish that they had, yet it was scarcely necessary. To Agnes, at least, the subject was doubtless a painful one, and, as far as my curiosity is concerned, I fancy that I know who Jane Campbell's cousin was.

W. C. KITCHIN.

#### Legal Points on Book Accounts.

Original entries are evidences of the sale and delivery of goods and work done.

Entries of transactions should be made at or near the time of their occurrence.

The time to make an entry against a purchaser is when the goods are ready for delivery.

Entries, to be admissible as evidence, should be made by a proper person, and be without erasure, alteration or interlineation.

Mistakes should be corrected by marking the erroneous entry void, and then making a correct entry; or, if the entry has been transferred to other books, by making another entry in explanation.

Items and particulars should be specified, as a general charge cannot be sup-

ported by this kind of evidence. The entry must be made for the purpose of charging the debtor; a mere memorandum for any other purpose is insufficient.

As a general rule, copies of all important papers, such as letters, orders, accounts current, and account sales, should be kept, as they may be required for proof or reference; but usually, a copy is not a voucher, and nothing but the original paper will answer.

To collect a debt on the evidence of a book account from a person in a distant place, a copy of the account should be made out, and accompanied with an affidavit in the usual form, setting forth, first, that the above copy of account is correctly taken from the book of original entries; second, that the charges were made at or about the times of their respective dates; third, that the goods were sold and delivered at or about the time the charges were made; fourth, that the charges are correct and the accounts just; and fifth, that the person named is not entitled to any credits. This affidavit should be sworn to before a magistrate or commissioner, and will save the trouble of producing the books.

#### The Wear of Shoe Heels.

From the Boston Herald.

"What percentage of your customers wear off the heels of their shoes on the outside?" was asked of a Washington street shoe dealer.

"Well, I should say about 75, while 10 per cent. strike heel squarely in the center, and 5 per cent. wear on the inside."

"How do you account for these variations?"

"It comes through the knee joints. For instance, a bow-legged man always wears on the extreme outside of the heel, while a leg that is hung in such a way as to give the appearance that it is on hinderside before will always grind the heel down in the center. The knock-kneed man invariably wears on the inside. All kinds of schemes have been adopted to prevent the wearing down of the heel, the latest device being a small wedge-shaped piece of very hard steel inserted on the side where the greater wear comes. While this arrangement meets the case, it is not altogether acceptable because of the liability to slip, especially on a tiled or marble floor."

"Are there any who wear their heels down even all around?"

"Not one in 20,000. You will sometimes observe a man whose lower limb, just before the foot strikes the ground, dangles momentarily as if it was undecided as to the point of contact. In cases of this nature it will be found that the heel wears off squarely; but instances of this kind are very rare."

#### Another P. of I. Lodge Disbands.

A correspondent of the St. Johns Republican thus relates the manner in which another Patrons of Industry organization blew out the light and retired from business:

At a meeting of the P. of I. lodge, held in district No. 10, Bath, last Thursday night, it was unanimously resolved that while we kick like a bay steer against "soulless corporations," "thorny-handed" middle-men and "monopolies," yet we are fully resolved that while we tremble at the nation's fate we are not going to neglect our woodpiles to preserve the State. Therefore, be it resolved that we, the members of No. 10 Lodge, Bath, Mich., are tired and sick of monkeying with the muzzle end of the ship of state when we know it is loaded; therefore, let us eat, drink and be merry while we live, and let politics and monopolies go plumb to that place where the coal never gives out and the worm dieth not. There was \$8 left in the treasury, so the President sent a committee down to the village for oysters and pepper sass while the members repaired to Wm. H. Court's, and when they had eaten oysters and played "snap and kiss 'em" with the sisters until two o'clock in the morning, they adjourned *sine die*. Thus another "secret" industry is wiped out of existence. This is the wind-up of the P. of I. in Bath township. We are sorry to see it collapse, but don't know how it can be helped.



WIGHTMAN & IVES,

Albion, Mich.,

STATE AGENTS

New Model Hall Typewriter.

Pardon the conceit, but we think it a fact that some of the readers of "The Tradesman" while believing in the Typewriter as a time saver and trade producer, are still laboriously wiggling that ancient, and formerly much used relic, the pen. Why? we respectfully ask, and the honest toiler for honest gain raises his head from his ink-stained desk, straightens his cramped fingers and says in reply, "We can't get a practical Typewriter for a reasonable price."

Friends, is that the pickle you're in? We'll help you out of the brine.

Are those the remnants that are hanging fire? We'll close 'em out for you at about the original price.

Is that where the shoe pinches? We'll stretch it for you at that particular point.

LISTEN!

The well known and unrivaled NEW MODEL HALL TYPEWRITER is a practical and rapid machine, writing 82 characters, that you can afford to buy.

#### THE TRUTH ABOUT THE HALL.

**Rapid** because of compact key-board or index plate, requiring only slight hand movement in manipulation.

**Durable** because simple, and of comparatively few parts.

**Easily Learned** by child or grown person. Good work the first hour or no sale.

Jno. E. Walker, Morenci, Mich., totally blind, writes Jan. 4, '92, after ten days' use, "It gives me more pleasure than anything I ever possessed."

**Portable**, yet heavy enough to stay put and stand the banging.

**Type and color of ink changed** in ten seconds.

Fifty styles of type including foreign languages. All styles can be used with the same writer. Some are plain, others are unique and beautiful.

**Alignment and Impression** are as perfect in five years as first day, for there isn't a wobbling type-bar nor an inch of inky ribbon in this wonderfully constructed machine.

**Writes** on the lines where the paper is ruled, quickly adjusted—a valuable feature—enabling one to bill goods or fill legal blanks or reports.

**Makes** elegant letter press copies.

Manifolds to six impressions, with special type, and is used with the Edison Mimeograph.

Sold in all lands and indorsed by prominent users.

Not to be confounded with the light and low-priced writers, which, though not worthless, fail to meet the demand. The "HALL" is a Standard Machine, of honored name and tried merit, the winner of several first awards at leading expositions in this and foreign countries, thoroughly practical for business and individual use and doing better work and in greater variety than any other writer on earth, at any price.

**Price**, handsomely cased in polished walnut, brass handle, automatic lock, with supplies to last a year (not including paper), \$30.00. Size, closed, 9x16 inches.

Seeptical? So were we, till we saw it, used it, proved its worth and ascertained the reasons for its phenomenal sale. We believe in the merits of the HALL, or we would never ask you to sign and send us the following:

1892.

Wightman & Ives, Mich. State Agts. Hall Typewriter, Albion, Mich.:

GENTLEMEN—We desire to look into the merits of the "New Model Hall" Typewriter with a view to purchasing, if same is satisfactory. To this end please express us a machine for inspection and trial.

We will follow as best we can the instructions which may accompany writer, and give the latter good care. If the machine is satisfactory we will remit \$30 for same within 30 days from date of shipment. If it is not satisfactory we will return in good order within ten days after receipt of same. If we do not return machine as above, you may regard the sale as effected and expect settlement in 30 days as above agreed.

(Signed)

Name \_\_\_\_\_

P. O. \_\_\_\_\_ State \_\_\_\_\_

Express Office \_\_\_\_\_

Reference—First National Bank, Albion, Mich., (where the correspondence and reports of 10 insurance companies are handled with the Hall.) Illustrated catalogue sent on application.

P. S.—Don't look for this ad. in next week's "Tradesman." It will not appear again. Moral—What thou doest do quickly.



## AMONG THE TRADE.

## AROUND THE STATE.

Hart—W. Wing has opened a store for the sale of hay and feed.

New Boston—Fred Nowland succeeds Wm Rice in the meat business.

Kalamazoo—Odell & Cross succeed Odell & Co. in the grocery business.

Big Rapids—A. E. Wells has purchased the hardware stock of W. E. Overton.

Ithaca—Ben J. Marshall succeeds Webster & Marshall in the meat business.

Jackson—J. F. Boucher succeeds Chas. W. Reid in the boot and shoe business.

Jackson—Smith & Adams succeed C. C. Pond & Co., in the lumber business.

Ann Arbor—J. N. Lord & Co. succeed Warner & Son in the grocery business.

Marquette—Laterell Bros. succeed Duman & Winter in the grocery business.

Gagetown—Miles R. Lyman succeeds Lyman & Robertson in the drug business.

Monroe—Nadeau & Navaree succeed B. J. Adams in the undertaking business.

Imlay City—T. F. Holden succeeds Holden & Forsythe in the drug business.

Spencer Creek—P. Voglesong has purchased the meat market of Horace Hoffman.

Lowell—Kopf Bros. succeed A. L. Coons in the furniture and undertaking business.

Burlington—French Bros. & Co. are succeeded in the hardware business by Martin French.

Ishpeming—It is reported that Jabez Tribblecock has sold his book business to John Mugford.

West Bay City—Daniel S. Dunn succeeds Dunn & Connelly in the bazaar and notion business.

Otter Lake—J. S. Harris & Co. succeed Mason & Son in the hardware and lumber and lath business.

Scottville—C. F. Meads, formerly engaged in the drug business at Thurman, has opened a drug store at this place.

St. Ignace—Louis Winkleman succeeds Wm. Saulson in the dry goods, clothing and men's furnishing goods business.

Muskegon—Peter Damm has purchased the C. J. French stock of dry goods on Ottawa street, from the the assignee, for \$1,600.

Pontiac—C. W. Horton & Co. succeed D. L. Davis in general trade. The latter, however, retains his boot and shoe business.

Montague—W. H. Ricaby has concluded to remove his jewelry stock to Belding. He will make the change in about two weeks.

Detroit—M. E. Pollaskey has merged his notion business into a stock company under the style of M. E. Pollaskey & Co., Incorporated.

Durand—J. E. Davis, formerly a resident of Carson City, is now in the general store business here under the style of J. E. Davis & Co.

Harrison—W. H. and F. A. Wilson, lumber and general dealers, are out of business. They are succeeded in general trade by C. Shadboldt.

Grand Haven—G. Van Lopik & Son have closed out their business here and will embark in the clothing business at Kalamazoo about March 1.

Manton—J. W. Bailey has been admitted to partnership in the general store of C. B. Bailey. The new firm will be known as C. B. Bailey & Co.

Jonesville—William Boyd, at one time in the boot and shoe business at Nunica, but more recently proprietor of a saloon

at Holland, is now in the hotel business at this place.

Charlotte—J. J. Curtis, H. H. Curtis and E. V. Vanderhoof have organized a company to be known as the Curtis Lumber Co., to embark in the hardwood lumber business.

Muskegon—J. Yonker & Co. have bought out the Muskegon shoe store, heretofore owned by E. H. Yonker, and will continue the business at the same location, 17 Pine street.

Nunica—Louis F. Lane has purchased the interest of his partner in the firm of Lane & Atwell and has removed to Lake Ann, where he has opened a grocery, meat and feed store.

Holland—George Cathcart, at one time a resident of Grand Rapids, but more recently from the wild and woolly West, succeeds William Boyd in the saloon business at this place.

Holland—The Walsh-DeRoo Milling Co. declared a 6 per cent. dividend on the business done the first half of 1891 and 10 per cent. from the profits of the last half. Sixteen per cent. a year is not bad.

Montague—G. Klett has retired from the firm of Klett & Wurtzler, dealers in harness and saddlery goods. The business will be continued by the remaining partner under the style of A. Wurtzler.

Otsego—Mary Shepard, wife of George W. Shepard, has purchased of Sherwood Bros. the stock formerly owned by her husband. The business will be continued in her name under the husband's management.

Saranac—S. A. Watt has purchased the interest of N. K. Jepson in the general stock at Clarksville owned by S. A. Watt & Co. The store will be continued at Clarksville and L. Johnson, formerly manager of Henkel's store in this village, has taken charge.

Scottville—Mrs. Ann B. Quirk, who purchased the hardware stock of Reed & Burgdorf, will conduct the business under the style of L. F. Bertran & Co. Mr. Bertran has had considerable experience in this line and their prospects are considered good.

Fennville—Raymond & Hutchinson are arranging to erect a brick block in which they will locate their bank. J. E. Hutchinson will occupy one of the stores with his general stock and another will be occupied by Dickinson & Raymond with their hardware stock.

Durand—M. C. Terry, of St. Johns, will put in a stock of clothing here about February 10. He will occupy a new store erected by Dr. S. E. Gillam. Mr. Terry has had considerable experience in the clothing stores of St. Johns and comes well recommended.

Cadillac—Albert E. Smith, who has long been engaged in the grocery business in this city, has sold his stock to Harry A. and Frank Beaver, who will continue the business under the style of H. A. Beaver & Co., at the same location. Mr. Smith will hereafter devote his entire time to his real estate and live stock business.

Owosso—M. L. Stewart & Co. bid in the crockery stock of D. W. Watters at the chattel mortgage sale. Considerable excitement was occasioned by the appearance of Treasurer Murphy at the sale with several men to seize part of the stock in payment of the taxes. After a lively skirmish the officer succeeded in securing two large tables full of goods.

St. Johns—The case of Levi Partlow vs. R. M. Swigart, sheriff, et al., was

affirmed by the Supreme Court last week. In this case Almond Partlow sold a stock of goods to his brother, Levi, to pay debts aggregating about \$3,000. Detroit parties brought suit by attachment to set aside the sale on the ground of fraud, claiming the indebtedness was less than stated by defendant. The jury found there was no fraud, and the Supreme Court affirmed the finding.

## MANUFACTURING MATTERS.

Detroit—W. E. Moloney is succeeded in the brewing business by the Vienna Brewing Co.

Pontiac—C. E. Wakeman & Co., proprietors of the Pontiac Knitting Mills, have merged their business into a stock company under the style of the Pontiac Knitting Works Co.

Moline—Bates & Troutman have purchased the Coldspring cheese factory, near Hilliards, formerly owned by F. E. Pickett, but for the past two seasons operated by the late N. Hanna.

Muskegon—Louis Kanitz has merged his lime business into a stock company under the style of the Muskegon Lime Works. The capital stock of the corporation is \$10,000, all paid in.

Rogers City—It is reported that J. Erskine & Co. will build a shingle mill at this place and manufacture pine and cedar shingles. They are putting in a large quantity of pine and cedar logs.

Detroit—David D. Buick, Jesse Kinney, William Sherwood, G. W. Busch and Albert D. Babcock have incorporated the Kinney Disinfectant Co., with a capital stock of \$50,000, of which \$25,000 is paid in.

Hastings—On account of the great demand for the rawhide halters manufactured by the Michigan Whip Co., that concern will cut down its line of whips and increase the capacity for manufacturing halters.

Frankenmuth—Lor. Hubinger received 2,580,000 pounds of milk at his cheese factory during 1891, turning out 262,467 pounds of cheese. He claims he is the largest producer of cheese for a single factory of any manufacturer in Michigan.

South Manistique—Hall & Buell have on skids and in the Manistique river about 50,000,000 feet of logs, 64 per cent. of which are of 24 inches and over in diameter. At one camp 2,500,000 feet are said to have averaged one and a quarter logs to the thousand.

St. Ignace—The Mackinaw Lumber Co. has recovered \$6,165.58 from the owners of the steamer *Kittie M. Forbes* and the schooner *Mabel Wilson*, for the loss of 5,000 telegraph poles through a collision between a raft belonging to the company and the schooner in tow of the steamer, in the fall of 1888.

Saginaw—Several buyers are scouring this section for oak and ash lumber. Oak is reported very scarce, and only small and scattering quantities can be secured, mostly from farmers. Ash, basswood and elm are more plentiful, and a large quantity is being put in along streams and the line of railroads.

Detroit—The McAlpine Shoe Co. has been organized with a capital stock of \$20,000, of which \$5,000 is paid up. The stock is held as follows: Wilbur H. McAlpine, 500; Bartholomew McCormick, 300; W. H. Stevens, 500; William A. Jackson, 150; Frank E. Snow, 100; W. Q. Hunt, 50; John C. Hickey, 50; Geo. H. Hickey, 50.

Hastings—The receiver of the firm of

Bentley Bros. & Wilkins expects to soon be able to pay a dividend to the creditors of that concern of 33 per cent. He has leased the planing mill to Gertrude Bentley, Geo. Tomlinson and Edward A. Rider, who will continue the business under the style of Bentley, Tomlinson & Rider.

## FOR SALE, WANTED, ETC.

Advertisements will be inserted under this head for two cents a word the first insertion and one cent a word for each subsequent insertion. No advertisement taken for less than 25 cents. Advance payment.

## BUSINESS CHANCES.

FOR SALE—AN OLD AND WELL ESTABLISHED bakery; good location, cheap rent, good reason for selling. Excellent chance for the right party. For particulars address 393, care Michigan Tradesman.

FOR SALE—GOOD NEW STOCK OF BOOTS and shoes in best town in Michigan. Cause of selling, ill health. Address No. 383, care Michigan Tradesman.

FOR SALE—WELL ASSORTED LINE OF bazaar goods. Will inventory about \$2,200. Good location and trade. Address J. F. Anson, admin'r for J. L. Neden Estate, 433 Main street, Menominee, Mich.

FOR SALE AT A BARGAIN. THE UNDERSIGNED will sell his stock of drugs, etc., at 89 Monroe street and take in payment Grand Rapids real estate. This store is well known throughout this and near counties and has an established trade of over twenty years. As I desire to devote my whole time to the manufacture of my Family Remedies, therefore, and for no other reason, I offer my stock for sale. Geo. G. Steketee.

FOR SALE—GROCERY STOCK IN GROWING town of about 1,800 inhabitants. Only exclusive grocery store in the county. Owners engaged in other business, the reason for selling. Kritzer Milling Co., Newaygo, Mich.

FOR SALE—FIRST-CLASS GROCERY BUSINESS in the best town of 5,000 inhabitants in Northern Michigan. The purchaser can have a trade of \$50,000 a year at the start. No town in the State has better prospects. This is the chance of a life time. Address No. 363, care Michigan Tradesman.

FOR SALE—DRUG STORE; WELL LOCATED in good country town, Minnesota; good prescription trade. Address W. S. Johnson, Osseo, Minn.

FOR SALE CHEAP—WELL SELECTED drug stock—New and clean. Address F. A. Jones, M. D. Muskegon, Mich.

## SITUATIONS WANTED.

SITUATION WANTED BY A YOUNG LADY competent to keep a set of books and willing to make herself generally useful about a store. One year's experience. Not afraid of work. Wages low. Good references. Address No. 376, care Michigan Tradesman.

## MISCELLANEOUS.

DO YOU USE COUPON BOOKS? IF SO, DO you buy of the largest manufacturers in the United States? If you do, you are customers of the Tradesman Company, Grand Rapids.

FOR SALE—TWO HUNDRED ACRES LAND (160 improved), located in the fruit belt of Oceana county, Mich. Land fitted for machinery, good fences, large curb roof barn with underground for stock, horse barn and other necessary farm buildings. New windmill furnishes water for house and barns. Eighteen acres apple bearing orchard, also 1,000 peach trees, two years old, looking thrifty. Price, \$35 per acre, or will exchange for stock of dry goods. If any difference will pay cash. A. Retan, Little Rock, Ark.

FOR SALE—CHEAP ENOUGH FOR AN INVESTMENT. Corner lot and 5-room house on North Lafayette St., cellar, brick foundation, soft water in kitchen. \$1,200. Terms to suit. Address No. 187, care Michigan Tradesman.

FOR SALE—BEST RESIDENCE LOT IN Grand Rapids, 70x175 feet, beautifully shaded with native oaks, situated in good residence locality, only 200 feet from electric street car line. Will sell for \$2,500 cash, or part cash, payments to suit. E. A. Stowe, 100 Louis St.

WANTED—GROCERY STOCK BY PARTIES who can pay cash down. Must be dirt cheap. Address No. 343, care Michigan Tradesman.

FOR SALE OR WILL TRADE FOR STOCK of merchandise, the I. O. O. F. block in Sparta. For particulars, write to Box 219, Sparta, Mich. Here's a bargain!

FOR SALE—ABOUT 100 POUNDS OF NON-PAREIL type, well assorted as to figures, fractions and leaders. Just the thing for a country paper for use in tax sales and general work. Laid in two cases. Will sell for 25 cents per pound and \$1 per pair for cases. Tradesman Company, Grand Rapids, Mich.

FOR SALE OR EXCHANGE FOR NORTHERN property—stock of goods preferred—1,380 acres of fine timber and cotton land in Northern Louisiana, four miles from railroad and parish seat. No. 1 land. Title perfect. For particulars address No. 390, care Michigan Tradesman.

FOR SALE—GOOD DIVIDEND—PAYING stocks in banking, manufacturing and mercantile companies. E. A. Stowe, 100 Louis St., Grand Rapids.

WANTED—GOOD PHYSICIAN TO LOCATE at North Muskegon, one who is a registered pharmacist preferred. The town has 1,500 population and no doctor. One drug store. Good opening. Address Chas. H. Leslie, druggist, North Muskegon, Mich.



GRAND RAPIDS GOSSIP.

The Hogle Oil Co. is succeeded in business by the Eugene Klien Co.

D. B. Miller has opened a grocery store at 299 West Fulton street. The Olney & Judson Grocer Co. furnished the stock.

The Lemon & Wheeler Company furnished the stock for J. W. Kenney, who has opened a general store at South Haven as a branch of his Covert establishment.

The Wolverine Drug Co., which conducts a drug store on East Bridge street, has arranged to open a branch store on Plainfield avenue under the management of Jas. Wells. The Hazeltine & Perkins Drug Co. will furnish the stock.

Hubart Daane, of the former firm of Goossen & Daane, has formed a partnership with John Witters, under the style of Daane & Witters, and opened a grocery store at the corner of Monroe and West Park streets. The Ball-Barnhart-Putman Co. furnished the stock.

Co-operative distribution is to be tried by the Holland grocers of the city in the handling of compressed yeast in bulk. The Grocers' Associate Yeast Co. has organized by ten retail grocers, as follows: M. C. Goosen (President), A. Buys (Vice-President), C. Quint (Secretary), C. Stryker (Treasurer), H. Timmer, John D. Van Wyck, A. Brink, H. Veldman, A. J. Ten Raa and S. Postma. The yeast is purchased of the Prussing Vinegar Works, Chicago, at 15 cents a pound, and sold at 25 cents a pound to bakers and 30 cents to grocers. Two wagons are employed in distributing the yeast, one of which has twenty-eight customers, while the other has thirty-five. The office of the company is in the basement of 153 Monroe street. Just what course will be taken to meet the competition by the Fermentum, Fleischmann, Vienna, Riederburg and Red Star companies—all of whom are represented in the city—has not yet been foreshadowed, but aggressive action of some sort will probably soon be taken.

Formal Announcement of Death.

The employers of the late Chas. F. McLain announced his demise to the trade in a circular letter couched in the following terms:

It is our sad duty to announce the death of Mr. Chas. F. McLain, at the Warwick hotel, in this city, on Tuesday, January 26, at 7 p. m., after an illness of about a week's duration.

Mr. McLain had been in our employ for the last three years, and so pleasant had been our relations that we felt towards him almost as a brother. By his death, not only ourselves but the trade that he called on, lose a true and tried friend.

His remains will be taken to Tiffin, Ohio, Friday morning, to be placed by the side of his father and mother, who some years ago were taken to their last resting place.

BALL-BARNHART-PUTMAN CO.  
Grand Rapids, Jan. 27, 1902.

The Largest Soap Order.

The Olney & Judson Grocer Co., last week, made the largest order for a single brand of soap, one shipment, ever made in Michigan.—Adv.

The Standard Oil Co. has reduced the jobbing price of water white and water white headlight oil ½ cent per gallon. Owing to the cheapness of other grades, the Standard has discontinued the manufacture of the grades known as "Michigan Test."

SOME MEN I KNOW.

Frequent reference has been made in these columns to the most remarkable success of the Woolson Spice Co., of Toledo; but the financial success of the corporation is by no means the most remarkable feature of the institution. Mr. Woolson, himself, is a far greater marvel. Twenty years ago he was a retail grocer in a suburban portion of the city. Now he is the head of the second largest coffee business of the world. The same unassuming manner and simplicity of taste which marked the retail grocer of 1870 characterize the Coffee King of 1892. An institution whose stock is worth ten times its par value is a great thing, but far greater is the man who can attain a competence in a few years and be in possession of a princely income, without also acquiring the big headedness and selfish exclusiveness which almost invariably accompany the sudden attainment of wealth. The writers of Holy Writ prophesy great things for the man who can hold his temper, but still greater treasures are in store for the man who can possess wealth and still maintain the mental balance of his younger days.

In the removal of Edward Telfer to Detroit, Grand Rapids loses a citizen who will be greatly missed in the usual channels of trade. Ambitious to stand well with his customers and friends, he has succeeded in the half dozen years of his residence here in winning the friendship of nearly every dealer with whom he has come in contact, all of whom will join with THE TRADESMAN in extending the heartiest wishes for his future prosperity and happiness.

In the death of Chas. L. McLain, the traveling fraternity of Michigan loses one of its most exemplary members and a man who would reflect credit on any profession with which he was identified. Although he had been a resident of Grand Rapids less than four years, he succeeded in acquiring a reputation second to none as an efficient and successful salesman, and his untimely end leaves a sore spot in the heart of every man who knew him, in the capacity of either employe, customer or associate. Genial in manner, generous in disposition, honest in speech and action, he leaves behind a record which every traveling man would do well to emulate.

Purely Personal.

Ludwig Winternitz, State agent for the Fermentum Yeast Co., has returned from a tour of inspection of the selling agencies at Omaha, Topeka, St. Joseph and Kansas City. Mr. Winternitz stands close to "the powers that be" in the yeast company and his ultimate promotion to a larger field is a foregone conclusion.

John H. Bonnell, manager of the local branch of the Standard Oil Co., has gone to Cleveland, and will visit New York and his parents at Philadelphia before returning. He will be accompanied by his wife, the trip being to all intents and purposes a wedding tour, which was omitted on the occasion of their marriage, eight months ago. Mr. Bonnell has earned a vacation and his friends will be glad to learn that he has concluded to take one.

Clare—Sexsmith & Horning, who erected a sawmill here last season, have dissolved partnership, John Sexsmith pur-

chasing the interest of Mr. Horning. The mill, which has been idle several weeks, resumed operations last week, and it is the intention of the owner to keep it fully stocked. The Horning Bros. have removed to Mt. Pleasant, where they built a shingle mill.

RETAIL DEALERS'

Commercial Agency

Furnishes semi-monthly lists and special reports which enable subscribers to save both time and money. Especially adapted to merchants, physicians, real estate dealers and all others dealing with the public. Reports made with the greatest possible dispatch. Collections carefully attended to and promptly reported. We respectfully solicit an investigation of our system, as it will insure your giving us your membership.

STEVENSON & CUMINGS

PROPRIETORS OF

Cooper's Commercial Agency,

65 Monroe St., Grand Rapids.  
Telephone 166.

ELSIE ROLLER MILLS

A. SCHENCK & SON, Elsie, Mich.

OUR BRANDS:

Our Best Patent Straight.

Granulated Meal,  
Old-fashioned Graham,  
Buckwheat Flour,  
Feed.

SPECIALTIES—ALL THE ABOVE.

Prompt attention to Mail orders.

Oranges & Bananas!

WE ARE HEADQUARTERS.

Mail Orders Receive Prompt Attention.

C. N. RAPP & CO.,

9 North Ionia St., Grand Rapids.

Florida Oranges a Specialty.

Agents Wanted!

We can give you exclusive territory on a large line of Bicycles. Send for catalogue. Our line includes the:

COLUMBIA  
VICTOR  
RUDGE  
KITE  
TELEPHONE  
OVERLAND  
LOVELL DIAMOND



CLIPPER  
PARAGON  
IROQUOIS  
PHENIX  
GENDRONS  
and all the  
Western Wheel Works  
Line.

Also others too numerous to mention. Wholesale and retail dealers in Bicycles, Cyclists' Sundries, Rubber and Sporting Goods, Mill and Fire Department Supplies.

STUDLEY & BARCLAY,

4 Monroe St.

Grand Rapids, Mich.

PERKINS & HESS

DEALERS IN

Hides, Furs, Wool & Tallow,

NOS. 122 and 124 LOUIS STREET, GRAND RAPIDS, MICHIGAN.  
WE CARRY A STOCK OF CAKE TALLOW FOR MILL USE.

Coupon Books

Buy of the Largest Manufacturers in the Country and Save Money.  
The Tradesman Company, Grand Rapids

### Modest Purchases by Wealthy People.

Washington Letter to Cleveland Leader.

Mrs. Leland Stanford, wife of the millionaire Senator from California, recently called at a Washington carpet store and asked to be shown something that would be suitable for her dining-room.

"Would you like a Wilton or a Moquette?" asked the clerk.

"Show me some tapestries that sell for a dollar a yard," replied the millionaire's wife.

Mrs. Philip H. Sheridan has laid down ingrain carpets in all her chambers, and the daughter of one of the rich Philadelphia Drexels has nothing but ingrain carpets in her halls. Many Washington parlors are covered with filling in carpet which sells for 90 cents a yard, but costly rugs are laid on it here and there. The late Senator Hearst, of California, had a rug in his parlor for which he paid \$5,000. Blaine lives in an old brick mansion, the windows of which are extremely wide and filled with very small panes of glass. The curtains of the lower floor are rich and beautiful, but those of the upper floors are of Swiss muslin, the retail cost of which could not have been more than 40 cents a yard. Last year Blaine took dinner at Tilden's old home in Gramercy Park. He was captivated with the decorations of the dining-room. Next day he looked up the decorator. "I want you to convert my dining-room into just such a room as the one at Gramercy Park," said he.

"I shall be delighted to do so," replied the man, "but the cost—"

"Never mind the cost," said Blaine. "I know it will be large, but you do the work and I will pay you for it."

"Yes, I know you will," persisted the man, "but I think you had better know just what you will be expected to pay. That room at Gramercy Park brought me \$50,000." Blaine got over his infatuation immediately, and told the decorator that he would call on him later.

### Everyday Philosophy.

The biggest cut in wages is not cutting close in management.

Using a vote to spite an enemy is like loading a gun with gold dollars to shoot rats.

One reason you can't bleed a turnip is because the turnip wasn't intended to be beet.

Taxes aren't quite as sure as death, but they sometimes make almost as clean a sweep.

A man set in his way is like old plaster of Paris. You can't sell him or make him over.

When you've picked the bird of hard times, you find that there are more feathers than meat.

A rogue can't escape his own meanness any more than a locomotive can run away from its own smoke.

The most expensive luxury in life is getting mad and using physical capital that never can be replaced.

More young men are hit by the boom-erang of over-smartness in making money than are killed by the cars.

The man who smiles in a funeral procession is not heartless; but he's thinking how much cheaper it is than keeping one's own carriage.

For the finest coffees in the world, high grade teas, spices, etc., see J. P. Visner, 304 North Ionia street, Grand Rapids, Mich., general representative for E. J. Gillies & Co., New York City.

### Do You Desire to Sell

## Carpets and Lace Curtains

By Sample?

Send for our Spring catalogue

SMITH & SANFORD,

Grand Rapids, Mich.

**Voigt, Herpolsheimer & Co.,**

WHOLESALE

Dry Goods, Carpets & Cloaks.

We Make a Specialty of Blankets,  
Quilts & Live Geese Feathers.

Overalls of our own Manufacture.

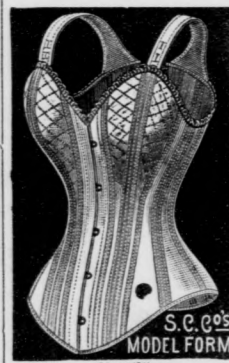
Mackinaw Shirts and Lumbermen's  
Socks.

**Voigt, Herpolsheimer & Co.,**

48, 50 and 52 Ottawa St.

GRAND RAPIDS, - - MICH.

**Schilling Corset Co.'s**



CORSETS

The  
Model  
Form.

Greatest Seller on Earth!



Send for Illustrated Catalogue. See price list  
in this journal.

**SCHILLING CORSET CO.,**

Detroit, Mich. and Chicago, Ill.

### Dry Goods Price Current.

UNBLEACHED COTTONS.	
Adriatic	7
Argyle	6 1/2
Atlanta A.A.	6 1/2
Atlantic A.	7
"H	6 1/2
"P	6 1/2
"LL	5 1/2
Amory	7
Archery Bunting	4
Beaver Dam A.A.	5 1/2
Blackstone O. 32	5
Black Crow	6 1/2
Black Rock	7
Boat A.L.	7 1/2
Capital A.	5 1/2
Cavanat V.	5 1/2
Chapman cheese cl.	3 1/2
Clifton C.R.	5 1/2
Comet	7
Dwight Star	7 1/2
Clifton C.C.C.	6 1/2
BLEACHED COTTONS.	
A.B.C.	8 1/2
Amoskeag	8
Amsburg	7
Art Cambric	10
Blackstone A.A.	8
Beats All	4 1/2
Boston	12
Cabot	7
Cabot, %	6 1/2
Charter Oak	5 1/2
Conway W.	7 1/2
Cleveland	7
Dwight Anchor	8 1/2
Edwards	6
Empire	7
Farwell	7 1/2
Fruit of the Loom	8 1/2
Pitchville	7
First Prize	6 1/2
Fruit of the Loom %	4 1/2
Fairmount	4 1/2
Full Value	6 1/2
HALF BLEACHED COTTONS.	
Cabot	7 1/2
Farwell	8
UNBLEACHED CANTON FLANNEL.	
Tremont N.	5 1/2
Hamilton N.	6 1/2
"L	7
Middlesex A.T.	8
"No. 25	9
Hamilton N.	7 1/2
Middlesex P.T.	8
"A.T.	9
"X.A.	9
"X.F.	10 1/2
CARPET WARP.	
Peerless, white	18
colored	20 1/2
Integrity	18 1/2
DRESS GOODS.	
Hamilton	9
"	9
"	10 1/2
G.G. Cashmere	21
Nameless	16
"	18
CORSETS.	
Coraline	\$9.50
Schilling's	9.00
Davis Waists	9.00
Grand Rapids	9.00
CORSET JEANS.	
Armory	6 1/2
Androsoggin	7 1/2
Bliddeford	6
Brunswick	6 1/2
PRINTS.	
Allen turkey reds	5 1/2
" robes	5 1/2
" pink & purple	6 1/2
" buffs	6
" pink checks	5 1/2
" staples	5 1/2
" shirtings	3 1/2
American fancy	5 1/2
American indigo	5 1/2
American shirtings	3 1/2
Argentine Grays	6
Anchor Shirtings	4 1/2
Arnold	6 1/2
Arnold Merino	6
" long cloth B.	10 1/2
" C.	8 1/2
" century cloth	7
" gold seal	10 1/2
" green seal TR	10 1/2
" yellow seal	10 1/2
" serge	11 1/2
" Turkey red	10 1/2
Ballou solid black	5
" colors	5 1/2
Bengal blue, green,	5 1/2
red and orange	5 1/2
Berlin solids	5 1/2
" oil blue	5 1/2
" green	5 1/2
" Foulards	5 1/2
" red %	7
" %	9 1/2
" 44	10
" 8-4 XXX	12
Cocheco fancy	6
" madders	6
" XX twills	6 1/2
" solids	5 1/2
TICKINGS.	
Amoskeag A.C.A.	12 1/2
Hamilton N.	7 1/2
" D.	8 1/2
" Awning	11
Farmer	8
First Prize	11 1/2
Lenox Mills	18
COTTON DRILL.	
Atlanta, D.	6 1/2
Boat	6 1/2
Clifton, K.	6 1/2
Simpson	20
"	18
"	16
Coecheco	10 1/2
SATINES.	
Imperial	10 1/2
Black	9 1/2
" BC	10
COTTON TAPE.	
Alabama	6 1/2
Alamance	6 1/2
Augusta	7 1/2
Ar sapha	6
Georgia	6 1/2
Granite A.	5 1/2
Haw River	5
Haw J.	5

DEMINS.	
Amoskeag	12 1/2
" 9 oz.	13 1/2
" brown	13
Andover	11 1/2
Beaver Creek A.A.	10
" BB	9
" CC	9
Boston Mfg Co. br.	7
" blue	8 1/2
" d & twist	10 1/2
Columbian XXX br.	10
" XXX bl.	19
GINGHAMS.	
Amoskeag	7 1/2
" Persian dress	8 1/2
" Canton	8 1/2
" AFC	12 1/2
" Teazle	10 1/2
" Angola	10 1/2
" Persian	8 1/2
Arlington staple	6 1/2
Arasapha fancy	4 1/2
Bates Warwick dres	8 1/2
" staples	6 1/2
Centennial	10 1/2
Criterion	10 1/2
Cumberland staple	5 1/2
Cumberland	5
Essex	4 1/2
Elfin	7 1/2
Everett classics	8 1/2
Exposition	7 1/2
Glenarie	6 1/2
Glenarven	6 1/2
Glenwood	7 1/2
Hampton	6 1/2
Johnson Chalon cl	4
" indigo blue	9 1/2
" zephyrs	16
GRAIN BAGS.	
Amoskeag	16 1/2
Stark	13 1/2
American	10 1/2
THREADS.	
Clark's Mile End.	45
Coats', J. & P.	45
Holyoke	22 1/2
KNITTING COTTON.	
White. Colored.	
No. 6	33
" 8	34
" 10	35
" 12	36
No. 14	37
" 16	38
" 18	39
" 20	40
CAMBRICS.	
Slater	4
White Star	4
Kid Glove	4
Newmarket	4
RED FLANNEL.	
Fireman	32 1/2
Creedmore	27 1/2
Talbot XXX	30
Nameless	27 1/2
MIXED FLANNEL.	
Red & Blue, plaid	40
Union R.	22 1/2
Windsor	18 1/2
6 oz Western	20
Union B.	22 1/2
DOMET FLANNEL.	
Nameless	8 @ 2 1/2
" 8 1/2 @ 10	9 @ 10 1/2
CANNVANS AND PADDING.	
Slate. Brown. Black.	Slate. Brown. Black.
9 1/2	9 1/2
10 1/2	10 1/2
11 1/2	11 1/2
12 1/2	12 1/2
DUCKS.	
Severin, 8 oz.	9 1/2
Mayland, 8 oz.	10 1/2
Greenwood, 7 1/2 oz.	9 1/2
Greenwood, 8 oz.	11 1/2
Boston, 8 oz.	10 1/2
WADDINGS.	
White, doz.	25
Colored, doz.	20
SILKES.	
Slater, Iron Cross	8
" Red Cross	9
" Best	10 1/2
" Best AA	12 1/2
L.	7 1/2
G.	8 1/2
SEWING SILK.	
Corticelli, doz.	75
twist, doz.	37 1/2
50 yd, doz.	37 1/2
BOOKS AND EYES—PER GROSS.	
No 1 Bl'k & White	10
" 2	12
" 3	12
No 2-20, M.C.	50
" 3-18, S.C.	45
No 2 White & Bl'k	12
" 4	15
" 6	18
No 2	28
NEEDLES—PER M.	
A. James	1 40
Crowley's	1 35
Marshall's	1 00
TABLE OIL CLOTH.	
5-4	2 25
" 2 10	2 10
6-4	3 25
5-4	1 95
6-4	2 95
COTTON TWINES.	
Cotton Sall Twine	28
Crown	12
Domestic	18 1/2
Anchor	13
Bristol	13
Cherry Valley	15
I X L.	18 1/2
PLAID ORNABURGS.	
Alabama	6 1/2
Alamance	6 1/2
Augusta	7 1/2
Ar sapha	6
Georgia	6 1/2
Granite A.	5 1/2
Haw River	5
Haw J.	5
COLUMBIAN BROWN.	
Columbian brown	12
Everett, blue	12
" brown	12
Haymaker blue	7 1/2
" brown	7 1/2
Jaffrey	11 1/2
Lancaster	12 1/2
Lawrence, 9 oz.	13 1/2
" No. 230	13
" No. 250	11 1/2
" No. 280	10 1/2
LANCASTER, STAPLE.	
Lancaster, staple	6 1/2
" fancies	7
" Normandie	8
Lancashire	6 1/2
Manchester	5 1/2
Monogram	6 1/2
Normandie	7 1/2
Persian	8 1/2
Renfrew Dress	7 1/2
Rockmont	6 1/2
Slater'sville	6
Somerset	7
Tacoma	7 1/2
Toll du Nord	10 1/2
Wabash	5
" seersucker	7 1/2
Warwick	8 1/2
Whitenden	6 1/2
" heather dr.	8
" indigo blue	9
Wamsutta staples	6 1/2
Westbrook	8
"	10
Windermeer	5
York	6 1/2
VALLEY CITY.	
Valley City	15 1/2
Georgia	13 1/2
Pacific	14 1/2



## TALKS WITH A LAWYER.

## NATURALIZATION.

Written for THE TRADESMAN.

In our last we talked on the subject of naturalization, as to where the power is vested and who may be naturalized. We found that there were five privileged classes, and two of these—minors and wives of citizens—were specially referred to. The last three classes of privileged persons are: first, the widow and children of one who has made the preliminary declarations, but who dies before his admission to citizenship; second, aliens in the military service of the United States, and, third, seamen. As stated in the preceding talk, the alien must make a preliminary declaration of his intention to become a citizen. Now, when he has made this declaration, but dies before his admission as a citizen, his widow and his children become citizens upon the taking of the oath prescribed by the law. As to the second class, the declaration of intention is not required from the alien who is over twenty-one years old, and has been honorably discharged from the military service of the United States. All that is required of him is that he prove one year's residence previous to his application. He is required also to show good moral character. It has been held in a federal case that this law does not apply to marines, but the law has been held to include the navy as well as the army in at least one case, arising in New York. We do not know that the matter is entirely settled. Inasmuch as the law does not specify as to what races are included under the term "alien," it is thought that there are no qualifications as to the race required, and that the discharged soldier or sailor may be admitted to citizenship without regard to his race. Third, as to seamen: In order for the foreigner who is a seaman to become a citizen, he must declare his intention to become such in a competent court, must have served three years on board of a merchant vessel of the United States subsequent to the date of the declaration, and must produce a certificate of discharge and good conduct during that time, together with the certificate of his declaration of intention to become a citizen. A seaman who is a foreigner, after making his declaration and after serving three years, is deemed a citizen for the purpose of manning and serving on board a United States merchant vessel. Such seaman is for purpose of protection as an American citizen, deemed such after the filing of his declaration of intention to become such citizen. It is held that none of the provisions of the law as to seamen as above referred to apply to sail or steam vessels engaged in the coast trade, except coast trade between the Atlantic and Pacific; nor in the lake going trade touching at foreign ports or otherwise; nor in the trade between the United States and the British North American possessions; nor in any case where the seamen are entitled, by custom or agreement, to participate in the profits or result of the cruise or voyage. The law does not apply to naval service.

WM. C. SPRAGUE.

## Method in His Madness.

Friend: "Why do you have such misspelled and ungrammatical signs in your front windows?"

Sharp tradesman: "People think I'm a dunce and come in to swindle me. Trade's just booming."

Use Tradesman Coupon Books.

## Hardware Price Current.

These prices are for cash buyers, who pay promptly and buy in full packages.

AUGERS AND BITS.		dis.
Snell's.....	60	
Cook's.....	40	
Jennings', genuine.....	25	
Jennings', imitation.....	50&10	
AXES.		
First Quality, S. B. Bronze.....	\$ 7 50	
" D. B. Bronze.....	12 00	
" S. B. S. Steel.....	8 50	
" D. B. Steel.....	13 50	
BARROWS.		dis.
Railroad.....	\$ 14 00	
Garden.....	net 30 00	
BOLTS.		dis.
Stove.....	50&10	
Carriage new list.....	70&10	
Plow.....	40&10	
Sleigh shoe.....	70	
BUCKETS.		
Well, plain.....	\$ 3 50	
Well, swivel.....	4 00	
BUTTS, CAST.		dis.
Cast Loose Pin, figured.....	70&10	
Wrought Narrow, bright fast joint.....	60&10	
Wrought Loose Pin.....	60&10	
Wrought Table.....	60&10	
Wrought Inside Blind.....	60&10	
Wrought Brass.....	75	
Blind, Clark's.....	70&10	
Blind, Parker's.....	70&10	
Blind, Shepard's.....	70	
BLOCKS.		
Ordinary Tackle, 1st April 17, '85.....	60	
CRADLES.		
Grain.....	dis. 50&10	
CROW BARS.		
Cast Steel.....	per lb 5	
CAPS.		
Ely's 1-10.....	per m 65	
Hick's C. F.....	60	
G. D.....	35	
Musket.....	60	
CARTRIDGES.		
Rim Fire.....	50	
Central Fire.....	dis. 25	
CHISELS.		dis.
Socket Firmer.....	70&10	
Socket Framing.....	70&10	
Socket Corner.....	70&10	
Socket Slicks.....	70&10	
Butchers' Tanged Firmer.....	40	
COMBS.		dis.
Curry, Lawrence's.....	40	
Hotchkiss.....	35	
CHALK.		
White Crayons, per gross.....	120 12 1/2 dis. 10	
COPPER.		
Planished, 14 oz cut to size.....	per pound 28	
" 14x52, 14x56, 14x60.....	26	
Cold Rolled, 14x56 and 14x60.....	23	
Cold Rolled, 14x48.....	23	
Bottoms.....	25	
DRILLS.		dis.
Morse's Bit Stocks.....	50	
Taper and straight Shank.....	50	
Morse's Taper Shank.....	50	
DIPPING PANS.		
Small sizes, ser pound.....	07	
Large sizes, per pound.....	6 1/2	
ELBOWS.		
Com. 4 piece, 6 in.....	dos. net 75	
Corrugated.....	dis. 40	
Adjustable.....	dis. 40&10	
EXPANSIVE BITS.		dis.
Clark's, small, \$18; large, \$26.....	30	
Ives', 1, \$18; 2, \$24; 3, \$30.....	25	
FILES—New List.		dis.
Disston's.....	60&10	
New American.....	60&10	
Nicholson's.....	60&10	
Heller's.....	50	
Heller's Horse Rasps.....	50	
GALVANIZED IRON.		
Nos. 16 to 30; 22 and 24; 25 and 26; 27.....	28	
List 12 13 14 15 16 17.....	28	
Discount, 60.....	dis.	
GAUGES.		dis.
Stanley Rule and Level Co.'s.....	50	

## HAMMERS.

Maydole & Co.'s.....	dis. 25
Kip's.....	dis. 25
Yerkes & Plumb's.....	dis. 40&10
Mason's Solid Cast Steel.....	30c list 60
Blacksmith's Solid Cast Steel Hand.....	30c 40&10

## HINGES.

Gate, Clark's, 1, 2, 3.....	dis. 60&10
State.....	per doz. net, 2 50
Screw Hook and Strap, to 12 in. 4 1/2 14 and longer.....	3 1/2
Screw Hook and Eye, 1/2.....	net 8 1/2
" " " ".....	net 7 1/2
" " " ".....	net 7 1/2
Strap and T.....	dis. 50

## HANGERS.

Barn Door Kidder Mfg. Co., Wood track.....	dis. 50&10
Champion, anti-friction.....	60&10
Kidder, wood track.....	40

## HOLLOW WARE.

Pots.....	60
Kettles.....	60
Spiders.....	60
Gray enameled.....	40&10

## HOUSE FURNISHING GOODS.

Stamped Tin Ware.....	new list 70
Japanned Tin Ware.....	25
Granite Iron Ware.....	new list 33 1/2&10

## WIRE GOODS.

Bright.....	70&10&10
Screw Eyes.....	70&10&10
Hook's.....	70&10&10
Gate Hooks and Eyes.....	70&10&10

## LEVELS.

Stanley Rule and Level Co.'s.....	dis. 70
Knobs—New List.....	dis. 55

## KNOB—New List.

Door, mineral, jap. trimmings.....	55
Door, porcelain, jap. trimmings.....	55
Door, porcelain, plated trimmings.....	55
Door, porcelain, trimmings.....	55
Drawer and Shutter, porcelain.....	70
Locks—door.....	dis. 55
Russell & Irwin Mfg. Co.'s new list.....	55
Mallory, Wheeler & Co.'s.....	55
Brantford's.....	55
Norwalk's.....	55

## MATTOKES.

Adze Eye.....	\$16.00, dis. 60
Hunt Eye.....	\$15.00, dis. 60
Hunt's.....	\$18.50, dis. 20&10

## MAULS.

Sperry & Co.'s, Post, handled.....	dis. 50
Mills.....	dis. 40

## MILLS.

Coffee, Parkers Co.'s.....	40
" P. S. & W. Mfg. Co.'s Malleables.....	40
" Landers, Ferry & Clark's.....	40
" Enterprise.....	30

## MOLASSES GATES.

Stebbin's Pattern.....	dis. 60&10
Stebbin's Genuine.....	60&10
Enterprise, self-measuring.....	25

## NAILS.

Steel nails, base.....	1 80
Wire nails, base.....	2 00
Advance over base:	
60.....	Base 10
40.....	Base 10
30.....	Base 10
20.....	Base 10
16.....	Base 10
12.....	Base 10
10.....	Base 10
8.....	Base 10
7 & 6.....	Base 10
4.....	Base 10
3.....	Base 10
2.....	Base 10
1.....	Base 10

## Steel.

Wire.....	Base 10
Base.....	Base 10
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ROPES.		
Sisal, 1/4 inch and larger.....	8 1/2	
Manilla.....	13	
SQUARES.		dis.
Steel and Iron.....	75	
Try and Bevels.....	60	
Mitre.....	20	
SHEET IRON.		
Com. Smooth.		Com.
Nos. 10 to 14.....	\$4 05	\$2 95
Nos. 15 to 17.....	4 05	3

## Michigan Tradesman

Official Organ of Michigan Business Men's Association.

A WEEKLY JOURNAL DEVOTED TO THE

Retail Trade of the Wolverine State.

The Tradesman Company, Proprietor.

Subscription Price, One Dollar per year, payable strictly in advance.  
Advertising Rates made known on application.  
Publication Office, 100 Louis St.

Entered at the Grand Rapids Post Office.

E. A. STOWE, Editor.

WEDNESDAY, FEBRUARY 3, 1892.

The new reciprocity treaty with the British Wkst Indies went into effect Feb. 1. Hitherto our trade with these islands has been in their favor in the ratio of almost two to one, but a change may be speedily looked for in the interests of the United States. Our sheep, hogs, poultry and horses for breeding; bran middlings and shorts; cotton seed and its products; eggs, fertilizers, fish and fishing apparatus; fruit and vegetables fresh and dried but not canned, tinned or bottled; hay and straw; agricultural tools and utensils, tanbark, starch of Indian corn or maize, trees, plants, vines and seeds of all kinds for propagation or cultivation, are to be admitted free. Wheat flour, bread, biscuit, bacon, hams, cheese, lard, mules, shoos and staves will be admitted at half the present rate of duty; pickled beef and pork at a reduction of 25 per cent. In Jamaica the duty on United States butter will be reduced from 4 to 2 cents per pound.

The damaging record of mismanagement disclosed by the report of the Insurance Department of New York over the investigation of the New York Life Insurance Company, while not entirely unexpected, is such as to undermine public confidence in the management of other life insurance companies as well. The report shows a wanton waste of assets and an unscrupulous management for individual profits which should land the officers behind the bars of Sing Sing. The incessant warfare made against the management by the New York World, resulting in several dozen libel suits by way of retaliation, now proves to have been entirely justified, as a continuance of the present management in office would have wrecked the company.

The daily papers have had considerable to say during the past week over an alleged school furniture trust, but none of them have succeeded in getting within gun shot of the facts. No trust has been created and no factories have been sold out. A company has been organized to act as selling agents, and the factories interested in the movement have contracted their product to the company for a period of five years. All reports to the effect that the Grand Rapids School Furniture Co. has sold its factory to the selling agency are false, as the central company does not propose to engage in the manufacturing business.

The stocks of cheese in all the principal markets of the world on Jan. 1, 1892, as compiled by a prominent New York dealer, were 754,914 boxes of sixty pounds each, compared with 841,064 on Jan. 1, 1891, and 996,889 on Jan. 1, 1890. In view of these light stocks, the price is well maintained, and there will, no doubt,

be further advances before the new supplies are available.

## Gripsack Brigade.

Haven C. Stewart, of Evart, has engaged to travel for J. W. Fales & Co., of Detroit.

Geo. H. McWilliams, for four years city salesman for the Ball-Barnhart-Putman Co., has taken a similar position with the Olney & Judson Grocer Co.

E. C. Mangold, city salesman for C. G. A. Voigt & Co., is spending a week at Washington and Baltimore in the interest of the firm. His trade is being covered in the meantime by C. W. Mangold.

L. W. Atkins, traveling representative for Heavenrich Bros., Detroit, was in town last Saturday. He was confined to his home for three weeks with a combined attack of la grippe and gastritis and still shows the marks of suffering.

"Hub" Baker was seized with an attack of absentmindedness at Reed City last Friday, a repetition of which would probably result in an official enquiry into his sanity. He left a home-bound train to gaze on a yoke of oxen, near the depot, and permitted the train to depart with his grips and overcoat without making any attempt to catch it or hail the conductor and brakeman, either of whom would have gladly pulled the bell rope for him.

Chas. F. McLain, traveling representative for the Ball-Barnhart-Putman Co., died at the Warwick last Tuesday evening and was buried at Tiffin, Ohio, on Saturday. He was ill less than a week, having been taken down with an attack of la grippe, although death ensued as a result of a complication of diseases. Two of the four sisters of the deceased arrived here a few hours after death. The funeral was held at the parlors of the Warwick Friday afternoon under the auspices of the Masonic fraternity, Rev. Dr. Cobb officiating. The remains were accompanied to Tiffin by Robert Hanna and Geo. Williams, where they were interred beside the remains of the father and mother of the deceased. A biographical sketch of the deceased will be given next week.

The traveling man meets with a great many different kinds of people on the railroads, but the most troublesome man to meet is the drunken man who thinks he knows you and sits in the same seat with you. Next to him is the tough man who talks so the whole car can feel and understand how very tough he is. Other claimants for attention are the man who eats bananas when everybody else is hungry; the man who puts his head out of the window and invariably loses his hat; the man who did not take the sleeper because his wife's back hair was so heavy that she preferred sitting up; the man who has a friend in the other end of the car named Tom, who is always calling to Tom to look at something outside; the man who wants you to think he is an experienced traveler, and who gets out on the depot platform at every stop to show himself to the supposedly admiring natives, and last, but not least, the new drummer who wears a handsome traveling cap and an equally handsome smile, and who insists on being a service to all the lone and unprotected females on the car.

St. Louis Shoe and Leather Gazette: One cannot but marvel in looking back over the century that is now in its last decade to note the wonderful growth of

the railway systems and methods of the world. From the day when George Stevenson made the first trial trip of his engine, improvements have been made, and keeping pace with the advancement made in system the rates of travel and transportation have been reduced until to-day, with the best service, we have the lowest rates of travel and freight transportation. This would seem to one unacquainted with the facts to be all that could be desired and highly creditable to the railroad managements, but the truth doesn't bear out the supposition. The railroads have been forced to the position they now occupy by sheer press of circumstances which they could not override. They have made and are making immense profits and can well afford to make their rates even cheaper than at present. Under these conditions it is nothing more than proper and right that their best patrons, manufacturers and wholesalers, should be given special transportation and baggage rates for their traveling men. The army of commercial travelers spend annually enormous sums of money in railroad fares and excess baggage tariff, and are in simple justice entitled to some substantial recognition by railroads in return for the immense patronage given them by the traveling salesmen. Of necessity, traveling men are required to carry more baggage than the casual tourist, but, on the other hand, the drummers are regular and generous patrons and should be granted the privilege of carrying more baggage free than the occasional traveler. Interchangeable mileage tickets, too, should be issued to them as a matter of convenience. It costs the roads nothing, necessarily, and is a change from old and time-worn methods which must come before long, and we sincerely hope the boys will keep up agitation on the subject until the result desired is obtained, and it certainly looks at present as if they were in it to stay.

## Resolutions of Respect.

The Grand Rapids Traveling Men's Association has adopted the following resolutions of respect over the death of Chas. F. McLain:

WHEREAS, The hand of death has removed from our midst our honored fellow-member, Mr. Charles F. McLain; and

WHEREAS, The duty which attaches to occasions like the present, of paying a proper tribute of respect to the memory of a deceased friend, is rendered especially appropriate now by the fact that Mr. McLain was interested in the welfare of this Association from its organization, and because of the admirable traits of character which made, in many ways, his life an example; therefore be it

Resolved, As an expression of the sense of the Grand Rapids Traveling Men's Association, that, by the death of Mr. McLain, there has passed away one who acted well his part in every relation of life—one who was useful as a citizen, upright as a traveling man, sincere as a friend and devoted as a brother.

Resolved, That we tender our sympathy to the family of our departed friend in the loss they have sustained.

## The Sugar Market.

Sugar is a little lower. Corn syrup has declined 1c per gallon. Dried currants are 1/4c lower. Green peas are 25c higher. The manufacturers of package coffee have changed the basis of price on their product, figuring fractions of a cent by tenths.

Use Tradesman or Superior Coupons.

## Playing Cards

WE ARE HEADQUARTERS

SEND FOR PRICE LIST.

Daniel Lynch,

19 S. Ionia St., Grand Rapids.

## Great Feat!

He has great feet, but they are nothing like the great feet that WADHAM'S GRAPHITE AXLE GREASE can be relied upon to perform every time. To try it once is to become an ardent advocate of it. To praise it too highly is impossible.



See What is Said of It.

APRIL 25th, 1881.

Wadhams Oil & Grease Co., Milwaukee.  
Dear Sirs—For the past year I have been using your Graphite Axle Grease and have found it will do better work than any other grease in the market.  
Yours truly,  
PHILLIP SCHARETT, Barn Foreman,  
Jos. Schlitz Brewing Co., Milwaukee, Wis.

## Wagon Jack Free!

We are sending to every dealer who handles "GRAPHITE AXLE GREASE," one Daisy Wagon Jack, worth \$1, to be given to the holder of the printed order contained in one of the 1-lb. boxes in each case of one-third gross, on presentation of said order to your dealer, FREE of charge.

For sale by all Grocers, Hardware Dealers, Harness Dealers and by the Manufacturers.

Wadhams Oil &amp; Grease Co.,

Milwaukee, Wis. and Seattle, Wash.

Geo. H. Reeder &amp; Co.,

JOBBERS OF

BOOTS &amp; SHOES

Felt Boots and Alaska Socks.

State Agents for



158 &amp; 160 Fulton St., Grand Rapids.



## BLEAK HOUSE.

Written for THE TRADESMAN.

Not the "Bleak House" on the other side of the briny deep, made immortal by dear old Dickens, but a *bona fide* concern existing right here in this enterprising city of Grand Rapids.

Did you ever notice a rather small red brick building on the corner of Lagrave and Fulton streets, with pigeonhole windows, through which you have caught glimpses of striped stick candy and lamp chimneys, as you passed by in the street cars, an impression being left on your mind that somebody kept a grocery store there? Did you ever step inside to ascertain the fact that somebody did really keep a grocery store there? No? Well, do you know of anyone who ever did? Have you not often wondered how it was that any sane person could afford to hold down such a valuable piece of property for the purpose of doing the stick candy and gum business indicated by the window display?

You may have passed this old landmark daily for the past ten, twenty or thirty years; if so, you have witnessed wonderful changes in the Grand River Valley where the city now stands. You have seen great blocks go up where the Indian used to sit in his canoe and spear muskrats. You have seen immense public buildings erected on the spot where once grew the cat-tail, and where the melodious bullfrog held forth. You have seen hill and valley so blend that a newcomer could not tell what was nature's original condition of things; in fact, you have seen nations disappear from off the face of the earth and new ones spring up and take their places. You have seen new diseases spring into existence which, bidding defiance to the physician's skill, have played sad havoc with the human race. You have lived through a period of time which has produced more mighty revolutions, more startling changes and more wonderful inventions than any other like period of time in the world's history; but never have you seen one iota of change come to the little red brick store on the corner. Fathers have given place to sons, and the sons have become wrinkled and gray, but the same little old candy jars and flyspecked lamp chimneys may be seen to-day, as of yore, in those old-fashioned windows.

Many times has the writer wondered what the contents of this old curiosity shop were like; so the other day he stepped inside to investigate. It was plain to be seen that the curio collector had never invaded the place, for the accumulation had the appearance of having been undisturbed for ages. The manager and sole owner of this mercantile museum, Oliver Bleak, Esq., came to Grand Rapids in 1856. Securing the corner property where stands the aforesaid red brick structure, he started the business which has continued to exist in an innocuous desuetudish fashion ever since. Further information could not be extracted from the phlegmatic Mr. Bleak, for he seemed to look upon newspaper men as emissaries of the Evil One, sent from the infernal regions on some diabolical errand. In answer to the writer's first question, Mr. Bleak impatiently exclaimed:

"I tell you noddings! Efferybody knows me, *unt I mint my own peesness*. Dot vas all ridt—I tole you noddings."

"I suppose, Mr. Bleak, that there were very few stores in Grand Rapids when you started this business."

"Oh, vel, dot vas all ridt—I tole you noddings."

"I suppose, Mr. Bleak, that you are the only merchant in the city to-day who was engaged in the mercantile business in 1856."

"Oh, vel, neffer mint. Dey vas all tet long ago; but it makes no madder—I tole you I tole you noddings!"

"You have a valuable piece of property here, Mr. Bleak. I suppose you have been offered fabulous prices for it."

"Oh, vel. Ha, ha, ha! Why you ask? I tole you I tole you noddings. I don't vish to sell oud. Dot vas all ridt. Go talk to Mr. Hart; he vas here von year before I vas gome."

"But I do not wish to see Mr. Hart. My paper is concerned with mercantile interests, Mr. Bleak, and, as you are the oldest merchant in the city, no doubt you could give me some pointers which would be of interest to our readers."

"I vood zooner bay you money to zay noddings apoud me. Efferybody knows me, unt dot vas all ridt. Ha, ha, ha! Dot vas all ridt, anyvay. I bay daxex for a plank roat in 1856 vich passed my toor here on Fulton street, unt—no use talking—I tole you noddings funder."

At this stage of the interview—if interview it could be called—a little boy came in to purchase a stick of peppermint candy, and Mr. Bleak became alarmingly noncommunicative, at once setting about brushing the dust off his aggregation of antiquities. Some of the articles of vertu have been dusted so many times during the past thirty odd years that they are worn threadbare. Whether this daily dusting performance is prompted by a natural leaning toward the finical, or merely to get the daily physical exercise which is made necessary by his rugged constitution, the writer has no means of ascertaining; the sporting of an elegant pair of earrings, however, would indicate that the former supposition was the correct one.

If there be a reader of THE TRADESMAN much given to the study of archaeology, a visit to the little brick store would materially aid him in his researches. If there be a young merchant who would care to acquaint himself with the kind of tubs, pails, brooms, baskets, mops, sieves, dustpans, mouse traps and divers things which his grandmother used in her day, he should, by all means, drop into this melancholy sanctum. If any live, modern grocerman would like to know how a grocery store was equipped forty years ago, let him visit this imperturbable old merchant. He has forgotten the great fact that "the world do move," and that it has been continuously moving during the thirty-six years which have elapsed since he sat down on this corner. He does not seem to realize the fact that it has moved away from him during this time, that a new generation has grown up in perfect ignorance of "Bleak House," and has built a prosperous city all around him; and he still labors under the delusion that "Efferybody knows him, unt he vill tole you noddings."

RADIX.

## Notice to Stockholders.

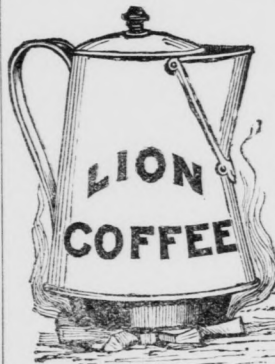
The annual meeting of the stockholders of the Grand Rapids & Indiana Railroad Company will be held at the General Office, in the City of Grand Rapids, Michigan, on Wednesday, March 2d, 1892, at 1 o'clock p. m., for the election of, thirteen directors to serve for the ensuing year and for the transaction of such other business as may be presented at the meeting.

J. H. P. HUGHART, Sec'y.

Use Tradesman Coupon Books.

Important  
to the merchant

Is the Fact that the

WOOLSON SPICE CO.  
COFFEES

So Nearly Meet the Wants of the Consumer.

LION COFFEE, - - O. D. JAVA,  
- STANDARD MARACAIBO -

Coffees of every description are roasted by the Woolson Spice Co., of Toledo, O., who are veterans in that business and invite a trial of the above named grades. All are guaranteed to please. Lion Coffee is composed of Mocha, Java and Rio, sold only in 1-lb. packages, with a picture card in every package. Write your jobber for prices, or address

L. WINTERNITZ,  
RESIDENT AGENT,

106 Kent St.

Grand Rapids.

For Bakings of All Kinds Use

Fleischmann &amp; Co.'s

Unrivalled Compressed Yeast.

SUPPLIED  
FRESH DAILY  
To Grocers Everywhere.Special attention is invited to our  
YELLOW LABEL  
which is affixed to every cake  
of our Yeast, and which serves  
TO DISTINGUISH  
Our Goods from worthless Imitations.SEEDS  
—AND—  
GRAIN

MENTION THIS PAPER.

W. H. MOREHOUSE & CO.  
WHOLESALE DEALERS INGrain, Clover and Timothy, Hungarian, White  
Clover, Red Top, Millet, Alfalfa or Lucerne,  
Blue Grass, Orchard Grass, Lawn Grass,  
Popcorn, Etc.

Choice Clover &amp; Timothy Seeds a Specialty

Orders for purchase or sale of Seeds for future delivery  
promptly attended to. Correspondence solicited.Warehouses—325-327 Erie St. } TOLEDO, O.  
Office—46 Produce Exchange, }

**Drugs & Medicines.****State Board of Pharmacy.**

One Year—Jacob Jenson, Muskegon.  
Two Years—James Vernor, Detroit.  
Three Years—Ottmar Eberbach, Ann Arbor.  
Four Years—George Gundrum, Ionia.  
Five Years—C. A. Bugbee, Cheboygan.  
President—Jacob Jenson, Muskegon.  
Secretary—Jas. Vernor, Detroit.  
Treasurer—Geo. Gundrum, Ionia.  
Next meeting—At Bay City, Jan. 13 and 14, 1892.

**Michigan State Pharmaceutical Ass'n.**

President—H. G. Coleman, Kalamazoo.  
Vice-Presidents—S. E. Parkill, Owosso; L. Pauley, St. Ignace; A. S. Parker, Detroit.  
Secretary—Mr. Parsons, Detroit.  
Treasurer—Wm. Dupont, Detroit.  
Executive Committee—E. J. Wurzburg, Grand Rapids; Frank Inglis and G. W. Stringer, Detroit; C. E. Webb, Jackson.  
Next place of meeting—Grand Rapids, Aug. 2, 3 and 4.  
Local Secretary—John D. Muir.

**Grand Rapids Pharmaceutical Society.**

President, W. R. Jewett, Secretary, Frank H. Escott.  
Regular Meetings—First Wednesday evening of March, June, September and December.

**Grand Rapids Drug Clerks' Association.**

President, F. D. Kipp; Secretary, W. C. Smith.

**Detroit Pharmaceutical Society.**

President, F. Rohnert; Secretary, J. P. Rheinfrank.

**Muskegon Drug Clerks' Association.**

President, N. Miller; Secretary, A. T. Wheeler.

**LIFE INSURANCE PROFITS.**

It is highly satisfactory that the official examination of the affairs of the New York Life Insurance company has resulted in the demonstration of the company's abundant solvency, notwithstanding the criminal mismanagement of its officers. The immense sums they have lost in unlucky real estate and other speculations, and by unfaithful agents, or have squandered in extravagant commissions and in the publication of costly books to no purpose but to gratify personal vanity, have not sufficed to exhaust the revenue they have received from premiums and from the income of their good investments. Personally, I have no interest in life insurance, either as a policy holder or otherwise, and, beyond the facts furnished by the report of the State Insurance Department, I have no knowledge of the merits of the controversy which has been going on for the past six or seven months in regard to the New York Life Insurance Company. When I was a younger man, I was often beset by life insurance agents to take out policies on my life, but as often I refused. No one was dependent on me for whom I was under obligation to make provision in case of my death, and to the suggestion that, as a method of investing money, the payment of premiums was more profitable than any other available to men of small means, I invariably answered, first, that, like the Westerner, I did not care to play a game where I had to die to win, and, second, that the little money I saved out of my salary I preferred to put into a savings bank, where I could draw upon it for any sum I needed at any moment that I required it. As things have turned out, I made a wise decision. I have lived long enough to accumulate on my own system far more than I could have got from the most generous life policy, and, now, what money I have is my own, to do with as I please, without having either to leave it to my relatives or to accept whatever sum in cash the company might choose to allow me on my policy. None the less do I recognize the advantages of life insurance in the case of men with wives and children dependent on their earnings for support, and liable to great suffering if their bread winners should suddenly be taken away. Young men, especially just starting in business or in professions, are almost criminal if they neglect so obvious a duty as that of providing by this means against the calamity of their death before they have succeeded in laying by a sufficient fortune for their fam-

ilies. If, now, after having stinted themselves for the sake of paying life insurance premiums, they should find, by the insolvency of a prominent insurance company, that their privations may possibly have been to no purpose, it would be a great discouragement to their continuing the effort.

Still the question suggests itself to me as it doubtless has suggested itself to many of my readers: How large must be the profits of insuring lives when the New York Life Insurance Company can snuffer the enormous losses which Superintendent Pierce finds they have suffered, and yet show a still more enormous surplus? One of the losses reported by the Superintendent is \$530,000 on Holbrook Hall, another of \$284,000 on the Plaza Hotel, another of at least \$4,000,000, possibly \$600,000,000, on real estate in Paris, and upward of \$1,500,000 by defaulting agents, besides many comparatively unimportant but still considerable sums wasted in various ways. In spite of all this, the same officer finds that the company has a surplus of available assets and property exceeding its present liabilities of nearly \$15,000,000! Now, if this is the result of a life insurance business managed as extravagantly as that of the New York Life Insurance Company has been, what must be the surplus income of the other great insurance companies which have to bear no such depletion?

The consideration of this point recalls to my mind one of the arguments which used very much to strengthen my resolution not to insure my life in the days when I was exposed to the solicitations of agents. I had learned—and, indeed, some of the agents were frank enough to acknowledge it—that the commissions paid to these gentlemen were far greater than any that were paid for similar services in any other business. Not only did they get something like one-half of the first year's premium on each new policy they obtained, but they were allowed a further percentage upon every succeeding annual premium on the same policy as long as it was kept alive. One of the stories I heard, but which I never was able to verify, was that the son of one very successful former life insurance agent was living in affluence upon the commissions he drew from the numerous policies which his father in his lifetime had secured for various companies, and which had not yet expired or lapsed. On studying into the problem how the companies could stand this enormous tax and yet thrive, I came to the conclusion that it was because of an underlying fallacy in their system of fixing premiums which was not visible to a careless observer.

Life insurance, like fire insurance and marine insurance, is based upon the principle of averages—though I am sorry to say that for the past few years fire insurance has been conducted in defiance of that principle, and, indeed, of every other principle conducive to success, with the result that most of the sound companies are going into liquidation and the others are on the high road to insolvency. It has been ascertained by observation that, taking one year with another, just so many people in a hundred die at such and such ages, just as in a series of years just so much property is destroyed by fire or lost by shipwreck. It is a pure problem of arithmetic, therefore, to compute how much money any one man must pay for insuring a certain amount upon

his life in order that the aggregate sums paid by him and others like him shall be sufficient to meet the sums required to meet the payments upon deaths, just as it is a similar problem to compute what premiums on the average will cover the risk of the destruction of property by fire or by shipwreck. In the case of life insurance, which is usually not for a fixed period, like fire and marine insurance, but for the indeterminate period of life, conditioned upon the continuance of annual premium payments, there is the further problem of the amount likely to be obtained by investing the surplus of premiums received over losses paid in interest or dividend-bearing securities. Evidently, if there is any surplus at all, it rolls up by being productively invested, and the rapidity of its increase varies with the amount of income derived from it.

The fallacy to which I have reference is that as a rule, life insurance companies assume too high an average of deaths and too low an average of revenue from investments. Undoubtedly, their tables of mortality are as correct as they can be made, and are based upon the most thorough investigation possible. Only, those tables are for all sorts of lives, good, bad and indifferent, whereas in practice a life insurance company picks its lives by subjecting every applicant for insurance to a severe physical examination by its medical adviser, and by rejecting everyone that he pronounces not perfectly healthy. It is as if a marine insurance company should underwrite all vessels and no others at a rate of premium fairly enough applicable to every sort of vessel that floats, or as if a fire insurance company should accept risks only upon fireproof office buildings, and those at a rate required to cover losses on manufactories, dry goods warehouses and theatres. On top of this the life insurance companies, after assuming that they can get on an average only say 4 per cent. per annum from their investments, proceed to place them where they yield not less than 5 per cent., if not 6, 7, and even 10 per cent. No wonder then that the New York Life Insurance Company comes out safe and sound after all its losses, and that, in common with the other great life insurance companies, it has accumulated over a hundred millions of dollars of assets, and has built a costly office building, after paying the whole of the first year's premiums on each new policy to the agent who brings it in, and allowing him a large slice of all succeeding premiums on the same policy!

The conclusion that legitimately follows from these facts is that life insurance costs insurers far more than is absolutely necessary to meet losses by death. Nevertheless, it must be acknowledged that the error is on the right side. It furnishes what engineers would call an abundant factor of safety for policy holders, and enables the companies to maintain perfect solvency under almost any circumstances. The first and foremost requisite of insurance is that it should insure, and when a man begins the payment of a series of premiums

which are to go on as long as he lives, the question whether they are a little larger or a little smaller is unimportant compared with that of whether, after he paid them, he can confidently reckon upon the collection by his widow or his children of the amount of the policy. In the case of the New York Life Insurance Company, for instance, if the premiums paid by its customers had been more accurately adjusted to the legitimate requirements of its business the company would probably be insolvent, whereas it is now in a condition to pay all claims made against it and millions of dollars besides. This, as I said at the outset, is highly satisfactory, not only to those who are immediately interested, but to all who, like me, believe in life insurance as a precaution against untimely death.

MATTHEW MARSHALL.

**The Drug Market.**

Quinine is firm for foreign. There is no advance, as yet, of domestic, but one is looked for soon. Opium is easy. Morphine is unchanged.

Port Huron—W. F. Haskell, grocer, has sold out his business.

**CHAS. A. COYE,**

MANUFACTURER OF

**Awnings & Tents**

Horse and Wagon Covers,

JOBBER OF

**Hammocks and Cotton Ducks.**

SEND FOR PRICE LIST.

11 Pearl St., Grand Rapids, Mich.

**ENGRAVING**

It pays to illustrate your business. Portraits, Cuts of Business Blocks, Hotels, Factories, Machinery, etc., made to order from photographs.

**THE TRADESMAN COMPANY,**  
Grand Rapids, Mich.

*Start Right*

THIS IS WHAT EVERY SUCCESSFUL PERSON MUST DO. IT IS THE CONDITION OF CONDITIONS.

The Industrial School of Business furnishes something superior to the ordinary course in book keeping, short-hand and type-writing, penmanship, English and business correspondence. Write for a copy of Useful Education, and see why this school is worth your special consideration. Address,

**W. N. FERRIS,**  
Big Rapids, Mich.

**CINSENC ROOT.**

We pay the highest price for it. Address

**PECK BROS.,** Wholesale Druggists  
GRAND RAPIDS.

**Get What You Ask For!**

**--HINKLEY'S BONE LINIMENT--**

FOR THIRTY-FOUR YEARS THE FAVORITE.

Enclosed in White Wrappers and made by D. F. FOSTER, Saginaw, Mich.



## Wholesale Price Current.

Advanced—Ergot. Declined—Alcohol and quicksilver.

ACIDUM.		TINCTURES.	
Aceticum	8 1/2 10	Aconitum Napellis R	60
Benzolcum German	50 60	Aloes	50
Boric	30 30	" and myrrh.	60
Carbolicum	22 30	Arnica	50
Citricum	48 53	Asafetida	0
Hydrochlor	3 1/2 5	Atropine Belladonna	60
Nitricum	10 12	Benzoin	60
Oxalicum	10 12	" Co.	50
Phosphoricum dil.	20 20	Sanguinaria	50
Salicylicum	1 30 1/2 70	Barosma	50
Sulphuricum	1 1/2 5	Cantharides	50
Tannicum	1 40 1/2 60	Capicum	50
Tartaricum	3 3/2 40	Ca damon	75
AMMONIA.		" Co.	75
Aqua, 16 deg.	3 1/2 5	Castor	1 00
" 20 deg.	5 1/2 6	Catechu	50
Carbonas	12 14	Cinchona	50
Chloridum	12 14	" Co.	50
ANILINE.		Columba	50
Black	2 00 1/2 25	Conium	50
Brown	80 100	Cuba	50
Red	45 50	Digitalis	50
Yellow	2 50 1/2 30	Ergot	50
BACCÆ.		Gentian	50
Cubæe (po. 90)	90 110	" Co.	50
Juniperus	8 10	Gualica	50
Xanthoxylum	25 30	" ammon	50
BALSAMUM.		Zingiber	50
Copaiba	50 55	Hyoscyamus	50
Peru	61 30	Iodine	75
Terabin, Canada	35 40	" Colorless	75
Tolutan	35 50	Ferr Chloridum	35
CORTEX.		Kino	50
Ables, Canadian	18	Lobelia	50
Cassia	11	Myrrh	50
Cinchona Flava	30	Nux Vomica	50
Euonymus atropurp.	30	Opil	85
Myrica Cerifera, po.	20	" Camphorated	50
Prunus Virgini.	12	" Deodor.	2 00
Quillaja, grd.	14	Aurant Cortex	50
Sassafras	14	Quassia	50
Ulmus Po (Ground 12)	10	Rhatany	50
EXTRACTUM.		Rheal	50
Glycyrrhiza Glabra	24 25	Cassia Acutifol.	50
" po.	33 35	" Co.	50
Haematox, 15 lb. box	11 1/2 12	Serpentaria	50
" 15	13 14	Stromonium	60
" 18	14 15	Tolutan	60
" 24	16 17	Valerian	50
FERRUM.		Veratrum Veride	50
Carbonate Precip.	15	MISCELLANEOUS.	
Citrate and Quinia	23 50	Ether, Spts Nit, 3 F.	20 25
Citrate Soluble	20	" 4 F.	30 32
Ferrocyanidum Sol.	15	Alumen	24 3
Solui Chloride	14 1/2 2	" 7 ground, (po.	3 4
Sulphate, com'l.	14 1/2 2	Annatto	55 60
" pure.	7	Antimoni, po.	4 5
FLORA.		" et Potass T.	55 60
Arnica	23 25	Antipyrin	1 40
Anthemisi	23 30	Antifebrin	25
Matricaria	25 30	Argenti Nitras, ounce	64
FOLIA.		Arsenicum	5 7
Barosma	20 75	Balm Gilead Bud.	38 40
Cassia Acutifol, Tin-	25 28	Bismuth S. N.	2 10 1/2 30
nivelly	25 30	Calcium Chlor, 15, (1/4)	9
Salvia officinalis, 1/4	12 15	" 1/2, 12	9
and 1/4	8 10	Cantharides Russian,	21 20
Ura Ursi.	8 10	" po.	20
GUMMI.		Capaci Fructus, af.	20 20
Acacia, 1st picked	20	" Bpo.	25
" 2d	20	Caryophyllus, (po. 15)	12 13
" 3d	20	Carmine, No. 40	12 15
" sifted sorts	20	Cera Alba, S. & F.	50 55
" po.	60 80	Cera Flava	38 40
Aloe, Barb. (po. 60)	50 60	Coccus	20
" Cape, (po. 20)	12	Cassia Fructus	22
" Socotri, (po. 60)	20	Centraria	10
Catechu, 15, (1/4, 14 1/4,	16	Cetaceum	10
16)	1	Chloroform	60 63
Ammoniac	55 60	Chloral Hyd Crst.	1 25 1/2 50
Assafetida, (po. 35)	50 55	Chondrus	20 25
Benzoinum	50 55	Cinchonidine, P. & W	16 20
Camphore	50 55	" German 3	12
Euphorbium po	35 40	Corks, list, dis. per	60
Galbanum	23 30	cent	20
Gamboge, po.	72 75	Creasotum	2 50
Guaiaacum, (po. 30)	20	Creta, (bbl. 75)	2
Kino, (po. 25)	20	" prep.	5 1/2 5
Mastic	20 20	" precp.	9 11
Myrrh, (po. 45)	20 40	" Rubra	8
Opil, (po. 3 20)	2 10 1/2 15	Crocus	30 35
Shellac	25 35	Cudbear	24
" bleached	30 35	Cupri Sulph	5 6
Tragacanth	30 35	Dextrine	10 12
HERBA—In ounce packages.		Ether Sulph	68 70
Absinthium	25	Emery, all numbers	2
Eupatorium	20	" po.	6
Lobelia	25	Ergota, (po.) 85	85 90
Majorum	25	Flake White	12 15
Mentha Piperita	23	Galla	2 23
" Vir.	25	Gambier	7 8
Rue	30	Gelatn, Cooper	7 8
Tanacetum, V.	22	" French	40 60
Thymus, V.	25	Glassware flint, 70 and 10	
MAGNESIA.		by box 60 and 10	
Calcined, Pat.	55 60	Glue, Brown	9 15
Carbonate, Pat.	20 22	" White	13 25
Carbonate, K. & M.	20 25	Glycerina	15 40 20
Carbonate, Jennings	35 36	Grana Paradisi	22
OLEUM.		Humulus	25 55
Absinthium	3 50 1/2 40	Hydraag Chlor Mite	90
Amygdalæ, Dulc.	45 75	" Cor	20
Amygdalæ, Amarae	8 00 25 25	" Ox Rubrum	21 10
Anisi	1 80 1/2 10	" Ammoniatl.	21 10
Aurant Cortex	3 50 1/2 75	" Unguentum	45 55
Bergamoti	3 75 1/2 40	Hydrargyrum	70
Cedari	70 80	Ichthyobolla, Am.	1 25 1/2 50
Caryophylli	90 95	Iodine, Resubi.	3 75 35 85
Cedar	35 65	Iodoform	24 70
Chenopodii	21 75	Lupulin	35 40
Cinnamonli	1 20 1/2 25	Lycopodium	40 45
Citronella	2 45	Macis	75 80
Conium Mac.	35 65	Liquor Arsen et Hy	27
Copaiba	1 10 1/2 20	drag Iod.	20 27
		Liquor Potass Arsenitis	10 12
		Magnesia Sulph (bbl	20 3
		" 1 1/4	20 3
		Mannia, S. F.	38 40

HAZELTINE  
& PERKINS  
DRUG CO.

Importers and Jobbers of

## DRUGS

CHEMICALS AND

## PATENT MEDICINES.

DEALERS IN

## Paints, Oils and Varnishes.

Sole Agents for the Celebrated

## SWISS VILLA PREPARED PAINTS.

## Full Line of Staple Druggists' Sundries.

We are Sole Proprietors of

## Weatherly's Michigan Catarrh Remedy.

We have in Stock and Offer a Full Line of

WHISKIES, BRANDIES,  
GINS, WINES, RUMS.We sell Liquors for Medicinal Purposes only.  
We give our Personal Attention to Mail Orders and Guarantee Satisfaction.  
All orders are Shipped and Invoiced the same day we receive them. Send in a  
trial order.Hazeltime & Perkins Drug Co.,  
GRAND RAPIDS, MICH

## Grocery Price Current.

The quotations given below are such as are ordinarily offered buyers who pay promptly and buy in full packages.

APPLE BUTTER		Blackberries.		COFFEE.	
40 lb. pails	5	B. & W.	90	GREEN.	Rio.
20 lb. pails	5 1/2	Cherries.		Fair.	16
Mason's, 10, 20 or 30 lbs.	6	Red	1 30	Good.	17
5 lb.	7	Pitted Hamburg	1 75	Prime	18
AXLE GREASE.		White	1 60	Golden	20
Graphite.		Erie	1 30	Peaberry	20
1/2 gr. cases, per gr.	88 50	Damsons, Egg Plums and Green		Santos.	
1 1/2 lb. pails, per doz	7 50	Gages.	@ 1 25	Fair.	16
25 lb.	12 00	Gooseberries.		Good.	17
100 lb. kegs, per lb.	4	Common	1 10	Prime	18
250 lb. 1/2 bbls., per lb.	3 1/2	Peaches.		Peaberry	20
400 lb. bbls., per lb.	3 1/2	Pie	90 @ 1 00	Mexican and Guatemala.	
Badger.		Maxwell	1 50	Fair.	20
gr. cases, per gr.	86 50	Shepard's	1 30	Good.	21
1/2 lb. pails, per doz.	7 00	California.	@ 2 25	Fancy	23
1 lb.	10 50	Pears.		Maracaibo.	
00 lb. kegs, per lb.	3 1/2	Domestic	1 20	Prime	19
50 lb. 1/2 bbls., per lb.	3 1/2	Riverside.	2 00	Milled	20
400 lb. bbls., per lb.	3	Pineapples.		JAVA.	
BAKING POWDER.		Common	1 30	Interior	25
Acme, 1/2 lb. cans, 3 doz	45	Johnson's sliced	2 50	Private Growth	27
1/2 lb. " 2 "	85	" grated	2 75	Mandehling	28
1 lb. " 1 "	1 00	Quinces.		Mocha.	
" bulk	10	Common	1 10	Imitation	23
Telfer's, 1/2 lb. cans, doz.	45	Raspberries.		Arabian	26
1/2 lb. " 1 "	85	Red	1 30	ROASTED.	
1 lb. " 1 "	1 50	Black Hamburg	1 50	To ascertain cost of roasted	
Arctic, 1/2 lb. cans	60	Erie, black	1 40	coffee, add 1/2 c. per lb. for roasting	
1/2 lb. " 1 "	1 20	Lawrence	1	and 15 per cent. for shrinkage.	
1 lb. " 1 "	2 00	Hamburg	2 25	PACKAGE.	
5 lb. " 1 "	9 60	Erie	1 65	Arbuckle's Ariosa	19 3
Red Star, 1/2 lb. cans	40	Whortleberries.		McLaughlin's XXXX	19 3
1/2 lb. " 1 "	80	Common	1 40	Lion, 60 or 100 lb. case	19 3
1 lb. " 1 "	1 50	F. & W.	1 25	Cabinets	
BATH BRICK.		Blueberries	1 30	containing	
2 dozen in case.		MEATS.		130 1 pound	
English	90	Corned beef, Libby's	1 80	packages	
Bristol	70	Roast beef, Armour's	1 75	(similar to	
Domestic	60	Potted ham, 1/2 lb.	1 50	accompany	
BLUING.		" 1/2 lb.	1 00	illustration	
Arctic, 4 oz. ovals	4 00	" tongue, 1/2 lb.	1 10	sold at	
" 8 oz "	7 00	" chicken, 1/2 lb.	95	case price,	
" pints, round	10 50	VEGETABLES.		with an ad-	
" No. 2, sifting box	2 75	Beans.		ditional	
" No. 3 "	4 00	Hamburg stringless	1 25	charge of	
" No. 5 "	8 00	" French style	1 25	90 cents for	
1 oz ball	4 50	" Limas	1 40	cabinet.	
BROOMS.		Lima, green	1 30	EXTRACT.	
No. 2 Hurl	2 00	" soaked	90	Valley City	75
No. 1 "	2 25	Lewis Boston Baked	1 35	Felix	1 15
No. 2 Carpet	2 50	Bay State Baked	1 35	Hummel's, foil	1 50
No. 1 "	2 75	World's Fair	1 35	" tin	2 50
Parlor Gem	3 00	Corn.		CHICORY.	
Common Whisk	1 00	Hamburg	1 25	Bulk	4 1/2
Fancy	1 20	Livingston	1 00	Red	7
Mill	3 25	Purity	1 10	CLOTHES LINES.	
Warehouse	3 00	Honey Dew	1 10	Cotton, 40 ft. per doz.	1 25
BRUSHES.		Peas		" 50 ft. "	1 40
Stave, No. 1	1 25	Hamburg marrofat	1 35	" 60 ft. "	1 60
" 10 "	1 50	early June	1 50	" 70 ft. "	1 75
" 15 "	1 75	Champion Eng.	1 50	" 80 ft. "	1 90
Rice Root Scrub, 2 row	85	Hamburg petit pois	1 75	Jute	60 ft. " 90
Rice Root Scrub, 3 row	1 25	" fancy sifted	1 90	" 72 ft. "	1 00
Palmetto, goose	1 50	Soaked	65	CONDENSED MILK.	
BUCKWHEAT FLOUR.		Harris standard	75	4 doz. in case.	
Rising Sun	5 00	Van Camp's Marrofat	1 10	Eagle	7 40
York State	5 00	Early June	1 30	Crown	6 25
Self Rising, case	5 00	Archer's Early Blossom	1 35	Genuine Swiss	8 00
CANDLES.		French	1 80	American Swiss	7 00
Hotel, 40 lb. boxes	9	Mushrooms.	17 @ 18	COUPON BOOKS.	
Star, 40 "	9	Pumpkin.	90		
Paraffine	10 1/2	Squash.	1 30		
Wicking	25	Succotash.	1 40	<b>"Tradesman."</b>	
CANNED GOODS.		Excelsior	1 00	\$1, per hundred	2 00
FISH.		Eclipse	1 60	\$2, " "	2 50
Clams.		Hamburg	1 30	\$3, " "	3 00
Little Neck, 1 lb.	1 10	Gallon	2 55	\$5, " "	3 00
" 2 lb.	1 90	CHOCOLATE-BAKER'S.		\$10, " "	4 00
Clam Chowder.		German Sweet	32	\$20, " "	5 00
Standard, 3 lb.	2 30	Premium	35	<b>"Superior."</b>	
Cove Oysters.		Pure	38	\$1, per hundred	2 50
Standard, 1 lb.	1 60	Breakfast Cocoa	40	\$2, " "	3 00
" 2 lb.	2 00	CHEESE.		\$3, " "	3 00
Lobsters.		Amboy	@ 13	\$5, " "	4 00
Star, 1 lb.	2 45	Herkimer	@ 13	\$10, " "	5 00
" 2 lb.	3 45	Riverside	@ 13	\$20, " "	6 00
Picnic, 1 lb.	2 00	Allegan	@ 12	<b>"Universal."</b>	
" 2 lb.	3 00	Skim	@ 10	\$1, per hundred	\$3 00
Mackerel.		Edam	@ 10 00	\$2, " "	3 50
Standard, 1 lb.	1 20	Limburger	@ 10	\$3, " "	4 00
" 2 lb.	2 00	Roquefort	@ 25	\$5, " "	4 00
Mustard, 3 lb.	3 00	Sap Sago	@ 22	\$10, " "	5 00
Tomato Sauce, 3 lb.	3 00	Schweitzer, imported	@ 25	\$20, " "	6 00
Soused, 3 lb.	3 00	" domestic	@ 13	<b>Above prices on coupon books</b>	
Salmon.		CATSUP.		<b>are subject to the following</b>	
Columbia River, flat	1 90	Half pint, common	80	<b>quantity discounts:</b>	
Alaska, 1 lb.	1 45	Pint	1 00	200 or over	5 per cent.
" 2 lb.	2 10	Quart	1 50	500 "	10 "
Sardines.		Half pint, fancy	1 25	1000 "	20 "
American 1/2 lb.	4 @ 5	Pint	2 00	<b>COUPON PASS BOOKS.</b>	
1/2 lb. " 1/2 "	6 @ 7	Quart	3 00		
Imported 1/2 lb.	11 @ 12	CLOTHES PINS.		<b>"Universal."</b>	
1/2 lb. " 1/2 "	13 @ 14	5 gross boxes	40	\$1, per hundred	\$3 00
Mustard 1/2 lb.	@ 8	COCOA SHELLS.		\$2, " "	3 50
Trout.		35 lb. bags	@ 3	\$3, " "	4 00
Brook, 3 lb.	50	Less quantity	@ 3 1/2	\$5, " "	4 00
FRUITS.		Pound packages	6 1/2 @ 7	\$10, " "	5 00
York State, gallons	2 50	COUPON PASS BOOKS.		\$20, " "	6 00
Hamburg,	2 50	Can be made to represent any		denomination from \$10 down	
Apricots.		COUPON PASS BOOKS.			
Live oak	2 25	Can be made to represent any			
Santa Cruz	2 00	denomination from \$10 down			
Lusk's	2 50				
Overland	1 90				

20 books	1 00
50 "	2 00
100 "	3 00
250 "	6 25
500 "	10 00
1000 "	17 50

<b>CHACKERS.</b>	
<b>Butter.</b>	
Seymour XXX	6
Seymour XXX, cartoon	6 1/2
Family XXX	6
Family XXX, cartoon	6 1/2
Salted XXX	6
Salted XXX, cartoon	6 1/2
Kenosha	7 1/2
Boston	8
Butter biscuit	6 1/2

<b>Soda.</b>	
Soda, XXX	6
Soda, City	7 1/2
Soda, Duchess	8 1/2
Crystal Wafer	10
Reception Flakes	10
<b>Oyster.</b>	
S. Oyster XXX	5 1/2
City Oyster XXX	5 1/2
Shell Oyster	6
<b>CREAM TARTAR.</b>	
Strictly pure	30
Telfer's Absolute	35
Grocers'	10 @ 15

## DRIED FRUITS.

<b>Domestic.</b>	
<b>APPLES.</b>	
Sundried, sliced in bbls.	5
" quartered "	5
Evaporated, 50 lb. boxes	@ 7
<b>APRICOTS.</b>	
California in bags	8 1/2
Evaporated in boxes	8 1/2
<b>BLACKBERRIES.</b>	
In boxes	4 1/2

<b>NECTARINES.</b>	
70 lb. bags	7 1/2
25 lb. boxes	9 @ 9 1/2
<b>PEACHES.</b>	
Peel'd, in boxes	12
Cal. evap.	8
" in bags	7 @ 8 1/2
<b>PEARS.</b>	
California in bags	@ 7

<b>PITTED CHERRIES.</b>	
Barrels	11
50 lb. boxes	11 1/2
" 5 lb. "	12
<b>PRUNELLES.</b>	
30 lb. boxes	12 1/2
<b>RASPBERRIES.</b>	
In barrels	17
50 lb. boxes	17 1/2
25 lb. "	18

<b>Foreign.</b>	
<b>CURRENTS.</b>	
Patras, in barrels	@ 4
" in 1/2 bbls	@ 4 1/2
" in less quantity	@ 4 1/2
<b>PEEL.</b>	
Citron, Leghorn, 25 lb. boxes	21
Lemon " 25 " "	11
Orange " 25 " "	11

<b>RAISINS.</b>	
<b>Domestic.</b>	
London layers, 2 crown	1 40
" 3 " "	1 65
" fancy	1 85
Loose Muscates, boxes	1 25
" 70 lb. bags	@ 5 1/2
<b>Foreign.</b>	
Ondura, 29 lb. boxes	7 1/2 @ 7 1/2
Sultana, 20 " "	11 @ 12
Valencia, 20 " "	6 1/2 @ 6 1/2

<b>PRUNES.</b>	
Bosnia	@
California, 90x100 25 lb. bxs.	9
" 80x90 "	9 1/2
" 70x80 "	9 1/2
" 60x70 "	9 1/2
Turkey	6

<b>ENVELOPES.</b>	
<b>XX rag, white.</b>	
No. 1, 6 1/2	\$1 75
No. 2, 6 1/2	1 60
No. 1, 6	1 65
No. 2, 6	1 50
<b>XX wood, white.</b>	
No. 1, 6 1/2	1 35
No. 2, 6 1/2	1 25
<b>Manilla, white.</b>	
6 1/2	1 00
6	95
<b>Coin.</b>	
Mill No. 4	1 00

<b>FARINACEOUS GOODS.</b>	
<b>Farina.</b>	
100 lb. kegs.	4
<b>Hominy.</b>	
Barrels	3 75
Grits	4 25
<b>Lima Beans.</b>	
Dried	4
<b>Maccaroni and Vermicelli.</b>	
Domestic, 12 lb. box	55
Imported	10 @ 11 1/2
<b>Pearl Barley.</b>	
Kegs	3 @ 4
<b>Peas.</b>	
Green, bu.	1 50
Split, bbl.	5 00
<b>Sago.</b>	
German	4 1/2
East India	5 1/2
<b>Wheat.</b>	
Cracked	6

## FISH-Salt.

<b>Bloaters.</b>	
Yarmouth	1 10
<b>Cod.</b>	
Pollock	3 1/2
Whole, Grand Bank	6 @ 6 1/2
Boneless, bricks	7 1/2 @ 8
Boneless, strips	7 1/2 @ 8
<b>Halibut.</b>	
Smoked	12
<b>Herring.</b>	
Scaled	20
Holland, bbls.	10 50
" kegs	75
Round shore, 1/2 bbl.	3 00
" 1/2 bbl.	1 50

<b>Mackerel.</b>	
No. 1, 1/2 bbls, 90 lbs.	11 00
No. 1, kits, 10 lbs.	1 25
Family, 1/2 bbls, 100 lbs.	5 50
" kits, 10 lbs.	75
<b>Sardines.</b>	
Russian, kegs	45
<b>Trout.</b>	
No. 1, 1/2 bbls, 100 lbs.	6 50
No. 1, kits, 10 lbs.	90
<b>Whitefish.</b>	
No. 1, 1/2 bbls, 100 lbs.	8 00
No. 1, kits, 10 lbs.	1 10
Family, 1/2 bbls, 100 lbs.	3 50
" kits 10 lbs.	50

<b>FLAVORING EXTRACTS.</b>	
<b>Jennings' D. C.</b>	
<b>Lemon, Vanilla</b>	



SOAP.		TEAS.		Smoking.		Smoked White.		DEERSKINS—Per pound		PAPER & WOODENWARE	
LAUNDRY.		JAPAN—Regular.								PAPER.	
Thompson & Chute Brands.		Fair	@17	Boss.	12 1/2	Bloater, per box.	@ 8	Thin and green	10	Straw	
Silver, 100 12 oz.	\$3 65	Good	@20	Colonel's Choice.	13	Oysters—Bulk.	1 75	Long gray	25	Rockfalls	
Snow, 100 10 oz.	5 00	Choice.	@24	Warpath.	14	Mediums, per gal.	\$1 10	Red and blue	35	Rag sugar	
Mono, 100 12 oz.	3 35	Choice.	@32	Banner	14	Selects	1 60			Hardware	
German Family, 60 1 lb.	2 55	Choice.	@34	King Bee.	20	Clams	1 25			Bakers	
" 75 1 lb.	3 10	Dust	@10	Kiln Dried.	17	Shrimps	1 25			Dry Goods	
Laundry Castile, 75 1 lb.	3 05			Nigger Head.	23	Scallops	1 75			Jute Manilla	
Marbled, 75 1 lb.	3 05	SUN CURED.		Honey Dew.	23					Red Express	
Savon Improved, 60 1 lb.	2 50	Fair	@17	Gold Block.	24	OYSTERS—Cans.				No. 1	
Sunflower, 100 10 oz.	2 75	Good	@20	Peerless.	24	Fairhaven Counts.	@25			No. 2	
Olive, 100 10 oz.	2 50	Choice.	@24	Rob Roy.	24	F. J. D. Selects	@20			48 Cotton	
Golden, 80 1 lb.	3 25	Choice.	@32	Uncle Sam.	28	Selects	@22			Cotton, No. 1	
Economical, 30 2 lb.	2 25	Choice.	@34	Tom and Jerry.	25	F. J. D.	@20			Sea Island, assorted	
Standard, 30 2 lb.	2 35	Dust	@10	Brier Pipe.	30	Anchor	@18			No. 5 Hemp	
Allen B. Wrisley's Brands.		BASKET FIRED.		Yum Yum.	32	Standards	@16			No. 6 "	
Old Country, 80 1 lb.	3 30	Fair	@18	Red Clover.	32	Favorites	@14			TUBES.	
Good Cheer, 60 1 lb.	3 30	Choice.	@25	Navy.	32					Tubs, No. 1	
White Borax, 100 1/2 lb.	3 60	Extra choice, wire leaf	@40	Handmade.	40					" No. 2	
Proctor & Gamble.		GUNPOWDER.		Frog	33					Cotton, No. 1	
Concord	2 80	Common to fair	@25							Cotton, No. 1	
Ivory, 10 oz.	6 75	Extra fine to finest	@50							Sea Island, assorted	
" 6 oz.	4 00	Choice fancy	@75							No. 5 Hemp	
Lenox	3 65	Common to fair	@23							No. 6 "	
Mottled German	3 15	Imperial	@26							WOODENWARE.	
Town Talk	3 00	Superior to fine	@30							Tubs, No. 1	
		Young Hyson.	@26							" No. 2	
TOILET.		Common to fair	@23							" No. 3	
Snow, 100 6-oz.	3 75	Superior to fine	@30							Pails, No. 1, two-hoop	
Cocoa Castile, 24 lb.	3 00	English Breakfast.	@22							" No. 1, three-hoop	
		Fair	@22							Clothespins, 5 gr. boxes	
SCOURING AND POLISHING.		Choice.	@24							Bowls, 11 inch	
Silverine, 100 12 oz.	3 50	Best	@40							" 13 "	
" 50 12 oz.	1 50									" 15 "	
Sapallo, kitchen, 3 doz.	2 50									" 17 "	
" hand, 3 doz.	2 50									assorted, 17s and 19s	
Potash Flakes, 72 10 oz.	5 00									" 15s, 17s and 19s	
										Baskets, market	
STEP LADDERS.										" shipping bushel	
3 feet	60									" full hoop	
4 "	75									" bushel	
5 "	1 00									" willow el'ths, No. 1	
6 "	1 20									" " " No. 2	
8 "	1 50									" " " No. 3	
10 "	1 75									" splint	
12 "	2 25									" " " No. 2	
										" " " No. 3	
SYRUPS.										" " " No. 3	
Corn.											
Barrels	22										
Half bbls.	24										
Pure Cane.	19										
Fair	25										
Good	30										
Choice.	30										
SWEET GOODS.											
Ginger Snaps	8										
Sugar Creams	8										
Frosted Creams	9 1/4										
Graham Crackers	8										
Oatmeal Crackers	8 1/4										
WASHBOARDS.											
Good Luck	2 75										
Northern Queen	2 50										
Peerless single	2 50										
" double	3 00										
Universal Protector	2 25										
Water Witch	2 25										

NEW YORK.

DETROIT.

## J. M. BOUR &amp; CO.,

PROPRIETORS OF EAGLE SPICE MILLS,

Direct Importers

China, India, Ceylon and Japan Teas.  
Private Plantation Coffees.Selected with especial reference to  
Fine Drinking  
Qualities.

Manufacturers and Millers of High Grade Goods.

TOLEDO, O.

Office and Salesroom, 140 Summit St.,

Mills, 139 Water St.

We are represented in Michigan as follows: Eastern Michigan, P. V. HECHLER, Southern and Northern Indiana,  
M. H. GASSER. Western Michigan, T. FERGUSON ["Old Fergy"].

## PRODUCE MARKET.

Apples—Dull and slow of sale. Dealers hold at \$1.75@2.25 per bbl., according to quality.  
 Beans—Easy and quiet. Dealers now pay \$1.30@1.40 for unpicked and country picked and hold at \$1.65@1.75 for city picked pea or medium.  
 Butter—Lower and in smaller demand. Choice dairy is in moderate demand at 18@20c. Factory creamery is held at 25c.  
 Celery—20c per doz.  
 Cabbages—30@40c per doz.  
 Cider—Sweet, 12@15c per gal.  
 Cranberries—Repacked Cape Cod are in fair demand at \$6 50 per bbl.  
 Dried Apples—Sundried is held at 4½@5c and evaporated at 6½@7c.  
 Eggs—Fresh are beginning to come in slowly. Dealers pay 20c and hold at 22c.  
 Grapes—Malaga, \$5 per keg.  
 Honey—15c per lb.  
 Onions—Dealers pay 50@60c and hold at 65@70c, extra fancy commanding about 80c.  
 Potatoes—Local buyers are paying 18@20c, shipping almost altogether to the Southern States for seedling purposes.  
 Squash—Hubbard, 1½c per lb.  
 Sweet Potatoes—\$3.25 per bbl. for choice Muscatine stock.  
 Turnips—25c per bushel.

## PROVISIONS.

The Grand Rapids Packing and Provision Co. quotes as follows:

PORK IN BARRELS.	
Mess, new.	12 25
Short cut.	11 50
Extra clear pig, short cut.	14 00
Extra clear, heavy.	13 50
Clear, fat back.	13 50
Boston clear, short cut.	13 50
Clear back, short cut.	13 50
Standard clear, short cut, best.	14 00

SAUSAGE—Fresh and Smoked.	
Pork Sausage.	7
Ham Sausage.	9
Tongue Sausage.	9
Frankfort Sausage.	7½
Blood Sausage.	5
Bologna, straight.	4½
Bologna, thick.	4½
Head Cheese.	4½

LARD—Kettle Rendered	
Tierces.	8
Tubs.	8¼
50 lb. Tins.	8¼

GRANGER.	
Tierces.	7
50 lb. cases.	7¼
20 "	7¼
10 "	7¼
5 "	7¼
3 "	7¼

LARD.	
Tierces.	Family. Com-
30 and 50 lb. Tubs.	5¼ pound.
3 lb. Pails, 20 in a case.	6¼
5 lb. Pails, 12 in a case.	6¼
10 lb. Pails, 6 in a case.	6¼
30 lb. Pails, 4 in a case.	6¼
50 lb. Cans.	5¼

BEEF IN BARRELS.	
Extra Mess, warranted 200 lbs.	6 50
Extra Mess, Chicago packing.	6 50
Boneless, rump butts.	10 00
SMOKED MEATS—Canvassed or Plain.	
Hams, average 20 lbs.	9
" " 16 lbs.	9¼
" " 12 to 14 lbs.	10
" picnic.	6¼
" best boneless.	8½
Shoulders.	6
Breakfast Bacon, boneless.	8½
Dried beef, ham prices.	8
Long Clears, heavy.	6¼
Briskets, medium.	7
" light.	7

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## PAMPHLETS

For the best work, at reasonable prices, address  
 THE TRADESMAN COMPANY.

## CANDIES, FRUITS and NUTS.

The Putnam Candy Co. quotes as follows:

STICK CANDY.			
Full Weight.		Bbls.	Pails.
Standard, per lb.	6	7	7
" H. H.	6	7	7
" Twist	6	7	7
Boston Cream	20 lb. cases	8½	8
Cut Loaf.	7	8	8
Extra H. H.	CRSES 7	8	8

MIXED CANDY.			
Full Weight.		Bbls.	Pails.
Standard.	6	7	7
Leader.	6	7	7
Royal.	6½	7½	7½
Nobby.	7	8	8
English Rock.	7	8	8
Conserves.	7	8	8
Broken Taffy.	baskets	8	8
Peanut Squares.	" 8	9	9
French Creams.	10	10	10
Valley Creams.	13	13	13
Midget, 30 lb. baskets.	8	8	8
Modern, 30 lb.	8	8	8

FANCY—In bulk.			
Full Weight.		Pails.	
Lozenges, plain.	10	10	
" printed.	11	11	
Chocolate Drops.	11½	11½	
Chocolate Monumentals.	13	13	
Gum Drops.	5¼	5¼	
Moss Drops.	8	8	
Sour Drops.	8½	8½	
Imperials.	10	10	

FANCY—In 5 lb. boxes. Per Box.			
Lemon Drops.	55		
Sour Drops.	55		
Peppermint Drops.	60		
Chocolate Drops.	65		
H. M. Chocolate Drops.	90		
Gum Drops.	40@50		
Licorice Drops.	1 00		
A. B. Licorice Drops.	80		
Lozenges, plain.	60		
" printed.	65		
Imperials.	60		
Mottoes.	70		
Cream Bar.	55		
Molasses Bar.	55		
Hand Made Creams.	85@95		
Plain Creams.	80@90		
Decorated Creams.	1 00		
String Rock.	65		
Burnt Almonds.	1 00		
Wintergreen Berries.	60		

CARAMELS.			
No. 1, wrapped, 2 lb. boxes.	34		
No. 1, " 3 " "	51		
No. 2, " 2 " "	28		
No. 3, " 3 " "	42		
Stand up, 5 lb. boxes.	90		

ORANGES.			
Floridas, fancy.	2 75@3 00		
" choice.	2 50		
" russets.	2 25		
Messina.	2 25@2 75		

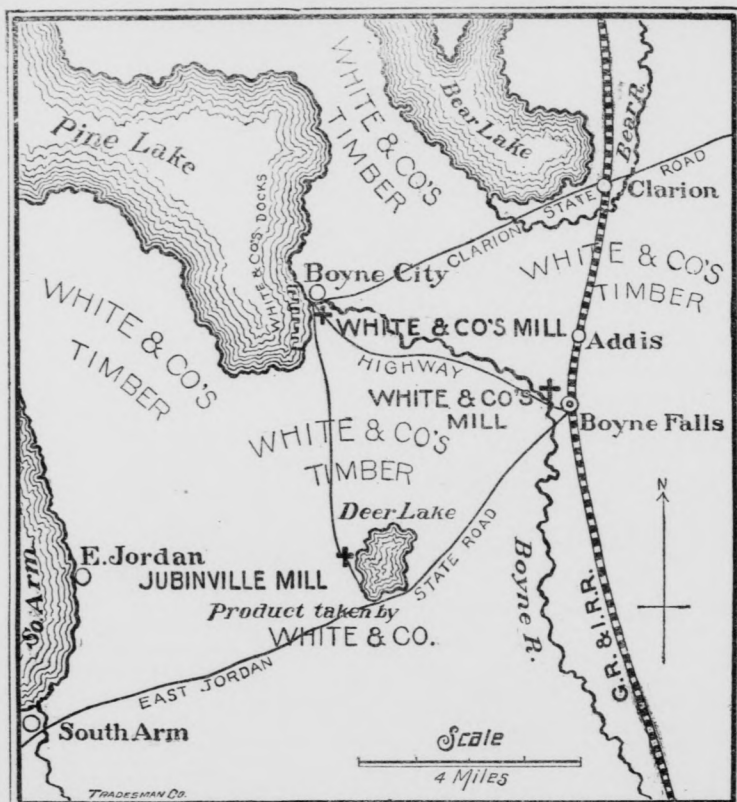
LEMONS.			
Messina, choice, 360.	24 40		
" fancy, 360.	24 25		
" choice 300.	24 00		
" fancy 360.	24 50		

OTHER FOREIGN FRUITS.			
Figs, fancy layers, 6 lb.	12	12	
" " 10 lb.	14	14	
" extra " 14 lb.	16	16	
" " 20 lb.	17½	17½	
Dates, Fard, 10-lb. box.	2 9		
" " 50-lb. "	2 8		
" Persian, 50-lb. box.	2 5½		

NUTS.			
Almonds, Tarragona.	217		
" Ivaca.	216		
" California.	216		
Brazils, new.	7¼@8		
Pilberts.	213		
Walnuts, Grenoble.	214		
" Marbot.	210		
Table Nuts, fancy.	213		
" choice.	11		
Pecans, Texas, H. P.	14		
Cocoanuts, full sacks.	24 00		

PEANUTS.			
Fancy, H. P., Suns.	7	7	
" " Roasted.	7	7	
Fancy, H. P., Flags.	7	7	
" " Roasted.	7	7	
Choice, H. P., Extras.	6	6	
" " Roasted.	6	6	

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## The Corner Grocery Crowd of Poketown Village.

POKETOWN, Jan. 25.—Old Swipes has always been considered the leading and shining light of the corner grocery crowd. He was the first to come and the last to leave, and his tongue never ceased to wag during his stay, except when a drummer called to solicit an order, or when a couple of customers stepped to one side for a little private conversation. Then his underjaw would stop vibrating, his head would tip to one side and he would bend eagerly to overhear something which did not concern him in the least, except as a little raw material out of which he could manufacture gossip and keep his tattle grinder running. But old Swipes has disappeared. He accepted an invitation from an old friend whom he had known in better days to go down into Cat-tail swamp and eat ground hog pie on Christmas day, and he has not been seen since at the corner grocery. Eddie Spigot, the nice, dapper little junior partner of the corner grocery, promises to present each remaining member of the crowd with a box of cigars in case Swipes never returns. Eddie is delicate and very sensitive. He is a great admirer of the beautiful and the cultivation of estheticism is his hobby; so Swipes' presence is a constant menace to his serenity. Jerry Whiffleson, the senior partner, is not so sensitive. He is coarse and angular and could endure anything as long as there was an occasional dime in it.

Referring to Christmas reminds me of Bottomly Querk. The day before Christmas Bottom went into the country to help his father kill hogs, and he took Mrs. Querk and the little Querks along to help peel the fat off the internal anatomy of the swine and render such other services as are always acceptable at a regular hog killing bee. Barring such trivial matters as the falling into a tub of the aforesaid anatomical remains on the part of one of the little Querks, and the partial scalding of Bottom's right foot, everything passed off all right and Bottom and his family returned to town loaded down with hogs' heads, pigs' feet, spareribs, hearts, livers, lights and various other delicacies, all of which contributed to make Christmas in the home of Bottomly Querk such a day of feasting as was never known before. Since that eventful day, somehow, Bottom has worn a greasier and more satisfied look, and the patches on his overalls are less dusty and do not seem to tear as harshly when he slides off the cracker barrel.

By the way, I wonder if any other Michigan village sports as many retired farmers to the square inch as we do in Poketown. If there be one, let the village crank (generally known as 'the Marshal') report to me, and, as sure as my name is Ichabod Grizzle, I will write him a tender letter of condolence, to be placed by him before the board of the unfortunate village at its next regular meeting. These retired farmers are no good to the commercial interests of Poketown. Their village homes generally consist of a small, cheap house, a little barn with stable room for a horse and a cow, a hencoop, pigpen and a good-sized garden. They have no use for the wood and coal dealer, the meatmarket, the vegetable market (except, perhaps, to supply it with a few bunches of early spring onions), the provision dealer or the bakery. All of these village interests might drop out of existence, for all they care, for they rely exclusively upon their gardens and their farms for their supplies. The retired farmer is an alien in the community. His eldest children are married off. His youngest daughter causes him a vast amount of agony because she refuses to wear cowhide shoes. He pays the bulk of his taxes in an outside municipality, and always uses his village vote in opposition to every progressive measure and enterprising scheme. He is the medium through which an outside element finds free access to our village schools, yet he always votes against additional expenses by way of additions, repairs, improvements or needed school apparatus. He is in the village but not of it in any true sense. He is an itemized bump on the municipal

log, and the only known uses to which he can be put are to hire himself out to the whisky men as bondsman and to stand up and be counted when the census is taken.

Since Swipes dropped out, first place in the corner grocery crowd has been assigned, with one accord, to Amos Pinchtight, a retired farmer. He is fairly representative of the class to which he belongs. It is a pity that Amos is never needed for any purpose, for it would be so easy to find him at any time of the day. He very seldom varies his daily routine, which includes a short stay at certain hang-out places, with an evening session at the corner grocery, unless there should happen to be a free medicine show on the street. He never permits any diversion to interfere with this daily routine except a justice's court and a political convention, a juryman and a delegate being two things for which he has a marked predilection. He is a jolly good fellow, laughs a great deal and enjoys fun—providing it costs him nothing. Free fun, in Amos's estimation, is always innocent fun and, consequently, the only kind of fun in which a Christian gentleman ought ever to indulge. Make it free, and he will stand up like a little man and take it any time, regardless of quantity or quality, but, add the element of cost, and it becomes sinful at once.

It costs nothing to hold down a soap box behind the big stove in the corner grocery, and the fellows who lounge away the evening hours there are the crankiest, noisiest and jolliest crowd of loafers to be found in Poketown; so Amos, being in his native element, makes himself right at home. Although such an unprofitable customer, yet his smiling countenance and sunny nature make him welcome and his soap box is always reserved for him. Jerry Whiffleson, the senior partner, is a long-headed man of the world, with one eye always on business. He is about the only man in Poketown who was ever known to sell Amos anything. A few days before Christmas, Jerry cut a cheese which had suddenly died with the dry rot several years before and for several months previous had been languishing in the last stage of putrefaction. After inhaling a few sniffs it was deemed unnecessary to hold a post-mortem examination, as it was painfully evident that the cheese had been dead so long that it would be impossible to get at the cause of demise. It had been embalmed and had, by some oversight, come into their possession with the live stock. The only thing to be done was to dispose of the remains as quietly and as quickly as possible. Jerry, with his usual keen insight into business difficulties, thought at once of Amos and decided to unload the defunct cheese on him that evening. When the crowd assembled, Jerry let Vinegar Brown into the secret and solicited his aid in making the transfer a success. Vinegar was only too glad to assist, for he and Amos are in the habit of measuring swords in more ways than one, always to the delight of the rest of the crowd. At the proper time, Jerry came in from the wares room (he dared not bring it into the store where it was warm) and informed the crowd that he had just cut a fresh cheese, dead ripe, double-full cream, mellow and warranted not to fade or run down at the heel. He said that he was afraid that they had bought more than they could dispose of and, as it was just before Christmas, they proposed to sacrifice two or three of them, in order to reduce their stock. He said that it was worth 13 cents per pound, but, if the crowd would take the whole cheese, he would cut it up and weigh it out for them at 8 cents per pound. Vinegar sampled it and pronounced it ripe and fully matured. He said that was cheese what was cheese, but, as his family was small, 5 pounds would be all he could use.

"I'll tell you what I'll do, boys," said Jerry. "In order to save the bother of cutting the blame thing up, if anyone'll take the whole shootin' match, I'll take 5 cents per pound for it, which is just 3 cents per pound less than it cost."

"I wish I had the money," said Bot-

tom, sliding off the cracker barrel for the first time without tearing his overalls. "That air cheese wouldn't stay there long at that price." (It was the day before the hog killing and Bottom was hungry).

"Will it keep?" asked Amos.

"You bet it'll keep as long as you want it to keep," chipped in Vinegar.

Amos saw that here was a chance to buy something at considerable of a loss to some other fellow, which was the only condition upon which he ever purchased anything. He asked if the box went with the cheese and, upon being informed that it did but that the price did not include the hearse or the sexton's services, he bought it and paid for it, for fear that someone else would get ahead of him and capture the great bargain. Amos cut it in halves and expected, of course, to carve the most of it up for the crowd at a profit of a cent or two per pound, but, somehow, nobody wanted any. Vinegar said that he lived in a very tony neighborhood and wouldn't dare carry any of the remains within his precinct. Deacon Peelup Stripp said that he kept boarders and it would ruin his business forever if he took any of it under his wing. Amos finally appealed to Jerry himself to take back a portion of it and use it in his own family, but Jerry said that, as he lived next to the health officer, it would be impossible for him to use any of it. In his desperation Mr. Amos Pinchtight actually forgot that my wife was a Christian lady and asked me, Ichabod Grizzle, to relieve him of a portion of his decayed curd! After recovering from the shock, I advised Amos to take his acquisition to the bone works and put it through the crusher and have it made up into "grip pills," as I had recently read in some paper that Prof. Keeley, of Dwight, Illinois, had discovered that asafetida would paralyze the worst case of grip, and, if that be true, it would not be necessary to take this composition internally—one smell of it would lay out the grip cold and stiff. Poor Amos carried one-half of his cheese home—he never came back for the other half. When he reached home, his wife had retired. After depositing the cheese on the pantry shelf, and working the cramps out of his arms, he essayed to follow the example of his spouse; but she drove him out, declaring that he had been out robbing some graveyard. Amos protested, but, the evidence being too conclusive, he had to shut himself up alone. In the morning when he got up, the house was surrounded by anxious neighbors, who thought that some terrible thing had happened to the family in the night. Amos explained the matter. Then, carrying the offending cause out to the barn, he threw it over in the henyard, so determined was he to get some benefit from his unfortunate investment. Sad mistake, for ever since his hens have been laying rotten eggs! The next morning the village marshal ordered a general renovating in the corner grocery. Vinegar Brown declares that the odor of that cheese has not left his hands yet, although he has sandpapered them time and again.

ICHABOD GRIZZLE.

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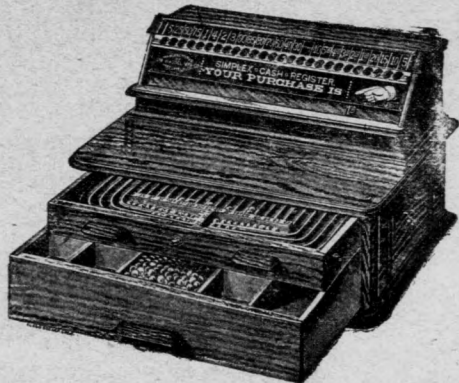






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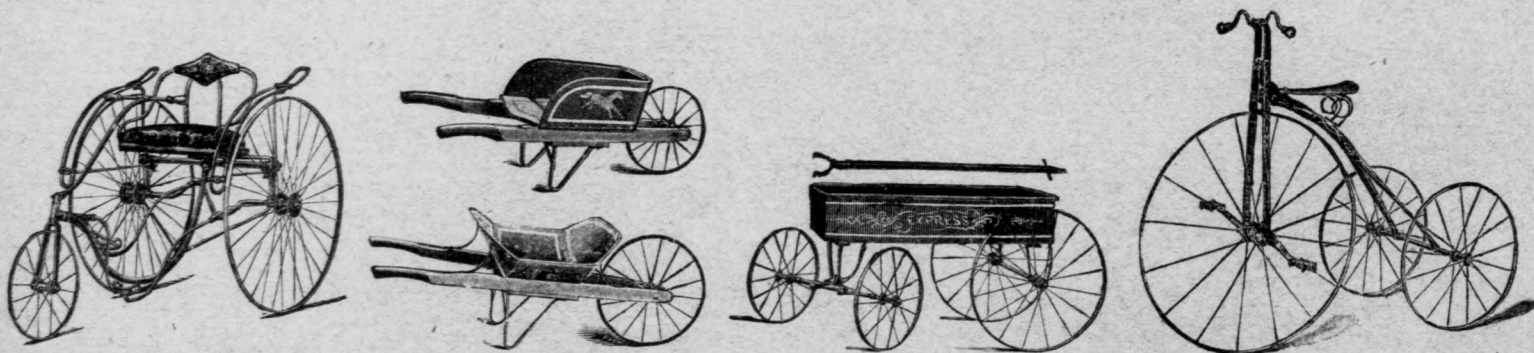
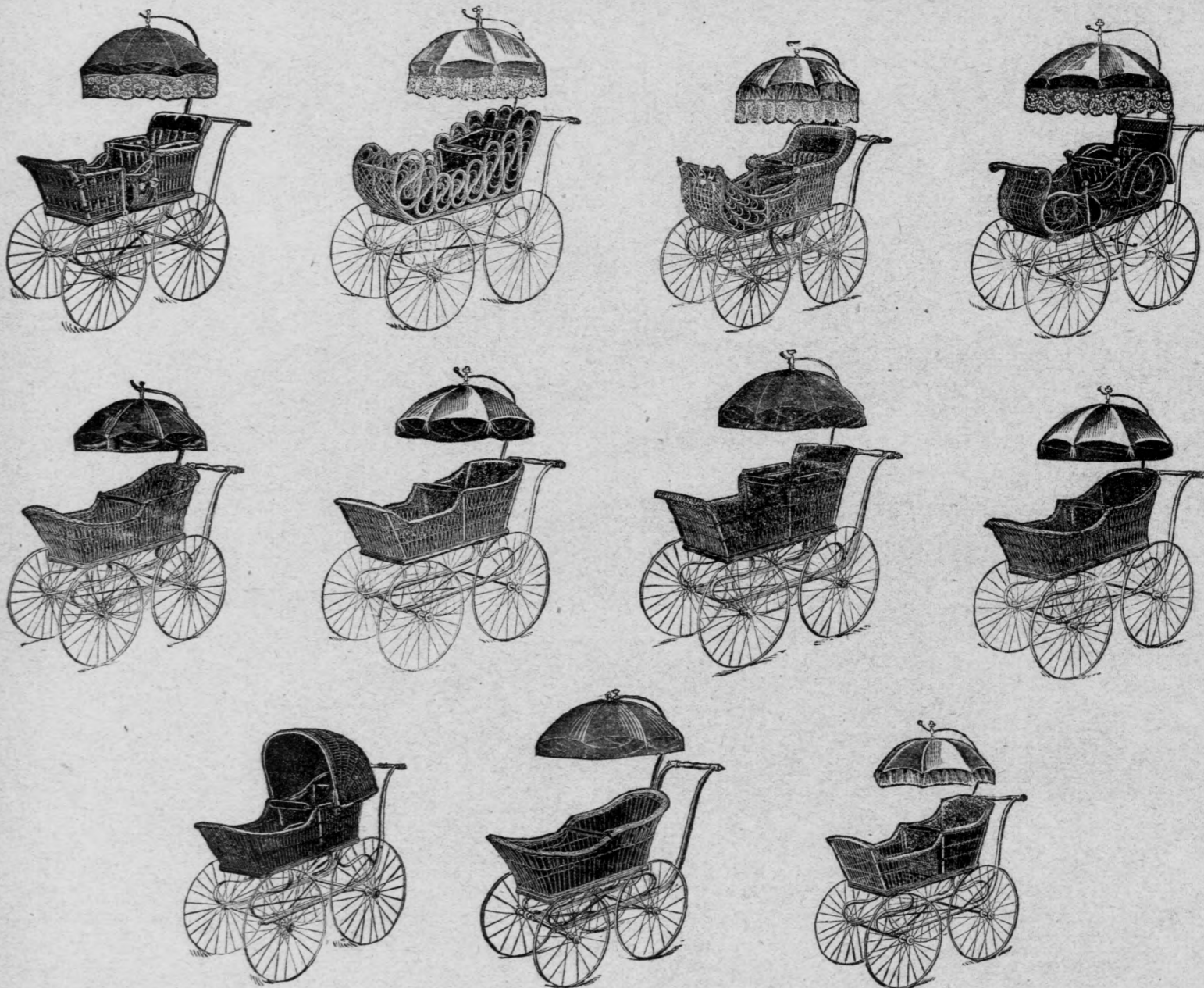
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