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THE TRADESMAN COMPANY, PUBLISHERS.

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GRAND RAPIDS, FEBRUARY 24, 1892.

NO. 440

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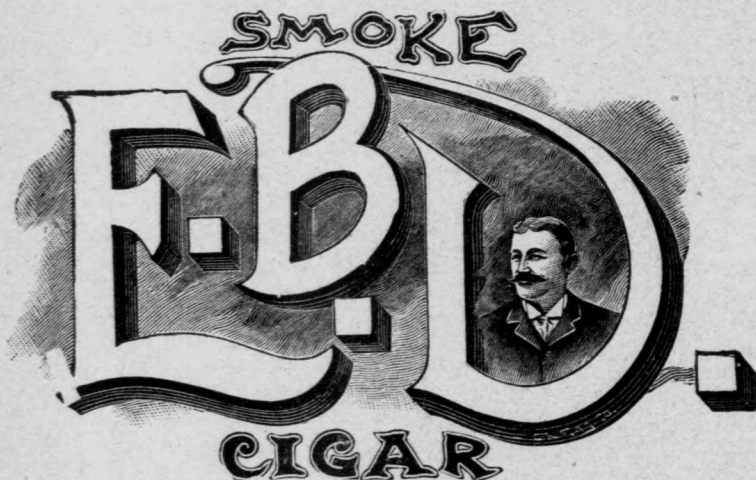
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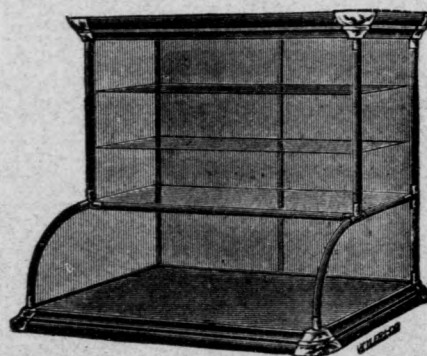
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Manufacturers of

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MICHIGAN TRADESMAN.

VOL. 9.

GRAND RAPIDS, WEDNESDAY, FEBRUARY 24, 1892.

NO. 440

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Furnishes semi-monthly lists and special reports which enable subscribers to save both time and money. Especially adapted to merchants, physicians, real estate dealers and all others dealing with the public.

Reports made with the greatest possible dispatch. Collections carefully attended to and promptly reported.

We respectfully solicit an investigation of our system, as it will insure your giving us your membership.

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| Selects..... | 21 | Standards..... 16 |
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| Large bbls..... | 6 | Half bbls..... 6 1/2 |
| 40 lb. pails..... | 6 1/2 | 20 lb. pails..... 6 1/2 |
| 10 lb. pails..... | 7 | |
| 2 lb. cans, (usual weight)..... | | \$1.50 per doz. |
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| Choice Dairy Butter..... | | 32 |
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| Pure Sweet Cider, in bbls., .. | 15 | 1/2 bbl..... 16 |
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| Sweet Florida Oranges..... | | \$2 50/23 60 |
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Will pay 40 cents each for Molasses half bbls. Above prices are made low to bid for trade. Let your orders come.

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Offices in the principal cities of the United States, Canada, the European continent, Australia, and in London, England.

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THE HERO OF SALTHAM PIT.

Everyone that knows anything about coal-mines knows that the great Saltham pit lies just on the edge of the city of Whitehaven, and extends thence far under the sea.

In the summer of 18—, two ladies came to Whitehaven for the purpose of establishing their right to shares in this pit—a right which they had recently discovered. They were a mother and her daughter, both of them beautiful and cultured women, and, as they had brought letters of introduction to the rector, they were soon recognized as belonging to one of the most desirable "sets" of that old, aristocratic city.

Indeed, Mary Allonby was a universal favorite, and before the first winter was over it was generally understood that she was the promised wife of the handsome Gerald Peel, a young man of very good family and of great promise. He was the head "Viewer" of the Saltham pit, and knew well the richness and excellence of its coal-seams. Now, the Viewer of a large English coal-mine is a gentleman; a man of great courage, forethought and fine engineering skill. He has a large salary, lives in good style and good society, and exercises a great power, not only over the under-viewers, but also in the entire management of the pit.

The marriage had been fixed for June, and the preparations were all made. Mrs. Allonby was so certain of her rights being settled by that date, that she had instructed her lawyer to make over a certain portion of them to her daughter for a wedding present. One evening Gerald was taking tea with them, and from the pleasant room happy laughter and happy voices went floating outward into the shady depths of the shrubbery.

Among this shrubbery a man was lurking—a man with dirty, ragged clothing and a face passion-smitten and every way evil; and whenever Mrs. Allonby's voice or Mary's laugh caught his ear, its expression was almost terrible.

"I am nothing to them now!" he muttered. "But, we shall see!"

He lingered in the thick shrubbery until the moon rose, and he saw Gerald wrap Mary in her little white hood and cloak, and take her into the garden. Then he crept nearer the house and watched Mrs. Allonby lift a candle and go upstairs into a room that fronted two ways, one of them toward a gable which was thickly matted with old ivy vine. The windows were open on that side, and he cautiously ascended. When he reached the upper floors, Mrs. Allonby was sitting before an old-fashioned secretary, tying up some papers. He put his hand upon her shoulder, forced her to sit still and uttered but one word:

"Louisa!"

She did not faint, nor scream, nor even attempt to rise; but, gathering rapidly together all her senses and energies, she looked the man earnestly in the face, and said, in a voice where tenderness and anger strove for the mastery:

"Richard Allonby!"

"Yes, madam. Lock your door and shut your windows. I have something to say to you."

"Not here, Richard! Not here, for Mary's sake!"

"Why not? Am I not your husband? Ah, ha! You can't get over that, you see!"

"God help me! No."

She rose mechanically, locked the door, shut out the sweet evening air, pulled down the blinds, and then, motioning toward a sofa, sat down.

"Oh, no, my lady! I won't put you to that degradation. You are a lady, you know," and then in a lower voice: "And now I want you to give me those Saltham papers. I know all about them."

"Richard, you have robbed me of my own fortune, and of the peace and love of my youth. You killed my father with the shame you brought on him. You have forced me to leave the place where my family have dwelt for centuries, and to come a stranger to this strange north country. Do have pity now on me and on your own child. For Heaven's sake, spare her the disgrace and misery of knowing you."

"You never told her, then?"

"No, no, no! She thinks you dead—and, oh, Richard! she is going to be married."

"I know that, too. Give me the papers. I have been long enough here."

"Richard! Richard! Kill me, if you like, but do Mary no further wrong."

"I don't like to kill you, Louisa. I like you well enough to wish to look at you occasionally. Give me the papers, or I shall ring the bell and order my supper. You know I'm master here, if I say so. See, I'll give you five minutes to decide. I don't want you to say I forced them from you."

In great emergencies the mind acts rapidly. Mrs. Allonby reviewed her whole position, and made her decision. She walked back to the secretary, and, taking from a drawer a bundle of papers and a little gold chain holding a pearl cross and a couple of rings, came toward her husband.

"This is to be our last meeting, Richard, and you must promise it upon that chain and those rings; you know them—they were your mother's."

Richard Allonby put them aside nervously. If there was any memory that made his soul shiver and sob, it was that of the gentle little mother whose heart he had broken.

"I won't touch those things," he said.

"Give me the papers."

"Not unless you do what I say."

Richard saw his wife's courage rising, and he knew well that when timid women are angered to a point of resistance, such anger is not to be defied; so he said, sullenly:

"I will do as you wish."

He took the papers and immediately departed. He had another interview on hand that night. He waited until he saw Gerald enter his own handsome dwelling; then he scaled the great brick walls and watched his further movements. He

went, as Richard expected, to his office, looked over the reports of the under-viewers and then lit a cigar and sat down to smoke. There was a low, open window, opening on a stone balcony, and when Gerald rose for something he wanted, Richard boldly entered the room and was standing before his chair when he turned to it.

Gerald's first thought was: "There is something wrong at the pit," and he said, impatiently:

"Now, my man, what's wrong?"

"I am not your man, Gerald Peel. I propose, indeed, to be your father-in-law."

Then Gerald knew that he had either to deal with a lunatic or a great sorrow, and he closed the window, and said:

"Sit down, sir, and say what you have to say."

Richard did not spare himself. He told all: How he had killed his mother with sorrow and ruined his wife, forged his friend's name and been forgiven, and then robbed a bank and been transported for fourteen years for it. He said he had come back to England eighteen months ago, but had only just found his wife. Didn't want to make trouble, "especially as Mary was going to marry so well, and thought Gerald had better give him some money and let him go to America."

Gerald heard all in silence; then, taking out his purse, counted out twenty pounds.

"Will that pay you to hold your tongue?"

"Make it fifty."

Gerald made it fifty, and said:

"Now go. If you really go to America, you may write every year for the same; but don't annoy your wife and daughter. Let me stand between them and you."

The calm unselfishness and the air of authority which was partly natural to Gerald and partly acquired by the necessity of his position, quite cowed the wretched man. He slunk out into the darkness; and Gerald thought out the new aspect of his position.

He must hurry forward his marriage. Mary was not to blame; but if his family knew, there would be no end of trouble. And these poor women! Surely they needed his protection, with this villain dogging their footsteps.

The next morning he received another heavy blow. Mrs. Allonby told him that her secretary had been robbed of her Saltham papers and some jewelry, and that the police had been notified. He saw at once how the affair lay. He knew who was the thief, and he suspected Mrs. Allonby knew also. But he had determined not to blame her too much. He estimated the horror of her position, and boldly faced the disappointment that had fallen on all the glory of his love. But, at any rate, Mary was the same, and it was Mary he was going to marry. He made some excuse for hurrying forward matters, and, in spite of the suggestions of his friends that the missing papers ought to be found first, he married Mary Allonby early in June.

Perhaps no wife was ever happier. As the years went by, and lovely boys and girls began to patter about the halls and gardens of Peel Place, and as she herself grew in wifely grace and in her husband's love, she acknowledged continually the blessing of her lot. Only one thing troubled her—her mother's

health. Though in the prime of life, she was gradually sinking under a nervous complaint that defied medical skill. Gerald, who guessed the cause, tried often to win her confidence, but she repelled all his advances.

Thus, more than five years passed away. One night, about New Years, the rector was sitting among his household, full of the joy and spirit of the time. Suddenly, he was called away from them, and found waiting for him a lady in the wildest terror and distress, whom he easily recognized as Mrs. Allonby.

"Oh, sir!" she cried; "there is no time for words—come with me instantly to Saltham pit! I will explain all as we go."

There is something so compelling in a great sorrow, that he cloaked himself silently and followed her into a waiting carriage. As it drove through the narrow, black streets, she told him the outlines of her sad story.

"And this villain, who has been torturing you to death for five years, is, you say—"

"Is my husband, and he is lying, dying, in the pit. A large mass of coal fell on him this afternoon, and he can't be moved. What could I do?" she cried, pitifully. "How could I tell Gerald and Mary of the horror of such a connection? Oh, my friend, someone must speak to him—some one must pray with him—and I must see the end of him, but I dare not go alone."

Indeed, even the rector turned sick and giddy when he saw the road they must take. The shaft of Saltham is close to the sea, absolutely in the shingle, and nearly nine hundred feet deep. The banksman expressed no surprise at such visitors, and, as they refused to change their clothing, gave them each a large overall, and, putting them into the huge basket, let them down. The night relays were coming up, and a basket of five men, their candles gleaming in the dark abyss, passed them on the way.

In a few minutes they touched the ground, and a craggy, dark, uneven descent led them to the interior of the pit. The path was high enough to allow them to follow their guide in an upright position. After going one thousand yards in a straight line under the sea, they came to a little opening, where the dying man lay. The space was narrow and hot and dimly lit by a bit of candle stuck against the coal wall in a piece of clay; and there were some men yet at work about him.

He was almost dead, but his eyes gleamed gratefully upon the miserable, weeping wife, who had at last braved all to come and close his eyes. And, incredible as it may seem, at this hour Louisa Allonby forgot all else but her early love for this wreck of humanity, and wiped the death damp from his brow with loving hands, and whispered words of forgiveness and tenderness.

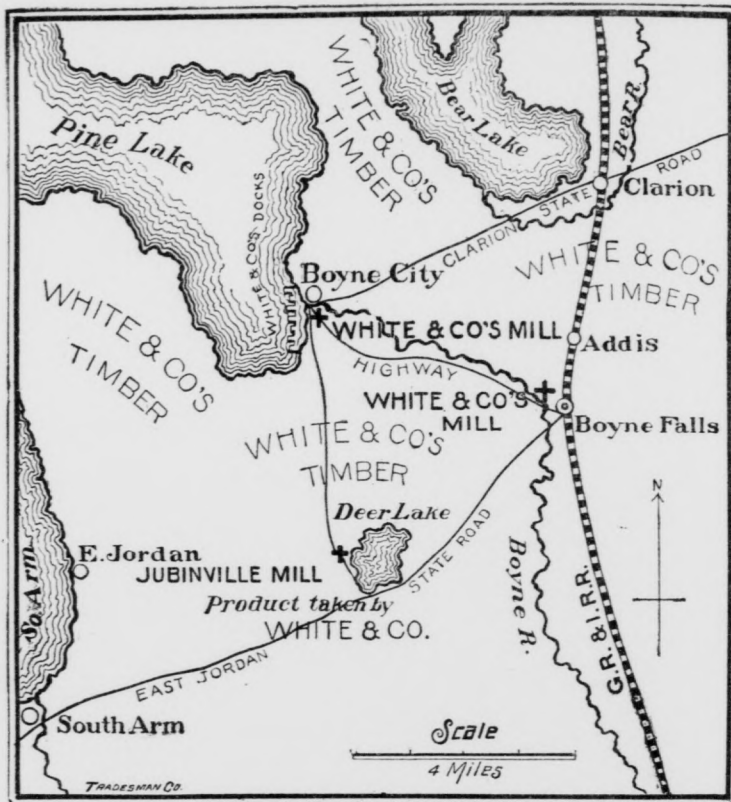
Richard was gentle enough now. In those few hours of agony he had learned more than all his wild life had taught him. Humble and penitent, he listened eagerly to the last prayer he was ever to hear, and then whispered:

"Wife—wife, forgive me—don't tell Mary—the papers are in my breast."

What more he said was between God and his own soul, and death gradually composed the once handsome face into such solemn curves and such sharp-cut lines as if they were to last forever.

At length, poor Louisa rose, and the

W. H. WHITE & CO., Manufacturers of Hardwood Lumber, BOYNE CITY, MICH



We operate three mills with a capacity of 9,000,000 feet hardwood and 3,000,000 feet hemlock, as follows: Boyne City mill, 7,000,000; Boyne Falls mill, 3,000,000; Deer Lake mill, 2,000,000. Our facilities for shipment are unsurpassed, either by rail or water.

The New York Commercial News, speaking of Michael Kolb & Son, one of the oldest and most reliable wholesale

CLOTHING MANUFACTURERS,

established 1838, Rochester, N. Y., says:

"The clothing industry has been one of the leading features of the city of Rochester for many years. Many of the present firms began business in a very modest way, but have since developed into some of the leading manufacturers in the country. So extensive is the industry carried on here that a very large per cent. of the city's inhabitants are supported by it. Good hands can get plenty of work and demand a fair compensation for their labor. One of the oldest firms here engaged in the clothing trade is that of Messrs. MICHAEL KOLB & SON. This concern was established thirty-four years ago by the senior member of the firm, and has enjoyed a wonderfully successful career. They have for many years occupied their large building at Nos. 135 and 137 North St. Paul street, but for want of more room and improved facilities with which to better prosecute their extensive business they have resolved to erect a fine, large building in the spring, consisting of six stories above ground, two basements, and with a frontage of seventy-two feet. The structure is to be an imposing one and an ornament to the city, and one of which its owners may justly feel proud. As a further evidence of the prosperity of the clothing manufacturers Mr. Kolb states that quite a number are contemplating building their own houses, which will probably occur during the present year. In this respect, however, he does not propose to be outdone. The business with this house for the past year has been all that could be desired. Sales have been larger, collections easy, and their

books show a decided increase over the year preceding. The outlook for the present is even more flattering than it has been for many years past. Although they manufacture a general line of goods their specialty consists of a fine grade. In these they are not surpassed, the strictest attention being paid to every detail, and none but the most skilled hands are employed in their manufacture. As a guarantee of the most thorough workmanship and finish being given to goods turned out of this house, it may be stated that the senior member of the firm, Mr. Michael Kolb, devotes his whole and undivided attention to the manufacturing department of the establishment, he having been a practical man in the manufacturing of clothing, and is eminently fitted to fill so important and responsible a position. His son, Mr. Jacob M. Kolb, attends to the business on the road. In connection with their manufacturing they also do an extensive jobbing trade, but principally in fine goods. With a long and honorable career this firm has established a demand for their goods in almost every State in the Union, and enjoy the most implicit confidence and esteem of all with whom they have dealings."

Mr. Tripp, a clothing traveler says:

"Wm. Connor—There can be no difficulty selling Kolb's goods, for they are as staple as flour, and that is why you sell so many."

Write our Michigan representative, William Connor, for printed opinions of the leading clothing merchants in Michigan.

William Connor will be at Sweet's Hotel, Grand Rapids, Thursday, Friday, Saturday, March 3rd, 4th, 5th, with a full line of Men's, Boys' and Children's samples. Customers' expenses allowed. Mail orders promptly attended to; or write William Connor, Box 346, Marshall, Mich., and he will soon be with you.

rector was about to lead her away, when one of the men who had been busy trying to the last to relieve the poor miner, stepped forward and said gently:

"Mother, I am here too."

Yes, it was Gerald Peel; he had been notified at once of the accident, and none had worked harder for the relief of the sufferer. But he went home with the rector and Mrs. Allonby now, and the talk he had with her did for her what no physician could have done. She learned now that Gerald had not only married Mary with a full knowledge of all, but that he had been bribing the man and watching continually his movements, in order to prevent his annoying Mary or her mother.

"It has been a dreadful watch," he said, wearily and solemnly; "but a little confidence on your part, mother, might have saved us both much suffering."

And for answer she had put the Salt-ham papers in his hands, and said:

"They are well yours. I never want to see them again, Gerald. You have been very good to me."

Those men were heroes who stormed the Malakoff and lighted their cigars in the trenches before Vicksburg, but private life has heroes quite as great, and I think Gerald Peel's five years' patience, prudence and unselfish burden-bearing may make him the brother-knight even of the peerless Bayard. AMELIA E. BARR.

TALKS WITH A LAWYER.

THE MERCANTILE AGENCY.

Written for THE TRADESMAN.

There are but few persons who are not affected directly or indirectly by the mercantile or commercial agency. It may be said to wield a powerful influence in enlarging or restraining the business of the country, in the making and unmaking of credit upon which business largely rests. Its influence, extent and power have become so great that few people can act independently of it without more or less serious results. It has become so powerful and so useful a part of modern business life that a statement of the law regarding it and its relations to the general public may be interesting and profitable.

First, a few words with respect to the history of the American system of mercantile agencies. It originated, says Errant, with a commercial traveler by the name of Church, who, at first, kept notes of information acquired on business trips, permitting others to use them. He eventually devoted himself to this work alone, in the employ of certain New York houses. His success suggested to Louis Tappan the idea of establishing the first mercantile agency at New York, in 1841, which was shortly followed by Woodward & Dusenberry's Commercial Agency. Tappan's venture finally developed into the R. G. Dun & Co. agency. The "improved mercantile agency," organized a few years later than Tappan's by J. M. Bradstreet, was finally incorporated as The Bradstreet Company, and was the first concern to publish a book of rating. Special agencies, confining their reports to particular lines of business, have become numerous. In England, such establishments are known as "trade protection societies."

The business of a mercantile agency consists in collecting and furnishing to subscribers information relating to the credit, character, responsibility and reputation of merchants, and so extensive

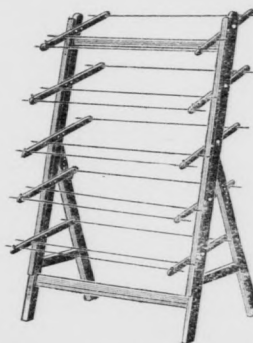
has the system become that no one, no matter how mean and humble may be his little shop, but has his "size" taken, his business photograph struck off and kept for display in the agency books. Many questions of law have arisen of public interest respecting the rights and duties of the agency, and how far it may go in thus entering upon a man's premises and taking notes with which to make up his credit proportions. The most important question that has arisen relating to this kind of business is to what extent are the reports sent out by mercantile agencies privileged communications—that is, how far are such companies protected, in giving information affecting the credit of business men, from liability for damages in case of false statements?

As we shall use the term "privileged communication" frequently, let us understand its meaning. It is such a communication as is made *in good faith* upon any subject in which the party communicating *has an interest*, or in reference to which *he has a duty*, public or private, either legal, moral or social, *if made to a person having a corresponding interest or duty*. No legal liability attaches to such communications, *unless malice be shown*. It may first be said that the publication of false defamation by a mercantile agency *to the world at large* is not privileged, so that such publications affecting the credit of business men as are made by agencies and scattered broadcast, or put carelessly or indiscriminately before the public, are neither justified nor protected. Agencies, however, are not in the habit of being thus prodigal of their information. The most common form of giving information is that of publishing books of ratings, or weekly or daily sheets of business changes, failures, mortgages, judgments, etc., and furnishing the same to *all their subscribers regularly*. The question has arisen, is an agency liable for a false report on a merchant so made to a large number of subscribers, only a few of whom are interested in that merchant. There is no question, it may be said, of the right of the agency to furnish reports as privileged communications to persons known to be directly interested in that merchant, or to such as ask for a report on such merchant; but, how about the communication going to hundreds or thousands of subscribers who are not interested, and not only do not ask for the information but do not need it? Refer to our definition of privileged communication. It must be made to a person having a corresponding *interest or duty in the subject*. I am a jobber in hardware. My agency sheet, to-day, tells me that my neighbor, who is a retail hatter, has failed. I have not sought, nor can I find any use for the information. It is interesting gossip to me—nothing more. Suppose the report is false. Can the agency hide behind a "privileged communication" when brought to defend an action? The weight and majority of decisions deny the agency's right so to do, and such may be considered the law. The first case that arose was in Massachusetts. It was brought by a merchant against one Russell, who conducted the "Boston Mercantile Agency." Here Russell reported the incorrect and unjust information to only such subscribers as were interested in the merchant. The court held that the communication was privileged. (Bill-

ings vs. Russell, 8 Boston Law Reporter 699.) The next was a New York case, which may be called the leading case on the subject. In this case, one Church printed and furnished to merchants who had no immediate interest in the standing of the firm on which the report was made, but who wished the record for future reference. The information was in a printed book furnished to all who became subscribers to it. In this case, the court held that the communication was not privileged, and the case has been several times re-affirmed in New York. (Taylor vs. Church, 1 E. D. Smith 279.)

The court said that, if the publication had been in answer to an inquiry from a merchant interested, and had been nothing more than an answer to this application, it would have been privileged, but, having been not only to such as sought information against that merchant, but to all its subscribers indiscriminately, it was not, as to such other subscribers, privileged. This decision was upheld in New York in Ormsby vs. Douglas (37 N. Y., 477). In the case of Sunderlin vs. Bradstreet (46 N. Y., 188), it was shown that Bradstreet published a false statement that a certain merchant had failed. The publication was in a weekly sheet furnished to all subscribers alike. It was held not privileged. The court said that a communication is privileged when made in good faith, in answer to one having an interest in the information sought, and it will be privileged if volunteered, if the party to whom it has been made has an interest in it, and if the parties stand in such relation as to make it a reasonable duty, or, at least, proper, to give the information. The publication in this case to those not interested in it was officious and unauthorized and not privileged. The decisions of the federal circuit courts are in line with this decision: Erber vs. Dun, 12 Fed. Rep., 526; Trussell vs. Scarlett, 18 Fed. Rep., 214; Locke vs. Bradstreet & Co., 22 Fed. Rep., 771. For other cases, we might refer to King vs. Patterson, 49 N. J. L., 417; Woodruff vs. Bradstreet, 33 Hun. (N. Y.), 16; Com. vs. Stacey, 8 Phila. (Pa.), 617; Bradstreet vs. Gill, 72 Texas, 115.

WM. C. SPRAGUE.



To those who need a window Displaying Rack we now offer our fine antique Rack, as per cut above, when cash accompanies the order, for 30 per cent. less than list.

| | |
|---|---------|
| No. 1 Rack, 6 1/2 feet high, 15 3/4 brass rods, | \$10 00 |
| " " " " 20 7-16 wooden, | 8 00 |
| No. 0 Rack, 5 1/4 " " 15 3/4 brass rods, | 10 00 |
| " " " " 20 7-16 wooden, | 8 00 |
| No. 00 Rack, 3 1/4 " " 12 3/4 steel " | 6 00 |
| " " " " 12 7-16 wooden, | 6 00 |

Give number of Rack and width of window. Remember that strictly the net list price will be on the above Racks unless cash accompanies the order, and for 30 days only.

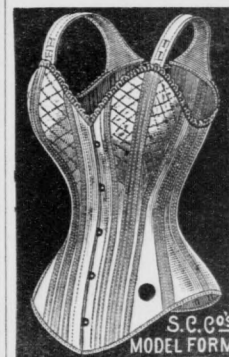
Gringhuts Itemized Ledger Co.,

403 West Bridge St.,
GRAND RAPIDS, MICH.

Schilling Corset Co.'s

CORSETS

The
Model
Form.



Greatest Seller on Earth!

Dr.
Schilling's
FRENCH
SHAPE
"A"



Send for Illustrated Catalogue. See price list in this journal.

SCHILLING CORSET CO.,

Detroit, Mich. and Chicago, Ill.

Great Feet!

He has great feet, but they are not like the great feet that WADHAM'S GRAPHITE AXLE GREASE can be relied upon to perform every time. To try it once is to become an ardent advocate of it. To praise it too highly is impossible.



See What is Said of It.

APRIL 25th, 1881.

Wadham's Oil & Grease Co., Milwaukee:
Dear Sirs—For the past year I have been using your Graphite Axle Grease and have found it will do better work than any other grease in the market.

Yours truly,
PHILIP SCHARETT, Barn Foreman,
Jos. Schlitz Brewing Co., Milwaukee, Wis.

Wagon Jack Free!

We are sending to every dealer who handles "GRAPHITE AXLE GREASE," one Dalsey Wagon Jack, worth \$1, to be given to the holder of the printed order contained in one of the 1-lb. boxes in each case of one-third gross, on presentation of said order to your dealer, FREE of charge.

For sale by all Grocers, Hardware Dealers, Harness Dealers and by the Manufacturers.

Wadham's Oil & Grease Co.,
Milwaukee, Wis. and Seattle, Wash.

AMONG THE TRADE.

AROUND THE STATE.

Hudson—Young & Avis have opened a new grocery store.

Harrietta—W. M. Campbell has gone out of the hotel business.

Morley—Andrew All succeeds Hicks & All in the meat business.

Dowagiac—J. A. Suits succeeds Eugene I. Sias in the jewelry business.

Oxford—H. Findon, hardware dealer, has been closed on an attachment.

Crystal Falls—M. Savlan & Co. succeed Savlan Bros. in the clothing business.

Interlochen—Leo F. Hale is closing out his lumber business at this place.

Tawas City—Shaver & Noble succeed Geo. W. Shaver in the meat business.

Saugatuck—C. H. Edwards, wagon maker, has removed to Benton Harbor.

Manchester—Fred Widmayer succeeds J. H. Kingsley in the harness business.

Brockway—Amos A. Haskell succeeds W. H. Ballentine in the lumber business.

East Jordan—H. Mitchell succeeds H. C. Holmes in the confectionery business.

Iron Mountain—L. Bergeron succeeds Bergeron & McCormick in general trade.

Mason—Fitch & Raymond succeed Rowe & Raymond in the hardware business.

Hastings—R. & D. Adams have closed out their grocery stock and quit the business.

Fremont—C. H. Rose, formerly in business at Shelby, has opened a candy store here.

Kalamazoo—Oliver E. Price succeeds Price, Peddie & Co. in the tailoring business.

Ellsworth—Ezra Meech has leased a building here and opened a grocery store.

Jackson—J. B. Havens & Co. succeed Hattie (Mrs. H. B.) Carr in the grocery business.

Harrison—Thompson & Hamilton succeed Mrs. C. M. Downey in the millinery business.

Reading—Walls & Mead succeed Walls & Culver in the agricultural implement business.

Traverse City—S. W. Perkins has put in a grocery stock in connection with his meat market.

Minden City—On May 1, Michael Lemanski will succeed Springer & Co. in general trade.

Burnip's Corners—Henry Goodman has purchased a half interest in the hardware stock of Silas Loew.

Bay City—Simons & Co. succeed L. M. Simons & Co. in the new and second hand furniture business.

Wingleton—The W. D. Wing Co. is about through lumbering here and is closing out its business.

Charlevoix—M. J. Stockman, of this place, is at Port Orange, Fla., where he will remain until spring.

Stanton—S. C. Summers and L. C. Welch have formed a copartnership and opened a new hardware store.

Muskegon—A. Clug has bought the grocery stock and meat market of S. Kobe and will continue the business.

Pontiac—Tompkins & Williams, furniture dealers and undertakers, have sold their undertaking business to E. J. Kelly.

Kalkaska—E. M. Colson, formerly a clerk at Alaska, succeeds to the business of George W. Newport & Co., confectioners.

North Dorr—John Homrich has sold

his store building and general stock to John P. Feltz, who will continue the business.

Jackson—Clarence H. Bennett succeeds Wm. M. Bennett & Son in the wholesale and retail dry goods and carpet business.

Shelby—F. H. Payne has given his father a bill of sale of his grocery stock for \$800, besides which he says he owes \$300 to the trade.

Carson City—M. A. Stephens, formerly clerk for Houck & Cotter, of Pewamo, recently opened here in the crockery and glassware business.

Belding—W. J. Henwood, formerly engaged in the grocery business at Hart, has purchased the Choate grocery stock and will continue the business.

Freesoil—"Ab." Dean, of the drug firm of Dean Bros., has returned to Hudson, his former home, although he still retains his interest in the firm here.

Newaygo—Jerome Carpenter, who has been an undertaker here for many years, suffered a stroke of paralysis, a few days ago, from which he died on Feb. 17.

Holland—Will E. Swift, who has been a passenger conductor on the C. & W. M. Railway for the past nine years, will open a grocery and feed store here about March 15.

Copemish—William Clow, formerly clerk for the late Wm. Adams, who was in the hotel business, is now proprietor of the house, having leased the same from Mrs. Adams.

Bear Lake—C. B. Bunton & Son have bought Wm. Keyes' store building and will run a double store. They intend to put in a stock of hardware and agricultural implements.

Bellaire—E. E. Steffey, who removed his grocery stock from Crystal to this place about three months ago, has closed out his stock to the other dealers in this vicinity and returned to Crystal.

Detroit—E. C. Robinson & Co., wall paper dealers at 126 Michigan avenue, have assigned to William E. Warner. Their liabilities are \$2,429 and their assets cost \$2,072 and are appraised at \$1,019.

Moline—J. D. Noah has purchased of Nevins Bros. the brick store building he has occupied with his general stock for the past three years. He is erecting a shed on land leased from the G. R. & I. Railroad and will put in a line of lumber, lath and shingles.

Lake Odessa—Stephen S. Haight, furniture dealer and undertaker, died on the 15th from the effects of la grippe. Deceased was 61 years of age and an active member of the G. A. R. He was previously engaged in the same business at Woodland and Saranac.

Evart—By the fire of the 18th, E. F. Shaw loses his business building, together with his stock of boots and shoes. He estimates the entire loss at \$7,500, with insurance of \$2,000 on the stock. W. W. Mitchell's grocery store and stock were damaged to the amount of \$2,500. The building was insured for \$500.

Big Rapids—Isaac Netzorg, who has operated a general store at Mecosta for the past twelve years, has leased the vacant store-room in the Vandersluis building and will open a dry goods and notion store in this city about April 1. He will continue the store in Mecosta under the management of a former employee.

Muskegon—Mrs. Louise L. Johnson, Miss Emma Neumeister and A. D. Berry purchased of the heirs of the C. S. Montague estate their stock in the Leahy Co.,

dealer in dry goods in the Mason block. Mr. Berry and Miss Neumeister have each been connected with the store for the past twelve years and are thoroughly conversant with the business in all its details.

MANUFACTURING MATTERS.

Vestaburgh—T. R. Aldrich has closed out his tin shop and removed from this place.

Moline—J. H. & J. G. Jeffers have their yard well stocked with logs and will start their mill in a few days.

Vestaburgh—Davenport & Chase, manufacturers of shingles, are succeeded by Chase & Davenport Bros., who will continue the business.

Sherman City—Z. B. Knapp and brother have formed a copartnership in the shingle mill business under the firm name of Z. B. & W. R. Knapp.

Alpena—The Minor Lumber Co. is cutting 2,000,000 feet of logs six miles north of Rogers City on the Lake Huron shore. The logs will be rafted to Alpena.

West Bay City—Fred A. Cole has retired from the West Bay City Manufacturing Co., wholesale dealer in lumber, lath and shingles. The style remains the same.

Tawas—Locke & Stevens' sawmill started last week cutting hardwood lumber, and the expectation of the firm is to keep the mill in operation the remainder of the winter.

Sault Ste. Marie—The Russell sawmill at Sallors' Encampment is reported to have been leased by W. S. Osgood, of this place. He will stock the mill and run it day and night next season.

L'Anse—H. W. James, of Manistee, has been here the past week, negotiating for a mill site. If favorable arrangements can be made, he expects to have his mill in shape to saw next season.

Marquette—J. R. Gordon, who this winter will put in 5,000,000 feet of export timber, has finished his work on Silver and Bruno rivers, and is pushing the hauling at his camps on the Otter river.

Detroit—The Detroit Paper Package Co. has filed articles of association. The capital stock is \$15,000, of which 80 per cent is paid in. The stockholders are W. B. Thompson, Maurice R. Marr and F. H. Farnsworth.

West Bay City—The building formerly occupied by the Crump Manufacturing Co. as a planing mill has been leased by a company who propose to put in machinery and manufacture car siding and roofing, for which there is an active demand.

Ludington—Lumber sales are increasing. T. R. Lyon sold nearly 4,000,000 feet last week, and has received several orders this week for bill stuff and other lumber. The prospect brightens all the time. Lumber brings from 50c to \$2 a thousand more than last year.

Ewen—The Ontonagon River Lumber Co. has been organized to manufacture and sell lumber by E. S. Moore and H. B. Nease, Pittsburgh, Pa., E. S. B. Sutton, Sault Ste. Marie, Mich., George H. Moore and Wm. D. Crombie, of Burlington, Vt. Capital stock, \$75,000.

Lapeer—During 1891, Robert King shipped 34,000,000 shingles. He averaged a car a day in January, and would have shipped more if cars could have been obtained. Such a demand in January, usually the dullest month in the

year, indicates an active trade the coming season.

Detroit—D. B. Millen, John R. Nosstrand, F. B. Harper and James J. McLain have filed articles of incorporation as the Wolverine Barge Co. They will engage in maritime commerce and build vessels. The capital stock is \$350,000, of which \$12,800 is paid in. The office will be in Ecorse, on the Rouge.

Manistee—That there is still some money to be made in pine lands, even at this point, is instanced in a recent sale to Buckley & Douglas by George Hart and others, of a lot of scattered tracts of pine, cedar, hemlock and hardwoods, estimated at about 60,000,000 feet in all, for \$60,000. Hart & Co. cleared about \$30,000 on the trade.

Bay City—W. S. Clements has become a member of the hardwood concern of Obenauer & Byrns, and the firm is now styled Obenauer, Byrns & Co. The firm does an extensive business, and it will be largely increased the coming season. It ships largely to Grand Rapids and Chicago, and secures stock at all points in Northern Michigan.

Watersmeet—Robbinsville, near this place, is a town which is being built up by the completion of the Brown & Robbins mill plant. They have a contract to cut over 100,000,000 feet of pine for an Oshkosh firm. The mill is lighted by electricity and will run day and night during the year. The extension of the Milwaukee, Lake Shore & Western from the interior branch affords facilities for shipment.

Cadillac—Chittenden & Herrick bought of Charles F. Ruggles a tract of pine near Hobart for which they were to pay \$60,000; they recently sold it for \$90,000, without putting more than enough into it to bind the trade, the whole thing having been done in about three months. Chittenden & Herrick are doing quite a business in buying up old choppings and logging them over again, taking all the down timber, left over butts of pine and the cedar, hemlock and hardwoods that are on the land.

Holland—J. & A. Van Putten, proprietors of the tub factory here, have purchased the sawmill on the Kalamazoo River at New Richmond. They will make extensive repairs and put the plant in good running order. The mill will be used as a feeder for their factory, and timber will be purchased along the river, cut up into staves and bolts, and shipped by rail to Holland to be manufactured into tubs. This will enable them to run their factory the year round and give employment to seventy-five hands.

Bay City—J. M. McNeil and J. P. McNeil, brothers, of this city, have closed a deal for all the cedar timber on the Hauptman branch of the Michigan Central railroad in Rosecommon county. The land includes six forties and the cedar is said to be the finest in the northern part of the State. The purchase was made of Eddy, Avery & Eddy and Eddy Bros., of this city, and D. Wright of Saginaw. The timber will be converted on the ground into telegraph poles, posts and paving blocks, and will be marketed in Bay City, Saginaw and other points. The quantity of cedar being put in this winter at all points on the lake between here and Cheboygan and on the lines of railroad is largely in excess of that of any previous season.

Use Tradesman Coupon Books.

GRAND RAPIDS GOSSIP.

Allen Hussinger has opened a grocery store at Rome City, Ind. The stock was purchased at this market.

F. R. Jackman, meat dealer on East Bridge street, has closed out his stock and retired from business.

M. A. Stephens has opened a crockery and glassware store at Carson City. H. Leonard & Sons furnished the stock.

Chas. L. Harrison and J. C. Hodgins have formed a copartnership and will embark in the drug business in this city.

The firm of Bauman & Rife, cigar manufacturers on East Bridge street, has been dissolved, Geo. W. Rife succeeding.

Hester & Fox have sold a new sawmill outfit to Dutton & Vinton, of Alpine, whose old mill was destroyed by fire on the 16th.

The Hazeltine & Perkins Drug Co. is re-arranging its office, relegating President Hazeltine and Buyer Fairchild to the background and enlarging the space occupied by Secretary Goodman with the book-keeping department.

The Grand Rapids Refrigerator Co. is arranging to erect another large factory building adjoining its present building on Ottawa street on the east. Work will be begun as soon as the weather permits and the structure will be pushed forward to completion with all possible dispatch.

Henry Lucas, grocer at the corner of Hall and Clark streets, recently uttered a \$700 chattel mortgage to J. E. Bennett as trustee for his creditors. Mr. Bennett found about \$75 worth of stock and \$50 in good accounts and the creditors threaten Lucas with criminal prosecution unless he disgorge.

T. H. Atkins, the West Carlisle grocer, who was arrested at the instance of Jacob F. Hecker, the Corinth merchant, on a charge of peddling without a license, was promptly discharged from custody by Justice Westfall on the occasion of the hearing, last Wednesday. The complaining witness was afterwards given a merciless scoring for the disgraceful manner in which he attempted to prosecute the case, which was wholly due to spite work on his part.

A. D. Esler, for twenty years manager of a store for the Atlantic & Pacific Tea Co.—thirteen years in charge of the store in this city—has forwarded his resignation, to take effect March 1. He has leased the store at 7 South Division street and will open a tea, coffee and spice stock early next week, the Lemon & Wheeler Company furnished the stock. Mr. Esler's long experience in the business will undoubtedly enable him to register a success in his new venture.

The Grocery Market.

The innovation recently introduced by the package coffee manufacturers—quoting their product by tenths of a cent, instead of by eighths and quarters—is producing more or less confusion. THE TRADESMAN shares in the general demoralization, having quoted XXXX 20.5c last week, when it should have been 19.3c.

The Liggett & Myers Tobacco Co., of St. Louis, which pulled out of this State about a year ago, announces its intention of entering the field again in the near future.

Purely Personal.

Jacob Ritzema, the Grand Haven grocer, was in town Monday.

Fred H. Ball and wife have returned from Bermuda, greatly improved in health.

Walter W. Bracy, formerly engaged in the grocery business in this city, is now weighmaster for the C. & W. M. Railway at White Cloud.

A. C. Goehrend, of the firm of Goehrend Bros., general dealers at Baldwin, was in town one day last week on his way south on his wedding trip.

Milo Bolender, the Hubbardston druggist, is very ill with la grippe, and A. De Kruif, druggist at Zeeland, is recovering from a severe attack of the same disease.

H. L. Welling, the Mancelona general dealer, was in town last Friday on his way home from Marshall, where he bought a bankrupt boot and shoe stock of the receiver of the First National Bank.

Tawas—An effort is to be made by the business men of this place to induce John B. Redhead to remove his saw and shingle mill from Redhead, on the Loon lake branch of the Detroit, Bay City & Alpena Railroad, to Tawas. The mill plant consists of a shingle mill of 65,000 daily capacity, a small sawmill, several miles of narrow gauge railroad, a locomotive, eight cars and a dry kiln of 800,000 shingle capacity, by which a bunch of shingles is reduced in weight from 90 to 70 pounds. Mr. Redhead owns 8,000 acres of timber—pine, norway and hardwood. He gives employment to forty-eight men.

St. Ignace—O. W. Johnson was in the city last week to meet Messrs. Mickleson, Hanson and Jamieson, of Grayling and Gladwin, who came here to buy the Mackinaw Lumber Co.'s sawmill plant, consisting of the mill and all machinery therein, all the docks but one, a blacksmith shop, the large barn and considerable ground. The gentlemen met and talked matters over. Mr. Johnson thought the property was dirt cheap at \$10,000. Messrs. M., H. and J. did not think so. Mr. Johnson then said, "Make me an offer." Five thousand dollars was offered and immediately accepted. Friday evening a meeting was held at the Sherwood, which was attended by the intending buyers and a number of prominent citizens. The latter promised to deal fairly and liberally by them in the way of taxes, etc., and the deal was then practically closed. The buyers said they would start the mill as early in the spring as possible.

How's This?

We offer One Hundred Dollars Reward for any case of Catarrh that cannot be cured by Hall's Catarrh Cure.

F. J. CHENEY & CO., Props., Toledo, O. We, the undersigned, have known F. J. Cheney for the last 15 years, and believe him perfectly honorable in all business transactions and financially able to carry out any obligations made by their firm.

West & Truax, Wholesale Druggists, Toledo, O.
Walding Kinnan & Marvin, Wholesale Druggists, Toledo, O.

Hall's Catarrh Cure is taken internally, acting directly upon the blood and mucus surfaces of the system. Price 75c per bottle. Sold by all Druggists. Testimonials free. 341

Notice to Stockholders.

The annual meeting of the stockholders of the Grand Rapids & Indiana Railroad Company will be held at the General Office, in the City of Grand Rapids, Michigan, on Wednesday, March 24, 1892, at 1 o'clock p. m., for the election of thirteen directors to serve for the ensuing year and for the transaction of such other business as may be presented at the meeting.

J. H. P. HUGHART, Sec'y.

For Bakings of All Kinds Use

Fleischmann & Co.'s

Unrivalled Compressed Yeast.

SUPPLIED
FRESH DAILY
To Grocers Everywhere.

Special attention is invited to our
YELLOW LABEL
which is affixed to every cake
of our Yeast, and which serves
TO DISTINGUISH
Our Goods from worthless imitations.

5000 Sold.

Patented 1887.

Why Wanted.

It's the original of its class. It's the favorite with Druggists, Clothiers, Shoe Stores, Hatters, Grocers, Hardware Dealers, General Merchants, Bakers, Butchers, Millers, Hotels, Dairy-men, Laundries and in fact every retail dealer who wants correct methods. Write us this day for description and prices. State and local agents wanted.

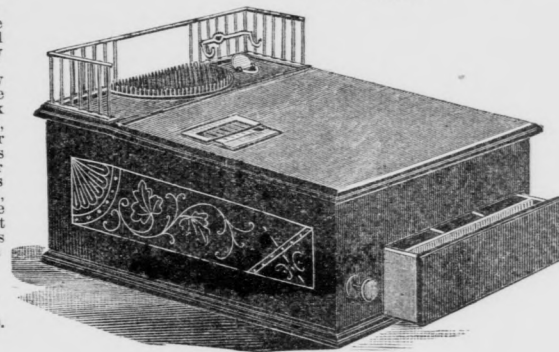


STOP

and investigate the American Cash Register before purchasing. YOU will probably say as this party does:

DEAR SIR: We will say that for our business we greatly prefer your "Desk Cashier" to the National, even at the same price, for every business selling bills of goods, or odd number sales your Desk Cashier is preferable to the National, not considering price. We are so well pleased with it that with our three Desks we consider our cash system almost complete.

Yours truly,
CHAS. RUEDEBUSCH CO.,
General Merchants,
Mayville, Wis.



AMERICAN CASH REGISTER CO., 947 Royal Ins. Bldg. Chicago.

HESTER & FOX,

AGENT FOR THE



MANUFACTURERS OF

Plain Slide Valve Engines with Throttling Governors.

Automatic Balanced Single Valve Engines.

Horizontal, Tubular and Locomotive

BOILERS.

Upright Engines and Boilers for Light Power.

Prices on application.

44-46 S. Division St.,

Grand Rapids.

Don't Buy

YOUR SPRING LINES OF

Hammocks,
Base Ball Goods,
& Fishing Tackle

Until you have seen our assortment. Our salesmen are now on the way to call on you.

EATON, LYON & CO.,

GRAND RAPIDS.

Evolution of the Commercial Traveler.*

The profession of the commercial traveler has passed from a chrysalis state into a putative accomplishment; from a doubtful experiment into a recognized necessity; from a less attractive pursuit into a condition of usefulness, honored by all men. As real estate was, originally, the principal object of the eastern countries, where the feudal system prevailed, so personal property was the chief object of commerce. Ancient jurists seldom discussed the latter, which they considered a far inferior species of property. During the early feudal times no profession was deemed honorable except that of arms. Commerce and trading were carried on principally by the Romans, Greeks, Italians and Jews. Every manor had its petty tyrant. The feudal barons oppressed the traders, seized their goods and imprisoned their bodies. There was no remedy, for if they complained their cases were tried before courts presided over by these barons or their deputies. There was no protection, no safeguard. It was not until the commercial republics of Southern Europe emerged from the barbarism of the dark ages that commerce began to thrive. Since that happy period Christianity and commerce have kept apace, the former softening and enlightening the world, and the latter bringing all nations into acquaintance with each other, and helping to make all men brothers for the first time since the confusion of Babel.

At first, commerce was inseparably linked with maritime pursuits; so much so that the white sails of merchantmen were regarded, like white winged doves, as signals of peace, and could safely go where the heaviest warships dared not venture. From customs founded upon utility, and enforceable only in courts of honor, the rights and obligations of commerce have compelled recognition from law courts and legislatures until to-day they are more sacred than the feudal estates-tail were in England. Progress in this direction, however, was slow. The first maritime code was that of the ancient Rhodians. Then came the laws of Barcelona. The maritime code of Louis XIV., the "Ordonnance" promulgated by Richard I. and the code of Justinian, found at Amalfi in 1130, quickly followed. So rapid then was the evolution of commerce that when the great bulwark of liberty, "magna charta," was wrested from King John at Runnimeade the rights of merchants were recognized. Following quickly thereafter, in the reign of Edward I., came the Statute de Mercatoribus, which allowed lands to be seized to pay trading debts. From the reign of Edward I. to that of the Tudors commerce advanced "with wadding steps and slow," and it was not until the discovery of America and a passage by sea to the East Indies that its importance and stability were fully realized. From that time until now, aided by the decisions of Lord Tenterden, Lord Chief Justice Holt, and Lord Mansfield, in England, and Chancellor Kent and Judge Story, in the United States, has been a fertile period in the commercial world, resulting in the

*Response by E. A. Noonan at the annual banquet of the Western Commercial Travelers' Association, at St. Louis.

maritime greatness of England, the incomparable superiority of the United States, the humanizing and christianizing of even the Dark Continent and in the elevation of mankind. It may be interesting to know that the Jews were the inventors of bills of exchange; that it was not until the reign of William and Anne in England that promissory notes were placed upon their present footing and the banking system established, and that it was not until the reign of Henry VIII. that the debtor's haven, a bankrupt law, was first enacted. As early as 1509 laws attempting to regulate trade were passed, one of which recited that, as hatters were buying hats for 16 pence and selling them for 5 shillings, no hatter should thereafter sell his best hat above the price of 20 pence. The result was the purchaser lost in quality what he gained in price.

Again, in 1548 it was enacted that sellers of victuals were to be punished for conspiring or covenanting to sell their commodities at unreasonable prices, and it took three-quarters of a century to show that such legislation was a mistake. When the citizens of Antioch complained to the Roman Emperor Julian about the price of poultry and fish, he told them they ought to be satisfied with a supply of wine, oil and bread, and immediately fixed the price of corn so high that none but the rich could buy it. Although merchants are generally scrupulous, honest and exact in their dealings, I regret to tell you that there have been exceptions to this rule. The general character of the Egyptian merchant is such that the Greeks used the term "to play the Egyptian", to signify cousting and overreaching. Boycotting is generally believed to be of modern origin, and hence you may be surprised to know that it is older than the government of the United States and that it is of American origin. The first case on record occurred in Boston; a son of Bernard, the Tory Governor of Massachusetts, two sons of Lieutenant-Governor Hutchinson and five others would not agree not to import tea while it was taxed. So a public meeting was held at Faneuil Hall, and it was resolved, as the best means of coercion, not to purchase anything from them. An agreement to this effect was drawn up and carried around from house to house and everybody signed it. Such, gentlemen, is the origin, and, somewhat in brief, the growth of your department of usefulness, up to about 1850. Invidious persons may claim that you had your origin with the peddler, who carried his stock in trade in his pack to sell and cheat at country fairs; but I think I have shown that the sphere you occupy is the result of centuries of earnest, honest endeavor, which has compelled recognition and honor from kings, courts and legislatures; and it has been said in England, "in this age of loose morals among the higher classes the men of trade and business are, generally speaking, the best body of the nation; generous, sober, honest and charitable."

Since 1850, and particularly since the close of the war, your field of usefulness has been so extended and your labors so well preformed, that to-day fully 75 per cent. of the business of the world is done by you. Yours is a peculiar profession,

Dry Goods Price Current.

| UNBLEACHED COTTONS. | | |
|----------------------------|-----------|--------------------------------------|
| Adriatic | 7 | " Arrow Brand 5 1/2 |
| Argyle | 6 1/2 | " World Wide 7 |
| Atlanta A.A. | 6 1/2 | " LL 5 1/2 |
| Atlantic A. | 7 | " Full Yard Wide 6 1/2 |
| " H. | 6 1/2 | " Georgia A. 6 1/2 |
| " P. | 6 1/2 | " Honest Width 6 1/2 |
| " D. | 6 1/2 | " Hartford A. 6 1/2 |
| " LL. | 5 1/2 | " Indian Head 7 1/2 |
| Amory | 7 | " King A. 6 1/2 |
| Archery Bunting | 4 | " King E.C. 5 1/2 |
| Beaver Dam A.A. | 5 1/2 | " Lawrence L.L. 5 1/2 |
| Blackstone O. 32 | 5 1/2 | " Madras cheese cloth 6 1/2 |
| Black Crow | 6 1/2 | " Newmarket G. 6 1/2 |
| Black Rock | 7 | " N. 6 1/2 |
| Boat A. | 7 1/2 | " DD. 5 1/2 |
| Capital A. | 7 1/2 | " X 7 |
| Cavanat V. | 5 1/2 | " Nolbe R. 5 |
| Chapman cheese cl. | 3 1/2 | " Our Level Best 6 1/2 |
| Clifton C.R. | 5 1/2 | " Oxford R. 6 1/2 |
| Comet | 7 | " Pequot 7 1/2 |
| Dwight Star | 7 1/2 | " Solar 6 1/2 |
| Clifton C.C.C. | 6 1/2 | " Top of the Heap 7 1/2 |
| BLEACHED COTTONS. | | |
| A.B.C. | 8 1/2 | " Geo. Washington 8 |
| Amazon | 8 | " Glen Mills 7 |
| Amsburg | 7 | " Gold Medal 7 1/2 |
| Art Cambric | 10 | " Green Ticket 8 1/2 |
| Blackstone A.A. | 8 | " Great Falls 6 1/2 |
| Beats All | 4 1/2 | " Hope 7 1/2 |
| Boston | 12 | " Just Out 4 1/2 @ 5 |
| Cabot | 6 1/2 | " King Phillip 7 1/2 |
| Charter Oak | 5 1/2 | " L. 7 1/2 |
| Conway W. | 7 1/2 | " Lonsdale Cambric 10 1/2 |
| Cleveland | 7 | " Lonsdale 8 1/2 |
| Dwight Anchor | 8 1/2 | " Middlesex 7 1/2 |
| " shorts | 8 1/2 | " No Name 7 1/2 |
| Edwards | 6 | " Oak View 6 |
| Empire | 7 | " Our Own 5 1/2 |
| Farwell | 7 1/2 | " Pride of the West 12 |
| Fruit of the Loom | 8 1/2 | " Rosalind 7 1/2 |
| Fitchville | 8 1/2 | " Sunlight 4 1/2 |
| First Prize | 6 1/2 | " Tica Mills 8 1/2 |
| Fruit of the Loom | 8 1/2 | " Vinyard 8 1/2 |
| Fairmount | 4 1/2 | " White Horse 6 |
| Full Value | 6 1/2 | " Rock 8 1/2 |
| HALF BLEACHED COTTONS. | | |
| Cabot | 7 1/2 | " Dwight Anchor 9 |
| Farwell | 8 | " |
| UNBLEACHED CANTON FLANNEL. | | |
| Tremont N. | 5 1/2 | " Middlesex No. 1 10 |
| " L. | 7 | " " 2 11 |
| " L. | 7 | " " 3 12 |
| Middlesex A.T. | 8 | " " 7 18 |
| " X. | 9 | " " 8 19 |
| " No. 25 | 9 | " " 8 19 |
| BLEACHED CANTON FLANNEL. | | |
| Hamilton N. | 7 1/2 | " Middlesex A.A. 11 |
| Middlesex P.T. | 8 | " 2 12 |
| " A.T. | 9 | " A.O. 13 1/2 |
| " X. | 9 | " 4 17 1/2 |
| " X.F. | 10 1/2 | " 5 16 |
| CARPET WARP. | | |
| Pearless, white | 18 | " Integrity, colored 21 |
| " colored | 20 1/2 | " White Star 18 1/2 |
| Integrity | 18 1/2 | " " colored 21 |
| DRESS GOODS. | | |
| Hamilton | 8 | " Nameless 30 |
| " 9 | 9 | " 25 |
| " 10 1/2 | 10 1/2 | " 27 1/2 |
| G.G. Cashmere | 12 | " 30 |
| Nameless | 16 | " 32 1/2 |
| " 18 | 18 | " 35 |
| CORSETS. | | |
| Coraline | 80 50 | " Wonderful 84 50 |
| Schilling's | 9 00 | " Brighton 4 75 |
| Davis Walsts | 9 00 | " Bortree's 9 00 |
| Grand Rapids | 4 50 | " Abdominal 15 00 |
| CORSET JEANS. | | |
| Armory | 6 1/2 | " Naumkeag satteen 7 1/2 |
| Androsoggin | 7 1/2 | " Rockport 6 1/2 |
| Biddeford | 6 1/2 | " Conestoga 6 1/2 |
| Brunswick | 6 1/2 | " Walworth 6 1/2 |
| PRINTS. | | |
| Allen turkey reds | 5 1/2 | " Berwick fancies 5 1/2 |
| " robes | 5 1/2 | " Clyde Robes 5 |
| " pink & purple | 6 1/2 | " Charter Oak fancies 4 1/2 |
| " buffs | 6 1/2 | " DelMarine cashm's 6 |
| " pink checks | 5 1/2 | " mourn'g 6 |
| " staples | 5 1/2 | " Eddystone fancy 6 |
| " shirtings | 3 1/2 | " chocolate 6 |
| American fancy | 5 1/2 | " " rober 6 |
| American indigo | 5 1/2 | " " sateens 6 |
| American shirtings | 3 1/2 | " Hamilton fancy 6 |
| Argentine Grays | 6 | " " staple 5 1/2 |
| Anchor Shirtings | 4 1/2 | " Manchester fancy 6 |
| Arnold | 6 1/2 | " " new era 6 |
| Arnold Merino | 6 1/2 | " Merrimack D. fancy 6 |
| " long cloth B. 10 1/2 | 10 1/2 | " Merrim'ck shirtings 4 |
| " " C. 8 1/2 | 8 1/2 | " " Reapfurn 8 1/2 |
| " century cloth 7 | 7 | " Pacific fancy 8 1/2 |
| " gold seal 10 1/2 | 10 1/2 | " " robes 6 1/2 |
| " green seal TR 10 1/2 | 10 1/2 | " Portsmouth robes 6 |
| " yellow seal 10 1/2 | 10 1/2 | " Simpson mourning 6 |
| " serge 11 1/2 | 11 1/2 | " " greys 6 |
| " Turkey red 10 1/2 | 10 1/2 | " " solid black 6 |
| Ballou solid black | 5 | " Washington indigo 6 |
| " " colors 5 1/2 | 5 1/2 | " " Turkey robes 7 1/2 |
| Bengal blue, green | 5 1/2 | " " India robes 7 1/2 |
| red and orange 5 1/2 | 5 1/2 | " " plain T'ry X 8 1/2 |
| Berlin solids 5 1/2 | 5 1/2 | " " X 10 |
| " oil blue 6 1/2 | 6 1/2 | " " Ottoman Tur 6 |
| " green 6 1/2 | 6 1/2 | " key red 6 |
| " Foulards 5 1/2 | 5 1/2 | " Martha Washington 7 1/2 |
| " red 7 1/2 | 7 1/2 | " Turkey red 7 1/2 |
| " " 9 1/2 | 9 1/2 | " Martha Washington 9 1/2 |
| " 4 1/2 | 4 1/2 | " Riverpoint robes 5 |
| " 3-4XXXX 12 | 12 | " Windsor fancy 6 1/2 |
| Coeheco fancy | 6 | " " gold ticket 10 1/2 |
| " madders 6 | 6 | " indigo blue 10 1/2 |
| " XX twills 6 1/2 | 6 1/2 | " |
| " solids 5 1/2 | 5 1/2 | " |
| TICKINGS. | | |
| Amoskeag A.C.A. | 12 1/2 | " A.C.A. 12 1/2 |
| Hamilton N. | 7 1/2 | " Pemberton AAA 16 |
| " D. | 8 1/2 | " York 10 1/2 |
| " Awning 11 | 11 | " Swift River 7 1/2 |
| Farmer | 8 | " Pearl River 12 |
| First Prize | 11 1/2 | " Warren 13 |
| Lenox Mills | 18 | " |
| COTTON DRILL. | | |
| Atlanta, D. | 6 1/2 | " Stark A 8 |
| Boat | 6 1/2 | " No Name 7 1/2 |
| Clifton, K. | 6 1/2 | " Top of the Heap 10 |
| SATINES. | | |
| Simpson | 20 | " Imperial 10 1/2 |
| " 18 | 18 | " Black 9 1/2 @ 9 1/2 |
| " 16 | 16 | " " BC 10 @ 10 |
| Coeheco | 10 1/2 | " |
| DEMONS. | | |
| Amoskeag | 12 1/2 | " Columbian brown 12 |
| " 9 oz 13 1/2 | 13 1/2 | " Everett, blue 12 |
| " brown 13 1/2 | 13 1/2 | " " brown 12 |
| Andover | 11 1/2 | " Haymaker blue 7 1/2 |
| Beaver Creek A.A. | 10 | " " brown 7 1/2 |
| " BB. | 9 | " Jaffrey 11 1/2 |
| " CC. | 9 | " Lancaster 11 1/2 |
| Boston Mfg Co. br. | 7 | " Lawrence, 9 oz 13 1/2 |
| " d & twist 10 1/2 | 10 1/2 | " " No. 230 13 |
| Columbian XXX br. 10 | 10 | " " No. 250 11 1/2 |
| " XXX bl. 19 | 19 | " " No. 280 10 1/2 |
| GINGHAMS. | | |
| Amoskeag | 7 1/2 | " Lancaster, staple 6 1/2 |
| " Persian dress 8 1/2 | 8 1/2 | " " fancies 7 |
| " Canton 8 1/2 | 8 1/2 | " " Normandie 8 |
| " AFC 12 1/2 | 12 1/2 | " Lancashire 6 1/2 |
| " Teazle 10 1/2 | 10 1/2 | " Manchester 5 1/2 |
| " Angola 10 1/2 | 10 1/2 | " Monogram 6 1/2 |
| " Persian 8 1/2 | 8 1/2 | " Normandie 7 1/2 |
| Arlington staple | 4 1/2 | " Persian 8 1/2 |
| Arasapha fancy | 4 1/2 | " Renfrew Dress 7 1/2 |
| Bates Warwick dress | 8 1/2 | " Rosemont 6 1/2 |
| " staples 6 1/2 | 6 1/2 | " Slattersville 6 |
| Centennial | 10 1/2 | " Somerset 7 1/2 |
| Criterion | 10 1/2 | " Tacoma 7 |
| Cumberland staple | 5 1/2 | " Toli du Nord 10 1/2 |
| Cumberland | 5 1/2 | " Wash 7 1/2 |
| Essex | 4 1/2 | " seersucker 7 1/2 |
| Elfin | 7 1/2 | " Warwick 8 1/2 |
| Everett classics | 8 1/2 | " Whittenden 6 1/2 |
| Exposition | 7 1/2 | " " heather dr 8 |
| Glenarlie | 6 1/2 | " " indigo blue 9 |
| Glenarven | 6 1/2 | " Wamsutta staples 6 1/2 |
| Glenwood | 7 1/2 | " Westbrook 6 1/2 |
| Hampton | 6 1/2 | " " 10 |
| Johnson Chalou cl | 6 1/2 | " Windermere 5 |
| " indigo blue 9 1/2 | 9 1/2 | " York 6 1/2 |
| " zephyrs 10 1/2 | 10 1/2 | " |
| GRAIN BAGS. | | |
| Amoskeag | 16 1/2 | " Valley City 15 1/2 |
| Stark | 19 1/2 | " Georgia 15 1/2 |
| American | 16 1/2 | " Pacific 14 1/2 |
| THREADS. | | |
| Clark's Mile End | 45 | " Barbour's 88 |
| Coats', J. & P. | 45 | " Marshall's 88 |
| Holyoke | 22 1/2 | " |
| KNITTING COTTON. | | |
| No. 6 | 33 | " White. Colored. 38 |
| " 8 | 34 | " " 39 |
| " 10 | 35 | " " 40 |
| " 12 | 36 | " " 41 |
| No. 14 | 37 | " " 42 |
| " 16 | 38 | " " 43 |
| " 18 | 39 | " " 44 |
| " 20 | 40 | " " 45 |
| CAMBRICS. | | |
| Slater | 4 | " Edwards 4 |
| White Star | 4 | " Lockwood 4 |
| Kid Glove | 4 | " Wood's 4 |
| Newmarket | 4 | " Brunswick 4 |
| RED FLANNEL. | | |
| Fireman | 32 1/2 | " T.W. 32 1/2 |
| Creedmore | 27 1/2 | " FT. 32 1/2 |
| Talbot XXX | 30 | " J.R.F. XXX 35 |
| Nameless | 27 1/2 | " Buckeye 32 1/2 |
| MIXED FLANNEL. | | |
| Red & Blue, plaid | 40 | " Grey S.R.W. 17 1/2 |
| Union R. | 22 1/2 | " Western W 18 1/2 |
| Windsor | 18 1/2 | " D.R.P. 18 1/2 |
| 6 oz Western | 20 | " Flushing XXX 23 1/2 |
| Union B. | 22 1/2 | " Manitoba 23 1/2 |
| DOMEST FLANNEL. | | |
| Nameless | 8 @ 9 1/2 | " " 9 @ 10 1/2 |
| " 8 1/2 @ 10 | 10 | " " 12 1/2 |
| CANVASS AND PADDING. | | |
| Slate | 9 1/2 | " Brown, Black, Slate, Brown, Black. |
| 9 1/2 | 9 1/2 | " 13 13 |
| 10 1/2 | 10 1/2 | " 15 15 |
| 11 1/2 | 11 1/2 | " 17 17 |
| 12 1/2 | 12 1/2 | " 20 20 |
| DUCKS. | | |
| Severin, 8 oz | 9 1/2 | " West Point, 8 oz 10 1/2 |
| Mayland, 8 oz | 10 1/2 | " " 10 1/2 |
| Greenwood, 7 1/2 oz | 9 1/2 | " Raven, 10 oz 12 1/2 |
| Greenwood, 8 oz | 11 1/2 | " Stark 13 1/2 |
| Boston, 8 oz | 10 1/2 | " Boston, 10 oz 12 1/2 |
| WADDINGS. | | |
| White, doz. | 25 | " Per bale, 40 doz. \$7 50 |
| Colored, doz. | 20 | " |
| SILKES. | | |
| Slater, Iron Cross | 8 | " Pawtucket 10 1/2 |
| " Red Cross | 9 | " Dundee 9 |
| " Best | 10 1/2 | " Bedford 10 1/2 |
| " Best A.A. | 12 1/2 | " Valley City 10 1/2 |
| L. | 7 1/2 | " KK 10 1/2 |
| G. | 8 1/2 | " |
| SEWING SILK. | | |
| Corticeil, doz. | 75 | " Corticeil knitting, 30 |
| twist, doz. | 37 1/2 | " per 1/2 oz ball 30 |
| 50 yd, doz. | 37 1/2 | " |
| HOOKS AND EYES—PER GROSS. | | |
| No 1 B'k & White | 10 | " No 4 B'k & White 15 |
| " 2 " 12 | 12 | " " 3 ply 20 |
| " 3 " 12 | 12 | " " 10 " 25 |
| PINS. | | |
| No 2—20, M.C. | 45 | " No 4—15 F 3/4 40 |
| " 3—18, S.C. | 45 | " |
| COTTON TAPE. | | |
| No 2 White & B'k | 12 | " No 8 White & B'k 20 |
| " 4 " 15 | 15 | " " 3 ply 23 |
| " 6 " 18 | 18 | " " 12 " 26 |
| SAFETY PINS. | | |
| No 2 | 28 | " No 3 36 |
| NEEDLES—PER M. | | |
| A. James | 1 40 | " Steamboat 40 |
| Crowley's | 1 35 | " Gold Eyed 1 50 |
| Marshall's | 1 00 | " |
| TABLE OIL CLOTH. | | |
| 5-4 | 2 25 | " 6-4 3 25 |
| " 2 10 | 2 10 | " 5-4 1 95 |
| " 3 10 | 3 10 | " 6-4 2 95 |
| COTTON TWINES. | | |
| Cotton Sall Twine | 28 | " Nashua 18 |
| Crown | 12 | " Rising Star 4 ply 17 |
| Domestic | 18 1/2 | " " 3 ply 17 |
| Anchor | 16 | " North Star 17 |
| Bristol | 13 | " Wool Standard 4 ply 17 1/2 |
| Cherry Valley | 15 | " Powhattan 18 |
| 1 X L | 18 1/2 | " |
| PLAID OSNABURGS. | | |
| Alabama | 6 1/2 | " Mount Pleasant 6 1/2 |
| Alamance | 6 1/2 | " Onida 6 1/2 |
| Augusta | 7 1/2 | " Prymont 5 1/2 |
| Ar sapha | 6 1/2 | " Randelman 6 |
| Georgia | 6 1/2 | " Riverside 5 1/2 |
| Granite | 5 1/2 | " Sibley A. 6 1/2 |
| Haw River | 5 | " Toledo 6 |
| Haw J. | 5 | " |

Do You Desire to Sell

Carpets and Lace Curtains

By Sample?

Send for our Spring catalogue

SMITH & SANFORD,

Grand Rapids, Mich.

Chadwick's Thread.

Guaranteed Equal to any Thread on the Market.

40 CENTS PER DOZEN.

Carried in all Numbers, White and Black.

W. H. DOWNS,

SOLE AGENT

Grand Rapids, Mich.

unlike the old-fashioned way of doing business where the merchant sat behind the counter waiting for customers, occasionally putting a small advertisement in a weekly edition of the country paper, and exchanging his goods for farm products, early watermelons or coon skins, and each night wending his way to his home to sit beside the ample chimney and smoke his pipe of peace. Yours is a busy, hustling, hurrying life, full of hardships and dangers. There are no drones in your hive; they have all been run over and crushed in the head-long rush. You start life young. You live more, do more in a short time than your ancestors did in years. You carry the wares, the intelligence, the polish of the great centers of trade into the forest, onto the flowery plains and into the recesses of the mountains. As railroads bind states together into an inseparable whole with bands of iron, so you bind the urban and rural communities into one grand brotherhood. By your politeness and gentlemanly bearing you make yourselves equally welcome in the counting house of the merchant prince, in the humble shop at the cross-roads and in the family circle of the best people in the land. By your accomplishments, your intelligence and your quick discretion you obtain respectful attention; and by your business qualities and delicate tact you secure your orders. Realizing that he "who overcomes by force hath overcome but half his foe," and knowing that "one touch of nature makes the whole world akin," you apply your pressure with just force enough "to waft a feather or drown a fly," and leave your customer in better humor with himself and with the world. Indeed, without flattery, I may say, you are business and social evangelists. You spread information, you build up arid places, you disseminate good feeling, your vigor and warmth inspire others to emulation, and your experience fits you to fill any position in life; in short, to be leaders among men. Like the railroads, the telegraph and telephone, you are modern, progressive and indispensable. With the aid of the steamship and railway, we see the result to-day of the evolution of the commercial traveler. The same manly attributes and elements of character that established for our grand city the commercial supremacy and integrity that she enjoys evolved from the energetic drummer of a generation ago. We see a class of merchants who are an honor to the country, whose names grace the annals of our commercial history and who have set a pace in mercantile life that younger men should follow as a guiding light.

Finest Constructed and Poorest Operated.

Referring to the management of the Lake Shore Railroad, Jno. R. Wood, the veteran railway man, recently remarked:

"The Lake Shore is one of the most careless roads I know in the way they operate their various divisions. When traveling on that road I have frequently been on the point of jumping off, and I am not an excitable man, but I haven't knocked around on railroads for twenty-five years for nothing and I know when a train I am traveling on is in danger. The Lake Shore is the finest constructed and poorest operated road in the country. It is very conservative and given to old foginess."

"Before the trains pull into depots at terminals, I have seen the conductors and brakemen remove the bell cords and take away the tail lights so that as soon as they arrived at the depot they could leave their trains without losing a minute. But then is just the time the bell rope should be in position. In running through a yard there are a good many frogs and the rear coach is apt to jump the track. If the bell cord is down, the engineer cannot be signaled and a disastrous accident occurs. There is where the Lake Shore is careless, and if I were in the railroad business the first man I saw pulling down the bell rope or taking off the tail lights before the train had come to a dead standstill at the depot I would discharge on the spot, even if he were the oldest man on the road."

Use Tradesman Coupon Books.

Hardware Price Current.

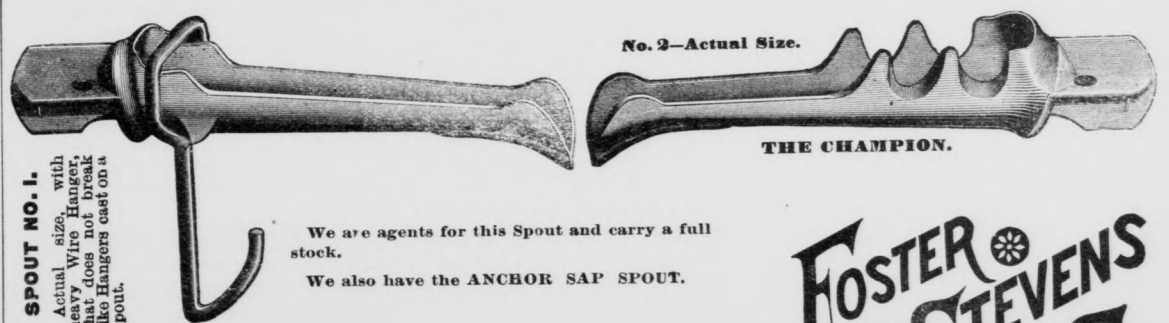
These prices are for cash buyers, who pay promptly and buy in full packages.

| AUGERS AND BITS. | | dis. |
|--|--------------|------|
| Snell's..... | 60 | |
| Cook's..... | 40 | |
| Jennings' genuine..... | 25 | |
| Jennings' imitation..... | 50&10 | |
| AXES. | | dis. |
| First Quality, S. B. Bronze..... | \$ 7 50 | |
| " " D. B. Bronze..... | 12 00 | |
| " " S. B. Steel..... | 8 50 | |
| " " D. B. Steel..... | 13 50 | |
| BARROWS. | | dis. |
| Railroad..... | \$ 14 00 | |
| Garden..... | net 30 00 | |
| BOLTS. | | dis. |
| Stove..... | 50&10 | |
| Carriage new list..... | 70&10 | |
| Plow..... | 40&10 | |
| Sleigh shoe..... | 70 | |
| BUCKETS. | | dis. |
| Well, plain..... | \$ 3 50 | |
| Well, swivel..... | 4 00 | |
| BUTTS, CAST. | | dis. |
| Cast Loose Pin, figured..... | 70& | |
| Wrought Narrow, bright fast joint..... | 60&10 | |
| Wrought Loose Pin..... | 60&10 | |
| Wrought Table..... | 60&10 | |
| Wrought Inside Blind..... | 60&10 | |
| Wrought Brass..... | 75 | |
| Blind, Clark's..... | 70&10 | |
| Blind, Parker's..... | 70&10 | |
| Blind, Shepard's..... | 70 | |
| BLOCKS. | | dis. |
| Ordinary Tackle, list April 17, '85..... | 60 | |
| CRADLES. | | dis. |
| Grain..... | dis. 50&02 | |
| CROW BARS. | | dis. |
| Cast Steel..... | per lb 5 | |
| CAPS. | | dis. |
| Ely's 1-10..... | per m 65 | |
| Hick's C. F..... | " 60 | |
| G. D..... | " 35 | |
| Musket..... | " 60 | |
| CARTRIDGES. | | dis. |
| Rim Fire..... | 50 | |
| Central Fire..... | dis. 25 | |
| CHISELS. | | dis. |
| Socket Firmer..... | 70&10 | |
| Socket Framing..... | 70&10 | |
| Socket Corner..... | 70&10 | |
| Socket Slicks..... | 70&10 | |
| Butcher's Tanged Firmer..... | 40 | |
| COMBS. | | dis. |
| Curry, Lawrence's..... | 40 | |
| Hotchkiss..... | 25 | |
| CHALK. | | dis. |
| White Crayons, per gross..... | 120 12 1/2 | |
| COOPER. | | dis. |
| Planished, 14 oz cut to size..... | per pound 28 | |
| " 14x32, 14x56, 14x60..... | 23 | |
| Cold Rolled, 14x48..... | 23 | |
| Cold Rolled, 14x48..... | 23 | |
| Bottoms..... | 25 | |
| DRILLS. | | dis. |
| Morse's Bit Stocks..... | 50 | |
| Taper and straight Shank..... | 50 | |
| Morse's Taper Shank..... | 50 | |
| DRIPPING PANS. | | dis. |
| Small sizes, ser pound..... | 07 | |
| Large sizes, per pound..... | 0 1/2 | |
| ELBOWS. | | dis. |
| Com. 4 piece, 6 in..... | dos. net 75 | |
| Corrugated..... | dis. 40 | |
| Adjustable..... | dis. 40&10 | |
| EXPANSIVE BITS. | | dis. |
| Clark's, small, \$18; large, \$26..... | 30 | |
| Ives', 1, \$18; 2, \$24; 3, \$30..... | 25 | |
| FILES—New List. | | dis. |
| Disston's..... | 60&10 | |
| New American..... | 60&10 | |
| Nicholson's..... | 60&10 | |
| Heller's..... | 50 | |
| Heller's Horse Rasps..... | 50 | |
| GALVANIZED IRON. | | dis. |
| Nos. 16 to 20; 22 and 24; 25 and 26; 27..... | 28 | |
| List 12 13 14 15 16 17..... | 17 | |
| Discount, 50..... | | |
| GAUGES. | | dis. |
| Stanley Rule and Level Co.'s..... | 50 | |

| HAMMERS. | | dis. |
|---|---------------------|------|
| Maydole & Co.'s..... | 25 | |
| Kip's..... | 25 | |
| Yerkes & Plumb's..... | dis. 40&10 | |
| Mason's Solid Cast Steel..... | 30c list 60 | |
| Blacksmith's Solid Cast Steel, Hand..... | 30c 40&10 | |
| HINGES. | | dis. |
| Gate, Clark's, 1, 2, 3..... | dis. 60&10 | |
| State..... | per doz. net, 2 50 | |
| Screw Hook and Strap, to 12 in. 4 1/4 and longer..... | 3 1/2 | |
| Screw Hook and Eye, 1/4..... | net 10 | |
| " " " 1/2..... | net 8 1/2 | |
| " " " 3/4..... | net 7 1/2 | |
| " " " 1..... | net 7 1/2 | |
| Strap and T..... | dis. 50 | |
| HANGERS. | | dis. |
| Barn Door Kidder Mfg. Co., Wood track..... | 50&10 | |
| Champion, anti friction..... | 60&10 | |
| Kidder, wood track..... | 40 | |
| HOLLOW WARE. | | dis. |
| Pots..... | 60 | |
| Kettles..... | 60 | |
| Spiders..... | 60 | |
| Gray enameled..... | 40&10 | |
| HOUSE FURNISHING GOODS. | | dis. |
| Stamped Tin Ware..... | new list 70 | |
| Japanned Tin Ware..... | 25 | |
| Granite Iron Ware..... | new list 33 1/4&10 | |
| WIRE GOODS. | | dis. |
| Bright..... | 70&10&10 | |
| Screw Eyes..... | 70&10&10 | |
| Hook's..... | 70&10&10 | |
| Gate Hooks and Eyes..... | 70&10&10 | |
| KNOBBS—New List. | | dis. |
| Door, mineral, jap. trimmings..... | 55 | |
| Door, porcelain, jap. trimmings..... | 55 | |
| Door, porcelain, plated trimmings..... | 55 | |
| Door, porcelain, trimmings..... | 55 | |
| Drawer and Shutter, porcelain..... | 70 | |
| LOCKS—poor. | | dis. |
| Russell & Irwin Mfg. Co.'s new list..... | 55 | |
| Mallory, Wheeler & Co.'s..... | 55 | |
| Bradford's..... | 55 | |
| Norwalk's..... | 55 | |
| MATTOCKS. | | dis. |
| Adze Eye..... | \$16.00, dis. 60 | |
| Hunt Eye..... | \$15.00, dis. 60 | |
| Hunt's..... | \$18.50, dis. 20&10 | |
| MAULS. | | dis. |
| Sperry & Co.'s, Post, handled..... | 50 | |
| MILLS. | | dis. |
| Coffee, Parkers Co.'s..... | 40 | |
| " P. S. & W. Mfg. Co.'s Malleables..... | 40 | |
| " Landers, Perry & Clark's..... | 40 | |
| " Enterprise..... | 30 | |
| MOLASSES GATES. | | dis. |
| Stebbin's Pattern..... | 60&10 | |
| Stebbin's Genuine..... | 60&10 | |
| Enterprise, self-measuring..... | 25 | |
| NAILS. | | dis. |
| Steel nails, base..... | 1 85 | |
| Wire nails, base..... | 2 00 | |
| Advance over base: | | |
| 60..... | Base 10 | |
| 50..... | Base 10 | |
| 40..... | 05 20 | |
| 30..... | 10 20 | |
| 20..... | 15 20 | |
| 10..... | 15 35 | |
| 7 & 6..... | 15 35 | |
| 4..... | 20 40 | |
| 3..... | 25 50 | |
| 2..... | 40 65 | |
| 1..... | 60 90 | |
| Case 10..... | 1 00 1 50 | |
| " 8..... | 1 00 1 25 | |
| " 6..... | 1 00 1 25 | |
| " 4..... | 1 00 1 25 | |
| " 3..... | 1 00 1 25 | |
| " 2..... | 1 00 1 25 | |
| " 1..... | 1 00 1 25 | |
| Case 10..... | 1 15 1 50 | |
| " 8..... | 1 15 1 50 | |
| " 6..... | 1 15 1 50 | |
| " 4..... | 1 15 1 50 | |
| " 3..... | 1 15 1 50 | |
| " 2..... | 1 15 1 50 | |
| " 1..... | 1 15 1 50 | |
| PLANES. | | dis. |
| Ohio Tool Co.'s, fancy..... | @40 | |
| Scotch Bench..... | @60 | |
| Sandusky Tool Co.'s, fancy..... | @40 | |
| Bench, first quality..... | @60 | |
| Stanley Rule and Level Co.'s, wood..... | @10 | |
| PANS. | | dis. |
| Fry, Acme..... | dis. 60-10 | |
| Common, polished..... | dis. 70 | |
| RIVETS. | | dis. |
| Iron and Tinned..... | 40 | |
| Copper Rivets and Burs..... | 50-10 | |
| PATENT PLANISHED IRON. | | dis. |
| "A" Wood's patent planished, Nos. 24 to 27..... | 10 20 | |
| "B" Wood's pat. planished, Nos. 25 to 27..... | 9 20 | |
| Broken packs 1/4c per pound extra..... | | |

| ROPES. | | dis. |
|---|-------------------|------|
| Sisal, 1/4 inch and larger..... | 9 1/2 | |
| Manilla..... | 13 | |
| SQUARES. | | dis. |
| Steel and Iron..... | 75 | |
| Try and Bevels..... | 60 | |
| Mitre..... | 30 | |
| SHEET IRON. | | dis. |
| Nos. 10 to 14..... | Com. Smooth. 4 05 | |
| Nos. 15 to 17..... | 4 05 | |
| Nos. 18 to 21..... | 4 05 | |
| Nos. 22 to 24..... | 4 05 | |
| Nos. 25 to 26..... | 4 25 | |
| No. 27..... | 4 45 | |
| All sheets No. 18 and lighter, over 30 inches wide not less than 2-10 extra..... | | |
| SAND PAPER. | | dis. |
| List acct. 19, '86..... | 50 | |
| SASH CORD. | | dis. |
| Silver Lake, White A..... | list 50 | |
| " " Drab A..... | " 55 | |
| " " White B..... | " 50 | |
| " " Drab B..... | " 55 | |
| " " White C..... | " 35 | |
| SASH WEIGHTS. | | dis. |
| Solid Eyes..... | per ton \$25 | |
| SAWS. | | dis. |
| " " Hand..... | 20 | |
| " " Silver Steel Dia. X Cuts, per foot..... | 70 | |
| " " Special Steel Dex X Cuts, per foot..... | 50 | |
| " " Special Steel Dia. X Cuts, per foot..... | 30 | |
| " " Champion and Electric Tooth X Cuts, per foot..... | 30 | |
| TRAFF. | | dis. |
| Steel, Game..... | 60&10 | |
| Oneida Community, Newhouse's..... | 35 | |
| Oneida Community, Hawley & Norton's..... | 70 | |
| Mouse, choker..... | 18c per doz | |
| Mouse, delusion..... | \$1.50 per doz | |
| WIRE. | | dis. |
| Bright Market..... | 70 | |
| Annealed Market..... | 70-10 | |
| Coppered Market..... | 60 | |
| Tinned Market..... | 62 1/2 | |
| Coppered Spring Steel..... | 50 | |
| Barbed Fence, galvanized..... | 3 25 | |
| " " painted..... | 2 75 | |
| HORSE NAILS. | | dis. |
| An Sable..... | dis. 40 | |
| Putnam..... | dis. 05 | |
| Northwestern..... | dis. 10&10 | |
| WRENCHES. | | dis. |
| Baxter's Adjustable, nickeled..... | 30 | |
| Coe's Genuine..... | 50 | |
| Coe's Patent Agricultural wrought..... | 75 | |
| Coe's Patent, malleable..... | 75&10 | |
| MISCELLANEOUS. | | dis. |
| Bird Cages..... | 50 | |
| Pumps, Chisern..... | 75 | |
| Screws, New I list..... | 70&10 | |
| Casters, Bed a d Plate..... | 50&10&10 | |
| Dampers, American..... | 40 | |
| Forks, hoes, rakes and all steel goods..... | 6' & 10 | |
| METALS. | | dis. |
| PILG TIN. | | dis. |
| Pig Large..... | 26c | |
| Pig Bars..... | 28c | |
| ZINC. | | dis. |
| Duty: Sheet, 2 1/4c per pound..... | 6 1/2 | |
| 600 pound casks..... | 7 | |
| Per pound..... | 7 | |
| SOLDER. | | dis. |
| 1/2 & 1/4..... | 16 | |
| Extra Wiping..... | 15 | |
| The prices of the many other qualities of solder in the market indicated by private brands vary according to composition..... | | |
| ANTIMONY. | | dis. |
| Cookson..... | per pound 16 | |
| Hallett's..... | " 13 | |
| TIN—MELYN GRADE. | | dis. |
| 10x14 IC, Charcoal..... | \$ 7 50 | |
| 14x20 IC, "..... | 7 50 | |
| 10x14 IX, "..... | 9 25 | |
| 14x20 IX, "..... | 9 25 | |
| Each additional X on this grade, \$1.75..... | | |
| TIN—ALLWAY GRADE. | | dis. |
| 10x14 IC, Charcoal..... | \$ 6 75 | |
| 14x20 IC, "..... | 6 75 | |
| 10x14 IX, "..... | 8 25 | |
| 14x20 IX, "..... | 9 25 | |
| Each additional X on this grade \$1.50..... | | |
| ROOFING PLATES. | | dis. |
| 14x20 IC, " Worcester..... | 6 50 | |
| 14x20 IX, "..... | 8 50 | |
| 20x28 IC, "..... | 13 50 | |
| 14x20 IX, " Allaway Grade..... | 6 00 | |
| 20x28 IC, "..... | 7 50 | |
| 20x28 IX, "..... | 12 50 | |
| BOILER SIZE TIN PLATE. | | dis. |
| 14x28 IX..... | \$14 00 | |
| 14x31 IX..... | 15 | |
| 14x56 IX, for No. 8 Boilers, per pound..... | 10 | |
| 14x60 IX, " " "..... | 10 | |

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SPOUT NO. 1.
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E. A. STOWE, Editor.

WEDNESDAY, FEBRUARY 24, 1892.

OWNERSHIP OF RAILROADS AND TELEGRAPHS.

Mr. J. W. Baker, on another page, presents the arguments generally used in favor of government ownership of railroads and telegraphs. We confess that we do not favor such a radical change in the policy of our government. Even though it could be demonstrated that government could perform such services at less cost to the people, we would not favor it, because we believe it would be a wide departure from the fundamental principles of democracy, because it would be an unwarrantable interference of government with individual rights. Our government is founded upon the idea of the sovereignty of the people, the right of man to govern himself, the right of man to use those powers with which he may be endowed or which he may possess, in such a way as he believes will promote his well being, provided that in doing so he does not infringe upon the equal right of any other person to use his powers in a similar manner. Our government, all governments of the people, by the people, for the people, are instituted primarily to protect the people from such infringements upon their rights.

When our government begins to depart from this simple basis, that of protection of the people in the enjoyment of their rights, and undertakes to compete with the people in their industries, to do their business for them, it begins to stray from its democratic moorings, and is very liable, nay, absolutely certain, to promote the interest of some at the expense of others. We are aware that combinations of capital are required to carry on many of our enterprises, but let them be voluntary combinations, under such governmental restrictions and limitations as will prevent their being used for the oppression of any portion of the people. Undoubtedly, so anxious were our people to have railroads and telegraphs constructed in every portion of our country, unwarrantable concessions were made to induce capitalists to construct such roads, but such mistakes should not be repeated.

Steadily from the first have railroad corporations improved the construction and operation of railroads, at the same

time reducing rates of freight and passenger traffic, until now it is conceded that railroads in the United States give the public cheaper and better service than those of any other country in the world, with the exception of a few contracted, densely populated countries like Belgium, where the conditions are more nearly allied to those of large cities than to those of such a magnificent domain as is the United States.

We are opposed to granting new powers to our government. Its annual expenditures are now enormous, and its distribution places too much political power in the hands of parties with which to corrupt the people. As a nation we have passed the period of infancy, and, instead of extending the paternal features of our government, we should begin to contract them. Government should no longer attempt to do for the people what they are abundantly able to do for themselves. The influence of government should go toward making the people self-helpful, self-reliant.

HIGHWAY IMPROVEMENTS.

A great deal has been published of late about the condition of our country roads, and comparisons are frequently drawn between our roads and those of some foreign countries, France, England, Ireland, and other countries, not to our advantage. To heighten the contrast, pictures of our highways, with empty wagons stuck in mud up to the hubs, are contrasted with the hard, smooth, McAdam roads in those foreign countries, and those who view the pictures very naturally conclude that they would very much prefer the hard, smooth roads. No class better understands the disadvantages of soft, rough, muddy roads, with steep grades, than the farmers themselves, who are obliged to use them at all times, when the frosts are coming out in the spring and roads seem to have no bottom, during the deep dust of summer, during the mud of autumnal rains and during the frequent freezings and thawings of winter, when the changes from deep mud to rough hubs and then to impassable snowdrifts, and then back again to slush and mud, are sometimes very rapid, all varieties of highway obstruction sometimes occurring within a single week. All these unpleasant conditions are realized by the farmer, who is frequently compelled, by necessity, to use these roads when in their most impassable condition, far more decidedly than the townsman, who can probably postpone his occasional excursions into the country until the condition of the roads has somewhat improved.

But the townsman need not go to the trouble of riding into the country to find wretched roads. They can be found in abundance in every town and city in the country, nearly or quite as bad as in the most remote and unfrequented rural district. The fact of it is, the soil and subsoil of this fertile country is not the best kind of material with which to make hard, smooth, durable roads. Loam, or clay loam, may be excellent material for producing corn or wheat, but it does not make a good roadbed. Stone and gravel are much better adapted for such a purpose. When these are used intelligently, the roads properly drained and graded, good roads may be assured.

Good roads, however, are of general as well as of local importance. The prosperity of an entire township or county de-

pend largely upon the character of its highways, the facilities of reaching the markets with the products of the soil and of distributing manufactured goods, merchandise, etc., among the rural inhabitants. The present system of subdividing road districts so that frequently one or two farmers are required to take care of a long strip of bad road, which may be used by others much more than by them, is not, we submit, an equitable or proper system and has not resulted in the construction or maintenance of good highways, in this country, we need a system adapted to the circumstances and conditions of our people. We cannot expect to make and preserve as good roads, in this country, as they do in the monarchies of the old world, where the people have but little to say about taxes, and where labor is ruinously cheap, but we can greatly improve upon present methods. We think if the care of the roads was placed in the hands of counties, instead of towns—say in the hands of the boards of supervisors—they might be better managed. Every town would have a representative, presumably one of the best-informed of its citizens, who could attend to its interests. A county superintendent of highways could be appointed by the board, who should thoroughly understand road construction and could attend to all repairs and constructions. While all road taxes should be payable in money, farmers in the vicinity of the improvement should be given preference in employment.

No doubt, many objections can be raised against making the improvement of the highways a county matter, but we think it would be much less objectionable than the present method, or than placing the care of the roads in the hands of state authorities. One thing is quite certain, some change from the present wasteful, inefficient system of not doing it is imperatively demanded.

"One by one the roses fade." Items similar to the following have been very common in the daily and weekly press of Michigan for the past two years:

The last meeting of Benefit Association, P. of I., was held last Saturday night. A motion to donate the furniture was carried, as was also a motion to donate the balance of the money in the treasury to the church bell fund. These were followed by a motion to disband, which also prevailed. This ends the P. of I. in Orange.

Fractional Currency Scrip.

A movement in favor of the issue of fractional currency is in progress. Business men who conduct a large business by mail are much annoyed by the want of some available form of currency. Silver coins are too heavy and bulky for transmission by mail, and are far from safe, as anyone who handles the letter can ascertain their presence. Postage stamps have come into extensive use for the transmission of small amounts, and this has become, in many cases, a positive annoyance, owing to their accumulation on the hands of merchants. They are also bought at postoffices which, under the law, obtain no credit for selling them. We believe that, from these points of view alone, the reintroduction of "fractional currency" would be an excellent enactment on the part of the government.

For the finest coffees in the world, high grade teas, spices, etc., see J. P. Visner, 304 North Ionia street, Grand Rapids, Mich., general representative for F. J. Gillies & Co., New York City.

Use Tradesman Coupon Books.

Gripsack Brigade.

L. M. Mills will be pretty apt to walk straight this week, as his wife is accompanying him on his trip up the lake shore.

Geo. R. Merrill, who represented B. T. Babbitt on the road for ten years, has engaged with R. L. Polk & Co., entering upon his new duties on Monday of this week.

C. H. Fountain, general traveling representative for the washboard department of the Saginaw Manufacturing Co., of Saginaw, was in town a couple of days last week.

S. A. Goss, formerly engaged in the grocery business on East Bridge and South Division streets, has engaged to represent the Thompson & Chute Soap Co., of Toledo, in this territory.

M. J. Matthews, Secretary and Treasurer of the Michigan Commercial Travelers' Association, retired from that position on February 22, to accept one with the United States Mutual Accident Association.

Jas. N. Bradford was called to Muskegon last week by the serious illness of his father and mother and was compelled to omit his regular visits to the trade. His parents have so far recovered that he was able to start out on the warpath again this week.

W. R. Mandigo, formerly engaged in the drug business at Sherwood, is now on the road for the Ryan Drug Co., of St. Paul, covering fifteen towns south of St. Paul. Mr. Mandigo's many friends among the trade will be pleased to learn that he is achieving success in his vocation.

Ed. Frick and Fred L. Fallas were passengers on the train which left the track near Big Rapids early Wednesday morning. The latter escaped unhurt, but Mr. Frick sustained severe bruises on the legs which compel him to limp about as badly as Barlow has been in the habit of doing.

Geo. F. Owen is inclined to the opinion that no inconsiderable number of people are suffering from gall stones, judging by the requests he receives from both friends and strangers asking for the recipe of the specific which effected a cure in his case. It was nothing more or less than fresh ox gall and Turkish rhubarb, ground together and mixed into pills, one of which was taken three times a day.

Charles N. Hatch, a veteran commercial traveler, during the past year and a half employed by Walter Buhl & Co., of Detroit, was married to a Mrs. Lee, a few days ago, at Fenton, and left with his bride the same day for St. Johns. Before reaching the latter place, he was suddenly attacked by la grippe, and grew rapidly worse, dying in one of the hotels in St. Johns. Mr. Hatch was about 45 years old and had traveled for Detroit houses much of the time during the past fifteen years. His home was at Goshen, Ind.

A commercial traveler should always be ready to answer intelligently and correctly questions put to him by a probable customer, concerning the properties, qualities, mode of manufacture, etc., of the article or commodity he offers for sale. Such knowledge is not difficult of attainment, and its acquirement may be an agreeable occupation as well as a paying one for his leisure hours. A salesman should not be content to simply assert that the goods he offers for sale

possess such and such qualities, but he should be able to point out clearly and logically his authority and reasons for so saying. It pays to learn everything you can which has a bearing on your occupation. The more you learn, the better you will do.

New York Boots and Shoes: Some years ago David T. Winter bought a ticket over the Fitchburg and Erie roads from Boston to some point in New York State, paying \$3 extra for the privilege of stopping over at Olean, N. Y. He stopped at Olean, as at first contemplated, but, after he had boarded the train next day, his ticket was refused by the conductor on the ground that he did not have a stop-over check. Winter explained that he had paid \$3 extra for the privilege of stopping over on his ticket, and that if he didn't have any check it was because the conductor neglected his business and failed to give it to him; that he had no knowledge of the necessity for any stop-over check. He accordingly refused to pay additional fare and was ejected from the train, receiving severe injuries from rough usage of the train hands. Winter sued the New York, Lake Erie & Western Railroad Co. for damages, and, although the judge of the lower court instructed the jury in favor of the railroad company, the jury took a different view of the matter and brought in a verdict in Winter's favor for \$10,000. The main defense of the railroad company was that they required stop-over passengers to produce stop-over checks. The jury took a common-sense view of the case and failed to understand why Winter should be bound by rules of which he had no cognizance; hence their verdict in his favor. Of course, this verdict did not suit the railroad company, and they appealed, until finally the case reached the Supreme Court of the United States. Meantime, Winter died and the business connected with his case was carried on by his administrator. The Supreme Court sustained the verdict of the lower court. The practical effect of this decision of the highest court in the land must be that, when a passenger pays an extra price for stop-over privileges, he is entitled to those privileges, even though the conductor of the road upon which he may be riding fails to give him a stop-over check in accordance with that particular road's regulations. Commercial travelers should make a note of this important and interesting decision.

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Grand Rapids, Mich.

The P. J. Sorg Co. has reduced the price of Spearhead to 37c and Nobby Twist to 38c. Joker and Oh My remain the same as before.



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**HAY, GRAIN, WOOL, HIDES,
GRASS SEED, BEANS, POTATOES,
GREEN AND DRIED FRUITS,**

OR ANYTHING YOU MAY HAVE TO SHIP. Liberal advances made on shipments if requested. Write us for prices or any information you may want.

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Commission Merchants,

174 S. WATER ST., - CHICAGO, ILL.
Reference: Metropolitan Natl. Bank, Chicago.
Be sure and Mention this Paper.

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Notice is hereby given that the American Casualty Insurance and Security Co., of Baltimore City, Maryland, is furnishing the most liberal accident policy, affording more protection for the money than is given by any other company or association doing business in the United States. Its policy is short and simple, is free from all objectionable and unnecessary clauses and conditions, and is an absolute contract secured by a cash capital of \$1,000,000, with over \$500,000 surplus, hence there are no contingencies as to amount to be paid the insured or his beneficiary, as in all association certificates. Those wishing the best policy issued, should call up telephone 1003, or address
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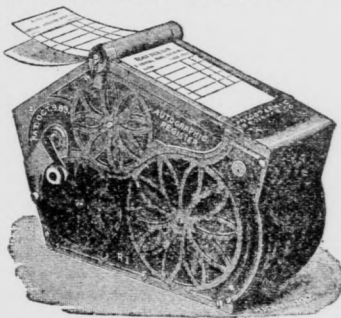
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Notice of Dissolution.

The partnership heretofore existing under the name of Rindge, Bertsch & Co., wholesale manufacturers of boots and shoes, 12, 14 and 16 Pearl street, is this day dissolved by mutual consent, on account of the retirement of Christian Bertsch.

All accounts due to and from the above firm will be settled by Rindge, Kalmbach & Co.

LESTER J. RINDGE,
CHRISTIAN BERTSCH,
FREDERICK KREKEL,
J. GEO. KALMBACH,
WM. LOGIE.

Grand Rapids, Mich., Feb. 12, 1892.

NEW FIRM.

The manufacturing and wholesale boot and shoe business of the former firm of Rindge, Bertsch & Co. will be continued at the same location by the remaining members of the old firm under the style of

Rindge, Kalmbach & Co.

Thanking the trade for the generous patronage accorded us for the past twenty-seven years and bespeaking a continuance of same, assuring our customers that all orders sent us will be carefully and promptly attended to, we are

Respectfully,
L. J. RINDGE,
J. GEO. KALMBACH,
FREDERICK KREKEL,
WM. LOGIE.

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 Two Years—James Vernor, Detroit.
 Three Years—Ottmar Eberbach, Ann Arbor.
 Four Years—George Gundrum, Ionia.
 Five Years—C. A. Bugbee, Cheboygan.
 President—Jacob Jesson, Muskegon.
 Secretary—Jas. Vernor, Detroit.
 Treasurer—Geo. Gundrum, Ionia.
 Meetings for 1892—Grand Rapids, March 1; Star Island (Detroit), July 5; Marquette, Aug. 31; Lansing, November 1.

Michigan State Pharmaceutical Ass'n.

President—H. G. Coleman, Kalamazoo.
 Vice-Presidents—S. E. Parkhill, Owosso; L. Pauley, St. Ignace; A. S. Parker, Detroit.
 Secretary—Mr. Parsons, Detroit.
 Treasurer—Wm. Dupont, Detroit.
 Executive Committee—F. J. Wurzburg, Grand Rapids; Frank Ingles and G. W. Stringer, Detroit; C. E. Webb, Jackson.
 Next place of meeting—Grand Rapids, Aug. 2, 3 and 4.
 Local Secretary—John D. Muir.

Grand Rapids Pharmaceutical Society.
 President, W. R. Jewett, Secretary, Frank H. Escott.
 Regular Meetings—First Wednesday evening of March, June, September and December.

Grand Rapids Drug Clerks' Association.
 President, F. D. Kipp; Secretary, W. C. Smith.

Detroit Pharmaceutical Society.
 President, F. Rohnert; Secretary, J. P. Rheinfrank.

Muskegon Drug Clerks' Association.
 President, N. Miller; Secretary, A. T. Wheeler.

A Simple Way of Making Simple Syrup.

I have observed that when left to themselves, six persons making simple syrup will go to work about five different ways and no two of their products, made with the same material and the same apparatus, will be exactly alike.

These variations in a preparation so easily made are very suggestive. I can only attribute them to carelessness. The very simplicity of the operation leads the operator to neglect such ordinary conditions as are essential to a uniform product.

I do not believe that I have ever had in my employ any assistant pharmacist who, of his own accord, took the specific gravity of his simple syrup, or, in fact, compared it in any respect with the requirements given in the U. S. Pharmacopœia. Indeed, I have about come to the conclusion that the man who will, without supervision, make a good simple syrup every time he makes it, is no mean pharmacist.

In despair of obtaining a uniform simple syrup, that should uniformly compare with the U. S. Pharmacopœia, unless I watch the operation every time, I have determined to let my simple syrup make itself—in other words, I make it by cold percolation.

The apparatus I use cost a dollar and a half, and we now always have on hand about three gallons of syrup like the sample here presented. This syrup is 3.4 heavier than that of the Pharmacopœia. To bring it to the pharmacopœial strength we add $\frac{1}{2}$ ounce of water to each pint when we fill our shelf bottle. The exact proportion is 3.4 per cent.; $\frac{1}{2}$ oz. to a pint equals 3.2 per cent. Of course, when we need to be very exact, we take the specific gravity of the syrup in the can and add the precise amount of water needed. This, however, seldom occurs.

What is the apparatus? At first I used an alcohol can, into which I had soldered a diaphragm about five inches from the top, and a small cast iron molasses gate at the bottom.

This diaphragm is made of copper, heavily tinned, with a support underneath it to keep the diaphragm perfectly horizontal. A small tube of about half an inch in diameter is soldered into this diaphragm at one corner, coming right to the top of the can. This allows the air from below the diaphragm to escape as the syrup percolates through. The vessel being perfectly clean, a piece of flannel, of rather close texture, is now

laid upon the diaphragm and twenty or thirty pounds of granulated sugar is placed on top. Upon this is poured, gently, a gallon or so of water, and, as that filters through the flannel-covered diaphragm, the vessel is kept pretty nearly full, care being taken to always have a considerable amount of undissolved sugar on the diaphragm.

The first portion that runs through is not saturated, but if left long enough, the thin syrup in contact with the diaphragm would dissolve sugar up to the point of saturation. But if it be desired to have some of the syrup finished as quickly as possible, the first few gallons should be drawn off and poured in a second time, upon the sugar that lies undissolved upon the diaphragm. When once the point of saturation has been reached, the process can be continued almost indefinitely, the only precaution necessary being to keep plenty of sugar undissolved on the diaphragm, and to pour the water that is added from time to time upon it, in a very gentle stream.

After the alcohol can which I first employed had been in use six or eight months, slight traces of rust were perceptible. This was only to be expected, because the tinned iron used in making those cans is of the cheapest kind.

Having found this simple device so convenient, the vessel itself taking up scarcely any room, and being at once an apparatus for making and a container for keeping the syrup, I had a can made precisely the same, only of the very best tinned iron in the market.

This has now been in use nearly a year, and has up to the present time shown no signs of rust or impairment in any way.

The can is always kept full to within a few inches of the top. As often as necessary, a few shovelfuls of sugar—say 20 pounds or so, but we never weigh it—are put into the can, and a few quarts of water poured gently upon it. We give it no further attention. The syrup makes itself. Occasionally we take its specific gravity, but the product is so uniform that the proceeding is almost superfluous; yet we do it to guard against errors, and as a check upon carelessness.

The five-gallon can is adapted to the needs of a store when the consumption of syrup is not large. Where much syrup is needed, a barrel or other large vessel, preferably of wood, could easily be adapted to do the same thing, with no more trouble and with equal uniformity and accuracy. W. M. SEARBY.

No Property in a Secret.

A case has recently been tried in a court of New South Wales where the doctrine has been laid down that the inventor of a receipt has no control over it except by patent.

A certain party made by a secret formula a veterinary medicine, the right to make which he sold to another, communicating, of course, the secret of the formula. Subsequently, he sold the secret over again to certain other persons, acting in partnership, who applied for a patent in the name of the inventor as trustee for them.

The party who had made the first purchase brought an action to prevent the carrying out of the second sale, but the parties "of the second part" defended their purchase.

The question, said Mr. Justice Owen, who presided, did not turn on an alleged infringement of a trade-mark, or attempt

to sell as goods manufactured by the plaintiffs, goods manufactured by the defendants, but whether the defendants, being purchasers for the value without notice, the plaintiffs could restrain them from manufacturing and selling the medicine. No case was cited before him during argument, nor could he on further search find any case that clearly defines the right of the possessor of a secret process of manufacture, not protected by patent; most of the cases seem to go on some contract, or trust, or confidence on the part of a particular defendant. In his opinion, the discoverer of a secret process could not, until he had obtained a patent, claim any property in such process as against the world; and, if so, he could not transfer any property against the world to a purchaser. Property may be defined to be the exclusive right to the possession or enjoyment of something; such right may be limited by time or by conditions, but while it lasts it must be exclusive. So long as the secret remains undivulged, it remains the exclusive possession of him who has the secret, but, when divulged or rediscovered, the exclusive possession has ceased, and the justice could not find any principle on which the divulgence of the secret could be restrained, unless there be contract or relationship between the parties of trust or confidence, or some fraud in acquiring the secret.

The justice could not see that any property passed by the sale, and, as no breach of contract was shown, the first purchaser was held to have no recourse.

The doctrine here laid down is simply another way of stating that the law does not consider the right to an invention as a natural right, but merely a statutory one, a point which has been frequently discussed in these columns when trademarks have been under consideration.

The Drug Market.

Benzoic acid has advanced. Opium is weak but unchanged. Morphia is steady. Quinine is unchanged. Oil cloves has declined. Oil cubebs is lower. Oil croton has declined. Oil lomon is advancing. Chlorate of potash has advanced. Ipecac root is higher. Turpentine has advanced.

Good Words Unsolicited.

E. S. Shepard, general dealer, McDonald: "I think a good deal of THE TRADESMAN."

M. C. Cate, grocer, Solon: "Am well satisfied with THE TRADESMAN."

Fred S. Kildsen, Agt., grocer, Cadillac: "Enclosed find check for \$2 for your paper. It would be hard to get along without it."

Harrietta—John R. Beagle has closed out his boot & shoe business and removed to Illinois.

Start Right

THIS IS WHAT EVERY SUCCESSFUL PERSON MUST DO. IT IS THE CONDITION OF CONDITIONS.

The Industrial School of Business furnishes something superior to the ordinary course in book keeping, short-hand and type-writing, penmanship, English and business correspondence. Write for a copy of Useful Education, and see why this school is worth your special consideration. Address,

W. N. FERRIS,
Big Rapids, Mich.

CINSENC ROOT.

We pay the highest price for it. Address

PECK BROS., Wholesale Druggists
GRAND RAPIDS.

CHAS. A. COYE,

MANUFACTURER OF

Awnings & Tents

Horse and Wagon Covers,

JOBBERS OF

Hammocks and Cotton Ducks.

SEND FOR PRICE LIST.

11 Pearl St., Grand Rapids, Mich.

FOURTH NATIONAL BANK

Grand Rapids, Mich.

D. A. BLODGETT, President.

S. F. ASPINWALL, Vice-President.

WM. H. ANDERSON, Cashier.

CAPITAL, - - - \$300,000.

Transacts a general banking business.

Make a Specialty of Collections. Accounts of Country Merchants Solicited.

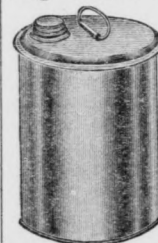
Playing Cards

WE ARE HEADQUARTERS

SEND FOR PRICE LIST.

Daniel Lynch,

19 S. Ionia St., Grand Rapids.

Sap Pails and Syrup Cans.

Paper Packed
Screw.

WRITE FOR PRICES

Wm. Brummeler & Sons

Manufacturers and Jobbers of

Pieced & Stamped Tinware,

260 S. IONIA ST.,

TELEPHONE 640.

GRAND RAPIDS, MICH.

A. J. SHELLMAN, Scientific Optician, 65 Monroe Street.



Eyes tested for spectacles free of cost with latest improved methods. Glasses in every style at moderate prices. Artificial human eyes of every color. Sign of big spectacles.

Wholesale Price Current.

Advanced—Benzoic acid, chlorate potash, ipecac root, turpentine.
Declined—Oil cloves, oil cubebs, oil croton.

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| ACIDUM. | | CUBEAE. | | TINCTURES. | | OS. SEPIA. | | PEPSIN SAAC. H. & P. D. | | SODA BORAS, (PO. 12) | | SODA ET POTASS TART. | | SODA CARB. | | SODA, BI-CARB. | | SODA, ASH. | | SODA, SULPHAS. | | SPIS. ETHER CO. | | MYRCIA DOM. | | MYRCIA IMP. | | VINI RECT. BBL. | | LESS 5c GAL., CASH TEN DAYS. | | STRYCHNIA CRYSTAL. | | SULPHUR, SUBL. | | TAMARINDUS. | | TEREBENTH VENICE. | | THEOBROMAS. | | VANILLA. | | ZINCI SULPH. | | OILS. | | WHALE, WINTER. | | LARD, EXTRA. | | LARD, NO. 1. | | LINSEED, PURE RAW. | | RED VENETIAN. | | OCHRE, YELLOW MARS. | | PUTTY, COMMERCIAL. | | PUTTY, STRICTLY PURE. | | VERMILION PRIME AMERICAN. | | VERMILION, ENGLISH. | | GREEN, PENINSULAR. | | LEAD, RED. | | LEAD, WHITE. | | WHITING, WHITE SPAN. | | WHITING, GLIDERS. | | WHITING, PARIS AMERICAN. | | WHITING, PARIS ENG. | | PIONEER PREPARED PAINTS. | | SWISS VILLA PREPARED PAINTS. | | VARNISHES. | | No. 1 Turp. Coach. | | Extra Turp. | | Coach Body. | | No. 1 Turp. Furn. | | Extra Turp. Damar. | | Japan Dryer, No. 1. | | Turp. | |
| Aceticum | 80 10 | Cubeae (po. 90) | 90 10 | Aconitum Napellis R. | 60 | Os. Sepia. | 22 25 | Pepsin Saac. H. & P. D. | 22 25 | Soda Boras, (po. 12) | 11 12 | Soda et Potass Tart. | 30 33 | Soda Carb. | 1 1/2 2 | Soda, Bi-Carb. | 2 5 | Soda, Ash. | 3 1/2 4 | Soda, Sulphas. | 2 5 | Spis. Ether Co. | 50 55 | Myrcia Dom. | 2 25 | Myrcia Imp. | 2 25 | Vini Rect. bbl. | 2 27 2 37 | Less 5c gal., cash ten days. | 21 30 | Strychnia Crystal. | 21 30 | Sulphur, Subl. | 3 4 | Tamarindus. | 8 10 | Terebenth Venice. | 28 30 | Theobromas. | 35 43 | Vanilla. | 9 00 16 00 | Zinci Sulph. | 7 8 | Whale, winter. | Bbl. Gal | Lard, extra. | 55 60 | Lard, No. 1. | 45 50 | Linseed, pure raw. | 36 39 | Red Venetian. | 1 10 1 20 | Ochre, yellow Mars. | 1 10 1 20 | Putty, commercial. | 2 1/2 2 1/2 | Putty, strictly pure. | 2 1/2 2 1/2 | Vermilion Prime Amer. | 13 16 | Vermilion, English. | 70 75 | Green, Peninsular. | 70 75 | Lead, red. | 7 7 1/2 | Lead, white. | 7 7 1/2 | Whiting, white Span. | 2 70 | Whiting, Gliders. | 2 96 | Whiting, Paris American. | 1 0 | Whiting, Paris Eng. | 1 40 | Pioneer Prepared Paints. | 20 1 4 | Swiss Villa Prepared Paints. | 1 00 1 20 | Varnishes. | No. 1 Turp. Coach. | 1 10 1 20 | Extra Turp. | 160 1 70 | Coach Body. | 2 75 2 80 | No. 1 Turp. Furn. | 1 00 1 10 | Extra Turp. Damar. | 1 55 1 60 | Japan Dryer, No. 1. | 70 7 | Turp. | 70 7 | | | |

HAZELTINE & PERKINS DRUG CO.

Importers and Jobbers of

DRUGS

CHEMICALS AND

PATENT MEDICINES.

DEALERS IN

Paints, Oils and Varnishes.

Sole Agents for the United States

SWISS VILLA PREPARED PAINTS.

Full Line of Staple Druggists' Sundries.

We are Sole Proprietors of

Weatherly's Michigan Catarrh Remedy.

We Have in Stock and Offer a Full Line of

WHISKIES, BRANDIES, GINS, WINES, RUMS.

We sell Liquors for Medicinal Purposes only. We give our Personal Attention to Mail Orders and Guarantee Satisfaction. All orders are Shipped and Invoiced the same day we receive them. Send in a trial order.

Hazeltine & Perkins Drug Co.

GRAND RAPIDS, MICH

Grocery Price Current.

The quotations given below are such as are ordinarily offered buyers who pay promptly and buy in full packages.

| | |
|----------------------------|-----------|
| APPLE BUTTER | |
| 40 lb. pails | 5 |
| 20 lb. pails | 5 1/2 |
| Mason's, 10, 20 or 30 lbs. | 6 |
| 5 lb. " | 7 |
| AXLE GREASE. | |
| Graphite | 88 50 |
| 1 1/2 lb. cases, per gr. | 7 50 |
| 25 lb. " | 12 00 |
| 100 lb. kegs, per lb. | 3 1/2 |
| 250 lb. 1/2 bbls., per lb. | 3 1/2 |
| 400 lb. bbls., per lb. | 3 1/2 |
| BADGER. | |
| gr. cases, per gr. | 86 50 |
| 1/2 lb. pails, per doz. | 7 00 |
| 1 lb. " | 10 50 |
| 50 lb. 1/2 bbls., per lb. | 3 1/2 |
| 400 lb. bbls., per lb. | 3 |
| BAKING POWDER. | |
| Acme, 1 lb. cans, 3 doz | 45 |
| 1/2 lb. " | 85 |
| 1 lb. " | 1 00 |
| bulk | 10 |
| Arctic, 1 lb. cans | 60 |
| 1/2 lb. " | 1 20 |
| 1 lb. " | 2 00 |
| 5 lb. " | 9 60 |
| PRICE'S. | |
| per doz | |
| Dime cans | 90 |
| 4-oz " | 1 33 |
| 8-oz " | 1 90 |
| 12-oz " | 2 47 |
| 16-oz " | 3 75 |
| 2 1/2-lb " | 11 40 |
| 4-lb " | 18 25 |
| 5-lb " | 21 60 |
| 10-lb " | 41 80 |
| Red Star, 1 lb. cans | 40 |
| 1/2 lb. " | 80 |
| 1 lb. " | 1 50 |
| Telfer's, 1 lb. cans, doz. | 45 |
| 1/2 lb. " | 85 |
| 1 lb. " | 1 50 |
| BATH BRICK. | |
| 2 dozen in case | |
| English | 90 |
| Bristol | 70 |
| Domestic | 60 |
| BLUING. | |
| Gross | |
| Arctic, 4 oz. ovais | 4 00 |
| 8 oz " | 7 00 |
| plnts. round | 10 50 |
| No. 2, sifting box | 2 75 |
| No. 3 " | 4 00 |
| No. 5 " | 8 00 |
| 1 oz ball | 4 50 |
| BROOMS. | |
| No. 2 Hurl | 2 00 |
| No. 1 " | 2 25 |
| No. 2 Carpet | 2 50 |
| No. 1 " | 2 75 |
| Parlor Gem | 3 00 |
| Common Whisk | 1 00 |
| Fancy | 1 20 |
| Mill | 3 25 |
| Warehouse | 3 00 |
| BRUSHES. | |
| Stave, No. 1 | 1 25 |
| No. 15 | 1 50 |
| Rice Root Scrub, 2 row | 85 |
| Rice Root Scrub, 3 row | 1 25 |
| Palmetto, goose | 1 50 |
| BUCKWHEAT FLOUR. | |
| Rising Sun | 5 00 |
| York State | 5 00 |
| Self Rising, case | 5 60 |
| CANDLES. | |
| Hotel, 40 lb. boxes | 9 |
| Star, 40 " | 9 |
| Paraffine | 10 1/2 |
| Wickless | 25 |
| CANNED GOODS. | |
| FISH. | |
| Clams | |
| Little Neck, 1 lb. | 1 10 |
| 2 lb. " | 1 50 |
| Clam Chowder | |
| Standard, 3 lb. | 2 00 |
| Cove Oysters | |
| Standard, 1 lb. | 85 |
| 2 lb. " | 1 65 |
| Lobsters | |
| Star, 1 lb. | 2 50 |
| 2 lb. " | 3 50 |
| Picnic, 1 lb. | 2 00 |
| 2 lb. " | 3 00 |
| Mackerel. | |
| Standard, 1 lb. | 1 30 |
| 2 lb. " | 2 25 |
| Mustard, 3 lb. | 3 00 |
| Tomato Sauce, 3 lb. | 3 00 |
| Soused, 3 lb. | 3 00 |
| Salmon | |
| Columbia River, flat | 1 85 |
| tails | 1 75 |
| Alaska, 1 lb. | 1 45 |
| 2 lb. " | 2 10 |
| Sardines. | |
| American 1/2s | 4 1/2 @ 5 |
| 1/2s | 6 1/2 @ 7 |
| Imported 1/2s | 11 @ 12 |
| 1/2s | 13 @ 14 |
| Mustard 1/2s | 7 @ 9 |
| Boneless | 20 |

| | |
|--------------------------------------|----------|
| TROUT. | |
| Brook, 3 lb. | 2 50 |
| FRUITS. | |
| Apples. | |
| 3 lb. standard | 85 |
| York State, gallons | 2 40 |
| Hamburg | 2 50 |
| Apricots. | |
| Live oak | 2 25 |
| Santa Cruz | 2 00 |
| Lusk's | 2 50 |
| Overland | 1 90 |
| Blackberries. | |
| B. & W. | 90 |
| Cherries. | |
| Red | 1 20 |
| Pitted Hamburg | 1 75 |
| White | 1 20 |
| Erie | 1 20 |
| Damsons, Egg Plums and Green. | |
| Gages | |
| Erie | 1 25 |
| California | 1 70 |
| Gooseberries. | |
| Common | 1 10 |
| Peaches. | |
| Pie | 1 10 |
| Maxwell | 1 50 |
| Shepard's | 1 30 |
| California | 2 25 |
| Monitor | 1 35 |
| Oxford | 1 25 |
| Pears. | |
| Domestic | 1 25 |
| Riverside | 2 10 |
| Pineapples. | |
| Common | 1 30 |
| Johnson's sliced | 2 50 |
| " grated | 2 75 |
| Quinces. | |
| Common | 1 10 |
| Raspberries. | |
| Red | 1 30 |
| Black Hamburg | 1 50 |
| Erie, black | 1 40 |
| Strawberries. | |
| Lawrence | 1 |
| Hamburg | 2 25 |
| Erie | 1 35 |
| Terrapin | 1 35 |
| Whortleberries. | |
| Common | 1 20 |
| F. & W. | 1 25 |
| Blueberries | 1 20 |
| MEATS. | |
| Corned beef, Libby's | 1 80 |
| Roast beef, Armour's | 75 |
| Potted ham, 1/2 lb. | 1 50 |
| " 1/4 lb. | 1 00 |
| " tongue, 1/2 lb. | 1 10 |
| " chicken, 1/2 lb. | 95 |
| VEGETABLES. | |
| Hamburg stringless | 1 25 |
| " French style | 1 25 |
| Linus | 1 40 |
| Lima, green | 1 30 |
| soaked | 80 |
| Lewis Boston Baked | 1 35 |
| Bay State Baked | 1 35 |
| World's Fair | 1 35 |
| Corn. | |
| Hamburg | 1 25 |
| Purity | 1 25 |
| Honey Dew | 1 50 |
| Morning Glory | 1 10 |
| Peas. | |
| Hamburg marrofat | 1 35 |
| " early June | 1 50 |
| " Champion Eng. | 1 50 |
| Hamburg petit pois | 75 |
| Soaked | 1 20 |
| Harris standard | 65 |
| Van Camp's Marrofat | 1 10 |
| " Early June | 1 30 |
| Archer's Early Blossom | 1 35 |
| French | 1 80 |
| Mushrooms. | |
| French | 16 @ 18 |
| Pumpkin. | |
| Erie | 95 |
| Squash. | |
| Hubbard | 1 20 |
| Succotash. | |
| Hamburg | 1 40 |
| Soaked | 1 20 |
| Honey Dew | 1 60 |
| Tomatoes. | |
| Excelsior | 1 00 |
| Eclipse | 1 60 |
| Hamburg | 1 30 |
| Gallon | 2 50 |
| CHOCOLATE-BAKERS. | |
| German Sweet | 22 |
| Premium | 35 |
| Pure | 38 |
| Breakfast Cocoa | 40 |
| CHEESE. | |
| Amboy | @ |
| Herkimer | @ 13 |
| Riverside | @ 12 1/2 |
| Allegan | @ |
| Skim | @ 10 |
| Brick | 13 |
| Edam standard | @ 10 00 |
| Limburger | @ 10 |
| Pineapple | @ 25 |
| Roquefort | @ 35 |

Sap Sago.....@22
Schweitzer, Imported.....@30
" domestic.....@15

CATSUP.
Half pint, common.....80
Pint.....1 10
Quart.....1 50
Half pint, fancy.....1 25
Pint.....2 00
Quart.....3 00

CLOTHES PINS.
5 gross boxes.....40

COCOA SHELLS.
35 lb. bags.....@3
Less quantity.....@3 1/2
Pound packages.....6 1/2 @ 7

COFFEE.
GREEN.
Rio.....16
Fair.....16
Good.....17
Prime.....18
Golden.....30
Peaberry.....20
Santos.....20

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Prime.....18
Golden.....30
Peaberry.....20
Santos.....20

COFFEE.
GREEN.
Rio.....16
Fair.....16
Good.....17
Prime.....18
Golden.....30
Peaberry.....20
Santos.....20

COFFEE.
GREEN.
Rio.....16
Fair.....16
Good.....17
Prime.....18
Golden.....30
Peaberry.....20
Santos.....20

200 or over.....5 per cent.
500 ".....10 "
1000 ".....20 "

COUPON PASS BOOKS.
[Can be made to represent any denomination from \$10 down.]
20 books.....\$1 00
50 ".....2 00
100 ".....3 00
250 ".....6 25
500 ".....10 00
1000 ".....17 50

CONDENSED MILK.
4 doz. in case.....7 40
Eagle.....6 25
Genuine Swiss.....8 00
American Swiss.....7 00

CRACKERS.
Butter.....6
Seymour XXX, cartoon.....6 1/2
Family XXX, cartoon.....6 1/2
Family XXX, cartoon.....6 1/2
Salted XXX, cartoon.....6 1/2
Kenosha.....7 1/2
Boston.....8
Butter biscuit.....6 1/2

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| SOAP. | | SWEET GOODS. | | Plug. | | WET MUSTARD. | | FURS. | | OILS. | |
|-------------------------------|--|-------------------------------|--|--------------------------------|--|------------------------------|--|--------------------------------|--|----------------------------------|--|
| LAUNDRY. | | Ginger Snaps..... | | Sorg's Brand. | | Bulk, per gal..... | | Outside prices for No. 1 only. | | The Standard Oil Co. quotes | |
| Thompson & Chute Brands. | | Sugar Creams..... | | Spearhead..... | | Beer mug, 2 doz in case.. | | Badger..... | | as follows, in barrels, f. o. b. | |
| Silver, 100 12 oz..... | | Frosted Creams..... | | Joker..... | | YEAST—Compressed. | | Beaver..... | | Grand Rapids: | |
| Snow, 100 10 oz..... | | Graham Crackers..... | | Nobby Twist..... | | Fermentum per doz. cakes.. | | Cat, wild..... | | W. W. Headlight, 150 | |
| Mono, 100 12 oz..... | | Oatmeal Crackers..... | | Oh My..... | | " per lb..... | | " house..... | | fire test (old test)..... | |
| German Family, 60 1 lb..... | | WASHBOARDS. | | Scotten's Brands. | | FISH and OYSTERS. | | Fisher..... | | Water White,..... | |
| " 75 1 lb..... | | Good Luck..... | | Zeno..... | | F. J. Dettenthaler quotes as | | Fox, red..... | | Naptha..... | |
| Laundry Castile, 75 1 lb..... | | Northern Queen..... | | L. & W..... | | follows: | | " cross..... | | Gasoline..... | |
| Marbled, 75 1 lb..... | | Peerless single..... | | Hiawatha..... | | FRESH FISH | | " grey..... | | Cylinder..... | |
| Savon Improved, 60 1 lb..... | | " double..... | | Valley City..... | | Whitefish..... | | Lynx..... | | Engline..... | |
| Sunflower, 100 10 oz..... | | Universal Protector..... | | Finer's Brands. | | Trout..... | | Martin, dark..... | | Black, 25 to 30 deg..... | |
| Golden, 80 1 lb..... | | Water Witch..... | | Old Honesty..... | | Halibut..... | | " pale & yellow..... | | | |
| Econometal, 30 2 lb..... | | TEAS. | | Jolly Tar..... | | Ciscos..... | | Mink, dark..... | | | |
| Standard, 30 2 lb..... | | JAPAN—Regular. | | Here It Is..... | | Flounders..... | | Muskrat..... | | | |
| Allen B. Wrisley's Brands. | | Fair..... | | Old Style..... | | Bluesh..... | | Opposum..... | | | |
| Old Country, 80 1 lb..... | | Good..... | | Jas. G. Butler & Co.'s Brands. | | Mackerel..... | | Otter, dark..... | | | |
| Good Cheer, 60 1 lb..... | | Choice..... | | Something Good..... | | Cod..... | | Raccoon..... | | | |
| White Borax, 100 3/4 lb..... | | Choicest..... | | Toss Up..... | | California salmon..... | | Skunk..... | | | |
| Proctor & Gamble. | | Dust..... | | Out of Sight..... | | No. 1 Pickerel..... | | Wolf..... | | | |
| Concord..... | | SUN CURED. | | Smoking. | | Pike..... | | Beaver castors, lb..... | | | |
| Ivory, 10 oz..... | | Fair..... | | Boss..... | | Smoked White..... | | DEERSKINS—Per pound | | | |
| " 6 oz..... | | Good..... | | Colonel's Choice..... | | Bloater, per box..... | | Thin and green..... | | | |
| Lenox..... | | Choice..... | | Banner..... | | OYSTERS—Bulk. | | Long gray..... | | | |
| Mottled German..... | | Choicest..... | | King Bee..... | | Mediums, per gal..... | | Gray..... | | | |
| Town Talk..... | | Dust..... | | Kiln Dried..... | | Selects..... | | Red and blue..... | | | |
| TOILET. | | BASKET FIRED. | | Nigger Head..... | | Clams..... | | | | | |
| Snow, 100 6-oz..... | | Fair..... | | Honey Dew..... | | Shrimps..... | | GRAINS and FEEDSTUFFS | | | |
| Cocoa Castile, 24 lb..... | | Choice..... | | Gold Block..... | | Scallops..... | | WHEAT. | | | |
| SCOURING AND POLISHING. | | Extra choice, wire leaf..... | | Peerless..... | | OYSTERS—CANS. | | No. 1 White (58 lb. test) | | | |
| Silverine, 100 12 oz..... | | GUNPOWDER. | | Rob Roy..... | | Fairhaven Counts..... | | No. 1 Red (60 lb. test) | | | |
| " 50 12 oz..... | | Common to fair..... | | Uncle Sam..... | | F. J. D. Selects..... | | MEAL. | | | |
| Sapallo, kitchen, 3 doz..... | | Common to fair..... | | Tom and Jerry..... | | Selects..... | | Bolted..... | | | |
| " hand, 3 doz..... | | Superior to fine..... | | Brier Pipe..... | | Anchor..... | | Granulated..... | | | |
| Potash Flakes, 72 10 oz..... | | YOUNG HYSON. | | Yum Yum..... | | Standards..... | | FLOUR. | | | |
| SUGAR. | | Common to fair..... | | Red Clover..... | | Favorites..... | | Straight, in sacks..... | | | |
| Cut Leaf..... | | OO LONG. | | Navy..... | | SHELL GOODS. | | " barrels..... | | | |
| Cubes..... | | Common to fair..... | | Handmade..... | | Oysters, per 100..... | | Patent..... | | | |
| Powdered..... | | IMPERIAL. | | Frog..... | | Clams..... | | " sacks..... | | | |
| Granulated..... | | Common to fair..... | | FRESH MEATS. | | HIDES, PELTS and FURS | | " barrels..... | | | |
| Confectioners' A..... | | Superior to fine..... | | Swift and Company quote as | | Perkins & Hess pay as fol | | Graham..... | | | |
| Soft A..... | | ENGLISH BREAKFAST. | | follows: | | low: | | Rye..... | | | |
| White Extra C..... | | Fair..... | | Beef, carcass..... | | HIDES. | | MILLSTUFFS. | | | |
| Extra C..... | | Best..... | | " hind quarters..... | | Green..... | | Bran..... | | | |
| C..... | | TOBACCOES. | | " fore..... | | Part Cured..... | | Screenings..... | | | |
| Yellow..... | | Fine Cut. | | " loins, No. 3..... | | Dry..... | | Middlings..... | | | |
| Less than bbls. 1/4 advance | | Palls unless otherwise noted. | | " ribs..... | | Kips, green..... | | Mixed Feed..... | | | |
| STEP LADDERS. | | McGinty..... | | " tongues..... | | " cured..... | | Coarse meal..... | | | |
| 3 feet..... | | Little Darling..... | | Bologna..... | | Calfskins, green..... | | CORN. | | | |
| 4 "..... | | 1791..... | | Pork loins..... | | " cured..... | | Car lots..... | | | |
| 5 "..... | | 1891, 1/2 bbls..... | | " shoulders..... | | Deacon skins..... | | Less than car lots..... | | | |
| 6 "..... | | Valley City..... | | Sausage, blood or head..... | | No. 2 hides 1/4 off. | | OATS. | | | |
| 8 "..... | | Dandy Jim..... | | " liver..... | | PELTS. | | Car lots..... | | | |
| 10 "..... | | Tornado..... | | " Frankfort..... | | Shearings..... | | Less than car lots..... | | | |
| 12 "..... | | | | Mutton..... | | Lambs..... | | HAY. | | | |
| SYRUPS. | | | | Veal..... | | Washed..... | | No. 1 Timothy, car lots..... | | | |
| Corn..... | | | | VINEGAR. | | Unwashed..... | | No. 1 " ton lots..... | | | |
| Barrels..... | | | | 40 gr..... | | MISCELLANEOUS. | | | | | |
| Half bbls..... | | | | 50 gr..... | | Tallow..... | | | | | |
| Pure Cane. | | | | \$1 for barrel. | | Grease butter..... | | | | | |
| Fair..... | | | | | | Switches..... | | | | | |
| Good..... | | | | | | Ginseng..... | | | | | |
| Choice..... | | | | | | | | | | | |

We Affirm That
Good Goods Make
Business.

HILLSIDE JAVA!

And Poor Goods
Mar
Business.

Grocerymen: Are you entirely satisfied with your sales of **High Grade Coffees?**

Are you sure that you are selling the best to be obtained? **Hillside Java** is a scientific combination of Private Plantation Coffees, selected by an expert, and from which it is possible to make a beverage that **will please you.**

Cup qualities always uniform, and is **a trade winner** wherever introduced. Do **you** sell it?

Roasted and Packed only by

THE J. M. BOUR CO.,

140 Summit St., Toledo, O., also Detroit & New York.

We are represented in Michigan as follows: Eastern Michigan, P. V. HECHLER; Southern Michigan and Northern Indiana, M. H. GASSER; Western Michigan, Thos. FERGUSON ["Old Fergy"].

PRODUCE MARKET.

Apples—Dull and slow of sale. Dealers hold at \$1.75@2.25 per bbl. according to quality.
 Beans—Easy and quiet. Dealers now pay \$1.30@1.40 for unpicked and country picked and hold at \$1.05@1.75 for city picked pea or medium.
 Butter—Choice dairy is in moderate demand at 18@20c. Factory creamery is held at 25c.
 Celery—20c per doz.
 Cabbages—30@40c per doz.
 Cider—Sweet, 12@15c per gal.
 Cranberries—Repacked Cape Cod are in fair demand at \$5 50 per bbl.
 Dried Apples—Sundried is held at 4½@5c and evaporated at 6½@7c.
 Eggs—The market is unsettled and without stability, sales of fresh having been made last week at all prices ranging from 16@22c. Country traders should be careful not to stock up in the expectation of securing high prices, as a period of mild weather, followed by good roads would be liable to send the price down to 14 or 15c.
 Honey—15c per lb.
 Onions—Dealers pay 50@60c and hold at 65@70c, extra fancy commanding about 80c.
 Potatoes—Local buyers are paying 18@20c.
 Squash—Hubbard, 1½c per lb.
 Sweet Potatoes—2.75@3.30 per bbl. for choice Muscatine stock. The price is beyond all precedent in lowness, it being claimed that present prices afford no margin whatever for the grower.
 Turnips—25c per bushel.

PROVISIONS.

The Grand Rapids Packing and Provision Co. quotes as follows:

| PORK IN BARRELS. | |
|----------------------------------|-------|
| Mess, new. | 12 50 |
| Short cut. | 11 75 |
| Extra clear pig, short cut. | 14 00 |
| Extra clear, heavy. | 13 50 |
| Clear, fat back. | 13 50 |
| Boston clear, short cut. | 13 50 |
| Clear back, short cut. | 14 00 |
| Standard clear, short cut, best. | 14 00 |
| SAUSAGE—Fresh and Smoked. | |
| Pork Sausage. | 7 |
| Ham Sausage. | 9 |
| Tongue Sausage. | 9 |
| Frankfort Sausage. | 7½ |
| Bologna Sausage. | 5 |
| Bologna, straight. | 5 |
| Bologna, thick. | 5 |
| Head Cheese. | 5 |

| LARD—Kettle Rendered | |
|----------------------|----|
| Tierces. | 8 |
| Tubs. | 8¼ |
| 50 lb. Tins. | 8¼ |

| GRANULAR. | |
|---------------|----|
| Tierces. | 7¼ |
| 50 lb. cases. | 7½ |
| 20 " | 7¾ |
| 10 " | 8 |
| 5 " | 8¼ |
| 3 " | 8½ |

| LARD. | |
|----------------------------|----|
| Tierces. | 5¼ |
| 30 and 50 lb. Tubs. | 5¼ |
| 3 lb. Pails, 20 in a case. | 6¼ |
| 5 lb. Pails, 12 in a case. | 6¼ |
| 10 lb. Pails, 6 in a case. | 6¼ |
| 20 lb. Pails, 4 in a case. | 6¼ |
| 50 lb. Cans. | 5¼ |

| BEEF IN BARRELS. | |
|--------------------------------|------|
| Extra Mess, warranted 300 lbs. | 6 50 |
| Extra Mess, Chicago packing. | 6 50 |
| Boneless, rump butts. | 9 50 |

| SMOKED MEATS—Canned or Plain. | |
|-------------------------------|----|
| Hams, average 20 lbs. | 9¼ |
| " " 16 lbs. | 9¼ |
| " " 12 to 14 lbs. | 10 |
| " picnic. | 6¾ |
| " best boneless. | 8¼ |
| Shoulders. | 6¼ |
| Breakfast Bacon, boneless. | 8¼ |
| Dried beef, ham prices. | 8¼ |
| Long Clinks, heavy. | 6¼ |
| Briskets, medium. | 7 |
| " light. | 7 |

CUTS for BOOM EDITIONS

—OR—

PAMPHLETS

For the best work, at reasonable prices, address
 THE TRADESMAN COMPANY.

ELSIE ROLLER MILLS

A. SCHENCK & SON, Elsie, Mich.

OUR BRANDS:

Our Best Patent Straight.

Granulated Meal,
 Old-fashioned Graham,
 Buckwheat Flour,
 Feed.

SPECIALTIES—ALL THE ABOVE.

Prompt attention to Mail orders.

PERKINS & HESS

DEALERS IN

Hides, Furs, Wool & Tallow,

NOS. 122 and 124 LOUIS STREET, GRAND RAPIDS, MICHIGAN.
 WE CARRY A STOCK OF CAKE TALLOW FOR MILL USE.

CANDIES, FRUITS and NUTS.

The Putnam Candy Co. quotes as follows:

| STICK CANDY. | |
|-------------------|-----------------|
| Full Weight. | Bbls. Palls. |
| Standard, per lb. | 6 7 |
| " H. H. | 7 7 |
| " Twist. | 6 7 |
| Boston Cream. | 20 lb. cases 8½ |
| Cut Loaf. | 7 8 |
| Extra H. H. | cases 7 8 |

| MIXED CANDY. | |
|--------------|--------------|
| Full Weight. | Bbls. Palls. |

| | | |
|-------------------------|----|----|
| Standard. | 6 | 7 |
| Leader. | 6 | 7 |
| Royal. | 6½ | 7½ |
| Nobby. | 7 | 8 |
| English Rock. | 7 | 8 |
| Conserves. | 7 | 8 |
| Broken Taffy. | 8 | 8 |
| Peanut Squares. | 8 | 9 |
| French Creams. | 10 | 10 |
| Valley Creams. | 13 | 13 |
| Midget, 30 lb. baskets. | 8 | 8 |
| Modern, 20 lb. | 8 | 8 |

| FANCY—In bulk. | |
|----------------|--------------|
| Full Weight. | Bbls. Palls. |

| | | |
|------------------------|-----|-----|
| Lozenges, plain. | 10 | 10 |
| " printed. | 11 | 11 |
| Chocolate Drops. | 11½ | 11½ |
| Chocolate Monumentals. | 13 | 13 |
| Gum Drops. | 5½ | 5½ |
| Moss Drops. | 8¼ | 8¼ |
| Sour Drops. | 8¼ | 8¼ |
| Imperial. | 10 | 10 |

| FANCY—In 5 lb. boxes. | |
|-----------------------|--|
| Per Box. | |

| | |
|------------------------|-------|
| Lemon Drops. | 55 |
| Sour Drops. | 55 |
| Peppermint Drops. | 60 |
| Chocolate Drops. | 65 |
| H. M. Chocolate Drops. | 90 |
| Gum Drops. | 40@50 |
| Licorice Drops. | 1 00 |
| A. B. Licorice Drops. | 80 |
| Lozenges, plain. | 60 |
| " printed. | 60 |
| Imperial. | 65 |
| Mottoes. | 70 |
| Cream Bar. | 55 |
| Molasses Bar. | 55 |
| Hand Made Creams. | 85@95 |
| Plain Creams. | 80@90 |
| Decorated Creams. | 1 00 |
| String Rock. | 65 |
| Burnt Almonds. | 1 00 |
| Wintergreen Berries. | 60 |

| CARAMELS. | |
|------------------------------|----|
| No. 1, wrapped, 2 lb. boxes. | 34 |
| No. 1, " 3 " " | 51 |
| No. 2, " 2 " " | 28 |
| No. 3, " 3 " " | 42 |
| Stand up, 5 lb. boxes. | 90 |

| ORANGES. | |
|-------------------------|-----------|
| Floridas, fancy. | 2 75@3 00 |
| " choice. | 2 50 |
| " russets. | 2 50 |
| " Tangerines. | 3 50 |
| Californias, Riverside. | 2 25@2 75 |
| " Navals. | 4 25 |
| Messinas, choice 200. | 2 25@2 50 |
| " 300. | 2 25 |

| LEMONS. | |
|-----------------------|-----------|
| Messina, choice, 300. | 3 75@4 00 |
| " fancy, 300. | 2 4 25 |
| " choice 300. | 2 4 00 |
| " fancy 300. | 2 4 50 |

| OTHER FOREIGN FRUITS. | |
|-------------------------|---------|
| Figs, fancy layers, 6½. | 12 @14 |
| " " 10½. | 14 @15 |
| " extra " 14½. | 16 @17 |
| " " 20½. | 17½ @18 |

| | |
|--------------------------|--------|
| Dates, Fard, 10-lb. box. | 2 9 |
| " " 50-lb. | 2 8 |
| " Persian, 50-lb. box. | 4½ @ 5 |

| NUTS. | |
|---------------------|-----|
| Almonds, Tarragona. | 216 |
| " Ivaca. | 215 |
| " California. | 216 |

| | |
|--------------------|------|
| Brasils, new. | 2 7½ |
| Filberts. | 212 |
| Walnuts, Grenoble. | 214 |
| " Marbot. | 2 |
| " Chill. | 210 |

| | |
|-----------------------|-------|
| Table Nuts, fancy. | 212½ |
| " choice. | 212½ |
| Pecans, Texas, H. P. | 14 |
| Cocanuts, full sacks. | 24 00 |

| PEANUTS. | |
|------------------------|-------|
| Fancy, H. P., Suns. | 2 5¼ |
| " " Roasted. | 2 7¼ |
| Fancy, H. P., Flags. | 2 5¼ |
| " " Roasted. | 2 7¼ |
| Choice, H. P., Extras. | 2 4¼ |
| " " Roasted. | 6 @ 6 |

Crockery & Glassware

LAMP BURNERS.

| | |
|------------|----|
| No. 0 Sun. | 45 |
| No. 1 " " | 50 |
| No. 2 " " | 75 |
| Tubular. | 75 |

LAMP CHIMNEYS.—Per box.

| | |
|----------------|------|
| 6 doz. in box. | 1 75 |
| No. 0 Sun. | 1 88 |
| No. 1 " " | 2 70 |

| First quality. | |
|-----------------------|------|
| No. 0 Sun, crimp top. | 2 25 |
| No. 1 " " " | 2 40 |
| No. 2 " " " | 3 40 |

| XXX Filmt. | |
|-----------------------|------|
| No. 0 Sun, crimp top. | 2 60 |
| No. 1 " " " | 2 80 |
| No. 2 " " " | 3 80 |

| Pearl top. | |
|---------------------------------|------|
| No. 1 Sun, wrapped and labeled. | 3 70 |
| No. 2 " " " | 4 70 |
| No. 2 Hinge, " " " | 4 70 |

| La Bastie. | |
|---------------------------------|------|
| No. 1 Sun, plain bulb, per doz. | 1 25 |
| No. 2 " " " | 1 50 |
| No. 1 crimp, per doz. | 1 35 |
| No. 2 " " " | 1 60 |

LAMP WICKS.

| | |
|-------------------|----|
| No. 0, per gross. | 33 |
| No. 1, " " | 28 |
| No. 2, " " | 38 |
| No. 3, " " | 75 |
| Mammoth, per doz. | 90 |

STONEWARE—AKRON.

| | |
|----------------------------|-----|
| Butter Crock, 1 and 2 gal. | 06 |
| " 3 to 6 gal. | 06¼ |
| Jugs, ½ gal., per doz. | 75 |
| " 1 " " | 80 |
| " 2 " " | 90 |

| | |
|--|----|
| Milk Pans, ½ gal., per doz. (glazed 75c) | 60 |
| " " 1 " " (" 90c) | 72 |

GOLD MEDAL, PARIS, 1878.

W. BAKER & CO.'S

Breakfast

Cocoa

Is Absolutely Pure and it is Soluble.

Unlike the

Dutch Process

No alkalies or other chemicals or dyes are used in its manufacture.



A description of the chocolate plant, and of the various cocoa and chocolate preparations manufactured by Walter Baker & Co., will be sent free to any dealer or application.

W. BAKER & CO., Dorchester, Mass

THE PUTNAM CANDY CO.'S

SPECIALTIES

Oranges, Lemons, Nuts, Dates and Figs.

Important to the merchant

Is the Fact that the



WOOLSON SPICE CO.

COFFEES

So Nearly Meet the Wants of the Consumer.

LION COFFEE, - - O. D. JAVA,
 -STANDARD MARACAIBO-

Coffees of every description are roasted by the Woolson Spice Co., of Toledo, O., who are veterans in that business and invite a trial of the above named grades. All are guaranteed to please. Lion Coffee is composed of Mocha, Java and Rio, sold only in 1-lb. packages, with a picture card in every package. Write your jobber for prices, or address

L. WINTERNITZ,

RESIDENT AGENT,

106 Kent St.

Grand Rapids.

OWNERSHIP OF RAILROADS AND TELEGRAPHS.

Would it be conducive to the "greatest good to the greatest number" and compatible with the "intent and purposes" of our free institutions for the Federal government to become possessed of the railroads and telegraphs of the United States? There is an undercurrent of public opinion growing all over the country, and, although little comparatively is said, there is, nevertheless, considerable deep thinking on the subject, particularly in the West and South, where the People's party leaders advocate the affirmative openly. The question may be said to be in embryo, awaiting developments. Of course, the practical majority of the American people will desire to retain the ills we have rather than fly to others we know not of, until the time when the question will assume a practical aspect. Let us view both sides of the question impartially and form conclusions afterward.

In these days of centralization and monopolies, the people must needs be thoroughly convinced of the practical utility of any project before they adopt it. The prosperity and general welfare of the whole country is bound up with a cord of iron, as it were, in her railroad and telegraph interests. If these arteries of trade are prosperous or depressed, the nation is affected in the same ratio.

This much being admitted, the question naturally arises: If the railroads and telegraphs are so nearly allied to the "life, liberty and pursuit of happiness" guaranteed them by the Constitution, should not the people be more directly concerned in their control and management? Belgium owns and operates all the railroads within her territory. She aims to conduct the whole business on a profit of 10 per cent. and, so far, it has worked satisfactorily. Passengers are carried for one-fourth of a cent a mile and school children are carried free, and freight rates are about one-third what they are in the United States. Of course, the resources and earnings of the Belgian people are smaller than with us; their railway systems cover a small territory and are generally more favorably situated than ours; but the point is the Belgian government does run them successfully on comparatively small profits. In time of war in Germany all the railroads and telegraphs become absolutely the property of the government for the time being, and thus far that government has managed them successfully. Their parliament also has given the imperial government power to purchase the railroads of the entire empire, which is being gradually done. France is also seriously agitating the question. The railroad and telegraph mileage of these countries is small compared to that of the United States, our country having over one-third of all the railways and telegraphs of the world. But under our liberal laws the Federal government cannot legislate for all the states in such a manner as to relieve the people from exorbitant freights and unjust discrimination in passenger rates. The Inter-State Commerce Act was designed as a measure of partial relief, but the interests involved are so enormous and the capital so influential that things generally move along as usual.

Let us notice a few facts: Take the railroads of the United States for the year 1885, as compiled from Poor's Man-

ual of the Railroads, and that was not a very prosperous year for the country generally. Number of miles of railroads in the United States at that time, 125,152. Capital stock and funded debt, total, \$7,676,399,054. Gross earnings, \$763,306,608. Of course, the gross earnings vary in sympathy with the crops, but the money invested in railroads does not vary much from yielding 10 per cent. on every dollar invested. In the above computation we have the railroads earning about 10 per cent., when no other fixed property would yield much more than half that sum.

The same year the Western Union Telegraph Company operated 462,283 miles of wire; delivered 42,096,583 messages, receiving \$17,706,834. Expenses, \$12,005,910. Profits, \$5,700,924, an annual profit of over 14 per cent. These corporations are entitled to a fair profit, but, when their earnings are out of all proportion to the earnings of other occupations, the question arises: "Is there a screw loose somewhere?" A vast amount of money is required to pay the big salaries of the officials of these concerns, and this money must come out of the gross receipts; and the money it takes to pay the salaries and fee the lawyers of any one of our large companies would nearly pay the wages of the entire working force of the road. The big roads of the country are continually gobbling up the weaker ones, and, as the various systems become centralized in the hands of a few men, the public is at their mercy in proportion. Railroads will often, under various pretexts, take undue advantage of the people along their lines. We have known a company to charge \$20 for the use of a freight car to go fifty miles; they charged the same amount for a car on the same line, going to the same city, but eighty miles away; and they charged \$25 for a car only twenty miles from the same terminus. All these cars were loaded with hogs; all going to the same city; one was fifty miles, another eighty and the last twenty miles from the city, and yet the freight was nearly the same. Was this right? The company simply had the advantage of the people; the shippers must have the cars, and the only way to get them was to pay what was asked. During a certain busy wheat selling season, when wheat went up in price, we have known the railroads to advance freight rates, although cars were plenty and to spare. We have known a county to grant a right of way and give a bonus of \$100,000 to get a new railroad to come through it, in order to get lower rates of freight in competition with a neighboring road which always had had a monopoly of the business. But no sooner was the new road built and in good running order, the people's hard cash all paid in, than the latter road absorbed the former, and—"What are you going to do about it?" Railroads certainly pay well or why do all the shrewd financiers take the stock? If you say that many roads go into the hands of receivers, being unable to make expenses, is it not because the "big fellows" crowd them out? But, after these same defunct roads get into the hands of the shrewd magnates, how quickly they become paying roads and their stock goes above par!

If freight rates were justly equalized when corn is fifty cents per bushel in the Middle States, it could be shipped at a profit from beyond the Mississippi when

it is raised there at fifteen cents per bushel. The same holds good with wheat and other produce.

The argument is advanced that, while railroads and like corporations in the hands of individuals will make these unjust discriminations, if the government had charge of them it would not dare to discriminate, and by equalizing freight and passenger rates would make the roads what they claim to be, highways for the benefit of the people.

Against this the argument is advanced, that while it may be well enough for monarchical governments to possess their railroads, in a country like ours, where the power changes so often from one party to another, the railroad interests, vested in the hands of government, might become a vast partisan machine, that could be used to perpetuate the party in power. But the same objections might apply to the post office, war, navy and interior departments; nor does it necessarily follow that the railroads would be or must be party adjuncts. Public opinion would certainly serve to check a partisan tendency where everybody is interested. If we are a government of the people, for the people and by the people, let us study this question and direct legislation to serve the people—the greatest good to the greatest number.

J. W. BAKER.

PARENTS—Give your children a knowledge of Book-keeping, Shorthand, Typewriting, Telegraphy, etc.

IT WILL BE MUCH *Better* FOR THEM THAN MONEY.

Educate them at the Grand Rapids, Mich., Business College, Ledyard Block, corner Pearl and Ottawa-sts. Visit us. For catalogue address A. S. Parish, successor to C. G. Swensberg. Mention this paper.

ARE YOU IN IT?

If so, let us hear from you, for we offer to teach our short form of double-entry book-keeping by mail in one or two months, for the small sum of \$5.

On receipt of \$2, we will send scholarship and first set of blank books and instruction, and, on return of first set with one dollar, we will send you second set, etc., until the four sets are understood, which completes the course.

The student will be thoroughly examined on each set before he is allowed to take up the next. No extra charges will be made for the blanks in such cases.

The work is so arranged that it takes you through an actual course of business transactions, by the use of envelopes representing different business houses, and cards representing money and different articles of commerce. This form requires only three books to complete the set—a customers' itemized ledger, columned cash book and a general ledger.

We guarantee that our system is a practical one, and can and will be used where the old system cannot, on account of the great amount of extra work it requires, being used only in large business places where they can afford the expense of having a bookkeeper. Our form being so much shorter, enables anyone to keep a full set of books with no more work than in single entry.

Remember, only five dollars and a few hours' study each day or evening for one month to have a complete knowledge of double entry book-keeping, a chance never before offered to the public.

GRINGHUIS ITEMIZED LEDGER CO.,

403 West Bridge St.,
Grand Rapids, Mich.

BEANS

If you have any beans and want to sell, we want them, will give you full market price. Send them to us in any quantity up to car loads, we want 1000 bushels daily.

W. T. LAMOREAUX & CO.,

128, 130, 132 W. Bridge St.,

GRAND RAPIDS, MICH.



Of Ledgers and Journals bound with Philadelphia Pat. Flat opening back. The Strongest Blank Book Ever Made.



GRAND RAPIDS, MICH.

Geo. H. Reeder & Co.,

JOBBERS OF

BOOTS & SHOES

Felt Boots and Alaska Socks.

State Agents for



158 & 160 Fulton St., Grand Rapids.

ENGRAVING

It pays to illustrate your business. Portraits, Cuts of Business Blocks, Hotels, Factories, Machinery, etc., made to order from photographs.

THE TRADESMAN COMPANY,
Grand Rapids, Mich.

THE

PUTNAM CANDY CO.,

Extensive Manufacturers.

The Stove in the Village Store.

When the twilight had deepened to darkness,
They gathered from far and near
Old farmers who plodded the distance
As pilgrims their shrines to revere;
At the shabby old store at the "corners"
They met and they entered the door,
For the Mecca of these old cronies
Was the stove in the village store.

It was guiltless of beauty or polish,
And its door was unskillfully hung,
But they made a glad circle around it,
And the genial warmth loosened each tongue;
And they talked of the crops and the weather,
Twin subjects to gossip most dear,
And the smoke from their pipes, as it blended,
Gave a tinge to the whole atmosphere.

Full many the tales they related,
And wondrous the yarns that they spun,
And doubtful the facts that they stated,
And harmless the wit and the fun;
But, if ever discussion grew heated,
It was all without tumult or din,
And they gave their respectful attention
When a customer chanced to come in.

When the evening was spent and the hour
For the time of their parting had come,
They rapped from their pipes the warm ashes
And reluctantly started for home,
Agreeing to meet on the morrow
When the day with its labors was o'er,
For the Mecca of all the old cronies
Was the stove in the old village store.

How to Tell a Good Cheese.

A good cheese, or rather a cheese with an indication of goodness, will stand up squarely on the shelf and will have an even colored, not mottled rind. A cheese with a soft, porous interior will sometimes have this outside appearance, while the flavor is not to be guessed at by an outside application. The moment you press your finger-tips on the rind you can begin to judge of a cheese's interior make-up. If the cheese yields readily under the pressure of the fingers, and the rind breaks or does not spread back readily when the hand is withdrawn, you have struck a soft article, caused by a slack cooling of the curd, a want of acid, or both. At best it will have an insipid flavor, which will become "off" as it grows in age. A cheese which feels so hard that you cannot press it on the rind is either sour, salted too heavily, cooked too much, skimmed or suffering with a touch of all of these complaints combined. There is nothing more satisfactory to a dairy enthusiast than to examine a good cheese. To the touch it will be mellow, yet firm. Its rind will be of even hue, elastic and free from puffs, and the sample will reveal firm, close-grained, meaty cheese, buttery and of a nutty flavor. In testing the quality of cheese many experts do not employ the sense of taste, but simply that of smell. I do not call myself an expert, but in most cases I prefer to test by smell and taste both. In my case, the taste will often reveal characteristics of flavor which cannot be detected by the smell.

Questions Cheerfully Answered.

From the New York Weekly.
Housekeeper—"Have you any Mocha coffee?"
Small Dealer—"Yes, mum."
"Genuine Mocha?"
"Just imported, mum."
"Import it yourself?"
"Oh, yes, mum. I send my orders direct to the—the sultan, mum."
"Humph! How much have you on hand?"
"Bout 60 pounds, mum."
"You have, eh? Sixty pounds? I read in the paper this very morning that not over 50 pounds of genuine Mocha reaches this country annually."
"Yes, mum, that's true. I had 'bout 10 pounds left over from last year."

FOR SALE, WANTED, ETC.

Advertisements will be inserted under this head for two cents a word the first insertion and one cent a word for each subsequent insertion. No advertisements taken for less than 25 cents. Advance payment.

BUSINESS CHANCES.

A LIBERAL CASH BONUS TO THE MAN conversant with the manufacture of some line of furniture or refrigerators who will invest ten to fifteen thousand dollars as working capital and take an active part in the business. For particulars, address Lock Box 138, Middleborough, Bell Co., Ky. 397

FOR SALE—FIRST CLASS BREWERY BUSINESS and outfit. Location magnificent. Terms reasonable. Address August Leins, Alpena, Mich. 408

FOR SALE—A CLEAN GROCERY STOCK, doing a good business. Reason for selling, poor health. W. L. Mead, Ionia, Mich. 395

FOR SALE—SMALL, WELL ASSORTED drug stock in lumbering town. Address Druggist, McBain, Mich. 411

WANTED—PARTNER WITH \$1,500 CASH to join with undersigned in purchase of a well-established drug store in Grand Rapids. Martin Cuncannon, 376 West Bridge street. 413

FOR SALE OR WILL EXCHANGE for stock of clothing, dry goods, and boots and shoes, two-story brick block, which rents for \$475 annually. Best location in town. Address No. 412, care Michigan Tradesman. 412

FOR SALE—TWENTY-FIVE ACRE FARM in Putnam county, Florida. Ten acres under cultivation. Four acres in orange trees, lemons and limes, grape fruit, citron, pomegranates, guavas, peaches, pears, plums, grapes, figs, guavas, mulberries, strawberries, persimmons, dates, palms, olives, pecans, walnut, ornamental trees, etc. Two story cottage, barn, buggy house, horse, buggy, cart and farming tools. Place has been cultivated six years. Will sell for \$2,500 cash. A. H. McClellan, McMeekin, Fla. 383

FOR SALE—GOOD NEW STOCK OF BOOTS and shoes in best town in Michigan. Cause of selling, ill health. Address No. 383, care Michigan Tradesman. 383

FOR SALE—FIRST-CLASS GROCERY BUSINESS in the best town of 5,000 inhabitants in Northern Michigan. The purchaser can have a trade of \$50,000 a year at the start. No town in the State has better prospects. This is the chance of a life time. Address No. 363, care Michigan Tradesman. 363

FOR SALE CHEAP—WELL SELECTED drug stock—New and clean. Address F. A. Jones, M. D. Muskegon, Mich. 391

SPLENDID BUSINESS CHANCE—ADDRESS H. T. T., Courier-Herald office, Saginaw, E. S., Michigan, and get full particulars. To parties with capital and hustlers in business, who wish to locate in the best city in the State, this is a chance of a life time, and investigation will prove it, to buy the best stock and an established business in the city. Investigate business and reasons for selling. 409

WANTED—TO EXCHANGE GOOD PAYING city real estate or timbered lands for stock of merchandise. Address No. 412, care Michigan Tradesman. 412

FOR SALE—A PERKINS SHINGLE MILL complete. Will sell for cash or exchange for stock of merchandise. The mill is in good repair and is capable of cutting 50,000 shingles to-morrow. Reason for selling, have finished cutting where the mill now stands and owners have too much other business to attend to. Address M. & S., care Michigan Tradesman. 403

SITUATIONS WANTED.

WANTED—RELIEF WORK BY A YOUNG man. Address Registered Pharmacist, 63 Pine street, Muskegon, Mich. 414

MISCELLANEOUS.

FOR SALE—A NEW SODA FOUNTAIN, which has been in use less than a season. Will sell at a large sacrifice and on easy terms. Fountain can be seen at my store, 89 Monroe street. Geo. G. Stokette. 415

FOR SALE—CHEAP ENOUGH FOR AN INVESTMENT. Corner lot and 5-room house on North Lafayette St., cellar, brick foundation, soft water in kitchen. \$1,200. Terms to suit. Address No. 187, care Michigan Tradesman. 187

WANTED—REGISTERED ASSISTANT pharmacist who is experienced not only in his profession but also in groceries and provisions. Must be a married man and able to speak German or Swede, in connection with English. Wages moderate, but steady employment to the right man. A. Mulholland, Jr., Ash-ton, Mich. 416

DO YOU USE COUPON BOOKS? IF SO, DO you buy of the largest manufacturers in the United States? If you do, you are customers of the Tradesman Company, Grand Rapids.

FOR SALE—TWO HUNDRED ACRES LAND (160 IM-proved), located in the fruit belt of Oceana county, Mich. Land fitted for machinery, good fences, large curb roof barn with underground for stock, horse barn and other necessary farm buildings. New windmill furnishes water for house and barns. Eighteen acres apple bearing orchard, also 1,000 peach trees, two years old, looking thrifty. Price, \$35 per acre, or will exchange for stock of dry goods. If any difference will pay cash. A. Retan, Little Rock, Ark. 341

FOR SALE OR WILL TRADE FOR STOCK of merchandise, the I. O. O. F. block in Sparta. For particulars, write to Box 219, Sparta, Mich. Here's a bargain! 386

FOR RENT—STORE BUILDING FOR A general country store or lumber business. Public hall over store. Dwelling attached, large enough for two families. Enquire of A. Bonz, Alanson, Emmet County, Mich. 410

FOR SALE—ABOUT 100 POUNDS OF NON-pareil type, well assorted as to figures, fractions and leaders. Just the thing for a country paper for use in tax sales and general work. Laid in two cases. Will sell for 25 cents per pound and \$1 per pair for cases. Tradesman Company, Grand Rapids, Mich. 359

WE HAVE VERY FINE RED GUM TIM-ber and want to contract with consumer to saw and pile 100,000 to 1,000,000 feet. E. M. Ford Land & Timber Co., Gilmore, Ark. 401

FOR SALE—BEST RESIDENCE LOT IN Grand Rapids, 78x175 feet, beautifully shaded with native oaks, situated in good residence locality, only 200 feet from electric street car line. Will sell for \$2,500 cash, or part cash, payments to suit. E. A. Stowe, 100 Louis St. 354

WANTED—GOOD LOCATION FOR HARD-ware store by a live dealer who carries a good stock. No second-class town need apply. Address No. 406, care Michigan Tradesman. 406

FOR SALE—STORE, COTTAGE, BARNS, etc. Best country location in Michigan. Postoffice and ticket office in store. Trade cash. Fixtures go with the store. Stock all sold out. Part cash, half cost price takes this property. This is a rare chance. Address No. 407, care Michigan Tradesman. 407

FOR SALE—NEARLY NEW YOST TYPE-writer. Reason for selling, we use a Bar-Log and consider it superior in every respect. Tradesman Company, 100 Louis street.

WANTED—REGISTERED OR ASSISTANT drug clerk. One who can speak Swedish preferred. Wages moderate. J. M. Perry, Tus-tin, Mich. 404

WANTED—A GOOD LOCATION FOR FUR-niture and undertaking business in a town of 1,500 to 5,000 inhabitants; would buy established business. W. & W., box 35, Ypsilanti, Mich. 405

FOR SALE—GOOD DIVIDEND—PAYING stocks in banking, manufacturing and mercantile companies. E. A. Stowe, 100 Louis St., Grand Rapids. 370

Grand Rapids & Indiana.

Schedule in effect January 10, 1892.

TRAINS GOING NORTH.

| For | Arrive from | Leave going |
|------------------------------|-------------|-------------|
| For Saginaw and Cadillac | South. | North. |
| For Traverse City & Mackinaw | 5:15 a.m. | 7:05 a.m. |
| For Saginaw & Traverse City | 9:20 a.m. | 11:30 a.m. |
| For Petoskey & Mackinaw | 9:00 p.m. | 4:15 p.m. |
| For Kalamazoo and Chicago | 8:10 p.m. | 10:30 p.m. |

Train arriving at 9:20 daily; all other trains daily except Sunday.

TRAINS GOING SOUTH.

| For | Arrive from | Leave going |
|-----------------------------|-------------|-------------|
| For Cincinnati | North. | South. |
| For Kalamazoo and Chicago | 6:20 a.m. | 7:00 a.m. |
| For Fort Wayne and the East | 11:50 a.m. | 2:30 p.m. |
| For Cincinnati | 5:30 p.m. | 6:00 p.m. |
| For Chicago | 10:40 p.m. | 11:05 p.m. |

Trains leaving at 6:00 p.m. and 11:05 p.m. run daily; all other trains daily except Sunday.

Muskegon, Grand Rapids & Indiana.

| For | From Muskegon—Leave. | From Muskegon—Arrive. |
|------------|----------------------|-----------------------|
| 7:00 a.m. | | 10:10 a.m. |
| 11:25 a.m. | | 4:40 p.m. |
| 5:40 p.m. | | 9:05 p.m. |

SLEEPING & PARLOR CAR SERVICE.

NORTH
11:30 a.m. train.—Parlor chair car G'd Rapids to Petoskey and Mackinaw.
10:30 p.m. train.—Sleeping car Grand Rapids to Petoskey and Mackinaw.

SOUTH—7:00 a.m. train.—Parlor chair car Grand Rapids to Cincinnati.
10:30 a.m. train.—Wagner Parlor Car Grand Rapids to Chicago.
6:00 p.m. train.—Wagner Sleeping Car Grand Rapids to Cincinnati.
11:05 p.m. train.—Wagner Sleeping Car Grand Rapids to Chicago.

Chicago via G. R. & I. R. R.

| For | From | Arrive | Leave |
|--|------------|-----------|------------|
| Lv Grand Rapids | 10:30 a.m. | 2:00 p.m. | 11:05 p.m. |
| Ar Chicago | 3:55 p.m. | 9:00 p.m. | 6:50 a.m. |
| 10:30 a.m. train through Wagner Parlor Car. | | | |
| 11:05 p.m. train daily, through Wagner Sleeping Car. | | | |
| Ar Chicago | 7:05 a.m. | 3:10 p.m. | 10:10 p.m. |
| Ar Grand Rapids | 2:00 p.m. | 8:35 p.m. | 5:15 a.m. |
| 3:10 p.m. train through Wagner Parlor Car. | | | |
| 10:10 p.m. train daily, through Wagner Sleeping Car. | | | |

Through tickets and full information can be had by calling upon A. Alquist, ticket agent at Union Station, or George W. Munson, Union Ticket Agent, 67 Monroe street, Grand Rapids, Mich.

C. L. LOCKWOOD, General Passenger and Ticket Agent.

Toledo, Ann Arbor & North Michigan Railway.
In connection with the Detroit, Lansing & Northern or Detroit, Grand Haven & Milwaukee offers a route making the best time between Grand Rapids and Toledo.

VIA D. E. & N.
Lv. Grand Rapids at 7:25 a.m. and 6:25 p.m.
Ar. Toledo at 1:10 p.m. and 11:00 p.m.

VIA D. G. H. & M.
Lv. Grand Rapids at 6:50 a.m. and 3:45 p.m.
Ar. Toledo at 1:10 p.m. and 11:00 p.m.

Return connections equally as good.
W. H. BENNETT, General Pass. Agent,
Toledo, Ohio.

MICHIGAN CENTRAL

"The Niagara Falls Route."

| | DEPART. | ARRIVE |
|-----------------------------|------------|------------|
| Detroit Express | 7:00 a.m. | 10:00 p.m. |
| Mixed | 7:05 a.m. | 4:30 p.m. |
| Day Express | 1:30 p.m. | 10:00 a.m. |
| *Atlantic & Pacific Express | 10:30 p.m. | 6:00 a.m. |
| New York Express | 5:40 p.m. | 12:40 p.m. |

*Daily.
All other daily except Sunday.
Sleeping cars run on Atlantic and Pacific Express trains to and from Detroit.

Elegant parlor cars leave Grand Rapids on Detroit Express at 7 a.m., returning leave Detroit 4:45 p.m. arrive in Grand Rapids 10 p.m.

FRED M. BAIGES, Gen'l Agent, 85 Monroe St.
A. ALQUIST, Ticket Agent, Union Depot.
GEO. W. MUNSON, Union Ticket Office, 67 Monroe St.
O. W. ROGERS, G. P. & T. Agent, Chicago.

TIME TABLE

NOW IN EFFECT.

EASTWARD.

| Trains Leave | *No. 14 | *No. 16 | *No. 18 | *No. 82 |
|----------------|---------|---------|---------|---------|
| G'd Rapids, Lv | 6:50am | 11:20am | 3:25pm | 10:55pm |
| Ionia, Ar | 7:45am | 11:25am | 4:27pm | 12:37am |
| St. Johns, Ar | 8:28am | 12:17pm | 5:20pm | 1:55am |
| Owosso, Ar | 9:03am | 1:20pm | 6:05pm | 3:15am |
| E. Saginaw, Ar | 10:45am | 3:05pm | 7:00pm | 4:45am |
| Bay City, Ar | 11:30am | 3:45pm | 7:45pm | 5:30am |
| Flint, Ar | 10:05am | 3:40pm | 7:45pm | 5:40am |
| Pt. Huron, Ar | 11:55am | 6:00pm | 8:30pm | 7:30am |
| Pontiac, Ar | 10:53am | 3:05pm | 8:25pm | 5:37am |
| Detroit, Ar | 11:50am | 4:05pm | 9:25pm | 7:00am |

WESTWARD.

| Trains Leave | *No. 81 | *No. 11 | *No. 13 |
|----------------|---------|---------|---------|
| G'd Rapids, Lv | 7:05am | 1:00pm | 5:10pm |
| G'd Haven, Ar | 8:35am | 2:10pm | 6:15pm |
| Milwaukee Str | | | |
| Chicago Str | | | |

*Daily. *Daily except Sunday.

Trains arrive from the east, 6:40 a.m., 12:50 a.m., 5:00 p.m. and 10:00 p.m.
Trains arrive from the west, 10:10 a.m., 3:15 p.m. and 9:50 p.m.

Eastward—No. 14 has Wagner Parlor Buffet car. No. 18 Chair Car. No. 82 Wagner Sleeper.

Westward—No. 81 Wagner Sleeper. No. 11 Chair Car. No. 15 Wagner Parlor Buffetcar.

JOHN W. LOUD, Traffic Manager.
BEN FLETCHER, Trav. Pass. Agent.
JAS. CAMPBELL, City Ticket Agent.
23 Monroe Street.

CHICAGO

JAN'Y 3, 1892.

AND WEST MICHIGAN R.V.

GOING TO CHICAGO.

Lv. G'D RAPIDS.....9:00am 12:05pm *11:35pm
Ar. CHICAGO.....3:05pm 5:15pm *7:05am

RETURNING FROM CHICAGO.

Lv. CHICAGO.....9:00am 4:45pm *11:15pm
Ar. G'D RAPIDS.....3:55pm 10:10pm *6:10am

TO AND FROM BENTON HARBOR, ST. JOSEPH AND INDIANAPOLIS.

Lv. Grand Rapids.....9:00am 12:05pm *11:35pm
Ar. Grand Rapids.....3:05pm 5:15pm *7:05am

For Indianapolis 12:05 p.m. only.

TO AND FROM MUSKEGON.

Lv. G. R.....10:00am 12:05pm 5:30pm 8:30pm
Ar. G. R.....10:55am 3:05pm 5:25pm

TO AND FROM MANISTEE, TRAVERSE CITY AND ELK RAPIDS.

Lv. Grand Rapids.....7:25am 5:17pm
Ar. Grand Rapids.....11:45am 9:40pm

THROUGH CAR SERVICE.

Between Grand Rapids and Chicago—Wagner Sleepers—Leave Grand Rapids *11:35 p.m.; leave Chicago 11:15 p.m. Drawing Room Cars—Leave Grand Rapids 12:05 p.m.; leave Chicago 4:45 p.m.

Free Chair Cars—Leave Grand Rapids 9:00 a.m.; leave Chicago 9:00 a.m.

Between Grand Rapids and Manistee—Free Chair Car—Leaves Grand Rapids 5:17 p.m.; leaves Manistee 6:50 a.m.

DETROIT,

JAN'Y 3, 1892

LANSING & NORTHERN R. R.

GOING TO DETROIT.

Lv. G'D RAPIDS.....7:15am *1:00pm 5:40pm
Ar. DETROIT.....12:00m *5:15pm 10:40pm

RETURNING FROM DETROIT.

Lv. DETROIT.....7:00am *1:15pm 5:40pm
Ar. G'D RAPIDS.....11:50am *5:15pm 10:15pm

To and from Lansing and Howell—Same as to and from Detroit.

TO AND FROM SAGINAW, ALMA AND ST. LOUIS.

Lv. Grand Rapids.....7:05am 4:15pm
Ar. Grand Rapids.....11:50am 10:40pm

TO LOWELL VIA LOWELL & HASTINGS R. R.

Lv. Grand Rapids.....7:15am 1:00pm 5:40pm
Ar. from Lowell.....11:50am 5:15pm

THROUGH CAR SERVICE.

Between Grand Rapids and Detroit—Parlor cars on all trains. Seats 25 cents.

Between Grand Rapids and Saginaw—Parlor car leaves Grand Rapids 7:05 a.m.; arrives in Grand Rapids 7:40 p.m. Seats 25 cents.

*Every day. Other trains week days only.

GEO. DEHAVEN, Gen. Pass'r Ag't.

STUDY LAW AT HOME.

Take a course in the Sprague Correspondence school of Law [Incorporated]. Send ten cents [stamps] for particulars to

J. COTNER, Jr., Sec'y,

235 Whittey Block,

DETROIT, - MICH.

SEEDS PLANTS, TOOLS, ETC.

NEW CROP.

EVERYTHING FOR THE GARDEN.

Send for our beautiful Illustrated Catalogue MAILED FREE.

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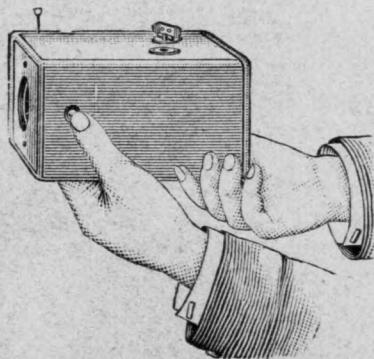
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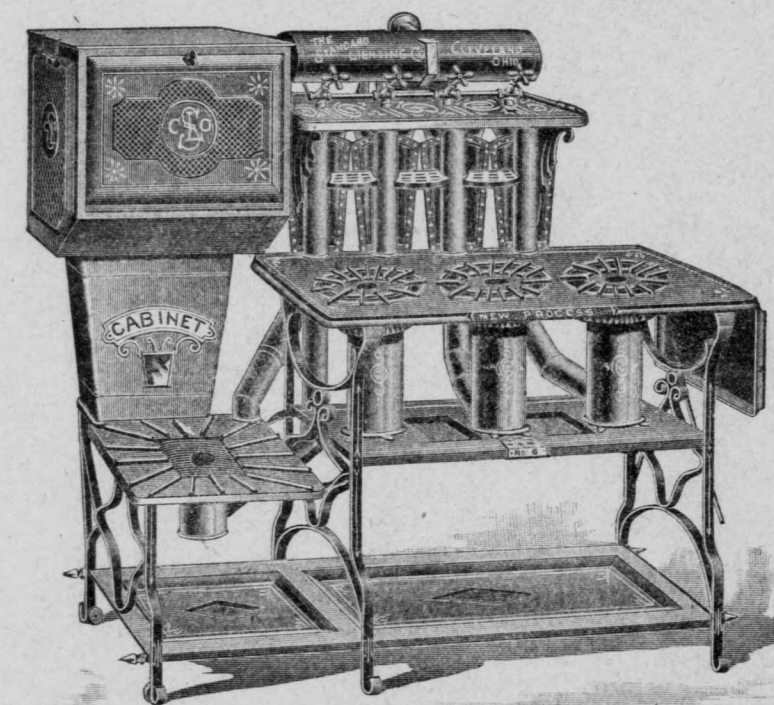
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