

Michigan Tradesman.

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GRAND RAPIDS, MARCH 9, 1892.

NO. 442

MOSELEY BROS.,
- WHOLESALE -

FRUITS, SEEDS, BEANS AND PRODUCE,
26, 28, 30 & 32 OTTAWA ST.,
Grand Rapids, Mich.

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You can always find something new and especially fine by ordering your Candy of

A. E. BROOKS & CO.,
Wholesale Confectioners,
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GET THE BEST!

Jennings'
Flavoring Extracts

SEE QUOTATIONS.

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C. A. LAMB & CO.,

WHOLESALE AND COMMISSION

Foreign and Domestic Fruits and Produce.
84 and 86 South Division St.

TELFER SPICE COMPANY,

MANUFACTURERS OF

Spices and Baking Powder, and Jobbers of
Teas, Coffees and Grocers' Sundries.

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MUSKEGON BRANCH UNITED STATES BAKING CO.,
Successors to

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Crackers, Biscuits and Sweet Goods.

MUSKEGON, MICH.

SPECIAL ATTENTION PAID TO MAIL ORDERS.

The Green Seal Cigar

Is the Most Desirable for Merchants to Handle because

It is Staple and will fit any Purchaser.

Retails for 10 cents, 3 for 25 cents.

Send Your Wholesaler an Order.

THE NEW YORK BISCUIT CO.,

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BLACK BASS CIGARS

NEVER GO BEGGING. Made only by

G. F. FAUDE, IONIA, MICH.

THE NE PLUS ULTRA OF A NICKEL SMOKE!

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Sole Agents for the Justly Celebrated

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Mail Orders Receive Prompt Attention.

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Florida Oranges a Specialty.

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Jobbers of Foreign and Domestic Fruits.

Oranges and Bananas a Specialty.

Send for quotations.

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SPECIALTIES

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DEALERS IN

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WE CARRY A STOCK OF CREAM TALLOW FOR MILL USE.



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We can give you exclusive territory on a large line of Bicycles. Send for catalogue. Our line includes the:

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VICTOR
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TELEPHONE
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CLIPPER
PARAGON
IROQUOIS
PHENIX
GENDRONS
and all the
Western Wheel Works
Line.

Also others too numerous to mention. Wholesale and retail dealers in Bicycles, Cyclists' Sundries, Rubber and Sporting Goods, Mill and Fire Department Supplies.

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C. G. A. VOIGT & CO.,

Proprietors of the

STAR ROLLER MILLS.



OUR BRANDS;

OUR PATENT.
GILT EDGE.
STAR.
CALLA LILY.
GOLDEN SHEAF.
PEARL.
BOSS.

BAKERS' CHOICE.
PATENT ROLLER FLOUR.

SPECIALTIES:

GRAHAM, RYE and BUCKWHEAT
FLOUR,
GRANULATED and BOLTED MEAL.

Prompt attention given to mail orders. □

Grand Rapids, Mich

F. J. DETTENTHALER

— JOBBER OF —

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SALT FISH

POULTRY & GAME



Mail Orders Receive Prompt Attention.

See Quotations in Another Column.

CONSIGNMENTS OF ALL KINDS OF POULTRY AND GAME SOLICITED.

Diamond Crystal Table and Dairy Salt.

99.7 PURE.

Put up in pockets and wooden boxes and sold at only a slight advance over the price of inferior brands.

Order a sample barrel or case of your jobber and be convinced of the superiority of

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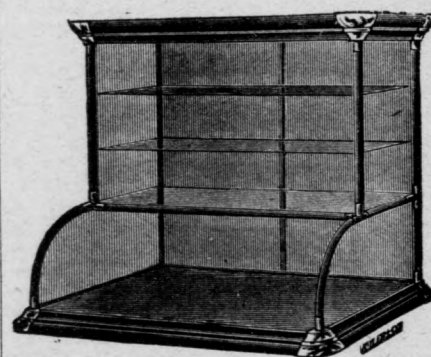
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Of Every Description.

WRITE FOR PRICES.

First-Class Work Only.



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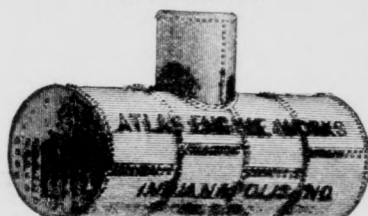
VOL. 9.

GRAND RAPIDS, WEDNESDAY, MARCH 9, 1892.

NO. 442

HESTER & FOX,

AGENT FOR THE



MANUFACTURERS OF

Plain Slide Valve Engines with Throttling Governors.

Automatic Balanced Single Valve Engines

Horizontal, Tubular and Locomotive BOILERS.

Upright Engines and Boilers for Light Power.

Prices on application.

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Furnishes semi-monthly lists and special reports which enable subscribers to save both time and money. Especially adapted to merchants, physicians, real estate dealers and all others dealing with the public.

Reports made with the greatest possible dispatch. Collections carefully attended to and promptly reported.

We respectfully solicit an investigation of our system, as it will insure your giving us your membership.

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Telephone 166.

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Including the following celebrated brands manufactured by the well-known house of Glaser, Frame & Co.:

Vindex, long Havana filler.....	\$35
Three Medals, long Havana filler.....	35
Elk's Choice, Havana filler and binder...	55
La Flor de Alfonso.....	55
La Doncella de Morera.....	65
La Ideal, 25 in a box.....	55
W. J. Florence.....	65

Also fine line Key West goods at rock bottom prices. All favorite brands of Cheroots kept in stock.

10 So. Ionia St., Grand Rapids.

IT WILL PAY YOU
To Buy **ALLAN B. WRISLEY'S**
GOOD CHEER SOAP.
Leading Wholesale Grocers keep it.

SAFES! Fire & Burglar Proof

All Sizes and Prices.

Parties in need of the above are invited to correspond with

I. Shultes, Agt. Diebold Safe Co.
MARTIN, MICH.

Wayne County Savings Bank, Detroit, Mich.

\$500,000 TO INVEST IN BONDS

Issued by cities, counties, towns and school districts of Michigan. Officers of these municipalities about to issue bonds will find it to their advantage to apply to this bank. Blank bonds and blanks for proceedings supplied without charge. All communications and enquiries will have prompt attention. This bank pays 4 per cent. on deposits, compounded semi-annually.
S. D. ELWOOD, Treasury.

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PROMPT, CONSERVATIVE, SAFE.
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Lime, Cement, Stucco, Hair, Fire Brick, Fire Clay, Lath, Wood, Hay, Grain, Oil Meal, Clover and Timothy Seed.
Corner Wealthy Ave. and Ionia St.
on M. C. R. R. Office, 45 S. Division.

ESTABLISHED 1841.

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Reference Books issued quarterly. Collections attended to throughout United States and Canada

The Bradstreet Mercantile Agency.

The Bradstreet Company, Props.

Executive Offices, 279, 281, 283 Broadway, N.Y.

CHARLES F. CLARK, Pres.

Offices in the principal cities of the United States, Canada, the European continent, Australia, and in London, England.

Grand Rapids Office, Room 4, Widdicomb Bldg.

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Clover and Timothy Seed.

Now is the time to buy CLOVER AND TIMOTHY SEED for your spring trade. We have a good stock and for THIS WEEK will sell you

FOR CASH

At \$6.00 per bushel for clover and \$1.50 for Timothy seed in lots of five bags or more. Bags extra at market price.

W. T. LAMOREAUX & CO.,

Grand Rapids, Mich.

WILL HE COME AGAIN?

At Strawberry Hill, in the old mining days, I had for a tentmate and partner a man named Egbert Johnson. They say that opposites attract. It must have been so in this case, for I was young and reckless, while he was past the middle age and a quiet, conservative man. In those days few questions were asked as to where a man hailed from and what he had previously been. We sized him up for what he was then. I knew nothing of Johnson except that he was a hard worker, even tempered and rather preferred solitude to company. He had three or four books among his baggage, and those, I learned after his death, were works too deep for the mind of the average miner to grapple with.

In a roundabout way I came to understand that Johnson had queer ideas about death and the future state, but he never discussed the matter openly. It was my own private belief that he was a little "off" in the head, and I also realized that I was not able to cope with his theories mentally. Although almost opposite in our ideas, we got along first rate together, and never had the slightest approach to a quarrel.

One June day my tentmate was killed by a premature blast, as many a miner had been before. He was dead before anyone reached him, but we could all see how his death had been brought about. Next day we buried him under the only tree on Strawberry Hill, as our camp had been named, and in a week we had almost ceased to remember him. No one knew where to send his few traps and the little cash he had on hand, and the first were auctioned off and the second held for a claimant.

Johnson had been buried about four weeks when the men who were working a claim at the edge of the hill on which his grave had been dug accidentally exploded several pounds of powder. No one was hurt, but a portion of the hill was torn away and the coffin unearthed and shattered. When we gathered around it we found it empty! I had helped to lift the dead man into it with my own hands, and had nailed the cover down myself, but the body had disappeared. There wasn't the slightest evidence that it had ever been put into the rough board coffin. Where had it gone to? There were eighty-four men of us in that camp, which was scores of miles from civilization, and you can imagine our wonder and consternation to find that body missing. We had the grave under our eyes, and no one could say that it had been disturbed.

It was no use to speculate. There was the empty box, and no man could furnish a reasonable theory as to where the body had gone. The idea of body snatching was absurd. There was no other camp within twelve miles of us. Johnson had been dead twenty-four hours when we buried him. We knocked off work for the day and gathered in groups and talked it over, but when night came the mystery was just as deep as ever. Next day thirty men packed up and left Strawberry Hill for new diggings. There was something so uncanny about the resurrection that no money could have hired them to remain another night. I don't deny that those of us who remained felt a bit nervous and uncomfortable, but we were doing fairly well in our respective claims and were willing to risk something by staying. We expected to see Egbert Johnson's ghost stalk about the camp any night after that, but, as night after night passed away and nothing occurred, we gradually came to drop the subject and feel more at our ease.

It was, I believe, on the 18th of June that we buried Johnson. On the night of July 16, close upon midnight, I suddenly awoke from a sound sleep. I was alone in the tent, and, as it was a warm night, the fly at the door was tied back. This permitted the full moon to light up the interior as bright as day. I lay on my side, facing out, and the first object my eyes rested upon was the familiar form of Egbert Johnson. He sat on a box reading one of his books, and for a moment I forgot that he was dead and buried. He was dressed in his working clothes, as on the day he was killed, and the hand which held the book had one finger wrapped up in a rag, just as I had wrapped it three days before his death to heal a cut accidentally inflicted. I repeat that it was a full minute before it flashed upon me that Johnson was a dead man, and then I uttered a yell that aroused half the camp and rolled off my bunk and rushed outdoors. In three or four minutes I had thirty men around me making inquiries, but I was so upset that I could only point to the tent and whisper Johnson's name. The crowd moved forward and investigated. The man I saw had disappeared, and I was unmercifully grieved for having an attack of nightmare.

Did I see Johnson? Was I really awake? I would have sworn to it a dozen times over, and yet not a man in the camp believed my statements. The adult reader won't; only here and there will any one be found to admit that it might possibly have been so. There has never been a doubt in my mind, however, and it will at least interest you to learn what happened next day. We were drifting into Strawberry Hill again, and it was my turn at the heading. I was detained fifteen minutes at the tent to sharpen some tools, and a miner named Jackson took my place temporarily. He had not been at work five minutes when there was a fall of rocks and he was crushed to death. His fate would have been mine had I been on time. Did Johnson come to warn me? Some of the miners believed so, and some still declared that I had seen nothing. I was undecided, but leaned toward the belief that his visit had something to do with my escape.

A month later, as soon as I could do so without exciting ridicule, I left the diggings and went to Bald Eagle Gulch, fifty miles away. There were about seventy men on the ground, and I was a stranger to all. I staked out a claim, put up my tent, and was soon a resident of the

Gulch. One night, about the middle of September, having gone to bed earlier than usual on account of not feeling well, I was aroused at exactly half an hour after midnight by some one speaking my name. I say I heard a voice call me by name, but I can't offer you any proof. You will say I thought I did, as one who is aroused cannot tell just what sound disturbed his slumbers. I will let it go at that. The instant I opened my eyes I saw Egbert Johnson. In this case my bunk faced the door and the fly of the tent was down, while the interior was dark. Where the light came from I shall not attempt to discuss; there was a light, however—a light strong enough to enable me to see the face and figure of my old tentmate. I saw him just as plainly as I ever saw a living human being, but only for a few seconds. Then he faded away and was gone, and, though terribly rattled, I had not cried out.

After a few minutes, when I could get some of my nerve back, I got up and dressed and walked out. There was a light in the tent next to mine on the right, but all others were dark. I walked down to the creek, thirty rods away, and had just reached it when there came a sudden flash and a terrific report, and I thought the whole diggings had been blown skyward. It was a powder explosion in the tent next to mine, where I had seen the light. Six tents were swept away by that terrific blast, and four men were killed and six others more or less injured. Of the two men in the tent with the powder we found only fragments. It is my firm belief that Egbert Johnson appeared that night to warn me of the danger which menaced me. You will smile in pity, even though at midnight to-night the mysterious tapping of a "death tick" in the wainscoting will shake your nerve and give you unpleasant thoughts. I have no argument; your smiles will not clear up the mystery or illusion, or whatever you choose to call it.

No one at the Gulch knew of my visitor, and you may be sure I did not spread the information. While I felt that in one sense my old tentmate had constituted himself my protector, the idea of being watched over by a spirit took away my nerve and, finally, induced me to quit the country. I went to an eastern State and engaged in other business, and it was two years before I saw Egbert Johnson again. I was visiting friends at a farmhouse in Ohio, and it was summer time. I occupied a bedroom off the parlor, and the night of which I write was a close and sultry one. This time I was more certain of the cause of my awakening. An outside blind on my bedroom window was swinging to and fro and giving forth a creaking sound. The curtain was up and the sash raised, and I could see the blind move.

The evening had been without a breath of air, but now I felt the wind and wondered if a storm was at hand. I had been awake at least five minutes, when I suddenly saw my old tentmate in the room. He stood facing me, his right hand resting on the footboard of the bed, and he was dressed the same as when I last saw him. If all the world was to tell me that I was asleep, or that I didn't actually see him, it would make no difference to me. I know that he stood there looking at me, every feature as lifelike as the day before he was killed, and so why should I argue the case? For one long minute I looked full into his

face, saying to myself that he must be a living man. I was not unnerved, and should have spoken to him had he not suddenly disappeared.

What followed was recorded in the newspapers. I got out of bed, pulled on my trousers and went into the parlor and looked out of a west window facing the road. I had just made out that a black thunder cloud covered the sky when there came a blinding flash, and I fell to the floor. Half an hour later, when I had been revived, I learned what had occurred. A thunder bolt had struck a flag-staff on the roof, run down the cornice to an iron bolt, and then, glancing off, had penetrated into the bedroom. Pictures were flung down, vases dashed to pieces, and the quilts on the bed had been fired. Every one of the family had been shocked, but I had got the heaviest dose, and did not fully recover from it for six months. Did Egbert Johnson come to warn me of my danger? You smile again, but we will not argue.

You remember the awful railroad disaster at Ashtabula, O. I should have been a passenger on that train but for a singular occurrence. I sat in a depot only a few miles from Ashtabula, trunk checked and ticket bought and waiting for that train. There were eight or ten of us in the waiting room. Opposite me, on the other side of the room, were two women and a man. The women were conversing and the man reading a newspaper. From his appearance, I took him to be a commercial traveler.

One reason why I came to look him over was because I happened to notice that he had lost two fingers from his left hand. They were the second and third fingers, and I wondered how he could have injured them without injuring either the fore or the little finger. The second finger had been amputated at the first joint, and the third at the knuckle or second joint. That seemed an odd thing, too, and having nothing to do but wait, I speculated over it. While the man was perhaps sixteen feet away from me, he sat so that the light fell full upon him, and I could notice every line in his face and every detail of his dress.

The train was due in seven minutes, as I saw by glancing at the clock, when the stranger with the newspaper suddenly vanished, and in his place, his hands empty and resting on his knees, sat Egbert Johnson. He was looking full at me, and for a few seconds I had no more doubt that he was alive than I had of my own identity. Not to strengthen my case, but to add to the mystery a bit further, I will relate as I sat there looking at my old partner, who had been buried years before on Strawberry Hill, both women turned in a startled way and then moved along a little.

You will say in this case, as in all others, that I did not see what I believe I saw. I have no proofs to offer that I did; you have none to offer that I did not. I sat right there with my eyes fixed upon Johnson while the train thundered up, took on the other passengers and went its way to meet a terrible fate. When the rumble of the trucks had died away in the distance Egbert Johnson faded out of existence, as a June fog vanishes before the summer sun, and I was all alone in the room. Will he come again? And when and where?

C. B. LEWIS.

Benzonia—H. M. Gardner, jeweler, has removed to Harbor Springs.

Clothing and General Store Merchants will do well to
Inspect the Line of

Michael Kolb & Son, Wholesale Clothing Manufacturers

ROCHESTER, N. Y.

Most Reliable House, established 35 years. The senior member of this firm being a practical tailor, personally superintends the manufacturing department, and has the reputation of making the best fitting garments and most select choice in styles, patterns and designs, adapted for all classes of trade and sold at such low prices, and upon such equitable terms as not to fear any competition, and within reach of all.



WILLIAM CONNOR,
Box 346, Marshall, Mich.

William Connor, representative of above firm in Michigan, begs to announce that the trade can secure some Closing Out Bargains for Spring and Summer trade which will be sold at astonishingly low prices. Mr. Connor also takes pleasure in calling attention to his nice line of Boy's and Children's Clothing as well as to his great selection of Men's Suits, Spring Overcoats and Pants, all closing out to the trade at marvelously low prices. Largest line of Prince Alberts and Cork Sew Cutaways in fancy and plain. Mail orders promptly attended to, or write William Connor, Box 346 Marshall, Mich., and he will soon be with you to show you our full line, and he will supply you with the leading merchants' printed opinions as to the honesty of our goods and prices.

William Connor will be at Sweet's Hotel, Grand Rapids, Mich., on Thursday and Friday, March 24 and 25, and merchants meeting him there will be allowed expenses.

ARE YOU IN IT?

If so, let us hear from you, for we offer to teach our short form of double-entry book-keeping by mail in one or two months, for the small sum of \$5.

On receipt of \$2, we will send scholarship and first set of blank books and instruction, and, on return of first set with one dollar, we will send you second set, etc., until the four sets are understood which completes the course.

The student will be thoroughly examined on each set before he is allowed to take up the next. No extra charges will be made for the blanks in such cases.

The work is so arranged that it takes you through an actual course of business transactions, by the use of envelopes representing different business houses, and cards representing money and different articles of commerce. This form requires only three books to complete the set—a customers' itemized ledger, completed cash book and a general ledger.

We guarantee that our system is a practical one, and can and will be used where the old system cannot, on account of the great amount of extra work it requires, being used only in large business places where they can afford the expense of having a bookkeeper. Our form being so much shorter, enables anyone to keep a full set of books with no more work than in single entry.

Remember, only five dollars and a few hours' study each day or evening for one month to have a complete knowledge of double entry book-keeping, a chance never before offered to the public.

GRINGHUIS ITEMIZED LEDGER CO.,

403 West Bridge St.,
Grand Rapids, Mich.

IMPORTANT To Commercial Travelers and Merchants:

Notice is hereby given that the American Casualty Insurance and Security Co., of Baltimore City, Maryland, is furnishing the most liberal accident policy, affording more protection for the money than is given by any other company or association doing business in the United States. Its policy is short and simple, is free from all objectionable and unnecessary clauses and conditions, and is an absolute contract secured by a cash capital of \$1,000,000 with over \$50,000 surplus, hence there are no contingencies as to amount to be paid the insured or his beneficiary, as in all association certificates. Those wishing the best policy issued, should call up telephone 1003, or address

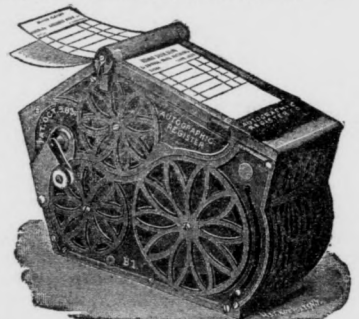
W. R. FREEMAN, Agent,
Grand Rapids, Mich.

17 Years of Development

HAVE RESULTED IN THE

AUTOGRAPHIC REGISTER.

Which makes, automatically, a fac-simile duplicate and triplicate, while making original bills, receipts, orders, checks, etc. The original is given to the customer, the duplicate to the cashier, and the triplicate is rolled up inside as a record, and can be taken out at any time for examination. It is absolutely incorruptible, always ready, and does not permit dishonesty or carelessness. It is alike a protection to the customer, the salesman and the merchant.



These Machines are rented, not sold, and the saving in cost of each 20,000 bills pays the Rental.

SUITABLE FOR ANY BUSINESS.

Send for a Full Descriptive Pamphlet Showing Different Styles.

CHICAGO
Autographic Register Co.,
154 Monroe St., Chicago.

W. VERNON BOOTH,
Pres't.

CHAS. P. STEVENS,
Sec'y and Gen. Mgr

THE BEAUTIFUL BERMUDAS.

Written for THE TRADESMAN.

Sixty hours from a raging blizzard to a land of roses and never-ending sunshine!

Such is the wide difference between our changeable Northern climate and the islands of Bermuda, situated but 600 miles east of Charleston. That such a group of islands lying, as they do, so near us are not numbered among the possessions of the United States is the crowning mistake in our life as a nation.

Discovered in 1515 by Juan Bermudez, twenty-three years after Columbus' discovery of America, they were at various times visited by daring mariners until 1615, when James I, of England, granted letters patent to a number of English capitalists, who took formal possession under the name of the Bermuda Company. In 1687, the islands passed into the hands of the crown and from that date begins their growth as a military and naval station, until now they are the most impregnable possession of England, with the single exception of Gibraltar.

The islands are said to number 365, one for each day in the year, excepting the present one. Only five of this number, however, are of especial importance and they, being connected by causeways and bridges, practically form one island, which, in its entirety, resembles very much a gigantic fishhook.

At the southwestern extremity is situated the naval department, containing among its many interesting features the floating dock "Bermuda," the largest dock of its kind in the world. On Ireland island, near by, are the works and shops of the naval department, complete in every respect and capable of supplying any ship of the eight which compose Her Majesty's North America and West Indies fleet, which have their headquarters here, with anything from a nail to a gatling gun.

Hamilton, the beautiful capital of the islands, lies in the secure harbor offered by the curve in the hook, is protected by the many islands standing between it and the sea, and becomes a perfect refuge for the storm-tossed ship. Before reaching this haven of rest, it is necessary to traverse a narrow channel, extending the entire northwest side of the islands, surrounded by submerged coral reefs, of which the islands themselves are a natural part. What can be a more glorious sight than the early morning sail from St. Georges at the north, to Ireland island at the south, with the green-colored hills spotted here and there by the typical Bermudian homes, built of the white rock which composes this oasis in the sea, with the same white roads disappearing in the distance like threads. Then the noble ship finds her way among the tiny islets, sometimes so close to shore that a pebble might be thrown from her side and touch them, until she lies alongside the wharf at Hamilton, the seat of government.

We find here a population of 15,013, comprising 5,680 white people and 9,333 negroes—not the colored people of the States, but English in voice and manner. The governor of the islands, sent from England, is also commander-in-chief of the military forces, and is assisted by a legislative council and house of assembly occupying quite the same position as our President, Senate and House of Representatives. The judicial department is

quite the same as the English, with the Court of Errors as the last resort. By an act of the legislature of 1872, a savings bank, under the supervision of the local government, was established and receives deposits from two shillings and upwards, paying on the same a nominal rate of interest. The postoffice assumes the same functions as our own, adding thereto telegraphic communication over the islands, being operated by soldiers from the royal engineers. An excellent telephone system extends over the islands, requiring something like 300 miles of wire for its service.

The temperature, ranging, as it does, during the winter months from 65 degrees to 75 degrees, permits the raising of potatoes, onions (and they are genuine Bermudas), tomatoes, cucumbers, lettuce, peas, beans, cauliflower, cabbages, carrots and sweet potatoes. These, with arrowroot, which is a staple product, form the chief articles of export; and, as an example of their dependence upon the United States, it may be stated that in 1889, the exports of the Bermuda Islands to our own country were about \$650,000, and to all other countries only \$60,000!

The grocery trade is carried on in about the same manner as with us at home, the dealers buying almost all of their supplies in New York. It might be mentioned that one retail grocery buys sugar from the American Sugar Refining Co. in 100 barrel lots. A large number of the smaller inland dealers depend upon the larger Hamilton grocers for the bulk of their supplies.

Until 1890, Bermuda was only in communication with the outside world by means of a weekly steamer to New York, but now a cable connects it with Halifax, and, although the rate is 84 cents a word to Grand Rapids, address and signature included, it makes the distance seem thousands of miles shorter.

Only nineteen square miles of land, alone in the ocean, removed further from mainland even than St. Helena, but worthy the expenditure by England of millions of pounds sterling for use solely as a coaling and military station, it serves as a lesson to America, who, secure in the time of peace, at the outbreak of trouble finds herself without a sure naval or military station outside of her Atlantic and Pacific coast.

FRED H. BALL.

Vestaburgh—James Ferguson and Jerry Harrington have gone into the furniture business under the style of James Ferguson & Co.

Don't Buy

YOUR SPRING LINES OF

**Hammocks,
Base Ball Goods,
& Fishing Tackle**

Until you have seen our assortment. Our sales men are now on the way to call on you.

EATON, LYON & CO.,
GRAND RAPIDS.

Geo. H. Reeder & Co.,
JOBBER OF
BOOTS & SHOES

Felt Boots and Alaska Socks.

State Agents for



158 & 160 Fulton St., Grand Rapids

SCHLOSS, ADLER & CO.,

MANUFACTURERS AND JOBBERS OF

Pants, Shirts, Overalls

—AND—

Gents' Furnishing Goods.

184, 186 & 188 JEFFERSON AVE.,

DETROIT, MICH.

THE PRESS

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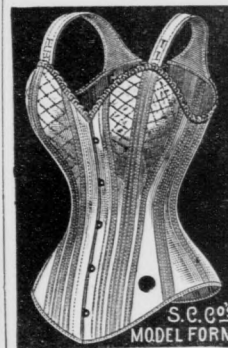
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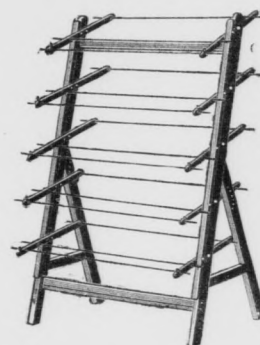
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St., Grand Rapids.

AMONG THE TRADE.

AROUND THE STATE.

Bronson—Leet & Gilson succeed L. M. Leet in general trade.

Climax—Geo. Perrine succeeds J. F. Clark & Co. in general trade.

Oxford—W. H. Travis, dealer in produce, has made an assignment.

Alpena—Kinsel Bros. succeed O'Brien & Sleator in the drug business.

Lansing—L. C. Blood has sold his grocery stock to C. D. Woodbury.

Lansing—Hunt & Lloyd succeed Geo. Brake in the grocery business.

Hancock—Jos. Pinton succeeds Pinton & Bro. in the hardware business.

Saginaw—Chas. Knuttel succeeds Jas. H. Jerome in the grocery business.

Homer—Darrow & Knight succeed E. R. Wallace in the grocery business.

Big Rapids—Thomas J. Sharpe and J. K. Sharpe have exchanged locations.

Filer City—A. Rosnou succeeds Rosnou & Margynski in the grocery business.

Cadillac—Mrs. Ella Mitchell has opened a restaurant and lunch counter.

Lisbon—M. L. Noble has removed his drug stock from Muskegon to this place.

Negaunee—M. J. Arland succeeds Morse Bros. & Co. in the dry goods business.

St. Johns—Krepps DeWitt & Co. succeed Rudolph Goette in the jewelry business.

Fenton—Frank Thompson succeeds D. Horton in the agricultural implement business.

Harrison—Thompson & Hamilton succeed Mrs. C. M. Downey in the millinery business.

Iron Mountain—W. H. Needham succeeds Paul & Needham in the blacksmith business.

Muskegon—A. P. Conner & Co. succeed H. J. Footlander in the hat and cap business.

Hopkins Station—Mrs. V. Suffill has recently opened here in the millinery business.

Greenville—Callahan & Miller succeed J. Callahan in the agricultural implement business.

Cheboygan—Andrew J. Wheeler succeeds Morris Wheeler in the grocery and crockery business.

Vassar—On April 1, Mrs. A. M. Allen will succeed Wm. H. Stark in the boot and shoe business.

White Cloud—J. M. Romans has concluded to close out his grocery stock and retire from business.

Flint—Geo. W. Buckingham succeeds Buckingham & Jones in the clothing, hat and cap business.

Shelbyville—L. J. Miller is succeeded in the agricultural implement business by Brooks & Walker.

Reading—Walls & Mead succeed Walls & Culver in the agricultural implement and pump business.

Manistee—C. H. Crane, formerly of this place, is now in the commission business at Seattle, Wash.

Jackson—John H. Helling succeeds Kingsbury, Helling & Co. in the produce commission business.

Waldron—H. T. DuBois has exchanged his store and general stock for a farm in Indiana valued at \$15,000.

Bear Lake—E. C. (Mrs. Wm.) Keys is about to move her furniture and hardware business to Thompsonville.

Clyde—Johnson Bros. & Co. have bought of the estate the general stock formerly owned by L. S. Johnson.

Sparta—R. E. Misner and a gentleman named McLeon have formed a copartnership and will shortly open a new grocery store here.

Marquette—F. P. Monteith succeeds J. H. Lewis in the restaurant business. The latter succeeds G. C. Preston in the same business.

Cadillac—Gustafson & Johnson have removed their tin shop to 209 So. Mitchell street and are adding to their line a full hardware stock.

Fenwick—Thos. Worden, who was formerly in the dry goods business, will handle agricultural implements during the coming season.

Caledonia Station—John W. Armstrong has purchased the stock of Emma (Mrs. J. P.) Ferguson, at Middleville, and will remove to that place.

Delton—Arthur Nichols has purchased a half interest in the general stock of N. J. Streeter. The new firm will be known as Streeter & Nichols.

Reed City—Wm. H. Hawkins has purchased the grocery stock and store building of D. C. Williams and removed his stock to the latter location.

Vickeryville—C. F. Grinnell has exchanged his drug stock and store building for a farm, George Rounds being the new proprietor of the drug store.

Archie—C. E. Clapp, who recently removed his grocery stock to Traverse City, has taken his stock back to this place and resumed business at the old store.

Alpena—Bolton & McRea, wholesale and retail grocers, also dealers in lumbermen's supplies and cedar, have sold their boot and shoe stock to Kerr & Jermin and will close out the remainder of their stock.

Vassar—The hardware stock of Robert G. Lyon has been sold by the assignee, J. L. Root, to Frank Carroll, of Jackson, for \$4,305. The stock was inventoried at \$5,200.

Fremont—R. E. Misner has sold his interest in the grocery and boot and shoe firm of Rutherford & Misner to his brother, E. C. Misner. The firm name remains unchanged.

Pentwater—L. Jensen, who has for some time conducted a meat market here, has recently admitted John Brooks to partnership. The new firm will be Jensen & Brooks.

Muskegon—P. P. Misner, assignee of B. J. Parker, an Eighth ward druggist, has filed his final account with the circuit court and been discharged. He presented receipts showing that the creditors received \$330.02.

Plainwell—John L. Woods, of Chicago, has purchased the interest of W. W. Bishop in the dry goods and clothing firm of W. W. Bishop & Bro. The business will be continued by Mr. Woods and John R. Bishop under the style of Bishop & Co.

Three Rivers—F. N. Kinney was poor but honest after his failure in the grocery business here four years ago. He now lives in New Haven, Conn., and, having prospered, he recently returned to this place and paid all the old obligations, dollar for dollar.

Jonesville—C. R. & W. J. Southerland, commission merchants, of Albany, N. Y., have organized what will be known as the Jonesville Produce Co., to handle butter, eggs and poultry. These products will be bought in neighboring towns and shipped to Jonesville. They expect to ship from two to three carloads a week. W. J. Southerland will make his residence at Jonesville as manager.

MANUFACTURING MATTERS.

Greenville—Fred Holmden has started in the bakery business under the style of the O. K. Baking Co.

Au Sable—The Loud & Sons Lumber Co. band mill at this place has run day and night all winter.

Cadillac—The Chittenden Lumber Co. succeeds Chittenden, Herrick & Co. in the lumber business.

Saginaw—J. Wettlaufer & Co., furniture manufacturers, are succeeded by the West Side Furniture Co.

Farwell—F. W. Bracy has purchased A. Shekell's interest in Robinson & Shekell's shingle mill and the firm is now Robinson & Bracy.

Muskegon—Frank Alberts and Geo. R. Rosenberg have purchased the P. P. Leonard saw and shingle mill and will operate it the coming season.

Matchwood—Davis Bros. have their sawmill, which they started to erect about Nov. 1, up and running, the daily cut being close to 80,000 feet.

Alpena—John Atkinson is putting in 35,000 pieces of cedar on Hubbard Lake. The stock is for J. J. Widner, an extensive operator in cedar at this place.

Ewen—The Ontonagon Lumber Co. has just completed a mill here which contains a band saw and two shingle mills, and will begin operations this month.

Bay City—Henry Bearer is cutting 1,000,000 feet of hardwood logs on the Loon Lake branch of the Alpena Railroad. They will be rafted to this city.

Big Rapids—Gile & Dowell, cigar makers, have dissolved partnership, Jesse Dowell retiring. U. G. Gile, the practical man of the firm, continues the business at the old stand.

Rogers City—H. L. & E. Heath will build a shingle mill near the mouth of the Ojibwee, and expect to have it in operation by the opening of navigation. It will have a capacity of 40,000 daily.

St. Clair—The main manufacturing building of the Diamond Crystal Salt Co. was entirely destroyed by fire early Sunday morning. Loss about \$20,000. Insured for \$15,000. The works will be immediately rebuilt.

Pentwater—The Pentwater Bedstead Co. has the material on the ground for the erection of another building. It will be brick, three stories high and 80x100 feet in dimensions. The building will occupy the ground north of the present building used for the finishing department, with a driveway between the two buildings below.

Traverse City—Important changes have recently been made in the establishment of the Hannah & Lay Mercantile Co. Herbert Montague takes the official position formerly held by the late Smith Barnes, that of General Manager, being assisted by E. P. Wilhelm, who takes the title of Assistant General Manager. Frank Kubec and John Smith have resigned their positions, and J. A. Morrell resigns to go into business for himself. A. Robertson, of Luther, takes a position in the clothing department.

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From a Grocery Clerk to a Capitalist.
From the Pentwater News.

Many of Pentwater's old settlers remember Ralph Kellogg and his little grocery about twenty years ago. The principal clerk in his grocery was a young son named Frank. He wasn't much of a clerk, but even at that age he was "pizen" on a trade. He would trade jackknives, guns, watches, boats or anything else he could get a proprietary interest in, and in nine cases out of ten he would come out ahead. The most satisfactory day's work he remembers doing was when he started out in the morning with a jackknife, made three trades and at night had the same knife and fifty cents in money as the result. Pentwater became too circumscribed for him and he went to Chicago. A few years there, and we hear of him in large real estate deals, finally as a capitalist. He always had a tender spot for Pentwater and an abiding faith in its future, consequently, he is the owner of considerable property in Pentwater, and to his influence the hotel now being erected here is largely due. He is still a young man, but is very nicely situated. His wife is a very estimable lady, who has borne him a fine family of children. In his home surroundings he is especially blessed, and his greatest pleasure is in enjoying its attractions.

Prices in Billing Hardware.

As a large percentage of the trade have expressed a desire to have goods figured out net, several of the leading jobbing houses in the line of hardware have decided in so far as possible to bill goods at net figures, as it is plain to be seen that it simplifies matters in every respect, to say nothing of the additional time consumed in figuring out the net value of an article under a list and discount system. The average citizen, as well as a hardware man, would feel that it was a complicated business should he step into the nearest furnishing store, and inquire the price of a flannel shirt, and be told that it was \$4 list with 75 and 10 and 7½ per cent. discount. The same is true of a gross of hat and coat hooks or one dozen locks, as all the people wish to know just what the article is worth net. Since changing to this net system, they have found not only great saving of time of bill clerks, but find that price clerks can do twice the amount of pricing.

A Lesson in Labeling.

Dispensing medicines in unlabeled bottles is inexcusable, but to deliberately affix a misleading label to a parcel should be regarded as a criminal act. The consequences to be expected from such a practice are exemplified in the following note, which recently appeared in current pharmaceutical literature:

"A little incident occurred in one of our city drug stores recently which nearly cost a man his life. The man in question had been in the habit of getting a bottle filled with gin, and having a label put on it which read 'Bug Poison.' All went well until one day a new clerk received the bottle with the order to fill it, and fill it he did, just as it was labeled, with bug poison. The man received it and took a generous drink from it before he discovered the contents was poison. Some lively work and promptly administered antidote saved his life. We understand that he has since become a total abstainer."

Nitrate of Silver.

How many drug clerks are aware that official nitrate of silver in sticks contains about five per cent. of chloride of silver? This is intentionally introduced by the addition of hydrochloric acid, to render the sticks more opaque and tough. When the moulded nitrate is treated with water, a residue of insoluble chloride of silver remains.

Cheap Yeast.

MUSKEGON, March 5.—The Grocers' Associate Yeast Co., of Grand Rapids, is making an effort to capture the trade of this city and, to that end, is delivering "Favorite" yeast in tin foil to dealers free of charge. COR.

GRAND RAPIDS GOSSIP.

The style of Herold & Co., boot and shoe dealers at 63 Monroe street, has been changed to Herold & Bertsch.

W. A. Swarts & Son have purchased the drug stock of C. W. Cook, at the corner of South Division and Hall streets.

D. D. Shane, jeweler at Grand Ledge, has added a line of books and stationery. Eaton, Lyon & Co. furnished the stock.

Gustafson & Johnson have engaged in the hardware business at Cadillac. Foster, Stevens & Co. furnished the stock.

Geo. DeHaven has bought the grocery stock of Michael Baumgartel, at 175 Butterworth avenue and will continue the business.

Cole Bros. & Co., grocers at 502 South Division street, have removed their stock to Kalkaska, where they will continue the business under the style of Cole Bros.

Joseph Tschauer, grocer and baker at 111 Canal street, has removed to 97 and 99 Canal street, where he has more room and light and will be prepared to do even a larger business than before.

A. L. Shaffer has purchased the building at Middleton formerly occupied by S. Hewett's furniture stock and opened a grocery store therein. The I. M. Clark Grocery Co. furnished the stock.

J. L. Purchase, who recently sold his general stock at Bauer, has opened a grocery store at the corner of Houseman street and Tustin avenue. Musselman & Widdicomb furnished the stock.

The Olney & Judson Grocer Co., which bid in the Johnson drug and grocery stock, at Lisbon, on attachment sale, has sold the stock to Eaton, Lyon & Co., who will close out the stock as rapidly as possible.

T. W. Provin, who was for several years engaged in the grocery business at Cedar Springs, has concluded to re-engage in the same business at that place. The Ball-Barnhart-Putman Co. has the order for the stock.

The Olney & Judson Grocer Co. and the Lemon & Wheeler Company have attached the real estate owned by Henry Lucas, who recently failed in the grocery business at the corner of Hall and Clark streets. The creditors who are in no way secured will probably receive about 10 cents on the dollar.

Geo. H. Reeder & Co. replevined \$155.18 worth of goods from the boot and shoe stock of Jerome Moore, at Shelby, when the latter uttered a mortgage on the stock to his wife, on the ground that the mortgage was fraudulent and given without consideration. The matter was tried in the Muskegon Circuit Court last week, resulting in a verdict for the plaintiffs, the jury taking no stock in the statements of Moore to the effect that the goods were forced upon him and that the mortgage was given in good faith.

Clarence E. Peck has retired from the firm of Tucker, Coade & Co., produce and commission merchants at 56 and 58 South Ionia street. The remaining partners, O. C. Tucker and J. C. Coade, have formed a copartnership with F. J. Parker under the style of Tucker, Coade & Parker and the new firm will continue the business at 127 Louis street, paying particular attention to the handling of butter and eggs. All members of the

trio are hard workers and their many friends in the trade will wish them success.

Dickinson & Hollingshead, grocers and boot and shoe dealers at Colon, recently uttered a chattel mortgage to Rindge, Kalmbach & Co., W. J. Gould & Co. and a man named Boughton, whose claims aggregate \$1,700. The mortgage was given by Mr. Dickinson, and the other partner subsequently uttered a mortgage to other creditors for \$1,100 and swore out an injunction, restraining the holders of the first mortgage from proceeding to sell the stock at public sale. In the meantime, the first secured creditors are in possession of the stock and propose to contest the proceedings begun by Mr. Hollingshead to the uttermost limit.

Purely Personal.

Dr. A. W. Nichols, the Greenville druggist, is flat on his back with a gripe.

Jonnrad & Truesdell, grocers at Shipshewana, Ind., were in town one day last week buying stock.

W. J. Henwood, the Belding grocer, was in town one day last week for the purpose of adding largely to his stock.

John D. DeBoe, chemist for the Hazeltine & Perkins Drug Co., who has been dangerously ill with typhoid fever, is recovering.

Frank E. Leonard is now sojourning in the pottery districts of England, having sailed from New York on the *Majestic* last Wednesday.

Frank A. Le Suer, who has lately been behind the counter for Lamb & Spencer, the Charlotte grocers, has gone on the road for Daniel Scotten & Co.

J. L. Hurd, Treasurer of the American Cash Register Co., of Chicago, was in town a couple of days last week. While here he engaged Chas. J. Clark to represent his company in this territory.

Wat Kelsey, of the Toledo Spice Co., Toledo, was in town last week and executed a contract with the Ball-Barnhart-Putman Co. to give that house control of "German" package coffee in this market.

Country Callers.

Calls have been received at THE TRADESMAN office during the past week from the following gentlemen in trade:

S. C. Peterson, Alaska.
F. J. Pomeroy, Lisbon.
B. S. Reed & Co., Hart.
W. J. Henwood, Belding.
John Crispe, Plainwell.
D. W. Shattuck, Wayland.
Barry Bros. & Curtis, Harrietta.
H. L. Carter, Sand Lake.
Longyear Bros., Mason.
Jonrad & Truesdell, Shipshewana, Ind.

Might Pattern After New York.

DETROIT, March 3.—We appreciate the prominence you gave to the communication we sent you relative to the adjustment of our lease after the fire of March 30. A change in our law, similar to the New York law, which provides for the cancellation of leases in the event of the destruction of property, would be advisable, we think.

PINGREE & SMITH.

\$100 Reward \$100.

The readers of this paper will be pleased to learn that there is at least one dreaded disease that science has been able to cure in all its stages, and that is catarrh. Hall's Catarrh Cure is the only positive cure known to the medical fraternity. Catarrh being a constitutional disease, requires a constitutional treatment. Hall's Catarrh Cure is taken internally, acting directly upon the blood and mucous surfaces of the system, thereby destroying the foundation of the disease, and giving the patient strength by building up the constitution and assisting nature in doing its work. The proprietors have so much faith in its curative powers that they offer one hundred dollars for any case that it fails to cure. Send for list of testimonials. Address

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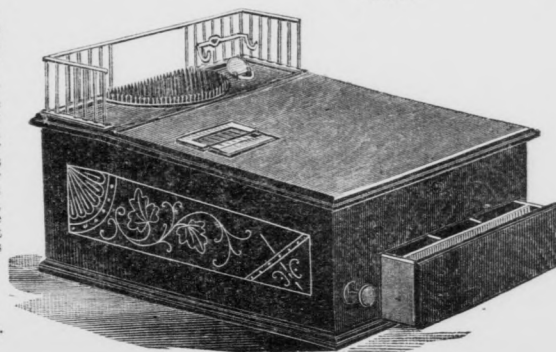


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AMERICAN CASH REGISTER CO., 947 Royal Ins. Bldg. Chicago.

TALKS WITH A LAWYER.

MERCANTILE AGENCIES.—(Continued.)
Written for THE TRADESMAN.

In a former article I pointed out the law in New York, and that which is generally followed, to be that the reports of mercantile agencies are privileged communications, exempting them from liability for statements otherwise libelous when, and only when, such reports are made to subscribers having an interest which the law will recognize in the information given; and this interest must be more specific than that which subscribers have in all persons reported, and must be an interest in the particular concern or business concerning which the report is made.

The rule is the same where the reports are made in cipher.

The mere statement in a printed report that persons interested in a certain person named are invited to call at the office of the agency for information, and nothing more, is not libelous.

In a New York case, in 1888, it was decided that a false agency report, to the effect that a judgment had been rendered against a person, naming him, was not libelous *per se*, and that, without proof of special damage arising therefrom, the agency was entitled to a verdict, the argument of the judges being that this of itself was not sufficient from which to infer unsoundness of financial condition.

On the same theory a Maryland case held that to publish falsely of a man that he has given a chattel mortgage was not libelous *per se*, without proof of special damage.

A United States Court case arose, in 1867, where the question at issue was whether the defendant, Tappan, could employ in his office some twenty clerks who had access to records in which were written items affecting the credit of merchants, the business of these clerks being to copy these records and communicate their contents to customers in answer to inquiries, and still enjoy immunity from liability on the ground of privileged communications. Justice Nelson, delivering the opinion, observed that, if the defendant himself had communicated the report in good faith and to a proper person, it might have been privileged, but the publicity given the report in the defendant's office, by recording it in a book to which others, through clerks, had access, deprived it of its privileged character. Courts, generally, have refused to accept this doctrine, and it may be considered as settled that the agency may use any number of clerks necessary to the transaction of its business, and the recording of information in books to which such persons have access does not deprive the communication of its privileged character.

It would seem that in Canada the law as to the liability of mercantile agencies is the reverse of that in this country. It seems to be held that no report by an agency is a privileged communication, whether made to an interested subscriber or not.

Viewed in the light of the general trend of decisions made in our courts, it would seem that Judge Cooley, in his work on Torts, has stated the law incorrectly in saying, "If one makes it his business to furnish to others information concerning the character, habits, standing and responsibility of tradesmen, his business is not privileged, and he must justify his reports by the truth."

Dr. Francis Wharton has, perhaps, erred in the other direction when he states that communications, when made to subscribers, are privileged, regardless of whether they are interested in the communication or not. The subject will be pursued further in our next article.

WM. C. SPRAGUE.

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Atlantic A.	6 1/2
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A B C.	8 1/2
Amazon	8
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Art Cambric	10
Blackstone A.A.	8
Beats All.	4 1/2
Boston	12
Cabot	7
Cabot, %	6 1/2
Charter Oak	5 1/2
Conway W.	7 1/2
Cleveland	7
Dwight Anchor	8 1/2
" shorts	8
Edwards.	6
Empire	7
Farwell	7 1/2
Fruit of the Loom	8 1/2
Fitchville	7
First Prize	7
Fruit of the Loom %	7
Fairmount	4 1/2
Full Value	6 1/2
HALF BLEACHED COTTONS.	
Cabot	7
Farwell	8
UNBLEACHED CANTON FLANNEL.	
Tremont N.	5 1/2
Hamilton N.	6 1/2
" L.	7
Middlesex AT.	8
" No. 25	9
BLEACHED CANTON FLANNEL.	
Hamilton N.	7 1/2
Middlesex P.T.	8
" A.T.	9
" X.A.	9
" X.F.	10 1/2
CARPET WARP.	
Peerless, white.	17 1/2
" colored.	18 1/2
Integrity	18 1/2
DRESS GOODS.	
Hamilton	8
" "	9
" "	10 1/2
G G Cashmere	21
Nameless	18
CORSETS.	
Coralline	8 1/2
Schilling's	9 00
Davis Waists	9 00
Grand Rapids	4 50
CORSET JEANS.	
Armory	6 1/2
Androsoggin	7 1/2
Biddeford	6
Brunswick	6 1/2
PAINTS.	
Allen turkey reds.	5 1/2
" robes.	5 1/2
" pink & purple	6 1/2
" buffs	6
" pink checks	5 1/2
" staples	5 1/2
" shirtings	4
American fancy	5 1/2
American indigo	5 1/2
American shirtings	4
Argentine Grays	4
Anchor Shirtings	4
Arnold	6 1/2
Arnold Merino	6
" long cloth B.	10 1/2
" C.	8 1/2
" century cloth	7
" gold seal.	10 1/2
" green seal TR	10 1/2
" yellow seal.	10 1/2
" serge	11 1/2
" Turkey red.	10 1/2
Ballou solid black.	5
" colors.	5 1/2
Bengal blue, green, red and orange.	5 1/2
Berlin solids	5 1/2
" oil blue	6 1/2
" green	6 1/2
" Foulards	5 1/2
" red %	7
" %	9 1/2
" 44	10
" 3-4XXXX	12
Cochecho fancy	6
" madders	6
" XX twills	6 1/2
" solids	5 1/2
TIGERS.	
Amoskeag A.C.A.	12 1/2
Hamilton N.	12 1/2
" D.	8 1/2
" Awning	11
Farmer	8
First Prize	11 1/2
Lenox Mills	18
COTTON DRILL.	
Atlanta, D.	6 1/2
Boot	6 1/2
Clifton, K.	6
Simpson	30
" "	18
" "	16
Cochecho	10 1/2
SATINES.	
Amoskeag A.C.A.	12 1/2
Hamilton N.	12 1/2
" D.	8 1/2
" Awning	11
Farmer	8
First Prize	11 1/2
Lenox Mills	18
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Hamilton N.	12 1/2
" D.	8 1/2
" Awning	11
Farmer	8
First Prize	11 1/2
Lenox Mills	18

DEMINS.	
Amoskeag	12 1/2
" 9 oz.	13 1/2
Andover	11 1/2
Beaver Creek A.A.	10
" BB.	9
" CC.	9
Boston Mfg Co. br.	7
" blue 8 1/2	8 1/2
" d & twist 10 1/2	10 1/2
Columbian XXX br.10	10
" XXX bl.19	19
GINGHAMS.	
Amoskeag	7
" Persian dress 8 1/2	8 1/2
" Canton	8 1/2
" AFC	10 1/2
" Teazle	10 1/2
" Angola	10 1/2
" Persian	10 1/2
Arlington staple	6 1/2
Arasapha fancy	4 1/2
Bates Warwick dres	8 1/2
" staples	6 1/2
Centennial	10 1/2
Criterion	10 1/2
Cumberland staple	5 1/2
Cumberland	5
Essex	4 1/2
Elfin	7 1/2
Everett classics	8 1/2
Exposition	7 1/2
Glenarven	6 1/2
Glenwood	7 1/2
Hampton	6 1/2
Johnson Chalou cl	5 1/2
" indigo blue 9 1/2	9 1/2
" zephyrs	16
GRAIN BAGS.	
Amoskeag	16 1/2
Stark	19 1/2
American	16
THREADS.	
Clark's Mile End.	45
Coats', J. & P.	45
Holyoke	22 1/2
KNITTING COTTON.	
No. 6	33
" 8	34
" 10	35
" 12	36
No. 14	37
" 16	38
" 18	39
" 20	40
CAMBRICS.	
Slater	4
White Star	4
Kid Glove	4
Newmarket	4
Edwards	4
Lockwood	4
Wood's	3 1/2
Brunswick	4
RED FLANNEL.	
Fireman	32 1/2
Creedmore	27 1/2
Talbot XXX	30
Nameless	27 1/2
MIXED FLANNEL.	
Red & Blue, plaid	40
Union B.	23 1/2
Windsor	18 1/2
6 oz Western	20
Union B.	23 1/2
DOMET FLANNEL.	
Nameless	8 @ 9 1/2
" 8 1/2 @ 9 1/2	9 @ 10 1/2
CANVASS AND PADDING.	
Slater	9 1/2
9 1/2	9 1/2
10 1/2	10 1/2
11 1/2	11 1/2
12 1/2	12 1/2
DUCKS.	
Severin, 8 oz.	9 1/2
Mayland, 8 oz.	10 1/2
Greenwood, 7 1/2 oz.	9 1/2
Greenwood, 8 oz.	11 1/2
Boston, 8 oz.	10 1/2
WADDINGS.	
White, doz.	25
Colored, doz.	20
SILKES.	
Slater, Iron Cross	8
" Red Cross	9
" Best	10 1/2
" Best AA	12 1/2
L	7 1/2
G	8 1/2
SEWING SILK.	
Corticelli, doz.	75
twist, doz.	37 1/2
50 yd, doz.	37 1/2
HOOKS AND EYES—PER GROSS.	
No 1 Bk & White	10
" 2	12
" 3	12
No 2-20, M.C.	50
" 3-18, S.C.	45
COTTON TAPE.	
No 2 White & Bk	12
" 4	15
" 6	18
SAFETY PINS.	
No 2	28
NEEDLES—PER M.	
A. James	1 40
Crowley's	1 35
Marshall's	1 00
TABLE OIL CLOTH.	
5-4	2 25
" 2 10	3 10
COTTON TWINES.	
Cotton Sall Twine	28
Crown	12
Domestic	18 1/2
Anchor	16
Bristol	13
Cherry Valley	15
I X L	18 1/2
PLAID OSNABURGS.	
Alabama	6 1/2
Alamance	6 1/2
Augusta	7 1/2
Ar sapha	6
Georgia	6 1/2
Granite	5 1/2
Haw River	5
Haw J.	5
Mount Pleasant	6 1/2
Onida	5
Prymont	5 1/2
Randelman	6
Riverside	5 1/2
Sibley A.	6 1/2
Toledo	6

PECULIAR PEOPLE IN TRADE.

One of the most unique characters in the mercantile business in Michigan is G. Martini, who conducts a general store at Red Jacket. A native of Italy, he first emigrated to the diamond fields of South Africa, but was unable to achieve success in that locality and worked his passage to America, subsequently finding his way to Chicago. Here a friend fitted him out as a scissors grinder and he started northward, with the machine on his back. Arriving at Red Jacket, he found work in one of the mines there, but when the paying clerk came to take his name, the Italian accent was too much for the clerk and the latter exclaimed, "Your name is Mike Murphy; don't forget, now." And, to this day, many people of Red Jacket call him "Big Mike" and "Mike Murphy," utterly ignorant of the fact that his real name is Martini. After working a few years in the mines, Martini married a thrifty German girl, and a few years later they opened a little confectionery shop. The business gradually expanded and a full line of groceries, notions and toys was added, making the establishment one of the leading features of Red Jacket. Not the least interesting feature of the concern is the proprietor himself, whose ready fund of anecdotes is always on tap. A few years ago, he returned to Italy to visit his mother, when some wag sent him a letter addressed "G. Martini, Duke of Michigan." This title immediately put him on an excellent social footing in his native country and the remainder of his visit was crowded with receptions and complimentary balls. The man who goes to Red Jacket without paying his respects to the "Duke of Michigan" misses a treat he will afterwards regret.

Another peculiar merchant is W. W. Goff, manager of the hardware establishment of Hawks Bros & Goff, at Mancelona. He is about sixty years old, tall, cold and distant—teetotally unapproachable except by a very few men. His firm has an excellent rating, being worth upwards of \$100,000, and the Mancelona house meets its bills with unusual promptness. He buys nearly all his goods of one house and probably but one man in that house could hold his trade. He is well posted in ancient and modern history and the current events of the day, and converses for hours with intimate friends; but a stranger might as well try to melt an iceberg with a smile as to interest him in something he does not care to investigate.

One of the hardest men in Michigan to do business with is George Schwab, the Spring Lake grocer. Gruff, morose, eccentric in every respect, he is the terror of the new traveling man, who soon discovers that it will require a good many visits to Spring Lake to get on sufficiently friendly terms to sell him. So long as a customer remains in the store—no matter if he wants only a cake of yeast—the affable grocer will not look at a traveling man, and those who cannot sell him are frank to admit that they do not possess the key with which more favored salesmen are able to unlock his heart.

For the finest coffees in the world, high grade teas, spices, etc., see J. P. Visner, 304 North Ionia street, Grand Rapids, Mich., general representative for F. J. Gillies & Co., New York City.

Hardware Price Current.

These prices are for cash buyers, who pay promptly and buy in full packages.

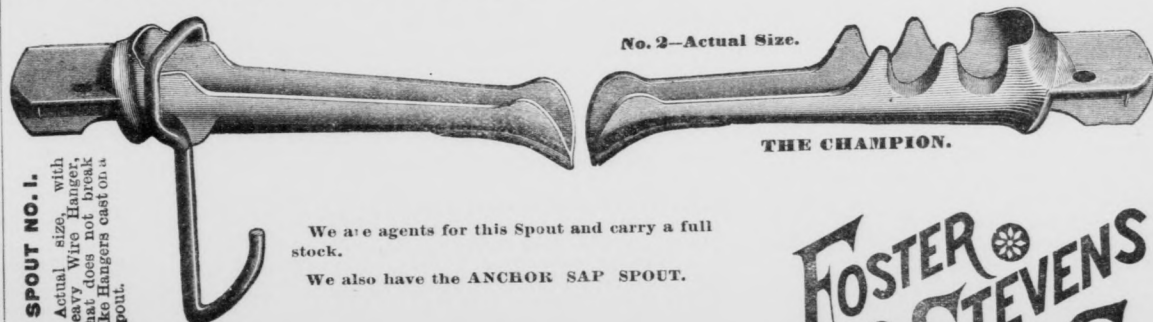
AUGERS AND BITS.		dis.
Snell's.....	60	
Cook's.....	40	
Jennings', genuine.....	25	
Jennings', imitation.....	50&10	
AXES.		dis.
First Quality, S. B. Bronze.....	\$ 7 50	
" " D. B. Bronze.....	12 00	
" " S. B. Steel.....	8 50	
" " D. B. Steel.....	13 50	
BARROWS.		dis.
Railroad.....	\$ 14 00	
Garden.....	net 30 00	
BOLTS.		dis.
Stove.....	50&10	
Carriage new list.....	70&10	
Plow.....	40&10	
Sleigh shoe.....	70	
BUCKETS.		dis.
Well, plain.....	\$ 3 50	
Well, swivel.....	4 00	
BUTTS, CAST.		dis.
Cast Loose Pin, figured.....	70&10	
Wrought Narrow, bright fast joint.....	60&10	
Wrought Loose Pin.....	60&10	
Wrought Table.....	60&10	
Wrought Inside Blind.....	60&10	
Wrought Brass.....	75	
Blind, Clark's.....	70&10	
Blind, Parker's.....	70&10	
Blind, Shepard's.....	70	
BLOCKS.		dis.
Ordinary Tackle, list April 17, '85.....	60	
CRADLES.		dis.
Grain.....	dis. 50&10	
CROW BARS.		dis.
Cast Steel.....	per lb 5	
CAPS.		dis.
Ely's 1-10.....	per m 65	
Hick's C. F.....	" 35	
G. D.....	" 13	
Musket.....	" 60	
CARTRIDGES.		dis.
Rim Fire.....	50	
Central Fire.....	25	
CHISELS.		dis.
Socket Firmer.....	70&10	
Socket Framing.....	70&10	
Socket Corner.....	70&10	
Socket Slicks.....	70&10	
Butcher's Tanged Firmer.....	40	
COMBS.		dis.
Curry, Lawrence's.....	40	
Hotchkiss.....	25	
CHALK.		dis.
White Crayons, per gross.....	120 12 1/2 dis. 10	
COFFER.		dis.
Planned, 14 oz cut to size.....	per pound 28	
" 14x52, 14x56, 14x60.....	28	
Cold Rolled, 14x56 and 14x60.....	23	
Cold Rolled, 14x48.....	23	
Bottoms.....	25	
DRILLS.		dis.
Morse's Bit Stocks.....	50	
Taper and straight Shank.....	50	
Morse's Taper Shank.....	50	
DIPPING PANS.		dis.
Small sizes, ser pound.....	07	
Large sizes, per pound.....	6 1/2	
ELBOWS.		dis.
Com. 4 piece, 6 in.....	dos. net 75	
Corrugated.....	dis. 40	
Adjustable.....	dis. 40&10	
EXPANSIVE BITS.		dis.
Clark's, small, \$15; large, \$25.....	30	
Ives', 1, \$18; 2, \$24; 3, \$30.....	25	
FILES—New List.		dis.
Disston's.....	60&10	
New American.....	60&10	
Nicholson's.....	60&10	
Heller's.....	50	
Heller's Horse Rasps.....	50	
GALVANIZED IRON.		dis.
Nos. 16 to 20; 22 and 24; 25 and 26; 27.....	28	
List 12 13 14 15 16 17.....	17	
Discount, 60.....		
GAUGES.		dis.
Stanley Rule and Level Co.'s.....	50	

HAMMERS.

Maydole & Co.'s.....	dis.	25
Kip's.....	dis.	25
Yerkes & Plumb's.....	dis.	40 & 10
Mason's Solid Cast Steel.....	30c list	60
Blacksmith's Solid Cast Steel, Hand.....	30c 40 & 10	
HINGES.		
Gate, Clark's, 1, 2, 3.....	dis.	60 & 10
State.....	per doz. net,	2 50
Screw Hook and Strap, to 12 in. 4 1/2 14 and longer.....		3 1/2
Screw Hook and Eye, 1/2.....	net	10
" " " ".....	net	8 1/2
" " " ".....	net	7 1/2
" " " ".....	net	7 1/2
Strap and T.....	dis.	50
HANGERS.		
Barn Door Kidder Mfg. Co., Wood track.....	50 & 10	
Champion, anti-friction.....	60 & 10	
Kidder, wood track.....	40	
HOLLOW WARE.		
Pots.....	60 & 10	
Kettles.....	60 & 10	
Spiders.....	60 & 10	
Gray enameled.....	40 & 10	
HOUSE FURNISHING GOODS.		
Stamped Tin Ware.....	new list	70
Japanned Tin Ware.....	25	
Granite Iron Ware.....	new list 33 1/2 & 10	
WIRE GOODS.		
Bright.....	70 & 10 & 10	
Screw Eyes.....	70 & 10 & 10	
Hook's.....	70 & 10 & 10	
Gate Hooks and Eyes.....	70 & 10 & 10	
LEVELS.		
Stanley Rule and Level Co.'s.....	dis.	70
KNOBS—New List.		
Door, mineral, jap. trimmings.....	55	
Door, porcelain, jap. trimmings.....	55	
Door, porcelain, plated trimmings.....	55	
Door, porcelain, trimmings.....	55	
Drawer and Shutter, porcelain.....	70	
LOCKS—DOOR.		
Russell & Irwin Mfg. Co.'s new list.....	dis.	55
Mallory, Wheeler & Co.'s.....	55	
Brantford's.....	55	
Norwalk's.....	55	
MATTOCKS.		
Adze Eye.....	\$16.00, dis.	60
Hunt Eye.....	\$15.00, dis.	60
Hunt's.....	\$18.50, dis.	20 & 10
MAULS.		
Sperry & Co.'s, Post, handled.....	50	
MILLS.		
Coffee, Parkers Co.'s.....	40	
" P. S. & W. Mfg. Co.'s Malleables.....	40	
" Landers, Ferry & Clark's.....	40	
" Enterprise.....	30	
MOLASSES GATES.		
Stebbin's Pattern.....	dis.	60 & 10
Stebbin's Genuine.....	dis.	60 & 10
Enterprise, self-measuring.....	25	
NAILS.		
Steel nails, base.....	1	85
Wire nails, base.....	2	00
Advance over base:		
60.....	Base	10
50.....	Base	10
40.....	Base	10
30.....	Base	10
20.....	Base	10
18.....	Base	10
16.....	Base	10
14.....	Base	10
12.....	Base	10
10.....	Base	10
8.....	Base	10
7 & 6.....	Base	10
4.....	Base	10
3.....	Base	10
2.....	Base	10
1.....	Base	10
Case 10.....	Base	10
" 8.....	Base	10
" 6.....	Base	10
Finish 10.....	Base	10
" 8.....	Base	10
" 6.....	Base	10
Clinch 10.....	Base	10
" 8.....	Base	10
" 6.....	Base	10
Barrell %.....	Base	10
PLANES.		
Ohio Tool Co.'s, fancy.....	dis.	2 40
Scitola Bench.....	dis.	2 40
Sandusky Tool Co.'s, fancy.....	dis.	2 40
Bench, first quality.....	dis.	2 40
Stanley Rule and Level Co.'s, wood.....	dis.	2 40
PANS.		
Fry, Acme.....	dis.	60-10
Common, polished.....	dis.	70
RIVETS.		
Iron and Tinned.....	40	
Copper Rivets and Burs.....	50-10	
PATENT PLANISHED IRON.		
"A" Wood's patent planished, Nos. 24 to 27.....	10	20
"B" Wood's pat. planished, Nos. 25 to 27.....	9	20
Broken packs 1/4c per pound extra.		

ROPES.		dis.
Sisal, 1/4 inch and larger.....	13 1/2	
Manilla.....	4 05	
SQUARES.		dis.
Steel and Iron.....	75	
Try and Bevels.....	60	
Mitre.....	20	
SHEET IRON.		dis.
Com. Smooth.....	Com. 4 05	
Nos. 10 to 14.....	4 05	
Nos. 15 to 17.....	4 05	
Nos. 18 to 21.....	4 05	
Nos. 22 to 24.....	4 05	
Nos. 25 to 26.....	4 25	
No. 27.....	4 45	
All sheets No. 18 and lighter, over 30 inches wide not less than 2-10 extra		
SAND PAPER.		dis.
List acct. 19, '88.....	50	
SASH COORD.		dis.
Silver Lake, White A.....	55	
" " Drab A.....	55	
" " White B.....	55	
" " Drab B.....	55	
" " White C.....	35	
Discount, 10.....		
SASH WEIGHTS.		per ton \$25
Solid Eyes.....	dis.	
" Hand.....	20	
" Silver Steel Dia. X Cuts, per foot.....	70	
" Special Steel Dia. X Cuts, per foot.....	50	
" Special Steel Dia. X Cuts, per foot.....	30	
" Champion and Electric Tooth X Cuts, per foot.....	30	
TRAPS.		dis.
Steel, Game.....	60&10	
Onelida Community, Newhouse's.....	35	
Onelida Community, Hawley & Norton's.....	18c per doz	
Mouse, choker.....	\$1.50 per doz.	
Mouse, delusion.....	dis.	
Bright Market.....	65	
Annealed Market.....	70-10	
Coppered Market.....	60	
Tinned Market.....	62 1/2	
Coppered Spring Steel.....	3 10	
Barbed Fence, galvanized.....	2 65	
" painted.....		
HORSE NAILS.		dis.
Au Sable.....	40	
Putnam.....	dis. 45	
Northwestern.....	dis. 10&10	
WRENCHES.		dis.
Baxter's Adjustable, nickleed.....	30	
Coe's Genuine.....	50	
Coe's Patent Agricultural, wrought.....	75	
Coe's Patent, malleable.....	75&10	
MISCELLANEOUS.		dis.
Bird Cages.....	50	
Pumps, Clister.....	75	
Screws, New List.....	70&10	
Casters, Bed a d Plate.....	50&10&10	
Dampers, American.....	40	
Forks, hoes, rakes and all steel goods.....	6&10	
METALS.		dis.
Pig Large.....	26c	
Pig Bars.....	28c	
ZINC.		dis.
Duty: Sheet, 2 1/2c per pound.....	6 1/2	
600 pound casks.....	7	
Per pound.....		
SOLDER.		dis.
1/2 2 1/2.....	18	
Extra Wiping.....	15	
The prices of the many other qualities of solder in the market indicated by private brands vary according to composition.		
ANTIMONY.		per pound
Cookson.....	13	
Hallett's.....		
TIN—MELTIN GRADE.		dis.
10x14 IC, Charcoal.....	\$ 7 50	
14x20 IC, ".....	7 50	
10x14 IX, ".....	9 25	
14x20 IX, ".....	9 25	
Each additional X on this grade, \$1.75.		
TIN—ALLAWAY GRADE.		dis.
10x14 IC, Charcoal.....	\$ 6 75	
14x20 IC, ".....	6 75	
10x14 IX, ".....	8 25	
14x20 IX, ".....	9 25	
Each additional X on this grade \$1.50.		
ROOFING PLATES.		dis.
14x20 IC, " Worcester.....	6 50	
14x20 IC, " ".....	8 50	
20x28 IC, " ".....	13 50	
14x20 IC, " Allaway Grade.....	6 00	
20x28 IC, " ".....	7 50	
20x28 IC, " ".....	12 50	
20x28 IX, " ".....	15 50	
BOILER SIZE TIN PLATE.		dis.
14x28 IX.....	\$14 00	
14x31 IX.....	15	
14x36 IX, for No. 8 Boilers.....	10	
14x50 IX, " " ".....	10	

POST'S SAP SPOUTS



We are agents for this Spout and carry a full stock.

We also have the ANCHOR SAP SPOUT.

FOSTER & STEVENS & CO.

Michigan Tradesman

Official Organ of Michigan Business Men's Association.

A WEEKLY JOURNAL DEVOTED TO THE
Retail Trade of the Wolverine State.

Published at

100 Louis St., Grand Rapids,

— BY —

THE TRADESMAN COMPANY,

One Dollar a Year, - Postage Prepaid.

ADVERTISING RATES ON APPLICATION.

Communications invited from practical business men.

Correspondents must give their full name and address, not necessarily for publication, but as a guarantee of good faith.

Subscribers may have the mailing address of their papers changed as often as desired.

Sample copies sent free to any address.

Entered at Grand Rapids post office as second-class matter.

When writing to any of our advertisers, please say that you saw their advertisement in THE MICHIGAN TRADESMAN.

E. A. STOWE, Editor.

WEDNESDAY, MARCH 9, 1892.

Gripsack Brigade.

Geo. R. Merrill has severed his connection with R. L. Polk & Co. and gone to Denver, where he will travel for a soap house.

C. W. Jacoy, traveling representative for Peter Schneider's Sons & Co., of New York, left Sunday night for a three weeks' trip in the west.

Wm. B. Edmunds, formerly of the firm of A. E. Brooks & Co., has engaged to travel for Thorp, Hawley & Co., of Detroit, covering the jobbing trade of the house.

Cornelius Crawford and wife are in Mendon to-day, assisting in the celebration of the wooden wedding anniversary of L. Clapp, junior member of the drug house of H. C. Clapp & Son.

James Derby, who has covered this territory several years for Spaulding & Merrick, of Chicago, has made his farewell trip on the road and taken a responsible position in the house.

Alonzo Seymour, who traveled over twenty years for the former firm of Wm. Sears & Co., is confined to his home on Clancy street by illness. The possibility of his recovery is very remote.

A. C. Bauer, who recently sold his drug stock on East Bridge street to the Wolverine Drug Co., has gone on the road for the Acme White Lead & Color Works, taking Northern Michigan and the Upper Peninsula as his territory.

Judd E. Houghton, who has represented P. Lorillard & Co. in this territory for the passed two years, went to Milwaukee last week and accepted a position as traveling representative for B. Leidersdorf & Co. His territory includes the entire Lower Peninsula. He enters upon the duties of his new position next Monday.

A well-known member of the wholesale dry goods trade said lately: "I heard a traveling man once say that he would not go on the road for a firm that didn't advertise, for it took too much valuable time to explain to every supposed buyer who he was, where he came from and what the merits of his goods were. He said, moreover, that if the buyer had all this information beforehand he generally received him cordially, was glad to see him and had been looking for him for some time."

Cleveland World: United States District Attorney Allen T. Brinsmade examines his valise very carefully before leaving a car nowadays. A few weeks ago he got out of a N. Y., P. & O. sleeper at Pittsburgh too late to catch the carriage for the B. & O. depot. He grabbed what he supposed was his valise and started. His arm was nearly broken when he reached the other depot. Then he opened the satchel and found that he had carried off a valise belonging to the drummer for a hardware house. It weighed about 140 pounds and the colonel had carried it over a mile. He now has his name printed in red on each of his traveling valises.

"Lion" Coffee Back on the Contract Plan.

TOLEDO, Ohio, March 5—You will please take notice that on and after March 15, the selling schedule price on Lion Coffee will be restored and no cutting will thereafter be permitted.

We shall continue to promptly advise you from time to time of changes necessary in the selling price and shall expect you to sell our goods *only* at the schedule prevailing in your division or group. If it shall be shown by investigation that Lion Coffee has been sold by you or by any employee of yours at less than the schedule price prevailing in your division, or on longer time than sixty days, or at a greater discount for cash than 2 per cent. in ten days, or by rebate, freight allowance, or any device whatsoever, which would bring the price at less than schedule f.o. b. cars point of shipment, then we shall deem it best for all concerned to impose a fine on you of \$50 and decline to furnish you with more Lion Coffee until such fine is paid.

In all cases of alleged cutting in price we shall give impartial and thorough investigation, accepting sworn affidavits on form heretofore in use by us, as evidence of innocence, unless successfully disproved.

Any and all fines collected by us, we will donate to any charitable institution which shall be designated by the person bringing the charge.

Very truly yours,
WOOLSON SPICE CO.

"Fore Warned is Fore Armed."

GRAND LEDGE, March 4—A well-appearing man, claiming to represent B. W. Howard & Co., 77 Nassau street, New York, called at my store offering a preparation ("Nickelene") for cleaning nickel and brass. He used some on a new brass scale scoop, also on my nickel coffee mill hopper, entirely ruining both scoop and hopper. Within an hour after the application they both commenced to crack and pieces broke off. He claimed it would retain the nickel appearance six months; it did not last six hours.

This man ought to be shown up. Can you not write him up in THE TRADESMAN and put the trade on its guard? He can spoil hundreds of dollars' worth of property in this manner.

E. A. TURNBULL.

The Grocery Market.

The sugar market has taken an upward turn, two advances having been sustained since the last issue. Some jobbers are of the opinion that the market will go no higher, while others are equally confident that it will continue to advance. Lion package coffee has been reduced $\frac{1}{4}$ c, being now on the same basis as Arbuckle and XXXX. The contract plan goes into effect again on Lion March 15.

"CASH,"

— OR —

HONEST MONEY FOR HONEST PURPOSES.

A concise and practical treatise on the industrial situation, by O. H. SOLLAU.

Sent postpaid on receipt of the price, \$1. Address O. H. SOLLAU, 295 Broadway, Grand Rapids, Mich.

First-class men wanted as Agents.

From the Sunday Advertiser, New York, June 21, '91:

A CHAPTER FOR SMOKERS.

Something About a Well-Known Cigar, in which the Name of the Poet Burns Figures.

THERE is nothing so conducive to comfort in the way of the luxuries of man as a cigar. Many a bad temper, many an evil thought, has been chased away by the soothing influence of tobacco. Nowadays, owing to the high tariff, cigars—that is good ones—come under the head of expensive luxuries, and the man of moderate means must go without his favorite weed—that is, unless he is well informed on the subject of American manufactured cigars or will take a straight tip now in that direction. A cigar now on the market, and selling for the remarkably low price of ten cents (remarkable because the cigar is a first-class one) is being sold extensively throughout the country, because it just meets the amount thousands of men are willing to pay for a cigar, and who, rather than go without smoking, would go back to the pipe.

This cigar is called the Robert Burns. A brief outline of its history might not be out of place.

In 1861, Messrs. Straiton and Storm who were then located in Pearl street, New York, conceived the idea of putting a cigar on the market which would, in a sense become everlasting. They established for it a standard. At the time it was first sold the price of the goods was \$60 a thousand. The understanding was that the standard of this cigar should be maintained right up to the handle, and any change that took place would be in the price. The war coming on, material and workmanship rapidly advanced in price, and the goods rose as high in 1864 as \$233 a thousand. After the war the price naturally receded, until it is now sold by the dealers at 10 cents each. The most critical judges in New York City and elsewhere in the country smoke the Robert Burns cigar in preference to imported, and they are found at every first-class hotel in New York, such as the Plaza, Fifth Avenue, Windsor, Murray Hill, Grand Union, Astor, Brevoort, Sturtevant, St. James, Brunswick, Park Avenue, Buckingham, Metropolitan, Cosmopolitan, Ashland, Sinclair, Madison Avenue, St. Mark, Marlborough, Vendome, Gilsey and the Continental, and in all the best clubs in the city.

The cigar is not only sold at these houses, but almost universally smoked by the proprietors. The filler of the goods is of the very finest Havana tobacco that can be imported; while for the wrapper on the extreme light ones Sumatra is used, and on the darker ones tobacco grown in the choicest Florida lands from Havana seed. The sales on this brand alone are running about three hundred thousand a week at present, and showing a gradual increase from the time the cigar was put upon the market, but more particularly since McKinley gave a helping hand in the way of the tariff.

The Owl Cigar Company of New York and Florida, who succeeded Messrs. Straiton & Storm, have always a year's stock of tobacco ahead to take care of this favorite brand. Dealers are supplied by Robert C. Brown, branch, No. 21 Murray street, this city; the present price to the trade is \$55 and \$60 a thousand. This cigar is sold today in all the best hotels, drug stores and clubs in the state.

This house is represented in Michigan by J. A. Gonzalez, Grand Rapids, Mich.

BICYCLES!

We Control Territory on the Finest and Largest Line of Cheap, Medium and High Grade Machines in the State

WRITE US FOR
TERMS AND DIS-
COUNTS TO
AGENTS.



WE WANT
AGENTS IN EVERY
LIVE TOWN.

PERKINS & RICHMOND,

13 Fountain St., Grand Rapids, Mich.

RINDGE, KALMBACH & CO.

Spring Goods.

We have the best lines for style and service in factory and jobbing goods to be found anywhere. We solicit your inspection.

We carry the Bay State Tennis Goods, double cemented this year, and they will give good satisfaction.

Men's Tennis Bals, 75, net
Boys' " " 72 "
Men's " Oxf. 57 "
Boys' " " 52 "

New prices on rubbers after April 1. Boston, 50 per cent. Bay State, 50 & 10 per cent. Prices guaranteed until December 1. See us before placing fall orders.



Financial Notes.

The directors of the Capital Wagon Works, at Ionia, have declared a dividend of 5 per cent. out of the earnings of 1891, payable July 1. The net earnings were \$5,188.65 and the payment of the dividend will leave a balance of \$188.65, which has been passed to surplus account.

Gaylord will soon have a new exchange bank, A. B. C. Comstock and J. A. Quick to be its proprietors.

THE TRADESMAN is able to state, authoritatively, that the cashiership of the new Michigan Savings Bank will be held by Chas. F. Pike, for several years past Receiving Teller of the Old National Bank. Mr. Pike is a gentleman of long experience in the banking business and his wide acquaintanceship will be of great value to the new institution.

A change has taken place in the banking firm of Geo. P. Glazier & Son, Frank P. Glazier having sold his interest to his father, Geo. P. Glazier, and Gilbert H. Gay, who for many years has been cashier for the firm, has been admitted as partner. Business will be continued as heretofore at Stockbridge and Chelsea under the firm name of Geo. P. Glazier & Gay.

Change in Name and Location.

LIMA, Ind., March 5.—On March 15 we will move our stock of general merchandise to Cromwell, Noble county, Ind. Hereafter the firm name will be Yeager Brothers—the same persons remaining in the firm and no change occurring in financial matters.

W. E. & J. W. YEAGER.

FOR SALE, WANTED, ETC.

Advertisements will be inserted under this head for two cents a word the first insertion and one cent a word for each subsequent insertion. No advertisements taken for less than 25 cents. Advance payment.

BUSINESS CHANCES.

FOR SALE—STOCK OF HARDWARE IN A farming country, nine miles from any other hardware, and in one of the most pleasant towns of Michigan, situated near a beautiful lake. Good reasons for selling. Stock will inventory about \$1,800. Address No. 419, care Michigan Tradesman. 419

FOR SALE OR EXCHANGE—FLOUR MILL machinery for nearly a complete mill, good as new. Some is new. Will sell dirt cheap or exchange for dry goods or most anything. A bargain for someone. H. S. Towner, 93 Fremont street, Grand Rapids. 417

FOR SALE—FIRST CLASS BREWERY BUSINESS and outfit. Location magnificent. Terms reasonable. Address August Leins, Alpena, Mich. 408

FOR SALE—ESTABLISHED JEWELRY BUSINESS, stock and fixtures at Ewart, Mich. No opposition. Reasons for selling, owner deceased. Splendid opportunity. F. P. Atherton, Reed City, Mich. 420

THREE HOUSES AND LOTS IN DIFFERENT parts of town, \$1,100, \$1,600 and \$3,300 respectively. If you buy of me you are paying no commissions. W. A. Stowe, 100 Louis street. 414

FOR SALE OR EXCHANGE—A LUMBER mill of 25 M. feet capacity, in Michigan, with 800 M. feet of custom logs on the yard. Price, \$2,000. Also a farm of 80 acres, with 30 acres cleared. Price, \$1,000. Would exchange for merchandise, or horse and undertaking goods. Address No. 446, care Michigan Tradesman. 446

THIS IS NO FICTION. I HAVE FOR DIS-posal, if I can find the right persons with from \$1,000 to \$5,000, three excellent, long-established and good paying businesses—two clothing and gents' furnishing goods and one boot and shoe business. Two are situated in Southern and one in Northern Michigan. Easy terms of payment, if accommodation is required for part payment. None but principals treated with. Address in first instance, William Connor, Box 346, Marshall, Mich. 417

FOR SALE—A CLEAN GROCERY STOCK, doing a good business. Reason for selling, poor health. W. L. Mead, Ionia, Mich. 395

FOR SALE—SMALL, WELL ASSORTED drug stock in lumbering town. Address Druggist, McBain, Mich. 411

WANTED—PARTNER WITH \$1,500 CASH to join with undersigned in purchase of a well-established drug store in Grand Rapids, Martin Cuncannon, 376 West Bridge street. 413

FOR SALE—GOOD NEW STOCK OF BOOTS and shoes in best town in Michigan. Cause of selling, ill health. Address No. 383, care Michigan Tradesman. 383

FOR SALE OR WILL EXCHANGE FOR stock of clothing, dry goods, and boots and shoes, two-story brick block, which rents for \$475 annually. Best location in town. Address No. 412, care Michigan Tradesman. 412

FOR SALE—TWENTY-FIVE ACRE FARM in Putnam county, Florida. Ten acres under cultivation. Four acres in orange trees, lemons and limes, grape fruit, citron, pomegranates, quinces, peaches, pears, plums, grapes, figs, guavas, mulberries, strawberries, persimmons, dates, palms, olives, pecans, walnut, ornamental trees, etc. Two story cottage, barn, buggy house, horse, buggy, cart and farming tools. Place has been cultivated six years. Will sell for \$2,500 cash. A. H. McClellan, McMeekin, Fla. 412

FOR SALE—STOCK OF MERCHANDISE AND store furniture of the late George Keech, of Centerville, Mich. Stock consists of drugs, paints, oils, glass, lamps, clocks, silverware, books, stationery, wall paper and curtains. Will rent store for term of years. W. S. & R. E. Fletcher, Administrators. 442

FOR SALE—FIRST-CLASS GROCERY BUS-iness in the best town of 5,000 inhabitants in Northern Michigan. The purchaser can have a trade of \$50,000 a year at the start. No town in the State has better prospects. This is the chance of a life time. Address No. 363, care Michigan Tradesman. 363

FOR SALE CHEAP—WELL SELECTED drug stock—New and clean. Address F. A. Jones, M. D. Muskegon, Mich. 391

SPLENDID BUSINESS CHANCE—ADDRESS H. T. T., Courier-Herald office, Saginaw, E. S., Michigan, and get full particulars. To parties with capital and hustlers in business, who wish to locate in the best city in the State, this is a chance of a life time, and investigation will prove it, to buy the best stock and an established business in the city. Investigate business and reasons for selling. 409

WANTED—TO EXCHANGE GOOD PAYING city real estate or timbered lands for stock of merchandise. Address No. 402, care Michigan Tradesman. 402

FOR SALE—A PERKINS SHINGLE MILL complete. Will sell for cash or exchange for stock of merchandise. The mill is in good repair and is capable of cutting 50,000 shingles to-morrow. Reason for selling, have finished cutting where the mill now stands and owners have too much other business to attend to. Address M. & S., care Michigan Tradesman. 403

SITUATIONS WANTED.

WANTED—SITUATION AS BOOK-KEEPER house or traveling salesman by man of experience in all three lines. References furnished. Address No. 443, care Michigan Tradesman. 443

WANTED—SITUATION BY REGISTERED pharmacist in a drug or drug and general store. Sixteen years' experience in pharmacy. Best of references. Address A. D. C., Box 37, North Muskegon, Mich. 445

MISCELLANEOUS.

WANTED—REGISTERED ASSISTANT pharmacist who is experienced not only in his profession but also in groceries and provisions. Must be a married man and able to speak German or Swede, in connection with English. Wages moderate, but steady employment to the right man. A. Mulholland, Jr., Ashton Mich. 416

FOR SALE—A NEW SODA FOUNTAIN, which has been in use less than a season. Will sell at a large sacrifice and on easy terms. Fountain can be seen at my store, 89 Monroe street. Geo. G. Steketee. 415

DO YOU USE COUPON BOOKS? IF SO, DO you buy of the largest manufacturers in the United States? If you do, you are customers of the Tradesman Company, Grand Rapids. 415

FOR SALE—TWO HUNDRED ACRES LAND (160 improved), located in the fruit belt of Oceana county, Mich. Land fitted for machinery, good fences, large curb roof barn with underground for stock, horse barn and other necessary farm buildings. New windmill furnishes water for house and barns. Eighteen acres apple bearing orchard, also 1,000 peach trees, two years old, looking thrifty. Price, \$35 per acre, or will exchange for stock of dry goods. If any difference will pay cash. A. Retah, Little Rock, Ark. 394

FOR SALE—ABOUT 100 POUNDS OF NON-pareil type, well assorted as to figures, fractions and leaders. Just the thing for a country paper for use in tax sales and general work. Laid in two cases. Will sell for 25 cents per pound and \$1 per pair for cases. Tradesman Company, Grand Rapids, Mich. 359

FOR RENT—STORE BUILDING FOR A general country store or lumber business. Public hall over store. Dwelling attached, large enough for two families. Enquire of A. Bonz, Alanson, Emmet County, Mich. 410

WE HAVE VERY FINE RED GUM TIM-ber and want to contract with consumer to saw and pile 100,000 to 1,000,000 feet. E. M. Ford Land & Timber Co., Gilmore, Ark. 401

FOR SALE—BEST RESIDENCE LOT IN Grand Rapids, 70x175 feet, beautifully shaded with native oaks, situated in good residence locality, only 200 feet from electric street car line. Will sell for \$2,500 cash, or part cash, payments to suit. E. A. Stowe, 100 Louis St. 354

WANTED—GOOD LOCATION FOR HARD-ware store by a live dealer who carries a good stock. No second-class town need apply. Address No. 406, care Michigan Tradesman. 406

WANTED—MAN FROM 20 TO 30 YEARS of age to canvass for wood working specialty. Must have had traveling or mechanical experience, both preferred. Address, stating reference and experience, B. B., care of Carrier No. 17, Grand Rapids. 421

FOR SALE—NEARLY NEW YOST TYPE-writer. Reason for selling, we use a Bar-Log and consider it superior in every respect. Tradesman Company, 100 Louis street. 413

FOR SALE—GOOD DIVIDEND—PAYING stocks in banking, manufacturing and mercantile companies. E. A. Stowe, 100 Louis St., Grand Rapids. 370

SWINGING THROUGH SPACE



The Earth Is

25,000 miles in circumference, 7,956 miles in diameter, 92½ millions of miles from the sun, and moves at the rate of 18 miles per second.

THE FINEST COFFEES IN THE WORLD ARE THE WOOLSON SPICE CO. COFFEES.

LION COFFEE, O. D. JAVA and -STANDARD MARACAIBO-

LION is our leader, being composed of Mocha, Java and Rio, sold only in 1-pound packages, with a picture in each package. As high grade bulk Coffees, O. D. Java and Standard Maracaibo take the lead. We guarantee these Coffees to give satisfaction in every particular and invite correspondence on the subject.

WOOLSON SPICE CO.,

ROASTERS OF

High Grade Coffees,

TOLEDO, - - OHIO.

L. WINTERNITZ,

RESIDENT AGENT,

106 KENT ST.,

GRAND RAPIDS, MICH.

Facts Talk Louder Than Words!

3,487,275 SOLD IN 1886.

3,509,575 SOLD IN 1887.

5,092,350 SOLD IN 1888.

5,690,025 SOLD IN 1889.

6,595,850 SOLD IN 1890.

6,983,207 Sold in 1891.

This is not an ordinary monument, but a TABLE of EXACT FIGURES, showing the monumental success of our celebrated

BEN-HUR

(10c or 3 for 25c)

RECORD BREAKERS

(The Great 5c Cigar.)

These Cigars are by far the most popular in the market to-day. MADE on HONOR. Sold by leading dealers all over the United States. Ask for them.

GEO. MOEBS & CO., Manufacturers,

DETROIT and CHICAGO.

Drugs & Medicines.

State Board of Pharmacy.

One Year—Jacob Jenson, Muskegon.
Two Years—James Vernor, Detroit.
Three Years—Ottmar Eberbach, Ann Arbor.
Four Years—George Gundrum, Ionia.
Five Years—C. A. Bugbee, Cheboygan.
President—Jacob Jenson, Muskegon.
Secretary—Jas. Vernor, Detroit.
Treasurer—Geo. Gundrum, Ionia.
Meetings for 1902—Grand Rapids, March 1; Star Island (Detroit), July 5; Marquette, Aug. 31; Lansing, November 1.

Michigan State Pharmaceutical Ass'n.

President—H. G. Coleman, Kalamazoo.
Vice-Presidents—S. E. Parkill, Owosso; L. Pauley, St. Ignace; A. S. Parker, Detroit.
Secretary—Mr. Parsons, Detroit.
Treasurer—Wm. Dupont, Detroit.
Executive Committee—F. J. Wurzburg, Grand Rapids; Frank Inglis and G. W. Stringer, Detroit; C. E. Webb, Jackson.
Next place of meeting—Grand Rapids, Aug. 2, 3 and 4.
Local Secretary—John D. Muir.

Grand Rapids Pharmaceutical Society.
President, W. R. Jewett, Secretary, Frank H. Escott.
Regular Meetings—First Wednesday evening of March, June, September and December.

Grand Rapids Drug Clerks' Association.
President, F. D. Kipp; Secretary, W. C. Smith.

Detroit Pharmaceutical Society.
President, F. Rohnert; Secretary, J. P. Rhoinefrank.

Muskegon Drug Clerks' Association.
President, N. Miller; Secretary, A. T. Wheeler.

TWENTY YEARS ON THE ROAD.

CHAPTER I.

Twenty years on the road and yet alive! I was born about the middle of the present century and reared on a farm. History, strange to say, has for some unaccountable reason failed to record the important event of my birth, and subsequent business cares have crowded the recollection of this great day from my memory. My ancestors and my family, however, insist upon the fact, and say I was there, and I have no particular reason to doubt the statement.

The period of my babyhood, long dresses, short dresses, first pants, etc., (while undoubtedly containing enough material for several large volumes) will have to be passed, and we will commence this narrative at about the time I arrived at the eighth anniversary of the event above mentioned. I had learned to read and write, and at this time the newspapers and business public were considerably agitated over the then new method of selling goods, just commencing to be very popular, by the system known as "drumming." Several friends of our family had obtained lucrative positions in the city, and this, coupled with what I had read, filled me with the idea that I would at the earliest possible day become a drummer.

About this time that almost forgotten commodity of female wearing apparel, known as hoop skirts, had become a necessity in all well-regulated families, and one of the friends of my father's family had been so fortunate as to secure a position as traveling representative of one of the largest hoop skirt manufactories in the United States, located in Boston. This friend, who made his regular trips every thirty days, always managed to spend a day or so at our house, and as he always had some new experience to relate, and some new story to tell, his monthly visits were always welcomed by our family, and by myself in particular.

I had fully settled the matter in my own mind, and had decided to become a drummer.

One morning during a visit from our friend, I conceived the idea of borrowing his case of samples, and making a short trip on my own account, to see how it would work. Our friend, the hoop skirt drummer, had a way of folding the article into a very small compass (which, when opened, was big enough for a small circus tent), and his entire line of samples could be packed away in a small

case, containing thirty or forty different specimens. On this occasion, by stealing out the back way and climbing two or three fences, I managed to get out of sight with the samples, and walking to our nearest neighbor, I marched up to the door and rattled the old-fashioned knocker until the farmer's wife made her appearance, when I saluted her with, "Good morning, Mrs. Jones, I represent the Boston Hoop Skirt Company, and I have the finest line in the market; allow me to show you my samples." Here I walked in, to the astonishment of Mrs. Jones, set my sample case on the breakfast table, and opened out a dozen or more hoop skirts in royal drummer style.

"Why, you young scamp," said Mrs. Jones, "what on earth are you doing with all those hoop skirts? Where did they come from?"

Again I attempted to speak my little piece, but I saw Mrs. Jones was not going to be trifled with or prove an easy customer, so I confessed that I only wanted to see how it worked, being a drummer.

"Well," said Mrs. Jones, "you fold them things up right quick, and go home, or your mother will 'drum' you."

The matter began to look rather serious, and I concluded I had better take this advice, and to make it still more serious, I saw my father near by talking excitedly to the farmer. I concluded the samples had been missed, but to my horror, when I attempted to put them back in the case, I could not fold them; I was in a fix, so, catching them up as best I could, I struck a bee line for home.

A description of the event which followed immediately after is purposely omitted, but it is proper to state that a very lively scene took place immediately, in which a shingle played a very prominent part, which, for a time, dampened my ardor for my life's calling.

Time rolled on, and I was kept at school for the next four or five years, but the fixed idea of becoming a drummer never left my mind, and so impressed was I with it, that it used to haunt my very dreams, and many a picture I drew of the glorious life I would lead when I finally cut the apron strings and became a drummer in fact.

The Drug Market.

Gum opium is weak and lower. Morphine has declined 15 cents per ounce. Quinine is firm and foreign has advanced. Citric acid is higher. Lycopodium is steadily advancing. Chlorate potash has advanced. Senega root has advanced. Sal Rochelle has declined. Seidlitz mixture is lower. The National Linseed Oil Co. and the independent crushers have come to an agreement and fixed a price on linseed oil. An advance of 2c per gallon was announced on Saturday. Turpentine is lower. Alcohol is lower. Major's cement has been advanced 20 cents per dozen. Ergot has declined. Oil anise has declined. Oil orange has advanced. Oil wormseed is lower. Hemp seed has declined. A combination is said to have been formed by manufacturers abroad of hypophosphites, lime and soda and prices have been advanced.

The clock that is set wrong in the morning will keep wrong time all day. The young man who commences life with a wrong business training will go through life exhibiting wrong results.

Eighty-two out of One Hundred and Three.

At the meeting of the Michigan Board of Pharmacy, held in Grand Rapids March 1 and 2, there were 103 applicants for examination present. Certificates were granted to 29 as Registered Pharmacists and to 53 as Assistants. The names and addresses of the successful ones are as follows:

REGISTERED PHARMACISTS.

W. Barth, Grand Rapids.
M. J. Bristol, Kalamazoo.
W. W. Cartwright, Ada, Ohio.
F. L. Childs, Kalamazoo.
A. Coe, Grand Rapids.
W. A. Conley, Millington.
J. S. Cowin, Grand Rapids.
C. T. Eckerman, Muskegon.
T. Dugan, Standish.
P. Dykema, Grand Rapids.
J. O. Fogle, Ada, Ohio.
H. P. French, Trenton.
J. A. H. Hawkin, Detroit.
G. Huntoon, Adrian.
G. A. Johnson, Boyne City.
H. O. Jones, Burnip's Corners.
P. Kling, Cedar River.
H. B. Longyear, Mason.
L. E. McIntosh, Clare.
J. H. Marsh, Ortonville.
B. A. Muskoft, Bolivar, Ohio.
C. E. Nelthorpe, Sherwood.
B. T. Reed, Hart.
W. A. Repp, Detroit.
B. S. Scott, Ada, Ohio.
C. B. Thomas, Hastings.
A. H. Tillson, Jr., Ishpeming.
J. A. Tillson, Charlotte.
G. H. West, New Buffalo.

ASSISTANTS.

A. Baker, Grand Rapids.
F. Fleming, Muskegon.
H. B. Hull, Muskegon.
O. M. Hayes, Detroit.
G. Jacoboise, Grand Rapids.
W. A. Jones, Ludington.
W. R. Scotchfield, Ludington.
A. Olsen, Muskegon.
F. E. Tilden, Pentwater.
G. E. Bangham, Homer.
B. T. Bearss, Yale.
J. F. A. Berglund, Iron Mountain.
N. S. Bristol, St. Johns.
F. C. Chadwick, Grand Ledge.
L. Chamberlin, Grand Rapids.
J. A. Dittmore, Menominee.
L. C. Forger, West Bay City.
A. W. Gleason, Newaygo.
P. A. Goodluc, Lansing.
W. Haines, Marlette.
C. T. Harmon, Grand Rapids.
F. Harrington, Cedar Springs.
N. B. Healy, Detroit.
D. C. Hoyt, Grand Rapids.
A. L. Kirtland, Lakeview.
A. L. Klemm, Saginaw.
G. W. Landis, Woodland.
W. N. Landis, Clarksville.
E. Liebhauser, Nashville.
C. Menold, Bangor.
G. J. Menold, Luther.
R. C. Mercer, Kalamazoo.
F. A. Moon, Middleville.
W. L. Newton, Ft. Gratiot.
J. M. Perkins, Negaunee.
H. D. Robson, Williamston.
F. J. Rothacker, Detroit.
G. J. Shrouder, Grand Rapids.
M. Smith, Detroit.
W. A. Smith, Detroit.
W. P. Stafford, Cadillac.
L. Taft, Lowell.
C. N. Ware, Detroit.
E. F. Weinman, Ypsilanti.
B. E. Wellman, Armada.
J. H. Wells, Mt. Pleasant.
C. E. Whipple, South Lyons.
L. Williams, Grand Rapids.
Mrs. P. T. Williams, Grand Rapids.
N. I. Witt, Lake City.
G. C. Hupp, Detroit.
F. G. Johnston, Muskegon.
T. Karmen, Grand Rapids.

The next meeting of the Board will be held at Star Island, July 5 and 6.

Use Tradesman or Superior Coupons.

CINSENG ROOT.

We pay the highest price for it. Address

PECK BROS., Wholesale Druggists, GRAND RAPIDS.

H. M. REYNOLDS & SON,

Wholesale and Retail Jobbers of

BUILDING PAPERS,
CARPET LININGS,

And All Kinds of

ROOFING MATERIALS,
COAL TAR AND
ASPHALT PRODUCTS.

We make a specialty of the seamless asphalt ready roofing and two-ply coal tar ready roofing which are far superior to shingles and much cheaper.

We are practical roofers of twenty-five years' experience which enables us to know the wants of the people in our line.

Cor. LOUIS & CAMPAU STS.,

Grand Rapids, Mich

CHAS. A. COYE,

MANUFACTURER OF

Awnings & Tents

Horse and Wagon Covers,

JOBBERS OF

Hammocks and Cotton Ducks

SEND FOR PRICE LIST.

11 Pearl St., Grand Rapids, Mich.

Playing Cards

WE ARE HEADQUARTERS

SEND FOR PRICE LIST.

Daniel Lynch,

19 S. Ionia St., Grand Rapids.



We are very large receivers of the above articles and are prepared to sell your shipments promptly at the highest market price and to give you quick returns. We also receive and sell

HAY, GRAIN, WOOL, HIDES,
GRASS SEED, BEANS, POTATOES,
GREEN AND DRIED FRUITS,

OR ANYTHING YOU MAY HAVE TO SHIP. Liberal advances made on shipments if requested. Write us for prices or any information you may want.

SUMMERS, MORRISON & CO..

Commission Merchants,

174 S. WATER ST., - CHICAGO, ILL.

Reference Metropolitan Natl. Bank, Chicago. Be sure and Mention this Paper.

Wholesale Price Current.

Advanced—Citric acid, senega root, chlorate potash, chl. potash, po., German quinine, oil orange, linseed oil. Declined—Gum opium, morphia, sal Rochelle, sedlitz mixtures, alcohol, ergot, oil anise, oil wormseed, hemp seed.

ACIDUM.		CUBEBÆ.	
Aceticum	80 10	Exechthitos	2 50 2 75
Benzoleum German	60 65	Erigeron	2 25 2 50
Boricæ	20 20	Gaultheria	2 00 2 10
Carbolicum	22 30	Geranium, ounce	2 75
Citricum	50 55	Gossypii, Sem. gal	5 62 75
Hydrochlor	30 5	Hedoma	1 40 2 10
Nitrosum	10 12	Juniperi	5 00 2 00
Oxalicum	10 12	Lavandula	9 00 2 00
Phosphoricum dil.	10 20	Limonis	2 75 2 35
Salicylicum	1 30 2 10	Mentha Piper	2 75 2 30
Sulphuricum	13 5	Mentha Verid.	2 20 2 30
Tannicum	1 40 2 10	Morruhae, gal	1 00 2 10
Tartaricum	30 35	Myrica, ounce	8 00
AMMONIA.		Potass. Liquid, (gal. 35)	10 12
Aqua, 16 deg.	3 1/2 5	Rosmarini	75 2 10
20 deg.	5 1/2 10	Rosae, ounce	66 50
Carbonas	13 14	Succini	40 45
Chloridum	13 14	Sabina	90 2 10
ANILINE.		Santal	3 50 2 70
Black	2 00 2 25	Sassafras	50 55
Brown	80 2 10	Sinapis, ess, ounce	2 65
Red	45 50	Tigili	2 60
Yellow	2 50 2 30	Thyme	40 50
BACCÆ.		Thyme, opt	60 60
Cubee (po. 90)	90 2 10	Theobromas	15 20
Juniperus	80 10	POTASSIUM.	
Xanthoxylum	25 30	Bi Carb.	15 18
BALSAMUM.		Bichromate	13 14
Copaiba	50 55	Bromide	25 27
Peru	21 30	Carb.	13 15
Terabin, Canada	35 40	Chlorate, (po. 16)	18 20
Tolutan	35 50	Cyanide	50 55
CORTEX.		Iodide	2 80 2 90
Abies, Canadian	18	Potassa, Bitart, pure	20 30
Cassia	11	Potassa, Bitart, com.	15 15
Cinchona Flava	18	Potass Nitras, opt	8 10
Euonymus atropurp.	30	Potass Nitras	7 9
Myrica Cerifera, po.	20	Prussiate	25 30
Prunus Virgini.	12	Sulphate po.	15 18
Quillaja, grd	14	RADIX.	
Sassafras	10	Aconitum	20 25
Ulmus Po (Ground 12)	10	Althæa	25 30
EXTRACTUM.		Anchusa	15 20
Glycyrrhiza Glabra	24 25	Arum, po.	2 25
Haematox, 15 lb. box	11 12	Calamus	20 40
" 18	13 14	Gentiana, (po. 15)	10 12
" 14s.	14 15	Glycyrrhiza, (pv. 15)	10 12
" 14s.	16 17	Hydrastis Canaden.	2 35
FERRUM.		" (po. 40)	2 35
Carbonate Precip.	15	Heliole, Ala, po.	15 20
Citrate and Quinia	23 50	Infusa, po.	15 20
Citrate Soluble	20 50	Ipecac, po.	2 65 2 75
Ferrocyanidum Sol.	20 50	Iris plox (po. 35 23)	35 40
Solut Chloride	15	Jalapra, pr.	40 45
Sulphate, com'l.	14 1/2 2 7	Maranta	40 45
" pure	2 7	Podophyllum, po.	15 18
FLORA.		Rhei	75 100
Arnica	22 25	" cut.	21 75
Anthemis	25 30	" pv.	75 135
Matricaria	25 30	Spigelia	48 53
FOLIA.		Sanguinaria, (po. 25)	20 20
Barosma	20 75	Serpentaria	35 40
Cassia Acutifol, Tin-	25 28	Senega	45 50
nivelly	25 28	Similax, Officialis, H	2 20
" Alx.	25 28	Scilla, (po. 35)	10 12
Salvia officialis, 1/4s	12 15	Symplocarpus, Fosti-	2 35
and 1/4s	12 15	cus, po.	2 35
Ura Ursi	80 10	Valeriana, Eng. (po. 30)	15 20
GUMMI.		" German	15 20
Acacia, 1st picked	2 80	Ingber a	12 15
" 2d	2 80	Zingiber j.	15 22
" 3d	2 80	SEMIN.	
" sifted sorts	2 25	Anisum, (po. 20)	2 15
" po.	60 80	Aplum (graveleons)	20 22
Aloe, Barb. (po. 60)	50 60	Bird, ls.	40 6
" Cape, (po. 20)	50 60	Carui, (po. 18)	80 12
Socotri, (po. 60)	50 60	Cardamom	1 00 2 10
Catechu, ls. (1/4s, 14 1/4s,	2 1	Cardamum	10 12
16)	2 1	Cannabis Sativa	4 4 1/2
Ammoniac	55 60	Cydonium	75 2 10
Assafetida, (po. 35)	35 40	Chenopodium	10 12
Benzotum	20 55	Dipterix Odorata	2 10 2 20
Camphore	50 53	Foeniculum	2 15
Euphorbium po	35 10	Foenugreek, po.	2 8
Galbanum	23 50	Lini	4 4 1/2
Gamboge, po.	75 75	Lini, grd. (bbl. 3 1/2)	4 4 1/2
Guaiacum, (po. 30)	2 25	Lobelia	35 40
Kino, (po. 25)	2 20	Pharlaris Canarian	3 1/2 4 1/2
Mastic	2 40	Rape	80 9
Myrrh, (po. 45)	2 40	Sinapis, Nigra	11 12
Opil, (po. 3 00)	1 95 2 40	SPIRITUS.	
Sheila	25 35	Frumenti, W. D. Co.	2 00 2 50
" bleached	30 35	" D. F. R.	1 75 2 00
Tragacanth	30 75	Juniperis Co. O. T.	1 75 2 10
HERBA—In ounce packages.		Saacharum N. E.	1 75 2 50
Absinthium	25	Spt. Vini Galli	1 75 2 50
Eupatorium	20	Vini Oporto	1 25 2 00
Lobelia	25	Vini Alba	1 25 2 00
Majorum	25	SPONGES.	
Mentha Piperita	23	Florida sheeps' wool	2 25 2 50
" Vir.	25	carriage	2 25 2 50
Rue	30	Nassau sheeps' wool	2 00
Tanacetum, V.	22	carriage	2 00
Thymus, V.	25	Velvet extra sheeps'	1 10
MAGNESIA.		wool carriage	1 10
Calcined, Pat.	55 60	Extra yellow sheeps'	85
Carbonate, Pat.	20 22	carriage	85
Carbonate, K. & M.	20 25	Grass sheeps' wool car-	65
Carbonate, Jennings	35 30	riage	75
OLEUM.		Hard for slate use	75
Absinthium	3 50 2 40	Yellow Reef, for slate	1 40
Amygdalae, Dulc.	45 75	use	1 40
Amygdalae, Amarae	8 00 2 25	SYRUPS.	
Anisi	1 75 2 10	Accacia	50
Aurant Cortex	3 00 2 25	Zingiber	50
Bergamit	3 75 2 40	Ipecac	50
Calpuit	75 80	Ferrul Iod.	50
Cedar	35 65	Aurant Cortex	50
Chenopodii	61 60	Rhei Arom.	50
Cinnamoni	1 20 2 15	Similax Officialis	50
Citronella	2 45	" Co.	50
Conium Mac.	35 65	Senega	50
Copaiba	1 10 2 20	Scilla	50

Morphia, S. P. & W.	1 80 2 05	Selditz Mixture.....	@ 24	Lindseed, boiled.....	41	44
" S. N. Y. Q. &	1 70 2 15	Sinapis.....	@ 18	Near's Foot, winter	50	60
C. Co.	40	" opt.....	@ 30	strained.....	50	60
Moschus Canton.....	70 75	Snuff, Maccaboy, De	@ 35	Spirits Turpentine....	48	55
Myristica, No. 1.....	70 75	Voes.....	@ 35	PAINTS. bbl. lb.		
Nux Vomica, (po 20).....	@ 10	Snuff, Scotch, De. Voes	@ 35	Red Venetian.....	13 1/2	20 3
Os. Sepia.....	18 20	Soda Boras, (po. 12).....	11 12 12	Ochre, yellow Mars.....	13 1/2	20 3
Pepsin Saac, H. & P. D.		Soda et Potass Tart.....	27 30 30	" Ber.....	13 1/2	20 3
Co.....	@ 20 00	Soda Carb.....	1 1/2 2 2	Putty, commercial.....	2 1/2	2 1/2 2 3
Picis Liq, N. C., 1/4 gal		Soda, Bi-Carb.....	@ 5	" strictly pure.....	2 1/2	2 1/2 2 3
doz.....	@ 20 00	Soda, Ash.....	3 1/2 4 4	Vermilion Prime Amer.....	13 1/2	16
Picis Liq., quarts.....	@ 21 00	Soda, Sulphas.....	@ 2	ican.....	13 1/2	16
" pints.....	@ 21 00	Spts. Ether Co.....	50 55 55	Vermilion, English.....	70 75	75
Pil Hydrarg. (po. 80).....	@ 25 50	" Myrcia Dom.....	@ 23 25	Green, Peninsular.....	70 75	75
Piper Nigra, (po. 22).....	@ 21	" Myrcia Imp.....	@ 23 25	Lead, red.....	7 1/2	7 1/2
Piper Alba, (po. 25).....	@ 3	" Vini Rect. bbl.....	2 16 2 26	" white.....	7 1/2	7 1/2
Pix Burgun.....	@ 7	Less 5c gal., cash ten days.		Whiting, white Span.....	@ 70	
Plumbi Acet.....	14 15 15	Strychnia Crystal.....	@ 21 30	Whiting, Gliders.....	@ 20 3	
Pulvis Ipecac et opil.....	1 10 2 10	Sulphur, Subl.....	3 @ 4	White, Paris American	1 0	
Pyrethrum, boxes H		" Roll.....	23 34 34	Whiting, Paris Eng.	1 40	
& F. D. Co., doz.....	@ 21 25	Tamarinds.....	80 10 10	Pioneer Prepared Paints	30 21 30	
Pyrethrum, pv.....	30 35 35	Terebenth Venice.....	38 30 30	Swiss Villa Prepared	1 00 2 10	
Quassia.....	80 10 10	Theobromas.....	38 @ 43	Paints.....	1 00 2 10	
Quinia, S. P. & W.....	31 36 36	Vanilla.....	9 00 2 16 00	VARNISHES.		
" S. German.....	22 1/2 30	Zinci Sulph.....	70 8 8	No. 1 Turp Coach.....	1 10 2 10	
Rubia Tinctum.....	13 14 14	OILS.			Extra Turp.....	100 21 70
Saccharum Lactis pv.....	@ 28	Whale, winter.....	70 70 70	Coach Body.....	2 75 2 30	
Salacin.....	2 00 2 10	Lard, extra.....	55 60 60	No. 1 Turp Furn.....	1 00 2 10	
Sanguis Draconis.....	40 50 50	Lard, No. 1.....	45 50 50	Eutra Turk Damar.....	1 55 2 10	
Sapo, W.....	12 14 14	Linseed, pure raw.....	38 41 41	Japan Dryer, No. 1	70 75	
" M.....	10 12 12			Turp.....	70 75	
" G.....	@ 15					

HAZELTINE & PERKINS DRUG CO.

Importers and Jobbers of

DRUGS

CHEMICALS AND

PATENT MEDICINES.

DEALERS IN

Paints, Oils and Varnishes.

Sole Agents for the United States

SWISS VILLA PREPARED PAINTS.

Full Line of Staple Druggists' Sundries.

We are Sole Proprietors of

Weatherly's Michigan Catarrh Remedy.

We have in Stock and Offer a Full Line of

WHISKIES, BRANDIES, GINS, WINES, RUMS.

We sell Liquors for Medicinal Purposes only.

We give our Personal Attention to Mail Orders and Guarantee Satisfaction.

All orders are Shipped and Invoiced the same day we receive them. Send in a trial order.

Hazeltine & Perkins Drug Co.,

GRAND RAPIDS, MICH.

Grocery Price Current.

The quotations given below are such as are ordinarily offered buyers who pay promptly and buy in full packages.

APPLE BUTTER	Trout.	Sap Sago. @22
40 lb. pails..... 5	Brook, 3 lb..... 2 50	Schweitzer, imported. @30
20 lb. pails..... 5 1/2	Fruits.	domestic @15
Mason's, 10, 20 or 30 lbs. 6	Apples.	CATSUP.
5 lb. "..... 7	3 lb. standard..... 85	Half pint, common..... 80
AXLE GREASE.	York State, gallons..... 2 40	Pint "..... 1 60
Graphite..... 4	Hamburg..... 2 50	Quart "..... 1 50
1/2 gr. cases, per gr..... 88 50	Apricots.	Half pint, fancy..... 1 25
12 1/2 lb. pails, per doz..... 7 50	Live oak..... 2 25	Pint "..... 2 00
25 lb. "..... 12 00	Santa Cruz..... 2 00	Quart "..... 3 00
100 lb. kegs, per lb..... 3 1/2	Lusk's..... 2 50	CLOTHES PINS.
250 lb. 1/2 bbls., per lb..... 3 1/2	Overland..... 1 90	5 gross boxes..... 40
400 lb. bbls., per lb..... 3 1/2	Blackberries.	COCOA SHELLS.
Badger.	B. & W..... 90	35 lb. bags..... @3
gr. cases, per gr..... 86 50	Cherries.	Less quantity..... @3 1/2
1/2 lb. pails, per doz..... 7 00	Red..... 1 20	Pound packages..... 6 1/2 @7
1 lb. "..... 10 50	Pitted Hamburg..... 1 75	COFFEE.
00 lb. kegs, per lb..... 3 1/2	White..... 1 20	GREEN.
50 lb. 1/2 bbls., per lb..... 3 1/2	Erle..... 1 20	Rio.
400 lb. bbls., per lb..... 3 1/2	Damsons, Egg Plums and Green	Fair..... 16
BAKING POWDER.	Gages..... @1 25	Good..... 17
Acme, 1/2 lb. cans, 3 doz..... 45	California..... 1 70	Prime..... 18
" 1/2 lb. " 2 "..... 85	Gooseberries.	Golden..... 20
" 1 lb. " 1 "..... 1 00	Common..... 1 10	Peaberry..... 20
" bulk..... 10	Peaches.	Santos.
Arctic, 1/2 lb. cans..... 1 20	Pie..... 1 10	Fair..... 16
" 1 lb. "..... 1 20	Maxwell..... 1 50	Good..... 17
" 5 lb. "..... 9 60	Shepard's..... 1 30	Prime..... 18
Dr. Price's..... 9 60	California..... 2 25	Peaberry..... 20
DE PRICES' CREAM BAKING POWDER	Monitor..... 1 35	Mexican and Guatemala.
4-oz..... 1 33	Oxford..... 1 25	Fair..... 20
6-oz..... 1 90	Pears.	Good..... 21
8-oz..... 2 47	Domestic..... 1 25	Fancy..... 23
12-oz..... 3 75	Riverside..... 2 10	Maracibo.
16-oz..... 4 75	Pineapples.	Prime..... 19
2 1/2 lb..... 11 40	Common..... 1 30	Milled..... 20
1 lb..... 18 25	Johnson's sliced..... 2 50	Java.
5 lb..... 21 60	" grated..... 2 75	Interior..... 25
10 lb..... 41 80	Quinces.	Private Growth..... 27
BATH BRICK.	Common..... 1 10	Mandehling..... 28
2 dozen in case..... 90	Raspberries.	Mocha.
English..... 70	Red..... 1 30	Arabian..... 25
Bristol..... 70	Black Hamburg..... 1 40	ROASTED.
Domestic..... 60	Erle black..... 1 50	To ascertain cost of roasted
BLUING.	Strawberries.	coffee, add 1/4c. per lb. for roast-
Arctic, 4 oz. ovals..... 4 00	Lawrence..... 1	ing and 15c. per cent. for shrink-
" 8 oz..... 7 00	Hamburg..... 2 25	age.
" pints, round..... 10 50	Erle..... 1 35	PACKAGE.
" No. 2, sifting box..... 2 75	Terraphin..... 1 35	Arbuckle's Ariosa..... 19 80
" No. 3..... 4 00	Whortleberries.	McLaughlin's XXXX..... 19 80
" No. 5..... 8 00	F. & W..... 1 25	Lion, 60 or 100 lb. case..... 19 80
" 1 oz ball..... 4 50	Blueberries..... 1 20	CABINETS
BROOMS.	MEATS.	containing
No. 2 Hurl..... 2 00	Corned beef, Libby's..... 1 80	120 1-lb.
No. 1..... 2 25	Roast beef, Armour's..... 1 75	packages
No. 2 Carpet..... 2 50	Potted ham, 1/2 lb..... 1 50	sold at case
No. 1..... 2 75	" tongue, 1/2 lb..... 1 00	price, with
Parlor Gem..... 3 00	" chicken, 1/2 lb..... 95	additional
Common Whisk..... 1 00	VEGETABLES.	charge of
Fancy..... 1 20	Hamburg stringless..... 1 25	90 cents for cabinet.
Mill..... 3 25	" French style..... 2 25	
Warehouse..... 3 00	" Limas..... 1 40	
BRUSHES.	Lima, green..... 1 30	
Stave, No. 1..... 1 25	" soaked..... 80	
" 10..... 1 50	Lewis Boston Baked..... 1 35	
" 15..... 1 75	Bay State Baked..... 1 35	
Rice Root Scrub, 2 row..... 85	World's Fair..... 1 35	
Rice Root Scrub, 3 row..... 1 25	Corn.	
Palmetto, goose..... 1 50	Hamburg..... 1 25	
BUCKWHEAT FLOUR.	Livingston..... 1 25	
Rising Sun..... 5 00	Purity..... 1 25	
York State..... 5 00	Honey Dew..... 1 50	
Self Rising, case..... 5 60	Morning Glory..... 1 10	
CANDLES.	Peas.	
Hotel, 40 lb. boxes..... 10	Hamburg marrofat..... 1 35	
Star, 40 "..... 9	" early June..... 1 50	
Paraffine..... 10 1/4	" Champion Eng..... 1 50	
Wicking..... 25	Hamburg petit pois..... 1 75	
CANNED GOODS.	" fancy sifted..... 1 90	
FISH.	Soaked..... 75	
Clams..... 1 10	Harris standard..... 75	
" 2 lb..... 1 90	Van Camp's Marrofat..... 1 10	
Clam Chowder..... 2 00	" Early June..... 1 30	
Standard, 3 lb..... 2 00	Archer's Early Blossom..... 1 35	
Cove Oysters..... 2 00	French..... 1 80	
Standard, 1 lb..... 90	Mushrooms.	
" 2 lb..... 1 70	French..... 16 218	
Lobsters..... 2 50	Pumpkin.	
Star, 1 lb..... 2 50	Erle..... 95	
" 2 lb..... 3 50	Squash.	
Picnic, 1 lb..... 2 00	Hubbard..... 1 30	
" 2 lb..... 3 00	Succotash..... 1 40	
Mackerel.	Hamburg..... 1 40	
Standard, 1 lb..... 1 30	Soaked..... 80	
" 2 lb..... 2 25	Honey Dew..... 1 60	
Mustard, 3 lb..... 3 00	Tomatoes.	
Tomato Sauce, 3 lb..... 3 00	Excelsior..... 1 00	
Soused, 3 lb..... 3 00	Eclipse..... 1 60	
Salmon.	Hamburg..... 1 30	
Columbia River, flat..... 1 85	Gallon..... 2 50	
" talls..... 1 75	CHOCOLATE-BAKER'S.	
Alaska, 1 lb..... 1 45	German Sweet..... 22	
" 2 lb..... 2 10	Premium..... 35	
Sardines.	Pure..... 38	
American 1/2s..... 4 1/2 @ 5	Breakfast Cocoa..... 40	
" 3/4s..... 4 1/2 @ 7	CHEESE.	
Imported 1/2s..... 12 1/2 @ 12	Amboy..... @13	
" 3/4s..... 13 1/4 @ 14	Herkimer..... @13	
Mustard 1/2s..... 7 1/2 @ 9	Riverside..... @	
Boneless..... 20	Alegan..... @10	
	Skim..... @10	
	Brick..... 13	
	Edam..... @1 00	
	Limburger..... @1 00	
	Pineapple..... @25	
	Roquefort..... @35	

200 or over..... 5 per cent.
500 "..... 10 " "
1000 "..... 20 " "

COUPON PASS BOOKS.
[Can be made to represent any denomination from \$10 down.]
20 books..... \$1 00
50 "..... 2 00
100 "..... 3 00
250 "..... 6 25
500 "..... 10 00
1000 "..... 17 50

CONDENSED MILK.
4 doz. in case.
Eagle..... 7 40
Crown..... 6 25
Genuine Swiss..... 8 00
American Swiss..... 7 00

CRACKERS.
Butter.
Seymour XXX..... 6
Family XXX..... 6 1/2
Family XXX, cartoon..... 6 1/2
Salted XXX..... 6 1/2
Kenosha..... 8
Boston..... 8
Butter biscuit..... 6 1/2

Soda.
Soda, XXX..... 6
Soda, City..... 7 1/4
Soda, Dutchess..... 8 1/4
Crystal Wafer..... 10
Reception Flakes..... 10
Oyster..... 6
S. Oyster XXX..... 6
City Oyster, XXX..... 6
Farina Oyster..... 6
CREAM TARTAR.
Strictly pure..... 30
Telfer's Absolute..... 35
Grocers'..... 10 @ 15

DRIED FRUITS.
Domestic.
Apples.
Sundried, sliced in bbls. 5
" quartered..... 5
Evaporated, 50 lb. boxes @7
California in bags..... 8
Evaporated in boxes..... 8 1/2
In boxes..... 4 1/2
NECTARINES.
70 lb. bags..... 7 1/2
25 lb. boxes..... 9 @ 9 1/2
PEACHES.
Peel, in boxes..... 12
Cal. exp..... 8
" in bags..... @ 7 1/2
California in bags..... @7
PITTED CHERRIES.
Barrels..... 11
50 lb. boxes..... 11 1/2
25 "..... 12
PRUNELLES.
30 lb. boxes..... 12 1/2
RASPBERRIES.
In barrels..... 17
50 lb. boxes..... 17 1/2
25 lb. "..... 18
Foreign.
CURRENTS.
Patras, in barrels..... @ 4
" in 1/4-bbls..... @ 4 1/2
" in less quantity..... @ 4 1/2
PEEL.
Citron, Leghorn, 25 lb. boxes 21
Lemon " 25 " 10
Orange " 25 " 11
RAISINS.
Domestic.
London layers, 2 crown..... 1 40
" 3 "..... 1 65
" fancy..... 1 85
Loose Muscatels, boxes..... 1 25
70 lb. bags @5 1/2
Foreign.
Ondura, 29 lb. boxes..... 7 1/4 @ 7 1/2
Sultana, 30 "..... 11 @ 12
Valencia, 20 "..... 6 1/4 @ 6 1/2
PRUNES.
Bosnia..... 9 1/2
California, 90x100 25 lb. bxs..... 9 1/2
" 80x90 "..... 9 1/2
" 70x80 "..... 9 1/2
" 60x70 "..... 9 1/2
Turkey..... 6 1/2
Silver..... 11

CHICORY.
Bulk, 40 ft..... 4 1/2
Red..... 7
CLOTHES LINES.
Cotton, 40 ft..... per doz. 1 25
" 50 ft..... 1 40
" 60 ft..... 1 60
" 70 ft..... 1 75
" 80 ft..... 1 90
Jute..... 90
" 72 ft..... 1 00

EXTRACT.
Valley City..... 75
Felix..... 1 15
Hummel's, foil..... 1 50
" tin..... 2 50
COUPON BOOKS.
TRADESMAN'S
1 CREDIT COUPON
5 CREDIT COUPON
"Superior."
\$1, per hundred..... 2 00
\$2, "..... 2 50
\$3, "..... 3 00
\$4, "..... 3 50
\$5, "..... 4 00
\$10, "..... 4 50
\$20, "..... 5 00
"Superior."
\$1, per hundred..... 2 50
\$2, "..... 3 00
\$3, "..... 3 50
\$4, "..... 4 00
\$5, "..... 4 50
\$10, "..... 5 00
\$20, "..... 5 50
"Universal."
\$1, per hundred..... \$3 00
\$2, "..... 3 50
\$3, "..... 4 00
\$4, "..... 4 50
\$5, "..... 5 00
\$10, "..... 5 50
\$20, "..... 6 00

ENVELOPES.
XX rag, white.
No. 1, 6 1/2..... \$1 75
No. 2, 6 1/2..... 1 60
No. 1, 6..... 1 05
No. 2, 6..... 1 50
No. 1, 6 1/2..... 1 33
No. 2, 6 1/2..... 1 25
No. 1, 6..... 1 00
No. 2, 6..... 95
Coin..... 1 00
Mill No. 4..... 1 00

FARINACEOUS GOODS.
Farina.
100 lb. kegs..... 4
Hominy.
Barrels..... 3 75
Grits..... 4 25
Lima Beans.
Dried..... 4
Maccaroni and Vermicelli.
Domestic, 12 lb. box..... 55
Imported..... 10 1/2 @ 11 1/2

Pearl Barley.
Kegs..... 3 @ 4
Peas.
Green, bu..... 1 50
Split, bbl..... 5 00
Sago.
German..... 4 1/2
East India..... 5 1/2
Wheat.
Cracked..... 5
FISH-SALT.
Bloaters.
Yarmouth..... 1 10
Cod.
Pollock..... 3 1/2
Whole, Grand Bank..... 6 @ 6 1/2
Boneless, bricks..... 7 1/4 @ 8
Boneless, strips..... 7 1/2 @ 8
Halibut.
Smoked..... 12
Herring.
Scaled..... 20
Holland, bbls..... 11 00
" kegs..... 75
Round shore, 1/2 bbl..... 00
" 1/4 bbl..... 1 50
Mackerel.
No. 1, 1/2 bbls, 90 lbs..... 11 00
No. 1, kits, 10 lbs..... 1 25
Family, 1/2 bbls, 100 lbs..... 5 50
" kits, 10 lbs..... 75
Sardines.
Russian, kegs..... 45
Trout.
No. 1, 1/2 bbls, 100 lbs..... 6 50
No. 1, kits, 10 lbs..... 90
Whitefish.
No. 1, 1/2 bbls, 100 lbs..... 8 00
No. 1, kits, 10 lbs..... 1 10
Family, 1/2 bbls, 100 lbs..... 3 50
" kits 10 lbs..... 50

FLAVORING EXTRACTS.
Jennings' D. C.
Lemon, Vanilla
2 oz folding box..... 75 1 25
3 oz..... 1 00 1 50
4 oz..... 1 50 2 00
6 oz..... 2 00 3 00
8 oz..... 3 00 4 00
GUN POWDER.
Kegs..... 5 50
Half kegs..... 3 00
HERBS.
Sage..... 15
Hops..... 25
INDIGO.
Madras, 5 lb. boxes..... 55
S. F., 2, 3 and 5 lb. boxes..... 50
JELLY.
Chicago goods..... @3
Mason's, 10, 20 and 30 lbs..... 6
" 5 lb..... 7
LICORICE.
Pure..... 30
Calabria..... 25
Sticky..... 18
CONDENSED.
2 doz..... 1 25
4 doz..... 2 25
MATCHES.
No. 9 sulphur..... 1 25
Anchor parlor..... 1 70
No. 2 home..... 1 10
Export parlor..... 4 00
MINCE MEAT

SEEDS.
Anise..... @12 1/2
Canary, Smyrna..... 3 1/2
Caraway..... 8
Cardamom, Malabar..... 90
Hemp, Russian..... 4 1/2
Mixed Bird..... 4 1/2 @ 5 1/2
Mustard, white..... 9
Poppy..... 9
Rape..... 9
Cuttle bone..... 30

STARCH.
Corn.
20-lb boxes..... 6 1/2
40-lb "..... 6 1/2
Gloss.
1-lb packages..... 6
3-lb "..... 6
6-lb "..... 6 1/2
40 and 50 lb. boxes..... 4 1/2
Barrels..... 4 1/2
SNUFF.
Scotch, in bladders..... 37
Maccaboy, in jars..... 35
French Rappee, in Jars..... 43
SODA.
Boxes..... 5 1/2
Kegs, English..... 4 1/2
SAL SODA.
Kegs..... 1 1/4
Granulated, boxes..... 1 1/4
SALT
100 3-lb. sacks..... \$2 35
60 5-lb..... 2 00
28 10-lb. sacks..... 1 85
20 14-lb..... 2 25
24 3-lb. cases..... 1 50
56 lb. dairy in linen bags..... 50
28 lb. " drill "..... 18
Warsaw.
56 lb. dairy in drill bags..... 35
28 lb. "..... 18
Ashton.
56 lb. dairy in linen sacks..... 75
Higgins..... 75
Solar Rock..... 25
Saginaw and Manistee..... 90
Common Fine per bbl..... 3 00
SALERATUS.
Packed 60 lbs. in box..... \$3 30
Church's..... 3 30
DeLand's..... 3 30
Dwight's..... 3 30
Taylor's..... 3 00

PIPE.
Clay, No. 216..... 1 75
" T. D. full count..... 75
Cob, No. 3..... 1 25
POTASH.
48 cans in case..... 4 00
Babbitt's..... 3 25
Penna Salt Co.'s..... 3 25
ROOT BEER.
Williams, per doz..... 1 75
" 3 doz. case..... 5 00
RICE.
Domestic.
Carolina head..... 7
" No. 1..... 6
" No. 2..... @ 5
Broken.....
Imported.
Japan, No. 1..... 6
" No. 2..... 5 1/2
Java..... 5
Patna..... 5
SAUERKRAUT.
Silver Thread, bbl..... \$4 00
" 1/2 bbl..... 2 50

SPICES.
Whole Sifted.
Allspice..... 10
Cassia, China in mats..... 8
" Batavia in bund..... 15
" Saigon in rolls..... 35
Cloves, Amboy..... 22
" Zanzibar..... 20
Mace Batavia..... 80
Nutmegs, fancy..... 80
" No. 1..... 75
" No. 2..... 65
" No. 3..... 15
Pepper, Singapore, black..... 25
" white..... 25
" shot..... 19
Pure Ground in Bulk.
Allspice..... 15
Cassia, Batavia..... 20
" and Saigon..... 25
" Saigon..... 35
Cloves, Amboy..... 30
" Zanzibar..... 20
Ginger, African..... 15
" Cochin..... 18
" Jamaica..... 30
Mace Batavia..... 80
Mustard, Eng. and Trieste..... 27
" Trieste..... 27
Nutmegs, No. 2..... 65
Pepper, Singapore, black..... 20
" white..... 30
" Cayenne..... 25
Sage..... 20
" Absolute" in Packages.....

NEW ENGLAND MINCE MEAT
T. E. DOUGHERTY, CHICAGO, ILL. & PORTLAND, ME.
3 or 6 doz. in case per doz..... 1 00
MEASURES.
Tin, per dozen.
1 gallon..... \$1 75
Half gallon..... 1 40
Quart..... 70
Pint..... 45
Half pint..... 40
Wooden, for vinegar, per doz.
1 gallon..... 7 00
Half gallon..... 4 75
Quart..... 3 75
Pint..... 2 25
MOLASSES.
Blackstrap.
Sugar house..... 13 1/4
Ordinary..... 16
Porto Rico..... 16
Prime..... 20
Fancy..... 26
New Orleans.
14
Good..... 17
Extra good..... 22
Choice..... 27
Fancy..... 35
One-half barrels, 3c extra
OATMEAL.
Barrels 200..... @4 40
Half barrels 100..... @3 30
ROLLED OATS.
Barrels 180..... @4 40
Half bbls 90..... @2 30
PICKLES.
Medium.
Barrels, 1,200 count..... \$3 50
Half barrels, 600 count..... 2 60
Small.
Barrels, 2,400 count..... 4 50
Half barrels, 1,200 count..... 2 50



Arbuckle's Ariosa XXXX
Lion, 60 or 100 lb. case..... 19 80

CHOCOLATE-BAKER'S.
German Sweet..... 22
Premium..... 35
Pure..... 38
Breakfast Cocoa..... 40

CHEESE.
Amboy..... @13
Herkimer..... @13
Riverside..... @
Alegan..... @10
Skim..... @10
Brick..... 13
Edam..... @1 00
Limburger..... @1 00
Pineapple..... @25
Roquefort..... @35

COUPON BOOKS.
TRADESMAN'S
1 CREDIT COUPON
5 CREDIT COUPON
"Superior."
\$1, per hundred..... 2 00
\$2, "..... 2 50
\$3, "..... 3 00
\$4, "..... 3 50
\$5, "..... 4 00
\$10, "..... 4 50
\$20, "..... 5 00
"Superior."
\$1, per hundred..... 2 50
\$2, "..... 3 00
\$3, "..... 3 50
\$4, "..... 4 00
\$5, "..... 4 50
\$10, "..... 5 00
\$20, "..... 5 50
"Universal."
\$1, per hundred..... \$3 00
\$2, "..... 3 50
\$3, "..... 4 00
\$4, "..... 4 50
\$5, "..... 5 00
\$10, "..... 5 50
\$20, "..... 6 00

ENVELOPES.
XX rag, white.
No. 1, 6 1/2..... \$1 75
No. 2, 6 1/2..... 1 60
No. 1, 6..... 1 05
No. 2, 6..... 1 50
No. 1, 6 1/2..... 1 33
No. 2, 6 1/2..... 1 25
No. 1, 6..... 1 00
No. 2, 6..... 95
Coin..... 1 00
Mill No. 4..... 1 00

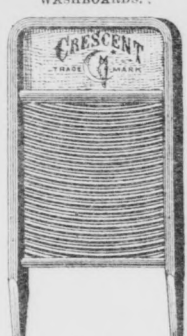
FARINACEOUS GOODS.
Farina.
100 lb. kegs..... 4
Hominy.
Barrels..... 3 75
Grits..... 4 25
Lima Beans.
Dried..... 4
Maccaroni and Vermicelli.
Domestic, 12 lb. box..... 55
Imported..... 10 1/2 @ 11 1/2

PIPE.
Clay, No. 216..... 1 75
" T. D. full count..... 75
Cob, No. 3..... 1 25
POTASH.
48 cans in case..... 4 00
Babbitt's..... 3 25
Penna Salt Co.'s..... 3 25
ROOT BEER.
Williams, per doz..... 1 75
" 3 doz. case..... 5 00
RICE.
Domestic.
Carolina head..... 7
" No. 1..... 6
" No. 2..... @ 5
Broken.....
Imported.
Japan, No. 1..... 6
" No. 2..... 5 1/2
Java..... 5
Patna..... 5
SAUERKRAUT.
Silver Thread, bbl..... \$4 00
" 1/2 bbl..... 2 50

SPICES.
Whole Sifted.
Allspice..... 10
Cassia, China in mats..... 8
" Batavia in bund..... 15
" Saigon in rolls..... 35
Cloves, Amboy..... 22
" Zanzibar..... 20
Mace Batavia..... 80
Nutmegs, fancy..... 80
" No. 1..... 75
" No. 2..... 65
" No. 3..... 15
Pepper, Singapore, black..... 25
" white..... 25
" shot..... 19
Pure Ground in Bulk.
Allspice..... 15
Cassia, Batavia..... 20
" and Saigon..... 25
" Saigon..... 35
Cloves, Amboy..... 30
" Zanzibar..... 20
Ginger, African..... 15
" Cochin..... 18
" Jamaica..... 30
Mace Batavia..... 80
Mustard, Eng. and Trieste..... 27
" Trieste..... 27
Nutmegs, No. 2..... 65
Pepper, Singapore, black..... 20
" white..... 30
" Cayenne..... 25
Sage..... 20
" Absolute" in Packages.....

SEEDS.
Anise..... @12 1/2
Canary, Smyrna..... 3 1/2
Caraway..... 8
Cardamom, Malabar..... 90
Hemp, Russian..... 4 1/2
Mixed Bird..... 4 1/2 @ 5 1/2
Mustard, white..... 9
Poppy..... 9
Rape..... 9
Cuttle bone..... 30

STARCH.
Corn.
20-lb boxes..... 6 1/2
40-lb "..... 6 1/2
Gloss.
1-lb packages..... 6
3-lb "..... 6
6-lb "..... 6 1/2
40 and 50 lb. boxes..... 4 1/2
Barrels..... 4 1/2
SNUFF.
Scotch, in bladders..... 37
Maccaboy, in jars..... 35
French Rappee, in Jars..... 43
SODA.
Boxes..... 5 1/2
Kegs, English..... 4 1/2
SAL SODA.
Kegs..... 1 1/4
Granulated, boxes..... 1 1/4
SALT
100 3-lb. sacks..... \$2 35
60 5-lb..... 2 00
28 10-lb. sacks..... 1 85
20 14-lb..... 2 25
24 3-lb. cases..... 1 50
56 lb. dairy in linen bags..... 50
28 lb. " drill ".....

SOAP.		SWEET GOODS.		Scotten's Brands.		WASHBOARDS.		OYSTERS—Bulk.		DEERSKINS—Per pound.	
LAUNDRY.		Ginger Snaps.		Zeno.				Mediums, per gal.		Thin and green	
Thompson & Chute Brands.		Sugar Creams.		Hiawatha.				Selects.		Long gray.	
Silver, 100 12 oz.		Frosted Creams.		Valley City.				Clams.		Gray.	
Snow, 100 10 oz.		Graham Crackers.		Old Honesty.				Shrimps.		Red and blue.	
Mono, 100 12 oz.		Oatmeal Crackers.		Jolly Tar.				Scallops.			
German Family, 60 1 lb.				Middleton's Brands.				OYSTERS—Cans.		OILS.	
Laundry Castle, 75 1 lb.		TEAS.		Here It Is.				Fairhaven Counts.		The Standard Oil Co. quotes	
Marbled, 75 1 lb.		JAPAN—Regular.		Old Style.				F. J. D. Selects.		as follows, in barrels, f. o. b.	
Savon Improved, 60 1 lb.		Fair.		Jas. G. Butler & Co.'s Brands.				Selects.		Grand Rapids:	
Sunflower, 100 10 oz.		Good.		Something Good.				F. J. D.		W. W. Headlight, 150	
Olive, 100 10 oz.		Choice.		Toss Up.				Anchor.		fire test (old test)	
Golden, 80 1 lb.		Choice.		Out of Sight.				Standards.		Water White.	
Economic, 30 2 lb.		Dust.		Private Brands.				Favorites.		Naptha.	
Standard, 30 2 lb.		SUN CURED.		Sweet Maple.				SHELL GOODS.		Gasoline.	
Allen B. Wrisley's Brands.		Fair.		L. & W.				Oysters, per 100.		Cylinder.	
Old Country, 80 1 lb.		Good.		Smoking.				Clams.		Engine.	
Good Cheer, 60 1 lb.		Choice.		Boss.				HIDES, PELTS AND FURS.		Black, 25 to 30 deg.	
White Borax, 100 1 lb.		Choice.		Colonel's Choice.				Perkins & Hess pay as fol			
Proctor & Gamble.		Choice.		Warpath.				lows:			
Concord.		Dust.		Banner.				HIDES.			
Ivory, 10 oz.		BASKET FIRED.		King Bee.				Green.			
6 oz.		Fair.		Kiln Dried.				Part Cured.			
Lenox.		Choice.		Nigger Head.				Full.			
Mottled German.		Choice.		Honey Dew.				Dry.			
Town Talk.		Choice.		Gold Block.				Kips, green.			
TOILET.		Extra choice, wire leaf		Peerless.				cured.			
Snow, 100 6 oz.		GUNPOWDER.		Rob Roy.				Calfskins, green.			
Cocos Castile, 24 lb.		Common to fair.		Uncle Sam.				cured.			
Silverine, 100 12 oz.		Extra fine to finest.		Tom and Jerry.				Deacon skins.			
50 12 oz.		Choice.		Yum Yum.				No. 2 hides 1/4 off.			
Sapolio, kitchen, 3 doz.		COOLONG.		Red Clover.				PELTS.			
hand, 3 doz.		Common to fair.		Navy.				Shearlings.			
Potash Flakes, 72 10 oz.		IMPERIAL.		Handmade.				Lambs.			
		Common to fair.		GRAINS and FEEDSTUFFS.				Washed.			
		Superior to fine.		WHEAT.				Unwashed.			
		YOUNG HYSON.		No. 1 White (58 lb. test)				MISCELLANEOUS.			
		Common to fair.		No. 1 Red (60 lb. test)				Tallow.			
		Superior to fine.		MEAL.				Grease butter.			
		ENGLISH BREAKFAST.		Bolted.				Switches.			
		Fair.		Granulated.				Ginseng.			
		Choice.		FLOUR.				FURS.			
		Best.		Straight, in sacks.				Outside prices for No. 1 only.			
		TOBACCO.		Patent.				Badger.			
		Fine Cut.		Graham.				Bear.			
		Pails unless otherwise noted.		Rye.				Beaver.			
		Hiawatha.		MILLSTUFFS.				Cat, wild.			
		Sweet Cuba.		Bran.				house.			
		McGinty.		Screenings.				Fox, red.			
		1/2 bbls.		Middlings.				cross.			
		Little Darling.		Mixed Feed.				grey.			
		1/2 bbl.		Coarse meal.				Lynx.			
		1791.		CORN.				Martin, dark.			
		1891, 1/2 bbls.		Car lots.				pale & yellow.			
		Valley City.		Less than car lots.				Mink, dark.			
		Dandy Jim.		OATS.				Muskrat.			
		Tornado.		Car lots.				Opposum.			
		SYRUPS.		Less than car lots.				Otter, dark.			
		Corn.		HAY.				Raccoon.			
		Barrels.		No. 1 Timothy, car lots.				Skunk.			
		Half bbls.		No. 1 ton lots.				Wolf.			
		Pure Cane.						Beaver castors, lb.			
		Fair.									
		Good.									
		Choice.									

We Affirm That
Good Goods Make
Business.

HILLSIDE JAVA!

And Poor Goods
Mar
Business.

Grocerymen: Are you entirely satisfied with your sales of **High Grade Coffees?**

Are you sure that you are selling the best to be obtained? **Hillside Java** is a scientific combination of Private Plantation Coffees, selected by an expert, and from which it is possible to make a beverage that **will please you.**

Cup qualities always uniform, and is **a trade winner** wherever introduced. Do **you** sell it?

Roasted and Packed only by

THE J. M. BOUR CO.,
140 Summit St., Toledo, O., also Detroit & New York.

We are represented in Michigan as follows: Eastern Michigan, P. V. HECHLER; Southern Michigan and Northern Indiana, M. H. GASSER; Western Michigan, Thos. FERGUSON ["Old Fergy"].

PRODUCE MARKET.

Apples—In good demand and firm at present quotations. Russets command \$2.25 per bbl and Baldwins and Greenings easily bring \$2.50.
 Beans—"Dead dull," as a local handler characterizes the situation. Dealers pay about \$1.20 for unpicked and country picked and hold at \$1.60 for city picked pea or medium.
 Butter—Choice dairy is in moderate demand at 18¢. Factory creamery is held at 25¢.
 Celery—25¢ per doz.
 Cabbages—50¢ per doz.
 Cranberries—Repacked Cape Cod are in fair demand at \$6 50 per bbl.
 Dried Apples—Sundried is held at 4¢@5¢ and evaporated at 8¢@7¢.
 Eggs—Handlers pay 13¢@14¢ per doz. and hold at 14¢@15¢.
 Honey—14¢ per lb.
 Lettuce—Grand Rapids Forcing is now on the market, finding a ready sale at 25¢ per lb.
 Onions—Green are in fair demand at 50¢ per dozen bunches. Dry stock is in small demand and supply, commanding 60¢@80¢ per bu.
 Pieplant—12¢ per lb.
 Potatoes—The market is utterly featureless, the shipping demand being steady, without the least degree of animation. Local holders pay 20¢ here and at the principal buying points in Northern Michigan.
 Radishes—60¢ per doz. bunches.
 Squash—Hubbard, 14¢ per lb.
 Sweet Potatoes—The market is a little higher, choice stock now readily commanding \$3@3.25 per bbl.

PROVISIONS.

The Grand Rapids Packing and Provision Co. quotes as follows:

PORK IN BARRELS.		
Mess, new.	12	50
Short cut	11	75
Extra clear pig, short cut.	14	00
Extra clear, heavy.		
Clear, fat back.	13	50
Boston clear, short cut.	13	50
Clear back, short cut.	14	00
Standard clear, short cut, best.	14	00
SAUSAGE—Fresh and Smoked.		
Pork Sausage.	7	50
Ham Sausage.	9	
Tongue Sausage.	9	
Frankfort Sausage.	7	50
Bologna, straight.	5	
Bologna, thick.	5	
Head Cheese.	5	
LARD—Kettle Rendered		
Tierces.	8	
Tubs.	8	50
50 lb. Tins.	8	50
GRANGER		
Tierces.	7	50
50 lb. cases.	7	50
20 "	7	50
10 "	7	50
5 "	7	50
3 "	7	50
LARD, Family, Com. pound.		
Tierces.	5	50
30 and 50 lb. Tubs.	6	50
3 lb. Pails, 20 in a case.	6	50
5 lb. Pails, 12 in a case.	6	50
10 lb. Pails, 6 in a case.	6	50
20 lb. Pails, 4 in a case.	6	50
50 lb. Cans.	6	50
BEEF IN BARRELS.		
Extra Mess, warranted 200 lbs.	6	50
Extra Mess, Chicago packing.	6	50
Boneless, rump butts.	9	50
SMOKED MEATS—Canned or Plain.		
Hams, average 20 lbs.	9	50
" " 16 lbs.	9	50
" " 12 to 14 lbs.	10	
" picnic.	6	50
" best boneless.	8	50
Shoulders.	6	50
Breakfast Bacon, boneless.	6	50
Dried beef, ham prices.	8	50
Long Clinks, heavy.	6	50
Brisquets, medium.	7	
" light.	7	
FRESH MEATS.		
Swift & Company quote as follows:		
Beef, carcass.	5	00
" hind quarters.	6	50
" fore "	4	50
" loins, No. 3.	4	50
" ribs.	8	50
" rounds.	8	50
" tongues.	8	50
Bologna.	2	50
Pork loins.	2	50
" shoulders.	2	50
Sausage, blood or head.	2	50
" liver.	2	50
" Frankfort.	2	50
Mutton.	2	50
Veal.	7	00

ENGRAVING

It pays to illustrate your business. Portraits, Cuts of Business Blocks, Hotels, Factories, Machinery, etc., made to order from photographs.

THE TRADERMAN COMPANY,
Grand Rapids, Mich.

PARENTS—Give your children a knowledge of Book-keeping, Shorthand, Typewriting, etc.
 IT WILL BE MUCH *Better* FOR THEM THAN MONEY.

Educate them at the Grand Rapids, Mich., Business College, Ledyard Block, corner Pearl and Ottawa-sts. Visit us. For catalogue address A. S. Parish, successor to C. G. Swensberg. Mention this paper.

CANDIES, FRUITS and NUTS.

The Putnam Candy Co. quotes as follows:

STICK CANDY.			
Standard, per lb.	Full Weight.	Bbls.	Pails.
" H. H.	6	7	
" Twist	6	7	
Boston Cream	20 lb. cases	8	50
Cut Loaf.	7	8	
Extra H. H.	cases 7	8	
MIXED CANDY.			
Standard, per lb.	Full Weight.	Bbls.	Pails.
Leader.	6	7	
Royal.	6	7	50
Nobby.	7	8	
English Rock.	7	8	
Conserves.	7	8	
Broken Taffy.	baskets	9	
Peanut Squares.	8	10	
French Creams.		13	
Valley Creams.		13	
Midget, 30 lb. baskets.		8	
Modern, 10 lb.		8	
FANCY—in bulk			
Standard, per lb.	Full Weight.	Bbls.	Pails.
Lozenges, plain.		10	
" printed.		11	
Chocolate Drops.		11	50
Chocolate Monumentals.		13	
Gum Drops.		8	50
Moss Drops.		8	50
Sour Drops.		8	50
Imperial.		10	
FANCY—in 5 lb. boxes.			
Lemon Drops.		55	
Sour Drops.		55	
Peppermint Drops.		60	
Chocolate Drops.		65	
H. M. Chocolate Drops.		90	
Gum Drops.		40	50
Licorice Drops.		1	00
A. B. Licorice Drops.		80	
Lozenges, plain.		65	
Imperial.		60	
Mottos.		70	
Cream Bar.		55	
Molasses Bar.		55	
Hand Made Creams.		85	50
Decorated Creams.		1	00
String Rock.		65	
Burnt Almonds.		1	00
Wintergreen Berries.		60	
CARAMELS.			
No. 1, wrapped, 2 lb. boxes.		34	
No. 1, " 3 " "		51	
No. 2, " 2 " "		28	
No. 3, " 3 " "		42	
Stand up, 5 lb. boxes.		90	
ORANGES.			
Floridas, fancy.		23	50
" choice.		22	75
" russets.		2	75
" Tangerines.		2	25
Californias, Riverside.		2	25
" Navals.		2	25
Messinas, choice 200.		23	50
" 300.		23	50
LEMONS.			
Messina, choice, 300.		23	50
" fancy, 300.		24	00
" choice 300.		23	75
" fancy 300.		2	
OTHER FOREIGN FRUITS.			
Figs, fancy layers, 6 lb.		12	14
" " 10 lb.		14	15
" extra " 14 lb.		16	
" " 20 lb.		17	50
Dates, Fard, 10-lb. box.		9	
" " 50-lb. " "		8	
" Persian, 50-lb. box.		4	50
NUTS.			
Almonds, Tarragona.		21	60
" Ivaca.		21	50
" California.		21	60
Brazils, new.		2	75
Pilberts.		21	60
Walnuts, Grenoble.		21	60
" Marbot.		2	
" Chili.		21	60
Table Nuts, fancy.		12	50
" choice.		11	50
Pecans, Texas, H. P.		14	
Cocoanuts, full sacks.		24	00
PEANUTS.			
Fancy, H. P., Suns.		2	50
" " Roasted.		2	50
Fancy, H. P., Flags.		2	50
" " Roasted.		2	50
Choice, H. P., Extras.		2	50
" " Roasted.		2	50

BEANS

If you have any beans and want to sell, we want them, will give you full market price. Send them to us in any quantity up to car loads, we want 1000 bushels daily.

W. T. LAMOREAUX & CO.,

128, 130, 132 W. Bridge St.,

GRAND RAPIDS, MICH.

The Finest Quality and Best Article for General Cleaning known in the World.



Sold by all wholesale grocers, or orders may be sent direct to the factory.

Coupon Books

Buy of the Largest Manufacturers in the Cou try and Save Money.
The Tradesman Company, Grand Rapids

Great Feet!

He has great feet, but they are nothing like the great feet that WADHAM'S GRAPHITE AXLE GREASE can be relied upon to perform every time. To try it once is to become an ardent advocate of it. To praise it too highly is impossible.



See What is Said of It.

Wadhams Oil & Grease Co., Milwaukee:
 Dear Sirs—For the past year I have been using your Graphite Axle Grease and have found it will do better work than any other grease in the market.
 Yours truly,
 PHILIP SCHARETT, Barn Foreman,
 Jos. Schlitz Brewing Co., Milwaukee, Wis.

Wagon Jack Free!

We are sending to every dealer who handles "GRAPHITE AXLE GREASE," one Daisley Wagon Jack, worth \$1, to be given to the holder of the printed order contained in one of the 1-lb. boxes in each case of one-third gross, on presentation of said order to your dealer, FREE of charge.

For sale by all Grocers, Hardware Dealers, Harness Dealers and by the Manufacturers.

Wadhams Oil & Grease Co.,
Milwaukee, Wis. and Seattle, Wash.

Sap Pails and Syrup Cans.



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Wm. Brummeler & Sons

Manufacturers and Jobbers of
Pieced & Stamped Tinware,
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GRAND RAPIDS, MICH

SEEDS

PLANTS, TOOLS, ETC.

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BROWN'S SEED STORE,

24 AND 26 NORTH DIVISION STREET. GRAND RAPIDS, MICH.

FIVE HUNDRED STRONG.

List of Traveling Men Working for Grand Rapids Houses.

The following is believed to be a correct list of the traveling men who work for Grand Rapids houses. If any errors have crept into the list or there are any omissions, the same will be gladly corrected in subsequent issues:

Alabastine Co.—Albert C. Antrim, Geo. W. Gage, G. H. Southard, Jas. H. Wykes, Frank M. Blood.
Aldine Manufacturing Co.—W. H. Pierce, E. F. Gilbert, E. F. Pomeroy, Henry O. Warner, H. A. Mackres.
Z. E. Allen—R. N. Crouse, M. O. Smith, G. B. Gardner, W. J. Pegg, J. M. Carter, O. M. Bugbee, W. H. Kathan.
D. M. Amberg—W. D. Beeson, Samuel Newman, J. D. McKay.
American Handle Co.—P. J. Coppens.
Anti-Kalsomine Co.—T. P. S. Hampson, W. H. Fuller, D. R. White.
Ball-Barnhart-Putnam Co.—J. B. Evans, D. S. Haugh, B. F. Parmenter, Robert Hanna, Arthur S. Fowle, A. J. McDonald, G. P. Smith.
Barlow Bros.—M. L. R. Garvin.
W. E. Barrett & Co.—Fred I. Nichols, J. F. Shaw.
Belknap, Baker & Co.—D. W. Barker, D. W. Johns.
Belknap Wagon & Sleigh Co.—D. W. Johns.
Berkey & Gay Furniture Co.—R. W. Corson, M. L. Etchison, E. Greene, O. N. Bugbee.
Wm. A. Berkey Furniture Co.—L. D. Berry, Fred D. Hills, Dent & Daggett, E. T. Mills.
Benedict Furniture Clamp Co.—I. Trisessel.
S. K. Bolles & Co.—Geo. W. Thayer, Jr., W. P. Townsend, M. W. Monnette, A. D. Chase.
A. E. Brooks & Co.—Wm. B. Edmunds, J. Henry Dawley, Geo. W. McKay, A. Oswald, Frank E. Edmunds.
Brown, Hall & Co.—John Groatemaat, Jr.
Brown & Sehler—Nitus B. Snyder, E. G. Warner.
Wm. Brummeler & Sons—Wm. G. Brummeler, Cornelius Heering.
Bunting & Davis—C. E. Williams.
Buss Machine Works—E. P. Botts, Geo. W. Willebrands, John Ubelmesser.
Cappon & Bertsch Leather Co.—C. C. Harley, E. E. Woodford, J. Haefner, R. T. Scott, N. H. Adams.
Chase Bros. Piano Co.—S. H. Gissin, Geo. E. Boltwood, J. H. Campbell, F. V. Streeter.
M. E. Christenson—Hi. Madden, Frank Green.
I. M. Clark Grocery Co.—H. A. Hudson, Jas. E. Ireland, Jas. A. Massie, H. S. Powell, Jas. G. Cloyes, H. A. Berry.
N. B. Clark & Co.—N. B. Clark, W. A. Phelps.
Converse Manufacturing Co.—Wm. H. Conrad.
Corl, Knott & Co.—S. S. Corl, H. A. Knott, F. H. Wood, W. L. Deppen, H. A. Montgomery.
Daily Democrat—E. W. Weston, Geo. W. Pursell, E. B. Bell, S. D. Waldron, J. A. McKellar.
Wm. H. Downs—S. F. Downs, B. F. Winch, G. J. Walker.
Wm. Druke—Wm. Druke, Chas. Druke, Elliott F. Covell.
Eaton, Lyon & Co.—J. Leo Kymer, Geo. H. Raynor, Peter Lubach, W. B. Dudley, Frank White, Frank Warren, O. A. Perry.
Eaton Printing & Binding Co.—W. A. Morse.
Elliott Button Fastener Co.—Wm. E. Elliott.
E. Fallas & Son—Fred L. Fallas, E. Fallas.
Fermentum Compressed Yeast Co.—L. Winternitz.
Folding Chair & Table Co.—John B. Logan, E. T. Barnes, —Riggs, Wm. H. Dunn, W. H. Kathan, Elias Hall, H. G. Smith, A. C. Truesdell, C. A. Lewis, Geo. H. Allen, H. J. Allen, S. S. Chesebro, S. Luther.
J. B. Folger & Son—Wm. Morrison.
C. C. Follmer & Co.—Frank E. Powers, Foster, Stevens & Co.—A. D. Baker, F. R. Miles, Harvey B. Baxter.
Fox Machine Co.—“I ain’t particular about having mine included.”

Frey Bros.—Jacob Eisenhardt.
Furniture Caster Association—Geo. G. Whitworth.
Gelock Bottling Co.—John Sparks.
Theo. B. Goossen—Theo. B. Goossen, John Hagens.
Goshen Sweeper Co.—John V. Riley, Jas. S. Knox, Geo. Sanford, E. W. Taylor.
Grand Ledge Chair Co.—Klingman, Limbert & Brower.
Grand Rapids Brass Co.—Ervin D. Whitlock, John H. Beamer.
Grand Rapids Brush Co.—C. S. Paine, C. W. Peek.
Grand Rapids Chair Co.—A. A. Barber, J. R. Shelley.
Grand Rapids Corset Co.—H. B. Blakely, Moses K. Bortree.
Grand Rapids Felt Boot Co.—J. E. Coulter.
Grand Rapids Furniture Co.—J. C. More, L. C. Stow.
Grand Rapids Hand Screw Co.—Wm. B. Bennett, Arthur Brittan, E. Brittan, A. W. Bond, Geo. W. Lovelock.
Grand Rapids Manufacturing Co.—A. T. Davis, D. H. Moore, E. N. Carrier.
Grand Rapids Mattress Co.—A. A. Raven.
Grand Rapids Novelty Manufacturing Co.—L. A. Cornelius, W. T. McGurrin.
Grand Rapids Packing and Provision Co.—Chas. S. Robinson, John Garvey, Jr.
Grand Rapids Refrigerator Co.—Geo. M. Lovelock, A. W. Bond, J. H. Barrett, E. H. Brittan.
Grand Rapids School Furniture Co.—E. K. Fasset, J. L. Waite, H. S. Ames, A. M. Church, J. J. Losier.
Grand Rapids Stave Co.—Geo. W. Hewes.
Grand Rapids Steel Wire Nail Co.—George H. Kelsey.
Grand Rapids Table Co.—R. J. Stow, W. H. Kathan, Fred Goll, S. A. Russell, Geo. L. Withers.
Grand Rapids Veneer Works—Adrian Van Duzen.
Grand Rapids Wheelbarrow Co.—Arthur Brittan, E. H. Brittan, Arthur W. Bond, Geo. M. Lovelock, T. H. Speedy, Wm. C. Barker & Co.
Gunn Folding Bed Co.—J. N. Murray, W. A. Sammons, Tom Crane, Walter Langley, Geo. L. Withers, F. E. Livenood, M. L. Fitch, J. B. Watkins, W. S. Wells.
Gunn Hardware Co.—A. H. Nichols, W. K. Manley, B. F. Tinkham.
Gypsum, Plaster and Stucco Co.—Jay D. Noble.
Haney School Furniture Co.—“Would not care to give you a list of our men.”
Harrison Wagon Works—B. W. Chase, F. H. Pugh, H. A. Dyke.
Harvey & Heystek—Wm. Van Zee.
Hawkins & Company—A. S. Doak, W. F. Blake, D. E. McVean, John H. Payne, G. B. Conkey, Jas. B. McInnis.
Hazeltime & Perkins Drug Co.—C. Crawford, L. M. Mills, A. W. Peek, Ed. L. Forsyth.
Hester & Fox—M. Hester.
Hirth & Krause—A. B. Hirth, J. S. Hirth, E. T. Hirth.
Jennings & Smith—W. H. Jennings, E. N. Morgan, J. T. Avery, S. V. De Graff.
Alexander Kennedy—A. E. McGuire.
J. E. Kenning & Co.—John E. Kenning, Chas. Flynn, Frank J. Boynton.
Kent Furniture Manufacturing Co.—Chas. W. Disbrow, S. Luther, Wm. A. Sammons.
Klingman, Limbert & Brower—P. J. Klingman, C. P. Limbert, Ed. Klingman, B. C. McVey, J. K. Milligan, W. E. Failing, John A. Specht, H. C. Shaffer.
Kortlander & Murphy—R. D. McGann, Wm. Kortlander, H. B. Ware.
Kuppenheimer Bros.—Augustus Kuppenheimer.
Kusterer Brewing Co.—Jno. Sparks, Jos. Vogt.
Kusterer Wagon Co.—Jacob F. Kusterer.
W. T. Lamoreaux & Co.—Geo. W. Turner, C. H. Allen.
Lemon & Wheeler Company—Herbert Baker, Manley Jones, Will Jones, John P. Osting, Dick Warner, B. F. Leiser, Rhine Osting.
H. Leonard & Sons—Joe Reed, Wm. B. Collins, Frank Hadden, Larry Norton.
Daniel Lynch—J. C. Watson, John M. Shields, Geo. Bloss, H. B. Amer.

THE

PUTNAM CANDY CO.,
Extensive Manufacturers.

CHAMPION OXFORDS, Black and Check.

WALES Goodyear Tennis
Black and Check Bals.WALES Goodyear Tennis
Black and Check Oxfords.

MEN'S	BOYS'	YOUTH'S	WOMEN'S	MISSSES'	CHILDREN'S
.45	.42	.40	.42	.40	.37
.80	.74	.70	.74		
.61	.56	.51	.56	.51	.45

Send Your Fall Orders on Rubbers, 50 off. Seconds, 50 & 12 off. Thirds, 60 & 5 off.
Special prices on Woonsocket and Rhode Islands in fifty case lots.

G. R. MAYHEW, Grand Rapids.

Every Bookkeeper Will Appreciate a Blank Book that Opens Flat.

The MULLINS FLAT OPENING SPRING BACK BOOK,

Made only in Michigan by the

Grand Rapids Book Binding Co.

Is the Best in the Market. Write for prices.

29-31 Canal St.,

Grand Rapids, Mich.

ANNOUNCEMENT

We have removed our Manufacturing Department to the new building which we have erected solely for our own use at 330 and 332 Lafayette Avenue, on the same street, but seven blocks distant from the new Post Office building, and easily reached from our store by the Congress and Baker, or Fort street cars.

Our specialty in manufacturing will be a high grade of Ladies' Fine Shoes in Hand-Turned, also Men's and Women's Goodyear Welt and Machine Sewed, and Misses' and Children's in Machine Sewed.

In "Low Cuts," both Hand-Turned and Machine Sewed, we are showing one of the most desirable medium priced lines now offered to the trade. Sample orders will have prompt and personal attention.

H. S. ROBINSON AND COMPANY.

DETROIT, MICH.

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McCord & Bradfield Furniture Co.—J. W. Wheelock, J. R. Shelly, C. J. Wenderoth, Frank Wenderoth.
C. B. Metzger—J. S. McCard, Wm. E. Richmond.
Mills & Lacey Manufacturing Co.—Wm. E. Hurd, O. K. Olmstead.
Moseley Bros.—E. Elmer Moseley.
Murray & Sammons—J. N. Murray, W. A. Sammons, Walter Langley, Thos. Crane.
Musselman & Widdicomb—Valda A. Johnston, Chas. Brooks, John C. Utman, E. D. Wright, Seneca Rademaker.
Nelson, Matter & Co.—C. H. Lambert, J. B. Watkins, E. B. Caldwell, W. S. Wells, M. L. Fitch, J. W. Wheelock.
New England Furniture Co.—W. S. Emery, G. B. Lewis, E. H. Ward, M. C. French, Geo. L. Withers, W. M. Campbell, A. W. Slack, W. E. Scott, J. H. Harris, Andrew Jackson, W. M. Mills, J. H. Sarsfield, J. J. Levy, Frank S. Waterman, J. H. Wolf, L. C. Fessler.
New York Biscuit Co.—C. F. Ballard, J. P. Oggle, C. L. Lawton, L. B. Bush.
Olney & Judson Grocer Co.—Ed. Frick, J. N. Bradford, H. S. Robertson, Jas. A. Morrison, Jerry Woltman, Byron S. Davenport, John Cummings, Geo. H. McWilliams.
Oriol Cabinet Co.—W. H. Boyns.
Osterhout & Fox Lumber Co.—J. H. Barr, A. W. Davis, Jas. N. Rogers, Geo. M. Rogers, J. S. Fisher, H. H. Ness, A. J. Summerville.
Palmer Shirt Co.—W. L. Smith, F. D. Aldrich, R. G. Evans, O. Davis, I. Austin.
Perkins & Co.—S. J. Logan, Frank F. Davis, A. A. Barr, W. B. Watson, Clinton C. Durgin, W. J. Corbin.
Perkins & Hess—J. B. Tanner, Edward Duffy, Albert Fecht.
Perkins & Richmond—C. B. Perkins, M. O. Smith.
Phoenix Furniture Co.—J. C. Riley, Paul F. Markoff, Wm. G. Gilbert, H. Page.
Powers & Walker Casket Co.—A. E. Perrin, N. W. Perry, Chas. R. Baxter, F. G. Smith, B. J. Duffy.
Princess Dressing Case Co.—S. A. Badger, John A. Cole, A. L. Baldwin, Knapp & Stoddard.
Priestley Express Wagon & Sleigh Co.—Geo. Arnott, T. J. Beaubien.
Putnam Candy Co.—F. W. Orsinger, W. A. Van Leuven, H. L. Gregory, J. H. Miller, T. J. Everhart.
G. S. Putnam & Co.—W. A. McWilliams, H. R. Putnam.
H. Rademaker & Sons—J. Rademaker, F. Ranierville—Peter Dösch.
C. N. Rapp & Co.—Wm. R. Mayo, W. C. Wood.
Geo. H. Reeder & Co.—Geo. H. Reeder, J. P. Reeder, Milton Reeder, Robert T. Rollins.
Wm. Reid—J. G. Cooper.
Rindge, Kalmbach & Co.—Will A. Rindge, Geo. J. Heinzelman, John A. Sherick, Fred E. Walther, D. G. Freeman, Fred N. Osterley.
Royal Furniture Co.—R. J. Ferris, W. M. Campbell.
H. Schneider & Co.—Geo. H. Seymour, Chas. Richardson.
Scofield, Shurmer & Teagle—Franklin Pierce, W. C. Reid.
Chas. W. Shedd & Co.—C. W. Shedd, Sligh Furniture Co.—E. M. Mills, E. Rochat, Geo. F. Keck, J. R. Shelton, T. Ashley Dent, Murray & Sammons, Elliott & Cogle.
Spa Bottling Co.—Henry Gieges.
Spring & Company—Geo. C. Bonnell, Joe J. Finkler, B. A. Beneker.
Standard Folding Bed Co.—Fred Ansley, Jas. P. Hayes.
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Stickley Bros. Co.—Wenderoth Bros., Allen Bros., Knapp & Spaulding.
P. Steketee & Sons—F. J. Michmershuizen, E. Kuyers, B. Dosker.
Stow & Davis Furniture Co.—Geo. A. Davis, Frank D. Forbush, L. G. Waldron, W. E. Campbell.
J. L. Strelitsky—J. N. Loucks.
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Morris H. Treusch & Bro.—Morris H. Treusch, Emanuel Treusch, Myron Nelson, D. Stinchcomb, Frank T. Blakeslee, Tucker, Coade & Co.—Wm. Cummings, A. B. Turner Co.—Frank W. Leonard, Valley City Milling Co.—G. H. Jacobs, D. Crawford, Thos. A. Wilkinson, Valley City Rattan Co.—R. Gunzert, Jas. P. Devreux, Frederick Goll, J. P. West, Murray & Sammons.
Veit & Rathmann—Jacob Veit.
Voigt Milling Co.—F. A. Voigt, A. L. Braisted, A. V. Wood.
C. G. A. Voigt & Co.—Edward C. Mangold, Wm. H. Sigel, A. E. Wett.
Voigt, Herpolsheimer & Co.—Ralph Blocksma, Henry Snitseler.
Waddell Manufacturing Co.—J. M. Wolcott, S. C. Eggleston.
Welch Folding Bed Co.—A. A. Barber, C. W. Jones, J. V. Riley, J. C. Gorham.
Widdicomb Furniture Co.—Charles W. Jones, A. A. Barber, T. C. Langley, F. W. Powers.
Widdicomb Mantel Co.—Chas. B. Parmenter, A. C. Prutzman.
Peter Weirich Brewing Co.—“Got nobody. The goods are so good, they sell themselves.”
Western Plaster Agency—Alonzo C. McConnell.
Winchester & Daniels—W. C. Hall, I. C. Mulford.
Arthur Wood Carriage Co.—Chas. A. Wood.
W. F. & W. M. Wurzburg—E. O. Phillips, W. F. Wurzburg.

A Merchant's Views of Paternal Government.

GOODHART, March 3.—The tendency of the times is toward dictating prices others may have for their products. One of the objects of trades unions is to dictate the wages which manufacturers are to pay members of the union for their services. One of the features of the Grange, the P. of I. and other farmers' organizations is to dictate the profits which the middlemen, manufacturers, carriers, etc., are to have for their services and products. The primary object of business men's associations was to dictate who should and who should not have credit, thus assuring better profits and less danger of loss to members.

The manifest tendency of the whole people is toward dictating, through legislatures, the rates of passenger and freight traffic, also the telegraph and telephone toll, all of which point to the indubitable need of governmental control, not only of railroads and telegraphs but of the whole commercial system of the people. The moral well-being of the people demands governmental control, and the United States postal system will furnish the key to the solution of the whole problem. The attaches have to be qualified for the special service each one has to perform. Our State pharmacy law helps also towards the solution. A pharmacist has to have special qualifications, or, rather, suitable qualifications for his special business. The same should be true of every individual who proposes to engage in a trade or profession. Every trade and profession has special features that demand special qualification. Our system of schools as affected by state supervision of teacher's qualifications is another symbol of the wisdom of governmental control.

I venture the assertion, without fear of contradiction, that there are no intelligent men who, as non-professionals, ever engaged in any of the trades or professions, with or without success attending, who will not, if they yield to their honest convictions, agree with me that special features of any trade or profession need special qualifications, although they may not go to the extent of turning over to the government the supervision of those qualifications.

So much in deference to Mr. J. W. Baker's paper, on “Government Ownership” in a recent issue of THE TRADESMAN. Very truly,
GIDEON NOEL.

For the Complexion.

From the Brooklyn Life.

“Doctor, I wish you would prescribe for my complexion.”
“Certainly, madam,” returned the doctor, and then he wrote: *R Let it alone.*

FOURTH NATIONAL BANK

Grand Rapids, Mich.

D. A. BLODGETT, President.

S. F. ASPINWALL, Vice-President.

Wm. H. ANDERSON, Cashier.

CAPITAL, - - - \$300,000.

Transacts a general banking business.

Make a Specialty of Collections. Accounts of Country Merchants Solicited.

GOLD MEDAL, PARIS, 1878.



W. BAKER & Co.'s
Breakfast
Cocoa
Is Absolutely Pure
and it is Soluble.
Unlike the
Dutch Process
No alkalies or other chemicals or dyes are used in its manufacture.

A description of the chocolate, and of the various cocoa and chocolate preparations manufactured by Walter Baker & Co., will be sent free to any dealer or application.

W. BAKER & CO., Dorchester, Mass.

Grand Rapids & Indiana.

Schedule in effect January 10, 1892.

TRAINS GOING NORTH.		Arrive from Leave going	
		South.	North.
For Saginaw and Cadillac	5:15 a.m.	7:05 a.m.	
For Traverse City & Mackinaw	9:20 a.m.	11:30 a.m.	
For Saginaw & Traverse City	2:30 p.m.	4:15 p.m.	
For Petoskey & Mackinaw	8:10 p.m.	10:30 p.m.	
From Kalamazoo and Chicago	8:35 p.m.		
Train arriving at 9:30 daily; all other trains daily except Sunday.			
TRAINS GOING SOUTH.		Arrive from Leave going	
		North.	South.
For Kalamazoo and Chicago	6:20 a.m.	7:00 a.m.	
For Port Wayne and the East	11:50 a.m.	2:00 p.m.	
For Cincinnati	5:30 p.m.	6:00 p.m.	
For Chicago	10:40 p.m.	11:05 p.m.	
Trains leaving at 6:00 p.m. and 11:05 p.m. run daily; all other trains daily except Sunday.			

Muskegon, Grand Rapids & Indiana.	
For Muskegon—Leave.	From Muskegon—Arrive.
7:00 a.m.	10:10 a.m.
11:25 a.m.	4:40 p.m.
5:40 p.m.	9:05 p.m.

SLEEPING & PARLOR CAR SERVICE.

NORTH	
11:30 a.m. train.	Parlor chair car G'd Rapids to Petoskey and Mackinaw.
10:30 p.m. train.	Sleeping car Grand Rapids to Petoskey and Mackinaw.
SOUTH	
7:00 a.m. train.	Parlor chair car Grand Rapids to Chicago.
10:30 a.m. train.	Wagner Parlor Car Grand Rapids to Chicago.
6:00 p.m. train.	Wagner Sleeping Car Grand Rapids to Cincinnati.
11:05 p.m. train.	Wagner Sleeping Car Grand Rapids to Chicago.

Chicago via G. R. & I. R. R.

Lv. Grand Rapids	10:30 a.m.	2:00 p.m.	11:05 p.m.
Ar. Chicago	3:55 p.m.	9:00 p.m.	6:50 a.m.
10:30 a.m. train through Wagner Parlor Car.			
11:05 p.m. train daily, through Wagner Sleeping Car.			
Lv. Chicago	7:05 a.m.	3:10 p.m.	10:10 p.m.
Ar. Grand Rapids	2:00 p.m.	8:35 p.m.	5:15 a.m.
3:10 p.m. through Wagner Parlor Car. 10:10 a.m. train daily, through Wagner Sleeping Car.			

Through tickets and full information can be had by calling upon A. Almqvist, ticket agent at Union Station, or George W. Munson, Union Ticket Agent, 67 Monroe street, Grand Rapids, Mich.

C. L. LOCKWOOD, General Passenger and Ticket Agent.

Toledo, Ann Arbor & North Michigan Railway.

In connection with the Detroit, Lansing & Northern or Detroit, Grand Haven & Milwaukee offers a route making the best time between Grand Rapids and Toledo.

VIA D., L. & N.	
Lv. Grand Rapids at	7:25 a.m. and 6:25 p.m.
Ar. Toledo at	1:10 p.m. and 11:00 p.m.
VIA D., G. H. & M.	
Lv. Grand Rapids at	6:50 a.m. and 3:45 p.m.
Ar. Toledo at	1:10 p.m. and 11:00 p.m.
Return connections equally as good.	
W. H. BENNETT, General Pass. Agent, Toledo, Ohio.	

MICHIGAN CENTRAL

"The Niagara Falls Route."

	DEPART.	ARRIVE
Detroit Express	7:00 a.m.	10:00 p.m.
Mixed	7:05 a.m.	4:30 p.m.
Day Express	1:30 p.m.	10:00 a.m.
*Atlantic & Pacific Express	10:30 p.m.	6:00 a.m.
New York Express	5:40 p.m.	12:40 p.m.
*Daily.		
All other days except Sunday.		
Sleeping cars run on Atlantic and Pacific Express trains to and from Detroit.		
Elegant parlor cars leave Grand Rapids on Detroit Express at 7 a.m., returning leave Detroit 4:45 p.m., arrive in Grand Rapids 10 p.m.		
FRED M. BRIGGS, Gen'l Agent, 85 Monroe St.		
A. ALMQVIST, Ticket Agent, Union Depot.		
Geo. W. MUNSON, Union Ticket Office, 67 Monroe St.		
O. W. RUGGLES G. P. & T. Agent, Chicago.		

DETROIT GRAND HAVEN AND MILWAUKEE RAILWAY

NOW IN EFFECT.

EASTWARD.	
Trains Leave	*No. 14 *No. 16 *No. 18 *No. 82
G'd Rapids, Lv	6:50 a.m. 1:30 a.m. 3:25 p.m. 10:55 p.m.
Ionia, Ar	7:45 a.m. 11:25 a.m. 4:27 p.m. 12:37 a.m.
St. Johns, Ar	8:25 a.m. 12:17 p.m. 5:20 p.m. 1:55 a.m.
Owosso, Ar	9:03 a.m. 12:00 p.m. 5:05 p.m. 3:15 a.m.
E. Saginaw, Ar	10:45 a.m. 3:45 p.m. 8:00 p.m. 4:45 a.m.
Bay City, Ar	11:30 a.m. 3:45 p.m. 8:45 p.m. 7:00 a.m.
Flint, Ar	10:05 a.m. 3:40 p.m. 7:55 p.m. 5:40 a.m.
Pt. Huron, Ar	11:55 a.m. 6:00 p.m. 8:50 p.m. 7:30 a.m.
Pontiac, Ar	10:35 a.m. 3:05 p.m. 8:25 p.m. 5:37 a.m.
Detroit, Ar	11:50 a.m. 4:05 p.m. 9:25 p.m. 7:00 a.m.
WESTWARD.	
Trains Leave	*No. 81 *No. 11 *No. 13
G'd Rapids, Lv	7:05 a.m. 1:00 p.m. 5:10 p.m.
G'd Haven, Ar	8:35 a.m. 2:10 p.m. 6:15 p.m.
Milw'kee Str	
Chicago Str	

*Daily. †Daily except Sunday.
Trains arrive from the east, 6:40 a.m., 12:50 a.m., 5:00 p.m. and 10:00 p.m.
Trains arrive from the west, 10:10 a.m., 3:15 p.m. and 9:50 p.m.
Eastward—No. 14 has Wagner Parlor Buffet car, No. 18 Chair Car, No. 82 Wagner Sleeper.
Westward—No. 81 Wagner Sleeper, No. 11 Chair Car, No. 15 Wagner Parlor Buffetcar.
JOHN W. LOUD, Traffic Manager.
BEN FLETCHER, Trav. Pass. Agent.
JAS. CAMPBELL, City Ticket Agent.
23 Monroe Street.

CHICAGO AND WEST MICHIGAN RY.

GOING TO CHICAGO.	
Lv. G'D RAPIDS	9:00 a.m. 12:05 p.m. *11:35 p.m.
Ar. CHICAGO	3:05 p.m. 5:15 p.m. *7:05 a.m.
RETURNING FROM CHICAGO.	
Lv. CHICAGO	9:00 a.m. 4:45 p.m. *11:15 p.m.
Ar. G'D RAPIDS	3:55 p.m. 10:10 p.m. *6:10 a.m.
TO AND FROM BENTON HARBOR, ST. JOSEPH AND INDIANAPOLIS.	
Lv. Grand Rapids	9:00 a.m. 12:05 p.m. *11:35 p.m.
Ar. Grand Rapids	*6:10 a.m. 3:55 p.m. 10:10 p.m.
For Indianapolis 12:05 p.m. only.	
TO AND FROM MUSKEGON.	
Lv. G. R.	10:00 a.m. 12:05 p.m. 5:30 p.m. 8:30 p.m.
Ar. G. R.	10:55 a.m. 3:55 p.m. 5:25 p.m. 9:05 p.m.
TO AND FROM MANISTEE, TRAVERSE CITY AND ELK RAPIDS.	
Lv. Grand Rapids	7:25 a.m. 5:17 p.m.
Ar. Grand Rapids	11:45 a.m. 9:40 p.m.
THROUGH CAR SERVICE.	
Between Grand Rapids and Chicago—Wagner Sleepers—Leave Grand Rapids *11:35 p.m.; leave Chicago 11:15 p.m. Drawing Room Cars—Leave Grand Rapids 12:05 p.m.; leave Chicago 4:45 p.m. Free Chair Cars—Leave Grand Rapids 9:00 a.m.; leave Chicago 9:00 a.m.	
Between Grand Rapids and Manistee—Free Chair Car—Leave Grand Rapids 5:17 p.m.; leaves Manistee 6:50 a.m.	

DETROIT, LANSING & NORTHERN R. R.

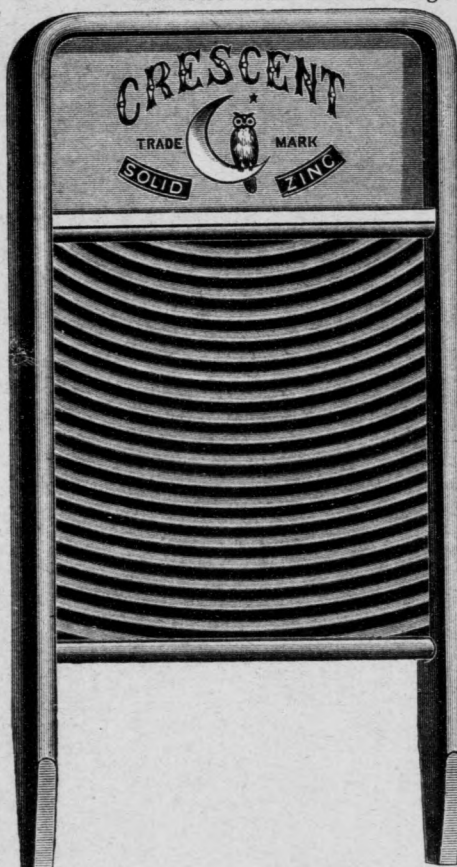
GOING TO DETROIT.	
Lv. G'D RAPIDS	7:15 a.m. *1:00 p.m. 5:40 p.m.
Ar. DETROIT	12:00 m. *5:16 p.m. 10:40 p.m.
RETURNING FROM DETROIT.	
Lv. DETROIT	7:00 a.m. *1:15 p.m. 5:40 p.m.
Ar. G'D RAPIDS	11:50 a.m. *5:15 p.m. 10:15 p.m.
To and from Lansing and Howell—Same as to and from Detroit.	
TO AND FROM SAGINAW, ALMA AND ST. LOUIS.	
Lv. Grand Rapids	7:05 a.m. 4:15 p.m.
Ar. Grand Rapids	11:50 a.m. 10:40 p.m.
TO LOWELL VIA LOWELL & HASTINGS R. R.	
Lv. Grand Rapids	7:15 a.m. 1:00 p.m. 5:40 p.m.
Ar. from Lowell	11:50 a.m. 5:15 p.m.
THROUGH CAR SERVICE.	
Between Grand Rapids and Detroit—Parlor cars on all trains. Seats 25 cents.	
Between Grand Rapids and Saginaw—Parlor car leaves Grand Rapids 7:05 a.m.; arrives in Grand Rapids 7:40 p.m. Seats 25 cents.	
*Every day. Other trains week days only.	
GEO. DEHAVEN, Gen. Pass'r Ag't.	



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Take a course in the Sprague Correspondence School of Law [Incorporated]. Send ten cents [stamps] for particulars to
J. COTNER, Jr., Sec'y,
No. 375 Whitney Block,
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SAGINAW, MICH.,
Manufacturers of the Following List of Washboards.



Crescent
Red Star
Shamrock
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DOUBLE
SURFACE

Solid Zinc.

Wilson
Saginaw
Defiance
Rival

Double Zinc
Surface.

Wilson
Saginaw
Defiance
Rival

Single Zinc
Surface.

The above are all superior
Washboards, in the class to
which they belong. Send for
cuts and price-list before order-
ing.

T. S. FREEMAN, Agt, Grand Rapids, Mich.

STANDARD OIL CO.,

GRAND RAPIDS, MICHIGAN.

DEALERS IN

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NAPHTHA AND GASOLINES.

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Works, Butterworth Ave.

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BIG RAPIDS,
ALLEGAN,

MUSKEGON,
GRAND HAVEN,
HOWARD CITY,

MANISTEE,
PETOSKEY,

CADILLAC,
LUDINGTON.

HIGHEST PRICE PAID FOR

EMPTY CARBON & GASOLINE BARRELS.

Grand Rapids Storage & Transfer Co., Limited.

Winter St., between Shawmut Ave. and W. Fulton St.,

GRAND RAPIDS, MICH.

General Warehousemen and Transfer Agents.

COLD STORAGE FOR BUTTER, EGGS, CHEESE, FRUITS, AND
ALL KINDS OF PERISHABLES.

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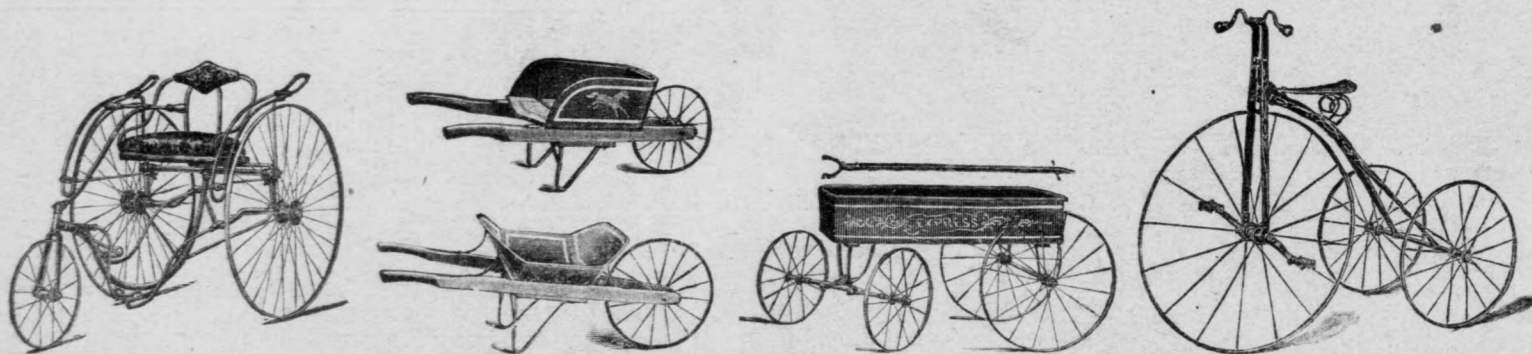
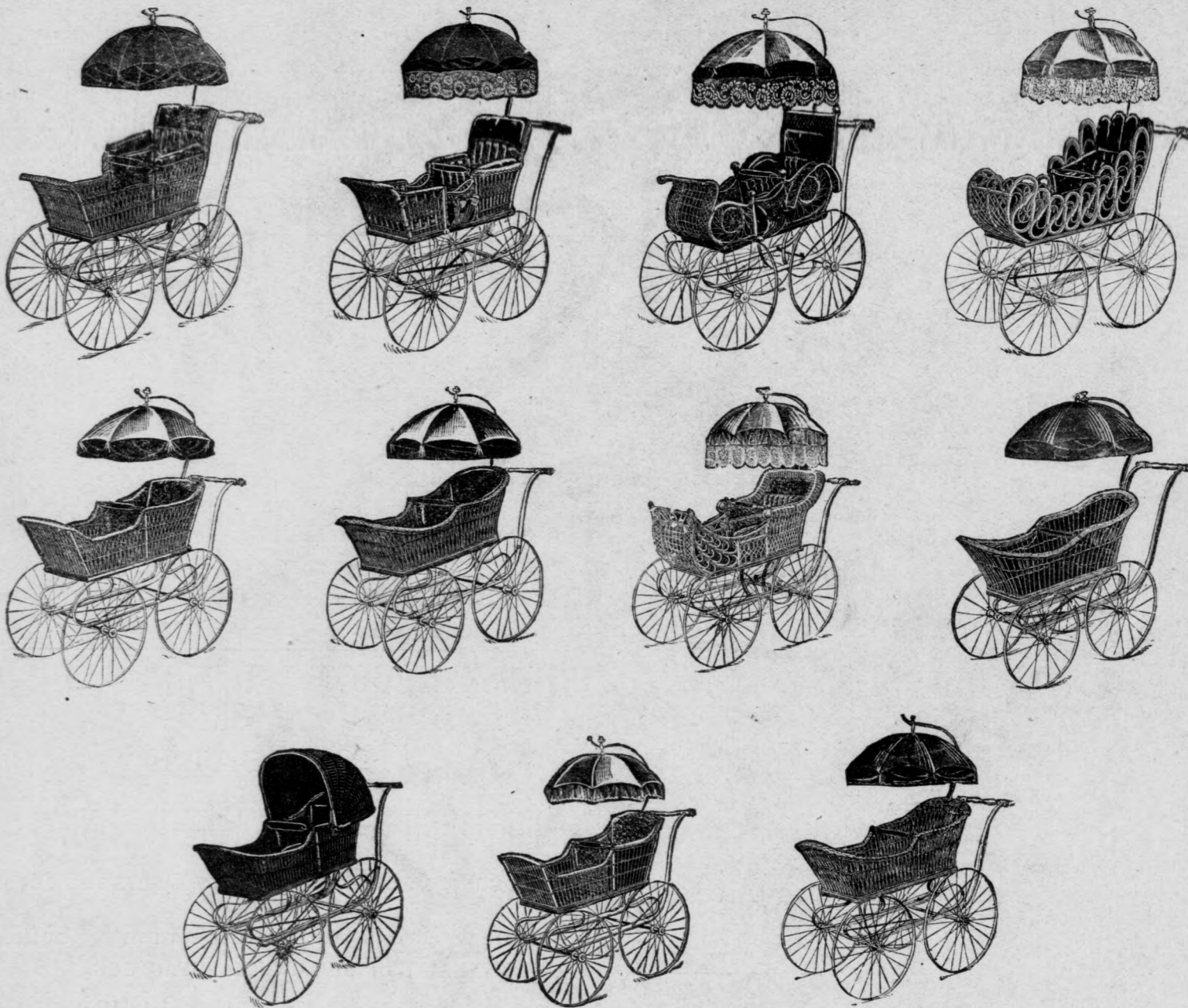
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