

# Michigan Tradesman.

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THE TRADESMAN COMPANY, PUBLISHERS.

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GRAND RAPIDS, JULY 27, 1892.

NO. 462

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Mail Orders Receive Prompt Attention.

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Is the Most Desirable for Merchants to Handle because

It is Staple and will fit any Purchaser.

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Send Your Wholesaler an Order.

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We Make a Specialty of Blankets, Quilts and Live  
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We also carry good lines of Tennis Goods at low prices.



We want to sell you your rubbers for fall. Terms and discounts as good as offered by any agents for the Boston Rubber Shoe Co.

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# BUFFALO BILL

Contracted to furnish the laborers with meat, killing in one season four thousand eight hundred and sixty-two

# BUFFALO

We have taken the contract to furnish every dealer in Western Michigan with

# BUFFALO SOAP

BEST LAUNDRY SOAP ON EARTH.

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EMPTY CARBON & GASOLINE BARRELS.

**"Not How Cheap, but How Good."**



## "Blue Label" Ketchup

SOLD ONLY IN BOTTLES,

Will be found to maintain the high character of our other food products.

We use only well-ripened, high-colored Tomatoes, seasoned with pure spices, thus retaining the natural flavor and color.

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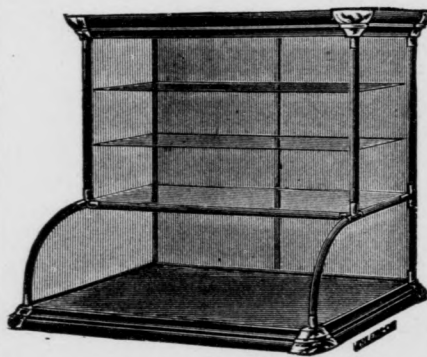
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**BALL-BARNHART-PUTMAN CO.,**

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First-Class Work Only

Of Every Description.

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WHO URGES YOU TO KEEP

# SAPOLIO?

**The Public!**

By splendid and expensive advertising the manufacturers create a demand, and only ask the trade to keep the goods in stock so as to supply the orders sent to them. Without effort on the grocer's part the goods sell themselves, bring purchasers to the store, and help sell less known goods.

Any Jobber will be Glad to Fill Your Orders.

## LEMON & WHEELER COMPANY,

IMPORTERS AND

# Wholesale Grocers

GRAND RAPIDS





cradle. Down at the mill things were apparently prosperous—all the looms were at work, and the very welfare of Kilmarnock, as a community, was sensibly connected with the business of "Lang & Rae's Carpet Mill."

But a great deal of this success was only apparent, for it hung upon chances entirely beyond the control of the young partners in it. They had been compelled to borrow largely, and had big interest accounts to meet, and a great deal of their paper being from houses unknown to local bankers had to be cashed at very heavy discounts.

All these things were much against them, yet so great was their industry and energy that they might have turned them all into "happy circumstances," and won in spite of odds against them, if yarns had not suddenly taken a tremendous and quite unlooked for fall. This, of course, was followed by a number of failures, in most of which they suffered. Not all their efforts could now gather together their numerous lines of enterprise, and they found it equally impossible to curtail them; and so, after a few months of desperate, anxious struggle, the firm of "Lang & Rae, Carpet Weavers," appeared in the list of "Sequestrations."

Old David Speers, with that subtle instinct indigenous to capitalists, had long foreseen, and resolutely refused to meddle in the matter. A coolness had, therefore, gradually grown up between uncle and nephew, and, when the end came, David was not among those who offered Robert and Aleck advice and sympathy. The young men behaved well; they surrendered everything, even to their home plenishing; but Scotch creditors are a pitilessly just class, and they did not fail to stigmatize as dishonorable and unbusiness-like the speculative and risky nature of the trade done by the broken firm.

Aleck at once sailed for Sydney, where he had a brother, and Robert took his wife and children to the manse, while he endeavored to find a situation. But week after week passed, another winter was approaching, and nothing had been done. Once again David Speers was smoking his after-dinner pipe and was interrupted. This time it was his pretty niece Jessie. His face softened wonderfully when he met her large, tearful eyes, and laying down his pipe hurriedly, he went to meet her. This courtesy was a very great one, and it gave Jessie hope and courage.

"Oh, uncle," she said, "we have some need of you!"

"My puir little woman! Sit down and tell Davie what he can do for you."

Jessie's tale was soon told—her tears told it best: Robert's heart had quite failed him; they were almost penniless, and they had worn out their welcome at the manse.

"Then you'll come here, my dawtie; you and Robert and Jessie and wee Davie; an' we'll see what your man is fit for. If he canna find his feet wi' a wife like you, I'm no' sorry for him."

So the next day the family moved, with their small belongings, to David's grand house, very much to the annoyance of Mistress Janet, David's housekeeper. This lady, indeed, soon made things so unpleasant that it was evident to all parties there could be no delay in decision, and Robert, almost in desperation, resolved on trying his fortune in the New World.

David, pressed by his housekeeper's grumbling, and by his affection for his nephew, knew only one other way—he could advance Robert money for a new effort.

"But it would be the ruin o' the lad," he said, thoughtfully. "I'm doubting if he's learned his lesson yet; he must e'en go to school again."

So he praised Robert's suggestion and offered to pay the passage of the whole family and give him one hundred pounds to start life with.

Rather grumblingly the offer was accepted, and in a few days they were on the ocean, not one of them aware of the real interest and affection which followed them.

"But they'll write to me," said David to himself—"they'll write, for they ken I ha'e plenty o' siller."

Once on a new track, all Robert's energy returned. He sought information from all he met, and when they arrived in New York he had a very clear idea of the direction he ought to take. Provided with a letter which a fellow-passenger had given him to the proprietors of the Mattatook Carpet Mills, he found his way there and readily obtained work. A part of his one hundred pounds was used in furnishing a little cottage, and Robert enjoyed a degree of peace and comfort to which he had long been a stranger.

The next spring a lucky event gave him a special prominence. A large mill in the neighborhood imported some machinery for weaving a peculiar kind of rug, and no one could be found in the locality able to make it run smoothly. Robert heard of the dilemma and offered his help. The loom was familiar to him; his success easy. He had found his place, and he knew it. Day by day he made his skill and energy felt. He rose to be superintendent—business manager—partner.

Still he varied very little the quiet simplicity of his home. Jessie and he had found out how little they really needed for happiness, and so, year by year, whatever they saved was invested in real estate. The land grew in value while they slept and worked at other things, and ten years after Robert's first investment he found himself, by the simple growth of the village, a very rich man.

Just about this time Uncle David sent them a very urgent request to come and see him, and, as he offered to pay all expenses, it was accepted. The old man was now nearing eighty, yet he was wonderfully hale and bright, and met them at the steamer, apparently little older for the ten years that had elapsed since he bade them "good-bye" on the very same spot. He liked Robert's way at the first glance: "He has the look o' a man wi' siller, an' he bears himself well. I'se wager he's a full purse in his pouch."

Another thing made a still more favorable impression on David; Robert was not anxious to speak on business. Indeed, David had at last to ask bluntly:

"Weel, Robin, what kind o' kintra is yon?"

"It is a great country, uncle!"

"You'll ha'e done weel, I suppose?"

"Very well."

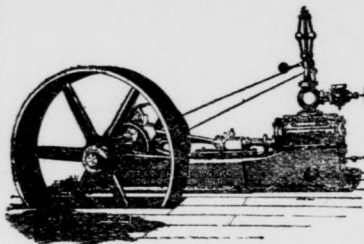
A long pause.

"You'll no' be needing ony help now? I have money lying idle."

"Thank you, Uncle David; but I have fifty thousand dollars lying idle, myself."

## HESTER MACHINERY CO.,

AGENTS FOR



Plain Slide Valve Engines with Throttling Governors.

Automatic Balanced Single Valve Engines.

Horizontal, Tubular and Locomotive

BOILERS.

Upright Engines and Boilers for Light Power.

Prices on application.

45 S. Division St., Grand Rapids.



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Manufacturers and Jobbers of

Pieced & Stamped Tinware,

260 S IONIA ST., - Grand Rapids

TELEPHONE 640

## CHAS. A. COYE,

MANUFACTURER OF

## Awnings & Tents

Horse and Wa<sub>g</sub>on Covers

JOBBERS OF

Hammocks and Cotton Ducks

SEND FOR PRICE LIST.

11 Pearl St., Grand Rapids, Mich.

## HIRTH, KRAUSE & CO.,

JOBBERS OF



CHILDREN'S SHOES

Leather and Shoe Store Supplies.

12-14 LYON ST. GRAND RAPIDS.

DO NOT FAIL TO VISIT

## BELKNAP, BAKER & CO.'S

Exclusive Carriage Repository

AND INSPECT THEIR LINE OF

Carriages,

Surreys,

Phaetons,

Buggies.

5 & 7 N. IONIA ST.,

GRAND RAPIDS, MICH.



WE are on top, in the way of Boys' Express Wagons. They are daisies—the finest in the market—and the prices are within the reach of everybody. Don't fail to get our catalogue and prices before you buy. Prompt attention given to all communications.

## Benton Manufacturing Co.,

Manufacturers of

Hand Rakes, Snow Shovels,

Boy's Carts, Express Wagons,  
Children's Sleighs, Etc.

POTTERVILLE, MICHIGAN.

GOLD MEDAL, PARIS, 1878.

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Breakfast  
Cocoa

Is Absolutely Pure  
and it is Soluble.

Unlike the  
Dutch Process

No alkalis or  
other chemicals  
or dyes are used  
in its manufac-  
ture.

A description of the chocolate, salt, and of the various cocoa and chocolate preparations manufactured by Walter Baker & Co., will be sent free to any dealer on application.

W. BAKER & CO., Dorchester, Mass.

PAMPHLETS

CUTS for BOOM EDITIONS

For the best work, at reasonable prices, address

THE TRADESMAN COMPANY.



I thought some of investing it here, if I can find just the machinery I want."

"Your gain to manufacturing again?"

"Yes; I know all the ins and outs of the trade—there is a good opening in our town. Yes, I am thinking about it."

"You'll not be wanting a partner, eh?"

"If I can get the right kind."

"Would I do?"

"You! Uncle!"

"Well, yes, laddie: an' you needna' scorn at me. I'll put a hundred thousand to your fifty, an' we'll ca' the firm 'Rae & Speers.'"

"You could not leave Scotland, uncle."

"Was I thinking o' sic a daft thing? I'll trust my interests i' your hands. I'll ha'e my full rights, mind; an' you shall ha'e a fair allowance for doing my wark as well as your ain. We'll put everything on paper, and I'll hold you strictly to the bargain."

The proposal, made half in banter, finally assumed a very real shape, and it was agreed that when Robert returned to America he should start a new manufacturing firm under very different auspices from those of his first venture.

But the past was only once alluded to, and then David introduced the subject.

"You'll be thinking, Robin, very likely, o' the day when I wouldna' lend you the two thousand pounds."

"You were quite right, uncle; no man ought to borrow money until he knows the difficulty of making it—and of saving it; young men can't know these things; they belong to experience."

"You had that lesson to learn then, Robin, an' I thought ye might as weel learn it o' ither folk as o' me. One fool whiles teaches anither fool, an' both grow wise together. Sandy McClure lent ye that two thousand, and he was nane the waur o' the lesson ye gave him. There would be fewer young fools if there were mair wise elders."

So Robert's visit was a great success, and the old man shed the last tears he ever shed on earth when he brde the children good-bye.

"You'll tak' care o' wee Davie for my sake, Robin," he said, tenderly, holding the lad proudly by the hand, "for when I'm no longer to the fore, you'll let my name stand i' the firm, till he's ready to tak' my place; so then the hundred thousand will aye be in David Speer's name."

And to-day the house grows and prospers, and is known far and wide as the firm of "Robert Rae & David Speers," though old David has long been gathered to his fathers in Kilmarnock kirk-yard. Robert's early failure has brought forth a late and splendid success, and, better than this, his kind-heartedness has almost become a local proverb.

"I make it a rule never to lend money to young men, but if you want to go West or South I'll buy you a ticket and give you fifty dollars. If the right stuff is in you, that is enough; if not, it is plenty to make ducks and drakes of."

But somehow very few young men that Robert Rae helps do make "ducks and drakes" of his fifty dollars. In many and many a case it has been an ample foundation for a good life and a good fortune.

*Young men, earn your own capital.*

AMELIA E. BARR.

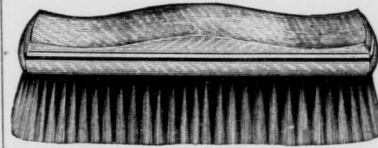
**GINSENG ROOT.**

We pay the highest price for it. Address

**PECK BROS., Wholesale Druggists GRAND RAPIDS**

**GRAND RAPIDS BRUSH CO.,**

Manufacturers of



**BRUSHES**

Grand Rapids, Mich.



Our goods are sold by all Michigan Jobbing Houses.

OUR NEW LINE OF

Tablets,  
Fall Specialties  
School Supplies  
Etc.,

ARE NOW BEING SHOWN ON THE ROAD BY

MR. J. L. KYMER,  
OF OUR FIRM.  
MR. GEO. H. RAYNOR,  
MR. WALTER B. DUDLEY,  
MR. CHAS. E. WATSON,  
MR. PETER LUBACH.

**EATON, LYON & CO.**



prices and judge for yourselves, and no offence will be taken, buy or not buy. One of the largest and most complete lines on the road in single and double breasted ulsters, with regular or shawl collars. Pronounced best fitters ever seen, in Friezes, Shetland, Fur Beavers, Chinchillas in blue black and many fancy colors, imported and domestic material.

**OVERCOATS.**

Very many styles in Kerseys, Meltons, Chinchillas, Irish Friezes, Fancy Woven bespotted 24-ounce rough wools, Royal Montagnacs soft as spun silk and very warm, single and double breasted.

**Double Breasted Suits in all Grades of material and many colors.**

**PRINCE ALBERT COATS and VESTS.**

In style and fit positively pronounced unexcelled. Our mail orders for these confirm this statement.

Cutaway, frocks and sacks should be seen to be appreciated, which will satisfy the closest buyers of excellent clothing to retail at a desirable profit. William Connor will be at Sweet's Hotel on Thursday and Friday, July 28 and 29.

**MICHAEL KOLB & SON,**

**Wholesale Clothing Manufacturers,**

Rochester, N. Y.

**Chase & Sanborn,**

THE BOSTON

**TEA AND COFFEE**

IMPORTERS,

Are now receiving by every incoming steamer and Overland,

**New Crop Teas**

of their own importations, which means that in purchasing from them you get Teas of special character and at only one reasonable profit above actual cost of importation.

You are surely paying two or more profits in buying of the average wholesaler.

**Chase & Sanborn,**

IMPORTERS,

**BOSTON. CHICAGO.**

THIRTY-FIVE years experience teaches us that retailers best consult their own interest and that of their trade and the general public, by purchasing from a stock which combines durability, style, fit and excellent workmanship with prices so low as to meet all competition:

**MICHAEL KOLB & SON,**  
**Wholesale Clothing Manufacturers**

ROCHESTER, N. Y.

assure the retail trade that their entire stock for fall and winter 1892 and 1893 is manufactured upon the above principle. Inspect our samples which will demonstrate this truth. Write our representative, William Connor, Box 346, Marshall, Mich., and he will soon be with you, go through our entire line, learn

**SCHLOSS, ADLER & CO.,**

MANUFACTURERS AND JOBBERS OF

**Pants, Shirts, Overalls**

—AND—

**Gents' Furnishing Goods.**

REMOVED TO

23-25 Larned St., East

**DETROIT, MICH.**

Dealers wishing to look over our line are invited to address our Western Michigan representative, Ed. Pike, 272 Fourth avenue, Grand Rapids.

**Geo. H. Reeder & Co.,**  
JOBBER'S OF

**BOOTS & SHOES**

Felt Boots and Alaska Socks.

State Agents for



158 & 160 Fulton St., Grand Rapids

**Playing Cards**

WE ARE HEADQUARTERS

SEND FOR PRICE LIST.

**Daniel Lynch,**

19 S. Tonia St., Grand Rapids.

**MICHIGAN**

**Fire & Marine Insurance Co**

Organized 1881.

Fair Contracts,

Equitable Rates,

Prompt Settlements.

The Directors of the "Michigan" are representative business men of our own State.

D. WHITNEY, JR., Pres.

EUGENE HARBECK, Sec'y.

## AMONG THE TRADE.

## AROUND THE STATE.

Lansing—J. H. Siple, meat dealer, is dead.

Ishpeming—A. Lundin, tailor, is succeeded by Victor Lundin.

Akron—Geo. P. Honeywell succeeds Wm. D. Streeter in the drug business.

Red Jacket—John D. Monroe succeeds Hall & Monroe in the grocery business.

Three Rivers—Chas. H. Creighton has sold his meat business to O. T. Avery.

Rochester—Chas. A. Burr has purchased the bazaar stock of Jas. H. Hodges.

Mt. Pleasant—Gorham Bros. expect their output of baskets will reach 5,000,000 this season.

Mt. Pleasant—The drug firm of Cox & Peak has dissolved, W. W. Cox continuing the business.

Caro—It is reported that F. A. Poole has succeeded Wm. Drew in the confectionery business.

Newberry—Noble & Hammis succeed Host & Mertes in the dry goods and boot and shoe business.

Ionia—R. Ward & Co. are succeeded by W. L. Peck & Co., in the book and stationary business.

Menominee—Leisens & Henes, brewers, have conveyed all their property to the Leisen & Henes Brewing Co.

Dowling—Geo. Wilson is closing out his general stock and will retire from business, owing to poor health.

Bad Axe—Robt. Philip & Co., general store dealers, have dissolved, Robt. Philip continuing the business.

Jackson—The Jackson Bridge and Iron Works have been incorporated under the style of the Jackson Bridge & Iron Co.

Mt. Pleasant—Hornung & Root expect to produce 500,000 sets of barrel heading and 2,000,000 feet of lumber this season.

Morley—Will J. Pike has arranged to open a clothing and men's furnishing goods store here, beginning business about Aug. 20.

Pori—C. P. Anderson, general dealer, and Frederick Hudson, druggist, have consolidated their stocks, and the name of the new firm is Hudson & Anderson.

Boon—A. C. Jones has turned his meat business over to J. H. Plett, of Cadillac, Matevia & Son have rented the market and outfit and will carry on business at the old stand.

Benton Harbor—E. H. Foster has sold his grocery stock to S. M. Austin & Co., and will engage in another line of business. The purchasers will consolidate the stock with their own.

Alma—Lou Kehn and George Latimer, who have been engaged in the jewelry business at St. Johns, have concluded that Alma is a better place for them and have accordingly moved their stock to this place.

Ypsilanti—O. E. Thompson & Sons, dealers in agricultural implements and paints and oils, have merged their business into a stock company under the same style. The new corporation has a capital stock of \$30,000.

Kalamazoo—William McKie has purchased the interest in the drug store of McKibben & Lake, owned by Dr. McKibben. The firm will now be known as Lake & McKie. Mr. McKie has been in employ of McKibben & Lake for the past two years.

Minden City—The case of Burnham, Stoepel & Co. vs. J. H. Dillon was closed on Thursday at Bad Axe. It had been

on trial for ten days in Judge Beach's Court. J. H. Dillon had a general store at this place and failed in February last, owing about \$8,000, and leaving assets of about \$1,500 covered by a mortgage to his brother, which mortgage was assigned to a bank a day before the failure. The creditors, believing the failure and mortgage to be fraudulent, placed the matter in the hands of Sloman, Moore & Duffie, of Detroit, who attacked the assignment and the mortgage. Judge Beach decided the mortgage a fraud, and that the proceeds remain in the hands of the receiver for the benefit of the general creditors. This is the case wherein Sands F. Moore, one of the attorneys, was arrested some months ago for presuming to look to the interests of his clients.

## MANUFACTURING MATTERS.

Belding—The Duplex Novelty Co. made its first shipment of washboard washing machines last week.

Saginaw—The A. W. Wright Lumber Co. is picking up a night crew, when its sawmill will be run day and night.

Stanton—E. G. Curtis has removed his grocery stock to Portland, where he proposes to re-engage in the same business.

Cheboygan—Swift Bros have contracted to cut 3,000,000 feet of logs which will average three to the thousand, for Ward Bros., of Greenville.

West Branch—The Courtland stave and shingle factory began operations last Thursday. The concern manufactures staves and 40,000, shingles daily.

Loomis—A large quantity of timber is being shipped from this place to Bay City. S. C. Zeiter is also shipping lumber from Loomis to South Bend, Ind.

Stanton—Fred Neff has returned from Duluth, where he concluded the sale of a small tract of timber for \$31,000, on which it is said he realized a profit of \$10,000.

West Bay City—Handy Bros., box manufacturers, have merged their business into a stock company, with a capital stock of \$30,000. The style remains unchanged.

Nashville—The Lentz Table Co. has declared an 8 per cent. stock dividend from the earnings of the past seven months. Three per cent. was also passed to surplus account.

Beaverton—Seely & Hood, who are operating a hoop mill here, have purchased the elm timber on eight forties of Brown & Ryan, estimated to cut 350,000 feet. They will erect a stave mill.

Lansing—The Maud S. Windmill & Pump Co. has been organized by Eugene F. Cooley, Orlando F. Barnes and Henry A. French, to manufacture and sell windmills and pumps. Capital stock, \$50,000.

Saginaw—Whitney & Batchelor are railing logs from their timber in Clare county to their mill on this river. Firms running logs by rail have been fortunate this season, escaping the delay caused by the stoppage of work for three weeks by the boom company.

Rose City—The French Land & Lumber Co. has been organized by M. H. French, West Branch; A. S. Rose, Rose City; F. F. French, Milo Eastman, H. Chamberlain and Willis P. Taft, all of East Tawas, to manufacture and sell lumber. Capital stock, \$100,000.

Howell—The Michigan Condensed Milk Co. has purchased a four-acre factory site at this place and will commence at once the erection of its big plant.

The main building will be 144x63 feet, two stories and basement, with boiler rooms 44x44 feet. Howell citizens contributed \$5,000 in the shape of a bonus.

Saginaw—J. T. Hurst and O. E. Elsmore have returned from Canada, where they have been looking over timber limits on the Wahnaptac, on which Mr. Hurst has an option. If purchased, he proposes to cut 75,000,000 feet on the limits this fall and winter and bring the logs to Saginaw, but the deal has not yet been closed.

Boyer Falls—The steady market and remunerative prices always paid for gin seng root have impelled some of the farmers in this vicinity to attempt to cultivate it. Last year Mr. White planted some seeds gathered by himself, but they did not come up until the following summer when they sprouted and showed every sign of vigor. This would seem to prove that it takes two years to start the seed, but there is every evidence in this case that its growth is much more rapid once it is started than is generally supposed.

Saginaw—A large number of shingle mills in Northeastern counties have gone out of commission the past two years, but quite a number of new ones have been built. There will be a gradual decrease in the output but the falling off will not be as great as looked for. Two new mills have been built at Beaverton; one is now being put up at Bulman; a new one has been started at Farwell; G. B. Wiggins has started one in Gladwin county, and one or two others have gone into commission on the Gladwin branch of the Michigan Central. Cheboygan will also largely increase the shingle output this season.

There is more Catarrh in this section of the country than all other diseases put together, and until the last few years was supposed to be incurable. For a great many years doctors pronounced it a local disease, and prescribed local remedies and by constantly failing to cure with local treatment, pronounced it incurable. Science has proven Catarrh to be a constitutional disease, and therefore requires constitutional treatment. Hall's Catarrh Cure, manufactured by F. J. Cheney & Co., Toledo, Ohio, is the only constitutional cure on the market. It is taken internally in doses from 10 drops to a teaspoonful. It acts directly on the blood and mucous surfaces of the system. They offer one hundred dollars for any case it fails to cure. Send for circulars and testimonials. Address F. J. CHENEY & CO., Toledo, O.

Sold by druggists, 75c.

## FOR SALE, WANTED, ETC.

Advertisements will be inserted under this head for two cents a word the first insertion and one cent a word for each subsequent insertion. No advertisements taken for less than 25 cents. Advance payment.

## BUSINESS CHANCES.

FOR SALE OR EXCHANGE—I WILL SELL or exchange my house and lot, located in the best city, of seven thousand, in the Upper Peninsula, for good property of equal value in a good live town of two to five thousand in Southern Michigan. The house is a substantial eleven room house, good cellar 18x40, water works, good barn 18x26, good sheds, poultry yard, etc. House and lot cost \$2,500, value at \$2,200, mortgage \$600 will exchange for a house and lot of equal value or less, or for a good grocery business; also, we have a good meat market and grocery we will exchange. Located on the best corner in the city; can reduce stock down to \$1,000 if necessary. Either or both the above we will exchange or sell for cash. Address No. 458, care Michigan Tradesman. 458

FOR SALE OR EXCHANGE FOR A STOCK of merchandise—A good hotel and furniture located at the thriving village of Homer, Calhoun county, Mich. Price, \$6,500. The Banner grist mill, located at Cadillac, Wexford county, Mich. This is a desirable property for someone wanting to run a grist mill and feed and hay business. Price, \$4,000. I also have several pieces of farm and timbered lands and some city and village lots that I will sell cheap, or will trade for a good mercantile stock, as I am overstocked on real estate. Albert E. Smith, Box 1123, Cadillac, Mich. 547

EXCELLENT OPPORTUNITY FOR A BUSINESS man with \$5,000 to \$10,000 ready money to embark in the wholesale business in Grand Rapids and take the management of same. House well established. Investigation solicited from persons who mean business. No others need apply. No. 556, care Michigan Tradesman. 556

FOR SALE—CLEAN NEW STOCK OF DRY goods, notions, clothing, furnishing goods, shoes, groceries, cigars, tobaccos and confectionery, located in one of the best business towns in Michigan. Doing over \$2,000 per month spot cash business. Not a dollar of credit. Stock will invoice about \$6,000. Address No. 549, care Michigan Tradesman. 549

FOR SALE—THE STOCK AND GOOD WILL of the best located hardware and implement business in the state, railroad junction; only exclusive hardware, stock \$5,000, can be reduced to \$3,000; double brick store and a big bonanza for someone. Principals meaning business address Manwaring & Bartlett, Inlay City, Mich. 555

FOR SALE—CORNER DRUG STORE IN THE city. Doing first-class business. Living rooms above. Good chance for a doctor or a Holland druggist. Proprietor about to leave the state. Will sell cheap. Address No. 554, care Michigan Tradesman. 554

FOR SALE—CIGAR AND TOBACCO STORE, invoicing about \$1,000, in the best town in Michigan and the best location in the city. A fine opening for confectionery in connection. Can give good reason for selling. Will want two-thirds cash. Address Derby Cigar Factory Belding, Mich. 550

FOR SALE—CLEAN GENERAL STOCK IN town near Grand Rapids surrounded by excellent farming country. A bargain for some one. M. S. McNitt, Byron Center, Mich. 526

FOR SALE—NEW AND FINE CLOTHING and furnishing goods stock. Good cash trade. Rent moderate. In the fast growing city of Holland, Mich. A good investment for a man of some capital. Address Box 2167, Holland, Mich. 551

FOR SALE—SMALL STOCK OF DRUGS which will invoice \$700. \$500 cash, balance on time. '92 sales, \$1,600. Will rent or sell residence to purchaser. Rare chance for physician or young man. Address Doctor, care Michigan Tradesman. 544

FOR SALE—CLEAN STOCK OF STAPLE dry goods, clothing, furnishing goods, millinery goods and boots and shoes in one of the best villages in Michigan. Stock will invoice \$3,000 to \$3,500. Liberal discount for cash. For particulars, address No. 530, care Michigan Tradesman. 530

FOR SALE—GROCERY STOCK AND FIXTURES in corner store in desirable portion of city, having lucrative trade. Best of reasons for selling. Address No. 504, care Michigan Tradesman. 504

## MISCELLANEOUS.

DO YOU USE COUPON BOOKS? IF SO, DO you buy of the largest manufacturers in the United States? If you do, you are customers of the Tradesman Company, Grand Rapids.

WANTED—DESIRABLE LOCATION FOR hardware store. Address, giving full particulars as to population of town and surrounding country and rent of building, No. 552, care Michigan Tradesman. 552

WANTED—GOOD LOCATION FOR PHYSICIAN and small drug store in railroad town. Address No. 743, care Michigan Tradesman. 543

FOR SALE—GOOD DIVIDEND—PAYING stocks in banking, manufacturing and mercantile companies. E. A. Stowe, 100 Louis St., Grand Rapids 370

FOR SALE—BEST RESIDENCE LOT IN Grand Rapids, 70x175 feet, beautifully shaded with native oaks, situated in good residence locality, only 200 feet from electric street car line. Will sell for \$2,500 cash, or part cash, payments to suit. E. A. Stowe, 100 Louis St. 354

# WANTED!

## LUMBER

RED OAK, WHITE OAK,

BLACK ASH,

ROCK ELM, GREY ELM,

BASSWOOD.

A. E. WORDEN,

19 Wonderly Building,

GRAND RAPIDS, MICH.

# PERKINS & HESS

DEALERS IN

## Hides, Furs, Wool & Tallow,

NOS. 122 and 124 LOUIS STREET, GRAND RAPIDS, MICHIGAN.  
WE CARRY A STOCK OF CAKE TALLOW FOR MILL USE.



**GRAND RAPIDS GOSSIP.**

B. Cohn has moved his clothing business from Hesperia to this place.

Hernance & Ragan have removed their drug stock from Oakdale Park to this city, locating at 59 South Division street.

A. Mulholland, Jr., dealer in drugs and groceries at Ashton, has added a line of hardware. Foster, Stevens & Co. furnished the stock.

John Kamiski has opened a grocery store at the corner of West Leonard and Davis streets. The I. M. Clark Grocery Co. furnished the stock.

S. J. Crocker has opened a flour, feed and grocery store on Burton avenue, near the corner of Buchanan street. The Ball-Barnhart-Putman Co. furnished the grocery stock.

Mrs. F. Chenoweth, general dealer at Ganges, has added a full line of drugs, furnished by the Hazeltine & Perkins Drug Co. The new department will be in charge of Arthur Tillson, late of Kalamazoo.

The W. T. Lamoreaux Co. is putting in a duplicate floor in its wareroom, nearly doubling the storage capacity. It will also put in six bean-cleaning machines, enabling it to double its capacity for handling beans.

Hiram Munger, who recently sold his general stock at Sullivan to A. B. Klise, has concluded to re-engage in business at the same place, Mr. Klise having removed to another location. Foster, Stevens & Co. has his order for a hardware stock.

Constantine Morton has purchased the plant of the Grand Rapids Planing Mill Co., which recently went into liquidation. It comprises planing mill, dry kiln, sheds and five and a half acres of land, making an unusually complete equipment. The purchaser has not yet decided whether he will conduct a wholesale or retail yard in connection with the mill.

The present indications are that the convention of the Michigan State Pharmaceutical Association, which will be held in this city next Tuesday, Wednesday and Thursday, will be well attended, as reports from all sections of the State indicate that the representation will be quite general. Tuesday evening the visitors will be the guests of the Hazeltine & Perkins Drug Co., including a trip to Reed's Lake, boat ride and "picnic lunch" in the grove. On the following evening the Grand Rapids Pharmaceutical Association will take the visitors by special train to Ottawa Beach and banquet the Hotel Ottawa.

**The Grocery Market.**

Sugar—The market is well maintained on granulated and better grades, but on some lines of soft goods prices have ruled a little irregular and are slightly lower.

Rice—Domestic has met with very fair sales and foreign descriptions are in good demand. Prices are not materially higher, but there are some indications of better figures for Japans being reached unless a fuller supply is offered. All desirable domestic stock is firmly held.

Canned Goods—Standard brands of corn are almost entirely out of market, readily commanding \$1.25 at first hands. Tomatoes are closely following the example of corn. California fruits are

higher, strong at the advance, and offered with more or less reserve. Owing to heavy purchases by green fruit shippers, and for drying purposes, several canners have been unable to secure sufficient desirable fruit to fill orders already in hand for apricots, peaches and pears. Contracts for 1892 goods are, therefore, sealed down, and fruit of last season's pack marked up considerably.

Pickles—A further advance of 50c per barrel has been made by local jobbers. The local representative of a Chicago house sold John Killean 10 barrels at \$3.50 per barrel, but the house refused to fill the order.

Dried Apples—Both evaporated and sundried are strong and advancing.

Green Peas—A further advance of 15c per bushel has occurred

Oranges—The market is quiet, owing to the fact that stocks are very low and what little trading there is is purely on local account.

Lemons—A really active demand has been reported for the past week owing to the excessively warm weather and, as stocks are low, prices are necessarily ruling strong. Pretty much anything that looks like a lemon is salable and a good trade could be done if the fruit was plenty.

Bananas.—The stocks on hand are almost exhausted and the receipts so light that some dealers have their cellars empty.

**Purely Personal.**

Grace Van Hoosen, book-keeper for Nelson Morris & Co., has returned from a fortnight's trip to Mackinac, the Soo and Marquette.

E. R. White, general dealer at Alanson, was in town several days last week. It was the first visit he had paid the Grand Rapids market in about four years and he was agreeably surprised at the rapid strides made in the meantime.

During the absence of the senior partner, who is spending most of the heated term at a charming summer resort on Bear Lake, there is considerable rivalry among the boys in a jobbing house across the street as to who shall be at the post of duty first in the morning and remain there the longest at night. In order that no more sleep than possible be punished, the boys have arranged for a job lot of alarm clocks and the Secretary of the corporation is so anxious to have his seat kept warm that he leaves a couple of rocks in his chair when he finally relinquishes his labors for the day.

**The Drug Market.**

Carbolic Acid—Advanced. English manufacturers have advanced prices 10c and higher prices are looked for, as this article has been too low.

Oil Orange—Sanderson's, is lower.

Oil Lemon—Sanderson's, has declined.

Ipecac Root—Lower.

Tonka Beans—Scarce and higher. Supplies are coming forward in a very limited way from the producing countries.

Nitrate Silver—Lower and is tending downward.

Lupulin—Scarce and higher.

Linseed Oil—Declined, but it is believed that the decline is only temporary and that as soon as the contract oil due jobbers July 1 is unloaded, prices will advance again.

Dr. D. Jaynes & Son have reduced the retail price of their Carminative Balsam from 35c to 25c. Their price to the trade is now \$1.90 per doz.

You can take your choice

OF TWO OF THE

**Best Flat Opening Blank Books**

In the Market. Cost no more than the Old Style Books. Write for prices.

GRAND RAPIDS BOOK BINDING CO.,

29-31 Canal St.,

Grand Rapids, Mich.

For Bakings of All Kinds Use

**Fleischmann & Co.'s**

Unrivalled Compressed Yeast.

SUPPLIED  
**FRESH DAILY**  
To Grocers Everywhere.

Special attention is invited to our  
**YELLOW LABEL**  
which is affixed to every cake of our Yeast, and which serves  
**TO DISTINGUISH**  
Our Goods from worthless Imitations.



See that this Label appears on every package, as it is a guarantee of the genuine article.



**FERMENTUM**  
THE ONLY RELIABLE  
**COMPRESSED YEAST**

Sold in this market for the past Fifteen Years.

Far Superior to any other.

Correspondence or Sample Order Solicited.

Endorsed Wherever Used.

L. WINTERNITZ, State Agent, Grand Rapids, Mich.

Telephone 566.

106 Kent St.



See that this Label appears on every package, as it is a guarantee of the genuine article.



LANDLORD AND TENANT.

PAPER IX.

Written for THE TRADESMAN.

SUMMARY PROCEEDINGS.

Summary proceedings to recover the possession of premises unlawfully detained are purely possessory in their nature, involving only the right of possession and not allowing an enquiry into the merits of the title, of which the justices of the peace before whom the summary proceedings are usually tried have jurisdiction. Where a tenancy appears, the tenant can in no case dispute his landlord's title or right to lease the premises, in a summary proceeding, unless he shows that the lease was obtained by fraud.

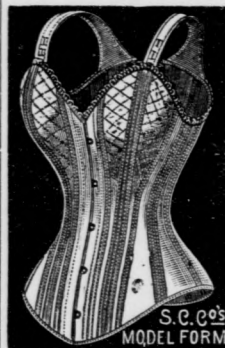
Summary proceedings are statutory and special and contrary to the course of the common law. The powers given by the statute are to be strictly construed, and its requirements must be strictly pursued. No retrial or appeal can be had if the statute does not provide therefor. It is a statutory remedy for the benefit of landlords, and, being remedial, is to be construed liberally to advance the remedy. This summary proceeding is not an action of ejectment, nor, properly, a civil action. It is to be tried summarily, without a jury, unless expressly allowed; and in this State the jury are judges both of law and fact. In general, the judgment for the plaintiff or landlord concludes the fact of tenancy, and of wrongful holding, and judgment for the defendant or tenant upon an issue of no tenancy is conclusive against the existence of a tenancy.

The only questions to be tried are whether a tenancy exists, whether the tenant wrongfully holds over and whether proper notice has been given. Of course, wrongful possession of the tenant is the gist of the action. Separate tenants must be sued in separate actions; and the limitation of action does not begin to run until a demand and refusal to surrender possession.

A written demand is required to establish a right of action, and the demand must be made by the person entitled to the possession, his agent or attorney. In this State, under a statute requiring demand of possession in writing twenty days before suit, a demand naming ten days is sufficient if served twenty days before suit. The cause of action originates with proper written demand of payment or possession, and those based upon different demands are different causes of action. Our Supreme Court has held that repetition of demand does not impair the effect of a previous notice to quit; and in Judd vs. Fairs, 53 Mich. 518, it was held that, although the statute requires a demand in writing to deliver possession or pay rent, an oral demand of rent, followed by refusal and written demand of possession and subsequent neglect to pay for seven days, will warrant action for unlawful detainer.

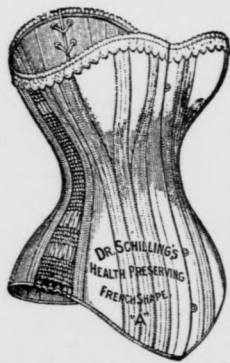
Summary proceedings to recover possession may be maintained for non-payment of rent, or for an unlawful holding over after the agreed right of possession has terminated. They may be maintained by the person entitled to possession, whether it be the lessor, or his grantee, or a purchaser of his title at a judicial sale, or his heir, or personal representative, or other successor in law; and may be maintained against the tenant, or an assignee of the lease, or a subtenant, or anyone put in possession

Schilling Corset Co.'s



CORSETS THE MODEL FORM. (Trade Mark.)

Greatest Seller on Earth!



Dr. Schilling's FRENCH SHAPE "A"

Send for Illustrated Catalogue. See price list in this journal.

SCHILLING CORSET CO., Detroit, Mich. and Chicago, Ill

USE



Best Six Cord

Machine or Hand Use.

FOR SALE BY ALL

Dealers in Dry Goods & Notions

BUY THE PENINSULAR

Pants, Shirts, and Overalls

Once and You are our Customer for life.

STANTON, MOREY & CO., Mrs. DETROIT, MICH.

GEO. F. OWEN, Salesman for Western Michigan, Residence, 59 N. Union St., Grand Rapids.

Dry Goods Price Current.

Table of Dry Goods Price Current with columns for UNBLEACHED COTTONS, BLEACHED COTTONS, HALF BLEACHED COTTONS, UNBLEACHED CANTON FLANNEL, BLEACHED CANTON FLANNEL, CARPET WARP, DRESS GOODS, CORSETS, PRINTS, CORSET JEANS, and TICKINGS.

Table of Demins, GINGHAMS, GRAIN BAGS, THREADS, KNITTING COTTON, CAMBRICS, RED FLANNEL, MIXED FLANNEL, DOMEY FLANNEL, CANVASS AND PADDING, DUCKS, WADDINGS, SILESIA, SEWING SILK, HOOKS AND EYES-PER GROSS, PINS, SAFETY PINS, NEEDLES-PER M., TABLE OIL CLOTH, and COTTON TWINES.



by, or under, the tenant, or taking possession from him as hostile landlord, or moving in after his removal from the premises; and all who are in possession under the tenant may be joined with him as defendants.

A lessee may maintain summary proceedings for possession against a former tenant who holds over, or against another tenant wrongfully put in possession by the landlord, or against his subtenants.

Proceedings may be maintained by a married woman respecting her separate estate, or against one who contracts in her own name; and our Supreme Court has held that a widow may sue in her own right and as guardian of minor heirs.

Proceedings may be maintained under a guardian's lease by the ward after attaining his majority, or by his grantee. Infancy is no defense to an action of this kind.

This remedy in favor of landlords is founded on breach of contract, express or implied, and it must appear that the conventional relation of landlord and tenant has existed.

Summary proceedings to recover possession of leased premises are not allowable if the tenancy has not expired, or has been renewed or continued by consent, express or implied, nor where the action of ejectment would not lie; nor where there has been no lawful demand or notice to quit; nor before the expiration of the time allowed for notice; nor where the tenant has lawfully attorned to the holder of a paramount title; nor against the lessor to obtain possession under the lease; nor in favor of a landlord who is in partnership with the tenant; nor in favor of the wife's tenant against the husband; nor in favor of a seller against a purchaser in possession who has broken an executory contract; nor against a tenant who has contracted to purchase; nor against a tenant who enters without consent after surrendering possession, nor, in general, where the relation of landlord and tenant does not exist.

The summary remedy is not intended as a substitute for the action of ejectment, and consent in the lease to summary proceedings cannot give jurisdiction not given by statute. In proceeding to apply this remedy, our Supreme Court has held that the complaint must allege all the facts necessary to give the court jurisdiction, and special damages not alleged cannot be proved. The tenant cannot plead in defense any matter of recoupment, counterclaim, or set-off. He cannot prove title in himself by parol, but deeds of conveyance are competent evidence.

The right to recover double rent or treble damages cannot be extended beyond the terms of the statute, but are allowed when the statute so provides. Our Supreme Court has held that the plaintiff is entitled to judgment for costs and damages, notwithstanding a re-entry by him pending suit.

Where the officer uses violence in enforcing the writ, our Supreme Court has held that the landlord is not equally liable with him, although he has been so held in some of the other states. I have now reached the end of the series on "Landlord and Tenant." If there are any of the TRADESMAN'S subscribers who have not read this series, but who have been wise enough to preserve their papers, they will be able to pick up many a crumb which will be

worth more to them in dollars and cents than the cost of the TRADESMAN for a number of years.

Since this series was started, a druggist at Edmore informed the compiler that information gleaned therefrom pertaining to what constitutes a tenant by the year, and the kind of notice required to terminate such a tenancy, saved him from a prospective lawsuit and the annoyance and expense connected therewith.

The nine numbers containing this series should be carefully preserved for future reference, for, sooner or later, they will prove of great value by furnishing just the information wanted.

E. A. OWEN.

**Sold With the Servants.**

From the New York Herald.

An enterprising grocer has discovered a novel and highly successful way to secure and retain the custom of all the servant girls in the neighborhood. He bought at the price of wastepaper a large quantity of yellow covered "penny dreadfuls" and uses the single sheets for wrapping purposes in such a manner as will enable the girl after a certain amount of trade to secure the complete story. Some very strange dialogues can be heard in the store. The following will suffice for examples:

"A loaf of bread, please, and wrap it in 'The Orphan's Woe,' page No. 5."

"A lamp chimney and give me 'The Blind Man's Curse,' third sheet."

"Oh, my dear sir!" pleads another girl, "couldn't you give me another copy of 'Slim Jim, the Boneyard Terror?' Our dog has eaten the other."

"Why, how was that?"

"Well, you see, sir, my missus did not know the value of the story and wrapped some scraps in it for the dog and he swallowed the whole lot, paper and all."

"Here, miss, is your soap," continues the grocer, turning to a third customer. "And please observe the wrapper. It contains the thrilling story of 'The Crimson Stain, or the Marble Bride.' You shall have the continuation when you come again. And turning to his assistant, he continues: "Here, Hans, mark down the lady for 'The Crimson Stain,' second sheet. She has bought the soap."

**A Financial Manager.**

Mrs. Peterby is a woman with a head for business.

"Just see here. I have bought a beautiful rocking chair at auction worth \$3, and I only paid \$2 for it; so you see I have \$1 clear profit. Don't tell me after this that women have no business sense."

"Do you need the rocking chair?" asked Mr. Peterby.

"No."

"Then why did you buy it?"

"To save money, of course. How could I have saved that dollar if I hadn't bought it, I'd like to know?"

Use Tradesman Coupon Books.

**Hardware Price Current.**

These prices are for cash buyers, who pay promptly and buy in full packages.

Snell's	60
Cook's	40
Jennings, genuine	25
Jennings, imitation	50&10
AXES.	
First Quality, S. B. Bronze	\$ 7 50
" D. B. Bronze	12 00
" S. B. S. Steel	8 50
" D. B. Steel	13 50
BARROWS.	
Railroad	\$ 14 00
Garden	net 30 00
BOLTS.	
Stove	50&10
Carriage new list	75&10
Plow	40&10
Sleigh shoe	70
BUCKETS.	
Well, plain	\$ 3 50
Well, swivel	4 00
BUTTS, CAST.	
Cast Loose Pin, figured	70&
Wrought Narrow, bright 5ast joint	60&10

Wrought Loose Pin	60&10
Wrought Table	60&10
Wrought Inside Blind	60&10
Wrought Brass	75
Blind, Clark's	70&10
Blind, Parker's	70&10
Blind, Shepard's	70
BLOCKS.	
Ordinary Tackle, list April 17, '85	60
CRADLES.	
Grain	dis. 50&02
CROW BARS.	
Cast Steel	per lb 5
CAPS.	
Ely's 1-10	per m 65
Hick's C. F.	" 60
G. D.	" 35
Musket	" 60
CARTRIDGES.	
Rim Fire	50
Central Fire	dis. 25
CHISELS.	
Socket Firmer	70&10
Socket Framing	70&10
Socket Corner	70&10
Socket Slicks	70&10
Butchers' Tanged Firmer	40
COMBS.	
Curry, Lawrence's	40
Hotchkiss	25
CHALK.	
White Crayons, per gross	120 12 1/2 dis. 10
COPPER.	
Planished, 14 oz cut to size	per pound 28
" 14x52, 14x56, 14x60	26
Cold Rolled, 14x56 and 14x60	23
Cold Rolled, 14x48	23
Bottoms	25
DRILLS.	
Morse's Bit Stocks	50
Taper and straight Shank	50
Morse's Taper Shank	50
DRIPPING PANS.	
Small sizes, ser pound	07
Large sizes, per pound	6 1/2
ELBOWS.	
Com. 4 piece, 8 in	dos. net 75
Corrugated	dis. 40
Adjustable	dis. 40&10
EXPANSIVE BITS.	
Clark's, small, \$18; large, \$25	30
Ives', 1, \$18; 2, \$24; 3, \$30	25
FILES—New List.	
Disston's	60&10
New American	80&10
Nicholson's	60&10
Heller's	50
Heller's Horse Rasps	50
GALVANIZED IRON.	
Nos. 16 to 20; 22 and 24; 25 and 26; 27	28
List 12 13 14 15 16 17	
Discount, 60	
GAUGES.	
Stanley Rule and Level Co.'s	50
KNOBS—New List.	
Door, mineral, jap. trimmings	55
Door, porcelain, jap. trimmings	55
Door, porcelain, plated trimmings	55
Door, porcelain, trimmings	55
Drawer and Shutter, porcelain	70
LOCKS—DOOR.	
Russell & Irwin Mfg. Co.'s new list	55
Mallory, Wheeler & Co.'s	55
Branford's	55
Norwalk's	55
MATTOCKS.	
Adze Eye	\$16.00, dis. 60
Hunt Eye	\$15.00, dis. 60
Hunt's	\$18.50, dis. 20&10.
MAULS.	
Sperry & Co.'s, Post, handled	50
MILLS.	
Coffee, Parkers Co.'s	40
" F. S. & W. Mfg. Co.'s Malleables	40
" Landers, Ferry & Clark's	40
" Enterprise	30
MOLASSES GAUGES.	
Stebbin's Pattern	60&10
Stebbin's Genuine	60&10
Enterprise, self-measuring	25
NAILS.	
Steel nails, base	1 80
Wire nails, base	1 85
Advance over base:	
60	Steel. Wire.
50	Base Base
40	05 25
30	10 25
20	15 25
16	15 45
12	15 45
10	20 50
8	25 60
7 & 6	40 75
4	60 90
3	1 00 1 20
2	1 50 1 60
1	1 60 1 65
Case 10	60 65
" 8	75 75
" 6	90 90
Finish 10	85 75
" 8	1 00 90
" 6	1 15 1 10
Clinch 10	85 70
" 8	1 00 80
" 6	1 15 90
Barrell 1/2	1 75 1 75
PLANES.	
Ohio Tool Co.'s, fancy	2 40
Sciota Bench	2 60
Sandusky Tool Co.'s, fancy	2 40
Bench, first quality	2 60
Stanley Rule and Level Co.'s, wood	2 10
PANS.	
Fry, Acme	dis. 60-10
Common, polished	dis. 70
RIVETS.	
Iron and Tinned	40
Copper Rivets and Burs	50-10
PATENT PLANISHED IRON.	
"A" Wood's patent planished, Nos. 24 to 27	10 20
"B" Wood's pat. planished, Nos. 25 to 27	9 20
Broken packs 1/2c per pound extra.	

HAMMERS.	
Maydole & Co.'s	dis. 25
Kip's	dis. 25
Yerkes & Plumb's	dis. 40&10
Mason's Solid Cast Steel	30c list 60
Blacksmith's Solid Cast Steel, Hand	30c 40&10
HINGES.	
Gate, Clark's, 1, 2, 3	dis. 60&10
State	per doz. net, 2 50
Screw Hook and Strap, to 12 in. 4 1/4 14 and longer	3 1/2
Screw Hook and Eye, 1/2"	net 10
" " " 3/4"	net 8 1/2
" " " 1"	net 7 1/2
" " " 1 1/4"	net 7 1/2
Strap and T.	dis. 50
HANGERS.	
Barn Door Kidder Mfg. Co., Wood track	50&10
Champion, anti-friction	60&10
Kidder, wood track	40
HOLLOW WARE.	
Pots	60&10
Kettles	60&10
Spiders	60&10
Gray enameled	40&10
HOUSE FURNISHING GOODS.	
Stamped Tin Ware	new list 70
Japaned Tin Ware	25
Granite Iron Ware	new list 33 1/2 & 40
WIRE GOODS.	
Bright	70&10&10
Screw Eyes	70&10&10
Hook's	70&10&10
Gate Hooks and Eyes	70&10&10
LEVELS.	
Stanley Rule and Level Co.'s	dis. 70
ROPES.	
Sisal, 1/2 inch and larger	3 1/2
Manilla	13
SQUARES.	
Steel and Iron	75
Try and Bevets	60
Mitre	20
SHEET IRON.	
Com. Smooth. Com.	
Nos. 10 to 14	\$4 05 \$2 35
Nos. 15 to 17	4 05 3 05
Nos. 18 to 21	4 05 3 05
Nos. 22 to 24	4 05 3 15
Nos. 25 to 26	4 25 3 25
No. 27	4 45 3 35
All sheets No. 18 and lighter, over 30 inches wide not less than 2-10 extra	
SAND PAPER.	
List acct. 19, '86	dis. 50
SASH COORD.	
Silver Lake, White A	list 50
" Drab A	" 55
" White B	" 50
" Drab B	" 55
" White C	" 35
Discount, 10.	
SASH WEIGHTS.	
Solid Eyes	per ton \$25
SAWS.	
" Hand	dis. 20
" Silver Steel Dia. X Cuts, per foot	70
" Special Steel Dia. X Cuts, per foot	50
" Special Steel Dia. X Cuts, per foot	30
" Champion and Electric Tooth X Cuts, per foot	30
TRAPS.	
Steel, Game	dis. 60&10
Oneida Community, Newhouse's	35
Oneida Community, Hawley & Norton's	70
Mouse, choker	18c per doz
Mouse, delusion	\$1.50 per doz.
WIRE.	
Bright Market	65
Annealed Market	70-10
Coppered Market	60
Tinned Market	62 1/2
Coppered Spring Steel	50
Barbed Fence, galvanized	3 00
" painted	2 55
HORSE NAILS.	
An Sable	dis. 40
Putnam	dis. 05
Northwestern	dis. 10&10
WRENCHES.	
Baxter's Adjustable, nickeled	30
Coe's Genuine	50
Coe's Patent Agricultural, wrought	75
Coe's Patent, malleable	75&10
MISCELLANEOUS.	
Bird Cages	50
Pumps, Clister	75
Screws, New List	70&10
Casters, Bed a d Plate	50&10&10
Dampers, American	40
Forks, hoes, rakes and all steel goods	65&10
METALS.	
PIG TIN.	
Pig Large	260
Pig Bars	280
ZINC.	
Duty: Sheet, 2 1/2c per pound.	
600 pound casks	6 1/2
Per pound	7
SOLDER.	
1/2 @ 1/2	16
Extra Wiping	15
The prices of the many other qualities of solder in the market indicated by private brands vary according to composition.	
ANTIMONY.	
Cookson	per pound
Hallett's	13
TIN—MELYN GRADE.	
10x14 IC, Charcoal	\$ 7 50
14x20 IC, " "	7 50
10x14 IX, " "	9 25
14x20 IX, " "	9 25
Each additional X on this grade, \$1.75.	
TIN—ALLWAY GRADE.	
10x14 IC, Charcoal	\$ 6 75
14x20 IC, " "	6 75
10x14 IX, " "	8 25
14x20 IX, " "	9 25
Each additional X on this grade \$1.50.	
ROOFING PLATES.	
14x20 IC, " Worcester	6 50
14x20 IX, " "	8 50
20x28 IC, " "	13 50
14x20 IC, " Allaway Grade	6 00
14x20 IX, " "	7 50
20x28 IC, " "	12 50
20x28 IX, " "	13 50
BOILER SIZE TIN PLATE.	
14x28 IX	\$14 00
14x31 IX	15
14x36 IX, for No. 8 Boilers, } per pound	10
14x40 IX, " 9 " }	10

## Michigan Tradesman

Official Organ of Michigan Business Men's Association.

A WEEKLY JOURNAL DEVOTED TO THE  
Retail Trade of the Wolverine State.

Published at

100 Louis St., Grand Rapids,

— BY —

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E. A. STOWE, Editor.

WEDNESDAY, JULY 27, 1892.

## LEGAL TENDER MONEY.

The question is often asked: "What is legal tender money?"

In view of the fact that there is in circulation in the United States, money of several different sorts, each more or less limited in its paying power, the question is not so easily answered. Many people will say that greenback treasury notes are legal tender. Others will say that silver dollars are a legal tender. Some, too, will assert as much of silver certificates. But these claims remain to be examined.

Some days ago Senator Morgan, of Alabama, in the course of a debate on the status of the national finances, seeing that there was much confusion of opinion as to what is legal money, undertook to define the subject and to explain a matter about which there seemed to have been so little accurate agreement. He declared that legal tender money is that which will pay any debt, public or private, without exception and without regard to contracts or conditions. This view of the case was accepted as authoritative, and may stand as a correct, if not official definition.

Let us examine a little the various sorts of national money, all equally good in general estimation, but limited in their power to pay, not by the people, who will readily accept them and any of them for any purpose, but discredited only by the Government itself.

First come the treasury notes, commonly called "greenbacks." We read on them that they are a legal tender for all dues, public and private, except duties on imports and interest on the public debt. These notes, then, are plainly not an absolute legal tender, but only have limited powers. Here are debts which they will not pay.

Then there are the silver dollars. They are a legal tender for all payments except the gold bonds and the gold certificates. Here are debts that they will not, cannot pay. So, also, of the silver certificates. They cannot be used to pay off the public debt, for that is payable in gold. The silver, coined under the law of 1890, is a legal tender for all debts, public and private, except when otherwise stated in the contract. Thus, silver

will not pay a debt where a contract has been made for any other sort of money, and so it is not a full legal tender. As to the national bank notes, they are as good as any of the Government notes, since their solvency is guaranteed by the Government, but they are not actually legal tender money.

Under these limitations there is no absolute legal tender money issued by our Government except its gold coin. That is a legal tender at all times and for all claims. Gold will pay silver debts and paper debts as well as gold debts, but paper and silver will not pay gold debts. They are discredited by the law. They are lawful money under conditions and limitations. Outside of those conditions they are not lawful money—they have no paying power.

Any money that the Government issues is good enough. It is discredited only by its creator. This discrediting is done in the interest of the great creditors—those who hold the world's money bags. Silver and promises to pay are good enough for the people who earn and spend, for the people who circulate the money. When payment has to be made to the great capitalists and the great foreign bankers who control the world's finances, gold alone is good enough. They demand it, and the greatest nations in the world bend to their will.

## ABUSING NATURALIZATION LAWS.

The weakest spot in the political system of the United States is found in the loose and reckless methods in vogue for converting foreigners into American citizens.

In most of the states a foreign immigrant, after a brief residence and while wholly ignorant of the laws and institutions of the country, is allowed to make public declaration of his intention to become a citizen. Immediately after this, although he is not a citizen, he is allowed to vote and to enjoy every privilege of citizenship. There are well-known cases where foreigners, in order to be qualified under the law to command ships sailing under the American flag, have declared intention to become citizens when they never intended to do so, and would have forfeited important advantages if they had thrown off foreign allegiance.

There are many cases where foreigners fleeing from military service or other public duties in the "old country," come to these free-and-easy states and, complying with the preliminary legal formalities of declaration, imagine themselves citizens of the United States, and then return to the fatherland under the belief that all the power of the great Republic will stand between them and responsibility to the violated law of their native land.

Genuine American citizens abroad do not receive much consideration at the hands of their Government, and these bogus citizens, whatever they may expect, usually get none. These observations are suggested by a story telegraphed from Europe to the effect that a Russian Pole who had only taken out preliminary papers for naturalization, but had lived in the United States long enough to amass a good deal of money, had gone back to Russia to enjoy his wealth and air his American manners. The Russian police gathered him in, and sent him to Siberia, where he spent six years before

he could escape. He has finally secured his freedom, to find that the Russian authorities had confiscated his property, and now he wants the United States eagle to ruffle his feathers and scream at the Russian bear, and, if that will not bring him to his senses, go at the surly beast, beak and claws. Of course, no notice will be taken of the case, but the naturalization laws should be revised so as to deny all privileges of citizenship to foreigners not wholly and completely passed through all the stages of naturalization.

## Gripsack Brigade.

Byron S. Davenport has spent his Sundays of late at Big Rapids, where his wife is visiting her parents.

W. A. Grover, traveling representative for the Grand Rapids Brush Co., has returned from an extended trip through the Southern States and leaves this week for a visit to the trade of the Southwest.

Cornelius Crawford came home from Mt. Clemens to spend Sunday with his family, greatly reduced in flesh but improved in spirits. He expects that another week's treatment will completely restore his health.

A. F. Averbek, a traveling man who carried a revolver in his grip, was severely frightened by the weapon exploding as he was leaving a G. R. & I. train at Kalamazoo one evening last week. No one was hit by the ball and no serious damage was done.

James E. Ireland has returned to the employ of the I. M. Clark Grocery Co., his hearing having greatly improved during the past few weeks. His territory will comprise the trade of the Northern portion of the State, as Geo. A. Newell now covers the route formerly attended to by Mr. Ireland.

"I visit Grand Rapids once in six months," remarked a salesman for a Massachusetts paper mill, the other day, "and in the meantime I visit nearly every city of importance in the United States. I am frank to admit that Grand Rapids excels every other town in the country in at least one particular—the excellence and completeness of its street car service. In no other city are the cars run so rapidly and so promptly and in no other town of my acquaintance are the patrons dealt with so generously in the matter of transfers."

Ludwig Winternitz, formerly local representative for the Fermentum Yeast Co., but now general traveling representative for that house, was in town several days last week, calling on friends and former acquaintances. He has favored Grand Rapids boys, so far as possible, in the establishing of new agencies, having promoted Benj. Kievit to the management of the Toledo branch, placed M. Jandorf in charge of the Alleghany agency, and arranged with A. J. Wagner—formerly engaged in the grocery business on East Bridge street—to take charge of the Denver branch on Aug. 1. It is a common remark at the headquarters of the Fermentum company that a man who writes Grand Rapids after his name stands a double chance of promotion, so long as Winternitz remains at the helm.

Post C, Michigan Knights of the Grip, held its monthly meeting in the Wayne Hotel parlors Saturday evening. President J. L. McCauley presided and C. P. Collins acted as secretary pro tem. The meeting was well attended, but little business was transacted. The Post is

awaiting the decision of the State Board of Directors as to where the next annual meeting will be held. The date of this meeting is December 29, and Detroit, which is making an effort to capture the prize, will probably be chosen. The Board meets in Lansing the middle of next month, and will then make its decision. The local post will meet at the Russel House August 20, and in view of the convention coming here they will have a good deal of business to look after. Last year the convention was held in Jackson, and 450 guests sat down to the banquet. No hotel here can accommodate that number, and either the auditorium or the Light Infantry Armory may be engaged for the purpose.

A Chicago traveling man thus unbosomed himself to the *Tribune*, of that city: "I have had some funny experiences in my travels, the same as many other of my brethren, I suppose. The latest funny thing that happened to me was in a western town, of course. You never hear of anything funny happening in any eastern town, now do you? That's right. I had arrived in the western town in question in the afternoon, quite late, and was sensible of that tired feeling which even a traveling man has once in a while. I knew the town was prohibition to the top of the flagstaff, but I never struck such a town that I did not find what I wanted. I went over to the drug store and talked a while with the clerk, a young man, for the boss was out of town. I told the clerk all the stories I could think of and wound up by giving him the wink, but it was no go. I tried all the ingenuity I had worked so successfully in other prohibition towns, but all failed. Then I went over to the hotel and went to bed. About ten minutes after there was a knock on my door and I got up and admitted the caller. It was the drug clerk. Thinking that he had had a quickening of conscience I greeted him and bade him be seated. He accepted the invitation. Then he said he believed I was from Chicago. I told him I was. He wanted to know what I thought was the chance for him to see the World's Fair. I told him I could fix that. I did not mind doing a little lying. Then he took a little package out of his pocket and arose to go. As he did so he remarked, 'There's my part of the contract; you send me a ticket.' When he was gone, I opened the package. It was labeled, 'World's Columbian Bitters. Prepared by the Alliance-Prohibition Bitters Company. Price, One Admission to the World's Fair.' I supposed it was a device of the boy, but I learned the next day that there was such a company and that it was run by some of the young men of the town who wanted to treat traveling men all right, and at the same time they thought that by this they could make a point in getting into the Fair."

THE TRADESMAN is in receipt of a case of bottled spices from E. J. Gillies & Co., of New York, who are represented in this territory by J. P. Visner. The package is certainly the handsomest thing of the kind on the market and the quality of the goods appears to be fully up to the standard of the package. They deserve a large sale.

## MICHIGAN MINING SCHOOL.

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**Rambling Thoughts From a Pessimistic Standpoint.**

Written for THE TRADESMAN.

As stated in my last, any standard of human success which is not practically attainable by all honest men is a false one. Such a one is that based on the acquisition of wealth. If there were no employes, there could be no employers and, consequently, no amassing of fabulous wealth by individuals. That all men cannot become wealthy is true and proves that the acquiring of wealth cannot be a true test of human excellence. Andrew Carnegie has accumulated forty millions in twenty-five short years, but it was gathered by the brain and brawn of thousands upon thousands of his fellow men. I find no fault with this fact—I simply claim that, inasmuch as it was utterly impossible for all of the thousands connected with the Carnegie branch of human industry to become wealthy, the fact that Carnegie himself has accumulated a pile is no evidence that his life has been a truly successful one; and whether he is entitled to the plaudits of his fellow men, or whether they are due the humble workman who lives in the little cottage on the banks of the Monongahela, depends altogether upon higher and worthier considerations than the mere hoarding of riches.

Let us not be blinded by sentimentalism and led a passive or willing captive by a capricious public opinion. Let us open our eyes and remove the rust from our neglected "thinkers" before we take up the popular cry of the multitude.

In a certain village there are eight grocers. Statisticians tell us that only about 5 per cent. of those engaged in business succeed. This means that only two-fifths of one of these eight grocers will make a success of it; or, in other words, one of the eight will come within six-tenths of succeeding, which means, I suppose, that he will manage to live, pay expenses and make *some* money. If every dollar in the surrounding country required for groceries were drawn to the village, and the trade equally apportioned among the eight, it would be impossible for any one of them to make any money—the volume of trade is too limited to make plethoric eight bank books.

Now, these eight firms are not in the grocery business for the fun of it, or for the betterment of their health—they are there to make money. One only partially succeeds, while the other seven are written up as failures, and wise men and successful men ascribe the cause of their failure to incompetency, dishonesty, a lack of the get-there-or-die-in-the-attempt sort of stuff, and to a thousand and one other reasons. These wiseacres can tell us just how they all might have become rich, and they even accuse the partially successful one with sins of omission and commission as being the cause of his partial failure. They say, "The early bird catches the worm," but they seem to overlook the fact that the worm in this case was only about two-fifths grown, and that when the greedy bird gobbled it up, the other seven, whether they were early or late, had to get along without worms.

Suppose some merchant should advertise for a bookkeeper, and, as a result, twenty applicants should respond. Of course, nineteen-twentieths of them would be disappointed, and only 1 or 5 per cent. of the number succeed. Now, sup-

pose some visionary old croaker should proclaim from the house tops that, if the nineteen disappointed ones had adopted the same tactics that the successful applicant had employed, they would all have succeeded, he would be taken for an escaped lunatic; and yet the seven unsuccessful grocers are censured by trade essayists for not overcoming the inevitable and acquiring the unattainable.

I am pretty well acquainted with the retail trade, and hold too high an opinion of the average grocer to believe, for an instant, that the 95 per cent. who fail to win success according to the world's standard do so for the lack of any possible qualifications. It is simply impossible for all to get rich. The case cited is fairly representative of the condition of things everywhere. The fact is that eight concerns are striving to obtain what would make one fairly well off, two prosperous and would keep three on a sound paying basis. All are doing their level best, in their own way, to win, but conditions are such that seven of their number must, of necessity, go under or remain on the lower shelf. Who wins? Is it the one who always has a kind word for the unfortunate, a touch of sympathy for the afflicted and a helping hand for those in distress and need? No. Is it the man who, at the close of the day, locks his business cares with his goods and wares and devotes the evening to the cultivation of his moral and social instincts and the fellowship of his family? No. Is it the man who is strictly honest and truthful? Oh, no; but it is the man who catches the early worm and the midnight bug; the man with a cast-iron will, a heart of adamant and a dead conscience; the man who wears a perennial smile and puts on a face to suit each customer. Such a man never eats, drinks or sleeps when he has a chance to scoop in a dollar. The Almighty Dollar is his god and his bank book is his bible—in short, the man who gains the world's honors is the meanest, the greediest, hardest, most unsocial and most unmerciful contestant of them all.

"Eternal vigilance is the price of liberty," a boss crow once shouted, and the multitude has been echoing it ever since; but eternal vigilance is exercised as diligently and as persistently by as many who fail to reach the coveted goal as it is by the few who win. The exercise of vigilance on the part of a business man is to be commended everywhere and at all times as a qualification that is absolutely indispensable, but, although it be never-ending, it is not always the price of liberty, as thousands of overworked, care-crushed and broken-down business men can testify. If eternal vigilance be the price of liberty, these disheartened ones would have paid for it with compound interest long ago. The rich fasten their talons in the earth like a rapacious bird of prey. The masses look at them with wonderment and awe, made intensified by the mighty distance intervening between them. But there comes an end to all things, and, when existence is drawing to a close, the consciousness of a life well spent, and of duty well performed, will make the retrospection of life far more satisfactory, and render the dying pillow softer, than a knowledge of the mere fact of having accumulated millions. E. A. OWEN.

The letter that never came was not a dun. Those always arrive on time.



*"The cup that cheers but does not inebriate"* A cup of **LION COFFEE**

**Why?** =====

ARE THE WOOLSON SPICE CO. COFFEES THE BEST FOR MERCHANTS TO HANDLE?

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They Satisfy the Trade and Increase the Merchant's Trade.

**LION COFFEE, O. D. JAVA, STANDARD MARACAIBO ARE OUR LEADING BRANDS.**

Lion Coffee pleases the package trade, while every one of your bulk coffee customers will come the second time after the bulk coffees, O. D. Java and Standard Maracaibo.

**Undoubtedly** You had better try an order of each, and see for yourself that this is true.

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Roasters of  
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**PUTMAN CANDY CO.**

Are Extensive Manufacturers of

**High Grade Confectionery,**

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**Oranges, Lemons,  
Bananas, Nuts,  
Dates, Figs, Etc.,**

In Western Michigan. Your orders to them will be promptly executed and duly appreciated.

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 Two Years—James Vernor, Detroit.  
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 Four Years—George Gundrum, Ionia.  
 Five Years—C. A. Bugbee, Cheboygan.  
 President—Jacob Jesson, Muskegon.  
 Secretary—Jas. Vernor, Detroit.  
 Treasurer—Geo. Gundrum, Ionia.  
 Meetings for 1922—Marquette, Aug. 31; Lansing, November 1.

**Michigan State Pharmaceutical Ass'n.**

President—H. G. Coleman, Kalamazoo.  
 Vice-Presidents—S. E. Parkhill, Owosso; L. Pauley, St. Ignace; A. S. Parker, Detroit.  
 Secretary—Mr. Parsons, Detroit.  
 Treasurer—Wm. Dupont, Detroit.  
 Executive Committee—F. J. Wurzburg, Grand Rapids; Frank Ingis and G. W. Stringer, Detroit; C. E. Webb, Jackson.  
 Next place of meeting—Grand Rapids, Aug. 2, 3 and 4.  
 Local Secretary—John D. Muir.

**Grand Rapids Pharmaceutical Society.**

President, W. R. Jewett, Secretary, Frank H. Escott,  
 Regular Meetings—First Wednesday evening of March, June, September and December.

**Grand Rapids Drug Clerks' Association.**

President, F. D. Kipp; Secretary, W. C. Smith.

**Muskegon Drug Clerks' Association.**

President N. Miller; Secretary, A. T. Wheeler.

**Some Causes of Drug Adulteration.**

Written for THE TRADESMAN.

No one who has been many years in business will fail to observe, among a certain class of people, a lack of faith in the genuineness of goods offered for sale. This feeling oftenest finds expression in those who attempt to cheapen some article they wish to purchase. It is so easy to decry the quality, in order to reduce the price, that many thoughtlessly do so, not reflecting that it is the poorest policy for the buyer to pursue. Any article in the drug line, to have value, must be as actually represented. There may be two kinds of a drug bearing the same name—one in the crude state for common purposes and the other refined for medicinal use, but neither adulterated with any element to change its natural therapeutic effect. Whoever needs a drug for medical use should be able to procure it in a pure state wherever such goods are usually kept for sale. The purchaser should know that it is for the interest of the druggist to deal in the best goods, irrespective of cost, and should at least give him the same confidence shown to the peanut vender or candy peddler. Excessive competition, added to the doubts of ignorant buyers who disparage for revenue only, will in the end lower the standard of quality in any product.

Indeed, it is true, for the most part, that, whenever adulteration has been found in products of any kind—whether medicine, food, clothing, or the thousand and one articles of taste and luxury—they were directly instigated by a universal mania for cheapness, regardless of how quality was affected. As a natural result, the moral tone of producer and distributor was lowered, since he found there was no pecuniary object in furnishing the best of anything so long as merit provoked only doubts and disparagement.

There are too many in the world who doubt the existence of honesty in any one supposed to have a personal or pecuniary motive for being dishonest. Such doubts have their origin in joking comments on certain trades, professions and industries, and are reiterated until unthinking people begin to believe them true. For instance, it is taken for granted that if the manufacturer of any given product has an opportunity to debase the quality of such product, without easy detection, he will surely do so for the added gain there is in it. Again, should any single druggist be found selling the cheap preparations of cinchona bark for pure sulphate of quinia, the whole class of doubters are ready to charge that all

pharmacists make such substitution a common practice.

Some of those who advertise patent medicines pander to and encourage this degrading habit of libelling human nature in the persons of those who, above all others, ought to possess the confidence of the public. The proprietor of Bidlack's Compound Catholicon spends thousands of dollars, a part of which goes to scatter seeds of doubt in the minds of wished-for customers, who are advised to be credulous only as to this medicine, but distrustful as to every other or any one who recommends it. They are told that men of vile character will seek to counterfeit the true remedy and palm off their dangerous decoctions instead. And all concerned are advised that their only safety lies in noting the private mark attached to the genuine medicine. Everyone is also warned to beware of the druggist who will (unless constantly watched) play a false game and sell some worthless substitute that has not the proper name blown in the bottle. Of course, he knows that none of these charges has any foundation in fact, but it serves to impress on the public the idea that his medicine must be of superior merit to attract such persevering opposition and unworthy competitive methods.

In fine, it is the same old story so dramatically rehearsed by the genius of Dickens and played over again in real life. The dear people are assured by Codlin that he, and none other, is the friend, and Short is the gay deceiver to be shunned. So the warning is tossed from one to the other, like a shuttlecock, as often as Codlin or Short temporarily holds the ear of the public. What wonder, then, if customers standing in front of the druggist's counter, and reading in the advertising matter there provided what such distinguished purveyors to the wants of humanity have to say of each other, declare their unflinching belief that nothing in the drug line can be depended on to be as represented.

The one who knowingly and without cause weakens the faith of the public in the integrity of those whose calling is to supply pure products of prime necessity is as much an enemy of society as the corrupter of youth. He may, also, find that his own dwelling is constructed of vitrious material, against which the missiles he so carelessly hurls may rebound to his injury. As a business policy, it will be found unprofitable in the long run and should be relegated to the class that originated the practice and still continue it as fakirs at county fairs.

Still, outside of business rivalries, there is a flippant nihilism much too prevalent to-day—not the material kind, like that which disturbs the peace of Europe, but a moral cataclysm that, starting in political and business competitions, sweeps away all that is just, charitable and ennobling in human nature, leaving nothing but blank, bald scepticism that has not even the merit of having been born of sad experience. To this class of doubters nothing is true, nothing is pure, nothing is honest. The atmosphere they breathe is overcharged with the deadly malaria of distrust.

The physician is to them a charlatan; the druggist only a dealer in counterfeited products; the preacher has some sinister motive behind his well-meant ministrations; and the lawyer is a primafacie fraud, supported by statute. All other classes of men have some flaw or

set-back except themselves. What a comfort there is in such an exception! Every druggist who comes in contact with these doubters smiles at their puerile exaggeration and aches to make an actual chemical analysis of such perfect specimens of humanity. Nothing but an autopsy can disclose the actual truth, but that will be too late to cure their self-conceit.

In this age of mental and material activities the business of the world cannot well be carried on without mutual faith between buyer and seller. If the element of confidence be wanting, there is no foundation on which to build a system of commercial exchanges. Distrust is the worm that gnaws at the root of prosperous trade. We must within reason rely on the honesty of our fellow-

men. He who will not concede fair intentions on the part of dealers in general disparages his own sincerity of motive. Such men of all others are most likely to fall victims to the arts of confidence men and bunco steerers. The man who is liberal in opinion and not given to depreciating wares he seeks to purchase will have the benefit not only of his own knowledge of values, but, also, the honest advice of the dealer who, as an expert in that line, will be able and willing to improve the customer's choice.

S. P. WHITMARSH.



Outfit that very properly contains a supply of

## Hires' Root Beer

which adds to the enjoyment of all the other  
 laundries, and makes a picnic a picnic indeed.  
 A 25 cent package makes 5 gallons of this  
 very popular beverage.

Don't be deceived if a dealer, for the sake  
 of larger profit, tells you some other kind  
 is "just as good"—'tis false. No imitation  
 is as good as the genuine Hires'.

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## WILLIAMS' ROOT BEER

IT IS DELICIOUS EASILY AND CHEAPLY  
 MADE AT HOME.  
 TAKE NO OTHER SPARKLING TRY IT.  
 BEST TEMPERANCE BEVERAGE KNOWN. HEALTHY.

A POINTER: Our Extract is not only just as good as others, but FAR BETTER. One trial will support this claim.

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In ten sizes and shapes. We will guarantee to increase your cigar sales if you will give your customers a chance to buy the Agnes Booth Cigar. All we ask is a sample order.

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Advanced—Carbolic acid, tonka beans, lupulin.  
Declined—Oil orange, oil lemon, po. ipeacac, nitrate silver, linseed oil.

ACIDUM.		TINCTURES.	
Aceticum	80 10	Aconitum Napellis R.	60
Benzoleum German.	60 65	Aloes	60
Boric	30	"    and myrrh	60
Carbolicum	24 30	Arnica	50
Citricum	50 52	Asafetida	0
Hydrochlor	3 5	Atrope Belladonna	60
Nitrosum	10 12	Benzoin	60
Oxalicum	10 12	"    Co	60
Phosphorium dil.	20	Sanguinaria	50
Salicilicum	1 30 70	Barosma	50
Sulphuricum	1 3 70	Cantharides	75
Tannicum	1 40 70	Capsicum	50
Tricaricum	30 32	Ca damon	75
AMMONIA.		"    Co	75
Aqua, 16 deg.	3 1/2 5	Castor	1 00
20 deg.	5 1/2 7	Catechu	50
Carbonas	1 3 14	Cinchona	50
Chloridum	1 3 14	"    Co	60
ANILINE.		Columba	50
Black	2 00 2 25	Conium	50
Brown	80 1 00	Cubeba	50
Red	45 70	Digitalis	50
Yellow	2 50 3 00	Ergot	50
BACCÆ.		Gentian	50
Cubee (po 55)	60 70	"    Co	60
Juniperus	80 10	Guaica	50
Xanthoxylum	25 30	"    ammon	60
BALSAMUM.		Zingiber	50
Copalba	40 45	Hyoscyamus	50
Peru	1 30 40	Iodine	75
Terabin, Canada	35 40	"    Colodiss	75
Tolutan	35 50	Ferri Chloridum	35
CORTEX.		Kino	50
Abies, Canadian	18	Lobelia	50
Cassia	11	Myrrh	50
Cinchona Flava	13	Nux Vomica	50
Euonymus atropurp	30	Opil	85
Myrica Cerifera, po	20	"    Camphorated	50
Prunus Virgini	12	"    Deodor	2 00
Quillaja, grd.	12	Aurant Cortex	50
Sassafras	12	Quassia	50
Ulmus Po (Ground 12)	10	Rhatany	50
EXTRACTUM.		Rhei	50
Glycyrrhiza Glabra	24 25	Cassia Acutifol	50
"    po	33 35	"    Co	50
Haematox, 15 lb. box	11 12	Serpentaria	50
"    18	13 14	Stromonium	60
"    1/4s.	14 15	Tolutan	60
"    1/2s.	16 17	Valerian	50
"    3/4s.	16 17	Veratrum Verde	50
FERRUM.		MISCELLANEOUS.	
Carbonate Precip.	15	Ether, Spts Nit, 3 F.	26 28
Citrate and Quinia	3 50	"    4 F.	30 32
Citrate Soluble	80	Alumen	2 1/2 3
Ferrocyanidum Sol.	15	"    ground, (po	7)
Solut Chloride	15	Annatto	55 60
Sulphate, com'l	1 1/2 2	Antimoul, po	4 5
"    pure	7	"    et Potass T	55 60
FLORA.		Antipyrin	21 40
Arnica	30 28	Antifebril	25
Anthemis	3 25	Argent Nitras, ounce	60
Matricaria	25 30	Arsenicum	5 7
FOLIA.		Balm Gilead Bud.	38 40
Barosma	16 1 00	Bismuth S. N.	2 10 20
Cassia Acutifol, Thin	25 28	Calcium Chlor, 1s, (1/4s	9
"    "    Alx.	35 50	"    11; 1/2s, 12)	9
Salvia officinalis, 1/4s	12 15	Cantharides Russian,	21 00
and 1/2s.	8 10	"    po	20
Ura Ursi	8 10	"    po	20
GUMMI.		"    Bpo.	20
Acacia, 1st picked	75	Caryophyllus, (po. 14)	10 12
"    2d	50	Carmin, No. 40	37 75
"    3d	40	Cera Alba, S. & F.	50 55
"    sifted sorts	25	Cera Flava	38 40
"    po	60 80	Coccus	20
Aloe, Barb. (po. 60)	50 60	Cassia Fructus	22
"    Cape, (po. 20)	12	Centraria	20
"    Socotr. (po. 60)	50	Cetaceum	40
Catechu, 1s, (1/4s, 1/2s, 3/4s,	16	Chloroform	60 63
"    16)	16	"    squibbs	21 25
"    Ammoniac	50 60	Chloral Hyd Crat.	1 20 21 40
"    Assafetida, (po. 35)	30 35	Chondrus	20 25
"    Benzozolum	50 55	Cinchonidine, P. & W	15 20
"    Camphors	50 53	"    German 3	6
"    Euphorblum po	35 10	Corka, list, dia. per	12
"    Galbanum	70 75	"    cent	2
"    Gamboge, po	70 75	Cressotum	20
"    Gualacum, (po. 30)	70 75	Creta, (dbl. 75)	2
"    Kino, (po. 35)	70 75	"    prep.	5 5
"    Mastic	70 75	"    precip.	9 11
"    Myrrh, (po. 45)	70 75	"    Rubra	8
"    Opil, (po. 2 50)	1 60 21 65	Crocus	33 35
"    Shellac	25 35	Cudbear	24
"    bleached	30 35	Cupri Sulph	5 6
"    Tragacanth	30 35	Dextrine	10 12
HERBA—In ounce packages.		Ether Sulph.	88 70
Absinthium	25	Emery, all numbers.	2
Eupatorium	20	"    po	6
Lobelia	25	Ergota, (po.) 65	60 65
Majorum	25	Flake White	12 15
Mentha Piperita	25	Galla	23
"    Vir.	25	Gambler	7
Rue	30	"    Cooper	7 8
Tanacetum, V.	25	"    French	40 60
Thymus, V.	25	Glassware Flint, 75 and 10,	
MAGNESIA.		"    by box 7	
Calcined, Pat.	55 60	Glue, Brown	90 15
Carbonate, Pat.	20 22	"    White	130 25
Carbonate, K. & M.	20 25	Glycerina	15 20
Carbonate, Jennings	35 36	Grana Paradisi	85
OLEUM.		Humulus	25 55
Absinthium	3 50 2 40	Hydraag Chlor Mite.	85
Amygdalae, Dulc.	45 75	"    "    Cor	75
Amygdalae, Amarae	8 00 8 25	"    Ox Rubrum	90
Anisi	1 65 1 75	"    Ammoniat.	11 00
Aurant Cortex	2 75 3 00	"    Unguentum.	45 55
Bergamli	3 00 3 25	Hydrargyrum	65
Cajiputi	60 65	Icthyobolla, Am.	1 25 1 50
Caryophylli	65 75	Indigo	75 100
Cedar	35 65	Iodine, Resubl.	3 75 3 85
Chenopodii	61 60	Iodoform	24
Cinnamoni	1 10 1 15	Lupulin	60 65
Citronella	45	Lycopodium	50 55
Conium Mac.	35 45	Macis	75 80
Copaiba	90 1 00	Liquor Arsen et Hy-	27
		"    drag Iod.	27
		Liquor Potass Arsinitis	10 12
		Magnesia, Sulph (dbl	20 3
		"    1 1/2)	
		Manna, S. F.	30 33

Morphia, S. P. & W.	1 70 21 95	Seidlitz Mixture	24	Lindseed, boiled	44	47
"    S. N. Y. Q. &		Sinapis	18	Neat's Foot, winter		
"    C. Co.	1 60 21 85	"    opt.	30	"    strained	50	60
Moschus Canton	40	Snuff, Maccaboy, De	35	Spirits Turpentine	36	40
Myristica, No. 1	65 70	"    Voos	35	PAINTS. bbl. lb.		
Nux Vomica, (po. 20)	10	Soda Boras, (po. 11)	10 11	Red Venetian	1 1/2	2 3/4
Os. Sepia	20 22	Soda et Potass Tart.	27 30	Ochre, yellow Mars	1 1/2	2 3/4
Pepsin Saac, H. & P. D.		Soda Carb.	1 1/2 2	"    Ber.	1 1/2	2 3/4
"    Co	2 00	Soda, Bi-Carb.	2 5	Putty, commercial	2 1/2	2 3/4
Picis Liq, N.C., 1/4 gal	2 00	Soda, Ash	3 1/2 4	"    strictly pure	2 1/2	2 3/4
"    doz	2 00	Sulphas	2	Vermillon Prime Amer-		
Picis Liq., quarts	2 00	Spts. Ether Co	50 55	"    ican	13 16	
"    pints	2 00	"    Myrcia Dom	2 25	Vermillon, English	65 70	
Pil Hydrarg, (po. 80)	2 50	"    Myrcia Imp.	23 00	Green, Peninsular	70 75	
Piper Nigra, (po. 22)	2 1	"    Vinl Rect. bbl.	7	Lead, red	7	7 1/4
Piper Alba, (po. 65)	3	"    7	2 25 2 35	"    white	7	7 1/4
Pix Burgun	7	"    Less 5c gal, cash ten days.	21 30	Whiting, white Span.	70	
Plumbi Acet.	14 15	Sulphur, Subl.	2 1/2 4	Strychnia Crystal	2 1/2	2 3/4
Pulvis Ipeacac et opil.	1 10 21 30	Vanilla	2 1/2 3 1/2	White, Paris American	1 0	
Pyrethrum, boxes H	75	"    Roll	8 10	Whiting, Paris Eng.		
"    & P. D. Co., doz.	21 25	Tamarinds	8 10	cliff	1 40	
Pyrethrum, pv.	30 35	Terebenth Venice	28 30	Pioneer Prepared Paint	30 21 4	
Quassia	8 10	Theobromae	40 45	Swiss Villa Prepared		
Quinia, S. P. & W.	20 34	Vanilla	9 00 16 00	"    Paints	1 00 21 20	
"    S. German	19 20 30	Zinci Sulph.	7 8	VARNISHES.		
Rubia Tinctorum	12 14					
Saccharum Lactis pv.	23 30					
Salaicin	1 50 21 60					
Sanguis Draconis	40 50					
Sapo, W	12 14					
"    M.	10 12					
"    G.	15					
		OILS.				
		Whale, winter	Bbl. Gal			
		Lard, extra	55 60			
		Lard, No. 1	45 59			
		Linseed, pure raw	41 44			
		No. 1 Turp Coach	1 10 21 20			
		Extra Turp	160 21 70			
		Coach Body	2 75 3 00			
		No. 1 Turp Furn	1 00 1 10			
		Extra Turk Damar	1 55 21 60			
		Japan Dryer, No. 1				
		Turp.	70 75			

HAZELTINE & PERKINS DRUG CO.

Importers and Jobbers of

DRUGS

CHEMICALS AND

PATENT MEDICINES

DEALERS IN

Paints, Oils and Varnishes.

Sole Agents for the Celebrated

SWISS VILLA PREPARED PAINTS.

Full Line of Staple Druggists' Sundries.

We are Sole Proprietors of

Weatherly's Michigan Catarrh Remedy.

We Have in Stock and Offer a Full Line of

WHISKIES, BRANDIES, GINS, WINES, RUMS.

We sell Liquors for medicinal purposes only.  
We give our personal attention to mail orders and guarantee satisfaction.  
All orders shipped and invoiced the same day we receive them. Send a trial order.

HAZELTINE & PERKINS DRUG CO.,

GRAND RAPIDS, MICH.

Grocery Price Current.

The quotations given below are such as are ordinarily offered buyers who pay promptly and buy in full packages.

Table of grocery prices including categories like AXLE GREASE, BAKING POWDER, APRICOTS, COFFEE, and various oils and flours.

COUPON PASS BOOKS. (Can be made to represent any denomination from \$10 down.)

CONDENSED MILK. Eagle, Crown, Genuine Swiss, American Swiss.

CRACKERS. Seymour XXX, Family XXX, Salted XXX, Boston, Butter biscuit.

DRIED FRUITS. Domestic. Apples, Apricots, Blackberries, Nectarines, Peaches, Prunelles, Raspberries.

EXTRACT. Valley City, Hummel's foil, tin.

CHICORY. Bulk, Red.

CLOTHES LINES. Cotton, Jute.

COUPON BOOKS. "Tradesman", "Superior", "Universal".

FARINACEOUS GOODS. Farina, Hominy, Barrels, Lima Beans, Maccaroni and Vermicelli, Pearl Barley.

Peas. Green, Split per lb, German, East India, Cracked.

FISH--Salt. Bloater, Yarmouth, Pollock, Boneless, Smoked, Scaled, Holland, Round shore, Mackerel.

FLAVORING EXTRACTS. Jennings' D C, Lemon, Vanilla, Licorice.

GUN POWDER. Kegs, Half kegs.

HERBS. Sage, Hops, Madras, S. F., 2, 3 and 5 lb. boxes.

JELLY. 17 lb. palls, 30 " ".

LICORICE. Pure, Calabria, Sicily.

LYE. Condensed, 2 doz, 4 doz.

MATCHES. No. 9 sulphur, Anchor parlor, No. 2 home, Export parlor.

Small. Barrels, 2,400 count, Half bbls, 1,200 count.

PIPES. Clay, No. 216, T. D. full count, Cob, No. 3.

POTASH. 48 cans in case. Babbitt's, Penna Salt Co's.

ROOT BEER. Williams, per doz, 3 doz, case.

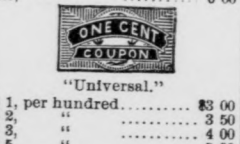
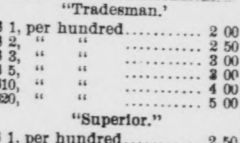
RICE. Domestic. Carolina head, No. 1, No. 2, Broken.

Imported. Japan, No. 1, No. 2, Java, Patna.

SPICES. Whole Sifted. Allspice, Cassia, Batavia in mats, Batavia in bind, Saigon in rolls, Cloves, Amboyna, Zanzibar, Mace Batavia, Nutmegs, fancy, No. 1, No. 2, Pepper, Singapore, black, white, shot.

Pure Ground in Bulk. Allspice, Cassia, Batavia, and Saigon, Saigon, Cloves, Amboyna, Zanzibar, Ginger, African, Cochin, Jamaica, Mace Batavia, Eng. and Trieste, Trieste, Nutmegs, No. 2, Pepper, Singapore, black, white, Cayenne.

"Absolute" in Packages. Allspice, Cinnamon, Cloves, Ginger, Jam, Mustard, Pepper, Sage.





<b>SALERATUS.</b>	
Packed 60 lbs. in box:	
Church's	\$3 30
DeLand's	3 15
Dwight's	3 30
Taylor's	3 00
<b>SOAP.</b>	
<b>LAUNDRY.</b>	
Allen B. Wrisley's Brands.	
Old Country, 80 1-lb.	3 20
Good Cheer, 60 1 lb.	3 90
White Borax, 100 1/2-lb.	3 60
Proctor & Gamble.	
Concord	2 80
Ivory, 10 oz.	6 75
" 6 oz.	4 00
Lenox	3 65
Mottled German	3 15
Town Talk	3 00
<b>SCOURING AND POLISHING.</b>	
Sapolo, kitchen, 3 doz.	2 50
" hand, 3 doz.	2 50
<b>SUGAR.</b>	
Cut Leaf	2 5/4
Cubes	2 5
Powdered	2 5/4
Granulated	4.50 @ 4 3/4
Confectioners' A	4.44
Soft A	4.81
White Extra C	4.06
Extra C	4
C	3 3/4 @ 3 3/4
Yellow	3 3/4 @ 3 3/4
Less than bbls. 1/4c advance	
<b>SYRUPS.</b>	
<b>Corn.</b>	
Barrels	24
Half bbls.	26
<b>Pure Cane.</b>	
Fair	19
Good	25
Choice	30
<b>SWEET GOODS.</b>	
Ginger Snaps	8
Sugar Creams	8
Frosted Creams	9
Graham Crackers	8 1/4
Oatmeal Crackers	8 1/4
<b>TEAS.</b>	
<b>JAPAN—Regular.</b>	
Fair	217
Good	220
Choice	24
Choice	32
Dust	10
<b>SUN CURED.</b>	
Fair	217
Good	220
Choice	24

Choicest	32	@34
Dust	10	@12
<b>BASKET FIRED.</b>		
Fair	18	@20
Choice	25	@25
Choicest	35	@35
Extra choice, wire leaf	40	@40
<b>GUNPOWDER.</b>		
Common to fair	25	@35
Extra fine to finest	50	@65
Choicest fancy	75	@85
<b>OOLONG.</b>		
Common to fair	23	@30
<b>IMPERIAL.</b>		
Common to fair	23	@26
Superior to fine	30	@35
<b>YOUNG HYSON.</b>		
Common to fair	18	@26
Superior to fine	30	@40
<b>ENGLISH BREAKFAST.</b>		
Fair	18	@22
Choice	24	@28
Best	40	@50
<b>TOBACCOS.</b>		
<b>Fine Cut.</b>		
Pails unless otherwise noted		
Hiawatha	60	
Sweet Cuba	34	
McGinty	24	
" 1/4 bbls.	22	
Valley City	32	
Dandy Jim	27	
Torpedo	20	
" in drums	19	
Yum Yum	26	
<b>Plug.</b>		
Sorg's Brands.		
Spearhead	38	
Joker	22	
Nobby Twist	39	
Oh My	29	
<b>Scotten's Brands.</b>		
Kylo	22	
Hiawatha	38	
Valley City	34	
<b>Finzer's Brands.</b>		
Old Honesty	40	
Jolly Tar	32	
<b>Middleton's Brands.</b>		
Here It Is	28	
Old Style	31	
<b>Jas. G. Butler &amp; Co.'s Brands.</b>		
Something Good	38	
Toss Up	26	
<b>Out of Sight.</b>		
<b>Private Brands.</b>		
Sweet Maple	30	
L. & W.	26	
<b>Smoking.</b>		
Boss	12 1/4	
Colonel's Choice	13	

Warpath	14
Banner	15
King Bee	30
Kilm Dried	17
Nigger Head	33
Honey Dew	38
Gold Block	34
Peerless	34
Rob Roy	34
Uncle Sam	38
Tom and Jerry	25
Brier Pipe	30
Yum Yum	32
Red Clover	32
Navy	32
Handmade	40
Frog	33



<b>WASHBOARDS.</b>	
Single	
Wilson	\$2 00
Saginaw	1 75
Rival	1 40
Daisy	1 00
Langtry	1 10
Defiance	1 75
<b>Double.</b>	
Wilson	2 50
Saginaw	2 25
Rival	1 80
Defiance	2 00
Crescent	2 60
Red Star	2 75
Shamrock	2 50
Ivy Leaf	2 25
<b>VINEGAR.</b>	
40 gr.	7
50 gr.	8
<b>WET MUSTARD.</b>	
Bulk, per gal.	30
Beer mug, 2 doz in case.	1 75
<b>YEAST—Compressed.</b>	
Fermentum per doz. cakes.	
" per lb.	
Fleischman, per doz cakes.	
" per lb.	

<b>GRAINS and FEEDSTUFFS</b>	
<b>WHEAT.</b>	
No. 1 White (58 lb. test)	77
No. 1 Red (60 lb. test)	77
<b>MEAL.</b>	
Bolted	1 30
Granulated	1 60
<b>FLOUR.</b>	
Straight, in sacks	4 40
" " barrels	4 50
Patent " sacks	5 40
" " barrels	5 50
Graham " sacks	2 70
Rye " sacks	2 40
<b>MILLSTUFFS.</b>	
Bran	Car lots \$14 50 Less quantity \$15 00
Screenings	14 50
Middlings	15 50
Mixed Feed	20 00
Coarse meal	20 00
<b>CORN.</b>	
Car lots	53
Less than car lots	55
<b>OATS.</b>	
Car lots	39
Less than car lots	41
<b>HAY.</b>	
No. 1 Timothy, car lots	13 50
No. 1 " ton lots	15 00
<b>OILS.</b>	
The Standard Oil Co. quotes as follows, in barrels, f. o. b. Grand Rapids:	
Eocene	9
Water White, old test	@ 8 1/2
W. W. Headlight, 156°	7 1/2
Water White	7
Naphtha	7
Stove Gasoline	7 1/2
Cylinder	27 @ 30
Engine	13 @ 21
Black, 25 to 30 deg	@ 7 1/4
<b>FRESH MEATS.</b>	
Swift & Company quote as follows:	
Beef, carcass	5 1/4 @ 6 1/4
" hind quarters	7 @ 8
" fore "	3 1/4 @ 4
" loins, No. 3	9 @ 9 1/2
" ribs	8 @ 9
" rounds	5 @ 5 1/2
Bologna	@ 4 1/2
Pork loins	@ 9 1/2
" shoulders	@ 7 1/2
Sausage, blood or head	@ 4 1/2
" liver	@ 4 1/4
" Frankfort	@ 7
Mutton	7 @ 8
Veal	6 @ 6 1/2

<b>HIDES, PELTS and FURS</b>	
Perkins & Hess pay as follows, prices nominal:	
<b>HIDES.</b>	
Green	2 1/4 @ 2 3/4
Part Cured	@ 3 1/4
Full	@ 4 1/4
Dry	5 @ 5
Kips, green	2 1/4 @ 3 1/2
" cured	@ 4 1/2
Calfskins, green	4 @ 5
" cured	@ 4 1/4
Deacon skins	10 @ 30
No. 2 hides 1/4 off.	
<b>PELTS.</b>	
Shearlings	10 @ 25
Lambs	20 @ 50
<b>WOOL.</b>	
Washed	20 @ 23
Unwashed	10 @ 20
<b>MISCELLANEOUS.</b>	
Tallow	3 1/4 @ 3 1/2
Grease butter	1 @ 2
Switches	1 1/4 @ 2
Ginseng	2 00 @ 2 75
<b>POULTRY.</b>	
Local dealers pay as follows:	
<b>DRESSED.</b>	
Fowl	9 @ 10
Turkeys	10 @ 11
Ducks	10 @ 11
<b>LIVE.</b>	
Chickens	12 @ 13
Fowls	8 @ 9
Turkeys	9 @ 10
Spring Duck	10 @ 11
<b>FISH and OYSTERS.</b>	
F. J. Dettenthaler quotes as follows:	
<b>FRESH FISH.</b>	
Whitefish	7 @ 8
Trout	7 @ 8
Halibut	@ 15
Ciscoes or Herring	5 @ 6
Bluefish	11 @ 12
Fresh lobster, per lb.	1 00
Soft crabs, per doz.	1 25
Shrimp, per gal.	@ 12
Cod	10 @ 12
No. 1 Pickerel	@ 8
Pike	@ 7
Smoked White	@ 7
<b>OYSTERS—Cans.</b>	
Fairhaven Counts	@ 40
<b>SHELL GOODS.</b>	
Oysters, per 100	1 25 @ 1 50
Clams	1 00 @ 1 25

<b>PAPER &amp; WOODENWARE</b>	
<b>PAPER.</b>	
Straw	1 1/4
Rockfalls	1 1/2
Rag sugar	2
Hardware	2 1/4
Bakers	2 1/4
Dry Goods	5 @ 6
Jute Manila	@ 5 1/4
Red Express No. 1	5 1/4
No. 2	4 1/4
<b>TWINES.</b>	
48 Cotton	50
Cotton, No. 1	17
" 2	16
Sea Island, assorted	30
No. 5 Hemp	15
No. 6	15
<b>WOODENWARE.</b>	
Tubs, No. 1	7 00
" No. 2	6 00
" No. 3	5 00
Pails, No. 1, two-hoop	1 35
" No. 1, three-hoop	1 60
Clothespins, 5 gr. boxes	40
Bowls, 11 inch	80
" 13 "	1 00
" 15 "	1 00
" 17 "	2 25
" 19 "	2 75
" 21 "	3 00
Baskets, market	35
" shipping bushel	1 25
" full hoop	1 35
" willow of ths, No. 1	5 75
" " " No. 2	6 25
" " " No. 3	7 25
" splint " No. 1	3 50
" " " No. 2	4 25
" " " No. 3	5 00
<b>INDURATED WARE.</b>	
Pails	4 05
Tubs, 1/2 doz.	4 55

# TANGLEFOOT

## Sticky Fly Paper.

O. & W. THUM  
GRAND RAPIDS,  
MICH.

**PRICE:**

One Box.....\$ 45

One Case (10 Boxes)..... 4 00

Each box contains 25 Double Sheets and one TANGLEFOOT Holder.

Each Sheet is separately sealed with a border of wax.

Each double sheet separates into two perfect single sheets.

Tanglefoot is spread heavily on impervious paper.

Tanglefoot is the only sticky fly paper which can be purchased advantageously by the box for use in stores, offices, hotels, etc., etc.

No sheet will spoil, no matter how long a box may last.

**FOR SALE BY ALL JOBBERS.**

**STANWOOD & Co.,**  
Gloucester, Cape Ann, Mass.

RECEIVE

**Mackerel, Codfish, Herring**

**And All Kinds of Salt Water Fish**

DIRECT FROM THE FISHERMEN.

Represented in Michigan by J. P. Visner, 167 North Ionia St., Grand Rapids, Mich., who will be pleased to quote bottom prices that first-class stock can be offered at by any producer or curer

**FOURTH NATIONAL BANK**  
Grand Rapids, Mich.

D. A. BLODGETT, President.  
GEO. W. GAY, Vice-President.  
WM. H. ANDERSON, Cashier.

**CAPITAL, - - - \$300,000.**

Transacts a general banking business.

Make a specialty of collections. Accounts of country merchants solicited.

# BEANS

**W. T. LAMOREAUX CO.,**

128, 130 and 132 W. Bridge St., GRAND RAPIDS, MICH.

If you have any beans and want to sell, we want them, will give you full market price. Send them to us in any quantity up to car loads, we want 1000 bushels daily.

**HAVE AN ORIGINAL DESIGN** Printed on your Commercial Stationery. It don't cost much.

Write to **THE TRADESMAN COMPANY, They Do It.**

JIM ALLSPICE.

Open Confession of a Road Experience by an Old Timer.

Written for THE TRADESMAN.

Traveling men, in selling goods, meet all classes of humanity, and I have taken many a long, cold drive through the wilds of Northern Michigan to towns off the railroad that has, in the end, proved very profitable, as well as very pleasant, notwithstanding all the discomforts and the inconveniences of making said trips.

My first experience in selling a camp was not only a novelty but an experience to which I have always looked back with pleasure. I received a letter one cold, stormy day in December from the junior partner (who was always looking after new trade) which threw a little light on about what I had to do, and how, giving me the necessary pointers, etc. It ran as follows:

GRAND RAPIDS, Dec. 9.

Jas. Allspice, Manton, Mich.

DEAR JIM—We want you to run back to Murray & Moore's Siding and go into their camp on the Manistee River. They are operating very heavy there this winter and we want their business. They are all O. K., and goods should pay a large profit, especially on tobaccos, teas, syrups and meats.

That strong letter from the "Governor" regarding rebates you want to skip when reading. You are out for business. Do not miss any sales, if you have to attend a church social every night. (I know how it is myself.) Break a wagon tongue once in a while—anything to average up your special expenses. I will protect you at this end, if we were to follow out the "Governor's" idea of doing business, we would all be handling a line of bibles and prayer books, instead of being the largest dealers in groceries in our city.

Your wife was down to-day and drew \$25 on account. She said they were all well and that your mother-in-law has come to spend the winter. (Persume you will be glad to hear that.) Finish up your trip and come in for the holidays.

No changes of any importance to note. Trusting you will be successful and enjoy your trip.

Yours truly

The "Governor" referred to was the senior partner, a staid, old-style business man from Maine who had had but little experience with our Western ways, and I was generally in receipt of a long, fatherly letter from him on receipt of my month's expense account, especially if I

had been in the "rebate" business, owing to close competition. The junior partner was formerly a crack salesman for a tobacco factory, and right up to snuff, a good business man, a kind friend and a general favorite, with all the help free and outspoken, and, if necessary to give you "a trimming," he could do it so quietly and politely that it was a pleasure to get a round-up once in a while.

On receipt of his letter, I ran back to Murray & Moore's Siding, and was fortunate enough to find a logging sleigh bound for the camp; so, loading on my grip, I piled on the front bob with the teamster, and we started, making the drive through the pine woods by moonlight. The driver was full of wonderful stories of his hairbreadth escapes during his many years of service as a lumberman. We finally arrived at the camp, which consisted of three log shanties—one a cookroom, one for sleeping and one a storehouse. After eating supper, which consisted of pork and beans (Maine style), bread and plenty of dried apple sauce, I was taken into the men's quarters and given the post of honor—the "deacon's" seat. Here I was, a real, live "drummer" in all my glory. I was surrounded by the men—and such a lot of humanity! I never was mixed up with the like before. Being a stranger, I produced a box of cigars—"clear smokers"—and "set 'em up" all around, not forgetting the boys back in the cook room. Time passed pleasantly. I was plied with questions as to the news "outside," as some of the men had been in camp for three months or more. One fellow had a fiddle, and the way he rasped off the "Arkansaw Traveler" was a caution. The "Dublin Quartette" sang "The Rocky Roads to Dublin," etc. I had to tell a few stories of "the latest," and tell them all about the Sullivan-Ryan fight at New Orleans. One fellow wanted to know if Smith's varieties was still running, and how the fall races came out at the "Rapids." At last it was "turn in." I was given parlor A, top bunk. After that "crew" of men had been stowed away, the snoring began, and they kept it up till "the first cracks o' dawn." If it had not been for a large hole in the roof, I would have been a corpse in the morning. When those fellows' old socks began to thaw out by the big box stove, with their damp woolen shirts and boot packs, the smell would have run a race with any limburger cheese factory in the universe. Four a. m. and the camp was all astir. Breakfast before daylight, and away all hands. The breakfast menu consisted of hot pork and beans (baked during the night in a bed of coals), some fried venison, coffee and corn cakes. Mr. Murray being at liberty, I opened up my samples, and proceeded in the usual way to pull off an order. With my sample cases open on top of a big pine stump, and the blue canopy of heaven over us, surrounded by tall pine trees, the solitude only broken by the occasional fall of a monarch of the forest, as the woodman's sharp ax or saw laid them low. I sold Murray & Moore what would be the equal of a small new stock, congratulating myself that, for once, competition was out of sight. Numerous small orders for the men were added, covering the range from fiddlestrings to boxing gloves. Our acquaintance from that time extended to several years' pleasant and profitable deal, and my coming and going was

looked upon by the camp with the same interest as the arrival of the weekly newspaper at a country postoffice.

BENJAMIN.

Ring out the Old, Ring in the New.

ROTHBURY, July 12.—This is to certify that on July 12, 1892, I kicked Old John Credit out and put King Cash in his place. JAMES H. SARTWELL.

A chemist advises that canned fruit be opened an hour or two before it is used. It is far richer after the oxygen of the air has been restored to it.

Crockery & Glassware

Table with 2 columns: Item and Price. Includes Fruit Jars, Lamp Burners, and Lamp Chimneys.

Table with 2 columns: Item and Price. Includes No. 0 Sun, No. 1, No. 2, and Tubular.

Table with 2 columns: Item and Price. Includes Lamp Chimneys and 6 doz. in box.

Table with 2 columns: Item and Price. Includes First quality, No. 0 Sun, crimp top, No. 1, No. 2.

Table with 2 columns: Item and Price. Includes XXX Flint, No. 0 Sun, crimp top, No. 1, No. 2.

Table with 2 columns: Item and Price. Includes Pearl top, No. 1 Sun, wrapped and labeled, No. 2, No. 2 Hinge.

Table with 2 columns: Item and Price. Includes La Bastie, No. 1 Sun, plain bulb, per doz., No. 2, No. 1 crimp, per doz., No. 2 crimp, per doz.

Table with 2 columns: Item and Price. Includes Lamp Wicks, No. 0, per gross, No. 1, No. 2, No. 3, Mammoth, per doz.

Table with 2 columns: Item and Price. Includes Butter Crocks, 1 and 6 gal., Jugs, 1/2 gal., per doz., Milk Pans, 1/2 gal., per doz.

Table with 2 columns: Item and Price. Includes Milk Pans, 1/2 gal., per doz., glazed, No. 1, No. 2, No. 3, glazed.

PRODUCE MARKET.

Apples—Red Astricans and Harvest apples from Ohio command \$3.50 per bbl. Home grown fruit will be in market before the end of the week.

Beans—Dry stock is in small supply and active demand. Dealers pay \$1.30@1.35 for unpecked and hold city handpicked at \$1.05@1.75 per bu.

Butter—The market is a little stronger, jobbers now paying 13@14c and holding at 15@16c. Cabbages—60c and 75c per dozen, according to size.

Celery—Choice home grown commands 25c per dozen bunches. Cherries—About out of market, the crop having been a very short one.

Dried apples—Evaporated is firmly held at 8@9c; sundried is weak at 3 1/2@4c. Eggs—The price is a little weaker and lower, dealers paying 13c and holding at 14c per doz.

Honey—14c per lb. Very scarce. Musk Mellons—Osage, \$1.60 per dozen; nutmeg, \$1.25 per dozen.

Onions—Green are in fair demand at 10c per dozen bunches. Illinois is firmly held at \$1 per bushel. Peas—Marfat are in strong demand and the supply is hardly adequate to the demand. Jobbers hold at 50@60c per bu.

Potatoes—New stock is in strong demand, commanding 75c per bushel, or \$2.25 per bbl. Raspberries—Black are in ample supply at 6@7c per qt. Red are scarce and in strong demand, commanding 10c per qt.

Radishes—10c per dozen bunches. Tomatoes—Illinois stock is in fair demand at \$1.25 per 4 basket crate. Watermelons—Firm and high, readily commanding \$25 per 100.

Whortleberries—The market is well supplied, dealers paying \$1.50@1.75 per bu. and holding at \$2@2.25. Wax Beans—Dealers now holding at 60c per bushel.

PROVISIONS.

The Grand Rapids Packing and Provision Co. quotes as follows:

Table with 2 columns: Item and Price. Includes Mess, new, Short cut, Extra clear pig, short cut, Extra clear, heavy, Clear, fat back, Boston clear, short cut, Clear back, short cut, Standard clear, short cut, best.

Table with 2 columns: Item and Price. Includes SAUSAGE—Fresh and Smoked, Pork Sausage, Ham Sausage, Tongue Sausage, Frankfurt Sausage, Blood Sausage, Bologna, straight, Bologna, thick, Head Cheese.

Table with 2 columns: Item and Price. Includes LARD, Kettle Rendered, Granger, Family, Compound, Tierces, 50 lb. Tins, 30 lb. Pails, 10 lb., 5 lb., 3 lb.

Table with 2 columns: Item and Price. Includes BEEF IN BARRELS, Extra Mess, warranted 200 lbs., Extra Mess, Chicago packing, Boneless, rump butts.

Table with 2 columns: Item and Price. Includes SMOKED MEATS—Canned or Plain, Hams, average 30 lbs., 16 lbs., 12 to 14 lbs., picnic, best boneless, Shoulders, Breakfast Bacon, boneless, Dried beef, ham prices, Long Clears, heavy, Briskets, medium, light.

CANDIES, FRUITS and NUTS.

The Putnam Candy Co. quotes as follows:

Table with 2 columns: Item and Price. Includes STICK CANDY, Full Weight, Bbls, Pails, Standard, per lb., H. H., Twist, Boston Cream, 20 lb. cases, Cut Leaf, Extra H. H., cases.

Table with 2 columns: Item and Price. Includes MIXED CANDY, Full Weight, Bbls, Pails, Standard, Leader, Royal, Nobby, English Rock, Conserves, Broken Taffy, Peanut Squares, French Creams, Valley Creams, Midget, 20 lb. baskets, Modern, 20 lb.

Table with 2 columns: Item and Price. Includes FANCY—in bulk, Full Weight, Pails, Lozenges, plain, printed, Chocolate Drops, Chocolate Monumentals, Gum Drops, Sour Drops, Imperials.

Table with 2 columns: Item and Price. Includes FANCY—in 5 lb. boxes, Per Box, Lemon Drops, Sour Drops, Peppermint Drops, Chocolate Drops, H. M. Chocolate Drops, Gum Drops, Licorice Drops, A. B. Licorice Drops, Lozenges, plain, printed, Imperials, Mottos, Cream Bar, Molasses Bar, Hand Made Creams, Plain Creams, Decorated Creams, String Rock, Burnt Almonds, Wintergreen Berries.

Table with 2 columns: Item and Price. Includes CARAMELS, No. 1, wrapped, 2 lb. boxes, No. 1, No. 2, No. 3, Stand up, 5 lb. boxes.

Table with 2 columns: Item and Price. Includes BANANAS, Small, Medium, Large.

Table with 2 columns: Item and Price. Includes ORANGES, Californias, 96, 125, 150, Messinas, choice 200, 190.

Table with 2 columns: Item and Price. Includes LEMONS, Messina, choice, 360, fancy, 360, choice 300, fancy 300.

Table with 2 columns: Item and Price. Includes OTHER FOREIGN FRUITS, Figs, fancy layers, 6 lb., 10 lb., extra, 14 lb., 30 lb., Dates, Fard, 10 lb. box, 50 lb., Persian, 50 lb. box.

Table with 2 columns: Item and Price. Includes NUTS, Almonds, Tarragona, Ivaca, California, Brazils, new, Filberts, Walnuts, Grenoble, Marbot, Chili, Table Nuts, fancy, choice, Pecans, Texas, H. P., Cocoanuts, full sacks.

Table with 2 columns: Item and Price. Includes PEANUTS, Fancy, H. P., Suns, Roasted, Fancy, H. P., Flags, Roasted, Choice, H. P., Extras, Roasted, California Walnuts, Roasted.



THE LABOR DISTURBANCES.

The financial sky continues to be clouded by the disturbances at Homestead, which I referred to last week as having given occasion for the widespread utterance of sentiments hostile to the owners of capital invested in manufacturing enterprises, and by others which have followed them, more violent and yet equally successful in finding defenders. At Cœur d' Alene, a disagreement between the miners and the mine owners has resulted in numerous murders, and in preparations, happily not carried out, for the wholesale destruction by dynamite of the mines and auxiliary works. Only the arrival of United States troops has averted further mischief and partially restored order. At Homestead, the State militia is on the ground in force sufficient to preserve the peace, but the condition of affairs is far from being pleasant. Here, in this city, the cabinetmakers' strike and the granite pavers' strike have come quietly to an end, but that of the housemiths is still in progress, and threatens to involve a number of the other building trades. In other parts of the country, too, strikes have occurred, which, though not important in themselves, are yet indicative of dissatisfaction and ominous of further trouble. To the politicians and professional agitators who have acted as the spokesmen of public sympathy with the striking workmen the clergy have joined themselves, and the talk of some of them is to me amazing, both for the perversion of facts which it embodies, and for its disregard of sound moral principle. These reverend gentlemen evidently have no respect for the old Mosaic precept, "Thou shalt not countenance—or, as the revised version has it, favor—the poor man in his cause," and, seeing merely poor men on one side of the dispute and rich men on the other, jump to the conclusion that the poor are to be upheld at any cost of truth and logic and the rich men condemned.

A favorite fallacy of the clerical as well as of the lay champions of the Homestead strikers is that labor produces all the wealth which the rich man possesses, and that, therefore, the laborers are entitled to any share of it which they may choose to demand. The right of the rich man to make his own bargain with those whom he employs is denied, and he is summoned to submit under the name of arbitration to outside dictation in fixing the wages he shall pay. The fact that his capital and his skill in conducting the business in which that capital is invested are essential to the productivity of the labor which he employs is left quite out of consideration. So, again, the employment of armed guards at the Homestead mills has been denounced throughout the country, and even in Great Britain, by clergymen as well as by laymen, as an outrageous resort to force to intimidate and to coerce striking workmen, in the face of evidence that these guards acted at Homestead, as elsewhere, purely on the defensive. The simple and effectual method of doing away with their services is to make those services unnecessary. Let it once be established that no violence is likely to be committed by the strikers and the occupation of the Pinkerton men will be gone. Unfortunately, this point has not yet been reached, and the Pinkerton men remain as they have been, disgraceful necessities. However there is no use of grumbling

at human nature and its freaks. We must take it as it is and do the best we can with it. As James Russell Lowell told his British hearers in a speech he once made to them, while he was our Minister at the Court of St. James's: "When the east wind blows the only thing to do is to put on your overcoat." The disposition of workmen on strike to be unreasonable and violent, and that of the majority of their fellow men to uphold them in their conduct, are facts which exist and must be recognized. How to deal with them so as to deprive them of their power for mischief in the present, and how to put an end to their existence in the future is a problem for the wise to consider.

The controversy at Homestead seems now to have narrowed itself down to that of the recognition or non-recognition of the organization into which the striking workmen in the mill had formed themselves, and, as a consequence, to that of the ability of the manager of the mill to obtain enough men not belonging to any labor organization to carry on its operations. In other words, there is to be a test of the comparative numbers of union and non-union men in that branch of industry. Both sides are confident of success, and the importance of the result, as affecting future disputes, is fully estimated by both.

The union and organization of workmen for mutual benefit is too clearly in the line of the progress of modern civilization ever to be abolished. It is a part of the tendency to aggregation which has made society what it is, and which has recently shown itself conspicuously in the consolidation of railroad corporations and in the combinations of capitalists usually known as trusts. To insist that workmen seeking employment shall act only as individuals while the employers are compactly united in corporations and trusts is unreasonable. On the other hand, employers and society in general have many well-grounded complaints to make against the capricious and tyrannical way in which workmen's unions are often managed, and they have especial reason for resisting their pretention to monopolize the industry of the country and to exclude non-union laborers from participation in it. Not only do they apply to their non-union competitors opprobrious epithets, such as "scabs," "rats," "black sheep," "foul" workers, and the like, but they do them bodily harm, as they have done at the Cœur d'Alene mines, and as they threatened to do and would have done at Homestead, had they not been restrained by the military. This is the weak point of the labor unions, and until it is mended they cannot hope for success. So far, too, as they aim at so adjusting the supply of labor to the demand for it that there shall never be any reduction of wages and never any laborer without employment, they are seeking to accomplish the impossible. There has never yet been a time in the history of the world when trade was uniformly prosperous, and when there was work for every man without exception. Our country has been wonderfully favored in this respect, but we have no right to expect that its prosperity shall be uninterrupted. To the natural increase of our population we have added yearly half a million of immigrants from foreign countries, and they have all, thus far, found enough to do to keep them at least from dying of starva-

tion. In view of this great fact we can afford to be patient with occasional disturbances like those which now occupy public attention, and I await without anxiety their natural and peaceful settlement. MATTHEW MARSHALL.

Saginaw — The Sapless Cedar Block Paving Co. is manufacturing cedar shingles at Temple and at Beaverton.

MICHIGAN CENTRAL "The Niagara Falls Route."

	DEPART.	ARRIVE
Detroit Express.....	7:00 a m	10:00 p m
Mixed.....	7:05 a m	4:30 p m
Day Express.....	1:30 p m	10:00 a m
*Atlantic & Pacific Express.....	1:00 p m	6:00 a m
New York Express.....	5:40 p m	10:45 p m

\*Daily. All other daily except Sunday. Sleeping cars run on Atlantic and Pacific Express trains to and from Detroit.

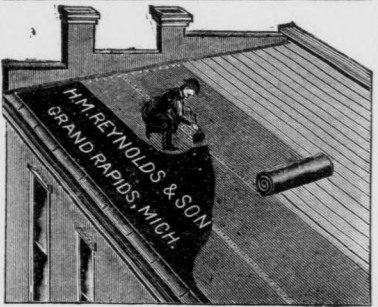
Elegant parlor cars leave Grand Rapids on Detroit Express at 7 a. m., returning leave Detroit 4:45 p. m. arrive in Grand Rapids 10 p. m. FRANK M. BRIGGS, Gen'l Agent, 85 Monroe St. A. ALMQUIST, Ticket Agent, Union Depot. GEO. W. MUNSON, Union Ticket Office, 67 Monroe St. O. W. RUGGLES, G. P. & T. Agent, Chicago.

DETROIT GRAND RAPIDS AND MILWAUKEE RAILWAY TIME TABLE NOW IN EFFECT.

EASTWARD.				
Trains Leave	*No. 14	+No. 16	+No. 18	*No. 82
Lv. Chicago.....	7:30pm	.....	.....	.....
Lv. Milwaukee.....	8:30pm	.....	.....	.....
G'd Rapids, Lv	6:50am	10:30am	3:25pm	10:55pm
Ionia.....Ar	7:45am	11:25am	4:37pm	12:37am
St. Johns.....Ar	8:30am	12:15pm	5:20pm	1:55am
Owosso.....Ar	9:05am	1:20pm	6:05pm	3:15am
E. Saginaw.....Ar	10:45am	3:05pm	8:00pm	6:45am
Bay City.....Ar	11:30am	3:45pm	8:45pm	7:22am
Flint.....Ar	10:05am	3:45pm	7:45pm	5:40am
Pt. Huron.....Ar	11:55am	6:00pm	8:00pm	7:30am
Pontiac.....Ar	10:55am	3:05pm	8:25pm	5:37am
Detroit.....Ar	11:50am	4:05pm	9:25pm	7:00am

WESTWARD.				
Trains Leave	*No. 81	+No. 11	+No. 13	*No. 15
Lv. Detroit.....	1:50 p m	.....	.....	4:05pm
G'd Rapids, Lv	7:05am	1:00pm	5:10pm	10:20pm
G'd Haven, Ar	8:35am	2:10pm	6:15pm	11:20pm
Milwaukee Str. "	.....	.....	6:30am	6:30am
Chicago Str. "	.....	6:00am	6:00am	.....

\*Daily. +Daily except Sunday. Trains arrive from the east, 6:40 a. m., 12:50 a. m., 5:00 p. m. and 10:00 p. m. Trains arrive from the west, 6:45 a. m., 10:10 a. m., 3:15 p. m. and 10:30 p. m. Eastward—No. 14 has Wagner Parlor Buffet car. No. 18 Chair Car. No. 82 Wagner Sleeper. Westward—No. 81 Wagner Sleeper. No. 11 Chair Car. No. 15 Wagner Parlor Buffetcar. JOHN W. LOUD, Traffic Manager. BEN FLETCHER, Trav. Pass. Agent. JAS. CAMPBELL, City Ticket Agent. 23 Monroe Street.



ASPHALT FIRE-PROOF ROOFING

This Roofing is guaranteed to stand in all places where Tin and Iron has failed; is superior to Shingles and much cheaper.

The best Roofing for covering over Shingles on old roofs of houses, barns, sheds, etc.; will not rot or pull loose, and when painted with our

FIRE-PROOF ROOF PAINT,

Will last longer than shingles. Write the undersigned for prices and circulars, relative to Roofing and for samples of Building Papers, etc.

H. M. REYNOLDS & SON, Practical Roofers, Cor. Louis and Campan Sts., Grand Rapids, Mich.

Grand Rapids & Indiana.

Schedule in effect July 3, 1892.

TRAINS GOING NORTH.			
	Arrive from Leave going	South.	North.
For Traverse City & Mackinaw	6:50 a m	7:20 a m	
From Kalamazoo	9:20 a m		2:00 p m
For Traverse City & Mackinaw	1:50 p m		2:00 p m
For Traverse City	.....		4:15 p m
For Petoskey & Mackinaw	8:10 p m		10:40 p m
From Chicago and Kalamazoo	8:35 p m		7:30 a m
For Saginaw	.....		4:15 p m
Train arriving from south at 6:50 a m. and departing north at 7:20 a m. daily; all other trains daily except Sunday.			

TRAINS GOING SOUTH.			
	Arrive from Leave going	South.	North.
For Cincinnati	6:20 a m		7:00 a m
For Kalamazoo and Chicago	.....		10:05 a m
For Fort Wayne and the East	11:50 a m		2:00 p m
For Cincinnati	6:30 p m		6:00 p m
For Chicago	10:40 p m		11:20 p m
From Saginaw	11:50 a m		.....
From Saginaw	10:40 p m		.....
Train arriving from the north at 5:20 p m. and leaving south at 6:00 p m. also train leaving south at 11:20 p m. run daily; all other trains daily except Sunday.			

SLEEPING & PARLOR CAR SERVICE.

**NORTH** 7:20 a m train.—Parlor chair car Grand Rapids to Traverse City and Grand Rapids to Petoskey and Mackinaw. 2:00 p m train has parlor car Grand Rapids to Petoskey and Mackinaw. 10:40 p m train.—Sleeping car Grand Rapids to Petoskey and Mackinaw. **SOUTH**—7:00 a m train.—Parlor chair car Grand Rapids to Cincinnati. 10:05 a m train.—Wagner Parlor Car Grand Rapids to Chicago. 6:00 p m train.—Wagner Sleeping Car Grand Rapids to Cincinnati. 11:20 p m train.—Wagner Sleeping Car Grand Rapids to Chicago.

Chicago via G. R. & I. R. R.

Lv Grand Rapids	10:05 a m	2:00 p m	11:20 p m
Arr Chicago	3:35 p m	9:00 p m	6:50 a m
10:05 a m train through Wagner Parlor Car.			
11:20 p m train daily, through Wagner Sleeping Car.			
Lv Chicago	7:05 a m	3:10 p m	10:10 p m
Arr Grand Rapids	1:50 p m	8:35 p m	6:50 a m
3:10 p m through Wagner Parlor Car.			
10:10 p m train daily, through Wagner Sleeping Car.			

Muskegon, Grand Rapids & Indiana.

For Muskegon—Leave. From Muskegon—Arrive. 6:55 a m 10:00 a m 11:35 a m 4:40 p m 5:30 p m 9:05 p m

Through tickets and full information can be had by calling upon A. Almquist, ticket agent at Union Station, or George W. Munson, Union Ticket Agent, 67 Monroe street, Grand Rapids, Mich. G. L. LOCKWOOD, General Passenger and Ticket Agent.

CHICAGO AND WEST MICHIGAN RY. JUNE 17, 1892.

GOING TO CHICAGO. Lv. GR'D RAPIDS.....9:05am 1:35pm \*11:35pm Ar. CHICAGO.....3:35pm 6:45pm \*7:05am

RETURNING FROM CHICAGO. Lv. CHICAGO.....7:05am 5:25pm \*11:15pm Ar. GR'D RAPIDS.....3:55pm 10:10pm \*6:10am

GRAND RAPIDS AND CHICAGO, Via St. Joe and Steamer. Lv Grand Rapids.....1:35pm + 6:30pm Ar Chicago.....8:30pm 2:00am Lv Chicago.....9:30am 9:30am Ar Grand Rapids.....5:20pm 5:20pm

TO AND FROM BENTON HARBOR, ST JOSEPH AND INDIANAPOLIS. Lv. G. R.....9:05am 1:35pm 6:30pm \*11:35pm Ar. G. R.....\*6:10am 1:45pm 5:20pm 10:35pm

TO AND FROM MUSKEGON. Lv. G. R.....8:40am 5:40pm Ar. G. R.....10:45am 1:45pm 5:20pm

TRAVERSE CITY, CHARLEVOIX & PETOSKEY. Lv. G. R.....\*7:30am 2:10pm 5:35pm 11:15pm Ar. T. C.....12:15pm 6:45pm 10:55pm 4:40am Ar. Chl'ois.....\*2:25pm 8:50pm 7:00am Ar. Pet'y.....\*2:57pm 9: 3 pm 7: 1 am Ar. B. V. W.....\*3:10pm 9:35pm 7:40am

Ar. from Bay View, Petoskey, etc., 6:30 am, 11:10 am, 1:15 pm. \*9:45 pm. TO AND FROM OTTAWA BEACH. Lv G. R.....8:40am 1:35pm 5:40m Ar G. D.....8:06am 1:45pm 5:20pm 10:35pm

SUNDAY TRAIN. Lv G. R.....10:00am Lv Ottawa Beach 6:30 pm

THROUGH CAR SERVICE. Wagner Parlor Cars Leave Grand Rapids 1:35 pm, leave Chicago 7:05 am, 5:25 pm; leave Grand Rapids 4:30 am, 12:10 pm; leave Bay View 6:10 am. \*1:45 pm.

Wagner Sleepers—Leave Grand Rapids \*11:35 pm; leave Chicago \*11:15 pm; leave Bay View \*10:15 pm; leave Grand Rapids \*11:35 pm; leave Indianapolis via Big Four 7:00 pm.

\*Every day. +Except Saturday. +Except Monday. Other trains week days only.

DETROIT, LANSING & NORTHERN R. R. JUNE 26, 1892

GOING TO DETROIT. Lv. G. R.....7:20am \*2:00pm 5:40pm \*11:00pm Ar. DET.....11:40am \*5:50pm 10:35pm \*7:00am

RETURNING FROM DETROIT. Lv. DETROIT.....7:50am \*1:35pm 6:10pm Ar. GR'D RAPIDS.....12:45pm \*5:25pm 10:30pm

TO AND FROM SAGINAW, ALMA AND ST. LOUIS. Lv. G. R. 7:20am 4:15pm Ar. G. R. 11:50am 10:40pm

TO LOWELL VIA LOWELL & HASTINGS R. R. Lv. Grand Rapids.....7:30am 2:00pm 5:40pm Ar. from Lowell.....12:45pm 5:25pm 7:00am

THROUGH CAR SERVICE. Parlor Cars on all day trains between Grand Rapids and Detroit. Wagner Sleepers on night trains. Parlor cars to Saginaw on morning train. \*Every day. Other trains week days only. GEO. DEHAVEN, Gen. Pass'r Ag't.

**The Hardware Market.**

General Hardware — Notwithstanding the warm weather, the volume of business has been good with all jobbers and retailers. Especially is this true in agricultural tools and builders' hardware. Indications all point to a good fall trade and dealers are commencing to stock up in anticipation of such an event.

Galvanized Iron—Prices on galvanized iron have been very low, but the mills are asking for better prices and are succeeding in getting them. In ordinary quantities the discount is 65 per cent. from new list.

Copper—Recent advances are hard to hold, and there has been quite a little cutting, varying somewhat, according to the size of the order. The decline or weakness has had a tendency to produce lower quotations in various articles of tinware in which copper is used.

Pig Lead—No special change. The market appears in a weak condition.

Wrought Iron Pipe—The mills are soliciting business at lower prices and large buyers can, in a measure, name their own figures.

Tin—Prices on all grades of bright and roofing plates remain about stationery. Tin from stocks on hand in New York can be bought at a less figure than one could import direct. While American tin is being made quite largely, it is most of the higher grades and, consequently, does not cut much of a figure in this market. It is to be hoped American manufacturers will soon be able to hold their own on the cheaper as well as the better grades.

Wire Nails—Owing to the closing down of a number of mills, prices are much firmer and may be higher shortly.

Cut Nails—Only three mills are now making cut nails, which causes a scarcity and prices have advanced 5c per keg at the mills.

Tacks—The ruinously low prices which have prevailed on tacks for the past year have been withdrawn and manufacturers have advanced their prices 25 per cent. which still leaves them very low.

Cradles—The demand has been so great that stocks in everybody's hands have been cleaned out. Jobbers are unable to replenish their stocks, as the manufacturers have none on hand, and no woods with which to make them. Dealers who are out will have to remain out for this season.

Bright Coil and Halter Chains—The importers have been obliged to revise their lists in this line and dealers can get new lists by applying to their jobber.

Enterprise Goods—All articles made by the Enterprise Manufacturing Co., have had a stirring up in prices and, in many instances, an advance has been made on coffee mills, dried beef cutters, lard presses, self measuring faucets, tobacco cutters and meat cutters. The discount now is 20 and 10, where it used to be 30 per cent. The Enterprise people are very firm in this advance and say jobbers will have to maintain these prices if they make any profit.

Tackle Blocks—For the last year prices have been below the cost of production and the manufacturers have lost a great deal of money. At last they have come to an understanding and have made quite a radical advance. Their discounts now are as follows: wood tackle blocks, 50 and 10; thick mortice tackle blocks, 30 and 10; burr snatch blocks, 40 and 10. Jobbers manifest a disposition to maintain these quotations.

**BUSINESS LAW.****Summarized Decisions from Courts of Last Resort.****BREACH OF CONTRACT.**

According to the decision of the New York Court of Appeals, in the case of the Kokomo Strawboard Company vs. Inman, default in the payment of notes given for merchandise constitutes a breach of contract justifying the seller in treating the contract as rescinded and suing for the value of the merchandise already furnished.

**TAILOR'S EXEMPTION IN MINNESOTA.**

Under the laws of Minnesota one carrying on the trade of a tailor may be entitled to the exemption from attachment or execution of two sewing machines, if kept and personally used for the purposes of his trade and if necessary therefor, according to the decision of the Supreme Court.

**MECHANICS' LIEN.**

According to the decision of the Supreme Court of Minnesota, in the case of Glass et al. vs. Freeberg et al., where a building is constructed under one entire contract between the owner and the original contractor, the liens of all sub-contractors who furnished material or performed labor for the building at any time during the process of construction attach, by relation, as of the date of the commencement of the work, and are entitled to a preference over a mortgage on the premises executed by the owner subsequent to that date.

**DEBTS—SITUS—ATTACHMENT.**

The Supreme Court of Minnesota held, in the case of Harvey vs. Great Northern Railway, that for the purposes of attachment a debt has a situs wherever the debtor can be found, and that wherever the creditor might sue for its recovery there it may be attached as his property, provided the laws of the forum authorize it; that it is not material that the debt was not made payable in the state where the attachment proceedings are instituted, and that the pendency of a prior action by attachment in another state which binds the debt may be set up by way of defense to a suit by the defendant in the attachment in Minnesota to recover the same debt.

**FIRE INSURANCE—HAZARDOUS RISK.**

Where at the date of the issue of a fire insurance policy the premises were unoccupied, and the printed part of the policy provided that it should become void if benzine, gasoline, etc., or other explosive should be kept or used on the premises, these being the only uses of premises prohibited by the policy as hazardous, and a written slip attached to and made part of the policy provided that the premises were "privileged to be occupied for hazardous or extra hazardous purposes," the Supreme Court of Minnesota held, in the case of Russell vs. Manufacturers & Builders' Fire Insurance Company, that there was an inconsistency or want of harmony between the printed and the written part of the policy, and that the latter must control; also, that the use of the premises as a paint factory in which benzine and gasoline were kept and used in the manufacture of paints was permitted by the written part of the policy.

**Catching Green Turtle.**

One of the most profitable industries on the coast of Texas is green turtle fishing. These animals rarely come on shore, and are caught in strong nets in the vicinity of their feeding grounds, places where grows the peculiar variety of seaweed which is their only food. One of these favored spots is in Aransas Bay, and another is in Matagorda Bay, near Pass Caballo. The turtles caught weigh from 150 to 400 pounds apiece. They are gentle creatures, and offer no serious resistance to their captors. Since the building of the Aransas Pass Railroad the business has assumed considerable proportions, the bulk of the catch being marketed in New York.

Use Tradesman Coupon Books.

# FLY FISHING!



Now is the time when an assortment of

## FLIES

Should be in the kit of every angler.

We have in stock imitations, in silk and feathers of every specie of Fly in existence, and also of others that never existed, except in the brain of some hungry fish. See our Blue Professors, Green Millers, Brown Ants, Yellow Sallys, Rube Wood's, Jenny Linds, Gen. Hookers, Our Quakers, Governors, Soldiers, Coachman. We can also show you a Gray Drake, a Hare's Ear, a Raven, a Light or Dark Fox, a Brown Hen, a Little Egg or a Grizzly King.

Space forbids an enumeration of all the different kinds we can show you. They should be seen to be appreciated, and their marvelous beauty and seductiveness realized.

# FOSTER-STEVENS

## & CO.

MONROE ST.

Don't Forget when ordering

NUTS, FIGS, **CANDY** DATES, ETC.

To call on or address

A. E. BROOKS & CO., Mfrs, 46 Ottawa St., Grand Rapids.

Special pains taken with fruit orders.

J. L. Strelitsky,

Jobber of **Bigars**

10 So. Ionia St., Grand Rapids.

Including the following celebrated brands manufactured by the well-known house of Glaser, Frame & Co.:

Vindex, long Havana filler.....	\$35
Three Medals, long Havana filler.....	35
Elk's Choice, Havana filler and binder....	55
La Flor de Alfonso.....	55
La Doncella de Morera.....	65
La Ideal, 25 in a box.....	55
Madellena.....	60

Headquarters for Castellanos & Lopez's line of Key West goods.  
All favorite brands of Cheroots kept in stock



# BICYCLES!

We Control Territory on the Finest and Largest Line of Cheap, Medium and High Grade Machines in the State

WRITE US FOR  
TERMS AND DIS-  
COUNTS TO  
AGENTS.



WE WANT  
AGENTS IN EVERY  
LIVE TOWN.

**PERKINS & RICHMOND,**

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## MICHIGAN BARK & LUMBER CO.,



14 and 19 Widdicomb Building.

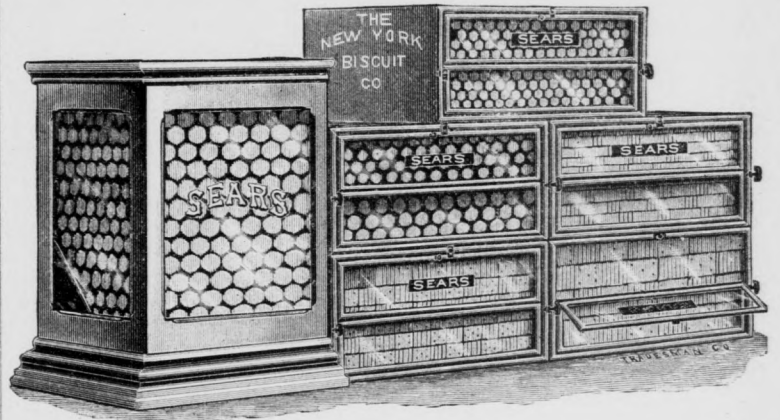
We are now ready to make contracts for the season of 1892. Correspondence solicited.

Successors to

**N. B. Clark & Co.**

## Cracker Chests.

## Glass Covers for Biscuits.



THESE chests will soon pay for themselves in the breakage they avoid. Price \$4.

OUR new glass covers are by far the handsomest ever offered to the trade. They are made to fit any of our boxes and can be changed from one box to another in a moment. They will save enough goods from flies, dirt and prying fingers in a short time to pay for themselves. Try them and be convinced. Price, 50 cents each.

### NEW NOVELTIES.

We call the attention of the trade to the following new novelties:

CINNAMON BAR.

ORANGE BAR.

CREAM CRISP.

MOSS HONEY JUMBLES.

NEWTON, a rich finger with fig filling. This is bound to be one of the best selling cakes we ever made.

**THE NEW YORK BISCUIT CO.,**

S. A. Sears, Mgr.

GRAND RAPIDS.

## Spring & Company,

IMPORTERS AND WHOLESALE DEALERS IN

Dress Goods, Shawls, Cloaks,  
Notions, Ribbons, Hosiery,  
Gloves, Underwear, Woolens,  
Flannels, Blankets, Gingham,  
Prints and Domestic Cottons.

We invite the attention of the trade to our complete and well assorted stock at lowest market prices.

## Spring & Company.

## Summer Goods.

LAWNS, CHALLIES, INDIA LINENS, ORGANDIES, WHITE GOODS, MULLS, FRENCH CAMBRICS, GINGHAMS AND PRINTS, STRAW HATS, HAMMOCKS.

## Flags. BUNTING FOR CAMPAIGN USE—IN ALL WIDTHS

Grain Bags, Burlaps and Twine.

**P. STEKETEE & SONS,**



## Quality Wins!

And you can depend on the best quality where you buy this brand.

# H. LEONARD & SONS

Complete Lines of Crockery, Glassware and House Furnishing  
Goods, Store Lamps and Parlor Lamps in Every Variety.

Catalogue No. 108.

GRAND RAPIDS, MICH.

Free to Merchants.

Any merchant who does not keep a beautiful variety of Lamp Goods this season will be clearly

## NOT IN IT.

Our prices and styles as shown by our lithographic cuts in actual colors are below and beyond anything ever yet produced in this line.

Judging by all previous prices made and by the immense sales on lamp goods last season, the prices at which we are placing our beautiful line on the market, will result in a positive shortage of stock at the factories, therefore we earnestly suggest

### EARLY ORDERS FOR YOUR STOCK.

Ask for our complete line of lithographs, and we will show you the finest assortment ever shown by any **Lamp House** in the United States.

## 84c each.

Our "**IDEAL**" assortment sewing lamps consists of six lamps, graceful shape and beautiful decorations. Although our prices are extremely low, quality and workmanship are equal to our high grade assortments. Price of the "Ideal" assortment with burner, shade ring and decorated dome shade to match the vase, by the package,

## 84c each.

### Our **ADA** Assortment

#### READING LAMPS

is a "never shown before" assortment of six lamps with Renaissance dome shades to match the vase. Superbly decorated on an entirely new shape. There are no better lamps for the money than this

#### GRAND ASSORTMENT,

and very few in the country as good. The price we make upon it for early orders, with heavy No. 3 wide wick, Solar Burners, Tripods and Dome Shade is only

## \$1.20 each.

## Our "Lowell"

### Assortment

Choice Embossed Vase Lamps is a lot of six new styles with a new feature in lamps, showing the rose top shade with vase to match, both richly decorated with Pansies, Early Autumn and Fox Glove and Fern decorations. We sell them complete with the heavy brass Solar Burner, adjustable tripod, no chimneys. Our prices on these will surprise you and yield handsome profits. Price by the package.

## \$1.40 each.

## --- The --- "Challenge Duplex"

### Assortment

Consists of a magnificent reading or study lamp with the powerful American Duplex Burner giving a double wick surface of three inches, in a large new style and desirable shape with very showy decorations. No. 29, showing the "Cosmos" decoration in a delicate blue bisque finish. No. 30, the beautiful "Shepard Scene" in pink and gray tints. No. 31, the "La France Rose" in ivory and celadon tints. All with the effective Bisque Finish and detachable oil pots. We have spared no expense to make these the best Low Priced Duplex Lamps on the market. We quote by the package,

## \$1.67 each.

## "Golden Wedding"

Assortment of beautiful parlor lamps, suitable for the finest drawing room or parlor in the land, consisting of six rare and tasteful decorations on three graceful, stylish shapes, gold mountings fitted with the best and simplest Royal center draft burner of 75 candle power.

Decoration subjects and color are "Truant," in monochrome; "Country Roadside," in Limoge; "Oriental Cactus," in pink and ivory; "Midsummer" in iridescent color; "Roman Warriors" in light pink; "Heliotrope," in white bisque, gold finish.

We call special attention to the SUPERIOR QUALITY and workmanship of these lamps. You can order with the full assurance that you will obtain the Best Lamp on the market at very reasonable price. We offer them by the package, **\$2.67 each.**