# Michigan Tradesman.





## GRAND RAPIDS, WEDNESDAY, AUGUST 24, 1892.

based on thirty years of most convincing

experience-personal influence, though

talked of as much as the late Mrs. Har-

ris, is as unsubstantial as a myth. The

philanthropist who has begun by trying

to reform the world, and ended by seri-

ously asking his conscience whether he

has altered the views of any soul in it be-

My benevolent efforts were expended

wholly in behalf of my father. My

mother was a New England housekeeper

nuts galore. Her preserves were al-

ways made "pound for pound," and her

hams, pickles and jellies were the ad-

miration of the neighborhood. Under

this regimen, my sister Rhoda and I grew

up a pair of sickly dyspeptics, and at

about the age of twenty married two

brothers similarly afflicted. My young-

est sister Cordelia tncurred the lasting

displeasure of our parents by eloping at

the age of seventeen with a blacksmith's

son. She was a self-willed little tom-

boy, and though we did not exactly feel

that her loss was our gain, still people of

a delicate nature, like my sister Rhoda

and myself, could hardly be expected to

grieve too much after one of such ten-

dencies as Cordelia's. My mother dying

a few years ago, my father divided his

property between Rhoda and myself. He

had no son to work his farm, he was too

old to work it himself, and he did not

wish to be bothered with overseeing

hired labor. Joseph and I begged him

to make our house his permanent home,

but Jacob and Rhoda were equally ur-

gent, and it ended in his dividing his

time about equally between us. But he

hadn't been at our house more than three

days before he began finding fault with

"Seems to me, Jane," he said, "this bread ain't just like what your mother

"I am thankful to say it ain't," said I.

"It's pretty hefty," said he, lifting a

piece in his hand as if trying to guess its

weight. "Don't let that slice fall on

your toes, Joe. I've known less than

"The merit of this whole wheat bread,"

said I, "is that it contains all the ele-

ments necessary for the nutrition of the

Another time he said, "Jane, why

"Meat!" I exclaimed. "Are we car-

nivorous beasts, that we should prey on

other animals, and make our bodies a

"Burying-ground!" he said dismally.

burying-ground for their remains?"

don't you cook some meat? I'm perishin'

that to lame a man for life."

"This is unleavened bread. Yeast is

his food.

used to make."

rank poison."

system."

for want of it."

side himself, will understand me.

NO. 466

A MODERN LEAR. object as a burying-ground-there ain't If there is anything upon which a vast any bumps or fullness about me." amount of fine language has been need-"This sort of talk is distasteful to me," lessly expended, that thing is personal said I. influence. In my opinion-an opinion

Breakfast was perhaps my father's worst meal. The many wholesome preparations of grain, such as cracked wheat, oatmeal, cornmeal and hominy, appealed to him in vain.

"We consider this excellent brain food," my husband said, cheerfully, one morning, as he took a second help of graham mush.

"'Tain't brain food I want," said father, "it's stomach food. If I was a horse, I wouldn't mind livin' on bran and chopped stuff. Don't you ever have any milk?" of the old-fashioned sort-a woman who

"No," said Joe, smartly, "we don't. blushed with mortification if unexpected If I was a calf, I wouldn't mind livin' on company found her with less than five milk." kinds of cake, with tarts, pies and dough-

"You shall have some milk, father," said I, rising to get it. "It's a bilious food, but it contains all the elements that make up the human frame."

"How are tea and coffee in the way of elements?" he asked in a miserable way. "They are nothing but stimulants," I

exclaimed, glad to find he took even this slight interest in the subject. "There is nothing in them to build up the body."

"Well," he said, dolefully, "I don't know as I'm looking for anything to build my body up, I've got past that. If I can only find somethin' to prop it up, somethin' to keep it from cavin' in, I'll be satisfied."

If it were not that people who live hygienically are good-natured, my father's querulous discontent would have been a sore trial to us. One day at dinner, after Joseph had said our usual form of grace, my father exclaimed, rudely, "Ye may well say the Lord make us thankful, Joe, for if he didn't make us thankful, no power on earth could." That same day he asked for pie.

"Do you know what pie is?" asked Joe; and I explained: "Pie is a deadly compound or fruit, fat, flour and fire."

"All them things is good, Jane," said my father, "taken in moderation."

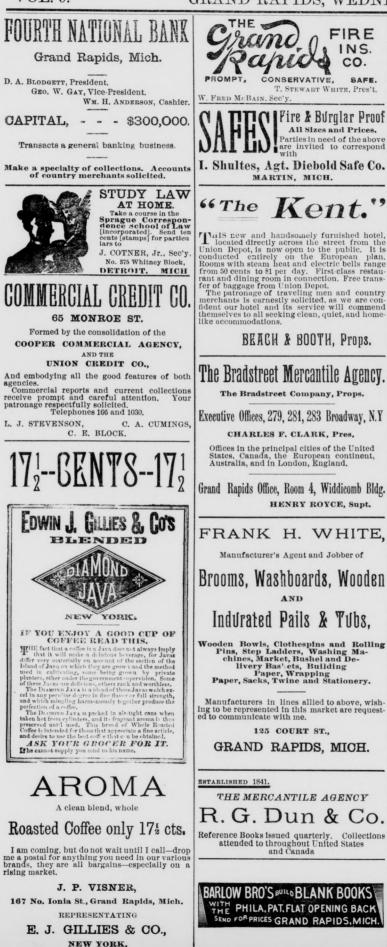
"We don't want them in this house," said Joe. "I ain't goin' to be bothered with dyspepsia in moderation."

Not long after I was horrified to behold my two delicate children munching candy. "Grandpa gave it to us," they said, smiling stickily at me.

"Father," I exclaimed, "this is too bad! Candy is made up wholly of carbonaceous materials-none of the nitrogeneous or phosphatic elements enter into it, and it is a severe tax upon the excretory organs."

He said nothing, but turned away and took out his pipe, indifferent also to the fact that tobacco is a poisonous narcotic. I was out of patience with him. I felt relieved when he expressed his intention of going over to stay with Rhoda and Jake for a month.

Rhoda and I are back and forth a good deal, and I soon heard how things were going there. She and Jake are far more advanced than Joe and I are. They con-"The fact is, I ain't half such a cheerful sider the use of cooked food a sinful pan-



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NEW

dering to animal appetite. For breakfast they usually have a little ground wheat, moistened with berry juice, or canned pears or something of that sort. Dinner consists of a little uncooked oatmeal, with figs or dates, and occasionally nuts. They have no supper. My father soon observed that this was a fortunate thing, as three such meals a day would have finished them off long ago. Rhoda quoted father as saying that if he had to live on two meals a day of raw provisions he meant to have enough of those. When, therefore, my sister went into the dining-room one day to set the table with apples, raisins and rye meal, she was astonished to find it already spread with covered dishes, containing uncooked potatoes, carrots, turnips, cabbage and onions. She and Jake ate some of the cabbage. The other vegetables they held not fit to eat, because they had grown and ripened underground.

"Underground," said father, who was eating everything before him with savage rapacity, "underground ain't such a bad place. I've often thought I'd better go there myself and settle down." That afternoon Rhoda said she really believed he would die. The turnips and carrots seemed to disagree with him. She made him drink cup after cup of hot water, just as near the boiling point as he could bear it. I ran over with ginger and mustard, which I use only in case of sickness, and heard his feeble voice refusing the seventh cup of hot water. "No, thank you, Rhody," he said, "my stomach can stand a good deal; it can stand to be flattened out with chicken feed and greens, but it hain't no mind to be drowned out nor scalded out."

"I knew those underground vegetables were bad for you," said my sister. "It's a solemn example."

"Is it?" said father. "Well, I tell you what it is, girls, I want some beefsteak for my supper to-night, tender and juicy, and plenty of it. That's what 1 want."

Rhoda uttered a shriek, and sat down and shuddered. "Never in this house," she exclaimed.

"I'm afraid to, father," I said. "You might over-eat again, and you would then surely die. Meat of any sort fires the blood."

The old man looked first at Rhoda and then at me, saying things which I will not repeat. It distressed us to be spoken to in this way, but allowance must always be made for the fretfulness of old age. The poor man never seemed wholly to recover from the raw potatoes and turnips. He grew weaker and weaker till he took to his bed altogether. During his illness he maintained a curious aversion for anything in the shape of gruel or fruit, and astounded one good lady who brought him a basket of delicious grapes by stripping bunch after bunch, and and throwing them, three or four at a time, hard at her, now at my sister or myself, now at the walls and windows. He called it "grape shot," I remember, and laughed in demoniac glee at our protests. After this he sank into unnatural calm, and, thinking that his end was approaching, we sent for the minister. A portion of Scripture was read, and prayer offered. Then the good man approached his bedside, and asked him what would satisfy the deepest desire of his nature.

"Pork and beans!" exclaimed father, with sudden force.

"I was not alluding to creature comforts," said the minister, confused.

"But I am," was the tart response, "and I intend to allude to 'em till I get 'em." The glitter of delirium reappeared in his eye, and the house reechoed with shrieking demands for pork and beans, Our nearest neighbor, whose sleep was disturbed by this strange outcry, came in next day with a dish containing the loathsome viands. "Oh. you'll kill him," said Rhoda.

"He'll kill himself," said she, "with this awful shrieking. If he's going to die anyway, he'd better die in peace. She went into the sick room with her pork and beans, and a slice of home made bread and butter, and came back presently with an empty plate. A great stillness brooded over the house. 1 looked in at the invalid half an hour later, and found him peacefully sleeping, with a sweet smile on his face.

From this moment, incredible as it may seem, my father steadily improved. Of course, the mind has a great influence over the body, but I did not suppose that a masculine love of having his own way could triumph over the pernicious effects of the most abhorred of culinary products.

As soon as he was able to walk, father came back to our house, making some unpleasant remark, as he came, about jumping from the fire back into the frying pan. But convalescents are proverbially irritable, and I took no notice. "What you need now, in your present weak condition," I said, "is a liberal supply of all the elements necessary to renovate the system." And for supper that night I provided him with a generous slice of brown bread, made of the whole grain, and a large sauce dish of dried apples. He began to eat in silence. I could see he was weak yet from his sickness, for presently a tear trickled down his cheek, and moistened the bread. "You are thinking of mother," I said, "but you should not grieve after her. Death is common to all. It is a wise provision of nature."

"Don't talk to me about provisions, Jane," said he.

At that moment the door was softly pushed open, and a rosy-cheeked young woman looked in and made a rush across the room at father. "Dear old dad," she cried, throwing her arms around him; "dear, blessed, old dad, you will forgive me, won't you? Oh, you must forgive me. I'll not let go of you till you do."

"Why, Cordely," said father, "is that you?" He was so weak he could only sit still and look at her, while his lip quivered. "Of course, if your happy," he added, "I hain't a word to say agin' the match."

"Do I look very miserable?" she asked, a smile playing among the dimples in her red cheeks. Then she crossed and shook hands with me, and kissed me, looking a little shy and frightened. Suddenly her face grew grave and sad. She took a chair by father's side. "I didn't hear of mother's death till after it was all over," she said, "and then my baby wasn't expected to live and I couldn't leave the little fellow. But when I heard you were sick I told Ed I couldn't stand it to be estranged from you any longer. And so we've come back here to live, father, and I'm going to try and make amends for all the pain I've caused you." She took his wrinkled old hand



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between both of hers, and kissed it and employed by them to designate or mark cried over it. Then she jumped up. the boundaries of land. This application "Why," she exclaimed, "I've brought you over a little chicken broth, piping the use of the expression, terminus, hot,-and I nearly forgot all about it." She brought in a small, covered tin pail, to denote the division line between lands whisked the dried apples and brown bread off the table, without so much as by your leave, and the next moment that poor sick man, who had no more craving | nary parlance, the word means a limit or for food than a canary, was stimulating an artificial appetite on a stew made of an expression, and in the plural number the most gross of animal substances (a chicken will eat what a pig will not) lations, as e. g., terms of sale, terms of with bits of toasted white bread floating in it!

But this was nothing to what followed. Two days later was Thanksgiving, and Cordelia invited father, Rhoda, Jake, Joe and myself over to her place for dinner. Of course, we did not wish to disoblige her by not going. Jake and Joe promised to be very careful what they ate. Rhoda said if it wouldn't offend Cordelia she'd like to take a little ground wheat over, which she could eat with cranberry or apple sauce; but 1 persuaded her it would be best to conform a little more than that, and we decided to eat a very little of one vegetable, choosing one with no pepper nor butter in it, and afterwards some nuts and raisins. Father seemed a good deal excited over the affair, but he didn't say anything till we got there. The air in the diningroom was simply nauseating with odors of sage and onions, nutmeg, allspice and lemon, roast goose and mince pies.

"Now Ed," said Cordelia to her big blacksmith husband, "be sure and give father the upper part of the leg, a wing and part of the breast, with plenty of dressing. I'll help the gravy and vegetables."

"Father," said Rhoda, "it may be well to remember that none of those things contain the elements of-"

"I don't want no elements," roared father. "Curse the elements! What I want is a square meal."

"And that's just what we calculate to give you," said the blacksmith with a loud laugh. The wild excess and wanton extravagance of the meal were talked over by Rhoda and me for many a day. As for father, he continues to live with Cordelia and her husband. We expected he would go into a decline, but he appears marvellously well and cheerful. It's wonderful what a man of naturally strong constitution will survive.

ETHELWYN WETHERALD.

TALKS WITH A LAWYER. Written for THE TRADESMAN.

TERMS OF COURT.

The word "term" is of Greek origin, and is one of those expressions which in the poverty of our English tongue, has to stand duty for a variety of meanings. Among the Greeks, it denoted, primarily, the goal around which, at their races, the horses and chariots had to turn, and it was so named, from Teiro, to wear, because the stone which marked that goal was worn by the constant contact therewith of the wheels of the racer's chariot. By an easy transition, the Greek Ferma thus came to signify a limit or terrene boundary. The polytheistic Romans had a special deity who presided over and guarded their bounderies and frontiers, and in honor of whom a festival, thence called terminalia, was annually celebrated in the month of February. His bust, erected on a pillar of stone, was

of the word has been preserved to us in which, in old English law, was employed where metes were set up.

With us, its uses are legion, and as various as they are numerous. In ordiboundary; a period of time, as well as it is synonymous with conditions or stipucompromise, etc. It is also employed, with special signification, in the science of mathematics, in artitecture, in medicine, in logic, and in navigation. In the science of law, likewise, it has various significations, mostly connected with the law of real property and it is, moreover, employed to distinguish those generally limited and prescribed periods of time, during which the sessions of superior courts are held, or are open for the hearing and trial of causes. The phrase, "terms of court," therefore, as applied exclusively to courts of record, denotes the appointed sessions of those courts whereat cases, ready for trial, are regularly heard and determined. In this sense, it stands in opposition to the word vacation, which is the period intervening between the end of one term and the commencement of another. Of course. the layman must not run away with the idea that no legal business may be transacted in vacation time, for courts, as a rule, are always open for the transaction of any business, for which notice is not required to be given to an adverse party. except where it is specially prescribed by law that the business must be done at a stated term.

In the United States, terms of court are held at the times and places designated by the legislatures or appointed by the justices of the several courts pursuant to statute. Thus, by the provisions of section 684, of the United States Revised Statutes, the Supreme Court of the United States shall hold, at the seat of government, one term annually, commencing on the second Monday in October, and such adjourned or special terms as it may find necessary for the dispatch of business. By section 1051, of the same statutes, the Court of Claims shall hold one annual session, at the city of Washington, beginning on the first Monday in December, and continuing as long as may be necessary for the prompt dispatch of the business of the court. The times and places of holding the regu-lar terms of the District and Circuit Courts of the United States are, likewise, severally specified by Acts of Congress, and the Supreme Courts of territories are also directed by federal statute, to hold a term annually at the seat of govern-ment of the territory for which they are respectively appointed. Wm. C. Sprague.

Good Opening for a Miller.

MANTON, Aug. 20—The flume having lately been carried away at the Manton mill, and the proprietor desiring to go out of that branch of business, refuses to repair the same, makes a good opening for a first-class flouring and custom mill. The citizens are prepared to show any man who desires to go into the business a crop of grain which cannot be equalled in any country under the sun, considering the acreage. We must have a mill and the acreage. We must have a mill and at once and the man who comes first will reap a rich investment for his money. Write to any citizen of the village for information, or, what is better, come and see the site. It is a good chance.

F. A. JENISON.



## AMONG THE TRADE.

AROUND THE STATE.

Hartland-N. J. Bissell will remove his general stock to Milford. Holland-John De Graaf has opened a

furniture and carpet store. Negaunee-A. L. Shore has purchased

the general stock of D. G. Stone. Brighton-E. P. Reed has purchased

the millinery stock of Mary Collin. Ewen-John Garvin has purchased the

drug and stationery stock of O. H. Carus. Holly-Thos. E. Bogert, of the boot

and shoe firm of Requa & Bogert, is dead. Saginaw-Alfred Epting has purchased the grocery stock of J. A. & L. J. Schanck.

Camden-D. C. Clark has purchased the drug and grocery stock of J. B. Hubbel.

Bay City-Chas. S. Welter succeeds Larkin & Olmstead in the grocery business

Galesburg-Carson & Hawley succeed Henry Labbitt in the undertaking business.

Caro-It is reported that D. F. & F. Lazelle succeed A. Sanford in the hardware business.

Marquette - Ekstrom & Nygren are succeeded by Andrew Ekstrom in the grocery business.

Hillsdale-L. A. Smith & Bro., furniture dealers, have dissolved, G. A. Smith continuing the business.

Bay City-A. W. Lewenstein is succeeded by his wife, Elizabeth Lewenstein, in the clothing business.

Marquette-James A. Trezona has sold his confectionery, fruit and cigar business to Wm. H. Marshall.

Saginaw-The Michigan Wall Paper & Decorating Co. succeeds Eifert Nagel & Co. in the wall paper business.

Bay City-Gardiner & Laird, furniture dealers, have dissolved, P. W. Gardiner continuing the business.

Oxford-B. G. Evans & Co. are succeeded by J. C. Evans & Co. in the restaurant and confectionery business.

Spring Lake-The firm of C. Westerhouse & Co., general dealers, has dissolved, Peter Kruizenga succeeding.

Lake Odessa-Dr. W. S. Hart, the druggist, has purchased the Percival homestead and will shortly occupy same.

Manistee-Randall & Frost will open a book and stationery store in the building formerly occupied by the Manistee County Savings Bank.

Sparta-Jacob Thal, lately of Saginaw. has leased a building at this place and taken a contract to build a steamship of will put in a stock of clothing and men's furnishing goods next week.

Big Rapids-Fred T. Wilcox has decided to remove his stock to West Superior, Wis., and is working off as much of the bulk as possible at auction sale.

Mancelona-W. A. Davoll has closed out his grocery stock here and removed to Kokomo, Ind., where he takes the position of manager for a large grocery house.

Ellsworth-R. M. Cherrie, of Ironton, is erecting a building here, which he will occupy with a general stock. The business will be managed by F. J. Meech, of Charlevoix.

Allegan-Abner Estabrook has purchased an interest in the Upson meat ly sent a crew of men to Whitedale, market and the business will hereafter Upper Peninsula, where he will put up be conducted under the style of Yeakey & Estabrook.

Byron Center-M. S. McNitt has purchased the dry goods and furnishing will gradually increase as the demand

ter have removed to Grand Rapids, locating at 140 Lake street.

Muskegon-A. H. Eckerman has begun the erection of a brick block on Pine street on the site of the building destroyed by fire about a year ago. He will occupy the building with his drug stock.

Lansing-B. W. Long has sold his drug stock to J. S. Bennett and Geo. Brake, who will continue the business under the style of Bennett & Brake. Mr. Bennett has clerked in the store since 1879. Mr. Long will hereafter devote his entire time to his patent medicine business.

## MANUFACTURING MATTERS.

Bay City-Welter & Kusnish are succeeded by F. S. Kusnish in the cigar manufacturing business.

Big Rapids-Lewis B. Orth has purchased U. G. Gile's cigar factory and will continue the business.

Saginaw-The Whitney & Batchelor sawmill is running steadily. This mill has a stock for nearly two years more when its timber tributary to these waters will be exhausted.

Detroit-Albert W. Schloss, Lewis Strasburger and Emanuel Schloss have filed articles of limited partnership as Schloss Bros & Co. Emanuel Schloss is the special partner and contributes \$40-000.

Detroit-The Detroit Tinware Co., with a capital stock of \$30,000, has been incorporated by Joseph Suitzen, Jr., Chas, H. Warner, Caspar Lingeman, Joseph Schulte, Joseph A. Schulte, Jr., and Mathias Bleser.

Saginaw-The sawmill of the A. W. Wright Lumber Co. is now running night and day and will so continue until the close of the season. The company will begin cutting and hauling logs on its railroad the first of next month.

Bay City-Russell Bros. have begun an addition to their planing mill and box factory, made necessary by the increasing business. The business of all factories and planing mills has been almost unprecedented for the season of the year.

Saginaw-W. L. Webber's sawmill at Grassmere, Huron county, shut down last week having cut 2,500,000 feet and exhausted all the stock. The pine lumber was sold to a Saginaw firm and the remainder is shipped to other points. The shingle mill is in operation and is cutting 30,000 daily.

West Bay City-F.W.Wheeler & Co. have 4,300 tons for David C. Whitney, of Detroit; also one of the same capacity in which Waldo A. Avery will own a half interest, both of these craft costing \$240,-000 each. The ship-building firm has contracts to build craft aggregating \$780, 000.

Bellaire-The Bellaire Stave Co. has been organized by F. E. Turrell, Thos. Bromley, Jr., the Alvin Shaver estate. of St. Johns, and some members of the Grand Rapids Stave Co. The company has acquired a large tract of land, near this place, and will erect the necessary buildings to embark in the manufacture of staves and heading.

Manistee-Solomon Rochschild recentfor the Northern Cedar Co. a shingle mill of about 300,000 daily capacity. The mill will not be run full capacity at first, but goods stock of Lester & Co. and the lat- may warrant. It is expected that the

mill will be in operation by the time that snow flies, and will run all winter.

Saginaw-Col. A. T. Bliss will start a camp on Bluff Creek this week. His upper mill is running only the circular, but the lower one is being operated with a full force. He expects to purchase 6.000,000 feet of logs put into the Acqueoc. and which have not yet been driven out. It is expected that they will be down in 30 days when, if the deal is closed, they will be rafted here.

Northville-The Globe Furniture Co. has begun the erection of buildings for the manufacture of the automatic Hanrahan refrigerator. The main structure will be three stories high, 70x100 feet in dimensions, each floor containing room enough for the employment of fifty men. Everything will be built of brick. It is the intention of the company to employ fifty men in the manufacture of refrigerators as soon as the building is completed.

#### Country Callers.

Calls have been received at THE TRADESMAN office during the past week from the following gentlemen in trade.

E. S. Houghtaling, Hart. A. Cohen, White Cloud. Thos. Curry, Hudsonville. Misner & McLeod, Sparta. Lamoreaux & Beerman, Fruitport. P. M. Cleveland & Son, Nunica. Putman Bros., Lake Ann. J. H. Lowell, Wacousta.

J. P. Visner, who secured the consent of the officers to dispense free cold tea to the picnic crowd at Reed's Lake last Thursday, was prevented from doing so by the arbitrary action of Caterer Sweetland, who acted on the assumption that such distribution would interfere with the sale of his soft drinks.

#### FOR SALE, WANTED, ETC.

Advertisements will be inserted under this head for two cents a word the first insertion and one cent a word for each subsequent insertion. No advertisements taken for less than 25 cents. Advance payment.

#### BUSINESS CHANCES.

 BUBINESS CHANCES.

  $\overline{\mathbf{A}}$  GOOD CHANCE FOR AN A NO.1 GRO-tery business. Reason of selling, poor health. W. L. Mead, Ionia, Mich. 576

  $\overline{\mathbf{P}}$ OR SALE-SMALL MACHINE & FOUND-ry business, with or without tools. H. L. Chapman. White Pigeon, Mich. 558

  $\overline{\mathbf{P}}$ OR SALE - A FIRST-CLASS HAT AND gent's furnishing goods business at Benton Harbor, Mich., stock all new, controls the finest trade in the city; present propietor going into other business; long lease of premises now oc-cupied guaranteed. Apply for full particulars of Dent & Dunn, real estate brokers, Benton Harbor, Mich. 566

  $\overline{\mathbf{D}}$ RUG STOCK FOR SALE-ANYONE WANT.

Harbor, Mich. 566 DRUG STOCK FOR SALE—ANYONE WANT Ing to invest in a drug stock can find the best bargain they ever struck by writing the ad-dress given below. Stock inventories \$2,200, can be bought for \$1,600 on easy terms. Located in one of the pretiest and best towns in the State. Largest days sales, \$84; smallest, \$6. Rent low. Address Bargain, care Michigan Tradesman. 572 Address Bargain, care Michigan Trauesman, or ROR SALE OR EXCHANGE-GOOD HOTEL in the hustling city of Belding Also de-sirable vacant building lots on easy terms. For particulars, address Lock Box 13, Belding, Mich. 562

**FOR SALE**—"GOLD MINE," IN SHAPE OF a first-class drug stock, on easy terms. For particulars address J L K, Box 160, Grand Rap-ids, Mich.

ids, Mich. 500 500 **D**XCELLENT OPPORTUNITY FOR A BUS-iness man with \$5,000 to \$10,000 ready money to embark in the wholesale business in Grand Rapids and take the management of same. House well established. Investigation solicited from per-ons who mean business. No others need apply. No. 556, care Michigan Trade-man. 540

Wosso, Mich. 573 TOR SALE - A FINE AND WELL ASSORTED stock of dry goods, boots, shoes, hats, caps and gents' furnishing goods, in iive railroad and manufacturing town of from 500 to 000 inhabi-tants. Only business of the kind in the locality. Other and more important business requires the attention of the proprietor. We court a thorough investigation and will guarantee a profitable investigation and will guarantee a profitable investigation and state of the state of the state of the state investigation and state of the state of the state of the state investigation and state of the st

 $\begin{array}{c} {\bf F}^{\rm OR} {\rm SALE} {\rm \ OR} {\rm \ EXCHANE-CLEAN} {\rm \ STOCK} \\ {\rm \ of} {\rm \ dry} {\rm \ goods} {\rm \ and} {\rm \ gents'} {\rm \ furnishing} {\rm \ goods} , \\ {\rm \ Good} {\rm \ point} {\rm \ for} {\rm \ trade} {\rm \ Reason} {\rm \ for} {\rm \ selling}, {\rm \ other} {\rm \ stade} {\rm$ 

will invoice about cover and the second seco

Tradesman. If you want a good thing, write 575 FOR SALE-CIGAR AND TOBACCO STORE, invoicing about \$1,000, in the best town in Michigan and the best jocation in the city. A fine opening for confectionery in connection, Can give good reason for selling, Will want two-thirds cash. Address Derby Cigar Factory Belding, Mich. 550 FOR SALE-STOCK OF DRUGS AND FIX-tures, \$1,200 or less, in good location. Es-tablished trade. Will sell for part cash and balance on time to good party. Good opening for a physician. Satisfactory reasons for selling. Fred Brundage, Muskegon, Mich. 561 FOR SALE-NEW AND FIXE CLOTHING and furnishing goods stock. Good cash trade. Rent moderate. In the fast growing city of Holland, Mich. A good Investment for a man of some capital. Address Box 2167, Holland, Mich. 551

MICH. 551 TOR SALE - SMALL STOCK OF DRUGS which will invoice \$700. \$500 cash, balance on time. '22 sales, \$1600. Will rent or sell resi-dence to purchaser. Rare chance for physician or young man. Address Doctor, care Michigan Tradesman. 544 chigan 544

 Tradesman.
 544

 FOR SALE - CLEAN STOCK OF STAPLE
 Inery goods, clothing, furnishing goods, millinery goods and boots and shoes in one of the best villages in Michigan. Stock will inventory \$3,000 to \$3,500. Liberal discount for cash. For particulars, address No. 530, care Michigan Tradesman.

 DOP SALE
 530

Tradesman. 53) **F**0R SALE-GROCERY STOCK AND FIX-tures in corner store in desirable portion of city, having lucrative trade. Best of reasons for selling. Address No. 504, care Michigan Trades-man. 504 man.

#### MISCELLANEOUS.

Do YOU USE COUPON BOOKS? IF SO, DO D you buy of the largest manufacturers in the United States? If you do, you are customers of the Tradesman Company, Grand Rapids. FOR SALE - GOOD DIVIDEND - PAYING stocks in banking, manufacturing and mer cantile companies. E. A. Stowe, 100 Louis St., Grand Rapids. 370

 $\begin{array}{l} \label{eq:Grand Rapids} & \ensuremath{\textit{Grand Rapids}} & \ensuremath{\textit{Grand Rapids}} & \ensuremath{\textit{Grand Rapids}}, \ensuremath{\textit{70}}\ensuremath{\textit{Crand Rapids}}, \ensuremath{\textit{70}}\ensuremath{\textit{71}}\ensuremath{\textit{70}}\ensuremath{\{70}}\ensuremath\{\{70}}\ensuremath{\{70}}\ensuremath{\{70}}\ensuremath\{\{70$ 

ments to suit. D. A. Stowe, for Doubs St. 2007 Two RESIDENCE LOTS IN VILLAGE OF Belding to exchange for grocery stock worth \$1,00 to \$1,500. Will pay difference in cash. Address No. 470, care Michigan Trades-

man, 570 **F**OR SALE OR EXCHANGE AT A BAR-gain—for house and lot in Grand Rapids— first-class flouring mill in thriving village near Grand Rapids, Good farming country. Reason for selling, death of owner. 569

WANTED-TO CORRESPOND WITH SOME W parties in regard to a good point for a s mill. State amount, kinds and price of logs. Address Lock Box 1, Belding, Mich. 574 etc. WANTED – DESIRABLE LOCATION FOR hardware store. Address, giving full par-ticulars as to population of town and surround-ing country and rent of building, No. 552, care Michigan Tradesman. 552

# Mason's Fruit Jars.

Note the extreme low prices at which we are now offering our Mason's Porcelain Lined Fruit Jars.

Don't lose any orders as there is a good profit at the price, and the demand has always been heavier than the supply at this season.

Pints have same size mouth as quarts.

MASON'S		DANDY		
	With Boyd's Porcelain	Best Jars with Glass		
	Caps. pr gr	Covers. pr gi		
	Pints	Pints 10 50		
	Quarts	Quarts 11 0		
	TT-16 11 0.00	Thalf mallong 14 0		

Half gallon ...... 9 00 Half gallons ...... 14 00 All No charge for package or cartage. Fruit Jars shipped on receipt of order. Price guaranteed.

H. LEONARD	Ł	SONS,
Grand Rapids,	-	Mich.

CINSENC ROOT. We pay the highest price for it. Address PECK BROS., Wholesale Druggiste GRAND RAPIDS

### GRAND RAPIDS GOSSIF.

Praddex, Cournyer & Harkness, ornamental glass dealers, have sold their business to Ball Bros.

The W. T. Lamoreaux Co. has adopted a telegraphic code for use in communicating with its bean brokers.

A. Op den Dyk has sold the Valley City Coffee Extract Co., at 307 Alpine avenue, to S. De Groot, who will continue the business at the same location.

With the market value of the stock at 150, it would look as though the Alabastine Company was in no need of increasing its earning capacity, but President Church has lately struck a lead which is likely to even augment the handsome dividends heretofore paid. Mr. Church has discovered a process by which Alabastine can be so made that cold water may be used in preparing it for use, instead of warm water, which is required with the present mixture. Furthermore, kalsomine prepared from goods made by the new process will remain in solution. without hardening, for several days-a virtue entirely lacking in the goods now turned out. It will be readily seen that the new goods will probably entirely supercede the present preparation as soon as they can be gotten ready for the market.

The sixth annual picnic of the Retail Grocers' Association, which was held at Reed's Lake last Thursday, was the largest gathering of the kind ever assembled in Grand Rapids-probably the largest ever seen in the State. The games and contests were carried out with little deviation from the programme, the only feature abandoned being the lying contest, which the Judges were obliged to dispense with, on account of the great number of entries, which would have rendered it impossible to complete the contest before morning. The package tying contest proved to be an event of much interest and will probably be continued as a regular feature of future picnics. The abandonment of the banquet feature appeared to meet with general approval, and the only thing which marred the pleasure of the basket picnic was the lack of a sufficient number of tables and seats to accommodate all at one time. The street railway company handled the crowd wonderfully well and received much commendation for the system with which it handled the people and the good order it maintained on its grounds at the Lake. The company handled 17,500 people on its Reed's Lake line Thursday and estimates the picnic crowd at 10,000 to 12,000.

#### Purely Personal.

Wm. T. Hess is confined to his house by an attack of inflammatory rheumatism. Sidney F. Stevens and wife are spending a fortnight at the Northern Michigan resorts.

Miss Anna Ryan, stenographer for Hawkins & Co., has returned from Ottawa Beach, where she spent a ten days' vacation.

L. Randall Hawkins, assistant bookkeeper for Hawkins & Company, is spending a couple of weeks at Petoskey and Mackinac.

handsome residence thereon.

D. E. McVean has purchased a residence on Salem avenue, between Hall street and Home avenue, and will take possession of his new home in about a week.

Heman G. Barlow and wife, Chas. N. Remington, Jr., and wife, and Mrs. M. S. Goodman have returned from a trip from Mackinac Island to Collingwood and return.

E. S. Houghtaling, the Hart grocer, is in town to attend the funeral of his father, who died Sunday as the result of injuries received by being struck and knocked down by an electric street car.

D. A. Blodgett recently gave his check for \$5,000 for the purchase of a suitable location for the Childrens' Home. The ladies having the matter in charge purchased the I. M. Clark homestead for \$6,650 and Mr. Blodgett yesterday handed Capt. H. N. Moore his check for \$1,-650, to complete the purchase of the property.

E. A. Withey and wife have the sympathy of the fraternity in the death of their infant child, who died at the family residence at Vernon on the 16th and was buried on the 18th. The little fellow was ill only two days with cholera infantum. He was born May 31, 1891, and had succeeded in entwining the affections of his parents, who are heart broken over his untimely departure.

"I will wager a suit of clothes against a hat that a man cannot converse with Manley Jones twenty minutes without the latter's mentioning the name of Charley McCarty," remarked Samuel M. Lemon the other day. "Manley may discourse on business, philosophy or religion, but he finds it utterly impossible to avoid working in the name of his patron saint at the rate of three times an hour."

Geo. E. Olney, whose fatal illness was referred to last week, died at Saranac Lake on the 16th and was buried at Thompson, Conn., on the 19th, the funeral being attended by Wm. Judson and Roy Barnhart, of this city. The deceased was about 20 years of age, having been born in this city and educated in the schools here and at the military academy at Orchard Lake. He worked in the office of the Olney & Judson Grocer Co. a year as assistant book-keeper, giving up his position on the advice of a noted physician, who assured him that he required outdoor air and exercise. He spent last summer with his family in Connecticut and the winter in California, returning to Connecticut a couple of months ago for the summer. Over exercise in the course of a ball game on July 4 brought on a series of hemorrhages, which continued to the time of his death. He was a young man of amiable disposition, excellent habits and bright prospects and THE TRADESMAN joins with the trade in expressing to the bereaved family sincere sympathy in their affliction.

#### Bank Notes.

Chandler Bros. succeed Chandler Bros. & Co. in the banking business at Frankfort-not bakery business, as erroneously stated last week.

Receiver Giddings, of the defunct National City Bank of Marshall, gives notice that on September 1 he will pay an ad-Dr. Josiah B. Evans has purchased a ditional 15 per cent. dividend to creditors lot on State street, adjoining Wm. A. of that institution which, with what has Berkey on the east, and will erect a been paid, will amount to 85 per cent. in all.

# PEACHES

**P**RICES have been ruling low, but on account of the poor quality of the early varieties they were not so cheap after all. From now on we shall be drawing in better stock. The Hale's Early and Early Michigan are next, which commenced coming this season about the 22d inst. The trade will be supplied mostly with these two varieties between now and the first week in September. THEN YOU CAN EXPECT PEACHES.

Honest Johns, Red Crawfords,

Barnards and Early Crawfords

Follow the above named. If you are in the market it will be greatly to your interest to corres pond with us at once. Our quotations and market report will be mailed free to all our customers During the height of the season we handle from

8 TO 12 HUNDRED BUSHELS DAILY,

Consequently can supply you to your own satisfaction. Write us. Yours truly ALFRED J. BROWN, Seedsman and Fruit Commission Merchant, 24 & 26 N. Division St., Grand Rapids.

You can take your choice OF TWO OF THE

Best Flat Opening Blank Books In the Market, Cost no more than the Old Style Books, Write for prices.

GRAND RAPIDS BOOK BINDING CO.,

29-31 Canal St., Grand Rapids, Mich.

# **FRADE WINNERS**

All Goods Manufactured by Us. Quality the Best! Purity Guaranteed!

## PUTNAM CANDY CO.

## RINDGE, KALMBACH & CO.,

12.14. & 16 PEARL ST.

## Fall Season 1892.

GIVE US A CALL AND SEE OUR COMPLETE STOCK.

FACTORY GOODS. If you want the best wearing queli-ties, we make them.

JOBBING GOODS. We carry a full line and can show you all the novelities of the season at prices we know will be satisfactory.

WARM GOODS. We never had so nice a line of shoes. slippers and buskins, also felt boots and socks.

RUBBER GOODS. We sell the best, the Boston Rubber Shoe Co.'s. Satisfaction guaranteed.

## **BANANAS!**

If you want large bunches of the best quality, send your order to

## THE PUTNAM CANDY CO.

HAVE AN ORIGINAL DESIGN Printed on your Commercial Sta-tionery. It don't cost much. Write to THE TRADESMAN COMPANY, They Do It.

## BUSINESS LAW.

## Summarized Decisions from Courts of Last Resort.

LIABILITY OF LESSOR. According to the decision of the Su-preme Court of Wisconsin, the lessor of an hotel is not liable for injury to a guest by the falling of an awning known to be unsafe, unless bound by his lease to keep the awning in repair.

SWINDLING, NOT FORGERY. According to the decision of the Su-preme Court of Georgia, one dealing with an illiterate person, writing a promisory note for him to execute, inserting therein an amount larger than that stipulated for, falsely and fraudulently reading over the note as if it contained the true amount, signing the maker's name thereto at his request, and also the name of an attest-ing witness, the maker and the witness both subscribing with their mark, com-mits the offense of cheating and swind-ling, but does not commit the offense of forgery.

CONTRACT IN RESTRAINT OF TRADE. Where a person entered as a clerk the employment of a firm dealing in oils and drugs and machines for the soap and perfumery trades, agreeing not to take any other clerkship nor establish himself in trade within a radius of fitteen miles, without the written permission of the firm, for a period of three years after leaving such employment, the English Court of Appeal held that as the clerk in question was not to engage in any kind of business without the written permis-sion of the firm the contract was too broad, and consequently was void as be-ing in restraint of trade.

CERTIFICATION OF CHECK.

The Supreme Judicial Court of Mass-achusetts held that where a bank upon which a check is drawn fails before paywhich a check is drawn fails before pay-ment thereof, though it is presented in due season, and the drawer, in his own behalf or for his own benefit, had it cer-tified before delivering it to the payee, he was not discharged from liability on the check, but that, on the other hand, the drawer is discharged if the payee or holder of the check, in his own behalf or for his own behalf for his own benift, gets the check certified instead of getting it paid. The court said: "If it be true that the existing methods of doing business make the use of certified checks business make the use of certified checks necessary, the persons who receive them can always require them to be certified before delivery. If they receive them uncertified, and then present them to the bank for certification instead of payment, so far as the drawer is concerned the cer-tification should be considered as pay-ment? ment."

Was the Clerk's Answer Justified?

She had been shopping-plain, unadulterated shopping, for an hour, and had all the goods from the shelves on the counter. The clerk's patience was gone. "Have you anything besides these?" she enquired with a wave of her hand

across the rejected stuffs. "No," he replied curtly

"Have you any dark blue ribbon with a faint red line in?"

No.

"Have you any dark red with a blue line in it, then?" "No."

She began to get warm.

"Have you any politeness?" she asked unexpectedly. "Yes," he responded coolly.

"Well, I'd like to see some of it," she said, sarcastically.

"I can't show it to you, miss," he said firmly, "unless you agree to take enough of it to justify me in showing it." Then she walked out, but she never

reported the clerk.

There is in London a firm of women tea merchants who have bought an estate in Ceylon, and carry on their busi-ness entirely through women blenders, tasters, packers and agents. The rooms where this essentially feminine luxury is dispensed in London are marvelously decorated and daintily appointed and are becoming a favorite rendezvous for women.



nadi	UDILITI'.	
Goods P	rice Current.	DEMINS.
		Amoskeag.         Disains.           Amoskeag.         224 (Columbian brown. 12           "9 oz134         Everett, blue124           brown .13         "brown12           Andover.         114           Baymaker blue
UNBLEACH	ED COTTONS.	" brown .13 " brown12½ Andover
A 6	ED COTTONS. "Arrow Brand 54 "World Wide, 6 "LL. 49 Georgia A. 65 Honest Width69 Honest Width69 Hartford A. 65 Indian Head7 King A A. 65 Indian Head7 King C. 5 Lawrence L L. 45 Madras cheese Cloth 63 "B. 5 "B. 5 "B. 5 "B. 5 "A. 64 Noibe R. 5 Our Level Best69 Oxford R. 6 Pequot7 Solar6 Cop of the Heap7 Cocrons. Geo. Washington8	Beaver Creek AA10 brown7% "BB9 Jaffrey11%
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D 6	Hartford A 5	" blue 8½ " No. 22013 " d & twist 10½ " No. 25011½
L	King A A 61/2	Columbian XXX br.10 " No.28010%
am AA $5\frac{1}{4}$	Lawrence L L 4%	Grandon Staple 54 Warvick 104 Genarven 65 Warvick 104 Georgia 105 Stark 164 Georgia 105 Content 165 Co
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V 5½	" DD 5%	<ul> <li>Teazle10½ Manchester</li></ul>
cheese cl. 3% R 5%	Our Level Best 61/2	"Persian 8½ Normandie
tar 6%	Oxford R 6 Pequot 7	Arasapha fancy 4% Renfrew Dress 7% Bates Warwick dres 8% Rosemont
CC 61/2	Solar	"staples. 6½ Slatersville
BLEACHEI	Geo. Washington 8	Criterion
	Glen Mills 7 Gold Medal 7½	Cumberland
e A A 7	Green Ticket 8% Great Falls 6%	Elfin
	Hope	Exposition
····· 634	King Phillip 7%	Glenarven
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nchor 7	Middlesex @ 5 No Name	" indigo blue 9½ York 6%
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e 7 ie Loom %. 7%	" Nonpareil 10 Vinyard	Clark's Mile End45 Barbour's
t 4½ e 6¾	Solar         6           Top of the Heap         7           OCTONS.         6           Geo. Washington         8           Gene Mulls         7           Gold Medal         74           Green Ticket	Clark's Mile End
HALF BLEACE	"ROCK	White. Colored.  White. Colored.
8 CANTON	FLANNEL.	No. 6
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D6 E61/2	" T8 " U	Slater         4½ Edwards         4½           White Star         4½ Lockwood         4½           Kid Glove         4½ Wood's         4½           Newmarket         4½ Brunswick         4½
F634 G7	" V	Kid Glove 4½ Wood's
H	" X11 " Y12	RED FLANNEL.
J 8 K 834	" Z13	Fireman
$\begin{array}{c} J & \dots & 8 \\ K & \dots & 8_{34} \\ L & \dots & 9_{12} \\ M & \dots & 10 \\ \end{array}$		Fireman         32½         T W         22½           Creedmore         27½         F T         32½           Talbot XX         30         J R F, XXX         35           Nameless         27½         Buckeye         32½
$\begin{array}{cccccccccccccccccccccccccccccccccccc$		MIXED FLANNEL.
		Red & Blue, plaid. 40         Grey S R W
white	WARP. Integrity colored20 White Star18 " " colored20	6 oz Western
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	Nameless	" 8%@10 " 12%
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pids 4 50 COBSET	Abdominal 15 00	Greenwood, 7½ oz 9½ Raven, 10oz
gin 6%	Naumkeag satteen 7 Rockport 6%	Boston, 8 oz10½ Boston, 10 oz12½
	Conestoga 6% Walworth	WADDINGS. White, dos
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k & purple 6	Clyde Robes Charter Oak fancies 4%	Slater, Iron Cross 8 Pawtucket
fs 6 k checks. 6	DelMarine cashm's. 6 "mourn'g 6	" Best AA 124 Valley City 104
ples 6 rtings 414	Eddystone fancy 6 " chocolat 6	L
fancy 5% indigo 5%	" rober 6 " sateens 6	SEWING SILE. Corticelli, doz75 (Corticelli knitting.
shirtings. 41/2 Grays 6	Hamilton fancy 6 " staple 6	twist, doz37½ per ½oz ball30 50 vd, doz37½
" 6½	Manchester fancy 6 " new era. 6	HOOKS AND EYES-PER GROSS.
erino 6 g cloth B.10½	Merrimack D fancy. 6 Merrim'ck shirtings. 4½	$\begin{array}{cccccccccccccccccccccccccccccccccccc$
" C. 81/2 tury cloth 7	" Reppfurn . 81/2 Pacific fancy 6	PIN8. No 9-90 M C 50 No 4-15 P 214 40
d seal10 $\%$ n seal TR 10 $\%$	Portsmouth robes 6	" 3-18, S C45
low seal10%	Simpson mourning 6 greys 6	No 2 White & Bl'k12 No 8 White & Bl'k20
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11ards 5%	Martha Washington Turkey red ¥ 7%	TABLE OIL CLOTH.
4 4 10	Turkey red 9%	"2 10 "3 20) - 11 95 6-42 95
ancy 6	Windsor fancy 6%	Cotton Sail Twine28  Nashua
X twills. 6%	indigo blue10%	Domestic
TICK	INGS.	Bristol
N 7%	Pemberton AAA16	I X L
Awning11	Swift River	PLAID OSNABURGS Alabama
e	Warren	Alamance
11818 COTTON	DRILL.	Ar sapha 6 Randelman 6 Georgia
D 6%	Stark A 8 No Name 714	Granite
61/4	Top of Heap 9	Union K.       22%       Western W       13%         6 oz Western       20       Flushing XXX       23%         DOMET FLANNEL       20%       Flushing XXX       23%         Nameless       8 @ 9%       13       13       23%         Nameless       8 @ 9%       13       13       13       13         10%       10%       10%       15       15       15       15         10%       10%       10%       15       15       15       15         10%       10%       10%       10%       10%       12%         Mayland, 80       000       13%       100       12%         Mayland, 80       000       13%       13       13%         Boston, 80       02       100       12%       100       12%         White, 60

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#### INCONSISTENCY OF CREDIT.

#### The Difference Between Trusting for Goods and Lending Money.

If consistency be a jewel, there are no priceless treasures daugling at the throat of the Great American Credit System. We extend credit favors on bills of merchandise to almost everybody who knocks at the door of our offices, yet hesitate be-fore we lend a few dollars to our neighbor, who is unquestionably responsible We persuade So and So to carry home sundry and divers articles from our stock, and cheerfully "Put it on the slate," yet are appalled at the thought of lending him in cash an amount one-tenth as large. We willingly, aye glad-ly, force upon him goods that he does not need and cannot use, and take his I. O. U. without so much as a thought of security, but refuse point blank to ad-vance a much smaller amount in cash without a mortgage on all he owns. Don't you believe it? Well, listen to this story told by a wealthy wholesale merchant who was formerly engaged in the retail business. Says he: "I had been retailing hardware for fifteen years, and during that time, persuade So and So to carry home

bought largely from a big wholesale house in Chicago. I venture to say that purchases from that one house amounted of the same that one house amounted in fifteen years to at least \$35,000. I was rated fairly well by the commercial agencies, and was never asked to give a state-ment or any security. One day I con-cluded to go to Chicago, partly on business, partly for pleasure. For several reasons my stay in the city was prolonged beyond my expectations, and on the day that I decided to return home I found that I didn't have money enough left to pay my hotel bill and railroad fare. At first I was somewhat dismayed, fare. At first I was somewhat dismayed, but, after thinking the matter over, con-cluded to borrow \$10, which was all I needed, from the house I bought the most goods of. If any man had intimat-ed that I would have any difficulty in get-ting the money, I should have said he was crazy. Well, I dropped into the of-fice, and being slightly acquainted with the cashier, I stated the facts to him, and asked to be accommodated to the extent asked to be accommodated to the extent of \$10. He glanced at me rather sus-piciously and said: 'Why yes—that is, I suppose it will—guess it's all right, but, really, you know-suppose you ask the manager.'

manager.' "The manager was called and to him I repeated my story. He assumed a very important look and surveyed me from head to foot. Mind you, I was no stran-ger, as I had visited that house a dozen times, and on several occasions had paid that same cashier more than \$1,000 at a time, and in the next hour bought as much more stuff from that same manager. much more stuff from that same manager. Well, after he had sized me up to his heart's content, he said: 'We, of course, would be glad to accommodate you, Mr. Blank, and suppose we will have to do it. But let us step into the president's office and see what he says.' By this time I was ready to kick myself for having re-quested the loan, but I followed the cautious manager into the august pres-ence of the head of the house. For the third time my story was told, although this time the manager did the talking, and he told it in the most patronizing way, concluding with the statement that he thought it would be all right. The president looked me over carefully. If I wasn't any bigger than I felt, he could wasn't any bigger than I felt, he could not have seen me without the aid of microscope. Why, sir, think of it—only two days before 1 had bought a bil amounting to \$800 from that house, an amounting to \$500 from that house, an less than two weeks previous had re-mitted to them a draft for twice tha amount. You could have knocked m down with a feather when the presiden rose from his chair, and, asking to be excused, took the manager outside th private office and talked the matter over Then they summoned the cashier and th Then they summoned the cashier and the three discussed the situation for a few moments. After a while, they sum moned me up to the cashier's window and that worthy wrote out a receip which he requested me to sign. The president and manager stood by to see that I signed it properly, after which the cashier rather gingerly handed me a ter dollar bill. I was silly enough to take it

The only reason I can give for accepting the money after what had transpired is that the treatment I received had dazed me for the time being. After I got out on the street I could have cried from mortification, and once I turned back with the intention of returning the mon-ey and telling them what I thought about them. But I didn't. When I reached home 1 lost no time in sending them a draft for the amount. 'Did I quit trading with them?' Why no; come to think of it, I expect I would have done exactly the same thing. I know I have acted as inconsistently with customers of mine. It's the most natural thing in the world."

Here is a practical illustration of one of the points claimed at the opening of this article. The others are proven by instances that transpire every day, either in the manufacturing, the wholesale or the retail establishments of the country.

## The Field of Gettysburg

is to the old soldier and the student the most interesting of all the earth's battle wh grounds. Those who go to Washington to attend the encampment of the G. A. R. Pla to attend the encampment of the G. A. K. in September, will have the best oppor-tunity of visiting Gettysburg by taking the line of the Michigan Central and the Northern Central, which includes a side Northern Central, which includes a side trip to Gettysburg either going or return-ing. For those who wish to return by way of Philadelphia, all return tickets will be honored either via the short line or via Philadelphia, allowing stop-over at Baltimore, Philadelphia and Harris-burg. The stop at Philadelphia will per-mit of a side trip to New York and re-turn at the low rate of \$4.00. During the summer season the Michi-gan Central gives the privilege of stop-ping over at Niagra Falls at any time within the life of the ticket returning, upon depositing it with the ticket Agent there, affording a valuable opportunity to

there, affording a valuable opportunity to see the beauties of the great cataract and vicinity at leisure.

Tickets are also sold to Washington via Toledo and the lines south and east there-

The Michigan Central is the shortest route, the best route, and offers induce-ments that no other line can give. For any additional information apply to near-est Michigan Central ticket agent or to J. S. Hall, Mich. Pass. Agent, Jackson, Mich. 468

#### Women Wild for Cheap Goods.

A Zanesville, Ohio, dispatch notes the following interesting condition of things: War between rival dry goods dealers, War between rival dry goods dealers, Drucker and Sturtevant, over corset sales, led to a mob of women taking possession of each store, breaking show cases and counters and compelling the proprietors to close their doors. Rivalry had been going on for a week, and finally corsets were advertised Saturday at 5 and then 1 cent. Nearly 1 000 women and then 1 cent. Nearly 1,000 women surrounded each store, and after the doors were closed one dealer threw cor-sets from a second-story window and the women scrambled in the street for them.

Use Tradesman Coupon Books

## Hardware Price Current.

These price	es are for cash buy	ers, who
pay promptly	and buy in full p	ackages.
	AUGURS AND BITS.	dis.
Cook's		40
Jennings', genut	Ine	25
Jennings', imita	ation	
	AXES.	
First Quality, S.	B. Bronze	7 50
T D.	B. Bronze	12 00
	B. S. Steel	
' D.	B. Steel	
	BARROWS.	dis.
Railroad		\$ 14 00
Garden		net 30 00
	BOLTS.	dis.
Stove		50&10
Carriage new lis	t	75.&10
Plow		40&10
Sleigh shoe		70
	BUCKETS.	
Well swivel		4 00
		dis.
	BUTTS, CAST.	
Cast Loose Pin,	figured	

Vrought Loose Pin	HAMMERS. Maydole & Co.'s
BLOCKS. Prdinary Tackle, list April 1592	Stateper doz. net, 2 50
	" " " " " " " " " " " " " " " " " " "
CAPS.         per m         65           Ily's 1-10         CAPS.         60           Ily's C. F         60         60           J. D         "         35           Musket         60         "	Screw Hook and Strap, to 12 in. 4½ 14 and longer         3½           Screw Hook and Eye, ½         net         10           """"""""""""""""""""""""""""""""""""
CARTEIDOES. 50 Central Fire	Gran anamalad 40,410
Jocket Firmer	Gran brock       HOUSE FURNISHING GOODS.         Stamped Tin Ware.       .new list 70         Japanned Tin Ware.       25         Granite Iron Ware.       .new list 3354 & 10         wirz 60005.       .0510 & 105         Stright.       .70&10&10         Screw Eyes.       .70&10&10         Hook's.       .70&10&0.01         Gate Hooks and Eyes.       .70&10&10         Stenler Rule and Level Co's.       dis.70
COMBS. dis. Curry, Lawrence's	Screw Eyes
CHALK. White Crayons, per gross	BOPES.
Planished, 14 oz cut to size per pound         28           ''14x52, 14x56, 14x60         26           Old Rolled, 14x58 and 14x60         23           Cold Rolled, 14x54 and 14x60         23           Bottoms         25           DBILLS.         dis.	Stanley Kule and Level CO.'s
DELLS. 018. Morse's Bit Stocks. 50 Teper and straight Shank. 50 Morse's Taper Shank. 50 DRIPPING PANS.	SHEET IRON, Com. Smooth. Com.           Nos. 10 to 14
Small sizes, ser pound	Nos. 22 to 24         4 05         3 15           Nos. 25 to 26         4 25         3 25           No. 27         4 45         3 35           All sheets No. 18 and lighter, over 30 inches
Corrugated	SAND PAPER. List acct. 19, '86.
EXPANSIVE BITS. dis. Clark's, small, \$15; large, \$26	No. 27.         4 45         3 35           All sheets No. 18 and lighter, over 30 inches           wide not less than 2-10 extra           SAND FAPER.           List acct. 19, '86.           SAND FAPER.           Silver Lake, White A.           "Drab A.           "50"           "White B.           "50"           "White B.           "50"           "White C.           "50"           "White C.           "55"           "White C.           "55"           "White C.           "55"           "White C.           "55"
Disston's	Discount, 10. Solid Eyes
GALVANIZED IBON.	"Hand
Nos. 16 to 20; 22 and 24; 25 and 26; 27 28 List 12 13 14 15 16 17 Discount, 60 GAUGES. dis.	
GAUESS.     Gauess.       Stanley Rule and Level Co.'s.     50       Moor, mineral, jap, trimmings     55       Door, porcelain, jap, trimmings     55       Door, porcelain, plated trimmings     55       Door, porcelain, plated trimmings     55       Dorawer and Shutter, porcelain.     70       Russell & Irwin Mfg. Co.'s new list     55       Mallory, Wheeler & Co.'s.     55       Norwalk's     55       MATTOCKS.     55	Cuts, per foot.       30         Steel, Game.       TBAPS.       dis.         Steel, Game.       TBAPS.       dis.         Oneida Community, Newhouse's.       50       60&di0         Oneida Community, Hawley & Norton's.       70         Mouse, choker.       18c per doz         Mouse, delusion.       #1.5 per doz.         Bright Market.       65         Annealed Market.       70–10         Coppered Market.       60         Coppered Market.       62%         Coppered Spring Steel.       50         Barbed Fence, galvanized.       30 00         "mainted.       2.55         Au Sable       Mose, dis. 06         Northwestern.       dis. 10&di.         Barter's Adjustable, nickeled.       30         Coe's Genuine.       50         Coe's Genuine.       50         Coe's Patent, malleable.       50         Coe's Patent, malleable.       50         Strews, New I ist.       76 di0         Satters, Bed a d Plate.       50&di0&di0         Dampers, Clistern.       77 di0         Screws, New I ist.       70&di0         Ostrews, News I ist.       28c         Pig Large.
Doayer and Shutter, porcelain	Bright Market.     65       Annealed Market.     70-10       Coppered Market.     60       Tinned Market.     62½       Coppered Spring Steel     50
Norwalk's	Barbed Fence, galvanized
Hunt's \$18.50, dis. 20&10. MAULS. dis. Sperry & Co.'s, Post, handled	Putnamdis. 05 Northwesterndis. 10&10 wRENCHES. dis.
MILLs.         dis.           "P. S. & W. Mfg. Co.'s Malleables	Baxter's Adjustable, nickeled
MOLASSES GATES. dls. Stebbin's Pattern	Bird Cages 50 Pumps, Clistern 77 & 10 Screws, New I ist. 70&10 Casters, Bed a d Plate. 50&10&10 Dameers, American 40
Steel nails, base	Forks, hoes, rakes and all steel goods 6t &10 METALS, PIG TIN.
60Base Dase 50Base 10 4005 22 20 10 22	Pig Bars
$\begin{array}{cccccccccccccccccccccccccccccccccccc$	660 pound casks
10	4@4
3100 1 22 2	vary according to composition. ANTIMONY Cooksonper pound
Case 10	Hallett's
Finish 10	$\begin{array}{cccccccccccccccccccccccccccccccccccc$
"8	142014
Chio Tool Co.'s, fancy	14x20 IX, "925 Bach additional X on this grade \$1.50. BOOFING PLATES
Bench, first quality	14x20 IC,         "worcester
Fry, Acmedis.60-1 Common, polisheddis. 7 RIVETS. dis.	0 14x20 IX, """"
Copper Rivets and Burs	BOILEB SIZE TIN FLATE. 14x28 IX
"B" Wood's pat. planished, Nos. 25 to 27 9 2 Broken packs %c per pound extra.	14x28 IX

7



Published at 100 Louis St., Grand Rapids, - BY

THE TRADESMAN COMPANY.

One Dollar a Year, - Postage Prepaid, ADVERTISING RATES ON APPLICATION.

Communications invited from practical business men.

Correspondents must give their full name and address, not necessarily for publication, but as a guarantee of good faith.

Subscribers may have the mailing address of their papers changed as often as desired.

Sample copies sent free to any address. Entered at Grand Rapids post office as second class matter.

When writing to any of our advertisers, lease say that you saw their advertisement in THE MICHIGAN TRADESMAN.

#### E. A. STOWE, Editor.

## WEDNESDAY, AUGUST 24, 1892.

TELEGRAPHING TO THE STARS.

Something like a year ago a munificent and public-spirited lady offered to donate a considerable sum of money to any person who would discover and bring into practice any device for establishing communication with the inhabitants of any of the stars. A Mr. Galton, connected with the Kew observatory, England, has proposed to get up a system of communication with the inhabitants of Mars by means of lights to be flashed from mirrrors.

Any proposition for the opening of intelligible intercourse between the people of our earth and those of any of the heavenly bodies, assumes that some, at least, of those bodies, are inhabited by creatures intelligent, ingenious and as much advanced in science and constructive arts as ourselves. There is certainly nothing unreasonable in the supposition that some of the celestial spheres may be habitable, and that by creatures much like the men and women of our earth.

Apparently, some of the planets of our system are so close to the sun, that reasoning upon the theories which have been formulated concerning them, we must conclude that their climates are too hot to permit the existence of human life there. This is supposed to be the case with Mercury and Venus. Then there are others, such as Jupiter, Saturn and Uranus, which are so far away from the source of solar heat as to be, according to the calculations of the astronomers, too cold to support any animal life with which we are acquainted. Mars, however, occupies a position which is not supposed to be unfavorable to the conditions required for human existence.

The day in Mars is about as long as ours and the year about twice as long. By consequence, the seasons of the year would be twice as long as ours, winter. spring, summer and autumn lasting for nearly six months each, instead or three. as we count them. Moreover, Mars is so much further from the sun than is our earth, the distance varying from 120,000, 000 to 240,000,000 miles, while our distance is about 90,000,000 on an average, but we work with our science wonders

red planet to be very cold. Some astronomers have concluded that if men live there they must live much like the Esquimaux and Greenlanders. If so it is not likely that they are sufficiently intelligent to have acquired any notions of astronomy or of telegraphing with lights. But the greatest difficulty, even if there are intelligent people there, is to secure some concert of action. Supposing they are as intelligent as we, and allowing that they have as good telescopes as ours, it would require a vast length of time to engage the inhabitants of the two worlds in any system of corres-

pondence. We must bring the people of Mars to the same mind with ourselves in order to secure any such concert. The only way any such correspondence

can be secured is by spiritual projection or thought transference. When St. John, St. Paul and other holy men had reached a requisite spiritual exaltation they were able, without leaving the earth. to be informed of matters which were taking place in the spiritual heavens. We have this on their own declaration. Even Mohammed claimed to have been transported spiritually into the upper heavens. Why may not such privileges be given for this spiritual projection into the planetary worlds?

Men seem sometimes to be gifted with ability to know by some sort of thought transference transactions in distant parts of our own earth with which there is no immediate communication and it seems to be the result of some refinement of the spiritual or intellectual powers. We do not understand the spiritual part of our natures nor can we prescribe limits for their operation. Some intellectual process may bring us in communication with the people of Mars. There seems to be no other way.

THE MAGIC OF MODERN SCIENCE Every young lawyer and physician while undergoing the tedious and unprofitable probation of waiting for practice, has been told that while the lower rounds of the professional ladder are crowded with aspirants for fortune and fame, there is plenty of room at the top.

While this sort of encouragement is wise and worthy enough in itself, it really offers but little consolation to the impatience of youth, besides offering no contribution towards the filling of an empty purse. It must be allowed that there is but little immediate encouragement to the junior members of the two learned professions mentioned above, and if there are any other avenues for the energy and intelligence of young men who have no taste or aptitude for commercial pursuits, they ought to be brought prominently before the public. It is with this view that the following is suggested.

This is pre-eminently the age of physical science, of machinery, electricity and chemistry. These wonderful agencies are enabling the human race to-day to realize the wild dream of that ancient period when men were supposed to be able to wield the powers of magic and to command the genii and afrites that presided over the forces of nature and had custody of their hidden treasures. We do not possess Aladdin's lamp, nor do we seek to unfold the secrets of the "elixir of life" and the "philosopher's stone,"

able than were ever attributed to ancient paratory to beginning operations for posmagic.

When we consider that the potentialities of science are merely in their infancy we are brought to realize that the greatest sphere of usefulness and profit possible for human intelligence is in the study and elucidation of the secrets of machinery, electricity and chemistry. Not only are there enormous possibilities of pecuniary profit in it, but there is fame, too. With the greatest respect for the legal profession, it is doubtful if there is a lawyer in the whole world whose name is as widely known as is that of Edison, the electrician, or that of Watt, the steam engineer, or those of Lavoisier, Davey and Faraday, chemists.

But what has been done in these branches of science is but a suggestion of what is to be done. The telegraph, the telephone, the phonograph, electric illumination and propulsion are the loose ends of problems of industrial economics of the most far-reaching power and stupendous importance. The secrets of chemistry, so far as they have been developed, have exercised an enormous influence on human progress. The refining of all crude medical and food products, the purification of oils and metals, the discovery of dye stuffs, the compounding of explosives, the elaboration of methods of analysis by which the composition of all substances may be ascertained and distinguished, and poisons detected or their effects counteracted, are splendid achievements, but they only indicate how much more is to be done.

As for machinery, that is the visible and practical agency through which the manifold forces of electricity and chemical affinity manifest their power and work their will. Every step in human progress demands new machines.

It is plain then that the mechanician, the chemist and the electrician are now charged with developing all the great problems of the material progress of the human race. For the performance of their responsible duties the highest intelligence, the keenest perceptions, the steadiest nerves, the most honorable principles, the most unremitting industry and the most active enterprise are required. The men who are to be great in science must be men in every sense. The fathers who are truly solicitous of the success of their sons, the sons who are ambitious of true usefulness and real greatness, will choose the paths of science rather than those of the overcrowded professions.

#### BRITISH SWINDLERS AND THE MAILS.

From time to time there have appeared in the advertising columns of not a few American papers announcements to the effect that vast amounts of money agregating many millions, the proceeds of estates of deceased persons, are awaiting in England and other European countries the proper and genuine heirs. The advertisement is signed by some individual or firm which offers for a consideration to undertake the business of securing for claimants a share of this dormant wealth. These agents are in London.

These ingenious publications have induced great numbers of persons to write to the advertisers inquiring as to the possibility of finding estates, and these inquiries always brought back favorable reports, but intimating the necessity for that we must suppose the climate of the more astonishing and vastly more valu- the claimant to make a cash deposit pre-

session of the desired estate. Beyond the cash in advance merely as a guarantee of good faith, the advertiser asks nothing, being willing to work on shares, so certain is he of success. These cunningly devised assurances have been so efficacious in bringing customers that the business done by these pretended agents for heirs in the way of receiving cash deposits is said to be very large.

It is needless to say that these advertisers are unconscionable swindlers; and those who trust them with money never see a penny of it again. It is a noticeable fact that the victims of these swindlers are mostly Americans whose ancestors, at some time or other, emigrated from abroad. Recently the United States Consul General at London has been deluged with letters from his countrymen who have been robbed by these rascals, and he sent out an announcement through the press, warning people to beware of all such swindlers.

The London Vanity Fair for July 23 takes up the subject and exposes at great length the practices of these sharp rogues. It closes with this somewhat remarkable statement, contrasting the sacredness of the mails in Great Britain with the censorship they must undergo in this country. Speaking of these swindling advertisers it says: "In the United States of America, in France, and perhaps in any other country than England, the mails of such a man as this would have been stopped until such time as he might justify himself of his doings. We advocate no such arbitrary interference with personal rights in England: for we think correspondence is and should be a thing sacred from officialdom. But surely it is a monstrous thing that our great policy agency, headed by our so-called Public Prosecutor, should be unable to do aught to prevent so barefaced a swindle as obviously might be carried on on these lines from being carried on under their very noses. Scotland Yard has for some time been in possession of the facts of this case; yet beyond dispatching a detective or two who possibly may, by their investigation, have warned the object of their enquiries to change his quarter should he think such course advisable, they confess themselves powerless by reason of the bonds of red tape which hamper their movements."

But notwithstanding the sacrednes of the mails in the United Kingdom we are quite sure that the people of that country are fully as well protected against swindlers as are the citizens of this. In comparison the success and promptness of detecting and punishing criminals in the Union will fall far behind that of England, notwithstanding the English detectives are at the disadvantage of not being able to violate the mails.

It is clearly the duty of every business man in Michigan to write Governor Winans, requesting him to recall the appointment of Geo. W. Chandler to the Insurance Policy Commission and name a business man in his place. It is stated that the Governor now acknowledges his mistake, and will remedy the wrong done the business interests, in case he is asked to do so by any considerable number of representative business men. Let there be a prompt and generous response to this appeal!

Use Tradesmanor Superior Coupons.

A few years ago about every town in Michigan was acting on the assumption that the road to wealth lay through a furniture factory, but the disastrous failures of many ventures of this kind have caused the disappointed stockholders to turn from such investments in disgust. Just now the craze for strange ventures exhibits itself in the establishment of combined cheese and butter factories, which are furnished by scheming Chicago houses at two or three times their actual value. The agents of these establishments invoke the assistance of all manner of disreputable methods in furtherance of their ends and usually succeed in pulling the wool over the eyes of bona fide investors by bribing representative men in each locality to subscribe for stock which is subsequently issued to them without cost, in exchange for their influence in "roping in the suckers," as the oily-tongued agents express it. This is the second time this craze has passed over Michigan within ten years, and another season will see a second crop of wrecked creameries which can be had at 10 cents on the dollar, with no purchasers.

A retail grocer at Lynn, Mass., has made a rule in his establishment that no goods shall be delivered when the purchase amounts to less than \$2. This rule is calculated to work a hardship with the thrifty housekeeper who telephones down for a yeast cake and wants it delivered immediately.

#### The Hardware Market.

Wages-It is quite evident from all the talk and speculation we hear concerning this all important subject that the wage scale of all iron workers cuts quite a figure in the future price of all iron, steel and the finished product therefrom. All manufacturers refuse to name prices for future deliveries until this question is settled.

Wire Nails-Owing to the continued shut down of nearly all the mills and the uncertainty of the price of raw steel from which the wire is made, prices rule high and the future is hard to prophesy. But few mills are running, and they are asking from \$1.65 to \$1.70 at the mill. Jobbers' prices remain the same as last week, from \$1.80 to \$1.90, according to quantity.

Cut Nails-Still scarce and the price has an upward tendency.

Sheet Iron-Stocks with jobbers are getting low and, if the sheet mills do not soon start up, dealers will find it hard work to get their orders filled at any price. \$3.25 for No. 27 can iron is the prevailing price.

Glass-Stocks are getting considerably broken, but there has been no change in the discount.

Potato Forks and Hooks-These goods are now in great demand and dealers are buying freely in anticipation of the very large acreage planted and the prospects of a great demand for tools to harvest the stock.

Ammunition - All kinds of ammun tion is moving freely, as the huntin season opened Aug. 15. Powder, sh and loaded shells remain stationery in price and dealers are supplying themselves to be ready for the fray.

General Hardware-All classes of shelf goods are beginning to move and merchants are getting ready for an unusually large fall trade, which seems evident on all sides.

Governor Winans' Serious Mistake. DETROIT, Aug. 18-I note your issue of August 17 and am obliged to you for the kindly notice therein. You are fully conversant with the work of the Comconversant with the work of the Com-mission during the time that I was a member of the same and you have on several occasions taken the opportunity to endorse the work of the Commission, especially in regard to the Standard Policy, which received so much opposi-tion from the insurance companies. I have the placeaue of knowing that due have the pleasure of knowing that dur-ing the four years that I was connected with the Commission, the Insurance Comwith the commission, the insurance Com-missioner, Mr. Raymond, acted with me in the most friendly manner in all mat-ters that pertained to the wants of the insured, with strict justice to the insur-ance companies. I did not expect, of course, under the present political com-inations, that my commission would be binations, that my commission would be renewed by the present Governor, but I have taken occasion to say—and repeat to you—that it is a mistake, which will undoubtedly appear in due time, to have appointed upon this Commission an in-surance agent, who cannot help but be biased by the desires of the companies which he represents. I shall watch with interest the course of the Commission and you will undoubtedly do the same.

Yours very truly, CHAS. BUNCHER,

## The Grocery Market.

Sugar-The market has advanced 1/4 c. in sympathy with the upward movement in raw grades.

Fruits-Currants are in moderate demand and prime goods are held with firmness. Dates are dull and nominal. Prunes are in limited request. In raisins, layer vallencias are firm, new sultanas are now on their way to this country. California goods are in moderate request and steady.

Spices - Pepper is firm and higher prices are anticipated. All grades of ginger, except Jamaica, are higher.

Jelly-Higher and firm at the advance. Fish-Mackerel is scarce and prices are well maintained. Cod is firm and quiet. Box herring is slow of sale and weak.

Oranges-None in market to speak of. Lemons-Very scarce and firm at \$8 per box-\$1 higher than a week ago.

Bananas-In fair supply and demand. Prices range about the same as a week ago.

## Gripsack Brigade.

Cliff Herrick, formerly on the road for L. Schepp, is now traveling for C. B. Metzger.

C. F. Williams, traveling representative for the L. Perrigo Co., of Allegan, was in town a couple of days last week. Chas. E. Watson, Geo. H. Raynor and W. B. Dudley are representing Eaton, Lyon & Co. at the Cadillac during the continuance of the Detroit exposition.

Chas. E. Hall, who has represented A. Wierengo for several months, has transferred his allegiance to the Muskegon branch of the United States Baking Co.

## Fruit Jars Lower.

The price of fruit jars has declined 50 cents per dozen and the quotations on Mason jars on another page should read as follows:

11-	Pints	\$6.7
ng	Quarts	7.0
ot	Half gallons	9.0

The art of getting at men, of making a good impression, is the initial of success. Some men charm you at the first word; others repel you before the first word. A winning personality is essential to success where social conditions are business conditions, as, for example, in a clerk, a commercial traveler, a salesman and so on.



you, go through our entire line, learn prices and judge for yourselves, and no offence will be taken, buy or not buy. One of the largest and most complete lines on the road in single and double breasted ulsters, with regular or shawl collars. Pronounced best fitters ever seen, in Friezes, Shetland, Fur Beavers, Chinchillas in blue black and many fancy colors, imported and domestic material.

## OVERCOATS.

Very many styles in Kerseys, Meltons, Chinchillas, Irish Friezes, Fancy Woven bespotted 24-ounce rough wools, Royal Montagnacs soft as spun silk and very warm, single and double breasted.

## Double Breasted Suits in all Grades of material and many colors.

#### PRINCE ALBERT COATS and VESTS.

In style and fit positively pronounced unexcelled. Our mail orders for these con-firm this statement.

Cutaway, frocks and sacks should be seen to be appreciated, which will satisfy the closest buyers of excellent clothing to retail at a desirable profit.

William Connor will be at Sweet's Hotel on Friday and Saturday, Aug. 12 and 13.

## MICHAEL KOLB & SON. Wholesale Clothing Manufacturers, Rochester, N. Y.

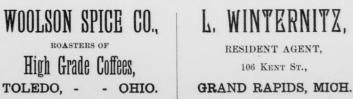


# T LEADS! IT LEADS

## These are Our Leaders:

## LION COFFEE, O. D. JAVA and STANDARD MARACAIBO

10N is our leading package coffee, being composed of Mocha, Java and Rio. with a handsome picture in each package. As high grade bulk coffees, O. D. Java and Standard Maracaibo take the lead. We guarantee these coffees to give entire satisfaction. For quotations write your jobber, or address as below:





9

HIRTY-FIVE years experience teaches us that retailers best con-sult their own interest and that of their trade and the general public, by purchasing from a stock which combines durability, style, fit and excellent work-manship with prices so low as to meet all competition: all competition:

## MICHAEL KOLB & SON, Wholesale Clothing Manufacturers ROCHESTER, N. Y.

assure the retail trade that their entire stock for fall and winter 1892 and 1893 is manufactured upon the above princi-Is manufactured upon the above princi-ple. Inspect our samples which will demonstrate this truth. Write our repre-sentative, William Connor, Box 346, Mar-shall, Mich., and he will soon be with

## Drugs & Medicines.

State Board of Pharmacy. State Denial of Handhoff, Year-Jacob Jesson, Muskegon. Years-James Vernor, Detroit. be Years-Churner Eberbach, Ann Arbor Y Tears-Corges Gundrum, Ionia. Tears-C. D. Dagson, Muskeggan. etary-Jas. Vernor, Detroit. surrer-Geo. Gundrum, Ionia. setings for 1992 - Marquette, Aug. 31; Lansing, ember 1.

Michigan State Pharmaceutical Ass'n.

Michigan State Pharmaceutical Ass n. President-Stanley E. Parkill, Qweso. Vice-Presidents-I. H. L. Dodd, Buchanan; F. W. R. Perry, Detroit; W. H. Hicks, Morley. Treasurer-Wm. H. Dupont, Detroit. Secretary-C. W. Parsons, Detroit. Executive Committee-H. G. Colemann, Kalamazoo; Jacob Jesson, Muskegon, Arthur Baseett, Detroit. Local Secretary-James Vernor. Next place of meeting-Some resort on St. Clair River; time to be designated by Executive Committee.

Grand Rapids Pharmaceutical Society. President. W. R. Jewett, Scoretary, Frank H. Escott, Regular Meetings-First Wednesday erening of March June, September and December.

Grand Rapids Drug Clerks' Association. President, F. D. Kipp; Secretary, W. C. Smith.

Muskegon Drug Clerks' Association. President N. Miller: Secretary, A. T. Wheeler.

Trained Acrobats at a Soda Fountain. A Philadelphia Record reporter says that a leading Chestnut street drug store, which does a colossal business in soda water, now employs a couple of trained acrobats to serve it, and their extraoracrobats to serve it, and their extraor-dinary agility has proven to be a draw-ing card of much value. It is not in the serving of the ordinary soda water and syrups that these agile young men display their skill, although when such display their skill, although when such orders are given they fill them with light-ning speed. Order an "egg phosphate," however, and instantly the youth who is to fill it acts as if electrified. With one to fill it acts as if electrified. With one hand he shoves a glass under the syrup faucet and instantly has the requisite amount run into it, while with the other hand he has seized an egg from a heap-ing bowl of them, tossed it high in the air, spun around on one heel, caught the egg in the other hand, one inch from the glass of syrup, cracked it into the glass and said "hi hi" to a small boy stationed ten feet away. In response to the "hi hi" this boy quickly tosses the acrobat a large silver-plated shaker, which he catches on the glass containing the egg and syrup, into which in the intervening two or three seconds he has violently squirted some phosphates from a bottle. He then shakes the glass violently, de-taches the shaker, tosses it back to the small boy, whirls around on his heel again, grabs another glass, holds it on a level with his knee while he holds the shaken-up glass of liquid high above his head and pours it in a thin stream five feet long into the lower glass. This done, he fizzes a little soda water into it, pops the foaming glassful into a holder and shoves it toward the customer, toand shoves it toward the customer, to-gether with a paper napkin and a check for ten cents. It is an astonishing per-formance, and when both acrobats are so engaged at once it makes the cus-tomers' brains reel. The young men hope to go through the act while turning hand prings and hack somersputs after handsprings and back somersaults after a few weeks' more experience, after which their salaries are to be raised.

## Some Salesmen's "Don'ts."

Don't "roast" another man's goods.

Don't think that you are doing yourself

Don't think that you are doing yourself or your house good by so doing. Don't enter into disparagement of your fellow salesman's character. It always appears as if you were jealous.

If he is no good, his customers will soon find it out.

Don't think that you can attend to more business than your own. Your own affairs will occupy all of your time if not neglected. Don't think that a merchant will be-

lieve anything you say merely because he is courteous to you.

Don't flatter a merchant's judgment

when you think that he is wrong. If you do he will blame you for his own mistakes

Don't think that it does not pay to be frank and outspoken under all circum-

Don't think that you can "get solid" with a merchant by always deferring to him. If he asks your opinion give it to him honestly; assume that he is honest in asking your opinion and wants that, not a reflection of his own, if you happen to know it.

Don't ever write letters reflecting on the character of a man in the same line as yourself. Such letters have an un-pleasant habit of coming to light and performing the boomerang act with great success, when least expected.

In short, when seeking trade be frank, honest and upright in word and deed. Preserve your own self-respect. Talk business, not politics or scandal. Do your work in a clean, active manner, and you cannot help but win the confidence and respect of the dealers with whom you have to deal.

How to Prevent Mould on Pickles.

The scientific explanation of the mould The scientific explanation of the mould is that when a barrel of pickles is left open to the air, a spore (germ) happens to fall into the barrel, and finding suit-able matter on which to feed, it begins to vegetate or grow. This it does by ab-sorbing material, and the spore rapidly lengthens into a long thread-like filament, which may be sincle or branched. In a which may be single or branched. In a short time this thread sends up branches which bear new spores as above de-scribed, and soon the whole surface of the vinegar is covered with a scum which consists of the threads or mycelium, as they are called, and spore branches. This mycelium penetrates quickly throughout the whole mass of the pickle, which rapidly becomes soft and worthless. Mould in pickles, then, is caused by a microscopic plant which feeds caused by a microscopic plant which leeds on decaying organic matter; it is not caused by the salt or vinegar or any ma-terial that is in the vinegar; it is not self-evolved from the materials in the barrel, as many seem to have imagined. The mould grows from seeds, as do other plants, and as far as the pickles are concerned, it simply accelerates an already existing state of decay.

existing state of decay. One of the best-posted pickle dealers in this city says that he will guarantee that if the scum is stirred or broken every day there will be no loss; but he insists that the process must be done every day. Where this is neglected the pickles will spoil. Some grocers claim that a few drops of oil of cloves put in the open barrel will prevent the mould forming. Be careful not to use too much, say from seven to ten drops well stirred in.

seven to ten drops well stirred in.

#### Store Names in the City of Mexico.

One of the oddest things in Mexico is the naming of stores and shops, where the naming of stores and shops, where upon the signs, instead of the name of the proprietor, appears some elaborate appellation that often causes one to smile from its incongruity with the goods on sale. For instance, "The Electric Light" is a pulque shop, the "Queen of the World" is a bread shop, the "Palace of the World" is a boot store, the "White Venus" is a butcher's shop, and so they go. Several of the grocery stores are go. Several of the grocery stores are called by the names of the great cities of called by the names of the great cities of the world, which is very appropriate, for it is from them that the people obtain all the luxuries for the table. Instead of being directed to the firm of So-and-So, one is told that certain goods can be had at the "City of New York," the "City of Hamburg," etc. The shadow of the Eiffel tower has reached and fallen upon the City of Mexico. A gorgeous new sign, all white, blue and gold, bears the tall name and a flag-decorated represen-tation of the same, "The Eiffel Tower," and within the store one finds most de-licious French confectionery. licious French confectionery.

A case involving physician's fees been A case involving physician's fees been settled in the United States Circuit court of New York City. The daughter of a resident of Atlanta, Ga., being sick, Dr. Charles Barows, assistant to Dr. William Polk, of New York City, and who re-ceives a salary of \$3,200 a year, was called to consult with the two resident physicians in attendance. Dr. Barrows remained at Atlanta ten days, for which services Dr. Polk presented a bill for \$2,500, suing for this amount when pay-

ment of such a sum was refused. For the prosecution Dr. Anderson testified that fifty visits a day could be made at from \$5 to \$10 per visit. Dr. Wyeth said he would charge \$300 per day for services as described. Dr. Loomis estimated his time worth \$10 per hour, or \$240 a day in the city, and \$25 an hour to a patient at a distance. Dr. Gibney thought \$10 to \$15 an hour fair pay. In behalf of de-fendant, the two regular attending phy-sicians considered \$50 a day good pay for scians considered \$50 a day good pay for Dr. Barrows, one of them having re-ceived less than \$300 for the entire case. The jury gave a verdict for \$1,500, be-ing at the rate of \$150 a day, or \$6.25 an hour.

The Drug Market. Opium-Firm at the advance. Morphia-Unchanged. Quinine-Firm. Quicksilver-Declined.

Balsam Copaiba - Firm and tending higher.

Mexican Sarsaparilla-Advanced.

Celery Seed-Declining. The new crop will arrive in October, when the price will be about half the present value.

Canary Seed - Again advanced and tending to higher prices.

Use The Tradesman Co.'s Coupon Books

There is more Catarrh in this section of the country than all other diseases put together, and until the last few years was supposed to be incurable. For a great many years doctors pro-nounced it a local disease, and prescribed local remedies and by constantly failing to cure with local treatment, pronounced it incurable, Science has proven catarrh to be a constitutional disease, and therefore requires constitutional treatment. Ha'ls Catarrh Cure, manufactured by F J. Cheney & Co., Toledo, Ohio, is the only constitutional cure on the market. It is taken internally in doses from 10 drops to a teaspoon-ful. It acts directly on the blood and mucous surfaces of the system. They offer one hundred dollars for any case it fails to cure. Send for circulars and testmonials Address F. J. CHENEY & CO., Toledo, O.

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In ten sizes and shapes. We will guarantee to increase your cigar sales if you will give your customers a chance to buy the Agnes Booth Cigar. All we ask is a sample order.

I. M. CLARK GROCERY CO., State Agents.



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## THE MICHIGAN TRADESMAN. Wholesale Price Current. Morphia, S. P. & W...1 60@1 85 S. N. Y. Q. & Seidlitz Mixture..... Sinapis..... A S. N. Y. Q. & C. Co. 150/2175 Moschus Canton 640 Myristica, No. 1. 650/70 Nux Vomica, (po 20). 61 Os. Sepia. 200/22 Pepsin Saac, H. & P. D. 62 00 Picts Liq, N.-C., ½ gal 62 00 snuff, Maccaboy, De Advanced-Balsam copaiba, Mexican sarsaparilla, canary seed. Declined-Celery seed, quicksilver. kkliver. 6 5 00 Exechthitos 2 50/23 75 Brigeron 2 25/23 75 Ganitheria 2 00/22 75 Garanitum, ounce 6 75 Gossipii, Sem. gal 500/2 75 Hedeoma 2 00/22 10 Juniperi 500/2 75 Mentha Piper 2 75/3 50 Morthuae, gal 100/21 10 Myrcia, ounce 6 50 Olive 75/62 75 Picts Liquida, (gal.35) 10/6 12 8 Rosmarini 75/62 05 Sabina 90/62 10 Sumaris, ess, ounce 6 50 Sabina 90/62 10 Santal 3 50/67 00 Sasafras 50/6 55 Sinapis, ess, ounce 6 50 Theobromas 15/6 20 Potassum. 15/6 18 ACIDUM. TINCTURES. AMMONIA. ANILINE. Black 2 00@2 25 Brown 80@1 00 Red 45@ 50 Yellow 2 50@3 00 BACCAE. Cubeae (po 65)...... 60@ 70 Juniperus 8@ 10 Xanthoxylum 25@ 30 POTASSIUM. POTASSIUM. BI Carb. 1562 18 Bichromate 1362 18 Bichromate 1362 18 Carb. 1362 15 Chlorate 1362 15 Chlorate 18 1662 Cyanide 28062 90 Potassa, Bitart, pure. 2462 28 Potassa, Bitart, com. 64 15 Potassa Nitras. 760 9 Prusslate 2862 30 Sulphate po. 156 18 RADIX. RADIX. 1562 BALSAMUM. CORTEX. Sulphate po 150 18 Auranti Cortex 50 Rabix 200 25 Rhatany 50 Acontum 200 25 Rhatany 50 Anthae 200 25 Rhei 50 Anchuss 120 15 Cassia Acutifol 50 Anum, po 200 25 "Co. 50 Calamus 200 25 "Co. 50 Gentiana (po. 12) 360 10 Tolutan 60 Glychrrhiza, (pr. 15) 166 18 Stromonium 60 Tolutan 60 Valerian 60 Valerian 60 Ipecac, po 200210 Ether, Spts Nit, 3 F. 2062 28 10 Iris plox (po. 350/38) 356 40 "" " " 4 F. 30/6 32 Jalapa, pr 500 55 60 31 Annatto. 55/6 60 " eut 6175 610 Antifebrin 62 25 60</td RADIX. RUGS EXTRACTUM. CHEMICALS AND FERRUM. PATENT MEDICINES FLORA. " M Scillae, (po. 35) ...... Symplocarpus, Foeti-dus, po....... Valerians, Eng. (po. 30) " German... ingiber a..... Zingiber j..... Paints, Oils 🕸 Varnishes. FOLIA. @ 35 @ 25 15@ 20 12@ 15 18@ 22 FOLIA. 16@1 00 Cassia Acutifol, Tinnivelly 25@ 28 "" Alx. 35@ 50 salvia officinalis, ½s 12@ 15 Ura Ursi 8@ 10 po Capsici Fructus, af... " po.... @1 00 SEWEN GUMMI. ଭୂଷ୍ଣର୍ଭ୍ କୁହିର୍ ଭୂଷ୍ଣର୍ଭ୍ କୁହି Acacia, 1st picked .... 75 50 40 25 80 60 12 50 3d "..... sifted sorts... "Bilted Sorts... "Boc, Barb, (po. 60)... "Cape, (po. 20)... Socotri, (po. 60). Catechu, 1s, (%8, 14 %8, 16).... We are Sole Proprietors of We Have in Stock and Offer a Full Line of

 Carbonate, ordinange.
 OLEUM.
 use
 statument

 Absinthlum
 350@4 00
 Statument
 Statument

 Anygdalae, Duic.
 450
 TA Accacta.

 Aunygdalae, Amarae.
 800@8 25
 Zingiber

 Auranti
 165@175
 Ferri Iod.

 Auranti Cortex
 2 50@2 75
 Ferri Iod.

 Caljputi
 60@ 65
 Simiax Officion

 Cedar
 36@ 65
 Simiax Officion

 Cedar
 36@ 65
 Senega

 Cinnamoni
 10@115
 Scillae.

 Conium Maco.
 35@ 45
 "Conum strig

 Copaiba
 90@1 00
 Frunas strig

SYRUPS.

STRUPS. Accacia Ipecac. Ipecac. Ferri Iod. Auranti Cortes. Rhel Arom. Similax Officinalis. " " Co. Senega Scillae. " Co. Tolutan. Frunus virg.

OLEUM.

11

HAZELTINE & PERKINS DRUG CO.

Importers and Jobbers of

Sole Agents for the Celebrated SWISS VILLA PREPARED PAINTS.

DEALERS IN

Full Line of Staple Druggists' Sundries.

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WHISKIES, BRANDIES, GINS, WINES, RUMS.

We sell Liquors for medicinal purposes only.

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HAZELTINE & PERKINS DRUG CO.,

GRAND RAPIDS, MICH.

CONDENSED MILK.

## Grocery Price Current.

The quotations given below are such as are ordinarily offer and buy in full packages.

AXLE GREASE.	Gages.
doz         gross           Aurora	Erie @1 2 California 1 7
Castor Oil 75 9 (0 Dismond 50 5 50	California 1 7 Gooseberries.
Diamond	Common 1 2
doz         gross           Aurora	Peaches. Pie 1 8
BAKING POWDER.	Maxwell 20
BARING POWDER.           Acme.           4           1b. cans, 3 doz	California 21
11b. " 1 " 1 00	Monitor 18 Oxford 18
1 lb.         1         1         00           Bulk         10         10           Arctic.         60         60	Pears.
1 10 cans 60 60 10 11 20	Domestic 1 : Riverside 2 :
Arctic. 60 5 D "	Pineapples.
Dr. Price's.	Common1Johnson's sliced2
FULL WEIGHT Dime cans. 90	" grated 2
ARDRICE'S 4-02 "1 33	Quinces.
CDFAN 8-02 "2 47	Raspberries.
DALCING 16-02 " 175	Red 11 Black Hamburg 1
DAKING 2½-16 " 11 40 41b " 18 25	Erie. black 1
Dr. Price's. Per doz per doz Dime cans 90 4-02 "1 33 DR.PRICE'S 6-02 "1 30 8-02 "2 47 BAKING 2½-1b "11 40 12-02 "4 75 16-02 "4 75 16-02 "4 75 16-02 "4 75 16-02 "4 75 16-02 "4 12 2½-1b "11 40 16 "14 "14 "14 "14 16 "14 "14 "14 "14 "14 "14 16 "14 "14 "14 "14 "14 "14 "14 "14 16 "14 "14 "14 "14 "14 "14 "14 "14 "14 "14	Strawberries.
COTO DHITA IN CTARA	Lawrence 1 Hamburgh 1 Erie. 1 Terrapin 1
Red Star. 1/2 10 cans 40	Terrapin 1
" 1 tb " 1 50	Whortleberries. Common
Telfer's, ½ lb. cans, doz. 45 "½ lb. " 85 " 1 lb. " 1 50	IF. & W
BATH BRICK.	
2 dozen in case.	Corned beef, Armour's1 Roast beef, Armour's1 Potted ham, ½ lb1 " " ½ lb1 " tongue, ½ lb1 " the chicken, ½ lb
Bristol	Potted ham, ½ lb1
English 90 Bristol 90 Domestic 70 BLUING, Gross	" tongue, ½ lb1
Arctic, 4 oz ovals 4 00	" chicken, 4 lb
" pints, round 10 50	VEGETABLES.
Arctic, 4 oz ovals	Beans. Hamburgh stringless1
" No. 5, " 8 00 " 1 oz ball 4 50	" French style2 " Limas1
BEOOMS. 2 00	Lima, green
No. 1 "	Lewis Boston Baked1
No. 1 "	Bay State Baked
Parlor Gem	Picnic Baked 1
BEOOMS.         200           No. 2 Hurl	Corn. Hamburgh
BRUSHES.	Hamburgh Livingston Eden 1 Purity Honey Dew1 Morning Glory Soeked
Stove, No. 1 1 25 " 10 1 50	Honey Dew
" " 15 1 75 Bice Boot Scrub 2 row 85	Norning Glory 1 Soaked 1 Peas
Stove, No. 1	Peas Hamburgh marrofet
CANDLES	Hamburgh marrofat1 "early June "Champion Eng1 Hamburgh pottig pottig
Hotel, 40 lb. boxes 10	Hamburgh petit pois1
Hotel, 40 lb. boxes	Hamburgh petit pols1 "fancy sifted1 Soaked1
Wicking	Soaked Harris standard Van Camp's Marrofat
CANNED GOODS.	" Early Inno 1
FISH.	Archer's Early Blossom 1 French
Clams. Little Neck, 1 lb1 15 " 2 lb1 90	
" " 2 lb 1 90 Clam Chowder	Pumpkin.
Clam Chowder. Standard, 3 lb	Erie
Cove Oysters. Standard, 1 lb	Squash. Hubbard1
" 2 lb 1 65 Lobsters.	Hamburg
Star, 1 lb	Succotash. Hamburg
Star, 1         lb	Erie1
" 21b	Tomatoes. Hancock
Mackerel.           Standard, 11b	Breelstor       1         Eclipse       1         Hamburg       1         Gallon       2
Mustard, 21b	Hamburg1
Tomato Sauce, 2 lb	CHOCOLATE-BAKER'S.
Columbia River, flat	Premium Pure
Alaska, 1 lb	Breakfast Cocoa
Sardines.	CHEESE.
" %s	Acme
imported %8	Gold Medal @1
Mustard %s	Skim 6 @
American ½s         4%0 5           '' ½s         6%0 7           Imported ½s         116/12           ½s         156/16           Mustard ½s         708           Boneless         30           Trout,         30           Brook, 8 lb         2 56	Edam @1 Leiden
Brook, 8 lb	Limburger
Apples.	Roquefort
Vork State, gallons	Schweitzer, imported @3
Hamburgh, Apricots. 275	
Live oak 200	
LUSK B 2 U	Half pint, 25 bottles
Overland 1 90 Blackberries.	Quart 1 doz bottles
B. & W	E groots howon
Pitted Hamburgh 1 75	
White 1 80 Erie 1 20	COCOA SHELLS. 35 lb. bags
Damsons, Egg Plums and Green	Pound packages

e Cui	rent.	4 doz. in case.	Bloaters.	
e euronee		Eagle         7 40           Crown         6 25	YarmouthCod.	BP
dinarily offered buyers who pay promptly		Crown         6 25           Genuine Swiss         8 00           American Swiss         7 00	Pollock	
packages.		CRACKERS.	Whole, Grand Bank @5 Boneless, bricks 64@8	M
		Butter	Boneless, strips 6%@8 Halibut.	
.	COFFEE.	Seymour XXX	Smoked 12	-
@1 25	GREEN. Rio.	Seymour XXX, cartoon, 67 Family XXX, cartoon, 67 Family XXX, cartoon, 67 Salted XXX, cartoon, 67 Kenosha, 74 Boston, 84 Boston, 84	Herring. Scaled 16 @17	C
1 70 ries.	Fair	Salted XXX cartoon 614	Holland, bbls 11 00 " kegs 85	в
1 20	Good	Kenosha	Round shore, ½ bbl 2 00	-
8.	Golden	Boston	Round shore, ½ bbl 2 00 " " ½ bbl 1 10 Mackerel.	J
1 30 2 00	Santos.	Soda.	No. 1, 40 lbs 4 25	J
1 85 2 10	Fair	Soda, XXX	No. 1, 40 lbs         4 25           No. 1, kits. 10 lbs         1 25           No. 2, 40 lbs         3 50           No. 2, 10 lbs         1 05           Family, ½ bbls., 100 lbs         5 00           "kits, 10 lbs         65	P
1 85	Good	Soda, Duchess	No. 2, 10 lbs 1 05 Family 14 bbls 100 lbs 5 00	
	Peaberry		" kits, 10 lbs 65	
1 20 2 10	Fair	Oyster. S. Oyster XXX	Sardines. Russian, kegs 45	1
2 10 les.	Good	rarina Oyster 6	Trout.	0
1 30	Maracaibo.	CREAM TARTAR.	No. 1, ½ bbls., 100lbs6 50 No. 1, kits, 10 lbs 90	1
2 50 2 75	Prime	Strictly pure	WhiteGab	
es. 1 10	Java. Interior	Grocers'	No. 1, ½ bbls., 100lbs	1
ries.	Private Growth	DRIED FRUITS.	" kits 10 lbs 40	
1 30 1 50	Mandehling	Domestic.		I
1 25	Imitation	APPLES. Sundried, sliced in bbls. 6	FLAVORING EXTRACTS.	
ries. 1 25	ROASTED.	" quartered " 5%	Jennings' D C. Lemon. Vanilla	L
1 25 1 30	To ascertain cost of reasted	Evaporated, 50 lb. boxes @8%	2 oz folding box 75 1 25	1
1 25	coffee, add ½c. per lb. for roast- ing and 15 per cent. for shrink-	California in bags Evaporated in boxes 16%	3 oz "1 00 1 50 4 oz "1 50 2 00	
erries.	age. PACKAGE.	BLACKBERRIES. In boxes 41/9	$ \begin{array}{cccccccccccccccccccccccccccccccccccc$	1
····· 1 10 ···· 1 15 ·· · 1 10	Arbuckle's Ariosa 19.80	NECTABINES. 70 lb. bags	Gunpowder.	1
	McLaughlin's XXXX. 19.80 Bunola	25 lb, boxes	Austin's Rifle, kegs	
s. by's1 90.	Lion, 60 or 100 lb. case 19 80	PEACHES. Peeled, in boxes 19	" Crack Shot, kegs 5 00	
ur's1 75	A CONTRACTOR OF A CONTRACTOR OFTA CONTRACTOR O	Cal. evap. " 14 " " in bags 13 PEARS	" '4 kegs 2 75 " Crack Shot, kegs 5 00 " '2 kegs 2 75 " Club Sporting " 6 00 " '2 kg 3 35	
	Cabinets containing	PEARS. California in bags		li
1b 85 1b 95	120 1 lb. packages	PITTED CHERRIES.	HERBS	
1b 95 LES.	Link sold at case	Barrels	Hops15	1
8.	Griff additional	25 " "	INDIGO. Madras, 5 lb. boxes 55 S. F., 2, 3 and 5 lb. boxes 50	
less1 25 style2 25	charge of 90 cents for	PRUNELLES. 30 lb. boxes 10%	S. F., 2, 3 and 5 lb. boxes 50	
style2 25 	c tinet.	30 lb. boxes 10% RASPBERRIES.	JELLY. 17 lb. pails	
		In barrels 211/2	30 " " 1 10 LICOBICE.	
	EXTRACT.	50 lb. boxes	Pure	
	Valley City ½ gross	Foreign.	Calabria	
l.	tin " 2 50	CURRANTS. Patras, in barrels @4	LYE. Condensed, 2 doz	
		" in ½-bbls @ 4½ " in less quantity @ 4½	4 doz	
	CHICOBY. Bulk	PEEL.	No 9 sulphur 195	
	Red	Citron, Leghorn, 25 lb. boxes 20	Anchor parlor	
8	CLOTHES LINES. Cotton, 40 ft per doz. 1 25	Lemon " 25 " " 10 Orange " 25 " " 11		
1170	50 ft " 1 40	Drange 25.4 11 RAISINS. Domestic. London layers, 2 crown1 50 3 31 75 Loose Muscatels. boxes1 40	MINCE MEAT	
ion Eng1 50	" 60 ft " 1 60 " 70 ft " 1 75 " 80 ft " 1 90 Jute 60 ft. " 1 90	London layers, 2 crown 1 50	ANT	
sifted 1 90	Jute 60 ft " 1 90	" 3 "1 75	ILENGI AND	
	" 72 ft " 1 00	Loose Muscatels, boxes1 40	NEW ENGLAND	
ofat .1 10 June1 30	COUPON BOOKS.			
lossom 1 35		Ondura, 29 lb. boxes @ 8 Sultana, 20 '' @ 12 Valencia, 30 '' 5 @ 5½	CONTRACTOR	
oms.	ALCOLLEVALS ALCOLLEVAL	PRUNES.	Childrend, ILL: UN	
		Bosnia @	3 or 6 doz. in case per doz1 00	
		California, 100-120 "90x100 25 lb. bxs.	MEASURES.	1
sh. 	CREDIT COUPONS	" 70x80 "	Tin, per dozen. 1 gallon	
ash.		Turkey @	Half galion 1 40 Quart 70	
	"Tradesman."	Silver	1 gallon	
	18 2 11 11 O EO	ENVELOPES.	Wooden, for vinegar, per doz	
008.	<b>8</b> 3, " " · · · · · · · . 8 00	VV sog mbits	1 gallon	
	2;         1         1         2         50           3;         1	No. 1, 6 <sup>1</sup> / <sub>4</sub>	1 gallon	
	"Superior "	No. 1, 6 1 65 No. 2, 6 1 50	MOLASSES.	
	1, per hundred 2 50	XX wood, white.	DISCESSIFED.	
-BAKER'S.	1, per hundred         2 50           2, ""         ""         3 00           3, ""         3 00           5, ""         4 00           50, ""         4 00           800, ""         5 00           800, ""         6 00	No. 1, 6½	Sugar house 13% Cuba Baking.	1
	<b>5</b> , <b>4</b> , <b>0</b> , <b>1</b>	Manilla, white.	Orumary 10	1
····· 38		6½ 1 00 6 95	Porto Rico. Prime	
SE.	ONECENT	Coin. Mill No. 4 1 00	Fancy 20	1
@11 @11	COUPON		Fair 14	
@11	"Universal."	FARINACEOUS GOODS.	Good	21
6 @ 8	\$ 1, per hundred \$3 00	Farina. 100 lb. kegs	Choice	
10 @1 00	<b>8</b> 2, " 350 <b>8</b> 3, " 360 <b>8</b> 5, " 400 <b>8</b> 5, " 500	Hominy.	One-half barrels, 3c extra	1
<b>23</b> <b>Q1</b> 0	8 3,         "         4 00           8 5,         "         5 00           910,         "         6 00           820,         "         7 00	Barrels 8 00 Grits 3 50	OATMEAL.	1
@25			Barrels 200	1
20.22	Above prices on coupon books are subject to the following	Dried 4 Maccaroni and Vermicelli.	BOLLED OATS.	
rted. @30	quantity discounts	Domestic, 12 lb. box 55	Barrels 180	1
UP.	200 or over5 per cent. 500 "10 " 1000 "20 "	Imported10%@11% Pearl Barley.	PICKLES.	1
l Brand. tles2 75	1000 "	Kegs Ø2%	Medium.	1
es	ICan be made to represent any	Peas.	Half barrels, 600 count	1
PINS.	denomination from \$10 down.	Green, bu1 85 Split per lb		
	50 " 2 00	German	Half bbls, 1,200 count 3 75	1
@3	250 "	German	PIPES.	1
	20 DOOKS	Wheat. Cracked	Clay, No. 216	1

MAN.						
1	FISHSalt.	POTAS				
40	Bloaters. Yarmouth	48 cans in Babbitt's				
25 00 00	Cod.	Babbitt's Penna Salt Co.'s. BOOT BE				
~	Pollock Whole, Grand Bank	Williams, per do " 3 doz. ca				
14	Halibut. Smoked 12	BICE				
1/2	Herring. Scaled	Carolina head "No. 1 "No. 2				
31/2	Holland, bbls 11 00 " kegs 85	Broken				
7 1/2 8 3 1/2	Round shore, ½ bbl 2 00 ""½ bbl 1 10	Import Japan, No. 1 No. 2				
6	No. 1, 40 lbs	Java Patna				
	No. 2, 40 lbs					
1	Herring.         16         @17           Holland, bbls.         11         00         "         kegs.         85           Round shore, ½ bbl         200         "         ½ bbl         200         "         ½ bbl         1100           Mackerel.         No. 1, 40 lbs.         1 25         No. 2, 40 lbs.         1 25         No. 2, 40 lbs.         1 50           No. 2, 10 lbs.         1 00         500         "         1 65         500           Sardines.         65         Sardines.         65         500         1 65         1 65	SPIC: Whole S				
6 6 6	Russian, kegs 45 Trout.	Allspice Cassia, China in r "Batavia i				
30	No. 1, ½ bbls., 100lbs6 50 No. 1, kits, 10 lbs 90	Salgon in				
35	Whitefish. No. 1, ½ bbls., 100bs7 50 No. 1, kits. 10 bs	" Zanzibar Mace Batavia				
	No. 1, ½ bbls. 100lbs	Cloves, Amboyne "Zauzibar Mace Batavia Nutmegs, fancy. "No. 1 "No. 2 Penper Singapor				
	FLAVORING EXTRACTS.	Pepper, Singapor				
6 5%	Jennings' D C. Lemon. Vanilla	Pure Groun				
81/2	$\begin{array}{cccccccccccccccccccccccccccccccccccc$	Allspice Cassia, Batavia.				
61/s	3 oz "1 00 1 50 4 oz "1 50 2 00 6 oz "2 00 3 00 8 oz "3 00 4 00	Cloves, Amboyn				
1/1	Gunpowder. Austin's Rifle, kegs	Ginger, African. Cochin. "Jamaica				
9	" " ½ kegs 2 75 " Crack Shot, kegs 5 00	" Jamaica Mace Batavia Mustard, Eng. au				
4	" Club Sporting " 6 00	Mustard, Eng. an "Trieste. Nutmegs, No. 2 Pepper, Singapor				
	HERBS.					
20	Sage	"Cayenn Sage "Absolute" in				
22	Madras, 5 lb. boxes 55 S. F., 2, 3 and 5 lb. boxes 50	Allspice				
10%	JELLY. 17 lb. pails	Allspice Cinnamon Cloves Ginger, Jam "Af Mustard Pepper Sage				
21%		Mustard Pepper				
	Calabria	Sage				
4 41/4 41/2	LYE. Condensed, 2 doz1 25 4 doz2 25	BAL				
8 20 10 11	No. 2 nome	Anise Canary, Smyrna.				
	MINCE MEAT	Caraway				
1 50 1 75	Manual of Contraction of State	Hemp, Russian, Mixed Bird Mustard, white. Poppy				
1 95 1 40	NEW ENGLAND	Rape Cuttle bone				
8 12		STAR				
5%	Curana hat are	20-1b boxes 40-1b "				
	3 or 6 doz. in case per doz1 00 MEASURES.	Glo				
	Tin, per dozen. 1 gallon \$1 75 Half gallon 1 40 Outer 1 40	1-lb packages 3-lb " 6-lb "				
0	Pint 45	40 and 50 lb. box Barrels				
	Wooden, for vinegar, per doz.	Scotch, in bladd				
1 75	Half gallon 4 75 Quart 3 75	French Rappee,				
1 60 1 65 1 50	MOLASSES.	Boxes				
1 35	Blackstrap.	SAI				
1 25 1 00	Ordinary 16	100 3-lb. sacks 60 5-lb. " 28 10-lb. sacks				
95	Prime					
1 00	Fair 14					
S.	Good 17 Extra good 22 Choice 27	28 lb. "				
3%	One-half barrels, 3c extra	Ash 56 lb. dairy in li				
<b>8</b> 00 <b>3</b> 50		Ulan				
4	ROLLED OATS.	56 lb sacks				
55		Commo Saginaw				
124	PICKLES. Medium. Barrels 1 200 count 55 50	Manistee				
1 85	Medium. Barrels, 1,200 count \$5 50 Half barrels, 600 count 3 25 Small.					
3 00 4	Barrels, 2,400 count. 6 50 Half bbls, 1,200 count 3 75 PIPES.					
5	Clay No 916 1 78					

POTASH. 48 cans in case.	
abbitt's	5
BOOT BEER           Villiams, per doz	5
BICE. Domestic.	
arolina head	
Imported	
apan, No. 1	•
SPICES.	-
Whole Sifted. Allspice	
Aassia, China in mats 8 "Batavia in bund15 Satgon in rolls35 Joves, Amboyna22 "Zanzibar13 Mace Batavia	
Mace Batavia	
"No. 2	
Allspice	
Cloves, Amboyna	
Cassla, Batavia	
Mustard, Eng. and Trieste. 25 "Trieste	
Pepper, Singapore, black 20 "white	
Sage	68
Allspice         %8         %           Allspice         84         1           Cinnamon         84         1           Cloves         84         1           Ginger, Jam.         84         1           Mustard         84         1           Pepper         84         1           Sage.         84         1	55 55 55
Ginger, Jam	55 55 55
Pepper 84 1 Sage 84	55
SAL SODA.	
Kegs 1 Granulated, boxes 1	×2
SEEDS.	~
SEEDS. Anise	
SEEDS. Anise	1/2
Anise       @12         Canary, Smyrna	1/2 1/2
Anise       @12         Canary, Smyrna	1/2 1/2
Anlse	1/2 1/2
Anise       (212)         Canary, Smyrna	1/2 1/2
Anise       (212)         Canary, Smyrna	16 16 16 16 16 16 16 16 16 16 16 16 16 1
Anlse       (212)         Canary, Smyrna	16 16 16 16 16 16 16 16 16 16 16 16 16 1
Anise       (212)         Canary, Smyrna	16 16 16 16 16 16 16 16 16 16 16 16 16 1
Anise       (212)         Canary, Smyrna	16 16 16 16 16 16 16 16 16 16 16 16 16 1
Anise       (212)         Canaray, Smyrna	12 14 14 14 14 14 15 10 14 14 15 10 14 14 15 10 14 14 15 10 14 14 15 10 14 14 15 16 14 14 15 16 14 14 15 16 14 14 15 16 14 14 15 16 14 14 15 16 14 14 15 16 15 15 16 15 15 15 15 15 15 15 15 15 15 15 15 15
Anise       (212)         Canary, Smyrna	· · · · · · · · · · · · · · · · · · ·
Anlse	· · · · · · · · · · · · · · · · · · ·
Anlse       (212)         Canary, Smyrna.       (6)         Caraway       (6)         Caraway       (7)         Cardamon, Malabar.       90         Hemp, Russian       (4)         Mustad, white.       (6)         Poppy       (9)         Rape       (6)         Cuttle bone       (80)         STARCH.       (201)         Corn.       (80)         StarcH.       (6)         Colb boxes       (6)         Gloss.       (1)         1-1b packages       (5)         S-1b       (1)         Barrels       (6)         SNUFF.       (200)         Scotch, In bladders.       (3)         SoDA.       (30)         Boxes       (5)         SoDA.       (30)         Boxes.       (1)         Sult.       (2)         23 10-1b, sacks       (2)         23 10-1b, sacks       (2)         24 3-1b cases       (1)         26 1b, dairy in linen bags.       (2)         28 1b.       (4)         Warsaw.       (5)         56 1b, dairy in linen bags. </td <td>14 14 14 14 14 15 10 18 15 10</td>	14 14 14 14 14 15 10 18 15 10
Anise       @12         Ganary, Smyrna.       @12         Caraway	14 14 14 14 14 15 00 85 50 32 18 32
Anise       (2)         Ganary, Smyrna.       (6)         Caraway       (7)         Cardamon, Malabar.       90         Hemp, Russian       (4)         Mustad, white       (6)         Poppy       (9)         Rape       (6)         Cuttle bone       (8)         STARCH.       (7)         20-1b boxes       (6)         Gloss.       (7)         20-1b boxes       (6)         Gloss.       (7)         1-1b packages       (7)         20-1b boxes       (6)         60       (1)         800       (7)         20-1b boxes       (6)         60       (1)         800       (7)         800       (7)         800       (7)         90       (7)         90       (7)         91       (7)         92       (7)         93       (7)         94       (7)         94       (7)         95       (7)         96       (7)         96       (7)         97       (7)	14 14 14 14 14 14 14 14 15 15 15 15 15 15 15 15 15 15 15 15 15
Anise       (212)         Ganary, Smyrna.       (6)         Caraway       (6)         Caraway       (7)         Cardamon, Malabar.       90         Hemp, Russian       (4)         Mustad, white.       (6)         Poppy       (9)         Rape       (6)         Cuttle bone.       (80)         STARCH.       (7)         20-lb boxes       (6)         40-lb       (6)         Gloss.       (7)         20-lb boxes       (6)         60-lb       (7)         20-lb boxes       (6)         60-lb       (7)         60-lb       (7)         80058       (7)         Scotch, in bladders       (7)         Maccaboy In jars       (3)         French Rappee, In Jars       (4)         Boxes       (5)         Sub       (4)         Boxes       (4)         20 3-lb, sacks       (2)         23 10-lb, sacks       (2)         24 3-lb       (4)         50 1b, dairy in linen bags       (2)         24 3-lb       (4)         56 1b, dairy in linen sacks </td <td>1/2 1/2 1/2 2500 85 50 22 18 32 18 75</td>	1/2 1/2 1/2 2500 85 50 22 18 32 18 75
Anise       @12         Ganary, Smyrna.       @12         Canary, Smyrna.       @         Caraway	1/2 1/2 1/2 1/2 1/2 1/2 1/2 1/2 1/2 1/2
Anise       (212)         Canary, Smyrna	16 16 16 16 16 16 16 16 16 16 16 16 16 1
Anise       (212)         Canary, Smyrna	16 16 16 16 16 16 16 16 16 16 16 16 16 1

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SALERATUS.	Cholcest	Warpath	GRAINS and FEEDSTUFFS	HIDES, PELTS and FURS	PAPER & WOODENWA
Packed 60 lbs. in box.	Dust10 @12	King Bee20	WHEAT.	Perkins & Hess pay as fol	
urch's \$3 30	BASKET FIRED.	Kiln Dried17		lows, prices nominal:	PAPER. Straw
Land's 3 15	Fair	Nigger Head23	No. 1 White (58 lb. test) 70	HIDES.	
vight's 3 30	Choice	Honey Dew24	No. 1 Red (60 lb. test) 70		Rockfalls
ylor's 3 00	Choice	Gold Block	MEAL.	Green	Rag sugar
		Peerless24	Bolted 1 30	Part Cured Ø	Hardware
SOAP.		Rob Roy24	Granulated 1 50	Full " @ 4%	Bakers
LAUNDRY.	GUNPOWDER.	Uncle Sam	FLOUR.	Dry 5 @ 5	Dry Goods 5 @
	Common to fair25 @35	Tom and Jerry25	Straight, in sacks 4 40	Kips, green 21/2 31/2	Bod Banilla
Allen B. Wrisley's Brands.	Extra fine to finest50 @65	Brier Pipe	" " barrels 4 50	" cured @ 434	Jute Manilla
d Country, 80 1-1b3 20		Yum Yum	Patent " sacks 5 40	Calfskins, green 4 @ 5	NO. 2
od Cheer, 60 1 lb 3 90	Choicest fancy75 @85	Red Clover	" " barrels 5 50	" cured @ 7 Deacon skins 10 @30	TWINES.
hite Borax, 100 34-lb3 60	00LONG. @26	Navy	Graham " sacks 2 10	Deacon skins 10 @30	48 Cotton
Proctor & Gamble,	Common to fair 23 @30	Handmade40	Dro 11 11 0 40	No. 2 hides ½ off.	Cotton, No. 1
ncord 2 80		From Poor	Rye " " … 2 40	PELTS.	" " 2
ory, 10 oz 6 75	IMPERIAL.	Frog 33	MILLSTUFFS.	Shearlings	Sea Island, assorted
6 oz 4 00	Common to fair 23 @26		Less	Lambs	No. 5 Hemp
nox 3 65	Superior to fine30 @35	VINEGAR.	Car lots quantity		No. 6 "
ottled German 3 15	YOUNG HYSON.	40 gr	Bran \$14 00 \$15 00	WOOL.	
wn Talk 3 00	Common to fair 18 @26	50 gr 8 @9	Screenings 15 00 15 50	Washed	WOODENWARE.
SCOURING AND POLISHING.	Superior to fine	\$1 for barrel.	Middlings 15 00 15 50	Unwashed 10 @20	Tubs, No. 1
	ouperior to Inc	WET MUSTARD.	Mixed Feed 20 00 20 50	MISCELLANEOUS.	" No. 2
polio, kitchen, 3 doz 2 50	ENGLISH BREAKFAST.	Bulk, per gal 30	Coarse meal 20 00 20 50		" No. 3
" hand, 3 doz 2 50		Beer mug, 2 doz in case 1 75	CORISE MEAL 20 00 20 50 CORN.	Tallow 31/2 3%	Pails, No. 1, two-hoop.
	Fair	YEAST.	Corn lots	Grease butter 1 @ 2	" No. 1, three-hoop
SUGAR.	Choice	Magic, per box 1 00	Less than car lots	Switches 140 2	Clothespins, 5 gr. boxes
t Loaf @ 5%	0600 0600 060	Warner's "		Ginseng	
		Yeast Foam, per box1 00	OATS.		" 13 "
	TOBACCOS.		Car lots	POULTRY.	" 15 "
	1000000		Less than car lots40	FOULTRY.	11 17 11
	Fine Cut.		НАТ.	Local dealers pay as follows:	$ \begin{array}{cccccccccccccccccccccccccccccccccccc$
anulated, medium. 4.81@ 4%	Pails unless otherwise noted		No. 1 Timothy, car lots11 00	notal dealers pay as tonows.	" 19 " " 21 "
			No. 1 " ton lots 12 00	DRESSED.	Baskets, market
nfectioners' A 4.69@ 434	Hiawatha 60		10.1 001100510 00	Fowl 8 @ 9	" shipping bushel
ft A @4.44	Sweet Cuba 34			Turkeys	" full hoop "
nite Extra C @ 4%	McGinty 24 " ½ bbls 22		0.77.0	Ducks	" willow cl'ths, No.1
tra C @ 414	" ½ bbls 22		OILS.	LIVE,	" " No.2
	Valley City 32		The Standard Oil Co. quotes	Chickens, 8 @10	" " No.3
lden @ 3%	Dandy Jim 27		as follows, in barrels, f. o. b.	Fowls 7 @ 8	" splint " No.1
llow @ 334	Torpedo 20		Grand Rapids:	Turkeys 9 @10	spine NO.1
ess than bbls. ½c advance	Torpedo		Grand Rapids:	Spring Duck 10 @11	10.2
	Yum Yum 26		Eocene		" " " No.3
SYRUPS.	Plug.		Water White, old test. @ 81/2	FISH and OYSTERS.	INDURATED WARE.
Corn.	Sorg's Brands.		W. W. Headlight, 150° 7½	E T Dottanthalon suctos an	Pails
rrels 24			Water White @ 7	F. J. Dettenthaler quotes as	Tubs, ¼ doz
	Spearhead 38		Naptha @ 7	follows:	
Pure Cane.	Joker 24		Naptha	FRESH FISH.	
r to tant.	Nobby Twist 39		Cylinder	Whitefish 8 @ 9	
r 19	Oh My 29		Engine 13 @21	Trout 8 @ 9	
od 25	Scotten's Brands.		Black, 25 to 30 deg @ 71/2	Halibut @15	
bice 30			Diada, 20 10 00 00g (0 178	Ciscoes or Herring 5 0.6	
SWEET GOODS.	Kylo			Bluefish	
ger Snaps 8	Hiawatha		FRESH MEATS.	Bluefish	
sted Creams	Valley City 34			Soft crabs, per doz 100	
	Finzer's Brands.		Swift & Company quote as fol-	Shrimp, per gal 1 25	
ham Crackers 84	Old Honesty 49		lows:	Cod10 @12	
meal Crackers 81/2	Jolly Tar		Beef, carcass 5 @ 6	No. 1 Pickerel @ 8	
	Middleton's Brands.		" hind quarters 6 @ 614	Pike @ 7	
TEAS.	Here It Is 28		" hind quarters 6 @ 6½ " fore " 3 @ 3½	Smoked White @ 7	
	Old Style		" fore " 3 @ 3½ " loins, No. 3 9 @ 9½		
JAPAN-Regular.	Jas. G. Butler & Co.'s Brands.		" ribs	OYSTERS-Cans.	
r@17	Something Good		" rounds 5 @ 51/2	Fairhaven Counts @40	
od @20	Toss Up		Bologna Q 412	SHELL GOODS.	
bice	Out of Sight		Pork loins @101/4	Oysters, per 1001 25@1 50	
picest	Private Brands.		" shoulders @ 7%	Clams, "1 00@1 25	
st 10 @12	Smoot Maple Drands.		Sausage, blood or head @ 41/2	······· 00001 25	
SUN CURED.	Sweet Maple 30				
	L. & W		" liver @ 4½		
r@17	Smoking.		FIGHAIOIT		
od	Boss		Mutton		
Jice	Colonel's Choice13		Veal 6 @ 7		

## TANGLEFOOT

PRICE:

Each box contains 25 Double Sheets and one TANGLEFOOT Helder.

O. S.W. THUM

# Sticky Fly Paper.

Each Sheet is separately sealed with a border of wax. Each double sheet separates into two perfect single sheets Tanglefoot is spread heavily on impervious paper.

Tanglefoot is the only sticky fly paper which can be purchased advantageously by the box for use in stores, offices, hotels, etc., etc.

No sheet will spoil, no matter how long a box may last. FOR SALE BY ALL JOBBERS.



You should by all means use our Coupon Books. You will avoid great loss.

O.S.W. Ibam

GRAND RAPIDS,

THE TRADESMAN COMPANY, 100 Louis Street, Grand Rapids, Mich.

## UNCLE SAM'S COINAGE.

The making of the first money in the United States began in 1786, but instead of the faces of representative statesmen, it bore only the figure of Liberty. Some few coins were stamped with the face of Washington, and, of course, are highly valued by collectors. The first coins struck by the United States mint were half dimes in 1792; the first dimes were struck in France from old silver family Washington, the Martha Washingplate furnished by Washington, t coins being known as Martha Washin ton dimes, from the circumstance noted, and an adaptation of the Liberty head to that of Martha Washington.

The United States mint in San Fran-cisco is said to be the largest of the kind in the world. The process of dime mak-ing there may not be without interest. The silver bullion is first melted and run into two-pound bars. These, in turn, are run through immense rollers and flattened out to the thickness of the coin. These strips are then passed through a machine which cuts them into proper size for the presses, the strips having been treated with a kind of tallow to prevent their being scratched in their passage through the cutters.

The silver pieces are then put into the feeder of the printing presses, and are fed to the die by automatic machinery at the rate of 100 per minute, 48,000 dimes being turned out in a regular working day of 12 hours.

As the smooth pieces are pressed be-tween the printing dies they receive the lettered and figured impression; at the same time the piece is expanded in a slight degree and the small corrugations are cut in its rim. The machine drops the completed coin into a receiver, and it is ready for the counter's hands.

## THE FIRST SILVER DOLLAR.

The first silver dollar was coined under the act of February 12, 1792, and weighed 416 grains and had a fineness of 892.4, which standard was continued for many years. The first coins struck for America, however, are supposed to have been the Sommer Island shilling and sixpence; the date of coinage, place and sixpence; the date of coinage, place and circumstances under which they were issued are unknown. The Sommer or Summer Islands are the present Ber-mudas. The shilling was called a "Hoggs-Penny," composed of copper, size 19, weight 177 grains. The silver dollar, since the first intro-duction of the coin, has undergone many changes, all of which have had more or less effect in establishing a fixed value

changes, all of which have had hove of less effect in establishing a fixed value among collectors of rare coins. The issue of 1804 bears the palm in this re-spect, and has won for itself the name of where *Comparison Resulties*." Only spect, and has won for itself the i "the King of American Rarities." Only eight of the 1804 dollars are seven or known to be in existence.

The "legend" of the scarcity is that a vessel bound for China had on board almost the entire coinage, \$19,570, and was lost at sea. Another theory concerning this mysterious coin runs as follows: That the entire issue was shipped to pay the Yankee tars who fought in the war with Tripoli. The sailors drifted around after the war closed, and many of them went to Africa, where they spent their money.

The native kings collected all the coins buried them as trophies. and Perhaps Stanley might throw some light on the last version of the 1804 dollar.

## THE NATIONAL MOTTO.

The national motto, "E pluribus unum," on different United States coins, er authorized by law to be so Although the mint was estabwas never placed. ished in 1792, the use of the motto on any of the gold, silver or copper coins was not authorized or directed by any of the provisions of the act establishing it. None of the coins since 1837 bore the motto until the standard silver dollars were coined.

It remained on the early gold and silver coins until 1834, when it was omitted from the gold coins. From the double eagle in 1866 it was also omitted. In 1836 it was dropped from the 25-cent piece and the following year from all silver coins, the trade dollar only reviv-ing its use. The motto was first used on a half-penny or cent struck in New Jersey in 1786-87.

The motto, "In God We Trust," has a curious history. Until 1864 no religious motto appeared on American coins. In November, 1861, a clergyman addressed a letter to Mr. Chase, the Secretary of Treasury, suggesting a recognition the Deity on the coins. This letter of the Deity on the coins. This letter was referred to James Pollock, an ex-Governor of Pennsylvania and Director of the Mint at the time, but it was found that the mottoes could not be changed

without authority of law. In December, 1866, the Director sub mitted plans for a new three-cent, twocent and one-cent piece, on which it was proposed that one of the following mot-toes be inserted: "Our Country, our God," "God Our Trust." Mr. Chase suggested in lieu of these mottoes the one, "In God We Trust." It was upon the two-cent piece, authorized April 22, 1864 (since piece. abolished), the motto of Secretary Chase first appeared.

It was also stamped on the 1866 issue It was also stamped on the 1866 issue of the double eagle, eagle, half eagle, silver dollar, half dollar and nickel five cent piece in lieu of the long-standing motto, "*E pluribus unum.*" In the trade dollar issue, 1873, both mottoes were re-tained, "In God We Trust" appearing on the obverse.

#### GEORGE T. MORGAN.

There is a popular idea prevalent that the minute letter "M" stamped on the Goddess of Liberty just at the point where the largest lock of hair crosses the neck stands for "mint," and is an evi-dence of the genuineness of the coin bearing it. But this is a mistake. The "M" stands for Morgan-George

T. Morgan, who is the originator of the design. He also stamped the letter "M on the reverse side of the coin, on the left half of the loop of ribbon tied about the wreath.

Regarding the Liberty head on the ob-verse side Mr. Zoellar, the designer of the soldiers' monument which is to be placed in Garfield square, Pottsville, says: "I have sought everywhere, al-most, for a true head of Liberty, and I have come to the conclusion that the best head is that which at the present time has a place on our silver dollar. I propose to use it on account of its being the best representation of Liberty that can

an, in my judgment, be found. Mr. Morgan, in order to get the design for the head which was accepted, select-ed as his model Miss Annie Williams, a young school teacher, who had, Mr. Morgan said, "the purely American features."

Quite a number of people have been under the impression that Mr. Morgan's wife's head had been used as a model for the perfection of the design, but such was not the case

## THE DOLLAR MARK.

Regarding the dollar mark, writers are not agreed as to the derivation of this sign to represent the word dollar or dol-Some contend that it comes from lars. the letters U and S, which, after the adoption of the Federal constitution, were prefixed to the currency of the new United States, and which afterward, in the hurry of writing, were run into each other, the U being made first and the S over it.

Others say that the contraction is from the Spanish pesos, dollars; others still believe it to be derived from the Spanish word fuertes, meaning hard, so called to designate silver and gold from paper or soft money. The most plausible ex-planation of the puzzle is this: That it is a modification of the figure 8, and that the character, as we mark it, denotes that we are speaking, or writing, of a sum of money equal to eight reals; or, as the dollar was formerly called, a piece of eight.

In the early history of the dollar, when everybody knew it as a piece of eight, writers who had occasion to mention it in their articles did so by making this character: (8)

## (8)

The two eights and the double hyphen gradually "evoluted" until it came out 

## PRODUCE MARKET.

. D.

Apples-Pippins and Dutchess are in fairly good supply, commanding \$2.25 & \$2.75 per bbl. Beans-Dry stock is in small supply and active demand. Dealers pay \$1.500,160 for unpicked and hold city handpicked at \$1.85&1.95 per bu. Betes-50c per bu. Butter-The market is without change, jobbers paying 13&14c and holding at 15&16c. Creamery commands \$2c. Cabbages-50c and 60c per dozen, according to size

ze Celery—Choice home grown commands 25c per lozen bunches.

dozen bunches. Dried apples-Evaporated is firmly held at 8@9e; sundried is strong at 5@6e. Eggs - The price is a little higher than a week ago, dealers paying 13% 214e and holding at 15e

ago, dealers paying 157 Grie and holding at he per doz. Grapes-Early Ohio are in limited supply at 50 per 9 lb basket. Green Corn-10c per doz. Honey-14c per lb. Very scarce. Musk Mellons - Osage, \$1.25 per crate; nut-meg, \$1 per dozen. Ohions-Green are in fair demand at 10c per dozen bunches. Home grown dry are firmly held at 75c per bushel. Peaches-Early Rivers are about out of mar-

dozen bunches. Home grown dry are inrmiy heid at 75c per bushel. Peaches-Early Rivers are about out of mar-ket and Early Michigan and Hale's Early will be the leading varieties for the next ten days. Dealers predict higher prices for the coming week, confidently expecting to realize \$1.50 per bu for choice fruit, but the price may continue to rule low, depending on the weather and the condition of the market Potatoes-The supply of home grown is now ample to meet all requirements. Dealers pay 40c and hold at 50c per bu. Radishes-10c per dozen bunches. Tomatoes-Home grown is in fair demand at 50cc per lb. Watermelons-2202425 per 100, according to size.

Watermelons—\$20@\$25 per 100, according to size. Whortleberries—The crop continues to come in, commanding \$1.75@2.25 per bu, according to quality. The indications are that blueberries will continue to arrive for two or three weeks vet.

#### PROVISIONS.

The Grand Rapids Packing and Provision Co. quotes as follows: PORK IN BARRELS.

Mess, new			. 12 25
Short cut			. 14 00
Extra clear pig, short Extra clear, heavy	cut		. 15 5J
Extra clear, heavy			
Clear, fat back Boston clear, short cu Clear back, short cut			. 15 00
Boston clear, short cu	1t		. 15 00
Clear back, short cut			. 15 00
Standard Clear, short	cut, Dest		15 50
SAUSAGE-1	resh and S.	moked.	
Pork Sausage			1/2
Ham Sausage Tongue Sausage			9
Tongue Sausage			9
Frankfort Sausage Blood Sausage Bologna, straight			11/2
Blood Sausage			2
Bologna, straight	• • • • • • • • • • • • • • •		0
Bologna, thick Head Cheese			D
Head Cheese			0
Kettle	LARD.		0
Rettle	Ganage	Pamila .	Com-
Rendered.	Granger.	Family. 1	bound.
Tierces	01/	0%	D'AL
20 1b. 11118872	0%	072	0%8
20 ID. Palls 8%	0/2	0%	0%
10 10	0%		0%
Tierces	0/8	178	0%
310 974	IN BARRELS	174	0 /8
Extra Mess, warrante Extra Mess, Chicago Boneless, rump butts SMOKED MEATS Hams, average 20 lbs	IN DARBEL		6 50
Extre Mess Chicago	necking		6 50
Roneless rump butts	pacaing		10 50
SMOKED MEATS	-Canvasse	d or Plain	
Hams, average 20 lbs	Curr r ubbe		123/
" " 16 lbs			13
" " 16 lbs	4 lbs		
" picnic			
" best boneless.			81
" best boneless. Shoulders			8%
Breakfast Bacon, bon	ieless		10%
Dried beef, ham pric	es		91/2
Long Clears, heavy			
Briskets, medium			
" light			
-			
CANDIES. I	RUITS ar	d NITTS.	
The Putnam Candy	Co anotes	as follow	
	CK CANDY.		
			D-11-
Fu Standard, per lb "H.H	li weight.	BDIS.	Palls.
Standard, per 10		6	1
" H.H		6	77
" Twist Boston Cream		0	1
Boston Cream	20 ID. C	ases	81/2
Cut Loaf			8
Extra H. H		ases 7	8
MIX	Il Weight		
	ll Weight.	Bbls.	Pails.
Standard			Tails.
Leader			7
Rovel		614	7%
Royal Nobby English Rock		7	8
English Rock		7	8

# 

10 13

. 8

Pails

5%

81/2

## FANCY-In bulk. Full Weight. P

onumentals..... Gum Drops Moss Drops Sour Drops Imperials...

"printed	60 65 60
Mottoes Cream Bar Molasses Bar	
Hand Made Creams	5@95 0@90
Acorice Drops. A. B. Licorice Drops. Jozenges, plain. Imperials. Motoes. Tream Bar Molasses Bar Hand Made Creams. Plain Creams. Becorated Creams. String Rock. Burnt Almouds. Wintergreen Berries. CARAMELS.	.1 00 65 .1 00
No. 1, wrapped, 2 lb, boxes No. 1, " 3 " No. 2, " 2 " No. 3, " 3 " Stand up, 5 lb, boxes	. 51 . 28 . 42
Stand up, 5 lb. boxes BANANAS. Small	· 90 0@1 25
BANANAS.         1 0           Medium         1 5           Large         2 6           Californias, 96         0RANGES.           "1226         126	$0@1 75 \\ 0@2 25$
Californias, 96 126, 150	@
Messinas, choice 200. 160. LEMONS.	0
LIGHONS.	@8 00 @
Messina, choice, 360	<b>@</b> 8 00
Figs, fancy layers, 6lb	@13 @14 @
	@ 854 @ 654
" Persian, 50-lb. box NUTS.	@ 5
Almonds, Tarragona <sup>''</sup> Ivaca <sup>''</sup> California	@19 @17 @1856
Brazils, new. Filberts Walnuts, Grenoble. " <u>Marbot</u> Chili	@10 @11½ @14½
	@10
Table Nuts, fancy.         "choice	@12½ @14 @3 90
Fancy, H. P., Suns	0 54
Fancy, H. P., Flags	007% 5% 7%
Fancy, H. P., Flags. "Roasted	@ 4½ @ 6½ 12½
Crockery & Glassw	are
Pints Quarts	\$ 7 25
	7 50
Caps	7 50 9 50 3 00 45
LAMP BURNERS.	
Caps. Rubbers. LAMP BURNERS. No. 0 Sun. No. 1 "	9 50 3 00 45
Caps Rubbers. No. 0 Sun. No. 1 "	9 50 3 00 45 45 50 75 75
Caps. Rubbers. LAMP BURNERS. No. 0 Sun. No. 2 " Tubular. LAMP CHIMNEYS.—Per box. 6 dos. in box. No. 0 Sun. No. 1 "	9 50 3 00 45 45 50 75
Caps. Rubbers. LAMP BURNERS. No. 0 Sun. No. 2 " Tubular. LAMP CHIMNEYS.—Per box. 6 dos. in box. No. 0 Sun. No. 2 " Pirst ongality.	9 50 3 00 45 45 50 75 1 75 1 88 2 70 2 25
Caps. Rubbers. LAMP BURNERS. No. 0 Sun. No. 2 " Tubular. LAMP CHIMNEYS.—Per box. 6 dos. in box. No. 0 Sun. No. 1 " No. 2 " First quality. No. 0 Sun. crimp top. No. 1 " No. 2 " XXX Flint.	
Caps. Rubbers. LAMP BURNERS. No. 0 Sun. No. 2 " Tubular. LAMP CHIMNEYS.—Per box. 6 dos. in box. No. 0 Sun. No. 1 " No. 2 " First quality. No. 1 " No. 2 " Examp top. No. 1 " XXX Flint. No. 1 " No. 2 " XXX Flint. No. 2 " Mo. 2	
Caps.           Rubbers.           LAMP BURNERS.           No. 0 Sun.           No. 2 "           Tubular.           LAMP CHIMNEYS.—Per box.           6 dos. in box.           No. 0 Sun.           No. 1 "           First quality.           No. 1 "           No. 1 "           XXX Flint.           No. 1 "           XXX Flint.           No. 1 Sun, crimp top.           No. 1 "           Year top.           No. 1 Sun, wrapped and labeled.           No. 2 "	
CAPS           CAPP SUBNERS.           Rubbers.           LAMP BURNERS.           No. 0 Sun.           No. 2 "           Tubular.           LAMP CHIMNEYS.—Per box.           6 dos. in box.           No. 0 Sun.           No. 1 "           No. 1 "           No. 2 "           First quality.           No. 1 "           No. 1 "           XXX Flint.           No. 1 Sun, crimp top.           No. 1 Sun, erimp top.           No. 1 Sun, wrapped and labeled.           No. 2 "           Weithop.           No. 1 Sun, wrapped and labeled.           No. 2 Hinge, "           U         "	
CAPS           CAPS           Rubbers           LAMP BURNERS.           No. 0 Sun.           No. 2 "           LAMP CHIMNEYS.—Per box.           6 dos. in box.           No. 0 Sun.           No. 1 "           LAMP CHIMNEYS.—Per box.           6 dos. in box.           No. 0 Sun.           No. 1 "           No. 0 Sun.           No. 1 "           Mo. 0 Sun.           No. 1 "           Mo. 0 Sun. crimp top.           No. 1 Sun, crimp top.           No. 1 Sun, wrapped and labeled.           No. 2 "           "No. 2 Hinge, "           La Bastle.           No. 1 Sun, plain bulb, per doz.           No. 2 "           ""	
CAPS           CAPP SUBNERS.           Rubbers.           LAMP BURNERS.           No. 0 Sun.           No. 2 "           LAMP CHIMNEYS.—Per box.           6 dos. in box.           No. 0 Sun.           No. 1 "           Standard Stand	
CAPS           LAMP BURNERS.           No. 0 Sun.           No. 2 "           Tubular           LAMP CHIMNEYS.—Per box.           6 dos. in box.           No. 0 Sun.           No. 1 "           No. 0 Sun.           No. 1 "           Pirst quality.           No. 0 Sun. crimp top.           No. 1 "           XXX Flint.           VXX Flint.           Pearl top.           No. 1 Sun, vrapped and labeled.           No. 2 "           Mo. 2 "           Mo. 1 Sun, plain bulb, per doz.           No. 2 "           Mo. 2 "           Mo. 1 Sun, plain bulb, per doz.           No. 2 "           Mo. 2 "           Mo. 1 Sun, plain bulb, per doz.           No. 2 "           Mo. 1 crimp, per doz.           No. 3 "           LAMP WICKS.           No. 3, "	$\begin{array}{cccccccccccccccccccccccccccccccccccc$
Caps. Rubbers. LAMP BURNERS. No. 0 Sun. No. 2 " LAMP CHIMNEYS.—Per box. 6 doz. in box. No. 0 Sun No. 1 " First quality. No. 0 Sun No. 1 " First quality. No. 0 Sun No. 1 " First quality. No. 0 Sun No. 0 Sun No. 0 Sun No. 0 Sun No. 1 " La Bastle. No. 1 Sun No. 1 Sun No. 1 Sun No. 1 " LAMP WICKS. No. 0, 'per gross. No. 1, " Mammoth STOXEWABE-AKEON. Butter Crocks 1 and 6 cel	
Caps. Rubbers. LAMP BURNERS. No. 0 Sun. No. 2 ". LAMP CHIMNEYS.—Per box. 6 doz. in box. No. 0 Sun	
Caps. Rubbers. LAMP BURNERS. No. 0 Sun. No. 2 " LAMP CHIMNEYS.—Per box. 6 dos. in box. No. 0 Sun. No. 1 " First quality. No. 0 Sun. No. 1 " First quality. No. 0 Sun. No. 1 " Thist quality. No. 0 Sun. No. 1 " Thist quality. No. 0 Sun. No. 2 " Thist quality. No. 0 Sun. Thist quality. No. 1 " Thist quality. No. 1 Sun. Thist quality. No. 1 Sun. S	
CAPS         LAMP BURNERS.           Rubbers.         LAMP BURNERS.           No. 0 Sun.         No. 2 "           Tubular.         LAMP CHIMNEYS.—Per box.           6 dos. in box.         No. 0 Sun.           No. 1 "         "           YFrst quality.         No. 0 Sun.           No. 0 Sun. crimp top.         No. 1 "           No. 2 "         "           YXX Flint.         No. 2 "           No. 1 Sun, crimp top.         No. 1 "           No. 2 Hinge, "         "           No. 2 "         "           No. 2 "         "           No. 3 "         "           No. 4 "         "           No. 4 "         "           No. 3 "         "           Mammoth, per doz.         No. 3, "           Mammoth, per doz.	
CAPP         LAMP BURNERS.           Rubbers.         LAMP BURNERS.           No. 0 Sun.         No. 2 "           Tubular.         LAMP CHIMNEYSPer box.           6 dos. In box.         No. 0 Sun.           No. 1 "         "           No. 2 "         "           First quality.         No. 1 "           No. 1 "         "           No. 2 "         "           XXX Flint.         No. 0 Sun.           No. 1 "         "           No. 2 "         "           Yearl top.         No. 1 "           No. 1 "         "           No. 2 "         "           Pearl top.         No. 1 Sun, wrapped and labeled.           No. 2 "         "           No. 1 Sun, piain bulb, per doz.           No. 2 "         "           No. 2 "         "           Mamoth, per gross.           No. 1, "         "           No. 3, "         "           Mammoth, per doz.           No. 3, "         "           No. 4, "         "           No. 5, and figal, per doz.           No. 4, "         "           Yea "         "           Mammo	
CAPS         LAMP BURNERS.           Rubbers.         LAMP BURNERS.           No. 0 Sun.         No. 2 "           Tubular.         LAMP CHIMNEYS.—Per box.           6 dos. in box.         No. 0 Sun.           No. 1 "         "           YFrst quality.         No. 0 Sun.           No. 0 Sun. crimp top.         No. 1 "           No. 2 "         "           YXX Flint.         No. 2 "           No. 1 Sun, crimp top.         No. 1 "           No. 2 Hinge, "         "           No. 2 "         "           No. 2 "         "           No. 3 "         "           No. 4 "         "           No. 4 "         "           No. 3 "         "           Mammoth, per doz.         No. 3, "           Mammoth, per doz.	
CAPS         LAMP BURNERS.           Rubbers.         LAMP BURNERS.           No. 9 Sun         No. 2 "           Tubular         LAMP CHIMNEYS.—Per box.           6 dos. In box.         No. 0 Sun           No. 1 "         "           No. 2 "         "           First quality.         No. 0 Sun           No. 1 "         "           No. 0 Sun         No. 0 Sun           No. 1 "         "           No. 0 Sun         No. 0 Sun           No. 1 "         "           No. 1 "         "           No. 2 "         "           Pearl top.         No. 1 "           No. 2 "         "           No. 1 Sun, plain bulb, per doz.         No. 2 "           No. 1 Crimp, per doz.         No. 1 "           No. 1 Crimp, per doz.         No. 1 "           No. 2 "         "           Mammoth, per doz.         No. 3,           No. 2, "         "           No. 3, "         "           No. 4 "         "           No. 2, "         "           No. 3, "         "           No. 4 "         "           Yea "         "	
LAMP BURNERS. No. 0 Sun. No. 2 " LAMP CHIMNEYS.—Per box. 6 dos. in box. No. 0 Sun. No. 1 " First quality. No. 0 Sun. No. 1 " First quality. No. 0 Sun. No. 1 " With Yans, % gal., per dos. No. 2 " Mackerel, Codfish, Herril	
CAPS         LAMP BURNERS.           Rubbers.         LAMP BURNERS.           No. 9 Sun         No. 2 "           Tubular         LAMP CHIMNEYS.—Per box.           6 dos. In box.         No. 0 Sun           No. 1 "         "           No. 2 "         "           First quality.         No. 0 Sun           No. 1 "         "           No. 0 Sun         No. 0 Sun           No. 1 "         "           No. 0 Sun         No. 0 Sun           No. 1 "         "           No. 1 "         "           No. 2 "         "           Pearl top.         No. 1 "           No. 2 "         "           No. 1 Sun, plain bulb, per doz.         No. 2 "           No. 1 Crimp, per doz.         No. 1 "           No. 1 Crimp, per doz.         No. 1 "           No. 2 "         "           Mammoth, per doz.         No. 3,           No. 2, "         "           No. 3, "         "           No. 4 "         "           No. 2, "         "           No. 3, "         "           No. 4 "         "           Yea "         "	

Represented in Michigan by J. P. Visner, 167 orth Ionia St., Grand Rapids, Mich., who will North Ionia St., Grand Rapids, Mich., who will be pleased to quote bottom prices that first-clas stock can be offered at by any producer or curer

source than the late General F. E. Spinner, whose unique autograph will long be remembered, will not be amiss at this particular point: When all the silver had been paid out

of the Treasury of the United States early in 1862, I procured from the Postoffice Department quantities of postage stamps for the purpose of making change. My recollection now is that at that time five Mv and ten cent stamps were the only kinds in use.

So, to facilitate the making of change. I had the stamps pasted on slips of pa-per so as to make twenty-five and fifty cents. This was done after an agreement with Montgomery Blair, the Postmaster-General, that he would redeem them in that condition in postage stamps. It was soon found that this mode of procedure was impracticable

I then persuaded the Postmaster-General to procure the engraving and print-ing of fac-similies of the postal com-pound postage stamp. These the Treas-urer bought from the Postmaster-Gen-arel under an ergenement that the Reat eral under an agreement that the Postoffice Department should redeem them. This was what was called "postal cur-rency."

The Postmaster-General soon became tired of the additional responsibility and labor that the issuing and redemption of this currency threw upon his office and he urged that the Treasurer should re-lieve him of it. He then procured the passage of a law by Congress for the printing of a currency which would represent the fractions of a dollar.

#### FRACTIONAL CURRENCY.

These were engraved and printed in denominations of 3, 5, 10, 15, 25 and 50 cent notes, and in contradistinction to the postal currency, were called fractional currency, and were receivable for all Government dues.

Connected with the United States Treasury is one of the most remarkable coin experts in the world. He is the coin examiner, and has the remarkable gift of discerning the slightest fraud in specie without being able exactly to tell how it is done

If a counterfeit piece be concealed in a heap of money he will detect it blind-folded. He runs his fingers through the mass and in a few moments every coin is tested. This is the result of that re-markable power of touch which is only perfected by long practice. When Treasurer Huston came into his office he came a receipt for what the

office he gave a receipt for what the treasury vaults contained, and this re-ceipt was the largest ever given in the history of the world. A fac-simile of it framed and hung up in the Treasurer's office and it represents \$771,432,329.45%.

#### COIN SHIPMENTS.

Gold coin is shipped abroad in fivegallon iron-bound oaken kegs. Each keg holds ten bags and each bag contains \$5,000, so that the value of a keg is \$50,-Gold from the other side usually 000. comes in boxes.

per cent. of the silver pro Over 90 duced in the country passes through the hands of a few banks and firms which make it their special business in New York and San Francisco. In fact, three or four houses monopolize the greater part of the trade, and to them silver is consigned for sale by the mining and smelting companies.

They dispose of it in the market to the Government (whose purchases under the late silver law are now of great importance), ship it abroad or buy it them-

The stock is believed never to be very large, and even during the recent silver agitation was not much more than from 6,000,000 to 7.000.000 ounces. Bars weighing 1,000 ounces on an average ar usually 999 fine, and all transactions in them are on this basis, which is the standard of the United States coinage.

A number of bars go to the assay of-fice to be converted into assay bars, which are thin bricks of silver weighing 200 ounces each and bearing the official stamp of weight and fineness. These are in demand by silversmiths on ac-count of the guarantee of the stamp.

placed, unpacked, in the treasure room. It is quite unusual to pack silver with the care that is bestowed on gold. The also, form the bulk of the stock bars. held in New York.

#### WARFARE OF HUMAN INDUSTRY.

To the benevolent mind there is something exceedingly painful in the frequent conflicts between employers and employed which disfigure the chronicles of our daily history, and which often, like that which is now going on at Homestead, are made especially repulsive by the violence and bloodshed with which they are accompanied. Strikes and lockouts involve, at best, much loss of wages on one side and of profits on the other, not to mention the inconvenience to which they put numbers of people who have no direct interest in the disputes which occasion them. When, in addition, they lead to the destruction of life and property, as the railroad strike at Pittsburgh in 1877 did on an enormous scale, and as the present strike at Homestead would undoubtedly have done but for the presence of the military, it is difficult not to view them as blots upon our civilization which might and ought to be removed, and which will be removed eventually by the discovery and application to them of proper remedies. Thus far, it is conceded, the search for such remedies has been fruitless. Arbitration, which has been urgently recommended in the case of the Homestead strike, presupposes a willingness on both sides to come to an amicable settlement, which, of itself, renders arbitration only a form of mutual agreement. Compulsory arbitration is a contradiction in terms, since if it be made against the consent of either one of the parties, it is not arbitration at all, but a mere suit at law. Profit sharing is only a one-sided partnership, in which the little partners pocket their profits when there are any, but cannot contribute to losses when losses occur. Consequently it succeeds only so long as the business to which it is applied is prosperous, and breaks down in seasons of adversity. A perfection and extension of trades-unionism, which I think is impending, and which will make of the entire body of worker for wages a disciplined army. will prevent petty scattering conflicts, and will, to that extent, be an improve ment upon the present state of things, but it will be accompanied by a corres ponding complete organization of employers, and render a collision between the two, whenever one happens, far more mischievous than those which happen now. Any solution of the problem which proposes either to give to employ ers the unchecked control of the em ployed, or, on the other hand, to pu the united body of the employed into th position of dictators of wages and con ditions of labor, is manifestly unreason able and impossible.

The root of the whole trouble, it is ob vious, lies in the natural disposition of the employed to get as much for their services as they can, and the correspond ing desire of employers to pay as littl for them as possible. This trait of hu man character has been the subject o observation and comment from the earli est ages of the world, and the proverb "There is no friendship in trade," is a old as trade itself. The best of men, it The bullion shipped to Europe is in the form of commercial bars, which are simply carted to the steamer and there to dispose of, and dealings in stocks and i 158 & 160 Fountain St., Grand Rapids. is said, cannot resist the temptation to

]	N TRADESMAN.	
h e	MICHIGAN "The Niagara Falls Route."	Grand Rapids & Schedule in effect TRAINS GOING
k .	DEFART.         ARRIVE           Detroit Express.         7:00 a m 10:00 p m           Mixed         7:05 a m 4:30 p m           Day Express.         1:20 p m 10:00 a m           *Atlantic & Pacific Express.         1:00 p m 6:00 a m	A: For Traverse City & Mackinaw From Kalamazoo For Traverse City, & Mackinaw For Traverse City, For Petoskey & Mackinaw From Chicago and Kalamazoo. For Saginaw.
	All other daily except Sunday. Sleeping cars run on Atlantic and Pacific Express trains to and from Detroit.	For Petoskey & Mackinaw From Chicago and Kalamazoo. For Saginaw Train arriving from south at north at 7:20 a m daily; all oth
f	Elegant parlor cars leave Grand Rapids on Detroit Express at 7 a. m., returning leave Detroit 4:45 p. m. arrive in Grand Rapids 10 p. m. FRED M. BRIGGS, Gen' Agent, 85 Monroe St. A. ALAQUTS, Ticket Agent, Union Depot. GRO. W. MUNSON, Union Ticket Office, 67 Monroe St. O. W. RUGGLES G. P. & T. Agent, Chicago.	Sunday. TRAINS GOING :
y h	DETROIT TIME TABLE	For Cincinnati. For Kalamazoo and Chicago For Fort Wayne and the East. For Cincinnati. For Chicago From Saginaw. From Saginaw.
- s	CRANDHAVEN MILWAY RAILWAY	Train arriving from the nort ing south at 6:00 p. m, also train p. m. run daily; all other train
0	EASTWARD.	SLEEPING & PARLOR NORTH 7:20 a m train
s -	Trains Leave         *No. 14         *No. 16         *No. 82           Lv. Chicago         7 30pm	NORTH 7:20 a m train Rapids to Traverse 0 to Petoskey and Mac 2.00 p m train Rapids to Petoskey 10:40 p m train Rapids to Petoskey SOUTH-7:00 a m train
e t	G'd Rapids, Lv 6 650am 10 20am 3 25pm 10 55pm Ionia Ar St. Johns Ar 8 30am 12 17pm 5 20pm 1 55am 1 55am	10:40 p m train Rapids to Petoskey SOUTH7:00 am train Rapids to Cincinnati
s -	Owosso         Ar         905am         120pm         305pm         315am           E. Saginaw         Ar         1045am         305pm         845pm         645am           Bay City         Ar         1130am         345pm         845pm         722an           Flint         Ar         1100am         345pm         765pm         540am           Pt. Huron         Ar         1155an         640pm         800pm         730an	10:05 am train Grand Rapids to Ch 6:00 pm train Grand Rapids to Cin
ts	Pt.         HuronAr         11 55am         6 00pm         8 00pm         7 30am           Pontiac        Ar         10 53am         3 05pm         8 25pm         5 37am           DetroitAr         11 50am         4 05pm         9 25pm         7 00am	11;20 p m train. Grand Rapids to Chi Chicago via G. R
n t	WESTWARD. Trains Leave  *No. 81  +No. 11  +No. 13  *No. 15	Ly Grand Ranids 10.05 a m
d	Lv. Detroit         1         5 p         m         1 5         4 05 pm           G'd Rapids, Lv         7         05 am         1         00 pm         5         10 pm         10 20 pm	Arr Chicago 3:35 p m 10:05 a m train through Wagn 11:20 p m train daily, through Lv Chicago 7:65 am Arr Grand Rapids 1:50 pm
r.	G'd Haven, Ar         8 35am         2 10pm         6 15pm         11 20pm           Milw'kee Str         "	Arr Grand Rapids 1:50 pm 3:10 pm through Wagner I train daily, through Wagner Sl Muskegon, Grand Ra
	*Daily. †Daily except Sunday. Trains arive from the east, 6:40 a. m., 12:50 a. m.,	For Muskegon-Leave. Fi 6:55 a m 11:25 a m
-	5:00 p. m. and 10:00 p. m. Trains arrive from the west, 6:45 a m, 10:10 a. m., 3:15 p.m. and 10:30 p. m. Eastward-No.14 has Wagner Parler Buffet car, No.18 Chair Car, No.82 Wagner Sleeper.	5:30 p m
s e	Lastward—No. 14 has wagner Parier Burlet car. No. 18 Chair Car. No. 82 Wagner Sleeper. Westward—No. 81 Wagner Sleeper. No. 11	calling upon A. Almquist, tick tion, or George W. Munson, Monroe street, Grand Rapids, M
-	Chair Car. No. 15 Wagner Parlor Buffetcar. John W. Loud, Traffic Manager. BEN FLETCHER, Trav. Pass. Agent.	General Passen
1-	a. m., 3:15 p.m. and 10:30 p. m. Eastward-No. 14 has Wagner Parler Buffet car. No. 18 Chair Car. No. 82 Wagner Sleeper. Westward-NO. 81 Wagner Sleeper. No. 11 Chair Car. No. 15 Wagner Parlor Buffetcar. JOHN W. LOUD, Traffic Manager. BEN FLETCHER, Trav. Pass. Agent. JAS. CAMPBELL, City Ticket Agent. 23 Monroe Street.	CHICAGO
e e		GOING TO CH
a y	HIRTH, KRAUSE & CO.,	Lv.GR'D RAPIDS9:050 Ar. CHICAGO3:351
n	JOBBERS OF	RETURNING FROM Lv. CHICAGO
o y		GRAND RAPIDS AN Via St. Joe and
s		Lv Grand Rapids Ar Chicago Lv Chicago
d A	~	Ar Grand Rapids TO AND FROM BENTON HAR INDIANAPO
d		Lv. G R 9:05am 1:33 Ar. G R*6:10am 1:43 TO AND FROM MU
f,		Lv. G. R
5,		LV, G R
3-	CHILDREN'S SHOES	11:10 am, 1:15 pm, *9:45 pm. TO AND FROM OTTA
n e	Leather and Shoe Store Supplies.	Lv. G R8:40am 1:35 Ar G D8:06am 1:45 SUNDAY TR
n	12-14 LYON ST. GRAND RAPIDS	Lv G R10:00 am Lv C THROUGH CAR Wagner Parlor Cars Leav
n /-	Geo. H. Reeder & Co.,	pm, leave Chicago 7:05 am, 5 Rapids ‡7:30am, [2:10 pm; am, *1:45 pm. Wagner Sleepers-Leave
it	BOOTS & SHOES	pm; leave Chicago *11:15 †10:15 pm; leave Grand Ra Ineianapolis via Big Four 7
1-	Felt Boots and Alaska Socks.	*Every day. †Except Satu day. Other trains week day
1-	State Agents for	DETROIT,
of	YCOM Y Q	GOING TO DI
d-	BO -3	Lv. G R 7:20am *2:00p Ar. DET 11:40am *5:56p
le u-	D. BBE	RETURNING FRO Lv. DETROIT
of i-	RUBBERSSEE	TO AND FROM SAGINAW, A Ly. G R 7:20am 4:15pm Ar.
b,	390	TO LOWELL VIA LOWELL Ly. Grand Rapids
as it		Ar. from Lowell12 THROUGH CAR

Grand Rapids	
Schedule in effect	
	South. North.
for Traverse City & Mackinaw	6:50 a m 7:20 a m
For Traverse City & Mackinaw From Kalamazoo For Traverse City. For Petoskey & Mackinaw. For Otloago and Kalamazou For Saginaw. For Saginaw. Train arriving from south soorth at 7:20 a m daily; all of unday.	v 1:50 pm 2:00 pm
for Traverse City	8:10 pm 10:40 pm
rom Chicago and Kalamazoo	o. 8:35 p m
or Saginaw	7:20 a m 4;15 p m
Train arriving from south a	at 6:50 am and departing
forth at 7:20 a m daily; all ot bunday.	ther trains daily except
TRAINS GOING	SOUTH. Arrive from Leavegoing
For Cincinnati For Kalamazoo and Chicago. For Fort Wayne and the East For Cincinnati	
for Fort Wayne and the East.	10:05 a m 10:05 a m 10:05 a m 10:05 a m 10:05 p m 10:05 p m 10:00 p m
For Cincinnati	5:20 p m 6:00 p m 10:40 p m 11:20 p m 11:50 a m
rom Saginaw	11:50 a m
From Saginaw. Train arriving from the non ng south at 6:00 p. m, also tra b. m. run daily; all other tra	10:40 p m rth at 5:20 p m and leav-
ng south at 6:00 p. m, also tra	ain leaving south at 11:20
. m. run dally; all other tra	ins daily except sunday.
SLEEPING & PARLOR	
NORTH 7:20 a m train.	-Parlor chair car Grand
Rapids to Traverse	-Parlor chair car Grand City and Grund Rapids tekinaw. has parlor car Grand and Mackinaw. nSleeping car Grand y and Mackinaw. Parlor chair car Grand
2.00 p m train	has parlor car Grand
Rapids to Petoskey	and Mackinaw.
Rapids to Petoske	y and Mackinaw.
SOUTH7:00 am train.	-Parlor chair car Grand
10:05 a m trai	nWagner Parlor Car
Grand Rapids to C	hicago.
Rapids to Petoske SOUTH7:00 am train. Rapids to Cincinna 10:05 a m trai Grana Rapids to C 6:00 p m train Grand Rapids to Cl 11:20 p m train Grand Rapids to Cl	incinnati.
11;20 p m train	nWagner Sleeping Car
Gradu Rapius to Cl	arcago.
Chicago via G.	R. & I. R. R.
v Grand Rapids 10:05 a m	n 2:00 pm 11:20 pm
Arr Chicago 3:35 p n	n 9:00 pm 6.50 a m
10:05 a m train through Wag 11:20 p m train daily, through	ner Parlor Car. The Wagner Sleeping Car
Ly Chicago 7:05 an	n 3:10 pm 10:10 pm
3:10 pm through Wassen	a 8:35 pm 6:50 am
	Parlor Car. 10:10 n m
train daily, through Wagner	Parlor Car. 10:10 p m Sleeping Car.
Lv Grand Rapids 10.05 an Arr Chicago 3:35 pr 10.05 an train through Wag 11:00 pm train daily, through Arr Ghag Arr Ghag S:10 pm through Wagner rain daily, through Wagner	
Muskegon, Grand Ra	apids & Indiana.
Muskegon, Grand Ra	apids & Indiana. From Muskegon-Arrive.
Muskegon, Grand Ra for Muskegon-Leave. 6:55 a m 11:25 a m	apids & Indiana. From Muskegon—Arrive. 10:00 a m
Muskegon, Grand R: for Muskegon-Leave. 6:55 a m 11:25 a m 5:30 p m	apids & Indiana. From Muskegon-Arrive. 10:00 a m \$:40 p m 9:05 p m
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Muskegon, Grand R: for Muskegon-Leave. 6:55 am 11:25 am 5:30 pm Through tickets and full inf alling upon A. Almquist, ticl ion, or George W. Munson, fonroe street, Grand Rapids, General Passe	apids & Indiana. From Muskegon-Arrive. 10:00 a m \$:40 p m 9:05 p m
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## JUNE 26, 1892 NORTHERN R. R.

ETROIT.

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& Indiana

merchandise have, I am credibly informed, a similar perverting influence. The civil law, even, does not attempt to prohibit more than downright frand in trading, and it lays down the maxim. that the buyer in making his bargain must look out for himself. The workingman, therefore, when he undertakes to sell his skill and strength, encounters in the buyer of it a natural enemy, and there is no way that I can see of neutralizing the antagonism between the two.

Some enthusiasts indulge in the illusion that the existing conflict of industrial interests can be obviated by organizing society into one great manufacturing corporation, as it were, in which all workers shall be stockholders, and, therefore, their own employers. This scheme, under the name of State Socialism, is popular in Germany and in France, but has, as yet, only a few friends in Great Britain and fewer still in this country. The principle that underlies it is similar to that which is involved in profit sharing, and, like it, is incapable, at present, so far as I can see, of successful application. As a man cannot serve two masters, so can he not be master and servant at the same time. but must be distinctly either the one or the other. Socialistic organization on a small scale has frequently been tried, and has, thus far, as often failed. This augurs ill for its success when applied to the business of an entire nation.

There remains still the hope that under the genial influence of religion and civilization human nature may be so far modified and improved that not only will wars cease between nations, but that the warfare between employers and employed will be supplanted by a just regard for mutual rights which will make the bargaining of the two a peaceful matter, and erase strikes and lockouts from the category of possibilities. What the future may have in store for us no one can with certainty predict, but down to the present time, as we see, the golden age of universal peace and brotherhood has not only not arrived, but there are no signs of its immediate coming. We must, therefore, take men as they are and deal with them accordingly.

After all, there is reason for doubting whether, in the first place, it is possible ever completely to eradicate from among us this propensity to do the best we can for ourselves when we are making a bargain, and, next, supposing it were possible, whether it would be on all accounts desirable. The very life of man consists, as the philosopher Schopenhauer has demonstrated, in his desire for things which he does not possess, and the effort by the various individuals of the race to gratify this desire gives rise to a conflict which, in recent times, has received the name of the struggle for existence, and in which, necessarily, the stronger and best equipped survive, while the weaker and less fitted perish. The process is cruel and painful, but it has produced all the improvement which we see in the world, and if it ceased we should obtain peace at the expense of bear them with resignation. As regards progress, and of the substitution of stagnation for activity. If, for example, wages and conditions of labor were regulated by some omnipotent authority, against which rebellion was impossible, workmen would have no incentive to ities, nor should we seek to prevent strive for the bettering of their condition. If, in like manner, the profits of to other calamities greater than they are. industrial enterprises were arbitrarily

limited, employers would not vie with one another in increasing their products and cheapening their cost. Already the complaint is made that the trades unions. by destroying competition among workmen, have destroyed their ambition and deteriorated their skill, while the great combinations going on among manufacturers are increasing the cost of their goods to the public and lowering their standard of excellence. What the result would be if all rivalry were extirpated it is easy to imagine.

The reply to this objection is, of course, that in the better era toward which the world is slowly tending the purer and loftier desire of promoting the well-being of one's fellow men or of collective society will have taken the place of the purely selfish impulses which now actuate the mass of men, and will furnish them with motives for exertion and enterprise which will be quite as efficacious. This is easy to say but hard to prove. Unquestionably, the annals of the race furnish numerous instances in which men have labored long and earnestly for the benefit of their fellow men without receiving and apparently without expecting any greater reward than the success of their efforts. Nor can it be denied that by those who are capable of such disinterested efforts a keener pleasure is enjoyed in witnessing and feeling the result of their labors than would be derived from ministering to personal enjoyment in the first instance. These exceptions, however, are possible only as exceptions. If unselfishness, or, as the modern phrase is, altruism, were as prevalent as is the disposition to look out for one's own interest exclusively, no opportunity would be afforded for its exercise. Every one would refuse to be benefited at another's expense, and thus a stagnation of effort would ensue which would paralyze all progress.

But that is leading me away from the firm ground of fact to the cloud land of speculation. As I have already said, we cannot tell what the future has in store for us, and we must take human nature as we find it. If the prevalent greed for personal gain produces warfare in industry it also stimulates enterprise. Columbus did not discover America as a work of pure benevolence. He was looking for a short route to India and for a share in the immense tleasures which that country was believed to contain. Our Pacific railroads were not built out of patriotism, but for the profits that their builders hoped to get, and did get, out of them. The same may be said of all our railroads, telegraph lines and transatlantic cables, telephones and the numerous other contrivances which make modern life so luxurious. They are the result of efforts incited by the desire for personal gain, and but for that desire would never have existed. If, now, this same desire incidentally leads to unpleasant collisions and to disagreeable occurrences, we should accept them as we do the other ills of life-palliate them as far as we can, and as far as we connot do that, the strikes and lockouts which I began with mentioning, we can and should repress them within the bounds of respect for life and property, but we should not lament over them as unmitigated calamthem by measures which would lead

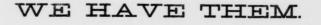
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