

# The Michigan Tradesman.

VOL. 2. GRAND RAPIDS, MICHIGAN, WEDNESDAY, MAY 6, 1885. NO. 85.

**Yan's Magic Oil,**  
The King of All  
**KING OF COLDS**  
**KING OF PAINS.**  
Inflammatory Diseases.  
For Sale by F. Brundage & Co., Muskegon; Hazeltine, Perkins & Co., Grand Rapids; H. Walsh & Son, Holland. Manufactured by N. G. VANDERLINDE, Muskegon.

**ALBERT COYE & SONS,**  
MANUFACTURERS OF  
**AWNINGS, TENTS,**  
HORSE AND WAGON COVERS.  
WHOLESALE DEALERS IN  
Oiled Clothing, Ducks, Stripes, Etc.  
State Agents for the  
Watertown Hammock Support.  
SEND FOR PRICES.  
73 Canal Street, - Grand Rapids, Mich.

**DUNHAM'S**  
**Catarrh Lotion.**  
THE BEST IN THE WORLD!  
PRICE 50 CENTS.  
**WESTERN MEDICINE CO.,**  
GRAND RAPIDS, MICH.

**KEMINK, JONES & CO.,**  
Manufacturers of  
Fine Perfumes,  
Colognes, Hair Oils,  
Flavoring Extracts,  
Baking Powders,  
Bluings, Etc., Etc.  
ALSO PROPRIETORS OF  
**KEMINK'S**

**"Red Bark Bitters"**  
—AND—  
**The Oriole Manufacturing Co.**  
78 West Bridge Street,  
GRAND RAPIDS, - MICHIGAN.

**RETAILERS,**  
If you are selling goods to make a profit, sell  
**LAVINE**  
**WASHING POWDER.**  
This Washing Powder pays the Retailer a larger profit than any in the Market, and is put up in handsome and attractive packages with picture cards with each case. We guarantee it to be the best Washing Powder made and solicit a trial order. See prices in price-list.

**Hartford Chemical Co.**  
**HAWKINS & PERRY**  
STATE AGENTS,  
GRAND RAPIDS, - MICHIGAN.  
JAMES C. AVERY. GEO. E. HUBBARD.

**JAMES C. AVERY & Co**  
Grand Haven, Mich.  
Manufacturers of the following brands of CIGARS:  
Great Scott, Demolai No. 5,  
Eldorado, Doncella,  
Avery's Choice,  
Etc., Etc.  
—JOBBERS IN—  
Manufactured Tobacco.

**Potatoes Wanted!**  
Parties having potatoes in car load lots can find a quick sale for them by writing us.  
**71 Canal St.,**  
**GEO. N. DAVIS & CO.**  
GRAND RAPIDS.

**VOIGT MILLING CO.,**  
Proprietors of  
**Crescent**  
**FLOURING MILLS,**  
Manufacturers of the Following Popular Brands of Flour:  
"CRESCENT,"  
"WHITE ROSE,"  
"MORNING GLORY,"  
"ROYAL PATENT," and  
"ALL WHEAT," Flour.

**W. N. FULLER & CO**  
DESIGNERS AND  
**Engravers on Wood,**  
Fine Mechanical and Furniture Work, Including Buildings, Etc.,  
49 Lyon St., Opposite Arcade,  
GRAND RAPIDS - MICH.

**SEEDS**  
We carry a full line of Seeds of every variety, both for field and garden. Parties in want will do well to write or see the  
**GRAND RAPIDS GRAIN AND SEED CO.**  
71 CANAL STREET.

**PETER DORAN,**  
Attorney-at-Law,  
Pierce Block, Grand Rapids, Michigan,  
Practices in State and United States Courts  
Special attention given to  
**MERCANTILE COLLECTIONS.**

**EDMUND B. DIKEMAN,**  
—THE—  
**GREAT WATCH MAKER,**  
—AND—  
**JEWELER,**  
44 CANAL STREET,  
GRAND RAPIDS, - MICHIGAN.

**McALPIN'S**  
**Chocolate Cream**  
**PLUG TOBACCO**  
Is the most Delicious Chew on the Market.  
SOLD BY ALL JOBBERS.

**G. ROYS & CO**  
No. 4 Pearl Street, Grand Rapids.  
**WHIPS**  
—AND—  
**LASHES**  
NEW GOODS. New Prices down to the whalebone. Goods always saleable, and always reliable. Buy close and often.  
ORDERS PROMPTLY FILLED

## AN IRON RAILING

And the Romance Surrounding the Same.

I have been accustomed to walk down Montgomery street every morning for the last six years. My attention had never been especially attracted by any person in the throng I met daily until one day last October. Most of the people on the street were looking at something in a shop window. I was in a hurry and could not stop. As I passed the crowd I came face to face with a girl about twenty, whom I saw was very beautiful. She passed me, and I was tempted to turn my head and look after her, but politeness forbade. The following day I met the same young girl again. Her beauty impressed me more than on the former occasion. That day I could think of nothing but her lovely face. It seemed to rise before me every minute. The third day I was on the lookout for her and was not disappointed. For a week I met her every morning, by which time I had come to the conclusion that I must know her, but how such an end was to be accomplished I could not tell. Plan after plan occurred to me, and finally I decided that I would watch and see if she did not bow to some one of my acquaintances. Often she bowed to ladies and gentlemen passing, but never to any one I knew. For three weeks I followed this plan. Each morning brought disappointment, and at last in desperation I determined to follow her and find if possible where she lived. The first morning I had time I carried out my plan; as soon as she passed me I turned and followed her. She walked very briskly, and I was obliged to hurry so as not to lose sight of her in the crowd. She walked about six blocks toward the residence streets, then turned from Montgomery into a side street, then into Concord avenue, a fashionable quarter of the city, where she went into No. 875, a large brown stone house. The house had a very homely look, with its green lawn and trees. I feared, as my unknown beauty entered the gate, she did not live there, but greatly to my peace of mind she took out a latch key, and I was convinced this must be her home. Fortunately there was a door-plate, but from the sidewalk it was almost impossible to distinguish a letter; and as I did not wish to attract attention by standing still and staring at the house, I walked slowly from one end of the block to the other, looking at each house as I passed. After once passing I managed to decipher a "T;" of the rest I could make nothing. I had almost given up in despair, for one day at least, when some one going into the house opened the door so that a strong light fell on the plate and I read "Towner." But Towner alone was not very definite, and without initials I feared I should again be obliged to give it up, when it occurred to me that as I knew the name, street and number, I could follow down all the Towners in the directory till I reached the one who lived at No. 875 Concord avenue. With this thought uppermost, I walked quickly back to the last drug store I had passed and asked to see the directory. The name Towner seemed very common, although I was not favored with the acquaintance of any. By following down the column I at last found "William S. Towner, residence No. 875 Concord avenue. Business, Architectural Iron-Work, Towner, Foot & Co., No. 3 Hancock street." I could think of no way to begin their acquaintance except through a business transaction, and what could I find to buy of an architectural iron dealer? Suddenly I thought of two little houses I owned. They had been left me by a cousin, and had always been a great burden, as I am not able to sell them, and had the trouble and worry of hearing complaints from tenants continually; but now I would make use of them. In front of the houses were small grass-plats which could be surrounded by iron railing, and in that way I would become known to the firm, if not personally to Mr. Towner.

The next thing was to see my agent and have him measure the number of feet required. My agent was fortunately in, and I went directly to business. He promised to send his clerk to measure the ground that very afternoon, and then inquired if he might ask of what firm I intended buying the railing. I told him of "Towner, Foot & Co." He then asked if I knew any member of the firm, for if I did not he should be very glad to introduce me to Mr. Towner, as he had had a good many business transactions and was well acquainted with him. I tried to answer in my usual voice, but felt so bubbling over with joy at the prospect of obtaining an introduction to Mr. Towner that I feared I betrayed some of it in my voice, and could hardly collect myself enough to ask him to make an appointment for us to go together to the office of Towner, Foot & Co. Ten the following morning was fixed for the time. I felt I could not go earlier, as I did not wish to miss any chance of seeing my unknown beauty. All day my spirits were very high at the thought of really meeting Mr. Towner, though how an introduction merely for business purposes was to be the foundation of a friendship I did not know. I was not a bad looking fellow, but still not so attractive as to cause

any one to fall in love with me at first sight; still I was hopeful. Ten the following morning found us on our way to No. 3 Hancock street. A very small clerk sat behind the desk in the outer office. We asked if Mr. Towner was in and if we could see him. The clerk went to inquire, and in a few minutes we were ushered into the presence of Mr. Towner, a stout, jolly looking old gentleman of about sixty. His white hair stood up straight all over his head, as if it defied brush or comb. His sharp, black eyes twinkled with fun and shrewdness. His watch-chain and studs were very massive, and, together with his black broad-cloth clothes, gave him a general air of affluence and comfort. Mr. Towner rose as we entered, and shook hands cordially with my agent, who then turned to me and said: "Allow me to introduce to you my friend, Mr. Smartchild." Mr. Towner smiled and said he was happy to meet me. I felt rather embarrassed, although neither of my companions thought I had any object in view except business. It was soon settled about my iron railing, and, as I could think of no excuse for staying longer, I was preparing to leave the room, when Mr. Towner stopped to ask me if I had not some relations in Machias, Me. I replied that I had. He went on to say that he had known a Frank Smartchild in his youth who afterwards became quite a prominent lawyer in Portland, but for the last ten years he had not heard of or from him. He finished by saying: "Your name is so peculiar that I supposed he was some relation of yours." I answered: "He is my uncle, and I am his namesake." Mr. Towner seemed delighted to hear this, and kept plying me with questions about my uncle. After I had answered all Mr. Towner's questions concerning my uncle I started again to leave the office. When Mr. Towner saw that I was really going he said: "This must not be the end of our acquaintance with one another. You must come to the house to see us. Suppose you come next Sunday to dinner. I shall be very glad to have my family know the nephew of such a good friend as your uncle was to me." I accepted the invitation with warmth but calmness. It really seemed too good to be true.

As we walked away from Mr. Towner's office my agent congratulated himself on being the means of bringing Mr. Towner and me together. Little did he know how I had schemed and planned to become acquainted with the Towner family. Perhaps sometime I would tell him my story if all progressed as well as it now promised.

All day my thoughts were occupied with my prospective visit. That evening I went to take a short walk. I was buried deep in thought, and as some one in passing pushed me a little I came back to the present, and on looking to see where I had wandered found myself in Concord avenue. I was convinced my thoughts must have been more occupied with my lovely unknown friend than I had supposed if unconsciously in walking I had strayed to where she lived. After this occurrence I did not allow myself to think of my visit, except when I met the supposed Miss Towner each morning on my way down town.

She seemed to grow more beautiful each time I saw her. Saturday morning, as she passed me, a handkerchief fell from her jacket pocket. She did not notice anything had dropped. I stooped and picked up the handkerchief to return it to its owner. As I handed it to her she raised her beautiful eyes and smiled with ineffable sweetness as she said, "Many thanks." In a moment it was over, but how delightful to have heard her voice—it certainly did justice to her face and figure. Sunday was a lovely autumn day. I started early and walked slowly toward Concord avenue. As I walked up the steps I saw Mr. Towner sitting reading at the front window, but he did not see me. I rang the bell. A white capped and aproned maid opened the door; she ushered me into the broad hall, taking my hat and cane, and (having asked my name) drew back the heavy red portieres and announced, "Mr. Smartchild." On hearing my name, Mr. Towner looked up confusedly from his book. In a minute he seemed to realize who I was, and stepped forward with a pleasant "Good-day." After this greeting I looked around the room, expecting to see other persons, but Mr. Towner and I were the only occupants. Mr. Towner said nothing about the family being absent, and I did not feel at liberty to open the subject, but sat down and recommenced talking about my uncle. In the pauses in the conversation I glanced at a clock I saw standing on the mantel; it said 2:15. Mr. Towner had invited me to dinner at 2, but he made no apology for either being late or for the non-appearance of the family. Finally at 2:30 I heard several persons come up the front steps and enter the hall, and among them I recognized the lovely girl I had met so often. One of them came into the parlor, but started quickly upstairs. It seemed an endless time before I again heard steps on the stairs; then the lovely apparition of my unknown friend appeared between the portieres. She looked like an old picture in her light dress as she stood framed in by the dark red of the curtains. Mr. Towner was so interested in our conversation that he did

not look up until he saw my eyes turned toward the door; then he rose quickly and going forward took the girl's hand and led her toward me, saying: "Mr. Smartchild, I take great pleasure in introducing you to my wife."

The iron railing cost me a pretty penny, but I paid the bill without demur.

## What Makes the Bad Times.

From the New York Sun.  
The subjoined inquiry is addressed to us by a respectable merchant of Kansas:  
"Sir: I am engaged in business and desire to ask your opinion as to the cause of the depression existing.  
"Has the withdrawal of some twenty to twenty-five millions of national bank notes and the piling up of large sums in the United States Treasury anything to do with it? If so, how is the trouble to be overcome? As nearly all the bonds subject to call are owned by the banks, the contraction will continue as fast as bonds are called; and, on the other hand, if bonds are not called, is the contraction not the same by the money going into the Treasury and remaining there? Was any effort made by the last Congress to pass a law to replace the national bank notes as retired by full legal tender Treasury notes? Please answer in the *Sun* and oblige yours truly.  
"Ottawa, March 29." "A. P. ELDEN."  
How can the withdrawal of national bank notes, that is to say, a diminution of our circulating money, have anything to do with producing the present depression in business when the fact is evident and indisputable that there is more money in the country than the business of the country requires? Never was it possible to borrow money at so cheap rates of interest as now. There are vast sums lying idle in all the centers of trade and vainly seeking for employment even at two or three per cent. a year. Thus there is no contraction of the currency at all. The contraction is in the amount of business to be done, and not in the amount of circulating medium to do it with.  
Moreover, whatever depression exists is not confined to this country. It exists all over the world, and perhaps it is even more severe in England, France and Germany than the United States; and it is everywhere accompanied by the same superabundance of money. The rate of interest in all countries is low beyond precedent.  
As for the causes of such a universal stagnation of business, there are as many answers as there are theorists and writers. For instance, partisans of the silver dollar attribute it to the exclusive use of gold as a measure of prices. They say that gold is continually increasing in value, and that consequently, prices measured by it are as continually diminishing. This discourages purchasers, leads them to buy no more goods than they need from day to day, and thus restricts business to the lowest point possible. It also checks the investment of capital, because capitalists see that by waiting they avoid losses, and have a better chance of making profits. This may or may not be the true explanation of the trouble; but certainly it is not due to the contraction of the currency or to a short supply of money in the country, as our correspondent supposes. Nor can it be attributed to the operation of any special economical system. In the United States, where manufacturers are protected against foreign competition by a tariff of duties upon imports, and in England, where free trade is the rule, the situation is substantially the same. Equally mistaken is the idea, which is so often put forth, that if we had more foreign trade and sold more goods abroad, there would be no depression; for England has an immense foreign export business, but it does not save her from the break-down of business.  
Neither is the depression in American business due to anything in the condition of our shipping and ocean transportation, for it exists in England, where there is an unprecedented extension of the merchant marine, just as severely, or even more so, than in this country, where for many years our merchant marine has been gradually declining. Nor yet is it caused by failure of the crops, or by wars or famines in any part of the world. The crops have generally been good for several years, and no wars or famines of any account have existed.  
Yet we may say in a general way that the depression is the result of overproduction, that is to say, of spending money and labor in ways that are not profitable and that give no return. In order to obtain a clear view of the whole subject, we should doubtless have to go to each country and inquire in what the overproduction there consists. In England, for instance, there has been an enormous overproduction of ocean steamships competing with each other and working at such rates that there cannot be any profit for any of them. Recently, when an attempt was made to combine this great mass of shipping under a sort of syndicate, so as to run only as many as could earn something and lay up the rest on allowance, it was found that there were so many thousands of these superfluous ships that it was impracticable to pay them for lying still; and thus the scheme fell through.  
In the United States it is plain that there

has been a vast overproduction of railroads. There are needless lines scattered all over the country that have cost many hundreds of millions of dollars, all so much money wasted, and bound never to yield a return. These lines can be found everywhere, East, West, North and South, and it is not necessary to specify them. While these railroads were in construction and the money for them was paid out among the community, there was a great show of prosperity. Everybody was kept busy, and wages and hopes were high. The iron workers were making rails and workers of all other kinds were in full employment, providing for the immense and varied wants that were brought into action in consequence of these great railroad enterprises. Under the stimulus of expected profits, the stocks and bonds of these concerns sold at high prices, and everything else was inflated in market value in consequence. But, now that they are all finished, so far as their projectors could get the means, the whole thing has collapsed. No more rails are required; no new locomotives are ordered; and the innumerable branches of industry that were stimulated during the flush times, have had to shut down. The first result is seen in the stock market, where fancy prices are no longer paid for the stocks and bonds of these kiting undertakings, and where the most solid enterprises have to suffer with them; but the mischief extends into every sphere and department of life and activity.  
Yet, while this great collapse is indisputable and irresistible, we may well be contented over the fact that it is not so destructive as it might be, and that business is quite as good and the situation of the country quite as encouraging as we ought to expect. There are many workers out of employment, and hardly any enterprise is making much money; yet most people are getting enough to eat and enough to wear, and are living along in happiness with reasonable economy. The country is rich and sound at the core; and when all the inflated and delusive concerns are settled up and cleared away, we shall find that we are a great deal better off than the philosophers of calamity and despair have imagined.

## Women as Commercial Travelers.

A drummer stops long enough in his daily travels to jot down the following opinion on the elevation of women to the ranks of commercial travelers:  
"The suggestions as to lady travelers seem to have given rise to some little fear as to whether such a system of representation may not indeed become popular. To my mind this is a very premature apprehension. I do not believe either firms or customers are so Utopian as to dream for a single moment of such a piece of lunacy. The fulsome nonsense that is preached nowadays as to woman's proper share of activity is bound to give rise among right-thinking women to feelings akin to nausea. The female traveler idea, though, seems to be about the acme of insult that could be offered to women. The columns of a newspaper are not the medium through which to discuss the question of 'women's rights,' but what they do seem to be open to discuss is this: Are women to be immersed in the worrying, miserable disappointments that bristle around a traveler's existence. Is woman's domesticity to be soured and petrified in this present cut-throat rush with competition? Are women to be harassed, inconvenienced, snubbed and insulted by the conduct which so many tradesmen nowadays are such adepts at causing poor travelers to feel? And this is the point that struck me as I read the previous letters. Commercial travelers are now far too cheap. We all admit there are too many of us. I will guarantee, if the real feelings of five-sixths of the tradesmen of the present day could be ascertained, they would be—that a commercial traveler is an individual who is on a kind of begging expedition, and that sharp language—and I regret to say—very off-handed and ungentlemanly treatment can be given to him with impunity. There seems to be a class of men in business who make a point of extending very little courtesy to the traveler. If they have not seen him before they refuse, often point-blank, to hear his remarks, or at least to take any notice of him; and many a poor fellow with a good article to sell, favorable prices, and a gentleman in himself, is thus snubbed off and snubbed. A traveler's is a very hard life, teeming with disappointments and an absence of encouragement in anything approaching the proportion of his labors; and I ask, sir, why insult gentle woman by pushing her into a calling that might well break the spirit of the strongest man?"  
Prompt pay and good credit go hand in hand. Good credit fills the warehouses of the interior trade with fresh, bright goods, and prompt pay repairs the breaches made by the army of buyers in their inroad on the stores of the smiling trader who counts in his capital the indefeasible advantages of reputation for prompt pay. Its influence extends beyond commercial affairs to social life. Socially the merchant who pays promptly, is a warm-hearted, genial gentleman, whose trials are few, and whose response is as quiet, peaceful and serene as summer skies in Utopia.





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 BUSINESS LAW.

**Brief Digests of Recent Decisions in Courts of Last Resort.**

**ATTACHMENT—EXEMPTION—PENSION MONEY.**  
 According to the decision of the Kentucky Superior Court, pension money from the United States government is only exempt from attachment so long as it remains in the Pension Office or with any officer or agent thereof, or is in course of transmission to the pensioner entitled thereto.

**INSURANCE—TITLE—EXECUTION.**  
 The levy of an execution upon personal property is not such a change in the title or possession as will render void a policy of insurance upon the property which provides that "if the property be sold or transferred or any change takes place in title and possession" the policy shall be void. The possession of the sheriff under the levy is but a qualified possession, and in no way opposed to a possession by the execution debtor so far as necessary to preserve the property from spoliation or destruction. So held by the Kentucky Superior Court.

**ACCOUNT—RECEIPT—MISTAKE.**  
 Where there has been no mutual examination of an account consisting of many items and the creditor notifies the debtor of a round sum being due thereon, which, by the mistake of the creditor, is much smaller than the actual balance due, and the debtor gives his note for such balance and receives in return a receipt in full, the creditor may bring his action upon the original account, and if the debtor as a defense answers and attempts to prove an account stated and settled, the creditor may show under a reply containing a general denial that there has been no adjudgment or settlement of the items of the account between him and the debtor; that the receipt was given by him to the debtor through mistake, and that the debtor is only entitled to credit for the amount of the note given by him. So held by the Supreme Court of Kansas.

**STATUTE OF FRAUDS—AGREEMENTS.**  
 In the case of *Stuart vs. Stuart*, decided by the New York Court of Appeals, it appeared that the plaintiff was the lessee of a store for a term of five years, at an annual rent, payable quarterly, and that he owned or controlled a one-half interest in the stock of goods in the store. The defendant at the same time was the owner of a paper mill in the same city, and it was agreed that the defendant should sell to the plaintiff the mill and its machinery, and receive in payment therefor certain notes and mortgages, the half interest in the stock of goods, and, as the plaintiff's testimony tended to show, the possession of the store for the unexpired term (then about fourteen months), and the defendant on his part agreed to pay the rent to the lessors for that term; though this part of the agreement was denied by the defendant. It was, however, uncontroverted that the defendant, on the same day, was placed in possession of the store and goods by the plaintiff, that he carried on business there until the 25th of May following, and paid the lessor's rent up to that time, when he sold out. Having made no further payment, action was brought to recover the sums unpaid. The Court of Appeals held that the agreement was not within the statute of frauds and that the plaintiff was entitled to recover. The court said that it was apparent that there was a complete performance by the plaintiff and acceptance of that performance by the defendant. The plaintiff received from the defendant the mill property, and turned over to him the mortgages, notes and money, stock of goods and possession of the store, and these things the defendant received and retained according to his pleasure. Everything had been performed except his promise to pay the rent in question. The judgment in the case called for nothing more, and justice required that it should be paid. It would be a perversion of the true purpose of the statute to give it such a construction as would protect the defendant in the enjoyment of advantages obtained from the plaintiff in reliance upon an oral agreement on which the latter acted. The court concluded by declaring that the case was within the established rule that a parol agreement in part performed is not within the provisions of the statute of frauds.

The custom of throwing old shoes after a newly married couple is handed down to us from Central Asia. It was formerly the fashion there for the gallants to steal their brides, and when such a theft was committed the bride's friends defended her with their shoes, or any other missile that came handy. When the stealing of brides became a mere formality, the custom changed to throwing the sandals. They were lighter and more easily removed.

Commercial stagnation prevails in Venezuela, Guatemala and San Salvador, and trade continues lifeless in Jamaica, Barbadoes and St. Kitts.

**WHOLESALE PRICE CURRENT.**

WIDE BROWN COTTONS.	
Androsoggin, 84-21	Pepperell, 10-4.....25
Pepperell, 84-21	Pepperell, 11-4.....27 1/2
Pepperell, 7-4.....16 1/2	Pequot, 7-4.....18
Pepperell, 8-4.....20	Pequot, 8-4.....21
Pepperell, 9-4.....22 1/2	Pequot, 9-4.....24
CHECKS.	
Caledonia, X, oz., 11	Park Mills, No. 90, 14
Caledonia, X, oz., 10	Park Mills, No. 100, 15
Economy, oz., 10	Prodigy, oz., 11
Park Mills, No. 50, 10	Otis Apron, 10 1/2
Park Mills, No. 60, 11	Otis Furniture, 10 1/2
Park Mills, No. 70, 12	York, 1 oz., 10
Park Mills, No. 80, 13	York, AA, extra oz., 14
OSNABURG.	
Alabama brown, 7	Alabama plaid, 7
Jewell brown, 9 1/2	Victoria plaid, 7
Kentucky brown, 10 1/2	Toledo plaid, 7
Lewiston brown, 9 1/2	Manchester plaid, 7
Lane brown, 9 1/2	New Tenn. plaid, 11
Louisiana plaid, 7	Utah plaid, 6 1/2
BLEACHED COTTONS.	
Avondale, 36, 8 1/2	Greene, G, 4-4.....5 1/2
Art cambrics, 36, 11 1/2	Hill, 4-4.....7 1/2
Androsoggin, 4-4, 8 1/2	Hill, 7-8.....7 1/2
Androsoggin, 6-4, 12 1/2	Hope, 4-4.....6 1/2
Ballou, 4-4.....6 1/2	King Phillip cambric, 4-4.....11 1/2
Boott, O, 4-4.....8 1/2	Linwood, 4-4.....7 1/2
Boott, E, 5-4.....7 1/2	Lonsdale, 4-4.....7 1/2
Boott, AGC, 4-4.....9 1/2	Lonsdale cambric, 10 1/2
Boott, R, 3-4.....5 1/2	Langdon, GB, 4-4.....9 1/2
Blackstone, AA 4-4, 7	Langdon, 45.....14
Chapman, X, 4-4.....6	Masonville, 4-4.....8
Conway, 4-4.....7	Maxwell, 4-4.....9 1/2
Cabot, 4-4.....6 1/2	New York Mill, 4-4, 10 1/2
Cabot, 7-8.....6	New Jersey, 4-4.....8
Canoe, 2-4.....4	Pocasset, P, M, C, 7 1/2
Domestic, 36, 7 1/2	Pride of the West, 11
Dwight Anchor, 4-4, 9	Pocahontas, 4-4.....7 1/2
Davol, 4-4.....9	Slaterville, 7-8.....6 1/2
Fruit of Loom, 4-4, 8 1/2	Victoria, AA.....5 1/2
Fruit of Loom, 7-8, 7 1/2	Whitinsville, 4-4.....7 1/2
Frontoga, 4-4.....7 1/2	Whitinsville, 7-8.....6 1/2
Cambric, 4-4.....11	Wamsutta, 4-4.....10 1/2
Gold Medal, 4-4.....6 1/2	Williamsville, 38.....10 1/2
Gold Medal, 7-8.....6	
Gilded Age.....8 1/2	
SILESIA.	
Crown.....17	Masonville TS.....8
No. 10.....12 1/2	Masonville S.....10 1/2
Coin.....10	Lonsdale.....9 1/2
Anchor.....15	Lonsdale A.....16
Centennial.....10	Nictory O.....10
Blackburn.....8	Victory J.....10
Davol.....14	Victory D.....10
London.....12 1/2	Victory K, O, S.....2 1/2
Paconia.....12	Phoenix A.....19 1/2
Red Cross.....10	Phoenix B.....10 1/2
Social Imperial.....16	Phoenix XX.....5
FRIBS.	
Albion, solid.....5 1/2	Gloucester.....6
Albion, grey.....6	Gloucestermourn'g.....6
Alien's checks.....5 1/2	Hamilton fancy.....6
Alien's fancy.....5 1/2	Hartel fancy.....6
Alien's pink.....6 1/2	Merrimac D.....6
Alien's purple.....6 1/2	Manchester.....6
American, fancy.....5 1/2	Oriental fancy.....6
Arnold fancy.....6	Oriental robes.....6 1/2
Berlin solid.....5 1/2	Pacific robes.....6
Cocheo fancy.....5 1/2	Richmond.....6
Cocheo robes.....6 1/2	Steel River.....5 1/2
Conestoga fancy.....6	Simpson's.....6
Eddystone.....6	Washington fancy.....6
Eagle fancy.....6	Washington blues.....7 1/2
Garner pink.....6 1/2	
FINE BROWN COTTONS.	
Appleton A, 4-4.....7 1/2	Indian Orchard, 40, 8
Boott M, 4-4.....6 1/2	Indian Orchard, 36, 7 1/2
Boston F, 4-4.....6 1/2	Laconia B, 7-4.....16 1/2
Continental C, 4-3, 6 1/2	Lyman B, 40-in.....10 1/2
Continental D, 40in 8 1/2	Mass. BB, 4-4.....5 1/2
Conestoga W, 4-4, 6 1/2	Nashua E, 40-in.....8 1/2
Conestoga D, 7-8, 7 1/2	Nashua A, 4-4.....8 1/2
Conestoga G, 30-in, 7 1/2	Nashua O, 7-8, 6 1/2
Dwight X, 3-4.....5 1/2	Newmarket N.....6 1/2
Dwight Y, 7-8.....5 1/2	Pepperell B, 30-in, 7
Dwight Z, 4-4.....6 1/2	Pepperell R, 4-4.....7 1/2
Dwight Star, 4-4.....7	Pepperell O, 7-8.....6 1/2
Ewitt Star, 40-in, 9	Pepperell N, 3-4.....6 1/2
Enterprise EE, 38, 5	Pocasset C, 4-4.....6 1/2
Great Falls E, 4-4, 7	Saranac R.....7 1/2
Farmers' A, 4-4, 7 1/2	Saranac E.....9
Indian Orchard 4-4, 7 1/2	
DOMESTIC GINGHAMS.	
Amoskeag.....7 1/2	Renfrew, dress styl 7 1/2
Amoskeag, Persian styles.....10 1/2	Johnson Manfg Co.....12 1/2
Bates.....7 1/2	Bookfold.....12 1/2
Berkshire.....6 1/2	Johnson Manfg Co, dress styles.....12 1/2
Glasgow checks, 7 1/2	Slaterville, dress styles.....7 1/2
Glasgow checks, royal styles.....8	White Mfg Co, stap 7 1/2
Gloucester, new standard.....7 1/2	White Mfg Co, fanc 8
Plunket.....7 1/2	Earlston.....8
Lancaster.....8	Gordon.....7 1/2
Langdale.....7 1/2	Greylock, dress styles.....12 1/2
WIDE BLEACHED COTTONS.	
Androsoggin, 7-4, 21	Pepperell, 10-4.....27 1/2
Androsoggin, 8-4, 23	Pepperell, 11-4.....29 1/2
Pepperell, 7-4.....20	Pequot, 7-4.....18
Pepperell, 8-4.....22 1/2	Pequot, 8-4.....21
Pepperell, 9-4.....25	Pequot, 9-4.....24
GRAY BROWN COTTONS.	
Atlantic A, 4-4.....7 1/2	Lawrence XX, 4-4, 7 1/2
Atlantic H, 4-4.....7	Lawrence Y, 30.....7
Atlantic D, 4-4.....6 1/2	Lawrence LL, 4-4, 5 1/2
Atlantic P, 4-4, 5 1/2	Newmarket N.....6 1/2
Atlantic L, 4-4, 5 1/2	Nystic River, 4-4, 6 1/2
Adriatic, 36, 7 1/2	Pequot A, 4-4.....7 1/2
Augusta, 4-4.....6 1/2	Piedmont, 36.....6 1/2
Boott M, 4-4.....6 1/2	Stark A, 4-4.....7 1/2
Boott P, 4-4.....7 1/2	Thetford, CO, 4-4, 9 1/2
Graniteville, 4-4, 5 1/2	Utica, 4-4.....9 1/2
Indian Head, 4-4, 7	Wachusett, 4-4.....7 1/2
Indiana Head 45-in, 12 1/2	Wachusett, 30-in.....6 1/2
TICKINGS.	
Amoskeag, ACA, 4-4, 19	Falls, XXXX.....18 1/2
Amoskeag, A, 4-4, 13	Falls, XXX.....15 1/2
Amoskeag, B, 4-4, 12	Falls, BB, 36.....11 1/2
Amoskeag, C, 4-4, 11	Falls, awning.....19
Amoskeag, D, 4-4, 10 1/2	Hamilton, B, 32, 12
Amoskeag, E, 4-4, 10	Hamilton, D.....9 1/2
Amoskeag, F, 4-4, 9 1/2	Hamilton, H.....9 1/2
Premium A, 4-4, 17	Hamilton fancy.....10
Premium B, 4-4, 16	Metuen AA.....13 1/2
Extra 4-4, 14 1/2	Metuen ASA.....13
Extra 7-8, 14 1/2	Omega A, 4-4.....13
OCA 7-8, 12 1/2	Omega ACA, 7-8, 14
OT 4-4, 14	Omega A, 4-4, 14
RC 4-4, 14	Omega SE, 7-8, 24
BF 7-8, 16	Omega SE, 4-4, 27
AF 4-4, 19	Omega M, 7-8, 22
Cordis AAA, 32, 14	Omega M, 4-4, 22
Cordis ACA, 32, 15	Shetucket S & SW, 11 1/2
Cordis No. 1, 32, 15	Shetucket, S & SW, 12
Cordis No. 2, 32, 14	Shetucket, SFS.....12
Cordis No. 3, 32, 13	Stockbridge A.....7
Cordis No. 4, 32, 11 1/2	Stockbridge frncy.....8
GLAZED CAMBRICS.	
Hooket.....5	Empire.....4 1/2
Red Cross.....5	Edwards.....5
Forest Grove.....5	S. S. & Sons.....5
GRAIN BAGS.	
American A.....18 00	Old Ironsides.....15
Stark A.....22 1/2	Wheatland.....21
DENIMS.	
Boston.....6 1/2	Otis CC.....10 1/2
Everett.....12 1/2	Warren AXA.....12 1/2
Everett brown.....13 1/2	Warren BB.....11 1/2
Otis AXA.....12 1/2	Warren CC.....10 1/2
Otis BB.....11 1/2	York fancy.....13 1/2
PAPER CAMBRICS.	
Manville.....6	S. S. & Sons.....6
Magnville.....6	Garner.....6
WIGANS.	
Red Cross.....7 1/2	Thistle Mills.....8
Berlin.....7 1/2	Rose.....8
Garner.....7 1/2	
SPOOL COTTON.	
Brooks.....50	Eagle and Phoenix Mills ball sewing, 30
Clark's O. N. F.....55	Grach & Daniels.....25
J. & P. Coats.....55	Merricks.....40
Willimantic cord, 55	Stafford.....25
Willimantic 3 cord, 40	Hall & Manning.....25
Charleston ball sewing thread, 30	Holyoke.....25
CORES.	
Armory.....7 1/2	Kearsage.....8 1/2
Androsoggin sat.....8 1/2	Naumkeag satteen.....8 1/2
Canoe River.....6	Pepperell bleached.....8 1/2
Clarendon.....6 1/2	Pepperell sat.....8 1/2
Hallowell Imp.....6 1/2	Rockport.....8 1/2
Ind. Orch. Imp.....7	Lawrence sat.....8 1/2
Laconia.....7 1/2	Conogosat.....7
COAL AND BUILDING MATERIALS.	
A. B. Knowlson quotes as follows:	
Ohio White Lime, per bbl.....	1 00
Ohio White Lime, car lots.....	85
Louisville Cement, per bbl.....	30
Akron Cement per bbl.....	1 30
Buffalo Cement, per bbl.....	1 30
Car lots.....	1 05 @ 10
Plastering hair, per bu.....	25 @ 30
Stucco, per bbl.....	3 75
Land plaster, per ton.....	5 50
Land plaster, car lots.....	2 50
Fire brick, per M.....	\$25 @ \$35
Fire clay, per bbl.....	8 00
COAL.	
Anthracite, egg and grate, car lots.....	\$6 00 @ \$2
Anthracite, stove and nut, car lots.....	6 25 @ \$2
Cannel, car lots.....	3 10 @ \$2
Ohio Lump, car lots.....	3 10 @ \$2
Blossburg or Cumberland, car lots.....	4 50 @ \$2
Portland Cement.....	3 50 @ \$4 00

See Our Wholesale Quotations elsewhere in this issue and write for Special Prices in Car Lots. We are prepared to make Bottom Prices on anything we handle.

**A. B. KNOWLSON,**  
 3 Canal Street, Basement, Grand Rapids, Mich.

**FOX, MUSSELMAN & LOVERIDGE**  
**Wholesale Grocers,**  
 Sole Owners of  
**ARAB PLUG!**  
 The Best and Most Attractive Goods on the Market. Send for Sample Butt. See Quotations in Price-Current.

**JENNINGS & SMITH,**  
 PROPRIETORS OF THE  
**Arctic Manufacturing Co.,**  
 20 Lyon St., Grand Rapids.  
 ASK YOUR JOBBER FOR  
 Jennings' Flavoring Extracts,  
 —AND—  
 Arctic Baking Powder.

**WALL PAPER & WINDOW SHADES**  
 At Manufacturers' Prices.  
 SAMPLES TO THE TRADE ONLY.  
 HOUSE & STORE SHADES MADE TO ORDER.  
 68 MONROE STREET, GRAND RAPIDS.  
**Nelson Bros. & Co.**

**BARLOW BROTHERS' PATENT BOOK BUILDERS**  
 NO FAULTER BOX MAKERS



If in Need of Anything in our Line, it will pay you to get our Prices.

PATENTERS AND SOLE MANUFACTURERS OF  
**Barlow's Patent**  
**Manifold Shipping Books.**  
 Send for Samples and Circular.

**BARLOW BROTHERS,**  
 Grand Rapids, Michigan.

**ARCTIC**  
 IMPROVED  
**BAKING POWDER**



This Baking Powder makes the WHIEST, LIGHTEST and most HEALTHFUL Biscuits, Cakes, Bread, etc. TRY IT and be convinced. Prepared only by the

**Arctic Manufacturing Co.,**  
 GRAND RAPIDS, MICH.

Are You Going to Shelve a Store, Partry or Closet?  
 If so, send for prices and further information.




**Eggleston & Patton's**  
 PATENT  
 Adjustable Ratchet Bar  
 AND  
 Bracket Shelving Irons  
 Creates a NEW ERA in STORE FURNISHING. In entirely surpasses the old style wherever introduced.

Satisfaction Guaranteed  
 All infringements prosecuted.  
 If not to be had from your local Hardware Dealer, send your orders direct to

**I. W. PATTON, Sole Manufacturer, MACON, GA.**

**THE ONLY**  
**Luminous Bait**  
 IN THE WORLD.  
 Patented Feb. 13, 1883. Re-issue Aug. 28, 1883.



FISHING SURE CATCH DAY OR NIGHT.

HARD AND SOFT RUBBER MINNOWS. No. 7, 7c each; No. 8, 8c each; No. 9, 9c each. FLYING HELGAMITES, No. 0, 5c each; No. 1, 5c each; No. 2, 4c each; No. 3, 3c each. Samples of above Baits sent post paid on receipt of price, or any three for \$2.

MALL GLASS MINNOWS, TRIPLE HOOK FEATHERED, 6c each.  
 SOFT RUBBER FROGS, TRIPLE HOOK FEATHERED, 6c each.  
 SOFT RUBBER GRASSHOPPERS, SINGLE HOOK, 6c each.  
 SOFT RUBBER DOBSON, SINGLE HOOK, 6c each.  
 DEXTER TROLLING SPOON AND MINNOW Combined, Triple Hook Feathered, 6c each.  
 AKRON TROLLING SPOON, Triple Hook Feathered, No. 1, 5c each; No. 2, 5c each; No. 3, 6c each; No. 4, 6c each.

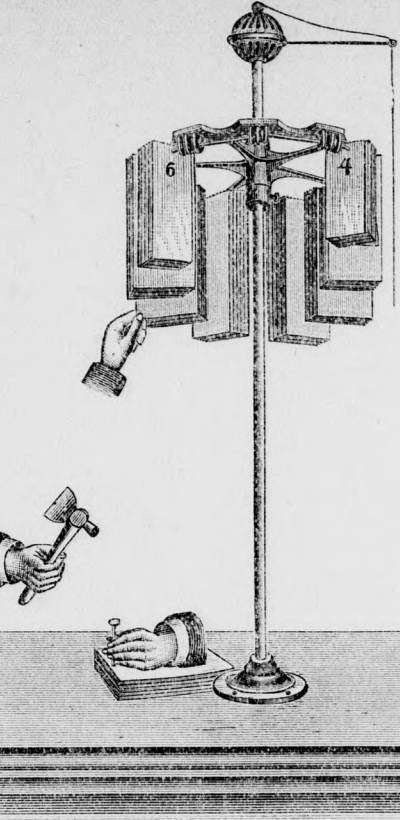
Send for descriptive circulars and testimonials. Liberal discount to the Trade.

**Enterprise Mfg. Co., Akron, Ohio.**

**DRYDEN & PALMER'S**  
**ROCK CANDY.**  
 Unquestionably the best in the market. As clear as crystal and as transparent as diamond. Try a box.

**John Caulfield,**  
 Sole Agent for Grand Rapids.

**Curtiss, Dutton & Co.,**  
 JOHNSONS OF  
 Woodenware, Twines and Cordage, Paper, Stationery, Ker- osene and Machine Oils, Naptha and Gasoline.  
 51 and 53 Lyon Street  
 Grand Rapids, Mich.



**SPRING & COMPANY,**  
 WHOLESALE DEALERS IN

Staple and Fancy  
**DRY GOODS,**  
**CARPETS,**  
**MATTINGS,**  
**OIL CLOTHS**  
**ETC., ETC.**  
 6 and 8 Monroe Street,  
 Grand Rapids, Michigan.

**S. W. Venable & Co., Petersburg, Va.**  
 The Old Reliable  
**NIMROD**  
**PLUG TOBACCO**  
 Is for Sale by all Grand Rapids Jobbers.  
 SAMPLES FURNISHED ON APPLICATION.

**Oysters and Fish**  
**F. J. Dettenthaler,**  
 117 MONROE ST.

**PERKINS & HESS,**  
 DEALERS IN  
**Hides, Furs, Wool & Tallow,**  
 NOS. 122 and 124 LOUIS STREET, GRAND RAPIDS, MICHIGAN.

# The Michigan Tradesman.

## Men of Practical Ideas.

No business can be successfully conducted unless it has at its head a brain of sound practical ideas. In some pursuits—the learned and highly cultured for instance—strong practicality does not seem to be so much looked for; although if ministers and other public teachers had more of it they would command vastly more respect from the hard headed, matter-of-fact men who come into daily contact with the realities of this world. But in all callings that require ability to undertake, to organize and to carry out, downright practical men must be had, and where men of any other kind fill their places failure is the result.

Almost every one has seen the spectacle of a perhaps worthy person called to a position for which he was not qualified, for want of practical knowledge of the business. With the best of intentions such men never make a success and after a while resignation is a relief to themselves and to all who have come in contact with them. There is an innate difference between the practical and the impractical. The thoroughly practical man sees at a glance whether the thing is feasible or not. Often he seems to have an instinct in such matters which serves instead of reasons why. He not only knows whether a thing can be done, but how it can be done and the best and shortest way of doing it. Such men do things while others are thinking about them.

A good deal of this valuable commodity of sound business common sense seems to come naturally, but on the other hand, much of it is acquired. Make an exotic of a man, shut up in colleges, surrounded with books, and though he may be minutely acquainted with the history of Greece and Rome it is hardly likely that he will have much practical knowledge of the age he lives in. Again, a poor lad will often work his way up and become a thorough and successful business man without receiving any education but such as he has "picked up." And the latter training is undoubtedly the best. Battling with the world, contact with men and things, observation of all that goes on around is an unequalled discipline for the mind and a training that nothing else can supply. No lessons are learned so thoroughly as those of actual experience, and hence it is that the men who have built their own fortunes show a sharpness of wit and a clearness of faculty perhaps beyond all others.

Nothing makes a man more practical or thorough in the conduct of a business than experience gained by working up through all its grades to the top. Men who have done this know the value of everything; know just how much to expect from every department and from every employee, and they know in a moment when any part of the machine is out of order and what is the defect. It is impossible to cheat or to blind them, and as others are aware of this, they are seldom imposed upon. When we see a man of what we call impractical mind, who has "crotchets" and "notions," and does not show a good working knowledge, it is generally because he has not this close acquaintance with the business; and the way to strengthen the judgment in all matters, to get prudence, to get wisdom, to understand how to manage things properly, is to go down to the foundation and study every detail.

A great deal of this thorough, practical knowledge is required in the business of selling goods—knowledge that nothing will supply but actual experience. The best grocer will be the young man who has been brought up to the business, who likes it and sticks to it. A thorough, practical, capable merchant cannot be turned out from a business college, though a very useful part of education is to be got there; the special education must come by years of study and observation. Be thorough; learn everything. A man has not proper control of his business who could not, if he need be, take up instantly and operate any part of it. Don't skim over the top and leave the bottom to irresponsible persons.

A man ought to know thoroughly all the goods he sells. The more he knows of their production and mode of preparation the better, but what he must know is whether they will suit his customers. Practical test, handling, tasting, trying, cooking, use, are the only processes that will give this knowledge, and are indispensable to a thorough grocer. It will make a man a good judge of goods and aid him in buying as well as selling.

A man must also know his customers, in order to suit them; and make himself practically acquainted with their likes and dislikes. One of the most sensible things to do in dealing with mankind is to "put yourself in their place" and view matters from their standpoint. A man who habitually does this will succeed with people far better than though he looked only from the inner side of the counter.

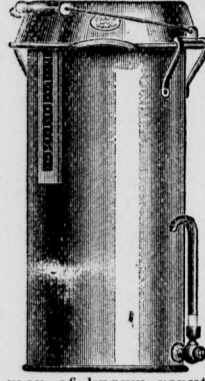
We are convinced that the chief difference between practical men as a class—the successful engineers of all manner of undertakings—and those who are weak and uncertain in thought and action lies in the fact that the former have that intimate acquaintance with all that they undertake, which the others do not possess. It is not inspiration from above or mother-wit, but downright acquaintance with facts, gathered by study and observation, and handling, as it were. The mind has been accustomed to weigh and measure, and has a just estimate of things. The judgment is sound the ideas are not flighty, and so such men undertake nothing without knowing their ability to perform it, and prosper where others are inept and unsuccessful.

The editor of a Buffalo newspaper recently asked the subscribers to name the ten most important inventions. More than 800 answers were received and the ten inventions receiving the most votes were: The telegraph, printing press, steam engine, cotton gin, telephone, mariner's compass, gunpowder, sewing machine, telescope and photography. Twenty-one votes were in favor of the steamboat, six for paper, two for timepieces and only one for the ocean cable.

The following notice appears in a Georgian paper: "I wish to inform the people that I will close out my bar by the last of April, and now is the time to have your jugs filled to use for snake bites. Come at once. A good lot of whisky on hand."

## THE COOLEY CAN,

Improved by the Lockwood Patent.

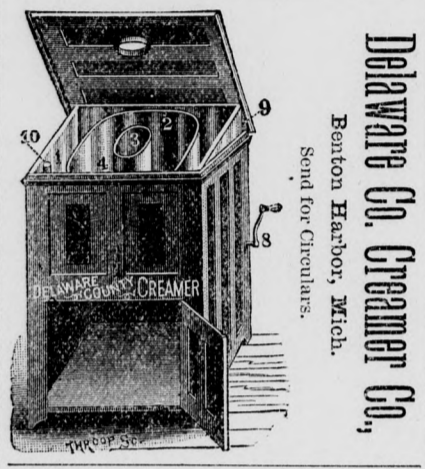


Used in the creamery for butter only, they paid the patrons in July, 1884, 60c and the skimmed milk per 100 lbs. Lowest price of the year.

In the creamery for gathered cream they paid the patrons from 15c to 27c per cream gauge for the year 1884. In the factory for butter and cheese they paid the patrons \$1.75 per 100 lbs. average, for the season. They show better results in dollars and cents than anything yet invented.

Write for actual working figures furnished by successful creamery men of known reputation, who have used them as above.

**JOHN BOYD,**  
Sole Manufacturer, 199 LAKE ST., CHICAGO.



## SALT.

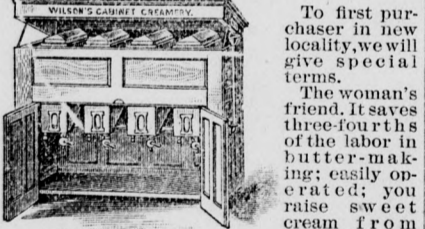
### ONONDAGA F. F. SALT

Sole Manufacturers,  
**AMERICAN DAIRY SALT CO.**  
(Limited). Chemically purified and WARRANTED pure as any in the market. Used by a great majority of the Dairy men of the country. Unexcelled for Butter, Cheese, the Table and all Culinary purposes. Got medal at Centennial "for purity and high degree of excellence." Dairy goods salted with it took first premiums at New Orleans World's Fair, N. Y. International Fair, Milwaukee Exposition, and always when there is fair competition. It is American, and CHEAPER and BETTER than any foreign salt. Try it. Address  
**J. W. Barker, Sec'y, Syracuse, N. Y.**

### CREAM TESTER!

With six glasses for testing six cows' milk at same time. Price \$1; large size glasses \$2, either free by mail. Agents wanted. Circulars with full particulars for stamp. **WYMAN L. EDSON, Union Center, Broome Co., N. Y.**

### WILSON'S Cabinet Creamery and Barrel Churn



To first purchaser in new locality, we will give special terms. The woman's friend. It saves three-fourths of the labor in butter-making; easily operated; you raise sweet cream from sweet milk; you have sweet milk to feed which troubles its value. Send for circular. Agents wanted. Address, **FLINT CABINET CREAMERY CO., FLINT, MICH.**



### YALE BAKING POWDER

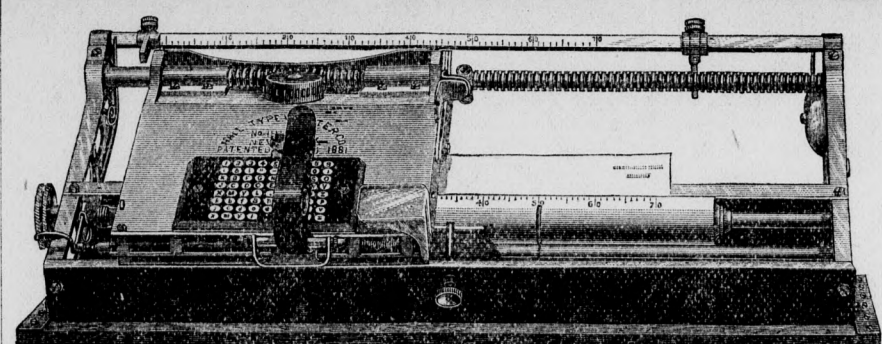
### G. S. YALE & BRO.,

Manufacturers of  
**FLAVORING EXTRACTS!**  
BAKING POWDERS,  
**BLUINGS, ETC.,**  
40 and 42 South Division, St.  
GRAND RAPIDS, - MICHIGAN.



**JUDD & CO.,**  
JOBBER'S OF SADDLERY HARDWARE  
And Full Line Summer Goods.  
102 CANAL STREET.

# FREE---A HALL TYPE-WRITER!



PRICE \$40.

Enclose stamp (two cent) for particulars to

**J. D. Barner, Genl. Agt.**

Grand Rapids, Mich.

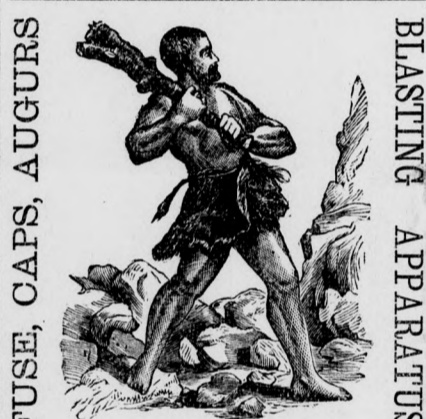
N. B.—This offer good for one month. Enclose this advertisement.

**Putnam & Brooks,**  
Wholesale Manufacturers of

# PURE CANDY!

AND DEALERS IN

## Oranges, Lemons, Bananas, Figs, Dates, NUTS, ETC.



## HERCULES!

The Great Stump and Rock  
**ANNIHILATOR!**  
Strongest and Safest Explosive Known to the Arts.

Farmers, practice economy and clear your land of stumps and boulders. Main Office, Hercules Powder Company, No. 40 Prospect Street, Cleveland, Ohio.

### L. S. HILL & CO., AGTS.

GUNS, AMMUNITION & FISHING TACKLE,  
GRAND RAPIDS, MICH.

### Are You Going to Shelve a Store, Pantry or Closet?



Torrance, Merriam & Co.,  
Manufacturers - TROY, N.Y.

### STEAM LAUNDRY

43 and 45 Kent Street.  
**A. K. ALLEN, PROPRIETOR.**  
WE DO ONLY FIRST-CLASS WORK AND USE NO CHEMICALS.  
Orders by Mail and Express promptly attended to.

## DETROIT SOAP CO.'S QUEEN ANNE SOAP

IS NOT—  
A "smash up the clothes boiler," "throw away the wash-board," "wash without labor" Soap; is not  
A (grand piano, gold watch, house and lot with every bar, "save the wrappers") Soap; is not  
A (towel, napkin, dish-rag, dry goods store thrown in) Soap; is not  
A (here to-day and gone to-morrow) Soap; is not  
A (sell a quarter of a box, and have the balance left on your hands) Soap;

**BUT IS—**  
The very best article in laundry and general family Soap ever put on the market.  
Big and lasting trade. Good margins to dealers. Grocers, if you have never tried "QUEEN ANNE SOAP," buy a sample box and you will always continue to handle it.

## CODY, BALL & CO.,

Wholesale Agents for "Queen Anne" and all of Detroit Soap Co.'s Standard Brands.  
Grand Rapids.

### Sands' Patent Triple Motion

## WHITE MOUNTAIN ICE CREAM FREEZER!

The only Freezer ever made having three distinct motions, thereby producing finer, smoother Cream than any other Freezer on the market. Acknowledged by every one to be the best in the world. Over 300,000 in use To-day. Outside Irons Galvanized, but all inside the can coated with Pure Block Tin. Tubs water-proof; easily adjusted and operated. We also carry large stock of Packing Tubs, Packing Cans, Ice Crushers, etc. Send for Price List and Trade Discounts. Address



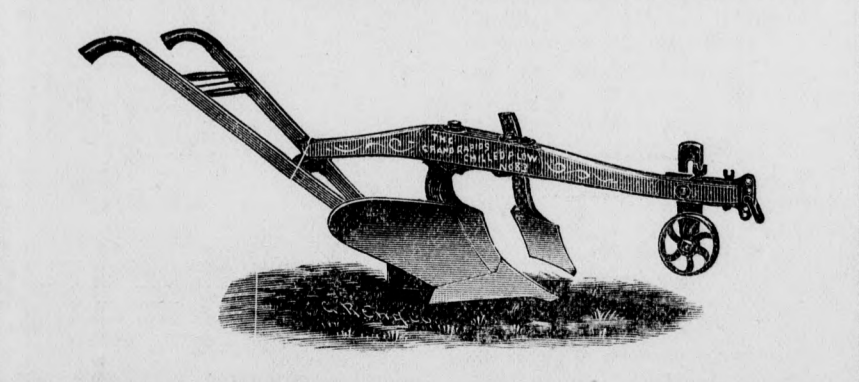
### Foster, Stevens & Co.,

Grand Rapids, Mich. Agents for Western Michigan.

## GRAND RAPIDS M'F'G CO.,

MANUFACTURERS AND JOBBERS OF

## AGRICULTURAL IMPLEMENTS!



### FARMING TOOLS OF ALL DESCRIPTIONS!

## Dairy Implements a Specialty.

Factory--Corner Front and Earl streets. Office and Sales-rooms--10, 12 and 14 Lyron street, Grand Rapids.

## TIME TABLES.

### MICHIGAN CENTRAL



#### DEPART.

\*Detroit Express..... 6:00 a m  
\*Day Express..... 12:45 p m  
\*Atlantic Express..... 9:20 p m

#### ARRIVE.

\*Pacific Express..... 6:00 a m  
\*Mail..... 3:30 p m  
\*Grand Rapids Express..... 10:25 p m  
\*Daily except Sunday. \*Daily. Sleeping cars run on Atlantic and Pacific Express.

Direct and prompt connection made with Great Western, Grand Trunk and Canada Southern trains in same depot at Detroit, thus avoiding transfers.

The Detroit Express leaving at 6:00 a. m. has Drawing Room and Parlor Car for Detroit, reaching that city at 11:45 a. m., New York 10:30 a. m., and Boston 8:45 p. m. next day.

A train leaves Detroit at 4 p. m. daily except Sunday with drawing room car attached, arriving at Grand Rapids at 10:25 p. m.

J. T. SCHULTZ, Gen'l Agent.

#### Chicago & West Michigan.

Leaves. Arrives.  
\*Mail..... 9:15 a m 4:05 p m  
\*Day Express..... 12:25 p m 11:15 p m  
\*Night Express..... 9:35 p m 6:00 a m  
\*Daily. \*Daily except Sunday.

Pullman Sleeping Cars on all night trains. Through parlor car in charge of careful attendants without extra charge to Chicago on 12:25 p. m., and through coach on 9:15 a. m. and 9:35 p. m. trains.

#### NEWAYGO DIVISION.

Leaves. Arrives.  
Express..... 4:15 p m 4:05 p m  
Express..... 8:05 a m 11:15 a m  
All trains arrive and depart from Union Depot.

The Northern terminus of this Division is at Baldwin, where close connection is made with F. & P. M. trains to and from Ludington and Manistee.

J. H. CARPENTER, Gen'l Pass. Agent.  
J. B. MULLIKEN, General Manager.

#### Lake Shore & Michigan Southern.

(KALAMAZOO DIVISION.)  
Leaves. Arrives.  
Express..... 7:00 p m 7:35 a m  
Mail..... 9:35 a m 4:00 p m  
All trains daily except Sunday.

The train leaving at 4 p. m. connects at White Pigeon with Atlantic Express on Main Line, which has Palace-Drawing Room Sleeping Coaches from Chicago to New York and Boston without change.

The train leaving at 7:35 a. m. connects at White Pigeon (giving one hour for dinner) with special New York Express on Main Line.

Through tickets and berths in sleeping coaches can be secured at Union Ticket office, 67 Monroe street and depot.

J. W. McKENNEY, Gen'l Agent.

#### Detroit, Grand Haven & Milwaukee.

GOING EAST. Arrives. Leaves.  
\*Steamboat Express..... 6:20 a m  
\*Through Mail..... 10:10 a m 10:20 a m  
\*Evening Express..... 3:20 p m 3:35 p m  
\*Atlantic Express..... 9:45 p m 10:45 p m  
\*Mixed, with coach..... 10:30 a m

GOING WEST.  
\*Morning Express..... 12:40 p m 12:55 p m  
\*Through Mail..... 5:10 p m 5:15 p m  
\*Steamboat Express..... 10:40 p m  
\*Mixed..... 7:10 a m  
\*Night Express..... 5:10 a m 5:30 a m

\*Daily, Sundays excepted. \*Daily. Passengers taking at 4 p. m. Express make close connections at Owosso for Lansing and at Detroit for New York, arriving there at 10:00 a. m. the following morning.

Parlor Cars on Mail Trains, both East and West. Train leaving at 5:15 p. m. will make connection with Milwaukee steamers daily except Sunday.

The mail has a Parlor Car to Detroit. The Night Express has a through Wagner Car and local Sleeping Car Detroit to Grand Rapids.

D. PATRICK, City Pass. Agent.  
GEO. B. REEVE, Traffic Manager, Chicago.

#### Grand Rapids & Indiana.

GOING NORTH. Arrives. Leaves.  
Cincinnati & G'd Rapids Ex 8:45 p m  
Cincinnati & Mackinac Ex 7:00 a m  
Ft. Wayne & Mackinac Ex 3:55 p m 5:00 p m  
G'd Rapids & Cadillac Ac. 7:10 a m

GOING SOUTH. Arrives. Leaves.  
Mackinac & Cincinnati Ex. 4:05 p m 7:00 a m  
Mackinac & Ft. Wayne Ex. 10:25 a m 11:45 p m  
Cadillac & G'd Rapids Ex. 7:40 p m  
All trains daily except Sunday.

SLEEPING CAR ARRANGEMENTS.  
North--Train leaving at 5:00 o'clock p. m. has Woodruff Sleeping Cars for Petoskey and Mackinac City. Train leaving at 10:25 a. m. has combined sleeping and Chair Car for Traverse City.

South--Train leaving at 4:35 p. m. has Woodruff Sleeping Car for Cincinnati.  
C. L. LOCKWOOD, Gen'l Pass. Agent.

#### Detroit, Mackinac & Marquette.

GOING WEST. STATIONS. GOING EAST. Ac. Ex. Ac. Ex.

P. M. 4:50 Ar. Ishpeming Dep. 1:20  
P. M. 4:40 Ar. Negaunee..... 1:40 A. M.  
6:50 3:30 Ar. Marquette..... 2:20 7:30  
3:08 1:25 Ar. Escobedo..... 4:10 11:05  
12:00 A..... 5:45 1:10  
1:10 12:15 D..... 5:30 12:40  
11:25 11:02..... Newbury..... 6:38 2:40  
7:30 A. M. 9:30 Ar. St. Ignace..... 9:30  
8:30 Dep. St. Ignace..... Ar. 9:00  
7:00 Ar. Mackinaw City Dep. 9:30  
P. M. 9:00 Dep. Grand Rapids Ar. 7:00  
A. M. 9:35..... Detroit..... 3:30

Connections made at Marquette and Negaunee with the M. H. & O. R. R. for the iron, gold silver and copper districts; at Reedwood with a daily stage line for Manistee; at Seney with tri-weekly stage for Grand Marais; at St. Ignace with the M. C. and G. R. & L. Railways for all points east and south; also daily stage line to Sault Ste. Marie.  
F. MILLIGAN, G. F. & P. A.

### Grind your own Bone,

Meal, Oyster Shells, GRAHAM Flour and Corn in the **WILSON'S PATENT** MILL. Also **POWER MILLS** and **FARM FEED MILLS.** Circulars and Testimonials sent on application. **WILSON BROS., Easton, Pa.**

### PORTABLE AND STATIONARY ENGINES

From 2 to 150 Horse-Power. Boilers, Saw Mills, Grist Mills, Wood Working Machinery, Shafting, Pulleys and Boxes. Contracts made for complete outfits.

### W. C. Denison,

88, 90 and 92 South Division Street, GRAND RAPIDS, - MICHIGAN.



Hardware.

What Will Burst a Gun.

From the Manufacturer and Builder. In bravado a young man placed the muzzle of his fowling-piece under the water and fired the charge. The result was the bursting of the barrel near the breech, and the mutilation of his hand.

Steel Nails from an Eastern Standpoint.

When the steel nail was first introduced, it appeared that it would, on account of its many valuable qualities, make serious inroads on the trade for iron nails.

Costly Fancies in Whips.

"What is the latest thing in whips?" asked a reporter of the New York Tribune recently, as he entered the office of a well-known manufacturer in West Thirty-third street.

Loss of Power.

A firm which makes a specialty of the erection of shafting, states that its experience teaches that the loss of power due to improper conditions in the line shafting amounts to 50 per cent. of the engine power employed.

The white brick now made in France from the immense accumulations of waste sand at glass factories is likely to prove a valuable industry.

Pure paint, it is alleged, of the colors of red, white, blue and yellow, has been found on a farm near Cairo, Ill., which is ready for use when mixed with oil.

Three firms in New York City have recently sent to Central America more than 500,000 cartridges.

How the Mill Men are Swindled.

From the Northwestern Lumberman. The Michigan hardwood saw mill man came in and said it was not generally known how certain manufacturers who use hardwood lumber swindle the mill men of whom it is purchased.

A New Match Machine.

Two Troy men have invented a machine which, it is claimed, will practically revolutionize match-making. It has been operated to make 24,000 perfect matches in a minute, and its capacity is expected to reach 15,000,000 in ten minutes.

Just Getting Ready.

From the Wall Street News. A New Yorker who was prospecting in Michigan last fall came across the manager of a saw-mill and bowl factory combined, and naturally asked him how business was.

"Whither Are We Drifting?"

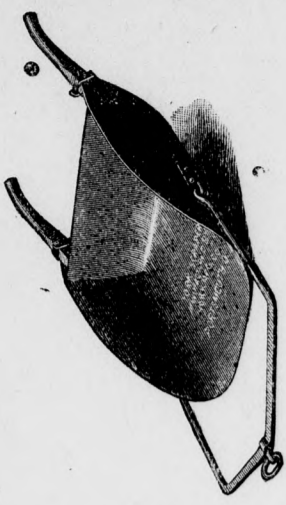
From the Columbia, S. C. Register. What is to become of us? With the morphine habit making a host of liars; the quinine habit a ghostly band of nerveless, would-be suicides; the tobacco habit giving us a tendency to cancer and what not; the whisky habit taking people by crooked ways to early graves; the money habit filling the country with avaricious speculators, thieves and bank robbers; the office-seeking habit turning honest people away from honest work to getting an office, it does seem we are generally in a bad way.

A patent has been granted in England for a method of riveting boilers, tanks and similar articles of light metal. Instead of riveting in the ordinary way, a strip of asbestos cloth or other non-combustible material is introduced between the sheets to be riveted at the seam, thus insuring, it is said, a perfectly tight joint.

WHOLESALE PRICE CURRENT.

Table listing various commodities and their prices, including Iron, Steel, Copper, and other metals. Includes sub-sections like 'Prevaling rates at Chicago are as follows', 'ROOFING PLATES', and 'LUMBER, LATH AND SHINGLES'.

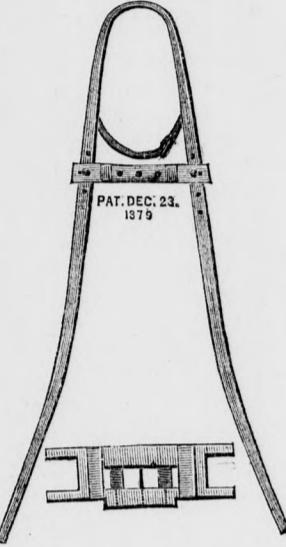
SOLID STEEL SCRAPER! FORK'S PATENT.



Foster, Stevens & Co., Agts.

The Hubert Patent

Adjustable Horse Poke



Foster, Stevens & Co.

AGENTS: 10 and 12 Monroe St., Grand Rapids. Send for Circulars and Prices.

S.A. WELLS

WHOLESALE MEN'S FURNISHING GOODS. Lumberman's Supplies FISHING TACKLE

NOTIONS!

PANTS, OVERALLS, JACKETS, SHIRTS, LADIES' AND GENTS' HOSIERY, UNDERWEAR, MACKINAW, NECKWEAR, SUSPENDERS, STATIONERY, POCKET CUTTLERY, THREAD, COMBS, BUTTONS, SMOCKERS' SUNDRIES, HARMONICAS, VIOLIN STRINGS, ETC.

USE D'OLIVEIRA'S Parisian Sauce



HAWKINS & PERRY. Sole Agents for Grand Rapids and vicinity. The most fragrant, palatable and popular now existing in the world, with and without rivet.

MUSKOGON MATTERS.

Facts and Fancies Picked up at that Busy Place. The price of contract sawing at the Muskegon mills this year will probably be \$1.50 a thousand. Henderson & Peterson have lately added several break rolls and a brush machine to their flooring mills. Hugh Leonard and Frank H. Johnson celebrate the advent of good times by a complete overhauling and renovating of their respective stores. E. Phelps, of Hartford, is to superintend the manufacture of his patent grain cleaner and duster, for which purpose a company has lately been organized. Thos. Robertson has engaged in the grocery and provision business at the store building on Lake street, about midway between Muskegon and Lakeside. The report that Frank H. Johnson had retired from the firm of C. C. Moulton & Co. is somewhat mixed, as Mr. Johnson is not a partner in that establishment. Frank L. Oreut has retired from the wholesale produce and commission firm of Oreut & Co. The business will be continued under the same firm name by S. R. King. Barcus Bros. have lately fitted out complete circular saw outfits for mills at Duluth, Woodville, Whitehall, Cadillac, Masonville and Dubois, Ga. They have lately added a power machine of large capacity. S. R. King has devised, and will apply for a copyright on an ingeniously arranged perpetual calendar, by means of which the day of the week on which any important event occurred can be easily determined. Henry Principaal, whose ambition to figure as a grocer is only exceeded by his ability to fail within a month after beginning business, states that he will put in another grocery stock within the next two weeks. It is Walter Botzen—not Thos. Morin—who has engaged in the grocery business on Catherine street. Mr. Morin has engaged in trade on the corner of Hudson and Washington avenues. Andrew Wierengo furnished both stocks. The Wood Package and Basket Co. has received intelligence from Fenville that all reports of a short peach crop in that vicinity are groundless; that the prospects at the present time are very flattering; and that the yield is likely to be much larger than it was last season. Assignee Fellows has completed his report in the Carey matter and kindly favors THE TRADESMAN with an "advance copy" of the same. The total amount realized from the assets was \$627.91 while the expenses attending the assignment and the sale of the property were \$355.44, leaving \$272.47. Out of this sum is to come the assignee's claim for services, \$150, and the regular court fees, \$10, making the net assets \$112.47. The total liabilities are about \$2,200, but only fourteen of the creditors, representing \$1,126.82 of the indebtedness, filed their claims, and consequently about half the creditors, in amount, will participate in the 8 per cent. dividend. The creditors who preferred a small percentage to nothing are as follows: Lumberman's National Bank, Muskegon \$302.07 J. Ludington & Co., Baltimore 77.66 C. S. Humm, Shelby 24.46 Herder & Luhn, Zealand 65.50 Albert O. VanDyk 58.86 K. VanDyk, New Holland 32.34 C. S. Humm, Shelby 24.46 C. E. King & Co., Montague 21.23 M. E. Chadwick, Lawrence 138.65 Clark & Sample, Lowell 55.23 Alex. Fish & Co., Chicago 46.83 A. E. Morley 84.84 Frederick C. Page, Elkhardt 157.32 R. G. Dun & Co., Grand Rapids 25.00 The Bell Telephone in Ohio. The committee of three appointed by the Ohio Legislature to investigate the telephone companies in Ohio have prepared a report in which they say that there are about 12,000 complete sets of instruments in use in the State, all owned and controlled by the American Bell Telephone Company, of Boston. These instruments are leased to the local companies at an annual rental of \$20 for each set, making the annual tribute paid by these local companies over \$200,000. The cost of each set of instruments did not exceed \$3.35. On instruments which did not cost the Bell company over \$40,000, it receives over \$200,000 annually. The Bell company, before granting a franchise to a local company, exacts from 30 to 35 per cent. of the stock of the local company and from 20 to 25 per cent. of the gross earnings of all toll lines. The committee declares that in its judgment the Bell company is an imperious and unconscionable monopoly, and should be restricted by legislation, or at least be taxed upon the commercial value of its instruments, and that it should be required to pay, in addition to the taxes upon its instruments, a tax upon gross receipts. The Shoemakers Profit by It. "There is one thing about roller skating that has never been in the papers," said a shoemaker the other day. "What is it?" inquired the reporter. "I thought roller skating had been written about from above, below and all around." "Simply that it is a mighty good thing for the shoemakers. A skater wants as nice a looking shoe as possible, and one as small as he can wear. The smaller the shoe, the sooner it wears out, and skates are hard on shoes, anyhow. So you see we have been doing a thriving business on account of the craze. Many young men have bought fashionable cut shoes to wear at the rink, who otherwise would have gone on purchasing the common, factory made article. We are now having shoes specially made for skaters. They are strongly built up around the heel and have a broad band of leather going over the instep."



SOLIMAN SNOOKS.

Criticising the Country Press—Effect of War News on Flour.

CANT HOOK CORNERS, May 2, 1885.  
Mister Editor of Tradesman.  
DEAR SIR—Did you ever happen to notice the interesting reading in the average country weekly? It is A 1, and dont you forget it. You see the editor writes most of his matter with the shears, so the result is that when you set down to read the paper, about every article greets you as an old friend. But when you come to the locals, there is where the editor gets his work in. There is where he slings himself, so to speak, and wrestles with Uncle Sam's English. To illustrate this matter, let us take a specimen from the

**ROCKY RUN RIPPER.**  
Published weekly—Entered as second class matter.

Editors and Proprietors  
SHEARS, PAISTPOT & BRUSH.

**LOCAL HAPPENINGS.**  
Looks like rain to-day!  
Bring in that wood!!  
Samuel Buggins, Esq., has just completed his elegant new wood-sheaf. He contemplates building a smoke house this summer.

Now is the time to subscribe for the "Ripper"—Only \$1.50, remember.

Smith keeps the best Japan tea!

Miss Sally N. Trom, of Grand Rapids, is visiting friends in this village, the guest of Mr. and Mrs. Dr. Killenquick.

Snookerfix keeps the best 5 centers in town. Try him when you want a good smoke.

Sam Baker left for Kalamazoo to-day. He has accepted the position of blower in Lillienfeld's snuff factory. There is no Bladderdash about Sam, he means business every time.

Subscribe for the "Ripper" now.

Hide & Taller have been retained in the great law case pending before Squar Snooks, Bilson vs. Slamerhack.

Dr. C. Minor Kobb, of Cant Hook Corners, was in town Monday. He attended Mrs. John Johnson. Boy.

Codfish at Stovenslackers.

The editor of the Grabbag has a new pair of pants. We would like to know where he got trusted

C. Rutkoskie, Esq., of Benton Harbor, spent last Sabbath in town, the guest of Rev. Castle Soapkie.

Miss Mary Dinglebender has opened a dress making establishment in the Skooter block, just north of the post office on Main st.

That dog fight at the corner of 1st and Maple st's yesterday, was disgraceful, alike to spectators and instigators. We counted over thirty men and boys in the crowd.

Have you seen the new hoop skirts at Madam O'Flanigan's French millinery parlors?

John W. Peters, Esq., led Miss Samantha J. Wiggins to the altar last Sunday evening. Rev. G. Tuthill officiated. We wish the young folks many happy returns.

That hole in the side walk has been fixed. Keep up the good work.

Remember the social at Mrs. Thockmorton's Friday eve.

Messrs. Joseph Maize and James Baker, of Irwin, made pleasant calls at our sanctum last week. Joe says the trouble with strikers at Robinson's brick yard is over for the present.

Miss Kittie Gee, of Casnovia, is having trouble with the school board in that enlightened town. Miss Gee formerly resided in this village.

Wood and potatoes taken on subscription at this office.

Soliman Snooks, of Cant Hook Corners, the enterprising detective, arrested a chap named Jack Whiting yesterday for passing a lead nickel.

Mrs. Mehedable Spriggs, of Pine Holler, has returned from Indiana, where she has been visiting friends.

That lot of loafers that congregate in front of the barber shop, ought to be abolished. Where is the village marshal?

Boy wanted—At city drug store, to stiek flies on to sticky fly paper, for show window.

Jack Skinner, of Hay Seed Center, laid a large egg on our sanctum table yesterday—Circumference 9 inches. Who can beat it?

Fresh lot of salt fish at Smith's.

Hon. L. M. Sellers, of the *Copper*, has a new chip hat. He must have made money at Lansing.

Mr. Chas. P. Markle has got a new gate in front of his residence.

Maple sugar taken on subscription.

The next original matter you notice is a gentle hint from the editor for subscribers to pay up. Then comes a long and interesting article headed "Wonderful Electrical Disturbance." You start in on it, but as you read you grow suspicious and chills begin to creep up your back. At the tenth line you drop your eye down to the bottom and hunt out the fatal words, "For sale by all druggists." That fixes it—down goes the paper with an emphatic expression.

The rest of the paper is advertisements, and in fact the entire paper except about half a column is paid for by the line or square, and yet, the editors have a hard row to hoe to make both ends meet.

This description does not apply to all village weeklies, Sol is happy to acknowledge. Some editors make the most out of what does happen in their town and I know of one that during an extra dull time, got up a fight himself and wrote up half a column about it, from his home in the jail. The country editor's life is not a bed of roses by about 17 kilometers.

I have heard the editor of the *Grumbleton Grabbag* remark that he often wished his folks had made him learn the blacksmith or shoe-making bizness, instead of allowing him to turn the ink crank in a printing office.

I see that protective associations are starting up all about the country. They have started one about twenty miles north of the Corners, with all the modern improvements. We are to have a meeting of our association next week for the discussion of matters of interest to the trade.

Rumors of war continue to ruminate threw the country and the uncertainty tends to unsettle prices. Every time the news has a war look, flour pops up at the Cant Hook mills, but when it looks like peace the miller don't hear of it for several weeks, so flour don't settle back any.

The ice is nearly all gone from in front of my store and trade is getting more copius. Money is not so allfired tight as it was. The gentle granger does not have to hunt all his pockets over and eventually corner a lone nickle in the southeast corner of his west pants pocket to buy a plug of tobaccoer with.

"Hail, gentle spring!" but for pitty's sake dont snow any more.

Yours critionically,  
SOLIMAN SNOOKS.

G. D., J. P. and P. M.

Smoked White Fish.

We are now prepared to furnish dealers with Fresh Smoked White Fish. We are smoking about one ton a week. We also handle Boneless Cod and Smoked Halibut in 40 pound boxes. Any order for anything special in our line of fish and oysters will receive prompt attention.

COLE & EMERY,  
Baltimore Fish and Oyster Market,  
37 Canal street, Grand Rapids, Mich.

Try the Crescent Mills "All Wheat" flour, made by an entirely new process. Voigt Milling Co., Grand Rapids, Mich.

Dealers wishing seeds of any kind are referred to the advertisement of the Grand Rapids Seed Store, in another column of this issue.



TRADE MARK.

O. H. RICHMOND & CO.

GRAND RAPIDS, MICH.

MANUFACTURERS OF

Richmond's Family Medicines.

RICHMOND'S LIVER ELIXIR.

The best selling liver and blood medicine in the market, 50 cents.

Richmond's Cubeb Cream,

Richmond's Ague Cure,

Richmond's Cough Cure,

Richmond's Easy Pills,

Dr. Richards' Health Restorer.

Retailers, please order of your jobbers in Grand Rapids, Chicago or Detroit. If your jobber does not handle our goods, we will fill your orders. Pills and Health Restorer can be sent by mail. 141 South Division St., Grand Rapids.

SHRIVER, WEATHERLY & CO.,

Grand Rapids, Mich.,

WHOLESALE AND RETAIL  
IRON PIPE,

Brass Goods, Iron and Brass Fittings,

Mantels, Grates, Gas Fixtures,

Plumbers, Steam Fitters,

—And Manufacturers of—

Galvanized Iron Cornice.

MUSKEGON BUSINESS DIRECTORY.

A. W. MOSHER & CO.,

Wholesale and Commission Dealers in

Farmer's Produce, Butter, Eggs, Etc

CONSIGNMENTS SOLICITED.

Pine Street. - Muskegon, Mich.

MUSKEGON SAW AND FILE WORKS

Manufacturers of

FILES AND RASPS OF ALL DESCRIPTIONS,

And Repairers of Saws. Our long experience in both branches of business enables us to do better work than any other firm in the State. All work done promptly and warranted to give satisfaction. Works on First Street, near Rodgers Iron Manufacturing Co.'s Shops, Muskegon.

Smith & Hazlett, Proprietors.

ANDREW WIERENGO

WHOLESALE GROCER,

FULL LINE OF SHOW CASES KEPT IN STOCK.

WIERENGO BLOCK, PINE STREET, MUSKEGON, MICH.

TO FRUIT CROWERS

Muskegon Basket Factory

Having resumed operations for the season is prepared to supply all kinds of

FRUIT PACKAGES!

At Bottom Prices. Quality Guaranteed.

WE MAKE A SPECIALTY OF PEACH AND GRAPE BASKETS.

S. S. MORRIS & BRO.,

PACKERS

—AND—

Jobbers of Provisions,

CANNED MEATS AND BUTTERS.

CHOICE SMOKED MEATS A SPECIALTY.

Stores in Opera House Block, Packing and Warehouse Market and Water Streets.

E. FALLAS,

Wholesale & Commission--Butter & Eggs a Specialty.

Choice Butter always on hand. All Orders receive Prompt and Careful Attention.

CORRESPONDENCE SOLICITED.

97 and 99 Canal Street, Grand Rapids, Michigan

Choice Butter a Specialty!

Fresh Fruits and Vegetables.

Oranges, Lemons, Bananas, Apples, Cranberries, Cider, Etc.

Careful Attention Paid to Filling Orders.

M. C. Russell, 48 Ottawa St., G'd Rapids.

RINDGE, BERTSCH & CO.,

MANUFACTURERS AND WHOLESALE DEALERS IN

BOOTS AND SHOES.

AGENTS FOR THE

BOSTON RUBBER SHOE CO.

Our spring samples are now ready for inspection at prices as low as the lowest. We make a Gent's Shoe to retail for \$3 in Congress, Button and Bals that can't be beat.

14 and 16 Pearl Street, Grand Rapids, Mich.

WM. SEARS & CO.

Cracker Manufacturers,

Agents for

AMBOY CHEESE.

37, 39 & 41 Kent Street, Grand Rapids, Michigan.

H. LEONARD & SONS,

16 Monroe Street, Grand Rapids, Mich.

THE CELEBRATED

Mason Fruit Jar.

YOU ALL KNOW IT.

Prices Guaranteed!

CARTAGE FREE ON FRUIT JARS.

Order of us while stock is plenty and prices remain at the bottom.

REFRIGERATORS.

GET THE BEST  
THE LEONARD



Cleanable, with Movable Pines, Carved Panels, Hardwood, warranted First-Class, Elegant and Durable. We challenge the world to produce its Equal, in Merit or in Price.

REFRIGERATORS

AND  
ICE BOXES.

WE ARE THE MANUFACTURERS OF THE

Easiest Selling Refrigerator in the Market, because it

IS THE BEST.

We gladly furnish catalogue and discount on application. Notice our new GROCER'S ICE BOX.

Gasoline Stoves--Four Hole Top,  
"Monitor" Oil Stoves--Absolute Safety.

SOLD AT MANUFACTURERS PRICES.

These are becoming necessary in every household and by buying of us you will be trying no experiments. Our goods are standard and guaranteed in every respect. Write for our Price List.

Jewett's Bird Cages.

We regret to say that we sell Bird Cages at cost. This must be satisfactory to the buyer. Our assortment is very large and we would call your especial attention to our carefully made up assorted cases. Price List with discount furnished on application.

We have colored lithographs of the new goods in COLORED GLASSWARE which we are very anxious to show you. If not already received, write to us for a set with net prices and see what is revolutionizing the trade for nice table glassware.

Above all make a note to visit our store the next time you are in the city, and ask for our wholesale sample room. WE HAVE BARGAINS IN QUICK SELLING GOODS.

H. LEONARD & SONS,

16 MONROE STREET, GRAND RAPIDS, MICH.

BLANCHARD BROS. & CO

—PROPRIETORS—

MODEL MILLS.

—MANUFACTURERS OF—

Gilt Edge Patent and White Loaf Brands of Flour.

Good Goods and Low Prices. We invite Correspondence.

Full Roller Process.

Corner Winter and West Bridge Streets, Grand Rapids, Mich.

CLARK, JEWELL & CO.,

WHOLESALE

Groceries and Provisions,

83, 85 and 87 PEARL STREET and 114, 116, 118 and 120 OTTAWA STREET,

GRAND RAPIDS, MICHIGAN.

F. F. ADAMS & CO'S

DARK AROMATIC

Fine Cut Chewing Tobacco is the very best dark goods on the Market.

Eaton & Christenson, Agts.,

Grand Rapids, Mich.

HESTER & FOX,

MANUFACTURERS AGENTS FOR



Send for Catalogue and Prices.  
ATLAS ENGINE WORKS  
INDIANAPOLIS, IND., U. S. A.  
MANUFACTURERS OF  
STEAM ENGINES & BOILERS.  
Carry Engines and Boilers in Stock for Immediate Delivery.

SAW AND CRIST MILL MACHINERY,

Planers, Matchers, Moulders and all kinds of Wood-Working Machinery, Saws, Belding and Oils.

Write for Prices. 130 OAKES STREET, GRAND RAPIDS, MICH.