VOL. 2.

GRAND RAPIDS, MICHIGAN, WEDNESDAY, MAY 13, 1885.

COYE & SONS, VOIGT

WHOLESALE DEALERS IN Oiled Clothing, Ducks, Stripes, Etc.

State Agents for the Watertown Hammock Support. SEND FOR PRICES.

73 Canal Street, - Grand Rapids, Mich

DUNHAM'S



THE BEST IN THE WORLD! PRICE 50 CENTS.



GRAND RAPIDS, MICH.

KEMINK, JONES &

Manufacturers of

Fine Perfumes, Colognes, Hair Oils, Flavoring Extracts, Baking Powders, Bluings, Etc., Etc.

ALSO PROPRIETORS OF

KEMINK'S

"Red Bark Bitters"

The Oriole Manufacturing Co. | GREAT

78 West Bridge Street, GRAND RAPIDS, - MICHIGAN

If you are selling goods to make a profit, sell

WASHING POWDER

This Washing Powder pays the Retailer a Chncol 312 larger profit than any in the Market, and is put up in handsome and attractive packages with picture cards with each case. We guarantee it to be the best Washing Powder made and solicit a trial order. See prices in

Hartford Chemical Co. HAWKINS & PERR

STATE AGENTS,

GRAND RAPIDS, - MICHIGAN.

SHRIVER, WEATHERLY & CO.,

Grand Rapids, Mich., WHOLESALE AND RETAIL

IRON PIPE. Brass Goods, Iron and Brass Fittings, Mantels, Grates, Gas Fixtures,

> Plumbers, Steam Fitters, -And Manufacturers of-

Galvanized Iron Cornice.

JAMES C. AVERY.

Grand Haven, Mich. Manufacturers of the following brands of Ci

Great Scott, Demolai No. 5, Eldorado, Doncella, Avery's Choice,

Etc., Etc.

Manufactured Tobacco.

Manufacturers of the Following Popular Brands of Flour: CRESCENT,"

"WHITE ROSE,"

"MORNING GLORY,"

"ROYAL PATENT," and "ALL WHEAT," Flour.

MICH

DESIGNERS AND

Engravers on Wood

Fine Mechanical and Furniture Work, In cluding Buildings, Etc.,

49 Lyon St., Opposite Arcade, GRAND RAPIDS

We carry a full line of Seeds of every variety, both for field and garden Parties in want will do well to write or see the

> GRAND RAPIDS GRAIN AND SEED CO. 71 CANAL STREET.

PETER DORAN, Attorney-at-Law,

Pierce Block, Grand Rapids, Michigan, Practices in State and United States Courts Special attention given to MERCANTILE COLLECTIONS.

B. DIKEMAN, **EDMUND**

-THE-

-AND-

RETAILERS, JEWELER,

44 CANAL STREET,

GRAND RAPIDS, - MICHIGAN.

Mcalpin's UHUUUIALU UIVAIII

Is the most Delicious Chew on the Market.

SOLD BY ALL JOBBERS.

NEW GOODS. New Prices down to the whale-

bone. Goods always saleable, and always reliable. Buy close and often.

Parties having potatoes in car load lots can find a quick sale for them by writing us.

71 Canal St.,

Davis & Co.

GRAND RAPIDS.

Charles J. O'Malley in the Current.

Why plow in the stubble with plowshares?—
Why winnow the chaff from the grain?
Ah, since all of His gifts must be toiled for, since Truth is not born without pain!
He giveth not to the unworthy, the weak, or the foolish in deeds;
Who giveth but chaff at the seed-time shall reap but a harvest of weeds.

As the pyramids builded of vapor is blown by
His whirlwinds to naught,
So the song without Truth is forgotten: His
poem to Man is Man's Thought.
Whatever is strong with a purpose, in humbleness woven, soul-pure,
Is known to the Master of Singers: He toucheth it, saying, "Endure!"

A Portrait of a Drummer.

From the New York Mail and Express. The drummers are among the vigorous, up the hotels and now they are keeping up town on his wedding trip and had been undrummer is to embyro Western society. He every cent he had with him, Mr. McCreedy makes his appearance like a coachman or was eager to help him. He loaned him \$50, tragedian, he has the best roller skates, his and the youth promised to return it in two instincts are social, beauty never frightens weeks. Two weeks went by and no money him away. All day he addresses himself came. A month, two months, six months to getting on the inside of the local trades- fled, and no sign of the vanished dollars. man, and that night he addresses himself to Then Mr. McCreedy wrote to his friend Salsee them, it is said, tumbling off a railroad that Mr. Salter was sorry, but that Wesley train at some certain station and immediate- was "a bad lot," and that Mr. McCreedy ly collaring the hackman or the ticket agent | would probably have to whistle for the rethere and demanding: "Have you got a turn of his loan. Nevertheless he would skating rink in this town?" "No." Then aid him as best he could. A year after Mr. before the astonished resident comprehends | Salter sent him word that Wesley was studythe question the drummers are all back on ing law at Lancaster and that a collector the train again moving for the next town, where there is a skating rink and social opening. He must be a pretty smart and bright-minded and well-behaved citizen in a forts futile." Two years later Mr. Salter town not to find, some time or other, his reported that Wesley was practising law at most dreaded rival in the drummer. The drummer is particular about his attire. He wears, if not an expensive scarf-pin, a very tasteful and stunning one; his scarf is of the it was returned, Wesley having repeatedly best colors and at once strikes the young declined to pay. Mr. McCreedy then gave resident woman with his superior knowledge of decoration. He wears a ring on his the debit side of his profit and loss account. finger; sometimes of prime material; again inexpensive but bewildering. He keeps his he was astonished to receive the following nails moderately long and exceptionally letter from Mr. Salter: clean in a bituminous coal country. He only has to dive into his trunks and wear his own samples to cut out the best dressed man Before the end is reached any differences in the community he visits. He is a splendid between us should be reconciled and in packer of a trunk, and his trunks are stupendous. Perhaps he has put away in them little articles to make presents of when he has made a mash at the skating rink. Wesley borrowed \$50 from you he had no right to get it on my credit. That you will He has a photograph of the latest actress or a small chromo containing the latest joke. Sufficient influence to see that it was re-If he is not an educated man he is informed turned. It was for this reason that I told especially on things of local interest. If you if Wesley did not return it I would, there is a calchasted beauty in town or a there is a celebrated beauty in town, or a late scandal case, or a high-class defalcalate scandal case, or a high-class defalca-tion, he delights the young woman whom have no means. By consent of a kind and he meets at the rink with the fineness of his considerate wife, we feel able to offer you wiftiging and his parallel reading. He all criticism and his parallel readings. He always shaves beautifully and waxes his out thinking us mean, accept the offer? I moustache, unless he wears a full beard, wish this matter settled to your entire satiswhen he is absolutely formidable. Undeterred in business, he is invincible in insinuation and sentiment. If he is a small man he has a twinkle about him which makes him look six feet high. If he is a big man he has a softness which brings him down to the eyelashes and nose of the local co- J. W. Donovan in the Current. quette. He is no snob and no respecter of persons, and therefore never impresses any-

nature and worldly sense. Savings of the People.

from him, is finally conquered by his good

The deposits in the savings banks of civilized countries give some idea of the prosperity of the people, particularly the working classes, who are in large measure the depositors of such institutions. The following is Multhall's summary of savingbank deposits in 1881:

20 dollars A more striking evidence of the superior

prosperity of the people of this country could not be presented. Each in His Element.

From the New York Journal.

"Here's a curious case," said a Broadway in a paper. "A clergyman and a physician have formed a copartnership for the purpose of manufacturing shoes."

"Is that all?" asked the professional pun-"That's all," replied the shoemaker; "but

don't you think it's strange?" "No, I don't, for each one is in his ele-

heeling, while the minister will look after

the sole's relation to the upper." bler as a last resort.

AN OLD DEBT PAID.

a check for \$50, being the final chapter in of Pottstown. He was employed, he said, in the general store kept in that town by town he had been his most trusted clerk, there might arrange to get the money from him. The claim was forwarded and in nine months returned with the remark "all efwhom Mr. McCreedy knew, was given the claim to collect. A year passed and again up his money for lost and marked it off on

Last week, after 40 years had rolled by, "DEAR FRIEND: You and I are now old. It is not far between us and the grave, and every passing moment lessens the distance.

place of coldness friendly feeling should be renewed. To accomplish this I wish to settle the claim you hold against me. When over two years ago, and the chances are did amount less the interest. Can you, withfaction, so that after we pass over, I may

Mr. McCreedy accepted the offer, and the debt of 40 years' standing was paid.

The Genius of Success.

The Americans, as a class, have reached their position as merchants, farmers, bankbody as putting on airs; yet bores avoid him ers, mechanics, and inventors from a race

and high respectability, at first shrinking of men who struggled with privation at the start. They have met the rocks and hills of New England, the forest and the Indians of the West, the undeveloped world, from other worlds apart, and conquering these have gained the courage of success, for failure brings weakness and victory brings an added strength.

> It is the same even story with the banker or the peasant. "We value most what costs us most;" we own longest what we earn with hardest effort, and retain the most of that we study deepest. The rule is proved by the prudent saver of money or the spendthrift of time. While one bred to luxury has little need of toil, another born with fortune will waste no effort for it, and all bred in climates of even heat and pleasure may sleep and rest and live in idleness. So exertion is the developer of mind and body. Very many Americans are born poor, and they feel the cold and know what hunger

means. The same hard exercise that athletes use to make a grand physique, mentally apshoe dealer to the president of the Harlem plied, makes a strong mind. The same Punsters' club, as he pointed to a paragraph | close drill in thought that racers and gymnasts practice bodily will harden every mindmuscle, every faculty, encourage every energy, and deepen every plan and purpose. Thought to the mind of thinkers is like callous to the hand of workers, the hardening fiber-maker that each produces.

The accident of poverty is the genius of success. The rich rarely invent anything; ment. The doctor will devote himself to the poor and thoughtful give a life to active energy. Taken as a class, we have all 268 grains was obtained from Wiseman's have been dug up and skinned. The parties The shoemaker sent out for a sherry cob- rocks of New England met the hills and hindrances of broken lands and stony fields, to contain this precious metal.

so the Western landowners are met with an army of trees and a navy of marshes, and Whatever lacks Purpose is evil: a pool without pebbles breeds slime;
Not any one step hath Chance fashioned on the infinite stairway of time;
Nor ever came Good without Labor, in Toil, or in Science or Art;
It must be wrought out thro' the musclesborn out of the sole and the heart.

Remarkable Story of a Commercial Transaction.

The mail from Pottstown Pa., brought is a first of the railroads encountered opposition from deserts and rivers, lakes and mountains. So in overcoming these obstacles by inventions the keener mental mettle was developed.

The history of railroads and bridges, and an interesting story of commercial honor, of the struggles and progress of their prothe opening of which dates back 40 years. jectors, is too lengthy to more than glance In 1845 Mr. McCreedy was the head of a at, but we all well know and deeply realize firm of dry goods dealers on Market street, that their improvement and development with an extensive country trade. One morn- have both been the marvel of the century. ing in April a young man entered the store The eloquent words of Van Dyk in 1859 and introduced himself as Forrest Wesley, most beautifully drew the graphic picture: "Who shall stop this glorious work, which is spreading blessings and prosperity around Geo. W. Salter. Mr. McCreedy knew Mr. us? Who shall dare to say, 'Thus far Salter very well. Before going to Potts- shalt thou go and no farther'? Who shall dictate to it after doing so much? Must it and when young Wesley told him that he was now pause and rest in inglorious ease? No, an employee of Mr. Salter his heart warm- never! It shall not be stayed. It shall I went down on State street with some handsome and useful portions of the West, ed to him on the instant. When he learn-speed onward in triumph; it shall add link says the Cincinnati Enquirer. They keep ed further that the young man had come to after link to the great chain that binds mankind together; it shall speed onward, still skating rinks. What the comedian is to fortunate enough to lose his pocket book at onward, through the gorges of the moun-New York and the ardent young girl, the the Arch street theater the night before, with tain, over the depths of the valley, till the iron horse, 'whose bowels are fire' 'out of whose nostrils goeth forth smoke,' and 'whose breath kindleth coals,' shall be heard thundering through the echoing solitudes of the Rocky Mountains, startling the He was nearly drunk. He wore good lone Indian from his wild retreat, and ere clothes, but they were soiled and torn. His long reaching the golden shores of the farthe tradesman's sisters and aunts. You can ter. In reply he received a letter saying off Pacific, there to be welcomed by the glad his splendid eyes were bloodshot. He lookshouts of American freemen at the glorious event which has conquered time and distance, and bound them by nearer chords to older homes and sister states."

A few inventions came from men in easy circumstances, but by far the greater growth is from the struggling classes. The remark of the learned and eloquent English advocate, Lord Erskine, that he never cut loose from embarrassment and pleaded from the want he felt his little children tugging at Bloomsburg, and a Bloomsburg collector, his coat skirt, saying, "Father, give us bread," is the true sentiment of inspiration to Americans. Their families have been pleading for bread and intensified their energy. This is the stimulus to the woodsman's arm as he hews down the wilderness: the motive of the enginer as he climbs the steep ascent of the Rocky Mountain railway, or burns the midnight lamp in experiments with electric light. This is the restless, active energy born with those who are born to labor; children of the same ancestry; heirs of the same inheritance; rewarded by the same applause and honored for the same earth's rich mines, or shapes rude wood and metals into palace cars, cradles grain or plies a shuttle with the fruits of genius, where one man by invention does what a what a hundred would have never attempted but for a reward of victory, the aim and watchword of Americans.

The American genius springs from our "every time the sun rises in America it sequence. seems to add many millions to the wealth of the nation," as well as a useful invention happiness.

Short Credits Most Desirable.

The credit system is like some other human institutions—indispensable to progress commerce in an uncommercial community, and without the employment of the system tal, engineering, mercantile and other enterwhich there would be few exceptions, that wheels and clear the channels of trade. where credit is most generally asked, and for the longest time, trade is most unprofitable and unsatisfactory. The converse of organized mercantile communities the economy of cash payments is most practiced. There is a lesson in these facts. The long- new ball dress. credit system obtains altogether too much trades, and is answerable for a considerable it? part of the commercial disasters that make hard times harder.

Platinum has been discovered in New South Wales in connection with gold in the Ophir district. It has been found in the form of small grains in the Hunter and Macleay districts, and a nugget weighing been surprised to find that the carcasses started poor. As the farmers among the Creek with alluvial gold. The sand of the are known, and an owner of one of the seacoast near Richmond River is also found horses threatens prosecution. The skin of

THE DRUMMER'S TALE.

NO. 86.

How an Entire Crowd Was Moved to

From the Chicago Herald. Five or six drummers sat in the smoking saloon of a sleeper, telling stories over their cigars. The cigars were good and the stories funny. But over in the corner sat a little drummer who hadn't told a story. He had been skipped every time. This was finally noticed, and they all pressed him for a contribution to the merriment.

"Boys," he said, "I never told a story in my life. I can't remember stories, and I couldn't tell one if I could remember it. Besides, I think we've had enough funny stories to-night. At least, if I tell one at all, there'll be nothing funny about it. It isn't so much a story as a little incident of life -a little tragedy-that came under my observation. The last time I was in Chicago friends, just out of curiosity. We went into the lowest saloons because we wanted to see that phase of society. One of these places I remember well. It was way down low. Behind the bar was a villainous-looking fellow, and he dealt out that kind of whisky that brings tears to your eyes when you drink it. While we were there a man came in who was evidently going to wreck. handsome face was smeared with dirt and ed around at us and remarked:

"'I say fellows, I'm havin' a good time. Makin' a night of it, y' know, sev'l nights, 'n fac'. Here, gen'lemen, is the las' dollar I'v got in the world. 'N' fi do shay it myself, at home I've got the nicest little wife 'n 'er lan', an' the prettiest, sweetes' little b-boy. I-I won'r 'f he wanted to kiss papa good night 'fore he went to bed tonight. Gen'lemen, this is my las' dollar. heart until one day when reduced to actual But let'er go's she lays on the bar here. Fil shleep out or go to the stashun house. Gen'lemen, will you take a drink with me?"

"Boys," continued the narrator, as he lowered his voice and glanced around at his listeners, "in two minutes there wasn't a dry eye in that saloon."

Business Must Improve.

There are sound reasons why business may be expected to improve this year. The first and most important of these is that the country is ready for a revival of industry and trade, and is looking for it, and the second is that the financial conditions favor it. A great and growing nation like ours does pluck that picks bright jewels from the not need to go on pinching and economizing, and living and trading from hand to mouth forever. Three years of this sort of thing are enough to cure the evils of "overbooming," which brought us up with a round hundred could never do by plodding, and turn in 1882. We believe that if thrifty people of moderate means should begin at once to buy what they actually need and can readily pay for, and if the rich people would adopt a more liberal plan of expendiown soil, and has a native value. It is a ture, "the times" would improve right way. growth of our own climate, a reward of our It would take but very little to convert into own creation, a force prompting our own in- a courageous confidence the general expectcreasing and competing activity, unknown, ancy of the people that business must imunused, and not needed elsewhere. Its prove because the depression has "touched mark is original, its progress universal, and bottom," and a rebound is the natural con-

The great surplus in the banks insures the stability of those institutions. This is that shall either lessen labor or increase one of the prime conditions of confidence in business circles. Money on easy terms, in abundance, and from banks that are not liable to call in their loans to meet their own embrassment, is as necessary to business enterprise as steam is to a locomotive. The but baneful in its influence beyond a certain | fact that over \$80,000,000 of surplus is lying point. Without credit it would be practi- idle in the New York banks alone—nearly cally impossible to make a beginning of \$50,000,000 in excess of the legal reserve and that the loaning rate is from 2 to 4 per cent., proves that the cause of the business on a very extended scale great governmen- trouble is not what it has been—a lack of abundant and cheap money. Another fact, prises would be impossible. But while all and a favorable one, in connection with this this is true, it is also the fact that the sys- plethora of money, is that the accumulation tem of long trade-credits is highly injurious represents so many debts paid, or so much to both debtor and creditor classes, and is to cash withdrawn from wildcat enterprises. be abandoned as soon as possible in the in- | The failures and the liquidations of the past terest of both. The Department of State three years have left business in a much recently published a volume of reports from more normal and healthful condition than it our consuls in all parts of the world on the was in before. With the advent of summer, credit systems that prevail. From these re- a little of the old-time American push ports one might almost deduce the rule, to and pluck ought to be able to start the

Loose in the Neck.

Fashionable wife—I wish you would stop this is true namely, that in the most highly at Smith & Smith's on your way home and get a yard and a half of lace similar to this sample. It is to go around the neck of my

Husband-A yard and a half! Your neck in this country, is too general in many isn't a yard and a half in circumference, is

> Fashionable wife—Certainly not idiot, but ball costumes are not made to fit closely about the neck. You get the lace and somebody else will try and arrange the fit.

A Massachusetts paper says that "parties who have buried dead horses recently have a dead horse is worth about one dollar."

E. A. STOWE, Editor.

Terms \$1 a year in advance, postage paid. Advertising rates made known on application.

WEDNESDAY, MAY 13, 1885.

Merchants and Manufacturers' Exchange.

Organized at Grand Rapids October 8, 1884.

President—Lester J. Rindge.
Vice-President—Chas. H. Leonard.
Treasurer—Wm. Sears.
Executive Committee—President, Vice-President and Treasurer, ex-officio; O. A. Ball, one year; L. E. Hawkins and R. D. Swartout, two years.
Arbitration Committee—I. M. Clark, Ben W. Putnam, Joseph Houseman.
Transportation Committee—Samuel Sears, Geo. B. Dunton, Amos. S. Musselman.
Insurance Committe—John G. Shields, Arthur Meigs, Wm. T. Lamoreaux.
Manufacturing Committee—Wm. Cartwright, E. S. Pierce, C. W. Jennings.
Annual Meeting—Second Wednesday evening of October.
Regular Meetings—Second Wednesday evening of each month.

Michigan Dairymen's Association.

Organized at Grand Rapids, February 25, 1885.

President—Milan Wiggins, Bloomingdale.
Vice-Presidents—W. H. Howe, Capac; F. C.
Stone, Saginaw City; A. P. Foltz, Davison
Station; F. A. Rockafellow, Carson City;
Warren Haven, Bloomingdale; Chas. E. Belknap, Grand Rapids; L. F. Cox, Portage;
John Borst, Vriesland; R. C. Nash, Hilliards;
D. M. Adams, Ashland; Jos. Post, Clarksvillo.

Next Meeting—Third Tuesday in February, 1886.

Membership Fee-\$1 per year.
Official Organ-The Michigan Tradesman.

Post A., M. C. T. A.

Organized at Grand Rapids, June 28, 1884.

Next Meeting-Saturday evening, May 30, at "The Tradesman" office.

Grand Rapids Post T. P. A.

Organized at Grand Rapids, April 11, 1885.

President—Geo. F. Owen.
Vice-President—Geo. W. McKay.
Secretary—Leo A. Caro.
Treasurer—James Fox.
Next Meeting—Saturday evening, May 23, at
"The Tradesman" office.

THE WEAK POINT IN AMERICAN TRADE.

It is universally conceded that every people has its own characteristic advantages and disadvantages; and America's most decided disadvantage is the apparent inability of our business men to carry on an export trade of great dimensions. We are emphatically a nation of farmers and manufacturers, without the disposition to become merchants. These statements recall the recent utterance of a distinguished Frenchman, who was sent as a delegate to the Boston Exposition of Foreign Products by the French Government. Referring to this subject, he said: "Your country, in comparison with the Old World, is remarkably prosperous. As long as your people have new lands and rich virgin mines to develop, and receive your surplus; as long, in fact, as you have home markets to absorb all that your country can produce, the United States will continue this sometime, and then will come the rub, for which your Government and your exple were only as great in pushing their goods into the markets of Asia, Europe, Africa, and South America as they are in making the most perfect manufactured merchandise with the smallest possible expenditure of time and labor, the case would be very serious for us over here; but that is a part of the business which the Yankees, with all their cleverness, seem incapable of learning. Their navy and their merchant marine have been allowed to degenerate into mere wrecks of what they once were, and at a time when and Holland, are strengthening and extendthe American flag is never seen, the United the commercial world."

action on the part of the people. That self- credit of the town that they always go away & Lester, dry goods merchants at Union content which makes the American people empty handed. content to play a passive and comparatively unimportant role in all that goes on outside ment, and should give place to a spirit of a local paper that it sells "all goods at prices up his residence in the West. liberal and prudent foresight which would way below cost." The utter foolishness of enable us to take no mean part in the strug- snch an assertion is apparent to everyone, tant and undeveloped markets. "When character of the advertisers the more transthe same energy, persistence, and foresight, parent. which are now displayed in the manufacture of American goods, are turned to the work are now competing for commercial advan oughly illegitimate.

tages, when young men are sent to these agencies to learn the language and study the habits and wants of the people; when American goods are made, packed, marked, and in every way adapted to the peculiar notions and requirements of the people for whose use they are destined, and when the foreign service of the United States is placed upon the secure and sustained footing that has been found most advantageous by other nations, then it will be found that the people who have created a great nation within a century are merchants as well as manufacturas well as create. There will then be heard streets. far less than now of strikes and crises in American industry, and the United States entitled by its unequaled resources, and the energy, enterprise, and progressive spirit of ltf people."

CONCERNING CUTTERS.

The majority of business men are doing business for the profit involved, not for fun or for the sake of doing their patrons an act is to be found who seems content to carry on der. a business involving several thousand dollars a year simply for the satisfaction he rapid increase in men of this stamp during addition to the stock. the past few years would seem to indicate that some reason besides ignorance of the Secretary and Treasurer—E. A. Stowe, Grand proper way to conduct business is to be giv-Rapids. en for such infractions of good judgment and common honesty. It is not the intention of THE TRADESMAN at this time to fortify its statements with personal allusions-although such a course may be deemed necessary on such future occasion-but it maintains that no man can do a perpetual OFFICERS.

President—Wm. Logie.
First Vice-President—Stephen A. Sears.
Second Vice-President—Stephen A. Sears.
Secretary and Treasurer—L. W. Atkins.
Executive Committee—President and Secretary, ex officio; Chas. S. Robinson, Jas. N. Bradford and W. G. Hawkins.
Election Committee—Geo. H. Seymour, Wallace Franklin, W. H. Downs, Wm. B. Edmunds and D. S. Haugh.
Room Committee—Stephen A. Sears, Wm. Boughton, W. H. Jennings.
Regular Meetings—Last Saturday evening in each month.

Nort Meetins. School Secretary and succeed. It is impossible. Dozens of examples can be cited, proving conclusively that the cutting system invariably ends in failure, bringing with it disaster to the cutter and his creditors. Jobbers are not usually blessed with an overabundance of penetration, but they invariably set down the cutter as "dangerous credit"—as a man who is near the end of his rope. They argue—and rightly, too—that no cutting business and succeed. It is imposrope. They argue-and rightly, too-that no reputable merchant has occasion to resort to such methods; and that the evil is confined entirely to business beginners, who thus seek to attract trade, and to old dealers who are on the verge of failure, and adopt such cutthroat methods for the purpose of warding off the inevitable. A cursory review of the men who adhere to the slashing system will convince even the most skeptical that they are inferior traders—that they are frequently men who cannot command trade by doing business legitimately and honorably.

Let the cutting and slashing be stopped!

There is at least one measure before the Legislature to which all business men can extend a cordial support, and that is the bill introduced by Mr. Dodge looking toward the reduction of the rental of telephones. The bill prohibits all telephone companies from charging more than \$2.50 per month, where one telephone is used, or more than \$2 per month for each telephone where more than one is used by any individual or corporation. It also provides that the price for using telephones between two telephones or cities shall not exceed 15 cents for the first five minutes, or more than 10 cents for each additional five minutes or fraction thereof. every year a vast immigration to consume Any owner, operator, agent or other person who shall collect, charge or receive for the use of any telephone any sum in excess of these rates shall be deemed guilty of a misdeto prosper. But there will be an end of all meanor, and on conviction shall be fined not more than \$100. The measure is modeled after the Indiana law, which has effected a porters will not be prepared. If your peorates in that State.

The local newspapers announce the presence in the city of J. W. Fitzmaurice, who is here for the ostensible purpose of "writing up the industries of the city for the Scientific Times of New York." THE TRADESMAN knows nothing of Mr. Fitzmaurice, but for the paper he is so unfortunate as to represent, nothing too strong can be said in denunciation. It is neither a newspaper nor trade journal, but possesses England, Germany, France, and even Italy all the characteristics of a handbill, as its contents comprise nothing but reading mating their consular service and opening di- ter paid for at so much a line. Such gorilla rect commercial relations with ports in which | ventures are incapable of doing the advertiser any good, serving rather to bring the States seem inclined to shut themselves up patrons of the thing into disrepute; and it within their own frontiers and forego their is to be hoped that Grand Rapids business proper share in the progress and growth of men will not be allured into the trap set for them. No city is more pestered by repre- building at that place, 30x70 feet in dimen-The national indifference to this subject sentatives of quack advertising sheets than sions. is next to alarming, and calls for immediate Grand Rapids, and it cannot be said to the

The "Great Eastern Hardware Co.." to

Hardware dealers should remember the ating for an exchange of drug stocks, with of selling them, there will come the crisis caution uttered by THE TRADESMAN a a view to exchanging locations. of competition which Europe will have cause few weeks ago relative to a perambulating S. N. Pratt, the Petoskey cigar and tobac to dread. When American merchants es- fraud calling itself the "Great Eastern Hard- co "jobber," who assigned some time ago to tablish permanent agencies in the new coun- ware Co." The concern sells only snide J. H. Passage, has effected a settlement with vision of the T., A. A. & N. M. Railway, tries where Germany, France and England goods, and its way of doing business is thormost of his creditors in the basis of 25 per-

AMONG THE TRADE.

IN THE CITY.

Ira O. Green's bean pile has swelled to 4,000 bushels.

John Osting succeeds Osting Bros. in the grocery business on Jefferson avenue.

Henry Steenman has engaged in the retail furniture business at Howard City. Nelson, Matter & Co. furnished the stock.

Wm. Thum & Bro. have purchased the drug stock of the Thum estate located on ers and farmers; that they know how to sell the corner of West Bridge and Jefferson

Eaton & Christenson have fitted up a will have taken the high and influential position as a commercial nation to which it is them to handle the fruit at all times when in

> Dan Lynch is moving the John J. Lynch dry goods stock from 164 Summit street to Blanchard, where he will probably re-inforce it with a grocery and crockery stock.

H. Barrow, formerly engaged in trade at Alma, has engaged in the grocery business at Traverse City. Cody, Ball & Co. furnish- Florida. of charity. Occasionally, however, a dealer ed the stock, D. S. Haugh placing the or-

L. D. Webster, the Reed City grocerygets from a knowledge of the fact that he is man, has formed a copartnership with his making it unpleasant for his competitors. son-in-law, and the new firm will be known It hardly seems possible that any dealer as Webster & Phillips. Mr. Webster was would adopt such a course willfully, yet the in town last week, and purchased a large

> The freight rate from Grand Rapids to Marquette is as follows: First class, 55; Second, 45; Third 35; Fourth, 25: Fifth, be erected there this summer. 221/2; Sixth, 20. The corresponding rate from Chicago is as follows: 58, 45, 36, 30

> > AROUND THE STATE.

O. W. Grace & Son, millers at Hastings, have sold out.

Lenhoff Bros. have engaged in the clothing business at Gaylord.

F. M. Beal, groceryman at Ishpeming, has removed to Republic.

Grant & Bacon, jewelers at Port Huron, are offering a compromise. Frank G. Thiers succeeds L. K. Clark in

the drug business at Leslie. Keim & Moon succeed Pope & Keim in the

grocery business at Sturgis. Yearkey & Young have engaged in the meat business at Shelbyville.

S. C. Lewis succeeds Wolff & Lewis in the meat business at Nashville. B. P. Orsborn succeeds G. W. Hartson in in the engine room.

the grocery business at Allegan. Emery & Graham succeed P. L. Graham

in the drug business at Croswell. Taylor & Taylor succeed D. C. Coburn in the lumber business at Memphis.

Willett & Germond, of Rodney, have dissolved, Mr. Germond continuing. Clarence Iden, of Banfield, will engage in

the grocery business at Freeport. McComb Bros. succeed Irish Bros. in the meat market business at Clarkston.

the grocery business at Ludington. Wm. Garland succeeds Henry Day in the

meat market business at Vicksburg. Wm. Crippen succeeds Crippen & Sons in the machine shop business at Cadillac.

J. Powell succeeds G. E. Stoddard & Co. in the boot and shoe business at Flint. Peck & Streeter, lumber dealers and paper

mill owners at Allegan, have sold out.

& Co. in the drug business at Midland. tion to their hardware store at Prarieville. in their mill and yard.

Evans, Hunsicker & Co., general dealers at from the big lake. Bellevue.

husband as postmaster and general dealer of the firm writes The Tradesman as fol- bear 4 per cent. interest due in 20 years. A

stock at Ionia.

stock at Whitehall, and will engage in bus- shall remove about May 15, or as soon as iness elsewhere.

Christian Voelker, grocer and boot and shoe dealer at Reed City, has been closed Delta county, twelve miles north of Escaunder chattel mortgage. H. & J. Deuster, general dealers at Sut-

ton's Bay, are erecting a new store building, 25x100 feet in dimensions. Wm. Black, the Cedar Springs groceryman, is preparing to erect a brick store vile, is closing out.

I. E. Hitchcock, of the firm of Hitchcock \$3,000 is actually paid in.

Hurd, of that place. Baughman & Bardner have bought the the limits of the United States, is not in which concern The Tradesman paid its drug and grocery stock of I. N. Harter, at Snow and A. J. H. McComb are having a litkeeping with our traditions or tempera- compliments several weeks ago, advertises in Woodland. Mr. Harter intends taking the law cotillion over a drug stock at that

> Mrs. B. M. Stewart has been appointed stock will be closed out at cost.

Dr. L. S. Weaver, of Hesperia, and Dr.

cent. cash.

A. L. Burnett & Co. have purchased the dry goods and grocery stock of G. J. Shack-

elton, at Lisbon, and will add lines of drugs and millinery. Mr. Shackelton intends removing to Cleveland.

James T. Campbell, John H. Campbell and George W. Moore have filed articles, at Detroit, under the firm name of Campbell Bros. & Co. The business to be carried on is the manufacture of coffee, spices, baking powders and grocers' sundries; capital stock

MANUFACTURING MATTERS. Boyne City wants a machine shop.

F. F. Cook's new mill at Maple City, is nearly completed.

Quay, Killen & Co.'s new stave mill at Bailey, is nearly completed.

St. Louis people are trying to secure the ocation of a wagon factory at that point. W. H. Crowl's bowl factory at Maple City

s turning out about 20 dozen bowls per day. Weese & Prescott have moved their proom factory from Fife Lake to Mancelona. The Ludington Iron Works is negotiating to furnish the machinery for a large mill in

Kellogg's broom handle and cot bed factory at Petersburgh started up for the season

Wednesday. A company has been formed at Ann Arbor to manufacture a new patented lock spring

carriage gear. The Big Rapids Furniture Co. is running to its full capacity, and has orders on hand

for a month ahead. A Fremont correspondent is authority for

the statement that another flouring mill will Stevens & Ladue, of East Saginaw, have

contracted their entire cut of shingles for the season to Rochester parties. L. Creighton, of Cadillac, will start his

lumber mill at Nirvana this week, after a vacation of over eighteen months. The Shelby coal kilns have suspended operations for about two weeks, owing to the

temporary closing of the furnace at Fruit-John G. Mosser, the Cadillac brickmaker, has begun operations for the season, and will

manufacture 1,000,000 brick for home consumption. R. W. Turnbull and Paul Blackmar have purchased the McCoy mill at Fife Lake, and

Stillwater, Minn. The Huntington clothes pin factory at Mason burned on the 5th. Loss \$2,500 to \$3,000; insurance \$1,000. The fire started

will move it onto their new mill site at

Gebhart & Estabrook, of Port Huron, are to put in a new planing mill there, the Phœnix Iron Works, of East Saginaw, furnishing the machines.

Lapeer is proud of the reconstructed Centennial mills-now supplied with all modern improvements and having a capacity of 125 barrels of flour per day.

Bignell Bros., manufacturers of plows,

horse powers and feed cutters at Smyrna, have moved their machinery to Ionia, where O. Bratland & Co. succeed H. Clanson in they will continue the business under the firm name of Bignell & Co. S. M. Vinton, the Alba general dealer,

writes The Tradesman as follows: "Any one in search of a location for a handle factory could do no better than to look the ground over here, as we have the best of hardwood timber and lots of it."

Morris & Moore, of St. Louis, who oper ate stave mills at North Bradley and Breck-Herries & Co. succeed Herries, Atchison enridge, have 1,500,000 staves and 400,000

Hudsonville, has resumed business there. have bought the shingle mill of Miner Bros., Tewksbury & Co. succeed Tewksbury, in Fruitland township, and will operate the itants. Papst & Co. in general trade at Lexington. same this season. The mill has a capacity Harvey & Church succeed Hemenway & of 40,000 per day and expects to cut five J. R. Hall has retired from the firm of mouth of Muskegon Lake and one half mile

Regarding the removal of Bridges, Snell lows: "We removed from Mecosta in the W. S. Sanderson and M. H. Amphlett fall of 1882, commenced sawing at Lumberhave purchased J. Whitmyer's crockery ton on contract on Jan. 31, 1883, and finished April 27, 1885. We have sawed for our K. F. Morse is closing out his crockery selves and others about thirty million. We the ice is out of the bay, to Masonville, on the west shore of Little Bay Denoynett, naba."

STRAY FACTS.

Carson City is to have a cigar factory. H. C. Downing, carriage dealer at Nash,-

The capital stock of the new Grand Haven Canning Co. is \$10,000, of which amount

Marshall, Galletin & Co. are building a City, has sold out his interest to Dr. E. H. new warehouse at Nashville, 22x44 feet in dimensions and two stories high. A Coral correspondent writes that John

The Michigan State Bank at Eaton Rapids

and Chas. S. Cobb cashier. men give it the reputation of being the live-

seems to have had no effect over wool. liest business town of its size in this part of the State. Ashlev, the star town of the northern direvels in dreams of wealth from numerous

TO THE TRADE.

We wish to call the attention of the trade to the fact that we are manufacturing a line of OVERALLS, SACK COATS, JUMPERS, ETC.

Which we guarantee to be superior in make, fit and quality to be any in the market.

OUR OVERALLS AND SACK COATS

Comprise all the best points it takes to make up good, durable and desirable goods. The main points in our Overalls are the superior cut and high waist, making them perfect hip fitting, so that no suspenders need be used to keep them up in place. OUR SACK COATS

Are cut full so as not to bind in any part and large enough for any man. EVERY GARMENT IS WARRANTED NOT TO RIP. If in any case they should rip or not give perfect satisfaction, give the purchaser another pain

OUR PRICES ARE LESS than any other factory making first-class goods. All dealers will find it to their interest to send for samples and prices before placing their orders elsewhere.

Michigan Overall Co., Ionia, Mich.

West Michigan Oil Company,

(SUCCESSORS TO STANDARD OIL CO.,)

63 Monroe Street, Grand Rapids, Mich.

Jno. C. Bonnell, Pres.

J. H. Bonnell, Sec'y.

Illuminating and Lubricating OILS,

Naphtha and Gasoline, Greases, Etc.

WE QUOTE

	Capitol Cylinder	-	.75	Parafine, 250	-	15
	Model " -		60	Summer, West Va -		8
	Shield "	_	.50	250 to 300 "		$9^{\frac{1}{2}}$
	Eldorado Engine -		35	150 C. T		$11\frac{1}{2}$
	Backus Fine "	-	.30	Zero	-	121
	Peerless Machinery		30	630 Deo. Naptha -		8
-	Challenge "	-	.25	740 "Gasoline	_	9
	Black Diamond -		30	87º Gasoline -		$16\frac{1}{2}$

WALL PAPER & WINDOW SHA

At Manufacturers' Prices.

SAMPLES TO THE TRADE ONLY.

HOUSE & STORE SHADES MADE TO ORDER. 63 MONROE STREET, GRAND RAPIDS.

Nelson Bros.

is claimed to be as strongly magnetic as any in the State.

Saranac Local: About 19,000 dozen of eggs have been bought in this village in this village in the months of March and April of showing for a town of less than 1,000 inhab-

The St. Louis Board of Trade has given a location and \$500 to J. Beech & Son, of Wine in the confectionery business at Bat- million shingles during the season. It is Mason, to remove there and start a foundry. situated about seven miles north of the The Board has also notified the village au- With S. A. Welling, 24 Pearl St., Grand Rapids thorities to hold a special election May 20. for the purpose of bonding the town for \$10,-00 for public improvements under the spec-Mrs. M. N. Buchanan succeeds her late & Co. from Lumberton to Masonville, one ial act passed some time since. Bonds to market for them has already been secured.

Another Failure at Whitehall.

W. A. Murphy & Co., jewelers and stationers at Whitehall, have made an assignment to Ed. J. Smith. The assets are estimated at \$3,587.87, and the liabilities are \$3,220.58, distributed among twenty-three creditors, in the following amounts:

A. Mears "........... Eaton, Lyon & Allen, Grand Rapids... Eaton, Lyon & Allen, Grand Rapids.
Macauley Bros., Detroit.
C. F. Wood & Co.
New Haven Clock Co., Chicago.
Meridan Britania Co.
Lyon & Healey
S. A. Maxwell & Co.
Spoor & Mackey
J. H. Purdy & Co.
Harper Bros. Harper Bros.
John J. McGrath Peibyl Bros.
Alex. Forbes
Hibbard, Spencer, Bartlett & Co., Chicago
H. M. Smith, New York...

Eastern advices concerning the prospects

for wool are to the effect that the market special administratix of the estate of her has increased its capital from \$50,000 to will be brisk, but that low prices are likely gle for commercial advantages in dis- and serves only to render the fraudulent late husband, at Mecosta, and the grocery \$75,000, and elected H. H. Cobb president to rule. Local buyers are advised to offer from 20 to 23 cents for the best grades, al Saranac Local: Saranac is getting its though the market may brighten before the Carbien & Co., of Battle Creek, are negoti- full share of trade now-a-days. Traveling end of the season. As yet, the war boom

Miscerllaynaieous Notes.

Fox, Durkee & Brannan, cheese makers and dealers at Bryan, Ohio, have made an assignment. Liabilities, \$10,000; assets, flowing wells easily obtainable. One of them "mixed."

ALLEN'S ABRIDGED SYSTEM

BOOK-KEEPING! pieces of basswood and oak heading at the this year. The proportion bought in April The shortest method everyet devised. Saves Richards & Shedd are building an addition to their hardware store at Prarieville.

J. N. Waite, formerly engaged in trade at Muskegon Chronicle: S. S. Buck & Co.

The proportion bought in April and word in the proportion bought in April and Specific and and Speci book-keeper. No new books required. Full and complete drafts of rulings, etc., with il-lustrative entries and instructions in pamphlet form mailed to you upon receipt of \$2.50. Every beginner should know this method. Send for references concerning merits of this sys-tem before purchasing.

W. H. Allen,

MISCELLANEOUS.

Advertisements of 25 words or less inserted in this column at the rate of 25 cents per week, each and every insertion. One cent for each additional word. Advance payment.

WANTED—A situation by a young man. Can write short-hand, and use type-writer; also has knowledge of book-keeping. Address G, this office.

FOR SALE—At a bargain, my two-story frame house, store 24x45, 5 rooms, kitchen, cellar, good well water, cistern and woodshed, good location for any kind of business, expressly clothing store, as there is none other in town. Address A. Theile, Rockford, Mich.

FOR SALE—A complete stock of tinshop tools and patterns. Will sell cheap, on account of not being a tinner myself. Andress G. Gringhaus, Lamont, Mich.

FOR SALE—Hotel in one of the finest towns of southern Michigan. Any one wishing to engage in a well-established business can do so with a small amount of capital, as the owner is going west. For full particulars address "Hotel," care 36 West Leonard street, Grand Rapids, Mich.

FOR SALE-Our entire mill cut of hardwood l lumber, including maple, beech, etc. Will sell cheap to any one who will take it all. Nichols & Higgins, Morley Mich.

FOR SALE—Two pool tables and a Stevens' patent ice-box. As good as new. Address, C. Blom, Holland, Mich. 81tf

FOR SALE—Our stock of drugs, boots and shoes, dry goods, groceries and hardware. Also brick store building, 23x75, warehouse, dwelling, stable, good well and cistern and one acre of land. Will sell the buildings for \$2,500 and the stock at cost. A. Young & Sons, Orange, Mich.

FOR SALE—A genuine bonanza in the shape of a hardware stock in a lively, growing town. Stock will inventory about \$2,500. Terms cash. For full particulars address, "Hardware," care The Tradesman. 88tf SITUATION WANTED-By young man in a

grocery or general store, four years' experience. Best of references. Address Box 96, Fremont, Mich.

POR SALE—Cheap for cash, a small stock of drugs and medicines in suburbs of Grand Rapids, Mich. Apply to H. B. Fairchild, City.

Drugs & Medicines

Michigan State Pharmaceutical Association.

OFFICERS. President—Geo. W. Crouter, Charlevoix. First Vice-President—Geo. M. McDonald, Kalamazoo. Second Vice-President—B. D. Northrup, Lan-sing. Third Vice-President—Frank Wurzburg, Gr'd Third Vice-President—Frank Waltzburg, Grukapids.
Secretary—Jacob Jesson, Muskegon.
Treasurer—Wm. Dupont, Detroit.
Executive Committee—H. J. Brown, A. B.
Stevens, Geo. Gundrum, W. H. Keller, F. W.
Fincher.

Fincher.

Next place of meeting—At Detroit, Tuesday,
October 13, 1885.

Grand Rapids Pharmaceutical Society.

ORGANIZED OCTOBER 9, 1884.

OFFICERS. President—Frank J. Wurzburg.
Vice-President—Wm. L. White.
Secretary—Frank H. Escott.
Treasurer—Henry B. Fairchild.
Board of Censors—John Peck, Chas. P. Bigelow, Les S. Cowin Treasurer—Henry B. Fairchild.
Board of Censors—John Peck, Chas. P. Bigelow, Jas. S. Cowin.
Board of Trustees—The President, Wm. H. Van Leeuwen, Isaac Watts, Wm. E. White, Wm. L. White.
Committee on Pharmacy—Hugo Thum, M. B. Kipm A. C. Bauer.

Kimm, A. C. Bauer. ommittee on Legislation—Isaac Watts, O. H. Richmond, Jas. S. Cowin. Committee on Trade Matters—H. B. Fairchild, John Peck, Wm. H. VanLeeuwen. Regular Meetings—First Thursday evening in each month. each month.

Annual Meetings—First Thursday evening in November, Next Meeting—Thursday evening, May 14, at "The Tradesman" office.

VISITING BUYERS.

The following retail dealers have visited the market during the past week and placed orders with the various houses:

orders with the various houses:

R. D. McNaughton, Coopersville.
O. F. & W. P. Conklin, Ravenna.
W. H. Hicks, Morley.
G. W. Watrous and R. Lillie, Watrous & Lillie, Coopersville.
J. C. Benbow, Cannonsburg.
P. W. Travis, Otsego.
John Yeakey, Wayland.
A. M. Harrison, Bangor.
R. R. Perkins, Perkins & Go., Boyne City.
J. M. Sutherland, Caledonia.
E. A. Carpenter, Colborn & Carpenter, Calelonia.

donia.

John Neuman, Dorr.

M. A. Teachout, Wnitehall.
W. H. Beach, Holland.
A. W. Blain, Dutton.
Frank Friedrich, Traverse City.
Sisson & Lilley, Lilley P. O.
T. W. Preston, Millbrook.
Dr. Baughman, Baughman Bardner.

Dr. Baughman, Baughman & Bardner, Woodland.
J. N. Waite, Hudsonville.
Nagler & Beeler, Calédonia.
Walling Bros., Lamont.
M. V. Wilson, Sand Lake.
R. B. McCulloch, Berlin.
J. B. Watson, Coopersville.
Purdy & Hastings, Sparta.
C. W. Ives, Rockford.
W. H. Struik, Forest Grove.
C. E. & S. J. Koon, Lisbon.
L. D. Webster, Webster & Phillips, Reed City.

ity.

H. H. Robinson, Oakfield Center.
Putnam & Barnhart Lumber Co., Long Lake.
C. F. Sears & Co., Rockford.
Norman Harris, Big Springs.
Jorgensen & Hemingsen, Grant.
H. W. Potter, Jennisonville.
Geo. H. Force, Morley.
Bartz Bros., North Dorr.
Spring & Lindley, Bailey.
Baron & TenHoor, Førest Grove.
Barkner & Lehnen, Blanchard.
J. B. Post, Clarksville.
J. L. Graham, Wayland.
Alex. Denton, Denton & Lovely, Howard ity.

Alex. Denton, Denton & Lovely, Howard City.
Carrol & Fisher, Dorr.
Ed. S. Fitch, Wayland.
H. A. Crawford, Cadillac.
H. M. Harron, McLain.
A. & L. M. Wolf, Hudsonville.
John Otis, Mancelona.
Henry DeKline, Jamestown.
Mr. Zunder, Zunder Bros. & Co., Bangor.
J. J. Wiseman, Nunica.
Mr. Judson, Hoag & Judson, Cannonsburg.
A. L. Burnett & Co., Lisbon.
G. N. Reynolds, Belmont.
H. W. Potter, Jennisonville.
S. Millis, Denver. S. Millis, Denver. Geo. A. Sage, Rockford. S. Bitely, Pierson. H. H. Proctor, Alaska.

The Drug Market.

Business has been moderately good during the past week, and collections have ruled good. There have been no changes of importance, with the exception of a slight decline in cinchonidia.

The regular meeting of the Grand Rapids Pharmaceutical Society, which was to have been held at THE TRADESMAN office last Thursday evening, was adjourned for one week.

A new pharmacy act for the province of Quebec is under consideration of the Parliament of that Province.

The pharmacy bill passed the House last Thursday.



TRADE MARK.

O. H. RICHMOND & CO.

GRAND RAPIDS, MICH.

MANUFACTURERS OF

Richmond's Family Medicines. RICHMOND'S LIVER ELIXIR.

The best selling liver and blood medicine in the market, 50 cents.

Richmond's Cubeb Cream, Richmond's Ague Cure, Richmond's Cough Cure, Richmond's Easy Pills,

Dr. Richards' Health Restorer. Retailers, please order of your jobbersoin Grand Rapids, Chicago or Detroit. If your job-ber does not handle our goods, we will fill your orders. Pills and Health Restorer can be sent by mail. 141 South Division St., Grand Rapids. Was Bound to be a Clerk.

A retail dry goods dealer on Monroe street had a couple of visitors the other day, where he expected a couple of customers. A woman, appearing to be about 50 years old, entered the store in company with her daughter—a thin-faced old maid of about 30 -and when the clerk slid forward, the mother said:

"Not any dry goods for us to-day. Where's the owner?" "Do you wish to see the proprietor?"

asked the clerk. "He's the man."

They were shown into the office. The merchant supposed they owned a village store and desired to stock up, and he welcomed them with a winning smile.

"My daughter Minerva-Minerva Bolton," said the lady by way of introduction. Minerva and the merchant shook hands, chairs were placed, and, as the two sat down, the old lady said:

"She's one of the best girls in the State of Michigan."

"No doubt-no doubt, madam," you wouldn't part with her for \$10 a day," Soap ground. "After she's been in the store one month said the mother.

"She's smart on figures, honest as an old- Friedly Ash 50 fashioned winter, and she won't be giggling round with the clerks."

"I----I hardly understand you," said the "I want a place for Minerva. She's sigh-

ing and dying to be a clerk." "Ah! But I have no vacancy just now." "I don't want any vacancy. I want Minerya to be a clerk. She's just as smart as a Chamomile, Roman. 25 Chamomile, German 25 wolf, and if she comes here, I shall, of course, do all my trading with her. I don't know but I'd take some bed-ticking home with me to-day, for they say ticking is on

the rise."

"Yes, but-but---" "I know how you feel," she interrupted, "but you can depend on her. Our postmaster, Squire Johnson, and heaps of others, will recommend her. She's got a character, that girl has. You might leave a million dollars with her and feel perfectly safe. Minerva, if you sold four yards of factory at 10 cents a yard, how much would the whole thing-come to?"

"Forty cents, of course," drawled Min-

"See there-see there!" exclaimed the mother. "Have you a clerk in the store who can reckon figures as quick as that?"

managed to get in. young man out there, and give this poor girl a chance for her life," pleaded the mother. "If she doesn't get a place she will cer-

tainly go into a decline and die."

hairpins for six cents per bunch, how much money would you get?"

"Twenty-four cents-any fool knows that," replied the daughter.

"Can you beat that in this store?" proudly inquired the mother. "If you take her you can depend on her. She's always at home nights, is not a hearty eater, can put up with Rose, red... children, and I know your wife would like her. She can sort o' do housework in the morning and after dark, and you'll be killing two birds with one stone."

"I can't take her,-no-no. Got all the help I want!" replied the merchant.

"Three dollars a week and board take

my daughter," persisted the mother.

"Can't-can't do it." "Say two dollars."

"No-no!"

"That settles it," remarked the mother Almond, sweet. want me to come down to \$1 a week, but has located in the city and opened an office I did think of looking at some bed ticking, at 166 West Bridge street, over Thum's drug but we'll go up the street. I'll get you a clerkship where you can look right down on this store as a horse looks down on a grasshopper."

> Several French courts of law have lately ruled that according to the French law no compound medicine may be sold, wholesale or retail, by any persons other than those holding diplomas. The law says that such compounds "shall not be sold or offered for sale," and makes no distinction between wholesale or retail sale.

> Java advices say that the indigo crops i mid Java have suffered so much damage from the gnawing of the leaves by young worms, that the first picking of the season has proved a total failure.

> The Wisconsin Legislature has passed a law forbidding the sale of Paris green in that State by others than druggists, unless in one and half pound packages.

HAZELTINE, PERKINS & CO. have Sole Control of our Celebrated

Paint! Prepared The ONLY Paint sold on a GUARANTEE. Read it.

When our Pioneer Prepared Paint is put on any building, and if within three years it should crack or peel off, and thus fail to give the full satisfaction guaranteed, we agree to repaint the building at our expense, with the best White Lead, or such other paint as the owner may select. Should any case of dissatisfaction occur, a notice from the dealer will command our prompt attention. T. H. NEVIN & CO.

Send for sample cards and prices. Address Hazeltine, Perkins & Co. GRAND RAPIDS,

Serpentaria..... WHOLESALE PRICE CURRENT. Seneka
Sarsaparilla, Hondurus
Sarsaparilla, Mexican
Squills, white (Powd 35c)
Valerian, English (Powd 30c)
Valerian, Vermont (Powd 28c) Declined-Cinchonidia. 9 @ 10 30 @ 35 36 @ 40 60 @ 65 11 @ 12 14½@ 15 3 @ 4 52 @ 55 SEEDS. Anise, Italian (Powd 20c).... Bird, mixed in lb packages... Carbolic.
Citrie.
Muriatic 18 deg.
Nitric 36 deg.
Oxalic.
Sulphuric 66 deg.
Tartaric powdered.
Benzoic, English.
Tannic. Cardamon, Aleppee..... Celery..... Coriander, best English... Flax, clean. AMMONIA. Foenugreek, powdered...... Hemp, Russian....... Mustard, white Black 10c).....
 Carbonate
 P D
 15
 6
 18

 Muriate (Powd. 22c)
 14

 Aqua 16 deg or 3f
 5
 6
 6

 Aqua 18 deg or 4f
 6
 6
 7
 Quince Rape, English Worm, Levant Worm, Levant. 14

SPONCES. 500 62 50

Florida sheeps' wool, carriage 2 25 62 50

Nassau do do 2 00

Massau do do 110

Sponces. 2 14 Copaiba . Nassau do do ...
Velvet Extra do do Extra Yellow do do Grass do dc ...
Vallow Roof Cassia, in mats (Pow'd 20c)...... Cinchona, yellow..... Elm, select... MISCELLANEUS. Alcohol, grain (bbl \$2.26, \(\) gal.

Alcohol, wood, \(\) 55 per cent ex. ref.

Anodyne Hoffman's.

Arsenic, Donovan's solution.

Arsenic, Fowler's solution.

Annatto 1 \(\) rolls.

Alum, ground (Powd \(\) c.

Annatto, prime Elm, select.
Elm, ground, pure
Elm, powdered, pure
Sassafras, of root.
Wild Cherry, select.
Bayberry powdered.
Hemlock powdered. Alum, ground (Powd 9c).

Annatto, prime.

Antimony, powdered, com'l.

Arsenic, white, powdered.

Blue Soluble.

Bay Rum, imported, best.

Bay Rum, domestic, H., P. & Co.'s.

Balm Gilead Buds.

Beans, Tonka.

Beans, Vanilla. BERRIES. Cubeb prime (Powd 80c)..... EXTRACTS. Licorice (10 and 25 to boxes, 25c)... Licorice (10 and 25 b boxes, 25c)...
Licorice, powdered, pure...
Logwood, bulk (12 and 25 b doxes).
Logwood, 18 (25 b boxes).
Lgowood, ½s do
Logwood, ½s do
Logwood, ass'd do
Fluid Extracts—25 \$\mathbb{P}\$ cent. off list. Bismuth, sub nitrate
Blue Pill (Powd 70c)
Blue Vitriol Blue Pill (Powd 70c)
Blue Vitriol
Borax, refined (Powd 13c).
Cantharides, Russian powdered.
Capsicum Pods, African pow'd.
Capsicum Pods, Bombay do
Capsicum Pods, Bombay do
Carmine, No. 40.
Cassia Buds.
Calomel. American.
Chalk, prepared drop.
Chalk, prepared drop.
Chalk, predipitate English.
Chalk, red fingers.
Chalk, white lump.
Chioroform, Squibb's.
Coloeynth apples.
Chloral do do cryst.
Chloral do Scherin's do
Chloral do do crusts. FLOWERS. GUMS. Ammoniae
Arabic, powdered select.
Arabic, lst picked.
Arabic, 2d picked.
Arabic, 3d picked.
Arabic, 3f picked.
Arabic, sifted sorts.
Assafcentida, prime (Powd 35c).
Benzoin.
Camphor
Catechu. Is (% 14c. & 2.8c) do do cryst...
do Scherin's do ...
do do crusts... Chloroform
Cinchonidia, P. & W
Clnchonidia, P. & W
Clnchonidia, other brands
Cloves (Powd 23c)
Cochineal
Cocoa Butter
Copperas (by bbl 1c)
Corrosive Sublimate
Corks, X and XX—40 off list
Cream Tartar, pure powdered 85 30 30 18 Camphor Catechu. Is (½ 14c, ¼s 16c) Euphorbium powdered Galbanum strained Gamboge.....Guaiac, prime (Powd 45c)...... Kino [Powdered, 30c].....

 Mastic.
 40

 Myrrh. Turkish (Powdered 47c).
 3 90

 Opium, pure (Powd \$5.40).
 3 90

 Shellac, Campbell's.
 30

 Shellac, English.
 26

 Shellac, native.
 24

 Shellac bleached.
 30

 Tragacanth.
 30 @1 00

 Dragon's Blood Mass
Ergot powdered
Ether Squibb's
Emery, Turkish, all No.'s
Epsom Salts
Ergot, fresh
Ether, sulphuric, U. S. P
Flake white
Grains Paradise
Gelatine, Cooper's
Gelatine, French
Glassware, flint, 79 off, by box 60 off
Glassware, green, 60 and 10 dis.
Glue, ea met HERBS-IN OUNCE PACKAGES. Hoarhound who can reckon figures as quick as that?"

"But I have all the clerks I want," he nanaged to get in.

"You might discharge that cross-eyed roung man out there, and give this poor girl a chance for her life," pleaded the moth-Yes—but—but——"

"Minerva, if you sold four bunches of the color of the Iodoform \$\(\text{oz}\) .
Indigo
Insect Powder, best Dalmatian.
Iodine, resublimed.
Isinglass, American
Japonica.
London Purple.
Lead, acetate.
Lime, chloride, (\(\frac{1}{2} \) s 10c & \(\frac{1}{2} \) s 11c)
Lycopodium 80 65 LEAVES. ... 13 18 @ Senna, powdered...... Senna tinnivelli. Uva Ursi. Belledonna. LIQUORS. W., D. & Co.'s Sour Mash Whisky. 2 00 @2 25 Druggists' Favorite Rye 1 75 @2 00 Whisky, other brands 1 10 @1 50 Gin, Old Tom 1 35 @1 75 Gin, Holland 2 00 @3 50 Brandy 1 75 @6 50 Catawba Wines 1 25 @2 00 Port Wines 1 35 @2 50 Nux Vomica. Ointment. Mercurial, ¼d...... Paris Green...
Pepper, Black Berry.
Pepsin...
Pitch, True Burgundy... MAGNESIA. Quassia 6 Q
Quinia, Sulph, P, & W boz 90 Q
Quinine, German 85 Q
Red Precipitate \$ b
Seidlitz Mixture Carbonate, Pattison's, 2 oz...... Carbonate, Jenning's, 2 oz..... Citrate, H., P. & Co.'s solution... Calcined... OILS. Sciditz Mixture.
Strychnia, cryst.
Silver Nitrate, cryst.
Saffron, American.
Sal Glauber.
Sal Nitre, large cryst.
Sal Nitre, medium cryst.
Sal Rochelle.
Sal Soda.
Salicin.
Santonin.
Santonin.
Snuffs. Maccoboy or Scotch. Anise Bay & oz Bergamont Cassia
Cedar, commercial (Pure 75c)....
Citronella
Cloves
Cod Liver, filtered.... # gal Snuffs, Maccoboy or Scotch Soda Ash [by keg 3c]..... Spermaceti.....Soda, Bi-Carbonate, DeLand's.... Lemon, new crop..... Lemon, Sanderson's..... Olive, Malaga..... Olive, "Sublime Italian Origanum, red flowers, French...
Origanum, No. 1...
Pennyroyal
Peppermint, white... Capitol Cylinder Model Cylinder Shields Cylinder Eldorado Engine Pennyroyal Peppermint Rose # oz.. mary, French (Flowers \$1 50) Eldorado Engine.
Peerless Machinery.
Challenge Machinery.
Backus Fine Engine.
Black Diamond Machinery.
Castor Machine Oil
Paraffine, 25 deg.
Paraffine, 28 deg.
Sperm, winter bleached. Savin.....Sandal Wood, German..... Sandal Wood, W. I.
Sansafras
Spearmint
Tansar Whale, winter..... Lard, extra.
Lard, No. 1
Linseed, pure raw.
Linseed, boiled
Neat's Foot, winter strained.
Spirits Turpentine. POTASSIUM. Bromide, cryst. and gran. bulk...
Chlorate, cryst (Powd 23c)...
Iodide, cryst. and gran. bulk...
Prussiate yellow... VARNISHES.
No. 1 Turp Coach
Extra Turp
Coach Body
No. 1 Turp Furniture
Extra Turp Damar
Japan Drygr, No. 1 Turp PAINTS. Putty, commercial
Putty, strictly pure
Vermilion, prime American
Vermilion, English
Green, Peninsular
Lead, red strictly pure
Lead, white, strictly pure
Whiting, white Spanish
Whiting, Gilders'
White, Paris American
Whiting Paris English cliff.
Pioneer Prepared Paints
Swiss Villa Prepared Paints Address Licorice, extra select.

Pink, true.
Pink, true.
Rhei, from select to choice. 100
Rhei, powdered E. I. 110
Rhei, choice cut cubes.
Rhei, choice cut fingers.

HAZELTINE, 15 @ 6 @ 4½ @ 18 1 50 1 75 20 10 15 **PERKINS** 15 41/2 41/200 Wholesale

Druggists

42 and 44 Ottawa Street and 89, 91, 93 and 95 Louis Street.

IMPORTERS AND JOBBERS OF

Drugs, Medicines, Chemicals, Paints, Oils, Varnishes, and Druggist's Glassware

MANUFACTURERS OF

ELEGANT PHARMACEUTICAL PREPARATIONS FLUID EXTRACTS AND ELIXIRS.

0000

GENERAL WHOLESALE AGENTS FOR

1 60 60 1 50 1 70 1 70 1 75 90 35 20 40 45 2 Wolf, Patton & Co., and John L. Whiting @ 40 15 50 24 24 12 1 10 Manufacturers of Fine Paint and Varnish Brushes.

-Also for the-

Grand Rapids Brush Co., Manufacturers of Hair, Shoe and Horse Brushes.

Druggists' Sundries

Our stock in this department of our business is conceded to be one of the largest, best-assorted and diversified to be found in the Northwest. We are heavy importers of is considered one's own business. Everymany articles ourselves and can offer Fine body's business is nobody's business, but Solid Back Hair Brushes, French and Eng- once in a while this state of things is relish Tooth and Nail Brushes at attractive

We desire particular attention of those TIES for meeting the wants of this class of that it is improving. buyers WITHOUT DELAY and in the most approved and acceptable manner known to the drug trade. Our special efforts in

We give our special and personal attention to the selection of choice goods for the DRUG TRADE ONLY, and trust we merit the high praise accorded us for so satisfactorily supplying the wants of our customtomers with PURE GOODS in this department. We CONTROL and are the ONLY said: "Where did that baby come from?" AUTHORIZED AGENTS for the sale of the celebrated

Withers Dade & Co's

Henderson Co., Ky., SOUR MASH AND PER DISTILLED WHISKYS. We not entirely." "I don't care if it is, tell it." only offer these goods to be excelled by NO OTHER KNOWN BRAND in the market, but superior in all respects to most that are exposed for sale. We GUARANTEE perfect and complete satisfaction and where this brand of goods has been once introduced the future trade has been assured.

We are also owners of the

Which continues to have so many favorite among druggists who have sold these goods for a very long time. Buy our

Gins, Brandies & Fine Wines.

We call your attention to the adjoining list of market quotations which we aim to make as complete and perfect as possible. For special quantities and for quotations on such articles as do not appear on the list, such as PATENT MEDICINES, etc., we invite your correspondence. Mail orders always receive our special and

personal attention.

HAZELTINE, PERKINS & CO MAN as "that thoroughly model commercial journal."

THE LOUNGER.

I rode to Kalamazoo the other day in company with the leading miller in this section. and in the course of a general conversation he remarked that the tendency in the milling business seemed to be toward centralization—that the same concentration of capital and resources which mark nearly every manufacturing industry in the country is becoming more and more evident in the milling business. The reason for this change he held to be obvious. In the first place, the large establishments can turn out the manufactured product very much cheaper than the small mills, in consequence of which they are able to sell considerably below the prices maintained by the little millers, morever, the flour is better, as a rule, as the men employed are more apt to be experts in flour making and the machinery used is more likely to be of the latest pattern, and consequently more economical and capable of producing a greater percentage of flour to the bushel of wheat. He was inclined to the opinion that the small mills which use water as a motive power-would continue in the business, catering solely to the local trade; but that the number of country mills which are compelled to employ an engineer and buy fuel would grow beautifully less as the years glide on.

Apropos to the above, I hear that the same gentleman has in his bins at the present time no less than 70,000 bushels of wheat, which he bought several months ago at an average price of 75 cents per bushel. The advance since that time affords him a neat little profit of over \$20,000, and wheat has not ceased climbing upward yet, either. And yet they say that there is no money in the milling business!

"I think I select my goods with as great care as any other man in the business," said a thorough-going dry goods merchant, "and yet, in spite of all my caution and past experience, I frequently select a piece of goods which proves to be a 'sticker.' I can see it as soon as I get it on my shelves, and I immediately put it right down to cost. If that doesn't sell it, I cut off another slice-anything to rush it out before it gets to looking old and shop-worn. That's the class of goods I make 'leaders' of, and the only class. The man who puts staples down to cost to attract trade fails to sell anything else, and the sooner the trade in general come to appreciate this fact the better it will be for all concerned.

Some people think it would be nice if everybody in the world would mind his own business. But it would not. Over half the people in the worl would be out of employment, and not know what to do with themselves. A great deal depends, also, on what versed. Just now we are all interested in everybody's affairs, and the more we can find about it the happier we are. Since about purchasing outfits for new stores to my last I have been trying to find out everythe fact of our UNSURPASSED FACILI- body's business, and I am delighted to say

A number of men were standing around a steam radiator, in a certain wholesale estabthis direction have received from hundreds lishment the other day, when one of the of our customers the most satisfying recom- party related an episode that took place at his house the morning before. His little four-year-old daughter stood on tip-toe by the bedside and peered at her brand new Wine and Liquor Department the bedside and peered at her brand new brother. "Where did that baby come from?" she asked her mother. "The angels brought him last night," said mamma. "Oh, I wish I haden't gone to bed so early. I wonder how they got in when they brought him. Did you open the window for them?" Just at this moment, Eddie, the ten-year-old boy, entered the room, and, seeing the new infant. "The angels brought him," shouted his little sister. "Oh, come off! What are you giving us?"

Have you heard the 288 joke? Two men met in a wholesale dry goods house not long ago, when one of them said: "Say, did you hear that story about 288?" No; OLD FASHIONED HAND MADE, COP- what is it?" "Oh, it's too gross, too gross "Well, said the first, moving towards the door, 144 is one gross and 288 is two gross, isn't it?"

> THE TRADESMAN published something a few weeks ago about dignity and its decadence. I am just now promoted to say a few words about firmness. Firmness is the twin brother of dignity, and looks well in bronze images. Firmness is a good thing in its place, but we should early learn that to be firm we need not stand up against a cyclone till our eternal economy is blown into the tops of the neighboring trees. Moral courage is a good thing, but it is useless unless you have a liver to go along with it. We may often learn a valuable lesson from a firm mule, and guard against the too protuberant use of our own ideas in opposition to other powers, against which it is useless to contend. It may be wrong for giant powder to blow the top of a man's head off without cause, but repeated contests have proved that even when giant powder is in the wrong, it is eventually victorious. Let us, therefore, while reasonably fixed in our purpose avoid the display of a degree of firmness which will scatter us around over two business blocks and confuse the coroner at the inquest.

The Ovid Union refers to THE TRADES-MAN as "that thoroughly successful and

The Michigan Tradesman.

A MERCANTILE JOURNAL, PUBLISHED EACH WEDNESDAY.

E. A. STOWE & BRO., Proprietors. Office in Eagle Building, 49 Lyon St., 3d Floor.

Telephone No. 95. [Entered at the Postoffice at Grand Rapids as Second-class Matter.]

tutional by the Court of Appeals of that State as granting a separate public privilege, not "in consideration of public services."

CONTRACT BY TELEGRAM.

The case of Fraser vs. Tottenham, recently decided by the English Court of Appeals, was one in which it appeared that the defendent sent a telegram accepting an offer, and at the same time posted a letter containing new terms. The telegram was acted upon as a complete contract before the letter was received. The court held that the defendant was bound by the telegram, the plaintiff having acted in reliance upon

AGREEMENT TO EXTEND TIME.

The agreement of the principal maker of a note given for a loan to keep the money for another year after it is due, and pay the same interest thereon as before, is a good and sufficient consideration to sustain the agreement of the legal holder of the note to extend the time for the payment of the same for another year, and the agreement for such extension will release the surety not assenting thereto, according to the decision of the Supreme Court of Illinois.

USURY-LOAN-AGENT-COMMISSIONS.

Where an agent of an insurance company, employed by the company to solicit applications for insurance only, who is not its agent to make loans of money, on making application to the company for a loan for another, retains out of the sum loaned a commission for his services, and the bor-

note given in the course of the business thereof, according to the decision of the General Term of the City Court of Brooklyn, in the case of Noel vs. Kinney. The Amoskeag, B. 12 Fall Amoskeag, C. 11 Fall Amoskeag, C. 11 Fall lyn, in the case of Noel vs. Kinney. court held that the statutes of New York relative to married women had so far changed the common law rule as to enable a married woman to carry on trade or business or perform labor or services on her sole or separate account, but not on joint account with her husband as partner. This decision is in line with that rendered by Judge Westbrook, of the New York Supreme Court, in the case of Fairlee vs. Bloomingdale.

REGULATION OF SALES-MUNICIPAL ORDI-

A city charter authorizing ordinances "to regulate the ringing of bells and the crying of goods and other commodities for sale at auction or otherwise, and to prevent authorize an ordinance forbidding all sales of watches, jewelry, silver and silverplated ware, diamonds, pearls and other jewelers' goods by auction after sunset of any day. disturbing noises in the streets," does not goods by auction after sunset of any day, according to the decision of the New York

Olis BB. Tall York Tally Tork Tally Tork

Anville 6 | S. S. & Sons 6 | Masgnville 6 | Garner 6 | S. S. & Sons 6 | Garner 6 | S. S. & Sons 6 | Garner 6 | S. S. & Sons 6 | Garner 6 | S. S. & Sons 6 | Garner 6 | S. S. & Sons 6 | Garner 6 | S. S. & Sons 6 | Garner 6 | S. S. & Sons 6 | Garner 6 | S. S. & Sons 6 | Garner 7 | S. S. & Sons 7 | S. S. & Sons 8 | S. & Sons 8 | S. Sons 8 | S. S. & Sons 8 | S. Sons 8 | S. S. & Sons 8 | S. S. & Sons 8 | S. S. & Sons 8 | S. S bells and crying (not selling) of goods and other commodities for sale at auction or otherwise, that is, the advertising of any sale of goods by oral and public proclamation, by outcry, and it is to this manner of advertising a sale that the statute refers, and to regulate which it confers authority upon the common council. It will be observed that the statute authorizes the council to regulate the crying of goods and other commodities for sale in any other manner than at auction, which, if the sale is authorized to be made the subject of regulation, would extend to every sale made at retail over the counter in the ordinary course of business. It will not be contended that the statute would apply in such a case, or constatute would apply in such a case, or confer any authority upon the council to in any manner regulate such a sale, yet the language of the statute includes such a sale as completely as a sale at auction.

Dealers wishing seeds of any kind are referred to the advertisement of the Grand Rapids Seed Store, in another column of

WHOLESALE PRICE CURRENT.

Androscoggin, 9-4.,23	Pepperell, 10-425
Androgooggin 8-4 21	Pepperell, 11-4
Donnarall 7-4 161/	Pequot, 7-418
Donnonoll 8-4 21	Pequot, 8-4
Pennerell, 9-4 221/	Pequot, 9-424
CH	ECKS.
Caledonia, XX, oz11	Park Mills, No. 9014
Caledonia, X, oz10	Park Mills, No. 100.15
Economy, oz10	Prodigy, oz11
Park Mills, No. 5010	Otis Apron103
Park Mills, No. 6011	Otis Furniture103
Park Mills, No. 7012	York, 1 oz10
Park Mills, No. 8013	York, AA, extra oz.14
OSN.	ABURG
	IAlabama mlaid "

 Paconia
 12
 Phenix A
 19

 Red Cross
 10
 Phenix B
 10

 Social Imperial
 16
 Phenix XX
 5
 Conestoga fancy.
Eddystone
Eagle fancy....
Garner pink.....

Eagle fancy 5
Garner pink 6½

FINE BROWN COTTONS.

Appleton A, 44 7½
Boott M, 44 6½
Boston F, 44 6½
Continental C, 43 6½
Continental D, 40 in 8½
Conestoga W, 44 6½
Conestoga W, 44 6½
Conestoga W, 44 6½
Conestoga G, 30-in 6
Dwight X, 34 5½
Dwight Y, 7-8 5½
Dwight Y, 7-8 5½
Dwight Y, 7-8 5½
Dwight Star, 40-in 9
Enterprise EE, 35 5
Great Falls E, 44 7
Farmers' A, 44 6
Indian Orchard, 46, 8
Indian Orchard, 36, 7½
Roshua B, 40-in 10½
Nashua B, 40-in 10½
Nashua O, 7-8 6½
Pepperell E, 39-in 7
Pepperell E, 39-in 7
Pepperell D, 7-8 6½
Saranac E 10½
Saranac E 9
Indian Orchard, 40, 8
Nashua B, 44 17½
Nashua O, 7-8 6½
Pepperell E, 39-in 7
Pepperell D, 7-8 6½
Saranac E 9
Indian Orchard, 40, 8
Nashua B, 44 17½
Nashua O, 7-8 6½
Saranac E 9
Pepperell N, 3-4 6½
Saranac E 9
Indian Orchard, 40, 8
Nashua B, 44 17½
Nashua C, 44 17½
Nashua O, 7-8 6½
Pepperell R, 4-4 7½
Saranac E 9
Indian Orchard, 40, 8
Nashua B, 40-in 10½
Nashua C, 40-in 8½
Nashua C, 44 17½
Nashua C, 7-8
Pepperell R, 4-4 7½
Pepperell N, 3-4 6½
Saranac E 9
Indian Orchard, 40, 8
Nashua B, 40-in 10½
Nashua C, 40-in 8½
Nashua C, 40-in 8½
Nashua C, 44 17½
Nashua C, 44 17½
Nashua C, 44 17½
Nashua C, 44 17½
Nashua C, 7-8
Pepperell N, 3-4 6½
Saranac E 9
Indian Orchard, 40
Nashua D, 40-in 10½
Nashua C, 40-in 8½

commission for his services, and the borrower gives his note for the full amount, and for the payment of the highest legal rate of interest, the exaction of such commission from the borrower will not render the transaction usurious. So held by the Supreme Court of Illinois.

MARRIED WOMAN—PARTNERSHIP WITH HUSBAND.

A married woman is not authorized to form and carry on a business partnership with her husband, and she is not liable on a note given in the course of the business

Langdale ... 734 styles ... 1

WIDE LEACHED COTTONS.

Androscoggin, 7-4. 21 Pepperell. 10-4. 2
Pepperell. 8-4. 20 Pequot, 8-4. 2
Pepperell. 8-4. 20 Pequot, 8-4. 2
Pepperell. 8-4. 20 Pequot, 8-4. 2
Pepperell. 9-4. 20 Pepuot, 8-4. 2
Pepperell. 9-4. 20 Pequot, 8-4. 2
Pepperell. 8-4. 20 Pequot, 8-4. 2
Pepperell. 8-4. 20 Pepuot, 8-4. 2
Pepperell. 9-4. 20 Pepuot, 8-4. 2
Pepperell. 8-4. 20 Pepuot, 8-4. 2
Pepperell. 9-4. 20 Pepuot, 8-4. 2
Pepperell. 8-4. 20 Pepuot, 8-4. 2
Pepperell. 9-4. 20 Pepuot, 8-4. 2
Pepperell. 8-4. 20 Pepuot, 8-4. 2
Pepperell. 9-4. 20 Pepuot, 8-4. 20
Pepperell. 9-4. 20 Pepuot, 8-4. 20
Pepperell. 9-4. 20 Pepuot, 9-4. 20
Pepperell. 9-4. 20 Pepuot, 8-4. 20
Pepperell. 9-4. 20
Pepuot, 8-4. 20
Pepperell. 9-4. 20
Pepuo

16 Methuen ASA ... 18
14½ Omega A, 7-8 ... 11
15 Omega A, 4-4 ... 13
12½ Omega ACA, 7-8 ... 14
14 Omega ACA, 4-4 ... 16
14 Omega SE, 7-8 ... 24
16 Omega SE, 4-4 ... 27
19 Omega M, 7-8 ... 22
14 Omega M, 4-4 ... 25
15 Shetucket SS&SSW 11½
15 Shetucket, S & SW ... 12
14 Stockbridge A ... 7
11½ Stockbridge frney. 8

GLAZED CAMBRICS.

5 | Empire ...
5 | Washington ...
5 | Edwards ...
5 | S. S. & Sons ... | GRAIN BAGS. | American A ... 18 00 Old Ironsides ... 15 |
| Stark A ... 22½ | Wheatland ... 21

COAL AND BUILDING MATERIALS.

Car lots Plastering hair, per bu...

COAL.

Anthracite, egg and grate, car lots. \$6 00@6 25

Anthracite, stove and nut, car lots. 6 25@6 50

Cannell, car lots. 3 10@3 25

Blossburg or Cumberland, car lots. 4 50@5 00

Portland Cement. 3 50@4 00

FOX, MUSSELMAN & LOVERIDGE SPRING & Wholesale Grocers,

The Best and Most Attractive Goods on the Market. Send for Sample Butt. See Quotations in Price-Current.

Jennincs & Smith

PROPRIETORS OF THE

Arctic Manufacturing Co.

20 Lyon St., Grand Rapids.

ASK YOUR JOBBER FOR

Jennings' Flavoring Extracts,

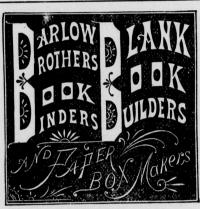
Powder. Baking Arctic

See Our Wholesale Quotations elsewhere in this issue and write for

Special Prices in Car Lots.

We are prepared to make Bottom Prices on anything we handle.

3 Canal Street, Basement, Grand Rapids, Mich.



If in Need of Anything in our Line, it will pay you to get our Prices.

PATENTEES AND SOLE MANUFACTURERS OF

Barlow's Patent

Send for Samples and Circular.

BROTHERS.

Grand Rapids, Michigan.



Arctic Manufacturing Co.,

The Financial and Commercial Paper of Chicago.

Published every afternoon. The Provision, Grain and Stock Markets, News EASY and Gossip of the Board and of Wall street. By mail, \$5 a year. Nos. 155 and 157 Dearborn st. Send for Sample Copy.

JUDD & CO., JOBBERS of SADDLERY HARDWARE And Full Line Summer Goods. 102 CANAL STREET.



I. W. PATTON, Sole Manufacturer, MACON, Mo. USE

D'OLIVEIRA'S



Is our Agent in Grand Rapids for our Famous

WASHER

COMPANY, .

WHOLESALE DEALERS IN

Staple and Fancy

DRY GOODS,

CARPETS.

MATTINGS.

CLOTHS

ETC., ETC.

6 and 8 Monroe Street,

Grand Rapids.

Michigan.

The Old Reliable

IMRO

PLUG TOBACCO

Is for Sale by all Grand Rapids Jobbers. SAMPLES FURNISHED ON APPLICATION.

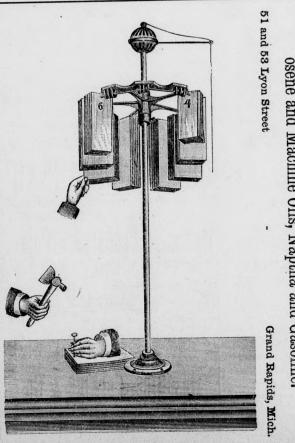
S. W. Venable & Co., Petersburg, Va. 🤊

Parisian Sauce Oysters F and Fish 117 MONROE ST.

HESS

Hides, Furs, Wool & Tallow,

NOS. 122 and 124 LOUIS STREET, GRAND RAPIDS, MICHIGAN.



Woodenware, Twines Machine Cordage, Oils, Naptha and Gasoline.

The Michigan Tradesman.

THE HOG.

The Best and Simplest Way to Cut Up Pork.

From the American Marketman. Though slaughtering changes the name of

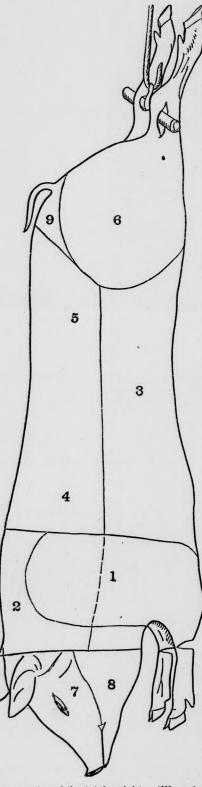
nearly all domestic food animals, the subject of the accompanying illustration, dead or alive, is hog all the time. Cattle changes to beef, sheep to mutton, calves to veal, but in pig, shoat, or hog, the name remains the same.

We shall merely touch on the packing house cuts, as the number of pieces are too numerous, and in many cases the variation is so slight, that it would be almost impossible to give them without showing a separate cut of each single piece. However, we shall endeavor to give the simplest and best way, as used by the majority of American butchers and provision dealers.

For general store or market sales, hogs from 80 to 125 pounds make probably the best weights, but finding the generality known on the Chicago market as medium or light weights run from 140 to 200, we select one of 176 pounds, and give the proportionate figures from actual weights:

att ingthes from actual weighter.	
Head	 . 16
Rib and loin trimmed	. 43
Shoulder rough	 16
Belly or Breast	 . 20
Hams	 25
Feet	 4
Leaf and Back fat	 44
Trimmings	 6
Loss in cutting	 2
Total	176

A hog's head of the ordinary breeds is about one-eleventh of the total weight; the rack and loin as trimmed for chops is about



one-quarter of the total weight. (We refer

to dressed hogs in this article.)

The porker being suspended by the right hind foot-unless you are a left handed butcher-the back rump bone is sawed through to the chine joint, and then the left hind foot is stretched to the opposite FLAVORING EXTRACTS hook, the back fat is marked or cut through, from tail to neck, along chine-head is taken off previously, or in some cases split as required. The side being laid on the block BLUINGS, ETC. or table, back down, the feet are sawed off above the knee and hock joint, then each bone sawed along line below 9, thus cutting off the ham 6, which is trimmed as shown, 9 being tail and end of chine; the shoulder 1 is then taken out, as shown by solid line, and trimmed to suit. This is followed by sawing the ribs from inside along the line between 5 and 3, 5 and 4 being the loin of pork, and 2 the rack. The babk fat is then taken off; this like all the trimming is a matter of taste and profit. The head is split and cut in the manner shown, along the line from corner of mouth between 7 and 8, 8 being the jowl and 7 the face, which is again split down the middle. The tenderloid is seldom removed from loin when wanted for chops or roasts.

Pork fat will average from 75 to 80 pounds of lard to the 100 pounds, according to quality of hog.

Though what is known as scrapple is not much in favor through the West, it is one of the most profitable ways to dispose of Shelve a Store, Panthe heads, skins, ears, and odd trimmings. This is made by boiling all up until quite try or Closet? soft and tender, then mixing with Indian or buckwheat meal seasoned with herbs, pepper and salt. The whole is then run into pans, and sold at from 5 to 7 cents per pound. We have often wondered why this has never been introduced more in the West, as it makes not only a cheap but toothsome breakfast dish.



DRYDEN & PALMER'S ROCK CANDY.

John Caulfield, Sole Agent for Grand Rapids.



Sole Manufacturers. AMERICAN DAIRY SALT CO.

(Limited.) Chemically purified and WARRANTED pure as any in the market. Used by a great
majority of the Dairymen of the country. Unexcelled for Butter, Cheese, the Table and all
Culinary purposes. Got medal at Centennial
"for purity and high degree of excellence,"
Dairy goods salted with it took first premiums
at New Orleans World's Fair, N. Y. International Fair, Milwaukee Exposition, and always
wins when there is fair competition. It is
American, and CHEAPER and BETTER than any
foreign salt. Try it. Address

J W Barker Sec'y, Syracuse, N. Y.

J. W. Barker, Sec'y, Syracuse, N. Y.

CREAM TESTER! With six glasses for testing six cows' milk at same time. Price \$1; large size glasses \$2, either free by mail. Agents wanted. Circulars with full particulars for stamp. WYMAN L. EDSON, Union Center, Broome Co., N. Y.

Cabinet Creamery and Barrel Churn



of the labor in outter-mak-

s weet milk: you have sweet milk to feed which trebles its value. Send for circular. Agents wanted. Address, FLINT CABINET CREAMERY CO., FLINT, MICH.



BAKING POWDERS,

40 and 42 South Division, St. GRAND RAPIDS, - MICHIGAN.



SHIPPING BASKETS AND BOXES THE MICHIGAN BASKET FACTORY OF

ST/JOSEPH, MICH.

SEND FOR ILLUSTRATED PRICE

Are You Going to

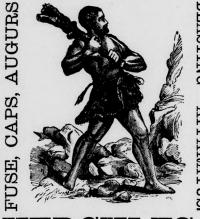
If so, send fo prices and fur ther information

Eggleston & Patton's PATENT Adjustable Ratchet Far

Bracket Shelving Irons Creates a New ERA in STORE FURNISHpersedes the old style wherever in-



Torrance, Merriam & Co., TROY, N.Y. Manufacturers



ANNIHILATOR

Strongest and Safest Explosive Known to the Arts.

Farmers, practice economy and clear your land of stumps and boulders. Main Office, Hercules Powder Company, No. 40 Prospect Street, Cleveland, Ohio.

ONONDAGA F. F. SALT L. S. HILL & CO., AGTS.

GUNS, AMMUNITION & FISHING TACKLE,

GRAND RAPIDS, MICH.

43 and 45 Kent Street. A. K. ALLEN, PROPRIETOR.

WE DO ONLY FIRST-CLASS WORK AND USE NO

Orders by Mail and Express promptly attended to.

Grand Rapids, Mich.

Agents for Western Michigan.



DETROIT SOAP CO.'S

IS NOT-A ("smash up the clothes boiler," "throw away the wash-board," "wash without labor") Soap;

is not

A (grand piano, gold watch, house and lot with every bar, "save the wrappers") Soap; is not

A (towel, napkin, dish-rag, dry goods store thrown in) Soap; is not

A (here to-day and gone to-morrow) Soap; is not

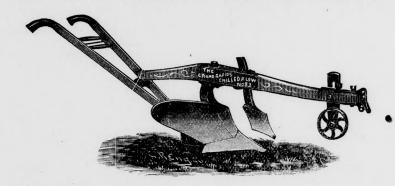
A (sell a quarter of a box, and have the balance left on your hands) Soap;

-BUT IS-

ING. It entirely su- The very best article in laundry and general family Soap ever put on the market. Big and lasting trade. Good margins to dealers. Grocers, if you have never tried "QUEEN ANNE SOAP," buy a sample box and you will always continue

CODY, BALL & CO..

Grand Rapids.



! FARMING TOOLS OF ALL DESCRIPTIONS!

Dairy Implements a Specialty.

Factory--Corner Front and Earl streets. Office and Salesrooms--10, 12 and 14 Lyron street, Grand Rapids.

Sands' Patent Triple Motion

The only Freezer ever made having three distinct motions, thereby producing finer, smoother Cream than any other Freezer on the market. Acknowledged by every one to be the best in the world. Over 300,000 in use To-day. Outside Irons Galvanized, but all inside the can coated with Pure Block Tin. Tubs water-proof; easily adjusted and operated. We also carry large stock of Packing Tubs, Packing Cans, Ice Crushers, etc. Send for Price List and Trade Discounts. Address

Foster, Stevens & Co.,



Putnam & Brooks,

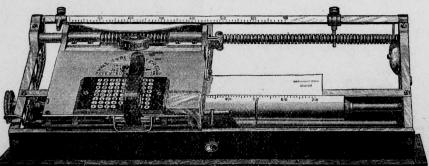
Wholesale Manufacturers of

Oranges, Lemons,

Bananas, Figs, Dates, NUTS

ETC.

FREE --- A HALL TYPE-WRITER



PRICE \$40.

Enclose stamp (two cent) for partic-

J. D. Barner, Genl. Agt

Grand Rapids, Mich.

N. B.-This offer good for one month Mention this paper.

TIME TABLES.

MICHIGAN CENTRAL



The Iviagara Falls Route.	
DEPART.	
*Detroit Express 6:00 a m	
*Day Express	
+Atlantic Express 9:20 p m	
ARRIVE.	
*Pacific Express 6:00 a m	
TMail 3:20 p m	
*Grand Rapids Express	
*Daily except Sunday. *Daily.	
Sleeping cars run on Atlantic and Pacific	
Danasa	

Sleeping cars run on Atlantic and Facine Express.

Direct and prompt connection made with Great Western, Grand Trunk and Canada Southern trains in same depot at Detroit, thus avoiding transfers.

The Detroit Express leaving at 6:00 a. m. has Drawing Room and Parlor Car for Detroit, reaching that city at 11:45 a. m., New York 10:30 a. m., and Boston 3:05 p. m. next day.

A train leaves Detroit at 4 p. m. daily except Sunday with drawing room car attached, arriving at Grand Rapids at 10:25 p. m.

J. T. SCHULTZ, Gen'l Agent.

Chicago & West Michigan.

 Express
 Leaves.
 Arrives.

 Express
 4:15 p m
 4:05 p m

 Express
 8:05 a m
 11:15 a m

 All trains arrive and depart from Union Depart

pot.
The Northern terminus of this Division is at Baldwin, where close connection is made with F. & P. M. trains to and from Ludington and Manistee.

J. H. CARPENTER, Gen'l Pass. Agent. J. B. MULLIKEN, General Manager.

Detroit, Grand Haven & Milwaukee.

GOING EAST.

Arrives.

Arrives.

6:20 a m

10:10 a m

10:20 a m

10:35 p m

ess.

9:45 p m

10:30 a m

10:30 a m †Steamboat Express... †Through Mail †Evening Express... *Atlantic Express... †Mixed, with coach... | 1945 p.m. | 1945 p.m. | 1930 a.m. | 1930

West.
Train leaving at 5:15 p. m. will make connection with Milwaukee steamers daily except Sunday.
The mail has a Parlor Car to Detroit. The Night Express has a through Wagner Car and local Sleeping Car Detroit to Grand Rapids.
D. POTTER, City Pass. Agent.
GEO. B. REEVE, Traffic Manager, Chicago.

Grand Rapids & Indiana.

GOING NORTH.

Arrives.

Cincinnati & Gd Rapids Ex 8:45 p m
Cincinnati & Mackinac Ex. 7:00 a m
Ft. Wayne & Mackinac Ex 3:55 p m
G'd Rapids & Cadillac Ac. 7:00 a m
7:10 a m

G'd Rapids & Cadillae Ac. 7:10 a m

GOING SOUTH. 7:00 a m

GOING SOUTH. 7:00 a m

Mackinac & Cincinnati Ex. 4:05 p m 6:15 p m

Mackinac & G'l Rapids Ac. 7:40 p m

All trains daily except Sunday.

SLEEPING CAR ARRANGEMENTS.

North—Train leaving at 5:00 o'clock p. m.

has Woodruff Sleeping Cars for Petoskey and
Mackinac City. Train leaving at 10:25 a. m. has
combined Sleeping and Chair Car for Traverse
City.

South—Train leaving at 4:25 a. m.

South—Train leaving at 4:35 p. m. has Woodruff Sleeping Car for Cincinnati.
C. L. Lockwood, Gen'l Pass. Agent.

Detroit, Mackinac & Marquette.

STATIONS. Ac. | Ex. Ac. | Ex. | P M. | 4 50 | Ar. | Ishpeming | Dep. | 1 30 | A M. | 4 40 | Negaunee | 1 40 | A M. | 0 3 30 | Marquette | 2 20 7 30 | 12 00 | A | 15 11 05 | 12 00 | A | Seney | D 5 45 1 10 | 12 15 | D | Seney | A 5 30 12 40 | Dep. | 6 38 2 40 | P M. | 8 30 | Dep. | St. Ignace | Ar. | 6 30 | 2 40 | P M. | 8 30 | Dep. | St. Ignace | Ar. | 6 30 | Ar. | Mackinaw City | Dep. | 9 30 | P M. | 9 00 | Dep. | Grand Rapids | Ar. | 7 00 | A.M. 3 08 1 2 1 10 12 15 D A M. 9 35 Detroit 3 30

Connections made at Marquette and Negaunee with the M. H. & O. R. R. for the iron, gold silver and copper districts; at Reedsboro with a daily stage line for Manistique; at Seney with tri-weekly stage for Grand Marais; at St. Ignace with the M. C. and G. R. & I. Railways for all points east and south; also daily stage line to Sault St. Marie.

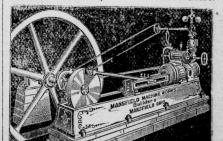
F. MILLIGAN, G. F. & P. A.

Grind your own Bone,
Meal, Oyster Shells,
Meal, Oys

PORTABLE AND STATIONARY

ENGINES From 2 to 150 Horse-Power, Boilers, Saw Mills, Grist Mills, Wood Working Machinery, Shaft-ing, Pulleys and Boxes. Contracts made for Complete Outfits.

W. C. Denison, . 88, 90 and 92 South Division Street, GRAND RAPIDS. - MICHIGAN.



Groceries. BOGUS BUTTER.

The Anti-Butterine Bill Passed by the House.

The Baker bill for the suppression of oleomargarine and butterine passed the House Baker bill is much less elaborate than Senator S W Smith's bill for the same purpose. but at the same time it is far more sweeping in its object, for while the Senate bill only forbids the making, selling and coloring of oils and fats with intent to deceive the purchaser into believing that the article is genuine butter, the House bill absolutely prohibits the manufacture and sale of any article in the semblance of butter, not the product of the dairy, by a fine of \$50 to \$200, and imprisonment of 30 to 90 days, or both. The debate was spirited. Mr. Baker led off in defense of his bill, but spoke almost inandibly. He offered an amendment preventing dealers from obtaining the bogus tion in the price. butter from other states and selling it in Michigan. The amendment was carried, and then Mr. O. N. Case moved to strike the low prices which are bound to rule for out all after the enacting clause. He said that the bill was unconstitutional, and that the manufacturer of impure articles should be punished, but not the maker of pure aropposed to the bill, believing it unconstitu- subject: tional, but after learning that the New York bill was valid, he now proposed to vote for the bill. He favored it on personal grounds, making oleomargarine were unhealthy and factured from the meanest kinds of grease, such as dog fat and cat grease. [Laughter.] The member from Wayne (referring to Mr. views. He could not tell why, but he supsave his own side of the House. Mr. Case reiterated his views of the unconstitutional-United States Circuit Court for Western a newsp Missouri were proof of the constitutionality of the bill. The people of the State are being imposed on daily by dealers who import the substance into the State and sell it unfair competition with the producer.

Mr Case said that such legislation could be based on the ground only that the article in question is deleterious to public health. It is only under the police power of the a little notorious for keeping herself always State that this can be done. The fact that in a "stew," and her husband in "hot watbutterine or oleomargarine is a substance largely used as a substitute for butter, and riage between December and May, some of thus competes with and reduces the price of the gentlemen pooh-poohing the match. the real article, is no legitimate reason for But the lady stoutly championed the frostsuch legislation. If it were, the laborer bitten Benedict. "Why," said she, "a man might justly complain to the Legislature of ought to keep himself married as long as he the self-binding reaper, which deprives him and a half a dozen of his fellows of labor he be good for without a wife? If I should and its remuneration. Such a reason would die to-night, he would get another wife tobe as valid as those assigned by the farmers morrow, I hope. Wouldn't you, Josiah?" on the floor for the prohibition of this article. The case cited by Mr. Baker places the decision solely upon the police power of his calm response, "No, my dear; I think I the State of New York. It held that the should take a rest." Legislature must have found that the article was deleterious to health, but in Michigan there is no such evidence for the Legislature to base such judgement on. It would appear that oleomargarine was made of sub- pleased with The Tradesman. I find it a great stances in every day use on the family table. help." Lard and tallow does not become unhealthy . by the mere change of name.

Mr. Walthew said that the law-making and if this body decided from what evidence it had in its possession that bogus butter was unhealthy, there was no higher author-

and drink and wear what he pleased, with- its proprietor. out any dictation from the State or anybody else. Some people railed at this oleomar- Tradesman has donned a new dress, and garine as bad, and so it might be. He had in consequence sparkles with far more bril- Grand Rapids Grain & Seed Co seen and smelt genuine butter that would liancy than ever. drive a dog from a tan-yard. Others spoke in a disgusting strain. Several amendments were proposed, but the granger members and presents an improved appearance, if would none of them, and passed the bill by such a thing can be possible. THE TRADESthe vote above referred to.,

White Hosiery Again.

From the Journal of Fabrics.

The return to white hosiery, long ago predicted, shows signs of becoming an accomplished fact. Not this season, nor perhaps lished at Grand Rapids, came out last week but already dealers report a largely increased as a new silver dollar. The Tradesman demand for the unbleached or native shades, and a careful inspection shows a lack of novelty and variety, a languor of invention and lack of interest, as it were, in colored hosiery that presages change.

California is attempting to grow cotton. of the leading cotton-producing sections of the South, and the soil also seems equally adaptable to the culture of this plant. As a matter of course, the first endeavors made in this direction in California will necessarily be on a small scale until the feasibility of the project is practically demonstrated.

The price of milk in Boston is regulated by a combination of wholesale dealers, constituting a practical monopoly. The farmthey should join forces, but they have never been able to do so.

The Oil Situation.

One result of the advent of the Globe Oil Co. has been the annulment of the contract they choose—even below cost, if they are the end is not yet. last Thursday, by a vote of 58 to 16. The so foolish as the pursue such a course. The starve out all competitors, and it begins to looked for. Bananas are active and firm. look as though its present policy will be a Pine apples are in good supply and quite ability of the Standard to accomplish such an are steady. Candy is steady and in fair deend, and the events of the next few weeks mand. will be looked for with interest.

The local representatives of the Globe Oil Co. have not yet decided on the policy they will pursue, Mr. Barber having one to Cleveland for the purpose of consulting with the home officers on Monday. He is anxious that the price be held at the old standard, and was considerbly surprised at Mr. Bonnell's sudden and unexpected reduc-

Whatever may be the outcome of the struggle, the retail trade is sure to profit by several weeks to come, and possibly longer.

How to Stop a Paper.

The following, from an exchaug fDlly ticles. Mr. Holman said that he had been and clearly expresses the right side of the

You have an undoubted right to stop a Supreme Court had decided that a similiar newspaper when you feel disposed, upon the payment of arrearages. Do not hesitate to do so on account of "tenderness" for the as he believed that the substances used in editor. Don't you suppose he would quit buying sugar of you, or meat, clothing, dry unfit for human use. It had been analyzed goods, etc., if he thought he was not getin New York, and it was found to be manu- ting his money's worth, and why should you not exercise the same privilege with him? And when you discontinue a paper, do so manfully. Don't be so spiteful as to throw Case, who had come to the west side of the it back to the postmaster with a contemptu-House) had come over here to advocate his ous "I don't want it any longer!" and have "refused" written on the margin, and the posed that he had a nasty job on hand and paper returned to the editor. No gentleman came over there to defend the nasty bill, to ever stopped it in that way, no matter if his head is covered with gray hairs that should be honorable. If you do not longer wish to ity of the bill, and said that no law could receive a newspaper, write a note to the edprevent. Mr. Baker said that the Supreme itor like a man, saying so-and be sure that Court of New York, and also that of the arrearages are paid. This is the way to stop

Would Like a Little Rest.

A certain merchant in a neighboring town recently called a business meeting at his with intent to deceive. It also comes into own home, and the lady of the house entered the parlor to enjoy the prelude to business. She was fond of society fuss; her husband despised all show. Under this trifleing incompatibility of tastes she had become er." Conversation turned on a late marlives. Nowhere's my husband; what would Josiah breathed heavily, and seemed to sum up the connubial torments of a life-time in

Good Words Unsolicited.

J. R. Dudley & Son, lumbermen, Alleyton: 'The paper is worthy of patronage.' A. C. Barclay, grocer, Reed City: "I am well

S. M. Vinton, general dealer, Leetsville:

not well get along without it, now."

H. H. Robinson, general dealer, Oakfield power of the State was in the Legislature, Center: "I think The Michigan Tradesman is one of the best of its kind, and a necessity to the business men of our State.'

Mecosta Sentinel: The last issue of THE MICHIGAN TRADESMAN came to hand with Dr. NeNabb said that he wanted to eat a new dress, which denotes the prosperity of

Cedar Springs Clipper: THE MICHIGAN

Cadillac Times: THE MICHIGAN TRADES-MAN comes to the front with a new dress MAN has a good number of Cadillac readers, and is one of the leading journals in its line in the West.

Hart Argus: The merchant's and dealer's journal, THE MICHIGAN TRADESMAN, pubnext, will white hosiery become general, in an entire new dress and looks as bright is an ably edited and well conducted paper, is a credit to the State and is of incalculable benefit to the dealer.

Gaus, the illustrous German astronomer, has computed the attracting or lifting power of the earth at 42,310,000,000 million tons. Whether the effort will prove successful or If this magnetism were equally distributed not remains to be seen. In some portions throughout the mass of the earth, the magof the State the climate corresponds to that netic intensity of each cubic yard would be equal to about 60 pounds attractive force.

> A telegram from Syracuse, N. Y., says that the American Dairy Salt Company has taken the contract for supplying salt to the soda ash works for the coming year. It is estimated that a million bushels will be

The catch of herring on the lower Rappannock River in Virginia has been so large ers and the consumers might break it up if this spring that the owners of weirs have been throwing them back into the river, it not paying to ship them to market.

The Grocery Market.

Business and collections have both ruled good during the past week. Sugars have heretofore existing between the Stand- advanced nearly 1/4c, and corn syrups have ard Oil Co. and the jobbers at this advanced about 2c, on account of the admarket, in consequence of which the lat- vance in corn. Package coffees have deter are free to sell the staple at any price clined 1/4c. Oil has also dropped 1/2c, and

Oranges are active and firm. Lemons still Standard has the reputation of being able to continue to advance and higher prices are game of freeze-out. No one doubts the cheap. Almonds are higher. Other nuts

Creamery Butter.

I am now receiving Choice Creamery Butter, which I am prepared to furnish my customers from this time on.

M. C. Russell.

Pepper is said to have been manipulated for two years back by a syndicate of London operators who have pushed the price up to sixteen cents a pound, which is nearly twice its actual value. Quotations are threatening to fall off in the face of the general dullness of trade.

COUNTRY PRODUCE.

Apples-Dull and in poor demand on account of large consignments of Russets, which are quoted at \$2@\$2.50 \$2 bbl.

Beans-Unpicked command 75@90c, and choice picked find good shipping demand at \$1.25@\$1.35.

Butter-Dairy is easy and not in great demand. Solid packed commands 16@17c, and fresh rolls 16@17c. Choice Michigan creamery finds moderate sale at 20c.

Butterine-About played out for this season, only one dealer having any on hand.

Clover Seed-Good local shipping demand. Dealers quote prime at \$5.50.

Cabbages-\$4@\$5 \$ 100. Cheese-Dull and slow sale, on account of the old stock on hand, which is held at 11@12c. Cheese makers expect the market for new cheese to start in at 10c, but jobbers declare

Cider-12c & gal. for common sweet and 15c for sand refined Cranberries-Bell and bugle firm at \$14 % bbl.

that 8@9e will be about the limit.

and \$3 \$9 crate. Dried Apples-Evaporated, 7@8c; common

quarters, 4@41/c. Eggs-Market not so well supplied and price somewhat higher, as dealers have already begun pickling. Jobbers are holding their pres-

Green Onions-22@25c \$ doz. bunches. Green Beans-\$2.25 \$2 box. Wax beans, \$3.50 @\$4 \$9 box.

Green Peas-\$2.50@\$3 ₽ box. Honey-Choice new in comb is firm at 13@14c. Hav-Bailed, \$13@\$14. Lettuce-16c ₹ tb.

Onions-\$3.25 \$3 bbl, for yellow or red. Bernudas command \$3.50 \$ crate. Parsnips-30c \$\pmu\$ bu.

Pieplant—6c 彩 tb. Pop Corn-Choice commands 4c ₽ tb. Potatoes-No foreign demand, in conse-

quence of which shippers have ceased buying for this season. Jobbers still pay 30c for small quantities, which they hold at 35c Poultry-Very scarce. Fowls, 9@10c. Chick-

ens, 12@13c. Turkeys, 14c. Radishes-35c & doz. bunches. Spinach-\$1 % bu.

Turnips-25c ₹ bu. Timothy-Good shipping demand, dealers nolding at \$1.80 for choice.

Vegetable Oysters—35c ₹ doz. bunches. GRAINS AND MILLING PRODUCTS. Wheat-No change. The city millers pay as follows: Lancaster, 1.02; Fulse, 1.00; Clawson

Corn-Jobbing generally at 57c in 100 bu. lots and 55c in carlots.

Oats-White, 45c in small lots and 41c@411/2 in carlots.

Rve-58c \$8 bu. Barley-Brewers pay \$1.25 \$ cwt. Flour-No change. Fancy Patent, \$6.50 \$\text{ bbl.} in sacks and \$6.75 in wood. Straight, \$5.50 \$ bbl. in sacks and \$5.75 in wood.

Meal-Bolted, \$2.75 ₱ bbl. Mill Feed—Screenings, \$15 ₱ ton. Bran, \$16 Your paper gets better and better. I could \ \(\frac{1}{2} \) ton. Ships, \$17 \(\frac{1}{2} \) ton. Middlings, \$18 \(\frac{1}{2} \) ton. Corn and Oats, \$22 \$ ton.

OYSTERS AND FISH.

F. J. D. Selects		 			 	•		٠.			٠.			٠.
		R												
Codfish					 									
Haddock Smelts		 												
Smelts		 			 									
Mackinaw Trou	at				 									
Mackerel														
Whitefish					 									

SEED MERCHANTS.	
WAREHOUSES: 71 Canal St., and Cor. Ionia and Williams Streets. 71 CANAL S	
GRAND RAPIDS, May 11, 15 DEAR SIRS—Below we hand you job	obing
prices for to-day: Clover, Prime	5 50
NO. 2	5 40 6 00
" Mammoth Prime	12 00 12 00
" Alfalfa or Lucerne 25c P b "	15 00
Timothy, Choice	1 80 1 75
Hungarian Grass	1 00
" German "	1 25
Red Top	2 00
Orchard Grass	2 50
Buckwheat	1 25
Rye, Winter	1 00
Wheat, Spring	1 25
Oats, White Russian	1 60
" Red Blazed"	1.00
Potatoes, White Star	1 00 80
Onion Seed, Yellow Globe Danver 设 tb " Large Red Wetherfield 设 tb	60
Onions, Sets Yellow English Multipliers	5 00 4 50
Mangel Wurtzel, Long Red 智力 "Yellow 習力	25 25
Ruta Bage, Imp'd Purple Top or	20

antities.

eds are spot Cash on receipt of Prime Carolina. 6 Java 7 goods.
SPECIAL NOTICE—To avoid disappointment, please note that above prices are for to-day only; subject market fluctuations. Orders will be filled low as market on arrival. Will make firm offers by wire when requested.

WHOLESALE PRICE CURRENT.	1,
Advanced—Sugars, corn syrups. Declined—Package coffees, kerosene oil.	2
mb age muless and four each busines who says	
romptly and buy in full packages. Frazer's 2 80 Paragon 1 80 Diamond 1 75 Paragan 25 th pails . 1 20 Modoc 1 65 AXLE GREASE.	1
Arctic % ib cans 45 Arctic 1 ib cans2 40	P
Dry, No. 2. doz. 25 Dry, No. 3. doz. 45 Liquid 4 oz. doz. 35	
Liquid, 8 oz	
Arctic ½ 1b cans. 75 Arctic 5 1b cans. 12 00 Arctic ½ 1b cans. 1 40 BLUING. Dry, No. 2. doz. 25 Dry, No. 3. doz. 45 Liquid, 4 oz., doz. 35 Liquid, 4 oz., doz. 65 Arctic 4 oz. \$\mathref{g}\$ gross 4 00 Arctic 6 oz. 12 00 Arctic No. 1 pepper box 2 00 Arctic No. 2 " 3 00 Arctic No. 3 " 4 50 BROOMS. No. 1 Correct. 25 50 No. 2 Hurl	
BROOMS. No. 1 Carpet	1
BROOMS 170	
CANNED FISH. Clams, 1 b standards. 1 40 Clams, 2 b standards. 2 65 Clam Chowder, 3 b. 2 20 Cove Oysters, 1 b standards. 1 10 Cove Oysters, 2 b standards. 1 90 Cove Oysters, 2 b standards. 1 5 Cove Oysters, 2 b standards. 1 5 Lobsters, 2 b standards. 1 5 Lobsters, 1 b nick filled. 1 55 Lobsters, 1 b nick filled. 1 75	1
Cove Oysters, 1 tb standards	
Cove Oysters, 2 th slack filled. 1 05 Lobsters, 1 th picnic. 1 75 Lobsters, 1 th star. 2 25]
Lobsters, 2 tb star	
Mackerel in Tomato Sauce, 3 b	
Cove Oysters, 2 th slack filled	
Sardines, domestic \(\frac{1}{2} \)s. \(\frac{13\frac{1}{2}}{2} \) Sardines, domestic \(\frac{1}{2} \)s. \(\frac{13}{2} \) Sardines, Mustard \(\frac{1}{2} \)s. \(\frac{12}{2} \)	1
Sardines, domestic ¼s. 13½ Sardines, domestic ½s. 12 Sardines, Mustard ½s. 12 Sardines, imported ¼s. 14½ Sardines, imported ½s. 20 Sardines, imported ½s, boneless. 32 Trout, 3 b brook. 2 75	
Trout, 3 b brook. 2 75 CANNED FRUITS. Apples, 3 b standards	
CANNED FRUITS. 90	1
Blackberries, Hamburg	1
For Plums standards 1 40	1
Green Gages, standards 2 b	100
Peaches, standards	1
Pineapples, standards	1
Raspberries, Black, Hamburg 180 Raspberries, Red, Erie 135 Strawborries Erio 136	
Green Gages, standards 2 b 1 40 Green Gages, Erie 1 50 Peaches, Extra Yellow 2 40 Peaches, standards 1 75@1 95 Peaches, seconds 1 50 Pineapples, Erie 2 20 Pineapples, Erie 2 20 Pineapples, Erie 1 45 Raspberries, Black, Erie 1 45 Raspberries, Black, Hamburg 1 80 Raspberries, Red, Erie 1 35 Strawberries, Erie 1 35 Strawberries, Erie 1 35 Gannet Fruits—California Apricots, Lusk's 2 40 Pears 3 60 Grapes 2 50 Quinces 2 90 Grapes 2 50 Peaches 3 06 Green Gages 2 50 CANNED VEGETABLES Asparagus, Oyster Bay 3 25 Beans, Lima Erie 1 20	1
Grapes	
Asparagus, Oyster Bay. 3 25 Beans, Lima, Erie. 1 20 Beans, String, Erie. 1 05 Beans, Lima, standard. 75 Beans, Lima, standard. 75 Beans, Stringless, Erie. 95 Beans, Lewis' Boston Baked. 1 60 Corn, Erie. 1 15 Corn, Red Seal. 95 Corn, Acme. 1 10	(
Beans, Lima, standard	
Corn, Erie 1 15 Corn, Red Seal 95 Corn, Acme 1 10	1
Corn, Acme 1 10 Corn, Revere 1 10 Corn, Camden 1 00 Mushrooms, French, 100 in case 22 00	1
Corn, Revere. 1 10 Corn, Camden. 1 00 Mushrooms, French, 100 in case. 22 00 Peas, French, 100 in case. 23 00 Peas, French, 100 in case. 23 00 Peas, Marrofat, standard. 1 70 Peas, Beaver. 90 Peas, early small, sifted. 1 8 Pumpkin, 3 th Golden. 85@95 Squash, Erie. 1 10 Succotash, Erie. 1 20 Succotash, standard. 90 Tomatoes, Red Seal. 1 00 CHOCOLATE. 100 Boston. 36 German Sweet. 22	
Peas, early small, sifted 1 80 Pumpkin, 3 th Golden 85@95 Souash, Erie 1 10	
Succotash, Erie	
CHOCOLATE.	
Runkles'	
COFFEE. Green Rio. 90.13 Roasted Mex. 17@20 Green Java. 17@27 Ground Rio. 90.16 Green Mocha. 23@25 Arbuckle's. @13% Roasted Java. 23@30 Dilworth's. @13% Roasted Mar. 17@18 Levering's. @13%	
Roasted Mar17@18 Roasted Mocha. 2:@30 Roasted Mocha. 2:@30	
CORDAGE. 72 foot Jute 1 25 72 foot Cotton 2 25 60 foot Jute 1 00 60 foot Cotton 2 00 40 Foot Cotton 1 50 50 foot Cotton 1 75	
### FISH. Bloaters, Smoked Yarmouth	5
Cod, Boneless 6@4 Cod, pickled, ½ bbls 3 50 Halibut 12	
Herring ½ bols 2 50 Herring, Scaled 18@20 Herring, Holland 65)
Mackerel, No. 1, ½ bbls. 5 50 Mackerel, No. 1, 12 b kits 1 00 Mackerel, No. 1, shore, ½ bbls 6 25	
Shad, ½ bbl	
White, No. 1, ½ bbls	
Cod. pickled, ½ bbls. 3 50 Halibut 12 Herring ½ bbls. 2 50 Herring Scaled. 18@20 Herring, Holland 65 Mackerel, No. 1, ½ bbls. 5 50 Mackerel, No. 1, ½ bbls. 6 25 Mackerel, No. 1, shore, ½ bbls. 6 25 Mackerel, No. 1, shore, ½ bbls. 90 Trout, No. 1, ½ bbls. 4 40 Trout, No. 1, ½ bbls. 90 White, No. 1, 12 b kits 90 White, No. 1, 12 b kits 90 White, No. 1, 12 b kits 90 White, No. 1, 10 b kits 90 White, No. 1, 10 b kits 90 White, No. 1, 12 b kits 90 White, No. 1, 10 b kits 90 White, No. 1, 10 b kits 90 White, No. 1, 12 b kits 90 White, No. 1, 10 b kits 90 White,	
Jennings' 2 oz 🖫 doz.1 00 1 40	0
" 8 02 3 50 5 00 " No. 2 Taper 1 25 1 50 " No. 4 " 1 75 3 0	0 0
	0 0
" No. 10	
Apples, Michigan	

Citron
Currants
Peaches, dried
Pineapples, standards
Prunes, Turkey, new
Prunes, French, 50 b boxes
Raisins, Valencias
Raisins, Layers
Raisins, Sultanas
Raisins, Sultanas
Raisins, Loose Muscatels
Raisins, Lohesias
Raisins, California Layers

 OATMEAL.
 OATMEAL.

 Steel cut.
 6 25 Quaker, 48 lbs.
 2 35

 Steel Cut.
 5 bls.
 3 35 Quaker, 60 lbs.
 2 50

 Rolled Oats.
 3 60 Quaker bbls.
 6 50

Promenade Old Judge Pamina

Choice in barrels med.....

do

8 Pocket	2 20 2 45 98 1 60	Gail &
8 Pocket 00 3 b pockets Saginaw Fine Diamond C	1 55 78 2 80 75 25 28	Pure (Borax 1776 %
Pepper Sauce, red small	@ 75 @ 90	Gillett Pearli Lavin
Pepper Sauce, red large ring Pepper Sauce, green, large ring Catsup, Tomato, pints	@1 35 @1 70 @1 00 @1 35	Lavine Lavine Lavine Lavine
Pepper Sauce, red large ring Pepper Sauce, green, large ring Pepper Sauce, green, large ring Pepper Sauce, green, large ring Pepper Sauce, pints Persendish, ½ pints Palford Sauce, ½ pints Palford Sauce, ½ pints Paldo Dressing, Durkee's, large Salad Dressing, Durkee's, small Soar	@1 00 @1 30 @3 50	Lavine Soapir Soapir
Halford Sauce, ½ pints	@2 20 @4 85 @2 90	Soapir Twin I Magie
Detroit Soap Co.'s Queen Anne	@4 85 @3 30 @3 45 @3 45	Bath I
" " Mascot	@3 45 @3 60 3 60	Barley Burne do Conde
Kirk's American Family do. India do. Savon do. Satinet do. Revenue	3 30 3 15 3 30 3 15	Cream Candle Candle
		Gum, Gum,
Proctor & Gamble's Ivory do. Japan Olive do. Town Talk. do. Golden Bar do. Arab. do. Amber do. Mottled German Proctor & Gamble's Coed Luck	4 10 3 35 3 60	Gum, Gum, Homir Jelly,
Procter & Gamble's Velvet	3 60 @3 15 @3 20 @3 00	Jelly, Peas, Peas, Powde Powde
Procter & Gamble's Good Luck. Procter & Gamble's Wash Well. Badger	@ 61/4 @4 05	Putr
rip Top	@ 16 @6 75 @4 20 5 25	Straig Twist, Cut Lo
Dish Rag Bluing Magnetic	@ 18%4 @ 16 @ 6 75 @ 4 20 5 25 4 00 5 00 4 10 4 50 5 00 5 00 3 25	Royal, Royal,
olsi Rag Bluing Magnetic New French Process Spoon Anti-Washboard Yaterland	4 50 5 00 5 00 3 25	Extra, Extra, Frenc Cut lo
Pittsburgh	4 00 4 00	Broke Broke
Ground. Whole.	. @19 . 8@10 . @10	Sour I Peppe Choco
Cloves	. 60@65 . @18	H M C Gum Licori A B L
Kingsford's, 1 to pkgs., pure	@61/2	Lozen; Lozen; Imper
" 3 h pkgs., pure " 1 h pkgs., Silver Gloss " 5 h pkgs., " " " " " " " " " " " " " " " " " " "	@8 @81/2 @8	Motto Cream Molass
" 1 b pkgs., Silver Gloss " 6 b pkgs., " " " 1 b pkgs., Corn Starch (Bulk) Ontario " 3 b boxes " 6 b boxes " bulk	@5 @6 @5¾ @6½ @4½	Caram Hand Plain Decora
" bulk " Corn, 20 tb " 40 tb " 40 tb "	@4½ @6½ @6¼ @5¾	String Burnt Winte
" 6 10 boxes." " Unlk " Unlk " Corn, 20 15." " 40 15. Gilbert's Gloss, 1 15. " 6 15. " 15.	@6 @51/4 @4	Lozen Lozen Lozen
" Corn, 1 %	@6 @ 718 @ 7	Choco Gum Gum I
Powdered Granulated, Standard Confectionery A	@ 6% @ 6% @ 6¼	Moss I Moss I Sour I
Standard A. Extra C, WhiteExtra C.	@ 61/8 @ 53/4 @ 55/8 @ 51/4	Imper Imper Banan
Corn, 1 & SUGARS. Cut Loaf. Cubes Powdered Granulated, Standard Confectionery A. Standard A. Extra C, White Extra C Fine C. Yellow C. SYRUPS. Corn, Barrels.	@ 4¾ 28 30	Orang Orang Lemon Lemon
Corn, 10 gallon kegs. Corn, 5 gallon kegs Corn, 4½ gallon kegs.	@ 32 @1 60 @1 45	Figs, b Figs, b Dates,
Pure Sugar Drips	3@ 35 80@ 38 @1 96 @ 85	Dates. Dates. Dates.
Pure Loaf Sugar	@ 85 @1 85 .22@25	Dates. Pine
Japan ordinary. Japan fair to good Japan fine Japan fine Japan dust. Young Hyson Gun Powder Dolong	.40@50 .15@20 .30@50	Prime Choice Fancy Choice
Oolong	@55@60 25@30	Almo
TOBACCO—FINE CUT—IN PAILS. State Seal	35 65	Pecon Filber Walnu
Bull Dog	64	Walnu
Hawatta Globe 70 Governor May Flower 70 Fox's Choice Hero 45 Medallion	60	Green Part
Dinor Hoideoide	@69	Full conditions by high size of the conditions with the conditions and the conditions are sufficiently as a second conditions are sufficiently as a second condition of the conditions are sufficiently as a second condition of the conditions are sufficiently as a second condition of the conditions are sufficiently as a second condition of the conditions are sufficiently as a second condition of the condition of t
Punch Chocolate Cream Woodcock Knignts of Labor Arab, 2x12 and 4x12 Black Bear	@40 @46 @46 @46	Shear mer
Arab, 2x12 and 4x12. Black Bear King Old Five Cent Times.	@46 @37 @46 @38	Coarse Bear.
Prune Nuggett, 12 D	@62 @46 @38	Fox, 1 Fox, Marti
Old Time Tramway Glory Durham Silver Coin	@48 @46 @48 @50	Mink
Durham Silver Coin Buster [Dark] Black Prince [Dark] Black Racer [Dark] Leggett & Myers' Star Climax Hold Fast McAlpin's Gold Shield. Nickle Nuggets 6 and 12 1b cads Cock of the Walk 6s. Nobby Twist. Nimrod. Acorn Crescent	@36 @36 @36 @46	John prices Fresh Fresh
Hold Fast McAlpin's Gold Shield	@46 @46 @46	Dress Mutto Veal.
Nickie Nuggets 6 and 12 m cads Cock of the Walk 6s Nobby Twist Nimrod.	@51 @37 @46 @46	Pork Bolog Chick Turke
Black X	@46 @44 @35 @40	The
Black Bass. Spring Grayling Mackinaw	@46 @46 @45	quote
Horse Shoe Hair Lifter D. and D., black McAlpin's Green Shield	@44 @36 @36 @46	Clear Extra Clear, Stand
Black Bass. Spring. Grayling Mackinaw Horse Shoe. Hair Lafter. D, and D, black. McAlpin's Green Shield. Ace High, black Sailors' Solace. 2c. less in four butt lots. SMOKING	@35	Extra Bosto Short
Tramway, 3 oz	28 25 38	Long
Peck's Sun	25 55	Short Long Short Bellie
Peerless 25 'ina, 2 oz Standard 22 Seal of North Coold Tom. 21 lina, 4 oz Standard Seal of North Cool of North Co	48 aro- 46	Bellie Bellie Si Bonel
Joker .25 lina, 802 Traveler .35 Seal of North Company Maiden .25 lina, 16 oz box	41 aro- es40	Bone Breal Dried
Rickwick Cito. 40 Big Deal. Nigger Head. 26 Apple Jack. Holland 22 King Bee, long German 16 Milwaukee Pri	24 eut22 ze24	Dried Shoul Tierce
Solid Comfort	1g28 1g25 16	30 and 50 fb I 20 fb I
Time	25 or30	3 th P 5 th P 10 th I
Sailors' Solace	22	Extra Bone
Michigan Chief	@60 00	Pork Ham Tong Fran Blood
American La Industria Parker Promenade	@57 00 @50 00 @50 00 @35 00	Blood Bolog Bolog Head
Old Judge	@35 00	10000

Pocket, F F Dairy.....

3.794		
0=	SNUFF.	-
25	Lorillard's American Gentlemen Maccoboy Gail & Ax'	@ 75
20	Maccoboy	@ 55
45	Gail & Ax' Rappee Railroad Mills Scotch	@ 44
,	Rappee	@ 35
)	Railroad Mills Scotch	@ 45
)	Lotzbeck	@1 30
3	VINEGAR.	
)	Lotzbeck VINEGAR. Pure Cider 8@12 White Wine	8@12
5	WASHING POWDERS.	0011
)	Boraxine	@3 75
3	17778 30 Th	
201	1776 智 b	@101/2
00	Gillett's \$ 15	@ 714
75	Pearline # box Lavine, single boxes, 481 h papers	@4 50
90	Lavine, single boxes, 48 1 lb papers	@4 50
35	Lavine, 5 or more boxes, 48 1 to pap'rs	@4 25
70	Lavine, single boxes, 100 6 oz papers.	@4 50
00	Lavine, 5 or more boxes, 100 6 oz pap	@4 25
35	Lavine, single boxes, 80 1/2 lb papers	@4 15
00	Lavine, 5 or more boxes, 80 1/2 to paprs	@4 00
30	Soapine, No. 1	@3 60
50	Soapine, No. 2. Soapine, No. 3.	@3 84
20	Soapine, No. 3	@4 20
85	VEAST	
90	Twin Bros 1 65 Wilsons	1 65
90	Twin Bros. 1 65 Wilsons Magic 1 75 National	1 65
85	MISCELLANEOUS.	
30	MISCELLANEOUS. Bath Brick imported	95
45	do American	60
45	Barley	@3
	Burners, No. 1	1 00
60	do No. 2. Condensed Milk, Eagle brand	1 50
60	Condensed Milk, Eagle brand	8 00
30	Cream Tartar 5 and 10 th cans	15@25
15	Candles, Star	@131/2
30	Candles Hotel	@14
15	Extract Coffee V C	@80
85	Extract Coffee, V. C. do Felix	1 25
)	Gum, Rubber 100 lumps	@30
)	Gum, Rubber 200 lumps.	@40
)	Gum, Spruce.	30@35
)	Hominy, & pbl	@4 00
5	Iolly in 20 th poils	@ 5
)	Jelly, in 30 to pails	@1 35
)	Peas, Green Bush. Peas, Split prepared.	@1 00
15	Powden Kee	@ 314
20	Powder, Keg.	@3 50
00	Powder, ½ Keg	@1 93
31/4		
05	CANDY, FRUITS AND NUTS	5.
33/1	Putnam & Brooks quote as follows:	
16	STICK.	
-	Stroight Of th homes	0001

Straight, 25 to b	oxes 9 @ 91/2
Cut Loaf do	OXES 9 @ 9½
Cat Hoar do	MIXED.
Royal, 25 to pail	s9½@10
Royal, 200 to bbl	s @ 9
Extra, 25 lb pail	s 11@11½
French Cream	25 th nails 12
Cut loaf, 25 th ca	ises
Broken, 25 to pa	ils11@11½
Broken, 200 fb b	bls10½
Lomon Drong	CY-IN 5 ID BOXES.
Sour Drops	15
Peppermint Dr	ops
Chocolate Drop	s16
H M Chocolate	Drops
Licorice Orons	10
A B Licorice D	rops 12
Lozenges, plain	
Lozenges, print	14
Mottoes	15
Cream Bar	13
Molasses Bar	
Caramels	20
Plain Creams	ams20
Decorated Crea	ms
String Rock	
Wintergroom P.	
wintergreen B	ANCY—IN RULK
Lozenges, plain	in pails121/2@13
Lozenges, plain	in bbls11½@12
Lozenges, print	ed in pails
Chocolate Drop	s. in pails 13 @14
Gum Drops in	pails71/2008
Gum Drops, in	obls
Moss Drops, in	pans10½@11½
Sour Drops, in	pails12
Imperials, in pa	ils13@ 14
Imperials in bb	ols
Bananas, Aspin	wall 2 50@4 50
Oranges, Messir	na and Palermo 3 50@4 00
Oranges, Califor	rnia
Lemons, choice	4 00@4 25
Figs, layers nev	v. 79 b
Figs. baskets 40	ed. 16 15 15 14 18 18 19 19 19 19 19 19 19 19 19 19 19 19 19
Dates, frails	do @ 4
Dates, % do	d0 @ 6
Dates, 1/2 skin	
Dates, Fard 10 H	box \$ tb
Dates, Fard 50 II	0 BOX # ID
Pine Apples.	doz
n.t. n.a	PEANUTS.
Choice do	# ID 4½
Fancy do	do
Choice White, V	a.do 5@ 51/2
Fancy H P Va	b b b do
Almonds, Terrs	1801S14
Brazils,	do &@ 81/2
Pecons,	do 9@12
Walnuts Grone	do
Walnuts, Frenc	do 8% 46 9@12 do 12½@15 h " 11½@12½
HIDES	, PELTS AND FURS.
Perkins & He	ss quote as follows:

kins & Hess quote as follows:

Green P to 6 @ 61/2 Calf skins, green	
Part cured 7 @ 71/2 or cured	@10
Full cured 8 @ 814 Deacon skins,	-
Dry hides and Priece20	@50
kips 8 @12	
SHEEP PELTS.	
Shearlings or Sum- Fall pelts	30@50
mer skins & pce10@20 Winter pelts60	@1 25
WOOL. here	
Fine washed \$\mathbb{B}\$ \$\mathbb{D}\$ 20@22 Unwashed	. 2-3
Coarse washed16@18 Tallow	51/4
SKINS.	
Bear @12 JO Muskrat 20	
Fisher 2 00@ 4 00 Otter 1 000	à 4 00
Fox, red 25@ 1 00 Raccoon 50	@ 75
Fox, gray 15@ 1 00 Skunk 150	Ø 75
Martin 25@ 1 00 Beaver, \$ 15.1 000	
Mink 5@ 40 Deer, \$\frac{1}{2} \text{th} 100	@ 30

FRESH MEATS.

John Mohrhard	quotes	the trac	de selling
prices as follows: Fresh Beef, sides.			
Fresh Beef, hind o	quarters		. 8 @ 51/2
Dressed Hogs			. 51/200 6
Mutton, carcasses			. 7 @ 71/2
Veal			. 7 @ 8
Pork Sausage			. 8 @ 9
Bologna			. 9 @10
Chickens			.14 @15
Turkeys			. @15

PROVISIONS

THE TRACE
The Grand Rapids Packing & Provision Co. quote as follows:
PORK IN BARRELS.
A. Webster, packer, short cut
Clear back, short cut
Extra Family Clear
Extra Family Clear
Clear, A. Webster packer
Standard Clear, the best
Extra Clear, heavy
Boston Clear
DRY SALT MEATS-IN BOXES.
Short Clears, heavy 714
do. medium 71/2
do. light 714
Long Clear Backs, 500 fb cases 734
Long Clear Backs, 500 to cases 734
Short Clear Backs, 600 fb cases 8
Long Clear Backs, 300 to cases 8
Short Clear Backs, 300 fb cases 81/2
Bellies, extra quality, 500 fb cases 714
Bellies, extra quality, 300 fb cases 71/2
Bellies, extra quality, 200 to cases 734
SMOKED MEATS—CANVASSED OR PLAIN.
Boneless Hams10

less Shoulders..... dess Shoulders. kfast Bacon d Beef, extra quality d Beef, Ham pieces. ilders cured in sweet pickle: LARD. nd 50 % Tubs Paound Tins, 100 cases. Round Tins, 80 % racks. Pails, 20 in a case. Pails, 6 in a case. Pails, 6 in a case. Pails, 6 in a case. Ref In Barrels. Ref In Barrels. Ref Seef, warranted 200 % seeless.

Sausage.....

fort Sausage..... dd Saussge 644
gra, straight 614
gra, thick 614
d Cheese PIGS' FEET.

Bardware.

An Important Decision.

A novel case has recently been decided in England, which involved a question to which we have no doubt but very few of our merchants have given much thought. It appears that a workman asked his employer for a holiday, which, owing to a great press of business, was refused. The workman, nevertheless absented himself from his work and upon his return to the shop was not only discharged, but sued by his late employer for damages. The plaintiff was successful in his suit, the judge who decided the case holding that a workman who absents himself without leave may not only be dismissed, but may be made to pay damages to his master, on the principle that if a man breaks a contract he has entered into he must pay the damage naturally resulting from the breach.

This appears to be a just and sensible view of the question, and Americans may look forward to seeing the same principle applied in this country. How often does it happen that the unexpected absence of an employee from his work causes far more damage to his employer than his mere discharge can satisfy, and how many shiftless, irresponsible persons are there who obtain situations of trust and importance and having no fear of dismissal hanging over their heads, or ambition to stimulate them to exertion, desert their work whenever the fancy strikes them, no matter how seriously they may embarrass their employer? If it was generally understood that when a man hired himself to another, that hiring amounted to a contract the breach of which was punishable the same as any formal contract, much of this sort of business would, in a marked degree, be done away with.

Advice to Shippers. From the Des Moines Trade Journal.

Out freight.—Make shipping bill plain and complete.

Mark packages distinctly, for bad marking makes more trouble than bad handling. See that strings are tied, nails driven home and hoops all tight. It saves leakage, theft and swearing.

Deliver goods in time, for trains have to be made up as well as loaded.

Don't neglect your orders till you have to rush everybody and everything and expect Hotchkiss dis reilroad men to cheek by the gross and load process. railroad men to check by the gross and load

Trains can not wait for late packages.

Trains can not wait for late packages.

Men can not read what a marking brush spoils.

Common sense, good nails and right directions are a shipper's security.

In freight.—Check your goods on arrival.

Don't leave freight on a sidewalk till night for a local theif to steal or rain to damage, and then blamed the railway or the drayman for the loss.

Bead the warks on the goods before your spoils.

Bear COPPER.

Panished, 14 oz cut to size.

BRILLS

Morse's Bit Stock.

Apper and Straight Shank.

Gis 35

Morse's Taper So5nk.

Com. 4 piece, 6 in.

Corrugated.

Adjustable.

EXPANSIVE BITS.

Clar's, small, \$18 00; 2, \$24 00; 3, \$30 00. dis 20 Ives', 1, \$18 00; 2, \$24 00; 3, \$30 00. dis 25 Ives', 1, \$18 00; 2, \$24 00; 3, \$30 00. dis 25

Read the marks on the goods before you American File Association List....dis shelve them. Boxes have been opened, emptied and goods stolen belonging to other consignees, involving trouble, loss and litiemptied and goods stolen belonging to other belonging to other consignees, involving trouble, loss and litigation.

See your boxes are emptied before putting them away. A box of fans laid for a month labeler's loss and litigation.

Nos. 16 to 20, 22 and 24, 25 and 26, 27 list 12 13 14 15 Discount, Juniata 45@10, Charcoal 50@10.

them away. A box of fans laid for a month in an alley and a claim was instituted for its loss. Only an accident prevented its going to a woodnite to the woodn

loss. Only an accident prevented its going to a woodpile.

Give agents time to examine claims. Compensation has to go through a fine sieve. Don't suspect railway men as having a public bone to pick. Their interest is serving the public.

Sale of the Linderman Stock.

From the Whitehall Forum,
The property and effects of A. T. Linderman were sold by Assignee Nufer Wednesday. Representatives of two of the heaviest creditors, Gray, Burt & Kingman, of Chicago, and Dunham, Buckley & Co., of New York, were present as bidders, and the two firms having combined their claims,

Maydole & Co.'s.

Maydole & Co. two firms having combined their claims, bought the factory and stock of goods, the former for \$4,500, and the latter for \$900.

The equity in the real estate was bid in by Mrs. Linderman. A new stock of goods

MOES.

Grub 1

Grub 2

Grub 2

Grub 3

ENOBS.

NOBS.

Door, mineral, jap. trimmings

\$2 70, dis 66% Door, porcelain, jap. trimmings

000, porcelain, plated trimmings

mings. will be put into the store, and the services of Mr. Linderman will probably be retained

Never Backward There.

to manage the interests of those who have

"Backward season, ain't it, Dodge?" "Backward? I should say so. Why, last year this time we had potatoes up."

"Yes, I heard of your corner on potatoes. You had 'em up so high that a poor man couldn't get a taste of 'em. But notwithstanding the backward spring we have something up around to our house."

"What's that?" "The carpets."

purchased the property.

Paint For Iron.

permanent alkaline action of the paint.

A new tanning agent has been discovered, if the Arizona Gazette is correctly informed. The statement is made that a certain tanner at Tempe, Arizona, two or three years ago discovered a plant which carried a large proportion of tannin, and which, when used in the manufacture of leather, gave extra weight to the product. The plant is of annual growth, indigenous to the desert and dry uplands, and is known to the Mexicans and Indians as "gonagra." It has a root somewhat longer and more scraggy than the cultivated beet, though resembling it in appearance.

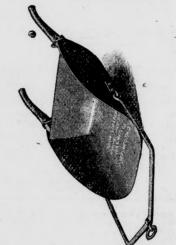
WHOLESALE PRICE CURRENT.	ROOFING PLATES.
Prevailing rates at Chicago are as follows AUGERS AND BITS.	IC, 14x20, choice Charcoal Terne. IX, 14x20, choice Charcoal Terne. IC, 20x28, choice Charcoal Terne. IX, 20x28, choice Charcoal Terne.
Ives', old style dis 60 N. H. C. Co dis 60 Department dis 60	Sisal, ½ ln. and larger
Douglass' dis 66 Pierces' dis 66 Spall's dis 66	CONTADES
Snell'sdis 60	Steel and Irondis
Jennings' genuine die 9	Steel and Iron dis Try and Bevels dis Mitre dis
Shell's dis 60	SHEET IRON.
BALANCES.	
	Nos. 10 to 14
Railroad BARROWS.	Nos. 15 to 17
BARROWS. \$13 00 Garden net 35 00 Hand dis \$60&10 Cow d	
Handdis \$ 60&10	No. 27
Cow dis 60 Call dis 15	wide not loca then 2 10 outre
Gongdis 20	
Door, Sargentdis 55	In casks of 600 fbs, \$\frac{1}{20} fb
Call dis 60 Gong dis 20 Door, Sargent dis 55 Stove BOLTS. 40	In casks of 600 bs, # b In smaller quansities, # b TINNER'S SOLDER.
Carriage new listdis 75	No. 1, Refined
Sleigh Shoedis 30&10	Market Half-and-half
Cast Barrel Boltsdis 50	Cards for Charcoals, \$6 75.
Cast Barrel, brass knobs	IC, Cards for Charcoals, \$6 75.
Cast Square Springdis 55	IC, 10x14, Charcoal
Cast Chaindis 60	IX, 10x14, Charcoal IC, 12x12, Charcoal IX, 12x12, Charcoal IX, 12x12, Charcoal IC, 14x20, Charcoal IX, 14x90, Charcoal
Wrought Square dis 55&10	IC. 14x20 Charcoal
Stove	IX, 14x20, Charcoal
Flush Flush	IXX, 14x20, Charcoal
Wrought Sunk Flush dis 30 Wrought Bronze and Plated Knob Flush 50&10&10 Ives' Door dis 50&10	IX, 12x12, Charcoal IC, 14x20, Charcoal IX, 14x20, Charcoal IX, 14x20, Charcoal IXXX, 14x20, Charcoal IXXX, 14x20, Charcoal IXXXX, 14x20, Charcoal IXXXX, 14x20, Charcoal IX, 20x28, Charcoal IX, 20x28, Charcoal IX, 20x28, Charcoal IX, 100 Plate
	IX, 20x28, Charcoal
Barber	DX. 100 Plate Charcoal
Backus dis 50 Spofford dis 50	DC, 100 Plate Charcoal DX, 100 Plate Charcoal DXX, 100 Plate Charcoal DXXX, 100 Plate Charcoal DXXX, 100 Plate Charcoal Redipped Charcoal Tin Plate add 1 50 to rates.
Am. Balldis net	Redipped Charcoal Tin Plate add 1 50 to
Well, plain BUCKETS. \$ 4 00	Tation.
	Steel, GameTRAPS.
BUTTS, CAST.	Oneida Community, Newhouse'sdi
Cast Loose Pin, figureddis 60&10	Oneida Community, Hawley & Norton's
Cast Loose Joint, genuine bronzeddis 60&10	Hotchkiss
Wrought Narrow, bright fast jointdis 50&10	Mouse, choker20c %
Wrought Loose Pin, acorntipdis 60& 5	Mouse, delusion\$1 26 @
BUTTS, CAST. Cast Loose Pin, figured	Bright Market dis 6
tippeddis 60& 5	Annealed Marketdis
Wrought Inside Plind 60	Extra Bailingdis 5
tipped dis 60& 5 Wrought Table dis 60 Wrought Inside Blind dis 60 Wrought Brass dis 65&10	Bright Market dis 6 Annealed Market dis Coppered Market dis Coppered Market dis 5 Extra Bailing dis Tinned Broom ## Tinned Broom ## Tinned Mattress ## Coppered Spring Steel dis 40@4 Tinned Spring Steel dis Plain Fence ## Barbed Fence Copper
Blind, Clark's	Tinned Mattress % 1
Blind, Shepard'sdis 70&10	Coppered Spring Steel dis 40@4
Wrought Brass	Plain Fence
spring for Screen Doors 3x3per gross 18 00	Barbed Fence
CAPS.	
Ely's 1-10	Brassnew list
	Brightdis 7
Musket 60	Screw Eyes dis 70
CATRIÓGES.	Hook's dis 70 di
Rim Fire, U. M. C. & Winchester new list Rim Fire, United States	. WPENCHES
Central Firedis 30	Baxter's Adjustable, nickeled
CHISELS.	Coe's Patent Agricultural, wrought, dis
Socket Firmerdis 75	Coe's Patent, malleabledis

Socket Firmer. dis
Socket Framing dis
Socket Corner dis
Socket Slicks dis
Butchers' Tanged Firmer dis
Barton's Socket Firmers dis
Cold net

Stanley Rule and Level Co.'s. dis 65

MATTOCKS.

MISCELLANEOUS. Pumps, Cistern. dis Screws, new list. Casters, Bed and Plate dis Dampers, American. SOLID STEEL SCRAPER! brough FORK'S PATENT.



Foster, Stevens & Co., Agts.

The Hubert Patent



Stevens

-AGENTS-

10 and 12 Monroe St., Grand Rapids. Send for Circulars and Prices.

Sperry & Co.'s, Post, handled....... dis 50 HARDWOOD LUMBER. Patchin & Abbott quote car lots as follows.

The Drummer Must Go.

Halston in the New York Times. The day of the glorious drummer is on the wane, if I am to believe stories told me in 25. wholesale mercantile houses. It was the fashion of old for the country merchant to templates engaging in the grocery brokerage make his regular trips to New York two or three times a year or more, but the "commercial traveler" came into vogue, and ordering by sample on the source of economy, comes the old fashion in again. The counabridged system of book-keeping, which is try dealer has come to look upon the breezy now in press, and will appear and be drummer with a marked coyness when he placed on sale within the next fortnight. and his gripsack heave in sight, for the provincials look upon the modern way of leave about the middle of the coming week stocking up their stores as rather specious. for a month or six weeks' run to the Pacific Some drummers—and I speak only on hear-slope, taking in the coast from Los Angeles say—are credited with much worldly mind- to San Francisco, the Yosemite, Salt Lake ness, and the retailer a hundred miles or so and such other points of interest as the lim-Cards for Charcoals, \$6 75.

10x14, Charcoal 850
12x12, Charcoal 850
14x20, Charcoal 850
14x20, Charcoal 850
14x20, Charcoal 850
14x20, Charcoal 1050
12x12, Charcoal 850
14x20, Charcoal 1050
14x20, Charcoal 1050
12x12, Charcoal 1050
14x20, Charcoal 1050
14x20, Charcoal 1050
14x20, Charcoal 1450
100 Plate Charcoal 850
100 Plate Charcoal 850
100 Plate Charcoal 1250
100 Plate Charcoal 150 50
100 Plate Ch when he hears hints of big hotel and livery L. E. Hawkins, of Hawkins & Perry, has He does not know that all drummers are dis-manner of arranging the interior of a wholeit comes that the out-of-town customer de- incorporating the same in Hawkins & Perbargains on the spot, and if fun must be | Description of the results of this count. Now, one of the results of this change, as I understand it, is that old wholes choker. change, as I understand it, is that old whole- Kalamazoo Grain Drill Co., have just issued **Record Records Recor some of the city's sights and ingratiates J. Bader & Co., the new wholesale grotht. dis 70&10 himself completely into his good graces. WEyes. dis 70&10 The fish bites, the sequel occurring in the Julius Bader and E. A. Welch will represent the sequel occurring in the sequel oc 70&10 big establishment where the merchant greets sent the house on the road. his new customer and gets his order. This The Kalamazoo Tubular Well Co. is getdis 50&10 new aide in the mercantile camp is good- ting out a forty-eight page catalogue. looking, well-dressed, intelligent and thor- The Phelps & Bigelow Wind Mill Co. oughly understands what is required of him. have now in preparation a thirty-two page It is emphatically a partial return to the and cover illustrated catalogue. old time, when the dealer at a distance made D. C. & H. C. Reed & Co. have just ishis visit of each season to the city, and was sued from the press of H. H. Everard & brought directly into contract with his sup- | Co. a twenty-four page catalogue.

The Gripsack Brigade.

Wm Jones, Western traveler for the Phœnix Furniture Co., came in last week for a ten days' rest.

cern in the Northwest.

C. Russell, has been laid up several days by an attack of the quinsy. Eugene Austin, traveling agent for the Atlas Engine Works, of Indianapolis, has

J. Y. Morrison, the Standard Oil Co.'s new lubricating oil representative, has ar- languidly replied: rived and begun his new duties with the West Michigan Oil Co.

W. M. DeWing, of Buchanan, traveling The ivory of Central Africa, according to representative for Jos. W. Smith & Co., Prof. Henry Drummond, will last about 10 suspender manufacturers of Boston, has or 15 years longer. been in town several days interviewing the

The meeting of Grand Rapids Post, T. P. ing value than when dry. A., which was to have been held at THE TRADESMAN office next Saturday evening has been adjourned one week—to Saturday b. cars as follows:

four years, when he traveled on the road for Eaton & Christenson for a year. He then engaged to clerk for Gil. Cook, who at that time carried on the grocery business in the old National Hotel building. On the destruction of that block by fire, he entered the employ of Horton & Stewart, with whom he remained about three years. He then started in the retail grocery business on his own account on Pearl street, which he carried on successfully for about a year and a half, when he formed a copartnership with Fred S. Clark, and continued the business about six months under the firm name of Clark & Clark. He then entered the employ of Maunder Bros., and continued in the same capacity with their successors, Walker & Farnsworth, remaining with the establishment about five years, leaving it about a year ago to accept the position of billing clerk with Eaton & Christenson. On the resignation of Cass Bradford, a few months ago, Hiram was assigned that position, which he has filled to the satisfaction of himself and his house. His territory includes the Chicago & West Michigan, north and south, and the Lake Shore & Michigan Southern, with drives to interior towns from each line. Mr. Clark is a man of good habits and owes his success to persistent effort and a thorough knowledge of the business.

What are termed "smart buyers" are picking up all the goods they can find in knit cut, we offer an exceptional bargain. underwear, at old or last year's closing prices, for they reckon wisely and well, that when the autumn distributing trade actively opens, such goods will be exceedingly scarce, as well as command higher selling

A gentleman named Kuppenheimer conbusiness at Muskegon, in which case he will office with D. B. Squibb, the wholesale and commission produce dealer.

Wm. H. Allen, book-keeper for S. A.

Traverse City Herald: Smith Barnes will

bills, of champagne suppers and royally car- gone to New York for the purpose of exhibried on flirtations. "Perhaps," is his arguiting the merits of his patent car spring to ment, "the pay for all these very wicked the railway magnets of Gotham. He will doings comes out of my pocket after all." also make some observations as to the best guised—slightly disgnised—millionairs. So sale grocery establishment, with a view to

Kalamazoo Business Points.

B. S. Williams & Co., proprietors of the

An Apt Reply.

While waiting to be attended to at a certain hat store the other day a reporter overheard a rather interesting conversation. A large, stout man with a flushed face and W. H. Rouse has engaged with the Hud- angry manner addressed a gentlemanly son, Wis., Chair Co., to represent that con- young man, who was standing hatless in the store, in a very peremptory manner, at the Johnny Burrows, traveling agent for M. same time pointing to a new white hat which ERS' SUNDRIES, HARMONICAS, VIOLIN adorned his own head:

"This hat doesn't fit, sir, it doesn't fit at

The gentlemanly young man-who, as it been in town for a week past, working up happened, was a customer and not the salesman, as the irate large man imagined-cooly looked at the speaker from head to foot and

> Yes; it is a bad fit. Indeed, I may say it's a very bad fit—and so's your coat!"

Coal, when wet, has 25 percent. less heat-

LUMBER, LATH AND SHINGLES. The Newaygo Manufacturing Co. quote f. o.

has been adjourned one week—to Saturday evening, May 23, at which time a full attendance is requested, as matters of importance are to come up for action.

Hiram Benson Clark was born at Camden, Ontario, April 25, 1845, and three years later took up his residence at Trenton, same province, where he served his time as a baker's apprentice and afterwards clerked in a general store, coming to Grand Rapids in August, 1864. He first entered the employ of S. C. Smith, then a prominent retail groceryman here, with whom he remained four years when he traveled on the road for the secondary of the second

MORLEY, MICH.

Gaius S. Perkins and wife are expected home from their Southern trip about May

The Seegmiller grocery stock, comprising staple and fancy goods, show-cases, cannisters, scales, trucks, and everything included in a first-class grocery stock, will kept the rural store keeper at home. Now Welling, has invented and copyrighted an of the Grand Rapids Manufacturing Co.'s stores, on Lyon street, May 19, sale beginning at 10 o'clock a. m. Full inventory of the stock can be seen at County Clerk's office, filed with the attachment papers in case of Canadian Bank of Commerce vs. Seegmiller.

Terms of Sale-Cash.

Lyman T. Kinney, Sheriff.

Dunham's Combination

AND ENVELOPE!

Best and Cheapest Method Known to Shippers. Saves the Expense of Postage.

E. A. Stowe & Bro.,

Manufacturers' Agents,

Send for samples and prices to

MEN'S FURNISHING GOODS Lumberman's Supplies FISHING TACKLE

NOTIONS!

PANTS, OVERALLS, JACKETS, SHIRTS, LADIES' AND GENTS' HOSIERY, UNDER-WEAR, MACKINAWS, NECKWEAR, SUS-PENDERS, STATIONERY, POCKET CUT-TLERY, THREAD, COMBS, BUTTONS, SMOK-STRINGS, ETC.

Particular attention given to orders by mail. Goods shipped promptly to any point.

I am represented on the road by the following well-known travelers: John D. Mangum, A. M. Sprague, John H. Eacker, L. R. Cesna and A. B. Handricks.

24 Pearl Street - Grand Rapids, Mich.

Improved by the Lockwood Patent.



ibe to 27c per cream gauge for the year 1884. In the factory for butter and cheese they paid the patrons \$1.75 per 100 bs. average, for the season. They show better results in dollars and cents than anything yet invented. Write for actual working figures furnished by successful creamery men of known reputation, who

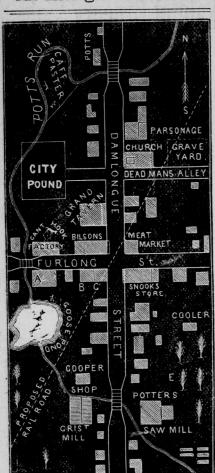
JOHN BOYD, Sole Manufacturer, 199 LAKE ST., CHICAGO.

Letter, Note and Bill Heads, Statements, Cards, Envelopes, Blank Orders, Dodgers, Circulars, Etc., Neatly and Promptly done at "The Tradesman" office.

E. A. Stowe & Bro.,

49 Lyon Street,

GRAND RAPIDS,



SOLIMAN SNOOKS.

He Starts Widow Spriggs in the Millinery Business.

CANT HOOK CORNERS, May 9, 1885.

Mister Editer of Traidesman. DEAR SIR-I s'pose you'll laff at my latest business venture, but I can't help it for all at \$2 for a 3 bu. bbl. that. I've gone in partnership with Widder Spriggs. That is, we've entered into a sort of an arrangement, protective and defensive GRAND RAPIDS SEED CO. as it were. You see, there aint any millinery shop at the Corners here, and whenever any of my customers want anything better than my ready made bonnets, they have to go over to Slabtown or else take the necessary fixings over to Widder Spriggs, at Pine Holler. The Widder is real tasty like in such matters, and always goes on the principle of "satisfaction guaranteed or money refunded." So it occurred to me that perhaps Sol. and the Widder might strike up some kind of a bargain and go in snucks on a first-class millinery establishment. I took her out riding the night she got back from Indiana, and as soon as the usual friendly greetings were over, I asked her point blank how she would like to preside over a business of her own in my store. She frankly told me that her money matters would not admit of such an investment at the present time, but as I voluntered to buy the stock and give her half the profits for running the snap, she consented to the arrangement and agreed to go down to Grand day next week. I thought then that perhaps I might be able to accompany the Widder to your city, but I have since got a stealing case on my justice docket, which comes off whenever we catch the complaining witform with the complaining witform whenever we catch the complaining witform witform whenever we catch the complaining witform witform witform witform witform whenever we catch the complaining witform witfo ness, so I shall have to stay at home to at-Widder is a stranger to Grand Rapids, I will give her a letter of interduction to you, Mr. Stowe, and you will confer a great favor on your valued correspondent by taking her U. U. A. 'round to the big milliner shops, and telling them her business. You can assure them that she has a perfect right to buy goods in my name, and that Sol.'s credit is A1. If any of them are particular and want references, tell 'em to inquire of Hank Fairchild or John Caulfield or Henry Spring. Yer see I've bought thousands of dollars worth of goods of them fellars, and they dassnt go back on me now. Kinda advise the Widder to buy light, cause this is her first experience in the buying line, and she might get a lot of old stuff tucked off on her, if she "STAR," aint careful. I want you to see that the prices are all right, and that the goods are shipped by the way of Jim King's stage, from the station to the Corners, as the other stage line makes it headquarters at Bilson's

I have concluded to locate the Widder in the rear end of the store, just back of the hardware department, so that when there aint any customers or loafers around, I can call her into the office and enjoy a little private conversation with her.

store. If the Widder has to stop over night,

take good care that she puts up at a respectable place, as anything wrong at this stage

of the proceedings might interfere with the

I see by THE TRAIDESMAN that the Grand Rapids people talk of celebrating the glorious Fourth three days this year. That's just bully, and, in case the scheme works, you can count on seeing Soliman Snooks and Sister Spriggs at the Rapids.

By the way, what do first-class preachers charge for marrying folks at Grand Rapids? My clerk Algernon heard tother day in a kind of a roundabout way that Bilson-that old slab-sided coon across the road—has been biling mad some time back because my letters in your paper have got so much notice, and he 'lows he could write a durn sight better than old Sol. Snooks, and says he'll J. W. LYNCH, Editor and Proprietor. bet one of his pancake turners like they had last winter at the donation party to the ministers that he will write to you and get his'n printed in THE TRAIDESMAN, too. The conseet of the fellar, to thinks he can be liter-

"read after it is wrote," as Samanthy Allen says, in that nice book of hers. Mr. Stowe, did you ever notice how imperdent folks gets when they take a notion like Bilson has got into his head? I never did set much stock by him, anyway, and if he goes and writes and gives me away on some things he knows about me (or that I'm 'fraid he knows) I'll fix him so he won't even dare

> Yours, millinerically, SOLIMAN SNOOKS,

G. D., J. P. and P. M.

Try the Crescent Mills "All Wheat" flour, made by an entirely new process. Voigt Milling Co., Grand Rapids, Mich.

We have a choice lot of Early Dent, Eight-Rowed Yellow, Red Blazed and White Flint Seed Corn that we offer to the trade at \$1 per bu.

The "WHITE STAR" takes the lead. We have a fine stock that we offer to the trade

GRAND RAPIDS, MICH.

THE ONLY



HARD AND SOFT RUBBER MINNOWS.
No. 7, 70c each; No. 8, 80c each; No. 9, 90c each.
FLYING HELGRAMITES. No. 0, 80c each.
No. 1, 85c each; No. 2, 90c each; No. 3, \$1 each.
Samples of above Baits sent post paid on receipt of price, or any three for \$2.
MALL. GLASS MINNOWS, TRIPLE HOOK
FEATHERED, 60c each.
SOFT RUBBER FROGS, TRIPLE HOOK
FEATHERED, 60c each.
SOFT RUBBER GRASSHOPPERS, SINGLE
HOOK, 60c each. Rapids to buy the stock and fixings some SOFT RUBBER DOBSON, SINGLE HOOK,

ness, so I shall have to stay at nome to attend to more pressing business. As the Enterprise Mfg. Co., Akron, Ohio.

Proprietors of the

ular brands of Flour

"GOLDEN SHEAF," "LADIES' DELIGHT," And "OUR PATENT."

ORDER A SAMPLE BUTT OF McALPIN'S

PLUG. A RICH NUTTY CHEW.

GRAND RAPIDS.

THE AMERICAN MARKETMAN

Published Every Tuesday by

Devoted to the General Packing, Canning, Market, Provision, Produce and Grocery Trades.

\$2 PER ANNUM.

T. R. HARRIS & CO., COHOCTON, N. Y.

Manufacturers of the Celebrated

"Brook Trout" Cigar.

Christenson. Eaton

SOLE AGENTS FOR MICHIGAN.

Choice Butter a Specialty

Fresh Fruits and Vegetables.

Oranges, Lemons, Bananas, Apples, Cranberries, Cider, Etc. Careful Attention Paid to Filling Orders.

M. C. Russell, 48 Ottawa St., G'd Rapids. RINDGE, BERTSCH & CO.

SHOES. BOOTS AND

BOSTON RUBBER SHOE CO.

Our spring samples are now ready for inspection at prices as low as the lowest. We make a Gent's Shoe to retail for \$3 in Congress, Button and Bals that can't be beat.

14 and 16 Pearl Street, Grand Rapids, Mich.

$ext{WM}$ SEARS & CO Cracker Manufacturers,

Agents for

AMBOY CHEESE

37, 39 & 41 Kent Street, Grand Rapids, Michigan.

Choice Butter always on hand. All Orders receive Prompt and Careful Attention. CORRESPONDENCE SOLICITED.

97 and 99 Canal Street,

Grand Rapids, Michigan

MUSKECON BUSINESS DIRECTORY

Having resumed operations for the season is prepared to supply all kinds of

FRUIT PACKAGES!

At Bottom Prices. Quality Guaranteed.

WE MAKE A SPECIALTY OF PEACH AND GRAPE BASKETS.

PACKERS

Provisions. Jobbers

CANNED MEATS AND BUTTERS.

CHOICE SMOKED MEATS A SPECIALTY.

Stores in Opera House Block, Packing and Warehouse Market and Water Streets.

MUSKECON SAW AND FILE WORKS Manufacturers of

FILES AND RASPS OF ALL DESCRIPTIONS, And Repairers of Saws. Our long experience in both branches of business enables us to do better work than any other firm in the State. All work done promptly and warranted to give satisfaction. Works on First street, near Rodgers Iron Manufacturing Co.'s Shops, Muskegon. Smith & Hazlett, Proprietors.

WHOLESALE GROCER,

FULL LINE OF SHOW CASES KEPT IN STOCK.

ing, and a mighty lot of it, sometimes, to be 195 and 197 Washington Street, Chicago, Ill. WIERENGO BLOCK, PINE STREET,

HESTER & FOX

MANUFACTURERS AGENTS FOR

SAW AND CRIST MILL MACHINERY

Planers, Matchers, Moulders and all kinds of Wood-Working Machinery,

Saws, Belding and Oils.

130 OAKES STREET, GRAND RAPIDS, MICH.

F. F. ADAMS & CO.'S

Fine Cut Chewing Tobacco is the very best dark goods on the Market.

Grand Rapids,

CLARK, JEWELL & CO.,

Groceries and Provisions,

83, 85 and 87 PEARL STREET and 114, 116, 118 and 120 OTTAWA STREET,

GRAND RAPIDS,

MICHIGAN.

Mich.

BLANCHARD BROS. & CO

Good Goods and Low Prices. We invite Correspondence. Full Roller Process.

Corner Winter and West Bridge Streets,

Grand Rapids, Mich.

Tholesale & Commission-Butter & Eggs a Specialty. H. LEUNARD & SONS,

16 Monroe Street, Grand Rapids, Mich

Mason Fruit Jar. YOU ALL KNOW IT.

Cartage Eree on Fruit Jars.

Pactory Order of us while stock is plenty and prices remain at the bottom.



Gasoline Stoves--Four Hole Top. "Monitor" Oil Stoves--Absolute Safety.

These are becoming necessary in every household and by buying of us you will be trying no experiments. Our goods are standard and guaranteed in every respect. Write for our Price List.

REFRIGERATORS.



Carved Panels, Hardwood, war-ranted First-Class, Elegant and Durable. We challenge the world to produce its Equal, in Merit or in Price.

WE ARE THE MANUFACTURERS OF THE Easiest Selling Refrigerator in the Market, because it

THE BEST We gladly furnish catalogue and discount on application. Notice our new GROCER'S ICE BOX.

The New Table Glassware.

We have colored lithographs of the new goods in COLORED GLASSWARE which we are very anxious to show you. If not already received, writh to us for a set with net prices and see what is revolutionizing the trade for nice table glassware. Above all make a note to visit our store the next time you are in the city, and ask for our wholesale sample room. WE HAVE BARGAINS IN QUICK SELLING GOODS.

H. LEONARD & SONS,

MUSKEGON, MICH. 16 MONROE STREET, GRAND RAPIDS, MICH.