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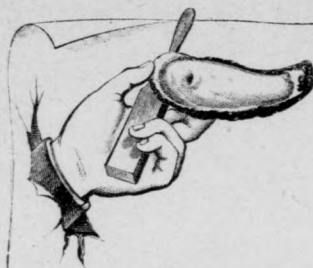
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VOL. XI.

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NO. 531

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CAUGHT IN HIS OWN TRAP.

Coldstream! Coldstream! cried the brakeman, and flung open the door. Washington Anderson was not sorry to hear the cry. He jumped up with more alacrity than the hot summer day seemed to encourage, and almost ran to the door and down the steps. There was Margaret waiting for him! He greeted his sister warmly, rushed off and fetched his trunk, and in five minutes they were rattling over the stones, with the breeze from the lake in their faces, and Bess trotting as only Bess could trot when she knew she was going home.

"Eleanor Franklin is here," said Margaret.

"Well, whose heart has she broken this time?"

"How did you know? Jim Enderby's been making a perfect fool of himself over her—and she doesn't care a snap for him. She just keeps him along—you know how."

"I've never seen her," said Washington. "I'm glad I'm going to meet that girl. I've heard she never knew a man but she broke his heart."

"And you want to play the Ulysses to this Circe?" Margaret asked, laughing. Then she said more seriously: "I really wish you would, Washington. I don't believe she or anybody else could break your heart. I never cared about her conquests till she reached Jim—but that's too bad."

"It is too bad. Jim's probably worth twenty of her, but, of course, he can't know that. By Jove, the lake is glorious, isn't it?"

"Yes. That's Rabbit Island, there, with all the trees. And aren't the mountains grand across the water? Those cloud shadows spreading over them, and then giving place to the sunlight, remind one of temptations coming into the mind and then going away again, don't they?"

"I don't know—unless, perhaps, you mean a temptation to make a girl fall in love with you just for fun—or revenge."

"I don't call that a temptation. It will serve her right, if you mean Eleanor Franklin, it might do her good in the end."

"Noble girl!" cried Washington. "How far-sighted of you to choose the course which will prove to her ultimate benefit! But how do you reconcile yourself? It will serve her right—and it will be for her good. But, then, don't they say you women have nothing to do with reason? Your virtues are above it; and your other qualities—absolutely without it."

"That's right. Pitch into us. We have no friends. The soldiers in our own army desert us and run down other women, so as to make capital for themselves with men. I own that women are without reason in one important point; they fall in love with men for no reason at all—with Washington Anderson, for instance."

"Stop!" cried Washington. "You know you would be in love with him this minute if he wasn't your brother. Turn in here, you say? What splendid hem-

locks! Who are the people on the piazza? Which is the fair Eleanor? That must be she at the corner. Now for my sweetest smile. Is this right, Margaret?" He made a hideous grimace.

The carriage drew up at the piazza steps. Mrs Weavington greeted Washington warmly, and so did all the rest, except Eleanor Franklin, who stood apart, looking on with an interested smile.

"Why?" cried good-hearted Mrs. Weavington, "you dear children, don't you know each other? Miss Franklin, allow me to present my friend, Washington Anderson."

"I am very glad to meet you, Mr. Anderson," said Eleanor, her dark eyes looking him full in the face as they shook hands.

There were a good many young people staying at Mrs. Weavington's house, and she was always getting up expeditions and amusements that they might pass their time pleasantly. The day after Washington arrived, they all set out on a walk to Sunset Hill. Washington and Eleanor were not together, but when the party reached the hill, Washington, with the *savoir faire* of which, it is to be feared, he was rather proud, managed so that he and Miss Franklin sat together in the shade of the same rock at some little distance from the rest. Perhaps he would not have been so successful if Eleanor had not easily fallen in with his arrangements.

"Do you see that island?" inquired Washington. That is Rabbit Island. I have determined to cut away a clearing in the center, and live there like Thoreau, communing with nature."

"Oh, Mr. Anderson! I'm sorry, but I cannot allow that. I have a previous claim. I determined last year—last year, remember, before you were born, as far as Coldstream is concerned—to establish a convent for nuns in that island. I am to be Lady Superior; and no one is allowed to become a nun whose heart has not been broken by one of your heartless sex."

"I concede your claim since you were ahead. But I must claim the right to build my cottage near the monastery walls, like the old German knight, and gaze up at some of the windows, and see the heart broken creatures. It's rather good fun looking in at the windows of such institutions. I have been fascinated by staring at the maniacs in the windows of the Brattleboro Lunatic Asylum."

"Now, that's an apt simile," said Miss Franklin. "How a woman can be heart-broken I don't see. They really deserve to go to Brattleboro. Yet I am going to take them in and cure them."

"How are you going to do it?"

"Oh, I am going to have them study the portions of literature which treat of the perversity and wickedness of man, until I make them all woman-haters."

"And old maids! But do you really hate men yourself?"

"Well, what am I to say? Yes, except Mr. Washington Anderson! I can-

not go so far as that. I admire George Washington, and Oliver Cromwell, and Mr. Weavington, and—how beautiful the lake is! From here it looks as if there wasn't a ripple. That's the way when you see the doings of a family as a stranger—you think they never quarrel. I guess the fishes in the lake could point out a ripple or two. I do so love that blue of the lake—and then the green of the trees and mountains, and then the different blue of the sky!"—and she sighed admirably.

"Yes, it's lovely," said Washington. "You are fond of nature, aren't you? So am I."

"I'm fonder of it than anything else—even than my favorite men," she said; "except, of course, my family."

"I am fond of nature, too," said Washington. "But I'm fonder of people—fonder than you, I imagine."

"There, they are going away. No, thank you, Mr. Anderson, I can get up quite well enough alone. I must get into good practice, you know. In the nursery there will be no one to help me."

* * * * *
That evening after supper Washington and his sister walked out to see the sunset. There was a mass of clouds to the westward, the edge of the mass lit up by the sinking sun. Margaret said something about every cloud having a silver lining.

"Nonsense!" rejoined her brother. "There are a lot of clouds that are prevented from having a golden lining because another cloud is between them and the sun. Just like troubles, you know; there might be a good side to a vexatious thing, only some other trouble gets in between."

"How do you get on with your sun?" asked Margaret, mischievously, and he knew what she meant.

"Why, to tell the truth, I can't find out whether she likes me or not. I'm eager enough to make her like me, but she is so energetic in making me like her that she never stops to like me at all, so far as I can see. We get on well enough. Isn't she a beauty, though? And she carries herself so well!"

"Have a care. You must not fall in love with the enchantress you were meant to discomfit. Out with your sword and grasp her by the hair of her head—the hair you were raving over this morning—I don't think it's half so pretty as my own—and, swish! Just think of how she treated Jim."

"It was shameful; she ought not to go on so. And he isn't the first one, by a good many."

"Nor the last," said Margaret, "if that hair continues to exert such a charm!"

"Will you be quiet?" cried her brother, threatening her, mockingly. "Why, I only admired her hair as a poet admires things; just as I might admire sea-weed, you know."

"And her eyes you admire as you would a beautiful cat's, I suppose?"

"Exactly. I'm quite as hard-hearted as you. I do wish I could get her to

like me. I can't think of any way except being as nice as I can. It's all nonsense, I believe, this laying schemes to fascinate people. If you want them to like you, just be as nice to them as you can—and when they are sure you like them, they'll begin to like back."

"There's no better authority than you. How many photographs have you on your bureau now—fifteen?"

"There're not on my bureau; there're in my trunk. And there are only twelve of them."

"A week, then, before there are thirteen! It will take about three days for Eleanor to send home, and three more for the precious package to be sent here."

"Margaret, you are incorrigible!"

Washington stayed out his week, and said something about going home; but Mrs. Weavington would hear nothing of it. He must go with them on the drive to Cogswell's Peak. The young man made but a feeble resistance to this good-natured compulsion, and it was arranged that he should stay a week longer.

On the day of the drive, the party assembled on the front piazza, with the three carriages of the Weavington family before them. First was the beach-wagon, with two rather dangerous looking horses; then the carryall, with steady old Roy; and lastly, the buggy. Mrs. Weavington stepped to the front and issued her orders. When she had disposed of enough young people to fill the buggy and the carry-all, she turned to Washington.

"Washington, you must drive the beach-wagon, because then we needn't take Thomas away from his work; and you are the only other person that I can trust not to tip me over. Eleanor, you sit with him on the front seat; but be sure not to say a word all the fifteen miles, for if you do, he will surely grow careless and the horses will run away. How many times have they run away, Thomas? Five?"

"Six, ma'am; they ran away again the day before yesterday."

"You see, Eleanor, we all depend on you not to talk. Jim, you come into the back seat with me."

Washington helped Eleanor into the front seat, and then mounted himself, while Thomas held the horses. "Can you trust them to me, Thomas?" he asked, laughing, as he gathered up the reins.

The avenue led from the house directly down a steep hill. The two horses began to prance as soon as they started; and when they reached the steepest part of the incline, they bounded and humped themselves as spirited horses will when they have not been out the day before. Jim was anxious. Eleanor was agitated. Mrs. Weavington alone kept up her light and airy talk. She was perfectly accustomed to Washington's driving, and felt as much at her ease as in her own parlor. Eleanor watched Washington closely. He really did know how to manage horses. His nervous hands grasped the reins strongly; in his right hand he held the whip, ready for an emergency. Now and then, he spoke softly and kindly to the horses. They finally reached the foot of the long hill safely.

"Aren't they beauties?" Washington said to Eleanor.

"I don't know anything about horses. They seem rather—can they go fast?"

"You shall see for yourself when we reach the stretch."

Eleanor rather wished she had not asked. But she gained confidence in the driver, and was soon as much at home as Mrs. Weavington, if she did keep rather silent.

"You don't ride, then?" asked Washington, taking the opportunity of a long hill for a little conversation. "I suppose you go out a great deal?"

"Balls and parties, you mean? Yes, I go out a great deal. I'm tired to death of it."

"Then why—? I beg your pardon."

"Why do you beg my pardon?"

"Because if you had wanted to tell me why you went, I suppose you would have done it."

"I'd just as lief tell you. My mother wants me to. She's a dear mother, but she's foolishly proud of me, and wants me to get a little admiration, if I can."

"How do you succeed?"

"Oh, there are plenty of fools in the world," Eleanor laughed, "and I think I am quite a favorite with some of them. I can say that without fishing for a compliment, you know, for you never give them."

"Oh, yes, I do—I'm thinking up one for you now."

"Well, if it's taken you a week and a half to think up one little compliment, and you haven't thought up that one yet, don't rack your brain any further, I beg of you."

"I won't. I have thought of two already. Your hat is very pretty, and you sat perfectly still and didn't say 'Oh' when Bayard shied just now."

"Really, that is too much. My beauty is furnished me by Madame Celeste, and my silence by agonies of fear which paralyze my powers of utterance."

Washington became more earnest.

"Well, then, your—"

"No, no," she broke in, seeing that a real compliment was coming this time; "you must think another week and a half before I let you give me another. It will probably be that these boots are pretty—and I will tell you then that they belong to your sister Margaret."

The carriage was half way up a steep hill when an unfortunate *recontre* took place. Two men and a performing bear appeared at the brow of the hill before the eyes of the horses, who had had no real excitement since running away two days before, and who were aching to be frightened at something. They began to jump and snort, and just as the bear was apparently safely past, Bayard, the nigh horse, kicked up his heels and got one leg over the traces. Washington quieted the two rampant animals as well as he could. Eleanor wondered what he would do. All of a sudden she felt him thrust the reins into her hands, and in an instant he was out of the carriage and at the horses' heads.

"Eleanor, get a stone and choke up the wheel! Jim, fix the trace!"

Jim got out of the carriage as quickly as possible, but Eleanor was before him. She blocked the wheel, and finding Jim hesitating at the trace because Bayard's leg was by no means still, she pushed in before him, unfastened the trace from the whiffle-tree, pulled it out from between the horse's legs and fixed it where it belonged.

Washington apologized for calling Miss Franklin Eleanor. "I had to economize my words, you know," said he. "Miss

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Franklin was two, and I couldn't call you 'Franklin' or 'Miss.' To tell you the truth," he added presently, "I called you Eleanor because I always think of you as that." He was delighted at the energy and efficiency which she had shown.

"It seemed very natural," she said. "I hardly noticed it." This was not true, for even in the excitement of the moment she had blushed to hear him call her Eleanor.

"Here's the stretch," said Washington; "but I think I won't speed them just now—we are too far ahead of the others."

"May I try driving a little?" Eleanor asked.

"I'm sorry, but I shall have to say no to that," answered Washington. "I did give a girl the reins once in my life, and it turned out badly."

"That was Miss Atkinson, wasn't it?" She remembered having heard the story at Newport.

"Yes," said Washington. "Experience is queer; it makes one too cautious about some things, and too reckless about others."

"Too cautious—yes; but not too reckless, does it?"

"Yes, too reckless. What do you think of the brakeman who gets on to the car while it is moving ten thousand times, and the next time is once too many?"

Eleanor was silent for a while. Then she said, "How did you know exactly the right thing to do just now?"

"I don't know."

Jim Enderby and Margaret were out in the canoe. It was dusk. There was a red glow in the west, but no clouds. It was a peaceful sunset.

"Washington and Miss Franklin seem to be pretty intimate nowadays. I think he must have fallen in love with her."

"I don't think he has. He is only flirting with her, the way he likes to flirt with girls."

"No, he isn't. He means business. But she doesn't care a pin for him."

"I disagree with you," said Margaret. "I think she is tremendously pleased with him."

"She doesn't look it."

"That's why I think so. Ever since that drive, she's hardly said a word to him. He doesn't know what to make of it; but I do."

Jim groaned. "Well, I wish him joy of her," he said.

"Fiddlesticks, Jim, you don't; besides, he'll never propose to her. All you young men like to pass away your time with girls; but he has never gone very far with her. He let me know so much himself, though for the last few days he has been very mean and hasn't told me anything."

The evening before the day on which Washington was to leave Coldstream, he met Eleanor Franklin in the dark hall just before supper. He spoke to her hurriedly.

"We haven't seen each other much for the last few days. Won't you come out for a little walk after supper?" Then, seeing her hesitate, he added, "It's my last evening."

"Then I should think it would be better for you to spend it with the crowd."

"No, I want to spend it with you."

She gave a quick assent, and passed into the dining room.

There were some high cliffs overhanging the lake, and it was to this point that Washington and Eleanor turned their steps. The great red moon had risen, and was growing smaller and paler. The two young people who had once been so desirous to please each other, seemed to have lost all their anxiety to do that. They sat without speaking for some time; and when Eleanor broke the silence, her remark was not a very agreeable one.

"How very chilly it is here!"

"Are you cold?" He put another shawl over her shoulders. Then, after a moment's silence, he said: "Why have you been so different the last few days? Any one would think I had done something dreadful! What is it that you have heard against me?"

When a cat is attacked, it runs up a tree. A young woman under similar circumstances takes refuge in a question.

"Have I been different?"

"Different? I should think you had."

"Will you go out on the lake with me?"

"No, I have a little headache." "Let's go down to the shore." "No, I want to talk to Margaret about something." "Let's go out and watch the sunset." "Oh, don't you think it is better fun staying with the crowd?" That's the kind of conversation you and I have been carrying on these last days."

"Really? What an interesting time we've been having!"

After a pause Washington asked again: "Have you heard anything bad about me?"

She smiled. "No end of things."

"What sort of things?"

"I don't know as I've heard of anything worse than your having broken half a dozen girls' hearts. That, of course, doesn't amount to anything."

"Are you serious, Miss Franklin? What do you mean? I break people's hearts? What do you do, I should like to know?"

"What do you mean, Mr. Anderson?"

"I meant that—though I haven't broken any hearts that I know of—that, even if I have, I'm not the only one who has done it."

"Do you mean to say I have been making that my business?"

"I mean that I have heard of at least six young men—Nonsense! It doesn't matter what I've heard."

"And I've heard of at least six young women—Nonsense! It doesn't matter what I've heard."

They both laughed nervously.

"I don't mean to say," said Washington, at last, "that I haven't flirted at all; I have, sometimes."

"So have I. But I have never gone so far—I mean—"

"I don't believe you ever went so far as to do any harm knowingly, Miss Franklin. But you girls don't know what agony a man feels, when he loves a girl who won't love him."

"Naturally, we don't, Mr. Anderson. When a man comes to one of us, who we know has asked three girls before, and who, we afterwards find, has asked two more, I must confess we do not have a truly dreadful sense of his agony."

"Well, look at it on the other side. We see you girls flirting as hard as you can, and our old friends making fools of themselves over you. And we think that two can play at that game—and we flirt,

(Continued on page 7.)

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Topsey,
Bixby's Royal,
C C,
Keystone,
Loomer's Pride,
Imperial,
Eagle,
Boston,
Nubian.

We carry all the above kinds in stock, which
are the best and leading makes in the market.
Get your winter stock before freezing.

HIRTH, KRAUSE & CO.,
GRAND RAPIDS, MICH.

FLORIDA ORANGES

Are beginning to come forward. We are sole agents in this city for the "STAG"
and "PALM" brands. Nothing but selected fruit goes into boxes so stenciled.
DON'T BUY INFERIOR ORANGES WHEN THE BEST ARE SO CHEAP.

THE : PUTNAM : CANDY : CO.

AMONG THE TRADE.

AROUND THE STATE.

Lexington—Peter Janette, produce dealer, is dead.

Faigrove—F. G. Bosworth has sold his drug stock to Amos Bond.

Negaunee—Oscar Field succeeds Corbit & Field in general trade.

Saginaw—Geo. Stingel succeeds Frank Stingel in the meat business.

Kalkaska—W. F. Stewart succeeds Harry Scott in the drug business.

Nessen City—Wm. Hogg succeeds Hogg & McElroy in general trade.

Hart—Geo. Alverson has retired from the hardware firm of Cahill & Co.

Jasper—Delano & Co. succeed Chas. H. Delano in the creamery business.

Sparta—Lowell A. Hinman succeeds Hinman & Miller in the drug business.

Crystal Falls—A. Lustfield will remove his general stock to New Lisbon, Ohio.

Saginaw—E. H. Wells is succeeded by Mrs. F. M. Arnold in the grocery business.

Hanover—F. J. Bates has removed his grocery stock from Litchfield to this place.

Jonesville—L. Strauss has removed his clothing stock from Sturgis to this place.

Jasper—Ira Millet has sold his meat and confectionery business to Smith & Robb.

West Bay City—J. C. Poultney succeeds H. G. Porter & Co. in the grocery business.

Fowlerville—Robert Vanstone has removed his jewelry stock from Detroit to this place.

Harrisville—Mrs. Etta P. Reed has removed her millinery stock from Brighton to this place.

Harrison—Wilson, Stone & Wilson are succeeded by W. H. Wilson & Son in the sawmill business.

Grayling—L. Fournier is succeeded by Loranger & Fournier, incorporated, in the drug business.

Saginaw—Loranger & Fournier, incorporated, succeed Loranger's Pharmacy in the drug business.

Fenton—Thompson & Roe succeed J. S. Thompson in the boot and shoe and restaurant business.

Vassar—Buck & Lawrence, grocery and notion dealers, have dissolved, Buck & Barker succeeding.

Muskegon—Snell, Wurtz & Co., merchant tailors, have dissolved, Wurtz & Mathieson succeeding.

Marquette—The Wetmore Mercantile Co., Limited, succeed the F. P. Wetmore estate in general trade.

Muskegon—Veltman & Vanderwerp, furniture dealers, have dissolved, Geo. D. Vanderwerp succeeding.

Ann Arbor—The stock of Alvin Wilsey, dealer in musical instruments, has been closed on attachments.

Beilaire—Frank Bard has sold his grocery stock to F. Seward & Co., who will continue the business at the same location.

Kingsley—Mrs. E. L. Moses has sold her millinery business to Mrs. Creiglow, who will continue the business at the same location.

Omena—S. A. Keyes has purchased a new grocery stock in Chicago and will hereafter conduct the grocery business in connection with his hardware business.

Wayland—John C. Yeakey has purchased the interest of Mrs. Pallett in the meat firm of Yeakey & Pallett and will

continue the business under his own name hereafter.

Holland—Notier & VerSchure have dissolved partnership, the latter retiring from the business. The grocery stock has been purchased by Fred Zalsman, who will continue the business.

Muskegon—L. R. Crossette, who, with his father, Isaac Crossette, composed the lumber yard firm of Crossette & Son, is winding up the business since the death of his father, and will continue it alone.

Muskegon—Fred Brundage, the druggist, is preparing to open a branch store in the store room on W. Western avenue, formerly occupied by Fred Neumeister. He is now putting in a stock of books, etc.

Otsego—E. J. Rose has purchased of Joseph Derhammer his interest in the grocery firm of Truesdall & Derhammer, and Mr. Truesdall has moved the stock into the building already occupied by Mr. Rose as a grocery store.

Traverse City—Ernst Bros., of Oscoda, have leased the new store building of Mrs. Hall, on Union street, South Side, and will open it early next week with a stock of bazaar goods, making a specialty of toys and notions for the holiday trade.

Whitehall—Geo. F. Sibley has concluded to go out of the hardware business and has offered his entire stock to Gee & Carr. An inventory is being taken and, if satisfactory terms can be reached, Gee & Carr will take the stock and consolidate it with their own.

Sears—McDougall & Holihan, formerly of Meredith, expect to close a deal with C. V. Priest whereby they become proprietors of his general store at this place. The prospective proprietors are gentlemen of considerable business experience and, in case the transfer takes place, will deal in forest and farm products, as well as general merchandise.

Detroit—About two years ago a brother of Ezra Craft purchased some rolled spiced bacon from the establishment of Parker, Webb & Co. and took it home. He had some of it cooked for his breakfast but did not relish it. Later Ezra got up for breakfast and partook of the bacon. He immediately took sick and the trouble was laid to the bacon. He has since been under the doctor's care. About a year ago he brought suit for damages against Parker, Webb & Co. The case was tried before Judge Hosmer, who directed a verdict for the defendants on the ground that no negligence had been proven. It was appealed to the Supreme Court, which decided that the case ought to have gone to the jury, and a new trial was ordered. This was in progress before Judge Hosmer for several days. The only new testimony was that of one witness, who swore that he had purchased diseased meat from the firm. The jury rendered a verdict of \$500.

MANUFACTURING MATTERS.

Au Sable—H. L. & G. F. Venners succeed A. W. Jahrous in the cigar manufacturing business.

Beaverton—The receiver of the Tonkin, Harris & Co. sawmill has decided to start the mill again.

Mt. Pleasant—The Mt. Pleasant Lumber Co. has purchased a lot of timber land between Coldwater and Littlefield lakes in Isabella county.

Bay City—In about three weeks the Welch sawmill will shut down, when a band saw will be put in. The mill will

start up soon after January 1 for an all winter run.

Bay City—John G. Owen shut down his sawmill at Owendale last week. It has cut about 8,500,000 feet, and has several million feet still on hand at the mill. The planing mill is still in operation.

Saginaw—The Michigan Central, Mackinaw division, and the Flint & Pere Marquette will do a comparatively light business in log hauling this winter. Last year these roads hauled 311,000,000 feet of logs.

Ludington—The Pere Marquette Lumber Co.'s mill closed operations last week. The salt block will run as long as the fuel holds out, and is making more salt this season than ever before in its history.

Ludington—Thomas Percy has leased the T. R. Lyon salt block for one year. He will make improvements in it, and run the plant in connection with his own, and thus greatly add to his producing capacity.

Butternut—Morse Bros., who are operating the Butternut cheese factory, are negotiating for the rental of the Palo butter and cheese factory, and, if successful, intend to begin the manufacture of cheese there in the near future.

Bay City—It is now said that McLean & Co. will erect a new sawmill on the site of the one recently destroyed by fire. The location is a very desirable one, and the firm has guarantees of a stock of logs to keep the plant in motion a number of years.

Saginaw—J. W. Howry & Son's logs, brought over from Canada, have been nearly all manufactured at the mill of Green, King & Co. They have started camps in Canada and will bank about 20,000,000 feet this winter, or about the same output as last winter.

Saginaw—Indications are at present that the output of cedar this winter in northern Michigan will be rather light, for the same causes that operate in other branches of business. The market for cedar is dull and there is not much inducement for active operations.

West Bay City—A new wooden steamship is to be built at Davidson's yard during the winter. It will have a capacity for 400,000 feet of lumber. The cost will approximate \$100,000. Three other wooden vessels are in course of construction at this yard, and 600 men are furnished with steady employment. The value of such an industry in times like these cannot be overestimated.

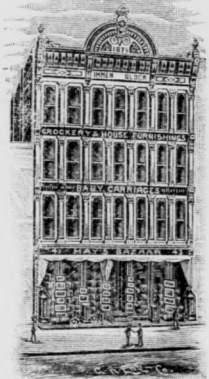
Saginaw—The call for men for the woods continues limited and the labor market is overstocked. Loggers will be able to operate more cheaply than usual this fall and winter as wages range from \$5 to \$8 a month less than last season, and, with the exception of pork, supplies are cheaper. A number of crews have been sent from the Saginaw valley to Canada and to Lake Superior, although in the Upper Peninsula there is reported a large oversupply of labor, and men are reported willing to work at almost any rate of wages that will insure board and clothes.

Manistee—There never has been a time in the history of the salt industry of this State when a man could get a barrel of salt as low as he can to-day. All it is netting the manufacturers is 45 cents for 280 pounds, with a package that costs 10 cents thrown into the bargain. Of course it stands to reason that our mill men are

not making this salt at a loss, so that one can readily see that they were making some money when they were getting 65 to 70 cents a barrel. The total amount of salt manufactured in the State for the past month was 407,336 barrels, of which Manistee contributed 150,804. Up to date this season there has been made in the State 3,124,968 barrels, being 386,000 less than for a like time last year.

Manistee—Lumber is bringing fair prices, but there is no great snap to the movement, and we do not look for much for the balance of the season. Sales of piece stuff are made on a basis of \$10 for green, and most of our stock is moving as fast as sawed at that figure. A half million feet of hemlock piece stuff was recently sold to one dealer, and 400,000 feet to another, the price being \$6 on dock for short. This was cross-piled stock, and to be moved at once. Shingles are moving much faster than for some time and the accumulations on docks are about worked off. One man that had a large quantity of cedars on dock a month ago has not one left and says he cannot get them fast enough to keep up with his orders. Of course the prices offered are not exorbitant, but they are ones at which a man can live.

Attention is directed to the advertisement of Holmes & DeGoit, who offer a rare bargain in the shape of a shingle-mill.



MAY'S BAZAAR,

41 AND 43 MONROE ST.,
Grand Rapids, Mich.

Offers to the trade special inducements for the coming holiday season.

THE LARGEST LINE OF NEW

TOYS,	Jewelry, Bric-a-brac,	FANCY
DOLLS,	everything suitable	CROCKERY,
PLUSH	for holiday presents.	MUSIC
AND	A full line of masks.	BOXES,
LEATHER	Be sure to examine	SILVER-
GOODS.	our goods and get our	WARE.
	prices.	

ALBERT N. AVERY,

MANUFACTURERS' AGENT FOR

CARPETS and DRAPERIES,

19 So. Ionia St.,

GRAND RAPIDS, MICH.

Special Sale of Lace and Chenille Curtains.

Merchants visiting the Grand Rapids market are invited to call and inspect my lines, which are complete in every respect. In placing orders with me you deal directly with the manufacturer.

GRAND RAPIDS GOSSIP.

J. L. Newberry has opened a grocery store at Seney. The Lemon & Wheeler Company furnished the stock.

S. Vander Schwur has opened a grocery store at 214 Alpine avenue. The Ball-Barnhart-Putman Co. furnished the stock.

Adrian De Vos, who has conducted a grocery business at 187 Baxter street for the past six years, has closed out his stock and retired from trade.

Frank D. Forbush, Secretary and Treasurer of the Stow & Davis Furniture Co., has sold his \$10,000 stock in the corporation to Edgar Hunting, who will succeed to the position rendered vacant by Mr. Forbush's retirement. The latter will remain with the company until after the January sales, when he will return to Springfield, Vt., where he was born and raised, joining his father in the banking business.

It is understood that Hon. Edwin F. Uhl will retain the presidency of the Grand Rapids National Bank until the annual election, in January, when he will be succeeded by Enos Putman, who has been acting as President since the removal of Mr. Uhl to Washington. Mr. Putman is a gentleman of sterling business qualities, positive convictions and excellent judgment and, under his management, the bank will suffer no diminution of its popularity or the strong position it occupies in the financial world.

Purely Personal.

Henry B. Stohman, the South Arm grocer, died Nov. 10, aged 73 years. Deceased had been postmaster of South Arm for nearly sixteen years.

Frank E. Leonard has returned from Kentucky, greatly improved in health and spirits. He tells large stories of his ability as a hunter, but shows no trophies of the forest in substantiation of his statements.

E. B. Armstrong, the pioneer dry goods merchant of Saranac, died Nov. 12, after an illness of but a few days, at the age of 79. He cleared the stumps from the lots on which he built his store forty-five years ago. He was burned out in the big fire about four years ago, and has not since been in trade.

Harry J. Connell, of the drug firm of Holmes & Connell, at Belding, was married Nov. 9 to Miss Cora M. Devine. The ceremony occurred at the residence of the bride's brother at Caledonia. The happy couple will go to housekeeping in a new house Mr. Connell has been building during the past summer.

S. A. Sears, Manager of the New York Biscuit Co., was married Sept. 12 to Miss Marian Davis, the ceremony occurring at the home of the parents of the bride at Elk Rapids. Both parties to the compact are to be congratulated and THE TRADESMAN voices the sentiment of the trade generally in wishing them long life and much happiness.

H. H. Curtis, junior member of the firm of Curtis & Son, furniture manufacturers at Charlotte, was in town last week for the purpose of engaging space for the January furniture exposition. His firm has just completed a model furniture factory, the main building being of brick, 60x200 feet in dimensions, four stories, with separate fireproof brick buildings for the finishing department and boiler room. The firm owns several

hundred acres of hardwood timber in Otsego county and will thus be enabled to run several years on its own timber.

Chas. McCarty, the Lowell grocer, recently went to Luther on a hunting expedition, vowing he would capture a bear before his return home. He saw a bruin, but was so frightened at the sight that he took to his heels and ran several miles through the woods, with the bear in close pursuit. On reaching town, he hired a couple of boys to capture the bear for him, and, as the animal was sick and tired, it proved an easy matter for the lads. Charley bore the carcass home in triumph, and for the past week has been regaling his friends with stories of his bravery as a bear hunter, exhibiting the skin in proof of his statements, and retailing the carcass at a fancy price—because he killed it himself, you know.

Gripsack Brigade.

S. K. Felton, formerly on the road for Davis & Rankin, is now traveling in this State for Burnap & Burnap, of Toledo.

Jas. A. Massie (I. M. Clark Grocery Co.) is entertaining his brother-in-law, M. F. Marsh, who is engaged in the hotel business at Big Sandy, Montana.

Jas. G. Cloyes, city salesman for the I. M. Clark Grocery Co., who has been laid up seven weeks with a dislocated shoulder, is able to be about again.

W. J. Richards, who covered the Michigan trade three years ago for the Michigan Whip Co., of Hastings, has engaged to cover the same territory for Justin Seubert, the Syracuse cigar manufacturer. Mr. Richards will continue to reside at Union City.

J. H. Gibbons, the well known Charlotte salesman, has engaged to travel for Curtis & Son, the Charlotte furniture manufacturers, during 1894. Mr. Gibbons is a worker from Workville and will, undoubtedly, make an enviable record in his new connection.

Judd E. Houghton is working up a four course lecture by George Francis Train, the eccentric traveler, to be given in Lockerby Hall as soon as the advertising features connected with the entertainment can be arranged. The advertising feature has been worked in the Eastern States with marked success and will probably prove equally popular here.

The entertainment of Post E, Saturday evening, was one of the most enjoyable events of the kind ever given by Grand Rapids traveling men. The committee in charge—Messrs. Van Leuven, Dawley and Lawton—proved to be excellent managers, and Geo. F. Owen distinguished himself as doorkeeper and general utility man. Light refreshments were served in the banquet room and the thanks of the Post are extended to the New York Biscuit Co., C. N. Rapp & Co., C. B. Metzger and Bunting & Davis for contributions of cakes and fruit.

On the occasion of a railroad disaster, a salesman of the Joseph Dixon Crucible Co., of Jersey City, N. J., was a passenger on the train. His presence of mind saved from more than slight injury a well known clergyman. Subsequently the reverend doctor wrote the company complimenting the salesman, and expressed himself as follows regarding the traveling fraternity: "Years ago, in a lecture, I remarked that the good Samaritan was a commercial tourist (drummer). If a man ever wakes up about midnight with the bottom of his coach in the direction of the stars, he will think

that I am right. The drummer of Samaria had the best of oil and wine. The drummer of Jersey City had the kindest of hearts. The iron horse will dash and the electric light will soon flash through the land where Christ and his apostles once held sweet converse in regard to who was really our neighbor. Methinks I hear the conductor at Jerusalem say, 'All aboard for Jericho. Passengers for Moab take seats in the front car.' The train may be wrecked. If so, I venture to say that the ubiquitous drummer will be the first and the last to administer to the wounded and the dying, while the fat priest and bloated Levite will either be asleep in the Pullman, waiting for the porter to call them up, or whining about the loss of a silk umbrella or gilt-edged prayer book. The Jersey City drummer will never be known on earth as extensively as the Samaritan, but I am certain that his name will stand as high and his reward be as great in that land where all men will be rewarded according to the deeds of mercy which they perform in this. I know that many of the commercial agents have some habits in error. Yet I want it distinctly understood that the sexton of the church where I am pastor must always invite the commercial drummer to the front seat."

Jackson Jottings.

W. W. Thomas has secured the stock of groceries formerly owned by L. J. Blashfield and has removed them to North Jackson street.

Q. Walker, Jr., has disposed of the remnants of his stock of groceries to D. Shay for some real estate. Mr. Walker goes to Albion College to study for the ministry.

HARRY HARMAN'S
SCHOOL OF WINDOW DRESSING
AND DECORATING.

A monthly publication. Displays for every line of business.

HOLIDAY EDITION 25 CTS.

(No stamps.)

1204 Woman's Temple, Chicago.

COLLECT YOUR BAD DEBTS

Send us \$5 for an outfit guaranteed to bring in at least its cost, and results prove it to be the best system in existence. Try it. The outlay is small. No other charge for fees or commissions, and money will be paid direct to you, not through us. We will refund the \$5 if not collected so that you will be out nothing for the experiment.

As to our responsibility, etc., refer to following Detroit Banks: John L. Harper & Co., Merchants and Manufacturers' National Bank, City Savings Bank. Enclose stamp to insure reply.

The Credit and Collection Co.,
DETROIT, MICH.

A Big Drive

IN ALL SILK (SAT. EDGE) RIBBONS.

Having purchased a large lot of All Silk Ribbons at the great per-emptory sale in New York for cash, we are enabled to offer you the following bargains:

No. 5.....40c
No. 7.....52c
No. 9.....68c
No. 12.....84c

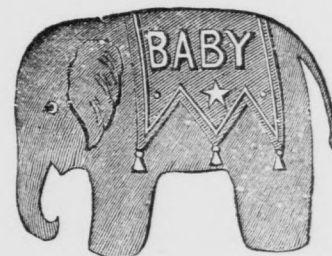
Or we will assort you a box each of Nos. 5, 7, 9 and 12, at 52½c average, and you can select your own colors.

We make a specialty of Ribbons, and you will find that we have the largest and most complete stock of these goods in the State.

We solicit your inspection or mail orders.

CORL, KNOTT & CO.,

20-22 No Division St.,
GRAND RAPIDS, MICH.



Above are a few cuts of Dolls and Animals sold by the yard, two to each yard, 12½c per yard, put up in 20 yard lengths.

WE HAVE ALSO THE

Cat, Pickaninny, Bow-wow, Tatters, Monkey,
And Small Kittens.

They are a great Christmas seller. ORDER SAMPLES AT ONCE.

P. Steketee & Sons,
GRAND RAPIDS.

Disadvantages of the Pass Book from the Consumer's Standpoint.

Annie Baily Ormsbee in Harper's Bazaar.

In spite of the expense and bother of doing business on the credit system, there are but few tradesmen but welcome a customer who allows his bills to run, well knowing that the patronage will be larger in that way than on a cash basis. Most people order many things that they do not need when they have credit. There is a curious attractiveness in not paying to-day what may be paid to-morrow. There is an airy, alluring unreality about the cost of things bought on credit, and an illusive quality about money that is to be ours to-morrow, or next week, or next month. One hundred dollars to come is apt to have an apparent power 20 per cent. greater than a hundred dollars already possessed; but, alas! when the money materializes into hard cash it has but its face value. There is no better cure for the impulsive habit of jumping at bargains—buying when judgment and common sense are off guard, or yielding to a taste that is more capricious than the purse is deep—than the practice of paying "cash down."

In no set of domestic bills is this slipping into buying more and more, little by little, here 25 cents and there 10 cents and there \$1, so general as in bills for clothing and for food. Of the two bills the grocer's is the worst. When money is not paid down for table supplies it almost inevitably follows that while adopting the credit system you at the same time grow into the custom of buying by orders, and the purse suffers a double leak. Grocers are but human, and, hard pressed by competition, they cannot be expected to select supplies with the single eye and prudent care for the total of the bill and the quality of the articles which the buyer will exercise.

While a housekeeper, from lack of time or strength, may keep a book at the grocer's and butcher's she should never let them run longer than a week, for the sake of both her temper and her money. It is the easiest thing in the world to forget what has been bought, especially when it has been eaten up. The first impulse when reading the total of a bill is to declare it "impossible," "outrageous." Then follow a weary joggling of memory, a nagging of the cook and an irritating dispute, from which the housekeeper comes out beaten, and has to acknowledge under her breath that the butcher was right.

Charging and ordering are largely responsible for the pernicious habit of paying last month's bills with this month's money. Hardly any self-denial is too great to be practiced to get out of this tightening chain of debt. Every worker is entitled to enjoy the fruits of his toil; but when, added to wasteful purchases, poorer goods and annoying disputes over items, a person is harassed over bills too big to be paid, when the dreary plan of robbing Peter to pay Paul begins, and the strain of all sorts of contriving to lighten the load pulls one's temper, then indeed are the bitter results of the credit system felt to their fullest.

There are many legitimate opportunities to take advantage of special sales, or chances to buy articles in bulk, which are a help in managing an income. But if future earnings are all mortgaged to meet past bills there can be no help from such sources. The man who runs up a bill should pay interest on his account after three months. Viewed in a selfish light, leaving out of account those people made to suffer innocently from the practice of paying some other day, there is everything to gain and nothing to lose except a bit of pride over denials of tastes or appetites, by forsaking the pass book and adopting the cash system, with its twin companion, the coupon book, which practically puts all store transactions on a cash basis.

A New Jersey man claims to be "the chicken king of the universe." His "ecacaloeon," or artificial hatching establishment, turns out 250,000 chickens a year. He keeps 2,000 laying hens and buys all the fresh and fecund eggs that are offered him.

Every production of genius must be the production of enthusiasm.

Dry Goods Price Current.

UNBLEACHED COTTONS.	
Adriatic	7
Argyle	6
Atlanta A.A.	6
Atlantic A.	6
" H.	6
" P.	5
" D.	6
" LL.	5
Amory	6
Archery Bunting	4
Beaver Dam A.A.	4
Blackstone O. 32	5
Black Crow	6
Black Rock	6
Boot, AL.	5
Capital A.	5
Cavanat V.	5
Chapman cheese cl.	3
Clifton C.R.	5
Comet	6
Dwight Star	6
Clifton CCC	5
BLEACHED COTTONS.	
A B C	8
Amazon	8
Amsburg	6
Art Cambric	10
Blackstone A.A.	7
Beats All	4
Boston	12
Cabot	7
Cabot, %	6
Charter Oak	5
Conway W.	7
Cleveland	6
Dwight Anchor	8
Edwards	6
E	7
F	7
Fruit of the Loom	8
Fitchville	7
First Prize	7
Fruit of the Loom %	7
Fairmount	4
Full Value	6
HALF BLEACHED COTTONS.	
Cabot	7
Farwell	7
CANTON FLANNEL.	
Housewife A.	5
" B.	5
" C.	6
" D.	6
" E.	7
" F.	7
" G.	7
" H.	7
" I.	8
" J.	8
" K.	9
" L.	10
" M.	10
" N.	11
" O.	11
" P.	14
CARPET WARP.	
Peerless, white.	18
" colored.	20
Integrity	18
DRESS GOODS.	
Hamilton	8
" "	9
" "	10
G G Cashmere	20
Nameless	16
" "	18
CORSETS.	
Coralline	50
Schilling's	9
Davis Waists	9
Grand Rapids	4
CORSET JEANS.	
Armory	6
Androsoggin	7
Biddeford	6
Brunswick	6
PRINTS.	
Allen turkey reds	5
" robes	5
" pink & purple	5
" buff	5
" pluk checks	5
" staples	5
" shirtings	4
American fancy	5
American Indigo	5
American shirtings	4
Argentine Grays	4
Anchor Shirtings	4
Arnold	6
Arnold Merino	6
" long cloth B.	9
" C.	7
" century cloth	7
" gold seal	10
" green seal TR	10
" yellow seal	10
" serge	11
" Turkey red	10
Balloo solid black	10
" colors	10
Bengal blue, green, red and orange	6
Berlin solids	5
" oil blue	6
" green	6
" Foulards	5
" red %	7
" %	9
" 4 4	10
" 3-XXXXX	12
Cochecho fancy	5
" madders	5
" XX twills	5
" solids	5
TICKINGS.	
Amoskeag A.C.A.	12
Hamilton N	7
" D	8
" Awning	8
Farmer	8
First Prize	10
Lenox Mills	18
COTTON DRESS GOODS.	
Atlanta, D.	6
Boot	6
Clifton, K	7
Arrow Brand	4
" World Wide	4
" LL	4
Full Yard Wide	6
Georgia A	6
Honest Width	6
Hartford A	5
Indian Head	5
King A A	5
King E C	5
Lawrence L L	4
Madras cheese cloth	6
Newmarket G	5
" B	5
" N	6
" DD	5
" X	6
Nolbe R	5
Our Level Best	6
Oxford R	6
Pequot	7
Solar	7
Top of the Heap	7
Geo. Washington	8
Glen Mills	7
Gold Medal	7
Green Ticket	8
Great Falls	8
Hope	7
Just Out	4
King Phillip	7
" OP	7
Lonsdale Cambric	10
Lonsdale	8
Middlesex	8
No Name	7
Our View	7
Pride of the West	12
Rosalind	7
Sunlight	4
Utica Mills	8
Nonpareil	10
Vinyard	8
White Horse	6
Rock	8
Dwight Anchor	8
BLEACHED.	
Housewife Q	6
" R	7
" S	7
" T	8
" U	9
" V	9
" W	1
" X	1
" Y	1
" Z	1

DEMINS.	
Amoskeag	9
" brown	11
Andover	11
Beaver Creek A.A.	10
" BB.	9
" CC	9
Boston Mfg Co. br.	7
" blue 8 1/2	8
" d & twist 10 1/2	10
Columbian XXX br. 10	10
" XXX bl. 10	10
SINGHAMS.	
Amoskeag	6
" Canton	7
" AFC	10
" Teazle	10
" Angola	10
" Persian	10
Arlington staple	6
Arasapha fancy	4
Bates Warwick dress	7
" staples	10
Centennial	10
Criterion	10
Cumberland staple	5
Cumberland	5
Essex	4
Elfin	7
Everett classics	8
Exposition	7
Glenarrie	6
Glenarven	6
Glenwood	6
Hampton	6
Johnson Chalon cl	4
" Indigo blue 9 1/2	9
" zephyrs	16
GRAIN BAGS.	
Amoskeag	14
Star	19
American	14
THREADS.	
Clark's Mile End	45
Coats' J. & P.	45
Holyoke	22
KNITTING COTTON.	
No. 6	33
" 8	34
" 10	35
" 12	36
No. 14	37
" 16	38
" 18	39
" 20	40
CAMBRICS.	
Slater	4
White Star	4
Kid Glove	4
Newmarket	4
RED FLANNEL.	
Fireman	32
Creedmore	27
Talbot XXX	30
Nameless	27
MIXED FLANNEL.	
Red & Blue, plaid	40
Union R	22
Windsor	18
6 oz Western	20
Union B	22
DOMEST FLANNEL.	
Nameless	8 @ 9 1/2
" 8 1/2 @ 10	12
CANVASS AND PADDING.	
Slater	9 1/2
10 1/2	10 1/2
11 1/2	11 1/2
12 1/2	12 1/2
DUCES.	
Severin, 8 oz.	9 1/2
Mayland, 8 oz.	10 1/2
Greenwood, 7 1/2 oz.	9 1/2
Greenwood, 8 oz.	11 1/2
Boston, 8 oz.	10 1/2
WADDINGS.	
White, doz.	25
Colored, doz.	20
SILKES.	
Slater, Iron Cross	8
" Red Cross	9
" Best	10
" Best AA	12
L	7
G	8
SEWING SILK.	
Corticelli, doz.	85
twist, doz.	40
50 yd, doz.	40
HOOKS AND EYES—PER GROSS.	
No 1 Bl'k & White	10
" 2	12
" 3	12
No 2-20, M.C.	50
" 3-18, S.C.	45
COTTON TAPE.	
No 2 White & Bl'k	12
" 4	15
" 6	18
SAFETY PINS.	
No 2	23
No 3	26
NEEDLES—PER M.	
A. James	1.40
Crowley's	1.35
Marshall's	1.00
TABLE CLOTH.	
5-4	1.75
6-4	1.65
7-4	2.30
COTTON TWINES.	
Cotton Sail Twine	23
Crown	12
Domestic	18
Anchor	16
Bristol	13
Cherry Valley	15
I X L	18
PLAID OSNABURGS.	
Alabama	6
Alamance	6
Augusta	7
Ar sapha	6
Granite	5
Haw River	5
Mount Pleasant	6
Onelda	5
Prymont	5
Randelman	6
Riverside	6
Sibley A	5
Toledo	6

RATE REDUCED

FROM \$2 to \$1.25 PER DAY AT THE

Kent Hotel,

Directly opposite Union Depot, GRAND RAPIDS.

Steam Heat and Electric Bells. Everything New and Clean.

BEACH & BOOTH, Prop'rs.

FOURTH NATIONAL BANK

Grand Rapids, Mich.

D. A. BLODGETT, President.

Geo. W. Gay, Vice-President.

Wm. H. Anderson, Cashier.

Jno A. Seymour, Ass't Cashier

Capital, \$300,000.

DIRECTORS.

D. A. Blodgett, Geo. W. Gay, S. M. Lemon, C. Bertsch, A. J. Bowne, G. K. Johnson, Wm. H. Anderson, Wm. Sears, A. D. Rathbone, John Widdicombe, N. A. Fletcher.

CROUP PECKHAM'S CROUP REMEDY is the Children's Medicine for Colds, Coughs, Whooping-Cough, Croup, Pneumonia, Hoarseness, the Cough of Measles, and kindred complaints of Childhood. Try Peckham's Croup Remedy for the children and be convinced of its merits. Get a bottle to-day, you may need it tonight! Once used always used. Pleasant, WHOOPING COUGH SAFE, CERTAIN!

"My customers are well pleased with that invaluable medicine—Peckham's Croup Remedy. I recommend it above all others for children." H. Z. CARPENTER, Druggist, Parisville, Mo.

"Peckham's Croup Remedy gives the best satisfaction. Whenever a person buys a bottle I will guarantee that customer will come again for more, and recommend it to others." C. H. PHILLIPS, Druggist, Girard, Kansas.

HEROLD-BERTSCH SHOE CO.

BOOTS, SHOES, AND RUBBERS.



GRAND RAPIDS, MICH.

Eaton, Lyon & Co.,

20 & 22 Monroe St.,

OUR FULL LINE OF

Holiday :- Goods

Now ready, including a large assortment of

ALBUMS, TOILET SETS and NOVELTIES.

THE LARGEST LINE OF

DOLLS

SHOWN IN THE STATE.

(Concluded from 3d page.)

too. Who blames us? You can't, can you?"

"I don't see why not. I don't live in a glass house any more than some other people. Don't you think its time to go in?"

"No." He said it very peremptorily. He hesitated before he went on: "What do you think of a fellow who made up his mind to make a beautiful girl like him as much as possible, and not care a snap for her—and ended up by being so much in love with her that he couldn't think of anything else, while she didn't care a snap for him?"

"I think he was very indiscreet. But was he sure?"

"Of what?"

"That she didn't care a snap for him."

"Eleanor?"

"No, don't come near me! I must ask you something first. What do you think of a girl who, when she hears a young man is coming, paints her with war paint, gets out her tomahawk, and intends to subjugate him, and instead merely adds another scalp to his belt?"

"Eleanor?"

"How bold you are to call me Eleanor, Mr. Anderson, when we have known each other only such a short time! And—well, I declare—you dear old thing!"

ROBERT BEVERLY HALE.

Status of the Deane Failure at Woodland.

P. T. Colgrove, assignee of C. C. Deane, the Woodland clothier, favors THE TRADESMAN with a list of the creditors and the amount owed each, as follows:

Rice, Sayward & Whitten Bros., Boston	\$394 00
Marsh Bros. & Pierce, Boston	214 36
Miner & Real, Boston	116 00
White Bros., Boston	152 10
United Shirt & Collar Co., Chicago	24 50
Kalamazoo Paint & Overall Co., Kalamazoo	6 50
Desbecher, Weile & Co., Buffalo	324 25
Wile Bros., Buffalo	78 00
Orr Bros., Buffalo	77 75
Weed, Coburn & Co., Toledo	48 71
Stein, Block & Co., Rochester	646 64
Eggenman & Duquid, Toledo	66 78
E. C. Shaw & Co., Toledo	170 30
M. H. Marker & Co., Cincinnati	207 00
M. H. Solomon, Cincinnati	31 3
*Walter Buhl & Co., Detroit	391 42
*Stanton, Morey & Co., Detroit	1,126 67
*Schloss Bros. & Co., Detroit	427 75
S. A. James, Detroit	252 03
Meier Schucknecht, Detroit	41 10
Well, Stern & Co., Rochester	742 00
Levinson & Stern, Rochester	120 13
William Connor, Marshall	92 42
George C. Garlie, Woodland	25 00
I. Tibbitt, Woodland	25 00
*Frank F. Hilbert, Woodland	1,200 00
*Frank Deane, Woodland	1,500 00
S. Velte, Woodland	1,500 00
Cooper, Wells & Co., St. Joseph	50 58
Otsego Manufacturing Co., Otsego	137 25
Eclipse Manufacturing Co., Sterling, Ill.	25 75
Stephen Ballard Rubber Co., New York City	112 00
*Daniel Striker, Agt., Hastings	750 00
Geo. Tinkler, Hastings	60 00
*W. S. Peck & Co., Syracuse, N. Y.	2,751 00

*Secured. *Real estate mortgage.

The appraised value of the personal property is \$7,084.60; actual cost, \$8,917.77; real estate, \$5.58. The real estate consists of a brick block, on which there are two mortgages for about the value.

Better Than the Genuine.

Some time ago it was suggested in the papers that one could profitably make counterfeit dollars out of good coin silver. It appears that some sharp fellow has acted on the suggestion, and such dollars have recently turned up in some towns of West Virginia. The only trouble about them is that the counterfeiter has overdone the thing a little, and the bad dollars are a little too large. They ring and feel all right, and are made of standard coin silver, but they will not pass through the bankers' guages. There are said to be 2,000 of them circulated in various parts of that State, and ordinary people are unable to detect them.

Great works are performed not by strength, but by perseverance.

STAND BY THE POLICY, Sublime, Patriotic, and National,

OF
America for the Residents

of America. Do not abandon the system which gives the country the best Opportunities for its Farmers, Mechanics, and Young People, they have ever had! No Interference with the Protective Tariff and no Repeal!

Trample Upon

every proposition for Unlimited Free Coinage of Silver Dollars which are worth only 72 cents on the dollar. Make them worth a full Dollar. The \$145,000,000 of National Bank Notes withdrawn from circulation since 1881 have been replaced by over \$325,000,000 of Silver which has been put out. Now make the people's silver money worth its face, for your own benefit!

Reserve the Public Lands

for actual settlers and save them from monopolies and speculators! Protect and encourage the actual settler!

No Interference

with the progressive policies of the Republican party (repeatedly enacted into law) of building up a New Navy; Protecting the Sea Coasts; Pensioning Union veterans; excluding the Chinese; Regulating Inter-State Commerce; defending the Common Schools; Protecting American Citizens abroad; Securing Reciprocity with other American Nations; demanding Free Expression of the Popular Will in Elections, and an Honest Count; Extending American Commerce; Reviving American Shipping; Temperance; and Restoring Trusts.

The Superb Market Reports

of The N. Y. Tribune are now positively the best printed by any newspaper in New York City. This Tribune is the only newspaper in New York which sends men personally into every market in the city every day of the business week to obtain actual prices and the state of trade. Other papers make up quotations largely from circulars. Commercial travelers say unanimously that The Tribune's Market Reports are the best. The Tribune now beats all rivals in the accuracy and wonderful completeness of its quotations. To be successful, a practical and level headed man must keep fully informed as to Prices and the State of Trade. This can be done by taking The Tribune.

Illustrations

of the news of the day are freely used in The Tribune. This paper has its own corps of artists and photo-engraving plant. It contains features for the ladies and children; foreign letters and book reviews, and many special features.

No Matter Whether

you agree with The N. Y. Tribune or not, in its sentiments, can you afford to read its Dollar Weekly regularly, while a reactionary party is in power and during

These Times of Change?

The N. Y. Tribune is the ablest, most aggressive, and soundest advocate of Republican policies. What the Republican party intends can be learned from The N. Y. Tribune. The Tribune's motto is the Truth and only the Truth. The articles of Roswell G. Horr, on the Tariff, Currency, Wages etc., will be continued.

Remember!

The N. Y. Tribune is the cleanest, purest, and safest of newspapers for your family. Does a week's newspaper, which invades the home with immoral, sensational, and falsehood, receive your sanction? The broad columns and large print of The N. Y. Tribune make it the easiest paper to read.

The Tribune has the largest circulation of any Weekly in the United States, issued from the office of a Daily. We have challenged the country for a year, with no takers.

"Washington's Farewell,"

Write for the full, illustrated Premium List of The N. Y. Tribune. A copy will be mailed, free of charge. "Washington's Farewell" to his Officers, an accurate historical picture painted expressly for The Tribune by an artist of great authority will be sent to every one paying \$1.20 for his paper. Other exceedingly interesting and valuable articles are included in The Tribune's list.

Terms for 1894.

Sample copies free. Weekly, \$1. Semi-Weekly, \$2. Daily, including Sunday, \$10. The Sunday Tribune separately, \$2. Tribune Almanac for 1894, ready in January, 25 cents, all previous numbers eclipsed.

THE TRIBUNE.

NEW YORK.

Hardware Price Current.

These prices are for cash buyers, who pay promptly and buy in full packages.

AUGERS AND BITS.		dis.
Snell's	60	
Cook's	40	
Jennings', genuine	25	
Jennings', imitation	50&10	
First Quality, S. B. Bronze.		\$ 7 60
D. B. Bronze	12 00	
S. B. S. Steel	8 00	
D. B. Steel	13 50	
BARROWS.		dis.
Railroad	\$ 14 00	
Garden	net 30 00	
BOLTS.		dis.
Stove	50&10	
Carriage new list	75&10	
Plow	40&10	
Sleigh shoe	70	
BUCKETS.		dis.
Well, plain	\$ 3 50	
Well, swivel	4 00	
BUTTS, CAST.		dis.
Cast Loose Pin, figured	70&	
Wrought Narrow, bright East joint	60&10	

Wrought Loose Pin	60&10
Wrought Table	60&10
Wrought Inside Blind	60&10
Wrought Brass	75
Blind, Clark's	70&10
Blind, Parker's	70&10
Blind, Shepard's	70
BLOCKS.	
Ordinary Tackle, list April 1892	60&10
CRADLES.	
Grain	dis. 50&502
CROW BARS.	
Cast Steel	per lb 5
CAPS.	
Ely's 1-10	per m 65
Hick's C. F.	60
G. D.	35
Musket	60
CARTRIDGES.	
Rim Fire	58
Central Fire	dis. 25
CHISELS.	
Socket Firmer	70&10
Socket Framing	70&10
Socket Corner	70&10
Socket Slicks	70&10
Butcher's Tanged Firmer	40
COMBS.	
Curry, Lawrence's	40
Hotchkiss	25
CHALK.	
White Crayons, per gross	120 12 1/2 dis. 10
COPPER.	
Planished, 14 oz out to size	per pound 28
14x52, 14x56, 14x60	28
Cold Rolled, 14x56 and 14x60	23
Cold Rolled, 14x48	23
Bottoms	25
DRILLS.	
Morse's Bit Stocks	50
Taper and straight Shank	50
Morse's Taper Shank	50
DRIPPING PANS.	
Small sizes, ser pound	67
Large sizes, per pound	6 1/2
ELBOWS.	
Com. 4 piece, 6 in.	dos. net 75
Corrugated	dis. 40
Adjustable	dis. 40&10
EXPANSIVE BITS.	
Clark's, small, \$18; large, \$25	dis. 30
Ives', 1, \$18; 2, \$24; 3, \$30	dis. 25
FILES—New List.	
Disston's	60&10
New American	60&10
Nicholson's	60&10
Heiler's	50
Heiler's Horse Raps	50
GALVANIZED IRON.	
Nos. 16 to 20; 22 and 24; 25 and 26; 27	28
List 12 13 14 15 16 17	
Discount, 60	
GAUGES.	
Stanley Rule and Level Co.'s	dis. 50
KNOBBS—New List.	
Door, mineral, jap. trimmings	55
Door, porcelain, jap. trimmings	55
Door, porcelain, plated trimmings	55
Door, porcelain, trimmings	55
Drawer and Shutter, porcelain	70
LOCKS—DOOR.	
Russell & Irwin Mfg. Co.'s new list	dis. 55
Mallory, Wheeler & Co.'s	55
Brantford's	55
Norwalk's	55
MATTOKES.	
Adze Eye	\$18 00, dis. 60
Hunt Eye	\$15 00, dis. 60
Hunt's	\$18 50, dis. 50&10
MAULS.	
Sperry & Co.'s, Post, handled	dis. 50
MILLS.	
Coffee, Parkers Co.'s	dis. 40
" P. S. & W. Mfg. Co.'s Malleables	40
" Landers, Ferry & Co.'s	40
" Enterprise	30
MOLASSES SATES.	
Stebbin's Pattern	60&10
Stebbin's Genuine	60&10
Enterprise, self-measuring	25
NAILS.	
Advance over base, on both Steel and Wire.	
Steel nails, base	1 50
Wire nails, base	1 75&10
50	Base
60	10
70	10
80	10
90	10
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980	10
990	10
1000	10

HAMMERS.		dis.	2
Maydole & Co.'s		dis.	20
Kip's		dis.	40&10
Yerkes & Plumb's		80c list	60
Mason's Solid Cast Steel		30c 40&10	
Blacksmith's Solid Cast Steel Hand			
HINGES.		dis.	60&10
Gate, Clark's, 1, 2, 3		per doz.	2 50
State		per doz.	2 50
Screw Hook and Strap, to 12 in. 4 1/4 14 and longer			3 1/4
Screw Hook and Eye, 1/2		net	10
" " "		net	8 1/4
" " "		net	7 1/4
" " "		net	7 1/4
Strap and T.		dis.	50
HANGERS.		dis.	
Barn Door Kidder Mfg. Co., Wood track			50&10
Champion, anti-friction			60&10
Kidder, wood track			40
HOLLOW WARE.			
Pots			60&10
Kettles			60&10
Spiders			60&10
Gray enameled			40&10
HOUSE FURNISHING GOODS.			
Stamped Tin Ware		new list	70
Japanned Tin Ware			
Granite Iron Ware		new list	33 1/2&10
WIRE GOODS.		dis.	
Blight			70&10&10
Screw Eyes			70&10&10
Hook's			70&10&10
Gate Hooks and Eyes			70&10&10
LEVELS.		dis.	70
Stanley Rule and Level Co.'s			
ROPES.			
Sisal, 1/2 inch and larger			9
Manilla			13
SQUARES.		dis.	
Steel and Iron			7 1/2
Try and Bevels			5
Mitre			3
SHEET IRON.			
	Com. Smooth	Com.	
Nos. 10 to 14			\$4 05
Nos. 15 to 17			3 00
Nos. 18 to 21			4 05
Nos. 22 to 24			4 05
Nos. 25 to 28			4 25
No. 27			4 45
All sheets No. 18 and lighter, over 30 inches wide not less than 2-10 extra			
SAND PAPER.		dis.	50
List acct. 19, '86			
SASH CORD.		dis.	50
Silver Lake, White A.		list	50
" Drab A.			50
" White B.			50
" Drab B.			50
" White C.			50
Discount, 10.			
SASH WEIGHTS.		per doz	\$22
Solid Eyes			
" Hand			
SAWS.		dis.	
" Silver Steel Dia. X Cuts, per foot			30
" Special Steel Dia. X Cuts, per foot			50
" Special Steel Dia. X Cuts, per foot			30
" Champion and Electric Tooth X Cuts, per foot			30
TRAPS.		dis.	
Steel, Game			60&10
Oneida Community, Newhouse's			35
Oneida Community, Hawley & Norton's			70
Mouse, choker			18c per doz
Mouse, delusion			\$1.50 per doz
WIRE.		dis.	
Bright Market			70
Annealed Market			70-10
Coppered Market			60
Tinned Market			62 1/2
Coppered Spring Steel			50
Barbed Fence, galvanized			2 80
" painted			2 40
HORSE NAILS.			
An Sable		dis.	40&10
Putnam		dis.	05
Northwestern		dis.	10&10
WRENCHES.		dis.	
Baxter's Adjustable, nicked			30
Coe's Genuine			50
Coe's Patent Agricultural, wrought			75
Coe's Patent, malleable			75&10
MISCELLANEOUS.			
Bird Cages			50
Pumps, Clusters			7 1/2&10
Saws, New 1st			70&10
Casters, Bed a d Plate			50&10&10
Dampers, American			40
Forks, hoes, rakes and all steel goods			65&10
METALS.			
PIG TIN.			
Pig Large			25 1/2
Pig Bars			25 1/2
ZINC.			
Duty: Sheet, 24c per pound			
680 pound casks			8 1/2
Per pound			7
SOLDER.			
1/20% " "			16
Extra Wiping			17 1/2
The prices of the many other qualities of solder in the market indicated by private brands vary according to composition.			
ANTIMONY.			
Cookson		per pound	
Hallett's			13
TIN—MELYN GRADE.			
10x14 IC, Charcoal			\$ 7
14x20 IC, " "			7 0
10x14 IX, " "			9 25
14x20 IX, " "			9 25
Each additional X on this grade \$1.75.			
TIN—ALLAWAY GRADE.			
10x14 IC, Charcoal			\$ 6 75
14x20 IC, " "			6 75
10x14 IX, " "			8 25
14x20 IX, " "			9 25
Each additional X on this grade \$1.50.			
ROOFING PLATES			
14x20 IC, " "			6 50
14x20 IX, " "			8 50
14x20 IC, " "			8 00
14x20 IX, " "			7 50
20x28 IC, " "			12 50
20x28 IX, " "			15 50
BOILER SIZE TIN PLATE.			
14x28 IX			\$14 00
14x31 IX			15 00
14x36 IX, for No. 8 Boilers,		per pound	10 00
14x40 IX			



A WEEKLY JOURNAL DEVOTED TO THE

Best Interests of Business Men.

Published at

100 Louis St., Grand Rapids,
— BY THE —

TRADESMAN COMPANY.

One Dollar a Year, Payable in Advance.

ADVERTISING RATES ON APPLICATION.

Communications invited from practical business men.

Correspondents must give their full name and address, not necessarily for publication, but as a guarantee of good faith.

Subscribers may have the mailing address of their papers changed as often as desired. Sample copies sent free to any address.

Entered at Grand Rapids post office as second-class matter.

When writing to any of our advertisers, please say that you saw their advertisement in THE MICHIGAN TRADESMAN.

E. A. STOWE, Editor.

WEDNESDAY, NOVEMBER 22, 1893.

THE COUNTRY'S FIRE WASTE.

The statistics of losses by fire, as published by the New York Journal of Commerce, have just been issued, covering the totals for the year up to the close of October. The month of October showed an increase over the preceding month, but falls below the same month in the two preceding years to the extent of \$2,000,000, in round figures. The total, \$11,014,000, even after allowing for the more favorable comparison with last year, is, nevertheless, very large. The total for the year to the close of October is still very much ahead of last year, the increase being \$24,000,000 in round figures.

When it is remembered that insurance rates have been raised to a greater or less extent all over the country the continued increase in the fire waste is extraordinary. While the moral hazard has undoubtedly something to do with the large losses, the steady increase in the losses, in spite of the precautionary measures adopted during the past year, proves the existence of some abnormal causes which are primarily responsible for the tremendous waste.

The loss in this country by fire is very much heavier in proportion than in any country. While it is true that the loss falls primarily on the underwriters, the actual ultimate damage is to the nation as a whole, and a loss of \$150,000,000 in a year, which is probably what the waste will amount to this year, is a heavy drain even to as rich a country as this.

It is a fortunate thing for the unsecured creditors of Nelson, Matter & Co. that the United States Court has changed the relation of the Michigan Trust Co. from that of assignee to receiver, as that institution has established a reputation for successfully conducting insolvent estates which places it in the front rank. The Trust Co. assumed control of the R. G. Peters Salt and Lumber Co. when it was hopelessly bankrupt, but the remarkable business capacity of President Withey and his associates, fortified by the financial strength of their corporation, has brought order out of chaos and has given, or will give, every patient

creditor 100 cents on the dollar, besides turning back a magnificent property into the hands of the original owners of the company. While the Trust Co. cannot be expected to bring about any such result for the creditors of Nelson, Matter & Co., all interested in the failure are now assured that they will realize all that skillful management can possibly produce.

A Minnesota merchant, who was compelled to go into bankruptcy, issues the following manly statement to his creditors: "It has been the greatest sorrow of my life to know that through my misfortune others have suffered, but I trust that I may yet be of service in assisting the closing up of matters to the benefit of my creditors. It is my purpose to devote the balance of my life to the task of making good the losses of those who have suffered through my business reverses."

Two Things Which Puzzle Some People.
From the Owosso Times.

Two things relating to Owosso strike the Times as peculiar and unexplainable.

First, why the business men of the city sit idly by and make no protest regarding the license charged transient dealers who come to Owosso to sell on our streets a lot of poor trash at big prices. The Council ought not to wait to be requested to raise the license charged this class of fellows. As business men, to whom the interests of the city have been entrusted, they should see that this class of men hurt not only the seller but also the buyer, as most of the goods sold are of the poorest quality. The fee per day now exacted is \$2. It should be raised to not less than \$5, and, better still, to \$10. Owosso from every point of view will be better off if this class of dealers are not allowed to sell a dollar's worth of any class of merchandise. The few paltry dollars paid into the city treasury do not in any wise compensate the loss to the home dealers or to purchasers. We ask the Council to carefully consider this matter and take some action to remedy the evil at the next meeting.

The second unexplainable thing is why Owosso business men patronize every "fake" advertising scheme which is presented to them. From conversations with many of our dealers we feel sure that they know that most of the schemes are humbugs of the worst kind. Take, for instance, the paper bag fiend who represents to advertisers that he will print 10,000 bags and then really prints three or five thousand, or the "fakir" who gets out a railway directory to consist of 5,000 copies, when, in fact, it rarely exceeds 500, and then most of these are left in the office where the work is done, a few being taken away to make collections with. Who ever stops to read an advertisement on a paper bag, especially when it is printed with a dozen others? Who sees a railway or business directory a week after it is thrown around? The money given to those traveling "fakirs" is simply thrown away. We have known many of them to take away from \$30 to \$45 clear for two days' work. We believe in the use of printer's ink, but not in this way. The same money spent in a legitimate way with the printers of the city would do the merchant many times the good it does, and then he would not be asked an exorbitant price. Will some one tell us why these schemes are patronized?

From Out of Town.

Calls have been received at THE TRADESMAN office during the past week from the following gentlemen in trade:

J. F. Gauweller, Croton.
E. J. Manshum, Fisher.
H. W. Worden, Boon.
J. C. Neumann & Co., Dorr.
J. L. Cavey, Reno.
Frank Smith, Leroy.
Den Herder & Tannis, Vriesland.
Brooks & Whitten, Grattan.
C. A. Vandenberg, Howard City.
E. Boersma, Oakdale Park.
Thurston & Co., Central Lake.

Death of A. G. Butler, the Frankfort Lumberman.

FRANKFORT, Nov. 14.—A. G. Butler, the leading lumberman of this place, is dead. Mr. Butler was one of the pioneer sawmill men of the town and his mill turned out about all the pine that was sawed here. Years ago Erastus Corning owned a large tract of pine on the Betsie River and made a contract with Hall & Lincoln to cut, drive, saw and pile this pine at Frankfort for \$7 a thousand, which was a big figure, and they made a lot of money at it. Hall & Lincoln, not wishing to be bothered with a sawmill, contracted with Butler to saw and pile for \$2 a thousand, and for years he turned out regularly about 20,000,000 feet of pine lumber. It need not be remarked that on such a contract Butler grew rich. A few years ago the pine was all cut out and since that time the mill has been sawing hemlock and hardwoods. This season it has been cutting hemlock for Houseman & Munro, of Muskegon, the cut having been sold early in the spring to the S. K. Martin Lumber Co., of Chicago.

No More Holiday Presents Nor Bread Peddling.

JACKSON, Nov. 16.—An adjourned meeting of the Retail Grocers' Association was held this evening, with ex-President C. G. Hill in the chair, for the purpose of considering the holiday present and the bread peddling question.

The Committee on Petition, relative to the discontinuance of giving holiday presents, reported that they had secured the signatures of nearly all the grocers, and that every one seemed heartily in favor of the movement.

On motion, the report was received and the matter was placed in the hands of a committee to draft a suitable heading for printing and have the petition and names published in the daily papers.

The bread question was discussed at length and was amicably settled by an agreement of the wholesalers to sign an agreement to stop peddling from the wagon to private houses.

W. H. PORTER, Sec'y.

The Grocery Market.

Sugar—The market is unchanged from a week ago. The demand is not strong, as there is a general impression that prices will be further reduced about the time Congress meets in December. Raw sugars have declined 1-16c during the week and are weak at the decline.

Business Change at Kendallville.

KENDALLVILLE, Ind., Nov. 20.—L. E. Kruger has sold an interest in his drug stock to U. A. Long, and the firm will hereafter be known as Long & Kruger. Mr. Long was formerly of the firm of Long & Kennedy, druggists at Bryan, Ohio.

A novel idea for dealers carrying on an umbrella and cane business is practiced by a cigar retailer. He suspends outside of his shop one of the large red umbrellas which swing about in the breeze, and advertise the fact that umbrellas are sold there; but from each rib point hangs a hollow tin cigar about eight inches long, suspended by the head, and having ash painted on the bottom end; these swing around with the umbrella, and occasionally rattle against each other, and the more windy it is the more attention they attract.

Grand Rapids Retail Grocers' Association.
President, J. A. Smits; Secretary, E. A. Stowe.
Official Organ—MICHIGAN TRADESMAN.

PRODUCE MARKET.

Apples—Carefully selected Greenings, Spys and Baldwins command \$3 per bbl. No. 2 stock is held at \$2.35 per bbl.

Beans—Dry stock is coming in freely. Handlers pay \$1.40 for country cleaned and \$1.50 for country picked.

Butter—Weaker and lower, due to the remarkable increase in the consumption of butterine and oleo. Dealers pay 20¢ to 21¢ for choice dairy, holding at 22¢ to 23¢. Creamery is slow sale at 28¢.

Cabbage—Home grown, \$2.25 per 100.
Carrots—20¢ per bushel.
Cranberries—Cape Cod are a little stronger,

commanding \$2.25 per bu. and \$6.25 per bbl. Jerseys are in moderate demand at 25¢ less.

Celery—Home grown commands 15¢ per doz. Eggs—The market is about the same as a week ago. Handlers pay 18¢, holding at 20¢ per doz.

Grapes—New York Concord commands 20¢ per 8-lb. basket. Catawbas bring 25¢, while Malagas in 55-lb. kegs bring \$4.50. California Tokays are the cheapest ever known at this market, commanding \$1.25 per 4 basket crate.

Honey—White clover commands 16¢ per lb, dark buckwheat brings 13¢ to 14¢.

Lettuce—Grand Rapids forcing, 18¢ per lb. Onions—Home grown are weak and slow of sale, owing to the large amount of stock thrown on the market. Handlers pay 35¢, holding at 45¢ per bu. Spanish are in small demand at \$1.25 per crate.

Potatoes—The market is a little more buoyant than a week ago, handlers paying 45¢ here and 40¢ to 42¢ at outside buying points.

Squash—Hubbard, 1½¢ per lb.
Sweet Potatoes—Jerseys command \$3.75 and Baltimores \$2.75 per bbl.

Turnips—25¢ per bu.

POULTRY.

Local dealers pay as follows:
DRESSED.

Fowl..... 8
Turkeys..... 12½ to 13
Ducks..... 10 to 12
Chickens..... 7 to 8

OILS.

The Standard Oil Co. quotes as follows:
BARRELS.

Eocene..... 8½
XXX W. W. Mich. Headlight..... 7½
Naphtha..... 6½
Stove Gasoline..... 7½
Cylinder..... 27 to 28
Engine..... 13 to 21
Black, 15 cold test..... 8½
FROM TANK WAGON.
Eocene..... 7
XXX W. W. Mich. Headlight..... 5½

FOR SALE, WANTED, ETC.

Advertisements will be inserted under this head for two cents a word the first insertion and one cent a word for each subsequent insertion. No advertisements taken for less than 25 cents. Advance payment.

BUSINESS CHANCES.

FOR SALE—NEARLY NEW 7½ HORSE power Otto gas engine. Discarded because we must have more power. W. T. Lamoreaux Co., 122 West Bridge St., Grand Rapids. 816

FOR EXCHANGE—FOR GRAND RAPIDS real estate, a new stock of clothing and furnishing goods, invoicing from \$5,000 to \$8,000. Address No. 815, care Michigan Tradesman. 815

FOR SALE—SHINGLE MILL, NEARLY new, capable of cutting 50,000 feet to-morrow. Must be sold soon. Big bargain for cash buyer. For particulars address, Holmes & DeGolt Tustin, Mich. 814

FOR SALE—A CLEAN STOCK OF DRUGS, groceries, paints, oils, sundries, soda apparatus, etc., in a live, growing manufacturing town of 2,000; will invoice about \$4,000; only two other drug stores; good business; can be increased; best location; three years' lease; no trade. Reasons for selling wish to engage in outdoor pursuits. Address Lock Box 5, Northville, Mich. 811

I WANT TO PURCHASE LARGE GENERAL stock, if cheap. Address lock box 423, Stanton, Mich. 810

FOR SALE—FIRST-CLASS BOOK AND STATIONERY stock in one of the best towns in Michigan of 3,500 inhabitants. Good reasons for selling. Address No. 802, care Michigan Tradesman. 802

FOR SALE—CITY DRUG STORE. GOOD location on prominent business street. Invoice \$1,500. Good business. Investigation solicited. Address Castoria, care of carrier Wells, Grand Rapids, Mich. 803

FOR SALE—\$3,500 STOCK OF GENERAL merchandise and two-story building. Railroad, 500 population. Established strictly cash business. Center of town. Best farming section of Michigan. Bargain. W. H. Pardee, Freeport, Mich. 804

WANTED—TO EXCHANGE A VALUABLE farm of 160 acres for merchandise or personal property. The farm is located near a thriving town, 45 acres improved, balance heavily timbered. Address No. 805, care Michigan Tradesman. 805

WANTED—TO EXCHANGE, DESIRABLE Kalamazoo real estate for merchandise. Calvin Forbes, Kalamazoo, Mich. 806

FOR SALE—FIRST CLASS HARDWARE business, clean stock, in one of the best cities in southwestern Michigan. Other interests to look after. Address 808, care Michigan Tradesman. 808

FOR SALE—THE THEODORE KEMINK drug stock and fixtures on West Leonard street. Paying investment. Will sell at half real value. For particulars, enquire of Henry Idema, Kent County Savings Bank, Grand Rapids. 787

SITUATIONS WANTED.

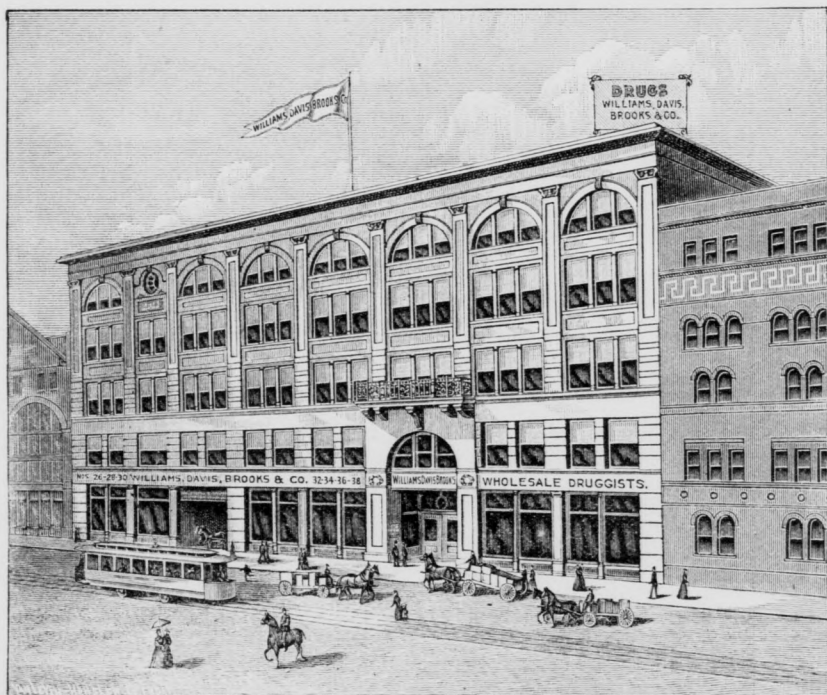
WANTED—SITUATION BY COMPETENT salesman and stock-keeper in lumber company store. No. 1 references. Address until Jan. 1, '94, Walter E. Bigelow, Keno, Mich., care of H. & H. 813

WANTED—A practical druggist, with some capital, to take charge of a first-class drug store. Address C. L. Brundage, opera house block, Muskegon, Mich. 786

Williams, Davis, Brooks & Co.

Detroit, Mich.

WHOLESALE,
EXCLUSIVELY,
DRUGS,
Paints, Oils,
—AND—
DRUGGISTS' SUNDRIES.



FRONTAGE, 130 FEET. DEPTH, 130 FEET. HEIGHT, 75 FEET.

New Store! New Goods! New Address!
NOS. 26, 28, 30, 32, 34, 36, 38 EAST CONGRESS STREET.

Our Stock is Large and Varied.

Our Facilities Are Unsurpassed.

We Pay Special Attention to Mail Orders.

We Guarantee All Goods That Come From Our House.

Buyers Visiting Detroit Are Invited to Call Upon Us.

OUR REMOVAL

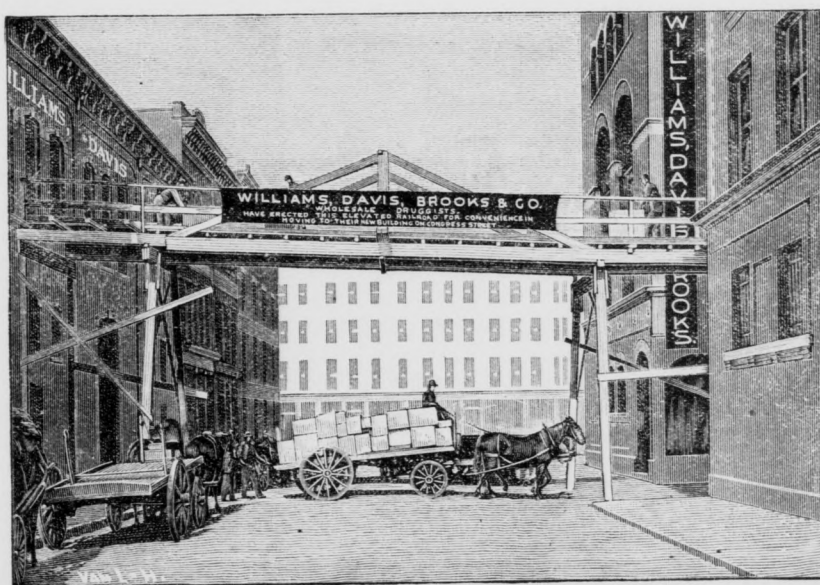
Was accomplished by an elevated bridge, as per cut annexed.

Our : New : Building

Is almost in rear of our old store, but across the side street.

ORDERS

Respectfully Solicited



Williams, Davis, Brooks & Co. DETROIT.

Drugs & Medicines.**State Board of Pharmacy.**

One Year—James Vernor, Detroit.
 Two Years—Ottmar Eberbach, Ann Arbor.
 Three Years—George Gundrum, Ionia.
 Four Years—C. A. Bugbee, Cheboygan.
 Five Years—S. E. Parkill, Owosso.
 President—Ottmar Eberbach, Ann Arbor.
 Secretary—Stanley E. Parkill, Owosso.
 Treasurer—Geo. Gundrum, Ionia.

Michigan State Pharmaceutical Ass'n.

President—A. B. Stevens, Ann Arbor.
 Vice-President—A. F. Parker, Detroit.
 Treasurer—W. Dupont, Detroit.
 Secretary—S. A. Thompson, Detroit.

Grand Rapids Pharmaceutical Society.

President, John D. Muir; Sec'y, Frank H. Escott.

THE DOLLAR DISEASE.

From the Age of Steel.

This is a country of dollars. It is in no such abundance elsewhere. For speed both in coming and going, it has the red ribbon of the planet. We have more to spend or throw away than any other nation.

It is supreme in politics, influential in police courts, and sovereign in establishing the difference between a gentleman and a mere occupant of trousers.

In business its name is magical. It covers the sins of rogues and is a serpent in the apple tree to business men.

It can claim credit where none is due, and boost men into trade and contingent indebtedness where honesty and certificates of good character would fail to secure a new hat or a pair of socks.

In this line it has been eminently successful, and what it has done in building business and pulling it down is one of the miracles of modern times. The fault is not in itself, but in the men who use it. It has, or it ought to have, its own intrinsic value. It ought not to sour or get gray, nor degenerate by use or age, but somehow or other it does both.

We have enough of the article either in egg or feather to buy food, pay rent and owe nothing to merchants or manufacturers, but on certain occasions, and at almost regular intervals, money, like a housewife's pins on Sunday mornings, is practically out of reach or discovery.

It is true that as a rule we are extravagant. We spend more than the rest of the world on what we could do without. We live high with less returns of flesh than of patent medicines. We dress as no other people dress, bringing distinction to our perigrinating bodies and misfortune to the tailor.

We pay a higher price to hear a singer crack his throat or see a pugilist break a rib than any other devotees of music or knock-outs.

For horses that can beat the record or men that can hit a ball, we are sublimely large, while in all things, from a hero to a pug dog, we are without limit in cash or certificates.

This is all true, unfortunately too true, but the fact remains that however freely we spill the milk, the cow never runs dry. Our only hesitancy and plea of poverty is in business panics. These, like the seasons and the weather, have their cycles. No statesmanship has yet been able to prevent their recurrence. The science of finance, supposedly the finest drawn of any in modern times, is at certain intervals imbecile.

We split decimals and get rich on the chips, analyze discounts and percentage, dress statistics to a nicety, and can tell the world how much beef it eats and how much beer it drinks, but with all our skill on paper we get into bad tangles in practice. The oversight is in leaving human nature out of our arithmetic. We mistake coin for progress and figures for character. In counting our eggs we overlook the sick or dead hen in the barn.

It is a fact, whether we like it or not, that no system of finance and no kind of dollar, be it gold or silver, aluminum or any other metal, can change the human nature that uses it. Men will cheat and lie, be selfish as hogs and voracious as sharks under every monetary system, and though much can be done and much ought to be done to limit their opportunities, the cold fact remains that the disease of the dollar in a human sense is practically incurable.

We are not without blame in this matter. We have made money in a national sense the chief object of life. The man

who has the most of it—no matter how he got it—is an American king.

From a constable to a Congressman, on a railway train or in a barber shop, the man of dollars is the man of attention. In the education of children is it not a fact we would rather produce a bright bookkeeper than a self-sacrificing Christian, and when a biography is closed by the undertaker, do we not measure the success of a life by the statement left in the bank?

In social life and even in the temple of God we develop the same dollar crook in our vertebrae. This may be at variance with the democratic nature of our institutions, by which, as is observable to all men who know anything of the European world, we are escaping old servilities. It is the one thing, however, to give up the worship of blood and rank, and another to transfer our reverence from a duke to a dollar.

It is time for us to inquire as to where we are drifting. In business, as in other matters, there is inspiration in success.

It would, however, be better for the nation, even in its commercial prosperity, if men were as busy in paying their debts as in contracting them, and business honor counted for more than a stolen dollar. Till we reach this point we shall suffer from the disease of the dollar.

Dust Poisons and Stink Poisons.

Since the adoption of the germ theory of disease, medical investigation has at last got solid ground to work upon in determining the causation of the physical disorders which attack the human body.

Small-pox, syphilis and itch are propagated by the transfer, through actual contact, of the microphytes of those diseases. Cholera and typhoid fever bacilli are received in drinking contaminated water, possibly also in bathing in it. In every case there must be a reception into the healthy body of the living and active germ of malignant diseases.

But they are not all acquired by physical contact or through the drinking of water. Vast numbers are inhaled with the dust which floats in the atmosphere. When the human nostrils discover an odor in the atmosphere it is because actual particles of the substance which gives off that odor are suspended in the air round about. Be the odor a pleasing and healthful perfume, or the product of a vile and putrid decay, there are actually small fragments of the substance floating in the atmosphere, and these are taken into the mouth, nose and eyes.

Obviously, then, dust poisons and stink poisons are more numerous than any others, and these it is next to impossible to escape. We may filter and boil our water, or refuse to drink it altogether, but we must breathe the atmosphere. We cannot filter that, and as for disinfecting it, this can only be done in inclosed spaces, such as apartments in houses and the interior spaces of ships. As for disinfecting the whole of out-of-doors, that is not to be thought of.

Diphtheria, malarial fevers, scarlet fever and typhus fever are, in all probability, the results of dust and vapor poisons, the living germs or microbes of those diseases being received into the human system along with the dust and the exhalations of various sorts which are inhaled in the atmosphere.

Passing Thoughts.

Life is a campaign, not a battle, and has its defeats as well as its victories.

The man who depends on luck generally finds that it has passed just ahead of him.

The intelligent have a right over the ignorant; namely, the right of instructing them.

Unlike the Dutch Process**No Alkalies**

—OR—

Other Chemicals

are used in the preparation of

W. Baker & Co.'s**Breakfast Cocoa,**

which is absolutely pure and soluble.

A description of the chocolate plant, and of the various cocoa and chocolate preparations manufactured by Walter Baker & Co will be sent free to any dealer on application.

W. BAKER & CO., Dorchester, Mass.

A LADY'S

GENUINE : VICI : SHOE.

Plain toe in opera and opera toe and C. S. heel. D and E and E E widths, at \$1.50. Patent leather tip, \$1.55. Try them, they are beauties. Stock soft and fine, flexible and elegant fitters. Send for sample dozen.

REEDER BROS. SHOE CO.,
Grand Rapids, Mich.

Quick Sellers.**WHAT?****THE NEW FALL LINE.**

Manufactured by

SNEDICOR & HATHAWAY,

DETROIT, MICH.

All the Novelties in Lasts and Patterns.

State Agents Woonsocket and Lycoming Rubber Co.

Dealers wishing to see the line address F. A. Cadwell, 41 Lawn Court, Grand Rapids, Mich.

Your Bank Account Solicited.**Kent County Savings Bank,**

GRAND RAPIDS, MICH.

JNO. A. COVODE, Pres.
 HENRY IDEMA, Vice-Pres.
 J. A. S. VERDIER, Cashier.
 K. VAN HOP, Ass't C's't.

Transacts a General Banking Business.
 Interest Allowed on Time and Savings Deposits.

DIRECTORS:
 Jno. A. Covode, D. A. Blodgett, E. Crofton Fox,
 T. J. O'Brien, A. J. Bowne, Henry Idema,
 Jno. W. Blodgett, J. A. McKee, J. A. S. Verdier.

Deposits Exceed One Million Dollars.

BUY THE PENINSULAR**Pants, Shirts, and Overalls**

Once and You are our Customer for life.

Stanton & Morey,

DETROIT, MICH.

Geo. F. OWEN, Salesman for Western Michigan,
 Residence 59 N. Union St., Grand Rapids.

PECK'S HEADACHE POWDERS

Pay the best profit. Order from your jobber.

**KALAMAZOO PANT & OVERALL CO.**

221 E. Main St., Kalamazoo, Mich.

Our entire line of Cotton Worsted Pants on hand to be sold at cost for cash. If interested write for samples.
 Milwaukee Office: Room 502 Matthew Building.

Our fall line of Pants from \$9 to \$42 per dozen are now ready. An immense line of Kersey Pants, every pair warranted not to rip. Bound swatches of entire line sent on approval to the trade.

CUSHMAN'S Menthol Inhaler

CURES

Catarrh,**Hay Fever,****Headache,****Neuralgia, Colds Sore Throat.**

The first inhalations stop sneezing, snuffing coughing and headache. This relief is worth the price of an Inhaler. Continued use will complete the cure.

Prevents and cures Sea Sickness

On cars or boat.

The cool exhilarating sensation following its use is a luxury to travelers. Convenient to carry in the pocket; no liquid to drop or spill; lasts a year, and costs 50c at druggists. Registered mail 60c, from

H. D. CUSHMAN, Manufacturer.

Three Rivers, Mich.

Guaranteed satisfactory.



SEND US YOUR

BEANS,

WE WANT THEM ALL,
 NO MATTER HOW MANY.

Will Always Give Full Market Value

Wholesale Price Current.

Advanced—	Declined—Opium.	Morphia.	Linseed Oil.	Neatsfoot Oil.
ACIDUM.				
Aceticum.....	80 10	Cubebae.....	2 30 00	
Benzolium German.....	65 75	Erechtithos.....	2 50 75	
Boric.....	20 30	Eriogon.....	2 00 75	
Carbolicum.....	25 35	Gaultheria.....	2 00 75	
Hydrochlor.....	32 5	Geranium, ounce.....	70 75	
Nitrosum.....	10 12	Gossypii, Sem. gal.....	70 75	
Oxalicum.....	10 12	Hedeoma.....	1 25 21 40	
Phosphoricum dil.....	30	Juniperi.....	50 22 00	
Salicylicum.....	1 30 21 70	Lavendula.....	50 22 00	
Sulphuricum.....	1 1/2 5	Limonia.....	2 40 22 50	
Tannicum.....	1 40 21 60	Mentha Verid.....	2 25 22 50	
Tartaricum.....	30 33	Morruhuac, gal.....	1 00 21 10	
AMMONIA.				
Aqua, 16 deg.....	3 1/2 5	Myrcia, ounce.....	8 50 75	
" 20 deg.....	5 1/2 7	Pics Liquida, (gal. 35).....	10 12 12	
Carbonas.....	12 14	Ricini.....	1 22 21 28	
Chloridum.....	12 14	Rosmarini.....	75 21 00	
ANILINE.				
Black.....	2 00 22 25	Rosae, ounce.....	6 50 23 50	
Brown.....	80 21 00	Succinl.....	40 2	
Red.....	45 50	Sabina.....	9 21 00	
Yellow.....	2 50 23 00	Santal.....	3 50 27 00	
BACCAR.				
Cubebae (po. 36).....	2 1/2 30	Sassafras.....	50 25 55	
Juniperus.....	80 10	Sinapis, ess, ounce.....	2 65	
Xanthoxylum.....	2 1/2 30	Tiglli.....	2 60	
BALSAMUM.				
Copaiba.....	45 50	Thyme.....	40 25 00	
Peru.....	21 90	Theobromas.....	15 22 00	
Terebinthina.....	60 2 65	POTASSIUM.		
Tolutan.....	35 50	Bi Carb.....	15 2 18	
CORTEK.				
Abies, Canadian.....	18	Bichromate.....	13 2 14	
Cassia.....	11	Bromide.....	40 2 43	
Cinchona Flava.....	18	Carb.....	13 2 15	
Eunonymus atropurp.....	30	Chlorate (po. 23 25).....	24 2 26	
Myrica Cerifera, po.....	12	Cyanide.....	50 2 55	
Prunus Virgini.....	10	Iodide.....	2 00 23 00	
Quillaja, grd.....	10	Potassa, Bitart, pure.....	27 2 30	
Sassafras.....	12	Potassa, Bitart, com.....	8 2 10	
Ulmus Po (Ground 15).....	15	Potass Nitras, opt.....	7 2 9	
EXTRACTUM.				
Glycyrrhiza Glabra.....	24 2 25	Potass Nitras.....	28 2 30	
" po.....	33 2 35	Prussiate.....	15 2 18	
Haematox, 15 lb. box.....	11 2 12	Sulphate po.....	15 2 18	
" 18.....	13 2 14	RADIX.		
" 1/4s.....	14 2 15	Aconitum.....	20 2 25	
" 1/8s.....	16 2 17	Althae.....	2 2 25	
FERRU.				
Carbonate Precip.....	2 15	Anchusa.....	13 2 15	
Citrate and Quinla.....	2 30 35	Arum, po.....	2 2 25	
Citrate Soluble.....	2 30	Calamus.....	20 2 40	
Ferrocyanidum Sol.....	2 15	Gentiana (po. 12).....	8 2 10	
Solnt Chloride.....	2 15	Gentiana (pv. 15).....	10 2 18	
Sulphate, com'l.....	2 7	Hydrastis Canaden.....	2 30	
" pure.....	2 7	" (po. 35).....	15 2 20	
FLOBA.				
Arnica.....	18 2 20	Hellebore, Ala, po.....	15 2 20	
Anthemlis.....	3 2 35	Inula, po.....	15 2 20	
Matricaria.....	50 2 65	Ipecac, po.....	1 60 21 75	
FOLIA.				
Barosma.....	18 2 50	Iris plox (po. 35 2 38).....	35 2 40	
Cassia Acutifol, Tin.....	25 2 28	Jalapa, pr.....	40 2 45	
" " Alix.....	35 2 50	Maranta, 1/4s.....	15 2 18	
Salvia officinalis, 1/4s.....	15 2 25	Podophyllum, po.....	75 21 75	
Ura Ursi.....	8 2 10	Rhei.....	75 21 75	
GUMMI.				
Acacia, 1st picked.....	2 60	" cut.....	75 21 75	
" 2d.....	2 40	" pv.....	35 2 38	
" 3d.....	2 30	Spigelia.....	35 2 38	
" sifted sorts.....	2 30	Sanguinaria, (po. 25).....	30 2 32	
Aloe, Barb. (po. 60).....	50 2 60	Serpentaria.....	55 2 60	
" Cape, (po. 30).....	2 12	Senega.....	55 2 60	
" Socotri, (po. 60).....	2 50	Similax, Officialis, H.....	2 40	
Catechu, 1s, 1/4s, 14 1/4s.....	2 10	" M.....	2 25	
Ammoniac.....	55 2 60	Scilla, (po. 35).....	10 2 12	
Assafoetida, (po. 35).....	33 2 36	Symplocarpus, Fostid.....	2 35	
Benzoinum.....	50 2 55	Valeriana, Eng. (po. 30).....	2 35	
Camphore.....	35 2 40	" German.....	18 2 20	
Euphorbium po.....	35 2 40	Ingber a.....	18 2 20	
Galbanum.....	35 2 40	Zingiber j.....	18 2 20	
Gamboge, po.....	70 2 75	SEMIN.		
Guaiacum, (po. 35).....	2 30	Anisum, (po. 20).....	15 2 18	
Kino, (po. 1 10).....	2 15	Apium (graveleons).....	15 2 18	
Mastic.....	2 30	Bird, 1s.....	4 2 6	
Myrrh, (po. 45).....	2 40	Carui, (po. 18).....	10 2 12	
Opil (po. 3 75).....	2 65 2 42	Cardamon.....	1 00 21 25	
Shellac.....	33 2 35	Coriandrum.....	10 2 12	
" bleached.....	33 2 35	Cannabis Sativa.....	4 2 5	
Tragacanth.....	40 2 100	Cydonium.....	75 21 60	
HEBBA—In ounce packages.				
Abelthium.....	25	Chenopodium.....	10 2 12	
Eupatorium.....	20	Dipteris Odorata.....	2 25 22 50	
Lobelia.....	25	Foeniculum.....	2 15	
Majorum.....	25	Foenugreek, po.....	8 2 8	
Mentha Piperita.....	23	Lini.....	4 2 4 1/2	
" Vir.....	30	Lini, grd. (bbl. 3).....	3 4 2 4	
Rue.....	30	Lobelia.....	35 2 40	
Tanacetum V.....	25	Pharlaris Canarian.....	3 2 4	
Thymus, V.....	25	Kapa.....	6 2 7	
MAGNESIA.				
Calcined, Pat.....	55 2 60	Sinapis Albu.....	7 2 8	
Carbonate, Pat.....	20 2 22	" Nigra.....	11 2 12	
Carbonate, K. & M.....	20 2 22	SPRINTUS.		
Carbonate, Jennings.....	35 2 36	Frumentum, W. D. Co. 2.....	2 00 22 50	
OLEUM.				
Absinthium.....	3 50 24 00	" D. F. R.....	1 75 22 00	
Argemone.....	45 2 75	Juniperis Co. O. T.....	1 25 21 50	
Amygdalae, Amarae.....	8 00 23 25	" O. T.....	1 65 22 00	
Anisi.....	1 70 21 80	Saccharum N. E.....	1 75 22 00	
Aurant Cortex.....	2 30 22 40	Spt. Vini Galli.....	1 75 22 00	
Bergamit.....	3 25 23 50	Vini Oporto.....	1 25 22 00	
Cajuputi.....	60 2 65	Vini Alba.....	1 25 22 00	
Caryophylli.....	75 2 80	SPONGES.		
Cedar.....	35 2 65	Florida sheeps' wool.....	2 50 22 75	
Chenopodii.....	21 20	Nassau sheeps' wool.....	2 00	
Cinnamonif.....	1 10 21 15	Velvet extra sheeps'.....	1 10	
Citronella.....	45 2 45	wool carriage.....	1 10	
Conium Mac.....	35 2 65	Extra yellow sheeps'.....	85	
Copaiba.....	80 2 90	carriage.....	85	
		Hard for slate use.....	75	
		Yellow Reef, for slate.....	1 40	
		use.....		
		SYRUPS.		
		Accacia.....	50	
		Zingiber.....	50	
		Ipecac.....	50	
		Ferri Iod.....	50	
		Aurant Cortex.....	50	
		Rhei Arom.....	50	
		Similax Officialis.....	50	
		" Co.....	50	
		Senega.....	50	
		Scilla.....	50	
		" Co.....	50	
		Tolutan.....	50	
		Prunus citg.....	50	

Morphia, S. P. & W.....	2 10 2 35	Seidlitz Mixture.....	20	Linseed, boiled.....	40	43
S. N. Y. Q. &.....	2 00 2 35	Sinapis.....	18	Neat's Foot, winter.....	65	70
C. Co.....	2 00 2 35	" opt.....	30	strained.....	37	40
Moschus Canton.....	65 70	Snuff, Maccaboy, De.....	35	Spirits Turpentine.....	bbl. lb.	
Myristica, No 1.....	65 70	" Voes.....	35			
Nux Vomica, (po. 30).....	20 22	Snuff, Scotch, De. Voes.....	10 2 11	Red Venetian.....	1 1/2 2 23	
Os. Sepa.....	20 22	Soda Boras, (po. 11).....	27 2 30	Ochre, yellow Mars.....	1 1/2 2 24	
Pepsin Saag, H. & P. D.....	2 20 00	Soda et Potass Tart.....	1 1/2 2 30	" Ber.....	1 1/2 2 23	
" Co.....	2 20 00	Soda Carb.....	5	Putty, commercial.....	2 1/2 2 24	
Pics Liq, N. C., 1/2 gal.....	2 20 00	Soda, Bi-Carb.....	3 1/2 4	" strictly pure.....	2 1/2 2 23	
doz.....	2 20 00	Soda, Sulphas.....	50 2 55	Vermilion Prime Amer.....	13 2 16	
Pics Liq, quarts.....	2 20 00	Spts, Ether Co.....	2 25	Vermilion, English.....	65 2 70	
" pints.....	2 20 00	" Myrcia Dom.....	2 25	Green, Peninsular.....	70 2 75	
Pil Hydrag, (po. 80).....	2 20 00	" Myrcia Imp.....	2 30	Lead, red.....	6 1/2 2 7	
Piper Nigra, (po. 22).....	2 20 00	" Vini Recti, bbl.....	2 25 2 35	Whiting, white Span.....	2 1/2 2 70	
Piper Alba, (po. 35).....	2 20 00	Less 5c gal., cash ten days.....	1 40 21 45	Whiting, Gliders.....	2 1/2 2 70	
Pix Burgun.....	2 20 00	Strychnia Crystal.....	2 1/2 3	White, Paris American.....	1 0	
Plumbi Acet.....	14 2 15	Sulphur, Subl.....	2 1/2 3	Whiting, Paris Eng.....	1 40	
Pulvis Ipecac et opil.....	1 10 21 30	" Roll.....	2 2 2 1/2	Pioneer Prepared Paints.....	30 2 1 4	
Pyrethrum, boxes H.....	2 1/2 3	Tamarinds.....	80 2 10	Swiss Villa Prepared.....	1 00 21 20	
& P. D. Co., doz.....	2 1/2 3	Terebenth Venice.....	2 20 30	Paints.....		
Pyrethrum, pv.....	20 2 30	Theobromae.....	45 2 48			
Quassia.....	80 2 10	Vanilla.....	9 00 21 60			
Quina, S. P. & W.....	20 2 34	Zinci Sulph.....	7 2 8			
" S. German.....	21 2 30					
Rubia Tinctorum.....	13 2 14					
Saccharum Lactis pv.....	1 75 21 80					
Salicin.....	40 2 50					
Sanguis Draconis.....	40 2 50					
Sapo, W.....	12 2 14					
" M.....	10 2 12					
" G.....	2 15					

HAZELTINE & PERKINS DRUG CO.

Importers and Jobbers of

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CHEMICALS AND

PATENT MEDICINES

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The prices quoted in this list are for the trade only, in such quantities as are usually purchased by retail dealers. They are prepared just before going to press and are an accurate index of the local market. It is impossible to give quotations suitable for all conditions of purchase, and those below are given as representing average prices for average conditions of purchase. Cash buyers or those of strong credit usually buy closer than those who have poor credit. Subscribers are earnestly requested to point out any errors or omissions, as it is our aim to make this feature of the greatest possible use to dealers.

AXLE GREASE.		Fruits.		Sap Sago.		#1 books, per hundred		No. 1, 6.		GUNPOWDER.	
doz gross		Apples.		Schweitzer, Imported. @21		No. 2, 6.		Rifle-Dupont's.		Kegs.	
Aurora. 55 6 00		3 lb. standard. 1 00		" domestic. @24		No. 1, 6 1/2.		XX wood, white.		Half kegs.	
Castor Oil. 60 7 00		York State, gallons. 2 90		CATSUP.		No. 2, 6 1/2.		No. 1, 6 1/2.		Quarter kegs.	
Diamond. 50 5 50		Hamburg. 2 90		Blue Label Brand.		No. 2, 6 1/2.		Manilla, white.		1 lb cans.	
Frazier's. 75 8 00		Apricots.		Half pint, 25 bottles. 2 75		No. 2, 6 1/2.		Coin.		1/2 lb cans.	
Mica. 65 7 00		Live oak. 1 75		Pint. 4 50		No. 2, 6 1/2.		Farina.		Choke Bore-Dupont's.	
Paragon. 55 6 00		Santa Cruz. 1 75		Quart 1 doz bottles. 4 50		No. 2, 6 1/2.		100 lb. kegs.		Kegs.	
BAKING POWDER.		Lusk's. 1 75		Triumph Brand. 1 35		No. 2, 6 1/2.		Barrels.		Half kegs.	
Acme.		Overland. 1 75		Pint, 25 bottles. 4 50		No. 2, 6 1/2.		Grits.		Quarter kegs.	
1 lb. cans, 3 doz. 45		B. & W. Blackberries. 90		Quart, per doz. 3 75		No. 2, 6 1/2.		Lima Beans.		1 lb cans.	
1 lb. " 2 " 85		Red. 1 10 @ 1 20		CLOTHES PINS.		No. 2, 6 1/2.		Hominy.		Kegs.	
Bulk. 10		Pitted Hamburg. 1 75		5 gross boxes. 40 @ 45		No. 2, 6 1/2.		Maccaroni and Vermicelli.		Half kegs.	
1/2 lb. cans 6 doz case. 55		White. 1 50		COCOA SHELLS.		No. 2, 6 1/2.		Domestic, 12 lb. box. 55		Quarter kegs.	
1/2 lb. " 4 doz " 1 10		Erie. 1 25		35 lb bags. @3		No. 2, 6 1/2.		Imported. 10 @ 1		1 lb cans.	
1 lb. " 2 doz " 2 00		Damsons, Egg Plums and Green Gages. 1 10		Less quantity. @3 1/2		No. 2, 6 1/2.		Oatmeal. 4 60		Kegs.	
5 lb. " 1 doz " 9 00		Erie. 1 10		Pound packages. 6 1/2 @ 67		No. 2, 6 1/2.		Half barrels 100. 2 40		Sage.	
5 oz. cans, 4 doz. in case. 80		California. 1 60		COFFEE.		No. 2, 6 1/2.		Kegs.		Hops.	
16 " 2 " 2 00		Common. 1 25		Green.		No. 2, 6 1/2.		Pearl Barley. 2 1/2		INDIGO.	
Red Star, 1/2 lb. cans. 40		Gooseberries. 1 60		Rio.		No. 2, 6 1/2.		Peas.		Madras, 5 lb. boxes. 55	
1 lb. " 1 " 1 40		Peaches. 1 25		Fair. 17		No. 2, 6 1/2.		Split per lb. 2 1/2 @ 3		S. F., 2, 3 and 5 lb. boxes. 50	
Telfer's, 1/2 lb. cans, doz. 45		Pie. 1 00		Good. 18		No. 2, 6 1/2.		Rolled Oats.		JELLY.	
1 lb. " 1 " 85		Maxwell. 1 50		Prime. 20		No. 2, 6 1/2.		Barrels 180. @4 60		17 lb. pails. @ 50	
Our Leader, 1/2 lb. cans. 45		Booth's sliced. 2 75		Golden. 20		No. 2, 6 1/2.		Half bbls 90. @2 40		30 " " @ 70	
1 lb. " 1 " 85		Booth's grated. @2 50		Peaberry. 22		No. 2, 6 1/2.		Sago.		Pure.	
1 lb. cans. 45		Quinces. @2 75		Fair. 18		No. 2, 6 1/2.		East India. 5		Calabria.	
Dr. Price's. 1 50		Common. 1 10		Good. 20		No. 2, 6 1/2.		Wheat.		Stilly.	
DIME CAN.		Raspberries. 1 10		Prime. 21		No. 2, 6 1/2.		Cracked. 5		Condensed, 2 doz. 1 25	
Dime cans. 95		Red. 1 30		Peaberry. 22		No. 2, 6 1/2.		FISH-SALT.		4 doz. 2 25	
4-oz. " 1 40		Black Hamburg. 1 50		Mexican and Guatemala. 22		No. 2, 6 1/2.		Bloaters.		No. 9 sulphur. 1 65	
6-oz. " 2 00		Erie. 1 25		Interior. 25		No. 2, 6 1/2.		Yarmouth.		Anchor parlor. 1 70	
8-oz. " 2 40		Strawberries. 1 25		Private Growth. 27		No. 2, 6 1/2.		Cod.		No. 2 home. 1 10	
10-oz. " 3 00		Lawrence. 1 25		Mandehling. 28		No. 2, 6 1/2.		Pollock.		Export parlor. 4 00	
2 1/2 lb. " 12 00		Hamburg. 1 25		Roasted. 28		No. 2, 6 1/2.		Whole, Grand Bank. 5 @ 5 1/2		MINCE MEAT.	
4 lb. " 18 25		Erie. 1 25		To ascertain cost of roasted coffee, add 1/2 c. per lb. for roasting and 15 per cent. for shrinkage.		No. 2, 6 1/2.		Boneless, bricks. 6 @ 8		3 doz. case. 2 75	
5 lb. " 22 75		Terrapin. 1 10		CHICORY.		No. 2, 6 1/2.		Boneless, strips. 6 @ 8		6 doz. case. 5 50	
10 lb. " 41 80		Whortleberries. 1 00		Bulk. 5		No. 2, 6 1/2.		Holland, white hoops keg. 70		12 doz. case. 11 00	
BATH BRICK.		Blueberries. 1 00		Red. 7		No. 2, 6 1/2.		Norwegian. 11 @ 12 1/2		MEASURES.	
2 dozen in case.		Meats.		CLOTHES LINES.		No. 2, 6 1/2.		Holland, white hoops keg. 70		Tin, per dozen.	
BLUING.		Corned beef Libby's. 1 95		40 ft. per doz. 1 25		No. 2, 6 1/2.		Holland, white hoops keg. 70		1 gallon. \$1 75	
Gross		Roast beef Armour's. 1 80		50 ft. " 1 40		No. 2, 6 1/2.		Holland, white hoops keg. 70		Half gallon. 1 40	
Arctic, 4 oz. ovals. 3 60		Potted ham, 1/2 lb. 1 40		60 ft. " 1 60		No. 2, 6 1/2.		Holland, white hoops keg. 70		Quart. 70	
" 8 oz. " 6 75		" tongue, 1/2 lb. 1 35		70 ft. " 1 75		No. 2, 6 1/2.		Holland, white hoops keg. 70		Pint. 45	
" No. 2, sifting box. 2 75		" chicken, 1/2 lb. 85		80 ft. " 1 90		No. 2, 6 1/2.		Holland, white hoops keg. 70		Half pint. 40	
" No. 3, " 4 00		Vegetables.		Jute. 60 ft. 85		No. 2, 6 1/2.		Holland, white hoops keg. 70		Wooden, for vinegar, per doz. 7 00	
" No. 5, " 8 00		Hamburg stringless. 1 25		72 ft. " 1 00		No. 2, 6 1/2.		Holland, white hoops keg. 70		Half gallon. 4 75	
" 1 oz ball. 4 50		French style. 1 25		CONDENSED MILK.		No. 2, 6 1/2.		Holland, white hoops keg. 70		Quart. 3 75	
Mexican Liquid, 4 oz. 3 60		Limas. 1 35		4 doz. in case.		No. 2, 6 1/2.		Holland, white hoops keg. 70		Pint. 2 25	
" 8 oz. 6 80		Lima, green. 1 40		Cotton. 40 ft. per doz. 1 25		No. 2, 6 1/2.		Holland, white hoops keg. 70		MOLASSES.	
BROOMS.		Lima, soaked. 1 40		50 ft. " 1 40		No. 2, 6 1/2.		Holland, white hoops keg. 70		Blackstrap.	
No. 2 Hurl. 1 75		Lewis Boston Baked. 1 35		60 ft. " 1 60		No. 2, 6 1/2.		Holland, white hoops keg. 70		Sugar house. 14	
No. 1 " 2 00		World's Fair Baked. 1 35		70 ft. " 1 75		No. 2, 6 1/2.		Holland, white hoops keg. 70		Cuba Baking.	
No. 2 Carpet. 2 25		Pineapple. 1 00		80 ft. " 1 90		No. 2, 6 1/2.		Holland, white hoops keg. 70		Ordinary.	
No. 1 " 2 50		Corn. 1 40		Jute. 60 ft. 85		No. 2, 6 1/2.		Holland, white hoops keg. 70		Porto Rico.	
Parlor Gem. 2 75		Livingston Eden. 1 20		72 ft. " 1 00		No. 2, 6 1/2.		Holland, white hoops keg. 70		Prime.	
Common Whisk. 80		Purly. 1 25		CLOTHES LINES.		No. 2, 6 1/2.		Holland, white hoops keg. 70		Fancy.	
Fancy. 1 00		Honey Dew. 1 40		40 ft. per doz. 1 25		No. 2, 6 1/2.		Holland, white hoops keg. 70		New Orleans.	
Warehouse. 3 00		Morning Glory. 75		50 ft. " 1 40		No. 2, 6 1/2.		Holland, white hoops keg. 70		Fair.	
BRUSHES.		Soaked. 75		60 ft. " 1 60		No. 2, 6 1/2.		Holland, white hoops keg. 70		Good.	
Stove, No. 1. 1 25		Harris standard. 75		70 ft. " 1 75		No. 2, 6 1/2.		Holland, white hoops keg. 70		Extra good.	
" 15. 1 50		VanCamp's marrofat. 1 10		80 ft. " 1 90		No. 2, 6 1/2.		Holland, white hoops keg. 70		Choice.	
Rice Root Scrub, 2 row. 35		Bay State Baked. 1 35		Jute. 60 ft. 85		No. 2, 6 1/2.		Holland, white hoops keg. 70		Fancy.	
Rice Root Scrub, 3 row. 1 25		World's Fair Baked. 1 35		72 ft. " 1 00		No. 2, 6 1/2.		Holland, white hoops keg. 70		One-half barrels, 3c extra.	
Palmetto, goose. 1 50		Pineapple. 1 00		CONDENSED MILK.		No. 2, 6 1/2.		Holland, white hoops keg. 70		PICKLES.	
BUTTER PLATES.		Corn. 1 40		4 doz. in case.		No. 2, 6 1/2.		Holland, white hoops keg. 70		Medium.	
Oval-250 in crate.		Hamburg. 1 40		Cotton. 40 ft. per doz. 1 25		No. 2, 6 1/2.		Holland, white hoops keg. 70		Barrels, 1,300 count. @5 00	
No. 1. 60		Livingston Eden. 1 20		50 ft. " 1 40		No. 2, 6 1/2.		Holland, white hoops keg. 70		Half bbls, 600 count. @3 00	
No. 2. 70		Purly. 1 25		60 ft. " 1 60		No. 2, 6 1/2.		Holland, white hoops keg. 70		Small.	
No. 3. 80		Honey Dew. 1 40		70 ft. " 1 75		No. 2, 6 1/2.		Holland, white hoops keg. 70		Barrels, 2,400 count. 6 00	
No. 5. 1 00		Morning Glory. 75		80 ft. " 1 90		No. 2, 6 1/2.		Holland, white hoops keg. 70		Half bbls, 1,300 count. 3 50	
CANDLES.		Soaked. 75		Jute. 60 ft. 85		No. 2, 6 1/2.		Holland, white hoops keg. 70		PIPES.	
Hotel, 40 lb. boxes. 10		Harris standard. 75		72 ft. " 1 00		No. 2, 6 1/2.		Holland, white hoops keg. 70		Clay, No. 216. 1 75	
Star, 40		VanCamp's marrofat. 1 10		CLOTHES LINES.		No. 2, 6 1/2.		Holland, white hoops keg. 70		" T. D. full count. 75	
Paraffine. 10		Bay State Baked. 1 35		40 ft. per doz. 1 25		No. 2, 6 1/2.		Holland, white hoops keg. 70		Cob. No. 3. 1 25	
Wicking. 24		World's Fair Baked. 1 35		50 ft. " 1 40		No. 2, 6 1/2.		Holland, white hoops keg. 70		POTASH.	
CANNED GOODS.		Pineapple. 1 00		60 ft. " 1 60		No. 2, 6 1/2.		Holland, white hoops keg. 70		48 cans in case.	
Fish.		Corn. 1 40		70 ft. " 1 75		No. 2, 6 1/2.		Holland, white hoops keg. 70		Babbitt's. 4 00	
Clams.		Livingston Eden. 1 20		80 ft. " 1 90		No. 2, 6 1/2.		Holland, white hoops keg. 70		Penna Salt Co.'s 3 25	
Little Neck, 1 lb. 1 20		Purly. 1 25		Jute. 60 ft. 85		No. 2, 6 1/2.		Holland, white hoops keg. 70		RICE	
" 2 lb. 1 90		Honey Dew. 1 40		72 ft. " 1 00		No. 2, 6 1/2.		Holland, white hoops keg. 70		Domestic.	
Clam Chowder. 2 25		Morning Glory. 75		CLOTHES LINES.		No. 2, 6 1/2.		Holland, white hoops keg. 70		Carolina head. 6	
Cove Oysters. 1 60		Soaked. 75		40 ft. per doz. 1 25		No. 2, 6 1/2.		Holland, white hoops keg. 70		" No. 2. 5	
Standard, 1 lb. 85		Harris standard. 75		50 ft. " 1 40		No. 2, 6 1/2.		Holland, white hoops keg. 70		Broken. 4	
" 2 lb. 1 40		VanCamp's marrofat. 1 10		60 ft. " 1 60		No. 2, 6 1/2.		Holland, white hoops keg. 70		Imported.	
Lobsters. 2 45		Bay State Baked. 1 35		70 ft. " 1 75		No. 2, 6 1/2.		Holland, white hoops keg. 70		Japan, No. 1. 5 1/2	
Star, 1 lb. 2 45		World's Fair Baked. 1 35		80 ft. " 1 90		No. 2, 6 1/2.		Holland, white hoops keg. 70		" No. 2. 6	
" 2 lb. 3 50		Pineapple. 1 00		Jute. 60 ft. 85		No. 2, 6 1/2.		Holland, white hoops keg. 70		Java. 6	
Pinefish, 1 lb. 2 90		Corn. 1 40		72 ft. " 1 00		No. 2, 6 1/2.		Holland, white hoops keg. 70		Patna. 6 1/2	
" 2 lb. 2 90		Livingston Eden. 1 20		CLOTHES LINES.		No. 2, 6 1/2.		Holland, white hoops keg. 70		ENVELOPES.	
Mackerel. 1 25		Purly. 1 25		40 ft. per doz. 1 25		No. 2, 6 1/2.		Holland, white hoops keg. 70		No. 1, 6 1/2. \$1 75	
Standard, 1 lb. 1 25		Honey Dew. 1 40		50 ft. " 1 40		No. 2, 6 1/2.		Holland, white hoops keg. 70		No. 2, 6 1/2. 1 60	
" 2 lb. 2 10		Morning Glory. 75		60 ft. " 1 60		No. 2, 6 1/2.		Holland, white hoops keg. 70		No. 3 taper. 1 35	
Mustard, 2 lb. 2 25		Soaked. 75		70 ft. " 1 75		No. 2, 6 1/2.		Holland, white hoops keg. 70		No. 4 taper. 1 50	
Tomato Sauce, 2 lb. 2 25		Harris standard. 75		80 ft. " 1 90		No. 2, 6 1/2.		Holland, white hoops keg. 70		2 oz regular panel. 75	
Soused, 2 lb. 2 25		VanCamp's marrofat. 1 10		Jute. 60 ft. 85		No. 2, 6 1/2.		Holland, white hoops keg. 70		4 oz " 1 50	
Salmon. 1 80		World's Fair Baked. 1 35		72 ft. " 1 00		No. 2, 6 1/2.		Holland, white hoops keg. 70		6 oz " 2 00	
Columbia River, flat. 1 80		Pineapple. 1 00		CLOTHES LINES.		No. 2, 6 1/2.		Holland, white hoops keg. 70		No. 3 taper. 1 35	
" tails. 1 65		Corn. 1 40		40 ft. per doz. 1 25		No. 2, 6 1/2.		Holland, white hoops keg. 70		No. 4 taper. 1 50	
Alaska, Red. 1 25		Livingston Eden. 1 20		50 ft. " 1 40		No. 2, 6 1/2.		Holland, white hoops keg. 70		2 oz regular panel. 75	
" pink. 1 10		Purly. 1 25		60 ft. " 1 60		No. 2, 6 1/2.		Holland, white hoops keg. 70		4 oz " 1 50	
Kinney's, flat. 1 95		Honey Dew. 1 40		70 ft. " 1 75		No. 2, 6 1/2.		Holland, white hoops keg. 70		6 oz " 2 00	
Sardines. 1 95		Morning Glory. 75		80 ft. " 1 90		No. 2, 6 1/2.		Holland, white hoops keg. 70		No. 3 taper. 1 35	
American 1/4 lb. @ 5		Soaked. 75		Jute. 60 ft. 85		No. 2, 6 1/2.		Holland, white hoops keg. 70		No. 4 taper. 1 50	
" 1/2 lb. @ 7		Harris standard. 75		72 ft. " 1 00		No. 2, 6 1/2.		Holland, white hoops keg. 70		2 oz regular panel. 75	
Imported 1/4 lb. @ 10		VanCamp's marrofat. 1 10		CLOTHES LINES.		No. 2, 6 1/2.		Holland, white hoops keg. 70		4 oz " 1 50	
" 1/2 lb. @ 15		World's Fair Baked. 1 35		40 ft. per doz. 1 25		No. 2, 6 1/2.		Holland, white hoops keg. 70		6 oz " 2 00	
Mustard 1/2 lb. @ 7		Pineapple. 1 00		50 ft. " 1 40		No. 2, 6 1/2.		Holland, white hoops keg. 70		No. 3 taper. 1 35	
Boneless. 21		Corn. 1 40		60 ft. " 1 60		No. 2, 6 1/2.		Holland, white hoops keg. 70		No. 4 taper. 1 50	
Trout. 2 50		Livingston Eden. 1 20		70 ft. " 1 75		No. 2, 6 1/2.		Holland, white hoops keg. 70		2 oz regular panel. 75	
Brook, 3 lb. 2 50		Purly. 1 25		80 ft. " 1 90		No. 2, 6 1/2.		Holland, white hoops keg. 70		4 oz " 1 50	
		Honey Dew. 1 40		Jute. 60 ft. 85		No. 2, 6 1/2.		Holland, white hoops keg. 70		6 oz " 2 00	
		Morning Glory. 75		72 ft. " 1 00		No. 2, 6 1/2.		Holland, white hoops keg. 70		No. 3 taper. 1 35	
		Soaked. 75		CLOTHES LINES.		No. 2, 6 1/2.		Holland, white hoops keg. 70		No. 4 taper. 1 50	
		Harris standard. 75		40 ft. per doz. 1 25		No. 2, 6 1/2.		Holland, white hoops keg. 70		2 oz regular panel. 75	
		VanCamp's marrofat. 1 10		50 ft. " 1 40		No. 2, 6 1/2.		Holland, white hoops keg. 70		4 oz " 1 50	
		Bay State Baked. 1 35		60 ft. " 1 60		No. 2, 6 1/2.		Holland, white hoops keg. 70		6 oz " 2 00	
		World's Fair Baked. 1 35		70 ft. " 1 75		No. 2, 6 1/2.		Holland, white hoops keg. 70		No	

SPICES.

Whole Sifted	
Allspice	10
Cassia, China in mats	7
Batavia in bund	15
Salmon in rolls	32
Cloves, Amboyna	32
Zanzibar	12
Mace Batavia	80
Nutmegs, fancy	75
No. 1	70
No. 2	60
Pepper, Singapore, black	10
white	10
shot	16
Pure Ground in Bulk	15
Allspice	15
Cassia, Batavia	18
and Saigon	25
Cloves, Amboyna	25
Zanzibar	18
Ginger, African	16
Cochin	20
Jamaica	20
Mace Batavia	65
Mustard, Eng. and Trieste	22
Trieste	25
Nutmegs, No. 2	75
Pepper, Singapore, black	16
white	24
Cayenne	20
Sage	30
"Absolute" in Packages	

Allspice	84 1 55
Cinnamon	84 1 55
Cloves	84 1 55
Ginger, Jamaica	84 1 55
African	84 1 55
Mustard	84 1 55
Pepper	84 1 55
Sage	84

SAL SODA.

Kegs	1 1/4
Granulated, boxes	1 1/4

SEEDS.

Anise	15
Canary, Smyrna	3 1/4
Caraway	6
Cardamon, Malabar	90
Hemp, Russian	4 1/2
Mixed Bird	4 1/2
Mustard, white	10
Poppy	9
Rape	5
Cuttle bone	30

STARCH.

Corn	
20-lb boxes	5 1/2
40-lb "	5 1/2
Gloss	
1-lb packages	5 1/2
3-lb "	5 1/2
6-lb "	5 1/2
40 and 50 lb. boxes	3 1/2
Barrels	3 1/2

SNUFF.

Scotch, in bladders	37
Maccaboy, in jars	35
French Rappee, in jars	43

SODA.

Boxes	5 1/2
Kegs, English	4 1/2

SALT.

100 5-lb. sacks	2 1/2
50 5-lb. "	2 00
25 10-lb. sacks	1 85
20 14-lb. "	2 25
24 3-lb. cases	1 50
56 lb. dairy in linen bags	32
28 lb. " drill " 16	18

Warsaw.

56 lb. dairy in drill bags	32
28 lb. " " 18	18

Ashton.

56 lb. dairy in linen sacks	75
Higgins	75

Solar Rock.

56 lb. sacks	27
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Common Fine.

Saginaw	70
Manistee	70

SALERATUS.

Packed 60 lbs. in box	5 1/2
Church's	5 1/2
DeLand's	5 1/2
Dwight's	5 1/2
Taylor's	5

SOAP.

Laundry.	
Allen B. Whisley's Brands	3 20
Old Country, 80 1-lb	3 20
Good Cheer, 60 1-lb	3 30
White Borax, 100 1-lb	3 65

Proctor & Gamble.

Concord	3 45
Ivory, 10 oz	6 75
4 oz	4 00
Lenox	3 65
Mottled German	3 15
Town Talk	3 25

Dingman Brands.

Single box	3 95
5 box lots, delivered	3 85
10 box lots, delivered	3 75

Jas. S. Kirk & Co.'s Brands.

American Family, wrp d.	3 40
plain	2 94

N. K. Fairbank & Co.'s Brands.

Santa Claus	4 00
Brown, 60 bars	2 40
80 bars	3 25

Lantz Bros. & Co.'s Brands.

Acme	4 00
Cotton Oil	6 00
Marseilles	3 95
Mafer	4 35

Thompson & Chute Brands.



Silver	3 65
Mono	3 35
Savon Improved	2 50
Sunflower	3 05
Golden	3 25
Economical	2 25

Scouring.

Sapallo, kitchen, 3 doz.	2 50
hand, 3 doz.	2 50

SUGAR.

The following prices represent the actual selling prices in Grand Rapids, based on the actual cost in New York, with 35 cents per 100 pounds added for freight. The same quotations will not apply to any town where the freight rate from New York is not 35 cents, but the local quotations will, perhaps, afford a better criterion of the market than to quote New York prices exclusively.	
Cut Leaf	5 67
Powdered	5 48
Granulated	5 05
Extra Fine Granulated	5 17
Cubes	5 48
XXX Powdered	5 80
Confection Standard A	4 98
No. 1 Columbia A	4 73
No. 5 Empire A	4 67
No. 6	4 61
No. 7	4 54
No. 8	4 48
No. 9	4 42
No. 10	4 36
No. 11	4 21
No. 12	4 15
No. 13	4 10
No. 14	3 80

SYRUPS.

Barrels	21
Half bbls.	23

Fair	19
Good	25
Choice	30

VINEGAR.

40 gr.	7 28
50 gr.	8 29
\$1 for barrel	

WET MUSTARD.

Bulk, per gal	30
Beer mug, 2 doz in case	1 75

YEAST.

Magic	1 00
Warner's	1 00
Yeast Foam	1 00
Diamond	75
Royal	90

TEAS.

Fair	217
Good	230
Choice	24
Choicest	24
Dust	10

SUN CURED.

Fair	217
Good	230
Choice	24
Choicest	24
Dust	10

BASKET FIRED.

Fair	18
Choice	25
Choicest	35
Extra choice, wireleaf	40

GUNPOWDER.

Common to fair	25
Extra fine to finest	50
Choicest fancy	75
oolong	25
Common to fair	23

IMPERIAL.

Common to fair	23
Superior to fine	30

YOUNG HYSON.

Common to fair	18
Superior to fine	30

ENGLISH BREAKFAST.

Fair	18
Choice	24
Best	40

TOBACCO.

Fine Cut.	
Pails unless otherwise noted	
Bazoo	230
Can Can	227
Nellie Bly	27
Uncle Ben	21
Hiawatha	30
Sweet Cuba	34
McGinty	27

Dandy Jim	29
Torpedo	24
in drums	23
Yum Yum	28
1892	23
drums	22

Plug.

Sorg's Brands	39
Spearhead	39
Joker	27
Nobby Twist	39
splint	No. 1 3 25
" " " " " " " "	No. 2 4 00
" " " " " " " "	No. 3 4 75

Kylo	38
Hiawatha	34
Valley City	34
Old Honey	4
Jolly Tar	32

Smoking.

Catlin's Brands.

Kiln dried	17
Golden Shower	19
Huntress	26
Meerscham	29
American Eagle Co.'s Brands.	
Myrtle Navy	40
Stork	30 3/32
German	15
Proe	33
Java, 1/2 foil	32

Banner Tobacco Co.'s Brands.

Banner	16
Banner Cavendish	38
Gold Cut	28

Scott's Brands.

Warpath	15
Honey Dew	26
Gold Block	30

F. F. Adams Tobacco Co.'s Brands.

Peerless	26
Old Tom	18
Standard	22

Globe Tobacco Co.'s Brands.

Handmade	41
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Leidersdorf's Brands.

Rob Roy	26
Uncle Sam	26 3/32
Red Clover	32

Spaulding & Merrick.

Tom and Jerry	25
Traveler Cavendish	38
Buck Horn	30
Plow Boy	30 3/32
Corn Cake	16

HIDES, PELTS and FURS

Perkins & Hess pay as follows:	
HIDES.	
Green	2 2 1/2
Part Cured	2 3
Full " "	2 3 1/2
Dry	4 2 5
Kips, green	2 2 3
cured	2 4
Calfskins, green	3 2 4
cured	5 2 6 1/2
Deaconskins	10 2 25
No. 2 hides 1/2 off.	

PELTS.	
Shearlings	5 2 20
Lambs	15 2 40

WOOL.	
Washed	12 2 18
Unwashed	2 2 14

MISCELLANEOUS.	
Tallow	3 2 4 1/2
Grease butter	1 2 2
Switches	14 2 2
Ginseng	1 75 2 60

GRAINS and FEEDSTUFFS

WHEAT.	
No. 1 White (58 lb. test)	53
No. 2 Red (60 lb. test)	53

MEAL.	
Bolted	1 40
Granulated	1 65

FLOUR.	
Straight, in sacks	3 30
" barrels	3 55
Patent " sacks	4 30
" barrels	4 55
Graham " sacks	1 70
Rye " "	1 70

MILLSTUFFS.	
Car lots	Less quantity
Bran	\$13 50 \$14 00
Screenings	13 00 15 00
Middlings	14 00 15 00
Mixed Feed	17 50 18 00
Coarse meal	17 00 17 50

CORN.	
Car lots	43
Less than car lots	45

OATS.	
Car lots	32
Less than car lots	36

HAY.	
No. 1 Timothy, car lots	10 00
No. 1 " ton lots	13 00

WOODENWARE.

Tubs, No. 1	6 00
No. 2	5 50
No. 3	4 50
Pails, No. 1, two-hoop	1 30
No. 1, three-hoop	1 50

Bowls, 11 inch	90
" 13 "	1 25
" 15 "	1 50
" 19 "	2 40

Baskets, market	35
shipping bushel	1 15
full hoop	1 25
willow c'ths, No. 1	5 25
" " " " " " " "	No. 2 6 25
" " " " " " " "	No. 3 7 25
" " " " " " " "	No. 1 3 25
" " " " " " " "	No. 2 4 00
" " " " " " " "	No. 3 4 75

INDURATED WARE.	
Pails	3 15
Tubs, No. 1	13 50
Tubs, No. 2	12 00
Tubs, No. 3	10 50

PROVISIONS.

The Grand Rapids Packing and Provision Co. quotes as follows:

PORK IN BARRELS.

Mess	14 00
Short cut	17 50
Extra clear pig, short cut	19 00
Extra clear, heavy	18 00
Clear, fat back	18 00
Boston clear, short cut	18 00
Clear back, short cut	18 00
Standard clear, short cut, best	18 50

SAUSAGE.

Pork, links	8 1/2
Bologna	6
Liver	7
Tongue	8 1/2
Blood	6
Head cheese	7
Summer	10
Frankfurts	8
Liver	7

LARD.

Kettle Rendered	10 1/2
Granger	12
Family	7 1/2
Compound	7 1/2
Cottoline	8 1/2
50 lb. Tins, 1/2 c advance	40 50
20 lb. pails, 1/2 c "	40 50
10 lb. " 1/2 c "	40 50
5 lb. " 1/2 c "	40 50
3 lb. " 1 c "	40 50

BEEF IN BARRELS.

Extra Mess, warranted 200 lbs.	8 00
Extra Mess, Chicago packing	7 50
Boneless, rump butts	11 00

SMOKED MEATS—CANNED or Plain.

Breakfast Bacon boneless.....	14
Dried beef, ham prices.....	10
Long Clears, heavy.....	10 1/2
Briskets, medium.....	10 1/2
light.....	10 1/2

DRY SALT MEATS

COUNTRY TRADE MORE BUOYANT
THAN CITY TRADE.

Written for THE TRADESMAN.

Grocery jobbers say that country orders maintain a better average than do city orders. This condition would indicate that the grocery trade is more buoyant in the country than in the city, and that country dealers are affected to a lesser degree by the business depression than are city dealers. It is not to be wondered at when the general conditions regulating each are taken into consideration. Indeed, were the conditions precisely the same, country trade would suffer less for the simple reason that it has more elbowroom. It is less cramped; its base of operations is broader and its background is deeper and fraught with greater resources; in other words, it is subject to a lesser competition than is the city trade. The retail grocery trade of Grand Rapids is fearfully overdone, and the great wonder is that so few of the city grocers have been forced to chattel mortgage their stocks so far in this depression. They are certainly passing through a great trial, and those who will succeed in beating back the buffetings of this great wave of adversity will have learned many valuable lessons which will prove of value after the wave shall have receded and the turbulent waters of disrupted business conditions shall have settled and there is once more peace.

Conditions are different in the country. Old Mother Earth never loses confidence in the outcome of her efforts. The frosts of winter and the parching droughts of summer do not discourage her. Were she to lock the doors of her great workshop and refuse to continue her efforts, starvation to those depending upon her for the sustenance of life would be the inevitable result, and that embraces the whole human family. Mother Earth never fails in bringing forth a greater or lesser variety of commodities as regularly as the seasons roll round. These commodities are not cash, to be sure, but no money stringency can diminish their bulk or drive them beyond reach. They are prime necessities of life, and will always command money at their market value. These necessities are produced by the country grocer's customers, an advantage which enables him to make collections and sell goods without the necessity of money. Barter in farm products is an equivalent of money and enables the country grocer to do business when there is a stringency in ready currency.

How different the case of the city grocer. His trade comes, principally, from the factories and workshops. It has nothing but money to exchange for groceries and with which to pay old bills. Cold cash is the only equivalent of exchange and its source of supply is the factory and workshop. It is not an unfailing source like that relied upon by the principal portion of the country dealer's customers. Its constancy depends upon the turning of wheels, and, like all human contrivances, they are fitful and spasmodic. Sometimes they stop like grandfather's clock, never to go again. When they do stop turning, whether temporarily or permanently, the money supply stops also; and when the money supply stops the paying of grocers' bills stops and the buying of groceries suddenly diminishes.

This is the condition of the grocery

trade in the city to-day. No wonder that orders come in more freely from the country. No wonder that the jobbers realize a falling off in the city trade. The proprietor of one of the largest suburban stores in the city recently said: "I am afraid we are going to experience the hardest times this winter we ever experienced in this country. Scores of my customers who have always had steady work and paid their bills promptly have been out of work so long that they have used up what little resources they possessed, and now, with winter approaching, they have no prospect of work, and no money with which to buy food and fuel. A woman was in just now who reported that she had not a particle of food or fuel in the house. She has small children, and her husband has been out of work for some time. She asked for credit, but it is useless to furnish supplies to many of these people and charge it up with any expectation of ever getting pay for them. It is about all they can do to keep out of debt and make both ends meet when they have steady work. I gave the woman a sack of flour and half a bushel of vegetables and told her to make the things go as far as she could. We can't take care of all of them but will divide up around and extend all the help we are able to."

This is the true condition of things among the suburban grocers of this city, and, if there be a class of citizens who deserve the sympathy of the entire community, it is these same suburban grocers. A few days ago much ado was made over the refusal of a West Side grocer to credit with a sack of flour a customer whose family was destitute. An account of the affair was published in the morning papers, giving the impression that the grocer's refusal was, in view of the distressing circumstances, an inhuman act. Knowing nothing of the case outside of rumor, I have no apology to make for this particular grocer. He may be a cold-blooded monster for ought I know; still, in common justice to the knights of the scoop and scales, it must be remembered that this grocer is not the only one who has refused, and who is refusing, credit to old time customers. It may look like an inhuman act on the part of a grocer to say "No" when an old customer who has proved himself honest and faithful in the past, but who, owing to the present unfortunate industrial conditions, finds himself destitute of the necessities of life, with no way of obtaining them, and with no prospect of acquiring more means—I say, it may seem like an act of inhumanity to say "No" when such a customer asks for bread. Upon the hypothesis that a grocer is intrusted with the herculean task of feeding and caring for the destitute and unfortunate, and that a bountiful Providence has furnished him, from some invisible and omnipotent source, with an unlimited supply of the means for that purpose, such an act would be inhuman. But what are the facts? Instead of being especially assigned to the distribution of charities by the Almighty, and being endowed by Him with an unfailing supply of the necessary means, the grocer is simply common clay like any other man, and is subject to the same severe trials in the hand to hand struggle for human existence. In this great struggle, as in all struggles, it is but "the survival of the fittest," and the grocer is not exempt

The Following

Is the best line of Coffees in the State. All roasted by **CHASE & SANBORN.**

IF YOU WANT THE BEST

THESE ARE THE COFFEES FOR YOU TO BUY.

Jewell's Arabian Mocha,
Jewell's Old Government Java,
Jewell's Old Government Java and Mocha,
Wells' Perfection Java,
Wells' Java and Mocha,
Weaver's Blend,
Santora,
Ideal Golden Rio,
Compound Crushed Java.

Above are all in 50-pound cans,
Ideal Java and Mocha in one and two pound cans.

I. M. Clark Grocery Co.

DAWSON'S Pearl Wheat Flakes, THE FINEST BREAKFAST DISH



CLEAN, WHOLESOME, Free from Dust and Broken Particles,

Put up in neat Cartons of 2 pounds each, 36 Cartons per Case. Price \$3.50 per Case. Sells at 15 cents per package, two packages for 25 cents.

Try It! Buy It! Use It!

Sold by all jobbers in Ohio, Indiana and Michigan.

MANUFACTURED BY
DAWSON BROTHERS, Pontiac, Mich.

from the operation of this law. "Self-preservation is the first law of nature," and, until we are able to prove that the grocer is entirely outside of the jurisdiction of Nature, let us withhold our censure. Again, it was said by one of old, "Charity begins at home;" but, until it is established, beyond any possibility of contradiction, that the grocer has no home, or is undeserving of one, let us upbraid him not for replenishing his own flour barrel and coal bin first. In olden times, long before the Sherman Bill was heard of, it was proclaimed on the house tops by one high in authority, "He that careth not for his own household is worse than an infidel;" and, until some new revelation shows that the grocer was foreordained, from the foundation of the world, to occupy a lower stratum than the infidel, I, for one, will not call him hard names for manifesting a warmer interest in providing food, fuel and clothing for his own wife and babies than in providing these necessities for those of his neighbor.

The long and the short of the matter is that the grocer's philanthropic tendencies may be boundless, but his capital is not. His breast may heave with sympathy for the destitute, and his soul may yearn with a desire to supply the wants of all creation, but there is a force that controls his heavings and his yearnings—it is the force of hard, stern necessity. The grocer is not a brute. Because he does not scatter his wares to the four winds of heaven without money and without price is no sign that his milk of human kindness is dried up and that he has gone "fallow." He contributes more, according to his means, toward the maintenance of the common herd than does any other man in the community; and to aver that his contributions are not all voluntary does not detract in the least from the cost to the grocer, or lessen the quantity of heart's blood extracted, or clear the tinted atmosphere. There is not a grocer in the city who would not donate ten times more than he does, if he could find some jobber that would give him credit for it.

The country grocer lives in a land where there is plenty to eat, at any rate. If he is not so charitable as his city brother, it is because the latter possesses larger opportunities for exercising the Christian grace, and not on account of any personal preference.

E. A. OWEN.

"Cussing" in Business

K. F. W. in Business.

As an argument in favor of the Darwinian theory it has been cited that the monkey is imitative, and, as a rule, of the more elevating customs surrounding him; and further, as monkeys abound in Africa, it has been cited that the Africans are direct lineal descendants, to verify which their disposition to follow the customs of the more refined is noted in their proneness to plug hats, fine rigging, etc. Now, right here, boys, hadn't you better follow the example of these humble representatives by patterning after the higher authorities? Who does the most cussing about your place of employment—the teamster, the porter and the cheaper help, or the boss? We will admit that the old man, on special occasions, will say "Well, really," with an emphasis and fervency that chills the lady stenographer to the marrow, curdles the blood of the faint-hearted and spreads awe through the entire establishment. But did you ever notice him, after the normal temperature and equilibrium had been restored, how his actions and thoughts all tend to a less excited and extravagant pushing of his business, and

how this quieter force reaches all around under his guidance, and the results obtained by his mild, sensible remarks and suggestions keep everything moving without friction, and you all brag about "what we done this week?"

You probably have been near when he was closing a big contract in buying or selling, and have noticed an entire absence of any cussing when clean, clear business, and business for both money and reputation, was being transacted, clearly showing that cussing is unnecessary, and that to cuss is to fill in the sentence with useless, irrelevant words. Now, what is accomplished by the cussers in your place? They do not hold the most of the responsible, brainy and best paying positions. They get the laugh for their futile wrath. They are regarded as just plain, common, ignorant—for their inability to express themselves forcibly and intelligently in good United States language.

Cussing is a tacit admission on your part that you haven't sufficient force or worth of character to attract and hold the attention of level-headed people in a reasonable way, and are willing to let them form an adverse opinion if they will. Cussing is a transparent evidence of your lack of ambition to use your talents and education in so expressing yourself as to be understood. Cussing by most of the cussers is regarded as a bad habit. Cussing shows that your temper is not under proper control, and that your whole self-control is unreliable; and if a man cannot control himself, how about trusting him on a mission where the many and insidious temptations, well known to the boss, will be tried upon him by a class of business men whose shrewdness is sharp rather than safe. Cussing don't look well in print, and you wouldn't be too proud of carrying a paper or book about with you that abounded in it. Cussing is seldom used in the conversation of just plain, good people—men and women—and where used "allowance" is made for the "breach." Cussing, it seems, lacks much argument in its favor, and that should have some weight in its use or disuse. Cussing is wicked and profane in the uncompromising opinion of the best people you know; and that it causes them nervous discomfort, when used in their presence, is readily seen. That cussing is a sin is the conscientious belief of those who have given it a deeper and more interested study than ever you did, and it is a direct insult from you when you continue to use it and so give the lie to their assertion. Boys, be easy on the old fellows, as they will find it hard to break off, but if you never commence and help them by both example and a good-natured, well-chosen hint here and there, a calamity may fall on cussing in business.

One Man's Views on "Location."

"Some merchants are inclined to lay a little too much stress on the precise location of their stores," said a retailer the other day. "So long as a man's business is situated in a business district where plenty of people pass the door, I deem it of little importance whether he be located on a 'corner' or not, providing he makes the most of his opportunities. The test is his ability to induce the passers-by to come into his store and he can often outdistance the more pretentious corner merchant by making his window displays so attractive as to be regular trade compellers, and by bright window cards calling attention to the merits and stylishness of the goods and by price and descriptive cards on the goods themselves 'pull' in many on the way to other stores where they have been in the habit of trading. In the same manner a merchant located outside of the main business center of a town or city can by aggressive advertising, newspaper, window or circular, succeed in diverting much trade into his establishment that would otherwise go down town. Of course, I would advise every merchant to get the best location he can, but I do not think the exact location of a store the 'be all and end all' of mercantile success."

There is always room for a man of force, and he makes room for many.

VOIGT, HERPOLSHEIMER & CO., WHOLESALE

Dry Goods, Carpets and Cloaks

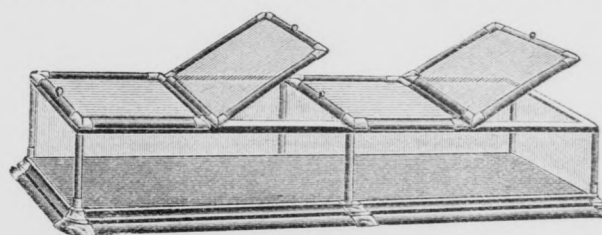
We Make a Specialty of Blankets, Quilts and Live Geese Feathers.

Mackinaw Shirts and Lumbermen's Socks.
OVERALLS OF OUR OWN MANUFACTURE.

Voigt, Herpolsheimer & Co., 48, 50, 52 Ottawa St.,
Grand Rapids.

HEYMAN COMPANY,

Manufacturers of Show Cases of Every Description.



FIRST-CLASS WORK ONLY.

63 and 65 Canal St., Grand Rapids, Mich.

WRITE FOR PRICES.

WE HAVE FOUND IT. WHAT?

That which we and the trade have been looking for.

A FANCY BUTCHER'S LARD.

80-pound Tubs..... 10 1/2
Tierces..... 10 1/4

*Musselman
Grocer Co.*

WESTERN MICHIGAN AGENTS FOR

G. H. HAMMOND CO'S SUPERIOR BUTTERINE.

GOTHAM GOSSIP.

News from the Metropolis---Index of the Markets.

Special Correspondence.

NEW YORK, Nov. 18.—To say that the failure of the great house of Thurber, Whyland Co. was totally unexpected would be stating what is not true. The rating of the firm was known to have been shaky a good while ago, and the truth is probably, that, even when organized as a stock company, the move was made to strengthen a concern badly in need of reinforcing.

Many causes have been ascribed as the real ones, and first of all is given the delay of the Senate, then the general depression of business, then strong competition, then too much dallying with outside matters, then internal dissensions. All these may be taken for what they are worth.

Mr. F. B. Thurber deserves and is receiving the sympathy of the entire community. He is one of the most generous hearted of men, and his misfortune, affecting so many people, directly and indirectly, is to be deplored. He has done as much hard work as any man in this city, and it seems too bad to have it come to this. He had just passed his 51st birthday.

A good many lessons can be drawn by this failure, the chief of which is that when a man has a good enough thing he ought to stick to it. There is such a thing as having too many irons in the fire. The old firm of H. K. & F. B. Thurber was synonymous with strength and all that goes to make up a representative house. With increased capital came a desire to stretch out into other fields, and the result was an investment of money all over the country which should have been kept at home and put directly into the business. This was evident all the more as competition kept getting stronger and the sales of other firms grew larger at the expense of the Thurbers. Of course, it is not likely that any one of the critics of the house now could have managed any better under the same circumstances, but certain it is that there are many great firms here who do a good business in spite of their surroundings, and it seems that with all the experience of years the failure could have been averted.

It is altogether likely that the house will continue under a reorganization, and \$500,000 of fresh capital will suffice to make things hum again, but the management, it is likely, will pass to other hands. It is said that Mr. Whyland will be likely to go into another house, though just when is still undecided. He is not so well liked as Mr. Thurber, and, in fact, it is hinted that there are quite a number of the employees of the house who will not regret his departure.

The affair has had no perceptible effect on the grocery trade at large, and probably, if the reorganization takes place as expected, the matter will soon be only remembered as an "incident."

In the "good old days" the Thurbers sold about \$15,000,000 to \$18,000,000 worth of groceries per year and was regarded, rightly, as the greatest grocery house in the world.

Trade is hanging back. There still seems to be a lack of confidence, and the future is too uncertain to "bet" on. Of course, people must eat, but they are living on staples, and, as for the profit therein, there is none. A talk with jobbers will convince one that they are doing only a hand-to-mouth business at present, even the holiday demand not being present as usual.

Coffee and sugar, the great staples in the grocery trade, remain unchanged in every respect. The demand is of an every-day character, and prices show not a fractional departure from last week.

The canned goods market is apathetic, as well as other lines, and buyers are conspicuous by their absence. Tomatoes are fluctuating in price, and at the moment standard No. 3 brands of New Jersey and Delaware are worth \$1.05@1.10. Corn is quiet, with prices ranging from \$1 for New York State brands to \$1.25 for Maine.

Lemons are in rather limited supply at the moment, and prices are quite

firmly held, although the demand is still very light. Jamaica oranges are worth, for repacked, about \$5. A good deal of the Florida stock arriving is not very good, prices averaging about \$1.50, with \$2 the top for fruit that is fancy. Apples are in excellent request, and are worth \$2.75@4.50, as to variety. Cranberries, fancy Cape Cod, bring \$5@5.50.

The dried fruit market is very quiet, fancy evaporated apples being quoted at 10@11c, sun-dried, 5½@6c; evaporated peeled yellow peaches, 18c; apricots, 11@14c.

Butter is firmer, and the touch of cold weather has given an impetus to the demand; 27c is about top for best Western grades, and from this, prices range down to 22c for Western thirds. Cheese is unchanged, both as to demand and price, the former continuing in a hand-to-mouth manner. Western eggs are fetching 24½@25c.

Domestic molasses is in very fair demand, but the complaints as to quality are numerous. New Orleans, fair, 33@34c; good, 35@37c; choice, 38@40c.

The cheapest thing in the world to-day is the Greek currant. They are selling here as low as 1½c, or even less. Of course, this means starvation for the Greeks, and no greatly increased consumption among other nations. Trade papers should urge their readers to make special efforts to sell currants now, as they pay a good margin of profit. The trouble is that the generality of people do not know what to do with them. Californians are urging an increase of duty upon the imported article, very naturally.

Excellent shopping weather prevails and the big stores are already piling up mountains of holiday goods just as though they expected the usual rush. May they not be disappointed. JAY.

Mr. Voigt's Rejoinder to His Critic.

GRAND RAPIDS, Nov. 18.—In your issue of the 15th, I note that Mr. H. takes some exceptions to some remarks made by me in an interview in regard to the repeal of the silver purchasing clause of the Sherman law. Without going into details, I will simply state that, as I look at it from my view, the silver purchasing act was condemned by Mr. Sherman himself and was only adopted as a compromise, as Mr. H. probably is aware. It compelled the United States to purchase 4,500,000 ounces of silver per month, paying for same in silver certificates; but the silver certificates were mostly redeemed in gold and the silver bullion was piled up in the Treasury, where it lies dormant. As a business proposition, would Mr. H. buy and stock up in any commodity—be it wheat or leather—and pay out money, and keep on doing so for years, and build storehouses to store it in, and borrow money (as the United States would have had to do if they kept on purchasing 4,500,000 ounces of silver monthly), and keep on doing so? I am afraid Mr. H. would not. The United States Treasurer, however, was compelled to do so by law. We have now, as per report, silver bullion enough to keep the government mints going for nearly five years. Let us utilize that first. The United States is a rich government. This is probably the richest country in the world, but that does not signify that it should issue bonds to keep on buying silver to store away. Silver is a commodity of barter, the same as copper, only more valuable, and as such let it be bought and sold upon its merits. Let the government buy it when it needs it, not make it compulsory. I have no doubt that Mr. H. is versed in the financial problem through and through, and has made a lifelong study of it, while I look at it from the standpoint of a busy business man; but, as many persons are of my way of thinking on this question, I am content to know that my views as expressed were correct. Respectfully,

C. G. A. VOIGT.

The Drug Market.

Opium is dull and lower.
Morphia has declined 10c per ounce.
Quinine is firm and tending higher.
Linseed oil is lower.
Neatsfoot oil has declined.



FALL AND WINTER 1893-4

It will pay merchants to see our samples and learn our reduced prices of the balance of our stock of

READY MADE CLOTHING.

Having been established for thirty-six years is, we trust sufficient proof of our stability. MAIL ORDERS PROMPTLY ATTENDED TO, or you can write our Michigan representative, MR. WILLIAM CONNOR, Box 346, Marshall, Mich., to call upon you, and buy or not buy, we will thank you for the compliment.

MICHAEL KOLB & SON,

Wholesale Clothing Manufacturers,

ROCHESTER, N. Y.

WILLIAM CONNOR will be at Sweet's Hotel, Grand Rapids, Mich., on THURSDAY, NOV. 30, and FRIDAY, DEC. 1. Customers' expenses allowed who meet him there.

Vegetable Scoop Forks.



In shoveling potatoes or other vegetables from wagon box or floor with the forks as they have been made, either the load on the fork must be forced up hill sharply, or the head of the fork lowered as the push continues. If the head of the fork is lowered the points will be raised and run into the potatoes. The sharp edge of oval-tined forks will bruise potatoes and beets, and the ordinary points will stick into them.

These difficulties are entirely overcome by our SCOOP FORK. It has round tines and flattened points. IT WILL LOAD TO THE HEAD WITHOUT RAISING THE POINTS. It also holds its load and hangs easy to work.

The superiority of our SCOOP FORK over the wire scoop is in its much greater durability and handiness. It is all made from one piece of steel and will last for years.

The utility of this fork is not limited to vegetables. It will be found excellent for handling coal, lime, sawdust, fine manure and a great variety of uses.

FOSTER-STEVENS
& CO.
MONROE ST.



THE ABOVE BRANDS.

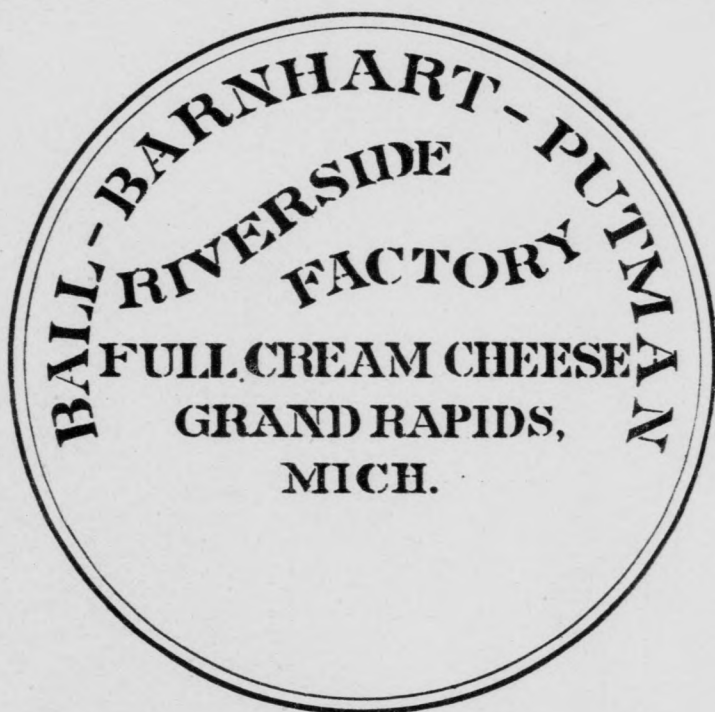
Royal Patent, Crescent, White Rose,

Are sold with our personal guarantee.

If you are not now handling any of our brands, we solicit a trial order, confident that the excellent quality of our goods and the satisfaction of your customers will impel you to become a regular customer.

Correspondence solicited.

VOIGT MILLING CO.

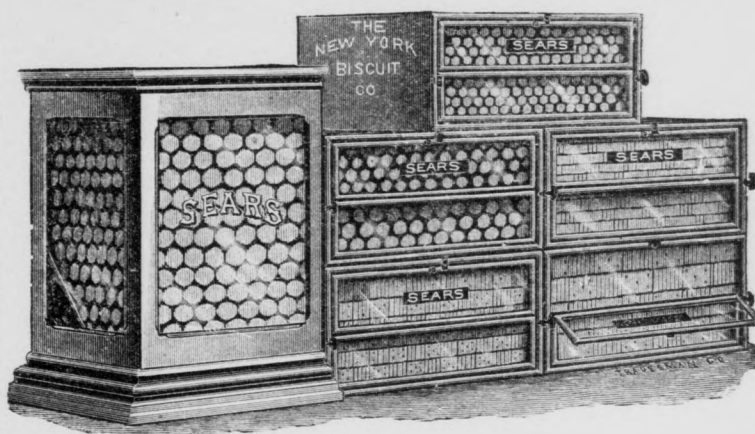


QUALITY WINS!

And you can depend on the best quality when you buy this Brand.

Cracker Chests.

Glass Covers for Biscuits.



THESE chests will soon pay for themselves in the breakage they avoid. Price \$4.

OUR new glass covers are by far the handsomest ever offered to the trade. They are made to fit any of our boxes and can be changed from one box to another in a moment. They

will save enough goods from flies, dirt and prying fingers in a short time to pay for themselves. Try them and be convinced. Price, 50 cents each.

NEW NOVELTIES.

We call the attention of the trade to the following new novelties:

CINNAMON BAR.

ORANGE BAR.

CREAM CRISP.

MOSS HONEY JUMBLES.

NEWTON, a rich finger with fig filling. This is bound to be one of the best selling cakes we ever made.

THE NEW YORK BISCUIT CO.,

S. A. Sears, Mgr.

GRAND RAPIDS.

If You Want Good, Light, Sweet Bread and Biscuits,

—USE—

FERMENTUM

THE ONLY RELIABLE

COMPRESSED YEAST

SOLD BY ALL FIRST-CLASS GROCERS.

MANUFACTURED BY

The Fermentum Company

MAIN OFFICE:

CHICAGO, 270 KINZIE STREET.

MICHIGAN AGENCY:

GRAND RAPIDS, 106 KENT STREET.

Address all communications to THE FERMENTUM CO.

134 to 140 E. Fulton St.,
GRAND RAPIDS, MICH.

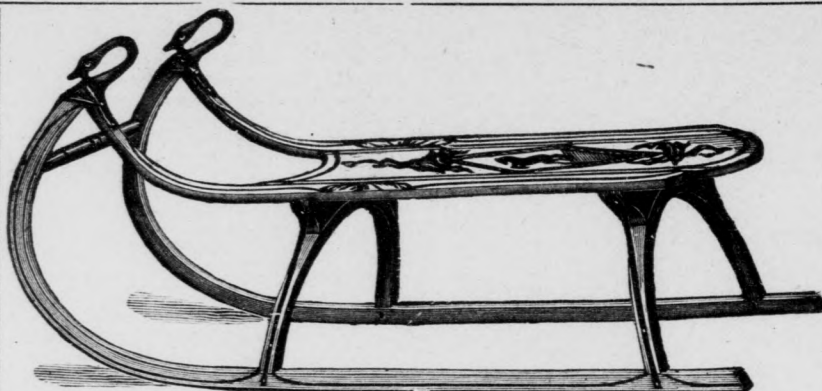
Santa Claus Headquarters.

If you are A DEALER and have not received our Holiday Catalogue No. 113, please ask for it.



"MUSICAL TOYS."

See pages 66-67 of No. 113 Catalogue.



"SLEIGHS."

See pages 71-72 of No. 113 Catalogue. Do not delay in ordering holiday goods, you do not have to pay for them until Jan. 1, and the sooner you get them in the better your sales will be.



BANQUET LAMPS.

Over 25 different styles from \$1.50 to \$3.00 each; our prices greatly reduced.



"ALBUMS"

See pages 38-39 of No. 113 Catalogue.



ROCKING HORSES AND SHOO FLIES.

See page 70 of No. 113 Catalogue.



FINE LAMPS.

Our stock never so complete or our prices as low as now.

Shown in Catalogue No. 112



PICTURE BOOKS.

See pages 30 to 34 of No. 113 Catalogue.

1893.

ASSORTED PACKAGE.
FANCY GOODS.

C.

1 dozen	Children's Asst. Mottos Cups and Saucers	\$ 75	75	34	"	Cups and Saucers, new pattern	5 7	1 44
1	" Children's Raised Gold Letters, 10c			34	"	" Fruit Plates, assorted	50	80
1	" Children's Raised Gold Letters, 10c	80	80	34	"	" Fruit Plates, fine China	2 00	1 00
1/2	" Open Decorated, 15c Cups and Saucers	1 25	63	34	"	" Glass Baskets, 6 patterns	1 65	2 00
1/2	" Open Decorated, 25c Cups and Saucers	1 75	87	1	"	" Glass Baskets, very fine	4 00	1 33
1/2	" Open Decorated, extra value, 35c Cups and Saucers	2 00	1 00	1	"	" Glass Baskets, large assorted	2 25	75
1/2	" Open Gift Decoration, 40c Cups and Saucers	3 25	1 63	3	"	" 6 inch Assortment Decorated Vases	75	75
1/2	" Open Gift, best, 50c Cups and Saucers	4 15	2 07	12	"	" 8 inch Assortment Decorated	1 00	50
1 1/2	" Open, elegant, \$1 Cups and Saucers	6 25	1 04	1 1/2	"	" New Design Assorted Vases	1 20	40
1	" ABC Children's Plates, with pictures	42	42	34	"	" Assortment China Toy Whistles	35	1 05
1/2	" All Around Plates	75	38	1	"	" Fancy Toothpick Holders	75	75
1/2	" Assorted Decorated Plate Sets	1 60	80	1 1/2	"	" Smoking Sets	9 00	74
1/2	" 6 Colors, Plate Sets	2 00	1 00	34	"	" Smoking Sets	6 00	50
1/2	" Decorated Plate Sets	3 50	88	34	"	" Decorated Toy Tea Sets	75	38
1/2	" Bread and Milk Sets, decorated	4 00	1 00	42	1/2	" Decorated Toy Tea Sets	2 00	50
1 1/2	" Bread and Milk Sets, decorated	6 00	1 00	34	"	" Decorated Toy Tea Sets	4 00	67
1/2	" CC Picture Mugs	85	42	1	"	" Dressed China Babies	40	40
1/2	" Partition Shaving Mugs	2 00	1 00	34	"	" China Limb Dolls	80	80
1/2	" Fancy Decorated Mugs	2 00	1 00	34	"	" China Limb Dolls	2 00	1 00
1/2	" Mustard Decorated Coffee	1 75	88	34	"	" Bisque Dressed Dolls	2 25	1 13
1/2	" Extra Large Decorated Coffees	2 25	1 12	34	"	" Washable Dressed Dolls	1 75	87
1/2	" Elegant 50c Cup	4 00	2 00	34	"	" Washable Dressed Dolls	2 25	1 13
1/2	" Another 50c Cup, new pattern	4 00	1 00	34	"	" Washable Dressed Dolls	4 00	2 00
						" Assorted Perfumes	2 00	1 01
								42 51
								4 25
						10 per cent. discount.		
						PACKAGE AND CARTAGE FREE.		38



TOILET SETS.

See pages 42-43 of No. 113 Catalogue.



MUSIC ROLLS. } See Page 50 of No. 113 Catalogue.



China Cups and Saucers.

See pages 52-53.



Games and Puzzles of Every Kind. { See pages 17 to '30 of
No. 113 Catalogue.



Doll Heads.

See page 7.



DOLLS AND DOLL BODIES.

AN ENDLESS VARIETY.

See pages 1 to 8 of No. 113 Catalogue.