

# The Michigan Tradesman.

VOL. 2.

GRAND RAPIDS, MICHIGAN, WEDNESDAY, JULY 1, 1885.

NO. 93.

**ALBERT COYE & SONS,**  
—MANUFACTURERS OF—

**AWNINGS, TENTS,**  
HORSE AND WAGON COVERS.

 WHOLESALE DEALERS IN  
Oiled Clothing, Ducks, Stripes, Etc.  
State Agents for the  
Watertown Hammock Support.  
SEND FOR PRICES.

73 Canal Street, - Grand Rapids, Mich.

**S.A. WELLING**  
WHOLESALE

**MEN'S FURNISHING GOODS**

Lumberman's Supplies

**FISHING TACKLE**
**NOTIONS!**

 PANTS, OVERALLS, JACKETS, SHIRTS,  
LADIES' AND GENTS' HOSIERY, UNDER-  
WEAR, MACKINAW, NECKWEAR, SUS-  
PENDERS, STATIONERY, POCKET CUT-  
TLERY, THREAD, COMBS, BUTTONS, SMOK-  
ERS' SUNDRIES, HARMONICAS, VIOLIN  
STRINGS, ETC.

 Particular attention given to orders by  
mail. Goods shipped promptly to any point.

 I am represented on the road by the fol-  
lowing well-known travelers: John D.  
Mangum, A. M. Sprague, John H. Eacker,  
L. R. Cesna and A. B. Handricks.

24 Pearl Street, Grand Rapids, Mich.

**C. G. A. VOIGT & CO.**

Proprietors of the

**STAR MILLS,**

 Manufacturers of the following pop-  
ular brands of Flour.

 "STAR,"  
"GOLDEN SHEAF,"  
LADIES' DELIGHT,"  
And "OUR PATENT."

**STEAM LAUNDRY**

 43 and 45 Kent Street.  
A. K. ALLEN, PROPRIETOR.

 WE DO ONLY FIRST-CLASS WORK AND USE NO  
CHEMICALS.

 Orders by Mail and Express promptly at-  
tended to.

**ALLEN'S ABRIDGED SYSTEM**
**BOOK-KEEPING!**

 H. J. Carr, book-keeper for H. Leonard &  
Sons, writes: "For two years and upwards I  
have been applying methods quite similar to  
those shown in your recent publication, 'An  
Abridged System of Book-keeping,' and have  
found a decided saving of labor and much  
other satisfaction therein. Hence my belief in  
its utility, and that what you have set forth  
will, when rightly understood, merit attention  
and use."  
Full and complete drafts of rulings, etc., with  
illustrative entries and instructions in pam-  
phlet form mailed upon receipt of \$2.

**W. H. Allen.**  
With S. A. Welling, 24 Pearl St., Grand Rapids

**KEMINK, JONES & CO.,**

Manufacturers of

Fine Perfumes,

Colognes, Hair Oils,

Flavoring Extracts,

Baking Powders,

Bluings, Etc., Etc.

ALSO PROPRIETORS OF

**KEMINK'S**
**"Red Bark Bitters"**

—AND—

**The Oriole Manufacturing Co.**

 78 West Bridge Street,  
GRAND RAPIDS, - MICHIGAN.

**VOIGT MILLING CO.,**

Proprietors of

**CRESCENT**
**FLOURING MILLS,**

 Manufacturers of the Following Pop-  
ular Brands of Flour:

"CRESCENT,"

"WHITE ROSE,"

"MORNING GLORY,"

"ROYAL PATENT," and

"ALL WHEAT," Flour.

**SEEDS**

 We carry a full line of  
Seeds of every variety,  
both for field and garden.  
Parties in want should  
write to or see the

GRAND RAPIDS GRAIN AND SEED CO.

71 CANAL STREET.

ORDER A SAMPLE BUTT OF

**McALPIN'S**
**Chocolate Cream**
**PLUG.**

A RICH NUTTY CHEW.

**Eaton & Christenson,**

GRAND RAPIDS.

**EDMUND B. DIKEMAN,**

—THE—

**GREAT WATCH MAKER,**

—AND—

**JEWELER.**

44 CANAL STREET,

GRAND RAPIDS, - MICHIGAN.

**McALPIN'S**
**Chocolate Cream**
**PLUG TOBACCO**

Is the most Delicious Chew on the

Market.

SOLD BY ALL JOBBERS.

**CREAM TESTER!**

 With six glasses for testing six cows' milk at  
same time. Price \$1; large size glasses \$2,  
either free by mail. Agents wanted. Circulars  
with full particulars for stamp. WYMAN  
L. EDSON, Union Center, Broome Co., N. Y.

**Many a Good Business Man**

OR

**Hardworking Traveling Man**

IS KEPT BACK BY A

Sickly Wife or Ailing Daughters.

 To such men the book on "Woman's Na-  
ture" published by the Zoa-phora Medicine Co.  
would be invaluable.

Price only 10c to cover postage.

Address

Zoa-phora Medicine Co., Kalamazoo, M

**G. ROYS & CO.,**

No. 4 Pearl Street, Grand Rapids.

**WHIPS**

—AND—

**LASHES**

 NEW GOODS. New  
Prices down to the whale-  
bone. Goods always sale-  
able, and always reliable.  
Buy close and often.

ORDERS PROMPTLY FILLED

## THE MERRY MERCHANT.

 He Meets an Old Acquaintance in the  
Shape of an Advertising Snap.

Written Expressly for THE TRADESMAN.

 The corner grocer was half asleep in his  
chair in the middle of the floor, when the  
door opened and a man attired in a plug hat  
and a diamond pin entered.

 The merchant supposed the new comer to  
be a customer and stepped behind the coun-  
ter. But a customer would have dropped  
into a chair and begun talking about the  
weather. This man hoisted a new pair of  
lavender pants to a clean spot on the coun-  
ter, took a book and a map of the county  
from his pocket and began to talk as though  
he had just been wound up and meant to  
run down before he could be kicked out of  
the place.

 And the merchant stood there behind the  
counter and listened until the floor seemed  
bobbing up to meet the ceiling and the air  
began to look blue. Then he sat down and  
listened until the landscape seen through  
the narrow window began to evince symp-  
toms of the jin-jams and the boys playing  
at marbles out on the green seemed to be  
walking about on their heads. Then he  
leaned his head against a friendly chest of  
young hyson and closed his eyes.

The man kept right on talking.

 He was president, treasurer, secretary,  
board of directors and advance agent of an  
Advertising Snap, and was out doing mis-  
sionary work among the country merchants.

 The Snap unfolded itself like a panorama  
of Milwaukee harbor in July, with every  
prospect pleasing and large glasses of beer  
two for five cents. It was a fortune in itself  
and only very few would be let in on the  
ground floor. "Hundred page book on  
county matters. Ten thousand edition.  
Only few ads. taken. Never have another  
chance like it. Perpetual advertisement."

 A little girl came in to exchange ten cents  
worth of postage stamps for kerosene oil,  
and the plug hat and diamond pin sat down  
in a chair to regain its breath.

 While the merchant was drawing the kero-  
sene he remembered where he had met the  
Advertising Snap before. It was such an  
old acquaintance that he would have shaken  
hands with it only for its disreputable habits.  
It had followed him from state to state for  
years and made life a burden to him. Where-  
ver he had located in business there some  
chap in lavender pants and a plug hat had  
crept in with this old Advertising Snap that  
had limped out of the ark on crutches and  
had been growing more useless and more  
bald headed and more brazen faced ever  
since.

 "Yes, yes," said the merchant wiping his  
hands on a bit of wrapping paper, "I know  
all about you scheme. You put every ad-  
vertisement in this book at the top of the  
column and next to pure reading matter."

 The plug hat said that the merchant had  
hit the strong point of the scheme. He had  
been in the business long enough to know  
what merchants wanted and he had erected  
the scheme with special reference to their  
wants.

 "Then you put each advertiser's card in  
larger type than his rivals and give him  
special mention in the index and the biog-  
raphy of noted men."

 The plug hat observed that he made such  
pledges only when he ran across a real live  
merchant who knew his business and insisted  
on these things as extras. Of course, if he  
insisted—

 "I knew I couldn't be mistaken," broke  
in the grocer, applying his handkerchief to  
his eyes. "Excuse this emotion, but this re-  
minds me of my childhood's days."

 The plug hat began to look a little flur-  
ried. He ran his hands through his hair,  
drew his gloves through his hands and  
looked as though he would like a little dif-  
ferent customer to work on.

 "You see," said the grocer, in a moment,  
"it's the same old Snap they used to run in  
on the old man who kept the corner store  
and traded marbles for eggs of the vintage  
of 1812 in far-off New England. I never  
expected to meet it away out here in Michi-  
gan."

 The plug hat watched the yellow sunlight  
resting fair and sweet over the level land-  
scape beyond the village street and observed  
that it was about time for the fish to com-  
mence biting.

 "There was a sort of a strawberry mark  
on the hind foot of this old New England  
Snap," the grocer continued, ignoring the  
attempt on the part of the plug hat to change  
the subject; "let me see if I can remember  
what it was. You have another man come  
around in about six weeks and collect the  
advertising contracts on the delivery of a  
book to each advertiser, don't you? Yes?  
I thought so. That's the strawberry mark  
on the hind foot. Oh, yes, and the adver-  
tisers pay their money and the ten thousand  
books printed expressly for this county will  
be along in a few days? That's it. They  
always come along in a few days."

 "I'll tell you what," added the grocer,  
growing confidential, "in my hot youth,  
'way back in the 40's, I went into this Snap  
one warm day when there wasn't much  
doing in the way of business, and for days  
and weeks after that I sat watching the

 winding stage road over the hazy hills and  
waiting for the man to come with those  
books. They're somewhere on the road yet.  
They must be, for they never got to their  
destination."

 The plug hat put up his "dummy," bought  
a cigar and insisted on the grocer's taking  
one.

 "You see," resumed the grocer as they  
sat smoking together under the wooden  
awning in front, "I didn't care so much  
about the books not coming, because there  
were to be a hundred pages in it, and the  
chances were a hundred to one every time it  
was opened that the opener wouldn't see  
my advertisement. I thought of that after  
I gave the man my order, and if the books  
had ever shown up, I should have  
had to hire a man by the month to drive  
around the county and show the people  
where my ad. was and explain it to them.  
No, I didn't care so much about the books  
never coming, but I did feel like kicking  
myself all over a forty acre lot every time  
I thought how I had been done up on a  
scheme I had been warned against in my  
craw. If it had been something new,  
now—"
 The grocer smoked the remainder of his  
cigar in silence. The plug hat and diamond  
pin had vanished.

## Good Advice from a Humorist.

 To young men Bob Burdette says:  
"You take a basin of water, place your  
finger in it for twenty-five or thirty seconds,  
take it out and look at the hole that is left.  
The size of that hole represents about the  
impression that advice makes on a young  
man's mind."

 "Don't depend too much on your family  
—the dead part I mean. The world wants  
live men; it has no use for dead ones. Queen  
Victoria can trace her ancestors back in a  
direct line to William the Conqueror. If  
you cannot get further back than your father,  
you are better off. Your father was a  
better man in his time than old William.  
He had better clothes to wear, better food  
to eat, and was better housed."

 "If you are a diamond be sure that you  
will be found. Cheek, brass, or gall never  
get ahead of merit."

 "I love a young man who is straightfor-  
ward. Ask for what you want. If you  
want to marry a rich man's daughter or bor-  
row \$500 from him, ask him for it; it  
amounts to the same thing in the end. It  
is always better to astonish a man than to  
bore him."

 "Remember that in the morning of life  
come the hard-working days. Hard work  
never killed a man. It's fun, recreation,  
relaxation, holidays, that kill. The fun  
that results in a head the next morning so  
big that a tub could hardly cover it is what  
kills. Hard work never does."

 "Those who come after us have to work  
just as hard as we do. When I shovel the  
snow off my sidewalk, if perchance I take  
a three-quarter piece off my neighbor's walk,  
I put it back, because if I didn't I should be  
doing him an injustice."

 "You can't afford to do anything but  
what is good. You are on dress parade all  
the time."

 "Don't be afraid of pounding persistently  
at one thing. Don't be afraid of being called  
a one-idea man or a crank. If you have  
one idea, you have one more than most men  
have. It takes a smart man to be a crank."

## Traveling Salesmen.

 There are many manufacturers of boots  
and shoes who transact a large business  
with jobbers, with whom they have never  
had a personal acquaintance. The sales-  
men by whom the negotiations are conducted  
are the only persons known to the buy-  
ers. There is no friendship in trade, ac-  
cording to the adage, but these gentlemen  
who travel and sell goods manage to keep  
on such agreeable terms with the parties  
they deal with, that they command the pre-  
ference when there are stocks to be replen-  
ished. A salesman must be an agreeable  
gentleman; he wouldn't secure much trade  
unless he was. He establishes relations  
with numerous customers all over the Union,  
and when their trade is once secured, it  
isn't easy to get them away from him. But  
no cross-grained fellow would do for a trav-  
eling salesman.

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"it's the same old Snap they used to run in  
on the old man who kept the corner store  
and traded marbles for eggs of the vintage  
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doing in the way of business, and for days  
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## Buckwheat Cakes in Summer.

From the New England Grocer.

 While a down town flour merchant watch-  
ed an employee load a truck with buckwheat  
flour, the other day, he said: "You would  
hardly expect to see such a large sale of  
buckwheat as that at this time of the year,  
would you? The fact is, the use of buck-  
wheat is increasing. The restaurants here  
serve buckwheat cakes the year around,  
though it strikes a countryman as rather  
odd to see buckwheats in warm weather.  
The increased use of this flour is due to the  
great improvements in its manufacture  
within the last three or four years. When  
I was a boy the straw with the grain in the  
head was piled on the barn floor and pound-  
ed with a flail. The straw was then forked  
off and the grain swept into piles. When  
the wind was blowing briskly the grain was  
thrown into the air with shovels, so that the  
chaff could be blown away, and then the  
grain was ground between the old-fashioned  
millstones. The bran was separated from  
the meal by sifting with a wire bottomed  
sieve. The first improvement was made  
when a silk bolting reed was substituted for  
a wire cloth sieve. After a great many  
years an old York State miller concluded  
that the meal would have less shuck or  
bran in it if the shuck could be removed  
from the berry before it was ground. To  
do that he run the grain through a series of  
corrugated rollers which simply cracked  
open the shuck and allowed the kernel to  
drop out. The broken shucks and kernels  
were separated by screens, and thereafter  
buckwheat flour was about as white as any  
other. The demand for it increased rapidly,  
but it was not quite perfect, because the  
fine fuzz and dirt adhering to the outside of  
the berry fell through the screen with the  
kernels after the shuck had been broken  
open by the rollers of the shucker. To get  
rid of this it was necessary to polish each  
berry of the grain separately before it was  
shucked. The machine for doing this has  
just been put on the market. It consists of  
a cast-iron cylinder, say three feet long and  
one foot in diameter, which revolves within  
a jacket made of steel wire cloth. The cylin-  
der is covered with square knobs a half  
inch large, which project within a fraction  
of an inch of the jacket. The cylinder is  
set at whirling at the rate of 750 revolutions  
a minute, and the grain after passing over a  
screen to get the straw out falls down be-  
tween the jacket and the cylinder. There  
it goes around and around, knocking against  
the knobs and the jacket, an upward cur-  
rent of air carrying off the dust, until it  
falls out below as clean as a hound's tooth.  
Then it slides over a magnetized plate to re-  
move any trace of metal before going to the  
shucker. That makes what we call perfect  
buckwheat flour. Most millers have had  
to relearn their trade within the last five  
years on account of the numerous improve-  
ments introduced in the processes of manu-  
facture, but in no branch of the business has  
the progress of improvement been more  
marked than in the handling of buck-  
wheat."

## A Soap Mine in Wisconsin.

 A new industry has lately sprung into ex-  
istence in Waupaca county, Wis. Near the  
shores of the Waupaca river, a few miles  
south of the town of Weyanwega, some men  
digging a cellar discovered a stratum of  
a peculiar kind of clayey soil. Some speci-  
mens of the strange material were thrown  
out, and a farm house was built over the  
excavation then made. Later an English  
laborer at work on the farm belonging to  
the house found the pile of strange looking  
soil which had been thrown out, and after  
examining it, declared it to be a valuable  
substance for scouring silver and gold ware,  
such as he had seen dug in a certain part  
of England. Experiments were at once made,  
and it was found that the substance would  
do just what the Englishman claimed, and  
a man named Scoville purchased the house  
from under which the substance was taken  
and twenty acres of land surrounding.  
Scoville interested some Oshkosh capitalists  
in the matter, and they purchased the right  
to dig all the material on his land paying  
Scoville therefor \$5,000. They also engaged  
Scoville to dig and prepare the material and  
ship it to Oshkosh. In the latter place it is  
being put up in small packages for polishing  
purposes, and a soap is being manufactured  
also with the new ingredient as the chief  
substance of it.

## The Worst on Record.

From the Shoe and Leather Review.

 The small boy says his mother's shoe is  
like a stove, because it has a base burner.

## Business has not for many years been so

 dull in Austria as it is now. At the late an-  
nual market of Brunn the prices of cotton  
cloth and leather showed a great fall on the  
averages of previous years. The war alarms  
stopping purchases from Russia and the  
Danubian principalities may have had some-  
thing to do with this. But the general  
stagnation in Austrian commerce cannot be  
explained wholly by this cause, for it exist-  
ed throughout the past year, as is shown  
in the diminished receipts of all the rail-  
way lines and of the Danube Steamboat  
Company.

## The Funny Side of the Question.

From the New York Times.

 The practice of selling apples and pota-  
toes by measure and eggs by the dozen has  
always commended itself to the grocer's  
mind for obvious reasons. Apples and pota-  
toes are round, and they therefore cannot  
be tightly packed in a peck measure. The  
larger the apples or potatoes are the greater  
is the proportion of unoccupied space when  
they are crowded into a measure. The gro-  
cer who sells by measure obtains just as  
much for the vacant spaces between the ap-  
ples or potatoes in his measure as he obtains  
for the apples themselves. Naturally, in  
these circumstances, he prefers to sell by  
measure instead of weight.

 In the case of eggs there is also a mani-  
fest advantage in selling them by the dozen.

 The grocer can charge just as much for a  
dozen small eggs as for a dozen large ones.

 Let us suppose that the cost of producing a  
dozen large eggs is six cents. The cost of  
producing a dozen of half the size would not  
be more than four or four and a quarter  
cents. The grocer thus makes almost twice  
as much profit on his small eggs as he  
makes on his large eggs; whereas were he  
to sell all eggs by weight, the small eggs  
would be no more profitable than the large  
ones.

 In view of facts like these it is not  
strange that grocers should so long have  
sold some articles by measure, others by  
weight and others by the dozen. That they  
should now be willing to abandon this sys-  
tem and to sell everything by weight shows  
that they are more anxious to do what is  
right than to make money. Our grocers are  
evidently noble and upright men, for they  
stand alone in their willingness to sacrifice  
private gain for the good of their custom-  
ers.

 The suggestion which has been made that  
the willingness of the grocers to sell every-  
thing by weight is due to the growing im-  
portance of the sugar trade deserves to be  
rejected with indignation and contempt.  
We may concede that sand is much heavier  
than sugar, and that the public is addicted  
to finding fault with the decrease in size of  
the pound of sugar. It nevertheless does  
not follow that if people are allowed to buy  
eggs by weight they will cease to make un-  
pleasant remarks about the size of a pound  
of sugar, and no grocer worthy of the name  
would dream of conciliating his customers  
by so shallow a device.

Selling Goods on Their Merits.

From the Shoe and Leather Review.

 One of the difficulties with which honest  
manufacturers have to contend is that un-  
scrupulous parties appropriate the name  
and imitate the style of their goods. A large  
retailer in the West recently declined to  
place an order with a leading manufacturer  
of fine goods which retailed at \$5 per pair;  
the reason he assigned was that there were  
many base imitations on the market in com-  
petition, and he couldn't spare the time to  
explain to his customers (when they told  
him they could procure the same goods else-  
where at \$3.75) what the difference was.  
He said the imitation had ruined his traffic  
in that specialty, though the higher cost  
shoes were much the cheaper. Thus a  
manufacturer was compelled to see his busi-  
ness taken from him because consumers  
could not distinguish, by their appearance,  
between the genuine and the counterfeit.  
Sheep leather can be made to resemble goat,  
but it is an outrageous offense against mor-  
ality to call by it anything but its real name.  
It is equally iniquitous to attempt to pass  
off a buff, grain or flesh split shoe for a calf-  
skin; either shoe may be as serviceable and  
equally good in style, fit, durability and  
prices, but deception is always impolitic;  
sooner or later it is sure to be discovered  
with disastrous consequence to the deceiver.  
Manufacturers of leather and of shoes ought  
always to be prompt in exposing the dupli-  
city of competitors who palm off a spurious  
article for genuine. Merchandise should be  
sold on its merits; square dealing will pay  
best in the long run.

 The famous Panama hats are all made in  
Guayaquil, Ecuador, and get their name be-  
cause Panama merchants formerly controlled  
the trade. They are made of the pita  
fiber, a sort of palm, and are braided under  
water by native women, of strands often  
twelve and fifteen feet long, and fine ones  
are very expensive. It often takes two or  
three weeks to braid a single hat, which  
sells for five or six dollars and lasts forever.  
A traveler speaks of one made of a single  
straw or fiber, as fine as thread and soft as  
silk. The woman who made it was engaged  
four months in the work, and it was valued  
at \$250.

 The Western Medical Reporter says that  
a grocer, who had an aged and disabled  
horse, wished to get rid of him by as pain-  
less a death as possible, and gave him forty  
grains of morphine. Having made prepara-  
tions for the funeral, the grocer proceeded  
to the stable, where, to his astonishment,  
he found the horse in excellent spirits, and  
eating his oats with his former habitual  
haste, so as to be ready for the early trip to  
market. Opium is said to have been used  
successfully in India for many years in re-  
lieving horses from the consequences of old  
age and overwork.



# The Michigan Tradesman.

A JOURNAL DEVOTED TO THE  
Mercantile and Manufacturing Interests of the State.

E. A. STOWE, Editor.

Terms \$1 a year in advance, postage paid.  
Advertising rates made known on application.

WEDNESDAY, JULY 1, 1885.

Merchants and Manufacturers' Exchange.

Organized at Grand Rapids October 8, 1884.

President—Lester J. Rindge.  
Vice-President—Chas. H. Leonard.  
Treasurer—Wm. Sears.  
Executive Committee—President, Vice-President and Treasurer, ex-officio; O. A. Ball, one year; L. E. Hawkins and R. D. Swartout, two years.  
Arbitration Committee—L. M. Clark, Ben W. Putnam, Joseph Houseman.  
Transportation Committee—Samuel Sears, Geo. B. Dunton, Amos S. Musselman.  
Insurance Committee—John G. Shields, Arthur Meigs, Wm. T. Lamoreaux.  
Manufacturing Committee—Wm. Cartwright, E. S. Pierce, C. W. Jennings.  
Annual Meeting—Second Wednesday evening of October.  
Regular Meetings—Second Wednesday evening of each month.

Michigan Dairyman's Association.

Organized at Grand Rapids, February 25, 1885.

President—Milan Wiggins, Bloomington.  
Vice-President—W. H. Howe, Capre; F. C. Stone, Saginaw City; A. P. Foltz, Davison Station; F. A. Rockefeller, Carson City; Warren Haven, Bloomington; Chas. E. Belknap, Grand Rapids; L. F. Cox, Portage; John Horst, Vriesland; R. C. Nash, Hilliards; D. M. Adams, Ashland; Jos. Post, Clarks-ville.  
Secretary and Treasurer—E. A. Stowe, Grand Rapids.  
Next Meeting—Third Tuesday in February, 1886.  
Membership Fee—\$1 per year.  
Official Organ—THE MICHIGAN TRADESMAN.

Post A., M. C. T. A.

Organized at Grand Rapids, June 28, 1884.

President—Wm. Lofie.  
First Vice-President—Lloyd Max Mills.  
Second Vice-President—Stephen A. Sears.  
Secretary and Treasurer—L. W. Atkins.  
Executive Committee—President and Secretary, ex-officio; Chas. S. Robinson, Jas. N. Bradford and W. G. Hawkins.  
Election Committee—Geo. H. Seymour, Wallace Franklin, W. H. Downs, Wm. B. Edmonds and D. S. Haugh.  
Room Committee—Stephen A. Sears, Wm. Boughton, W. H. Jennings.  
Regular Meetings—Last Saturday evening in each month.  
Next Meeting—Saturday evening, June 27, at "The Tradesman" office.

Grand Rapids Post T. P. A.

Organized at Grand Rapids, April 11, 1885.

President—Geo. F. Owen.  
Vice-President—Geo. W. McKay.  
Secretary—Leo A. Carr.  
Treasurer—James Fox.  
Next Meeting—Subject to call of President.

Every druggist will appreciate Soliman Snooks' letter this week.

A press of advertising matter, received too late in the week to admit of the preparation of extra pages, necessitates a slight curtailment of the usual amount of reading matter this week.

Mr. Phelps, our new Minister to England, uttered the following truism at a recent dinner given by the Lord Mayor of London: "America is emphatically a country of industry and of business; in no country in the world do that class called business men, possess so large a share and influence in the affairs of the Government. America is able to offer a home to all, simply because it offers work to all. It is pre-eminently the home of the worker and not of the idler."

The Michigan Manufacturer is the title of a new monthly journal which has just been issued by the publishers of THE TRADESMAN. The Manufacturer is intended to stand in the same relative position to the steam users of the State that THE TRADESMAN does to the mercantile fraternity, and it is the earnest hope of the projectors of the enterprise that the new aspirant for public patronage may meet with the same generous reception which marked the advent of this journal. The Manufacturer is handsomely printed on tinted paper, and contains a considerable amount of original matter on mechanical subjects—both practical and technical—prepared expressly for the journal by competent writers. No pains will be spared to make the Michigan Manufacturer one of the leading papers of the kind in the country.

A New York dairyman declares that the recent oleomargarine decision made by the Court of Appeals of that State was not a test case at all, but a bogus suit gotten up by the oleomargarine manufacturers against one of their own number, and pushed on to the Court of Appeals upon a pretended statement of facts which did not exist in the case at all, and with no evidence offered on the part of the people to counteract it. He further declares that it was "an unfair, distorted statement, giving only one side of the case, and was brought on by the New York Assistant District Attorney at a time when the Dairy Commissioner was not able to be present. It was a travesty upon justice, and should never have been allowed to go to the Court of Appeals, as in anyway a test of the validity of any of the provisions of this law. The decision of the Court of Appeals, however honestly arrived at, is in conflict with that of the Circuit Court of the United States and of the highest courts of other states, and I have no doubt would be reversed by the Supreme Court of the United States if the question here involved were there properly submitted."

Chas. R. Messenger, of the Chas. R. Messenger Manufacturing Co., tobacco manufacturers of Toledo, is in town to-day.

## AMONG THE TRADE.

IN THE CITY.

Hester & Fox have sold Mr. Walbrecht the outfit for the gristmill he is building at Mancelona.

Carpenter & Bush have engaged in the grocery business at Baldwin. John Caulfield furnished the stock.

Geo Eastman, Jr., has engaged in the grocery business at Robinson. Cody, Ball & Co. furnished the stock.

Rindge, Bertsch & Co. are marking their fall samples, and the boys will start out with the new goods next Monday.

E. A. Munson, proprietor of the Grand Rapids Edge Tool Works, is now represented on the road by a regular traveler.

M. Carmon, general dealer at Altona, has engaged in the grocery business at Lake Station. Arthur Meigs & Co. furnished the stock.

Dr. E. M. Dunham contemplates engaging in the drug business on East Leonard street, purchasing the VanBuren stock as a nucleus.

J. H. Parker, State agent for Chandler & Taylor, of Indianapolis, Ind., has sold a sawmill outfit to E. W. Rose, at Stover, Emmet county.

O. H. Richmond & Co., druggists at 141 South Division street, have added a line of fancy groceries. Fox, Musselman & Loveridge furnished the stock.

Dr. Ferguson and John W. Armstrong will engage in the drug business at Middleville, occupying a new building now in process of erection by the former.

A. L. Hamill, formerly engaged in the grocery business at Charlevoix, has re-engaged in the same business at that place. Arthur Meigs & Co. furnished the stock.

E. S. Matteson has purchased 1,600 acres of timber land in the vicinity of Indian River and is figuring with the assignee for the purchase of the Keeney shingle mill at Indian River.

French & Sutton, boot and shoe dealers, harness manufacturers and bark buyers at East Jordan, have added a line of groceries. Cody, Ball & Co. furnished the stock. D. S. Haugh placing the order.

Ludwig Winternitz has been appointed local representative of the Paul Bechtner Co., of Milwaukee, and will handle a full line of vinegars manufactured by that house, in conjunction with his yeast business.

The local tanneries have bought about 300 cords of new bark so far this season, and are taking all offerings at \$5 per cord, delivered, cash on delivery. Tanners generally are not over-anxious to purchase large quantities, as most of them have stocks of last year's bark still on hand. They advise their old customers not to cut any bark this season, except from trees already down.

The traveling men have secured the vacant store at 40 Ottawa street—adjoining Hazeltine, Perkins & Co.—for a meeting place on the Fourth. All visiting merchants and traveling men are invited to make the place their headquarters. All who intend to march should be on hand promptly at 8 o'clock. Those who lag behind will be assigned places farthest from the band.

Fred W. Powers, for several years past manager of the Spa Bottling Co., has formed a copartnership with H. T. Huisted, who has also been identified with the same establishment for some time, and the two will engage in a similar business at Atlanta under the firm name of Powers & Huisted. They leave the latter part of the present week, and expect to have a full line of goods ready for the market by August 1. Both are men of experience and more than ordinary business shrewdness, and will undoubtedly do well in their new field of operation.

Referring to the proposed challenge of the Saginaw wholesale grocers by the wholesale grocers of Grand Rapids, Jas. Stewart, Limited, writes—or attempts to write—THE TRADESMAN: I have had a talk with the "old nine," and they seem to be weak in the knees. None of them, including writer, has fully recovered from last year's trip to the Rapids. My wife says I have never been the same man since, and when I ask her in what respect, she will not particularize, but simply replies: "You seem changed, look and act older." Can it be possible that your jobbers drugged that last case—that instead of containing the Elixir of Life, they imposed a Rip Van Winkle decoction upon us—that when Charley Prindle wakes up he will not recognize his decoy—that the rest of the Saginaw nine will have so changed that our friends at the Rapids will not recognize us, an aged and decrepit group, should we ever meet again? Before the bloom of youth has forever passed, please send us that challenge. Hardly think it will be accepted, owing to the low price of salt. Still, there is no telling what may happen, even here in Saginaw, after receipt of such a daring document. It may arouse the "fire of old Saul," and lead to another meeting with the "Belle of Nelson," and the convivial wholesale grocers of Grand Rapids.

AROUND THE STATE.

Ryerson & Sprout will engage in the meat business at Portland.

Boden & Camp succeed Cole & Camp in general trade at Kingsley.

L. B. Chapel has bought the general stock of Samuel E. Faxon at Ada.

Frank Weaver, the Manton grocer, "drops into poetry" in his local paper.

Jos. Braiden succeeds J. L. Miller in the confectionery business at Portland.

Dudley P. Hall, of the lumber firm of Hall & Lincoln, at Frankfort, is dead.

Durga & Harwood succeed Durga, Lamb & Co. in general trade at North Adams.

J. L. Parkinson succeeds Mrs. H. A. Dakin in the grocery business at Jackson.

W. M. Leland succeed Tremper & Hamilton in the grocery business at St. Johns.

H. M. Fitzgerald succeeds F. E. Cross in the grocery and notion business at Remus.

C. M. Woodard has bought the drug and grocery stock of C. S. Burrill, at Ashland.

H. G. Briggs succeeds Geo. T. Hislop in the book and stationery business at Manistee.

R. D. Frederick succeeds J. H. Wheeler in the book and stationery business at Sherman.

H. B. Whipple, general dealer, and D. Armstrong, grocer, at Ovid, were burned out on the 25th.

Simpson & Chapin, proprietors of the bending works at Mendon, have dissolved, each succeeding.

Plainwell Independent: S. Z. Barney has moved to Vicksburg and opened a restaurant and cigar factory there.

Geo. Bradbeer has bought C. E. Russell's book and stationery stock, at Cadillac, and will remove it to Big Rapids.

E. H. Deatsman, who was recently burned out at Sebava, is rebuilding on the old foundation, and will put in a general stock.

The W. A. Murphy & Co. jewelry and stationery stock, at Whitehall, has been seized on chattel mortgage by H. E. Staples.

S. F. Frye has bought the drug stock of Dr. A. J. Farrar, at Mecosta, and moved it to Altona, where he will continue the business.

J. E. Gerow is the name of the gentleman who has purchased P. D. Grommon's drug stock at Ovid. He will also carry a line of groceries.

Sam. Davis, the Muskegon cigar maker, is closing out his cigar business as fast as possible, preparatory to his removal to Milwaukee, where he will engage in the same business.

John Snow, the Coral general dealer, is on the ragged edge of despair. J. H. Thompson & Co., of Detroit, who held a mortgage for \$380 on the dry goods and grocery stocks, foreclosed the same last week, and the sale is advertised to occur on the 10th.

Rindge, Bertsch & Co. hold a \$200 mortgage on the boot and shoe stock, and a \$200 mortgage on real estate, and Spring & Company secured a mortgage for \$125 on forty acres of land near Stanton.

MANUFACTURING MATTERS.

Elmira is "dead sure" of a handle factory.

The Coldwater cutter factory is working 40 hands.

A. G. Butler is sinking a salt well at Frankfort.

Roscommon expects to have a whortleberry canning factory.

Jackson capitalists are organizing to manufacture the Estee plow.

E. P. Royce is rebuilding his sawmill at Bagley, recently destroyed by fire.

The Ludington Wells & Van Shaick Co. is building a brick planing mill at Menominee.

Engelmann & Rothschild succeed Rothschild, Case & Co. in the lumber business at Manistee.

The Mancelona bark factory is running thirty-five men. A carload of brooms were shipped to Richmond, Va., on the 26th.

Bridges, Snell & Co. have contracted to cut 40,000 feet per day for C. E. Eastman, of Saginaw, at their new location at Masonville.

Harvey Porter, formerly of Advance, has purchased the Walton grist mill at East Banks, Antrim county, and is enlarging and improving the same.

Brown Bros. propose putting in roller process machinery in their grist mill at Allegan, which will increase its capacity to 200 barrels per day.

The Metz Leather Co., recently organized in Grand Haven, has purchased the Duncan tannery building and propose to put it to the use for which it was constructed. The capital stock of the company is to be \$60,000. The building was erected several years ago, but used only for a short time.

STRAY FACTS.

Fremont presents a good opening for a cheese factory.

Grissold & Moffat, of Sheridan, have dissolved partnership.

The Chicago Lumber Co. is building 200 houses at Manistee.

Brown & Co., bankers of Charlevoix, have opened a bank at East Jordan.

G. H. Packard & Co. have bought the banking business of Chas. G. Loose, at Reed City.

Furniture Facts.

Will F. Hunting returned Monday from a month's western trip in the interest of the Worden Furniture Co.

Martin N. Moyer, western traveler for the Berkey & Gay Furniture Co., is dangerous ill of a fever at a hospital at St. Paul.

M. Wier, manager of the Upper Canada Furniture Co., of Bowmanville, Ont., was in town last week buying designs for fall goods.

The Phenix Furniture Co. has contracted to furnish \$26,000 worth of furniture for the Gayaso Hotel, at Memphis, which is being remodeled.

B. O. Bowers, of the firm of Wm. Thompson & Bowers, coffee importers of New York, was in town last Thursday. He is making a tour of the Western trade of his house.

## Drugs & Medicines

WHOLESALE PRICE CURRENT.

Advanced—Tonka beans.			
Declined—Borax, cantharides.			
ACIDS.			
Acetic, No. 8.	9	@	10
Acetic, C. P. (Sp. grav. 1.040).	30	@	35
Carbolic.	38	@	40
Citric.	50	@	55
Nitric 18 deg.	3	@	5
Nitric 36 deg.	11	@	12
Oxalic.	14	@	15
Sulphuric 66 deg.	3	@	4
Tartaric powdered.	52	@	55
Benzoic, English.	3	@	5
Benzoic, German.	12	@	15
Tannic.	12	@	15
AMMONIA.			
Carbonate.	15	@	18
Muriate (Powd. 22c).	15	@	18
Aqua 16 deg or 3f.	5	@	6
Aqua 18 deg or 4f.	6	@	7
BALSAMS.			
Copaiba.	45	@	50
Fir.	40	@	
Peru.	2	@	00
Tolu.	50	@	60
BARKS.			
Cassia, in mats (Pow'd 20c).	11	@	
Cinchona, yellow.	18	@	
Elm, select.	13	@	
Elm, ground, pure.	14	@	
Elm, powdered, pure.	10	@	
Sassafras, of root.	13	@	
Wild Cherry, select.	12	@	
Bayberry powdered.	2	@	
Hemlock powdered.	30	@	
Wahoo.	12	@	
Soap ground.	12	@	
BERRIES.			
Cubeb prime (Pow'd 80c).	6	@	75
Juniper.	8	@	7
Prickly Ash.	50	@	60
EXTRACTS.			
Licorice (10 and 25 lb boxes, 25c).	37	@	
Licorice, powdered, pure.	27	@	
Logwood, bulk (12 and 25 lb boxes).	12	@	
Logwood, 1/2 (25 lb boxes).	9	@	
Logwood, 1/4 do.	15	@	
Logwood, 1/8 do.	15	@	
Logwood, ass'd do.	3	@	
Fluid Extracts—25 lb cent. off list.			
FLOWERS.			
Arnica.	10	@	11
Chamomile, Roman.	25	@	25
Chamomile, German.	25	@	25
GUMS.			
Aloes, Barbadoes.	60	@	75
Aloes, Cape (Pow'd 20c).	17	@	
Aloes, Socotrine (Pow'd 60c).	50	@	
Ammoniac.	28	@	30
Arabic, powdered select.	40	@	
Arabic, 1st picked.	40	@	
Arabic, 2d picked.	40	@	
Arabic, 3d picked.	40	@	
Arabic, sifted sorts.	35	@	
Assafoetida, prime (Pow'd 35c).	55	@	60
Benzoin, powdered.	20	@	22
Camphor.	35	@	40
Catechu, 1s (1/2 lb, 1/4 lb, 1/8 lb).	35	@	40
Euphorbium powdered.	35	@	40
Galbanum strained.	40	@	
Gamboge.	40	@	
Guaiac, prime (Pow'd 45c).	30	@	
Kino (Powdered, 30c).	20	@	
Mastic.	35	@	
Myrrh, Turkish (Powdered 45c).	35	@	
Opium, pure (Pow'd \$5.40).	3	@	75
Shellac, Campbell's.	20	@	
Shellac, English.	20	@	
Shellac, native.	20	@	
Shellac bleached.	30	@	40
Tragacanth.	30	@	40
HERBS—IN OUNCE PACKAGES.			
Heartwood.	25	@	
Lobelia.	25	@	
Peppermint.	40	@	
Rue.	24	@	
Sage.	25	@	
Sweet Majoram.	35	@	
Tansy.	30	@	
Thyme.	30	@	
Wormwood.	25	@	
IRON.			
Citrate and Quinine.	6	@	40
Solution mur. for tinctures.	20	@	
Sulphate, pure crystal.	50	@	
Citrate.	65	@	
Phosphate.	65	@	
LEAVES.			
Buchu, short (Pow'd 25c).	13	@	14
Sage, Italian, bulk (1/2 lb & 1/4 lb, 12c).	6	@	
Senna, Alex. natural.	18	@	20
Senna, Alex. sifted and garbled.	22	@	
Senna, powdered.	16	@	
Senna, granulated.	10	@	
Alva Ursi.	35	@	
Belladonna.	35	@	
Foxglove.	35	@	
Henbane.	35	@	
Rose, red.	2	@	35
LIQUORS.			
W. D. & Co.'s Sour Mash Whisky.	2	@	25
Druggists' Favorite Rye.	1	@	75
Whisky, other brands.	1	@	50
Gin, Old Tom.	2	@	50
Gin, Holland.	2	@	50
Brandy.	1	@	50
Catawba Wines.	1	@	25
Port Wines.	1	@	25
MAGNESIA.			
Carbonate, Patterson's, 2 oz.	22	@	
Carbonate, Jennings's, 2 oz.	22	@	
Citrate, H. P. & Co.'s solution.	2	@	25
Calcedine.	65	@	
OILS.			
Almond, sweet.	45	@	50
Amber, rectified.	1	@	45
Anise.	1	@	35
Bay 7/2 oz.	1	@	35
Bergamont.	18	@	19 1/2
Castor.	75	@	
Croton.	1	@	20
Cadeput.	1	@	00
Cassia.	1	@	00
Cedar, commercial (Pure 75c).	35	@	
Citronella.	1	@	20
Cloves.	1	@	10
Cod Liver, N. F.	1	@	20
Cod Liver, best.	1	@	20
Cod Liver, H. P. & Co.'s, 16.	1	@	50
Cubebs, F. & W.	7	@	00
Ergerion.	2	@	00
Fireweed.	2	@	00
Geranium 7/2 oz.	75	@	
Hemlock, commercial (Pure 75c).	50	@	
Juniper wood.	2	@	00
Juniper berries.	2	@	00
Lavender flowers, French.	2	@	01
Lavender garden do.	1	@	00
Lavender spike do.	1	@	00
Lemon, new crop.	1	@	40
Lemon, Sanderson's.	1	@	50
Lemongrass.	6	@	10
Olive, Malaga.	2	@	75
Olive, "Sublime Italian."	2	@	75
Origanum, red flowers, French.	1	@	25
Origanum, No. 1.	1	@	75
Pennyroyal.	4	@	30
Peppermint, white.	4	@	30
Rose 7/2 oz.	8	@	50
Rosemary, French (Flowers \$1.50).	65	@	
Salad.	1	@	00
Savin.	4	@	50
Sassafras, 1/2 lb.	4	@	50
Sassafras, 1/4 lb.	7	@	00
Sassafras, 1/8 lb.	7	@	00
Spearmint.	4	@	50
Tar (by gal 50c).	10	@	12
Wintergreen.	2	@	10
Wormwood, No. 1 (Pure \$4.00).	3	@	00
Wormseed.	2	@	00
POTASSIUM.			
Bicromate.	14	@	
Bromide, cryst. and gran. bulk.	19	@	
Chlorate, cryst (Pow'd 23c).	19	@	
Iodide, cryst. and gran. bulk.	3	@	
Prussiate yellow.	28	@	
ROOTS.			
Alkanet.	20	@	
Althaea, cut.	20	@	
Arrow, St. Vincent's.	20	@	
Arrow, Taylor's, in 1/2 lb and 1 lb.	12	@	
Blood (Pow'd 18c).	33	@	
Calamus, peeled.	33	@	
Calamus, German white, peeled.	20	@	
Elecampane, powdered.	33	@	
Gentian (Pow'd 15c).	11	@	12
Origanum, No. 1.	1	@	75
Ginger, Jamaica bleached.	12	@	
Golden Seal (Pow'd 30c).	25	@	
Hellebore, white, powdered.	25	@	
Hellebore, rose, powdered.	25	@	
Liap. powdered.	25	@	
Licorice, select (Pow'd 15).	10	@	
Licorice, extra select.	10	@	
Pink, from.	1	@	00
Rhe. powdered E. I.	1	@	00
Rhe. choice cut cubes.	1	@	00



# H. LEONARD & SONS,

## GRAND RAPIDS, MICH.

### NEW DEPARTMENT BARGAIN GOODS.

#### TERMS.

Our terms are 30 days or 1 per cent. off for cash in 10 days. If you desire an account, please give us reference to several firms here or elsewhere with whom you have been dealing. No charge for cartage or package except on Crockery and Glassware.

#### OUR MODE.

To strangers who are not familiar with our manner of doing business, we refer (by permission) to the entire trade of Western Michigan. Our motto is "To Please."

#### OUR OFFER.

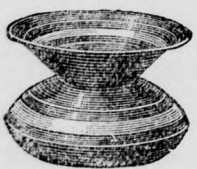
We will fill an order in this department of five items or more, and send it on approval with the privilege of returning what is unsatisfactory, any time within ten days. Small orders receive the same care and attention as large ones, it being a positive rule to treat all our customers alike.



	Per doz.	Per gross.
Plain Stamped Pans, 1 qt.	28.	\$3.30
" " 2 qt.	.40	4.50
" " 4 qt.	.65	7.25
" " 6 qt.	.70	8.25
" " 10 qt.	.96	11.50
Retinned " Best sizes in stock.		
Jelly Cake " 9 in.	.30	3.50
Basting Spoons, Retinned, Wood H'd	.45	5.40
Pint Cups, pieced	.28	3.00
Tack Hammers, with claw	.22	2.40
Iron Fire Shovels	.38	4.40
Order Books, 5 1/2 x 11 1/2, 48 p	.55	6.25
Pencil Tablets, 4 1/2 x 6 1/2	.35	4.25
Turkey Dusters	.45	5.25
" Larger	.90	10.50
Lead Pencils, red and blue, hex.	.32	3.75
" Exp., rubber end	.15	1.75
" Plain	.07	.84



Hammer, regular size	.90	10.50
Screw Driver, 6 in. blade	.85	10.00
Pocket Match Safe, Nickeled, Spring Cover	.75	9.00



Cottage Cuspidore	.90	10.60
Bird Cage Hooks, ass'd colors	.80	9.00
2 Foot Pocket Rules	.85	10.00
Writing Paper, note size, 5 lb per ream	.66	
Envelopes, Heavy, No. 5 per M	1.25	



Fry Pans, 8 in. Im. Nick. Han.	.95	11.00
" 12 in. Im. Nick. Han.	2.00	
Tea Trays, 11 in. Ass'd colors	.90	10.50
Dippers, 2 qt Ret'd Stamped	.80	9.25
2 qt Pieced	.75	9.00
Work Baskets, r'd fancy, 8 in.	.95	11.40
Hat Racks, 4 hooks, walnut	.85	9.75
Hat Racks, 7 Pin Porc. End	.78	9.00
Wire Rim Fruit Baskets, colored Glass Center	.90	10.50

We respectfully call your attention to this our latest movement in favor of low-priced and quick-selling goods, selected from the various leading branches of trade, to be sold at the popular prices of 5c, 10c and 25c.

## ALL MERCHANTS INTERESTED

In making fair profits on a small investment,  
In a line of goods that will bring the people in your store,  
In a stock that will make Business twelve months a year,  
In a business in which there is no such word as Fail;

Are invited to send for our Bargain

Price-List which will be freely mailed on application.

On the margin, we give a small list showing a few staples in this great line and would invite you to notice the package of ASSORTED TINWARE, put up only by ourselves for the convenience of buyers, of which we have already sold a large number.

## NO DEAD STOCK HERE.



## THE SURPRISE.

FOR PROGRESSIVE MERCHANTS.

An ASSORTMENT of 330 PIECES of our Celebrated Patent Fire-Proof Tin Ware.

(COPYRIGHTED.)

These goods can be retailed at 10 cents each and pay you a profit of \$9.00 on the case; or, if sold at the regular prices of common goods, will pay over 50 per cent. profit on the investment. If you have a ten-cent counter, add this assortment. It will create a genuine surprise and greatly increase your sales.

THE "SURPRISE" ASSORTMENT CONSISTS OF

- |  |   |
|--|---|
| 12....2-quart Improved Coffee Pots.                | 12....8-quart Dish Pans.                  |
| 12....4-quart Improved Coffee Pots.                | 18....6-quart Stamped Milk Pans.          |
| 12....2-quart Novelty (Measuring) Buckets.         | 18....4-quart Stamped Milk Pans.          |
| 12....3-quart Novelty (Measuring) Buckets.         | 18....11 1/2-inch Stamped Wash Bowls.     |
| 12....2-quart Fire-Proof Saucepans.                | 12....13-inch Stamped Wash Bowls.         |
| 12....1 1/2-pint Improved Cups.                    | 24....1-quart Stamped Dippers.            |
| 12....2-quart Milk Cups.                           | 12....10-inch Deep Pie Plates.            |
| 6....2-quart Improved Oil Cans.                    | 12....Sets Muffin Pans. (6 rings to set.) |
| 12....1-quart Graduated Novelty Measures.          | 12....2-quart Covered Buckets.            |
| 12....Deep Square Bread Pans.                      | 12....4-quart Deep Stamped Pudding Pans.  |
| 6....1-quart Lipped Measures.                      | 12....Large Half-Sheet Graters.           |
| 12....No. 51 Britannia Shaped Wood Handle Dippers. | 6....Wire Bottom Milk Strainers.          |
| 12....4-quart Flaring Pails.                       | 6....2-quart Oval Dinner Buckets.         |
|  | 6....Large Colanders.                     |

330 PIECES FOR \$24.00.

Nearly Every Article a Leader at 10 Cents Some will Sell Readily at 15 and 25 Cents.

EVERY PIECE GUARANTEED AGAINST LEAKING.

This is an assortment of goods you can sell without leaving any dead stock on your hands, and will give you an opportunity to introduce the only line of TIN WARE that will give satisfaction. It will pay you to order a Surprise Assortment, and if not found as represented can be returned to us. If strangers to us, send reference or draft with order.

## H. LEONARD & SONS,

16 MONROE STREET,  
Grand Rapids, Mich.



#### CROCKERY.

Our stock of Crockery and Glassware was never so large as it is to-day. It includes every desirable line of goods in the market of English, French, German and American manufacture.

#### PRICES.

Our prices on Crockery, Glassware, Library Lamps, Chandeliers, Cutlery, Silver-Plated Ware, Bird Cages and Ohio Stoneware are such that we fear no competition. We invite comparison.

#### T. & R. BOOTES.

We have recently added this well-known make of English Thin Goods in Royal Semi-Porcelain. It costs but a trifle (say 10 per cent.) more than the regular heavy goods and will please the ladies immensely.

#### PERSONAL.

We trust our customers will not fail to call upon us when in the city. We shall be equally glad to show our goods, whether you purchase or not.



	Per doz	Per gross
Pails, Cov. Pat Ears and bottom, every Pail warranted, with graduated marks as shown.	2 qt. .85	10.00
	4 qt. 1.75	

Pails, common same goods, splendid sellers	2 qt. .75	8.85
	3 qt. 1.10	
	4 qt. 1.50	

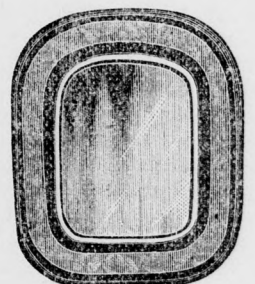
Pails, 2 qt, by the case	.72	8.65
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Shoe Blacking, Bixby's		
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No. 4, Large	.48	5.75
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Shoe Polish, Bixby's, for Ladies' Shoes	.95	11.00
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We cannot say enough in favor of Bixby's goods. They sell at sight.



Amer. Plate, half doz. in box, 7x9	2.00
" " 8x10	2.25
" " 10x14	3.50

We carry every size of German and American Plate in stock and will repack as ordered.

Baskets, French Lunch 8 in, white	2.35
-----------------------------------	------

" Fancy Braid, 5x7, oval	2.00
--------------------------	------

" Men's Lunch, 10 in.	
-----------------------	--

" Palm Leaf	4.12
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" 10 in. fancy braid	4.25
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Jewett's Bird Cages, Assorted case No. 2, containing 12 Cages, all square, latest selection, average cost 68c	
---	--

each	8.96
------	------

Box	.40
-----	-----

	9.36
--	------

Also Bird Cages repacked to order at Manufacturers' Discount.



# The Michigan Tradesman.

A MERCANTILE JOURNAL, PUBLISHED EACH WEDNESDAY.

E. A. STOWE & BRO., Proprietors.

Office in Eagle Building, 49 Lyon St., 3d Floor.  
Telephone No. 95.

(Entered at the Postoffice at Grand Rapids as Second-class Matter.)

WEDNESDAY, JULY 1, 1885.

PHILANDER BILSON.

Two Matrimonial Ventures in Prospect—  
Other Matters.

CANT HOOK CORNERS, JUNE 27, 1885.

Editor of THE TRADESMAN:

DEAR SIR—Well, the law suit is over, and Mr. Snooks is a free man again. I did all I could to help him out of the fix, and if it hadn't been for me the case would undoubtedly have gone against him. I have concluded to speak to him when I meet him on the street, and I shouldn't be surprised if we got to be good friends after awhile. Snooks isn't such a bad sort of a fellow after all, and when you come to know him real well there are a good many points about him to admire. For instance, his devotion to the widder is as tender as the love of a schoolboy, and the solicitude with which he attends to her wants is sufficient to commend him in the eyes of all sensible persons. I hear—on the best of authority—that they are to be married in Grand Rapids on the Fourth; that they have already engaged a preacher and a room at one of the hotels, and that Snooks has set aside \$100 to spend on the wedding trip. If I can arrange matters to my satisfaction, I shall also be a party to a little marrying match about the same time, and I shall take along \$150 to carry me through the honeymoon. Please engage a room for me at a first-class hotel, not more than four flights above the ground floor. Have them fix the room up in good style, and put in all the modern conveniences, as a fellow doesn't get married every day in the year—at least, I don't.

That article on "The Merry Merchant" is the best thing of the kind I ever read. I handed the paper containing it to Will Price the other day, and it made him laugh so hard that he broke down the chair he was sitting in. It cost me ten shillings to get that chair fixed up again, and hereafter you don't catch me furnishing fun and chairs both, for anybody. They can sit on the counter and lean against my molasses barrel. By the way, Charley Robinson sat down on a piece of sticky fly paper the last time he was up here, and he walked around half an hour before he knew anything about it. Then he got mad because I didn't tell him about it when it first happened, and for about ten minutes it looked as though it would be necessary for me to don my war paint and sail in at him, just as I did at Snooks. If I had ever laid hands on him, he wouldn't have sold any more pork on a falling market.

Yours, bellicosely,  
PHILANDER BILSON.

The Wall-Paper Pool.

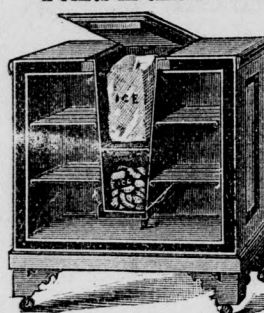
There is a wall-paper pool, says an exchange, and a very strict one it is. It was formed July 1, 1879, and is reorganized every year. Its headquarters are at No. 66 State street, Boston, where its business is conducted by Mr. C. H. Hayden, the commissioner, at a salary of \$10,000 per year. It was formed upon the basis of the business done by the several manufacturers during the years immediately preceding their admission to the pool. If one manufacturer turns out goods to the amount of \$100,000, another to the amount of \$75,000, another \$150,000, another \$50,000, the whole manufacture is averaged and those who in any year manufacture more than the average pay the amount into the pool, while those who manufacture less draw out sufficient to bring them up to the average. The pool is simply a clearing-house into which the manufacturer pays for what he manufactures above his quota and draws the cash for what he manufactures below it. Manufacturers have to make returns, under oath, to the pool every month, and the pool establishes the rate at which all goods shall be sold. If any agent of a manufacturer sells below the pool rate he subjects his employers to a fine of \$1,000 for each offense. Jobbers throughout the country are associate members of the pool, and get an extra discount of 10 per cent. if they have \$1,000 in the pool and 15 per cent. if they have \$2,000 in. There are, at present, twenty-one of the twenty-eight wall paper manufacturers of the country in the pool. Eleven of the pool factories are in New York, five in Philadelphia and one each in Buffalo, Brooklyn, Rahway, Bristol, Pa., and Staten Island. The amount of machine goods manufactured and sold through the pool annually is \$6,500,000, to which must be added \$1,250,000 worth of hand-made goods. Those outside of the pool are making now about \$1,750,000 worth of machine goods and \$100,000 worth of hand-made goods.

The American hog holds his own, and pork packers look cheerful when men engaged in other industries are despondent. From March 1 to the present time 2,080,000 hogs have been packed, as against 1,815,000 for the corresponding period last year.

Try the Crescent Mills "All Wheat" flour, made by an entirely new process. Voigt Milling Co., Grand Rapids, Mich.

## Refrigerators!

We think our selection the most desirable to buy from any Jobbing House of Michigan. Points in this New Refrigerator.



1. The Ice Box is removable. If desired can be used as a vessel to bring the ice from outside.
2. Ice Box and Shelves removed, the entire inside is exposed for cleansing.
3. The four sides of Ice Box are exposed to the air, answering the double purpose of throwing off cold and condensing the moisture, rendering the air DRY and VERY COLD.
4. OUR PATENT COLD BLAST—the system of circulation and rotation of air—forces a constant stream of ice-cold air into the provision apartment.
5. The simple construction of this Refrigerator reduces the cost for repairs to a minimum.

THE LABRADOR.

the moisture, rendering the air DRY and VERY COLD.

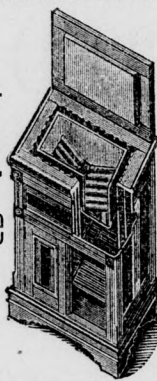
4. OUR PATENT COLD BLAST—the system of circulation and rotation of air—forces a constant stream of ice-cold air into the provision apartment.

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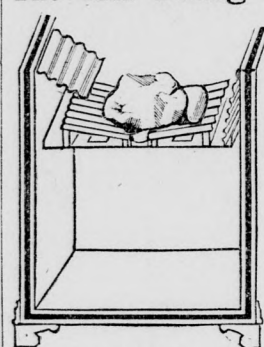
The IXL Removable Box Refrigerator.

Made only in one

Size.



The IXL Swing End Flues.



This novel construction, entirely new in principle, makes it utterly impossible for condensation deposits to get between the flues, thereby insuring the possibility of always keeping the refrigerator clean and sweet. It requires less labor to make material, works to better advantage, and is consequently put upon the market at a less price.

Send for Circulars and Prices.

Foster, Stevens & Co.

10 and 12 Monroe St., Grand Rapids.

The Leading Hardware and Housekeepers' Emporium of Western Michigan.

Are You Going to Shave a Store, Pantry or Closet?



Eagleston & Patten's PATENT Adjustable Ratchet Bar

Bracket Shelving Irons Creates a NEW ERA in STORE FURNISHING. It entirely supersedes the old style wherever introduced.

Satisfaction Guaranteed

All infringements prosecuted. Instructive had from your local Hardware Dealer, send your orders direct to

Torrance, Merriam & Co., Manufacturers - TROY, N. Y.

MOSELEY'S CABINET CREAMERIES AND JUNIOR CREAMERIES. Use WITH or WITHOUT ICE. For families, dairies, factories, the Cream-gathering System; for hotels, etc. THE STODDARD



JOHN PRESTON, State Agent, GRAND RAPIDS, M.

PETER DORAN, Attorney-at-Law,

Pierce Block, Grand Rapids, Mich.

Practices in State and United States Courts Special attention given to

MERCANTILE COLLECTIONS.

GROCERY STOCK FOR SALE!

The stock of Groceries, etc., at 28 South Division St., this city, formerly owned by Wentworth & Cannon, with fixtures and lease of store. Enquire of

R. W. BUTTERFIELD, 23 Monroe st., Grand Rapids, Mich.

DRYDEN & PALMER'S

ROCK CANDY.

Unquestionably the best in the market. As clear as crystal and as transparent as diamond. Try a box.

John Caulfield, Sole Agent for Grand Rapids

## THE LEADING BRANDS OF TOBACCO

Offered in this Market are as follows:  
**PLUG TOBACCO.**

RED FOX	.48
BIG DRIVE	.50
PATROL	.46
JACK RABBIT	.38
SILVER COIN	.46
PANIC	.46
BLACK PRINCE, DARK	.35
BIG STUMP	.38
APPLE JACK	.46

2c less in orders for 100 pounds of any one brand.

### FINE CUT.

THE MEIGS FINE CUT, DARK, Plug flavor	.64
STUNNER, DARK	.38
RED BIRD, BRIGHT	.50
OPERA QUEEN, BRIGHT	.40
FRUIT	.32
O SO SWEET	.30

2c less in 6 pail lots.

### SMOKING.

ARTHUR'S CHOICE, LONG CUT, BRIGHT	.22
RED FOX, LONG CUT, FOIL	.26
GIPSEY QUEEN, GRANULATED	.26
OLD COMFORT, IN CLOTH	.27
SEAL OF GRAND RAPIDS, IN CLOTH	.24
DIME SMOKER, IN CLOTH	.24

2c less in 100 pound lots.

These brands are sold only by

Arthur Meigs & Co.  
Wholesale Grocers,

Who warrant the same to be unequalled. We guarantee every pound to be perfect and all right in every particular. We cordially invite you, when in the city, to visit our place of business, 55 and 57 Canal st. IT MAY SAVE YOU MONEY.

## 4TH OF JULY! CANNON POWDER,

BLANK CARTRIDGES, ETC.  
L. S. HILL & CO., Jobbers,  
21 Pearl st., Grand Rapids.

## TO THE TRADE. OVERALLS, SACK COATS, JUMPERS, ETC.

We wish to call the attention of the trade to the fact that we are manufacturing a line of

Which we guarantee to be superior in make, fit and quality to be any in the market.

OUR OVERALLS AND SACK COATS

Comprise all the best points it takes to make up good, durable and desirable goods. The main points in our Overalls are the superior cut and high waist, making them perfect hip fitting, so that no suspenders need be used to keep them up in place.

OUR SACK COATS

Are cut full so as not to bind in any part and large enough for any man.

EVERY GARMENT IS WARRANTED NOT TO RIP.

If in any case they should rip or not give perfect satisfaction, give the purchaser another pair and charge to us.

OUR PRICES ARE LESS

than any other factory making first-class goods. All dealers will find it to their interest to send for samples and prices before placing their orders elsewhere.

Michigan Overall Co., Ionia, Mich.

No convict labor used in the manufacture of our goods.

See Our Wholesale Quotations elsewhere in this issue and write for Special Prices in Car Lots.

We are prepared to make Bottom Prices on anything we handle.  
**A. B. KNOWLSON,**  
3 Canal Street, Basement, Grand Rapids, Mich.

## The Old Reliable NIMROD PLUG TOBACCO

Is for Sale by all Grand Rapids Jobbers.

SAMPLES FURNISHED ON APPLICATION.

**S. W. VENABLE & CO.**  
Petersburg, Va.

## SPRING & COMPANY,

WHOLESALE DEALERS IN

Staple and Fancy

## DRY GOODS,

## CARPETS,

## MATTINGS,

OIL CLOTHS

ETC., ETC.

6 and 8 Monroe Street,

Grand Rapids, -- Michigan.

Oysters F. J. Dettenthaler, and Fish 117 MONROE ST.

PERKINS & HESS, DEALERS IN Hides, Furs, Wool & Tallow,

NOS. 122 and 124 LOUIS STREET, GRAND RAPIDS, MICHIGAN.

## Sands' Patent Triple Motion WHITE MOUNTAIN ICE CREAM FREEZER!

The only Freezer ever made having three distinct motions, thereby producing finer, smoother Cream than any other Freezer on the market. Acknowledged by every one to be the best in the world. Over 300,000 in use To-day. Outside Irons Galvanized, but all inside the can coated with Pure Black Tin. Tubs water-proof; easily adjusted and operated. We also carry large stock of Packing Tubs, Packing Cans, Ice Crushers, etc. Send for Price List and Trade Discounts. Address



Foster, Stevens & Co., Grand Rapids, Mich. Agents for Western Michigan.

## Curtiss, Dunton & Co., PROPRIETORS Grand Rapids Tank Line.

We receive Illuminating and Lubricating Oils direct from the Refineries in Tanks, and barrel it here.

### OUR BRANDS.

XXX Water White. Electroileum.	Prime White, Michigan Test. Michigan Test.
French Valve Cylinder.	King Cylinder.
Dark Valve Cylinder.	Globe Cylinder.
Eureka Engine.	25° Paraffine.
No. 1 Golden.	No. 2 Golden.
No. 3 Golden.	Zero W. Va.
15° Chill Test W. Va.	Summer West Va.
74 Gasoline.	87 Gasoline.
Extra Globe Engine.	Lard Engine.
Lardoline.	Castaroline.
Rubbing Oils.	Amber Engine.
Globe Axle Grease.	

We guarantee best value for the price on all our Lubricating Oils.

**CURTISS, DUNTON & CO**



# The Michigan Tradesman.

## BUSINESS LAW.

Brief Digests of Recent Decisions in Courts of Last Resort.

**SALE ON CREDIT—AUTHORITY OF AGENT.**  
A salesman authorized to sell goods on a credit has no authority to subsequently collect the price in the name of the principal, and a payment to him will not discharge the purchaser unless some authority to collect is shown beyond what is implied in the mere power to sell. *Kohn et al. vs. Washer et al.*, decided by the Supreme Court of Texas.

**BANK—AUTHORITY OF AGENT—CERTIFICATION OF CHECKS.**  
Where an agent of a banking firm is authorized to certify the checks of drawers with sufficient funds, the fact that he transgresses his authority and certifies checks where the drawer has no funds will not relieve the bank from responsibility to an innocent holder, according to the decision of the Supreme Court of Pennsylvania, in the case of *Hill vs. National Trust Co.*

**VENDOR AND VENDEE—IMPLIED WARRANTY.**  
The long-established common-law principle of *caveat emptor* was applied to the case of *Ryan vs. Ulmer*, in which it was held by the Supreme Court of Pennsylvania that where there is no knowledge on the part of the vendor of goods of their defective quality, although no opportunity of inspecting them is given the vendee, the sale itself raises no implied warranty of quality or even of merchantability on which the vendee can sue if the goods prove worthless.

**ASSIGNMENT—CHattel MORTGAGE—PREFERENCE.**  
Where a partnership firm, in contemplation of their insolvency, executed a chattel mortgage of their stock in favor of a near relative, and a few days afterward made a common-law assignment of the same, upon a bill filed by her against the assignee for relief, and for payment of her claim, and it appeared that she knew of the insolvency of the firm when she took her security, and that this knowledge induced her to ask it, the Supreme Court of Michigan held (*Cron vs. Cron*) that she was not entitled to preference as a *bona fide* secured creditor.

**FALSE REPRESENTATIONS—CORPORATION.**  
A corporation manufacturing and selling an article to be applied to a particular purpose, of which its officers and agents are informed, is not liable in an action of deceit to the purchaser in a case where there have been untrue representations made by its agent as to the quality of the article and its fitness for the particular purpose to which it is to be applied, unless such representations are made by said agent knowing them to be false. So held by the Supreme Court of Pennsylvania in the case of the *Erie City Iron Works vs. Barber*.

**INJURY TO CROPS—RAILROAD—DAMAGES.**  
In an action by the owner of a crop to recover damages against a railway company for failing to construct and maintain proper and sufficient cattle-guards where its railroad passes through the inclosure in which the crop is growing, the plaintiff is entitled, not only to compensation for the crop actually destroyed, but also to reasonable compensation for the time and labor necessarily expended in any ordinary and reasonable effort to protect his crop, and to prevent further and additional damages thereto; though no compensation should be allowed beyond the injury or loss that might have been occasioned had no such effort been made. So held by the Supreme Court of Kansas in the case of the *St. Louis & San Francisco Railway vs. Ritz*.

**One Town that Doesn't Need a Newspaper.**  
Stranger: "I should think that this thriving little town would have a newspaper published in it."  
Native: "What for?"  
S: "To publish the news."  
N: "We've got two barbers and plenty of women to do that, stranger."  
S: "Well, then, you ought to have a newspaper to blow about your town."  
N: "Pshaw! stranger; I reckon the wind and the real estate agents do enough of that."  
S: "Yes; but you need a newspaper to give your citizens a send off when they die."  
N: "The vigilance committee generally attends to that, and the preacher helps 'em out on the home stretch."  
S: "Then you ought to have a newspaper to do your lying for you."  
N: "You're off agin, stranger. Four new lawyers moved in yesterday. I guess we don't need any newspaper, mister."

**Very Respectfully.**  
From Texas Siftings.  
An Austin merchant is a great flunky after people who have money, and he has a correspondingly poor opinion of those who are poor. A few days ago he asked his chief clerk:  
"Have you written that letter to Smith, Jones & Co?"  
"Yes, but I have just finished it; it is not signed."  
"Then don't sign it 'very respectfully yours.' Leave out the word 'very.' There are rumors that they have sustained heavy losses of late, and are not quite as solvent as they might be."

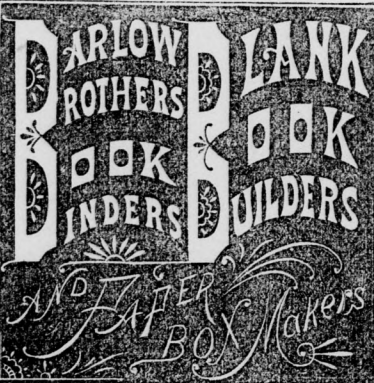
SHERWOOD HALL. MARTIN L. SWEET.  
ESTABLISHED 1865.  
**Brown, Hall & Co.**  
JOBBER OF  
**WAGON & HARNESS GOODS**  
OF EVERY DESCRIPTION.

We Carry a Very Complete Line of Carriage, Wagon and Sleigh Stock, in Both Wood and Iron.

**HARNESS GOODS:** Lumbermen's Heavy Case Collars; Lumbermen's Bolt Harness Sweat Pads; Collar Pads; Snaps Bits; Web and Leather Halters; Buggy Tops and Sun Shades; Cloth Cushions, in stock or made to order, to fit, on short notice; Curry Combs, Horse Brushes; Whips, Buck, Calf and Leather Lashes; Horse Blankets; Compress Leather Axle Washers; Harness Oils; Harness Soap; Varnish for Buggy Tops.  
**WAGON GOODS:** Spokes; Hubs; Felloes; Patent Wheels; Axles; Logging Bob Runners; Cast or Steel Shoes; Wagon and Plow Clevises; Wrought Whiffletree Irons; and all goods pertaining to a Wagon, Cart, Buggy, Carriage or Sleigh.  
**GENUINE FRAZIER'S AXLE GREASE** in wood boxes, 25 lb. pails and barrels: Buyers for general stores, Harness and Wagon Makers will find it to their interest to call on us when in the city or write for prices, as we keep a line of goods not found elsewhere.

Nos. 20 and 22 Pearl st., Grand Rapids.

**ARCTIC**  
  
**IMPROVED BAKING POWDER**  
This Baking Powder makes the WHIEST, LIGHTEST and most HEALTHFUL Biscuits, Cakes, Bread, etc. TRY IT and be convinced. Prepared only by the  
**Arctic Manufacturing Co.,**  
GRAND RAPIDS, MICH.

**BARLOW BROTHERS' BOOK BUILDERS**  
  
If in Need of Anything in our Line, it will pay you to get our Prices.

PATENTEES AND SOLE MANUFACTURERS OF  
**Barlow's Patent**  
**Manifold Shipping Books.**  
Send for Samples and Circular.

**BARLOW BROTHERS,**  
Grand Rapids, Michigan.

**YALE**  
  
**BAKING POWDER**


**C. S. YALE & BRO.,**  
—Manufacturers of—

**FLAVORING EXTRACTS!**  
BAKING POWDERS,  
**BLUINGS, ETC.,**

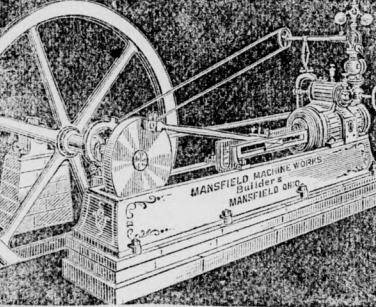
40 and 42 South Division, St.  
GRAND RAPIDS, MICHIGAN.

**YALE**  
  
**BAKING POWDER**

1760 **Lozillards** 1885  
Rose Leaf, Fine Cut,  
Navy Clippings  
and Snuffs  
ARE THE BEST  
**CLIMAX**  
TRY THEM  
**PLUG**

**USE**  
**D'OLIVEIRA'S**  
**Parisian Sauce**  
  
**HAWKINS & PERRY,**  
Sole Agents for Grand Rapids and vicinity.  
The most fragrant, palatable and popular now existing. It is the best French and most sauce in the world, and without rival as an appetizer.

PORTABLE AND STATIONARY  
**ENGINES**  
From 2 to 150 Horse-Power, Boilers, Saw Mills, Grist Mills, Wood Working Machinery, Shafting, Pulleys and Boxes. Contracts made for Complete Outfits.



**W. C. Denison,**  
88, 90 and 92 South Division Street,  
GRAND RAPIDS, MICHIGAN.

SHIPPING BASKETS AND BOXES  
  
MANUFACTURED AT  
THE MICHIGAN BASKET FACTORY OF  
A. W. WELLS & CO.  
ST. JOSEPH, MICH.  
SEND FOR ILLUSTRATED PRICE LIST.

**JUDD & CO.,**  
JOBBER OF SADDLERY HARDWARE  
And Full Line Summer Goods.  
102 CANAL STREET.

## JENNINGS & SMITH,

PROPRIETORS OF THE  
**Arctic Manufacturing Co.,**  
20 Lyon St., Grand Rapids.  
ASK YOUR JOBBER FOR

Jennings' Flavoring Extracts,  
—AND—  
Arctic Baking Powder.

**WALL PAPER & WINDOW SHADES**  
At Manufacturers' Prices.  
SAMPLES TO THE TRADE ONLY.

HOUSE & STORE SHADES MADE TO ORDER.  
68 MONROE STREET, GRAND RAPIDS.

**Nelson Bros. & Co.**

**THE GRAND RAPIDS ROLLER MILLS**  
MANUFACTURE A

**NEW IMPROVED PATENT ROLLER FLOUR.**  
The Favorite Brands are

"SNOW-FLAKE," AND "LILY WHITE PATENT," AND  
FANCY PATENT "ROLLER CHAMPION."  
Prices are low. Extra quality guaranteed. Write for quotations.

**VALLEY CITY MILLING CO.,**  
EAST END BRIDGE ST. BRIDGE, GRAND RAPIDS, MICH.

**Putnam & Brooks,**  
Wholesale Manufacturers of  
**PURE CANDY!**  
AND DEALERS IN  
Oranges, Lemons,  
Bananas, Figs, Dates,  
**NUTS,**  
ETC.

**National Cabinet Letter File!**  
  
Over 12,000 files sold the first year. Over 800 Nationals now in use by parties who have discarded the most popular of other makes. The National is the best, because it is more complete, more durable than any other Cabinet Letter File ever made. It is the cheapest, because it has greater capacity than any other. Send for Illustrated Catalogue. Manufactured under O. C. Mackenzie's patents by  
**National Cabinet Letter File Company,**  
186 and 188 Fifth Ave., Chicago.

**READ! READ! READ!**  
**HAZELTINE, PERKINS & CO. have**  
Sole Control of our Celebrated

**Pioneer Prepared Paint!**  
The ONLY Paint sold on a GUARANTEE.  
Read it.

When our Pioneer Prepared Paint is put on any building, and if within three years it should crack or peel off, and thus fail to give the full satisfaction guaranteed, we agree to repaint the building at our expense, with the best White Lead, or such other paint as the owner may select. Should any case of dissatisfaction occur, a notice from the dealer will command our prompt attention. T. H. NEVIN & CO.  
Send for sample cards and prices. Address

**Hazeltine, Perkins & Co.**  
GRAND RAPIDS, MICH.

## West Michigan Oil Company,

(SUCCESSORS TO STANDARD OIL CO.)  
63 Monroe Street, Grand Rapids, Mich.  
Jno. C. Bonnell, Pres. J. H. Bonnell, Sec'y.

## Illuminating and Lubricating OILS,

## Naphtha and Gasoline, Greases, Etc.

CAPITOL CYLINDER.	PARAFINE, 250.
MODEL " "	SUMMER, WEST VA.
SHIELD " "	250 to 300 " "
BACKUS FINE ENGINE.	150 C. T.
ELDORADO " "	ZERO.
PEERLESS MACHINERY.	630 DEO. NAPHTHA.
CHALLENGE MACHINERY	740 " GASOLINE.
BLACK DIAMOND.	870 GASOLINE.

## D. W. Archer's Trophy Corn,

## D. W. Archer's Morning Glory Corn,

## D. W. Archer's Early Golden Drop Corn

NO. 2. AND 3 CANS.  
YOUNG, TENDER AND SWEET,  
NATURAL FLAVOR RETAINED.  
GUARANTEED PURITY.  
\$1,000 IN GOLD.  
NOT SWEETENED WITH SUGAR.  
NO CHEMICALS USED.  
NOT BLEACHED WHITE.  
NO WATER IN CANS.

The Trade supplied by Wholesale Grocers Only. Respectfully,  
**THE ARCHER PACKING CO.,** Chillicothe, Ills.

**E. FALLAS,**  
Wholesale & Commission---Butter & Eggs a Specialty.  
Choice Butter always on hand. All Orders receive Prompt and Careful Attention.  
CORRESPONDENCE SOLICITED.  
No. 1 Egg Crates for Sale. Stevens' No. 1 patent fillers used. 50 cents each.  
97 and 99 Canal Street, Grand Rapids, Michigan



## Groceries.

### Wool and Mutton.

Mary had a little lamb,  
Its fleece was white as snow;  
And everywhere that Mary went  
The lamb was sure to go.

But when it grew to be a sheep,  
It wasn't worth a button,  
With all the tariff off from wool,  
And no demand for mutton.

So Mary gave the thing away,  
Because she quickly found  
She couldn't make wool-growing pay  
At 50c per lb.

### Ives' Insanity No Longer a Matter of Conjecture.

The article on Stewart Ives, in last week's TRADESMAN, created something of a sensation in business circles, but the events of the past few days have satisfied even the most skeptical that THE TRADESMAN's conclusions were correct. Mr. Ives has been taken to Chicago, to be examined by eminent medical talent, when he will be placed in a private retreat for the insane. His mania has not yet developed into violence, but all his conversation of a business nature is largely inflated. The night previous to his departure for Chicago, he bought about half the State of Michigan of I. M. Weston, giving his paper for the same.

The Muskegon News thus refers to recent exhibitions of Ives' insanity: "Col. Stewart Ives told Mr. Barney the other day that if he would pull down the wooden part of the Occidental and burn it, he would build him a fire-proof brick hotel edifice and it wouldn't cost him a cent. The Colonel has evidently a little off in some things. He offered a Whitehall man \$6,000 for a horse that would have been dear at a quarter of the money, and he has made other fabulous offers for horse flesh in this vicinity."

The Detroit Free Press came out this morning following THE TRADESMAN's appearance with a special reference to the initial article, beginning as follows: "A great sensation was created here to-day by the publication in THE MICHIGAN TRADESMAN of an article to the effect that Col. Stewart Ives, of this city, one of the most prominent and wealthy lumbermen in Western Michigan, had shown unmistakable evidences of insanity, both in the conduct of his business affairs and in his social relations."

### "The Merry Merchant."

Daily Leader: The colossal brain of Mr. A. B. Tozer, clerk of the Police court, is a perfect mine of wit and quaint humor. He has sunk a new shaft on his claim and is now working out a part of great richness for the benefit of THE TRADESMAN.

Daily Telegram: Alfred B. Tozer, clerk of the Police Court, the genius who can do a large amount of office business and do it well and turn his versatile pen into any journalistic channel, is now writing humorous articles for THE TRADESMAN. His latest production, "The Merry Merchant," is one of the best written and funniest hits upon the prevailing mercantile schemes ever put in print.

Daily Democrat: Mr. A. B. Tozer is the humorous contributor of THE TRADESMAN, and is producing some very witty stories for that paper.

Breeze's Herald: A. B. Tozer, a good writer, is writing some funny articles for that very readable paper, THE MICHIGAN TRADESMAN.

### Bad Blood at Bradley.

Correspondence Plainwell Independent.

A great deal of dissatisfaction prevails here concerning the northwest corner store. It is impossible for your correspondent to say who owns it, or who occupies it, as Mr. Briggs and Mr. Sweetland both claim it.

One occupies it an hour or so, buys a load of wool, stores it in the building, and then the other gentleman comes and removes the lock, opens the door, tosses the wool into the street, and puts in a load of his own buying; when presently an officer appears on the scene of action and takes Mr. Briggs to Wayland or Plainwell, and by the time he returns another officer escorts Mr. Sweetland away. It is to be hoped some understanding will be arrived at soon, and the usual equilibrium of peace and harmony reign. It seems they both rented it, and each supposed he was in the right.

Country merchants visiting Grand Rapids July 3rd and 4th should not forget to call in and look through our immense wholesale store, 50 Ottawa St., and examine our facilities for wholesaling goods. Voigt, Herpolsheimer & Co.

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## OUT AROUND.

News and Gossip Furnished by Our Own Correspondents.

### Big Rapids.

June 29-J. B. Beaumont has closed his lumber business at Lumberton and gone to San Jose, Cal.

H. W. Swift, who lately moved his shingle mill from Edmore to Rodney, will open a grocery and provision store at the latter place.

The Big Rapids Tug and Pail Factory, which employs sixty-five men, is operating under a contract, the term of which expires in ninety days. Unless prices advance or a new contract is made, the factory will then shut down.

Early in the week there were numerous inquiries for THE TRADESMAN from those who wished to learn the facts in the Ives difficulty. Since the appointment of Mr. Mason, as successor to Stewart Ives, the employees at the mill have received their wages, and all is going well. It is believed here by many that Mr. Ives is insane. Many more, however, claim that his reckless expenditure of money is not evidence of that fact, but merely a characteristic of the man.

### Kalkaska.

June 29-The saw mill of the Smith Lumber Co. burned at 2 o'clock this morning. Loss \$8,000; insured for \$4,000. The fire originated in the engine room.

### Shelby.

June 29-J. Halstead, wagon maker, who made an assignment last September, has made an arrangement whereby his non-preferred creditors receive 50 cents on the dollar cash. A mortgage is put upon the plant to raise the money, which consists of a wood shop, blacksmith shop, engine and boiler and wood working machinery—in ordinary times a valuable piece of property. Mr. Halstead is thus put upon his feet again, and it is hoped his well-known energy will bring him through his troubles all right. The citizens of Shelby will be glad to see the wagon works open again. Sherwood Hall, of your city, gave valuable help in putting the matter in shape.

Geo. McMullin has moved his harness shop across the street from his old place, and has bought the building in which he is doing business.

A. J. Clark has opened a grocery in the old Potter building. This is only the eighth. The prospect for a good wheat crop in Oceana county is all that could be desired. Will Kingsley is bringing in large quantities of oak stave bolts, which are used for sugar hogshead in the West India trade.

### Elk Rapids.

June 27-W. S. Anderson, funeral director and embalmer, formerly of Traverse City, has rented the Schulz building, west of the town hall, and will shortly open an assortment of goods in his line.

### Vanderbilt.

June 27-A. H. Thomas, has erected a store on the corner of Main and Railroad streets, and has engaged in the fruit and fish business. The press, type, etc., belonging to the Vanderbilt Review, published by Geo. H. Miles, has been sold on chattel mortgage, Mr. Newkirk, of Mancelona, bidding in the same for C. S. Edwards.

### Purely Personal.

M. C. Russell spent Monday on South Water street.

C. Crawford, representing A. N. Wright, of Syracuse, N. Y., put in Sunday at this market.

Will C. Wood, of the firm of Wood & Lynch, has returned from a two weeks' visit through Ohio and Pennsylvania.

John Caulfield has purchased a fast horse. John has not timed him yet, but he is expected to be second only to Maud S.

G. F. Cole, with the Marshall Shirt Factory, was in town Saturday, on his way home from a two weeks' Northern trip, which extended as far as Sault Ste. Marie.

S. E. Curdy, of the Hadley Bros. Manufacturing Co., of Kingsley, is in town for a day or two. The mill of the corporation completed its cut for this season—about 800,000 feet of maple, elm and pine—about a week ago, and has shut down for this year.

John Otis, of Mancelona, and his friend Scott, of West Virginia, were in town last Friday on their way to Chicago. They intended to go at noon, but boarded the wrong train by mistake and were compelled to lay over at a suburban station half the afternoon, when they returned to the city and took the right train in the evening.

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## VISITING BUYERS.

The following retail dealers have visited the market during the past week and placed orders with the various houses:

Christian Pfeifle, Lake P. O.  
J. H. Howard, Englishville.  
Jos. H. Spire, Leroy.  
Dr. H. Gibbs, 3rd Corners.  
Jas. Grannis, 3rd Corners.  
L. L. Maxfield, Fruitport.  
Jay Marlatt, Berlin.  
C. O. Bostwick & Son, Cannonsburg.  
B. M. Denison, East Paris.  
H. M. Hicks, Morley.  
Norman Harris, Big Springs.  
Mrs. Jacob Dehri, Hyron Center.  
M. B. Nash, Sparta.  
Thos. Smalley, Smalley Bros., Bauer.  
Paine & Field, Englishville.  
Walter Schoemaker, Cannonsburg.  
Jorgensen & Hemmingsen, Ashland.  
W. S. Root, Tallmadge.  
Wm. Karsten, Beaver Dam.  
Neuman & Esbaum, Dor.  
Baron & TenHoor, Forest Grove.  
B. W. Clark, West Troy.  
H. W. Struik, Forest Grove.  
J. Barnes, Austerlitz.  
O. Green, Martin.  
G. H. Walbrink, Allendale.  
G. M. Selby, Volney.  
H. B. Irish, Lisbon.  
Mr. Rankin, Kalamazoo & Son, Holland.  
E. S. Fitch, Wayland.  
A. Patterson & Co., Martin.  
G. A. Estes, Tustin.  
H. C. Harris, Grand Station.  
H. C. Harris, Grand Station.  
F. C. Stone, F. C. Stone & Son, Cedar Springs.  
Henry DeKline, Jamestown.  
G. B. Chambers, Wayland.  
J. F. Clark, Big Rapids.  
J. M. Reid, Grattan.  
R. McKinnon, Hopkins.  
John Giles, J. Giles & Co., Lowell.  
James McKiv, Middletown.  
Wallace Bros., Lamont.  
Nagel & Beeler, Caledonia.  
Neil McMillan, Rockford.  
C. E. Blakeley, Caledonia.  
Blakeley Bros., Fife Lake.  
Geo. E. Harris, Ashland.  
E. S. & S. J. Koon, Lisbon.  
Sisson & Lilley, Spring Lake.  
A. L. M. Wolf, Hudsonville.  
Wm. Vermelen, Beaver Dam.  
L. J. Quick, Allendale.  
J. K. Gibbs, Gibbs Bros., Mayfield.  
E. C. Colburn, Pieson.  
Wm. Hugh, Hugh & Jones, Morley.  
Wm. H. Beach, Holland.  
W. A. Palmer, Carson City.  
C. M. Darrah, Darrah Bros. & Co., Big Rapids.

Byron McNeal, Byron Center.  
Wm. Mines, Nuyta.  
Geo. W. Beving, Tustin.  
H. D. Fow, Fair.  
Thos. Hefferan, Eastmanville.  
O. F. Conklin, O. F. & W. P. Conklin, Ravenna.  
Albert Losley, Elmira.  
John Yarger, Moore & Yarger, Freepoint.  
John Otis, Mancelona.  
H. C. Pockham, Freepoint.  
G. W. Watrous and R. Lillie, Watrous & Lillie, Coopersville.  
John M. Cloud, Cadillac.  
Derk A. Boekins, Muskegon.  
S. E. Curdy, Hadley Bros. Manf. Co., Kingsley.

Charley Robinson and Dave Haugh rendered themselves liable to a charge of personating an officer one day last week. A couple of Ashton youths attended the circus at Cadillac, and celebrated the event by absorbing rather too much tangletuff. Robinson and Haugh struck town about the time the boys returned home, and some of the practical jokers of Ashton got them to represent themselves as officers from Cadillac and "arrest" the young men on a trumped-up charge of disorderly. They carried out the first part of the programme to perfection, but the victims of the joke were so scared that they were allowed to regain their liberty after remaining in "custody" about an hour. If you ever hear of Robinson or Haugh being waylaid up around Ashton, you may know that the young fellows are "getting back at" the amateur minions of the law.

"Sweet Lotus" Smoking Tobacco is all the rage nowadays.

MISCELLANEOUS.

FOR SALE—F. J. Lamb & Co. have for sale a complete outfit for making creamery butter, consisting of boiler and engine, milk cans, cream cans, churns, vat and everything else included in a first-class creamery. F. J. Lamb & Co., Grand Rapids, Mich.

SAFE FOR SALE—Detroit Safe Co.'s make. Fireproof safe, chest, three combination locks, two sets of double doors, weight 6000 pounds. A first class safe in every respect and as good as new. Will be sold at a bargain. Cody, Ball & Co.

W. N. FULLER & CO.  
DESIGNERS AND  
Engravers on Wood,  
Fine Mechanical and Furniture Work, Including Buildings, Etc.,  
49 Lyon St., Opposite Arcade,  
GRAND RAPIDS MICH

Water White. 93 1/2 Gallon Test. 84  
Grand Haven, No. 9, square. 1.50  
Grand Haven, No. 8, square. 1.50  
Grand Haven, No. 20, parlor. 2.25  
Grand Haven, No. 30, parlor. 3.50  
Grand Haven, No. 7, round. 2.25  
Oshkosh, No. 2. 1.60  
Oshkosh, No. 1. 1.60  
Swedish. 75  
Richardson's No. 2 square. 2.70  
Richardson's No. 6 do. 2.70  
Richardson's No. 8 do. 2.70  
Richardson's No. 9 do. 2.55  
Richardson's No. 19 do. 1.75

Black Strap. 14 1/2 @ 10 1/2  
Porto Rico. 26 1/2 @ 30  
New Orleans, good. 38 1/2 @ 42  
New Orleans, fancy. 48 1/2 @ 52  
New Orleans, extra. 52 1/2 @ 56

Steel cut, 5 lb Quaker, 48 lbs. 2.35  
Steel cut, 1/2 bbls. 2.50 Quaker, 60 lbs. 2.50  
Rolled Oats. 3.00 Quaker bbls. 6.00

Choice in barrels med. 4 1/2 @ 5 1/2  
Choice in 1/2 do. 2 1/2 @ 3 1/2  
Imported Clay 3 gross. 2 25 @ 3 25  
Imported Clay, No. 216, 3 gross. 62 25 @ 65 25  
Imported Clay, No. 216, 2 1/2 gross. 61 85 @ 64 85  
American T. D. 60 90

Good Carolina. 6 1/2 @ 6 1/2 @ 6 1/2  
Prime Carolina. 6 1/2 @ 6 1/2 @ 6 1/2  
Choice Carolina. 6 1/2 @ 6 1/2 @ 6 1/2  
Good Louisiana. 5 1/2 @ 5 1/2 @ 5 1/2

DeLand's pure. 5 1/2 @ 5 1/2 @ 5 1/2  
Church's. 5 1/2 @ 5 1/2 @ 5 1/2  
Taylor's G. M. 5 1/2 @ 5 1/2 @ 5 1/2

60 Pocket, F F Dairy. 2.25  
28 Pocket. 2.20  
100 3 lb pockets. 2.45  
Saginaw Fine. 1.80  
Diamond C. 1.55  
Standard Condensed. 1.55  
Ashton, English, dairy, 4 bu. bags. 2.80  
Ashton, English, dairy, 4 bu. bags. 2.80  
Higgins' English dairy bu. bags. 2.80  
American, dairy, 4 bu. bags. 2.80  
Rock, bushels. 28

Parisian, 1/2 pints. 62 1/2 @ 60  
Pepper Sauce, red small. 62 1/2 @ 60  
Pepper Sauce, green. 62 1/2 @ 60  
Pepper Sauce, red large ring. 62 1/2 @ 60  
Pepper Sauce, green, large ring. 62 1/2 @ 60

49 Lyon St., Opposite Arcade,  
GRAND RAPIDS MICH

Water White. 93 1/2 Gallon Test. 84  
Grand Haven, No. 9, square. 1.50  
Grand Haven, No. 8, square. 1.50  
Grand Haven, No. 20, parlor. 2.25  
Grand Haven, No. 30, parlor. 3.50  
Grand Haven, No. 7, round. 2.25  
Oshkosh, No. 2. 1.60  
Oshkosh, No. 1. 1.60  
Swedish. 75  
Richardson's No. 2 square. 2.70  
Richardson's No. 6 do. 2.70  
Richardson's No. 8 do. 2.70  
Richardson's No. 9 do. 2.55  
Richardson's No. 19 do. 1.75

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Ashton, English, dairy, 4 bu. bags. 2.80  
Higgins' English dairy bu. bags. 2.80  
American, dairy, 4 bu. bags. 2.80  
Rock, bushels. 28

## WHOLESALE PRICE CURRENT.

The following prices are for cash buyers, who pay promptly and buy in full packages.

Advanced-Layer Valencia.  
Declined-Oatmeal, Saginaw salt, sugars,  
package coffees, kerosene oil.

Frazer's 2 1/2 Paragon. 1 80  
Diamond. 1 75 Paragon 25 lb pails. 1 20  
Modoc. 1 65

Artic 1 1/2 cans. 45  
Artic 1 1/2 cans. 75 Artic 5 lb cans. 12 00  
Artic 1 1/2 cans. 1 40

Dry No. 2. doz. 25  
No. 3. doz. 45  
Liquid, 4 oz. doz. 35  
Liquid, 8 oz. doz. 65

Artic 4 oz. doz. 40 gross 4 00  
Artic 8 oz. doz. 12 00  
Artic 16 oz. doz. 2 00  
Artic No. 1 pepper box. 2 00  
Artic No. 2. 3 00  
Artic No. 3. 4 50

No. 1 Carpet. 2 50 No. 2 Hurl. 175  
No. 2 Carpet. 2 25 Family Whisk. 75  
No. 1 Parlor Carpet. 2 25 Common Whisk. 75  
No. 1 Hurl. 2 00

Clams, 1 lb standards. 1 40  
Clams, 2 lb standards. 2 40  
Cove Oysters, 1 lb standards. 1 10  
Cove Oysters, 2 lb standards. 1 80  
Cove Oysters, 1 lb slack filled. 75  
Cove Oysters, 2 lb slack filled. 1 05

Lobsters, 1 lb picnic. 1 75  
Lobsters, 1 lb. 2 25  
Lobsters, 2 lb. 3 00  
Mackerel, 1 lb fresh standards. 1 00  
Mackerel, 5 lb fresh standards. 6 50  
Mackerel, 1 lb Tomato Sauce, 3 lb. 3 25  
Mackerel, 3 lb in Mustard. 3 25  
Mackerel, 3 lb in Pickle. 3 25

Salmon, 1 lb Columbia river. 1 55  
Salmon, 2 lb Columbia river. 2 00  
Salmon, 1 lb Sacramento. 1 35  
Sardines, domestic 1/2. 11  
Sardines, domestic 1/4. 11  
Sardines, imported 1/2. 10  
Sardines, imported 1/4. 10

Trout, 3 lb brook. 2 75  
Apples, 3 lb standards. 90  
Apples, gallons, standards, Erie. 2 40  
Blackberries, standard. 80  
Cherries, red standard. 80  
Damsons. 1 00  
Egg Plums, standards. 1 40  
Green Gages, standards 2 lb. 2 40  
Peaches, extra yellow. 1 75 @ 1 95  
Peaches, standards. 1 75 @ 1 95  
Peaches, seconds. 1 20  
Pineapples, Erie. 2 50  
Pineapples, standards. 1 45  
Raspberries, Black, Hamburg. 1 80

Apricots, Lusk's. 3 00  
Egg Plums. 2 50  
Quinces. 2 90  
Grapes. 2 50  
Green Gages. 2 50

Asparagus, Oyster Bay. 3 25  
Beans, Lima, standards. 75  
Beans, Stringless, Erie. 65  
Beans, Lewis' Boston Baked. 1 05  
Corn, Philadelphia. 1 05  
Peas, French. 1 75  
Peas, Marfat, standard. 1 75  
Peas, Beaver. 1 80  
Peas, early standard. 1 80  
Peas, No. 3 Golden. 85 @ 90  
Succotash, standard. 90  
Tomatoes, Trophy. 1 00

Boston. 38 German Sweet. 25  
Baker's. 38 Vienna Sweet. 25  
Runkles. 35

Green Rio. 90 1/2 Roasted Mar. 17 @ 18  
Green Java. 17 @ 18 Roasted Mocha. 26 @ 30  
Green Mocha. 26 @ 30 Roasted Mocha. 17 @ 18  
Roasted Rio. 102



# Hardware.

## INEXCUSABLE TAXATION.

### The Law Relating to Illuminating Oils.

The Legislature adjourned without providing for a reduction of the fee for the inspection of illuminating oils. As a result, the oil dealers of this State will pay this year a useless excess of not less than \$5,000 above the cost of running the inspection service, including the salaries of the State Inspector and deputies. It cost during the year 1884 a total of \$17,295.45 to inspect the illuminating oil sold in the State that year. The total number of barrels inspected was 178,381, and the cost of inspection was as nearly as can be conveniently reckoned 10 cents per barrel. At the end of the year the State Inspector turned over to the State Treasurer as excess beyond the expenses of his department the sum of \$4,262.63. In view of this fact, it was recommended by the Inspector in his annual report that the inspection fee be reduced from 13 cents to 11 cents per barrel, which, on the basis of that year's consumption of oil, would have been entirely sufficient to meet the cost of the service for the year 1885, especially since the regular annual increase of oil used must also increase the sum paid into the State Inspector's hands as inspection fees. A bill was offered by Representative Wiggins for the reduction of the fee to 11 cents, as recommended by the State Inspector. But a bill was subsequently introduced in the Senate embracing the House reduction clause, which contained also a clause for a reduction of the test standard. The House bill was discussed and either referred back to its committee or "shelved," because the pending Senate bill had incorporated the provision which was the purpose of the House bill. The Senate bill got through its committee, and passed the Senate. The House committee opposed the reduction of the test, and the Legislature adjourned without making a law of the bill. The clause reducing the inspection fee "went by the board," of course, along with the rest of the bill, and the oil dealers of the State must stand the consequences, and still pay 13 cents per barrel inspection fee. There will be fully 200,000 barrels of oil used in Michigan this year, and the dealers will pay a useless tax of at least \$5,000, which will go into the already rich treasury at the end of the year, as surplus inspection fees, above salaries and expenses.

### More about Southern Iron.

"I met Mr. Goltstein, the superintendent of the St. Louis Steel Works, the other day," said John Otis, the Manciona iron man, last Friday, "and he gave me some facts and figures concerning Southern iron which I regard as significant. He claims that the Southern operators have three serious obstacles to contend with—climate, soil and ore. The first conduces to indolence, the second is incapable of producing the hardy food necessary to continued exertion, and the third is greatly inferior to the Lake Superior product. The Southern coke is the poorest he ever saw, as it takes more of it to make the iron, and contains properties injurious to the metal. The average cost of making a ton of Southern iron is about as follows:

Ore, 2 1/2 tons @ \$1.50.....	\$3.75
Limestone, 1 ton.....	1.25
Coke.....	6.50
Furnace labor.....	1.50
Current supplies and labor.....	40
Reserve for general repairs.....	50
Total.....	\$13.90

"As Lake Superior iron can now be made nearly as cheap as the Southern product, and as the former is always preferable to the latter, he fails to see wherein the South is to dominate the prices of the great staple in the future."

### "Surfeit the People and Sicken Them."

The announcements from two representative jobbing houses in this week's paper that they have embarked in the cheap tinware business will undoubtedly cause considerable conjecture among the trade as to the cause for the innovation. A reporter of THE TRADESMAN recently approached one of the jobbers with an inquiry as to his reasons for adding another line to their already large business and he replied: "A few months ago the grocer was pestered to death by persons who wanted a silver spoon with every pound of baking powder, and so on *ad libitum*. The only way for the grocer to meet the want was to pile scheme on top of scheme until he sickened the consumer of the whole gift business. Just now the public clamor seems to be in the direction of cheap tinware. If the hardware dealer doesn't put in a line of the stuff, the people will go to some bazar for it; and as a consequence, he is compelled to lose considerable trade. I hold that the legitimate dealer is forced to handle cheap tinware, to meet the prevailing craze for cheap goods, which will probably take some other form within the next few months."

### The Gripsack Brigade.

Jas. Rooney has sold a hose cart to the Inlay City fire department. Alfred Holloway has invented and applied for a patent on a new style of desk, which is said to possess genuine merit. Ed. Krekel, who has traveled for Rindge, Bertsch & Co. for several years, has taken up his residence in Milwaukee and will hereafter cover the Upper Peninsular and Wisconsin trade. Fred. Nielson, the Pentwater banker, took up a collection to defray the expense of shaving John McIntyre one day last week, but John misappropriated the funds—as usual—and still bears the appearance of a polar bear.

Alby L. Brasted is the latest aspirant for canine fame. He recently purchased a fine water spaniel at Cheboygan, and exhibited the trophy to the Petoskey trade one day last week at the end of fifteen feet of two-inch rope. If the animal lives until the Fourth, he will appear in the procession in company with Geo. Owen's collection.

John McIntyre contributes the following: "On coming out of Chicago on a Michigan Central train a few days ago, Mr. David Smith, the gentlemanly perambulator for Bannard, Lyman & Co., met a lady who had lost her ticket and all the money she had with her. With eyes full of tears, she asked Dave if he was a Mason. He replied: 'Not exactly, but my father used to carry a hod in the city of Dublin.'"

The traveling men's banner is now completed, and will be open to public inspection for the first time on the Fourth. It is made of blue silk, with gold braid, fringe and tassels and red silk cords. The inscription on the banner is peculiarly appropriate. The upper half is occupied with the sentiment, "The Drummer is the Most Innocent Man on the Road," below which is a very fair representation of a grip-sack. At the bottom is the inscription, "Grand Rapids Drummers." All the wording is in gilt and is well done, the whole presenting a very attractive appearance.

The Fourth of July committee have gotten out a large colored poster announcing the programme on Independence Day. Included in the display lines is one reading "250 Drummers in Uniform." One of the Grand Rapids boys stood among a crowd watching the posting up of one of the bills in a Northern town last week, when an old resident remarked that 250 was a good many drummers, concluding with an inquiry as to whether they were all "snare drummers."

THE TRADESMAN is authorized to state that Grand Rapids traveling men are never "a delusion and a snare." Plainwell Independent: The traveling men who make their homes in Plainwell have decided to remain here on the Fourth, and enjoy the novelty of a holiday with their families. They have a very pressing invitation to join the gripsack brigade at Grand Rapids, but have concluded to stay at home this time. \* \* \* C. B. Lamb brought suit before Judge Arnold this week, against a Chicago firm, and the respondents were thunderstruck when His Honor remarked that he could not hear the case, as he might be prejudiced, because the firm owed him money that he could not get.

At a meeting of the traveling men, held at THE TRADESMAN office Saturday evening, Captain Bradford presided and W. S. Horn wielded the pen. The committee on banners made a report, which was accepted and adopted, and the committee discharged. A resolution was adopted that each member of the ladies' band be presented with a button-hole bouquet and that Joe Reed make the presentation speech. George Seymour, Wm. E. Cooper and D. C. Underwood were appointed a committee to secure a room for a rendezvous on the 3d and 4th. The meeting then adjourned, to meet at the place designated by the committee at 8 o'clock on the morning of the Fourth.

Messrs. Voigt, Herpolsheimer & Co. extend a cordial invitation to all country merchants who may visit this market on the Fourth to their large and carefully selected stock of staple and fancy dry goods, carpets, trimmings, etc. Their establishment is noted far and near for fresh goods, great variety and low prices. They are continually getting in fresh goods, and they make a special feature of prompt shipments—that is, all orders are filled the same day they are received and started to their destination without any unnecessary delay.

## WHOLESALE PRICE CURRENT.

Prevailing rates at Chicago are as follows:

### AUGERS AND BITS.

Ives', old style.....	dis 60
N. H. C. Co.....	dis 60
Douglass.....	dis 60
Pierces.....	dis 60
Snell's.....	dis 60
Cook's.....	dis 40x10
Jennings', genuine.....	dis 25
Jennings', imitation.....	dis 40x10
BALANCES.....	dis 25

### BARROWS.

Railroad.....	\$ 13 00
Garden.....	net 33 00

### BELLS.

Hand.....	dis \$ 60x10
Cow.....	dis 60
Call.....	dis 15
Gong.....	dis 20
Door, Sargent.....	dis 35

### BOLTS.

Stove.....	dis \$ 40
Carriage new list.....	dis 30x10
Plow.....	dis 75
Sleigh Shoe.....	dis 50
Cast Barrel Bolts.....	dis 55
Wrought Barrel Bolts.....	dis 55
Cast Barrel, brass knob.....	dis 55
Cast Square Spring.....	dis 55
Cast Chain.....	dis 60
Wrought Barrel, brass knob.....	dis 55x10
Wrought Square.....	dis 30
Wrought Sunk Flush.....	dis 50x10x10
Wrought Bronze and Plated Knob.....	dis 50x10
Ives' Door.....	dis 50x10

Barber.....	dis \$ 40
Backus.....	dis 50
Spofford.....	dis 50
Am. Ball.....	net

### BUCKETS.

Well, plain.....	\$ 4 00
Well, swivel.....	\$ 4 50

### NETS, CAST.

Cast Loose Pin, figured.....	dis 60x10
Cast Loose Pin, Berlin bronzed.....	dis 60x10
Wrought Narrow, bright fast joint.....	dis 60x10
Wrought Loose Pin.....	dis 60
Wrought Loose Pin, acorn tip.....	dis 60x5
Wrought Loose Pin, japanned.....	dis 60x5
Wrought Loose Pin, japanned, silver tipped.....	dis 60x5
Wrought Table.....	dis 60
Wrought Inside Blind.....	dis 60
Wrought Brass.....	dis 65x10
Blind, Clark's.....	dis 70x10
Blind, Parker's.....	dis 70x10
Blind, Shepard's.....	dis 70
Spring for Screen Doors 3x2 1/2, per gross.....	15 00
Spring for Screen Doors 3x3 1/2, per gross.....	18 00

### CAPS.

Ely's 1-10.....	per m \$ 65
Hick's C. F.....	dis 60
G. D.....	dis 35
Musket.....	dis 60

### CHURCHES.

Rm Fire, U. M. C. & Winchester new list.....	50
Rm Fire, United States.....	50
Central Fire.....	50

### CHURCHES.

Socket Firmer.....	dis 75
Socket Framing.....	dis 75
Socket Corner.....	dis 75
Socket Slicks.....	dis 75

Butchers' Tanged Firmer.....	dis 40
Barton's Socket Firmer.....	dis 20
Cold.....	net
Curry, Lawrence's.....	dis 35 1/4
Hotchkiss.....	dis 25
COCKS.	
Brass, Racking's.....	dis 50
Bibb's.....	dis 50
Beer.....	dis 40x10
Fenn's.....	dis 60

### DRILLS.

Planished, 14 oz cut to size.....	dis 30
14x52, 14x56, 14x60.....	dis 35

### DRILLS.

Morse's Bit Stock.....	dis 35
Taper and Straight Shank.....	dis 20
Morse's Taper Sock.....	dis 30

### ELBOWS.

Com. 4 piece, 6 in.....	doz net \$1 00
Corrugated.....	dis 20x10
Adjustable.....	dis 35x10

### EXPANSIVE BITS.

Clar's, small, \$18 00; large, \$28 00.....	dis 20
Ives', 1, \$15 00; 2, \$24 00; 3, \$30 00.....	dis 25

### FILES.

American File Association List.....	dis 60
Diston's.....	dis 60
New American.....	dis 60
Nicholson's.....	dis 60
Heller's.....	dis 30
Heller's Horse Rasps.....	dis 35 1/4

### GAUGES.

Nos. 16 to 30.....	dis 28
List 12.....	dis 14
List 13.....	dis 15
List 14.....	dis 15

### HAMMERS.

Stanley Rule and Level Co.'s.....	dis 50
Maydole & Co.'s.....	dis 20
Kip's.....	dis 25
Verkes & Plumb's.....	dis 40
Mason's Solid Cast Steel.....	dis 30 c list
Blacksmith's Solid Cast Steel, Hand.....	dis 40x10

### HANGES.

Barn Door Kipper Mfg. Co., Wood track.....	dis 50
Champion, anti-friction.....	dis 60
Kidder, wood track.....	dis 40

### HINGES.

Gate, Clark's, 1, 2, 3.....	dis 60
State.....	dis 60
Screw Hook and Strap, to 12 in. 4 1/4.....	dis 14
longer.....	dis 3 1/4
Screw Hook and Eye, 1/2.....	dis 10 1/2
Screw Hook and Eye 3/4.....	dis 8 1/2
Screw Hook and Eye 1.....	dis 7 1/2
Screw Hook and Eye 1 1/4.....	dis 7 1/2
Strap and T.....	dis 60x10

### HOLLOW WARE.

Stamped Tin Ware.....	dis 60x10
Japanned Tin Ware.....	dis 20x10
Granite Iron Ware.....	dis 25

### HOES.

Grub 1.....	dis \$11 00
Grub 2.....	dis 11 50
Grub 3.....	dis 12 00

### KNIVES.

Door, mineral, jap. trimmings.....	dis \$2 70
Door, porcelain, jap. trimmings.....	dis 3 50
Door, porcelain, plated trimmings.....	dis 10 15
Door, porcelain, trimmings list.....	dis 11 55
Drawer and Shutter, porcelain.....	dis 70
Picture, H. L. Judd & Co.'s.....	dis 40
Remacite.....	dis 50

### LOCKS-DOOR.

Russell & Irwin Mfg. Co.'s new list.....	dis 66x
Mallory, Wheeler & Co.'s.....	dis 66x
Bradford's.....	dis 66x
Norwalk's.....	dis 66x

### LEVELS.

Stanley Rule and Level Co.'s.....	dis 65
COFFEE, PARKERS CO.....	dis 40x10
Coffee, P. S. & W. Mfg. Co.'s Malleables.....	dis 40x10
Coffee, Landers, Ferry & Clark's.....	dis 40x10
Coffee, Enterprise.....	dis 25

### MATLOCKS.

Adze Eye.....	dis \$16 00
Hunt Eye.....	dis \$15 00
Hunt's.....	dis \$15 50

### MALES.

Common, Bra and Fencing.....	dis \$2 25
10d to 60d.....	dis 25
5d and 9d adv.....	dis 50
6d and 7d adv.....	dis 50
4d and 5d adv.....	dis 75
3d advance.....	dis 1 50
3d fine advance.....	dis 3 00
Cinch nails, adv.....	dis 1 75

### MOLASSES GATES.

Stebbin's Pattern.....	dis 70
Stebbin's Genuine.....	dis 70
Enterprise, self-measuring.....	dis 25

### MAULS.

Sperry & Co.'s, Post, handled.....	dis 50
Zinc or tin, Chase's Patent.....	dis 55
Zinc, with brass bottom.....	dis 50
Brass or Copper.....	dis 40
Olmstead's.....	dis 50

### PLANES.

Ohio Tool Co.'s, fancy.....	dis 15
Scotch Bench.....	dis 25
Sandusky Tool Co.'s, fancy.....	dis 15
Bench, first quality.....	dis 20
Stanley Rule and Level Co.'s, wood and.....	dis 10

### PANS.

Fry, Acme.....	dis 50
Common, polished.....	dis 60x10
Dripping.....	dis 60x7

### RIVETS.

Iron and Tinned.....	dis 40
Copper Rivets and Burs.....	dis 50x10

### PATENT PLANISHED IRON.

"A" Wood's patent planished, Nos. 24 to 27.....	dis 10 1/4
"B" Wood's pat. planished, Nos. 25 to 27.....	dis 9
Broken packs 1/2 c @ 10 extra.....	dis 9

### ROOFING PLATES.

1C, 14x20, choice Charcoal Terne.....	dis 5 75
1X, 14x20, choice Charcoal Terne.....	dis 7 75
1C, 20x28, choice Charcoal Terne.....	dis 12 00
1X, 20x28, choice Charcoal Terne.....	dis 16 00

### ROPES.

Sisal, 1/4 in. and larger.....	dis 7 1/2
Manilla.....	dis 14 1/2

### STEEL AND IRON.

Try and Bevels.....	dis 50x10
Mitre.....	dis 20

### SHEET IRON.

Com. Smooth.....	dis 20
Nos. 10 to 14.....	dis \$4 20
Nos. 15 to 17.....	dis 4 20
Nos. 18 to 21.....	dis 4 20
Nos. 22 to 24.....	dis 4 20
Nos. 25 to 26.....	dis 4 40
No. 27.....	dis 4 60
All sheets No. 18 and lighter, over 30 inches wide not less than 2-10 extra.....	dis 3 00

### SHEET ZINC.

In cases of 600 lbs. @ 10.....	dis 6
In smaller quantities, @ 10.....	dis 6 1/4

### TINNED IRON.

No. 1, Refined.....	dis 13 00
Market Half-and-half.....	dis 15 00
Strictly Half-and-half.....	dis 16

### TINNED IRON.

Cards for Charcoals, \$6 75.....	dis 6 50
1C, 10x14, Charcoal.....	dis 8 50
1X, 10x14, Charcoal.....	dis 8 50
1C, 12x12, Charcoal.....	dis 8 50
1X, 12x12, Charcoal.....	dis 8 50
1C, 14x20, Charcoal.....	dis 8 50
1X, 14x20, Charcoal.....	dis 10 50
1XXX, 14x20, Charcoal.....	dis 12 50
1XXXX, 14x20, Charcoal.....	dis 14 50
1X, 20x28, Charcoal.....	dis 18 00
1C, 100 Plate Charcoal.....	dis 6 50
1X, 100 Plate Charcoal.....	dis 8 50
1XXX, 100 Plate Charcoal.....	dis 10 50
1XXXX, 100 Plate Charcoal.....	dis 12 50
Reddipend Charcoal Tin Plate add 1 50 to 6 75 rates.....	dis 12 50

### TRAPS.

Steel, Game.....	dis 35
Onoda Community, Newhouse's.....	dis 35
Onoda Community, Hawley & Norton's.....	dis 60
Hotchkiss.....	dis 60
S. P. & W. Mfg. Co.'s.....	dis 20c per doz
Mouse, choker.....	dis 20c per doz
Mouse, delusion.....	dis \$1 20 per doz

### WIRE.

Bright Market.....	dis 60x10
Annealed Market.....	dis 70
Coppered Market.....	dis 55x10
Extra Bailing.....	dis 55
Tinned Market.....	dis 55
Tinned Broom.....	dis 55
Tinned Mattress.....	dis 55
Coppered Spring Steel.....	dis 40x10x10
Tinned Spring Steel.....	dis 37 1/2
Pain Fence.....	dis 10 1/2
Barbed Fence.....	dis 10 1/2
Copper.....	dis 10 1/2
Brass.....	dis 10 1/2

### WIRE GOODS.

Bright.....	dis 70x10
Screw Eyes.....	dis 70x10
Hook's.....	dis 70x10
Gate Hooks and Eyes.....	dis 70x10

### WRENCHES.

Baxter's Adjustable.....	dis 50x10
Coe's Genuine.....	dis 50x10
Coe's Patent Agricultural, wrought.....	dis 65
Coe's Patent, malleable.....	dis 70

### MISCELLANEOUS.

Pumps, Cistern.....	dis 70
Screws, new list.....	dis 12
Castors, Bed and Plate.....	dis 50x10
Dampers, American.....	dis 33 1/4

# TIN-WARE!

## FOSTER, STEVENS & CO.

### ARE HEADQUARTERS.

As the demand for low-priced TINWARE seems to be on the increase, we are gradually adding a full line to our stock, and will soon issue a Catalogue giving lower prices than has yet been quoted by any other dealers. We have now in stock some CASE TINWARE which is meeting with great success everywhere, and we think it is to the interest of all Hardware Dealers to try a case of each. The following are our specialties.

## OUR LEADER.

318 Pieces of

## Patent Bottom Fire-Proof





SOLIMAN SNOOKS.

Some of the Questions to be Propounded Intending Druggists.

CANT HOOK CORNERS, June 26, 1885. Mister Editor of Tradesman.

DEAR SIR—I did intend to tell you about our time at the spirit circle, but I see the Widder has wrote you the main particulars.

I wanted to tell you about our meetings and the proceedings of the "Regulators," but that will have to lay over, too, because I want to speak a little about the new law.

The pharmaceutical law is a mighty good thing, I think, provided its groceries and provisions are carried out as they ought to be. But I am glad to learn that the Board is not going to ask such a lot of fool questions of the candidates as they have done in some other States.

Take No. 50, for instance,—in the Illinois questions printed in THE TRADESMAN last week. "How many elementary bodies are there in nature?" I would like to see some feller answer that correctly. I will give a chromo to the chap that first answers it, post paid, with stamp enclosed to pay return charges.

I have been corresponding with some of the members of the State Board, and as near as I can get at it from all points, the list of questions will be about as follows. Any one can see that has ever been in the drug business, that what we need in a drug clerk is a *practical knowledge* of the business. Now, it may be well enough to let the candidate wrastle with a few nice, well-constructed, well written prescriptions when he is examined, because it will probably be the last such he will ever see; but it is more practical to see that he is posted on reading and filling such prescriptions as the specimens below, taken from the *actual files* of a city drug store, by a member of the Board. Drug clerks should study well this list of

PRACTICAL QUESTIONS.

No. 1. If epsom salts sells for 10 cents a pound, how many ounces would you give a man who threw down a nickel and said: "I want a dose of salts, 5 cents worth?"

No. 2. If a boy calls for "Spirit of Nitre," would you give it to him? or would you give him Spts. Aeth. Nit?

No. 3. If a girl calls with an order reading, "Send 5c wintergreen by baran," would you put up an ounce of Spts. Gaultheria, or a paper of Pipsissewa? If so, why?

No. 4. A boy wants you to "send ma 2 ounces of ammonia right off." Would you send carbonate, muriate, aqua ammonia, or what?

No. 5. What would you say to the woman that wants to get trusted for a bottle of morphine, "just for a day or two?"

No. 6. What words (from revised edition) would you use to express your feelings when a woman sends her girl for 5 cents worth of oil peppermint in an 8 oz bottle and returns it in ten minutes saying "please empty it out and give me 5 cents worth of alcohol in the bottle?"

No. 7. What is the resulting mixture, from last formula, and will it cure the stomach ache?

No. 8. How can you procure acetic acid from sugar of lead? (see Illinois questions.)

No. 9. What the d—l do you want to procure acetic acid from sugar of lead for, when you can buy it for 6 cents per pound ready made?

No. 10. With lime at \$1.60 per barrel, how much would a pint of aqua calcis come to?

No. 11. What is the result of mixing a drachm of sulphuric acid, with a mixture of 1/2 ounce each of pulverized sugar and pot. chlorate?

No. 12. What chemical product results from the union of Hyponitrusulphobromide of Phenylschnefelaures, with goose oil?

How would you fill the following prescription?

R  
Tin oper Sump.....25  
Slap Silly Cop.....35  
Tin Ackernut.....125  
HO. QS.....125  
DS. toppuff ery how L. B. M. D.

How would you fill this order? and would you put a plain Bag label on it, or a red antidote label?

R  
Gorse of Suttle.....5et  
Oikaholly.....10  
Camfur in nuther botel.....10

Translate the following prescription into apothecary measure; also into the metric system:

For J. Smith's hired girl.

R  
Lodernum a leetle.  
Morpheen, 5c worth.  
Tink. Gum Gawak, spoonful.  
Peppermint, pretty strong.  
Keynime pepper Qs to  
Make 2cets. with bottle.  
Fill up with good brandy.

Sig. Take as ordered in a little water.  
J. STUBBINS, M. D.

Horses and Cattle treated at lowest rates.

No. 16. How would you fill this prescription?

For Mrs. W. Jones.

R  
Capsicum.....5ss  
Guale.....5ij  
Paragoric.....5ij  
Dose 10 drops as often as pain returns.

MRS. SARAH GAMP, M. D.  
N. B.—Ladies wishing attendance will please give me 2 weeks notice beforehand.

SODA WATER—PHARMACY DEPARTMENT.

No. 1. If a gentleman comes in with his wife and she says, "I'll take lemon," and he steps back one pace and gives the grand hailing sign of distress, thus, [gesture] and says, "Coffee," what would you give him?

No. 2. If the lady in the above case changes her mind and says "Oh! yes, I'll take coffee, too, I guess," and the man then gives the sign [gesture] what are you going to do?

No. 3. What is the signification of the sign [gesture]—with the pharmaceutical term "sprilla"?

No. 4. With granulated sugar at 7 cents per pound and wind at 1 cent per square yard, what is the rate per cent. of profit on soda water at 5 cents per glass?

Note—The Candidate will not be allowed to use algebra in computing the above.

GENERAL QUESTIONS.

No. 1. With boiled linseed oil at 57 cents per gallon in Grand Rapids, and freight to your town 3 cents per gallon and "shortage" 2 per cent., and leakage 4 per cent. what is the rate per cent. profit in selling it out at 15 cents per quart?

No. 2. With olive oil at 1.10@2.75 per gallon, what kind of olive oil can you sell for 10 cents a pint?

No. 3. Do you know anything about cotton seed oil and its effect on putty? Ditto on salad? Ditto on sardines?

No. 4. With castor oil worth 20 cents per pound at wholesale, what sort of axle machine oil are you going to sell at 10 cents per pint and trust it out "till fall"?

No. 5. Don't you wish you had never thought of going into the drug business any how?

No. 6. Do you expect to make as much as the average street car driver?

No. 7. Do you have any idea you could ever make enough in this State, at the drug trade, to get you a linen coat and vest?

No. 8. Can you support a wife and five children on 90 cents a day and dodge your landlord and butcher successfully?

Note—If the candidate answers No. 8 in the negative, he will not be granted a license to go in on his own account.

No. 9. Have you got any fine-cut, or any good cigars concealed about your clothes?

\*\*\*\*\*

The candidates answering 90 per cent. of the above questions satisfactorily, will be given a permit, printed in three colors, to match his liquor license and his tobacco license and his city license, and his clerks' licenses, and his "notice to dealers" and all the other nice, gilt edged little documents, that a druggist is allowed to paper his store with.

Your, in hope of a future State,

SOLIMAN SNOOKS,  
G. D., J. P. and P. M.

O. H. RICHMOND & CO.

GRAND RAPIDS, MICH.

MANUFACTURERS OF

Richmond's Family Medicines.

RICHMOND'S LIVER ELIXIR.

The best selling liver and blood medicine in the market, 50 cents.

Richmond's Cubeb Cream,

Richmond's Ague Cure,

Richmond's Cough Cure,

Richmond's Easy Pills,

Dr. Richards' Health Restorer.

Retailers, please order of your jobbers in Grand Rapids, Chicago or Detroit. If your jobber does not handle our goods, we will fill your orders. Pills and Health Restorer can be sent by mail. 141 South Division st., Grand Rapids.

JOBBER, ATTENTION!

TWENTY DOLLARS SAVED

INVESTING TEN DOLLARS

IN USING

DUNHAM'S PATENT

Combination Tag and Envelope.

IT SAVES Postage, Envelopes, Addressing Letters, Sticking Stamps, Delivery to Post-office.

IT DELIVERS Bill with Goods, *etc.* Express, one to three hours earlier than by Mail.

Send for samples and prices to

E. A. Stowe & Bro.,

Manufacturers' Agents,

GRAND RAPIDS, MICH.

NEWSPAPER

ADVERTISING

A book of 100 pages. The best book for an advertiser to consult, be he experienced or otherwise.

It contains lists of newspapers and estimates of the cost of advertising. The advertiser who wants to spend one dollar, finds in it the information he requires, while for him who will invest one hundred thousand dollars in advertising, a scheme is indicated which will meet his every requirement, or can be made to do so by slight changes easily arrived at by correspondence. 149 editions have been issued.

Write to GEO. F. ROWELL & CO., NEWSPAPER ADVERTISING BUREAU, (105 Prince St. Printing House Sq.), New York.

MUSKEGON BUSINESS DIRECTORY.

S. S. MORRIS & BRO.,

PACKERS

—AND—

Jobbers of Provisions,

CANNED MEATS AND BUTTERS.

CHOICE SMOKED MEATS A SPECIALTY.

Stores in Opera House Block, Packing and Warehouse Market and Water Streets.

ANDREW WIERENGO

WHOLESALE GROCER,

FULL LINE OF SHOW CASES KEPT IN STOCK.

WIERENGO BLOCK, PINE STREET, MUSKEGON, MICH.

TO FRUIT CROWERS

—THE—

Muskegon Basket Factory

Having resumed operations for the season is prepared to supply all kinds of

FRUIT PACKAGES!

At Bottom Prices. Quality Guaranteed.

WE MAKE A SPECIALTY OF PEACH AND GRAPE BASKETS.

MUSKEGON SAW AND FILE WORKS

Manufacturers of

FILES AND RASPS OF ALL DESCRIPTIONS,

And Repairers of Saws. Our long experience in both branches of business enables us to do better work than any other firm in the State. All work done promptly and warranted to give satisfaction. Works on First street, near Rodgers Iron Manufacturing Co.'s Shops, Muskegon.

Smith & Hazlett, Proprietors.

FOX, MUSSELMAN & LOVERIDGE,

Wholesale Grocers,

AGENTS FOR

KNIGHT OF LABOR PLUG,

The Best and Most Attractive Goods on the Market. Send for Sample Butt. See Quotations in Price-Current.

OUR NEW CIGAR.

WARREN'S SPECKLED HAVANA.

They are a novelty in the Cigar line. Every one of them is naturally speckled. The greatest sellers ever put on the market. We solicit a trial order from every first-class dealer in the State. Fully guaranteed.

MANUFACTURED BY

Geo. T. Warren & Co

FLINT, MICH.

CLARK, JEWELL & CO.,

WHOLESALE

Groceries and Provisions,

83, 85 and 87 PEARL STREET and 114, 116, 118 and 120 OTTAWA STREET,

GRAND RAPIDS, MICHIGAN.

RINDGE, BERTSCH & CO.,

MANUFACTURERS AND WHOLESALE DEALERS IN

BOOTS AND SHOES.

AGENTS FOR THE

BOSTON RUBBER SHOE CO.

Our spring samples are now ready for inspection at prices as low as the lowest. We make a Gent's Shoe to retail for \$3 in Congress, Button and Bals that can't be beat.

14 and 16 Pearl Street, Grand Rapids, Mich.

CHOICE BUTTER A SPECIALTY!

CALIFORNIA AND OTHER FOREIGN AND DOMESTIC FRUITS AND VEGETABLES. Careful Attention Paid to Filling Orders.

M. C. RUSSELL, 48 Ottawa st., Grand Rapids.

WM. SEARS & CO.

Cracker Manufacturers,

Agents for

AMBOY CHEESE.

37, 39 & 41 Kent Street, Grand Rapids, Michigan.

T. R. HARRIS & CO., LIMITED.

COHOCTON, N. Y.

Manufacturers of the Celebrated

"Brook Trout" Cigar.

FOR SALE BY

Eaton & Christenson,

SOLE AGENTS FOR MICHIGAN.

HESTER & FOX,

MANUFACTURERS AGENTS FOR



SAW AND CRIST MILL MACHINERY,

Planers, Matchers, Moulders and all kinds of Wood-Working Machinery, Saws, Belting and Oils.

Write for Prices. 130 OAKS STREET, GRAND RAPIDS, MICH.

F. F. ADAMS & CO.'S

DARK AROMATIC

Fine Cut Chewing Tobacco is the very best dark goods on the Market.

Eaton & Christenson, Agts.,

Grand Rapids, Mich.

H. LEONARD & SONS,

16 Monroe st., Grand Rapids, Mich.

Jelly Tumblers.

1/2 Pint Tin Top Jellies, per box of 6 doz.	\$2.50
1/2 " " " " " "	2.00
1/2 " Common Tumblers, " " "	2.15
1/2 " Queen Glass, Cover Indexed with names of all Fruits, per box of 6 doz.	3.75
1/2 " Screw Cap Pail Jellies with wire handles per box of 6 doz.	3.50
1/2 " Same.	4.25
1 " or 1 pound size same.	6.25

NO CHARGE FOR BOXES.

Fruit Jars.

1 Pint Mason's, per gross.	\$11.00
1 Quart " " "	12.00
1/2 Gallon " " "	15.00

No charge for boxes.

BARGAIN COUNTER GOODS.

Merchants in all lines are invited to send for our new Price-List of Cheap Goods in the Tinware, Stationery and Household Goods line. We have a mammoth stock of these Staples and are adding new ones every Day. The trade visiting the city on the 3d and 4th of July are invited to make our store their headquarters, where every convenience possible will be given them for viewing the procession.

H. LEONARD & SONS.