

# The Michigan Tradesman.

VOL. 2.

GRAND RAPIDS, MICHIGAN, WEDNESDAY, SEPTEMBER 16, 1885.

NO. 104.

## S.A. WELLING

WHOLESALE  
MEN'S FURNISHING GOODS

Lumberman's Supplies  
FISHING TACKLE  
—AND—  
NOTIONS!

PANTS, OVERALLS, JACKETS, SHIRTS,  
LADIES' AND GENTS' HOSIERY, UNDER-  
WEAR, MACKINAW, NECKWEAR, SUS-  
PENDERS, STATIONERY, POCKET CUT-  
TERY, THREAD, COMBS, BUTTONS, SMOK-  
ERS' SUNDRIES, HARMONICAS, VIOLIN  
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Particular attention given to orders by  
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I am represented on the road by the fol-  
lowing well-known travelers: John D.  
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24 Pearl Street, Grand Rapids, Mich.

## KEMINK, JONES & CO.,

Manufacturers of

Fine Perfumes,  
Colognes, Hair Oils,  
Flavoring Extracts,  
Baking Powders,  
Bluing, Etc., Etc.

ALSO PROPRIETORS OF  
**KEMINK'S**

## "Red Bark Bitters"

—AND—  
The Oriole Manufacturing Co.

78 West Bridge Street,  
GRAND RAPIDS, MICHIGAN.

LUDWIG WINTERNITZ,  
(Successor to P. Spitz.)

SOLE AGENT OF

## Fermentum,

The Only Reliable Compressed Yeast.  
Manufactured by Riverdale Dist. Co.,  
ARCADE, GRAND RAPIDS, MICHIGAN.

Grocers and Bakers who wish to try  
"FERMENTUM" can get samples and full  
directions by addressing or applying to the  
above.

## PREMIUM CIDER VINEGAR!

Warranted to Keep Pickles.

Celebrated for its PURITY, STRENGTH  
and FLAVOR. The superiority of this  
article is such that Grocers who handle it  
find their sales of Vinegar increased. Needs  
but a trial to insure its use in any house-  
hold. PREMIUM VINEGAR WORKS,  
290 FIFTH AV., CHICAGO.

Premium Vinegar can always be found at M.  
C. Russell's, 48 Ottawa street.

Clover and Timothy Seed  
can be had in any quantity  
at the SEED STORE, 71  
Canal Street, Grand Rapids,  
Mich.

## ESCOTT'S Sticky Fly Paper.

Better than Ever.

Order through any Jobber in  
the City or from

ESCOTT, 75 CANAL ST.

BEWARE OF IMITATIONS.

The Genuine says "ESCOTT'S," and is printed  
on fine white paper.

SHERWOOD HALL. MARTIN L. SWEET.

ESTABLISHED 1865.

## Brown, Hall & Co.

JOBBER OF

Wool Robes,  
Fur Robes,  
Horse Blankets,

Write for Special Prices.

Nos. 20 and 22 Pearl st., Grand Rapids.

## Many a Good Business Man

OR

## Hardworking Traveling Man

IS KEPT BACK BY A

Sickly Wife or Ailing Daughters.

To such men the book on "Woman's Na-  
ture" published by the Zoaphora Medicine Co.  
would be invaluable.

Price only 10c to cover postage.

Address

Zoaphora Medicine Co., Kalamazoo, M

Mention this paper.

## STEAM LAUNDRY

43 and 45 Kent Street.

STANLEY N. ALLEN, Proprietor.

WE DO ONLY FIRST-CLASS WORK AND USE NO

CHEMICALS.

Orders by Mail and Express promptly at-

tended to.

LUDWIG WINTERNITZ,

JOBBER OF

## Milwaukee Star Brand Vinegars.

Pure Apple Cider and White Wine Vinegars,  
full strength and warranted absolutely pure.  
Send for samples and prices. Arcade, Grand  
Rapids, Mich.

## C. G. A. VOIGT & CO.

Proprietors of the

## STAR MILLS,

Manufacturers of the following pop-  
ular brands of Flour.

"STAR,"  
"GOLDEN SHEAF,"  
LADIES' DELIGHT,"  
And "OUR PATENT."

## SEEDS

We carry a full line of  
Seeds of every variety,  
both for field and garden.  
Parties in want should  
write to or see the

GRAND RAPIDS GRAIN AND SEED CO.

71 CANAL STREET.



## TO THE TRADE.

We desire to call the attention of the Trade to  
our unusually complete stock of

SCHOOL BOOKS,

## SCHOOL SUPPLIES,

And a General Line of Miscellaneous  
Books, Stationery, Paper, Etc.

We have greatly increased our facilities for  
doing a General Jobbing Business, and shall  
hereafter be able to fill all orders promptly.

We issue separate lists of Slates, School and  
Township Books, Blanks, Etc., which will be  
mailed on application.

Quotations on any article in our stock cheer-  
fully furnished. We have the Agency of the

REMINGTON TYPE WRITER

For Western Michigan.

## EATON & LYON,

20 and 22 Monroe St., Grand Rapids, Mich.

## CREAMERY VS. BUTTER.

The Day of the Churn Fast Drawing to an  
End.

From the Detroit News.

The good old fashioned way of butter  
making in the good old fashioned dash  
churn, as well as in the modern patent  
churn whose name is legion, seems destined  
to be laid aside, just as the old stage coach,  
the flint lock and the tallow candle of by-  
gone days had to give way before the im-  
provements of this inventive age. Not that  
the delicious article elaborated by the deft  
hands of our dear old grandmothers in their  
frilled caps and snowy white aprons, as  
they sat over the sweet-scented cedar churn  
in the cool spring house under the hill, or  
beneath the shady trees in the quiet door  
yard, keeping time to the strokes of the  
dasher with the songs of auld lang syne, can  
ever be excelled; not that it can ever be  
banished from the table of the quiet rural  
home, so long as dear old grandmothers or  
tidy dairy maids are abroad in the land to  
preside over the milk pans and churns of  
these rural homes. But the butter as man-  
ufactured in country homes throughout the  
land and finding its way into the public mar-  
kets, is no longer able to compete with the  
more scientifically made product of the  
creameries, and the cheaper substitutes of  
the oleomargarine and butterine factories.

Prior to the establishment of creameries,  
and the invention of the yet more recent  
substitutes, country-made butter as a com-  
mercial staple was regarded, in the main,  
as a desirable investment. Commission  
merchants and grocers did not hesitate to  
receive it on consignment, or make purchase  
of it at any time in small or large quanti-  
ties, being assured, in general, of a certain  
market and a fair profit. They made a  
specialty of buying immense quantities of  
it in the butter making season when it was  
comparatively cheap, and holding it for the  
fall and winter trade, when they were rea-  
sonably sure of realizing handsome profits.  
In time of scarcity, it was not infrequent  
that the price was advanced to 35, and 40,  
50 and even to 60 cents per lb.—a clear gain  
of 100 to 200 percent. or more to the dealer.

Those were halcyon days to the butter  
merchants. A certain well known operator  
on Woodbridge street, this city, delights to  
recount how once, in 1879, he pocketed a  
cool \$2,000 profit from a single carload ship-  
ped to New York. On another occasion,  
\$1,000 profit was made on a single shipment  
to Buffalo, the entire transaction of pur-  
chase, sale, delivery and receipt of payment  
occupying but two or three days. It is re-  
lated of a shrewd produce dealer, how he  
once bought up all the butter he could find  
in the commission and grocery houses of the  
city, had it thoroughly worked over, "re-  
novated" and neatly done up in attractive  
packages, which he then resold at a big ad-  
vance to the very men from whom he had  
bought it, they in turn selling again to  
their customers at a profit and all happy.

But such bold ventures in this department  
of trade are no longer possible. Owing to  
the multiplication of creameries throughout  
the butter-making states during the past few  
years, and especially to the recent improve-  
ments in the manufacture of butterine and  
oleomargarine, by all of which processes a  
cheaper, more uniform, attractive and con-  
sequently more salable article can be made,  
country merchants who have been in the  
habit of purchasing largely from their coun-  
try customers, as per aforesaid, and ship-  
ping to the public markets, have found  
themselves the losers. Because in the very  
nature of the case, their collections from  
their different customers must be of a mixed  
and heterogeneous character. Some lots  
fresh; some more or less rancid; some well  
worked; some underworked; some oversalt-  
ed; some undersalted; some yellow; some  
white; some sweet, some sour, just as Mrs.  
Smith, or Jones, or Johnson brings it in.

These he unwisely jumbles together as he  
receives them from time to time, into a sin-  
gle mass of unsavoryness, which, after a  
time, he forwards to his commission house  
or grocer in tubs, jars or other vessels, to be  
sold "at the highest market price." It goes  
without saying that such consignments find  
slow sale at any price, and a large propor-  
tion of the invoice is finally relegated to the  
cellar, to grow old and finally, in sheer des-  
peration, to be sold for grease at one-third  
or fourth the price the consignor expected.  
It would be astounding, were it practicable  
to procure the figures, to see the aggregate  
of losses sustained by the country dealers in  
Michigan the past two years on this article.  
It is the opinion of business men who are  
conversant with the facts that it would  
amount to hundreds of thousands of dollars.  
There are some dealers who take the pains  
to grade their butter as they receive it from  
first hands, according to its quality,  
color, etc., handle it neatly and ship in good  
order in properly graded lots. Where they  
have bought judiciously, these are usually  
rewarded with a cash balance in their favor.  
But where the shipments are not strictly  
fresh and well handled they are doomed to a  
losing discount. The increasing supply of  
the more desirable creamery butter, to say  
nothing of the always attractive appearing  
substitute, which many prefer to slip-shod  
dairy, forms an impassable barrier to its

sale at remunerative prices, and in any event  
reduces it to a dull and undesirable product  
on the market.

During the past two or three years, espe-  
cially, have country dealers suffered from the  
continuous depression of the butter market.  
Commission merchants with their cellars  
and warehouses piled full with ton upon ton  
of the undesirable stock have discouraged  
their customers from making consignments.  
Hence the traffic is perceptibly diminishing,  
and in the ratio that it diminishes are the  
creameries multiplying. It is also gradually  
dawning on the minds of the agricultural  
classes, that, one year with another, they  
can realize as great profit with their cows,  
and even greater, by selling their milk or  
cream direct to the creameries, than by  
manufacturing it themselves into butter. It  
may therefore be reasonably asserted that a  
revolution is being effected in the dairy but-  
ter trade of this country, and that ere long  
the manufacture of the butter of the trades-  
men will be transferred from the churns of  
the farmers to the more scientific and com-  
plete methods of the creamery. Just as in  
the past quarter of a century the manufac-  
ture of cheese has passed out of the hands  
of individual makers into the great cheese  
factories.

In corroboration of the views above given,  
it may be said that new creameries of great-  
er or less capacity are being established  
throughout the country, wherever sufficient  
encouragement can be had from the farming  
communities concerned to justify the enter-  
prise. Farmers will find it to their interest  
not to stand in the way of this manifest des-  
tiny. The substitutes have apparently come  
to stay, despite all state laws to the con-  
trary, and with the creameries may be des-  
tined to give to the public a more whole-  
some, more uniform and cheaper commodity  
than has ever been experienced hitherto un-  
der the old fashioned single dairy system.  
At least, whatever amount of dairy product  
is thrown upon the market henceforth must  
be only of the better quality, and handled  
with adequate care and skill.

## How to Pack Eggs.

From the Western Rural.

Be sure (especially in the summer sea-  
son) that your eggs are not only sound but  
recently laid. Eggs may be "candled" and  
repacked at the West; but if they are stale,  
though still apparently sound, they will be  
sure to reach the market in bad order, or  
will so rapidly change on being opened that  
dealers will be sure to lose money on them.  
The motion of the cars over such long dis-  
tances so muddles the eggs not entirely  
fresh that they will appear cloudy and stale,  
and will soon spoil, if indeed they are not al-  
ready bad. Do not hold lots after they are  
packed. Ship at once while fresh. Use  
very strong, stiff barrels; put four inches of  
packing evenly over the bottom of the bar-  
rel (use fine kiln-dried cut straw or wheat  
chaff; never use oat or buckwheat  
chaff); then a layer of eggs laid upon the  
sides evenly imbedded in the packing with  
the ends toward the barrel, but about three-  
fourths of an inch from the staves. Cover  
the layer with the packing to the depth of  
one inch, rub well in between the eggs with  
the hand. After each two or three layers  
are put in they should be well settled by  
using a plank follower and shaking the bar-  
rel until well settled. Place about four  
inches of packing over the last layer. In  
heading great caution should be used in hav-  
ing the head press firmly on the straw, so  
that the eggs cannot work loose in the bar-  
rel by handling, but not so tight as to break  
them.

In winter, to guard against frost, use  
more packing, leaving the eggs further from  
the packages. Great care should be taken  
not to pack in new oats, oat straw or chaff;  
they will sweat and rot the eggs in a very  
short time. Eggs are often much broken  
from crowding too many into the package.  
For an ordinary flour barrel from sixty-five  
to seventy dozen are quite sufficient. Put,  
say four and a half dozen in the first layer  
and increase to six dozen in the middle lay-  
er, then decrease again at the same rate.  
The count should be carefully made and cor-  
rectly marked upon the barrel.

## The Sugar Swindle in Lyons, France.

From the Western Druggist.

Some months past an ingenious French-  
man announced that he had discovered how  
to convert starch into saccharose or cane  
sugar. He gave open exhibitions of his skill  
and people flocked to his place, many out of  
mere curiosity, but also some capitalists desirous  
of investing in an enterprise which  
bade fair to paralyze the German beet sugar  
industry. The process employed consisted  
in heating potato parings in a close vessel  
under pressure with sulphuric acid and wa-  
ter; this converted the starch into dextrine,  
and to this a strong electric current was ap-  
plied. The sulphuric acid was then saturat-  
ed with lime, excess of lime separated  
from the liquid as carbonate by carbonic  
acid, and the clear liquor finally evaporated  
and crystallized. Investigation by some  
chemists soon disclosed, however, that in-  
stead of lime the wily Frenchman added  
saccharate of lime to the acidulated solu-  
tion, which of course accounted for the  
presence of cane sugar, and stamped the al-  
leged discovery as a barefaced swindle.

## Brands the Best Criterion.

From the California Grocer.

Brands are the best criterion to value after  
all, no matter what the line of goods. In  
all the lines of manufacture properly class-  
ed as prepared foods, the demand is for old  
and reliable brands; and well known packs  
always regulate market values. In many  
other lines of goods, which are in common  
use, though they cannot strictly be regarded  
as foods, the prevailing notion is that an  
inquiry as to brands will be taken as an in-  
dication of prudence, and a cursory in-  
spection of the goods satisfies consumers.  
Too great care cannot be taken in buying,  
be the intended purchase animal or vege-  
table food; prepared or in the natural state.

Recently in one of the large Eastern cities,  
so simple an article as ginger was found to  
contain a large proportion of nux vomica  
seeds. Like the ginger, these seeds had  
been lined in the usual manner, and had  
passed through the hands of several dealers  
unnoticed, though ordinary care ought to  
have led to their discovery. The mixture  
was thought to be due to the ignorance of  
some operative who had been intrusted with  
the duty of bleaching an inferior lot of gin-  
ger. Explanations of how the drug became  
mixed with the ginger would give very lit-  
tle satisfaction to the consumer, who had  
been made an innocent victim of the criminal  
carelessness of some designing manufactur-  
er. Inferior goods are mainly accountable  
for the frequency of these so called acci-  
dents.

In straight goods of first quality there  
would have been no occasion for the process  
which resulted in the dangerous mixture.  
The prepared ginger would be labeled and  
branded with a familiar mark. The quality  
would be the same today as it was ten years  
ago; perhaps improved by some later process  
of manufacture, but certainly showing no  
deterioration. How different the case with  
the inferior goods, bearing a fictitious or an  
unknown brand. Poor goods, of a very un-  
satisfactory quality at best; cheap, and rea-  
sonably so; perhaps adulterated and contain-  
ing some deadly poison mixed with the ma-  
terial through accident or design. Dealers  
and consumers will always find their great-  
est security in standard goods.

## Louisville's Tobacco Celebration.

From the Louisville Courier-Journal.

The several branches of the Louisville  
tobacco trade are being aroused to the im-  
portance of duly celebrating the unexampled  
triumph of selling 100,000 hogsheds. No  
other city on this continent or elsewhere in  
the world, ever sold 100,000 hogsheds of  
tobacco in a twelvemonth, but Louisville  
will have accomplished that feat by the mid-  
dle of September, or in eight and a half  
months. It is a great achievement, richly  
deserving a great commemoration, espe-  
cially as the event may be made a matter of  
general notoriety that this city, which has  
been at any time in the last decade the larg-  
est tobacco market in the world, has doubled  
its tobacco business in five or six years.  
Nor is the celebration of such a triumph an  
event of interest alone to the tobacco trade.  
The large contingent of support which the  
receipt and sale of \$12,000,000 or \$15,000,-  
000 worth of a single article of produce fur-  
nishes Louisville banks, to nearly all lines  
of general merchandise, to the owners of  
block after block of realty and ware houses,  
to the railroad and river interests, to labor-  
ers and draymen—all this clearly means  
that it is a matter of universal interest. The  
sales up to Saturday last footed up about  
95,000 hogsheds, and the central of thou-  
sands will be reached probably at the end of  
a fortnight.

## Seedless Fruits.

Fruits of all kinds may be grown without  
seed by reversing the cion, that is, rooting  
the top end of the cion. To do this you  
can bend the cion to sprout down, and cov-  
er it with dirt, and after rooting cut it loose,  
and let the root end be up. Apples are  
grown without cores, peaches without pits  
and grapes, plums, cherries, blackber-  
ries and every other kind of fruit may be  
grown without seed by simply reversing the  
cion. Persimmons without seed are not to  
be excelled by any other fruit in this coun-  
try when dried. Apples cooked without  
cores are delightful. Grapes have been  
raised for 5,000 years without seed. Peaches  
dried whole without pits would be a hun-  
dred times better than those shaved up and  
dried. The seeding of cherries has been a  
great trouble to cooks.

## Couldn't be Fired.

Scene in a grocery store. Proprietor talk-  
ing with customer, while clerk tries to get  
a bushel of potatoes out of a barrel into a  
sack.

Prop.—They'll be ready in a few min-  
utes, sir.

Cus.—What's the matter with your  
clerk?

Prop.—Inexperienced.

Cus.—Why don't you fire him?

Prop.—Too green to be fired.

The use of chicory for the adulteration  
of coffee has so diminished the sale  
of the latter in great Britain that less is  
sold to a population of 36,000,000 now than  
to 27,000,000 in 1848.

## Own Your Own Premises.

From the California Canner.

It is strange commentary that in this  
money-making, money-getting age commer-  
cial callings should willingly continue pay-  
ment of the enormous tribute to capital,  
which for years has been exacted in all  
cities of any size in the shape of rent. No  
single item of expense in the conduct of any  
wholesale or retail business assumes such  
importance in a year's balances as the  
charge for rent. The talent requisits of the  
successful men in mercantile pursuits should  
naturally suggest the urgency of the neces-  
sity of the avoidance of so serious a hin-  
drance to the progress and prosperity of any  
enterprise in which he is to take an active  
part. Store rents only can be avoided by  
the purchase of the property rented. Ordinar-  
ily such a purchase calls for the outlay  
of considerable capital, but it has been gen-  
eral experience that increase in value of the  
property pays a splendid rate of interest on  
the original investment. While plant, fix-  
tures and stock show steady deterioration  
by constant use, the business site as certain-  
ly acquires advantages, and land values gradu-  
ally advance to the fabulous figures which  
penetration and calculation could have told  
at the commencement of the term of the  
lease.

If at the close of an active commercial ca-  
reer, the retiring merchant could add the in-  
crease in value of the property he has used  
with so much success, to the store his en-  
ergy and pluck has secured to him, he  
would find his competency redoubled. How  
often this increase in value has immeasur-  
ably exceeded the reward of a lifetime of  
close application in some mercantile pursuit,  
can best be told by the retired merchants of  
any of the rapidly-growing cities of the  
great West. They have seen rents steadily  
increase and business property advance un-  
til its value is counted in thousands of dol-  
lars to the foot. They have retired with  
modest fortunes, but their landlords are  
millionaires. As remarked at the outset, it  
seems a strange adjustment of the equities  
which denies to merchants a small share in  
the increased value of the property to the  
improvement of which their activity, enter-  
prise and industry has been the greatest  
contribution.

## American and European Business Manners Contrasted.

A gentleman writes the New York Sun  
as follows relative to a boorish tendency in  
American business life:

To one accustomed to the business man-  
ners and methods of Europe, our American  
lack of manners is intolerable.

In Europe, if one has business to trans-  
act with a merchant or manufacturer, he is  
politely invited to take a seat, his card be-  
ing handed to the principal. At the proper  
time he is requested to enter the private  
office, where undivided attention is given  
him. Should he not retire when through  
with his business he is soon reminded by  
word or manner that it is time to leave.

On this side of the Atlantic one may be  
engaged, as plainly to be seen, in earnest  
conversation when one or more persons (I  
will not say gentlemen) will, without sum-  
blance of apology, intrude their business  
upon you vis-a-vis, or gable about the  
weather, or coming boat or horse race. No  
matter how pressing your time or business,  
you must endure it or insult the bores. So  
fearful are they of losing one almighty  
dollar that their faces have a wolfish ex-  
pression.

One of these nuisances lately, while I was  
in earnest conversation with a gentleman  
upon a business matter, injected himself,  
and kept me waiting at least ten minutes  
listening to his drivel, until I said: "Sir,  
my time is as valuable as yours. I have the  
prior right to Mr. —'s attention, and I  
claim what is due me." He left. I was no  
more astonished at his affrontry than I was  
that the gentleman with whom I was con-  
versing should have tolerated it. I am an  
American.

## Gulf of Mexico Oysters.

Oysters and shrimps from the Gulf of Mex-  
ico are at length finding their way into the  
markets of the South, and may, it is believ-  
ed by some, at no distant time compete  
strongly with Chesapeake oysters in those  
markets. The Southern oysters are said to  
be of good size and flavor, and the Barra-  
taria shrimp is considered a great delicacy.  
Even now they are on the bills of fare at  
Southern watering places. Large canning  
establishments have been erected at points  
between Pensacola and New Orleans, and  
the daily output from each of these factories  
is now about 5,000 cans.

The United States import annually some  
600,000 gallons of olive oil of all sorts and  
descriptions, the bulk of which comes from  
Italy.

Eyesight among civilized people is by no  
means so strong as among savages. An  
American in Zululand, by the assistance of  
a powerful glass, made out two distinct ob-  
jects on the horizon, which he guessed to be  
a mounted man with a walking companion.  
The Zulus with him were able at once to in-  
form him who the man was, and that he  
was accompanied by his wife on foot.



# The Michigan Tradesman.

A JOURNAL DEVOTED TO THE  
Mercantile and Manufacturing Interests of the State.

E. A. STOWE, Editor.

Terms \$1 a year in advance, postage paid.  
Advertising rates made known on application.

WEDNESDAY, SEPTEMBER 16, 1885.

Mercantile and Manufacturers' Exchange.

Organized at Grand Rapids October 8, 1884.

President—Lester J. Rindge.  
Vice-President—Chas. H. Leonard.  
Treasurer—Wm. Sears.  
Executive Committee—President, Vice-President and Treasurer, ex-officio; O. A. Ball, one year; L. E. Hawkins and R. D. Swartout, two years.  
Arbitration Committee—J. M. Clark, Ben W. Putnam, Joseph Houseman.  
Transportation Committee—Samuel Sears, Geo. B. Dunton, Amos S. Musselman.  
Insurance Committee—John G. Shields, Arthur Meigs, Wm. T. Lamoreaux.  
Manufacturing Committee—Wm. Cartwright, E. S. Pierce, C. W. Jennings.  
Annual Meeting—Second Wednesday evening of October.  
Regular Meetings—Second Wednesday evening of each month.

Subscribers and others, when writing to advertisers, will confer a favor on the publisher by mentioning that they saw the advertisement in the columns of this paper.

## TWO YEARS OLD.

With the issue of the present week, THE TRADESMAN completes its second publication year and enters upon a third year under most favorable auspices and with brighter prospects than ever for the future. The two years past have been fraught with many pleasant and profitable experiences, and it is the ardent hope of the publishers that THE TRADESMAN may continue to grow in the good graces of the retail trade of Michigan. Duly thankful for the generous reception accorded the paper from the beginning, and conscious of the proud position it occupies in the estimation of its readers, the publishers will strive to render the journal even more valuable in the future than it has been in the past, feeling assured that they will be the recipients of the same cordial co-operation which has enabled them to make THE TRADESMAN what it is at the present time.

The friends of co-operation find the best practical demonstration of their theory in the success of the co-operative cooper shops of Minnesota. The first Co-operative Barrel Association of Minneapolis was organized in the fall of 1874, with a capital stock of \$15,000, each member paying in \$15, and a weekly assessment of \$5. The success of this organization was such that it was followed in 1877 by a second, in 1880 by a third, and in 1881 by a fourth and fifth, and subsequently by two more—all of which are now doing well. Each stockholder has but one vote, however many shares of stock he may possess; a condition which tends to prevent consolidation of the stock in a few hands. These co-operative organizations possess a good property, are very thrifty and successful, with a capital stock ranging in each case from fifteen to seventy thousand dollars, paid up. They are all doing a good business. What is more important, the coopers, who before this co-operative movement had a poor reputation of sobriety and law and order, now stand high in the estimation of the community as good citizens: The effect of co-operation in decreasing intemperance is especially marked. The first association, the old "Co-operative," has its own manufactory of stock in Chippewa county, Wis., employing there a capital of \$30,000, with prudence and success. The seven co-operative companies are doing business to the amount of one million dollars yearly. Referring to this condition of affairs, the *Christian Union* pertinently remarks: "This does, indeed, necessitate economy, self-denial, less beer and tobacco, etc.; but the gain is worth all that it costs. Organize to become capitalists yourselves, not to fight the capitalists who employ you."

The British Government, which has been transmitting twenty-five words by telegraph to any part of the realm for twenty-four cents—one shilling—now announces that after October 1 ten words can be transmitted for twelve cents, address and signature not counted. The rate is to be uniform throughout the kingdom, as it should be throughout the United States. The difference in actual cost between a long and short distance is nothing like as great in the sending of a telegraphic message as in the transportation of the mails. If it be true, and England has demonstrated that it is true, that the people can carry on their own telegraph operations through the Government without any cost to the taxpayers, and with great increase of facility and great decrease of expenditure to those who use the wires, it is difficult to conceive of any reason why the Government should leave the wires, and so the control of all rapid intercommunication, in the hands of private capitalists.

The disreputable "sell-out" of W. H. Fletcher, the Muskegon grocerman, emphasizes the statements made by THE TRADESMAN last week relative to the Colvin matter, at Big Rapids. The time is ripe for the enactment of a law making it a criminal offense for a merchant to dispose of his stock without first satisfying the demands of his creditors.

It is a good thing that the members of the legal profession are becoming aware of the serious defects which attend the administration of justice in the United States. A report to a bar association on the "Law's Delays" shows that the average length of a lawsuit varies from eighteen months to six years according to the states in which it is prosecuted. The uncertainty varies from 18 to 55 per cent. of reversals, on appeal to a higher tribunal. This shows that our machinery works but clumsily, and it is fortunate for the lawyers that merely a minority is directly affected by these evils. If the majority ever went to law, it would sweep away the whole of our modern improvements and go back to something as simple as the Turkish cadi, or the Hebrew judge, "sitting in the gate."

The proposition to change the name of Scribner street to a more appropriate title is entirely in keeping with the growth and spirit of the Valley City. While the elder Scribner may have accomplished something for the West Side, his imbecile sons have done all that lay in their power to retard that portion of the city, and to their insensate policy is due that lack of the progress which was so marked before the removal of the car shops and other industries, which were driven to other parts of the city by reason of the Scribners' short-sighted greediness. In consequence of such actions, they have forfeited the respect of decent people everywhere, and it is not to be wondered at that the West Siders should wish to obliterate the name so far as possible.

The East Saginaw *Courier* takes a local contemporary to task for insinuating that salt can be purchased of the Michigan Salt Association for less than the price at which it is quoted by the Association—80 cents per barrel. The Association may have sold occasional small lots at the price named, but all carlots which have come over to this side of the State of late have been billed out at 72½ cents. The *Courier* should take a tumble to itself, and drop its quotations exactly 7½ cents per barrel.

All retail dealers of Grand Rapids who think that organization would be a benefit to them and to the trade are requested to communicate with the editor of THE TRADESMAN, signifying their willingness to join in establishing such an association. It is desirable to hear from all who think favorably of an early meeting, giving any views they see fit and naming time and place which would be most convenient for such a meeting.

The Chicago *Inter-Ocean* strikes the nail on the head in the following reference to the labor situation: "There can be no good reason offered against workingmen and artisans of every class organizing for their own protection. But their best interests are not achieved by breaking down manufacturers and organized capital in the prosecution of great enterprises."

The new pharmacy law goes into effect Friday. All candidates for registration—without examination—must file their applications with Secretary Jenson, before the expiration of ninety days.

## AMONG THE TRADE.

### IN THE CITY.

Brown, Hall & Co. have added a line of fur robes, and have already disposed of over 400.

Geo. R. Allen, dealer in gents' furnishing goods at 39 Monroe street, is advertising to sell out.

Benjamin Moe has engaged in the grocery business at Plainfield. Cody, Ball & Co. furnished the stock.

Chas. D. Fisher has purchased the confectionery department of his brother's business at 3 North Division street.

A. Purchase has engaged in the grocery business at South Blenden. Fox, Musselman & Loveridge furnished the stock.

John Himes & Co. have sold a portable engine and boiler to Hannaford, Bates & Co., shingle mill operators near Rodney.

Ludwig Winternitz, jobber in compressed yeast and vinegar, contemplates adding a line of imported German cheeses and chieory.

Hall & Manning, sawmill operators at Hersey, have put in a planing mill in connection. Hester & Fox furnished the machinery outfit.

Clark, Jewell & Co. and Hawkins & Perry furnished the grocery stock for J. C. Shaw & Co., who will engage in business at Mike Caufeld's old stand on Canal street.

Geo. H. Maul, of Ionia, and John Maul, of Detroit, have formed a copartnership under the firm name of Maul Bros., and engaged in the retail grocery business in the Wenham block, on North Division street.

Edwin Densmore goes to Wyandotte next week to set up a rotary veneer machine and a machine for cutting to width for Reed & Fitch, who are about engaging in the manufacture of cheese and barrel hoops at that place. They will get their timber from Canada.

John Kamps succeeds John Gulpker as general dealer and postmaster at Zutphen. He has put in an entirely new stock purchasing his groceries of Fox, Musselman & Loveridge, his dry goods of Voigt, Herpolsheimer & Co. and his boots and shoes of Rindge, Bertsch & Co.

Madison J. Ulrich, formerly engaged in the grocery business at 33 West Bridge street, contemplates purchasing the Wentworth & Cannon grocery stock, on South Division street. In case of purchasing, he will probably remove the stock to some location on the West Side.

D. W. Williamson is getting out an emery grinder for shop use; also a grinding machine, suitable for grinding planer knives, tools, etc. One of the latter machines will be ready for use about October 1, and in the event of its proving a success several sizes will be put upon the market.

E. Fallas has 153 casks of eggs in pickle, containing about 26,000 dozen. He expects to see the present upward tendency in the egg market continue for some time to come, in case the weather remains favorable for such advance. Mr. Fallas predicts that butter will be more plenty and cheaper this fall than for many seasons past.

## AROUND THE STATE.

A. A. Weeks has engaged in the drug and grocery business at Grattan.

Mow & McLain, restaurateurs at Manton, have put in a stock of groceries.

Stanton & Smith succeed Henry Ford in the hardware business at Lawton.

Ogle & Monteith, grocers at St. Ignace, have started a branch store at Seney.

T. C. Allison, of Hastings, contemplates engaging in general trade at Maple City. Walter Woodhams, grocer at Plainwell, contemplates adding a line of dry goods.

N. O. Ward has erected a new store building at Stanwood and will put in a stock of hardware.

A. Root has sold his hardware stock at Ewart to O. M. Brownson, and will remove to Elmira, N. Y.

It is C. E. Goodwin & Co.—not F. E. Seaman & Co.—who have purchased the F. T. Boise drug stock at Nashville.

L. H. Chapman has purchased the grocery stock and store building of Roys Bros., at Cedar Springs, and will continue the business.

Jos. P. Cordes has engaged in the grocery business on the Alpine gravel road, three miles north of the city. Clark, Jewell & Co. furnished the stock.

Lakeview *Enterprise*: A man by the name of Ford from Lansing was in town this week looking for a building in which to put a large grocery stock. We do not know certainly whether he will come or not.

R. V. McArthur is erecting a new double frame building, at Rockford. John Bailey will occupy one store with his agricultural implement business, and it is reported that the drug firm of Ives & McArthur will put a stock of clothing in the other side.

A Nashville correspondent writes: The firm of Campbell & Messimer has dissolved. The stock has been divided, Campbell taking his portion to Watson, Allegan county, while Messimer will add a stock of groceries and carry on the business at the old stand.

## MANUFACTURING MATTERS.

A. C. Wait will put in a feed mill at Cedar Creek.

Bigelow Brothers' mill, at Muskegon, is out of logs, and is shut down.

Pardee, Cook & Co., of Gun Lake and Point Sauble, will put in 12,000,000 feet of pine this winter.

A Pierson correspondent writes: Leach & Forrester's shingle mill has shut down and will soon move out.

The Diamond Match Co.'s two mills, at Ontonagon, in a recent week cut out 8,499 logs, which produced 2,055,807 feet.

W. & A. McArthur have secured specification for a flouring mill at Cheboygan, to have a capacity of 100 barrels per day.

Shepard, Turner & Co.'s tub factory at Stanton is now substantially completed. Thirty men will be given employment.

The mill of John F. Minckler, at Iron River, is now running in good shape, and manufactures both pine and hardwoods.

The pine accessible to the J. E. Potts Salt & Lumber Co.'s railroad in Osceola county, has been cut out, and the road is to be extended four miles further.

Gow, Mayo & Co., of Muskegon, continue to ship sawdust to Pullman, Ill., to be used there in terra cotta manufacture. A recent cargo amounted to eighty tons.

The wages being offered in Saginaw valley for woods work the coming logging season are \$16 to \$20 a month. Plenty of men are offering, and many are being hired.

It is said that Sibley & Bearinger, of Saginaw, own 250,000,000 feet of standing pine in the Duluth district. They have let contracts for putting in 40,000,000 to 60,000,000 feet of logs the coming season.

Edmore *Journal*: McDonald & Peters is the name of the new firm who are building a shingle mill where the planing mill recently burned down. They have leased the boiler and engine belonging to Reed Bros. for power.

The Grand Haven Lumber Co., which has been lumbering near Jenisonville for four months past, putting eight million of standing pine into Grand river, has cut all the pine in that locality and will transfer its logging appliances to the field of future operations near Edmore.

William Holmes, of Menominee, is reported to have bought of the Michigan Land & Iron Co. the pine on the southwestern quarter of town 46, range 33, in Marquette county, for which he paid \$28,000. The tract is estimated capable of turning off 9,000,000 feet of logs. This pine will go into Net river, commonly known as the east branch of the Paint. The stream has never been logged before, and will require some improvement.

## STRAY FACTS.

A. L. Gark, jeweler at Manistique, has removed to Inlay City.

Geo. McClelland has engaged in the meat business at Cross Village.

C. A. George succeeds George & Williams in the furniture business at Stanton.

Bennett & Cook, jewelers at Cadillac, have been attached and closed out.

L. J. Benford, hardware dealer at Port Huron, has assigned, with liabilities of \$6,000.

Gee Bros. & Cook, furniture and carpet dealers at Bay City, have sold their carpet business to A. J. Cooke.

E. W. Pickett, general dealer at Wayland, is building a one-story addition to his store, 14x100 feet in dimensions.

It is said that since the burning of Butters & Peters' mill, at Tallman, the people of the town are moving away at a rate that threatens its complete depopulation.

Frankfort *Express*: It is understood that the Northern Michigan Line is negotiating for the building of a large passenger steamer that will cost \$75,000. This line is fast growing into prominence, so much so that the two steamers now running, the Lawrence and Champlain, are not capable of carrying the trade, which is steadily on the increase. The new boat will be built this winter and probably be in readiness for the spring opening.

## Purely Personal.

L. J. Rindge and wife have returned from a tour of the Northern resorts.

Adolph Leitelt has returned from a business trip to St. Ignace, Traverse City and Bellaire.

John Snitzler, of the firm of Voigt, Herpolsheimer & Co., has returned from his Eastern trip.

Myron Hester, of Hester & Fox, made a tour of the lumber producing regions of Northern Michigan last week.

Fred. Paquette, an experienced pharmacist is now in the employ of Cummer & Co., at Cadillac. Mr. Paquette has been at Bay City for some time past.

Capt. C. G. Perkins, of Henderson, Ky., came up Monday for a few days, to visit his associates in the firm of Hazeltine, Perkins & Co.

D. D. Cody and O. A. Ball have returned from Duluth, where they inspected the timber properties of the Barnhart Lumber Co., in which they are both interested.

E. C. Moeller, the South Water street produce broker, has been in town for a day or two, looking over the apple prospects, of which staple he is a heavy handler.

Mrs. Wm. H. Jennings and family have been spending several weeks with friends and relatives at Hicksville, Ohio. "By Gee Crip" will go down there this week and bring them home.

W. L. Andrus, half-owner of the well known oyster house of D. D. Mallory & Co., at Detroit was in the city last week and placed the sale of the Mallory oysters with F. J. Lamb & Co.

Isaac Watts has returned from Pittsburgh, whither he went as a delegate to the National Retail Druggists' Association. Dr. Watts was complimented by being made a member of the committee on credentials.

Sollman Snooks has taken refuge at the Northern resorts, in order to avoid his usual annual attack of hay fever. As soon as the frost kills the rag weed, he will return to his home and business at Cant Hook Corners, and resume his weekly letters to THE TRADESMAN.

Will Lamoreaux made a wager with his wool buyer at Portland, J. B. Roe, last July that No. 1 wheat, cash, would touch 85 cents within the next few months. Lamoreaux's prophesy came to pass on the 24th ult., and a day or two ago he received a draft for \$40, the wager having been for a suit of clothes worth that amount.

Chas. Tasker, for several years past clerk for Dr. M. Crane, at Bonanza, has purchased the grocery stock and will continue the business at the old stand. Dr. Crane will attend a course of lectures at the Eclectic Medical College, at Chicago, the coming winter, during which time Mrs. Crane will manage the drug and dry goods departments.

Dell Lovejoy, who has served THE TRADESMAN faithfully as Big Rapids correspondent for some time past, has accepted a position with the West Michigan Lumber Co., and will consequently remove to Woodville. Mr. Lovejoy is well and favorably known to the business men of Big Rapids, and his accession to the ranks of the West Michigan Lumber Co. is a good move on the part of that corporation.

## The Gripsack Brigade.

J. T. Avery, with Jennings & Smith, is making a tour of the Lake Superior region. Most of the traveling men are staying in this week, helping to entertain the visiting trade.

Valda A. Johnston bought a dog collar the other day, and the supposition is that he has a dog to fit it.

W. C. Dexter, representing the Norfolk Storage Co., peanut handlers and cleaners at Norfolk, Va., was in the city last week.

J. E. Huston, representing the Knickerbocker Co., manufacturers of the Morse elevator belt, Jackson, put in Sunday at this market.

W. F. Robinson, representing Reed & Gamoge, fish packers of Gloucester, Mass., was in the city last week, interviewing the jobbing trade.

Wm. H. Downs and Clarence J. Peck will remain in the house this and next week, in order to entertain such outside patrons of Spring & Company as may be in town during the reunion or fair.

S. W. Smith, formerly on the road for the Alabastine Co., but for the past year located at Clifton, N. Y., has returned to Grand Rapids and will identify himself with some one of the business houses here.

H. W. Brandon, formerly on the road for John Naylor & Co., of Detroit, succeeds Hermanus Hondorp as traveling agent for Brown, Hall & Co. Sherwood Hall and Cassius H. Sweet also visit a portion of the trade of the house.

The match game of base ball between representatives of the traveling fraternity of Detroit and Grand Rapids will probably not take place this season. The Detroit boys failed to challenge the Valley City ball tossers, and the latter never act without an invitation.

Marshall *Statesman*: Traveling men who visit our city to drum up trade state that there is every indication of the approach of better times. Buyers are far more liberal in their orders, for they are selling more goods and the confidence of all seems to be restored.

Those of the traveling men who have made a tour of the Northern resorts—unaccompanied by their wives—spin suspicious yarns regarding fish caught, maidens captivated and mammoth mosquitoes encountered. They don't say anything about empty pocket-books, however.

H. P. Colegrove, who sees this market every thirty days for E. R. Durkee & Co., of New York, was in town from Saturday until Tuesday. One peculiarity of Colegrove's visits here is that he always manages to put in Sunday here, and invariably takes a stroll down South Division street on Sabbath afternoon.

L. M. Mills proposes to take advantage of the immunity afforded those who are actually engaged in the drug business, either as proprietor or clerk, next Friday, and has accordingly arranged to enter the employ of Hunt & Hunter, at Lowell, on that day. Messrs. Hunter & Hunt will accommodate THE TRADESMAN by keeping the genial traveler at work washing bottles.

At a meeting of the Board of Trustees of the Michigan Commercial Travelers' Association, held on the 5th, the necessary papers were received in proof of the death of C. L. Brown, and were approved by the Board. The money will be paid as soon as the Board determine who are entitled to it. Mr. Brown, it appears, had never stated who he wished his beneficiary to be. Death assessment No. 3 for 1885 closes on the 22nd.

Arthur Meigs & Co.'s traveling men now all revel in the luxury of gold watches. Will Hawkins and Jim Brad. have each secured fine Elgin timekeepers for themselves and their wives, R. B. Orr and M. M. Mallory each sport watches in their vest pockets and Hy. Robertson has presented his wife with a similar article. The watches are presents from the P. J. Sorg Co., of Middletown, Ohio, the consideration being the extensive sale of the plug tobacco manufactured by that house.

D., a traveling salesman, had three trunks with him containing samples of his goods, and he had them checked as baggage to H., taking the ordinary baggage checks and agreeing to pay, as freight, for all weight in excess of 300 lbs. The trunks were delivered at H., on the arrival of the train at 9 p. m., but D. did not take them, as he went on to M. He returned to H. the next morning, Sunday, and still left the trunks at the station, not taking them to his hotel,

as usual, and leaving the freight unpaid. The trunks had been placed in the baggage room, and early on Monday morning they were burned in a fire which consumed the depot, through no negligence of the company. The employers of D. sued for the loss of the trunks and the goods in them, claiming that they were carried as freight, and the company defended on the ground that they held them as a warehouseman and not as a carrier. In this case (Hoeger vs. Chicago, Milwaukee and St. Paul Railroad Company, the company succeeded and the plaintiffs appealed to the Supreme Court of Wisconsin, where the judgment was affirmed. Judge Cassidy in the opinion said: "The company accepted these trunks as baggage from D., and he accepted the baggage checks for them. This settles the question whether they were baggage or not. Under the contract to carry the trunks as baggage, the company was bound to deliver them at H., and keep them on the platform or like place, for the passenger to surrender his checks and take them. They were left with the company, however, and they stored them in the baggage room, where they were burned. The company was liable as a warehouseman, and fire is not included in such a risk."

A leading drug jobber writes as follows relative to the desirability of giving traveling salesmen a portion of the net profits of their sales: Several parties who have an interest in the matter have stated that the expense of keeping account of the sales and profits would be too great a tax. A firm that has adopted the principle, and pursued it for over a year, says that \$50 per month to the clerk whose duty it is to keep the account has covered the expense. This enables the house to keep an exact record of sales and profits of every salesman; also the net profits of each department of the business. The gaining in exact knowledge of each and every part of the business has been a good investment. So far the division of the profits among the salesmen has given perfect satisfaction, both to the salesmen and firms. Each man knows exactly what he has accomplished, and that he is paid accordingly. One feature of the plan is that the traveling expenses of nearly every man are reduced on an equal amount of business, while the sales of the goods paying a profit have materially increased. There are few jobbing houses at the present time that can transact their business on a cost of less than ten per cent. on the sales; add to this interest on capital, depreciation on stock, and guarantee on losses, and it will be found that a large proportion of business is done at an actual loss. To know this fact and get an intelligent understanding of the weak points of a business is of value to any firm who wishes to make a success. It is to be hoped the arrangement as to salesmen will be adopted more generally, as the present state of affairs and small margins of profit have been brought about largely by the eagerness of the travelers to sell and meet quotations given by rival houses. When it is found by this class that every cut in price falls to some extent upon them, it is natural to presume they will use more effort to maintain rates.

Attention is called to the advertisement of Ludwig Winternitz, on another page of this issue. His compressed yeast and vinegar are now handled by the best trade in the city, and outside merchants would do well to send to him for samples and prices. All enquiries will be promptly answered.

# ENTIRELY NEW!

3 DOZEN LARGE 1-2 POUND CANS

OF

Silver Spoon Baking Powder.



WITH

1½ DOZEN

AND

1½ DOZEN



1½ pint PITCHERS,

7 inch COMPORTS.

For Only \$7.50,

Giving to every purchaser a Glass Pitcher or Comport with each can, at 30 cents

WE GUARANTEE

The SILVER SPOON Powder to give entire satisfaction.

Arctic Manufacturing Co.

GRAND RAPIDS, MICH.







# The Michigan Tradesman.

A MERCANTILE JOURNAL, PUBLISHED EACH WEDNESDAY.

E. A. STOWE & BRO., Proprietors.

Office in Eagle Building, 49 Lyon St., 3d Floor.  
Telephone No. 95.

[Entered at the Postoffice at Grand Rapids as Second-class Matter.]

WEDNESDAY, SEPTEMBER 16, 1885.

## JOHN ROACH'S ROMANCE.

Helped by a Friend When Near to Death.

"Now that John Roach is down, I hope the newspapers will give him a chance," said a friend of the great ship builder to a newspaper reporter. "He is a kind-hearted man who has worked up to his position from a poor lad. His misfortunes are so great as to command for him sympathy." He then went on to say: "I can give you a very dramatic chapter from Roach's life which will give you an idea of the loyalty and kindness of this old man's character. He landed in this country from Ireland a poor boy of 15 without family or relatives. He became a workman in one of the leading iron works in New York. At 22 he had a wife and two children. At this time he was a slight slip of a fellow and did not weigh much over 120 pounds. He became ill and was confined to his bed until all his moderate savings were gone. One night, when there was scarcely a penny in the house, the physician came to see him, and after examining him said: 'John Roach, you should know the truth. You must die. Your lungs are hopelessly affected. I tell you this so that if you can make any provision for your wife and child you will yet have the time.' Roach was in despair. He saw absolutely no hope for him in the future. He did not fear death, but the thought of leaving his wife and children to a destitute, poverty-stricken life pierced him to the heart. He prayed all night that he might live. In the night a vision came to him. It seemed as if he were looking directly into heaven and from that abode of happiness came a promise to him that he would live. The next day a fellow workman who had worked alongside of him for a long period came in to see him. This workman was going west. He came to see John Roach, he thought, for the last time. He bent over him and kissed him good-bye before he went away. After his departure John Roach found that this loyal, working brother of his had tenderly left under his pillow his week's wages in the very envelope given him at the works. "John Roach did not die. With the modest help of his friend he got a start. Thirty-three years afterward he was walking down Broadway when he saw the back of a plainly dressed man whose figure seemed familiar to him. He was moved by some spirit of desire to speak to this man. He stopped him and said: 'I do not know your name, but I ought to know you. What is it?' The man gave it. It was the name of the workman who had befriended him on his dying bed. Said Roach: 'Do you know me?' 'No.' 'I am John Roach,' was the reply, 'the great shipbuilder.' 'Yes, I have heard of you in the newspapers. It is very kind of you to stop to speak to a poor man like me, but you must excuse me; I have in hand a very pressing matter of business.' 'Wait a moment,' said Mr. Roach. 'Did you ever know another John Roach?' 'Yes, but he died some 30 odd years ago.' 'No, he didn't; I am that same John Roach,' was the shipbuilder's reply. The man was very much astonished, but he again made a move to press on as he was sorely pressed for time. But Mr. Roach made him stop and tell what his business was. He found that his old friend had a small shop and house on a piece of ground in Brooklyn. It was to be sold under the hammer to redeem a mortgage at 12 o'clock of that day. It was then 11. The man was hurrying to see the sheriff to ask him if he could not put off the sale a little longer. Mr. Roach said to him: 'I know that sheriff well. You will lose no time stopping with me.' He dragged him into a restaurant where they had a hurried lunch. During their stay in this place Mr. Roach wrote out a check for the full amount of the mortgage. He then took his old friend in a carriage, and they reached the sheriff's office in time to redeem the property. The workman's contribution to a dying man was thus repaid with interest. One of the sons of Mr. Roach afterward married the daughter of his old friend. Is there not in this story material for a romance?"

### Regulating the Sale of Zinc.

A convention has been held by the Silesian and Rhenish-Westphalian zinc producers, with a view to regulating the sale and production of zinc. The agreement is based on the production of 1884, and to this 98 per cent. of the zinc producers of the continent have assented. The good effect is already felt in the strength of the Silesian market. The Glasgow Herald observes that "the raw zinc production in the whole world in 1884 amounted to about 290,000 tons, of which North America produced 30,000 tons, England the same amount, and the European continent the remainder. In the last five years the production of the continent increased 12,000 tons on an average yearly."

It is a curious fact that wasps' nests often take fire, as is supposed, by the chemical action of the wax upon the material of which the nest is composed. Many of the fires of unknown origin in haystacks and farm buildings may thus be accounted for.

# PERKINS & HESS,

DEALERS IN

Hides, Furs, Wool & Tallow,

NOS. 122 and 124 LOUIS STREET, GRAND RAPIDS, MICHIGAN.

WE CARRY A STOCK OF CAKE TALLOW FOR MILL USE.

## O. W. BLAIN & CO., Produce Commission Merchants,

DEALERS IN

Foreign and Domestic Fruits, Southern Vegetables, Etc.

We handle on Commission BERRIES, Etc. All orders filled at lowest market price. Correspondence solicited. APPLES AND POTATOES in car lots Specialties. NO. 9 IONIA ST.

## E. FALLAS,

Wholesale & Commission--Butter & Eggs a Specialty.

Choice Butter always on hand. All Orders receive Prompt and Careful Attention.

CORRESPONDENCE SOLICITED.

No. 1 Egg Crates for Sale. Stevens' No. 1 patent fillers used. 50 cents each.

97 and 99 Canal Street, Grand Rapids, Michigan

## CHOICE BUTTER A SPECIALTY!

CALIFORNIA AND OTHER FOREIGN AND DOMESTIC FRUITS AND VEGETABLES. Careful Attention Paid to Filling Orders.

M. C. RUSSELL, 48 Ottawa st., Grand Rapids.

# FOX, MUSSELMAN & LOVERIDGE,

Wholesale Grocers,

AGENTS FOR

## KNIGHT OF LABOR PLUG,

The Best and Most Attractive Goods on the Market. Send for Sample Butt. See Quotations in Price-Current.

## PUTNAM & BROOKS

Wholesale Manufacturers of

# PURE CANDY!

AND DEALERS IN

ORANGES, LEMONS,

BANANAS, FIGS, DATES,

Nuts, Etc.

## WM. SEARS & CO.

# Cracker Manufacturers,

Agents for

## AMBOY CHEESE.

37, 39 & 41 Kent Street, Grand Rapids, Michigan.

## F. F. ADAMS & CO.'S

# DARK AROMATIC

Fine Cut Chewing Tobacco is the very best dark goods on the Market.

## Eaton & Christenson, Agts.,

Grand Rapids, Mich.

## HESTER & FOX,

MANUFACTURERS AGENTS FOR

## ATLAS ENGINE WORKS

INDIANAPOLIS, IND., U. S. A.

MANUFACTURERS OF

STEAM ENGINES & BOILERS.

Carry Engines and Boilers in Stock for immediate delivery.

## SAW AND CRIST MILL MACHINERY,

Planers, Matchers, Moulders and all kinds of Wood-Working Machinery, Saws, Belting and Oils.

And Dodge's Patent Wood Split Pulley. Large stock kept on hand. Send for sample pulley and become convinced of their superiority.

Write for Prices. 130 OAKES STREET, GRAND RAPIDS, MICH.

# SPRING & COMPANY,

WHOLESALE DEALERS IN

Staple and Fancy

# DRY GOODS,

## CARPETS,

## MATTINGS,

## OIL CLOTHS

ETC., ETC.

6 and 8 Monroe Street,

Grand Rapids, Michigan.

## THE LEADING BRANDS OF

# TOBACCO.

Offered in this Market are as follows:

## PLUC TOBACCO.

RED FOX	48
BIG DRIVE	50
PATROL	46
JACK RABBIT	38
SILVER COIN	46
PANIC	46
BLACK PRINCE, DARK	35
BIG STUMP	38
APPLE JACK	46

2c less in orders for 100 pounds of any one brand.

## FINE CUT.

THE MEIGS FINE CUT, DARK, Plug flavor	64
STUNNER, DARK	38
RED BIRD, BRIGHT	50
OPERA QUEEN, BRIGHT	40
FRUIT	32
O SO SWEET	30

2c less in 6 pail lots.

## SMOKING.

ARTHUR'S CHOICE, LONG CUT, BRIGHT	22
RED FOX, LONG CUT, FOIL	26
GIPSEY QUEEN, GRANULATED	26
OLD COMFORT, IN CLOTH	27
SEAL OF GRAND RAPIDS, IN CLOTH	24
DIME SMOKER, IN CLOTH	24

2c less in 100 pound lots.

These brands are sold only by

# Arthur Meigs & Co.

Wholesale Grocers,

Who warrant the same to be unequalled. We guarantee every pound to be perfect and all right in every particular. We cordially invite you, when in the city, to visit our place of business, 55 and 57 Canal st. IT MAY SAVE YOU MONEY.

## WHOLESALE PRICE CURRENT.

WIDE BROWN COTTONS.		
Androscoogin, 9-4, 23	Pepperell, 10-4, 25	
Androscoogin, 8-4, 21	Pepperell, 11-4, 27 1/2	
Pepperell, 7-4, 19 1/2	Pequot, 7-4, 18	
Pepperell, 8-4, 20	Pequot, 8-4, 21	
Pepperell, 9-4, 22 1/2	Pequot, 9-4, 24	
CHECKS.		
Caledonia, XX, oz., 11	Park Mills, No. 90, 14	
Caledonia, X, oz., 10	Park Mills, No. 100, 15	
Economy, oz., 10	Prodigy, oz., 11	
Park Mills, No. 50, 10	Otis Apron, 10 1/2	
Park Mills, No. 60, 11	Otis Furniture, 10 1/2	
Park Mills, No. 70, 12	York, 1 oz., 14	
Park Mills, No. 80, 13	York, AA, extra oz., 14	
OSNABURG.		
Alabama brown, 7	Alabama plaid, 7	
Jewell brown, 10 1/2	Augusta plaid, 7	
Kentucky brown, 10 1/2	Toledo plaid, 7	
Lewiston brown, 9 1/2	Manchester plaid, 7	
Lane brown, 9 1/2	New Tenn. plaid, 11	
Louisiana plaid, 7	Utility plaid, 6 1/2	
BLEACHED COTTONS.		
Avondale, 38, 8 1/2	Greene, G, 4-4, 5 1/2	
Art cambrics, 38, 11 1/2	Hill, 4-4, 7 1/2	
Androscoogin, 4-4, 8 1/2	Hill, 7-8, 8 1/2	
Androscoogin, 5-4, 12 1/2	Hope, 4-4, 6 1/2	
Ballou, 4-4, 6 1/2	King Philip cambric, 4-4, 11 1/2	
Ballou, 5-4, 6	Linwood, 4-4, 7 1/2	
Boott, O, 4-4, 8 1/2	Lonsdale, 4-4, 7 1/2	
Boott, E, 5-4, 9 1/2	Lonsdale cambric, 10 1/2	
Boott, AGC, 4-4, 9 1/2	Lonsdale cambric, 10 1/2	
Boott, B, 3-4, 5 1/2	Langdon, GB, 4-4, 9 1/2	
Blackstone, AA, 4-4, 7	Langdon, 45, 14	
Chapman, X, 4-4, 6	Masonville, 4-4, 8	
Conway, 4-4, 7	Maxwell, 4-4, 9 1/2	
Cabot, 4-4, 6 1/2	New Jersey, 4-4, 8	
Cabot, 7-8, 6	Pocasset, P. M. C., 7 1/2	
Canoe, 3-4, 4	Pride of the West, 11	
Domestic, 38, 7 1/2	Pocahontas, 7 1/2	
Dwight Anchor, 4-4, 9	Slaterville, 7-8, 6 1/2	
Dwight, 4-4, 9	Victoria, AA, 9	
Fruit of Loom, 4-4, 8 1/2	Woodbury, 4-4, 5 1/2	
Fruit of the Loom, 5-4, 11 1/2	Whitinsville, 7-8, 6 1/2	
Cambric, 4-4, 11 1/2	Whitinsville, 7-8, 6 1/2	
Gold Medal, 4-4, 6 1/2	Wamsutta, 4-4, 10 1/2	
Gold Medal, 7-8, 6 1/2	Williamsville, 38, 10 1/2	
Gilded Age, 8 1/2		
SILKES.		
Crown, 17	Masonville TS, 8	
No. 10, 12 1/2	Masonville S, 10 1/2	
Coin, 10	Lonsdale, 9 1/2	
Anchor, 15	Lonsdale A, 16	
Centennial, 8	Nietory O, 10	
Blackburn, 14	Victory J, 10	
Davol, 12 1/2	Victory D, 10	
London, 12 1/2	Victory K, 10	
Pacania, 12	Phoenix A, 10 1/2	
Red Cross, 10	Phoenix B, 10 1/2	
Social Imperial, 10	Phoenix XX, 5	
FIBERS.		
Albion, solid, 5 1/2	Gloucester, 6	
Albion, grey, 5 1/2	Gloucester mourn'g, 6	
Allen's checks, 5 1/2	Hamilton fancy, 6	
Allen's fancy, 5 1/2	Hartel fancy, 6	
Allen's pink, 5 1/2	Merrimac D, 6	
Allen's purple, 5 1/2	Manchester, 6	
American, fancy, 5 1/2	Oriental fancy, 6	
Arnold fancy, 5 1/2	Oriental robes, 6 1/2	
Berlin solid, 5 1/2	Pacific robes, 6	
Cocheo fancy, 5 1/2	Richmond, 6	
Cocheo robes, 5 1/2	Steel River, 5 1/2	
Conestoga fancy, 5 1/2	Simpson's, 6	
Eddystone, 5 1/2	Washington fancy, 6	
Eagle fancy, 5 1/2	Washington blues, 7 1/2	
Garner pink, 5 1/2		
FINE BROWN COTTONS.		
Appleton A, 4-4, 7 1/2	Indian Orchard, 40, 8	
Boott M, 4-4, 6 1/2	Indian Orchard, 38, 7 1/2	
Boston F, 4-4, 7 1/2	Laconia B, 7-4, 10 1/2	
Continental C, 4-4, 6 1/2	Lyman B, 40-in, 10 1/2	
Continental D, 40-in, 8 1/2	Masa, BB, 4-4, 5 1/2	
Conestoga W, 4-4, 8 1/2	Nashua B, 40-in, 8 1/2	
Conestoga D, 7-8, 5 1/2	Nashua R, 4-4, 7 1/2	
Conestoga G, 30-in, 6	Nashua O, 7-8, 6 1/2	
Dwight X, 5-4, 5 1/2	Newmarket N, 6 1/2	
Dwight Y, 7-8, 6 1/2	Pepperell B, 30-in, 7	
Dwight Z, 4-4, 6 1/2	Pepperell R, 4-4, 7 1/2	
Dwight Star, 4-4, 7	Pepperell O, 7-8, 6 1/2	
Ewight Star, 40-in, 9	Pepperell N, 3-4, 6 1/2	
Enterprise EE, 38, 5	Pocasset C, 4-4, 6 1/2	
Great Falls E, 4-4, 7	Saranac B, 7 1/2	
Farmers' A, 4-4, 6	Saranac E, 9	
Indian Orchard 1-4 7 1/2		
DOMESTIC GINGHAMS.		
Amoskeag, 7-4, 10 1/2	Renfrew, dress styl, 7 1/2	
Amoskeag, Persian, 7 1/2	Johnson Manfg Co, 12 1/2	
styles, 10 1/2	Bookfold, 12 1/2	
Bates, 10 1/2	Johnson Manfg Co, 12 1/2	
Berkshire, 8 1/2	dress styles, 12 1/2	
Glasgow checks, 7 1/2	Slaterville, dress styles, 7 1/2	
Glasgow checks, f'y 7 1/2	styles, 7 1/2	
Glasgow checks, royal styles, 8	White Mfg Co, 8	
Gloucester, new, 8	White Mfg Co, 8	
standard, 7 1/2	Earlston, 8	
Plunket, 7 1/2	Gordon, 7 1/2	
Lancaster, 7 1/2	styles, 12 1/2	
Langdale, 7 1/2		
WIDE BLEACHED COTTONS.		
Androscoogin, 7-4, 21	Pepperell, 10-4, 27 1/2	
Androscoogin, 8-4, 23	Pepperell, 11-4, 27 1/2	
Pepperell, 7-4, 19 1/2	Pequot, 7-4, 18	
Pepperell, 8-4, 20	Pequot, 8-4, 21	
Pepperell, 9-4, 22 1/2	Pequot, 9-4, 24	
HEAVY BROWN COTTONS.		
Atlantic A, 4-4, 7 1/2	Lawrence XX, 4-4, 7 1/2	
Atlantic H, 4-4, 6 1/2	Lawrence Y, 30, 5 1/2	
Atlantic D, 4-4, 6 1/2	Lawrence LL, 4-4, 5 1/2	
Atlantic P, 4-4, 5 1/2	Newmarket N, 6 1/2	
Atlantic LL, 4-4, 5 1/2	Mystic River, 4-4, 5 1/2	
Adriatic, 38, 7 1/2	Pequot A, 4-4, 7 1/2	
Augusta, 4-4, 6 1/2	Piedmont, 38, 8 1/2	
Boott M, 4-4, 6 1/2	Stark AA, 4-4, 7 1/2	
Boott FF, 4-4, 7 1/2	Tremont CC, 4-4, 5 1/2	
Graniteville, 4-4, 5 1/2	Utica, 4-4, 9	
Indian Head, 4-4, 7	Wachusett, 4-4, 7 1/2	
Indiana Head 45-in, 12 1/2	Wachusett, 30-in, 6 1/2	
TICKINGS.		
Amoskeag, ACA, 14	Falls, XXXX, 18 1/2	
Amoskeag, 4-4, 19	Falls, XXX, 15 1/2	
Amoskeag, A, 13	Falls, BB, 11 1/2	
Amoskeag, B, 12	Falls, BB, 38, 10 1/2	
Amoskeag, C, 11	Falls, awning, 19	
Amoskeag, D, 10 1/2	Hamilton, BT, 32, 12	
Amoskeag, E, 10	Hamilton, D, 8 1/2	
Amoskeag, F, 9 1/2	Hamilton, H, 9 1/2	
Premium A, 4-4, 17	Hamilton fancy, 10	
Premium B, 16	Methuen AA, 13 1/2	
Extra 4-4, 16	Methuen ASA, 18	
Extra 7-8, 14 1/2	Omega A, 7-8, 11	
Gold Medal, 15	Omega A, 4-4, 13	
CCA 7-8, 12 1/2	Omega ACA, 7-8, 14	
CT 4-4, 14	Omega ACA, 4-4, 16	
RC 7-8, 16	Omega SE, 7-8, 24	
EF 7-8, 18	Omega SE, 4-4, 22	
AF 4-4, 19	Omega M, 7-8, 22	
Cordis AAA, 32, 14	Omega M, 4-4, 25	
Cordis ACA, 32, 15	Shetucket SS&SW, 14 1/2	
Cordis No. 1, 32, 12	Shetucket, S & SW, 12	
Cordis No. 2, 14	Shetucket, SFS, 12	
Cordis No. 3, 13	Stockbridge A, 7	
Cordis No. 4, 11 1/2	Stockbridge frncy, 8	
GLAZED CAMBRICS.		
Garner, 5	Washington, 4 1/2	
Hookset, 5	Edwards, 5	
Red Cross, 5	S. S. & Sons, 5	
Forest Grove, 5		
AMERICAN A, 18 00		
Stark A, 22 1/2	Wheatland, 21	
DENIMS.		
Boston, 10 1/2	Otis CC, 10 1/2	
Everett blue, 13 1/2	Warren AXA, 12 1/2	
Everett brown, 13 1/2	Warren BB, 11 1/2	
Otis AXA, 12 1/2	Warren CC, 10 1/2	
Otis BB, 11 1/2	York fancy, 13 1/2	
PAPER CAMBRICS.		
Manville, 6	S. S. & Sons, 6	
Masnville, 6	Garner, 6	
WIGANS.		
Red Cross, 7 1/2	Thistle Mills, 8	
Berlin, 7 1/2	Rose, 8	
Garner, 7 1/2		
SPOOL COTTON.		
Brooks, 50	Eagle and Phoenix	
Clark's O. F., 55	Eagle ball sewing, 30	
Perrett ball, 55	Grech & Daniels, 25	
Williammatic 6 cord, 55	Merricks, 40	
Williammatic 3 cord, 40	Stafford, 25	
Charleston ball sew	Hall & Manning, 35	
ing thread, 30	Wachusett, 25	
CORSET JEANS.		
Armory, 7 1/2	Kearsuge, 8 1/2	
Androscoogin sat, 8 1/2	Naumkeag satten, 8 1/2	
Canoe River, 6	Pepperell bleached, 8 1/2	
Clandon, 6	Pepperell sat, 8 1/2	
Frost Lamp, car lot, 6	Rockport, 8 1/2	
Ind. Orch. Imp, 7 1/2	Lawrence sat, 8 1/2	
Laconia, 7 1/2	Conesogot, 8 1/2	
COAL AND BUILDING MATERIALS.		
A. B. Knowlson says as follows:		
Ohio White Lime, per bbl	1 00	
Ohio White Lime, car lots	1 00	
Louisville Cement, per bbl	1 30	
Louisville Cement, car lots	1 30	
Buffalo Cement, per bbl	1 50	
Car lots	1 50	
Plastering hair, per bu	25 00	
Street Lamp, car lot	1 00	
Land plaster, per ton	1 00	
Land plaster, car lots	1 00	
Fire brick, per M.	\$25 00	
Fire clay, per bbl	\$25 00	
Anthracite, egg and grate, car lots, \$6 00		
Anthracite, stove and nut, car lots, 6 25		
Cannel, car lots		3 00
Coke, car lots		3 00
Blossburg or Cumberland, car lots, 4 50		
Portland Cement		3 50



## The Michigan Tradesman.

THEY WANTED ALL THE STYLE.

Two Men from the Mountains Having a First-Class Time.

From the Northwestern Magazine.

Old Jerry Crosscut had not been east of the Rockies since '49 until he and his old pard, Fat Bill, pulled up at the Hotel Ryan the other day. As he glanced up at the magnificent facade, he remembered what he had read about the great caravansary in the remote mountain camp, and involuntarily murmured: "It air an imposing pile, William. It's built in what them newspaper fellers call the Quinine style, and just beats all for health."

"Do you wish to be shown to your apartment now?" said the urbane clerk as they registered.

"Nary show," said the old man, reflectively.

"I think I understand you," said the clerk smiling. "We will try and make you comfortable, Mr.—(glancing at the register) Mr. Crosscut."

"Yes, it are Crosscut—the same. You can read writin' very slick, but 'comfortable' won't do. We are goin' to wallow in elegance—like it is advertised in the newspapers. Do you catch my drift?"

"I think I understand you. You wish to live high. I'll put you on the sixth floor, if you wish."

"Now, you are talkin'. There is nothin' too high for us, and nothin' too rich for our blood. We follow the rules. We deposit our valuables in the safe, and you must follow the small bills. Here is my pocket book; you can prize that at \$10,000. No, we don't want to leave our suspenders. We ain't tenderfeet. Our suspenders is alongside our swaddling clothes. Here, take this small gun (unstrapping a revolver). Put 'levin thousand on hit; I wouldn't sell it for a cent less."

"You don't expect us to pay such prices for this junk-shop truck, do you? You couldn't collect \$10 in the courts on all of it."

"Never mind the courts. I'll collect it if the things is lost. 'I'll keep this gun with me. Now, my young friend, you can bring on you sable African nigger."

"Jim, show these gentlemen to No. 411."

"Yes, show us to No. 411, and don't miss a figger. You hit it just right or ther will be war."

"You musn't mind Jerry," said Fat Bill to the clerk. "He's been sort o' suspicious like, and keeps his back to the wall ever since he killed Shady Mountain Moseley; but he'll get used to the place after awhile."

"I—I don't mind him," said the clerk, nervously, "he seems to be a very nice man, but a little peculiar."

"Yes, he is bloody peculiar—bloody peculiar."

"Hit's a cage—that's what," remarked the old man, as the elevator started. "They are goin' to hist us up to the upper level. Keep your signal ropes tight, young feller. Lord! Many's the time we have had to crawl into the timbers when the ropes hez got tangled. We hev traveled—we hev—eh, Billy?"

"Now, African," said Jerry, as he proceeded to undress, after reaching 411, "you stand in that corner, and when I give the signal you smother them lamps."

"I kin put out the gas," suggested Fat Bill. "The nigger can go and send up a bokay of sweet violets to remember hisself by."

"You can't put out no gas for me, William. There is more'n a million people smothered every year by knowin' too much about tavern gas. There is a knack about it which we ain't on to. Now, Sable, kill the lights, and mind you that no fire starts in this joint to-night. We hold you strictly responsible. I'll cut your liver colored heart out through the small of your spotted back if I hear a whimper before mornin' louder than the moanin' of the wind. Do you sense me?"

"Lord, boss! Does you suppose I'se goin' to burn the hotel up a-purpose?"

"You may be all right, but I suspicion ye?"

In the morning the old man awoke, and saw the annunciator with the usual legend written under under it.

- 1 Ring for Bell-Boy.
- 2 Rings for Ice-Water.
- 3 Rings for Porter.

"Bill," said he, "do you see them remarks hangin' on the wall? Two rings for ice water, three rings for porter? How many rings, I wonder, will it take to bring red-likker? Touch her off on porter for a starter."

Fat Bill reached out of his bed and complied with his request, when the porter came.

"Well, boss?"

"I knew they wouldn't follow the small bills. Jest see that snuff-colored cannibal, William, where is the Oriental cuspidor filled with porter?—where is the solid gold plate with incense and cigars on it? African, you go down the shaft again and you tell the superintendent to put his ear to our telephone and mind the small bills."

The clerk went up shortly afterward and found the old man plugging the annunciator with his revolver at six paces.

"See him, William, see the liver-colored pointer! Where is your alabaster jug of precious ointment? Where is the Egyptian snake plate filled with sea biscuit? You call this living high? Blank me if I don't plug every telephone there is in this house!" But he didn't, as the police took him away, murmuring that if he had another gun he wouldn't be took alive."

## RINDGE, BERTSCH & CO.,

MANUFACTURERS AND WHOLESALE DEALERS IN

## BOOTS AND SHOES.

AGENTS FOR THE

### BOSTON RUBBER SHOE CO.

We have a splendid line of goods for Fall trade and guarantee our prices on Rubbers. The demand for our own make of Women's, Misses' and Childs shoes is increasing. Send in your orders and they will be promptly attended to.

14 and 16 Pearl Street, Grand Rapids, Mich.

## ANDREW WIERENGO

## WHOLESALE GROCER,

FULL LINE OF SHOW CASES KEPT IN STOCK.

WIERENGO BLOCK, PINE STREET,

MUSKEGON, MICH.

## S. W. VENABLE & CO.,

PETERSBURG, VA.,

MANUFACTURERS OF

## NIMROD

AND OTHER FAVORITE BRANDS OF

## Plug Tobacco.

NIMROD	44	SPREAD EAGLE	38
E. C.	40	BIG FIVE CENTER	35
BLUE PETER	38	In lots of 72 pounds or over two cents less	

# F

The Well-Known

## J. S. Farren & Co.

# OYSTERS

ARE THE BEST IN MARKET.

## PUTNAM & BROOKS

WHOLESALE AGENTS.

# F

See Our Wholesale Quotations elsewhere in this issue and write for

Special Prices in Car Lots.

We are prepared to make Bottom Prices on anything we handle.

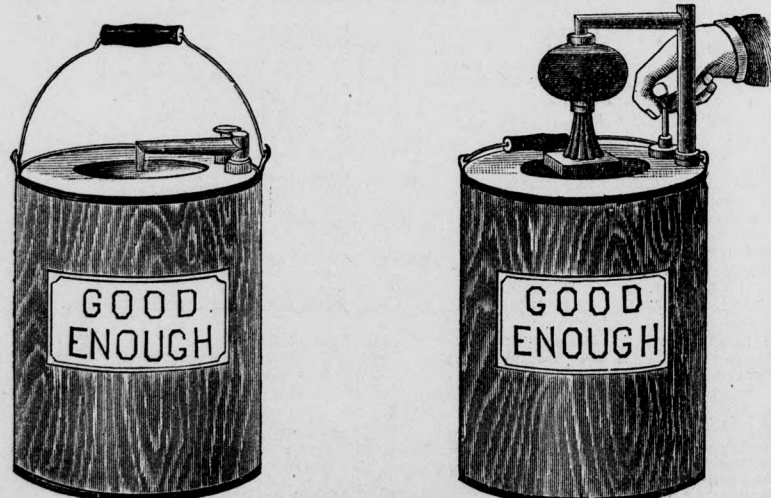
## A. B. KNOWLSON,

3 Canal Street, Basement, Grand Rapids, Mich.

## CURTISS, DUNTON & CO.

WHOLESALE

## PAPER, OILS, CORDAGE, WOODENWARE



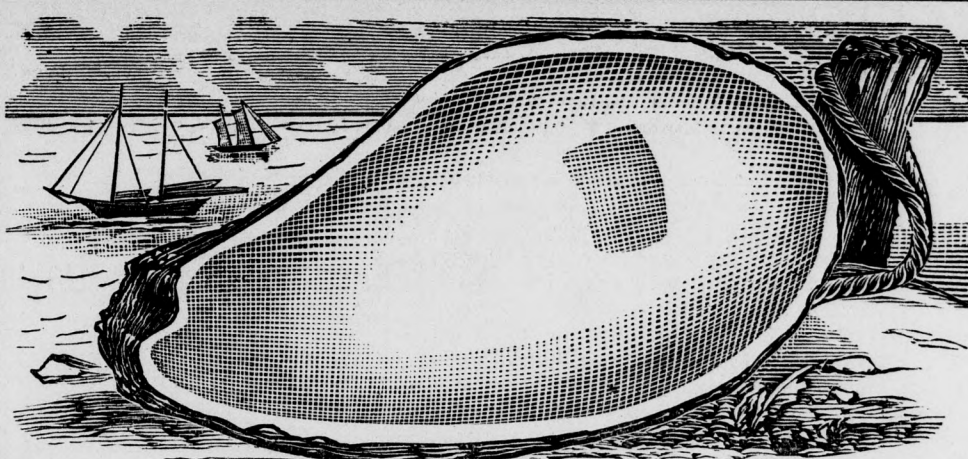
These Oil Cans in Stock all Sizes, Plain and with Wood Jacket.

The Diamond Oil Can,

The Best Glass Can with Tin Jacket in the Market.

CURTISS, DUNTON & CO.

51 AND 53 LYON STREET, GRAND RAPIDS, MICH.



SEE  
QUOTATIONS  
IN  
PRICE-CURRENT.

## F. J. DETTENTHALER, Jobber of Oysters.

### D. W. Archer's Trophy Corn,

### D. W. Archer's Morning Glory Corn,

### D. W. Archer's Early Golden Drop Corn

NO. 2. AND 3 CANS.

YOUNG, TENDER AND SWEET,  
NATURAL FLAVOR RETAINED.

GUARANTEED PURITY.

\$1,000 IN GOLD.

NOT SWEETENED WITH SUGAR.

NO CHEMICALS USED.

NOT BLEACHED WHITE.

NO WATER IN CANS.

The Trade supplied by Wholesale Grocers Only. Respectfully,

THE ARCHER PACKING CO., Chillicothe, Ills.

## BROWN'S Paper Bag

AND

## Twine Holder!

(COMBINED.)

Patented April 29th, 1883.

CAPACITY 2,500 BAGS.

Saves time, bags and valuable counter room. Is neat and ornamental, constructed of malleable iron, neatly japanned, with steel wire needles, and will never get out of repair. Weighs about 6 lbs. and occupies 18 inches square of space. Can be adjusted to any height of ceiling. Is suspended from ceiling directly over counter within easy distance of salesman. For further information address

GEO. R. BROWN,

PALMYRA, N. Y.

SOLD BY

Franklin MacVeagh & Co., Chicago, Ill.

Arthur Meigs & Co., Grand Rapids, Mich.

## VOIGT MILLING CO.,

Proprietors of

## CRESCENT

## FLOURING MILLS,

Manufacturers of the Following Popular Brands of Flour:

"CRESCENT,"

"WHITE ROSE,"

"MORNING GLORY,"

"ROYAL PATENT," and

"ALL WHEAT," Flour.

## READ! READ! READ!

HAZELTINE, PERKINS & CO. have  
Sole Control of our Celebrated

## Pioneer Prepared Paint!

The ONLY Paint sold on a GUARANTEE.

When our Pioneer Prepared Paint is put on any building, and if within three years it should crack or peel off, and thus fail to give the full satisfaction guaranteed, we agree to repaint the building at our expense, with the best White Lead, or such other paint as the owner may select. Should any case of dissatisfaction occur, a notice from the dealer will command our prompt attention. T. H. NEVIN & CO.

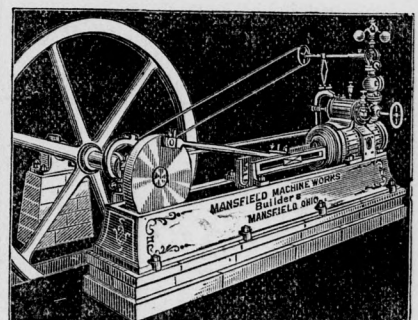
Send for sample cards and prices. Address

Hazeltine, Perkins & Co.

GRAND RAPIDS, MICH.

## PORTABLE AND STATIONARY ENGINES

From 2 to 150 Horse-Power. Boilers, Saw Mills, Grist Mills, Wood Working Machinery, Shafting, Pulleys and Boxes. Contracts made for Complete Outfits.



W. C. Denison,

88, 90 and 92 South Division Street,

GRAND RAPIDS, MICHIGAN.

## G. ROYS & CO.,

No. 4 Pearl Street, Grand Rapids.

## WHIPS

—AND—

## LASHES

Send for new  
Price-List for  
Fall Trade.

ORDERS PROMPTLY FILLED

## TIME TABLES.

Michigan Central.

DEPART.

*Detroit Express	6:00 a m
*Day Express	12:45 p m
*Atlantic Express	9:20 p m
Way Freight	6:50 a m

ARRIVE.

*Pacific Express	6:00 a m
*Mail	3:50 p m
*Grand Rapids Express	10:50 p m
Way Freight	5:15 a m

\*Daily except Sunday. \*Daily.

Sleeping cars run on Atlantic and Pacific

Express.

Direct and prompt connection made with

Great Western, Grand Trunk and Canada

Southern trains in same depot at Detroit, thus

avoiding transfers.

The Detroit Express leaving at 6:00 a. m. has

Drawing Room and Parlor Car for Detroit,

reaching that city at 11:45 a. m. New York 10:30

a. m., and Boston 8:45 p. m. next day.

A train leaves Detroit 4 p. m. daily except

Sunday with drawing room car attached, arriv-

ing at Grand Rapids at 10:50 p. m.

J. T. SCHULTZ, Gen'l Agent.

Chicago & West Michigan.

Leaves. Arrives.

\*Mail 4:15 p m 4:25 p m

\*Day Express 12:35 p m 10:45 p m

\*Night Express 8:35 p m 4:45 a m

\*Daily. \*Daily except Sunday.

Pullman Sleeping Cars on all night trains.

Through parlor car in charge of careful at-

tendants without extra charge to Chicago on

12:25 p. m., and through coach on 9:15 a. m. and

9:35 p. m. trains.

NEWAYGO DIVISION.

Leaves. Arrives.

Express 4:15 p m 4:35 p m

Express 8:05 a m 11:15 a m

All trains arrive and depart from Union De-

pot.

The Northern terminus of this Division is at

Baldwin, where close connection is made with

F. & P. M. trains to and from Ludington and

Manistee.

J. H. CARPENTER, Gen'l Pass. Agent.

J. B. MULLIKEN, General Manager.

Lake Shore & Michigan Southern.

(KALAMAZOO DIVISION.)

Leaves. Arrives.

\*Steamboat Express 6:17 a m 6:25 a m

\*Through Mail 10:10 a m 10:20 a m

\*Evening Express 3:20 p m 3:35 p m

\*Limited Express 8:30 p m 10:45 p m

\*Mixed, with coach 10:30 a m

GOING WEST.

\*Morning Express 1:05 p m 1:10 p m

\*Through Mail 5:10 p m 5:15 p m

\*Steamboat Express 10:40 p m 10:45 p m

\*Mixed 7:10 a m

\*Night Express 5:10 a m 5:20 a m

\*Daily, Sundays excepted. \*Daily.

Passengers taking the 6:25 a. m. Express

make close connections at Owosso for Lansing

and at Detroit for New York, arriving there at

10:00 a. m. the following morning.

Train leaving at 10:45 p. m. will make con-

nection with Milwaukee steamers daily except

Sunday.

The Night Express has a through Wagner

Car and local Sleeping Car Detroit to Grand

Rapids.

D. POTTER, City Pass. Agent.

GEO. B. REEVE, Traffic Manager, Chicago.

Grand Rapids & Indiana.

GOING NORTH.

Leaves. Arrives.

Cincinnati & Gd Rapids Ex 8:45 p m

Cincinnati & Mackinac Ex 7:00 a m 10:25 a m

Fl. Wayne & Mackinac Ex 3:55 p m 5:00 p m

G. Rapids & Cadillac Ex 7:10 a m

GOING SOUTH.

G. Rapids & Cincinnati Ex 7:15 a m

Mackinac & Cincinnati Ex 3:50 p m 6:00 p m

Mackinac & G. Rapids Ex 11:35 a m 11:45 p m

All trains daily except Sunday.

SLEEPING CAR ARRANGEMENTS.

North—Train leaving at 5:00 o'clock p. m.

has Woodruff Sleeping Cars for Petoskey and

Mackinac City. Train leaving at 10:25 a. m. has

combined Sleeping and Chair Car for Traverse

City.

South—Train leaving at 4:35 p. m. has Wood-

ruff Sleeping Car for Cincinnati.

C. L. LOCKWOOD, Gen'l Pass. Agent.

Detroit, Mackinac & Marquette.

Trains connect with G. R. & I. trains for St.

Ignace, Marquette and Lake Superior Points,

leaving Grand Rapids at 11:30 a. m. and 11:00

p. m., arriving at Marquette at 1:45 p. m. Return-

ing leave Marquette at 2:00 p. m., arriving at

Grand Rapids at 6:30 a. m. and 5:45 p. m. Con-

nection made at Marquette with the Marquette,

Houghton and Ontonagon Railroad for the

Iron, Gold and Silver and Copper Districts.

F. MILLIGAN.

Gen'l Frt. & Pass. Agt., Marquette, Mich.

Goodrich Steamers.



## Groceries.

### A Pointer for Merchants.

The way to please a woman,  
And never to offend her,  
Is to call a silver one stout  
And a stout one very slender.  
If she happens to be short,  
You must tell her she is tall,  
And if she's rather lengthy,  
Say she is not tall at all.

### JACOB EINESTEIN.

He Accepts Steve Sears' Invitation—Missing Dog.

SWARTZSTEIN, SEPT. 11, 1885.  
Meister Schott, Editor of the Tradesman:

DEAR SIR—I shoot you your baber von old Schleiberholtz, der best master (only for a leedle time), unt I never haf feel so much elevations in all mine life; but mine frow, you shoost ought to see dot voman—she vash so broudt she vill no more let Wilhelm Carl blay mit der naber's shildrens, und I send me right away dot baper to mine old fadder vat life in Lieberworst strause, Koenigsburg, Chermany. Auf old Schleiberholtz speaks mit me now, he dakes off his hat off, or I schmack him in der neck shoore. I shoost haf got me ein ledder von Schteve Sears, und I send it to you inside this ledder, so you might read it. Dot Schteve he vas all right, und don't you forgot it.

GRAND RAPIDS, SEPT. 4, 1885.

Jacob Einstein, Esq., Swartzstein, Mich.

DEAR SIR—Mr. Robinson tells me that you have a large and growing trade at your place, and that he thinks you are using Milwaukee crackers and sweet goods exclusively. Now, my dear Sir, I am positive we can do better by you than they can across the Lake, both in quality and price, and certainly freights must be in our favor. I am so very busy that it will be impossible for me to visit you, as I have the entire trade of Texas, California, Minnesota, Ohio, New Jersey and Rhode Island to attend to, besides all our foreign business to look after personally. Now, if you can make it convenient to come to our city during the reunion of the Army of the Cumberland, I shall be only too happy to show you around. We will take in the varieties, and dine at the club, in fact "paint the town red" at my expense. I have recently bought an elegant mansion, which I shall bedelighted to show you. Please write at your earliest convenience, if you decide to come.

Very Truly Yours,

STEVE A. SEARS.

P. S.—Will engage to fill your skin chuck full of beer, at all events. STEVE.

You can bet your neck I will be on hand. I don't exactly know vat dining at a glub means, but vill took mine chances by dot. But you see I haf more as seven or eight tollers rebates von Arbuckle, soap, karsene, tobac, und sooch dings vat Prad und Valter Trombone haf bromised me; so it don't cost me somedings much. Pesides I haf to see Arter Miggs about dot best ofeece peesenis. He write to me bring mine petition signed by every pody in der village und he vill send it to Don Dickinson, der boss. But I don't got many names yet, shoost six or seven vinnens und my son, Wilhelm Carl; but I got plenty more right away kevwick. Vot makes me und mine frow laff der most-est is dot P. S. vot Schteve haf put by der behinds side of his ledder. Auf he fill me up mit beer, he find a man vot he don't meet effery day.

By der vout, before I forgot it, I want to find me outd dese dings: More ash two weeks ago Shorge Owen und Valter Trombone dey comes to mine hous ven I vas working in the harvest feeld und borrow von mine son, Wilhelm Carl, mine fish pole und line und mine pig bull bup, Pen Putler, und I don't haf seen hide or hare von eider of dem since. Auf you shoould see dem, shoost say dot dem dransaxschuns makes me more as seex tollars out, und py de ghost of mine grandfadder's bipe auf dey don't brought dem both right away kevwick back, I vill dake der law mit dem auf it dakes all of mine rebates.

Ven I gomes by der Rapids to der reunion, I shall do mine self very much happiness to call and see you, shake hands mit you, und swei beer.

Yours Truly,

JACOB EINESTEIN.

### Manistee's Salt Product for August.

The total number of barrels of salt inspected at Manistee during the month of August was 42,661, divided among the six manufacturers in the following amounts:

B. G. Peters.....12,297  
John Canfield.....7,299  
Canfield & Wheeler.....7,240  
Engelmann & Kitzinger.....6,638  
Stromach Lumber Co.....3,895  
C. Rietz & Bros. Lumber Co.....5,410

The Rietz dairy and salt manufactory is now in Michigan operation.

### Michigan Cranberry Growers.

Dr. A. M. Gerow.....Cheboygan  
Wm. Elliott.....Cheboygan  
Dr. W. H. Walker.....Glen Arbor  
W. W. Barton and Louis Gubbin.....Leland  
S. H. Mack.....Romulus  
F. H. Comings.....St. Joseph  
Henry S. Hall.....Three Rivers  
D. C. Leach.....Traverse City  
John Clark.....White Fish Point  
Alexander Barkley.....White Fish Point  
Wm. Hawkins.....White Fish Point

The grocers of Minneapolis have taken the field against that venerable and pertinacious nuisance, the street peddler, by appointing a committee to select and hire a man at the expense of the association who shall see that no street peddler violates the law.

The only branch of spinning which is done without the aid of machines in this country is oakum-spinning. When an attempt was made to introduce machines it failed on account of the opposition of the hand spinners, and to-day the oakum-spinning is carried on in the old manner.

### Mr. Sinclair on the Care of Cows.

HUDSONVILLE, SEPT. 11, 1882.

Editor MICHIGAN TRADESMAN:  
DEAR SIR—I am at a loss how to address an article, as I expected to see an answer to the questions proposed for discussion.

First—Quality of feed and water given to dairy cows and their care. This is the foundation of a good article of milk, hence any product from milk, and is a question that is very lightly discussed at dairy conventions. "How to handle poor milk" is very freely discussed, but "How to prevent it" whoever heard of that question? Without good feed and water and pure air, the cow cannot produce a healthy article of milk, and any product is unhealthy from it. The man who handles it doctors it in the manufacture so as to get an article he can sell, if he has the experience; but it may be made the best. It will show its defects sooner or later, in the quality of the milk. If a person wishes to water his milk, let him do it through his cow. Give her plenty of good pure water and she will give more milk and keep her quiet, thereby allaying fever. If she has poor water, her milk will be decreased more than enough to pay for furnishing good water, besides making poor milk. The experience of feeding poor feed is that it will soon wear a cow out. I think one good argument that it makes poor milk, is that of a family who feeds the meal of a glucose factory, but they did not use the milk at home. I know from experience where large quantities of this meal is fed, that the milk is very difficult to make a good grade of cheese.

I do not wish to monopolize your space, and if others will contribute, will not feel as though I was trying to. Let someone else write of the care of cows.

Respectfully,

GEO. SINCLAIR.

### The Union Cigar Makers of Grand Rapids.

John A. Lemon, Financial Secretary of Grand Rapids Cigar Makers' Union No. 46, furnishes THE TRADESMAN with the following list, showing the number of men—all members of the Union—employed at the various cigar shops in this city. Those marked with an asterisk [\*] employ a foreman, in addition to the roster of union operators, or the proprietor himself works at the table:

Hugo Schneider & Co.....22  
Mohr & Kenning.....19  
August Tusch.....10  
T. Johnson.....1  
—Stell.....1  
Henry VanderWeiden.....3  
Wm. VanderMaas.....3  
Ara Jandelsch.....3  
A. Kuppenheimer.....3  
John Schott.....3  
Anton Wortel.....1  
Hensler & Co.....1  
Kuppenheimer & Stewart.....2  
D. McCarthy.....1  
Wm. Landauer.....1

In addition to the above list, three men are employed by the Michigan Cigar Co., at Big Rapids, five by H. H. Freedman, at Reed City, and one each in shops at Holland and Hastings. These shops are also under the jurisdiction of Union No. 46, which comprises eighty-two members.

The following Grand Rapids cigar manufacturers, who employ no hands, are permitted to use the union label on all the goods they turn out, if they so desire: Wm. Callagan, Jas. A. McKay, Julian Maliszewski, Frank A. Niehaus, H. Niehaus and Frank Wurzburg.

The Union has been in successful operation since 1879. The present officers of the organization are as follows:  
President—J. Dykhouse.  
Vice-President—Isadore Jacobi.  
Financial Secretary—John A. Lemon.  
Corresponding Secretary—Frank Gill.  
Treasurer—Julius Boomgard.  
Board of Directors—J. Dykhouse, Frank Gill, John Emmet, Chas. Rodgers and Gerret Bosewinkel.

Attention, Merchants and Old Soldiers! Every merchant and old soldier visiting Grand Rapids during the reunion of the Army of the Cumberland is requested to call on B. F. Emery, traveling salesman for Gray & Kingman, wholesale grocers, Chicago, and sample their beautiful piece of plug tobacco, "Old Soldier," pronounced by best experts to be the Captain of them all. Call at Cole & Emery's, 37 Canal street, and have a smoke.

## ELASTIC STARCH.

Latest Improved.

### TO THE TRADE.

This starch deserves the attention of every Grocer who aims to keep first-class goods to please their customers. This starch is put up in fancy colored packages and highly perfumed. It is sold to you on its own merits; warranted as represented, or we will cheerfully refund you your money, providing directions are complied with. This starch is made entirely different from all other starch, and is the only starch in the United States that is put up by men who have a practical experience in the laundry business. How to laundry linen has been kept a secret long enough, what can and should be done in every family. By using this starch your shirts, cuffs and collars will be just as stiff and nice, with that beautiful polish as when first bought new. A few other advantages this starch possesses over all other starch is: It requires no cooking. Keeps the Iron from sticking, and linen from blistering while ironing. One package is warranted to go as far as a pound and a half of any other starch made. The manufacturer offers one hundred dollars in gold if this starch proves injurious to the finest linen. We keep the Elastic Starch in stock. Can we send you a trial box with your next order? It will please your customers. Fancy advertising streamers go with every case. See quotations. Trade supplied by

## Clark, Jewell & Co.

Special notice to the trade—J. C. Hubinger & Bros. are the inventors and originators of the Elastic Starch, and they didn't have to borrow or steal the name and fame of their neighbors in order to sell this starch. Grocers, beware of worthless imitations which have recently been put into the market to deceive the public. Be sure that the name of J. C. Hubinger & Bros., New Haven, Conn., is upon each box or package, without which it cannot be genuine.

### LUMBER, LATH AND SHINGLES.

The Newaygo Manufacturing Co. quote f. o. b. cars as follows:

Uppers, 1 inch.....	per M \$44 00
Uppers, 1 1/2 and 2 inch.....	46 00
Selects, 1 inch.....	35 00
Selects, 1 1/2 and 2 inch.....	38 00
Fine Common, 1 inch.....	30 00
Shop, 1 inch.....	20 00
Fine Common, 1 1/2 and 2 inch.....	32 00
No. 1 Stocks, 12 in., 18 feet.....	15 00
No. 1 Stocks, 12 in., 20 feet.....	17 00
No. 1 Stocks, 10 in., 12, 14 and 16 feet.....	15 00
No. 1 Stocks, 10 in., 18 feet.....	16 00
No. 1 Stocks, 10 in., 20 feet.....	17 00
No. 1 Stocks, 8 in., 12, 14 and 16 feet.....	15 00
No. 1 Stocks, 8 in., 18 feet.....	16 00
No. 1 Stocks, 8 in., 20 feet.....	17 00
No. 2 Stocks, 12 in., 18 feet.....	13 00
No. 2 Stocks, 12 in., 20 feet.....	14 00
No. 2 Stocks, 10 in., 12, 14 and 16 feet.....	13 00
No. 2 Stocks, 10 in., 18 feet.....	14 00
No. 2 Stocks, 10 in., 20 feet.....	15 00
No. 2 Stocks, 8 in., 12, 14 and 16 feet.....	11 00
No. 2 Stocks, 8 in., 18 feet.....	12 00
No. 2 Stocks, 8 in., 20 feet.....	13 00
Coarse Common or shipping cuts, all widths and lengths.....	3 00 @ 9 00
A and B Strips, 4 or 6 in.....	33 00
C Strips, 4 or 6 in.....	27 00
No. 1 Fencing, all lengths.....	20 00
No. 2 Fencing, 12, 14 and 16 feet.....	12 00
No. 2 Fencing, 16 feet.....	12 00
No. 1 Fencing, 4 inch.....	15 00
No. 2 Fencing, 4 inch.....	12 00
No. 2 Stocks, 12 in., 18 feet.....	13 00
Bevel Siding, 6 inch, A and B.....	18 00
Bevel Siding, 6 inch, C.....	15 00
Bevel Siding, 6 inch, No. 1 Common.....	9 00
Bevel Siding, 6 inch, Clear.....	20 00
Piece Staff, 2 1/2 x 12, 12 to 16 ft.....	36 00
\$1 additional for each 2 feet above 16 ft.....	
Dressed Flooring, 6 in., A, B.....	29 00
Dressed Flooring, 6 in., C.....	26 00
Dressed Flooring, 6 in., No. 1 common.....	17 00
Dressed Flooring, 6 in., No. 2 common.....	14 00
Beaded Ceiling, 6 in., \$1.00 additional.....	35 00
Dressed Flooring, 4 in., A, B and Clear.....	20 00
Dressed Flooring, 4 in., C.....	16 00
Dressed Flooring, 4 or 5 in., No. 1 com'n.....	14 00
Dressed Flooring, 4 inch, \$1.00 additional.....	30 00
XXX 18 in. Standard Shingles.....	3 10
XXX 18 in. X 1 in.....	2 10
XXX 16 in.....	2 10
No. 2 or 6 in. C B 18 in. Shingles.....	1 75
No. 2 or 6 in. C B 16 in.....	1 40
Lath.....	1 75 @ 2 00

### WOODENWARE.

Standard Tubs, No. 1.....	8 00
Standard Tubs, No. 2.....	7 00
Standard Tubs, No. 3.....	6 00
Standard Pails, two hoop.....	1 00
Standard Pails, three hoop.....	1 25
Dowell Pails.....	8 50
Dowell Tubs, No. 1.....	7 50
Dowell Tubs, No. 2.....	6 50
Dowell Tubs, No. 3.....	5 50
Maple Bowls, assorted sizes.....	2 00
Butter Lads.....	1 00
Rolling Pins.....	1 00
Potato Mashers.....	75
Clothes Pounders.....	2 25
Clothes Pins.....	1 25
Mop Stocks.....	1 25
Washboards, single.....	1 75
Washboards, double.....	2 25

### BASKETS.

Diamond Market.....	40
Bushel, narrow band.....	1 00
Bushel, wide band.....	1 10
Clothes, splint, No. 1.....	3 50
Clothes, splint, No. 2.....	3 75
Clothes, splint, No. 3.....	4 00
Clothes, willow, No. 1.....	5 00
Clothes, willow, No. 2.....	6 00
Clothes, willow, No. 3.....	7 00

### HARDWOOD LUMBER.

The furniture factories here pay as follows for dry stock:	
Basswood, log-run.....	@13 00
Birch, log-run.....	16 00 @ 25 00
Birch, Nos. 1 and 2.....	@25 00
Black Ash, log-run.....	@14 00
Cherry, log-run.....	@25 00
Cherry, Nos. 1 and 2.....	@25 00
Cherry, cull.....	10 00 @ 12 00
Maple, log-run.....	13 00 @ 15 00
Maple, soft, log-run.....	11 00 @ 14 00
Maple, Nos. 1 and 2.....	@16 00
Maple, clear, selected.....	@25 00
Maple, white, selected.....	@25 00
Red Oak, log-run.....	@15 00
Red Oak, Nos. 1 and 2.....	@20 00
Red Oak, No. 1, step plank.....	@25 00
Walnut, log-run.....	@25 00
Walnut, Nos. 1 and 2.....	@25 00
Walnuts, culls.....	@25 00
Water Elm, log-run.....	@11 00
White Ash, log-run.....	14 00 @ 16 00
Whiteoak, log-run.....	@23 00

### MISCELLANEOUS.

Hemlock Bark—The local tanners are offering 55¢ per cord delivered, cash.	
Ginseng—Local dealers pay \$1.50 per pound for clean washed roots.	
Rubber Goods—Local jobbers are authorized to offer 45¢ per cent. off on standard goods and 45¢ and 10¢ per cent. off on second quality.	
FRESH MEATS.	
John Mohrhard quotes the trade selling prices as follows:	
Fresh Beef, sides.....	5 @ 7
Fresh Beef, hind quarters.....	7 @ 8
Dressed Beef.....	4 @ 6 1/2
Mutton, carcasses.....	4 1/2 @ 5 1/2
Veal.....	6 @ 9
Pork Sausage.....	7 1/2 @ 8
Bologna.....	8 @ 9
Fowls.....	11 @ 12
Spring Chickens.....	@16

### HIDES, PELTS AND FURS.

Perkins & Hess quote as follows:	
Green.....	@ 6 @ 6 1/2 Calf skins, green
Part cured.....	7 @ 7 1/2 or cured.....
Full cured.....	8 1/2 @ 8 3/4 Deacon skins.....
Raw hides.....	7 @ 8
Kips.....	8 @ 12
SHEEP PELTS.	
Shearlings.....	10 @ 25
Lamb skins.....	20 @ 40
Old wool, estimated washed.....	@20
Tallow.....	4 1/2 @ 4 3/4
Wool.....	
Fine washed.....	20 @ 25 Unwashed.....
Course washed.....	16 @ 18

### WHOLESALE PRICE CURRENT.

These prices are for cash buyers, who pay promptly and buy in full packages.

Declined—Sugars.

Advanced—Cheese.

### AXLE GREASE.

Frazer's.....	90 Paragon.....	1 80
Diamond X.....	80 Paragon 25 lb pails.....	1 20
Modoc, 4 doz.....	2 50 Frazer's, 25 lb pails.....	1 25

### BAKING POWDER.

Arctic 1 lb cans.....	45 Arctic 1 lb cans.....	2 40
Arctic 1/2 lb cans.....	55 Arctic 1/2 lb cans.....	12 00
Arctic 1/4 lb cans.....	1 14	

### BLUING.

Dry, No. 2.....	doz.	25
Dry, No. 3.....	doz.	45
Liquid, 4 oz.....	doz.	35
Liquid, 8 oz.....	doz.	65
Arctic 4 oz.....	gross	4 00
Arctic 8 oz.....	gross	8 00
Arctic 16 oz.....	gross	12 00
Arctic No. 1 pepper box.....	gross	2 00
Arctic No. 2.....	gross	3 00
Arctic No. 3.....	gross	4 50

### BROOMS.

No. 1 Carpet.....	2 50 No. 2 Hurl.....	1 75
No. 2 Carpet.....	2 50 Fancy Whisk.....	1 00
No. 1 Parlor Gem.....	2 75 Common Whisk.....	75
No. 1 Hurl.....	2 00	

### CANNED FISH.

Clams, 1 lb standards.....	1 40
Clams, 2 lb standards.....	2 65
Clam Chowder, 3 lb.....	2 00
Cherries, 1 lb standards.....	1 10
Cove Oysters, 2 lb standards.....	2 00
Cove Oysters, 1 lb slack filled.....	1 75
Cove Oysters, 2 lb slack filled.....	1 05
Lobsters, 1 lb picnic.....	1 75
Lobsters, 1 lb star.....	2 00
Dressed Lobster, 3 lb star.....	3 00
Mackerel, 1 lb fresh standards.....	1 00
Mackerel, 5 lb fresh standards.....	6 50
Mackerel, 1 lb standards.....	3 25
Mackerel, 3 lb in Mustard.....	3 25
Mackerel, 3 lb broiled.....	3 25
Salmon, 1 lb Columbia river.....	1 40
Salmon, 1 lb Columbia river.....	1 40
Salmon, 1 lb Sacramento.....	1 25
Sardines, domestic 1/4s.....	6
Sardines, domestic 1/2s.....	11
Sardines, Mustard 1/4s.....	13
Strout, 3 lb brook.....	2 75

### CANNED FRUITS.

Apples, 3 lb standards.....	90
Apples, gallons, standards.....	2 40
Blackberries, standards.....	1 05
Cherries, red standard.....	1 10
Damson.....	1 00
Egg Plums, standards.....	1 40
Green Gages, standards 2 lb.....	1 40
Peaches, Extra Yellow.....	2 40
Peaches, standards.....	1 75 @ 1 85
Peaches, seconds.....	1 50
Pineapples, Erie.....	2 20
Pineapples, standard.....	1 70
Quinces.....	1 45
Raspberries, standard.....	1 70

### CANNED FRUITS—CALIFORNIA.

Apples, Lusk's.....	2 40 Pears.....	3 00
Egg Plums.....	2 50 Quinces.....	2 00
Grapes.....	2 50 Peaches.....	3 00
Green Gages.....	2 50	

### CANNED VEGETABLES.

Asparagus, Oyster Bay.....	3 25
Beans, Lima, standard.....	75
Beans, Stringless, Erie.....	75
Beans, Lewis' Boston Baked.....	1 60
Corn, Trophy.....	1 05
Peas, French.....	1 75
Peas, Marfatti, standard.....	1 70
Peas, standard.....	1 70 @ 1 85
Peas, early small, sifted.....	1 80
Pumpkin, 3 lb Golden.....	85 @ 95
Succotash, standard.....	90
Tomatoes, Trophy.....	1 00

### CORRAGE.

72 foot Jute.....	2 25
60 foot Jute.....	1 00
40 foot Cotton.....	1 50
50 foot Cotton.....	1 75

### FISH.

Bloaters, Smoked Yarmouth.....	65
Cod, whole.....	65 1/2
Crabs, standards.....	1 70 @ 1 85
Halibut.....	11
Herring 1/2 bbls.....	2 75
Herring, Holland, domestic.....	65
White, No. 1, 10 lb kits.....	25 @ 24



OUT AROUND.

News and Gossip Furnished by Our Own Correspondents.

Hersey.

Sept. 14—Hall & Manning have been awarded the contract to erect the new school house here. The price agreed upon is \$2,850, the building to be completed by July 1, 1886.

Ironton.

Sept. 14—The furnace has shut down to put in a double elevator.

J. B. Cater is making numerous improvements about his boarding-house, making it a very comfortable hotel. It is a three-story building, and accommodates 40 guests. From this building a view of all other neighboring towns can be had, consequently it will be called the Lake View House.

Charlevoix.

Sept. 12—The contract for the construction of the flouring mill was let to John T. Kirkpatrick. It will be completed within 40 days.

Masons are at work laying the foundation for E. H. Green's new brick store building. The frame of Litney & Carr's new store building is up.

A merchant tailor would do well here. Business men report a gradual increase in trade.

Horton & Budd have removed their shop to the building formerly occupied by the harness shop. They will put in steam.

Elk Rapids.

Sept. 12—Cromie & Veit have dissolved partnership. Fred Veit continues the business at the old stand.

William H. Riley has sold his barber shop, fixtures and good will to Sam Cromie.

Charles McLaughlin has moved his stock of groceries and confectionery into the Cooper block. Mrs. E. E. Cooper, millinery goods, has moved into the same block.

The Lake View House will shortly be closed for the season. W. S. Anderson, undertaker, will use the lower floor for his business.

Beecher & Kymer have added a line of school books.

F. L. Bradley, dentist, came here from Kalkaska last summer and did considerable work for our people. A week ago last Saturday night, he skipped on the Champlain for Menominee, Wis., leaving his chair, instruments, and quite a number of small debts. An attachment brought them back from the dock, and they are now in the constable's hands.

English manufacturers buy most of their iron, used for malleable purposes, in Sweden and Norway. They have concluded to try Michigan charcoal iron, in place of the Swedish. As a consequence, the Elk Rapids Iron Co. of this place has received a large order for shipment to that country.

Wm. Morrison has purchased Thomas Wood's livery stable and stock and will continue the business.

East Saginaw.

Sept. 14—J. W. C. Pendell succeeds Pendell & Hathaway in the grocery business.

S. Davis & Co. succeed Sigfried Davis in the millinery business.

Armstrong & Brockroge succeed Armstrong Bros. in the grocery and meat business.

O'Brien & Millard, saloon keepers, have dissolved, each continuing.

Muskegon.

Sept. 14—The business public was considerably surprised last Monday to learn that W. H. Fletcher had sold his grocery stock and fixtures to John B. Barlow, his book-keeper, and that the many creditors of that gentleman are not likely to be benefited by the operation. In an interview with Mr. Barlow, that gentleman stated that the stock and fixtures inventoried \$4,450; that he gave Fletcher \$2,000 cash and his notes for the balance, due in three, six, nine, twelve, eighteen and months. Fletcher's commercial indebtedness amounts to about \$7,000. He offers his creditors 15 cents cash and 15 cents in paper, due in May, 1886, in full settlement.

Big Rapids.

Sept. 14—G. W. Crawford is negotiating with a prominent lumberman for the sale of his entire grocery stock. He intends to give his whole attention to his manufacturing interests.

J. D. Robinson and other Big Rapids business men contemplate establishing at this place a wholesale meat and provision store.

F. W. Joslin will remove his stock of clothing to Asheville, N. C., about the 26th of this month. He advertises his present store to rent.

The new Morrissey block has reached the second story. It is being built with conveniences for wholesale trade, having double rooms above and below.

Dell Lovejoy, who has been in the employ of F. W. Joslin for five years past, has entered the employ of the West Michigan Lumber Co., and will be located at Woodville during the winter.

C. D. Carpenter and E. C. Morris, dry goods merchants, have returned from the Eastern markets.

Mayor W. W. Smith, who has been spending some time in the Eastern States, is home attending to the interests of his lumber firm.

A. S. Hobart is in very poor health, and contemplates a change of residence.

T. H. Hannifan, formerly of the firm of Hannifan, Hannifan & Co., is now in the employ of C. D. Carpenter.

J. H. Kilbourn will assist F. W. Joslin as salesman during the latter's stay in Big Rapids.

LATER—Frank Robbins, of Crapo, has purchased the Crawford grocery stock and fixtures above referred to, and will add a meat market to the business. Possession was given to-day.

Luther.

Sept. 14—September 5, the saw mill of Wilson, Luther & Wilson cut with two single saws 181,404 feet of lumber. The is the biggest cut ever made in Luther.

James Palmer, of Chase, has opened a meat market here.

The Pacific House is the name of Schall's new hotel. It will be opened this week.

The Luther Herald has made its appearance. A. E. Marien is editor. It is a fine paper and deserves the hearty support of the people of Luther.

F. Furgeson is preparing to build a photograph gallery on the west side of State street. Messrs. Leavenworth & Willard have begun the manufacture of shirts. They employ six women.

According to a scientific expounder upon seasickness, only three per cent. of mankind are proof against the evil. This is a contradiction to the lately developed theory that seasickness depends upon the imagination.

VISITING BUYERS.

The following retail dealers have visited the market during the past week and placed orders with the various houses:

A. W. Fenton, A. W. Fenton & Co., Bailey, Jackson Coon, Rockford.  
J. B. Watson, Coopersville.  
Dell Wright, Berlin.  
L. A. Fenton, Moley.  
Wm. B. Wilson, Muskegon.  
A. Young, A. Young & Sons, Orange.  
F. C. Williams, Ada.  
Luman Jensen, L. & L. Jensen, Jensenville.  
Geo. A. Sage, Rockford.  
Dr. A. Hanlon, Middleville.  
Geo. Tompsett, Tompsett Bros., Edgerton.  
Dr. A. L. Burnett, A. L. Burnett & Co., Lisbon.  
F. C. Beard, Moley.  
M. F. Walling, Walling Bros., Lamont.  
Chas. B. Johnson, Johnson & Seibert, Caledonia.  
Howard Morley, Morley Bros., Cedar Springs.  
L. S. & S. H. Ballard, Sparta.  
C. L. Bostwick, C. O. Bostwick & Son, Canonsburg.

J. C. Benbow, Cannonsburg.  
Byron McNeal, Byron Center.  
Thos. Hefferan, Eastmanville.  
O. W. Messenger, Spring Lake.  
J. W. Closenhouse, Grandville.  
Geo. E. Herrick, Olsen & Herrick, Cadillac.  
H. M. Harroun, McLain.  
Wm. Vermeulen, Beaver Dam.  
M. Heyboer, Drenthe.  
J. DenHerder, DenHerder & Tanis, Vriesland.

R. Purchase, South Blendon.  
John Kamps, Zutphen.  
Frank Boonstra, Drenthe.  
Aaron Zunder, Zunder Bros. & Co., Bangor.  
J. Steinberg, Traverse City.  
A. Vollmer, Big Rapids.  
G. N. Reynolds, Belmont.  
Hoag & Judson, Cannonsburg.  
A. & L. M. Wolf, Hudsonville.  
Ed. Roys, Roys Bros., Cedar Springs.  
Henry DeKline, Jamestown.

L. B. Chapel, Ada.  
Jos. P. Cordes, Alpine.  
D. B. Gallentine, Bailey.  
G. P. Stark, Cascade.  
Thos. J. Smoedley, Forest Grove.  
Walter H. Stru, Forest Grove.  
M. Minderhout, Hanley.  
Benj. Moe, Plainfield.  
Baron & TenHoor, Forest Grove.  
A. M. Church, Sparta.  
C. Omler, Wright.  
Wm. Karsten, Beaver Dam.  
Jorgensen & Henningsen, Grant.  
R. C. Sheridan & Co., Lockwood.  
Wm. McMullen, Wood Lake.  
A. J. White, Bass River.  
Ed. P. Barnard, buyer New Era Lumber Co., New Era.  
Bert Tinkler, Hastings.  
Oliver Seaman, Big Rapids.  
C. Bergin, Lowell.  
Paine & Field, Englishville.  
W. S. Root, Fallmaide.  
Cook & Sweet, Bauer.  
R. B. McCulloch, Berlin.  
J. D. F. Pierson, Pierson.  
Henry Baar, Grant Haven.  
Sval McMillan, Rockford.  
Ives & McArthur, Rockford.  
Geo. Carrington, Trent.  
M. V. Wilson, Sand Lake.  
C. E. & S. J. Koon, Lisbon.

THE LOUNGER.

I hear from a source which I deem reliable that D. D. Cody brought back from Duluth a check for \$6,200, as his share in the profits made by the Barnhart Lumber Co. since the last division of profits.

Lon. Pelton, the Morley hardware merchant, was in town last week, looking over his chances for securing an interest in a five hundred million dollar legacy left by an English ancestor. If all the Americans who expect to secure fortunes from English sources were grouped together, they would outnumber the standing army of Russia. But Mr. Pelton is too long-headed to allow his expectations in this respect to run away with his sturdy good sense.

Miscellaneous Dairy Notes.

Montreal butter houses have been buying from a Toronto man named Shannon, large quantities of what he represented as pure creamery butter. The drafts with bills of lading were received and honored; but when four carloads of the butter came it was found to be a lot of last year's grease, worth five cents a pound. Nobody knows how many firms have been victimized.

The August report of the Michigan Dairy Co. shows the total number of milk cows on the three farms to be 165, and the total production of milk 60,317 pounds. This is equivalent to a daily average of 1,945 pounds, or a daily average of over 20 pounds from each cow. Nearly three thousand pounds of milk was fed to calves, and the remainder was made into 2,340½ pounds of butter, at an average of one pound of butter to forty pounds of milk, although at the Grand farm the average was 22½ pounds.

The twelfth annual convention of the National Butter, Cheese and Egg Association will be held in Chicago Nov. 10 to 14, opening the same time as the Fat Stock and Dairy show, which continues until Nov. 10. Included in the programme of the business of the convention are subjects of special importance to all having any connection with dairy interests, and producers, manufacturers and dealers are invited to take part. The Illinois Board of Agriculture offers \$5,000 in premiums, to be awarded dairy interests represented at the Fat Stock show.

Good Words Unsolicited.

Geo. H. Remington, grocer, Bangor: "Must have it. Can't do without it."  
Sampson & Drury, hardware, Cadillac: "We are highly pleased with it, but think you have overdone it."  
Dr. Geo. W. Crouter, drugs, Charlevoix: "Your paper grows more interesting every month."  
Frank S. Fletcher, grocer, Luther: "Think it a very good paper."

A New Cream of Tartar Adulteration. A German exchange reports a new adulteration, consisting of alum and bisulphate of soda amounting to over thirty per cent. This admixture is deceptive, as it causes the percentage of the contained cream of tartar to be larger than it really is, unless the analysis is made very carefully. The addition of alum cannot add to the deception.

The total annual consumption of tea, it is now estimated, is 3,000,000,000 pounds; of coffee, 1,000,000,000 pounds; cocoa and chocolate, 1,000,000,000 pounds. Tea is the favorite drink of Russia, Holland and England, the last country annually importing 100,000,000 pounds, or several pounds to each man, woman, and child.

Cranberry Notes.

Geo. W. Bullis, of Ann Arbor, is making a careful study of cranberry growing, with a view to engaging in the culture of the berry on an extensive scale in some one of the Northern counties of Michigan.

S. H. Comings, the St. Joseph cranberry grower, made a fine exhibit of growing fruit at the display of the American Pomological Society here last week. Mr. Comings expects to gather 2,000 bushels from his marsh this season.

A dispatch from South Yarmouth, Mass., says the outlook of the cranberry crop for that and the adjoining towns of Barnstable, Dennis and Harwich this season appears very favorable at present. Reports from the different localities all indicate that the yield will be up to the average, which is an improvement over last year. The fruit worm has done comparatively little damage and the frost none as yet. The fruit is ripening up well. Picking commenced last week on the early black variety. This is the principal industry in that part of the county, the estimated value of the bogs in Yarmouth alone being between \$40,000 and \$50,000. Several new bogs have been built the past year.

The World Breathes Easier.

From the Philadelphia Grocer.

Cannot someone stop the ridiculous item going around the papers for the past three years, to the effect that petroleum barrels are painted blue because it was discovered that if the wood was soaked with water before the oil was put in, the water kept the oil from soaking into the staves, while the blue paint kept the water from soaking out. A little consideration would show that the water would dry up in the staves in spite of all the paint on earth. The fact is that all petroleum barrels are lined with glue—a certain quantity of hot glue is poured in as soon as the barrel leaves the cooper's hands, still hot. The barrel is rapidly agitated so that the glue seals the entire inside surface. If the public did not obtain this information from the offensive petroleum barrel, it might learn it readily from its familiar friend, the beer keg, which is treated in the same way, to prevent the beer coming in contact with the wood. The inviting sign, "Drawn from the wood," has no relation whatever to any advantage derived from contact with the wood, but simply means fresh-drawn beer.

A Promising Boy.

Jeweller (to new boy)—Did you sell anything while I was out, Jonny?  
New Boy—Yes, sir. I sold six plain gold rings.

Jeweller (very much pleased)—Good, my boy. We'll make a first-class jeweller of you one of these days. You got the regular price, of course?

New Boy—Oh, yes, sir. The price was marked on the inside 18c, and the gentleman took all there was left, sir.

MISCELLANEOUS.

Advertisements of 25 words or less inserted in this column at the rate of 25 cents per week, each and every insertion. One cent for each additional word. Advance payment.

FOR RENT—The best stand for clothing business in Big Rapids. Owner is going South and has unexpired lease on his hands. Address F. W. Joslin, Big Rapids, Mich. 104t.

WANTED—A drug stock inventorying from \$1,000 to \$1,500. Address Lock Box 100, Grand Rapids, Mich. 105t.

FOR SALE—Eight hundred dollars will buy a good stock of groceries, ¼ acre of land, and one two-story building in a lively business town. Address, Postmaster, Eckford, Calhoun County, Mich. 104t.

FOR SALE—The brevier type formerly used on The Tradesman. The font comprises 222 pounds, including italic, and is well assorted and very little worn. Address this office.

PARTNER WANTED—A well-established manufacturer of proprietary remedies, having now on the market a line of popular patents, wishes a partner, with some capital, to push the sale of same. Address, "Patent," care "The Tradesman." 94t.

is valuable. The Grand Rapids Business College is a practical trainer and fits its pupils for the vocations of business with all that the term implies. Send for Journal. C. G. SWENBERG, Grand Rapids, Mich.



**HERCULES!**  
The Great Stump and Rock  
**ANNIHILATOR!**  
Strongest and Safest Explosive Known to the Arts,  
Farmers, practice economy and clear your land of stumps and boulders. Main Office, Hercules Powder Company, No. 40 Prospect Street, Cleveland, Ohio.  
**L. S. HILL & CO., AGTS.**  
GUNS, AMMUNITION & FISHING TACKLE,  
GRAND RAPIDS, MICH.

Hardware.

The Barbed Wire Fence.

He mourns the happy days of youth,  
Now gone forever hence,  
When he could sit and whistle sticks  
Upon a picket fence.  
But now, alas! he cannot thus  
His leisure hours employ,  
For fate, in shape of wire with barbs,  
Hath rendered null that joy.

"A Highway Robber by Accident."

"I remember a case in which a man became a highway robber by accident," said a well-known business man the other day. "It was in the old days when the police were poor, the streets were ill-lighted and garroting was not uncommon. A gentleman was on his way home from a lodge meeting. It took him through the worst part of the First ward, a region not very pleasant to be in even in our times. Most folks went armed in those days if out late at night, and this gentleman had his pistol with him. Walking along rapidly, and hoping to get out of that district as soon as possible, he met a man who, just as they passed, stumbled awkwardly up against him, and then, without waiting so much as for a word of apology, hurried on in the opposite direction. The gentleman instinctively put his hand to his vest pocket, found his watch and chain gone, turned and ran after the rascal who had robbed him, and bringing his pistol to bear on him, shouted: 'Give me up that watch, you villain!' The fellow handed him the watch and chain, and then broke into a run and went as fast as his legs could carry him. The gentleman, glad enough to have gotten back his watch and chain, and not inclined to pursue the robber any further, made his way home, where in some excitement he told his wife the story of his adventure. 'But, my dear,' said his wife, 'your watch and chain are here on your bureau, safe at home; you did not take them with you this morning.' The fact was that both men were on the lookout for robbers. Man number two, when he heard pursuing footsteps and the click of a pistol, considered it a case of your-money-or-your-life, and gave up his watch, glad enough to have gotten off unharmed. An advertisement brought him to the unintentional robber, and watch and chain were returned to him with many apologies."

Dollar Cigars No Better Than Quarter Goods.

From the New York Sun.

"For twenty-five cents each," said the proprietor of one of the largest and most fashionable cigar-stands on upper Broadway, "you can buy as good a cigar as you want to smoke. The difference in flavor between that and the one that costs one dollar is too slight to be noticed almost. You can't make a great many young men believe that, though. I used to have a wealthy young customer who quarreled with me once because I didn't keep a cigar that sold for more than fifty cents."

"I told him I would order some for his special benefit. After he had gone I took fifty of the twenty-five cent cigars, wrapped them carefully in tin foil, and put them in an old box with a tag stating they cost one dollar each. The next day he came in and asked me if I had filled his order."

"I told him that at great personal inconvenience I had done so, and then I handed him out one of the dollar brand."

"He took five, and never could be induced to smoke any others."

"They cost a great deal," he used to say, 'but the flavor is so fine they are more than worth it.'"

"I want a medium strong cigar," said an old gentleman who now entered the store. "Yes, sir," responded the cigar man, as he handed out a number of small cigars. The old gentleman laid down a quarter on the counter and took six cigars.

"That isn't the kind of a man who pays a dollar for twenty-five-cent cigars," we said. "No," answered the dealer. "He leaves that sort of folly for his son. He is the father of the rich young man."

Bound to Make Shingles.

From the Cheboygan Tribune.  
The trade between Matteson & Brown with D. Quay & Son for the lease for the latter's shingle mill fell through, Quay & Son concluding not to accept the terms, according to the proposition they had made. Matteson & Brown have leased J. N. Perry's shingle mill for a term of years and will fit it up with the machinery they brought here from McBrides.

The transmission of messages by carrier pigeons is regarded so important in Germany that foresters have been ordered to take vigorous measures to exterminate falcons, hawks, and other birds of prey.

Nine generations of William Fowlers have successively run a grist mill at Milford, Conn., on the same site selected by the senior William Fowler on arriving from England 250 years ago. The present building is the fifth in the succession.

If the original forests of the States of Indiana and Ohio were standing to-day, says the Chicago Herald, their valuation would be many times greater than are the farms they were sacrificed to improve. In making their farms the settlers of those states destroyed millions and millions of dollars' worth of black walnut. Miles and miles of fence were laid with black walnut rails. An old farmer says that only thirty years ago he began making his farm, and that he worked eight years in clearing it of the walnut timber, eighty acres of which he burned up. After thirty years of cultivation the farm is worth \$8,000. If it had its walnut timber back it would be worth more than \$100,000.

WHOLESALE PRICE CURRENT.

Prevailing rates at Chicago are as follows:

**AUGERS AND BITS.**  
Ives', old style.....dis 60  
N. H. C. Co.....dis 60  
Douglass.....dis 60  
Pierces.....dis 60  
Snell's.....dis 60  
Cook's.....dis 60  
Jennings, genuine.....dis 25  
Jennings, imitation.....dis 10

**BALANCES.**  
Spring.....dis 25

**BARROWS.**  
Railroad.....dis 13 00  
Garden.....net 33 00

**BELLS.**  
Hand.....dis 60  
Cow.....dis 60  
Call.....dis 15  
Gong.....dis 20  
Door, Sargent.....dis 55

**BOLTS.**  
Stove.....dis 40  
Carriage new list.....dis 75  
Plow.....dis 30  
Sleigh Shoe.....dis 75  
Cast Bolt.....dis 55  
Wrought Barrel Bolts.....dis 55  
Cast Barrel, brass knobs.....dis 55  
Cast Square Spring.....dis 55  
Cast Chain.....dis 55  
Wrought Barrel, brass knob.....dis 55  
Wrought Square.....dis 55  
Wrought Sunk Flush.....dis 30  
Wrought Bronze and Plated Knob.....dis 50  
Ives' Door.....dis 50

**BRACES.**  
Barber.....dis 40  
Backus.....dis 50  
Spofford.....dis 50  
Am. Ball.....net

**BUCKETS.**  
Well, plain.....dis 4 00  
Well, swivel.....dis 4 50

**BUTTS, CAST.**  
Cast Loose Pin, figured.....dis 60  
Cast Loose Pin, Berlin bronze.....dis 60  
Cast Loose Joint, genuine bronze.....dis 60  
Wrought Nipple, bright fast joint.....dis 60  
Wrought Loose Pin.....dis 60  
Wrought Loose Pin, acorn tip.....dis 60  
Wrought Loose Pin, japanned.....dis 60  
Wrought Loose Pin, japanned, silver tipped.....dis 60  
Wrought Table.....dis 60  
Wrought Inside Blind.....dis 60  
Wrought Brass.....dis 60  
Wrought Clark's.....dis 60  
Blind, Parker.....dis 60  
Blind, Shepard's.....dis 60

**CAPS.**  
Ely's 1-10.....per m 65  
Hick's C. F.....dis 60  
G. D.....dis 35  
Musket.....dis 60

**CHISELS.**  
Rm Fire, U. M. C. & Winchester new list  
Rm Fire, United States.....dis 60  
Central Fire.....dis 40

**COCKS.**  
Brass, Racking's.....dis 50  
Bibb's.....dis 50  
Boer.....dis 40  
Penn's.....dis 60

**COPPER.**  
Planished, 14 oz cut to size.....dis 30  
14x32, 14x56, 14x80.....dis 36

**DILLS.**  
Morse's Bit Stock.....dis 35  
Taper and Straight Shank.....dis 20  
Morse's Taper Socks.....dis 30

**ELBOWS.**  
Com. 4 piece, 6 in.....doz net 85  
Corrugated.....dis 20  
Adjustable.....dis 15

**FILES.**  
Clar's, small, \$18 00; large, \$26 00.....dis 20  
Ives', 1, \$18 00; 2, \$24 00; 3, \$30 00.....dis 25

**FILED.**  
American File Association List.....dis 60  
Disston's.....dis 60  
New American.....dis 60  
Nicholson's.....dis 60  
Heller's.....dis 30  
Heller's Horse Rasp.....dis 33

**GALVANIZED IRON.**  
Nos. 16 to 20, 22 and 24, 25 and 26, 27, 28  
List 12 13 14 15 18 15

**GATES.**  
Stanley Rule and Level Co.'s.....dis 50

**HAMMERS.**  
Maydole & Co.'s.....dis 20  
Kip's.....dis 25  
Yorke & Plum's.....dis 40  
Mason's Solid Cast Steel Hand.....dis 40  
Blacksmith's Solid Cast Steel Hand.....dis 40

**HANGERS.**  
Barn Door Kipper Mfg. Co., Wood track dis 50  
Champion, anti-friction.....dis 60  
Kipper, wood track.....dis 40

**HINGES.**  
Gate, Clark's, 1, 2, 3.....dis 60  
State.....dis 11  
Screw Hook and Strap, to 12 in. 4x4, 2 50  
and longer.....dis 34  
Screw Hook and Eye, 1/2.....dis 10  
Screw Hook and Eye, 3/4.....dis 8  
Screw Hook and Eye, 1.....dis 7  
Screw Hook and Eye, 1 1/2.....dis 6  
Strap and T.....dis 60

**HOLLOW WARE.**  
Stamped Tin Ware.....dis 60  
Japanned Tin Ware.....dis 20  
Granite Iron Ware.....dis 25

**HOES.**  
Grub 1.....dis \$11 00, dis 40  
Grub 2.....dis 11 00, dis 40  
Grub 3.....dis 12 00, dis 40

**KNOBES.**  
Door, mineral, jap. trimmings.....\$2 70, dis 68  
Door, porcelain, jap. trimmings.....3 50, dis 65  
Door, porcelain, plated trimmings.....list 10 15, dis 63  
Door, porcelain, jap. trimmings.....dis 70  
Drawer and Shelf, jap. trimmings.....dis 70  
Picture, H. L. Judd & Co. S.....dis 40  
Homacite.....dis 50

**LOCKS—DOOR.**  
Russell & Irwin Mfg. Co.'s new list.....dis 60  
Mallory, Wheeln & Co.'s.....dis 60  
Brantford's.....dis 60  
Norwalk's.....dis 60

**LEVELS.**  
Stanley Rule and Level Co.'s.....dis 65

**MILLS.**  
Coffee, Parkers Co.'s.....dis 40  
Coffee, P. S. & W. Mfg. Co.'s Malleable dis 40  
Coffee, Landers, Perry & Clark's.....dis 40  
Coffee, Enterprise.....dis 25

**MATTOKS.**  
Adze Eye.....dis \$16 00, dis 40  
Hunt Eye.....dis \$15 00, dis 40  
Hunt's.....dis \$18 50, dis 20 & 10

**NAILES.**  
Common, Iron and Fencing.....per keg \$2 40  
10d to 60d.....dis 25  
6d and 9d adv.....dis 25  
6d and 7d adv.....dis 50  
4d and 5d adv.....dis 75  
3d advance.....dis 1 50  
3d fine advance.....dis 3 00  
Cinch nails, adv.....dis 1 75  
Finishing 1 10d 8d 6d 4d 3d  
Size—Inches 1 3 2 1/2 2 1/2 1 1/2  
Adv. per keg \$1 25 1 50 1 75 2 00  
Steel Nails—Same price as above.

**MOLASSES GATES.**  
Stebbin's Pattern.....dis 70  
Stebbin's Genuine.....dis 70  
Enterprise, self-measuring.....dis 35

**MAULS.**  
Sperry & Co.'s, Post, handled.....dis 50

**OLERS.**  
Zinc or tin, Chase's Patent.....dis 55  
Zinc, with brass bottom.....dis 50  
Brass or Copper.....dis 40  
Reaper.....per gross, \$12 net  
Olumstead's.....dis 50

**PLANES.**  
Ohio Tool Co.'s, fancy.....dis 15  
Sciota Bench.....dis 25  
Sandusky Tool Co.'s, fancy.....dis 15  
Bench, first quality.....dis 20  
Stanley Rule and Level Co.'s, wood and  
PANS.

**PLATES.**  
Fry, Acme.....dis 50  
Stebbin's Genuine.....dis 60  
Dripping.....dis 60

**RIVETS.**  
Iron and Tinmed.....dis 40  
Copper Rivets and Burs.....dis 50

**SADDLES.**  
"A" Wood's patent planished, Nos. 24 to 27 10  
"B" Wood's pat. planished, Nos. 25 to 27 9  
Broken packs 1/2c per extra.



# The Michigan Tradesman.

## BUSINESS LAW.

### Brief Digests of Recent Decisions in Courts of Last Resort.

#### KLEPTOMANIA—INSANITY—EVIDENCE.

In the case of Harris vs. The State, the Texas Court of Appeals held kleptomania to be a well-recognized species of insanity, which, if clearly established by evidence, constitutes a complete defense in a trial for theft, and ruled that expert or medical testimony is not the only species of proof competent to establish the defense of kleptomania, but that the opinion of a non-professional witness based on his personal observation of the symptoms of kleptomania is admissible as evidence in connection with his testimony to the symptomatic facts on which his opinion rests.

#### FORBEARANCE TO ENFORCE LIEN.

A promise to pay the amount due a subcontractor in consideration of his not filing a lien made by the former owner of the land on which a building had been erected, who before that time had conveyed the land to a third party, with covenants against incumbrances, was held valid by the Supreme Court of Wisconsin in the case of Hewett vs. Currier. The court put its decision on the ground that the compromise of a doubtful claim is a good consideration for a promise to pay money, and said that it was settled that such a promise was not within the Statute of Frauds.

#### MORTGAGE DEBT—PRESUMPTION OF PAYMENT.

Where the holder of a mortgage permitted the mortgagor, his mother, and the assignee of the equity, his sister, to occupy the mortgaged premises for more than twenty years because of the relationship, and he testified without contradiction that the mortgage debt had not been paid, the Supreme Court of Maine held that the presumption of payment was overcome by these facts. The court said that the ground of presumption of payment growing out of the lapse of time is that a man is always ready to enjoy his own, and that whatever will repel this will take away the presumption of payment.

#### SHOPKEEPER'S LIABILITY—PROPERTY STOLEN FROM CUSTOMER.

In the case of McCollin vs. Reed, decided by the Pennsylvania Common Pleas, a tailor was held responsible for the value of a watch and chain stolen from the clothing of a customer while he was being fitted with new clothing in the tailor's shop. The court in charging the jury said: "It is the duty of the defendants in this case to provide a safe place, and if they do not do so they are guilty of negligence and should be held responsible. The plaintiff might leave what he liked in the defendant's closet. If you think the plaintiff was guilty of negligence you may find for defendants. The plaintiff is entitled to recover the value of the goods lost and any expense he was put to in his endeavor to recover them." A verdict found for the plaintiff was affirmed.

#### LIMITS OF JUDICIAL POWER.

Courts are limited to the exercise of judicial functions with such incidental powers as may be necessary thereto, and an act of a state legislator commanding the exercise of any other than a judicial function—such as the appointment of a county auditor—is unconstitutional, according to the decision of the District Court of Douglas county, Ill., in the matter of the appointment of a county auditor. The court referring to the article in the Illinois Constitution providing that "The district courts shall have jurisdiction in their respective districts as may be provided by law," said: This provision gives to the legislature very great power, investing jurisdiction in this court, and yet this power is not without limit. Manifestly this jurisdiction must be limited to the "judicial power" named in the first section, for it is only such power that is included in the judicial department of the government. The courts are limited to the exercise of judicial functions, with such incidental powers as are necessary thereto. That this ought to be so is quite apparent. If by legislative act this court may be required to appoint an auditor, why may it not be called upon to appoint all other county officers whose election or appointment is not otherwise provided for by the Constitution? May it not also be clothed with power to appoint city officers in the several cities within its district? While this may only be an argument of convenience, it shows the propriety at least of keeping within what is believed to be the exact constitutional limit. The court ought not to be burdened, and its legitimate business obstructed, by the discharge of duties never understood to be of a judicial nature. It is quite manifest that such a result was never intended.

#### FIRE INSURANCE—INCREASE OF HAZARD.

A policy of fire insurance upon a building was issued by a company, loss, if any, payable to a mortgagee named. The policy contained a condition avoiding it in case of "increase of hazard" by the erection of neighboring buildings, but in a "mortgage clause" it was declared that the interest of the mortgagee would not be violated by any act or neglect of the mortgagor. The mortgagee, however, was required to notify the company of any increase of hazard which should come to his knowledge. The policy provided for a renewal, but provided that "in case there shall be any increase of hazard it must be made known to the company by the as-

sured at the time of renewal, otherwise this policy shall be void." During the life of the original policy the insured erected a building but the one insured, which increased the risk. A loss occurred after the expiration of the original policy. In an action thereon a renewal was claimed by plaintiff. It appeared that the broker, who acted on behalf of the insured, and the mortgagee in making the alleged renewal agreement with the company, had knowledge at the time of the erection of the new building, but did not disclose the same. The New York Court of Appeals held upon this state of facts that the knowledge of the agent was imputable to the principal, the mortgagee, and that his failure to disclose it avoided the policy, conceding there was a valid renewal agreement. The court said that the increase of hazard by an erection made subsequent to the issuing of the original policy, and prior to the renewal, was a fact material to the risk, and that its disclosure by the mortgagee, who procured the renewal, was by the clear language of the policy a condition precedent to a continuance of the defendant's liability.

#### The Cheese Industry.

The London Times at length acknowledges that a great blow has fallen on the agricultural industry in the United Kingdom, owing to the competition of American cheese. In Cheshire prices have already fallen 15 to 20 per cent., bringing down the market to prices at which it will not be remunerative to continue the business. The effect upon the cheese making farms is disastrous, and a great reduction in their value is expected. "The best of the Cheshire farmers are dismayed at the outlook for the very branch of industry that has been regarded as the mainstay of British agriculture. If dairying goes, every resource of our agricultural classes must collapse."

#### A Business of Long Standing.

Customer (in grocery store)—You have been established in business a long time, I understand, Mr. Shortweight?  
Mr. Shortweight (with pride)—Yes, sir, I have sold groceries on this corner for twenty-seven years.  
Customer (lifting the cover of the cheese box and quickly dropping it)—Not longer than that?



**C. S. YALE & BRO.,**

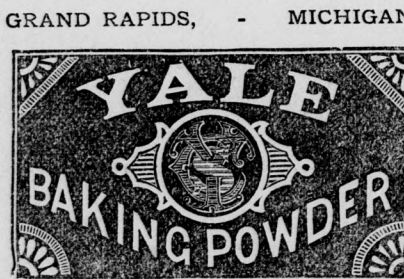
—Manufacturers of—

**FLAVORING EXTRACTS!**

BAKING POWDERS,

**BLUINGS, ETC.,**

40 and 42 South Division St.



**VOICT, HERPOLSHEIMER & CO.,**

Importers and Jobbers of

**STAPLE AND FANCY Dry Goods!**

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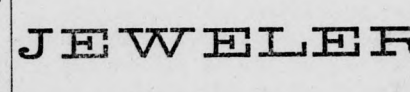
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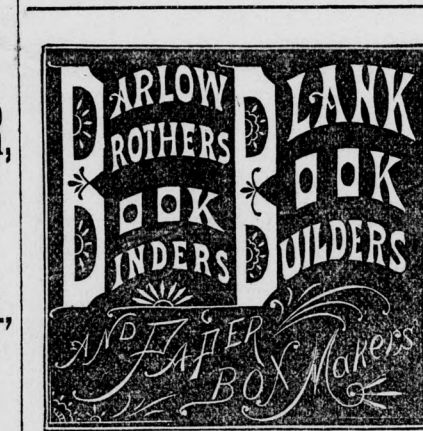
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