

# The Michigan Tradesman.

VOL. 3.

GRAND RAPIDS, MICHIGAN, WEDNESDAY, NOVEMBER 11, 1885.

NO. 112.



## TO THE TRADE.

We desire to call the attention of the Trade to our unusually complete stock of

**SCHOOL BOOKS,  
School Supplies**

And a General Line of Miscellaneous Books, Stationery, Paper, Etc.

We have greatly increased our facilities for doing a General Jobbing Business, and shall hereafter be able to fill all orders promptly. We issue separate lists of States, School and Township Books, Blanks, Etc., which will be mailed on application.

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The Only Reliable Compressed Yeast.

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Grocers and Bakers who wish to try "FERMENTUM" can get samples and full directions by addressing or applying to the above.

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Send for Price-List. Orders by mail receive prompt attention.

THE PERKINS WIND MILL.



It has been in constant use for 15 years, with a record equalled by none. **WARNING:** Do not blow down unless the tower goes with it; or against any wind that does not displace substantial farm buildings; to be perfect; to outlast and do better work than any other mill made. Agents wanted. Address Perkins Wind Mill & Ax Co., Mishawaka, Ind. Mention Tradesman.

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PETERSBURG, VA.,

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BLUE RETER,

SPREAD EAGLE,

BIG FIVE CENTER.

**DRYDEN & PALMER'S**

**ROCK CANDY.**

Unquestionably the best in the market. As clear as crystal and as transparent as diamond. Try a box.

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Sole Agent for Grand Rapids.

**BEANS.**

I want to buy BEANS. Parties having any can find a quick sale and better prices by writing us than you can possibly get by shipping to other markets.

Send all sample by mail and say what you have.

**OREAUX, AGT.,**

Grand Rapids, Mich.

**PEIRCE & WHITE,**

JOBBER OF

**CHOICE IMPORTED AND DOMESTIC CIGARS,**

Plug, Fine Cut and Smoking Tobaccos,

**Specially Adapted to the Trade.**

79 Canal Street, Grand Rapids, Mich.

**SEEDS**

We carry a full line of Seeds of every variety, both for field and garden. Parties in want should write to or see the

**GRAND RAPIDS GRAIN AND SEED CO.**

71 CANAL STREET.

**THE RICKARD LADDER!**

Two Ladders in one—step and extension. Easily adjusted to any height. Self-supporting. No braces needed. Send for illustrated price-list.

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**Milwaukee Star Brand Vinegars.**

Pure Apple Cider and White Wine Vinegars, full strength and warranted absolutely pure. Send for samples and prices. Arcade, Grand Rapids, Mich.

**STEAM LAUNDRY**

43 and 45 Kent Street.

**STANLEY N. ALLEN, Proprietor.**

WE DO ONLY FIRST-CLASS WORK AND USE NO CHEMICALS.

Orders by Mail and Express promptly attended to.

**JUDD & CO.,**

JOBBER OF SADDLERY HARDWARE

And Full Line Winter Goods.

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SHERWOOD HALL. MARTIN L. SWEET.

ESTABLISHED 1865.

**Brown, Hall & Co.**

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**Fur Robes,**

**Horse Blankets,**

Write for Special Prices.

Nos. 20 and 22 Pearl st., Grand Rapids.

**A WORD TO RETAIL GROCERS**

Ask your wholesale grocer for Talmage Table Rice. It is equal to the best Carolina and very much lower in price.

**ALWAYS PACKED IN 100 POUND POCKETS.**

**Dan Talmage's Sons, New York.**

**Sweet 16**

**Laundry Soap**

MANUFACTURED BY

**OSBERNE, HOSICK & CO.**

CHICAGO, ILL.

## THE SINS OF THE FATHERS.

The first of April in Lancaster county, Pennsylvania, is something more than All-Fools' Day; it is the great day for adjusting all the accounts for the year past, and for entering into engagements for the year to come. For generations the farmers of that region have crowded the year's business as far as possible into that one day, and it probably never occurs to them that accounts might more conveniently be settled oftener. Ideas have never made rapid progress among these slow-going tillers of the soil, whose thorough conservatism resisted the free-school system as long as possible. As the fathers have done so must the sons, so far as circumstances will permit. Thus it was that on the first of April five years ago, as on scores of such former anniversaries, the county roads were noisy with the passing of farm wagons, all headed in the same direction, and with the town of Lancaster as their destination. Long before light had many of the drivers begun their journey, for much was to be done ere they could return. The yellow oil-cloth-covered wagons of the Amish farmers were occasionally to be seen, but were not as numerous as the less-conspicuous vehicles of their Mennonite neighbors. On reaching Lancaster these were all ranged in long rows in front of the smaller taverns with which the city abounds, while the drivers crowded the banks, drawing or depositing money, and elbowing their way into the stores and shops to make their annual payments.

It was not an unpicturesque throng that filled the streets that April day, and a stranger would have detected within it many novel and striking features, for, although it was not a crowd that possessed much brilliancy of color, it presented great variety of costume. The Mennonite women, with their large black silk sun bonnets, their placid faces within outlined by a white muslin cap-border, formed no small portion of the assemblage; while the men of the same persuasion, their business done, in sober gray suits, with clean-shaven faces and closely-cropped hair, tramped sturdily along beside their wives or stood in groups on the pavement blocking the way, and regarding the attempts of others to pass them with much the same absence of comprehension in their lusterless faces that a cow evinces when she stands across a foot-path chewing her cud in entire obliviousness to the fact that you desire to pass. Stricter members of the Mennonite faith—New Mennists as they are called—might be known by an extra breadth of brim on their wide black hats, the absence of coat collars, and similar peculiarities of costume. Less frequently there might be seen the singular figure of an Amish man clad in a long reddish-brown overcoat, with numerous capes and skirts reaching to his heels. Sometimes the coat was lacking and the farmer appeared in a jacket fastened by hooks and eyes, and characterized by a total absence of skirts. Unlike their Mennonite brethren, these religionists wore beards, and their hair, falling to the shoulders at the back, was cut squarely across the forehead just above the eyes. Hats of extravagant brim completed an attire having more oddity than beauty to recommend it. Occasionally one observed an entire family of Dunkards, or German Baptists, the children of each sex being dressed precisely as their elders, and looking in their quaint garb and serious faces, like dwarfs, who had early faced the situation and accepted the inevitable.

Two young men in more worldly attire, who were loitering down King street in search of amusement, found plenty of it that morning in merely noting the people about them. The taller and finer-looking of the two was a visitor in the town and his friend, a resident was enjoying his exclamations of surprise at the unfamiliar sights.

"Look at that poor old fellow, Clem," said the stranger to the town. "He doesn't look as if he had a spare cent to bless himself with."

The old fellow in question was a middle-aged farmer of decidedly shabby appearance, who was sitting on the curb stone engaged in eating an unpalatable-looking sausage which he had drawn from his pocket along with a dingy bit of cheese. Clement Singleton, the one addressed, gave the old man a passing glance and burst into a laugh.

"That is old Grouk," he replied; "but your sympathy is quite wasted upon him, for he is a great tobacco farmer of this vicinity, and worth at least half a million. It is a solemn fact," he added observing his friend's look of disgust, "and I suppose his frugal disposition, one evidence of which you notice now, helped largely in its acquirement."

A little farther on, the sidewalk was obstructed by some packing boxes, and in the narrow space left for passage a heavy, clumsy Mennonite was standing with his back to them. He turned about as they came near and faced them with a slow, bovine stare that was utterly devoid of intelligence. He made no offer to move, but merely looked at them with that slow gaze which, while it amused Singleton's friend, made Singleton himself impatient.

"Come, let us pass, will you?" he said sharply, and with a lumbering gait the farmer moved aside.

"That is another of your county millionaires, I suppose, isn't he, Clem?" questioned the other a moment after.

"I don't know him," was the response; "but he may be, for most of these Mennonite farmers are well off, especially if they are tobacco raisers."

The latter part of Singleton's assertion was true enough, but Heinrich Bruner, the man who had so deliberately made room for the young men, was far from being rich, though by no means a poor man. Like the other farmers, he had been making his yearly payments and settling his bank account, but unlike many of his neighbors, there was not the amount at the bank to his credit that it would have been pleasant to see there. To be sure, he had, beside, odd sums tied up in bits of stocking and hidden away in nooks and corners at home, but the whole amount was less than his brother Sigismund Bruner at Petersburg possessed, and their cousin, Adam Bruner, of Manheim, was worth double what the brothers owned. He was thinking of all this as he turned away from the bank, and when met by Singleton and his companion had paused in his walk, completely lost in his confused reckonings. He was not so stupid as the young men had imagined, but he did not grasp ideas readily; and, already pre-occupied as he was, it needed the stimulus of Singleton's words to rouse him to full consciousness of what was required of him.

It had come to him to-day with some force that he was growing old. He had not thought much about it before. One year of his life was very like another, and there was not much in his surroundings to remind him of the flight of time. True, his children were growing up about him, but this did not impress him with the fact that his own years were increasing. To-day, however, he had met in Lancaster Gottlieb Hogendobler, whom he had known when he was young, and who was now a wealthy tobacco farmer near Quarryville. They had not met for twenty years, and Heinrich was surprised to find how old and bent his early friend appeared, and remarked upon it accordingly. The venerable Gottlieb did not seem overpleased at the observation.

"Look here once Heinrich," he rejoined, laying his hand on the other's shoulder, "you call me old when you are the oldest, mein friend."

"Nein, Gottlieb, it is not so," said Heinrich, shaking his head in denial.

"It is so," maintained the tobacco farmer stoutly. "On next Pfingstmontag it will be my fifty-seventh geburststag."

Upon this confident statement Heinrich began counting on his fingers and reckoning from various data, such as the year a certain preacher came, the time when applesnits brought such a high price on market, and the year when he figured as the Bellschmickel for his children's amusement at Christmas, arriving at last at the mournful conclusion that if he lived till the next Fasnacht he would be sixty years old.

Sixty years old! And he remembered that his father Conrad was but sixty-five when he died. Sixty years old, and there were five children yet to provide for, and it had been Heinrich's one ambition to do as well for them when they should begin life for themselves as old Conrad had for Sigismund and himself, and the sisters Christine and Veronica when they were married. Of the five children, Jacob was the eldest; he must be at least twenty-four, the father thought. He would be wanting to marry soon, and as for the next oldest, Johanna, there was Franz Dieffenbach coming to see her every week. Nor would it be long before the others would be wanting to marry, and how was he to provide farms for them all? Johanna, the only girl, would go to her husband's farm when she married, but Franz Dieffenbach was not the man to take her with no money. Whatever happened, he must do well by Johanna.

But Clement Singleton had roused him from his musings, and the court house clock striking two reminded him that he must soon be driving home. Jacob had come to town with his own team and would return when it suited him, but young Heinrich, the youngest of his sons, must be hunted up before he could start for home. The elder Bruner had left his horses and wagon at the sign of the Cross Keys, and had enjoined upon his son not to go far from that vicinity, and as the boy never contemplated even a slight deviation from the letter of his father's commands he was easily found. He was an awkward, shapeless lad of fifteen, and when seen by his father was standing before a jeweler's window, lost in wide-mouthed admiration of the glitter within.

"Oh, father, just look in the fenster awhile yet," he exclaimed, when aware of the other's presence.

But the elder Heinrich remained undazzled by the sight of the window and its glories.

"It ish no good," he replied. "Come away once; it ish all foolishness," and reluctantly the boy obeyed.

As Bruner was leading out his horses

from the stable sheds, his foot hit some small object which he pushed aside without looking to see what it was, but after his team was ready to start and young Heinrich was already on the wagon seat, the farmer missed the horse blanket, which served them also as a cushion, and which had been left in the shed. Going back, therefore, for the blanket, he passed the same dark corner where he had kicked aside the small object in the straw. Something impelled him now to look down, and there, just at his feet, lay a coarse leather wallet, which some visitor to the stables had probably dropped not long before. He stood gazing at it for a moment in silence, and then hearing footsteps approaching, he stooped, picked up the wallet and placed it in his pocket, and a moment later having found the blanket, had climbed with it into the wagon beside his son. Just what he intended to do with the wallet was not clear to him at that moment, for he arrived at definite conclusions with great difficulty. As far as he was conscious of any idea in the matter, it was that he would take the wallet home with him, see what it contained and afterwards advertise it in the Lancaster papers. Perhaps before that he might hear who had lost it. Such a thing as the finding of money was so new a thing in his experience that it was hard to know at once what should be done about it. His instinct told him that if he entered the bar-room of the Cross Keys, saying that he had found some money, it might be claimed by the wrong person, and he did not like to be found there in the stables counting it over. It might be said that he had stolen it. No, he would wait till he reached home, he resolved, as his mind partially cleared itself while he drove slowly out of town; there he could count the money, and if any one should claim it when advertised, he would say first: "Stop, my good friend, how much did you lose?" And so it would be sure not to get into wrong hands. Having reached this point in his soliloquy, he urged his horses into a faster gait, and the ten miles of distance that lay between Lancaster and his farm were soon overpast. He had not spoken to his son during the whole time, but conversation was not a strong point with any of the Bruners, and the boy thought nothing of his father's silence, being wholly busied with the sights he had seen that day. It was the first time in his life that he had ever been so far from home as Lancaster, and he naturally felt that such a serious event was not to be lightly contemplated. A native of Borneo visiting a World's Fair could hardly have been more impressed with the novelties about him than was this simple country boy by the glimpse of life afforded by a few hours in this small inland city, and it is little to be wondered at that his mind did not readily adjust itself to his suddenly-enlarged experience. Thus occupied in mental digestion, he failed to observe that his father was more than usually taciturn, and the latter did not mention his discovery to his son, since he could see no possible reason for so doing.

The afternoon was well advanced when a turn in the road brought them in sight of the Bruner homestead. It was a comfortable place to look at. The red brick house, a story higher at the back than at the front, bore in a conspicuous place a lozenge-shaped tablet of white marble, stating that Conrad and Katrina Bruner built the house "in Jahre 1831." Beyond a neatly kept yard at the rear rose a large yellow barn, under the forebay of which a number of handsome cattle stood switching their tails with a leisurely motion, that implied no necessity for the act and rather conveyed an impression that the switching was merely a good-natured condescension to popular prejudice on the subject. As the wagon drove into the yard, a great commotion at once arose among the fowls that had been quietly sauntering about till that moment. Four or five guinea hens, with discordant cries, ran skulking behind a row of currant bushes, but, discontented with that place of refuge, soon rose in disorderly flight, alighting near the dog-kennel, and causing its worthy occupant to rush forth in a high state of excitement. Half a dozen ducks, which had been sunning themselves by the fence, suddenly felt it incumbent upon them to scuttle across the roadway with much apparent haste but little real progress. A few rods further on some hens, which had been standing in the path of the approaching wagon, but affecting not to perceive it, were at length seized with a proper sense of their peril, while at the same time a painful doubt in which direction to seek safety seemed to agitate their minds, as evidenced by purposelessly rushings to right and left and much rapid and excited conversation among themselves.

Leaving the wagon and horses in charge of Heinrich, the farmer entered the house, and after a word to his wife and Johanna, who were preparing supper in the kitchen, went up stairs to his sleeping-chamber, and entering, closed and bolted the door. Then drawing forth the black wallet from the inner pocket where he had placed it, he began to examine its contents. That was not a brief operation, for the rolls of bills it contained were large and his calculations were

slow, but at length he had spread out the last bill before him, and there was nothing beside the money in the wallet, which contained no clue to the owner. It was a large sum that was in his hands—a fraction over twenty thousand dollars. He wondered who had been so unfortunate as to lose all that. Twenty thousand dollars! How such a sum would swell his credit at the bank! Twenty thousand! That would buy Jacob a handsome farm, and leave nearly half for Johanna when she should marry Franz. There would be enough of his own for the others when they wanted to marry some day. If this money were only his, what an easy way it would show him out of present difficulties. The sound of the farm-bell ringing for supper broke in upon his musings, and hastily placing the money in the wallet, he thrust it into a deep chest, the key of which was always carried in his pocket, and went down stairs. Jacob had not yet arrived from Lancaster, but the rest of his children, from Johanna down to young Heinrich, were present at the supper-table. Susanna Bruner, the mother, was dressed, like other Mennonite matrons, in sober gray, with a short cape, pointed at the front and back, and a plain book-muslin cap. Johanna's attire was more worldly in character, for her dress was a gay purple, and there were earrings in the small ears. But then Johanna had not yet "entered the meeting." Whenever that event should take place, she would put on the plain dress of the sect. She had a sweet, placid face, not unlike her mother's, and seemed more intelligent than any of her brothers present. Of these, Walter was the eldest, a well-shaped lad of twenty, but with dull, heavy features, in this resembling his father as nearly as a young man can resemble one who is old and worn. The next youngest, Sigismund, named for the Petersburg uncle, was a red-checked boy of eighteen, whose appetite at this period of life was much sharper than his intellectual perceptions. There was no display of affection among the Bruners, but the family tie was strong, nevertheless. As the father looked about upon his children, his mind went back to the money up stairs. If the twenty thousand dollars were only his, what might he not do for them? His father, Conrad, when he died, thirty years ago came next Good Friday, had done well by his four children, and Heinrich would like to do no less for his. Truly it would be a good thing for him if he should never hear who had lost the money. When supper was over and the necessary work at the barn accomplished, the family all went to bed, although it was not much past seven o'clock, and there still lingered a faint glow in the west. But people who feel called upon to rise and begin the work of the day at two or three in the morning, have need to be in bed at an early hour.

But Heinrich the elder did not fall asleep as readily as usual, for he had the money to think of. In his imagination he was counting it over again, and more than once after his wife was asleep he raised himself on his elbow, that he might look over to the corner where the chest was, and satisfy himself that it was still there. What if he should keep this money for himself? He shuddered when he first ventured to shape his thoughts in this wise, but soon he was able to think of it without a feeling of horror. Surely it would not be so very wicked to retain it, since it was not for himself but his children that he desired it. How could it be so very wrong to use for the good of others what had come to him by chance? He had not stolen it. By the merest accident he had found it at a time when he needed it sorely. Perhaps it was really meant for him, and there was no accident in the matter.

[Continued next week.]

**Cold Comfort.**  
From the New York Times.  
A grocer's boy complained to his employer that he was worked too hard and did not get sufficient rest. "I know, Johnny," admitted the grocer, "that you are kept busy most of the time, but I'll see what can be done. Perhaps when cold weather sets in I'll let you draw molasses once in a while."

Recent scientific investigations have demonstrated that timber cut in the spring is not so durable for building purposes as that cut in the winter. This conclusion is borne out by the opinion of experienced builders, the majority of whom have long held to the same view. It has been found that wood containing large amounts of phosphoric acid and potassium is more liable to rot than when those elements are present in only small quantities. In the spring, standing timber contains about eight times as much phosphoric acid, and about five times as much potassium as in the winter; hence the desirability of cutting it before the sap has distributed these substances through the tree.  
That the American Indian still retains some of the daring and cunning in warfare that characterized him before the white man's whisky had corrupted him is shown in the recent gallant exploit of Geronimo, the Apache chief, who stole through the cordon of soldiers and actually entered the military reservation at Fort Apache and carried off his wives in triumph.



The Michigan Tradesman.

A JOURNAL DEVOTED TO THE Mercantile and Manufacturing Interests of the State.

E. A. STOWE, Editor.

Terms \$1 a year in advance, postage paid. Advertising rates made known on application.

WEDNESDAY, NOVEMBER 11, 1885.

Merchants and Manufacturers' Exchange.

Organized at Grand Rapids October 8, 1884.

President—Lester J. Rindge. Vice-President—Chas. H. Leonard. Treasurer—Wm. Sears. Executive Committee—President, Vice-President and Treasurer, ex-officio: O. A. Ball, one year; L. E. Hawkins and R. D. Swartout, two years.

Subscribers and others, when writing to advertisers, will confer a favor on the publisher by mentioning that they saw the advertisement in the columns of this paper.

THE TRADESMAN CONGRATULATES ITSELF.

The organization of the grocery trade of Grand Rapids is now an accomplished fact, and the object for which THE TRADESMAN has striven for over two years is no longer a vague unreality.

THE TRADESMAN advocated the organization of the retail trade only after a thorough investigation of the working of such associations in the Eastern states, which investigation brought with it a realizing sense of the advantages invariably obtained by concerted action, intelligently and sensibly exerted.

As soon as twenty-five Michigan cities have adopted the retail dealers' movement, THE TRADESMAN will act on the suggestion of President Hamilton, of the Traverse City Business Men's Association, and call a State convention, to be composed of delegates from each association.

The Supreme Court has declared the anti-oleomargarine bill unconstitutional, on the ground that the body of the bill does not conform to the title. The decision was written by Justice Campbell, and concurred in by the other judges of the tribunal.

The editor of THE TRADESMAN expresses his thanks to the Grand Rapids Pharmaceutical Society for the handsome book-case which now adorns his office, as well as for the kindly sentiments of esteem which accompanied the gift.

Manistee will probably be the next city to adopt the grocer movement. J. E. Mailhot is taking the initiative there, and good results are consequently to be expected from his labors in that direction.

East Saginaw will shortly have a local pharmaceutical society, similar to the Grand Rapids organization.

More Tobacco, Less Cotton.

From the Hartford Times.

South Carolina cotton planters are, to some extent, abandoning cotton as an unprofitable crop, and entering with some enthusiasm upon the experiment of cultivating tobacco. They say, "North Carolina and Virginia have grown rich," on tobacco, and now it is South Carolina's turn.

Purely Personal.

Jas. Fox left Monday night for his new home at Sioux City, Iowa.

J. S. Coffman, the Petoskey jeweler, is in town for a few days. Rumor has it that he contemplates purchasing an interest in the jewelry establishment of Will Hunt, at 10 Canal street.

H. F. Hastings writes that the Waukesha water is working wonders with his kidney trouble, and that it will be necessary for him to return home about the 20th, in order to prevent a famine in Wisconsin. The landlord has raised the price of board twice since his advent in Waukesha.

AMONG THE TRADE.

IN THE CITY.

Wm. P. Walsh succeeds Joe. Wood & Co. in the saloon business.

Chesire & Powers have engaged in the undertaking business at 29 Canal street.

B. Dickenson has engaged in the grocery business at Bellaire. The stock was purchased here.

F. H. Lester has re-engaged in the grocery business at Mendon. Arthur Meigs & Co. furnished the stock.

N. O. Ward has engaged in the hardware business at Stanwood. Foster, Stevens & Co. furnished the stock.

C. W. Skellinger has engaged in the hardware business at Rockford. Foster, Stevens & Co. furnished the stock.

The O. K. Dust Arrester Co. has lately sold arresters to the Aude Furniture Co., St. Louis, and G. Merz, Chicago.

Raub & Beatum have engaged in the grocery business at Upper Paris. Arthur Meigs & Co. furnished the stock.

Dr. Phebe French and another lady have formed a copartnership and will engage in the drug business at 500 East street.

Hester & Fox have sold a Simonds' single blocker shingle machine to L. Quackenbush, at Pleasant Corners, six miles northwest of Morley.

Berkoff & Timmer have started in the grocery business at the corner of Seventh street and Alpine avenue. Cody, Ball & Co. furnished the stock.

The transportation companies announce another advance in west-bound freight rates, to take effect Nov. 18: No. 1, 75 cents; No. 2, 60; No. 3, 45; No. 4, 35; special, 25.

S. L. Crockett & Co. succeed Ben. I. Deuel & Co. in the retail furniture business at 17 Canal street. The "Co." of the new firm is Edmund J. Hopkins, formerly in their revenue service.

J. H. Parker, State agent for Chandler & Taylor, Indianapolis, has sold Wm. Gallup, of Fowlerville, a twenty horse power engine and boiler and a sawmill with a daily capacity of 10,000 feet.

Parmenter & Ireland have sold their grocery stock to M. C. Sessions. Chas. B. Parmenter will go on the road again for the Gleason Wood Ornament Co. Ben. Parmenter and Jas. E. Ireland are undecided as to their future movements.

John H. Slack, formerly with W. S. Gumm & Sons, and Ed. Hanchett, formerly with Foster, Stevens & Co., have formed a copartnership under the firm name of Slack & Hanchett and purchased the hardware stock of C. W. Skellenger & Co., on South Division street.

W. S. Hartwell, postmaster at Elmira, and V. J. Jenks, of Grand Rapids, have formed a copartnership under the firm name of Hartwell & Jenks and engaged in general trade and the purchase and sale of wood at Elmira. Arthur Meigs & Co. furnished the grocery stock.

H. Rademaker & Co. have purchased the machinery formerly operated by the Hall Co., at Hastings, and are getting out a full line of jointed fish rods for the summer trade. They have lately issued an eighteen-page illustrated catalogue of their base ball bats, croquet sets, Indian clubs and jointed fish rods.

D. W. Kendall, designer for the Berkey & Gay Furniture Co., was the first to originate the square coal stove, which is now so popular. He got out designs in several different styles, but the Rochester stove manufacturer to whom he submitted his ideas would not listen to such an innovation as a square stove. In about a half dozen years, however, he was compelled to adopt Mr. Kendall's ideas, or fall to the rear ranks of the stove makers.

AROUND THE STATE.

E. P. Gallagher has bought G. D. Gould's 5 cent store at Oscoda.

J. M. Lyon succeeds C. E. Brown & Co. in general trade at Hadley.

Lea & Shanan have started a grocery and meat market at Big Rapids.

D. N. McKay, grocery and crockery dealer at Escanaba, has sold out.

C. Coon succeeds Coon & McLaurin in the grocery business at Manistiquie.

Jas. Frazier succeeds Carlson & Frazier in the livery business at Menominee.

A. N. Hopkins, succeeds Higby & Hopkins in the drug business at Homer.

Waite & Webster succeed Boughtman & Waite in the drug business at Homer.

Isaac Treado has bought his brother John's liquor business at Michigamme.

F. A. Kennedy succeeds Lawrence & Bright in the grocery business at Jackson.

Jas. Russell has purchased a half interest in the firm of Frank Clark & Co., at Bonanza.

W. H. Wycott, late of Edmore, has purchased J. A. Aldrich's bakery business at Ewart.

Wallace W. Hitchcock succeeds Hitchcock & Burnett in the grocery business at Jackson.

Homer Strong, the St. Louis boot and shoe dealer, has established a branch store at Mt. Pleasant.

Frank Beamer, who recently engaged in the grocery business at Irving, has retired from trade.

H. Sterns will engage in the meat business at Plainwell, making the third market at that place.

Pipp Bros., the Kalkaska hardware merchants, have started a branch store at South Boardman.

G. H. Trefry, general dealer at Muir, has been closed on chattel mortgage by Edson, Moore & Co., of Detroit.

Frank Umphrey and Fred Earnst have engaged in the grocery business at Water-vliet, under the firm name of Umphrey & Earnst.

Rodenbaugh & Co., grocersmen at Bravo, have sold their stock to Samuel Hale, who will remove the same to Lee. Messrs. Rodenbaugh will go to Florida.

S. A. Caldwell has sold his store building at Yates, and removed his grocery stock to Print P. O., Oceana county, where he has erected a new store building.

Wm. F. Stuart's shingle and lumber mill at Crofton is now in active operation. Arthur Meigs, who owns all the land in the vicinity of the town, states that Crofton would be an excellent location for a factory turning out hardwood products; also for a blacksmith shop.

A sawmill will be put in at West Kalama the coming winter.

Doty Bros. & Co., of St. Charles, whose sawmill burned in August, are preparing to rebuild.

Moore & Dutcher, the Douglas millers, recently filled an order for 27 barrels of Graham flour for a Chicago bakery.

St. Ignace is crawling up in shipments of iron ore, 90,000 tons being the probable amount for 1885. This is 30,000 tons in excess of any previous year.

Hargrave & Son's match factory at Bay City will be running about January 1. They will give employment to 100 men and have a capacity of 160 cases a day.

MANUFACTURING MATTERS.

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THE GROCEERY MARKET.

The disagreeable weather of the past week has affected trade as well as the feelings of business men. Foreign fruits are scarce, with an upward tendency. The salmon corner is likely to elevate the price of that article, and as the tomato pack was short, and has passed into few hands, tomatoes are bound to go higher. Prices seem to be stiffening all along the line, and holders are growing more arrogant.

Candy is steady and active. Florida oranges are a little lower in price and better in quality. Rodis are without change in price, and the crop is nearly exhausted. Lemons are in better supply and prices are lower. Nuts are firm and almonds and brazils are a little higher. Peanuts are firm and steady. Chestnuts are in good supply and prices are easy; but the quality is not all this year. Figs are good in quality and prices are very firm. They will be no lower this year.

Oysters are running firm and prices are lower.

The following paper was circulated by Samuel M. Lemon Monday afternoon, who secured the appended signatures in about half an hour:

We, the undersigned wholesale dealers of Grand Rapids, do hereby agree to charge a reasonable cartage on all goods delivered at all railway depots and steamboat landings in this city of three cents per 100 pounds, excepting the two following articles, viz: salt, upon which we shall charge two cents per barrel, and kerosene, which shall be ten cents per barrel. This agreement to take effect December 1, 1885.

SHIELDS, BULKLEY & LEMON, FOX, MUSSELMAN & LOVERIDGE, ARTHUR MEIGS & CO., HAWKINS & PERRY, CLARK, JEWELL & CO., CODY, BALL & CO., JOHN CAULFIELD, GRAND RAPIDS PACKING CO.

THE TRADESMAN will comment on the above next week.

Cranberry Topics.

Referring to the recent contributions on cranberry growing published in THE TRADESMAN, Hon. D. C. Leach writes as follows: "I like Mr. Comings' suggestion of a cranberry growers' association. I do not know as one could be sustained in this State, but I would be very glad to meet the cranberry growers of the State and compare notes. I think such a meeting would be interesting and profitable." In another portion of the same letter, Mr. Leach asks: "How would it do to invite Michigan cranberry growers to meet at your office at such time as they might agree upon?" It would afford THE TRADESMAN much pleasure to welcome all interested in cranberry growing to a meeting, or series of meetings, at its office; and its editor would do all that lies in his power to render the occasion pleasant and profitable.

The Gripsack Brigade.

Oliver C. Shults walks around behind an imported Scotch terrier.

W. J. Permar, representing the Toledo Spice Co., was in the city last week.

C. Crawford, Hazeltine, Perkins & Co.'s new traveler, met with exceptional success on his initial trip last week.

Parker McAuley, shipping clerk for Eaton & Christenson, is taking Geo. Holloway's route this week, and George is officiating in the house.

Manley Jones has engaged to cover the Northern Michigan trade for W. C. Hamilton & Co., proprietors of the Anchor Tobacco Works, Covington, Ky.

The meeting of Grand Rapids Post, T. P. A., which was to have been held at THE TRADESMAN office last Saturday evening, was adjourned for one week, at which time a general attendance is desired.

H. P. Colegrove, E. R. Durkee & Co.'s Western traveler, put in Sunday and Monday at this market. He always strikes Grand Rapids Saturday night, as South Division street possesses a great attraction for him.

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Drugs & Medicines

STATE BOARD OF PHARMACY.

One Year—Geo. M. McDonald, Kalamazoo. Two Years—F. H. J. VanEmster, Bay City. Three Years—Jacob J. Jenson, Muskegon. Four Years—James Vernon, Detroit. Five Years—Ottmar Eberbach, Ann Arbor. President—Ottmar Eberbach. Secretary—Jacob Jenson. Treasurer—Jas. Vernon. Next place of meeting—At Grand Rapids, March 2, 1886.

Michigan State Pharmaceutical Association.

OFFICERS. President—H. J. Brown, Ann Arbor. First Vice-President—Frank J. Wurzburg, Grand Rapids. Second Vice-President—A. B. Stevens, Detroit. Third Vice-President—Frank Inglis, Detroit. Secretary—S. E. Parkell, Owosso. Treasurer—Henry B. Fairchild, Detroit. Executive Committee—Jacob Jenson, Geo. Gundrum, Frank Wells, F. W. R. Perry and John E. Peck. Local Secretary—Will L. White, Grand Rapids. Next place of meeting—At Grand Rapids, Tuesday, October 12, 1886.

Grand Rapids Pharmaceutical Society.

ORGANIZED OCTOBER 9, 1884.

OFFICERS.

President—Frank J. Wurzburg. Vice-President—Wm. L. White. Secretary—Frank H. Escott. Treasurer—Henry B. Fairchild. Board of Censors—President, Vice-President and Secretary. Board of Trustees—The President, Wm. H. VanLeeuwen, Isaac Watts, Wm. E. White, Wm. L. White. Committee on Pharmacy—Hugo Thum, M. B. Kimm, A. C. Bauer. Committee on Legislation—Isaac Watts, O. H. Richmond, Jas. S. Cowin. Committee on Trade Matters—H. B. Fairchild, John Peck, Wm. H. VanLeeuwen. Regular Meetings—First Thursday evening in each month. Annual Meetings—First Thursday evening in November. Next Meeting—Thursday evening, December 3, at "The Tradesman" office.

Muskegon Drug Clerks' Association.

OFFICERS.

President—I. F. Hopkins. Vice-President—John Meyers. Secretary and Treasurer—O. A. Lloyd. Regular Meetings—Second and fourth Friday of each month. Next Meeting—Friday evening, November 13.

ONE YEAR OLD.

Second Annual Meeting of the Grand Rapids Pharmaceutical Society.

At the second annual meeting of the Grand Rapids Pharmaceutical Society, held at THE TRADESMAN office last Thursday evening, the following members were present: President Wurzburg, Secretary Escott, Will L. White, John E. Peck, H. B. Fairchild, Albert F. Hazeltine, Isaac Watts, Eugene Klein, H. E. Locher, Theo. Kemink and A. Sanford. The application of Wm. H. Tibbs, for membership in the Society, was received and referred to the appropriate committee. Treasurer Fairchild reported the receipts of the year to be \$102-\$64 from initiations and \$98 from dues—and the amount on hand to be \$32.40. The report was adopted. Secretary Escott made the following report: Soon after the meeting of the Michigan Pharmaceutical Association in Detroit, last year, the question of organizing a society in Grand Rapids was agitated by some of those who attended the meeting, and a preliminary meeting was held at the Morton House parlors Oct. 9, 1884. This meeting was attended by representatives of ten drug stores, all of whom were heartily in favor of organizing, and a committee was appointed to draft a constitution and by-laws. This committee reported at a subsequent meeting held at the same place Oct. 16, 1884, when a constitution was adopted. The organization was completed by the signing of the constitution and the election of officers at the first annual meeting, which was held at THE TRADESMAN office, Nov. 13, 1885. Eighteen persons signed the constitution as charter members, viz.: Isaac Watts, Peck Bros., C. P. Bigelow, Kemink, Jones & Co., J. S. Cowin, W. E. White, R. A. Schouten, M. B. Kimm, E. R. Wilson, L. M. Herrenden, Hazeltine, Perkins & Co., L. D. Putnam & Co., F. H. Escott, W. H. VanLeeuwen, O. H. Richmond & Co., A. C. Bauer, H. E. Locher and H. & F. Thum. The following have been elected members during the past year: Geo. G. Steketee, D. Kimm, E. B. Curran, T. A. Baxter, C. E. Escott, R. A. McWilliams, Blake Gibson, A. Stonehouse, J. S. Page, Aaron Clark, Lucas Schiphorst, Bochove & Sanford, W. H. Knight, J. I. Zerkle, Eugene Klein, D. B. VanBuren, A. F. Hazeltine, Mills & Lacey, W. H. Ross, W. L. White, J. W. Hayarwd, J. E. Hunter and W. J. Page. There have been thirteen meetings held to date (including the two preliminary meetings), at which a quorum was present, and twice no quorum could be obtained. I am sorry that no roll has been kept during the past year, as it might be interesting to know who attend the meetings and who do not. This should be remedied by the new Secretary. Scientific work has occupied very little time in the meetings of the Society, most of the time being given to trade matters. The great work of the year has been the securing of uniform prices on proprietary articles, with what success you all know. These results bid fair to continue during the coming year, and give the Society more time for the discussion of matters relating to pharmacy. Starting with an attendance of only ten at our first meeting, and now having a membership of more than forty, the Society has reason to congratulate itself on its success and to anticipate great results in the future. The report was adopted. The election of officers being next in order, President Wurzburg appointed Albert F. Hazeltine and A. Sanford as tellers. Nominations for President being in order,

Isaac Watts nominated the present incumbent of that office.

Mr. Wurzburg thanked the Society for the honor already conferred upon him, but suggested that the one-year term adopted by the State Association be made the rule in this Society. He nominated John E. Peck, as in every way qualified for the position.

Mr. Peck declined the nomination, stating that even if elected he should refuse to serve. He held that the experience gleaned during the past year should be utilized by the re-election of every officer.

Frank H. Escott nominated Dr. H. E. Locher.

Mr. Wurzburg receiving six of the eleven votes cast, he was declared unanimously elected. He thanked the Society for electing him to the responsible position of President, and pledged himself to do the best he could for the Society. He said the organization was no longer an experiment, and that even the most enthusiastic promoters of the Society could hardly anticipate the present stability of the organization. A year of profitable existence has proven that the movement was not boy's play.

John E. Peck nominated Wm. L. White for Vice-President, and Isaac Watts proposed the name of Wm. H. VanLeeuwen. Mr. White received seven of the eleven votes and was declared elected.

H. B. Fairchild moved that Frank H. Escott be re-elected Secretary by acclamation. Mr. Escott nominated Wm. H. VanLeeuwen and Isaac Watts presented the name of John E. Peck. Mr. Escott was unanimously elected.

H. B. Fairchild was unanimously re-elected Treasurer.

The following were elected members of the Board of Trustees, the President being Chairman ex-officio: John E. Peck, Wm. H. VanLeeuwen, Wm. L. White and Isaac Watts.

The President was given time until the next meeting to announce the standing committees.

John E. Peck moved that the Society vote \$25 to Secretary Escott as a slight token of the appreciation of the members for his services. The motion was adopted.

Isaac Watts moved that the Secretary be instructed to notify each member who is behind with his dues. H. B. Fairchild moved as an amendment that the Secretary have postal cards printed and notify the members each quarter when the dues are payable. The amendment was adopted.

Frank H. Escott offered an amendment to Article 1, Section 3, of the by-laws, so as to read as follows: "Every member shall pay in advance to the Treasurer the sum of two dollars as his annual dues and shall be liable to lose his membership by neglect to pay said dues one year."

Frank J. Wurzburg moved an amendment relative to honorary members, providing for their admittance to membership in the Society.

Discussion of the poison question being then in order, H. B. Fairchild introduced the subject by the presentation of the following:

Resolved—That this Society adopt the following pharmacy regulation of the Wisconsin Society: As an additional precaution in the dispensing and sale of potent medicines, pharmacists are requested to affix a strip of rough emery cloth around each shop bottle, or other container from which they dispense morphine and other poisons; the width of the aforesaid strip to be not less than one-fourth of the altitude of the dispensing bottle and to be pasted under the label of contents."

Isaac Watts presented the precaution suggested by a Western drug journal—that a strip of steel be riveted over the neck of the bottle and a torpedo affixed. If the pharmacist survives, the shock is likely to bring him to his senses and preclude his making a mistake. Seriously, Mr. Watts recommended Prof. Bedford's rule—two looks and a level head.

John E. Peck recommended the use of a rubber band around the neck of the bottle. His present method of distinguishing potent liquids is to tie a thread around the neck of the bottle with a screw of the end of it.

Mr. Watts stated that no one should ever be allowed to engage in conversation with the prescription clerk while in the performance of his duties.

Mr. Peck remarked that one peculiarity of the mistakes made is that they are generally made at the hands of experienced pharmacists.

President Wurzburg asked if it was the custom of those present to affix a poison label to prescriptions containing poisons.

Mr. Peck stated that the courts had decided that the poison label must be used in such cases.

The President stated that ever since a child had drunk one of his prescriptions, he had been in the habit of so doing.

H. B. Fairchild related an experienced which came to his knowledge from Batavia, N. Y. A gentleman entered a drug store and asked a boy for rochelle salts. The boy stating that he did not know where this drug was kept, the man stepped to the shelf, and saying that he would help himself, took three tablespoonfuls of antimony, from the effects of which he died. This occurrence was published in papers all over the country as "another drug clerk horror."

Mr. Watts stated that some physicians would not allow their prescriptions to be taken to drug stores which make a practice of affixing poison labels to prescriptions containing poisons.

Will L. White said he once tried putting on the poison label, but that the physician came around and threatened to annihilate the

whole establishment. That one case settled it. He never tried it again.

Albert F. Hazeltine said that the physicians in his locality objected strongly to the poison label.

Mr. White thought that every prescription should bear a statement cautioning people against taking more than the directions called for.

Mr. Peck enquired how this would do with prescriptions "to be taken as directed."

Frank H. Escott related an experience he had with a local business man taking a half bottle of Ayer's Cherry Pectoral at one dose, which nearly killed him.

Eugene Klein said that much trouble could be avoided by making an impression on the mind of the receiver. Most people think that the directions are plain enough, and look upon any suggestions from a druggist as an interference. Nevertheless, he advises patients to be cautious and follow directions strictly.

Discussion then being closed, Mr. Fairchild, in behalf of the Society, presented the editor of THE TRADESMAN with a handsome black walnut bookcase as a token of his services to the drug trade of the city and State. The recipient of the gift thanked the Society for this token of their esteem, and promised that he would strive harder than ever to do his duty by the donors and their brethren of the State.

The meeting then adjourned until Thursday, December 3.

First Examination of the State Board of Pharmacy.

Their first examination for registration under section 5 of the pharmacy act took place at Detroit on Tuesday and Wednesday, November 3 and 4. Thirty-nine applied for examination, but two withdrew after the first session. The remaining thirty-seven passed a very satisfactory examination. The examination was in writing, and was divided into fifty questions in the identification of drugs, fifty questions in materia medica, fifty questions in pharmacy, twenty-five questions in chemistry and ten prescriptions. The Board fixed upon an average of 50 per cent. of all the questions, on which basis the entire class of thirty-seven succeeded in passing. Eight of the candidates averaged 80 per cent. Three of them were country druggists and five graduates of the Michigan School of Pharmacy. The following is a list of the candidates:

- Hiram S. Barnabee, Mendon. Lew T. E. Bennett, Port Huron. Edward Blum, Ann Arbor. E. E. Cankins, Pontiac. A. K. Costerlin, Jackson. T. N. Cunningham, Detroit. Wm. Curlett, Dexter. H. P. Swell, Utica. R. S. Forbes, Detroit. Lewis Fuller, Detroit. J. H. Gardner, Lapeer. L. H. Gardner, Detroit. W. F. Griffith, Howell. A. K. Harvey, Detroit. C. B. Hoyt, Detroit. E. E. Huyck, Clio. Eli L. Jones, Battle Creek. R. L. Lattimer, Jackson. A. G. Lyon, Mason. Thos. Madill, Detroit. Alfred E. McMahon, Millington. John S. McKibbin, Detroit. Rott, S. M., Detroit. F. N. Mosher, Lapeer. A. E. Mummery, Ann Arbor. S. J. North, Grand Rapids. H. Palmer, Ann Arbor. F. E. Parkinson, Pontiac. D. F. Rice, East Saginaw. A. I. Rogers, East Saginaw. W. L. S. Smith, Highland Station. C. E. Scaple, Detroit. M. Shotwell, Mt. Clemens. H. H. Spencer, Richland. W. E. Stevens, Mt. Pleasant. Geo. Swift, Detroit. Louis Wolf, Jackson.

Articles which will Freeze.

The following goods are all liable to freeze, and as they are at risk of purchaser when shipped in cold weather, it is well to anticipate you want:

- Carbolic Acid Crystals. Chamberlain's Liquid Pearl. Constitution Water. Constitutional Catarrh Remedy. Dialyzed Iron (except Glycerated). Graffenberg's Catholicon. Gouraud's Oriental Cream. Hagan's Magnolia Balm. Hair Dye. Helmbold's Rose Wash. Wash. Horsford's Acid Phosphates. Hydroline. Ink, of all kinds. Injection, Brou. Injection Mathey Caylus. Laird's Bloom of Youth. Liquid Bluing. Liquid Dye Colors. Lydia Pinkham's Compound. Mother Noble's Syrup. Milk Magnesia. Mineral Spring Water. Orange Flower Water. Perry's Lotion. Perry's Comedone. Randall's Cream Wash. Rose Water. Shoe Dressing. Solution Citrate Magnesia. Carbolic Acid. Phosphoric Acid. Thompson's Eye Water. Vinegar Bitters. Whiffener Syrup Hypophosphites. Whitoff's Tonic. Whittlesy's Dyspepsia Cure.

The Poison Question.

The Georgia Legislature has enacted a law compelling all druggists to keep poisons within scarlet wrappers. This seems to THE TRADESMAN to be a foolish provision, as the wrappers are easily lost or destroyed, after which there is greater liability to make mistakes than ever, owing to the fact that the dispenser will put a certain amount of reliance upon the wrappers and will not stop to examine the contents of bottles not so distinguished.

A Boulder, Colo., physician proposes most feasible method of preventing mistakes in dispensing which THE TRADESMAN has yet seen advanced. He suggests that all containers of poisons be made of black glass, with roughened surfaces, like diamond shaped spots. The black color has a funeral suggestion, and the roughened surface could not fail to remind the dispenser that he was handling dangerous articles.

WHOLESALE PRICE CURRENT.

Table listing various goods and their prices, including items like Acetic acid, Ammonia, Balsams, Berries, Gums, Herbs-in ounce packages, Iron, Leaves, Liqueurs, Magnesia, Oils, Potassium, and Roots.

Table listing various goods and their prices, including items like Serpentina, Sarsaparilla, Squills, Valerian, Seeds, Miscellaneous, and Yarnishes.

We call attention to our large and varied line of DRUGGISTS' SUNDRIES and FANCY GOODS, especially selected for the Holidays, and should be glad to have you examine our stock before making purchases.

HAZELTINE, PERKINS & CO., WHOLESALE DRUGGISTS, GRAND RAPIDS, MICHIGAN.







**The Michigan Tradesman.**

**BUSINESS LAW.**

Brief Digests of Recent Decisions in Courts of Last Resort.

**MEANING OF "MERCHANT OR TRADER."**  
In the matter of Conant, noted in the Albany Law Journal, the Supreme Judicial Court of Maine held that casual transactions in mining stocks, independent and outside of an established business, amounting in all, in the course of a year, to about \$3,500, did not constitute a man a "merchant or trader" within the meaning of the state insolvent law.

**DEBTOR—EXEMPTION—SELECTION.**  
In Kansas, according to the decision of the Supreme Court of that state in the case of Rice vs. Nolan, a merchant tailor, who is the head of a family and a resident of the state, is entitled to an exemption of such portion of his stock in trade as he may select up to the statutory limit of value. This right is absolute, and not dependent upon any claim to be made by him, and his failure to claim his exemption until the morning preceding the sale of his property, made by an officer upon an attachment, does not operate as a waiver of such right.

**PROMISSORY NOTE—SIGNING AFTER MATURITY.**  
After the maturity of a note, and while it was still held by the payee, two sons of the maker, for the purpose of inducing the payee not to pass the note into the hands of a third person, and to give further time for payment, placed their names under that of their father, already upon the note. The New Jersey Court of Errors and Appeals held that there was a good consideration to support their contract, which was to pay the amount of the note on demand, and that their contract was not within the statute of frauds.

**PROMISE TO PAY DEBT OF ANOTHER.**  
Where a cropper had raised certain cotton on rented land and his landlord was about to sell it when a person holding a mortgage on the cotton, given by the cropper, resisted the sale and threatened to stop it under his mortgage, and, in order to free the cotton from this threatened interposition and the lawsuit consequent thereon, the landlord promised to pay the debt of his cropper and tenant for advances made to him in raising the crop, the Supreme Court of Georgia held that this was not a voluntary verbal promise to pay the debt of another within the statute of frauds, but was a promise based upon a valuable consideration.

**MORTGAGOR AND MORTGAGEE—NOTE.**  
Where a note and mortgage were executed for an amount in excess of the actual indebtedness existing from the mortgagor to the mortgagee, to take up an old note and mortgage given in good faith to secure an actual indebtedness, with the understanding that upon the execution of the new note all the credits that were upon the old note should be placed upon the new note, and such understanding was carried out by the mortgagee, and in the overstatement of the amount secured there was no intent of either party to hinder, delay or defraud the mortgagor's creditors, the Supreme Court of Kansas held that such mortgage was not fraudulent in toto, because upon its face it secured an amount of indebtedness in excess of that actually existing from the mortgagor to the mortgagee.

**A Tradesman's Philosophy.**  
"Ef time is money, they's dead loads o' people hez more money than they know what to do with."  
"Poverty ought t' be considered a good friend o' man, fer it allers sticks to him when all other friends desert him."  
"The best gold comes from the roughest country, and the best and truest hearts are found under th' ugly faces."  
"Necessity is like a good many lawyers I kin call to mind—it knows no law."  
"Lots of men talk b' the yard and thinks b' the inch."  
"Doctors hev the best o' all professions. Ef they do good curin', th' earth proclaims it, an' ef they fail, why th' earth covers it. See?"  
"I b'lieve that th' bread o' repentance we sometimes eat durin' ol' age is made out o' th' wild oats we hez sowed earlier in life."  
"When a man an' woman's married, they are made one by th' minster. Now the question is which is the one? I've observed that often there is a terrible scrimmage afore the matter is settled."

**The Tradesmen's Courtship.**  
The tailor preserves his suit.  
The shoe maker lays his awl at her feet.  
The blacksmith strikes the iron when it is hot.  
The wood-chopper offers himself as her feller.  
The carpenter says her society adz joy to his existence.  
The dairyman declares he is bound to heifer and can love no udder.  
The poet woos her with a sonnet, and her big brother starts out in search of him with a shotgun.  
The furniture dealer is so much in love with her that he is willing to accept her affections in installments, one-tenth down.  
The mason believes his chances rest on a good foundation, when he informs her that refusal would be mortar-fying to him.  
The sailor first ascertains how the land lies, then approaches her when she's in stays and informs her that she's in need of a first mate.

**F. J. LAMB & CO.,**  
WHOLESALE AGENTS FOR THE  
**D. D. Mallory & Co.**

**Diamond Brand Fresh Oysters**  
In Cans or Bulk. Write for Quotations.  
8 and 10 South Ionia Street, Grand Rapids, Mich.

**OYSTERS!**  
**Eaton & Christenson**

Are now in the market with  
their Famous  
**BIG GUN OYSTERS,**  
CANNED IN BALTIMORE BY  
**W. R. BARNES & CO.**

**F**

The Well-Known  
**J. S. Farren & Co.**

**OYSTERS**

ARE THE BEST IN MARKET.

**PUTNAM & BROOKS**

WHOLESALE AGENTS.

**F**

"I. M. C." Best 10c Cigar in Michigan.  
"Common Sense," Best 5c Cigar in Michigan.  
**CLARK, JEWELL & CO.,**  
SOLE AGENTS.

**COMING to GRAND RAPIDS**  
IN  
**CAR LOADS!**

**D. W. Archer's Trophy Corn,**  
**D. W. Archer's Morning Glory Corn,**  
**D. W. Archer's Early Golden Drop Corn**  
EVERY CAN BEARING SIGNATURE OF  
**The Archer Packing Co.**  
CHILLICOTHE, ILL.

**CURTISS, DUNTON & CO.**  
WHOLESALE  
**PAPER, OILS, CORDAGE, WOODENWARE**



These Oil Cans in Stock all Sizes, Plain and with Wood Jacket.  
**The Diamond Oil Can,**  
The Best Glass Can with Tin Jacket in the Market.  
**CURTISS, DUNTON & CO.**  
51 AND 53 LYON STREET, GRAND RAPIDS, MICH.

**F. F. ADAMS & CO'S**  
**DARK AROMATIC**  
Fine Cut Chewing Tobacco is the very best dark goods on the Market.  
**Eaton & Christenson, Agts.,**  
Grand Rapids, Mich.

**STEELE & CO.,**  
Wholesale Agents at Ionia for  
**DETROIT SOAP CO'S**  
Celebrated Brands of Soaps.  
**QUEEN ANNE,**  
The most popular 3-4 pound cake in the market.  
**MICHIGAN,**  
The finest of 1 pound bars. An elegant and correct map of the State with every box.  
Price-List of all their standard Soaps furnished on application. Lots of 5 boxes and upwards delivered free to all railroad points. Orders respectfully solicited.  
**STEELE & CO., IONIA, MICH.**

**RINDGE, BERTSCH & CO.,**  
MANUFACTURERS AND WHOLESALE DEALERS IN  
**BOOTS AND SHOES.**  
AGENTS FOR THE  
**BOSTON RUBBER SHOE CO.**  
We have a splendid line of goods for Fall trade and guarantee our prices on Rubbers. The demand for our own make of Women's, Misses' and Childs shoes is increasing. Send in your orders and they will be promptly attended to.  
14 and 16 Pearl Street, Grand Rapids, Mich.

PORTABLE AND STATIONARY  
**ENGINES**  
From 2 to 150 Horse-Power, Boilers, Saw Mills, Grist Mills, Wood Working Machinery, Shafting, Pulleys and Boxes. Contracts made for Complete Outfits.

**SOMETHING NEW**  
**Cushman's**  
**MENTHOL INHALER**

Designed Expressly for Inhaling Menthol. A superior Remedy for the immediate relief of Neuralgia, Headache, Cararrh, Hay Fever, Asthma, Bronchitis, Sore Throat, Earache, Toothache, and all diseases of the throat and lungs. Affords quick relief and effects permanent cure by continued use. Every druggist should order some in the next order to HAZELTINE, PERKINS & CO., Wholesale Druggists, Grand Rapids, Mich. Ask their traveler to show you one the next time he calls.

**W. C. Denison,**  
88, 90 and 92 South Division Street,  
GRAND RAPIDS, MICHIGAN.

**EDMUND B. DIKEMAN,**  
THE—  
**GREAT WATCH MAKER,**  
—AND—  
**JEWELER,**  
44 CANAL STREET,  
GRAND RAPIDS, MICHIGAN.

**TIME TABLES.**

**Michigan Central.**  
DEPART.

*Detroit Express.....	6:00 a m
*Day Express.....	12:45 p m
*Atlantic Express.....	9:20 p m
Way Freight.....	6:50 a m

ARRIVE.

*Pacific Express.....	6:00 a m
*Mail.....	3:50 p m
*Grand Rapids Express.....	10:50 p m
Way Freight.....	5:15 a m

\*Daily except Sunday. \*Daily.  
Sleeping cars run on Atlantic and Pacific Express.  
Direct and prompt connection made with Great Western, Grand Trunk and Canada Southern trains in same depot at Detroit, thus avoiding transfers.  
The Detroit Express leaving at 6:00 a. m. has Drawing Room and Parlor Car for Detroit, reaching that city at 11:45 a. m., New York 10:30 a. m., and Boston 3:05 p. m. next day.  
A train leaves Detroit at 4 p. m. daily except Sunday with drawing room car attached, arriving at Grand Rapids at 10:50 p. m.  
J. T. SCHULTZ, Gen'l Agent.

**Chicago & West Michigan.**

Leaves.	Arrives.
*Mail.....	9:15 a m 4:25 p m
*Day Express.....	1:00 p m 9:15 p m
*Night Express.....	10:40 p m 5:45 a m
Muskegon Express.....	4:15 p m 11:15 a m

\*Daily. \*Daily except Sunday.  
Pullman Sleeping Cars on all night trains. Through parlor car in charge of careful attendants without extra charge to Chicago on 1:00 p. m., and through coach on 9:15 a. m. and 10:40 p. m. trains.

**NEWAYGO DIVISION.**

Leaves.	Arrives.
Express.....	4:15 p m 4:05 p m
Express.....	8:05 a m 11:15 a m

All trains arrive and depart from Union Depot.  
The Northern terminus of this Division is at Baldwin, where close connection is made with P. & M. trains to and from Ludington and Manistee.  
J. H. CARPENTER, Gen'l Pass. Agent.  
J. B. MULLIKEN, General Manager.

**Lake Shore & Michigan Southern.**  
(KALAMAZOO DIVISION.)

Leaves.	Arrives.	Leave.
Express.....	7:15 p m	7:30 p m
Mail.....	9:50 a m	4:30 p m

All trains daily except Sunday.  
The train leaving at 4 p. m. connects at White Pigeon with Atlantic Express on Main Line, which has Palace Drawing Room Sleeping Coaches from Chicago to New York and Boston without change.  
The train leaving at 7:30 a. m. connects at White Pigeon (giving one hour for dinner) with special New York Express on Main Line.  
Through tickets and berths in sleeping coaches can be secured at Union Ticket office, 67 Moore street and depot.  
J. W. MCKENNEY, Gen'l Agent.

**Detroit, Grand Haven & Milwaukee.**

GOING EAST.	Arrives.	Leaves.
*Steamboat Express.....	6:25 a m	6:35 a m
*Through Mail.....	10:10 a m	10:20 a m
*Evening Express.....	3:20 p m	3:35 p m
*Limited Express.....	8:30 p m	10:45 p m
*Mixed, with coach.....	10:30 a m	10:30 a m

GOING WEST.

*Morning Express.....	1:05 p m	1:10 p m
*Through Mail.....	5:10 p m	5:15 p m
*Steamboat Express.....	10:40 p m	10:40 p m
*Mixed.....	7:10 a m	7:10 a m
*Night Express.....	5:10 a m	5:20 a m

\*Daily, Sundays excepted. \*Daily.  
Passengers taking one hour for dinner) Express make close connections at Owosso for Lansing and at Detroit for New York, arriving there at 10:00 a. m. the following morning.  
The Night Express has a through Wagner Car and local Sleeping Car Detroit to Grand Rapids.  
D. POTTER, City Pass. Agent.  
GEO. B. REEVE, Traffic Manager, Chicago.

**Grand Rapids & Indiana.**  
GOING NORTH.

Arrives.	Leaves.
Cincinnati & Gd Rapids Ex.....	9:20 p m
Cincinnati & Mackinac Ex.....	9:30 a m 11:30 a m
St. Wayne & Mackinac Ex.....	4:10 p m 5:00 p m
G'd Rapids & Cadillac Ac.....	7:30 a m

GOING SOUTH.

G. Rapids & Cincinnati Ex.....	7:15 a m
Mackinac & Cincinnati Ex.....	5:00 p m 5:30 p m
Mackinac & Ft. Wayne Ex.....	10:30 a m 11:45 p m
Cadillac & G'd Rapids Ac.....	11:30 p m

All trains daily except Sunday.

**SLEEPING CAR ARRANGEMENTS.**  
North—Train leaving at 5:00 o'clock p. m. has Sleeping and Chair Cars for Traverse City and Mackinac. Train leaving at 11:30 a. m. has combined Sleeping and Chair Car for Mackinac City.  
South—Train leaving at 5:30 p. m. has Woodruff Sleeping Car for Cincinnati.  
C. L. LOCKWOOD, Gen'l Pass. Agent.

**Detroit, Mackinac & Marquette.**  
Trains connect with G. R. & I. trains for St. Ignace, Marquette and Lake Superior Points, leaving Grand Rapids at 5:00 p. m., arriving at Marquette at 1:55 p. m. and 4:10 p. m. Returning leave Marquette at 7:30 a. m. and 2:30 p. m., arriving at Grand Rapids at 10:30 a. m. Connection made at Marquette with the Marquette, Houghton and Ontonagon Railroad for the Iron, Gold and Silver and Copper Districts.  
E. W. ALLEN, Gen'l Pass. & Tkt. Agt., Marquette, Mich.

SEE  
QUOTATIONS  
IN  
PRICE-CURRENT.

**F. J. DETTENTHALER, Jobber of Oysters.**



Groceries.

THE FIRST STEP.

The "Retail Grocers' Association of Grand Rapids" an Assured Fact.

Pursuant to the call issued by the editor of THE TRADESMAN, sixty-three of the 176 grocers of Grand Rapids met at THE TRADESMAN office last Tuesday evening, and resolved to organize a retail grocers' association.

Twelve others sent word by telephone and otherwise that they would be bound by the action of the majority.

The meeting was called to order by Mr. Stowe, who suggested the election of a chairman as the first thing in order.

E. J. Herrick and E. J. Horton were both nominated, but the latter withdrew and the former was elected.

Mr. Herrick thanked the meeting for the honor conferred upon him, and presented several cogent reasons for the organization of the grocery trade.

B. S. Harris was elected secretary, pro tem., and was asked to read the platform of the Muskegon Association.

Four of the points contained therein were made a declaration of principles for the Grand Rapids organization, as follows:

Prevention of wholesale houses selling at retail to private families.

Keeping a black-list of "Beats" who prey upon the trade, and a reliable Collection Agency for bad debts.

To use our united efforts to have the present disgraceful nuisance of peddling and peddlers, put under proper restraints and a heavy license.

To afford Farmers and Gardeners who produce their own goods, an opportunity to sell the same without a license, in the Public Market of the City, but they shall not peddle any of their goods from house to house without a vendor's license.

Chairman Herrick stated that with such objects in view an organization of the retail trade of this city could accomplish much good to the trade at large.

Referring to the practice of some jobbing houses of selling the consumer direct, he stated that he knew of several families who were buying their supplies in that way.

An organization could remedy such an abuse in short order.

Jas. Brooks referred to the practice of some commission houses selling consumers a couple of dozen of eggs or a jar of butter.

A. V. Chapman and W. E. Knox advocated the establishment of a central market, similar to those maintained at Boston and Detroit, where farmers may dispose of their own products.

On motion, the chair appointed the following committee to draft a constitution and by-laws: Henry A. Hydorn, W. E. Knox, Eugene Richmond, B. S. Harris, E. E. Walker and John A. Brummeler.

The chairman was instructed to act as chairman of the committee.

The meeting then adjourned until Tuesday evening, Nov. 10, at the same time and place.

The committee on constitution and by-laws met at THE TRADESMAN office Friday afternoon, and prepared a report, which is given below. It is printed entire, that all may know the exact wording of the draft before the meeting, and thus be prepared to make any amendments which may suggest themselves.

The constitution and by-laws will be printed again next week as they will stand amended.

CONSTITUTION.

ARTICLE I—NAME.

The name of this organization shall be the "Retail Grocers' Association of Grand Rapids."

The aims and objects of this Association shall be the business and social advancement of its members, and their protection against such abuses as affect their trade.

Among the advantages sought to be obtained are the following:

Fostering a more social feeling among the members of the trade.

The prevention of wholesale houses selling at retail to private families.

The keeping of a blacklist of beats who prey upon the trade, and a reliable collection agency for bad debts, etc.

Intelligence bureau where members can procure reliable help and where a record can be kept of the same.

Headquarters for the buying and selling of stores and other property.

Reforming the present system of inspecting and sealing of weights and measures.

Watching local and State legislation affecting the trade.

Regulating the peddling nuisance.

Buying and selling vegetables and fruits by weight instead of by measure.

Protection against unjust laws affecting the trade.

Protection against adulteration of goods, fictitious labels, etc.

Shortening the hours of labor whenever practicable.

BY-LAWS.

ARTICLE I.

Any firm, or individual, who is engaged in the business of buying and selling groceries at retail, in the city of Grand Rapids, may become a member of this Association by paying to the Treasurer the sum of one dollar, and agreeing to pay any assessments which may be voted by the Association to meet expenses.

ARTICLE II.

Every person or firm becoming a member of this Association shall be honorably bound to conform to the rules, regulations and by-laws.

ARTICLE III.

Section 1. All members of this Association shall pay one dollar for renewal of membership at the beginning of each year,

from the time of his becoming a member. Section 2. Any member of this Association who shall neglect or refuse to pay his dues, or any assessment ordered by the Association, for three months after such sum becomes due, shall thereby forfeit his membership.

Section 3. If any person connected with this Association shall by any business irregularity or for any cause render himself unfit to hold his membership, it shall be the duty of the Complaint Committee to investigate the facts and on the recommendation of a majority of said committee the Association may at any regular meeting thereafter, expel such member by a two-thirds vote of the members present.

ARTICLE IV.

The officers of the Association shall consist of a President, Vice-President, Second Vice-President, Secretary, Treasurer and five Directors, who shall constitute the Executive Committee. These officers shall be elected annually by ballot, and shall hold their office until their successors are elected.

ARTICLE V.

No compensation for services shall be paid to any officer except the Secretary.

ARTICLE VI.

The President shall preside at all meetings, if present; in his absence, the Vice-President; if he is absent, the Second Vice-President.

ARTICLE VII.

The Secretary shall keep a record of all meetings, conduct all correspondence, under direction of the Executive Committee; keep a list of the members in a book for that purpose; notify all committees of their appointment, and if requested, furnish the chairman of committees with a copy of the vote under which they were elected, or appointed, and act as secretary for the same.

ARTICLE VIII.

The Treasurer shall receive and have charge of all moneys of the Association, collect all assessments and annual dues, pay all bills when approved by the Executive Committee, and report the condition of the treasury whenever required by such committee, and shall give bonds for faithful care and keeping when required by a vote of the Association.

ARTICLE IX.

The Executive Committee shall provide rooms for the Association, shall audit all bills and direct payment of the same, and shall have power to fill all vacancies in the Board of Directors.

ARTICLE X—ORDER OF BUSINESS.

- 1. Roll call of officers. 2. Reading of the minutes of the last meeting. 3. Admission of members. 4. Reports of special and standing committees. 5. Reading of correspondence. 6. Unfinished business. 7. New business. 8. Election of officers and appointment of committees. 9. Report of Treasurer. 10. Adjournment.

ARTICLE XI.

The annual meeting of the Association shall be held on the second Tuesday of each November.

ARTICLE XII.

The regular meetings of the Association shall be held on the second and fourth Tuesday of each month. Special meetings may be called by the President on the written request of five members. Fifteen members shall constitute a quorum for the transaction of business.

ARTICLE XIII.

At the first meeting of the members of the Board of Directors after their election, the President shall, subject to their approval, appoint the following Standing Committees:

- Section 1. The Finance Committee shall consist of three members of the Board of Directors, whose duty shall be to audit all bills, to examine the books and accounts of the Secretary and Treasurer, and to make a semi-annual report of the financial condition of the Association. Section 2. The Committee on Rooms shall consist of three members of the Board of Directors, and shall have entire control of the rooms and furniture belonging to the Association. It shall also make all arrangements as to the proper premises where in to hold meetings, subject to the approval of the Association.

Section 3. The Arbitration Committee shall consist of three members whose duty it shall be to settle all differences arising between members, and also to have power to settle, in behalf of the Association, any questions arising between members and those not members. Their decision as between members shall be final.

Section 4. The Complaint Committee shall consist of three members of the Association, who shall investigate all complaints made by members, and report their action upon each complaint to the Association.

Section 5. The Law Committee shall consist of the first three officers of the Association. They shall have charge of all legal matters pertaining to the Association, and also have supervision of the Collection Department of the Association.

ARTICLE XIV.

This Constitution and By-laws may be altered or amended by a two-thirds vote of those present at any regular meeting, provided a written notice of such alteration or amendment has been presented at the preceding regular meeting.

Horace McNitt, general dealer, Haring: "Couldn't get along without it."

Grocers' Association of the City of Muskegon.

President—H. B. Fargo. First Vice-President—Wm. B. Keitt. Second Vice-President—A. Towl. Recording Secretary—Wm. Peer. Financial Secretary—John DeHaas.

Board of Directors—O. Lambert, W. I. McKenney, H. B. Smith, Wm. B. Kelly, A. Towl and E. Johnson.

Finance Committee—Wm. B. Kelly, A. Towl and E. Johnson. Committee on Rooms and Library—O. Lambert, H. B. Smith and W. I. McKenney.

Arbitration Committee—B. Morgan, Garrit Wagner and John DeHaas. Complaint Committee—Wm. B. Keitt, D. A. Bocklin, J. O. Jeannot, R. S. Miner and L. Vincent.

Law Committee—H. B. Fargo, Wm. B. Keitt and A. Towl. Transportation Committee—Wm. B. Keitt, Andrew Wierengo and Wm. Peer.

Regular meetings—First and third Wednesday evenings of each month. Next meeting—Wednesday evening, Nov. 18.

Michigan Dairymen's Association.

Organized at Grand Rapids, February 25, 1885. President—Milan Wiggins, Bloomingdale. Vice-Presidents—W. H. Howe, Capac; F. C. Stone, Saginaw City; A. P. Foltz, Davison Station; F. A. Rockafellow, Carson City; Warren Haven, Bloomingdale; Chas. E. Bolknap, Grand Rapids; L. F. Cox, Portage; John Bost, Vriesland; R. C. Nash, Hilliards; W. M. Adams, Ashland; Jos. Post, Clarksville.

Secretary and Treasurer—E. A. Stowe, Grand Rapids. Next Meeting—Third Tuesday in February, 1886. Membership Fee—\$1 per year. Official Organ—THE MICHIGAN TRADESMAN.

PROVISIONS.

The Grand Rapids Packing & Provision Co. quote as follows: PORK IN BARRELS. Mess, Chicago packing, new... 11 00. Mess, Chicago packing... 10 00. Clear, short pork, Chicago packing... 11 50.

Long Clears, heavy... 5 50. " " medium... 5 50. " " light... 5 50. Short Clears, heavy... 6 00. " " medium... 6 00. " " light... 6 00.

Hams, heavy... 10 00. " " medium... 10 00. " " light... 10 00. Boneless Hams... 11 00. Breakfast Bacon... 7 50. Dried Beef, extra quality... 8 00. Dried Beef, Ham pieces... 10 00. Shoulders cured in sweet pickle... 6 00.

TIRES. 30 and 50 lb Tubs... 6 50. 50 lb Round Tins, 100 cases... 6 50. LARD IN TIN PAILS. 20 lb Round Tins, 80 lb tacks... 7 50. 30 lb Pails, 20 in a case... 7 50. 50 lb Pails, 6 in a case... 7 50. 10 lb Pails, 6 in a case... 7 50.

BEEF IN BARRELS. Extra Mess Beef, warranted 200 lbs... 9 37. Boneless, extra... 13 00. SAUSAGE—FRESH AND SMOKED. Pork Sausage... 6 50. Ham Sausage... 11 00. Tongue Sausage... 12 00. Frankfurt Sausage... 8 50. Blood Sausage... 5 50. Bologna, straight... 5 50. Bologna, thick... 5 50. Head Cheese... 5 50.

PIGS' FEET. In half barrels... 3 75. In quarter barrels... 3 75.

Grand Haven, No. 8 square... 1 00. Grand Haven, No. 20, parlor... 1 75. Grand Haven, No. 30, parlor... 2 25. Grand Haven, No. 7, round... 1 50. Oshkosh, No. 2... 1 50. Swedish... 1 50. Richardson's No. 8 square... 1 00. Richardson's No. 9 do... 1 50. Richardson's No. 7 1/2, round... 1 50. Richardson's No. 10 do... 1 50.

Black Strap... 18 00. Porto Rico... 28 00. New Orleans, good... 38 00. New Orleans, choice... 48 00. New Orleans, 1/2 bbls, 3c extra... 52 00.

Steel Cut, 1/2 bbls... 2 25. Steel Cut, 3/4 bbls... 2 50. Rolled Oats... 3 25. Choice in barrels med... 6 25. Choice in 1/2 do... 6 50.

Imported Clay 3 gross... 2 25. Imported Clay 2 gross... 2 25. Imported Clay No. 216, 3 gross... 6 25. Imported Clay No. 216, 2 1/2 gross... 6 25. American T. D... 6 90.

Choice Carolina... 6 00. Prime Carolina... 5 50. Good Carolina... 5 50. Good Louisiana... 5 50. DeLand's pure... 5 50. Church's... 5 50. Taylor's G. S... 5 50. 1/4 c less in 5 box lots.

60 Pocket, F F Dairy... 2 30. 28 Pocket... 2 25. 100 3 lb pockets... 2 50. Saginaw or Manistee... 1 00. Diamond C... 1 50. Standard Coarse... 1 55. Ashton, English, dairy, bu. bags... 80. Ashton, English, dairy, 4 bu. bags... 80. Higgins' English, dairy, bu. bags... 80. American, dairy, 1/2 bu. bags... 25. Rock, bushels... 28.

Parisian, 1/2 pints... 2 00. Pepper Sauce, red small... 2 00. Pepper Sauce, green small... 2 00. Pepper Sauce, red large ring... 2 00. Pepper Sauce, green, large ring... 2 00.

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WHOLESALE PRICE CURRENT.

These prices are for cash buyers, who pay promptly and buy in full packages.

AXLE GREASE. Frazer's... 1 50. Diamond X... 1 20. Modoc, 4 doz... 2 50. BAKING POWDER. Arctic 1/2 bbls... 2 40. Arctic 1/4 bbls... 2 40. Arctic No. 1 pepper box... 2 00. Arctic No. 2... 3 00. Arctic No. 3... 4 00.

BLUING. Dry, No. 2... 25. Dry, No. 3... 35. Liquid, 4 oz... 40. Arctic 4 oz... 40. Arctic 8 oz... 40. Arctic 16 oz... 40. Arctic No. 1... 2 00. Arctic No. 2... 3 00. Arctic No. 3... 4 00.

BROOMS. No. 1 Carpet... 175. No. 2 Carpet... 225. No. 1 Parlor Gem... 75. No. 1 Hurl... 2 00.

CANNED FISH. Clams, 1 lb standards... 1 15. Clams, 2 lb standards... 1 75. Clam Chowder, 3 lb... 2 00. Cove Oysters, 1 lb standards... 1 90. Lobsters, 1 lb picnic... 1 75. Lobsters, 1 lb star... 2 00. Lobsters, 2 lb star... 1 10. Mackerel, 1 lb French standards... 3 50. Mackerel in Tomato Sauce, 3 lb... 2 25. Mackerel, 3 lb in Mustard... 2 25. Mackerel, 3 lb Columbia river... 1 55. Salmon, 2 lb Columbia river... 2 30. Salmon, 1 lb Sacramento... 3 30. Sardines, domestic... 1 15. Sardines, imported... 1 15. Trout, 3 lb brook... 4 50.

CANNED FRUITS. Apples, 3 lb standards... 90. Apples, gallons, standards... 2 40. Blackberries, standards... 80. Raspberries, red standards... 1 00. Damsons, red standards... 1 00. Egg Plums, standard... 1 40. Green Gages, standards 2 lb... 1 40. Peaches, Extra Yellow... 1 75. Peaches, standards... 1 75. Peaches, seconds... 1 50. Pineapples, Erie... 1 75. Pineapples, standards... 1 45. Raspberries, extra... 1 10.

CANNED VEGETABLES. Asparagus, Oyster Bay... 3 25. Beans, transportation... 80. Beans, Stringless, Erie... 80. Beans, Lewis' Boston Baked... 1 05. Corn, Trophy... 1 05. " Excelsior... 1 00. Peas, French... 1 75. Peas, Marofat, standard... 70. Peas, Beaver... 85. Pumpkin, 3 lb Golden... 85. Succotash, standard... 90. Tomatoes, Trophy... 1 00. Tomatoes, Hillsdale... 1 00.

CHOCOLATE. Baker's... 25. Baker's... 25. Runkles... 25.

COFFEE. Green Rio... 17 00. Green Java... 17 00. Green Mocha... 17 00. Roasted Rio... 17 00. Roasted Java... 17 00. Roasted Mocha... 17 00. Roasted Java... 17 00. Roasted Mocha... 17 00. Roasted Java... 17 00. Roasted Mocha... 17 00.

CORNGRASS. 72 foot Jute... 2 25. 60 foot Jute... 2 00. 50 foot Cotton... 1 75.

FISH. Bloaters, Smoked Yarmouth... 8 00. Cod, whole... 5 00. Cod, Boneless... 5 00. Haddock... 11 00. Herring 1/2 bbls... 2 75. Herring, Holland, domestic... 1 80. Herring, Scotch... 1 80. Mackerel, Penn... 4 75. Mackerel, shore, No. 2 1/2 bbls... 5 00. " " " 12 lb kits... 80. " " " No. 3 1/2 bbls... 3 50. " " " 12 lb kits... 62. " " " 10 " " 55. " " " 12 " " 50. " " " 10 " " 45. " " " 10 " " 40. " " " 10 " " 35. " " " 10 " " 30. " " " 10 " " 25. " " " 10 " " 20. " " " 10 " " 15. " " " 10 " " 10. " " " 10 " " 5. " " " 10 " " 0.

FRUITS. Cherries, dried, pitted... 6 25. Citron, new... 5 50. Peaches, dried... 12 00. Prunes, Turkey, new... 5 50. Prunes, Turkey, old... 4 50. Raisins, new Valencia... 12 00. Raisins, Onduras... 12 00. Raisins, Sultanias... 8 50. Raisins, Loose Muscatels... 6 50. Raisins, London Layers... 6 50. Raisins, California London Layers... 6 70. Water White... 1 1/4 Legal Test... 9 50.

MARSHES. Grand Haven, No. 8 square... 1 00. Grand Haven, No. 20, parlor... 1 75. Grand Haven, No. 30, parlor... 2 25. Grand Haven, No. 7, round... 1 50. Oshkosh, No. 2... 1 50. Swedish... 1 50. Richardson's No. 8 square... 1 00. Richardson's No. 9 do... 1 50. Richardson's No. 7 1/2, round... 1 50. Richardson's No. 10 do... 1 50.

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OUT AROUND. News and Gossip Furnished by Our Own Correspondents.

Cross Village. Daniel Dailey has purchased Moses Hamlin's shoe shop and Dan "waxeth strong."

Shurtliff Bros. will move into their new store about Dec. 10. It is 25x70 feet in dimensions.

Horner Bros., clothiers, of Petoskey, will open a branch store here in a few weeks.

M. Scott, alias "The Lilliputian," has opened a blacksmith shop on State street.

Geo. B. Martindale, our hardware man, Bovee & Kelsey, our "hardwood" lumberman, A. T. Burnett, our "hard money" man, Shurtliff Bros., our "hard-working" men and N. G. Burt, our "hardy" man swell their potato bins to the tune of from 500 to 800 bushels daily.

D. W. Root, the baker, is tearing down and building larger.

The hardwood lumber firm of Bovee & Kelsey are preparing for a big cut the coming winter.

C. B. Fenton, fancy goods dealer at Mackinac Island, will open up a stock of dry goods here in exchange for Indian grass, bark and quill work for next season's use on the Island.

Geo. F. Owen, (too well-known,) called up one of our business men by telephone from Petoskey last week, and gave the instrument to a young lady to receive the remittance due him for past jobs.

Geo. McClellan's meat market occupies the front store in the McSimion block.

Overholt Bros.' mill, Gill Bros.' mill and B. C. Lark's mill, situated from five to seven miles east and south-east of here will all be stocked with hardwood logs and the lumber drawn here by teams this winter.

E. W. Monroe, of Clarendon, Pa., an experienced mill man, takes charge of the large hardwood mill here this season.

For a safe and profitable investment here, a chair factory would meet with more than ordinary encouragement, as hundreds of cords of hardwood that would not make A1 lumber could be used in the enterprise.

Hartford. The hotel formerly known as the Richmond house has been purchased of the proprietor, Ralph Richmond, by E. A. Palmer, M. D., and is now undergoing repairs. It will be under the management of John McAllister, who recently runs the Lake View at St. Joseph.

There are ten apple buyers located here this fall.

Holland City. Trade during the past week has been dull, the heavy rains being the cause, and the shipments of potatoes and apples are rapidly declining to what they were a week ago.

At that time, it took 1,000 empty barrels per day to equal the requirements for apple shipments alone. Aside from the rail shipments, three vessels are kept constantly busy transporting this staple alone. All our manufacturing establishments are running full time, and our large tanneries are more than busy. The force of men employed is larger than ever before, and all who understand the trade who apply for work find work.

Great improvements are in order in this line, and our city will soon be called the "tanbark town of Michigan." The building boom will undoubtedly continue all winter. Foundations for many new buildings were laid again this week, among them one for a residence for the president of Hope College on the college campus and a \$10,000 church on the corner of Market and Ninth streets. A beautiful new college building will soon be erected on the college campus, to cost twenty thousand dollars. Macatawa Park, never thought of in winter, but visited by thousands during the heated term, will have more cottages erected than in its whole history next year.

Muskegon. J. E. Mailhot, the Manitowish grocer, writes Secretary Peet as follows: "Please send me a copy of the constitution and by-laws of the grocer's Association of your city. We are thinking of establishing an association here, and would like to look over your constitution."

Several dozen bushels of fine cranberries—large in size and rich in color—have been brought to this market from the marshes up the river. Several wild marshes are now being cultivated by settlers in the vicinity of Twin Lake.

Barens Bros. will shortly put in a grinder and polisher, and engage in the manufacture of band saws of the most approved style.

Frank L. Orent, who sold more bad eggs while in the commission business here than all the other dealers put together, is now keeping books for a Minneapolis commission firm.

W. J. Kinney has sold his interest in the Simmons & Kinney Manufacturing Co. to W. D. Kelley. Mr. Kinney will engage in another manufacturing enterprise here.

T. M. Lander, who was formerly engaged in the commission business here, but who has lately been engaged in the same business at Benton Harbor, under the firm name of Lander Bros., has bought his partner's interest, and is now alone.

The grocers are already beginning to see the good results of organization. Up to within a few weeks ago, the ordinance relative to peddlers and hawkers had not been enforced; but concerted action on the part of the members of the Association is likely to bring about the reform of this abuse.

Messrs. Torrent & Ducey own a large tract of timber land in the vicinity of St. Regis Lake, Franklin county, N. Y., which is a favorite locality with sportsmen from New York City. Several have erected camps and temporary abiding places on the bank of the lake, and a few days ago it occurred to them that it might be well to secure the permission of the owners, in order to avoid actions for trespass. Whitelaw Reid, of the New York Tribune, was delegated to communicate with Messrs. Torrent & Ducey, who readily granted the privileges asked for.

Newaygo. The C. & W. M. Railway runs a log train every Sunday for the benefit of D. P. Clay, who is drawing his logs from Hess Lake and having them sawed in his mills at this place.

During the coming winter, Henry D. Woodard will put into the Muskegon river about 1,000,000 feet of hemlock.

"Furg," who represents J. H. Thompson & Co., of Detroit, and who always has a new scheme, has been "doing up" the trade here the past week.

M. V. Barton has had no difficulty in purchasing 6,000,000 feet of logs along the

river, and yet reports that not nearly as many logs will be put in this winter as last. Henry Jacobs, of Muskegon, manager of Ryerson, Hills & Co., has been stopping here for a few days.

A. Pierce, whose hoop factory was recently destroyed by fire, has concluded not to rebuild.

M. G. Sleezer's new bowl factory is now up and enclosed. The main building is 20x30 feet in dimensions, with an engine room 21 feet square.

The sawmill of Hileman, Hesser & Co., of this place, has shut down indefinitely, having cut their last log on the 6th. The mill has run thirteen seasons and cut over 100,000,000 feet.

The Michigan Hoop Co., a new enterprise here, is now in active operation, turning out from 4,000 to 6,000 hoops per day. It is the intention of the company to double its present capacity another season. The company has the Michigan agency for the Campbell hoop machines and the Concord saw sharpener and knife grinder, and has ordered machinery for the manufacture of spokes and handles.

Cadillac's railroad prospects are growing brighter and the people are proportionately encouraged.

The Cadillac end of the C. & N. E. R. R. is now being extended into the business portion of the city. The northern terminus will be at Lake City in a few days.

Lewis Bellaire, of Ypsoberg & Bellaire, is now rustling in Newaygo county.

M. Greenbauer, formerly employed in M. Rowser's tailoring establishment, has gone into business for himself.

C. L. Bird is now proprietor of the meat market in the old school house building.

R. A. Moore has sold his logging railroad, cars, horses and camp outfit to Mr. Cody, of the firm of Cody & Moore, and retires for the present to take a rest. He has cleared \$20,000 in the past two years.

It is rumored that LaFora S. Baker is about selling the lumbering business at West Troy to the Osterhout & Fox Lumber Co., of Grand Rapids.

George W. Crawford has suspended lumbering operations at Otter, because the C. & W. M. Railway, which was to take his logs to Muskegon, has raised the rate.

A. Sachen & Sons contemplate engaging in the clothing business at Grand Rapids next spring.

Clark & Lacey have opened a saloon and bowling alley in the old Gleason saloon building.

The small shoe stock on Lake street owned by O. Christensen is to be moved, this week, into Johnson Bros.' new store building. The stock is to be enlarged.

A. W. Fowler, who has been postmaster here since the office was first established, has resigned in favor of H. H. Whipple, who has bought Fowler's stock of confectionery and stationery. If no difficulty occurs in appointing the new postmaster, the office will change hands next week.

Almost the entire summer's cutting of lumber on Muskegon lake is sold and awaiting shipment. Vessels and barges will be kept briskly at work until the close of navigation. Most of the mills will shut down this week for the season. There are no more logs in their booms and the main boom is closed.

Lakeside is to have a poultry company. Blooded fowls and eggs for breeding will be supplied.

In steam boiler engineering the only observable change seems to be the slow but steady gain made in the introduction of water-tube coil boilers and sectional boilers, and in the extension of a rational system of inspection and test while in operation. Today the intelligent owner of boilers secures inspection and test, with insurance, by intelligent engineers, and responsible underwriters, as invariably as he obtains inspection and insurance of his buildings. Under this system, steam boiler design, construction and management, is becoming a distinct art based upon real knowledge. The system of forced circulation proposed by Trowbridge and others, seems to me likely to prove useful in the solution of the problem to-day presented.—Thurston.

A clever swindle was that of a Boston man who built two houses side by side, one for himself and one to sell. In the house he sold he had placed a furnace against the party wall of the cellar, and from its hot air chamber he had constructed flues to heat his own domicile. The owner of the other house found it very hard to keep his own house warm, and was astonished at the amount of coal it took to render his family comfortable, while the dishonest builder kept himself warm at his neighbor's expense nearly a whole winter before the sharp trick was discovered.

The penny is not in circulation at Atlanta, Ga. A prominent business man of that city says that the merchants are opposed to its introduction there, because they would have to sell for two cents what now brings a nickel.

Several Michigan dairymen will compete for the \$10 premiums offered for the best packages of butter and for the best cheese, respectively, offered by the citizens of Chicago to attract exhibits to the American Fat Cattle and Dairy Show at Chicago this week.

Attention is directed to the exchange advertisement printed in the Miscellaneous column this week.

Advertisements of 25 words or less inserted in this column at the rate of 25 cents per week, each and every insertion. One cent for each additional word. Advance payment.

SITUATION WANTED—By an educated Holland young man. About three years' experience in drug business. Even acquainted with grocery trade. A high salary not wanted. Address A. B., care TRADESMAN office. 112

FOR SALE—130 acres of timber land, mostly maple and beech, within 1 1/2 miles of Kalkaska. Will exchange for stock of boots and shoes, dry goods and groceries. The land lies nearly level, and is traversed on the back end by a brook trout stream. Steam mill within 1/2 mile, and good roads in every direction. Address, "Kalkaska," care THE TRADESMAN office.

PHYSICIAN WANTED—A good regular physician, who can come recommended, can hear of a good location, good pay, little opposition, in splendid farming and fruit growing section, which can be obtained by renting property of retiring physician. Address, W. Ryho, M. D., 251 Gold Street, Grand Rapids, Mich. 113

Only 35 Cents. So confident are we that Dr. Pete's 35 cent Cough Cure will not disappoint the most sanguine expectations of a single broken-down consumptive invalid, that we warrant it. Had we not the most perfect confidence in its virtues, we would not think of offering it to you. Sold by Hazeltine, Perkins & Co., wholesale druggists, Grand Rapids, Mich.

Manufactured Expressly for the Michigan Trade. Strongest, Lightest, Cheapest, Handsomest, Best! Weight, three pounds, Oil finished.

FIG. 1, BENT BLADE, STEEL POINT. FIG. 2, STRAIGHT BLADE, STEEL POINT. FIG. 3, STRAIGHT BLADE, IRON POINT, (NOT OILED).

BOY SHOVELS, (like fig. 2) IRON POINT, (NOT OILED).

FOR SALE BY CODY, BALL & CO., ARTHUR MEIGS & CO., CLARK, JEWELL & CO., JOHN CAULFIELD, SHIELDS, BULKLEY & LEMON, HAWKINS & PERRY, FOSTER, STEVENS & CO.

ALWAYS UNIFORM IN QUALITY. FINEST GRADES OF WHEAT AND BUCKWHEAT FLOUR A SPECIALTY. BUCKWHEAT FLOUR, ROLLER PROCESS, GUARANTEED PURE.

"Crown Prince" BRAND.

MANUFACTURER OF THE

Henry Kritzer, PROPRIETOR, NEWAYGO Roller Mills

MANUFACTURER OF THE

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MANUFACTURER OF THE

VISITING BUYERS.

The following retail dealers have visited the market during the past week and placed orders with the various houses:

- Lee Duvel, Bradley. Calvin Durkee, Altona. B. McNeal, Byron Center. D. C. Loveday, East Jordan. Geo. H. Remington, Bangor. A. W. Blain, Dutton. S. A. Caldwell, Platt P. O. Frank Bredaway, Drenthe. G. P. Stark, Cascade. M. Jonkman, Holland. F. H. Lester, Mendon. W. S. Hartwell, Hartwell & Jenks, Elmira. Jas. Campbell, Westwood. S. T. McClellan, Denison. E. E. Hewitt, Hewitt & Teft, Rockford. Mr. Emmons, Emmons & Emmons, Grattan. Ira S. Jeffers, Palo. Mr. Leach, Leach & Forrester, Pierson. B. Dickerson, Bellaire. El Runnels, Cornum. Gus Begman, Bauer. C. H. Deming, Dutton. L. B. Chapel, Ada. Wagner & Bro., Plainwell. C. O. Bostwick & Son, Cannonburg. Wm. Coach, Baraga. W. H. Straik, Forest Grove. H. C. Howard, Englishville. G. H. Walbrink, Allendale. Jos. Omer, Wright. Jas. Moerdyk, Moerdyk, DeKruif & Co., Zealand. W. S. Root, Tallmage. Jos. Rodgers, Hastings. B. Gilbert & Co., Moine. J. C. Benbow, Cannonburg. M. J. Howard, Englishville. A. M. Church, Alpine. Jay Marlatt, Berlin. Cole & Chaple, Ada. E. S. Botsford, Ida. Neal McMillan, Rockford. A. A. Weeks, Grattan. Sisson & Lilly Lumber Co., Sisson's Mill. A. W. Waite, Hudsonville. Dr. O. S. Holland, Ashland. R. H. Topping, Casnovia. Chas. Young, Osego. W. L. Warnie & Son, East Jordan. Wm. Herder & Taylor, Bailey. H. P. Dunning, Allegan. Nagler & Beeler, Caledonia. F. M. Storms, Plainwell. J. C. Scott, Lowell. J. V. Crandall & Son, Sand Lake. B. Volmar, Filmore Center. Fred Voorhorst & Co., Overisel. Neal, Rodun, Grand Rapids. John Kamps, Zutphen. Wm. Mermelien, Beaver Dam. Hoag & Judson, Cannonburg. Den Herder & Taylor, Vriesland. C. K. Hoyt, Hudsonville. J. H. Spires, Leroy. S. M. Geary, Maple Hill. Notier & Lokker, Graafschaps.

Several Michigan dairymen will compete for the \$10 premiums offered for the best packages of butter and for the best cheese, respectively, offered by the citizens of Chicago to attract exhibits to the American Fat Cattle and Dairy Show at Chicago this week.

Attention is directed to the exchange advertisement printed in the Miscellaneous column this week.

Advertisements of 25 words or less inserted in this column at the rate of 25 cents per week, each and every insertion. One cent for each additional word. Advance payment.

SITUATION WANTED—By an educated Holland young man. About three years' experience in drug business. Even acquainted with grocery trade. A high salary not wanted. Address A. B., care TRADESMAN office. 112

FOR SALE—130 acres of timber land, mostly maple and beech, within 1 1/2 miles of Kalkaska. Will exchange for stock of boots and shoes, dry goods and groceries. The land lies nearly level, and is traversed on the back end by a brook trout stream. Steam mill within 1/2 mile, and good roads in every direction. Address, "Kalkaska," care THE TRADESMAN office.

PHYSICIAN WANTED—A good regular physician, who can come recommended, can hear of a good location, good pay, little opposition, in splendid farming and fruit growing section, which can be obtained by renting property of retiring physician. Address, W. Ryho, M. D., 251 Gold Street, Grand Rapids, Mich. 113

Only 35 Cents. So confident are we that Dr. Pete's 35 cent Cough Cure will not disappoint the most sanguine expectations of a single broken-down consumptive invalid, that we warrant it. Had we not the most perfect confidence in its virtues, we would not think of offering it to you. Sold by Hazeltine, Perkins & Co., wholesale druggists, Grand Rapids, Mich.

Manufactured Expressly for the Michigan Trade. Strongest, Lightest, Cheapest, Handsomest, Best! Weight, three pounds, Oil finished.

FIG. 1, BENT BLADE, STEEL POINT. FIG. 2, STRAIGHT BLADE, STEEL POINT. FIG. 3, STRAIGHT BLADE, IRON POINT, (NOT OILED).

BOY SHOVELS, (like fig. 2) IRON POINT, (NOT OILED).

FOR SALE BY CODY, BALL & CO., ARTHUR MEIGS & CO., CLARK, JEWELL & CO., JOHN CAULFIELD, SHIELDS, BULKLEY & LEMON, HAWKINS & PERRY, FOSTER, STEVENS & CO.

ALWAYS UNIFORM IN QUALITY. FINEST GRADES OF WHEAT AND BUCKWHEAT FLOUR A SPECIALTY. BUCKWHEAT FLOUR, ROLLER PROCESS, GUARANTEED PURE.

MANUFACTURER OF THE

Henry Kritzer, PROPRIETOR, NEWAYGO Roller Mills

MANUFACTURER OF THE

"Crown Prince" BRAND.

ALWAYS UNIFORM IN QUALITY. FINEST GRADES OF WHEAT AND BUCKWHEAT FLOUR A SPECIALTY. BUCKWHEAT FLOUR, ROLLER PROCESS, GUARANTEED PURE.

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MANUFACTURER OF THE

"Crown Prince" BRAND.

A Family of Boiler Makers.

The Turnbull family, composed of eight sons, all boiler makers, is probably the most exceptional in that respect of any family in the country. All the sons learned the trade of their father in England. Thomas started the first boiler shop in Muskegon in 1863, selling out to his brother Luke in 1867. The latter continued the business until 1870, when he sold out to his brother Joseph and partners, who carried on the business under the style of the Turnbull Boiler Works Co. Joseph sold out in 1882, when he went to Stillwater, Minn., where he is still engaged in the boiler business. Richard recently left the Industrial Works, at Bay City, to re-organize the Turnbull Boiler Works Co., at Muskegon, where he now resides. Robert now lives in Minneapolis, and has a sawmill at Stillwater. John is a wealthy cattle operator in Chicago. William still works at his trade at Muskegon. James is running the boiler shop at Sarnia, Ont. All the brothers are large, finely framed men, none of them weighing less than 180 pounds. They are all proficient workmen and several of them are quite wealthy.

Safely moving a tall mill chimney has been accomplished several times. Chimneys which have been caused to lean slightly through settling of the foundation, may be straightened again by sawing out the mortar between courses of brick at the base. A chimney 100 feet high and 12 feet square at the base will be varied over 8 inches at the top by the removal of 1 inch at the base.

A combination of merchants in Eastern Pennsylvania proposes to abolish itinerant peddling, which is injuring their trade greatly.

A Warning.

Pain is given for the wise purpose of informing us of the presence of danger and disease. Any little excitement of an unusual nature disturbs the balance of the system, the nervous energies are exhausted, and headache and a hundred other disturbances are the result. Many of the miseries of modern man and womanhood might be cured and prevented were their approach headed and resisted, having their origin in derangements of the liver and blood, dyspepsia, jaundice, indigestion, costiveness and other unwholesome conditions. Evils of a diseased nature find a certain cure by the use of Golden Seal Bitters. In this medicine, nature, aided by art, has produced a rare combination of medicinal properties, wisely adapted to the cure of diseases common to mankind. The vitalizing principles embodied in Golden Seal Bitters will assuredly cure the broken-down dyspeptic. Sold by Hazeltine, Perkins & Co., wholesale druggists, Grand Rapids, Mich. 115

SCIENTIFIC AMERICAN

ESTABLISHED 1845. The most popular Weekly newspaper devoted to science, mechanics, engineering, discoveries, inventions and patents ever published. Every number illustrated with splendid engravings. This publication furnishes a most valuable encyclopedia of information which no person should be without. The popularity of the SCIENTIFIC AMERICAN is such that its circulation nearly equals that of all other papers of its class combined. Price, \$2.50 a year. Discount to Clubs. Sold by all newsdealers. Address MUNN & CO., Publishers, No. 361 Broadway, N. Y.

PATENTS.

Eight Years' experience before the Patent Office and have prepared more than One Hundred Thousand applications for patents in the United States and foreign countries. Agents, Trade-Marks, Copy-rights, and all other papers for securing to inventors their rights in the United States, Canada, England, France, Germany and other foreign countries. Prepared at short notice and on reasonable terms. Information as to obtaining patents cheerfully given without charge. Hand-books of information sent free. Patents obtained through Munn & Co. are noticed in the Scientific American free. The advantage of such notice is well understood by all persons who wish to dispose of their patents. Address MUNN & CO., Office SCIENTIFIC AMERICAN, 361 Broadway, New York.

Having been witnesses of the truly miraculous cures made by Golden Seal Bitters, we do not hesitate to say that there is no other remedy for blood, liver, stomach and kidney diseases, half its equal.

THE PHILLIPS STEEL POINT SNOW SHOVEL!

FIG. 1, BENT BLADE, STEEL POINT. FIG. 2, STRAIGHT BLADE, STEEL POINT. FIG. 3, STRAIGHT BLADE, IRON POINT, (NOT OILED).

BOY SHOVELS, (like fig. 2) IRON POINT, (NOT OILED).

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ALWAYS UNIFORM IN QUALITY. FINEST GRADES OF WHEAT AND BUCKWHEAT FLOUR A SPECIALTY. BUCKWHEAT FLOUR, ROLLER PROCESS, GUARANTEED PURE.

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WHOLESALE PRICE CURRENT.

Prevailing rates at Chicago are as follows: AUGERS AND BITS. Ives' old style... 60. N. H. C. Co... 60. Douglass... 60. Pierce's... 60. Cook's... 60. Jennings, genuine... 60. Jennings, imitation... 60.

BARROWS. Railroad... 13.00. Garden... 30.00. BELLS. Hand... 60.10. Cow... 60. Call... 60. Gong... 60. Door, Sargent... 60.55.

BOLTS. Stove... 40. Carriage new list... 75. Pile... 30.10. Slight... 75. Cast Barrel Bolts... 50. Wrought Barrel Bolts... 55. Cast Barrel, brass knobs... 50. Cast Square Spring... 55. Cast Chain... 50. Wrought Barrel, brass knob... 55.10. Wrought Square... 55.10. Wrought Sunk Flush... 30. Wrought Bronze and Plated Knob... 50.10. Ives' Door... 50.10.

BRACES. Harber... 40. Backus... 50. Spofford... 50. Am. Ball... net.

BUCKETS. Well, plain... 4.00. Well, swivel... 4.50. BUTTS, CAST. Cast Loose Pin, figured... 60.10. Cast Loose Pin, Berlin bronzed... 60.10. Cast Loose Joint, genuine... 60.10. Wrought Narrow, bright fast joint... 50.10. Wrought Loose Pin... 60. Wrought Loose Pin, acorn tip... 60.5. Wrought Loose Pin, japanned... 60.5. Wrought Loose Pin, japanned, silver tipped... 60.5. Wrought Table... 60. Wrought Inside Blind... 60.10. Wrought Brass... 60.10. Blind, Clark's... 70.10. Blind, Parker's... 70.10. Blind, Shepard's... 70.

CAPS. Ely's 1-10... per m \$65. Hick's C. F... 60. G. D... 60. Musket... 60.

CATRIGES. Rm Fire, U. M. C. & Winchester new list... 60. Rim Fire, United States... 60. Centra Fire... 40. CHISELS. Socket Firmer... 75. Socket Framing... 75. Socket Corner... 75. Socket Slicks... 75. Butcher's Tanged Firmer... 40



# The Michigan Tradesman.

## WALL PAPER.

The Condition of the Trade and Prospect for the Coming Season.

New York Correspondence Chicago Tribune.

The wall paper men have begun to distribute their samples for next spring's business, and there is accordingly some little excitement in the jobbing branch of that trade. The samples are a surprise to everyone. In points of cheapness, durability and beauty of color and design they excel any yet produced. The improvements of machinery and the various inventions and discoveries of last year being taken into consideration, the unusual cheapness and fine quality would create little cause for comment were it not known that the fifteen largest manufacturing establishments are under the domination of a rigid Commissioner and managed as a pool. Other pools have had a tendency to bring high prices from the consumer, but this is not that sort of a pool, apparently. It is claimed that the manufacturers did not earn even a fair percentage last year and that they do not expect to make a fortune out of the forthcoming product of their mills. This is said to be due to the fact they are all taking a pride in their business and each endeavoring to outdo the other as to the grade of goods instead of cutting under the prices of one another as in years past, when the grades of paper grew worse and worse until it threatened the utter ruin of the industry. During this time wall paper fell into disrepute. It was no better than whitewash, and whitewash and paint carried the day. The pool has now been in operation for about six years, and during that time wall paper and its concomitant ornaments have advanced in public favor. Wall paper is now quite the fashion, and the forthcoming designs are destined to increase the strength of its hold on the popular fancy. The firms included in the pool evidently make more money than they did before the pool was organized, but the prices are cheaper because the grades of goods are superior. It is a source of wonder that the prices remain so low when the whole working system of the pool is so excellent; but there seems to be no inclination to advance them. The business of the pool is transacted by the Commissioner who resides in Boston. He is employed by the fifteen manufacturers who comprise the pool, and all sales are reported to him at the end of each month and the close of each season. Outside of the regular pool there are associate manufacturers, who maintain prices but do not pool their earnings as the others do. The total business of the pool jobbers last year amounted, the poorest the pool has yet had, to \$3,300,000. The pool comprises all the wall paper manufacturing houses in the United States except four. Most of the wall paper factories are situated in the three cities of New York, Philadelphia and Brooklyn. Not one of them is west of Buffalo. There are fifty pool jobbers in the United States, all of whom sell at manufacturers' prices and are allowed a discount for their sales of 10 and 15 per cent. To get a discount of 10 per cent. they are requested to pay over \$1,000 to the pool, and to get 15 per cent. off they must pay \$2,000. This money is not a deposit but a contribution, which constitutes a purchase of membership in the pool as a jobber. If a jobber cuts the manufacturer's prices to undersell a competitor he is "fired" out of the pool and denied the right to purchase any more goods, the pool being then the gainer to the tune of his \$1,000 or \$2,000 already paid. The following shows the total purchases of jobbers in the cities named: Chicago, \$960,870; Boston \$250,996; Philadelphia, \$226,721; Cincinnati, \$215,456; New York, \$210,571; Pittsburgh, \$283,197; St. Louis, \$153,945.

There are but three jobbers in Chicago, although it took the lead in last year's business. These are: S. A. Maxwell & Co., whose proportion of the business was \$413,204; J. J. McGarthy, \$364,057; and Spoor Mackey, \$183,608. The reason why the New York trade appears so small in the showing made by the Commissioner in his report is that the bulk of the business in New York is done by the manufacturers themselves. There are but two jobbers in this city.

## Wall Paper Pool Figures.

From the Western Stationer. The wall paper pool this year includes all the manufacturers of wall-paper in this country except three firms. Of the twenty-six members, fifteen are located in New York city and Brooklyn. The trade in this branch of industry last year was the poorest since the organization of the pool, yet its members sold 31,000,000 rolls, or 248,000,000 yards. Of this amount, one firm is credited with having sold 6,000,000 rolls, or a half million more than the next highest. Hand made goods to the value of over \$100,000 annually are said to be sold by one manufacturer alone in New York.

Below will be found the amount of the sales of thirteen jobbers of the pool for the past year in the order in which they stand. These figures will, we believe, be found to correspond with those reported by the commissioner of the pool:

S. A. Maxwell & Co., Chicago.....	\$413,204.51
J. J. McGarthy, Chicago.....	364,057.30
Spoor Mackey, Chicago.....	183,608.97
Pusey & Kerr, Pittsburgh.....	151,188.51
L. Voight & Sons, Cincinnati.....	140,941.71
G. W. Clark & Co., San Francisco.....	112,456.06
E. L. & P. S. Hollins, Boston.....	98,228.33
Brown, Eager & Hull, Toledo.....	90,710.41
Newcomb Bros., St. Louis.....	78,500.72
Elder & Bentley, Philadelphia.....	76,721.84
F. W. Rosenthal & Co., St. Louis.....	75,384.85

Ohio Wall Paper Co., Cincinnati..... 75,115.90  
Nelson Bros. & Co., Grand Rapids..... 31,430.03

And thirty others, whose purchases were less than \$50,000 each; making the total amount of the pool purchases, \$3,324,187.66. Of this amount, there was sold alone to three Chicago pool jobbers \$960,870.84. Thus it will be seen that nearly one-third of this amount is credited to Chicago.

To more clearly show the amount credited to each city, we give their figures in their relative order:

Chicago.....	\$960,870.84
Boston.....	250,996.54
Philadelphia.....	226,721.04
Cincinnati.....	215,456.06
New York.....	210,571.95
Pittsburg.....	183,197.41
St. Louis.....	153,945.55

The figures below indicate the amounts sold by the pool manufacturers to the pool jobbers:

Whiting & Campbell, New York.....	\$505,230.30
Wm. H. Mairs & Co., Brooklyn.....	440,049.89
Howell & Bros., Philadelphia.....	364,538.18
Warren, Fuller & Lange, New York.....	318,451.24
Fr. Beck & Co., New York.....	223,632.77
Robt. Graves & Co., New York.....	205,394.63
F. E. James, New York.....	193,806.41
M. H. Birge & Sons, Buffalo.....	164,356.84
Wm. Campbell & Co., New York.....	141,645.24
Geo. W. Allen & Co., New York.....	130,688.81
Christy, Walcott & Co., New York.....	86,894.94
A. Jardine & Co., Rahway, N. J.....	13,374.28

This is the first time that Whiting & Campbell have headed the list, Wm. H. Mairs & Co. having held that position for years. It is because they were more fortunate in bringing out "taking" patterns.

Following are the pool sales of the associate manufacturers to the pool jobbers:

Breed, Cresswell & Washburn, Philadelphia.....	\$111,076.80
Carey Bros., Philadelphia.....	94,587.83
Gledhill, Menkin & Harris, New York.....	90,780.62
H. Bartholomee & Co., New York.....	86,382.37
Wilson & Fenimore, Bristol, Pa.....	76,229.17
Westernberg, Jefferson & Co., New York.....	46,559.82
Howell & Bourke, Philadelphia.....	20,238.12
E. Leisner, New York.....	4,399.30

## OYSTERS!

State Agency for Wm. L. Ellis & Co.'s



Complete change of prices, owing to an inside price on freight. We can now give dealers an inside price. B. F. EMERY will attend to the orders for Baltimore shipments as usual. No slack filled or water soaked goods handled. Our goods are all packed in Baltimore.

**COLE & EMERY,**  
Wholesale Fish and Oyster Depot,  
37 Canal St., Grand Rapids, Mich.

**Rubber BOOTS**  
—WITH—  
**DOUBLE THICK BALL.**

**CANDEE RUBBER BOOTS**  
GIVE  
**DOUBLE WEAR**  
ON THE BOTTOM.  
**GREATEST IMPROVEMENT**  
EVER MADE IN RUBBER BOOTS.  
**TWO YEARS TEST.**

Ordinary Rubber Boots always wear out first on the ball. The CANDEE Boots are double thick on the ball, and give DOUBLE WEAR.

Most economical rubber Boot in the market. Lasts longer than any other boot, and the PRICE NO HIGHER.

Call and examine the goods.

**COMMON SENSE IDEA**  
**DOUBLE THICK BALL.**

FOR SALE BY  
**E. G. Studley & Co.,**  
Manufacturers of LEATHER AND RUBBER BELTING, and all kinds of RUBBER GOODS. Fire Department and mill supplies. Jobbers of "Candee" Rubber Boots, shoes and Arctics, Heavy and Light Rubber Clothing. Salesroom No. 13 Canal street. Factory, 26 and 28 Pearl St., GRAND RAPIDS, MICH.

**Lord's**  
**CLIMAX-PLUG TOBACCO,**  
**RED TIN TAC.**

Handmade goods to the value of over \$100,000 annually are said to be sold by one manufacturer alone in New York.

A livelihood for agents of either sex selling  
**ASBESTOS INSOLES**  
WARM THE FEET IN WINTER, COOL IN SUMMER.  
A PREVENTIVE & CURE OF  
**RHEUMATISM**

SEND FOR CIRCULARS  
CCC-BOX 1282, CINCINNATI, O.

**COLD'S**  
CONSUMPTION, RHEUMATISM, AGUE, NEURALGIA,  
ANY SIZE \$1 PER MAIL OR AT DRUGGISTS. SHRETORES  
CLEANED WITHOUT DAMAGE BY FIRE

**CINSENG ROOT.**  
We pay the highest price for it. Address  
**Peck Bros.,** Druggists, Grand Rapids, Mich.

**VOIGT, HERPOLSHEIMER & CO.,**  
Importers and Jobbers of  
**STAPLE AND FANCY Dry Goods!**  
**OVERALLS, PANTS, Etc.,**  
our own make. A complete  
Line of **TOYS, FANCY CROCKERY,** and **FANCY WOODEN-WARE,** our own importation, for holiday trade.  
Inspection solicited. Chicago and Detroit prices guaranteed.

**READ! READ! READ!**

**HAZELTINE, PERKINS & CO.** have Sole Control of our Celebrated  
**Pioneer Prepared Paint!**

The ONLY Paint sold on a GUARANTEE. Read it.

When our Pioneer Prepared Paint is put on any building, and if within three years it should crack or peel off, and thus fail to give the full satisfaction guaranteed, we agree to repaint the building at our expense, with the best White Lead, or such other paint as the owner may select. Should any case of dissatisfaction occur, a notice from the dealer will command our prompt attention. T. H. NEVIN & CO. Send for sample cards and prices. Address

**Hazeltine, Perkins & Co.**  
GRAND RAPIDS, MICH.

**The NEW YORK Sun.**  
The Best Newspaper in America, and by far the Most Readable.

Agents wanted everywhere to earn money in distributing the Sun's Premiums.

The most interesting and advantageous offers ever made by any Newspaper.

No Subscriber ignored or neglected. Something for all.

Beautiful and Substantial Premiums in Standard Gold and other Watches, Valuable Books, the Best Family Sewing Machine known to the trade, and an unequalled list of objects of real utility and instruction.

Address, THE SUN, New York City.

**PERKINS & HESS,**  
DEALERS IN  
**Hides, Furs, Wool & Tallow,**  
NOS. 122 and 124 LOUIS STREET, GRAND RAPIDS, MICHIGAN.  
WE CARRY A STOCK OF CAKE TALLOW FOR MILL USE.

**O. W. BLAIN & CO.,** Produce Commission Merchants,  
—DEALERS IN—  
**Foreign and Domestic Fruits, Southern Vegetables, Etc.**

We handle on Commission BERRIES, Etc. All orders filled at lowest market price. Correspondence solicited. APPLES AND POTATOES in car lots Specialties. NO. 9 IONIA ST.

**E. FALLAS,**  
**Wholesale & Commission--Butter & Eggs a Specialty.**  
Choice Butter always on hand. All Orders receive Prompt and Careful Attention. CORRESPONDENCE SOLICITED.  
No. 1 Egg Crates for Sale. Stevens' No. 1 patent fillers used. 50 cents each.  
97 and 99 Canal Street, Grand Rapids, Michigan

**CHOICE BUTTER A SPECIALTY!**  
**CALIFORNIA AND OTHER FOREIGN AND DOMESTIC FRUITS AND VEGETABLES.** Careful Attention Paid to Filling Orders.  
**M. C. RUSSELL, 48 Ottawa st., Grand Rapids.**

**A. L. TUCKER,**  
**Commission Merchant,**  
167 South Water St., CHICAGO.

WE HAVE STANDING ORDERS FOR LARGE AND SMALL LOTS OF APPLES AND POTATOES, AND CAN PLACE SAME AT ALL TIMES TO THE ADVANTAGE OF CONSIGNORS. WE ALSO MAKE A SPECIALTY OF BEANS, DRIED FRUITS AND CRANBERRIES, AND ARE IN A POSITION TO COMMAND THE HIGHEST MARKET PRICE ON SUCH ARTICLES.

**W. M. F. SIMMONS,**  
WHOLESALE  
**PINE AND HARDWOOD LUMBER,**  
And Dealer in Pine Land. Correspondence solicited with parties having either to sell.  
OFFICE, 58 MONROE ST., GRAND RAPIDS, MICH.

**HERCULES!**  
The Great Stump and Rock  
**ANNIHILATOR!**  
Strongest and Safest Explosive Known to the Arts.

Farmers, practice economy and clear your land of stumps and boulders. Main Office, Hercules Powder Company, No. 40 Prospect Street, Cleveland, Ohio.

**L. S. HILL & CO., AGTS.**  
GUNS, AMMUNITION & FISHING TACKLE,  
GRAND RAPIDS, MICH.

**ALBERT COYE & SONS**  
—MANUFACTURERS OF—  
**AWNINGS, TENTS**  
HORSE AND WAGON COVERS.  
WHOLESALE DEALERS IN  
Oiled Clothing, Ducks, Stripes, Etc.  
73 Canal Street, - Grand Rapids, Mich.

**YALE BAKING POWDER**

**G. S. YALE & BRO.,**  
—Manufacturers of—  
**FLAVORING EXTRACTS!**  
BAKING POWDERS,  
**BLUINGS, ETC.,**  
40 and 42 South Division, St.  
GRAND RAPIDS, MICHIGAN

**YALE BAKING POWDER**

**H. LEONARD & SONS,**  
**WHOLESALE**  
**Crockery, Glassware, Etc.**  
**ASSORTED PACKAGE**  
**Bronzed Iron and Rich Gold Library Lamps.**  
**CONSISTING OF**

1 348 F. B. Iron Pendant 14 White Cone Shade	1.75
1 1388 Polished Brass Pendant 14 White Cone Shade	2.00
1 1388 " " " 14 Deco. " "	2.25
1 1397 1/2 " " " 36 prisms 14 white " "	3.60
1 1397 1/2 " " " " " dome " "	3.85
1 1395 1/2 " " " " " 14 dec. " "	5.00

Above prices complete, with new slip burner, chimney and bell. Package at cost  
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Two Light Store Pendant, 24 inch spread, Trimmed complete with No. 2 Brass Founts, any kind, \$4.50.  
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