

The Michigan Tradesman.

VOL. 3.

GRAND RAPIDS, MICHIGAN, WEDNESDAY, DECEMBER 9, 1885.

NO. 116.

LUDWIG WINTERNITZ,
(Successor to P. Spitz.)
SOLE AGENT OF
Fermentum,
The Only Reliable Compressed Yeast.
Manufactured by Riverdale Dist. Co.,
ARCADE, GRAND RAPIDS, MICHIGAN.

Grocers and Bakers who wish to try
"FERMENTUM" can get samples and full
directions by addressing or applying to the
above.

THE PERKINS WIND MILL.

It has been in constant use
for 15 years, with a record
equalled by none. WAR-
RANTED not to blow down
unless the tower goes with
it; or against any wind that
does not dislodge substantial
farm buildings; to be perfect; to outlast
and do better work than any other mill made.
Agents wanted. Address Perkins Wind Mill
& Ax Co., Mishawaka, Ind. Mention Tradesman.

EATON & CHRISTENSON,
Agents for a full line of

S. W. Venable & Co.'s
PETERSBURG, VA.

PLUC TOBACCOS,
NIMROD,
E. C.,
BLUE RETER,
SPREAD EAGLE,
BIG FIVE CENTER.

DRYDEN & PALMER'S
ROCK CANDY.
Unquestionably the best in the market. As
clear as crystal and as transparent as diamond.
Try a box.

John Caulfield,
Sole Agent for Grand Rapids.

BEANS.

I want to buy BEANS. Parties hav-
ing any can find a quick sale and better
prices by writing us than you can possi-
bly get by shipping to other markets.
Send in small sample by mail and say
how many you have.

W. T. LAMOREAUX, AGT.,
71 Canal Street,
GRAND RAPIDS, MICH.



TO THE TRADE.
We desire to call the attention of the Trade to
our unusually complete stock of
SCHOOL BOOKS,
School Supplies
And a General Line of Miscellaneous
Books, Stationery, Paper, Etc.
We have greatly increased our facilities for
doing a General Jobbing Business, and shall
hereafter be able to fill all orders promptly.
We issue separate lists of Slates, School
and Township Books, Blanks, Etc., which will
be mailed on application.
Quotations on any article in our stock cheer-
fully furnished. We have the Agency of the
REMINGTON TYPE WRITER
For Western Michigan.

Eaton & Lyon
20 and 22 Monroe St., Grand Rapids, Mich.

G. ROYS & CO.,
No. 4 Pearl Street, Grand Rapids.

WHIPS
—AND—
LASHES

Positively at whole-
sale only. Orders by
mail receive prompt at-
tention and liberal dis-
count.

is valuable. The
Grand Rapids
Business College is
a practical trainer
and fits its pupils for the vocations of busi-
ness with all that the term implies. Send
for Journal. Address C. G. SWENBERG,
Grand Rapids, Mich.

STEAM LAUNDRY
43 and 45 Kent Street.
STANLEY N. ALLEN, Proprietor.

WE DO ONLY FIRST-CLASS WORK AND USE NO
CHEMICALS.
Orders by Mail and Express promptly at-
tended to.

PERKINS & MASON,
Insurance and Law Office,
SOLICITORS OF PATENTS.
MONEY TO LOAN
ON REAL ESTATE.

PENSION, BOUNTY AND ALL
WAR CLAIMS PROSECUTED.
Correspondence Solicited.

75 Lyon St., Court Block, Grand Rapids, Mich.

LADIES
AND
CHILDREN:
How to make a
light summer shoe
"do" for winter.
Mothers, do not
fail to investigate
this.

NOTICE:

The copartnership existing between Al-
bert, Chas. A. and Jas. A. Coye is this day
dissolved by mutual consent, Jas. A. Coye
retiring. The business will be continued
at the old stand by the undersigned, who
will receive and pay all debts.

Albert Coye,
Chas. A. Coye.

Nov. 16, 1885.

READ! READ! READ!

HAZELTINE, PERKINS & CO. have
Sole Control of our Celebrated

Pioneer Prepared Paint!

The ONLY Paint sold on a GUARANTEE.
Read it.

When our Pioneer Prepared Paint is put on
any building, and if within three years it should
crack or peel off, and thus fail to give the full
satisfaction guaranteed, we agree to repaint
the building at our expense, with the best
White Lead, or such other paint as the owner
may select. Should any case of dissatisfaction
occur, a notice from the dealer will command
our prompt attention. T. H. NEVIN & CO.,
Send for sample cards and prices. Address

Hazeltine, Perkins & Co.
GRAND RAPIDS, MICH.

Sweet 16
Laundry Soap
MANUFACTURED BY
OSBERNE, HOSICK & CO.
CHICAGO, ILL.

PEIRCE & WHITE,
JOBBER OF
CHOICE IMPORTED AND
DOMESTIC CIGARS,
Plug, Fine Cut and Smok-
ing Tobaccos,
Specially Adapted to
the Trade.

79 Canal Street, Grand Rapids, Mich.

SEEDS
We carry a full line of
Seeds of every variety,
both for field and garden.
Parties in want should
write to or see the

GRAND RAPIDS GRAIN AND SEED CO.
71 CANAL STREET.

THE RICKARD LADDER!

Two Ladders in one—step and extension.
Easily adjusted to any height. Self-support-
ing. No braces needed. Send for illustrated
price-list.

RICKARD BROS., Grand Rapids, Mich.

ARTHUR R. ROOD,
ATTORNEY,
43 PEARL STREET, ROOD BLOCK,
GRAND RAPIDS, MICH.

Collections a Specialty!

True Heroism.
Let others write of battles fought
On bloody, gory fields
Where honor greets the man who wins,
And death the man who yields;
But I will write of him who fights
And vanquishes his sins,
Who struggles on through weary years
Against himself and wins.

He is a hero staunch and brave,
Who fights an unseen foe,
And puts at last beneath his feet
His passions base and low;
And stands erect in manhood's might
Undaunted, undismayed—
The bravest man that drew a sword
In foray or in raid.

It calls for something more than brawn
Or muscle to overcome
An enemy, who marcheth not
With banner, plume and drum—
A foe forever lurking nigh,
With silent, stealthy tread,
Forever near your board by day,
At night beside your bed.

All honor then to that brave heart,
Though poor or rich he be,
Who struggles with the baser part—
Who conquers and is free;
He may not wear a hero's crown,
Or fill a hero's grave;
But truth will place his name among
The bravest of the brave.

Is Boycotting a Crime?

Rough Diamond in the Indianapolis Grocer.

Boycotting, as conducted in the city of
Indianapolis, is a crime. This land is free
and will remain free. Our laws permit all
alike—the high and the low, the rich and
the poor—to engage in any kind of employ-
ment they may choose. Each and every man
is permitted to regulate his business to suit
himself, only, all alike must obey the laws.

There are no privileged classes. There is
no employment, no business in which some
favored class can, under the law, engage to
the exclusion of all others. Whoever at-
tempt to make for themselves such a privi-
lege, by force or otherwise, commit a crime,
it matters not how great they may be or how
weak. Men earn wages according to their
strength and their intelligence. A strong, in-
telligent man will receive more than a weak
simpleton. Some men live inside their
means and save money. Others, receiving
better pay, will spend all and run into debt
besides. The one that saves finds himself,
after many years of patient labor and frugal
living, the owner of a home and often a
business besides. The one that spends all,
after long years of hard work, finds himself
impoorished. It surprises him to see others
who began life as poor as himself, and who
worked for less wages, in good circumstances
and respected, while he has nothing. He
gets it into his head that in some way some
undue advantage has been taken of him.
He believes that just in proportion as others
prosper he is in some way wronged. As the
difference in the circumstances of those who
accumulate and those who do not increases
they drift apart socially. Those who are
left at the bottom socially and financially
become sordid, and envious of those who by
prudence and a correct way of living have
risen above them. Envy and want in time
make them credulous. They are ready to
listen to any scheme that tends to make life
easier for them by making it harder for
those who are honestly entitled to all they
have. They now easily become the dupes
of scheming shysters and tricksters, who
place themselves at their head to deceive
them and lead them into mischief. It is not
difficult to make these deluded people be-
lieve that the avenues to success have been
blocked against them by those who seem to
have everything their own way. Cunning
rascals suggest to them certain measures to
compel one class of men to conduct their
affairs in such a way as to give another class
a chance to make money easily.

The plausible schemes look like sound
business principles to men who never have
sense or wit enough to save a dollar. What
they have failed to accomplish under the
most favorable circumstances they seem to
think others do easily and with but little
effort. Is it not the rule that if one of this
prodigal class by some lucky turn comes in-
to possession of property he soon squanders
it and is left as poor as ever? If by some
chance one is placed at the head of a pros-
perous business does he not wreck it? Yet,
these are the men, urged on by a few de-
signing persons who know better, who pro-
pose to dictate and have already had the
ignorant impudence to dictate to old and
successful business men in this city the
terms upon which they shall be permitted
to continue in trade. The great harm and
the only harm these men do is to deceive the
honest, hard-working poor by exciting in
them vain and false hopes. Aside from this
they simply make of themselves the laugh-
ing stock of the town. It requires a
few object lessons to show what foolish
things these misguided simpletons attempt.
It is said that one of the most successful
and prominent tea merchants in Indianapo-
lis was once a factory hand. There are
men in this city who worked in the same
factory with him when they were boys. This
merchant from a small beginning worked
himself up little at a time and step by step
until now he is the owner of four or five
large stores. Such success is the result of
hard, patient labor and extraordinary busi-
ness talent. Such executive ability is not
possessed by one in ten thousand. No com-
plaint was ever known to be made of the
quality of his goods or his honesty. There
are grown men, born in Indianapolis, who
can not remember when he commenced busi-
ness. And a lot of witless men took it into

their heads to boycott this man. Men, not
one of whom could run a peanut stand,
undertook the job of toiling away his custo-
mers, intending by so doing to ruin his busi-
ness and bankrupt him. It was in their
hearts to rob him of the fruits of a lifetime's
honest work and turn his clerks into the
streets to remain idle. This was all to be
done because the man would not let others
lay down a rule in business by which he was
to be governed. They did him as little harm
as if they had butted their heads against the
brick walls of his store buildings. They also
undertook the job of preventing the public
from trading at a large clothing establish-
ment in the city, just because the proprie-
tors persisted in conducting their affairs to
suit themselves. This store requires im-
mense capital and the best business talent
possible to insure success. It gives employ-
ment to a large number of clerks, to say
nothing of the numberless poor people em-
ployed in the East to manufacture the goods
sold. Claiming to act in the interest of
working men, these boycotters do their best
to stop industries and throw out of employ-
ment those who so sadly need their hard-
earned wages.

Years ago a poor boy was employed to
wash bottles in the cellar of a large drug
store in our city. He was honest, steady
and industrious. To-day he owns the busi-
ness and is worth \$1,500. A boycotter en-
tered this store to buy cigars. It happened
that a box without the union label was set
out to him. He noticed the absence of the
label, grew indignant and exclaimed: "I
will not trade with a man that sells scab
goods," then flouted himself out of the store
in a grandiloquent huff, that said as plain
as talking, "I will ruin your business, sir." Such
silly things are the result of the teach-
ings of bad men, who, if they can not rule,
are determined to ruin. Such men might
succeed in tearing down the fairest temple
ever erected by man. Out of its ruins they
could not construct a hut.

The writer runs a small business. When
he was a young man he worked seven years
by the month as a farm hand and at chop-
ping cord wood and making rails. All these
years he worked like a beast of bur-
den, and for wages that the average boycot-
ter would scorn. During the seven years he
saved about \$500. He then served over three
years in the Union army as a private. When
discharged from the army he had \$1,000—
not enough, to be sure, to make him rich,
but enough to start him in a business of his
own. He has worked all his life like a
slave, and he thinks he knows something
about the persistent industry and frugality
required to succeed in any kind of employ-
ment. He is now free from debt and owns
a few thousand dollars' worth of property;
not much, it is true, but it is vastly better
than nothing. In his present business he
employs several hands. He gives current
wages and pays his men every night. Now
suppose he should want to advertise his busi-
ness. Would he not naturally and sensibly
select for the purpose the paper that has the
largest circulation within his neighbor-
hood? But up pop certain men he never
saw before in his life, who tell him if he
patronizes that paper they, the boycotters,
will publish him to the world as a person
who should not be permitted to carry on a
business. They lay down the law by which
he shall be governed in his affairs. If he re-
fuses to obey if they threaten him with ruin.
Nor will they hesitate to attempt such a
thing. Little do they care for his property,
which by the sweat of his brow he has been
for over thirty years saving. No heed do
they give to his family depending on him
for bread. Nothing do they care for the
wants of his hired hands to whom he gives
employment. The little business that he has
built up by his own exertions, and unaided
by others, they propose to destroy, and to
make of him a beggar if he refuses to obey the
mandates of the boycotters. No greater
crime could be attempted. Does any one for
a moment imagine, does the most impover-
ished laboring man in Indianapolis for a mo-
ment believe, that the men at the head of this
movement do not know that they are com-
mitting a crime against the honest laboring
classes by pursuing such a course? They
do know better. It speaks well for the in-
tegrity of the industrious poor of Indianapo-
lis that, with all their discouraging hard-
ships they are too sensible, too good citi-
zens, to be led to any extent by such un-
principled parasites.

How to Get a Pillow.

"Is the Blank House a good hotel?"

asked one drummer of another.

"Hardly," replied the other briefly.

"What's wrong with it?"

"Why, there isn't a feather in any pillow

in the house, but every dish of chicken soup

is chock full of feathers. If you get a de-
cent pillow in that hotel, you have to call
for chicken soup."

"I was a drummer," said the young man,

"all through the war." "Is that so?" re-
plied the old man; "I didn't think you had
seen so much service. What part of the
country were you in?" "New York, most-
ly." "New York?" "Yes; I represented a
Baltimore tobacco firm."

Little Jake.
That was what he was always called, for,
although he was the elevator boy in a big
dry goods establishment, he was so small
that ladies would look in and inquire:
"Where's the man that runs the eleva-
tor?"

Then Little Jake would pipe up from his
corner: "Here I be."

I do not know anything to compare him
to, but a ray of sunshine lighting up a dark
place. He was of such lowly stature that
when he was in his corner there seemed to
be nobody there. But gradually the small,
earnest, cheerful face grew visible, and as
you looked it brightened into such a happy
smile that the little man seemed to fill the
whole elevator with sunlight.

I wonder if the ladies who used to give
him a nod or a word as they went up and
down absorbed in their purchases will miss
him now and speculate as to what has be-
come of the quaint little fellow who was
ever smiling, helping, always doing his duty
bravely?

He went home sick one night and said
"Good night" bravely, swallowed a lump in
his throat and ran off. The day after his
father came in.

"He was petter, mooch petter," his father
said.

Then his mother came; they wanted the
place kept for the boy.

"Oh, so sick. He is too much sick
here," the mother said, laying her hand on
her breast.

"Tell him to get well and he shall have
his place," said his employer. "To-morrow
we shall come and see him."

But on the morrow the father came into
the store and his eyes were red and swollen.

"Mine little Jake," he began, and then
broke down and said no more.

It went the rounds of the store like wild-
fire the news that Little Jake was dead, and
you would have thought at least that he had
been the proprietor.

And he was, in a small way, proprietor of
the hearts of the people he served; of their
esteem, their good will—a dividend that will
serve him better than money in the land
where he is to-day.

They sent, every one of them, beautiful
flowers to Little Jake's funeral; he was cov-
ered with the last offerings of good-will
from those he served.

"We wish we had known that he was so
ill. We might have ministered to his wants
or perhaps have saved him," his employers
said with sad regrets.

But there is nothing to regret. "It's
well with the child." And it is no longer
"Guten nacht" with thee, but "Guten mor-
gen," Little Jake.

A Confederate Match Factory.
From the Atlanta Constitution.

The first match factory in the Confederacy
was in, or rather near, Atlanta. The owner
was an Atlanta man. These matches were
sold from Richmond to the Gulf. Unlike
some of our recent experiments in that line,
there was no trouble about igniting the
matches. A man did not have to strike one
sixteen times, and finally hit it on the head
with a hammer, or light it by the fire. His
main trouble was to keep the thing from
going off prematurely, and the only effectual
safeguard was to keep it in a bottle of water.
They were the most utterly too previous
matches ever seen in this or any other coun-
try. The enterprise was never profitable,
because half the stock was invariably lost
by spontaneous combustion. Wagon loads
of matches on their way from the factory to
the city would burst into a blaze half way
on the road, scaring the driver and his mules
out of their senses. Several Atlanta stores
handled these useful marvels of home en-
terprise, but customers were cautioned to
tread lightly for fear of jarring the matches
into a conflagration, and clerks were detail-
ed to sit up every night to watch the trouble-
some stock.

The owner of this match factory put up
the stuff in which the matches were dipped,
and sold it for rat poison. It certainly killed
the rats, but the hasty character of the
stuff created such a panic in the city that
the industry had to be squelched. A White
hall street merchant bought a box of poison
one day, and, carrying it to his store, tried
to spread a dab of it on a piece of dry bread
as a bait for the rats. He gave it one spread,
when there was a "whish!" and the whole
affair blazed up in his face, singeing off his
whiskers. A few similar experiments pre-
judiced the people against the new poison.
They said it was too rough on the rats to
burn their stomach with such an explosive.
A complete collection of Atlanta's manufac-
tured products from '60 to '65 would be
worth seeing. As a museum of curiosities
it would draw crowds in any part of the
country. But it is too late in the day to se-
cure such a collection.

The average daily sale of eggs in Paris,
France, is 1,000,000. Poultry farming in
that country is a very important industry,
and yields a handsome profit. There is no
branch of farming in this country that,
properly conducted, will yield better re-
turns for the small amount of capital in-
vested. The poultry-raiser is not required
to wait long for dividends.

**The Tax on Commercial Men and How it
is Dodged.**

A Washington correspondent, writing to
the St. Louis Globe-Democrat, says: Yes-
terday three commercial travelers were be-
fore the city court, and were fined \$200 each
for not having licenses. A drummer, whose
business takes him into all parts of the
South, says that there isn't a city or town
from Washington to Matamoros where he
doesn't find a tax laid on selling by sam-
ples. At some points it is a State law
which confronts the bagman; at others, a
municipal ordinance, and there are points
where both a State and city license are re-
quired.

"But we don't always put up," said the
traveling man with a smiling candor. "We
look upon this tax upon trading as an im-
position, and wherever we can dodge it we
do so without any wear of conscience. Here
in Washington we are supposed to pay \$100
for a license which is good for a month, but
we don't; neither do those who are up to
the tricks pay the fine. There are parties
here who make a regular business of acting
as go-betweens. They pay a license to the
District as commission men. When I come
in I go to one of these parties and say, 'I
want to sell some carpets.' He says, 'All
right; when do you want to go round?' I
name the hour and we start out together,
visiting the houses which deals in carpets.
I do the trading just the same as if the com-
mission man wasn't by, but all transactions
are understood to be through him. When I
get through I pay him one per cent. on the
gross sales I have made, pack my cases and
skip out, without having contributed a dol-
lar to the District treasury."

"That is one way," said the traveling
man; "but Washington is about the only
place where it works. The last time I was
in Charleston, S. C., before I had been in
the city an hour a smart chap tapped me on
the shoulder and asked if I was a commer-
cial man. I said I didn't think I was any
of his business. He turned back his coat
and showed a badge as municipal detective,
and said there was a city license of \$10 to
pay for soliciting trade. I told him that I
didn't know I was going to do any business
in Charleston; I was there to see the city
and some old acquaintances. He went off
not well satisfied, as I could see. I knew
he was watching me and I gave him a good
tramp; went down to the front of the city,
inspected the Calhoun monument, and in-
fidentally dropped into two or three busi-
ness houses. Toward night [my acquaint-
ance overhauled me again and suggested
that it would be well for me to take out
that license. I said to him: 'See here, I'm
not going to drum this city, but there are
two or three places where I can sell bills of goods,
and then I'm going to get out. These peo-
ple I deal with are old customers of our fac-
tory. There won't be anything said about
my business here. You take this and we'll
let that license drop.' I tucked a \$5 bill
in his hand; he winked and went off. Saved
just half on the license there, you see."

"Now, in New Orleans," he continued,
"we've still another scheme, and it's good to
save \$50, which is the tax on soliciting trade
there. I go to the hotel and have my cases
sent to the room. In the course of the day
I walk around and say, 'how are you' to my
customers, chat about the exposition, and go
out. Just as I leave the customer says:
'When will you be in at your hotel?' I set
the hour; the customer comes around and
sends up his card. The boy is told to show
him up; the key is turned in the door and
we get down to business."

"Of course," continued the traveler, "it
takes discretion to work these rackets. In
Charleston, two days after I left, a New
Yorker undertook to bluff my detective
friend, was hauled up in court and fined
\$150, which shows that something besides
cheek is requisite to be a successful com-
mercial man down South."

A Confectioner's Profitable Scheme.

"Turn you loose inside for 25 cents," is
the way a sign in front of an attractive
Massachusetts avenue candy shop reads.
"I mean just what I say on that sign," said
the proprietor to the reporter. "Not count-
ing your hands and pockets you can have
all you can carry away from here for a quar-
ter. Some very smart people come in ex-
pecting to beat me out of the value of a
farm on the strength of that invitation, but
very few of them eat more than 15 cents'
worth, but he had such a good time that he
sent all his friends here for a treat, and not
one of them ate 20 cents' worth, so I made
a handsome profit in the end."

Possessed of Valued Associations.

From the New York Sun.

A tinware peddler, while bartering with
a woman, noticed a gun hanging against the
wall.

"I'd like to make a dicker for that gun,"

he said.

"No," the woman answered, "that gun
was the last thing my poor husband had
in his hands when he died. He was trying to
bloom a load of powder and shot through the
breach. I need tinware bad enough, good-
ness knows, but I'll never part with that
gun."

HAWKINS & PERRY,

WHOLESALE GROCERS

And Dealers in

LUMBERMAN'S SUPPLIES,

IMPORTERS OF TEAS

AND

JOBBER OF SUGARS, COFFEES, SPICES, ETC.

Headquarters for New Orleans Sugars and Molasses.

We wish to call particular attention to this, and invite the trade to call and examine our large stock and varied assortment of these goods or drop us a postal and we will gladly send you samples with prices. Do this before you buy and we will save you money.

CANNED GOODS.

We carry a full line and are agents for the celebrated Canned Goods packed by Curtice Bros., of Rochester.

We would also call the attention of the trade to our QUAKER CORN. This is the best corn packed and we solicit your order for a sample case. We carry a full line of all kinds of Canned Goods and should be pleased at any time to furnish quotations to the trade.

Tobaccos and Cigars.

Fine Cuts.

Sweet Tolu, dark.
Pumpkin Pie.
Peek-a-boo.
Huckelberry.
Indian Queen.
Medalion.
May Blossom.
Mule Ear, light.
Mule Ear, dark.
Western Belle.
Dark Fast Mail.
And all Factory Brands.

Plugs.

Grayling.
Grayling, Black.
Mackinaw.
Black Bear.
Black Bug.
Sweet Tolu.
Billy Goat.
Money, 2 cts. with every cut.
Pistol, 1 Pistol worth \$5 with each butt.
H. P. Plug.
B. & O.
King.
Acorn.
Big Ring.
Messmate.
Cherry Bounce.
And all Factory Brands.

Smoking Tobaccos.

Grayling.
Seal Skin.
Free Cob, Cob Pipe with each $\frac{1}{4}$ lb.
Knights of Labor.
Pickwick Club.
Holland Mixed.
Dime Durham.
Topsey.
Fireside.
Nigger Head.
Tom and Jerry.
Peerless.
Honey Bee.
And all Factory Brands.

Cigars.

Guatamala.
New Orleans.
Yours Truly.
Our Boy.
Tip Toe.
Gold Dust.
Camp Fire.
La Petit Belle.
Henry Lee.
Wiseman's Choice.
Little Brown Jug.
Floridas.
Palermo—one set of Rogers Bros' Silverware with each M.
And many other brands.

Dealers will find it to their interest to look through our tobacco department. Our prices range on Plugs from 25 to 46 cents, on Fine Cuts from 25 to 65 cents, Smokings from 14 to 40 cents, and cigars from \$15.00 to \$60.00 per thousand.

We offer splendid inducements to parties buying new stocks, and anyone about to start in trade will save money by calling on us before they purchase.

Our full cream Jersey Cheese are unrivaled. Ask for the Jerseys. We take special pains to please our Customers on Mail Orders. IF OUR SALESMAN DOES NOT VISIT YOUR TOWN, TRY US ON A MAIL ORDER AND WE WILL CONVINCED YOU THAT WHAT WE SAY IS TRUE.

We are now located in our new stores, "Hawkins" Block, Cor. Fulton and Ionia Sts., Grand Rapids, and solicit a share of your trade.

The Michigan Tradesman.

A MERCANTILE JOURNAL, PUBLISHED EACH WEDNESDAY.

E. A. STOWE & BRO., Proprietors.

Office in Eagle Building, 49 Lyon St., 3d Floor.
Telephone No. 95.

(Entered at the Postoffice at Grand Rapids as Second-class Matter.)

WEDNESDAY, DECEMBER 9, 1885.

CONSTITUTION AND BY-LAWS

Of the Retail Grocers' Association of Grand Rapids.

CONSTITUTION.

ARTICLE I—NAME.

The name of this organization shall be the "Retail Grocers' Association of Grand Rapids."

ARTICLE II—AIMS AND OBJECTS.

The aims and objects of this Association shall be the business and social advancement of its members, and their protection against such abuses as affect their trade. Among the advantages sought to be obtained are the following:

Fostering a more social feeling among the members of the trade.

The prevention of wholesale houses selling at retail to private families.

The keeping of a blacklist of beats who prey upon the trade, and a reliable collection agency for bad debts, etc.

Intelligence bureau where members can procure reliable help and where a record can be kept of the same.

Headquarters for the buying and selling of stores and other property.

Reforming the present system of inspecting and sealing of weights and measures.

Watching local and State legislation affecting the trade.

Regulating the peddling nuisance.

Buying and selling vegetables and fruits by weight instead of by measure.

Protection against unjust laws affecting the trade.

Protection against adulteration of goods, fictitious labels, etc.

Shortening the hours of labor whenever practicable.

BY-LAWS.

ARTICLE I.

Any firm, or individual, who is engaged in the business of buying and selling groceries at retail, in the city of Grand Rapids, may become a member of this Association by paying to the Treasurer the sum of one dollar, and agreeing to pay 25 cents quarterly dues in advance, and any assessments which may be voted by the Association to meet expenses.

ARTICLE II.

Every person or firm becoming a member of this Association shall be honorably bound to conform to the rules, regulations and by-laws.

ARTICLE III.

Section 1. Any member of this Association who shall neglect or refuse to pay his dues, or any assessment ordered by the Association, for three months after such sum becomes due, shall thereby forfeit his membership.

Section 2. If any person connected with this Association shall by any business irregularity or for any cause render himself unfit to hold his membership, it shall be the duty of the Complaint Committee to investigate the facts and on the recommendation of a majority of said committee the Association may at any regular meeting thereafter, expel such member by a two-thirds vote of the members present.

ARTICLE IV.

The officers of the Association shall consist of a President, Vice-President, Second Vice-President, Secretary, Treasurer and five Directors, who shall constitute the Executive Committee. These officers shall be elected annually by ballot, and shall hold their office until their successors are elected.

ARTICLE V.

No compensation for services shall be paid to any officer except the Secretary.

ARTICLE VI.

The President shall preside at all meetings, if present; in his absence, the Vice-President; he being absent, the Second Vice-President.

ARTICLE VII.

The Secretary shall keep a record of all meetings, conduct all correspondence, under direction of the Executive Committee; keep a list of the members in a book for that purpose; notify all committees of their appointment, and if requested, furnish the chairman of committees with a copy of the vote under which they were elected, or appointed, and act as secretary for the same.

ARTICLE VIII.

The Treasurer shall receive and have charge of all moneys of the Association, collect all assessments and annual dues, pay all bills when approved by the Finance Committee, and report the condition of the treasury whenever required by such committee, and shall give bonds for faithful care and keeping when required by a vote of the Association.

ARTICLE IX.

The Executive Committee shall provide rooms for the Association, and shall have power to fill all vacancies in the Board of Directors.

ARTICLE X—ORDER OF BUSINESS.

1. Roll call of officers.
2. Reading of the minutes of the last meeting.
3. Admission of members.

4. Reports of special and standing committees.
5. Reading of correspondence.
6. Unfinished business.
7. New business.
8. Election of officers and appointment of committees.
9. Report of Treasurer.
10. Adjournment.

ARTICLE XI.

The annual meeting of the Association shall be held on the second Tuesday of each November.

ARTICLE XII.

The regular meetings of the Association shall be held on the first and third Tuesday of each month. Special meetings may be called by the President on the written request of five members. Fifteen members shall constitute a quorum for the transaction of business.

ARTICLE XIII.

At the first meeting of the members of the Board of Directors after their election, the President shall, subject to their approval, appoint the following Standing Committees:

Section 1. The Finance Committee shall consist of three members of the Board of Directors, whose duty shall be to audit all bills, to examine the books and accounts of the Secretary and Treasurer, and to make a semi-annual report of the financial condition of the Association.

Section 2. The Committee on Rooms shall consist of three members of the Board of Directors, and shall have entire control of the rooms and furniture belonging to the Association. It shall also make all arrangements as to the proper premises where-in to hold meetings, subject to the approval of the Association.

Section 3. The Arbitration Committee shall consist of three members whose duty it shall be to settle all differences arising between members, and also to have power to settle, in behalf of the Association, any questions arising between members and those not members. Their decision as between members shall be final.

Section 4. The Complaint Committee shall consist of three members of the Association, who shall investigate all complaints made by members, and report their action upon each complaint to the Association.

Section 5. The Law Committee shall consist of the first three officers of the Association. They shall have charge of all legal matters pertaining to the Association, and also have supervision of the Collection Department of the Association.

ARTICLE XIV.

This Constitution and By-laws may be altered or amended by a two-thirds vote of those present at any regular meeting, provided a written notice of such alteration or amendment has been presented at the preceding regular meeting.

Broken Down Invalids.

Probably never in the history of Cough Medicines has any article met success equal to that which has been showered upon Dr. Peck's 35 cent Cough Cure. Thousands of hopeless cases of Coughs, Colds and Consumption have yielded to this truly miraculous discovery. For this reason, we feel warranted in risking our reputation and money on its merits. Sold by Hazeltine, Perkins & Co., wholesale druggists, Grand Rapids, Mich.

CINSENG ROOT.

We pay the highest price for it. Address Peck Bros., Druggists, Grand Rapids, Mich.

ALBERT COYE & SONS

MANUFACTURERS OF

AWNINGS, TENTS

HORSE AND WAGON COVERS.

WHOLESALE DEALERS IN

Oil Cloth, Ducks, Stripes, Etc.

73 Canal Street, - Grand Rapids, Mich.



HEMLOCK BARK.

The Hemlock Bark market is steady. We are taking all that arrives in good shape at the current price, \$5 per cord delivered.

WALLIN LEATHER CO.,

GRAND RAPIDS, MICH.

RETAIL GROCERS!

Who wish to do away with annoyance of book-keeping and obtain a practical substitute for customers' itemized accounts should try

Credit Coupons.

They make no mistakes, give customers no chance to dispute accounts, and merchants no chance to commit errors; they cause no delays in the hurry and excitement of business, save the expense of book-keeping, do not require pass books to satisfy suspicious customers, and create a feeling of confidence between the merchant and his patron.

They are in \$2, \$5, \$10, \$20 and \$50 books.

PRICES:

1,000 Books of Coupons.....\$25.00

500 Books of Coupons.....14.00

100 Books of Coupons.....3.00

50 Books of Coupons.....2.00

Send for trial order to

E. A. STOWE & BRO.,

49 LYON STREET, GRAND RAPIDS, MICH.

COMING to GRAND RAPIDS IN CAR LOADS!

D. W. Archer's Trophy Corn,
D. W. Archer's Morning Glory Corn,
D. W. Archer's Early Golden Drop Corn

EVERY CAN BEARING SIGNATURE OF

The Archer Packing Co.

CHILLICOTHE, ILL.

APPLES!

We have a large Western order trade for Apples in car lots, as well as a good local demand, and also handle both Evaporated and Sun-dried Apples largely. If you have any of these goods to ship, or any Potatoes or Beans, let us hear from you, and we will keep you posted on market price and prospects. Liberal cash advances made on dried fruit, also on apples in car lots.

EARL BROS., COMMISSION MERCHANTS,

Reference—First National Bank.

157 S. WATER ST., CHICAGO, ILL.

The Well-Known
J. S. Farren & Co.
OYSTERS
ARE THE BEST IN MARKET.
PUTNAM & BROOKS
WHOLESALE AGENTS.

F. J. LAMB & CO.,

WHOLESALE AGENTS FOR THE

D. D. Mallory & Co.

Diamond Brand Fresh Oysters

In Cans or Bulk. Write for Quotations.

8 and 10 South Ionia Street, Grand Rapids, Mich.

G. R. MAYHEW, Jobber of RUBBERS.



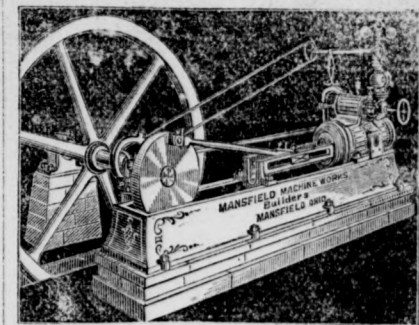
Agent for Woonsocket, Wales-Goodyear, and Meyer Rubber Companies.
86 MONROE ST., GRAND RAPIDS, MICH.

WHOLESALE PRICE CURRENT.

WIDE BROWN COTTONS.	
Androsoggin, 84-23	Pepperell, 10-4
Androsoggin, 84-21	Pepperell, 11-4
Pepperell, 84-20	Pequot, 84-20
Pepperell, 84-20	Pequot, 84-20
Pepperell, 84-20	Pequot, 84-20
CHECKS.	
Caledonia, XX, 62-11	Park Mills, No. 100-14
Caledonia, XX, 62-10	Park Mills, No. 100-15
Economy, 62-10	Prodigy, 62-10
Park Mills, No. 50-10	Otis Apron, 10-14
Park Mills, No. 60-11	Otis Furniture, 10-14
Park Mills, No. 70-12	York, 10-14
Park Mills, No. 80-13	York, AA, extra, 10-14
BLEACHED COTTONS.	
Alabama brown, 7	Alabama plaid, 7
Jewell brown, 7	Augusta plaid, 7
Kentucky brown, 7	Manchester plaid, 7
Lewisohn brown, 7	New Tenn. plaid, 7
Louisiana plaid, 7	Utility plaid, 7
OSNABURG.	
Avondale, 36, 11-13	Greene, G, 4-4
Art cambrics, 36, 11-13	Hill, 4-4
Androsoggin, 44-8	Hill, 7-8
Androsoggin, 54-11	Hill, 11-11
Bailou, 4-4	King Philip, 4-4
Bailou, 5-4	King, 4-4
Boott, O, 4-4	Linwood, 4-4
Boott, E, 5-5	Lonsdale, 4-4
Boott, 7-8	Lonsdale, cambric, 10-14
Boott, R, 3-4	Langdon, GB, 4-4
Blackstone, AA, 4-4	Langdon, 45-14
Chapman, X, 4-4	Masonville, 4-4
Conway, 4-4	Maxwell, 4-4
Cabot, 4-4	New York Mill, 4-4
Cabot, 7-8	New Jersey, 4-4
Canoe, 3-4	Pocasset, P, M, C, 7-8
Domestic, 36, 12-12	Pride of the West, 11
Dwight Anchor, 4-4	Pocahontas, 4-4
Davol, 4-4	Slaterville, 7-8
Fruit of Loom, 4-4	Victoria, AA, 9
Fruit of Loom, 7-8	Victoria, 4-4
Fruit of the Loom, 4-4	Whitinsville, 4-4
cambric, 4-4	Whitinsville, 7-8
Gold Medal, 4-4	Wamsutta, 4-4
Gold Medal, 7-8	Williamsville, 30-10-14
Gilded Age, 8-8	
SILKES.	
Crown, 17	Masonville TS, 8
No. 10, 12-12	Masonville S, 10-14
Coin, 10	Lonsdale, 9-14
Anchor, 15	Lonsdale, A, 16
Centennial, 8	Nietory O, 10
Blackburn, 8	Victory J, 10
Davol, 14	Victory D, 10
London, 12-14	Victory K, 2-14
Paonia, 12	Phoenix A, 19-14
Red Cross, 10	Phoenix B, 10-14
Social Imperial, 10	Phoenix XX, 5
PRINTS.	
Albion, solid, 5-14	Gloucester, 5-14
Albion, grey, 6	Gloucestermourn, 5-14
Allen's checks, 5-14	Hamilton fancy, 5-14
Allen's fancy, 5-14	Hartel fancy, 5-14
Allen's pink, 5-14	Merrimac D, 5-14
Allen's purple, 5-14	Manchester, 5-14
American, fancy, 5-14	Oriental fancy, 5-14
Berlin solid, 5-14	Oriental robes, 5-14
Cocheo, 5-14	Pacific robes, 5-14
Cocheo robes, 5-14	Richmond, 5-14
Cocheo robes, 5-14	Steel River, 5-14
Conestoga, 5-14	Simpson, 5-14
Eldystone, 5-14	Washington, 5-14
Eagle fancy, 5-14	Washington blues, 7
Garner pink, 5-14	
FINE BROWN COTTONS.	
Appleton A, 4-4	Indian Orchard, 40, 8
Boott M, 4-4	Indian Orchard, 36, 7-14
Boston F, 4-4	Laconia B, 7-14
Continental C, 4-4	Lyman B, 40-in, 10-14
Continental D, 40-in	Mass, BB, 4-4
Conestoga W, 4-4	Nashua E, 40-in, 8-14
Conestoga D, 7-8	Nashua R, 4-4
Conestoga G, 30-in	Nashua O, 7-8
Dwight X, 3-4	Newmarket N, 4-4
Dwight Y, 7-8	Pepperell E, 30-in, 7
Dwight Z, 4-4	Pepperell R, 4-4
Dwight Star, 4-4	Pepperell O, 7-8
Ewight Star, 40-in	Pepperell N, 3-4
Enterprise EE, 36, 5	Pocasset C, 4-4
Great Falls E, 4-4	Saranac R, 7-14
Farmers A, 4-4	Saranac E, 9
Indian Orchard, 4-4	
DOMESTIC GINGHAMS.	
Amoskeag, 4-4	Renfrew, dress styl 9
Amoskeag, Persian 8-14	Johnson Manfg Co, 12-14
Bates, 7-8	Bookfold, 12-14
Berkshire, 6-14	dress styles, 12-14
Glasgow checks, 7-14	Slaterville, dress
Glasgow checks, 7-14	styles, 7-14
Glasgow checks, 7-14	White Mfg Co, fanc 8
Glasgow checks, 7-14	White Mfg Co, 8-14
Gloucester, new	Earlston, 8-14
standard, 7-14	Earlston, 8-14
Plunkett, 7-14	Gordon, 7-14
Lancaster, 7-14	Greylock, dress 7
Langdale, 7-14	styles, 12-14
WIDE BLEACHED COTTONS.	
Androsoggin, 7-4	Pepperell, 11-4
Androsoggin, 84-23	Pepperell, 11-4
Pepperell, 7-4	Pequot, 7-4
Pepperell, 84-20	Pequot, 84-20
Pepperell, 84-20	Pequot, 84-20
HEAVY BROWN COTTONS.	
Atlantic A, 4-4	Lawrence XX, 4-4
Atlantic H, 4-4	Lawrence Y, 30-14
Atlantic D, 4-4	Lawrence LL, 4-4
Atlantic P, 4-4	Newmarket N, 4-4
Atlantic LL, 4-4	Mystic River, 4-4
Adriatic, 36	Piedmont, 36
Augusta, 4-4	Piedmont, 36
Boott M, 4-4	Stark AA, 4-4
Boott FF, 4-4	Tremont CC, 4-4
Granville, 4-4	Utica, 4-4
Indian Head, 4-4	Wachusett, 4-4
Indiana Head 45-in, 12-14	Wachusett, 30-in, 6-14
TICKINGS.	
Amoskeag, ACA, 12-14	Falls, XXX, 18-14
Amoskeag, A, 4-12	Falls, BB, 18-14
Amoskeag, B, 11-14	Falls, BBC, 36-19-14
Amoskeag, C, 11-14	Falls, awning, 19
Amoskeag, D, 10-14	Hamilton, BT, 32-12
Amoskeag, E, 10-14	Hamilton, 9-14
Amoskeag, F, 9-14	Hamilton, H, 9-14
Premium A, 4-4	Methuen fancy, 10
Premium B, 16	Methuen AA, 12
Extra 7-8	Methuen ASA, 10-14
Gold Medal 4-4	Omega A, 7-8
CCA 7-8	Omega A, 4-4
CT 4-4	Omega ACA, 7-8
AC 7-8	Omega A, 4-4
BF 7-8	Omega SE, 4-4
AF 4-4	Omega M, 7-8
Cordis AAA, 32-14	Omega M, 4-4
Cordis A, 32-14	Shetucket, 38-14
Cordis No. 1, 32-14	Shetucket, S & W, 12
Cordis No. 2, 14	Shetucket, SFS, 12
Cordis No. 3, 13	Stockbridge A, 7
Cordis No. 4, 11-14	Stockbridge frincy, 8
GLAZED CAMBRICS.	
Garner, 5	Empire, 4-14
Hookset, 5	Washington, 5
Red Cross, 5	Edwards, 5
Forest Grove, 5	S. S. & Sons, 5
GRAYS BAGS.	
American A, 18-00	Old Ironsides, 15
Stark A, 22-14	Wheatland, 21
DENIMS.	
Boaton, 13-14	Warren AXA, 12-14
Everett blue, 13-14	Warren BB, 11-14
Everett brown, 13-14	Warren CC, 10-14
Otis AXA, 12-14	Warren CC, 10-14
Otis BB, 11-14	York fancy, 12-14
PAPER CAMBRICS.	
Manville, 6	S. S. & Sons, 6
Magnville, 6	Garner, 6
WIGANS.	
Red Cross, 7-14	Thistle Mills, 8
Berlin, 7-14	Rose, 8
Garner, 7-14	
SPOOL COTTON.	
Brooks, 50	Eagle and Phoenix
Clark's O. N. F., 55	Mills and sewing, 30
J. & F. Coats, 55	Grech & Daniels, 25
Williamite 6 cord, 55	Merricks, 40
Williamite 3 cord, 40	Staford, 25
Charleson ball sew	Holyoke & Manning, 25
ing thread, 30	
CORSET JEANS.	
Armory, 6-14	Kearsage, 7-14
Androsoggin sat, 7-14	Naumkeag satteen, 7-14
Canoe River, 6	Pepperell bleached, 7-14
Clarendon, 6	Pepperell sat, 8-14
Hallowell Imp, 6	Rockport, 6-14
Ind. Orch. Imp, 6	Lawrence sat, 7-14
Laconia, 6	Conesogot, 6-14
COAL AND BUILDING MATERIALS.	
A. B. Knowlson quotes as follows:	
Ohio White Lime, per bbl.	1 00
Ohio White Lime, car lots.	85
Louisville Cement, per bbl.	1 30
Akron Cement per bbl.	1 30
Buffalo Cement, per bbl.	1 30
Car lots	1 05 @ 1 00
Plastering hair, per bu.	25 @ 30
Stucco, per bbl.	1 75
Land plaster, per ton.	4 50
Land plaster, car lots.	2 50
Fire brick, per M.	\$25 @ \$35
Fire clay, per bbl.	3 00
COAL.	
Anthracite, egg and grate, car lots.	\$5 75 @ 6 00
Anthracite, stove and nut, car lots.	6 00 @ 6 25
Cannel, car lots.	3 10 @ 3 25
Ohio Lump, car lots.	3 10 @ 3 25
Blossburg or Cumberland, car lots.	4 00 @ 5 00
Portland Cement.	3 50 @ 4 00

PORTABLE AND STATIONARY ENGINES

From 2 to 150 Horse-Power. Boilers, Saw Mills, Grist Mills, Wood Working Machinery, Shafting, Pulleys and Boxes. Contracts made for Complete Outfits.



W. C. Denison,

No. 2612, Cream, Plain S

VER PLATE PRICE-LIST.

USEFUL HOLIDAY LINE.
PLATED HOLLOW WARE, a very large assortment of which is always in
ern Michigan. The prices quoted are the genuine manufacturers' list prices,
ANUFACTURERS' PRICES. The stock we carry enables us to
in every case TREBLE PLATE unless otherwise noted, and the goods will exceed
OUR PERSONAL INSPECTION. WE CARRY THE
S. WE SELL AT THE LOWEST PRICES.

RD & SONS,
ANCY CHINA, GLASS, LAMP, AND HOLIDAY GOODS.
8 Monroe St. Grand Rapids, Mich.



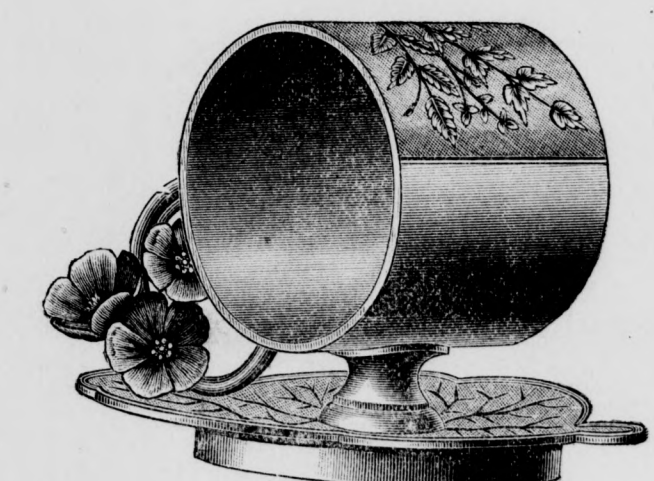
No. 4, Chased, 5 bottle, \$5.50.



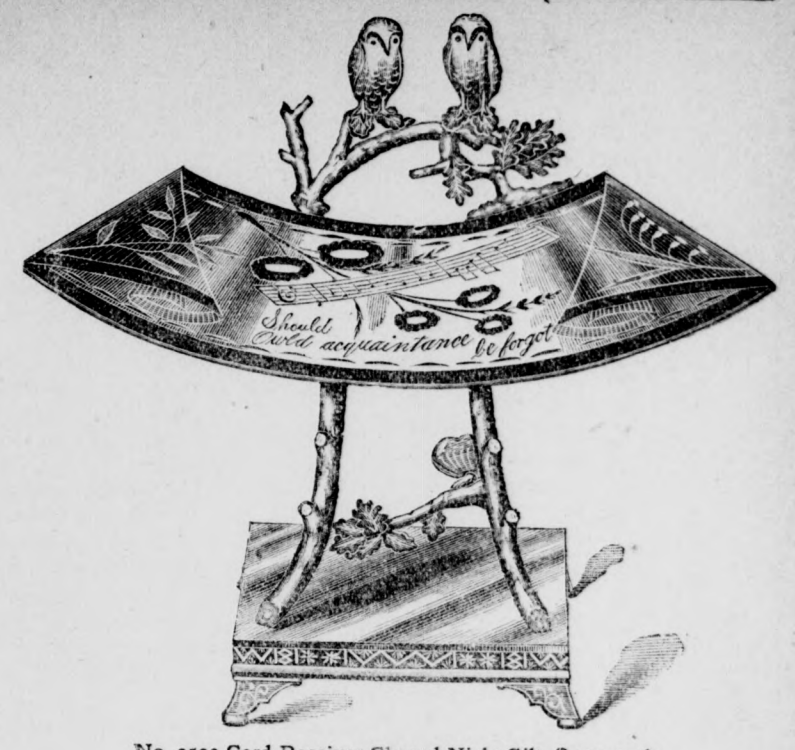
2001, Ice Pitcher, plain satin, \$12.



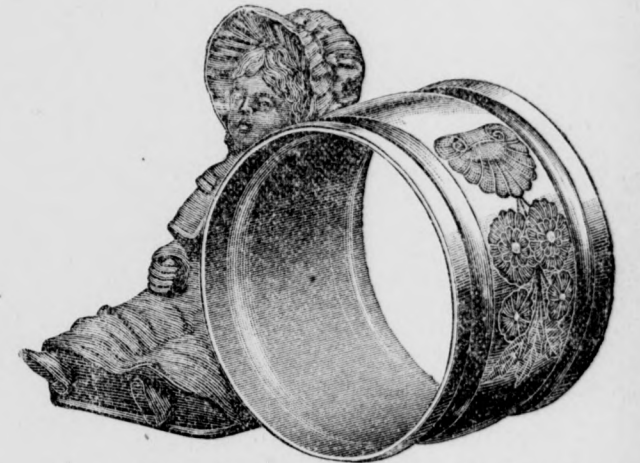
No. 02001, Tilting Set, complete, \$22.50 each.



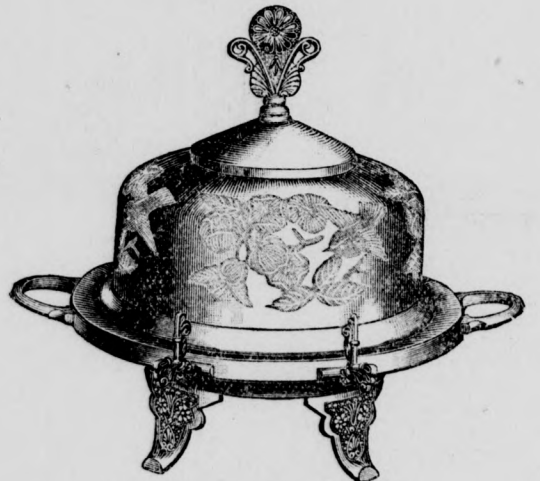
No. 96, Napkin Ring, chased, \$1.35 each.



No. 3522 Card Receiver Chased Nielo Gilt, \$7.50 each.



No. 316, Napkin Ring, Chased Silver, \$13.50 per dozen.



No. 2146, Butter Dish, Chased, \$4.



No. 380, Napkin Ring, Chased Gilt, \$2 each.



No. 1111, Cream, Gold Lined, \$5.50.



No. 2118, Butter Dish, Chased, \$4.50 each.



No. 2103 Butter Dish, Chased, \$1.50.



No. 315, Napkin Ring, chased, \$12.50 per doz.



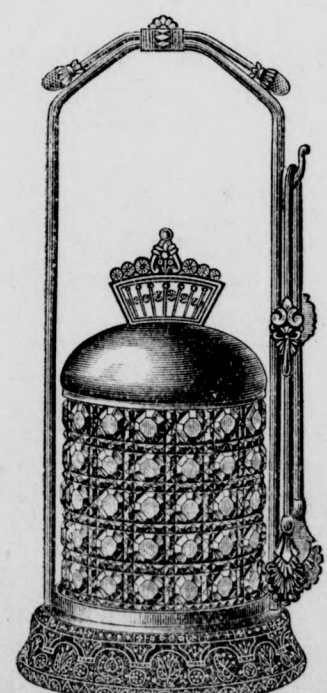
No. 381, Napkin Ring, Chased Gilt, \$1.75 each.



No. 3104, Spoon Holder, double plate, gold lined, \$1.



No. 2119 1/2, Butter Dish, Chased, \$6.50.



No. 127, Pickle Bottle, Colored Glass, \$3.25.

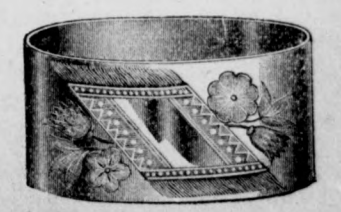
OTHER PICKLES.
No. 10, Similar to 102, \$8.50 per doz. net.
No. 107, Engraved Glass, list.....3.00
No. 131, Diamond " ".....3.25
No. 143, Decorated Optic Glass, list..5.00



No. 102 Pickle Bottle, Double Plate, \$1.50.



No. 322, Napkin Ring, chased \$9 per dozen.



No. 275, Napkin Ring, chased, \$2.75 per dozen.

The Michigan Tradesman.

RETAIL GROCERS' ASSOCIATION
OF GRAND RAPIDS.

ORGANIZED NOVEMBER 10, 1885.

President—Erwin J. Herrick.
First Vice-President—E. E. Walker.
Second Vice-President—Jas. A. Coye.
Secretary—Cornelius A. Johnson.
Treasurer—R. S. Harris.
Board of Directors—Eugene Richmond, Wm. H. Sigel, A. J. Elliott, Henry A. Hydorn and W. E. Knox.
Finance Committee—W. E. Knox, H. A. Hydorn and A. J. Elliott.
Room Committee—A. J. Elliott, Eugene Richmond and Wm. H. Sigel.
Arbitration Committee—Gerrit H. DeGraf, M. J. Lewis and A. Rasch.
Annual meetings—Second Tuesday in November.
Regular meetings—First and Third Tuesday Evenings of each month.
Next meeting—Tuesday evening, December 15.

MR. MEIGS STAYS

And Peace and Prosperity Reign Supreme.

At the regular semi-monthly meeting of the Retail Grocers' Association of Grand Rapids, held at THE TRADESMAN office last Tuesday evening, about fifty groccymen were in attendance. Applications for membership were received from the following gentlemen, all of whom were elected members of the Association: Eugene Richmond, Walter R. Meach, Milo G. Randall, M. C. Sessions, Cornelius Rekkers and Joseph Glowczynski.

President Herrick—The reconsideration of the election of Arthur Meigs & Co. now comes before the meeting and I declare the whole subject unconstitutional and out of order.

Jas. A. Coye—I appeal from the decision of the chair, on the ground that if we are here to enforce the objects set forth in our preamble, a vote by which a person becomes a member may always be reconsidered. This is an organization for retail groccymen, and any one who carries on a jobbing business ought not to be eligible to membership.

The Chair—In the discussion of this subject, I trust the members of the Association will remember that the majority rules, that the majority is always able to protect itself against the minority, and that we can give membership to a jobber and yet bring him to time by refusing to buy goods of him in case he does not conform to the rules of the Association.

Arthur Meigs—I wish to state the position I occupy in the matter, and as I do not wish to embarrass anyone in the expression of his opinion, I will make a statement and retire.

Mr. Meigs then read a paper setting forth his side of the controversy, in which he took the ground that the action of the Association looking toward the revocation of his election to membership was both unconstitutional and unheard-of. He said he went into the Association in good faith—that Arthur Meigs as a retailer was separate and distinct from Arthur Meigs as a jobber. He deplored the existence of the personal feeling which prompted the attack upon his membership, and stated that he was perfectly willing to retire and abide by the will of the majority.

E. A. Stowe—I would like to inquire of Mr. Meigs if he will have a representative here in his absence.

Arthur Meigs—No, sir.

E. A. Stowe—I then move that Mr. Meigs be requested to remain and defend himself.

The motion was seconded by W. C. Harper and carried.
Jas. A. Coye—I do not know that I express the sentiments of the other gentlemen who oppose Mr. Meigs, but it seems to me to be inconsistent for us to allow him to remain as one of us. It may be necessary for us to take some action in the future which we wish to keep from the jobbing trade. How can we do so when we have a jobber among us?

Arthur Meigs—I fail to see where you are going to draw the line. Our retail store is entirely distinct from our jobbing establishment. I don't think anyone will dispute the fact that we are retailers.

Jas. A. Coye—We can remedy the matter by changing the by-laws.

E. A. Stowe—It is not necessary to make any change in the by-laws. Mr. Meigs is now a member in good standing and the only way to force him out of the Association is to prefer charges against him and expel him, in accordance with Section 2 of Article III. I take issue with Mr. Coye regarding the possibility of our desiring to antagonize the jobbing trade. In the organizations with which I have been associated, I find the best results accrue only through the association of both jobbers and retailers. Peck Bros. and L. D. Putnam & Co., both of whom do a wholesale and retail business, and Hazeltine, Perkins & Co., who are exclusively wholesalers, are all members of the local druggists' association, and I violate no confidence in stating that the society has accomplished more with them in than it would without. Experience has shown me that the jobber will co-operate with the retailer every time, and that it is not wise to antagonize the wholesale trade.

Milo G. Randall—I think the best results are invariably attained through the cultivation of a fraternal feeling with the jobber. The question then recurring to Mr. Coye's motion appealing from the decision of the chair, the chair was sustained almost unanimously.

W. E. Knox—I move the appointment of three members to prepare a programme for the next meeting. Carried.
The Chair—I appoint as such committee W. E. Knox, W. C. Harper and R. J. Elliott.
The meeting then adjourned until December 17.

OUR CLUB.

Written Expressly for THE TRADESMAN:
NO. 1.

One day last March I received the following postal card:

DEAR SIR—You are requested to attend a meeting, held for the purpose of organizing a social club. The meeting will be held at Snow's Hall on Monday at 7:30 p. m.

Yours truly, COMMITTEE.

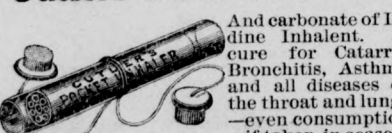
Now, as I am a very social man, and as my better half is very fond of amusement, especially dancing, when Monday night came I was present at the meeting. You see, we live in what is called the "Valley," and when I came to Snow's Hall I was not at all surprised to find gathered there the better class of my neighbors of the "Valley." Pretty soon some one spoke up, saying, "Gentlemen let us come to order, I nominate Mr. Rund as chairman of this meeting." "I support that motion," came in solemn tones from the throat of Mr. Snow, who is a very energetic though slightly illiterate coal dealer of our Valley. The motion being put, was carried, and Mr. Rund called the meeting to order. Mr. Rund is a small, bright-eyed, sharp-nosed specimen of Yankeeedom, and his chief joy is to show his knowledge of Cushing's Manual. Now, I want you all to understand that although Mr. Rund and I are neighbors, and our wives exchange soap and gossip over the back fence, I don't think any too much of him by any means. Mr. Schamur was elected secretary of the occasion and business began. Mr. Rund asked, "Gentlemen, what is your pleasure?" when arose my bosom friend William Merton Hostetter and spoke as follows: "Mr. Chairman, and the rest of you. In all the rest of this city of ours, clubs are being formed for the purpose of mutual enjoyment. Now this here neighborhood of ours is composed of a good many young married folks, and why can't we form a club to give dances and parties, say once in two weeks, eh?" and William sat down in a perfect hurricane of applause. For the space of two or three minutes you might have heard a pin drop, had any one of us thought of trying the experiment, when to his feet arose the Duke of Hadley street, (so-called) Mr. Erasmus V. Snow, Esq. Imagine, if you please, a short pompous man, never able to talk ten words without puffing and gasping for breath; fairly well off, better able to spend a dollar than the rest of us, but grasping and stingy, the partner of my neighbor Rund; you all know them, Snow & Rund, 85 Mind street, south, coal dealers in the winter, ice dealers in the summer. As I said, Mr. Erasmus V. Snow arose to his feet and puffed out as follows: "Well, I don't know—if it don't cost us too much—of course—fun for all—elect officers—president, vice-president—secretary—of course want a treasurer—one we can trust—good idea," and sat down. Now, I am quite well known among my neighbors as being a staid, dignified sort of person, tall, stoop shouldered, wear eye glasses and am a book-keeper by profession, have kept books for Higgins & Moran, tallow chandlers, for high ten years, am very quiet and don't like to intrude myself anywhere, but do enjoy a dance, so I arose to my feet, made a neat gesture with my left hand, my right being in the breast of my coat and began: "Hem, if you will allow me, Mr. Chairman and gentlemen, I would suggest, merely suggest that we form a club, elect officers as my dear friend Snow has said, and appoint a committee to form by-laws and constitution, and I would beg to move that the chair appoint a committee of five to frame a constitution and by-laws and report at our next meeting, which we could hold next Monday," my Motion being supported, it was put and carried and the following committee appointed: Mr. Era, Mr. Snow, Mr. Hostetter, Mr. Schamur and Mr. Flint, and we adjourned until the next Monday night at the same time and place. COAL ERA.

The Tower of Strength.

Golden Seal Bitters, a perfect renovator of the system, carrying away all poisonous deposits, Enriching, Refreshing and Invigorating both mind and body. Easy of administration, prompt in action, certain in results. Safe and reliable in all forms of liver, stomach, kidney and blood diseases. It is not a vile, fancy drink, but is entirely vegetable. This medicine has a magic effect in Liver Complaints and every form of disease where the stomach fails to do its work. It is a tonic. It will cure dyspepsia. It is an alternative and the best remedy known to our Materia Medica for diseases of the blood. It will cure Kidney diseases, Nervousness, Headache, Sleeplessness and enfeebled condition of the system. The formula of Golden Seal Bitters is a prescription of a most successful German physician, and thousands can testify to their curative powers, sold by Hazeltine, Perkins & Co., wholesale druggists, Grand Rapids, Mich. 119

JUDD & CO.,
JOBBER OF SADDLERY HARDWARE
And Full Line Winter Goods.
102 CANAL STREET.

Cutlers' Pocket Inhaler



And carbonate of Iodine Inhalant. A cure for Catarrh, Bronchitis, Asthma and all diseases of the throat and lungs—even consumption—if taken in season. It will break up a Cold at once. It is the king of Cough Medicines. It has cured Catarrh when all other remedies had failed. Of the many who have tried it, there is not one who has not been benefited. This is the only Inhaler approved by physicians of every school, and endorsed by the standard medical journals of the world. All others in the market are either worthless substitutes or fraudulent imitations. Over 400,000 in use. Sold by druggists for \$1. By mail, \$1.25.

W. H. SMITH & CO., PROPRIETORS,
410 and 412 MICHIGAN ST., BUFFALO, N. Y.

LUDWIG WINTERNITZ,

JOBBER OF
Milwaukee Star Brand Vinegars.

Pure Apple Cider and White Wine Vinegars, full strength and warranted absolutely pure. Send for samples and prices. Also dealer in Sauerkraut. Arcade, Grand Rapids, Mich.

A. J. BROWN, COMMISSION MERCHANT,

WHOLESALE DEALER IN

VEGETABLES, OYSTERS, ETC.

Specialties: Florida Oranges, Cranberries, Sweet Potatoes.
18 North Division St., Grand Rapids, Mich.

E. FALLAS, Wholesale & Commission--Butter & Eggs a Specialty.

Choice Butter always on hand. All Orders receive Prompt and Careful Attention.
CORRESPONDENCE SOLICITED.
No. 1 Egg Crates for Sale. Stevens' No. 1 patent fillers used. 50 cents each.
97 and 99 Canal Street. Grand Rapids, Michigan

O. W. BLAIN & CO., Produce Commission Merchants, DEALERS IN— Foreign and Domestic Fruits, Southern Vegetables, Etc.

We handle on Commission BERRIES, Etc. All orders filled at lowest market price. Correspondence solicited. APPLES AND POTATOES in car lots Specialties. NO. 9 IONIA ST.

HESTER & FOX, MANUFACTURERS AGENTS FOR

SAW AND CRIST MILL MACHINERY,



Planers, Matchers, Moulders and all kinds of Wood-Working Machinery,
Saws, Belting and Oils.

And Dodge's Patent Wood Split Pulley. Large stock kept on hand. Send for sample pulley and become convinced of their superiority.

Write for Prices. 130 OAKES STREET, GRAND RAPIDS, MICH.

See Our Wholesale Quotations elsewhere in this issue and write for

Special Prices in Car Lots.

We are prepared to make Bottom Prices on anything we handle.

A. B. KNOWLSON,

3 Canal Street, Basement, Grand Rapids, Mich.

PUTNAM & BROOKS

Wholesale Manufacturers of

PURE CANDY!

AND DEALERS IN

ORANGES, LEMONS,

BANANAS, FIGS, DATES,

Nuts, Etc.

"I. M. C." Best 10c Cigar in Michigan.

"Common Sense," Best 5c Cigar in Michigan.

CLARK, JEWELL & CO.,

SOLE AGENTS.

F. F. ADAMS & CO.'S

DARK AROMATIC

Fine Cut Chewing Tobacco is the very best dark goods on the Market.

Eaton & Christenson, Agts.,

Grand Rapids. Mich.

THE PHILLIPS STEEL POINT SNOW SHOVEL!



FIG. 1. FIG. 2. FIG. 3.

Manufactured Expressly for the Michigan Trade.

Strongest, Lightest, Cheapest, Handsomest, Best!

Weight, three pounds, Oil finished.

FIG. 1, BENT BLADE, STEEL POINT.
FIG. 2, STRAIGHT BLADE, STEEL POINT.
FIG. 3, STRAIGHT BLADE, IRON POINT, (NOT OILED.)
BOY SHOVELS, (like fig. 2) IRON POINT, (NOT OILED.)

FOR SALE BY

CODY, BALL & CO.,
ARTHUR MEIGS & CO.,
CLARK, JEWELL & CO.,
JOHN CAULFIELD,
SHIELDS, BULKLEY & LEMON,
HAWKINS & PERRY,
FOSTER, STEVENS & CO.

FOX, MUSSELMAN & LOVERIDGE,

Wholesale Grocers,

AGENTS FOR

KNIGHT OF LABOR PLUG,

The Best and Most Attractive Goods on the Market. Send for Sample Butt. See Quotations in Price-Current.

Send for Sample Butt. See Quotations in Price-Current.

OYSTERS!

When in want of a good brand of OYSTERS, don't fail to get the famous PATAPSCO, which is guaranteed both as to quality and price. Sold only by W. F. GIBSON & CO., Grand Rapids, Mich., GENERAL COMMISSION MERCHANTS, and dealers in all kinds of PRODUCE, JELLY, MINCE MEAT and PAPER OYSTER PAILS.

Jelly, Mince Meat Etc.

RINDGE, BERTSCH & CO.,

MANUFACTURERS AND WHOLESALE DEALERS IN

BOOTS AND SHOES.

AGENTS FOR THE

BOSTON RUBBER SHOE CO.

We have a splendid line of goods for Fall trade and guarantee our prices on Rubbers. The demand for our own make of Women's, Misses' and Childs shoes is increasing. Send in your orders and they will be promptly attended to.

14 and 16 Pearl Street, Grand Rapids, Mich.

"WARREN'S CRIP."

This new brand of cigars (to retail at 5 cents) we put on the market guaranteeing them to equal, if not excel, any cigar ever before offered for the price. We furnish 500 "Gutter Snipes" advertising the cigar, with every first order for 500 of them. We want one good agent in every town to whom we will give exclusive sale.

MANUFACTURED BY

Geo. T. Warren & Co

FLINT, MICH.

WM. SEARS & CO.

Cracker Manufacturers,

Agents for

AMBOY CHEESE.

37, 39 & 41 Kent Street, Grand Rapids, Michigan.

Tick, Tick.
From Puck.
Tick, tick, the town-clock runs,
Tick, tick, the brooklet flows,
Tick, tick, the telegraph works,
Tick, tick, the cricket goes.
Tick, tick, the rain comes down,
Tick, tick, cheap watches don't,
Tick, tick, the parson falls,
Tick, tick, the grocer won't.

Holes in the Heels.
Bystander in Minneapolis Journal.
I happened into a fashionable shoe store last week to buy a pair of shoes, and sitting facing the body of the store while waiting for attention, my notice was drawn to a young lady opposite, whom I recognized as quite a belle and one with whom I had often spent a social hour in converse which had left in my mind a high idea of my fair companion's true womanly qualities. She was faultlessly dressed and yet I saw (and I am sorry that my eyes were forced to see it) one defect which in a moment made all her handsome toilet seem gaudy and sham—there was a hole in the heel of her stocking, not a little hole, the accident of a morning walk, but a big, unsympathetic hole which had been allowed to grow from day to day to its ungainly unwholesomeness. In common charity I excused the wearer of that hole on the score of a mother's false pride in never teaching her daughter the common art of darning. I fancied her a disciple of Sheridan in his heresy that a darn in premeditated poverty. I pleaded for her that she had been in too great haste in her toilet, and had not noticed how poorly she was heeled. Then I furtively asked my friend, the proprietor, if most people were shod whole, who traded there.
"About half and half," said he, while the familiar syllables called up a far-away ale-and-porter look in his eyes. "As a rule men's hose are better and women's cleaner. I mean among nice people, of course. I suppose it is because so many men have no one to mend their socks, and so throw them away when they are holey, while women put them away against some leisure darning time and forget them till they are needed."

The electric motor experiments now in progress in this country and Europe seem to point to an early demonstration of the practicability of that mode of locomotion on short lines. The experiments at Baltimore have been so far successful that two more machines have been ordered. A more extensive and elaborate series of experiments are in progress on the elevated road in New York with a new motor with which greater economy of power is attained than heretofore by making a variation of internal resistances proportional to the power being used. The experiments have covered several hundred miles with trains of two and four cars with track insulated only with wood treated with asphaltum and so far seem to be eminently successful.

Devices of Clever Clerks.
Clerks and others have a habit of putting up admonitory signs in their places of business, designed to prevent visitors from infringing the unwritten laws of business or politeness. Some of these in Chicago, says the News, are original and a few of them clever. Some printing firms issue cards bearing the ethics of business laid down in a dozen rules and maxims more or less humorous. In some of these, visitors are requested to spit in their hats as cuspidores are for ornament. Many of these signs refer to the closing of outer doors. Some are in doggerel calling for maledictions on the heads of those who close the door in summer and leave it open in winter. One store on North Clark street has this sign:
The Lord helps him who helps himself; but the Lord help the man caught helping himself here.
A Wabash avenue crockery house has a silhouette of a dude on roller skates with the information beneath it that—
This is the man who never spits on the floor.
Another house on the same street has a board sign hung on the iron railing outside with this inscription on it:
One more loafer wanted to sit on this railing.
Every Product of Cotton Utilized.
From the New York Sun.
Now that cotton is coming in, the oil mills are busy. Nothing about cotton need be wasted. The fiber having been separated, the seeds are "linted," all the cotton adhering to them being removed and sold to the cotton men. Then the husks are removed and used for fuel in the furnaces on the premises. After the seed is ground, cooked and pressed, the oil being extracted, the refuse forms an oil cake, which is shipped in large quantities to Great Britain for food for cattle. Last of all, the ashes have a virtue of their own, and are sold at a high price. The oil goes to Chicago to make butter and lard; to Cincinnati, where an illuminating oil is made of it, and to an Eastern city to be made into a pure olive oil for salads. It is already taking the place of lard in cookery, greatly to the advantage of everybody. Inferior grades serve as the basis for the best soaps.
About two years ago the Ferrysburg Iron Works could not have been purchased for \$100,000. Last week the machinery of the entire establishment was offered for \$10,000 and the ground and buildings for the taxes. The offer was declined. The parties who declined the \$10,000 offer are the same who previously bid \$100,000.

SPRING & COMPANY,

WHOLESALE DEALERS IN

Staple and Fancy

DRY GOODS,

CARPETS,

MATTINGS,

OIL CLOTHS

ETC., ETC.

6 and 8 Monroe Street,

Grand Rapids, -- Michigan.

THE LEADING BRANDS OF TOBACCOS

Offered in this Market are as follows:

PLUC TOBACCO.

RED FOX	.48
BIG DRIVE	.50
PATROL	.46
JACK RABBIT	.38
SILVER COIN	.46
PANIC	.46
BLACK PRINCE, DARK	.35
BIG STUMP	.38
APPLE JACK	.46

2c less in orders for 100 pounds of any one brand.

FINE CUT.

THE MEIGS FINE CUT, DARK, Plug flavor	.64
STUNNER, DARK	.38
RED BIRD, BRIGHT	.50
OPERA QUEEN, BRIGHT	.40
FRUIT	.32
O SO SWEET	.30

2c less in 6 pail lots.

SMOKING.

ARTHUR'S CHOICE, LONG CUT, BRIGHT	.22
RED FOX, LONG CUT, FOIL	.26
GIPSEY QUEEN, GRANULATED	.26
OLD COMFORT, IN CLOTH	.27
SEAL OF GRAND RAPIDS, IN CLOTH	.24
DIME SMOKER, IN CLOTH	.24

2c less in 100 pound lots.

These brands are sold only by

Arthur Meigs & Co.

Wholesale Grocers,

Who warrant the same to be unequalled. We guarantee every pound to be perfect and all right in every particular. We cordially invite you, when in the city, to visit our place of business, 77, 79 and 71 South Division Street. It may save you money.

WEST MICHIGAN OIL COMPANY,

SUCCESSORS TO STANDARD OIL CO.,

Hawkins Block, Corner Ionia and Fulton Streets, Grand Rapids, Mich.

Dealers in

ILLUMINATING OILS,

NAPTHAS

AND GASOLINE,

And Sole Agents for

CHESS-CARLEY CO.'S TURPENTINE.

For Western Michigan.

J. H. BONNELL, Secy.

Jno. C. BONNELL, President.

WHOLESALE PRICE CURRENT.

These prices are for cash buyers, who pay promptly and buy in full packages.	
AUGERS AND BITS.	
Ives', old style.....	dis 10x30
N. H. C. Co.....	dis 10x30
Douglas'.....	dis 10x30
Pierces'.....	dis 10x30
Snell's.....	dis 10x30
Cook's.....	dis 10x30
Jennings', genuine.....	dis 25
Jennings', imitative.....	dis 10x30
BALANCES.	
Spring.....	dis 40
BARROWS.	
Railroad.....	dis 13 00
Garden.....	dis 35 00
BELLS.	
Hand.....	dis 60x10x10
Call.....	dis 60x10
Gong.....	dis 30x15
Door, Sargent.....	dis 25
BOLTS.	
Stove.....	dis 40
Carriage new list.....	dis 80
Plow.....	dis 30x15
Sleigh Shout.....	dis 75
Wrought Barrel Bolts.....	dis 75
Cast Barrel, brass knobs.....	dis 60x10
Cast Spring.....	dis 60
Cast Chain.....	dis 60
Wrought Barrel, brass knob.....	dis 60x10
Wrought Square.....	dis 60x10
Wrought Bronze and Plated Knob.....	dis 60
Flush.....	dis 60x10
Ives' Door.....	dis 10x10
BRACES.	
Barber.....	dis 40
Backus.....	dis 50
Spofford.....	dis 50
Am. Ball.....	dis 50
BUCKETS.	
Well, plain.....	dis 3 50
Well, swivel.....	dis 4 00
BUTTS, CAST.	
Cast Loose Pin, Berlin bronze.....	dis 70x10
Cast Loose Joint, genuine bronze.....	dis 70x10
Wrought Narrow, bright fast joint.....	dis 60x10
Wrought Loose Pin.....	dis 60x10
Wrought Loose Pin, acorn tip.....	dis 60x5
Wrought Loose Pin, Japanese, silver.....	dis 60x5
Wrought Loose Pin, Japanese, silver.....	dis 60x5
Wrought Table.....	dis 10x30
Wrought Inside Blind.....	dis 10x30
Wrought Brass.....	dis 10x30
Blind, Clark's.....	dis 10x30
Blind, Parker's.....	dis 10x30
Blind, Shepard's.....	dis 70
CAPS.	
Ely's 1-10.....	per m \$ 65
Hick's C. F.....	dis 30
G. D.....	dis 30
Musket.....	dis 60
CATRIDGES.	
Rim Fire, U. M. C. & Winchester new list.....	dis 50x10
Central Fire.....	dis 40x10
CHISELS.	
Socket Framing.....	dis 10x75
Socket Corner.....	dis 10x75
Socket Slicks.....	dis 75
Butcher's Tanged Firm.....	dis 40
Bitron's Socket Firmers.....	dis 20
Cold.....	dis 20
COMBS.	
Curry, Lawrence's.....	dis 40x10
Hotchkiss.....	dis 25
COCKS.	
Brass, Racking's.....	dis 60
Brass.....	dis 60
Beet.....	dis 40x10
Fenns.....	dis 60
COPPER.	
Planished, 14 oz cut to size.....	dis 25
14x32, 14x56, 14x80.....	dis 31
DRILLS.	
Morse's Bit.....	dis 40
Taper and Straight Shank.....	dis 40
Morse's Taper Shank.....	dis 40
ELBOWS.	
Com. 4 piece, 6 in.....	dis 8 50
Corrugated.....	dis 20x10
Adjustable.....	dis 15x10
FILES.	
Clar's, small, \$18 00; large, \$23 00.....	dis 20
Ives', 1 1/8; 60; 2; \$24 00; 3; \$30 00.....	dis 25
FLIES.	
American File Association List.....	dis 60x10
Diston's.....	dis 60x10
New American.....	dis 60x10
Nicholson's.....	dis 60x10
Heller's Horse Rake.....	dis 30
GALVANIZED IRON.	
Nos. 16 to 20.....	dis 28
Discount, Juniata 50x10, 14 1/2.....	dis 18
GATES.	
Stanley Rule and Level Co.'s.....	dis 50
HAMMERS.	
Maydole & Co.'s.....	dis 25
Yerkos & Plumb.....	dis 25
Mason's Solid Cast Steel.....	dis 40x10
Blacksmith's Solid Cast Steel, Hand.....	dis 40x10
HANGERS.	
Barn Door Kicker, Mfg. Co., Wood track.....	dis 50x10
Champion, anti-friction.....	dis 60x10
Kidder, wood track.....	dis 40
HINGES.	
Gate, Clark's, 1, 2, 3.....	dis 20
State.....	dis 20
Screw Hook and Strap, 12 in. 4 1/4.....	dis 34
and longer.....	dis 10x10
Screw Hook and Eye, 1/2.....	dis 8 1/2
Screw Hook and Eye, 3/4.....	dis 8 1/2
Screw Hook and Eye, 1.....	dis 8 1/2
Strap and T.....	dis 10x10
HOLLOW WARE.	
Stamped Tin Ware.....	dis 30
Japaned Tin Ware.....	dis 25
Granite Iron Ware.....	dis 25
HOES.	
Grub 1.....	dis 11 00
Grub 2.....	dis 11 00
Grub 3.....	dis 12 00
KNOBES.	
Door, mineral, jap. trimmings.....	dis 20, 25, 30, 40
Door, porcelain, jap. trimmings.....	dis 30, 40, 50
Door, porcelain, jap. trimmings.....	dis 30, 40, 50
LOCKS-DOOR.	
Russell & Irwin Mfg. Co.'s new list.....	dis 60x10
Mallory, Wheeler & Co.'s.....	dis 60x10
Brantford's.....	dis 60x10
Norwalk's.....	dis 60x10
LEVELS.	
Stanley Rule and Level Co.'s.....	dis 70
MATTOKS.	
Adze Eye.....	dis 16 00
Hunt Eye.....	dis 15 00
Hunt's.....	dis 15 00
NAILS.	
Common, Bra and Fencing.....	dis 25
10d to 60d.....	dis 25
8d and 9d adv.....	dis 25
6d and 7d adv.....	dis 25
4d and 5d adv.....	dis 25
3d advance.....	dis 25
3d fine advance.....	dis 25
Clinch nails, adv.....	dis 1 75
Finishing 1 1/2.....	dis 6d 4d
Size-inches 1 3/4.....	dis 2 1/2
Adv. 1/2.....	dis 1 1/2
Steel Nails—Same price as above.	
MOLASSES GATES.	
Stebbin's Pattern.....	dis 70
Stebbin's Genuine.....	dis 70
Enterprise, self-measuring.....	dis 25
MAULS.	
Sperry & Co.'s, Post, handled.....	dis 50
OILERS.	
Zinc or tin, Chase's Patent.....	dis 55x10
Zinc, with brass bottom.....	dis 50
Brass or Copper.....	dis 50
Oilmead's.....	dis 50
PLANES.	
Ohio Tool Co.'s, fancy.....	dis 15
Scotch Bench.....	dis 25
Sandusky Tool Co.'s, fancy.....	dis 15
Bench, first quality.....	dis 15
Stanley Rule and Level Co.'s, wood.....	dis 50x10
PANS.	
Fry, Acme.....	dis 50
Common, polished.....	dis 50
Dripping.....	dis 50
RIVETS.	
Iron and Tinned.....	dis 40
Copper Rivets and Burs.....	dis 60

PATENT PLANISSED IRON.	
"A" Wood's patent planished, Nos. 24 to 27 10	
"B" Wood's patent planished, Nos. 25 to 27 9	
Broken packs 1/2 lb extra.	
ROOFING PLATES.	
IC, 14x20, choice Charcoal Terne.....	5 50
IX, 14x20, choice Charcoal Terne.....	7 00
IX, 20x28, choice Charcoal Terne.....	11 00
IX, 20x28, choice Charcoal Terne.....	14 00
ROPS.	
Sisal, 1/4 in. and larger.....	8 1/2
Manilla.....	15
SHEETS IRON.	
Nos. 10 to 14.....	dis 70
Nos. 15 to 17.....	dis 50x10
Nos. 18 to 21.....	dis 20
Nos. 22 to 24.....	dis 20
Nos. 25 to 26.....	dis 20
Nos. 27.....	dis 20
All sheets No. 18 and lighter, over 30 inches wide not less than 2-10 extra.	
SHEET ZINC.	
In casks of 600 lbs. 1/2 lb.....	6
In smaller quantities, 1/2 lb.....	6 1/2
TINNERS' SOLDIER.	
No. 1, Refined.....	12 00
Market Half-and-half.....	14 50
Strictly Half-and-half.....	16
TIN PLATES.	
Cards for Charcoals, \$6 75.....	6 00
IX, 10x14, Charcoal.....	7 50
IX, 12x12, Charcoal.....	8 50
IX, 14x20, Charcoal.....	6 00
IX, 14x20, Charcoal.....	7 50
IX, 14x20, Charcoal.....	11 00
IX, 14x20, Charcoal.....	13 00
IX, 14x20, Charcoal.....	16 00
IX, 14x20, Charcoal.....	8 50
IX, 14x20, Charcoal.....	10 50
IX, 14x20, Charcoal.....	12 50
IX, 14x20, Charcoal.....	15 50
IX, 14x20, Charcoal.....	16 50
IX, 14x20, Charcoal.....	17 50
IX, 14x20, Charcoal.....	18 50
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IX, 14x20, Charcoal.....	25 50
IX, 14x20, Charcoal.....	26 50
IX, 14x20, Charcoal.....	27 50
IX, 14x20, Charcoal.....	28 50
IX, 14x20, Charcoal.....	29 50
IX, 14x20, Charcoal.....	30 50
IX, 14x20, Charcoal.....	31 50
IX, 14x20, Charcoal.....	32 50
IX, 14x20, Charcoal.....	33 50
IX, 14x20, Charcoal.....	34 50
IX, 14x20, Charcoal.....	35 50
IX, 14x20, Charcoal.....	36 50
IX, 14x20, Charcoal.....	37 50
IX, 14x20, Charcoal.....	38 50
IX, 14x20, Charcoal.....	39 50
IX, 14x20, Charcoal.....	40 50
IX, 14x20, Charcoal.....	41 50
IX, 14x20, Charcoal.....	42 50
IX, 14x20, Charcoal.....	43 50
IX, 14x20, Charcoal.....	44 50
IX, 14x20, Charcoal.....	45 50
IX, 14x20, Charcoal.....	46 50
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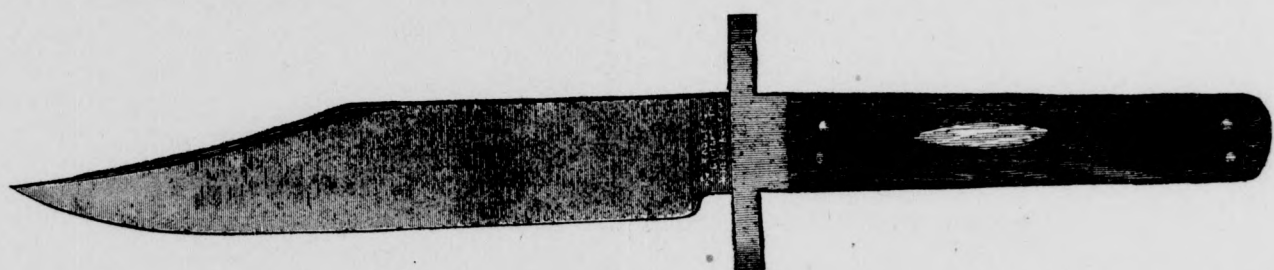
SHEET ZINC.	
In casks of 600 lbs. 1/2 lb.....	6
In smaller quantities, 1/2 lb.....	6 1/2
TINNER'S SOLDIER.	
No. 1, Refined.....	12 00
Market Half-and-half.....	14 50
Strictly Half-and-half.....	16
TIN PLATES.	
Cards for Charcoals, \$6 75.....	6 00
IX, 10x14, Charcoal.....	7 50
IX, 10x14, Charcoal.....	6 00
IX, 12x12, Charcoal.....	6 50
IX, 12x12, Charcoal.....	8 50
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THE GUNN HARDWARE COMPANY,

EXCLUSIVELY

W H O L E S A L E,

5 AND 7 SOUTH IONIA STREET.



PRICES CUT TO THE QUICK!

We are Agents for Western Michigan for

Fairbanks' Standard Scales and Coffee Mills; Bolton Cast Steel; Jefferson Steel Nails; Mallory, Wheeler & Co.'s Locks and Knobs; Norwich Screwless Knobs; Perkins' Specialties in Burglar Proof Locks; Geneva Tools, Including Forks, Hoes, Rakes, Snathes, Etc.; B. O. E. Snow Shovel--Best on Earth; Eagle Lift Lanterns; Terry's, Kidders' and Hamilton's Barn Door Hangers; Studebaker's Thimble Skeins, Etc., Etc.

THE GUNN HARDWARE COMPANY.

We meet factory prices on any of the following goods, of which we carry full and complete lines:

Wheeler, Madden & Clempson's and Atkins' Thin Back Cross-Cut Saws; Nicholson Files and Rasps; Francis' Michigan Axe and Tool Co.'s, New London Scythe Co.'s and Powell Tool Co.'s Axes; Perkins' and Burden's Horse Shoes; Putnam, Northwestern, Globe and Au Sable Chasm Horse Nails; Sweet's, Dewick's and Perkins' Toe Calks; American Bar, Band and Hoop Iron; Norway Iron, all shapes and sizes; Sheet Iron; Wood's Patent Planished Iron; Morehead's Galvanized Sheet Iron; Tin Plates, all the best brands; Peter Wright's Anvils, Trenton Vises, Bullock's Bellows, and all kinds of Blacksmiths' Tools and Supplies; Hussey, Binns & Co.'s Shovels, Spades and Scoops, Chisholm's Scoops, the Sterling Cast Steel Shovel, warranted; the Standard Makes of Tools, including Maydole's Hammers, Disstons Saws, Coe's Wrenches, Standley Rule and Level Co.'s Planes, Rules and Levels, Etc., Granite Iron Ware; Pressed and Pieced Tinware; Japanned and Coppered Ware, Rope, Barbed Wire, Glass, Sash, Doors and Blinds, and any quantity of Other Goods, Too Numerous to Mention.

WITH OUR FACILITIES FOR RECEIVING AND SHIPPING, WE ARE ENABLED TO COME INTO THE MARKET WITH PRICES AS LOW AS CAN BE SECURED ANYWHERE, AND TRUST THAT BY LIBERAL DEALING AND BOTTOM PRICES, WE MAY BE ABLE TO SECURE YOUR PATRONAGE. OUR REPRESENTATIVES WILL SOON CALL ON YOU.

We extend to you a cordial invitation to visit our New Store at any time when in the city.

THE GUNN HARDWARE COMPANY

NOTWITHSTANDING

False and Malicious Reports to the Contrary,

THE
WHOLESALE GROCERY HOUSE
OF
ARTHUR MEIGS & CO.
IS STILL IN EXISTENCE

And is now Located at

77, 79, 81 AND 83 SOUTH DIVISION STREET, CORNER OAKES,

Only Two Squares from the Union Depot.

GREATER THAN EVER.

Acknowledged by all to be the finest and most complete
Wholesale Grocery Establishment in the State.

We Lead--Let those who can follow.

In addition to our usual line, we have put in a

Fancy Grocery Department,

Which we are sure will supply a long-felt want. Below
is a partial list of the goods carried in stock:

Cross & Blackwell's Pickles & Sauces,
Jams, Marmalades, Etc.,
Worcester Table Sauce,
Piccadilli " "
Halford " "
Durkee's Salad Dressing,
" Celery Salt,
Olives, in Glass and in Bulk,
Olive Oil, quarts, pints and half pints,
Domestic Pickles, all styles and sizes,

Finest Brands of Jellies and Preserves,
Atmore's Mince Meat and Plum Pud-
ding,
Tomatoes in quart Mason Jars,
Fruits " "
French Peas and Mushrooms in Glass
and Tins,
Boneless Sardines, Shrimps, Potted
and Deviled Meats and Game.

Immense Line of

Foreign and Domestic Dried Fruits and Raisins,

Such as

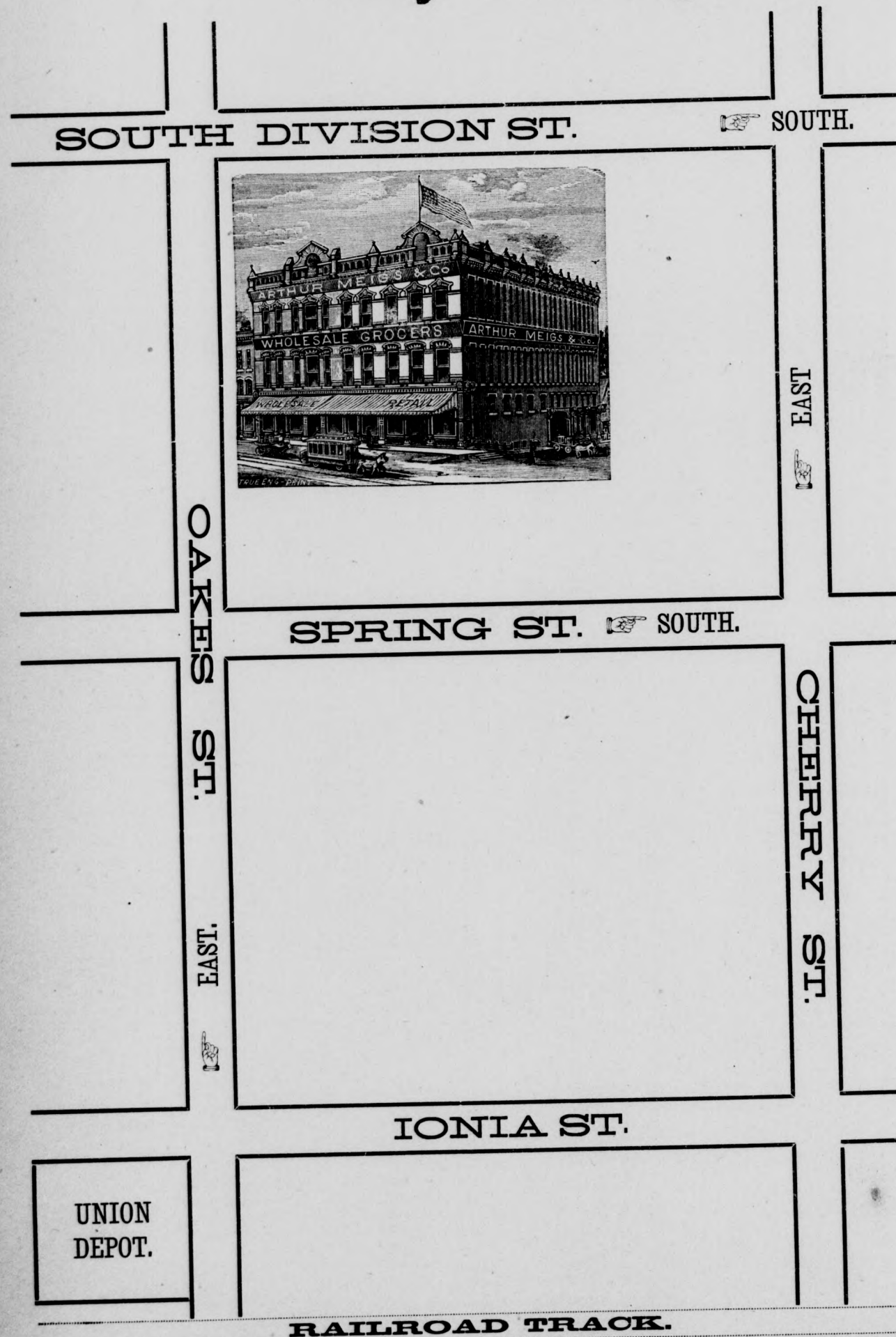
Delaware Peaches,
California Apricots,
" Plums,
" Pears,

Raspberries,
Cherries,
French Prunes,
Prunells,

Table Raisins, in quarter
boxes, about 5½ net.
Etc., Etc.

In a word, we have everything you want, and it will pay
you to give us a call.

ARTHUR MEIGS & CO.



Drugs & Medicines

STATE BOARD OF PHARMACY.

One Year—Geo. M. McDonald, Kalamazoo.
Two Years—H. J. VanEmster, Bay City.
Three Years—Jacob Jesson, Muskegon.
Four Years—James Vernon, Detroit.
Five Years—Ottmar Eberbach, Ann Arbor.
President—Ottmar Eberbach.
Secretary—Jacob Jesson.
Treasurer—James Vernon.
Next place of meeting—At Grand Rapids, March 2, 1886.

Michigan State Pharmaceutical Association.

OFFICERS.

President—H. J. Brown, Ann Arbor.
First Vice-President—Frank J. Wurzburg, Grand Rapids.
Second Vice-President—A. B. Stevens, Detroit.
Third Vice-President—Frank Inglis, Detroit.
Secretary—S. E. Parkell, Owosso.
Treasurer—Wm. Dupont, Detroit.
Executive Committee—Jacob Jesson, Geo. Lundrum, Frank Wells, F. W. R. Perry and John E. Peck.
Local Secretary—Will L. White, Grand Rapids.
Next place of meeting—At Grand Rapids, Tuesday, October 12, 1886.

Grand Rapids Pharmaceutical Society.

ORGANIZED OCTOBER 9, 1884.

OFFICERS.

President—Frank J. Wurzburg.
Vice-President—Wm. L. White.
Secretary—Frank H. Escott.
Treasurer—Henry B. Fairchild.
Board of Censors—President, Vice-President and Secretary.
Board of Trustees—The President, Wm. H. Van Leeuwen, Isaac Watts, Wm. E. White, Wm. L. White.
Committee on Pharmacy—Hugo Thum, M. B. Kinnaman, C. E. Bauer.
Committee on Legislation—Isaac Watts, O. H. Richmond, Jas. S. Cowin.
Committee on Trade Matters—H. B. Fairchild, John Peck, Wm. H. Van Leeuwen.
Regular Meetings—First Thursday evening in each month.
Annual Meetings—First Thursday evening in November.
Next Meeting—Thursday evening, December 10, at "The Tradesman" office.

Jackson County Pharmaceutical Association.

OFFICERS.

President—R. F. Latimer.
Vice-President—C. D. Colwell.
Secretary—F. A. King.
Treasurer—Chas. E. Humphrey.
Board of Censors—Z. W. Waldron, C. E. Foot and C. H. Haskins.

Muskegon Drug Clerks' Association.

OFFICERS.

President—I. F. Hopkins.
Vice-President—John Meyers.
Secretary and Treasurer—O. A. Lloyd.
Regular Meetings—Second and Fourth Friday of each month.
Next Meeting—Friday evening, December 11.

Organization of the Saginaw Druggists.

D. E. Prall, the East Saginaw pharmacist, sends THE TRADESMAN the following account of a meeting of the druggists of the two cities for the purpose of forming an organization:

Pursuant to a call issued to the druggists of the city, sixteen druggists, representing fifteen of the eighteen drug stores in East Saginaw and one from Saginaw city, met at the Bancroft house for the purpose of forming a Pharmaceutical Society.

Reports were received from the three East Saginaw stores not represented, signifying their willingness to abide by the acts of the meeting. The meeting organized by calling Henry Melchers to preside, D. E. Prall acting as Secretary. The druggists expressed themselves as unanimously in favor of an organization for the promotion of good fellowship, the advancement of pharmaceutical science and the protection of trade interests.

The following committees were appointed, to report Friday, December 16:

On Constitution and By-Laws—D. E. Prall, W. B. Moore, H. Heine.

On Trade Matters—H. Melchers, Theo. Myers, H. G. Hamilton.

Committee to call upon the druggists of Saginaw City and solicit their co-operation—R. Bruske, W. H. Yarnall, A. Moeller.

Not a Pharmacist's Mistake This Time. From the Chemist and Druggist.

A young physician of Nimes, M. P., was lately consulted by a female patient in regard to some trifling ailment. He took from a glass case a box containing some white powder, and gave it to her with directions for use. The patient took a small pinch of the powder, and, finding it very bitter, expressed some doubts to the doctor. He, to quiet her fears, swallowed a good-sized dose of the powder in her presence, and dismissed her. Shortly after, before reaching her house, she fell in a faint, and was carried home by neighbors who called another doctor. Emetics were administered, and she was soon out of danger, when she related what had occurred at the doctor's office. The physician at once rushed to the house of his brother practitioner, but found him lying on the floor dead. The white powder was strychnine. This painful accident shows once more the wisdom of the French pharmacy laws, which forbid physicians to dispense their own medicines, and direct pharmacists to keep all poisons by themselves in a locked closet, the key of which must never leave the dispenser's possession.

Jackson County Pharmaceutical Association.

Such is the title of a new organization just completed by the druggists of Jackson county. The Association is officered as follows:

President—R. F. Latimer.
Vice-President—C. D. Colwell.
Secretary—F. A. King.
Treasurer—C. E. Humphrey.
Board of Censors—Z. W. Waldron, C. E. Foote and C. H. Haskins.

The regular monthly meeting of the Grand Rapids Pharmaceutical Association, which was to have been held at THE TRADESMAN office last Thursday evening, was adjourned for one week, on account of the number of counter attractions.

Dangers Attending the Use of Cocaine.

Like chloral and other of its celebrated, but less brilliant predecessors, cocaine must suffer the result of abuses which are the natural sequence of its wonderful popularity and the praises which have been heaped upon it on every hand. Coming suddenly into prominence and being generally recommended for the relief of pain, many people inspired by glowing accounts in the local press, have made free use of it. It is not surprising, therefore, that some have used too much and that, among the thousands who have enjoyed the relief afforded by the "angel of anaesthesia," some ill effects should be reported. These reports, as presented by the daily papers, must cause a reaction of popular, if not professional, sentiment in regard to the drug, and cocaine may naturally sink far too low in public estimation before rising to its permanent level.

At a meeting of the Medico-Legal Society November 18, Prof. R. Ogden Doremus told about a case of fatal poisoning from the application of cocaine to an aching tooth. Dr. F. M. Thomas, a graduate of Bellevue Hospital, wrote to him about the case from Kansas City and wanted an opinion from the society. On Nov. 3, Dr. Thomas was called to attend the woman referred to. He found her dying and quite unconscious. The doctor made inquiries and was convinced that it was a case of cocaine poisoning. He sent what was left of the medicine she had been using for her tooth to Dr. Doremus. The professor recognized it as hydrochloride of cocaine, 4 per cent. solution.

After listening to the facts as cited by Prof. Doremus, and to his explanation of the properties and effects of the drug, the meeting agreed with one exception, that it was a case of cocaine poisoning. Dr. Holcourt said that cocaine should be labeled in drug stores as a poison. Another physician said that he had given a large dose to a cat and it died of convulsions in 13 minutes. Experiments upon animals produced substantially the same symptoms as had been mentioned in the case of the Kansas City woman. It was suggested that in view of the cocaine spray used in Gen. Grant's case, it would be interesting at some future meeting to hear something from the general's physicians on the effects of the drug.

The *Daily Alta Californian* characterizes cocaine in display head-lines: "The Devil's Own Drug;" "Medicine that Changes a Saint into a Scoundrel;" "A Drug which has its Uses as a Local Anesthetic, but withal, is an extremely dangerous thing." Following appears an interview with an old physician, taken from the *St. Louis Republic*, in which the medical man reports the case of a patient whose depressed spirits seemed to be tending to mental disease. He had used cocaine hypodermically with magical results; the treatment continued successful for some time, but later the melancholy returned worse than before. It was then discovered that the patient had formed the "cocaine habit" and was using the drug hypodermically to her great injury. The physician thinks there is great danger that users of cocaine will form an awful habit.

The reporter remarked "I thought that Dr. Baudry had discovered the drug had wonderful effects in cases of insanity." To which the doctor replied:

"It has. Cocaine is valuable. But if you will read what Dr. Baudry writes in the last number of the *St. Louis Medical Record* you will discover that there is nothing too strong for him to say in reprobation of the abuse of the drug. He describes its effects as a base enslavement of the mind. He describes the phenomena as tending to selfishness and morbid criminality. Indeed he advises that in cases where it is necessary to administer cocaine the patient should never be permitted to find out what has been given, for he describes the cocaine habit as one easy to form, awful in effect, and difficult to cure."

Frontier Pharmacy.

A druggist, in business at Fort McLeod, in the Northwest, writes as follows to the *Canadian Pharmacy Journal*: "When I first 'hung out my shingle' in the West I was a thorough 'tenderfoot.' A cowboy named—'from his gambling proclivities'—'Seven-up-Davis,' alias 'Four-Jack Bob,' wearing a buckskin shirt and a pair of 'chaps,' (leather overalls) with his sombrero on the back of his head, walked into our dispensary. After eyeing the rows of, to him, mysterious looking bottles and then me, he said: 'Say, young man, are you the doc, that runs this pisin' slinging outfit?' I replied that I acted in that capacity. 'Well, then,' said he, 'can you save it to-day?' I acquainted him with the fact that I did not understand what he meant. 'Look here, none of your joshing; can't you save a life?' I answered that I would endeavor to do my utmost, but desired to know who was dying. His huge frame shook with laughter at my ignorance of Hesperian vernacular, and then said: 'What! no Rocky Mountain Dew, no Old Alky, or to give you the straight tip, seeing you'r a pilgrim, none of the Old Creatur, eh?' * * I returned shortly with a tonic potion which as suddenly disappeared as if he had run the 'joker' up his sleeve. After thanking me in his rough manner he threw a bill on the prescription desk and was making his exit when I called him back for his change, remarking that half of it was more than sufficient. Remonstrance was in vain, for his reply as he closed the door was: 'Corral your dust, young man, four bits [50c.] ain't enough for such a way up lay-out.'"

Order a sample package of Bethesda Mineral Spring Water from Hazeltine, Perkins & Co. See quotations in another column.

Combination of the Paris Green Manufacturers.

The manufacturers of Paris green have pooled issues and formulated a compact by agreeing to sell at the following prices: Less than 500 pounds, 18c. 500 pounds to 1,000 pounds, 17c. 1,000 pounds to 1 ton, 16½c. 1 ton to 5 tons, 16c. 5 tons and over, 15½c. All bills are payable July 1, 1886. A discount at the rate of 7 per cent. per annum will be allowed for unexpired time.

Where the customer's purchases during the season amount to over 5 tons, the rebate will be ½c. per pound. If over 1 ton and less than 5 tons, ¼c. per pound, provided the prices and terms of the Association made from time to time have been strictly maintained. The rebates will be paid Sept. 1, 1886.

The Drug Market.

Business has been very fair during the past week, and collections have been fairly good. Morphia has advanced 10 cents an ounce, consequent on the advance in opium. Gum Arabic has taken another upward turn, and still higher prices are probable. Bromide of potash and all preparations of bromine have advanced in sympathy with the article. Quinine is weak, and a decline is probable in the near future. Other articles in the drug line are about steady.

They Kept Everything.

From the Boston Courier.

A "young man from the country" entered one of the large variety stores in this city a few days ago and wandered around looking at everything with admiring eyes. The variety of goods and the rich coloring fairly bewildered him. He passed from department to department, his wonder increasing more, and at last he said to himself, but loud enough to be overheard by people in his vicinity:

"There ain't nothin' under the sun that they don't keep here."

Just then a baby carried by some mother on a shopping tour set up a loud yell in a distant part of the store. The rustic's eyes opened to their widest extent and he added:

"And I'll be gol durned if they don't sell babies here, too!"

Ireland is having something new in a fight against ether, so much so that it is said that one of the members of the diocesan synod of Armagh, at its recent meeting, made reference in discussing the report submitted on temperance, to a practice which exists in various parts of the north of Ireland, namely the consumption of ether instead of whisky. A large traffic exists in ether, more especially as it is a cheaper intoxicant than whisky. Several cases of insanity are stated to have occurred from the excessive use of ether, some at present being in the Omagh and other lunatic asylums. The following resolution was adopted by the synod:

"That the temperance committee be requested to endeavor to obtain legislation which will prevent the unrestricted traffic in ether and other noxious drugs, prevalent in certain parts of the diocese."

According to the latest official statement published by the authorities of Russia, there are in that country not less than 14,000 square miles of oil-producing land, but of this vast territory the field of Baku is the only one worked, and even this covers only the limited space of some three and one-half square miles. The output is enormous, and the fact is stated by one who witnessed the opening of a well in that locality that a column of oil spouted to the height of 100 feet, carrying great stones with it, the flow continuing until a large lake of petroleum was formed. The product is refined on the spot, the residue being used as fuel for steamers and railways.

Chester T. Milligan, the New York city druggist under indictment for manslaughter, was acquitted on Nov. 30. Mrs. Mary Madden testified that she applied to Milligan for a cough medicine for her babe, and that Milligan gave her a package containing Dover's powders, which were intended for somebody else. The child died after taking the opium. Milligan testified that Mrs. Madden asked for Dover's powders, and the jury acquitted him, as above stated.

Not content with cornering the provision market, we may shortly expect to hear that Armour & Co. have gotten up a corner on glue. It was probably with this end in view that he purchased the Wahl Bros.' glue works at Chicago. The works are the largest in the United States and the consideration was \$1,250,000.

Sixty tons of almonds were gathered from sixty-five acres on the Oakshade farm, in Yolo county, Cal., the present season.

SOMETHING NEW

Cushman's

MENTHOL INHALER



Designed Expressly for Inhaling Menthol. A superior Remedy for the immediate relief of Neuralgia, Headache, Croup, Hay Fever, Asthma, Bronchitis, Sore Throat, Earache, Toothache, and all diseases of the throat and lungs. Affords quick relief and effects permanent cure by continued use. Every druggist should order some in the next order to HAZELTINE, PERKINS & CO., Wholesale Druggists, Grand Rapids, Mich. Ask the traveler to show you one the next time he calls.

WHOLESALE PRICE CURRENT.

Advanced—Morphia, bromide potash, gum arabic, spermaceti.
Declined—Nothing.

ACIDS.	
Acetic, No. 8.	9 @ 10
Acetic, C. P. (Sp. grav. 1.040).	30 @ 35
Carbonic.	34 @ 36
Citric.	60 @ 65
Muriatic 18 deg.	3 @ 5
Nitric 36 deg.	11 @ 12
Oxalic.	12 @ 14
Sulphuric 66 deg.	3 @ 4
Tartaric powdered.	52 @ 55
Benzoic, English.	7 @ 15
Benzoic, German.	12 @ 15
Tannic.	12 @ 15
AMMONIA.	
Carbonate.	15 @ 18
Muriate (Powd. 22).	3 @ 14
Aqua 16 deg or 31.	3 @ 5
Aqua 18 deg or 41.	4 @ 6
BALSAMS.	
Copaiba.	40 @ 45
FR.	40
Peru.	2 @ 0
Tolu.	50
BARKS.	
Cassia, in mats (Pow'd 20c).	11
Chinchona, yellow.	13
Elm, select.	13
Elm, ground, pure.	14
Elm, powdered, pure.	15
Sassafras, of root.	20
Wild Cherry, select.	12
Bayberry powdered.	20
Hemlock powdered.	18
Wahoo.	30
Soap ground.	12
BERRIES.	
Cubeb prime (Pow'd 95c).	6 @ 90
Juniper.	6 @ 7
Prickly Ash.	50 @ 60
EXTRACTS.	
Licorice (10 and 25 lb boxes, 25c).	27
Licorice, powdered, pure.	37½
Logwood, bulk (12 and 25 lb boxes).	9
Logwood, 18 (25 lb boxes).	9
Logwood, do.	13
Logwood, ¼s do.	15
Logwood, ass'd do.	14
Fluid Extracts—25 per cent. off list.	14
FLOWERS.	
Arnica.	10 @ 11
Chamomile, Roman.	25
Chamomile, German.	25
GUMS.	
Aloes, Barbadoes.	60 @ 75
Aloes, Cape (Pow'd 20c).	12
Aloes, Socotrine (Pow'd 60c).	22 @ 30
Ammoniac.	75
Arabic, powdered select.	85
Arabic, 1st picked.	70
Arabic, 3d picked.	45
Arabic, sifted sorts.	55
Assafetida, prime (Pow'd 35c).	25
Benzoin.	55 @ 60
Camphor.	25 @ 27
Catechu, 18 (¼ lb, ½s 16c).	13
Euphorbium powdered.	35 @ 40
Galbanum strained.	80
Gamboge.	80 @ 90
Guaiaac, prime (Pow'd 45c).	35
Kino (Powdered, 30c).	20
Mastic.	50
Myrrh, Turkish (Powdered 47c).	40
Opium, pure (Pow'd \$5.25).	3 @ 65
Opium, Campbell's.	30
Shellac, English.	26
Shellac, native.	24
Shellac bleached.	20
Tragacanth.	30 @ 100
HERBS—IN OUNCE PACKAGES.	
Hoarhound.	25
Lobelia.	25
Peppermint.	25
Rue.	40
Sage.	25
Sage, 1 lb.	25
Sage, 2 lb.	25
Sage, 3 lb.	25
Sage, 4 lb.	25
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Sage, 96 lb.	25
Sage, 97 lb.	25
Sage, 98 lb.	25
Sage, 99 lb.	25
Sage, 100 lb.	25
IRON.	
Citrate and Quinine.	4 @ 00
Solution mur. for tinctures.	20
Sulphate, pure crystal.	7
Ammoniac.	65
Phosphate.	65
LEAVES.	
Buchu, short (Pow'd 25c).	13 @ 14
Senna, Italian, bulk (¼s & ½s, 12c).	18 @ 20
Senna, Alex, natural.	18 @ 20
Senna, Alex, sifted and garbled.	22
Senna, powdered.	22
Senna, Linnell's.	22
Uva Ursi.	10
Belleadonna.	35
Foxglove.	30
Henbane.	35
Rose, red.	2 @ 35
LIQUORS.	
W., D. & Co.'s Sour Mash Whisky.	2 @ 50
Druggists' Favorite Rye.	1 @ 75
Whisky, other brands.	1 @ 10
Old Pot Still.	1 @ 75
Gin, Holland.	2 @ 50
Brandy.	1 @ 75
Catawba Wines.	1 @ 25
Port Wines.	1 @ 35
MAGNESIA.	
Carbonate, Pattison's, 2 oz.	22
Carbonate, Jennings', 2 oz.	37
Citrate, H., P. & Co.'s solution.	2 @ 25
Calcined.	65
OILS.	
Almond, sweet.	45 @ 50
Amber, rectified.	45
Anise.	2 @ 00
Bay.	2 @ 00
Bergamot.	2 @ 25
Castor.	17½ @ 19
Croton.	2 @ 00
Cassia.	1 @ 00
Cedar, commercial (Pure 75c).	35
Citronella.	1 @ 20
Cajuput.	1 @ 20
Cod Liver, N. F.	1 @ 20
Cod Liver, best.	1 @ 20
Cod Liver, H., P. & Co.'s, 16.	1 @ 20
Camellia, commercial (Pure 75c).	6 @ 00
Erigeron.	1 @ 00
Fireweed.	2 @ 00
Geranium, 7 oz.	75
Hemlock, commercial (Pure 75c).	35
Juniper wood.	50
Juniper berries.	2 @ 00
Lavender flowers, French.	2 @ 00
Lavender garden.	1 @ 00
Lavender spike.	90
Lemon, new crop.	1 @ 75
Lemon, Sanderson's.	2 @ 00
Lemongrass.	2 @ 00
Olive, Malaga.	2 @ 90
Olive, "Sublime Italian."	2 @ 75
Origanum, red flowers, French.	1 @ 25
Origanum, No. 1.	50
Peppermint.	1 @ 30
Peppermint, white.	4 @ 25
Rose 7 oz.	8 @ 00
Rosemary, French (Flowers \$1.50).	2 @ 25
Sage, 7 gal.	1 @ 00
Savin.	1 @ 00
Sandal Wood, German.	4 @ 50
Sandal Wood, W. I.	7 @ 00
Sassafras.	90
Spearmint.	6 @ 00
Tansy.	4 @ 50
Tar (by gal 50c).	10 @ 12
Wintergreen.	2 @ 35
Wormwood, No. 1 (Pure \$4.00).	3 @ 50
Wormseed.	2 @ 00
POTASSIUM.	
Bicromate.	14
Bromide, cryst. and gran. bulk.	40 @ 43
Chlorate, cryst (Pow'd 27c).	25
Iodide, cryst. and gran. bulk.	3 @ 00
Prussiate yellow.	28
ROOTS.	
Alkanet.	20
Althea, cut.	25
Arrow.	17
Arrow, Taylor's, in ¼s and ½s.	35
Blood (Pow'd 18c).	12
Calamus, peeled.	20
Calamus, German white, peeled.	30
Elecampane, powdered.	30
Gentian (Pow'd 15c).	10
Ginger, African (Pow'd 14c).	11 @ 12
Ginger, Jamaica bleached.	17
Ginseng select (Pow'd 15c).	20
Heliochryse, white, powdered.	1 @ 20
Ipecac, Rio, powdered.	20
Jalap, powdered.	30
Licorice, select (Pow'd 18c).	30
Licorice, extra select.	38
Pink, true.	38
Rhel, from select to choice.	1 @ 00
Rhel, powdered E. I.	1 @ 10
Rhel, German white, peeled.	1 @ 20
Rhel, choice cut fingers.	2 @ 00

The Michigan Tradesman.

A JOURNAL DEVOTED TO THE
Mercantile and Manufacturing Interests of the State.

E. A. STOWE, Editor.

Terms \$1 a year in advance, postage paid.
Advertising rates made known on application.

WEDNESDAY, DECEMBER 9, 1885.

Merchants and Manufacturers' Exchange.

Organized at Grand Rapids October 8, 1884.

President—Lester J. Rindge.
Vice-President—Chas. H. Leonard.
Treasurer—Wm. Sears.
Executive Committee—President, Vice-President and Treasurer, ex-officio; O. A. Ball, one year; L. E. Hawkins and R. D. Swartout, two years.
Arbitration Committee—J. M. Clark, Ben W. Putnam, Joseph Houseman.
Transportation Committee—Samuel Sears, Geo. B. Dunton, Amos S. Musselman.
Insurance Committee—John G. Shields, Arthur Meigs, Wm. T. Lamoreaux.
Manufacturing Committee—Wm. Cartwright, E. S. Pierce, C. W. Jennings.
Annual Meeting—Second Wednesday evening of October.
Regular Meetings—Second Wednesday evening of each month.

Traverse City Business Men's Association.

President, Frank Hamilton; Secretary, C. T. Lockwood; Treasurer, J. T. Beadle.

Subscribers and others, when writing to advertisers, will confer a favor on the publisher by mentioning that they saw the advertisement in the columns of this paper.

SIXTEEN PAGES.

THE TRADESMAN appears this week as a sixteen-page paper, making the largest commercial journal ever issued in Michigan. The extra labor and expense involved in such an undertaking is fully compensated for by the advertisements of the several jobbing houses whose names and specialties stand forth with prominence. Besides the general information contained in the extra advertising pages, and the use they possess as a source of frequent reference, this issue of THE TRADESMAN contains a larger amount of interesting reading matter than usual, which fact is sure to be appreciated at its full worth by the patrons of the paper. When it is remembered that THE TRADESMAN started less than three years ago as a four-page paper, the present issue serves to emphasize the phenomenal success which has attended the venture from the beginning. The organ of no jobbing house or faction, but solely representative of the best interests of the retail trade, THE TRADESMAN has increased the number of its friends with unwonted rapidity, and there is every reason to believe that the future will be fully as pregnant with results as the past has been.

THE MEANING OF IT.

A friend of THE TRADESMAN, who is not engaged in trade but who has watched the progress of the grocer movement with considerable interest, writes for information regarding the causes which tended to bring about such unanimity of interests, and concludes with the suggestive inquiry, "What does it mean?"

The grocer movement means more than can be told in a necessarily brief reference to the subject. Principally, it means that the days of the dead-beat are numbered; that the delinquent who has gone from grocer to grocer, changing trading places as often as he is able to victimize a dealer, and who removes to another town as soon as he has gone the rounds, is to be hunted down and summarily dealt with.

Secondly, it means that the huxter must be put on the same plane as the tax-paying dealer; that he must contribute his quota to the expense of maintaining municipal government and improvements in both city and village.

Thirdly, it means that the jobber is to be given a good excuse for refusing to sell to the consumer—a refusal which he is usually glad to make—which serves to keep the most profitable part of the dealer's trade in its legitimate channels.

Fourthly, it means the creation of a better feeling and a more perfect understanding among the individual members of the trade; a fraternal sentiment which tends to soften the asperities engendered by active and merciless competition; an era of good sense which suggests that cutting and slashing are not conducive to business success, and that dealers should aspire to higher things than cutting each other's throats.

Incidentally, the grocer movement means the correction of other abuses and the procurement of other advantages; but the four points above stated are sufficient to repay any one for the labor and loss of time involved in bringing about such needed reforms.

"Every dog has his day," and the grocer's day is coming.

The manufacturers of compressed yeast met in secret session at Chicago one day last week and agreed to instruct their agents to hold their product at the following prices: To the trade who receive the yeast by express, 20 cents per pound and 10 cents per dozen; to the trade to whom the yeast is delivered, 25 cents per pound and 15 cents per dozen. The agreement took immediate effect.

The prospects are that another determined effort will be made this winter to secure the passage of a national bankrupt law.

The harm which the *ad valorem* duties do is shown by the sufferings of the cutlery manufacturers. At this moment the American market is flooded with "cheap and nasty" pocket cutlery from Germany, which sells at tempting prices and keeps the better American article from selling as freely as it ought. These German knives are made by men who earn two marks (48 cents) a day. The blades are of cast iron, and the handles of cheap and worthless materials. The wholesale cost of the poorest of these is much less than two cents a knife, and the producers can pay any *ad valorem* duty we choose to impose, and sell them at a price which leaves a large profit to those who retail them. This is why the cutlery business has been excessively depressed, and several Eastern firms have failed, and the representatives of the industry have been meeting in convention to protest against undervaluations in the Custom House. No doubt there have been such undervaluations. They have been proved to exist both in Philadelphia and in New York. But the greater part of the mischief has been done independently of them, and they will continue until specific duties have made the business of evading the tariff impossible or unprofitable. A specific duty on pocket knives, charging them a fixed sum on each dozen, would keep out this German rubbish, discourage the importation of the medium grades which we make, and fall least heavily on the very fine and costly grades, in which we as yet attempt no competition with Sheffield.

The article on "Boycotting," on the first page of this week's paper, is worthy the careful consideration of every dealer in the country. Although written by a merchant who thinks he has reason to condemn the system, the article is pertinent with suggestiveness and sounds a warning note to every one in trade to so shape their business as to be able to meet the boycotter on common ground or submit to his demands. Many merchants have already settled the question by actual conflict, and the probabilities are that many more will have to meet the same experience during the next few months. The question of the right of one class of men to boycott another class does not enter into the matter. The boycott is here, and whether the power is wielded justly or unjustly, the best policy for business men generally to pursue is to "stand from under."

Muskegon adopted the collection system devised by the Grand Rapids Grocers' Association, at the last meeting, and Traverse City will shortly follow suit. Rightly conducted and rigidly adhered to by the members of an organization, the system is calculated to result in great good to the trade at large; but when poorly managed and accorded only a half-hearted support by those whom it is intended to benefit, any plan will be practically inoperative. The main drawback in getting the system into full operation in this city seems to be the disposition of the members of the Association to hold off and "see how the thing will work." In the mean time, much valuable time is wasted and many bad debts are made which could just as well be avoided.

As a suitable subject for discussion before the retail grocers' associations of this and other towns, THE TRADESMAN suggests the question of "scheme goods;" and THE TRADESMAN will present a diamond pin to the dealer who will name any article in the grocery line which was introduced by the gift method a year ago and is still in active demand. It appears to be a peculiarity of the scheme system that the sale of the goods drops as soon as the giving of gifts is abandoned.

Judging by the reports THE TRADESMAN has received from its regular and special correspondents in various parts of the State, it estimates that the loss to raisers, shippers and dealers incident to the "red streak" in the Late Rose potato will reach \$50,000. THE TRADESMAN has sent out inquiries to prominent growers and handlers all over the State, and will shortly be prepared to make an authoritative statement on the subject.

Not a week passes that THE TRADESMAN does not have occasion to refer to the formation of some combination on the part of manufacturers to hold prices up to a living basis. Such compacts are legitimate so long as they do not operate in the nature of a monopoly, and the more thoroughly competing manufacturers understand each other the better it is for all concerned.

The oleomargarine law enacted by the Pennsylvania Legislature having been declared constitutional by a county judge at Harrisburg, the bogus butter manufacturers have raised a purse to carry the matter to the Supreme Court. Missouri is the only State in the Union in which the anti-butterine law has been sustained by a state court.

It is neither funny nor wise to cut and slash. Any fool can do that. It takes a mighty good man to get decent profits in these times, and the dealer who sells goods at a living profit is sure to succeed, while his slashing competitor is destined to split kindlings at the poorhouse.

In response to the request of a considerable number of its patrons, THE TRADESMAN presents a list of Coöperage quotations this week.

T. B. Snyder, formerly engaged in general trade at Ayr, has purchased a store building at Alanson and will shortly re-engage in trade at that place.

AMONG THE TRADE.

IN THE CITY.

P. Dykema & Son have leased B. Gilbert & Co.'s wheat elevator, at Moline, for one year.

M. L. Pray succeeds Geo. W. Toms in the confectionery business on South Division street.

Chas. Nash has engaged in the grocery business at Bravo. Arthur Meigs & Co. furnished the stock.

Thos. Hanlon has engaged in the grocery business on the corner of South Division street and Wenham avenue. Fox, Musselman & Loveridge furnishing the stock.

Fox, Musselman & Loveridge have taken possession of the general stock of John Dursena, at Fremont, by reason of a chattel mortgage for \$1,300. It is stated that the firm's claim amounts to \$975.

Wm. H. Andrews has sold his grocery business at 119 Plainfield avenue and his real estate interests to Rev. Lafayette Dodds. Mr. Andrew will make a tour of the Western states during the winter, with a view to determining on a permanent location.

Local woodenware jobbers have received authentic information that the pool woodenware manufacturers met at Chicago last Wednesday and immediately adjourned without action, to meet in New York City as soon as the principal Eastern manufacturers can be brought into the pooling arrangement.

A. Donker and A. Quist, who bought the Dishman excelsior factory several months ago, have removed the machinery into new buildings erected for the purpose at 29, 31 and 33 Elizabeth street, and as soon as an engine and boiler can be put in place they will engage in the manufacture of excelsior. The factory will have a capacity of five tons per day.

The Grand Rapids Refrigerator Co. has begun the manufacture of a line of creamers in three sizes, which will be known as the "Leonard Creamer." It is the patent of Chas. H. Leonard, who claims for his invention a larger cooling surface than any other creamer on the market. It will be constructed entirely of ash, and made as attractive in design and appearance as the celebrated Leonard refrigerator.

AROUND THE STATE.

H. Cameron, general dealer at Judd's Corners, is about selling out.

Herman Hoeft succeeds Robt. J. Horn in general trade at Rogers City.

N. Denny, jewelry and notion dealer at Remus, has removed to Eagle.

C. F. Powers, druggist at Portland, is succeeded by C. F. Powers & Co.

J. M. Irwin succeeds R. J. Loundsbury in the grocery business at Jackson.

R. A. Everett has purchased the Smith, Updyke & Co. drug stock at Hillsdale.

Wm. B. Church succeeds Olds & Church in the dry goods business at St. Joseph.

Cady & Adams have bought the drug stock of C. H. Whittington & Co. at Hart.

Dr. A. H. Scott succeeds Webster & Scott in the drug business at St. Joseph.

Chas. Brown & Co. succeed Floyd Eastman in the hardware business at Midland.

Will Hoffman, formerly of Monroe, has opened a hardware store at Ogden, Utah.

A. M. Lyon & Co., general dealers at Grand Marais, have discontinued business.

Wm. W. Wade succeeds Wade & Howlett in the boot and shoe business at Jonesville.

Jas. Deegan & Co., dry goods and boot and shoe dealers at Pewamo, have sold out.

L. H. Towne, Agt., general dealer at Breckenridge, has been closed on bill of sale.

W. M. Venables succeeds Venables & Ogilvie in the boot and shoe business at Detroit.

Weeks & Freckleton succeed Baldwin & Thompson in the grocery business at West Branch.

E. P. Smith, hardware dealer at Benzonia, has given a bill of sale to Standard Bros., Detroit.

Baron & Tan Hoor, general dealers at Forest Grove, have dissolved. The former takes the stock and the latter the store building.

A. C. Barkley has sold his grocery stock at Reed City to John J. Culver, who will continue the business. Mr. Barkley has bought the grocery stock of C. H. Smith at Crosby.

A Stanwood correspondent writes: A general store, we hear, is contemplated in connection with N. O. Ward's hardware store; the present proprietor to take in a partner in the general store business.

A Lamont correspondent writes: We have a new firm at Lamont. John Gunstra and Benj. Rankins have rented the main store in the Combs building. Their stock consists of hardware, dry goods and groceries.

H. H. Moore, the Lakeview general dealer, has sold his grocery stock and rented one-half of his double store to Fred. A. Gansen, late of Lumberton. Mr. Moore continues the dry goods and clothing trade in the same building.

Plainwell Independent: Neither the failures of Norton & Wolff or G. W. Pursel indicate a falling off in business in Plainwell.

Norton & Wolff have done a good business since opening here, and the cause of their failure was lack of capital. Mr. Pursel's failure was wholly owing to his manner of conducting his business, and was not necessitated by a lack of business. The volume of business, in almost every line, done in Plainwell to-day, is larger than at any time in the history of the town.

STRAY FACTS.

Pool & Frayer now own the sawmill at Alanson.

The Bay City Ice Co. is succeeded by Young Bros.

Louis Wiltke, tailor at Manistee, has assigned to Max Bauman.

F. T. Albright, cigar and tobacco dealer at Mason, has sold out.

Long & Kregger succeed M. A. Coan in the harness at Wyandotte.

Jas. A. Travis has bought the bakery business of R. Robinson at Ovid.

A. C. Masson succeeds Masson & Godley in the meat business at Plainwell.

Geo. B. Kellogg has removed his clothing stock from Sturgis to Allegan.

Shaw & Blanton have moved their harness stock from Middleville to Hastings.

W. Baughman, music and news dealer at Remus, has sold out and left town.

Farrell & Brenner succeed Brenner Bros. in the livery business at Manchester.

A. B. Martin succeeds Geo. W. Fisher & Co. in the grocery business at Ithaca.

A. S. Packard succeeds Packard & Co. in the lumber and mill business at Covert.

Chris. F. Hankey succeeds Hankey & Rigg in the grist mill business at Petoskey.

A Trent correspondent writes: Miller & Fletcher are doing a lively business in the mill.

Blanchard & Goss succeed Blanchard & Morehouse in the furniture business at Portland.

Two passenger cars are being constructed for Peters' new logging railroad in Manistee county.

Geo. Offiser succeeds N. H. Rowlingson in the stationery and news business at Ludington.

Steve Butters, of Ludington, has gone to Odell, Neb., where he will engage in the lumber trade.

Samuel Solomon succeeds Rosenbaum & Solomon in the manufacture of overalls at Kalamazoo.

W. E. Nelson has purchased a half interest in J. C. Haire's marble and monument business at Lowell.

Thompson Smith's Sons, of Duncan City, have put in nine camps and expect to bank 50,000,000 feet of logs this winter.

E. G. Carrier's interest in the mill and pine lands of Carrier, Heath & Co., Essexville, has been transferred to E. J. Williams, of Bay City.

J. T. Phillips has been admitted to partnership in the firm of Miller & Wood, lamp jobbers at Detroit. The firm style is Miller, Wood & Co.

J. L. Wilcox, of Flint, has manufactured 4,000 gallons of apple jelly, made 9,000 pounds of evaporated fruit and 1,000 gallons of sorghum syrup this season.

Ionia Standard: The final dividend of the insolvent firm of Crookshank Brothers was \$7.76 per cent., making 18.76 per cent. in all paid by the assignee, J. H. Tabbs.

Rockford Register: E. C. Whitney & Co. advertise for 100,000 white oak hoop poles, to be delivered at Rockford. The company have leased the Taber & Hopkins warehouse, and will employ about twenty men in the manufacture of hand-shaved hoops.

M. D. Lockwood, hardware merchant at Holly, has made an assignment to his brother-in-law, George Lewis, of Clyde. Liabilities, \$10,000; assets, unknown. The principal creditors are Morley Bros., East Saginaw; Peninsular Stove Works, Detroit; and Beckwith Stove Works.

Mattoon & Robinson, at Cheboygan, have purchased a new mill site, including ten acres of ground, of W. S. Humphrey, and will remove their mill. A new dock will also be built. W. S. Smith has also removed his mill, at that point, to a new site, and re-erected it. Both mills are within the city limits of Cheboygan, but the new locations are considered more advantageous than the former ones.

MANUFACTURING MATTERS.

Sinclair & Dandridge will engage in the manufacture of coffins and caskets at Cadillac.

R. S. Black, of the firm of C. S. Black & Son, furniture manufacturers of Buchanan, with his family, has gone to Tulare, Cal., where he will make his future home.

D. Thompson & Co., agricultural implement manufacturers of Owosso, have dissolved partnership, A. M. Bentley continuing. The works will be known as the Owosso Tool Co.

The mill, machinery and other property of the Oakwood Manufacturing Co., at Traverse City, has passed into the hands of T. R. Bentley, who proposes to push the business for all it is worth.

The Jackson Foundry and Machine Co. has finished a barrel machine on a new patent for J. A. Waterman, of Reading, which will cut a continuous stave from a log which has been thoroughly steamed, and also do the churning and bending, thus leaving the barrel ready for the hoops and heads all in one piece.

Back From the East.

Christian Bertsch, of the firm of Rindge, Bertsch & Co., has returned from his semi-annual tour through the shoe manufacturing districts of the East. He says that the prevailing styles for the coming summer season will not differ materially from those of the past year, although the new finish is likely to supersede the French kid to a considerable extent. Most of the Massachusetts manufacturers are feeling somewhat blue over the prevailing strikes, and contemplated strikes, among operatives, as they prevent their getting their goods out in time to meet their orders, and thus inconvenience the jobber by rendering him unable to fill orders for goods already sold by sample.

DEALERS IN RAW FURS AND DEER SKINS.

SEND FOR PRICE-LIST TO

PERKINS & HESS,

Nos. 122 and 124 Louis St., Corner Fulton,
Grand Rapids, Mich.

F. J. LAMB & CO.,

WHOLESALE DEALERS IN

Fruits, Vegetables,

Butter, Eggs, Cheese, Etc.

8 and 10 Ionia St., Grand Rapids, Mich.

SPECIAL ATTENTION GIVEN TO FILLING ORDERS.

NELSON, MATTER & CO.

OUR

SPECIAL SALE

OF

FURNITURE

Will Eclipse Anything Heretofore Undertaken.

Prices that will not only astonish but please all who are in need of Furniture.

Curtiss, Dunton & Co.,

HEADQUARTERS FOR

WOODENWARE!

A LINE OF

WHITE CEDAR TUBS AND PAILS,

THE BEST GOODS IN THE MARKET.

THE ELKHART PAPER PAIL,

THE BEST PAPER PAIL MADE.

OIL TANKS,

1, 2 AND 3 BARRELS.

DIAMOND and KING Oil Cans. "GOOD-ENOUGH OIL Cans, all Sizes.

51 and 53 Lyon St., Grand Rapids.

PERKINS & HESS,

DEALERS IN

Hides, Furs, Wool & Tallow,

NOS. 122 and 124 LOUIS STREET, GRAND RAPIDS, MICHIGAN.

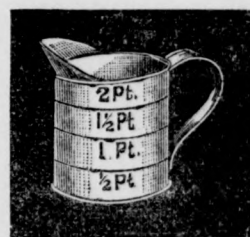
WE CARRY A STOCK OF CAKE TALLOW FOR MILL USE.

FOSTER, STEVENS & CO

WHOLESALE HARDWARE,

AND

HEADQUARTERS FOR ALL KINDS OF TINWARE.
OUR NEW COUNTER. OUR LEADER.



500 Pieces FIRE-PROOF PATENT BOTTOM TIN-WARE.

Warranted Not to Leak.

RETAIL AT THE ASTONISHING LOW
PRICE OF 5 CENTS EACH AND
GIVING YOU A PROFIT OF
25 PER CENT.

LEAD OFF WITH LOW PRICES AND
INCREASE YOUR TRADE.

- 12 8-quart Dish Pans,
- 36 10-inch Deep Pie Plates,
- 24 1-quart Sauce Pans,
- 36 Large Graters,
- 36 Mugs, Metal Handles,
- 12 1-quart Coffee Pots,
- 32 Gem Plates,
- 24 Stamped Wash Bowls,
- 24 1 quart Stamped-Sauce Pans,
- 24 1-quart Tall Buckets,
- 24 1-quart Cups, R. H.,
- 36 1-pint Stamped Cups,
- 24 2-quart Handled Pans,
- 24 8 1/2 Covers, 2-quart pans,
- 24 2-quart Milk Pans,
- 24 8-inch Jelly,
- 36 4-cup Muffin Pans on sheet
- 24 3-pint Milk Pans,
- 24 pint Dippers.

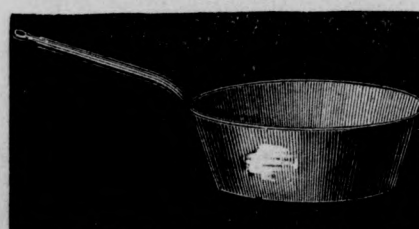
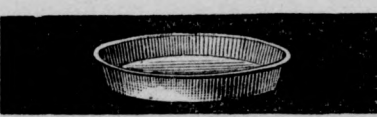
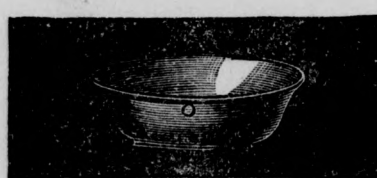
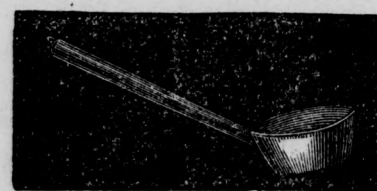
500 PIECES

Of Our Patent Fire-Proof Tin-Ware for
\$20.00.

When sold at the remarkable low price of 5 cents each will pay 25 per cent. profit on the investment. If sold in the regular way, will bring \$41.80, leaving a net profit of \$21.80 on the investment. Remember we lead in low prices and special inducements.

TRY ONE CASE.

CONVINCE YOURSELVES OF THE
GREATEST BARGAIN YOU
HAVE EVER SEEN.



JUMBO 324 PIECES PATENT FIRE PROOF BOTTOM TINWARE

Price \$20 a Case.

THESE GOODS WILL PAY YOU A PROFIT OF 50 PER CENT. ON YOUR INVESTMENT AND WILL ADVERTISE YOUR BUSINESS AND INCREASE YOUR SALES.

READ WHAT THE CASE CONTAINS.

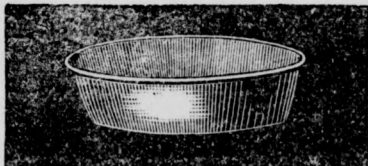
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|------------------------------|-------------------------------|
| 12 2-qt. Coffee Pots, | 24 Shallow Sauce Pans. |
| 6 3-qt. " " " | 12 Flaring Kettles, |
| 6 4-qt. " " " | 24 1-gallon Milk Pans, |
| 12 2-qt. Covered Buckets, | 24 3-qt. " " " |
| 6 3-qt. " " " | 12 Cuspadors, fancy colors, |
| 12 Comb and Brush Cases, | 12 Dust Pans, Japanned. |
| 24 1 1/2 Wash Bowls, | 24 1-qt. Drinking Cups, |
| 24 1-qt. Dippers, stamped, | 12 Fancy Tea Pots. |
| 24 Mountain Cake Pans, | 24 Fluted Cake Moulds, tubed, |
| 18 1-qt. Graduated Measures, | 12 Britannia Shape Dippers, |
| | Enameled Handles. |

324 PIECES \$20.00

Look well to your interest and order a Sample Case. This is the only case packed that has a Fancy Tea Pot and Painted or Japanned Ware, making it a safe investment to all dealers.

Every Piece Warranted.

FOSTER, STEVENS & CO
GRAND RAPIDS,
Michigan.



318 PIECES OF PATENT BOTTOM Fire-Proof Tin Ware, TO RETAIL AT 10 Cts. Each.

WILL ASTONISH YOUR CUSTOMERS
AND INCREASE YOUR SALES
WONDERFULLY.

LEAD OFF IN LOW PRICES AND
ADVERTISE YOUR BUSINESS.

Read What the Case Contains.

- 6 10-quart Dish Pans,
- 18 1 1/2-gallon Stamped Pans,
- 18 5-quart Dish Kettles,
- 24 3-quart Dinner Buckets,
- 24 2-quart Dinner Buckets,
- 24 2-quart Coffee Pots,
- 24 Graduating Measures, new style,
- 12 2-quart Drinking Cups,
- 6 1-gallon Strainer Buckets,
- 24 1-gallon Dairy Pans,
- 24 No. 51 Dippers, Britannia Shape,
- 24 1 1/2 Wash Bowls, Stamped,
- 24 9-inch Mountain Cake Pans,
- 24 1-quart Dippers, Stamped,
- 24 6-cup Muffin Pans,
- 12 2-quart Oil Cans, screw top with bail,
- 6 2-quart Sauce Pans, iron handles.

318 Pieces for \$25.

Will retail if sold in regular way \$45.90. Giving you a net profit of \$20.90 on the Case, or \$6.18 clear at 10 cts. each. Order one case and convince yourself of the Great Bargains this case contains. Let your motto be quick sales and small profits.

Try It Once.

Send for Circulars. Foster, Stevens & Co., 10 and 12 Monroe St., Grand Rapids, Mich.