

The Michigan Tradesman.

VOL. 3.

GRAND RAPIDS, MICHIGAN, WEDNESDAY, DECEMBER 16, 1885.

NO. 117.

A WORD TO RETAIL GROCERS

Ask your wholesale grocer for Talmage Table Rice. It is equal to the best Carolina and very much lower in price.

ALWAYS PACKED IN 100 POUND POCKETS.

Dan Talmage's Sons, New York.

PERKINS & MASON,
Insurance and Law Office,
SOLICITORS OF PATENTS.
MONEY TO LOAN
ON REAL ESTATE.

PENSION, BOUNTY AND ALL WAR CLAIMS PROSECUTED.

Correspondence Solicited.

75 Lyon St., Court Block, Grand Rapids, Mich.

Sweet 16
Laundry Soap

MANUFACTURED BY
OSBERNE, HOSICK & CO.
CHICAGO, ILL.

PEIRCE & WHITE,
JOBBER OF
CHOICE IMPORTED AND DOMESTIC CIGARS,
Plug, Fine Cut and Smoking Tobaccos,

Specially Adapted to the Trade.

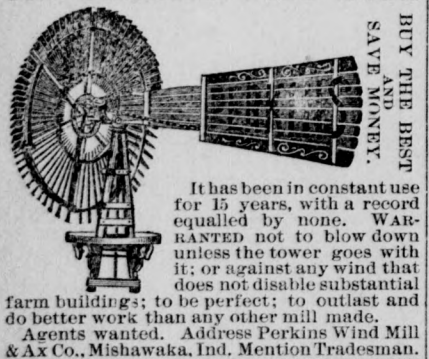
79 Canal Street, Grand Rapids, Mich.

EATON & CHRISTENSON,
Agents for a full line of
S. W. Venable & Co.'s
PETERSBURG, VA.,
PLUG TOBACCOS,
NIMROD,
E. C.

BLUE RETER,
SPREAD EAGLE,
BIG FIVE CENTER.



THE PERKINS WIND MILL.



LADIES AND CHILDREN:
How to make a light summer dress "do" for winter.
Mothers, do not fail to investigate this.

SEEDS
We carry a full line of Seeds of every variety, both for field and garden. Parties in want should write to or see the
GRAND RAPIDS GRAIN AND SEED CO.
71 CANAL STREET.

THE RICKARD LADDER!
Two Ladders in one—step and extension. Easily adjusted to any height. Self-supporting. No braces needed. Send for illustrated price-list.
RICKARD BROS., Grand Rapids, Mich.

BEANS.

I want to buy **BEANS.** Parties having any can find a quick sale and better prices by writing us than you can possibly get by shipping to other markets. Send in small sample by mail and say how many you have.

W. T. LAMOREAUX, AGT.,
71 Canal Street,
GRAND RAPIDS, MICH.

HENRY KRITZER,
PROPRIETOR
NEWAYGO
Roller Mills
MANUFACTURER OF THE
"Crown Prince" BRAND.

ALWAYS UNIFORM IN QUALITY.
FINEST GRADES OF WHEAT AND BUCKWHEAT FLOUR A SPECIALTY. BUCKWHEAT FLOUR, ROLLER PROCESS, GUARANTEED PURE.

The Tower of Strength.
Golden Seal Bitters, a perfect renovator of the system, carrying away all poisonous deposits, Enriching, Refreshing and Invigorating both mind and body. Easy of administration, prompt in action, certain in results. Safe and reliable in all forms of liver, stomach, kidney and blood diseases. It is not a vile, fancy drink, but is entirely vegetable. This medicine has a magic effect in Liver Complaints and every form of disease where the stomach fails to do its work. It is a tonic. It will cure dyspepsia. It is an alternative and the best remedy known to our Materia Medica for diseases of the blood. It will cure Kidney diseases, Nervousness, Headache, Sleeplessness and enfeebled condition of the system. The formula of Golden Seal Bitters is a prescription of a most successful German physician, and thousands can testify to their curative powers. Sold by Hazeltine, Perkins & Co., wholesale druggists, Grand Rapids, Mich. 119

ARTHUR R. ROOD,
ATTORNEY,
45 PEARL STREET, ROOD BLOCK,
GRAND RAPIDS, MICH.
Collections a Specialty!

WANTED.
TO CONTRACT FOR 200 CORDS OF BASSWOOD BOLTS FOR EXCELSIOR. ADDRESS A. DONKER, 383 BROADWAY, GRAND RAPIDS, MICH.

ALBERT COYE & SONS
—MANUFACTURERS OF—
AWNINGS, TENTS
HORSE AND WAGON COVERS.
WHOLESALE DEALERS IN
Oiled Clothing, Ducks, Stripes, Etc.
73 Canal Street, - Grand Rapids, Mich.

HEMLOCK BARK.
The Hemlock Bark market is steady. We are taking all that arrives in good shape at the current price, \$5 per cord delivered.
WALLIN LEATHER CO.,
GRAND RAPIDS, MICH.

CINSENC ROOT.
We pay the highest price for it. Address
Peck Bros., Druggists, Grand Rapids, Mich.

STEAM LAUNDRY
43 and 45 Kent Street.
STANLEY N. ALLEN, Proprietor.
WE DO ONLY FIRST-CLASS WORK AND USE NO CHEMICALS.
Orders by Mail and Express promptly attended to.

G. ROYS & CO.,
No. 4 Pearl Street, Grand Rapids.

WHIPS
—AND—
LASHES
Positively at wholesale only. Orders by mail receive prompt attention and liberal discount.

A FRESH ARRIVAL.

The Initiatory Services, Which Were Held Over a Tenderfoot in a Lumber Camp. From the Michigan Manufacturer.

His white collar and fancy tie would have placed him under the ban of suspicion. His plug hat and artistically looped watch chain marked him as a person to be actually investigated. So the boys gathered about the corner of the logging shanty where he was engaged in rolling a cigarette, and a committee of one proceeded to open the inquiry by carelessly sitting down on the glossy plug which had been left in a chair to dry.

The fresh arrival remonstrated, but the committee wasn't ready to rise until a report had been prepared. It threw one brawny arm languidly across the back of the fresh arrival's chair and invited him to "chaw." The fresh arrival didn't chew. He had promised his mother-in-law he wouldn't. The boys looked at one another and grinned. It had been a long time between tenderfeet in that lumber camp, and the grins meant that they were bound to raise the very Old Nick with this one. The fresh arrival lit his cigarette with a match taken from a fancy match safe and gazed dreamily into the fire.

"Reckon you've never been in the woods afore, partner?" suggested the committee. No; the fresh arrival never had, and he was glad of it. It was "awfully beastly, yer know."

"Ever run a cross-cut?" The fresh arrival glanced down at his white and shapely hands and shook his head.

"Ever chop?" Another shake of the head.

"Drive a pair of seventeen-kick mules?"

The fresh arrival loaded another square of rice paper with perfumed tobacco and admitted that he never had so risked his life. The committee made a partial report to the effect that the subject of investigation was a blankety blanked nice galoot to hire out in a lumber camp, and incidentally brought a pair of boots large enough to account for the upward tendency in the leather market into prominence by hoisting them into a comfortable position on the fresh arrival's lap.

The fresh arrival lit his fresh cigarette by striking a match on the broad surface of one boot bottom and kept his dreamy-looking eyes fixed on the fire.

"It might be, partner," observed a sub-committee at the back of the fresh arrival's chair, "that you've come out to this camp to commune with Natur' and write a book? Ef you have, you've filled the fust draw. Here you see Natur' as she are. Come to us for the only, oldest and originalst trackless wilds. All others are blank blank imitations, an' I can eat the ears off the chump what disputes it."

The fresh arrival didn't seem inclined to dispute it, and the sub-committee contented itself with taking the freshly-lighted cigarette from between his taper fingers and consuming it at one luxurious draw.

"Yer off, pard," interposed the committee, crowding about a yard of tobacco smoke into the six inches of space immediately in front of the fresh arrival's face; "this gay young lallah comes from the e-feet palaces of the East to ripen up on bacon and tanglefoot. He'll weigh a ton in less'n a month, eh, pardner?"

The fresh arrival took the playful blow on the back without squirming, and went on rolling a cigarette, paying no attention to the boys who were testing the quality of his clothes by pinches calculated to part the combined locks of a wooden Indian. Before the cigarette was finished three of the lumbermen had ascertained that the shiny surface of his stand-up collar wasn't a product of nature by rubbing it with dampened thumbs, and one of them, after carefully measuring one of his ears with a four-foot rule, expressed the liberal opinion that any one who could guess what it was might have it.

At this point a sawyer with a fierce black mustache and a facial expression that would have scared a hungry bear out of a hog pen, announced that he had been through all the pockets in the fresh arrival's overcoat and was ready to report. The committee took its feet off the lap of the subject undergoing investigation, the sub-committee removed an elbow from the vicinity of his spinal column, and all arose to receive the report.

"I find," began the report, "that it is busted. 'Cause why: a bottle is a necessity in this rare-fied atmosphere. It has none; therefore, it had no money to buy one. Consequently, busted. It is a dood. 'Cause why: its got kid gloves an' had a plug hat. Put two and two together, and you have it. A busted dood come here to compete with honest labor. Will some gentleman tell us what we can do with it?"

The boys laughed so hilariously over the report that one of them who was drinking from a dipper of water spilled the most of it down the fresh arrival's back.

"We might let it stay here," suggested the original committee, "an' grow up with the country, only such fellers seem to forget their friends after they make their pile. I s'pose yer remember how Vanderbilt an' Jay Gould used to pull a saw and swear at

the gettin'-up bell over in number three? Now they've gone dead back on the boys. Queer boy, that Vandy. One day he said to me'n Jay, 'boys'!"

"Oh, dry up," yelled the committee on overcoats. "I go in for nail'n it up to a tree for the purpose of vindicatin' the sweat of a honest man's brow. Who's in for that?"

The proposition was carried by majority large enough to do away with all necessity for visiting statesmen, and the chairman proceeded to elevate the fresh arrival by the ears while one of the men kicked away his chair and let him down in a pan of snow water. It was just too funny for anything, and the boys laughed until the shanty wasn't big enough to hold the ones who could express their merriment only by rolling on the floor.

When the fresh arrival assumed the perpendicular again the dreamy look had in a measure faded from his eyes. In fact, he acted like one who had taken a sudden interest in life. While he was getting off his coat and vest he said he thought he knew of a use they could put it to. Several of the men remembered that the horses hadn't been fed when he began to turn up his cuffs, and those that stayed to see it out never could explain how it all happened. When the foreman got down to the shanty the fresh arrival was dealing out arnica and court plaster to a group of men who looked as though they had been attending a Texan society event. Then the foreman doubled up and smiled as audibly that he could have been heard half a mile.

"Tried to initiate him, did you?" he roared, holding on to both sides. "You're a nice lot. That's the prize fighter that's been doing up all the professionals, and he's run up here to see life in the woods. And you chaps tried to grind him through the mill, eh?"

And the foreman and the fresh arrival went out together, leaving the boys wondering if they would be well enough to go into the woods in the morning.

ALFRED B. TOZER.

Industrial Economics.

From the Michigan Manufacturer.

Thirty years ago there were large areas of land in Indiana and Ohio covered with black walnut timber, which, if standing to-day, would be a mine of wealth to the owners. The settlers, in clearing the lands, burned up hundreds of acres of this valuable timber. The use of walnut in the manufacture of furniture was not then so general as now, and the ultimate value of these great forests was not suspected. There are many farmers yet living who, after years of severe toil and privation, find themselves possessed of farms worth for agricultural purposes, perhaps, one hundred dollars per acre. The same lands, had the walnut timber been allowed to stand, would be worth to-day, more than ten times that amount.

These facts bear their own lesson. Wanton waste is, under all circumstances, to be deprecated. Economic questions, whatever may be their bearing, are always worthy of careful study. There should be no consumption without the rendering of a useful equivalent, either in heat, energy, or products. To waste anything for the mere sake of getting it out of the way, is wanton and unjustifiable. The study should be, rather, to find some method of converting the waste matter into a useful or merchantable product, or at least of utilizing it in the manufacture of such products. There have been many instances where important and profitable industries have been built up by the ingenious utilization of waste products in various branches of manufacture. Much remains to be done in this field before the conditions contemplated by the ideal economist can be realized.

Waste, more or less serious, is a constant attendant upon many manufacturing processes. In some cases the loss is considerable, while in others it would be sufficient to yield, if stopped, a large profit on the entire business. The close competitions of modern industries have forced many manufacturers into the adoption of less wasteful methods, until the study of the economics of manufacture has attained great importance. The field is a fruitful one. With the growth of civilization, industrial and economic problems necessarily become more complex. With this complexity the field of application also widens. New industries are developed, new materials and combinations are discovered, and a market is formed for new products. In industrial evolution, as in physical evolution, the fittest survive while the weakest are swept aside. The manufacturer who produces the most with the least expenditure has the surest foundation for survival, and is therefore the fittest to survive.

And so all the great questions of industrial economics resolve themselves finally, into the trite but sterling maxim, "Economy is wealth."

A Drummer's Telegraphic Correspondence.

Dispatch from the house to salesman—"If you cannot make expenses, come home."

Reply of the salesman—"Can easily make expenses, but find sales very difficult to make."

Our Patent System.

From the Michigan Manufacturer.

In many respects the patent laws of the United States are to be commended. They are based on the theory that the widest possible latitude should be allowed to the claims of inventors, and the fullest protection accorded to such claims, when covered by a patent. This is a beautiful theory, and it worked very well in practice for half a century or more, while the inventive spirit was in an embryotic stage of development, and the number of patents taken out each year was comparatively small. During this period, invention was fostered and encouraged as it had never been before, perhaps, in any other nation. New discoveries in science, and new applications of natural forces, were of frequent occurrence; and under this stimulus the industries of the country were pushed to unprecedented activity. Fortunes were often made in a few years (and sometimes in a few months), by manufacturers and inventors. The natural outcome of this state of affairs was that many persons turned inventors who never had an original thought in their lives, and who therefore, to secure patents, based their claims upon borrowed ideas. The patent office, in its desire to be as liberal as possible with all applicants, granted many patents which it should not have granted. The ease with which patents could be obtained—the lack of searching scrutiny as to the merits and novelty of an invention—bore its fruit in the form of an ever-increasing host of applicants for patents on all sorts of devices, from spinning tops to steam cranes. As the number of patents increased, the difficulties environing the patent examiners multiplied rapidly. It often happened that the task of deciding whether an article presented for patent was an infringement on some claim or claims previously granted, was one requiring extensive research, and the highest judicial talent. These were not to be had (and why not?) in the patent office. Besieged by an army of eager applicants, often confused by an apparent clashing of claims, and beset by technical complexities innumerable, the patent office, as constituted under existing laws, was forced to abandon all pretense of rendering decisions which should be final and valid. Through the parsimony of the legislative branch of the Government, which invariably failed to provide for the employment of a sufficient number of clerks, examiners and assistants, the patent office was never able to discharge its duties promptly and efficiently. The best, perhaps, that could be done under these circumstances, was done. Doubtful claims were rushed through without exhaustive consideration, and all the knotty questions were relegated to the courts.

Thus, out of a system plausible in theory and practical in its inception, have grown a multitude of evils. The existing laws governing the methods of the patent office, would perhaps be entirely adequate in a primitive community of small population; but experience has shown them to be inadequate and impracticable in their application to the requirements of a populous and progressive nation. The necessity for a change is very great and very pressing. Under the present regime anybody can get a patent for anything. To be patentable, an article need not possess either novelty or utility. It may be plainly an infringement on another patent, and yet secure the nominal protection of the Government—which is also supposed to protect the persons representing the infringed right. That this protection is purely mythical, has been demonstrated in numberless cases where patents issued regularly, under the seal of the Commissioner of Patents, have been overthrown in the courts. In thus granting conflicting claims, the Government places itself in an anomalous position. In guaranteeing to protect both parties, it guarantees an impossibility and breaks faith with both. In this matter the Government is in a position very much like that of a sportsman who equips a pair of game-cocks with steel spurs and casts them into a pit, prepared to battle to the death, while he looks calmly on as the tragedy proceeds. When one of the combatants has fallen, it not unfrequently happens that this humane sportsman at once equips another enemy and casts him into the pit, fresh and "eager for the fray," to do battle with the exhausted victim. In common, every-day life, such practices are not only vulgar, but criminal; yet the principle involved is almost identical in both cases, and the battles which rage in the cock-pits of the courts, under judicial sanction, differ little, in a moral sense, from those which are fought in barn lofts at midnight, under the dim light of lanterns, and before audiences of applauding roughs.

A patent, if it be for an invention of any value, is not worth the paper on which it is written, until it has been contested and sustained in the courts; and any patent which is likely to prove valuable, is almost certain to be contested. In the intricate juggling with the equities, common to courts of law, the ends of simple justice are too often defeated. The contest resolves itself into a question of money. Able lawyers are employed, who distort the facts and pervert the testimony, until the main issues are lost

sight of. In such a contest a poor man has no chance to secure justice, and is often despoiled in the very temples where he has a right to expect protection.

The term "patent right" has fallen into disrepute—has grown to be almost a by-word and a jest. This is owing largely to the fact that so many worthless patents have been granted, and also to the further fact that so many patents have been declared invalid by the courts. The worthless patents have been hawked about the country and used as a bait to entrap the unwary, while many of those annulled by judicial decrees have subjected their owners to great financial loss. Capital is very timid about investing in patent rights, because of the uncertainty attending such investments. A valuable patent must be defended in the courts, and often a fortune is required for its defense. To the non-judicial mind, which is apt to view things in a common sense light, this sort of thing seems to be altogether wrong. If the Government takes an inventor's money it ought to give him something more in return than a worthless bit of paper. A patent right should possess some solid value as a guaranty from the Government to the holder that his patent is not an infringement on the rights of others, and that no rights which infringe upon his own will be granted to others. When the Government, by letters patent, grants certain exclusive privileges to an applicant, and sets its seal upon the grant, the decision ought to be final. We are told that the patent office has no right to assume judicial powers by determining the many delicate and intricate questions which are constantly coming before it in the form of applications for new patents, and of improvements on existing devices. But if the patent bureau lacks this power, why not confer the power upon it? If it lacks the high legal ability to decide, intelligently, the questions presented, why not give it the ability also, by creating a court of reference, composed of the most experienced, high-minded and well-informed judges, whose duty it shall be to examine into and pass upon all difficult questions, and whose decision shall be irrevocable by any other court? A patent granted under the sanction of such a tribunal would have some significance, and would protect its holder from the harassing litigation which is now almost certain to be forced upon the owner of a valuable patent. Of course, the most scrupulous care should be exercised—as it would be under the plan above suggested—and all claims which infringed upon existing patents should be rigidly rejected. The question of infringement would then be examined on its merits, and by a competent tribunal before the patent was granted. This would be eminently proper; for the applicant's device, if an infringement, should not be granted the protection of letters patent; and if not an infringement, it would be entitled to such protection. The question as to the value, or the practical utility, of an invention, would not enter into the case. The only questions which would come before the court of reference would be these: Is the device an infringement? Does it possess novelty?

The object has been, in the present article, rather to point out a few of the evils growing out of our patent system than to suggest, in detail, the remedies needed. That some radical changes are imperatively demanded, few who have given thought to the subject will deny. And it is to be hoped that the National Legislature, whenever it can spare time from its squabbles over petty appropriation bills and federal appointments, will devote a little attention to this subject, which is certainly entitled to rank as one of the most important questions of the hour.

THEO. M. CARPENTER.

Of the 300,000,000 eggs annually used in Paris every one is inspected by being held before a candle. Rotten ones are thrown into a vat, which is emptied daily. Those "spotted" and unfit for food are sold to manufacturers, who extract their albumen and other chemical ingredients. The price of eggs is rising in Paris, owing to the increased demand of other countries and to onerous customs duties on those imported.

A new alloy consisting of 23 to 36 parts tin, one-half to 8 parts of antimony, 50 to 70 of lead and one-fourth part bismuth, has been recently patented. This coating is absolutely non-crystalline and will not tarnish. It combines with the iron sufficiently to prevent the possibility of scaling. If these claims and specifications are correct it will be a very valuable substitute for the ordinary galvanizing process.

He was a fool who said, "What I do not know about keeping a country store, I don't want a trade journal to teach me. What I do know about buying and selling and prices I do know, and what I don't know, I don't want to know." Six months afterwards he was an insolvent debtor, trying to persuade his creditors to accept fifty cents on the dollar, at six, twelve and eighteen months. Fact!

The army of artificial flower makers in Paris is said to number not less than 30,000 souls. No country equals France in this art, and expert artificers—generally girls—can always find work at good wages.

The Michigan Tradesman.

A JOURNAL DEVOTED TO THE
Mercantile and Manufacturing Interests of the State.

E. A. STOWE, Editor.

Terms \$1 a year in advance, postage paid.
Advertising rates made known on application.

WEDNESDAY, DECEMBER 16, 1885.

Merchants and Manufacturers' Exchange.

Organized at Grand Rapids October 8, 1884.

President—Lester J. Rindge.
Vice-President—Chas. H. Leonard.
Treasurer—Geo. B. Dunton.
Annual Meeting—Second Wednesday evening of October.
Regular Meetings—Second Wednesday evening of each month.

Traverse City Business Men's Association.

President, Frank Hamilton; Secretary, C. T. Lockwood; Treasurer, J. T. Beadle.

Subscribers and others, when writing to advertisers, will confer a favor on the publisher by mentioning that they saw the advertisement in the columns of this paper.

Prof. Kedzie, of the State Agricultural College, who has analyzed and tested most of the hand grenades now on the market, states that the component parts of one of the most popular extinguishers is a solution of common salt, acetate of soda and sulphate of lime, the salt predominating. Frequent experiments demonstrated the fact that a bottle containing the above solution when broken upon burning kerosene, instantly extinguished the flames. A vapor arising from the solution spread all over the flame and shut out the fire wherever it touched. Mr. Kedzie suggests that any one can make effective grenades at comparatively small expense by using ordinary flat bottles and binding two together with wire. The latter provision ensures their being broken when thrown into the flames. If sufficient salt is used in the solution, the brine will not freeze enough to burst the bottles. There is no one too poor to provide himself with fire extinguishers on this plan.

Yielding to the pressure brought to bear upon THE TRADESMAN on the part of its patrons in all parts of the State, it has been deemed advisable to resume the publication of a "Delinquent Debtors' List." The department will be open to any patron of the paper, the only requirement exacted being the name or names of the contributor or contributors, the name of the person reported, the amount he owes, and the name of the place where he resides at the time he is reported. Such publications resulted in considerable good to the trade at large a couple of years ago, and there is no reason why they should not be even more efficient at the present time, as there is now a determination to defeat the delinquent all along the line. Never has the dead-beat met with such concerted opposition as at present.

The indications are that the present compact between the Manistee salt manufacturers and the Michigan Salt Association, by which the former allow the latter to control the output at Manistee and regulate the price, will not be renewed on March 1. If the Manistee salt continues to grow in public estimation as fast in the future as it has in the past, the probability is that before another year has rolled around a compact can be entered into with the Ludington manufacturers, by which these two markets will be able to dictate the price at which their product shall be sold in the Western markets.

Torrance, Merriam & Co., manufacturers of patent iron shelving at Troy, N. Y., write THE TRADESMAN as follows: "We have advertised our patent shelving in Philadelphia and Eastern papers; but have had better results from our advertisement in your paper than in any other." Such an unsolicited testimonial of the merits of THE TRADESMAN as an advertising medium is appreciated by the publishers, and serves as a hint to advertisers who desire to place their favors where they will secure the greatest returns.

The meanest man in Michigan lives at Moline and his name is W. W. Pierce. He sent to a store at that place for liquor for a dying son, and was furnished the same under protest. Then he turned around and brought an action against the firm for violation of the liquor law and succeeded in mulcting them to the tune of \$37.50. Such a man should be treated with a coat of tar and feathers by the decent citizens of the town which he disgraces with his presence.

The action taken by the Grand Rapids Pharmaceutical Society, at its last meeting, relative to the giving out of sample bottles of proprietary remedies, strikes a blow at an abuse which the drug trade has suffered from for many years. The practice has grown to be an intolerable nuisance, and the Grand Rapids druggists are to be congratulated on the movement they have inaugurated to put an end to the system.

The merchants of Berlin would do well to avoid credit transactions with Rhinard Mabee, who has victimized several members of the Retail Grocers' Association of Grand Rapids, and whose career for a half dozen years past has been marked with deception and dishonesty.

THE TRADESMAN welcomes to its exchange list the Denver Retail Grocer, the official organ of the Denver Retail Grocers' Association, and a bright exponent of the interests it purports to represent.

With a view to determining how extensively the "red streak" is found in the Late Rose potato, THE TRADESMAN recently sent out a couple of hundred enquiries to representative growers and shippers in various parts of the State. A considerable number of replies have already been received and the subject will be made the leading feature of next week's paper.

AMONG THE TRADE.

IN THE CITY.

S. Scott, has engaged in the hardware business at Keeler. Foster, Stevens & Co. furnished the stock.

Samuel C. Darrow has engaged in the grocery business at Traverse City. The stock was purchased here.

C. H. Tyler has engaged in the grocery business at Lumberton. Arthur Meigs & Co. furnished the stock.

J. H. Cobb has engaged in the hardware business at Baldwin. The stock was furnished by the Gunn Hardware Company.

Jas. Smith has engaged in the hardware and grocery business at Big Rapids. Shields, Bulkeley & Lemon furnished the grocery stock.

T. B. Martin & Co., grocers, are removing from 258 South Division street to 445 South Division street, corner of Third avenue.

The O. K. Dust Arrester Co. has lately sold arresters to the Michigan Car Co., Detroit, and the Armstrong Furniture Co., Evansville, Ind.

A. Dodds has received an offer of \$8,000 for the right to make his tail stock for lathes in Canada, and has about concluded to accept the offer.

Telfer & Brooks have engaged John McIntyre to look after the Northern trade of the house, and Jas. M. Chaplin to attend to the wants of the city trade.

W. T. Lamoreaux has put in an automatic bean picker, which is operated by motive power and separates the unpicked into four different qualities. The capacity of the machine is forty bushels per hour.

Geo. E. Pantlind has formed a co-partnership with John A. Mead, foster son of Major A. B. Watson, and the two have engaged in the purchase and sale of lumber and shingles under the firm name of Geo. E. Pantlind & Co.

Dr. G. W. Fisher, of Lake City, was in town last week for the purpose of purchasing a complete drug stock for his brother-in-law, Elmer Des Voignes, who will engage in the drug trade at Lake City. Hazeltine, Perkins & Co. filled the order.

A. Dodds has recently sold his patent suspended carving machines to J. W. Kilgour & Bro., Beauharnois, Quebec; T. T. Greenman, East Templeton, Mass.; and DeGraaf, Vrieling & Co., of Grand Rapids. The latter firm has put in one of his patent combination saw benches, and D. W. Williamson, of Indianapolis, has put in an emery grinder and wood lathe.

J. H. Parker has purchased a mill site at Alpine Station, six miles north of the city, and has already begun the erection of buildings suitable for saw and grist mill purposes. The sawmill will be 24x100 feet in dimensions, and two stories high, the upper story to be occupied with machinery for the manufacture of table legs, dimension stock, etc. The whole will be driven by a 11½x16 engine, which will be fed by an 85 horse power boiler. The grist mill will be 30x45 feet in dimensions and three stories high, and will be supplied with both rolls and burrs, the motive power being furnished by a 12x14 engine. The sawmill will be in operation within six weeks and the grist mill will be completed by spring. The industry will be an important one for Alpine, and will doubtless be appreciated at its full worth by the people in that vicinity.

AROUND THE STATE.

B. H. Sternberg, clothing merchant at Gaylord, has assigned.

K. S. Buck, jeweler at Crystal Falls, has removed to Iron Mountain.

Lyman Arms has engaged in the hardware business at North Muskegon.

F. J. Rossman, formerly of Stanton, has engaged in the hardware business at Mecosta.

The grocery firm of Oakley & Beach, of Galesburg, have dissolved, Beach remaining proprietor.

W. A. Beebe & Co., fish dealers at South Bay City, will open a branch establishment at Marquette.

B. F. Parsons succeeds Parsons & Snyder in the agricultural implement business at Edwardsburg.

Thos. M. Wood, successor to Robt. Kew, has moved his boot and shoe stock from Flint to Vicksburg.

Jas. A. Weaver, furniture and boot and shoe dealer at East Saginaw, has sold his boot and shoe stock.

H. O. Hobart has retired from the firm of A. S. Hobart & Co., crockery and stationery dealers at Big Rapids. The business will be continued by A. S. Hobart under the old firm name.

A. B. Steele, of Advance, writes as follows: My former partner, "Windy" Newton, has moved out of my building and I have put in a complete new stock purchased of Arthur Meigs & Co. and Spring & Company. My stock, when complete, will consist of dry goods, groceries, provisions, feed, notions and stationery.

STRAY FACTS.

Carl Grube, wagon maker at Sturgis, has discontinued business.

The St. Ignace Manufacturing Co. has struck salt at a depth of 580 feet.

Charters were recently made to carry slabs from Muskegon to Chicago at \$1.75 a cord. Ackerson & Hayes, the Hastings egg handlers, expect to pickle 70,000 dozen next season.

H. G. Coburn succeeds H. G. Coburn & Son in the hotel and saloon business at Howard City.

D. Cutler, of the Cutler & Savidge Lumber Co., Grand Haven, is building a \$17,000 residence opposite his hotel.

Alger, Smith & Co. rafted the past season from Black River, to lower lake ports, 80,000,000 feet of pine logs.

Frank Greulich invested one dollar to find out where the fourth ball went to at the Northern Hotel last Thursday.

C. B. Fenton, the fancy goods dealer at Mackinac Island, is spending a month at Cross Village, buying Indian quill work for next season's use at the Island.

John Crispe, who held the first mortgage on the G. W. Purel drug stock, at Plainwell, bid it in at chattel mortgage sale last week, and is now in possession.

Frank Brosch has sold his meat market business at Traverse City to E. R. Kneeland, late of Freedom, Ohio. The market is the oldest in Northern Michigan, having been established about twenty years ago.

Cornwell's new pulp mill, one mile west of Ann Arbor, will soon begin operations. The mill, dam and machinery cost \$21,000, and it will employ ten hands. This is the seventh mill the Cornwells have erected on the Huron river.

Secretary Granger states that the Merchants, Manufacturers and Citizens' Mutual Fire Insurance Co. is prospering beyond expectation, which is probably due to the Directors' caution in taking only the best risks. No local agents are employed, but three salaried inspectors are kept on the road rating risks and looking up new business.

E. E. Disbrow, the Plainwell cigar manufacturer, recently caused the arrest of his partner, Jos. B. Atwater on a charge of embezzling 6,000 cigars. The matter was settled, however, before coming to trial, and Disbrow succeeds to the business of the late firm.

F. C. Selby, whose sawmill at Volney was burned about a year ago, has concluded to rebuild. The building will be 24x60 feet in dimensions. Chandler & Taylor will furnish a thirty-horse power engine and boiler and a sawmill with a daily capacity of 20,000 feet.

Whitehall Forum: The new firm of Linderman & Co., of which he is the general manager, having bought out Jas. H. Maples, the friends and customers of A. T. Linderman will be pleased to see him back again behind the counter of his old stand.

Canadians are again scouring the woods of Northern Michigan for rock elm ship timber for export. They pay from \$1.25 to \$1.50 for each tree standing. The sticks are heaved in the woods. Last season, it is estimated, there was 5,000,000 feet of rock elm timber shipped out of Michigan.

Packard Brothers have started a camp on Bois Blane Island, near Mackinaw, in Lake Huron, and expect to put in 1,000,000 feet of pine. This is the island that was lately discovered to be open to settlement by pre-emption, when a grand rush of settlers was made for its lands. The name is pronounced "Boblow."

In order to keep Alpena's mills running next season it will be necessary to put in at least 150,000,000 feet of logs this winter. The amount of old logs held over is small, and some mills have no logs left. The river is well cleared, and not a log is left on what is termed the rapids—the first time in many years. A good logging winter is, therefore, a necessity at Alpena, in order to make brisk times next summer.

The Gripsack Brigade.

Another red letter occasion—Tuesday evening, December 29.

Louis J. Koster, representing Edson, Moore & Co., of Detroit, was in town Saturday on his way home.

A. Leitelt, Jr., made a business trip to Ludington, Marquette and other lake shore towns last week.

Geo. Engelhardt, with Herman Segnitz & Co., of Milwaukee, smiled on the jobbing trade at this market on Monday.

All the papers published in the interest of the traveling fraternity are received and kept on file at THE TRADESMAN office, subject to the inspection of the gripsack brigade at all times.

Plainwell Independent: A wicked traveling man makes affidavit that there are at Otsego 26 widows, 14 grass widows, 10 old maids, 23 widowers, 11 grass widowers, 9 old bachelors, and innumerable fascinating young ladies.

A. F. Peake, representing H. A. & L. J. DeLand & Co., Fairport, N. Y.; C. W. Gregg, with the Bortree Manufacturing Co., Jackson; and A. A. Howard representing the Merrick Thread Co., Chicago, all raided THE TRADESMAN office Monday. Strange to say, the editor still survives.

L. W. Rayne, who has represented W. F. McLaughlin & Co. among the jobbing trade for several years past, has resigned to engage in the brokerage business at this market. Messrs. McLaughlin & Co. have issued a circular, announcing his retirement from their employ, and wishing him "all the success that a worthy and honorable man deserves."

W. N. Ford, Michigan and Northern Indiana representative for W. C. Hamilton & Co., of Covington, Ky., put in Sunday and

Monday at this market and left Tuesday for a visit with his house. He engaged Chas. W. Holden to work the retail trade of Northern Michigan before leaving.

The T. P. A. boys living in Jackson organized a local post last Saturday evening, electing the following officers: President, C. W. Gregg; Treasurer, Edwy Knight; Secretary, J. C. Reid; Advisory Board, J. H. McDonald, A. W. Still, Chris. McGuire, Geo. C. Pratt, A. F. Peake and Lash Brook.

The following hardware men have put in an appearance at this market during the past week: Sam Winchester, representing Pratt & Co., Buffalo; W. H. Fox, with Sargent & Co., New York; G. D. Hamilton, Russell & Erwin, New York; and Orton Hill, representing Reading Hardware Co., Reading, Pa. Mr. Hill resides at Lowell, this State.

Leo A. Caro, Secretary of the Michigan Division, T. P. A., sends THE TRADESMAN the following: Please say in your Gripsack column that the Flint & Pere Marquette and the Grand Rapids & Indiana Railways have decided to grant the T. P. A. the same privileges they have extended to other associations. Also, if you will, a "hint" to the effect that the alleged official bulletin of the T. P. A. is causing great dissatisfaction in Michigan by advertising as first-class hotels, houses that are under investigation, for cause, by the Michigan Division, and that the whole affair is a money-making scheme to extort money from hotel men. You can say, if you wish, that you have received your information from good authority—myself.

The Traveling Men's Party.

The second meeting for the purpose of completing arrangements for the second annual social party of the Grand Rapids traveling men was held at THE TRADESMAN office last Saturday evening.

Geo. F. Owen, of the Committee on Hall and Music, reported that the Ionia Street Armory had been engaged for the party—which will be held on Tuesday evening, December 29—and that Squires' band had been secured to furnish the music. The report was accepted and adopted, and the committee authorized to complete arrangements for the supper.

The following were constituted a Committee on Decoration, which will meet at Hugo, Schneider & Co.'s on the evening of the 28th for the purpose of assigning the duties of each member: Geo. F. Owen, Geo. Seymour, A. D. Baker, Valda Johnston, A. B. Smith, W. H. Downs, J. H. Parker, D. G. Kenyon and Gus Sharp.

The meeting then adjourned, to meet at THE TRADESMAN office Saturday evening, December 26.

Later—Arrangements have been made for supper at the Morton House, to be served from 10 p. m. to 1 a. m., at 75 cents a plate.

Purely Personal.

Dick Sheeran, manager of the Gunn Hardware Company, took a run up the Grand Rapids & Indiana as far as Cadillac last week.

R. B. Reynolds the Inland general dealer, was in town last week, being in attendance on the State Grange as a delegate. He was accompanied by his wife.

A. S. Goodman, formerly bookkeeper for Spring & Company, but for the past few months with Hall, Goodman & Co., has taken the position of bookkeeper for the Gunn Hardware Company. He still retains his interest in the book and stationery firm.

Cadillac News: Wm. N. Rowe, connected with one of the leading mills of Grand Rapids, was in the city the latter part of the week, looking over the ground for the erection of an elevator. The company with which Mr. Rowe is connected propose to locate several elevators on the line of this road.

Time

is valuable. The Grand Rapids Business College is a practical trainer and fits its pupils for the vocations of business with all that the term implies. Send for Journal. Address C. G. SWENSBURG, Grand Rapids, Mich.

Broken Down Invalids.

Probably never in the history of Cough Medicines has any article met success equal to that which has been showered upon Dr. Pete's 35 cent Cough Cure. Thousands of hopeless cases of Coughs, Colds and Consumption have yielded to this truly miraculous discovery. For this reason, we feel warranted in risking our reputation and money on its merits. Sold by Hazeltine, Perkins & Co., wholesale druggists, Grand Rapids, Mich.

LUDWIG WINTERNITZ,

JOBBER OF

Milwaukee Star Brand Vinegars.

Pure Apple Cider and White Wine Vinegars, full strength and warranted absolutely pure. Send for samples and prices. Also dealer in Sauerkraut. Arcade, Grand Rapids, Mich.

EDMUND B. DIKEMAN,

THE—

GREAT WATCH MAKER,

—AND—

JEWELER.

44 CANAL STREET,

GRAND RAPIDS, - MICHIGAN.

OYSTERS.

Canned in Baltimore.

Our Prices To-Day. Subject to Change without Notice:

E. & C. Selects	-	-	-	.28
E. & C. Standards	-	-	-	.18
No. 2 Standards	-	-	-	.16
Standard Bults	-	-	-	1.00

Eaton & Christenson,

GRAND RAPIDS, - MICH.

Curtiss, Dunton & Co.,

HEADQUARTERS FOR

WOODENWARE!

A LINE OF

WHITE CEDAR TUBS AND PAILS,

THE BEST GOODS IN THE MARKET.

THE ELKHART PAPER PAIL,

THE BEST PAPER PAIL MADE.

OIL TANKS,

1, 2 AND 3 BARRELS.

DIAMOND and KING Oil Cans. "GOOD-ENOUGH OIL Cans, all Sizes.

51 and 53 Lyon St., Grand Rapids.

PERKINS & HESS,

DEALERS IN

Hides, Furs, Wool & Tallow,

NOS. 122 and 124 LOUIS STREET, GRAND RAPIDS, MICHIGAN.

WE CARRY A STOCK OF CAKE TALLOW FOR MILL USE.

CHOICE BUTTER A SPECIALTY!
CALIFORNIA AND OTHER FOREIGN AND DOMESTIC FRUITS AND VEGETABLES. Careful Attention Paid to Filling Orders.
M. C. RUSSELL, 48 Ottawa st., Grand Rapids.

E. FALLAS,

Wholesale & Commission--Butter & Eggs a Specialty.

Choice Butter always on hand. All Orders receive Prompt and Careful Attention.

CORRESPONDENCE SOLICITED.

No. 1 Egg Crates for Sale. Stevens' No. 1 patent fillers used. 50 cents each.
97 and 99 Canal Street. Grand Rapids, Michigan

W. M. F. SIMMONS,

WHOLESALE

PINE AND HARDWOOD LUMBER,

And Dealer in Pine Land. Correspondence solicited with parties having either to sell.

OFFICE, 58 MONROE ST., GRAND RAPIDS, MICH.

RINDGE, BERTSCH & CO.,

MANUFACTURERS AND WHOLESALE DEALERS IN

BOOTS AND SHOES.

AGENTS FOR THE

BOSTON RUBBER SHOE CO.

We have a splendid line of goods for Fall trade and guarantee our prices on Rubbers. The demand for our own make of Women's, Misses' and Childs shoes is increasing. Send in your orders and they will be promptly attended to.

14 and 16 Pearl Street, Grand Rapids, Mich.

HESTER & FOX,

MANUFACTURERS AGENTS FOR

SAW AND CRIST MILL MACHINERY,



Planers, Matchers, Moulders and all kinds of Wood-Working Machinery, Saws, Belting and Oils.

And Dodge's Patent Wood Split Pulley. Large stock kept on hand. Send for sample pulley and become convinced of their superiority.

130 OAKS STREET, GRAND RAPIDS, MICH

Drugs & Medicines

STATE BOARD OF PHARMACY.

One Year—Geo. M. McDonald, Kalamazoo.
Two Years—F. H. J. Van Leuven, Bay City.
Three Years—Jacob Jenson, Muskegon.
Four Years—James Vernon, Detroit.
Five Years—Ottmar Eberbach, Ann Arbor.
President—Ottmar Eberbach.
Secretary—Jacob Jenson.
Treasurer—James Vernon.
Next place of meeting—At Grand Rapids, March 2, 1886.

Michigan State Pharmaceutical Association.

OFFICERS.
President—H. J. Brown, Ann Arbor.
First Vice-President—Frank J. Wurzburg, Grand Rapids.
Second Vice-President—A. B. Stevens, Detroit.
Third Vice-President—Frank Inglis, Detroit.
Secretary—S. E. Parkell, Owosso.
Treasurer—Wm. Dupont, Detroit.
Executive Committee—Jacob Jenson, Geo. Gundrum, Frank Wells, F. W. R. Perry and John E. Peck.
Local Secretary—Will L. White, Grand Rapids.
Next place of meeting—At Grand Rapids, Tuesday, October 12, 1886.

Grand Rapids Pharmaceutical Society.

ORGANIZED OCTOBER 9, 1884.
OFFICERS.
President—Frank J. Wurzburg.
Vice-President—Wm. L. White.
Secretary—Frank H. Escott.
Treasurer—Henry B. Fairchild.
Board of Censors—President, Vice-President and Secretary.
Board of Trustees—The President, Wm. H. Van Leuven, Isaac Watts, Wm. E. White, Wm. L. White.
Committee on Pharmacy—M. B. Kimm, H. E. Locher and Wm. L. White.
Committee on Trade Matters—John E. Peck, H. B. Fairchild and Wm. H. Van Leuven.
Committee on Legislation—Jas. D. Lacey, Isaac Watts and A. C. Bauer.
Regular Meetings—First Thursday evening in each month.
Annual Meetings—First Thursday evening in November.
Next Meeting—Thursday evening, January 7, at "The Tradesman" office.

Detroit Pharmaceutical Society.

Organized October, 1883.
OFFICERS.
President—Wm. Dupont.
First Vice-President—Frank Inglis.
Second Vice-President—J. W. Caldwell.
Secretary and Treasurer—F. W. R. Perry.
Assistant Secretary and Treasurer—A. B. Saitzer.
Annual Meeting—First Wednesday in June.
Regular Meetings—First Wednesday in each month.
Jackson County Pharmaceutical Association.
OFFICERS.
President—R. F. Latimer.
Vice-President—C. D. Colwell.
Secretary—F. A. King.
Treasurer—Chas. E. Humphrey.
Board of Censors—Z. W. Waldron, C. E. Foot and C. H. Haskins.

Saginaw County Pharmaceutical Society.

TEMPORARY OFFICERS.
Chairman—Henry Melchers.
Secretary—D. E. Prall.
Next Meeting—Wednesday, January 13, 2 p. m.
Muskegon Drug Clerk's Association.
OFFICERS.
President—L. F. Hopkins.
Vice-President—John Meyers.
Secretary and Treasurer—O. A. Lloyd.
Regular Meetings—Second and fourth Friday of each month.
Next Meeting—Tuesday evening, December 29.

Grand Rapids Pharmaceutical Society.

The adjourned monthly meeting of the Grand Rapids Pharmaceutical Society was held at THE TRADESMAN office last Thursday evening.

Applications for membership were received from Dr. Emery J. Bean and Dr. Bhebe A. French, and referred to a committee consisting of H. B. Fairchild, H. E. Locher and Wm. H. Van Leuven.

Wm. H. Tibbs was elected a member of the Society.
President Wurzburg announced the following standing committees:

On Pharmacy—M. B. Kimm, H. E. Locher and W. E. White.

On Trade Matters—John E. Peck, H. B. Fairchild and Wm. H. Van Leuven.

On Legislation—Jas. D. Lacey, Isaac Watts and A. C. Bauer.

Two amendments to the constitution were adopted—one providing for the payment of the dues annually instead of quarterly and one providing for the election of honorary members.

President Wurzburg then announced as the subject for discussion, "To what extent is the druggist justified in using fluid extracts in the preparation of tinctures, syrups and infusions?"

H. B. Fairchild—It is a question between the druggist and his pocket book as to which course he pursues in the preparation of tinctures.

President—There is no doubt in my mind that tinctures ought to be made in the old way.

H. B. Fairchild—They cannot be made from fluid extracts at the price they are sold for.

John E. Peck—I have always experienced difficulty in making a syrup of ipecac from the fluid extract. It has been impossible to keep it from souring.

President—I have met the same experience, and I have tried Parke, Davis & Co.'s, Chapman, Green & Co.'s, Squibbs' and Burrows' fluid extracts. I have also found it equally difficult to make syrup of wild cherry from the fluid extract without a deposit, although it invariably remains clear when made by the U. S. P. method.

John E. Peck—We invariably use the Pharmacopoeia method, except in the case of ipecac and wild cherry.

H. B. Fairchild—I know of forty country druggists who are disgusted with the Pharmacopoeia and would dispose of their volumes for \$1.50. It is too much trouble for them to figure out the "parts," as directed.

John E. Peck—I think the main trouble is due to the fact that most druggists use avoidupois instead of Troy weight in the preparation of tinctures.

Frank H. Escott—I think the principal reason why druggists prefer to make their tinctures from fluid extracts is because such

a course renders it unnecessary to keep a large stock of alcohol on hand.

President—Yes, that is the reason why most druggists prefer to make their tinctures in that way. So far as strength is concerned, however, the relative weakness of such preparations is usually shown by their color.

Wm. L. White—Especially is this the case with gentian and cinchona. So far as I am concerned, I consider manufacturing the pleasantest part of the business.

Wm. H. Van Leuven—I heartily agree with Mr. White in that statement.

John E. Peck—It seems to me that the fluid extracts are driving out the tinctures. Not one-fifth the tinctures are used now that there were twenty years ago.

President—And yet we have several physicians who prefer the tinctures made by the old method.

H. B. Fairchild—I think, however, that the average druggist will get better results from making anica from the extract than from the crude drug. Did any one here ever know of a person being poisoned by anica?

President—Yes, a lady patron of our store cannot use anica without being attacked with a sort of erysipelas.

H. B. Fairchild—A gentleman in Rochester used a pint bottle on a lame leg and the limb swelled up to an enormous size. While he was considering the idea of suing the druggist who sold him the anica, on the claim that something else was sold instead, he received a second poisoning from anica sold by another druggist. Considering the great amount of anica sold, it is to be wondered at that more cases of poisoning do not occur.

President—One of our patrons says that anica acts as an "anecdote" in his case. Before we pass this order of business, I would like to make some remarks regarding "sample bottles." I know of several families who have sent all their children to our store for sample bottles of King's Discovery, and when their children were exhausted borrow their neighbors'.

Wm. L. White—I know of families who have secured eight and ten sample bottles by such means. I don't think sample bottles are any particular good. At least, goods introduced in that way never seem to sell better than those introduced in the ordinary manner.

John E. Peck—The whole thing is a big nuisance. "Something for nothing" is the idea, and I think we ought to discourage the practice.

H. B. Fairchild—I move that the Secretary be instructed to correspond with the local societies of Detroit, East Saginaw and Jackson, asking them to unite with us in throwing out sample bottles and asking manufacturers not to advertise the same in this State. Carried.

H. E. Locher—I move that E. A. Stowe be elected a honorary member of this Society. Carried.

The Society then adjourned, to meet at the same place on Thursday evening, January 7.

Muskegon Drug Clerk's Association.

MUSKEGON, Dec. 13, 1885.

The regular meeting of the Muskegon Drug Clerk's Association was held on the 11th. Fred. Heath read a paper on "Weights and Measures." Orion Hopperstead and Jos. Baker were admitted to membership. The Association now has fourteen members. It was decided to give a ball on the 30th of this month for the benefit of the Association in purchasing a library. Proper committees were appointed to make preparations for the same. Peter Van Diense was appointed to prepare a paper on "Quinine," to be read at the second meeting following this, and Fred. Heath to further discuss the subject of "Weights and Measures" at the next meeting. As the next regular meeting falls on Christmas, it was postponed until Tuesday, Dec. 29.

O. A. LLOYD, Secretary.

Why the Law Was Enacted.

From the Muskegon News.

Had "Jockey" Brown, of Grand Rapids, passed an examination before the Board of Pharmacy, he would be several thousand dollars better off, and a lady of that city, who obtained judgment for heavy damages against him, would be in health instead of a permanent invalid, the result of ignorance in putting up a prescription. It is to prohibit the "Jockey" Browns of every community from becoming possessed of a stock of drugs and lading them out indiscriminately to the public that the Pharmacy law was enacted.

The Saginaw Society.

From the East Saginaw Courier, 12th.

A postponed meeting of the druggists of Saginaw City and East Saginaw was held at the Bancroft House last evening. It was voted to organize under the name of the Saginaw County Pharmaceutical Society. After adopting a constitution and by-laws the Secretary was instructed to engross the same and secure the signatures of the druggists thereto. Adjournment was had to the Second Wednesday in January at 3 p. m., when the officers will be elected.

The Drug Market.

Business and collections are both good. Gum arabic has sustained another advance. Quinine is dull and featureless, and a decline of 10 cents is announced, with still lower prices in prospect.

The much-abused drug clerk is not the only person liable to accidents with poisons. A recent case is cited in Jeannerette, La., in which a father of two sick children gave the medicines prescribed for each of them to the other, thus killing both children.

Van Leuven an Unlucky Name for Creditors.

The Van Leuven seem to be a "hard crowd," as the expression goes. The disastrous failure—"disastrous" applies only to the creditors in this case—of J. J. Van Leuven is still fresh in the minds of business men; and profiting by the example set by his more or less illustrious relative, M. J. Van Leuven, the Petoskey dry goods and fancy goods dealer, has failed in a way which will not assist his present poor reputation for honesty. As THE TRADESMAN is informed, Van Leuven gave Mrs. J. J. Van Leuven a \$2,000 mortgage on his stock. This is the same person who held a \$10,000 mortgage on J. J.'s stock when he failed. Then the Petoskey branch of the Van Leuven family gave his clerk—a young lady, by the way—another mortgage for \$500. These mortgages were executed some time ago, but were not placed on record until it was convenient for him to fail. When every precaution had been satisfactorily arranged, he gave Edison, Moore & Co. a third mortgage for about \$4,000, but as the stock is worth only about \$2,500, it is probable that the Detroit firm will realize very little on their security. Van Leuven owes Gage Bros., of Chicago, about \$2,000, and his entire liabilities—including the two mortgages first issued—amount to about \$10,000. The universal sentiment in commercial circles is that the failure is on a par with his relatives' fiasco—a deliberate steal.

A popular physician was much pleased with a certain aerated water, and by his assiduous recommendations, procured for it a celebrity it justly deserved. The doctor acted solely in the interests of humanity generally and expected no return. To his surprise, there came one morning an effusive letter from the company stating that his recommendations had done them so much good that they ventured to send him a hundred—". Here the page came to an end. "This will never do," said the doctor. "It is very kind, but I could not think of accepting anything." Here he turned the page and found the sentence ran—"of our circulars for distribution."

Frank Inglis entertained the Detroit Pharmaceutical Society at his residence, 28 Erskine street, on the evening of the 4th. Twenty guests were present, and a very enjoyable evening was spent. The following were present: Messrs. Cooper, Cadwell, Strenger, McFarland, Champny, Fred Stevens, James Vernon, McKimmie, Fulton, Kohnert, Crowley, Parker, Allen, Crowley, Banks, Swift.

East Saginaw Courier: THE MICHIGAN TRADESMAN, published in Grand Rapids, issued a double number, sixteen pages, this week, making the largest commercial journal ever issued in the State. Editor E. A. Stowe is to be congratulated on the success of his enterprise. THE TRADESMAN is found in the office of every wholesale merchant in the Saginaws.

Order a sample package of Bethesda Mineral Spring Water from Hazeltine, Perkins & Co. See quotations in another column.

Cutlers' Pocket Inhaler

And carbonate of Iodine Inhalant. A cure for Catarrh, Bronchitis, Asthma, and all diseases of the throat and lungs—even consumption if taken in season.

It will break up a Cold at once. It is the king of Cough Medicines. It has cured Catarrh when all other remedies had failed. Of the many who have tried it, there is not one who has not been benefited. This is the only Inhaler approved by physicians of every school, and endorsed by the standard medical journals of the world. All others in the market are either worthless substitutes or fraudulent imitations. Over 400,000 in use. Sold by druggists for \$1. By mail, \$1.25.

W. H. SMITH & CO., PROPRIETORS, 410 and 412 MICHIGAN ST., BUFFALO, N. Y.

"It is not what we pay for a thing, but what we realize from it, that determines the economy of its purchase."

This Space is Taken by

T. H. NEVIN & CO.

PITTSBURG, PA.

SEE

Hazeltine, Perkins & Co.

SOMETHING NEW

Cushman's

MENTHOL INHALER

Designed Expressly for Inhaling Menthol.

A superior Remedy for the immediate relief of Neuralgia, Headache, Croup, Hay Fever, Asthma, Bronchitis, Sore Throat, Earache, Toothache, and all diseases of the throat and lungs.

Affords quick relief and effects permanent cure by continued use. Every druggist should order some in the next order to HAZELTINE, PERKINS & CO., Wholesale Druggists, Grand Rapids, Mich.

Ask their traveler to show you one the next time he calls.

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Ask their traveler to show you one the next time he calls.

WHOLESALE PRICE CURRENT.

Advanced—Alcohol, gum arabic. Declined—Oxalic acid, quinine.

ACIDS.

Acetic, No. 8. 9 @ 10
Acetic, C. P. (Sp. grav. 1.040). 30 @ 35
Carbolic. 60 @ 65
Muriatic 18 deg. 3 @ 5
Nitric 36 deg. 11 @ 12
Oxalic. 10 @ 12
Sulphuric 66 deg. 3 @ 4
Tartaric, powdered. 52 @ 55
Benzoic, English. 12 @ 15
Benzoic, German. 12 @ 15
Tannic. 12 @ 15

AMMONIA.

Carbonate. 15 @ 18
Muriate (Powd. 20c). 3 @ 5
Aqua 16 deg or 31. 3 @ 5
Aqua 18 deg or 41. 4 @ 6

BALSAMS.

Copaiba. 40 @ 45
Peru. 2 @ 0
Tolu. 50

BERBERIES.

Cubeb prime (Powd 95c). 6 @ 90
Juniper. 6 @ 90
Prickly Ash. 50 @ 60

EXTRACTS.

Licorice (10 and 25 lb boxes, 25c). 27
Licorice, powdered, pure. 37 1/2
Logwood, bulk (12 and 25 lb boxes). 9
Logwood, 18 (25 lb boxes). 12
Blue Vitriol. 13
Logwood, 1/4 lb. 15
Logwood, ass'd. 14
Fluid Extracts—25 per cent. off list.

FLOWERS.

Arnica. 10 @ 11
Chamomile, Roman. 25 @ 25
Chamomile, German. 25 @ 25

GUMS.

Aloes, Barbadoes. 60 @ 75
Aloes, Cape (Powd 20c). 12 @ 12
Aloes, Socotrine (Powd 60c). 50 @ 50
Ammoniac. 25 @ 30
Arabic, powdered select. 75 @ 75
Arabic, 1st picked. 85 @ 85
Arabic, 2d picked. 75 @ 75
Arabic, 3d picked. 70 @ 70
Arabic, sifted sorts. 55 @ 55
Assae, China, dried. 25 @ 25
Benzoin. 55 @ 60
Camphor. 25 @ 27
Catechu, 18 (1/4 lb, 1/4 lb 16c). 13 @ 13
Cochineal powdered. 35 @ 40
Galbanum strained. 80 @ 80
Gamboge. 80 @ 90
Guaiac, prime (Powd 45c). 35 @ 35
Gins (Powdered, 30c). 20 @ 20
Mastic. 20 @ 20
Myrrh, Turkish (Powdered 47c). 40 @ 40
Opium, pure (Powd \$5 25). 3 @ 35
Shellac, Campbell's. 20 @ 20
Shellac, English. 20 @ 20
Shellac, native. 24 @ 24
Shellac bleached. 24 @ 24
Tragacanth. 30 @ 1 00

HERBS—IN OUNCE PACKAGES.

Hoarhound. 25 @ 25
Lobelia. 25 @ 25
Peppermint. 25 @ 25
Rue. 25 @ 25
Sage. 25 @ 25
Sage, 1/2 lb. 25 @ 25
Sweet Majoram. 35 @ 35
Thyme. 25 @ 25
Wormwood. 25 @ 25

IRON.

Citrate and Quinine. 4 @ 0
Solution mur. for tinctures. 20 @ 20
Sulphate, pure crystal. 7 @ 7
Citrate. 6 @ 6
Phosphate. 6 @ 6

LEAVES.

Buchu, short (Powd 25c). 13 @ 14
Sage, Italian, bulk (1/4 lb, 1/4 lb, 1/4 lb). 18 @ 20
Senna, Alex, natural. 18 @ 20
Senna, Alex, sifted and garbled. 18 @ 20
Senna, powdered. 16 @ 16
Senna, tincture. 16 @ 16
Uva Ursi. 10 @ 10
Belleadonna. 35 @ 35
Foxglove. 35 @ 35
Hemlock. 35 @ 35
Rose, red. 25 @ 25

LIQUORS.

W. D. & Co.'s Sour Mash Whisky. 2 @ 0
Druggists' Favorite Rye. 2 @ 0
Whisky, other brands. 1 @ 0
Gin, Old Tom. 1 @ 0
Gin, Holland. 2 @ 0
Brandy. 1 @ 0
Catawba Wines. 1 @ 0
Port Wines. 1 @ 0

MAGNESIA.

Carbonate, Patterson's, 2 oz. 22 @ 22
Carbonate, Jennings', 2 oz. 27 @ 27
Citrate, H. P. & Co.'s solution. 3 @ 3
Calcined. 65 @ 65

OILS.

Almond, sweet. 45 @ 50
Almond, rectified. 45 @ 45
Rose. 2 @ 0
Bay 1/2 oz. 2 @ 0
Bergamont. 2 @ 0
Castor. 17 1/2 @ 20
Croton. 7 @ 7
Cajuput. 7 @ 7
Cassia. 1 @ 0
Cedar, commercial (Pure 75c). 35 @ 35
Citronella. 1 @ 0
Cloves. 1 @ 0
Cod Liver, N. F. 1 @ 0
Cod Liver, best. 1 @ 0
Cod Liver, H. P. & Co.'s 1 @ 0
Cubebs, P. & W. 1 @ 0
Erigeron. 1 @ 0
Geranium 1/2 oz. 7 @ 7
Hemlock, commercial (Pure 75c). 35 @ 35
Juniper wood. 35 @ 35
Juniper berries. 2 @ 0
Lavender, French. 2 @ 0
Lavender garden. 2 @ 0
Lavender spike. 2 @ 0
Lemon, new crop. 1 @ 0
Lemon, Sanders'. 1 @ 0
Lemongrass. 2 @ 0
Olive, Malaga. 2 @ 0
Olive, "Sublime Italian". 2 @ 0
Origanum, red flowers, French. 1 @ 0
Origanum, No. 1. 1 @ 0
Pennyroyal. 1 @ 0
Peppermint, white. 4 @ 25
Rose 1/2 oz. 8 @ 0
Rosemary, French (Flowers \$1 50). 6 @ 5
Salad, 1/2 gal. 2 @ 75
Savin. 1 @ 0
Sandal Wood (1 lb). 4 @ 50
Sandal Wood, W. I. 7 @ 0
Sassafras. 60 @ 60
Spearment. 67 @ 0
Tansy. 4 @ 50
Tar (by gal 50c). 10 @ 12
Wintergreen. 2 @ 35
Wormwood, No. 1 (Pure \$4.00). 3 @ 50
Wormseed. 2 @ 0

POTASSIUM.

Bioromate. 12 @ 14
Bromide, cryst. and gran. bulk. 40 @ 43
Chloride, extra select. 25 @ 25
Iodide, cryst. and gran. bulk. 3 @ 0
Prussiate yellow. 28 @ 28

ROOTS.

Alkanet. 20 @ 20
Althea, cut. 25 @ 25
Arrow, St. Vincent's. 17 @ 17
Arrow, Taylor's, in 1/4 and 1/4. 13 @ 12
Blood (Powd 18c). 12 @ 12
Calamus, peeled. 30 @ 30
Calamus, German white, peeled. 30 @ 30
Elecampane, powdered. 20 @ 20
Ginger (Powd 15c). 11 @ 12
Ginger, Jamaica bleached. 17 @ 17
Golden Seal (Powd 20c). 20 @ 20
Lillicore, extra select. 25 @ 25
Ipecac, Rio, powdered. 1 @ 20
Jalap, powdered. 30 @ 30
Licorice, select (Powd 15). 18 @ 18
Licorice, extra select. 25 @ 25
Pink, true. 38 @ 38
Rhei, from select to choice. 1 @ 0
Rhei, powdered R. I. 1 @ 0
Rhei, choice cut cubes. 2 @ 0
Rhei, choice cut fingers. 2 @ 2

Serpentaria. 50 @ 50
Seneca. 60 @ 60
Sarsaparilla, Hondurus. 43 @ 43
Sarsaparilla, Mexican. 20 @ 20
Squills, white (Powd 25c). 15 @ 15
Valerian, English (Powd 30c). 25 @ 25
Valerian, Vermont (Powd 28c). 20 @ 20

SEEDS.

Anise, Italian (Powd 20c). 15 @ 15
Bird, mixed in 1/2 packages. 5 @ 4 1/2
Canary, Smyrna. 15 @ 18
Caraway, best Dutch (Powd 20c). 15 @ 18
Cardamon, Aleppee. 1 @ 50
Cardamon, Malabar. 1 @ 15
Celery. 15 @ 15
Coriander, best English. 10 @ 10
Fennel. 15 @ 15
Flax, clear. 3 1/2 @ 4
Flax, pure grd (bbl 3 1/2). 4 @ 4 1/2
Foenuigreek, powdered. 7 @ 8
Hemp, Russian. 4 1/2 @ 5 1/2
Mustard, white (Black 10c). 1 @ 1
Quince. 75 @ 75
Rape, English. 6 @ 7
Worm, Levant. 14 @ 14

SPONGES.

Florida sheeps' wool, carriage. 2 @ 25
Nassau. do. do. 2 @ 0

The Michigan Tradesman.
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WEDNESDAY, DECEMBER 16, 1885.

OUR CLUB.
Written Expressly for THE TRADESMAN.
NO. II.

The kerosene lamps had been newly filled and trimmed. The benches around the hall had an extra wiping off. Fresh sawdust had been put in the wooden spittoons and the little desk moved into the middle of the hall. At 7:30 sharp, Mr. Rund called us to order and the club opened its second sitting. The minutes of the last meeting were read and approved, and the next order of business was the report of the Committee on Constitution and By-Laws. Mr. Snow, who shone forth on this auspicious occasion in fresh shave, a white tie and a cutaway coat as chairman of the Committee, read the following: "Mr. Chairman and gentlemen: Your Committee," and here he gazed around to see that proper appreciation of the fact that he was chairman of that Committee was observed, "have prepared—for you these rules or—laws—or what you're a mind to call 'em. Of course, we didn't expect to suit all of you—and any one who thinks these rules are not up to Hoyle is invited to speak his piece." This was said in a kind of but-we're-the-boss-and-don't-you-forget-it tone of voice:

WHEREAS—We have lived in this Valley, for a number of years and have had no club, and all around us clubs have sprung up like mushrooms in a forest; therefore, recognizing the fact that a club is necessary for our mutual enjoyment, be it

Resolved—That we, the undersigned, be the charter members of a club formed for mutual entertainment and sociability.

ARTICLE I.
This club shall be called "the Valley Mutual Club."

ARTICLE II.
Any male white man, over 25 years of age, shall be eligible for membership.

ARTICLE III.
The initiation fee to this club shall be \$10, payable by a three year note with personal security.

ARTICLE IV.
Section 1—The officers of this club shall consist of a President, Secretary, Treasurer, and a board of five directors.
Section 2—These officers shall be elected semi-annually once a year by ballot.

ARTICLE V.
It shall be the duty of these officers to make all preparations for entertainments, and pay all bills whether there be money in the Treasury or not.

ARTICLE VI.
Cushing's Manual shall govern all business and debates of the club.

ARTICLE VII.
The dues of this club shall be 50 cents per month or \$6.25 per year, payable in advance, and no deviation from this rule.

ARTICLE VIII.
This club shall assess each member 50 cents a month if he does not attend all meetings. The money raised in this manner to go into a reserve fund.

ARTICLE IX.
The order of business shall be: Reading of minutes, reading applications, balloting, unfinished business, new business and closing exercises.

Mr. Snow finished reading, laid the bundle of papers carefully on Mr. Schanour's desk, and picking at his collar sat down, his face red with the combined effects of the effort of reading and the pride of being able to lay such an able amount of law before us.

Mr. Rocks moved the acceptance of this constitution and by-laws. This being supported, it was put and carried, upon which Mr. Rund said: "Brothers, as we now have a set of laws, such of you as desire to become members of this club will please step forward and sign the constitution and by-laws and then we will elect officers."

A recess of five minutes was declared and the following names were signed to the laws: J. N. Rund, C. V. Snow, C. Era, J. W. Schamour, Residue Johnson, W. M. Hostetter, Elihu Flint, Jerry Mia, Abel De Bottam, Fred. Dutch and Chris. Farmer. Mr. Rund then announced that it would be in order for us to nominate candidates for the various offices, and elect them at our next regular meeting. At this point a tremendous amount of confusion was caused by one of the wooden benches breaking down and spilling Mr. Snow, Mr. Flint and Mr. Mia on the floor. No one being hurt order was soon restored and Mr. Flint nominated Mr. Rund for President, which was seconded by W. M. Schamour. Mr. Farmer nominated Mr. Snow, who was supported by Mr. De Bottam. Mr. Hostetter nominated his friend, Mr. Era, for Secretary and Treasurer which was seconded by two or three at once, and as I arose to my feet to decline the office, Mr. Snow interrupted me by pompously nominating the present incumbent, Mr. Schamour, which was also supported. Now, I didn't want an office, and too bashful and all that kind of thing, you know; but last winter Mr. Snow, with malice aforethought bought his wife a pair of diamond earrings and it had bred some disturbance in my domicile, because I could not get the head of the house a seal skin cloak as an offset; so when Snow nominated Schamour I concluded to run for the office.

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Overcoats for Everybody.

FOREIGN AND DOMESTIC WOOL-
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MANUFACTURED. FINE AND SER-
VICEABLE TRIMMINGS.
SUPERIOR WORK AND THE PROPER
STYLE FOR THE WEARER.
ALL AT PRICES THAT WILL IN-
DUCE YOU TO LEAVE YOUR ORDER.

Never to our knowledge has any medicine met with the success as has Golden Seal Bitters. It combines the best remedies of the vegetable kingdom so as to derive the greatest medicinal effect, and is making wonderful cures.

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20 AND 22 PEARL STREET,
GRAND RAPIDS, MICH.
Fur Robes.

We have the largest and most complete stock of these goods in the state.
Japanese Goat Robes, Felt Lined... \$ 5 00
Japanese Gray Goat, Plush Lined... \$ 7 50
Japanese Extra Fur, Fancy Lined... \$ 8 50
White Japanese Fur Robes... \$ 5 00
Dyed Black (imitation of bear) Felt Lined... \$ 9 00
Dyed Black, Plush Lined, or Black Beaver Cloth Lined... \$12 00
Extra Large, Extra Fine Fur, Jet Black, Fancy Lined, this is a very fine Robe... \$15 00
Black Center, White Border, or White Center and Black Border, Fancy Lined... \$15 00

Horse Blankets.
Cheap Shaped Blankets, 6oc, 75c, 9oc, \$1, \$1.25, \$1.50, \$1.75, \$2, each.
Cheap Square, 9oc, \$1, \$1.25, \$1.40, \$1.50, \$1.65, \$1.75, \$2, each.
Square Wool Blankets, \$2, \$2.50, \$2.75, \$3, \$3.25, \$3.50. Sizes 70x78, 76x80, 84x90.
Fine All Wool Blankets, \$3.50, \$3.75, \$4, \$4.50, \$5, \$5.50, \$6, \$7, \$8, \$10 each. Sixes, 76x80, 84x90, 90x96.
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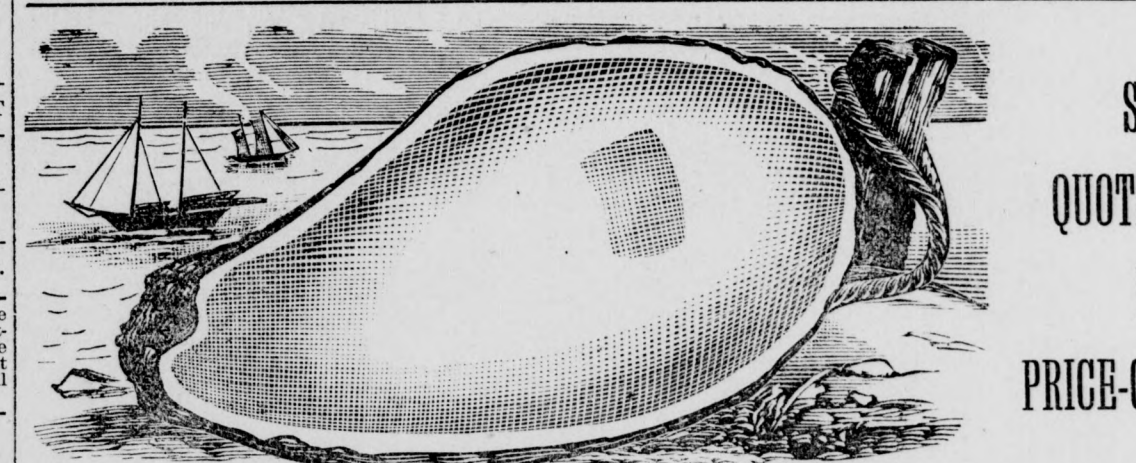
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THE TRIBUNE offers a PRIZE OF \$250 in cash for the best story of the War, written by a private soldier or sailor of the Union forces, or by an officer under the rank of Colonel or Navy Captain about 5,000 words in length, relating a thrilling incident, raid, fight, escape, adventure, or experience, of which he himself was a part or an eyewitness. A PRIZE OF \$100 will be given for the second best story. Twenty-five or more of these stories will be published during 1886. Every one accepted will be paid for whether it wins a prize or not. The best two will receive the prizes. Publication begins January 1st.

Agents Wanted Everywhere.
The Daily, 75 cents a month; \$3.50 a year. Sunday Tribune, alone, \$1.50. Semi-Weekly, \$2.00 in clubs. Weekly, \$1.00 in clubs. Samples and agents' outfit free.

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DRYDEN & PALMER'S ROCK CANDY.
Unquestionably the best in the market. As clear as crystal and as transparent as diamond. Try a box.
John Caulfield,
Sole Agent for Grand Rapids.

OYSTERS.
Eaton & Christenson
Are now in the market with their Famous
BIG GUN OYSTERS,
CANNED IN BALTIMORE BY
W. R. BARNES & CO.

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BEE SPICE MILLS,
WHOLESALE GROCERS AND JOBBERS OF
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The Celebrated Butterfly Baking Powder,
Dealers in Tobaccos, Cigars, Etc.,
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F. J. DETTENTHALER, Jobber of Oysters.
KNIFE TOBACCO.



Tobacco is packed in 30 pound butts, lumps 2x12, Rough and Ready Clubs, 16 oz., full weight. A case of 30 knives packed on the top of each butt. The butt of Tobacco with case of Pocket Knives is branded "Pen Knives," the one with Jacks, "Jack Knife." The consumer gets a 16 oz. Plug of the Finest Tobacco that can be produced by purchasing a GOOD KNIFE at 65 cents, well worth the money. Big thing for the Consumer, equally so for the Retailer. Send us your order.

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JOBBER OF SADDLERY HARDWARE
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QUEEN ANNE, MICHIGAN,
The most popular 3-4 pound cake in the market.
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DARK AROMATIC
Fine Cut Chewing Tobacco is the very best dark goods on the Market.
Eaton & Christenson, Agts.,
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WHOLESALE PRICE CURRENT.	
WIDE BROWN COTTONS.	
Androscoquin, 8-4, 23	Pepperell, 10-4, 25
Androscoquin, 8-4, 21	Pepperell, 11-4, 27 1/2
Pepperell, 7-4, 16 1/2	Pequot, 7-4, 18
Pepperell, 8-4, 20	Pequot, 8-4, 21
Pepperell, 9-4, 22 1/2	Pequot, 9-4, 24
CHECKS.	
Caledonia, XX, oz., 11	Park Mills, No. 90, 14
Caledonia, X, oz., 10	Park Mills, No. 100, 15
Beconomy, oz., 10	Prodigy, oz., 11
Park Mills, No. 50, 10	Otis Apron, 10 1/2
Park Mills, No. 60, 11	Otis Furniture, 10 1/2
Park Mills, No. 70, 12	Otis Fur, 10 1/2
Park Mills, No. 80, 13	York, 1 oz., 14
Park Mills, No. 90, 14	York, AA, extra oz., 14
OSNABURG.	
Alabama brown, 7	Alabama plaid, 7
Jewell brown, 9 1/2	Augusta plaid, 7
Kentucky brown, 10 1/2	Toledo plaid, 7
Lewiston brown, 9 1/2	Manchester plaid, 7
Lane brown, 9 1/2	New Town plaid, 11
Louisiana plaid, 7	Utility plaid, 6 1/2
BLEACHED COTTONS.	
Avondale, 36, 8 1/2	Greene, G, 4 1/2
Art cambrics, 36, 11 1/2	Hill, 7 1/2
Androscoquin, 4-4, 8 1/2	Hill, 7 1/2
Androscoquin, 5-4, 12 1/2	Hope, 4 1/2
Ballou, 4-4, 6 1/2	King Philip cambric, 11 1/2
Ballou, 5-4, 6 1/2	Linwood, 11 1/2
Boott, O, 4-4, 8 1/2	Linwood, 11 1/2
Boott, E, 5-5, 7 1/2	Lonsdale, 4 1/2
Boott, AGC, 4-4, 9 1/2	Lonsdale cambric, 10 1/2
Boott, R, 3-4, 9 1/2	Langdon, GB, 4 1/2
Blackstone, A, 4-4, 7 1/2	Langdon, 4 1/2
Chapman, X, 4-4, 6 1/2	Masonville, 4 1/2
Conway, 4-4, 7 1/2	Maxwell, 4 1/2
Cabot, 4-4, 6 1/2	New York Mill, 4 1/2
Cabot, 7-8, 8 1/2	New Jersey, 8 1/2
Canoe, 3-4, 4 1/2	Pocasset, P. M. C., 7 1/2
Domestic, 36, 7 1/2	Pride of the West, 11
Dwight Anchor, 4-4, 9 1/2	Pocahontas, 4 1/2
Dwight, 4-4, 9 1/2	Quincy, 7 1/2
Fruit of Loom, 4-4, 8 1/2	Victoria, A, A, 6 1/2
Fruit of Loom, 7-8, 7 1/2	Woodbury, 4 1/2
Fruit of the Loom, 4-4, 11	Whitinsville, 4 1/2
cambric, 4-4, 11	Whitinsville, 7-8, 6 1/2
Gold Medal, 4-4, 6 1/2	Wassatta, 7-8, 10 1/2
Gold Medal, 7-8, 8 1/2	Williamsville, 36, 10 1/2
Gilded Age, 8 1/2	
SILKES.	
Crown, 15	Masonville TS, 8
No. 10, 12 1/2	Masonville S, 10 1/2
Coin, 10	Lonsdale, 9 1/2
Anchor, 15	Lonsdale A, 16
Centennial, 10	Nictory O, 2 1/2
Blackburn, 14	Victory D, 10 1/2
Davol, 14	Victory D, 10 1/2
London, 12 1/2	Victory K, 2 1/2
Paconia, 12 1/2	Phoenix A, 19 1/2
Red Cross, 10	Phoenix B, 10 1/2
Social Imperial, 16	Phoenix XX, 5
PRINTS.	
Albion, solid, 5 1/2	Gloucester, 5 1/2
Albion, grey, 5 1/2	Gloucester, 5 1/2
Allen's checks, 5 1/2	Hamilton fancy, 5 1/2
Allen's fancy, 5 1/2	Hartel fancy, 5 1/2
Allen's pink, 5 1/2	Merrimac D, 5 1/2
Allen's purple, 5 1/2	Manchester, 5 1/2
American, fancy, 5 1/2	Oriental fancy, 5 1/2
Arnold fancy, 5 1/2	Oriental robes, 5 1/2
Berlinsolid, 5 1/2	Pacific robes, 5 1/2
Cocheco fancy, 5 1/2	Richmond, 5 1/2
Cocheco robes, 5 1/2	Steel River, 5 1/2
Conestoga fancy, 5 1/2	Simpson's, 5 1/2
Eddystone, 5 1/2	Washington fancy, 5 1/2
Eagle fancy, 5 1/2	Washington blues, 5 1/2
Garner pink, 5 1/2	
FINE BROWN COTTONS.	
Appleton A, 4-4, 6 1/2	Indian Orchard, 40, 8
Boott M, 4-4, 6 1/2	Indian Orchard, 36, 7 1/2
Boston, 4-4, 6 1/2	Lectia B, 7 1/2
Continental, 4-4, 6 1/2	Lyman B, 40-in., 10 1/2
Continental D, 40-in, 8 1/2	Mass. BB, 4-4, 6 1/2
Conestoga W, 4-4, 6 1/2	Nashua, E, 40-in., 8 1/2
Conestoga D, 7-8, 6 1/2	Nashua H, 4-4, 7 1/2
Conestoga G, 30-in, 6 1/2	Nashua H, 4-4, 7 1/2
Dwight X, 3-4, 5 1/2	Newmarket N, 4-4, 6 1/2
Dwight Y, 7-8, 5 1/2	Pepperell E, 30-in., 7 1/2
Dwight Z, 4-4, 6 1/2	Pepperell R, 4-4, 7 1/2
Dwight Star, 4-4, 6 1/2	Pepperell R, 4-4, 7 1/2
Enterprise, 40-in, 9 1/2	Pepperell R, 4-4, 7 1/2
Enterprise EE, 36, 5 1/2	Pocasset C, 4-4, 6 1/2
Great Falls E, 4-4, 5 1/2	Saranac R, 4-4, 7 1/2
Farmers A, 4-4, 5 1/2	Saranac E, 4-4, 7 1/2
Indian Orchard, 4-4, 5 1/2	
DOMESTIC GINGHAMS.	
Amoskeag, 7 1/2	Renfrew, dress style 9
Amoskeag, Persian, 8 1/2	Johnson Manf Co, 12 1/2
Bates, 7 1/2	Johnson Manf Co, 12 1/2
Berkshire, 6 1/2	dress styles, 12 1/2
Glasgow checks, 7 1/2	Slaterville, dress styles, 7 1/2
Glasgow checks, 7 1/2	White Mfg Co, 7 1/2
Glasgow checks, 7 1/2	White Mfg Co, 7 1/2
Gloucester, new, 8 1/2	White Mfg Co, 7 1/2
standard, 7 1/2	White Mfg Co, 7 1/2
Pinknet, 7 1/2	Gordon, 7 1/2
Lancaster, 8 1/2	Greylock, dress styles, 7 1/2
Langdale, 7 1/2	styles, 12 1/2
WIDE BLEACHED COTTONS.	
Androscoquin, 7-4, 21	Pepperell, 10-4, 27 1/2
Androscoquin, 8-4, 23	Pepperell, 11-4, 29 1/2
Pepperell, 7-4, 16 1/2	Pequot, 7-4, 18
Pepperell, 8-4, 20	Pequot, 8-4, 21
Pepperell, 9-4, 22 1/2	Pequot, 9-4, 24
HEAVY BROWN COTTONS.	
Atlantic A, 4-4, 7 1/2	Lawrence XX, 4-4, 7 1/2
Atlantic B, 4-4, 7 1/2	Lawrence Y, 30-in., 10 1/2
Atlantic D, 4-4, 6 1/2	Lawrence LL, 4-4, 6 1/2
Atlantic P, 4-4, 6 1/2	Newmarket N, 4-4, 6 1/2
Atlantic LL, 4-4, 6 1/2	Nashua, E, 40-in., 8 1/2
Adriatic, 36, 7 1/2	Pequot A, 4-4, 7 1/2
Augusta, 4-4, 6 1/2	Piedmont, 36, 6 1/2
Boott M, 4-4, 6 1/2	Stark AA, 4-4, 7 1/2
Boott FF, 4-4, 7 1/2	Tremont CC, 4-4, 6 1/2
Granville, 4-4, 7 1/2	Utica, 4-4, 7 1/2
Indian Head, 4-4, 7 1/2	Wachusett, 4-4, 7 1/2
Indiana Head 40-in, 12 1/2	Wachusett, 30-in., 6 1/2
TICKINGS.	
Amoskeag, ACA, 12 1/2	Falls, XXXX, 18 1/2
Amoskeag, A, 12 1/2	Falls, XXX, 18 1/2
Amoskeag, A, 12 1/2	Falls, BB, 11 1/2
Amoskeag, B, 11 1/2	Falls, BB, 11 1/2
Amoskeag, C, 11 1/2	Falls, awning, 19
Amoskeag, D, 10 1/2	Hamilton, BT, 32, 12
Amoskeag, E, 10 1/2	Hamilton, BT, 32, 12
Amoskeag, F, 9 1/2	Hamilton, H, 9 1/2
Premium A, 4-4, 17	Hamilton fancy, 10
Premium B, 16	Methuen A, 16
Extra 4-4, 14 1/2	Methuen A, 16 1/2
Extra 7-8, 14 1/2	Omega A, 7-8, 11
Gold Medal 4-4, 15	Omega A, 4-4, 13
CCA 7-8, 12 1/2	Omega ACA, 7-8, 14
CT 4-4, 14 1/2	Omega 4-4, 14 1/2
BC 7-8, 16 1/2	Omega SE, 7-8, 24
BF 7-8, 16 1/2	Omega SE, 4-4, 27
AF 4-4, 19	Omega M, 7-8, 22
Cordis AAA, 14 1/2	Omega M, 4-4, 24
Cordis ACA, 32, 15	Shetucket SS&SW 11 1/2
Cordis No. 1, 32, 15	Shetucket, S & SW, 12
Cordis No. 2, 14 1/2	Shetucket, SFS, 12
Cordis No. 3, 13 1/2	Stockbridge, 7 1/2
Cordis No. 4, 12 1/2	Stockbridge fancy, 8
GLAZED CAMBRICS.	
Garner, 5	Empire, 5
Hookset, 5	Washington, 4 1/2
Red Cross, 5	Edwards, 5
Forest Grove, 5	S. S. & Sons, 5
GRAIN BAGS.	
American A, 18 00	Old Ironsides, 15
Stark A, 22 1/2	Wheatland, 21
DENIMS.	
Boston, 6 1/2	Otis CC, 10 1/2
Everett blue, 13 1/2	Warren AXA, 12 1/2
Everett brown, 13 1/2	Warren BB, 11 1/2
Otis AXA, 12 1/2	Warren CC, 10 1/2
Otis BB, 11 1/2	York fancy, 12 1/2
PAPER CAMBRICS.	
Manville, 6	S. S. & Sons, 6
Masgrube, 6	Garner, 6
WIGANS.	
Red Cross, 7 1/2	Thistle Mills, 8
Berlin, 7 1/2	Rose, 8
Garner, 7 1/2	
SPOOL COTTON.	
Brooks, 30	Bacon and Phoenix
Clark's O. N. F, 35	Mills ball sewing, 30
J. & P. Coats, 35	Greech & Daniels, 25
Williamette 6 cord, 55	Merricks, 40
Williamette 3 cord, 40	Stafford, 25
Charleston ball sew, 25	Hall & Sons, 25
ing thread, 30	Holyoke, 25
CORSET JEANS.	
Armory, 6 1/2	Keasage, 7 1/2
Androscoquin sat, 7 1/2	Naumkeag satteen, 7 1/2
Canoe River, 6 1/2	Pepperell bleached, 7 1/2
Arandon, 6 1/2	Pepperell, 8 1/2
Hallowell Imp, 6 1/2	Rockport, 6 1/2
Ind. Orch. Imp, 6 1/2	Lawrence sat, 7 1/2
Laconia, 7 1/2	Conesogsat, 6 1/2
COAL AND BUILDING MATERIALS.	
A. B. Knowlson quotes as follows:	
Ohio White Lime, per bbl, 1 00	
Ohio White Lime, car lots, 85	
Louisville Cement, per bbl, 1 30	
Akron Cement per bbl, 1 30	
Br. & Co. Cement, per bbl, 1 30	
Car lots, 1 05 @ 1 30	
Plastering hair, per bu, 25 @ 30	
Stucco, per bbl, 1 75	
Land plaster, per ton, 3 50	
Land plaster, car lots, 2 50	
Fire brick, per M, \$35 @ \$35	
Fire clay, per bbl, 3 00	
COAL.	
Anthracite, egg and grate, car lots, \$5 75 @ 6 00	
Anthracite, stove and nut, car lots, 6 00 @ 6 25	
Cannel, car lots, 6 00	
Ohio Lump, car lots, 3 10 @ 3 25	
Blossburg or Cumberland, car lots, 4 50 @ 5 00	
Portland Cement, 3 50 @ 4 00	

IT WAS NOT DEAR JAMES.

Distressing Experience of a Seductive Traveler.

"Yes, I owe him a grudge, and it would afford me the most unbounded pleasure to get even with him for a little trick he played on me the other day," said a well-known traveling man, in referring to a brother grip carrier. "You see, I was going to Kalamazoo the other day, and the first fellow I saw on the train was Billy. 'You're just the fellow I was looking for,' said he. 'There's a pretty girl in the front car, and I think you can get acquainted if you work the thing right. I've tried it myself, but I didn't seem to catch on.'"

"I've got quite a reputation among the boys in this direction, so I easily swallowed all Billy said, and followed him into the smoker. I thought it mighty strange that a girl should be in the smoker, but there she was, sure enough, and you can bet she was a daisy. She was seated by herself when I entered, near two gentlemen. I thought they eyed me rather more than was necessary. However, I didn't say a word, but quietly seated myself opposite the dame and commenced tactics."

"After I had looked at her once or twice she began to smile. 'Great Scott!' said I to myself, 'this is easier than I thought.' So I smiled back. This was all the girl wanted. She began to move nearer to me. Then she nodded her head and smiled several times. In all my experience I never had a girl act that way toward me in such short time, and I saw there was something wrong, although for the life of me I couldn't imagine what it was. I wasn't going to back out, however, so I smiled at her again, and this time she came over and sat down beside me. Then she called me her dear James, and threw her arms around my neck."

"At this juncture one of the gentlemen I had noticed came up and explained. He was an officer from one of the northern counties, and was taking the girl, who had gone crazy over a love affair, to the asylum. She imagined every fellow who took any notice of her to be her dear James."

"This was all I wanted to know, and I started for the door, but it wasn't any use. The girl hung on, and got more excited every minute."

"In the meantime one or two of the boys had gone through the train, and when they came back they brought with them quite a number of interested spectators. The keeper advised me to humor her, and I did. I humored her all I could. Every time I tried to get away she would get violent, and I didn't like to excite her more than I could help, as I saw I was making my audience uncomfortable. Such remarks as 'Juliet has found her Romeo' and the like were frequently passed around, and I was beginning to think it would be a great relief to meet a train going the other way on the same track, when we drew up at Kalamazoo."

"Then a genuine scene ensued. The girl clung to me with the desperation of one in her condition, and when the officer and bystanders finally tore us apart she sobbed, 'Come back to me, dear James! Maybe I haven't heard that sentence from every traveling man on the road! But every dog has his day, and my day is coming.'"

Put Your House in Order.

From the Michigan Manufacturer.

Even dull times are not without some compensations. When business grows slack, the manufacturer should take advantage of the lull to make such improvements about his shop as experience or necessity may suggest. When business is brisk, of course, the stoppage of operations in a shop, or in any department of it, entails financial loss upon the owner. In such cases, though repairs may be greatly needed, they are generally put off as long as possible, for the reason given. If repairs or improvements are made at such a time the work is too often performed hastily and imperfectly. Haste is one of the worst enemies of the careful workman. As the old adage runs, "That which is worth doing at all, is worth doing well." Therefore, the careful proprietor will so order the affairs of his establishment that when repairs and improvements are made the workmen shall have plenty of time in which to accomplish the necessary changes. When business is active there is little time to make any improvements except those which a imperatively necessary. The attention of the manufacturer is then directed chiefly to meeting the demands of current trade—the procuring of new orders and the filling of those already on hand. If the shop be properly put in order during the intervals of comparative dullness which all manufacturers experience now and then, the establishment will be prepared to turn out work when the rush comes, with the least inconvenience. And in many cases this extra precaution will result in a large saving on the cost of manufacture, through the improved methods thereby put into operation, and the more perfect system which will prevail throughout the establishment.

An Expert Opinion.

Robinson—You are a good judge of a cigar, aren't you, Dumley?

Dumley—What I don't know about a cigar ain't worth knowing.

Robinson—Try this and tell me what you think of it. I bought a few of them for genuine *Cab Bage Le Aves*.

Dumley (smoking)—Delicious (puff) Robinson. Delightful (puff) flavor.

Robinson—*Cab Bage Le Aves*. Spanish for cabbage leaves. They cost four for ten cents.

COMING to GRAND RAPIDS

IN

CAR LOADS!

D. W. Archer's Trophy Corn,

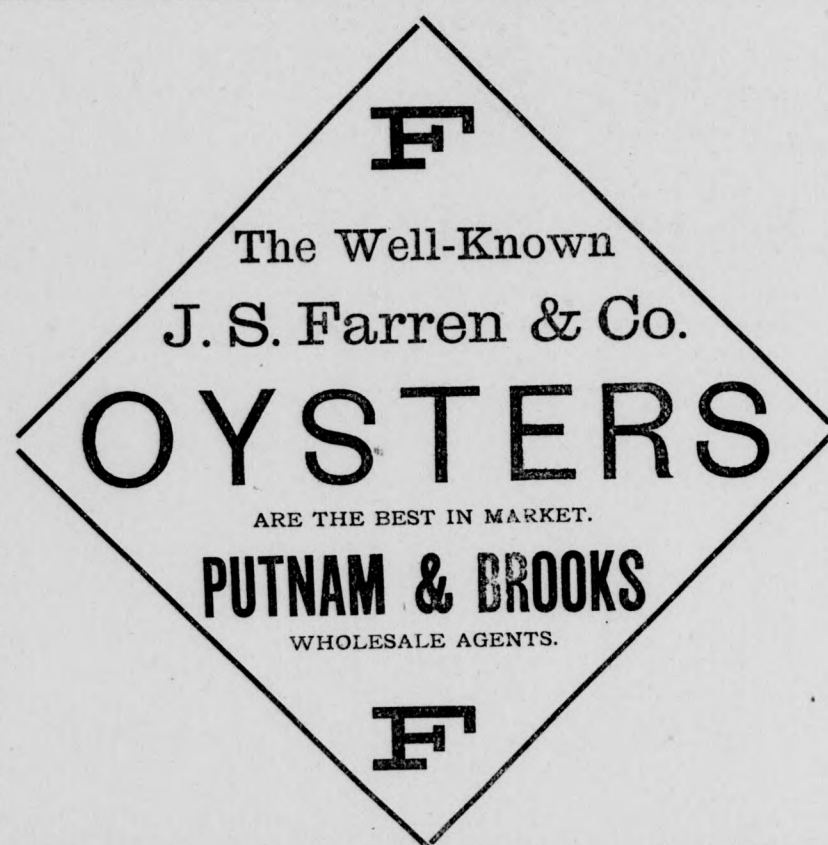
D. W. Archer's Morning Glory Corn,

D. W. Archer's Early Golden Drop Corn

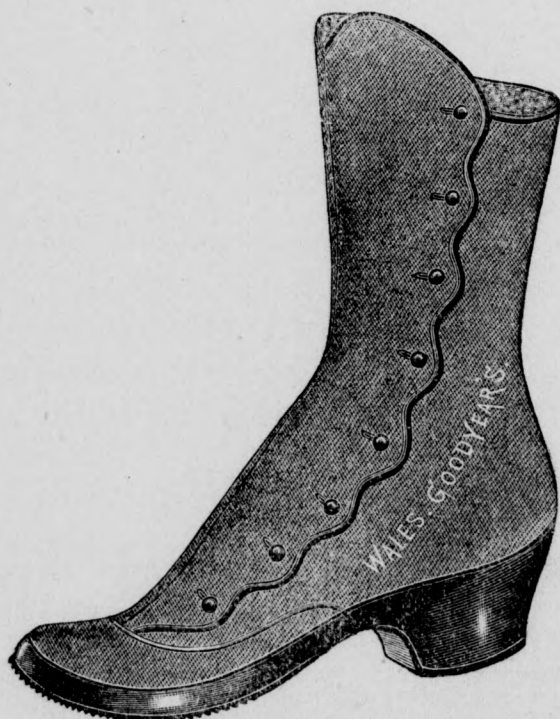
EVERY CAN BEARING SIGNATURE OF

The Archer Packing Co.

CHILLICOTHE, ILL.



G. R. MAYHEW, Jobber of RUBBERS.



Agent for Woonsocket, Wales-Goodyear, and Meyer Rubber Companies.
86 MONROE ST., GRAND RAPIDS, MICH.

ELASTIC STARCH!

IT REQUIRES NO COOKING.

CLARK, JEWELL & CO.,

SOLE AGENTS,

GRAND RAPIDS,

MICH. Grand Rapids,

WALL PAPER & WINDOW SHADES

At Manufacturers' Prices.

SAMPLES TO THE TRADE ONLY.

HOUSE & STORE SHADES MADE TO ORDER.

68 MONROE STREET, GRAND RAPIDS.

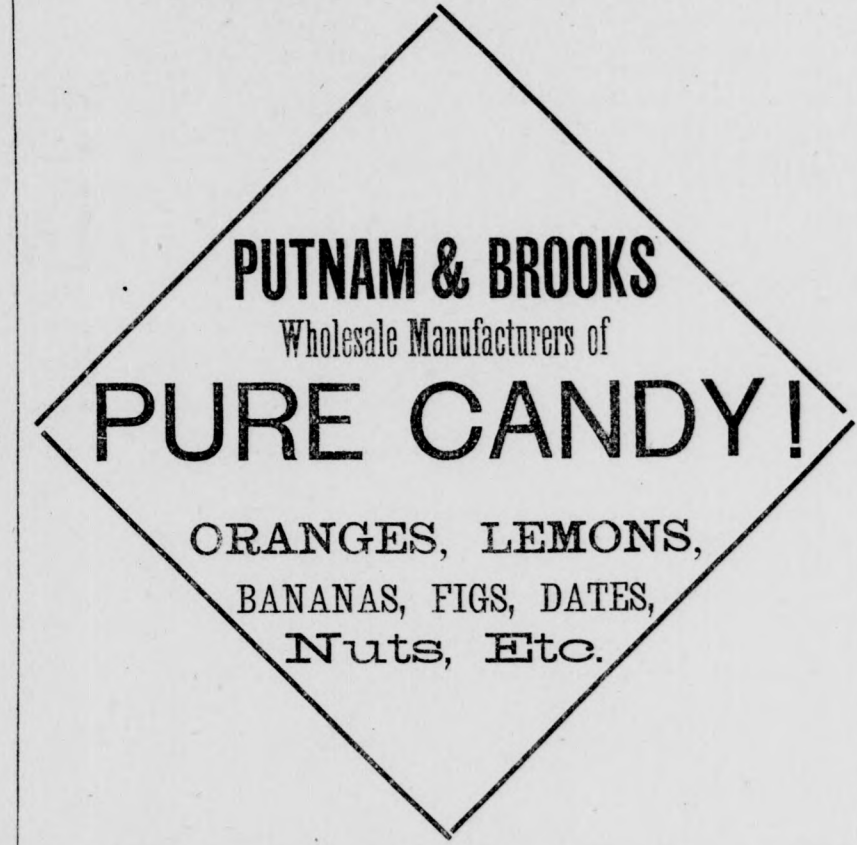
Nelson Bros. & Co.

"I. M. C." Best 10c Cigar in Michigan.

"Common Sense," Best 5c Cigar in Michigan.

CLARK, JEWELL & CO.,

SOLE AGENTS.



SPRING &

COMPANY,

WHOLESALE DEALERS IN

Staple and Fancy

DRY GOODS,

CARPETS,

MATTINGS,

OIL CLOTHS

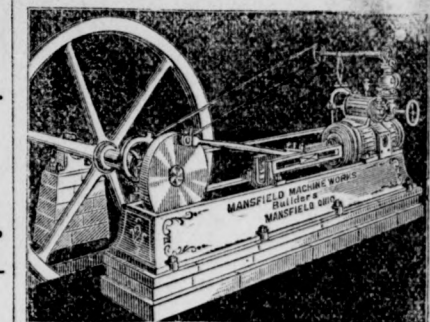
ETC., ETC.

6 and 8 Monroe Street,

Michigan.

PORTABLE AND STATIONARY ENGINES

From 2 to 150 Horse-Power. Boilers, Saw Mills, Grain Mills, Wood Working Machinery, Shafting, Pulleys and Boxes. Contracts made for Complete Outfits.



W. C. Denison,
88, 90 and 92 South Division Street,
GRAND RAPIDS, MICHIGAN.

RETAIL GROCERS!

Who wish to do away with annoyance of book-keeping and obtain a practical substitute for customers' itemized accounts should try

Credit Coupons.

They make no mistakes, give customers no chance to dispute accounts, and merchants no chance to commit errors; they cause no delays in the hurry and excitement of business, save the expense of book-keeping, do not require pass books to satisfy suspicious customers, and create a feeling of confidence between the merchant and his patron.

They are in \$2, \$5, \$10, \$20 and \$50 books.

PRICES:
1,000 Books of Coupons.....\$25.00
500 Books of Coupons.....14.00
100 Books of Coupons.....3.00
50 Books of Coupons.....2.00
Send for trial order to

E. A. STOWE & BRO.,
49 LYON STREET, GRAND RAPIDS, MICH.

TIME TABLES.

Michigan Central.

DEPART.
*Detroit Express.....6:00 a.m.
*Day Express.....12:45 p.m.
press.....10:40 p.m.
way freight.....6:50 a.m.
ARRIVE.
*Pacific Express.....6:00 a.m.
*Mail.....3:50 p.m.
*Grand Rapids Express.....10:35 p.m.
Way Freight.....5:15 a.m.
*Daily except Sunday. *Daily.
Sleeping cars run on Atlantic and Pacific Express.
Direct and prompt connection made with Great Western, Grand Trunk and Canada Southern trains in same depot at Detroit, thus avoiding transfers.
The Detroit Express leaving at 6:00 a. m. has Drawing Room and Parlor Car for Detroit, reaching that city at 11:45 a. m. New York 10:30 a. m. and Boston 3:05 p. m. next day.
A train leaves Detroit at 4 p. m. daily except Sunday with drawing room car attached, arriving at Grand Rapids at 10:35 p. m.
CHAS. H. NORRIS, Gen'l Agent.

Detroit, Grand Haven & Milwaukee.

GOING EAST. Arrives. Leaves.
*Steamboat Express.....6:25 a.m.
*Through Mail.....10:40 a.m.
*Evening Express.....3:40 p.m.
*Limited Express.....8:30 p.m.
*Mixed, with coach.....11:00 a.m.
GOING WEST.
*Morning Express.....1:05 p.m.
*Through Mail.....5:00 p.m.
*Steamboat Express.....10:40 p.m.
*Mixed.....7:10 a.m.
*Night Express.....5:10 a.m.
*Daily, Sundays excepted. *Daily.
Passengers taking the 6:25 a. m. Express make close connections at Owosso for Lansing and at Detroit for New York, arriving there at 10:00 a. m. the following morning.
The Night Express has a through Wagner Car and local Sleeping Car Detroit to Grand Rapids.
D. POTTER, City Pass. Agent.
GEO. B. REEVE, Traffic Manager, Chicago.

Chicago & West Michigan.

Leaves. Arrives.
*Mail.....9:00 a.m.
*Day Express.....12:35 p.m.
*Night Express.....10:40 p.m.
Muskegon Express.....4:20 p.m.
*Daily. *Daily except Sunday.
Pullman Sleeping Cars on all night trains.
Through parlor car in charge of careful attendants without extra charge to Chicago on 1:00 p. m., and through coach on 9:15 a. m. and 10:40 p. m. trains.

NEWAYGO DIVISION.

Express.....4:20 p.m.
Express.....8:00 a.m.
All trains arrive and depart from Union Depot.
The Northern terminus of this Division is at Baldwin, where close connection is made with F. & P. M. trains to and from Ludington and Manistee.
J. H. CARPENTER, Gen'l Pass. Agent.
J. B. MULLIKEN, General Manager.

Lake Shore & Michigan Southern.

(KALAMAZOO DIVISION.)
Arrive. Leave.
Express.....7:15 p.m.
Mail.....9:50 a.m.
All trains daily except Sunday.
The train leaving at 4 p. m. connects at White Pigeon with Atlantic Express on Main Line, which has Palace Drawing Room Sleeping Coaches from Chicago to New York and Boston without change.
The train leaving at 7:30 a. m. connects at White Pigeon (giving one hour for dinner) with special New York Express on Main Line.
Through tickets and berths in sleeping coaches can be secured at Union Ticket office, 67 Monroe street and depot.
J. W. McKENNEY, Gen'l Agent.

Grand Rapids & Indiana.

GOING NORTH. Arrives. Leaves.
Cincinnati & Gd Rapids Ex 9:20 p.m.
Cincinnati & Mackinac Ex 9:30 a.m.
Ft. Wayne & Mackinac Ex 4:10 p.m.
G'd Rapids & Trav. City Ac. 7:00 a.m.
GOING SOUTH.
G. Rapids & Cincinnati Ex. 7:15 a.m.
Mackinac & Cincinnati Ex. 5:05 p.m.
Mackinac & Ft. Wayne Ex. 10:30 a.m.
Cadillac & G'd Rapids Ac. 10:30 p.m.
All trains daily except Sunday.

SLEEPING CAR ARRANGEMENTS.

North—Train leaving at 5:05 o'clock p. m. has Sleeping and Chair Cars for Petoskey and Mackinac. Train leaving at 11:30 a. m. has combined Sleeping and Chair Car for Mackinac City.
South—Train leaving at 5:30 p. m. has Woodruff Sleeping Car for Cincinnati.
C. L. LOCKWOOD, Gen'l Pass. Agent.

Detroit, Mackinac & Marquette.

Trains connect with G. R. & I. trains for St. Ignace, Marquette and Lake Superior Points, leaving Grand Rapids at 5:00 p. m., arriving at Marquette at 1:35 p. m. and 6:10 p. m. Returning leave Marquette at 7:30 a. m. and 2:00 p. m., arriving at Grand Rapids at 10:30 a. m. Connection made at Marquette with the Marquette, Houghton and Ontonagon Railroad for the Iron, Gold and Silver and Copper Districts.
E. W. ALLEN, Gen'l Pass. & Tkt. Agt., Marquette, Mich.

Groceries.

RETAIL GROCERS' ASSOCIATION OF GRAND RAPIDS.

ORGANIZED NOVEMBER 10, 1885.

President—Erwin J. Herrick.
First Vice-President—E. E. Walker.
Second Vice-President—Jas. A. Coye.
Secretary—Cornelius A. Johnson.
Treasurer—R. S. Harris.
Board of Directors—Eugene Richmond, Wm. H. Sigel, A. J. Elliott, Henry A. Hydon and W. E. Knox.
Finance Committee—W. E. Knox, H. A. Hydon and A. J. Elliott.
Room Committee—A. J. Elliott, Eugene Richmond and Wm. H. Sigel.
Arbitration Committee—Gerrit H. DeGraaf, M. J. Lewis and A. Rasch.
Annual meetings—Second Tuesday in November.
Regular meetings—First and Third Tuesday evenings of each month.
Next meeting—Tuesday evening, December 15.

Grocers' Association of the City of Muskegon.

OFFICERS.

President—H. B. Fargo.
First Vice-President—Wm. B. Keitt.
Second Vice-President—A. Towl.
Recording Secretary—Wm. Peer.
Financial Secretary—John DeHaas.
Board of Directors—O. Lambert, W. I. McKenzie, H. B. Smith, Wm. B. Kelly, A. Towl and E. Johnson.
Finance Committee—Wm. B. Kelly, A. Towl and E. Johnson.
Committee on Rooms and Library—O. Lambert, H. B. Smith and W. I. McKenzie.
Arbitration Committee—B. Borgman, Garrit Wagner and John DeHaas.
Complaint Committee—Wm. B. Keitt, D. A. Becklin, J. O. Jeannot, R. S. Miner and L. Vincent.
Law Committee—H. B. Fargo, Wm. B. Keitt and A. Towl.
Transportation Committee—Wm. B. Keitt, Andrew Wieringo and Wm. Peer.
Regular meetings—First and third Wednesday evenings of each month.
Next meeting—Wednesday evening, Dec. 16.

Michigan Drymen's Association.

Organized at Grand Rapids, February 25, 1885.

President—Milan Wiggins, Bloomington.
Vice-Presidents—W. H. Howe, Capac; F. C. Stone, Saginaw City; A. P. Polz, Davidson Station; F. A. Rockefeller, Carson City; Warren Haven, Bloomington; Chas. E. Belknap, Grand Rapids; L. F. Cox, Portage; John Horst, Vriesland; R. C. Nash, Hillsdale; D. M. Adams, Ashland; Jos. Post, Clarksville.
Secretary and Treasurer—E. A. Stowe, Grand Rapids.
Next Meeting—Third Tuesday in February, 1886.
Membership Fee—\$1 per year.
Official Organ—THE MICHIGAN TRADESMAN.

TURNING THE TABLES.

A Jobber Answers Some of the Complaints Made by the Retail Trade.

GRAND RAPIDS, Dec. 12, 1885.

Editor Michigan Tradesman:

DEAR SIR—In reply to Messrs. Crandall & Son's letter in the last week's issue of THE TRADESMAN, and in defense of this "bloodthirsty" cartage business, I would say a few words. A person unacquainted with the facts of the case would judge from the tone of their letter, and several others which you have published lately, that the city jobbers were a set of robbers, bent on the enforcement of an outrage beside which the tax on tea proposed by that fine old English gentleman, George the Third, some time since deceased, pales into insignificance. Now, we think this is not the case. We have tried to be modest in our demands and we know that the rates proposed by us are insignificant, compared with what we ourselves have to pay in Chicago, New York, Boston, or any other market where we buy goods. It is, and always has been, customary to charge cartage in all the trade centers, Grand Rapids being an exception the last few years, it being an experiment that has been demonstrated to be a failure. It seems to me to be just as reasonable to ask us to pay freight on your goods as to pay cartage on them. If we are expected to deliver them part way, why not all the way, and the burden on the retailer would be so much the lighter? Why draw the line at cartage?

The point is right here: Mr. Crandall buys a bill of goods of a jobber and pays for them and they are his goods; but they are no use to him until in his store. Now, he is supposed to pay freight on them to get them, but does he does so? No, he wants the jobber to stand part of it and put his goods in the depot for him. And why not—because it is right? No retailer has made any such claim, but simply because, in their own words it is burdensome to them, and as we have been kind enough to do it for them for a year or two they show their appreciation of it by asking us to continue it indefinitely.

Now, if it is so burdensome to the retailer to pay a few dollars per year cartage, how does it set on the jobber's thin pocket book to stand the entire shot in one volume? Now, in regard to the travelers' expenses, we deny that the retailer pays them directly or indirectly. They have grown to be a necessity and while they are a heavy tax on the jobber, they are certainly a great accommodation to the retailer, and were they withdrawn the item of cartage would look so extremely small, compared to the other expenses that their retirement would entail on him, that it would take one of Sam Weller's "patent double magnifying glasses of hextra power" to discover it.

And as to the hard times: Are they any harder on the retailer than on the jobber? On the contrary, is not the jobber expected to carry his retail friend through the "valley of the shadow" of a dull season. But who is to carry the jobber? His bills must be met promptly at maturity. He can get no accommodation. It is a blot on his credit to ask it.

Finally, in regard to weak pepper, rank pork, swelled canned goods, etc., our experience has been that the retailer is not at all backward about making claims for such items and enforcing them, sometimes pretty fairly ones, too.

Now, I do not write this in a complaining

spirit, but merely to try and show Mr. Crandall and his brother retailers that they are not—as they imagine—the only ones who have corns; that there are two sides to this question, like all others, and that the jobber's pathway has an occasional thorn in it as well as their own. I could enumerate a long list of abuses to which the jobber is subjected by the retailer, sometimes thoughtlessly, and I am sorry to say sometimes apparently through "pure cussedness," but such is not my intention or purpose at this time.

All we ask, gentlemen, is a fair, candid consideration of the case and we are sure you will not think us so very unreasonable after all.

FAIR PLAY.

ZEELAND HEARD FROM.

ZEELAND, Dec. 12, 1885.

Editor Michigan Tradesman:

DEAR SIR—In your paper, No. 114, there are four kickers who kick against cartage. You can add my name to the list of those who will pay no cartage. I saw in a paper something about a kicking horse. Please try and buy that horse and get him down to Grand Rapids to kick all this cartage system out of the city.

A. ENGELBERTS.

SUGGESTS ORGANIZATION—GIFT SCHEMES.

ST. IGNACE, Dec. 12, 1885.

Editor Michigan Tradesman:

DEAR SIR—If all your big jobbers hold on to their cartage combination, we small fry have got to submit, notwithstanding we poor grocersmen have to deliver free a pound of sugar or one-fourth pound of tea, no matter if the cost of delivery exceeds the price of the goods delivered. What we ought to do is to combine, also, and whatever we agree to ask touching this delivery question, we can get. I am glad to see your Grocers' and other associations and I hope to see one established here, so that we could buy in car lots, and distribute as per orders given and buy at jobbers' rates and do our own middleman's business. That would put an end to local cartage and greatly reduce expenses.

I was glad to see the big advertisements in the last issue of THE TRADESMAN, but I wish your jobbers would suggest a way by which we retailers could get rid of the odds and ends left over from the numerous gift schemes which we have attempted to work. Our stock keeps on increasing, and how to get rid of them without giving them away is a conundrum not easily answered. We have been giving away all kinds of things with coffee, tea, baking powder, soap, etc., for the last few months. I have been putting up packages of staple articles in attractive form with a ticket calling for some beautiful present and have thus got rid of a few stickers, with a sigh of relief; and I long for the time when gift schemes shall be a thing of the past.

GEO. COOKE.

The Grocer is Laying Himself Liable.

GRAND RAPIDS, Dec. 14, 1885.

Editor Michigan Tradesman:

DEAR SIR—I am a retail grocer, doing business on one of our principal streets, and have two delivery wagons. My drivers go around among my customers during the forenoon, and take orders for the next day's delivery. They frequently bring in orders for chewing and smoking tobacco, and occasionally for cigars. A friend of mine was in the store the other day when one of my drivers brought in an order, among other goods, for half a pound of chewing tobacco. He said he thought it was contrary to law to take orders in that way, and that I was exposing myself to penalty every time I allowed any of my men to do so. We agreed to leave it to THE TRADESMAN, and I would be under obligations to you if you will set me aright in the matter. I don't want to break any of Uncle Sam's laws, and if I have subjected myself to prosecution in this matter, a dozen competitors are in the same boat.

RETAIL GROCER.

The friend is correct. The payment of \$2.40 for a retail dealer's license does not permit the merchant to sell any goods outside his own store. If he does, as "Retail Grocer" says he is doing—taking orders from his customers for tobacco by wagon—he becomes in the eyes of the law a "peddler of tobacco," and must take out an additional license. This license is \$7.20 for a man driving a one-horse wagon and \$15 for one driving two horses. Besides the payment of the prescribed fee, the person must give acceptable bonds in the sum of \$2,000. If the license is made out in the name of the firm, any member of the firm may operate under it; but if men are hired to do the soliciting, a separate license must be procured for each person so employed. Moreover, the possession of a license enables a person to sell tobacco only in full packages—that is, a full pail of chewing tobacco, a box of cigars or any package containing a stamp. This provision of the revenue law is probably not thoroughly understood among merchants generally, in consequence of which many of them are unknowingly subjecting themselves to the penalty attached for violation.

In order that no one may question THE TRADESMAN's authority for the above statements, it has been thought best to accompany the above explanation with the correspondence in a case in point. A general dealer at Glenn, Allegan county, wrote to the Revenue Collector here for a license, as follows: "I am going to put a wagon on the road to sell dry goods and groceries. I shall take orders for tobacco, but shall carry none, nor sell any off the wagon. That is, what is ordered I will deliver, but not carry any to sell." This letter was forwarded to Acting Commissioner Rogers, who replied as follows: "Will you please inform the writer that he cannot do this

without subjecting himself to a special tax as a peddler of tobacco. The law requires that not only the person who sells, but the person who 'offers to sell and deliver manufactured tobacco, snuff or cigars, traveling from place to place, in the town or through the country, shall be regarded as a peddler of tobacco.'"

Always to the Front.

On and after December 15th, and until January 1, 1886, prices on Red Fox will be as follows:

Ten butts or more, 40 cents per pound.
Less quantity, 42 cents per pound.

We do this in order to prevent our friends from being imposed upon and trapped into buying unknown and worthless brands of plug tobaccos now flooding the country, offering various schemes pretending to enrich the purchaser, but which can only end in a loss to him.

Your tobacco trade is the best paying part of your business. Don't trifle with it.

Respectfully,

ARTHUR MEIGS & Co.,
Grand Rapids, Mich.
77, 79 and 81 South Division-St.

The Grocery Market.

Business is good and collections are comparatively so. Hard sugars have advanced about 1/2c, probably owing to the fact that a large number of the Eastern refineries have shut down to take stock and clean up the year's business. Some, however, assert that the upward movement is due to a shortage of the beet crop in Europe, in consequence of which the export demand from this country is largely increased. If the latter theory is correct, present prices will probably be maintained for some time. There is a decided firmness in most of the staples, and an advancing market in most articles is looked for.

Candy, nuts and fruits are active and firm.

Order a sample package of Bethesda Mineral Spring Water from your grocery jobber. See quotations in another column.

Grand Rapids grocers should not forget the regular meeting of the Retail Grocers' Association, to be held at THE TRADESMAN office this evening.

PROVISIONS.

The Grand Rapids Packing & Provision Co. quote as follows:

PORK IN BARRELS.
Mess, Chicago packing, new.....11 00
Mess, Chicago packing, new.....12 00
Clear, short pork, Chicago packing.....12 00
Back, clear short cut, Chicago packing.....12 50
Extra family clear, short cut.....11 50
Clear, A. Webster packing, new.....12 25
A. Webster packing, short cut.....12 00
Extra pig, short cut.....12 00
Extra clear, heavy.....12 75
Clear back, short cut.....13 00

DRY SALT MEATS—IN BOXES.
Long Curls, heavy.....6 00
" medium.....6 00
" light.....6 00
Short Curls, heavy.....6 00
" medium.....6 00
" light.....6 00

SMOKED MEATS—CANNESSED OR PLAIN.
Hams, heavy.....9 00
" medium.....10 00
" light.....10 00
Boneless Hams.....10 00
Breakfast Bacon.....7 00
Dried Beef, extra quality.....9 00
Dried Beef, Ham pieces.....11 00
Shoulders cured in sweet pickle.....6 00

LARD.
Tierces.....6 00
30 and 50 lb Tubs.....7 00
50 lb Round Tins, 100 cases.....7 00

LARD IN TIN PAILS.
20 lb Pails, 4 pails in case.....7 00
3 lb Pails, 20 in a case.....7 00
5 lb Pails, 12 in a case.....7 00
10 lb Pails, 6 in a case.....7 00

BEEF IN BARRELS.
Extra Mess Beef, warranted 200 lbs.....9 30
Boneless, extra.....13 50

SAUSAGE—FRESH AND SMOKED.
Pork Sausage.....9 00
Ham Sausage.....9 00
Tongue Sausage.....9 00
Frankfurter Sausage.....9 00
Blood Sausage.....9 00
Bologna, straight.....9 00
Bologna, thick.....9 00
Head Cheese.....9 00

PIGS' FEET.
In half barrels.....3 75
In quarter barrels.....3 75

FRESH MEATS.

John Mohrhard quotes the trade selling prices as follows:

Fresh Beef, sides.....5 @ 6 1/2
Fresh Beef, hind quarters.....6 @ 6 1/2
Dressed Hogs.....4 1/2 @ 5
Mutton, carcasses.....8 @ 9
Veal.....8 @ 9
Pork Sausage.....8 @ 9
Bologna.....8 @ 9
Fowls.....6 @ 7
Spring Chickens.....7 @ 8
Ducks.....10 @ 11
Turkeys.....11 @ 12

HIDES, PELTS AND FURS.
Perkins & Hess pay as follows:

HIDES.
Green.....@ 7
Full cured.....@ 8 1/2
Dry hides.....@ 9 1/2
Kips.....@ 12

SHEEP PELTS.
Old wool, estimated washed @ 1/2 lb.....@ 4 1/2
Tallow.....@ 4

WOOL.
Fine washed @ 1/2 lb.....@ 2 1/2
Coarse washed.....@ 1 1/2

FURS.
Bear.....1 00 @ 12 00
Fisher.....2 00 @ 12 00
Red Fox.....2 00 @ 12 00
Grey Fox.....2 00 @ 12 00
Martin.....2 00 @ 12 00
Minx.....2 00 @ 12 00
Muskrat, winter tan.....2 00 @ 12 00
Otter.....2 00 @ 12 00
Raccoon.....2 00 @ 12 00
Skunk.....2 00 @ 12 00
Beaver.....2 00 @ 12 00
Deer.....2 00 @ 12 00

MISCELLANEOUS.

Hemlock Bark—The local tanners are offering \$5 per cord delivered, cash.
Ginseng—Local dealers pay \$1.50 @ 1.60 lb for clean washed roots.
Rubber Goods—Local jobbers are authorized to offer 40 and 50 per cent. off on standard goods and 40, 40 and 50 per cent. off on second quality.

BETHESDA MINERAL WATER.

H. F. Hastings quotes as follows:
Barrel, 42 gallons.....8.50
Half barrel, 20 gallons.....5.00
Cans, 10 gallons.....2.50
Carbonated, cases 50 quarts.....7.00
This water will be supplied to the trade by any wholesale drug or grocery house in Grand Rapids.

WHOLESALE PRICE CURRENT.

Advanced—Sugar, Currants.

Declined—Nothing.

These prices are for cash buyers, who pay promptly and buy in full packages.

AXLE GREASE.

Frazer's.....90 Paragon.....1.80
Diamond X.....80 Paragon 25 lb pails.....1.25
Modoc, 4 doz.....2.50 Fraziers, 25 lb pails.....1.25

BALING POWDER.

Thompson's Butterfly, bulk.....25
" 6 or 10 lb cans.....25
" 1/2 doz in case.....25
" 1/2 doz in case.....25

BLUING.
Dry, No. 2.....doz. 25
Dry, No. 3.....doz. 25
Liquid, 4 oz.....doz. 45
Liquid, 8 oz.....doz. 45

CANNED FISH.
Clams, 1 lb standards.....1.15
Clams, 2 lb standards.....1.15
Clam Chowder, 3 lb.....2.00
Corydoras, 1 lb standards.....1.15
Cove Oysters, 2 lb standards.....1.15
Lobsters, 1 lb star.....1.15
Lobsters, 2 lb star.....1.15
Mackerel, 1 lb fresh standards.....1.10
Mackerel, 5 lb fresh standards.....3.50
Mackerel, 10 lb fresh standards.....5.25
Mackerel, 3 lb broiled.....3.25
Mackerel, 1 lb broiled.....3.25
Salmon, 1 lb Columbia river.....1.15
Salmon, 2 lb Columbia river.....1.15
Salmon, 1 lb Sacramento.....1.15
Sardines, domestic 1/2s.....1.15
Sardines, Mustard 1/2s.....1.15
Sardines, imported 1/2s.....1.15
Trout, 3 lb broiled.....4.50

CANNED FRUITS.

Apples, 3 lb standards.....1.15
Apples, 4 lb standards.....1.15
Apples, 5 lb standards.....1.15
Cherries, red standard.....1.15
Damon's.....1.15
Egg Plums, standard.....1.15
Grapes, standard.....1.15
Peaches, Extra Yellow.....1.15
Peaches, standard.....1.15
Peaches, second.....1.15
Pineapples, Erie.....1.15
Pineapples, standard.....1.15
Quinces.....1.15
Raspberries, extra.....1.15

CANNED FRUITS—CALIFORNIA.

Apricots.....1.15
Egg Plums.....1.15
Grapes.....1.15
Green Gages.....1.15
Peaches.....1.15
Peaches, standard.....1.15
Peaches, second.....1.15
Pineapples, Erie.....1.15
Pineapples, standard.....1.15
Quinces.....1.15
Raspberries, extra.....1.15

CANNED VEGETABLES.

Asparagus, Oregon.....3.25
Beans, Lima, standard.....1.00 @ 1.10
Beans, Stringless, Erie.....1.00
Beans, Lewis' Boston Baked.....1.00
Corn, Trophy.....1.00
" Excelsior.....1.00
Peas, French.....1.15
Peas, Marfat, standard.....1.15
Peas, Beaver brand, new.....1.15
Pumpkin, 3 lb Golden.....1.15
Succotash, standard.....1.15
Tomatoes, Trophy.....1.00 @ 1.10
Tomatoes, Hillsdale.....1.00
Tomatoes, Adriatic.....1.00
Tomatoes, Three Rivers.....1.00

CHEESE.

Michigan full cream.....1.10 @ 1.12
Half skim.....9 @ 10 1/2
Skim.....5 @ 6

CHOCOLATE.

Boston.....30 German Sweet.....25
Baker's.....30 Jenna Sweet.....25
Runkles'.....30

COFFEE.

Green Rio.....10 @ 13
Green Mocha.....10 @ 13
Roasted Rio.....10 @ 13
Roasted Mocha.....10 @ 13
Ground Rio.....10 @ 13
Ground Mocha.....10 @ 13

COFFEES—PACKAGE.

McLaughlin's.....13 1/2 @ 13 1/2
Arbuckle's.....13 1/2 @ 13 1/2
72 foot Jute.....1.25 @ 1.25
60 foot Jute.....1.00 @ 1.00
40 foot Cotton.....1.50 @ 1.50
50 foot Cotton.....1.75 @ 1.75

CRACKERS.

XXX.....5 1/2 @ 5 1/2
5 per cent. off in 10 barrel lots.

FISH.

Roasted, Smoked Yellowmouth.....8.00 @ 9.00
Cod, whole.....6.00 @ 6.00
Cod, Boneless.....5.00 @ 5.00
Halibut.....1.10 @ 1.10
Herring, Holland, domestic.....1.10 @ 1.10
Herring, Scalloped.....1.10 @ 1.10
Mackerel, Penny bids.....4.00 @ 4.00
Mackerel, shore, No. 2, 12 lb kits.....5.00 @ 5.00
" No. 3, 1/2 bbls.....3.50 @ 3.50
" 12 lb kits.....5.00 @ 5.00
Shad, 1/2 bbl.....2.50 @ 2.50
Trout, 1/2 bbl.....4.00 @ 4.00
" 12 lb kits.....7.00 @ 7.00
White, No. 1, 1/2 bbls.....6.00 @ 6.00
White, No. 1, 12 lb kits.....1.00 @ 1.00
White, No. 1, 10 lb kits.....8.00 @ 8.00
White, Family, 1/2 bbls.....2.25 @ 2.25

FLAVORING EXTRA.

Lemon.....1.00 @ 1.40
Vanilla.....1.00 @ 1.40
" 4 oz.....1.50 @ 2.50
" 6 oz.....2.50 @ 4.00
" 8 oz.....3.00 @ 4.00
" No. 2 Taper.....1.25 @ 1.50
" No. 4.....1.75 @ 3.00
" 1/2 pint round.....4.50 @ 7.50
" No. 8.....3.00 @ 4.25
" No. 10.....4.25 @ 6.00

FRUITS—DOMESTIC.

Apricots, 25 lb boxes.....@ 25
Cherries, pitted, 50 lb boxes.....@ 15
Egg plums, 25 lb boxes.....@ 20
Grapes, 25 lb boxes.....@ 20
Peaches, Delaware, 50 lb boxes.....@ 25
Peaches, Michigan.....@ 25
Raspberries, 50 lb boxes.....@ 25

FRUITS—FOREIGN.

Citron.....@ 32
Currants, new.....@ 6 1/2
Prunes, French, 60s.....@ 15
Prunes, Turkey.....@ 10
Raisins, Delaware.....@ 25
Raisins, California.....@ 25
Raisins, Loose Muscatels, new.....@ 25
Raisins, old.....@ 25
Raisins, Ondaras, Hs.....@ 12 1/2
Raisins, 2ss.....@ 12
Raisins, Sultanas, new.....@ 10 1/4
Raisins, Valencia.....@ 10 1/4

KEROSENE OIL.

Water White.....12 1/2 @ 12 1/2
Legal Test.....11 1/4

MACHINES.

Grand Haven, No. 8, square.....1.00
Grand Haven, No. 200, parlor.....1.75
Grand Haven, No. 300, parlor.....2.25
Grand Haven, No. 7, round.....1.00
Oshkosh, No. 2.....1.00
Oshkosh, No. 8.....1.50
Swedish.....75
Richardson's No. 8 square.....1.00
Richardson's No. 10 square.....1.00
Richardson's No. 7 1/2, round.....1.00
Richardson's No. 7 do.....1.50

MOLASSES.

Black Strap.....15 @ 19
Porto Rico.....28 @ 30
New Orleans, good.....42 @ 44
New Orleans, choice.....48 @ 50
New Orleans, fancy.....52 @ 55
do 1/2 bbls, 3c extra.....

Steel cut, 1/2 bbls.....2.35
Steel cut, 1/4 bbls.....2.50
Rolled Oats.....3.00 @ 3.00

PICKLES.

Medium.....@ 25 1/2
Small.....@ 25 1/2

Imported Clay 3 gross.....2 25 @ 25 1/2
Imported Clay, No. 216, 3 gross.....@ 25 1/2
Imported Clay, No. 216, 2 1/2 gross.....@ 25 1/2
American T. D.....@ 25 1/2

**Choice Carolina.....@ 6
Prime Carolina.....@ 6
Good Carolina.....@ 6
Good Louisiana.....@ 6**

**DeLand's pure.....@ 5 1/2
Church's.....@ 5 1/2
Taylor's G. M.....@ 5 1/2**

**60 Pocket, F F Dairy.....2.30
28 Pocket.....2.25
100 3 lb pockets.....2.50
Saginaw or Manistee.....1.60
Diamond C.....1.55
Standard Coarse.....2.80
Ashton, English, dairy, bu. bags.....2.80
Ashton, English, dairy, 4 bu. bags.....2.80
Hickory English dairy, bu. bags.....2.80
American, dairy, 1/2 bu. bags.....2.80
Rock, bushels.....2.80**

SAUCES.

Parisian, 1/2 pints.....@ 20
Pepper Sauce, red small.....@ 20
Pepper Sauce, green.....@ 20
Pepper Sauce, red large ring.....@ 15
Pepper Sauce, green, large ring.....@ 15
Catsup, Tomato, pints.....@ 10
Halford Sauce, pints.....@ 10
Halford Sauce, 1/2 pints.....@ 10

**GROUND.....@ 19
Pepper.....@ 19
Allspice.....@ 19
Cinnamon.....@ 19
Cloves.....@ 19
Cinnamon.....@ 19
Mustard.....@ 19
Cayenne.....@ 19**

**STARCH.....@ 5 35
Elastic, 64 packages, per box.....@ 5 35**

**SEAGARS.....@ 7 1/2
Powdered.....@ 7 1/2
Granulated, Standard.....@ 7 1/2
Confectionery A.....@ 7 1/2
Standard A.....@ 7 1/2
No. 1, White Extra C.....@ 6 1/2 @ 6 1/2
No. 2, Extra C.....@ 6 1/2 @ 6 1/2
No. 3 C.....@ 5 1/2 @ 5 1/2
No. 4 C.....@ 5 1/2 @ 5 1/2
No. 5 C.....@ 5 1/2 @ 5 1/2**

**SYRUPS.....@ 24 @ 28
Corn, barrels.....@ 24 @ 28
Corn, 1/2 bbls.....@ 24 @ 28
Corn, 1/4 gallon kegs.....@ 30 @ 31
Corn, 1/2 gallon kegs.....@ 30 @ 31
Pure Sugar, bbl.....@ 24 @ 28
Pure Sugar, 1/2 bbl.....@ 24 @ 28
Pure Sugar 5 gal kegs.....@ 50 @ 50**

**TEAS.....@ 15 @ 20
Japan ordinary.....@ 15 @ 20
Japan fair to good.....@ 20 @ 25
Japan fine.....@ 25 @ 30
Japan dust.....@ 15 @ 20
Young Hyson.....@ 30 @ 35
Gun Powder.....@ 35 @ 40
Congo.....@ 35 @ 40**

TOBACCO—FINE CUT—IN PAILS.

Fisher's Brunette.....35 Underwood's Capper

OUT AROUND.

News and Gossip Furnished by Our Own Correspondents.

Big Rapids.

James Smith, with S. S. Wilcox & Co. for the past five years, will this week open a hardware store in the Merrill building, on East Maple street. Mr. Smith is a good salesman and an honorable young man.

Dr. A. P. Keam will locate in St. Paul, Minn., about Feb. 1.

George Ayers, proprietor of the old City Bakery, is having a little financial trouble.

The Big Rapids National Bank moved into their new and elegant office on Saturday last, old Pacific House corner. They now have the finest office in the city.

R. A. Moon & Sons will open a wholesale grocery house about January 1, unless they change their mind before that time. They have not settled on a location yet, but have three buildings in view, Comstocks, wagon works and M. Morrissey's new brick double store and basement.

N. H. Vincent has returned from California, where he had been to settle up an estate in which he held an interest. Dell Lovejoy, with the West Michigan Lumber Co., at Woodville, came up Saturday night. He likes his new situation and is looking much better than when he left the clothing business.

C. G. Handtut, who has operated a foundry and machine shop here for the past twelve years, has been granted the right to light the city by electricity and has a gang of workmen putting up poles in the alley north of Michigan avenue.

Burnip's Corners.

Trade is very good. Dibble Bros. have bought the John W. Span furniture stock and added a line of harnesses, horse blankets, etc. The firm recently bought 1,600 pounds of live poultry from the farmers in this vicinity in one day.

Cadillac.

The Cadillac Veneer & Panel Co. is manufacturing car jackets for Eastern firms.

R. G. Applebee has removed his tailoring establishment into more commodious quarters.

Druggist O. L. Davis and Miss Mate Balou were married Tuesday evening.

The lumber trade is improving and our mill men report more numerous orders than for some time heretofore. The effect already reaches all branches of local trade and the better times resulting remind one of those experienced a few years ago. All the Cadillac mills will probably run throughout the winter, thus furnishing labor for men and business for merchants.

J. H. Hixson's new barrel hoop factory is completed and in operation, turning out from 8,000 to 10,000 hoops per day.

Loggers in this vicinity seem more active than usual and wages are much higher than they were last season. A feeling of contentment and hopefulness seems to have fully supplanted that feeling of discouragement and that habit of disparaging our resources and possibilities which prevailed here so largely but a short time ago.

Merchant P. Medalie has gone to Chicago to attend the double wedding of his brother and sister.

Coloma.

It is reported that E. A. Hill will re-engage in the hardware business.

A railway from Benton Harbor to South Haven, taking in Coloma, is now being agitated along the line of the proposed route.

Hastings.

Some one, whose identity your informant has been unable to establish, is fitting up the vacant store in the Central House block and report says he will put in a stock of groceries.

Muskegon.

Fred. Vanderwerp has sold his stock of musical instruments and merchandise to Waller & Wolff. Mr. Waller has been in Mr. Vanderwerp's employ for five years, and Mr. Wolff has lately come from New York.

The Heap Dry Earth Closet Co. has begun the erection of a factory opposite the electric light works. The main building will be 40x74 feet in dimensions, and two stories high, and the engine room will be 20x40 feet. The company expects to be able to start its machinery about February 1.

N. Clough and J. Waits have opened a feed store in the old iron clad building, opposite the Arlington.

Dr. Zerah Mizner has moved his drug store from Terrace street to Mrs. Brasted's block on Jefferson street.

The project to remove the machinery of the Muskegon Wood Package and Basket Co. to Fremont has fallen through, and a location for the same has not yet been definitely determined.

Nunica.

Brown's flouring mill is now compelled to run 18 hours a day, in order to keep pace with the orders.

Owosso.

King, Brackney & King have broken ground at Owosso Junction and are erecting a factory for the manufacture of picture backing, for which there is always a good demand. The firm consists of L. L. King, late of the firm of J. G. McElwee & Co., at Big Rapids, M. M. Brackney, shipping clerk for the same firm, and J. T. King, foreman in the firm's factory.

St. Ignace.

Our city is growing slowly. Three fine brick stores have been built by Mulrone Bros. Two are occupied by C. Farrel & Co. The double store is fitted with a stock of hardware and the single store is occupied by Hulet & Miner as a grocery and drug store. We think more beautiful brick blocks will be built another season. Our big saw mill is shut down, but the planing and bending mill is still running and the same company is boring into the bowels of the earth and has struck salt water, for I have seen and tasted it. This much does not satisfy our ambitious lumber company, for it proposes to keep on boring. It looks as if it intended to keep on all winter, for the machinery has been inclosed so as to make it comfortable to work the boring machines. We wish we had more manufacturing industries in and around this city so as to give work to the laborer nearer home. As it is, the bread winners are mostly all in the cedar swamps and lumber woods and the families have to economize, feel lonely and buy on orders given to stores that are able to carry the cedar lumber operators and speculators.

Woodville.

The West Michigan Lumber Co. has shut down its mill here for the winter, and housed its skidder, which has proven very satisfactory. A large delegation of

Michigan lumbermen spent one day of this week here and as a result more steam skidders will soon be put in operation.

Newaygo.

Gottlieb Kimball, an old mechanic, has invented a wagon with a contrivance for dumping sand or gravel. It is worked by the driver, who sits on the seat and operates it by means of a lever. The box is so fixed that the sand is dumped from the rear and the center at the same time.

Judging from the number of Fremont people who freely drive over here to catch the morning train for Grand Rapids, we should think a railway connecting the two places would not be a bad idea.

James Heath, who has been clerking in the Newaygo Manufacturing Co.'s store, expects to enter a store in Grand Rapids.

Several of our business men were last week trying the merits of Dr. Eldridge's new machine for cutting off stumps.

Business just now is booming and everyone is accordingly happy. Several quite large logging jobs have been let near here, and they will naturally require lots of provisions.

Vicksburg.

The merchants here have not yet called a meeting to talk over the advisability of organization, but they expect to soon.

VISITING BUYERS.

The following retail dealers have visited the market during the past week and placed orders with the various houses:

C. P. Sweet, Kalkaska.
O. W. Messenger, Spring Lake.
Avery & Son, Greenville.
Frank Eley, Hoscote.
P. M. Lonsbury, Reed City.
C. S. & S. J. Koon, Lisbon.
R. A. Hastings, Sparta.
Noah K. Jepson, Clarksville.
J. C. Benbow, Canonsburg.
E. G. Botsford, Dorra.
Fred Hotchkiss, Hastings.
A. W. Penton & Co., Bailey.
Geo. Carrington, Trenton.
C. H. Milner, Big Rapids.
L. E. Paige, Sparta.
Paine & Co., Greenville.
Mr. Jacques, McNeal & Jacques, Byron Center.

By Dickenson, Hastings.
E. C. Brower, Fife Lake.
J. Moordyk, Zeeland.
C. H. Denning, Dutton.
G. S. Putnam, Fruitport.
C. Cole, Cole & Chaple, Ada.
John Gunstra, Lamont.
John Danaher, Baldwin.
John Graham, Wayland.
Mr. DeLano, DeLano & Co., Allegan.
Mr. Russell, Cornish.
M. A. Knox, Austin.
C. E. Clapp, Martin.
I. J. Quick, Allendale.
H. H. Moore, Lakeview.
M. P. Reynolds & Son, Remus.
Myers & Burton, Alherton.
Jas. Smith, Big Rapids.
F. C. Selby, Volney.
Bert Tinkler, Hastings.
S. Denyer, Holland.
G. H. Remington, Bangor.
Geo. Wilson, Wilson & Eldred, Dowling.
Geo. A. Sage, Rockford.
H. C. Tyler, Lumberton.
Robt. Carlyle, Rockford.
Samuel C. Darrow, Traverse City.
S. J. Koon, C. E. & S. J. Koon, Lisbon.
Dr. G. W. Fisher, with Elmer Des Voignes, Lake City.

R. B. Reynolds, Inland.
W. N. Hutchinson, Grant.
J. H. Cobb, Baldwin.
Mr. DeVoist, Watson & DeVoist, Coopersville.
Chas. Munroe, Osterhout & Fox Lumber Co., Deer Lake.

A. C. Barkley, Crosby.
John Cole, Fremont.
S. S. Dryden & Sons, Allegan.
Mr. Daniels, with M. J. Bond, Wood Lake.
Jas. Darling, Darling & Smith, Fremont.
A. & L. H. Wolf, Hudsonville.
Hoag & Judson, Canonsburg.
A. Norris, A. Norris & Son, Cassovia.
Geo. P. Stark, Cascade.
J. W. Mariatt, Berlin.
H. W. Potter, Jennisonville.
L. H. Chapman, Cedar Springs.
Henry Dekline, Jamestown.
Walter H. Strunk, Forest Grove.
Norman Harris, Big Rapids.
C. O. Bostwick & Son, Canonsburg.
Paine & Field, Englishville.
Wm. Jeannot, buyer for P. Jeannot, Diamond Lake.

G. Gilbert & Co., Moline.
Cornell & Griswold, Griswold.
C. S. Comstock, Pierson.
John W. Mead, Berlin.
Sisson Bros., Freeport.
O. F. Conklin, O. F. & W. P. Conklin, Ravenna.

Wm. McMullen, Wood Lake.
B. M. Denison, East Paris.
W. S. Root, Tallmadge.
J. H. Anderson, Edgerton.
O. Green, Martin.
Walter McConnell, Cedar Springs.
Jos. H. Spies, Leroy.
G. H. Walbrink, Allendale.
Cook & Sweet, Bauer.
J. Barnes, Austerlitz.
Jos. Omier, Wright.
A. L. Dennis, New Era.

The Hay Market.

"The hay business gives promise of being better than for several years," said a leading dealer the other day. "We have sold three times as much this season as we did up to this time last year, and I think that proportion will hold good all through the season. The Wisconsin crop was so light that little hay from that State will come into Michigan this winter, and I am of the opinion that the same will be the case with Indiana. I notice that when we have a big crop in one State, we have a light yield in another, so that the average is about the same from year to year. We are finding a market for all we can procure at \$16 a ton in two and five ton lots, and \$14 in carlots, but I think the price will touch \$18 and \$16 before February 1. I base my predictions on the present active demand and the great amount of lumbering operations now carried on throughout Northern Michigan."

The Hardware Market.

Business and collections are both fairly satisfactory. Nails have declined to \$2.50, where they are likely to remain for some time to come. Aside from nails, goods in the hardware line are generally advancing. Maydole has gotten out a new list on blacksmith and engineers' hammers, but makes no change on carpenter hammers.

MISCELLANEOUS.

WANTED—A situation in retail drug store. Nine years' experience. Best of references given. Address, P. O. Drawer 14, Howard City, Mich.

PARTNER WANTED—A general merchant doing a good business in a thriving lumber town desires a partner with two thousand dollars capital. For particulars address, "Partner," care the Tradesman.

FOR SALE—Bakery in a city of 12,000 inhabitants with only two competitors. Best location in town. Will sell partly on time. Address Stephen Sears, care Wm. Sears & Co., Grand Rapids, Mich.

FOR SALE—Or exchange for stock of merchandise, groceries, dry goods, or horses, wagons, sleighs, each or something else, a two-story frame double store. Can be rebuilt for hotel. Situated in a fast-growing village. A good chance for some one. Address "Z," care THE TRADESMAN.

PINCHER & SMITH

Wholesale Manufacturers

Boots, Shoes and Slippers

DETROIT, MICH.

Daily Capacity 2,000 PAIRS Every Pair Warranted.

Michigan Agents Woonsocket Rubber Company.

Office and Factory—11, 13, 15 and 17 Woodbridge street West. Dealers cordially invited to call on us when in town.

LUDWIG WINTERNITZ,

(Successor to P. Spitz.)

SOLE AGENT OF

Fermentum.

The Only Reliable Compressed Yeast.

Manufactured by Riverdale Dist. Co.,

ARCADE, GRAND RAPIDS, MICHIGAN.

Grocers and Bakers who wish to try

"FERMENTUM" can get samples and full directions by addressing or applying to the above.

The advertisement for basswood bolts, on another page, should read 2,000 cords, instead of 200 cords.

The advertisement for basswood bolts, on another page, should read 2,000 cords, instead of 200 cords.

A. J. BROWN, COMMISSION MERCHANT,

WHOLESALE DEALER IN

VEGETABLES, OYSTERS, ETC.

Specialties: Florida Oranges, Cranberries, Sweet Potatoes.

18 North Division St., Grand Rapids, Mich.

F. J. LAMB & CO.,

WHOLESALE DEALERS IN

Fruits, Vegetables,

Butter, Eggs, Cheese, Etc.

8 and 10 Ionia St., Grand Rapids, Mich.

SPECIAL ATTENTION GIVEN TO FILLING ORDERS.

NELSON, MATTER & CO.

OUR SPECIAL SALE OF FURNITURE

Will Eclipse Anything Heretofore Undertaken.

Prices that will not only astonish but please all who are need of Furniture.

NELSON, MATTER & CO.



TO THE TRADE.

We desire to call the attention of the Trade to our unusually complete stock of

SCHOOL BOOKS,

School Supplies

And a General Line of Miscellaneous

Books, Stationery, Paper, Etc.

We have greatly increased our facilities for doing a General Jobbing Business, and shall hereafter be able to fill all orders promptly.

We issue separate lists of Stationery, School and Township Books, Blanks, Etc., which will be mailed on application.

Quotations on any article in our stock cheerfully furnished. We have the Agency of the

REMINGTON TYPE WRITER

For Western Michigan.

Eaton & Lyon

20 and 22 Monroe St., Grand Rapids, Mich.

Petoskey Democrat: THE MICHIGAN

TRADESMAN came out this week twice its usual size. THE TRADESMAN is a good paper and deserves its liberal support.

WHOLESALE PRICE CURRENT.

These prices are for cash buyers, who pay promptly and buy in full packages.

AUGERS AND BITS.

Irons, old style.....dis 60x10
N. H. C. Co.....dis 60x10
Douglases.....dis 60x10
Pierces.....dis 60x10
Snells.....dis 60x10
Cooks.....dis 60x10
Jennings, genuine.....dis 25
Jennings, imitation.....dis 50x10
BALANCES.....dis 40

Spring.....dis 13 00

Railroad.....dis 33 00

Garden.....dis 33 00

Hand.....dis 60x10x10

Cow.....dis 60x10

Call.....dis 30x15

Gong.....dis 25

Door, Sargent.....dis 6x10

Stove.....dis 40

Carriage new list.....dis 80

Flow.....dis 30x11

Sleigh Shoe.....dis 75

Wrought Barrel Bolts.....dis 60x10

Cast Barrel Bolts.....dis 60x10

Cast Barrel, brass knobs.....dis 60

Cast Square Spring.....dis 60

Cast Chain.....dis 60x10

Wrought Barrel, brass knob.....dis 60x10

Wrought Square.....dis 60x10

Wrought Square, Flange.....dis 60

Wrought Bronze and Plated Knob.....dis 60x10

Flush.....dis 60x10

Ives' Door.....dis 60x10

BRACES.....dis 40

Backus.....dis 50x10

Spotford.....dis 50

Am. Ball.....dis net

Well, plain.....dis 3 50

Well, swivel.....dis 4 00

BUTTS, CAST.

Cast Loose Pin, figured.....dis 70x10

Cast Loose Pin, Berlin brood.....dis 60x10

Cast Loose Joint, genuine bronzed.....dis 60x10

Wrought Narrow, bright fast joint.....dis 60x10

Wrought Loose Pin.....dis 60x10

Wrought Loose Pin, japanned.....dis 60x5

Wrought Loose Pin, japanned, silver tipped.....dis 60x5

Wrought Table.....dis 10x30

Wrought Inside Blind.....dis 10x35

Wrought Brass.....dis 70x10

Blind, Clark's.....dis 80x10

Blind, Parker's.....dis 80x10

Blind, Shepard's.....dis 70

ELLY-1-10.....per m \$ 65

Hick's C-F.....dis 50

G. D. F.....dis 35

Musket.....dis 60

CATRIGES.

Rim Fire, U. M. C. & Winchester new list 50x10

Rim Fire, United States.....dis 50x10

Central Fire.....dis 40x10

CHISELS.

Socket Firmer.....dis 75x10

Socket Framing.....dis 75x10

Socket Corner.....dis 75x10

Socket Slicks.....dis 75

Butchers' Tangs.....dis 40

Barton's Socket Firmer.....dis 20

COMBS.

Curry, Lawrence's.....dis 40x10

Hotchkiss.....dis 25

COCKS.

Brass, Racking's.....dis 60

Bibb's.....dis 60

Beer.....dis 40x10

Fenns.....dis 60

COPPER.

Planished, 14 oz cut to size.....dis 25

14x52, 14x56, 14x60.....dis 31

Cold Rolled, 14x56 and 14x60.....dis 19

Cold Rolled, 14x48.....dis 18 1/2

Morse's Bit Stock.....dis 40

Taper and Straight Shank.....dis 40

Morse's Taper Shank.....dis 40

ELBOWS.

Com. 4 piece, 6 in.....dis 8 50

Corrugated.....dis 20x10

Adjustable.....dis 15x10

EXPANSIVE BITS.

Clar's, small, \$18 00; large, \$26 00.....dis 20

Ives', 1, \$18 00; 2, \$24 00; 3, \$30 00.....dis 25

AMERICAN FILE ASSOCIATION LIST.....dis 60x10

Disston's.....dis 60x10

New American.....dis 60x10

Nicholson's.....dis 60x10

Heller's.....dis 30

Heller's Horse Raps.....dis 30x10

Brief Digests of Recent Decisions in Courts of Last Resort.

A shoe manufacturer purchased a lot of leather in which there was a latent defect not disclosed to him. A part of it was manufactured into shoes and put to the test of actual wear. The Supreme Court of Maine held that the manufacturer could then return so much of the leather as was unmanufactured and have credit for the same, especially as it had been customary between the parties for him to receive credit for leather returned at various times that was not suitable for use.

Where bonds of a city were issued under an ordinance submitted to a vote of the people and adopted thereby, which authorized the mayor to borrow in the name of the city the sum of \$50,000 "for the use of said city, to be expended in developing the natural advantages of the city for manufacturing purposes," and provided for the issue of bonds therefor, and the bonds, when issued, were given to an agent of a private corporation to be by him expended in the improvement of the water power upon certain rivers within the city, and he negotiated the same to a person then residing in the city, the Supreme Court of Illinois held that the bonds so issued were void for want of power in the corporate authorities to issue the same.

According to the decision of the Supreme Court of Minnesota in the matter of the petition of Lindeke et al. in re Kollman, the words "when any debtor being insolvent shall do any act whereby any one of his creditors shall obtain a preference over any other of his creditors," found in the Minnesota insolvent law includes any act or action on the part or behalf, or with the co-operation of the insolvent debtor, the purpose, natural tendency and effect of which will be to give one of his creditors a preference over others. It is not necessary that the act or action should have gone so far as actually to give and consummate the preference, but it is enough if such is its purpose and natural tendency and will be its effects.

The assignee of a note, after he had brought suit against the maker, and had attached ample property to pay the debt, entered into a contract with the maker, without the knowledge or consent of the assignor, whereby, in consideration of part payment, he not only agreed to dismiss the action, but bound himself that no suit should be brought on the assigned claim for two months from that date, and that he would make no further claim against the maker until all of the maker's other creditors had been paid a certain per cent. of their claims. The Kentucky Court of Appeals held that this was a new and distinct contract, which released the assignor, and that the note having been assigned in payment for a tract of land purchased by the assignor from the assignee, the lien retained by the assignee, the vendor, was lost.

The measure of damages against a carrier when he fails to deliver goods in a reasonable time, in the absence of special contract, is the difference between the market value of those goods when actually delivered and their value if delivered in a reasonable time. So held by the Supreme Court of Georgia. The court held in this case that the question whether goods shipped are delivered by the carrier within a reasonable time is a question of fact for the jury, and depends on the facts of each case, including the time ordinarily required for carriage between the two points, the preparations made by the carrier, whether ample or not, the effort at dispatch, the information given to the shipper of peculiar reasons for speedy transit and delivery, the character of the freight, and kindred circumstances.

Under a lease which provided for a suspension of rent until any damage by fire which might occur should be repaired, the lessor and lessee agreed, as to a fire which took place near the end of the term, that the former should contribute the insurance money toward rebuilding, provided the latter made beneficial alterations in the new erection. The Supreme Court of Pennsylvania held that this agreement was sufficient to enable the lessor to exact rent from the time the place was again put into working order, although part of the premises were not restored; and, further, that the tenant by holding over, as he did, for a period of several years after the end of the term, became *ipso facto* bound to pay the rent provided by the lease in such case, without regard to the unrepaired condition of the premises or the effect of the agreement as to rebuilding.

In the case of Hoffman vs. Brungs et al., decided by the Kentucky Court of Appeals, it appeared that Hoffman advanced money to Brungs' firm, with which to purchase tobacco, under an agreement that all the tobacco purchased by the firm during the year should be shipped to the tobacco warehouse of Hoffman, for sale on commission, and to indemnify him. After advances, amounting to a large sum, had been made, Brungs' firm, having become insolvent, executed to Hoffman their note for the full amount, and also a mortgage on all the tobacco in their

INFRINGEMENT OF PATENT—CELLULOID COMBS.

The case of The Celluloid Manufacturing Co., et al. vs. Noyes et al. was a suit for an infringement of letters patent granted in 1880 to one Booth for an improvement in the manufacture of combs from celluloid and analogous material. The device consisted in the application of a stream or jet of water to or near the saw while the teeth of the comb were being cut. The United States Circuit Court for the District of Massachusetts dismissed the bill for want of novelty. Colt J., said: The use of water upon a saw or cutting-tool to lubricate it, diminishing friction and consequent heat, is old. It has been used in making combs, rings, piano-keys and numerous other articles out of ivory, mother-of-pearl, rubber and other materials; and it also appears that it has been previously applied to sawing knife handles of celluloid. In view of the well-known and common use of water upon a cutting-tool, we must hold this patent void for want of invention. In dealing with a material of the character of celluloid the use of water upon the saw would seem to suggest itself to the most ordinary mechanic.

The owner of money entrusted the same to his employer to deposit for him in a bank at interest, and the employer made the deposit in his own name, the bank knowing whose money it was at the time. The employer afterward endorsed the certificate to the owner, who deposited the same in a safe to which his employer had access, but gave no notice to the bank until after his employer had taken the same and had drawn the money thereon and had it placed to his individual account. He did then inform the bank of his rights, but afterwards he treated the transaction as a loan to his employer for over three years, expecting him to secure the same, during which time he made no claim on the bank. The Supreme Court of Illinois held that under the facts the owner of the money so deposited could not maintain an action of trover against the bank for a conversion of the money, for the reason that he had by his acts clothed his employer with an apparent ownership or control of the money, and had acquiesced in the payment of the money to him for so long a time and treated the transaction as a loan to his principal.

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Fleur de lis,
 Puritan Bonquet,
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ALSO A
FULL LINE
 OF THE
Regular Odors!

$\frac{1}{2}$, 1, 2 and 4 oz., $\frac{1}{2}$ pound and pound glass stopped bottles.

**JENNINGS
& SMITH,
Perfumers,**

GRAND RAPIDS, MICH

We handle on Commission BERRIES, Etc. All orders filled at lowest market price. Correspondence solicited. APPLES AND POTATOES in car lots Specialties. NO. 9 IONIA ST.

Nos. 122 and 124 Louis St., Corner Fulton,
Grand Rapids, Mich.

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The Best and Most Attractive Goods on the Market. Send for Sample Butt. See Quotations in Price-Current.

When in want of a good brand of OYSTERS, don't fail to get the famous PATAPSCO, which is guaranteed both as to quality and price. Sold only by W. F. GIBSON & CO., Grand Rapids, Mich., GENERAL COMMISSION MERCHANTS, and dealers in all kinds of PRODUCE, JELLY, MINCE MEAT and PAPER OYSTER PAILS.

Jelly, Mince Meat Etc.

We have a large Western order trade for Apples in car lots, as well as a good local demand, and also handle both Evaporated and Sun-dried Apples largely. If you have any of these goods to ship, or any Potatoes or Beans, let us hear from you, and we will keep you posted on market price and prospects. Liberal cash advances made on dried fruit, also on apples in car lots.

Reference—First National Bank.

This new brand of cigars (to retail at 5 cents) we put on the market guaranteeing them to equal, if not excel, any cigar ever before offered for the price. We furnish 500 "Gutter Snipes" advertising the cigar, with every first order for 500 of them. We want one good agent in every town to whom we will give exclusive sale.

Geo. T. Warren & Co
FLINT, MICH.

Agents for

AMBOY CHEESE.

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A black and white illustration of a horse-drawn express wagon. A horse is harnessed to the front of the wagon, pulling it forward. A driver is seated on the wagon, holding the reins. The side of the wagon is labeled "EXPRESS" in bold, capital letters. The wagon has large, spoked wheels and a boxy body. The horse is depicted in a trotting or running motion.

No. 138 Horse and Wagon.

Warranted all of the best manufacture, bright colors, and good sellers at the prices named.
A small assortment at low prices, showing FIFTY PER CENT clear profit.

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No charge for case

167 South Water St., CHICAGO.

WE HAVE STANDING ORDERS FOR LARGE AND SMALL LOTS OF APPLES AND POTATOES, AND CAN PLACE SAME AT ALL TIMES TO THE ADVANTAGE OF CONSIGNORS. WE ALSO MAKE A SPECIALTY OF BEANS, DRIED FRUITS AND CRANBERRIES, AND ARE IN A POSITION TO COMMAND THE HIGHEST MARKET PRICE ON SUCH ARTICLES.

Offered in this Market are as follows:

RED FOX	-	-	-	-	-	-	-	.48
BIG DRIVE	-	-	-	-	-	-	-	.50
PATROL	-	-	-	-	-	-	-	.46
JACK RABBIT	-	-	-	-	-	-	-	.38
SILVER COIN	-	-	-	-	-	-	-	.46
PANIC	-	-	-	-	-	-	-	.46
BLACK PRINCE, DARK	-	-	-	-	-	-	-	.35
BIG STUMP	-	-	-	-	-	-	-	.38
APPLE JACK	-	-	-	-	-	-	-	.46

2c less in orders for 100 pounds of any one brand

	THE MEIGS FINE CUT, DARK, Plug flavor	.64
	STUNNER, DARK	.38
LL.	RED BIRD, BRIGHT	.50
	OPERA QUEEN, BRIGHT	.40
	FRUIT	.32
	O SO SWEET	.30

2c less in 6 pail lots.

ARTHUR'S CHOICE, LONG CUT, BRIGHT	.22
RED FOX, LONG CUT, FOIL	.26
GIPSEY QUEEN, GRANULATED	.26
OLD COMFORT, IN CLOTH	.27
SEAL OF GRAND RAPIDS, IN CLOTH	.24
DIME SMOKER, IN CLOTH	.24

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These brands are sold only by

Arthur Meigs & Co
Wholesale Grocers,

Who warrant the same to be unequalled. We guarantee every pound to be perfect and all right in every particular. We cordially invite you, when in the city, to visit our place of business, 77, 79 and 71 South Division Street. It may save you money.