



# THE NEWSLETTER

Golf Course Superintendents

Association OF NEW ENGLAND, INC.

Sponsors and administrators of the Troll-Dickinson Scholarship Fund – Awarded yearly to deserving Turf Management Students.

March 1999

## Jim Beane “retires” for the second time, then turns his energy to PGA officiating

Jim Beane’s said it before, but this time he really means it.

“I’m retired, definitely retired,” Jim swore on a stack of pesticide spraying manuals. “I realize my last retirement lasted only overnight. However, now it’s official. You want proof? I didn’t renew my pesticide license. I never go anywhere on the golf course without that.”

Beane, who retired as head superintendent at the Mt. Pleasant Country Club three years ago and then almost instantly resurfaced as construction super at the nearby Cyprian Keyes Golf Club, is one of those guys not very good at doing nothing. His zest for keeping busy began at the beginning of a 22-year hitch in the United States Marine Corps and kept picking up steam rather than running out of it.

However, Jim turned 68 last month and felt some of that verve should be directed to family and other interests. He

has four grandchildren with another on the way, and can feel the lure of playing golf, maybe spend a few rounds at Hilton Head instead of firing up the crew at Cyprian Keyes.

Incidentally, those two-plus years he spent at the upgraded public golf course worked wonders with his resume (if needed). Cyprian Keyes is considered at the top of the scale in public golf course ventures and Jim was there when the course cut its teeth. In fact, he may have even burped it on occasion.

Cyprian Keyes is like the pot of gold at the end of a golf course superintendents rainbow. That’s how Jim sees it and now leaves the layout in the capable hands of head superintendent Dick Zepp.

“When I was winding up, we had three certified superintendents in the maintenance loop,” Jim revealed. “There was myself, Dick Zepp, and Dick Duggan. If anything, that’s a hatful of experience. Aside from that, those guys (Zepp and Duggan) are good. We did 34,000 rounds last year and that may have been capacity. The place has really caught on. Bob Frem (owner) has spared no expense to give the area a public course that can hold its own anywhere.”

Beane, a Kentucky native, was always playing the maverick’s role since the day he enlisted in the Marines as an illegal entry (that’s underage as far as the Corps is concerned). However, he managed to fool the powers to be, hung on for two tours in Korea and another in Vietnam before his first retirement found him

***“I never had to put an ad in the paper for help, and I built the mentality that Mt. Pleasant was always a good place to work. That’s something in these days, when getting some guy to roll up his sleeves and do an honest day’s work can be dicey.”***

**Jim Beane**

job-hunting in the civilian world and his wife’s hometown of Winchendon.

One of his first stops was as a driver for a special education class that was conducted in Worcester. The particulars of the job opened some free time for Jim and he filled them with a part-time post at Mt. Pleasant. It soon blossomed into a full-time assignment, eventually it took full bloom as an assistant super and then the whole flower shop as head super.

Jim had heard all about the stress factors involved in the superintendents’ profession. Yet, he thrived on the opportunity.

“Don’t get me wrong when I say this, but I had to laugh when someone suggested I might not be able to handle

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**PRESIDENT**  
Kevin F. Osgood  
14 Inman Lane, Foxborough, MA 02035  
617-630-1950 Fax 617-969-8756  
Newton Commonwealth Golf Course

**VICE PRESIDENT**  
Robert Ruzala  
69 Gelinus Drive, Chicopee, MA 01020  
413-256-8654 Fax 413-594-4571  
Hickory Ridge Country Club

**SECRETARY**  
James Fitzroy, CGCS  
357 W. Squantum Street, North Quincy, MA 02171  
617-328-1776 Fax 617-328-9479  
Presidents Golf Course

**TREASURER**  
Michael V. Iacono, CGCS  
42 Newton Street, Weston, MA 02193  
781-899-7913 Fax 781-647-0602  
Pine Brook Country Club

**TRUSTEE**  
Arthur Silva, CGCS  
35 Pennacook Road, Tewksbury, MA 01876  
781-484-5440 Fax 781-484-6613  
Belmont Country Club

**TRUSTEE**  
David Comee  
65 Marquette Road, Gardner, MA 01440  
978-297-1223 Fax 978-297-0911  
The Winchendon School Country Club

**TRUSTEE**  
Wayne F. LaCroix, CGCS  
P. O. Box 4224, Andover, MA 01810  
978-475-6638 Fax 978-475-9488  
Andover Country Club

**FINANCE CHAIRMAN**  
Daniel Higgins, CGCS  
68 Hutchinson Road, Winchester, MA 01890  
781-729-3809 Fax 781-721-1561  
Winchester Country Club

**GOLF CHAIRMAN**  
Michael J. Hermanson  
P. O. Box 145, Gardner, MA 01440  
978-632-2713 Fax 978-632-2029  
Gardner Municipal Golf Course

**EDUCATION CHAIRMAN**  
Ronald P. Dobosz, Jr.  
1137 Park Street, Stoughton, MA 02072  
781-341-8564 Fax 781-341-8564, \*51  
Cedar Hill Golf Course

**NEWSLETTER CHAIRMAN**  
Russell Heller  
59 Park Street, Melrose, MA 02176  
781-979-9048 Fax 781-979-9048

**PAST PRESIDENT**  
Robert DiRico, CGCS  
326 Fuller Street, West Newton, MA 02165  
617-527-6968 Fax 617-527-0069  
Brae Burn Country Club



**GCSANE Headquarters**  
175 Highland Avenue, Needham, MA 02494-3034  
(781) 453-8668 Fax (617) 449-4020

Newsletter Editor . . . . . Russell Heller  
Contributing Editor . . . . . Gerry Finn  
Business Manager . . . . . Michael V. Iacono, CGCS

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***"I knew there would come a day when I'd get up and there was no office to go to. So, I spread my wings and got into golf officiating. As of now I'm in line to work the Ryder Cup this year at The Country Club."***

**Jim Beane**

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the stress," Jim explained. "At the time, to me stress meant being part of bomb disposal units in Korea and Vietnam. So, I was ready to break a mental sweat if I had to at Mt. Pleasant."

Therefore the relationship between Beane and Mt. Pleasant was a love affair from the start. He pulled 22 years in all, 17 as head super and the situation was a right fit. In fact, he only left because of the challenge Cyprian Keyes laid before him.

Jim's reputation as a capable and integrity-blessed superintendent at Mt. Pleasant spread through the Worcester area and was one of the reasons he was hand-picked to get the turf juiced up at Cyprian Keyes.

"I don't know about all the other stuff, like how the condition of Mt. Pleasant was under my leadership," Jim explained. "But I'm proud to say that the course never went begging for help while I was there. I never had to put an ad in the paper for help and I built the mentality that Mt. Pleasant was always a good place to work. That's something in these days, when getting some guy to roll up his sleeves and do an honest day's work can be dicey."

When Beane moved over to Cyprian Keyes he told himself he would stay as long as it took to complete the 27 holes and put the project in action. That's happened and it took the two-plus years he figured it would.

In the meantime, and between the long days and nights he was involved in the coming-to-life of Cyprian Keyes, Jim discovered another avenue for his talents. He began attending golf rules workshops,

which led to a position on the New England PGA rules committee and then related participation in several important tournaments.

"That all has to do with the fact that I can't sit still," Jim said. "I knew there would come a day when I'd get up and there was no office to go to. So, I spread my wings and got into this (golf officiating). As of now, I'm in line to work the Ryder Cup this year at The Country Club. It's all in wanting to stay active. Besides, this is different and enjoyable."

Retirement No. 3, then, seems to be permanent, although Jim sees a future at Cyprian Keyes for his other talents. "Last year I found over 6,000 golf balls just walking the wilds of the course," he snorted. "That makes me an environmentalist of sorts. I wonder if that job carries any retirement benefits?"

**GERRY FINN**

## Calendar

- |            |   |
|------------|---|
| April 20   | <b>GCSANE Monthly Meeting</b><br>Joint meeting with Cape Cod<br>Eastward Ho Country Club<br>Chatham, Mass.<br>Supt. - Brian Cowan, CGCS           |
| May 17     | <b>GCSANE Monthly Meeting</b><br>Scholarship & Benevolence<br>Tournament<br>Wachusett Country Club<br>West Boylston, Mass.<br>Supt. - Don Marrone |
| June 14    | <b>GCSANE Monthly Meeting</b><br>Hickory Hill Golf Course<br>Methuen, Mass.<br>Team of Two Championship<br>Supt. - Eric Brox                      |
| June 23    | <b>UMass Turf Field Day</b><br>South Deerfield, Mass.   |
| July 19    | <b>GCSANE Monthly Meeting</b><br>75th Anniversary Tournament<br>Marshfield Country Club<br>Marshfield, Mass.<br>Supt. - Bob Matthews, CGCS        |
| August 11  | <b>Athletic Turf Field Day</b><br>Nashua, N.H.  |
| October 4  | <b>GCSANE Monthly Meeting</b><br>White Cliffs Country Club<br>Plymouth, Mass.<br>Supt. - Lianne Larson  |
| November 1 | <b>GCSANE Monthly Meeting</b><br>Brae Burn Country Club<br>The Highland Course (9 Holes)<br>Supt. - Bob DiRico, CGCS                              |

# The Super Speaks Out

**This month's question: Do you have a public and human relations program regarding members on your agenda, and how do you implement it?**

**Pat Lucas, Innis Arden Golf Club:**

"Human relations on my job means everything to me. In fact, it should be part of every superintendent's approach to the task at hand. Funny thing, when I was at UMass, I remember Dr. (Joseph) Troll preaching that public relations is 80 percent of a superintendent's responsibility. Since I've been in the field, I can improve on that. Now, I think it's 99 percent.

"One of the ways I practice what Dr. Troll preached is by being visible to the membership. They should know who I am and I should make myself available to them regarding insight to what we do on the course. In high season, then, you'll find me on the first tee or the practice green every Saturday morning.

"That kind of involvement has paid off in the 22 years I've been here. I've become a communicator to my members and that line of communications between us has made it a better relationship all around.

"There was a time when I rode a white horse on the job, running around the golf course looking for abuses of turf and other infractions. But I traded in that horse for some good common sense.

"Things like divot replacement, ball-mark repair, and trap raking used to drive me crazy . . . I mean when they didn't happen. However, I've learned to approach that type of problem through communications. Each month I put out a bulletin, addressing the superintendent's concerns over educational subjects and the whys and wherefores of practices I conduct in the maintenance program.

"We do have rules of conduct on the course, but I'm reminded that it rests with the members, themselves, to enforce them. Oh, I use the usual visual aids to make them aware of their responsibility to maintaining turf conditions. But I'm not an enforcer. I'm an educator in that respect.

"Again, I can't overemphasize the need for the superintendent to sell himself and what he's doing on the course to his members. It's a different parade out there these days and we supers have to fall in step with it."

**Neil Wendell, Point Judith Country Club:**

"I practice public or human relations around the club in many ways. Mostly, it's a face-to-face effort since I'm at the club many Saturdays and Sundays to meet members and ask any questions they may have about what we're doing along maintenance lines.

"I also am asked to play the golf course once a week . . . with guests, if I choose. This is a real help for me since it gives me another perspective in observing the condition of the course. Plus, I usually have lunch in the clubhouse on my playing day and that brings me in direct contact with members who are interested in conditioning methods and whatever.

"I've found that most members want to be informed about what we do out on the course to make their rounds more enjoyable. The club has a newsletter that's published once a month with its own green section . . . which is me.

"Through that medium I write about things like use of pesticides, when and why the greens must be aerified, the formula (6-6-6) for cup placement and other helpful hints like how to repair ballmarks or how to rake a trap properly. It's all in there and the response from members has been favorable.

"Those touchy subjects: ballmark repairs, trap raking, and replacement of divots. They're often approached better by practice rather than only theory. For example, when we have a major tournament, like the state amateur, the members can see for themselves how good golfers treat the course. In those events the course is virtually immaculate after they play it. I

think that respect for its condition may rub off on our members.

"Regardless, staying in touch with my members has become a must for me. The name of this game is providing information to the members and making them aware of their responsibility in maintaining maximum playing conditions. I practice that mentality every day of my life."

**Pete Lanman, Duxbury Yacht Club:**

"One of my priorities here (nine years overall and five as super) has been to emphasize to members just who I am and what I do in my job. That's what public relations is all about, at least that's what it is where my relations with members goes.

"Foremost, I try to speak to everyone in the membership at one time or another. I know that's probably impossible but I make myself available on weekends when the majority of members are on the grounds.

"Don't forget, too, my working place here takes in a lot of territory because of the wide range of facilities members are offered. They include nine clay tennis courts, three paddle courts (one under construction) and their heating systems, swimming pool, and a waterfront where sailing becomes the order of the day. All of that maintenance comes under my attention and control. Therefore, my information cup runneth over.

"Our club has a biweekly newsletter and I write a column in it, one that touches a lot of maintenance practices. It covers a number of items, from what drainage problems might arise to why the heating system on a paddle court must be replaced or upgraded. It's wall to wall here.

"Sometimes I think that nobody reads the column, but then I bump into someone who mentions a point I brought up or explanation for some move. That's when I know my public relations part of the job is working.

"Oh, I almost forgot my part in junior golf clinics. I always make it a point to join the pro in presenting reasons for and how to replace divots, repair ball marks, and the like. Overall, then, PR's on the loose around here and it's working on both sides of the aisle."

**GERRY FINN**

## GCSAA News

# Survey reflects concerns about slow play, etiquette, course grooming, & environment

Golfer disdain for slow play is shared by professionals responsible for the beauty, performance and upkeep of the nation's golf courses, according to a GCSAA survey.

The 1999 GCSAA Golf Leadership Survey was conducted at GCSAA's 70th International Golf Course Conference and Show in Orlando, Florida, from February 9-12, 1999. The computer-based survey probed 1,275 golf course superintendents on trends in golf and golf management. The survey reveals slow play is a function of golf's popularity, golfer inexperience, and golf course conditioning. The 1,200 respondents overwhelmingly cited increased course traffic (33%), high rough and fast greens (26%) and decline of golfer etiquette (23%) as the primary causes of slow play.

Superintendents said they have combated slow play by either lowering the rough (46%), or widening the fairways (25%).

Unlike efforts to control slow play, superintendents are not reacting to the distances achieved by new golf balls or advances in golf club/shaft technologies. Some 84% of superintendents said they were not grooming their courses to compensate for increasing distances of golf balls.

Superintendents identified failure to repair ball marks on the putting green as golfers' worst breach of etiquette (60%), followed by failure to rake bunkers (18%) and to repair divots (8%).

Moving violations on the golf car paths were also a concern of superintendents. More than 40% cited golfers for driving on or too close to greens as the most common violation, while ignoring daily posting of golf car restrictions was next (33%).

Asked how playing conditions have changed in the last five years, respondents identified increased green speed (40%), improved fairway conditions (23%) and height of turf (15%) as the most significant.

The survey also revealed increased television exposure is affecting how golfers think their course should look. As picture-perfect golf courses have become the norm rather than exception, it is little

surprise that 70% of superintendents say TV golf has heightened expectations of golf course conditions.

In predicting changes in course operations over the next five years, the environment figured prominently. The three most common predictions were an increase in environmental regulations, improved environmental management techniques, and a decrease in water usage.

Environmental issues have been a major focus for superintendents for several years. The survey found there is no economic

penalty for environmental compliance on the course, and 60% of respondents claimed not to have increased operating costs to pay for environmental compliance.

Weather has a large impact on the work of superintendents. Perhaps the most far-reaching example of this in the past several years, was the El Nino phenomenon of 1998. The survey indicated that 44% of superintendents said its effects increased operating costs at their facility.

For more information contact: Jeff Bollig, GCSAA (800) 472-7878, ext.430.

## Remember When?

### Remember When?: GCSANE's past

Remember when? looks at significant individuals and events of GCSANE's past.

#### 25 years ago

In an effort to make members aware of a responsibility often misplaced by some golf course superintendents, *The Newsletter* submitted these questions:

Is my equipment accessible without tearing up the whole maintenance building?

Would my building be suitable for a meeting of the country club's board of directors?

Would I think twice about staying overnight in my maintenance building?

Could I offer the rest room facilities in my building to anyone without fearing the possibility of being embarrassed?

Is there a clear path from one end of the building to the other?

Is my building a firetrap?

Could I wear a suit in my building without fear of having it soiled or permanently damaged?

#### 15 years ago

The action was eventful for association members who took in the GCSAA Show and Tournament at Las Vegas.

Dave Barber had five birdies in his round at the Phoenician but still struggled to come in with an 87.

Frank Higgins was a serious contender for high score honors (?) but took a no-card on the second day because he ran out of golf balls after getting the shanks and losing one dozen balls in a hazard.

Bert Frederick, always in contention in one way or another, is believed to have set a tournament record by smoking four cigars in one round.

On the non-hilarious side, Brian Cowan and Ron Kirkman lit up the kudos machine with a fine job running the hospitality room. They really put a lot of time and effort into keeping everything and everyone lubricated.

#### 5 years ago

Memorandum from Robert DiRico, research committee chairman:

"On behalf of the Research Committee and GCSANE, I would like to thank Dave Wallace of Tee & Green Sod for the generous donation of \$1,784. Donations from the private sector are greatly appreciated. Again, thanks, Dave. We appreciate the strong support."

Congratulations to John Petraitis of Crestwood C.C. for capturing second low net in the Super Senior Division at the GCSAA tournament in Texas.

Also, hats off to new Life Members, Nick Cammuso and Mal Wendell.

GERRY FINN



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**Awards & Honors**


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## Dr. Noel Jackson of University of Rhode Island receives 1999 USGA Green Section Award

Dr. Noel Jackson of Kingston, R.I., a respected teacher, researcher, and extension specialist from the University of Rhode Island, has been selected to receive the 1999 USGA Green Section Award.

Given by a distinguished panel of experts, this annual honor recognizes persons for distinguished contributions to the game of golf through work with turfgrass. It was presented to Jackson in February during the annual conference of the Golf Course Superintendents Association of America (GCSAA) in Orlando, Fla.

"I'm extremely pleased, and very surprised, for that matter," Jackson said. "This is wonderful."

Jackson is the first Green Section Award recipient to be born, raised, and educated outside the United States. A native of Yorkshire, England, Jackson's

academic record includes B.S. and M.S. degrees in agricultural botany from King's College, Newcastle-Upon-Tyne, U.K., and a Ph.D. degree in agronomy from the University of Durham, U.K.

From 1958 to 1965, Jackson served as a distinguished turfgrass pathologist with the Sports Turf Research Institute in Bingley, England. He moved to the United States in 1965 to join the faculty of the University of Rhode Island, where he rose to the rank of professor.

Dr. Jackson is renowned for his knowledge of cool-season turfgrass diseases and for his expertise as a turf disease diagnostician. He is highly respected for his ability to provide effective and practical disease control recommendations.

His academic peers admire his understanding of the relationship between disease and agronomic practices, and for his exceptional knowledge of the

taxonomy, biology, and management of turfgrass diseases. He has authored hundreds of articles as well as co-authoring the work, *Fungal Diseases of Amenity Grasses*, considered the premier reference on the subject of turfgrass diseases.

Dr. Jackson is also renowned as an effective public speaker at scores of seminars held throughout the country, as well as a concerned, caring mentor to hundreds of students.

One of Dr. Jackson's advocates writes: "His vast experience and knowledge in turfgrass agronomy and pathology; his dedication to research, teaching, and extension work; his insight, sense of humor, willingness to share ideas, ability to communicate effectively, and his love for his profession make Dr. Jackson one of the most respected men in our industry."

Questions about the 1999 USGA Green Section Award may be directed to Jim Snow, national director of the USGA Green Section, at (908) 234-2300.

From USGA web page:  
[www.usga.org/green](http://www.usga.org/green)

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**Awards & Honors**


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## Mary Owen of UMass honored with Presidents Award by STMA

The Sports Turf Managers Association (STMA) issued Awards of special recognition during its 10th Annual Conference and Exhibition held January 13-17, 1999, in Mesa, Arizona. The recipient of the 1998 Presidents Award was Mary Owen, Extension Educator - Turf Specialist with the University of Massachusetts.

Ms. Owen is stepping down after fulfilling two terms as STMA Board Member in the Category III position, as Education Committee Chair and as Education Chair of the Conference Committee. This Award was presented, "In grateful recognition of all you have accomplished in furthering the educational level and standards of professionalism for the Sports Turf Managers Association." Ms. Owen will continue her contributions to STMA as a member of the Conference

Education Committee and a member of the Certification Committee.

STMA is a not-for-profit international association of over 1,400 sports turf professionals from schools, colleges and universities, parks and recreation and municipal facilities, professional stadiums and commercial affiliates who unite in promoting better and safer sports turf areas. The association and its affiliated chapters collect and disseminate scientific, educational and practical knowledge on the science of growing grass and the art of maintaining sports turf to produce safe and aesthetically pleasing playing surfaces.

For more information about this award, or about STMA and its goals and objectives, please contact STMA Executive Director Steve Trusty by phone at (800) 323-3875, fax (712) 366-9119, or e-mail: [SportsTMgr@aol.com](mailto:SportsTMgr@aol.com).

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***"His vast experience and knowledge in turfgrass agronomy and pathology; his dedication to research, teaching, and extension work; his insight, sense of humor, willingness to share ideas, ability to communicate effectively, and his love for his profession make Dr. Jackson one of the most respected men in our industry."***

**USGA Green Section  
Award panelist**

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## Groundskeeper's estate gift to benefit Stockbridge School

A gift of \$260,000 from the estate of a former New Jersey groundskeeper and his wife will establish a scholarship fund for students studying turfgrass management at the two-year Stockbridge School at University of Massachusetts.

Charles Osterman was chief groundskeeper and superintendent of an estate in Demarest, N.J., owned by the late Sen. Edmund Wakelee. As a bonus for his work, he was occasionally given blue-chip stock in oil, communication, and utilities companies. He and his wife Frances eventually retired to Florida, where Charles died in 1985 at age 72. After his death, Osterman's nephew,

Robert W. Osterman, took on management of his aunt's portfolio, which grew considerably until her death in 1997. Before her death, Frances Osterman indicated it was her husband's wish that one-third of their estate be given to educational institutions with courses in soils; grasses; and landscape technology, equipment, and management.

Robert Osterman carried out their wish, and next year, the Charles E. and Frances M. Osterman Scholarships will be awarded to six students at Stockbridge School. More than \$10,000 in scholarship aid will be awarded annually to students majoring in turfgrass management or related studies.

Osterman's ties with Stockbridge were established when he attended Winter Turfgrass School in 1968. Like his uncle, he spent much of his life in the turfgrass field, as golf course superintendent and general manager of Connecticut G.C. He served on the board of the Connecticut Association of Golf Course Superintendents and went on to serve on the board and as elected president of the GCSAA. Two of Robert's sons also attended Stockbridge: Kurt received an associate degree from Stockbridge in 1993, and Keith attended the winter turfgrass program in 1994.

*continued on page 8*

### **DIVOT DRIFT...announcements...educational seminars...job opportunities ...tournament results...and miscellaneous items of interest to the membership.**

#### **MEMBERSHIP**

**Welcome New Members:** Glenn Perry, CGCS, Superintendent, Potowomut G.C.; Timothy Hood, Superintendent, Needham G.C.; Anthony DeDominicis, Superintendent, Kelly Greens By-The-Sea; Darrin Perry, Superintendent, Wenham C.C.; Donna Catrambone, Superintendent, Fore Seasons Golf and Learning Center; Bo Koloski, Affiliate, Turf Products Corp.

**Proposed for Membership:** Michael Stachowicz, Superintendent, Cranwell Golf Resort; Karl Heintzelmann, Superintendent, Ipswich C.C.; Chris Albrecht, Assistant, Ipswich C.C.; Paul Hallock, Superintendent, Goodwin C.C.; Robert Cullen, Assistant, Juniper Hill G.C.; Stephen Keith, Assistant, Ridder Farm C.C.; Mark Pendergast, Assistant, Poquoy Brook; Darren Flutie, Affiliate, Read Custom Soils; Northshore Hydroseeding, Friend.

#### **INFORMATION**

**The 1998 Mass. Pesticide Usage Reports** are due by March 31. Don't forget to complete yours. Failure to do so means losing your license and having to take the exams again.

**Congratulations to the following members, all making new stops:**

**Tom Colombo, CGCS,** is now overseeing a new 18-hole project at The Ridge Club, having left New Seabury C.C.

**Dave Laffey** has left the warm confines of Newton Commonwealth to take the superintendent job at Franklin Park G.C.

**Tom Platt,** formerly at Tara Colonial in Lynnfield, has accepted the superintendent position at Pease Golf Course in New Hampshire.

**Conor Fitzgerald** is now the superintendent at Putterham Meadows after serving in that role at Chelmsford C.C.

**The Tom Irwin Company** now boasts two new reps, as **Jack Pluta** and **Greg Misodoulakis** have joined the company.

**Dick French,** after spending several years at Longmeadow (in Lowell), is now at Bear Hill G.C. in Stoneham.

**Erik Anderson** has left Salem C.C. to take the superintendent position at Haverhill C.C.

**Dennis Freil** has left the Tom Irwin Co. and is now a sales professional at The Cardinals, Inc.

**Congratulations** are extended to Patrick Daly of the Milton-Hoosic club. Patrick's wife recently gave birth to a girl, Emma.

**The Newsletter** needs pictures! To help celebrate the 75th anniversary of the GCSANE, we would like to print old photographs of member clubs or GCSANE events in future issues. If you have any pictures that you feel may be of interest, please contact Russ Heller at (781) 979-9048.

**The staff of The Newsletter** would like to take this opportunity to thank Wayne LaCroix for doing a fine job handling the editor duties the last two years. He helped streamline operations to help ensure your issue gets to members each month. Due to his efforts, it will be easier for us to put together each issue. Wayne will continue to serve the GCSANE as trustee and is chairman of the Membership Committee.

#### **MEETING NOTES**

**Thanks to Brian Linehan** and the Heritage Hill C.C. staff for hosting the February meeting.

**Please note that the Scholarship & Benevolence Tournament** has moved to Wachusett C.C., West Boylston, Mass., and will be held on May 17, 1999.

#### **EQUIPMENT FOR SALE**

**Variety of equipment for sale:** 1986 Kubota Mid-Mount Mower - 3 blade, 60" rotary, good condition, \$600; 1978 Truckster Mounted Topdresser - PTO driven, belt slips, \$300; 1973 Lely Spreader - PTO, 3-point hitch, rebuilt fins, good condition, \$500; Front Brush Attachment for GreensKing Triplex, good condition, \$250; 2 True Temper Rollers - 24" x 18" hand, 36" x 24" hitch, \$50 each. Prices negotiable. Contact Dave Devin at Brockton C.C. (508) 588-0361.

#### **POSITION AVAILABLE**

**2nd Assistant Superintendent/Foreman.** Franklin Country Club is seeking an individual who will be responsible for irrigation duties, spraying programs, small projects, golf course markings, and day-to-day maintenance. Individual must have a two-year degree or ample Winter School education. Individual must have a minimum of two years of experience as a technician, and have a Mass. pesticide applicator's license. The position is year round, and includes salary, health insurance, association dues, and golf privileges. Advancement is possible. Send resume by March 15, 1999 to: Garry Luccini, Superintendent, Franklin Country Club, 115 Forest Street, Franklin, MA 02098.

# Please Patronize these FRIENDS of the ASSOCIATION

## A-OK Turf Equipment Inc.

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Articulator, Terra Topper, Greens Groomer  
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## A.A. Will Materials Corp.

168 Washington St., Stoughton, MA 02072-1748  
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## Agr-Evo U.S.A. Co.

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Finale, Turcam, DeltaGard.  
David Sylvester - (860) 828-8905

## Allen's Seed Store Inc.

693 S. County Trail, Exeter, RI 02822  
Specializing in quality seed and related  
golf course maintenance supplies.  
Gregg Allen - (800) 527-3898

## Bartlett Tree Expert Co.

153 Rumford Ave., Newton, MA 02466-1311  
Consulting, planning, IPM MoniTor, pruning,  
fertilization & appraisal.  
Jack Kelly - (617) 969-5990

## Bay State Fertilizer/MWRA

100 First Ave., Boston, MA 02129  
Manufacturer & supplier of dry organic fertilizers.  
Kristen Patneude - (617) 788-4437

## Bayer Corporation

118 Ellery Ave., Middletown, RI 02842  
Bayleton, Merit, Dylox, Tempo  
Brad Herman - (800) 842-8020

## The Borden Company

114 Summer St., Maynard, MA 01754-2216  
Bulk limestone dealer.  
Jack Borden - (978) 897-2571

## Boston Irrigation Supply Company

60 Sturgis Way, Dedham, MA 02026  
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John Ramey, Paul Kenyon, Robert Barbati  
(781) 411-1560

## Breudan Corporation

40 Walker St., Swansea, MA 02777  
Doug Hopper - (508) 379-0092

## The Cardinals, Inc.

166 River Rd., P.O. Box 520  
Unionville, CT 06085-0520  
Golf course and landscape supplies.  
John Callahan, Dennis Freil - (800) 861-6256

## Cavicchio Landscape Supply, Inc.

110 Codjer Lane, Sudbury, MA 01776  
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covers, loam, and mulch.  
Darren Young - (978) 443-7177

## Cedar Lawn Tree Service, Inc.

32 Nickerson Rd., Ashland, MA 01721  
Pruning, fertilization, removal,  
and professional care.  
William P. Maley - (508) 881-2622

## Cornish, Silva, & Mungeum, Inc.

207 N. Main St., Uxbridge, MA 01569  
Golf course architects.  
(508) 278-3407

## Country Club Enterprises

P. O. Box 820, Cataumet, MA 02534  
Club Car golf cars, Carryall utility vehicles.  
Ed McGuire, Dave Farina, Steve Butler  
(800) 662-2585

## Country Golf, Inc.

4852 Westchester Dr., Traverse City, MI 49684  
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specialists in Donald Ross courses.  
Jerry Deemer - (616) 947-5751

## Douglas Equipment Corp.

90 Douglas Pike, Smithfield, RI 02917  
John Deere golf and turf equipment dealer.  
Paul T. Surabian, Allen Vadala  
(401) 232-3700

## Dow/Elanco

31 Old Town Trail, Narragansett, RI 02882  
Bob Scott - (401) 376-7290

## Michael Drake Construction, Inc.

240 Walnut St., Framingham, MA 01702  
Golf course reconstruction; professional shaper.  
Michael Drake - (508) 875-8247

## F.A. Bartlett Tree Expert Co.

640 Hale St., Beverly Farms, MA 01915  
Complete tree care, landscape design  
& construction, disease control,  
long-range planning.  
Ben Staples - (978) 927-1590

## F.D.I., Inc.

(Fairway Design Illustration)  
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Joseph K. Martin, Robert Page  
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## Gold Star Nursery & Sod Farm

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Growers of turfgrass and ornamentals  
Bill Thompson, Malcolm McPhail  
Lexington, MA - (781) 861-1111  
Canterbury, NH - (603) 7834717

## Charles C. Hart Seed Co., Inc.

P.O. Box 9169, Wethersfield, CT 06109-0169  
Roy Sibley, Dick Gurski  
(800) 326-HART

## Hartney Greymont

433 Chestnut St., Needham, MA 02492-2822  
Tree care, landscape construction, consulting.  
Mark Tobin - (781) 444-1227

## International Golf Construction Co.

5 Purcell Rd., Arlington, MA 02474  
Golf course construction.  
Antonios Paganis - (781) 648-2351;  
(508) 428-3022

## Irrigation Management & Services

21 Lakeview Ave., Natick, MA 01760  
Irrigation consultation, design, and  
system evaluation.  
Bob Healey, ASIC, CID - (508) 653-0625

## Tom Irwin Inc.

118 A St., Burlington, MA 01803-3404  
Jack Peterson, Wayne Ripley, Paul Skafas,  
Chris Peterson, Jack Pluta, Greg Misodoulakis  
(800) 582-5959

## Ken Jones Tire, Inc.

71-73 Chandler St., Worcester, MA 01613  
Distributor of tires for lawn & garden, trucks,  
cars, industrial equipment, and golf cars.  
Gerry Jones - (508) 755-5255

## Koonz Sprinkler Supply, Inc.

39 Waverly Ave., Springfield, NJ 07081  
(973) 379-9314

## Landmark Construction

P. O. Box 662, Winchester, MA 01890  
Tee/bunker shaping & remodeling, cart paths,  
drainage, tree planting, landscape construction.  
Daniel Champion - (781) 729-3250

## Larchmont Engineering

11 Larchmont Lane, Lexington, MA 02420-4483  
Keith Savage - (781) 647-3361

## Lazaro's Golf Course

Supplies & Accessories  
dba Hammond Paint and Chemical Co., Inc.  
738 Main St., Suite 223, Waltham, MA 02154  
Complete line of golf course accessories;  
Standard, Par Aide, Eagle One.  
Joe Lazaro - (781) 647-3361

## Lesco, Inc.

20005 Lake Rd., Rocky River, OH 44116  
Ron Tumiski, Mike Donohue, Jim Wierzbicki  
(800) 321-5325

## Lofts Seed, Inc.

22 Lantern Lane, Exeter, RI 02822  
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## D.L. Maher Co.

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## McNulty Construction Corp.

P. O. Box 3218, Framingham, MA 01705-3218  
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## Miller Golf Construction

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(508) 295-1553

## Nardone Sand and Gravel, Inc.

37 Power Rd., Westford, MA 01886-4112  
Topdressing sand & mixes, bunker sands,  
root-zone mixes, loam, cart path materials,  
drainage stone.  
Greg Frederick - (978) 692-8221

## Novartis Specialty Products, Inc.

394 Monson Tpk. Rd., Ware, MA 01082  
Banner MAXX, Barricade, Subdue MAXX, Primo  
Dave Ravel - (413) 967-6745

## Partac Peat Corporation

Kelsey Park, Great Meadows, NJ 07838  
Heat treated topdressing, golf hole targets,  
turf blankets, other specialty golf supplies.  
Jim Kelsey - (800) 247-2326

## P.I.E. Supply Co.

For your irrigation needs; dedicated to sales  
and service of quality irrigation equipment.  
Greg Albanese - (781) 383-8303

## Prescription Turf Services, Inc.

P. O. Box 39, Middleton, MA 01949  
Deep-tine and hydro-injection services,  
custom fertilizer & pesticide applications,  
fairway aeration, topdressing operations.  
Scott McCoy - (978) 777-1663

## Read Sand and Gravel, Inc.

171 VFW Drive, Rockland, MA 02370  
Topdressing, root-zone mixes, bunker sand,  
3/4 & 3/8 screened loams, cart path materials,  
mulch, drainage stone.  
Joe Farina - (800) 660-2955

## J.P. Roberts Company

P. O. Box 455, Harvard, MA 01451  
Technical resource catalog, survey-weather-  
testing-measurement & diagnostic equipment.  
Barbara Piantedosi - (978) 456-6886

## Sawtelle Brothers

65 Glenn St., Lawrence, MA 01843  
Bob Brown, Larry Bunn, Mike Hannigan,  
Frank Higgins, John Lenhart  
(978) 682-9296

## SBI Turf Services

65 Glenn St., Lawrence, MA 01843  
Deep-tine, core, & water-injection aeration,  
DOL & Verti-Seed overseeding, irrigation services.  
Jim Favreau - (800) 999-TURF

## Shawnmark Industries, Inc.

P. O. Box 8966, Warwick, RI 02999  
Matt Howland - (401) 295-1673

## Sodco Inc.

P. O. Box 2, Slocum, RI 02877  
Matt Faherty, Pat Hogan  
Bluegrass/Fescue, Bluegrass/Rye,  
Bluegrass/Fescue/Rye, Bentgrass  
(800) 341-6900

## Sports Club Management

104 Wyman Rd., Braintree, MA 02184  
OSHA and EPA compliance services and training  
Ron Smith - (781) 848-5978

## Dahn Tibbett

### Professional Golf Services

dba Weed & Feed, Inc.  
20 Clark Lane, Marshfield, MA 02050  
Specialists in golf course construction,  
bunker restoration, and irrigation installation.  
(781) 837-3503

## Tee and Green Sod, Inc.

P. O. Box 418, Exeter, RI 02822  
Bentgrass, Bluegrass, and Blue/Fescue sod.  
Dave Wallace, Robin Hayes  
(401) 789-8177

## Tuckahoe Turf Farms, Inc.

P. O. Box 167, Wood River Junction, RI 02894  
Chris Beasley - (800) 556-6985

## Turf Enhancement Enterprises

6 Jessica J Dr., Millbury, MA 01527  
Floratine products, Precision Small Engine Co.,  
Douglas Rollers, Trion Lifts.  
Tom Fox - (508) 865-9150

## TurfNet Associates, Inc.

21 Brandywine Rd., Skillman, NJ 08558  
Cutting edge communication for  
the golf course industry.  
Peter McCormick - (800) 314-7929

## Turf Partners, Inc.

15 Londonderry Rd., Londonderry, NH 03053  
Turf & ornamental supplies.  
Chuck Bramhall, Jim Cohen, Geoff Houghton,  
Rick Howe, Mike Kroian, Scott Mackintosh  
(800) 228-6656

## Turf Products Corp.

157 Moody Rd., Enfield, CT 06082  
Distributors of Toro irrigation and maintenance  
equipment and other golf-related products.  
Irrigation: Tim Berge, Palmer Whitney  
Commercial: Ed Fallow, Rick Moulton,  
Mike Turner, John Winskowicz  
(800) 243-4355

## United Horticultural Supply

18 Legate Hill Rd., Sterling, MA 01564  
Fertilizer, seed, chemicals, and IPM.  
Glenn Larabee, Bruce Chapman, Mark Miller  
(800) 224-4440

## Varney Bros. Sand & Gravel

79 Hartford Ave., Bellingham, MA 02019  
Concrete golf cart paths.  
Kenneth Mooradian - (800) 441-7373

## Winfield Nursery, Inc.

1320 Mountain Rd., Suffield, CT 06109  
Wholesale nursery trees and shrubs.  
Stan Hildreth

## Philip Wogan & George F. Sargent, Jr.

Golf Course Architects  
17 Walker Rd., Topsfield, MA 01983  
(978) 887-3672

## Zip Type Service

50 Kent Street, Newburyport, MA 01950  
Design, printing, mailing, advertising specialties.  
Sheila Johnson - (978) 462-9358

**Host Superintendent Profile**

# Meet host superintendent Bob Ruzala, Hickory Ridge C.C.

The host for the March meeting of the GCSANE is Bob Ruzala of Hickory Ridge Country Club in Amherst, Mass.

Bob's professional career began innocently enough. He attended the Stockbridge School of Agriculture and worked at Springfield CC in 1976 as a placement student. He studied hard, visited the Blue Wall only when necessary, and graduated with an associates degree the following year.

After graduation Bob took the head superintendents job at Holyoke Country Club, working there for seven years. In 1984, Hickory Ridge came calling, and he has been there ever since. Bob is beginning his 16th season this year.

Bob has served the GCSANE well over the years. He has held the positions of trustee (3 years), treasurer (4 years), and is currently in his second year as vice president. He has been chairman of the

membership and finance committees. He is presently chairman of the research committee. In 1996 and 1997 he was treasurer for the Mass. Turf Conference. To help fill his free time, he is presently on the UMass Turf Advisory Committee.

He and his wife, Denise, live in Chicopee and have two children, Paul, 15, and Jaclyn, 13. When not cracking the

whip at Hickory Ridge, he spends his time fishing and fly tying. He also spends time taxiing his children to and from their sports and music events and practices.

Bob also takes a lot of pride in the bluebird boxes he has installed on the golf course over the last four years. During that time he has had over 90 fledglings hatch, only to fly away.

### **Groundskeeper's gift . . .** *continued from page 6*

"We're honored that Robert Osterman has chosen the Stockbridge School to receive this bequest from his aunt and uncle," says Nancy Garrabrants, Stockbridge director. Robert Helgesen, dean of the College of Food and Natural Resources, notes that Osterman's choice

of Stockbridge to receive the gift "reflects the quality of the Stockbridge program and accords it tremendous recognition."

The gift was made to Campaign UMass, a five-year campaign to raise \$125 million and enhance the university's image. Two other institutions selected to receive gifts of \$260,000 are the agronomy program at Michigan State University and Lake City Community College of Florida.

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