



THE NEWSLETTER

April 2013

of the **Golf Course Superintendents Association of New England, Inc.**

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Superintendent Profile: Jim Conant, CGCS Pittsfield Country Club

By: Michael Hughes, Senior Assistant Superintendent, Walpole CC



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President's Message

The recent weeks have been quite active for facilities in our area. It seems that most of our members have completed spring aerification and other early season projects. We are all preparing for the arrival of summer and hoping that the weather will be good for golf and growing turf.

It has been some time since we have travelled to the western part of the state and I'm looking forward to visiting the Country Club of Pittsfield on May 13th. Jim Conant will be hosting us and he has helped build a strong reputation for the course, having been at the club for 16 years. It should be a great time of year for a road trip.

I want to thank the many Friends members who have taken advantage of the Partner Promotion Program (PPP). I expect those who are participating will find value and convenience in this option. The credit for organizing and administering the program goes to Mark Casey, Jeff Urquhart and Don Hearn. We have seen a successful start to the first year of this program.

Much of the work that goes on at the Board of Directors level is attending to the many "behind the scenes" aspects of our running our association. Prior to serving on the Board I had no idea just how much time goes into this effort. The Scholarship and Benevolence committee to manage its fund and golf tournament is a good example. In order to preserve the years of work that has gone into establishing the S&B fund and to ensure that it remains viable for the future, we are working to establish a legal trust for the fund. Our Treasurer, Michael Luccini is collaborating with Dave Stowe and the S&B committee as well as legal counsel to ensure the trust is developed and positioned in a manner consistent with the spirit in which it was established.

Best of luck to everyone for a successful year and I hope to see you at one of the many events and meetings in the near future. ❖

Mark Gagne



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Superintendent Profile: Jim Conant, CGCS Pittsfield Country Club

As April leads to May and hope springs eternal, New England's physical and emotional wounds begin to heal from the tragic events during the week of the 2013 Boston Marathon. While we think of the individuals and families affected, the passing of time also allows for the region to reflect upon much of the good will, sacrifice, and selflessness on display as members of the community help each other during these difficult times. These heroic actions have been an inspiration to many of us, helping put our daily lives in perspective, a reminder of the importance of giving back and helping each other.

With the golf season upon us, it can be easy as Turfgrass Managers to feel like there is no time in our busy schedules to perform charitable acts such as community service, participating in fundraising, or other similar contributions. For those of you that feel like there is not enough time in the day, I introduce to you Jim Conant, CGCS of The Country Club of Pittsfield.

Jim is the Host Superintendent for GCSANE's May 13 meeting at CC of Pittsfield. Jim's track record during his 21 years as a Certified Golf Course Superintendent speaks for itself, but it is how Jim spends his time away from the course that is truly remarkable. Whether it is playing a role in the local community or assisting educational establishments, Jim sets an example to all of us that we are all capable carving out some time to make a difference.

In the town of Pittsfield, Jim is a member of the School Committee, elected in 2011. Jim, along with the six other committee members are currently working on building a new high school. Jim is also the Chairman of the Pittsfield Conservation Commission, where he has been a board member for 10 years. The civic duty Jim has been involved in does not end there. He has previously served on the board of Park Commissioners for Pittsfield, as well as serving as Past President of the Pittsfield Babe Ruth youth baseball league. Finally, Jim is a member of the corporate board of the Pittsfield Boys and Girls Club.

Typically, the aforementioned list of volunteerism and civic service would be enough to fill two lifetimes, but we haven't even gotten to Jim's involvement in the Turfgrass Industry. Having graduated from the Stockbridge School of Agriculture, Jim has gone above and beyond when it comes to giving back to those who have helped him along the way. He was the chairman of the campaign to raise funds to build the Dr. Joseph Troll Turf Research Center and is currently a member of the Stockbridge School of Agriculture Advisory Board. Jim is very excited and proud of the new undergraduate turf program at Stockbridge School of Agriculture, which he calls "the fruit of labor of a long journey." On top of all these accomplishments, Jim is also a Past President of the GCSA of Cape Cod and served on the board of GCSANE as Finance Chairman for many years. Jim was a founding member of the NERTF board and is a past President of the foundation. Jim's professional career started as an Assistant Superintendent at Fairview CC in CT and Scarsdale CC in NY. From there, he became Superintendent at Kings Way golf Club in Yarmouthport before landing at his current position of Superintendent of CC of Pittsfield.



Jim Conant, CGCS

When one thinks of the hotbeds of New England Golf Courses, most will turn their attention to the rustic courses on Cape Cod or the historic, colonial courses along the Route 128 corridor. However, Western Massachusetts is the home of some of New England's greatest gems, with CC of Pittsfield amongst the best. May's GCSANE meeting presents the opportunity for association members to broaden geographical horizons and play a golf course which Jim describes as "a classic, timeless beauty."

CC Pittsfield is a private club that was established in 1897. The original design was by Donald Ross and the course was remodeled in 1934 by Wayne Stiles and is today considered a Stiles course. The summer season is short in the Berkshires but the course does get inundated with play during July and August. This past year, Jim and his crew constructed new tees for a short course, which is popular with the club's long time members. Jim and his crew approach each day with the simple goal of "being the best they can be."

Jim is a true representative of what the GCSANE stands for, both in his on-course work, and in his social benevolence. It can be easy to feel overwhelmed keeping grass green and adhering to the wants and needs of golfers. However, we can all learn from Jim Conant and what he has accomplished "outside the ropes" with a little reflection and selflessness. So, on May 13, take time to be a part of your Association by attending the GCSANE meeting, and while you're there, thank Jim for everything he has done for both our industry and community! ❖



Visit us at
ww.GCSANE.org

Affiliate Committee Update

Thank you for the many companies responding and renewals of Friends and Affiliates for 2013. Additional commitments continue to roll in for the new Partnership Promotion. A special thank you to Patron Partners; **TARTAN FARMS LLC**, and continued support from Dave Wallace; also **TURF PRODUCTS CORPORATION**, and support of John Ferry, Nat Bins, Andy Malone, Leonard and Mark Loper. Thanks for stepping up into the **PLATINUM PARTNERSHIP**.

2013 PARTNERS

Platinum- Turf Products Corporation

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Silver - Hillcrest Turf Services, New England Specialty Soils, Allen's Seed, Atlantic Golf & Turf

Patron - Bayer, Syngenta, Matrix Turf Solutions, Lazaro Golf Course Supply/Hammond Paint & Chemical, BISCO, John Deere Landscapes, Country Club Enterprises, Tartan Farms

Join the current list of Partners and put your company front & center before the membership at meetings & in the newsletters!

The Affiliate committee will be formulating additional sponsorship ideas that will be offered for meetings & on course at golf events. If you have any suggestions or would like to participate, please do reach out! The Affiliate Committee aims to be part of shaping better organization through mutual support of one another. ❖

Thank you.

Mark Casey
Affiliate Trustee, GCSA of New England
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Thoughts From Your Association Manager

Last month invoices were sent out to Affiliate and Friend of the Association Members and statements were sent to Members with dues outstanding. Because of the Partnership Promotion Program there may have been confusion about when dues for Affiliates and Friends were due so invoices were sent to those who hadn't enrolled in the Partnership Promotion Program. Even though you might have received an invoice this doesn't mean you can't sign up for the Program. So, if you're still interested please contact me.

It's important for the success of the Association that dues are paid on time. And it's important for Members to pay dues on time to be included in the annual Membership Directory. The directory will be published as close to June 1st as is practical and if your dues are outstanding June 1st you'll be considered delinquent, your membership will end and you'll not be included in the directory. If you're having a problem paying your dues please give me or any member of the Board of Directors a call and let us know your circumstances.

Last month I had the pleasure of traveling to GCSAA Headquarters in Lawrence, KS to attend the Chapter Leaders/Executive Symposium with Dave Johnson, our Association's Secretary. It was a two-day, jam-packed-with-information experience where Dave and I learned a lot. Dave has detailed his experience and thoughts elsewhere in this month's NEWSLETTER. One of the benefits of this symposium was learning about different ideas tried by other Associations and how much we can learn from each other.



On the left: Kevin Doyle, GCSAA Northeast Regional Representative, and Dave Johnson GCSA of New England Secretary are standing beside the sculpture of Old Tom Morris outside GCSAA Headquarters. This bronze sculpture is the creation of a golf course superintendent! Brad Pearson from Nebraska.

A special experience was listening to a panel discussion moderated by Steve Randall, GCSAA's Associate Director of Chapter Outreach. The panel included Ron Whitten, Senior Editor for Architecture for Golf Digest Magazine; Dick Stuntz, former superintendent and general manager at Alvarum Golf Club in Lawrence, KS, current owner of two courses and a Director of the National Golf Course Owners Association; Brad Demo, Executive Director of the Midwest Section PGA and long time golf professional at Alvarum Golf Club; Kim Richey, Executive Director of the Kansas Golf Association; and Richard Konzem, GCSAA's Chief Operating Officer. Each gave their views on the state of the game, what the

future might be, how to recruit young golfers to the game and how to manage or try to manage golfer expectations.



Left to right: Dick Stuntz, Brad Demo, Ron Whitten, Kim Richey, Richard Konzem, Steve Randall

Glen Misiasek ran the Boston Marathon to raise funds for Multiple Sclerosis research. Neither he nor the rest of the world knew the outcome of what was to be one of the worst days in Boston's history. Glen's wife and his two boys were supposed to be cheering him on at the finish line but they decided not come to the race. Thanks, Glen for raising funds for the Multiple Sclerosis Society. And it's good to know you're safe. ❖

By Don Hearn



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The Etiquette of Wearing a Hat

Spring is here, and the golf season has begun. It's the time of year many people wear all sorts of hats, until winter hats are again needed. I know to some I'll sound like a geezer, a curmudgeon, a dinosaur, out of touch and probably other disparaging comments, but I'll run the risk to make my feelings known. Actually, this topic has been on my mind for a while, so here it is!

Indoors: How can I say this nicely without yelling in all capital letters: **No man or woman, young or old, should ever, ever, ever, ever wear a sports hat — especially a baseball type cap—indoors!** Not in restaurants, in someone's home, at the dining table, in the clubhouse, at church, in an office building, in a classroom, in a museum, or at a movie or performance theatre. There are more, but you get the point. There's absolutely no purpose to keeping your hat on... not even when you are having a bad hair day or need to cover up a bald spot, or think you're making a fashion statement. There's nothing cool about wearing your baseball type cap backwards, especially indoors.

You may wear a hat indoors in public buildings, such as airports, public lobbies, and crowded public elevators. However, historically a gentleman will always remove his hat when a lady enters or is in the same elevator. This isn't seen much anymore.

During a Pledge or National Anthem: How about the knuckleheads who don't take off their hats and caps during the playing of a national anthem. Regardless of which country's anthem is played, hats should come off, period.

How to Take off a Hat: When taking off your hat, hold it so only the outside of the hat shows, not the inside and lining. Hold it in your right hand across your chest and heart, or place it on your seat while standing tall and respectfully.

Where not to place your hat: Don't place your hat on the dining table, a meeting table or any other area where others are gathered. ❖

By Don Hearn

2013 Membership Directory

Member information updates and dues are coming in just fine, although some of you have sent in your payments without your updated information form. Please take a minute to fill those out and return them to Don. The process of updating your information in the directory has already begun for those who have sent theirs in. Once the deadline approaches, we will begin finalizing how it looks for the 2013 season.

Since it's your directory, do you have any suggestions for us? Do you find it easy to navigate through? Are you happy with its size? If you have any ideas for its layout or appearance please let me know (jmartin101@gmail.com). All ideas will be reviewed and also considered. ❖

Jeff Urquhart



GCSANE Member Okay Amid Boston Tragedy

April 15, 2013

A GCSAA/GCSANE member who ran today in the Boston Marathon is home safe.

Glen Misiaszek, CGCS, from Cohasset Golf Club in Cohasset, Mass., told *GCM* this evening that he had completed his race before bombs exploded nearby, killing at least three and injuring more than 140, multiple media outlets are reporting tonight.

"They are saying an 8-year-old was killed. Lives were lost. To me, a marathon is supposed to be a positive event," Misiaszek, a 21-year member of the association, said by phone from his home. "I help raise money for MS (Multiple Sclerosis) when I run, trying to do something good for them. It's kind of tarnished at this point because of what happened today."

When he crossed the finish line, Misiaszek headed to the Park Plaza Hotel, about one block from where he completed his race, to take a shower. That is when the bombs went off. "It was chaos from that point," he said. "I stayed at the hotel,

in a ballroom. The bomb squad came by. A girl was hysterical. We just hunkered down."

It is unknown whether other GCSAA members participated in the marathon. GCSAA President Patrick R. Finlen, CGCS, said: "Our thoughts and prayers are with the people of Boston. We share our best for a speedy recovery for those who were injured and our condolences to those families who had loved ones pass away."

Misiaszek said his wife and two boys were supposed to come cheer him on at the finish line, but they did not end up coming to the race.

This was Misiaszek's 14th marathon. His time of 3 hours, 24 minutes, was 7 minutes slower than his best ever. His time, though, really wasn't important following this effort.

"After what happened today, my time is kind of meaningless," said Misiaszek, who plans to be back at work tomorrow. "I never thought in a million years something like this would happen." ❖

Source: GCSAA Press Release



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Kevin Doyle - GCSAA Updates



NEIWPC: With an Acronym Like That...It Must be Government Related

Who are they?

The New England Interstate Water Pollution Control Commission (NEIWPC) is a federally established Commission tasked to aid in developing regulations and programs to protect water quality in the 6 New England states, and New York. The Commission

has been in existence for over 40 years, and actually predates the Clean Water Act. The head of the Environmental and Health Departments of each state are automatically on the Commission, in addition, each Governor appoints three additional members to represent their state. More information on NEIWPC can be found at: <http://www.neiwpc.org/>.

Why are they important to me?

The NEIWPC staff was tasked by the Commission to develop a set of guidelines specifically targeting turf fertilizers. The initiative is designed to develop guidelines for turf fertilizer users (specifically do-it-yourself homeowners) to reference and follow. These guidelines would be sufficient to protect water quality and adequately maintain healthy turf. Information gathering meetings began in May of 2012. Manufacturer and University input were taken and that information was crafted into a first draft.

What is being done?

Two stakeholder meetings were held in March of this year by NEIWPC to garner feedback on the first draft of their "Northeast Voluntary Turf Fertilizer Initiative". A copy of the draft document was received ahead of the first stakeholder meeting and distributed to Chava McKeel, Director of Government Relations and Greg Lyman, Director of Environmental Program. A conference call with representatives of NEIWPC and GCSAA was scheduled and completed before the first stakeholders meeting took place. During that time, GCSAA took the opportunity to explain the unique needs of golf's performance turf, promote the environmental

stewardship of golf course superintendents, and offer the services of our members in the region to craft golf specific inclusion in the document. This information and offer was very well received by Michael Jennings, Director of Water Resource Protection and Clair Ryan, Environmental Analyst, NEIWPC representatives on the call. The outreach effort was referenced early in the first stakeholders meeting. Golf, and the regional Associations, were lauded for volunteering valuable information, and the offer to help craft input into the guideline document will be utilized in due time. In addition, a statement was penned by GCSAA and submitted to NEIWPC putting on paper much of the same information communicated on the conference call. Your Chapter Board of Directors received a copy of this statement. If you would like a copy as well, please contact me directly and I will be sure to get one to you. Many engaged members were in attendance at both meetings, and the efforts of GCSAA have been continually communicated to the Board of Directors of the 14 Associations impacted within the region. Both the March 12th meeting in Providence, RI and the March 26th meeting in Portsmouth, NH focused on turf specific areas within the first draft document. The document itself was designed by water focused individuals, therefore there was a lot of conjecture regarding the tenor to which turf was portrayed, agronomic specific points, and currently functioning programs that were addressed during the open forum portion of the meetings. **NEIWPC stated clearly that the document is being developed with the do-it-yourself home lawn applicator in mind**, and spent a significant portion of the meetings garnering feedback on the best way to reach that segment of the market.

As consumers of turf fertilizer, it is understandable to have golf included in an Initiative such as this. NEIWPC has a clear understanding of the regulatory pressures that performance turf is under within the states we operate. Whether, or to what degree, golf will be included in the Turf Fertilizer Initiative still remains to be seen, however, there is a real good chance we will have a seat at the table when the time comes to address the issue. Right now, that is the important part.



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GCSAA Leadership Symposium Experience

By Dave W. Johnson, GCSANE Secretary

Have you ever thought about joining an association? Have you ever thought about volunteering on a committee or on the board of the association to which you belong? Do you have an opinion about what is going on within your association? Do you want to better yourself as a person? Do you want to advance in your career? Do you want to build a larger network?

If you answered yes to any of these questions, I recommend that you volunteer to get involved. I was approached 4 years ago to serve on the GCSANE Board as education chairman. Although I had been a member of GCSANE for five years, I had not participated in meetings leading up to this point. I knew this would be a good opportunity to better myself and my career. It was one of the best career decisions I have made to date. Sitting on the board, I have been very fortunate to learn from some exceptional people. I have gained knowledge about our industry, how to communicate better, how to be an effective leader, how to run successful meetings and all of these things have made me a better professional.

I was fortunate to have recently attended the GCSAA Chapter Leaders/Executives symposium with our Manager, Don Hearn, CGCS at GCSAA headquarters in Lawrence, Kansas. Don and I met with 46 other leaders/executives from chapters from all over the country. Some of the things we discussed and learned were: Ideas on how to grow the game of golf, how to promote our profession, better means of servicing and communicating with members, and lastly how to build and provide value for the members of GCSANE.

It was my first trip to GCSAA, and I was more than impressed with every aspect of the trip. Our staff at the national level operates like a well-oiled machine. I was able to meet many of the on-site staff that works very hard to promote our profession and support our member's needs. In addition, the entire field staff was deeply involved with the event, and our Northeast Field Rep, Kevin Doyle, did a tremendous job participating as well as communicating all that goes on at the national level.

I have been a member of GCSAA for 15 years, and I can now truly say that I am extremely proud to be a member of an association that works so hard to promote our profession and support its members. I became aware that as Superintendents, we have become the most important people at golf facilities. Not only because of the work that we do, but because of the behind the scenes work GCSAA does for us. Looking forward, it is paramount that we work together with our allied associations to grow the game of golf. It will be a long road ahead, but I feel that we are moving into the next chapter of the game of golf. If we as an industry, give back to the game, that has given so much to us, we can make golf a healthy, viable game and industry for the generations that will follow in our footsteps.

Time is very valuable to all of us, so make the time to volunteer. The profession that has given so much to you needs you to give back. The more you give, the more you will get back in the end. I would like to thank the GCSANE Board of Directors, the members of GCSANE, as well as GCSAA and the entire staff for this opportunity. ❖

UMASS IDENTIFICATION OF TURF DAMAGING INSECTS WORKSHOPS

Accurate identification of turf damaging pests is the first step toward effective, integrated management. Knowing the target pest is key to understanding the biology and life cycle, determining threshold levels for damage, and making informed and responsible control decisions.

UMass Turf Entomologist Pat Vittum will lead this half-day session focusing on the identification of turf insect pests common in the Northeast. Insect categories covered will include white grubs, weevils, chinchbugs & billbugs, caterpillars, and crane flies. Lecture material will be coupled with hands-on examination of specimens, and IPM considerations such as threshold levels will be highlighted.

Two identical sessions will be offered:

Date #1: Wednesday, May 15, 2013
Date #2: Wednesday, June 26, 2013

Time: 8:00 AM – 12:00 PM (attendee check-in will begin at 7:45, and the program will start promptly at 8:00)

Location: Agricultural Engineering Building (3rd Floor), 250 Natural Resources Road, University of Massachusetts, Amherst, MA 01003

Four pesticide contact hours have been approved for Massachusetts categories 37 (turf), 32 (sod), the applicator's license (00). Contact hours are valid for equivalent categories in all New England states.

For complete information including instructions for how to register online or by mail, visit:

<http://extension.umass.edu/turf/upcoming-events>

Contact Mary Owen at 508-892-0382; mowen@umass.edu or Jason Lanier at 413-545-2965; jdj@umass.edu ❖

GCSANE Calendar of Events 2013

- May 6** **Alumni Turf Group– Joseph Troll Classic
TPC Boston**
- May 13** **Pittsfield Country Club**
- June 10** **Nashawtuc Country Club - Member/Guest**
- July 1** **Walpole Country Club**
- August 19** **Marlborough Country Club -
Superintendent Championship**
- September 25** **Wedgewood Country Club -
Assistants meeting**
- September 23** **Essex County Club - S & B Tournament**
- October 1** **Black Rock Country Club -
Pro/Super Championship**
- October 7** **The Ledges Golf Club**
- October 15** **Sterling Country Club -
New England Superintendents Championship**
- November 4** **Milton-Hoosic Club - 9-Hole Tournament**

ANNOUNCEMENTS

Welcome New Members:

- Nathan Henry, Superintendent, Pleasant Valley CC
- Ryan Linton, Superintendent, Westover GC
- Anthony Sowers, Superintendent, Shaker Farms CC

Our condolences are extended to Joanne and Mike Cornicelli and family on the passing of Joanne's mother, Teresa Legault, who passed away on March 28, 2013.

As in the past, *The Newsletter* continues to invite Affiliate members to submit a press release about new personnel, new products or a company bio. We will print each and every release **free of charge**. This is a great way to advertise for free. Who said nothing in this world is free? Free advertising to better your company, wow what an offer.

Peter J. Rappoccio, Editor

May Meeting

May 13 Meeting at Country Club of Pittsfield HOST SUPERINTENDENT: Jim Conant, CGCS

Board Meeting	9:30 AM
Registration	11:00 -11:30 AM
Buffet Lunch and Meeting	11:00 - NOON
Shotgun Start	After lunch
Prizes for closest to the hole and long drive	
Registration	\$45.00
Retirees	\$25.00

**DEADLINE FOR REGISTRATION - 5:00 PM
MAY 10, 2013**

GOLF RESULTS

April 29, 2013 - Bear Cup Tournament - South Shore CC

1st Gross: Chris Tufts, Kevin Young (Cape)
2nd Gross: Garrett Whitney, Mike Luccini (NE)

1st Net: Bill Rockwell, Mike Pajolek (Cape)
2nd Net: Mike Nagle, Peter Rappoccio (NE)
3rd Net Tie: Bucky Hall, Ben Whiting (Cape)
David Stott, Stuart Eyman (Cape)

Long Drive: Jeff Urquhart 305 yards (NE)

Closest to Hole: Joe Lazaro 19' 9" (NE)

Cape won the Bear Cup 30 1/2 to 20 1/2



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The price is \$500 for one year which will be re-occurring annually from your first billing unless otherwise specified.

**For more information, please contact Jeff Urquhart
at 781-828-2953 or jmartin101@gmail.com**

Please Patronize these FRIENDS of the ASSOCIATION

Page 1

A.A. Will Materials Corp.

198 Washington St., Stoughton, MA 02072-1748
Root zone mixes, divot mixes, topdressing blends, bunker sands,
cart path mixes, bridging stone, & hardscape supplies.
Rob Fitzpatrick - (800) 4-AA-WILL
www.aawillmaterials.com

Agresource, Inc.

100 Main St., Amesbury, MA 01913
Tim Gould, Guy Travers (800) 313-3320, (978) 388-5110

Allen's Seed

693 S. County Trail, Exeter, RI 02822
Specializing in quality seed, fertilizer, chemicals, and related golf
course maintenance supplies.
Michelle Maltais (401) 835-0287 Peter Lund (401) 474-8171
www.allensseed.com

The Andersons Technologies, Inc.

26 Waite Ave., S. Hadley, MA 01075
Manufacturer of fertilizer & control products.
Rick Forni - (413) 534-8896

Atlantic Golf and Turf

9 Industrial Boulevard, Turners Falls, MA 01376
Specializing in agronomy through the distribution of fertilizer, seed
and chemicals throughout New England.
Chris Cowan (413) 530-5040, Gregg Mackintosh (508) 525-5142,
Scott Mackintosh CPAg (774) 551-6083

A-OK Turf Equipment Inc.

1357 Main St., Coventry, RI 02816-8435
Lastec, Tycrop, Blec, Wiedenmann, Therrien, Graden, Sweep
& Fill, Baroness, and used equipment.
Mike Cornicelli - (401) 826-2584

Barenbrug USA

Great in Grass
10549 Hammond Hill Road, East Otto, NY 14729
Bruce Chapman, Territory Manager (401) 578-2300

BASF Turf & Ornamental

47 Falmouth Rd., Longmeadow, MA 01106
"We don't make the turf. We make it better."
John Bresnahan - (413) 565-5340

BACKED by BAYER

Building on an already solid foundation of proven products to help
you succeed. Brian Giblin 508-439-9809 brian@bayer.com
www.backedbybayer.com

The Borden Company

114 Summer St., Maynard, MA 01754
Bulk limestone dealer. Jack Borden - (978) 897-2571

Boston Irrigation Supply Co. (BISCO)

60 Stergis Way, Dedham, MA 02026
New England's single source for a complete line of irrigation and
pumping equipment featuring Rain Bird, plus landscape lighting,
drainage, tools and all related accessories. www.gobisco.com
Andrew Langlois, Jay Anderson III, Dan Fuller, Jeff Brown, Greg
Hennessy, Chris Russo (800) 225-8006

The Cardinals, Inc.

166 River Rd., PO Box 520, Unionville, CT 06085
Golf course and landscape supplies.
John Callahan, Dennis Friel - (800) 861-6256

Cavicchio Landscape Supply, Inc.

110 Codjer Lane, Sudbury, MA 01776
Annuals, perennials, garden mums, ground covers, loam, & mulch.
Darren Young - (978) 443-7177

Charles C. Hart Seed Co., Inc.

304 Main St., Wethersfield, CT 06109
Authorized distributor for Bayer, Syngenta, Grigg Brothers foliar
fertilizers, and Aquatrols. Specializing in custom seed blends.
Robin Hayes 508-237-2642 Dick Gurski 413-531-2906
Mike Carignan 603-540-2562

Country Club Enterprises

PO Box 670, 29 Tobey Rd., W. Wareham, MA 02676
Club Car golf cars, Carryall utility vehicles.
Dave Farina, Keith Tortorella, Mike Turner (800) 662-2585

DAF Services, Inc.

20 Lawnacre Rd., Windsor Locks, CT 06096
Irrigation pumps - sales & service; northeast warehouse/distributor
for ISCO HDPE pipe & fittings. Richard Young - (860) 623-5207

DGM Systems

153A Foster Center Road, Foster, RI 02825
Your New England specialty products distributor: Reelcraft, POK,
Allen, Kenyon, Echo, Carhartt Office - (401) 647-0550
Manny Mihailides - (401) 524-8999
David Mihailides - (401) 742-1177

DHT Golf Services

8 Meadow Park Road, Plymouth, MA 02360
Serving the GCSANE for over 20 years. Planning to proposal to
completion. Golf construction and irrigation consulting.
Emergency irrigation repairs. Dahn Tibbett (20 year member),
Jaime Tibbett 508-746-3222 DHTGOLF.COM

G. Fialkosky Lawn Sprinklers

PO Box 600645., Newton, MA 02460
Irrigation services to golf courses throughout New England.
Gary Fialkosky - (617) 293-8632
www.garyfialkoskylawnsprinklers.com

Harrell's

19 Technology Drive, Auburn, MA 01501
Turf & Ornamental supplies. Chuck Bramhall, Mike Kroian,
Mike Nagle, Jim Wierzbicki - (800) 228-6656

Hillcrest Turf Services

P.O. Box 767, Medfield, MA 02052
Mike Parks 617-852-0479
Providing specialty cultural services to golf courses and sports turf.

International Golf Construction Co.

5 Purcell Rd., Arlington, MA 02474
Golf course construction. Antonios Paganis - (781) 648-2351;
(508) 428-3022

continued on next page

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Irrigation Management & Services

21 Lakeview Ave., Natick, MA 01760
Irrigation consultation, design, and system evaluation.
Bob Healey, ASIC, CID - (508) 653-0625

John Deere Golf

Offering our customers the most complete line of products, service and expertise in the industry. Ren Wilkes,
John Winskowicz - (978) 471-8351
Ron Tumiski 1-800-321-5325 x6219

Ken Jones Tire, Inc.

71-73 Chandler St., Worcester, MA 01613
Distributor of tires for lawn & garden, trucks, cars, industrial equipment, and golf cars. Gerry Jones - (508) 755-5255

Larchmont Engineering & Irrigation

11 Larchmont Lane, Lexington, MA 02420-4483
Kevin Rudat - (781) 862-2550

Lazaro's Golf Course Supplies & Accessories

dba Hammond Paint and Chemical Co., Inc.
738 Main St., Suite 223, Waltham, MA 02154
Complete line of golf course accessories; Standard, Par Aide, Eagle One. Joe Lazaro - (781) 647-3361

Maher Services

71 Concord Street, N. Reading, MA 01864
Specializes in Water well drilling, pump sales, pump repair, well redevelopment and preventative maintenance
Peter Maher cell: (781) 953-8167 or (978) 664-WELL (9355)
Fax (978) 664-9356 www.maherserv.com

MAS Golf Course Construction LLC

60 Hope Ave., Ste. 107, Waltham, MA 02453
Fulfilling all your renovation and construction needs.
www.masgolfconstruction.com Matthew Staffieri (508) 243-2443

Maltby & Company

30 Old Page Street, P.O. Box 364, Stoughton, MA 02072
Provides expert tree pruning, tree removal and tree planting services. Our two other divisions include Natural Tree & Lawn Care, which treats for winter moth caterpillars, ticks and mosquitoes etc. Forest Floor recycling manufactures color enhanced mulch and natural composted leaf mulch. For more information or to speak with one of our arborists please call Bill Maltby at 781-344-3900

Matrix Turf Solutions

29 Gilmore Drive - Unit C, Sutton, MA 01590
Providing the finest turf care products and accessories.
Jim Favreau - (978) 815-9810 - Larry Anshewitz - (508) 789-4810
www.matrixturf.com

Mayer Tree Service

9 Scots Way, Essex, MA 01929
Your one source tree care company. Our certified arborists specialize in plant health care as well as tree pruning and technical removals. Jeff Thomas (978) 768-7232

McNulty Construction Corp.

P. O. Box 3218, Framingham, MA 01705
Asphalt paving of cart paths, walkways, parking areas; imprinted asphalt. John McNulty - (508) 879-8875

MTE, Inc. – Turf Equipment Solutions

118 Lumber Lane, Tewksbury, MA 01864
New England's source for equipment sales, service and parts. New and pre-owned mowers, tractors, attachments and much more from: Jacobsen, Turfco, Smithco, Ventrac, Redexim, Neary Grinders, Ryan, Buffalo Turbine, Mahindra, Husqvarna, Gravely, Standard, Par-Aide and others. Office: 978-654-4240.
Mark Casey: 617-990-2427. Matt Lapinski: 978-551-0093

Mungeam Cornish Golf Design, Inc.

195 SW Main Street, Douglas, MA 01516
Golf course architects
Office: 508-476-5630
Cell: 508-873-0103
Email: info@mcgolfdesign.com
Contact: Mark A. Mungeam, ASGCA
www.mcgolfdesign.com

New England Lawn & Golf

15 Del Prete Drive, Hingham, MA 02043
Distributor of Express Dual and Anglemaster Speed Roller and Converted Organics a liquid compost & fertilizer from food waste
John Lenhart - (781) 561-5687

New England Specialty Soils

435 Lancaster, Street, Leominster, MA 01453
1mm. Top Dressing Sand, High Density Bunker Sand, Rootzone Mixes, Tee Blends, Divot Mixes, Bridging Stone, Cart Path Mix, Infield Mixes, Inorganic Amendments, SLOPE LOCK Soil.
Ed Downing - 978-230-2300 Rick Moulton (978) 230-2244
www.nesoils.com

New England Turf

P.O. Box 777, West Kingston, RI 02892
Phone: 800-451-2900 or Ernie Ketchum 508-364-4428;
Mike Brown (508) 272-1827
Website: www.newenglandturf.com

NMP Golf Construction Corp.

25 Bishop Ave., Ste. A-2, Williston, VT 05495
Golf course construction. Mario Poirier - (888) 707-0787

Northeast Golf Company

Golf Course Architectural/Consultation Services
118 Beauchamp Drive, Saunderstown, RI 02874
Robert McNeil (401) 667-4994

Northeast Nursery Inc.

6 Dearborn Road, Peabody, MA 01960
Complete line of Golf Course, Landscape & Lawn Care Construction and Maintenance Supplies
Tom Rowell (978) 317-0673
Alan Vadala (774) 766-2516

North Shore Hydroseeding

20 Wenham St., Danvers, MA 01923
Hydroseeding and erosion control services.
Brian King - (978) 762-8737 www.nshydro.com

On-Course Golf Inc., Design/Build

16 Maple Street, Acton, MA 01720
We serve all your remodeling and renovation needs. You can trust your project with us! We make you look good!
Sean Hanley (978) 337-6661 www.on-coursegolf.com

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Putnam Pipe Corp.

90 Elm St., Hopkinton, MA 01748
Underground water, sewer, & drain pipe and fittings-Erosion and sediment control material. 24-hour service.
David Putnam, Eli Potty - (508) 435-3090

Read Custom Soils

125 Turnpike St., Canton, MA 02021
Custom soil blending, top dressing sands, Root zone blends, "early green" black sand, divot & cart path mixes.
Terry Driscoll, Garrett Whitney – (888) 475-5526

Slater Farms (Holliston Sand Products)

P. O. Box 1168, Tiff Rd., Slatersville, RI 02876
USGA recommended topdressing, root-zone mixes, compost, pea stone, angular & traditional bunker sand.
Bob Chalifour, CGCS (Ret.) - (401) 766-5010 Cell: 860-908-7414

Sodco Inc.

P. O. Box 2, Slocum, RI 02877
Bluegrass/Fescue, Bluegrass/Rye, Bluegrass/Fescue/Rye, Bentgrass. Sean Moran, Pat Hogan - (800) 341-6900

Southwest Putting Greens of Boston

P.O. Box 827, Westford, MA 01886
Synthetic turf, tee lines, practice greens, outdoor and indoor practice facilities. Douglas Preston - (978) 250-5996

Stumps Are Us Inc.

Manchester, NH
Professional stump chipping service.
Brendan McQuade - (603) 625-4165

Syngenta Professional Products

111 Craigmere Circle, Avon, CT 06001
Melissa Gugliotti (860) 221-5712

Tartan Farms, LLC

P.O. Box 983, West Kingston, RI 02892
Dave Wallace
(401) 641-0306

Tom Irwin Inc.

11 A St., Burlington, MA 01803
Turf management products. Paul Skafas, Rob Larson, Chris Petersen, Greg Misodoulakis, Mike DeForge, Brian Luccini, Jeff Houde, Fred Murray (800) 582-5959

Tree Tech, Inc.

6 Springbrook Rd., Foxboro, MA 02035
Foxboro, Wellesley, Fall River Andy Felix - (508) 543-5644
Full service tree service specializing in zero impact tree removal, stump grinding, tree pruning and tree risk assessments by our team of Certified Arborists.

Tuckahoe Turf Farms, Inc.

P. O. Box 167, Wood River Junction, RI 02894
Joe Farina (774) 260-0093

Turf Products Corp.

157 Moody Rd., Enfield, CT 06082
Distributors of Toro irrigation & maintenance equipment and other golf-related products. Tim Berge, Dave Beauvais, Nat Binns, Andy Melone - (800) 243-4355

Valley Green

14 Copper Beech Drive, Kingston, MA 02364
Phone: 413-533-0726 Fax: 413-533-0792
"Wholesale distributor of turf products"

Winding Brook Turf Farm

Wethersfield, CT 06109
Scott Wheeler, Mike Krudwig, Sam Morgan - (800) 243-0232

NEW Lower Rates to Help Make Advertising in The Newsletter More Budget Conscious

THE NEWSLETTER 2013 DISPLAY ADVERTISING ORDER FORM

Company Name: _____

Address: _____

Contact Name: _____ Phone # _____

Issues (List month and total number): _____

Amount of Check: _____ (Made payable to "GCSANE")

<u>Member Rates:</u>	Monthly Rate	4 Times Per Yr. (Save 5%)	6 Times Per Yr. (Save 10%)	8 Times Per Yr. (Save 10%)	Annual Rate (Save 15%)
<input type="checkbox"/> 1/4 page (vertical; 3.75" wide x 5" deep)	<input type="checkbox"/> \$ 90.00	<input type="checkbox"/> \$ 342.00	<input type="checkbox"/> \$ 486.00	<input type="checkbox"/> \$ 648.00	<input type="checkbox"/> \$ 918.00
<input type="checkbox"/> 1/2 page (horizontal; 7.5" wide x 5" deep)	<input type="checkbox"/> \$150.00	<input type="checkbox"/> \$ 570.00	<input type="checkbox"/> \$ 810.00	<input type="checkbox"/> \$1080.00	<input type="checkbox"/> \$1530.00
<input type="checkbox"/> Full Page (vertical; 7.5" wide x 10" deep)	<input type="checkbox"/> \$200.00	<input type="checkbox"/> \$ 760.00	<input type="checkbox"/> \$1080.00	<input type="checkbox"/> \$1440.00	<input type="checkbox"/> \$2040.00

Non-Member Rates: *All payments must be received in full before the ad appears in The Newsletter.

<input type="checkbox"/> 1/4 page (vertical; 3.75" wide x 5" deep)	<input type="checkbox"/> \$120.00	<input type="checkbox"/> \$456.00	<input type="checkbox"/> \$648.00	<input type="checkbox"/> \$ 864.00	<input type="checkbox"/> \$1224.00
<input type="checkbox"/> 1/2 page (horizontal; 7.5" wide x 5" deep)	<input type="checkbox"/> \$180.00	<input type="checkbox"/> \$684.00	<input type="checkbox"/> \$972.00	<input type="checkbox"/> \$1296.00	<input type="checkbox"/> \$1836.00
<input type="checkbox"/> Full Page (vertical; 7.5" wide x 10" deep)	<input type="checkbox"/> \$240.00	<input type="checkbox"/> \$912.00	<input type="checkbox"/> \$1296.00	<input type="checkbox"/> \$1728.00	<input type="checkbox"/> \$2448.00

***DEADLINE for ads: The first of the month for that month's issue.**

Ad Preparation Specifications:

File Specifications for Ads Supplied in Digital Format: Ads may be sent either by email or by mailing a CD to the address below. Formats preferred are .GIF; .JPG and .PDF. Ads can also be accepted in Microsoft Word or Microsoft Publisher files. Full color is available with all ads.

Advertising Design Services: Design services are available by request and consultation and will be billed separately.

Send all Newsletter ads to:

Julie Heston

36 Elisha Mathewson Road, N. Scituate, RI 02857

Phone: 401-934-7660 / Fax: 401-934-9901

jheston@verizon.net