



THE NEWSLETTER

November 2014

of the **Golf Course Superintendents Association of New England, Inc.**

Sponsors and administrators of the Troll-Dickinson Scholarship Fund – Awarded yearly to deserving Turf Management Students.

President's Message - November 2014



As the season is winding down it seems natural to look back and reflect on our performance and operations over the past year; what worked, what didn't and where we can improve. In that vein, I wanted to share some observations from my perspective about our Association.

At the beginning of the year the Board of Directors established several goals and I believe we have made significant progress towards some and have work to do on others. Perhaps the most important goal was to attempt to make our events more attractive and beneficial to our members. Golf Chairman Jason VanBuskirk finalized our meeting schedule well in advance so that everyone could plan accordingly. We visited some new facilities, held joint meetings with the Cape Cod and Rhode Island groups and we are continually looking for ways to improve the relevancy and attendance of our events. Along those lines, Brian Skinner and Mark Casey started a new concept for GCSANE this year with the Demo Day held at Blue Hill Country Club back in June. The Demo Day was an opportunity to see the latest in equipment, services and products from our vendors on the golf course. We are considering whether to make this an annual or bi-annual event in the future and welcome your input. We had excellent turnouts for the S&B in June and the Member/Guest at Dedham in October and hope to build on that in the future. Mike Lucini, Brian Skinner and Mark Casey have also been working to add a new twist to our Annual Meeting, which will be held on January 13th at Fenway Park! The idea was to try something new with the meeting venue and offer some stimulating education. We are happy to announce that Steve Keating will deliver a presentation on 360 degree leadership. Steve is a dynamic and entertaining presenter who speaks with experience on sales, motivation, team building and leadership. Steve's services are much in demand and he has worked for companies such as Toro and Dale Carnegie. We will gather at the infamous 600 Club with a sweeping view of the park as the backdrop. Several of our Friends have already stepped up to help sponsor the event. We are very excited about this day and hope you will view it as a "must attend" event. More details to follow - don't miss out!

Another goal was to maintain fiscal responsibility and credit goes to our Finance Chairman Don D'Errico and Association Manager Don Hearn for ensuring we manage expenses to budget. We have slowly and deliberately over the past few years developed a small reserve fund to assist with cash flow needs and to provide a means of funding unique or unanticipated expenses. We will be using a portion of this fund to help subsidize the cost of our Annual Meeting at Fenway and to keep the attendance fee as low as possible.

Behind the scenes, our Treasurer Mike Luccini has devoted his time to establishing a charitable trust for our scholarship and benevolence fund. This was an important step to ensure that the fund will be administered and managed properly and be a source of financial assistance for future generations of members.

Government Relations chair Peter Rappoccio has had an active agenda for his oversight of regulatory issues. He has been working with our lobbyist in representing our interests on pending legislation related to fertilizer usage and further regulations for work in or around wetlands.

I also want to recognize Don Hearn, for whom I have the utmost respect and appreciation. Don is a consummate professional and has quickly become our ambassador. I know he has a deep connection to our association and wants to support and help further the profession in any way he can. We are fortunate to have him out front and hope he continues to do so for many years to come.

Like any team, organization or association, it is the contribution from each individual that makes the group what it is. We are fortunate to have a dedicated team on the GCSANE board and I want to thank those who have worked with great effort on our behalf and will be stepping off the board this year.

Scott Lagana has served 9 years with terms as Finance Chairman, Treasurer and Vice President. During that time, Scott helped to improve our financial condition and reporting. He developed new procedures for electronic voting and produced communications for the press and allied associations to help support our members in the wake of the winter injury experienced this spring. Scott also headed up past nominating committees and was successful in bringing several new

continued on page 2

GCSANE BOARD OF DIRECTORS

PRESIDENT

Mark Gagne
233 Baker Street, Walpole, MA 02081
508-668-3859 Fax: 508-668-9969
Email: mgagne@walpolecc.org
Walpole Country Club

VICE PRESIDENT

Scott Lagana, CGCS
840 Oak Hill Road, Fitchburg, MA 01420
978-342-6451 Fax 978-345-2044
Email: slagana@oakhillcc.org
Oak Hill Country Club

TREASURER

Michael Luccini, CGCS
10 Griffin Road, Franklin, MA 02038
508-520-3615 Fax: 508-528-1885
Email: mluccini@verizon.net
Franklin Country Club

SECRETARY

David W. Johnson
399 Parker Road
Osterville, MA 02655
508-428-6981
Djohnson.wgc@verizon.net
Wianno Club

TRUSTEE (Membership)

Jeffrey Urquhart
70 Green Lodge Street, Canton, MA 02021
781-828-2953 Fax 781-828-3220
Email: jmartin101@gmail.com
Milton-Hoosic Club

TRUSTEE (Government Relations)

Peter J. Rappoccio
246 ORNAC, Concord, MA 01742
978-371-1089 Fax: 978-369-7231
Email: gcs@concordcc.org
Concord Country Club

TRUSTEE (Scholarship & Benevolence)

David Stowe, CGCS
30 Western Avenue, Natick, MA 01760
617-789-4631 Fax 617-789-4631
Email: Newtonmaint@aol.com
Newton Commonwealth Golf Club

AFFILIATE TRUSTEE

Mark Casey
890 East Street, Tewksbury, MA 01876
617-990-2427 Fax: 978-409-0445
Email: mcasey@mte.us.com
MTE - Turf Equipment Solutions

FINANCE CHAIRMAN

Donald D'Errico
25 Tiot Street, Sharon, MA 02067
508-530-2113
Email: donny@springvalleycountryclub.com
Spring Valley Country Club

GOLF CHAIRMAN

Jason VanBuskirk
58 Randall Road, Stow, MA 01775
978-568-1100 ext. 121
Email: jvanbuskirk@stowacres.com
Stow Acres Country Club

EDUCATION CHAIRMAN

Brian F. Skinner, CGCS
320 Porter Street, PO Box 760661
Melrose, MA 02176
781-665-3147
Email: brianskinner@bellevuegolfclub.com
Bellevue Golf Club

NEWSLETTER CHAIRMAN

Earl T. (Tom) Albert
104 North Street
Douglas, MA 01516
508-990-6682
Email: black72nova@hotmail.com
Hopedale Country Club

PAST PRESIDENT

Jason S. Adams
27 Cherry Street, Wrentham, MA 02093
781-828-6540 Fax: 781-326-3801
Email: jadams@bluehillcc.com
Blue Hill Country Club

ASSOCIATION MANAGER

Donald E. Hearn, CGCS
300 Arnold Palmer Blvd., Norton, MA 02766
774-430-9040 Fax: 774-430-9101
Email: donhearn@gcsane.org

BUSINESS MANAGER, THE NEWSLETTER

Julie Heston Phone: (401) 934-7660 Email: jheston@verizon.net

GCSANE Headquarters
300 Arnold Palmer Blvd., Norton, MA 02766
Tel: (774) 430-9040 Fax: (774) 430-9101
Web Site: www.gcsane.org

Any opinions expressed in this publication are those of the author and/or person quoted, and may not represent the position of GCSANE. Information contained in this publication may be used freely, in whole or in part, without special permission as long as the true context is maintained. We would appreciate a credit line.

President's Message - continued from page 1

directors to the board during a time when it seems more difficult to find members with the opportunity and willingness to serve.

Back in 2008, we created a new position on the board, that of Affiliate Trustee. The position was created as a way to improve on the communication and connection between our Superintendent and Affiliate members. I want to say that in the past 4 years Mark Casey has done exactly that with energy and enthusiasm. Mark helped to pioneer our Partner Promotion Program (PPP), which has become very successful and a popular way for our Friends and Affiliates to conveniently support our efforts.

Tom Albert took over as Editor of The Newsletter this year and did a fine job of keeping our communications timely, relevant and interesting. It's not an easy job to do every month, but Tom and his team managed to make it happen while upgrading the presentation.

Jason Adams will be stepping down as Past President after an impressive 14 years of service on the board. Jason graciously hosted this year's Demo Day and also helped cultivate and guide several new board members to nomination. We will miss Jason's thoughtful advice and counsel.

This will be my last President's message before passing the gavel in January. I want to say that I have sincerely enjoyed this opportunity and am grateful to have served the Association over the years. Like most things in life, I found the more effort I put into the role, the more I learned and benefitted from the experience. If you have or are giving consideration to becoming more involved in your association through board or committee service, I would strongly recommend you do so. If you have not been to a meeting before or it's been some time since you did so, make the effort to network with your peers and build or strengthen relationships with others in our industry for mutual benefit. There are challenges ahead but if I've learned nothing else during my time on the board it is that our members are a dynamic and resourceful group that can rise to most any occasion.

Best wishes to you and your family for a safe, restful and happy holiday season. ❖

Mark

Mark Gagne
GCSANE President



WINFIELD

WinField is more than just a distributor. Our team provides customized solutions for your business using our industry-leading insights tools. When you team up with WinField, you can be confident you're maximizing your potential. Because we deliver service, solutions and insights designed to help you win.

Jim Favreau
Massachusetts
(978) 815-9810
JLFavreau@landolakes.com

Chris Bengtson
SE Massachusetts & Rhode Island
(978) 360-0981
CRBengtson@landolakes.com



WinField is a trademark of WinField Solutions, LLC.
©WinField Solutions, LLC, 2016.

18th Annual

NERTCS 2015

New England Regional Turfgrass Conference & Show
January 26-29, 2015 R.I. Convention Center, Providence

Show & Conference Pass Includes

- Opening Reception • Admission to Trade Show
- Featured Speaker • Educational Sessions
- Show Reception • Luncheon Voucher (multi-day passes only)

375 Turf Related Booths Await You...

Meet professionals on the cutting edge of turf management. See the latest in equipment, products and supplies. Join fellow lawn, golf, sports, landscape, municipal and other turf industry professionals.

Informative Presentations

- Golf Course Management • Professional Development
- Lawn Care & Landscape Management
- Sports Turf & Grounds Mgt. • Equipment Technicians

Pre Conference Seminars

Monday, January 26 • 8am-5pm Call (401) 841-5490
Visit website for details

Sports Turf Seminar

Tuesday, January 27 • 1pm-3:30pm
Constructing and Managing Skinned Areas on Ball Fields

Trade Show Hours

Tuesday, January 27 • 4:30pm-7:30pm
with reception
Wednesday, January 28 • 10am-5pm
Live Auction 4pm
Thursday, January 29 • 9am-1pm

Educational Session Hours

Tuesday, January 27 • 9am-11:30am *Sports Turf Session*
• 9am-4:30pm *USGA Session*
Trade Show and Reception
Wednesday, January 28 • 9am-11am & 2pm-4pm
Golf / Sports & Grounds / Equipment Technicians
Lawn Care & Landscape
Thursday, January 29 • 9am-11am *Golf / Lawn Care & Landscape*

Certification Credits

Pesticide Applicators Recertification Credits offered.



Tuesday, Jan. 27th 3:45pm
Featured Speaker:
JOHN DENNIS
Emmy Award Winning Sports Broadcaster

Watch your mail for your
registration form or call (401)848-0004
or visit us online at www.TurfShow.com

Thoughts From Your Association Manager

I was talking recently with a friend about life in general and how our futures had changed from where we thought we'd be at this time in our lives. Fortunately, I'm very happy with what I do even though it's different from what I thought I'd be doing at this stage of my life.

I'm sure you've had thoughts about your future. For some it's a scary process. Others look at it as part of the wonderful journey they imagine will be their future. I believe fear of, or confidence in, the future depends on age. Yes, I too, was a young person with dreams of being at what I thought at the time would be the top of my profession. Becoming the superintendent at a "very prestigious club" hosting a US Open Championship was my dream. Over time I realized this was not reality for me. The more involved with the profession I became the more real-life situations I experienced and those real-life situations helped me understand that life isn't just about being at a "good" club. In fact, life has little to do with being at a "good" club. When you think about it, what is a "good club"? To some, it might be one where the members are doing well financially and budgets haven't been squeezed tightly. To others, a good club might be one where major championships are always on the horizon. Still others believe a good club is one where the longevity of the staff employed is an indicator of just how good a club really is. Obviously, a good club is different things to different people. I'd be very interested to know how you feel about the club, course or company you work for. Please let me know your thoughts.

The rescheduled annual Assistants Tournament was played at the William J. Devine Golf Course, October 30. Russ Heller served as the host Superintendent. Thirty-two players attended and first place was taken by Tim Clapp and Matt Gajda from Kernwood Country Club. Second place was won by Andrew Lamy and Ben Pacific from Nashawtuc Country Club. The Assistant "closest to the hole" event was won by Ben Pacific and the "long drive" was won by Dave Gaetano from Hatherly Country Club. We're always looking for ideas and ways to make this event one where we can really show the Assistants that their long hours and hard work are recognized. Any Assistant wishing to suggest something that would make for a better event is welcome to make suggestions and can do so by sending your thoughts along to me.

Sassamon Trace Golf Course was the site of the season ending nine-hole meeting. The course was in excellent condition, the weather was beautiful and host superintendent Kris Armando, GM Pete Meagher and Assistant Golf Professional Kurt McDowell went out of their way to make us feel welcome at Sassamon.

The day's first place winners were our host Kris Armando, Milton-Hoosic Superintendent Jeff Urquhart and GCSAA Field Representative Kevin Doyle. Joe Piana, Dennis Friel, Ed Downing and Mike Hermanson placed second. Closest to the hole was won by Joe Farina.



From left: Kris Armando, Jeff Urquhart and Kevin Doyle

The New England Golf Course Owners Association (NEGCOA) held their annual meeting November 12 at the Brookmeadow Country Club in Canton, MA. More than one hundred attendees consisting of owners, superintendents, golf professionals, managers, golf administrators, commercial representatives and others made up the audience. It was a very interesting and informative day and one where Foot Golf and Fling Golf were explained. These two types of playing a game were shown with the hope they are ways people could be introduced to a game that can be played on a golf course. It's a different way of getting people on a facility that, in most cases, already exists and can provide a revenue source and a way for people to have fun. It will be interesting to see if these variations of the game are successful. Congratulations to Elaine Gebhardt, the NEGCOA's Executive Director for organizing such a well attended event.



Executive Director Elaine Gebhardt addressing attendees at the NEGCOA Annual Meeting

continued on page 6

Kevin Doyle - GCSAA Updates



What is all the buzz about? From Europe to Washington, D.C., State to Washington State and nearly every place between, the plight of honey bees has been on the main stage. After attending the Pollinator Summit (presented by the New Jersey Green Industry Council) and Dr. Daniel Potter's keynote address at the New York State Turfgrass Association Turf and Grounds Exposition, I have come to learn a lot about the critical role pollinators play in our world. Like turf, there are internal and external stresses that can upset the balance of the hive and industry. Oh and there are politics, lots of politics. There is also science, emotion and a host of other factors involved in the discussion. While the issues continue to swarm, let's take a quick peek at golf's footprint in this issue.

What role does turf play in the pollinator discussion? Neonicotinoid class insecticides (neonics), often used as a preventative for white grubs, have been shown to have adverse effect on pollinators. The degree to which they affect the beneficial insects often has more to do with which side of the political issue you wish to argue. While this situation is unfortunate it definitely can create disruption in turf right here in the Northeast region. Just this past year alone, legislative measures took place in New Jersey, New York, Vermont, and Maine to ban the use of neonics. Beekeepers in Vermont joined one superintendent at the committee hearing to assist

in educating the legislators as to the minimal role neonics play in pollinator issues. Stephanie Darnell, technical development manager, Bayer CropScience, cited a survey of beekeepers that placed pesticides as the seventh most important stress factor to those in the bee industry, with varroa mite at the top of the list.

While none of the above mentioned legislation efforts were successful, it opens up the "what if" discussion. Without this useful tool, turf managers could be pushed to use more volatile chemicals, such as organophosphate and carbamate insecticides, to control the same pests. These options are much less environmentally friendly, more costly and potentially more harmful to non-target pests. What can turf managers do with regards to our friendly pollinators?

Develop stewardship practices: Learn about our role as land managers and the stresses regarding honey bees. Develop spray programs with the sensitivities of pollinators in mind.

Support research: Emotion and regulation can often outpace research needed to answer vital questions, and this issue is no exception. Remain vigilant regarding the latest research, and adjust your practices as needed.

Be part of the solution: It is so often overlooked that the golf industry undertakes environmental initiatives simply because it is the right thing to do. The changing landscape is

continued on page 6

Update & Upgrade your pumps



STOP OPERATING OLD INEFFICIENT PUMPS

STOP FREQUENT DOWN TIMES

STOP CROSSING YOUR FINGERS DURING A HEAT WAVE

CALL PROFESSIONAL PUMP TO UPDATE & UPGRADE PUMPING SYSTEM

Centrifugal, submersible & vertical turbine Franklin Electric offers the best pumps for your golf course irrigation needs.

Franklin Electric...its what the pros at Professional Pump install.



Franklin Electric

Professional Pump Co.

1-508-747-3838

Pumps, Controls, Emergency Services

Recently I had a member tell me that a meeting cost seemed more expensive than usual. Sometimes meetings are on the high side of what some think is an acceptable amount. Because of this I thought it would be a good time to explain how the cost of a meeting is determined. In most cases the host superintendent is able to get us a reduced price for the food and beverage. Though this doesn't happen all the time. Some clubs will waive the green fee. Some won't, but will offer a discounted green fee instead. Most clubs will charge the full rate for golf cars. So what we have to pay for is not the same for each meeting. When a member agrees to host a meeting he does what he can to make the cost as low as possible, but not all clubs are willing or able to reduce the cost to the level everyone would agree is reasonable. The Association is not in a position to tell the club what we'll pay. We are thankful when Superintendents step up to host an event and try to negotiate a good price with their club, but we

realize not everyone can do this. At some clubs coffee and pastries are supplied on a complimentary basis. At others there is a charge. Depending on the cost, we at times forego this as an option. At some sites we have only lunch and golf and the day ends at the end of the round. Some clubs make it practical to have lunch, golf, and hors d'oeuvres after the round and the price is such that it makes sense to have this type of setup. In addition, we offer reduced fees at some events for retired members, all retired members are invited to attend the August meeting as guests of the Association, and complimentary registrations are also part of our costs. Occasionally things pop up that aren't expected. The goal is to break even. We're always looking for good ideas, so if you have one to share please let a board member or me know about it. ❖

By Don Hearn

[GCSAA Resources and Deadlines](#)

you Get Cool Stuff from your Association Already:

Compliance counseling

Are you in compliance with the laws and regulations that affect your job and the golf course? GCSAA members can contact the public policy staff for free compliance counseling, information and resources on the following laws and regulations that affect your job and the golf course:

- Employee training
- Hazard communication
- Chemical use and storage
- Environmental protection
- Workplace safety
- Wetlands protection and conservation
- OSHA recordkeeping
- Child labor laws
- Americans with Disabilities Act
- Material safety data sheets
- Personal protective equipment
- Fuel storage tanks
- And many more

New Compliance Deadline: Use of Nema-cur (fenamiphos) products extended until Oct. 6, 2017

The EPA has granted GCSAA's request for an extension on the use of fenamiphos (Nema-cur nematocide) existing stocks labeled for use on golf courses until Oct. 6, 2017. Nema-cur is used to control the major genera of nematodes attacking turfgrass including root knot, root lesion, sting, lane and rink nematodes. Contact [Chava McKeel](#), associate director, government relations, for more information.

About the Plant Health Academy

The objective of the [Healthy Turf, Healthy Tomorrow](#) Plant Health Academy is to provide golf course superintendents with opportunities to learn more about innovative plant health research and practices for the benefit of their facilities, individual careers and the industry. [Learn more about Plant Health Academy and view photos from the 2013 and 2014 events.](#)

The Plant Health Academy offers two two-and-a-half-day education and training sessions for golf course superintendents. The sessions will be held at GCSAA headquarters in Lawrence, Kan., on April 20-22, 2015 and at the Bayer Training and Development Center in Clayton, N.C., from Sept. 16-18, 2015.

Twelve superintendents will be selected for this unique opportunity to collaborate with industry experts and expand their knowledge on key industry plant health issues and trends.

To be considered, superintendents must complete the application and respond to two essay questions. Applicants must be employed as a golf course superintendent within the U.S., including Alaska and Hawaii, a Class A or Superintendent member (SM) of the GCSAA and be enrolled in Bayer's [MyBayerRewards](#) customer loyalty program.

Golf Industry Show general registration open

Be sure to spread the word that general registration is now open for the 2015 Golf Industry Show, Feb. 21-26 in San Antonio. Visit the new website for details on education opportunities, the trade show, events and attendee resources.

[New Golf Industry Show website launched](#)

continued on page 8



**WE'RE HERE
TO SERVE YOU!**



JACOBSEN

**WORKING TO BE THE
NORTHEAST'S PREMIER
TURF EQUIPMENT DEALER.**

Hello from MTE Turf Equipment solutions, your local Jacobsen dealer. With locations in the greater Rochester, Albany and Boston areas, we proudly service turf equipment customers throughout the Northeast. Alongside our Jacobsen product line, we offer the full lines of Ventrac, Smithco, Turfco, Mahindra and others to service all of your turf equipment needs.

To become the **premier turf equipment dealer** in the region, we are working with Jacobsen in three key areas:

- 1 PARTS** – keeping you up and running is our number one priority, so we now have more parts in stock than ever.
- 2 SERVICE** – expect your MTE service experience to be world-class every time.
- 3 RELATIONSHIPS** – we continue to strengthen relationships with local associations, trade groups and allied partners.

At MTE Turf Equipment Solutions, we sincerely appreciate your business and look forward to working with you. If you have any questions, please contact **Toby Christoun** at **(978) 857-3726**.



33 Thruway Park Drive
West Henrietta, NY 14586

10 Green Mountain Drive
Cohoes, NY 12047

118 Lumber Lane
Tewksbury, MA 01876



www.mte.us.com

©2014 Jacobsen, A Teetron Company/Teetron Innovations Inc. All rights reserved.

GCSAA Grassroots Network - Building our Grassroots Army

Advocacy is one of the most powerful ways to impact public policy. Successful association advocacy and lobbying efforts depend upon establishing strong relationships with elected officials. Ad hoc advocacy makes it hard to build strong, long-term relationships with elected officials and have a positive impact on policy decisions.

The GCSAA Grassroots Network is a new, dedicated group of GCSAA members who want to engage in the association's government relations efforts. Individuals in the GCSAA Grassroots Network also have the opportunity to serve as a [GCSAA Grassroots Ambassador](#). GCSAA will give its Grassroots Ambassadors personalized training on building relationships with Members of Congress.

Ambassadors Update by State:

- Massachusetts: 4**
- Connecticut: 5**
- New Jersey: 1**
- New York: 6**
- New Hampshire: 1**
- Vermont: 1**

There is still a great need for more support of this program from all northeast states. If you have any questions regarding the program, please do not hesitate to contact me.

Upcoming FREE webcasts:

- [Dec. 4: Science & Perception: Communicating Environmental Issues with a Scientifically Semi-Literate Society](#)
- [Dec. 10: Legume Inclusion: a path towards greener golf course management](#)
- [Dec. 18: From the Trenches to the Trencher: Leadership Transition](#)

Again, if I can be of any assistance, please feel free to contact me. ❖

Kevin Doyle
GCSAA Field Staff
kdoyle@gcsaa.org
Follow me on Twitter @GCSAA_NE

maltby and company **natural tree**
& LAWN CARE

Massachusetts Certified Arborists

- Tree Pruning, Removal & Planting
- On-site Wood & Leaf Grinding
- Plant Healthcare
- Integrated Pest Management
- Mulch Products
- Air Spading

maltbytree.com (781) 344-3900

How to Respond to a Road Raged Driver

We've all done it. We've cut someone off in traffic, or been cut off and responded inappropriately. Unfortunately, today that means we put ourselves at risk for road rage and violence. Here are a few things you can do to help yourself stay safe.

Don't engage. If you find yourself in a tangle with another driver, back off and give them some space. This is hard to do, but letting them "win" could short-circuit any further problems. If the other driver begins to drive recklessly, slow down and change your route. The last thing you want is to be in a traffic accident with this person.

Never leave your car. You can roll-up your windows and lock your doors and this will put reinforced steel and fairly thick glass between you. This alone does not ensure your safety, but it will act as a buffer. If the other driver begins to follow you, do not drive to your home or place of work. If you know the location of the local police or fire station, this is your best option. If that is not an option, drive to a public place such as a mall but do not drive into enclosed spaces such as parking structures.

Immediately dial 911. When placing a call from your wireless phone, it is important to know your call is initially routed to the Massachusetts State Police and then transferred to the appropriate first responder. It is essential to remember the following when calling 911 from a wireless phone:

- Tell the emergency operator your location right away.
- Give the operator your wireless phone number so that if the call gets disconnected, the operator can call you back.
- If your wireless phone is not "initialized" (i.e., if you have a pre-paid phone or any other type of wireless phone that does not have a contract for service with a wireless service provider), and your emergency call gets disconnected, you must call the emergency operator back because he or she does not have your telephone number and cannot contact you.

Remember when speaking to police dispatch, tell them all you can about the vehicle and the driver. If you don't think you're getting the attention you need, do whatever it takes to keep yourself safe. DO NOT embellish the circumstances; this could cause you to get arrested for filing a false police report. If it means laying on your horn and turning on your hazard lights, do it. Your safety is important. After the incident, when you've calmed down, reexamine the events that took place. It doesn't matter what you or he/she did or whose fault it is, try to figure out what you can do differently next time to avoid dealing with lunatic road rage. Let it go, let the other person "win."

NOTE: State Police are Eliminating *SP and *MSP: "9-1-1 SAVES LIVES"

The Massachusetts State Police and the State 911 Department would like to remind motorists to dial 9-1-1 for all roadway emergencies. This is a fundamental cornerstone to ensuring a prompt emergency response of police, fire or EMS personnel. When you dial 9-1-1 on your wireless phone, vital information is presented to State Police dispatch personnel, including your approximate location. The dispatchers assess the information and notify the appropriate State Police barracks or the local authorities of jurisdiction. ❖

By Don Hearn

N.E.S.S.
New England
Specialty Soils

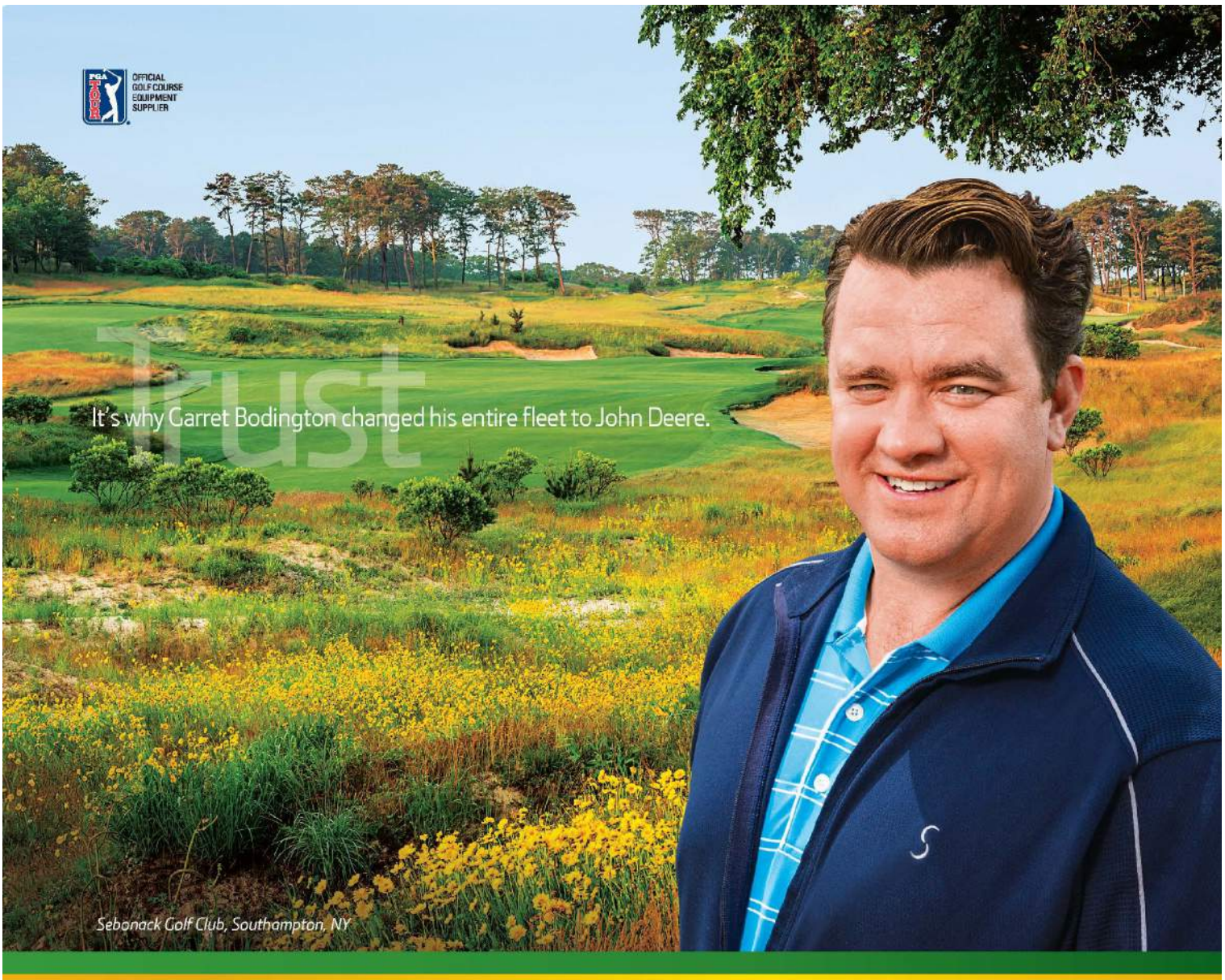
Ed Downing
Cell: 978-230-2300
email: ed@nesoils.com
Office: 978-466-1844
Fax: 978-466-1882

1mm. & 2mm. Top Dressing Sand
Rootzone Mixes • HD & Buff Bunker Sand
Divot Blends • Tee Mixes
Bridging Stone • Cart Path Mix • Soil Blend

We will customize blends to meet your specific needs!



435 Lancaster Street, Leominster, MA 01453



It's why Garret Bodington changed his entire fleet to John Deere.

Sebonack Golf Club, Southampton, NY

With the US Women's Open coming to Sebonack in 2013, Garret Bodington made the decision to go with John Deere. Why? "John Deere gave us tremendous support for the Women's Open, from existing equipment to loaners. Also, the E-Cut™ Hybrid technology was a big selling point. We use E-Cuts on every fairway and every green." From E-Cut Hybrid technology to heavy-duty utility vehicles, Garret trusts his entire course to John Deere. To see the difference we can make on your course and call your John Deere Golf distributor today.

Trusted by the best courses on Earth.

58220



JohnDeere.com/Golf





(800) 560-3373 • LacorteEquipment.com

Size Matters.

Smaller micron. Faster absorption. Big difference.

SMALLER MICRON SIZE | SAME APPLICATION RATES AS SUBDUE MAXX*
LOW ODOR, WATER-BASED FORMULATION | HIGH SUSPENSION VISCOSITY
CONTROLS PYTHIUM, PHYTOPHTHORA SPP., DOWNY MILDEW AND MORE

NEW FROM SELECT SOURCE. BE SELECTIVE. 
Call Mike Blatt at 814.440.7658 or visit www.selectsourceinc.net.

Follow us  

©2014 Select Source, LLC. Subdue Maxx is a registered trademark of Syngenta Group Company. Always read and follow label directions.



Total Solutions

For over 40 years, Turf Products continues to be the single source supplier for all your irrigation and turf management equipment, delivering superior quality and unmatched customer service to the golf industry.



turf products



From drainage pipe to chainsaws, TPC can supply all your golf course needs. Pond aerators, ball washers, soil sensors and lightning detectors are just a few of the thousands of items we carry.

For All Equipment & Irrigation:
PARTS DIRECT: (800) 296-7442
Email: partsdept@turfproductscorp.com
SERVICE DIRECT: (800) 442-9910
Email: servicedept@turfproductscorp.com
MAIN OFFICE: (800) 243-4355
www.turfproductscorp.com



MTE is your source for all of your turf equipment needs!



When Performance Matters.®



For these and more, visit or call us:

**118 Lumber Lane
Tewksbury, MA 01876**

(978) 654-4240

www.mte.us.com

ANNOUNCEMENTS

GCSANE Annual Meeting

Mark your calendar: The date for the Annual Meeting is **January 13, 2015**. The location is Fenway Park! This will be a day packed with Association business, a dynamic speaker, raffles, an optional tour of the park and a fun-filled day at Fenway! Details will be sent later this month.

Nor'Easter Ski Day 2015

Well, it's that time of year again... summer is over and we're waiting for the snow to fly! The Nor'easter Ski Committee is happy to announce the 2015 Ski Day is once again going to be held at Killington Ski Resort and the date this winter is March 5th, 2015. Killington will again honor their great rates through that weekend, March 5-8th, so if you have a group of guys that were looking to do a long weekend skiing together, keep that in mind as you plan your trips!

We will have the website up and running live on December 1st for registration. There will also be great sponsorship opportunities once again this year for those that can help out!

Thanks all! If there are any questions, please feel free to reach out to us at any time!

The Nor'easter Ski Committee

Ken Lallier
Kevin Komer
Chris Strong
John Bresnahan
Brian Goudey
Fred Montgomery
Chris Cowan
Andy Drohen

Andy Drohen

andy.drohen@kochind.com or 413-685-5469

As in the past, *The Newsletter* continues to invite Affiliate members to submit a press release about new personnel, new products or a company bio. We will print each and every release **free of charge**. This is a great way to advertise for free. Who said nothing in this world is free? Free advertising to better your company, wow what an offer.



**GCSANE Offers
Website Banner advertising at
www.gcsane.org**

The price is \$500 for one year which will be re-occurring annually from your first billing unless otherwise specified.

For more information, please contact Jeff Urquhart at 781-828-2953 or jmartin101@gmail.com

Please Patronize these FRIENDS of the ASSOCIATION

Page 1

Agresource, Inc.

100 Main St., Amesbury, MA 01913
Quality Compost, Soil & Mulch.
Tim Gould (978) 388-5110
www.agresourceinc.com

Agrium Advanced Technologies Direct Solutions

Suppliers of Chemicals, Fertilizer, and Grass Seed
Jim Pritchard (401) 259-8-5472 jpritchard@agriumat.com
Glenn Larrabee (401) 258-3762 glarrabee@agriumat.com

Allen's Seed

693 S. County Trail, Exeter, RI 02822
Specializing in quality seed, fertilizer, chemicals, and related golf course maintenance supplies.
Peter Lund (401) 474-8171
www.allensseed.com

Atlantic Golf and Turf

9 Industrial Boulevard, Turners Falls, MA 01376
Specializing in agronomy through the distribution of fertilizer, seed and chemicals throughout New England.
Chris Cowan (413) 530-5040, Scott Mackintosh CPAg (774) 551-6083, Michelle Maltais (401) 835-0287

A-OK Turf Equipment Inc.

1357 Main St., Coventry, RI 02816-8435
Lastec, Tycrop, Blec, Wiedenmann, Therrien, Graden, Sweep & Fill, Baroness, and used equipment.
Mike Cornicelli (401) 826-2584

Arysta Life Science

15401 Weston Parkway Suite 150, Cary, NC 27513
Products for the industry.
Jeff Tweedy jeff.tweedy@arysta.com

Barenbrug USA

Great in Grass
10549 Hammond Hill Road, East Otto, NY 14729
Bruce Chapman, Territory Manager (401) 578-2300

BASF Turf & Ornamental

PO Box 111, West Dennis, MA 02670
"We don't make the turf. We make it better."
Pete Jacobson (919) 530-9062 peter.jacobson@basf.com

BACKED by BAYER

Building on an already solid foundation of proven products to help you succeed. Brian Giblin (508) 439-9809 brian@bayer.com
www.backedbybayer.com

Boston Irrigation Supply Co. (BISCO)

60 Stergis Way, Dedham, MA 02026
New England's single source for a complete line of irrigation and pumping equipment featuring Rain Bird, plus landscape lighting, drainage, tools and all related accessories. www.gobisco.com
Andrew Langlois, Jeff Brown (800) 225-8006
Bill Stinson (413) 668-7943

The Cardinals, Inc.

166 River Rd., PO Box 520, Unionville, CT 06085
Golf course and landscape supplies.
John Callahan (860) 916-3947, Dennis Friel (617) 755-6558

Cavicchio Greenhouses, Inc.

110 Codjer Lane, Sudbury, MA 01776
Annuals, perennials, garden mums, ground covers, loam, & mulch.
Darren Young (978) 443-7177

Charles C. Hart Seed Co., Inc.

304 Main St., Wethersfield, CT 06109
Authorized distributor for Bayer, Syngenta, Grigg Brothers foliar fertilizers, and Aquatrols. Specializing in custom seed blends.
Robin Hayes (508) 237-2642 Dick Gurski (413) 531-2906
Mike Carignan (603) 540-2562

Country Club Enterprises

PO Box 670, 29 Tobey Rd., W. Wareham, MA 02676
Club Car golf cars, Carryall utility vehicles.
Dave Farina, Keith Tortorella, Mike Turner (800) 662-2585

DAF Services, Inc.

20 Lawnacre Rd., Windsor Locks, CT 06096
Custom pumping solutions. Custom pump controls. Complete pump service. Serving all of New England.
Dick Young (860) 623-5207

DGM Systems

153A Foster Center Road, Foster, RI 02825
Golf and Sports Turf Specialty Products and Services
Visit www.dgmsystems.com
Office (401) 647-0550
Manny Mihailides (401) 524-8999
David Mihailides (401) 742-1177

DHT Golf Services

8 Meadow Park Road, Plymouth, MA 02360
Serving the GCSANE for over 20 years. Planning to proposal to completion. Golf construction and irrigation consulting.
Emergency irrigation repairs. Dahn Tibbett (20 year member), Jaime Tibbett (508) 746-3222 DHTGOLF.COM

Five Star Golf Cars & Utility Vehicles

724 MacArthur Blvd.
Pocasset, MA 02559
E-Z GO Golf Cars, Cushman Utility Vehicles
Doug Hopper (401) 787-0514

G. Fialkosky Lawn Sprinklers

PO Box 600645., Newton, MA 02460
Irrigation services to golf courses throughout New England.
Gary Fialkosky (617) 293-8632
www.garyfialkoskylawnsprinklers.com

Harrell's LLC

19 Technology Drive, Auburn, MA 01501
Turf & Ornamental supplies. John Bresnahan (413) 374-4102, Chuck Bramhall (508) 400-0600, Jim Cohen (978) 337-0222.
Mike Kroian (401) 265-5353, Mike Nagle (508) 380-1668

Hartney Greymont

433 Chestnut Street, Needham, MA 02492 www.hartney.com
Hartney Greymont is a company that specializes in tree care, landscape services, strategic woodland management and plant healthcare. Michael Colman (781) 727-7025
Scott McPhee, District Manager (617) 293-1112

continued on next page

Please Patronize these FRIENDS of the ASSOCIATION

Helena Chemical Company

101 Elm Street, Hatfield, MA 01038 www.helenachemical.com
National distributors of all your turf chemicals and fertilizers.
Extensive line of Helena Branded wetting agents, foliar, micronutrients and adjuvants.
Louis Bettencourt, CGCS (978) 580-8166
Chris Leonard (339) 793-3705

Hillcrest Turf Services

P.O. Box 767, Medfield, MA 02052
Mike Parks (617) 852-0479
Providing specialty cultural services to golf courses and sports turf.

International Golf Construction Co.

5 Purcell Rd., Arlington, MA 02474
Golf course construction. Antonios Paganis (781) 648-2351;
(508) 428-3022

Irrigation Management & Services

21 Lakeview Ave., Natick, MA 01760
Irrigation consultation, design, and system evaluation.
Bob Healey, ASIC, CID (508) 653-0625

John Deere Landscapes

Offering our customers the most complete line of products, service and expertise in the industry. Ron Tumiski (800) 321-5325 x6219

Ken Jones Tire, Inc.

71-73 Chandler St., Worcester, MA 01613
Distributor of tires for lawn & garden, trucks, cars, industrial equipment, and golf cars. Gerry Jones (508) 755-5255

LaCorte Equipment

LaCorte Equipment is your premier John Deere Golf Distributor in the Northeast.
John Winskowicz (978) 471-8351
Bill Rockwell (508) 789-5293
Dan Paradise (978) 853-2916
Call or visit our website at www.lacorteequipment.com

Larchmont Engineering & Irrigation

11 Larchmont Lane, Lexington, MA 02420
Offering a full range of inventory for irrigation drainage, pumps, fountains and landscape lighting products and services for all of your residential and commercial needs.
(781) 862-2550 Susan Tropeano,
Tim Fitzgerald tim@larchmont-eng.com

Lazaro's Golf Course Supplies & Accessories

dba Hammond Paint and Chemical Co., Inc.
738 Main St., Suite 223, Waltham, MA 02154
Complete line of golf course accessories; Standard, Par Aide, Eagle One. Joe Lazaro (781) 647-3361

Maher Services

71 Concord Street, N. Reading, MA 01864
Well drilling, pump service and well maintenance
Peter Maher cell: (781) 953-8167 or (978) 664-WELL (9355)
Fax (978) 664-9356 www.maherserv.com

MAS Golf Course Construction LLC

60 Hope Ave., Ste. 107, Waltham, MA 02453
Fulfilling all your renovation and construction needs.
www.masgolfconstruction.com Matthew Staffieri (508) 243-2443

Maltby & Company

30 Old Page Street, P.O. Box 364, Stoughton, MA 02072
Provides expert tree pruning, tree removal and tree planting services. Our two other divisions include Natural Tree & Lawn Care, which treats for winter moth caterpillars, ticks and mosquitoes etc. Forest Floor recycling manufactures color enhanced mulch and natural composted leaf mulch. For more information or to speak with one of our arborists please call Bill Maltby at (781) 344-3900

McNulty Construction Corp.

P. O. Box 3218, Framingham, MA 01705
Asphalt paving of cart paths, walkways, parking areas; imprinted asphalt. John McNulty (508) 879-8875

MTE, Inc. – Turf Equipment Solutions

118 Lumber Lane, Tewksbury, MA 01864
New England's source for equipment sales, service and parts. New and pre-owned mowers, tractors, attachments and much more from: Jacobsen, Turfco, Smithco, Ventrac, Redexim, Neary Grinders, Ryan, Buffalo Turbine, Mahindra, Husqvarna, Gravely, Standard, Par-Aide and others. Office: (978) 654-4240.
Mark Casey: (617) 990-2427. Matt Lapinski: (978) 551-0093

Mungeam Cornish Golf Design, Inc.

195 SW Main Street, Douglas, MA 01516
Golf course architects
Office: (508) 476-5630
Cell: (508) 873-0103
Email: info@mcgolfdesign.com
Contact: Mark A. Mungeam, ASGCA
www.mcgolfdesign.com

New England Specialty Soils

435 Lancaster, Street, Leominster, MA 01453
1mm. Top Dressing Sand, High Density Bunker Sand, Rootzone Mixes, Tee Blends, Divot Mixes, Bridging Stone, Cart Path Mix, Infield Mixes, Inorganic Amendments, SLOPE LOCK Soil.
Ed Downing (978) 230-2300, Dave Harding (978) 230-2244
www.nesoils.com

New England Turf

P.O. Box 777, West Kingston, RI 02892
Phone: (800) 451-2900 or Ernie Ketchum (508) 364-4428;
Mike Brown (508) 272-1827 www.newenglandturf.com

NMP Golf Construction Corp.

25 Bishop Ave., Ste. A-2, Williston, VT 05495
Golf course construction. Mario Poirier (888) 707-0787

Northeast Golf & Turf Supply

6 Dearborn Road, Peabody, MA 01960
Complete line of Golf Course, Landscape & Lawn Care Construction and Maintenance Supplies
Tom Rowell (978) 317-0673

North Shore Hydroseeding

20 Wenham St., Danvers, MA 01923
Hydroseeding and erosion control services.
Brian King (978) 762-8737 www.nshydro.com

On-Course Golf Inc., Design/Build

16 Maple Street, Acton, MA 01720
We serve all your remodeling and renovation needs. You can trust your project with us! We make you look good!
Sean Hanley (978) 337-6661 www.on-coursegolf.com

continued on next page

Please Patronize these FRIENDS of the ASSOCIATION

Putnam Pipe Corp.

90 Elm St., Hopkinton, MA 01748
Underground water, sewer, & drain pipe and fittings-Erosion and sediment control material. 24-hour service.
David Putnam (508) 435-3090

Read Custom Soils

125 Turnpike St., Canton, MA 02021
Custom soil blending, top dressing sands, Root zone blends, "early green" black sand, divot & cart path mixes.
Terry Driscoll, Garrett Whitney (888) 475-5526

Saturated Solutions

18 Evergreen Road, Northford, CT 06472
Greg Moore (203) 980-1301
Saturated Solutions is the sole distributor of the Air2G2 Machine for sales and contracted services. Replenish your soils with oxygen when it needs it most in any conditions with no disruption.
saturatedsolutionsllc.com

Select Source

3208 Peach Street, Erie, PA 16508
National, full line manufacturer and wholesaler of turf, ornamental and specialty chemical products.
Mike Blatt, Northeast Territory Manager (814) 440-7658

Slater Farms (Holliston Sand Products)

P. O. Box 1168, Tift Rd., Slatersville, RI 02876
USGA recommended topdressing, root-zone mixes, compost, pea stone, angular & traditional bunker sand.
Bob Chalifour, CGCS (Ret.) (401) 766-5010 Cell: (860) 908-7414

Sodco Inc.

P. O. Box 2, Slocum, RI 02877
Bluegrass/Fescue, Bluegrass/Rye, Bluegrass/Fescue/Rye, Bentgrass. Pat Hogan (800) 341-6900

Southwest Putting Greens of Boston

P.O. Box 827, Westford, MA 01886
Synthetic turf, tee lines, practice greens, outdoor and indoor practice facilities. Douglas Preston (978) 250-5996

Stumps Are Us Inc.

Manchester, NH
Professional stump chipping service.
Brendan McQuade (603) 625-4165

Syngenta Professional Products

111 Craigemore Circle, Avon, CT 06001
Melissa Gugliotti (860) 221-5712

Tartan Farms, LLC

P.O. Box 983, West Kingston, RI 02892
Dave Wallace
(401) 641-0306

Tom Irwin Inc.

11 A St., Burlington, MA 01803
Turf management products. Paul Skafas, Rob Larson, Chris Petersen, Greg Misodoulakis, Fred Murray (800) 582-5959

Tree Tech, Inc.

6 Springbrook Rd., Foxboro, MA 02035
Foxboro, Wellesley, Fall River Andy Felix (508) 543-5644
Full service tree service specializing in zero impact tree removal, stump grinding, tree pruning and tree risk assessments by our team of Certified Arborists.

Tuckahoe Turf Farms, Inc.

P. O. Box 167, Wood River Junction, RI 02894
Joe Farina (774) 260-0093

Turf Products Corp.

157 Moody Rd., Enfield, CT 06082
Distributors of Toro irrigation & maintenance equipment and other golf-related products. Nat Binns (332) 351-5189,
Tim Berge (860) 490-2787, Andy Melone (508) 561-0364

Valley Green

14 Copper Beech Drive, Kingston, MA 02364
Phone: (413) 533-0726 Fax: (413) 533-0792
"Wholesale distributor of turf products"
Doug Dondero (508) 944-3262, Jon Targett (978) 855-0932,
Joe Trosky (860) 508-9875

Winding Brook Turf Farm

Wethersfield, CT 06109
Scott Wheeler, Sam Morgan (800) 243-0232

WinField

29 Gilmore Drive - Unit C, Sutton, MA 01590
Using industry-leading insights to provide you with the products that help you win.
Jim Favreau (978) 815-9810

NEW Lower Rates to Help Make Advertising in The Newsletter More Budget Conscious

THE NEWSLETTER 2014 DISPLAY ADVERTISING ORDER FORM

Company Name: _____ Phone # _____

Address: _____

Contact Name: _____ Email _____

Issues (List month and total number): _____

Amount of Check: _____ (Made payable to "GCSANE")

<u>Member Rates:</u>	Monthly Rate	4 Times Per Yr. (Save 5%)	6 Times Per Yr. (Save 10%)	8 Times Per Yr. (Save 10%)	Annual Rate (Save 15%)
<input type="checkbox"/> 1/4 page (vertical; 3.75" wide x 5" deep)	<input type="checkbox"/> \$ 90.00	<input type="checkbox"/> \$ 342.00	<input type="checkbox"/> \$ 486.00	<input type="checkbox"/> \$ 648.00	<input type="checkbox"/> \$ 918.00
<input type="checkbox"/> 1/2 page (horizontal; 7.5" wide x 5" deep)	<input type="checkbox"/> \$150.00	<input type="checkbox"/> \$ 570.00	<input type="checkbox"/> \$ 810.00	<input type="checkbox"/> \$1080.00	<input type="checkbox"/> \$1530.00
<input type="checkbox"/> Full Page (vertical; 7.5" wide x 10" deep)	<input type="checkbox"/> \$200.00	<input type="checkbox"/> \$ 760.00	<input type="checkbox"/> \$1080.00	<input type="checkbox"/> \$1440.00	<input type="checkbox"/> \$2040.00

Non-Member Rates: *All payments must be received in full before the ad appears in The Newsletter.

<input type="checkbox"/> 1/4 page (vertical; 3.75" wide x 5" deep)	<input type="checkbox"/> \$120.00	<input type="checkbox"/> \$456.00	<input type="checkbox"/> \$648.00	<input type="checkbox"/> \$ 864.00	<input type="checkbox"/> \$1224.00
<input type="checkbox"/> 1/2 page (horizontal; 7.5" wide x 5" deep)	<input type="checkbox"/> \$180.00	<input type="checkbox"/> \$684.00	<input type="checkbox"/> \$972.00	<input type="checkbox"/> \$1296.00	<input type="checkbox"/> \$1836.00
<input type="checkbox"/> Full Page (vertical; 7.5" wide x 10" deep)	<input type="checkbox"/> \$240.00	<input type="checkbox"/> \$912.00	<input type="checkbox"/> \$1296.00	<input type="checkbox"/> \$1728.00	<input type="checkbox"/> \$2448.00

***DEADLINE for ads: The first of the month for that month's issue.**

Ad Preparation Specifications:

File Specifications for Ads Supplied in Digital Format: Ads may be sent either by email or by mailing a CD to the address below. Formats preferred are .GIF; .JPG and .PDF. Ads can also be accepted in Microsoft Word or Microsoft Publisher files. Full color is available with all ads.

Advertising Design Services: Design services are available by request and consultation and will be billed separately.

Send all Newsletter ads to:

Julie Heston

36 Elisha Mathewson Road, N. Scituate, RI 02857

Phone: 401-934-7660 / Fax: 401-934-9901

jheston@verizon.net