



MEETING NOTICE:

Date: Tuesday, August 25
 Place: Waccabuc C.C., Mead Street, Waccabuc, N.Y. 10597
 Host Supt.: Al Moore
 Telephones: 914-763-3400
 Golf: 12 on
 Lunch: Available
 Social Hour: 5:30 p.m.
 Dinner: 6:30 p.m. \$22.50
 Program: To be announced
 Special Notes: Jacket and Tie for social hour and dinner.
 Directions: I-684 north to exit 5 (Route 35). Go east on Route 35 (towards Ridgfield) through intersection at Cross River (gas station on far corner). Look for Mead Street on left about ¼ mile from intersection. Left turn onto Mead Street, club is on left.

COMING EVENTS:

August 10 MGCSA Family Picnic, Woodway C.C.
 August 25 MGCSA Joint Meeting with Hudson Valley, Waccabuc Country Club. Assistant's Championship and 2nd round, Superintendent's Championship
 August 26 Univ. of R.I. Field Day, Kingston
 September MGCSA Meeting.
 October 14 MGCSA Invitational, Old Oaks Country Club.
 October 28 & 29 GCSAA Disease Seminar, Tappan Zee Town House, Nyack, N.Y.
 November MGCSA Annual Meeting
 November 16-19 N.Y.S. Turfgrass Asso. Conference & Trade Show, Albany, N.Y.
 December 12 Christmas Party, Ridgeway C.C.
 Jan. 31-Feb. 5 GCSAA Int'l. Turfgrass Conference and Show — New Orleans.

WELFARE: Please contact Bob Alonzi, 203-531-8910 (office), or 203-531-1930 (home) regarding any hospitalizations, etc. of members of the MGCSA.

MGCSA NEWS

Good-bye . . . Ju-ly! The honeymoon was over on the fourth of July weekend. Four to five inches of rain, followed by you name it . . . pythium, dollar spot, wet wilt, scald, mower injury, Hyperodes, etc., etc. And wilt, I've never seen so much wilt. Those 90 degree days with humidity in the low 30's made things tough. Have you noticed the radio's now giving suntan forecasts? Seems like they have set up a scale of 1 to 5 measuring sun intensity. Five is the best day for a tan. Seems like the first part of July was all 5's.

Oh well, it gave us a chance to evaluate some new products. We understand Banol and Subdue have been used locally a good deal against pythium. *Tee to Green* certainly could use some feedback on rates of application, control results, and anything you feel would be useful.

Mobay Chemical Corporation is marketing Bayleton as a tool in the management of Fusarium blight. Mobay is also marketing Oftanol, 5% granular products for one application of white grubs. We understand that the product carrier will be changed for next year. The present granular product is very fine. Although the bag gives specific information on spreader use, I think you'd have to be a magician to get that 40 pound bag to go over an acre of turf evenly.

It looks like we have some new tools to make our job easier.

Those who attended the MGCSA Summer Social at Bob Alonzi's Fairview Country Club had a most enjoyable evening. We had the Who Cares Band to dance to and a feast poolside. Our thanks to Bob Alonzi and Drew Campbell.

The July meeting at Billy Gaydosh's Edgewood Country Club had a good turnout both from the Metro and Jersey area.

At the monthly MGCSA Board of Directors meeting held at the Apawamis Club on July 9th, the following applications were approved:

- | | | |
|--------------------|---------|------------------|
| Larry Pakkalla | Class A | St. Andrews G.C. |
| William Heintz III | Class B | Westchester C.C. |
| John Lensing | Class B | Century C.C. |

The MGCSA Invitational had to be moved from Elmwood C.C. to Old Oaks on October 14th.

Next meeting will be a joint meeting with the Hudson Valley Association at Al Moore's Waccabuc Country Club on TUESDAY, August 25th.

Anyone for swans?

—Pat Lucas



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Publication deadline for *Tee to Green* is 21 days before the regular meeting.

GCSAA MEMBERSHIP CARDS NOT TRANSFERRABLE

One benefit for members of GCSAA is the opportunity to attend major tournaments free of charge by presenting a current GCSAA Gold membership card. Because there have been instances of person other than GCSAA members themselves using these cards, we are faced with possible termination of this popular benefit.

To prevent the end of these privileges, it is essential that you inform your chapter members that GCSAA members use their membership cards only for themselves. It would be unfortunate if all members were deprived of a special benefit because some others were unaware of the restrictions on the use of their card.

NEW YORK STATE TURFGRASS CONFERENCE EXPANDING

The New York State Turfgrass Association will be hosting its Conference and Trade Show in Albany, N.Y. from November 17-19, 1981. The modern facility being used, the Empire State Plaza, was chosen for the increased floor space available for the trade show and for a more central location within the state.

Trade space is already 65% sold out, and so commercial exhibitors interested in being a part of the Show are asked to be in immediate contact with Trade Show Chairman Janet Dudones, the Ed Worthington Corp., 50 Petrova Avenue, Saranac Lake, N.Y. 12983.

A new feature has been added to the educational section of the Conference this year. On both Tuesday and Wednesday afternoons, special demonstrations will be held for those who are responsible for equipment maintenance and the care and repair of turfgrass machinery of all types. This special program for mechanics will be complemented by a full program on turfgrass research and management for anyone in the turfgrass industry, be it golf course superintendents, parks personnel, cemetery superintendents, lawn care businessmen, landscape gardeners, educators, school grounds, athletic field and highway maintenance personnel or others.

As in the past, recertification credits for the pesticide license will be offered and a special pest and pesticide workshop offered in preparation for the pesticide examination.

Further information on the 35th New York Turfgrass Conference and Trade Show may be obtained from 210 Cartwright Blvd., Massapequa Park, N.Y. 11762.

This month we'd like to thank:

- Blue Ridge Peat Farms, Inc.
- J. Carriere & Sons, Inc.
- W.A. Cleary Chemical Corp.
- Egypt Farms, Inc.
- Grass Roots, Inc.
- Hawthorne Bros. Tree Service Inc.
- I & R Supply
- Lakeshore Equipment and Supply Co.
- O.M. Scotts
- The Reichert Company
- Shemin Nurseries
- The Terre Co.
- Tuco — Division of the Upjohn Company
- Turf Products Corporation
- Warrens Turf Nursery, Inc.
- Westchester Turf Supply, Inc.
- Andrew Wilson, Inc.

for helping to make this issue of *Tee to Green* possible.

Something to think about . . .

We accept, without thought, the existence of things whose absence would incredibly change our lives.

Without grass, there would be vast and constant dust storms, erosion problems of tremendous magnitude, a rise of sea levels, a change of climatic and atmospheric conditions, the immediate demise of a half million species of animals, and the virtual destruction of agriculture and possible mankind.

Turfgrass represents a large, practical and aesthetic portion of the industry of grass. Those who have the good fortune to be caretakers of these humble plants, understand with both pride and reverence, the given responsibility.

The job of life springs from our heritage of the grasses of the earth.

Heart Beat
Heart of America GCSA, May 1981

IRON APPLICATION — RATES, CARRIERS, & TOXICITY COMPARISONS

The micronutrient most commonly deficient on turfgrass areas is iron. Deficiencies appear as an interveinal yellowing of the youngest actively growing leaves. Under a continued iron deficiency, the chlorosis spreads to the older leaves and the plants become weakened. An iron deficiency occurs on the youngest leaves while yellowing from a nitrogen deficiency occurs first on the oldest leaves. Iron deficiencies are associated with soils having high calcium and magnesium contents.

Correction of an iron deficiency can be accomplished by a foliar application of ferrous sulfate ammonium sulfate.

Soil applied complete fertilizers with iron and activated sewage sludge materials also contain significant amounts of iron. Reports of problems with foliar burn following applications of water soluble iron as a spray are not uncommon. Thus, this study was initiated during the summer of 1976 to evaluate the effects on the proneness to turfgrass phytotoxicity. Four iron sources were utilized in the test: ferrous sulfate, ferrous ammonium sulfate, Chelated 138, and Chelated 330. Rates of application were 0, 4, 8, 12, 16, 20, and 24 pz. of material per 1000 ft.² Applications were made by means of a hand sprayer to four square foot plots. There were three replications utilized in two tests during 1976 and one test during the 1977 growing season. Visual estimates of foliar burn to the bentgrass and bermudagrass were taken along with any positive responses to the iron application.

Results. No foliar burn or noticeable response was observed at the 2 oz. per 1000 ft.² application of iron sulfate to creeping bentgrass. The 4 oz. and 8 oz. rates showed a definite greening response with no foliar burn evident. There was a slight burning at the leaf tips from the 12 oz. rate with the extent of foliar burn becoming greater as the rate of application was increased above this level.

No burning or greening response was noted from the 2 oz. application of ferrous ammonium sulfate. The 4, 8, and 12

pz. rates produced a significant enhancement of green coloration with no foliar burn. However, phytotoxicity was evident at application rates of 16 oz. per 1000 ft.² and above at temperatures of 75 to 80°F. At warmer temperatures of 90 to 94°F, foliar burn from ferrous ammonium sulfate was observed at a rate of 10 oz. and above.

Chelated 138 caused a distinct reddish coloration which persisted on the leaves and was fairly objectionable at application rates of 12 pz. per 1000 sq. ft. and above. Chelated 138 did produce a slight greening at the 2 oz. rate and substantial enhancement of green coloration at 4 oz./11,000 ft.² and above. Foliar burn was first noticed at the 16 oz. rate of application and became progressively more severe as the rate was increased to 24 oz.

Chelated 330 produced a slight greening at the 2 oz. rate with a major enhancement of green color at higher rates similar to that reported for Chelated 138. However a slight foliar burn was evident at the 6 through 14 oz. rates. Objectionable degrees of foliar burn were evident at rates of 14 oz. per 1000² and above.

Summary. Results from these investigations indicate that foliar burn is occurring at relatively high application rates compared to those commonly in use. Frequent reports of foliar burn at substantially lower rates, suggest that the iron is being applied with the other chemicals, which in combination, are causing foliar burn. The rate of application at which foliar burn occurred did vary among the four materials and increased as temperatures increased. However with temperatures up to 95°F on a creeping bentgrass turf, iron applications can be made in the range of a 4 to 8 oz. per 1000 sq. ft. without concern for foliar burn.

—Credit: J.B. Beard, J.H. Eckhardt, & Gerald Horst
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BEWARE THE DEADLY BEE

What venomous animal causes more fatalities than any other? According to Dr. Ted Brook, it's not a rattlesnake or some incredibly deadly variety of spider — it's the common, everyday bee.

Brook, writing in the Mississippi Turfgrass Association newsletter, says that bees, wasps, hornets, yellow jackets and ants are insects that can cause discomfort or allergic reactions by their stings. For most people, the reaction to the injection of venom into the skin is more often uncomfortable than deadly. However, a sizable number of people are very allergic to bee and wasp venom, and the reaction can sometimes be fatal.

Brook recommends that if you stung by an insect, capture it for identification, if possible, especially if you don't know if you have an allergy. If a reaction, such as swelling, fainting, hives, nausea or shock, develops get immediate medical help from a doctor or hospital. If you are allergic, be sure to carry identification, such as a medic alert bracelet or tags and a wallet card.

In a golf course operation, you should instruct your workers to report the location of nests so that they can be removed. You should also be aware if any of your employees are known to have an allergic reaction to insect stings and instruct them in the proper procedures to follow in case they are nearby when a golfer is stung.

—Credit: GCSAA *Forefront*

FOR TAXPAYERS ONLY

DOT, of which NHTSA is a part, received fundings totaling \$53.2 billion during the past four years. EPA spent \$15.9 billion during the same period. Combined, these two agencies managed to spend the staggering sum of \$69.1 billion, or more than \$47.3 million every day of the week.

Meanwhile, federal deficits during the past four years totaled \$189.7 billion.

There are 88,870 employes in these two departments. At the EPA office in Ann Arbor, Mich., the executive's quarters make Henry Ford II jealous.

Personally, the cost comes down to \$201.84 per year for every adult worker in the country.

—Credit: Motor Service, October 1980

DON'T GET ADDICTED TO YOUR WORK

You can get addicted to your work, says German neurologist Gerhard Mentzel in *Internation Management* magazine. And this may be a problem as difficult to shake as alcoholism or obesity. Look for such early warning signs as head and stomach aches, loss of concentration, irrational fears. If you stay up at night worrying about your job or always judge others in terms of their job, you probably are a confirmed workaholic.

—Reprinted from *Divots*

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save you
time
and
money.**



A BOOK REVIEW . . .

by Pat Lucas



The Management of Time

by James T. McCay

Prentice-Hall, Inc. Publisher

The Management of Time is a hard-hitting, no-nonsense book designed to help anyone get more out of their day. Time does not fly, it moves at a predetermined rate. We can't make more time, we can only use the time we have more effectively. The following is a summary of points I've found to be helpful from McCay's book.

SUMMARY

I

1. To achieve and hold a position of leadership in this age of innovation, a man must spend a part of every day in self-development.
2. Most managers today share a keen awareness that they haven't time to do all that should be done.
3. The tempo and complexity of business operations are on the increase.
4. Increasing time pressures call for more than "gimmick" solutions. The answer to time pressures can only be found by re-examining your basic working principles.
5. The principle of overcoming time pressures is this: *Time is related to output — increase your output and you will have more time.*
6. The principle for increasing your output is this: *Output is related to refinement of technique — as you refine your techniques of self-management you will increase your output.*
7. A feeling of being short of time is very often a symptom of accumulating obsolescence of your knowledge and skills.

II

1. You can increase your output as you increase your capacity to get accurate, clear and fast impressions of what is going on around you.
2. To improve your mental Picture-making capacity you need to increase your alertness, increase your available energy, and increase the range of your knowledge and experience.
3. To increase your alertness you must overcome your tendency towards being preoccupied.
4. You can gain more moments of alertness each day through changing your routines, practicing some skill daily and through cultivating interests centering on observation.
5. As you eliminate criticism, defensiveness and other negative factors, you will build up your available energy.
6. To save energy you must know where you're losing it.
7. You can create an ever more effective shield against energy losses as you increase the number of moments throughout the day you check on your activities at all levels.
8. Remember that at best you can get only a fraction of the information about what is going on. Check to find out what other people see in order to improve the quality of your impressions.
9. To increase the range and speed of your picture-making you have to train your brain through exploring new ideas and sensory experiences.
10. To keep control of your expending knowledge and experience, give some attention every day to increasing your skills.
11. Use the creative power of sleep. The more demands you make on yourself, the more sleep you will need.
12. Most of your opportunities for growth lie in the unfamiliar. Avoid judging the strange and give yourself an opportunity to grow through observation.

III

1. When you can't find an answer, stop, and save time by restating the problem.
2. Talking is more than a matter of transmitting words; you



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3. Keep alert to the effects of distortion and circularity and use your language with precision and delicacy.
4. When speaking or listening, make sure you are in contact with the other person and you will increase your output and save your time.
5. Allow people to participate in the creation of your plans and ideas and they will learn to value them and care for them.
6. To get understanding and agreement in less time, draw a diagram.
7. Remember that one appropriate analogy is often worth three hours discussion.
8. What is most important is not to be able to read rapidly, but to be able to decide what not to read.

POA ANNUA — THE ROVING QUEEN

*Poa annua — The Roving Queen,
Who yields not to a full season;
Fails to ward-off the humid stream;*

*She's fickle,
Disloyal as a Rebel,
During her vanishing leap;
Its Fairways uprooted; naked as the Devil,
In the sweltering Summer heat;*

*She'll rebirth,
Fully, in the Autumn grey;
To reside amid the falling leaves,
Zestful and compatible in luxuriant array;
Gently nurtured by timely breezes;*

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DEALING WITH DOUBTS

It was a difficult decision, but you carefully weighed all the factors and did your best to make the right choice. The decision has been made, and there is nothing more you can do. So why is it keeping you awake nights?

It's a normal reaction. Psychologists say that everyone has doubts once in awhile, particularly when they begin to think about the good features of the choice they turned down. When that happens, we go back over the reasoning by which we reached our decision.

This justification process can involve some very intricate calculations. Some people can resolve the matter right there by deciding that it just isn't worth the trouble to figure it out. Another factor that can ease your mind is how easily you can reverse your decision. If it's simple, there's no point in being uneasy. If it can't be done once the decision is made, why worry about it?

The only way to finally resolve such doubts is to accept the fact that you can never be right all the time. When you can relax and accept the fact that everyone makes mistakes, it's easier to put the matter aside and move on to a new problem.

—Credit: *Forefront*

ATTENTION ALL MEMBERS OF MGCSA

We need YOUR articles and input for *Tee to Green*.

Share your experience and knowledge with the membership.

Send in your hints for handling personnel, maintenance, equipment, etc.

to Pat Lucas for inclusion in *Tee to Green!*



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DEALING WITH THE OPPOSITION

Undoubtedly, there will be times, usually in group sessions, when you will run into determined opposition — even antagonism — to your ideas. If you know how to respond effectively, you can emerge from the confrontation with the idea or project still alive — and with renewed credibility.

Let's start with what *not* to do, since when you're flustered, the *don'ts* can be easier . . .

- **Don't reveal**, in words or expressions, what you may be feeling. Sure, you're dismayed, even outraged. But don't let it show. You want to look self-assured, in control.
- **Don't debate** the opposition. That could be just what the other person wants. Why give that person a platform if you can avoid doing so?
- **Don't hurry**. Some people seem to believe that unless they jump in to squelch the resistance early on, they'll forever lose any chance to do so. Generally, that's not true. Timing, not time, is of the essence.
- **Sit back**. This is probably the hardest thing to do. After all, you are involved — deeply. But you'll find that you can listen just as well, even better, if you are sitting back. This also gives you a better view of what people are doing while, at the same time, making you look less tense. You also invite comments from others, and this can work in your favor.
- **Keep asking yourself**, "Why am I here?" You are here, at this moment, to get your idea discussed and accepted — either in part or in full. To win a debate is not your primary aim. You may indeed win the debate, but lose support for the idea. Try to keep your primary objective in sight.
- **Concede**. Not the battle, but the fact that there is room for looking at the issue in another way. Also, recognize the fact that your idea can be improved upon. This kind of attitude can go a long way toward helping you cope with opposition and win others to your side.
- **Question**. Don't rebut, at least not at first. Instead, ask questions such as, "Do I hear you right? You think we ought to do . . . ?" Keep your eyebrows lowered — your voice, too. At this juncture, you are interested in getting information. Later, what you learn may become ammunition.
- **Encourage discussion**. If nothing else, this gives you time to marshal your arguments. You may feel that people seem to be moving too quickly toward a decision that is unfavorable to you; so ask for more discussion. Say, "I don't think we have explored this fully." In a moment, you may find out who your allies are. Most important, encouraging discussion makes you look confident.
- **Summarize benefits**. The other side has been discussed. Now capitalize on what you know of both sides — yours and theirs. You've heard how people feel, what they want. Summarize the benefits of choosing your idea and ask for a

—Credit: Research Institute of America
Personal Report, November 1980

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FROM THE FILES . . .



I'LL NEVER FORGET WHAT'S — HIS — NAME

Doesn't it feel good when someone remembers your name? George Bell, a Westbrough, Mass., memory expert, offers this advice for remembering names.

1. When you're introduced ask the person to repeat his name.
2. Repeat the name yourself. This will improve recall by 30%.
3. Use the name in your conversation with the person.
4. Look at the face. Most of us remember faces better than names, so study the face and choose one outstanding detail.
5. Associate the name to the face. Form a mental picture, using an active image.
6. Use the name when saying goodbye. This final reinforcer assures you that you know the name.



The date and location of the M.G.C.S.A. Invitational has been changed to: Old Oaks Country Club on Wednesday, October 14. There is no conflict with the P.G.A. schedule with the new date.

GCSAA NEWS IN BRIEF

The Hilton, named as GCSAA's Headquarters Hotel for the 1982 Conference and Show, will be used for Educational Sessions and some business meetings. Located just across the street from the Rivergate Convention Center, the Hilton will be easily accessible to all conference attendees.

Bylaw recommendations are still being accepted by the chairman of the Bylaws Committee, Melvin B. Lucas, Jr., CGCS. All recommendations must be received by Mr. Lucas by September 1, 1981, in order to receive consideration.

All GCSAA members who have paid their dues but have not received their membership card within three weeks of payment should call the Headquarters Office to verify receipt of their dues payments.

GCSAA BENEFITS SUSPENDED FOR NON-PAYERS

All GCSAA members who did not pay their 1982 annual dues by July 1, 1981, had their services and benefits suspended. Those members who pay their dues by September 30 will have all service and benefits reactivated upon receipt of their payment. Any members not paid by October 1, 1981, will be dropped from membership in the Association.

NEW INSURANCE COVERAGE TO BE AVAILABLE

In response to a large number of requests, GCSAA will soon be offering a plan of extended major medical insurance coverage for GCSAA members. This insurance coverage will be available on an optional basis.

The major medical coverage is designed to supplement the basic hospital insurance each member most likely already has. Low rates are made possible by the buying power of GCSAA at group rates. The announcement of the plan and application forms are scheduled to be sent to all members in September.

FINAL CALL FOR GCSAA NOMINATIONS

September 1, 1981 is the *deadline* date for submitting nominations for the offices of President, Vice President and Director of GCSAA.

Send nominations to: Mr. Charles H. Tadge, CGCS
1819 Sheridan Road
South Euclid, Ohio 44121

The qualifications, duties and responsibilities, etc., are available from GCSAA Headquarters upon request.

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